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1972 census OF WHOLESALE TRADE



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1972 census OF WHOLESALE TRADE

Commodity Line Sales

WC72-L



Issued November 1975

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This report was prepared in the Business Division under the general direction of **Melvin A. Hendry**, Division Chief (to February 1975), and by **John R. Wikoff**, his successor. **Mr. Wikoff**, in his former position as Assistant Chief for Census Programs (from June 1972), was responsible for the overall planning and management of the division's census programs (including the census of wholesale trade) and also coordinated activities with other divisions. Planning and implementation for this census and compiling of this report were under the direction of **John Kuntz**, Chief, Wholesale Census Branch (from March 1972). Staff assistance was provided by **Sidney O. Marcus III**, **Philip M. Thomas**, **John R. Trimble**, and **Dennis Shoemaker**. **Alvin H. Barten** coordinated activities, specifications, and procedures with the other economic censuses; he was assisted by **Patricia A. Clark**. The electronic computer programs were developed under the direction of **Robert S. Taylor**, Chief, Census Programming Branch (to February 1974), and **George D. Minier**, Acting Chief (from February 1974). **William C. Wester**, assisted by **Michael W. Hurley** and **Janusz Kubica** developed the programs for analytical tabulation, expansion, and table display. **John A. Blackledge** directed the resolution of problems with individual census reports. Quality-control procedures for the problem resolution phase were provided by **John F. Powell** and by **Tyler R. Sturdevant**, Assistant Chief for Methods and Research (from June 1973). Staff assistance was provided by **Paul Shapiro**, Assistant Chief for Staff and Special Projects.

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INTRODUCTION

GENERAL BACKGROUND AND HISTORY

The economic censuses constitute comprehensive and periodic canvasses of the Nation's industrial and business activities. Taken by the Bureau of the Census, a part of the U.S. Department of Commerce's Social and Economic Statistics Administration, the censuses provide a detailed statistical profile of a large segment of the national economy.

The first economic census of the United States was conducted as part of the 1810 decennial census, when inquiries on manufacturing were included with the census of population. All other decennial censuses through 1900, except in 1830, contained questions on manufacturing. In 1904, the quinquennial census of manufacturing was begun. This census was conducted every 5 years until 1920 and every second year from 1921 to 1939.

Although limited distributive trade data were collected in the decennial census of 1840, the first census of business was taken in 1929. This included only retail and wholesale trades, but beginning with the second business census in 1933 and in succeeding censuses, various services also have been included. Business censuses were subsequently taken for 1935 and 1939 and, after a wartime interruption, resumed in 1948. Beginning in 1954, and continuing in the censuses of 1958, 1963, and 1967, the business census has been conducted concurrently with the censuses of manufactures and mineral industries. Beginning with the 1967 censuses, Congress authorized the economic censuses to be taken at 5-year intervals covering years ending in "2" and "7."

Commodity line data were originally collected in the 1948 census, but were not included as part of the 1954 and 1958 censuses. An improved system for the collection and tabulation of commodity line data was introduced in the 1963 census and has been used with slight modifications in succeeding censuses.

PURPOSE AND USES

The economic censuses are the primary source of facts about the structure and functioning of the economy and, therefore, provide information essential for both government and business. These censuses furnish an important part of the framework for such composite measures as the national accounts. In forecasting and planning, it is especially useful to analyze the national product in terms of the transactions that determine its size and composition. The economic censuses also provide weights and serve as benchmarks for indexes of industrial production, productivity, and price, all of which are essential for understanding current economic developments.

There is widespread use of the economic censuses by manufacturers and distributors who need to establish measures of their potential markets in terms of areas, kinds of businesses, and kinds of products; and by management in various industries and trades which need facts for purposes of economic or sales forecasting, analysis of sales performance, layout of sales territories, allocation of advertising budgets, and location of plants, warehouses, and stores. For these business purposes, census facts are invaluable. Census statistics also provide insight into changes in the structure of industry, information needed by trade organizations. The geographic detail describing the patterns of economic change in individual communities is valuable to State and local governments as well as to other local business organizations and research groups.

Following every census, reports are purchased by thousands of businesses and other users; likewise, census facts are widely disseminated by trade associations, business journals, and the daily press. Volumes containing census statistics are available in most major public and college libraries.

AUTHORITY AND SCOPE

The economic censuses are required by law under Title 13 of the United States Code, section 131, 191, and 224, which direct that they be taken at 5-year intervals. The 1972 Economic Censuses covered manufacturing; mining and quarrying; construction industries; retail trade; wholesale trade; selected service industries (including hotels and motels; personal, business, repair, and automotive services; amusement and recreation services, including the motion picture industry; dental laboratories; legal services; and architectural and engineering services); arrangement of passenger transportation (including travel agencies); truck and bus carriers not subject to economic regulation by the Interstate Commerce Commission; and public warehousing.

CENSUS OF WHOLESALE TRADE

The 1972 Census of Wholesale Trade, part of the 1972 Economic Censuses, covered "wholesale trade" as defined in the Standard Industrial Classification (SIC) Manual.¹ It includes all establishments with one or more employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers; or acting as agents or brokers in buying

¹ Executive Office of the President, Office of Management and Budget, *Standard Industrial Classification*, 1972.

merchandise for or selling merchandise to such persons or companies. Also included are wholesale liquor establishments operated by State and local governments. This report does not include data for central administrative offices (CAO's), captive warehouses, and other units which service or are auxiliary to wholesale establishments within the same organization. Data for CAO's and auxiliaries will be found in a subsequent census of wholesale trade report. See the "Kind-of-Business Classifications" section of appendix A for definitions of the kind-of-business categories for which data are shown in this report.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, any data which would disclose the operations of an individual establishment or business organization are not published. However, the number of establishments in a kind of business is not considered a disclosure; therefore, this item may appear in instances where other items of information for the same kind of business or locality are withheld.

TYPES OF AREA COVERED

This report presents data by kind of business for the following areas:

1. United States;
2. Geographic Divisions; and
3. Selected standard metropolitan statistical areas.

The standard metropolitan statistical areas for which data are shown are defined by the Office of Management and Budget. A standard metropolitan statistical area (SMSA) is a county, or group of contiguous counties (except in New England), which contains at least one central city of 50,000 inhabitants or more, or twin cities with a combined population of at least 50,000. In addition to the county or counties containing such a city or cities, contiguous counties are included in an SMSA if, according to certain criteria, they are essentially metropolitan in character and are socially and

economically integrated with the central city. In New England, towns and cities, rather than counties, are the units used in defining an SMSA.

GENERAL DESCRIPTION OF THE CENSUS

For the 1972 Census of Wholesale Trade, all firms with payroll were sent questionnaires for each establishment operated, to be completed and returned to the bureau by mail. The questionnaires requested basic information concerning location, kind of business, volume of sales and payrolls, and number of employees. In addition, the questionnaires requested specific additional information tailored to the particular kind of business.

Appendix A gives a more detailed explanation of census coverage and methodology.

CORRECTIONS TO DATA

Data in this report comprise the statistical portions of previously published reports. Corrections of errors found after the final publications were issued have been carried to specific areas in this report only if they significantly affect the data for such areas. As a result, the detail in some tables may not add to totals.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1972 Census of Business may be obtained on computer tape, on punch cards, or in tabular form. The data provided in such special tabulations will be in summary form and will be subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis and the request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to: Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

Commodity Line Sales

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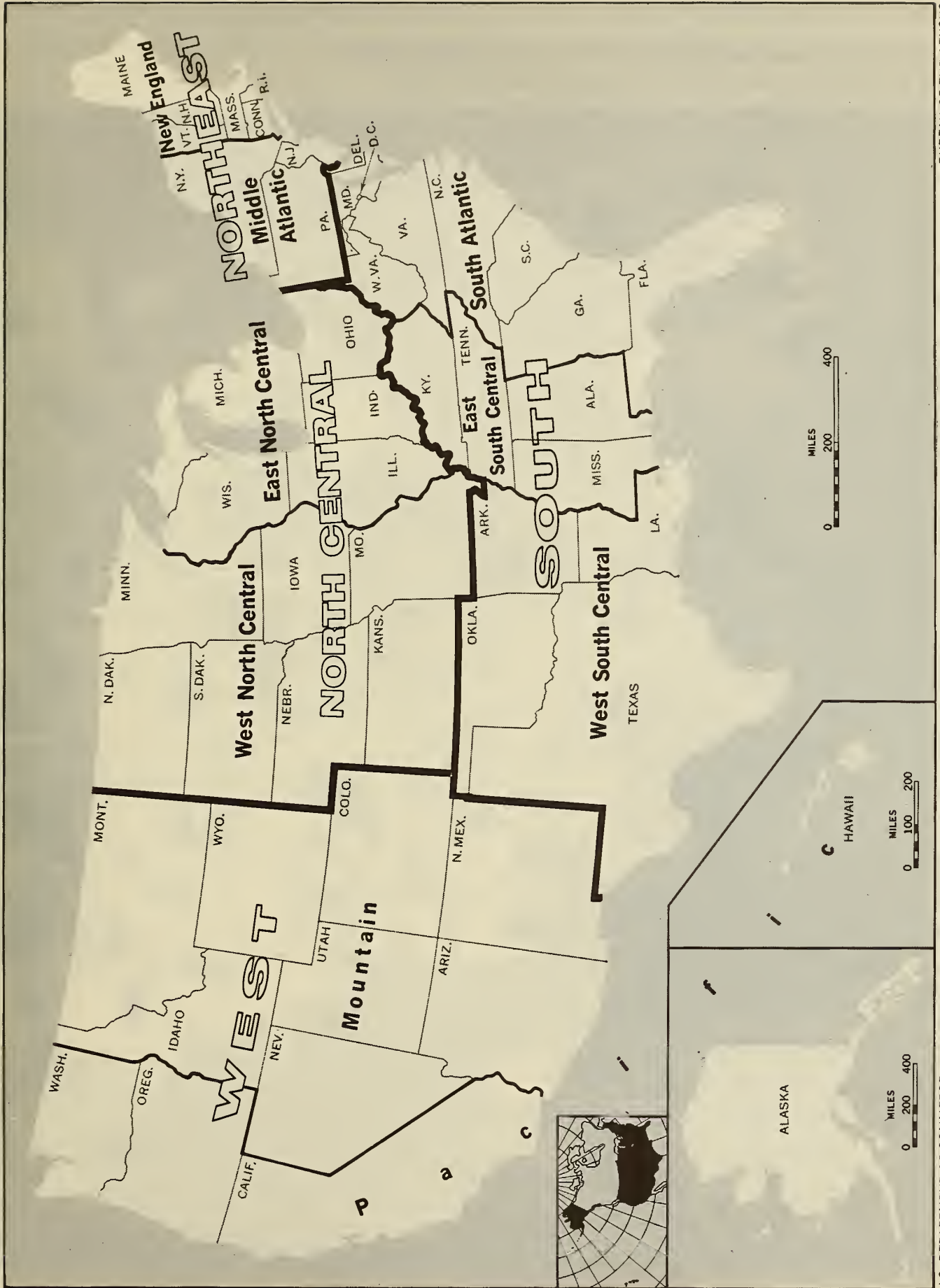
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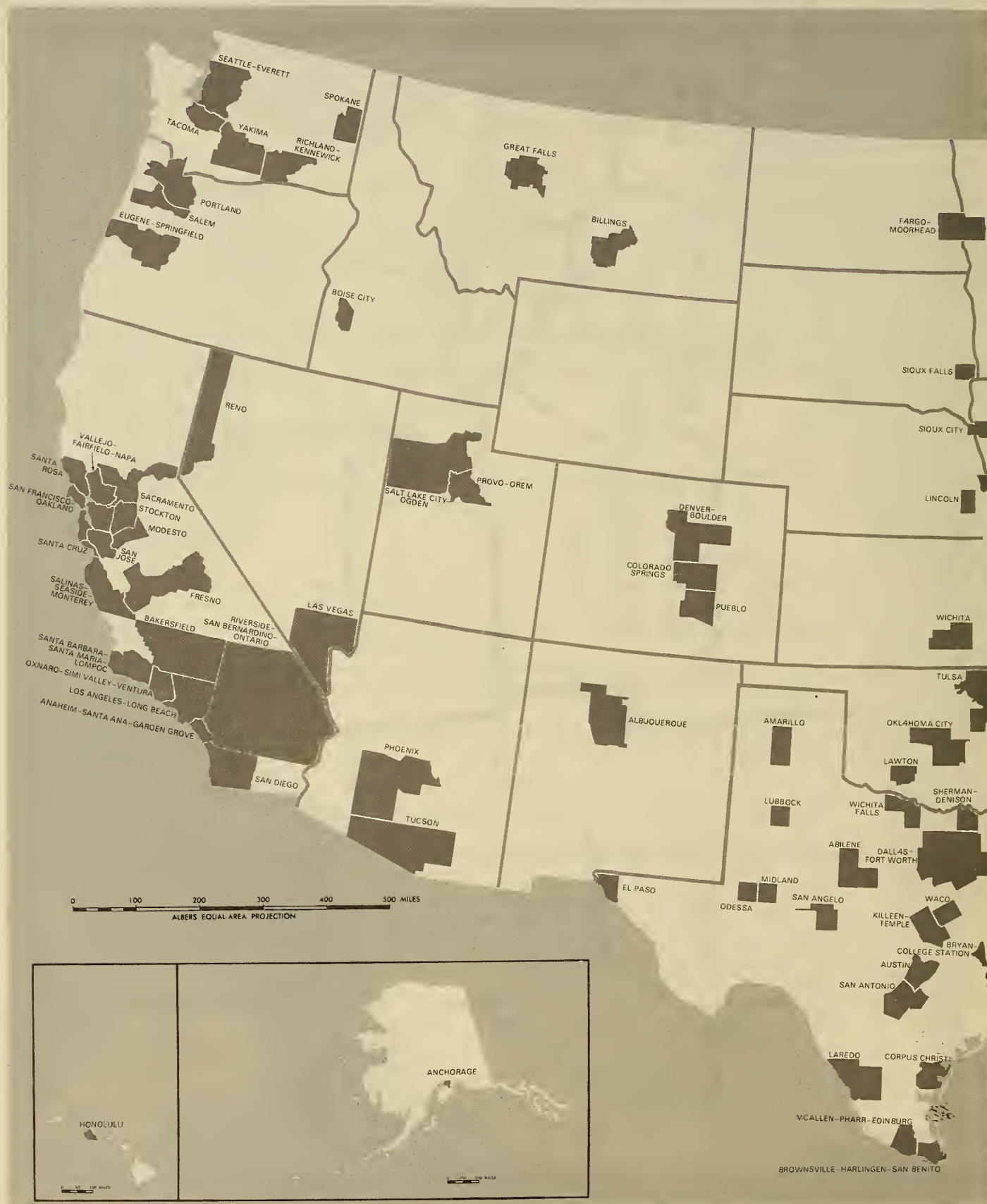
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REGIONS AND GEOGRAPHIC DIVISIONS OF THE UNITED STATES



Standard Metropolitan Statistical Areas of the United States

Areas defined by the Office of Management and Budget as of August 15, 1973



U.S. DEPARTMENT OF COMMERCE

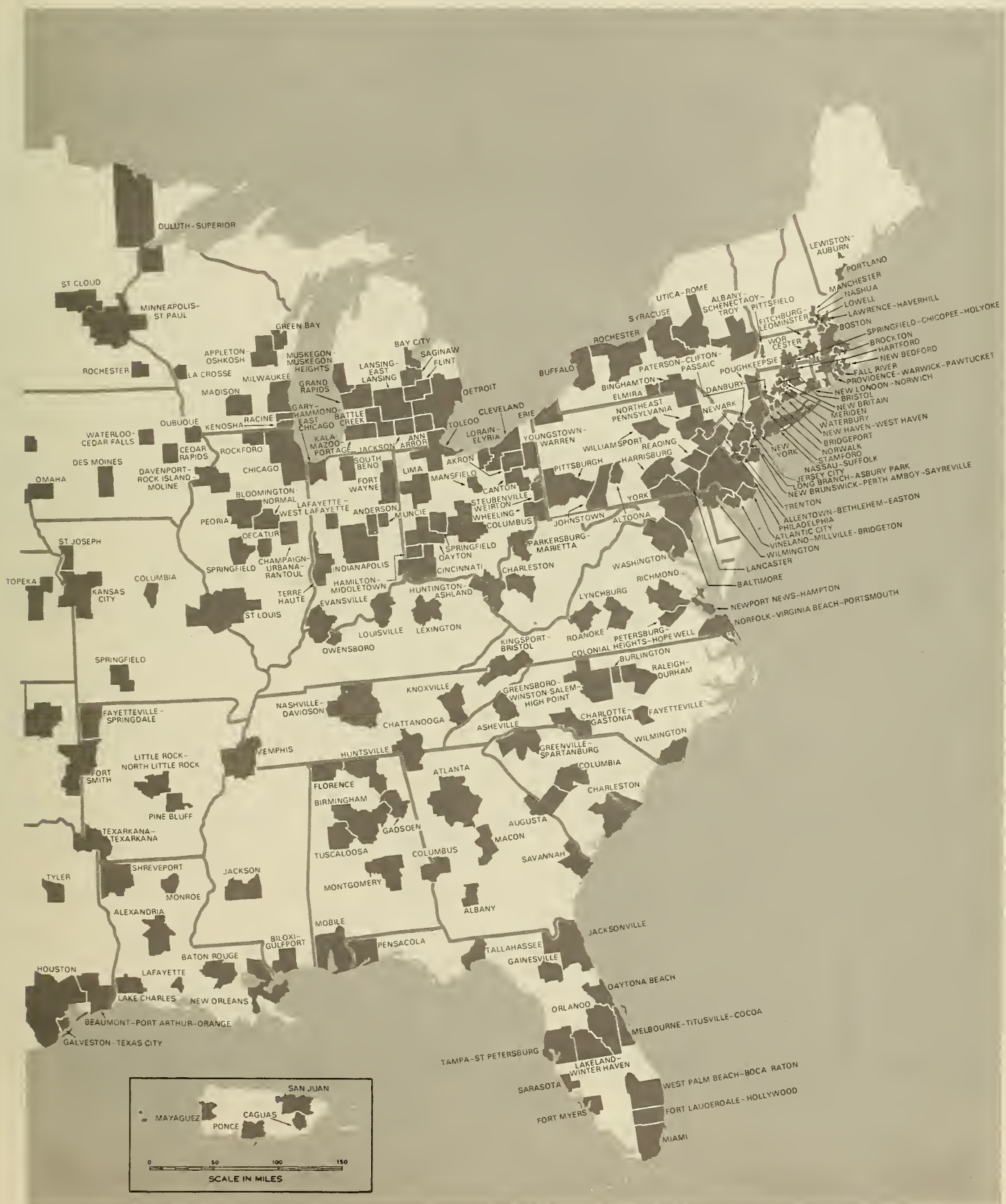


TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					4420 4421 4425	GENERAL PURPOSE INDUSTRIAL MACH... ENGINES (INCL. INTERNAL COMBUST.) OTHER GENERAL INDUSTRIAL MACH... COMMODITIES N.E.C.	275 142 61	55 703 36 535 12 353	4.9 5.9 2.3	0.4 0.3 0.1
	TOTAL	4 455	12 959 134	(X)	100.0				6 815	(X)	(Z)
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	2 193	7 667 232	84.4	59.2	4840	ABRASIVES, ABRASIVE MATERIALS	628	13 593	4.4	0.1
1111	NEW AUTOMOBILES	821	5 196 459	78.4	47.8	4860	MECHANICAL RUBBER GOODS	169	7 803	7.3	0.1
1112	USED AUTOMOBILES	1 583	802 263	24.3	6.2	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	42	21 754	17.7	0.2
1113	OTHER PASSENGER MOTOR VEHICLES . . .	241	668 509	73.7	5.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	49	8 503	9.0	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	6500	PETROLEUM PRODUCTS	2 845	60 153	5.0	0.4
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	2 706	3 399 681	56.0	26.2	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	78	9 073	8.5	0.1
						9760	MISCELLANEOUS LINES	172	173 105	18.7	1.2
1210	MACHINE SHOP SALES AND LABOR.	1 176	453 015	13.1	3.5	9930	OTHER LABOR, SERVICE RECEIPTS	1 009	96 528	13.5	0.7
1211	PARTS AND EQUIPMENT	945	300 725	9.7	2.3		COMMODITIES N.E.C.	(X)	82 359	(X)	0.6
1212	MACHINE SHOP LABOR.	994	152 290	8.1	1.2		TIRES AND TUBES (SIC 5014)				
1220	NEW AND REBUILT PARTS, ETC.	2 118	1 042 391	12.0	8.0		TOTAL	3 439	2 674 614	(X)	100.0
1221	MOTOR AND CHASSIS PARTS	1 962	944 901	11.3	7.3	1210	MACHINE SHOP SALES AND LABOR. . . .	99	4 480	7.0	0.2
1222	TOOLS AND EQUIPMENT	134	7 046	0.5	0.1	1211	PARTS AND EQUIPMENT	73	2 278	4.8	0.1
1225	SUPPLIES AND ACCESSORIES.	373	66 890	3.2	0.7	1212	MACHINE SHOP LABOR.	70	2 202	4.3	0.1
	COMMODITIES N.E.C.	(X)	3 554	(X)	(Z)	1220	NEW AND REBUILT PARTS, ETC.	961	99 279	11.6	3.7
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	222	17 720	5.7	0.1	1221	MOTOR AND CHASSIS PARTS	284	25 481	11.2	1.0
1310	TIRES AND TUBES	296	16 304	0.8	0.1	1222	TOOLS AND EQUIPMENT	77	6 408	7.3	0.2
4210	CONSTRUCTION, MINING, LOGGING SUP..	62	11 513	15.8	0.1	1223	CHEMICALS (ADDITIVES, ETC.)	166	14 886	7.5	0.6
						1225	SUPPLIES AND ACCESSORIES.	705	52 289	8.2	2.0
4320	FARM, DAIRY MACHINERY, PARTS.	121	22 446	15.3	0.2		COMMODITIES N.E.C.	(X)	215	(X)	(Z)
4321	TRACTORS, EQUIPMENT (FARM).	111	15 892	11.6	0.1	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	189	18 543	11.7	0.7
	COMMODITIES N.E.C.	(X)	6 554	(X)	0.1	1310	TIRES AND TUBES	3 352	2 175 378	83.3	81.3
4420	GENERAL PURPOSE INDUSTRIAL MACH...	38	8 696	13.8	0.1	1320	RECAPPED TIRES.	1 608	230 489	24.3	8.6
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	10	56 391	16.2	0.4	1510	PAINTERS' SUPPLIES AND SUPPLIES. . .	34	2 164	6.0	0.1
6500	PETROLEUM PRODUCTS	332	6 973	1.2	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	117	11 983	6.9	0.4
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	24	10 059	3.7	0.1	3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	27	1 907	6.4	0.1
9760	MISCELLANEOUS LINES	65	7 415	8.8	0.1		COMMODITIES N.E.C.	(X)	10 076	(X)	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	1 085	159 922	7.3	1.2	3610	HARDWARE	41	11 071	11.1	0.4
	COMMODITIES N.E.C.	(X)	79 376	(X)	0.6	4320	FARM, DAIRY MACHINERY, PARTS. . . .	24	14 091	15.5	0.5
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	4	1 946	2.8	0.1
	TOTAL	25 570	14 275 214	(X)	100.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	6	10 933	16.7	0.4
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	491	28 817	22.1	0.2	6500	PETROLEUM PRODUCTS	206	12 895	11.7	0.5
1112	USED AUTOMOBILES	431	21 576	19.5	0.2	6510	GASOLINE, KEROSENE.	28	1 353	4.9	0.1
	COMMODITIES N.E.C.	(X)	7 241	(X)	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	78	4 144	5.6	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	385	65 566	26.1	0.5	9760	MISCELLANEOUS LINES	108	5 225	7.8	0.2
1210	MACHINE SHOP SALES AND LABOR.	7 533	669 958	20.6	4.7	9930	OTHER LABOR, SERVICE RECEIPTS	863	40 348	7.2	1.5
1211	PARTS AND EQUIPMENT	4 992	417 456	20.5	2.9		COMMODITIES N.E.C.	(X)	30 292	(X)	1.2
1212	MACHINE SHOP LABOR.	6 952	252 502	8.3	1.8		FURNITURE (SIC 5021)				
1220	NEW AND REBUILT PARTS, ETC.	23 179	12 078 634	90.3	84.6		TOTAL	2 898	2 206 848	(X)	100.0
1221	MOTOR AND CHASSIS PARTS	19 700	7 891 476	71.8	55.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	5	1 722	45.5	0.1
1222	TOOLS AND EQUIPMENT	13 751	713 808	10.0	5.0	1816	OTHER CLOTHING, FURNISHINGS	5	1 722	45.5	0.1
1223	CHEMICALS (ADDITIVES, ETC.)	12 601	404 330	6.2	2.8	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	46	16 188	10.7	0.7
1224	REFINISHING MATERIALS	10 353	420 977	8.1	2.9	3423	TV SETS	19	6 307	15.2	0.3
1225	SUPPLIES AND ACCESSORIES.	13 960	2 648 042	32.5	18.5	3424	CONSOLE RADIOS AND RECORD PLAYERS	19	2 453	5.9	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		COMMODITIES N.E.C.	(X)	7 428	(X)	0.3
1230	AUTOMOTIVE GLASS.	1 231	90 500	10.7	0.6	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	22	1 639	6.3	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	2 035	276 443	48.9	1.9	3610	HARDWARE	15	1 788	1.9	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	864	261 109	61.8	1.8	4110	OFFICE MACHINES AND EQUIPMENT . . .	302	23 999	13.1	1.1
1310	TIRES AND TUBES	2 598	146 716	8.3	1.0	4111	ADDING, ACCTNG., COMPUTING MACH..	224	8 764	7.6	0.4
1510	PAINTERS' SUPPLIES AND SUPPLIES. . . .	853	18 056	5.0	0.1	4112	DUPLICATING MACHINES.	83	2 915	4.9	0.1
3310	ELECTRICAL WIRING SUPPLIES.	104	9 402	8.0	0.1	4114	TYPEWRITERS	227	6 342	5.6	0.3
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	55	15 544	18.2	0.1		COMMODITIES N.E.C.	(X)	5 978	(X)	0.3
3425	OTHER MAJOR APPLIANCES.	3	7 439	43.5	0.1	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	11	8 110	7.8	0.4
	COMMODITIES N.E.C.	(X)	8 105	(X)	0.1	4150	CHINA, GLASSWARE (COMMERCIAL) . . .	4	6 137	41.6	0.3
3610	HARDWARE	324	46 667	15.7	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES.	104	17 453	21.1	0.8
3614	HAND TOOLS (INCL. POWER), CUTLERY	118	11 141	6.4	0.1	5121	EQUIPMENT (INCLUDING FURNITURE) . .	64	5 064	9.8	0.2
3615	ALL OTHER HARDWARE	98	13 883	12.1	0.1	5122	SUPPLIES	28	10 454	35.6	0.5
	COMMODITIES N.E.C.	(X)	21 643	(X)	0.2		COMMODITIES N.E.C.	(X)	1 935	(X)	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP..	162	13 290	10.4	0.1	7410	PRINTING, WRITING PAPER	59	3 582	9.2	0.2
4214	PARTS AND ATTACHMENTS	80	7 172	11.9	0.1	7610	STATIONERY, OFFICE SUPPLIES	455	95 571	28.4	4.3
4219	OTHER CONSTR., MIN., LOG., EQUIP.	(X)	6 118	(X)	(Z)	7611	STATIONERY	346	43 080	16.9	2.0
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	142	10 321	9.8	0.1	7612	CARBON PAPER, STENCIL PAPER, ETC.	268	6 438	3.1	0.3
4320	FARM, DAIRY MACHINERY, PARTS.	119	15 617	17.2	0.1	7613	LOOSELEAF BINDERS, BLANK BOOKS. . .	296	16 127	7.3	0.7
4321	TRACTORS, EQUIPMENT (FARM).	105	11 267	12.9	0.1	7614	PENS, MECHANICAL PENCILS.	292	6 872	2.9	0.3
	COMMODITIES N.E.C.	(X)	4 350	(X)	(Z)	7615	OTHER OFFICE SUPPLIES	302	22 487	10.5	1.0
							COMMODITIES N.E.C.	(X)	567	(X)	(Z)
4320	FARM, DAIRY MACHINERY, PARTS.	119	15 617	17.2	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP..	1 039	707 883	79.4	34.8
4321	TRACTORS, EQUIPMENT (FARM).	105	11 267	12.9	0.1	7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	969	662 810	83.8	30.0
	COMMODITIES N.E.C.	(X)	4 350	(X)	(Z)	7712	SLEEP EQUIPMENT	409	105 073	19.8	4.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	2 024	1 101 308	76.1	49.9	7510	PERSONAL SERVICE PAPERS	37	6 031	12.9	0.1		
7721	OFFICE FURNITURE (WOODEN, METAL).	1 802	893 254	71.1	40.5	7610	STATIONERY, OFFICE SUPPLIES	46	7 370	9.2	0.2		
7722	PUBLIC BUILDING FURNITURE	359	84 305	31.1	3.8								
7723	STORE, RESTAURANT FURNITURE	190	28 908	14.4	1.3	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	199	57 640	13.6	1.1		
7724	PROFESSIONAL FURNITURE.	240	16 714	11.0	0.8	7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	178	33 206	14.3	1.2		
7725	OTHER FURNITURE	362	78 129	26.2	3.5	7712	SLEEP EQUIPMENT	54	4 435	6.2	0.1		
	COMMODITIES N.E.C..	(X)	(X)	(X)	(2)		COMMODITIES N.E.C..	(X)	(0)	(X)	(2)		
7810	CHINA, GLASSWARE, CROCKERY.	40	5 627	4.5	0.3	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	70	11 524	23.0	0.3		
7820	HOUSEHOLD LINENS, DOMESTICS	46	8 311	6.7	0.4	7721	OFFICE FURNITURE (WOODEN, METAL).	43	2 321	8.1	0.1		
7821	BEDSPREADS, COMFORTERS, BLANKETS.	39	1 793	1.5	0.1	7725	OTHER FURNITURE	25	8 053	24.5	0.2		
7822	TABLE LINENS.	9	1 125	1.1	0.1		COMMODITIES N.E.C..	(X)	1 150	(X)	(2)		
7823	SHEETS, PILLOW CASES.	19	2 743	2.5	0.1	7810	CHINA, GLASSWARE, CROCKERY.	556	465 837	74.4	10.2		
7824	TOWELS, WASH CLOTHS	19	2 133	2.0	0.1	7820	HOUSEHOLD LINENS, DOMESTICS	473	333 975	68.4	7.3		
	COMMODITIES N.E.C..	(X)	517	(X)	(2)	7821	BEDSPREADS, COMFORTERS, BLANKETS.	327	60 250	19.4	1.3		
7840	CURTAINS, DRAPES.	159	11 166	4.9	0.5	7822	TABLE LINENS.	248	44 468	16.5	1.0		
7850	FLOOR COVERINGS	394	53 329	10.9	2.4	7823	SHEETS, PILLOW CASES.	333	114 911	30.3	2.5		
7851	CARPETS, RUGS	372	48 345	10.4	2.2	7824	TOWELS, WASH CLOTHS	340	86 983	21.7	1.9		
7852	LINOLEUM, OTHER HARD SURFACE. . . .	59	4 368	7.0	0.2	7825	OTHER LINENS, DOMESTICS	225	27 364	12.1	0.6		
	COMMODITIES N.E.C..	(X)	616	(X)	(2)		COMMODITIES N.E.C..	(X)	(0)	(X)	(2)		
7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	131	10 123	5.0	0.5	7830	SHADES, VENETIAN BLINDS	163	43 208	24.0	0.9		
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	19	2 071	2.0	0.1	7840	CURTAINS, DRAPES.	410	175 780	46.2	3.8		
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	11	1 822	9.8	0.1	7850	FLOOR COVERINGS	2 395	2 210 554	87.1	48.3		
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	22	1 894	10.5	0.1	7851	CARPETS, RUGS	2 164	1 532 260	63.5	33.4		
9760	MISCELLANEOUS LINES	41	4 388	13.9	0.2	7852	LINOLEUM, OTHER HARD SURFACE. . . .	1 155	523 676	36.3	11.4		
9930	OTHER LABOR, SERVICE RECEIPTS	236	10 829	6.0	0.5	7853	OTHER FLOOR COVERINGS	672	154 618	21.5	3.4		
	COMMODITIES N.E.C..	(X)	51 908	(X)	2.3								
HOME FURNISHINGS (SIC 5023)													
TOTAL		4 232	4 581 082	(X)	100.0								
1220	NEW AND REBUILT PARTS, ETC.	12	11 549	9.3	0.3	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	229	70 730	44.5	1.5		
1430	BEAUTY AIDS (TOILETRIES, ETC.)	47	38 741	27.8	0.8	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	787	686 734	62.4	15.0		
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	78	20 266	8.1	0.4	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	24	3 171	7.6	0.1		
1620	INDUSTRIAL CHEMICALS.	47	14 851	24.9	0.3	8150	METAL MILLWORK (DOORS, ETC.)	31	2 299	5.6	0.1		
						8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	55	11 225	23.2	0.2		
1710	YARD OR PIECE GOODS	136	34 725	16.8	0.8	8310	GLASS (FLAT, BRICK, ETC.)	13	3 510	17.5	0.1		
1711	COTTON FABRICS.	97	26 226	14.5	0.6	8410	INSULATION MATERIALS AND HARDWARE	24	5 258	11.5	0.1		
1712	RAYON, NYLON, ETC.	58	5 437	8.2	0.1	8420	ROOFING, SIDING EQUIPMENT	17	3 799	9.6	0.1		
1714	OTHER YARD GOODS	52	2 619	5.2	0.1	8421	ASPHALT SHINGLES, ROOFING	15	2 975	12.7	0.1		
	COMMODITIES N.E.C..	(X)	443	(X)	(2)		COMMODITIES N.E.C..	(X)	824	(X)	(2)		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	69	7 932	6.8	0.2	8520	WALLBOARD, HARDBOARD.	27	2 302	5.0	0.1		
1730	KNIT FABRICS, KNITTING YARNS, ETC..	47	5 480	6.8	0.1	8530	ADHESIVES, MASTICS.	96	5 418	5.3	0.1		
1731	KNIT FABRICS.	25	3 243	6.8	0.1	8550	PLASTIC BUILDING MATERIALS.	29	8 936	15.7	0.2		
	COMMODITIES N.E.C..	(X)	2 237	(X)	(2)	8570	OTHER BUILDING MATERIALS.	30	6 440	14.8	0.1		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	102	22 078	17.3	0.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	55	21 756	12.1	0.5		
1811	WORK CLOTHING, WORK GLOVES.	64	4 595	5.1	0.1	8625	FISHING TACKLE AND EQUIPMENT. . . .	14	3 004	8.9	0.1		
1813	SHIRTS (DRESS AND SPORT).	51	4 183	5.9	0.1		COMMODITIES N.E.C..	(X)	18 752	(X)	0.4		
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	73	7 425	8.0	0.2	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	113	26 664	9.8	0.6		
1816	OTHER CLOTHING, FURNISHINGS	39	2 890	4.6	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	8	3 273	8.7	0.1		
	COMMODITIES N.E.C..	(X)	2 485	(X)	0.1								
1820	WOMEN'S, CHILDREN'S CLOTHING.	105	18 011	13.9	0.4	8820	JEWELRY, SILVERWARE, TROPHIES	51	4 574	11.6	0.1		
1821	DRESSES, SKIRTS, BLOUSES.	45	4 537	6.0	0.1	8824	SILVERWARE, PLATED WARE, ETC. . . .	33	3 413	14.1	0.1		
1823	CHILDREN'S INFANTS' WEAR.	60	6 540	7.7	0.1		COMMODITIES N.E.C..	(X)	1 161	(X)	(2)		
1824	WOMEN'S, CHILDREN'S UNDERWEAR . . .	82	3 691	3.8	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	94	9 816	16.2	0.2		
1825	OTHER APPAREL, ACCESSORIES.	35	2 633	4.7	0.1	9710	WALLPAPER	13	2 396	18.9	0.1		
	COMMODITIES N.E.C..	(X)	410	(X)	(2)	9760	MISCELLANEOUS LINES	89	11 217	11.6	0.2		
1910	SHOES, OTHER FOOTWEAR	38	2 645	5.4	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	105	6 725	9.9	0.1		
2930	PET FOODS—ALL KINDS.	12	5 064	14.0	0.1		COMMODITIES N.E.C..	(X)	33 564	(X)	0.7		
3310	ELECTRICAL WIRING SUPPLIES.	22	8 825	6.3	0.2	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)							
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	64	24 610	11.7	0.5	TOTAL							
3424	CONSOLE RADIOS AND RECORD PLAYERS	24	5 743	9.1	0.1	6 212	11 468 154	(X)	100.0				
	COMMODITIES N.E.C..	(X)	18 867	(X)	0.4	1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	550	23 943	3.0	0.2		
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	133	29 902	13.7	0.7	1620	INDUSTRIAL CHEMICALS.	15	6 638	13.5	0.1		
3610	HARDWARE.	180	58 343	13.7	1.3	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	206	33 861	11.1	0.3		
3611	BUILDERS' HARDWARE.	44	10 979	7.4	0.2	3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	125	14 809	9.0	0.1		
3613	KITCHEN AND SHELF HARDWARE.	79	7 800	4.7	0.2	3425	OTHER MAJOR APPLIANCES.	111	15 712	9.6	0.1		
3614	HAND TOOLS (INCL. POWER), CUTLERY .	88	18 423	8.4	0.4		COMMODITIES N.E.C..	(X)	3 340	(X)	(2)		
3615	ALL OTHER HARDWARE.	47	2 926	4.9	0.1	3610	HARDWARE.	986	104 119	6.3	0.9		
	COMMODITIES N.E.C..	(X)	18 215	(X)	0.4	3611	BUILDERS' HARDWARE.	902	74 793	4.9	0.7		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	8	4 260	13.3	0.1	3613	KITCHEN AND SHELF HARDWARE.	175	10 235	2.1	0.1		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	25	6 063	4.2	0.1		COMMODITIES N.E.C..	(X)	19 091	(X)	0.2		
4150	CHINA, GLASSWARE (COMMERCIAL). . . .	25	5 720	15.1	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	187	20 004	6.8	0.2		
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	18	10 259	6.9	0.2	6220	IRON, STEEL PRODUCTS (FLAT)	110	5 941	3.6	0.1		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	2 837	20.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	969	48 595	3.0	0.4		
5220	CUSTOMER, JANITORIAL SUPPLIES. . . .	12	3 131	25.8	0.1	6232	NAILS AND STAPLES	967	48 505	3.0	0.4		
5330	OTHER SERVICE BUSINESS EQUIPMENT. . .	8	4 064	17.3	0.1		COMMODITIES N.E.C..	(X)	90	(X)	(2)		
						6240	IRON, STEEL FINISHED PRODUCTS	190	14 641	4.6	0.1		
						6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	107	5 750	4.1	0.1		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establish- ments handling the line	All estab- lish- ments ¹					Establish- ments handling the line	All estab- lish- ments ¹		
7850	FLOOR COVERINGS	264	28 515	6.1	0.2	6430	ALUMINUM SHAPES, FORMS, ETC.	551	51 093	9.4	0.9		
R110	LUMBER (ROUGH, DRESSED, FINISHED)	4 361	6 259 268	69.2	54.6	6432	SHEET, COIL (.006 TO .249 INCH)	280	36 095	8.6	0.7		
R111	SOFTWOODS (EXCEPT FLOORING)	3 672	5 345 503	65.0	46.6	6435	OTHER EXTRUDED SHAPES	59	5 624	3.3	0.1		
R112	HARDWOODS (EXCEPT FLOORING)	1 814	816 634	25.4	7.1		COMMODITIES N.E.C.	(X)	9 374	(X)	0.2		
R113	FLOORING	837	97 129	5.5	0.8	6510	GASOLINE, KEROSENE	6	27 125	14.2	0.5		
	COMMODITIES N.E.C.	(X)	2	(X)	(Z)	7850	FLOOR COVERINGS	311	42 284	12.7	0.8		
R120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	2 933	2 028 949	28.6	17.7	7851	CARPETS, RUGS	110	15 029	9.4	0.3		
R121	HARDWOOD	1 614	637 142	17.7	5.6	7852	LINOLEUM, OTHER HARD SURFACE	66	6 096	6.3	0.1		
R122	SOFTWOOD	2 374	1 391 807	22.7	12.1		COMMODITIES N.E.C.	(X)	21 159	(X)	0.4		
R130	WOOD SHINGLES	803	139 558	6.4	1.2	7860	MIRRORS, LAMPS, PICTURE FRAMES	14	4 288	25.9	0.1		
R140	WOOD MILLWORK (DOORS, WINDOWS)	2 688	1 522 242	31.0	13.3	8110	LUMBER (ROUGH, DRESSED, FINISHED)	338	58 110	11.1	1.1		
R150	METAL MILLWORK (DOORS, ETC.)	1 183	229 623	13.8	2.0	8111	SOFTWOODS (EXCEPT FLOORING)	260	47 484	10.7	0.9		
R160	VENEER, OTHER WOOD PRODUCTS	346	165 750	22.2	1.4	8112	HARDWOODS (EXCEPT FLOORING)	73	4 204	5.7	0.1		
R210	BRICK, BLOCKS, TILE, CLAY, ETC.	238	13 959	4.3	0.1	8113	FLOORING	99	6 422	5.7	0.1		
R230	CEMENT, LIME, PLASTIC, STUCCO	329	12 462	2.4	0.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	411	70 435	11.9	1.3		
R310	GLASS (FLAT, BRICK, ETC.)	232	18 647	4.7	0.2	R121	HARDWOOD	246	14 682	4.2	0.3		
R410	INSULATION MATERIALS AND BOARD	1 131	101 441	4.8	0.9	R122	SOFTWOOD	275	55 753	12.3	1.0		
R420	ROOFING, SIDING EQUIPMENT	1 209	146 623	6.5	1.3	8130	WOOD SHINGLES	251	44 255	10.1	0.8		
R421	ASPHALT SHINGLES, ROOFING	1 100	111 108	5.5	1.0	8140	WOOD MILLWORK (DOORS, WINDOWS)	445	60 492	10.1	1.1		
R422	ASBESTOS CEMENT ROOFING, SIDING	153	7 316	3.4	0.1	8150	METAL MILLWORK (DOORS, ETC.)	496	48 744	8.0	0.9		
R423	GALVANIZED IRON, STEEL SHEETS	242	10 590	3.1	0.1	8160	VENEER, OTHER WOOD PRODUCTS	123	11 141	6.4	0.2		
R426	ALL OTHER TYPES	98	8 242	4.6	0.1	R210	BRICK, BLOCKS, TILE, CLAY, ETC.	1 753	671 169	54.2	12.3		
	COMMODITIES N.E.C.	(X)	9 367	(X)	0.1	R220	CONCRETE PRODUCTS, BUILDING STONE	760	157 901	30.1	2.9		
8510	BUILDING AND CONSTRUCTION PAPER	400	11 422	2.1	0.1	R230	CEMENT, LIME, PLASTIC, STUCCO	1 112	242 489	23.4	4.5		
8520	WALLBOARD, HARDBOARD	1 358	161 465	6.1	1.4	R240	SAND, GRAVEL, CRUSHED STONE	1 044	184 230	26.3	3.4		
8530	ADHESIVES, MASTICS	406	7 481	1.3	0.1	R250	READY-OR-TRANSIT-MIXED CONCRETE	167	27 322	14.8	0.5		
8540	STRUCTURAL IRON, STEEL	97	10 046	6.4	0.1	R310	GLASS (FLAT, BRICK, ETC.)	795	359 655	63.7	6.6		
8550	PLASTIC BUILDING MATERIALS	388	31 174	3.7	0.3	8410	INSULATION MATERIALS AND BOARD	1 335	285 582	17.1	5.2		
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	155	42 068	9.3	0.4	R420	ROOFING, SIDING EQUIPMENT	1 686	937 084	47.1	17.2		
8561	STRUCTURAL ASSEMBLIES	151	42 013	9.3	0.4	R421	ASPHALT SHINGLES, ROOFING	1 407	643 374	36.0	11.8		
	COMMODITIES N.E.C.	(X)	55	(X)	(Z)	R422	ASBESTOS CEMENT ROOFING, SIDING	575	53 013	7.3	1.0		
8570	OTHER BUILDING MATERIALS	437	78 583	8.3	0.7	R423	GALVANIZED IRON, STEEL SHEETS	371	47 379	10.4	0.9		
9210	LOGS, PILES, PULPWOOD, POLES, ETC.	201	110 189	14.9	1.0	R424	ALUMINUM SHEETS	352	88 298	20.8	1.6		
9760	MISCELLANEOUS LINES	128	12 487	7.2	0.1	R425	RAIN-CARRYING EQUIPMENT	711	49 831	5.8	0.9		
9930	OTHER LABOR, SERVICE RECEIPTS	199	16 353	3.7	0.1	R426	ALL OTHER TYPES	291	55 188	15.7	1.0		
	COMMODITIES N.E.C.	(X)	56 157	(X)	0.5		COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					8510	BUILDING AND CONSTRUCTION PAPER	474	42 047	7.4	0.8		
	TOTAL	6 389	5 446 024	(X)	100.0	8520	WALLBOARD, HARDBOARD	1 088	411 015	27.7	7.5		
1230	AUTOMOTIVE GLASS	24	5 530	24.8	0.1	8530	ADHESIVES, MASTICS	1 010	67 698	6.9	1.2		
1510	PAINTERS' SUPPLIES AND SUPPLIES	422	23 909	5.3	0.4	8540	STRUCTURAL IRON, STEEL	257	189 605	40.1	3.5		
1620	INDUSTRIAL CHEMICALS	66	43 845	14.2	0.8	8550	PLASTIC BUILDING MATERIALS	687	73 646	9.6	1.4		
3310	ELECTRICAL WIRING SUPPLIES	67	9 314	14.7	0.2	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	199	145 808	71.5	2.7		
3420	MAJOR APPLIANCES, TV SETS, ETC.	72	6 883	9.3	0.2	8561	STRUCTURAL ASSEMBLIES	177	116 100	65.8	2.1		
3610	HARDWARE	561	46 471	6.8	0.9	8562	MOBILE HOMES	25	29 708	88.6	0.5		
3611	BUILDERS' HARDWARE	404	29 449	5.5	0.5	8570	OTHER BUILDING MATERIALS	1 485	734 465	51.1	13.5		
3614	HAND TOOLS (INCL. POWER), CUTLERY	192	3 750	1.6	0.1	8710	HAY, STRAW, ALFALFA, OTHER	11	7 275	49.6	0.1		
3615	ALL OTHER HARDWARE	121	4 620	3.6	0.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	40	5 733	7.0	0.1		
	COMMODITIES N.E.C.	(X)	8 652	(X)	0.2	9760	MISCELLANEOUS LINES	143	16 804	11.5	0.3		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	117	19 914	14.1	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	300	34 957	13.3	0.6		
3711	WARM-AIR FURNACES (ALL FUELS)	90	13 603	12.2	0.2		COMMODITIES N.E.C.	(X)	51 623	(X)	0.9		
	COMMODITIES N.E.C.	(X)	6 311	(X)	0.1		SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)						
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	126	9 973	7.9	0.2		TOTAL	3 108	3 104 051	(X)	100.0		
3741	PIPE FITTINGS, VALVES	76	3 609	6.1	0.1	1110	AUTOMOBILES, MOTORCYCLES, ETC.	10	1 945	4.2	0.1		
3742	PLUMBING FIXTURES	68	3 019	4.8	0.1	1220	NEW AND REBUILT PARTS, ETC.	28	18 456	20.5	0.6		
	COMMODITIES N.E.C.	(X)	3 345	(X)	0.1	1221	MOTOR AND CHASSIS PARTS	13	8 016	10.3	0.3		
4210	CONSTRUCTION, MINING, LOGGING SUP.	11	4 574	32.9	0.1	1222	TOOLS AND EQUIPMENT	13	2 939	3.8	0.1		
4320	FARM, DAIRY MACHINERY, PARTS	22	7 253	26.1	0.1	1225	SUPPLIES AND ACCESSORIES	15	7 115	8.6	0.2		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	12	4 034	18.2	0.1		COMMODITIES N.E.C.	(X)	386	(X)	(Z)		
6220	IRON, STEEL PRODUCTS (FLAT)	251	26 054	9.4	0.5	1310	TIRES AND TUBES	15	9 963	4.0	0.3		
6226	SHEETS (GALVANIZED, OTHER COATED)	91	16 237	10.0	0.3	1510	PAINTERS' SUPPLIES AND SUPPLIES	60	6 271	4.8	0.2		
6229	OTHER FLAT IRON, STEEL PRODUCTS	(X)	9 217	(X)	0.2	1620	INDUSTRIAL CHEMICALS	10	2 701	1.5	0.1		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	1 167	89 256	6.5	1.6	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	63	27 679	10.1	0.9		
6232	NAILS AND STAPLES	1 150	86 787	6.4	1.6	1811	WORK CLOTHING, WORK GLOVES	10	2 804	13.5	0.1		
	COMMODITIES N.E.C.	(X)	2 469	(X)	(Z)	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR	8	4 214	15.4	0.1		
6240	IRON, STEEL FINISHED PRODUCTS	468	82 735	14.7	1.5	1816	OTHER CLOTHING, FURNISHINGS	20	16 901	7.9	0.5		
6244	CONCRETE REINFORCEMENT BARS	190	51 620	23.5	1.0		COMMODITIES N.E.C.	(X)	3 760	(X)	0.1		
6245	STRUCTURAL SHAPES	105	10 516	9.0	0.2	1820	WOMEN'S, CHILDREN'S CLOTHING	44	9 352	4.5	0.3		
	COMMODITIES N.E.C.	(X)	20 399	(X)	0.4	1910	SHOES, OTHER FOOTWEAR	59	5 762	8.6	0.2		
						1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	15	1 650	11.0	0.1		
							COMMODITIES N.E.C.	(X)	3 912	(X)	0.1		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
2930	PET FOODS--ALL KINDS.	17	1 731	8.2	0.1	7810	CHINA, GLASSWARE, CROCKERY.	46	3 714	8.6	0.3
3310	ELECTRICAL WIRING SUPPLIES.	18	1 872	2.4	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	60	10 833	14.9	0.9
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	10	1 749	2.5	0.1						
3420	MAJOR APPLIANCES, TV SETS, ETC.	40	15 320	11.0	0.5	8610	PHOTOGRAPHIC GOODS.	15	1 358	8.2	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	45	10 770	9.1	0.3	8611	CAMERAS, PARTS, ACCESSORIES.	13	1 294	8.7	0.1
							COMMODITIES N.E.C..	(X)	64	(X)	(Z)
3610	HARDWARE.	79	31 249	10.1	1.0	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	106	16 527	12.3	1.4
3614	HAND TOOLS (INCL. POWER), CUTLERY.	24	7 320	3.6	0.2	8621	ATHLETIC EQUIPMENT, SUPPLIES.	60	4 129	5.1	0.4
3615	ALL OTHER HARDWARE.	35	19 768	7.1	0.6	8623	BICYCLES.	32	1 596	2.6	0.1
	COMMODITIES N.E.C..	(X)	4 161	(X)	0.1	8624	CAMPING EQUIPMENT.	22	759	2.0	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP.. . . .	9	1 658	16.6	0.1	8625	FISHING TACKLE AND EQUIPMENT.	34	8 472	19.5	0.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	68	24 582	11.9	0.8	8627	OTHER (WATER SPORTS, ARCHERY).	21	986	2.5	0.1
4311	POWER LAWNMOWERS.	54	20 935	11.4	0.7		COMMODITIES N.E.C..	(X)	585	(X)	0.1
	COMMODITIES N.E.C..	(X)	3 647	(X)	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	1 161	927 982	45.3	61.0
4320	FARM, DAIRY MACHINERY, PARTS.	25	6 417	2.8	0.2	8670	OTHER RECREATION, HOBBY GOODS.	99	41 080	28.4	3.6
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES.	7	2 470	35.8	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS.	52	3 239	7.2	0.3
5120	SCHOOL EQUIPMENT, SUPPLIES.	36	4 218	14.4	0.1	8820	JEWELRY, SILVERWARE, TROPHIES.	79	5 159	8.6	0.5
5420	SHIP, BOAT, MARINE PROPULSION MACH.	50	9 161	11.6	0.3	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	56	2 575	5.3	0.2
6220	IRON, STEEL PRODUCTS (FLAT).	5	33 653	19.1	1.1	8822	COSTUME JEWELRY.	52	2 030	5.5	0.2
6530	OILS, GREASES, OTHER PETROLEUM PROD.	9	4 402	2.5	0.1		COMMODITIES N.E.C..	(X)	554	(X)	(Z)
7110	CIGARETTES, CIGARS, TOBACCO.	4	1 892	29.4	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.. . . .	157	16 938	14.1	1.5
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.. . . .	11	1 830	13.1	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS.	39	5 041	12.6	0.4
7870	KITCHEN UTENSILS, TOOLS, ETC.	36	7 307	14.6	0.2	9310	PHONO, RECORDS, PRERECORDED TAPES.	6	1 336	31.3	0.1
						9740	LUGGAGE, SADDLERY, HARNESS.	10	983	16.5	0.1
8610	PHOTOGRAPHIC GOODS.	34	2 143	7.3	0.1	9760	MISCELLANEOUS LINES.	21	1 297	9.6	0.1
						9930	OTHER LABOR, SERVICE RECEIPTS.	8	1 377	13.5	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	2 218	2 105 715	81.2	67.8		COMMODITIES N.E.C..	(X)	31 863	(X)	3.0
8621	ATHLETIC EQUIPMENT, SUPPLIES.	1 056	469 421	45.5	15.1						
8622	ARMS AND AMMUNITION.	551	419 693	42.4	13.5		PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)				
8623	BICYCLES.	237	316 138	68.0	10.2		TOTAL.	1 272	1 166 867	(X)	100.0
8624	CAMPING EQUIPMENT.	358	130 644	16.3	4.2	1430	BEAUTY AIDS (TOILETRIES, ETC.).	6	2 880	26.6	0.2
8625	FISHING TACKLE AND EQUIPMENT.	726	333 785	35.2	10.8	1620	INDUSTRIAL CHEMICALS.	13	2 237	11.3	0.2
8626	SKI EQUIPMENT, SUPPLIES.	244	102 933	26.2	3.3	3310	ELECTRICAL WIRING SUPPLIES.	9	619	14.5	0.1
8627	OTHER (WATER SPORTS, ARCHERY).	715	333 100	33.5	10.7	3314	ELECTRIC LAMPS.	7	595	16.3	0.1
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)		COMMODITIES N.E.C..	(X)	24	(X)	(Z)
8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	117	29 491	7.8	1.0	3420	MAJOR APPLIANCES, TV SETS, ETC.. . . .	37	1 771	4.9	0.2
8640	BOATS (OUTBOARD, ROW BOATS).	245	126 971	50.5	4.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	12	760	6.0	0.1
8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	217	181 822	50.4	5.9	3510	ELECTRONIC TUBES, PARTS, ETC.. . . .	16	1 235	15.1	0.1
8660	THEATER, STUDIO EQUIPMENT.	117	50 534	96.1	1.6	3511	ELECTRONIC TUBES.	10	913	15.3	0.1
8670	OTHER RECREATION, HOBBY GOODS.	539	284 298	80.4	9.2		COMMODITIES N.E.C..	(X)	322	(X)	(Z)
						4110	OFFICE MACHINES AND EQUIPMENT.	8	13 755	43.1	1.2
8820	JEWELRY, SILVERWARE, TROPHIES.	91	5 760	7.8	0.2	4120	INDICATING, RECORDING INSTRUMENTS.	9	757	17.5	0.1
8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	67	4 083	6.2	0.1	4460	PRINTING TRADES MACHINERY, EQUIP.. . . .	26	10 054	30.2	0.9
	COMMODITIES N.E.C..	(X)	1 677	(X)	0.1	4830	PRINTING, DUPLICATING INKS.	14	2 171	13.5	0.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC.. . . .	56	6 009	11.0	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	31	4 034	17.0	0.3
9410	MUSICAL INSTRUMENTS.	15	1 754	8.8	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.. . . .	11	7 578	36.2	0.6
9760	MISCELLANEOUS LINES.	47	9 491	16.3	0.3	7720	OFFICE, COMMERCIAL, BUSINESS FURN.. . . .	3	1 032	24.1	0.1
9930	OTHER LABOR, SERVICE RECEIPTS.	66	4 051	8.1	0.1	7840	CURTAINS, DRAPES.	3	635	14.8	0.1
	COMMODITIES N.E.C..	(X)	53 602	(X)	1.7						
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					8610	PHOTOGRAPHIC GOODS.	1 272	1 081 022	92.6	92.6
	TOTAL.	1 193	1 145 320	(X)	100.0	8611	CAMERAS, PARTS, ACCESSORIES.	994	556 360	55.4	47.9
1220	NEW AND REBUILT PARTS, ETC.. . . .	4	1 465	9.2	0.1	8612	PROJECTION APPARATUS.	617	31 066	14.7	6.9
1420	HEALTH PRODUCTS (NONPRESCRIPTION).	11	950	11.5	0.1	8613	DEVELOPING, PRINTING EQUIPMENT.	652	75 243	15.0	6.4
1430	BEAUTY AIDS (TOILETRIES, ETC.).	20	2 943	14.8	0.3	8614	SENSITIZED, UNEXPOSED PHOTO. FILM.	686	236 774	39.0	20.3
1510	PAINTERS' SUPPLIES AND SUNDRIES.	10	1 083	7.1	0.1	8615	OTHER PHOTOGRAPHIC GOODS.	740	129 575	20.4	11.1
1720	NOTIONS (THREAD, BUTTONS, ETC.).	75	8 487	15.0	0.7		COMMODITIES N.E.C..	(X)	4	(X)	(Z)
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	19	1 554	4.0	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	30	5 045	9.3	0.4
1820	WOMEN'S, CHILDREN'S CLOTHING.	29	1 353	3.7	0.1	8621	ATHLETIC EQUIPMENT, SUPPLIES.	13	874	6.2	0.1
1823	CHILDREN'S INFANTS' WEAR.	21	613	2.7	0.1	8623	BICYCLES.	8	808	4.0	0.1
	COMMODITIES N.E.C..	(X)	540	(X)	(Z)		COMMODITIES N.E.C..	(X)	3 363	(X)	0.3
1910	SHOES, OTHER FOOTWEAR.	10	1 229	5.9	0.1	8660	THEATER, STUDIO EQUIPMENT.	37	1 141	4.4	0.1
2930	PET FOODS--ALL KINDS.	22	1 731	11.4	0.2	8680	BOOKS, MAGAZINES, PRINTED MATERIALS.	21	825	7.1	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.. . . .	42	8 605	14.8	0.8	8820	JEWELRY, SILVERWARE, TROPHIES.	26	4 832	19.7	0.4
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	51	12 973	16.2	1.1	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	16	4 453	23.9	0.4
							COMMODITIES N.E.C..	(X)	379	(X)	(Z)
3610	HARDWARE.	30	4 267	9.7	0.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC.. . . .	21	2 550	10.0	0.2
3611	BUILDERS' HARDWARE.	9	1 194	13.1	0.1	9740	LUGGAGE, SADDLERY, HARNESS.	9	665	9.3	0.1
	COMMODITIES N.E.C..	(X)	3 673	(X)	0.3	9760	MISCELLANEOUS LINES.	30	4 158	22.1	0.4
4160	STORE, SERVICE SHOP MACHINES.	10	2 978	29.2	0.3	9930	OTHER LABOR, SERVICE RECEIPTS.	120	8 702	8.7	0.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC.. . . .	18	4 055	11.2	0.4		COMMODITIES N.E.C..	(X)	8 409	(X)	0.7
5120	SCHOOL EQUIPMENT, SUPPLIES.	73	6 384	9.3	0.6						
5210	BEAUTY, BARBER SHOP EQUIPMENT.	22	3 553	9.1	0.3						
7520	INDUSTRIAL PAPERS.	9	686	8.9	0.1						
7610	STATIONERY, OFFICE SUPPLIES.	100	12 297	12.2	1.1						
7611	STATIONERY.	51	5 264	10.2	0.5						
7613	LOOSELEAF BINDERS, BLANK BOOKS.	5	1 618	9.2	0.1						
7614	PENS, MECHANICAL PENCILS.	23	824	4.3	0.1						
7616	GREETING CARDS, CHRISTMAS CARDS.	44	1 400	3.1	0.1						
	COMMODITIES N.E.C..	(X)	3 191	(X)	0.3						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establish- ments handling the line	All estab- lish- ments ¹						Establish- ments handling the line	All estab- lish- ments ¹	
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)						6270	OTHER CARBON STEEL PRODUCTS	354	185 097	17.4	1.3	
	TOTAL	5 014	14 158 639	(X)	100.0		6320	ALLOY STEEL	983	562 084	15.7	4.0	
1310	TIRES AND TUBES	11	16 362	9.7	0.1		6321	BARS, HOT-ROLLED OR COLD-FINISHED	567	193 136	7.8	1.1	
1620	INDUSTRIAL CHEMICALS	78	57 458	5.9	0.4		6322	TOOL STEEL BARS	379	129 850	10.3	0.9	
1710	WAX OR PINE PRODUCTS	9	15 462	3.4	0.1		6323	PIPE AND TUBING	282	122 497	8.0	0.9	
							6324	PLATE	281	42 248	3.0	0.3	
3120	GRAINS, BEANS, ETC.	4	7 772	3.1	0.1		6325	OTHER ALLOY STEEL	214	74 349	6.9	0.5	
3310	ELECTRICAL WIRING SUPPLIES	64	56 331	20.3	0.4			COMMODITIES N.E.C.	(X)	4	(X)	(2)	
3420	MAJOR APPLIANCES, TV SETS, ETC.	16	22 145	7.5	0.2		6330	STAINLESS STEEL	1 196	874 592	17.9	6.2	
3430	ELECTRIC HOUSEWARES AND SUPPLIES	30	9 025	7.1	0.1		6331	PLATES	420	40 040	4.1	0.6	
							6332	STRIP	258	79 395	6.0	0.6	
3610	HARDWARE	354	84 848	8.3	0.6		6333	SHEETS	669	271 481	8.1	1.9	
3611	BUILDERS' HARDWARE	159	10 080	2.4	0.1		6334	BARS, BAR-SIZE SHAPES	592	153 902	5.3	1.1	
3612	HEAVY HARDWARE	103	13 567	4.0	0.1		6335	OTHER STAINLESS STEEL	656	279 769	9.2	2.0	
3614	HAND TOOLS (INCL. POWER), CUTLERY	232	33 966	4.9	0.2			COMMODITIES N.E.C.	(X)	5	(X)	(2)	
3615	ALL OTHER HARDWARE	108	23 785	5.1	0.2		6410	COPPER WIRE (ELECTRICAL ONLY)	121	114 431	36.5	0.8	
	COMMODITIES N.E.C.	(X)	3 450	(X)	(2)								
3710	WARM-AIR HEATING, COOLING EQUIPMENT	125	25 043	6.9	0.2		6420	OTHER COPPER, BRASS MILL PRODUCTS	794	556 608	19.5	3.9	
3711	WARM-AIR FURNACES (ALL FUELS)	47	8 634	4.6	0.1		6421	FLAT PRODUCTS (SHEETS, ETC.)	555	299 812	12.3	2.1	
	COMMODITIES N.E.C.	(X)	16 409	(X)	0.1		6422	TUBULAR PRODUCTS (PIPES, TUBES)	390	136 019	7.7	1.0	
							6423	ROD, NON-ELECTRICAL WIRE	423	120 776	8.0	0.9	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	261	69 001	9.6	0.5			COMMODITIES N.E.C.	(X)	1	(X)	(2)	
3741	PIPE FITTINGS, VALVES	216	37 248	5.9	0.3		6430	ALUMINUM SHAPES, FORMS, ETC.	1 224	719 681	16.9	5.1	
3742	PLUMBING FIXTURES	124	13 471	3.9	0.1		6431	PLATE (.250 INCH AND OVER)	556	121 268	4.6	0.9	
3744	OTHER PLUMBING EQUIP., SUPPLIES	87	7 866	3.2	0.1		6432	SHEET, COIL (.006 TO .249 INCH)	765	277 094	8.6	2.0	
	COMMODITIES N.E.C.	(X)	10 396	(X)	0.1		6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	611	107 615	4.2	0.8	
							6434	PIPE AND TUBING (INCL. HOLLOW BAR)	532	76 669	3.2	0.5	
4420	GENERAL PURPOSE INDUSTRIAL MACH.	165	124 424	7.3	0.9		6435	OTHER EXTRUDED SHAPES	498	115 027	5.3	0.8	
4421	ENGINES (INCL. INTERNAL COMBUST.)	37	12 732	2.2	0.1		6436	FILLS	37	22 008	22.2	0.2	
4422	COMPRESSORS, PUMPS	59	47 448	6.7	0.3								
	COMMODITIES N.E.C.	(X)	64 244	(X)	0.5		6440	NONFERROUS METALS, MINERALS, ORES	430	849 350	27.6	6.0	
							6441	MAGNESIUM	53	21 940	11.6	0.2	
4450	OIL WELL, OIL REFINING MACH. EQUIP.	94	73 410	11.5	0.5		6442	NICKEL	149	153 961	17.0	1.1	
4610	INDUSTRIAL VALVES, FITTINGS	223	133 650	13.4	0.9		6443	TIN, LEAD, ZINC, ETC.	290	673 448	29.6	4.8	
4640	ABRASIVES, ABRASIVE MATERIALS	120	11 400	2.7	0.1			COMMODITIES N.E.C.	(X)	1	(X)	(2)	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	268	162 245	12.7	1.3		6510	GASOLINE, KEROSENE	17	12 591	3.6	0.1	
6110	COAL (BITUMINOUS AND ANTHRACITE)	10	17 131	14.0	0.1		6530	OILS, GREASES, OTHER PETROLEUM PROD	4	21 653	5.6	0.2	
6120	COKE	7	12 015	8.9	0.1		6610	PREPARED IRON AND STEEL SCRAP	153	31 471	11.3	0.2	
							6620	UNPREPARED IRON AND STEEL SCRAP	139	30 714	9.2	0.2	
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	580	721 831	31.1	5.1		6780	OTHER NONFERROUS METALLIC SCRAP	30	14 894	20.3	0.1	
6211	SHEET BARS, TIN PLATE BARS	201	204 934	40.7	1.4		8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	13	19 129	7.2	0.1	
6212	PIPE RODS	159	93 905	11.0	0.7		8150	METAL MILLWORK (DOORS, ETC.)	74	11 520	6.2	0.1	
6213	ROUGH CASTINGS, FOUNDRY PRODUCTS	121	31 362	14.4	0.2		8220	CONCRETE PRODUCTS, BUILDING STONE	13	9 500	30.7	0.1	
6214	COPYINGS	75	8 581	2.2	0.1		8310	GLASS (FLAT, BRICK, ETC.)	13	10 219	3.7	0.1	
6215	PIG IRON, FERRIC ALLOYS	34	260 956	33.7	1.8		8420	ROOFING, SIDING EQUIPMENT	65	11 225	9.2	0.1	
6216	OTHER SEMIFINISHED IRON, STEEL	133	121 796	14.6	0.9								
	COMMODITIES N.E.C.	(X)		(X)	(2)		8570	OTHER BUILDING MATERIALS	197	87 007	12.3	0.6	
6220	IRON, STEEL PRODUCTS (FLAT)	2 301	3 746 286	45.5	26.5		9210	LOGS, PILES, PULPHWOOD, POLES, ETC.	21	25 783	5.3	0.2	
6221	PLATES	1 348	689 214	12.3	4.9		9760	MISCELLANEOUS LINES	165	47 013	7.1	0.3	
6222	STRIP (HOT, COLD-ROLLED)	926	380 711	10.3	2.7		9910	RECEIPTS FROM PROCESSING	219	26 054	2.3	0.2	
6223	SHEETS (COLD-ROLLED)	1 153	1 053 657	17.9	7.4		9930	OTHER LABOR, SERVICE RECEIPTS	179	17 431	3.2	0.1	
6224	SHEETS (HOT-ROLLED)	1 412	704 246	12.2	5.5			COMMODITIES N.E.C.	(X)	242 180	(X)	1.7	
6225	BLACK PLATE	199	60 783	7.8	0.4								
6226	SHEETS (GALVANIZED, OTHER COATED)	1 001	492 735	10.1	3.5			COAL AND OTHER MINERALS AND ORES (SIC 5052)					
6227	TIN PLATE	124	56 793	16.6	0.4			TOTAL	398	620 053	(X)	100.0	
6228	FABRICATED AND STRUCTURAL PLATE	305	63 625	16.3	0.6		1620	INDUSTRIAL CHEMICALS	4	418	4.7	0.1	
6229	COMMODITIES N.E.C.	516	144 539	8.4	1.0		3710	WARM-AIR HEATING, COOLING EQUIPMENT	10	4 639	22.3	0.6	
	OTHER FLAT IRON, STEEL PRODUCTS	(X)	(2)	(X)	(2)		4840	ABRASIVES, ABRASIVE MATERIALS	5	1 386	5.1	0.2	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	1 264	631 106	18.4	4.5		6110	COAL (BITUMINOUS AND ANTHRACITE)	391	733 760	93.0	89.5	
6231	WIRE—PLAIN, COATED, BARBED, ETC.	496	165 254	8.8	1.2		6120	COKE	25	30 321	25.3	3.7	
6232	NAILS AND STAPLES	448	236 042	21.2	1.7								
6233	WOVEN, WELDED WIRE FENCING, PARTS	318	66 253	13.2	0.6		6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	7	6 861	23.6	0.8	
6234	WIRE ROPE AND STRAND, RAIL TIES	321	97 174	12.9	0.7		6215	PIG IRON, FERRIC ALLOYS	5	4 901	18.1	0.6	
6235	REINFORCEMENT MESH—WELDED, WOVEN	560	46 384	3.2	0.3			COMMODITIES N.E.C.	(X)	1 960	(X)	0.2	
	COMMODITIES N.E.C.	(X)	1	(X)	(2)		6510	GASOLINE, KEROSENE	11	2 847	12.9	0.3	
6240	IRON, STEEL FINISHED PRODUCTS	1 980	2 011 113	30.8	14.2		8810	PRECIOUS STONES (CUT) AND METALS	8	2 388	37.1	0.3	
6241	RAILS, TIE PLATES, RAIL JOINTS	98	35 848	12.3	0.3		0760	MISCELLANEOUS LINES	6	1 370	3.1	0.2	
6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	1 220	509 161	11.0	3.6		9910	RECEIPTS FROM PROCESSING	7	2 709	8.7	0.3	
6243	BARS, COLD-FINISHED	927	357 632	9.4	2.5		9930	OTHER LABOR, SERVICE RECEIPTS	17	1 930	4.4	0.2	
6244	CONCRETE REINFORCEMENT BARS	867	217 197	7.0	1.5			COMMODITIES N.E.C.	(X)	31 424	(X)	3.8	
6245	STRUCTURAL SHAPES	1 276	706 528	14.1	5.0								
6246	PILING, BEAKING PILES	119	74 404	11.2	0.5			ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)					
6247	STEEL CONTAINERS	23	8 030	13.7	0.1			TOTAL	7 347	8 867 150	(X)	100.0	
6248	OTHER FINISHED PRODUCTS	354	102 112	6.6	0.7		1220	NEW AND REBUILT PARTS, ETC.	161	9 512	4.2	0.1	
	COMMODITIES N.E.C.	(X)	1	(X)	(2)								
6250	CAST IRON SOIL PIPE, TUBING	95	52 595	23.6	0.4								
6260	IRON, STEEL PIPE, TUBING	1 551	1 597 257	25.6	11.3								
6261	TUBING (MECHANICAL AND PRESSURE)	1 018	742 800	18.2	5.2								
6262	STANDARD STEEL PIPE	1 109	854 457	17.1	6.0								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
3310	ELECTRICAL WIRING SUPPLIES.	7 100	7 568 156	88.8	85.2	3310	ELECTRICAL WIRING SUPPLIES.	212	59 558	9.0	0.9		
3311	INT. WIRING, CONSTR. MATERIALS. . .	5 461	3 521 946	47.7	39.6	3311	INT. WIRING, CONSTR. MATERIALS. . .	61	24 239	7.2	0.4		
3312	OUTSIDE CONSTRUCTION MATERIALS. .	3 116	863 179	16.8	9.7	3312	OUTSIDE CONSTRUCTION MATERIALS. .	33	5 998	2.4	0.1		
3313	LIGHTING FIXTURES	5 274	1 204 964	17.4	13.6	3313	LIGHTING FIXTURES	126	13 750	2.9	0.2		
3314	ELECTRIC LAMPS.	4 541	490 836	7.8	5.5	3314	ELECTRIC LAMPS.	79	5 185	2.0	0.1		
3315	MOTORS, GENERATORS, ETC.	3 665	1 487 228	24.6	16.7	3315	MOTORS, GENERATORS, ETC.	70	10 368	4.2	0.2		
	COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)		COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)		
3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	600	343 604	23.9	3.9	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	809	632 326	18.3	9.4		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	151	9 044	2.9	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	2 005	3 929 172	68.4	58.3		
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	446	100 315	11.2	1.1	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	1 081	698 540	22.4	10.4		
3421	ELECTRIC HOME KITCHEN EQUIPMENT .	290	28 383	5.2	0.3	3422	ELECTRIC HOME LAUNDRY EQUIPMENT .	829	276 710	9.1	4.1		
3422	ELECTRIC HOME LAUNDRY EQUIPMENT .	105	13 399	4.8	0.2	3423	TV SETS	1 165	2 098 625	43.6	31.2		
3423	TV SETS	117	43 520	11.5	0.5	3424	CONSOLE RADIOS AND RECORD PLAYERS	1 060	355 726	6.1	5.3		
3424	CONSOLE RADIOS AND RECORD PLAYERS	63	5 478	2.3	0.1	3425	OTHER MAJOR APPLIANCES.	935	499 570	16.3	7.4		
3425	OTHER MAJOR APPLIANCES.	165	9 536	3.3	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
	COMMODITIES N.E.C.	(X)	(D)	(X)	(Z)	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	625	553 900	29.0	8.2		
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	514	166 751	11.9	1.9	3440	ROOM AIR CONITIONERS	675	206 580	6.9	3.1		
3440	ROOM AIR CONITIONERS	511	14 571	1.7	0.2	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	573	228 125	8.6	3.4		
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	547	163 792	16.3	1.8	3511	ELECTRONIC TUBES.	455	43 997	2.0	0.7		
3511	ELECTRONIC TUBES.	277	37 615	5.5	0.4	3512	TRANSISTORS AND/OR SEMICONDUCTORS	167	16 713	3.0	0.2		
3512	TRANSISTORS AND/OR SEMICONDUCTORS	57	9 328	7.6	0.1	3513	ELECTRONIC PARTS.	259	34 363	2.7	0.5		
3513	ELECTRONIC PARTS.	78	27 614	15.4	0.3	3514	ACCESSORIES, TESTING EQUIPMENT. .	138	21 327	3.1	0.3		
3514	ACCESSORIES, TESTING EQUIPMENT. .	94	35 421	21.1	0.4	3515	INTERCOMMUNICATIONS EQUIPMENT .	86	106 174	29.3	1.6		
3515	INTERCOMMUNICATIONS EQUIPMENT .	235	34 334	11.5	0.4	3516	COML., INDUSTRIAL ELECTRONIC PARTS	72	5 551	3.4	0.1		
3516	COML., INDUSTRIAL ELECTRONIC PARTS	99	19 280	10.8	0.2	3610	HARDWARE.	142	42 684	6.5	0.6		
3610	HARDWARE.	257	39 505	10.5	0.4	3611	BUILDERS' HARDWARE.	62	3 469	1.1	0.1		
3611	BUILDERS' HARDWARE.	183	12 874	4.4	0.1	3614	HAND TOOLS (INCL. POWER), CUTLERY	96	12 250	2.4	0.2		
3614	HAND TOOLS (INCL. POWER), CUTLERY	152	7 838	3.1	0.1	3615	ALL OTHER HARDWARE.	99	11 666	2.3	0.2		
3615	ALL OTHER HARDWARE.	134	10 034	5.9	0.1		COMMODITIES N.E.C.	(X)	15 297	(X)	0.2		
	COMMODITIES N.E.C.	(X)	8 759	(X)	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	113	19 974	3.6	0.3		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	420	45 282	6.7	0.5	3711	WARM-AIR FURNACES (ALL FUELS) . .	85	8 164	2.0	0.1		
3711	WARM-AIR FURNACES (ALL FUELS) . .	328	20 798	3.7	0.2	3712	CENTRAL HEATING, COOLING UNITS. .	41	5 320	2.5	0.1		
3712	CENTRAL HEATING, COOLING UNITS. .	113	9 474	3.3	0.1		COMMODITIES N.E.C.	(X)	6 490	(X)	0.1		
3713	DUCTS, REGISTERS, ETC.	256	5 935	1.2	0.1	3730	HYDRONICS EQUIPMENT, SUPPLIES . .	21	6 150	5.3	0.1		
	COMMODITIES N.E.C.	(X)	9 075	(X)	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	72	17 511	6.6	0.3		
3720	RESIDENTIAL ELEC. SPACE HEATING . .	721	26 277	2.8	0.3	3742	PLUMBING FIXTURES	40	8 207	5.6	0.1		
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	213	9 128	2.6	0.1	3744	OTHER PLUMBING EQUIP., SUPPLIES .	28	3 938	3.1	0.1		
	COMMODITIES N.E.C.	(X)	14 965	(X)	0.2		COMMODITIES N.E.C.	(X)	5 366	(X)	0.1		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	419	130 088	20.8	1.5	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	276	112 351	6.6	1.7		
3741	PIPE FITTINGS, VALVES	218	37 539	9.7	0.4	3811	RES. AND SMALL COML. (UNDER 5 HP)	255	85 793	6.8	1.3		
3742	PLUMBING FIXTURES	275	36 661	8.0	0.4	3812	RES. AND COML. (5 TO 20 HP) . . .	106	23 010	4.7	0.3		
3743	DRAINAGE SYSTEMS.	187	15 453	4.9	0.2	3813	INDUS. AND LARGE COML. (OVER 20 HP)	21	3 548	5.4	0.1		
3744	OTHER PLUMBING EQUIP., SUPPLIES .	265	25 070	5.8	0.3	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	237	18 303	2.1	0.3		
	COMMODITIES N.E.C.	(X)	14 965	(X)	0.2	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	56	23 699	6.6	0.4		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	378	32 253	5.1	0.4	3914	ICE MAKING MACHINES.	17	14 836	9.4	0.2		
3811	RES. AND SMALL COML. (UNDER 5 HP)	360	28 281	4.6	0.3		COMMODITIES N.E.C.	(X)	8 863	(X)	0.1		
	COMMODITIES N.E.C.	(X)	3 972	(X)	(Z)	4110	OFFICE MACHINES AND EQUIPMENT . .	17	28 013	25.1	0.4		
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	56	5 296	8.7	0.1	4111	ADDING, ACCTG., COMPUTING MACH..	9	13 436	15.3	0.2		
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	328	5 610	0.8	0.1	4115	OTHER OFFICE MACHINES	9	4 377	5.0	0.1		
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	153	10 613	5.0	0.1		COMMODITIES N.E.C.	(X)	10 200	(X)	0.2		
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	20	5 388	7.5	0.1	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	67	25 461	8.3	0.4		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	59	29 712	21.7	0.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	129	64 122	7.2	1.0		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	27	5 639	16.7	0.1	4320	FARM, DAIRY MACHINERY, PARTS. . .	4	3 400	29.6	0.1		
7850	FLOOR COVERINGS	30	11 369	17.9	0.1	4470	OTHER SPECIAL INDUSTRY MACHINERY.	5	4 351	11.0	0.1		
8110	LUMBER (ROUGH, DRESSED, FINISHFO) .	18	17 502	30.1	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	13	5 779	6.7	0.1		
8140	WOOD MILLWORK (DOORS, WINDOWS). .	47	6 005	9.8	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	18	3 482	3.6	0.1		
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	18	5 789	13.8	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	125	45 767	8.6	0.7		
9760	MISCELLANEOUS LINES	82	15 705	13.8	0.2	7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	90	36 641	8.4	0.5		
9930	OTHER LABOR, SERVICE RECEIPTS . . .	309	41 705	15.5	0.5		COMMODITIES N.E.C.	(X)	9 126	(X)	0.1		
	COMMODITIES N.E.C.	(X)	68 339	(X)	0.8	7810	CHINA, GLASSWARE, CROCKERY. . . .	27	5 625	4.5	0.1		
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					7820	HOUSEHOLD LINENS, DOMESTICS	43	11 104	6.2	0.2		
	TOTAL	2 385	6 734 966	(X)	100.0	7850	FLOOR COVERINGS	180	156 143	12.0	2.5		
1220	NEW AND REBUILT PARTS, ETC.	79	74 399	12.3	1.1	7851	CARPETS, RUGS	59	33 648	7.6	0.5		
1221	MOTOR AND CHASSIS PARTS	36	34 260	7.7	0.5	7853	OTHER FLOOR COVERINGS	23	6 016	2.9	0.1		
1222	TOOLS AND EQUIPMENT	36	11 416	2.5	0.2		COMMODITIES N.E.C.	(X)	126 479	(X)	1.6		
1225	SUPPLIES AND ACCESSORIES.	54	23 400	4.7	0.3	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	106	33 972	6.9	0.5		
	COMMODITIES N.E.C.	(X)	5 323	(X)	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS). .	63	16 312	6.1	0.2		
1310	TIRES AND TUBES	33	36 342	8.1	0.5	8610	PHOTOGRAPHIC GOODS.	95	12 501	4.2	0.2		
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	38	8 484	2.1	0.1	8611	CAMERAS, PARTS, ACCESSORIES . . .	74	9 641	3.7	0.1		
	COMMODITIES N.E.C.	(X)	1 171	(X)	(Z)		COMMODITIES N.E.C.	(X)	2 860	(X)	(Z)		
1710	YARO OR PIECE GOODS	5	6 290	12.7	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	151	110 252	11.7	1.6		
1712	RAYON, NYLON, ETC.	3	5 119	22.4	0.1	8621	ATHLETIC EQUIPMENT, SUPPLIES. . .	76	23 246	5.2	0.3		
	COMMODITIES N.E.C.	(X)	1 171	(X)	(Z)	8622	ARMS AND AMMUNITION	30	23 031	5.4	0.3		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	44	9 603	6.1	0.1	8623	BICYCLES.	49	8 718	2.6	0.1		
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	20	13 632	10.0	0.2	8624	CAMPING EQUIPMENT	68	22 505	5.0	0.3		
	COMMODITIES N.E.C.	(X)	13 632	(X)	0.1	8625	FISHING TACKLE AND EQUIPMENT. . .	40	5 074	1.7	0.1		
	COMMODITIES N.E.C.	(X)	13 632	(X)	0.1	8627	OTHER (WATER SPORTS, ARCHERY) . .	16	4 087	4.1	0.1		
	COMMODITIES N.E.C.	(X)	13 632	(X)	0.1		COMMODITIES N.E.C.	(X)	23 591	(X)	0.4		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
8630	TOYS, GAMES, FIREWORKS, ETC., . . .	116	39 299	5.6	0.6	3510	ELECTRONIC TUBES, PARTS, ETC., . . .	19	5 284	4.5	0.1		
8620	JEWELRY, SILVERWARE, TROPHIES . . .	138	26 069	7.3	0.4	3610	HARDWARE	4 083	2 995 041	62.1	62.1		
8621	CLOCKS, WATCHES, WATCH MOVEMENTS . . .	106	13 867	4.5	0.2	3611	BUILDERS' HARDWARE	2 532	940 893	24.9	19.5		
8622	COSTUME JEWELRY	61	3 488	1.8	0.1	3612	HEAVY HARDWARE	747	219 752	9.1	4.6		
8624	SILVERWARE, PLATED WARE, ETC., . . .	84	5 469	2.2	0.1	3613	KITCHEN AND SHELF HARDWARE	789	150 813	7.0	3.1		
	COMMODITIES N.E.C.,	(X)	3 245	(X)	(Z)	3614	HAND TOOLS (INCL. POWER), CUTLERY	1 688	773 481	21.6	16.0		
						3615	ALL OTHER HARDWARE	2 065	910 102	27.3	18.9		
4910	GIFTS, ART GOODS, NOVELTIES, ETC., . .	62	14 832	11.5	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	231	20 774	2.3	0.4		
4310	PHONO, RECORDS, PRERECORDED TAPES . . .	77	34 316	8.5	0.5	3711	WARM-AIR FURNACES (ALL FUELS)	90	5 192	1.0	0.1		
9760	MISCELLANEOUS LINES	72	15 228	6.9	0.2	3712	CENTRAL HEATING, COOLING UNITS	33	2 870	3.3	0.1		
9930	OTHER LABOR, SERVICE RECEIPTS	186	22 740	4.0	0.3	3713	DUCTS, REGISTERS, ETC.,	103	4 510	1.3	0.1		
	COMMODITIES N.E.C.,	(X)	47 115	(X)	0.7	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	117	5 180	1.6	0.1		
						3715	OTHER SPACE HEATING EQUIPMENT	68	3 020	1.3	0.1		
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						COMMODITIES N.E.C.,	(X)	2	(X)	(Z)		
	TOTAL	4 546	3 225 952	(X)	100.0	3720	RESIDENTIAL ELEC. SPACE HEATING	53	3 166	2.0	0.1		
1220	NEW AND REBUILT PARTS, ETC.,	13	4 910	20.3	0.2	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	584	165 268	7.7	3.4		
3310	ELECTRICAL WIRING SUPPLIES	347	24 179	7.7	0.7	3741	PIPE FITTINGS, VALVES	440	45 686	2.5	0.9		
3311	INT. WIRING, CONSTR. MATERIALS	172	6 225	6.7	0.2	3742	PLUMBING FIXTURES	274	24 496	1.8	0.5		
3315	MOTORS, GENERATORS, ETC.,	149	15 330	6.4	0.5	3743	DRAINAGE SYSTEMS	137	5 670	0.9	0.1		
	COMMODITIES N.E.C.,	(X)	2 624	(X)	0.1	3744	OTHER PLUMBING EQUIP., SUPPLIES	318	89 414	5.3	1.9		
							COMMODITIES N.E.C.,	(X)	2	(X)	(Z)		
3320	TELEPHONE AND SIGNAL EQUIPMENT	87	6 725	15.3	0.2	3810	CENTRAL AIR-CONDITIONING EQUIPMENT, RES. AND SMALL COM. (UNDER 5 HP)	64	7 960	1.7	0.2		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	644	32 843	8.5	1.0	3811	COMMODITIES N.E.C.,	57	6 055	1.5	0.1		
							COMMODITIES N.E.C.,	(X)	1 905	(X)	(Z)		
3420	MAJOR APPLIANCES, TV SETS, ETC., . . .	712	51 035	12.6	1.6	4150	CHINA, GLASSWARE (COMMERCIAL)	86	33 902	3.4	0.7		
3421	ELECTRIC HOME KITCHEN EQUIPMENT	69	3 166	8.6	0.1	4180	STORE, RESTAURANT FIXTURES, EQUIP.,	28	4 378	1.1	0.1		
3423	TV SETS	650	33 194	9.1	1.0	4310	GARDEN MACHINERY, EQUIPMENT, ETC.,	432	136 560	7.0	2.8		
3424	CONSOLE RADIOS AND RECORD PLAYERS	367	10 516	4.8	0.3	4311	POWER LAWNMOWERS	226	54 947	5.2	1.1		
3425	OTHER MAJOR APPLIANCES	34	3 272	6.5	0.1	4312	OTHER GARDEN MACHINERY, EQUIPMENT	163	28 535	5.5	0.6		
	COMMODITIES N.E.C.,	(X)	987	(X)	(Z)		COMMODITIES N.E.C.,	(X)	53 078	(X)	1.1		
3430	ELECTRIC HOUSEWARES AND SUPPLIES,	36	1 988	6.0	0.1	4320	FARM, DAIRY MACHINERY, PARTS,	70	4 898	14.7	0.1		
3510	ELECTRONIC TUBES, PARTS, ETC.,	4 546	3 047 802	94.5	94.5	4321	TRACTORS, EQUIPMENT (FARM),	43	2 602	13.0	0.1		
3511	ELECTRONIC TUBES	2 717	521 223	26.8	16.2		COMMODITIES N.E.C.,	(X)	2 296	(X)	(Z)		
3512	TRANSISTORS AND/OR SEMICONDUCTORS	2 385	440 350	23.4	13.7	4420	GENERAL PURPOSE INDUSTRIAL MACH.,	146	17 332	5.4	0.4		
3513	ELECTRONIC PARTS	2 460	722 849	38.1	22.4	4422	COMPRESSORS, PUMPS,	27	3 954	5.9	0.1		
3514	ACCESSORIES, TESTING EQUIPMENT,	2 300	153 245	12.2	4.8		COMMODITIES N.E.C.,	(X)	13 378	(X)	0.3		
3515	INTERCOMMUNICATIONS EQUIPMENT	2 294	420 709	30.9	13.3	4430	METALWORKING MACHINERY,	17	2 523	6.2	0.1		
3516	COM. INDUSTRIAL ELECTRONIC PARTS	2 287	781 424	45.0	24.2	4610	INDUSTRIAL VALVES, FITTINGS	103	6 405	2.3	0.1		
	COMMODITIES N.E.C.,	(X)	2	(X)	(Z)	4710	WELDING EQUIPMENT, SUPPLIES	18	6 730	16.8	0.1		
3610	HARDWARE	34	3 717	9.4	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	411	27 344	2.5	0.6		
8610	PHOTOGRAPHIC GOODS	26	4 221	15.6	0.1	4860	MECHANICAL RUBBER GOODS	99	3 718	0.9	0.1		
8611	CAMERAS, PARTS, ACCESSORIES	4	1 749	22.7	0.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	353	14 161	1.4	0.3		
	COMMODITIES N.E.C.,	(X)	2 472	(X)	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	222	35 956	7.0	0.7		
						6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	99	13 616	3.2	0.3		
9310	PHONO, RECORDS, PRERECORDED TAPES	102	2 624	3.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	687	105 622	5.2	2.2		
9760	MISCELLANEOUS LINES	55	5 393	17.3	0.2	6231	WIRE--PLAIN, COATED, BARBED, ETC.,	330	18 005	1.7	0.4		
9930	OTHER LABOR, SERVICE RECEIPTS	335	19 445	13.1	0.6	6232	NAILS AND STAPLES	577	45 378	2.5	0.9		
	COMMODITIES N.E.C.,	(X)	21 030	(X)	0.7	6233	WOVEN, WELDED WIRE FENCING, PARTS	328	23 569	1.7	0.5		
						6234	WIRE ROPE AND STRAND, BALE TIES	268	9 468	1.3	0.2		
	HARDWARE (SIC 5072)					6235	REINFORCEMENT MESH--WELDED, WOVEN	155	9 201	0.9	0.2		
	TOTAL	4 083	4 823 435	(X)	100.0		COMMODITIES N.E.C.,	(X)	1	(X)	(Z)		
1220	NEW AND REBUILT PARTS, ETC.,	214	50 259	3.9	1.0	6240	IRON, STEEL FINISHED PRODUCTS	110	13 916	3.5	0.3		
1222	TOOLS AND EQUIPMENT	103	20 483	2.6	0.4	6247	STEEL CONTAINERS	49	5 512	11.7	0.1		
1223	CHEMICALS (ADDITIVES, ETC.)	86	6 751	1.0	0.1		COMMODITIES N.E.C.,	(X)	8 404	(X)	0.2		
1225	SUPPLIES AND ACCESSORIES	76	8 425	2.6	0.2	6250	CAST IRON SOIL PIPE, TUBING	78	3 792	0.9	0.1		
	COMMODITIES N.E.C.,	(X)	14 600	(X)	0.3	6260	IRON, STEEL PIPE, TUBING,	308	25 017	1.9	0.5		
1310	TIRES AND TUBES	94	6 251	2.9	0.1	6261	TUBING (MECHANICAL AND PRESSURE),	95	3 401	0.4	0.1		
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	4	4 107	22.9	0.1	6262	STANDARD STEEL PIPE	274	21 616	1.7	0.4		
1430	BEAUTY AIDS (TOILETRIES, ETC.),	8	4 101	21.8	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.,	57	15 842	3.2	0.3		
1510	PAINTERS' SUPPLIES AND SUNDRIES	746	177 322	7.6	3.7	7711	HOUSEHOLD, PORCH, LAWN FURNITURE	17	9 553	5.9	0.2		
1620	INDUSTRIAL CHEMICALS	37	2 705	6.9	0.1		COMMODITIES N.E.C.,	(X)	6 289	(X)	0.1		
3310	ELECTRICAL WIRING SUPPLIES	465	133 863	6.9	2.8	7720	OFFICE, COMMERCIAL, BUSINESS FURN.,	7	4 831	11.6	0.1		
3311	INT. WIRING, CONSTR. MATERIALS	370	49 758	3.2	1.0	7850	FLOOR COVERINGS	112	33 979	4.4	0.7		
3313	LIGHTING FIXTURES	194	6 796	0.7	0.1	7852	LINOLEUM, OTHER HARD SURFACE,	25	8 568	3.9	0.2		
3314	ELECTRIC LAMPS	259	18 947	2.0	0.4		COMMODITIES N.E.C.,	(X)	25 411	(X)	0.5		
3315	MOTORS, GENERATORS, ETC.,	194	34 865	3.5	0.7								
	COMMODITIES N.E.C.,	(X)	23 497	(X)	0.5	7870	KITCHEN UTENSILS, TOOLS, ETC.,	362	139 521	7.4	2.9		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	114	16 490	1.5	0.3	8140	WOOD MILLWORK (DOORS, WINDOWS),	72	9 041	6.6	0.2		
3420	MAJOR APPLIANCES, TV SETS, ETC., . . .	176	54 589	4.5	1.1	8150	METAL MILLWORK (DOORS, ETC.),	161	16 349	7.4	0.3		
3421	ELECTRIC HOME KITCHEN EQUIPMENT	51	8 979	3.2	0.2	8420	ROOFING, SIDING EQUIPMENT	157	17 674	1.7	0.4		
3423	TV SETS	21	9 478	9.3	0.2	8421	ASPHALT SHINGLES, ROOFING	74	5 901	1.6	0.1		
	COMMODITIES N.E.C.,	(X)	36 132	(X)	0.7	8425	RAIN-CARRYING EQUIPMENT	73	3 671	0.6	0.1		
3430	ELECTRIC HOUSEWARES AND SUPPLIES,	363	103 358	5.9	2.1		COMMODITIES N.E.C.,	(X)	8 042	(X)	0.2		
3440	ROOM AIR CONDITIONERS	82	9 120	0.9	0.2	8570	OTHER BUILDING MATERIALS	166	29 337	4.6	0.6		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	387	208 873	10.0	4.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	211	17 901	5.7	0.3
8621	ATHLETIC EQUIPMENT, SUPPLIES. . .	59	5 882	2.0	0.1	6231	WIRE--PLAIN, COATED, BARBED, ETC.	98	3 521	1.9	0.1
8622	ARMS AND AMMUNITION	190	74 545	9.5	1.5	6232	NAILS AND STAPLES	138	7 532	3.8	0.1
8623	BICYCLES	42	4 584	2.6	0.1	6233	WOVEN, WELDED WIRE FENCING, PARTS	77	3 034	2.0	0.1
8624	CAMPING EQUIPMENT	75	7 181	2.2	0.1		COMMODITIES N.E.C..	(X)	3 814	(X)	0.1
8625	FISHING TACKLE AND EQUIPMENT.	207	48 065	4.5	1.0	6250	CAST IRON SOIL PIPE, TUBING	1 606	118 965	6.8	2.1
8627	OTHER (WATER SPORTS, ARCHERY) . .	38	49 912	12.4	1.0		IRON, STEEL PIPE, TUBING.	2 346	260 217	10.1	4.6
	COMMODITIES N.E.C..	(X)	18 704	(X)	0.4	6261	TUBING (MECHANICAL AND PRESSURE).	692	52 419	6.6	0.9
8630	TOYS, GAMES, FIREWORKS, ETC.. . .	140	34 536	3.3	0.7	6262	STANDARD STEEL PIPE	2 184	207 798	8.7	3.7
8720	FEEDS (MIXED AND OTHER)	48	4 469	23.0	0.1	6420	OTHER COPPER, BRASS MILL PRODUCTS .	49	6 648	11.6	0.1
8722	FEEDS BOUGHT AND SOLD	29	4 061	27.5	0.1	6422	TUBULAR PRODUCTS (PIPES, TUBES) .	35	5 207	11.8	0.1
	COMMODITIES N.E.C..	(X)	408	(X)	(2)		COMMODITIES N.E.C..	(X)	1 441	(X)	(2)
9760	MISCELLANEOUS LINES	98	12 167	11.9	0.3	7870	KITCHEN UTENSILS, TOOLS, ETC.. . .	47	3 787	5.0	0.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	169	12 361	8.8	0.3	8140	WOOD MILLWORK (DOORS, WINDOWS). .	103	11 738	11.5	0.2
	COMMODITIES N.E.C..	(X)	68 847	(X)	1.4	8420	ROOFING, SIDING EQUIPMENT	153	9 011	4.9	0.2
						8570	OTHER BUILDING MATERIALS.	170	19 859	8.3	0.4
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					8620	SPORTING, ATHLETIC GOODS, BICYCLES.	33	2 815	5.6	0.1
						9760	MISCELLANEOUS LINES	163	30 617	17.0	0.5
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	257	10 459	8.7	0.2
	TOTAL	6 054	5 623 211	(X)	100.0		COMMODITIES N.E.C..	(X)	33 937	(X)	0.6
1510	PAINTERS' SUPPLIES AND SUPPLIES . .	223	7 354	4.0	0.1		WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)				
3310	ELECTRICAL WIRING SUPPLIES.	589	110 911	17.3	2.0		TOTAL	3 354	2 383 732	(X)	100.0
3311	INT. WIRING, CONSTR. MATERIALS. . .	519	76 882	13.4	1.4	3310	ELECTRICAL WIRING SUPPLIES.	182	9 958	7.3	0.4
3312	OUTSIDE CONSTRUCTION MATERIALS. .	276	8 494	2.3	0.2	3311	INT. WIRING, CONSTR. MATERIALS. . .	72	2 399	4.3	0.1
3313	LIGHTING FIXTURES	451	13 989	2.9	0.2	3313	LIGHTING FIXTURES	84	1 545	2.3	0.1
3314	ELECTRIC LAMPS.	306	3 036	1.1	0.1	3314	ELECTRIC LAMPS.	41	1 328	3.2	0.1
3315	MOTORS, GENERATORS, ETC.. . . .	224	4 335	2.3	0.1	3315	MOTORS, GENERATORS, ETC.. . . .	103	2 963	3.4	0.1
	COMMODITIES N.E.C..	(X)	4 175	(X)	0.1		COMMODITIES N.E.C..	(X)	1 723	(X)	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.. .	261	28 450	9.1	0.5	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	15	2 292	6.7	0.1
3421	ELECTRIC HOME KITCHEN EQUIPMENT .	58	4 060	5.7	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC.. .	106	23 448	17.2	1.0
3422	ELECTRIC HOME LAUNDRY EQUIPMENT .	39	3 507	11.3	0.1	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	57	6 716	8.2	0.3
3425	OTHER MAJOR APPLIANCES.	128	13 615	8.9	0.2	3422	ELECTRIC HOME LAUNDRY EQUIPMENT .	32	1 711	3.4	0.1
	COMMODITIES N.E.C..	(X)	7 268	(X)	0.1	3423	TV SETS	8	5 411	17.2	0.2
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	103	4 434	3.0	0.1	3425	OTHER MAJOR APPLIANCES.	14	1 448	8.5	0.1
3440	ROOM AIR CONOITIONERS	328	9 520	2.0	0.2		COMMODITIES N.E.C..	(X)	8 162	(X)	0.3
3610	HAROWARE	1 013	71 785	6.8	1.3	3440	ROOM AIR CONDITIONERS	804	50 977	6.3	2.1
3611	BUILDERS' HARDWARE.	273	15 978	6.1	0.3	3510	ELECTRONIC TUBES, PARTS, ETC.. . . .	23	1 830	7.9	0.1
3613	KITCHEN AND SHELF HARDWARE. . . .	86	7 243	5.9	0.1	3610	HAROWARE	229	8 155	3.9	0.3
3614	HAND TOOLS (INCL. POWER), CUTLERY	774	31 596	3.6	0.6	3611	BUILDERS' HARDWARE.	36	1 879	4.7	0.1
3615	ALL OTHER HAROWARE.	196	14 720	6.4	0.3	3614	HAND TOOLS (INCL. POWER), CUTLERY	193	4 642	2.7	0.2
	COMMODITIES N.E.C..	(X)	2 248	(X)	(2)	3615	ALL OTHER HAROWARE.	45	1 243	4.8	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	2 524	321 412	11.8	5.7		COMMODITIES N.E.C..	(X)	391	(X)	(2)
3711	WARM-AIR FURNACES (ALL FUELS) . . .	2 009	146 622	6.5	2.6	3710	WARM-AIR HEATING, COOLING EQUIPMENT	2 504	809 782	43.7	34.0
3712	CENTRAL HEATING, COOLING UNITS. . .	779	51 258	5.4	0.9	3711	WARM-AIR FURNACES (ALL FUELS) . . .	1 759	264 382	16.5	11.1
3713	DUCTS, REGISTERS, ETC.. . . .	1 512	74 136	4.4	1.3	3712	CENTRAL HEATING, COOLING UNITS. . .	1 277	162 558	16.9	7.7
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	580	16 016	2.6	0.3	3713	DUCTS, REGISTERS, ETC.. . . .	1 635	274 970	22.4	11.5
3715	OTHER SPACE HEATING EQUIPMENT . . .	615	33 372	4.2	0.6	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	508	23 504	5.8	1.0
	COMMODITIES N.E.C..	(X)	8	(X)	(2)	3715	OTHER SPACE HEATING EQUIPMENT . . .	654	64 368	12.1	2.7
3720	RESIDENTIAL ELEC. SPACE HEATING . .	306	11 946	4.6	0.2	3720	RESIDENTIAL ELEC. SPACE HEATING . .	199	20 173	11.1	0.8
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	2 248	358 342	15.9	6.4	3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	551	45 859	9.5	1.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5 724	3 831 423	70.2	68.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	478	73 819	18.7	3.1
3741	PIPE FITTINGS, VALVES	4 837	1 059 512	21.9	18.8	3741	PIPE FITTINGS, VALVES	370	24 969	7.7	1.0
3742	PLUMBING FIXTURES	4 806	1 342 635	27.5	23.9	3742	PLUMBING FIXTURES	252	27 133	11.2	1.1
3743	DRAINAGE SYSTEMS.	3 882	467 362	11.5	8.3	3743	DRAINAGE SYSTEMS.	182	7 679	4.0	0.3
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	4 644	961 910	20.9	17.1	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	252	14 035	6.5	0.6
	COMMODITIES N.E.C..	(X)	4	(X)	(2)		COMMODITIES N.E.C..	(X)	3	(X)	(2)
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	1 121	91 706	6.8	1.6	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	2 105	705 820	40.2	29.6
3811	RES. AND SMALL COM. (UNDER 5 HP)	990	62 228	5.3	1.1	3811	RES. AND SMALL COM. (UNDER 5 HP)	1 728	349 884	22.8	14.7
3812	RES. AND COM. (5 TO 20 HP)	421	21 720	3.5	0.4	3812	RES. AND COM. (5 TO 20 HP)	1 310	175 755	13.8	7.4
3813	INDUS. AND LARGE COM. (OVER 20 HP)	170	7 757	3.0	0.1	3813	INDUS. AND LARGE COM. (OVER 20 HP)	746	180 181	22.6	7.6
	COMMODITIES N.E.C..	(X)	1	(X)	(2)						
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	256	11 330	3.4	0.2	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	1 481	418 883	34.9	17.6
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	205	17 956	5.5	0.3	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	717	72 197	13.9	3.0
3911	BEVERAGE, DRINKING WATER COOLERS.	139	6 418	2.8	0.1	3911	BEVERAGE, DRINKING WATER COOLERS.	123	2 053	2.1	0.1
3915	REACH-IN, WALK-IN REFRIGERATORS . .	20	7 511	24.6	0.1	3912	DISLAY CASES	60	3 008	6.5	0.1
	COMMODITIES N.E.C..	(X)	4 027	(X)	0.1	3913	ICE CREAM CABINETS.	23	1 356	4.0	0.1
4310	GAROEN MACHINERY, EQUIPMENT, ETC. .	58	3 052	5.4	0.1	3914	ICE MAKING MACHINES.	214	9 151	4.7	0.4
4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	200	23 090	8.3	0.4	3915	REACH-IN, WALK-IN REFRIGERATORS . .	215	5 847	4.3	0.2
4422	COMPRESSORS, PUMPS.	99	14 709	11.3	0.3	3916	OTHER REFRIGERATION EQUIPMENT . .	546	50 780	13.8	2.1
4425	OTHER GENERAL INDUSTRIAL MACH.. .	20	3 202	6.2	0.1		COMMODITIES N.E.C..	(X)	2	(X)	(2)
	COMMODITIES N.E.C..	(X)	5 179	(X)	0.1	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	26	2 206	6.5	0.1
4610	INDUSTRIAL VALVES, FITTINGS	842	135 887	10.7	2.4	4180	STORE, RESTAURANT FIXTURES, EQUIP..	11	2 161	14.5	0.1
4840	ABRASIVES, ABRASIVE MATERIALS . . .	74	3 897	2.5	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	99	7 266	9.3	0.3
4860	MECHANICAL RUBBER GOODS	76	3 025	2.6	0.1	4422	COMPRESSORS, PUMPS.	10	1 391	8.6	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	270	39 494	8.1	0.7	4424	FANS, BLOWERS (INDUSTRIAL EQUIP.)	5	1 977	13.6	0.1
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	140	13 243	6.0	0.2		COMMODITIES N.E.C..	(X)	3 898	(X)	0.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4610	INDUSTRIAL VALVES, FITTINGS	102	7 656	8.7	0.3	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	291	21.3	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	96	8 362	9.9	0.4	6260	IRON, STEEL PIPE, TUBING	4	632	16.3	0.1
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	142	13 383	10.1	0.6	6262	STANDARD STEEL PIPE	4	632	16.3	0.1
6220	IRON, STEEL PRODUCTS (FLAT)	16	3 367	12.7	0.1	8570	OTHER BUILDING MATERIALS	5	272	4.9	0.1
6225	SHEETS (GALVANIZED, OTHER COATED)	14	3 116	13.5	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	215	29 081	10.7	5.9
	COMMODITIES N.E.C.	(X)	251	(X)	(2)		COMMODITIES N.E.C.	(X)	21 650	(X)	4.4
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	65	7 672	10.7	0.3		COMMERCIAL MACHINES AND EQUIPMENT				
6235	REINFORCEMENT MESH--WELDED, ROVEN	4	5 231	19.7	0.2		(SIC 5081)				
	COMMODITIES N.E.C.	(X)	2 441	(X)	0.1		TOTAL	8 335	3 465 756	(X)	100.0
6250	CAST IRON SOIL PIPE, TUBING	97	3 304	3.3	0.1	1220	NEW AND REBUILT PARTS, ETC.	10	2 356	17.2	0.1
6260	IRON, STEEL PIPE, TUBING	182	9 102	5.5	0.4	1610	SOAPS AND DETERGENTS	109	2 544	4.1	0.1
6261	TUBING (MECHANICAL AND PRESSURE)	96	3 361	3.9	0.1	2410	CONFECTIONERY	12	2 348	21.0	0.1
6262	STANDARD STEEL PIPE	128	5 741	4.5	0.2	2960	FOODS, N.E.C.	62	5 657	18.2	0.2
6440	NONFERRIC METALS, MINERALS, ORES	3	1 306	9.7	0.1	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	11	3 326	17.9	0.1
7850	FLOOR COVERINGS	11	2 326	24.3	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC.	18	7 296	13.6	0.2
8140	WOOD MILLWORK (DOORS, WINDOWS)	14	1 903	7.1	0.1	3425	OTHER MAJOR APPLIANCES	6	4 915	13.5	0.1
8410	INSULATION MATERIALS AND BOARD	12	3 293	21.6	0.1		COMMODITIES N.E.C.	(X)	2 381	(X)	0.1
3420	ROOFING, SIDING EQUIPMENT	152	14 476	9.0	0.6	3430	ELECTRIC HOUSEWARES AND SUPPLIES	9	2 605	6.0	0.1
3421	ASPHALT SHINGLES, ROOFING	54	2 581	4.1	0.1	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	370	35 796	12.6	1.0
3423	GALVANIZED IRON, STEEL SHEETS	100	6 756	5.9	0.3	3911	BEVERAGE, DRINKING WATER COOLERS	223	5 569	3.1	0.2
3425	PAINT-CARRYING EQUIPMENT	73	2 011	2.5	0.1	3912	DISPLAY CASES	171	2 206	1.7	0.1
	COMMODITIES N.E.C.	(X)	2 828	(X)	0.1	3914	ICE MAKING MACHINES	184	1 946	1.2	0.1
8570	OTHER BUILDING MATERIALS	37	3 345	7.7	0.1	3915	REACH-IN, WALK-IN REFRIGERATORS	290	12 415	5.4	0.4
0760	MISCELLANEOUS LINES	63	10 645	14.2	0.4	3916	OTHER REFRIGERATION EQUIPMENT	131	7 850	6.8	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	289	23 425	17.7	1.0		COMMODITIES N.E.C.	(X)	5 810	(X)	0.2
	COMMODITIES N.E.C.	(X)	15 341	(X)	0.6	4110	OFFICE MACHINES AND EQUIPMENT	5 259	1 244 249	79.6	35.9
	REFRIGERATION EQUIPMENT, SUPPLIES					4111	AUDING, ACCTNG., COMPUTING MACH.	3 851	506 799	48.6	14.6
	(SIC 5074)					4112	DUPLICATING MACHINES	1 844	207 789	36.6	6.0
	TOTAL	245	498 031	(X)	100.0	4113	ADDRESSING, MAILING MACHINES	480	15 496	11.6	0.4
3310	ELECTRICAL WIRING SUPPLIES	6	2 595	16.9	0.5	4114	TYPEWRITERS	3 250	274 320	34.1	7.9
3420	MAJOR APPLIANCES, TV SETS, ETC.	15	6 635	18.1	1.3	4115	OTHER OFFICE MACHINES	2 589	239 850	32.9	6.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES	4	476	24.9	0.1		COMMODITIES N.E.C.	(X)	(2)	(X)	(2)
3440	ROOM AIR CONDITIONERS	76	1 586	3.8	0.3	4120	INDICATING, RECORDING INSTRUMENTS	280	94 501	73.5	2.7
3710	WARM-AIR HEATING, COOLING EQUIPMENT	61	7 113	10.3	1.4	4130	COMMERCIAL KITCHEN EQUIPMENT	612	155 142	32.2	4.5
3711	WARM-AIR FURNACES (ALL FUELS)	49	2 499	4.4	0.5	4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	595	99 966	21.0	2.9
3712	CENTRAL HEATING, COOLING UNITS	23	289	1.1	0.1	4132	NON-ELEC. COMMERCIAL KITCHEN EQUIP	433	55 176	16.4	1.6
3713	DUCTS, REGISTERS, ETC.	25	3 615	8.7	0.7	4140	COMMERCIAL FOOD SERVICE EQUIPMENT	694	184 004	32.9	5.3
3715	OTHER SPACE HEATING EQUIPMENT	11	492	7.7	0.1	4141	ELECTRICAL FOOD SERVICE EQUIPMENT	658	155 513	28.4	4.5
	COMMODITIES N.E.C.	(X)	18	(X)	(2)	4142	FOOD WARMING EQUIP., COFFEE URNS	450	28 491	8.3	0.8
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	14	3 592	20.7	0.7	4150	CHINA, GLASSWARE (COMMERCIAL)	551	110 225	23.6	3.2
3741	PIPE FITTINGS, VALVES	9	971	22.7	0.2	4160	STORE, SERVICE SHOP MACHINES	1 819	443 820	69.0	12.8
3742	PLUMBING FIXTURES	5	300	18.6	0.1	4161	CASH REGISTERS	1 252	153 973	43.9	4.4
	COMMODITIES N.E.C.	(X)	2 321	(X)	0.5	4162	COIN-OPERATED MACHINES	336	224 429	87.1	6.5
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	191	13 498	12.3	2.7	4163	OTHER STORE AND SERVICE MACHINES	359	65 416	59.7	1.9
3811	RES. AND SMALL COM. (UNDER 5 HP)	97	4 948	11.7	1.0		COMMODITIES N.E.C.	(X)	2	(X)	(2)
3812	RES. AND COM. (5 TO 20 HP)	109	3 138	4.5	0.6	4170	SCALES, BALANCES (EXC. SCIENTIFIC)	339	39 966	35.6	1.2
3813	INDUS. AND LARGE COM. (OVER 20 HP)	64	5 413	13.8	1.1	4180	STORE, RESTAURANT FIXTURES, EQUIP.	1 568	716 241	71.8	20.7
	COMMODITIES N.E.C.	(X)	(0)	(X)	(2)	4410	FOOD PROCESSING MACHINERY, EQUIP.	89	5 053	11.2	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES	292	29 177	14.1	5.9	4412	OTHER FOOD PROCESSING MACHINERY	85	4 837	11.5	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	835	365 924	78.1	73.5		COMMODITIES N.E.C.	(X)	216	(X)	(2)
3911	BEVERAGE, DRINKING WATER COOLERS	210	23 220	15.7	4.7	4420	GENERAL PURPOSE INDUSTRIAL MACH.	47	2 372	9.5	0.1
3912	DISPLAY CASES	404	79 153	31.2	15.9	4440	MATERIALS HANDLING EQUIPMENT	15	2 458	49.6	0.1
3913	ICE CREAM CABINETS	227	19 283	14.7	3.9	4442	INDUSTRIAL TRUCKS	7	2 197	49.0	0.1
3914	ICE MAKING MACHINES	438	53 134	23.0	10.7		COMMODITIES N.E.C.	(X)	261	(X)	(2)
3915	REACH-IN, WALK-IN REFRIGERATORS	489	64 741	22.8	13.0	4460	PRINTING TRADES MACHINERY, EQUIP.	76	10 029	21.7	0.3
3916	OTHER REFRIGERATION EQUIPMENT	514	126 394	40.2	25.4	4480	USED OR REBUILT MACHINERY, EQUIP.	96	5 782	12.2	0.2
	COMMODITIES N.E.C.	(X)	(0)	(X)	(2)	4483	OTHER USED OR REBUILT MACHINERY	90	5 731	12.3	0.2
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	101	5 316	9.9	1.1		COMMODITIES N.E.C.	(X)	51	(X)	(2)
4141	ELECTRICAL FOOD SERVICE EQUIPMENT	52	2 468	9.1	0.5	4630	PRINTING, DUPLICATING INKS	189	8 064	11.5	0.2
	COMMODITIES N.E.C.	(X)	2 848	(X)	0.6	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	36	10 409	40.8	0.3
4150	CHINA, GLASSWARE (COMMERCIAL)	12	594	8.6	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES	444	18 676	14.4	0.5
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	38	660	5.1	0.1	5121	EQUIPMENT (INCLUDING FURNITURE)	162	7 000	14.1	0.2
4180	STORE, RESTAURANT FIXTURES, EQUIP.	134	6 836	10.2	1.4	5122	SUPPLIES	176	3 510	7.2	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP.	6	332	18.2	0.1		COMMODITIES N.E.C.	(X)	8 166	(X)	0.2
4412	OTHER FOOD PROCESSING MACHINERY	4	278	22.0	0.1	6220	IRON, STEEL PRODUCTS (FLAT)	8	6 869	47.4	0.2
	COMMODITIES N.E.C.	(X)	54	(X)	(2)	7410	PRINTING, WRITING PAPER	530	27 695	15.4	0.8
4450	USED OR REBUILT MACHINERY, EQUIP.	6	309	17.7	0.1	7510	PERSONAL SERVICE PAPERS	136	11 554	12.5	0.3
4483	OTHER USED OR REBUILT MACHINERY	5	309	17.7	0.1	7520	INDUSTRIAL PAPERS	77	2 990	6.4	0.1
4610	INDUSTRIAL VALVES, FITTINGS	7	1 210	25.8	0.2						
6440	ABRASIVES, ABRASIVE MATERIALS	6	252	16.8	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
7610	STATIONERY, OFFICE SUPPLIES	1 797	77 395	16.1	2.2		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)						
7611	STATIONERY	856	17 240	8.6	0.5								
7612	CARBON PAPER, STENCIL PAPER, ETC.	1 212	12 733	3.5	0.4								
7613	LOOSELEAF BINDERS, BLANK BOOKS	P68	6 653	4.3	0.2		TOTAL	14 444	8 268 413	(X)	100.0		
7614	PENS, MECHANICAL PENCILS	834	5 082	2.8	0.1		1110	AUTOMOBILES, MOTORCYCLES, ETC.	91	23 662	22.1	0.3	
7615	OTHER OFFICE SUPPLIES	1 217	30 065	9.2	0.9		1111	NEW AUTOMOBILES	39	7 059	16.2	0.1	
7616	GREETING CARDS, CHRISTMAS CARDS	331	3 602	3.8	0.1		1112	USED AUTOMOBILES	60	7 903	12.9	0.1	
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	772	57 833	17.2	1.7		1113	OTHER PASSENGER MOTOR VEHICLES	19	4 907	17.0	0.1	
7721	OFFICE FURNITURE (WOODEN, METAL)	471	40 460	18.5	1.2			COMMODITIES N.E.C.	(X)	3 793	(X)	(Z)	
7722	PUBLIC BUILDING FURNITURE	31	2 084	9.5	0.1		1120	TRUCKS, TRUCK TRACTORS, TRAILERS	185	37 806	20.6	0.5	
7723	STORE, RESTAURANT FURNITURE	155	8 378	15.4	0.2		1220	NEW AND REBUILT PARTS, ETC.	680	08 051	10.8	0.8	
	COMMODITIES N.E.C.	(X)	6 911	(X)	0.2		1221	MOTOR AND CHASSIS PARTS	528	42 039	11.8	0.5	
7870	KITCHEN UTENSILS, TOOLS, ETC.	386	42 586	11.9	1.2		1225	SUPPLIES AND ACCESSORIES	97	6 417	4.9	0.1	
8610	PHOTOGRAPHIC GOODS	35	2 692	11.1	0.1			COMMODITIES N.E.C.	(X)	19 595	(X)	0.2	
8630	TOYS, GAMES, FIREWORKS, ETC.	10	3 714	27.3	0.1		1310	TIRES AND TUBES	426	29 441	9.3	0.4	
9310	PHONO, RECORDS, PRERECORDED TAPES	10	1 993	11.3	0.1		1510	PAINTERS' SUPPLIES AND SUNDRIES	466	9 958	2.9	0.1	
9760	MISCELLANEOUS LINES	120	14 703	17.9	0.4		1620	INDUSTRIAL CHEMICALS	44	27 074	13.3	0.3	
9930	OTHER LABOR, SERVICE RECEIPTS	1 632	78 443	12.4	2.3		1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	324	4 606	2.5	0.1	
	COMMODITIES N.E.C.	(X)	31 039	(X)	0.9		1910	SHOES, OTHER FOOTWEAR	325	4 694	2.6	0.1	
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5042)						3120	GRAINS, BEANS, ETC.	33	28 229	20.5	0.3	
	TOTAL	3 375	5 897 241	(X)	100.0		3420	MAJOR APPLIANCES, TV SETS, ETC.	242	18 071	6.6	0.2	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	126	16 460	7.7	0.3		3430	ELECTRIC HOUSEWARES AND SUPPLIES	328	6 098	3.6	0.1	
1220	NEW AND REBUILT PARTS, ETC.	64	9 632	12.9	0.2		3610	HARDWARE	994	75 143	11.1	0.9	
1221	MOTOR AND CHASSIS PARTS	51	8 356	14.6	0.1		3614	HAND TOOLS (INCL. POWER), CUTLERY	97	6 208	0.3	0.1	
	COMMODITIES N.E.C.	(X)	1 476	(X)	(Z)		3615	ALL OTHER HARDWARE	160	5 190	3.9	0.1	
3610	HARDWARE	26	6 919	17.5	0.1			COMMODITIES N.E.C.	(X)	63 745	(X)	0.8	
4210	CONSTRUCTION, MINING, LOGGING SUP.	3 375	4 759 382	80.7	80.7		3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	23	7 266	17.4	0.1	
4211	CRAWLER TRACTORS	1 826	1 313 611	29.9	22.3		4210	CONSTRUCTION, MINING, LOGGING SUP.	27	4 276	21.1	0.1	
4212	SELF-PROPELLED SCRAPPERS	925	339 360	10.4	5.8		4310	GARDEN MACHINERY, EQUIPMENT, ETC.	6 793	971 115	23.8	11.7	
4213	TRACTOR SHOVEL LOADERS	1 180	480 721	14.1	8.2		4311	ROWER LAWNMOWERS	6 394	766 705	20.3	9.3	
4214	PARTS AND ATTACHMENTS	1 989	1 011 496	22.1	17.2		4312	OTHER GARDEN MACHINERY, EQUIPMENT	2 144	204 410	14.3	2.5	
4215	ROWER CRANES, DRAGLINES, AND PARTS	1 155	500 007	19.8	8.5		4320	FARM, DAIRY MACHINERY, PARTS	12 843	6 498 693	87.9	78.6	
4216	BITUMINOUS MIXERS, PAVERS, ETC.	521	96 034	9.1	1.6		4321	TRACTORS, EQUIPMENT (FARM)	10 885	3 151 093	50.4	38.1	
4217	CONCRETE MIXERS, PAVERS, ETC.	591	97 477	9.7	1.7		4322	HARVESTING MACHINERY, EQUIPMENT	7 388	1 114 912	24.0	13.5	
4218	GRADERS, ROLLERS (OFF-HIGHWAY)	1 318	334 348	8.7	5.7		4323	LAWN PREPARATION MACHINERY, ETC.	6 301	752 214	19.0	9.1	
	COMMODITIES N.E.C.	1 623	586 328	17.7	9.9		4324	DAIRY FARM, BARN EQUIPMENT	1 589	161 198	19.5	1.9	
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	81	3 991	5.1	0.1		4325	IRRIGATION EQUIPMENT	603	221 682	33.7	2.7	
4320	FARM, DAIRY MACHINERY, PARTS	85	15 426	14.2	0.3		4326	LIGHT INDUSTRIAL EQUIPMENT	2 087	400 701	24.7	4.8	
4420	GENERAL PURPOSE INDUSTRIAL MACH.	926	195 634	8.0	3.3		4327	MISC. FARM MACHINERY, EQUIPMENT	6 394	696 890	18.2	8.4	
4421	ENGINES (INCL. INTERNAL COMBUST.)	299	63 065	4.5	1.1			COMMODITIES N.E.C.	(X)	3	(X)	(Z)	
4422	COMPRESSORS, PUMPS	588	55 738	5.7	0.9		4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	25	6 311	24.2	0.1	
4423	CRUSHING MACHINERY AND EQUIPMENT	298	48 937	7.1	0.8		5330	OTHER SERVICE BUSINESS EQUIPMENT	55	6 042	10.1	0.1	
4425	OTHER GENERAL INDUSTRIAL MACH.	195	26 815	6.2	0.5		5440	MISCELLANEOUS TRANSPORTATION EQUIP.	157	16 761	17.2	0.2	
	COMMODITIES N.E.C.	(X)	1 079	(X)	(Z)		6230	IRON AND STEEL WIRE, WIRE PRODUCTS	144	9 896	6.3	0.1	
4430	METALWORKING MACHINERY	29	3 361	4.4	0.1		6530	OILS, GREASES, OTHER PETROLEUM PROD.	338	10 636	5.7	0.1	
4440	MATERIALS HANDLING EQUIPMENT	550	97 838	7.2	1.7		7870	KITCHEN UTENSILS, TOOLS, ETC.	342	9 172	3.6	0.1	
4441	FORK LIFT TRUCKS	334	41 533	4.5	0.7		8620	SPORTING, ATHLETIC GOODS, BICYCLES	450	18 201	5.5	0.2	
4442	INDUSTRIAL TRUCKS	107	7 495	3.1	0.1		8623	BICYCLES	110	4 426	5.2	0.1	
4443	CRANES, DERRICKS, HOISTS, ETC.	178	24 658	5.8	0.4		8627	OTHER (WATER SPORTS, ARCHERY)	134	5 050	6.7	0.1	
4445	OTHER MATERIALS-HANDLING EQUIP.	136	23 391	8.3	0.4			COMMODITIES N.E.C.	(X)	8 725	(X)	0.1	
	COMMODITIES N.E.C.	(X)	761	(X)	(Z)		8630	TOYS, GAMES, FIREWORKS, ETC.	368	9 106	4.3	0.1	
4450	OIL WELL, OIL REFINING MACH. EQUIP.	15	5 429	15.1	0.1		8720	FEEES (MIXED AND OTHER)	166	11 410	11.7	0.1	
4470	OTHER SPECIAL INDUSTRY MACHINERY	29	7 000	12.1	0.1		8722	FEEES BOUGHT AND SOLD	134	8 706	11.0	0.1	
4471	PAPER INDUSTRIES MACHINERY	5	4 666	24.7	0.1			COMMODITIES N.E.C.	(X)	2 704	(X)	(Z)	
	COMMODITIES N.E.C.	(X)	2 334	(X)	(Z)		8740	FERTILIZER, FERTILIZER MATERIALS	302	19 172	6.4	0.2	
4480	USED OR REBUILT MACHINERY, EQUIP.	1 136	392 215	13.2	6.7		8750	AGRICULTURAL CHEMICALS	414	26 881	7.7	0.3	
4481	USED CONSTRUCTION EQUIPMENT	1 097	376 437	13.0	6.4		8751	WEED KILLERS, SOIL STERILIZERS	331	12 415	4.4	0.2	
4483	OTHER USED OR REBUILT MACHINERY	103	14 111	6.0	0.2		8752	INSECTICIDES, FUNGICIDES, ETC.	203	14 466	6.1	0.2	
	COMMODITIES N.E.C.	(X)	1 667	(X)	(Z)		8760	SEEDS	102	5 783	7.6	0.1	
4510	BEARINGS, POWER, TRANSMISSION	62	4 574	6.7	0.1			MISCELLANEOUS LINES	279	38 467	15.4	0.5	
4512	OTHER POWER TRANSMISSION EQUIP.	30	3 000	9.1	0.1		9930	OTHER LABOR, SERVICE RECEIPTS	3 032	143 534	7.7	1.7	
	COMMODITIES N.E.C.	(X)	1 574	(X)	(Z)			COMMODITIES N.E.C.	(X)	122 856	(X)	1.5	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	85	24 402	16.0	0.4			INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5044)					
5420	SHIP, BOAT, MARINE PROPULSION MACH.	16	4 214	10.8	0.1			TOTAL	10 374	8 169 788	(X)	100.0	
5210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	4	11 595	43.4	0.2		1120	TRUCKS, TRUCK TRACTORS, TRAILERS	60	8 456	14.8	0.1	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	87	4 666	3.7	0.1								
6260	IRON, STEEL PIPE, TUBING	24	3 218	6.9	0.1								
9760	MISCELLANEOUS LINES	57	8 060	15.5	0.1								
9930	OTHER LABOR, SERVICE RECEIPTS	1 412	294 330	8.8	5.0								
	COMMODITIES N.E.C.	(X)	28 695	(X)	0.5								

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
122	NEW AND REBUILT PARTS, ETC.	144	27 079	17.3	0.3	471	WELDING EQUIPMENT, SUPPLIES	206	10 619	8.0	0.1		
1291	MOTOR AND CHASSIS PARTS	72	11 989	17.5	0.1	4711	GAS-WELDING SUPPLIES, EQUIPMENT	124	4 183	5.4	0.1		
1292	SUPPLIES AND ACCESSORIES	55	5 617	17.1	0.1		COMMODITIES N.E.C.	(X)	6 636	(X)	0.1		
	COMMODITIES N.E.C.	(X)	9 473	(X)	0.1								
1293	PETROLEUM PRODUCTS MARKETING EQUIP.	60	5 919	11.5	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	419	33 103	9.9	0.1		
151	PAINTS, SUPPLIES AND SUPPLIES	275	6 017	1.9	0.1	4860	MECHANICAL RUBBER GOODS	366	10 289	2.4	0.1		
162	INDUSTRIAL CHEMICALS	259	19 607	5.5	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	386	164 754	27.3	2.0		
171	WARD OF PIECE GOODS	8	12 608	20.9	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES	51	4 176	11.1	0.1		
						5420	SHIP, BOAT, MARINE PROPULSION MACH.	32	9 502	19.2	0.1		
						6220	IRON, STEEL PRODUCTS (FLAT)	93	9 200	6.8	0.1		
731	ELECTRICAL WIRING SUPPLIES	125	10 441	9.0	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	453	11 947	2.5	0.1		
7313	MOTORS, GENERATORS, ETC.	59	7 357	12.6	0.1	6234	WIRE ROPE AND STRAND, BALE TIES	301	5 949	1.6	0.1		
	COMMODITIES N.E.C.	(X)	3 084	(X)	(Z)		COMMODITIES N.E.C.	(X)	5 998	(X)	0.1		
751	HARDWARE	418	25 544	5.8	0.3	6240	IRON, STEEL FINISHED PRODUCTS	68	40 768	26.8	0.5		
7511	BUILDERS' HARDWARE	112	6 721	18.6	0.1	6260	IRON, STEEL PIPE, TUBING	666	150 902	19.0	1.8		
7512	HEAVY HARDWARE	119	7 300	3.1	0.1	6261	TUBING (MECHANICAL AND PRESSURE)	162	29 568	7.5	0.4		
7513	ALL OTHER HARDWARE	50	4 795	9.4	0.1	6262	STANDARD STEEL PIPE	570	118 745	18.7	1.4		
	COMMODITIES N.E.C.	(X)	6 225	(X)	0.1		COMMODITIES N.E.C.	(X)	2 589	(X)	(Z)		
771	PLUMBING FIXTURES, EQUIP., SUPPLIES	168	13 691	10.6	0.2	8570	OTHER BUILDING MATERIALS	13	4 129	18.4	0.1		
7711	PIPE FITTINGS, VALVES	68	4 121	6.6	0.1								
	COMMODITIES N.E.C.	(X)	9 770	(X)	0.1								
811	OFFICE MACHINES AND EQUIPMENT	47	4 989	14.6	0.1	8610	PHOTOGRAPHIC GOODS	40	16 386	23.7	0.2		
8111	COMMERCIAL FOOD SERVICE EQUIPMENT	20	4 998	22.0	0.1	8614	SENSITIZED, UNEXPOSED PHOTO. FILM	21	9 527	16.8	0.1		
8112	ELECTRICAL FOOD SERVICE EQUIPMENT	20	4 985	21.9	0.1	8615	OTHER PHOTOGRAPHIC GOODS	14	5 849	11.5	0.1		
	COMMODITIES N.E.C.	(X)	13	(X)	(Z)		COMMODITIES N.E.C.	(X)	3 010	(X)	(Z)		
821	CONSTRUCTION, MINING, LOGGING SUP.	379	124 111	21.6	1.5	9760	MISCELLANEOUS LINES	138	19 988	14.8	0.2		
8211	CRANER TRACTORS	76	22 770	14.6	0.3	9930	OTHER LABOR, SERVICE RECEIPTS	1 224	101 871	11.9	2.0		
8212	TRACTOR SHOVEL LOADERS	42	4 501	6.3	0.1		COMMODITIES N.E.C.	(X)	129 852	(X)	1.6		
8213	PARTS AND ATTACHMENTS	95	23 112	15.5	0.3								
8214	POWER CRANES, DRAGLINES, AND PARTS	84	13 007	12.8	0.2		INDUSTRIAL SUPPLIES (SIC 5085)						
8215	CONCRETE MIXERS, PAVERS, ETC.	86	6 352	9.9	0.1		TOTAL	9 237	7 738 848	(X)	100.0		
8216	OTHER CONSTR., MIN., LOG., EQUIP.	137	47 180	19.7	0.6								
	COMMODITIES N.E.C.	(X)	4 589	(X)	0.1								
831	GARDE. MACHINERY, EQUIPMENT, ETC.	75	7 700	10.2	0.1	1220	NEW AND REBUILT PARTS, ETC.	131	18 959	10.3	0.2		
8311	FARM, DAIRY MACHINERY, PARTS	54	7 686	12.4	0.1	1221	MOTOR AND CHASSIS PARTS	11	4 477	12.4	0.1		
8312	TRACTORS, EQUIPMENT (FARM)	30	4 398	9.6	0.1	1222	TOOLS AND EQUIPMENT	59	4 917	5.3	0.1		
	COMMODITIES N.E.C.	(X)	2 688	(X)	(Z)		COMMODITIES N.E.C.	(X)	9 565	(X)	0.1		
841	FOOD PROCESSING MACHINERY, EQUIP.	575	250 923	68.9	3.1	1250	PETROLEUM PRODUCTS MARKETING EQUIP.	59	6 552	13.2	0.1		
8411	DAIRY, MILK PRODUCTS MACHINERY	173	73 029	55.0	0.9	1450	DRUGGISTS' SUPPLIES	5	4 347	42.9	0.1		
8412	OTHER FOOD PROCESSING MACHINERY	478	177 694	57.7	2.2	1510	PAINTERS' SUPPLIES AND SUPPLIES	610	35 231	4.2	0.5		
842	GENERAL PURPOSE INDUSTRIAL MACH.	3 054	1 760 432	71.3	21.5	1620	INDUSTRIAL CHEMICALS	169	23 630	10.1	0.3		
8421	ENGINES (INCL. INTERNAL COMBUST.)	727	474 678	58.6	5.8	1624	PLASTICS MATERIALS	71	8 823	10.1	0.1		
8422	COMPRESSORS, PUMPS	1 479	539 753	45.2	6.6	1627	OTHER INDUS. ORGANIC CHEMICALS	49	5 702	11.4	0.1		
8423	CRUSHING MACHINERY AND EQUIPMENT	201	74 913	43.5	0.9		COMMODITIES N.E.C.	(X)	9 105	(X)	0.1		
8424	FANS, BLOWERS (INDUSTRIAL EQUIP.)	262	29 830	18.4	0.4	3310	ELECTRICAL WIRING SUPPLIES	263	61 604	13.5	0.8		
8425	OTHER GENERAL INDUSTRIAL MACH.	1 313	641 862	53.5	7.8	3311	INT. WIRING, CONSTR. MATERIALS	89	13 366	10.0	0.2		
	COMMODITIES N.E.C.	(X)	(2)	(X)	(Z)	3312	OUTSIDE CONSTRUCTION MATERIALS	31	7 024	8.1	0.1		
						3313	MOTORS, GENERATORS, ETC.	95	15 940	7.3	0.2		
							COMMODITIES N.E.C.	(X)	25 274	(X)	0.3		
843	METALWORKING MACHINERY	2 367	1 064 909	79.6	13.0	3420	MAJOR APPLIANCES, TV SETS, ETC.	11	6 070	15.6	0.1		
8431	NEW MACHINE TOOLS	1 621	704 014	70.1	9.3								
8432	MISCELLANEOUS METALWORKING EQUIP.	1 079	300 895	41.2	3.7	3610	HARDWARE	474	66 118	11.8	1.1		
844	MATERIALS HANDLING EQUIPMENT	2 377	1 488 815	73.6	18.2	3611	BUILDERS' HARDWARE	227	18 302	5.2	0.2		
8441	FORK LIFT TRUCKS	1 231	787 039	64.3	9.6	3612	HEAVY HARDWARE	91	4 333	2.6	0.1		
8442	INDUSTRIAL TRUCKS	438	76 463	20.3	0.9	3613	KITCHEN AND SHELF HARDWARE	38	4 036	3.8	0.1		
8443	CRANES, DERRICKS, HOISTS, ETC.	569	129 216	22.5	1.6	3614	HAND TOOLS (INCL. POWER), CUTLERY	358	40 241	8.0	0.5		
8444	ELEVATORS	95	25 555	29.8	0.3	3615	ALL OTHER HARDWARE	123	19 205	7.0	0.2		
8445	OTHER MATERIALS-HANDLING EQUIP.	1 474	470 941	40.9	5.8		COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)								
845	OIL WELL, OIL REFINING MACH. EQUIP.	1 494	1 025 428	77.6	12.5	3710	WARM-AIR HEATING, COOLING EQUIPMENT	42	9 343	8.5	0.1		
8451	PRINTING TRADES MACHINERY, EQUIP.	362	235 492	81.9	2.9	3730	HYDRONICS EQUIPMENT, SUPPLIES	43	6 608	7.7	0.1		
847	OTHER SPECIAL INDUSTRY MACHINERY	1 106	945 582	76.5	11.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	475	109 389	13.3	1.4		
8471	PAPER INDUSTRIES MACHINERY	121	40 496	52.8	0.5	3741	PIPE FITTINGS, VALVES	357	41 521	6.5	0.5		
8472	TEXTILE INDUSTRIES MACHINERY	364	542 042	91.7	6.6	3742	PLUMBING FIXTURES	254	35 526	7.3	0.5		
8473	WOODWORKING MACHINERY	274	98 662	54.2	1.2	3743	DRAINAGE SYSTEMS	205	11 717	2.9	0.2		
8474	OTHER SPECIAL PURPOSES MACHINERY	417	264 983	67.6	3.2	3744	OTHER PLUMBING EQUIP., SUPPLIES	289	20 625	4.0	0.3		
	COMMODITIES N.E.C.	(X)	(0)	(X)	(Z)								
848	USED OR REBUILT MACHINERY, EQUIP.	1 281	275 260	28.1	3.4	3810	CENTRAL AIR-CONDITIONING EQUIPMENT	54	6 713	6.5	0.1		
8481	USED CONSTRUCTION EQUIPMENT	266	60 417	26.1	0.7	3910	COMMERCIAL REFRIGERATION EQUIPMENT	28	9 618	13.0	0.1		
8482	USED MACHINE TOOLS	425	80 615	35.7	1.0	3911	BEVERAGE, DRINKING WATER COOLERS	10	5 672	13.3	0.1		
8483	OTHER USED OR REBUILT MACHINERY	713	133 225	22.0	1.6		COMMODITIES N.E.C.	(X)	3 946	(X)	0.1		
851	BEARINGS, POWER, TRANSMISSION	291	44 585	9.0	0.5	4120	INDICATING, RECORDING INSTRUMENTS	75	7 595	5.1	0.1		
8511	BALL, ROLLER BEARINGS	215	10 977	3.2	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP.	177	23 439	6.0	0.3		
8512	OTHER POWER TRANSMISSION EQUIP.	122	34 608	15.2	0.4	4211	CRAWLER TRACTORS	26	5 667	8.7	0.1		
						4219	OTHER CONSTR., MIN., LOG., EQUIP.	75	15 147	6.3	0.2		
							COMMODITIES N.E.C.	(X)	2 625	(X)	(Z)		
861	INDUSTRIAL VALVES, FITTINGS	362	38 830	10.8	0.5								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4310	GASOLIN MACHINERY, EQUIPMENT, ETC., .	84	5 569	3.2	0.1	8610	PHOTOGRAPHIC GOODS,	8	4 711	23.2	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH., .	741	115 623	11.1	1.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC., .	4	4 883	41.2	0.1
4421	ENGINES (INCL. INTERNAL COMBUST.), .	65	12 944	13.8	0.2	9220	BARRELS, BOXES, BOX SHOOKS, ETC., .	75	19 921	75.7	0.1
4422	COMPRESSORS, PUMPS,	554	57 294	6.7	0.7	9760	MISCELLANEOUS LINES,	156	29 208	14.3	0.1
4424	FANS, BLOWERS (INDUSTRIAL EQUIP.), .	118	7 264	2.7	0.1	9930	OTHER LABOR, SERVICE RECEIPTS, . . .	513	30 230	5.6	0.4
4425	OTHER GENERAL INDUSTRIAL MACH., .	334	36 005	7.4	0.5		COMMODITIES N.E.C.,	(X)	129 786	(X)	1.7
	COMMODITIES N.E.C.,	(X)	2 116	(X)	(2)		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5066)				
4430	METALWORKING MACHINERY,	632	110 325	13.0	1.4		TOTAL,	5 799	4 731 763	(X)	100.0
4431	NEW MACHINE TOOLS,	425	70 024	10.9	0.9	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC., .	121	18 554	13.7	0.4
4432	MISCELLANEOUS METALWORKING EQUIP.,	390	40 801	7.8	0.5	1620	INDUSTRIAL CHEMICALS,	48	35 659	22.4	0.8
4440	MATERIALS HANDLING EQUIPMENT, . . .	502	59 037	7.6	0.8	4110	OFFICE MACHINES AND EQUIPMENT, . . .	60	5 375	4.6	0.1
4441	FORK LIFT TRUCKS,	31	9 961	13.2	0.1	4180	STORE, RESTAURANT FIXTURES, EQUIP.,	8	5 044	32.5	0.1
4443	CRANES, DERRICKS, HOISTS, ETC., .	323	17 770	2.9	0.2	5110	DENTAL EQUIPMENT, SUPPLIES,	1 063	622 851	25.9	13.2
4445	OTHER MATERIALS HANDLING EQUIP., .	301	26 746	6.2	0.3	5111	TEETH,	695	40 291	4.8	0.9
	COMMODITIES N.E.C.,	(X)	4 560	(X)	0.1	5112	DENTAL GOLD,	644	40 008	6.4	0.8
4450	OIL WELL, OIL REFINING MACH. EQUIP.,	64	10 818	16.1	0.1	5113	EQUIPMENT (X-RAY, CHAIRS, ETC.), .	827	255 215	41.5	5.4
4460	PRINTING TRADES MACHINERY, EQUIP.,	37	9 052	22.0	0.1	5114	SUNDRY MERCHANDISE,	874	267 335	49.4	6.1
4470	OTHER SPECIAL INDUSTRY MACHINERY, .	191	39 555	12.2	0.5		COMMODITIES N.E.C.,	(X)	2	(X)	(2)
4471	PAPER INDUSTRIES MACHINERY,	26	6 196	12.3	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES,	935	597 828	44.6	12.6
4472	TEXTILE INDUSTRY MACHINERY,	0	9 973	49.1	0.1	5121	EQUIPMENT (INCLUDING FURNITURE), .	631	326 722	42.7	6.9
4473	WOODWORKING MACHINERY,	127	10 366	5.7	0.1	5122	SUPPLIES,	576	271 106	63.2	5.7
4474	OTHER SPECIAL PURPOSES MACHINERY, .	70	13 018	10.9	0.2	5130	CHURCH EQUIPMENT, SUPPLIES,	191	28 647	46.7	0.6
	COMMODITIES N.E.C.,	(X)	2	(X)	(2)	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.,	1 814	1 761 006	41.6	37.6
4480	USED OR REBUILT MACHINERY, EQUIP.,	128	11 309	8.3	0.1	5150	OPHTHALMIC PRODUCTS,	1 289	483 285	43.0	10.2
4483	OTHER USED OR REBUILT MACHINERY, .	72	9 152	16.0	0.1	5151	PRESCRIPTION SALES,	675	196 855	73.9	4.2
	COMMODITIES N.E.C.,	(X)	2 157	(X)	(2)	5152	OPHTHALMIC MERCHANDISE SALES, . . .	755	201 914	57.9	4.3
4510	BEARINGS, POWER, TRANSMISSION, . . .	2 404	1 173 534	51.9	15.2	5153	OPTICAL, OPHTHALMIC INSTRUMENTS, .	505	64 516	24.4	1.3
4511	ROLL, ROLLER BEARINGS,	1 932	684 278	40.7	8.8	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.,	474	603 657	45.2	12.8
4512	OTHER POWER TRANSMISSION EQUIP., .	1 430	489 256	27.5	6.3	5170	OTHER SCIENTIFIC, PROFESS. EQUIP., .	705	406 379	55.5	8.6
4610	INDUSTRIAL VALVES, FITTINGS,	1 879	873 129	38.1	11.3	5330	OTHER SERVICE BUSINESS EQUIPMENT, .	30	4 754	12.0	0.1
4710	WELDING EQUIPMENT, SUPPLIES,	2 128	935 414	71.5	12.1	7510	PERSONAL SERVICE PAPERS,	57	2 466	6.5	0.1
4711	GAS-WELDING SUPPLIES, EQUIPMENT, . .	1 983	555 421	50.3	7.2	7610	STATIONERY, OFFICE SUPPLIES,	174	14 834	14.7	0.3
4712	ARC-WELDING SUPPLIES, EQUIPMENT, . .	1 684	338 424	31.6	4.4	7611	STATIONERY,	83	7 219	13.2	0.2
4713	RESISTANCE WELDING SUPPLIES,	688	41 566	10.1	0.5		COMMODITIES N.E.C.,	(X)	7 615	(X)	0.2
	COMMODITIES N.E.C.,	(X)	3	(X)	(2)	7720	OFFICE, COMMERCIAL, BUSINESS FURN.,	188	32 212	16.0	0.7
4810	RECONDITIONED DRUMS AND BARRELS, . .	242	108 727	97.9	1.4	7721	OFFICE FURNITURE (WOODEN, METAL), .	74	7 759	10.1	0.2
4820	BOTTLING SUPPLIES,	150	251 051	86.7	3.2	7722	PUBLIC BUILDING FURNITURE,	78	7 320	7.9	0.2
4830	PRINTING, DUPLICATING INKS,	108	55 432	75.6	0.7	7724	PROFESSIONAL FURNITURE,	73	6 021	7.7	0.1
4840	ABRASIVES, ABRASIVE MATERIALS, . . .	1 614	262 227	14.0	3.4		COMMODITIES N.E.C.,	(X)	11 112	(X)	0.2
4850	INDUSTRIAL LEATHER, BELTING, ETC., .	560	35 644	5.9	0.5	7870	KITCHEN UTENSILS, TOOLS, ETC., . . .	21	3 883	14.6	0.1
4860	MECHANICAL RUBBER GOODS,	1 416	404 933	26.6	5.2	8610	PHOTOGRAPHIC GOODS,	57	11 416	16.2	0.2
4870	ROPE, CORDAGE, TWINE (NOT WIRE), . .	581	104 971	14.4	1.4	8611	CAMERAS, PARTS, ACCESSORIES, . . .	17	4 189	10.0	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3 775	2 199 768	58.6	28.4	8612	PROJECTION APPARATUS,	36	4 199	6.0	0.1
5320	MUNICIPALITY SUPPLIES, EQUIPMENT, .	40	9 315	25.0	0.1		COMMODITIES N.E.C.,	(X)	3 026	(X)	0.1
5420	SHIP, BOAT, MARINE PROPULSION MACH.,	32	5 161	17.1	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES,	38	2 372	7.3	0.1
6210	IRON, STEEL PRODUCTS (SEMIFINISHED),	21	10 859	31.1	0.1	8630	TOYS, GAMES, FIREWORKS, ETC., . . .	56	7 285	14.4	0.2
6220	IRON, STEEL PRODUCTS (FLAT),	221	29 948	6.7	0.4	9930	OTHER LABOR, SERVICE RECEIPTS, . . .	337	16 085	5.3	0.3
6226	SHEETS (GALVANIZED, OTHER COATED), .	21	6 602	21.9	0.1		COMMODITIES N.E.C.,	(X)	48 169	(X)	1.1
6228	FABRICATED AND STRUCTURAL PLATE, . .	36	4 456	12.4	0.1		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5037)				
6229	OTHER FLAT IRON, STEEL PRODUCTS, . .	(X)	18 890	(X)	0.2		TOTAL,	5 934	2 200 565	(X)	100.0
6230	IRON AND STEEL WIRE, WIRE PRODUCTS, .	508	51 226	6.5	0.7	1220	NEW AND REBUILT PARTS, ETC.,	17	1 687	11.4	0.1
6232	NAILS AND STAPLES,	253	16 139	4.0	0.2	1430	BEAUTY AIDS (TOILETRIES, ETC.), . . .	393	12 080	9.6	0.5
6233	WOVEN, WELDED WIRE FENCING, PARTS	57	5 093	3.0	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES, . . .	45	2 079	9.0	0.1
6234	WIRE ROPE AND STRAND, BALE TIES, . .	366	22 949	3.7	0.3	1610	SOAPS AND DETERGENTS,	255	13 769	12.7	0.6
	COMMODITIES N.E.C.,	(X)	5 045	(X)	0.1	1620	INDUSTRIAL CHEMICALS,	66	5 586	16.8	0.3
6240	IRON, STEEL FINISHED PRODUCTS, . . .	141	27 171	10.0	0.4	1623	ALKALIES AND CHLORINES,	33	1 705	7.4	0.1
6248	OTHER FINISHED PRODUCTS,	50	9 283	12.1	0.1	1627	OTHER INDUS. ORGANIC CHEMICALS, . .	15	1 269	23.7	0.1
	COMMODITIES N.E.C.,	(X)	17 888	(X)	0.2		COMMODITIES N.E.C.,	(X)	2 612	(X)	0.1
6250	CAST IRON PIPE, TUBING,	114	18 364	8.5	0.2	1710	YARD OR PIECE GOODS,	16	1 319	11.4	0.1
6260	IRON, STEEL PIPE, TUBING,	474	124 196	13.8	1.6	1720	NOTIONS (THREAD, BUTTONS, ETC.), . .	102	3 201	11.0	0.1
6261	TUBING (MECHANICAL AND PRESSURE), .	210	23 069	6.1	0.3	1910	SHOES, OTHER FOOTWEAR,	20	2 300	20.0	0.1
6262	STANDARD STEEL PIPE,	410	101 126	13.1	1.3	3420	MAJOR APPLIANCES, TV SETS, ETC., . .	10	2 542	23.5	0.1
	COMMODITIES N.E.C.,	(X)	1	(X)	(2)	3610	HARDWARE,	35	2 166	10.0	0.1
6330	STAINLESS STEEL,	91	22 316	10.1	0.3	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8	5 522	37.2	0.3
6334	BAR, BAR-SIZE SHAPES,	7	4 170	12.9	0.1	4110	OFFICE MACHINES AND EQUIPMENT, . . .	10	2 247	25.7	0.1
6335	OTHER STAINLESS STEEL,	58	16 207	10.9	0.2	4150	CHINA, GLASSWARE (COMMERCIAL), . . .	4	2 178	20.9	0.1
	COMMODITIES N.E.C.,	(X)	1 939	(X)	(2)	4320	FARM, DAIRY MACHINERY, PARTS, . . .	26	2 937	23.7	0.1
7520	INDUSTRIAL PAPERS,	52	9 159	16.3	0.1	4321	TRACTORS, EQUIPMENT (FARM),	17	1 610	15.3	0.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN.,	62	7 216	5.0	0.1		COMMODITIES N.E.C.,	(X)	1 327	(X)	0.1
7810	CHINA, GLASSWARE, CROCKERY,	6	11 083	36.8	0.1						
7870	KITCHEN UTENSILS, TOOLS, ETC., . . .	17	6 209	7.6	0.1						
8570	OTHER BUILDING MATERIALS,	17	4 052	14.3	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	16	1 498	8.4	0.1	6240	IRON, STEEL FINISHED PRODUCTS	23	16 351	32.7	0.3
5210	BEAUTY, BARBER SHOP EQUIPMENT	1 886	513 629	94.3	23.3	6430	ALUMINUM SHAPES, FORMS, ETC.	7	3 178	4.3	0.1
5211	EQUIPMENT (FURNITURE, ETC.)	1 456	83 808	19.1	3.8	6431	PLATE (.250 INCH AND OVER)	5	3 172	4.3	0.1
5212	SPRAY CAN PRODUCTS	1 425	62 392	15.6	2.8		COMMODITIES N.E.C.	(X)	6	(X)	(2)
5213	HAIR CARE PRODUCTS	1 684	282 783	59.6	12.9	6440	NONFERROUS METALS, MINERALS, ORES . .	17	3 285	19.5	0.1
5215	SUNDRIES—CURLERS, PINS, ETC.	1 475	84 646	19.5	3.8	6610	PREPARED IRON AND STEEL SCRAP	3 220	2 145 302	65.9	39.1
5220	CUSTODIAL, JANITORIAL SUPPLIES	1 949	518 513	85.0	23.6	6620	UNPREPARED IRON AND STEEL SCRAP . . .	2 495	365 781	27.4	7.0
5221	MACHINES AND EQUIPMENT	1 518	114 989	22.8	5.2	6630	ALLOY STEEL SCRAP	1 588	181 503	11.1	3.3
5222	CLEANING CHEMICALS, SUPPLIES	1 859	403 524	68.3	18.3	6640	NICKEL ALLOY	612	107 389	11.6	2.0
5230	LAUNDRY, DRY-CLEANING MACHINES	965	420 195	51.3	19.1	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	141	9 677	5.1	0.2
5231	COIN-OPERATED MACHINES, EQUIPMENT . .	541	135 424	54.8	6.2	6660	SPECIAL METALS (TITANIUM, ETC.)	194	24 333	6.9	0.4
5232	ALL OTHER COM. LAUNDRY EQUIPMENT . . .	433	85 098	42.2	3.9	6710	WASTE RAGS, TEXTILE WASTE	776	272 066	68.7	5.0
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.) . . .	464	199 673	66.7	9.1	6720	WIPING CLOTHS	502	94 259	41.5	1.7
						6730	WASTE PAPER	1 452	517 530	65.8	9.4
5310	UPHOLSTERERS' FABRICS, SUPPLIES	189	93 982	92.9	4.3	6740	ZINC SCRAP	958	34 750	3.2	0.6
5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . .	292	185 510	82.7	8.4	6750	ALUMINUM SCRAP	2 784	241 665	11.5	4.4
5330	OTHER SERVICE BUSINESS EQUIPMENT . . .	489	179 523	80.0	8.2	6760	SCRAP COPPER, COPPER BASE ALLOY . . .	3 352	883 436	32.7	16.1
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP . .	153	43 279	95.4	2.0	6770	SCRAP LEAD	2 054	88 799	5.5	1.6
5350	SHOE REPAIR AND RESOLE MATERIALS . . .	229	83 842	85.4	3.8	6780	OTHER NONFERROUS METALLIC SCRAP . . .	1 805	269 615	14.6	4.9
5351	LEATHER, SOLE AND HEEL	176	13 762	22.8	0.6	6790	OTHER WASTE MATERIALS, SCRAP	327	44 430	25.3	0.8
5352	RUBBER AND OTHER MATERIALS	173	23 373	35.1	1.1	7410	PRINTING, WRITING PAPER	3	3 258	4.3	0.1
5353	FINDINGS USED IN SHOE REPAIR	196	40 707	52.9	2.1	9760	MISCELLANEOUS LINES	116	10 927	15.2	0.2
						9930	OTHER LABOR, SERVICE RECEIPTS	383	15 987	4.6	0.3
							COMMODITIES N.E.C.	(X)	57 584	(X)	1.1
6260	IRON, STEEL PIPE, TUBING	19	12 517	29.9	0.6		JEWELRY, WATCHES, DIAMONDS, AND				
7510	PERSONAL SERVICE PAPERS	254	20 461	17.8	0.9		OTHER PRECIOUS STONES (SIC 5094)				
7520	INDUSTRIAL PAPERS	75	2 459	8.4	0.1		TOTAL	3 042	2 681 765	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, ETC.	13	1 845	13.2	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.)	15	5 070	21.5	0.2
9620	WIGS, SWITCHES, TOUPEES, ETC.	520	10 648	6.3	0.5	1820	WOMEN'S, CHILDREN'S CLOTHING	18	1 866	11.0	0.1
9710	WALLPAPER	6	1 213	34.6	0.1	3410	NONCONSOLE RADIO'S AND PHONOGRAPHS	17	3 386	8.7	0.1
9730	LEATHER	45	2 176	10.0	0.1						
9760	MISCELLANEOUS LINES	29	1 580	7.2	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	46	11 891	13.9	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	228	16 705	16.6	0.8	3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	16	1 583	5.2	0.1
	COMMODITIES N.E.C.	(X)	17 025	(X)	0.8	3423	TV SETS	26	1 659	5.2	0.1
							COMMODITIES N.E.C.	(X)	8 649	(X)	0.3
	TRANSPORTATION EQUIP., SUPPLIES,										
	EXCEPT MOTOR VEHICLES (SIC 5088)										
	TOTAL	1 825	2 004 418	(X)	100.0						
1220	NEW AND REBUILT PARTS, ETC.	31	10 815	22.8	0.5	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	48	6 762	10.1	0.3
1510	PAINTERS' SUPPLIES AND SUNDRIES	24	2 743	9.7	0.1	3610	HARDWARE	15	1 381	12.0	0.1
3610	HARDWARE	36	6 481	15.4	0.3	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	4 228	46.8	0.2
4210	CONSTRUCTION, MINING, LOGGING SUP. . .	8	1 016	5.6	0.1	6440	NONFERROUS METALS, MINERALS, ORES .	3	13 193	14.5	0.5
						6442	NICKEL	3	13 193	14.5	0.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . . .	20	1 413	9.8	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	9	1 548	10.6	0.1
4311	POWER LAWNMOWERS	19	1 221	9.5	0.1	7810	CHINA, GLASSWARE, CROCKERY	28	2 730	7.0	0.1
	COMMODITIES N.E.C.	(X)	192	(X)	(2)	7870	KITCHEN UTENSILS, TOOLS, ETC.	33	2 939	5.2	0.1
4320	FARM, DAIRY MACHINERY, PARTS	34	3 947	12.0	0.2	8610	PHOTOGRAPHIC GOODS	35	8 858	8.8	0.3
4321	TRACTORS, EQUIPMENT (FARM)	23	1 596	7.3	0.1	8611	CAMERAS, PARTS, ACCESSORIES	22	6 916	10.0	0.3
	COMMODITIES N.E.C.	(X)	2 351	(X)	0.1		COMMODITIES N.E.C.	(X)	1 942	(X)	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	20	12 124	28.3	0.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	31	4 724	11.0	0.2
4421	ENGINES (INCL. INTERNAL COMBUST.) . . .	12	9 012	29.7	0.4	8621	ATHLETIC EQUIPMENT, SUPPLIES	19	1 493	5.7	0.1
4422	COMPRESSORS, PUMPS	6	2 378	19.4	0.1		COMMODITIES N.E.C.	(X)	3 231	(X)	0.1
	COMMODITIES N.E.C.	(X)	734	(X)	(2)						
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	21	1 564	5.7	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.	27	1 956	6.6	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES .	7	7 920	41.1	0.4	8810	PRECIOUS STONES (CUT) AND METALS . . .	1 344	1 444 407	87.1	53.9
5410	RAILROAD TRANSPORTATION EQUIPMENT . .	68	112 468	95.9	5.6						
5420	SHIP, BOAT, MARINE PROPULSION MACH. . .	451	341 367	81.0	17.0	8820	JEWELRY, SILVERWARE, TROPHIES	2 031	1 089 847	84.6	40.6
						8821	CLOCKS, WATCHES, WATCH MOVEMENTS .	849	427 608	58.2	15.9
5430	AIRCRAFT, AVIATION PARTS	1 201	1 328 592	94.9	66.3	8822	COSTUME JEWELRY	1 039	400 901	65.9	14.9
5431	AIRCRAFT ENGINES, AIRFRAMES, ETC. . . .	560	668 015	72.9	33.3	8823	JEWELERS' TOOLS, FINDINGS, ETC.	429	98 584	40.9	3.7
5432	AVIATION PARTS, SUPPLIED, EQUIP.	947	660 577	61.2	33.0	8824	SILVERWARE, PLATED WARE, ETC.	525	162 752	38.5	6.1
							COMMODITIES N.E.C.	(X)	2	(X)	(2)
5440	MISCELLANEOUS TRANSPORTATION EQUIP. .	147	60 259	57.5	3.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	170	13 177	12.6	0.5
6510	GASOLINE, KEROSENE	18	6 667	7.8	0.3	8920	ADVERTISING SPECIALTIES, CALENDARS . .	18	2 183	16.4	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES . . .	12	6 909	27.3	0.3	9740	LUGGAGE, SADDLERY, HARNESS	10	1 621	8.5	0.1
8640	BOATS (OUTBOARD, ROW BOATS)	69	35 872	31.7	1.8	9930	OTHER LABOR, SERVICE RECEIPTS	25	3 459	10.6	0.1
9760	MISCELLANEOUS LINES	28	3 123	9.5	0.2		COMMODITIES N.E.C.	(X)	56 539	(X)	2.1
9930	OTHER LABOR, SERVICE RECEIPTS	165	45 575	15.7	2.3						
	COMMODITIES N.E.C.	(X)	15 563	(X)	0.8						
	SCRAP, WASTE MATERIALS (SIC 5093)										
	TOTAL	7 139	5 481 057	(X)	100.0						
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. . .	367	8 784	10.9	0.2	1710	YARD OR PIECE GOODS	7	2 109	2.7	0.1
1620	INDUSTRIAL CHEMICALS	12	3 246	21.0	0.1	2860	CANNED, BOTTLED FOODS	7	1 756	2.2	0.1
4480	USED OR REBUILT MACHINERY, EQUIP. . . .	179	12 618	7.2	0.2	2930	PET FOODS—ALL KINDS	13	3 005	44.6	0.1
						3120	GRAINS, BEANS, ETC.	24	90 056	34.9	2.9
6220	IRON, STEEL PRODUCTS (FLAT)	636	45 304	10.4	0.8	3420	MAJOR APPLIANCES, TV SETS, ETC.	111	12 636	11.3	0.4
6221	PLATES	99	3 097	3.2	0.1	3423	TV SETS	25	2 472	14.1	0.1
	COMMODITIES N.E.C.	197	5 677	4.7	0.1		COMMODITIES N.E.C.	(X)	10 164	(X)	0.3
6229	OTHER FLAT IRON, STEEL PRODUCTS	(X)	36 530	(X)	0.7						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3510	ELECTRONIC TUBES, PARTS, ETC.	26	2 908	22.7	0.1	4160	STORE, SERVICE SHOP MACHINES.	68	1 207	7.5	0.1
3513	ELECTRONIC PARTS.	11	1 941	19.7	0.1	4830	PRINTING, DUPLICATING INKS.	174	1 565	3.1	0.1
	COMMODITIES N.E.C..	(X)	967	(X)	(2)						
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4	2 139	14.0	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	531	29 981	10.0	1.6
4420	GENERAL PURPOSE INDUSTRIAL MACH.	10	10 912	5.1	0.4	5121	EQUIPMENT (INCLUDING FURNITURE).	67	3 607	9.5	0.2
6220	IRON, STEEL PRODUCTS (FLAT).	4	10 691	13.9	0.3	5122	SUPPLIES.	68	9 503	13.2	0.5
6240	IRON, STEEL FINISHED PRODUCTS	16	22 577	13.2	0.7		COMMODITIES N.E.C..	(X)	16 871	(X)	0.9
7520	INDUSTRIAL PAPERS	15	11 160	17.2	0.4	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	5	1 484	20.3	0.1
7610	STATIONERY, OFFICE SUPPLIES	18	2 354	31.5	0.1	7110	CIGARETTES, CIGARS, TOBACCO	5	2 555	11.2	0.1
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	42	17 447	16.8	0.6	7410	PRINTING, WRITING PAPER	852	30 115	18.6	4.2
8121	HARDWOOD	14	6 644	11.8	0.2	7510	PERSONAL SERVICE PAPERS	184	4 778	3.2	0.3
8122	SOFTWOOD	33	10 503	13.5	0.3	7520	INDUSTRIAL PAPERS	78	1 880	5.3	0.1
						7530	SHIPPING ROOM SUPPLIES.	276	10 190	5.2	0.5
8130	WOOD SHINGLES	27	2 472	6.2	0.1	7610	STATIONERY, OFFICE SUPPLIES	4 131	1 439 853	77.0	75.4
8160	VENEER, OTHER WOOD PRODUCTS	3	3 420	32.0	0.1	7611	STATIONERY.	2 475	338 380	31.9	17.7
8610	PHOTOGRAPHIC GOODS	11	1 865	16.8	0.1	7612	CARBON PAPER, STENCIL PAPER, ETC.	2 442	34 208	7.5	4.4
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	32	1 782	9.6	0.1	7613	LOOSELEAF BINDERS, BLANK BOOKS.	2 559	217 096	18.3	11.4
8710	HAY, STRAW, ALFALFA, OTHER.	4	3 472	4.5	0.1	7614	PENS, MECHANICAL PENCILS.	2 554	205 048	16.3	10.7
9210	LOGS, PILES, PULPWOOD, POLFS, ETC..	1 553	1 052 821	84.1	33.8	7615	OTHER OFFICE SUPPLIES	2 674	469 943	34.0	24.6
9310	PHONO, RECORDS, PRERECORDED TAPES	1 624	1 483 646	97.3	47.7	7616	GREETING CARDS, CHRISTMAS CARDS	1 167	125 182	31.8	6.6
9410	MUSICAL INSTRUMENTS	550	269 409	95.3	8.7		COMMODITIES N.E.C..	(X)	(2)	(X)	(2)
9740	LUGGAGE, SADDLERY, HARNESS.	71	17 443	77.8	0.6						
						7720	OFFICE, COMMERCIAL, BUSINESS FURN.	1 330	153 369	20.5	8.0
9760	MISCELLANEOUS LINES	62	9 302	17.8	0.3	7721	OFFICE FURNITURE (WOODEN, METAL).	1 330	149 790	20.1	7.8
9930	OTHER LABOR, SERVICE RECEIPTS	90	2 714	4.5	0.1	7722	PUBLIC BUILDING FURNITURE	119	2 709	6.7	0.1
	COMMODITIES N.E.C..	(X)	74 408	(X)	2.3		COMMODITIES N.E.C..	(X)	870	(X)	(2)
	PRINTING AND WRITING PAPER (SIC 5111)					7810	CHINA, GLASSWARE, CROCKERY.	12	4 232	6.7	0.2
	TOTAL	1 157	2 951 946	(X)	100.0	7870	KITCHEN UTENSILS, TOOLS, ETC.	22	3 500	5.6	0.2
						8610	PHOTOGRAPHIC GOODS.	33	2 114	5.5	0.1
1620	INDUSTRIAL CHEMICALS.	22	3 122	5.8	0.1	8630	TOYS, GAMES, FIREWORKS, ETC..	83	8 603	10.4	0.5
1624	PLASTICS MATERIALS.	13	1 569	3.4	0.1	8670	OTHER RECREATION, HOBBY GOODS.	6	2 014	5.0	0.1
1627	OTHER INORGANIC CHEMICALS.	7	1 495	22.0	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	223	15 647	4.2	0.8
	COMMODITIES N.E.C..	(X)	58	(X)	(2)	8820	JEWELRY, SILVERWARE, TROPHIES	25	2 172	4.4	0.1
2410	CONFECTIONERY	5	2 700	2.1	0.1	8824	SILVERWARE, PLATED WARE, ETC.	8	1 669	4.0	0.1
							COMMODITIES N.E.C..	(X)	503	(X)	(2)
4110	OFFICE MACHINES AND EQUIPMENT	92	5 110	20.9	0.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	213	9 661	8.0	0.5
4112	DUPLICATING MACHINES.	74	3 663	19.5	0.1	9760	MISCELLANEOUS LINES	51	3 706	11.2	0.2
	COMMODITIES N.E.C..	(X)	1 447	(X)	(2)	9930	OTHER LABOR, SERVICE RECEIPTS	315	12 233	9.1	0.6
							COMMODITIES N.E.C..	(X)	22 061	(X)	1.2
4460	PRINTING TRADES MACHINERY, EQUIP.	19	4 736	18.5	0.2		INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)				
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	43	3 919	2.0	0.1		TOTAL	2 939	3 355 149	(X)	100.0
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	9 261	7.6	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.).	53	3 941	7.9	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES.	46	15 277	6.9	0.5	1610	SOAPS AND DETERGENTS.	448	21 488	5.2	0.6
5220	CUSTODIAL, JANITORIAL SUPPLIES.	26	10 530	5.9	0.4	1620	INDUSTRIAL CHEMICALS.	186	27 800	11.7	0.8
5230	LAUNDRY, DRY-CLEANING MACHINES.	8	1 534	1.3	0.1	1623	ALKALIES AND CHLORINES.	52	1 923	4.8	0.1
7410	PRINTING, WRITING PAPER	1 131	2 248 129	81.3	76.2	1624	PLASTICS MATERIALS.	106	18 946	12.5	0.6
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	190	216 421	25.1	7.3	1628	OTHER INORGANIC CHEMICALS.	45	4 543	9.1	0.1
7510	PERSONAL SERVICE PAPERS	209	70 166	9.1	2.4		COMMODITIES N.E.C..	(X)	2 386	(X)	0.1
7520	INDUSTRIAL PAPERS	351	217 824	16.6	7.4	1710	YARD OR PIECE GOODS	29	6 519	20.1	0.2
						2410	CONFECTIONERY	116	11 663	10.3	0.3
7530	SHIPPING ROOM SUPPLIES.	70	6 495	2.6	0.2	2411	CANOE (ALL KINDS)	52	2 432	5.2	0.1
7540	PAPERBOARD, BOXBOARD.	75	12 678	3.8	0.4	2413	FOUNTAIN FRUITS, SYRUPS	65	4 754	6.5	0.1
							COMMODITIES N.E.C..	(X)	4 477	(X)	0.1
7610	STATIONERY, OFFICE SUPPLIES	225	94 194	13.7	3.2	2610	MEATS, PROVISIONS	11	1 795	23.4	0.1
7611	STATIONERY.	131	33 290	11.0	1.1	2614	OTHER MEAT PRODUCTS	7	1 745	31.0	0.1
7612	CARBON PAPER, STENCIL PAPER, ETC.	92	6 411	3.3	0.2		COMMODITIES N.E.C..	(X)	50	(X)	(2)
7613	LOOSELEAF BINDERS, BLANK BOOKS.	94	12 181	6.0	0.4	2860	CANNED, BOTTLED FOODS	29	2 510	6.9	0.1
7614	PENS, MECHANICAL PENCILS.	53	3 510	2.9	0.1	2863	CANNED, BOTTLED FRUITS, VEGS.	21	1 679	5.6	0.1
7615	OTHER OFFICE SUPPLIES	97	38 386	9.3	1.3		COMMODITIES N.E.C..	(X)	831	(X)	(2)
	COMMODITIES N.E.C..	(X)	416	(X)	(2)	2920	MARGARINE, SHORTENINGS, ETC..	23	6 994	22.6	0.2
7850	FLOOR COVERINGS	4	2 180	12.5	0.1	2922	SHORTENINGS, COOKING OILS	21	6 971	23.3	0.2
	COMMODITIES N.E.C..	(X)	27 470	(X)	0.9		COMMODITIES N.E.C..	(X)	23	(X)	(2)
	STATIONERY SUPPLIES (SIC 5112)					2960	FOODS, N.E.C.	83	10 257	9.5	0.3
	TOTAL	4 135	1 908 877	(X)	100.0	3610	HARDWARE.	52	4 959	11.2	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.).	15	1 000	5.2	0.1	4180	STOVE, RESTAURANT FIXTURES, EQUIP.	37	6 561	20.5	0.2
1510	PAINTERS' SUPPLIES AND SUPPLIES.	14	1 501	12.6	0.1	4410	FOOD PROCESSING MACHINERY, EQUIP.	8	1 980	23.6	0.1
1620	INDUSTRIAL CHEMICALS.	24	2 067	11.7	0.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	481	13 368	2.3	0.4
1720	NOTIONS (THREAD, BUTTONS, ETC.).	14	1 129	2.7	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	17	6 530	14.1	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	7	4 766	8.5	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	147	14 415	7.0	0.4
1820	WOMEN'S, CHILDREN'S CLOTHING.	7	3 143	5.6	0.2	5220	CUSTODIAL, JANITORIAL SUPPLIES.	595	69 178	10.1	2.1
1910	SHOES, OTHER FOOTWEAR	9	3 173	7.2	0.2	5221	MACHINES AND EQUIPMENT.	344	9 837	2.1	0.3
2410	CONFECTIONERY	5	1 076	27.5	0.1	5222	CLEANING CHEMICALS, SUPPLIES.	484	21 203	9.0	1.5
3420	MAJOR APPLIANCES, TV SETS, ETC.	6	2 014	5.0	0.1		COMMODITIES N.E.C..	(X)	8 138	(X)	0.2
4110	OFFICE MACHINES AND EQUIPMENT	1 428	74 988	13.3	3.9						
4111	ADDING, ACCTG., COMPUTING MACH.. . . .	904	20 096	5.7	1.1						
4112	DUPLICATING MACHINES.	804	31 863	7.8	1.7						
4114	TYPEWRITERS	720	14 217	4.7	0.7						
4115	OTHER OFFICE MACHINES	482	7 946	4.3	0.4						
	COMMODITIES N.E.C..	(X)	866	(X)	(2)						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
5230	LAUNDRY, DRY-CLEANING MACHINES . . .	117	3 740	3.1	0.1	7410	PRINTING, WRITING PAPER	103	5 818	3.0	0.1		
7410	PRINTING, WRITING PAPER	492	245 854	24.7	7.3	7510	PERSONAL SERVICE PAPERS	132	12 841	3.0	0.2		
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER . .	171	21 084	5.6	0.6	7520	INDUSTRIAL PAPERS	76	9 145	4.2	0.1		
7510	PERSONAL SERVICE PAPERS	1 725	843 025	38.4	25.1	7610	STATIONERY, OFFICE SUPPLIES	409	36 957	3.4	0.6		
7520	INDUSTRIAL PAPERS	2 410	1 536 051	52.4	45.8	7611	STATIONERY	167	10 748	2.2	0.2		
7530	SHIPPING ROOM SUPPLIES	727	102 059	12.8	3.1	7613	LOOSELEAF BINDERS, BLANK BOOKS . .	183	7 909	2.2	0.1		
7540	PAPERBOARD, BOXBOARD	567	211 390	30.1	6.3	7614	PENS, MECHANICAL PENCILS	306	12 273	1.6	0.2		
7610	STATIONERY, OFFICE SUPPLIES	371	69 544	14.1	2.1	7616	GREETING CARDS, CHRISTMAS CARDS . .	107	3 703	1.4	0.1		
7611	STATIONERY	210	26 812	8.2	0.8		COMMODITIES N.E.C.	(X)	2 324	(X)	(2)		
7612	CARBON PAPER, STENCIL PAPER, ETC. . .	118	4 047	1.9	0.1	7620	HOUSEHOLD LINENS, DOMESTICS	18	6 335	6.8	0.1		
7613	LOOSELEAF BINDERS, BLANK BOOKS . . .	195	10 695	3.4	0.3	7670	KITCHEN UTENSILS, TOOLS, ETC. . . .	271	141 828	14.0	2.2		
7614	PENS, MECHANICAL PENCILS	194	8 782	3.2	0.3	8610	PHOTOGRAPHIC GOODS	334	43 955	2.9	0.7		
7615	OTHER OFFICE SUPPLIES	219	17 970	5.7	0.6	8611	CAMERAS, PARTS, ACCESSORIES	84	10 535	3.4	0.2		
	COMMODITIES N.E.C.	(X)	1 038	(X)	(2)	8614	SENSITIZED, UNEXPOSED PHOTO. FILM .	35	10 953	3.5	0.2		
7720	OFFICE, COMMERCIAL, BUSINESS FURN. . .	92	4 385	5.7	0.1		COMMODITIES N.E.C.	(X)	22 467	(X)	0.3		
7810	CHINA, GLASSWARE, CROCKERY	10	2 099	20.4	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES .	16	8 073	6.1	0.1		
7850	FLOOR COVERINGS	7	2 809	25.1	0.1	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	294	29 855	3.6	0.5		
7851	CARPETS, RUGS	3	1 783	33.1	0.1	8750	AGRICULTURAL CHEMICALS	73	6 096	3.1	0.1		
	COMMODITIES N.E.C.	(X)	1 026	(X)	(2)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	62	10 457	8.1	0.2		
7870	KITCHEN UTENSILS, TOOLS, ETC.	68	4 930	7.2	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	143	17 778	3.7	0.3		
8510	BUILDING AND CONSTRUCTION PAPER . . .	48	13 568	11.5	0.4	9760	MISCELLANEOUS LINES	76	32 251	4.5	0.5		
8530	ADHESIVES, MASTICS	109	5 005	4.4	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	58	6 421	2.1	0.1		
							COMMODITIES N.E.C.	(X)	54 584	(X)	0.8		
8750	AGRICULTURAL CHEMICALS	55	3 148	6.4	0.1		PIECE GOODS (SIC 5133)						
8752	INSECTICIDES, FUNGICIDES, ETC. . . .	12	2 032	17.9	0.1		TOTAL	3 166	5 707 543	(X)	100.0		
	COMMODITIES N.E.C.	(X)	1 116	(X)	(2)	1620	INDUSTRIAL CHEMICALS	11	6 525	47.8	0.1		
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	26	3 433	12.3	0.1	1710	YARD OR PIECE GOODS	3 166	5 033 880	88.2	88.2		
9760	MISCELLANEOUS LINES	64	10 734	12.5	0.3	1711	COTTON FABRICS	1 690	1 598 236	44.2	28.0		
9930	OTHER LABOR, SERVICE RECEIPTS	30	4 178	12.9	0.1	1712	RAYON, NYLON, ETC.	2 239	2 721 075	60.3	47.7		
	COMMODITIES N.E.C.	(X)	57 655	(X)	1.7	1713	WOOL FABRICS	631	228 651	29.7	4.0		
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)					1714	OTHER YARD GOODS	898	485 916	36.8	8.5		
	TOTAL	3 292	4 535 525	(X)	100.0		COMMODITIES N.E.C.	(X)	2	(X)	(2)		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	1 666	2 771 645	60.1	42.4	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	76	27 389	15.3	0.5		
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	1 466	1 097 354	23.3	16.8	1730	KNIT FABRICS, KNITTING YARNS, ETC. .	130	174 164	17.6	3.1		
1430	BEAUTY AIDS (TOILETRIES, ETC.)	2 104	1 377 381	25.4	21.1	1731	KNIT FABRICS	119	170 737	17.6	3.0		
1450	DRUGGISTS' SUPPLIES	924	489 737	13.6	7.5	1733	OTHER DRY GOODS	13	2 993	12.7	0.1		
1610	SOAPS AND DETERGENTS	119	9 878	2.6	0.2		COMMODITIES N.E.C.	(X)	434	(X)	(2)		
1620	INDUSTRIAL CHEMICALS	34	6 963	15.6	0.1	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	41	23 991	5.4	0.4		
1627	OTHER INDUS. ORGANIC CHEMICALS . . .	14	4 228	14.5	0.1	1812	SUITS, COATS, TROUSERS, OVERCOATS .	13	12 710	3.1	0.2		
	COMMODITIES N.E.C.	(X)	2 735	(X)	(2)		COMMODITIES N.E.C.	(X)	11 281	(X)	0.2		
1710	YARD OR PIECE GOODS	17	30 626	14.5	0.5	1820	WOMEN'S, CHILDREN'S CLOTHING	31	11 527	12.8	0.2		
1711	COTTON FABRICS	12	27 375	15.3	0.4	1821	DRESSES, SKIRTS, BLOUSES	12	7 393	11.8	0.1		
	COMMODITIES N.E.C.	(X)	3 251	(X)	(2)		COMMODITIES N.E.C.	(X)	4 134	(X)	0.1		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	259	19 856	4.0	0.3	1910	SHOES, OTHER FOOTWEAR	14	3 618	10.9	0.1		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	33	13 313	12.3	0.2	3610	HARDWARE	37	5 122	14.3	0.1		
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . . .	3	4 668	6.2	0.1	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	122	15 025	13.2	0.3		
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	26	5 422	5.0	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	9	12 928	3.2	0.2		
	COMMODITIES N.E.C.	(X)	3 723	(X)	0.1	7711	HOUSEHOLD, PORCH, LAWN FURNITURE .	6	11 803	3.0	0.2		
1820	WOMEN'S, CHILDREN'S CLOTHING	30	25 808	12.7	0.4		COMMODITIES N.E.C.	(X)	1 125	(X)	(2)		
1821	DRESSES, SKIRTS, BLOUSES	14	7 539	6.5	0.1	7820	HOUSEHOLD LINENS, DOMESTICS	77	36 622	7.2	0.6		
1824	WOMEN'S, CHILDREN'S UNDERWEAR . . .	22	6 214	6.0	0.1	7821	RESPREADS, COMFORTERS, BLANKETS . .	57	22 204	4.6	0.4		
	COMMODITIES N.E.C.	(X)	12 055	(X)	0.2	7823	SHEETS, PILLOW CASES	34	6 890	10.1	0.1		
1910	SHOES, OTHER FOOTWEAR	18	5 605	5.7	0.1	7824	TOWELS, WASH CLOTHS	31	4 290	6.0	0.1		
2410	CONFECTIONERY	100	27 249	7.5	0.4		COMMODITIES N.E.C.	(X)	3 238	(X)	0.1		
2411	CANDY (ALL KINDS)	74	14 552	4.8	0.2	7840	CURTAINS, DRAPES	30	7 587	19.2	0.1		
	COMMODITIES N.E.C.	(X)	12 697	(X)	0.2	7850	FLOOR COVERINGS	22	13 420	3.3	0.2		
2850	FOOD AND BEVERAGE BASIC MATERIALS .	7	3 862	15.1	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES .	3	11 262	3.0	0.2		
2930	PEL FOODS—ALL KINDS	39	6 606	4.5	0.1	9730	LEATHER	9	3 044	24.3	0.1		
2960	FOODS, N.E.C.	39	36 470	24.7	0.6	9760	MISCELLANEOUS LINES	34	3 140	6.6	0.1		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	90	5 639	2.2	0.1		COMMODITIES N.E.C.	(X)	318 299	(X)	5.6		
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	223	38 643	4.1	0.6		NOTIONS AND OTHER DRY GOODS (SIC 5134) ²						
3610	HARDWARE	115	13 699	4.3	0.2		TOTAL	1 183	1 393 318	(X)	100.0		
4320	FARM, DAIRY MACHINERY, PARTS	24	6 302	21.1	0.1		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)						
5120	SCHOOL EQUIPMENT, SUPPLIES	287	23 372	3.3	0.4		TOTAL	1 751	1 986 251	(X)	100.0		
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	146	28 524	7.3	0.4	1710	YARD OR PIECE GOODS	87	10 812	10.6	0.5		
7110	CIGARETTES, CIGARS, TOBACCO	65	60 860	15.6	0.9	1711	COTTON FABRICS	85	5 412	5.3	0.3		
7111	CIGARETTES	16	36 232	16.1	0.6	1712	RAYON, NYLON, ETC.	44	3 767	6.5	0.2		
7112	CIGARS	41	15 216	4.5	0.2		COMMODITIES N.E.C.	(X)	1 633	(X)	0.1		
7113	OTHER TOBACCO	23	5 790	2.0	0.1								
	COMMODITIES N.E.C.	(X)	3 622	(X)	0.1								
7320	SPIRITS	4	12 839	27.2	0.2								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	77	6 582	8.1	0.3	1823	CHILDREN'S INFANTS' WEAR.	454	277 214	36.9	9.0		
1730	KNIT FABRICS, KNITTING YARNS, ETC..	76	5 145	7.5	0.3	1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	686	513 798	55.2	16.7		
1731	KNIT FABRICS.	40	3 236	7.5	0.2	1825	OTHER APPAREL, ACCESSORIES.	1 009	756 514	58.3	24.6		
1733	OTHER DRY GOODS	27	1 395	9.1	0.1		COMMODITIES N.E.C..	(X)	(0)	(X)	(Z)		
	COMMODITIES N.E.C..	(X)	514	(X)	(Z)	1830	MILLINERY AND MILLINERY SUPPLIES. .	138	37 364	36.6	1.2		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	1 751	1 752 926	88.3	88.3	1840	DRESSES FURS, FUR CLOTHING.	186	78 467	92.7	2.6		
1811	WORK CLOTHING, WORK GLOVES	590	200 202	41.4	10.1	1910	SHOES, OTHER FOOTWEAR	112	19 606	8.2	0.6		
1812	SUITS, COATS, TROUSERS, OVERCOATS	477	400 093	54.2	20.1	1911	MEN'S, BOYS' SHOES.	57	4 716	4.1	0.2		
1813	SHIRTS (DRESS AND SPORT).	585	305 182	37.2	15.4	1912	WOMEN'S, MISSES' SHOES.	66	7 500	4.4	0.2		
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	437	230 222	40.0	11.6	1913	CHILDREN'S, INFANTS' SHOES.	61	3 064	1.9	0.1		
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	681	353 448	50.9	17.8	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	48	4 328	0.3	0.1		
1816	OTHER CLOTHING, FURNISHINGS	618	263 781	46.9	13.3		COMMODITIES N.E.C..	(X)	(X)	(X)	(Z)		
	COMMODITIES N.E.C..	(X)	(X)	(X)	(Z)	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	7	2 178	2.6	0.1		
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	460	117 214	22.1	5.9	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	40	9 207	8.4	0.3		
1821	DRESSES, SKIRTS, BLOUSES.	187	17 766	11.4	0.9	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	17	3 757	3.6	0.1		
1822	SUITS, COATS (EXCEPT FUR)	45	6 789	8.1	0.3	7711	HOUSEHOLD, PORCH, LAWN FURNITURE .	10	3 670	4.6	0.1		
1823	CHILDREN'S INFANTS' WEAR.	178	35 993	13.2	1.8		COMMODITIES N.E.C..	(X)	87	(X)	(Z)		
1824	WOMEN'S, CHILDREN'S UNDERWEAR . . .	274	25 931	11.2	1.3	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	4	2 170	3.8	0.1		
1825	OTHER APPAREL, ACCESSORIES.	245	30 734	14.0	1.5	7725	OTHER FURNITURE	4	2 170	3.6	0.1		
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)	7820	HOUSEHOLD LINENS, DOMESTICS	138	24 155	8.4	0.8		
1910	SHOES, OTHER FOOTWEAR	204	25 925	11.2	1.3	7821	BEDSPREADS, COMFORTERS, BLANKETS. .	92	10 353	4.9	0.3		
1911	MEN'S, BOYS' SHOES.	143	11 205	7.0	0.6	7822	TABLE LINENS.	62	1 768	1.9	0.1		
1912	WOMEN'S, MISSES' SHOES.	69	3 432	3.9	0.2	7823	SHEETS, PILLOW CASES.	88	4 767	2.7	0.2		
1913	CHILDREN'S, INFANTS' SHOES.	57	1 295	2.2	0.1	7824	TOWELS, WASH CLOTHS	68	5 085	2.6	0.2		
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . .	119	9 094	6.1	0.5	7825	OTHER LINENS, DOMESTICS	53	2 184	1.4	0.1		
	COMMODITIES N.E.C..	(X)	(0)	(X)	(Z)		COMMODITIES N.E.C..	(X)	(X)	(X)	(Z)		
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	4	1 167	3.0	0.1	7840	CURTAINS, DRAPES.	26	2 736	2.3	0.1		
5120	SCHOOL EQUIPMENT, SUPPLIES.	23	3 319	6.8	0.2	7650	FLOOR COVERINGS	50	10 726	7.1	0.3		
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	11	4 618	9.8	0.2	7851	CARPETS, RUGS	46	7 048	4.9	0.2		
7711	HOUSEHOLD, PORCH, LAWN FURNITURE .	8	4 549	10.4	0.2	7652	LINOLEUM, OTHER HARD SURFACE. . . .	10	3 556	11.9	0.1		
	COMMODITIES N.E.C..	(X)	69	(X)	(Z)		COMMODITIES N.E.C..	(X)	122	(X)	(Z)		
7820	HOUSEHOLD LINENS, DOMESTICS	139	19 435	11.9	1.0	7670	KITCHEN UTENSILS, TOOLS, ETC.	32	1 951	3.3	0.1		
7821	BEDSPREADS, COMFORTERS, BLANKETS. .	93	6 413	5.5	0.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	20	3 711	4.6	0.1		
7823	SHEETS, PILLOW CASES.	107	5 416	4.4	0.3	8621	ATHLETIC EQUIPMENT, SUPPLIES. . . .	8	3 396	4.9	0.1		
7824	TOWELS, WASH CLOTHS	121	5 717	3.7	0.3		COMMODITIES N.E.C..	(X)	315	(X)	(Z)		
7825	OTHER LINENS, DOMESTICS	37	1 435	2.8	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.	52	8 446	6.6	0.3		
	COMMODITIES N.E.C..	(X)	454	(X)	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES	37	2 330	2.2	0.1		
7850	FLOOR COVERINGS	27	6 375	10.6	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	24	5 001	4.5	0.2		
7851	CARPETS, RUGS	25	5 923	10.0	0.3	9730	LEATHER	8	2 763	10.6	0.1		
	COMMODITIES N.E.C..	(X)	452	(X)	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	15	3 861	3.8	0.1		
7870	KITCHEN UTENSILS, TOOLS, ETC.	19	1 226	2.6	0.1	9760	MISCELLANEOUS LINES	8	2 192	10.8	0.1		
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	35	5 309	8.3	0.3	9930	OTHER LABOR, SERVICE RECEIPTS	6	5 445	21.3	0.2		
8623	BICYCLES	8	1 163	2.8	0.1		COMMODITIES N.E.C..	(X)	7 705	(X)	0.3		
8624	CAMPING EQUIPMENT	14	2 324	15.7	0.1		FOOTWEAR (SIC 5139)						
	COMMODITIES N.E.C..	(X)	1 822	(X)	0.1		TOTAL	806	1 209 286	(X)	100.0		
8630	TOYS, GAMES, FIREWORKS, ETC.	32	1 846	5.7	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.)	4	1 119	4.4	0.1		
8820	JEWELRY, SILVERWARE, TROPHIES	34	1 615	2.5	0.1	1710	YARD OR PIECE GOODS	7	3 217	8.5	0.3		
9760	MISCELLANEOUS LINES	14	5 395	16.4	0.3	1730	KNIT FABRICS, KNITTING YARNS, ETC..	7	1 266	4.6	0.1		
9930	OTHER LABOR, SERVICE RECEIPTS	19	1 982	14.2	0.1	1731	KNIT FABRICS.	3	668	3.1	0.1		
	COMMODITIES N.E.C..	(X)	15 360	(X)	0.8		COMMODITIES N.E.C..	(X)	600	(X)	(Z)		
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)					1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	48	26 242	16.4	2.1		
	TOTAL	2 609	3 076 784	(X)	100.0	1811	WORK CLOTHING, WORK GLOVES.	32	4 840	6.0	0.4		
1430	BEAUTY AIDS (TOILETRIES, ETC.)	32	2 408	2.3	0.1	1812	SUITS, COATS, TROUSERS, OVERCOATS	16	873	2.6	0.1		
1710	YARD OR PIECE GOODS	106	18 904	7.6	0.6	1813	SHIRTS (DRESS AND SPORT).	16	1 461	2.0	0.1		
1711	COTTON FABRICS.	79	9 259	6.3	0.3	1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	14	1 339	2.0	0.1		
1712	RAYON, NYLON, ETC.	51	7 108	3.9	0.2	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	27	3 753	6.6	0.3		
1714	OTHER YARD GOODS	33	1 842	1.7	0.1	1816	OTHER CLOTHING, FURNISHINGS	20	13 975	13.5	1.1		
	COMMODITIES N.E.C..	(X)	695	(X)	(Z)		COMMODITIES N.E.C..	(X)	1	(X)	(Z)		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	55	5 064	5.3	0.2	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	39	23 256	12.2	1.8		
1730	KNIT FABRICS, KNITTING YARNS, ETC..	33	3 636	7.8	0.1	1821	DRESSES, SKIRTS, BLOUSES.	24	5 959	6.8	0.5		
1731	KNIT FABRICS.	25	2 828	7.0	0.1	1823	CHILDREN'S INFANTS' WEAR.	12	1 393	2.2	0.1		
	COMMODITIES N.E.C..	(X)	608	(X)	(Z)	1824	WOMEN'S, CHILDREN'S UNDERWEAR . . .	14	2 585	2.9	0.2		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	441	194 702	24.1	6.3	1825	OTHER APPAREL, ACCESSORIES.	23	13 051	9.4	1.0		
1811	WORK CLOTHING, WORK GLOVES	105	9 031	5.7	0.3		COMMODITIES N.E.C..	(X)	268	(X)	(Z)		
1812	SUITS, COATS, TROUSERS, OVERCOATS	98	9 690	3.9	0.3	1910	SHOES, OTHER FOOTWEAR	806	1 178 895	92.9	92.9		
1813	SHIRTS (DRESS AND SPORT).	205	34 244	9.2	1.2	1911	MEN'S, BOYS' SHOES.	487	384 973	47.8	30.3		
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	159	45 399	9.7	1.5	1912	WOMEN'S, MISSES' SHOES.	562	565 958	57.4	44.6		
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	255	68 891	15.6	2.2	1913	CHILDREN'S, INFANTS' SHOES.	295	79 278	13.4	6.2		
1816	OTHER CLOTHING, FURNISHINGS	142	23 445	7.9	0.8	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	277	148 686	33.1	11.7		
	COMMODITIES N.E.C..	(X)	2	(X)	(Z)	3810	HARDWARE.	6	699	2.6	0.1		
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	2 360	2 618 299	88.4	85.1	5350	SHOE REPAIR AND RESOLE MATERIALS. .	15	2 311	16.7	0.2		
1821	DRESSES, SKIRTS, BLOUSES.	1 032	900 845	63.4	29.3	5353	FINDINGS USED IN SHOE REPAIR. . . .	8	644	8.5	0.1		
1822	SUITS, COATS (EXCEPT FUR)	341	169 929	32.0	5.5		COMMODITIES N.E.C..	(X)	1 667	(X)	0.1		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
7820	HOUSEHOLD LINENS, DOMESTICS	4	2 227	3.9	0.2	5220	CUSTODIAL, JANITORIAL SUPPLIES.	35	33 898	5.9	0.2		
7870	KITCHEN UTENSILS, TOOLS, ETC.	6	719	2.8	0.1								
8630	TOYS, GAMES, FIREWORKS, ETC.	8	12 396	20.8	1.0	7110	CIGARETTES, CIGARS, TOBACCO	1 402	1 380 213	9.4	6.4		
9610	INDUSTRIAL YARNS	4	1 135	25.5	0.1	7111	CIGARETTES	1 374	1 240 846	8.5	5.8		
9740	LUGGAGE, SADDLERY, HARNESS.	8	2 675	6.8	0.2	7112	CIGARS	877	60 784	1.0	0.3		
	COMMODITIES N.E.C.	(X)	13 127	(X)	1.0	7113	OTHER TOBACCO	875	78 582	1.0	0.4		
	GROCERIES, GENERAL LINE (SIC 5141)						COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
	TOTAL	2 218	21 572 586	(X)	100.0	7210	BEER, ALE, PORTER, STOUT, ETC.	119	37 284	4.5	0.2		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.. . . .	55	23 176	3.2	0.1	7211	BEER, ALE, ETC.	115	33 190	4.1	0.2		
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	604	106 901	1.6	0.5		COMMODITIES N.E.C.	(X)	4 094	(X)	(Z)		
1430	BEAUTY AIDS (TOILETRIES, ETC.)	893	252 478	2.4	1.2	7310	PAPER	52	11 368	2.3	0.1		
1610	SOAPS AND DETERGENTS	1 683	740 432	4.7	3.4	7510	PERSONAL SERVICE PAPERS	1 616	616 064	4.2	2.9		
1620	INDUSTRIAL CHEMICALS	124	25 104	2.6	0.1	7520	INDUSTRIAL PAPERS	1 130	197 320	1.6	0.9		
1820	ADOLESCENTS, CHILDREN'S CLOTHING	14	12 397	7.8	0.1	7610	STATIONERY, OFFICE SUPPLIES	189	17 688	0.8	0.1		
						7870	KITCHEN UTENSILS, TOOLS, ETC.	421	89 216	1.6	0.4		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	1 527	1 541 274	9.1	7.1	8630	TOYS, GAMES, FIREWORKS, ETC.	142	15 182	0.8	0.1		
2111	FROZEN FRUITS, JUICES	1 157	333 973	2.2	1.5	8720	FEEDS (MIXED AND OTHER)	310	39 153	2.9	0.2		
2112	FROZEN VEGETABLES, JUICES	1 015	292 498	2.3	1.4	8722	FEEDS BOUGHT AND SOLD	213	17 773	2.7	0.1		
2113	FROZEN POULTRY (PACKAGED ONLY)	653	87 182	1.3	0.4		COMMODITIES N.E.C.	(X)	21 380	(X)	0.1		
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	903	184 536	1.8	0.9								
2115	FROZEN MEATS (PACKAGED ONLY)	628	170 648	2.0	0.8	9750	SMOKERS' SUPPLIES AND PIPES	100	29 581	2.0	0.1		
2116	FROZEN PREPARED FOODS, ETC.	1 029	336 248	2.5	1.6	9760	MISCELLANEOUS LINES	229	117 717	4.5	0.5		
2117	OTHER PACKAGED FROZEN FOODS	733	136 185	1.6	0.6	9930	OTHER LABOR, SERVICE RECEIPTS	207	149 415	2.8	0.7		
	COMMODITIES N.E.C.	(X)	4	(X)	(Z)		COMMODITIES N.E.C.	(X)	118 014	(X)	0.5		
2210	BUTTER AND CHEESE	1 377	509 430	3.6	2.4		FROZEN FOODS (SIC 5142)						
2220	ICE CREAM, ICES	295	87 905	1.4	0.4		TOTAL	1 436	3 399 613	(X)	100.0		
2230	MILK, CREAM (FLUID)	218	161 926	3.0	0.8	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	1 436	2 825 856	83.1	83.1		
2240	OTHER DAIRY PRODUCTS	512	158 623	1.8	0.7	2111	FROZEN FRUITS, JUICES	551	196 696	13.2	5.8		
2310	EGGS	390	107 664	1.5	0.5	2112	FROZEN VEGETABLES, JUICES	601	306 685	19.0	9.0		
2320	POULTRY	426	327 894	3.9	1.5	2113	FROZEN POULTRY (PACKAGED ONLY)	536	130 924	9.5	3.9		
2323	DRESSED POULTRY (RESALES)	415	317 948	3.9	1.5	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	991	1 012 029	38.0	29.8		
	COMMODITIES N.E.C.	(X)	9 446	(X)	(Z)	2115	FROZEN MEATS (PACKAGED ONLY)	749	679 433	32.6	20.0		
2410	CONFECTIONERY	2 024	732 665	4.2	3.4	2116	FROZEN PREPARED FOODS, ETC.	474	319 861	23.1	9.4		
2411	CANDY (ALL KINDS)	1 633	410 283	2.6	1.9	2117	OTHER PACKAGED FROZEN FOODS	489	160 225	14.9	5.3		
2412	CHEWING GUM	1 046	111 000	1.3	0.5		COMMODITIES N.E.C.	(X)	3	(X)	(Z)		
2413	FOUNTAIN FRUITS, SYRUPS	558	36 184	1.2	0.2	2210	BUTTER AND CHEESE	204	32 690	5.6	1.0		
2414	NUTS, OTHER CONFECTIONS	1 251	174 498	1.5	0.8	2220	ICE CREAM, ICES	27	6 434	5.1	0.2		
2510	FISH, SEAFOOD (FRESH AND FROZEN)	249	49 320	1.7	0.2	2240	OTHER DAIRY PRODUCTS	30	3 254	3.8	0.1		
						2310	EGGS	81	7 925	4.9	0.2		
2610	MEATS, PROVISIONS	1 078	2 082 334	14.2	9.7	2320	POULTRY	127	40 211	9.8	1.2		
2611	FRESH, FROZEN MEATS	571	1 580 852	12.7	7.3	2323	DRESSED POULTRY (RESALES)	125	40 069	9.8	1.2		
2612	SAUSAGE, MEAT LOAVES	423	137 425	1.9	0.6		COMMODITIES N.E.C.	(X)	142	(X)	(Z)		
2613	CURED, BOILED, SMOKED MEATS	632	265 978	3.0	1.3	2410	CONFECTIONERY	70	5 090	2.9	0.1		
2614	OTHER MEAT PRODUCTS	417	78 077	1.4	0.4	2413	FOUNTAIN FRUITS, SYRUPS	39	3 270	2.8	0.1		
	COMMODITIES N.E.C.	(X)	2	(X)	(Z)		COMMODITIES N.E.C.	(X)	1 820	(X)	0.1		
2710	FRESH FRUITS, VEGETABLES	674	630 167	6.3	2.9	2510	FISH, SEAFOOD (FRESH AND FROZEN)	207	97 198	20.7	2.9		
2711	FRESH FRUITS, BERRIES, MELONS	587	304 006	3.1	1.4								
2712	FRESH VEGETABLES	603	326 161	3.6	1.5	2610	MEATS, PROVISIONS	248	122 922	15.0	3.6		
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	1 839	624 003	3.8	2.9	2611	FRESH, FROZEN MEATS	161	100 897	17.0	3.0		
2820	COFFEE--GREEN	60	21 801	2.6	0.1	2612	SAUSAGE, MEAT LOAVES	83	6 879	3.5	0.2		
2830	TEA, SPICES	1 625	283 272	1.8	1.3	2613	CURED, BOILED, SMOKED MEATS	113	12 428	3.6	0.4		
2840	BAKERY PRODUCTS	640	208 139	2.7	1.0	2614	OTHER MEAT PRODUCTS	48	2 718	2.1	0.1		
2850	FOOD AND BEVERAGE BASIC MATERIALS	519	284 244	5.5	1.3	2710	FRESH FRUITS, VEGETABLES	133	77 390	16.1	2.3		
2853	OTHER BASIC FOOD PRODUCTS	143	99 066	7.2	0.5	2711	FRESH FRUITS, BERRIES, MELONS	105	31 132	7.5	0.9		
	COMMODITIES N.E.C.	(X)	185 178	(X)	0.9	2712	FRESH VEGETABLES	115	46 258	11.0	1.4		
2860	CANNED, BOTTLED FOODS	2 521	4 824 258	24.0	22.4	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	51	2 563	1.7	0.1		
2861	CANNED, BOTTLED JUICES, DRINKS	2 087	1 053 015	5.8	4.9	2830	TEA, SPICES	58	3 692	1.9	0.1		
2862	CANNED, BOTTLED BABY FOODS	1 350	281 463	1.8	1.3	2840	BAKERY PRODUCTS	38	3 843	2.7	0.1		
2863	CANNED, BOTTLED FRUITS, VEGS	2 154	1 859 476	10.1	8.6	2850	FOOD AND BEVERAGE BASIC MATERIALS	25	9 227	12.7	0.3		
2864	CANNED FISH, SEAFOOD	1 973	391 518	2.3	1.8								
2865	CANNED MEATS	1 046	383 032	2.2	1.8	2860	CANNED, BOTTLED FOODS	239	88 096	12.5	2.6		
2866	CANNED MILK	1 519	209 713	1.5	1.0	2861	CANNED, BOTTLED JUICES, DRINKS	93	5 543	2.1	0.2		
2867	OTHER CANNED, BOTTLED FOODS	1 364	646 038	5.0	3.0	2863	CANNED, BOTTLED FRUITS, VEGS	129	39 377	10.1	1.2		
	COMMODITIES N.E.C.	(X)	3	(X)	(Z)	2864	CANNED FISH, SEAFOOD	98	5 562	2.0	0.2		
2870	SUGAR--REFINED	2 033	519 119	3.1	2.4	2865	CANNED MEATS	111	27 829	7.4	0.8		
2890	BREAKFAST FOODS	1 695	484 106	3.1	2.2	2867	OTHER CANNED, BOTTLED FOODS	73	9 144	4.1	0.3		
2910	FLOUR, RELATED PRODUCTS	1 939	494 068	3.0	2.3		COMMODITIES N.E.C.	(X)	641	(X)	(Z)		
2920	MARGARINE, SHORTENINGS, ETC.	2 208	675 265	4.0	3.1	2870	SUGAR--REFINED	67	2 830	1.4	0.1		
2921	MARGARINE, BUTTER SUBSTITUTES	1 500	257 747	1.8	1.2	2910	FLOUR, RELATED PRODUCTS	70	4 863	2.5	0.1		
2922	SHORTENINGS, COOKING OILS	2 068	417 518	2.6	1.9	2920	MARGARINE, SHORTENINGS, ETC.	261	33 529	4.9	1.0		
2930	PET FOODS--ALL KINDS	1 467	598 302	3.9	2.8	2921	MARGARINE, BUTTER SUBSTITUTES	175	12 573	2.9	0.4		
2940	DRIED FRUITS, VEGETABLES	1 131	157 493	1.4	0.7	2922	SHORTENINGS, COOKING OILS	207	20 956	3.8	0.6		
2950	SOFT DRINKS, BOTTLED WATERS	1 064	280 769	2.1	1.3	2950	SOFT DRINKS, BOTTLED WATERS	12	1 813	3.0	0.1		
2960	FOODS, N.E.C.	1 051	1 529 018	12.6	7.1	2960	FOODS, N.E.C.	25	9 684	13.2	0.3		
7430	ELECTRIC HOUSEWARES AND SUPPLIES	187	21 628	1.1	0.1	7510	PERSONAL SERVICE PAPERS	46	2 325	2.0	0.1		
3610	HARDWARE	335	44 661	1.5	0.2	7520	INDUSTRIAL PAPERS	29	1 716	3.3	0.1		
4100	STORE, RESTAURANT FIXTURES, EQUIP.	42	23 392	1.2	0.1	9760	MISCELLANEOUS LINES	13	2 322	9.5	0.1		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	18	60 248	8.4	0.3		COMMODITIES N.E.C.	(X)	14 140	(X)	0.4		
5120	SCHOOL EQUIPMENT, SUPPLIES	406	34 977	0.9	0.2								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	DAIRY PRODUCTS (SIC 5143)										
	TOTAL	2 924	3 747 477	(X)	100.0						
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	125	28 803	15.4	D.8	2610	MEATS, PROVISIONS	196	157 247	24.8	4.9
2112	FROZEN VEGETABLES, JUICES	37	3 606	9.9	D.1	2611	FRESH, FROZEN MEATS	124	135 576	28.1	4.2
2113	FROZEN POULTRY (PACKAGED ONLY)	36	3 316	4.0	D.1	2612	SAUSAGE, MEAT LOAVES	43	5 832	7.4	0.2
2114	FROZEN FISH, SEAFOOD (PKGO, ONLY)	44	2 134	4.8	0.1	2613	CURED, BOILED, SMOKED MEATS	63	6 529	4.3	0.3
2115	FROZEN MEATS (PACKAGED ONLY)	47	5 977	13.6	D.2	2614	OTHER MEAT PRODUCTS	44	7 310	4.3	D.1
2116	FROZEN PREPARED FOODS, ETC.	21	2 347	5.3	0.1	2710	FRESH FRUITS, VEGETABLES	48	2 370	8.5	0.1
2117	OTHER PACKAGED FROZEN FOODS	39	9 783	11.6	D.3	2850	FOOD AND BEVERAGE BASIC MATERIALS	8	3 801	19.0	0.1
	COMMODITIES N.E.C.	(X)	1 640	(X)	(Z)	2860	CANNED, BOTTLED FOODS	72	7 823	6.1	D.2
						2863	CANNED, BOTTLED FRUITS, VEGS.	35	4 024	8.0	0.1
							COMMODITIES N.E.C.	(X)	3 799	(X)	0.1
2210	BUTTER AND CHEESE	1 318	1 014 281	52.2	27.1	2920	MARGARINE, SHORTENINGS, ETC.	136	19 375	7.5	D.6
2220	ICE CREAM, ICES	999	203 392	31.0	5.4	2921	MARGARINE, BUTTER SUBSTITUTES	93	11 776	6.4	D.4
2230	MILK, CREAM (FLUID)	1 627	1 777 812	82.9	47.4	2922	SHORTENINGS, COOKING OILS	65	7 599	5.5	0.2
2240	OTHER DAIRY PRODUCTS	1 148	457 902	28.0	12.2						
2310	EGGS	358	38 958	8.9	1.0	2960	FOODS, N.E.C.	40	9 176	11.8	0.3
2320	POULTRY	30	2 948	11.2	0.1	8720	FEEDS (MIXED AND OTHER)	69	22 863	20.6	0.7
2323	DRESSED POULTRY (RESALES)	25	2 920	11.9	D.1	8721	POULTRY, LIVESTOCK FEED	35	14 316	20.1	D.4
	COMMODITIES N.E.C.	(X)	28	(X)	(Z)	8722	FEEDS BOUGHT AND SOLD	54	7 363	18.5	0.2
2410	CONFECTIONERY	101	7 151	7.3	D.2		COMMODITIES N.E.C.	(X)	9 651	(X)	0.3
2411	CANDY (ALL KINDS)	66	3 152	6.1	0.1		CONFECTIONERY (SIC 5145)				
2414	NUTS, OTHER CONFECTIONS	44	2 899	6.4	D.1		TOTAL	1 600	1 214 067	(X)	100.0
	COMMODITIES N.E.C.	(X)	1 100	(X)	(Z)						
2510	FISH, SEAFOOD (FRESH AND FROZEN)	30	2 567	10.6	0.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	26	1 104	4.4	D.1
2610	MEATS, PROVISIONS	169	76 254	22.0	2.0	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	88	2 378	5.7	D.2
2611	FRESH, FROZEN MEATS	57	22 355	11.2	0.6	1430	BEAUTY AIDS (TOILETRIES, ETC.)	84	3 134	5.2	D.3
2612	SAUSAGE, MEAT LOAVES	70	7 802	8.7	0.2	1610	SOAP AND DETERGENTS	53	983	2.1	D.1
2613	CURED, BOILED, SMOKED MEATS	77	38 547	18.5	1.0	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	22	1 401	10.3	D.1
2614	OTHER MEAT PRODUCTS	9	7 548	16.3	D.2	2210	BUTTER AND CHEESE	49	2 232	7.4	D.2
	COMMODITIES N.E.C.	(X)	2	(X)	(Z)	2240	OTHER DAIRY PRODUCTS	12	640	6.6	0.1
2710	FRESH FRUITS, VEGETABLES	26	2 350	8.0	D.1	2410	CONFECTIONERY	1 660	1 035 713	85.3	85.3
2840	BAKERY PRODUCTS	73	8 449	5.5	D.2	2411	CANDY (ALL KINDS)	1 270	459 444	58.1	37.8
2850	FOOD AND BEVERAGE BASIC MATERIALS	26	2 928	7.1	D.1	2412	CHEWING GUM	687	40 376	9.7	3.3
						2413	FOUNTAIN FRUITS, SYRUPS	278	31 373	14.6	2.6
2860	CANNED, BOTTLED FOODS	241	45 703	9.9	1.2	2414	NUTS, OTHER CONFECTIONS	1 265	504 519	56.9	41.6
2861	CANNED, BOTTLED JUICES, DRINKS	107	5 395	3.8	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
2863	CANNED, BOTTLED FRUITS, VEGS.	41	6 017	3.5	0.2	2610	MEATS, PROVISIONS	112	7 170	10.5	0.6
2864	CANNED FISH, SEAFOOD	46	3 654	7.3	0.1	2612	SAUSAGE, MEAT LOAVES	29	884	5.9	0.1
2865	CANNED MEATS	46	17 771	20.1	D.5	2613	CURED, BOILED, SMOKED MEATS	88	5 189	10.6	0.4
2867	OTHER CANNED, BOTTLED FOODS	55	12 275	15.4	0.3	2614	OTHER MEAT PRODUCTS	21	904	3.2	0.1
	COMMODITIES N.E.C.	(X)	396	(X)	(Z)		COMMODITIES N.E.C.	(X)	193	(X)	(Z)
2910	FLOUR, RELATED PRODUCTS	36	1 983	5.6	0.1	2710	FRESH FRUITS, VEGETABLES	16	2 261	12.7	D.2
2920	MARGARINE, SHORTENINGS, ETC.	236	21 685	4.7	D.6	2712	FRESH VEGETABLES	5	1 789	26.7	D.1
2921	MARGARINE, BUTTER SUBSTITUTES	217	19 746	4.4	D.5		COMMODITIES N.E.C.	(X)	472	(X)	(Z)
2922	SHORTENINGS, COOKING OILS	50	1 939	5.1	0.1	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	48	2 725	6.0	0.2
2950	SOFT DRINKS, BOTTLED WATERS	58	2 528	4.1	0.1	2830	TEA, SPICES	63	3 442	8.5	D.3
2960	FOODS, N.E.C.	84	11 500	10.0	0.3	2840	BAKERY PRODUCTS	137	16 529	14.9	1.4
8720	FEEDS (MIXED AND OTHER)	45	18 261	15.4	0.5	2860	CANNED, BOTTLED FOODS	165	13 824	9.4	1.1
8721	POULTRY, LIVESTOCK FEED	5	10 295	17.6	0.3	2861	CANNED, BOTTLED JUICES, DRINKS	86	3 168	3.7	D.3
8722	FEEDS BOUGHT AND SOLD	36	7 962	23.1	0.2	2863	CANNED, BOTTLED FRUITS, VEGS.	53	4 397	6.5	D.4
	COMMODITIES N.E.C.	(X)	4	(X)	(Z)	2864	CANNED FISH, SEAFOOD	48	1 431	5.4	D.1
9760	MISCELLANEOUS LINES	21	3 282	6.1	0.1	2865	CANNED MEATS	52	1 705	5.1	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	33	5 152	3.1	0.1	2867	OTHER CANNED, BOTTLED FOODS	62	2 998	5.5	0.2
	COMMODITIES N.E.C.	(X)	13 583	(X)	0.4		COMMODITIES N.E.C.	(X)	125	(X)	(Z)
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					2870	SUGAR--REFINED	35	1 442	6.1	0.1
	TOTAL	2 278	3 228 520	(X)	100.0	2920	MARGARINE, SHORTENINGS, ETC.	71	2 970	5.2	0.2
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	293	105 504	14.5	3.3	2921	MARGARINE, BUTTER SUBSTITUTES	21	1 083	6.8	0.1
2111	FROZEN FRUITS, JUICES	43	1 627	2.1	0.1	2922	SHORTENINGS, COOKING OILS	57	1 876	4.1	0.2
2112	FROZEN VEGETABLES, JUICES	51	5 705	5.2	0.2		COMMODITIES N.E.C.	(X)	11	(X)	(Z)
2113	FROZEN POULTRY (PACKAGED ONLY)	169	51 730	13.2	1.6	2940	DRIED FRUITS, VEGETABLES	30	7 498	14.1	0.6
2114	FROZEN FISH, SEAFOOD (PKGO, ONLY)	80	10 500	4.5	0.3	2950	SOFT DRINKS, BOTTLED WATERS	31	1 527	6.5	0.1
2115	FROZEN MEATS (PACKAGED ONLY)	59	13 223	10.0	0.4	2960	FOODS, N.E.C.	68	9 241	13.2	0.8
2116	FROZEN PREPARED FOODS, ETC.	42	2 921	2.9	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES	40	2 639	5.8	0.2
2117	OTHER PACKAGED FROZEN FOODS	77	19 797	10.1	0.6	4160	STORE, SERVICE SHOP MACHINES	6	757	21.7	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	4180	STORE, RESTAURANT FIXTURES, EQUIP.	7	1 113	12.7	0.1
2210	BUTTER AND CHEESE	254	42 437	10.6	1.3	5120	SCHOOL EQUIPMENT, SUPPLIES	98	3 831	6.3	0.3
2240	OTHER DAIRY PRODUCTS	48	2 424	3.1	0.1	7110	CIGARETTES, CIGARS, TOBACCO	264	48 267	24.7	4.0
2310	EGGS	1 571	1 130 253	66.6	35.0	7111	CIGARETTES	167	39 368	24.0	3.2
2320	POULTRY	1 237	1 703 549	79.4	52.8	7112	CIGARS	190	6 595	5.1	0.5
2321	LIVE POULTRY	239	167 267	78.9	5.2	7113	OTHER TOBACCO	91	2 704	3.0	0.2
2322	DRESSED POULTRY (KILLED)	98	136 471	80.8	4.2	7210	BEER, ALE, PORTER, STOUT, ETC.	8	691	19.4	0.1
2323	DRESSED POULTRY (RESALES)	952	1 399 809	76.4	43.4	7211	BEER, ALE, ETC.	8	672	18.9	0.1
	COMMODITIES N.E.C.	(X)	2	(X)	(Z)		COMMODITIES N.E.C.	(X)	19	(X)	(Z)
2510	FISH, SEAFOOD (FRESH AND FROZEN)	76	12 027	6.4	0.4	7510	PERSONAL SERVICE PAPERS	179	15 388	10.3	1.3
						7520	INDUSTRIAL PAPERS	97	3 877	5.2	0.3
						7610	STATIONERY, OFFICE SUPPLIES	29	893	2.1	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7373	KITCHEN UTENSILS, TOOLS, ETC.	22	847	2.5	0.1	2920	MARGARINE, SHORTENINGS, ETC.	438	29 936	3.1	0.2
7430	TOYS, GAMES, FIREWORKS, ETC.	61	4 447	9.4	0.4	2921	MARGARINE, BUTTER SUBSTITUTES	342	13 245	1.7	0.1
9740	MISCELLANEOUS LINES	43	4 569	10.4	0.4	2922	SHORTENINGS, COOKING OILS	309	16 691	2.3	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	19	1 224	7.0	0.1						
	COMMODITIES N.E.C.	(X)	9 310	(X)	0.8	2960	FOODS, N.E.C.	76	11 254	6.7	0.1
	FISH AND SEAFOODS (SIC 5146)					3210	HIDES, SKINS, BELTS	4	8 166	4.2	0.1
	TOTAL	1 564	1 382 749	(X)	100.0		COMMODITIES N.E.C.	(X)	46 655	(X)	0.4
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	205	55 779	21.8	4.0		FRESH FRUITS AND VEGETABLES (SIC 5148)				
2111	FROZEN FRUITS, JUICES	28	2 493	6.7	0.2		TOTAL	5 877	6 868 014	(X)	100.0
2112	FROZEN VEGETABLES, JUICES	20	2 177	7.1	0.2	1610	SOAPS AND DETERGENTS	33	4 374	2.9	0.1
2113	FROZEN POULTRY (PACKAGED ONLY)	22	1 610	4.7	0.1	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	546	186 587	20.4	2.7
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	172	46 408	22.1	3.4	2111	FROZEN FRUITS, JUICES	266	39 940	6.8	0.6
2115	FROZEN MEATS (PACKAGED ONLY)	24	2 108	8.9	0.2	2112	FROZEN VEGETABLES, JUICES	353	65 806	10.0	1.0
2117	OTHER PACKAGED FROZEN FOODS	8	760	10.4	0.1	2113	FROZEN POULTRY (PACKAGED ONLY)	122	6 357	2.6	0.1
	COMMODITIES N.E.C.	(X)	23	(X)	(Z)	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	249	27 873	6.6	0.4
2210	BUTTER AND CHEESE	15	1 267	7.1	0.1	2115	FROZEN MEATS (PACKAGED ONLY)	145	13 332	4.1	0.2
2310	EGGS	5	961	7.6	0.1	2116	FROZEN PREPARED FOODS, ETC.	147	17 210	4.0	0.3
2320	POULTRY	23	5 120	20.9	0.4	2117	OTHER PACKAGED FROZEN FOODS	157	16 067	6.4	0.2
2322	DRESSED POULTRY (KILLED)	4	824	36.9	0.1		COMMODITIES N.E.C.	(X)	2	(X)	(Z)
2323	DRESSED POULTRY (RESALES)	17	3 793	17.8	0.3	2210	BUTTER AND CHEESE	109	5 785	3.5	0.1
	COMMODITIES N.E.C.	(X)	503	(X)	(Z)	2310	EGGS	153	10 126	4.0	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN)	1 564	1 297 435	93.8	93.8	2320	POULTRY	82	5 280	5.2	0.1
2610	MEATS, PROVISIONS	38	8 417	16.8	0.6	2323	DRESSED POULTRY (RESALES)	65	4 174	5.3	0.1
2611	FRESH, FROZEN MEATS	34	7 000	15.0	0.5		COMMODITIES N.E.C.	(X)	1 106	(X)	(Z)
	COMMODITIES N.E.C.	(X)	1 417	(X)	0.1	2410	CONFECTIONERY	101	6 908	2.8	0.1
2710	FRESH FRUITS, VEGETABLES	10	1 352	6.0	0.1	2414	NUTS, OTHER CONFECTIONS	67	4 033	2.0	0.1
2712	FRESH VEGETABLES	10	1 351	6.0	0.1		COMMODITIES N.E.C.	(X)	2 875	(X)	(Z)
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2510	FISH, SEAFOOD (FRESH AND FROZEN)	69	3 983	4.3	0.1
2850	CANNED, BOTTLED FOODS	46	2 167	5.3	0.2	2610	MEATS, PROVISIONS	109	18 804	7.0	0.3
2864	CANNED FISH, SEAFOOD	31	1 130	3.8	0.1	2611	FRESH, FROZEN MEATS	65	14 428	11.8	0.2
	COMMODITIES N.E.C.	(X)	1 037	(X)	0.1		COMMODITIES N.E.C.	(X)	4 376	(X)	0.1
2920	MARGARINE, SHORTENINGS, ETC.	19	936	2.8	0.1	2710	FRESH FRUITS, VEGETABLES	5 877	6 410 507	93.3	93.3
2960	FOODS, N.E.C.	16	1 753	17.9	0.1	2711	FRESH FRUITS, BERRIES, MELONS	4 449	3 425 343	62.1	49.9
5420	SHIP, BOAT, MARINE PROPULSION MACH.	6	916	8.1	0.1	2712	FRESH VEGETABLES	4 130	2 985 164	65.1	43.5
9930	OTHER LABOR, SERVICE RECEIPTS	18	2 021	4.3	0.1						
	COMMODITIES N.E.C.	(X)	4 625	(X)	0.3	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	44	3 492	2.2	0.1
	MEAT AND MEAT PRODUCTS (SIC 5147)					2850	FOOD AND BEVERAGE BASIC MATERIALS	75	25 049	12.6	0.4
	TOTAL	4 647	12 611 151	(X)	100.0	2860	CANNED, BOTTLED FOODS	238	43 691	9.8	0.6
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	880	217 661	10.4	1.7	2861	CANNED, BOTTLED JUICES, DRINKS	113	5 381	2.4	0.1
2111	FROZEN FRUITS, JUICES	142	11 412	3.3	0.1	2863	CANNED, BOTTLED FRUITS, VEGS.	154	24 710	9.9	0.4
2112	FROZEN VEGETABLES, JUICES	202	27 176	4.9	0.2	2864	CANNED FISH, SEAFOOD	60	4 720	3.9	0.1
2113	FROZEN POULTRY (PACKAGED ONLY)	279	28 994	3.7	0.2	2867	OTHER CANNED, BOTTLED FOODS	65	6 736	5.5	0.1
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	377	38 621	4.1	0.3		COMMODITIES N.E.C.	(X)	2 144	(X)	(Z)
2115	FROZEN MEATS (PACKAGED ONLY)	505	86 738	7.5	0.7	2870	SUGAR--REFINED	87	4 010	1.7	0.1
2116	FROZEN PREPARED FOODS, ETC.	107	11 992	3.6	0.1	2890	BREAKFAST FOODS	26	4 647	3.4	0.1
2117	OTHER PACKAGED FROZEN FOODS	114	12 727	5.1	0.1	2910	FLOUR, RELATED PRODUCTS	85	5 671	2.6	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2920	MARGARINE, SHORTENINGS, ETC.	193	13 616	3.6	0.2
2210	BUTTER AND CHEESE	796	93 836	5.6	0.7	2921	MARGARINE, BUTTER SUBSTITUTES	127	4 148	2.7	0.1
2230	MILK, CREAM (FLUID)	45	18 665	10.3	0.1	2922	SHORTENINGS, COOKING OILS	146	9 468	2.8	0.1
2240	OTHER DAIRY PRODUCTS	92	14 538	5.4	0.1	2930	PET FOODS--ALL KINDS	20	4 606	4.2	0.1
2310	EGGS	285	17 045	2.8	0.1	2940	DRIED FRUITS, VEGETABLES	60	4 475	2.4	0.1
2320	POULTRY	936	146 235	7.6	1.2	2960	FOODS, N.E.C.	49	8 443	8.3	0.1
2323	DRESSED POULTRY (RESALES)	877	137 754	7.5	1.1	7110	CIGARETTES, CIGARS, TOBACCO	23	15 347	12.9	0.2
	COMMODITIES N.E.C.	(X)	8 481	(X)	0.1	7111	CIGARETTES	21	15 298	12.9	0.2
2410	CONFECTIONERY	110	8 595	3.6	0.1		COMMODITIES N.E.C.	(X)	49	(X)	(Z)
2510	FISH, SEAFOOD (FRESH AND FROZEN)	257	44 553	5.8	0.4	7510	PERSONAL SERVICE PAPERS	46	8 933	4.3	0.1
2610	MEATS, PROVISIONS	4 847	11 732 579	93.0	93.0	8710	HAY, STRAW, ALFALFA, OTHER	13	6 052	26.5	0.1
2611	FRESH, FROZEN MEATS	4 205	10 250 034	86.4	81.3	9760	MISCELLANEOUS LINES	53	12 869	7.6	0.2
2612	SAUSAGE, MEAT LOAVES	1 991	440 601	11.0	3.5	9930	OTHER LABOR, SERVICE RECEIPTS	101	14 764	12.8	0.2
2613	CURED, BOILED, SMOKED MEATS	2 145	683 147	14.7	5.4		COMMODITIES N.E.C.	(X)	39 995	(X)	0.6
2614	OTHER MEAT PRODUCTS	1 139	358 797	14.1	2.8						
2710	FRESH FRUITS, VEGETABLES	129	41 975	10.0	0.3		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
2711	FRESH FRUITS, BERRIES, MELONS	88	17 821	6.6	0.1		TOTAL	6 306	10 057 689	(X)	100.0
2712	FRESH VEGETABLES	91	24 154	6.7	0.2	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	104	8 195	6.1	0.1
2840	BAKERY PRODUCTS	75	10 485	6.6	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.)	182	36 472	2.6	0.4
2850	FOOD AND BEVERAGE BASIC MATERIALS	42	7 103	3.0	0.1	1610	SOAPS AND DETERGENTS	557	90 697	4.4	0.9
2860	CANNED, BOTTLED FOODS	524	161 870	9.8	1.3	1620	INDUSTRIAL CHEMICALS	55	7 986	7.3	0.1
2863	CANNED, BOTTLED FRUITS, VEGS.	109	16 397	7.1	0.1	1710	YARD OR PIECE GOODS	15	7 099	12.8	0.1
2865	CANNED MEATS	408	117 328	8.3	0.9						
2867	OTHER CANNED, BOTTLED FOODS	56	15 386	12.9	0.1						
	COMMODITIES N.E.C.	(X)	12 759	(X)	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
2110	FROZEN FOODS (QUICK-FROZEN, PKG.)	435	237 520	6.6	2.4	9720	VEG. OILS (COTTONSEED, LINSEED) . .	11	103 649	30.6	1.0
2111	FROZEN FRUITS, JUICES	220	75 019	3.5	0.7	9760	MISCELLANEOUS LINES	129	24 966	4.0	0.2
2112	FROZEN VEGETABLES, JUICES	188	32 654	2.1	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	87	26 497	5.4	0.3
2114	FROZEN FISH, SEAFOOD (PKG., ONLY)	197	33 807	1.9	0.3		COMMODITIES N.E.C.	(X)	80 834	(X)	0.8
2115	FROZEN MEATS (PACKAGED ONLY) . . .	128	18 316	4.6	0.2		COTTON (SIC 5152)				
2116	FROZEN PREPARED FOODS, ETC.	158	57 953	3.9	0.6		TOTAL	423	2 382 756	(X)	100.0
2117	OTHER PACKAGED FROZEN FOODS . . .	119	15 113	3.4	0.2						
	COMMODITIES N.E.C.	(X)	4 658	(X)	(Z)						
2210	BUTTER AND CHEESE	444	73 204	3.6	0.7	2960	FOODS, N.E.C.	6	1 295	8.9	0.1
2220	ICE CREAM, ICES	35	11 283	1.0	0.1	3110	COTTON (RAW), INCLUDING LINTERS . .	423	2 358 528	99.0	99.0
2230	MILK, CREAM (FLUID)	46	30 510	2.8	0.3	3120	GRAINS, BEANS, ETC.	19	3 975	16.6	0.2
2240	OTHER DAIRY PRODUCTS	113	50 343	3.3	0.5						
2310	EGGS	102	23 637	2.1	0.2	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . .	4	3 023	20.8	0.1
						3231	RAW WOOL	4	3 023	20.8	0.1
2320	POULTRY	135	54 900	3.4	0.5	3240	OIL SEEDS, OIL NUTS, OIL KERNELS . .	18	2 282	11.9	0.1
2323	DRESSED POULTRY (RESALES)	115	54 345	3.7	0.5	6530	OILS, GREASES, OTHER PETROLEUM PROD	6	1 327	2.2	0.1
	COMMODITIES N.E.C.	(X)	555	(X)	(Z)	8720	FEEDS (MIXED AND OTHER)	16	1 459	7.7	0.1
2410	CONFECTIONERY	899	206 847	7.2	2.1	8740	FERTILIZER, FERTILIZER MATERIALS . .	28	2 018	0.7	0.1
2411	CANDY (ALL KINDS)	537	60 987	2.8	0.6		COMMODITIES N.E.C.	(X)	8 649	(X)	0.4
2412	CHEWING GUM	219	5 271	1.6	0.1		GRAIN (SIC 5153)				
2413	FOUNTAIN FRUITS, SYRUPS	255	14 202	2.5	0.1		TOTAL	8 257	23 034 794	(X)	100.0
2414	NUTS, OTHER CONFECTIONS	486	126 388	6.0	1.3						
	COMMODITIES N.E.C.	(X)	(0)	(X)	(Z)						
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	90	40 832	13.9	0.4	1620	INDUSTRIAL CHEMICALS	85	23 418	5.5	0.1
2610	MEATS, PROVISIONS	317	423 693	17.1	4.2	2850	FOOD AND BEVERAGE BASIC MATERIALS .	18	29 697	9.4	0.1
2611	FRESH, FROZEN MEATS	123	280 060	13.5	2.8	2960	FOODS, (N.E.C.)	50	100 673	8.4	0.4
2612	SAUSAGE, MEAT LOAVES	108	14 385	1.1	0.1	3110	COTTON (RAW), INCLUDING LINTERS . .	18	53 128	5.2	0.2
2613	CURED, BOILED, SMOKED MEATS . . .	134	73 002	4.8	0.7	3120	GRAINS, BEANS, ETC.	8 257	20 430 957	68.7	88.7
2614	OTHER MEAT PRODUCTS	131	55 742	4.1	0.6						
	COMMODITIES N.E.C.	(X)	(X)	(Z)		3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	135	22 665	9.5	0.1
2710	FRESH FRUITS, VEGETABLES	195	124 723	7.2	1.2	3133	HOGS	83	13 095	9.3	0.1
2711	FRESH FRUITS, BERRIES, MELONS . . .	144	91 611	5.7	0.9		COMMODITIES N.E.C.	(X)	9 570	(X)	(Z)
2712	FRESH VEGETABLES	147	33 112	2.4	0.3						
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	836	245 076	9.8	2.4	3240	OIL SEEDS, OIL NUTS, OIL KERNELS . .	95	30 004	1.9	0.1
2820	COFFEE--GREEN	104	1 298 264	80.2	12.9	3270	OTHER INEDIBLE FARM PRODUCTS . . .	124	27 113	3.2	0.1
2830	TEA, SPICES	928	215 210	9.0	2.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	392	15 409	2.7	0.1
2840	BAKERY PRODUCTS	1 165	482 251	24.5	4.8	4320	FARM, DAIRY MACHINERY, PARTS	268	13 223	3.8	0.1
						6110	COAL (BITUMINOUS AND ANTHRACITE) . .	370	26 092	3.4	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS .	200	159 532	37.0	1.6	6220	IRON, STEEL PRODUCTS (FLAT)	21	20 332	4.9	0.1
						6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	39	15 918	3.7	0.1
2860	CANNED, BOTTLED FOODS	2 037	2 473 158	49.9	24.6	6510	GASOLINE, KEROSENE	766	76 062	6.0	0.3
2861	CANNED, BOTTLED JUICES, DRINKS . .	1 142	529 857	16.3	5.3	6530	OILS, GREASES, OTHER PETROLEUM PROD	523	19 000	1.5	0.1
2862	CANNED, BOTTLED BABY FOODS	277	21 113	3.1	0.2	8710	HAY, STRAW, ALFALFA, OTHER	492	34 551	5.1	0.1
2863	CANNED, BOTTLED FRUITS, VEGS	1 277	938 015	26.5	9.3						
2864	CANNED FISH, SEAFOOD	1 035	277 975	9.0	2.8	8720	FEEDS (MIXED AND OTHER)	4 547	587 368	9.9	2.5
2865	CANNED MEATS	758	315 003	12.0	3.1	6721	POULTRY, LIVESTOCK FEED	1 962	260 433	6.9	1.1
2866	CANNED MILK	438	28 433	3.5	0.3	8722	FEEDS BOUGHT AND SOLD	3 456	326 935	7.6	1.4
2867	OTHER CANNED, BOTTLED FOODS	802	362 759	14.0	3.6						
	COMMODITIES N.E.C.	(X)	(X)	(Z)		8730	FEED INGREDIENTS	1 471	256 561	5.1	1.1
2870	SUGAR--REFINED	775	191 687	8.8	1.9	8740	FERTILIZER, FERTILIZER MATERIALS . .	3 791	359 916	6.9	1.6
2890	BREAKFAST FOODS	500	78 745	4.0	0.8						
2910	FLOUR, RELATED PRODUCTS	844	231 585	10.3	2.3	8750	AGRICULTURAL CHEMICALS	3 056	123 442	2.9	0.5
						8751	WEEO KILLERS, SOIL STERILIZERS . . .	2 697	96 732	2.5	0.4
2920	MARGARINE, SHORTENINGS, ETC.	962	167 901	6.6	1.7	8752	INSECTICIDES, FUNGICIDES, ETC. . . .	1 461	26 710	1.3	0.1
2921	MARGARINE, BUTTER SUBSTITUTES . . .	436	43 033	2.5	0.4						
2922	SHORTENINGS, COOKING OILS	844	124 868	5.4	1.2	8760	SEEDS	2 688	97 134	2.7	0.4
						8762	SEED CORN	1 257	17 128	1.0	0.1
2930	PET FOODS--ALL KINDS	638	228 768	12.4	2.3	8763	CEREAL GRAIN SEEDS (WHEAT, ETC.) . .	972	24 736	1.8	0.1
2940	ORIOLE FRUITS, VEGETABLES	492	179 648	19.1	1.8	8764	FIELD SEED FOR FORAGE AND PASTURE . .	1 513	41 553	1.9	0.2
2950	SOFT DRINKS, BOTTLED WATERS	1 596	451 309	24.3	4.5		COMMODITIES N.E.C.	(X)	13 717	(X)	0.1
2960	FOODS, N.E.C.	1 304	1 583 170	47.5	15.7	9760	MISCELLANEOUS LINES	417	59 566	5.3	0.3
3610	HARDWARE	102	18 432	10.4	0.2	9920	COMMODITY CREDIT RECEIPTS	1 647	83 446	1.6	0.4
4180	STORE, RESTAURANT FIXTURES, EQUIP.	40	13 874	1.1	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	2 959	169 681	2.2	0.7
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	14	11 060	1.4	0.1		COMMODITIES N.E.C.	(X)	359 418	(X)	1.6
5120	SCHOOL EQUIPMENT, SUPPLIES	100	12 479	1.1	0.1		LIVESTOCK (SIC 5154)				
6440	NONFERROUS METALS, MINERALS, ORES .	3	14 614	22.1	0.1		TOTAL	2 035	5 421 402	(X)	100.0
7110	CIGARETTES, CIGARS, TOBACCO	379	159 698	8.5	1.6	3120	GRAINS, BEANS, ETC.	52	8 697	9.0	0.2
7111	CIGARETTES	346	140 373	7.6	1.4						
7113	OTHER TOBACCO	191	14 313	1.2	0.1	3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	2 035	5 351 638	98.3	98.3
	COMMODITIES N.E.C.	(X)	5 012	(X)	(Z)	3131	CATTLE, CALVES	1 264	3 090 384	81.5	57.0
7210	BEER, ALE, PORTER, STOUT, ETC.	113	9 959	9.5	0.1	3132	SHEEP, LAMBS	195	94 253	12.8	1.7
7211	BEER, ALE, ETC.	113	9 377	8.9	0.1	3133	HOGS	1 235	2 122 245	57.6	39.1
	COMMODITIES N.E.C.	(X)	562	(X)	(Z)	3134	OTHER LIVESTOCK	48	24 756	22.0	0.5
7410	PRINTING, WRITING PAPER	4	5 556	14.9	0.1						
7510	PERSONAL SERVICE PAPERS	515	71 552	3.9	0.7	8720	FEEDS (MIXED AND OTHER)	113	43 958	16.7	0.8
7520	INDUSTRIAL PAPERS	320	38 092	2.9	0.4	8721	POULTRY, LIVESTOCK FEED	51	38 735	25.8	0.7
7870	KITCHEN UTENSILS, TOOLS, ETC.	167	29 296	2.4	0.3	8722	FEEDS BOUGHT AND SOLD	67	5 215	4.2	0.1
							COMMODITIES N.E.C.	(X)	8	(X)	(Z)
8720	FEEDS (MIXED AND OTHER)	179	16 047	5.6	0.2	8750	AGRICULTURAL CHEMICALS	17	11 622	22.1	0.2
8722	FEEDS BOUGHT AND SOLD	139	13 268	6.4	0.1	8751	WEEO KILLERS, SOIL STERILIZERS . . .	11	7 777	16.3	0.1
	COMMODITIES N.E.C.	(X)	2 979	(X)	(Z)	8752	INSECTICIDES, FUNGICIDES, ETC. . . .	9	3 535	10.0	0.1
							COMMODITIES N.E.C.	(X)	310	(X)	(Z)
8760	SEEDS	41	5 619	4.3	0.1	8760	SEEDS	19	3 713	9.4	0.1
8765	FINE SEEDS FOR LAWN AND TURF	27	5 426	4.3	0.1	8762	SEED CORN	7	3 190	20.4	0.1
	COMMODITIES N.E.C.	(X)	193	(X)	(Z)		COMMODITIES N.E.C.	(X)	523	(X)	(Z)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹	
9930	OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	d7 (X)	2 746 19 024	2.3 (X)	0.1 0.4	6440 7510 7520 8530 8730 8740	NONFERROUS METALS, MINERALS, ORES . PERSONAL SERVICE PAPERS INDUSTRIAL PAPERS ADHESIVES, MASTICS FEED INGREDIENTS FERTILIZER, FERTILIZER MATERIALS. .	12 82 46 35 4 194	14 627 4 236 3 975 4 068 6 169 17 775	36.7 8.1 4.6 11.4 27.8 5.5	0.3 0.1 0.1 0.1 0.1 0.4	
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					8750 8751 8752	AGRICULTURAL CHEMICALS. WEED KILLERS, SOIL STERILIZERS. . INSECTICIDES, FUNGICIDES, ETC. . . COMMODITIES N.E.C.	303 60 158 (X)	54 512 3 834 30 007 20 671	9.3 4.1 10.0 (X)	1.2 0.1 0.7 0.5	
	TOTAL	1 270	3 117 155	(X)	100.0	9720 9760 9930	VEG. OILS (COTTONSEED, LINSEED) . . MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	36 105 112 (X)	45 927 12 226 7 333 178 596	34.3 15.0 13.4 (X)	1.0 0.3 0.2 3.9	
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	4	2 146	25.0	0.1		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³					
1840	DRESSED FURS, FUR CLOTHING.	3	3 475	25.0	0.1		TOTAL	11 277	10 254 190	(X)	100.0	
2410	CONFECTIONERY	8	13 179	30.9	0.4		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²					
2414	NUTS, OTHER CONFECTIONS	6	13 049	34.1	0.4		TOTAL	5 359	7 940 747	(X)	100.0	
	COMMODITIES N.E.C.	(X)	130	(X)	(2)		BEER AND ALE (SIC 5181)					
2610	MEATS, PROVISIONS	4	4 139	24.7	0.1		TOTAL	5 038	6 744 624	(X)	100.0	
2710	FRESH FRUITS, VEGETABLES.	4	9 419	36.5	0.3		2110 2410	FROZEN FOODS (QUICK-FROZEN, PKGD.). CONFECTIONERY	13 50	3 869 4 250	9.3 5.4	0.1 0.1
2960	FOODS, N.E.C.	19	5 374	9.0	0.2		2860 2863	CANNED, BOTTLED FOODS CANNED, BOTTLED FRUITS, VEGS. . . . COMMODITIES N.E.C.	66 21 (X)	11 730 6 853 4 877	13.2 11.2 (X)	0.2 0.1 0.1
3110	COTTON (RAW), INCLUDING LINTERS . . .	9	5 669	47.5	0.2		2950	SOFT DRINKS, BOTTLED WATERS	737	38 712	6.7	0.6
3120	GRAINS, BEANS, ETC.	20	2 847	16.1	0.1		7110 7111	CIGARETTES, CIGARS, TOBACCO CIGARETTES.	45 43	8 839 7 536	13.3 11.9	0.1 0.1
3210	HIDES, SKINS, BELTS	529	758 895	89.8	24.3			COMMODITIES N.E.C.	(X)	1 303	(X)	(2)
3220	TOBACCO (LEAF).	231	949 446	98.9	30.5		7210 7211 7212	BEER, ALE, PORTER, STOUT, ETC. . . . BEER, ALE, ETC. STATE, COUNTY, LOCAL TAXES.	5 038 5 006 1 771	6 406 896 6 072 747 334 149	95.0 90.8 11.8	95.0 90.0 5.0
3230	WOOL, MOHAIRS (RAW, TOPS, MOILS). .	196	188 995	80.1	6.1		7310 7320	WINE SPIRITS	767 100	176 626 68 468	14.5 24.2	2.6 1.0
3231	RAW WOOL	177	138 172	63.0	4.4			COMMODITIES N.E.C.	(X)	25 234	(X)	0.4
3232	WOOL TOPS, MOILS, OTHER	57	50 822	46.2	1.6			WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)				
	COMMODITIES N.E.C.	(X)	1	(X)	(2)			TOTAL	1 501	8 678 592	(X)	100.0
3240	OIL SEEDS, OIL NUTS, OIL KERNELS. . .	38	28 513	43.2	0.9		2860 2863	CANNED, BOTTLED FOODS CANNED, BOTTLED FRUITS, VEGS. . . . COMMODITIES N.E.C.	66 21 (X)	11 730 6 853 4 877	13.2 11.2 (X)	0.2 0.1 0.1
3250	PEANUTS--UNROASTED.	118	239 934	90.3	7.7		3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3	4 910	40.0	0.1
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED . .	101	72 416	82.2	2.3		7110 7111	CIGARETTES, CIGARS, TOBACCO CIGARETTES.	42 42	26 261 23 609	24.6 22.1	0.3 0.3
3270	OTHER EDIBLE FARM PRODUCTS.	161	736 045	86.1	23.6			COMMODITIES N.E.C.	(X)	2 652	(X)	(2)
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	4	2 984	23.5	0.1		7210 7211 7212	BEER, ALE, PORTER, STOUT, ETC. . . . BEER, ALE, ETC. STATE, COUNTY, LOCAL TAXES.	367 363 122	265 210 254 332 10 878	15.6 15.1 2.1	3.1 2.9 0.1
4620	UNPREPARED IRON AND STEEL SCRAP . . .	4	2 323	23.7	0.1		7310 7320	WINE SPIRITS	1 319 1 257	1 572 604 6 761 119	20.4 83.8	18.1 77.9
4710	FEED INGREDIENTS.	19	6 376	9.4	0.2		9760	MISCELLANEOUS LINES	7	6 424	19.8	0.1
4740	FERTILIZER, FERTILIZER MATERIALS. . .	26	1 879	7.8	0.1			COMMODITIES N.E.C.	(X)	29 878	(X)	0.3
4750	SEEDS	24	4 361	7.4	0.1			FARM SUPPLIES (SIC 5191)				
9730	LEATHER	4	19 528	34.2	0.6			TOTAL	17 627	10 263 666	(X)	100.0
9760	MISCELLANEOUS LINES	50	12 572	13.2	0.4		1220 1310 1510	NEW AND REBUILT PARTS, ETC. TIRES AND TUBES PAINTERS, SUPPLIES AND SUPPLIES . . .	295 1 506 757	12 983 54 100 9 807	3.3 4.7 1.8	0.1 0.5 0.1
9920	COMMODITY CREDIT RECEIPTS	58	8 314	4.3	0.3							
9930	OTHER LABOR, SERVICE RECEIPTS	76	5 661	3.6	0.2							
	COMMODITIES N.E.C.	(X)	32 165	(X)	1.1							
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)											
	TOTAL	4 204	4 586 841	(X)	100.0							
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	50	23 788	13.8	0.5							
1430	BEAUTY AIDS (TOILETRIES, ETC.)	20	7 065	11.1	0.2							
1510	PAINTS, SUPPLIES AND SUPPLIES	206	48 999	14.5	1.1							
1610	SOAPS AND DETERGENTS.	603	260 730	34.0	5.7							
1620	INDUSTRIAL CHEMICALS.	3 817	3 797 480	89.2	82.8							
1621	NAVAL STORES.	236	89 157	19.8	1.9							
1622	EXPLOSIVES.	305	134 750	90.5	2.9							
1623	ALKALIES AND CHLORINES.	1 079	383 168	21.9	8.4							
1624	PLASTICS MATERIALS.	793	570 508	54.4	12.4							
1625	COAL TAR PRODUCTS	318	124 470	22.1	2.7							
1626	MANMADE FIBERS.	98	35 754	16.3	0.8							
1627	OTHER INORGANIC, ORGANIC CHEMICALS. .	1 754	1 260 797	49.4	27.5							
1628	OTHER INORGANIC, INORGANIC CHEMICALS.	1 888	1 198 873	47.2	26.1							
	COMMODITIES N.E.C.	(X)	3	(X)	(2)							
2850	FOOD AND BEVERAGE BASIC MATERIALS . .	4	4 273	17.5	0.1							
2853	OTHER BASIC FOOD PRODUCTS	4	4 223	18.2	0.1							
	COMMODITIES N.E.C.	(X)	50	(X)	(2)							
2960	FOODS, N.E.C.	13	3 790	21.8	0.1							
3610	HARDWARE.	53	3 282	12.9	0.1							
4210	CONSTRUCTION, MINING, LOGGING SUP. .	17	4 130	40.7	0.1							
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	39	4 882	17.4	0.1							
4425	OTHER GENERAL INDUSTRIAL MACH. . . .	12	2 729	18.0	0.1							
	COMMODITIES N.E.C.	(X)	2 153	(X)	(2)							
4610	INDUSTRIAL VALVES, FITTINGS	20	3 627	21.8	0.1							
4710	WELDING EQUIPMENT, SUPPLIES	18	2 627	22.5	0.1							
4830	PRINTING, DUPLICATING INKS.	23	2 630	3.5	0.1							
5100	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	10	7 304	11.7	0.2							
5140	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	28	10 102	9.2	0.2							
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	4	17 420	21.0	0.4							
5230	LAUNDRY, DRY-CLEANING MACHINES. . . .	95	35 068	11.5	0.4							
5231	COIN-OPERATED MACHINES, EQUIPMENT . .	46	4 207	8.1	0.1							
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC) . . .	42	22 922	9.6	0.5							
	COMMODITIES N.E.C.	(X)	7 939	(X)	0.2							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.
²Commodity line detail withheld due to insufficient reporting.
³Data on commodity lines not collected.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
1620	INDUSTRIAL CHEMICALS.	106	24 289	11.1	0.2		TOBACCO AND TOBACCO PRODUCTS				
1628	OTHER INDUS. INORGANIC CHEMICALS, COMMODITIES N.E.C.	62 (X)	20 088 4 201	12.3 (X)	0.2 (Z)		(SIC 5194)				
							TOTAL	2 363	7 267 508	(X)	100.0
2310	EGGS.	298	16 709	10.0	0.2	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.,	75	7 622	3.2	0.1
2320	POULTRY	150	20 372	15.1	0.2	1420	HEALTH PRODUCTS (NONPRESCRIPTION),	452	50 797	4.1	0.7
2410	CONFECTIONERY	18	5 761	7.4	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.),	431	47 336	3.4	0.7
2850	FOOD AND BEVERAGE BASIC MATERIALS,	68	8 633	16.2	0.1	1450	DRUGGISTS' SUPPLIES	23	10 364	8.5	0.1
2860	CANNED, BOTTLED FOODS	93	12 881	11.5	0.1	1610	SOAPS AND DETERGENTS.	192	13 141	2.6	0.2
2930	PET FOODS--ALL KINDS.	3 531	59 250	4.2	0.6						
2960	FOODS, N.E.C.	186	14 324	8.1	0.1	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.),	61	12 862	5.6	0.2
3120	GRAINS, BEANS, ETC.	5 833	655 504	20.1	6.4	2112	FROZEN VEGETABLES, JUICES	28	4 184	2.6	0.1
						2117	OTHER PACKAGED FROZEN FOODS	19	3 922	2.7	0.1
3130	LIVESTOCK (EXCEPT HORSES, MULES),	61	14 662	19.8	0.1		COMMODITIES N.E.C.	(X)	4 756	(X)	0.1
3133	HOGS,	49	9 771	15.2	0.1						
	COMMODITIES N.E.C.	(X)	4 891	(X)	(Z)	2410	CONFECTIONERY	1 921	804 380	13.3	11.1
3220	TOBACCO (LEAF).	9	8 072	10.9	0.1	2411	CANOE (ALL KINDS)	1 907	645 696	10.7	8.9
3240	OIL SEEDS, OIL NUTS, OIL KERNELS,	36	19 771	22.6	0.2	2412	CHEWING GUM	1 444	46 524	2.5	1.3
3270	OTHER INEDIBLE FARM PRODUCTS.	30	6 059	19.5	0.1	2413	FOUNTAIN FRUITS, SYRUPS	674	36 763	1.9	0.5
3420	MAJOR APPLIANCES, TV SETS, ETC.	479	12 426	3.2	0.1	2414	NUTS, OTHER CONFECTIONS	676	25 398	1.6	0.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	217	6 062	2.6	0.1		COMMODITIES N.E.C.	(X)	(D)	(X)	(Z)
						2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	172	10 889	2.6	0.1
3610	HARDWARE	2 439	137 198	9.4	1.3	2850	FOOD AND BEVERAGE BASIC MATERIALS	40	4 990	4.8	0.1
3611	BUILDERS' HARDWARE	750	38 376	10.2	0.4						
3614	HAND TOOLS (INCL. POWER), CUTLERY	187	10 853	7.1	0.1	2860	CANNED, BOTTLED FOODS	268	70 019	9.6	1.0
3615	ALL OTHER HARDWARE.	187	5 427	3.5	0.1	2861	CANNED, BOTTLED JUICES, DRINKS.	186	9 145	2.2	0.1
	COMMODITIES N.E.C.	(X)	82 542	(X)	0.8	2863	CANNED, BOTTLED FRUITS, VEGS.	169	43 477	10.0	0.6
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	2 279	92 439	7.4	0.9	2865	CANNED MEATS.	142	6 050	2.4	0.1
4311	POWER LAWNMOWERS.	2 135	67 620	5.9	0.7	2867	OTHER CANNED, BOTTLED FOODS	79	7 376	2.7	0.1
4312	OTHER GARDEN MACHINERY, EQUIPMENT	1 119	22 020	3.1	0.2		COMMODITIES N.E.C.	(X)	3 971	(X)	0.1
	COMMODITIES N.E.C.	(X)	2 799	(X)	(Z)	2870	SUGAR--REFINED.	155	6 684	2.1	0.1
4320	FARM, DAIRY MACHINERY, PARTS.	2 432	116 755	7.7	1.1	2890	BREAKFAST FOODS	91	4 169	1.6	0.1
4321	TRACTORS, EQUIPMENT (FARM).	1 486	68 454	6.2	0.7	2910	FLOUR, RELATED PRODUCTS	106	4 256	1.3	0.1
4322	HARVESTING MACHINERY, EQUIPMENT	661	11 945	2.0	0.1						
4323	LAND PREPARATION MACHINERY, ETC.,	639	10 052	2.6	0.1	2920	MARGARINE, SHORTENINGS, ETC.	173	12 222	2.7	0.2
4325	IRRIGATION EQUIPMENT.	272	8 751	4.0	0.1	2921	MARGARINE, BUTTER SUBSTITUTES	79	3 733	1.8	0.1
4327	MISC. FARM MACHINERY, EQUIPMENT	1 104	11 512	1.9	0.1	2922	SHORTENINGS, COOKING OILS	161	8 489	2.2	0.1
	COMMODITIES N.E.C.	(X)	6 041	(X)	0.1	2930	PET FOODS--ALL KINDS.	105	7 891	2.9	0.1
6220	IRON, STEEL PRODUCTS (FLAT).	238	21 234	10.1	0.2	2950	SOFT DRINKS, BOTTLED WATERS	99	4 366	2.3	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	82	3 035	6.5	0.1	2960	FOODS, N.E.C.	100	13 465	5.9	0.2
6510	GASOLINE, KEROSENE.	1 209	127 616	13.2	1.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	265	50 404	4.7	0.7
6520	LIQUEFIED PETROLEUM (LP AND LR) GAS,	438	26 529	7.6	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES.	291	12 633	1.7	0.2
6530	DILS, GREASES, OTHER PETROLEUM PRODUCTS,	941	26 440	2.8	0.3						
7610	STATIONERY, OFFICE SUPPLIES	8	6 223	16.5	0.1	7110	CIGARETTES, CIGARS, TOBACCO	2 363	5 807 733	79.9	79.9
8110	LUMBER (ROUGH, DRESSED, FINISHED).	31	5 813	15.5	0.1	7111	CIGARETTES.	2 299	4 974 678	69.2	68.5
8570	OTHER BUILDING MATERIALS.	121	14 352	15.5	0.1	7112	CIGARS.	2 111	597 315	9.1	8.2
8670	OTHER RECREATION, HOBBY GOODS	35	7 218	13.0	0.1	7113	OTHER TOBACCO	1 789	235 740	4.4	3.2
8710	HAY, STRAW, ALFALFA, OTHER.	2 809	313 474	24.0	3.1	7210	BEER, ALE, PORTER, STOUT, ETC.,	44	12 002	11.1	0.2
8720	FEEDS (MIXED AND OTHER)	10 881	2 470 629	47.7	24.1	7211	BEER, ALE, ETC.	41	10 918	11.9	0.2
8721	POULTRY, LIVESTOCK FEED	5 346	1 185 986	39.5	11.6		COMMODITIES N.E.C.	(X)	1 084	(X)	(Z)
8722	FEEDS BOUGHT AND SOLD	8 484	1 284 643	33.9	12.5	7310	WINE.	15	5 860	9.7	0.1
8730	FEED INGREDIENTS.	4 002	1 105 670	37.9	10.8	7320	SPIRITS	16	11 858	26.3	0.2
8740	FERTILIZER, FERTILIZER MATERIALS.	11 306	2 073 934	35.8	20.2	7510	PERSONAL SERVICE PAPERS	646	59 335	3.4	0.8
8750	AGRICULTURAL CHEMICALS.	10 839	1 275 068	22.3	12.4	7520	INDUSTRIAL PAPERS	433	22 771	2.2	0.3
8751	WEED KILLERS, SOIL STERILIZERS.	8 931	717 500	14.8	7.0	7610	STATIONERY, OFFICE SUPPLIES	130	6 021	1.5	0.1
8752	INSECTICIDES, FUNGICIDES, ETC.,	8 109	557 568	13.1	5.4	7870	KITCHEN UTENSILS, TOOLS, ETC.	60	4 822	2.3	0.1
8760	SEEDS	8 778	1 219 780	25.7	11.9	8610	PHOTOGRAPHIC GOODS.	4	6 001	8.9	0.1
8761	SOYBEAN SEEDS	2 139	87 177	5.9	0.8	8630	TOYS, GAMES, FIREWORKS, ETC.,	106	4 954	1.6	0.1
8762	SEED CORN	5 259	252 337	8.8	2.5	8820	JEWELRY, SILVERWARE, TROPHIES	27	7 834	6.2	0.1
8763	CEREAL GRAIN SEEDS (WHEAT, ETC.),	3 833	167 131	7.2	1.6	8910	GIFTS, ART GOODS, NOVELTIES, ETC.,	9	7 238	10.0	0.1
8764	FIELD SEED FOR FORAGE AND PASTURE	5 588	406 280	12.3	4.0	9750	SMOKERS' SUPPLIES AND PIPES	657	67 836	2.6	0.9
8765	FINE SEEDS FOR LAWN AND TURF.	2 766	148 405	8.3	1.4	9760	MISCELLANEOUS LINES	141	54 375	10.1	0.7
8766	VEGETABLE SEEDS	2 998	108 396	7.6	1.1		COMMODITIES N.E.C.	(X)	40 378	(X)	0.6
8767	FLOWER SEEDS AND BULBS.	1 361	50 053	8.1	0.5						
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	751	27 936	10.1	0.3		TOTAL	1 724	719 522	(X)	100.0
9111	CUT FLOWERS, POTTED PLANTS.	474	6 750	5.5	0.1						
9112	FLORISTS' SUPPLIES, NURSERY STOCK	415	21 186	11.4	0.2		NONOURABLE GOODS, N.E.C. (SIC 5199)				
9210	LOGS, PILES, PULPWOOD, POLES, ETC.,	345	9 421	4.9	0.1		TOTAL	11 831	11 243 043	(X)	100.0
9230	VEG. DILS (COTTONSEED, LINSEED)	119	23 595	13.5	0.2	1220	NEW AND REBUILT PARTS, ETC.,	99	23 541	1.2	0.2
9760	MISCELLANEOUS LINES	551	34 481	9.5	0.3	1310	TIRES AND TUBES	68	7 820	6.7	0.1
9920	COMMODITY CREDIT RECEIPTS	257	5 257	3.0	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.),	61	8 750	9.5	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	3 054	78 590	4.4	0.8	1510	PAINTERS' SUPPLIES AND SUPPLIES	176	36 358	1.9	0.3
	COMMODITIES N.E.C.	(X)	74 314	(X)	0.8						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
1920	INDUSTRIAL CHEMICALS.	49	91 145	5.6	0.9	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	29	54 141	5.8	0.5
1710	YARD OR PIECE GOODS.	97	129 747	7.0	1.2	6234	WIRE ROPE AND STRAND, BALE TIES.	11	49 201	5.6	0.4
1712	RAYON, NYLON, ETC.	23	8 494	2.2	0.1	(X)	COMMODITIES N.E.C.	(X)	4 940	(X)	(Z)
1714	OTHER YARD GOODS.	13	41 223	3.3	0.4	6240	IRON, STEEL FINISHED PRODUCTS . . .	11	113 725	11.9	1.0
(X)	COMMODITIES N.E.C.	(X)	60 030	(X)	0.7	6245	STRUCTURAL SHAPES.	7	94 405	10.8	0.8
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	108	31 220	10.0	0.3	(X)	COMMODITIES N.E.C.	(X)	19 320	(X)	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	173	82 950	4.6	0.7	6510	GASOLINE, KEROSENE.	21	126 253	5.1	1.1
1816	OTHER CLOTHING, FURNISHINGS. . . .	21	53 749	3.5	0.5	6530	OILS, GREASES, OTHER PETROLEUM PROD	65	99 675	6.2	0.9
(X)	COMMODITIES N.E.C.	(X)	29 201	(X)	0.3	7110	CIGARETTES, CIGARS, TOBACCO	53	7 966	11.7	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	175	53 554	2.8	0.5	7520	INDUSTRIAL PAPERS.	57	28 239	36.6	0.3
1824	WOMEN'S, CHILDREN'S UNDERWEAR. . .	36	7 483	2.6	0.1	7610	STATIONERY, OFFICE SUPPLIES.	435	43 584	12.4	0.4
(X)	COMMODITIES N.E.C.	(X)	46 071	(X)	0.4	7611	STATIONERY.	167	11 654	7.2	0.1
1910	SHOES, OTHER FOOTWEAR.	126	18 679	1.0	0.2	7616	GREETING CARDS, CHRISTMAS CARDS . .	188	19 654	8.9	0.2
1911	MEN'S, BOYS' SHOES.	14	6 694	0.4	0.1	(X)	COMMODITIES N.E.C.	(X)	12 276	(X)	0.1
(X)	COMMODITIES N.E.C.	(X)	11 985	(X)	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	44	6 434	5.2	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	41	12 266	8.8	0.1	7810	CHINA, GLASSWARE, CROCKERY.	157	22 949	1.3	0.2
2210	BUTTER AND CHEESE.	22	11 046	15.1	0.1	7820	HOUSEHOLD LINENS, DOMESTICS.	68	11 543	4.3	0.1
2410	CONFECTIONERY.	22	24 367	16.3	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	213	65 158	11.2	0.6
2610	MEATS, PROVISIONS.	31	10 679	16.8	0.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	5	19 373	24.5	0.2
2614	OTHER MEAT PRODUCTS.	10	6 402	18.1	0.1	8610	PHOTOGRAPHIC GOODS.	117	19 624	5.3	0.2
(X)	COMMODITIES N.E.C.	(X)	4 277	(X)	(Z)	8611	CAMERAS, PARTS, ACCESSORIES.	87	11 509	3.5	0.1
2710	FRESH FRUITS, VEGETABLES.	39	16 647	18.5	0.1	(X)	COMMODITIES N.E.C.	(X)	8 115	(X)	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS.	593	792 666	25.4	7.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	199	45 332	2.1	0.4
2851	MALT, MALT EXTRACT.	172	159 244	36.9	1.4	8621	ATHLETIC EQUIPMENT, SUPPLIES. . . .	109	14 503	0.9	0.1
2852	SAUSAGE CASINGS.	157	92 707	6.8	0.8	8622	ARMS AND AMMUNITION.	37	5 694	3.6	0.1
2853	OTHER BASIC FOOD PRODUCTS.	256	523 670	18.9	4.7	8623	BICYCLES.	33	11 839	0.7	0.1
(X)	COMMODITIES N.E.C.	(X)	17 045	(X)	0.2	(X)	COMMODITIES N.E.C.	(X)	13 296	(X)	0.1
2860	CANNED, BOTTLED FOODS.	24	36 515	2.4	0.3	8630	TOYS, GAMES, FIREWORKS, ETC.	400	92 239	10.5	0.8
2930	PET FOODS—ALL KINDS.	66	74 289	44.3	0.7	8670	OTHER RECREATION, HOBBY GOODS. . . .	100	12 608	10.5	0.1
3120	GRAINS, BEANS, ETC.	33	796 553	43.6	7.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	2 687	2 419 529	96.0	21.5
3170	LIVESTOCK (EXCEPT HORSES, MULES). .	7	12 530	19.6	0.1	8710	HAY, STRAW, ALFALFA, OTHER.	21	9 128	41.7	0.1
3270	OTHER INEDIBLE FARM PRODUCTS. . . .	4	23 267	30.0	0.2	8740	FERTILIZER, FERTILIZER MATERIALS. . .	144	20 762	1.2	0.2
3310	ELECTRICAL WIRING SUPPLIES.	24	12 684	7.2	0.1	8750	AGRICULTURAL CHEMICALS.	182	5 761	3.5	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	22	7 703	5.8	0.1	8760	SEEDS.	123	14 052	12.0	0.1
3470	MAJOR APPLIANCES, TV SETS, ETC. . . .	125	25 074	1.4	0.2	8765	FINE SEEDS FOR LAWN AND TURF.	70	7 811	18.2	0.1
3473	TV SETS.	24	5 733	0.4	0.1	(X)	COMMODITIES N.E.C.	(X)	6 241	(X)	0.1
(X)	COMMODITIES N.E.C.	(X)	19 341	(X)	0.2	8820	JEWELRY, SILVERWARE, TROPHIES. . . .	432	61 324	9.2	0.5
3479	ELECTRIC HOUSEWARES AND SUPPLIES. .	149	26 217	6.3	0.2	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	234	28 485	6.1	0.3
3610	HARDWARE.	249	130 970	15.8	1.2	8822	COSTUME JEWELRY.	207	16 913	5.7	0.2
3611	BUILDERS' HARDWARE.	96	16 409	3.6	0.1	8824	SILVERWARE, PLATED WARE, ETC. . . .	95	15 634	6.5	0.1
3614	HAND TOOLS (INCL. POWER), CUTLERY.	96	80 204	19.1	0.7	(X)	COMMODITIES N.E.C.	(X)	292	(X)	(Z)
3615	ALL OTHER HARDWARE.	75	9 300	2.3	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	2 396	913 476	70.7	8.1
(X)	COMMODITIES N.E.C.	(X)	24 657	(X)	0.2	8920	ADVERTISING SPECIALTIES, CALENDARS.	1 525	365 314	74.7	3.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	151	44 882	8.1	0.4	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	2 880	1 038 665	87.4	9.2
4320	FARM, DAIRY MACHINERY, PARTS. . . .	66	18 697	16.7	0.2	9111	CUT FLOWERS, POTTED PLANTS.	2 072	637 381	75.2	5.7
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	21	168 353	6.6	1.5	9112	FLOWERS' SUPPLIES, NURSERY STOCK	1 930	461 284	44.0	3.6
4422	COMPRESSORS, PUMPS.	10	6 590	8.2	0.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	34	23 251	1.4	0.2
4425	OTHER GENERAL INDUSTRIAL MACH. . . .	9	160 080	6.7	1.4	9310	PHONO, RECORDS, PRERECORDED TAPES .	132	10 181	8.9	0.1
(X)	COMMODITIES N.E.C.	(X)	1 683	(X)	(Z)	9510	OTHER TEXTILE PRODUCTS.	365	216 728	12.1	1.9
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . .	19	6 369	11.4	0.1	9511	TEXTILE BAGS, BAGGING.	182	46 011	17.2	0.4
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	14	207 586	22.0	1.8	9512	BURLAP.	188	81 210	5.7	0.7
5120	SCHOOL EQUIPMENT, SUPPLIES.	107	11 862	6.8	0.1	9513	CANVAS PRODUCTS, FELT, ETC.	106	89 507	5.5	0.8
6110	COAL (BITUMINOUS AND ANTHRACITE). .	5	63 303	2.6	0.6	9610	INDUSTRIAL YARNS.	290	429 269	21.7	3.8
6220	IRON, STEEL PRODUCTS (FLAT).	25	155 420	10.1	1.4	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	265	147 946	95.0	1.3
6221	PLATES.	5	76 524	5.0	0.7	9710	WALLPAPER.	415	244 401	97.6	2.2
6223	SHEETS (COLOR-ROLLED).	5	76 524	5.0	0.7	9720	VEG. OILS (COTTONSEED, LINSEED). . .	53	346 492	95.5	3.1
(X)	COMMODITIES N.E.C.	(X)	2 372	(X)	(Z)	9730	LEATHER.	453	222 768	72.6	2.0
						9750	SMOKERS' SUPPLIES AND PIPES.	44	37 634	84.4	0.3
						9760	MISCELLANEOUS LINES.	402	461 593	16.0	4.1
						9930	OTHER LABOR, SERVICE RECEIPTS. . . .	258	45 336	9.6	0.4
							COMMODITIES N.E.C.	(X)	266 670	(X)	2.4

Standard Notes:

- Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
	AUTOMOBILES, MOTORCYCLES, ETC. (CL 1110)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	60	5 919	2.1
					5085	INDUSTRIAL SUPPLIES.	59	6 552	2.4
	TOTAL	2 900	7 744 835	100.0		TIRES AND TUBES (CL 1310)			
						TOTAL	9 930	2 546 563	100.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	2 193	7 667 232	99.0	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	296	16 304	0.6
5013	AUTOMOTIVE PARTS AND SUPPLIES.	491	28 817	0.4	5013	AUTOMOTIVE PARTS AND SUPPLIES.	2 598	146 716	5.8
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.	91	23 662	0.3	5014	TIRES AND TUBES.	3 352	2 175 378	85.4
	TRUCKS, TRUCK TRACTORS, TRAILERS (CL 1120)				5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.	15	9 963	0.4
	TOTAL	3 555	3 537 754	100.0	5051	METALS SERVICE CENTERS AND OFFICES.	11	10 362	0.5
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	2 706	3 399 681	96.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.	33	36 342	1.4
5013	AUTOMOTIVE PARTS AND SUPPLIES.	385	65 566	1.9	5072	HARDWARE.	94	6 251	0.2
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT.	126	16 460	0.5	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.	426	29 441	1.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.	185	37 806	1.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	9	3 431	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	60	8 456	0.2	5153	GRAIN.	117	2 997	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS.	53	5 795	0.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS.	1 307	32 342	1.3
	MACHINE SHOP SALES AND LABOR (CL 1210)				5191	FARM SUPPLIES.	1 506	54 100	2.1
	TOTAL	8 948	1 136 164	100.0	5199	NONDURABLE GOODS, N.E.C..	68	7 620	0.3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	1 176	453 015	39.9		RECAPPED TIRES (CL 1320)			
5013	AUTOMOTIVE PARTS AND SUPPLIES.	7 533	669 958	59.0		TOTAL	1 837	236 777	100.0
5014	TIRES AND TUBES.	99	4 480	0.4	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	12	1 188	0.5
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT.	9	1 449	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES.	146	2 420	1.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.	18	2 224	0.2	5014	TIRES AND TUBES.	1 608	230 489	97.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	13	972	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.	10	1 565	0.7
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS.	77	3 469	0.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS.	54	1 010	0.4
	NEW AND REBUILT PARTS, ETC. (CL 1220)					PHARMACEUTICALS, ANTIBIOTICS, ETC. (CL 1410)			
	TOTAL	29 626	13 647 380	100.0		TOTAL	2 135	2 863 254	100.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	2 118	1 042 391	7.6	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.	121	18 554	0.6
5013	AUTOMOTIVE PARTS AND SUPPLIES.	23 179	12 078 634	88.5	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	1 666	2 771 645	96.6
5014	TIRES AND TUBES.	961	99 279	0.7	5141	GROCERIES, GENERAL LINE.	55	23 176	0.8
5023	HOME FURNISHINGS.	12	11 549	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	24	2 626	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.	28	18 456	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.	50	23 788	0.9
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS.	161	9 512	0.1	5191	FARM SUPPLIES.	17	1 709	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.	79	74 399	0.5	5194	TOBACCO AND TOBACCO PRODUCTS.	75	7 622	0.3
5072	HARDWARE.	214	50 259	0.4		HEALTH PRODUCTS (NONPRESCRIPTION) (CL 1420)			
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT.	64	9 632	0.1		TOTAL	2 950	1 285 229	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.	480	68 051	0.5	5023	HOME FURNISHINGS.	6	693	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	144	27 079	0.2	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	11	950	0.1
5085	INDUSTRIAL SUPPLIES.	131	18 959	0.1	5072	HARDWARE.	4	4 107	0.3
5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES.	31	10 615	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.	34	919	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS.	996	58 327	0.4	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	1 466	1 097 354	85.4
5191	FARM SUPPLIES.	295	12 983	0.1	5134	NOTIONS AND OTHER DRY GOODS.	10	697	0.1
5199	NONDURABLE GOODS, N.E.C..	99	23 541	0.2	5141	GROCERIES, GENERAL LINE.	164	108 901	8.5
	AUTOMOTIVE GLASS (CL 1230)				5145	CONFECTIONERY.	86	2 378	0.2
	TOTAL	1 353	98 393	100.0	5148	FRESH FRUITS AND VEGETABLES.	5	803	0.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	66	1 488	1.5	5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	104	1 995	0.6
5013	AUTOMOTIVE PARTS AND SUPPLIES.	1 231	90 500	92.0	5191	FARM SUPPLIES.	16	696	0.1
5014	TIRES AND TUBES.	14	438	0.4	5194	TOBACCO AND TOBACCO PRODUCTS.	452	50 797	4.0
5039	CONSTRUCTION MATERIALS, N.E.C..	24	5 530	5.6	5199	NONDURABLE GOODS, N.E.C..	10	4 902	0.4
	USED AUTO PARTS, EQUIPMENT, ACCESSORIES (CL 1240)					BEAUTY AIDS (TOILETRIES, ETC.) (CL 1430)			
	TOTAL	2 838	323 556	100.0		TOTAL	4 574	1 619 976	100.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	222	17 720	5.5	5023	HOME FURNISHINGS.	47	36 741	2.1
5013	AUTOMOTIVE PARTS AND SUPPLIES.	2 035	276 443	85.4	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	20	2 943	0.2
5014	TIRES AND TUBES.	189	18 543	5.7	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.	6	2 880	0.2
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT.	6	299	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.	16	951	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	4	888	0.3	5072	HARDWARE.	8	4 181	0.2
5093	SCRAP AND WASTE MATERIALS.	367	8 784	2.7	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.	393	12 080	0.7
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS.	6	369	0.1	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.	15	5 070	0.3
5199	NONDURABLE GOODS, N.E.C..	5	319	0.1	5112	STATIONERY SUPPLIES.	15	1 000	0.1
	PETROLEUM PRODUCTS MARKETING EQUIPMENT (CL 1250)				5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.	53	3 941	0.2
	TOTAL	1 108	277 402	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	2 104	1 377 381	75.7
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	33	803	0.3	5134	NOTIONS AND OTHER DRY GOODS.	28	1 942	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES.	865	261 109	94.1	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES.	32	2 408	0.1
5014	TIRES AND TUBES.	26	586	0.2	5139	FOOTWEAR.	893	252 478	13.9
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT.	9	665	0.2	5141	GROCERIES, GENERAL LINE.	84	3 134	0.2
					5145	CONFECTIONERY.	182	36 472	2.0
					5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	4	2 146	0.1
					5159	FARM-PRODUCT RAW MATERIALS, N.E.C..			

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the spec- ified kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the spec- ified kind of busi- ness ¹
5161	CHEMICALS AND ALLIED PRODUCTS	20	7 065	0.4		INDUSTRIAL CHEMICALS (CL 1620)			
5181	BEER AND ALE	6	1 424	0.1					
5194	TOBACCO AND TOBACCO PRODUCTS	431	47 336	2.6					
5199	NONDURABLE GOODS, N.E.C.	61	8 750	0.5		TOTAL	5 647	4 295 356	100.0
	DRUGGISTS' SUPPLIES (CL 1450)				5023	HOME FURNISHINGS	47	14 851	0.3
	TOTAL	1 033	514 294	100.0	5031	LUMBER, PLYWOOD, AND MILLWORK	15	6 638	0.2
5045	INDUSTRIAL SUPPLIES	5	4 347	0.8	5039	CONSTRUCTION MATERIALS, N.E.C.	66	43 845	1.0
5096	PROFESSIONAL EQUIPMENT AND SUPPLIES	20	1 098	0.2	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	10	2 701	0.1
5112	STATIONERY SUPPLIES	4	254	0.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	13	2 237	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	19	1 141	0.2	5051	METALS SERVICE CENTERS AND OFFICES	78	57 458	1.3
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	924	489 737	95.2	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	13	2 853	0.1
5133	PIECE GOODS	4	625	0.1	5072	HARDWARE	37	2 705	0.1
5194	TOBACCO AND TOBACCO PRODUCTS	23	10 364	2.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	44	27 074	0.6
5199	NONDURABLE GOODS, N.E.C.	13	5 155	1.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	259	19 607	0.5
	PAINTERS' SUPPLIES AND SUPPLIES (CL 1510)				5085	INDUSTRIAL SUPPLIES	169	23 630	0.6
	TOTAL	7 984	1 072 452	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	48	35 659	0.8
5013	AUTOMOTIVE PARTS AND SUPPLIES	853	18 056	1.7	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	66	5 586	0.1
5014	TIRES AND TUBES	34	2 164	0.2	5111	SCRAP AND WASTE MATERIALS	12	3 246	0.1
5023	HOME FURNISHINGS	78	20 266	1.9	5112	PRINTING AND WRITING PAPER	22	3 122	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK	550	23 943	2.2	5113	STATIONERY SUPPLIES	24	2 967	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	422	23 909	2.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	186	27 800	0.6
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	60	6 271	0.6	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	34	6 963	0.2
5042	TOYS AND HOBBY GOODS AND SUPPLIES	10	1 083	0.1	5133	PIECE GOODS	11	6 525	0.2
5051	METALS SERVICE CENTERS AND OFFICES	66	3 481	0.3	5141	GROCERIES, GENERAL LINE	124	25 104	0.6
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	46	2 539	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	55	7 986	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	38	8 484	0.8	5153	GRAIN	85	23 418	0.5
5072	HARDWARE	746	177 322	16.5	5161	CHEMICALS AND ALLIED PRODUCTS	3 817	3 797 480	88.4
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	223	7 354	0.7	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	16	3 414	0.1
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	48	673	0.1	5191	FARM SUPPLIES	106	24 289	0.6
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	38	553	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES	63	5 677	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	466	9 958	0.9	5199	NONDURABLE GOODS, N.E.C.	49	91 145	2.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	275	6 017	0.6		YARD OR PIECE GOODS (CL 1710)			
5085	INDUSTRIAL SUPPLIES	610	35 231	3.3		TOTAL	4 121	5 783 027	100.0
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	45	2 079	0.2	5023	HOME FURNISHINGS	136	34 725	0.6
5086	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	24	2 743	0.3	5051	METALS SERVICE CENTERS AND OFFICES	9	15 962	0.3
5112	STATIONERY SUPPLIES	14	1 501	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	5	6 290	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	49	2 141	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	8	12 608	0.2
5141	GROCERIES, GENERAL LINE	18	1 501	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	29	6 519	0.1
5153	GRAIN	52	540	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	17	30 626	0.5
5161	CHEMICALS AND ALLIED PRODUCTS	206	48 999	4.6	5133	PIECE GOODS	3 166	5 033 880	87.0
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	224	1 767	0.2	5134	NOTIONS AND OTHER DRY GOODS	190	135 008	2.3
5191	FARM SUPPLIES	757	9 807	0.9	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	87	10 812	0.2
5194	PAINTS, VARNISHES, AND SUPPLIES	1 724	615 609	57.4	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	106	18 904	0.3
5199	NONDURABLE GOODS, N.E.C.	176	36 358	3.4	5139	FOOTWEAR	7	3 217	0.1
	SOAPS AND DETERGENTS (CL 1610)				5141	GROCERIES, GENERAL LINE	34	4 626	0.1
	TOTAL	4 732	1 186 317	100.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	15	7 099	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	6	1 973	0.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	10	271 080	4.7
5081	COMMERCIAL MACHINES AND EQUIPMENT	109	2 544	0.2	5199	NONDURABLE GOODS, N.E.C.	97	129 747	2.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	70	2 275	0.2		NOTIONS (THREAD, BUTTONS, ETC.) (CL 1720)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	28	1 905	0.2		TOTAL	1 852	691 857	100.0
5085	INDUSTRIAL SUPPLIES	67	2 889	0.2	5023	HOME FURNISHINGS	69	7 932	1.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	35	1 200	0.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES	75	8 467	1.2
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	255	13 789	1.2	5072	HARDWARE	10	1 152	0.2
5089	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	5	767	0.1	5085	INDUSTRIAL SUPPLIES	4	1 738	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	448	21 488	1.8	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	19	723	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	119	9 876	0.8	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	102	3 201	0.5
5141	GROCERIES, GENERAL LINE	1 683	740 432	62.4	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	6	1 275	0.2
5142	FROZEN FOODS	25	1 271	0.1	5112	STATIONERY SUPPLIES	14	1 129	0.2
5145	CONFECTIONERY	53	983	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	41	1 011	0.1
5147	MEAT AND MEAT PRODUCTS	37	824	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	259	19 856	2.9
5148	FRESH FRUITS AND VEGETABLES	33	4 374	0.4	5133	PIECE GOODS	76	27 389	4.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	557	90 697	7.6	5134	NOTIONS AND OTHER DRY GOODS	840	565 635	81.8
5161	CHEMICALS AND ALLIED PRODUCTS	803	260 730	22.0	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	77	6 582	1.0
5181	BEER AND ALE	22	655	0.1	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	55	5 064	0.7
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	5	728	0.1	5139	FOOTWEAR	6	375	0.1
5191	FARM SUPPLIES	30	1 084	0.1	5141	GROCERIES, GENERAL LINE	14	1 045	0.2
5194	TOBACCO AND TOBACCO PRODUCTS	192	13 141	1.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	12	1 780	0.3
					5199	NONDURABLE GOODS, N.E.C.	108	31 220	4.5

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the spec- ified kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the spec- ified kind of busi- ness ¹
	KNIT FABRICS, KNITTING YARNS, ETC. (CL 1730)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	325	4 694	0.4
					5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	20	2 300	0.2
					5112	STATIONERY SUPPLIES	9	3 173	0.2
	TOTAL	741	846 826	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	18	5 605	0.4
5023	HOME FURNISHINGS	47	5 480	0.6	5133	PIECE GOODS	14	3 616	0.3
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	13	440	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	204	25 925	2.0
5133	PIECE GOODS	130	174 164	20.6	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	112	19 606	1.5
5134	NOTIONS AND OTHER DRY GOODS	404	646 628	76.4	5139	FOOTWEAR	806	1 178 895	90.6
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	76	5 145	0.6					
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	33	3 636	0.4	5191	FARM SUPPLIES	244	1 782	0.1
5139	FOOTWEAR	7	1 268	0.1	5199	NONDURABLE GOODS, N.E.C.	126	16 679	1.4
	MEN'S, BOYS' CLOTHING, FURNISHINGS (CL 1810)					FROZEN FOODS (QUICK-FROZEN, PACKAGED (CL 2110))			
	TOTAL	3 440	2 196 061	100.0	5141	GROCERIES, GENERAL LINE	1 527	1 541 274	29.4
5021	FURNITURE	5	1 722	0.1	5142	FROZEN FOODS	1 436	2 825 656	53.9
5023	HOME FURNISHINGS	102	22 078	1.0	5143	DAIRY PRODUCTS	125	28 603	0.5
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	63	27 679	1.3	5144	POULTRY AND POULTRY PRODUCTS	293	105 504	2.0
5042	TOYS AND HOBBY GOODS AND SUPPLIES	19	1 554	0.1	5146	FISH AND SEAFOODS	205	55 779	1.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	44	9 603	0.4	5147	MEAT AND MEAT PRODUCTS	880	217 661	4.2
5072	HARDWARE	41	1 257	0.1	5146	FRESH FRUITS AND VEGETABLES	546	186 587	3.6
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	324	4 606	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	435	237 520	4.5
5112	STATIONERY SUPPLIES	7	4 766	0.2	5181	BEER AND ALE	13	3 869	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	33	13 813	0.6	5194	TOBACCO AND TOBACCO PRODUCTS	61	12 662	0.2
5133	PIECE GOODS	41	23 991	1.1	5199	NONDURABLE GOODS, N.E.C.	41	12 266	0.2
5134	NOTIONS AND OTHER DRY GOODS	42	5 397	0.2		BUTTER AND CHEESE (CL 2210)			
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	1 751	1 752 926	79.8		TOTAL	4 696	1 790 743	100.0
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	441	194 702	8.9	5141	GROCERIES, GENERAL LINE	1 377	509 430	26.4
5139	FOOTWEAR	48	26 242	1.2	5142	FROZEN FOODS	204	32 690	1.8
5141	GROCERIES, GENERAL LINE	8	7 009	0.3	5143	DAIRY PRODUCTS	1 318	1 014 281	56.6
5191	FARM SUPPLIES	172	2 408	0.1	5144	POULTRY AND POULTRY PRODUCTS	254	42 437	2.4
5199	NONDURABLE GOODS, N.E.C.	173	82 950	3.8	5145	CONFECTIONERY	49	2 232	0.1
	WOMEN'S, CHILDREN'S CLOTHING (CL 1820)				5146	FISH AND SEAFOODS	15	1 267	0.1
	TOTAL	3 806	2 938 983	100.0	5147	MEAT AND MEAT PRODUCTS	796	93 636	5.2
5023	HOME FURNISHINGS	105	18 011	0.4	5146	FRESH FRUITS AND VEGETABLES	109	5 785	0.3
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	44	9 352	0.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	444	73 204	4.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	20	13 632	0.5	5194	TOBACCO AND TOBACCO PRODUCTS	65	1 581	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	268	1 831	0.1	5199	NONDURABLE GOODS, N.E.C.	22	11 046	0.6
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	18	1 866	0.1		ICE CREAM, ICES (CL 2220)			
5112	STATIONERY SUPPLIES	7	3 143	0.1		TOTAL	1 387	314 357	100.0
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	30	25 808	0.9	5141	GROCERIES, GENERAL LINE	255	87 905	28.0
5133	PIECE GOODS	31	11 527	0.4	5142	FROZEN FOODS	27	6 434	2.0
5134	NOTIONS AND OTHER DRY GOODS	42	4 743	0.2	5143	DAIRY PRODUCTS	999	203 342	64.7
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	460	117 214	4.0	5147	MEAT AND MEAT PRODUCTS	32	2 357	0.7
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	2 360	2 618 299	89.1	5148	FRESH FRUITS AND VEGETABLES	8	1 621	0.6
5139	FOOTWEAR	39	23 256	0.8	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	35	11 283	3.6
5141	GROCERIES, GENERAL LINE	14	12 397	0.4	5181	BEER AND ALE	5	617	0.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	12	1 765	0.1		MILK, CREAM (FLUID) (CL 2230)			
5199	NONDURABLE GOODS, N.E.C.	175	53 554	1.8		TOTAL	2 263	1 995 470	100.0
	MILLINERY AND MILLINERY SUPPLIES (CL 1830)				5141	GROCERIES, GENERAL LINE	218	161 926	8.1
	TOTAL	173	42 943	100.0	5143	DAIRY PRODUCTS	1 827	1 777 612	89.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	3	372	0.0	5147	MEAT AND MEAT PRODUCTS	45	16 665	0.9
5133	PIECE GOODS	5	860	2.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	46	30 510	1.5
5134	NOTIONS AND OTHER DRY GOODS	8	3 692	8.6	5154	LIVESTOCK	31	1 359	0.1
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	14	583	1.4		OTHER DAIRY PRODUCTS (CL 2240)			
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	138	37 364	87.0		TOTAL	2 010	695 495	100.0
	DRESSES, FURS, FUR CLOTHING (CL 1840)				5141	GROCERIES, GENERAL LINE	512	156 623	22.8
	TOTAL	199	82 412	100.0	5142	FROZEN FOODS	30	3 254	0.5
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	186	78 467	95.2	5143	DAIRY PRODUCTS	1 148	457 902	65.8
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	3	3 475	4.2	5144	POULTRY AND POULTRY PRODUCTS	46	2 424	0.3
	SHOES, OTHER FOOTWEAR (CL 1910)				5145	CONFECTIONERY	12	640	0.1
	TOTAL	2 151	1 298 586	100.0	5147	MEAT AND MEAT PRODUCTS	92	14 536	2.1
5023	HOME FURNISHINGS	38	2 645	0.2	5148	FRESH FRUITS AND VEGETABLES	23	2 925	0.4
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	59	5 762	0.4	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	113	50 343	7.2
5042	TOYS AND HOBBY GOODS AND SUPPLIES	10	1 229	0.1	5194	TOBACCO AND TOBACCO PRODUCTS	12	650	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	13	1 793	0.1	5199	NONDURABLE GOODS, N.E.C.	4	3 771	0.5
5072	HARDWARE	46	1 374	0.1		EGGS (CL 2310)			
						TOTAL	3 365	1 364 516	100.0
5023	HOME FURNISHINGS	38	2 645	0.2	5141	GROCERIES, GENERAL LINE	390	107 664	7.9
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	59	5 762	0.4	5142	FROZEN FOODS	81	7 925	0.6
5042	TOYS AND HOBBY GOODS AND SUPPLIES	10	1 229	0.1	5143	DAIRY PRODUCTS	358	38 458	2.9
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	13	1 793	0.1	5144	POULTRY AND POULTRY PRODUCTS	1 571	1 130 253	82.8
5072	HARDWARE	46	1 374	0.1	5146	FISH AND SEAFOODS	5	901	0.1

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TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5147	MEAT AND MEAT PRODUCTS	285	17 045	1.2		COFFEE--ROASTED (INCLUDING SOLUBLE (CL 2810)			
5148	FRESH FRUITS AND VEGETABLES	153	10 126	0.7		TOTAL	3 124	894 327	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	102	23 637	1.7					
5153	GRAIN	47	4 419	0.3	5141	GROCERIES, GENERAL LINE	1 839	624 003	69.8
5191	FARM SUPPLIES	298	16 709	1.2	5142	FROZEN FOODS	51	2 563	0.3
5199	NONDURABLE GOODS, N.E.C.	9	837	0.1	5143	DAIRY PRODUCTS	26	780	0.1
	POULTRY (CL 2320)				5145	CONFECTIONERY	48	2 725	0.3
	TOTAL	3 302	2 312 501	100.0	5147	MEAT AND MEAT PRODUCTS	39	1 991	0.2
5141	GROCERIES, GENERAL LINE	425	327 894	14.2	5148	FRESH FRUITS AND VEGETABLES	44	3 492	0.4
5142	FROZEN FOODS	127	40 211	1.7	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	836	246 076	27.5
5143	DAIRY PRODUCTS	30	2 948	0.1	5194	TOBACCO AND TOBACCO PRODUCTS	172	10 889	1.2
5144	POULTRY AND POULTRY PRODUCTS	1 237	1 703 549	73.7		COFFEE--GREEN (CL 2820)			
5146	FISH AND SEAFOODS	23	5 120	0.2		TOTAL	183	1 337 257	100.0
5147	MEAT AND MEAT PRODUCTS	936	146 235	6.3					
5148	FRESH FRUITS AND VEGETABLES	82	5 280	0.2	5141	GROCERIES, GENERAL LINE	60	21 801	1.6
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	135	54 900	2.4	5145	GROCERIES AND RELATED PRODUCTS, N.E.C.	104	1 298 264	97.1
5153	GRAIN	43	2 770	0.1		TEA, SPICES (CL 2830)			
5191	FARM SUPPLIES	150	20 372	0.9		TOTAL	3 161	526 901	100.0
	CONFECTIONERY (CL 2410)								
	TOTAL	7 521	2 909 447	100.0	5081	HARDWARE	8	1 151	0.2
5081	COMMERCIAL MACHINES AND EQUIPMENT	12	2 348	0.1	5133	PIECE GOODS	4	2 395	0.5
5111	PRINTING AND WRITING PAPER	5	2 700	0.1	5141	GROCERIES, GENERAL LINE	1 825	283 272	53.8
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	116	11 663	0.4	5142	FROZEN FOODS	58	3 692	0.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	100	27 249	0.9	5143	DAIRY PRODUCTS	35	1 547	0.3
5134	NOTIONS AND OTHER DRY GOODS	6	1 503	0.1	5145	CONFECTIONERY	63	3 442	0.7
5141	GROCERIES, GENERAL LINE	2 024	732 665	25.2	5147	MEAT AND MEAT PRODUCTS	43	6 189	1.2
5142	FROZEN FOODS	101	7 190	0.2	5148	FRESH FRUITS AND VEGETABLES	32	1 320	0.3
5143	DAIRY PRODUCTS	7	7 151	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	928	215 210	40.8
5145	CONFECTIONERY	1 860	1 035 713	35.6	5191	FARM SUPPLIES	16	867	0.2
5147	MEAT AND MEAT PRODUCTS	110	8 595	0.3	5194	TOBACCO AND TOBACCO PRODUCTS	92	2 418	0.5
5148	FRESH FRUITS AND VEGETABLES	101	6 908	0.2	5199	NONDURABLE GOODS, N.E.C.	12	2 954	0.6
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	899	206 847	7.1		BAKERY PRODUCTS (CL 2840)			
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	8	13 179	0.5		TOTAL	2 255	738 493	100.0
5181	BEER AND ALE	50	4 250	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	6	874	0.1
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	9	3 604	0.1	5141	GROCERIES, GENERAL LINE	640	208 139	28.2
5191	FARM SUPPLIES	13	5 761	0.2	5142	FROZEN FOODS	38	3 843	0.5
5194	TOBACCO AND TOBACCO PRODUCTS	1 921	804 380	27.6	5143	DAIRY PRODUCTS	73	8 449	1.1
5199	NONDURABLE GOODS, N.E.C.	22	24 367	0.9	5145	CONFECTIONERY	137	16 529	2.2
	FISH, SEAFOOD (FRESH AND FROZEN) (CL 2510)				5147	MEAT AND MEAT PRODUCTS	75	10 485	1.4
	TOTAL	2 583	1 552 196	100.0	5148	FRESH FRUITS AND VEGETABLES	24	1 201	0.2
5141	GROCERIES, GENERAL LINE	249	49 320	3.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	1 165	482 251	65.3
5142	FROZEN FOODS	207	97 198	6.3	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	7	1 892	0.3
5143	DAIRY PRODUCTS	30	2 567	0.2	5191	FARM SUPPLIES	6	972	0.1
5144	POULTRY AND POULTRY PRODUCTS	76	12 027	0.8	5194	TOBACCO AND TOBACCO PRODUCTS	42	3 109	0.4
5146	FISH AND SEAFOODS	1 564	1 297 435	83.6		FOOD AND BEVERAGE BASIC MATERIALS (CL 2850)			
5147	MEAT AND MEAT PRODUCTS	257	44 553	2.9		TOTAL	1 776	1 398 495	100.0
5148	FRESH FRUITS AND VEGETABLES	69	3 983	0.3	5072	HARDWARE	4	1 121	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	90	40 832	2.6	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	5	973	0.1
	MEATS, PROVISIONS (CL 2610)				5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	8	1 543	0.1
	TOTAL	7 276	4 575 540	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	7	3 862	0.3
5141	GROCERIES, GENERAL LINE	1 078	2 082 334	14.2	5141	GROCERIES, GENERAL LINE	519	284 244	20.3
5142	FROZEN FOODS	248	122 922	0.8	5142	FROZEN FOODS	25	9 227	0.7
5143	DAIRY PRODUCTS	169	76 254	0.5	5143	DAIRY PRODUCTS	26	2 928	0.2
5144	POULTRY AND POULTRY PRODUCTS	196	157 247	1.1	5144	POULTRY AND POULTRY PRODUCTS	8	3 801	0.3
5146	FISH AND SEAFOODS	38	8 417	0.1	5147	MEAT AND MEAT PRODUCTS	42	7 103	0.5
5147	MEAT AND MEAT PRODUCTS	4 847	1 732 579	79.9	5148	FRESH FRUITS AND VEGETABLES	75	25 049	1.8
5148	FRESH FRUITS AND VEGETABLES	109	18 804	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	200	159 532	11.4
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	317	423 693	2.9	5153	GRAIN	18	29 697	2.1
5199	NONDURABLE GOODS, N.E.C.	31	10 679	0.1	5161	CHEMICALS AND ALLIED PRODUCTS	4	4 273	0.3
	FRESH FRUITS, VEGETABLES (CL 2710)				5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT RULK STATIONS AND TERMINALS	46	6 315	0.5
	TOTAL	7 246	7 337 116	100.0	5181	BEER AND ALE	14	2 851	0.2
5141	GROCERIES, GENERAL LINE	674	630 167	8.6	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	3	720	0.1
5142	FROZEN FOODS	133	77 390	1.1	5191	FARM SUPPLIES	68	8 633	0.6
5147	MEAT AND MEAT PRODUCTS	129	41 975	0.6	5194	TOBACCO AND TOBACCO PRODUCTS	40	4 990	0.4
5148	FRESH FRUITS AND VEGETABLES	5 877	6 410 507	87.4	5199	NONDURABLE GOODS, N.E.C.	593	792 666	56.7
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	195	124 723	1.7					
5153	GRAIN	11	4 760	0.1					
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	5	9 419	0.1					
5199	NONDURABLE GOODS, N.E.C.	38	16 647	0.2					

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TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
	CANNEO, BOTTLED FOODS (CL 2860)								
	TOTAL	6 691	7 818 296	100.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	638	228 768	22.8
5141	GROCERIES, GENERAL LINE	2 521	4 824 258	61.7	5153	GRAIN	253	4 186	0.4
5142	FROZEN FOODS.	239	86 096	1.1	5181	BEER AND ALE.	14	595	0.1
5143	DAIRY PRODUCTS.	241	45 708	0.6	5191	FARM SUPPLIES	3 531	59 250	5.9
5144	POULTRY AND POULTRY PRODUCTS.	72	7 823	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.	105	7 891	0.8
5145	CONFECTIONERY	165	13 824	0.2	5199	NONDURABLE GOODS, N.E.C..	66	74 289	7.4
5147	MEAT AND MEAT PRODUCTS.	524	161 070	2.1					
						ORIOLE FRUITS, VEGETABLES (CL 2940)			
5148	FRESH FRUITS AND VEGETABLES	238	43 691	0.6		TOTAL	1 852	359 347	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	2 037	2 473 158	31.6	5141	GROCERIES, GENERAL LINE	1 131	157 493	43.8
5181	BEER AND ALE.	66	11 730	0.2	5142	FROZEN FOODS.	23	494	0.1
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	30	12 186	0.2	5143	DAIRY PRODUCTS.	10	724	0.2
5191	FARM SUPPLIES	93	12 881	0.2	5145	CONFECTIONERY	30	7 496	2.1
5194	TOBACCO AND TOBACCO PRODUCTS.	268	70 019	0.9	5147	MEAT AND MEAT PRODUCTS.	22	1 100	0.3
5199	NONDURABLE GOODS, N.E.C..	24	36 515	0.5	5148	FRESH FRUITS AND VEGETABLES	60	4 475	1.2
					5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	492	179 648	50.0
	SUGAR--REFINED (CL 2870)				5153	GRAIN	4	5 155	1.4
	TOTAL	3 288	730 903	100.0	5159	FARM-PRODUCT RAW MATERIALS, N.E.C..	3	1 086	0.3
5141	GROCERIES, GENERAL LINE	2 033	519 119	71.0	5181	BEER AND ALE.	6	356	0.1
5142	FROZEN FOODS.	67	2 830	0.4	5194	TOBACCO AND TOBACCO PRODUCTS.	36	550	0.2
5143	DAIRY PRODUCTS.	10	1 314	0.2					
5145	CONFECTIONERY	35	1 442	0.2		SOFT DRINKS, BOTTLED WATERS (CL 2950)			
5147	MEAT AND MEAT PRODUCTS.	53	1 426	0.2		TOTAL	3 806	806 227	100.0
5148	FRESH FRUITS AND VEGETABLES	87	4 010	0.5	5081	COMMERCIAL MACHINES AND EQUIPMENT	6	462	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	775	191 687	26.2	5141	GROCERIES, GENERAL LINE	1 064	280 769	34.8
5181	BEER AND ALE.	17	1 096	0.1	5142	FROZEN FOODS.	12	1 813	0.2
5194	TOBACCO AND TOBACCO PRODUCTS.	155	6 684	0.9	5143	DAIRY PRODUCTS.	58	2 528	0.3
					5144	POULTRY AND POULTRY PRODUCTS.	10	454	0.1
	BREAKFAST FOODS (CL 2890)				5145	CONFECTIONERY	31	1 527	0.2
	TOTAL	2 431	574 701	100.0	5147	MEAT AND MEAT PRODUCTS.	51	5 401	0.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	4	395	0.1	5148	FRESH FRUITS AND VEGETABLES	39	2 701	0.3
5141	GROCERIES, GENERAL LINE	1 695	484 106	84.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	1 596	451 309	56.0
5142	FROZEN FOODS.	37	1 551	0.3	5181	BEER AND ALE.	737	38 712	4.8
5148	FRESH FRUITS AND VEGETABLES	26	4 647	0.8					
5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	500	78 745	13.7	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	43	2 821	0.3
5194	TOBACCO AND TOBACCO PRODUCTS.	91	4 169	0.7	5194	TOBACCO AND TOBACCO PRODUCTS.	99	4 366	0.5
	FLOUR, RELATED PRODUCTS (CL 2910)					FOODS, N.E.C. (CL 2960)			
	TOTAL	3 255	752 834	100.0		TOTAL	3 543	3 404 592	100.0
5141	GROCERIES, GENERAL LINE	1 939	494 088	65.6	5081	COMMERCIAL MACHINES AND EQUIPMENT	62	5 657	0.2
5142	FROZEN FOODS.	70	4 863	0.6	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	83	10 257	0.3
5143	DAIRY PRODUCTS.	36	1 983	0.3	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	39	36 470	1.1
5145	CONFECTIONERY	21	516	0.1	5141	GROCERIES, GENERAL LINE	1 051	1 529 018	44.9
5147	MEAT AND MEAT PRODUCTS.	57	2 312	0.3	5142	FROZEN FOODS.	25	9 684	0.3
5148	FRESH FRUITS AND VEGETABLES	85	5 671	0.8	5143	DAIRY PRODUCTS.	84	11 500	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	844	231 585	30.2	5144	POULTRY AND POULTRY PRODUCTS.	40	9 176	0.3
5181	BEER AND ALE.	15	761	0.1	5145	CONFECTIONERY	68	9 241	0.3
5191	FARM SUPPLIES	12	1 358	0.2	5146	FISH AND SEAFOODS	16	1 753	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.	106	4 256	0.6	5147	MEAT AND MEAT PRODUCTS.	76	11 254	0.3
					5148	FRESH FRUITS AND VEGETABLES	49	8 443	0.2
	MARGARINE, SHORTENINGS, ETC. (CL 2920)				5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	1 504	1 583 170	46.5
	TOTAL	4 773	988 427	100.0	5153	GRAIN	50	100 673	3.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	23	6 994	0.7	5154	LIVESTOCK	7	2 514	0.1
5141	GROCERIES, GENERAL LINE	2 208	675 265	68.3	5159	FARM-PRODUCT RAW MATERIALS, N.E.C..	19	5 374	0.2
5142	FROZEN FOODS.	261	33 529	3.4	5161	CHEMICALS AND ALLIED PRODUCTS	13	3 790	0.1
5143	DAIRY PRODUCTS.	236	21 685	2.2	5181	BEER AND ALE.	24	1 717	0.1
5144	POULTRY AND POULTRY PRODUCTS.	136	19 375	2.0	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	10	2 704	0.1
5145	CONFECTIONERY	71	2 970	0.3	5191	FARM SUPPLIES	186	14 324	0.4
5146	FISH AND SEAFOODS	19	936	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.	100	13 465	0.4
5147	MEAT AND MEAT PRODUCTS.	438	29 936	3.0	5199	NONDURABLE GOODS, N.E.C..	31	4 635	0.1
5148	FRESH FRUITS AND VEGETABLES	193	13 616	1.4					
5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	962	167 901	17.0		COTTON (RAW), INCLUDING LINTERS (CL 3110)			
5181	BEER AND ALE.	20	1 144	0.1		TOTAL	482	2 444 231	100.0
5194	TOBACCO AND TOBACCO PRODUCTS.	173	12 222	1.2	5152	COTTON.	423	2 358 528	96.5
5199	NONDURABLE GOODS, N.E.C..	3	1 352	0.1	5153	GRAIN	18	53 128	2.2
					5154	LIVESTOCK	6	1 428	0.1
	PET FOODS--ALL KINDS (CL 2930)				5159	FARM-PRODUCT RAW MATERIALS, N.E.C..	9	5 669	0.2
	TOTAL	6 395	1 002 974	100.0	5191	FARM SUPPLIES	18	1 520	0.1
5023	HOME FURNISHINGS.	12	5 064	0.5					
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.	17	1 731	0.2		GRAINS, BEANS, ETC. (CL 3120)			
5042	TOYS AND HOBBY GOODS AND SUPPLIES	22	1 731	0.2		TOTAL	14 580	22 267 501	100.0
5072	HARDWARE	32	1 954	0.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	33	28 229	0.1
5099	DURABLE GOODS, N.E.C..	13	3 005	0.3	5099	DURABLE GOODS, N.E.C..	24	90 056	0.4
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	39	6 606	0.7	5153	GRAIN	8 257	20 430 957	91.8
5134	NOTIONS AND OTHER DRY GOODS	5	912	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	190	16 600	0.1
5139	FOOTWEAR.	4	532	0.1	5191	FARM SUPPLIES	5 833	655 504	2.9
5141	GROCERIES, GENERAL LINE	1 467	598 302	59.7	5199	NONDURABLE GOODS, N.E.C..	33	796 553	3.6
5148	FRESH FRUITS AND VEGETABLES	20	4 606	0.5					

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D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

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TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments	Sales ¹	Per- cent of sales ac- count ed for by the spec- ified kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments	Sales ¹	Per- cent of sales ac- count ed for by the spec- ified kind of busi- ness ¹
		(num- ber)	(\$1,000)				(num- ber)	(\$1,000)	
	LIVESTOCK (EXCEPT HORSES, MULES) (CL 3130)								
	TOTAL	2 286	5 405 155	100.0	5065	ELECTRONIC PARTS AND EQUIPMENT	347	24 179	0.3
5153	GRAIN	135	22 665	0.4	5072	HARDWARE	465	133 863	1.7
5154	LIVESTOCK	2 035	5 331 638	98.6	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	589	110 911	1.4
5151	FARM SUPPLIES	61	14 662	0.3	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	182	9 958	0.1
5159	NONDURABLE GOODS, N.E.C.	7	12 539	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	125	10 441	0.1
					5085	INDUSTRIAL SUPPLIES	263	61 604	0.8
					5199	NONDURABLE GOODS, N.E.C.	24	12 684	0.2
	HIDES, SKINS, PELTS (CL 3210)					TELEPHONE AND SIGNAL EQUIPMENT (CL 3320)			
	TOTAL	624	770 180	100.0		TOTAL	723	355 235	100.0
5093	SCRAP AND WASTE MATERIALS	69	1 451	0.2	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	600	343 604	96.7
5147	MEAT AND MEAT PRODUCTS	4	8 166	1.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	12	912	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	4	745	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT	87	6 725	1.9
5154	FARM-PRODUCT RAW MATERIALS, N.E.C.	529	758 895	98.5		NONCONSOLE RADIOS AND PHONOGRAPHS (CL 3410)			
	TOBACCO (LEAF) (CL 3220)					TOTAL	2 071	744 956	100.0
	TOTAL	294	962 496	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES	34	2 184	0.3
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	231	949 446	98.6	5023	HOME FURNISHINGS	25	2 222	0.3
5191	FARM SUPPLIES	9	8 072	0.8	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	10	1 749	0.2
	WOOL, MOHAIRS (RAW, TOPS, NOILS) (CL 3230)				5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	151	9 044	1.2
	TOTAL	296	195 331	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	809	632 326	84.9
5147	GROCERIES AND RELATED PRODUCTS, N.E.C.	4	98	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT	644	32 843	4.4
5152	COTTON	4	3 023	1.5	5072	HARDWARE	114	16 490	2.2
5153	GRAIN	47	1 328	0.7	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	19	488	0.1
5154	LIVESTOCK	14	752	0.4	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	15	2 292	0.3
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	196	188 945	96.8	5081	COMMERCIAL MACHINES AND EQUIPMENT	11	3 326	0.4
5191	FARM SUPPLIES	18	614	0.3	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	17	3 386	0.5
	OIL SEEDS, OIL NUTS, OIL KERNELS (CL 3240)				5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	90	5 639	0.8
	TOTAL	196	104 775	100.0	5199	NONDURABLE GOODS, N.E.C.	22	7 703	1.0
5152	COTTON	18	2 282	2.2		MAJOR APPLIANCES, TV SETS, ETC. (CL 3420)			
5153	GRAIN	95	30 004	28.6		TOTAL	5 746	4 484 790	100.0
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	38	28 513	27.2	5013	AUTOMOTIVE PARTS AND SUPPLIES	55	15 544	0.3
5191	FARM SUPPLIES	36	19 771	18.9	5014	TIRES AND TUBES	117	11 983	0.3
5199	NONDURABLE GOODS, N.E.C.	3	75	0.1	5021	FURNITURE	46	16 188	0.4
	PEANUTS--UNROASTED (CL 3250)				5023	HOME FURNISHINGS	64	24 610	0.5
	TOTAL	135	242 107	100.0	5031	LUMBER, PLYWOOD, AND MILLWORK	206	33 861	0.8
5153	GRAIN	3	1 194	0.5	5039	CONSTRUCTION MATERIALS, N.E.C.	72	8 883	0.2
5154	LIVESTOCK	4	529	0.2	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	40	15 320	0.3
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	118	239 934	99.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES	42	8 605	0.2
5191	FARM SUPPLIES	10	450	0.2	5051	METALS SERVICE CENTERS AND OFFICES	16	22 145	0.5
	NUTS (EDIBLE)--SHELLED, UNSHELLED (CL 3260)				5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	446	100 315	2.2
	TOTAL	123	74 093	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	2 005	3 929 172	87.6
5153	GRAIN	5	412	0.6	5065	ELECTRONIC PARTS AND EQUIPMENT	712	51 035	1.1
5154	LIVESTOCK	9	65	0.1	5072	HARDWARE	176	54 589	1.2
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	101	72 916	98.4	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	261	28 450	0.6
	OTHER INFEDIBLE FARM PRODUCTS (CL 3270)				5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	106	23 448	0.5
	TOTAL	370	797 878	100.0	5078	REFRIGERATION EQUIPMENT AND SUPPLIES	15	6 635	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	4	2 628	0.3	5081	COMMERCIAL MACHINES AND EQUIPMENT	18	7 296	0.2
5153	GRAIN	124	27 113	3.4	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	242	18 071	0.4
5154	LIVESTOCK	43	2 582	0.3	5085	INDUSTRIAL SUPPLIES	11	8 070	0.2
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	161	736 045	92.3	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	10	2 542	0.1
5191	FARM SUPPLIES	30	6 059	0.8	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	46	11 891	0.3
5199	NONDURABLE GOODS, N.E.C.	4	23 267	2.9	5099	DURABLE GOODS, N.E.C.	111	12 636	0.3
	ELECTRICAL WIRING SUPPLIES (CL 3310)				5141	GROCERIES, GENERAL LINE	8	8 435	0.2
	TOTAL	9 829	8 110 424	100.0	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	3	4 910	0.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	7	5 283	0.1	5191	FARM SUPPLIES	479	12 426	0.3
5013	AUTOMOTIVE PARTS AND SUPPLIES	104	9 402	0.1	5194	TOBACCO AND TOBACCO PRODUCTS	10	3 455	0.1
5023	HOME FURNISHINGS	22	8 825	0.1	5199	NONDURABLE GOODS, N.E.C.	125	25 074	0.6
5031	LUMBER, PLYWOOD, AND MILLWORK	104	5 030	0.1		ELECTRIC HOUSEWARES AND SUPPLIES (CL 3430)			
5039	CONSTRUCTION MATERIALS, N.E.C.	67	9 314	0.1		TOTAL	4 008	1 089 779	100.0
5051	METALS SERVICE CENTERS AND OFFICES	64	56 331	0.7	5013	AUTOMOTIVE PARTS AND SUPPLIES	44	4 689	0.4
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	7 100	7 568 156	93.3	5014	TIRES AND TUBES	41	1 305	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	212	59 558	0.7	5021	FURNITURE	22	1 639	0.2
					5023	HOME FURNISHINGS	133	29 902	2.7
					5031	LUMBER, PLYWOOD, AND MILLWORK	49	1 987	0.2
					5039	CONSTRUCTION MATERIALS, N.E.C.	27	1 650	0.2
					5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	45	10 770	1.0

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5042	TOYS AND HOBBY GOODS AND SUPPLIES	51	12 973	1.2	5065	ELECTRONIC PARTS AND EQUIPMENT	34	3 717	D.1
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	12	760	D.1	5072	HARDWARE	4 083	2 995 041	71.9
5051	METALS SERVICE CENTERS AND OFFICES	30	9 025	D.8	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	1 013	71 785	1.7
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	614	166 751	15.3	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	229	8 155	D.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	625	553 900	50.8	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	26	6 919	D.2
5065	ELECTRONIC PARTS AND EQUIPMENT	36	1 988	D.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	994	75 143	1.8
5072	HARDWARE	363	103 358	9.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	418	25 544	D.6
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	103	4 434	D.4	5085	INDUSTRIAL SUPPLIES	474	86 118	2.1
5081	COMMERCIAL MACHINES AND EQUIPMENT	9	2 605	D.2	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	35	2 166	D.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	328	6 098	D.6	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	36	6 481	0.2
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	48	6 762	0.6	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	52	4 959	D.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	15	1 081	D.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES, PIECE GOODS	115	13 899	0.3
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES, PIECE GOODS	223	38 643	3.5	5133	PIECE GOODS	37	5 122	0.1
5134	NOTIONS AND OTHER DRY GOODS	16	1 017	D.1	5141	GROCERIES, GENERAL LINE	336	44 661	1.1
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	20	906	D.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	102	16 432	0.4
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	40	9 207	D.8	5153	GRAIN	233	10 790	D.3
5139	FOOTWEAR	4	549	D.1	5161	CHEMICALS AND ALLIED PRODUCTS	53	3 282	0.1
5141	GROCERIES, GENERAL LINE	187	21 628	2.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	458	14 210	D.3
5142	FROZEN FOODS	3	1 002	D.1	5191	FARM SUPPLIES	2 439	137 198	3.3
5145	CONFECTIOINERY	40	2 639	D.2	5194	TOBACCO AND TOBACCO PRODUCTS	45	2 374	D.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	82	2 632	0.2	5198	PAINTS, VARNISHES, AND SUPPLIES	105	10 435	D.3
5161	CHEMICALS AND ALLIED PRODUCTS	6	809	D.1	5199	NONDURABLE GOODS, N.E.C.	249	130 970	3.1
5181	BEER AND ALE	5	769	D.1		WARM-AIR HEATING, COOLING EQUIPMENT (CL 3710)			
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	3	2 485	D.2		TOTAL	6 290	1 302 891	100.0
5191	FARM SUPPLIES	217	6 062	D.6	5023	HOME FURNISHINGS	8	4 260	0.3
5194	TOBACCO AND TOBACCO PRODUCTS	265	50 404	4.6	5031	LUMBER, PLYWOOD, AND MILLWORK	44	5 160	D.4
5199	NONDURABLE GOODS, N.E.C.	149	26 217	2.4	5039	CONSTRUCTION MATERIALS, N.E.C.	117	19 914	1.5
	ROOM AIR CONDITIONERS (CL 3440)				5051	METALS SERVICE CENTERS AND OFFICES	125	25 043	1.9
	TOTAL	2 600	295 663	100.0	5052	COAL AND OTHER MINERALS AND DRES	10	4 639	D.4
5013	AUTOMOTIVE PARTS AND SUPPLIES	14	965	D.3	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	420	45 282	3.5
5014	TIRES AND TUBES	15	168	D.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	113	19 974	1.5
5031	LUMBER, PLYWOOD, AND MILLWORK	11	413	D.1	5065	ELECTRONIC PARTS AND EQUIPMENT	11	995	D.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	4	698	D.2	5072	HARDWARE	231	20 774	1.6
5051	METALS SERVICE CENTERS AND OFFICES	12	685	0.2	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	2 524	321 412	24.7
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	511	14 571	4.9	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	2 504	809 782	62.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	675	206 580	69.9	5078	REFRIGERATION EQUIPMENT AND SUPPLIES	61	7 113	0.5
5065	ELECTRONIC PARTS AND EQUIPMENT	28	355	D.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	20	1 520	0.1
5072	HARDWARE	82	9 120	3.1	5085	INDUSTRIAL SUPPLIES	42	9 343	D.7
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	328	8 520	2.9	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	34	4 866	D.4
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	804	50 977	17.2	5199	NONDURABLE GOODS, N.E.C.	4	1 045	0.1
5078	REFRIGERATION EQUIPMENT AND SUPPLIES	75	1 586	0.5		RESIDENTIAL ELECTRIC SPACE- HEATING (CL 3720)			
5085	INDUSTRIAL SUPPLIES	8	284	0.1		TOTAL	1 329	75 410	100.0
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	15	226	0.1	5051	METALS SERVICE CENTERS AND OFFICES	11	798	1.1
	ELECTRONIC TUBES, PARTS, ETC. (CL 3510)				5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	721	26 277	34.8
	TOTAL	5 898	3 473 268	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	16	636	0.8
5013	AUTOMOTIVE PARTS AND SUPPLIES	11	2 210	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT	5	185	0.2
5051	METALS SERVICE CENTERS AND OFFICES	8	2 368	0.1	5072	HARDWARE	53	3 166	4.2
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	547	163 792	4.7	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	306	11 946	15.8
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	573	228 125	6.6	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	199	20 173	26.8
5065	ELECTRONIC PARTS AND EQUIPMENT	4 546	3 047 802	87.8	5085	INDUSTRIAL SUPPLIES	5	165	0.2
5072	HARDWARE	19	5 284	0.2		HYDRONICS EQUIPMENT, SUPPLIES (CL 3730)			
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	38	2 158	D.1		TOTAL	3 187	435 630	100.0
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	23	1 830	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	5	2 255	0.5
5099	DURABLE GOODS, N.E.C.	26	2 908	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.	8	261	0.1
5199	NONDURABLE GOODS, N.E.C.	23	7 374	0.2	5051	METALS SERVICE CENTERS AND OFFICES	21	1 447	0.3
	HARDWARE (CL 3610)				5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	213	9 128	2.1
	TOTAL	14 774	4 162 990	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	21	6 150	1.4
5013	AUTOMOTIVE PARTS AND SUPPLIES	324	46 667	1.1	5072	HARDWARE	34	2 064	0.5
5014	TIRES AND TUBES	41	11 071	0.3	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	2 248	358 342	82.3
5023	HOME FURNISHINGS	180	58 343	1.4	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	551	45 859	10.5
5031	LUMBER, PLYWOOD, AND MILLWORK	986	104 119	2.5	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	4	1 076	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.	561	46 471	1.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	13	1 086	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	79	31 249	0.8	5085	INDUSTRIAL SUPPLIES	43	6 608	1.5
5042	TOYS AND HOBBY GOODS AND SUPPLIES	30	4 267	0.1					
5051	METALS SERVICE CENTERS AND OFFICES	354	84 848	2.0					
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	257	39 505	0.9					
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	142	42 684	1.0					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	15	552	0.1	5085	INDUSTRIAL SUPPLIES	28	9 618	1.7
	PLUMBING FIXTURES, EQUIPMENT, SUPPLIES (CL 3740)				5141	GROCERIES, GENERAL LINE	4	347	0.1
					5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	8	421	0.1
					5199	NONDURABLE GOODS, N.E.C.	7	737	0.1
	TOTAL	8 732	4 476 267	100.0		OFFICE MACHINES AND EQUIPMENT (CL 4110)			
5023	HOME FURNISHINGS	25	6 063	0.1		TOTAL	7 359	1 415 099	100.0
5031	LUMBER, PLYWOOD, AND MILLWORK	187	20 004	0.4	5013	AUTOMOTIVE PARTS AND SUPPLIES	4	756	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	126	9 973	0.2	5021	FURNITURE	302	23 999	1.7
5051	METALS SERVICE CENTERS AND OFFICES	261	69 001	1.5	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	8	13 755	1.0
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	419	130 088	2.9	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	17	28 013	2.0
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	72	17 511	0.4	5081	COMMERCIAL MACHINES AND EQUIPMENT	5 259	1 244 249	87.9
5072	HARDWARE	584	165 268	3.7	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	47	4 989	0.4
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	5 724	3 431 423	85.6	5085	INDUSTRIAL SUPPLIES	18	1 136	0.1
					5087	PROFESSIONAL EQUIPMENT AND SUPPLIES	80	5 375	0.4
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	478	73 819	1.6	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	10	2 247	0.2
5076	REFRIGERATION EQUIPMENT AND SUPPLIES	14	3 592	0.1	5111	PRINTING AND WRITING PAPER	92	5 110	0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	23	7 266	0.2	5112	STATIONERY SUPPLIES	1 428	74 988	5.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	168	13 891	0.3	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	19	1 413	0.1
5085	INDUSTRIAL SUPPLIES	475	109 389	2.4	5133	PIECE GOODS	3	2 047	0.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	8	5 522	0.1	5141	GROCERIES, GENERAL LINE	6	2 513	0.2
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	15	3 066	0.1	5199	NONDURABLE GOODS, N.E.C.	28	2 242	0.2
	CENTRAL AIR-CONDITIONING EQUIPMENT (CL 3810)					INDICATING, RECORDING INSTRUMENTS (CL 4120)			
	TOTAL	4 342	988 664	100.0		TOTAL	457	112 971	100.0
5021	FURNITURE	4	1 029	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES	3	717	0.6
5023	HOME FURNISHINGS	4	1 458	0.1	5021	FURNITURE	4	77	0.1
5051	METALS SERVICE CENTERS AND OFFICES	19	1 444	0.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	9	757	0.7
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	378	32 253	3.3	5081	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	3	785	0.7
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	276	112 351	11.4	5082	COMMERCIAL MACHINES AND EQUIPMENT	280	94 501	83.7
5072	HARDWARE	64	7 960	0.8	5085	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	8	86	0.1
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	1 121	91 706	9.3		INDUSTRIAL SUPPLIES	75	7 595	6.7
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	2 105	705 820	71.4		COMMERCIAL KITCHEN EQUIPMENT (CL 4130)			
5076	REFRIGERATION EQUIPMENT AND SUPPLIES	191	13 498	1.4		TOTAL	862	190 912	100.0
5081	COMMERCIAL MACHINES AND EQUIPMENT	28	1 316	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES	11	660	0.3
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	3	1 719	0.2	5021	HOME FURNISHINGS	12	999	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	31	3 824	0.4	5031	LUMBER, PLYWOOD, AND MILLWORK	6	258	0.1
5085	INDUSTRIAL SUPPLIES	54	6 713	0.7	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	48	1 885	1.0
5099	DURABLE GOODS, N.E.C.	4	2 139	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	67	25 461	13.3
5199	NONDURABLE GOODS, N.E.C.	4	1 298	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT	8	191	0.1
	PARTS, SUPPLIES, AND ACCESSORIES (CL 3820)				5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	7	136	0.1
	TOTAL	2 408	492 421	100.0	5081	COMMERCIAL MACHINES AND EQUIPMENT	612	155 142	81.3
5013	AUTOMOTIVE PARTS AND SUPPLIES	4	4 038	0.8	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	10	392	0.2
5031	LUMBER, PLYWOOD, AND MILLWORK	4	885	0.2	5085	INDUSTRIAL SUPPLIES	8	588	0.3
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	56	5 296	1.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	114	1 339	0.7
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	237	18 303	3.7	5141	GROCERIES, GENERAL LINE	4	378	0.2
5065	ELECTRONIC PARTS AND EQUIPMENT	19	266	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	10	266	0.1
5072	HARDWARE	21	1 485	0.3		COMMERCIAL FOOD SERVICE EQUIPMENT (CL 4140)			
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	256	11 330	2.3		TOTAL	944	215 756	100.0
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	1 481	418 883	85.1	5021	FURNITURE	11	8 110	3.8
5076	REFRIGERATION EQUIPMENT AND SUPPLIES	292	29 177	5.9	5023	HOME FURNISHINGS	17	855	0.4
5081	COMMERCIAL MACHINES AND EQUIPMENT	18	405	0.1	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	26	2 206	1.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	4	1 066	0.2	5078	REFRIGERATION EQUIPMENT AND SUPPLIES	101	5 316	2.5
5085	INDUSTRIAL SUPPLIES	7	740	0.2	5081	COMMERCIAL MACHINES AND EQUIPMENT	694	184 004	85.3
	COMMERCIAL REFRIGERATION EQUIPMENT (CL 3910)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT	20	4 998	2.3
	TOTAL	2 662	575 247	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	4	446	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES	16	1 990	0.3	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	4	332	0.2
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	328	5 610	1.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	17	386	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	56	23 699	4.1	5141	GROCERIES, GENERAL LINE	9	2 333	1.1
5065	ELECTRONIC PARTS AND EQUIPMENT	5	468	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	21	1 105	0.5
5072	HARDWARE	15	1 552	0.3	5199	NONDURABLE GOODS, N.E.C.	7	546	0.3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	205	17 956	3.1		CHINA, GLASSWARE (COMMERCIAL) (CL 4150)			
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	717	72 197	12.6		TOTAL	802	168 110	100.0
5076	REFRIGERATION EQUIPMENT AND SUPPLIES	835	365 924	63.6	5021	FURNITURE	4	6 137	3.7
5081	COMMERCIAL MACHINES AND EQUIPMENT	370	35 794	6.2	5023	HOME FURNISHINGS	25	5 720	3.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	39	2 875	0.5	5051	METALS SERVICE CENTERS AND OFFICES	6	251	0.1
					5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	5	138	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . . .	4	567	0.3		GARDEN MACHINERY, EQUIPMENT, ETC. (CL 4310)			
5072	HARDWARE	86	33 902	20.2					
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	13	517	0.3		TOTAL	11 302	1 442 159	100.0
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	6	261	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	74	4 537	0.3
5078	REFRIGERATION EQUIPMENT AND SUPPLIES	12	594	0.4	5013	AUTOMOTIVE PARTS AND SUPPLIES	142	10 321	0.7
5081	COMMERCIAL MACHINES AND EQUIPMENT	551	110 225	65.6	5023	HOME FURNISHINGS	18	10 259	0.7
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	4	229	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	68	24 582	1.7
5085	INDUSTRIAL SUPPLIES	3	777	0.5	5042	TOYS AND HOBBY GOODS AND SUPPLIES	18	4 055	0.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	7	406	0.2	5051	METALS SERVICE CENTERS AND OFFICES	26	2 317	0.2
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	4	2 178	1.3	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	153	10 613	0.7
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	17	1 193	0.7	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	129	64 122	4.4
5141	GROCERIES, GENERAL LINE	8	2 193	1.3	5072	HARDWARE	432	136 560	9.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	26	1 391	0.8	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	58	3 052	0.2
	STORE, SERVICE SHOP MACHINES (CL 4160)				5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	10	935	0.1
	TOTAL	1 993	455 458	100.0	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	81	3 991	0.3
5021	FURNITURE	19	516	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	6 793	971 115	67.3
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	6	885	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	75	7 700	0.5
5042	TOYS AND HOBBY GOODS AND SUPPLIES	10	2 978	0.7	5085	INDUSTRIAL SUPPLIES	84	5 569	0.4
5081	COMMERCIAL MACHINES AND EQUIPMENT	1 819	443 820	97.4	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	21	775	0.1
5083	INDUSTRIAL MACHINERY AND EQUIPMENT	13	336	0.1	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	20	1 413	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	14	934	0.2	5099	DURABLE GOODS, N.E.C.	4	1 049	0.1
5112	STATIONERY SUPPLIES	68	1 207	0.3	5141	GROCERIES, GENERAL LINE	9	2 662	0.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	4	632	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	10	2 054	0.1
5145	CONFECTIONERY	6	757	0.2	5159	GRAIN	392	15 409	1.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	8	389	0.1	5161	FARM-PRODUCT RAW MATERIALS, N.E.C.	4	2 984	0.2
5199	NONDURABLE GOODS, N.E.C.	6	2 054	0.5	5172	CHEMICALS AND ALLIED PRODUCTS	6	1 076	0.1
	SCALES, BALANCES (EXCEPT SCIENTIFIC) (CL 4170)				5191	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT RULK STATIONS AND TERMINALS	90	2 560	0.2
	TOTAL	507	44 047	100.0	5198	FARM SUPPLIES	2 279	92 439	6.4
5051	METALS SERVICE CENTERS AND OFFICES	4	41	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES	10	4 325	0.3
5072	HARDWARE	33	349	0.8	5199	NONDURABLE GOODS, N.E.C.	151	44 862	3.1
5078	REFRIGERATION EQUIPMENT AND SUPPLIES	38	660	1.5		FARM, DAIRY MACHINERY, PARTS (CL 4320)			
5081	COMMERCIAL MACHINES AND EQUIPMENT	339	39 966	90.7		TOTAL	16 475	6 789 332	100.0
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	3	67	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	121	22 446	0.3
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	4	60	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES	119	15 617	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	74	2 451	5.6	5014	TIRES AND TUBES	24	14 091	0.2
5085	INDUSTRIAL SUPPLIES	4	304	0.7	5039	CONSTRUCTION MATERIALS, N.E.C.	22	7 253	0.1
	STORE, RESTAURANT FIXTURES, EQUIPMENT (CL 4180)				5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	25	6 417	0.1
	TOTAL	2 021	792 695	100.0	5051	METALS SERVICE CENTERS AND OFFICES	23	5 048	0.1
5021	FURNITURE	6	607	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	4	3 400	0.1
5023	HOME FURNISHINGS	10	1 366	0.2	5072	HARDWARE	70	4 898	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	4	2 215	0.3	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	85	15 426	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	12	431	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	12 843	6 498 693	95.7
5072	HARDWARE	28	4 378	0.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	54	7 086	0.1
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	11	2 161	0.3	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	34	3 947	0.1
5078	REFRIGERATION EQUIPMENT AND SUPPLIES	134	6 836	0.9	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	24	6 302	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT	1 568	716 241	90.4	5153	GRAIN	268	13 223	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	32	1 183	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT RULK STATIONS AND TERMINALS	112	5 567	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	8	5 044	0.6	5191	FARM SUPPLIES	2 432	116 755	1.7
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	4	875	0.1	5199	NONDURABLE GOODS, N.E.C.	66	18 897	0.3
5112	STATIONERY SUPPLIES	13	732	0.1		FOOD PROCESSING MACHINERY, EQUIPMENT (CL 4410)			
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	37	6 561	0.8		TOTAL	778	267 581	100.0
5141	GROCERIES, GENERAL LINE	42	23 392	3.0	5013	AUTOMOTIVE PARTS AND SUPPLIES	8	347	0.1
5145	CONFECTIONERY	7	1 113	0.1	5023	HOME FURNISHINGS	4	265	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	40	13 874	1.8	5051	METALS SERVICE CENTERS AND OFFICES	4	1 360	0.5
5194	TOBACCO AND TOBACCO PRODUCTS	4	1 113	0.1	5078	REFRIGERATION EQUIPMENT AND SUPPLIES	6	332	0.1
5199	NONDURABLE GOODS, N.E.C.	9	1 380	0.2	5081	COMMERCIAL MACHINES AND EQUIPMENT	89	5 053	1.9
	CONSTRUCTION, MINING, LOGGING SUPPLIES (CL 4210)				5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	8	299	0.1
	TOTAL	4 298	4 966 399	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	578	250 923	93.8
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	62	11 513	0.2	5085	INDUSTRIAL SUPPLIES	48	2 984	1.1
5013	AUTOMOTIVE PARTS AND SUPPLIES	162	13 290	0.3	5112	STATIONERY SUPPLIES	4	262	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	11	4 578	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	8	1 980	0.7
5051	METALS SERVICE CENTERS AND OFFICES	16	5 325	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	6	1 980	0.7
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	9	3 922	0.1		GENERAL PURPOSE INDUSTRIAL MACHINERY (CL 4420)			
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	3 375	4 759 382	95.8		TOTAL	5 999	2 594 083	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	27	4 276	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	38	8 696	0.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	379	124 111	2.5	5013	AUTOMOTIVE PARTS AND SUPPLIES	275	55 703	2.1
5085	INDUSTRIAL SUPPLIES	177	23 439	0.5	5039	CONSTRUCTION MATERIALS, N.E.C.	27	8 026	0.3
5161	CHEMICALS AND ALLIED PRODUCTS	17	4 130	0.1	5051	METALS SERVICE CENTERS AND OFFICES	165	124 424	4.8
5199	NONDURABLE GOODS, N.E.C.	5	3 684	0.1					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	28	2 755	0.1		OTHER SPECIAL INDUSTRY MACHINERY (CL 4470)			
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . .	9	1 594	0.1					
5072	HARDWARE	146	17 332	0.7		TOTAL	1 437	1 020 688	100.0
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	200	23 090	0.9	5051	METALS SERVICE CENTERS AND OFFICES	3	2 847	0.3
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	99	7 266	0.3	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	20	5 388	0.5
5081	COMMERCIAL MACHINES AND EQUIPMENT	47	2 372	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . .	5	4 351	0.4
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	926	195 634	7.5	5072	HARDWARE	8	1 282	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	3 054	1 760 432	67.9	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	29	7 000	0.7
5085	INDUSTRIAL SUPPLIES	741	115 623	4.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	1 108	945 582	92.6
5086	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	20	12 124	0.5	5085	INDUSTRIAL SUPPLIES	191	39 555	3.9
5099	DURABLE GOODS, N.E.C.	10	10 912	0.4	5161	CHEMICALS AND ALLIED PRODUCTS	13	1 302	0.1
5141	GROCERIES, GENERAL LINE	4	5 417	0.2		USED OR REBUILT MACHINERY, EQUIPMENT (CL 4480)			
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	10	1 956	0.1		TOTAL	2 913	703 103	100.0
5153	GRAIN	3	2 797	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	9	943	0.1
5161	CHEMICALS AND ALLIED PRODUCTS	39	4 882	0.2	5013	AUTOMOTIVE PARTS AND SUPPLIES	27	1 763	0.3
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	34	4 250	0.2	5051	METALS SERVICE CENTERS AND OFFICES	8	516	0.1
5191	FARM SUPPLIES	10	3 186	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT	96	5 782	0.8
5199	NONDURABLE GOODS, N.E.C.	21	168 353	6.5	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	1 136	392 215	55.8
	METALWORKING MACHINERY (CL 4430)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	7	1 068	0.2
	TOTAL	2 863	1 195 400	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	1 281	275 260	39.1
5013	AUTOMOTIVE PARTS AND SUPPLIES	14	2 100	0.2	5085	INDUSTRIAL SUPPLIES	128	11 309	1.6
5051	METALS SERVICE CENTERS AND OFFICES	16	3 663	0.3	5093	SCRAP AND WASTE MATERIALS	179	12 618	1.8
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	6	970	0.1		BEARINGS, POWER, TRANSMISSION (CL 4510)			
5072	HARDWARE	17	2 523	0.2		TOTAL	2 848	1 231 226	100.0
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	29	3 361	0.3	5013	AUTOMOTIVE PARTS AND SUPPLIES	21	1 929	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	2 087	1 064 909	89.1	5051	METALS SERVICE CENTERS AND OFFICES	14	1 535	0.1
5085	INDUSTRIAL SUPPLIES	632	110 425	9.3	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	11	1 494	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	5	1 000	0.1	5072	HARDWARE	15	2 227	0.2
5161	CHEMICALS AND ALLIED PRODUCTS	13	1 722	0.1	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	62	4 574	0.4
	MATERIALS HANDLING EQUIPMENT (CL 4440)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT	291	44 585	3.6
	TOTAL	3 590	1 673 944	100.0	5085	INDUSTRIAL SUPPLIES	2 404	1 173 534	95.3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	8	896	0.1		INDUSTRIAL VALVES, FITTINGS (CL 4610)			
5013	AUTOMOTIVE PARTS AND SUPPLIES	26	1 800	0.1		TOTAL	3 685	1 215 521	100.0
5039	CONSTRUCTION MATERIALS, N.E.C.	6	2 655	0.2	5013	AUTOMOTIVE PARTS AND SUPPLIES	17	2 521	0.2
5051	METALS SERVICE CENTERS AND OFFICES	16	1 493	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.	12	1 365	0.1
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	12	1 143	0.1	5051	METALS SERVICE CENTERS AND OFFICES	223	133 650	11.0
5072	HARDWARE	14	2 126	0.1	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	20	3 488	0.3
5081	COMMERCIAL MACHINES AND EQUIPMENT	15	2 458	0.1	5072	HARDWARE	103	6 405	0.5
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	550	97 839	5.8	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	842	135 887	11.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	2 377	1 488 815	88.9	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	102	7 656	0.6
5085	INDUSTRIAL SUPPLIES	502	59 037	3.5	5078	REFRIGERATION EQUIPMENT AND SUPPLIES	7	1 210	0.1
	OIL WELL, OIL REFINING MACHINERY EQUIPMENT (CL 4450)				5081	COMMERCIAL MACHINES AND EQUIPMENT	14	1 391	0.1
	TOTAL	1 720	1 181 370	100.0	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	37	2 426	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES	8	648	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	362	38 830	3.2
5051	METALS SERVICE CENTERS AND OFFICES	94	73 410	6.2	5085	INDUSTRIAL SUPPLIES	1 879	873 129	71.8
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	9	911	0.1	5093	SCRAP AND WASTE MATERIALS	4	1 463	0.1
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	15	5 420	0.5	5161	CHEMICALS AND ALLIED PRODUCTS	20	3 627	0.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	1 498	1 025 828	86.8	5199	NONDURABLE GOODS, N.E.C.	9	1 100	0.1
5085	INDUSTRIAL SUPPLIES	64	10 818	0.9		WELOING EQUIPMENT, SUPPLIES (CL 4710)			
5161	CHEMICALS AND ALLIED PRODUCTS	14	619	0.1		TOTAL	2 504	981 248	100.0
	PRINTING TRADES MACHINERY, EQUIPMENT (CL 4460)				5013	AUTOMOTIVE PARTS AND SUPPLIES	12	2 003	0.2
	TOTAL	593	277 214	100.0	5051	METALS SERVICE CENTERS AND OFFICES	9	867	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES	8	433	0.2	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	7	2 906	0.3
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	26	10 054	3.6	5072	HARDWARE	18	6 730	0.7
5081	METALS SERVICE CENTERS AND OFFICES	4	614	0.2	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	69	2 517	0.3
5084	COMMERCIAL MACHINES AND EQUIPMENT	76	10 029	3.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	208	10 819	1.1
5085	INDUSTRIAL MACHINERY AND EQUIPMENT	362	236 492	85.3	5085	INDUSTRIAL SUPPLIES	2 128	935 414	95.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	37	9 052	3.3	5161	CHEMICALS AND ALLIED PRODUCTS	18	2 827	0.3
5111	PRINTING AND WRITING PAPER	4	211	0.1		RECONITIONED DRUMS AND BARRELS (CL 4810)			
5112	STATIONERY SUPPLIES	9	4 736	1.7		TOTAL	263	109 937	100.0
5198	PAINTS, VARNISHES, AND SUPPLIES	7	297	0.1	5051	METALS SERVICE CENTERS AND OFFICES	4	165	0.2
5199	NONDURABLE GOODS, N.E.C.	33	4 569	1.6	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	5	659	0.6
					5084	INDUSTRIAL MACHINERY AND EQUIPMENT	6	271	0.2
					5085	INDUSTRIAL SUPPLIES	242	108 727	98.9

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
	BOTTLING SUPPLIES (CL 4820)					ROPE, CORDAGE, TWINE (NOT WIRE) (CL 4870)			
	TOTAL	183	256 496	100.0		TOTAL	2 522	172 291	100.0
5051	METALS SERVICE CENTERS AND OFFICES	6	3 690	1.4	5013	AUTOMOTIVE PARTS AND SUPPLIES	10	121	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	17	1 655	0.6	5014	TIRES AND TUBES	4	1 946	1.1
5085	INDUSTRIAL SUPPLIES	150	251 051	97.9	5023	HOME FURNISHINGS	4	1 361	0.8
	PRINTING, DUPLICATING INKS (CL 4830)				5039	CONSTRUCTION MATERIALS, N.E.C.	8	253	0.1
	TOTAL	680	83 568	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	9	558	0.3
5021	FURNITURE	22	972	1.2	5051	METALS SERVICE CENTERS AND OFFICES	102	4 536	2.6
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	14	2 171	2.6	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	15	290	0.2
5081	COMMERCIAL MACHINES AND EQUIPMENT	189	8 064	9.6	5072	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	4	90	0.1
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	6	69	0.1	5074	HARDWARE	353	14 161	8.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	63	2 671	3.2		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	41	717	0.4
5085	INDUSTRIAL SUPPLIES	108	55 432	66.3	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	15	1 045	0.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	10	60	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	301	3 651	2.1
5111	PRINTING AND WRITING PAPER	35	1 347	1.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	254	1 936	1.1
5112	STATIONERY SUPPLIES	174	1 565	1.9	5085	INDUSTRIAL SUPPLIES	581	104 971	60.9
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	9	195	0.2	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	6	479	0.3
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	3	52	0.1	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	21	1 564	0.9
5161	CHEMICALS AND ALLIED PRODUCTS	23	2 630	3.1	5111	PRINTING AND WRITING PAPER	43	3 919	2.3
5198	PAINTS, VARNISHES, AND SUPPLIES	7	4 580	5.5		STATIONERY SUPPLIES	25	285	0.2
5199	NONDURABLE GOODS, N.E.C.	13	375	0.4	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	481	13 368	7.8
	ABRASIVES, ABRASIVE MATERIALS (CL 4840)				5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	17	519	0.3
	TOTAL	3 459	364 209	100.0	5133	PIECE GOODS	9	2 656	1.5
5013	AUTOMOTIVE PARTS AND SUPPLIES	628	13 593	3.7	5153	GRAIN	44	154	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	19	1 437	0.4	5161	CHEMICALS AND ALLIED PRODUCTS	8	801	0.5
5051	METALS SERVICE CENTERS AND OFFICES	120	11 400	3.1	5191	FARM SUPPLIES	67	4 804	2.8
5052	COAL AND OTHER MINERALS AND ORES	5	1 386	0.4	5198	PAINTS, VARNISHES, AND SUPPLIES	14	374	0.2
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	15	786	0.2	5199	NONDURABLE GOODS, N.E.C.	19	6 369	3.7
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	7	324	0.1		OTHER INDUSTRIAL EQUIPMENT, SUPPLIES (CL 4910)			
5072	HARDWARE	411	27 344	7.5		TOTAL	5 548	3 289 537	100.0
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	74	3 897	1.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	10	56 391	1.7
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	16	308	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES	42	21 754	0.7
5078	REFRIGERATION EQUIPMENT AND SUPPLIES	6	252	0.1	5023	HOME FURNISHINGS	6	2 837	0.1
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	37	990	0.3	5039	CONSTRUCTION MATERIALS, N.E.C.	18	4 034	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	419	33 103	9.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	7	2 470	0.1
5085	INDUSTRIAL SUPPLIES	1 614	262 227	72.0	5051	METALS SERVICE CENTERS AND OFFICES	268	182 245	5.5
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	6	725	0.2	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	59	29 712	0.9
5161	CHEMICALS AND ALLIED PRODUCTS	10	494	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	13	5 779	0.2
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	15	2 713	0.7	5072	HARDWARE	222	35 956	1.1
5198	PAINTS, VARNISHES, AND SUPPLIES	22	1 058	0.3	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	270	39 494	1.2
5199	NONDURABLE GOODS, N.E.C.	9	960	0.3	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	90	8 362	0.3
	INDUSTRIAL LEATHER, BELTING, ETC. (CL 4850)				5081	COMMERCIAL MACHINES AND EQUIPMENT	36	10 409	0.3
	TOTAL	650	38 088	100.0	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	85	24 402	0.7
5013	AUTOMOTIVE PARTS AND SUPPLIES	3	75	0.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	25	6 311	0.2
5051	METALS SERVICE CENTERS AND OFFICES	4	539	1.4	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	386	164 754	5.0
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	6	151	0.4	5085	INDUSTRIAL SUPPLIES	3 775	2 199 768	66.9
5072	HARDWARE	10	218	0.6	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	7	7 920	0.2
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	5	141	0.4	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	4	4 228	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	44	1 082	2.8	5111	PRINTING AND WRITING PAPER	3	9 261	0.3
5085	INDUSTRIAL SUPPLIES	560	35 644	93.6	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	17	6 530	0.2
5161	CHEMICALS AND ALLIED PRODUCTS	12	201	0.5	5141	GROCERIES, GENERAL LINE	18	60 248	1.8
	MECHANICAL RUBBER GOODS (CL 4860)				5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	14	11 060	0.3
	TOTAL	2 300	449 527	100.0	5191	FARM SUPPLIES	4	2 763	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES	169	7 803	1.7	5199	NONDURABLE GOODS, N.E.C.	14	207 586	6.3
5014	TIRES AND TUBES	11	549	0.1		DENTAL EQUIPMENT, SUPPLIES (CL 5110)			
5051	METALS SERVICE CENTERS AND OFFICES	67	6 809	1.5		TOTAL	1 073	623 346	100.0
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	15	649	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	1 063	622 851	99.9
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	6	510	0.1		SCHOOL EQUIPMENT, SUPPLIES (CL 5120)			
5072	HARDWARE	99	3 718	0.8		TOTAL	4 039	830 715	100.0
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	76	3 025	0.7	5021	FURNITURE	104	17 453	2.1
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	42	2 610	0.6	5023	HOME FURNISHINGS	37	1 042	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	366	10 289	2.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	36	4 216	0.5
5085	INDUSTRIAL SUPPLIES	1 416	404 931	90.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES	73	6 384	0.8
					5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	31	4 034	0.5

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TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the spec- ified kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the spec- ified kind of busi- ness ¹
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . . .	18	3 482	D.4		CUSTODIAL, JANITORIAL SUPPLIES (CL 5220)			
5091	COMMERCIAL MACHINES AND EQUIPMENT	444	18 676	2.2					
5093	FARM AND GARDEN MACHINERY AND EQUIPMENT	15	554	0.1					
5094	INDUSTRIAL MACHINERY AND EQUIPMENT	51	4 176	D.5		TOTAL	3 D39	671 319	100.0
5095	INDUSTRIAL SUPPLIES	50	2 992	0.4	5021	FURNITURE	4	682	D.1
5096	PROFESSIONAL EQUIPMENT AND SUPPLIES	935	597 828	72.0	5023	HOME FURNISHINGS	12	3 131	D.5
5097	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	33	473	D.1	5072	HARDWARE	10	403	0.1
5099	DURABLE GOODS, N.E.C.	7	1 589	D.1	5031	COMMERCIAL MACHINES AND EQUIPMENT	8	699	0.1
5111	PRINTING AND WRITING PAPER	46	15 277	1.8	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	32	1 433	D.2
5112	STATIONERY SUPPLIES	531	29 981	3.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	38	1 724	D.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	147	14 415	1.7	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	38	1 699	0.3
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES .	287	23 372	2.8	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	1 949	518 513	77.2
5124	NOTIONS AND OTHER DRY GOODS	25	1 589	0.2	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	7	699	D.1
5133	WOMEN'S AND BOYS' CLOTHING AND FURNISHINGS . . .	23	3 319	0.4	5111	PRINTING AND WRITING PAPER	26	10 530	1.6
5134	FOOTWEAR	4	458	D.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	595	69 176	10.3
5141	GROCERIES, GENERAL LINE	466	34 977	4.2	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES .	10	499	D.1
5143	CONFECTIONERY	96	3 831	D.5	5141	GROCERIES, GENERAL LINE	35	33 898	5.0
5147	MEAT AND MEAT PRODUCTS	3	431	D.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	8	1 024	D.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	100	12 479	1.5	5191	FARM SUPPLIES	6	386	D.1
5161	CHEMICALS AND ALLIED PRODUCTS	6	1 181	0.1	5194	TOBACCO AND TOBACCO PRODUCTS	4	670	0.1
5194	TOBACCO AND TOBACCO PRODUCTS	291	12 633	1.5	5198	PAINTS, VARNISHES, AND SUPPLIES	15	831	D.1
5198	PAINTS, VARNISHES, AND SUPPLIES	14	835	0.1	5199	NONDURABLE GOODS, N.E.C.	16	1 276	D.2
5199	NONDURABLE GOODS, N.E.C.	107	11 862	1.4		LAUNDRY, DRY-CLEANING MACHINES (CL 5230)			
	CHURCH EQUIPMENT, SUPPLIES (CL 5130)					TOTAL	1 244	467 062	100.0
	TOTAL	221	30 113	100.0	5072	HARDWARE	4	349	D.1
5021	FURNITURE	6	114	D.4	5081	COMMERCIAL MACHINES AND EQUIPMENT	4	494	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT	4	60	0.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	17	1 814	D.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	4	108	0.4	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	8	1 342	D.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	191	28 647	95.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	965	420 195	90.0
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	6	585	1.9	5111	PRINTING AND WRITING PAPER	8	1 534	0.3
	SURGICAL, MEDICAL, HOSPITAL EQUIPMENT (CL 5140)				5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	117	3 740	D.8
	TOTAL	2 045	1 823 504	100.0	5133	PIECE GOODS	4	604	D.1
5088	INDUSTRIAL SUPPLIES	31	1 686	0.1	5161	CHEMICALS AND ALLIED PRODUCTS	95	35 068	7.5
5096	PROFESSIONAL EQUIPMENT AND SUPPLIES	1 814	1 781 006	97.7		UPHOLSTERERS' FABRICS, SUPPLIES (CL 5310)			
5097	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	16	1 498	0.1		TOTAL	362	131 343	100.0
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES .	146	28 524	1.6	5021	FURNITURE	8	422	D.3
5161	CHEMICALS AND ALLIED PRODUCTS	10	7 304	D.4	5023	HOME FURNISHINGS	6	729	D.6
	OPHTHALMIC PRODUCTS (CL 5150)				5065	INDUSTRIAL SUPPLIES	3	562	D.4
	TOTAL	1 329	487 978	100.0	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	189	93 982	71.6
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	4	447	0.1	5133	PIECE GOODS	122	15 025	11.4
5076	PROFESSIONAL EQUIPMENT AND SUPPLIES	1 289	483 285	99.0	5134	NOTIONS AND OTHER DRY GOODS	7	257	D.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES .	8	847	0.2	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	9	372	D.3
	SCIENTIFIC INSTRUMENTS, LABORATORY EQUIPMENT (CL 5160)					MUNICIPALITY SUPPLIES, EQUIPMENT (CL 5320)			
	TOTAL	555	623 959	100.0		TOTAL	459	206 195	100.0
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES . .	4	342	0.1	5051	METALS SERVICE CENTERS AND OFFICES	6	648	0.3
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	11	7 576	1.2	5065	ELECTRONIC PARTS AND EQUIPMENT	4	199	0.1
5066	PROFESSIONAL EQUIPMENT AND SUPPLIES	474	603 657	96.7	5072	HARDWARE	5	1 463	0.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES .	13	818	0.1	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	3	297	0.1
5161	CHEMICALS AND ALLIED PRODUCTS	28	10 102	1.6	5081	COMMERCIAL MACHINES AND EQUIPMENT	4	288	0.1
	OTHER SCIENTIFIC, PROFESSIONAL EQUIPMENT (CL 5170)				5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	4	648	0.3
	TOTAL	770	433 707	100.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	63	3 572	1.7
5085	INDUSTRIAL SUPPLIES	29	1 698	0.4	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	6	1 265	0.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	705	406 379	93.7	5085	INDUSTRIAL SUPPLIES	40	9 315	4.5
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	6	732	0.2	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	7	313	0.2
5112	STATIONERY SUPPLIES	5	1 484	0.3	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	292	185 510	90.0
5161	CHEMICALS AND ALLIED PRODUCTS	4	17 420	4.0	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	4	231	0.1
5191	FARM SUPPLIES	4	594	0.2	5093	SCRAP AND WASTE MATERIALS	3	249	0.1
	BEAUTY, BARBER SHOP EQUIPMENT (CL 5210)				5161	CHEMICALS AND ALLIED PRODUCTS	8	457	0.2
	TOTAL	2 004	527 508	100.0		OTHER SERVICE BUSINESS EQUIPMENT (CL 5330)			
5042	TOYS AND HOBBY GOODS AND SUPPLIES	22	3 553	0.7		TOTAL	620	219 744	100.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	10	263	0.1	5023	HOME FURNISHINGS	8	4 064	1.8
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	1 886	513 629	97.4	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	8	232	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES .	31	2 872	0.5	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	55	6 042	2.7
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	4	974	0.2	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	30	4 754	2.2
5141	GROCERIES, GENERAL LINE	4	460	D.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES . .	489	179 523	81.7
5199	NONDURABLE GOODS, N.E.C.	21	3 853	0.7	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	4	320	0.1

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United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
	MORTICIANS' GOODS, UNDERTAKERS' SUPPLIES (CL 5340)					COKE (CL 6120)			
	TOTAL	161	43 391	100.0		TOTAL	36	51 932	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	4	107	0.2	5051	METALS SERVICE CENTERS AND OFFICES	7	12 015	23.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	153	43 279	99.7	5052	COAL AND OTHER MINERALS AND ORES	25	30 321	58.4
	SHOE REPAIR AND RESOLE MATERIALS (CL 5350)					IRON, STEEL PRODUCTS (SEMI- FINISHED) (CL 6210)			
	TOTAL	267	89 932	100.0		TOTAL	1 071	616 293	100.0
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	229	83 842	93.2	5039	CONSTRUCTION MATERIALS, N.E.C.	12	970	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	3	498	0.6	5051	METALS SERVICE CENTERS AND OFFICES	580	721 831	88.4
5134	NOTIONS AND OTHER DRY GOODS	5	253	0.3	5052	COAL AND OTHER MINERALS AND ORES	7	6 861	0.8
5139	FOOTWEAR	15	2 311	2.6	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	4	635	0.1
	RAILROAD TRANSPORTATION EQUIPMENT (CL 5410)				5072	HARDWARE	99	13 616	1.7
	TOTAL	83	131 385	100.0	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	140	13 243	1.6
5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	68	112 468	85.6	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	142	13 383	1.6
	SHIP, BOAT, MARINE PROPULSION MACHINERY (CL 5420)				5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	4	11 595	1.4
	TOTAL	734	411 495	100.0	5085	INDUSTRIAL SUPPLIES	21	10 859	1.3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	12	2 091	0.5	5093	SCRAP AND WASTE MATERIALS	11	1 097	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES	49	8 503	2.1	5161	CHEMICALS AND ALLIED PRODUCTS	4	676	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	50	9 161	2.2	5199	NONDURABLE GOODS, N.E.C.	11	6 710	0.8
5051	METALS SERVICE CENTERS AND OFFICES	12	5 296	1.3		IRON, STEEL PRODUCTS (FLAT) (CL 6220)			
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	6	991	0.2		TOTAL	4 129	4 124 431	100.0
5072	HARDWARE	4	212	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK	110	5 941	0.1
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	16	4 214	1.0	5039	CONSTRUCTION MATERIALS, N.E.C.	251	26 054	0.6
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	14	1 236	0.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	5	33 853	0.8
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	32	9 502	2.3	5051	METALS SERVICE CENTERS AND OFFICES	2 301	3 746 286	90.8
5085	INDUSTRIAL SUPPLIES	32	5 161	1.3	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	16	3 367	0.1
5086	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	451	341 367	83.0	5081	COMMERCIAL MACHINES AND EQUIPMENT	8	6 869	0.2
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	4	208	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	93	9 200	0.2
5146	FISH AND SEAFOODS	6	916	0.2	5085	INDUSTRIAL SUPPLIES	221	29 948	0.7
5199	NONDURABLE GOODS, N.E.C.	23	4 577	1.1	5093	SCRAP AND WASTE MATERIALS	636	45 304	1.1
	AIRCRAFT, AVIATION PARTS (CL 5430)				5099	DURABLE GOODS, N.E.C.	4	10 691	0.3
	TOTAL	1 315	1 354 619	100.0	5153	GRAIN	21	20 332	0.5
5013	AUTOMOTIVE PARTS AND SUPPLIES	21	1 303	0.1	5191	FARM SUPPLIES	238	21 234	0.5
5065	ELECTRONIC PARTS AND EQUIPMENT	4	1 573	0.1	5199	NONDURABLE GOODS, N.E.C.	25	155 420	3.8
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	14	2 174	0.2		IRON AND STEEL WIRE, WIRE PRODUCTS (CL 6230)			
5085	INDUSTRIAL SUPPLIES	16	2 283	0.2		TOTAL	5 906	1 083 729	100.0
5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	1 201	1 328 592	98.1	5013	AUTOMOTIVE PARTS AND SUPPLIES	15	580	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	12	3 086	0.2	5014	TIRES AND TUBES	6	10 933	1.0
5199	NONDURABLE GOODS, N.E.C.	4	2 300	0.2	5023	HOME FURNISHINGS	22	1 817	0.2
	MISCELLANEOUS TRANSPORTATION EQUIPMENT (CL 5440)				5031	LUMBER, PLYWOOD, AND MILLWORK	969	48 595	4.5
	TOTAL	343	98 583	100.0	5039	CONSTRUCTION MATERIALS, N.E.C.	1 167	89 256	8.2
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	6	5 960	6.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	17	1 537	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	157	16 761	17.0	5051	METALS SERVICE CENTERS AND OFFICES	1 264	631 108	58.2
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	11	243	0.2	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	27	5 839	0.5
5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	147	60 259	61.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	10	1 484	0.1
	COAL (BITUMINOUS AND ANTHRACITE) (CL 6110)				5072	HARDWARE	687	105 622	9.7
	TOTAL	982	919 344	100.0	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	211	17 901	1.7
5051	METALS SERVICE CENTERS AND OFFICES	10	17 131	1.9	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	65	7 672	0.7
5052	COAL AND OTHER MINERALS AND ORES	391	733 760	79.8	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	87	4 666	0.4
5153	GRAIN	370	26 092	2.8	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	144	9 896	0.9
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	89	53 201	5.8	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	453	11 947	1.1
5191	FARM SUPPLIES	81	1 470	0.2	5085	INDUSTRIAL SUPPLIES	506	51 226	4.7
5199	NONDURABLE GOODS, N.E.C.	5	63 303	6.9	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	13	841	0.1
					5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	5	551	0.1
					5153	GRAIN	39	15 918	1.5
					5191	FARM SUPPLIES	82	8 035	0.7
					5199	NONDURABLE GOODS, N.E.C.	29	54 141	5.0
						IRON, STEEL FINISHED PRODUCTS (CL 6240)			
						TOTAL	3 153	2 359 649	100.0
5031	LUMBER, PLYWOOD, AND MILLWORK	190	14 641	0.6					
5039	CONSTRUCTION MATERIALS, N.E.C.	468	82 735	3.5					
5051	METALS SERVICE CENTERS AND OFFICES	1 980	2 011 113	85.2					
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	13	3 146	0.1					
5072	HARDWARE	110	13 916	0.6					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	65	2 550	0.1	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	49	6 648	1.1
5092	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	14	1 400	0.1	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	3	313	0.1
5064	INDUSTRIAL MACHINERY AND EQUIPMENT	68	40 768	1.7	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	8	463	0.1
5085	INDUSTRIAL SUPPLIES	141	27 171	1.2	5085	INDUSTRIAL SUPPLIES	14	2 849	0.5
5093	SCRAP AND WASTE MATERIALS	23	16 351	0.7	5093	SCRAP AND WASTE MATERIALS	4	2 598	0.4
5099	DURABLE GOODS, N.E.C.	16	22 577	1.0					
5199	NONDURABLE GOODS, N.E.C.	11	113 725	4.8		ALUMINUM SHAPES, FORMS, ETC. (CL 6430)			
	CAST IRON SOIL PIPE, TUBING (CL 6250)					TOTAL	1 951	904 742	100.0
	TOTAL	2 069	200 841	100.0	5023	HOME FURNISHINGS	14	709	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	18	496	0.2	5031	LUMBER, PLYWOOD, AND MILLWORK	107	5 750	0.6
5051	METALS SERVICE CENTERS AND OFFICES	95	52 595	26.2	5039	CONSTRUCTION MATERIALS, N.E.C.	551	51 093	5.6
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	23	1 422	0.7	5051	METALS SERVICE CENTERS AND OFFICES	1 224	719 681	79.5
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	4	131	0.1	5072	HARDWARE	13	944	0.1
5072	HARDWARE	78	3 792	1.9	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	4	528	0.1
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	1 606	118 965	59.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	6	990	0.1
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	97	3 304	1.6	5085	INDUSTRIAL SUPPLIES	6	1 539	0.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	6	193	0.1	5093	SCRAP AND WASTE MATERIALS	7	3 178	0.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	16	1 217	0.6	5198	PAINTS, VARNISHES, AND SUPPLIES	5	1 826	0.2
5085	INDUSTRIAL SUPPLIES	114	18 364	9.1		NONFERROUS METALS, MINERALS, ORES (CL 6440)			
	IRON, STEEL PIPE, TUBING (CL 6260)					TOTAL	492	913 940	100.0
	TOTAL	5 880	2 215 824	100.0	5051	METALS SERVICE CENTERS AND OFFICES	430	849 350	92.9
5039	CONSTRUCTION MATERIALS, N.E.C.	44	1 936	0.1	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	3	1 306	0.1
5051	METALS SERVICE CENTERS AND OFFICES	1 551	1 597 257	72.1	5093	SCRAP AND WASTE MATERIALS	17	3 285	0.4
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	26	2 849	0.1	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	3	13 193	1.4
5072	HARDWARE	308	25 017	1.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	3	14 614	1.6
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	2 346	260 217	11.7	5161	CHEMICALS AND ALLIED PRODUCTS	12	14 627	1.6
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	182	9 102	0.4		PETROLEUM PRODUCTS (CL 6500)			
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	24	3 218	0.1		TOTAL	4 227	456 072	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	135	2 061	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	332	6 973	1.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	686	150 902	6.8	5013	AUTOMOTIVE PARTS AND SUPPLIES	2 845	60 153	13.2
5085	INDUSTRIAL SUPPLIES	474	124 195	5.6	5014	TIRES AND TUBES	206	12 895	2.8
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	19	12 517	0.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	9	676	0.1
5199	NONDURABLE GOODS, N.E.C.	13	1 281	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	812	374 073	82.0
	OTHER CARBON STEEL PRODUCTS (CL 6270)					GASOLINE, KEROSENE (CL 6510)			
	TOTAL	363	185 541	100.0		TOTAL	5 539	4 083 326	100.0
5051	METALS SERVICE CENTERS AND OFFICES	354	185 097	99.8	5013	AUTOMOTIVE PARTS AND SUPPLIES	20	4 765	0.1
	ALLOY STEEL (CL 6320)				5039	CONSTRUCTION MATERIALS, N.E.C.	6	27 125	0.7
	TOTAL	1 016	566 909	100.0	5051	METALS SERVICE CENTERS AND OFFICES	17	12 591	0.3
5051	METALS SERVICE CENTERS AND OFFICES	983	562 084	99.1	5052	COAL AND OTHER MINERALS AND ORES	11	2 847	0.1
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	7	308	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	35	2 376	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	6	2 305	0.4	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	18	6 667	0.2
5085	INDUSTRIAL SUPPLIES	7	627	0.1	5141	GROCERIES, GENERAL LINE	4	7 413	0.2
	STAINLESS STEEL (CL 6330)				5153	GRAIN	766	76 062	1.9
	TOTAL	1 370	1 059 077	100.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	3 259	3 628 781	88.9
5039	CONSTRUCTION MATERIALS, N.E.C.	4	2 067	0.2	5191	FARM SUPPLIES	1 209	127 616	3.1
5051	METALS SERVICE CENTERS AND OFFICES	1 196	874 592	82.6	5199	NONDURABLE GOODS, N.E.C.	21	126 253	3.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	39	1 133	0.1		LIQUEFIED PETROLEUM (LP AND LR) GAS (CL 6520)			
5085	INDUSTRIAL SUPPLIES	91	22 316	2.1		TOTAL	1 536	152 288	100.0
	COPPER WIRE (ELECTRICAL ONLY) (CL 6410)				5072	HARDWARE	11	267	0.2
	TOTAL	152	114 983	100.0	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	4	93	0.1
5051	METALS SERVICE CENTERS AND OFFICES	121	114 431	99.5	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	6	690	0.5
5072	HARDWARE	13	118	0.1	5085	INDUSTRIAL SUPPLIES	3	96	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	4	90	0.1	5153	GRAIN	209	10 286	6.8
5093	SCRAP AND WASTE MATERIALS	4	185	0.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	855	113 269	74.4
5153	GRAIN	3	125	0.1	5191	FARM SUPPLIES	438	26 529	17.4
	OTHER COPPER, BRASS MILL PRODUCTS (CL 6420)					OILS, GREASES, OTHER PETROLEUM PRODUCTS (CL 6530)			
	TOTAL	893	600 600	100.0		TOTAL	4 506	3 198 338	100.0
5051	METALS SERVICE CENTERS AND OFFICES	794	556 608	92.7	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	9	4 402	0.1
5072	HARDWARE	10	677	0.1	5051	METALS SERVICE CENTERS AND OFFICES	4	21 653	0.7
					5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	338	10 636	0.3
					5141	GROCERIES, GENERAL LINE	12	9 412	0.3
					5153	GRAIN	523	19 000	0.6

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	2 459	2 997 923	93.7		ALUMINUM SCRAP (CL 6750)			
5191	FARM SUPPLIES	941	26 440	0.8		TOTAL	2 811	242 575	100.0
5199	NONDURABLE GOODS, N.E.C.	65	99 675	3.1	5051	METALS SERVICE CENTERS AND OFFICES.	6	152	0.1
	PREPARED IRON AND STEEL SCRAP (CL 6610)				5093	SCRAP AND WASTE MATERIALS	2 784	241 665	99.6
	TOTAL	3 429	2 179 311	100.0	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	6	684	0.3
5051	METALS SERVICE CENTERS AND OFFICES.	153	31 471	1.4		SCRAP COPPER, COPPER BASE ALLOY (CL 6760)			
5093	SCRAP AND WASTE MATERIALS	3 220	2 145 302	98.4		TOTAL	3 389	886 136	100.0
	UNPREPARED IRON AND STEEL SCRAP (CL 6620)				5051	METALS SERVICE CENTERS AND OFFICES.	8	1 472	0.2
	TOTAL	3 017	444 235	100.0	5093	SCRAP AND WASTE MATERIALS	3 352	883 436	99.7
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	26	2 463	0.6		SCRAP LEAD (CL 6770)			
5013	AUTOMOTIVE PARTS AND SUPPLIES	319	6 132	1.4		TOTAL	2 066	89 460	100.0
5051	METALS SERVICE CENTERS AND OFFICES.	139	30 714	6.9	5013	AUTOMOTIVE PARTS AND SUPPLIES	6	314	0.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	12	955	0.2	5093	SCRAP AND WASTE MATERIALS	2 054	88 799	99.3
5093	SCRAP AND WASTE MATERIALS	2 495	385 781	86.8	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	4	201	0.2
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	4	2 323	0.5		OTHER NONFERROUS METALLIC SCRAP (CL 6780)			
	ALLOY STEEL SCRAP (CL 6630)					TOTAL	1 850	287 100	100.0
	TOTAL	1 600	183 795	100.0	5051	METALS SERVICE CENTERS AND OFFICES.	30	14 894	5.2
5051	METALS SERVICE CENTERS AND OFFICES.	4	1 740	0.9	5093	SCRAP AND WASTE MATERIALS	1 805	269 615	93.9
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	4	537	0.3	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	4	1 211	0.4
5093	SCRAP AND WASTE MATERIALS	1 588	181 503	98.8		OTHER WASTE MATERIALS, SCRAP (CL 6790)			
	NICKEL ALLOY (CL 6640)					TOTAL	343	47 156	100.0
	TOTAL	616	107 431	100.0	5023	HOME FURNISHINGS.	12	149	0.3
5093	SCRAP AND WASTE MATERIALS	612	107 389	100.0	5093	SCRAP AND WASTE MATERIALS	327	44 430	94.2
	PRECIOUS METALS (SILVER, GOLD, ETC.) (CL 6650)					CIGARETTES, CIGARS, TOBACCO (CL 7110)			
	TOTAL	160	19 538	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	65	60 860	0.8
5081	COMMERCIAL MACHINES AND EQUIPMENT	4	969	5.0	5141	GROCERIES, GENERAL LINE	1 402	1 380 213	18.3
5093	SCRAP AND WASTE MATERIALS	141	9 677	49.5	5145	CONFECTIONERY	264	48 267	0.6
5199	NONDURABLE GOODS, N.E.C.	12	4 615	23.6	5148	FRESH FRUITS AND VEGETABLES	23	15 347	0.2
	SPECIAL METALS (TITANIUM, ETC.) (CL 6660)				5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	379	159 698	2.1
	TOTAL	196	25 171	100.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	70	21 818	0.3
5093	SCRAP AND WASTE MATERIALS	194	24 333	96.7	5181	BEER AND ALE	45	8 839	0.1
	WASTE RAGS, TEXTILE WASTE (CL 6710)				5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	42	26 261	0.3
	TOTAL	809	277 867	100.0	5194	TOBACCO AND TOBACCO PRODUCTS.	2 363	5 807 733	76.9
5023	HOME FURNISHINGS.	12	1 376	0.5	5199	NONDURABLE GOODS, N.E.C.	53	7 966	0.1
5051	METALS SERVICE CENTERS AND OFFICES.	4	339	0.1		BEER, ALE, PORTER, STOUT, ETC. (CL 7210)			
5093	SCRAP AND WASTE MATERIALS	776	272 066	97.9		TOTAL	5 758	6 736 719	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	4	1 142	0.4	5141	GROCERIES, GENERAL LINE	119	37 284	0.6
5152	COTTON.	6	526	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	113	9 959	0.1
	WIPING CLOTHS (CL 6720)				5181	BEER AND ALE	5 038	6 406 896	95.1
	TOTAL	512	95 133	100.0	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	367	265 210	3.9
5093	SCRAP AND WASTE MATERIALS	502	94 259	99.1	5194	TOBACCO AND TOBACCO PRODUCTS.	44	12 002	0.2
	WASTE PAPER (CL 6730)					WINE (CL 7310)			
	TOTAL	1 484	518 527	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	7	1 410	0.1
5093	SCRAP AND WASTE MATERIALS	1 452	517 530	99.8	5141	GROCERIES, GENERAL LINE	52	11 368	0.6
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	21	892	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	59	2 528	0.1
	ZINC SCRAP (CL 6740)				5181	BEER AND ALE	767	176 626	10.0
	TOTAL	965	36 104	100.0	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	1 319	1 572 604	88.7
5051	METALS SERVICE CENTERS AND OFFICES.	4	26	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.	15	5 860	0.3
5093	SCRAP AND WASTE MATERIALS	958	34 750	96.2		SPIRITS (CL 7320)			
						TOTAL	1 444	6 859 394	100.0
					5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	4	12 839	0.2
					5181	BEER AND ALE	100	68 468	1.0
					5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	1 257	6 761 119	98.6
					5194	TOBACCO AND TOBACCO PRODUCTS.	16	11 858	0.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
	PRINTING, WRITING PAPER (CL 7410)				5161	CHEMICALS AND ALLIED PRODUCTS	4	472	0.4
	TOTAL	3 281	2 633 871	100.0		PAPERBOARD, BOXBOARD (CL 7540)			
5021	FURNITURE	59	3 582	0.1		TOTAL	717	229 355	100.0
5081	COMMERCIAL MACHINES AND EQUIPMENT	530	27 695	1.1	5093	SCRAP AND WASTE MATERIALS	4	898	0.4
5093	SCRAP AND WASTE MATERIALS	3	3 258	0.1	5111	PRINTING AND WRITING PAPER	75	12 878	5.6
5111	PRINTING AND WRITING PAPER	1 131	2 248 129	85.4	5112	STATIONERY SUPPLIES	40	706	0.3
5112	STATIONERY SUPPLIES	852	80 115	3.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	567	211 390	92.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	492	245 854	9.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	4	169	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	103	5 818	0.2	5161	CHEMICALS AND ALLIED PRODUCTS	10	1 334	0.6
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	4	5 556	0.2		STATIONERY, OFFICE SUPPLIES (CL 7610)			
	ROLL NEWSPRINT, ROTOGRAVURE PAPER (CL 7420)					TOTAL	8 758	1 943 609	100.0
	TOTAL	391	239 426	100.0	5021	FURNITURE	455	95 571	4.9
5085	INDUSTRIAL SUPPLIES	3	494	0.2	5023	HOME FURNISHINGS	46	7 370	0.4
5093	SCRAP AND WASTE MATERIALS	6	445	0.2	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	27	1 375	0.1
5111	PRINTING AND WRITING PAPER	190	216 421	90.4	5042	TOYS AND HOBBY GOODS AND SUPPLIES	100	12 297	0.6
5112	STATIONERY SUPPLIES	13	683	0.3	5072	HARDWARE	6	1 315	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	171	21 084	8.8	5081	COMMERCIAL MACHINES AND EQUIPMENT	1 797	77 395	4.0
5161	CHEMICALS AND ALLIED PRODUCTS	4	282	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	174	14 834	0.8
	PERSONAL SERVICE PAPERS (CL 7510)				5099	DURABLE GOODS, N.E.C.	18	2 354	0.1
	TOTAL	6 210	1 765 695	100.0	5111	PRINTING AND WRITING PAPER	225	94 194	4.6
5023	HOME FURNISHINGS	37	6 031	0.3	5112	STATIONERY SUPPLIES	4 131	1 439 853	74.1
5072	HARDWARE	15	1 861	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	371	69 544	3.6
5081	COMMERCIAL MACHINES AND EQUIPMENT	136	11 554	0.7	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	409	36 957	1.9
5085	INDUSTRIAL SUPPLIES	51	3 198	0.2	5134	NOTIONS AND OTHER DRY GOODS	23	2 150	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	57	2 468	0.1	5141	GROCERIES, GENERAL LINE	189	17 688	0.9
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	254	20 461	1.2	5147	MEAT AND MEAT PRODUCTS	7	4 401	0.2
5111	PRINTING AND WRITING PAPER	209	70 166	4.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	41	1 369	0.1
5112	STATIONERY SUPPLIES	184	4 778	0.3	5191	FARM SUPPLIES	8	6 223	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	1 725	843 025	47.7	5199	TOBACCO AND TOBACCO PRODUCTS	130	6 021	0.3
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	132	12 841	0.7		NONDURABLE GOODS, N.E.C.	435	43 584	2.2
5141	GROCERIES, GENERAL LINE	1 616	616 064	34.9		HOUSEHOLD FURNITURE, SLEEP EQUIPMENT (CL 7710)			
5142	FROZEN FOODS	46	2 325	0.1		TOTAL	1 668	930 849	100.0
5143	DAIRY PRODUCTS	15	1 283	0.1	5021	FURNITURE	1 039	767 883	82.5
5145	CONFECTIONERY	179	15 388	0.9	5023	HOME FURNISHINGS	199	57 640	6.2
5147	MEAT AND MEAT PRODUCTS	30	1 081	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.	6	823	0.1
5148	FRESH FRUITS AND VEGETABLES	46	8 933	0.5	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	11	1 830	0.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	515	71 552	4.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	10	482	0.1
5161	CHEMICALS AND ALLIED PRODUCTS	62	4 236	0.2	5051	METALS SERVICE CENTERS AND OFFICES	4	550	0.1
5161	BEER AND ALE	32	997	0.1	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	10	630	0.1
5194	TOBACCO AND TOBACCO PRODUCTS	646	59 335	3.4	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	125	45 767	4.9
5199	NONDURABLE GOODS, N.E.C.	50	3 232	0.2	5072	HARDWARE	57	15 842	1.7
	INDUSTRIAL PAPERS (CL 7520)				5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	7	512	0.1
	TOTAL	5 536	2 110 428	100.0	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	9	1 548	0.2
5023	HOME FURNISHINGS	16	2 204	0.1	5112	STATIONERY SUPPLIES	8	860	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	9	1 498	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	8	525	0.1
5051	METALS SERVICE CENTERS AND OFFICES	14	1 634	0.1	5133	PIECE GOODS	9	12 928	1.4
5081	COMMERCIAL MACHINES AND EQUIPMENT	77	2 990	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	11	4 618	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	30	2 411	0.1	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	17	3 757	0.4
5085	INDUSTRIAL SUPPLIES	52	9 159	0.4	5141	GROCERIES, GENERAL LINE	8	1 004	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	25	1 489	0.1	5191	FARM SUPPLIES	22	681	0.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	75	2 459	0.1	5199	NONDURABLE GOODS, N.E.C.	44	6 434	0.7
5099	DURABLE GOODS, N.E.C.	15	11 160	0.5		OFFICE, COMMERCIAL, BUSINESS FURNITURE (CL 7720)			
5111	PRINTING AND WRITING PAPER	351	217 824	10.3		TOTAL	4 733	1 397 008	100.0
5112	STATIONERY SUPPLIES	78	1 880	0.1	5021	FURNITURE	2 024	1 101 308	78.8
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	2 410	1 536 051	72.8	5023	HOME FURNISHINGS	70	11 524	0.8
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	76	9 145	0.4	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	3	1 032	0.1
5141	GROCERIES, GENERAL LINE	1 130	197 320	9.3	5051	METALS SERVICE CENTERS AND OFFICES	4	895	0.1
5142	FROZEN FOODS	29	1 716	0.1	5072	HARDWARE	7	4 831	0.3
5144	POULTRY AND POULTRY PRODUCTS	15	1 347	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT	772	57 833	4.1
5145	CONFECTIONERY	97	3 877	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	41	2 784	0.2
5147	MEAT AND MEAT PRODUCTS	26	3 992	0.2	5085	INDUSTRIAL SUPPLIES	62	7 216	0.5
5148	FRESH FRUITS AND VEGETABLES	34	1 389	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	188	32 212	2.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	320	38 092	1.8	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	16	1 034	0.1
5161	CHEMICALS AND ALLIED PRODUCTS	46	3 975	0.2	5111	PRINTING AND WRITING PAPER	18	1 291	0.1
5194	TOBACCO AND TOBACCO PRODUCTS	433	22 771	1.1	5112	STATIONERY SUPPLIES	1 330	153 369	11.0
5199	NONDURABLE GOODS, N.E.C.	57	28 239	1.3	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	62	4 385	0.3
	SHIPPING ROOM SUPPLIES (CL 7530)				5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	35	2 871	0.2
	TOTAL	1 132	124 576	100.0	5133	PIECE GOODS	12	2 658	0.2
5021	FURNITURE	11	237	0.2	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	4	2 170	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.	4	158	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	4	2 805	0.2
5081	COMMERCIAL MACHINES AND EQUIPMENT	14	884	0.7					
5085	INDUSTRIAL SUPPLIES	9	1 525	1.2					
5111	PRINTING AND WRITING PAPER	70	6 495	5.2					
5112	STATIONERY SUPPLIES	276	10 190	8.2					
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	727	102 559	82.3					

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TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5161 5199	CHEMICALS AND ALLIED PRODUCTS NONDURABLE GOODS, N.E.C.	12 34	736 2 945	0.1 0.2	5051 5063	METALS SERVICE CENTERS AND OFFICES. ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	21 30	3 452 11 369	0.1 0.4
	CHINA, GLASSWARE, CROCKERY (CL 7810)				5064 5072 5074	ELECTRICAL APPLIANCES AND TV AND RADIO SETS HARDWARE. PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS).	180 112 48	166 143 33 979	6.4 1.3
	TOTAL	1 085	538 253	100.0	5075 5111	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES PRINTING AND WRITING PAPER.	11 4	1 751 2 180	0.1 0.1
5021 5023 5041 5042 5064 5072 5081 5085 5094	FURNITURE HOME FURNISHINGS. SPORTING AND RECREATIONAL GOODS AND SUPPLIES. . . . TOYS AND HOBBY GOODS AND SUPPLIES ELECTRICAL APPLIANCES AND TV AND RADIO SETS HARDWARE. COMMERCIAL MACHINES AND EQUIPMENT INDUSTRIAL SUPPLIES JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	40 556 19 46 27 13 6 5 28	5 627 465 837 553 3 714 5 625 1 281 1 372 11 083 2 730	1.0 86.5 0.1 0.7 1.0 0.2 0.3 2.1 0.5	5113 5133 5134 5136 5137 5198 5199	INDUSTRIAL AND PERSONAL SERVICE PAPER PIECE GOODS NOTIONS AND OTHER DRY GOODS MEN'S AND BOYS' CLOTHING AND FURNISHINGS. WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES. PAINTS, VARNISHES, AND SUPPLIES NONDURABLE GOODS, N.E.C.	7 22 12 27 50 37 75	2 809 13 420 1 414 8 375 10 726 5 193 3 087	0.1 0.5 0.1 0.2 0.4 0.2 0.1
5112 5113 5122 5136 5137	STATIONERY SUPPLIES INDUSTRIAL AND PERSONAL SERVICE PAPER DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES. . . . MEN'S AND BOYS' CLOTHING AND FURNISHINGS. WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES.	12 10 11 12 27	4 232 2 099 2 113 482	0.8 0.4 0.4 0.1		MIRRORS, LAMPS, PICTURE FRAMES (CL 7860)			
5139 5141 5149 5199	FOOTWEAR. GROCERIES, GENERAL LINE GROCERIES AND RELATED PRODUCTS, N.E.C. NONDURABLE GOODS, N.E.C.	6 15 6 157	514 3 848 749 22 949	0.2 0.1 0.1 4.3	5021 5023 5039 5064 5085 5112 5122 5133 5137	FURNITURE HOME FURNISHINGS. CONSTRUCTION MATERIALS, N.E.C. ELECTRICAL APPLIANCES AND TV AND RADIO SETS INDUSTRIAL SUPPLIES STATIONERY SUPPLIES DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES. . . . PIECE GOODS WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES.	131 229 14 6 4 4 3 3 13	10 123 70 730 4 288 176 0.8 912 1.0 121 0.1 123 0.1 101 0.1 203 0.2	11.4 79.9 4.8 0.2 1.0 0.1 0.1 0.1 0.2
	HOUSEHOLD LINENS, DOMESTICS (CL 7820)				5149 5199	GROCERIES AND RELATED PRODUCTS, N.E.C. NONDURABLE GOODS, N.E.C.	4 9	51 1 254	0.1 1.4
5013 5021 5023 5041 5042 5064 5072 5085 5094	AUTOMOTIVE PARTS AND SUPPLIES FURNITURE HOME FURNISHINGS. SPORTING AND RECREATIONAL GOODS AND SUPPLIES. . . . TOYS AND HOBBY GOODS AND SUPPLIES ELECTRICAL APPLIANCES AND TV AND RADIO SETS HARDWARE. INDUSTRIAL SUPPLIES JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	3 46 473 9 6 43 5 4 4	259 8 311 333 975 467 363 11 104 377 658 387	0.1 1.8 71.8 0.1 0.1 2.4 0.1 0.1 0.1	5021 5023 5039 5064 5085 5112 5122 5133 5137	FURNITURE HOME FURNISHINGS. CONSTRUCTION MATERIALS, N.E.C. ELECTRICAL APPLIANCES AND TV AND RADIO SETS INDUSTRIAL SUPPLIES STATIONERY SUPPLIES DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES. . . . PIECE GOODS WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES.	19 787 36 60 30 15 106 362 47	2 071 666 734 7 307 10 833 2 008 2 418 33 972 139 521 3 787	0.2 52.4 0.6 0.8 0.2 0.2 2.6 10.6 0.3
5122 5133 5134 5136 5137 5139 5141 5199	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES. . . . PIECE GOODS NOTIONS AND OTHER DRY GOODS MEN'S AND BOYS' CLOTHING AND FURNISHINGS. WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES. FOOTWEAR. GROCERIES, GENERAL LINE NONDURABLE GOODS, N.E.C.	18 77 37 139 138 8 8 66	6 335 36 622 5 352 19 435 24 155 2 227 2 002 11 543	1.4 7.9 1.2 4.2 5.2 0.5 0.4 2.5	5081 5083 5085 5086 5087 5094 5112 5113 5122	COMMERCIAL MACHINES AND EQUIPMENT FARM AND GARDEN MACHINERY AND EQUIPMENT INDUSTRIAL SUPPLIES PROFESSIONAL EQUIPMENT AND SUPPLIES SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES. . . . JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES STATIONERY SUPPLIES INDUSTRIAL AND PERSONAL SERVICE PAPER DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES. . . .	386 342 17 21 13 33 22 68 271	42 586 9 172 6 209 3 883 1 845 2 939 3 500 4 930 141 828	3.2 0.7 0.5 0.3 0.1 0.2 0.3 0.4 10.8
	SHADES, VENETIAN BLINDS (CL 7830)				5136 5137 5139 5141 5142 5145 5147 5149 5161	MEN'S AND BOYS' CLOTHING AND FURNISHINGS. WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES. FOOTWEAR. GROCERIES, GENERAL LINE FROZEN FOODS. CONFECTIONERY MEAT AND MEAT PRODUCTS. GROCERIES AND RELATED PRODUCTS, N.E.C. CHEMICALS AND ALLIED PRODUCTS	19 32 6 421 6 22 15 187 15	1 226 1 951 719 89 216 1 437 847 820 29 296 1 420	0.1 0.1 0.1 6.8 0.1 0.1 0.1 2.2 0.1
5021 5023 5043 5064 5086 5087 5122 5133 5136 5137	FURNITURE HOME FURNISHINGS. PHOTOGRAPHIC EQUIPMENT AND SUPPLIES ELECTRICAL APPLIANCES AND TV AND RADIO SETS PROFESSIONAL EQUIPMENT AND SUPPLIES SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES. . . . DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES. . . . PIECE GOODS MEN'S AND BOYS' CLOTHING AND FURNISHINGS. WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES.	159 410 3 4 18 8 5 30 15 26	11 166 175 780 635 548 1 120 840 1 325 7 587 197 2 736	5.5 86.2 0.3 0.3 0.5 0.4 0.6 3.7 0.1 1.3	5182 5191 5194 5198 5199	WINES AND DISTILLED ALCOHOLIC BEVERAGES FARM SUPPLIES TOBACCO AND TOBACCO PRODUCTS. PAINTS, VARNISHES, AND SUPPLIES NONDURABLE GOODS, N.E.C.	6 59 60 16 213	1 768 1 238 4 822 2 704 65 158	0.1 0.1 0.4 0.2 5.0
5199	NONDURABLE GOODS, N.E.C.	6	1 787	0.9		LUMBER (ROUGH, DRESSED, FINISHED) (CL 8110)			
	FLOOR COVERINGS (CL 7850)					TOTAL	5 061	6 405 177	100.0
5021 5023 5031 5039	FURNITURE HOME FURNISHINGS. LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C.	394 2 395 264 311	53 329 2 210 554 28 515 42 284	2.0 84.9 1.6 1.1	5031 5039 5051 5063	LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES. ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	4 361 336 18 18	6 259 268 58 110 4 541 17 502	97.7 0.9 0.1 0.3

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TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5153 5172 5191	GRAIN PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS FARM SUPPLIES PLYWOOD (INCLUDING CLIPBOARD, PARTICLE (CL 8120)) TOTAL	64 88 31	6 431 4 675 5 813	0.1 0.1 0.1	5161	CHEMICALS AND ALLIED PRODUCTS CONCRETE PRODUCTS, BUILDING STONE (CL 8220) TOTAL	4 889	503 173 730	0.1 100.0
5023 5031 5039 5051 5085 5099 5161 5199	HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES INDUSTRIAL SUPPLIES DURABLE GOODS, N.E.C. CHEMICALS AND ALLIED PRODUCTS NONDURABLE GOODS, N.E.C. WOOD SHINGLES (CL 8130) TOTAL	24 2 933 411 13 4 42 4 5	3 171 2 028 949 70 435 19 126 2 450 17 447 1 536 19 373	0.1 92.8 3.2 0.9 0.1 0.8 0.1 0.9	5031 5039 5051 5191	LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES FARM SUPPLIES CEMENT, LIME, PLASTIC, STUCCO (CL 8230) TOTAL	94 760 13 4	5 357 157 901 9 500 471	3.1 90.9 5.5 0.3
5031 5039 5099	LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. DURABLE GOODS, N.E.C. WOOD MILLWORK (DOORS, WINDOWS) (CL 8140) TOTAL	803 251 27	139 558 44 255 2 472	73.7 23.4 1.3	5023 5031 5039 5051 5072 5191 5199	HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES HARDWARE FARM SUPPLIES NONDURABLE GOODS, N.E.C. SAND, GRAVEL, CRUSHED STONE (CL 8240) TOTAL	10 329 1 112 17 7 12 4	229 12 462 242 489 1 723 366 239 138	0.1 4.8 93.9 0.7 0.1 0.1 0.1
5023 5031 5039 5051 5063	HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS ELECTRICAL APPLIANCES AND TV AND RADIO SETS HARDWARE PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	29 2 688 445 18 47 63 72 103	1 386 1 522 242 60 492 2 253 6 005 16 312 9 041 11 738	0.1 92.7 3.7 0.1 0.4 1.0 0.6 0.7	5031 5039 5051 5072 5191	LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES HARDWARE GRAIN NONDURABLE GOODS, N.E.C. READY-OR-TRANSIT-MIXED CONCRETE (CL 8250) TOTAL	70 1 044 6 5 5 6	1 017 184 230 127 279 99 237 276	0.5 97.9 0.1 0.1 0.1 0.1
5075 5085 5099	FARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES INDUSTRIAL SUPPLIES DURABLE GOODS, N.E.C. METAL MILLWORK (DOORS, ETC.) (CL 8150) TOTAL	14 5 18	1 903 1 878 966	0.1 0.1 0.1	5031 5039 5072 5199	LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. HARDWARE NONDURABLE GOODS, N.E.C. GLASS (FLAT, BRICK, ETC.) (CL 8310) TOTAL	69 167 4 6	3 478 27 322 185 1 861	10.5 82.4 0.6 5.6
5023 5031 5039 5051 5063	HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS ELECTRICAL APPLIANCES AND TV AND RADIO SETS HARDWARE PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	31 1 180 496 74 145 14 161 35	2 299 229 623 48 744 11 520 4 071 1 061 16 349 1 861	0.4 64.5 13.7 3.2 1.1 0.3 0.6 0.5	5013 5023 5031 5039 5051 5063 5198	AUTOMOTIVE PARTS AND SUPPLIES HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS PAINTS, VARNISHES, AND SUPPLIES INSULATION MATERIALS AND BOARD (CL 8410) TOTAL	11 13 232 795 13 4 44	3 417 3 510 18 847 359 855 10 219 1 914 7 097	0.8 0.9 4.7 88.8 2.5 0.5 1.8
5075 5082 5085 5161 5193 5199	FARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT INDUSTRIAL SUPPLIES CHEMICALS AND ALLIED PRODUCTS PAINTS, VARNISHES, AND SUPPLIES NONDURABLE GOODS, N.E.C. VENEER, OTHER WOOD PRODUCTS (CL 8160) TOTAL	12 4 3 4 5 5	1 020 761 2 020 192 200 195	0.3 0.2 0.6 0.1 0.1 0.1	5023 5031 5039 5051 5072 5074 5075 5085	HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES HARDWARE PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) FARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES INDUSTRIAL SUPPLIES	24 1 131 1 335 16 10 6 12 5	5 258 101 441 285 582 617 586 458 3 293 716	1.3 25.3 71.2 0.2 0.1 0.1 0.8 0.2
5023 5031 5039 5099	HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. DURABLE GOODS, N.E.C. BRICK, BLOCKS, TILE, CLAY, ETC. (CL 8210) TOTAL	8 346 123 3	450 165 750 11 141 3 420	0.2 91.2 6.1 1.9	5099 5199	DURABLE GOODS, N.E.C. NONDURABLE GOODS, N.E.C. ROOFING, SIOING EQUIPMENT (CL 8420) TOTAL	21 7	1 405 608	0.4 0.2
5023 5031 5039 5051 5063	HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. METALS SERVICE CENTERS AND OFFICES ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS INDUSTRIAL SUPPLIES DURABLE GOODS, N.E.C.	55 238 1 753 12 5 6 11	11 225 13 959 671 169 1 109 432 779 1 103	1.6 2.0 95.0 0.2 0.1 0.1 0.2	5023 5031 5039 5041 5051 5063 5064 5072	HOME FURNISHINGS LUMBER, PLYWOOD, AND MILLWORK CONSTRUCTION MATERIALS, N.E.C. SPORTING AND RECREATIONAL GOODS AND SUPPLIES METALS SERVICE CENTERS AND OFFICES ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS ELECTRICAL APPLIANCES AND TV AND RADIO SETS HARDWARE	17 1 209 1 686 9 65 11 8 157	3 799 146 623 937 084 850 11 225 608 730 17 674	0.3 12.6 80.8 0.1 1.0 0.1 0.1 1.5

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	153	9 011	0.8		OTHER BUILDING MATERIALS (CL 8570)			
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	152	14 476	1.2		TOTAL	2 797	1 004 777	100.0
5133	PIECE GOODS	4	1 283	0.1					
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	10	11 704	1.0	5023	HOME FURNISHINGS	30	6 440	0.6
5191	FARM SUPPLIES	10	1 398	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK	437	78 583	7.8
5198	PAINTS, VARNISHES, AND SUPPLIES	7	662	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.	1 485	734 465	73.1
					5051	METALS SERVICE CENTERS AND OFFICES	197	87 007	8.7
					5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	11	1 977	0.2
	BUILDING AND CONSTRUCTION PAPER (CL 8510)				5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	8	1 230	0.1
	TOTAL	1 001	70 518	100.0	5072	HARDWARE	166	29 337	2.9
5023	HOME FURNISHINGS	10	456	0.6	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	170	19 859	2.0
5031	LUMBER, PLYWOOD, AND MILLWORK	400	11 422	16.2	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	37	3 345	0.3
5039	CONSTRUCTION MATERIALS, N.E.C.	474	42 047	59.6	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	22	3 517	0.4
5051	METALS SERVICE CENTERS AND OFFICES	13	947	1.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	13	4 129	0.4
5072	HARDWARE	11	407	0.6	5085	INDUSTRIAL SUPPLIES	17	4 052	0.4
5099	DURABLE GOODS, N.E.C.	7	182	0.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	6	2 161	0.2
5111	PRINTING AND WRITING PAPER	7	244	0.3	5153	GRAIN	39	6 851	0.7
5112	STATIONERY SUPPLIES	9	134	0.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	9	973	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	48	13 568	19.2	5191	FARM SUPPLIES	121	14 352	1.4
5191	FARM SUPPLIES	3	353	0.5					
5198	PAINTS, VARNISHES, AND SUPPLIES	8	251	0.4		PHOTOGRAPHIC GOODS (CL 8610)			
						TOTAL	2 213	1 257 262	100.0
	WALLBOARD, HARDBOARD (CL 8520)				5013	AUTOMOTIVE PARTS AND SUPPLIES	9	2 478	0.2
	TOTAL	2 513	578 801	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	34	2 143	0.2
5023	HOME FURNISHINGS	27	2 302	0.4	5042	TOYS AND HOBBY GOODS AND SUPPLIES	15	1 358	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK	1 358	161 465	27.9	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	1 272	1 081 022	86.0
5039	CONSTRUCTION MATERIALS, N.E.C.	1 088	411 015	71.0	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	10	1 844	0.1
5051	METALS SERVICE CENTERS AND OFFICES	9	746	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	95	12 501	1.0
5072	HARDWARE	10	1 421	0.2	5065	ELECTRONIC PARTS AND EQUIPMENT	26	4 221	0.3
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	8	451	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT	35	2 892	0.2
					5084	INDUSTRIAL MACHINERY AND EQUIPMENT	40	18 386	1.5
	ADHESIVES, MASTICS (CL 8530)				5085	INDUSTRIAL SUPPLIES	8	4 711	0.4
	TOTAL	1 869	98 578	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	57	11 416	0.9
5021	FURNITURE	4	320	0.3	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	35	8 858	0.7
5023	HOME FURNISHINGS	96	5 418	5.5	5099	DURABLE GOODS, N.E.C.	11	1 865	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK	406	7 481	7.6	5112	STATIONERY SUPPLIES	33	2 114	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.	1 010	67 698	68.7	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	334	43 955	3.5
5051	METALS SERVICE CENTERS AND OFFICES	14	844	0.9	5141	GROCERIES, GENERAL LINE	6	4 742	0.4
5072	HARDWARE	15	1 052	1.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	6	1 473	0.1
5085	INDUSTRIAL SUPPLIES	16	2 142	2.2	5194	TOBACCO AND TOBACCO PRODUCTS	4	6 001	0.5
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	8	183	0.2	5199	NONDURABLE GOODS, N.E.C.	117	19 624	1.6
5111	PRINTING AND WRITING PAPER	10	384	0.4					
5112	STATIONERY SUPPLIES	33	808	0.8		SPORTING, ATHLETIC GOODS, BICYCLES (CL 8620)			
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	109	5 005	5.1		TOTAL	4 440	2 637 327	100.0
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	36	596	0.6	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	24	10 059	0.4
5134	NOTIONS AND OTHER DRY GOODS	3	111	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES	78	9 073	0.3
5161	CHEMICALS AND ALLIED PRODUCTS	35	4 068	4.1	5014	TIRES AND TUBES	78	4 144	0.2
5191	FARM SUPPLIES	4	358	0.4	5023	HOME FURNISHINGS	55	21 756	0.8
5198	PAINTS, VARNISHES, AND SUPPLIES	49	1 413	1.4	5031	LUMBER, PLYWOOD, AND MILLWORK	6	1 454	0.1
5199	NONDURABLE GOODS, N.E.C.	4	109	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.	14	1 515	0.1
					5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	2 218	2 105 715	79.8
	STRUCTURAL IRON, STEEL (CL 8540)				5042	TOYS AND HOBBY GOODS AND SUPPLIES	106	16 527	0.6
	TOTAL	368	201 209	100.0	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	30	5 045	0.2
5031	LUMBER, PLYWOOD, AND MILLWORK	97	10 046	5.0	5051	METALS SERVICE CENTERS AND OFFICES	34	4 238	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.	257	189 605	94.2	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	18	5 789	0.2
5051	METALS SERVICE CENTERS AND OFFICES	6	1 100	0.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	151	110 252	4.2
					5072	HARDWARE	387	208 873	7.9
	PLASTIC BUILDING MATERIALS (CL 8550)				5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	33	2 815	0.1
	TOTAL	1 127	116 413	100.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	450	18 201	0.7
5023	HOME FURNISHINGS	29	8 936	7.7	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	15	1 846	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK	388	31 174	26.8	5085	INDUSTRIAL SUPPLIES	20	3 332	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	687	73 646	63.3	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	38	2 372	0.1
5051	METALS SERVICE CENTERS AND OFFICES	8	1 522	1.3	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	12	6 909	0.3
	PREFABRICATED STRUCTURAL ASSEMBLIES (CL 8560)				5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	31	4 724	0.2
	TOTAL	422	195 478	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	16	8 073	0.3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	21	780	0.4	5133	PIECE GOODS	3	11 262	0.4
5013	AUTOMOTIVE PARTS AND SUPPLIES	32	4 090	2.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	35	5 309	0.2
5031	LUMBER, PLYWOOD, AND MILLWORK	155	42 068	21.5	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	20	3 711	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	199	145 808	74.6	5141	GROCERIES, GENERAL LINE	12	6 623	0.3
					5161	CHEMICALS AND ALLIED PRODUCTS	8	1 861	0.1
					5191	FARM SUPPLIES	204	2 569	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of business ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of business ¹
5199	NONDURABLE GOODS, N.E.C.	199	45 332	1.7	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	6	1 185	0.3
	TOYS, GAMES, FIREWORKS, ETC. (CL 8630)				5191	FARM SUPPLIES	35	7 218	2.0
	TOTAL	3 586	1 275 118	100.0	5199	NONDURABLE GOODS, N.E.C.	100	12 608	3.5
5013	AUTOMOTIVE PARTS AND SUPPLIES	21	2 674	0.2		BOOKS, MAGAZINES, PRINTED MATERIALS (CL 8680)			
5021	FURNITURE	8	719	0.1		TOTAL	3 173	2 462 658	100.0
5023	HOME FURNISHINGS	113	26 664	2.1	5021	FURNITURE	11	1 822	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	117	29 491	2.3	5023	HOME FURNISHINGS	8	3 273	0.1
5042	TOYS AND HOBBY GOODS AND SUPPLIES	1 161	927 982	72.8	5042	TOYS AND HOBBY GOODS AND SUPPLIES	52	3 239	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	116	39 299	3.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	17	2 048	0.1
5072	HARDWARE	140	34 536	2.7	5099	DURABLE GOODS, N.E.C.	32	1 782	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT	10	3 714	0.3	5112	STATIONERY SUPPLIES	223	15 847	0.6
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	368	9 108	0.7	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	15	1 493	0.1
5095	INDUSTRIAL SUPPLIES	3	2 301	0.2	5199	NONDURABLE GOODS, N.E.C.	2 687	2 419 529	98.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	56	7 285	0.6		HAY, STRAW, ALFALFA, OTHER (CL 6710)			
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	27	1 956	0.2		TOTAL	3 550	392 546	100.0
5099	DURABLE GOODS, N.E.C.	16	960	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	3	218	0.1
5112	STATIONERY SUPPLIES	83	8 603	0.7	5031	LUMBER, PLYWOOD, AND MILLWORK	8	403	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	28	1 461	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.	11	7 275	1.9
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	294	29 855	2.3	5051	METALS SERVICE CENTERS AND OFFICES	6	953	0.2
5134	NOTIONS AND OTHER DRY GOODS	29	1 505	0.1	5072	HARDWARE	16	494	0.1
5136	MENTS AND BOYS' CLOTHING AND FURNISHINGS	32	1 846	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	22	3 946	1.0
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	52	8 446	0.7	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	3	595	0.2
5139	FOOTWEAR	8	12 396	1.0	5085	INDUSTRIAL SUPPLIES	3	207	0.1
5141	GROCERIES, GENERAL LINE	142	15 182	1.2	5099	DURABLE GOODS, N.E.C.	4	3 472	0.9
5145	CONFECTIONERY	61	4 447	0.3	5141	GROCERIES, GENERAL LINE	5	729	0.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	43	2 368	0.2	5143	DAIRY PRODUCTS	4	786	0.2
5194	TOBACCO AND TOBACCO PRODUCTS	106	4 954	0.4	5148	FRESH FRUITS AND VEGETABLES	13	6 052	1.5
5199	NONDURABLE GOODS, N.E.C.	400	92 239	7.2	5153	GRAIN	492	34 551	8.8
	BOATS (OUTBOARD, ROW BOATS) (CL 8640)				5154	LIVESTOCK	36	505	0.1
	TOTAL	411	172 655	100.0	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	10	739	0.2
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	12	5 149	3.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	47	942	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	245	126 971	73.5	5191	FARM SUPPLIES	2 809	313 474	79.9
5072	HARDWARE	7	975	0.6	5199	NONDURABLE GOODS, N.E.C.	21	9 128	2.3
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	25	1 826	1.1		FEEDS (MIXED AND OTHER) (CL 8720)			
5085	INDUSTRIAL SUPPLIES	3	370	0.2		TOTAL	17 155	3 257 215	100.0
5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	69	35 872	20.8	5031	LUMBER, PLYWOOD, AND MILLWORK	10	3 139	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	13	237	0.1	5051	METALS SERVICE CENTERS AND OFFICES	6	2 024	0.1
5191	FARM SUPPLIES	8	194	0.1	5072	HARDWARE	48	4 469	0.1
	BILLIARDS, POOL, BOWLING EQUIPMENT (CL 8650)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	166	11 410	0.4
	TOTAL	266	184 687	100.0	5141	GROCERIES, GENERAL LINE	310	39 153	1.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	217	181 822	98.4	5143	DAIRY PRODUCTS	45	18 261	0.6
5042	TOYS AND HOBBY GOODS AND SUPPLIES	12	187	0.1	5144	POULTRY AND POULTRY PRODUCTS	89	22 883	0.7
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	5	548	0.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	179	16 047	0.5
5081	COMMERCIAL MACHINES AND EQUIPMENT	6	1 280	0.7	5153	GRAIN	4 547	587 368	18.0
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	6	270	0.1	5154	LIVESTOCK	113	43 958	1.3
5099	DURABLE GOODS, N.E.C.	7	439	0.2	5161	CHEMICALS AND ALLIED PRODUCTS	8	2 123	0.1
	THEATER, STUDIO EQUIPMENT (CL 8660)				5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	541	23 029	0.7
	TOTAL	175	53 282	100.0	5191	FARM SUPPLIES	10 881	2 470 629	75.9
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	117	50 534	94.8	5194	TOBACCO AND TOBACCO PRODUCTS	35	1 717	0.1
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	37	1 141	2.1	5199	NONDURABLE GOODS, N.E.C.	32	2 672	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	4	202	0.4		FEED INGREDIENTS (CL 8730)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	4	1 076	2.0		TOTAL	5 703	1 389 480	100.0
5199	NONDURABLE GOODS, N.E.C.	9	142	0.3	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	14	993	0.1
	OTHER RECREATION, HOBBY GOODS (CL 8670)				5153	GRAIN	1 471	256 581	18.5
	TOTAL	878	363 251	100.0	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	19	6 376	0.5
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	539	284 298	78.3	5161	CHEMICALS AND ALLIED PRODUCTS	4	6 169	0.4
5042	TOYS AND HOBBY GOODS AND SUPPLIES	99	41 080	11.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	143	3 006	0.2
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	5	405	0.1	5191	FARM SUPPLIES	4 002	1 105 670	79.6
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	8	1 259	0.3	5199	NONDURABLE GOODS, N.E.C.	7	4 536	0.3
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	16	1 152	0.3		FERTILIZER, FERTILIZER MATERIALS (CL 8740)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	6	832	0.2		TOTAL	16 753	2 545 536	100.0
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	12	469	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES	6	1 621	0.1
5099	DURABLE GOODS, N.E.C.	12	8 730	2.4	5072	HARDWARE	64	2 025	0.1
5112	STATIONERY SUPPLIES	6	2 014	0.6	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	302	19 172	0.8
5134	NOTIONS AND OTHER DRY GOODS	6	810	0.2	5148	FRESH FRUITS AND VEGETABLES	25	1 936	0.1
5141	GROCERIES, GENERAL LINE	6	274	0.1	5152	COTTON	28	2 016	0.1
					5153	GRAIN	3 791	359 916	14.1
					5154	LIVESTOCK	30	2 277	0.1
					5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	26	1 679	0.1
					5161	CHEMICALS AND ALLIED PRODUCTS	194	17 775	0.7
					5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	700	34 734	1.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5191	FARM SUPPLIES	11 306	2 073 934	81.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . .	62	14 832	1.4
5199	NONDURABLE GOODS, N.E.C.	144	20 762	0.8	5072	HARDWARE	11	696	0.1
	AGRICULTURAL CHEMICALS (CL 8750)				5085	INDUSTRIAL SUPPLIES	4	4 883	0.5
	TOTAL	15 812	1 545 583	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	16	928	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.	9	925	0.1	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	170	13 177	1.3
5072	HARDWARE	67	1 357	0.1	5099	DURABLE GOODS, N.E.C.	28	838	0.1
5043	FARM AND GARDEN MACHINERY AND EQUIPMENT	414	26 881	1.7	5112	STATIONERY SUPPLIES	213	9 661	0.9
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	6	1 692	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	26	3 433	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	55	3 148	0.2	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES, AND ACCESSORIES	143	17 778	1.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES, AND ACCESSORIES	73	6 096	0.4	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	20	866	0.1
5141	GROCERIES, GENERAL LINE	26	4 628	0.3	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	24	5 001	0.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	30	2 121	0.1	5141	GROCERIES, GENERAL LINE	8	1 951	0.2
5152	COTTON	20	1 101	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	8	338	0.1
5153	GRAIN	3 056	123 442	8.0	5153	GRAIN	5	7 721	0.7
5154	LIVESTOCK	17	11 622	0.8	5191	FARM SUPPLIES	36	3 076	0.3
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	15	1 325	0.1	5194	TOBACCO AND TOBACCO PRODUCTS	9	7 238	0.7
5161	CHEMICALS AND ALLIED PRODUCTS	303	54 512	3.5	5199	NONDURABLE GOODS, N.E.C.	2 396	913 476	87.0
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	572	8 855	0.6		ADVERTISING SPECIALTIES, CALENDARS (CL 8920)			
5191	FARM SUPPLIES	10 839	1 275 068	82.5		TOTAL	1 650	384 862	100.0
5198	PAINTS, VARNISHES, AND SUPPLIES	13	1 156	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES . .	11	856	0.2
5199	NONDURABLE GOODS, N.E.C.	182	5 761	0.4	5042	TOYS AND HOBBY GOODS AND SUPPLIES	39	5 041	1.3
	SEEDS (CL 8760)				5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . .	4	861	0.2
	TOTAL	12 196	1 364 812	100.0	5081	COMMERCIAL MACHINES AND EQUIPMENT	4	433	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	102	5 783	0.4	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	6	840	0.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES, AND ACCESSORIES	6	1 130	0.1	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	18	2 183	0.6
5141	GROCERIES, GENERAL LINE	12	1 400	0.1	5112	STATIONERY SUPPLIES	11	897	0.2
5148	FRESH FRUITS AND VEGETABLES	13	1 294	0.1	5199	NONDURABLE GOODS, N.E.C.	1 525	365 314	94.9
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	41	5 619	0.4		FLOWERS, PLANTS, FLORIST'S SUPPLIES (CL 9110)			
5153	GRAIN	2 688	97 134	7.1		TOTAL	3 741	1 071 667	100.0
5154	LIVESTOCK	19	3 713	0.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES . .	9	894	0.1
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	28	4 361	0.3	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	25	1 271	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	275	3 166	0.2	5153	GRAIN	23	1 213	0.1
5191	FARM SUPPLIES	8 778	1 219 780	89.4	5191	FARM SUPPLIES	751	27 936	2.6
5199	NONDURABLE GOODS, N.E.C.	123	14 052	1.0	5199	NONDURABLE GOODS, N.E.C.	2 880	1 038 665	96.9
	PRECIOUS STONES (CUT) AND METALS (CL 8810)					LOGS, PILES, PULPWOOD, POLES, ETC. (CL 9210)			
	TOTAL	1 478	1 457 616	100.0		TOTAL	2 242	1 246 377	100.0
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES . .	19	761	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK	201	110 189	8.8
5051	METALS SERVICE CENTERS AND OFFICES	4	1 180	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.	40	5 733	0.5
5052	COAL AND OTHER MINERALS AND ORES	8	2 388	0.2	5051	METALS SERVICE CENTERS AND OFFICES	21	25 783	2.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	1 344	1 444 407	99.1	5099	DURABLE GOODS, N.E.C.	1 553	1 052 821	84.5
5199	NONDURABLE GOODS, N.E.C.	70	4 896	0.3	5191	FARM SUPPLIES	345	9 421	0.8
	JEWELRY, SILVERWARE, TROPHIES (CL 8820)				5199	NONDURABLE GOODS, N.E.C.	34	23 251	1.9
	TOTAL	3 243	1 229 834	100.0		BARRELS, 80XES, 80X SHOOKS, ETC. (CL 9220)			
5021	FURNITURE	15	985	0.1		TOTAL	143	35 487	100.0
5023	HOME FURNISHINGS	51	4 574	0.4	5031	LUMBER, PLYWOOD, AND MILLWORK	4	3 975	11.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES . .	91	5 760	0.5	5085	INDUSTRIAL SUPPLIES	75	19 921	56.1
5042	TOYS AND HOBBY GOODS AND SUPPLIES	79	5 159	0.4	5099	DURABLE GOODS, N.E.C.	8	136	0.4
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	26	4 832	0.4	5191	FARM SUPPLIES	26	2 369	6.7
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . .	138	26 069	2.1	5199	NONDURABLE GOODS, N.E.C.	11	672	1.9
5072	HARDWARE	24	868	0.1		PHONOGRAPH RECORDS, PRERECORDED TAPES, (CL 9310)			
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	2 031	1 089 847	88.6		TOTAL	2 076	1 544 917	100.0
5112	STATIONERY SUPPLIES	25	2 172	0.2	5042	TOYS AND HOBBY GOODS AND SUPPLIES	6	1 336	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES, AND OTHER DRY GOODS	62	10 457	0.9	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . .	77	34 316	2.2
5134	WOMEN'S AND BOYS' CLOTHING AND FURNISHINGS . . .	10	1 326	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT	102	2 624	0.2
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	34	1 615	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT	10	1 993	0.1
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	37	2 330	0.2	5099	DURABLE GOODS, N.E.C.	1 624	1 483 646	96.0
5141	GROCERIES, GENERAL LINE	6	1 337	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES, AND ACCESSORIES	24	962	0.1
5194	TOBACCO AND TOBACCO PRODUCTS	27	7 834	0.6	5199	NONDURABLE GOODS, N.E.C.	132	10 181	0.7
5199	NONDURABLE GOODS, N.E.C.	432	61 324	5.0		MUSICAL INSTRUMENTS (CL 9410)			
	GIFTS, ART GOODS, NOVELTIES, ETC. (CL 8910)					TOTAL	646	307 163	100.0
	TOTAL	3 650	1 049 425	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES . .	15	1 754	0.6
5013	AUTOMOTIVE PARTS AND SUPPLIES	12	1 406	0.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	3	254	0.1
5021	FURNITURE	22	1 894	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS . .	8	2 208	0.7
5023	HOME FURNISHINGS	94	9 816	0.9	5072	HARDWARE	4	725	0.2
5031	LUMBER, PLYWOOD, AND MILLWORK	16	587	0.1	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	11	611	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES . .	56	6 009	0.6	5099	DURABLE GOODS, N.E.C.	550	269 409	87.7
5042	TOYS AND HOBBY GOODS AND SUPPLIES	157	16 933	1.6					
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	21	2 550	0.2					

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5199	NONDURABLE GOODS, N.E.C.	35	2 265	0.7	5191	FARM SUPPLIES	139	1 200	0.5
	OTHER TEXTILE PRODUCTS (CL 9510)				5199	NONDURABLE GOODS, N.E.C.	453	222 768	84.7
	TOTAL	575	236 155	100.0		LUGGAGE, SADDLERY, HARNESS (CL 9740)			
5023	HOME FURNISHINGS	6	266	0.1		TOTAL	319	43 578	100.0
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	5	789	0.3	5021	FURNITURE	6	39	0.1
5072	HARDWARE	14	552	0.2	5023	HOME FURNISHINGS	18	176	0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	14	690	0.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	10	1 315	3.0
5085	INDUSTRIAL SUPPLIES	5	546	0.2	5042	TOYS AND HOBBY GOODS AND SUPPLIES	10	983	2.3
5094	DURABLE GOODS, N.E.C.	11	199	0.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	9	665	1.5
5133	PIECE GOODS	8	445	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	18	3 320	7.6
5141	GROCERIES, GENERAL LINE	5	302	0.1	5072	HARDWARE	5	1 238	2.8
5153	GRAIN	7	345	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	6	895	2.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	16	3 723	1.6	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	10	1 621	3.7
5191	FARM SUPPLIES	77	664	0.3		DURABLE GOODS, N.E.C.	71	17 443	40.0
5199	NONDURABLE GOODS, N.E.C.	365	216 728	91.8	5112	STATIONERY SUPPLIES	9	646	1.5
	INDUSTRIAL YARNS (CL 9610)				5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	5	326	0.7
	TOTAL	345	444 144	100.0	5133	PIECE GOODS	4	185	0.4
5023	HOME FURNISHINGS	4	568	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	17	901	2.1
5099	DURABLE GOODS, N.E.C.	8	686	0.2	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	15	3 861	8.9
5133	PIECE GOODS	13	2 148	0.5	5139	FOOTWEAR	8	2 675	6.1
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	4	672	0.2	5141	GROCERIES, GENERAL LINE	6	284	0.7
5139	FOOTWEAR	4	1 135	0.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	6	25	0.1
5199	NONDURABLE GOODS, N.E.C.	290	429 269	96.7	5191	FARM SUPPLIES	10	79	0.2
	WIGS, SWITCHES, TOUTEES, ETC. (CL 9620)				5199	NONDURABLE GOODS, N.E.C.	66	4 062	9.3
	TOTAL	832	161 285	100.0		SMOKERS' SUPPLIES AND PIPES (CL 9750)			
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	520	10 648	6.6		TOTAL	925	141 113	100.0
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	19	877	0.5	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	6	134	0.1
5199	NONDURABLE GOODS, N.E.C.	265	147 946	91.7	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	48	1 935	1.4
	WALLPAPER (CL 9710)				5141	GROCERIES, GENERAL LINE	100	29 581	21.0
	TOTAL	807	289 462	100.0	5145	CONFECTIONERY	28	591	0.4
5021	FURNITURE	11	402	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	18	239	0.2
5023	HOME FURNISHINGS	13	2 396	0.8	5194	TOBACCO AND TOBACCO PRODUCTS	657	67 836	48.1
5031	LUMBER, PLYWOOD, AND MILLWORK	4	973	0.3	5199	NONDURABLE GOODS, N.E.C.	44	37 634	26.7
5039	CONSTRUCTION MATERIALS, N.E.C.	6	375	0.1		MISCELLANEOUS LINES (CL 9760)			
5042	TOYS AND HOBBY GOODS AND SUPPLIES	4	164	0.1		TOTAL	5 412	1 429 101	100.0
5072	HARDWARE	4	515	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	65	7 415	0.5
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	6	1 213	0.4	5013	AUTOMOTIVE PARTS AND SUPPLIES	172	173 105	12.1
5111	PRINTING AND WRITING PAPER	6	1 435	0.5	5014	TIRES AND TUBES	108	5 225	0.4
5133	PIECE GOODS	6	2 591	0.9	5021	FURNITURE	41	4 388	0.3
5198	PAINTS, VARNISHES, AND SUPPLIES	302	34 110	11.8	5023	HOME FURNISHINGS	89	11 217	0.8
5199	NONDURABLE GOODS, N.E.C.	415	244 401	84.4	5031	LUMBER, PLYWOOD, AND MILLWORK	128	12 487	0.9
	VEGETABLE OILS (COTTONSEED, LINSEED) (CL 9720)				5039	CONSTRUCTION MATERIALS, N.E.C.	143	16 804	1.2
	TOTAL	262	539 087	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	47	9 491	0.7
5023	HOME FURNISHINGS	4	628	0.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES	21	1 297	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	11	103 849	19.3	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	30	4 158	0.3
5153	GRAIN	13	310	0.1	5051	METALS SERVICE CENTERS AND OFFICES	165	47 013	3.3
5161	CHEMICALS AND ALLIED PRODUCTS	36	45 927	8.5	5052	COAL AND OTHER MINERALS AND ORES	6	1 370	0.1
5191	FARM SUPPLIES	119	23 595	4.4	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	82	15 705	1.1
5199	NONDURABLE GOODS, N.E.C.	53	346 492	64.3	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	72	15 228	1.1
	LEATHER (CL 9730)				5065	ELECTRONIC PARTS AND EQUIPMENT	55	5 393	0.4
	TOTAL	810	262 993	100.0	5072	HARDWARE	98	12 167	0.9
5014	TIRES AND TUBES	5	946	0.4	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	163	30 617	2.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	11	592	0.2	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	63	10 645	0.7
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	6	309	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT	129	14 703	1.0
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	4	1 293	0.5	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	57	8 060	0.6
5072	HARDWARE	13	714	0.3	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	279	38 467	2.7
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	25	239	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	138	19 988	1.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	3	359	0.1	5085	INDUSTRIAL SUPPLIES	156	29 208	2.0
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	45	2 176	0.8	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	16	2 066	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	18	1 279	0.5	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	29	1 580	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	11	792	0.3	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	28	3 123	0.2
5133	PIECE GOODS	9	3 044	1.2	5093	SCRAP AND WASTE MATERIALS	116	10 927	0.8
5134	NOTIONS AND OTHER DRY GOODS	7	1 584	0.6	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	8	861	0.1
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	10	956	0.4	5099	DURABLE GOODS, N.E.C.	62	9 302	0.7
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	8	2 763	1.1	5111	PRINTING AND WRITING PAPER	14	1 433	0.1
5139	FOOTWEAR	8	402	0.2	5112	STATIONERY SUPPLIES	51	3 706	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	4	282	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	64	10 734	0.8
5153	GRAIN	7	183	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	76	32 251	2.3
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	4	19 528	7.4	5133	PIECE GOODS	34	3 140	0.2
					5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	14	5 395	0.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1b. Merchant Wholesalers by Broad Commodity Line and Kind of Business—
United States: 1972—Continued

1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹	1972 SIC code	Commodity line and kind of business	Estab- lish- ments (num- ber)	Sales ¹ (\$1,000)	Per- cent of sales ac- count ed for by the speci- fied kind of busi- ness ¹
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	8	2 192	0.2	5039	CONSTRUCTION MATERIALS, N.E.C.	300	34 957	1.8
5141	GROCERIES, GENERAL LINE	229	117 717	8.2	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	66	4 051	0.2
5142	FROZEN FOODS	13	2 322	0.2	5042	TOYS AND HOBBY GOODS AND SUPPLIES	8	1 377	0.1
5143	DAIRY PRODUCTS	21	3 282	0.2	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	120	8 702	0.4
5144	POULTRY AND POULTRY PRODUCTS	19	1 005	0.1	5051	METALS SERVICE CENTERS AND OFFICES	179	17 431	0.9
5145	CONFECTIONERY	43	4 569	0.3	5052	COAL AND OTHER MINERALS AND ORES	17	1 930	0.1
5147	MEAT AND MEAT PRODUCTS	28	3 928	0.3	5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	309	41 705	2.1
5148	FRESH FRUITS AND VEGETABLES	53	12 869	0.9	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	186	22 740	1.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	129	24 986	1.7	5065	ELECTRONIC PARTS AND EQUIPMENT	335	19 485	1.0
5153	GRAIN	417	59 566	4.2	5072	HARDWARE	169	12 361	0.6
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	50	12 572	0.9	5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	257	10 459	0.6
5161	CHEMICALS AND ALLIED PRODUCTS	105	12 226	0.9	5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	289	23 425	1.2
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	227	9 873	0.7	5078	REFRIGERATION EQUIPMENT AND SUPPLIES	215	29 081	1.5
5181	BEER AND ALE	45	1 456	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT	1 632	79 443	4.0
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	7	6 424	0.4	5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	1 412	294 330	15.1
5191	FARM SUPPLIES	551	34 481	2.4	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	3 032	143 534	7.4
5194	TOBACCO AND TOBACCO PRODUCTS	141	54 375	3.8	5084	INDUSTRIAL MACHINERY AND EQUIPMENT	1 224	161 871	8.3
5198	PAINTS, VARNISHES, AND SUPPLIES	51	2 800	0.2	5085	INDUSTRIAL SUPPLIES	513	30 230	1.6
5199	NONDURABLE GOODS, N.E.C.	402	461 593	32.3	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	337	16 085	0.8
	RECEIPTS FROM PROCESSING (CL 9910)				5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	228	16 705	0.9
	TOTAL	245	29 689	100.0	5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	165	45 575	2.3
5051	METALS SERVICE CENTERS AND OFFICES	219	26 054	87.8	5093	SCRAP AND WASTE MATERIALS	383	15 987	0.8
5052	COAL AND OTHER MINERALS AND ORES	7	2 709	9.1	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	25	3 459	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	5	237	0.8	5099	DURABLE GOODS, N.E.C.	90	2 714	0.1
5085	INDUSTRIAL SUPPLIES	3	250	0.8	5111	PRINTING AND WRITING PAPER	32	1 211	0.1
5191	FARM SUPPLIES	4	31	0.1	5112	STATIONERY SUPPLIES	315	12 233	0.6
	COMMODITY CREDIT RECEIPTS (CL 9920)				5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	30	4 178	0.2
	TOTAL	2 207	97 480	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	58	6 421	0.3
5152	COTTON	5	100	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	19	1 982	0.1
5153	GRAIN	1 847	83 446	85.6	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	6	5 445	0.3
5154	LIVESTOCK	17	66	0.1	5141	GROCERIES, GENERAL LINE	207	149 415	7.7
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	58	8 314	8.5	5143	DAIRY PRODUCTS	33	5 152	0.3
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	10	259	0.3	5145	CONFECTIONERY	19	1 224	0.1
5191	FARM SUPPLIES	257	5 257	5.4	5146	FISH AND SEAFOODS	18	2 021	0.1
	OTHER LABOR, SERVICE RECEIPTS (CL 9930)				5147	MEAT AND MEAT PRODUCTS	37	2 716	0.1
	TOTAL	23 600	1 945 883	100.0	5148	FRESH FRUITS AND VEGETABLES	101	14 764	0.8
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	1 085	159 922	8.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	87	26 497	1.4
5013	AUTOMOTIVE PARTS AND SUPPLIES	1 009	96 528	5.0	5152	COTTON	23	1 182	0.1
5014	TIRES AND TUBES	863	40 348	2.1	5153	GRAIN	2 959	169 681	8.7
5021	FURNITURE	236	10 829	0.6	5154	LIVESTOCK	67	2 746	0.1
5023	HOME FURNISHINGS	105	6 725	0.3	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	76	5 661	0.3
5031	LUMBER, PLYWOOD, AND MILLWORK	199	16 353	0.8	5161	CHEMICALS AND ALLIED PRODUCTS	112	7 333	0.4
					5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	966	29 344	1.5
					5191	FARM SUPPLIES	3 054	78 590	4.0
					5194	TOBACCO AND TOBACCO PRODUCTS	13	1 223	0.1
					5198	PAINTS, VARNISHES, AND SUPPLIES	35	1 103	0.1
					5199	NONDURABLE GOODS, N.E.C.	258	45 336	2.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total because of deletion of kinds of business with less than 0.05 percent of commodity line total or those which constitute a disclosure.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972

New England											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					1620	WOMEN'S, CHILDREN'S CLOTHING.	4	151	25.8	0.1
	TOTAL	265	487 318	(X)	100.0	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	8	166	5.9	0.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	122	247 464	62.8	50.8	3610	HARDWARE.	11	2 565	26.1	1.0
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	169	152 291	50.7	31.3	4150	CHINA, GLASSWARE (COMMERCIAL).	6	268	15.5	0.1
1210	MACHINE SHOP SALES AND LABOR.	71	19 776	11.8	4.1	7510	PERSONAL SERVICE PAPERS.	4	1 730	23.3	0.7
1211	PARTS AND EQUIPMENT.	52	13 859	9.4	2.8	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	4	267	22.2	0.1
1212	MACHINE SHOP LABOR.	54	5 917	7.3	1.2	7810	CHINA, GLASSWARE, CROCKERY.	26	13 601	78.4	5.6
1220	NEW AND REBUILT PARTS, ETC.	140	49 124	15.1	10.1	7820	HOUSEHOLD LINENS, DOMESTICS.	36	20 423	88.9	8.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	12	3 057	23.8	0.6	7821	BEOSPREADS, COMFORTERS, BLANKETS.	27	2 267	12.6	0.9
1310	TIRES AND TUBES.	27	1 839	3.0	0.4	7822	TABLE LINENS.	23	1 193	8.9	0.5
4320	FARM, DAIRY MACHINERY, PARTS.	5	892	13.8	0.2	7823	SHEETS, PILLOW CASES.	29	7 351	35.5	3.0
4420	GENERAL PURPOSE INDUSTRIAL MACH.	3	566	8.3	0.1	7824	TOWELS, WASH CLOTHS.	32	8 308	36.9	3.4
4500	PETROLEUM PRODUCTS.	27	653	1.4	0.1	7825	OTHER LINENS, DOMESTICS.	25	1 303	7.4	0.5
9760	MISCELLANEOUS LINES.	7	1 186	15.5	0.2		COMMODITIES N.E.C..	(X)	1	(X)	(Z)
9930	OTHER LABOR, SERVICE RECEIPTS.	76	10 151	9.9	2.1	7830	SHADES, VENETIAN BLINDS.	17	7 251	43.8	3.0
	COMMODITIES N.E.C..	(X)	319	(X)	0.1	7840	CURTAINS, DRAPES.	26	7 370	37.8	3.0
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					7850	FLOOR COVERINGS.	105	115 907	95.2	47.4
	TOTAL	1 395	691 676	(X)	100.0	7851	CARPETS, RUGS.	98	78 250	67.5	32.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	47	1 690	11.9	0.2	7852	LINOLEUM, OTHER HARD SURFACE.	59	33 184	38.6	13.6
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	17	1 788	21.1	0.3	7853	OTHER FLOOR COVERINGS.	23	4 473	11.1	1.8
1210	MACHINE SHOP SALES AND LABOR.	360	35 622	22.1	5.2	7860	MIRRORS, LAMPS, PICTURE FRAMES.	13	2 268	19.6	0.9
1220	NEW AND REBUILT PARTS, ETC.	1 247	605 956	92.7	87.6	7870	KITCHEN UTENSILS, TOOLS, ETC.	53	64 314	88.1	26.3
1230	AUTOMOTIVE GLASS.	54	3 720	13.1	0.5	8630	TOYS, GAMES, FIREWORKS, ETC.	8	351	14.1	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	130	12 544	42.8	1.8	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	8	381	12.6	0.2
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	37	5 998	48.1	0.9	9930	OTHER LABOR, SERVICE RECEIPTS.	6	507	17.7	0.2
1310	TIRES AND TUBES.	183	7 582	8.1	1.1		COMMODITIES N.E.C..	(X)	3 118	(X)	1.3
1510	PAINTERS' SUPPLIES AND SUNDRIES.	27	685	6.3	0.1		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
3610	HARDWARE.	10	1 296	9.5	0.2		TOTAL	389	649 662	(X)	100.0
4420	GENERAL PURPOSE INDUSTRIAL MACH.	6	507	8.1	0.1	1510	PAINTERS' SUPPLIES AND SUNDRIES.	19	1 087	3.2	0.2
4840	ABRASIVES, ABRASIVE MATERIALS.	37	1 278	6.7	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	18	739	6.4	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES.	3	1 219	28.9	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	4	482	4.2	0.1
5420	SHIP, BOAT, MARINE PROPULSION MACH.	3	544	13.6	0.1	3610	HARDWARE.	41	4 085	8.0	0.6
6500	PETROLEUM PRODUCTS.	223	4 273	5.1	0.6	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	11	1 027	5.7	0.2
6620	UNPREPARED IRON AND STEEL SCRAP.	31	426	8.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	55	1 867	3.7	0.3
9760	MISCELLANEOUS LINES.	9	925	17.0	0.1	6232	NAILS AND STAPLES.	55	1 867	3.7	0.3
9930	OTHER LABOR, SERVICE RECEIPTS.	41	2 800	14.1	0.4	7850	FLOOR COVERINGS.	12	602	2.7	0.1
	COMMODITIES N.E.C..	(X)	2 823	(X)	0.4	8110	LUMBER (ROUGH, DRESSED, FINISHED).	263	387 722	72.2	59.7
	TIRES AND TUBES (SIC 5014)					8111	SOFTWOODS (EXCEPT FLOORING).	233	334 949	64.5	51.6
	TOTAL	183	152 031	(X)	100.0	8112	HARDWOODS (EXCEPT FLOORING).	109	39 278	18.0	6.0
1220	NEW AND REBUILT PARTS, ETC.	63	3 454	7.8	2.3	8113	FLOORING.	87	13 495	4.4	2.1
1221	MOTOR AND CHASSIS PARTS.	9	682	18.0	0.4	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE).	175	99 941	22.9	15.4
1223	CHEMICALS (ADDITIVES, ETC.).	9	159	2.4	0.1	8121	HARDWOOD.	103	30 282	11.7	4.7
1225	SUPPLIES AND ACCESSORIES.	56	2 342	6.2	1.7	8122	SOFTWOOD.	132	69 659	23.8	10.7
	COMMODITIES N.E.C..	(X)	71	(X)	(Z)	8130	WOOD SHINGLES.	90	9 842	3.8	1.5
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	15	1 146	7.3	0.8	8140	WOOD MILLWORK (DOORS, WINDOWS).	187	104 396	40.0	16.1
1310	TIRES AND TUBES.	180	130 773	88.5	86.0	8150	METAL MILLWORK (DOORS, ETC.).	58	9 221	17.2	1.4
1320	RECAPED TIRES.	88	12 185	17.8	8.0	8160	VENEER, OTHER WOOD PRODUCTS.	18	1 819	6.3	0.3
6500	PETROLEUM PRODUCTS.	3	199	15.3	0.1	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	7	589	5.3	0.1
9930	OTHER LABOR, SERVICE RECEIPTS.	34	1 345	4.1	0.9	8220	CONCRETE PRODUCTS, BUILDING STONE.	7	2 053	13.6	0.3
	COMMODITIES N.E.C..	(X)	2 879	(X)	1.9	8230	CEMENT, LIME, PLASTIC, STUCCO.	16	343	1.2	0.1
	FURNITURE (SIC 5021)					8410	INSULATION MATERIALS AND BOARD.	58	2 848	3.6	0.4
	TOTAL	160	97 791	(X)	100.0	8420	ROOFING, SIDING EQUIPMENT.	67	6 228	5.9	1.0
1710	YARD OR PIECE GOODS.	4	1 188	32.6	1.2	8421	ASPHALT SHINGLES, ROOFING.	61	5 073	6.9	0.8
4110	OFFICE MACHINES AND EQUIPMENT.	21	1 835	11.7	1.9	8425	RAIN-CARRYING EQUIPMENT.	22	829	1.6	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES.	4	1 108	17.2	1.1		COMMODITIES N.E.C..	(X)	326	(X)	0.1
7610	STATIONERY, OFFICE SUPPLIES.	17	4 210	26.8	4.3	8510	BUILDING AND CONSTRUCTION PAPER.	35	900	2.4	0.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	43	26 182	94.1	26.8	8520	WALLBOARD, HARDBOARD.	60	4 866	6.0	0.7
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	122	59 454	78.2	60.8	8550	PLASTIC BUILDING MATERIALS.	11	860	4.6	0.1
7840	CURTAINS, DRAPES.	4	194	4.2	0.2	8570	OTHER BUILDING MATERIALS.	21	5 305	19.9	0.8
7850	FLOOR COVERINGS.	11	1 696	18.4	1.7	9760	MISCELLANEOUS LINES.	9	432	5.5	0.1
7860	MIRRORS, LAMPS, PICTURE FRAMES.	4	199	3.5	0.2		COMMODITIES N.E.C..	(X)	2 408	(X)	0.4
9930	OTHER LABOR, SERVICE RECEIPTS.	15	474	4.9	0.5		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
	COMMODITIES N.E.C..	(X)	1 251	(X)	1.3		TOTAL	400	343 578	(X)	100.0
	HOME FURNISHINGS (SIC 5023)					1510	PAINTERS' SUPPLIES AND SUNDRIES.	16	1 012	4.0	0.3
	TOTAL	220	244 784	(X)	100.0	3310	ELECTRICAL WIRING SUPPLIES.	5	256	5.8	0.1
1510	PAINTERS' SUPPLIES AND SUNDRIES.	6	975	12.9	0.4	3610	HARDWARE.	33	2 044	6.8	0.6
1710	YARD OR PIECE GOODS.	8	2 404	22.3	1.0	3710	WARM-AIR HEATING, COOLING EQUIPMENT.	5	867	20.1	0.3
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	4	767	12.9	0.3	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	5	261	4.0	0.1
1811	WORK CLOTHING, WORK GLOVES.	4	568	19.2	0.2	4320	FARM, DAIRY MACHINERY, PARTS.	4	585	28.7	0.2
	COMMODITIES N.E.C..	(X)	199	(X)	0.1	6220	IRON, STEEL PRODUCTS (FLAT).	27	3 974	11.6	1.2
						6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	83	7 173	6.3	2.1
						6232	NAILS AND STAPLES.	83	7 173	6.3	2.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6240	IRON, STEEL FINISHED PRODUCTS	25	2 446	8.1	0.7	8612	PROJECTION APPARATUS	34	(D)	23.4	15.9
6430	ALUMINUM SHAPES, FORMS, ETC.	36	3 754	6.7	1.1	8613	DEVELOPING, PRINTING EQUIPMENT . .	41		18.1	13.2
7850	FLOOR COVERINGS	24	2 490	14.8	0.7	8614	SENSITIZED, UNEXPOSED PHOTO. FILM	41		23.3	12.4
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	22	2 544	11.4	0.7	8615	OTHER PHOTOGRAPHIC GOODS	37		16.1	8.1
8111	SOFTWOODS (EXCEPT FLOORING)	18	1 129	7.5	0.3		COMMODITIES N.E.C.	(X)		(X)	(Z)
8113	FLOORING	11	1 059	7.5	0.3	9760	MISCELLANEOUS LINES	3	32.0	1.5	
	COMMODITIES N.E.C.	(X)	356	(X)	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	11	3.1	0.5	
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	22	1 299	7.8	0.4		METALS SERVICE CENTERS AND				
8122	SOFTWOOD	20	1 199	7.3	0.3		OFFICES (SIC 5051)				
	COMMODITIES N.E.C.	(X)	100	(X)	(Z)		TOTAL	271			100.0
8130	WOOD SHINGLES	16	955	3.2	0.3				(X)		
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	27	3 775	13.1	1.1	3610	HARDWARE	8	7.3	0.2	
8150	METAL MILLWORK (DOORS, ETC.)	24	2 795	6.4	0.8	3615	ALL OTHER HARDWARE	8	6.4	0.2	
8160	VEENER, OTHER WOOD PRODUCTS	7	383	3.9	0.1		COMMODITIES N.E.C.	(X)	(X)	(Z)	
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	118	46 757	47.0	13.6						
8220	CONCRETE PRODUCTS, BUILDING STONE . .	45	7 173	17.6	2.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	18.1	0.1	
8230	CEMENT, LIME, PLASTIC, STUCCO	80	9 476	13.0	2.8						
8240	SAND, GRAVEL, CRUSHED STONE	52	8 334	22.4	2.4	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	10	7.8	0.3	
8310	GLASS (FLAT, BRICK, ETC.)	56	34 164	56.8	9.9	3741	PIPE FITTINGS, VALVES	10	3.8	0.1	
8410	INSULATION MATERIALS AND BOARD . . .	114	26 422	18.8	7.7	3742	PLUMBING FIXTURES	3	15.3	0.1	
							COMMODITIES N.E.C.	(X)	(X)	(Z)	
8420	ROOFING, SIOING EQUIPMENT	101	65 563	51.3	19.1						
8510	BUILDING AND CONSTRUCTION PAPER . . .	42	3 143	5.4	0.9	4610	INDUSTRIAL VALVES, FITTINGS	6	22.9	0.4	
8520	WALLBOARD, HARDBOARD	81	29 458	26.1	8.6	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	4.9	0.2	
8530	ADHESIVES, MASTICS	92	16 087	16.9	4.7						
8540	STRUCTURAL IRON, STEEL	14	2 996	20.5	0.9	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	34	18.3	2.5	
8550	PLASTIC BUILDING MATERIALS	60	6 812	9.6	2.0	6211	SHEET BARS, TIN PLATE BARS.	12	52.1	2.0	
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	11	6 770	73.4	2.0	6212	WIRE ROOS	10	3.4	0.1	
8570	OTHER BUILDING MATERIALS	92	40 033	48.8	11.7	6216	OTHER SEMIFINISHED IRON, STEEL . .	14	4.1	0.4	
9760	MISCELLANEOUS LINES	5	1 237	35.5	0.4		COMMODITIES N.E.C.	(X)	(X)	(Z)	
9930	OTHER LABOR, SERVICE RECEIPTS	7	426	4.6	0.1						
	COMMODITIES N.E.C.	(X)	2 114	(X)	0.6	6220	IRON, STEEL PRODUCTS (FLAT)	122	49.9	30.2	
	SPORTING AND RECREATIONAL GOODS					6221	PLATES	68	15.1	4.6	
	AND SUPPLIES (SIC 5041)					6222	STRIP (HOT, COLD-ROLLED)	64	19.0	6.5	
	TOTAL	194		(X)	100.0	6223	SHEETS (COLD-ROLLED)	71	23.6	10.8	
1220	NEW AND REBUILT PARTS, ETC.	3	14.0	0.1		6224	SHEETS (HOT-ROLLED)	69	12.0	4.9	
1510	PAINTERS' SUPPLIES AND SUPPLIES	7	15.1	0.3		6225	BLACKPLATE	15	8.1	0.4	
						6226	SHEETS (GALVANIZED, OTHER COATED)	53	7.8	2.3	
3610	HARDWARE	7	15.6	0.3		6227	TINPLATE	9	2.9	0.1	
3611	BUILDERS' HARDWARE	7	3.9	0.1		6228	FABRICATED AND STRUCTURAL PLATE .	6	57.0	0.2	
3612	HEAVY HARDWARE	7	3.9	0.1		6229	OTHER FLAT IRON, STEEL PRODUCTS .	24	4.7	0.5	
3613	KITCHEN AND SHELF HARDWARE	7	3.9	0.1		6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	69	21.4	3.9	
3615	ALL OTHER HARDWARE	7	3.9	0.1		6231	WIRE--PLAIN, COATED, BARBED, ETC.	34	16.1	1.1	
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	7	6.0	0.6		6232	NAILS AND STAPLES	16	50.1	1.8	
4311	POWER LAWNMOWERS	7	6.0	0.6		6233	WOVEN, WELDED WIRE FENCING, PARTS	10	6.3	0.2	
						6234	WIRE ROPE AND STRAND, BALE TIES .	16	16.2	0.6	
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	3	8.1	0.1		6235	REINFORCEMENT MESH--WELDED, WOVEN	18	2.0	0.1	
8420	ROOFING, SIOING EQUIPMENT	3	10.1	0.1			COMMODITIES N.E.C.	(X)	(X)	(Z)	
8570	OTHER BUILDING MATERIALS	3	11.1	0.1		6240	IRON, STEEL FINISHED PRODUCTS	90	33.8	11.0	
				(D)		6242	BAR-S, BAR-SIZE SHAPES, HOT-ROLLED	67	9.8	2.6	
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	140	85.8	70.9		6243	BAR-S, COLD-FINISHED	65	11.5	3.2	
8621	ATHLETIC EQUIPMENT, SUPPLIES	59	79.2	17.4		6244	CONCRETE REINFORCEMENT BARS	42	7.1	0.8	
8622	ARMS AND AMMUNITION	21	41.2	7.3		6245	STRUCTURAL SHAPES	69	14.6	3.9	
8623	BICYCLES	15	73.5	5.7		6248	OTHER FINISHED PRODUCTS	15	6.0	0.3	
8624	CAMPING EQUIPMENT	13	21.6	4.0			COMMODITIES N.E.C.	(X)	(X)	0.1	
8625	FISHING TACKLE AND EQUIPMENT	31	60.1	7.0		6250	CAST IRON SOIL PIPE, TUBING	3	26.9	0.2	
8626	SKI EQUIPMENT, SUPPLIES	27	79.6	9.5		6260	IRON, STEEL PIPE, TUBING.	56	16.0	3.8	
8627	OTHER (WATER SPORTS, ARCHERY)	33	73.8	20.0		6261	TUBING (MECHANICAL AND PRESSURE).	44	11.0	2.1	
						6262	STANDARD STEEL PIPE	28	12.6	1.7	
8630	TOYS, GAMES, FIREWORKS, ETC.	5	18.9	0.7		6270	OTHER CARBON STEEL PRODUCTS	21	27.8	2.5	
8640	BOATS (OUTBOARD, ROW BOATS)	14	61.3	11.0							
8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	12	75.4	1.6		6320	ALLOY STEEL	69	18.3	6.3	
8660	THEATER, STUDIO EQUIPMENT	10	94.4	1.2		6321	BAR-S, HOT-ROLLED OR COLD-FINISHED	43	7.6	1.8	
8670	OTHER RECREATION, HOBBY GOODS	31	94.4	11.0		6322	TOOL STEEL BARS	36	16.7	2.4	
9760	MISCELLANEOUS LINES	7	13.6	0.4		6323	PIPE AND TUBING	7	7.0	0.4	
	COMMODITIES N.E.C.	(X)	(X)	1.6		6324	PLATE	7	3.7	0.2	
	TOYS AND HOBBY GOODS AND SUPPLIES					6325	OTHER ALLOY STEEL	21	10.4	1.4	
	(SIC 5042) ²						COMMODITIES N.E.C.	(X)	(X)	(Z)	
	TOTAL	68	56 933	(X)	100.0	6330	STAINLESS STEEL	80	23.2	8.9	
	PHOTOGRAPHIC EQUIPMENT AND					6331	PLATES	33	6.8	1.1	
	SUPPLIES (SIC 5043)					6332	STRIP	20	9.1	1.6	
	TOTAL	61		(X)	100.0	6333	SHEETS	42	6.6	1.7	
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3	15.0	0.6		6334	BAR-S, BAR-SIZE SHAPES	42	10.6	2.6	
4460	PRINTING TRADES MACHINERY, EQUIP. . .	3	27.9	1.3		6335	OTHER STAINLESS STEEL	38	11.1	1.9	
5120	SCHOOL EQUIPMENT, SUPPLIES	3	21.5	0.1			COMMODITIES N.E.C.	(X)	(X)	(Z)	
8610	PHOTOGRAPHIC GOODS	61	96.1	96.1		6410	COPPER WIRE (ELECTRICAL ONLY)	14	27.9	1.5	
8611	CAMERAS, PARTS, ACCESSORIES	47	50.0	46.5		6420	OTHER COPPER, BRASS MILL PRODUCTS .	64	29.8	9.5	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of — Establishments handling the line				Amount ¹ (\$1,000)	As percent of total sales of — Establishments handling the line		
6430	ALUMINUM SHAPES, FORMS, ETC.	99	(D)	24.7	11.5	9760	MISCELLANEOUS LINES	7	(D)	8.2	0.1
6431	PLATE (1.250 INCH AND OVER)	50		7.3	1.9	9930	OTHER LABOR, SERVICE RECEIPTS	28		12.5	0.4
6432	SHEET, COIL (1.006 TO 1.249 INCH)	71		8.1	3.1		COMMODITIES N.E.C.	(X)		(X)	0.6
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	52		10.2	2.8		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)				
6434	PIPE AND TUBING (INCL. HOLLOW BAR)	43		2.7	0.6		TOTAL	142	375 386	(X)	100.0
6435	OTHER EXTRUDED SHAPES	34		14.3	2.7						
6436	FOILS	7		12.3	0.4						
6440	NONFERROUS METALS, MINERALS, ORES	24	(D)	30.4	5.1	1220	NEW AND REBUILT PARTS, ETC.	4	800	6.7	0.2
6441	MAGNESIUM	4		54.2	1.4	1430	BEAUTY AIDS (TOILETRIES, ETC.)	4	188	2.5	0.1
6442	NICKEL	5		49.3	1.5	3310	ELECTRICAL WIRING SUPPLIES	10	631	16.6	0.2
6443	TIN, LEAD, ZINC, ETC.	18		16.5	2.1	3315	MOTORS, GENERATORS, ETC.	4	274	10.4	0.1
6620	UNPREPARED IRON AND STEEL SCRAP	3		11.8	0.1		COMMODITIES N.E.C.	(X)	357	(X)	0.1
9760	MISCELLANEOUS LINES	5		1.7	0.1	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	43	8 136	4.8	2.2
9930	OTHER LABOR, SERVICE RECEIPTS	8		11.7	0.3	3420	MAJOR APPLIANCES, TV SETS, ETC.	124	248 991	78.8	66.3
	COMMODITIES N.E.C.	(X)		(X)	1.3	3421	ELECTRIC HOME KITCHEN EQUIPMENT	84	61 512	25.4	16.4
	COAL AND OTHER MINERALS AND ORES (SIC 5052)					3422	ELECTRIC HOME LAUNDRY EQUIPMENT	74	32 726	15.5	8.7
	TOTAL	13		(X)	100.0	3423	TV SETS	64	133 335	49.7	35.5
6110	COAL (BITUMINOUS AND ANTHRACITE)	13	(D)	99.8	99.8	3424	CONSOLE RADIOS AND RECORD PLAYERS	64	8 803	3.4	2.3
6120	COKE	3		19.6	0.2	3425	OTHER MAJOR APPLIANCES	52	12 615	6.6	3.4
	COMMODITIES N.E.C.	(X)		(X)	(Z)	3430	ELECTRIC HOUSEWARES AND SUPPLIES	24	60 208	28.5	16.0
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)					3440	ROOM AIR CONDITIONERS	49	10 968	4.9	2.9
	TOTAL	474		(X)	100.0	3510	ELECTRONIC TUBES, PARTS, ETC.	45	9 643	5.7	2.6
1510	PAINTERS' SUPPLIES AND SUNDRIES	8		6.0	0.2	3610	HARDWARE	4	467	7.4	0.1
3310	ELECTRICAL WIRING SUPPLIES	452		90.3	86.9	3710	WARM-AIR HEATING, COOLING EQUIPMENT	12	3 060	2.9	0.8
3311	INT. WIRING, CONSTR. MATERIALS	363		46.4	40.8	3730	HYDROKONICS EQUIPMENT, SUPPLIES	4	837	4.9	0.2
3312	OUTSIDE CONSTRUCTION MATERIALS	197		16.2	10.2	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	6	399	8.7	0.1
3313	LIGHTING FIXTURES	339		18.0	15.4	3810	CENTRAL AIR-CONDITIONING EQUIPMENT	14	565	1.3	0.2
3314	ELECTRIC LAMPS	279		7.5	5.6	3820	PARTS, SUPPLIES, AND ACCESSORIES	28	1 047	1.1	0.3
3315	MOTORS, GENERATORS, ETC.	260		20.1	15.0	4130	COMMERCIAL KITCHEN EQUIPMENT	4	1 285	3.5	0.3
	COMMODITIES N.E.C.	(X)		(X)	(Z)	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	8	2 034	2.3	0.5
3320	TELEPHONE AND SIGNAL EQUIPMENT	42		25.1	3.9	4710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	4	1 673	11.4	0.4
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	7		2.9	0.1	7850	FLOOR COVERINGS	12	10 531	7.5	2.8
3420	MAJOR APPLIANCES, TV SETS, ETC.	17		13.2	0.7	7670	KITCHEN UTENSILS, TOOLS, ETC.	6	2 966	10.5	0.8
3421	ELECTRIC HOME KITCHEN EQUIPMENT	11		4.3	0.2	8140	WOOD MILLWORK (DOORS, WINDOWS)	10	2 545	10.3	0.7
3422	ELECTRIC HOME LAUNDRY EQUIPMENT	4		3.8	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES	8	4 339	14.7	1.2
3423	TV SETS	4		22.4	0.4	9310	JEWELRY, SILVERWARE, TROPHIES	6	212	1.3	0.1
3424	CONSOLE RADIOS AND RECORD PLAYERS	6		3.0	0.1	9930	PHONO, RECORDS, PRERECORDED TAPES	12	1 636	2.5	0.4
	COMMODITIES N.E.C.	(X)		(X)	(Z)		OTHER LABOR, SERVICE RECEIPTS	14	229	0.7	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES	52		7.8	1.7		COMMODITIES N.E.C.	(X)	1 996	(X)	0.5
3440	ROOM AIR CONDITIONERS	40		1.0	0.1		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
3510	ELECTRONIC TUBES, PARTS, ETC.	40		9.1	1.1	3310	ELECTRICAL WIRING SUPPLIES	17	1 228	2.7	0.5
3511	ELECTRONIC TUBES	22		2.2	0.2	3311	INT. WIRING, CONSTR. MATERIALS	6	204	5.9	0.1
3514	ACCESSORIES, TESTING EQUIPMENT	6		16.9	0.2	3315	MOTORS, GENERATORS, ETC.	15	989	2.2	0.4
3515	INTERCOMMUNICATIONS EQUIPMENT	14		6.0	0.1		COMMODITIES N.E.C.	(X)	35	(X)	(Z)
3516	COML., INDUSTRIAL ELECTRONIC PARTS COMMODITIES N.E.C.	6	(D)	13.2	0.2	3320	TELEPHONE AND SIGNAL EQUIPMENT	4	404	17.1	0.2
		(X)		(X)	0.4	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	28	1 097	10.7	0.5
3610	HARDWARE	22		7.1	0.4	3420	MAJOR APPLIANCES, TV SETS, ETC.	34	1 890	15.9	0.8
3611	BUILDERS' HARDWARE	22		4.1	0.2	3510	ELECTRONIC TUBES, PARTS, ETC.	298	217 030	96.4	96.4
3615	ALL OTHER HARDWARE	22		2.6	0.2	9760	MISCELLANEOUS LINES	6	200	24.8	0.1
	COMMODITIES N.E.C.	(X)		(X)	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS	24	1 887	13.7	0.8
3710	WARM-AIR HEATING, COOLING EQUIPMENT	35		4.7	0.6		COMMODITIES N.E.C.	(X)	1 405	(X)	0.6
3711	WARM-AIR FURNACES (ALL FUELS)	35		2.6	0.4		HARDWARE (SIC 5072)				
3712	CENTRAL HEATING, COOLING UNITS	4		1.6	0.1		TOTAL	231	233 812	(X)	100.0
3713	DUCTS, REGISTERS, ETC.	35		1.6	0.2	1220	NEW AND REBUILT PARTS, ETC.	9	1 765	2.8	0.8
3720	RESIDENTIAL ELEC. SPACE HEATING	50		5.2	0.6	1510	PAINTERS' SUPPLIES AND SUNDRIES	50	9 772	8.2	4.2
3730	HYDROKONICS EQUIPMENT, SUPPLIES	15		6.0	0.3	3310	ELECTRICAL WIRING SUPPLIES	32	4 521	4.7	1.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	27		15.9	1.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	9	2 490	4.4	1.1
3741	PIPE FITTINGS, VALVES	27		5.5	0.4	3430	ELECTRIC HOUSEWARES AND SUPPLIES	13	437	1.5	0.2
3742	PLUMBING FIXTURES	27		4.2	0.3	3440	ROOM AIR CONDITIONERS	4	285	0.5	0.1
3743	DRAINAGE SYSTEMS	27		4.0	0.3	3610	HARDWARE	231	154 196	65.9	65.9
3744	OTHER PLUMBING EQUIP., SUPPLIES	27		2.2	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	4	2 054	19.7	0.9
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	20		3.4	0.2	3720	RESIDENTIAL ELEC. SPACE HEATING	4	175	2.0	0.1
3811	RES. AND SMALL COML. (UNDER 5 HP) COMMODITIES N.E.C.	13		6.0	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	24	7 277	7.9	3.1
		(X)		(X)	-	3810	CENTRAL AIR-CONDITIONING EQUIPMENT	4	442	1.1	0.2
3910	COMMERCIAL REFRIGERATION EQUIPMENT	27		0.4	0.1	4150	CHINA, GLASSWARE (COMMERCIAL)	4	226	1.0	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT	5		5.1	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	24	4 254	4.7	1.8
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3		10.5	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH.	13	1 768	4.5	0.8
7870	KITCHEN UTENSILS, TOOLS, ETC.	7		6.0	0.2	4440	MATERIALS HANDLING EQUIPMENT	6	172	3.3	0.1
8140	WOOD MILLWORK (DOORS, WINDOWS)	5		13.0	0.2	4610	INDUSTRIAL VALVES, FITTINGS	6	642	5.8	0.3
8620	SPORTING, ATHLETIC GOODS, BICYCLES	5		4.0	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	28	1 745	3.1	0.7
						4870	ROPE, CORDAGE, TWINE (NOT WIRE)	28	1 554	2.8	0.7
						4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	11	2 649	8.1	1.1
						6230	IRON AND STEEL WIRE, WIRE PRODUCTS	39	3 305	5.1	1.4
						6240	IRON, STEEL FINISHED PRODUCTS	9	342	4.8	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6250	CAST IRON SOIL PIPE, TUBING	4	175	2.0	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	15	4 306	25.6	4.5
6260	IRON, STEEL PIPE, TUBING	9	761	2.4	0.3	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	61	19 297	44.6	20.2
6261	TUBING (MECHANICAL AND PPESSURE).	6	352	4.0	0.2	3811	RES. AND SMALL COMBL. (UNDER 5 HP)	39	4 162	13.3	4.3
6262	STANOARD STEEL PIPE	9	409	1.3	0.2	3812	RES. AND COMBL. (5 TO 20 HP) . . .	50	10 898	28.5	11.4
						3813	INOUS.ANO LARGE COMBL.(OVER 20 HP)	23	4 237	24.4	4.4
7850	FLOOR COVERINGS	6	3 832	10.4	1.6						
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	22	7 633	8.6	3.3	3820	PARTS, SUPPLIES, AND ACCESSORIES . .	49	15 846	40.5	16.6
8150	METAL MILLWORK (DOORS, ETC.)	13	1 197	3.6	0.5	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	33	2 171	9.9	2.3
8420	ROOFING, SIDING EQUIPMENT	4	1 602	28.9	0.7	4610	INDUSTRIAL VALVES, FITTINGS	6	326	11.2	0.3
8421	ASPHALT SHINGLES, ROOFING	4	801	14.5	0.3	4210	IRON, STEEL PROOUCTS (SEMIFINISHED)	3	204	22.8	0.2
8424	ALUMINUM SHEETS	4	533	9.6	0.2	6260	IRON, STEEL PIPE, TUBING	3	128	10.1	0.1
8425	RAIN-CARRYING EQUIPMENT	4	268	4.8	0.1	6261	TUBING (MECHANICAL AND PRESSURE).	3	64	5.0	0.1
						6262	STANOARD STEEL PIPE	3	64	5.0	0.1
8570	OTHER BUILOING MATERIALS.	11	5 452	9.6	2.3						
8620	SPORTING, ATHLETIC GOOOS, BICYCLES.	13	6 537	8.0	2.8	8420	ROOFING, SIDING EQUIPMENT	3	383	16.2	0.4
9760	MISCELLANEOUS LINES	6	820	17.6	0.4	8423	GALVANIZED IRON, STEEL SHEETS . . .	3	288	12.2	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	17	741	8.6	0.3	8425	RAIN-CARRYING EQUIPMENT	3	95	4.0	0.1
	COMMODITIES N.E.C.	(X)	4 991	(X)	2.1						
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	550	18.1	0.6
							COMMOIITIES N,E,C.	(X)	1 518	(X)	1.6
	TOTAL	451	347 975	(X)	100.0		REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078) ²				
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	16	411	2.6	0.1		TOTAL	38	21 101	(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES.	17	2 464	17.2	0.7						
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	9	1 502	18.7	0.4		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5881)				
3440	ROOM AIR CONOITIONERS	22	542	1.9	0.2						
3610	HAROWARE.	52	1 805	3.8	0.5						
3710	WARM-AIR HEATING, COOLING EQUIPMENT	201	18 572	10.5	5.3		TOTAL	483	169 006	(X)	100.0
3711	WARM-AIR FURNACES (ALL FUELS) . .	162	8 948	5.9	2.6						
3712	CENTRAL HEATING, COOLING UNITS. . .	37	1 716	4.4	0.5	1620	INDUSTRIAL CHEMICALS.	4	120	13.7	0.1
3713	DUCTS, REGISTERS, ETC.	111	4 458	3.7	1.3	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	22	962	6.1	0.6
3714	ROOM SPACE HEATING (EXC.ELECTRIC)	33	1 391	4.2	0.4	4110	OFFICE MACHINES AND EQUIPMENT . . .	307	58 734	81.2	34.8
3715	OTHER SPACE HEATING EQUIPMENT . . .	52	2 058	4.3	0.6	4120	INOICATING, RECORDING INSTRUMENTS .	22	2 728	53.4	1.6
	COMMODITIES N.E.C.	(X)	1	(X)	(2)						
3720	RESIOENTIAL ELEC. SPACE HEATING . .	21	1 243	5.0	0.4	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	30	4 332	22.9	2.6
3730	HYDRONICS EQUIPMENT, SUPPLIES	253	63 316	29.8	18.2	4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	30	2 876	15.2	1.7
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	404	218 799	66.3	62.9	4132	NONELEC. COMMERCIAL KITCHEN EQUIP	22	1 456	8.6	0.9
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	44	1 233	3.2	0.4	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	48	17 284	36.3	10.2
3811	RES. AND SMALL COMBL. (UNDER 5 HP)	40	872	2.3	0.3	4150	CHINA, GLASSWARE (COMMERCIAL) . . .	46	9 250	20.4	5.5
3812	RES. AND COMBL. (5 TO 20 HP) . . .	9	186	2.1	0.1	4160	STORE, SERVICE SHOP MACHINES. . . .	106	16 093	64.2	9.5
3813	INDUS. AND LARGE COMBL.(OVER 20 HP)	6	175	2.1	0.1	4170	SCALES, BALANCES (EXC. SCIENTIFIC).	14	966	53.2	0.6
						4180	STORE, RESTAURANT FIXTURES, EQUIP..	88	36 077	68.5	21.3
3820	PARTS, SUPPLIES, AND ACCESSORIFS. .	11	957	7.8	0.3	4480	USED OR REBUILT MACHINERY, EQUIP. .	12	125	6.9	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH..	9	975	8.9	0.3	4483	OTHER USED OR REBUILT MACHINERY . .	12	125	6.9	0.1
4610	INDUSTRIAL VALVES, FITTINGS	68	8 565	9.4	2.5						
4840	ABRASIVES, ABRASIVE MATERIALS . . .	5	421	3.8	0.1	4630	PRINTING, DUPLICATING INKS.	8	123	5.8	0.1
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	16	1 739	5.2	0.5	5120	SCHOOL EQUIPMENT, SUPPLIES.	34	1 159	13.8	0.7
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	6	527	5.3	0.2	7410	PRINTING, WRITING PAPER	28	1 306	15.9	0.8
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	11	250	2.1	0.1	7510	PERSONAL SERVICE PAPERS	10	4 774	24.0	2.8
6250	CAST IRON SOIL PIPE, TUBING	128	8 840	8.0	2.5	7520	INDUSTRIAL PAPERS	10	634	9.5	0.4
						7610	STATIONERY, OFFICE SUPPLIES	108	3 134	13.0	1.9
6260	IRON, STEEL PIPE, TUBING.	166	10 720	7.1	3.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	34	2 137	15.9	1.3
6261	TUBING (MECHANICAL AND PRESSURE).	48	2 795	8.2	0.8	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	26	4 298	11.4	2.5
6262	STANOARD STEEL PIPE	158	7 925	5.5	2.3	9760	MISCELLANEOUS LINES	8	427	10.1	0.3
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	74	3 003	16.1	1.8
8140	WOOD MILLWORK (DOORS, WINDOWS) . .	8	934	11.3	0.3		COMMODITIES N,E,C.	(X)	1 338	(X)	0.8
8570	OTHER BUILDING MATERIALS.	3	427	14.0	0.1		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
9760	MISCELLANEOUS LINES	8	620	16.9	0.2		TOTAL	205	246 048	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS	16	647	13.6	0.2	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	18	285	1.8	0.1
	COMMODITIES N.E.C.	(X)	2 466	(X)	0.7	4210	CONSTRUCTION, MINING, LOGGING SUP..	205	200 579	81.5	81.5
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)					4211	CRAWLER TRACTORS.	113	57 081	32.9	23.6
	TOTAL	149	95 713	(X)	100.0	4212	SELF-PROPELLED SCRAPERS	21	3 378	5.8	1.4
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	3	105	8.3	0.1	4213	TRACTOR SHOVEL LOADERS.	68	36 804	26.8	15.0
3310	ELECTRICAL WIRING SUPPLIES.	4	536	10.4	0.6	4214	PARTS AND ATTACHMENTS	119	38 450	20.4	15.6
3315	MOTORS, GENERATORS, ETC.	4	511	9.9	0.5	4215	POWER CRANES,DRAGLINES, AND PARTS	42	21 165	30.7	8.6
	COMMODITIES N.E.C.	(X)	25	(X)	(2)	4216	BITUMINOUS MIXERS, PAVERS, ETC. . .	10	1 335	6.0	0.5
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	6	216	2.0	0.2	4217	CONCRETE MIXERS, PAVERS, ETC. . . .	23	2 737	5.3	1.1
3440	ROOM AIR CONOITIONERS	42	4 394	12.9	4.6	4218	GRAOERS, ROLLERS (OFF-HIGHWAY) . .	52	8 192	6.8	3.3
3610	HAROWARE.	6	49	1.7	0.1	4219	OTHER CONSTR., MIN., LOG., EQUIP.	105	30 537	20.5	12.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	113	34 562	49.6	36.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	14	753	7.0	0.3
3711	WARM-AIR FURNACES (ALL FUELS) . .	70	9 066	16.0	9.5	4320	FARM, OATRY MACHINERY, PARTS. . . .	17	1 543	11.8	0.6
3712	CENTRAL HEATING, COOLING UNITS. . .	45	5 530	18.3	5.8						
3713	DUCTS, REGISTERS, ETC.	77	12 420	27.8	13.0	4420	GENERAL PURPOSE INDUSTRIAL MACH..	58	9 640	11.1	3.9
3714	ROOM SPACE HEATING (EXC.ELECTRIC)	17	2 636	20.9	2.8	4421	ENGINES (INCL. INTERNAL COMBUST.)	9	1 977	7.9	0.8
3715	OTHER SPACE HEATING EQUIPMENT . . .	33	4 910	26.2	5.1	4422	COMPRESSORS, PUMPS.	46	5 073	9.9	2.1
3720	RESIOENTIAL ELEC. SPACE HEATING . .	12	6 660	51.0	7.0	4423	CRUSHING MACHINERY AND EQUIPMENT.	12	1 390	6.3	0.6
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	27	4 462	25.1	4.7	4425	OTHER GENERAL INDUSTRIAL MACH..	6	1 200	5.7	0.5

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4440	MATERIALS HANDLING EQUIPMENT.	11	1 637	11.7	0.7	4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	91	71 285	97.1	16.7
4441	FORK LIFT TRUCKS.	9	794	9.1	0.3	4471	PAPER INDUSTRIES MACHINERY.	7	664	70.3	0.2
4442	INDUSTRIAL TRUCKS.	3	501	6.1	0.2	4472	TEXTILE INDUSTRY MACHINERY.	50	26 910	94.9	6.3
	COMMODITIES N.E.C..	(X)	342	(X)	0.1	4473	WOODWORKING MACHINERY.	7	3 113	98.4	0.7
4480	USED OR REBUILT MACHINERY, EQUIP. . .	63	15 447	13.4	6.3	4474	OTHER SPECIAL PURPOSES MACHINERY. .	37	40 598	96.7	9.5
4481	USED CONSTRUCTION EQUIPMENT.	63	15 432	13.4	0.3	4480	USED OR REBUILT MACHINERY, EQUIP. . .	77	25 981	54.5	6.1
	COMMODITIES N.E.C..	(X)	15	(X)	-	4482	USED MACHINE TOOLS.	30	8 313	42.2	1.9
4510	BEARINGS, POWER, TRANSMISSION. . . .	12	256	2.0	0.1	4483	OTHER USED OR REBUILT MACHINERY. . .	57	17 616	45.6	4.1
4930	OTHER LABOR, SERVICE RECEIPTS.	87	13 400	8.7	5.4		COMMODITIES N.E.C..	(X)	52	(X)	(2)
	COMMODITIES N.E.C..	(X)	2 508	(X)	1.0	4510	BEARINGS, POWER, TRANSMISSION. . . .	5	1 075	35.5	0.3
						4512	OTHER POWER TRANSMISSION EQUIP. . .	5	1 075	35.5	0.3
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)					4610	INDUSTRIAL VALVES, FITTINGS.	9	766	27.5	0.2
	TOTAL.	368		(X)	100.0	4710	WELDING EQUIPMENT, SUPPLIES.	9	216	6.6	0.1
1220	NEW AND REBUILT PARTS, ETC.	8		9.0	0.8	4830	PRINTING, DUPLICATING INKS.	7	535	7.8	0.1
1221	MOTOR AND CHASSIS PARTS.	8		4.7	0.4	4840	ABRASIVES, ABRASIVE MATERIALS. . . .	18	856	13.1	0.2
1222	TOOLS AND EQUIPMENT.	8		1.7	0.2	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	14	1 578	26.4	0.4
1225	SUPPLIES AND ACCESSORIES.	8		2.6	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	3	270	13.8	0.1
1310	TIRES AND TUBES.	7		5.2	0.5	6240	IRON, STEEL FINISHED PRODUCTS.	3	437	3.0	0.1
1510	PAINTERS' SUPPLIES AND SUPPLIES. . . .	7		3.8	0.3	6260	IRON, STEEL PIPE, TUBING.	3	2 589	17.9	0.6
7310	ELECTRICAL WIRING SUPPLIES.	3		11.4	0.5	7410	PRINTING, WRITING PAPER.	3	845	12.9	0.2
3420	MAJOR APPLIANCES, TV SETS, ETC.	15		10.6	0.7	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	56	8 378	18.5	2.0
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	3		9.9	0.4		COMMODITIES N.E.C..	(X)	7 315	(X)	1.7
3610	HARDWARE.	20		17.8	2.4		INDUSTRIAL SUPPLIES (SIC 5085)				
	TOTAL.	551	343 991	(X)	100.0	1220	NEW AND REBUILT PARTS, ETC.	3	187	9.9	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	264		41.7	32.1	1510	PAINTERS' SUPPLIES AND SUPPLIES. . . .	27	659	3.1	0.2
4311	POWER LAWNMOWERS.	238		26.5	16.6	1620	INDUSTRIAL CHEMICALS.	9	1 111	18.0	0.3
4312	OTHER GARDEN MACHINERY, EQUIPMENT	133		32.7	15.4	3610	HARDWARE.	18	2 794	13.8	0.8
4320	FARM, DAIRY MACHINERY, PARTS.	249		79.3	56.4	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	23	2 391	11.1	0.7
4321	TRACTORS, EQUIPMENT (FARM).	207		34.8	21.1	4210	CONSTRUCTION, MINING, LOGGING SUP..	8	564	9.9	0.2
4322	HARVESTING MACHINERY, EQUIPMENT. . .	107	(D)	17.7	5.4		COMMODITIES N.E.C..	8	299	5.3	0.1
4323	LAND PREPARATION MACHINERY, ETC.. . .	80		16.8	3.7	4219	OTHER CONSTR., MIN., LOG., EQUIP.	(X)	265	(X)	0.1
4324	DAIRY FARM, BARN EQUIPMENT.	84		12.5	3.6	4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	8	626	9.2	0.2
4325	IRRIGATION EQUIPMENT.	13		18.2	0.4	4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	41	5 214	13.3	1.5
4326	LIGHT INDUSTRIAL EQUIPMENT.	79		49.2	15.6	4422	COMPRESSORS, PUMPS.	33	3 396	9.5	1.0
4327	MISC. FARM MACHINERY, EQUIPMENT. . . .	102		19.7	6.6	4423	CRUSHING MACHINERY AND EQUIPMENT. .	3	290	10.1	0.1
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . .	3		3.8	0.2	4424	FANS, BLOWERS (INDUSTRIAL EQUIP.). . .	6	236	4.5	0.1
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . . .	5		12.3	0.3	4425	OTHER GENERAL INDUSTRIAL MACH.. .	16	1 129	8.7	0.3
5440	MISCELLANEOUS TRANSPORTATION EQUIP.	12		14.0	0.2		COMMODITIES N.E.C..	(X)	163	(X)	(2)
7870	KITCHEN UTENSILS, TOOLS, ETC.	5		7.9	0.7	4430	METALWORKING MACHINERY.	35	6 545	18.5	1.9
8620	SPORTING, ATHLETIC GOODS, BICYCLES. . .	17		7.9	0.9	4431	NEW MACHINE TOOLS.	24	3 618	12.3	1.1
8624	CAMPING EQUIPMENT.	9		0.8	0.1	4432	MISCELLANEOUS METALWORKING EQUIP.	24	2 927	12.1	0.9
8627	OTHER (WATER SPORTS, ARCHERY).	9		17.9	0.9	4440	MATERIALS HANDLING EQUIPMENT.	38	1 343	3.7	0.4
8720	FEEDS (MIXED AND OTHER).	3		6.0	0.1	4443	CRANES, DERRICKS, HOISTS, ETC.. . . .	20	557	2.4	0.2
8740	FERTILIZER, FERTILIZER MATERIALS. . . .	13		6.3	0.2	4445	OTHER MATERIALS-HANDLING EQUIP. . . .	25	747	3.3	0.2
8750	AGRICULTURAL CHEMICALS.	7		3.2	0.1		COMMODITIES N.E.C..	(X)	39	(X)	(2)
8760	MISCELLANEOUS LINES.	7		10.8	0.5	4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	11	1 872	16.1	0.5
9930	OTHER LABOR, SERVICE RECEIPTS.	70		9.4	1.6	4510	BEARINGS, POWER, TRANSMISSION. . . .	147	54 818	55.2	15.9
	COMMODITIES N.E.C..	(X)		(X)	1.1	4511	BALL, ROLLER BEARINGS.	118	29 648	41.7	8.6
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4512	OTHER POWER TRANSMISSION EQUIP. . .	110	25 170	29.6	7.3
	TOTAL.	560	427 914	(X)	100.0	4610	INDUSTRIAL VALVES, FITTINGS.	88	48 329	54.8	14.0
1620	INDUSTRIAL CHEMICALS.	10	1 674	24.2	0.4	4710	WELDING EQUIPMENT, SUPPLIES.	103	40 340	87.4	11.7
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	14	2 801	39.0	0.7	4711	GAS-WELDING SUPPLIES, EQUIPMENT. . . .	100	28 790	63.2	8.4
4110	OFFICE MACHINES AND EQUIPMENT.	5	1 963	29.1	0.5	4712	ARC-WELDING SUPPLIES, EQUIPMENT. . . .	67	10 358	31.7	3.0
4210	CONSTRUCTION, MINING, LOGGING SUP..	12	1 327	17.2	0.3	4713	RESISTANCE WELDING SUPPLIES.	29	1 191	7.9	0.3
4211	CRAWLER TRACTORS.	3	453	45.6	0.1		COMMODITIES N.E.C..	(X)	1	(X)	(2)
4212	COMMODITIES N.E.C..	3	463	22.2	0.1	4810	RECONDITIONED DRUMS AND BARRELS. . .	15	5 085	100.0	1.5
4219	OTHER CONSTR., MIN., LOG., EQUIP.	(X)	411	(X)	0.1	4820	BOTTLING SUPPLIES.	9	9 713	100.0	2.8
4410	FOOD PROCESSING MACHINERY, EQUIP. . . .	28	12 177	91.0	2.8	4840	ABRASIVES, ABRASIVE MATERIALS.	112	18 821	19.5	5.5
4411	DAIRY, MILK PRODUCTS MACHINERY.	9	2 849	31.8	0.7	4850	INDUSTRIAL LEATHER, BELTING, ETC.. . .	50	937	2.8	0.3
4412	OTHER FOOD PROCESSING MACHINERY. . . .	23	9 328	76.0	2.2	4860	MECHANICAL RUBBER GOODS.	94	21 398	28.8	6.2
4420	GENERAL PURPOSE INDUSTRIAL MACH.. . .	138	103 660	87.4	24.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . .	29	3 799	12.1	1.1
4430	METALWORKING MACHINERY.	145	70 535	80.3	16.5	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	232	98 920	61.4	28.8
4431	NEW MACHINE TOOLS.	117	57 056	71.5	13.3	5430	AIRCRAFT, AVIATION PARTS.	3	510	29.3	0.1
4432	MISCELLANEOUS METALWORKING EQUIP.	75	13 479	32.9	3.1	6220	IRON, STEEL PRODUCTS (FLAT).	3	440	23.5	0.1
						6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	21	484	2.8	0.1
4440	MATERIALS HANDLING EQUIPMENT.	143	95 834	87.8	22.4	6240	IRON, STEEL FINISHED PRODUCTS.	6	419	4.8	0.1
4441	FORK LIFT TRUCKS.	8	62 584	72.7	14.6	6250	CAST IRON SOIL PIPE, TUBING.	6	577	5.7	0.2
4442	INDUSTRIAL TRUCKS.	26	1 978	12.5	0.5	6260	IRON, STEEL PIPE, TUBING.	18	3 297	16.8	1.0
4443	CRANES, DERRICKS, HOISTS, ETC.. . . .	30	7 396	37.9	1.7	7520	INDUSTRIAL PAPERS.	5	897	19.1	0.3
4445	OTHER MATERIALS-HANDLING EQUIP.	103	21 717	26.6	5.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.. .	5	364	4.0	0.1
	COMMODITIES N.E.C..	(X)	2 159	(X)	0.5	9220	BARRELS, BOXES, BOX SHOOKS, ETC.. . .	5	234	100.0	0.1
4460	PRINTING TRADES MACHINERY, EQUIP. . . .	19	15 617	75.6	3.6	9760	MISCELLANEOUS LINES.	8	908	21.7	0.3
						9930	OTHER LABOR, SERVICE RECEIPTS.	30	1 347	7.0	0.4
							COMMODITIES N.E.C..	(X)	9 048	(X)	2.6

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)					
	TOTAL	302	284 307	(X)	100.0	TOTAL	196		(X)	100.0	
5110	DENTAL EQUIPMENT, SUPPLIES	55	45 168	66.0	15.9	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	4		14.1	0.9
5111	TEETH	42	1 625	4.8	0.6	3423	TV SETS	4		10.2	0.7
5112	DENTAL GOLD	40	1 394	4.1	0.5	3424	CONSOLE RADIOS AND RECORD PLAYERS	4		3.9	0.3
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . .	51	25 428	48.6	8.9						
5114	SUNORY MECHANNOISE	47	16 721	46.3	5.9	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	5		29.8	2.1
						8610	PHOTOGRAPHIC GOODS	4		6.3	0.2
5120	SCHOOL EQUIPMENT, SUPPLIES	43	39 334	91.7	13.8	8810	PRECIOUS STONES (CUT) AND METALS . .	58	(D)	27.6	32.9
5130	CHURCH EQUIPMENT, SUPPLIES	9	2 887	100.0	1.0						
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP . .	96	96 632	83.8	34.0	8820	JEWELRY, SILVERWARE, TROPHIES . . .	164		84.6	62.4
						8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	36		47.8	9.6
5150	OPHTHALMIC PRODUCTS	60	17 500	94.7	6.2	8822	COSTUME JEWELRY	99		74.8	36.6
5151	PRESCRIPTION SALES	34	6 597	72.6	2.3	8823	JEWELERS' TOOLS, FINDINGS, ETC. . .	36		77.3	11.6
5152	OPHTHALMIC MERCHANDISE SALES . . .	28	6 086	53.5	2.1	8824	SILVERWARE, PLATED WARE, ETC. . .	25		30.6	4.5
5153	OPTICAL, OPHTHALMIC INSTRUMENTS .	16	4 817	49.8	1.7						
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	38	52 039	71.6	18.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	11		10.8	0.4
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	26	23 041	69.6	8.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	4		9.4	0.4
7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	7	1 515	12.1	0.5		COMMOOITIES N.E.C.	(X)		(X)	0.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	17	1 943	9.6	0.7						
	COMMOOITIES N.E.C.	(X)	4 248	(X)	1.5		DURABLE GOODS, N.E.C. (SIC 5099)				
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)						TOTAL	165	151 544	(X)	100.0
	TOTAL	292	133 478	(X)	100.0	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	7	1 951	11.5	1.3
						3810	CENTRAL AIR-CONOITIONING EQUIPMENT.	4	2 139	14.0	1.4
						6240	IRON, STEEL FINISHED PRODUCTS . . .	4	8 571	37.5	5.7
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	11	181	7.1	0.1	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	7	724	21.4	0.5
1510	PAINTERS' SUPPLIES AND SUNORIES . . .	5	526	24.0	0.4	8111	SOFTWOODS (EXCEPT FLOORING) . . .	7	358	10.6	0.2
1610	SOAPS AND OETERGENTS	16	336	9.6	0.3	8112	HARDWOODS (EXCEPT FLOORING) . . .	7	366	10.8	0.2
1620	INDUSTRIAL CHEMICALS	4	538	26.2	0.4						
1720	NOTIONS (THREAO, BUTTONS, ETC.) . .	5	282	18.8	0.2	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	4	302	15.0	0.2
5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	81	19 800	94.7	14.8	8122	SOFTWOOD	4	302	15.0	0.2
5220	CUSTOOTIAL, JANITORIAL SUPPLIES . . .	88	18 435	91.9	13.8	8410	INSULATION MATERIALS AND BOARD . . .	4	81	4.0	0.1
5221	MACHINES AND EQUIPMENT	75	5 671	30.1	4.2	8520	WALLBOARD, HAROBOARO	4	202	10.0	0.1
5222	CLEANING CHEMICALS, SUPPLIES . . .	81	12 764	68.8	9.6	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	51	23 337	70.2	15.4
						9310	PHONO, RECORDS, PRERECORDED TAPES .	88	101 972	96.1	67.3
5230	LAUNORY, DRY-CLEANING MACHINES . . .	50	23 315	95.2	17.5	9410	MUSICAL INSTRUMENTS	18	7 104	99.8	4.7
5231	COIN-OPERATED MACHINES, EQUIPMENT	30	10 940	73.2	8.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	7	101	6.0	0.1
5232	ALL OTHER COML. LAUNDRY EQUIPMENT	22	5 053	52.4	3.8		COMMOOITIES N.E.C.	(X)	5 060	(X)	3.3
5233	SUPPLIES (CHEMICALS, FLUIOS, ETC)	19	7 322	59.1	5.5						
5310	UPHOLSTERERS' FARRICS, SUPPLIES . .	7	8 703	98.7	6.5		PRINTING AND WRITING PAPER (SIC 5111)				
5320	MUNICIPALITY SUPPLIES, EQUIPMENT .	18	6 915	90.3	5.2		TOTAL	102		(X)	100.0
5330	OTHER SERVICE BUSINESS EQUIPMENT .	25	18 356	93.7	13.8	7410	PRINTING, WRITING PAPER	99		91.3	69.3
5340	MORTICIANS' GOOOS, UNDERTAKERS' SUP	9	2 514	100.0	1.9	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	6		80.9	20.0
5350	SHOE REPAIR AND RESOLE MATERIALS . .	20	28 084	99.7	21.0	7510	PERSONAL SERVICE PAPERS	25		2.1	0.4
7510	PERSONAL SERVICE PAPERS	7	272	6.3	0.2	7520	INDUSTRIAL PAPERS	35		17.2	4.8
9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	23	705	10.8	0.5	7530	SHIPPING ROOM SUPPLIES	3		1.9	0.1
9760	MISCELLANEOUS LINES	4	241	23.2	0.2	7540	PAPERBOARD, BOXBOARD	5	(D)	7.1	0.3
9930	OTHER LABOR, SERVICE RECEIPTS . . .	7	241	21.3	0.2						
	COMMOOITIES N.E.C.	(X)	4 034	(X)	3.0	7610	STATIONERY, OFFICE SUPPLIES	13		8.9	0.7
	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088) ²					7615	OTHER OFFICE SUPPLIES	7		9.3	0.6
	TOTAL	57	(0)	(X)	100.0		COMMOOITIES N.E.C.	(X)		(X)	0.1
	SCRAP, WASTE MATERIALS (SIC 5093)						COMMOOITIES N.E.C.	(X)		(X)	4.4
	TOTAL	548	337 070	(X)	100.0		STATIONERY SUPPLIES (SIC 5112)				
							TOTAL	248	114 628	(X)	100.0
1240	USEO AUTO PARTS, EQUIPMENT, ACCESS.	15	282	19.0	0.1	1620	INDUSTRIAL CHEMICALS	4	743	12.8	0.6
6220	IRON, STEEL PROOUCTS (FLAT)	28	674	8.9	0.2	4110	OFFICE MACHINES AND EQUIPMENT . . .	91	7 033	17.4	6.1
6610	PREPARED IRON AND STEEL SCRAP . . .	215	98 520	55.0	29.2						
6620	UNPREPARED IRON AND STEEL SCRAP . .	130	10 005	15.3	3.0	4160	STORE, SERVICE SHOP MACHINES	5	272	21.2	0.2
6630	ALLOY STEEL SCRAP	104	12 372	12.4	3.7	4163	OTHER STORE AND SERVICE MACHINES .	5	272	21.2	0.2
6640	NICKEL ALLOY	68	3 268	5.6	1.0						
6650	PRECIOUS METALS (SILVER, GOLD, ETC)	20	230	1.9	0.1	4830	PRINTING, DUPLICATING INKS	5	63	1.1	0.1
6660	SPECIAL METALS (TITANIUM, ETC.) . .	18	1 998	7.5	0.6	5120	SCHOOL EQUIPMENT, SUPPLIES	31	1 644	10.0	1.4
6710	WASTE RAGS, TEXTILE WASTE	107	38 016	86.3	11.3	7410	PRINTING, WRITING PAPER	46	2 246	8.3	2.0
6720	WIPING CLOTHS	61	5 662	24.0	1.7	7510	PERSONAL SERVICE PAPERS	7	86	1.1	0.1
6730	WASTE PAPER	134	41 721	78.2	12.4	7530	SHIPPING ROOM SUPPLIES	24	869	9.2	0.8
6740	ZINC SCRAP	73	1 471	2.2	0.4	7610	STATIONERY, OFFICE SUPPLIES	248	88 694	77.4	77.4
6750	ALUMINUM SCRAP	205	13 451	9.6	4.0	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	64	9 366	26.6	8.2
6760	SCRAP COPPER, COPPER BASE ALLOY . .	234	67 430	44.5	20.0	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	9	487	7.8	0.4
6770	SCRAP LEAD	178	8 782	9.1	2.6	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	15	1 319	10.2	1.2
6780	OTHER NONFERROUS METALLIC SCRAP . .	132	29 446	23.4	8.7	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	7	254	4.9	0.2
6790	OTHER WASTE MATERIALS, SCRAP . . .	31	1 844	32.0	0.5						
9760	MISCELLANEOUS LINES	12	972	15.7	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	11	824	7.0	0.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	21	706	3.9	0.2		COMMOOITIES N.E.C.	(X)	728	(X)	0.6
	COMMOOITIES N.E.C.	(X)	220	(X)	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued												
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹	
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)					5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	5	168	11.7	0.1	
	TOTAL	244	237 841	(X)	100.0	7820	HOUSEHOLD LINENS, DOMESTICS	5	2 870	29.7	1.6	
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	7	951	10.8	0.4	7821	BEDSPREADS, COMFORTERS, BLANKETS .	5	885	9.1	0.5	
1450	DRUGGISTS' SUNDRIES	5	319	5.4	0.1	7822	TABLE LINENS	3	359	5.5	0.2	
1610	SOAPS AND DETERGENTS	60	2 118	3.9	0.9	7823	SHEETS, PILLOW CASES	3	813	12.5	0.5	
1620	INDUSTRIAL CHEMICALS	14	1 063	6.1	0.4	7824	TOWELS, WASH CLOTHS	3	554	8.5	0.3	
1710	YARD OR PIECE GOODS	4	503	22.8	0.2	7825	OTHER LINENS, DOMESTICS	3	259	4.0	0.1	
2410	CONFECTIONERY	14	1 376	13.3	0.6		COMMODITIES N.E.C.	(X)	24	(X)	(Z)	
2960	FOODS, N.E.C.	7	398	13.0	0.2		NOTIONS AND OTHER DRY GOODS (SIC 5134) ²					
3610	HARDWARE	5	451	9.8	0.2		TOTAL	44	33 082	(X)	100.0	
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	60	1 501	2.4	0.6							
5120	SCHOOL EQUIPMENT, SUPPLIES	5	195	3.5	0.1							
5220	CUSTOCIAL, JANITORIAL SUPPLIES . . .	71	4 493	6.7	1.9							
5230	LAUNDRY, DRY-CLEANING MACHINES . .	4	423	3.9	0.2							
7410	PRINTING, WRITING PAPER	23	4 812	12.3	2.0							
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	12	246	1.2	0.1							
7510	PERSONAL SERVICE PAPERS	166	65 693	41.9	27.6							
7520	INDUSTRIAL PAPERS	209	116 691	52.8	49.1							
7530	SHIPPING ROOM SUPPLIES	72	6 472	9.7	2.7	1710	YARD OR PIECE GOODS	5	177	5.0	0.2	
7540	PAPERBOARD, ROYBOARD	41	18 012	44.0	7.6	1711	COTTON FABRICS	3	106	3.0	0.1	
						1714	OTHER YARD GOODS	3	70	2.0	0.1	
7610	STATIONERY, OFFICE SUPPLIES	25	3 932	13.5	1.7		COMMODITIES N.E.C.	(X)	1	(X)	(Z)	
7611	STATIONERY	14	2 469	12.8	1.0							
7613	LOOSELEAF BINDERS, BLANK BOOKS . .	13	462	4.1	0.2	1730	KNIT FABRICS, KNITTING YARNS, ETC..	3	206	5.9	0.3	
7614	PENS, MECHANICAL PENCILS	14	354	2.8	0.1							
7615	OTHER OFFICE SUPPLIES	18	595	4.0	0.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	88	72 542	90.1	90.1	
	COMMODITIES N.E.C.	(X)	52	(X)	(Z)	1811	WORK CLOTHING, WORK GLOVES	35	9 246	45.4	11.5	
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	5	174	10.9	0.1	1812	SUITS, COATS, TROUSERS, OVERCOATS	20	12 457	78.2	15.5	
8530	ADHESIVES, MASTICS	9	1 281	7.9	0.5	1813	SHIRTS (DRESS AND SPORT)	22	1 898	15.1	2.4	
8630	TOYS, GAMES, FIREWORKS, ETC.	5	182	5.0	0.1	1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	20	14 521	64.6	18.0	
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	5	252	10.2	0.1	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	29	13 927	54.5	17.3	
9760	MISCELLANEOUS LINES	11	748	6.3	0.3	1816	OTHER CLOTHING, FURNISHINGS	33	20 493	73.9	25.5	
	COMMODITIES N.E.C.	(X)	5 555	(X)	2.3	1820	WOMEN'S, CHILDREN'S CLOTHING	22	4 389	24.1	5.5	
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)					1821	DRESSES, SKIRTS, BLOUSES	8	237	3.7	0.3	
	TOTAL	134		(X)	100.0	1823	CHILDREN'S INFANTS' WEAR	8	304	4.2	0.4	
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	53		52.6	33.3	1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	12	597	7.3	0.7	
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	69		32.9	28.2	1825	OTHER APPAREL, ACCESSORIES	14	3 251	26.7	4.0	
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	111		25.5	24.4	1910	SHOES, OTHER FOOTWEAR	10	670	11.7	0.8	
1450	DRUGGISTS' SUNDRIES	48		7.2	4.4	1911	MEN'S, BOYS' SHOES	8	314	6.0	0.4	
1610	SOAPS AND DETERGENTS	5		1.0	0.1	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	4	140	2.9	0.2	
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	8		5.0	0.2		COMMODITIES N.E.C.	(X)	216	(X)	0.3	
						7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	3	69	2.0	0.1	
2410	CONFECTIONERY	10		6.5	0.6	7712	SLEEP EQUIPMENT	3	69	2.0	0.1	
2411	CANDY (ALL KINDS)	10		6.2	0.6	7820	HOUSEHOLD LINENS, DOMESTICS	6	1 435	27.6	1.8	
	COMMODITIES N.E.C.	(X)		(X)	(Z)	7821	BEDSPREADS, COMFORTERS, BLANKETS .	3	150	4.0	0.2	
2960	FOODS, (N.E.C.)	6		5.0	0.2	7823	SHEETS, PILLOW CASES	6	650	12.5	0.8	
3430	ELECTRIC HOUSEWARES AND SUPPLIES .	3		8.6	0.3	7824	TOWELS, WASH CLOTHS	6	432	8.3	0.5	
3610	HARDWARE	5		6.6	0.1		COMMODITIES N.E.C.	(X)	203	(X)	0.3	
5120	SCHOOL EQUIPMENT, SUPPLIES	5		3.2	0.1	7850	FLOOR COVERINGS	3	73	2.0	0.1	
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	8		25.5	2.6	7851	CARPETS, RUGS	3	73	2.0	0.1	
7110	CIGARETTES, CIGARS, TOBACCO	3		16.4	0.7	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	497	40.3	0.6	
7410	PRINTING, WRITING PAPER	5		2.4	0.1	8820	JEWELRY, SILVERWARE, TROPHIES . . .	3	63	3.6	0.1	
7610	STATIONERY, OFFICE SUPPLIES	16		2.2	0.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	3	252	15.4	0.3	
7611	STATIONERY	12		2.0	0.3		COMMODITIES N.E.C.	(X)	124	(X)	0.2	
7614	PENS, MECHANICAL PENCILS	5		1.4	0.1		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)					
	COMMODITIES N.E.C.	(X)		(X)	0.1		TOTAL	109	109 005	(X)	100.0	
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	3		2.7	0.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	21	9 670	39.3	8.9	
7870	KITCHEN UTENSILS, TOOLS, ETC.	10		8.2	0.9	1820	WOMEN'S, CHILDREN'S CLOTHING	97	97 095	90.1	89.1	
8610	PHOTOGRAPHIC GOODS	12		2.7	0.3	1830	MILLINERY AND MILLINERY SUPPLIES . .	5	793	55.4	0.7	
8630	TOYS, GAMES, FIREWORKS, ETC.	11		7.8	0.3	1840	DRESSED FURS, FUR CLOTHING	9	672	100.0	0.6	
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	5		10.4	0.3	7820	HOUSEHOLD LINENS, DOMESTICS	5	499	6.7	0.5	
9930	OTHER LABOR, SERVICE RECEIPTS . . .	3		1.0	0.1	7821	BEDSPREADS, COMFORTERS, BLANKETS .	3	238	3.3	0.2	
	COMMODITIES N.E.C.	(X)		(X)	2.2	7825	OTHER LINENS, DOMESTICS	3	104	3.6	0.1	
	PIECE GOODS (SIC 5133)						COMMODITIES N.E.C.	(X)	157	(X)	0.1	
	TOTAL	125	179 349	(X)	100.0		COMMODITIES N.E.C.	(X)	276	(X)	0.3	
1710	YARD OR PIECE GOODS	125	175 929	98.1	98.1		FOOTWEAR (SIC 5139)					
1711	COTTON FABRICS	74	74 632	66.5	41.6		TOTAL	132	210 275	(X)	100.0	
1712	RAYON, NYLON, ETC.	72	51 681	63.1	28.8							
1713	WOOL FABRICS	34	13 141	52.2	7.3		1730	KNIT FABRICS, KNITTING YARNS, ETC..	3	668	3.1	0.3
1714	OTHER YARD GOODS	44	36 475	43.8	20.3		1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	5	5 495	24.3	2.6
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	4	169	4.9	0.1		1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	3	925	4.2	0.4
1730	KNIT FABRICS, KNITTING YARNS, ETC..	4	189	5.5	0.1		1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	3	2 058	9.8	1.0
1733	OTHER DRY GOODS	4	166	4.8	0.1		1816	OTHER CLOTHING, FURNISHINGS	3	676	3.2	0.3
	COMMODITIES N.E.C.	(X)	23	(X)	(Z)			COMMODITIES N.E.C.	(X)	1 836	(X)	0.9

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
1820	WOMEN'S, CHILDREN'S CLOTHING	5	5 312	23.7	2.5	7110	CIGARETTES, CIGARS, TOBACCO	69	(D)	7.4	6.1
1821	DRESSES, SKIRTS, BLOUSES	3	1 079	5.2	0.5	7111	CIGARETTES	69		7.1	5.9
1825	OTHER APPAREL, ACCESSORIES	3	971	4.4	0.5	7112	CIGARS	37		1.2	0.1
	COMMODITIES N.E.C.	(X)	3 262	(X)	1.6	7113	OTHER TOBACCO	35		1.6	0.1
1910	SHOES, OTHER FOOTWEAR	132	191 677	91.2	91.2	7510	PERSONAL SERVICE PAPERS	73		5.0	1.9
1911	MEN'S, BOYS' SHOES	78	63 827	52.4	30.4	7520	INDUSTRIAL PAPERS	56	1.9	1.1	
1912	WOMEN'S, MISSES' SHOES	61	75 059	54.0	35.7	7610	STATIONERY, OFFICE SUPPLIES	5	1.1	0.2	
1913	CHILDREN'S, INFANTS' SHOES	41	6 769	13.2	3.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	15	1.8	0.4	
1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	48	46 022	53.3	21.9	9760	MISCELLANEOUS LINES	8	7.8	0.4	
8620	SPORTING, ATHLETIC GOODS, BICYCLES	3	255	7.4	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	26	5.1	2.8	
	COMMODITIES N.E.C.	(X)	6 868	(X)	3.3		COMMODITIES N.E.C.	(X)	(X)	0.6	
	GROCERIES, GENERAL LINE (SIC 5141)						FROZEN FOODS (SIC 5142)				
	TOTAL	162		(X)	100.0		TOTAL	75	(X)	100.0	
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	26		1.1	0.5	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	75	95.6	95.6	
1430	BEAUTY AIDS (TOILETRIES, ETC.)	41		2.5	1.4	2111	FROZEN FRUITS, JUICES	23	29.6	6.7	
1610	SOAPS AND DETERGENTS	63		6.1	2.9	2112	FROZEN VEGETABLES, JUICES	27	24.1	6.8	
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	91		10.5	9.6	2113	FROZEN POULTRY (PACKAGED ONLY)	16	4.2	0.5	
2111	FROZEN FRUITS, JUICES	78		2.4	2.0	2114	FROZEN FISH, SEAFOOD (PKGO, ONLY)	50	60.3	37.0	
2112	FROZEN VEGETABLES, JUICES	76		3.6	2.2	2115	FROZEN MEATS (PACKAGED ONLY)	32	56.2	33.1	
2113	FROZEN POULTRY (PACKAGED ONLY)	50		1.2	0.7	2116	FROZEN PREPARED FOODS, ETC.	12	34.0	8.6	
2114	FROZEN FISH, SEAFOOD (PKGO, ONLY)	46		2.2	0.5	2117	OTHER PACKAGED FROZEN FOODS	20	16.8	3.0	
2115	FROZEN MEATS (PACKAGED ONLY)	59		1.9	1.0	2210	BUTTER AND CHEESE	16	3.4	0.4	
2116	FROZEN PREPARED FOODS, ETC.	71		1.6	1.3	2220	ICE CREAM, ICES	3	1.2	0.1	
2117	OTHER PACKAGED FROZEN FOODS	65		3.2	1.9	2310	EGGS	3	4.6	0.1	
2210	BUTTER AND CHEESE	106		3.4	2.6	2320	POULTRY	3	4.4	0.1	
2220	ICE CREAM, ICES	20		1.4	0.8	2323	DRESSED POULTRY (RESALES)	3	4.4	0.1	
2230	MILK, CREAM (FLUID)	20		2.4	1.2	2510	FISH, SEAFOOD (FRESH AND FROZEN)	5	18.5	0.7	
2240	OTHER DAIRY PRODUCTS	58		1.7	1.2	2610	MEATS, PROVISIONS	16	6.2	1.3	
2310	EGGS	21		1.5	0.5	2611	FRESH, FROZEN MEATS	9	5.7	1.0	
2320	POULTRY	41		2.2	1.1	2612	SAUSAGE, MEAT LIVERS	5	2.3	0.1	
2321	LIVE POULTRY	5		1.1	0.1	2613	CURED, BOILED, SMOKED MEATS	7	6.4	0.3	
2322	DRESSED POULTRY (KILLED)	5		1.1	0.1	2710	FRESH FRUITS, VEGETABLES	5	30.7	0.3	
2323	DRESSED POULTRY (RESALES)	41		2.0	1.0	2711	FRESH FRUITS, BERRIES, MELONS	3	28.9	0.1	
2410	CONFECTIONERY	111		3.4	2.8	2712	FRESH VEGETABLES	5	19.6	0.2	
2411	CANDY (ALL KINDS)	88		2.3	1.8	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	3	2.9	0.1	
2412	CHEWING GUM	35		4.3	0.3	2850	FOOD AND BEVERAGE BASIC MATERIALS	3	12.5	0.5	
2414	NUTS, OTHER CONFECTIONS	58		2.9	0.7	2860	CANNED, BOTTLED FOODS	3	3.7	0.1	
	COMMODITIES N.E.C.	(X)		(X)	(Z)	2920	MARGARINE, SHORTENINGS, ETC.	9	5.7	0.2	
2510	FISH, SEAFOOD (FRESH AND FROZEN)	12		4.4	0.2	2921	MARGARINE, BUTTER SUBSTITUTES	7	3.1	0.1	
2610	MEATS, PROVISIONS	60		12.9	9.9	2922	SHORTENINGS, COOKING OILS	5	8.6	0.1	
2611	FRESH, FROZEN MEATS	44		10.4	6.6		COMMODITIES N.E.C.	(X)	(X)	0.3	
2612	SAUSAGE, MEAT LOAVES	16		3.1	0.8		DAIRY PRODUCTS (SIC 5143)				
2613	CURED, BOILED, SMOKED MEATS	42		2.7	1.8		TOTAL	139	148 132	(X)	100.0
2614	OTHER MEAT PRODUCTS	23		3.0	0.6	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	8	669	7.3	0.5
	COMMODITIES N.E.C.	(X)		(X)	(Z)	2210	BUTTER AND CHEESE	52	38 931	56.8	26.3
2710	FRESH FRUITS, VEGETABLES	26		4.4	1.5	2220	ICE CREAM, ICES	58	11 191	56.1	7.6
2711	FRESH FRUITS, BERRIES, MELONS	24		2.2	0.7	2230	MILK, CREAM (FLUID)	60	67 741	60.2	45.7
2712	FRESH VEGETABLES	26		2.3	0.8	2240	OTHER DAIRY PRODUCTS	41	23 536	42.3	15.9
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	102		4.3	2.4	2310	EGGS	21	2 002	9.7	1.4
2830	TEA, SPICES	109		1.5	1.0	2410	CONFECTIONERY	6	275	17.3	0.2
2840	BAKERY PRODUCTS	30		3.3	1.0	2414	NUTS, OTHER CONFECTIONS	4	146	10.8	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS	18		1.5	0.2		COMMODITIES N.E.C.	(X)	129	(X)	0.1
2860	CANNED, BOTTLED FOODS	144		26.1	25.7	2610	MEATS, PROVISIONS	6	318	7.4	0.2
2861	CANNED, BOTTLED JUICES, DRINKS	119		3.2	3.0	2613	CURED, BOILED, SMOKED MEATS	6	180	4.2	0.1
2862	CANNED, BOTTLED BABY FOODS	88		2.3	2.0		COMMODITIES N.E.C.	(X)	138	(X)	0.1
2863	CANNED, BOTTLED FRUITS, VEGS	131		8.7	8.4	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	4	135	12.7	0.1
2864	CANNED FISH, SEAFOOD	121		3.3	3.0	2840	BAKERY PRODUCTS	4	101	2.6	0.1
2865	CANNED MEATS	113		1.9	1.7	2860	CANNED, BOTTLED FOODS	15	784	7.5	0.5
2866	CANNED MILK	102		1.5	1.2	2861	CANNED, BOTTLED JUICES, DRINKS	11	153	2.3	0.1
2867	OTHER CANNED, BOTTLED FOODS	73		9.5	6.6	2864	CANNED FISH, SEAFOOD	4	126	3.3	0.1
2870	SUGAR--REFINED	111		2.0	1.5		COMMODITIES N.E.C.	(X)	505	(X)	0.3
2890	BREAKFAST FOODS	94		3.1	2.3	2920	MARGARINE, SHORTENINGS, ETC.	10	881	8.3	0.6
2910	FLOUR, RELATED PRODUCTS	106		2.1	1.6	2921	MARGARINE, BUTTER SUBSTITUTES	8	756	7.3	0.5
2920	MARGARINE, SHORTENINGS, ETC.	129		3.2	2.7	2922	SHORTENINGS, COOKING OILS	4	125	3.3	0.1
2921	MARGARINE, BUTTER SUBSTITUTES	101		1.9	1.5	2930	PET FOODS--ALL KINDS	79			
2922	SHORTENINGS, COOKING OILS	114		1.9	1.2	2940	DRIED FRUITS, VEGETABLES	63			
2930	PET FOODS--ALL KINDS	79		4.7	3.4	2950	SOFT DRINKS, BOTTLED WATERS	51			
2940	DRIED FRUITS, VEGETABLES	63		1.0	0.4	2960	FOODS, N.E.C.	68			
2950	SOFT DRINKS, BOTTLED WATERS	51		1.8	1.1	3610	HARDWARE	3			
2960	FOODS, N.E.C.	68		12.0	6.7	4180	STORE, RESTAURANT FIXTURES, EQUIP.	7			
3610	HARDWARE	3		11.1	0.1				572	6.9	0.4
4180	STORE, RESTAURANT FIXTURES, EQUIP.	7		1.0	0.2		COMMODITIES N.E.C.	(X)	996	(X)	0.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					FRESH FRUITS AND VEGETABLES (SIC 5148)					
	TOTAL	119	185 979	(X)	100.0	TOTAL	393	400 923	(X)	100.0	
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	12	7 272	14.0	3.9	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	31	11 786	22.9	2.9
2113	FROZEN POULTRY (PACKAGED ONLY)	7	6 245	15.4	3.4	2111	FROZEN FRUITS, JUICES	14	944	4.9	0.2
2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	3	265	1.8	0.1	2112	FROZEN VEGETABLES, JUICES	23	7 244	16.0	1.8
	COMMODITIES N.E.C.	(X)	762	(X)	0.4	2113	FROZEN POULTRY (PACKAGED ONLY)	5	311	4.2	0.1
2210	BUTTER AND CHEESE	7	1 483	6.9	0.8	2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	14	1 352	6.8	0.3
2310	EGGS	79	66 394	70.5	35.7	2115	FROZEN MEATS (PACKAGED ONLY)	6	927	3.2	0.2
2320	POULTRY	53	102 728	83.6	55.2	2116	FROZEN PREPARED FOODS, ETC.	6	238	0.8	0.1
2321	LIVE POULTRY	11	5 161	70.9	2.8	2117	OTHER PACKAGED FROZEN FOODS	9	770	10.5	0.2
2322	DRESSED POULTRY (KILLED)	11	22 835	73.1	12.3	2210	BUTTER AND CHEESE	7	654	5.4	0.2
2323	DRESSED POULTRY (RESALFS)	37	74 732	60.5	40.2	2310	EGGS	4	1 085	12.0	0.3
2610	MEATS, PROVISIONS	3	1 255	5.5	0.7	2410	CONFECTIONERY	7	518	7.4	0.1
2613	CURED, BOILED, SMOKED MEATS	3	1 255	5.5	0.7	2610	MEATS, PROVISIONS	6	6 841	22.9	1.7
2920	MARGARINE, SHORTENINGS, ETC.	4	572	3.8	0.3	2611	FRESH, FROZEN MEATS	3	6 010	24.7	1.5
2921	MARGARINE, BUTTER SUBSTITUTES	3	285	2.7	0.2		COMMODITIES N.E.C.	(X)	831	(X)	0.2
2922	SHORTENINGS, COOKING OILS	3	287	5.6	0.2	2710	FRESH FRUITS, VEGETABLES	393	367 078	91.6	91.6
	COMMODITIES N.E.C.	(X)	6 275	(X)	3.4	2711	FRESH FRUITS, BERRIES, MELONS	292	177 332	56.2	44.2
	CONFECTIONERY (SIC 5145)					2712	FRESH VEGETABLES	284	189 746	63.3	47.3
	TOTAL	92	65 101	(X)	100.0	2850	FOOD AND BEVERAGE BASIC MATERIALS . .	3	1 183	23.1	0.3
2410	CONFECTIONERY	92	61 784	94.9	94.9	2860	CANNED, BOTTLED FOODS	19	2 847	12.2	0.7
2411	CANDY (ALL KINDS)	55	33 858	78.2	52.0	2861	CANNED, BOTTLED JUICES, DRINKS	10	505	4.9	0.1
2412	CHEWING GUM	24	1 075	12.2	1.7	2863	CANNED, BOTTLED FRUITS, VEGS.	10	1 757	13.1	0.4
2413	FOUNTAIN FRUITS, SYRUPS	8	497	30.1	0.8	2867	OTHER CANNED, BOTTLED FOODS	6	266	3.8	0.1
2414	NUTS, OTHER CONFECTIONS	66	26 354	69.9	40.5		COMMODITIES N.E.C.	(X)	319	(X)	0.1
2640	BAKERY PRODUCTS	6	642	6.6	1.0	2870	SUGAR—REFINED	12	312	2.2	0.1
2860	CANNED, BOTTLED FOODS	4	181	12.6	0.3	2920	MARGARINE, SHORTENINGS, ETC.	16	666	3.8	0.2
2940	DRIED FRUITS, VEGETABLES	3	197	3.4	0.3	2921	MARGARINE, BUTTER SUBSTITUTES	8	251	3.3	0.1
2960	FOODS, N.E.C.	3	54	2.1	0.1	2922	SHORTENINGS, COOKING OILS	13	415	2.8	0.1
	COMMODITIES N.E.C.	(X)	2 243	(X)	3.4	9760	MISCELLANEOUS LINES	4	202	5.1	0.1
	FISH AND SEAFOODS (SIC 5146)					9930	OTHER LABOR, SERVICE RECEIPTS	4	339	3.1	0.1
	TOTAL	287	315 422	(X)	100.0		COMMODITIES N.E.C.	(X)	7 412	(X)	1.8
	CONFECTIONERY (SIC 5145)						GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
	TOTAL	287	315 422	(X)	100.0		TOTAL	416	521 940	(X)	100.0
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	32	5 754	13.7	1.8	1430	BEAUTY AIDS (TOILETRIES, ETC.)	13	2 138	3.3	0.4
2210	BUTTER AND CHEESE	4	451	18.5	0.1	1610	SOAPS AND DETERGENTS	18	11 448	8.9	2.2
2510	FISH, SEAFOOD (FRESH AND FROZEN)	267	303 220	96.1	96.1	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	22	5 656	7.6	1.1
2610	MEATS, PROVISIONS	6	664	14.9	0.3	2111	FROZEN FRUITS, JUICES	15	2 708	3.8	0.5
2611	FRESH, FROZEN MEATS	6	664	14.9	0.3	2112	FROZEN VEGETABLES, JUICES	15	2 624	3.7	0.5
2860	CANNED, BOTTLED FOODS	8	1 110	8.8	0.4		COMMODITIES N.E.C.	(X)	324	(X)	0.1
3610	HAIRWARE	8	327	7.8	0.1	2210	BUTTER AND CHEESE	34	10 154	6.5	1.9
5420	SHIP, BOAT, MARINE PROPULSION MACH.	6	916	8.1	0.3	2310	EGGS	4	277	1.3	0.1
6510	GASOLINE, KEROSENE	5	501	3.7	0.2	2320	POULTRY	16	2 611	2.7	0.5
9760	MISCELLANEOUS LINES	6	504	14.4	0.2	2410	CONFECTIONERY	45	6 491	7.4	1.2
	COMMODITIES N.E.C.	(X)	1 775	(X)	0.6	2411	CANDY (ALL KINDS)	26	4 265	7.4	0.8
	MEAT AND MEAT PRODUCTS (SIC 5147)					2412	CHEWING GUM	5	1 623	3.8	0.3
	TOTAL	364	1 109 159	(X)	100.0	2414	NUTS, OTHER CONFECTIONS	19	533	1.6	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	83	12 859	5.3	1.2		COMMODITIES N.E.C.	(X)	70	(X)	(Z)
2210	BUTTER AND CHEESE	104	9 155	3.3	0.8	2510	FISH, SEAFOOD (FRESH AND FROZEN)	5	10 492	22.2	2.0
2230	MILK, CREAM (FLUID)	4	675	4.1	0.1	2610	MEATS, PROVISIONS	14	8 292	7.4	1.6
2310	EGGS	51	1 067	0.8	0.1	2710	FRESH FRUITS, VEGETABLES	9	2 293	3.3	0.4
2320	POULTRY	105	15 765	5.4	1.4	2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	57	19 324	13.8	3.7
2610	MEATS, PROVISIONS	364	1 047 039	94.4	94.4	2830	TEA, SPICES	61	14 404	12.6	2.8
2611	FRESH, FROZEN MEATS	340	956 246	88.5	86.2	2840	BAKERY PRODUCTS	115	42 341	34.9	8.1
2612	SAUSAGE, MEAT LOAVES	148	23 099	5.7	2.1	2850	FOOD AND BEVERAGE BASIC MATERIALS . .	7	1 452	32.1	0.3
2613	CURED, BOILED, SMOKED MEATS	147	27 986	6.7	2.5	2860	CANNED, BOTTLED FOODS	109	172 261	60.2	33.0
2614	OTHER MEAT PRODUCTS	85	39 708	17.7	3.6	2870	SUGAR—REFINED	52	20 759	15.8	4.0
2710	FRESH FRUITS, VEGETABLES	10	929	4.2	0.1	2890	BREAKFAST FOODS	29	1 617	2.0	0.3
2860	CANNED, BOTTLED FOODS	65	16 275	7.4	1.5	2910	FLOUR, RELATED PRODUCTS	50	21 768	27.8	4.2
2863	CANNED, BOTTLED FRUITS, VEGS. . . .	12	1 703	9.8	0.2	2920	MARGARINE, SHORTENINGS, ETC.	61	17 157	9.0	3.3
2865	CANNED MEATS	61	13 731	6.4	1.2	2930	PET FOODS—ALL KINDS	38	16 686	15.3	3.2
2867	OTHER CANNED, BOTTLED FOODS	7	586	3.7	0.1	2940	DRIED FRUITS, VEGETABLES	20	942	1.5	0.2
	COMMODITIES N.E.C.	(X)	255	(X)	(Z)	2950	SOFT DRINKS, BOTTLED WATERS	102	48 221	30.0	9.2
2920	MARGARINE, SHORTENINGS, ETC.	53	2 460	1.7	0.2	2960	FOODS, N.E.C.	75	53 839	57.9	10.3
	COMMODITIES N.E.C.	(X)	2 935	(X)	0.3	7110	CIGARETTES, CIGARS, TOBACCO	16	8 141	7.2	1.6
						7510	PERSONAL SERVICE PAPERS	20	7 175	7.9	1.4
						9760	MISCELLANEOUS LINES	4	3 739	5.7	0.7
						9930	OTHER LABOR, SERVICE RECEIPTS	4	310	33.0	0.1
							COMMODITIES N.E.C.	(X)	11 947	(X)	2.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3110	COTTON (SIC 5152)					TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					
	TOTAL	4	(D)	(X)	100.0	TOTAL	165	555 089	(X)	100.0	
	COTTON (RAW), INCLUDING LINTERS . .	4		99.7	99.7	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	4	2 078	6.5	0.4
	COMMODITIES N.E.C.	(X)		(X)	0.3	1420	HEALTH PRODUCTS (NONPRESCRIPTION) . .	34	16 274	9.7	2.9
	GRAIN (SIC 5153) ²					1430	BEAUTY AIDS (TOILETRIES, ETC.)	33	7 377	4.8	1.3
	TOTAL	29	(O)	(X)	100.0	1450	DRUGGISTS' SUPPLIES	3	2 017	6.5	0.4
	LIVESTOCK (SIC 5154) ²					1610	SOAPS AND DETERGENTS	3	1 379	6.0	0.2
	TOTAL	46	37 554	(X)	100.0	2410	CONFECTIONERY	132	61 659	13.4	11.1
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					2411	CANDY (ALL KINDS)	132	50 765	11.1	9.1
	TOTAL	86		(X)	100.0	2412	CHEWING GUM	83	7 509	2.7	1.4
3210	HIDES, SKINS, PELTS	13		76.9	21.3	2413	FOUNTAIN FRUITS, SYRUPS	33	1 856	1.4	0.3
3220	TOBACCO (LEAF)	13		89.1	12.3	2414	NUTS, OTHER CONFECTIONS	40	1 529	2.0	0.3
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . .	54	(D)	98.9	54.9	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	21	10 942	9.8	2.0
3231	RAW WOOL	43		59.4	28.5	5120	SCHOOL EQUIPMENT, SUPPLIES	10	537	1.6	0.1
3232	WOOL TOPS, NOILS, OTHER	40		53.8	26.4	7110	CIGARETTES, CIGARS, TOBACCO	165	422 283	76.1	76.1
3270	OTHER INEDIBLE FARM PRODUCTS	6		12.5	1.6	7111	CIGARETTES	161	361 937	65.6	65.2
	COMMODITIES N.E.C.	(X)		(X)	9.8	7112	CIGARS	158	47 014	8.6	8.5
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)					7113	OTHER TOBACCO	125	13 332	3.2	2.4
	TOTAL	276	359 489	(X)	100.0	7210	BEER, ALE, PORTER, STOUT, ETC.	4	3 070	13.9	0.6
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	4	1 634	15.9	0.5	7211	BEER, ALE, ETC.	4	3 070	13.9	0.6
1510	PAINTS, SUPPLIES AND SUPPLIES	24	3 211	9.1	0.9	7510	PERSONAL SERVICE PAPERS	37	5 468	4.7	1.0
1610	SOAPS AND DETERGENTS	48	7 330	18.4	2.0	7520	INDUSTRIAL PAPERS	15	747	2.9	0.1
1620	INDUSTRIAL CHEMICALS	260	321 168	93.9	49.3	7610	STATIONERY, OFFICE SUPPLIES	13	788	1.6	0.1
3610	HARDWARE	8	825	11.6	0.2	8630	TOYS, GAMES, FIREWORKS, ETC.	9	588	2.9	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	250	26.8	0.1	8820	JEWELRY, SILVERWARE, TROPHIES	3	1 543	18.3	0.3
5230	LAUNDRY, DRY-CLEANING MACHINES . . .	4	914	22.7	0.3	9750	SMOKERS' SUPPLIES AND PIPES	59	8 415	3.6	1.5
8530	ADHESIVES, MASTICS	4	189	4.7	0.1	9760	MISCELLANEOUS LINES	16	6 554	14.0	1.2
8740	FERTILIZER, FERTILIZER MATERIALS . . .	6	470	6.6	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	3	558	2.0	0.1
							COMMODITIES N.E.C.	(X)	2 812	(X)	0.5
							PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
	TOTAL	109	(O)	(X)	100.0						
	NONDURABLE GOODS, N.E.C. (SIC 5199)										
	TOTAL	709		(X)	100.0						
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	5		13.2	0.1	2411	CANDY (ALL KINDS)	5		1.6	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKG.) .	5		8.6	1.4	2850	FOOD AND BEVERAGE BASIC MATERIALS .	36		75.8	14.7
2210	BUTTER AND CHEESE	5		15.4	1.3	2851	MALT, MALT EXTRACT	18		75.8	12.3
2410	CONFECTIONERY	5				2853	OTHER BASIC FOOD PRODUCTS	18		75.8	2.4
2411	CANDY (ALL KINDS)	5				2860	CANNEO, BOTTLED FOODS	5		28.2	0.2
2850	FOOD AND BEVERAGE BASIC MATERIALS .	36		75.8	14.7	2866	CANNED MILK	3		25.6	0.2
2851	MALT, MALT EXTRACT	18		75.8	12.3		COMMODITIES N.E.C.	(X)		(X)	0.1
2853	OTHER BASIC FOOD PRODUCTS	18		75.8	2.4	3610	HARDWARE	7		20.3	0.2
2860	CANNEO, BOTTLED FOODS	5		28.2	0.2	7610	STATIONERY, OFFICE SUPPLIES	24		6.5	0.1
2866	CANNED MILK	3		25.6	0.2	7810	CHINA, GLASSWARE, CROCKERY	7		28.3	0.2
3610	HARDWARE	7		20.3	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	10		48.1	2.2
7610	STATIONERY, OFFICE SUPPLIES	24		6.5	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	232		99.3	34.7
7810	CHINA, GLASSWARE, CROCKERY	7		28.3	0.2	8750	AGRICULTURAL CHEMICALS	7		12.0	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	10		48.1	2.2	8820	JEWELRY, SILVERWARE, TROPHIES	17	(D)	12.7	0.3
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	232		99.3	34.7	8822	COSTUME JEWELRY	12		7.4	0.1
8750	AGRICULTURAL CHEMICALS	7		12.0	0.1	8824	SILVERWARE, PLATED WARE, ETC.	5		8.9	0.1
8820	JEWELRY, SILVERWARE, TROPHIES	17					COMMODITIES N.E.C.	(X)	(X)	(Z)	
8822	COSTUME JEWELRY	12				8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	81		92.5	6.4
8824	SILVERWARE, PLATED WARE, ETC.	5				8920	ADVERTISING SPECIALTIES, CALENDARS .	86		85.0	3.8
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	81		92.5	6.4	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	122		98.0	6.8
8920	ADVERTISING SPECIALTIES, CALENDARS .	86		85.0	3.8	9111	CUT FLOWERS, POTTED PLANTS	98		85.0	4.8
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	122		98.0	6.8	9112	FLORISTS' SUPPLIES, NURSERY STOCK	66		42.0	2.0
9111	CUT FLOWERS, POTTED PLANTS	98		85.0	4.8	9510	OTHER TEXTILE PRODUCTS	17		100.0	3.1
9112	FLORISTS' SUPPLIES, NURSERY STOCK	66		42.0	2.0	9512	RURLAP	3		100.0	0.1
9510	OTHER TEXTILE PRODUCTS	17		100.0	3.1	9513	CANVAS PRODUCTS, FELT, ETC.	11		100.0	3.0
9512	RURLAP	3		100.0	0.1		COMMODITIES N.E.C.	(X)		(X)	(Z)
9513	CANVAS PRODUCTS, FELT, ETC.	11		100.0	3.0	9610	INDUSTRIAL YARNS	41		99.3	4.6
	COMMODITIES N.E.C.	(X)		(X)	(Z)	9620	WIGS, SWITCHES, TOUPEES, ETC.	14		99.6	0.9
9610	INDUSTRIAL YARNS	41		99.3	4.6	9710	WALLPAPER	26		99.5	3.8
9620	WIGS, SWITCHES, TOUPEES, ETC.	14		99.6	0.9	9730	LEATHER	50		96.6	0.4
9710	WALLPAPER	26		99.5	3.8	9760	MISCELLANEOUS LINES	21		80.7	2.5
9730	LEATHER	50		96.6	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	19		0.6	0.1
9760	MISCELLANEOUS LINES	21		80.7	2.5		COMMODITIES N.E.C.	(X)		(X)	3.2
9930	OTHER LABOR, SERVICE RECEIPTS	19		0.6	0.1						
	COMMODITIES N.E.C.	(X)		(X)	3.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic													
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab-lish-ments handling the line	All estab-lish-ments ¹					Estab-lish-ments handling the line	All estab-lish-ments ¹		
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						FURNITURE (SIC 5021)						
	TOTAL	766	3 474 919	(X)	100.0		TOTAL	715	602 130	(X)	100.0		
1110	AUTOMOBILES, MOTORCYCLES, ETC.	395	2 720 596	88.9	78.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	3	1 709	48.7	0.3		
1111	NEW AUTOMOBILES	145	2 460 425	88.2	70.8	3420	MAJOR APPLIANCES, TV SETS, ETC.	5	2 251	24.4	0.4		
1112	USED AUTOMOBILES.	292	193 574	11.3	5.6	4110	OFFICE MACHINES AND EQUIPMENT	41	2 769	14.7	0.5		
1113	OTHER PASSENGER MOTOR VEHICLES.	33	66 597	82.0	1.9	5120	SCHOOL EQUIPMENT, SUPPLIES.	16	1 137	10.1	0.2		
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	433	359 462	49.4	10.3	7610	STATIONERY, OFFICE SUPPLIES.	60	10 572	24.3	1.8		
1210	MACHINE SHOP SALES AND LABOR.	155	67 889	11.3	2.0	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	277	250 598	91.8	41.6		
1211	PARTS AND EQUIPMENT	114	54 807	10.0	1.6	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	465	308 936	90.0	51.3		
1212	MACHINE SHOP LABOR.	134	13 082	7.4	0.4	7810	CHINA, GLASSWARE, CROCKERY.	5	1 020	45.4	0.2		
						7840	CURTAINS, DRAPES.	22	1 533	6.3	0.3		
1220	NEW AND REBUILT PARTS, ETC.	312	280 513	12.1	8.1	7850	FLOOR COVERINGS	62	5 115	7.1	0.8		
1221	MOTOR AND CHASSIS PARTS	277	260 388	11.4	7.5	7860	MIRRORS, LAMPS, PICTURE FRAMES.	16	1 477	7.7	0.2		
1225	SUPPLIES AND ACCESSORIES.	46	19 057	4.0	0.5	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	3	339	7.8	0.1		
	COMMODITIES N.E.C.	(X)	1 068	(X)	(Z)	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	898	24.3	0.1		
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	44	5 976	8.3	0.2	9760	MISCELLANEOUS LINES	7	339	9.0	0.1		
1310	TIRES AND TUBES	62	4 543	1.1	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	28	990	6.6	0.2		
6500	PETROLEUM PRODUCTS.	73	2 645	2.8	0.1		COMMODITIES N.E.C.	(X)	12 477	(X)	2.0		
9930	OTHER LABOR, SERVICE RECEIPTS	172	22 285	10.3	0.6		HOME FURNISHINGS (SIC 5023)						
	COMMODITIES N.E.C.	(X)	11 010	(X)	0.3		TOTAL	1 209	1 429 389	(X)	100.0		
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					1510	PAINTERS' SUPPLIES AND SUPPLIES	21	5 592	9.5	0.4		
	TOTAL	3 685	2 119 395	(X)	100.0	1620	INDUSTRIAL CHEMICALS.	5	1 046	15.3	0.1		
1110	AUTOMOBILES, MOTORCYCLES, ETC.	84	3 292	15.5	0.2	1710	YARD OR PIECE GOODS	39	10 480	17.0	0.7		
1111	NEW AUTOMOBILES	15	1 283	21.9	0.1	1720	NOTIONS (THREAD, BUTTONS, ETC.)	12	1 304	4.8	0.1		
1112	USED AUTOMOBILES.	67	1 976	12.1	0.1								
	COMMODITIES N.E.C.	(X)	33	(X)	(Z)	1730	KNIT FABRICS, KNITTING YARNS, ETC.	11	2 956	8.7	0.2		
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	71	17 571	33.0	0.8	1731	KNIT FABRICS.	4	1 709	11.5	0.1		
1210	MACHINE SHOP SALES AND LABOR.	995	106 318	23.0	5.0		COMMODITIES N.E.C.	(X)	1 247	(X)	0.1		
1220	NEW AND REBUILT PARTS, ETC.	3 292	1 792 795	90.1	84.6	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	21	8 046	22.8	0.6		
1221	MOTOR AND CHASSIS PARTS	2 656	1 109 530	70.8	52.4	1811	WORK CLOTHING, WORK GLOVES.	11	1 162	4.5	0.1		
1222	TOOLS AND EQUIPMENT	1 813	116 857	11.5	5.5	1813	SHIRTS (DRESS AND SPORT).	13	2 797	10.5	0.2		
1223	CHEMICALS (ADDITIVES, ETC.)	1 715	71 204	7.9	3.4	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR.	13	1 994	7.5	0.1		
1224	REFINISHING MATERIALS	1 356	68 171	9.9	3.2	1816	OTHER CLOTHING, FURNISHINGS	10	1 525	5.9	0.1		
1225	SUPPLIES AND ACCESSORIES.	1 937	427 033	37.8	20.1		COMMODITIES N.E.C.	(X)	568	(X)	(Z)		
1230	AUTOMOTIVE GLASS.	114	15 609	34.3	0.7	1820	WOMEN'S, CHILDREN'S CLOTHING.	25	5 765	19.5	0.4		
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	331	44 766	52.1	2.1	1910	SHOES, OTHER FOOTWEAR	4	1 053	7.6	0.1		
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	104	25 377	49.3	1.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	11	1 270	11.1	0.1		
1310	TIRES AND TUBES	287	26 284	16.1	1.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	25	15 535	18.3	1.1		
1510	PAINTERS' SUPPLIES AND SUPPLIES	99	2 581	6.2	0.1	3610	HARDWARE.	49	20 266	16.4	1.4		
3420	MAJOR APPLIANCES, TV SETS, ETC.	9	1 252	14.8	0.1	5220	CUSTODIAL, JANITORIAL SUPPLIES.	4	759	20.7	0.1		
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	4	1 431	12.7	0.1	5221	MACHINES AND EQUIPMENT.	4	759	20.7	0.1		
3610	HARDWARE.	31	13 308	24.4	0.6	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	23	8 294	12.0	0.6		
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	3	1 226	11.6	0.1	7810	CHINA, GLASSWARE, CROCKERY.	217	275 455	81.4	19.3		
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	16	1 331	12.2	0.1								
4420	GENERAL PURPOSE INDUSTRIAL MACH.	28	15 611	26.3	0.7	7820	HOUSEHOLD LINENS, DOMESTICS	180	142 676	77.7	10.0		
4840	ABRASIVES, ABRASIVE MATERIALS	32	1 922	7.8	0.1	7821	BEOSPREADS, COMFORTERS, BLANKETS.	108	23 289	27.1	1.6		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	10	3 387	11.9	0.2	7822	TABLE LINENS.	109	31 968	27.5	2.2		
6500	PETROLEUM PRODUCTS.	458	9 192	4.8	0.4	7823	SHEETS, PILLOW CASES.	119	52 856	41.1	3.7		
8310	GLASS (FLAT, BRICK, ETC.)	4	2 116	39.2	0.1	7824	TOWELS, WASH CLOTHS	117	27 637	21.7	1.9		
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	24	2 447	7.0	0.1	7825	OTHER LINENS, DOMESTICS	82	6 926	11.0	0.5		
9760	MISCELLANEOUS LINES	18	2 175	16.2	0.1	7830	SHAWES, VENETIAN BLINDS	46	20 603	67.1	1.4		
9930	OTHER LABOR, SERVICE RECEIPTS	87	22 436	21.2	1.1	7840	CURTAINS, DRAPES.	100	91 509	72.0	6.4		
	COMMODITIES N.E.C.	(X)	6 738	(X)	0.3								
	TIRES AND TUBES (SIC 5014)					7850	FLOOR COVERINGS	505	494 466	85.8	34.6		
	TOTAL	583	450 208	(X)	100.0	7851	CARPETS, RUGS	444	382 442	70.6	26.8		
1210	MACHINE SHOP SALES AND LABOR.	7	413	6.5	0.1	7852	LINOLEUM, OTHER HARD SURFACE.	182	85 869	38.3	6.0		
						7853	OTHER FLOOR COVERINGS	98	26 155	20.9	1.8		
1220	NEW AND REBUILT PARTS, ETC.	145	11 017	10.7	2.4	7860	MIRRORS, LAMPS, PICTURE FRAMES.	68	35 738	91.1	2.5		
1221	MOTOR AND CHASSIS PARTS	46	4 533	12.4	1.0	7870	KITCHEN UTENSILS, TOOLS, ETC.	258	244 205	68.6	17.1		
1223	CHEMICALS (ADDITIVES, ETC.)	25	283	2.8	0.1	8150	METAL MILLWORK (DOORS, ETC.)	5	961	18.9	0.1		
1225	SUPPLIES AND ACCESSORIES.	101	6 097	9.1	1.4	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	16	2 565	30.2	0.2		
	COMMODITIES N.E.C.	(X)	104	(X)	(Z)	8520	WALLBOARD, HARDBOARD.	5	998	17.3	0.1		
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	31	4 807	14.2	1.1	8570	OTHER BUILDING MATERIALS.	12	2 740	19.0	0.2		
1310	TIRES AND TUBES	578	389 680	87.0	86.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	9	2 610	34.3	0.2		
1320	RECAPPED TIRES	259	34 968	22.2	7.8	8630	TOYS, GAMES, FIREWORKS, ETC.	19	5 577	8.3	0.4		
3420	MAJOR APPLIANCES, TV SETS, ETC.	20	847	3.3	0.2	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	4	3 144	9.7	0.2		
6500	PETROLEUM PRODUCTS.	27	815	8.2	0.2	8820	JEWELRY, SILVERWARE, TROPHIES	19	2 936	16.5	0.2		
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	19	539	2.8	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	28	6 711	23.5	0.5		
9760	MISCELLANEOUS LINES	15	987	10.0	0.2	9710	WALLPAPER	5	1 526	25.2	0.1		
9930	OTHER LABOR, SERVICE RECEIPTS	113	4 939	7.2	1.1	9760	MISCELLANEOUS LINES	14	1 081	9.5	0.1		
	COMMODITIES N.E.C.	(X)	1 196	(X)	0.3		COMMODITIES N.E.C.	(X)	11 522	(X)	0.8		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)					8540	STRUCTURAL IRON, STEEL,	50	121 779	55.5	9.9
	TOTAL	1 070	1 541 307	(X)	100.0	8550	PLASTIC BUILDING MATERIALS,	130	12 442	8.2	1.0
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	70	4 954	5.0	0.3	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	17	5 626	41.6	0.5
1620	INDUSTRIAL CHEMICALS,	6	5 928	13.8	0.4	8570	OTHER BUILDING MATERIALS,	246	124 448	54.4	10.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	39	5 455	15.0	0.4	9760	MISCELLANEOUS LINES	21	1 289	7.3	0.1
3610	HARDWARE	102	5 432	3.7	0.4	9930	OTHER LABOR, SERVICE RECEIPTS . . .	40	2 857	7.8	0.2
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	18	1 194	8.9	0.1		COMMODITIES N.E.C.,	(X)	38 122	(X)	3.1
6220	IRON, STEEL PRODUCTS (FLAT)	14	1 148	7.5	0.1		SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	121	4 791	3.1	0.3		TOTAL	633	731 248	(X)	100.0
6232	NAILS AND STAPLES	121	4 791	3.1	0.3	1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	3	764	3.9	0.1
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	23	1 886	4.4	0.1	1310	TIRES AND TUBES	3	493	27.4	0.1
7850	FLOOR COVERINGS	27	803	3.3	0.1	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	12	762	5.3	0.1
8110	LUMBER (ROUGH, DRESSED, FINISHED) .	706	836 959	74.3	54.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	8	9 683	35.3	1.3
8111	SOFTWOODS (EXCEPT FLOORING) . . .	561	656 267	66.4	42.6	3610	HARDWARE	13	1 881	16.7	0.3
8112	HARDWOODS (EXCEPT FLOORING) . . .	350	141 411	36.9	9.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	12	2 008	6.6	0.3
8113	FLOORING	207	39 281	13.9	2.5	4320	FARM, DAIRY MACHINERY, PARTS,	5	1 147	4.9	0.2
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	483	238 375	28.3	15.5	5120	SCHOOL EQUIPMENT, SUPPLIES,	7	508	17.4	0.1
8121	HARDWOOD	291	103 378	27.8	6.7	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	988	12.7	0.1
8122	SOFTWOOD	368	134 997	19.3	8.8	7810	CHINA, GLASSWARE, CROCKERY,	7	384	6.9	0.1
8130	WOOD SHINGLES	115	33 069	10.7	2.1	7820	HOUSEHOLD LINENS, DOMESTICS	3	415	19.2	0.1
8140	WOOD MILLWORK (DOORS, WINDOWS) . .	438	273 333	43.8	17.7	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	443	564 732	93.5	77.2
8150	METAL MILLWORK (DOORS, ETC.),	135	37 704	22.1	2.4	8630	TOYS, GAMES, FIREWORKS, ETC.	28	5 798	12.8	0.8
8160	VENEER, OTHER WOOD PRODUCTS	68	18 220	20.7	1.2	8640	BOATS (OUTBOARD, ROW BOATS)	36	17 336	42.1	2.4
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	33	1 055	3.6	0.1	8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	38	18 164	59.7	2.5
8230	CEMENT, LIME, PLASTIC, STUCCO	47	4 599	5.2	0.3	8660	THEATER, STUDIO EQUIPMENT	33	19 791	99.7	2.7
8310	GLASS (FLAT, BRICK, ETC.)	22	2 860	9.2	0.2	8670	OTHER RECREATION, HOBBY GOODS . . .	104	76 241	98.0	10.4
8410	INSULATION MATERIALS AND BOARD . . .	145	13 891	6.4	0.9	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	5	790	10.7	0.1
8420	ROOFING, SIDING EQUIPMENT	133	11 681	7.0	0.8	8820	JEWELRY, SILVERWARE, TROPHIES . . .	10	586	6.4	0.1
8421	ASPHALT SHINGLES, ROOFING	115	6 159	4.9	0.4	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	6	578	6.9	0.1
8424	ALUMINUM SHEETS	18	1 225	3.5	0.1		COMMODITIES N.E.C.,	(X)	8	(X)	(2)
8425	RAIN-CARRYING EQUIPMENT	27	1 094	2.4	0.1	9410	MUSICAL INSTRUMENTS	5	564	18.6	0.1
8426	ALL OTHER TYPES	24	1 854	3.4	0.1	9760	MISCELLANEOUS LINES	13	2 749	20.6	0.4
	COMMODITIES N.E.C.,	(X)	1 349	(X)	0.1		COMMODITIES N.E.C.,	(X)	5 464	(X)	0.7
8510	BUILDING AND CONSTRUCTION PAPER . .	51	1 475	2.3	0.1		TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)				
8520	WALLBOARD, HARDBOARD	190	13 254	5.4	0.9		TOTAL	343	376 246	(X)	100.0
8550	PLASTIC BUILDING MATERIALS,	51	4 283	5.8	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.), . . .	4	1 126	38.8	0.3
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	14	1 755	5.7	0.1	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	16	1 723	13.9	0.5
8561	STRUCTURAL ASSEMBLIES	14	1 755	5.7	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	8	967	11.2	0.3
8570	OTHER BUILDING MATERIALS,	45	6 962	7.5	0.5	3610	HARDWARE	6	353	6.0	0.1
9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	22	2 900	11.2	0.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	8	758	9.5	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	20	2 632	12.2	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES,	27	2 351	13.6	0.6
	COMMODITIES N.E.C.,	(X)	4 709	(X)	0.3	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	4	230	18.1	0.1
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					7610	STATIONERY, OFFICE SUPPLIES	35	5 467	21.7	1.5
	TOTAL	1 272	1 226 077	(X)	100.0	7810	CHINA, GLASSWARE, CROCKERY,	8	1 009	13.0	0.3
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	69	2 913	3.7	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	14	1 403	9.7	0.4
1620	INDUSTRIAL CHEMICALS,	25	36 908	18.1	3.0	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	20	1 481	5.3	0.4
3610	HARDWARE	104	6 154	6.4	0.5	8621	ATHLETIC EQUIPMENT, SUPPLIES,	14	1 094	4.4	0.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT	29	2 737	8.7	0.2	8625	FISHING TACKLE AND EQUIPMENT	4	206	8.1	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	25	1 937	7.6	0.2		COMMODITIES N.E.C.,	(X)	181	(X)	(2)
4320	FARM, DAIRY MACHINERY, PARTS,	8	1 529	28.8	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.	341	341 905	92.4	90.9
6220	IRON, STEEL PRODUCTS (FLAT)	52	1 698	3.9	0.1	8670	OTHER RECREATION, HOBBY GOODS . . .	24	7 099	25.2	1.9
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	247	20 501	7.5	1.7	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	22	813	5.8	0.2
6232	NAILS AND STAPLES	245	20 001	7.4	1.6	8820	JEWELRY, SILVERWARE, TROPHIES . . .	6	870	24.2	0.2
	COMMODITIES N.E.C.,	(X)	500	(X)	(2)	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	4	203	6.2	0.1
6240	IRON, STEEL FINISHED PRODUCTS	88	45 685	37.4	3.7	8822	COSTUME JEWELRY	6	401	11.2	0.1
6430	ALUMINUM SHAPES, FORMS, ETC.	148	17 117	10.1	1.4		COMMODITIES N.E.C.,	(X)	266	(X)	0.1
7850	FLOOR COVERINGS	46	6 476	14.2	0.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	37	3 764	18.3	1.0
8110	LUMBER (ROUGH, DRESSED, FINISHED) .	65	13 554	12.3	1.1	8920	ADVERTISING SPECIALTIES, CALENDARS.	8	296	7.9	0.1
8111	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	69	8 892	9.5	0.7	9310	PHONOS, RECORDS, PRERECORDED TAPES .	4	1 304	32.1	0.3
8130	WOOD SHINGLES	63	6 580	6.7	0.5		COMMODITIES N.E.C.,	(X)	3 327	(X)	0.9
8140	WOOD MILLWORK (DOORS, WINDOWS) . .	84	11 758	12.8	1.0		PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)				
8150	METAL MILLWORK (DOORS, ETC.),	117	8 519	8.2	0.7		TOTAL	347	464 795	(X)	100.0
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	334	138 433	59.5	11.3	1620	INDUSTRIAL CHEMICALS,	7	1 711	10.2	0.4
8220	CONCRETE PRODUCTS, BUILDING STONE .	169	39 894	34.7	3.3	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	10	853	15.0	0.2
8230	CEMENT, LIME, PLASTIC, STUCCO	207	62 274	36.8	5.1	4460	PRINTING TRADES MACHINERY, EQUIP. .	7	2 465	31.6	0.5
8240	SAND, GRAVEL, CRUSHED STONE	230	42 813	32.3	3.5	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	5	7 279	36.6	1.5
8250	READY-DR-TANSIT-MIXED CONCRETE . . .	38	1 668	5.6	0.1	8610	PHOTOGRAPHIC GOODS,	347	455 739	94.0	94.0
8310	GLASS (FLAT, BRICK, ETC.)	121	62 893	73.1	5.1	8660	THEATER, STUDIO EQUIPMENT	10	445	6.5	0.1
8410	INSULATION MATERIALS AND BOARD . . .	315	60 125	18.4	4.9	9930	OTHER LABOR, SERVICE RECEIPTS	10	2 411	22.0	0.5
8420	ROOFING, SIDING EQUIPMENT	376	209 746	54.5	17.1		COMMODITIES N.E.C.,	(X)	13 892	(X)	2.5
8510	BUILDING AND CONSTRUCTION PAPER . .	130	7 144	5.1	0.6						
8520	WALLBOARD, HARDBOARD	244	84 611	33.0	6.9						
8530	ADHESIVES, MASTICS	230	16 955	8.6	1.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of— Establishments handling the line				Amount ¹ (\$1,000)	As percent of total sales of— Establishments handling the line	
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)				6410	COPPER WIRE (ELECTRICAL ONLY)	43		60.7	1.5
	TOTAL	1 149	(X)	100.0	6420	OTHER COPPER, BRASS MILL PRODUCTS .	175		32.3	6.7
1620	INDUSTRIAL CHEMICALS.	19	9.2	0.7	6421	FLAT PRODUCTS (SHEETS, ETC.)	118		20.0	3.6
3610	HARDWARE	39	10.5	0.4	6422	TUBULAR PRODUCTS (PIPES, TUBES) . .	95		16.4	2.3
3614	HAND TOOLS (INCL. POWER), CUTLERY COMMODITIES N.E.C.	39 (X)	9.4 (X)	0.3 (Z)	6423	ROD, NONELECTRICAL WIRE	99		14.7	0.8
3710	WARM-AIR HEATING, COOLING EQUIPMENT	14	8.4	0.2	6430	ALUMINUM SHAPES, FORMS, ETC.	276		23.0	5.1
3711	WARM-AIR FURNACES (ALL FUELS) . . . COMMODITIES N.E.C.	7 (X)	8.7 (X)	0.1 (Z)	6431	PLATE (.250 INCH AND OVER)	121		6.6	1.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	34	9.7	0.2	6432	SHEET, COIL (.006 TO .249 INCH) . . .	157		9.5	1.6
3741	PIPE FITTINGS, VALVES	34	8.1	0.2	6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	134		6.4	0.7
	COMMODITIES N.E.C.	(X)	(X)	(Z)	6434	PIPE AND TUBING (INCL. HOLLOW BAR)	104		4.9	0.5
					6435	OTHER EXTRUDED SHAPES	101	(D)	9.5	0.8
					6436	FOILS	19		69.4	0.5
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	26	4.6	0.6	6440	NONFERROUS METALS, MINERALS, ORES .	122		45.3	16.4
4421	ENGINES (INCL. INTERNAL COMBUST.) . .	26	1.7	0.2	6441	MAGNESIUM	11		32.4	0.1
4422	COMPRESSORS, PUMPS.	26	2.9	0.3	6442	NICKEL	26		16.4	1.1
4450	OIL WELL, OIL REFINING MACH. EQUIP.	7	11.7	0.2	6443	TIN, LEAD, ZINC, ETC.	101		44.6	15.2
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	3	2.5	0.1	6610	PREPARED IRON AND STEEL SCRAP	17		21.5	0.3
4473	WOODWORKING MACHINERY	3	2.5	0.1	6780	OTHER NONFERROUS METALLIC SCRAP . . .	7		25.0	0.3
					8570	OTHER BUILDING MATERIALS.	17		19.4	0.3
					9910	RECEIPTS FROM PROCESSING.	41		1.3	0.1
					9930	OTHER LABOR, SERVICE RECEIPTS	29		2.8	0.1
						COMMODITIES N.E.C.	(X)		(X)	0.9
						COAL AND OTHER MINERALS AND ORES (SIC 5052)				
	TOTAL						119		(X)	100.0
6110	COAL (BITUMINOUS AND ANTHRACITE). . .				6110	COAL (BITUMINOUS AND ANTHRACITE). . .	119	(D)	96.7	96.7
6120	COKE				6120	COKE	7		11.2	2.6
	COMMODITIES N.E.C.					COMMODITIES N.E.C.	(X)		(X)	0.7
						ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				
	TOTAL						1 518	1 656 674	(X)	100.0
6220	IRON, STEEL PRODUCTS (FLAT)	413	35.8	17.9	3310	ELECTRICAL WIRING SUPPLIES.	1 471	1 489 615	92.8	89.9
6221	PLATES.	211	9.7	3.0	3311	INT. WIRING, CONSTR. MATERIALS. . . .	1 068	655 034	52.2	39.5
6222	STRIP (HOT, COLD-ROLLED)	141	9.3	1.8	3312	OUTSIDE CONSTRUCTION MATERIALS. . . .	561	136 745	18.0	8.3
6223	SHEETS (COLD-ROLLED)	209	15.3	6.0	3313	LIGHTING FIXTURES	1 019	246 102	21.9	14.9
6224	SHEETS (HOT-ROLLED)	240	7.2	2.8	3314	ELECTRIC LAMPS.	891	135 214	12.5	8.2
6225	BLACKPLATE.	30	6.8	0.7	3315	MOTORS, GENERATORS, ETC.	688	316 520	31.2	19.1
6226	SHEETS (GALVANIZED, OTHER COATED)	140	32.6	2.0	3320	TELEPHONE AND SIGNAL EQUIPMENT. . . .	96	65 073	26.0	3.9
6227	TINPLATE.	34	12.5	0.2	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	34	1 188	3.2	0.1
6228	FABRICATED AND STRUCTURAL PLATE . . .	45	4.9	0.4	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	67	16 711	12.6	1.0
6229	COMMODITIES N.E.C.	72			3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	87	11 856	7.6	0.7
					3440	ROOM AIR CONDITIONERS	93	1 286	1.0	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	213	19.5	4.3	3510	ELECTRONIC TUBES, PARTS, ETC.	117	16 146	7.5	1.0
6231	WIRE—PLAIN, COATED, BARBED, ETC.	97	8.9	1.4	3511	ELECTRONIC TUBES.	55	3 036	2.5	0.2
6232	NAILS AND STAPLES	49	52.1	1.5	3512	TRANSISTORS AND/OR SEMICONDUCTORS	15	962	4.0	0.1
6233	WOVEN, WELDED WIRE FENCING, PARTS	34	27.6	0.4	3513	ELECTRONIC PARTS	13	1 035	3.1	0.1
6234	WIRE ROPE AND STRAND, RALE TIES . . .	34	16.0	0.8	3514	ACCESSORIES, TESTING EQUIPMENT. . . .	15	1 217	3.6	0.1
6235	REINFORCEMENT MESH—WELDED, WOVEN	56	4.6	0.1	3515	INTERCOMMUNICATIONS EQUIPMENT . . .	44	4 079	7.7	0.2
					3516	COML., INDUSTRIAL ELECTRONIC PARTS	26	5 817	8.9	0.4
6240	IRON, STEEL FINISHED PRODUCTS	324	26.2	10.4	3610	HARDWARE	34	3 719	12.5	0.2
6241	RAILS, TIE PLATES, RAIL JOINTS.	16	19.9	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	62	5 925	5.9	0.4
6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	169	10.7	3.0	3720	RESIDENTIAL ELEC. SPACE HEATING . . .	131	5 875	3.4	0.4
6243	BAR, COLD-FINISHED	164	6.0	1.3	3730	HYDRONICS EQUIPMENT, SUPPLIES	33	1 347	3.5	0.1
6244	CONCRETE REINFORCEMENT BARS	123	3.5	0.8	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	40	4 102	7.5	0.2
6245	STRUCTURAL SHAPES	178	10.6	3.4	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	45	2 098	3.4	0.1
6246	PILE, BEARING PILES	20	7.7	0.8						
6247	STEEL CONTAINERS.	6	54.0	0.2						
6248	OTHER FINISHED PRODUCTS	46	14.9	0.8						
6250	CAST IRON SOIL PIPE, TUBING	15	9.1	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP..	3	2 710	30.0	0.2
						COMMODITIES N.E.C.	3	2 710	30.0	0.2
6251	IRON, STEEL PIPE, TUBING.	199	19.2	6.4						
6252	TUBING (MECHANICAL AND PNEUMATIC)	136	26.6	4.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	22	6 225	15.7	0.4
6253	STANDARD STEEL PIPE	113	9.2	2.4	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	5 769	23.3	0.3
					9760	MISCELLANEOUS LINES	14	2 146	12.5	0.1
6270	OTHER CARBON STEEL PRODUCTS	57	25.8	1.0	9930	OTHER LABOR, SERVICE RECEIPTS	37	4 826	15.6	0.3
						COMMODITIES N.E.C.	(X)	10 057	(X)	0.6
6320	ALLOY STEEL	145	18.3	3.9		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)				
6321	BAR, HOT-ROLLED OR COLD-FINISHED	101	7.4	1.1		TOTAL	585	1 840 822	(X)	100.0
6322	TOOL STEEL BARS	73	10.4	0.6	1220	NEW AND REBUILT PARTS, ETC.	14	6 221	14.0	0.3
6323	PIPE AND TUBING	49	10.1	1.2	1310	TIRES AND TUBES	3	1 736	6.8	0.1
6324	PLATE	41	3.2	0.1	1710	YARD OR PIECE GOODS	3	5 119	22.4	0.3
6325	OTHER ALLOY STEEL	52	9.3	0.8	1712	RAYON, NYLON, ETC.	3	5 119	22.4	0.3
	COMMODITIES N.E.C.	(X)	(X)	(Z)	2960	FOODS, N.E.C.	7	1 572	5.3	0.1
6330	STAINLESS STEEL	285	20.2	7.0						
6331	PLATES.	92	6.4	0.6						
6332	STRIP	70	6.7	0.5						
6333	SHEETS	151	10.3	2.3						
6334	BAR, BAR-SIZE SHAPES	134	6.1	1.0						
6335	OTHER STAINLESS STEEL	153	14.3	2.6						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
3310	ELECTRICAL WIRING SUPPLIES,	33	18 081	23.6	1.0	3510	ELECTRONIC TUBES, PARTS, ETC.,	3	635	4.8	0.1
3311	INT. WIRING, CONSTR. MATERIALS,	21	9 637	13.8	0.5	3610	HARDWARE,	1 007	663 179	77.3	77.3
3312	OUTSIDE CONSTRUCTION MATERIALS,	10	1 663	3.2	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	25	1 319	10.2	0.2
3313	LIGHTING FIXTURES	23	2 337	3.3	0.1	3720	RESIDENTIAL ELEC. SPACE HEATING . . .	6	2 176	2.9	0.3
3314	ELECTRIC LAMPS,	16	1 957	4.7	0.1						
3315	MOTORS, GENERATORS, ETC.,	16	2 487	5.0	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	107	19 139	9.1	2.2
						3741	PIPE FITTINGS, VALVES	79	2 490	2.5	0.3
3410	NONCONSOLE RADIOS AND PHONOGRAPHS . .	204	301 377	32.5	16.4	3742	PLUMBING FIXTURES	44	2 406	2.6	0.3
3420	MAJOR APPLIANCES, TV SETS, ETC.	444	999 814	70.6	54.3	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	36	14 038	7.8	1.6
3430	ELECTRIC HOUSEWARES AND SUPPLIES, . .	180	155 601	28.2	8.5		COMMODITIES N.E.C.,	(X)	205	(X)	(Z)
3440	ROOM AIR CONDITIONERS	133	58 379	9.6	3.2	4150	CHINA, GLASSWARE (COMMERCIAL), . . .	10	2 774	4.1	0.3
3510	ELECTRONIC TUBES, PARTS, ETC.,	86	106 420	19.1	5.8	4310	GARDEN MACHINERY, EQUIPMENT, ETC.,	60	18 118	8.4	2.1
3511	ELECTRONIC TUBES,	65	6 425	1.5	0.3	4420	GENERAL PURPOSE INDUSTRIAL MACH., .	33	3 999	14.2	0.5
3512	TRANSISTORS AND/OR SEMICONDUCTORS	27	1 654	3.9	0.1	4430	METALWORKING MACHINERY,	5	576	15.0	0.1
3513	ELECTRONIC PARTS,	38	7 797	3.0	0.4	4432	MISCELLANEOUS METALWORKING EQUIP.	5	576	15.0	0.1
3515	INTERCOMMUNICATIONS EQUIPMENT . . .	13	69 493	41.3	4.9						
	COMMODITIES N.E.C.,	(X)	1 051	(X)	0.1	4510	BEARINGS, POWER, TRANSMISSION . . .	3	1 228	22.4	0.1
3610	HARDWARE,	21	5 867	15.1	0.3	4512	OTHER POWER TRANSMISSION EQUIP., .	3	1 068	19.5	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	1 293	4.2	0.1		COMMODITIES N.E.C.,	(X)	160	(X)	(Z)
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	14	6 200	12.3	0.3	4610	INDUSTRIAL VALVES, FITTINGS	22	689	3.1	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT, .	44	23 941	10.8	1.3	4840	ABRASIVES, ABRASIVE MATERIALS . . .	68	3 189	5.3	0.4
3811	RES. AND SMALL COM. (UNDER 5 HP), . . .	29	11 494	5.9	0.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE), . .	67	1 522	2.2	0.2
3812	RES. AND COM. (5 TO 20 HP),	23	9 518	5.8	0.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	46	6 982	9.0	0.8
3813	INDUS. AND LARGE COM. (OVER 20 HP), .	12	2 929	5.8	0.2	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	29	964	7.8	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES, . . .	23	1 726	3.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	138	9 936	5.5	1.2
3910	COMMERCIAL REFRIGERATION EQUIPMENT, .	12	3 899	3.7	0.2	6231	WIRE—PLAIN, COATED, BARBED, ETC., .	51	997	2.5	0.1
4110	OFFICE MACHINES AND EQUIPMENT	9	17 813	20.3	1.0	6232	NAILS AND STAPLES	119	4 068	2.4	0.5
4130	COMMERCIAL KITCHEN EQUIPMENT,	14	10 278	12.0	0.6	6233	WOVEN, WELDED WIRE FENCING, PARTS	53	1 546	1.6	0.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC., .	10	3 476	8.5	0.2	6234	WIRE ROPE AND STRAND, BALE TIES . .	56	1 717	4.2	0.2
4420	GENERAL PURPOSE INDUSTRIAL MACH., . .	3	1 320	10.3	0.1	6235	REINFORCEMENT MESH—WELDED, WOVEN	32	1 608	1.5	0.2
4470	OTHER SPECIAL INDUSTRY MACHINERY, . .	3	2 911	13.4	0.2	6240	IRON, STEEL FINISHED PRODUCTS	27	5 148	20.3	0.6
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	3 006	10.6	0.2	6260	IRON, STEEL PIPE, TUBING	54	1 904	2.0	0.2
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP., .	23	4 622	9.0	0.3	6262	STANDARD STEEL PIPE	42	1 629	1.8	0.2
7850	FLOOR COVERINGS	21	26 044	11.8	1.4		COMMODITIES N.E.C.,	(X)	275	(X)	(Z)
7870	KITCHEN UTENSILS, TOOLS, ETC.,	16	1 673	2.9	0.1	7850	FLOOR COVERINGS	6	504	8.8	0.1
8140	WOOD MILLWORK (DOORS, WINDOWS), . . .	14	4 350	7.7	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.,	45	8 077	7.1	0.9
8610	PHOTOGRAPHIC GOODS,	31	4 762	5.3	0.3	8140	WOOD MILLWORK (DOORS, WINDOWS), . .	6	592	11.3	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES, .	26	12 856	16.5	0.7	8150	METAL MILLWORK (DOORS, ETC.),	17	1 469	12.5	0.2
8630	TOYS, GAMES, FIREWORKS, ETC.,	23	4 996	6.1	0.3	8420	ROOFING, SLOPING EQUIPMENT	24	1 202	1.8	0.1
8820	JEWELRY, SILVERWARE, TROPHIES,	38	9 928	12.0	0.5	8570	OTHER BUILDING MATERIALS,	19	1 922	2.4	0.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC., . .	24	5 545	12.2	0.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES,	24	12 170	6.6	1.4
9310	PHONO, RECORDS, PRERECORDED TAPES .	19	5 546	11.7	0.3	8630	TOYS, GAMES, FIREWORKS, ETC.,	13	4 574	3.3	0.5
9740	LUGGAGE, SADDLERY, HARNESS,	10	1 730	10.9	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC., .	3	490	15.5	0.1
9760	MISCELLANEOUS LINES	17	7 527	7.8	0.4	9760	MISCELLANEOUS LINES	13	2 108	6.2	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	47	5 381	2.8	0.3						
	COMMODITIES N.E.C.,	(X)	9 812	(X)	0.5	9930	OTHER LABOR, SERVICE RECEIPTS	30	829	6.3	0.1
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						COMMODITIES N.E.C.,	(X)	11 452	(X)	1.3
	TOTAL	1 022	1 018 530	(X)	100.0		PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)				
1220	NEW AND REBUILT PARTS, ETC.,	7	3 680	19.5	0.4		TOTAL	1 317	1 076 360	(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES,	91	10 703	11.3	1.1	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	49	1 306	3.7	0.1
3311	INT. WIRING, CONSTR. MATERIALS,	38	1 518	5.9	0.1	3310	ELECTRICAL WIRING SUPPLIES,	116	12 495	10.0	1.2
3313	LIGHTING FIXTURES	7	759	6.2	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC., . . .	39	4 209	13.6	0.4
3314	ELECTRIC LAMPS,	26	798	3.2	0.1	3440	ROOM AIR CONDITIONERS	80	1 939	2.1	0.2
3315	MOTORS, GENERATORS, ETC.,	46	7 462	11.9	0.7						
	COMMODITIES N.E.C.,	(X)	166	(X)	(Z)	3610	HARDWARE,	179	15 557	9.1	1.4
3320	TELEPHONE AND SIGNAL EQUIPMENT, . . .	19	1 591	9.2	0.2	3611	BUILDERS' HARDWARE,	58	2 573	5.3	0.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS . .	118	6 351	9.0	0.6	3612	HEAVY HARDWARE,	10	985	7.1	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.,	128	9 301	10.7	0.9	3613	KITCHEN AND SHELF HARDWARE,	20	1 518	4.9	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES, . .	12	1 292	7.5	0.1	3614	HAND TOOLS (INCL. POWER), CUTLERY . .	124	3 935	3.0	0.4
3510	ELECTRONIC TUBES, PARTS, ETC.,	1 022	961 946	94.4	94.4	3615	ALL OTHER HARDWARE,	38	6 545	11.9	0.6
3610	HARDWARE,	5	522	6.7	0.1		COMMODITIES N.E.C.,	(X)	1	(X)	(Z)
8610	PHOTOGRAPHIC GOODS,	5	609	17.6	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	572	64 679	12.7	6.0
9310	PHONO, RECORDS, PRERECORDED TAPES .	17	722	5.3	0.1	3711	WARM-AIR FURNACES (ALL FUELS)	484	30 211	6.6	2.8
9760	MISCELLANEOUS LINES	19	2 559	13.8	0.3	3712	CENTRAL HEATING, COOLING UNITS, . . .	183	10 572	5.6	1.0
9930	OTHER LABOR, SERVICE RECEIPTS	41	4 668	13.7	0.5	3713	BOILERS, REGISTERS, ETC.,	382	15 468	4.4	1.4
	COMMODITIES N.E.C.,	(X)	14 586	(X)	1.4	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	127	2 853	2.8	0.3
	HARDWARE (SIC 5072)					3715	OTHER SPACE HEATING EQUIPMENT	110	5 574	4.9	0.5
	TOTAL	1 007	858 473	(X)	100.0		COMMODITIES N.E.C.,	(X)	1	(X)	(Z)
1220	NEW AND REBUILT PARTS, ETC.,	29	6 163	3.9	0.7	3720	RESIDENTIAL ELEC. SPACE HEATING . . .	79	6 010	8.1	0.6
1310	TIRES AND TUBES	3	642	4.7	0.1	3730	HYDRONICS EQUIPMENT, SUPPLIES,	610	119 992	22.2	11.1
1510	PAINTERS' SUPPLIES AND SUPPLIES	122	25 003	10.1	2.9	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	1 216	726 436	71.2	67.5
2930	PET FOODS—ALL KINDS,	5	1 158	8.6	0.1	3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	206	11 851	4.8	1.1
3310	ELECTRICAL WIRING SUPPLIES,	65	15 382	7.4	1.8	3820	PARTS, SUPPLIES, AND ACCESSORIES, . . .	28	1 838	3.9	0.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS . .	10	1 249	1.9	0.1	3910	COMMERCIAL REFRIGERATION EQUIPMENT,	33	654	2.0	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.,	16	3 719	5.3	0.4	4420	GENERAL PURPOSE INDUSTRIAL MACH., . .	44	2 113	4.3	0.2
3430	ELECTRIC HOUSEWARES AND SUPPLIES, . .	45	16 291	8.1	1.9	4610	INDUSTRIAL VALVES, FITTINGS,	124	15 633	8.9	1.5
						4840	ABRASIVES, ABRASIVE MATERIALS	16	1 066	2.6	0.1
						4860	MECHANICAL RUBBER GOODS	17	652	2.1	0.1

Standard Notes: — Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	52	7 305	6.4	0.7		COMMERCIAL MACHINES AND EQUIPMENT				
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	22	1 271	5.1	0.1		(SIC 5081) ²				
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	46	1 685	2.9	0.2		TOTAL	1 507	813 716	(X)	100.0
6232	NAILS AND STAPLES	32	771	2.0	0.1						
	COMMODITIES N.E.C.	(X)	914	(X)	0.1						
6240	IRON, STEEL FINISHED PRODUCTS	14	593	2.4	0.1		CONSTRUCTION, MINING MACHINERY				
6250	CAST IRON SOIL PIPE, TUBING	344	18 640	5.9	1.7		AND EQUIPMENT (SIC 5082)				
6260	IRON, STEEL PIPE, TUBING	462	38 721	8.8	3.6		TOTAL	471	789 595	(X)	100.0
6420	OTHER COPPER, BRASS MILL PRODUCTS . .	13	2 701	18.4	0.3						
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	22	2 497	18.8	0.2	1120	TRUCKS, TRUCK TRACTORS, TRAILERS . .	33	3 544	6.7	0.4
8420	ROOFING, SIDING EQUIPMENT	38	3 300	9.1	0.3	1220	NEW AND REBUILT PARTS, ETC.	20	1 768	10.2	0.2
8570	OTHER BUILDING MATERIALS	22	3 219	11.7	0.3	3610	HARDWARE	5	1 353	11.0	0.2
9760	MISCELLANEOUS LINES	33	3 641	11.2	0.3						
9930	OTHER LABOR, SERVICE RECEIPTS	41	2 369	7.9	0.2	4210	CONSTRUCTION, MINING, LOGGING SUP. .	471	639 772	81.0	81.0
	COMMODITIES N.E.C.	(X)	3 988	(X)	0.4	4211	CRAWLER TRACTORS	216	187 106	33.2	23.7
	WARM AIR HEATING, AIR-CONDITIONING					4212	SELF-PROPELLED SCRAPERS	52	45 736	12.0	5.8
	EQUIPMENT, SUPPLIES (SIC 5075)					4213	TRACTOR SHOVEL LOADERS	133	103 367	20.3	13.1
	TOTAL	542	365 470	(X)	100.0	4214	PARTS AND ATTACHMENTS	236	106 988	17.4	13.5
3310	ELECTRICAL WIRING SUPPLIES	29	1 318	9.2	0.4	4215	POWER CRANES, DRAGLINES, AND PARTS	142	82 043	24.8	10.4
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	10	3 418	18.6	0.9	4216	BITUMINOUS MIXERS, PAVERS, ETC. . . .	44	8 497	10.7	1.1
3440	ROOM AIR CONDITIONERS	144	9 197	6.4	2.5	4217	CONCRETE MIXERS, PAVERS, ETC.	78	10 671	9.2	1.4
						4218	GRAVERS, ROLLERS (OFF-HIGHWAY)	150	32 399	6.4	4.1
						4219	OTHER CONSTR., MIN., LOG., EQUIP. . .	240	62 965	16.3	8.0
3510	ELECTRONIC TUBES, PARTS, ETC.	7	756	10.5	0.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	15	850	9.6	0.1
3514	ACCESSORIES, TESTING EQUIPMENT . . .	7	522	7.3	0.1	4320	FARM, DAIRY MACHINERY, PARTS.	10	1 272	10.0	0.2
	COMMODITIES N.E.C.	(X)	234	(X)	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	93	24 643	7.4	3.1
3610	HARDWARE	20	252	2.0	0.1	4421	ENGINES (INCL. INTERNAL COMBUST.) . .	27	10 706	5.5	1.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	366	110 103	46.4	30.1	4422	COMPRESSORS, PUMPS.	47	4 436	4.5	0.6
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	34	2 989	17.5	0.8	4423	CRUSHING MACHINERY AND EQUIPMENT . .	25	4 029	4.8	0.5
3730	HYDRONICS EQUIPMENT, SUPPLIES	120	14 100	17.5	3.9	4424	FANS, BLOWERS (INDUSTRIAL EQUIP.) . .	7	541	3.0	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	69	10 403	22.2	2.8	4425	OTHER GENERAL INDUSTRIAL MACH. . . .	30	4 931	4.4	0.6
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	279	96 018	41.3	26.3	4430	METALWORKING MACHINERY	7	982	6.1	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES . . .	197	79 799	48.1	21.8	4432	MISCELLANEOUS METALWORKING EQUIP.	7	553	3.5	0.1
							COMMODITIES N.E.C.	(X)	429	(X)	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	107	15 691	14.6	4.3	4440	MATERIALS HANDLING EQUIPMENT	45	11 042	8.5	1.4
3911	BEVERAGE, DRINKING WATER COOLERS . .	19	390	4.2	0.1	4441	FORK LIFT TRUCKS	22	4 646	5.9	0.6
3912	DISPLAY CASES	14	268	1.5	0.1	4442	INDUSTRIAL TRUCKS	8	1 883	9.6	0.2
3913	ICE CREAM CABINETS	8	855	6.3	0.2	4443	CRANES, DERRICKS, HOISTS, ETC. . . .	10	1 155	2.8	0.1
3914	ICE MAKING MACHINES	47	3 098	6.1	0.8	4445	OTHER MATERIALS-HANDLING EQUIP. . .	23	3 256	8.3	0.4
3915	REACH-IN, WALK-IN REFRIGERATORS . . .	57	1 714	3.2	0.5		COMMODITIES N.E.C.	(X)	102	(X)	-
3916	OTHER REFRIGERATION EQUIPMENT	76	9 366	11.6	2.6						
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	6	637	3.7	0.2	4470	OTHER SPECIAL INDUSTRY MACHINERY . .	13	1 021	3.8	0.1
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	11	1 682	18.7	0.5	4474	OTHER SPECIAL PURPOSES MACHINERY .	11	974	3.9	0.1
5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . .	3	297	15.7	0.1		COMMODITIES N.E.C.	(X)	47	(X)	-
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	11	638	8.5	0.2	4480	USED OR REBUILT MACHINERY, EQUIP. . .	121	47 260	12.0	6.0
6220	IRON, STEEL PRODUCTS (FLAT)	3	490	16.0	0.1	4481	USED CONSTRUCTION EQUIPMENT	116	45 999	11.8	5.8
6250	CAST IRON SOIL PIPE, TUBING	9	240	2.7	0.1	4483	OTHER USED OR REBUILT MACHINERY . .	13	1 261	4.3	0.2
6260	IRON, STEEL PIPE, TUBING	19	689	4.6	0.2	4510	BEARINGS, POWER, TRANSMISSION . . .	12	980	6.8	0.1
6261	TUBING (MECHANICAL AND PRESSURE) . .	13	413	3.3	0.1	4512	OTHER POWER TRANSMISSION EQUIP. . .	7	816	8.0	0.1
6262	STANDARD STEEL PIPE	13	276	2.9	0.1		COMMODITIES N.E.C.	(X)	164	(X)	-
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	6	818	5.3	0.2	4710	WELDING EQUIPMENT, SUPPLIES	12	649	3.8	0.1
8410	INSULATION MATERIALS AND BOARD . . .	4	1 769	35.9	0.5	4711	GAS-WELDING SUPPLIES, EQUIPMENT . . .	4	482	3.6	0.1
8420	ROOFING, SIDING EQUIPMENT	16	2 048	16.3	0.6		COMMODITIES N.E.C.	(X)	167	(X)	-
9760	MISCELLANEOUS LINES	11	1 619	13.1	0.4	4860	MECHANICAL RUBBER GOODS	3	694	11.2	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	44	6 367	19.0	1.7	6260	IRON, STEEL PIPE, TUBING	7	789	25.9	0.1
	COMMODITIES N.E.C.	(X)	4 132	(X)	1.1	6262	STANDARD STEEL PIPE	7	789	25.9	0.1
	REFRIGERATION EQUIPMENT, SUPPLIES					9760	MISCELLANEOUS LINES	5	1 332	13.1	0.2
	(SIC 5078)					9930	OTHER LABOR, SERVICE RECEIPTS	190	36 100	7.9	4.6
	TOTAL	140	88 987	(X)	100.0		COMMODITIES N.E.C.	(X)	15 544	(X)	2.0
3440	ROOM AIR CONDITIONERS	11	62	1.5	0.1		FARM AND GARDEN MACHINERY AND				
							EQUIPMENT (SIC 5083)				
3710	WARM-AIR HEATING, COOLING EQUIPMENT	8	1 906	35.1	2.1		TOTAL	1 196	661 568	(X)	100.0
3711	WARM-AIR FURNACES (ALL FUELS)	3	227	29.4	0.3	1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	3	451	25.0	0.1
3713	OILS, REGISTERS, ETC.	5	1 031	23.3	1.2	1120	TRUCKS, TRUCK TRACTORS, TRAILERS . .	9	1 642	24.1	0.2
3715	OTHER SPACE HEATING EQUIPMENT	3	608	15.7	0.7	1220	NEW AND REBUILT PARTS, ETC.	53	4 160	4.7	0.6
	COMMODITIES N.E.C.	(X)	40	(X)	(2)	1310	TIRES AND TUBES	20	3 782	5.2	0.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5	300	18.6	0.3	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	34	3 838	4.5	0.6
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	31	1 991	16.5	2.2	1620	INDUSTRIAL CHEMICALS	9	4 094	8.2	0.6
3820	PARTS, SUPPLIES, AND ACCESSORIES . . .	39	7 061	14.4	7.9	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	9	628	1.7	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	140	68 414	76.9	76.9	1910	SHOES, OTHER FOOTWEAR	9	556	1.5	0.1
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	7	632	14.6	0.7	3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	3	444	27.0	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP. . .	4	143	15.4	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	23	2 959	6.9	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	21	6 695	30.8	7.5						
	COMMODITIES N.E.C.	(X)	1 783	(X)	2.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	12	388	4.6	0.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	53	4 333	9.4	0.3
3610	HAPOWARE.	90	25 507	20.0	3.9	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES . . .	65	18 386	24.5	1.2
4210	CONSTRUCTION, MINING, LOGGING SUP..	5	1 119	36.7	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES. . .	7	1 332	22.5	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	826	192 099	38.8	29.0	5420	SHIP, BOAT, MARINE PROPULSION MACH..	5	1 184	14.7	0.1
4311	POWER LAWNMOWERS.	776	146 988	35.8	22.2	6220	IRON, STEEL PRODUCTS (FLAT) . . .	7	1 064	9.3	0.1
4312	OTHER GARDEN MACHINERY, EQUIPMENT	346	45 111	17.5	6.8	6240	IRON, STEEL FINISHED PRODUCTS . . .	7	1 787	13.6	0.1
4320	FARM, DAIRY MACHINERY, PARTS. . . .	904	372 995	74.5	56.4	6260	IRON, STEEL PIPE, TUBING.	16	8 094	17.8	0.5
4440	MATERIALS HANDLING EQUIPMENT. . . .	3	614	20.4	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	9	1 337	20.8	0.1
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	30	1 359	2.9	0.2	8610	PHOTOGRAPHIC GOODS.	9	12 101	29.7	0.8
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	1 076	21.5	0.2	8614	SENSITIZED, UNEXPOSED PHOTO. FILM	9	6 705	16.5	0.4
5120	SCHOOL EQUIPMENT, SUPPLIES.	3	396	6.8	0.1	8615	OTHER PHOTOGRAPHIC GOODS.	5	5 396	14.6	0.3
5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	9	747	11.5	0.1	9760	MISCELLANEOUS LINES	23	2 111	14.2	0.1
5222	CLEANING CHEMICALS, SUPPLIES. . . .	7	479	11.2	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	113	13 453	7.6	0.8
	COMMODITIES N.E.C..	(X)	268	(X)	(Z)		COMMODITIES N.E.C..	(X)	35 208	(X)	2.2
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . .	9	502	9.0	0.1	INDUSTRIAL SUPPLIES (SIC 5085)					
5330	OTHER SERVICE BUSINESS EQUIPMENT. . .	8	558	17.6	0.1	TOTAL					
5440	MISCELLANEOUS TRANSPORTATION EQUIP.	20	1 362	13.7	0.2	1 628	1 374 945	(X)	100.0		
6530	OILS, GREASES, OTHER PETROLEUM PROD	8	496	1.5	0.1	1220	NEW AND REBUILT PARTS, ETC.	15	3 668	9.8	0.3
7870	KITCHEN UTENSILS, TOOLS, ETC.	23	4 296	5.8	0.6	1450	DRUGGISTS' SUPPLIES	3	2 036	33.1	0.1
8570	OTHER BUILDING MATERIALS.	11	2 040	29.7	0.3	1510	PAINTS, SUPPLIES AND SUPPLIES	81	3 782	4.0	0.3
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	30	5 638	6.1	0.9	1620	INDUSTRIAL CHEMICALS.	27	7 735	16.1	0.6
8640	BOATS (OUTBOARD, ROW BOATS)	3	407	10.0	0.1	1710	YARD OR PIECE GOODS	3	13 005	44.5	0.9
8720	FEEDS (MIXED AND OTHER)	9	863	19.0	0.1	3310	ELECTRICAL WIRING SUPPLIES.	23	5 787	11.4	0.4
8740	FERTILIZER, FERTILIZER MATERIALS. . .	43	2 257	8.5	0.3	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3	5 706	35.8	0.4
8750	AGRICULTURAL CHEMICALS.	37	4 395	6.6	0.7	3610	HARDWARE	72	6 254	8.0	0.5
8760	SEEDS	14	683	10.1	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	6	1 207	10.2	0.1
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	8	585	12.6	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	71	10 163	11.5	0.7
9112	FLORISTS' SUPPLIES, NURSERY STOCK	5	508	12.9	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP..	17	1 973	12.0	0.1
	COMMODITIES N.E.C..	(X)	77	(X)	(Z)	4215	POWER CRANES, CARGOLINES, AND PARTS	3	719	41.3	0.1
9760	MISCELLANEOUS LINES	23	8 089	19.9	1.2		COMMODITIES N.E.C..	(X)	1 254	(X)	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	198	8 230	9.4	1.2	4420	GENERAL PURPOSE INDUSTRIAL MACH..	95	12 456	10.0	0.9
	COMMODITIES N.E.C..	(X)	2 293	(X)	0.3	4430	METALWORKING MACHINERY.	92	10 085	6.9	0.7
INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)						4431	NEW MACHINE TOOLS	59	5 936	7.0	0.4
TOTAL			1 977	1 597 600	(X) 100.0	4432	MISCELLANEOUS METALWORKING EQUIP.	47	4 149	7.8	0.3
1220	NEW AND REBUILT PARTS, ETC.	14	1 892	10.2	0.1	4440	MATERIALS HANDLING EQUIPMENT. . . .	71	7 696	6.8	0.6
1620	INDUSTRIAL CHEMICALS.	25	2 085	4.7	0.1	4443	CRANES, DERRICKS, HOISTS, ETC.. . .	36	2 335	3.2	0.2
3310	ELECTRICAL WIRING SUPPLIES.	19	1 809	11.6	0.1	4445	OTHER MATERIALS-HANDLING EQUIP..	48	4 640	8.5	0.3
3610	HARDWARE	18	2 344	19.1	0.1		COMMODITIES N.E.C..	(X)	721	(X)	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	16	1 007	11.5	0.1	4450	OIL WELL, OIL REFINING MACH. EQUIP.	3	1 281	47.2	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	11	1 515	11.1	0.1	4460	PRINTING TRADES MACHINERY, EQUIP..	3	910	19.2	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	5	1 246	27.9	0.1	4470	OTHER SPECIAL INDUSTRY MACHINERY..	20	15 246	47.1	1.1
4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	5	902	20.2	0.1	4510	BEARINGS, POWER, TRANSMISSION . . .	337	186 042	60.0	13.5
	COMMODITIES N.E.C..	(X)	344	(X)	(Z)	4511	BALL, ROLLER BEARINGS	263	108 406	48.1	7.9
4210	CONSTRUCTION, MINING, LOGGING SUP..	46	17 231	19.1	1.1	4512	OTHER POWER TRANSMISSION EQUIP..	259	77 636	31.5	5.6
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	11	2 535	13.0	0.2	4610	INDUSTRIAL VALVES, FITTINGS	289	157 617	47.7	11.5
4320	FARM, DAIRY MACHINERY, PARTS.	7	1 421	20.8	0.1	4710	WELDING EQUIPMENT, SUPPLIES	278	139 923	78.7	10.2
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	129	71 990	65.3	4.5	4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	257	90 216	59.9	6.6
4411	DAIRY, MILK PRODUCTS MACHINERY. . . .	39	24 565	58.2	1.5	4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	211	44 692	31.1	3.3
4412	OTHER FOOD PROCESSING MACHINERY . .	107	47 425	51.6	3.0	4713	RESISTANCE WELDING SUPPLIES	83	5 015	8.9	0.4
4420	GENERAL PURPOSE INDUSTRIAL MACH..	610	346 030	74.3	21.7	4810	PRECONDITIONED DRUMS AND BARRELS . .	78	32 620	98.4	2.4
4430	METALWORKING MACHINERY.	475	240 926	83.3	15.1	4820	BOTTLING SUPPLIES	39	77 627	84.5	5.6
4431	NEW MACHINE TOOLS	356	183 547	78.5	11.5	4830	PRINTING, DUPLICATING INKS.	26	13 066	68.9	1.0
4432	MISCELLANEOUS METALWORKING EQUIP.	242	57 379	40.3	3.6	4840	ABRASIVES, ABRASIVE MATERIALS . . .	266	56 821	23.1	4.1
4440	MATERIALS HANDLING EQUIPMENT. . . .	404	249 245	81.3	15.6	4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	84	8 229	10.5	0.6
4441	FORK LIFT TRUCKS.	181	126 249	67.2	7.9	4860	MECHANICAL RUBBER GOODS	199	64 270	33.2	4.7
4442	INDUSTRIAL TRUCKS	82	14 749	15.4	0.9	4870	POPE, CORDAGE, TWINE (NOT WIRE) . .	81	28 881	31.7	2.1
4443	CRANES, DERRICKS, HOISTS, ETC.. . .	130	26 964	26.2	1.7	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	683	407 289	66.6	29.6
4444	ELEVATORS	18	2 173	40.4	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	5	2 691	25.4	0.2
4445	OTHER MATERIALS-HANDLING EQUIP. . .	252	79 110	41.6	5.0	5430	AIRCRAFT, AVIATION PARTS.	6	965	18.2	0.1
4450	OIL WELL, OIL REFINING MACH. EQUIP.	30	58 668	62.7	3.7	6220	IRON, STEEL PRODUCTS (FLAT) . . .	23	1 732	4.6	0.1
4460	PRINTING TRADES MACHINERY, EQUIP..	116	92 696	83.9	5.8	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	51	2 719	3.7	0.2
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	321	332 303	79.5	20.8	6240	IRON, STEEL FINISHED PRODUCTS . . .	26	5 224	10.9	0.4
4480	USED OR REBUILT MACHINERY, EQUIP. . .	243	59 586	26.7	3.7	6250	CAST IRON SOIL PIPE, TUBING	8	1 673	10.2	0.1
4481	USED CONSTRUCTION EQUIPMENT	26	5 338	37.5	0.4	6260	IRON, STEEL PIPE, TUBING.	69	13 847	10.2	1.0
4482	USED MACHINE TOOLS.	87	15 133	35.6	0.9	6330	STAINLESS STEEL	20	5 899	17.3	0.4
4483	OTHER USED OR REBUILT MACHINERY . .	149	38 615	22.7	2.4	7510	PERSONAL SERVICE PAPERS	9	1 223	12.0	0.1
4510	BEARINGS, POWER, TRANSMISSION	37	5 501	13.2	0.3	7520	INDUSTRIAL PAPERS	14	3 379	18.8	0.2
4512	OTHER POWER TRANSMISSION EQUIP. . .	20	5 098	20.9	0.3	7530	SHIPPING ROOM SUPPLIES.	3	706	15.4	0.1
	COMMODITIES N.E.C..	(X)	403	(X)	-	7810	CHINA, GLASSWARE, CROCKERY. . . .	3	8 072	36.7	0.6
4610	INDUSTRIAL VALVES, FITTINGS	30	4 909	8.7	0.3	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	3	716	25.0	0.1
4710	WELDING EQUIPMENT, SUPPLIES	30	1 231	5.2	0.1	8150	METAL MILLWORK (DOORS, ETC.)	3	2 020	33.9	0.1
4820	BOTTLING SUPPLIES	7	1 040	10.2	0.1	8610	PHOTOGRAPHIC GOODS.	3	1 099	13.7	0.1
						8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	5	1 227	12.4	0.1
						8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	3	1 195	14.6	0.1
						9220	BAPPELS, BOXES, BOX SHOOKS, ETC..	18	3 126	44.3	0.2
						9760	MISCELLANEOUS LINES	24	4 338	9.7	0.3
						9930	OTHER LABOR, SERVICE RECEIPTS	48	5 994	9.4	0.4
							COMMODITIES N.E.C..	(X)	25 725	(X)	1.9

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued														
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—				
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹			
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)						TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5082) ²							
	TOTAL	1 339	1 102 469	(X)	100.0		TOTAL	288	535 806	(X)	100.0			
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	42	7 442	24.3	0.7		SCRAP, WASTE MATERIALS (SIC 5093)							
1620	INDUSTRIAL CHEMICALS.	14	11 391	23.9	1.0		TOTAL	1 703	1 311 263	(X)	100.0			
5110	DENTAL EQUIPMENT, SUPPLIES.	241	167 638	85.3	15.2	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	55	1 288	11.0	0.1			
5111	TEETH	116	10 939	13.4	1.0	1620	INDUSTRIAL CHEMICALS.	8	3 040	26.0	0.2			
5112	DENTAL GOLD	96	4 938	4.8	0.4	4480	USED OR REBUILT MACHINERY, EQUIP.	36	3 788	5.8	0.3			
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . .	134	50 639	47.2	4.6	6220	IRON, STEEL PRODUCTS (FLAT)	79	6 849	15.2	0.5			
5114	SUNDRY MERCHANDISE.	200	101 121	59.4	9.2	6610	PREPARED IRON AND STEEL SCRAP . . .	587	428 211	76.4	32.7			
	COMMODITIES N.E.C..	(X)	1	(X)	(2)	6620	UNPREPARED IRON AND STEEL SCRAP . .	518	71 744	26.6	5.5			
5120	SCHOOL EQUIPMENT, SUPPLIES.	184	109 268	88.8	9.9	6630	ALLOY STEEL SCRAP	343	60 582	20.1	6.1			
5130	CHURCH EQUIPMENT, SUPPLIES.	42	7 200	93.4	0.7	6640	NICKEL ALLOY.	152	66 954	26.6	5.1			
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	419	371 432	83.3	33.7	6650	PRECIOUS METALS (SILVER, GOLD, ETC)	27	2 125	10.5	0.2			
						6660	SPECIAL METALS (TITANIUM, ETC.) . .	45	10 410	20.3	0.8			
5150	OPHTHALMIC PRODUCTS	321	152 821	74.2	13.9	6710	WASTE RAGS, TEXTILE WASTE	296	83 172	71.7	6.3			
5151	PRESCRIPTION SALES.	95	33 481	66.7	3.0	6720	WIPING CLOTHS	155	22 121	39.7	1.7			
5152	OPHTHALMIC MERCHANDISE SALES. . . .	193	82 911	78.9	7.5	6730	WASTE PAPER	492	161 976	77.6	13.9			
5153	OPTICAL, OPHTHALMIC INSTRUMENTS . .	114	36 429	35.1	3.3	6740	ZINC SCRAP.	176	12 807	6.7	1.0			
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	140	145 212	58.8	13.2	6750	ALUMINUM SCRAP.	545	42 957	10.3	3.3			
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	150	105 111	63.2	9.5	6760	SCRAP COPPER, COPPER BASE ALLOY . .	679	178 731	33.1	13.6			
5330	OTHER SERVICE BUSINESS EQUIPMENT. .	5	636	7.8	0.1	6770	SCRAP LEAD.	393	31 743	10.1	2.4			
7610	STATIONERY, OFFICE SUPPLIES	19	1 469	27.6	0.1	6780	OTHER NONFERROUS METALLIC SCRAP . .	404	51 954	11.5	4.0			
7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	32	4 341	8.7	0.4	6790	OTHER WASTE MATERIALS, SCRAP. . . .	69	20 261	35.4	1.5			
8610	PHOTOGRAPHIC GOODS.	12	4 011	12.2	0.4	9930	OTHER LABOR, SERVICE RECEIPTS . . .	70	2 944	6.9	0.2			
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	10	1 014	10.3	0.1		COMMODITIES N.E.C..	(X)	7 606	(X)	0.6			
8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	20	3 441	25.2	0.3		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)							
9760	MISCELLANEOUS LINES	5	630	18.8	0.1		TOTAL	1 391	1 740 973	(X)	100.0			
9930	OTHER LABOR, SERVICE RECEIPTS	39	3 434	8.7	0.3		1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	9	1 267	10.4	0.1		
	COMMODITIES N.E.C..	(X)	5 978	(X)	0.5		3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	9	1 622	9.8	0.1		
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)						6440	NONFERROUS METALS, MINERALS, ORES .	3	13 193	14.5	0.8		
	TOTAL	1 066	424 800	(X)	100.0		7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	5	1 472	12.2	0.1		
1220	NEW AND REBUILT PARTS, ETC.	4	1 059	11.1	0.2		8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	5	997	10.0	0.1		
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	56	2 495	13.3	0.6		8810	PRECIOUS STONES (CUT) AND METALS. .	704	1 166 013	93.3	67.0		
1610	SOAPS AND DETERGENTS.	54	3 167	13.6	0.7		8820	JEWELRY, SILVERWARE, TROPHIES . . .	779	498 472	92.7	28.6		
1620	INDUSTRIAL CHEMICALS.	14	825	12.4	0.2		8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	346	269 946	79.6	15.5		
1710	YARD OR PIECE GOODS	4	547	17.7	0.1		8822	COSTUME JEWELRY	332	128 822	76.4	7.4		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	20	753	18.1	0.2		8823	JEWELERS' TOOLS, FINDINGS, ETC. . .	135	34 079	35.8	2.0		
3610	HARDWARE.	11	401	11.8	0.1		8824	SILVERWARE, PLATED WARE, ETC. . . .	170	65 624	57.1	3.8		
4110	OFFICE MACHINES AND EQUIPMENT . . .	4	2 136	37.8	0.5			COMMODITIES N.E.C..	(X)	1	(X)	(2)		
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	7	441	7.5	0.1		8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	34	2 289	7.5	0.1		
4311	POWER LAWNMOWERS.	7	401	6.8	0.1			COMMODITIES N.E.C..	(X)	56 648	(X)	3.2		
	COMMODITIES N.E.C..	(X)	40	(X)	(2)			DURABLE GOODS, N.E.C. (SIC 5099) ³						
4320	FARM, DAIRY MACHINERY, PARTS.	9	2 302	25.8	0.5			TOTAL	797	712 314	(X)	100.0		
4321	TRACTORS, EQUIPMENT (FARM)	5	1 302	15.0	0.3			PRINTING AND WRITING PAPER (SIC 5111)						
4322	HARVESTING MACHINERY, EQUIPMENT . .	4	291	4.0	0.1			TOTAL	329	763 943	(X)	100.0		
4326	LIGHT INDUSTRIAL EQUIPMENT.	7	456	8.0	0.1			1620	INDUSTRIAL CHEMICALS.	7	1 531	22.5	0.2	
	COMMODITIES N.E.C..	(X)	253	(X)	0.1			1627	OTHER INORG. ORGANIC CHEMICALS. . .	7	1 495	22.0	0.2	
5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	301	111 661	95.4	26.3				COMMODITIES N.E.C..	(X)	36	(X)	(2)	
5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	333	101 981	81.5	24.0			4110	OFFICE MACHINES AND EQUIPMENT . . .	16	1 442	25.5	0.2	
5230	LAUNDRY, DRY-CLEANING MACHINES. . .	193	86 155	93.4	20.3			4830	PRINTING, DUPLICATING INKS.	12	591	10.8	0.1	
5231	COIN-OPERATED MACHINES, EQUIPMENT .	99	21 481	39.1	5.1			7410	PRINTING, WRITING PAPER	318	665 444	90.6	67.1	
5232	ALL OTHER COML. LAUNDRY EQUIPMENT .	84	17 842	35.8	4.2			7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	38	42 033	20.6	5.5	
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC)	97	46 832	69.4	11.0			7510	PERSONAL SERVICE PAPERS	30	8 202	7.7	1.1	
5310	UPHOLSTERERS' FARRICS, SUPPLIES . .	45	25 836	96.3	6.1			7520	INDUSTRIAL PAPERS	41	22 030	13.8	2.9	
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	36	13 093	59.5	3.1			7530	SHIPPING ROOF SUPPLIES.	11	992	3.6	0.1	
5330	OTHER SERVICE BUSINESS EQUIPMENT. .	104	33 987	78.3	8.0			7540	PAPERBOARD, BOXBOARD.	16	3 481	6.0	0.5	
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	41	8 031	98.7	1.9			7610	STATIONERY, OFFICE SUPPLIES	61	15 639	13.8	2.0	
5350	SHOE REPAIR AND RESOLE MATERIALS. .	54	13 061	93.3	3.1			7611	STATIONERY.	39	12 542	16.9	1.6	
5351	LEATHER, SOLE AND HEEL.	41	3 300	44.5	0.8			7612	CARBON PAPER, STENCIL PAPER, ETC.	19	1 588	3.8	0.2	
5352	RUBBER AND OTHER MATERIALS.	34	1 917	25.5	0.5			7615	OTHER OFFICE SUPPLIES	21	1 215	4.4	0.2	
5353	FINDINGS USED IN SHOE REPAIR. . . .	50	7 844	58.8	1.8				COMMODITIES N.E.C..	(X)	294	(X)	(2)	
7510	PERSONAL SERVICE PAPERS	39	4 594	23.9	1.1				COMMODITIES N.E.C..	(X)	2 558	(X)	0.3	
7520	INDUSTRIAL PAPERS	9	226	3.2	0.1									
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	4	418	26.7	0.1									
9620	WIGS, SWITCHES, TOWPEES, ETC. . . .	70	2 401	7.9	0.6									
9930	OTHER LABOR, SERVICE RECEIPTS	32	3 136	14.3	0.7									
	COMMODITIES N.E.C..	(X)	6 094	(X)	1.4									

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	STATIONERY SUPPLIES (SIC 5112)					1627	OTHER INORGANIC ORGANIC CHEMICALS, COMMODITIES N.E.C.	8 (X)	4 015 1 050	27.8 (X)	0.2 0.1
	TOTAL	945	524 703	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	3	339	5.9	0.1	1710	YARD OR PIECE GOODS	5	7 917	13.9	0.5
1430	BEAUTY AIDS (TOILETRIES, ETC.)	7	811	4.7	0.2	1720	NOTIONS (THREAD, BUTTONS, ETC.)	23	1 616	1.4	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.)	3	385	2.0	0.1	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	5	1 582	10.6	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	3	2 655	7.6	0.5	2410	CONFECTIONERY	13	8 418	9.2	0.5
1820	WOMEN'S, CHILDREN'S CLOTHING	3	2 089	6.0	0.4	2411	CANDY (ALL KINDS)	9	5 900	6.7	0.4
4110	OFFICE MACHINES AND EQUIPMENT	186	10 792	12.1	2.1	2412	CHEWING GUM	4	1 159	1.4	0.1
4160	STORE, SERVICE SHOP MACHINES	7	305	9.0	0.1	2413	FOUNTAIN FRUITS, SYRUPS	9	861	1.0	0.1
4162	COIN-OPERATED MACHINES	5	299	10.0	0.1		COMMODITIES N.E.C.	(X)	498	(X)	(Z)
	COMMODITIES N.E.C.	(X)	6	(X)	(Z)	2850	FOOD AND BEVERAGE BASIC MATERIALS	3	884	13.2	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES	70	3 899	10.2	0.7	2960	FOODS, N.E.C.	8	1 499	5.9	0.1
7110	CIGARETTES, CIGARS, TOBACCO	3	2 379	11.3	0.5	3430	ELECTRIC HOUSEWARES AND SUPPLIES	13	4 475	3.2	0.3
7410	PRINTING, WRITING PAPER	131	45 488	45.3	8.7	5120	SCHOOL EQUIPMENT, SUPPLIES	30	2 346	3.4	0.1
7510	PERSONAL SERVICE PAPERS	39	670	3.0	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP	30	9 603	12.6	0.6
7520	INDUSTRIAL PAPERS	15	276	4.0	0.1	7110	CIGARETTES, CIGARS, TOBACCO	15	48 487	19.8	2.9
7530	SHIPPING ROOM SUPPLIES	49	1 367	5.2	0.3	7510	PERSONAL SERVICE PAPERS	25	1 893	4.0	0.1
7610	STATIONERY, OFFICE SUPPLIES	943	412 564	84.5	78.6	7520	INDUSTRIAL PAPERS	17	5 537	4.2	0.3
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	171	19 859	17.4	3.8	7610	STATIONERY, OFFICE SUPPLIES	58	5 968	2.9	0.4
7810	CHINA, GLASSWARE, CROCKERY	3	1 750	5.0	0.3	7870	KITCHEN UTENSILS, TOOLS, ETC.	30	38 986	15.1	2.3
7870	KITCHEN UTENSILS, TOOLS, ETC.	5	1 436	4.1	0.3	8610	PHOTOGRAPHIC GOODS	35	10 953	3.5	0.7
8610	PHOTOGRAPHIC GOODS	7	444	2.4	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.	32	3 634	2.7	0.2
8630	TOYS, GAMES, FIREWORKS, ETC.	27	3 724	9.2	0.7	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	5	1 388	1.4	0.1
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	32	2 185	12.6	0.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	10	1 131	3.7	0.1
						9750	SMOKERS' SUPPLIES AND PIPES	7	914	2.2	0.1
8820	JEWELRY, SILVERWARE, TROPHIES	3	815	4.0	0.2	9760	MISCELLANEOUS LINES	10	6 521	5.6	0.4
8824	SILVERWARE, PLATED WARE, ETC.	3	815	4.0	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	12	2 076	9.4	0.1
							COMMODITIES N.E.C.	(X)	21 850	(X)	1.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	23	2 121	6.8	0.4		PIECE GOODS (SIC 5133)				
9740	LUGGAGE, SADDLERY, HARNESS	3	525	2.5	0.1		TOTAL	2 097	4 201 785	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS	35	2 919	10.1	0.6	1710	YARD OR PIECE GOODS	2 097	3 670 305	87.4	87.4
	COMMODITIES N.E.C.	(X)	4 906	(X)	0.9	1720	NOTIONS (THREAD, BUTTONS, ETC.)	31	5 260	18.0	0.1
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)					1730	KNIT FABRICS, KNITTING YARNS, ETC.	81	142 981	16.8	3.4
	TOTAL	928	965 486	(X)	100.0	1731	KNIT FABRICS	77	142 024	16.7	3.4
1430	BEAUTY AIDS (TOILETRIES, ETC.)	18	793	7.3	0.1		COMMODITIES N.E.C.	(X)	957	(X)	(Z)
1610	SOAPS AND DETERGENTS	107	4 968	6.4	0.5	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	19	12 190	3.1	0.3
1620	INDUSTRIAL CHEMICALS	43	10 033	15.5	1.0	1812	SUITS, COATS, TROUSERS, OVERCOATS	4	11 748	3.1	0.3
2410	CONFECTIONERY	17	1 213	11.3	0.1		COMMODITIES N.E.C.	(X)	442	(X)	(Z)
2610	MEATS, PROVISIONS	3	1 709	35.1	0.2	1820	WOMEN'S, CHILDREN'S CLOTHING	18	6 945	15.0	0.2
2860	CANNED, BOTTLED FOODS	3	861	4.0	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	3	11 347	3.0	0.3
2920	MARGARINE, SHORTENINGS, ETC.	5	6 660	27.9	0.7	7820	HOUSEHOLD LINENS, DOMESTICS	31	20 245	4.9	0.5
3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	601	3.3	0.1	7850	FLOOR COVERINGS	10	12 484	3.2	0.3
3610	HARDWARE	18	1 194	15.0	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES	3	11 262	3.0	0.3
4110	OFFICE MACHINES AND EQUIPMENT	7	960	19.4	0.1	9710	WALLPAPER	6	2 591	27.5	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP.	18	1 357	12.2	0.1		COMMODITIES N.E.C.	(X)	306 175	(X)	7.3
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	142	4 983	3.1	0.5		NOTIONS AND OTHER DRY GOODS (SIC 5134) ²				
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	743	14.8	0.1		TOTAL	690	1 032 197	(X)	100.0
5120	SCHOOL EQUIPMENT, SUPPLIES	18	910	7.7	0.1		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136) ²				
5220	CUSTODIAL, JANITORIAL SUPPLIES	127	12 639	11.1	1.3		TOTAL	765	1 075 087	(X)	100.0
6240	IRON, STEEL FINISHED PRODUCTS	3	699	12.8	0.1		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137) ²				
7410	PRINTING, WRITING PAPER	52	33 875	25.8	3.5		TOTAL	1 453	1 791 403	(X)	100.0
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	33	8 421	11.3	0.9		FOOTWEAR (SIC 5139)				
7510	PERSONAL SERVICE PAPERS	472	256 383	45.7	26.6		TOTAL	285	449 452	(X)	100.0
7520	INDUSTRIAL PAPERS	714	446 225	59.7	46.2	1710	YARD OR PIECE GOODS	3	890	3.2	0.2
7530	SHIPPING ROOM SUPPLIES	200	32 903	20.5	3.4	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	10	16 473	21.9	3.7
7540	PAPERBOARD, BOXBOARD	147	87 300	56.2	9.0	1820	WOMEN'S, CHILDREN'S CLOTHING	5	9 253	13.4	2.1
7610	STATIONERY, OFFICE SUPPLIES	73	14 609	24.4	1.5	1825	OTHER APPAREL, ACCESSORIES	3	9 005	13.1	2.0
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	15	687	9.0	0.1		COMMODITIES N.E.C.	(X)	248	(X)	0.1
7810	CHINA, GLASSWARE, CROCKERY	8	1 796	19.2	0.2	1910	SHOES, OTHER FOOTWEAR	285	411 573	91.6	91.6
7870	KITCHEN UTENSILS, TOOLS, ETC.	28	3 412	9.1	0.4	1911	MEN'S, BOYS' SHOES	161	137 291	63.3	30.5
8530	ADHESIVES, MASTICS	25	978	3.8	0.1	1912	WOMEN'S, MISSES' SHOES	182	185 830	59.7	41.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	7	1 252	22.0	0.1	1913	CHILDREN'S, INFANTS' SHOES	79	25 029	18.8	5.6
9760	MISCELLANEOUS LINES	13	2 162	13.5	0.2	1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	99	63 423	50.3	14.1
9930	OTHER LABOR, SERVICE RECEIPTS	7	2 190	21.2	0.2		COMMODITIES N.E.C.	(X)	11 263	(X)	2.5
	COMMODITIES N.E.C.	(X)	22 970	(X)	2.4						
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)										
	TOTAL	835	1 677 103	(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	359	638 559	58.3	38.1						
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	276	271 301	26.1	16.2						
1430	BEAUTY AIDS (TOILETRIES, ETC.)	518	407 173	32.0	24.3						
1450	DRUGGISTS' SUNDRIES	211	163 192	19.9	9.7						
1510	PAINTERS' SUPPLIES AND SUNDRIES	3	1 076	1.1	0.1						
1610	SOAPS AND DETERGENTS	22	3 059	3.6	0.2						
1620	INDUSTRIAL CHEMICALS	13	5 065	24.0	0.3						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	GROCERIES, GENERAL LINE (SIC 5141)					2117	OTHER PACKAGED FROZEN FOODS	108	52 203	16.1	6.1
	TOTAL	446	3 357 961	(X)	100.0		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	58	17 532	2.2	0.5	2210	BUTTER AND CHEESE	46	7 789	6.0	0.9
1430	BEAUTY AIDS (TOILETRIES, ETC.)	92	19 175	1.7	0.6	2220	ICE CREAM, ICES	9	1 244	17.4	0.1
1610	SOAPS AND DETERGENTS	184	114 415	4.8	3.4	2310	EGGS	15	1 762	6.1	0.2
1620	INDUSTRIAL CHEMICALS	13	5 277	2.3	0.2	2320	POULTRY	24	3 110	5.2	0.4
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	4	2 347	11.8	0.1	2410	CONFECTIONERY	21	2 516	3.2	0.3
2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	194	208 934	8.6	6.2	2510	FISH, SEAFOOD (FRESH AND FROZEN)	37	15 503	24.6	1.8
2210	BUTTER AND CHEESE	203	120 172	5.8	3.6	2610	MEATS, PROVISIONS	43	20 524	13.7	2.4
2220	ICE CREAM, ICES	36	19 783	1.4	0.6	2611	FRESH, FROZEN MEATS	31	14 028	15.7	1.6
2230	MILK, CREAM (FLUID)	34	13 797	2.3	0.4	2612	SAUSAGE, MEAT LOAVES	18	1 625	3.2	0.2
2240	OTHER DAIRY PRODUCTS	64	15 717	1.2	0.5	2613	CURED, BOILED, SMOKED MEATS	25	3 716	3.6	0.4
						2614	OTHER MEAT PRODUCTS	15	1 154	1.9	0.1
2310	EGGS	60	16 311	1.3	0.5		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
2320	POULTRY	75	93 110	4.7	2.8	2710	FRESH FRUITS, VEGETABLES	34	25 708	15.5	3.0
2410	CONFECTIONERY	267	126 815	4.6	3.8	2711	FRESH FRUITS, BERRIES, MELONS	25	11 360	7.8	1.3
2411	CANDY (ALL KINDS)	193	80 285	3.0	2.4	2712	FRESH VEGETABLES	31	14 348	9.0	1.7
2412	CHEWING GUM	98	20 568	1.3	0.6	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	7	749	1.3	0.1
2413	FOUNTAIN FRUITS, SYRUPS	71	4 066	0.5	0.1	2830	TEA, SPICES	16	2 705	2.8	0.3
2414	NUTS, OTHER CONFECTIONS	174	21 156	1.2	0.6	2840	BAKERY PRODUCTS	9	608	0.9	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN)	47	8 533	0.8	0.3	2850	FOOD AND BEVERAGE BASIC MATERIALS	4	3 312	20.7	0.4
2610	MEATS, PROVISIONS	175	441 993	18.0	13.2	2860	CANNED, BOTTLED FOODS	46	30 097	14.9	3.5
2611	FRESH, FROZEN MEATS	89	335 403	14.9	10.0	2861	CANNED, BOTTLED JUICES, DRINKS	25	1 949	2.2	0.2
2612	SAUSAGE, MEAT LOAVES	71	18 231	1.1	0.5	2863	CANNED, BOTTLED FRUITS, VEGS.	29	7 308	5.9	0.8
2613	CURED, BOILED, SMOKED MEATS	112	79 534	4.3	2.4	2864	CANNED FISH, SEAFOOD	25	1 701	1.9	0.2
2614	OTHER MEAT PRODUCTS	44	3 724	0.6	0.3	2865	CANNED MEATS	23	16 918	13.8	2.0
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2867	OTHER CANNED, BOTTLED FOODS	20	2 177	2.7	0.3
2710	FRESH FRUITS, VEGETABLES	83	120 163	7.0	3.6		COMMODITIES N.E.C.	(X)	44	(X)	(Z)
2711	FRESH FRUITS, BERRIES, MELONS	77	55 648	3.2	1.7	2870	SUGAR--REFINED	10	443	0.8	0.1
2712	FRESH VEGETABLES	77	64 515	3.8	1.9	2890	BREAKFAST FOODS	9	627	1.0	0.1
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	235	109 272	4.3	3.3	2910	FLOUR, RELATED PRODUCTS	10	749	2.6	0.1
2830	TEA, SPICES	245	55 404	2.5	1.6	2920	MARGARINE, SHORTENINGS, ETC.	48	10 367	5.5	1.2
2840	BAKERY PRODUCTS	100	45 638	3.0	1.4	2921	MARGARINE, BUTTER SUBSTITUTES	25	2 520	3.9	0.3
2850	FOOD AND BEVERAGE BASIC MATERIALS	81	41 353	3.5	1.2	2922	SHORTENINGS, COOKING OILS	36	7 847	5.0	0.9
2860	CANNED, BOTTLED FOODS	384	771 960	24.5	23.0	2950	SOFT DRINKS, BOTTLED WATERS	6	1 573	3.8	0.2
2861	CANNED, BOTTLED JUICES, DRINKS	287	246 577	8.4	7.3	2960	FOODS, N.E.C.	6	4 464	11.4	0.5
2862	CANNED, BOTTLED BABY FOODS	160	50 126	2.0	1.5		COMMODITIES N.E.C.	(X)	3 982	(X)	0.5
2863	CANNED, BOTTLED FRUITS, VEGS.	304	240 134	8.7	7.2	DAIRY PRODUCTS (SIC 5143)					
2864	CANNED FISH, SEAFOOD	274	84 997	3.3	2.5		TOTAL	606	1 131 589	(X)	100.0
2865	CANNED MEATS	232	53 936	1.5	1.1	2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	28	13 032	19.3	1.2
2866	CANNED MILK	175	26 729	1.2	0.8	2210	BUTTER AND CHEESE	263	341 608	57.3	30.2
2867	OTHER CANNED, BOTTLED FOODS	194	87 461	3.8	2.6	2220	ICE CREAM, ICES	146	51 686	46.0	4.6
2870	SUGAR--REFINED	286	66 374	2.7	2.0	2230	MILK, CREAM (FLUID)	252	496 133	89.3	43.8
2890	BREAKFAST FOODS	224	70 026	3.0	2.1	2240	OTHER DAIRY PRODUCTS	193	124 606	20.7	11.0
2910	FLOUR, RELATED PRODUCTS	267	66 582	3.0	2.0	2310	EGGS	60	9 943	15.4	0.9
2920	MARGARINE, SHORTENINGS, ETC.	314	106 384	4.0	3.2	2410	CONFECTIONERY	17	946	6.6	0.1
2930	PET FOODS--ALL KINDS	184	98 539	4.2	2.9	2411	CANDY (ALL KINDS)	14	925	6.6	0.1
2940	ORIOLE FRUITS, VEGETABLES	169	40 387	1.8	1.2		COMMODITIES N.E.C.	(X)	21	(X)	(Z)
2950	SOFT DRINKS, BOTTLED WATERS	141	38 143	1.8	1.1	2610	MEATS, PROVISIONS	47	51 373	28.7	4.6
2960	FOODS, N.E.C.	160	190 651	7.8	5.7	2611	FRESH, FROZEN MEATS	21	15 557	9.7	1.4
343C	ELECTRIC HOUSEWARES AND SUPPLIES	19	1 836	0.9	0.1	2612	SAUSAGE, MEAT LOAVES	19	947	8.1	0.1
3610	HARDWARE	26	8 119	1.2	0.2	2613	CURED, BOILED, SMOKED MEATS	24	27 937	24.9	2.5
						2614	OTHER MEAT PRODUCTS	5	7 431	16.9	0.7
4180	STORE, RESTAURANT FIXTURES, EQUIP.	6	5 007	0.5	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
5120	SCHOOL EQUIPMENT, SUPPLIES	19	3 727	0.9	0.1	2710	FRESH FRUITS, VEGETABLES	5	966	6.4	0.1
5220	CUSTODIAL, JANITORIAL SUPPLIES	4	13 260	5.4	0.4	2711	FRESH FRUITS, BERRIES, MELONS	5	966	6.4	0.1
7110	CIGARETTES, CIGARS, TOBACCO	134	104 989	6.6	3.1	2840	BAKERY PRODUCTS	17	5 280	4.7	0.5
7111	CIGARETTES	131	95 858	6.1	2.9	2860	CANNED, BOTTLED FOODS	74	12 157	6.2	1.1
7112	CIGARS	61	3 741	0.8	0.1	2861	CANNED, BOTTLED JUICES, DRINKS	29	2 664	5.2	0.2
7113	OTHER TOBACCO	61	5 390	1.0	0.2	2863	CANNED, BOTTLED FRUITS, VEGS.	14	2 869	2.5	0.3
7210	BEER, ALE, PORTER, STOUT, ETC.	6	1 693	8.0	0.1	2864	CANNED FISH, SEAFOOD	16	668	5.9	0.1
7510	PERSONAL SERVICE PAPERS	156	85 623	4.5	2.5	2865	CANNED MEATS	19	1 012	7.7	0.1
7520	INDUSTRIAL PAPERS	113	13 747	0.7	0.4	2867	OTHER CANNED, BOTTLED FOODS	21	4 909	16.4	0.4
7610	STATIONERY, OFFICE SUPPLIES	17	2 228	2.4	0.1		COMMODITIES N.E.C.	(X)	35	(X)	(Z)
7870	KITCHEN UTENSILS, TOOLS, ETC.	41	7 074	1.1	0.2	2910	FLOUR, RELATED PRODUCTS	11	1 321	13.7	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.	13	2 782	0.8	0.1	2920	MARGARINE, SHORTENINGS, ETC.	49	13 130	6.3	1.2
9760	MISCELLANEOUS LINES	41	25 728	5.6	0.8	2921	MARGARINE, BUTTER SUBSTITUTES	46	12 937	6.2	1.1
9930	OTHER LABOR, SERVICE RECEIPTS	26	20 534	4.0	0.6		COMMODITIES N.E.C.	(X)	193	(X)	(Z)
	COMMODITIES N.E.C.	(X)	16 927	(X)	0.5	2950	SOFT DRINKS, BOTTLED WATERS	13	1 222	4.0	0.1
	FROZEN FOODS (SIC 5142)					2960	FOODS, N.E.C.	23	4 777	14.8	0.4
	TOTAL	321	860 931	(X)	100.0	7510	PERSONAL SERVICE PAPERS	6	642	14.2	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	321	723 099	84.0	84.0	9760	MISCELLANEOUS LINES	5	631	7.2	0.1
2111	FROZEN FRUITS, JUICES	112	64 594	16.2	7.5		COMMODITIES N.E.C.	(X)	1 636	(X)	0.1
2112	FROZEN VEGETABLES, JUICES	119	77 248	20.3	9.0						
2113	FROZEN POULTRY (PACKAGE ONLY)	109	27 619	7.6	3.1						
2114	FROZEN FISH, SEAFOOD (PKG'D. ONLY)	210	222 438	32.7	25.9						
2115	FROZEN MEATS (PACKAGE ONLY)	171	166 016	27.9	19.3						
2116	FROZEN PREPARED FOODS, ETC.	112	113 180	27.4	13.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					FISH AND SEAFOODS (SIC 5146)					
	TOTAL	392	782 759	(X) 100.0		TOTAL	272	352 422	(X) 100.0		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	46	10 242	10.9	1.3	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	30	14 111	26.1	4.0
2112	FROZEN VEGETABLES, JUICES	3	406	3.8	0.1	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	27	13 993	26.4	4.0
2113	FROZEN POULTRY (PACKAGED ONLY)	26	4 561	9.9	0.6	2210	COMMODITIES N.E.C.	(X) 118	(X) (Z)		
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	8	563	3.7	0.1	2240	BUTTER AND CHEESE	3	192	9.5	0.1
2115	FROZEN MEATS (PACKAGED ONLY)	11	575	3.0	0.1	2510	OTHER DAIRY PRODUCTS	3	192	9.5	0.1
2116	FROZEN PREPARED FOODS, ETC.	6	591	4.1	0.1	2610	FISH, SEAFOOD (FRESH AND FROZEN)	272	335 460	95.2	95.2
2117	OTHER PACKAGED FROZEN FOODS	12	3 271	8.4	0.4	2611	MEATS, PROVISIONS	9	1 840	14.1	0.5
	COMMODITIES N.E.C.	(X)	275	(X) (Z)		2612	FRESH, FROZEN MEATS	7	1 143	10.3	0.3
2210	BUTTER AND CHEESE	83	10 929	11.7	1.4		SAUSAGE, MEAT LOAVES	4	313	12.3	0.1
2310	EGGS	252	266 401	82.7	34.0		COMMODITIES N.E.C.	(X) 384	(X) (Z)		
2320	POULTRY	184	456 108	91.5	58.3	2860	CANNED, BOTTLED FOODS	9	333	7.0	0.1
						2865	CANNED MEATS	3	231	9.2	0.1
2610	MEATS, PROVISIONS	39	25 072	25.5	3.2		COMMODITIES N.E.C.	(X) 102	(X) (Z)		
2611	FRESH, FROZEN MEATS	25	21 741	25.6	2.8		COMMODITIES N.E.C.	(X) 294	(X) (Z)		
2612	SAUSAGE, MEAT LOAVES	11	668	2.0	0.1		MEAT AND MEAT PRODUCTS (SIC 5147)				
2613	CURED, BOILED, SMOKED MEATS	14	1 080	3.6	0.1		TOTAL	1 338	3 578 596	(X) 100.0	
2614	OTHER MEAT PRODUCTS	9	1 583	5.2	0.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	162	41 012	10.7	1.1
2710	FRESH FRUITS, VEGETABLES	9	560	17.4	0.1	2111	FROZEN FRUITS, JUICES	24	2 999	3.7	0.1
2860	CANNED, BOTTLED FOODS	19	1 210	3.8	0.2	2113	FROZEN POULTRY (PACKAGED ONLY)	47	4 535	3.0	0.1
2865	CANNED MEATS	14	477	1.7	0.1	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	43	4 097	3.5	0.1
	COMMODITIES N.E.C.	(X)	733	(X) (Z)		2115	FROZEN MEATS (PACKAGED ONLY)	101	24 698	9.4	0.7
2920	MARGARINE, SHORTENINGS, ETC.	20	1 940	6.7	0.2	2117	OTHER PACKAGED FROZEN FOODS	12	2 259	3.7	0.1
2921	MARGARINE, BUTTER SUBSTITUTES	15	1 594	6.1	0.2		COMMODITIES N.E.C.	(X) 2 424	(X) (Z)		
	COMMODITIES N.E.C.	(X)	346	(X) (Z)		2210	BUTTER AND CHEESE	205	31 862	7.6	0.9
8720	FEEDS (MIXED AND OTHER)	3	7 702	45.0	1.0	2240	OTHER DAIRY PRODUCTS	21	3 822	5.3	0.1
8721	POULTRY, LIVESTOCK FEED	3	7 702	45.0	1.0	2310	EGGS	62	3 112	2.9	0.1
	COMMODITIES N.E.C.	(X)	2 595	(X) (Z)		2320	POULTRY	239	53 027	10.8	1.5
	CONFECTIONERY (SIC 5145)					2323	DRESSED POULTRY (RESALES)	219	51 937	10.9	1.5
	TOTAL	408	384 402	(X) 100.0			COMMODITIES N.E.C.	(X) 1 090	(X) (Z)		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	6	878	10.5	0.2	2410	CONFECTIONERY	30	4 468	6.4	0.1
2210	BUTTER AND CHEESE	15	1 751	15.0	0.5	2510	FISH, SEAFOOD (FRESH AND FROZEN)	41	15 489	5.8	0.4
2240	OTHER DAIRY PRODUCTS	2	298	4.2	0.1	2610	MEATS, PROVISIONS	1 338	3 337 462	93.3	93.3
2410	CONFECTIONERY	408	339 887	88.4	48.4	2611	FRESH, FROZEN MEATS	1 117	2 919 877	89.1	81.6
2411	CANDY (ALL KINDS)	245	156 297	75.0	40.7	2612	SAUSAGE, MEAT LOAVES	456	102 492	14.3	2.9
2412	CHEWING GUM	83	4 623	7.9	1.2	2613	CURED, BOILED, SMOKED MEATS	567	216 219	22.1	6.0
2413	FOUNTAIN FRUITS, SYRUPS	63	8 122	14.8	2.1	2614	OTHER MEAT PRODUCTS	264	98 874	22.5	2.8
2414	NUTS, OTHER CONFECTIONS	254	170 645	71.5	44.4	2710	FRESH FRUITS, VEGETABLES	21	3 987	6.6	0.1
2610	MEATS, PROVISIONS	24	2 082	15.8	0.5	2712	FRESH VEGETABLES	17	2 453	4.2	0.1
2612	SAUSAGE, MEAT LOAVES	9	341	4.4	0.1		COMMODITIES N.E.C.	(X) 1 534	(X) (Z)		
2613	CURED, BOILED, SMOKED MEATS	24	1 609	12.2	0.4	2840	BAKERY PRODUCTS	23	3 898	7.0	0.1
	COMMODITIES N.E.C.	(X)	132	(X) (Z)		2850	FOOD AND BEVERAGE BASIC MATERIALS	14	5 096	2.8	0.1
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	9	471	7.0	0.1	2860	CANNED, BOTTLED FOODS	128	47 403	9.0	1.3
2830	TEA, SPICES	20	2 259	12.3	0.6	2861	CANNED, BOTTLED JUICES, DRINKS	30	2 185	2.7	0.1
2840	BAKERY PRODUCTS	35	5 460	12.3	1.4	2863	CANNED, BOTTLED FRUITS, VEGS.	33	2 344	3.2	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS	6	414	13.8	0.1	2865	CANNED MEATS	99	37 570	7.9	1.0
2860	CANNED, BOTTLED FOODS	35	5 058	13.0	1.3	2867	OTHER CANNED, BOTTLED FOODS	21	3 530	9.8	0.1
							COMMODITIES N.E.C.	(X) 1 774	(X) (Z)		
2920	MARGARINE, SHORTENINGS, ETC.	11	542	6.3	0.1	2920	MARGARINE, SHORTENINGS, ETC.	59	4 319	3.3	0.1
2921	MARGARINE, BUTTER SUBSTITUTES	6	468	6.5	0.1	2921	MARGARINE, BUTTER SUBSTITUTES	43	2 001	1.9	0.1
	COMMODITIES N.E.C.	(X)	74	(X) (Z)		2922	SHORTENINGS, COOKING OILS	34	2 318	2.3	0.1
2940	DRY FRUITS, VEGETABLES	6	1 778	13.6	0.5	2960	FOODS, N.E.C.	14	2 738	5.6	0.1
2950	SOFT DRINKS, BOTTLED WATERS	5	959	6.5	0.1		COMMODITIES N.E.C.	(X) 20 901	(X) (Z)		
2960	FOODS, N.E.C.	11	3 231	17.4	0.8		FRESH FRUITS AND VEGETABLES (SIC 5148)				
5120	SCHOOL EQUIPMENT, SUPPLIES	8	243	2.6	0.1		TOTAL	1 002	1 117 274	(X) 100.0	
7110	CIGARETTES, CIGARS, TOBACCO	38	10 481	28.8	2.7	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	86	21 177	21.8	1.9
7111	CIGARETTES	33	9 291	26.3	2.4	2111	FROZEN FRUITS, JUICES	45	3 509	5.9	0.3
7112	CIGARS	19	1 091	6.4	0.3	2112	FROZEN VEGETABLES, JUICES	53	7 591	12.0	0.7
	COMMODITIES N.E.C.	(X)	99	(X) (Z)		2113	FROZEN POULTRY (PACKAGED ONLY)	22	910	3.8	0.1
7510	PERSONAL SERVICE PAPERS	15	898	6.9	0.2	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	41	4 430	8.3	0.4
7520	INDUSTRIAL PAPERS	14	1 134	9.1	0.3	2115	FROZEN MEATS (PACKAGED ONLY)	18	1 062	4.5	0.1
7610	STATIONERY, OFFICE SUPPLIES	6	227	4.5	0.1	2116	FROZEN PREPARED FOODS, ETC.	17	930	5.0	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	6	306	3.2	0.1	2117	OTHER PACKAGED FROZEN FOODS	22	2 744	7.8	0.2
8630	TOYS, GAMES, FIREWORKS, ETC.	8	1 820	18.1	0.5		COMMODITIES N.E.C.	(X) 1	(X) (Z)		
9760	MISCELLANEOUS LINES	8	535	4.0	0.1	2210	BUTTER AND CHEESE	17	923	3.8	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	3	599	38.6	0.2	2310	EGGS	27	917	3.5	0.1
	COMMODITIES N.E.C.	(X)	3 491	(X) (Z)		2320	POULTRY	12	987	5.7	0.1
						2510	FISH, SEAFOOD (FRESH AND FROZEN)	17	1 707	9.9	0.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of --					Amount ¹ (\$1,000)	As percent of total sales of --	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
2610	MEATS, PROVISIONS	15	2 212	8.3	0.2		LIVESTOCK (SIC 5154) ²				
2710	FRESH FRUITS, VEGETABLES	1 002	1 073 713	96.1	96.1		TOTAL	96	152 847	(X)	100.0
2711	FRESH FRUITS, BERRIES, MELONS	764	520 086	58.8	46.5						
2712	FRESH VEGETABLES	738	553 627	63.5	49.6						
2860	CANNED, BOTTLED FOODS	32	5 780	10.0	0.5		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
2861	CANNED, BOTTLED JUICES, DRINKS	19	979	2.8	0.1		TOTAL	315	1 161 018	(X)	100.0
2863	CANNED, BOTTLED FRUITS, VEGS.	21	3 995	15.9	0.4						
	COMMODITIES N.E.C.	(X)	806	(X)	0.1						
2920	MARGARINE, SHORTENINGS, ETC.	15	627	3.2	0.1	1840	ORESSEO FURS, FUR CLOTHING	3	3 475	25.0	0.3
8710	HAY, STRAW, ALFALFA, OTHER	6	5 446	33.3	0.5	2410	CONFECTIONERY	6	13 049	34.1	1.1
9930	OTHER LABOR, SERVICE RECEIPTS	11	653	9.3	0.1	2414	NUTS, OTHER CONFECTIONS	6	13 049	34.1	1.1
	COMMODITIES N.E.C.	(X)	2 932	(X)	0.3						
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					2940	DRIED FRUITS, VEGETABLES	3	1 086	23.6	0.1
	TOTAL	1 874	3 775 292	(X)	100.0	3210	HIDES, SKINS, PELTS	226	341 522	88.6	29.4
						3220	TOBACCO (LEAF)	21	30 093	98.3	2.6
1610	SOAPS AND DETERGENTS	85	3 849	2.6	0.1	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	27	41 321	63.1	3.6
1710	YARD OR PIECE GOODS	3	6 909	14.2	0.2	3231	RAW WOOL	21	36 564	77.9	3.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	62	34 239	7.5	0.9	3232	WOOL TOPS, NOILS, OTHER	12	4 757	30.9	0.4
2210	BUTTER AND CHEESE	97	24 353	7.0	0.6	3250	PEANUTS--UNROASTED	5	1 831	38.8	0.2
2240	OTHER DAIRY PRODUCTS	25	3 323	2.1	0.1	3260	NUTS (EDIBLE)--SHELLED, UNSHELLED	5	26 286	96.5	2.3
2410	CONFECTIONERY	184	102 723	16.6	2.7	3270	OTHER INEDIBLE FARM PRODUCTS	40	679 601	97.2	58.5
2510	FISH, SEAFOOD (FRESH AND FROZEN)	28	7 646	11.1	0.2	9760	MISCELLANEOUS LINES	8	4 639	29.3	0.4
2610	MEATS, PROVISIONS	65	81 929	15.7	2.2		COMMODITIES N.E.C.	(X)	18 115	(X)	1.6
2710	FRESH FRUITS, VEGETABLES	35	9 725	3.8	0.3		CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	194	129 708	21.6	3.4		TOTAL	1 067	1 448 328	(X)	100.0
2820	COFFEE--GREEN	53	1 113 173	79.1	29.5	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	25	16 592	13.5	1.3
2830	TEA, SPICES	261	106 891	16.0	2.8	1430	BEAUTY AIDS (TOILETRIES, ETC.)	5	4 067	25.0	0.3
2840	BAKERY PRODUCTS	308	189 302	50.3	5.0	1510	PAINTERS' SUPPLIES AND SUPPLIES	36	5 374	8.4	0.4
2850	FOOD AND BEVERAGE BASIC MATERIALS	47	24 166	19.1	0.6	1610	SOAPS AND DETERGENTS	177	61 027	35.1	4.2
2860	CANNED, BOTTLED FOODS	465	729 523	57.5	19.3	1620	INDUSTRIAL CHEMICALS	960	1 279 226	91.4	88.3
2861	CANNED, BOTTLED JUICES, DRINKS	221	55 635	15.1	1.5	2650	FOOD AND BEVERAGE BASIC MATERIALS	4	4 223	18.2	0.3
2862	CANNED, BOTTLED BABY FOODS	48	5 415	4.2	0.1	2853	OTHER BASIC FOOD PRODUCTS	4	4 223	18.2	0.3
2863	CANNED, BOTTLED FRUITS, VEGS.	276	187 951	25.2	5.0						
2864	CANNED FISH, SEAFOOD	234	178 653	22.9	4.7	2960	FOODS, N.E.C.	7	2 772	21.9	0.2
2865	CANNED MEATS	149	219 109	33.5	5.8	4430	METALWORKING MACHINERY	5	1 060	15.1	0.1
2866	CANNED MILK	69	3 031	2.5	0.1	4431	NEW MACHINE TOOLS	5	1 060	15.1	0.1
2867	OTHER CANNED, BOTTLED FOODS	166	79 729	21.8	2.1						
2870	SUGAR--REFINED	157	22 917	8.1	0.6	4830	PRINTING, DUPLICATING INKS	11	1 840	3.3	0.1
2890	BREAKFAST FOODS	100	49 403	20.8	1.3	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	4	2 174	33.2	0.2
2910	FLOUR, RELATED PRODUCTS	181	64 235	19.3	1.7	5230	LAUNDRY, DRY-CLEANING MACHINES	18	1 219	5.7	0.1
2920	MARGARINE, SHORTENINGS, ETC.	226	39 475	11.4	1.0						
2930	PET FOODS--ALL KINDS	135	59 480	32.1	1.6	6440	NONFERROUS METALS, MINERALS, ORES	4	1 748	29.1	0.1
2940	DRIED FRUITS, VEGETABLES	114	22 093	10.1	0.6	6441	MAGNESIUM	4	1 748	29.1	0.1
2950	SOFT DRINKS, BOTTLED WATERS	682	163 231	68.1	4.3	7510	PERSONAL SERVICE PAPERS	16	1 229	11.8	0.1
2960	FOODS, N.E.C.	291	615 217	66.6	16.3	7520	INDUSTRIAL PAPERS	9	2 043	19.3	0.1
6440	NONFERROUS METALS, MINERALS, ORES	3	14 614	22.1	0.4	8720	FEEDS (MIXED AND OTHER)	4	2 017	13.0	0.1
7110	CIGARETTES, CIGARS, TOBACCO	35	2 519	15.0	0.1	8740	FERTILIZER, FERTILIZER MATERIALS	23	4 965	10.9	0.3
7510	PERSONAL SERVICE PAPERS	94	8 264	4.2	0.2	8750	AGRICULTURAL CHEMICALS	59	18 401	14.5	1.3
7870	KITCHEN UTENSILS, TOOLS, ETC.	30	3 164	17.3	0.1	9720	VEG. OILS (COTTONSEED, LINSEED)	9	14 919	45.1	1.0
8720	FEEDS (MIXED AND OTHER)	18	2 571	2.2	0.1	9760	MISCELLANEOUS LINES	16	3 046	21.8	0.2
8760	SEEDS	8	4 822	4.3	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	14	1 005	10.2	0.1
9720	VEG. OILS (COTTONSEED, LINSEED)	3	100 387	32.3	2.7		COMMODITIES N.E.C.	(X)	17 381	(X)	1.2
9760	MISCELLANEOUS LINES	29	6 197	2.2	0.2		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
9930	OTHER LABOR, SERVICE RECEIPTS	18	8 863	2.7	0.2		TOTAL	867	1 339 182	(X)	100.0
	COMMODITIES N.E.C.	(X)	20 381	(X)	0.5						
	COTTON (SIC 5152)						PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
	TOTAL	5	15 872	(X)	100.0		TOTAL	502	1 941 037	(X)	100.0
3110	COTTON (RAW), INCLUDING LINTERS	5	14 655	92.3	92.3						
	COMMODITIES N.E.C.	(X)	1 217	(X)	7.7						
	GRAIN (SIC 5153)										
	TOTAL	120	3 909 798	(X)	100.0		BEER AND ALE (SIC 5181)				
2960	FOODS, N.E.C.	4	87 507	8.5	2.2		TOTAL	1 001	1 100 305	(X)	100.0
3120	GRAINS, BEANS, ETC.	120	3 145 924	80.5	80.5	2860	CANNED, BOTTLED FOODS	9	807	10.4	0.1
3240	OIL SEEDS, OIL NUTS, OIL KERNELS	4	20 320	1.4	0.5	2950	SOFT DRINKS, BOTTLED WATERS	444	16 464	6.6	1.5
4420	GENERAL PURPOSE INDUSTRIAL MACH.	3	2 634	1.8	0.1						
6110	COAL (BITUMINOUS AND ANTHRACITE)	7	22 049	6.9	0.6	7210	BEER, ALE, PORTER, STOUT, ETC.	1 001	1 082 163	98.4	98.4
8730	FEED INGREDIENTS	20	130 081	4.6	3.3	7211	BEER, ALE, ETC.	994	1 055 855	96.4	96.0
8740	FERTILIZER, FERTILIZER MATERIALS	32	3 124	14.7	0.1	7212	STATE, COUNTY, LOCAL TAXES	322	26 308	6.8	2.4
9760	MISCELLANEOUS LINES	7	38 518	6.8	1.0		COMMODITIES N.E.C.	(X)	871	(X)	0.1
9920	COMMODITY CREDIT RECEIPTS	9	32 588	2.4	0.8						
9930	OTHER LABOR, SERVICE RECEIPTS	22	30 328	2.8	0.8						
	COMMODITIES N.E.C.	(X)	396 625	(X)	10.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)					
	TOTAL	230	2 236 073	(X)	100.0	TOTAL	331	156 008	(X)	100.0	
7210	BEER, ALE, PORTER, STOUT, ETC. . . .	14	38 301	31.7	1.7	1220	NEW AND REBUILT PARTS, ETC.	5	386	19.4	0.2
7211	BEER, ALE, ETC.	12	37 016	33.7	1.7	1224	REFINISHING MATERIALS	3	269	18.3	0.2
7212	STATE, COUNTY, LOCAL TAXFS.	4	1 285	10.4	0.1		COMMODITIES N.E.C.	(X)	117	(X)	0.1
7310	WINE.	209	507 445	26.5	22.7	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	331	136 857	87.7	87.7
7320	SPIRITS	167	1 689 966	86.4	75.6	1620	INDUSTRIAL CHEMICALS.	8	812	8.9	0.5
	COMMODITIES N.E.C.	(X)	361	(X)	(Z)	3610	HARDWARE.	29	4 811	15.1	3.1
	FARM SUPPLIES (SIC 5191)					4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3	884	8.5	0.6
	TOTAL	1 311	1 096 063	(X)	100.0	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	7	612	4.3	0.4
1220	NEW AND REBUILT PARTS, ETC.	11	618	14.1	0.1	7540	PAPERBOARD, BOXBOARD.	3	81	8.3	0.1
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	87	707	2.1	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	7	1 321	9.8	0.8
1620	INDUSTRIAL CHEMICALS.	11	14 711	14.0	1.3	8530	ADHESIVES, MASTICS,	7	362	2.9	0.2
2860	CANNED, BOTTLED FOODS	7	5 316	9.6	0.5	8740	FERTILIZER, FERTILIZER MATERIALS. . .	3	982	9.1	0.6
2930	PET FOODS--ALL KINDS.	459	9 028	5.3	0.8	8750	AGRICULTURAL CHEMICALS.	7	852	5.3	0.5
3120	GRAINS, BEANS, ETC.	444	38 773	14.2	3.5	9710	WALLPAPER	54	4 536	17.8	2.9
3220	TOBACCO (LEAF).	9	8 072	10.9	0.7	9760	MISCELLANEOUS LINES	8	370	9.7	0.2
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	35	711	3.8	0.1		COMMODITIES N.E.C.	(X)	3 142	(X)	2.0
3610	HARDWARE	204	5 637	6.2	0.5		NONDURABLE GOODS, N.E.C. (SIC 5199)				
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	189	4 409	4.8	0.4		TOTAL	3 186	5 073 004	(X)	100.0
4320	FARM, DAIRY MACHINERY, PARTS.	143	5 512	10.1	0.5	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	12	15 182	1.0	0.3
6220	IRON, STEEL PRODUCTS (FLAT).	24	884	6.0	0.1	1620	INDUSTRIAL CHEMICALS.	14	67 467	4.4	1.3
6510	GASOLINE, KEROSENE.	67	3 388	13.9	0.3	1710	YAKO OR PIECE GOODS	26	48 833	3.1	1.0
8110	LUMBER (ROUGH, DRESSED, FINISHED). .	4	908	41.0	0.1	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	14	3 890	25.8	0.1
8570	OTHER BUILDING MATERIALS.	37	2 565	8.0	0.2	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	21	53 749	3.5	1.1
8710	HAY, STRAW, ALFALFA, OTHER.	315	23 787	21.6	2.2	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	33	3 876	0.3	0.1
8720	FEEDS (MIXED AND OTHER).	852	230 944	59.9	21.1	1910	SHOES, OTHER FOOTWEAR	14	6 694	0.4	0.1
8721	POULTRY, LIVESTOCK FEED	543	125 260	49.6	11.4	2830	TEA, SPICES	5	2 859	8.1	0.1
8722	FEEDS BOUGHT AND SOLD	678	105 684	36.9	9.6	2850	FOOD AND BEVERAGE BASIC MATERIALS .	171	411 630	16.4	8.1
8730	FEED INGREDIENTS.	339	169 626	45.6	15.5	2860	CANNED, BOTTLED FOODS	5	31 369	2.0	0.6
8740	FERTILIZER, FERTILIZER MATERIALS. . .	770	366 353	55.4	33.4	3120	GRAINS, BEANS, ETC.	9	794 722	44.2	15.7
8750	AGRICULTURAL CHEMICALS.	663	81 633	19.1	7.4	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	24	5 733	0.4	0.1
8760	SEEDS	691	79 299	29.5	7.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	21	6 027	25.0	0.1
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES .	80	3 154	10.6	0.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	12	2 628	14.7	0.1
9111	CUT FLOWERS, POTTED PLANTS.	35	1 113	10.2	0.1	4320	FARM, DAIRY MACHINERY, PARTS.	5	7 620	19.7	0.2
9112	FLORISTS' SUPPLIES, NURSERY STOCK . .	56	2 041	9.8	0.2	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	9	160 080	6.7	3.2
9210	LOGS, PILES, PULPWOOD, POLES, ETC. . .	26	684	7.4	0.1	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	5	202 929	22.9	4.0
9720	VEG. OILS (COTTONSEED, LINSEED) . . .	9	21 021	17.2	1.9	6110	COAL (BITUMINOUS AND ANTHRACITE). .	5	63 303	2.6	1.2
9760	MISCELLANEOUS LINES	26	1 231	14.3	0.1	6220	IRON, STEEL PRODUCTS (FLAT).	5	153 047	10.0	3.0
9930	OTHER LABOR, SERVICE RECEIPTS	104	3 089	1.7	0.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	49 197	5.6	1.0
	COMMODITIES N.E.C.	(X)	14 003	(X)	1.3	6240	IRON, STEEL FINISHED PRODUCTS	7	94 405	10.8	1.9
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					6510	GASOLINE, KEROSENE.	5	117 685	4.9	2.3
	TOTAL	515	1 640 064	(X)	100.0	6530	OILS, GREASES, OTHER PETROLEUM PROO	5	93 844	6.1	1.8
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	70	5 406	3.3	0.3	7110	CIGARETTES, CIGARS, TOBACCO	26	2 589	16.5	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	70	5 408	2.9	0.3	7520	INDUSTRIAL PAPERS	9	3 571	38.6	0.1
1610	SOAPS AND DETERGENTS.	17	2 734	2.3	0.2	7610	STATIONERY, OFFICE SUPPLIES	64	7 927	31.4	0.2
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.) .	3	6 298	7.2	0.4	7870	KITCHEN UTENSILS, TOOLS, ETC.	26	6 247	15.0	0.1
2112	FROZEN VEGETABLES, JUICES	3	2 897	3.3	0.2	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	19	4 024	0.3	0.1
	COMMODITIES N.E.C.	(X)	3 401	(X)	0.2	8623	BICYCLES	11	3 866	0.3	0.1
2410	CONFECTIONERY	390	179 868	13.9	11.0		COMMODITIES N.E.C.	(X)	158	(X)	(Z)
2810	COFFEE--ROASTED (INCLUDING SOLUBLE) .	9	3 064	3.1	0.2	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	655	659 032	98.9	13.0
2850	FOOD AND BEVERAGE BASIC MATERIALS . .	3	2 061	8.9	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. . .	24	10 170	0.7	0.2
2860	CANNED, BOTTLED FOODS	12	26 540	21.2	1.6	8760	SEEDS	19	4 813	16.1	0.1
2863	CANNED, BOTTLED FRUITS, VEGS.	5	23 392	19.4	1.4	8820	JEWELRY, SILVERWARE, TROPHIES	74	5 731	12.3	0.1
2867	OTHER CANNED, BOTTLED FOODS	5	2 969	3.2	0.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	745	329 862	88.0	6.5
	COMMODITIES N.E.C.	(X)	179	(X)	(Z)	8920	ADVERTISING SPECIALTIES, CALENOARS.	384	77 918	82.6	1.5
2920	MARGARINE, SHORTENINGS, ETC.	5	2 780	2.8	0.2	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES .	524	163 209	92.2	3.2
2930	PET FOODS--ALL KINDS.	5	2 942	3.3	0.2	9111	CUT FLOWERS, POTTED PLANTS.	328	82 812	74.3	1.6
3420	MAJOR APPLIANCES, TV SETS, ETC.	3	1 482	12.1	0.1	9112	FLORISTS' SUPPLIES, NURSERY STOCK . .	302	80 397	63.9	1.6
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	29	6 170	8.1	0.4	9210	LOGS, PILES, PULPWOOD, POLES, ETC. . .	5	13 310	0.9	0.3
5120	SCHOOL EQUIPMENT, SUPPLIES.	32	1 297	2.4	0.1	9510	OTHER TEXTILE PRODUCTS.	85	62 846	3.9	1.2
7110	CIGARETTES, CIGARS, TOBACCO	515	1 354 249	82.6	82.6	9511	TEXTILE BAGS, BAGGING	36	6 995	3.4	0.1
7111	CIGARETTES.	482	1 172 549	72.4	71.5	9512	BURLAP.	33	36 423	2.7	0.7
7112	CIGARS	448	131 995	9.4	8.0	9513	CANVAS PRODUCTS, FELT, ETC.	23	19 428	1.3	0.4
7113	OTHER TOBACCO	368	49 705	4.5	3.0	9610	INDUSTRIAL YARNS.	161	272 854	15.3	5.4
7210	BEER, ALE, PORTER, STOUT, ETC.	5	1 195	8.0	0.1	9620	WIGS, SWITCHES, TOUPEES, ETC.	90	25 151	94.9	0.5
7320	SPIRITS	5	5 296	31.2	0.3	9710	WALLPAPER	126	54 528	97.5	1.1
7510	PERSONAL SERVICE PAPERS	76	8 241	3.2	0.5	9720	VEG. OILS (COTTONSEED, LINSEED) . . .	33	319 102	98.5	6.3
7520	INDUSTRIAL PAPERS	64	3 573	2.9	0.2	9730	LEATHER	183	98 539	97.6	1.9
7610	STATIONERY, OFFICE SUPPLIES	38	2 501	3.0	0.2	9750	SMOKERS' SUPPLIES AND PIPES	21	14 739	90.9	0.3
7870	KITCHEN UTENSILS, TOOLS, ETC.	15	1 107	2.2	0.1	9760	MISCELLANEOUS LINES	95	322 982	13.0	6.4
9750	SMOKERS' SUPPLIES AND PIPES	98	5 466	1.7	0.3	9930	OTHER LABOR, SERVICE RECEIPTS	43	6 068	12.7	0.1
9760	MISCELLANEOUS LINES	21	2 875	6.0	0.2		COMMODITIES N.E.C.	(X)	211 023	(X)	4.2
	COMMODITIES N.E.C.	(X)	9 511	(X)	0.6						

Standard Notes: — Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central													
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	30	780	6.7	0.2	
	TOTAL	622	1 953 491	(X)	100.0		1310	TIRES AND TUBES	533	387 981	77.6	74.7	
1110	AUTOMOBILES, MOTORCYCLES, ETC.	332	981 563	36.7	50.2	1320	RECAPPEO TIRES	247	39 889	29.6	7.7		
1111	NEW AUTOMOBILES	135	802 505	85.7	41.1	1510	PAINTERS' SUPPLIES AND SUNDRIES	8	530	9.4	0.1		
1112	USED AUTOMOBILES	223	97 987	32.9	5.0	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	8	414	7.3	0.1		
1113	OTHER PASSENGER MOTOR VEHICLES	61	81 070	64.1	4.2	1910	SHOES, OTHER FOOTWEAR	8	275	4.9	0.1		
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	559	662 822	65.0	33.9	3420	MAJOR APPLIANCES, TV SETS, ETC.	25	4 784	5.9	0.9		
1210	MACHINE SHOP SALES AND LABOR	246	79 506	15.3	4.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES	10	536	7.8	0.1		
1211	PARTS AND EQUIPMENT	199	48 099	10.7	2.5	3610	HARDWARE	10	7 280	10.5	1.4		
1212	MACHINE SHOP LABOR	214	31 407	9.8	1.6	4320	FARM, DAIRY MACHINERY, PARTS	5	11 281	17.1	2.2		
1220	NEW AND REBUILT PARTS, ETC.	465	168 538	12.0	8.6	6220	IRON, STEEL PRODUCTS (FLAT)	5	658	1.0	0.1		
1221	MOTOR AND CHASSIS PARTS	425	151 273	11.9	7.7	6500	PETROLEUM PRODUCTS	53	5 937	16.7	1.1		
1222	TOOLS AND EQUIPMENT	18	1 355	0.6	0.1	6530	OILS, GREASES, OTHER PETROLEUM PROD	8	452	8.0	0.1		
1225	SUPPLIES AND ACCESSORIES	85	14 680	3.7	0.8	9760	MISCELLANEOUS LINES	10	380	5.7	0.1		
	COMMODITIES N.E.C.	(X)	1 230	(X)	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	165	5 768	5.6	1.1		
							COMMODITIES N.E.C.	(X)	27 069	(X)	5.2		
							FURNITURE (SIC 5021)						
	TOTAL						TOTAL	468	346 292	(X)	100.0		
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	33	4 391	3.5	0.2	1710	YARD OR PIECE GOODS	9	678	9.6	0.2		
1310	TIRES AND TUBES	69	2 613	0.7	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC.	9	887	10.6	0.3		
1320	RECAPPEO TIRES	6	1 131	7.8	0.1	4110	OFFICE MACHINES AND EQUIPMENT	54	2 924	10.7	0.8		
4210	CONSTRUCTION, MINING, LOGGING SUP.	16	3 006	20.3	0.2	4140	COMMERCIAL FOOD SERVICE EQUIPMENT	3	275	9.3	0.1		
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	16	1 545	11.1	0.1	4160	STORE, SERVICE SHOP MACHINES	3	242	11.8	0.1		
4311	POWER LAWNMOWERS	16	1 070	7.7	0.1	4161	CASH REGISTERS	3	242	11.8	0.1		
	COMMODITIES N.E.C.	(X)	475	(X)	(Z)								
4320	FARM, DAIRY MACHINERY, PARTS	9	2 110	28.0	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES	23	7 105	35.0	2.1		
4321	TRACTORS, EQUIPMENT (FARM)	9	1 134	15.1	0.1	7410	PRINTING, WRITING PAPER	10	258	6.8	0.1		
	COMMODITIES N.E.C.	(X)	976	(X)	(Z)	7610	STATIONERY, OFFICE SUPPLIES	66	12 895	29.9	3.7		
4420	GENERAL PURPOSE INDUSTRIAL MACH.	5	1 376	18.8	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	162	113 299	86.5	32.7		
6500	PETROLEUM PRODUCTS	79	1 419	1.0	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	330	187 408	79.5	54.1		
6620	SPORTING, ATHLETIC GOODS, BICYCLES	3	1 236	8.1	0.1	7810	CHINA, GLASSWARE, CROCKERY	5	521	3.8	0.2		
9930	OTHER LABOR, SERVICE RECEIPTS	231	34 165	9.0	1.7	7820	HOUSEHOLD LINENS, DOMESTICS	9	841	5.3	0.2		
	COMMODITIES N.E.C.	(X)	8 070	(X)	0.4	7621	BEDSPREADS, COMFORTERS, BLANKETS	9	235	1.5	0.1		
						7823	SHEETS, PILLOW CASES	5	272	1.9	0.1		
							COMMODITIES N.E.C.	(X)	334	(X)	0.1		
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					7840	CURTAINS, DRAPES	38	2 254	5.1	0.7		
	TOTAL	4 468	3 051 949	(X)	100.0	7650	FLOOR COVERINGS	82	8 310	10.2	2.4		
1110	AUTOMOBILES, MOTORCYCLES, ETC.	112	10 012	25.8	0.3	7851	CARPETS, RUGS	82	8 285	10.2	2.4		
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	84	12 281	22.0	0.4		COMMODITIES N.E.C.	(X)	25	(X)	(Z)		
1210	MACHINE SHOP SALES AND LABOR	1 599	127 411	19.1	4.2	7860	MIRRORS, LAMPS, PICTURE FRAMES	19	423	2.7	0.1		
1220	NEW AND REBUILT PARTS, ETC.	4 021	2 635 886	91.2	86.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	5	256	4.0	0.1		
1221	MOTOR AND CHASSIS PARTS	3 436	1 838 679	77.1	60.2	9760	MISCELLANEOUS LINES	7	455	13.7	0.1		
1222	TOOLS AND EQUIPMENT	2 294	111 580	8.9	3.7	9930	OTHER LABOR, SERVICE RECEIPTS	70	3 670	5.8	1.1		
1223	CHEMICALS (ADDITIVES, ETC.)	2 071	53 602	5.0	1.8		COMMODITIES N.E.C.	(X)	3 591	(X)	1.0		
1224	REFINISHING MATERIALS	1 811	81 925	8.9	2.7								
1225	SUPPLIES AND ACCESSORIES	2 414	550 100	29.2	18.0		HOME FURNISHINGS (SIC 5023)						
1230	AUTOMOTIVE GLASS	138	18 670	4.2	0.6		TOTAL	660	770 943	(X)	100.0		
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	387	59 189	45.6	1.9	1220	NEW AND REBUILT PARTS, ETC.	4	707	8.3	0.1		
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	137	33 140	56.8	1.1	1430	BEAUTY AIDS (TOILETRIES, ETC.)	12	1 392	7.0	0.2		
1310	TIRES AND TUBES	407	33 351	4.7	1.1	1510	PAINTERS' SUPPLIES AND SUNDRIES	8	1 210	11.7	0.2		
1510	PAINTERS' SUPPLIES AND SUNDRIES	137	5 296	5.3	0.2	1610	SOAPS AND DETERGENTS	4	441	2.0	0.1		
3110	ELECTRICAL WIRING SUPPLIES	26	1 805	4.4	0.1	1710	YARD OR PIECE GOODS	26	13 674	22.2	1.8		
3420	MAJOR APPLIANCES, TV SETS, ETC.	7	5 358	16.2	0.2	1720	NOTIONS (THREAD, BUTTONS, ETC.)	22	3 061	6.3	0.4		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	7	2 118	7.8	0.1	1730	KNIT FABRICS, KNITTING YARNS, ETC.	8	688	6.1	0.1		
3610	HARDWARE	37	10 199	13.6	0.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	20	3 360	11.7	0.4		
4210	CONSTRUCTION, MINING, LOGGING SUP.	38	3 214	7.7	0.1	1820	WOMEN'S, CHILDREN'S CLOTHING	22	3 193	9.8	0.4		
						3410	NONCONSOLE RADIOS AND PHONOGRAPHS	6	1 562	6.2	0.2		
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	33	4 112	8.6	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC.	12	3 373	11.3	0.4		
4320	FARM, DAIRY MACHINERY, PARTS	20	3 847	13.6	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES	30	4 781	12.8	0.6		
4420	GENERAL PURPOSE INDUSTRIAL MACH.	44	8 850	15.0	0.3	3610	HARDWARE	26	5 365	10.0	0.7		
4430	METALWORKING MACHINERY	9	1 764	11.4	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	4	1 516	17.8	0.2		
4840	ABRASIVES, ABRASIVE MATERIALS	117	3 352	5.1	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES	16	803	7.1	0.1		
4860	MECHANICAL RUBBER GOODS	30	2 525	7.3	0.1	5330	OTHER SERVICE BUSINESS EQUIPMENT	4	3 086	16.7	0.4		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	13	11 571	19.4	0.4	7510	PERSONAL SERVICE PAPERS	12	2 688	8.5	0.3		
5420	SHIP, BOAT, MARINE PROPULSION MACH.	11	5 072	14.5	0.2	7520	INDUSTRIAL PAPERS	6	1 882	8.0	0.2		
5500	PETROLEUM PRODUCTS	508	14 494	5.4	0.5	7610	STATIONERY, OFFICE SUPPLIES	10	1 099	12.1	0.1		
6620	UNPREPARED IRON AND STEEL SCRAP	84	2 537	11.5	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	20	6 134	15.6	0.8		
662C	SPORTING, ATHLETIC GOODS, BICYCLES	10	4 298	13.0	0.1								
6630	TOYS, GAMES, FIREWORKS, ETC.	9	2 020	5.8	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	12	7 330	40.6	1.0		
7460	MISCELLANEOUS LINES	24	1 722	11.4	0.1	7725	OTHER FURNITURE	7	7 172	41.0	0.9		
9930	OTHER LABOR, SERVICE RECEIPTS	206	16 160	11.1	0.5		COMMODITIES N.E.C.	(X)	158	(X)	(Z)		
	COMMODITIES N.E.C.	(X)	11 695	(X)	0.4								
	TIRES AND TUBES (SIC 5014)					7810	CHINA, GLASSWARE, CROCKERY	105	65 303	61.6	11.1		
	TOTAL	545	519 146	(X)	100.0	7820	HOUSEHOLD LINENS, DOMESTICS	62	58 985	52.4	7.7		
1210	MACHINE SHOP SALES AND LABOR	13	982	12.6	0.2	7830	SHADES, VENETIAN BLINDS	16	3 217	45.3	0.4		
1211	PARTS AND EQUIPMENT	7	781	24.0	0.2	7840	CURTAINS, DRAPES	66	28 989	29.6	3.8		
	COMMODITIES N.E.C.	(X)	201	(X)	(Z)	7850	FLOOR COVERINGS	374	360 108	85.9	46.7		
1220	NEW AND REBUILT PARTS, ETC.	172	24 150	12.0	4.7	7851	CARPETS, RUGS	326	245 025	62.8	31.8		
						7852	LINOLEUM, OTHER HARD SURFACE	188	76 471	33.4	9.9		
						7853	OTHER FLOOR COVERINGS	118	38 612	26.9	5.0		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7860	MIRRORS, LAMPS, PICTURE FRAMES. . . .	28	15 326	31.2	2.0	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	75	9 927	8.5	0.9
7870	KITCHEN UTENSILS, TOOLS, ETC.	149	120 709	62.8	15.7	8121	HARDWOOD.	46	3 787	4.9	0.4
8150	METAL MILLWORK (DOORS, ETC.)	6	722	11.1	0.1	8122	SOFTWOOD.	49	6 140	7.9	0.6
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	10	2 994	27.8	0.4						
8310	GLASS (FLAT, BRICK, ETC.)	4	1 287	15.6	0.2	8130	WOOD SHINGLES	29	1 500	2.7	0.1
8410	INSULATION MATERIALS AND BOARD. . . .	6	1 465	10.3	0.2	8140	WOOD MILLWORK (DOORS, WINDOWS). . . .	60	8 811	11.0	0.8
8420	ROOFING, SIDING EQUIPMENT	8	2 590	14.8	0.3	8150	METAL MILLWORK (DOORS, ETC.)	62	9 896	9.7	0.9
8530	ADHESIVES, MASTICS.	22	1 033	4.9	0.1	8160	VENEER, OTHER WOOD PRODUCTS	24	2 786	7.5	0.3
8630	TOYS, GAMES, FIREWORKS, ETC.	24	1 145	4.8	0.1	8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	353	161 096	60.3	15.1
8820	JEWELRY, SILVERWARE, TROPHIES	8	631	11.9	0.1	8220	CONCRETE PRODUCTS, BUILDING STONE . .	160	34 428	23.5	3.2
						8230	CEMENT, LIME, PLASTIC, STUCCO	230	24 041	12.2	2.3
9760	MISCELLANEOUS LINES	20	1 976	7.3	0.3	8240	SAND, GRAVEL, CRUSHED STONE	228	43 698	24.8	4.1
9930	OTHER LABOR, SERVICE RECEIPTS	20	2 061	10.7	0.3	8250	READY-OR-TRANSIT-MIXED CONCRETE . . .	57	12 320	15.8	1.2
	COMMODITIES N.E.C.	(X)	15 057	(X)	2.0	8310	GLASS (FLAT, BRICK, ETC.)	146	62 451	57.7	5.9
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)					8410	INSULATION MATERIALS AND BOARD. . . .	231	49 947	17.6	4.7
	TOTAL	1 039	1 573 791	(X)	100.0	8420	ROOFING, SIDING EQUIPMENT	329	202 558	50.6	19.0
1510	PAINTERS' SUPPLIES AND SUPPLIES	70	2 352	2.2	0.1	8510	BUILDING AND CONSTRUCTION PAPER . . .	70	12 251	11.3	1.1
3310	ELECTRICAL WIRING SUPPLIES.	12	1 636	18.9	0.1	8520	WALLBOARD, HARDBOARD.	192	82 931	24.8	7.8
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	44	9 112	12.1	0.6	8530	ADHESIVES, MASTICS.	194	10 477	4.9	1.0
3610	HARDWARE	144	16 337	7.2	1.0	8540	STRUCTURAL IRON, STEEL.	51	35 982	47.0	3.4
6220	IRON, STEEL PRODUCTS (FLAT)	9	1 924	7.9	0.1	8550	PLASTIC BUILDING MATERIALS.	178	22 478	10.7	2.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	151	8 259	3.8	0.5	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	50	33 233	74.3	3.1
6240	IRON, STEEL FINISHED PRODUCTS	28	1 972	4.2	0.1	8570	OTHER BUILDING MATERIALS.	279	136 737	48.2	12.8
6430	ALUMINUM SHAPES, FORMS, ETC.	21	1 192	4.1	0.1	8710	HAY, STRAW, ALFALFA, OTHER.	5	6 443	47.5	0.6
7850	FLOOR COVERINGS	44	2 363	4.2	0.2						
						9760	MISCELLANEOUS LINES	15	3 467	11.4	0.3
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	651	812 210	70.4	51.6	9930	OTHER LABOR, SERVICE RECEIPTS	69	11 169	18.1	1.0
8111	SOFTWOODS (EXCEPT FLOORING)	515	656 600	66.4	41.7		COMMODITIES N.E.C.	(X)	7 601	(X)	0.7
8112	HARDWOODS (EXCEPT FLOORING)	304	146 030	31.3	9.3		SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
8113	FLOORING.	144	9 580	3.2	0.6		TOTAL	532	661 456	(X)	100.0
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	451	246 177	27.2	15.6	1220	NEW AND REBUILT PARTS, ETC.	3	578	20.8	0.1
8121	HARDWOOD.	229	71 769	16.3	4.6	1310	TIRES AND TUBES	3	3 932	2.2	0.6
8122	SOFTWOOD.	309	174 408	21.9	11.1	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	10	1 074	5.0	0.2
						1620	INDUSTRIAL CHEMICALS.	3	2 321	1.3	0.3
8130	WOOD SHINGLES	109	8 445	4.1	0.5	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS . .	10	11 859	6.1	1.7
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	507	263 550	35.4	16.7	1816	OTHER CLOTHING, FURNISHINGS	10	11 859	6.1	1.7
8150	METAL MILLWORK (DOORS, ETC.)	212	45 279	17.4	2.9						
8160	VENEER, OTHER WOOD PRODUCTS	70	17 978	18.8	1.1	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	10	7 371	4.1	1.1
8220	CONCRETE PRODUCTS, BUILDING STONE . .	9	1 447	12.5	0.1	1910	SHOES, OTHER FOOTWEAR	15	2 246	9.5	0.3
8310	GLASS (FLAT, BRICK, ETC.)	30	842	2.5	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	5	925	4.6	0.1
8410	INSULATION MATERIALS AND BOARD. . . .	211	21 765	6.1	1.4	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	10	2 178	9.7	0.3
8420	ROOFING, SIDING EQUIPMENT	191	22 586	7.1	1.4	3610	HARDWARE.	15	19 374	9.9	2.8
8510	BUILDING AND CONSTRUCTION PAPER . . .	74	1 973	1.8	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	10	5 636	23.2	0.8
8520	WALLBOARD, HARDBOARD.	242	31 504	7.1	2.0	4311	POWER LAWNMOWERS.	10	5 451	22.5	0.8
							COMMODITIES N.E.C.	(X)	185	(X)	(2)
8530	ADHESIVES, MASTICS.	74	1 457	1.3	0.1	4320	FARM, DAIRY MACHINERY, PARTS. . . .	8	1 663	0.9	0.2
8550	PLASTIC BUILDING MATERIALS.	81	6 246	4.2	0.4	5420	SHIP, BOAT, MARINE PROPULSION MACH.	7	381	13.9	0.1
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	23	5 776	10.8	0.4	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	2 996	43.2	0.4
8561	STRUCTURAL ASSEMBLIES	23	5 776	10.8	0.4	6220	IRON, STEEL PRODUCTS (FLAT)	3	33 336	19.2	4.9
8570	OTHER BUILDING MATERIALS.	100	17 678	10.4	1.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	7	4 159	21.0	0.6
9210	LOGS, PILES, PULPWOOD, POLES, ETC. . .	33	4 105	9.7	0.3						
9760	MISCELLANEOUS LINES	16	2 242	12.6	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	362	346 130	59.3	50.8
9930	OTHER LABOR, SERVICE RECEIPTS	35	2 342	11.9	0.1	8621	ATHLETIC EQUIPMENT, SUPPLIES. . . .	192	72 235	31.9	10.6
	COMMODITIES N.E.C.	(X)	14 542	(X)	0.0	8622	ARMS AND AMMUNITION	87	64 681	37.1	9.5
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					8623	BICYCLES.	38	64 175	59.0	9.4
	TOTAL	1 210	1 067 375	(X)	100.0	8624	CAMPING EQUIPMENT	72	52 861	24.5	7.8
1510	PAINTERS' SUPPLIES AND SUPPLIES	70	6 064	7.2	0.6	8625	FISHING TACKLE AND EQUIPMENT. . . .	105	36 877	19.7	5.4
1620	INDUSTRIAL CHEMICALS.	10	1 895	6.1	0.2	8626	SKI EQUIPMENT, SUPPLIES	47	4 737	9.6	0.7
3120	GRAINS, BEANS, ETC.	3	626	43.6	0.1	8627	OTHER (WATER SPORTS, ARCHERY)	152	50 564	17.8	7.4
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	15	3 594	10.0	0.3	8630	TOYS, GAMES, FIREWORKS, ETC.	19	8 683	4.4	1.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	3	1 043	7.8	0.1	8640	BOATS (OUTBOARD, ROW BOATS)	46	21 743	43.2	3.2
3610	HARDWARE.	86	4 777	4.4	0.4	8650	BILLIARDS, POOL, BOWLING EQUIPMENT .	39	115 316	45.2	16.9
3710	WARM-AIR HEATING, COOLING EQUIPMENT	14	2 645	15.2	0.2	8660	THEATER, STUDIO EQUIPMENT	10	2 689	100.0	0.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	24	1 220	3.6	0.1	8670	OTHER RECREATION, HOBBY GOODS	119	68 355	77.6	10.0
4210	CONSTRUCTION, MINING, LOGGING SUP..	3	3 177	40.4	0.3	8740	FERTILIZER, FERTILIZER MATERIALS. . .	3	668	9.7	0.1
6220	IRON, STEEL PRODUCTS (FLAT)	39	9 876	12.2	0.9	8820	JEWELRY, SILVERWARE, TROPHIES	17	1 582	5.7	0.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	180	13 351	5.8	1.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	14	434	3.9	0.1
6232	NAILS AND STAPLES	180	13 351	5.8	1.3	9410	MUSICAL INSTRUMENTS	3	637	6.7	0.1
6240	IRON, STEEL FINISHED PRODUCTS	84	5 527	6.1	0.5	9760	MISCELLANEOUS LINES	7	1 302	7.6	0.2
6430	ALUMINUM SHAPES, FORMS, ETC.	96	8 112	9.4	0.8		COMMODITIES N.E.C.	(X)	13 888	(X)	2.0
7520	INDUSTRIAL PAPERS	3	1 410	8.3	0.1		TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)				
7850	FLOOR COVERINGS	43	8 891	11.3	0.8		TOTAL	185	219 557	(X)	100.0
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	53	8 939	10.9	0.8	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	4	309	4.5	0.1
8111	SOFTWOODS (EXCEPT FLOORING)	34	6 536	10.6	0.6	1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	11	748	8.4	0.3
8112	HARDWOODS (EXCEPT FLOORING)	13	1 105	6.5	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	18	818	6.5	0.4
8113	FLOORING.	30	1 298	3.2	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	27	11 071	21.1	5.0

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
7610	HARDWARE	9	1 194	13.1	0.5	6245	STRUCTURAL SHAPES	215	117 647	10.6	3.2		
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	4	630	9.2	0.3	6246	PILING, BEARING PILES	14	6 679	21.7	0.2		
4120	SCHOOL EQUIPMENT, SUPPLIES	7	1 916	11.8	0.9	6246	OTHER FINISHED PRODUCTS	75	23 931	4.0	0.7		
7610	STATIONERY, OFFICE SUPPLIES	11	1 898	9.8	0.9		COMMODITIES N.E.C.	(X)	1 232	(X)	(Z)		
7810	CHINA, GLASSWARE, CROCKERY	11	295	8.5	0.1	6250	CAST IRON SOIL PIPE, TUBING	19	2 861	10.0	0.1		
7870	KITCHEN UTENSILS, TOOLS, ETC.	20	2 177	10.3	1.0								
7610	PHOTOGRAPHIC GOODS	9	1 201	11.2	0.5	6260	IRON, STEEL PIPE, TUBING	227	246 065	20.5	6.7		
6200	SPORTING, ATHLETIC GOODS, BICYCLES	25	2 942	20.6	1.3	6261	TUBING (MECHANICAL AND PRESSURE).	151	176 076	17.8	4.8		
6630	TOYS, GAMES, FIREWORKS, ETC.	174	156 030	78.1	71.1	6262	STANDARD STEEL PIPE	161	69 989	7.3	1.9		
6670	OTHER RECREATION, HOBBY GOODS	18	19 287	34.3	8.8								
6680	BOOKS, MAGAZINES, PRINTED MATERIALS	9	1 227	9.4	0.6	6270	OTHER CARBON STEEL PRODUCTS	74	48 171	24.8	1.3		
6820	JEWELRY, SILVERWARE, TROPHIES	20	1 493	7.7	0.7								
6910	GIFTS, ART GOODS, NOVELTIES, ETC.	36	5 681	12.8	2.7	6320	ALLOY STEEL	254	192 096	16.9	5.3		
6920	ADVERTISING SPECIALTIES, CALENDARS	11	946	7.4	0.4	6321	BAR, HOT-ROLLED OR COLD-FINISHED	146	61 072	7.3	1.7		
6940	LUGGAGE, SADDLERY, HARNESS	4	494	22.9	0.2	6322	TOOL STEEL BARS	111	68 461	17.3	1.9		
9760	MISCELLANEOUS LINES	11	438	7.8	0.2	6323	PIPE AND TUBING	56	20 174	5.2	0.6		
	COMMODITIES N.E.C.	(X)	8 562	(X)	3.9	6324	PLATE	72	17 185	2.6	0.5		
						6325	OTHER ALLOY STEEL	55	25 203	6.3	0.7		
							COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					6330	STAINLESS STEEL	240	211 075	16.2	5.8		
	TOTAL	221	195 490	(X)	100.0	6331	PLATES	75	19 098	2.4	0.5		
3310	ELECTRICAL WIRING SUPPLIES	5	589	22.9	0.3	6332	STRIP	92	40 360	6.5	1.1		
3314	ELECTRIC LAMPS	3	565	36.4	0.3	6333	SHEETS	122	71 779	7.4	2.0		
	COMMODITIES N.E.C.	(X)	24	(X)	(Z)	6334	BAR, BAR-SIZE SHAPES	115	41 234	4.6	1.1		
						6335	OTHER STAINLESS STEEL	118	38 603	4.5	1.1		
							COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
3320	TELEPHONE AND SIGNAL EQUIPMENT	3	116	15.0	0.1	6410	COPPER WIRE (ELECTRICAL ONLY)	18	8 569	25.0	0.2		
3420	MAJOR APPLIANCES, TV SETS, ETC.	11	270	1.2	0.1								
3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	592	10.0	0.3	6420	OTHER COPPER, BRASS MILL PRODUCTS	152	123 364	15.7	3.4		
3510	ELECTRONIC TUBES, PARTS, ETC.	8	350	10.5	0.2	6421	FLAT PRODUCTS (SHEETS, ETC.).	107	73 318	10.0	2.0		
3511	ELECTRONIC TUBES	5	241	13.5	0.1	6422	TUBULAR PRODUCTS (PIPES, TUBES)	77	15 754	2.8	0.4		
	COMMODITIES N.E.C.	(X)	109	(X)	0.1	6423	ROD, NONELECTRICAL WIRE	85	34 292	6.0	0.9		
4460	PRINTING TRADES MACHINERY, EQUIP.	5	2 295	42.4	1.2	6430	ALUMINUM SHAPES, FORMS, ETC.	233	173 684	15.0	4.8		
4830	PRINTING, DUPLICATING INKS	3	107	9.9	0.1	6431	PLATE (.250 INCH AND OVER)	96	21 204	2.6	0.6		
5120	SCHOOL EQUIPMENT, SUPPLIES	8	336	5.1	0.2	6432	SHEET, COIL (.006 TO .249 INCH)	144	83 829	9.0	2.3		
7610	STATIONERY, OFFICE SUPPLIES	5	153	11.0	0.1	6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	128	31 628	3.6	0.9		
6610	PHOTOGRAPHIC GOODS	221	185 934	95.1	95.1	6434	PIPE AND TUBING (INCL. HOLLOW BAR)	98	16 629	2.0	0.5		
6620	SPORTING, ATHLETIC GOODS, BICYCLES	5	1 204	5.6	0.6	6435	OTHER EXTRUDED SHAPES	100	20 283	2.7	0.6		
							COMMODITIES N.E.C.	(X)	111	(X)	(Z)		
8820	JEWELRY, SILVERWARE, TROPHIES	3	141	24.9	0.1	6440	NONFERROUS METALS, MINERALS, ORES	69	72 793	11.9	2.0		
8821	CLOCKS, WATCHES, WATCH MOVEMENTS	3	141	24.9	0.1	6610	PREPARED IRON AND STEEL SCRAP	16	4 832	8.7	0.1		
9760	MISCELLANEOUS LINES	3	637	33.9	0.3	6620	UNPREPARED IRON AND STEEL SCRAP	32	18 230	12.1	0.5		
9930	OTHER LABOR, SERVICE RECEIPTS	40	2 546	5.2	1.3	8570	OTHER BUILDING MATERIALS	38	7 420	11.3	0.2		
	COMMODITIES N.E.C.	(X)	220	(X)	0.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	5	5 614	5.6	0.2		
						9760	MISCELLANEOUS LINES	38	5 545	2.8	0.2		
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)					9910	RECEIPTS FROM PROCESSING	62	15 423	3.1	0.4		
	TOTAL	1 154	3 647 474	(X)	100.0		COMMODITIES N.E.C.	(X)	62 618	(X)	1.7		
							COAL AND OTHER MINERALS AND ORES (SIC 5052)						
1310	TIRES AND TUBES	3	13 983	29.4	0.4		TOTAL	94	122 112	(X)	100.0		
1620	INDUSTRIAL CHEMICALS	18	17 559	5.3	0.5	4840	ABRASIVES, ABRASIVE MATERIALS	5	1 386	5.1	1.1		
3310	ELECTRICAL WIRING SUPPLIES	5	1 824	26.8	0.1	6110	COAL (BITUMINOUS AND ANTHRACITE)	94	91 623	75.0	75.0		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	7 318	10.6	0.2	6120	COKE	7	19 267	59.9	15.8		
3610	HARDWARE	42	6 072	3.3	0.2								
3710	WARM-AIR HEATING, COOLING EQUIPMENT	19	8 423	9.5	0.2	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	5	4 901	16.1	4.0		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	51	15 535	14.8	0.4	6215	PIG IRON, FERRO ALLOYS	5	4 901	16.1	4.0		
4420	GENERAL PURPOSE INDUSTRIAL MACH.	27	35 392	10.0	1.0	6510	GASOLINE, KEROSENE	9	2 149	10.5	1.8		
4450	OIL WELL, OIL REFINING MACH. EQUIP.	10	7 316	24.7	0.2	8240	SAND, GRAVEL, CRUSHED STONE	5	279	2.7	0.2		
4610	INDUSTRIAL VALVES, FITTINGS	42	14 222	8.3	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	5	1 511	17.1	1.2		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	43	25 698	11.5	0.7		COMMODITIES N.E.C.	(X)	996	(X)	0.8		
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	139	159 808	28.9	4.4								
6220	IRON, STEEL PRODUCTS (FLAT)	614	1 577 413	62.3	43.2		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)						
6221	PLATES	295	190 217	12.4	5.2		TOTAL	1 298	1 664 856	(X)	100.0		
6222	STRIP (HOT, COLD-ROLLED)	233	211 470	15.7	5.8	1220	NEW AND REBUILT PARTS, ETC.	26	2 360	6.6	0.1		
6223	SHEETS (COLD-ROLLED)	379	513 844	25.3	14.1	3310	ELECTRICAL WIRING SUPPLIES	1 252	1 415 858	89.6	85.0		
6224	SHEETS (HOT-ROLLED)	383	366 664	18.9	10.6	3311	INT. WIRING, CONSTR. MATERIALS	976	639 251	47.5	38.4		
6225	BLACKPLATE	46	16 402	10.6	0.4	3312	OUTSIDE CONSTRUCTION MATERIALS	561	128 531	13.5	7.7		
6226	SHEETS (GALVANIZED, OTHER COATED)	263	158 749	10.1	4.4	3313	LIGHTING FIXTURES	855	200 122	16.4	12.0		
6227	TINPLATE	49	12 775	8.1	0.4	3314	ELECTRIC LAMPS	769	89 813	7.8	5.4		
6228	PERFORATED AND STRUCTURAL PLATE	74	23 165	16.0	0.6	3315	MOTORS, GENERATORS, ETC.	755	358 141	29.2	21.5		
6229	OTHER FLAT IRON, STEEL PRODUCTS	109	63 927	12.3	1.8	3320	TELEPHONE AND SIGNAL EQUIPMENT	101	87 380	29.8	5.2		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	200	101 887	12.0	2.8	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	25	2 949	4.6	0.2		
6231	WIRE--PLAIN, COATED, BARBED, ETC.	80	37 991	9.3	1.0	3420	MAJOR APPLIANCES, TV SETS, ETC.	80	21 273	9.7	1.3		
6232	NAILS AND STAPLES	61	28 982	24.6	0.8	3430	ELECTRIC HOUSEWARES AND SUPPLIES	121	50 146	16.3	3.0		
6233	WOVEN, WELDED WIRE FENCING, PARTS	28	15 885	33.1	0.4	3440	ROOM AIR CONDITIONERS	88	3 278	1.9	0.2		
6234	WIRE ROPE AND STRAND, RAIL TIES	40	10 767	17.3	0.3	3510	ELECTRONIC TUBES, PARTS, ETC.	110	13 553	6.9	0.8		
6235	REINFORCEMENT MESH--WELDED, WOVEN	94	8 262	2.2	0.2	3610	HARDWARE	38	5 177	12.0	0.3		
6240	IRON, STEEL FINISHED PRODUCTS	403	456 664	29.7	12.5								
6241	RAILS, TIE PLATES, RAIL JOINTS	20	8 027	18.0	0.2								
6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	236	115 000	10.6	3.2								
6243	BAR, COLD-FINISHED	215	157 869	14.8	4.3								
6244	CONCRETE REINFORCEMENT BARS	125	24 279	4.5	0.7								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
3710	WARM-AIR HEATING, COOLING EQUIPMENT	69	6 577	6.4	0.4	9760	MISCELLANEOUS LINES	9	1 103	22.6	0.2
3720	RESIDENTIAL ELEC. SPACE HEATING . .	154	5 969	2.6	0.4	9930	OTHER LABOR, SERVICE RECEIPTS . . .	60	2 597	10.2	0.5
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	34	1 543	3.5	0.1		COMMODITIES N.E.C.	(X)	2 667	(X)	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	52	9 569	12.9	0.6						
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	69	4 623	3.6	0.3		HARDWARE (SIC 5072)				
3820	PARTS, SUPPLIES, AND ACCESSORIES . .	16	851	4.8	0.1		TOTAL	713	1 087 732	(X)	100.0
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	44	946	1.0	0.1	1220	NEW AND REBUILT PARTS, ETC.	36	17 989	4.4	1.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	25	883	2.8	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	133	52 180	8.9	4.8
4710	WELDING EQUIPMENT, SUPPLIES	3	1 143	8.1	0.1	1620	INDUSTRIAL CHEMICALS.	5	1 025	10.7	0.1
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	8	1 797	11.1	0.1	3310	ELECTRICAL WIRING SUPPLIES.	93	40 489	7.5	3.7
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	1 034	13.0	0.1	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	13	6 069	1.7	0.6
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	1 009	10.8	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	20	12 610	3.5	1.2
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	13	2 905	14.8	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	52	21 720	5.3	2.0
9760	MISCELLANEOUS LINES	10	2 388	18.3	0.1	3440	ROOM AIR CONDITIONERS	14	2 294	0.7	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	77	9 966	17.5	0.6	3610	HARDWARE	713	626 221	60.3	60.3
	COMMODITIES N.E.C.	(X)	11 579	(X)	0.7	3710	WARM-AIR HEATING, COOLING EQUIPMENT	34	2 009	0.9	0.2
	ELECTRICAL APPLIANCES AND TV					3713	DUCTS, REGISTERS, ETC.	27	842	1.1	0.1
	AND RADIO SETS (SIC 5064)					3715	OTHER SPACE HEATING EQUIPMENT . .	9	670	1.4	0.1
	TOTAL	399	1 052 603	(X)	100.0		COMMODITIES N.E.C.	(X)	497	(X)	(2)
1220	NEW AND REBUILT PARTS, ETC.	13	3 006	4.7	0.3	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	102	37 118	7.2	3.4
1310	TIRES AND TUBES	6	912	1.8	0.1	3741	PIPE FITTINGS, VALVES	80	7 455	1.6	0.7
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	6	1 064	3.6	0.1	3742	PLUMBING FIXTURES	33	3 016	0.8	0.3
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	11	3 356	10.0	0.3	3744	OTHER PLUMBING EQUIP., SUPPLIES .	67	26 162	5.6	2.4
3310	ELECTRICAL WIRING SUPPLIES.	34	10 436	8.2	1.0		COMMODITIES N.E.C.	(X)	485	(X)	(2)
3311	INT. WIRING, CONSTR. MATERIALS. . .	6	4 618	11.4	0.4	4150	CHINA, GLASSWARE (COMMERCIAL) . . .	9	7 793	2.6	0.7
3313	LIGHTING FIXTURES	24	2 580	2.6	0.2	4180	STORE, RESTAURANT FIXTURES, EQUIP. .	4	1 143	1.0	0.1
3314	ELECTRIC LAMPS.	8	650	2.0	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	63	37 853	7.6	3.5
3315	MOTORS, GENERATORS, ETC.	4	2 125	7.3	0.2	4320	FARM, DAIRY MACHINERY, PARTS. . . .	13	1 159	20.6	0.1
	COMMODITIES N.E.C.	(X)	463	(X)	(2)	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	20	2 762	3.8	0.3
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	124	60 668	12.1	5.8	4430	METALWORKING MACHINERY.	5	1 165	5.8	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	339	654 633	72.6	62.2	4610	INDUSTRIAL VALVES, FITTINGS	16	838	1.5	0.1
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	171	104 899	17.9	10.0	4710	WELDING EQUIPMENT, SUPPLIES	4	2 110	11.9	0.2
3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	137	45 843	9.1	4.4	4840	ABRASIVES, ABRASIVE MATERIALS . . .	75	8 911	2.8	0.6
3423	TV SETS	200	332 822	45.7	31.6	4860	MECHANICAL RUBBER GOODS	23	1 698	1.2	0.2
3424	CONSOLE RADIOS AND RECORD PLAYERS	178	48 878	7.1	4.6	4870	ROPE, COROAGE, TWINE (NOT WIRE) . .	61	3 102	1.0	0.3
3425	OTHER MAJOR APPLIANCES.	149	122 191	21.5	11.6	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	56	10 161	10.1	0.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	107	123 416	38.9	11.7	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	115	20 711	3.6	1.9
3440	ROOM AIR CONDITIONERS	112	38 040	8.0	3.6	6231	WIRE--PLAIN, COATED, BARBED, ETC. .	41	2 055	0.9	0.2
3510	ELECTRONIC TUBES, PARTS, ETC.	99	19 136	5.0	1.8	6232	NAILS AND STAPLES	101	10 630	1.9	1.0
3511	ELECTRONIC TUBES	80	7 271	2.1	0.7	6233	WOVEN, WELDED WIRE FENCING, PARTS	35	3 891	1.0	0.4
3512	TRANSISTORS AND/OR SEMICONDUCTORS	34	1 762	1.1	0.2	6234	WIRE ROPE AND STRANO, BALE TIES .	43	1 792	0.7	0.2
3513	ELECTRONIC PARTS	50	7 493	2.9	0.7	6235	REINFORCEMENT MESH--WELDED, WOVEN	16	2 343	0.7	0.2
3514	ACCESSORIES, TESTING EQUIPMENT. . .	26	738	0.6	0.1	6240	IRON, STEEL FINISHED PRODUCTS . . .	25	4 673	2.9	0.4
3516	COMM. INDUSTRIAL ELECTRONIC PARTS	9	1 666	6.1	0.2	6260	IRON, STEEL PIPE, TUBING.	47	6 134	1.6	0.6
	COMMODITIES N.E.C.	(X)	206	(X)	-	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	52	39 026	8.1	3.6
3610	HARDWARE	28	6 374	5.9	0.6	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	5	602	9.8	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	15	2 191	2.6	0.2	8150	METAL MILLWORK (DOORS, ETC.). . . .	29	3 644	11.0	0.3
3730	HYDRONICS EQUIPMENT, SUPPLIES	6	3 044	8.0	0.3	8420	ROOFING, SLOING EQUIPMENT	20	2 566	0.8	0.2
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	13	3 222	5.2	0.3	8570	OTHER BUILDING MATERIALS.	23	5 928	4.4	0.5
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	39	6 212	3.3	0.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	57	51 388	10.2	4.7
3820	PARTS, SUPPLIES, AND ACCESSORIES . .	22	664	0.9	0.1	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	18	12 411	3.7	1.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	7	2 659	5.4	0.3	9760	MISCELLANEOUS LINES	9	1 303	30.0	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	32	7 994	5.5	0.8	9930	OTHER LABOR, SERVICE RECEIPTS . . .	34	1 318	6.3	0.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	26	6 590	6.3	0.6		COMMODITIES N.E.C.	(X)	9 609	(X)	0.9
7820	HOUSEHOLD LINENS, DOMESTICS	13	4 092	11.7	0.4		PLUMBING AND HEATING EQUIPMENT,				
7850	FLOOR COVERINGS	36	24 194	10.4	2.3		SUPPLIES (HYDRONICS) (SIC 5074)				
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	30	9 812	8.8	0.9		TOTAL	1 150	1 062 129	(X)	100.0
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	9	3 532	5.5	0.3	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	48	1 204	3.1	0.1
8610	PHOTOGRAPHIC GOODS	24	1 307	2.9	0.1	3310	ELECTRICAL WIRING SUPPLIES.	113	15 856	15.7	1.5
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	36	11 553	7.9	1.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	33	2 675	6.3	0.2
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	32	5 630	4.8	0.5	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	22	902	3.2	0.1
8820	JEWELRY, SILVERWARE, TROPHIES . . .	26	7 592	11.7	0.7	3440	ROOM AIR CONDITIONERS	97	2 752	2.1	0.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	15	5 398	11.6	0.5	3610	HARDWARE	196	12 679	5.7	1.2
9310	PHONO. RECORDS, PRERECORDED TAPES .	6	7 866	17.2	0.7	3611	BUILDERS' HARDWARE.	47	2 744	7.7	0.3
9760	MISCELLANEOUS LINES	9	2 096	8.0	0.2	3613	KITCHEN AND SHELF HARDWARE. . . .	18	3 145	8.9	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	32	2 601	3.0	0.2	3614	HAND TOOLS (INCL. POWER), CUTLERY	143	4 788	2.6	0.4
	COMMODITIES N.E.C.	(X)	13 113	(X)	1.2	3615	ALL OTHER HARDWARE.	40	1 994	4.2	0.2
	ELECTRONIC PARTS AND EQUIPMENT						COMMODITIES N.E.C.	(X)	8	(X)	(2)
	(SIC 5065)					3710	WARM-AIR HEATING, COOLING EQUIPMENT	448	48 487	11.2	4.5
	TOTAL	765	520 937	(X)	100.0	3720	RESIDENTIAL ELEC. SPACE HEATING . .	55	1 086	2.6	0.1
3310	ELECTRICAL WIRING SUPPLIES.	44	2 353	4.8	0.5	3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	463	64 388	13.9	6.0
3320	TELEPHONE AND SIGNAL EQUIPMENT . .	14	647	20.2	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	1 092	753 169	72.3	69.6
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	127	7 802	9.3	1.5	3741	PIPE FITTINGS, VALVES	878	220 691	25.8	20.4
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	155	13 249	13.8	2.5	3742	PLUMBING FIXTURES	860	282 815	31.5	26.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	7	614	6.1	0.1	3743	DRAINAGE SYSTEMS.	697	81 465	11.2	7.5
3510	ELECTRONIC TUBES, PARTS, ETC.	765	488 932	93.9	93.9	3744	OTHER PLUMBING EQUIP., SUPPLIES .	847	168 198	20.8	15.5
3610	HARDWARE	12	973	8.2	0.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	228	17 697	6.2	1.6	6260	IRON, STEEL PIPE, TUBING.	55	1 928	4.2	0.4
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	47	2 646	4.4	0.2	6261	TUBING (MECHANICAL AND PRESSURE).	24	304	1.9	0.1
						6262	STANDARD STEEL PIPE	34	1 624	5.2	0.3
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	25	1 028	3.1	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	6	842	9.7	0.2
3916	OTHER REFRIGERATION EQUIPMENT . .	5	796	11.2	0.1	8420	ROOFING, SIDING EQUIPMENT	73	5 722	7.4	1.2
	COMMODITIES N.E.C.	(X)	232	(X)	(Z)	8570	OTHER BUILDING MATERIALS.	6	395	3.1	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP..	3	682	32.3	0.1	9760	MISCELLANEOUS LINES	20	3 162	13.9	0.7
4420	GENERAL PURPOSE INDUSTRIAL MACH..	38	6 314	9.2	0.6	9930	OTHER LABOR, SERVICE RECEIPTS . . .	84	5 914	16.7	1.2
4610	INDUSTRIAL VALVES, FITTINGS	175	32 427	12.1	3.0		COMMODITIES N.E.C.	(X)	1 772	(X)	0.4
4840	ABRASIVES, ABRASIVE MATERIALS . . .	17	602	2.1	0.1		REFRIGERATION EQUIPMENT, SUPPLIES				
4860	MECHANICAL RUBBER GOODS	22	924	2.9	0.1		(SIC 5078)				
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	72	7 300	6.1	0.7		TOTAL	139	96 521	(X)	100.0
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	27	1 576	4.8	0.1						
6250	CAST IRON SOIL PIPE, TUBING	276	20 243	6.1	1.9	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	3	5 962	18.4	6.2
						3440	ROOM AIR CONDITIONERS	14	338	3.7	0.4
6260	IRON, STEEL PIPE, TUBING.	384	50 342	11.3	4.7	3710	WARM-AIR HEATING, COOLING EQUIPMENT	11	479	1.5	0.5
6261	TUBING (MECHANICAL AND PRESSURE).	115	11 888	7.6	1.1						
6262	STANDARD STEEL PIPE	362	38 454	9.2	3.6	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5	816	22.4	0.8
						3741	PIPE FITTINGS, VALVES	5	816	22.4	0.8
6420	OTHER COPPER, BRASS MILL PRODUCTS .	3	820	10.0	0.1	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	37	2 261	10.4	2.3
6422	TUBULAR PRODUCTS (PIPES, TUBES) .	3	820	10.0	0.1	3811	RES. AND SMALL COM. (UNDER 5 HP)	21	704	6.2	0.7
						3812	RES. AND COM. (5 TO 20 HP) . . .	23	519	3.6	0.5
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	13	643	2.3	0.1	3813	INDUS. AND LARGE COM. (OVER 20 HP)	14	1 037	12.1	1.1
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	33	4 407	10.9	0.4		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
8420	ROOFING, SIDING EQUIPMENT	28	1 026	3.0	0.1	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	45	5 222	16.7	5.4
8570	OTHER BUILDING MATERIALS.	30	2 056	5.0	0.2	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	137	70 692	76.0	73.2
9760	MISCELLANEOUS LINES	50	17 901	27.3	1.7	4140	COMMERCIAL FOOD SERVICE EQUIPMENT.	16	588	6.1	0.6
9930	OTHER LABOR, SERVICE RECEIPTS . . .	62	3 371	8.9	0.3	4170	SCALES, BALANCES (EXC. SCIENTIFIC).	3	55	2.4	0.1
	COMMODITIES N.E.C.	(X)	6 926	(X)	0.6	4180	STORE, RESTAURANT FIXTURES, EQUIP..	24	2 040	12.8	2.1
	WARM AIR HEATING, AIR-CONDITIONING					4610	INDUSTRIAL VALVES, FITTINGS	3	1 051	29.2	1.1
	EQUIPMENT, SUPPLIES (SIC 5075)					8570	OTHER BUILDING MATERIALS.	5	272	4.9	0.3
	TOTAL	675	478 859	(X)	100.0	9760	MISCELLANEOUS LINES	5	746	9.0	0.8
3310	ELECTRICAL WIRING SUPPLIES.	38	2 161	4.9	0.5	9930	OTHER LABOR, SERVICE RECEIPTS . . .	32	5 021	10.7	5.2
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	15	2 106	14.0	0.4		COMMODITIES N.E.C.	(X)	978	(X)	1.0
3440	ROOM AIR CONDITIONERS	189	10 196	5.5	2.1		COMMERCIAL MACHINES AND EQUIPMENT				
3610	BARWARE.	52	2 089	3.3	0.4		(SIC 5081)				
							TOTAL	1 430	619 754	(X)	100.0
3710	WARM-AIR HEATING, COOLING EQUIPMENT	570	147 008	46.4	39.1	1610	SOAPS AND DETERGENTS.	25	766	5.5	0.1
3711	WARM-AIR FURNACES (ALL FUELS) . . .	468	81 892	25.2	17.1	2960	FOODS, N.E.C.	10	985	16.6	0.2
3712	CENTRAL HEATING, COOLING UNITS. . .	277	35 325	15.6	7.4	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	69	8 032	12.5	1.3
3713	BOILERS, REGISTERS, ETC.	376	53 761	19.3	11.2	4110	OFFICE MACHINES AND EQUIPMENT . . .	860	185 028	78.4	29.9
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	145	4 442	3.8	0.9	4120	INCOATING, RECORDING INSTRUMENTS .	52	19 375	83.7	3.1
3715	OTHER SPACE HEATING EQUIPMENT . . .	188	11 588	8.0	2.4	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	104	35 647	38.9	5.8
3720	RESIDENTIAL ELEC. SPACE HEATING . .	62	4 091	9.3	0.9	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	119	17 204	17.8	2.8
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	183	12 728	7.2	2.7	4150	CHINA, GLASSWARE (COMMERCIAL) . . .	94	12 411	14.9	2.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	130	14 607	14.5	3.1	4160	STORE, SERVICE SHOP MACHINES. . . .	290	48 201	73.5	14.2
3741	PIPE FITTINGS, VALVES	99	6 079	8.2	1.3	4170	SCALES, BALANCES (EXC. SCIENTIFIC).	58	8 677	34.0	1.4
3742	PLUMBING FIXTURES	73	4 760	8.9	1.0						
3743	DRAINAGE SYSTEMS.	54	791	2.1	0.2	4180	STORE, RESTAURANT FIXTURES, EQUIP..	311	177 701	78.7	28.7
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	70	2 976	6.2	0.6	4410	FOOD PROCESSING MACHINERY, EQUIP. .	13	1 965	18.1	0.3
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	4412	OTHER FOOD PROCESSING MACHINERY .	13	1 929	17.7	0.3
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	431	137 833	37.0	28.8		COMMODITIES N.E.C.	(X)	36	(X)	(Z)
3811	RES. AND SMALL COM. (UNDER 5 HP)	371	68 728	20.8	14.4	4460	PRINTING TRADES MACHINERY, EQUIP. .	13	592	11.7	0.1
3812	RES. AND COM. (5 TO 20 HP)	251	36 633	15.5	7.7	4480	USED OR REBUILT MACHINERY, EQUIP. .	13	774	7.1	0.1
3813	INDUS. AND LARGE COM. (OVER 20 HP)	136	32 472	22.2	6.8	4483	OTHER USED OR REBUILT MACHINERY .	13	774	7.1	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	242	52 632	24.8	11.0						
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	104	9 621	13.7	2.0	4830	PRINTING, DUPLICATING INKS.	40	574	4.5	0.1
3911	BEVERAGE, DRINKING WATER COOLERS.	23	296	1.7	0.1	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	12	3 343	36.4	0.5
3912	DISPLAY CASES	21	2 215	14.0	0.5	5120	SCHOOL EQUIPMENT, SUPPLIES.	102	3 210	11.7	0.5
3913	ICE CREAM CABINETS.	10	417	3.5	0.1	7110	CIGARETTES, CIGARS, TOBACCO	4	325	19.7	0.1
3914	ICEMAKING MACHINES.	52	1 220	3.0	0.3	7410	PRINTING, WRITING PAPER	88	3 426	16.6	0.6
3915	REACH-IN, WALK-IN REFRIGERATORS .	37	1 119	4.6	0.2	7510	PERSONAL SERVICE PAPERS	31	1 528	9.1	0.2
3916	OTHER REFRIGERATION EQUIPMENT . . .	63	4 354	10.0	0.9	7610	STATIONERY, OFFICE SUPPLIES.	338	12 836	16.5	2.1
						7720	OFFICE, COMMERCIAL, BUSINESS FURN..	129	8 226	15.1	1.3
4180	STORE, RESTAURANT FIXTURES, EQUIP..	6	1 347	18.0	0.3	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	56	2 771	6.1	0.4
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	4	608	22.8	0.2	9310	PHONO, RECORDS, PRE-RECORDED TAPES .	6	1 603	20.4	0.3
4311	POWER LAWNMOWERS.	4	808	22.8	0.2						
4420	GENERAL PURPOSE INDUSTRIAL MACH..	10	3 368	20.9	0.7	9760	MISCELLANEOUS LINES	19	1 896	15.1	0.3
4422	COMPRESSORS, PUMPS.	10	1 391	8.6	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	298	13 842	10.8	2.2
4424	FANS, BLOWERS (INDUSTRIAL EQUIP.).	5	1 977	13.6	0.4		COMMODITIES N.E.C.	(X)	8 816	(X)	1.4
4610	INDUSTRIAL VALVES, FITTINGS	15	5 189	15.9	1.1		CONSTRUCTION, MINING MACHINERY				
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	15	1 665	4.8	0.3		AND EQUIPMENT (SIC 5082)				
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	38	4 274	12.1	0.9		TOTAL	509	796 100	(X)	100.0
6220	IRON, STEEL PRODUCTS (FLAT)	4	589	9.2	0.1	1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	22	1 478	5.7	0.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	15	6 209	18.9	1.3						
6231	WIRE—PLAIN, COATED, BARRED, ETC.	6	276	13.0	0.1	1220	NEW AND REBUILT PARTS, ETC.	9	970	7.2	0.1
6232	NAILS AND STAPLES	11	713	2.6	0.1	1221	MOTOR AND CHASSIS PARTS	9	794	5.9	0.1
	COMMODITIES N.E.C.	(X)	5 220	(X)	1.1		COMMODITIES N.E.C.	(X)	176	(X)	(Z)
6250	CAST IRON SOIL PIPE, TUBING	36	563	2.0	0.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
4210	CONSTRUCTION, MINING, LOGGING SUP.	509	645 887	81.1	81.1	9760	MISCELLANEOUS LINES	47	5 830	16.5	0.3		
4211	CRAWLER TRACTORS	289	157 599	27.2	19.8	9930	OTHER LABOR, SERVICE RECEIPTS	740	30 916	7.1	1.8		
4212	SELF-PROPELLED SCRAPERS	141	47 743	10.8	6.0		COMMODITIES N.E.C.	(X)	10 456	(X)	0.6		
4213	TRACTOR SHOVEL LOADERS	173	75 666	16.6	9.5		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)						
4214	PARTS AND ATTACHMENTS	314	143 183	22.5	18.0		TOTAL	2 129	1 693 465	(X)	100.0		
4215	POWER CRANES, DRAGLINES, AND PARTS	178	73 698	20.3	9.3	1120	TRUCKS, TRUCK TRACTORS, TRAILERS	8	3 981	41.1	0.2		
4216	BITUMINOUS MIXERS, PAVERS, ETC.	84	12 956	8.9	1.6	1220	NEW AND REBUILT PARTS, ETC.	25	5 978	16.3	0.4		
4217	CONCRETE MIXERS, PAVERS, ETC.	84	12 379	12.2	1.6	1250	PETROLEUM PRODUCTS MARKETING EQUIP.	13	3 261	14.4	0.2		
4218	GRADERS, ROLLERS (OFF-HIGHWAY)	202	52 792	9.6	6.6	1510	PAINTERS' SUPPLIES AND SUPPLIES	35	2 295	5.1	0.1		
4219	OTHER CONSTR., MIN., LOG., EQUIP.	272	69 871	17.8	8.8	1620	INDUSTRIAL CHEMICALS	35	2 369	7.7	0.1		
4320	FARM, DAIRY MACHINERY, PARTS	8	632	22.1	0.1	3310	ELECTRICAL WIRING SUPPLIES	24	2 873	12.3	0.2		
4420	GENERAL PURPOSE INDUSTRIAL MACH.	159	23 018	6.3	2.9	3610	HARDWARE	37	1 494	5.6	0.1		
4421	ENGINES (INCL. INTERNAL COMBUST.)	47	7 501	3.7	0.9	3810	CENTRAL AIR-CONDITIONING EQUIPMENT	5	2 400	12.4	0.1		
4422	COMPRESSORS, PUMPS	93	6 208	4.2	0.8	4110	OFFICE MACHINES AND EQUIPMENT	15	2 492	17.6	0.1		
4423	CRUSHING MACHINERY AND EQUIPMENT	52	5 355	4.8	0.7	4111	ADDING, ACCTG., COMPUTING MACH.	6	2 337	19.7	0.1		
4425	OTHER GENERAL INDUSTRIAL MACH.	30	3 656	8.9	0.5		COMMODITIES N.E.C.	(X)	155	(X)	(Z)		
4440	MATERIALS HANDLING EQUIPMENT	88	10 770	6.9	1.4	4140	COMMERCIAL FOOD SERVICE EQUIPMENT	7	4 650	27.6	0.3		
4441	FORK LIFT TRUCKS	51	3 067	3.0	0.4	4210	CONSTRUCTION, MINING, LOGGING SUP.	66	55 160	28.6	3.3		
4442	INDUSTRIAL TRUCKS	15	1 597	6.5	0.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	19	1 637	8.5	0.1		
4443	CRANES, DERRICKS, HOISTS, ETC.	34	4 943	8.9	0.6	4320	FARM, DAIRY MACHINERY, PARTS	15	903	5.1	0.1		
4445	OTHER MATERIALS-HANDLING EQUIP.	17	983	9.3	0.1	4410	FOOD PROCESSING MACHINERY, EQUIP.	130	52 872	80.7	3.1		
	COMMODITIES N.E.C.	(X)	180	(X)	-	4420	GENERAL PURPOSE INDUSTRIAL MACH.	602	320 212	68.2	18.9		
4470	OTHER SPECIAL INDUSTRY MACHINERY	8	902	18.7	0.1	4430	METALWORKING MACHINERY	668	307 538	83.4	22.9		
4474	OTHER SPECIAL PURPOSES MACHINERY	6	862	19.3	0.1	4431	NEW MACHINE TOOLS	504	245 015	69.9	14.5		
	COMMODITIES N.E.C.	(X)	40	(X)	-	4432	MISCELLANEOUS METALWORKING EQUIP.	332	142 523	49.8	8.4		
4480	USED OR REBUILT MACHINERY, EQUIP.	186	56 288	12.5	7.1	4440	MATERIALS HANDLING EQUIPMENT	528	389 671	78.2	23.0		
4481	USED CONSTRUCTION EQUIPMENT	180	55 509	12.5	7.0	4441	FORK LIFT TRUCKS	239	170 788	65.8	10.1		
4483	OTHER USED OR REBUILT MACHINERY	8	710	9.6	0.1	4442	INDUSTRIAL TRUCKS	92	22 283	26.6	1.3		
	COMMODITIES N.E.C.	(X)	69	(X)	-	4443	CRANES, DERRICKS, HOISTS, ETC.	114	23 398	24.4	1.4		
4510	BEARINGS, POWER, TRANSMISSION	3	1 280	40.9	0.2	4444	ELEVATORS	28	11 065	30.0	0.7		
4710	WELDING EQUIPMENT, SUPPLIES	9	509	10.8	0.1	4445	OTHER MATERIALS-HANDLING EQUIP.	355	102 136	49.3	9.6		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	936	12.9	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	11	633	3.7	0.1	4450	OIL WELL, OIL REFINING MACH. EQUIP.	84	48 978	58.1	2.9		
6240	IRON, STEEL FINISHED PRODUCTS	3	784	9.9	0.1	4460	PRINTING TRADES MACHINERY, EQUIP.	86	49 448	82.5	2.9		
6260	IRON, STEEL PIPE, TUBING	8	2 092	16.2	0.3	4470	OTHER SPECIAL INDUSTRY MACHINERY	155	69 654	61.7	4.1		
9930	OTHER LABOR, SERVICE RECEIPTS	221	47 561	10.0	6.0	4480	USED OR REBUILT MACHINERY, EQUIP.	283	68 646	36.6	4.1		
	COMMODITIES N.E.C.	(X)	2 360	(X)	0.3	4481	USED CONSTRUCTION EQUIPMENT	48	7 479	15.4	0.4		
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)					4482	USED MACHINE TOOLS	128	32 818	46.4	1.9		
	TOTAL	3 167	1 714 720	(X)	100.0	4483	OTHER USED OR REBUILT MACHINERY	155	28 348	26.4	1.7		
1110	AUTOMOBILES, MOTORCYCLES, ETC.	19	4 907	17.0	0.3		COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	37	8 721	19.1	0.5	4510	BEARINGS, POWER, TRANSMISSION	54	24 769	13.9	1.5		
1210	MACHINE SHOP SALES AND LABOR	3	1 162	30.1	0.1	4610	INDUSTRIAL VALVES, FITTINGS	71	7 937	10.1	0.5		
1220	NEW AND REBUILT PARTS, ETC.	157	9 342	9.8	0.5	4710	WELDING EQUIPMENT, SUPPLIES	47	4 872	13.5	0.3		
1310	TIRES AND TUBES	83	5 932	12.6	0.3	4711	GAS-WELDING SUPPLIES, EQUIPMENT	27	1 788	7.4	0.1		
1510	PAINTERS' SUPPLIES AND SUPPLIES	94	1 085	2.2	0.1	4712	ARC-WELDING SUPPLIES, EQUIPMENT	20	1 640	13.1	0.1		
1910	SHOES, OTHER FOOTWEAR	73	1 143	3.0	0.1	4713	RESISTANCE WELDING SUPPLIES	15	1 444	13.8	0.1		
3120	GRAINS, BEANS, ETC.	10	1 558	24.0	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	113	11 680	11.4	0.7		
3420	MAJOR APPLIANCES, TV SETS, ETC.	75	5 449	10.6	0.3	4860	MECHANICAL RUBBER GOODS	34	1 007	3.2	0.1		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	73	1 164	3.0	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	74	78 422	42.2	4.6		
3610	HARDWARE	214	9 289	7.7	0.5	6220	IRON, STEEL PRODUCTS (FLAT)	22	1 263	5.6	0.1		
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	1 682	214 798	21.9	12.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	37	1 587	4.8	0.1		
4311	POWER LAWNMOWERS	1 580	174 226	19.0	10.2	6240	IRON, STEEL FINISHED PRODUCTS	10	6 469	38.2	0.4		
4312	OTHER GARDEN MACHINERY, EQUIPMENT	585	40 572	11.5	2.4	6260	IRON, STEEL PIPE, TUBING	51	11 638	16.2	0.7		
4320	FARM, DAIRY MACHINERY, PARTS	2 817	1 373 852	88.2	80.1	8610	PHOTOGRAPHIC GOODS	3	909	42.0	0.1		
4321	TRACTORS, EQUIPMENT (FARM)	2 322	645 526	48.3	37.6	8614	SENSITIZED, UNEXPOSED PHOTO. FILM	3	909	42.0	0.1		
4322	HARVESTING MACHINERY, EQUIPMENT	1 713	289 361	28.0	16.9	9760	MISCELLANEOUS LINES	34	5 972	16.0	0.4		
4323	LAND PREPARATION MACHINERY, ETC.	1 425	159 091	18.4	9.3	9930	OTHER LABOR, SERVICE RECEIPTS	211	30 812	12.8	1.8		
4324	DAIRY FARM, BARN EQUIPMENT	379	44 898	26.1	2.6		COMMODITIES N.E.C.	(X)	29 616	(X)	1.7		
4325	IRRIGATION EQUIPMENT	50	12 427	30.8	0.7		INDUSTRIAL SUPPLIES (SIC 5085)						
4326	LIGHT INDUSTRIAL EQUIPMENT	389	64 448	23.1	3.8		TOTAL	2 031	1 975 673	(X)	100.0		
4327	MISC. FARM MACHINERY, EQUIPMENT	1 407	158 101	18.9	9.2	1220	NEW AND REBUILT PARTS, ETC.	22	7 007	19.0	0.4		
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	16	1 231	12.6	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	109	6 502	3.3	0.3		
5330	OTHER SERVICE BUSINESS EQUIPMENT	13	2 905	22.4	0.2	1610	SOAPS AND DETERGENTS	16	999	5.3	0.1		
5440	MISCELLANEOUS TRANSPORTATION EQUIP.	47	3 847	12.8	0.2	1620	INDUSTRIAL CHEMICALS	35	4 117	12.7	0.2		
6510	GASOLINE, KEROSENE	10	915	15.2	0.1	3310	ELECTRICAL WIRING SUPPLIES	45	18 668	19.9	0.9		
6530	OILS, GREASES, OTHER PETROLEUM PROD.	76	3 012	7.1	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	1 544	6.0	0.1		
7870	KITCHEN UTENSILS, TOOLS, ETC.	85	977	2.3	0.1	3610	HARDWARE	87	21 797	15.0	1.1		
8620	SPORTING, ATHLETIC GOODS, BICYCLES	121	6 281	7.9	0.4	3710	WARM-AIR HEATING, COOLING EQUIPMENT	13	1 955	5.8	0.1		
8720	FEEDS (MIXED AND OTHER)	35	3 043	15.6	0.2	3713	DUCKS, REGISTERS, ETC.	11	1 030	3.6	0.1		
8740	FERTILIZER, FERTILIZER MATERIALS	47	3 185	12.0	0.2		COMMODITIES N.E.C.	(X)	925	(X)	(Z)		
8750	AGRICULTURAL CHEMICALS	51	2 402	6.7	0.1								
8760	SEEDS	13	1 318	15.0	0.1								
8764	FIELD SEED FOR FORAGE AND PASTURE	7	1 091	15.1	0.1								
	COMMODITIES N.E.C.	(X)	227	(X)	(Z)								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
3730	HYDRONICS EQUIPMENT, SUPPLIES	20	3 370	6.6	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES	216	171 684	86.5	19.2		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	113	31 981	15.0	1.6	5130	CHURCH EQUIPMENT, SUPPLIES	61	8 979	67.8	1.0		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT .	17	1 501	5.2	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP .	277	292 183	75.4	32.7		
3910	COMMERCIAL REFRIGERATION EQUIPMENT .	7	5 587	15.2	0.3								
4120	INDICATING, RECORDING INSTRUMENTS .	19	3 286	5.8	0.2	5150	OPHTHALMIC PRODUCTS	244	72 719	87.2	8.1		
4210	CONSTRUCTION, MINING, LOGGING SUP..	22	2 609	5.1	0.1	5151	PRESCRIPTION SALES	161	40 127	67.3	4.5		
4214	PARTS AND ATTACHMENTS	5	1 261	22.3	0.1	5152	OPHTHALMIC MERCHANDISE SALES	166	24 959	38.7	2.8		
	COMMODITIES N.E.C.	(X)	1 348	(X)	0.1	5153	OPTICAL, OPHTHALMIC INSTRUMENTS .	109	7 633	19.2	0.9		
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	12	1 468	2.4	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP .	84	142 549	59.4	16.0		
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	132	29 768	13.6	1.5	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	119	70 783	67.2	7.9		
4430	METALWORKING MACHINERY	151	29 924	14.2	1.5	5330	OTHER SERVICE BUSINESS EQUIPMENT .	5	2 763	23.3	0.3		
4431	NEW MACHINE TOOLS	101	16 983	10.3	0.9	7520	INDUSTRIAL PAPERS	9	669	12.9	0.1		
4432	MISCELLANEOUS METALWORKING EQUIP.	92	12 941	11.7	0.7	7610	STATIONERY, OFFICE SUPPLIES	46	5 160	24.6	0.6		
4440	MATERIALS HANDLING EQUIPMENT	80	10 632	7.0	0.5	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	32	3 851	14.0	0.4		
4442	INDUSTRIAL TRUCKS	7	1 236	2.8	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	5	2 355	17.0	0.3		
4443	CRANES, DERRICKS, HOISTS, ETC. . . .	68	3 581	2.8	0.2	8610	PHOTOGRAPHIC GOODS	11	3 355	39.8	0.4		
4445	OTHER MATERIALS-HANDLING EQUIP. . .	37	5 360	5.8	0.3	8630	TOYS, GAMES, FIREWORKS, ETC.	9	1 179	5.9	0.1		
	COMMODITIES N.E.C.	(X)	455	(X)	(2)	8920	ADVERTISING SPECIALTIES, CALENDARS .	4	815	9.0	0.1		
4460	PRINTING TRADES MACHINERY, EQUIP. .	13	2 741	18.4	0.1	9760	MISCELLANEOUS LINES	5	1 309	22.4	0.1		
4470	OTHER SPECIAL INDUSTRY MACHINERY . .	28	3 596	7.0	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	70	3 256	4.3	0.4		
							COMMODITIES N.E.C.	(X)	8 219	(X)	0.9		
4510	BEARINGS, POWER, TRANSMISSION	492	322 777	59.5	16.3		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)						
4511	BALL, ROLLER BEARINGS	365	200 077	54.0	10.1		TOTAL	1 099	394 292	(X)	100.0		
4512	OTHER POWER TRANSMISSION EQUIP. . .	345	122 700	31.6	6.2	1430	BEAUTY AIDS (TOILETRIES, ETC.)	61	1 159	6.5	0.3		
4610	INDUSTRIAL VALVES, FITTINGS	406	240 619	41.1	12.2	1610	SOAPS AND DETERGENTS	56	2 599	13.5	0.7		
4710	WELDING EQUIPMENT, SUPPLIES	410	198 560	71.6	10.1	1620	INDUSTRIAL CHEMICALS	20	1 684	15.9	0.4		
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	372	116 908	45.7	5.9	1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	14	1 109	15.2	0.3		
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	316	70 738	33.6	3.6	1910	SHOES, OTHER FOOTWEAR	4	717	33.0	0.2		
4713	RESISTANCE WELDING SUPPLIES	152	10 914	12.0	0.6	3610	HAIRWARE	13	1 063	11.9	0.3		
4810	RECONDITIONED DRUMS AND BARRELS . .	64	28 438	100.0	1.4	5210	BEAUTY, BARBER SHOP EQUIPMENT	310	100 877	94.4	25.6		
4820	BOTTLING SUPPLIES	23	44 636	98.6	2.3	5220	CUSTODIAL, JANITORIAL SUPPLIES	414	91 267	87.9	23.1		
4830	PRINTING, DUPLICATING INKS	28	12 147	81.5	0.6	5221	MACHINES AND EQUIPMENT	351	19 817	21.0	5.0		
4840	ABRASIVES, ABRASIVE MATERIALS	413	69 397	16.6	4.5	5222	CLEANING CHEMICALS, SUPPLIES	398	71 450	69.6	18.1		
4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	92	7 800	5.8	0.4	5230	LAUNDRY, DRY-CLEANING MACHINES . . .	177	77 268	93.0	19.6		
4860	MECHANICAL RUBBER GOODS	266	113 226	33.0	5.7	5310	UPHOLSTERERS' FABRICS, SUPPLIES . . .	22	10 968	99.2	2.8		
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	97	15 316	9.1	0.8	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . .	61	30 550	81.5	7.7		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	880	598 113	59.6	30.3	5330	OTHER SERVICE BUSINESS EQUIPMENT . .	85	27 722	77.7	7.0		
5320	MUNICIPALITY SUPPLIES, EQUIPMENT . .	16	1 108	11.4	0.1	5340	MOPTICIANS' GOODS, UNDERTAKERS' SUP	38	10 236	95.0	2.6		
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	7	9 456	46.9	0.5	5350	SHOE REPAIR AND RESOLE MATERIALS . .	29	11 591	83.5	2.9		
6220	IRON, STEEL PRODUCTS (FLAT)	41	2 505	3.5	0.1	5351	LEATHER, SOLE AND HEEL	25	1 218	11.9	0.3		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	77	9 792	6.5	0.5	5352	RUBBER AND OTHER MATERIALS	19	1 418	16.1	0.4		
6240	IRON, STEEL FINISHED PRODUCTS	23	2 863	5.6	0.1	5353	FINDINGS USED IN SHOE REPAIR	27	8 955	65.0	2.3		
6250	CAST IRON SOIL PIPE, TUBING	35	4 791	5.7	0.2	7510	PERSONAL SERVICE PAPERS	65	3 494	13.4	0.9		
6260	IRON, STEEL PIPE, TUBING	105	32 321	14.4	1.6	7520	INDUSTRIAL PAPERS	16	344	8.5	0.1		
6330	STAINLESS STEEL	17	4 397	7.1	0.2	7610	STATIONERY, OFFICE SUPPLIES	4	344	14.5	0.1		
7870	KITCHEN UTENSILS, TOOLS, ETC.	4	1 040	11.2	0.1	9620	WIGS, SWITCHES, TOWELS, ETC.	106	3 454	6.9	0.9		
8110	LUMBER (POUGH, DRESSED, FINISHED) . .	4	2 687	19.5	0.1	9760	MISCELLANEOUS LINES	4	352	14.0	0.1		
8111	SOFTWOODS (EXCEPT FLOORING)	4	2 366	17.2	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	52	5 773	23.2	1.5		
	COMMODITIES N.E.C.	(X)	321	(X)	(2)		COMMODITIES N.E.C.	(X)	11 721	(X)	3.0		
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	3	1 815	14.1	0.1		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)						
8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	3	1 765	8.5	0.1		TOTAL	179	261 371	(X)	100.0		
9220	PAPERS, BOXES, BOX SHOOKS, ETC. . . .	12	4 328	89.3	0.2	4320	FARM, DAIRY MACHINERY, PARTS	6	165	29.8	0.1		
9760	MISCELLANEOUS LINES	42	7 494	17.6	0.4	5330	OTHER SERVICE BUSINESS EQUIPMENT . .	6	214	16.5	0.1		
9930	OTHER LABOR, SERVICE RECEIPTS	96	4 637	5.3	0.2	5410	RAILROAD TRANSPORTATION EQUIPMENT .	27	64 334	99.8	24.6		
	COMMODITIES N.E.C.	(X)	23 993	(X)	1.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	27	20 746	79.6	7.9		
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					5430	AIRCRAFT, AVIATION PARTS	97	148 402	93.8	56.8		
TOTAL		1 029	893 549	(X)	100.0	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	30	10 168	55.3	3.9		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	21	3 134	13.3	0.4	6510	GASOLINE, KEROSENE	6	1 132	10.3	0.4		
1620	INDUSTRIAL CHEMICALS	9	5 782	21.8	0.6	8640	BOATS (OUTBOARD, ROW BOATS)	8	3 520	29.1	1.3		
3420	MAJOR APPLIANCES, TV SETS, ETC.	11	905	5.2	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	19	8 236	26.6	3.2		
3510	ELECTRONIC TUBES, PARTS, ETC.	5	574	16.8	0.1		COMMODITIES N.E.C.	(X)	4 454	(X)	1.7		
4110	OFFICE MACHINES AND EQUIPMENT	23	2 091	14.7	0.2		SCRAP, WASTE MATERIALS (SIC 5093)						
4430	METALWORKING MACHINERY	5	1 000	24.9	0.1		TOTAL	1 738	1 701 031	(X)	100.0		
4431	NEW MACHINE TOOLS	3	892	30.1	0.1	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	116	3 448	10.2	0.2		
	COMMODITIES N.E.C.	(X)	108	(X)	(2)	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	3	882	13.6	0.1		
4470	OTHER SPECIAL INDUSTRY MACHINERY . .	4	479	7.1	0.1	4480	USED OR RESUILT MACHINERY, EQUIP. . .	26	987	4.8	0.1		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	7	641	17.6	0.1	6220	IRON, STEEL PRODUCTS (FLAT)	150	16 040	11.2	0.9		
5110	DENTAL EQUIPMENT, SUPPLIES	144	87 115	92.9	9.7	6240	IRON, STEEL FINISHED PRODUCTS	8	14 875	34.5	0.9		
5111	TEETH	89	6 920	10.0	0.8	6430	ALUMINUM SHAPES, FORMS, ETC.	3	3 148	4.3	0.2		
5112	DENTAL GOLD	94	7 411	10.7	0.8	6610	PREPARED IRON AND STEEL SCRAP	871	853 307	73.8	50.2		
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . . .	107	38 009	43.7	4.3	6620	UNPREPARED IRON AND STEEL SCRAP . . .	751	164 696	27.1	9.7		
5114	SUNDRY MERCHANDISE	118	34 775	41.4	3.9	6630	ALLOY STEEL SCRAP	445	44 992	8.8	2.6		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
6640	NICKEL ALLOY	169	19 325	5.7	1.1	7615	OTHER OFFICE SUPPLIES	13	6 280	11.4	0.9		
6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	29	2 475	2.4	0.1		COMMODITIES N.E.C.	(X)	9	(X)	(Z)		
6660	SPECIAL METALS (TITANIUM, ETC.)	48	5 256	6.8	0.3								
6710	WASTE RAGS, TEXTILE WASTE	119	24 556	35.7	1.4	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	3	356	12.5	0.1		
6720	WIPING CLOTHS	114	28 278	41.9	1.7	7850	FLOOR COVERINGS	4	2 180	12.5	0.3		
6730	WASTE PAPER	382	137 588	52.5	8.1		COMMODITIES N.E.C.	(X)	7 808	(X)	1.2		
6740	ZINC SCRAP	256	7 716	2.2	0.5		STATIONERY SUPPLIES (SIC 5112)						
6750	ALUMINUM SCRAP	709	65 083	9.6	3.8		TOTAL	738	345 252	(X)	100.0		
6760	SCRAP COPPER, COPPER BASE ALLOY	831	177 380	21.5	10.4								
6770	SCRAP LEAD	443	16 223	3.4	1.0								
6780	OTHER NONFERROUS METALLIC SCRAP	478	64 459	12.5	3.8	1910	SHOES, OTHER FOOTWEAR	3	355	9.0	0.1		
6790	OTHER WASTE MATERIALS, SCRAP.	92	14 060	23.3	0.8	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	7	178	4.8	0.1		
7410	PRINTING, WRITING PAPER	3	3 258	4.3	0.2	4110	OFFICE MACHINES AND EQUIPMENT	326	18 386	11.8	5.3		
9760	MISCELLANEOUS LINES	31	3 761	15.9	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES	129	4 471	6.5	1.3		
9930	OTHER LABOR, SERVICE RECEIPTS	126	5 380	4.7	0.3	7410	PRINTING, WRITING PAPER	145	8 168	10.7	2.4		
	COMMODITIES N.E.C.	(X)	23 858	(X)	1.4	7510	PERSONAL SERVICE PAPERS	41	893	2.2	0.3		
	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)					7530	SHIPPING ROOM SUPPLIES	52	2 237	3.6	0.6		
	TOTAL	370	258 742	(X)	100.0	7610	STATIONERY, OFFICE SUPPLIES	736	256 702	75.0	74.4		
						7720	OFFICE, COMMERCIAL, BUSINESS FURN.	264	36 788	21.4	10.7		
1430	BEAUTY AIDS (TOILETRIES, ETC.)	8	2 388	21.5	0.9	7810	CHINA, GLASSWARE, CROCKERY	3	724	15.5	0.2		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	8	787	6.8	0.3	7870	KITCHEN UTENSILS, TOOLS, ETC.	3	579	12.4	0.2		
3420	MAJOR APPLIANCES, TV SETS, ETC.	16	2 368	10.1	0.9	8610	PHOTOGRAPHIC GOODS	10	676	8.7	0.2		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	16	2 171	7.7	0.8	8630	TOYS, GAMES, FIREWORKS, ETC.	16	1 379	18.2	0.4		
3610	HARDWARE	4	250	10.0	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	47	3 327	7.7	1.0		
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	4	139	1.6	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	34	721	8.5	0.2		
7810	CHINA, GLASSWARE, CROCKERY	12	2 278	10.0	0.9	9760	MISCELLANEOUS LINES	12	1 236	14.5	0.4		
7870	KITCHEN UTENSILS, TOOLS, ETC.	12	932	3.4	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	78	2 036	9.8	0.6		
8610	PHOTOGRAPHIC GOODS	8	1 546	8.4	0.6		COMMODITIES N.E.C.	(X)	6 396	(X)	1.9		
8620	SPORTING, ATHLETIC GOODS, BICYCLES	8	757	7.2	0.3		INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)						
							TOTAL	483	608 846	(X)	100.0		
8630	TOYS, GAMES, FIREWORKS, ETC.	10	747	8.4	0.3	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	10	445	3.3	0.1		
8810	PRECIOUS STONES (CUT) AND METALS	153	75 687	68.7	29.3	1430	BEAUTY AIDS (TOILETRIES, ETC.)	10	438	3.3	0.1		
8820	JEWELRY, SILVERWARE, TROPHIES	284	157 583	76.5	60.9	1610	SOAPS AND DETERGENTS	63	3 164	4.3	0.5		
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	37	3 068	16.1	1.2	1620	INDUSTRIAL CHEMICALS	27	10 828	17.5	1.8		
8920	ADVERTISING SPECIALTIES, CALENDARS	4	868	9.4	0.3	1710	YARD OR PIECE GOODS	13	4 507	28.8	0.7		
9310	PHONO, RECORDS, PRERECORDED TAPES	4	459	8.9	0.2	2410	CONFECTIONERY	18	1 556	15.3	0.3		
9740	LUGGAGE, SADDLERY, HARNESS.	4	1 286	14.5	0.5	2860	CANNED, BOTTLED FOODS	6	468	19.5	0.1		
9760	MISCELLANEOUS LINES	6	749	15.9	0.3	2960	FOODS, (N.E.C.)	16	1 424	3.7	0.2		
9930	OTHER LABOR, SERVICE RECEIPTS	4	1 979	16.6	0.8	3430	ELECTRIC HOUSEWARES AND SUPPLIES	5	324	2.7	0.1		
	COMMODITIES N.E.C.	(X)	2 700	(X)	1.0	3610	HARDWARE	6	1 217	11.8	0.2		
	DURABLE GOODS, N.E.C. (SIC 5099)					4130	COMMERCIAL KITCHEN EQUIPMENT	5	1 219	19.9	0.2		
	TOTAL	517	435 063	(X)	100.0	4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	3	1 143	21.3	0.2		
3420	MAJOR APPLIANCES, TV SETS, ETC.	20	1 156	7.4	0.3		COMMODITIES N.E.C.	(X)	76	(X)	(Z)		
3510	ELECTRONIC TUBES, PARTS, ETC.	3	457	19.7	0.1	4150	CHINA, GLASSWARE (COMMERCIAL)	5	843	15.3	0.1		
3513	ELECTRONIC PARTS.	3	457	19.7	0.1	4180	STORE, RESTAURANT FIXTURES, EQUIP.	6	2 564	32.7	0.4		
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	7	5 025	18.1	1.2	4410	FOOD PROCESSING MACHINERY, EQUIP.	3	461	17.4	0.1		
8130	WOOD SHINGLES	7	1 566	5.7	0.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	72	2 279	1.9	0.4		
8410	INSULATION MATERIALS AND BOARD	7	1 226	4.4	0.3	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	729	31.4	0.1		
8820	JEWELRY, SILVERWARE, TROPHIES	3	237	39.9	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES	21	2 872	11.6	0.5		
9210	LOGS, PILES, PULPWOOD, POLFS, ETC.	115	63 968	89.0	14.7	5220	CUSTODIAL, JANITORIAL SUPPLIES	90	8 971	6.4	1.5		
9310	PHONO, RECORDS, PRERECORDED TAPES	268	278 679	98.9	64.1	5230	LAUNDRY, DRY-CLEANING MACHINES	18	394	2.7	0.1		
9410	MUSICAL INSTRUMENTS	115	69 945	97.9	16.1	7110	CIGARETTES, CIGARS, TOBACCO	5	849	21.6	0.1		
9740	LUGGAGE, SADDLERY, HARNESS.	23	6 937	96.8	1.6	7410	PRINTING, WRITING PAPER	64	21 898	14.7	3.6		
9760	MISCELLANEOUS LINES	3	423	22.6	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	10	1 012	5.6	0.2		
	COMMODITIES N.E.C.	(X)	5 444	(X)	1.3	7510	PERSONAL SERVICE PAPERS	287	154 303	36.4	25.3		
	PRINTING AND WRITING PAPER (SIC 5111)					7520	INDUSTRIAL PAPERS	390	296 076	56.2	48.6		
	TOTAL	226	662 717	(X)	100.0	7530	SHIPPING ROOM SUPPLIES	112	21 695	11.2	3.6		
1620	INDUSTRIAL CHEMICALS	7	686	15.1	0.1	7540	PAPERBOARD, BOXBOARD	108	34 692	19.6	5.7		
1624	PLASTICS MATERIALS.	7	686	15.1	0.1	7610	STATIONERY, OFFICE SUPPLIES	42	9 076	10.5	1.5		
4110	OFFICE MACHINES AND EQUIPMENT	11	663	14.3	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	16	789	2.1	0.1		
4460	PRINTING TRADES MACHINERY, EQUIP.	3	781	10.4	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	18	985	5.6	0.2		
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	5	652	2.1	0.1	8510	BUILDING AND CONSTRUCTION PAPER	8	5 008	31.2	0.8		
5120	SCHOOL EQUIPMENT, SUPPLIES.	18	3 269	6.2	0.5	8530	ADHESIVES, MASTICS.	19	475	2.7	0.1		
7410	PRINTING, WRITING PAPER	219	544 369	83.6	82.1	9760	MISCELLANEOUS LINES	18	4 281	14.3	0.7		
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	42	15 149	10.3	2.3	9930	OTHER LABOR, SERVICE RECEIPTS	5	547	5.0	0.1		
7510	PERSONAL SERVICE PAPERS	42	12 675	10.2	1.9		COMMODITIES N.E.C.	(X)	12 457	(X)	2.0		
7520	INDUSTRIAL PAPERS	97	53 478	16.5	8.1		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)						
7530	SHIPPING ROOM SUPPLIES.	14	1 024	3.8	0.2		TOTAL	512	1 052 746	(X)	100.0		
7540	PAPERBOARD, BOXBOARD	12	1 293	2.9	0.2	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	265	464 123	60.1	44.1		
7610	STATIONERY, OFFICE SUPPLIES	42	18 334	12.7	2.8	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	247	160 442	20.2	15.2		
7611	STATIONERY	27	4 991	4.7	0.8	1430	BEAUTY AIDS (TOILETRIES, ETC.)	302	230 023	25.4	21.8		
7612	CARBON PAPER, STENCIL PAPER, ETC.	11	2 132	4.4	0.3	1450	DRUGGISTS' SUNDRIES	149	103 831	15.5	9.9		
7613	LOOSELEAF BINDERS, BLANK BOOKS.	18	3 489	4.1	0.5	1610	SOAPS AND DETERGENTS.	17	2 590	3.9	0.2		
7614	PENS, MECHANICAL PENCILS.	15	1 433	1.7	0.2	1620	INDUSTRIAL CHEMICALS.	3	1 214	8.4	0.1		
						1720	NOTIONS (THREAD, BUTTONS, ETC.)	47	2 524	5.0	0.2		
						2410	CONFECTIONERY	14	1 202	0.5	0.1		
						2930	PET FOODS--ALL KINDS.	8	910	2.3	0.1		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	15	2 365	3.2	0.2	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	198	140 909	88.3	88.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES	20	2 767	2.4	0.3	1820	WOMEN'S, CHILDREN'S CLOTHING.	62	8 521	17.5	5.3
3610	HARDWARE	12	2 713	9.6	0.3						
5120	SCHOOL EQUIPMENT, SUPPLIES.	37	3 214	4.1	0.3	1910	SHOES, OTHER FOOTWEAR	22	2 050	18.6	1.1
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	12	2 423	4.7	0.2	1911	MEN'S, BOYS' SHOES.	22	1 688	15.3	1.1
5210	BEAUTY, BARBER SHOP EQUIPMENT	8	581	27.9	0.1	1912	WOMEN'S, MISSES' SHOES.	12	207	2.9	0.1
7110	CIGARETTES, CIGARS, TOBACCO	10	1 053	4.3	0.1	1913	CHILDREN'S, INFANTS' SHOES.	7	120	5.3	0.1
7310	WINE.	5	792	2.1	0.1		COMMODITIES N.E.C..	(X)	35	(X)	(Z)
7410	PRINTING, WRITING PAPER	19	968	4.7	0.1	7820	HOUSEHOLD LINENS, DOMESTICS	12	419	9.9	0.3
7510	PERSONAL SERVICE PAPERS	20	2 023	2.2	0.2	7821	BEDSPREADS, COMFORTERS, BLANKETS.	7	170	5.4	0.1
7570	INDUSTRIAL PAPERS	14	1 648	3.7	0.2	7824	TOWELS, WASH CLOTHS	10	155	4.7	0.1
							COMMODITIES N.E.C..	(X)	94	(X)	0.1
7610	STATIONERY, OFFICE SUPPLIES	76	11 871	4.9	1.1	7850	FLOOR COVERINGS	4	256	15.3	0.2
7611	STATIONERY.	31	3 511	3.9	0.3	9760	MISCELLANEOUS LINES	4	3 431	28.2	2.1
7613	LOOSELEAF BINDERS, BLANK BOOKS.	33	3 960	3.4	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	6	936	24.8	0.6
7614	PENS, MECHANICAL PENCILS.	45	1 888	1.2	0.2		COMMODITIES N.E.C..	(X)	2 515	(X)	1.6
7615	OTHER OFFICE SUPPLIES	18	616	1.1	0.1		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)				
7616	GREETING CARDS, CHRISTMAS CARDS	39	1 811	2.6	0.2		TOTAL	201	221 575	(X)	100.0
	COMMODITIES N.E.C..	(X)	85	(X)	(Z)	1430	BEAUTY AIDS (TOILETRIES, ETC.).	5	134	2.3	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	45	14 271	10.9	1.4	1710	YARD OR PIECE GOODS	4	1 828	19.5	0.8
8610	PHOTOGRAPHIC GOODS.	35	4 371	2.4	0.4	1720	NOTIONS (THREAD, BUTTONS, ETC.)	4	314	5.4	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.	49	5 922	4.9	0.6	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	49	35 609	28.8	16.1
8820	JEWELRY, SILVERWARE, TROPHIES	14	8 020	16.2	0.8	1820	WOMEN'S, CHILDREN'S CLOTHING.	177	170 605	81.5	77.0
9110	GIFTS, ART GOODS, NOVELTIES, ETC.	22	4 775	6.7	0.5	1830	MILLINERY AND MILLINERY SUPPLIES.	9	2 310	25.6	1.0
9620	WIGS, SWITCHES, TOUTEES, ETC.	8	804	22.0	0.1	1840	DRESSES FURS, FUR CLOTHING.	20	2 754	83.6	1.2
9760	MISCELLANEOUS LINES	5	1 365	14.6	0.1	1910	SHOES, OTHER FOOTWEAR	18	2 297	5.4	1.0
	COMMODITIES N.E.C..	(X)	13 941	(X)	1.3	7820	HOUSEHOLD LINENS, DOMESTICS	14	2 851	5.4	1.3
	PIECE GOODS (SIC 5133)					7850	FLOOR COVERINGS	5	1 063	10.4	0.5
	TOTAL	172	249 383	(X)	100.0	7851	CARPETS, RUGS	5	1 031	10.1	0.5
1710	YARD OR PIECE GOODS	172	229 561	92.1	92.1		COMMODITIES N.E.C..	(X)	32	(X)	(Z)
1711	COTTON FABRICS	122	70 204	47.1	28.2		COMMODITIES N.E.C..	(X)	1 810	(X)	0.8
1712	RAYON, NYLON, ETC.	122	142 973	64.9	57.3		FOOTWEAR (SIC 5139)				
1713	WOOL FABRICS.	33	2 593	11.1	1.0		TOTAL	69	129 466	(X)	100.0
1714	OTHER YARD GOODS.	55	13 791	13.7	5.5	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	7	594	16.0	0.5
1720	NOTIONS (THREAD, BUTTONS, ETC.)	9	1 541	11.8	0.6	1820	WOMEN'S, CHILDREN'S CLOTHING.	7	893	5.7	0.7
1730	KNIT FABRICS, KNITTING YARNS, ETC..	7	1 206	6.1	0.5	1910	SHOES, OTHER FOOTWEAR	69	114 374	88.3	88.3
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	5	2 256	12.1	0.9	1911	MEN'S, BOYS' SHOES.	52	47 360	38.6	36.6
1811	WORK CLOTHING, WORK GLOVES.	3	1 032	5.6	0.4	1912	WOMEN'S, MISSES' SHOES.	48	45 345	37.8	35.0
1812	SUITS, COATS, TROUSERS, OVERCOATS	3	173	0.9	0.1	1913	CHILDREN'S, INFANTS' SHOES.	33	14 894	13.4	11.5
1813	SHIRTS (DRESS AND SPORT).	3	355	1.9	0.1	1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	31	6 775	8.1	5.2
1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	3	173	0.9	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC.	4	124	5.0	0.1
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR	3	173	0.9	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS.	4	156	10.5	0.1
1816	OTHER CLOTHING, FURNISHINGS	5	349	1.9	0.1	5353	FINDINGS USED IN SHOE REPAIR.	4	115	7.7	0.1
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)		COMMODITIES N.E.C..	(X)	41	(X)	-
1820	WOMEN'S, CHILDREN'S CLOTHING.	4	1 044	6.0	0.4	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	4	222	8.9	0.2
1821	DRESSES, SKIRTS, BLOUSES.	4	353	2.0	0.1	8630	TOYS, GAMES, FIREWORKS, ETC..	4	11 939	35.2	9.2
1825	OTHER APPAREL, ACCESSORIES.	4	181	1.0	0.1		COMMODITIES N.E.C..	(X)	1 164	(X)	0.9
	COMMODITIES N.E.C..	(X)	510	(X)	0.2		GROCERIES, GENERAL LINE (SIC 5141)				
1910	SHOES, OTHER FOOTWEAR	5	1 246	6.3	0.5		TOTAL	412	4 446 213	(X)	100.0
1911	MEN'S, BOYS' SHOES.	3	358	1.9	0.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	16	2 843	1.1	0.1
1912	WOMEN'S, MISSES' SHOES.	3	178	1.0	0.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	78	13 480	1.2	0.3
1913	CHILDREN'S, INFANTS' SHOES.	3	178	1.0	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.).	124	45 457	2.0	1.0
1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	5	532	2.7	0.2	1610	SOAPS AND DETERGENTS.	234	156 646	4.4	3.5
3610	HARDWARE.	9	1 636	12.2	0.7	1620	INDUSTRIAL CHEMICALS.	28	6 893	5.9	0.2
5310	UPHOLSTERERS' FABRICS, SUPPLIES	11	534	10.9	0.2	1710	YARD OR PIECE GOODS	5	2 341	1.5	0.1
7820	HOUSEHOLD LINENS, DOMESTICS	7	5 383	19.3	2.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	265	325 636	9.1	7.3
7821	BEDSPREADS, COMFORTERS, BLANKETS.	5	792	3.1	0.3	2111	FROZEN FRUITS, JUICES.	183	68 433	2.1	1.5
7822	TABLE LINENS.	4	291	1.5	0.1	2112	FROZEN VEGETABLES, JUICES	197	65 490	2.0	1.5
7823	SHEETS, PILLOW CASES.	4	3 064	15.6	1.2	2113	FROZEN POULTRY (PACKAGED ONLY).	92	22 297	1.4	0.5
7824	TOWELS, WASH CLOTHS.	4	1 017	5.2	0.4	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	185	39 886	1.5	0.9
7825	OTHER LINENS, DOMESTICS	4	219	1.1	0.1	2115	FROZEN MEATS (PACKAGED ONLY).	147	35 782	2.2	0.8
7840	CURTAINS, DRAPES.	4	1 174	23.8	0.5	2116	FROZEN PREPARED FOODS, ETC.	179	64 748	2.0	1.5
	COMMODITIES N.E.C..	(X)	3 802	(X)	1.5	2117	OTHER PACKAGED FROZEN FOODS	122	28 999	1.5	0.7
	NOTIONS AND OTHER DRY GOODS (SIC 5134) ²						COMMODITIES N.E.C..	(X)	1	(X)	(Z)
	TOTAL	81	53 775	(X)	100.0	2210	BUTTER AND CHEESE	260	162 777	4.5	3.7
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)					2220	ICE CREAM, ICES	57	26 494	1.5	0.6
	TOTAL	198	159 639	(X)	100.0	2230	MILK, CREAM (FLUID)	38	38 155	3.0	0.9
1710	YARD OR PIECE GOODS	6	513	17.1	0.3	2240	OTHER DAIRY PRODUCTS.	97	28 018	1.1	0.6
1711	COTTON FABRICS	5	512	17.1	0.3	2310	EGGS.	67	27 044	1.6	0.6
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)	2320	POULTRY	57	58 371	3.9	1.3
1720	NOTIONS (THREAD, BUTTONS, ETC.)	6	89	4.0	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued													
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
2410	CONFECTIONERY	272	145 794	4.0	3.3	2711	FRESH FRUITS, BERRIES, MELONS . .	18	3 207	11.3	0.5		
2411	CANDY (ALL KINDS)	224	69 204	2.3	1.6	2712	FRESH VEGETABLES.	18	5 057	14.6	0.8		
2412	CHEWING GUM	146	26 149	1.6	0.6								
2413	FOUNTAIN FRUITS, SYRUPS	88	6 156	1.6	0.1	2840	BAKERY PRODUCTS	7	801	3.6	0.1		
2414	NUTS, OTHER CONFECTIONS	182	44 285	1.5	1.0	2850	FOOD AND BEVERAGE BASIC MATERIALS .	4	697	10.2	0.1		
2510	FISH, SEAFOOD (FRESH AND FROZEN). .	41	7 284	1.9	0.2	2860	CANNED, BOTTLED FOODS	51	20 059	15.6	3.4		
2610	MEATS, PROVISIONS	155	471 179	14.8	10.6	2861	CANNED, BOTTLED JUICES, DRINKS. . .	15	1 246	2.5	0.2		
2611	FRESH, FROZEN MEATS	94	364 249	12.3	8.2	2863	CANNED, BOTTLED FRUITS, VEGS. . .	28	14 037	15.3	2.4		
2612	SAUSAGE, MEAT LOAVES.	86	46 044	2.4	1.0	2864	CANNED FISH, SEAFOOD.	17	608	1.6	0.1		
2613	CURED, BOILED, SMOKED MEATS	65	48 461	2.6	1.1	2865	CANNED MEATS.	26	1 330	2.0	0.2		
2614	OTHER MEAT PRODUCTS	33	12 425	1.3	0.3	2867	OTHER CANNED, BOTTLED FOODS . . .	16	2 705	5.2	0.5		
							COMMODITIES N.E.C..	(X)	133	(X)	(Z)		
2710	FRESH FRUITS, VEGETABLES.	95	108 175	5.6	2.4	2910	FLOUR, RELATED PRODUCTS	11	670	2.9	0.1		
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	272	138 835	3.7	3.1								
2820	COFFEE--GREEN	5	4 323	4.4	0.1	2920	MARGARINE, SHORTENINGS, ETC.. . .	55	6 233	5.5	1.0		
2830	TEA, SPICES	238	56 642	1.7	1.3	2921	MARGARINE, BUTTER SUBSTITUTES . .	25	1 301	2.2	0.2		
2840	BAKERY PRODUCTS	109	62 808	3.2	1.4	2922	SHORTENINGS, COOKING OILS	49	4 932	4.6	0.8		
2850	FOOD AND BEVERAGE BASIC MATERIALS .	81	38 522	4.4	0.9		COMMODITIES N.E.C..	(X)	2 594	(X)	0.4		
2860	CANNED, BOTTLED FOODS	364	778 074	19.1	17.5		DAIRY PRODUCTS (SIC 5143)						
2861	CANNED, BOTTLED JUICES, DRINKS. . .	279	100 964	2.6	2.3		TOTAL	577	733 716	(X)	100.0		
2862	CANNED, BOTTLED BABY FOODS	164	53 436	1.7	1.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	15	5 802	12.2	0.8		
2863	CANNED, BOTTLED FRUITS, VEGS. . . .	329	363 593	9.1	8.2	2210	BUTTER AND CHEESE	299	343 387	72.1	46.8		
2864	CANNED FISH, SEAFOOD.	259	60 921	1.9	1.4	2220	ICE CREAM, ICES	175	42 369	34.3	5.8		
2865	CANNED MEATS.	265	65 516	1.8	1.5	2230	MILK, CREAM (FLUID)	308	206 557	81.4	28.2		
2866	CANNED MILK	180	31 888	1.3	0.7	2240	OTHER DAIRY PRODUCTS.	213	91 133	30.9	12.4		
2867	OTHER CANNED, BOTTLED FOODS	208	101 756	4.7	2.3	2310	EGGS.	46	12 876	8.1	1.8		
2870	SUGAR--REFINED.	293	117 868	3.1	2.7	2320	POULTRY	6	1 001	12.1	0.1		
2890	BREAKFAST FOODS	240	122 419	3.8	2.8	2323	DRESSED POULTRY (RESALES)	6	1 001	12.1	0.1		
2910	FLOUR, RELATED PRODUCTS	283	107 367	2.9	2.4	2410	CONFECTIONERY	25	2 614	6.4	0.4		
2920	MARGARINE, SHORTENINGS, ETC.. . .	322	122 695	3.8	2.8	2411	CANDY (ALL KINDS)	19	639	4.5	0.1		
2921	MARGARINE, BUTTER SUBSTITUTES . . .	245	50 221	1.7	1.1	2414	NUTS, OTHER CONFECTIONS	10	1 804	8.3	0.2		
2922	SHORTENINGS, COOKING OILS	298	72 474	2.3	1.6		COMMODITIES N.E.C..	(X)	171	(X)	(Z)		
2930	PET FOODS--ALL KINDS.	200	118 788	3.4	2.7	2510	FISH, SEAFOOD (FRESH AND FROZEN). .	6	1 192	12.6	0.2		
2940	DRIED FRUITS, VEGETABLES.	153	33 083	1.4	0.7	2610	MEATS, PROVISIONS	34	8 509	15.7	1.2		
2950	SOFT DRINKS, BOTTLED WATERS	157	89 536	2.8	2.0	2710	FRESH FRUITS, VEGETABLES.	6	405	4.9	0.1		
2960	FOODS, N.E.C.	179	370 962	12.6	8.3	2830	TEA, SPICES	8	1 194	12.0	0.2		
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	38	4 165	0.8	0.1	2840	BAKERY PRODUCTS	11	1 187	8.1	0.2		
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	5	57 545	9.2	1.3	2850	FOOD AND BEVERAGE BASIC MATERIALS .	6	928	5.5	0.1		
5120	SCHOOL EQUIPMENT, SUPPLIES.	59	4 694	0.6	0.1	2860	CANNED, BOTTLED FOODS	36	4 118	6.8	0.6		
7110	CIGARETTES, CIGARS, TOBACCO	174	231 119	7.9	5.2	2861	CANNED, BOTTLED JUICES, DRINKS. . .	11	634	2.0	0.1		
7111	CIGARETTES.	163	213 771	7.4	4.8	2863	CANNED, BOTTLED FRUITS, VEGS. . .	9	836	5.0	0.1		
7112	CIGARS	104	5 602	0.5	0.1	2864	CANNED FISH, SEAFOOD.	9	519	5.2	0.1		
7113	OTHER TOBACCO	108	11 746	0.9	0.3	2867	OTHER CANNED, BOTTLED FOODS . . .	15	2 117	13.5	0.3		
							COMMODITIES N.E.C..	(X)	12	(X)	(Z)		
7210	BEER, ALE, PORTER, STOUT, ETC.. . .	21	4 430	4.2	0.1	2920	MARGARINE, SHORTENINGS, ETC.. . .	48	3 641	5.2	0.5		
7510	PERSONAL SERVICE PAPERS	238	179 924	5.0	4.0	2921	MARGARINE, BUTTER SUBSTITUTES . .	40	2 393	3.6	0.3		
7520	INDUSTRIAL PAPERS	164	62 465	2.8	1.4	2922	SHORTENINGS, COOKING OILS	15	1 248	7.0	0.2		
7610	STATIONERY, OFFICE SUPPLIES	24	2 714	0.5	0.1	2960	FOODS, N.E.C.	13	1 319	5.5	0.2		
7870	KITCHEN UTENSILS, TOOLS, ETC.	71	19 735	1.2	0.4	7520	INDUSTRIAL PAPERS	4	457	2.6	0.1		
8630	TOYS, GAMES, FIREWORKS, ETC.. . .	33	3 021	0.6	0.1	9760	MISCELLANEOUS LINES	4	663	9.2	0.1		
8720	FEEDS (MIXED AND OTHER)	17	3 441	8.7	0.1		OTHER LABOR, SERVICE RECEIPTS . .	8	2 015	2.1	0.3		
9750	SMOKERS' SUPPLIES AND PIPES	24	3 366	0.9	0.1		COMMODITIES N.E.C..	(X)	2 349	(X)	0.3		
9760	MISCELLANEOUS LINES	48	24 775	3.0	0.6		POULTRY AND POULTRY PRODUCTS (SIC 5144)						
9930	OTHER LABOR, SERVICE RECEIPTS	43	43 658	2.4	1.0		TOTAL	460	633 452	(X)	100.0		
	COMMODITIES N.E.C..	(X)	12 652	(X)	0.3	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	66	26 365	17.3	4.2		
	FROZEN FOODS (SIC 5142)					2112	FROZEN VEGETABLES, JUICES	12	825	5.4	0.1		
	TOTAL	258	596 294	(X)	100.0	2113	FROZEN POULTRY (PACKAGED ONLY) . .	48	16 582	12.8	2.6		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	258	495 492	83.1	83.1	2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	18	990	3.1	0.2		
2111	FROZEN FRUITS, JUICES	81	34 502	14.1	5.8	2115	FROZEN MEATS (PACKAGED ONLY) . . .	15	3 649	11.8	0.6		
2112	FROZEN VEGETABLES, JUICES	101	63 049	18.3	10.6	2117	OTHER PACKAGED FROZEN FOODS . . .	15	3 903	14.1	0.6		
2113	FROZEN POULTRY (PACKAGED ONLY) . . .	115	42 330	12.2	7.1		COMMODITIES N.E.C..	(X)	416	(X)	0.1		
2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	163	187 820	37.4	31.5	2210	BUTTER AND CHEESE	76	10 421	12.6	1.6		
2115	FROZEN MEATS (PACKAGED ONLY)	127	92 156	26.9	15.5	2310	EGGS.	310	194 763	65.2	30.7		
2116	FROZEN PREPARED FOODS, ETC.	78	55 366	23.3	9.3	2320	POULTRY	269	316 354	69.0	49.9		
2117	OTHER PACKAGED FROZEN FOODS	84	20 269	13.8	3.4	2321	LIVE POULTRY.	48	9 670	56.6	1.5		
2210	BUTTER AND CHEESE	36	4 213	5.8	0.7	2322	DRESSED POULTRY (KILLED)	24	25 645	92.0	4.0		
2220	ICE CREAM, ICES	7	2 945	5.5	0.5	2323	DRESSED POULTRY (RESALES)	206	261 038	67.8	44.4		
2230	MILK, CREAM (FLUID)	4	589	21.3	0.1		COMMODITIES N.E.C..	(X)	1	(X)	(Z)		
2240	OTHER DAIRY PRODUCTS.	8	1 491	4.5	0.3	2510	FISH, SEAFOOD (FRESH AND FROZEN). .	14	1 992	5.9	0.3		
2310	EGGS.	17	1 797	5.3	0.3	2610	MEATS, PROVISIONS	60	73 085	32.8	11.5		
2320	POULTRY	35	10 717	9.7	1.8	2611	FRESH, FROZEN MEATS	42	67 694	34.1	10.7		
2410	CONFECTIONERY	11	845	4.0	0.1	2612	SAUSAGE, MEAT LOAVES	7	4 343	19.7	0.7		
2510	FISH, SEAFOOD (FRESH AND FROZEN). .	45	24 006	22.2	4.0	2613	CURED, BOILED, SMOKED MEATS . . .	15	936	3.5	0.1		
							COMMODITIES N.E.C..	(X)	112	(X)	(Z)		
2610	MEATS, PROVISIONS	51	14 681	10.5	2.5	2710	FRESH FRUITS, VEGETABLES.	24	8 264	20.2	1.4		
2611	FRESH, FROZEN MEATS	37	11 539	16.0	1.9								
2612	SAUSAGE, MEAT LOAVES.	12	1 922	2.8	0.3								
2613	CURED, BOILED, SMOKED MEATS	(X)	248	(X)	(Z)								
	COMMODITIES N.E.C..	(X)											
2710	FRESH FRUITS, VEGETABLES.	24	8 264	20.2	1.4								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
2860 2863 2865	CANNED, BOTTLED FOODS CANNED, BOTTLED FRUITS, VEGS. CANNED MEATS COMMODITIES N.E.C.	11 2 3 (X)	639 398 369 72	7.3 4.5 13.9 (X)	0.1 0.1 0.1 (Z)		MEAT AND MEAT PRODUCTS (SIC 5147) TOTAL	883	2 773 021	(X)	100.0
2920 2921 2922	MARGARINE, SHORTENINGS, ETC. MARGARINE, BUTTER SUBSTITUTES SHORTENINGS, COOKING OILS	35 18 24	6 204 1 029 5 175	11.2 5.2 11.3	1.0 0.2 0.8	2110 2210 2230 2240 2310	FROZEN FOODS (QUICK-FROZEN, PKGO.), BUTTER AND CHEESE MILK, CREAM (FLUID) OTHER DAIRY PRODUCTS EGGS	164 110 7 12 41	51 459 9 911 16 845 1 524 6 416	12.5 4.1 19.1 2.8 4.6	1.9 0.4 0.6 0.1 0.2
7520 8720	INDUSTRIAL PAPERS FEEDS (MIXED AND OTHER) COMMODITIES N.E.C.	6 14 (X)	317 916 2 196	3.4 12.1 (X)	0.1 0.1 0.3	2320 2323	POULTRY DRESSED POULTRY (RESALES)	145 145	12 727 12 727	4.2 4.2	0.5 0.5
	CONFECTIONERY (SIC 5145) TOTAL	309	168 889	(X)	100.0	2510	FISH, SEAFOOD (FRESH AND FROZEN)	51	3 996	4.2	0.1
1430 1610 2210	BEAUTY AIDS (TOILETRIES, ETC.), SOAPS AND DETERGENTS BUTTER AND CHEESE	5 5 8	336 121 146	2.6 1.0 2.4	0.2 0.1 0.1	2610 2611 2612 2613 2614	MEATS, PROVISIONS FRESH, FROZEN MEATS SAUSAGE, MEAT LOAVES CURED, BOILED, SMOKED MEATS OTHER MEAT PRODUCTS	883 771 347 333 172	2 622 906 2 387 227 79 797 95 644 60 238	94.6 89.9 11.5 11.3 18.2	94.6 86.1 2.9 3.4 2.2
2410 2411 2412 2413 2414	CONFECTIONERY CANDY (ALL KINDS) CHEWING GUM FOUNTAIN FRUITS, SYRUPS NUTS, OTHER CONFECTIONS COMMODITIES N.E.C.	309 169 95 45 222 (X)	147 213 53 156 3 410 5 902 84 744 1	87.2 61.1 6.0 15.0 63.4 (X)	87.2 31.5 2.0 3.5 50.2 (Z)	2710 2711 2712	FRESH FRUITS, VEGETABLES FRESH FRUITS, BERRIES, MELONS FRESH VEGETABLES	23 15 15	21 248 10 449 10 799	12.4 8.1 6.7	0.8 0.4 0.4
2610 2613	MEATS, PROVISIONS CURED, BOILED, SMOKED MEATS COMMODITIES N.E.C.	14 11 (X)	849 560 289	7.9 21.0 (X)	0.5 0.3 0.2	2830 2860 2865 2867	TEA, SPICES CANNED, BOTTLED FOODS CANNED MEATS OTHER CANNED, BOTTLED FOODS COMMODITIES N.E.C.	6 92 69 8 (X)	1 523 8 984 5 901 1 415 1 668	8.5 3.5 2.6 7.5 (X)	0.1 0.3 0.2 0.1 0.1
2810 2840	COFFEE--ROASTED (INCLUDING SOLUBLE) BAKERY PRODUCTS	9 11	528 174	4.0 5.0	0.3 0.1	2920 2921 2922	MARGARINE, SHORTENINGS, ETC. MARGARINE, BUTTER SUBSTITUTES SHORTENINGS, COOKING OILS	70 40 59	4 673 2 444 2 229	3.0 2.2 2.4	0.2 0.1 0.1
2860 2861 2863 2864 2865 2867	CANNED, BOTTLED FOODS CANNED, BOTTLED JUICES, DRINKS CANNED, BOTTLED FRUITS, VEGS. CANNED FISH, SEAFOOD CANNED MEATS OTHER CANNED, BOTTLED FOODS COMMODITIES N.E.C.	29 15 15 8 4 10 (X)	1 652 223 508 163 228 423 107	6.3 1.2 2.6 4.4 7.8 3.0 (X)	1.0 0.1 0.3 0.1 0.1 0.3 0.1	2960 9760	FOODS, N.E.C. MISCELLANEOUS LINES COMMODITIES N.E.C.	12 4 (X)	2 201 1 431 7 177	5.5 3.3 (X)	0.1 0.1 0.3
	FRESH FRUITS AND VEGETABLES (SIC 5148) TOTAL	803	859 073	(X)	100.0						
2910	FLOUR, RELATED PRODUCTS	8	157	3.8	0.1	1620	INDUSTRIAL CHEMICALS	3	1 093	5.1	0.1
2920 2922	MARGARINE, SHORTENINGS, ETC. SHORTENINGS, COOKING OILS COMMODITIES N.E.C.	9 6 (X)	408 330 78	2.1 1.9 (X)	0.2 0.2 (Z)	2110 2111 2112 2113 2114 2115 2116 2117	FROZEN FOODS (QUICK-FROZEN, PKGO.), FROZEN FRUITS, JUICES FROZEN VEGETABLES, JUICES FROZEN POULTRY (PACKAGED ONLY) FROZEN FISH, SEAFOOD (PKGO. ONLY) FROZEN MEATS (PACKAGED ONLY) FROZEN PREPARED FOODS, ETC. OTHER PACKAGED FROZEN FOODS	74 34 49 16 22 13 14 18	21 657 2 828 12 795 1 153 1 013 781 1 819 1 268	22.6 5.5 18.1 4.4 3.3 2.9 6.5 8.8	2.5 0.3 1.5 0.1 0.1 0.1 0.2 0.1
2960 3430 5120	FOODS, N.E.C. ELECTRIC HOUSEWARES AND SUPPLIES SCHOOL EQUIPMENT, SUPPLIES	14 3 12	364 547 610	2.4 4.2 4.3	0.2 0.3 0.4	2210 2310 2510	BUTTER AND CHEESE EGGS FISH, SEAFOOD (FRESH AND FROZEN)	16 20 7	462 1 736 532	2.4 5.6 3.8	0.1 0.2 0.1
7110 7111 7112 7113	CIGARETTES, CIGARS, TOBACCO CIGARETTES CIGARS OTHER TOBACCO	51 32 49 22	8 486 5 798 2 008 680	27.0 21.0 6.4 2.8	5.0 3.4 1.2 0.4	2610 2611	MEATS, PROVISIONS FRESH, FROZEN MEATS COMMODITIES N.E.C.	16 10 (X)	1 193 962 231	6.3 7.9 (X)	0.1 0.1 (Z)
7510 7520 7610 8630 9750 9760	PERSONAL SERVICE PAPERS INDUSTRIAL PAPERS STATIONERY, OFFICE SUPPLIES TOYS, GAMES, FIREWORKS, ETC. SMOKERS' SUPPLIES AND PIPES MISCELLANEOUS LINES COMMODITIES N.E.C.	22 14 5 11 9 3 (X)	3 110 477 313 1 561 326 569 942	11.4 2.2 2.3 11.3 1.7 40.6 (X)	1.8 0.3 0.2 0.9 0.2 0.3 0.6	2710 2711 2712	FRESH FRUITS, VEGETABLES FRESH FRUITS, BERRIES, MELONS FRESH VEGETABLES	803 663 612	803 610 404 826 398 784	93.5 57.6 61.6	93.5 47.1 46.4
	FISH AND SEAFOODS (SIC 5146) TOTAL	90	66 089	(X)	100.0	2840 2850 2860 2870 2910	BAKERY PRODUCTS FOOD AND BEVERAGE BASIC MATERIALS CANNED, BOTTLED FOODS SUGAR--REFINED FLOUR, RELATED PRODUCTS	6 4 38 16 15	822 1 805 6 463 432 474	5.5 28.1 12.3 1.7 2.3	0.1 0.2 0.8 0.1 0.1
2110 2113 2114 2115	FROZEN FOODS (QUICK-FROZEN, PKGO.), FROZEN POULTRY (PACKAGED ONLY) FROZEN FISH, SEAFOOD (PKGO. ONLY) FROZEN MEATS (PACKAGED ONLY) COMMODITIES N.E.C.	31 6 31 4 (X)	10 919 108 10 745 56 10	29.5 1.0 29.0 4.3 (X)	12.4 0.1 12.2 0.1 (Z)	2920 2922	MARGARINE, SHORTENINGS, ETC. SHORTENINGS, COOKING OILS COMMODITIES N.E.C.	34 24 (X)	993 748 245	2.7 2.4 (X)	0.1 0.1 (Z)
2320 2510	POULTRY FISH, SEAFOOD (FRESH AND FROZEN)	4 90	318 76 033	34.3 86.3	0.4 86.3	2940 8760 9760	DRIED FRUITS, VEGETABLES SEEDS MISCELLANEOUS LINES COMMODITIES N.E.C.	15 3 6 (X)	922 790 1 570 14 519	4.2 26.2 9.4 (X)	0.1 0.1 0.2 1.7
2610 2611	MEATS, PROVISIONS FRESH, FROZEN MEATS COMMODITIES N.E.C.	8 6 (X)	282 234 48	9.5 16.8 (X)	0.3 0.3 0.1		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149) TOTAL	992	1 355 619	(X)	100.0
2860 2864	CANNED, BOTTLED FOODS CANNED FISH, SEAFOOD COMMODITIES N.E.C.	6 4 (X)	193 118 75	1.4 1.2 (X)	0.2 0.1 0.1	1430 1610	BEAUTY AIDS (TOILETRIES, ETC.), SOAPS AND DETERGENTS	21 71	13 367 22 408	2.4 3.5	1.0 1.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
1620	INDUSTRIAL CHEMICALS.	6	2 291	10.9	0.2	2960	FOODS, N.E.C.	8	6 144	36.3	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	71	62 094	8.7	4.6	3120	GRAINS, BEANS, ETC.	2 142	4 867 809	91.2	91.2
2111	FROZEN FRUITS, JUICES	43	15 514	2.4	1.1	3610	HARDWARE	99	3 032	2.3	0.1
2112	FROZEN VEGETABLES, JUICES	37	7 322	1.1	0.5	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	115	3 251	2.0	0.1
2113	FROZEN POULTRY (PACKAGED ONLY) . . .	15	1 414	2.5	0.1	4320	FARM, DAIRY MACHINERY, PARTS. . . .	88	3 887	3.3	0.1
2114	FROZEN FISH, SEAFOOD (PKGO. ONLY)	37	8 741	1.5	0.6	6510	GASOLINE, KEROSENE.	150	19 346	7.4	0.4
2115	FROZEN MEATS (PACKAGED ONLY)	26	3 427	5.6	0.3	8570	OTHER BUILDING MATERIALS.	19	3 951	13.7	0.1
2116	FROZEN PREPARED FOODS, ETC.	34	21 196	3.7	1.6	8710	HAY, STRAW, ALFALFA, OTHER.	175	7 286	3.1	0.1
2117	OTHER PACKAGED FROZEN FOODS	24	4 480	3.0	0.3	8720	FEEDS (MIXED AND OTHER)	1 265	165 324	9.3	3.1
2210	BUTTER AND CHEESE	94	16 006	2.5	1.2	8721	POULTRY, LIVESTOCK FEED	675	79 241	8.3	1.5
2220	ICE CREAM, ICES	11	5 804	1.0	0.4	8722	FEEDS BOUGHT AND SOLD	864	66 083	7.3	1.6
2230	MILK, CREAM (FLUID)	6	9 269	2.0	0.7	8730	FEED INGREDIENTS.	476	35 448	4.4	0.7
2240	OTHER DAIRY PRODUCTS.	27	16 625	2.8	1.2	8740	FERTILIZER, FERTILIZER MATERIALS. .	1 005	66 604	5.9	1.6
2310	EGGS.	17	10 196	1.9	0.8	8750	AGRICULTURAL CHEMICALS.	856	33 578	2.7	0.6
2320	POULTRY	17	19 823	3.7	1.5	8760	SEEDS	906	25 093	2.0	0.5
2410	CONFECTIONERY	134	32 108	4.4	2.4	9760	MISCELLANEOUS LINES	115	5 203	3.2	0.1
2411	CANDY (ALL KINDS)	81	10 695	1.6	0.8	9920	COMMODITY CREDIT RECEIPTS	123	5 330	0.9	0.1
2413	FOUNTAIN FRUITS, SYRUPS	48	2 248	4.1	0.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	817	43 072	2.2	0.8
2414	NUTS, OTHER CONFECTIONS	53	18 885	3.2	1.4		COMMODITIES N.E.C..	(X)	22 875	(X)	0.4
	COMMODITIES N.E.C..	(X)	80	(X)	(Z)		LIVESTOCK (SIC 5154)				
2510	FISH, SEAFOOD (FRESH AND FROZEN). .	10	1 937	11.1	0.1		TOTAL	483	1 272 674	(X)	100.0
2610	MEATS, PROVISIONS	38	112 176	18.8	8.3	2960	FOODS, N.E.C.	4	1 246	14.3	0.1
2611	FRESH, FROZEN MEATS	14	77 106	13.3	5.7	3130	LIVESTOCK (EXCEPT HORSES, MULES) .	483	1 269 992	99.8	99.8
2612	SAUSAGE, MEAT LOAVES.	24	5 776	1.0	0.4	3131	CATTLE, CALVES.	261	481 369	65.0	37.8
2613	CURED, BOILED, SMOKED MEATS	20	24 534	4.2	1.8	3132	SHEEP, LAMBS.	70	35 374	11.1	2.8
2614	OTHER MEAT PRODUCTS	16	4 759	0.9	0.4	3133	HOGS.	371	752 890	69.5	59.2
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)		COMMODITIES N.E.C..	(X)	359	(X)	(Z)
2710	FRESH FRUITS, VEGETABLES.	29	27 184	5.5	2.0		COMMODITIES N.E.C..	(X)	1 436	(X)	0.1
2711	FRESH FRUITS, BERRIES, MELONS . . .	27	17 009	3.5	1.3		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
2712	FRESH VEGETABLES.	18	10 175	2.1	0.8		TOTAL	132	154 273	(X)	100.0
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	128	26 826	4.2	2.0	3210	HIDES, SKINS, PELTS	83	92 409	92.6	59.9
2820	COFFEE--GREEN	4	3 790	96.8	0.3	3220	TOBACCO (LEAF).	19	16 527	93.1	10.7
2830	TEA, SPICES	122	23 210	3.8	1.7	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) .	23	6 617	41.4	4.3
2840	BAKERY PRODUCTS	191	90 236	14.1	6.7	3231	RAW WOOL.	23	6 617	41.4	4.3
2850	FOOD AND BEVERAGE BASIC MATERIALS .	11	1 894	12.0	0.1	3260	NUTS (EDIBLE)--SHELLED, UNSHELLED .	6	1 912	98.8	1.2
2860	CANNED, BOTTLED FOODS	302	274 731	32.4	20.3	3270	OTHER INEDIBLE FARM PRODUCTS. . . .	17	23 059	60.0	14.9
2861	CANNED, BOTTLED JUICES, DRINKS. . .	180	29 824	4.0	2.2	9760	MISCELLANEOUS LINES	6	1 141	12.8	0.7
2862	CANNED, BOTTLED BABY FOODS.	24	1 342	1.5	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	949	6.8	0.6
2863	CANNED, BOTTLED FRUITS, VEGS. . . .	197	141 383	18.1	10.4		COMMODITIES N.E.C..	(X)	11 659	(X)	7.6
2864	CANNED FISH, SEAFOOD.	144	14 250	2.1	1.1		CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				
2865	CANNED MEATS.	122	27 818	4.4	2.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	4	1 007	24.7	0.1
2866	CANNED MILK.	56	1 086	2.5	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	41	7 099	15.2	0.8
2867	OTHER CANNED, BOTTLED FOODS	131	59 028	8.7	4.4	1610	SOAPS AND DETERGENTS.	160	84 721	53.2	9.5
2870	SUGAR--REFINED.	128	63 810	9.7	4.7	1620	INDUSTRIAL CHEMICALS.	634	700 203	90.7	78.7
2890	BREAKFAST FOODS	80	10 115	1.5	0.7	4420	GENERAL PURPOSE INDUSTRIAL MACH..	6	1 970	22.9	0.2
2910	FLOUR, RELATED PRODUCTS	155	44 398	6.4	3.3	4430	METALWORKING MACHINERY.	4	607	39.7	0.1
2920	MARGARINE, SHORTENINGS, ETC.	157	37 290	5.2	2.8	4432	MISCELLANEOUS METALWORKING EQUIP.	4	607	39.7	0.1
2930	PET FOODS--ALL KINDS.	105	55 527	9.0	4.1	4610	INDUSTRIAL VALVES, FITTINGS. . . .	8	2 472	24.6	0.3
2940	DRIED FRUITS, VEGETABLES.	54	16 400	11.0	1.2	5230	LAUNDRY, DRY-CLEANING MACHINES. .	19	3 394	11.2	0.4
2950	SOFT DRINKS, BOTTLED WATERS	233	75 396	13.1	5.6	6440	NONFERROUS METALS, MINERALS, ORES .	4	1 250	16.9	0.1
2960	FOODS, N.E.C.	201	150 201	21.5	11.1	7510	PERSONAL SERVICE PAPERS	14	1 211	21.0	0.1
3120	GRAINS, BEANS, ETC.	4	1 078	5.8	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	6	837	36.4	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP..	6	4 635	1.0	0.3	8530	ADHESIVES, MASTICS.	4	2 775	31.7	0.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	4	1 947	45.4	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	41	3 351	5.8	0.4
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	8	4 733	1.0	0.3	8750	AGRICULTURAL CHEMICALS.	60	6 287	6.7	0.7
5120	SCHOOL EQUIPMENT, SUPPLIES.	13	6 081	1.3	0.4	9720	VEG. OILS (COTTONSEED, LINSEED) . .	8	20 878	36.0	2.3
7110	CIGARETTES, CIGARS, TOBACCO	38	43 094	7.1	3.2	9760	MISCELLANEOUS LINES	14	2 616	14.7	0.3
7111	CIGARETTES.	38	38 143	6.3	2.8	9930	OTHER LABOR, SERVICE RECEIPTS . . .	23	3 896	25.4	0.4
7113	OTHER TOBACCO	17	4 852	1.0	0.4		COMMODITIES N.E.C..	(X)	44 635	(X)	5.0
	COMMODITIES N.E.C..	(X)	99	(X)	(Z)		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
7210	BEER, ALE, PORTER, STOUT, ETC.. . .	21	1 099	5.9	0.1		TOTAL	2 095	1 697 776	(X)	100.0
7211	BEER, ALE, ETC.	21	1 004	5.4	0.1		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
	COMMODITIES N.E.C..	(X)	95	(X)	(Z)		TOTAL	755	727 283	(X)	100.0
7510	PERSONAL SERVICE PAPERS	75	19 407	3.4	1.4		BEER AND ALE (SIC 5181) ²				
7520	INDUSTRIAL PAPERS	50	16 073	3.3	1.2		TOTAL	1 082	1 366 667	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, ETC.	27	6 002	1.2	0.4						
8670	OTHER RECREATION, HOBBY GOODS . . .	4	1 054	21.4	0.1						
8720	FEEDS (MIXED AND OTHER)	15	2 456	12.6	0.2						
9760	MISCELLANEOUS LINES	11	1 828	9.4	0.1						
9930	OTHER LABOR, SERVICE RECEIPTS	17	12 430	15.7	0.9						
	COMMODITIES N.E.C..	(X)	8 590	(X)	0.6						
	COTTON (SIC 5152)										
	TOTAL	3	1 682	(X)	100.0						
3110	COTTON (RAW), INCLUDING LINTERS . . .	3	1 400	83.2	83.2						
	COMMODITIES N.E.C..	(X)	282	(X)	16.8						
	GRAIN (SIC 5153)										
	TOTAL	2 142	5 337 233	(X)	100.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
2210	BUTTER AND CHEESE	4	794	7.0	0.1	2863	CANNED, BOTTLED FRUITS, VEGS. . .	24	2 603	4.6	0.2		
2860	CANNED, BOTTLED FOODS	7	1 647	19.8	0.1	2867	OTHER CANNED, BOTTLED FOODS . . .	18	2 324	3.2	0.2		
2950	SOFT DRINKS, BOTTLED WATERS . . .	85	5 886	9.2	0.4		COMMODITIES N.E.C.	(X)	873	(X)	0.1		
7210	PEER, ALE, PORTER, STOUT, ETC. . .	1 082	1 298 456	95.0	95.0	2920	MARGARINE, SHORTENINGS, ETC. . . .	25	1 347	2.0	0.1		
7211	BEER, ALE, ETC.	1 077	1 254 609	92.5	91.8	2950	SOFT DRINKS, BOTTLED WATERS	19	958	1.8	0.1		
7212	STATE, COUNTY, LOCAL TAXES. . . .	292	43 847	9.3	3.2	2960	FOODS, N.E.C.	23	2 062	4.0	0.1		
7310	WINE.	242	50 253	13.1	3.7	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	84	17 185	4.3	1.2		
7320	SPIRITS	36	4 745	12.5	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES.	49	2 988	1.7	0.2		
	COMMODITIES N.E.C.	(X)	4 886	(X)	0.4	7110	CIGARETTES, CIGARS, TOBACCO	431	1 179 862	80.0	80.0		
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					7111	CIGARETTES.	423	1 010 423	68.9	68.5		
						7112	CIGARS.	393	120 482	8.6	8.2		
						7113	OTHER TOBACCO	322	48 957	4.1	3.3		
	TOTAL	351	1 524 069	(X)	100.0	7320	SPIRITS	3	3 091	27.4	0.2		
2410	CONFECTIONERY	5	2 357	11.7	0.2	7510	PERSONAL SERVICE PAPERS	123	12 955	3.5	0.9		
2950	SOFT DRINKS, BOTTLED WATERS	13	1 032	5.6	0.1	7520	INDUSTRIAL PAPERS	101	6 579	2.1	0.4		
2960	FOODS, N.E.C.	5	1 281	2.4	0.1	7610	STATIONERY, OFFICE SUPPLIES	32	1 354	1.2	0.1		
3430	ELECTRIC HOUSEWARES AND SUPPLIES .	3	2 485	7.6	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	12	867	1.6	0.1		
7110	CIGARETTES, CIGARS, TOBACCO	15	14 978	26.7	1.0	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	27	778	1.3	0.1		
7210	PEER, ALE, PORTER, STOUT, ETC. . . .	72	36 141	17.5	2.4	8820	JEWELRY, SILVERWARE, TROPHIES . . .	3	898	5.7	0.1		
7211	BEER, ALE, ETC.	72	34 511	16.7	2.3	9750	SMOKERS' SUPPLIES AND PIPES	138	11 471	2.3	0.8		
7212	STATE, COUNTY, LOCAL TAXES.	20	1 630	3.1	0.1	9760	MISCELLANEOUS LINES	17	3 473	3.9	0.2		
							COMMODITIES N.E.C.	(X)	10 596	(X)	0.7		
7310	WINE.	293	268 471	19.4	17.6		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²						
7320	SPIRITS	295	1 186 340	82.8	77.8		TOTAL	312	114 271	(X)	100.0		
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	1 749	5.4	0.1		NONDURABLE GOODS, N.E.C. (SIC 5199)						
9760	MISCELLANEOUS LINES	3	6 073	27.1	0.4		TOTAL	1 866	1 559 628	(X)	100.0		
	COMMODITIES N.E.C.	(X)	3 162	(X)	0.2								
	FARM SUPPLIES (SIC 5191)												
	TOTAL	3 669	1 891 299	(X)	100.0								
1220	NEW AND REBUILT PARTS, ETC.	68	1 058	1.6	0.1	1220	NEW AND REBUILT PARTS, ETC.	12	2 148	1.2	0.1		
1310	TIRES AND TUBES	194	5 720	2.9	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	12	1 265	7.2	0.1		
1510	PAINTERS' SUPPLIES AND SUPPLIES . .	152	1 833	1.4	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	40	16 900	7.3	1.1		
2310	EGGS.	53	1 685	5.1	0.1	1620	INDUSTRIAL CHEMICALS.	7	1 108	22.2	0.1		
2320	POULTRY	33	11 791	26.1	0.6	1710	YARD OR PIECE GOODS	12	2 139	12.8	0.1		
2930	PET FOODS—ALL KINDS.	665	9 510	3.3	0.5	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	12	937	6.3	0.1		
2960	FOODS, N.E.C.	13	1 869	21.4	0.1	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	21	1 960	7.2	0.1		
3120	GRAINS, BEANS, ETC.	1 506	186 068	20.6	9.8	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	19	2 612	10.8	0.2		
3130	LIVESTOCK (EXCEPT HORSES, MULES) .	18	6 474	22.2	0.3	1910	SHOES, OTHER FOOTWEAR	14	3 423	8.0	0.2		
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	48	1 422	2.6	0.1	2850	FOOD AND BEVERAGE BASIC MATERIALS .	88	67 686	86.0	4.3		
3610	HARDWARE	385	21 252	8.5	1.1	2930	PET FOODS—ALL KINDS.	5	1 921	48.9	0.1		
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	372	21 152	8.7	1.1	2960	FOODS, N.E.C.	7	1 099	26.2	0.1		
4320	FARM, DAIRY MACHINERY, PARTS. . . .	562	20 937	6.4	1.1	3310	ELECTRICAL WIRING SUPPLIES.	7	11 675	6.9	0.7		
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	16	1 083	5.9	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	31	6 909	9.0	0.4		
6220	IRON, STEEL PRODUCTS (FLAT)	42	6 318	13.4	0.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	38	9 440	9.4	0.6		
6510	GASOLINE, KEROSENE.	322	48 766	18.5	2.6	3610	HARDWARE	40	97 992	26.0	6.3		
6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	156	8 954	6.6	0.5	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	19	26 810	11.0	1.7		
6530	OILS, GREASES, OTHER PETROLEUM PROD	267	4 645	2.0	0.3	4320	FARM, DAIRY MACHINERY, PARTS. . . .	7	5 766	13.0	0.4		
8110	LUMBER (ROUGH, DRESSED, FINISHED) .	11	3 171	21.2	0.2	4460	PRINTING TRADES MACHINERY, EQUIP.	7	822	8.0	0.1		
8570	OTHER BUILDING MATERIALS.	44	8 758	21.0	0.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	7	5 739	11.8	0.4		
8670	OTHER RECREATION, HOBBY GOODS . . .	7	6 581	17.3	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES.	19	1 145	6.0	0.1		
8710	HAY, STRAW, ALFALFA, OTHER.	460	28 736	16.3	1.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	4 250	9.6	0.3		
8720	FEEDS (MIXED AND OTHER)	2 136	479 917	44.7	25.4	6530	OILS, GREASES, OTHER PETROLEUM PROO	7	4 285	9.8	0.3		
8730	FEED INGREDIENTS.	1 037	173 741	27.6	9.2	7510	PERSONAL SERVICE PAPERS	14	813	11.1	0.1		
8740	FERTILIZER, FERTILIZER MATERIALS. . .	2 574	358 166	30.5	18.9	7520	INDUSTRIAL PAPERS	19	2 984	21.1	0.2		
8750	AGRICULTURAL CHEMICALS.	2 409	233 061	19.5	12.3	7610	STATIONERY, OFFICE SUPPLIES	99	6 291	18.0	0.4		
8760	SEEDS	1 715	187 929	18.8	9.9	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	7	960	3.3	0.1		
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	8	2 389	6.3	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	7	1 594	20.1	0.1		
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	5	5 020	8.9	0.3	7810	CHINA, GLASSWARE, CROCKERY.	26	3 999	5.7	0.3		
9760	MISCELLANEOUS LINES	115	5 056	6.2	0.3	7820	HOUSEHOLD LINENS, DOMESTICS.	14	3 131	4.8	0.2		
9930	OTHER LABOR, SERVICE RECEIPTS	837	20 663	5.0	1.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	38	20 981	9.3	1.3		
	COMMODITIES N.E.C.	(X)	17 354	(X)	0.9	8610	PHOTOGRAPHIC GOODS.	45	5 916	4.6	0.4		
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					8620	SPORTING, ATHLETIC GOODS, RECYCLES.	50	16 462	5.4	1.1		
	TOTAL	431	1 474 831	(X)	100.0	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	78	41 425	10.2	2.7		
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	65	5 841	2.8	0.4	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	490	445 311	91.8	28.6		
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	69	10 993	4.4	0.7	8750	AGRICULTURAL CHEMICALS.	21	2 565	5.3	0.2		
1450	DRUGGISTS' SUPPLIES	12	4 676	10.7	0.3	8760	SEEDS	24	7 696	33.5	0.5		
1610	SOAPS AND DETERGENTS.	37	2 037	2.4	0.1	8765	FINE SEEDS FOR LAWN AND TURF. . . .	13	4 261	23.2	0.3		
2110	FROZEN FOODS (QUICK-FROZEN, PKG.) .	9	956	2.7	0.1	8767	FLOWER SEEDS AND BULBS.	11	3 262	18.2	0.2		
							COMMODITIES N.E.C.	(X)	173	(X)	(Z)		
2410	CONFECTIONERY	369	181 899	13.7	12.3	8810	PRECIOUS STONES (CUT) AND METALS. .	17	2 438	8.3	0.2		
2411	CANDY (ALL KINDS)	364	143 652	10.8	9.7	8820	JEWELRY, SILVERWARE, TROPHIES . . .	95	36 853	18.7	2.4		
2412	CHEWING GUM	272	23 197	2.6	1.6	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	390	136 059	65.7	8.7		
2413	FOUNTAIN FRUITS, SYRUPS	128	8 135	1.8	0.6	8920	ADVERTISING SPECIALTIES, CALENDARS.	303	77 672	70.3	5.0		
2414	NUTS, OTHER CONFECTIONS	162	6 915	1.5	0.5	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	447	183 143	91.1	11.7		
2710	FRESH FRUITS, VEGETABLES.	5	1 258	12.6	0.1	9310	PHONO, RECORDS, PRERECORDED TAPES .	21	2 036	5.8	0.1		
2711	FRESH FRUITS, BERRIES, MELONS . . .	5	999	10.0	0.1	9510	OTHER TEXTILE PRODUCTS.	61	53 289	85.2	3.4		
	COMMODITIES N.E.C.	(X)	259	(X)	(Z)	9610	INDUSTRIAL YARNS.	7	2 051	100.0	0.1		
2810	COFFEE—ROASTED (INCLUDING SOLUBLE) .	33	1 121	1.8	0.1	9620	WIGS, SWITCHES, TOUPÉES, ETC. . . .	21	4 495	100.0	0.3		
2850	FOOD AND BEVERAGE BASIC MATERIALS .	15	2 101	5.5	0.1	9710	WALLPAPER	80	47 372	96.0	3.0		
2860	CANNED, BOTTLED FOODS	45	7 485	6.3	0.5	9730	LEATHER	66	33 811	49.4	2.2		
2861	CANNED, BOTTLED JUICES, DRINKS. . .	28	1 685	2.6	0.1	9740	LUGGAGE, SADDLERY, HARNESS.	21	1 172	2.5	0.1		
						9750	SMOKERS' SUPPLIES AND PIPES	7	3 915	78.2	0.3		
						9760	MISCELLANEOUS LINES	92	48 417	46.2	3.1		
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	54	28 202	11.2	1.8		
							COMMODITIES N.E.C.	(X)	60 544	(X)	3.9		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

West North Central

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establish- ments handling the line	All estab- lish- ments ¹					Establish- ments handling the line	All estab- lish- ments ¹
8620	SPORTING, ATHLETIC GOODS, BICYCLES, TOYS, GAMES, FIREWORKS, ETC.	5	10 519	12.4	3.2	7850	FLOOR COVERINGS	21	5 032	14.0	1.3
8630	JEWELRY, SILVERWARE, TROPHIES	11	11 311	10.7	3.5	8110	LUMBER (ROUGH, DRESSED, FINISHED)	40	6 881	11.8	1.8
8820	MISCELLANEOUS LINES	4	311	9.9	0.1	8111	SOFTWOODS (EXCEPT FLOORING)	27	6 201	14.6	1.6
9750	COMMODITIES N.E.C.	(X)	539	6.9	0.2	8112	HARDWOODS (EXCEPT FLOORING)	11	625	3.6	0.2
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)		6 616	(X)	2.0		COMMODITIES N.E.C.	(X)	55	(X)	(2)
	TOTAL	448	762 660	(X)	100.0	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	73	15 752	15.0	4.1
1510	PAINTERS' SUPPLIES AND SUPPLIES	46	1 553	2.6	0.2	8130	WOOD SHINGLES	25	867	2.4	0.2
3310	ELECTRICAL WIRING SUPPLIES	11	467	4.6	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS)	63	6 497	7.1	1.7
3313	LIGHTING FIXTURES	11	467	4.6	0.1	8150	METAL MILLWORK (DOORS, ETC.)	67	5 209	5.5	1.4
3420	MAJOR APPLIANCES, TV SETS, ETC.	16	1 639	13.2	0.2	8160	VENEER, OTHER WOOD PRODUCTS	17	1 657	7.1	0.4
3610	HARDWARE	75	5 128	3.8	0.7	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	96	37 989	44.7	10.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	16	403	6.3	0.1	8220	CONCRETE PRODUCTS, BUILDING STONE	42	6 649	20.7	1.7
4230	IRON AND STEEL WIRE, WIRE PRODUCTS, NAILS AND STAPLES	83	5 224	3.6	0.7	8230	CEMENT, LIME, PLASTIC, STUCCO	80	13 307	14.2	3.5
4232		83	5 224	3.6	0.7	8240	SAND, GRAVEL, CRUSHED STONE	63	5 923	20.1	1.6
4240	IRON, STEEL FINISHED PRODUCTS	26	5 193	9.3	0.7	8250	READY-OR-TRANSIT-MIXED CONCRETE	13	443	3.5	0.1
4430	ALUMINUM SHAPES, FORMS, ETC.	10	393	2.8	0.1	8310	GLASS (FLAT, BRICK, ETC.)	67	17 307	47.2	4.6
7850	FLOOR COVERINGS	19	3 641	14.7	0.5	8410	INSULATION MATERIALS AND BOARD	140	34 448	17.9	9.1
8110	LUMBER (ROUGH, DRESSED, FINISHED)	279	352 431	60.8	46.2	8420	ROOFING, SIDING EQUIPMENT	149	60 408	32.2	15.9
8111	SOFTWOODS (EXCEPT FLOORING)	265	319 657	56.7	41.9	8510	BUILDING AND CONSTRUCTION PAPER	36	1 307	2.4	0.3
8112	HARDWOODS (EXCEPT FLOORING)	109	29 106	17.5	3.8	8520	WALLBOARD, HARDBOARD	111	33 202	22.7	8.7
8113	FLOORING	39	3 668	3.4	0.5	8530	ADHESIVES, MASTICS	75	4 084	3.5	1.1
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	239	128 325	22.6	16.8	8540	STRUCTURAL IRON, STEEL	17	2 838	9.4	0.7
8121	HARDWOOD	128	24 359	9.0	3.2	8550	PLASTIC BUILDING MATERIALS	90	9 242	7.7	2.4
8122	SOFTWOOD	196	103 966	20.2	13.6	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	19	3 885	23.0	1.0
						8570	OTHER BUILDING MATERIALS	130	49 410	41.6	13.0
8130	WOOD SHINGLES	65	8 473	4.2	1.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES, LOGS, PILES, PULPWOOD, POLES, ETC.	4	239	4.5	0.1
8140	WOOD MILLWORK (DOORS, WINDOWS)	228	154 768	40.1	20.3	9210	MISCELLANEOUS LINES	23	2 035	4.3	0.5
8150	METAL MILLWORK (DOORS, ETC.)	97	16 322	12.0	2.1	9760	OTHER LABOR, SERVICE RECEIPTS	8	921	12.9	0.2
8160	VENEER, OTHER WOOD PRODUCTS	13	2 650	30.8	0.4	9930	COMMODITIES N.E.C.	36	7 085	17.0	1.9
8210	BRICK, BLOCKS, TILE, CLAY, ETC.	16	1 103	4.7	0.1		SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)	(X)	6 037	(X)	1.6
8310	GLASS (FLAT, BRICK, ETC.)	24	1 804	3.4	0.2		TOTAL	261	245 902	(X)	100.0
8410	INSULATION MATERIALS AND BOARD	115	10 058	5.0	1.3	1110	AUTOMOBILES, MOTORCYCLES, ETC.	3	156	0.7	0.1
						1113	OTHER PASSENGER MOTOR VEHICLES	3	156	0.7	0.1
8420	ROOFING, SIDING EQUIPMENT	120	21 545	9.0	2.8	1120	TRUCKS, TRUCK TRACTORS, TRAILERS	3	171	27.4	0.1
8421	ASPHALT SHINGLES, ROOFING	102	13 499	6.1	1.8	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	10	550	8.1	0.2
8422	ASBESTOS CEMENT ROOFING, SIDING	13	398	2.9	0.1	1820	WOMEN'S, CHILDREN'S CLOTHING	3	137	5.2	0.1
8423	GALVANIZED IRON, STEEL SHEETS	36	3 279	7.3	0.4	1910	SHOES, OTHER FOOTWEAR	7	262	6.4	0.1
8425	RAIN-CARRYING EQUIPMENT	27	553	1.7	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC.	7	3 987	15.5	1.6
8426	ALL OTHER TYPES	16	3 806	15.1	0.5	3430	ELECTRIC HOUSEWARES AND SUPPLIES	5	137	4.9	0.1
	COMMODITIES N.E.C.	(X)	10	(X)	(2)	3610	HARDWARE	3	411	8.8	0.2
8510	BUILDING AND CONSTRUCTION PAPER	30	576	1.3	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP.	3	190	30.4	0.1
8520	WALLBOARD, HARDBOARD	107	15 433	7.5	2.0	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	9	4 913	17.7	2.0
8530	ADHESIVES, MASTICS	33	474	2.0	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	9	2 526	6.5	1.0
8540	STRUCTURAL IRON, STEEL	5	1 029	11.0	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES, TOYS, GAMES, FIREWORKS, ETC.	193	176 178	89.4	71.6
8550	PLASTIC BUILDING MATERIALS	32	1 839	2.2	0.1	8630	BOATS (OUTBOARD, ROW BOATS)	7	977	18.9	0.4
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	30	8 617	9.7	1.1	8640	BILLIARDS, POOL, BOWLING EQUIPMENT	17	11 989	56.1	4.9
8561	STRUCTURAL ASSEMBLIES	28	8 613	9.8	1.1	8650	THEATER, STUDIO EQUIPMENT	17	3 341	51.0	1.4
	COMMODITIES N.E.C.	(X)	4	(X)	(2)	8660	OTHER RECREATION, HOBBY GOODS	41	4 546	97.0	1.8
8570	OTHER BUILDING MATERIALS	35	2 809	4.1	0.4	8670	JEWELRY, SILVERWARE, TROPHIES	9	17 135	89.7	7.0
9210	LOGS, PILES, PULPWOOD, POLES, ETC.	33	5 200	10.8	0.7	8820	CLOCKS, WATCHES, WATCH MOVEMENTS	9	405	10.9	0.2
9750	MISCELLANEOUS LINES	13	963	10.7	0.1	8821	COMMODITIES N.E.C.	(X)	335	9.0	0.1
	COMMODITIES N.E.C.	(X)	4 000	(X)	0.6		LEATHER	3	70	(X)	(2)
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					9730	LUGGAGE, SADDLERY, HARNESS	3	271	5.2	0.1
	TOTAL	475	379 967	(X)	100.0	9740	COMMODITIES N.E.C.	(X)	283	10.5	0.1
1230	AUTOMOTIVE GLASS	6	1 147	34.0	0.3		TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)		17 337	(X)	7.1
1510	PAINTERS' SUPPLIES AND SUPPLIES	67	5 229	6.0	1.4		TOTAL	76	50 540	(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES	6	744	8.9	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	4	900	38.5	1.8
3420	MAJOR APPLIANCES, TV SETS, ETC.	4	716	18.5	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES	7	561	4.8	1.1
3610	HARDWARE	54	6 363	7.7	1.7	5120	SCHOOL EQUIPMENT, SUPPLIES	4	29	1.1	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8	678	4.9	0.2	5121	EQUIPMENT (INCLUDING FURNITURE)	4	29	1.1	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP.	4	2 215	50.0	0.6	7610	STATIONERY, OFFICE SUPPLIES	11	854	10.8	1.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	4	235	4.4	0.1	7810	CHINA, GLASSWARE, CROCKERY	7	93	1.4	0.2
4310	IRON, STEEL PRODUCTS (SEMI-FINISHED)	4	707	14.1	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	4	388	6.1	0.8
4220	IRON, STEEL PRODUCTS (FLAT)	21	766	4.6	0.2	8620	SPORTING, ATHLETIC GOODS, BICYCLES, ARMS AND AMMUNITION	7	461	5.9	0.9
4230	IRON AND STEEL WIRE, WIRE PRODUCTS, NAILS AND STAPLES	105	12 858	9.2	3.4	8622	FISHING TACKLE AND EQUIPMENT	5	51	0.7	0.1
4232		105	12 586	9.0	3.3	8625	COMMODITIES N.E.C.	(X)	63	1.2	0.1
	COMMODITIES N.E.C.	(X)	272	(X)	0.1		COMMODITIES N.E.C.	(X)	347	(X)	0.7
4240	IRON, STEEL FINISHED PRODUCTS	40	5 243	7.3	1.4	8630	TOYS, GAMES, FIREWORKS, ETC.	74	37 966	81.4	75.1
4260	IRON, STEEL PIPE, TUBING	6	229	2.3	0.1	8670	OTHER RECREATION, HOBBY GOODS	7	825	13.3	1.6
4330	ALUMINUM SHAPES, FORMS, ETC.	59	4 183	6.9	1.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—				Amount ¹ (\$1,000)	As percent of total sales of—		
										Establishments handling the line	All establish- ments ¹
8820	JEWELRY, SILVERWARE, TROPHIES . . .	9	79	2.6	0.2	6620	UNPREPARED IRON AND STEEL SCRAP . .	28	817	1.5	0.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	4	209	7.4	0.4	6760	SCRAP COPPER, COPPER BASE ALLOY . .	4	1 000	19.8	0.2
8920	ADVERTISING SPECIALTIES, CALENDARS, COMMODITIES N.E.C.	(X)	7 938	(X)	15.7	6780	OTHER NONFERROUS METALLIC SCRAP . .	7	570	9.1	0.1
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	4	344	10.0	0.1
	TOTAL	73	60 449	(X)	100.0	8420	ROOFING, SIOING EQUIPMENT	6	1 978	30.9	0.4
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	6	780	17.5	1.3	8570	OTHER BUILDING MATERIALS.	26	7 417	20.5	1.4
8610	PHOTOGRAPHIC GOODS	73	53 591	88.7	88.7	9760	MISCELLANEOUS LINES	7	1 144	17.0	0.2
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	6	193	27.9	0.3	9910	RECEIPTS FROM PROCESSING.	22	712	0.6	0.1
9760	MISCELLANEOUS LINES	4	693	28.3	1.1						
9930	OTHER LABOR, SERVICE RECEIPTS . . .	6	135	4.3	0.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	22	1 074	3.2	0.2
	COMMODITIES N.E.C.	(X)	5 057	(X)	8.4		COMMODITIES N.E.C.	(X)	5 173	(X)	1.0
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)						COAL AND OTHER MINERALS AND ORES (SIC 5052)				
	TOTAL	299	527 909	(X)	100.0		TOTAL	11	17 780	(X)	100.0
3610	HARDWARE	15	872	9.8	0.2	6110	COAL (BITUMINOUS AND ANTHRACITE). .	11	16 369	92.1	92.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	6	520	13.2	0.1	6120	COKE	4	697	10.1	3.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	9	1 162	4.3	0.2		COMMODITIES N.E.C.	(X)	714	(X)	4.0
4320	FARM, DAIRY MACHINERY, PARTS. . . .	4	766	24.5	0.1		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	9	874	3.8	0.2		TOTAL	532	601 416	(X)	100.0
4610	INDUSTRIAL VALVES, FITTINGS	13	1 658	4.1	0.3	1220	NEW AND REBUILT PARTS, ETC.	19	1 119	4.5	0.2
4840	ABRASIVES, ABRASIVE MATERIALS	6	1 084	5.1	0.2	1620	INOUSTRIAL CHEMICALS.	3	346	17.8	0.1
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	19	6 755	14.6	1.3	3310	ELECTRICAL WIRING SUPPLIES.	508	509 544	85.6	64.7
5420	SHIP, BOAT, MARINE PROPULSION MACH.	6	1 359	25.0	0.3	3311	INT. WIRING, CONSTR. MATERIALS. . .	385	222 026	43.0	36.4
6210	IRON, STEEL PROOUCTS (SEMI-FINISHED)	28	7 329	25.8	1.4	3312	OUTSIOE CONSTRUCTION MATERIALS. . .	281	68 712	16.5	11.4
6220	IRON, STEEL PROOUCTS (FLAT)	147	122 510	40.8	23.2	3313	LIGHTING FIXTURES	395	72 018	14.2	12.0
6221	PLATES	99	22 287	9.7	4.2	3314	ELECTRIC LAMPS.	360	29 679	6.0	4.9
6222	STRIP (HOT, COLD-ROLLED)	87	7 733	3.4	1.5	3315	MOTORS, GENERATORS, ETC..	344	117 109	24.4	19.5
6223	SHEETS (COLD-ROLLED)	72	35 854	17.8	6.8	3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	51	19 443	19.4	3.2
6224	SHEETS (HOT-ROLLED)	108	26 750	10.3	5.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	40	2 914	4.2	0.5
6225	BLACKPLATE	14	455	4.0	0.1	3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	20	1 197	2.5	0.2
6226	SHEETS (GALVANIZED, OTHER COATED)	70	20 211	9.7	3.8	3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	13	1 047	3.2	0.2
6228	FABRICATED AND STRUCTURAL PLATE . . .	23	1 441	4.1	0.3	3425	OTHER MAJOR APPLIANCES.	20	399	0.9	0.1
6229	COMMODITIES N.E.C.	54	7 763	5.3	1.5		COMMODITIES N.E.C.	(X)	271	(X)	(Z)
	OTHER FLAT IRON, STEEL PRODUCTS . .	(X)	16	(X)	(Z)						
6230	IRON AND STEEL WIRE, WIRE PROOUCTS.	111	23 669	14.1	4.5	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	76	16 154	9.9	2.7
6231	WIRE—PLAIN, COATED, BARBED, ETC. . .	34	3 315	5.0	0.6	3440	ROOM AIR CONITIONERS	67	2 069	1.7	0.3
6232	NAILS AND STAPLES	40	9 878	15.1	1.9	3510	ELECTRONIC TUBES, PARTS, ETC.	45	1 977	2.5	0.3
6233	WOVEN, WELDED WIRE FENCING, PARTS	30	4 712	14.6	0.9	3511	ELECTRONIC TUBES.	30	913	1.4	0.2
6234	WIRE ROPE AND STRAND, BALE TIES . . .	28	2 007	3.2	0.4	3513	ELECTRONIC PARTS.	13	604	4.4	0.1
6235	REINFORCEMENT MESH—WELDED, WOVEN	65	3 757	3.2	0.7		COMMODITIES N.E.C.	(X)	460	(X)	0.1
6240	IRON, STEEL FINISHED PROOUCTS	165	122 916	36.7	23.3	3610	HARDWARE	22	3 045	11.7	0.5
6241	RAILS, TIE PLATES, RAIL JOINTS. . . .	6	1 609	20.4	0.3	3710	WARM-AIR HEATING, COOLING EQUIPMENT	43	5 855	6.5	1.0
6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	84	29 717	13.0	5.6	3720	RESIDENTIAL ELEC. SPACE HEATING . .	72	2 636	2.7	0.4
6243	BARS, COLD-FINISHED	58	14 825	7.7	2.8	3730	HYRONICS EQUIPMENT, SUPPLIES . . .	21	1 577	3.2	0.3
6244	CONCRETE REINFORCEMENT BARS	84	24 790	13.2	4.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	34	11 583	19.6	1.9
6245	STRUCTURAL SHAPES	116	36 629	14.0	6.9	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	70	6 306	4.8	1.0
6246	PILING, BEARING PILES	13	6 789	41.2	1.3	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	6	380	5.5	0.1
6248	OTHER FINISHED PROOUCTS	30	8 557	9.3	1.6	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	18	769	3.3	0.1
6250	CAST IRON SOIL PIPE, TUBING	6	2 303	53.0	0.4	6260	IRON, STEEL PIPE, TUBING.	3	2 174	10.0	0.4
6260	IRON, STEEL PIPE, TUBING.	121	79 531	27.5	15.1	6261	TUBING (MECHANICAL AND PRESSURE). .	3	1 091	5.0	0.2
6261	TUBING (MECHANICAL AND PRESSURE). .	74	41 001	20.2	7.8	6262	STANDARD STEEL PIPE	3	1 083	5.0	0.2
6262	STANDARO STEEL PIPE	86	38 530	17.1	7.3	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	9	1 645	12.6	0.3
6270	OTHER CARBON STEEL PRODUCTS	28	14 305	13.5	2.7	8150	METAL MILLWORK (DOORS, ETC.). . . .	18	434	2.0	0.1
6320	ALLOY STEEL	54	16 270	9.5	3.1	9760	MISCELLANEOUS LINES	13	1 389	15.3	0.2
6321	BARS, HOT-ROLLED OR COLD-FINISHED	30	5 426	5.6	1.0	9930	OTHER LABOR, SERVICE RECEIPTS . . .	24	2 257	23.4	0.4
6322	TOOL STEEL BARS	16	4 640	7.2	0.9		COMMODITIES N.E.C.	(X)	7 800	(X)	1.3
6323	PIPE AND TUBING	22	1 408	1.2	0.3		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)				
6324	PLATE	14	4 066	4.4	0.8		TOTAL	219	626 796	(X)	100.0
6325	OTHER ALLOY STEEL	10	730	1.3	0.1	1220	NEW AND REBUILT PARTS, ETC.	11	24 771	13.4	4.0
6330	STAINLESS STEEL	69	24 069	10.0	4.6	1310	TIRES AND TUBES	7	7 015	6.1	1.1
6331	PLATES.	19	1 314	1.7	0.2	1320	RECAPPED TIRES.	4	649	1.1	0.1
6332	STRIP	13	700	1.1	0.1	1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	5	2 045	2.6	0.3
6333	SHEETS.	44	10 942	7.5	2.1	1610	SOAPS AND DETERGENTS.	4	1 946	5.2	0.3
6334	BARS, BAR-SIZE SHAPES	31	4 187	3.6	0.8	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	9	3 094	4.5	0.5
6335	OTHER STAINLESS STEEL	42	6 926	3.6	1.3	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	4	2 848	4.2	0.5
6410	COPPER WIRE (ELECTRICAL ONLY)	4	23 205	71.5	4.4	3310	ELECTRICAL WIRING SUPPLIES.	18	2 647	2.3	0.4
6420	OTHER COPPER, BRASS MILL PROOUCTS . .	54	15 103	15.2	2.9	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	77	27 090	8.3	4.3
6430	ALUMINUM SHAPES, FORMS, ETC.	84	28 987	11.3	5.5	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	206	348 450	56.4	55.6
6431	PLATE (.250 INCH AND OVER).	27	3 307	2.5	0.6	3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	88	51 111	19.6	8.2
6432	SHEET, COIL (.006 TO .240 INCH). . . .	60	15 948	9.5	3.0	3422	ELECTRIC HOME LAUNOXY EQUIPMENT . .	73	20 717	8.4	3.3
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	42	2 773	1.8	0.5	3423	TV SETS	133	214 394	38.9	34.2
6434	PIPE AND TUBING (INCL.HOLLOW BAR)	42	2 371	1.6	0.4	3424	CONSOLE RADIOS AND RECORD PLAYERS	126	23 967	5.8	3.8
6435	OTHER EXTRUDED SHAPES	31	4 588	3.7	0.9	3425	OTHER MAJOR APPLIANCES.	98	38 261	15.8	6.1
6440	NONFERROUS METALS, MINERALS, ORES .	22	9 091	7.9	1.7						
6610	PREPARED IRON AND STEEL SCRAP	30	3 342	10.0	0.6						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Establish- ments handling the line	All estab- lish- ments ¹					Establish- ments handling the line	All estab- lish- ments ¹
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	47	34 574	18.5	5.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	70	9 463	3.6	2.2
3440	ROOM AIR CONDITIONERS	70	12 362	3.7	2.0	6231	WIRE--PLAIN, COATED, BARBED, ETC.	44	1 651	0.9	0.4
						6232	NAILS AND STAPLES	57	3 805	1.6	0.9
3510	ELECTRONIC TUBES, PARTS, ETC.	63	26 161	9.1	4.2	6233	WOVEN, WELDED WIRE FENCING, PARTS	39	2 796	1.4	0.7
3511	ELECTRONIC TUBES.	53	5 090	2.6	0.8	6234	WIRE ROPE AND STRAND, BALE TIES . .	22	436	0.5	0.1
3512	TRANSISTORS AND/OR SEMICONDUCTORS	24	1 045	0.8	0.2	6235	REINFORCEMENT MESH--WELDED, WOVEN	20	775	0.8	0.2
3513	ELECTRONIC PARTS.	26	4 054	4.0	0.6						
3514	ACCESSORIES, TESTING EQUIPMENT. . .	12	1 157	1.0	0.2	6260	IRON, STEEL PIPE, TUBING.	35	2 429	1.1	0.6
3515	INTERCOMMUNICATIONS EQUIPMENT . .	6	14 064	17.0	2.2	6261	TUBING (MECHANICAL AND PRESSURE).	5	780	0.8	0.2
3516	COML., INDUSTRIAL ELECTRONIC PARTS	10	751	6.1	0.1	6262	STANDARD STEEL PIPE	32	1 649	0.7	0.4
3610	HARDWARE.	22	4 891	3.9	0.8	6510	GASOLINE, KEROSENE.	3	528	21.2	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	11	758	3.1	0.1	6530	OILS, GREASES, OTHER PETROLEUM PROD	26	316	2.7	0.1
						7850	FLOOR COVERINGS	12	6 820	4.8	1.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5	989	1.8	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	55	24 018	8.3	5.7
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	5	989	1.8	0.2	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	3	662	19.4	0.2
						8140	WOOD MILLWORK (DOORS, WINDOWS). . .	8	751	9.5	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	34	6 716	6.2	1.1	8150	METAL MILLWORK (DOORS, ETC.). . . .	15	916	1.5	0.2
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	25	2 024	2.1	0.3	8420	ROOFING, SIDING EQUIPMENT.	12	1 780	1.1	0.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	4	982	3.9	0.2	8470	OTHER BUILDING MATERIALS.	15	2 117	4.0	0.5
4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	4	434	9.5	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	65	32 515	10.3	7.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	22	21 813	10.6	3.5						
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	22	14 952	9.4	2.4	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	35	4 881	3.1	1.2
7810	CHINA, GLASSWARE, CROCKERY.	5	2 239	3.2	0.4	8740	FERTILIZER, FERTILIZER MATERIALS. . .	13	553	8.6	0.1
7820	HOUSEHOLD LINENS, DOMESTICS	9	3 155	4.6	0.5						
7850	FLOOR COVERINGS	23	15 470	7.4	2.5	8750	AGRICULTURAL CHEMICALS.	25	332	3.6	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	14	6 784	5.4	1.1	8751	WEED KILLERS, SOIL STERILIZERS. . .	22	235	2.6	0.1
							COMMODITIES N.E.C..	(X)	97	(X)	(Z)
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	5	2 347	13.5	0.4						
						9740	LUGGAGE, SADDLERY, HARNESS.	3	1 033	6.5	0.2
8610	PHOTOGRAPHIC GOODS.	13	2 637	3.5	0.4	9760	MISCELLANEOUS LINES	13	1 016	18.6	0.2
8611	CAMERAS, PARTS, ACCESSORIES	13	1 771	2.3	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	26	7 452	14.5	1.8
8612	PROJECTION APPARATUS.	7	666	1.2	0.1		COMMODITIES N.E.C..	(X)	7 268	(X)	1.7
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	23	29 254	11.2	4.7		PLUMBING AND HEATING EQUIPMENT,				
8630	TOYS, GAMES, FIREWORKS, ETC.	20	10 201	5.4	1.6		SUPPLIES (HYDRONICS) (SIC 5074)				
8820	JEWELRY, SILVERWARE, TROPHIES	13	569	0.7	0.1		TOTAL	538	423 161	(X)	100.0
9740	LUGGAGE, SADDLERY, HARNESS.	4	1 425	2.1	0.2	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	19	1 173	8.3	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	20	1 100	2.3	0.2	1620	INDUSTRIAL CHEMICALS.	5	343	5.4	0.1
	COMMODITIES N.E.C..	(X)	4 404	(X)	0.7	3310	ELECTRICAL WIRING SUPPLIES.	60	6 938	15.2	1.6
						3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	25	1 385	4.8	0.3
						3440	ROOM AIR CONDITIONERS	30	781	2.0	0.2
	ELECTRONIC PARTS AND EQUIPMENT										
	(SIC 5065) ²					3610	HARDWARE.	111	3 494	4.1	0.8
	TOTAL	293	155 351	(X)	100.0	3611	BUILDERS' HARDWARE.	50	1 070	2.8	0.3
						3614	HAND TOOLS (INCL. POWER), CUTLERY	61	816	1.7	0.2
	HARDWARE (SIC 5072)					3615	ALL OTHER HARDWARE.	37	1 280	4.1	0.3
	TOTAL	283	423 505	(X)	100.0		COMMODITIES N.E.C..	(X)	328	(X)	0.1
1220	NEW AND REBUILT PARTS, ETC.	43	3 560	1.8	0.8	3710	WARM-AIR HEATING, COOLING EQUIPMENT	285	31 266	11.3	7.4
1310	TIRES AND TUBES	30	1 790	2.1	0.4	3711	WARM-AIR FURNACES (ALL FUELS) . .	258	18 528	7.0	4.4
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	94	25 552	7.9	6.0	3712	CENTRAL HEATING, COOLING UNITS. . .	82	2 523	3.5	0.6
1620	INDUSTRIAL CHEMICALS.	9	312	13.2	0.1	3713	OILS, REGISTERS, ETC.	189	6 737	3.8	1.6
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	23	539	5.7	0.1	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	44	1 219	2.8	0.3
3310	ELECTRICAL WIRING SUPPLIES.	30	17 498	6.0	4.2	3715	OTHER SPACE HEATING EQUIPMENT . .	59	2 258	2.8	0.5
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	15	2 324	1.1	0.5		COMMODITIES N.E.C..	(X)	1	(X)	(Z)
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	30	4 016	2.1	0.9						
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	66	14 755	4.9	3.5	3720	RESIDENTIAL ELEC. SPACE HEATING . .	16	872	4.2	0.2
3440	ROOM AIR CONDITIONERS	12	866	0.6	0.2	3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	227	22 908	9.8	5.4
3610	HARDWARE.	283	184 641	43.6	43.6	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	506	270 158	65.4	63.8
						3741	PIPE FITTINGS, VALVES	451	60 908	16.1	14.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	26	3 542	1.8	0.8	3742	PLUMBING FIXTURES	438	83 312	21.7	19.7
3711	WARM-AIR FURNACES (ALL FUELS) . . .	13	856	0.7	0.2	3743	DRAINAGE SYSTEMS.	368	32 005	9.9	7.6
3713	OILS, REGISTERS, ETC.	15	1 262	0.9	0.3	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	418	93 932	25.5	22.2
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	15	760	0.7	0.2		COMMODITIES N.E.C..	(X)	1	(X)	(Z)
3715	OTHER SPACE HEATING EQUIPMENT . . .	3	624	0.7	0.1						
	COMMODITIES N.E.C..	(X)	40	(X)	(Z)	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	169	12 839	6.1	3.0
						3811	RES. AND SMALL COML. (UNDER 5 HP)	156	10 271	5.1	2.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	58	20 135	6.7	4.8	3812	RES. AND COML. (5 TO 20 HP)	53	1 749	2.1	0.4
3741	PIPE FITTINGS, VALVES	49	5 348	2.1	1.3	3813	INDUS. AND LARGE COML. (OVER 20 HP)	23	819	2.8	0.2
3742	PLUMBING FIXTURES	28	4 383	1.9	1.0						
3743	DRAINAGE SYSTEMS.	15	830	0.5	0.2	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	39	1 133	1.8	0.3
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	30	9 574	4.4	2.3						
						3910	COMMERCIAL REFRIGERATION EQUIPMENT.	33	1 518	3.8	0.4
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	15	2 416	1.7	0.6	3915	REACH-IN, WALK-IN REFRIGERATORS . .	8	1 179	18.3	0.3
4150	CHINA, GLASSWARE (COMMERCIAL) . . .	10	2 850	2.2	0.7	3916	OTHER REFRIGERATION EQUIPMENT . .	10	231	1.9	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP. .	5	776	0.9	0.2		COMMODITIES N.E.C..	(X)	108	(X)	-
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	66	20 652	6.7	4.9						
4320	FARM, DAIRY MACHINERY, PARTS.	31	1 088	12.9	0.3	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	32	5 179	12.1	1.2
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	13	1 661	4.6	0.4	4610	INDUSTRIAL VALVES, FITTINGS	62	9 949	9.7	2.4
4610	INDUSTRIAL VALVES, FITTINGS	3	533	1.3	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	49	4 842	9.0	1.1
4710	WELDING EQUIPMENT, SUPPLIES	3	351	26.5	0.1	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	25	349	1.7	0.1
4840	ABRASIVES, ABRASIVE MATERIALS	23	3 418	2.1	0.8						
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	26	1 121	0.6	0.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	14	484	4.6	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	1 116	2.9	0.7	6231	WIRE--PLAIN, COATED, BARBED, ETC.	9	248	3.3	0.1
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	8	247	0.5	0.1						
6220	IRON, STEEL PRODUCTS (FLAT)	8	294	7.2	0.1		COMMODITIES N.E.C..	(X)	236	(X)	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6250	CAST IRON SOIL PIPE, TUBING	128	7 059	5.3	1.7	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	80	42 164	77.6	77.6
6260	IRON, STEEL PIPE, TUBING.	253	23 445	9.2	5.5	3911	BEVERAGE, DRINKING WATER COOLERS.	14	3 495	21.5	6.4
6261	TUBING (MECHANICAL AND PRESSURE).	40	2 631	6.7	0.6	3912	DISPLAY CASES	37	7 817	33.6	14.4
6262	STANDARD STEEL PIPE	247	20 314	8.5	4.9	3913	ICE CREAM CABINETS.	20	891	7.2	1.6
6420	OTHER COPPER, BRASS MILL PRODUCTS .	9	1 183	11.9	0.3	3914	ICE MAKING MACHINES.	33	2 518	13.0	4.6
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	5	957	15.4	0.2	3915	REACH-IN, WALK-IN REFRIGERATORS .	47	9 863	30.3	18.1
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	16	2 402	16.5	0.6	3916	OTHER REFRIGERATION EQUIPMENT . .	59	17 579	46.2	32.3
8150	METAL MILLWORK (DOORS, ETC.). . . .	7	400	8.8	0.1		COMMODITIES N.E.C..	(X)	1	(X)	(2)
8410	INSULATION MATERIALS AND BOARD. . .	4	356	10.0	0.1	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	13	427	5.6	0.8
8520	WALLBOARD, HARDBOARD.	4	356	10.0	0.1	4180	STORE, RESTAURANT FIXTURES, EQUIP..	14	1 353	13.7	2.5
8570	OTHER BUILDING MATERIALS.	37	3 998	12.0	0.9	9930	OTHER LABOR, SERVICE RECEIPTS . . .	32	2 364	14.1	4.3
9760	MISCELLANEOUS LINES	21	2 941	15.1	0.7		COMMOOITIES N.E.C..	(X)	479	(X)	0.9
9930	OTHER LABOR, SERVICE RECEIPTS . . .	44	844	13.9	0.2		COMMERCIAL MACHINES AND EQUIPMENT				
	COMMOOITIES N.E.C..	(X)	3 609	(X)	0.9		(SIC 5081)				
	WARM AIR HEATING, AIR-CONDITIONING						TOTAL	701	266 400	(X)	100.0
	EQUIPMENT, SUPPLIES (SIC 5075)										
	TOTAL	308	188 096	(X)	100.0	2960	FOODS, (N.E.C.)	8	254	8.8	0.1
3310	ELECTRICAL WIRING SUPPLIES.	26	787	5.5	0.4	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4	142	4.5	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	3	438	4.5	0.2	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	22	1 688	10.5	0.6
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	10	2 086	16.0	1.1	4110	OFFICE MACHINES AND EQUIPMENT . . .	500	97 295	72.4	36.5
3440	ROOM AIR CONDITIONERS	58	2 709	4.5	1.4	4120	INDICATING, RECORDING INSTRUMENTS .	16	1 261	20.5	0.5
3610	HARDWARE	21	946	8.3	0.5	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	46	11 235	34.3	4.2
3613	KITCHEN AND SHELF HARDWARE.	7	95	2.4	0.1	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	40	10 315	35.2	3.9
3614	HAND TOOLS (INCL. POWER), CUTLERY .	11	210	4.3	0.1	4150	CHINA, GLASSWARE (COMMERCIAL) . . .	34	3 327	14.7	1.2
3615	ALL OTHER HARDWARE.	6	571	22.0	0.3	4160	STORE, SERVICE SHOP MACHINES. . . .	145	37 442	66.4	14.1
	COMMODITIES N.E.C..	(X)	70	(X)	(2)	4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	30	3 773	39.6	1.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	254	70 676	45.4	37.6	4180	STOKE, RESTAURANT FIXTURES, EQUIP..	108	46 472	69.5	17.4
3711	WARM-AIR FURNACES (ALL FUELS) . . .	203	26 899	20.8	14.3	4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	6	260	4.8	0.1
3712	CENTRAL HEATING, COOLING UNITS. . .	115	10 115	12.1	5.4	4422	COMPRESSORS, PUMPS.	3	247	13.7	0.1
3713	DUCTS, REGISTERS, ETC.	171	26 309	22.6	14.0		COMMODITIES N.E.C..	(X)	13	(X)	(2)
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	56	3 488	9.3	1.9	4460	PRINTING TRADES MACHINERY, EQUIP. .	6	1 208	18.1	0.5
3715	OTHER SPACE HEATING EQUIPMENT . . .	58	3 865	8.7	2.1	4480	USED OR REBUILT MACHINERY, EQUIP. .	10	271	3.4	0.1
3720	RESIDENTIAL ELEC. SPACE HEATING . .	19	1 735	10.4	0.9	4483	OTHER USED OR REBUILT MACHINERY . .	10	271	3.4	0.1
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	43	1 627	4.2	0.9	4830	PRINTING, DUPLICATING INKS.	30	1 673	11.7	0.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	61	8 394	25.5	4.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	670	21.8	0.3
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	220	60 091	40.3	31.9	5120	SCHOOL EQUIPMENT, SUPPLIES.	60	6 248	28.4	2.3
3811	RES. AND SMALL COM. (UNDER 5 HP) . .	188	27 941	20.8	14.9	7410	PRINTING, WRITING PAPER	60	3 448	13.7	1.3
3812	RES. AND COM. (5 TO 20 HP)	127	14 287	13.0	7.6	7610	STATIONERY, OFFICE SUPPLIES	215	12 200	21.9	4.6
3813	INDUS. AND LARGE COM. (OVER 20 HP) .	68	17 863	26.4	9.5	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	121	7 123	18.1	2.7
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	125	25 828	29.3	13.7	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	30	2 522	13.4	0.9
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	73	5 895	10.6	3.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	10	198	3.7	0.1
3911	BEVERAGE, DRINKING WATER COOLERS.	15	144	1.0	0.1	9760	MISCELLANEOUS LINES	18	1 046	9.9	0.4
3914	ICE MAKING MACHINES.	34	769	2.6	0.4	9930	OTHER LABOR, SERVICE RECEIPTS . . .	175	6 791	13.4	2.5
3915	REACH-IN, WALK-IN REFRIGERATORS . .	19	374	3.5	0.2		COMMODITIES N.E.C..	(X)	9 538	(X)	3.6
3916	OTHER REFRIGERATION EQUIPMENT . . .	50	4 550	15.4	2.4		CONSTRUCTION, MINING MACHINERY				
	COMMODITIES N.E.C..	(X)	58	(X)	-		AND EQUIPMENT (SIC 5082)				
4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	3	99	2.7	0.1		TOTAL	329	592 105	(X)	100.0
4610	INDUSTRIAL VALVES, FITTINGS	7	301	3.9	0.2	1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	13	1 569	4.6	0.3
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	19	1 466	10.4	0.8	1220	NEW AND REBUILT PARTS, ETC.	3	2 163	25.7	0.4
6250	CAST IRON SOIL PIPE, TUBING	14	264	2.0	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP..	329	487 162	82.3	82.3
6260	IRON, STEEL PIPE, TUBING.	27	541	3.3	0.3	4211	CRAWLER TRACTORS.	186	119 105	29.0	20.1
6261	TUBING (MECHANICAL AND PRESSURE).	11	110	3.6	0.1	4212	SELF-PROPELLED SCRAPERS	121	40 563	12.6	6.9
6262	STANDARD STEEL PIPE	21	431	3.1	0.2	4213	TRACTOR SHOVEL LOADERS.	133	40 768	12.9	6.9
8420	ROOFING, SIDING EQUIPMENT	16	344	4.3	0.2	4214	PARTS AND ATTACHMENTS	222	105 084	22.1	17.7
9760	MISCELLANEOUS LINES	4	960	14.5	0.5	4215	POWER CRANES, DRAGLINES, AND PARTS	107	43 263	20.2	7.3
9930	OTHER LABOR, SERVICE RECEIPTS . . .	29	663	21.3	0.4	4216	BITUMINOUS MIXERS, PAVERS, ETC. . .	50	19 903	15.3	3.4
	COMMODITIES N.E.C..	(X)	2 246	(X)	1.2	4217	CONCRETE MIXERS, PAVERS, ETC. . . .	69	8 713	8.1	1.5
	REFRIGERATION EQUIPMENT, SUPPLIES					4218	GRADERS, ROLLERS (OFF-HIGHWAY). . .	157	38 906	9.7	6.6
	(SIC 5078)					4219	OTHER CONSTR., MIN., LOG., EQUIP..	171	70 856	23.4	12.0
	TOTAL	80	54 353	(X)	100.0		COMMODITIES N.E.C..	(X)	1	(X)	(2)
3440	ROOM AIR CONDITIONERS	3	215	10.9	0.4	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	4	382	2.8	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	10	216	3.9	0.4	4320	FARM, DAIRY MACHINERY, PARTS. . . .	7	1 095	12.6	0.2
3711	WARM-AIR FURNACES (ALL FUELS) . . .	10	62	1.1	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	101	18 107	6.2	3.1
3712	CENTRAL HEATING, COOLING UNITS. . .	6	56	1.0	0.1	4421	ENGINES (INCL. INTERNAL COMBUST.) .	37	6 485	3.6	1.1
3713	DUCTS, REGISTERS, ETC.	4	49	1.1	0.1	4422	COMPRESSORS, PUMPS.	69	4 057	3.0	0.7
3715	OTHER SPACE HEATING EQUIPMENT . . .	4	49	1.1	0.1	4423	CRUSHING MACHINERY AND EQUIPMENT .	38	4 000	4.9	0.7
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	24	2 565	12.8	4.7	4425	OTHER GENERAL INDUSTRIAL MACH.. .	20	3 441	12.6	0.6
3811	RES. AND SMALL COM. (UNDER 5 HP) . .	14	413	5.5	0.8		COMMODITIES N.E.C..	(X)	124	(X)	(2)
3812	RES. AND COM. (5 TO 20 HP)	14	524	4.3	1.0	4440	MATERIALS HANDLING EQUIPMENT. . . .	51	14 081	10.2	2.4
3813	INDUS. AND LARGE COM. (OVER 20 HP) .	12	1 628	13.0	3.0	4441	FORK LIFT TRUCKS.	32	3 653	4.1	0.6
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	43	4 570	11.9	8.4	4443	CRANES, DERRICKS, HOISTS, ETC. . .	20	2 769	5.7	0.5
						4445	OTHER MATERIALS-HANDLING EQUIP..	17	7 435	16.9	1.3
							COMMODITIES N.E.C..	(X)	224	(X)	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—				Amount ¹ (\$1,000)	As percent of total sales of—		
										Estab- lish- ments handling the line	All estab- lish- ments ¹
4481	USED OR REBUILT MACHINERY, EQUIP. . .	92	34 425	14.7	5.8	4445	OTHER MATERIALS-HANDLING EQUIP. .	136	37 823	35.9	7.5
4461	USED CONSTRUCTION EQUIPMENT . . .	89	32 992	14.2	5.6		COMMODITIES N.E.C.	1		(X)	(Z)
4481	OTHER USED OR REBUILT MACHINERY . .	12	1 388	5.7	0.2	4450	OIL WELL, OIL REFINING MACH. EQUIP.	90	47 541	81.5	9.5
	COMMODITIES N.E.C.	(X)	45	(X)	(Z)	4460	PRINTING TRADES MACHINERY, EQUIP. .	22	16 657	84.3	3.3
4610	INDUSTRIAL VALVES, FITTINGS	10	450	3.9	0.1	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	31	23 620	88.6	4.7
4840	ABRASIVES, ABRASIVE MATERIALS . . .	14	539	4.2	0.1	4480	USED OR REBUILT MACHINERY, EQUIP. .	69	16 491	41.0	3.3
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	13	1 470	6.2	0.2	4481	USED CONSTRUCTION EQUIPMENT . . .	19	5 446	41.5	1.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	13	321	1.4	0.1	4482	USED MACHINE TOOLS	27	3 491	23.7	0.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	154	24 752	7.7	4.2	4483	OTHER USED OR REBUILT MACHINERY . .	35	7 554	45.9	1.5
	COMMODITIES N.E.C.	(X)	5 569	(X)	0.9						
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)					4510	BEARINGS, POWER, TRANSMISSION . . .	15	1 009	6.6	0.2
	TOTAL	3 694	2 095 666	(X)	100.0	4511	BALL, POLLER BEARINGS	13	367	2.5	0.1
						4512	OTHER POWER TRANSMISSION EQUIP. .	5	642	9.9	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	39	10 257	23.5	0.5	4610	INDUSTRIAL VALVES, FITTINGS	19	3 386	14.7	0.7
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	45	8 500	19.7	0.4	4710	WELDING EQUIPMENT, SUPPLIES	20	1 240	10.2	0.2
1220	NEW AND REBUILT PARTS, ETC.	342	19 851	9.4	0.9	4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	13	353	4.3	0.1
1310	TIRES AND TUBES	208	14 363	11.6	0.7	4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	7	774	22.4	0.2
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	217	2 842	2.2	0.1		COMMODITIES N.E.C.	(X)	113	(X)	(Z)
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	160	2 445	3.0	0.1	4830	PRINTING, DUPLICATING INKS	7	285	8.8	0.1
1910	SHOES, OTHER FOOTWEAR	180	2 324	2.8	0.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	34	2 206	6.2	0.4
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	63	4 826	10.7	0.2	4860	MECHANICAL RUBBER GOODS	22	598	3.3	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	177	2 467	3.0	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	31	11 250	28.5	2.2
3610	HARDWARE	336	15 400	8.2	0.7	5120	SCHOOL EQUIPMENT, SUPPLIES	8	1 639	11.7	0.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8	5 414	21.9	0.3	6220	IRON, STEEL PRODUCTS (FLAT)	8	461	6.0	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. .	3	1 719	11.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	29	371	2.3	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	1 446	119 818	13.5	5.7	6240	IRON, STEEL FINISHED PRODUCTS . . .	5	295	5.2	0.1
4311	POWER LAWNMOWERS	1 389	106 263	12.5	5.1	6260	IRON, STEEL PIPE, TUBING	51	7 362	20.5	1.5
4312	OTHER GARDEN MACHINERY, EQUIPMENT	279	13 555	6.3	0.6	8610	PHOTOGRAPHIC GOODS	5	1 938	21.0	0.4
4320	FARM, DAIRY MACHINERY, PARTS	3 527	1 793 297	89.6	85.6	8614	SENSITIZED, UNEXPOSED PHOTO. FILM	5	1 385	15.0	0.3
4321	TRACTORS, EQUIPMENT (FARM)	2 956	895 083	51.5	42.7	8615	OTHER PHOTOGRAPHIC GOODS	5	277	3.0	0.1
4322	HARVESTING MACHINERY, EQUIPMENT . .	2 188	368 247	27.1	17.6		COMMODITIES N.E.C.	(X)	276	(X)	0.1
4323	LAND PREPARATION MACHINERY, ETC. . .	1 730	226 193	20.6	10.8	9760	MISCELLANEOUS LINES	5	672	15.9	0.1
4324	DAIRY FARM, BARN EQUIPMENT	332	37 046	22.7	1.8	9930	OTHER LABOR, SERVICE RECEIPTS . . .	114	17 688	14.5	3.5
4325	IRRIGATION EQUIPMENT	158	27 205	20.6	1.3		COMMODITIES N.E.C.	(X)	7 137	(X)	1.4
4326	LIGHT INDUSTRIAL EQUIPMENT	261	32 038	14.6	1.5		INDUSTRIAL SUPPLIES (SIC 5085)				
4327	MISC. FARM MACHINERY, EQUIPMENT . .	1 878	207 485	18.5	9.9		TOTAL	617	544 378	(X)	100.0
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	5	4 430	24.3	0.2	1220	NEW AND REBUILT PARTS, ETC.	10	390	1.6	0.1
4421	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	5	3 406	33.3	0.2	1221	PAINTERS' SUPPLIES AND SUNDRIES . .	27	1 003	2.4	0.2
5440	MISCELLANEOUS TRANSPORTATION EQUIP.	40	5 158	18.4	0.2	1222	SOAPS AND DETERGENTS	4	468	1.8	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	45	4 480	11.5	0.2	1223	INDUSTRIAL CHEMICALS	16	4 176	12.8	0.8
6530	OILS, GREASES, OTHER PETROLEUM PROD.	187	4 397	11.2	0.1	1224	YARD OR PIECE GOODS	4	3 502	47.3	0.6
7870	KITCHEN UTENSILS, TOOLS, ETC.	148	1 289	1.9	0.1	1225	ELECTRICAL WIRING SUPPLIES	11	2 712	10.1	0.5
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	171	2 071	2.6	0.1	1226	HARDWARE	21	6 535	12.5	1.2
8630	TOYS, GAMES, FIREWORKS, ETC.	202	6 333	5.3	0.3	1227	PLUMBING FIXTURES, EQUIP., SUPPLIES	24	3 438	8.3	0.6
8720	FEEDS (MIXED AND OTHER)	52	2 577	10.0	0.1	1228	COMMERCIAL REFRIGERATION EQUIPMENT.	6	332	11.5	0.1
8740	FERTILIZER, FERTILIZER MATERIALS. . .	48	3 056	7.9	0.1	1229	INDICATING, RECORDING INSTRUMENTS .	10	1 453	5.2	0.3
8750	AGRICULTURAL CHEMICALS	134	5 701	5.9	0.3	4210	CONSTRUCTION, MINING, LOGGING SUP. .	13	3 942	5.6	0.7
8760	SEEDS	17	1 159	8.0	0.1	4211	PARTS AND ATTACHMENTS	7	286	13.2	0.1
9760	MISCELLANEOUS LINES	88	9 280	12.4	0.4	4212	OTHER CONSTR., MIN., LOG., EQUIP. .	6	3 429	5.0	0.6
9930	OTHER LABOR, SERVICE RECEIPTS . . .	765	27 625	5.7	1.3	4213	COMMODITIES N.E.C.	(X)	227	(X)	(Z)
	COMMODITIES N.E.C.	(X)	10 601	(X)	0.5	4320	FARM, DAIRY MACHINERY, PARTS	4	1 008	2.2	0.2
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	42	4 685	6.9	0.9
	TOTAL	661	502 675	(X)	100.0	4421	ENGINES (INCL. INTERNAL COMBUST.) . .	6	414	7.2	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	12	987	8.2	0.2	4422	COMPRESSORS, PUMPS	33	1 559	2.9	0.3
1220	NEW AND REBUILT PARTS, ETC.	12	2 591	17.0	0.5	4423	FANS, BLOWERS (INDUSTRIAL EQUIP.) .	6	368	1.3	0.1
1620	INDUSTRIAL CHEMICALS	17	258	2.8	0.1	4425	OTHER GENERAL INDUSTRIAL MACH. . .	20	1 865	7.2	0.3
3310	ELECTRICAL WIRING SUPPLIES	8	1 588	17.3	0.3		COMMODITIES N.E.C.	(X)	479	(X)	0.1
3610	HARDWARE	24	589	5.4	0.1	4430	METALWORKING MACHINERY	45	10 162	18.5	1.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5	490	10.5	0.1	4431	NEW MACHINE TOOLS	37	8 722	18.5	1.6
4120	INDICATING, RECORDING INSTRUMENTS . .	3	302	9.7	0.1	4432	MISCELLANEOUS METALWORKING EQUIP.	28	1 440	4.2	0.3
4210	CONSTRUCTION, MINING, LOGGING SUP. .	30	4 825	16.6	1.0	4440	MATERIALS HANDLING EQUIPMENT	30	6 300	9.5	1.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	7	364	6.0	0.1	4441	FORK LIFT TRUCKS	6	4 554	14.6	0.8
4320	FARM, DAIRY MACHINERY, PARTS	3	667	11.0	0.1	4443	CRANES, DERRICKS, HOISTS, ETC. . .	11	766	1.7	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP. .	47	28 982	82.4	5.8	4445	OTHER MATERIALS-HANDLING EQUIP. .	19	882	6.2	0.2
4411	DAIRY, MILK PRODUCTS MACHINERY. . .	7	5 266	90.4	1.0		COMMODITIES N.E.C.	(X)	98	(X)	(Z)
4412	OTHER FOOD PROCESSING MACHINERY . .	42	23 716	79.2	4.7	4450	OIL WELL, OIL REFINING MACH. EQUIP.	6	1 563	26.7	0.3
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	183	99 714	73.3	19.8	4460	PRINTING TRADES MACHINERY, EQUIP. .	6	2 909	35.7	0.5
4430	METALWORKING MACHINERY	129	63 210	70.0	12.6	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	13	1 972	17.2	0.4
4431	NEW MACHINE TOOLS	114	53 644	65.0	10.7	4473	WOODWORKING MACHINERY	10	1 366	13.8	0.3
4432	MISCELLANEOUS METALWORKING EQUIP. .	55	9 566	27.8	1.9	4474	OTHER SPECIAL PURPOSES MACHINERY. .	7	402	7.2	0.1
4440	MATERIALS HANDLING EQUIPMENT	202	136 262	80.4	27.1		COMMODITIES N.E.C.	(X)	204	(X)	(Z)
4441	FORK LIFT TRUCKS	101	73 373	63.6	14.6	4480	USED OR REBUILT MACHINERY, EQUIP. .	16	576	2.6	0.1
4442	INDUSTRIAL TRUCKS	39	6 180	33.0	1.2	4483	OTHER USED OR REBUILT MACHINERY . .	9	340	2.5	0.1
4443	CRANES, DERRICKS, HOISTS, ETC. . . .	33	11 931	30.0	2.4		COMMODITIES N.E.C.	(X)	236	(X)	(Z)
4444	ELEVATORS	18	6 954	31.0	1.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4510	BEARINGS, POWER, TRANSMISSION . . .	157	73 714	48.5	13.5	7510	PERSONAL SERVICE PAPERS	16	756	10.1	0.5
4511	BALL, ROLLER BEARINGS	126	38 650	35.1	7.1	7520	INDUSTRIAL PAPERS	3	98	2.9	0.1
4512	OTHER POWER TRANSMISSION EQUIP. .	115	35 064	27.1	6.4	7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	3	588	9.2	0.4
4610	INDUSTRIAL VALVES, FITTINGS	107	40 139	30.7	7.4	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	39	557	5.3	0.1
4710	WELDING EQUIPMENT, SUPPLIES	184	84 007	59.2	15.4	9730	LEATHER	8	182	7.1	0.1
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	177	52 922	38.7	9.7	9930	OTHER LABOR, SERVICE RECEIPTS . . .	21	978	12.7	0.6
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	145	28 125	26.4	5.2		COMMODITIES N.E.C.	(X)	2 066	(X)	1.3
4713	RESISTANCE WELDING SUPPLIES	58	2 960	6.3	0.5		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5086)				
4810	RECONDITIONED DRUMS AND BARRELS . .	10	2 805	91.2	0.5		TOTAL	98	115 464	(X)	100.0
4820	BOTTLING SUPPLIES	13	57 358	89.2	10.5	3610	HAIRWARE	3	78	9.9	0.1
4830	PRINTING, DUPLICATING INKS	7	4 991	91.9	0.9	4430	METALWORKING MACHINERY	3	219	33.0	0.2
4840	ABRASIVES, ABRASIVE MATERIALS . . .	88	12 578	10.6	2.3	4431	NEW MACHINE TOOLS	3	73	11.0	0.1
4850	INDUSTRIAL LEATHER, BELTING, ETC. .	24	3 175	16.8	0.6	4432	MISCELLANEOUS METALWORKING EQUIP.	3	146	22.0	0.1
4860	MECHANICAL RUBBER GOODS	107	30 677	34.2	5.6	5410	RAILROAD TRANSPORTATION EQUIPMENT	6	7 323	74.7	6.3
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	28	17 824	48.5	3.3	5420	SHIP, BOAT, MARINE PROPULSION MACH.	16	10 749	60.8	9.3
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	243	125 330	53.0	23.0	5430	AIRCRAFT, AVIATION PARTS	71	84 209	96.1	72.9
5120	SCHOOL EQUIPMENT, SUPPLIES	4	633	2.6	0.1	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	36	41 347	58.3	35.8
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	7	378	6.0	0.1	5432	AVIATION PARTS, SUPPLIES, EQUIP. .	61	42 862	63.0	37.1
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	3	405	12.7	0.1	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	8	2 548	53.7	2.2
6220	IRON, STEEL PRODUCTS (FLAT)	7	2 744	10.7	0.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	109	16.4	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	32	3 607	6.2	0.7	8640	BOATS (OUTBOARD, ROW BOATS)	6	4 021	26.1	3.5
6240	IRON, STEEL FINISHED PRODUCTS . . .	10	2 750	9.6	0.5	9760	MISCELLANEOUS LINES	5	115	9.0	0.1
6260	IRON, STEEL PIPE, TUBING	27	5 957	11.7	1.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	5 149	72.2	4.5
6330	STAINLESS STEEL	8	449	1.5	0.1		COMMODITIES N.E.C.	(X)	944	(X)	0.8
7520	INDUSTRIAL PAPERS	3	905	31.0	0.2		SCRAP, WASTE MATERIALS (SIC 5093)				
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	4	501	2.3	0.1		TOTAL	494	412 282	(X)	100.0
9760	MISCELLANEOUS LINES	10	2 016	7.8	0.4	1220	NEW AND REBUILT PARTS, ETC.	9	1 603	32.9	0.4
9930	OTHER LABOR, SERVICE RECEIPTS . . .	40	2 092	2.4	0.4	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	51	1 695	19.5	0.4
	COMMODITIES N.E.C.	(X)	12 217	(X)	2.2	3210	HIDES, SKINS, PELTS	19	402	4.6	0.1
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					6220	IRON, STEEL PRODUCTS (FLAT)	70	1 906	13.0	0.5
	TOTAL	467	378 063	(X)	100.0	6610	PREPARED IRON AND STEEL SCRAP . . .	298	127 656	39.0	31.0
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	9	1 652	10.2	0.4	6620	UNPREPARED IRON AND STEEL SCRAP . .	202	15 105	26.1	3.7
1620	INDUSTRIAL CHEMICALS	4	3 563	28.8	0.9	6630	ALLOY STEEL SCRAP	120	2 998	4.2	0.7
4110	OFFICE MACHINES AND EQUIPMENT . . .	16	1 305	8.1	0.3	6640	NICKEL ALLOY	31	420	1.4	0.1
4160	STORE, SERVICE SHOP MACHINES	4	225	8.4	0.1	6710	WASTE RAGS, TEXTILE WASTE	27	6 151	49.4	1.5
5110	DENTAL EQUIPMENT, SUPPLIES	78	47 485	94.9	12.6	6720	WIPING CLOTHS	24	5 813	54.1	1.4
5111	TEETH	61	3 130	7.7	0.8	6730	WASTE PAPER	46	12 473	44.3	3.0
5112	DENTAL GOLD	58	3 505	8.8	0.9	6740	ZINC SCRAP	86	1 170	1.9	0.3
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . .	72	20 130	40.5	5.3	6750	ALUMINUM SCRAP	247	23 021	16.9	5.6
5114	SUNDRY MERCHANDISE	67	20 720	48.4	5.5	6760	SCRAP COPPER, COPPER BASE ALLOY . .	302	185 607	63.7	45.0
5120	SCHOOL EQUIPMENT, SUPPLIES	83	44 420	80.1	11.7	6770	SCRAP LEAD	220	6 461	5.8	1.6
5130	CHURCH EQUIPMENT, SUPPLIES	9	822	17.0	0.2	6780	OTHER NONFERROUS METALLIC SCRAP . .	139	7 898	7.9	1.9
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	154	139 449	76.2	36.9	6790	OTHER WASTE MATERIALS, SCRAP . . .	12	297	9.0	0.1
5150	OPHTHALMIC PRODUCTS	106	41 384	93.6	10.9	6760	MISCELLANEOUS LINES	10	1 037	11.8	0.3
5151	PRESCRIPTION SALES	78	30 151	47.4	8.0	9930	OTHER LABOR, SERVICE RECEIPTS . . .	31	896	8.3	0.2
5152	OPHTHALMIC MERCHANDISE SALES . . .	57	7 885	31.3	2.1		COMMODITIES N.E.C.	(X)	9 673	(X)	2.3
5153	OPTICAL, OPHTHALMIC INSTRUMENTS .	51	3 348	15.3	0.9		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)				
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	30	45 796	47.6	12.1		TOTAL	118	70 271	(X)	100.0
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	55	37 897	66.3	10.0	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	339	11.2	0.5
7510	PERSONAL SERVICE PAPERS	11	497	8.1	0.1	8621	ATHLETIC EQUIPMENT, SUPPLIES. . .	3	263	8.7	0.4
7610	STATIONERY, OFFICE SUPPLIES	19	818	7.5	0.2		COMMODITIES N.E.C.	(X)	76	(X)	0.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	23	3 969	16.1	1.0	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	3	282	12.6	0.4
8610	PHOTOGRAPHIC GOODS	9	672	10.4	0.2	8810	PRECIOUS STONES (CUT) AND METALS . .	43	17 160	62.7	24.4
9930	OTHER LABOR, SERVICE RECEIPTS . . .	32	1 850	4.3	0.5	8820	JEWELRY, SILVERWARE, TROPHIES . . .	97	51 096	89.4	72.7
	COMMODITIES N.E.C.	(X)	6 259	(X)	1.7	8821	CLOCKS, WATCHES, WATCH MOVEMENTS	36	7 643	30.2	10.9
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)					8822	CUSTOM JEWELRY	69	25 779	69.7	36.7
	TOTAL	471	159 806	(X)	100.0	8823	JEWELERS' TOOLS, FINDINGS, ETC. . .	18	2 504	14.6	3.6
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	29	457	5.5	0.3	8824	SILVERWARE, PLATEWARE, ETC. . . .	22	15 170	54.3	21.6
1610	SOAPS AND DETERGENTS	20	1 775	16.7	1.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	21	802	8.7	1.1
1620	INDUSTRIAL CHEMICALS	10	627	13.8	0.4		COMMODITIES N.E.C.	(X)	592	(X)	0.8
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	11	254	8.0	0.2		DURABLE GOODS, N.E.C. (SIC 5099) ²				
1910	SHOES, OTHER FOOTWEAR	5	459	15.7	0.3		TOTAL	218	194 057	(X)	100.0
4320	FARM, DAIRY MACHINERY, PARTS	3	119	21.8	0.1		PRINTING AND WRITING PAPER (SIC 5111)				
5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	139	40 700	96.7	25.5		TOTAL	83	180 867	(X)	100.0
5220	CUSTOMTIAL, JANITORIAL SUPPLIES. . .	155	41 920	89.6	26.2	1620	INDUSTRIAL CHEMICALS	4	261	2.4	0.1
5221	MACHINES AND EQUIPMENT	120	9 387	22.1	5.9	1624	PLASTICS MATERIALS	4	261	2.4	0.1
5222	CLEANING CHEMICALS, SUPPLIES. . . .	144	32 533	70.7	20.4						
5230	LAUNDRY, DRY-CLEANING MACHINES. . .	70	22 913	84.5	14.3						
5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	8	4 519	100.0	2.8						
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	25	12 174	93.1	7.6						
5330	OTHER SERVICE BUSINESS EQUIPMENT. .	46	9 185	74.7	5.7						
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	21	12 690	89.9	7.9						
5350	SHOE REPAIR AND RESOLE MATERIALS. .	28	6 789	72.5	4.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4110	OFFICE MACHINES AND EQUIPMENT	7	146	12.5	0.1	7510	PERSONAL SERVICE PAPERS	10	792	7.4	0.2
4460	PRINTING TRADES MACHINERY, EQUIP.	3	1 078	17.0	0.6						
4870	ROPE, CORDAGE, TWINE (NOT WIPE)	7	155	1.7	0.1	7610	STATIONERY, OFFICE SUPPLIES	45	2 693	2.6	0.6
7410	PRINTING, WRITING PAPER	83	143 511	79.3	79.3	7611	STATIONERY	14	390	1.0	0.1
7420	ROLL NEWSPRINT, PHOTOGRAPHIC PAPER	21	5 490	7.2	3.0	7613	LOOSELEAF BINDERS, BLANK BOOKS	16	541	1.6	0.1
7510	PERSONAL SERVICE PAPERS	24	6 777	11.6	3.7	7614	PENS, MECHANICAL PENCILS	37	1 103	1.1	0.2
7520	INDUSTRIAL PAPERS	29	15 295	14.9	8.5	7616	GREETING CARDS, CHRISTMAS CARDS	20	519	2.7	0.1
7530	SHIPPING ROOM SUPPLIES	4	442	2.5	0.2		COMMODITIES N.E.C.	(X)	140	(X)	(Z)
7540	PAPERBOARD, BOXBOARD	5	554	3.0	0.3	7820	HOUSEHOLD LINENS, DOMESTICS	3	828	28.8	0.2
7610	STATIONERY, OFFICE SUPPLIES	16	5 951	14.5	3.3	7870	KITCHEN UTENSILS, TOOLS, ETC.	35	16 360	21.0	3.4
8510	BUILDING AND CONSTRUCTION PAPER	5	204	1.2	0.1	8610	PHOTOGRAPHIC GOODS	38	2 842	2.2	0.6
	COMMODITIES N.E.C.	(X)	1 003	(X)	0.6	8630	TOYS, GAMES, FIREWORKS, ETC.	30	3 699	4.0	0.8
	STATIONERY SUPPLIES (SIC 5112)					8750	AGRICULTURAL CHEMICALS	23	1 423	3.0	0.3
	TOTAL	309	122 777	(X)	100.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	19	1 627	2.3	0.3
1510	PAINTERS' SUPPLIES AND SUPPLIES	3	1 402	20.4	1.1	9760	MISCELLANEOUS LINES	10	10 940	20.2	2.3
4110	OFFICE MACHINES AND EQUIPMENT	150	6 423	12.6	5.2		OTHER LABOR, SERVICE RECEIPTS	3	670	1.7	0.1
4830	PRINTING, DUPLICATING INKS	26	149	1.3	0.1		COMMODITIES N.E.C.	(X)	1 792	(X)	0.4
5120	SCHOOL EQUIPMENT, SUPPLIES	67	3 607	9.5	2.9		PIECE GOODS (SIC 5133)				
5170	OTHER SCIENTIFIC, PROFESSIONAL, EQUIP.	3	1 402	20.4	1.1		TOTAL	76	90 364	(X)	100.0
5220	CUSTODIAL, JANITORIAL SUPPLIES	7	152	1.6	0.1	1710	YARD OR PIECE GOODS	76	76 791	85.0	85.0
7410	PRINTING, WRITING PAPER	67	1 635	7.4	1.3	1730	KNIT FABRICS, KNITTING YARNS, ETC.	4	3 352	23.9	3.7
7510	PERSONAL SERVICE PAPERS	26	284	1.9	0.2	1731	KNIT FABRICS	4	3 192	22.8	3.5
7530	SHIPPING ROOM SUPPLIES	22	2 283	10.9	1.9		COMMODITIES N.E.C.	(X)	160	(X)	0.2
7540	PAPERBOARD, BOXBOARD	3	83	1.0	0.1	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	4	3 536	30.8	3.9
7610	STATIONERY, OFFICE SUPPLIES	309	91 392	74.4	74.4	1812	SUITS, COATS, TROUSERS, OVERCOATS	4	579	5.0	0.6
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	119	10 446	19.1	8.7	1813	SHIRTS (DRESS AND SPORT)	4	673	5.9	0.7
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	14	967	9.1	0.8	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR	4	1 185	10.3	1.3
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	28	355	6.3	0.3		COMMODITIES N.E.C.	(X)	1 099	(X)	1.2
9760	MISCELLANEOUS LINES	9	636	8.3	0.5	5310	UPPERMIDDLE-CLASS FABRICS, SUPPLIES	13	1 305	14.2	1.4
9930	OTHER LABOR, SERVICE RECEIPTS	47	823	7.2	0.7	7820	HOUSEHOLD LINENS, DOMESTICS	6	2 365	17.4	2.6
	COMMODITIES N.E.C.	(X)	533	(X)	0.4	7821	RECREATION, COMFORTERS, BLANKETS	6	850	6.3	0.9
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)					7823	SHEETS, PILLOW CASES	4	862	6.7	1.0
	TOTAL	176	205 352	(X)	100.0	7824	TOWELS, WASH CLOTHS	4	437	3.4	0.5
1610	SOAPS AND DETERGENTS	24	598	3.6	0.3		COMMODITIES N.E.C.	(X)	216	(X)	0.2
1620	INDUSTRIAL CHEMICALS	12	326	5.3	0.2		NOTIONS AND OTHER DRY GOODS (SIC 5134) ²				
2410	CONFECTIONERY	14	1 414	12.0	0.7		TOTAL	41	35 505	(X)	100.0
2960	FOODS, N.E.C.	12	419	3.8	0.2		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)				
4180	STORE, RESTAURANT FIXTURES, EQUIP.	5	213	17.8	0.1		TOTAL	85	118 874	(X)	100.0
4870	ROPE, CORDAGE, TWINE (NOT WIPE)	35	714	1.3	0.3	1710	YARD OR PIECE GOODS	9	2 323	21.5	2.0
5120	SCHOOL EQUIPMENT, SUPPLIES	16	818	5.7	0.4	1711	COTTON FABRICS	9	554	5.1	0.5
5220	CUSTODIAL, JANITORIAL SUPPLIES	28	1 450	5.1	0.7	1712	PAYON, NYLON, ETC.	9	1 290	11.9	1.1
5230	LAUNDRY, DRY-CLEANING MACHINES	14	241	1.9	0.1	1713	WOOL FABRICS	5	334	4.0	0.3
5730	WASTE PAPER	5	241	9.1	0.1	1714	OTHER YARD GOODS	5	144	1.8	0.1
7410	PRINTING, WRITING PAPER	38	27 934	30.9	13.6		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
7420	ROLL NEWSPRINT, PHOTOGRAPHIC PAPER	17	2 238	5.0	1.1	1720	NOTIONS (THREAD, BUTTONS, ETC.)	8	639	6.8	0.5
7510	PERSONAL SERVICE PAPERS	105	42 707	32.0	20.8	1730	KNIT FABRICS, KNITTING YARNS, ETC.	6	762	9.4	0.6
7520	INDUSTRIAL PAPERS	148	87 511	45.4	42.6	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	65	105 251	88.5	88.5
7530	SHIPPING ROOM SUPPLIES	64	10 605	11.9	5.2	1820	WOMEN'S, CHILDREN'S CLOTHING	21	2 043	10.9	1.7
7540	PAPERBOARD, BOXBOARD	48	10 306	16.3	5.0	1821	DRESSES, SKIRTS, BLOUSES	8	169	1.6	0.1
7610	STATIONERY, OFFICE SUPPLIES	34	11 868	15.5	5.8	1822	SUITS, COATS (EXCEPT FUR)	4	150	4.5	0.1
7850	FLOOR COVERINGS	3	1 783	33.1	0.9	1823	CHILDREN'S INFANTS' WEAR	8	192	3.2	0.2
7851	CARPETS, RUGS	3	1 783	33.1	0.9	1824	WOMEN'S, CHILDREN'S UNDERWEAR	13	934	10.4	0.8
8510	BUILDING AND CONSTRUCTION PAPER	10	729	7.6	0.4	1825	OTHER APPAREL, ACCESSORIES	15	598	6.4	0.5
8530	ADHESIVES, MASTICS	10	311	3.1	0.2	1910	SHOES, OTHER FOOTWEAR	21	3 690	11.0	3.1
9930	OTHER LABOR, SERVICE RECEIPTS	5	150	8.7	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES	6	734	10.7	0.6
	COMMODITIES N.E.C.	(X)	2 776	(X)	1.4	7820	HOUSEHOLD LINENS, DOMESTICS	9	1 261	12.2	1.1
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)					7821	RECREATION, COMFORTERS, BLANKETS	7	294	3.1	0.2
	TOTAL	245	481 938	(X)	100.0	7823	SHEETS, PILLOW CASES	9	362	3.5	0.3
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	142	223 854	65.4	46.4	7824	TOWELS, WASH CLOTHS	9	405	3.9	0.3
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	118	68 252	18.1	14.2		OTHER LINENS, DOMESTICS	4	149	2.3	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	151	100 990	23.9	21.0		COMMODITIES N.E.C.	(X)	51	(X)	(Z)
1450	DRUGGISTS' SUPPLIES	78	29 311	10.4	6.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	4	659	11.0	0.6
1510	PAINTERS' SUPPLIES AND SUPPLIES	5	245	4.5	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES	4	1 345	27.1	1.1
1610	SOAPS AND DETERGENTS	9	416	3.6	0.1	8624	CAMPING EQUIPMENT	4	1 345	27.1	1.1
1620	INDUSTRIAL CHEMICALS	7	468	33.1	0.1		COMMODITIES N.E.C.	(X)	167	(X)	0.1
1710	YARD OR PIECE GOODS	3	2 733	9.1	0.6						
1720	NOTIONS (THREAD, BUTTONS, ETC.)	26	855	3.7	0.2						
1820	WOMEN'S, CHILDREN'S CLOTHING	3	587	20.6	0.1						
2930	PET FOODS—ALL KINDS	9	1 192	4.1	0.2						
3410	NONCONSOLE PAIDOS AND PHONOGRAPHS	10	493	2.1	0.1						
3430	ELECTRIC HOUSEWARES AND SUPPLIES	16	2 426	5.8	0.5						
4320	FARM, DAIRY MACHINERY, PARTS	3	1 299	17.0	0.3						
5120	SCHOOL EQUIPMENT, SUPPLIES	38	3 774	4.1	0.8						
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	14	1 012	2.3	0.2						
7410	PRINTING, WRITING PAPER	10	365	3.7	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)						2711	FRESH FRUITS, BERRIES, MELONS . .	102	64 713	4.6	2.8	
	TOTAL	95	93 929	(X)	100.0	2712	FRESH VEGETABLES.	95	45 231	4.2	2.0		
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	5	387	9.9	0.4	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	141	69 664	3.9	3.0		
1710	YARD OR PIECE GOODS	9	1 621	9.0	1.7	2820	COFFEE--GREEN	8	5 391	1.4	0.2		
1711	COTTON FABRICS.	7	886	5.4	0.9	2830	TEA, SPICES	133	25 842	1.5	1.1		
1712	RAYON, NYLON, ETC.	6	537	3.8	0.6	2840	BAKERY PRODUCTS	74	27 218	2.4	1.2		
1714	OTHER YARD GOODS	3	148	1.2	0.2	2850	FOOD AND BEVERAGE BASIC MATERIALS .	45	40 521	7.3	1.8		
	COMMODITIES N.E.C.	(X)	50	(X)	0.1	2860	CANNED, BOTTLED FOODS	180	502 682	22.6	21.7		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	11	1 253	6.2	1.3	2861	CANNED, BOTTLED JUICES, DRINKS . .	159	236 365	10.9	10.2		
1730	KNIT FABRICS, KNITTING YARNS, ETC..	5	1 271	9.1	1.4	2862	CANNED, BOTTLED BABY FOODS. . . .	108	24 292	1.5	1.1		
1731	KNIT FABRICS.	5	1 070	7.7	1.1	2863	CANNED, BOTTLED FRUITS, VEGS. . . .	153	121 361	7.0	5.2		
1732	YARNS (EXCEPT INDUSTRIAL)	5	53	0.4	0.1	2864	CANNED FISH, SEAFOOD.	141	27 236	1.6	1.2		
1733	OTHER DRY GOODS	3	148	1.4	0.2	2865	CANNED MEATS.	134	25 941	1.6	1.1		
						2866	CANNED MILK	101	11 730	1.0	0.5		
						2867	OTHER CANNED, BOTTLED FOODS	103	55 757	4.4	2.4		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	30	8 394	25.2	8.9	2870	SUGAR--REFINED.	151	69 684	4.0	3.0		
1811	WORK CLOTHING, WORK GLOVES	15	576	2.7	0.6	2890	BREAKFAST FOODS	138	65 512	3.7	2.8		
1812	SUITS, COATS, TROUSERS, OVERCOATS	5	156	4.6	0.2	2910	FLOUR, RELATED PRODUCTS	130	48 593	2.6	2.1		
1813	SHIRTS (DRESS AND SPORT)	18	744	3.2	0.8	2920	MARGARINE, SHORTENINGS, ETC. . . .	149	61 778	3.5	2.7		
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	12	533	2.7	0.6	2930	PET FOODS--ALL KINDS.	113	54 788	3.5	2.4		
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	25	5 494	17.8	5.8	2940	DRIED FRUITS, VEGETABLES.	103	14 756	1.2	0.6		
1816	OTHER CLOTHING, FURNISHINGS	20	890	4.0	0.9	2950	SOFT DRINKS, BOTTLED WATERS	80	33 237	2.2	1.4		
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2960	FOODS, N.E.C.	98	95 253	7.4	4.1		
						3610	HARDWARE.	8	1 766	9.0	0.1		
						4180	STORE, RESTAURANT FIXTURES, EQUIP..	10	7 410	3.3	0.3		
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	93	75 828	80.8	80.7	5120	SCHOOL EQUIPMENT, SUPPLIES.	56	4 383	0.8	0.2		
1830	MILLINERY AND MILLINERY SUPPLIES. .	3	134	16.6	0.1	7110	CIGARETTES, CIGARS, TOBACCO	109	88 642	5.8	3.8		
1910	SHOES, OTHER FOOTWEAR	6	716	15.9	0.8	7111	CIGARETTES.	109	78 685	5.1	3.4		
1911	MEN'S, BOYS' SHOES	6	362	8.0	0.4	7112	CIGARS.	39	2 007	0.4	0.1		
1912	WOMEN'S, MISSES' SHOES.	6	250	5.6	0.3	7113	OTHER TOBACCO	79	7 950	0.7	0.3		
1913	CHILDREN'S, INFANTS' SHOES.	3	83	3.1	0.1	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	31	4 961	2.3	0.2		
	COMMODITIES N.E.C.	(X)	21	(X)	(Z)	7211	BEER, ALE, ETC.	31	4 961	2.3	0.2		
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	5	117	2.6	0.1	7510	PERSONAL SERVICE PAPERS	127	57 060	3.7	2.5		
7810	CHINA, GLASSWARE, CROCKERY.	3	155	6.0	0.2	7520	INDUSTRIAL PAPERS	96	18 826	1.8	0.8		
7820	HOUSEHOLD LINENS, DOMESTICS	16	3 038	13.9	3.2	7610	STATIONERY, OFFICE SUPPLIES	35	2 348	1.0	0.1		
7821	BEOSPREADS, COMFORTERS, BLANKETS.	16	633	2.9	0.7	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	42	8 107	1.7	0.4		
7822	TABLE LINENS.	11	251	1.4	0.3	9750	SMOKERS' SUPPLIES AND PIPES	13	6 779	1.5	0.3		
7823	SHEETS, PILLOW CASES.	16	972	4.4	1.0	9760	MISCELLANEOUS LINES	19	5 082	2.5	0.2		
7824	TOWELS, WASH CLOTHS	16	939	4.3	1.0	9930	OTHER LABOR, SERVICE RECEIPTS . . .	27	15 514	1.5	0.7		
7825	OTHER LINENS, DOMESTICS	7	243	1.6	0.3		COMMODITIES N.E.C.	(X)	5 068	(X)	0.2		
7840	CURTAINS, DRAPES.	5	69	1.9	0.1		FROZEN FOODS (SIC 5142)						
7850	FLOOR COVERINGS	9	217	1.2	0.2		TOTAL	114	253 195	(X)	100.0		
7851	CARPETS, RUGS	9	217	1.2	0.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	114	179 699	71.0	71.0		
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	5	315	8.6	0.3	2111	FROZEN FRUITS, JUICES	57	7 008	7.8	2.8		
	COMMODITIES N.E.C.	(X)	414	(X)	0.4	2112	FROZEN VEGETABLES, JUICES	57	10 858	11.3	4.3		
	FOOTWEAR (SIC 5139)					2113	FROZEN POULTRY (PACKAGED ONLY) . .	52	10 088	11.8	4.0		
	TOTAL	60	110 423	(X)	100.0	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	62	23 750	20.2	9.4		
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	4	975	3.3	0.9	2115	FROZEN MEATS (PACKAGED ONLY) . . .	65	47 987	48.9	38.7		
1825	OTHER APPAREL, ACCESSORIES.	4	975	3.3	0.9	2116	FROZEN PREPARED FOODS, ETC. . . .	38	15 042	22.6	5.9		
1910	SHOES, OTHER FOOTWEAR	60	108 880	98.6	98.6	2117	OTHER PACKAGE FROZEN FOODS . . .	38	14 966	29.0	5.9		
1911	MEN'S, BOYS' SHOES	39	37 060	42.4	33.6	2210	BUTTER AND CHEESE	11	8 996	9.3	3.6		
1912	WOMEN'S, MISSES' SHOES.	47	52 238	50.9	47.3	2310	EGGS.	3	431	3.3	0.2		
1913	CHILDREN'S, INFANTS' SHOES.	33	10 515	17.5	9.5	2420	POULTRY	6	5 751	7.2	2.3		
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	19	9 067	19.3	8.2	2510	FISH, SEAFOOD (FRESH AND FROZEN) .	5	13 797	18.8	5.4		
	COMMODITIES N.E.C.	(X)	568	(X)	0.5	2610	MEATS, PROVISIONS	16	16 172	10.7	6.4		
	GROCERIES, GENERAL LINE (SIC 5141)					2710	FRESH FRUITS, VEGETABLES.	17	15 799	14.9	6.2		
	TOTAL	217	2 313 507	(X)	100.0	2840	BAKERY PRODUCTS	5	1 509	14.2	0.6		
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	32	4 348	1.2	0.2	2860	CANNED, BOTTLED FOODS	11	4 661	21.7	1.8		
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	71	21 476	1.9	0.9	2860	MARGARINE, SHORTENINGS, ETC. . . .	11	5 117	5.6	2.0		
1610	SOAPS AND DETERGENTS.	138	88 874	5.1	3.8		COMMODITIES N.E.C.	(X)	1 263	(X)	0.5		
1620	INDUSTRIAL CHEMICALS.	2	1 923	2.1	0.1		DAIRY PRODUCTS (SIC 5143)						
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	156	189 158	9.2	8.2		TOTAL	348	273 253	(X)	100.0		
2210	BUTTER AND CHEESE	93	38 215	2.6	1.7	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	8	1 138	20.6	0.4		
2220	ICE CREAM, ICES	24	13 845	1.5	0.6	2113	FROZEN POULTRY (PACKAGED ONLY) . .	5	1 057	20.6	0.4		
2230	MILK, CREAM (FLUID)	23	25 936	3.2	1.1		COMMODITIES N.E.C.	(X)	81	(X)	(Z)		
2240	OTHER DAIRY PRODUCTS.	59	42 674	3.0	1.8	2210	BUTTER AND CHEESE	156	47 046	38.5	17.2		
2310	EGGS.	45	15 805	1.6	0.7	2220	ICE CREAM, ICES	113	15 754	33.6	5.8		
2320	POULTRY	24	31 454	4.2	1.4	2230	MILK, CREAM (FLUID)	255	121 275	83.6	44.4		
2410	CONFECTIONERY	145	86 103	5.1	3.7	2240	OTHER DAIRY PRODUCTS.	150	71 949	50.9	26.3		
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	29	11 509	2.0	0.5	2310	EGGS.	30	1 317	13.4	0.5		
2610	MEATS, PROVISIONS	87	291 378	16.7	12.6	2510	FISH, SEAFOOD (FRESH AND FROZEN) .	4	146	16.9	0.1		
						2610	MEATS, PROVISIONS	8	259	5.3	0.1		
						2860	CANNED, BOTTLED FOODS	14	903	5.8	0.3		
2710	FRESH FRUITS, VEGETABLES.	104	109 944	7.8	4.8	2920	MARGARINE, SHORTENINGS, ETC. . . .	10	215	3.6	0.1		
						2922	SHORTENINGS, COOKING OILS	6	143	4.7	0.1		
							COMMODITIES N.E.C.	(X)	72	(X)	(Z)		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
2940	FOODS, N.E.C.	8	1 344	11.0	0.5		FISH AND SEAFOODS (SIC 5146) ²				
8720	FEEDS (MIXED AND OTHER)	36	7 462	23.1	2.9						
9750	MISCELLANEOUS LINES	4	682	24.1	0.2						
9930	OTHER LABOR, SERVICE RECEIPTS	8	804	5.0	0.3		TOTAL	31	15 462	(X)	100.0
	COMMODITIES N.E.C.	(X)	2 459	(X)	0.9						
	POULTRY AND POULTRY PRODUCTS (SIC 5144)						MEAT AND MEAT PRODUCTS (SIC 5147)				
	TOTAL	324	281 587	(X)	100.0	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	73	11 996	8.5	1.6
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	19	4 078	10.2	1.4	2112	FROZEN VEGETABLES, JUICES	10	879	6.4	0.1
2111	FROZEN FRUITS, JUICES	10	447	2.1	0.2	2113	FROZEN POULTRY (PACKAGED ONLY)	17	846	2.1	0.1
2112	FROZEN VEGETABLES, JUICES	5	206	1.6	0.1	2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	38	5 597	7.1	0.8
2113	FROZEN POULTRY (PACKAGED ONLY)	7	925	5.0	0.3	2115	FROZEN MEATS (PACKAGED ONLY)	43	3 897	5.0	0.5
2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	12	734	3.1	0.3	2117	OTHER PACKAGED FROZEN FOODS	7	439	4.1	0.1
2115	FROZEN PREPARED FOODS, ETC.	10	670	3.7	0.2		COMMODITIES N.E.C.	(X)	338	(X)	(Z)
2117	OTHER PACKAGED FROZEN FOODS	5	1 018	5.7	0.4	2210	BUTTER AND CHEESE	42	1 287	2.2	0.2
	COMMODITIES N.E.C.	(X)	78	(X)	(Z)	2320	POULTRY	60	5 188	6.1	0.7
2210	BUTTER AND CHEESE	12	3 958	19.9	1.4	2323	DRESSED POULTRY (RESALES)	53	4 843	6.3	0.7
2230	MILK, CREAM (FLUID)	19	414	10.3	0.1		COMMODITIES N.E.C.	(X)	345	(X)	(Z)
2310	EGGS	253	110 486	59.0	39.2	2510	FISH, SEAFOOD (FRESH AND FROZEN)	15	957	5.4	0.1
2320	POULTRY	186	153 994	81.8	54.7	2610	MEATS, PROVISIONS	304	709 328	96.0	96.0
2321	LIVE POULTRY	85	25 666	63.5	9.1	2660	CANNED, BOTTLED FOODS	27	2 033	3.9	0.3
2322	DRESSED POULTRY (KILLED)	16	28 889	83.6	10.3	2920	MARGARINE, SHORTENINGS, ETC.	26	1 011	2.7	0.1
2323	DRESSED POULTRY (RESALES)	97	99 434	73.5	35.3	2922	SHORTENINGS, COOKING OILS	19	719	2.3	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		COMMODITIES N.E.C.	(X)	292	(X)	(Z)
2510	FISH, SEAFOOD (FRESH AND FROZEN)	12	370	1.7	0.1	2960	FOODS, N.E.C.	5	689	7.2	0.1
2610	MEATS, PROVISIONS	12	844	3.6	0.3	7520	INDUSTRIAL PAPERS	3	1 739	11.2	0.2
2611	FRESH, FROZEN MEATS	9	304	3.7	0.1	9760	MISCELLANEOUS LINES	5	1 220	17.8	0.2
2613	CURED, BOILED, SMOKEO MEATS	5	533	3.1	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	8	1 298	3.1	0.2
	COMMODITIES N.E.C.	(X)	7	(X)	(Z)		COMMODITIES N.E.C.	(X)	1 935	(X)	0.3
2710	FRESH FRUITS, VEGETABLES	7	238	3.7	0.1		FRESH FRUITS AND VEGETABLES (SIC 5148)				
2712	FRESH VEGETABLES	7	196	3.0	0.1		TOTAL	281	298 418	(X)	100.0
	COMMODITIES N.E.C.	(X)	42	(X)	(Z)	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	65	22 490	22.9	7.5
2840	CANNED, BOTTLED FOODS	3	906	16.3	0.3	2210	BUTTER AND CHEESE	10	333	2.0	0.1
2867	OTHER CANNED, BOTTLED FOODS	3	409	7.3	0.1	2320	POULTRY	6	456	4.5	0.2
	COMMODITIES N.E.C.	(X)	497	(X)	0.2	2323	DRESSED POULTRY (RESALES)	6	456	4.5	0.2
2920	MARGARINE, SHORTENINGS, ETC.	16	539	2.6	0.2	2410	CONFECTIONERY	9	421	3.7	0.1
2922	SHORTENINGS, COOKING OILS	14	470	2.3	0.2	2414	NUTS, OTHER CONFECTIONS	7	404	3.6	0.1
	COMMODITIES N.E.C.	(X)	69	(X)	(Z)		COMMODITIES N.E.C.	(X)	17	(X)	(Z)
2950	FOODS, N.E.C.	5	539	7.5	0.2	2510	FISH, SEAFOOD (FRESH AND FROZEN)	9	237	1.6	0.1
2720	FEEDS (MIXED AND OTHER)	34	3 865	16.7	1.4	2610	MEATS, PROVISIONS	10	3 233	18.3	1.1
9930	OTHER LABOR, SERVICE RECEIPTS	7	214	11.5	0.1	2611	FRESH, FROZEN MEATS	8	2 960	17.6	1.0
	COMMODITIES N.E.C.	(X)	1 142	(X)	0.4	2612	SAUSAGE, MEAT LOAVES	3	258	2.6	0.1
	CONFECTIONERY (SIC 5145)						COMMODITIES N.E.C.	(X)	15	(X)	(Z)
	TOTAL	110	61 569	(X)	100.0	2710	FRESH FRUITS, VEGETABLES	281	255 666	85.7	85.7
2210	BUTTER AND CHEESE	6	153	4.9	0.2	2711	FRESH FRUITS, BERRIES, MELONS	199	100 925	41.9	33.8
2410	CONFECTIONERY	110	45 583	73.7	73.7	2712	FRESH VEGETABLES	227	154 741	58.5	51.9
2610	MEATS, PROVISIONS	6	265	6.9	0.4	2850	FOOD AND BEVERAGE BASIC MATERIALS	19	6 547	26.1	2.2
2613	CURED, BOILED, SMOKEO MEATS	5	178	5.8	0.3	2860	CANNED, BOTTLED FOODS	13	1 526	6.1	0.5
	COMMODITIES N.E.C.	(X)	87	(X)	0.1	2861	CANNED, BOTTLED JUICES, DRINKS	9	421	2.0	0.1
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	5	40	1.5	0.1	2863	CANNED, BOTTLED FRUITS, VEGS.	7	925	5.9	0.3
2850	FOOD AND BEVERAGE BASIC MATERIALS	5	90	2.6	0.1		COMMODITIES N.E.C.	(X)	180	(X)	0.1
2860	CANNED, BOTTLED FOODS	8	179	3.5	0.3	2870	SUGAR--REFINED	10	271	1.5	0.1
2861	CANNED MEATS	5	86	2.1	0.1	2890	BREAKFAST FOODS	6	829	21.1	0.3
2863	COMMODITIES N.E.C.	(X)	93	(X)	0.2	2910	FLOUR, RELATED PRODUCTS	13	327	1.7	0.1
2870	SUGAR--REFINED	5	1 124	14.0	1.8	2920	MARGARINE, SHORTENINGS, ETC.	16	723	2.6	0.2
2890	BREAKFAST FOODS	10	498	8.1	0.8	2921	MARGARINE, BUTTER SUBSTITUTES	11	246	1.5	0.1
2910	FLOUR, RELATED PRODUCTS	7	131	2.7	0.2	2922	SHORTENINGS, COOKING OILS	16	477	1.8	0.2
2920	MARGARINE, SHORTENINGS, ETC.	16	723	2.6	0.2	2940	DRIED FRUITS, VEGETABLES	4	296	2.1	0.1
2921	MARGARINE, BUTTER SUBSTITUTES	11	246	1.5	0.1	2950	SOFT DRINKS, BOTTLED WATERS	6	248	3.2	0.1
2922	SHORTENINGS, COOKING OILS	16	477	1.8	0.2	2960	FOODS, N.E.C.	6	2 289	21.3	0.8
2940	DRIED FRUITS, VEGETABLES	4	296	2.1	0.1	7110	CIGARETTES, CIGARS, TOBACCO	4	835	30.5	0.3
2950	SOFT DRINKS, BOTTLED WATERS	6	248	3.2	0.1	7111	CIGARETTES	4	805	29.4	0.3
2960	FOODS, N.E.C.	6	2 289	21.3	0.8		COMMODITIES N.E.C.	(X)	30	(X)	(Z)
7110	CIGARETTES, CIGARS, TOBACCO	4	835	30.5	0.3	7510	PERSONAL SERVICE PAPERS	7	403	2.0	0.1
7111	CIGARETTES	4	805	29.4	0.3		COMMODITIES N.E.C.	(X)	1 288	(X)	0.4
7112	CIGARS	13	260	2.3	0.4						
7113	OTHER TOBACCO	10	146	1.6	0.2						
7510	PERSONAL SERVICE PAPERS	15	2 584	13.4	4.2						
7520	INDUSTRIAL PAPERS	5	180	5.6	0.3						
9750	MISCELLANEOUS LINES	4	1 775	39.1	2.9						
	COMMODITIES N.E.C.	(X)	331	(X)	0.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					3110	COTTON (RAW), INCLUDING LINTERS . .	9		74.7	74.7
	TOTAL	389	775 264	(X)	100.0	8720	FEEDS (MIXED AND OTHER)	5		8.9	6.0
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	14	7 805	2.1	1.0	8721	POULTRY, LIVESTOCK FEED	3		5.9	2.0
1610	SOAPS AND DETERGENTS	45	13 039	3.0	1.7		COMMODITIES N.E.C.	(X)		(X)	3.9
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.) .	43	45 440	8.6	5.9	8740	FERTILIZER, FERTILIZER MATERIALS . .	6	(D)	7.1	3.9
2111	FROZEN FRUITS, JUICES	34	11 983	2.5	1.5	8750	AGRICULTURAL CHEMICALS	4		4.5	2.0
2112	FROZEN VEGETABLES, JUICES	26	6 014	1.4	0.8	8760	SEEDS	3		6.8	2.0
2113	FROZEN POULTRY (PACKAGE ONLY) . . .	11	493	1.7	0.1	9920	COMMODITY CREDIT RECEIPTS	3		1.6	0.6
2114	FROZEN FISH, SEAFOOD (PKG. ONLY) . .	26	4 887	1.2	0.6	9930	OTHER LABOR, SERVICE RECEIPTS . . .	3		2.5	0.6
2115	FROZEN MEATS (PACKAGE ONLY)	11	611	2.7	0.1		COMMODITIES N.E.C.	(X)		(X)	10.2
2116	FROZEN PREPARED FOODS, ETC.	37	20 989	4.6	2.7		GRAIN (SIC 5153)				
2117	OTHER PACKAGE FROZEN FOODS	6	463	2.0	0.1		TOTAL	3 691	7 687 949	(X)	100.0
2210	BUTTER AND CHEESE	32	9 240	2.1	1.2	3120	GRAINS, BEANS, ETC.	3 691	6 764 407	88.0	88.0
2220	ICE CREAM, ICES	9	3 772	1.0	0.5	3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	51	9 695	12.3	0.1
2230	MILK, CREAM (FLUID)	11	8 739	2.3	1.1	3133	HOGS	38	8 149	15.3	0.1
2240	OTHER DAIRY PRODUCTS	12	9 990	2.4	1.3		COMMODITIES N.E.C.	(X)	1 546	(X)	(Z)
2310	EGGS	12	7 552	2.0	1.0	3240	OIL SEEDS, OIL NUTS, OIL KERNELS . .	72	7 570	5.3	0.1
2320	POULTRY	18	15 444	3.4	2.0	3270	OTHER INEDIBLE FARM PRODUCTS . . .	57	4 552	2.5	0.1
2323	DRESSED POULTRY (RESALES)	18	15 444	3.4	2.0	3610	HARDWARE	82	3 869	3.0	0.1
2410	CONFECTIONERY	66	22 909	4.6	3.0	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	202	7 064	2.4	0.1
2411	CANDY (ALL KINDS)	31	8 887	2.0	1.1	4320	FARM, DAIRY MACHINERY, PARTS	128	4 899	3.1	0.1
2414	NUTS, OTHER CONFECTIONS	46	13 788	2.9	1.8	6510	GASOLINE, KEROSENE	465	45 228	5.7	0.6
	COMMODITIES N.E.C.	(X)	234	(X)	(Z)	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	147	7 682	2.6	0.1
2610	MEATS, PROVISIONS	18	102 961	22.4	13.3	6530	OILS, GREASES, OTHER PETROLEUM PROD	326	7 019	1.2	0.1
2611	FRESH, FROZEN MEATS	14	76 109	16.6	9.8	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	36	4 545	6.9	0.1
2612	SAUSAGE, MEAT LOAVES	13	4 072	1.0	0.5	8710	HAY, STRAW, ALFALFA, OTHER	152	9 518	4.4	0.1
2613	CURED, BOILED, SMOKED MEATS	11	19 003	4.9	2.5	8720	FEEDS (MIXED AND OTHER)	2 557	323 350	9.7	4.2
2614	OTHER MEAT PRODUCTS	11	3 777	1.0	0.5	8721	POULTRY, LIVESTOCK FEED	903	130 162	8.7	1.7
2710	FRESH FRUITS, VEGETABLES	25	19 119	4.3	2.5	8722	FEEDS BOUGHT AND SOLD	2 076	193 188	7.5	2.5
2711	FRESH FRUITS, BERRIES, MELONS	18	11 411	2.6	1.5	8730	FEED INGREDIENTS	576	45 236	5.0	0.6
2712	FRESH VEGETABLES	23	7 708	2.0	1.0	8740	FERTILIZER, FERTILIZER MATERIALS . .	2 122	210 099	6.9	2.7
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	52	8 904	2.1	1.1	8750	AGRICULTURAL CHEMICALS	1 719	72 121	2.8	0.9
2830	TEA, SPICES	55	11 949	2.8	1.5	8760	SEEDS	1 262	29 251	1.7	0.4
2840	BAKERY PRODUCTS	75	32 185	7.8	4.2	9760	MISCELLANEOUS LINES	205	10 893	3.2	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS .	16	483	6.9	0.1	9920	COMMODITY CREDIT RECEIPTS	1 380	36 672	1.5	0.5
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	1 593	64 085	2.0	0.8
2860	CANNED, BOTTLED FOODS	136	183 975	30.0	23.7		COMMODITIES N.E.C.	(X)	20 194	(X)	0.3
2861	CANNED, BOTTLED JUICES, DRINKS . . .	93	65 055	11.1	8.4		LIVESTOCK (SIC 5154)				
2863	CANNED, BOTTLED FRUITS, VEGS.	79	58 848	11.5	7.6		TOTAL	722		(X)	100.0
2864	CANNED FISH, SEAFOOD	59	9 772	2.1	1.3	3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	722		98.7	98.7
2865	CANNED MEATS	55	8 996	1.9	1.2	3131	CATTLE, CALVES	284		77.4	37.3
2866	CANNED MILK	16	2 188	14.9	0.3	3132	SHEEP, LAMBS	51		10.9	1.2
2867	OTHER CANNED, BOTTLED FOODS	55	38 816	7.9	5.0	3133	HOGS	578		85.4	59.9
	COMMODITIES N.E.C.	(X)	300	(X)	(Z)	3134	OTHER LIVESTOCK	9		43.2	0.2
2870	SUGAR--REFINED	61	9 199	2.0	1.2	8720	FEEDS (MIXED AND OTHER)	35		6.0	0.2
2890	BREAKFAST FOODS	43	8 583	1.8	1.1	8721	POULTRY, LIVESTOCK FEED	8		18.2	0.1
2910	FLOUR, RELATED PRODUCTS	57	21 246	4.8	2.7	8722	FEEDS BOUGHT AND SOLD	27	(D)	6.2	0.1
2920	MARGARINE, SHORTENINGS, ETC.	59	12 874	2.6	1.7	8750	AGRICULTURAL CHEMICALS	6		34.2	0.6
2921	MARGARINE, BUTTER SUBSTITUTES . . .	39	6 165	1.4	0.8	8751	WEED KILLERS, SOIL STERILIZERS . .	6		23.5	0.4
2922	SHORTENINGS, COOKING OILS	51	6 709	1.5	0.9	8752	INSECTICIDES, FUNGICIDES, ETC. . . .	6		10.7	0.2
2930	PET FOODS--ALL KINDS	52	16 265	3.7	2.1	8760	SEEDS	6		17.8	0.2
2940	ORIOLE FRUITS, VEGETABLES	30	10 150	18.5	1.3	8762	SEED CORN	4		24.0	0.2
2950	SOFT DRINKS, BOTTLED WATERS	82	26 424	6.0	3.4		COMMODITIES N.E.C.	(X)		(X)	(Z)
2960	FOODS, N.E.C.	112	83 594	16.0	10.8	9930	OTHER LABOR, SERVICE RECEIPTS . . .	26		4.6	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	7	447	2.7	0.1		COMMODITIES N.E.C.	(X)		(X)	0.2
4180	STORE, RESTAURANT FIXTURES, EQUIP. .	16	6 571	1.4	0.8		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
5120	SCHOOL EQUIPMENT, SUPPLIES	12	3 777	1.0	0.5		TOTAL	98		(X)	100.0
7110	CIGARETTES, CIGARS, TOBACCO	29	25 367	5.9	3.3	2960	FOODS, N.E.C.	5		25.8	0.7
7111	CIGARETTES	29	21 575	5.0	2.8	3210	HIDES, SKINS, PELTS	49		93.5	58.2
7113	OTHER TOBACCO	11	3 777	1.0	0.5	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . .	33		50.6	16.8
	COMMODITIES N.E.C.	(X)	15	(X)	(Z)	3231	RAW WOOL	33		50.4	16.6
7210	BEER, ALE, PORTER, STOUT, ETC. . . .	7	552	41.4	0.1		COMMODITIES N.E.C.	(X)		(X)	0.1
7211	BEER, ALE, ETC.	7	552	41.4	0.1	3240	OIL SEEDS, OIL NUTS, OIL KERNELS . .	5		65.5	3.2
7510	PERSONAL SERVICE PAPERS	43	14 046	3.3	1.8	3270	OTHER INEDIBLE FARM PRODUCTS . . .	30		56.4	11.2
7520	INDUSTRIAL PAPERS	23	11 911	3.0	1.5	9760	MISCELLANEOUS LINES	9		15.6	1.4
7870	KITCHEN UTENSILS, TOOLS, ETC.	16	5 047	1.3	0.7	9930	OTHER LABOR, SERVICE RECEIPTS . . .	5		7.1	0.5
8720	FEEDS (MIXED AND OTHER)	11	554	18.3	0.1		COMMODITIES N.E.C.	(X)		(X)	8.1
8722	FEEDS BOUGHT AND SOLD	9	420	15.2	0.1						
	COMMODITIES N.E.C.	(X)	134	(X)	(Z)						
9760	MISCELLANEOUS LINES	14	2 696	1.7	0.3						
9930	OTHER LABOR, SERVICE RECEIPTS	5	2 821	7.5	0.4						
	COMMODITIES N.E.C.	(X)	9 634	(X)	1.2						
	COTTON (SIC 5152)										
	TOTAL	9	(0)	(X)	100.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—				Amount ¹ (\$1,000)	As percent of total sales of—		
										Estab- lish- ments handling the line	All estab- lish- ments ¹
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	298	9 675	6.4	0.4	
					4320	FARM, DAIRY MACHINERY, PARTS. . .	554	24 194	7.9	1.1	
					4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	25	3 139	3.8	0.1	
	TOTAL	284	254 744	(X) 100.0	6220	IRON, STEEL PRODUCTS (FLAT)	46	1 295	5.4	0.1	
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	4	215	6.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	13	1 529	14.2	0.1
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	23	12 655	33.1	5.0	6510	GASOLINE, KEROSENE.	197	20 066	15.2	0.9
1610	SOAPS AND DETERGENTS.	79	40 396	34.9	15.9	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	128	7 835	8.7	0.4
1620	INDUSTRIAL CHEMICALS.	261	185 911	83.8	73.0	6530	OILS, GREASES, OTHER PETROLEUM PROD	143	8 334	5.4	0.4
4470	GENERAL PURPOSE INDUSTRIAL MACH..	4	687	16.6	0.3	8110	LUMBER (ROUGH, DRESSED, FINISHED)	8	1 310	11.8	0.1
5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	19	470	6.2	0.2	8710	HAY, STRAW, ALFALFA, OTHER. . . .	262	25 215	13.8	1.2
5230	LAUNDRY, DRY-CLEANING MACHINES. .	17	3 675	16.6	1.4	8720	FEEDS (MIXED AND OTHER)	2 465	620 890	52.5	28.7
9740	FERTILIZER, FERTILIZER MATERIALS. .	33	2 709	5.0	1.1	8730	FEED INGREDIENTS.	810	293 225	43.7	13.5
9750	AGRICULTURAL CHEMICALS.	46	3 486	5.5	1.4	8740	FERTILIZER, FERTILIZER MATERIALS. .	1 974	297 174	30.7	13.7
9760	MISCELLANEOUS LINES	6	1 084	32.8	0.4	8750	AGRICULTURAL CHEMICALS.	1 911	267 870	23.8	12.4
	COMMODITIES N.E.C..	(X)	3 456	(X)	1.4	8760	SEEDS	1 554	293 032	32.9	13.5
	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ²					9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	63	1 084	6.8	0.1
						9760	MISCELLANEOUS LINES	138	5 844	7.9	0.3
						9920	COMMODITY CREDIT RECEIPTS	183	4 335	3.9	0.2
	TOTAL	2 284	1 359 545	(X) 100.0		9930	OTHER LABOR, SERVICE RECEIPTS . .	703	15 050	4.0	0.7
							COMMODITIES N.E.C..	(X)	14 777	(X)	0.7
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²						TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
							TOTAL	224	635 160	(X)	100.0
	TOTAL	773	675 458	(X) 100.0		1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	13	810	2.2	0.1
						1430	BEAUTY AIDS (TOILETRIES, ETC.). . .	13	1 335	3.5	0.2
						1610	SOAPS AND DETERGENTS.	19	509	1.3	0.1
	BEER AND ALE (SIC 5181)					1620	INDUSTRIAL CHEMICALS.	12	447	2.4	0.1
						2110	FROZEN FOODS (QUICK-FROZEN, PKG.).	11	1 193	6.4	0.2
	TOTAL	581	441 245	(X) 100.0		2210	BUTTER AND CHEESE	14	332	1.4	0.1
2410	CONFECTIONERY	9	716	7.9	0.2	2410	CONFECTIONERY	191	81 993	17.7	12.9
2411	CANDY (ALL KINDS)	7	390	6.8	0.1	2411	CANDY (ALL KINDS)	191	66 546	14.4	10.5
2414	NUTS, OTHER CONFECTIONS	7	252	3.1	0.1	2412	CHEWING GUM	147	8 611	2.6	1.4
	COMMODITIES N.E.C..	(X)	74	(X)	(2)	2413	FOUNTAIN FRUITS, SYRUPS	86	3 697	2.2	0.6
2860	CANNED, BOTTLED FOODS	15	735	6.1	0.2	2414	NUTS, OTHER CONFECTIONS	90	3 139	1.5	0.5
2861	CANNED, BOTTLED JUICES, DRINKS. .	14	229	2.5	0.1	2610	MEATS, PROVISIONS	11	1 065	5.9	0.2
	COMMODITIES N.E.C..	(X)	506	(X)	0.1	2860	CANNED, BOTTLED FOODS	31	4 749	8.2	0.7
2920	MARGARINE, SHORTENINGS, ETC.. . .	4	232	4.5	0.1	2861	CANNED, BOTTLED JUICES, DRINKS. .	20	611	1.5	0.1
2950	SOFT DRINKS, BOTTLED WATERS	56	4 251	10.6	1.0	2863	CANNED, BOTTLED FRUITS, VEGS. . .	22	3 483	9.4	0.5
7110	CIGARETTES, CIGARS, TOBACCO	4	564	12.4	0.1		COMMODITIES N.E.C..	(X)	655	(X)	0.1
7210	BEER, ALE, PORTER, STOUT, ETC.. . .	581	432 394	98.0	98.0	2870	SUGAR—REFINED.	13	439	1.7	0.1
7211	BEER, ALE, ETC.	577	419 975	95.5	95.2	2920	MARGARINE, SHORTENINGS, ETC.. . .	22	743	1.6	0.1
7212	STATE, COUNTY, LOCAL TAXES.	198	12 419	8.1	2.8	2922	SHORTENINGS, COOKING OILS	22	632	1.4	0.1
7310	WINE.	12	291	2.5	0.1		COMMODITIES N.E.C..	(X)	111	(X)	-
7510	PERSONAL SERVICE PAPERS	9	317	3.8	0.1	2960	FOODS, N.E.C..	9	1 674	13.5	0.3
	COMMODITIES N.E.C..	(X)	1 745	(X)	0.4	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	25	6 698	8.3	1.1
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	12	891	3.5	0.1
						7110	CIGARETTES, CIGARS, TOBACCO	224	497 690	78.4	78.4
	TOTAL	116	548 999	(X) 100.0		7111	CIGARETTES.	219	433 091	71.5	68.2
7110	CIGARETTES, CIGARS, TOBACCO	3	3 360	37.3	0.6	7112	CIGARS.	197	46 128	8.9	7.3
7210	BEER, ALE, PORTER, STOUT, ETC.. . .	14	7 847	17.1	1.4	7113	OTHER TOBACCO	180	18 471	3.3	2.9
7310	WINE.	100	79 177	17.1	14.4	7210	BEER, ALE, PORTER, STOUT, ETC.. . .	7	1 991	23.8	0.3
7320	SPIRITS	112	455 852	83.4	83.0	7211	BEER, ALE, ETC.	7	1 899	22.7	0.3
	COMMODITIES N.E.C..	(X)	2 763	(X)	0.5		COMMODITIES N.E.C..	(X)	92	(X)	-
	FARM SUPPLIES (SIC 5191)					7510	PERSONAL SERVICE PAPERS	77	5 987	3.8	0.9
	TOTAL	3 646	2 165 832	(X) 100.0		7520	INDUSTRIAL PAPERS	46	2 110	2.4	0.3
1220	NEW AND REBUILT PARTS, ETC.	42	4 789	6.0	0.2	7610	STATIONERY, OFFICE SUPPLIES	7	326	1.3	0.1
1310	TIRES AND TUBES	107	10 725	9.0	0.5	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	5	1 007	5.7	0.2
1620	INDUSTRIAL CHEMICALS.	31	2 502	11.4	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.. . .	9	344	1.0	0.1
2310	EGGS.	97	5 129	11.5	0.2	8820	JEWELRY, SILVERWARE, TROPHIES . .	5	1 134	4.6	0.2
2320	POULTRY	52	1 436	6.6	0.1	9750	SMOKERS' SUPPLIES AND PIPES	54	10 618	5.0	1.7
2850	FOOD AND BEVERAGE BASIC MATERIALS	25	1 782	12.4	0.1	9760	MISCELLANEOUS LINES	12	4 754	10.5	0.7
2910	FLOUR, RELATED PRODUCTS	6	1 210	11.7	0.1		COMMODITIES N.E.C..	(X)	6 321	(X)	1.0
2930	PET FOODS—ALL KINDS.	501	9 028	4.2	0.4		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
2960	FOODS, N.E.C..	61	6 159	11.4	0.3		TOTAL	114	39 748	(X)	100.0
3120	GRAINS, BEANS, ETC.	1 108	166 735	27.3	7.7		NONDURABLE GOODS, N.E.C. (SIC 5199) ²				
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	19	3 659	20.9	0.2		TOTAL	798	658 112	(X)	100.0
3240	OIL SEEDS, OIL NUTS, OIL KERNELS. .	4	12 266	32.5	0.6						
3270	OTHER INEDIBLE FARM PRODUCTS. . . .	11	5 625	23.9	0.3						
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	23	2 634	3.9	0.1						
3610	HARDWARE	187	16 280	10.6	0.8						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						FURNITURE (SIC 5021)				
	TOTAL	702	1 601 825	(X)	100.0		TOTAL	467	337 110	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	370	797 095	82.8	49.8	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	19	8 760	21.1	2.6
1111	NEW AUTOMOBILES	117	689 216	81.1	43.0	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	12	1 390	9.3	0.4
1112	USED AUTOMOBILES	302	106 886	21.9	6.7	4110	OFFICE MACHINES AND EQUIPMENT	67	4 354	9.9	1.3
1113	OTHER PASSENGER MOTOR VEHICLES . . .	13	993	36.5	0.1	4830	PRINTING, DUPLICATING INKS	12	586	7.2	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS . . .	411	564 850	60.2	35.3	5120	SCHOOL EQUIPMENT, SUPPLIES	21	1 931	12.1	0.6
1210	MACHINE SHOP SALES AND LABOR	150	53 021	10.7	3.3	5310	UPHOLSTERERS' FABRICS, SUPPLIES	4	331	9.7	0.1
1211	PARTS AND EQUIPMENT	135	35 247	7.5	2.2	7410	PRINTING, WRITING PAPER	12	868	9.2	0.3
1212	MACHINE SHOP LABOR	139	17 774	4.2	1.1	7610	STATIONERY, OFFICE SUPPLIES	108	21 992	27.8	6.5
1220	NEW AND REBUILT PARTS, ETC.	294	137 947	12.2	8.6	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	166	136 493	80.5	40.5
1221	MOTOR AND CHASSIS PARTS	280	124 129	11.3	7.7	7711	HOUSEHOLD, PORCH, LAWN FURNITURE . .	154	109 680	80.2	32.5
1222	TOOLS AND EQUIPMENT	20	1 026	0.3	0.1	7712	SLEEP EQUIPMENT	81	26 813	24.8	8.0
1225	SUPPLIES AND ACCESSORIES	42	12 469	3.5	0.8	7720	OFFICE, COMMERCIAL, BUSINESS FURN. . .	324	136 529	74.8	40.5
	COMMODITIES N.E.C.	(X)	323	(X)	(Z)	7810	CHINA, GLASSWARE, CROCKERY	14	850	6.8	0.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	33	872	2.9	0.1	7820	HOUSEHOLD LINENS, DOMESTICS	16	618	8.7	0.2
1310	TIRES AND TUBES	26	2 011	0.5	0.1	7840	CURTAINS, DRAPES	30	1 693	6.1	0.5
4210	CONSTRUCTION, MINING, LOGGING SUP. .	12	2 508	18.9	0.2	7850	FLOOR COVERINGS	88	13 860	13.5	4.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	12	864	4.9	0.1	7851	CARPETS, RUGS	78	11 140	12.5	3.3
4320	FARM, DAIRY MACHINERY, PARTS	31	4 690	10.3	0.3	7852	LINOLEUM, OTHER HARD SURFACE	31	2 540	6.3	0.8
4321	TRACTORS, EQUIPMENT (FARM)	31	2 843	6.3	0.2	7853	OTHER FLOOR COVERINGS	8	180	2.0	0.1
4326	LIGHT INDUSTRIAL EQUIPMENT	12	1 005	4.0	0.1	7860	MIRRORS, LAMPS, PICTURE FRAMES	28	729	3.0	0.2
	COMMODITIES N.E.C.	(X)	842	(X)	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	4	595	19.6	0.2
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	7	3 068	20.7	0.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	4	357	35.7	0.1
5420	SHIP, BOAT, MARINE PROPULSION MACH. .	7	809	16.1	0.1	9760	MISCELLANEOUS LINES	11	1 908	11.4	0.6
6500	PETROLEUM PRODUCTS	53	870	0.8	0.1		OTHER LABOR, SERVICE RECEIPTS	44	1 345	3.4	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	181	26 444	6.6	1.7		COMMODITIES N.E.C.	(X)	1 921	(X)	0.6
	COMMODITIES N.E.C.	(X)	6 776	(X)	0.4		HOME FURNISHINGS (SIC 5023)				
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)						TOTAL	639	527 586	(X)	100.0
	TOTAL	4 129	1 891 592	(X)	100.0	1430	BEAUTY AIDS (TOILETRIES, ETC.)	10	403	13.3	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	84	2 400	16.8	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	6	850	3.0	0.2
1112	USED AUTOMOBILES	70	2 028	16.9	0.1	1620	INDUSTRIAL CHEMICALS	6	544	18.3	0.1
	COMMODITIES N.E.C.	(X)	372	(X)	(Z)	1710	YARN OR PIECE GOODS	26	2 623	9.5	0.5
1120	TRUCKS, TRUCK TRACTORS, TRAILERS . . .	54	7 745	27.3	0.4	1730	KNIT FABRICS, KNITTING YARNS, ETC. . .	10	572	3.3	0.1
1210	MACHINE SHOP SALES AND LABOR	1 199	121 027	21.8	6.4	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS . .	26	5 306	18.8	1.0
1220	NEW AND REBUILT PARTS, ETC.	3 767	1 579 948	91.8	83.5	1820	WOMEN'S, CHILDREN'S CLOTHING	28	4 649	16.1	0.9
1230	AUTOMOTIVE GLASS	234	8 682	11.5	0.5	3310	ELECTRICAL WIRING SUPPLIES	6	1 411	5.8	0.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	281	37 069	57.0	2.0	3420	MAJOR APPLIANCES, TV SETS, ETC.	10	1 774	14.3	0.3
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	189	60 210	60.8	3.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES . . .	30	3 010	9.9	0.6
1310	TIRES AND TUBES	380	13 787	9.7	0.7	3610	HARDWARE	30	6 543	12.3	1.2
1510	PAINTERS' SUPPLIES AND SUPPLIES	128	2 355	5.6	0.1	3611	BUILDERS' HARDWARE	30	1 031	1.9	0.2
3610	HARDWARE	51	6 611	20.3	0.3	3612	HEAVY HARDWARE	30	586	1.4	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP. . .	26	1 037	9.8	0.1	3613	KITCHEN AND SHELF HARDWARE	30	295	0.7	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . . .	27	1 671	18.0	0.1	3614	HAND TOOLS (INCL. POWER), CUTLERY . . .	15	3 704	7.3	0.7
4320	FARM, DAIRY MACHINERY, PARTS	12	1 829	23.7	0.1	3615	ALL OTHER HARDWARE	30	926	2.2	0.2
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	30	5 169	13.6	0.3		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
4840	ABRASIVES, ABRASIVE MATERIALS	104	1 545	3.2	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT . .	4	447	2.0	0.1
4860	MECHANICAL RUBBER GOODS	41	1 169	4.7	0.1	3714	ROOM SPACE HEATING (EXC. ELECTRIC) . . .	4	447	2.0	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES . .	5	1 921	29.0	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES . .	6	837	2.9	0.2
6500	PETROLEUM PRODUCTS	526	15 219	7.6	0.8	3741	PIPE FITTINGS, VALVES	6	587	2.0	0.1
9760	MISCELLANEOUS LINES	24	2 293	13.5	0.1		COMMODITIES N.E.C.	(X)	250	(X)	(Z)
9930	OTHER LABOR, SERVICE RECEIPTS	151	11 335	13.4	0.6	4310	GARDEN MACHINERY, EQUIPMENT, ETC. . . .	4	2 695	9.3	0.5
	COMMODITIES N.E.C.	(X)	8 570	(X)	0.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS . .	4	1 275	4.4	0.2
	TIRES AND TUBES (SIC 5014)					6232	NAILS AND STAPLES	4	479	2.1	0.1
	TOTAL	594	414 702	(X)	100.0		COMMODITIES N.E.C.	(X)	796	(X)	0.2
1210	MACHINE SHOP SALES AND LABOR	26	1 269	8.0	0.3	6430	ALUMINUM SHAPES, FORMS, ETC.	8	290	3.1	0.1
1211	PARTS AND EQUIPMENT	17	453	5.7	0.1	6710	WASTE RAGS, TEXTILE WASTE	12	1 376	9.2	0.3
1212	MACHINE SHOP LABOR	22	816	5.3	0.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . .	28	4 518	24.2	0.9
1220	NEW AND REBUILT PARTS, ETC.	132	7 676	9.2	1.9	7720	OFFICE, COMMERCIAL, BUSINESS FURN. . . .	8	1 073	17.0	0.2
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. . .	33	1 144	5.9	0.3	7721	OFFICE FURNITURE (WOODEN, METAL)	6	582	10.0	0.1
1310	TIRES AND TUBES	555	338 397	85.7	81.6		COMMODITIES N.E.C.	(X)	491	(X)	0.1
1320	RECAPPED TIRES	321	51 987	26.7	12.5	7810	CHINA, GLASSWARE, CROCKERY	59	15 161	47.5	2.9
3420	MAJOR APPLIANCES, TV SETS, ETC.	27	2 129	7.1	0.5	7820	HOUSEHOLD LINENS, DOMESTICS	75	34 315	52.5	6.5
6500	PETROLEUM PRODUCTS	26	1 701	11.7	0.4	7821	REOSPREADS, COMFORTERS, BLANKETS	60	4 330	11.2	0.8
6510	GASOLINE, KEROSENE	9	575	5.3	0.1	7822	TABLE LINENS	36	3 518	6.8	0.7
9760	MISCELLANEOUS LINES	26	752	6.3	0.2	7823	SHEETS, PILLOW CASES	63	15 513	24.9	2.9
9930	OTHER LABOR, SERVICE RECEIPTS	139	7 689	8.1	1.9	7824	TOWELS, WASH CLOTHS	56	8 312	13.4	1.6
	COMMODITIES N.E.C.	(X)	1 383	(X)	0.3	7825	OTHER LINENS, DOMESTICS	31	2 642	11.5	0.5
						7830	SHADES, VENETIAN BLINDS	26	1 649	12.7	0.3
						7840	CURTAINS, DRAPES	63	16 226	42.2	3.1
						7850	FLOOR COVERINGS	459	365 145	90.4	69.2
						7860	MIRRORS, LAMPS, PICTURE FRAMES	42	2 723	20.3	0.5
						7870	KITCHEN UTENSILS, TOOLS, ETC.	95	36 340	49.8	6.9

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions : 1972—Continued

South Atlantic—Continued											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8210	BRICK, BLOCKS, TILE, CLAY, ETC.	8	2 146	23.8	0.4	8110	LUMBER (POUGH, DRESSED, FINISHED)	46	7 365	7.8	0.9
8520	HALLBOARD, HARDBOARD.	6	306	3.8	0.1						
8530	ADHESIVES, MASTICS.	12	360	3.1	0.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	64	15 335	13.3	1.9
8550	PLASTIC BUILDING MATERIALS.	8	993	10.7	0.2	8121	HARDWOOD.	44	2 783	2.8	0.3
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	10	3 693	11.9	0.7	8122	SOFTWOOD.	35	12 552	12.7	1.5
8630	TOYS, GAMES, FIREWORKS, ETC.	22	1 380	8.5	0.3						
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	20	699	4.5	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS).	66	12 096	9.7	1.5
9760	MISCELLANEOUS LINES.	16	652	5.0	0.1	8150	METAL MILLWORK (DOORS, ETC.).	71	9 015	7.0	1.1
9930	OTHER LABOR, SERVICE RECEIPTS.	16	1 173	12.0	0.2	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	282	105 646	48.2	12.8
	COMMODITIES N.E.C.	(X)	4 429	(X)	0.8	8220	CONCRETE PRODUCTS, BUILDING STONE.	71	17 605	36.4	2.1
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)					8230	CEMENT, LIME, PLASTIC, STUCCO.	167	41 065	21.7	5.0
	TOTAL.	969	1 463 889	(X)	100.0	8240	SAND, GRAVEL, CRUSHED STONE.	125	22 911	20.6	2.8
1510	PAINTERS' SUPPLIES AND SUNDRIES.	111	4 640	3.2	0.3	8250	READY-OR-TRANSIT-MIXED CONCRETE.	18	1 645	10.6	0.2
3420	MAJOR APPLIANCES, TV SETS, ETC.	32	4 221	10.0	0.3	8310	GLASS (FLAT, BRICK, ETC.).	117	43 800	67.9	5.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	16	749	2.8	0.1	8410	INSULATION MATERIALS AND BOARD.	173	32 927	12.0	4.0
3610	HARDWARE.	217	24 344	6.8	1.7	8420	ROOFING, SLOING EQUIPMENT.	244	138 972	43.7	16.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	32	2 579	6.0	0.2	8510	BUILDING AND CONSTRUCTION PAPER.	48	4 089	6.8	0.5
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES.	4	843	11.1	0.1	8520	HALLBOARD, HARDBOARD.	153	95 254	32.7	11.6
6220	IRON, STEEL PRODUCTS (FLAT).	27	891	3.5	0.1	8530	ADHESIVES, MASTICS.	155	8 397	7.8	1.0
						8540	STRUCTURAL IRON, STEEL.	24	4 679	22.7	0.6
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	168	5 056	2.0	0.3	8550	PLASTIC BUILDING MATERIALS.	77	2 615	4.9	0.3
6232	NAILS AND STAPLES.	168	5 056	2.0	0.3	8560	PREFABRICATED STRUCTURAL ASSEMBLIES.	30	25 253	89.7	3.1
						8570	OTHER BUILDING MATERIALS.	262	146 001	49.7	17.7
6240	IRON, STEEL FINISHED PRODUCTS.	30	979	2.8	0.1	9760	MISCELLANEOUS LINES.	28	2 300	9.9	0.3
7850	FLOOR COVERINGS.	41	4 143	6.3	0.3	9930	OTHER LABOR, SERVICE RECEIPTS.	56	4 442	11.5	0.5
							COMMODITIES N.E.C.	(X)	9 641	(X)	1.2
							SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
8110	LUMBER (POUGH, DRESSED, FINISHED)	727	734 839	63.5	50.2		TOTAL.	419		(X)	100.0
8111	SOFTWOODS (EXCEPT FLOORING).	592	560 078	55.2	32.3	1220	NEW AND REBUILT PARTS, ETC.	5		22.7	2.6
8112	HARDWOODS (EXCEPT FLOORING).	311	158 133	37.4	10.8	1221	MOTOR AND CHASSIS PARTS.	5		10.3	1.2
8113	FLOORING.	191	16 628	5.0	1.1	1222	TOOLS AND EQUIPMENT.	5		4.1	0.5
						1225	SUPPLIES AND ACCESSORIES.	5		8.3	0.9
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	433	249 096	29.1	17.0	1510	PAINTERS' SUPPLIES AND SUNDRIES.	12		4.2	0.6
8121	HARDWOOD.	241	73 738	17.6	5.0	1610	MEN'S, BOYS' CLOTHING, FURNISHINGS, SHIRTS (DRESS AND SPORT).	11		3.2	0.1
8122	SOFTWOOD.	754	175 358	23.7	12.0	1813	WOMEN'S, CHILDREN'S CLOTHING.	9		5.0	0.1
8130	WOOD SHINGLES.	104	9 837	4.2	0.7	2410	CONFECTIONERY.	4		6.6	0.1
8140	WOOD MILLWORK (DOORS, WINDOWS).	432	242 704	34.7	16.6	2411	CANDY (ALL KINDS).	4		6.6	0.1
8150	METAL MILLWORK (DOORS, ETC.).	192	40 464	15.6	2.8	2930	PET FOODS--ALL KINDS.	5		5.7	0.1
8160	VENEER, OTHER WOOD PRODUCTS.	47	10 535	12.5	0.7	3310	ELECTRICAL WIRING SUPPLIES.	4		1.2	0.1
8210	BRICK, BLOCKS, TILE, CLAY, ETC.	82	6 261	5.8	0.4	3420	MAJOR APPLIANCES, TV SETS, ETC.	12		10.8	1.5
8230	CEMENT, LIME, PLASTIC, STUCCO.	84	3 444	2.9	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	14		7.8	1.1
8250	READY-OR-TRANSIT-MIXED CONCRETE.	14	993	2.8	0.1	3610	HARDWARE.	19		8.4	1.7
8310	GLASS (FLAT, BRICK, ETC.).	36	3 052	7.8	0.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	11		10.3	1.5
8410	INSULATION MATERIALS AND BOARD.	202	13 300	3.7	0.9	4311	POWER LAWNMOWERS.	11		10.3	1.5
						4420	GENERAL PURPOSE INDUSTRIAL MACH.	4		20.0	0.3
8420	ROOFING, SLOING EQUIPMENT.	199	15 918	5.5	1.1	4425	OTHER GENERAL INDUSTRIAL MACH.	4		20.0	0.3
8421	ASPHALT SHINGLES, ROOFING.	186	13 454	4.9	0.9	4870	POPE, CORDAGE, TWINE (NOT WIPE).	4	(D)	7.4	0.1
	COMMODITIES N.E.C.	(X)	2 464	(X)	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	14		13.4	0.4
8510	BUILDING AND CONSTRUCTION PAPER.	70	1 535	1.6	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	11		16.3	0.6
8520	HALLBOARD, HARDBOARD.	226	34 245	7.9	2.3	7610	STATIONERY, OFFICE SUPPLIES.	11		15.5	0.3
8530	ADHESIVES, MASTICS.	84	1 665	1.4	0.1	7613	LOOSELEAF BINDERS, BLANK BOOKS.	11		5.1	0.1
8540	STRUCTURAL IRON, STEEL.	30	5 630	13.0	0.4	7615	OTHER OFFICE SUPPLIES.	11		9.5	0.2
8550	PLASTIC BUILDING MATERIALS.	68	6 319	5.2	0.4		COMMODITIES N.E.C.	(X)		(X)	(Z)
8560	PREFABRICATED STRUCTURAL ASSEMBLIES.	36	10 864	10.0	0.7	7870	KITCHEN UTENSILS, TOOLS, ETC.	7		16.5	0.7
8570	OTHER BUILDING MATERIALS.	59	10 847	10.2	0.7	8610	PHOTOGRAPHIC GOODS.	5		7.0	0.1
9210	LOGS, PILES, PULPWOOD, POLES, ETC.	29	4 126	6.8	0.3	8611	CAMERAS, PARTS, ACCESSORIES.	5		6.4	0.1
9760	MISCELLANEOUS LINES.	25	3 122	6.7	0.2		COMMODITIES N.E.C.	(X)		(X)	(Z)
9930	OTHER LABOR, SERVICE RECEIPTS.	27	2 262	3.2	0.2	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	296		77.5	65.6
	COMMODITIES N.E.C.	(X)	4 386	(X)	0.3	8621	ATHLETIC EQUIPMENT, SUPPLIES.	133		41.2	11.4
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					8622	ARMS AND AMMUNITION.	94		47.4	24.5
	TOTAL.	953	823 745	(X)	100.0	8623	BICYCLES.	26		43.7	5.2
1220	NEW AND REBUILT PARTS, ETC.	4	546	13.6	0.1	8624	CAMPING EQUIPMENT.	21		2.8	0.3
1510	PAINTERS' SUPPLIES AND SUNDRIES.	83	2 890	4.9	0.4	8625	FISHING TACKLE AND EQUIPMENT.	120		45.5	18.4
1620	INDUSTRIAL CHEMICALS.	6	1 125	6.7	0.1	8626	SKI EQUIPMENT, SUPPLIES.	21		3.2	0.4
3310	ELECTRICAL WIRING SUPPLIES.	14	472	3.0	0.1	8627	OTHER (WATER SPORTS, ARCHERY).	79		23.7	5.5
3420	MAJOR APPLIANCES, TV SETS, ETC.	18	3 051	12.4	0.4		COMMODITIES N.E.C.	(X)		(X)	(Z)
3610	HARDWARE.	115	12 242	7.3	1.5	8630	TOYS, GAMES, FIREWORKS, ETC.	19		8.2	1.7
3710	WARM-AIR HEATING, COOLING EQUIPMENT.	36	10 263	19.8	1.2	8640	BOATS (OUTBOARD, ROW BOATS).	53		71.1	7.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	24	2 383	11.6	0.3	8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	33		64.7	2.8
4420	GENERAL PURPOSE INDUSTRIAL MACH.	4	442	7.4	0.1	8660	THEATER, STUDIO EQUIPMENT.	11		83.6	1.4
						8670	OTHER RECREATION, HOBBY GOODS.	61		44.0	4.2
6220	IRON, STEEL PRODUCTS (FLAT).	38	2 976	7.2	0.4						
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	181	9 329	5.0	1.1						
6232	NAILS AND STAPLES.	168	8 950	5.1	1.1						
	COMMODITIES N.E.C.	(X)	3 799	(X)	(Z)						
6240	IRON, STEEL FINISHED PRODUCTS.	73	9 671	9.1	1.2						
6260	IRON, STEEL PIPE, TUBING.	20	1 297	6.6	0.2						
6430	ALUMINUM SHAPES, FORMS, ETC.	83	7 611	13.7	0.9						
7850	FLOOR COVERINGS.	77	8 394	15.7	1.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8820	JEWELRY, SILVERWARE, TROPHIES	18	(D)	11.1	0.5	9310	PHONO. RECORDS, PRERECORDED TAPES .	6	(D)	2.0	0.1
8821	CLOCKS, WATCHES, WATCH MOVEMENTS .	13		10.7	0.5	9730	LEATHER	6		2.6	0.3
8823	JEWELERS' TOOLS, FINDINGS, ETC. . . .	3		12.2	0.1	9740	LUGGAGE, SADDLERY, HARNESS.	6		17.4	0.7
	COMMODITIES N.E.C.	(X)		(X)	(Z)	9760	MISCELLANEOUS LINES	6		17.8	1.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	14	(D)	17.5	0.9	9930	OTHER LABOR, SERVICE RECEIPTS	19	(X)	15.5	1.5
9760	MISCELLANEOUS LINES	4		12.1	0.1		COMMODITIES N.E.C.	(X)		(X)	0.5
9930	OTHER LABOR, SERVICE RECEIPTS	11		9.3	0.3		METALS SERVICE CENTERS AND OFFICES (SIC 5051)				
	COMMODITIES N.E.C.	(X)		(X)	2.7		TOTAL	469		804 708	(X)
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					1510	PAINTERS' SUPPLIES AND SUPPLIES	18	1 427	5.9	0.2
	TOTAL	149	101 257	(X)	100.0	3310	ELECTRICAL WIRING SUPPLIES.	18	2 976	10.7	0.4
1720	NOTIONS (THREAD, BUTTONS, ETC.)	13	209	7.8	0.2	3610	HARDWARE	50	5 692	6.5	0.7
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS . .	9	973	4.0	1.0	3710	WARM-AIR HEATING, COOLING EQUIPMENT	21	2 726	12.0	0.3
1820	WOMEN'S, CHILDREN'S CLOTHING	13	356	2.1	0.4	3720	RESIDENTIAL ELEC. SPACE HEATING . . .	5	494	6.5	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	18	6 413	16.8	6.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	25	6 800	12.3	0.8
3430	ELECTRIC HOUSEWARES AND SUPPLIES . . .	7	356	5.2	0.4	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	11	573	3.3	0.1
3610	HARDWARE	9	1 257	6.6	1.2	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	23	5 343	9.0	0.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	4	2 539	14.8	2.5	4430	METALWORKING MACHINERY	4	1 178	17.2	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES	18	1 134	5.3	1.1	4432	MISCELLANEOUS METALWORKING EQUIP.	4	503	7.3	0.1
5210	BEAUTY, BARBER SHOP EQUIPMENT	7	1 269	5.8	1.3		COMMODITIES N.E.C.	(X)	675	(X)	0.1
7610	STATIONERY, OFFICE SUPPLIES	16	968	3.7	1.0	4610	INDUSTRIAL VALVES, FITTINGS	18	6 896	9.6	0.9
7810	CHINA, GLASSWARE, CROCKERY	13	2 240	9.1	2.2	4840	ABRASIVES, ABRASIVE MATERIALS . . .	16	679	1.2	0.1
7850	FLOOR COVERINGS	7	234	1.4	0.2	4860	MECHANICAL RUBBER GOODS	11	2 231	4.9	0.3
7852	LINOLEUM, OTHER HARD SURFACE	7	231	1.3	0.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	16	527	1.6	0.1
	COMMODITIES N.E.C.	(X)	3	(X)	(Z)	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	21	1 976	5.9	0.2
7870	KITCHEN UTENSILS, TOOLS, ETC.	9	5 088	29.0	5.0	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	51	12 691	20.2	1.6
8610	PHOTOGRAPHIC GOODS	4	93	2.2	0.1	6220	IRON, STEEL PRODUCTS (FLAT)	234	181 448	37.1	22.5
8611	CAMERAS, PARTS, ACCESSORIES	4	93	2.2	0.1	6221	PLATES	147	47 764	15.1	5.9
8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	27	3 684	9.8	3.6	6222	STRIP (HOT, COLO-ROLLED)	79	7 639	4.6	0.9
8621	ATHLETIC EQUIPMENT, SUPPLIES	16	1 402	4.9	1.4	6223	SHEETS (COLO-ROLLED)	103	51 889	17.4	6.4
8622	ARMS AND AMMUNITION	3	187	3.6	0.2	6224	SHEETS (HOT-ROLLED)	125	33 145	10.8	4.1
8623	BICYCLES	14	723	2.2	0.7	6225	BLACKPLATE	24	1 634	6.8	0.2
8624	CAMPING EQUIPMENT	14	370	1.4	0.4	6226	SHEETS (GALVANIZED, OTHER COATED)	101	30 354	12.3	3.8
8625	FISHING TACKLE AND EQUIPMENT	11	688	15.4	0.7	6227	TINPLATE	16	1 907	11.4	0.2
8627	OTHER (WATER SPORTS, ARCHERY)	8	314	1.3	0.3	6228	FABRICATED AND STRUCTURAL PLATE . .	34	4 321	24.2	0.5
8630	TOYS, GAMES, FIREWORKS, ETC.	147	63 947	65.4	63.2		COMMODITIES N.E.C.	44	2 794	4.2	0.3
8670	OTHER RECREATION, HOBBY GOODS	16	1 338	16.8	1.3	6229	OTHER FLAT IRON, STEEL PRODUCTS . .	(X)	1	(X)	(Z)
8820	JEWELRY, SILVERWARE, TROPHIES	18	1 062	6.7	1.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	154	70 670	27.0	8.8
8821	CLOCKS, WATCHES, WATCH MOVEMENTS .	12	277	3.9	0.3	6231	WIRE--PLAIN, COATED, BARBED, ETC. .	44	14 613	13.9	1.8
8822	COSTUME JEWELRY	12	600	4.4	0.6	6232	NAILS AND STAPLES	60	30 193	25.9	3.8
8824	SILVERWARE, PLATEWARE, ETC.	3	185	6.4	0.2	6233	WOVEN, WELDED WIRE FENCING, PARTS	46	12 157	19.9	1.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	36	3 245	17.3	3.2	6234	WIRE ROPE AND STRAND, BALE TIES . .	44	8 816	11.5	1.1
	COMMODITIES N.E.C.	(X)	4 452	(X)	4.4	6235	REINFORCEMENT MESH--WELDED, WOVEN	65	4 891	4.1	0.6
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					6240	IRON, STEEL FINISHED PRODUCTS . . .	232	109 636	35.7	21.1
	TOTAL	170		(X)	100.0	6241	RAILS, TIE PLATES, RAIL JOINTS . . .	20	6 908	14.4	0.9
1420	HEALTH PRODUCTS (NONPRESCRIPTION) . .	3		11.9	0.2	6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	147	42 453	13.5	5.3
1430	BEAUTY AIDS (TOILETRIES, ETC.)	6		26.6	2.9	6243	BARS, COLD-FINISHED	81	14 521	6.4	1.8
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS . .	3		5.5	0.1	6244	CONCRETE REINFORCEMENT BARS	102	20 574	11.1	2.6
1820	WOMEN'S, CHILDREN'S CLOTHING	3		4.7	0.1	6245	STRUCTURAL SHAPES	157	66 973	21.1	8.3
2960	FOODS, N.E.C.	3		5.0	0.5	6246	PILING, BEARING PILES	22	13 739	22.7	1.7
3420	MAJOR APPLIANCES, TV SETS, ETC.	6		5.8	0.1	6248	OTHER FINISHED PRODUCTS	33	4 467	10.8	0.6
4460	PRINTING TRADES MACHINERY, EQUIP. . .	3		30.0	2.8		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
4830	PRINTING, DUPLICATING INKS	6		18.7	1.9	6250	CAST IRON SOIL PIPE, TUBING	16	8 299	28.8	1.0
5120	SCHOOL EQUIPMENT, SUPPLIES	6		4.5	0.5	6260	IRON, STEEL PIPE, TUBING	170	85 717	19.7	10.7
7510	PERSONAL SERVICE PAPERS	3		5.0	0.5	6261	TUBING (MECHANICAL AND PRESSURE) .	118	31 213	10.6	3.9
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	6		4.4	0.5	6262	STANDARD STEEL PIPE	118	54 504	17.1	6.8
7711	HOUSEHOLD, PORCH, LAWN FURNITURE . .	6		4.4	0.5	6270	OTHER CARBON STEEL PRODUCTS	39	6 249	9.1	0.8
8610	PHOTOGRAPHIC GOODS	170	(D)	81.2	81.2	6320	ALLOY STEEL	88	24 396	12.9	3.0
8611	CAMERAS, PARTS, ACCESSORIES	134		30.4	26.1	6321	BARS, HOT-ROLLED OR COLD-FINISHED	52	5 554	5.6	0.7
8612	PROJECTION APPARATUS	112		20.0	14.7	6322	TOOL STEEL BARS	47	5 183	6.9	0.6
8613	DEVELOPING, PRINTING EQUIPMENT . . .	112		18.6	9.6	6323	PIPE AND TUBING	31	10 240	10.8	1.3
8614	SENSITIZED, UNEXPOSED PHOTO. FILM . .	98	(D)	36.0	20.2	6324	PLATE	23	1 617	2.5	0.2
8615	OTHER PHOTOGRAPHIC GOODS	94		17.8	10.6	6325	OTHER ALLOY STEEL	20	1 802	5.4	0.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES .	6		5.1	0.6	6330	STAINLESS STEEL	120	75 524	26.4	9.4
8621	ATHLETIC EQUIPMENT, SUPPLIES	6		5.1	0.6	6331	PLATES	48	6 946	4.6	0.9
8630	TOYS, GAMES, FIREWORKS, ETC.	3		6.0	0.1	6332	STRIP	21	2 506	5.9	0.3
8660	THEATER, STUDIO EQUIPMENT	13		3.0	0.3	6333	SHEETS	88	24 573	12.3	3.1
8810	PRECIOUS STONES (CUT) AND METALS . .	3		3.0	0.3	6334	BARS, BAR-SIZE SHAPES	70	9 525	4.9	1.2
8820	JEWELRY, SILVERWARE, TROPHIES	10		24.5	3.8	6335	OTHER STAINLESS STEEL	69	31 974	14.5	4.0
8821	CLOCKS, WATCHES, WATCH MOVEMENTS .	10		24.5	3.8	6410	COPPER WIRE (ELECTRICAL ONLY) . . .	5	2 600	17.9	0.3
						6420	OTHER COPPER, BRASS MILL PRODUCTS .	80	31 303	15.1	3.9
						6430	ALUMINUM SHAPES, FORMS, ETC. . . .	142	59 406	18.8	7.4
						6431	PLATE (.250 INCH AND OVER)	71	6 748	3.8	0.8
						6432	SHEET, COIL (.006 TO .249 INCH) . .	93	23 133	12.1	2.9
						6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	67	5 468	3.1	0.7
						6434	PIPE AND TUBING (INCL. HOLLOW BAR)	71	10 875	5.4	1.4
						6435	OTHER EXTRUDED SHAPES	81	13 182	5.8	1.6

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
6449	NONFERROUS METALS, MINERALS, ORES . . .	37	8 203	8.5	1.0	7850	FLOOR COVERINGS	5	(D)	15.6	0.3
6610	PREPARED IRON AND STEEL SCRAP . . .	7	919	5.9	0.1	9760	MISCELLANEOUS LINES	16		11.1	0.3
7850	FLOOR COVERINGS	7	533	5.5	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	42		14.1	0.9
7870	KITCHEN UTENSILS, TOOLS, ETC.	11	1 059	7.6	0.1		COMMODITIES N.E.C.	(X)		(X)	0.6
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	4	803	19.1	0.1		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)				
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) .	5	689	9.4	0.1		TOTAL	318	d14 804	(X)	100.0
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	5	770	10.5	0.1	1220	NEW AND REBUILT PARTS, ETC.	7	12 138	14.0	1.5
8150	METAL MILLWORK (DOORS, ETC.)	5	747	18.1	0.1	1221	MOTOR AND CHASSIS PARTS	7	6 070	7.0	0.7
8230	CEMENT, LIME, PLASTIC, STUCCO	4	468	11.1	0.1	1222	TOOLS AND EQUIPMENT	7	2 275	2.6	0.3
8310	GLASS (FLAT, BRICK, ETC.)	5	4 140	34.5	0.5	1225	SUPPLIES AND ACCESSORIES	7	3 793	4.4	0.5
8420	ROOFING, SIDING EQUIPMENT	12	1 392	9.0	0.2	1310	TIRES AND TUBES	4	7 091	8.3	0.9
8520	WALLBOARD, HARDBOARD	5	505	8.2	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	5	457	3.6	0.1
8570	OTHER BUILDING MATERIALS	27	6 082	12.7	0.8	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	5	1 910	1.7	0.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	12	1 364	7.3	0.2	3310	ELECTRICAL WIRING SUPPLIES	32	2 883	4.7	0.4
9760	MISCELLANEOUS LINES	12	222	4.4	0.1	3311	INT. WIRING, CONSTR. MATERIALS . .	8	1 021	6.3	0.1
9910	RECEIPTS FROM PROCESSING	19	860	1.5	0.1	3313	LIGHTING FIXTURES	14	799	3.2	0.1
	COMMODITIES N.E.C.	(X)	7 895	(X)	1.0	3314	ELECTRIC LAMPS	16	456	1.7	0.1
	COAL AND OTHER MINERALS AND ORES (SIC 5052) ²						COMMODITIES N.E.C.	(X)	607	(X)	0.1
	TOTAL	76	221 723	(X)	100.0	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	95	19 225	4.9	2.4
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)					3420	MAJOR APPLIANCES, TV SETS, ETC. . .	277	491 108	63.9	60.3
	TOTAL	1 085		(X)	100.0	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	169	104 305	23.8	12.8
1220	NEW AND REBUILT PARTS, ETC.	23		4.8	0.1	3422	ELECTRIC HOME LAUNDRY EQUIPMENT .	121	23 685	5.0	2.9
3310	ELECTRICAL WIRING SUPPLIES	1 053		86.2	79.1	3423	TV SETS	149	272 370	42.9	33.4
3311	INT. WIRING, CONSTR. MATERIALS . . .	847		46.4	39.7	3424	CONSOLE RADIOS AND RECORD PLAYERS	154	48 122	7.4	5.9
3312	OUTSIDE CONSTRUCTION MATERIALS . . .	448		16.6	10.4	3425	OTHER MAJOR APPLIANCES	121	42 626	12.0	5.2
3313	LIGHTING FIXTURES	551		16.9	13.7	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	99	76 036	20.8	9.3
3314	ELECTRIC LAMPS	732		6.3	4.4	3440	ROOM AIR CONDITIONERS	99	21 005	4.4	2.6
3315	MOTORS, GENERATORS, ETC.	535		17.6	10.9	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	84	11 060	2.8	1.4
3320	TELEPHONE AND SIGNAL EQUIPMENT . . .	101		25.4	4.2	3511	ELECTRONIC TUBES	63	5 293	1.5	0.6
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	27		3.2	0.1	3512	TRANSISTORS AND/OR SEMICONDUCTORS	21	727	1.7	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	82		6.7	0.7	3513	ELECTRONIC PARTS	32	3 252	3.1	0.4
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	62		3.1	0.2	3514	ACCESSORIES, TESTING EQUIPMENT . .	21	823	4.8	0.1
3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	15		11.3	0.3	3516	COML., INDUSTRIAL ELECTRONIC PARTS	17	807	3.6	0.1
3423	TV SETS	9		9.8	0.1		COMMODITIES N.E.C.	(X)	158	(X)	(2)
3425	OTHER MAJOR APPLIANCES	21		3.4	0.1	3610	HARDWARE	22	6 447	6.5	0.8
	COMMODITIES N.E.C.	(X)		(X)	(2)	3710	WARM-AIR HEATING, COOLING EQUIPMENT	32	3 943	2.7	0.5
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	85		8.0	1.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	13	2 616	8.3	0.3
3440	ROOM AIR CONDITIONERS	77		1.1	0.1	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	59	23 555	7.9	2.9
3510	ELECTRONIC TUBES, PARTS, ETC.	85		45.1	6.0	3811	RES. AND SMALL COML. (UNDER 5 HP)	53	16 816	5.9	2.1
3511	ELECTRONIC TUBES	38		12.2	1.0	3812	RES. AND COML. (5 TO 20 HP) . . .	34	6 649	5.0	0.8
3512	TRANSISTORS AND/OR SEMICONDUCTORS	9		22.4	0.5		COMMODITIES N.E.C.	(X)	90	(X)	(2)
3513	ELECTRONIC PARTS	11		40.0	1.5	3820	PARTS, SUPPLIES, AND ACCESSORIES . .	43	3 901	1.6	0.5
3514	ACCESSORIES, TESTING EQUIPMENT . . .	13		40.0	2.0	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	14	2 070	2.0	0.3
3515	INTERCOMMUNICATIONS EQUIPMENT . . .	43		17.9	0.6	4130	COMMERCIAL KITCHEN EQUIPMENT . . .	16	1 589	2.0	0.2
3516	COML., INDUSTRIAL ELECTRONIC PARTS	8		29.7	0.4	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	20	10 063	6.6	1.2
	COMMODITIES N.E.C.	(X)		(X)	(2)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	9	10 495	14.0	1.3
3610	HARDWARE	45		9.0	0.7	7850	FLOOR COVERINGS	34	43 280	16.3	5.3
3611	BUILDERS' HARDWARE	45		7.1	0.6	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	16	8 386	8.0	1.0
3614	HAND TOOLS (INCL. POWER), CUTLERY . .	23		2.1	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS) . .	7	1 161	9.2	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	64		9.7	0.8	8570	OTHER BUILDING MATERIALS	4	1 125	17.0	0.1
3711	WARM-AIR FURNACES (ALL FUELS) . . .	51		5.0	0.4	8610	PHOTOGRAPHIC GOODS	5	496	4.5	0.1
3712	CENTRAL HEATING, COOLING UNITS . . .	38		4.4	0.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	18	20 194	12.0	2.5
3713	DUCTS, REGISTERS, ETC.	30		0.9	0.1	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	14	6 363	6.8	0.8
	COMMODITIES N.E.C.	(X)		(X)	(2)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	16	2 614	10.8	0.3
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	145		2.9	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	7	1 813	9.3	0.2
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	30		1.4	0.1	9310	PHONO, RECORDS, PRERECORDED TAPES	13	8 240	6.6	1.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	74		33.3	3.3	9760	MISCELLANEOUS LINES	9	1 434	3.9	0.2
3741	PIPE FITTINGS, VALVES	58		15.3	1.5	9930	OTHER LABOR, SERVICE RECEIPTS . . .	16	2 328	7.4	0.3
3742	PLUMBING FIXTURES	40		13.6	1.2		COMMODITIES N.E.C.	(X)	9 778	(X)	1.2
3743	DRAINAGE SYSTEMS	41		4.4	0.3		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
3744	OTHER PLUMBING EQUIP., SUPPLIES . . .	58		2.8	0.3		TOTAL	643		(X)	100.0
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	48		5.7	0.2	3310	ELECTRICAL WIRING SUPPLIES	38		5.5	0.5
3811	RES. AND SMALL COML. (UNDER 5 HP)	45		5.8	0.2	3311	INT. WIRING, CONSTR. MATERIALS . .	24		13.0	0.3
	COMMODITIES N.E.C.	(X)		(X)	-	3315	MOTORS, GENERATORS, ETC.	18		1.7	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	68		1.3	0.1		COMMODITIES N.E.C.	(X)		(X)	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	16		21.2	0.5	3320	TELEPHONE AND SIGNAL EQUIPMENT . .	19		33.2	1.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS . .	6		37.1	0.3	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	82		11.0	1.3
6234	WIRE ROPE AND STRAND, PALE TIES . . .	6		34.0	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	103		11.6	1.5
	COMMODITIES N.E.C.	(X)		(X)	-	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	18		6.0	0.2
6240	IRON, STEEL FINISHED PRODUCTS	3		2.3	0.1	3423	TV SETS	94		7.2	0.8
						3424	CONSOLE RADIOS AND RECORD PLAYERS	44		6.7	0.4
							COMMODITIES N.E.C.	(X)		(X)	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—				Amount ¹ (\$1,000)	As percent of total sales of—	
										Estab- lish- ments handling the line
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	643	(D)	94.4	94.4	COMMODITIES N.E.C.	(X)	11 669	(X)	1.9
3511	ELECTRONIC TUBES.	388		20.5	15.4					
3512	TRANSISTORS AND/OR SEMICONDUCTORS	351		16.1	11.5	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)				
3513	ELECTRONIC PARTS.	322		39.5	23.9					
3514	ACCESSORIES, TESTING EQUIPMENT. . .	319		15.4	8.7					
3515	INTERCOMMUNICATIONS EQUIPMENT . .	359		21.5	12.1	TOTAL	800	896 586	(X)	100.0
3516	COML., INDUSTRIAL ELECTRONIC PARTS	357	39.5	22.8						
9760	MISCELLANEOUS LINES	10	(X)	17.4	0.2	1510 PAINTERS' SUPPLIES AND SUNDRIES . .	30	902	4.6	0.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	61		12.3	0.6	3310 ELECTRICAL WIRING SUPPLIES.	105	44 041	24.1	4.9
	COMMODITIES N.E.C.	(X)		(X)	0.4	3420 MAJOR APPLIANCES, TV SETS, ETC. . .	56	9 302	10.8	1.0
					3430 ELECTRIC HOUSEWARES AND SUPPLIES . .	15	493	3.1	0.1	
					3510 ELECTRONIC TUBES, PARTS, ETC. . . .	3	978	10.7	0.1	
	HARDWARE (SIC 5072)				3610 HARDWARE.	118	6 990	5.6	0.8	
	TOTAL	504	609 631	(X)	100.0	3611 BUILDERS' HARDWARE.	28	679	3.4	0.1
1220	NEW AND REBUILT PARTS, ETC. . . .	19	3 170	2.8	0.5	3614 HAND TOOLS (INCL. POWER), CUTLERY	105	4 360	3.6	0.5
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	112	18 863	7.2	3.1	3615 ALL OTHER HARDWARE.	24	1 520	6.1	0.2
3310	ELECTRICAL WIRING SUPPLIES.	60	17 298	8.8	2.8	COMMODITIES N.E.C.	(X)	431	(X)	(Z)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	20	1 320	1.2	0.2	3710 WARM-AIR HEATING, COOLING EQUIPMENT	311	63 117	14.0	7.0
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	26	3 874	3.1	0.6	3720 RESIDENTIAL ELEC. SPACE HEATING . .	59	1 412	3.2	0.2
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	60	7 948	4.0	1.3	3730 HYDRONICS EQUIPMENT, SUPPLIES . . .	295	32 691	9.9	3.6
3440	ROOM AIR CONDITIONERS	10	578	0.5	0.1	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	766	599 541	67.7	66.9
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	5	1 236	9.8	0.2	3741 PIPE FITTINGS, VALVES	654	135 865	17.1	15.2
3610	HARDWARE.	504	395 750	64.9	64.9	3742 PLUMBING FIXTURES	654	213 707	26.3	23.8
						3743 DRAINAGE SYSTEMS.	553	81 402	11.7	9.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	44	3 690	2.7	0.6	3744 OTHER PLUMBING EQUIP., SUPPLIES . .	642	168 566	21.6	18.8
3711	WARM-AIR FURNACES (ALL FUELS) . . .	23	1 092	1.1	0.2	COMMODITIES N.E.C.	(X)	1	(X)	(Z)
3712	CENTRAL HEATING, COOLING UNITS. . .	6	366	1.4	0.1	3810 CENTRAL AIR-CONDITIONING EQUIPMENT.	161	15 461	9.4	1.7
3713	DUCTS, REGISTERS, ETC.	10	526	1.5	0.1	3811 RES. AND SMALL COML. (UNDER 5 HP)	145	12 125	7.8	1.4
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	27	1 237	2.5	0.2	3812 RES. AND COML. (5 TO 20 HP)	76	2 431	3.9	0.3
3715	OTHER SPACE HEATING EQUIPMENT . . .	15	468	1.8	0.1	3813 INDUS. AND LARGE COML. (OVER 20 HP)	39	905	3.3	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)					
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	10	945	2.6	0.2	3820 PARTS, SUPPLIES, AND ACCESSORIES. .	34	1 263	3.9	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	87	21 312	8.7	3.5	3910 COMMERCIAL REFRIGERATION EQUIPMENT.	38	9 725	10.8	1.1
3741	PIPE FITTINGS, VALVES	57	6 291	3.1	1.0	4420 GENERAL PURPOSE INDUSTRIAL MACH. . .	39	5 443	9.2	0.6
3742	PLUMBING FIXTURES	35	2 838	1.7	0.5	4610 INDUSTRIAL VALVES, FITTINGS	128	23 773	10.7	2.7
3743	DRAINAGE SYSTEMS.	24	1 277	1.1	0.2	4840 ABRASIVES, ABRASIVE MATERIALS . . .	11	956	3.2	0.1
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	46	10 406	5.6	1.8	4860 MECHANICAL RUBBER GOODS	8	485	2.7	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	3	843	20.0	0.1	4910 OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	34	11 522	12.9	1.3
4150	CHINA, GLASSWARE (COMMERCIAL) . . .	10	1 767	1.9	0.3	6210 IRON, STEEL PRODUCTS (SEMI-FINISHED)	11	930	3.7	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP. .	3	607	1.1	0.1	6230 IRON AND STEEL WIRE, WIRE PRODUCTS.	43	5 966	9.1	0.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	68	19 244	9.1	3.2	6250 CAST IRON SOIL PIPE, TUBING	198	15 291	7.2	1.7
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	14	2 411	7.9	0.4	6260 IRON, STEEL PIPE, TUBING.	311	33 085	6.9	3.7
						8420 ROOFING, SIDING EQUIPMENT	41	2 762	4.2	0.3
4430	METALWORKING MACHINERY.	5	688	4.4	0.1	8570 OTHER BUILDING MATERIALS.	23	3 770	8.1	0.4
4431	NEW MACHINE TOOLS	5	511	3.2	0.1	8620 SPORTING, ATHLETIC GOODS, BICYCLES.	7	611	15.6	0.1
	COMMODITIES N.E.C.	(X)	177	(X)	(Z)	9760 MISCELLANEOUS LINES	20	2 066	10.6	0.2
						9930 OTHER LABOR, SERVICE RECEIPTS . . .	38	1 609	8.6	0.2
						COMMODITIES N.E.C.	(X)	2 401	(X)	0.3
4610	INDUSTRIAL VALVES, FITTINGS	12	1 488	10.0	0.2					
4840	ABRASIVES, ABRASIVE MATERIALS . . .	60	2 956	2.1	0.5	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)				
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	53	2 872	2.3	0.5	TOTAL	518	463 002	(X)	100.0
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	15	2 348	8.6	0.4	3310 ELECTRICAL WIRING SUPPLIES.	16	1 023	11.9	0.2
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	3	724	10.0	0.1	3410 NONCONSOLE RADIOS AND PHONOGRAPHS	6	1 393	10.3	0.3
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	17	3 096	3.4	0.5	3420 MAJOR APPLIANCES, TV SETS, ETC. . .	24	9 836	18.9	2.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	111	21 110	8.0	3.5	3440 ROOM AIR CONDITIONERS	129	10 909	6.5	2.4
6231	WIRE--PLAIN, COATED, BARRED, ETC. .	53	2 904	1.8	0.5	3510 ELECTRONIC TUBES, PARTS, ETC. . . .	9	451	3.6	0.1
6232	NAILS AND STAPLES	95	8 632	3.5	1.4	3610 HARDWARE.	43	2 201	5.3	0.5
6233	WOVEN, WELDED WIRE FENCING, PARTS	66	6 136	2.7	1.0	3710 WARM-AIR HEATING, COOLING EQUIPMENT	380	131 151	35.1	28.3
6234	WIRE ROPE AND STRAND, BAILE TIES . .	31	1 698	1.6	0.3	3711 WARM-AIR FURNACES (ALL FUELS) . .	278	44 151	13.8	9.5
6235	REINFORCEMENT MESH--WELDED, WOVEN	25	1 740	1.3	0.3	3712 CENTRAL HEATING, COOLING UNITS. . .	216	36 303	14.7	7.8
6240	IRON, STEEL FINISHED PRODUCTS	14	393	0.6	0.1	3713 DUCTS, REGISTERS, ETC.	263	43 424	17.8	9.4
6250	CAST IRON SOIL PIPE, TUBING	20	695	0.7	0.1	3714 ROOM SPACE HEATING (EXC. ELECTRIC)	33	1 420	4.9	0.3
6260	IRON, STEEL PIPE, TUBING.	39	3 651	2.3	0.6	3715 OTHER SPACE HEATING EQUIPMENT . .	60	5 852	5.9	1.3
6430	ALUMINUM SHAPES, FORMS, ETC.	5	720	15.5	0.1	COMMODITIES N.E.C.	(X)	1	(X)	(Z)
6432	SHEET, COIL (.006 TO .249 INCH) . . .	3	409	9.5	0.1					
	COMMODITIES N.E.C.	(X)	311	(X)	0.1	3720 RESIDENTIAL ELEC. SPACE HEATING . .	28	3 325	7.2	0.7
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	5	325	0.6	0.1	3730 HYDRONICS EQUIPMENT, SUPPLIES . .	65	6 426	8.6	1.4
7850	FLOOR COVERINGS	20	4 459	4.8	0.7	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	61	14 134	23.4	3.1
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	61	13 632	6.5	2.2	3810 CENTRAL AIR-CONDITIONING EQUIPMENT.	356	166 086	44.9	35.9
8140	WOOD MILLWORK (DOORS, WINDOWS) . .	9	508	6.7	0.1	3811 RES. AND SMALL COML. (UNDER 5 HP)	321	99 811	28.2	21.6
8150	METAL MILLWORK (DOORS, ETC.)	24	3 029	8.0	0.5	3812 RES. AND COML. (5 TO 20 HP)	227	36 051	12.8	7.8
8420	ROOFING, SIDING EQUIPMENT	29	2 748	1.8	0.5	3813 INDUS. AND LARGE COML. (OVER 20 HP)	150	30 224	15.5	6.5
8570	OTHER BUILDING MATERIALS.	24	4 734	4.5	0.8	3820 PARTS, SUPPLIES, AND ACCESSORIES. .	263	83 595	34.6	18.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	75	18 612	8.4	3.1	3910 COMMERCIAL REFRIGERATION EQUIPMENT.	133	13 312	14.4	2.9
8630	TOYS, GAMES, FIREWORKS, ETC.	22	3 861	3.2	0.6	4610 INDUSTRIAL VALVES, FITTINGS	7	246	2.6	0.1
8640	BOATS (OUTBOARD, ROW BOATS)	3	935	20.8	0.2	6210 IRON, STEEL PRODUCTS (SEMI-FINISHED)	18	1 611	10.0	0.3
						6220 IRON, STEEL PRODUCTS (FLAT)	3	1 738	20.5	0.4
8720	FEEDS (MIXED AND OTHER)	9	420	15.0	0.1	6250 CAST IRON SOIL PIPE, TUBING	10	1 064	6.3	0.2
8740	FERTILIZER, FERTILIZER MATERIALS. . .	12	467	16.5	0.1	6260 IRON, STEEL PIPE, TUBING.	16	1 839	9.6	0.4
8750	AGRICULTURAL CHEMICALS.	14	406	9.8	0.1	6440 NONFERROUS METALS, MINERALS, ORES	3	1 306	9.7	0.3
9760	MISCELLANEOUS LINES	19	1 538	9.4	0.3	6450 FLOOR COVERINGS	4	585	14.9	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	20	691	13.2	0.1					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
8420	ROOFING, SIDING EQUIPMENT	14	4 305	19.4	0.9	4430	METALWORKING MACHINERY.	6	666	2.3	0.1
8570	OTHER BUILDING MATERIALS.	7	1 466	11.4	0.3						
9760	MISCELLANEOUS LINES	13	659	8.3	0.1	4440	MATERIALS HANDLING EQUIPMENT. . . .	118	25 696	7.8	2.3
9930	OTHER LABOR, SERVICE RECEIPTS	33	1 937	12.4	0.4						
	COMMODITIES N.E.C..	(X)	2 404	(X)	0.5	4441	FORK LIFT TRUCKS.	67	10 241	6.0	0.9
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					4442	INDUSTRIAL TRUCKS	20	1 644	3.1	0.1
	TOTAL	123	55 132	(X)	100.0	4443	CRANES, DERRICKS, HOISTS, ETC.. . .	44	10 551	7.3	0.9
3440	ROOM AIR CONDITIONERS	4	43	1.0	0.1	4445	OTHER MATERIALS-HANDLING EQUIP.. .	29	3 149	3.7	0.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT	4	2 535	16.2	4.6		COMMODITIES N.E.C..	(X)	111	(X)	(2)
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	20	1 361	10.1	2.5	4480	USED OR REBUILT MACHINERY, EQUIP..	170	48 311	9.8	4.3
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	37	1 543	7.6	2.8	4481	USED CONSTRUCTION EQUIPMENT . . .	167	46 751	9.6	4.2
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	123	39 315	71.3	71.3	4483	OTHER USED OR REBUILT MACHINERY . .	12	1 532	6.2	0.1
4140	COMMERCIAL FOOD SERVICE EQUIPMENT.	21	995	8.9	1.8		COMMODITIES N.E.C..	(X)	28	(X)	(2)
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	2	175	6.3	0.3	4510	BEARINGS, POWER, TRANSMISSION . . .	9	815	9.9	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP..	29	1 344	10.9	2.4	4610	INDUSTRIAL VALVES, FITTINGS	6	634	10.3	0.1
8410	INSULATION MATERIALS AND BOARD. . .	4	149	5.8	0.3	4710	WELDING EQUIPMENT, SUPPLIES	8	653	3.2	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	35	2 568	16.8	4.7	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	12	2 976	20.6	0.3
	COMMODITIES N.E.C..	(X)	5 104	(X)	9.3	9760	MISCELLANEOUS LINES	14	1 505	13.9	0.1
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					9930	OTHER LABOR, SERVICE RECEIPTS	243	53 135	8.4	4.8
	TOTAL	1 310	524 988	(X)	100.0		COMMODITIES N.E.C..	(X)	6 903	(X)	0.6
1220	NEW AND REBUILT PARTS, ETC.	4	582	9.1	0.1		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
2960	FOODS, N.E.C..	10	1 105	20.6	0.2		TOTAL	1 668		(X)	100.0
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	4	582	9.1	0.1	1110	AUTOMOBILES, MOTORCYCLES, ETC.. . .	8		33.2	0.2
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	6	2 035	16.2	0.4	1112	USED AUTOMOBILES.	8		33.2	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	8	667	8.9	0.1	1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	32		24.5	0.8
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	76	5 192	14.3	1.0	1210	MACHINE SHOP SALES AND LABOR. . . .	8		10.9	0.1
4110	OFFICE MACHINES AND EQUIPMENT	809	153 723	77.6	29.3	1220	NEW AND REBUILT PARTS, ETC.	80		21.0	1.6
4120	INDICATING, RECORDING INSTRUMENTS . .	27	11 546	75.9	2.2	1221	MOTOR AND CHASSIS PARTS	80		20.0	1.6
4130	COMMERCIAL KITCHEN EQUIPMENT.	111	20 966	29.9	4.0		COMMODITIES N.E.C..	(X)		(X)	0.1
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	127	41 189	47.0	7.8	1310	TIRES AND TUBES	15		5.4	0.1
4150	CHINA, GLASSWARE (COMMERCIAL). . . .	83	9 538	18.6	1.8	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	22		3.3	0.1
4160	STORE, SERVICE SHOP MACHINES.	294	106 138	78.8	20.2	1610	SOAPS AND DETERGENTS.	8		15.5	0.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	60	6 111	44.7	1.2	3310	ELECTRICAL WIRING SUPPLIES.	7		14.0	0.2
4180	STORE, RESTAURANT FIXTURES, EQUIP..	254	109 543	74.7	20.9	3311	INT. WIRING, CONSTR. MATERIALS. . .	7		9.2	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP..	13	853	23.9	0.2		COMMODITIES N.E.C..	(X)		(X)	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH..	4	564	10.0	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	18		3.1	0.1
4460	PRINTING TRADES MACHINERY, EQUIP..	13	641	14.7	0.1	3610	HARDWARE.	78		12.7	0.9
4830	PRINTING, DUPLICATING INKS.	25	651	11.4	0.1	3611	BUILDERS' HARDWARE.	39		3.6	0.3
5120	SCHOOL EQUIPMENT, SUPPLIES.	56	2 416	11.0	0.5	3612	HEAVY HARDWARE.	39		3.5	0.2
7410	PRINTING, WRITING PAPER	63	4 435	17.1	0.8	3614	HAND TOOLS (INCL. POWER), CUTLERY .	78		3.4	0.2
7510	PERSONAL SERVICE PAPERS	15	470	17.2	0.2	3615	ALL OTHER HARDWARE.	39		2.3	0.2
7520	INDUSTRIAL PAPERS	15	384	2.8	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP..	5		23.4	0.1
7610	STATIONERY, OFFICE SUPPLIES	244	12 390	21.6	2.4	4214	PARTS AND ATTACHMENTS	3		27.6	0.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	92	11 309	20.3	2.2		COMMODITIES N.E.C..	(X)	(0)	(X)	-
7870	KITCHEN UTENSILS, TOOLS, ETC.	60	5 920	13.5	1.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	924		29.2	16.5
8630	TOYS, GAMES, FIREWORKS, ETC.	6	815	8.0	0.2	4311	POWER LAWNMOWERS.	895		24.6	13.4
9760	MISCELLANEOUS LINES	21	3 198	35.3	0.6	4312	OTHER GARDEN MACHINERY, EQUIPMENT	253		17.0	3.1
9930	OTHER LABOR, SERVICE RECEIPTS	234	10 268	11.4	2.0	4320	FARM, DAIRY MACHINERY, PARTS. . . .	1 396		85.9	71.7
	COMMODITIES N.E.C..	(X)	1 357	(X)	0.3	4321	TRACTORS, EQUIPMENT (FARM).	1 220		51.3	35.8
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					4322	HARVESTING MACHINERY, EQUIPMENT .	759		19.0	8.6
	TOTAL	537	1 115 769	(X)	100.0	4323	LAND PREPARATION MACHINERY, ETC..	698		18.3	8.0
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	21	2 718	7.1	0.2	4324	DAIRY FARM, BARN EQUIPMENT.	169		15.3	1.6
1220	NEW AND REBUILT PARTS, ETC.	20	1 411	11.9	0.1	4325	IRRIGATION EQUIPMENT.	127		19.3	1.8
4210	CONSTRUCTION, MINING, LOGGING SUP..	537	935 070	83.8	83.8	4326	LIGHT INDUSTRIAL EQUIPMENT.	399		27.5	8.8
4211	CRAWLER TRACTORS.	274	285 489	34.6	25.6	4327	MISC. FARM MACHINERY, EQUIPMENT .	659		17.6	7.2
4212	SELF-PROPELLED SCRAPERS	171	78 439	12.0	7.0		COMMODITIES N.E.C..	(X)		(X)	-
4213	TRACTOR SHOVEL LOADERS.	186	75 232	13.5	6.7	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	3		24.8	0.1
4214	PARTS AND ATTACHMENTS	317	183 068	20.7	16.4	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	3		24.8	0.1
4215	POWER CRANES,DRAGLINES, AND PARTS	235	107 174	18.2	9.6	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	12		11.2	0.1
4216	BITUMINOUS MIXERS, PAVERS, ETC. . . .	110	13 854	6.1	1.2	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	10		34.1	0.2
4217	CONCRETE MIXERS, PAVERS, ETC.	117	16 083	6.3	1.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	18		7.6	0.2
4218	GRADERS, ROLLERS (OFF-HIGHWAY). . . .	215	64 369	8.9	5.8	6232	NAILS AND STAPLES	18		3.2	0.1
4219	OTHER CONSTR., MIN., LOG., EQUIP..	308	111 362	16.5	10.0		COMMODITIES N.E.C..	(X)		(X)	0.1
4320	FARM, DAIRY MACHINERY, PARTS.	14	471	9.6	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	12		3.4	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH..	159	34 405	7.6	3.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	13		7.1	0.1
4421	ENGINES (INCL. INTERNAL COMBUST..)	43	7 240	2.9	0.6	8622	ARMS AND AMMUNITION	13		7.1	0.1
4422	COMPRESSORS, PUMPS.	113	14 275	7.3	1.3						
4423	CRUSHING MACHINERY AND EQUIPMENT.	41	7 947	7.5	0.7						
4425	OTHER GENERAL INDUSTRIAL MACH..	32	4 925	7.9	0.4						
	COMMODITIES N.E.C..	(X)	18	(X)	(2)						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8720	FEEDS (MIXED AND OTHER)	17	(D)	14.0	0.2		INDUSTRIAL SUPPLIES (SIC 5085)				
8722	FEEDS BOUGHT AND SOLD	17		14.0	0.2		TOTAL	1 119	1 028 352	(X)	100.0
8740	FERTILIZER, FERTILIZER MATERIALS. .	45		6.5	0.3						
8750	AGRICULTURAL CHEMICALS.	50		9.6	0.4						
8751	WEED KILLERS, SOIL STERILIZERS. .	31		3.4	0.1						
8752	INSECTICIDES, FUNGICIDES, ETC.. .	38		7.8	0.3						
8760	SEEDS	17		3.6	0.1						
9760	MISCELLANEOUS LINES	32		9.8	0.3						
9930	OTHER LABOR, SERVICE RECEIPTS . . .	308		7.1	1.2						
	COMMODITIES N.E.C..	(X)		(X)	4.1						
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)										
	TOTAL	1 175	1 017 800	(X)	100.0						
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	14	1 107	12.6	0.1						
1220	NEW AND REBUILT PARTS, ETC.	16	6 812	32.0	0.7						
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	22	581	3.4	0.1						
3310	ELECTRICAL WIRING SUPPLIES.	8	1 230	12.0	0.1						
3315	MOTORS, GENERATORS, ETC.	8	1 087	10.6	0.1						
	COMMODITIES N.E.C..	(X)	143	(X)	(Z)						
3610	HARDWARE	29	3 230	10.9	0.3						
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	20	879	4.1	0.1						
4120	INDICATING, RECORDING INSTRUMENTS .	12	3 874	20.8	0.4						
4210	CONSTRUCTION, MINING, LOGGING SUP..	41	5 812	15.4	0.6						
4214	PARTS AND ATTACHMENTS	5	979	15.9	0.1						
4215	POWER CRANES, DRAGLINES, AND PARTS	9	841	8.8	0.1						
4216	BITUMINOUS MIXERS, PAVERS, ETC. . .	6	874	7.4	0.1						
4217	CONCRETE MIXERS, PAVERS, ETC. . . .	15	1 001	7.1	0.1						
4219	OTHER CONSTR., MIN., LOG., EQUIP.	19	1 384	6.9	0.1						
	COMMODITIES N.E.C..	(X)	733	(X)	0.1						
4410	FOOD PROCESSING MACHINERY, EQUIP. .	63	21 335	72.2	2.1						
4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	383	199 238	70.7	19.6						
4430	METALWORKING MACHINERY.	141	61 245	64.8	6.0						
4431	NEW MACHINE TOOLS	113	46 147	62.1	4.5						
4432	MISCELLANEOUS METALWORKING EQUIP.	66	15 098	31.2	1.5						
4440	MATERIALS HANDLING EQUIPMENT. . . .	362	201 449	82.9	19.8						
4441	FORK LIFT TRUCKS.	212	123 711	68.2	12.2						
4442	INDUSTRIAL TRUCKS	82	9 319	14.6	0.9						
4443	CRANES, DERRICKS, HOISTS, ETC.. . .	76	12 981	25.6	1.3						
4444	ELEVATORS	15	2 265	22.7	0.2						
4445	OTHER MATERIALS-HANDLING EQUIP. . .	212	53 173	37.8	5.2						
4450	OIL WELL, OIL REFINING MACH. EQUIP.	26	13 869	80.7	1.4						
4460	PRINTING TRADES MACHINERY, EQUIP. .	43	28 036	86.4	2.8						
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	252	351 122	89.4	34.5						
4471	PAPER INDUSTRIES MACHINERY.	13	2 689	32.2	0.3						
4472	TEXTILE INDUSTRIES MACHINERY. . . .	156	279 042	94.5	27.4						
4473	WOODWORKING MACHINERY	47	9 569	46.4	0.9						
4474	OTHER SPECIAL PURPOSES MACHINERY. .	40	59 822	80.5	5.9						
4480	USED OR REBUILT MACHINERY, EQUIP. . .	149	32 041	34.5	3.1						
4481	USED CONSTRUCTION EQUIPMENT	46	13 032	44.1	1.3						
4482	USED MACHINE TOOLS	40	5 667	39.5	0.6						
4483	OTHER USED OR REBUILT MACHINERY . .	77	13 342	26.1	1.3						
4510	BEARINGS, POWER, TRANSMISSION . . .	35	4 614	11.1	0.5						
4511	BALL, ROLLER BEARINGS	22	2 398	8.2	0.2						
4512	OTHER POWER TRANSMISSION EQUIP. . .	22	2 216	7.8	0.2						
4610	INDUSTRIAL VALVES, FITTINGS	35	4 299	12.1	0.4						
4710	WELDING EQUIPMENT, SUPPLIES	28	647	3.5	0.1						
4800	ABRASIVES, ABRASIVE MATERIALS . . .	53	3 922	9.1	0.4						
4850	MECHANICAL RUBBER GOODS	24	1 264	5.0	0.1						
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	57	17 348	24.4	1.7						
5230	LAUNDRY, DRY-CLEANING MACHINES . . .	6	1 332	21.5	0.1						
5420	SHIP, BOAT, MARINE PROPULSION MACH.	4	3 255	29.4	0.3						
6220	IRON, STEEL PRODUCTS (FLAT)	10	736	5.5	0.1						
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	18	1 351	8.5	0.1						
6240	IRON, STEEL FINISHED PRODUCTS	16	2 900	12.6	0.3						
6260	IRON, STEEL PIPE, TUBING.	22	2 541	11.7	0.2						
7410	PRINTING, WRITING PAPER	8	1 079	8.6	0.1						
8570	OTHER BUILDING MATERIALS.	4	1 733	25.9	0.2						
9760	MISCELLANEOUS LINES	24	4 640	18.8	0.5						
9930	OTHER LABOR, SERVICE RECEIPTS	149	15 451	9.4	1.5						
	COMMODITIES N.E.C..	(X)	18 628	(X)	1.8						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)						JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094) ²						
	TOTAL	755	687 738	(X)	100.0		TOTAL	276	124 816	(X)	100.0		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	18	1 635	10.2	0.2		DURABLE GOODS, N.E.C. (SIC 5099) ²						
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	6	510	6.0	0.1		TOTAL	702	457 073	(X)	100.0		
1620	INDUSTRIAL CHEMICALS	9	5 621	22.0	0.8								
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	6	734	12.2	0.1								
4110	OFFICE MACHINES AND EQUIPMENT	11	1 476	9.4	0.2								
5110	DENTAL EQUIPMENT, SUPPLIES	140	71 258	77.0	10.4		PRINTING AND WRITING PAPER (SIC 5111)						
5111	TEETH	103	4 908	7.5	0.7		TOTAL	124	231 480	(X)	100.0		
5112	DENTAL GOLD	91	6 441	10.0	0.9								
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . . .	125	29 736	34.0	4.3		4110	OFFICE MACHINES AND EQUIPMENT	11	399	14.7	0.2	
5114	SUNDRY MERCHANDISE	112	30 171	40.5	4.4		4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	5	1 263	12.5	0.5	
5120	SCHOOL EQUIPMENT, SUPPLIES	127	66 253	77.9	9.6		7410	PRINTING, WRITING PAPER	122	192 375	83.3	83.1	
5130	CHURCH EQUIPMENT, SUPPLIES	15	1 864	13.7	0.3		7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER . .	26	2 585	3.1	1.1	
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	254	310 542	81.2	45.2		7510	PERSONAL SERVICE PAPERS	14	2 984	9.6	1.3	
5150	OPHTHALMIC PRODUCTS	171	65 415	85.8	9.5		7520	INDUSTRIAL PAPERS	40	24 880	22.5	10.7	
5151	PRESCRIPTION SALES	82	23 943	77.1	3.5		7540	PAPERBOARD, BOXBOARD	5	820	5.8	0.4	
5152	OPHTHALMIC MERCHANDISE SALES	97	31 259	63.2	4.5		7610	STATIONERY, OFFICE SUPPLIES	19	4 929	14.8	2.1	
5153	OPTICAL, OPHTHALMIC INSTRUMENTS . .	80	10 213	31.2	1.5		8530	ADHESIVES, MASTICS	5	348	3.4	0.2	
								COMMODITIES N.E.C.	(X)	897	(X)	0.4	
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	70	88 456	52.8	12.9			STATIONERY SUPPLIES (SIC 5112)					
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	92	55 320	64.5	8.0			TOTAL	577	223 588	(X)	100.0	
7510	PERSONAL SERVICE PAPERS	11	445	4.0	0.1		1620	INDUSTRIAL CHEMICALS	5	1 196	19.9	0.5	
7520	INDUSTRIAL PAPERS	4	393	10.0	0.1		4110	OFFICE MACHINES AND EQUIPMENT	217	10 315	14.8	4.6	
7610	STATIONERY, OFFICE SUPPLIES	29	3 267	11.4	0.5		4160	STORE, SERVICE SHOP MACHINES	18	162	3.7	0.1	
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	28	3 628	17.3	0.5		4161	CASH REGISTERS	16	143	3.5	0.1	
7840	CURTAINS, DRAPES	4	375	20.7	0.1			COMMODITIES N.E.C.	(X)	19	(X)	(2)	
7870	KITCHEN UTENSILS, TOOLS, ETC.	6	806	9.2	0.1		4830	PRINTING, DUPLICATING INKS	22	166	2.7	0.1	
8610	PHOTOGRAPHIC GOODS	11	862	8.3	0.1		5120	SCHOOL EQUIPMENT, SUPPLIES	65	2 531	8.9	1.1	
8630	TOYS, GAMES, FIREWORKS, ETC.	9	1 706	15.1	0.2		7410	PRINTING, WRITING PAPER	139	5 873	10.3	2.6	
9930	OTHER LABOR, SERVICE RECEIPTS	55	2 159	6.1	0.3		7510	PERSONAL SERVICE PAPERS	20	1 059	6.5	0.5	
	COMMODITIES N.E.C.	(X)	5 013	(X)	0.7		7520	INDUSTRIAL PAPERS	12	128	2.0	0.1	
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087) ²						7530	SHIPPING ROOM SUPPLIES	40	1 346	5.6	0.6	
	TOTAL	918	331 800	(X)	100.0		7610	STATIONERY, OFFICE SUPPLIES	577	165 308	73.9	73.9	
	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)						7720	OFFICE, COMMERCIAL, BUSINESS FURN.	237	23 294	21.0	10.4	
	TOTAL	313		(X)	100.0		8680	BOOKS, MAGAZINES, PRINTED MATERIALS	32	1 535	9.3	0.7	
1220	NEW AND REBUILT PARTS, ETC.	12		23.1	1.3		8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	38	794	8.4	0.4	
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	5		11.8	0.1		9760	MISCELLANEOUS LINES	10	665	10.1	0.3	
3610	HARDWARE	3		22.3	0.2		9930	OTHER LABOR, SERVICE RECEIPTS	32	1 057	10.3	0.5	
4320	FARM, DAIRY MACHINERY, PARTS	7		12.0	0.1			COMMODITIES N.E.C.	(X)	8 159	(X)	3.6	
5410	RAILROAD TRANSPORTATION EQUIPMENT	5		84.7	4.2			INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)					
5420	SHIP, BOAT, MARINE PROPULSION MACH.	78		77.7	14.4			TOTAL	349	474 058	(X)	100.0	
				(D)			1430	BEAUTY AIDS (TOILETRIES, ETC.)	8	994	15.4	0.2	
5430	AIRCRAFT, AVIATION PARTS	212		95.3	68.8		1610	SOAPS AND DETERGENTS	58	3 751	5.5	0.8	
5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	101		73.8	36.2		1620	INDUSTRIAL CHEMICALS	33	2 979	6.6	0.6	
5432	AVIATION PARTS, SUPPLIES, EQUIP. . .	160		75.4	32.7		1624	PLASTICS MATERIALS	25	2 392	6.4	0.5	
5440	MISCELLANEOUS TRANSPORTATION EQUIP.	28		69.3	6.1		1628	OTHER INORGANIC, INORGANIC CHEMICALS	6	401	7.1	0.1	
6400	BOATS (OUTBOARD, ROW BOATS)	16		40.0	2.8			COMMODITIES N.E.C.	(X)	186	(X)	(2)	
9930	OTHER LABOR, SERVICE RECEIPTS	26		18.8	0.9		1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	5	280	4.6	0.1	
	COMMODITIES N.E.C.	(X)		(X)	1.0		2410	CONFECTIONERY	13	910	5.6	0.2	
	SCRAP, WASTE MATERIALS (SIC 5093)						2860	CANNED, BOTTLED FOODS	6	326	6.8	0.1	
	TOTAL	800	495 762	(X)	100.0		2960	FOODS, N.E.C.	9	1 213	15.9	0.3	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	38	712	6.3	0.1		4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	49	1 041	1.6	0.2	
4480	USED OR REBUILT MACHINERY, EQUIP. . .	34	1 095	11.1	0.4		5120	SCHOOL EQUIPMENT, SUPPLIES	22	1 151	3.8	0.2	
6220	IRON, STEEL PRODUCTS (FLAT)	71	6 493	12.4	1.3		5220	CUSTODIAL, JANITORIAL SUPPLIES	70	10 836	11.5	2.3	
6610	PREPARED IRON AND STEEL SCRAP	358	136 760	53.8	27.6		5230	LAUNDRY, DRY-CLEANING MACHINES . . .	27	1 554	3.3	0.3	
6620	UNPREPARED IRON AND STEEL SCRAP . . .	224	27 579	30.6	5.6		7410	PRINTING, WRITING PAPER	86	69 581	33.6	14.7	
6630	ALLOY STEEL SCRAP	147	17 796	11.8	3.6		7510	PERSONAL SERVICE PAPERS	222	129 102	39.5	27.2	
6640	NICKEL ALLOY	45	5 632	6.7	1.0		7520	INDUSTRIAL PAPERS	308	215 437	46.9	45.4	
6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	9	362	5.7	0.1		7530	SHIPPING ROOM SUPPLIES	83	9 774	10.7	2.1	
6710	WASTE RAGS, TEXTILE WASTE	139	98 853	88.4	19.9		7540	PAPERBOARD, BOXBOARD	49	15 835	25.0	3.3	
6720	WIPING CLOTHS	54	7 922	35.5	1.6		7610	STATIONERY, OFFICE SUPPLIES	52	2 313	4.9	0.5	
6730	WASTE PAPER	147	42 915	47.9	8.7		7611	STATIONERY	20	690	3.3	0.1	
6740	ZINC SCRAP	87	2 223	2.5	0.4		7613	LOOSE-LEAF BINDERS, BLANK BOOKS . .	18	424	2.4	0.1	
6750	ALUMINUM SCRAP	315	19 480	9.7	3.9		7614	PENS, MECHANICAL PENCILS	27	368	1.5	0.1	
6760	SCRAP COPPER, COPPER BASE ALLOY . . .	389	81 630	33.6	16.5		7615	OTHER OFFICE SUPPLIES	25	754	3.5	0.2	
6770	SCRAP LEAD	255	5 323	2.9	1.1			COMMODITIES N.E.C.	(X)	77	(X)	(2)	
6780	OTHER NONFERROUS METALLIC SCRAP . . .	188	29 679	19.2	6.0		8510	BUILDING AND CONSTRUCTION PAPER . .	11	1 089	7.6	0.2	
6790	OTHER WASTE MATERIALS, SCRAP	49	3 526	15.6	0.7		8530	ADHESIVES, MASTICS	13	783	5.0	0.2	
9760	MISCELLANEOUS LINES	20	2 131	16.5	0.4		9760	MISCELLANEOUS LINES	6	924	16.6	0.2	
9930	OTHER LABOR, SERVICE RECEIPTS	43	957	2.4	0.2			COMMODITIES N.E.C.	(X)	4 185	(X)	0.0	
	COMMODITIES N.E.C.	(X)	4 394	(X)	0.9								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)					NOTIONS AND OTHER DRY GOODS (SIC 5134)					
	TOTAL	441		(X) 100.0		TOTAL	111	51 749	(X) 100.0		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	267	55.1	42.4	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	5	372	6.7	0.5	
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	235	21.9	19.3	1430	BEAUTY AIDS (TOILETRIES, ETC.)	11	392	6.1	0.5	
1430	BEAUTY AIDS (TOILETRIES, ETC.)	274	20.4	18.1							
1450	DRUGGISTS' SUPPLIES	128	8.7	5.0	1710	YARD OR PIECE GOODS	24	4 283	18.0	5.2	
1610	SOAPS AND DETERGENTS	19	0.8	0.1	1711	COTTON FABRICS	19	2 746	14.0	3.4	
					1712	RAYON, NYLON, ETC.	13	1 135	11.6	1.4	
1710	YARD OR PIECE GOODS	5	31.6	2.2	1713	WOOL FABRICS	5	372	7.7	0.5	
1711	COTTON FABRICS	5	31.6	2.2		COMMODITIES N.E.C.	(X)	30	(X)	(Z)	
1720	NOTIONS (THREAD, BUTTONS, ETC.)	42	3.5	0.3	1720	NOTIONS (THREAD, BUTTONS, ETC.)	69	46 432	80.0	56.8	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	12	6.7	0.1							
					1730	KNIT FABRICS, KNITTING YARNS, ETC.	50	24 344	84.9	29.8	
1820	WOMEN'S, CHILDREN'S CLOTHING	8	8.9	0.1	1731	KNIT FABRICS	41	18 651	82.7	22.8	
1824	WOMEN'S, CHILDREN'S UNDERWEAR	8	5.8	0.1	1732	YARNS (EXCEPT INDUSTRIAL)	3	606	15.3	0.7	
	COMMODITIES N.E.C.	(X)	(X)	(Z)	1733	OTHER DRY GOODS	9	5 087	82.9	6.2	
1910	SHOES, OTHER FOOTWEAR	10	5.6	0.1	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	11	306	14.0	0.4	
2410	CONFECTIONERY	27	7.8	0.4	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR	11	180	8.3	0.2	
2411	CANDY (ALL KINDS)	27	6.8	0.3		COMMODITIES N.E.C.	(X)	126	(X)	0.2	
	COMMODITIES N.E.C.	(X)	(X)	(Z)	1820	WOMEN'S, CHILDREN'S CLOTHING	13	244	4.3	0.3	
2960	FOODS, N.E.C.	5	34.1	3.0	1821	DRESSES, SKIRTS, BLOUSES	8	103	2.2	0.1	
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	19	2.7	0.1	1823	CHILDREN'S INFANTS' WEAR	8	59	3.9	0.1	
3430	ELECTRIC HOUSEWARES AND SUPPLIES	51	2.0	0.4	1824	WOMEN'S, CHILDREN'S UNDERWEAR	8	76	4.2	0.1	
3610	HARDWARE	25	2.4	0.1		COMMODITIES N.E.C.	(X)	6	(X)	-	
4320	FARM, DAIRY MACHINERY, PARTS	7	27.9	0.1	2410	CONFECTIONERY	3	641	13.0	0.8	
4327	MISC. FARM MACHINERY, EQUIPMENT	7	27.9	0.1	2411	CANDY (ALL KINDS)	3	395	8.0	0.5	
					2412	CHEWING GUM	3	98	2.0	0.1	
5120	SCHOOL EQUIPMENT, SUPPLIES	69	2.8	0.5	2413	FOUNTAIN FRUITS, SYRUPS	3	148	3.0	0.2	
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	25	2.9	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	838	17.0	1.0	
7110	CIGARETTES, CIGARS, TOBACCO	17	10.6	0.5	3610	HARDWARE	5	353	6.9	0.4	
7111	CIGARETTES	3	12.8	0.4	5120	SCHOOL EQUIPMENT, SUPPLIES	8	330	5.4	0.4	
	COMMODITIES N.E.C.	(X)	(X)	(Z)	7510	PERSONAL SERVICE PAPERS	8	272	4.4	0.3	
7410	PRINTING, WRITING PAPER	17	3.5	0.3	7610	STATIONERY, OFFICE SUPPLIES	5	76	8.8	0.1	
7510	PERSONAL SERVICE PAPERS	30	2.8	0.2	7820	HOUSEHOLD LINENS, DOMESTICS	8	197	4.2	0.2	
7520	INDUSTRIAL PAPERS	19	9.7	0.1	7823	SHEETS, PILLOW CASES	5	123	3.0	0.2	
						COMMODITIES N.E.C.	(X)	74	(X)	0.1	
7610	STATIONERY, OFFICE SUPPLIES	68	3.5	0.7	8630	TOYS, GAMES, FIREWORKS, ETC.	5	95	1.8	0.1	
7611	STATIONERY	24	2.2	0.1	8820	JEWELRY, SILVERWARE, TROPHIES	3	838	17.0	1.0	
7613	LOOSE-LEAF BINDERS, BLANK BOOKS	41	1.1	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	45	7.7	0.1	
7614	PENS, MECHANICAL PENCILS	60	2.3	0.4	9750	SMOKERS' SUPPLIES AND PIPES	3	50	1.0	0.1	
7616	GREETING CARDS, CHRISTMAS CARDS	19	1.0	0.1	0760	MISCELLANEOUS LINES	3	106	6.0	0.1	
	COMMODITIES N.E.C.	(X)	(X)	(Z)		COMMODITIES N.E.C.	(X)	1 535	(X)	1.9	
7810	CHINA, GLASSWARE, CROCKERY	7	4.5	0.1		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)					
7820	HOUSEHOLD LINENS, DOMESTICS	7	5.0	0.1		TOTAL	213	187 359	(X) 100.0		
7870	KITCHEN UTENSILS, TOOLS, ETC.	39	12.1	1.8							
8610	PHOTOGRAPHIC GOODS	84	3.4	1.3	1710	YARD OR PIECE GOODS	20	1 732	10.1	0.9	
8611	CAMERAS, PARTS, ACCESSORIES	84	3.4	1.3	1720	NOTIONS (THREAD, BUTTONS, ETC.)	15	2 552	12.7	1.4	
8630	TOYS, GAMES, FIREWORKS, ETC.	57	4.7	0.7	1730	KNIT FABRICS, KNITTING YARNS, ETC.	13	726	6.2	0.4	
8750	AGRICULTURAL CHEMICALS	17	2.7	0.1	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	213	153 090	81.7	81.7	
8752	INSECTICIDES, FUNGICIDES, ETC.	17	2.7	0.1	1811	WORK CLOTHING, WORK GLOVES	89	19 859	38.6	10.6	
					1812	SUITS, COATS, TROUSERS, OVERCOATS	62	18 911	47.3	10.1	
8820	JEWELRY, SILVERWARE, TROPHIES	20	2.2	0.1	1813	SHIRTS (DRESS AND SPORT)	89	14 155	27.6	7.6	
8824	SILVERWARE, PLATED WARE, ETC.	10	11.6	0.1	1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	48	34 783	58.2	18.6	
	COMMODITIES N.E.C.	(X)	(X)	(Z)	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR	128	58 451	57.8	31.2	
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	27	2.3	0.2	1816	OTHER CLOTHING, FURNISHINGS	77	6 931	20.7	3.7	
9760	MISCELLANEOUS LINES	15	9.9	0.9	1820	WOMEN'S, CHILDREN'S CLOTHING	81	13 161	23.6	7.0	
	COMMODITIES N.E.C.	(X)	(X)	0.4	1830	MILLINERY AND MILLINERY SUPPLIES	6	340	22.5	0.2	
	PIECE GOODS (SIC 5133)				1910	SHOES, OTHER FOOTWEAR	42	3 792	10.9	2.0	
	TOTAL	234	323 862	(X) 100.0	3430	ELECTRIC HOUSEWARES AND SUPPLIES	7	125	3.3	0.1	
					3610	HARDWARE	7	351	12.5	0.2	
1710	YARD OR PIECE GOODS	234	295 208	91.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	4	629	13.7	0.3	
1730	KNIT FABRICS, KNITTING YARNS, ETC.	8	14 052	49.4	7711	HOUSEHOLD, PORCH, LAWN FURNITURE	4	629	13.7	0.3	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	6	232	10.6	7820	HOUSEHOLD LINENS, DOMESTICS	42	5 007	14.4	2.7	
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	4	2 236	18.5	7840	CURTAINS, DRAPES	7	106	3.6	0.1	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	265	18.9	7850	FLOOR COVERINGS	9	1 690	23.1	0.9	
5230	LAUNDRY, DRY-CLEANING MACHINES	4	604	5.0	7851	CARPETS, RUGS	9	1 487	20.4	0.8	
5310	UPHOLSTERERS' FABRICS, SUPPLIES	30	2 754	7.3	7852	LINOLEUM, OTHER HARD SURFACE	5	127	2.4	0.1	
8420	ROOFING, SIDING EQUIPMENT	4	1 283	10.6		COMMODITIES N.E.C.	(X)	76	(X)	(Z)	
9610	INDUSTRIAL YARNS	8	960	35.0	7870	KITCHEN UTENSILS, TOOLS, ETC.	4	100	5.8	0.1	
	COMMODITIES N.E.C.	(X)	6 268	(X) 1.9	8630	TOYS, GAMES, FIREWORKS, ETC.	9	918	8.8	0.5	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

South Atlantic—Continued

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
2610	MEATS, PROVISIONS	48	(D)	13.7	4.6	2610	MEATS, PROVISIONS	22	10 391	23.4	2.5
2611	FRESH, FROZEN MEATS	25		13.7	3.7	2611	FRESH, FROZEN MEATS	14	8 642	25.1	2.1
2612	SAUSAGE, MEAT LOAVES	23		3.2	0.4	2612	SAUSAGE, MEAT LOAVES	10	661	5.1	0.2
2613	CURED, BOILED, SMOKED MEATS	28		2.7	0.4	2613	CURED, BOILED, SMOKED MEATS	12	771	6.9	0.2
	COMMODITIES N.E.C.	(X)		(X)	(Z)	2614	OTHER MEAT PRODUCTS	7	317	4.9	0.1
2710	FRESH FRUITS, VEGETABLES	24		12.2	2.3	2710	FRESH FRUITS, VEGETABLES	14	658	6.3	0.2
2711	FRESH FRUITS, BERRIES, MELONS	17		4.1	0.5	2860	CANNED, BOTTLED FOODS	14	1 827	15.2	0.4
2712	FRESH VEGETABLES	22		12.9	1.7	2920	MARGARINE, SHORTENINGS, ETC.	25	1 264	2.5	0.3
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	18		2.3	0.2	2960	FOODS, N.E.C.	5	358	13.7	0.1
2830	TEA, SPICES	15		1.5	0.1	7520	INDUSTRIAL PAPERS	3	337	14.5	0.1
2840	BAKERY PRODUCTS	7		2.7	0.1	8720	FEEDS (MIXED AND OTHER)	8	4 629	22.3	1.1
2850	FOOD AND BEVERAGE BASIC MATERIALS	6		15.1	0.8	9930	OTHER LABOR, SERVICE RECEIPTS	8	215	2.2	0.1
				(X)	(Z)		COMMODITIES N.E.C.	(X)	867	(X)	0.2
2860	CANNED, BOTTLED FOODS	49		9.4	2.7		CONFECTIONERY (SIC 5145)				
2861	CANNED, BOTTLED JUICES, DRINKS	21		1.6	0.2		TOTAL	346	195 317	(X)	100.0
2863	CANNED, BOTTLED FRUITS, VEGS.	31		7.8	1.6	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	8	588	9.7	0.3
2864	CANNED FISH, SEAFOOD	15		1.5	0.2	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	48	1 389	7.3	0.7
2865	CANNED MEATS	26		2.5	0.4	1430	BEAUTY AIDS (TOILETRIES, ETC.)	33	1 188	8.4	0.6
2867	OTHER CANNED, BOTTLED FOODS	16		5.4	0.4	2410	CONFECTIONERY	346	167 875	86.0	85.0
	COMMODITIES N.E.C.	(X)		(X)	(Z)	2411	CANDY (ALL KINDS)	247	59 525	41.2	30.5
2870	SUGAR--REFINED	27		1.8	0.3	2412	CHEWING GUM	167	14 144	11.9	7.2
2890	BREAKFAST FOODS	10		0.9	0.1	2413	FOUNTAIN FRUITS, SYRUPS	48	2 972	11.3	1.5
2910	FLOUR, RELATED PRODUCTS	24		2.9	0.5	2414	NUTS, OTHER CONFECTIONS	262	91 234	52.9	46.7
2920	MARGARINE, SHORTENINGS, ETC.	57		4.6	1.2	2610	MEATS, PROVISIONS	15	462	5.1	0.2
2921	MARGARINE, BUTTER SUBSTITUTES	47		3.2	0.5	2830	TEA, SPICES	13	589	7.5	0.3
2922	SHORTENINGS, COOKING OILS	44		2.7	0.6	2840	BAKERY PRODUCTS	38	5 492	19.4	2.8
2960	FOODS, N.E.C.	6		23.6	0.9	2860	CANNED, BOTTLED FOODS	25	1 712	7.0	0.9
7510	PERSONAL SERVICE PAPERS	18		4.3	0.2	2861	CANNED, BOTTLED JUICES, DRINKS	14	713	3.7	0.4
7520	INDUSTRIAL PAPERS	12		6.4	0.3	2863	CANNED, BOTTLED FRUITS, VEGS.	9	372	8.3	0.2
	COMMODITIES N.E.C.	(X)		(X)	0.4	2864	CANNED FISH, SEAFOOD	9	175	3.6	0.1
	DAIRY PRODUCTS (SIC 5143)					2865	CANNED MEATS	18	278	3.3	0.1
	TOTAL	318	391 597	(X)	100.0	2867	OTHER CANNED, BOTTLED FOODS	9	157	2.2	0.1
							COMMODITIES N.E.C.	(X)	17	(X)	(Z)
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	9	1 789	25.0	0.5	2870	SUGAR--REFINED	5	117	2.9	0.1
2115	FROZEN MEATS (PACKAGED ONLY)	5	1 640	25.5	0.4	2920	MARGARINE, SHORTENINGS, ETC.	12	969	9.1	0.5
	COMMODITIES N.E.C.	(X)	149	(X)	(Z)	2922	SHORTENINGS, COOKING OILS	12	969	9.1	0.5
2210	BUTTER AND CHEESE	117	39 171	36.6	10.0	2950	SOFT DRINKS, BOTTLED WATERS	10	166	3.2	0.1
2220	ICE CREAM, ICES	92	20 109	22.7	5.1	2960	FOODS, N.E.C.	7	132	3.8	0.1
2230	MILK, CREAM (FLUID)	228	286 941	90.9	73.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES	13	481	4.9	0.2
2240	OTHER DAIRY PRODUCTS	149	18 813	19.0	4.8	4180	STORE, RESTAURANT FIXTURES, EQUIP.	3	960	17.3	0.5
2310	EGGS	23	3 473	14.9	0.9	5120	SCHOOL EQUIPMENT, SUPPLIES	38	512	2.9	0.3
2320	POULTRY	4	970	13.5	0.2	7110	CIGARETTES, CIGARS, TOBACCO	60	5 983	18.8	3.1
2323	DRESSED POULTRY (RESALES)	4	970	13.5	0.2	7111	CIGARETTES	26	4 776	25.6	2.4
2410	CONFECTIONERY	11	1 702	12.5	0.4	7112	CIGARS	49	859	3.2	0.4
2411	CANDY (ALL KINDS)	11	1 187	8.7	0.3	7113	OTHER TOBACCO	19	348	2.9	0.2
2414	NUTS, OTHER CONFECTIONS	5	515	4.9	0.1	7510	PERSONAL SERVICE PAPERS	42	2 524	9.7	1.3
2510	FISH, SEAFOOD (FRESH AND FROZEN)	5	611	32.0	0.2	7520	INDUSTRIAL PAPERS	22	279	2.9	0.1
2610	MEATS, PROVISIONS	23	4 097	11.9	1.0	7610	STATIONERY, OFFICE SUPPLIES	8	258	1.8	0.1
2611	FRESH, FROZEN MEATS	6	1 948	18.2	0.5	9760	MISCELLANEOUS LINES	12	600	12.8	0.3
2612	SAUSAGE, MEAT LOAVES	8	967	8.8	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	7	507	11.5	0.3
2613	CURED, BOILED, SMOKED MEATS	12	1 182	6.5	0.3		COMMODITIES N.E.C.	(X)	2 534	(X)	1.3
2710	FRESH FRUITS, VEGETABLES	4	623	29.8	0.2		FISH AND SEAFOODS (SIC 5146)				
2711	FRESH FRUITS, BERRIES, MELONS	4	548	19.8	0.1		TOTAL	486	269 762	(X)	100.0
2712	FRESH VEGETABLES	4	275	10.0	0.1	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	36	5 917	21.3	2.2
2840	BAKERY PRODUCTS	7	333	8.4	0.1	2111	FROZEN FRUITS, JUICES	4	330	18.6	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS	9	1 104	7.8	0.3	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	28	4 901	23.0	1.8
2860	CANNED, BOTTLED FOODS	32	3 345	9.5	0.9	2115	FROZEN MEATS (PACKAGED ONLY)	6	514	7.5	0.2
2861	CANNED, BOTTLED JUICES, DRINKS	16	381	2.9	0.1		COMMODITIES N.E.C.	(X)	172	(X)	0.1
2864	CANNED FISH, SEAFOOD	9	2 333	15.1	0.6	2320	POULTRY	8	996	17.8	0.4
	COMMODITIES N.E.C.	(X)	631	(X)	0.2	2323	DRESSED POULTRY (RESALES)	8	996	17.8	0.4
2920	MARGARINE, SHORTENINGS, ETC.	23	1 130	4.0	0.3	2510	FISH, SEAFOOD (FRESH AND FROZEN)	486	259 033	96.0	96.0
2921	MARGARINE, BUTTER SUBSTITUTES	23	1 127	4.0	0.3	2960	FOODS, N.E.C.	4	1 413	30.0	0.5
	COMMODITIES N.E.C.	(X)	3	(X)	-	9930	OTHER LABOR, SERVICE RECEIPTS	8	1 477	13.3	0.5
2940	ORIEO FRUITS, VEGETABLES	4	454	12.6	0.1		COMMODITIES N.E.C.	(X)	926	(X)	0.3
2950	SOFT DRINKS, BOTTLED WATERS	5	297	12.3	0.1		MEAT AND MEAT PRODUCTS (SIC 5147)				
2960	FOODS, N.E.C.	7	1 000	8.8	0.3		TOTAL	495	1 048 687	(X)	100.0
	COMMODITIES N.E.C.	(X)	5 435	(X)	1.4	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	121	30 442	10.7	2.9
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					2111	FROZEN FRUITS, JUICES	27	2 285	3.2	0.2
	TOTAL	307	417 348	(X)	100.0	2112	FROZEN VEGETABLES, JUICES	36	6 904	7.4	0.7
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	55	18 515	15.8	4.4	2113	FROZEN POULTRY (PACKAGED ONLY)	49	2 757	2.4	0.3
2210	BUTTER AND CHEESE	30	4 417	7.9	1.1	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	48	4 452	4.0	0.4
2310	EGGS	195	144 341	65.0	34.6	2115	FROZEN MEATS (PACKAGED ONLY)	65	9 252	5.9	0.9
2320	POULTRY	179	229 203	33.6	54.9	2116	FROZEN PREPARED FOODS, ETC.	20	3 180	5.0	0.3
2510	FISH, SEAFOOD (FRESH AND FROZEN)	3	326	10.4	0.1	2117	OTHER PACKAGED FROZEN FOODS	20	1 612	6.5	0.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued													
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
2211	BUTTER AND CHEESE	112	17 252	6.9	1.6	2113	FROZEN POULTRY (PACKAGED ONLY) . .	16		0.8	0.1		
2240	OTHER DAIRY PRODUCTS	18	4 652	9.1	0.4	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	28		2.9	0.3		
2310	EGGS	43	1 767	2.2	0.2	2115	FROZEN MEATS (PACKAGED ONLY) . . .	21		3.7	0.4		
2320	POULTRY	114	19 751	8.2	1.9	2116	FROZEN PREPARED FOODS, ETC. . . .	16		2.8	0.3		
2410	CONFECTIONERY	14	2 794	3.9	0.3	2117	OTHER PACKAGED FROZEN FOODS . . .	19		2.1	0.1		
2510	FISH, SEAFOOD (FRESH AND FROZEN) .	43	4 742	3.7	0.5								
2610	MEATS, PROVISIONS	495	911 641	86.9	86.9	2210	BUTTER AND CHEESE	82		3.2	0.5		
2611	FRESH, FROZEN MEATS	409	745 407	77.9	71.1	2230	MILK, CREAM (FLUID)	6		3.6	0.1		
2612	SAUSAGE, MEAT LOAVES	244	32 182	7.5	3.1	2310	EGGS	25		1.1	0.1		
2613	CURED, BOILED, SMOKED MEATS . . .	253	106 638	19.4	10.2	2320	POULTRY	29		3.1	0.2		
2614	OTHER MEAT PRODUCTS	153	27 413	7.2	2.6	2323	DRESSED POULTRY (RESALES)	19		19.8	0.2		
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		COMMODITIES N.E.C.	(X)		(X)	(Z)		
2710	FRESH FRUITS, VEGETABLES	22	3 845	7.2	0.4	2410	CONFECTIONERY	134		4.3	1.6		
2830	TEA, SPICES	6	1 010	5.4	0.1	2411	CANDY (ALL KINDS)	85		2.8	0.6		
2840	BAKERY PRODUCTS	6	848	18.3	0.1	2412	CHEWING GUM	49		1.0	0.1		
2850	FOOD AND BEVERAGE BASIC MATERIALS .	5	531	9.1	0.1	2413	FOUNTAIN FRUITS, SYRUPS	32		2.4	0.3		
						2414	NUTS, OTHER CONFECTIONS	73		2.5	0.7		
2860	CANNED, BOTTLED FOODS	72	36 876	14.8	3.5	2610	MEATS, PROVISIONS	59		14.8	2.3		
2861	CANNED, BOTTLED JUICES, DRINKS . .	41	665	2.2	0.1	2611	FRESH, FROZEN MEATS	23		23.6	1.3		
2863	CANNED, BOTTLED FRUITS, VEGS. . .	14	6 251	12.2	0.6	2612	SAUSAGE, MEAT LOAVES	18		1.6	0.1		
2865	CANNED MEATS	59	29 204	12.9	2.8	2613	CURED, BOILED, SMOKED MEATS . . .	20		4.1	0.3		
	COMMODITIES N.E.C.	(X)	756	(X)	0.1	2614	OTHER MEAT PRODUCTS	32		4.9	0.6		
2920	MARGARINE, SHORTENINGS, ETC. . . .	85	5 683	2.8	0.5	2710	FRESH FRUITS, VEGETABLES	25		9.5	0.7		
2921	MARGARINE, BUTTER SUBSTITUTES . .	78	2 354	1.4	0.2	2711	FRESH FRUITS, BERRIES, MELONS . .	16		6.1	0.3		
2922	SHORTENINGS, COOKING OILS	51	3 329	2.2	0.3	2712	FRESH VEGETABLES	23		7.2	0.4		
2950	SOFT DRINKS, BOTTLED WATERS	3	623	7.4	0.1								
2960	FOODS, N.E.C.	10	638	4.6	0.1	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	151		12.3	3.9		
9760	MISCELLANEOUS LINES	5	555	4.7	0.1	2830	TEA, SPICES	151		9.9	3.3		
	COMMODITIES N.E.C.	(X)	5 037	(X)	0.5	2840	BAKERY PRODUCTS	136		48.0	7.7		
	FRESH FRUITS AND VEGETABLES (SIC 5148)					2850	FOOD AND BEVERAGE BASIC MATERIALS .	42		2.2	0.1		
	TOTAL	1 027	1 087 353	(X)	100.0	2853	OTHER BASIC FOOD PRODUCTS	42		1.8	0.1		
							COMMODITIES N.E.C.	(X)		(X)	-		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	79	35 610	28.3	3.3	2860	CANNED, BOTTLED FOODS	306		51.5	31.0		
2111	FROZEN FRUITS, JUICES	22	14 278	33.8	1.3	2861	CANNED, BOTTLED JUICES, DRINKS . .	175		14.3	5.4		
2112	FROZEN VEGETABLES, JUICES	50	6 652	10.8	0.6	2862	CANNED, BOTTLED BABY FOODS	67		2.2	0.5		
2113	FROZEN POULTRY (PACKAGED ONLY) . .	18	553	2.2	0.1	2863	CANNED, BOTTLED FRUITS, VEGS. . . .	215		28.4	14.5		
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	38	5 666	8.2	0.5	2864	CANNED FISH, SEAFOOD	170		6.3	2.7		
2115	FROZEN MEATS (PACKAGED ONLY) . . .	22	3 319	7.1	0.3	2865	CANNED MEATS	136	(D)	7.5	3.2		
2116	FROZEN PREPARED FOODS, ETC. . . .	18	2 832	8.1	0.3	2866	CANNED MILK	101		2.3	0.7		
2117	OTHER PACKAGED FROZEN FOODS . . .	25	2 310	5.7	0.2	2867	OTHER CANNED, BOTTLED FOODS . . .	109		12.7	4.0		
							COMMODITIES N.E.C.	(X)		(X)	-		
2210	BUTTER AND CHEESE	16	639	2.8	0.1	2870	SUGAR--REFINED	130		12.4	4.1		
2410	CONFECTIONERY	23	634	2.2	0.1	2890	BREAKFAST FOODS	86		1.5	0.4		
2510	FISH, SEAFOOD (FRESH AND FROZEN) .	11	685	5.9	0.1	2910	FLOUR, RELATED PRODUCTS	115		17.4	4.7		
2610	MEATS, PROVISIONS	25	2 249	9.0	0.2								
2710	FRESH FRUITS, VEGETABLES	1 027	1 021 133	93.9	93.9	2920	MARGARINE, SHORTENINGS, ETC. . . .	151		8.8	3.5		
2711	FRESH FRUITS, BERRIES, MELONS . . .	767	576 718	64.9	53.0	2921	MARGARINE, BUTTER SUBSTITUTES . .	80		2.8	0.6		
2712	FRESH VEGETABLES	645	444 415	68.9	40.9	2922	SHORTENINGS, COOKING OILS	132		8.3	2.9		
2860	CANNED, BOTTLED FOODS	48	7 203	10.3	0.7	2930	PET FOODS--ALL KINDS	105		15.7	4.9		
2861	CANNED, BOTTLED JUICES, DRINKS . .	20	875	2.9	0.1	2940	ORIOLE FRUITS, VEGETABLES	86		3.0	0.6		
2863	CANNED, BOTTLED FRUITS, VEGS. . .	31	3 126	8.2	0.3	2950	SOFT DRINKS, BOTTLED WATERS	122		29.2	5.6		
2864	CANNED FISH, SEAFOOD	14	1 435	4.2	0.1	2960	FOODS, N.E.C.	163		45.8	12.9		
2865	CANNED MEATS	17	992	4.0	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	25		1.3	0.1		
	COMMODITIES N.E.C.	(X)	775	(X)	0.1	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	4		1.0	0.1		
2920	MARGARINE, SHORTENINGS, ETC. . . .	41	2 598	5.4	0.2	3610	BARWARE	31		2.1	0.2		
2960	FOODS, N.E.C.	8	1 360	16.0	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES	25		1.1	0.1		
9740	FERTILIZER, FERTILIZER MATERIALS . .	8	776	15.9	0.1	7110	CIGARETTES, CIGARS, TOBACCO	54		15.2	3.0		
9760	MISCELLANEOUS LINES	7	1 771	18.1	0.2	7111	CIGARETTES	46		14.4	2.3		
9930	OTHER LABOR, SERVICE RECEIPTS . . .	26	5 623	16.5	0.5	7112	CIGARS	46		1.2	0.2		
	COMMODITIES N.E.C.	(X)	7 072	(X)	0.7	7113	OTHER TOBACCO	39		2.9	0.5		
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)						COMMODITIES N.E.C.	(X)		(X)	-		
	TOTAL	692		(X)	100.0	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	15		13.1	0.5		
						7211	BEER, ALE, ETC.	15		12.8	0.4		
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	23		1.2	0.1		COMMODITIES N.E.C.	(X)		(X)	-		
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	36		2.8	0.2	7510	PERSONAL SERVICE PAPERS	75		4.7	1.2		
1610	SOAPS AND DETERGENTS	92		7.1	2.2	7520	INDUSTRIAL PAPERS	46		1.4	0.1		
1620	INDUSTRIAL CHEMICALS	8		4.6	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	29		2.8	0.2		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	6		20.0	0.2	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	10		9.2	0.2		
1820	WOMEN'S, CHILDREN'S CLOTHING . . .	4		2.0	0.1	8720	FEEDS (MIXED AND OTHER)	46		4.0	0.4		
						8722	FEEDS BOUGHT AND SOLD	46		4.0	0.4		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	61		9.4	1.9								
2111	FROZEN FRUITS, JUICES	26		2.0	0.2	9760	MISCELLANEOUS LINES	31		6.9	0.4		
2112	FROZEN VEGETABLES, JUICES	28		3.8	0.5		COMMODITIES N.E.C.	(X)		(X)	0.5		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

¹Detail may not add to total due to rounding.

Z Less than 0.05 percent.

NA Not available.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹	
	COTTON (SIC 5152)						PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³					
	TOTAL	91		(X)	100.0		TOTAL	1 761	1 783 533	(X)	100.0	
3110	COTTON (RAW), INCLUDING LINTERS . .	91		97.6	97.6		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²					
3120	GRAINS, BEANS, ETC.	6		19.0	0.6		TOTAL	727	594 519	(X)	100.0	
8740	FERTILIZER, FERTILIZER MATERIALS. .	6		8.5	0.2							
8750	AGRICULTURAL CHEMICALS.	6	(D)	4.2	0.1		BEER AND ALE (SIC 5181)					
8751	WEED KILLERS, SOIL STERILIZERS. .	3		3.2	0.1		TOTAL	582	1 184 234	(X)	100.0	
8752	INSECTICIDES, FUNGICIDES, ETC. . .	6		2.2	0.1							
9930	OTHER LABOR, SERVICE RECEIPTS . . .	8		5.3	0.1		2110	FROZEN FOODS (QUICK-FROZEN, PKG.).	5	1 022	4.0	0.1
	COMMODITIES N.E.C.	(X)		(X)	1.3		2410	CONFECTIONERY	12	1 788	4.4	0.2
	GRAIN (SIC 5153)						2860	CANNED, BOTTLED FOODS	11	6 405	15.9	0.5
	TOTAL	292	500 140	(X)	100.0		2870	SUGAR—REFINED.	11	741	1.8	0.1
2930	PET FOODS—ALL KINDS.	21	915	4.2	0.2		2920	MARGARINE, SHORTENINGS, ETC. . . .	6	610	2.0	0.1
3120	GRAINS, BEANS, ETC.	292	448 717	89.7	89.7		2950	SOFT DRINKS, BOTTLED WATERS	33	2 412	3.6	0.2
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	17	2 252	9.5	0.5		2960	FOODS, N.E.C.	5	1 021	3.6	0.1
3131	CATTLE, CALVES.	8	418	5.7	0.1		3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	4	763	3.0	0.1
3133	HOGS.	11	1 834	9.5	0.4		7110	CIGARETTES, CIGARS, TOBACCO	10	4 612	13.7	0.4
3610	HARDWARE	12	1 050	8.0	0.2		7210	BEER, ALE, PORTER, STOUT, ETC. . . .	582	1 077 930	91.0	91.0
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	8	670	6.6	0.1		7211	BEER, ALE, ETC.	577	953 700	81.1	80.5
4320	FARM, DAIRY MACHINERY, PARTS. . . .	20	1 552	6.7	0.3		7212	STATE, COUNTY, LOCAL TAXES.	303	124 230	18.6	10.5
6510	GASOLINE, KEROSENE	8	409	6.2	0.1		7310	WINE	145	52 634	18.4	4.4
8710	HAY, STRAW, ALFALFA, OTHER.	18	1 317	7.6	0.3		7320	SPIRITS	16	29 508	28.9	2.5
8720	FEEDS (MIXED AND OTHER)	92	11 831	14.6	2.4			COMMODITIES N.E.C.	(X)	4 588	(X)	0.4
8721	POULTRY, LIVESTOCK FEED	65	6 545	11.9	1.3			WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)				
8722	FEEDS BOUGHT AND SOLD	55	5 286	11.2	1.1			TOTAL	170	1 295 843	(X)	100.0
8730	FEED INGREDIENTS.	41	5 015	13.0	1.0		7110	CIGARETTES, CIGARS, TOBACCO	7	1 263	17.0	0.1
8740	FERTILIZER, FERTILIZER MATERIALS. .	84	11 980	12.5	2.4		7111	CIGARETTES.	7	1 263	17.0	0.1
8750	AGRICULTURAL CHEMICALS.	64	3 521	4.7	0.7		7210	BEER, ALE, PORTER, STOUT, ETC. . . .	43	15 344	6.4	1.2
8760	SEEDS	60	3 197	5.1	0.6		7211	BEER, ALE, ETC.	43	14 499	6.1	1.1
9760	MISCELLANEOUS LINES	3	571	8.7	0.1		7212	STATE, COUNTY, LOCAL TAXES.	13	845	1.0	0.1
9920	COMMODITY CREDIT RECEIPTS	3	280	1.0	0.1		7310	WINE	147	201 370	18.2	15.5
9930	OTHER LABOR, SERVICE RECEIPTS . . .	38	4 340	3.7	0.9		7320	SPIRITS	138	1 077 154	86.0	83.1
	COMMODITIES N.E.C.	(X)	2 523	(X)	0.5			COMMODITIES N.E.C.	(X)	712	(X)	0.1
	LIVESTOCK (SIC 5154)							FARM SUPPLIES (SIC 5191)				
	TOTAL	161		(X)	100.0			TOTAL	2 439	1 191 494	(X)	100.0
3120	GRAINS, BEANS, ETC.	9		17.4	0.3		1220	NEW AND REBUILT PARTS, ETC.	51	1 223	1.7	0.1
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	161		98.7	98.7		1310	TIRES AND TUBES	528	10 250	3.0	0.9
3131	CATTLE, CALVES.	130		74.5	66.7		1510	PAINTERS' SUPPLIES AND SUPPLIES . .	261	4 037	2.4	0.3
3132	SHEEP, LAMBS.	21		3.6	0.5		1620	INDUSTRIAL CHEMICALS.	16	3 394	4.1	0.3
3133	HOGS.	91		56.2	31.2		1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	53	1 033	2.6	0.1
3134	OTHER LIVESTOCK	8		5.6	0.2		1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	22	682	2.6	0.1
8720	FEEDS (MIXED AND OTHER)	9		15.1	0.4		2310	EGGS.	49	3 305	9.5	0.3
8721	POULTRY, LIVESTOCK FEED	5		25.1	0.3		2320	POULTRY	22	619	4.7	0.1
8722	FEEDS BOUGHT AND SOLD	5		6.3	0.1		2850	FOOD AND BEVERAGE BASIC MATERIALS .	18	885	8.9	0.1
8740	FERTILIZER, FERTILIZER MATERIALS. .	7		7.3	0.1		2860	CANNED, BOTTLED FOODS	39	4 475	12.6	0.4
9930	OTHER LABOR, SERVICE RECEIPTS . . .	4		9.9	0.1		2930	PET FOODS—ALL KINDS.	575	6 736	3.2	0.6
	COMMODITIES N.E.C.	(X)		(X)	0.5		2960	FOODS, N.E.C.	55	1 071	4.0	0.1
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159) ²						3110	COTTON (RAW), INCLUDING LINTERS . .	8	663	21.3	0.1
	TOTAL	275	944 485	(X)	100.0		3120	GRAINS, BEANS, ETC.	837	55 922	15.3	4.7
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)						3130	LIVESTOCK (EXCEPT HORSES, MULES). .	6	933	24.3	0.1
	TOTAL	504	449 393	(X)	100.0		3240	OIL SEEDS, OIL NUTS, OIL KERNELS. . .	12	4 401	25.7	0.4
1510	PAINTERS' SUPPLIES AND SUPPLIES . .	27	16 684	18.9	3.7		3420	MAJOR APPLIANCES, TV SETS, ETC. . .	244	6 065	3.2	0.5
1610	SOAPS AND DETERGENTS.	107	13 006	32.5	2.9		3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	69	638	0.8	0.1
1620	INDUSTRIAL CHEMICALS.	461	382 563	87.0	85.1		3610	HARDWARE	750	38 376	10.2	3.2
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	10	871	46.1	0.2		4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	562	18 451	6.6	1.5
5220	CUSTOMTIAL, JANITORIAL SUPPLIES. . .	31	968	9.3	0.2		4320	FARM, DAIRY MACHINERY, PARTS. . . .	403	27 103	10.3	2.3
5230	LAUNDRY, DRY-CLEANING MACHINES. . .	4	7 025	17.7	1.6		6220	IRON, STEEL PRODUCTS (FLAT)	49	7 706	11.9	0.6
8530	ADHESIVES, MASTICS.	12	430	7.7	0.1		6510	GASOLINE, KEROSENE.	257	16 673	10.4	1.4
8740	FERTILIZER, FERTILIZER MATERIALS. .	12	580	3.4	0.1		6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	59	2 703	6.7	0.2
8750	AGRICULTURAL CHEMICALS.	39	9 153	11.5	2.0		6530	OILS, GREASES, OTHER PETROLEUM PROO	114	1 040	1.0	0.1
9720	VEG. OILS (COTTONSEED, LINSEED) . .	4	804	14.9	0.2		7110	CIGARETTES, CIGARS, TOBACCO	6	1 087	21.7	0.1
9760	MISCELLANEOUS LINES	14	1 315	18.2	0.3		7111	CIGARETTES.	6	887	17.7	0.1
	COMMODITIES N.E.C.	(X)	15 994	(X)	3.6			COMMODITIES N.E.C.	(X)	200	(X)	(2)
							8570	OTHER BUILDING MATERIALS.	8	761	17.8	0.1
							8710	HAY, STRAW, ALFALFA, OTHER.	581	42 030	17.1	3.5
							8720	FEEDS (MIXED AND OTHER)	1 612	253 890	36.4	21.3
							8730	FEED INGREDIENTS.	621	84 036	24.5	7.1
							8740	FERTILIZER, FERTILIZER MATERIALS. . .	1 807	282 571	34.6	23.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
8750	AGRICULTURAL CHEMICALS.	1 813	140 635	17.5	11.8	2867	OTHER CANNED, BOTTLED FOODS . . .	21	841	1.7	0.1		
8760	SEEDS	1 571	127 097	17.6	10.7		COMMODITIES N.E.C.	(X)	278	(X)	(Z)		
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	232	11 578	14.4	1.0	2870	SUGAR--REFINED.	71	2 704	1.8	0.2		
9210	LOGS, PILES, PULPMOOD, POLES, ETC..	194	3 632	3.8	0.3	2890	BREAKFAST FOODS	51	1 825	1.6	0.2		
9220	BARRELS, BOXES, BOX SHOOKS, ETC..	10	1 706	19.6	0.1	2910	FLOUR, RELATED PRODUCTS	49	2 089	1.6	0.2		
4760	MISCELLANEOUS LINES	61	2 736	10.9	0.2	2920	MARGARINE, SHORTENINGS, ETC..	65	3 193	2.3	0.3		
9930	OTHER LABOR, SERVICE RECEIPTS . . .	528	12 861	4.6	1.1	2930	PET FOODS--ALL KINDS.	56	3 425	3.6	0.3		
	COMMODITIES N.E.C.	(X)	8 488	(X)	0.7	2950	SOFT DRINKS, BOTTLED WATERS . . .	35	1 510	1.9	0.1		
						2960	FOODS, N.E.C.	32	3 939	4.4	0.4		
						3420	MAJOR APPLIANCES, TV SETS, ETC..	4	1 039	10.0	0.1		
						3430	ELECTRIC HOUSEWARES AND SUPPLIES.	62	4 780	1.7	0.4		
						5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	90	2 954	1.2	0.3		
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					7110	CIGARETTES, CIGARS, TOBACCO	351	858 975	78.8	78.8		
						7111	CIGARETTES.	342	736 390	67.8	67.6		
						7112	CIGARS.	300	84 090	9.1	7.7		
						7113	OTHER TOBACCO	268	38 495	5.0	3.5		
						7210	BEER, ALE, PORTER, STOUT, ETC..	5	746	4.4	0.1		
						7211	BEER, ALE, ETC.	5	746	4.4	0.1		
						7310	WINE.	4	2 845	11.2	0.3		
						7510	PERSONAL SERVICE PAPERS	143	14 754	3.4	1.4		
						7520	INDUSTRIAL PAPERS	104	5 220	2.0	0.5		
						7870	KITCHEN UTENSILS, TOOLS, ETC..	11	897	2.1	0.1		
						8620	SPORTING, ATHLETIC GOODS, BICYCLES.	9	1 262	3.2	0.1		
						8630	TOYS, GAMES, FIREWORKS, ETC..	22	1 584	1.5	0.1		
						8720	FEEDS (MIXED AND OTHER)	18	553	1.7	0.1		
						8820	JEWELRY, SILVERWARE, TROPHIES . .	9	1 763	4.8	0.2		
						9750	SMOKERS' SUPPLIES AND PIPES . . .	98	10 152	2.3	0.9		
						9760	MISCELLANEOUS LINES	22	5 946	5.5	0.5		
							COMMODITIES N.E.C.	(X)	5 867	(X)	0.5		
							PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²						
	TOTAL	293	139 125	(X)	100.0								
2860	CANNED, BOTTLED FOODS	108	22 438	7.8	2.1								
2861	CANNED, BOTTLED JUICES, DRINKS. .	86	5 329	2.4	0.5								
2863	CANNED, BOTTLED FRUITS, VEGS. . .	73	9 547	6.0	0.9		NONDURABLE GOODS, N.E.C. (SIC 5199) ²						
2864	CANNED FISH, SEAFOOD.	55	989	0.9	0.1								
2865	CANNED MEATS.	82	4 608	2.8	0.4		TOTAL	1 546	924 966	(X)	100.0		
2866	CANNED MILK	50	846	0.9	0.1								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7410 PRINTING, WRITING PAPER	8	575	12.2	0.4	
	TOTAL	358	543 776	(X)	100.0	7610 STATIONERY, OFFICE SUPPLIES	30	5 682	28.3	3.6	
1110	AUTOMOBILES, MOTORCYCLES, ETC.	230	187 415	83.1	34.5	7710 HOUSEHOLD FURNITURE, SLEEP EQUIP.	62	44 149	35.4	28.3	
1111	NEW AUTOMOBILES	64	39 275	56.6	7.2	7711 HOUSEHOLD, PORCH, LAWN FURNITURE, SLEEP EQUIPMENT	60	35 739	96.0	22.9	
1112	USED AUTOMOBILES	199	144 186	75.7	26.5	7712 HOUSEHOLD, PORCH, LAWN FURNITURE, SLEEP EQUIPMENT	37	8 410	7.3	5.4	
1113	OTHER PASSENGER MOTOR VEHICLES	21	3 954	39.9	0.7	7720 OFFICE, COMMERCIAL, BUSINESS FURN.	66	43 410	36.8	27.8	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	160	257 762	74.3	47.4	7721 OFFICE FURNITURE (WOODEN, METAL)	57	11 583	58.4	7.4	
1210	MACHINE SHOP SALES AND LABOR	99	43 653	18.1	8.0	7722 PUBLIC BUILDING FURNITURE	18	1 074	17.3	0.7	
1220	NEW AND REBUILT PARTS, ETC.	138	41 210	13.2	7.6	7723 STORE, RESTAURANT FURNITURE	15	9 443	9.5	6.1	
1221	MOTOR AND CHASSIS PARTS	134	37 633	12.5	6.9	7724 PROFESSIONAL FURNITURE	6	123	6.0	0.1	
1222	TOOLS AND EQUIPMENT	20	902	4.1	0.2	7725 OTHER FURNITURE	21	21 187	20.6	13.6	
1223	CHEMICALS (ADDITIVES, ETC.)	20	360	1.4	0.1	7850 FLOOR COVERINGS	14	6 126	6.6	3.9	
1224	REFINISHING MATERIALS	22	769	7.1	0.1	7851 CARPETS, RUGS	8	5 038	5.8	3.2	
1225	SUPPLIES AND ACCESSORIES	37	1 546	2.4	0.3	7852 LINOLEUM, OTHER HARD SURFACE	8	1 088	18.2	0.7	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	32	800	2.9	0.1	7860 MIRRORS, LAMPS, PICTURE FRAMES	4	3 407	4.0	2.2	
1310	TIRES AND TUBES	17	626	1.8	0.1	9930 OTHER LABOR, SERVICE RECEIPTS	10	474	5.3	0.3	
4210	CONSTRUCTION, MINING, LOGGING SUP.	7	346	4.4	0.1		COMMODITIES N.E.C.	(X)	47 147	(X)	30.2
4320	FARM, DAIRY MACHINERY, PARTS	10	1 504	16.5	0.3		HOME FURNISHINGS (SIC 5023)				
9760	MISCELLANEOUS LINES	3	333	24.6	0.1		TOTAL	158	150 376	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS	61	8 746	6.0	1.6	1430 BEAUTY AIDS (TOILETRIES, ETC.)	6	12 885	23.6	8.6	
	COMMODITIES N.E.C.	(X)	1 381	(X)	0.3	1510 PAINTERS' SUPPLIES AND SUPPLIES	8	371	3.4	0.2	
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					1620 INDUSTRIAL CHEMICALS	4	440	12.2	0.3	
	TOTAL	1 989	884 443	(X)	100.0	1710 YARD OR PIECE GOODS	8	1 508	17.0	1.0	
1110	AUTOMOBILES, MOTORCYCLES, ETC.	27	910	16.3	0.1	1720 NOTIONS (THREAD, BUTTONS, ETC.)	6	1 466	17.7	1.0	
1112	USED AUTOMOBILES	25	637	12.1	0.1	1810 MEN'S, BOYS' CLOTHING, FURNISHINGS, WORK CLOTHING, WORK GLOVES	6	952	29.0	0.6	
	COMMODITIES N.E.C.	(X)	273	(X)	(2)	1811 SHIRTS (DRESS AND SPORT)	6	367	11.2	0.2	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	33	3 750	21.6	0.4	1813 SHIRTS (DRESS AND SPORT)	6	157	4.8	0.1	
1210	MACHINE SHOP SALES AND LABOR	591	57 942	23.1	6.5	1814 SPORTSWEAR (EXC. SHIRTS, SHOES)	4	117	4.0	0.1	
1220	NEW AND REBUILT PARTS, ETC.	1 842	748 481	91.3	84.6	1815 MEN'S, BOYS' HOSIERY, UNDERWEAR	6	231	7.0	0.2	
1221	MOTOR AND CHASSIS PARTS	1 628	453 581	64.6	51.3		COMMODITIES N.E.C.	(X)	80	(X)	0.1
1222	TOOLS AND EQUIPMENT	1 141	41 024	8.3	4.6	1820 WOMEN'S, CHILDREN'S CLOTHING	6	520	15.8	0.3	
1223	CHEMICALS (ADDITIVES, ETC.)	1 052	30 987	6.4	3.5	1910 SHOES, OTHER FOOTWEAR	6	85	2.6	0.1	
1224	REFINISHING MATERIALS	987	30 292	6.8	3.4	3430 ELECTRIC HOUSEWARES AND SUPPLIES	10	577	3.5	0.4	
1225	SUPPLIES AND ACCESSORIES	1 155	192 597	33.8	21.8	3610 HARDWARE	8	187	2.0	0.1	
1230	AUTOMOTIVE GLASS	133	3 827	8.1	0.4	7710 HOUSEHOLD FURNITURE, SLEEP EQUIP.	4	312	29.4	0.2	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	133	19 580	43.8	2.2	7711 HOUSEHOLD, PORCH, LAWN FURNITURE	4	312	29.4	0.2	
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	64	21 769	63.4	2.5	7810 CHINA, GLASSWARE, CROCKERY	8	3 821	84.0	2.5	
1310	TIRES AND TUBES	216	6 008	5.4	0.7	7820 HOUSEHOLD LINENS, DOMESTICS	6	687	20.9	0.5	
1510	PAINTERS' SUPPLIES AND SUPPLIES	96	976	3.7	0.1	7821 BEDSPREADS, COMFORTERS, BLANKETS	6	215	6.5	0.1	
3610	HARDWARE	21	901	6.7	0.1	7822 TABLE LINENS	4	83	4.8	0.1	
4210	CONSTRUCTION, MINING, LOGGING SUP.	15	855	8.9	0.1	7823 SHEETS, PILLOW CASES	4	240	13.8	0.2	
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	12	1 321	16.8	0.1	7824 TOWELS, WASH CLOTHS	6	110	3.3	0.1	
4320	FARM, DAIRY MACHINERY, PARTS	16	517	5.5	0.1		COMMODITIES N.E.C.	(X)	39	(X)	(2)
4420	GENERAL PURPOSE INDUSTRIAL MACH.	30	2 964	10.9	0.3	7830 SHADES, VENETIAN BLINDS	6	294	19.9	0.2	
4840	ABRASIVES, ABRASIVE MATERIALS	46	1 080	5.2	0.1	7840 CURTAINS, DRAPES	15	2 468	49.3	1.6	
6500	PETROLEUM PRODUCTS	194	3 575	3.6	0.4	7850 FLOOR COVERINGS	127	71 157	85.7	47.3	
9760	MISCELLANEOUS LINES	13	706	14.5	0.1	7851 CARPETS, RUGS	112	41 156	53.9	27.4	
9930	OTHER LABOR, SERVICE RECEIPTS	67	7 631	12.3	0.9	7852 LINOLEUM, OTHER HARD SURFACE	81	26 839	42.2	17.8	
	COMMODITIES N.E.C.	(X)	1 750	(X)	0.2	7853 OTHER FLOOR COVERINGS	48	3 162	14.0	2.1	
	TIRES AND TUBES (SIC 5014)					7870 KITCHEN UTENSILS, TOOLS, ETC.	15	41 404	69.2	27.5	
	TOTAL	228	156 982	(X)	100.0	8210 BRICK, BLOCKS, TILE, CLAY, ETC.	6	372	5.5	0.2	
1210	MACHINE SHOP SALES AND LABOR	10	520	9.4	0.3	8530 ADHESIVES, MASTICS	6	124	4.2	0.1	
1211	PARTS AND EQUIPMENT	10	294	5.3	0.2	8630 TOYS, GAMES, FIREWORKS, ETC.	6	848	11.1	0.6	
1212	MACHINE SHOP LABOR	4	226	6.5	0.1	9760 MISCELLANEOUS LINES	4	821	31.5	0.5	
1220	NEW AND REBUILT PARTS, ETC.	36	2 069	4.6	1.3	9930 OTHER LABOR, SERVICE RECEIPTS	6	247	2.7	0.2	
1221	MOTOR AND CHASSIS PARTS	8	956	4.7	0.6		COMMODITIES N.E.C.	(X)	8 830	(X)	5.9
1225	SUPPLIES AND ACCESSORIES	30	1 004	4.0	0.6		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
	COMMODITIES N.E.C.	(X)	109	(X)	0.1		TOTAL	431	725 882	(X)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	10	409	10.6	0.3	1510 PAINTERS' SUPPLIES AND SUPPLIES	43	1 268	2.0	0.2	
1310	TIRES AND TUBES	222	135 292	86.7	86.2	3310 ELECTRICAL WIRING SUPPLIES	10	420	3.8	0.1	
1320	RECAPPED TIRES	109	16 230	23.8	10.3	3420 MAJOR APPLIANCES, TV SETS, ETC.	17	2 727	7.9	0.4	
3420	MAJOR APPLIANCES, TV SETS, ETC.	6	404	8.7	0.3	3610 HARDWARE	82	5 261	3.6	0.7	
9760	MISCELLANEOUS LINES	8	239	6.9	0.2	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	27	1 490	5.0	0.2	
9930	OTHER LABOR, SERVICE RECEIPTS	34	1 320	8.6	0.8	4910 OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	618	9.9	0.1	
	COMMODITIES N.E.C.	(X)	499	(X)	0.3	6220 IRON, STEEL PRODUCTS (FLAT)	10	372	1.4	0.1	
	FURNITURE (SIC 5021)					6230 IRON AND STEEL WIRE, WIRE PRODUCTS, NAILS AND STAPLES	62	2 059	2.2	0.3	
	TOTAL	122	155 873	(X)	100.0	6232 COMMODITIES N.E.C.	62	2 051	2.2	0.3	
3420	MAJOR APPLIANCES, TV SETS, ETC.	6	3 553	4.2	2.3		IRON, STEEL FINISHED PRODUCTS	23	727	1.3	0.1
4110	OFFICE MACHINES AND EQUIPMENT	18	943	9.0	0.6	6240 IRON, STEEL FINISHED PRODUCTS	23	727	1.3	0.1	
5120	SCHOOL EQUIPMENT, SUPPLIES	6	407	26.3	0.3	7850 FLOOR COVERINGS	28	8 758	15.0	1.2	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
#110	LUMBER (ROUGH, DRESSED, FINISHED) . .	338	398 603	67.0	54.9	#510	BUILDING AND CONSTRUCTION PAPER . .	21	3 300	15.5	1.5
#111	SOFTWOODS (EXCEPT FLOORING)	248	301 412	61.7	41.5	#520	WALLBOARD, HARDBOARD.	57	13 254	19.1	5.9
#112	HARDWOODS (EXCEPT FLOORING)	164	94 003	32.3	13.0	#530	ADHESIVES, MASTICS.	32	954	3.9	0.4
#113	FLOORING.	49	3 185	2.0	0.4	#540	STRUCTURAL IRON, STEEL.	32	9 164	22.0	4.1
#120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	185	113 798	25.4	15.7	#550	PLASTIC BUILDING MATERIALS.	30	3 552	10.3	1.6
#121	HARDWOOD.	79	34 459	17.3	4.7	#560	PREFABRICATED STRUCTURAL ASSEMBLIES	6	12 951	94.7	5.8
#122	SOFTWOOD.	154	79 339	20.3	10.9	#561	STRUCTURAL ASSEMBLIES	3	716	45.5	0.3
#130	WOOD SHINGLES	27	1 751	1.6	0.2	#562	MOBILE HOMES.	3	12 235	100.0	5.5
#140	WOOD MILLWORK (DOORS, WINDOWS) . . .	173	90 111	27.2	12.5	#570	OTHER BUILDING MATERIALS.	87	34 262	44.6	15.3
#150	METAL MILLWORK (DOORS, ETC.).	95	18 068	11.8	2.5	#760	MISCELLANEOUS LINES	13	1 444	9.5	0.6
#160	VENEER, OTHER WOOD PRODUCTS	18	23 548	41.5	3.2	#930	OTHER LABOR, SERVICE RECEIPTS	11	484	2.9	0.2
#210	BRICK, BLOCKS, TILE, CLAY, ETC.	23	1 632	3.7	0.2		COMMODITIES N.E.C..	(X)	1 521	(X)	0.7
#230	CEMENT, LIME, PLASTIC, STUCCO	20	372	1.8	0.1		SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
#250	READY-OR-TRANSIT-MIXED CONCRETE . . .	5	1 307	11.8	0.2		TOTAL	135	64 804	(X)	100.0
#310	GLASS (FLAT, BRICK, ETC.)	22	918	2.1	0.1						
#410	INSULATION MATERIALS AND BOARD. . . .	82	8 049	5.9	1.1						
#420	ROOFING, SIDING EQUIPMENT	92	9 340	5.7	1.3	1910	SHOES, OTHER FOOTWEAR	3	91	4.5	0.1
#421	ASPHALT SHINGLES, ROOFING	90	8 166	5.1	1.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	3	76	4.6	0.1
#425	RAIN-CARRYING EQUIPMENT	18	785	2.4	0.1	6530	OILS, GREASES, OTHER PETROLEUM PROD	3	378	18.7	0.6
	COMMODITIES N.E.C..	(X)	389	(X)	0.1						
#510	BUILDING AND CONSTRUCTION PAPER . . .	23	1 666	3.2	0.2	8610	PHOTOGRAPHIC GOODS.	5	811	17.1	1.3
#520	WALLBOARD, HARDBOARD.	93	11 676	6.5	1.6	8612	PROJECTION APPARATUS.	3	794	18.2	1.2
#530	ADHESIVES, MASTICS.	40	674	1.4	0.1		COMMODITIES N.E.C..	(X)	17	(X)	(Z)
#550	PLASTIC BUILDING MATERIALS.	25	3 875	5.8	0.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	116	46 961	84.5	72.5
#560	PREFABRICATED STRUCTURAL ASSEMBLIES	10	1 987	13.2	0.3	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	5	651	22.8	1.0
#570	OTHER BUILDING MATERIALS.	32	7 300	11.0	1.0	8640	BOATS (OUTBOARD, ROW BOATS)	9	1 365	25.2	2.1
#610	LOGS, PILES, PULPWOOD, POLES, ETC.. .	12	3 312	20.8	0.5	8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	7	1 701	97.5	2.6
#760	MISCELLANEOUS LINES	20	1 354	5.0	0.2	8660	THEATER, STUDIO EQUIPMENT	5	1 633	96.7	2.5
	COMMODITIES N.E.C..	(X)	1 941	(X)	0.3	8670	OTHER RECREATION, HOBBY GOODS . . .	16	7 956	50.5	12.3
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5030)					8820	JEWELRY, SILVERWARE, TROPHIES . . .	12	433	14.4	0.7
	TOTAL	317	224 366	(X)	100.0		COMMODITIES N.E.C..	(X)	2 748	(X)	4.2
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	34	1 233	3.4	0.5		TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)				
3310	ELECTRICAL WIRING SUPPLIES.	15	432	4.7	0.2		TOTAL	54	27 455	(X)	100.0
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	5	361	4.5	0.2	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	5	88	22.7	0.3
3610	HARDWARE	32	2 214	5.2	1.0	5120	SCHOOL EQUIPMENT, SUPPLIES.	3	463	9.0	1.7
3710	WARM-AIR HEATING, COOLING EQUIPMENT	9	1 018	14.0	0.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	369	12.5	1.3
3711	WARM-AIR FURNACES (ALL FUELS) . . .	6	786	14.1	0.4	8627	OTHER (WATER SPORTS, ARCHERY) . . .	3	369	12.5	1.3
3712	CENTRAL HEATING, COOLING UNITS . . .	6	183	4.0	0.1						
	COMMODITIES N.E.C..	(X)	49	(X)	(Z)	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	54	24 910	90.7	90.7
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	13	948	11.5	0.4	8670	OTHER RECREATION, HOBBY GOODS . . .	7	127	8.2	0.5
3741	PIPE FITTINGS, VALVES	10	206	3.4	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	12	774	17.6	2.8
3742	PLUMBING FIXTURES	10	269	3.7	0.1		COMMODITIES N.E.C..	(X)	724	(X)	2.6
3743	DRAINAGE SYSTEMS.	10	180	2.5	0.1						
3744	OTHER PLUMBING EQUIP., SUPPLIES . . .	10	293	4.8	0.1						
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	6	665	15.1	0.3		PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)				
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	4	120	4.8	0.1		TOTAL	56	25 535	(X)	100.0
6220	IRON, STEEL PRODUCTS (FLAT)	19	911	4.8	0.4	1620	INDUSTRIAL CHEMICALS.	3	434	20.2	1.7
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	60	3 915	6.2	1.7	2850	FOOD AND BEVERAGE BASIC MATERIALS .	3	155	16.7	0.6
6232	NAILS AND STAPLES	58	3 647	6.0	1.6	2853	OTHER BASIC FOOD PRODUCTS	3	155	16.7	0.6
	COMMODITIES N.E.C..	(X)	268	(X)	0.1	4460	PRINTING TRADES MACHINERY, EQUIP. .	3	1 259	26.2	4.9
6240	IRON, STEEL FINISHED PRODUCTS	23	3 557	10.7	1.6	4480	USED OR REBUILT MACHINERY, EQUIP. .	3	139	2.9	0.5
6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	30	2 475	8.6	1.1	4483	OTHER USED OR REBUILT MACHINERY . .	3	139	2.9	0.5
7850	FLOOR COVERINGS	36	4 826	19.1	2.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	3	31	3.3	0.1
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	21	1 736	8.6	0.8	7610	STATIONERY, OFFICE SUPPLIES	3	127	12.1	0.5
#120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	19	1 820	7.0	0.8	8610	PHOTOGRAPHIC GOODS.	56	22 549	88.3	88.3
#121	HARDWOOD.	13	249	2.8	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	7	79	4.1	0.3
#122	SOFTWOOD.	8	1 571	8.8	0.7	9760	MISCELLANEOUS LINES	3	534	24.9	2.1
8130	WOOD SHINGLES	4	124	2.0	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	7	228	2.5	0.9
#140	WOOD MILLWORK (DOORS, WINDOWS) . . .	38	2 262	6.3	1.0		METALS SERVICE CENTERS AND OFFICES (SIC 5051)				
#150	METAL MILLWORK (DOORS, ETC.).	34	2 713	10.1	1.2		TOTAL	171	349 950	(X)	100.0
#160	VENEER, OTHER WOOD PRODUCTS	11	725	6.4	0.3	1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	15	502	1.7	0.1
#210	BRICK, BLOCKS, TILE, CLAY, ETC.	104	42 987	52.5	19.2	1620	INDUSTRIAL CHEMICALS.	6	1 915	10.3	0.5
#220	CONCRETE PRODUCTS, BUILDING STONE . .	17	2 009	18.8	0.9	3310	ELECTRICAL WIRING SUPPLIES.	17	2 364	6.0	0.7
#230	CEMENT, LIME, PLASTIC, STUCCO	66	12 591	22.8	5.6	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	8	483	2.1	0.1
#240	SAND, GRAVEL, CRUSHED STONE	53	6 053	20.6	2.7	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	11	590	2.6	0.2
#250	READY-OR-TRANSIT-MIXED CONCRETE . . .	11	5 288	27.6	2.4	3440	ROOM AIR CONDITIONERS	4	326	3.0	0.1
#310	GLASS (FLAT, BRICK, ETC.)	57	18 547	58.4	8.3	3610	HARDWARE	25	4 339	7.6	1.2
#410	INSULATION MATERIALS AND BOARD. . . .	45	6 759	11.9	3.0	3710	WARM-AIR HEATING, COOLING EQUIPMENT	17	1 752	4.3	0.5
#420	ROOFING, SIDING EQUIPMENT	79	17 191	20.0	7.7	3720	RESIDENTIAL ELEC. SPACE HEATING . . .	4	291	6.5	0.1
#421	ASPHALT SHINGLES, ROOFING	57	11 975	16.0	5.3						
#422	ASBESTOS CEMENT ROOFING, SIDING . . .	30	887	4.0	0.4						
#423	GALVANIZED IRON, STEEL SHEETS	14	1 886	10.6	0.8						
#424	ALUMINUM SHEETS	16	530	3.9	0.2						
#425	RAIN-CARRYING EQUIPMENT	19	1 182	5.5	0.5						
#426	ALL OTHER TYPES	5	731	9.0	0.3						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	19	4 066	9.3	1.2	3315	MOTORS, GENERATORS, ETC.	257	98 890	23.9	19.4
3741	PIPE FITTINGS, VALVES	17	893	2.6	0.3	3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	30	17 672	23.5	3.5
3742	PLUMBING FIXTURES	17	1 988	5.8	0.6	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	57	15 463	14.0	3.0
3743	DRAINAGE SYSTEMS.	14	498	1.8	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	39	2 907	3.2	0.6
3744	OTHER PLUMBING EQUIP., SUPPLIES .	14	687	2.3	0.2	3440	ROOM AIR CONDITIONERS	30	1 506	2.8	0.3
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4	236	2.8	0.1	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	45	1 996	3.0	0.4
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	11	1 216	5.3	0.3	3511	ELECTRONIC TUBES.	18	542	1.3	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	8	1 077	6.3	0.3	3513	ELECTRONIC PARTS.	20	361	0.8	0.1
4610	INDUSTRIAL VALVES, FITTINGS	21	9 004	14.6	2.6	3514	ACCESSORIES, TESTING EQUIPMENT. . .	23	497	1.6	0.1
4840	ABRASIVES, ABRASIVE MATERIALS . . .	13	312	2.1	0.1		COMMODITIES N.E.C.	(X)	596	(X)	D.1
4860	MECHANICAL RUBBER GOODS	6	1 300	6.3	0.4	3610	HARDWARE.	17	1 499	5.7	0.3
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	19	2 033	4.5	0.6	3710	WARM-AIR HEATING, COOLING EQUIPMENT	30	2 099	4.6	0.4
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	27	10 541	13.4	3.0	3720	RESIDENTIAL ELEC. SPACE HEATING . .	57	1 222	1.6	0.2
6220	IRON, STEEL PRODUCTS (FLAT)	76	75 314	39.3	21.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	49	10 882	22.1	2.1
6221	PLATES.	45	17 121	13.3	4.9	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	37	3 852	6.0	0.9
6222	STRIP (HOT, COLD-ROLLED).	25	1 691	4.7	0.5	3811	RES. AND SMALL COM. (UNDER 5 HP)	35	2 770	4.4	0.5
6223	SHEETS (COLD-ROLLED).	34	16 376	13.5	4.7	3812	RES. AND COM. (5 TO 20 HP)	17	881	2.3	0.2
6224	SHEETS (HOT-ROLLED)	54	23 475	13.7	6.7		COMMODITIES N.E.C.	(X)	201	(X)	(Z)
6225	BLACKPLATE.	7	1 456	29.0	0.4	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	15	1 382	5.1	0.3
6226	SHEETS (GALVANIZED, OTHER COATED)	42	12 113	8.8	3.5	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	17	308	0.9	0.1
6228	FABRICATED AND STRUCTURAL PLATE .	20	1 862	13.8	0.5	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	7	606	6.2	0.1
	COMMODITIES N.E.C.	20	1 220	5.9	0.3	4510	BEARINGS, POWER, TRANSMISSION . .	3	645	9.7	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	70	14 114	11.4	4.0	4610	INDUSTRIAL VALVES, FITTINGS	3	457	5.9	0.1
6231	WIRE--PLAIN, COATED, BARRED, ETC.	29	2 783	6.9	0.8	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	8	4 557	30.2	0.9
6232	NAILS AND STAPLES	34	5 520	6.1	1.6	7850	FLOOR COVERINGS	5	6 050	29.5	1.2
6233	WOVEN, WELDED WIRE FENCING, PARTS	24	1 492	3.5	0.4	8150	METAL MILLWORK (ODOORS, ETC.). . .	7	377	3.0	0.1
6234	WIRE ROPE AND STRAND, BAILE TIES .	10	1 266	2.2	0.4	9760	MISCELLANEOUS LINES	5	1 105	24.4	0.2
6235	REINFORCEMENT MESH--WELDED, WOVEN	51	3 053	3.3	0.9	9930	OTHER LABOR, SERVICE RECEIPTS . . .	17	3 612	14.9	0.7
6240	IRON, STEEL FINISHED PRODUCTS . . .	93	71 518	33.2	20.4		COMMODITIES N.E.C.	(X)	2 837	(X)	0.6
6250	CAST IRON SOIL PIPE, TUBING	11	880	3.3	0.3		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)				
6260	IRON, STEEL PIPE, TUBING.	80	46 405	19.8	13.3		TOTAL	100	322 867	(X)	100.0
6261	TUBING (MECHANICAL AND PPESSURE) .	54	13 929	7.7	4.0	1220	NEW AND REBUILT PARTS, ETC.	7	11 226	14.7	3.5
6262	STANDARD STEEL PIPE	61	32 476	16.4	9.3	1221	MOTOR AND CHASSIS PARTS	7	5 614	7.4	1.7
6270	OTHER CARBON STEEL PRODUCTS	23	9 462	10.6	2.7	1222	TOOLS AND EQUIPMENT	7	2 246	3.0	0.7
6320	ALLOY STEEL	21	8 842	8.8	2.5	1225	SUPPLIES AND ACCESSORIES.	7	3 366	4.4	1.0
6321	BAR, HOT-ROLLED OR COLD-FINISHED	15	2 630	3.7	0.8	1310	TIRES AND TUBES	3	8 562	11.9	2.7
6322	TOOL STEEL BARS	15	1 432	1.7	0.4	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	7	1 322	1.7	0.4
6323	PIPE AND TUBING	6	1 153	8.4	0.3	1820	WOMEN'S, CHILDREN'S CLOTHING. . .	3	2 426	27.3	0.8
6324	PLATE	15	3 282	7.5	0.9	3310	ELECTRICAL WIRING SUPPLIES.	12	4 811	6.8	1.5
	COMMODITIES N.E.C.	(X)	145	(X)	(Z)	3311	INT. WIRING, CONSTR. MATERIALS. .	7	2 470	3.6	0.9
6330	STAINLESS STEEL	25	13 554	13.5	3.9	3313	LIGHTING FIXTURES	10	1 005	3.7	0.3
6331	PLATES.	5	3 219	9.5	0.9	3314	ELECTRIC LAMPS.	7	297	1.1	0.1
6333	SHEETS	16	5 351	5.5	1.5		COMMODITIES N.E.C.	(X)	1 039	(X)	0.3
6334	BAR, BAR-SIZE SHAPES	11	2 080	4.0	0.6	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	52	7 700	3.4	2.4
6335	OTHER STAINLESS STEEL	20	2 711	4.9	0.8	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	92	185 935	58.6	57.6
	COMMODITIES N.E.C.	(X)	193	(X)	0.1	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	58	29 506	13.8	9.1
6420	OTHER COPPER, BRASS MILL PRODUCTS .	32	18 855	15.2	5.4	3422	ELECTRIC HOME LAUNDRY EQUIPMENT .	50	14 770	6.4	4.6
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	44	17 831	11.4	5.1	3423	TV SETS	68	115 177	39.3	35.7
6610	PREPARED IRON AND STEEL SCRAP . . .	17	3 561	7.2	1.0	3424	CONSOLE RADIOS AND RECORD PLAYERS	56	11 546	4.1	3.6
6620	UNPREPARED IRON AND STEEL SCRAP . .	4	6 916	19.2	2.0	3425	OTHER MAJOR APPLIANCES.	44	14 936	7.2	4.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	4	550	4.3	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	32	12 328	9.6	3.8
7850	FLOOR COVERINGS	8	310	1.9	0.1	3440	ROOM AIR CONDITIONERS	53	12 475	5.2	3.9
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	11	497	2.2	0.1	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	32	4 500	3.3	1.4
8150	METAL MILLWORK (ODOORS, ETC.). . .	11	315	4.1	0.1	3511	ELECTRONIC TUBES.	30	3 133	2.3	1.0
8220	CONCRETE PRODUCTS, BUILDING STONE .	4	914	15.1	0.3	3513	ELECTRONIC PARTS.	17	886	1.2	0.3
8420	ROOFING, SIDING EQUIPMENT	15	1 364	4.1	0.4		INTERCOMMUNICATIONS EQUIPMENT . .	3	194	3.4	0.1
						3515	COMMODITIES N.E.C.	(X)	287	(X)	0.1
8570	OTHER BUILDING MATERIALS.	21	3 978	10.1	1.1	3610	HARDWARE.	15	4 800	4.5	1.5
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	13	773	3.1	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	7	327	2.4	0.1
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	4	176	1.6	0.1	3720	RESIDENTIAL ELEC. SPACE HEATING . .	3	239	1.0	0.1
9760	MISCELLANEOUS LINES	17	2 516	6.0	0.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	1 906	8.0	0.6
9910	RECEIPTS FROM PROCESSING.	8	568	2.3	0.2	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	22	15 505	16.0	4.8
	COMMODITIES N.E.C.	(X)	8 390	(X)	2.4	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	23	2 437	4.1	0.8
	COAL AND OTHER MINERALS AND ORES (SIC 5052)					4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	10	7 572	7.1	2.3
	TOTAL	61	75 947	(X)	100.0	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	10	1 681	2.4	0.3
6110	COAL (BITUMINOUS AND ANTHRACITE). .	61	74 625	98.3	98.3	7850	FLOOR COVERINGS	12	8 998	13.1	2.8
	COMMODITIES N.E.C.	(X)	1 322	(X)	1.7	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	8	2 141	6.1	0.7
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)					8140	WOOD MILLWORK (ODOORS, WINDOWS). .	3	755	17.8	0.2
	TOTAL	399	509 225	(X)	100.0	8150	METAL MILLWORK (ODOORS, ETC.). . .	3	212	5.0	0.1
1220	NEW AND REBUILT PARTS, ETC.	12	457	2.2	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	10	12 804	12.9	4.0
3310	ELECTRICAL WIRING SUPPLIES.	392	427 734	84.4	84.0	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	7	4 605	5.9	1.4
3311	INT. WIRING, CONSTR. MATERIALS. . .	317	182 190	41.4	35.8	8820	JEWELRY, SILVERWARE, TROPHIES . . .	7	450	1.7	0.1
3312	OUTSIDE CONSTRUCTION MATERIALS. .	218	61 500	16.4	12.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	3	516	9.2	0.2
3313	LIGHTING FIXTURES	332	62 994	14.7	12.4	9310	PHONO, RECORDS, PRERECORDED TAPES	5	272	4.8	0.1
3314	ELECTRIC LAMPS.	292	22 160	5.7	4.4		COMMODITIES N.E.C.	(X)	6 962	(X)	2.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)												
	TOTAL	212	91 309	(X)	100.0								
3310	ELECTRICAL WIRING SUPPLIES	16	1 088	10.9	1.2	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	12	404	3.8	0.1		
3311	INT. WIRING, CONSTR. MATERIALS . .	5	291	4.3	0.3	3310	ELECTRICAL WIRING SUPPLIES	46	12 136	24.1	4.5		
3315	MOTORS, GENERATORS, ETC.	12	777	13.5	0.9	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	22	995	5.4	0.4		
	COMMODITIES N.E.C.	(X)	20	(X)	(Z)	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	13	584	3.5	0.2		
3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	9	185	3.1	0.2	3610	HARDWARE	58	3 982	6.1	1.5		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	35	1 502	8.1	1.6	3710	WARM-AIR HEATING, COOLING EQUIPMENT	103	31 456	17.1	11.6		
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	36	2 943	14.0	2.8	3720	RESIDENTIAL ELEC. SPACE HEATING . .	30	629	2.9	0.2		
3510	ELECTRONIC TUNES, PARTS, ETC.	212	83 716	91.7	91.7	3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	80	9 730	9.5	3.6		
3610	HARDWARE	5	91	1.0	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	231	158 516	58.7	58.2		
3611	BUILDERS' HARDWARE	5	91	1.0	0.1	3741	PIPE FITTINGS, VALVES	198	36 742	15.8	13.5		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	91	1.0	0.1	3742	PLUMBING FIXTURES	211	66 390	25.3	24.4		
3712	CENTRAL HEATING, COOLING UNITS. . .	5	91	1.0	0.1	3743	DRAINAGE SYSTEMS	180	24 760	11.0	9.1		
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	5	185	2.0	0.2	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	192	30 624	13.0	11.3		
3730	HYDRONICS EQUIPMENT, SUPPLIES	5	91	1.0	0.1	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	56	5 675	9.5	2.1		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	6	130	1.0	0.1	3811	RES. AND SMALL COM. (UNDER 5 HP)	49	3 568	7.0	1.3		
9930	OTHER LABOR, SERVICE RECEIPTS	19	403	11.1	0.4	3812	RES. AND COM. (5 TO 20 HP)	20	1 271	6.2	0.5		
	COMMODITIES N.E.C.	(X)	1 284	(X)	1.4	3813	INDUS. AND LARGE COM. (OVER 20 HP)	11	836	8.6	0.3		
	HARDWARE (SIC 5072)					3820	PARTS, SUPPLIES, AND ACCESSORIES . .	20	889	2.9	0.3		
	TOTAL	172	383 978	(X)	100.0	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	22	3 774	6.8	1.4		
1220	NEW AND REBUILT PARTS, ETC.	13	2 094	2.2	0.5	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3	293	4.4	0.1		
1310	TIRES AND TUBES	9	323	1.0	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	12	1 705	7.0	0.6		
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	57	10 013	3.7	2.6	4610	INDUSTRIAL VALVES, FITTINGS	55	9 300	10.8	3.4		
3310	ELECTRICAL WIRING SUPPLIES	38	10 693	5.3	2.8	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	5	3 566	17.9	1.3		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	23	1 459	1.1	0.4	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	8	421	2.6	0.2		
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	26	8 107	5.2	2.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	15	1 178	3.2	0.4		
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	38	13 985	6.7	3.6	6234	WIRE ROPE AND STRAND, BALE TIES . .	4	171	1.1	0.1		
3440	ROOM AIR CONDITIONERS	11	2 199	2.9	0.6	6235	REINFORCEMENT MESH--WELDED, WOVEN	13	479	1.7	0.2		
3610	HARDWARE	172	174 818	45.5	45.5		COMMODITIES N.E.C.	(X)	528	(X)	0.2		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	30	3 300	2.9	0.9	6240	IRON, STEEL FINISHED PRODUCTS	3	253	3.2	0.1		
3711	WARM-AIR FURNACES (ALL FUELS)	15	1 987	2.1	0.5	6250	CAST IRON SOIL PIPE, TUBING	70	5 266	6.5	1.9		
3713	DUCTS, REGISTERS, ETC.	6	366	1.5	0.1	6260	IRON, STEEL PIPE, TUBING	123	17 769	12.2	6.5		
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	24	560	1.4	0.1	6261	TUBING (MECHANICAL AND PRESSURE).	30	2 957	6.7	1.1		
3715	OTHER SPACE HEATING EQUIPMENT	6	237	1.4	0.1	6262	STANDARD STEEL PIPE	119	14 812	10.6	5.4		
	COMMODITIES N.E.C.	(X)	150	(X)	(Z)	6420	OTHER COPPER, BRASS MILL PRODUCTS .	3	187	8.4	0.1		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	51	19 389	7.4	5.0	6422	TUBULAR PRODUCTS (PIPES, TUBES) . .	3	187	8.4	0.1		
3741	PIPE FITTINGS, VALVES	41	9 032	3.6	2.4	8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	8	522	6.6	0.2		
3742	PLUMBING FIXTURES	32	2 363	3.5	0.6	8150	METAL MILLWORK (DOORS, ETC.)	3	435	17.9	0.2		
3743	DRAINAGE SYSTEMS	24	6 997	2.1	0.3	8420	ROOFING, SIDING EQUIPMENT	5	464	5.3	0.2		
3744	OTHER PLUMBING EQUIP., SUPPLIES . . .	32	6 997	4.1	1.8	8570	OTHER BUILDING MATERIALS	7	402	4.6	0.1		
						9930	OTHER LABOR, SERVICE RECEIPTS	8	229	6.5	0.1		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	9	2 628	3.1	0.7		COMMODITIES N.E.C.	(X)	1 376	(X)	0.5		
4190	CHINA, GLASSWARE (COMMERCIAL)	9	5 196	5.7	1.4		WARM AIR HEATING, AIR-CONDITIONING						
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	30	12 653	5.7	3.3		EQUIPMENT, SUPPLIES (SIC 5075)						
4320	FARM, DAIRY MACHINERY, PARTS	4	1 745	15.1	0.5	3310	ELECTRICAL WIRING SUPPLIES	26	1 168	5.7	0.7		
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	9	1 221	1.4	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	10	1 048	16.2	0.6		
4610	INDUSTRIAL VALVES, FITTINGS	15	415	1.2	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	5	83	3.6	0.1		
4840	ABRASIVES, ABRASIVE MATERIALS	32	794	1.4	0.2	3440	ROOM AIR CONDITIONERS	46	3 014	5.7	1.8		
4860	MECHANICAL RUBBER GOODS	9	205	0.9	0.1	3610	HARDWARE	30	1 196	3.4	0.7		
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	23	384	1.2	0.1	3611	BUILDERS' HARDWARE	3	187	9.3	0.1		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	25	2 668	4.4	0.7	3613	KITCHEN AND SHELF HARDWARE	3	140	5.7	0.1		
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	9	668	2.0	0.2	3614	HAND TOOLS (INCL. POWER), CUTLERY	27	832	2.5	0.5		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	49	11 007	6.6	2.9		COMMODITIES N.E.C.	(X)	37	(X)	(Z)		
6240	IRON, STEEL FINISHED PRODUCTS	9	248	1.0	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	165	56 849	39.5	34.7		
6250	CAST IRON SOIL PIPE, TUBING	11	600	1.3	0.2	3711	WARM-AIR FURNACES (ALL FUELS)	108	15 000	13.9	9.2		
6260	IRON, STEEL PIPE, TUBING	34	2 199	3.0	0.6	3712	CENTRAL HEATING, COOLING UNITS. . .	116	18 456	18.2	11.3		
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	17	10 082	6.2	2.6	3713	DUCTS, REGISTERS, ETC.	118	20 126	20.9	12.3		
7810	CHINA, GLASSWARE, CROCKERY	4	784	3.5	0.2	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	20	1 047	5.0	0.6		
7850	FLOOR COVERINGS	25	12 125	5.5	3.2	3715	OTHER SPACE HEATING EQUIPMENT	26	2 220	13.3	1.4		
7870	KITCHEN UTENSILS, TOOLS, ETC.	38	19 009	7.4	5.0								
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	13	1 231	1.8	0.3	3720	RESIDENTIAL ELEC. SPACE HEATING . . .	18	428	3.4	0.3		
8150	METAL MILLWORK (DOORS, ETC.)	9	2 477	5.2	0.6	3730	HYDRONICS EQUIPMENT, SUPPLIES	23	835	3.0	0.5		
8420	ROOFING, SIDING EQUIPMENT	26	2 582	2.6	0.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	27	7 180	19.1	4.4		
8570	OTHER BUILDING MATERIALS	30	4 982	5.8	1.3	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	131	44 994	36.9	27.5		
8620	SPORTING, ATHLETIC GOODS, RECYCLES . .	47	33 087	11.1	8.6	3811	RES. AND SMALL COM. (UNDER 5 HP)	106	19 904	19.0	12.2		
8630	TOYS, GAMES, FIREWORKS, ETC.	15	674	1.0	0.2	3812	RES. AND COM. (5 TO 20 HP)	85	13 638	15.1	8.3		
9760	MISCELLANEOUS LINES	4	390	10.1	0.1	3813	INDUS. AND LARGE COM. (OVER 20 HP)	31	11 452	27.4	7.0		
	COMMODITIES N.E.C.	(X)	8 244	(X)	2.1	3820	PARTS, SUPPLIES, AND ACCESSORIES . . .	106	23 618	27.1	14.4		
	PLUMBING AND HEATING EQUIPMENT,					3910	COMMERCIAL REFRIGERATION EQUIPMENT.	31	2 260	7.4	1.4		
	SUPPLIES (HYDRONICS) (SIC 5074)					3911	BEVERAGE, DRINKING WATER COOLERS.	4	101	1.1	0.1		
	TOTAL	239	272 136	(X)	100.0	3916	OTHER REFRIGERATION EQUIPMENT . . .	28	2 020	7.3	1.2		
							COMMODITIES N.E.C.	(X)	139	(X)	0.1		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
4420	GENERAL PURPOSE INDUSTRIAL MACH..	8	615	6.9	0.4	4310	GAROEEN MACHINERY, EQUIPMENT, ETC..	3	303	20.9	0.1
4610	INDUSTRIAL VALVES, FITTINGS	5	173	13.5	0.1	4320	FARM, DAIRY MACHINERY, PARTS..	6	632	9.9	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	8	3 016	31.0	1.8						
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	20	2 801	11.5	1.7	4420	GENERAL PURPOSE INDUSTRIAL MACH..	57	13 165	9.8	2.5
6220	IRON, STEEL PRODUCTS (FLAT)	5	533	7.4	0.3	4421	ENGINES (INCL. INTERNAL COMBUST.)	14	1 027	2.1	0.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	15	823	5.1	0.5	4422	COMPRESSORS, PUMPS..	48	6 650	6.6	1.2
6240	IRON, STEEL FINISHED PRODUCTS	3	125	2.0	0.1	4423	CRUSHING MACHINERY AND EQUIPMENT	19	2 911	6.3	0.5
6250	CAST IRON SOIL PIPE, TUBING	8	256	3.6	0.2	4425	OTHER GENERAL INDUSTRIAL MACH..	26	2 574	4.9	0.5
6260	IRON, STEEL PIPE, TUBING	15	1 123	5.7	0.7		COMMODITIES N.E.C..	(X)	3	(X)	(2)
8150	METAL MILLWORK (DOORS, ETC.)	5	811	14.9	0.5						
8420	ROOFING, SIOING EQUIPMENT	10	1 204	9.6	0.7	4440	MATERIALS HANOLING EQUIPMENT..	39	4 642	5.5	0.9
8570	OTHER BUILDING MATERIALS	5	382	7.2	0.2	4441	FORK LIFT TRUCKS..	23	3 025	4.3	0.6
9760	MISCELLANEOUS LINES	5	2 826	17.0	1.7	4442	INDUSTRIAL TRUCKS	9	269	0.9	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	22	2 821	25.2	1.7	4443	CHANES, DERRICKS, HOISTS, ETC..	13	695	5.1	0.1
	COMMOOITIES N.E.C..	(X)	3 538	(X)	2.2	4445	OTHER MATERIALS-HANDLING EQUIP.	12	629	4.4	0.1
							COMMOOITIES N.E.C..	(X)	24	(X)	(2)
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					4450	OIL WELL, OIL REFINING MACH. EQUIP.	6	4 657	23.9	0.9
	TOTAL	53	22 738	(X)	100.0	4480	USEO OR REBUILT MACHINERY, EQUIP..	102	38 731	12.7	7.3
						4481	USEO CONSTRUCTION EQUIPMENT	96	35 704	12.7	6.7
3440	ROOM AIR CONOITIONERS	3	35	2.4	0.2	4483	OTHER USEO OR REBUILT MACHINERY	14	3 027	4.4	0.6
3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	140	9.5	0.6	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	14	12 837	23.6	2.4
3712	CENTRAL HEATING, COOLING UNITS..	3	50	3.4	0.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	10	303	1.4	0.1
	COMMODITIES N.E.C..	(X)	90	(X)	0.4	9760	MISCELLANEOUS LINES	10	2 188	17.6	0.4
						9930	OTHER LABOR, SERVICE RECEIPTS	97	22 126	7.4	4.2
							COMMODITIES N.E.C..	(X)	6 559	(X)	1.2
3810	CENTRAL AIR-CONOITIONING EQUIPMENT	10	131	5.0	0.6						
3820	PARTS, SUPPLIES, AND ACCESSORIES..	26	1 934	15.9	8.5		FARM AND GAROEN MACHINERY AND EQUIPMENT (SIC 5083)				
3910	COMMERCIAL REFRIGERATION EQUIPMENT	53	19 180	84.4	84.4		TOTAL	1 052	544 042	(X)	100.0
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	3	117	13.7	0.5	1120	TRUCKS, TRUCK TRACTORS, TRAILERS..	9	1 315	12.8	0.2
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	6	75	3.6	0.3	1220	NEW AND REBUILT PARTS, ETC..	61	5 351	11.8	1.0
4180	STORE, RESTAURANT FIXTURES, EQUIP..	10	558	11.2	2.5	1310	TIRES AND TUBES	21	888	5.1	0.2
9760	MISCELLANEOUS LINES	5	208	9.8	0.9	3120	GRAINS, REANS, ETC..	3	273	5.6	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	13	282	8.1	1.2	3420	MAJOR APPLIANCES, TV SETS, ETC..	10	1 052	8.5	0.2
	COMMODITIES N.E.C..	(X)	78	(X)	0.3	3610	HAROWARE	36	711	3.5	0.1
						4310	GAROEN MACHINERY, EQUIPMENT, ETC..	457	33 281	15.3	6.1
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4320	FARM, DAIRY MACHINERY, PARTS..	962	479 534	92.7	88.1
	TOTAL	426	156 335	(X)	100.0	4321	TRACTORS, EQUIPMENT (FARM)..	861	257 806	55.3	47.4
2960	FOODS, N.E.C..	4	1 714	20.9	1.1	4322	HARVESTING MACHINERY, EQUIPMENT	553	78 405	23.1	14.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT	25	1 624	10.3	1.0	4323	LANO PREPARATION MACHINERY, ETC..	525	60 938	19.2	11.2
4110	OFFICE MACHINES AND EQUIPMENT	296	74 041	81.8	47.6	4324	DAIRY FARM, BARN EQUIPMENT..	110	8 893	17.4	1.6
4120	INOCATING, RECORDING INSTRUMENTS	11	1 542	70.6	1.0	4325	IRRIGATION EQUIPMENT..	25	408	3.6	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT	36	13 518	43.0	8.6	4326	LIGHT INDUSTRIAL EQUIPMENT..	184	31 897	23.1	5.9
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	40	4 766	24.8	3.0	4327	MISC. FARM MACHINERY, EQUIPMENT	487	41 186	14.9	7.6
4150	CHINA, GLASSWARE (COMMERCIAL)	21	2 939	13.9	1.9		COMMODITIES N.E.C..	(X)	1	(X)	(2)
4160	STORE, SERVICE SHOP MACHINES	115	19 936	47.8	12.8	4440	MATERIALS HANOLING EQUIPMENT..	5	818	11.7	0.2
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	17	1 332	37.6	0.9	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	7	461	13.0	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP..	66	13 723	39.7	8.8	8720	FEEOS (MIXEO AND OTHER)	10	490	4.2	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP..	6	111	8.3	0.1	8740	FERTILIZER, FERTILIZER MATERIALS..	26	2 463	9.3	0.5
4412	OTHER FOOD PROCESSING MACHINERY	6	111	8.3	0.1	8750	AGRICULTURAL CHEMICALS..	33	1 738	7.2	0.3
4460	PRINTING TRADES MACHINERY, EQUIP.	11	301	6.6	0.2	8751	WEEO KILLERS, SOIL STERILIZERS..	24	878	7.9	0.2
4480	USED OR REBUILT MACHINERY, EQUIP..	9	328	6.4	0.2	8752	INSECTICIDES, FUNGICIDES, ETC..	24	860	4.1	0.2
4483	OTHER USEO OR REBUILT MACHINERY	6	311	6.2	0.2	8760	SEEDS	16	965	6.0	0.2
	COMMODITIES N.E.C..	(X)	17	(X)	(2)	9760	MISCELLANEOUS LINES	16	1 909	17.2	0.4
						9930	OTHER LADR, SERVICE RECEIPTS	228	10 356	7.1	1.9
4830	PRINTING, OUPICATING INKS	23	554	6.5	0.4		COMMOOITIES N.E.C..	(X)	2 437	(X)	0.4
5120	SCHOOL EQUIPMENT, SUPPLIES	34	1 052	16.4	0.7						
7410	PRINTING, WRITING PAPER	43	3 060	21.4	2.0		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
7510	PERSONAL SERVICE PAPERS	6	285	2.8	0.2		TOTAL	449	347 728	(X)	100.0
7520	INDUSTRIAL PAPERS	4	329	9.5	0.2	1220	NEW AND REBUILT PARTS, ETC..	21	5 916	23.8	1.7
7610	STATIONERY, OFFICE SUPPLIES	109	4 005	20.0	2.6	1510	PAINTERS' SUPPLIES AND SUPORIES	19	677	2.8	0.2
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	28	1 146	23.0	0.7	1620	INDUSTRIAL CHEMICALS..	15	393	3.5	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	13	3 179	16.7	2.0	3310	ELECTRICAL WIRING SUPPLIES..	7	666	10.0	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	107	3 219	13.7	2.1	3313	LIGHTING FIXTURES	7	666	10.0	0.2
	COMMODITIES N.E.C..	(X)	3 271	(X)	2.1						
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					3610	HARDWARE	26	686	3.0	0.2
	TOTAL	248	532 321	(X)	100.0	3710	WARM-AIR HEATING, COOLING EQUIPMENT	4	659	11.9	0.2
4210	CONSTRUCTION, MINING, LOGGING SUP..	248	426 178	80.1	80.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	13	958	10.6	0.3
4211	CRAWLER TRACTORS	157	119 627	26.6	22.5	3910	COMMERCIAL REFRIGERATION EQUIPMENT	4	708	11.0	0.2
4212	SELF-PROPELLED SCRAPERS	92	27 196	7.4	5.1	4210	CONSTRUCTION, MINING, LOGGING SUP..	30	6 342	15.9	1.8
4213	TRACTOR SHOVEL LOADERS	103	46 593	12.4	8.8	4320	FARM, DAIRY MACHINERY, PARTS..	4	918	16.0	0.3
4214	PARTS AND ATTACHMENTS	169	103 102	21.4	19.4	4321	TRACTORS, EQUIPMENT (FARM)..	4	637	11.1	0.2
4215	POWER CRANES, ORAGLINES, AND PARTS	116	42 085	13.0	7.9	4322	HARVESTING MACHINERY, EQUIPMENT	4	281	4.9	0.1
4216	BITUMINOUS MIXERS, PAVERS, ETC.	62	10 303	6.6	1.9	4410	FOOD PROCESSING MACHINERY, EQUIP.	17	6 635	36.6	1.9
4217	CONCRETE MIXERS, PAVERS, ETC.	62	10 205	8.0	1.9	4411	DAIRY, MILK PRODUCTS MACHINERY	7	3 896	29.8	1.1
4218	GRADERS, ROLLERS (OFF-HIGHWAY)	121	25 693	6.2	4.8	4412	OTHER FOOD PROCESSING MACHINERY	12	2 739	19.0	0.8
	COMMODITIES N.E.C..	145	41 374	11.9	7.8						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4420	GENERAL PURPOSE INDUSTRIAL MACH...	157	84 267	69.8	24.2	4710	WELDING EQUIPMENT, SUPPLIES	125	67 102	89.2	15.8
4430	METALWORKING MACHINERY.	71	37 733	81.7	10.9	4711	GAS-WELDING SUPPLIES, EQUIPMENT .	115	32 811	48.2	7.7
4431	NEW MACHINE TOOLS	61	33 806	77.2	9.7	4712	ARC-WELDING SUPPLIES, EQUIPMENT .	96	26 110	41.8	6.1
4432	MISCELLANEOUS METALWORKING EQUIP.	28	3 927	21.2	1.1	4713	RESISTANCE WELDING SUPPLIES . . .	40	8 181	25.4	1.9
4440	MATERIALS HANDLING EQUIPMENT. . . .	129	90 690	67.0	26.1	4810	RECOGNITIONED DRUMS AND BARRELS . .	3	280	100.0	0.1
4441	FORK LIFT TRUCKS.	80	55 005	57.5	15.8	4820	BOTTLING SUPPLIES	3	2 256	83.4	0.5
4442	INDUSTRIAL TRUCKS	14	7 665	50.1	2.2	4830	PRINTING, DUPLICATING INKS.	5	1 757	49.3	0.4
4443	CRANES, DERRICKS, HOISTS, ETC..	43	3 811	11.7	1.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	86	10 271	8.7	2.4
4445	OTHER MATERIALS-HANDLING EQUIP..	84	24 175	30.3	7.0	4850	INDUSTRIAL LEATHER, BELTING, ETC..	39	2 492	5.0	0.6
	COMMODITIES N.E.C..	(X)	34	(X)	(2)	4860	MECHANICAL RUBBER GOODS	89	25 519	23.8	6.0
4450	OIL WELL, OIL REFINING MACH. EQUIP.	80	39 476	60.1	11.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	44	1 880	3.3	0.4
4460	PRINTING TRADES MACHINERY, EQUIP..	6	1 973	54.5	0.6	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	233	128 584	52.8	30.3
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	45	25 134	57.2	7.2	5170	OTHER SCIENTIFIC, PROFESS. EQUIP..	3	270	9.5	0.1
4473	WOODWORKING MACHINERY	24	17 448	58.4	5.0	5320	MUNICIPALITY SUPPLIES, EQUIPMENT..	6	972	20.0	0.2
4474	OTHER SPECIAL PURPOSES MACHINERY..	17	6 630	57.1	1.9	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	3	1 115	34.8	0.3
	COMMODITIES N.E.C..	(X)	1 056	(X)	0.3	6220	IRON, STEEL PRODUCTS (FLAT)	17	1 908	6.2	0.4
4480	USED OR REBUILT MACHINERY, EQUIP..	37	5 027	25.1	1.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	38	2 424	4.8	0.6
4481	USED CONSTRUCTION EQUIPMENT . . .	8	701	38.5	0.2	6240	IRON, STEEL FINISHED PRODUCTS . . .	11	2 234	15.9	0.5
4482	USED MACHINE TOOLS.	8	1 143	25.4	0.3	6250	CAST IRON SOIL PIPE, TUBING	5	347	6.4	0.1
4483	OTHER USED OR REBUILT MACHINERY . .	27	3 183	21.4	0.9	6260	IRON, STEEL PIPE, TUBING.	26	5 377	10.5	1.3
4510	BEARINGS, POWER, TRANSMISSION . . .	21	1 213	5.6	0.3	6330	STAINLESS STEEL	8	3 321	14.0	0.8
4610	INDUSTRIAL VALVES, FITTINGS	22	902	5.3	0.3	7510	PERSONAL SERVICE PAPERS	3	299	2.7	0.1
4710	WELDING EQUIPMENT, SUPPLIES	7	187	2.9	0.1	8210	BRICK, BLOCKS, TILE, CLAY, ETC..	5	436	12.2	0.1
4840	ABRASIVES, ABRASIVE MATERIALS . . .	32	2 280	9.6	0.7	9930	OTHER LABOR, SERVICE RECEIPTS . . .	27	1 656	7.5	0.4
4850	INDUSTRIAL LEATHER, BELTING, ETC..	4	178	6.3	0.1		COMMODITIES N.E.C..	(X)	9 628	(X)	2.3
4860	MECHANICAL RUBBER GOODS	26	614	2.2	0.2		PROFESSIONAL EQUIPMENT AND				
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	32	8 381	23.4	2.4		SUPPLIES (SIC 5086)				
5420	SHIP, BOAT, MARINE PROPULSION MACH.	4	407	35.3	0.1		TOTAL	267	203 091	(X)	100.0
6220	IRON, STEEL PRODUCTS (FLAT)	6	194	5.3	0.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	7	1 564	12.3	0.8
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	30	627	1.9	0.2	4110	OFFICE MACHINES AND EQUIPMENT . . .	9	130	4.0	0.1
6260	IRON, STEEL PIPE, TUBING.	43	9 456	22.3	2.7	5110	DENTAL EQUIPMENT, SUPPLIES.	49	23 288	87.8	11.5
9760	MISCELLANEOUS LINES	6	1 322	17.5	0.4	5111	TEETH	31	2 213	9.5	1.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	60	9 588	14.0	2.8	5112	DENTAL GOLD	38	2 349	10.2	1.2
	COMMODITIES N.E.C..	(X)	3 521	(X)	1.0	5113	EQUIPMENT (X-RAY, CHAIRS, ETC..) .	43	8 209	31.2	4.0
	INDUSTRIAL SUPPLIES (SIC 5085)					5114	SUNORY MERCHANDISE.	41	10 517	45.3	5.2
	TOTAL	485	425 018	(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES.	63	37 425	74.7	18.4
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	41	2 656	6.2	0.6	5130	CHURCH EQUIPMENT, SUPPLIES. . . .	14	1 340	16.2	0.7
1620	INDUSTRIAL CHEMICALS.	8	357	7.1	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	81	91 042	94.0	44.8
3310	ELECTRICAL WIRING SUPPLIES.	11	974	9.4	0.2	5150	OPHTHALMIC PRODUCTS	58	24 256	89.6	11.9
3610	HARDWARE	26	3 840	10.0	0.9	5151	PRESCRIPTION SALES.	45	16 509	79.9	8.1
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	3	222	13.9	0.1	5152	OPHTHALMIC MERCHANDISE SALES. . .	41	6 493	31.4	3.2
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	21	4 905	9.3	1.2	5153	OPTICAL, OPHTHALMIC INSTRUMENTS .	22	1 254	7.6	0.6
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	5	516	5.8	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	5	1 677	28.4	0.8
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	3	1 536	10.8	0.4	5170	OTHER SCIENTIFIC, PROFESS. EQUIP..	25	9 343	55.1	4.6
4210	CONSTRUCTION, MINING, LOGGING SUP..	14	1 021	6.3	0.2	7610	STATIONERY, OFFICE SUPPLIES	16	5 877	13.3	0.4
4217	CONCRETE MIXERS, PAVERS, ETC..	4	263	3.0	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	23	5 727	24.8	2.8
4219	OTHER CONSTR., MIN., LOG., EQUIP..	7	394	3.5	0.1	8610	PHOTOGRAPHIC GOODS.	4	659	25.4	0.3
	COMMODITIES N.E.C..	(X)	364	(X)	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5	657	9.0	0.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC..	6	1 250	12.5	0.3	8630	TOYS, GAMES, FIREWORKS, ETC..	4	199	10.4	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH...	44	7 400	11.6	1.7	9930	OTHER LABOR, SERVICE RECEIPTS . . .	16	356	3.1	0.2
4422	COMPRESSORS, PUMPS.	40	3 987	6.3	0.9		COMMODITIES N.E.C..	(X)	4 551	(X)	2.2
4424	FANS, BLOWERS (INDUSTRIAL EQUIP.)	9	660	6.0	0.2		SERVICE ESTABLISHMENT EQUIPMENT				
4425	OTHER GENERAL INDUSTRIAL MACH...	23	2 494	5.3	0.6		AND SUPPLIES (SIC 5087)				
	COMMODITIES N.E.C..	(X)	59	(X)	(2)		TOTAL	318	109 726	(X)	100.0
4430	METALWORKING MACHINERY.	26	5 134	15.3	1.2	1430	BEAUTY AIDS (TOILETRIES, ETC..) . .	22	615	8.9	0.6
4431	NEW MACHINE TOOLS	23	3 850	12.4	0.9	1610	SOAPS AND DETERGENTS.	8	743	6.6	0.7
4432	MISCELLANEOUS METALWORKING EQUIP.	11	1 284	9.5	0.3	1720	NOTIONS (THREAD, BUTTONS, ETC..) .	3	56	8.7	0.1
4440	MATERIALS HANDLING EQUIPMENT. . . .	26	3 532	11.0	0.8	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	170	15.9	0.2
4443	CRANES, DERRICKS, HOISTS, ETC..	18	842	2.9	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	3	78	6.1	0.1
4445	OTHER MATERIALS-HANDLING EQUIP..	14	2 187	13.9	0.5	5122	SUPPLIES.	3	78	6.1	0.1
	COMMODITIES N.E.C..	(X)	503	(X)	0.1	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	110	28 850	95.3	26.3
4460	PRINTING TRADES MACHINERY, EQUIP..	3	247	11.9	0.1	5211	EQUIPMENT (FURNITURE, ETC..) . . .	102	5 442	18.1	5.0
4470	OTHER SPECIAL INDUSTRY MACHINERY..	14	1 767	7.2	0.4	5212	SPRAY CAN PRODUCTS.	79	3 750	16.3	3.4
4471	PAPER INDUSTRIES MACHINERY.	6	856	8.2	0.2	5213	HAIR CARE PRODUCTS.	100	17 163	62.5	15.6
4473	WOODWORKING MACHINERY	12	931	5.6	0.2	5215	SUNORIES—CURLERS, PINS, ETC..	84	2 495	10.1	2.3
4480	USED OR REBUILT MACHINERY, EQUIP..	11	5 751	21.2	1.4	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	105	25 992	77.5	23.7
4483	OTHER USED OR REBUILT MACHINERY . .	3	5 608	37.9	1.3	5221	MACHINES AND EQUIPMENT.	71	5 365	23.5	4.9
	COMMODITIES N.E.C..	(X)	143	(X)	(2)	5222	CLEANING CHEMICALS, SUPPLIES. . .	97	20 627	62.3	18.8
4510	BEARINGS, POWER, TRANSMISSION . . .	147	73 613	55.6	17.3	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	68	23 556	91.3	21.5
4511	BALL, ROLLER BEARINGS	122	54 684	50.7	12.9	5231	COIN-OPERATED MACHINES, EQUIPMENT	37	10 839	80.8	9.9
4512	OTHER POWER TRANSMISSION EQUIP..	117	18 929	17.2	4.5	5232	ALL OTHER COM. LAUNDRY EQUIPMENT	21	884	22.2	0.8
4610	INDUSTRIAL VALVES, FITTINGS	111	40 147	29.3	9.4	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC)	37	11 833	82.4	10.8
						5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	7	7 454	100.0	6.8
						5320	MUNICIPALITY SUPPLIES, EQUIPMENT..	7	2 378	92.3	2.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
5330	OTHER SERVICE BUSINESS EQUIPMENT..	17	10 320	76.2	9.4	7612	CARBON PAPER, STENCIL PAPER, ETC.	8	280	2.4	0.3
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	14	4 034	100.0	3.7	7613	LOOSELEAF BINDERS, BLANK BOOKS..	8	358	3.1	0.4
5350	SHOE REPAIR AND RESOLE MATERIALS..	5	636	91.6	0.6	7614	PENS, MECHANICAL PENCILS.	5	131	2.7	0.2
5351	LEATHER, SOLE AND HEEL.	3	124	21.5	0.1	7615	OTHER OFFICE SUPPLIES.	7	684	6.7	0.8
5352	RUBBER AND OTHER MATERIALS.	3	278	48.1	0.3		COMMODITIES N.E.C..	(X)	87	(X)	0.1
5353	FININGS USED IN SHOE REPAIR.	5	234	33.7	0.2		COMMODITIES N.E.C..	(X)	1 636	(X)	1.9
7510	PERSONAL SERVICE PAPERS.	17	759	12.3	0.7		STATIONERY SUPPLIES (SIC 5112)				
7520	INDUSTRIAL PAPERS.	7	158	7.7	0.1		TOTAL.	192	62 362	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, ETC.	3	921	10.7	0.8	4110	OFFICE MACHINES AND EQUIPMENT.	91	4 449	13.0	5.4
9620	WIGS, SWITCHES, TOUPEES, ETC.	27	322	3.9	0.3	4830	PRINTING, DUPLICATING INKS.	26	300	4.5	0.4
9930	OTHER LABOR, SERVICE RECEIPTS.	10	188	7.9	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	29	820	6.4	1.0
	COMMODITIES N.E.C..	(X)	2 496	(X)	2.3	7410	PRINTING, WRITING PAPER.	52	3 079	12.7	3.7
	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)					7510	PERSONAL SERVICE PAPERS.	8	148	3.6	0.2
	TOTAL.	51	75 309	(X)	100.0	7530	SHIPPING ROOM SUPPLIES.	9	164	3.4	0.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	0	993	17.3	1.3	7610	STATIONERY, OFFICE SUPPLIES.	192	60 611	73.6	73.6
5420	SHIP, BOAT, MARINE PROPULSION MACH.	18	13 801	67.8	18.3	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	84	10 919	28.7	13.3
5430	AIRCRAFT, AVIATION PARTS.	24	53 401	99.1	70.9	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	14	561	9.4	0.7
5440	MISCELLANEOUS TRANSPORTATION EQUIP.	9	4 223	74.2	5.6	9760	MISCELLANEOUS LINES.	3	66	2.8	0.1
9930	OTHER LABOR, SERVICE RECEIPTS.	11	613	5.4	0.8	9930	OTHER LABOR, SERVICE RECEIPTS.	17	395	10.1	0.5
	COMMODITIES N.E.C..	(X)	2 278	(X)	3.0		COMMODITIES N.E.C..	(X)	850	(X)	1.0
	SCRAP, WASTE MATERIALS (SIC 5093)						INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)				
	TOTAL.	326	250 098	(X)	100.0		TOTAL.	114	138 342	(X)	100.0
1220	NEW AND REBUILT PARTS, ETC.	4	292	46.4	0.1	1610	SOAPS AND DETERGENTS.	34	1 931	6.0	1.4
6220	IRON, STEEL PRODUCTS (FLAT)	54	2 896	11.2	1.2	1620	INDUSTRIAL CHEMICALS.	12	623	6.2	0.5
6610	PREPARED IRON AND STEEL SCRAP.	172	137 797	66.0	55.1	1720	NOTIONS (THREAD, BUTTONS, ETC.) .	6	72	1.6	0.1
6620	UNPREPARED IRON AND STEEL SCRAP.	143	20 060	36.3	8.0	2410	CONFECTIONERY.	9	225	3.3	0.2
6630	ALLOY STEEL SCRAP.	68	3 466	5.4	1.4	3610	HARDWARE.	6	1 632	19.9	1.2
6640	NICKEL ALLOY.	14	339	2.9	0.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE) .	16	529	2.4	0.4
6710	WASTE RAGS, TEXTILE WASTE.	11	5 325	72.7	2.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	15	699	5.2	0.5
6720	WIPING CLOTHS.	14	2 247	26.1	0.9	5220	CUSTODIAL, JANITORIAL SUPPLIES. .	38	4 592	12.9	3.3
6730	WASTE PAPER.	39	8 974	72.7	3.6	5230	LAUNDRY, DRY-CLEANING MACHINES. .	13	393	3.2	0.3
6740	ZINC SCRAP.	38	364	0.9	0.1	7410	PRINTING, WRITING PAPER.	28	14 426	26.2	10.4
6750	ALUMINUM SCRAP.	125	16 554	15.1	6.6	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	10	648	3.6	0.5
6760	SCRAP COPPER, COPPER BASE ALLOY.	181	34 827	24.3	13.9	7510	PERSONAL SERVICE PAPERS.	81	41 808	37.6	30.2
6770	SCRAP LEAD.	106	3 348	3.8	1.3	7520	INDUSTRIAL PAPERS.	96	48 703	38.3	35.2
6780	OTHER NONFERROUS METALLIC SCRAP.	73	7 544	9.0	3.0	7530	SHIPPING ROOM SUPPLIES.	36	4 934	12.0	3.6
6790	OTHER WASTE MATERIALS, SCRAP.	18	1 044	12.8	0.4	7540	PAPERBOARD, BOXBOARD.	22	4 960	19.9	3.5
9760	MISCELLANEOUS LINES.	7	1 703	21.9	0.7	7610	STATIONERY, OFFICE SUPPLIES.	31	7 548	16.6	5.5
9930	OTHER LABOR, SERVICE RECEIPTS.	25	1 450	6.8	0.6	7611	STATIONERY.	17	4 591	18.0	3.3
	COMMODITIES N.E.C..	(X)	1 868	(X)	0.7	7612	CARBON PAPER, STENCIL PAPER, ETC.	11	72	1.0	0.1
	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)					7613	LOOSELEAF BINDERS, BLANK BOOKS..	19	665	3.2	0.5
	TOTAL.	73	33 491	(X)	100.0	7614	PENS, MECHANICAL PENCILS.	12	474	3.0	0.3
8630	TOYS, GAMES, FIREWORKS, ETC.	4	275	11.7	0.8	7615	OTHER OFFICE SUPPLIES.	22	1 745	6.5	1.3
8810	PRECIOUS STONES (CUT) AND METALS. .	30	16 286	82.0	48.6		COMMODITIES N.E.C..	(X)	1	(X)	(Z)
8820	JEWELRY, SILVERWARE, TROPHIES.	57	15 367	85.3	45.9	8750	AGRICULTURAL CHEMICALS.	9	151	2.9	0.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	4	316	16.2	0.9		COMMODITIES N.E.C..	(X)	4 568	(X)	3.3
	COMMODITIES N.E.C..	(X)	1 247	(X)	3.7		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)				
	DURABLE GOODS, N.E.C. (SIC 5099)						TOTAL.	179	412 886	(X)	100.0
	TOTAL.	327	156 684	(X)	100.0	1220	NEW AND REBUILT PARTS, ETC.	3	1 285	2.0	0.3
3420	MAJOR APPLIANCES, TV SETS, ETC.	6	176	7.6	0.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	90	169 542	62.1	41.1
9210	LOGS, PILES, PULPWOOD, POLES, ETC..	270	117 056	99.5	74.7	1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	101	54 807	18.6	13.3
9310	PHONO, RECORDS, PRERECORDED TAPES .	51	37 949	99.5	24.2	1430	BEAUTY AIDS (TOILETRIES, ETC.) . .	136	76 306	19.9	18.5
9410	MUSICAL INSTRUMENTS.	6	800	57.3	0.5	1450	DRUGGISTS' SUPPLIES.	61	25 578	10.3	6.2
9930	OTHER LABOR, SERVICE RECEIPTS.	11	118	2.7	0.1	1720	NOTIONS (THREAD, BUTTONS, ETC.) .	24	2 721	3.3	0.7
	COMMODITIES N.E.C..	(X)	585	(X)	0.4	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	11	10 460	14.6	2.5
	PRINTING AND WRITING PAPER (SIC 5111)					1813	SHIRTS (DRESS AND SPORT).	4	2 208	3.1	0.5
	TOTAL.	48	84 456	(X)	100.0	1815	MEN'S, BOYS' CLOTHING, FURNISHINGS, SHIRTS (DRESS AND SPORT).	9	3 360	4.7	0.8
4110	OFFICE MACHINES AND EQUIPMENT.	5	106	12.5	0.1		COMMODITIES N.E.C..	(X)	4 892	(X)	1.2
4112	DUPLICATING MACHINES.	3	92	11.1	0.1	1820	WOMEN'S, CHILDREN'S CLOTHING.	6	12 009	17.5	2.9
	COMMODITIES N.E.C..	(X)	14	(X)	(Z)	1821	DRESSES, SKIRTS, BLOUSES.	5	5 394	7.9	1.3
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	5	77	0.9	0.1	1823	CHILDREN'S INFANTS' WEAR.	4	2 036	3.0	0.5
7410	PRINTING, WRITING PAPER.	48	60 984	72.2	72.2	1824	WOMEN'S, CHILDREN'S UNDERWEAR. .	6	4 579	6.7	1.1
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	11	451	2.1	0.5	1910	SHOES, OTHER FOOTWEAR.	5	4 057	5.9	1.0
7510	PERSONAL SERVICE PAPERS.	15	2 750	5.8	3.3	1911	MEN'S, BOYS' SHOES.	5	2 657	3.9	0.6
7520	INDUSTRIAL PAPERS.	23	14 853	21.5	17.6	1912	WOMEN'S, MISSES' SHOES.	5	1 365	2.0	0.3
7530	SHIPPING ROOM SUPPLIES.	6	207	2.3	0.2		COMMODITIES N.E.C..	(X)	35	(X)	(Z)
7540	PAPERBOARD, BOXBOARD.	9	450	3.2	0.5	2410	CONFECTIONERY.	14	2 717	3.9	0.7
7610	STATIONERY, OFFICE SUPPLIES.	10	2 942	24.3	3.5	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	11	467	1.6	0.1
7611	STATIONERY.	8	1 402	12.0	1.7	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	28	2 154	1.9	0.5
						3610	HARDWARE.	8	356	7.9	0.1
						4320	FARM, DAIRY MACHINERY, PARTS.	3	377	12.0	0.1
						5120	SCHOOL EQUIPMENT, SUPPLIES.	34	3 019	2.5	0.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	17	2 679	3.9	0.6	1825	OTHER APPAREL, ACCESSORIES. . . .	14	618	4.1	2.0
7110	CIGARETTES, CIGARS, TOBACCO	9	564	4.1	0.1						
7410	PRINTING, WRITING PAPER	8	278	1.1	0.1	1910	SHOES, OTHER FOOTWEAR	13	1 043	9.9	3.4
7510	PERSONAL SERVICE PAPERS	15	1 506	1.8	0.4	3610	HARDWARE.	3	50	1.6	0.2
7520	INDUSTRIAL PAPERS	11	776	3.7	0.2						
7610	STATIONERY, OFFICE SUPPLIES	28	768	1.1	0.2	7820	HOUSEHOLD LINENS, DOMESTICS	13	2 799	16.3	9.1
7614	PENS, MECHANICAL PENCILS.	24	443	0.7	0.1	7821	REOSPREADS, COMFORTERS, BLANKETS.	10	804	5.5	2.6
	COMMODITIES N.E.C..	(X)	325	(X)	0.1	7822	TABLE LINENS.	5	144	1.4	0.5
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	12	929	1.4	0.2	7823	SHEETS, PILLOW CASES.	11	900	5.7	2.9
7723	STORE, RESTAURANT FURNITURE	12	929	1.4	0.2	7824	TOWELS, WASH CLOTHS	10	491	3.0	1.6
7810	CHINA, GLASSWARE, CROCKERY.	3	1 294	2.0	0.3	7825	OTHER LINENS, DOMESTICS	5	460	4.9	1.5
7820	HOUSEHOLD LINENS, DOMESTICS	5	4 281	6.3	1.0	7840	CURTAINS, DRAPES.	3	33	0.5	0.1
7821	REOSPREADS, COMFORTERS, BLANKETS.	3	710	1.1	0.2	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	3	514	7.9	1.7
7823	SHEETS, PILLOW CASES.	5	2 056	3.0	0.5		COMMODITIES N.E.C..	(X)	1 141	(X)	3.7
7824	TOWELS, WASH CLOTHS	5	840	1.2	0.2		WOMEN'S, CHILDREN'S, AND INFANTS'				
	COMMODITIES N.E.C..	(X)	675	(X)	0.2		CLOTHING, ACCESSORIES (SIC 5137) ²				
							TOTAL	65	72 667	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	24	18 419	15.0	4.5						
8610	PHOTOGRAPHIC GOODS.	29	2 403	2.0	0.6		FOOTWEAR (SIC 5139)				
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	1 573	2.4	0.4		TOTAL	32	52 743	(X)	100.0
8630	TOYS, GAMES, FIREWORKS, ETC.. . .	26	2 095	2.2	0.5						
8750	AGRICULTURAL CHEMICALS.	5	799	17.6	0.2	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	6	703	2.0	1.3
8820	JEWELRY, SILVERWARE, TROPHIES . . .	6	292	5.1	0.1	1811	WORK CLOTHING, WORK GLOVES. . . .	6	77	0.2	0.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC.. .	11	965	1.1	0.2	1813	SHIRTS (DRESS AND SPORT).	3	345	1.0	0.7
9760	MISCELLANEOUS LINES	8	823	10.6	0.2	1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	3	250	0.7	0.5
9930	OTHER LABOR, SERVICE RECEIPTS . . .	6	1 654	1.9	0.4	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	3	31	5.8	0.1
	COMMODITIES N.E.C..	(X)	4 833	(X)	1.2						
	PIECE GOODS (SIC 5133)					1910	SHOES, OTHER FOOTWEAR	32	48 072	91.1	91.1
	TOTAL	44	115 418	(X)	100.0	1911	MEN'S, BOYS' SHOES.	32	12 555	24.1	23.8
1710	YARD OR PIECE GOODS	44	92 211	79.9	79.9	1912	WOMEN'S, MISSES' SHOES.	24	32 979	66.2	62.5
1711	COTTON FABRICS.	36	26 175	25.6	22.7	1913	CHILDREN'S, INFANTS' SHOES.	21	2 169	4.4	4.1
1712	RAYON, NYLON, ETC.. . . .	31	25 710	24.5	22.3	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	13	369	5.7	0.7
1713	WOOL FABRICS.	10	18 969	21.5	16.4	5350	SHOE REPAIR AND RESOLE MATERIALS. .	4	1 275	21.1	2.4
1714	OTHER YARD GOODS.	15	21 356	23.2	18.5	5351	LEATHER, SOLE AND HEEL.	4	197	3.3	0.4
	COMMODITIES N.E.C..	(X)	1	(X)	(2)	5352	RUBBER AND OTHER MATERIALS. . . .	4	549	9.1	1.0
						5353	FINDINGS USED IN SHOE REPAIR. . . .	4	529	8.7	1.0
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	9	13 873	14.3	12.0	9730	LEATHER	4	90	1.5	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	5	3 228	26.8	2.8		COMMODITIES N.E.C..	(X)	2 603	(X)	4.9
1811	WORK CLOTHING, WORK GLOVES. . . .	3	697	18.5	0.6		GROCERIES, GENERAL LINE (SIC 5141)				
	COMMODITIES N.E.C..	(X)	2 531	(X)	2.2		TOTAL	243	1 615 554	(X)	100.0
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	5	1 900	15.8	1.6	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	10	1 669	1.3	0.1
5310	UPHOLSTERERS' FABRICS, SUPPLIES . . .	6	313	7.2	0.3	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	95	12 303	1.6	0.8
7510	PERSONAL SERVICE PAPERS	3	68	8.5	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.). . .	119	27 787	2.6	1.7
7820	HOUSEHOLD LINENS, DOMESTICS	3	1 183	14.2	1.0	1610	SOAPS AND DETERGENTS.	188	66 347	5.2	4.1
7821	REOSPREADS, COMFORTERS, BLANKETS.	3	376	4.5	0.3						
	COMMODITIES N.E.C..	(X)	807	(X)	0.7	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	126	106 711	8.0	6.6
						2111	FROZEN FRUITS, JUICES	102	16 698	1.4	1.0
						2112	FROZEN VEGETABLES, JUICES	95	16 915	1.7	1.0
						2113	FROZEN POULTRY (PACKAGED ONLY). . .	47	3 030	0.8	0.2
						2114	FROZEN FISH, SEAFOOD (PKG. ONLY)	105	19 520	1.8	1.2
						2115	FROZEN MEATS (PACKAGED ONLY). . . .	69	14 622	1.7	0.9
						2116	FROZEN PREPARED FOODS, ETC.	94	26 577	2.2	1.6
						2117	OTHER PACKAGED FROZEN FOODS	65	9 349	1.2	0.6
	NOTIONS AND OTHER DRY GOODS (SIC 5134) ²					2210	BUTTER AND CHEESE	128	21 897	2.2	1.4
	TOTAL	50	37 470	(X)	100.0	2220	ICE CREAM, ICES	14	3 674	1.1	0.2
						2230	MILK, CREAM (FLUID)	12	4 954	2.5	0.3
						2240	OTHER DAIRY PRODUCTS.	37	18 019	2.5	1.1
						2310	EGGS.	25	5 443	1.5	0.3
						2320	POULTRY	48	15 522	2.3	1.0
1710	YARD OR PIECE GOODS	10	1 572	10.9	5.1	2410	CONFECTIONERY	205	47 199	3.3	2.9
1711	COTTON FABRICS.	10	538	3.7	1.7	2411	CANDY (ALL KINDS)	175	29 642	2.2	1.8
1712	RAYON, NYLON, ETC.. . . .	8	601	5.7	2.0	2412	CHEWING GUM	109	3 588	0.6	0.2
1714	OTHER YARD GOODS.	4	433	7.5	1.4	2413	FOUNTAIN FRUITS, SYRUPS	35	3 165	1.3	0.2
						2414	NUTS, OTHER CONFECTIONS	116	10 804	1.1	0.7
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	8	1 095	7.2	3.6	2510	FISH, SEAFOOD (FRESH AND FROZEN). .	18	2 832	1.2	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC..	10	745	5.6	2.4						
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	51	16 314	53.0	53.0	2610	MEATS, PROVISIONS	121	176 666	14.7	10.9
1811	WORK CLOTHING, WORK GLOVES. . . .	26	2 366	10.6	7.7	2611	FRESH, FROZEN MEATS	37	145 320	16.5	9.0
1812	SUITS, COATS, TROUSERS, OVERCOATS	19	1 878	15.6	6.1	2612	SAUSAGE, MEAT LOAVES.	38	3 060	1.7	0.2
1813	SHIRTS (DRESS AND SPORT).	23	1 108	5.2	3.6	2613	CURED, BOILED, SMOKE MEATS	57	18 886	3.6	1.2
1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	14	1 463	9.9	4.8	2614	OTHER MEAT PRODUCTS	78	9 400	1.4	0.6
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	30	5 492	22.7	17.9						
1816	OTHER CLOTHING, FURNISHINGS	30	4 007	18.0	13.0	2710	FRESH FRUITS, VEGETABLES.	81	46 863	4.7	2.9
						2711	FRESH FRUITS, BERRIES, MELONS . . .	72	21 906	2.2	1.4
						2712	FRESH VEGETABLES.	73	24 957	2.6	1.5
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	23	5 454	24.8	17.7	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	194	45 264	3.7	2.8
1821	DRESSES, SKIRTS, BLOUSES.	19	1 965	10.1	6.4	2820	COFFEE--GREEN	8	5 251	2.9	0.3
1822	SUITS, COATS (EXCEPT FUR)	9	402	7.1	1.3	2830	TEA, SPICES	178	16 734	1.5	1.0
1823	CHILDREN'S INFANTS' WEAR.	16	928	5.1	3.0						
1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	18	1 541	8.1	5.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
2840	BAKERY PRODUCTS	70	13 674	2.3	0.8	2864	CANNEO FISH, SEAFOOD	4	194	2.6	0.2		
2850	FOOD AND BEVERAGE BASIC MATERIALS	41	3 946	1.2	0.2	2865	CANNEO MEATS	10	436	2.4	0.4		
						2867	OTHER CANNEO, BOTTLED FOODS	4	173	6.0	0.2		
2860	CANNEO, BOTTLED FOODS	236	377 791	24.5	23.4		COMMODITIES N.E.C.	(X)	39	(X)	(2)		
2861	CANNEO, BOTTLED JUICES, DRINKS	197	38 626	3.1	2.4	2870	SUGAR—REFINED	10	322	1.8	0.3		
2862	CANNEO, BOTTLED BABY FOODS	137	17 135	1.4	1.1	2910	FLOUR, RELATED PRODUCTS	7	170	1.3	0.1		
2863	CANNEO, BOTTLED FRUITS, VEGS	207	163 888	11.4	10.1	2920	MARGARINE, SHORTENINGS, ETC.	25	1 731	4.0	1.5		
2864	CANNEO FISH, SEAFOOD	197	26 262	1.8	1.6	2921	MARGARINE, BUTTER SUBSTITUTES	20	828	2.4	0.7		
2865	CANNEO MEATS	216	47 026	3.1	2.9	2922	SHORTENINGS, COOKING OILS	22	903	2.7	0.8		
2866	CANNEO MILK	171	19 451	1.7	1.2								
2867	OTHER CANNEO, BOTTLED FOODS	136	65 402	5.5	4.0	2960	FOODS, N.E.C.	3	859	10.1	0.8		
	COMMODITIES N.E.C.	(X)	1	(X)	-	7510	PERSONAL SERVICE PAPERS	6	157	1.3	0.1		
2870	SUGAR—REFINED	203	43 137	3.2	2.7	7520	INDUSTRIAL PAPERS	3	64	1.0	0.1		
2890	BREAKFAST FOODS	180	29 336	2.1	1.8		COMMODITIES N.E.C.	(X)	95	(X)	0.1		
2910	FLOUR, RELATED PRODUCTS	192	37 013	3.1	2.3								
2920	MARGARINE, SHORTENINGS, ETC.	214	55 263	3.8	3.4		DAIRY PRODUCTS (SIC 5143)						
2921	MARGARINE, BUTTER SUBSTITUTES	164	21 010	1.7	1.3		TOTAL	219	236 916	(X)	100.0		
2922	SHORTENINGS, COOKING OILS	205	34 253	2.4	2.1	2210	BUTTER AND CHEESE	49	1 557	6.2	0.7		
2930	PET FOODS—ALL KINDS	166	39 664	3.2	2.5	2220	ICE CREAM, ICES	55	7 744	26.3	3.3		
2940	ORIOLE FRUITS, VEGETABLES	102	11 232	1.4	0.7	2230	MILK, CREAM (FLUID)	180	215 908	94.8	91.1		
2950	SOFT DRINKS, BOTTLED WATERS	88	14 606	1.9	0.9	2240	OTHER DAIRY PRODUCTS	85	11 075	7.8	4.7		
2960	FOODS, N.E.C.	75	121 261	16.9	7.5	2310	EGGS	20	468	3.7	0.2		
3610	HARDWARE	77	7 186	2.4	0.4		COMMODITIES N.E.C.	(X)	164	(X)	0.1		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	1 238	1.7	0.1		POULTRY AND POULTRY PRODUCTS (SIC 5144)						
5120	SCHOOL EQUIPMENT, SUPPLIES	74	3 666	0.7	0.2		TOTAL	152		(X)	100.0		
7110	CIGARETTES, CIGARS, TOBACCO	174	133 879	9.8	8.3	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	17		18.1	4.0		
7111	CIGARETTES	174	117 133	8.5	7.3	2113	FROZEN POULTRY (PACKAGED ONLY)	12		5.2	0.5		
7112	CIGARS	123	4 527	0.7	0.3	2115	FROZEN MEATS (PACKAGED ONLY)	7		17.6	3.3		
7113	OTHER TOBACCO	142	12 219	1.2	0.8		COMMODITIES N.E.C.	(X)		(X)	0.2		
7510	PERSONAL SERVICE PAPERS	170	39 270	3.1	2.4	2210	BUTTER AND CHEESE	5		3.0	0.2		
7520	INDUSTRIAL PAPERS	121	11 244	1.4	0.7	2240	OTHER DAIRY PRODUCTS	3		22.1	0.3		
7870	KITCHEN UTENSILS, TOOLS, ETC.	26	6 447	1.5	0.4	2310	EGGS	111		47.7	34.0		
8720	FEEDS (MIXED AND OTHER)	99	13 643	3.2	0.8	2320	POULTRY	90		80.4	57.2		
						2321	LIVE POULTRY	10		90.1	16.7		
8750	AGRICULTURAL CHEMICALS	7	1 377	11.4	0.1	2322	DRESSED POULTRY (KILLED)	6		21.0	0.9		
8751	WEED KILLERS, SOIL STERILIZERS	7	1 377	11.4	0.1	2323	DRESSED POULTRY (RESALES)	78		71.3	39.6		
9750	SMOKERS' SUPPLIES AND PIPES	10	1 522	0.8	0.1	2510	FISH, SEAFOOD (FRESH AND FROZEN)	12	(D)	10.4	0.8		
9760	MISCELLANEOUS LINES	11	1 644	2.0	0.1	2610	MEATS, PROVISIONS	10		10.3	1.6		
9930	OTHER LABOR, SERVICE RECEIPTS	16	15 873	3.1	1.0	2611	FRESH, FROZEN MEATS	8		14.5	1.3		
	COMMODITIES N.E.C.	(X)	6 507	(X)	0.4	2613	CURED, BOILED, SMOKED MEATS	3		2.5	0.2		
	FROZEN FOODS (SIC 5142)					2614	OTHER MEAT PRODUCTS	3		0.5	0.1		
	TOTAL	65	114 273	(X)	100.0		COMMODITIES N.E.C.	(X)		(X)	(2)		
1610	SOAPS AND DETERGENTS	6	150	1.3	0.1	2860	CANNEO, BOTTLED FOODS	3		10.9	1.4		
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	65	93 033	81.4	81.4	2863	CANNEO, BOTTLED FRUITS, VEGS.	3		10.9	1.4		
2111	FROZEN FRUITS, JUICES	36	3 845	6.4	3.4	8720	FEEDS (MIXED AND OTHER)	3		20.3	0.2		
2112	FROZEN VEGETABLES, JUICES	38	13 064	19.9	11.4	8721	POULTRY, LIVESTOCK FEED	3		20.3	0.2		
2113	FROZEN POULTRY (PACKAGED ONLY)	19	1 622	4.7	1.4		COMMODITIES N.E.C.	(X)		(X)	0.5		
2114	FROZEN FISH, SEAFOOD (PKGO, ONLY)	50	36 708	42.0	32.1		CONFECTIONERY (SIC 5145)						
2115	FROZEN MEATS (PACKAGED ONLY)	39	21 244	35.8	18.6		TOTAL	130	52 516	(X)	100.0		
2116	FROZEN PREPARED FOODS, ETC.	31	4 662	8.5	4.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	4	73	4.9	0.1		
2117	OTHER PACKAGED FROZEN FOODS	26	11 686	33.1	10.4	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	16	211	3.3	0.4		
	COMMODITIES N.E.C.	(X)	2	(X)	(2)	1430	BEAUTY AIDS (TOILETRIES, ETC.)	18	745	11.5	1.4		
2210	BUTTER AND CHEESE	18	815	3.0	0.7	1610	SOAPS AND DETERGENTS	11	143	4.7	0.3		
2240	OTHER DAIRY PRODUCTS	3	124	3.0	0.1	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	4	112	9.9	0.2		
2310	EGGS	7	589	7.0	0.5	2320	POULTRY	4	47	2.6	0.1		
2320	POULTRY	8	775	8.3	0.7	2410	CONFECTIONERY	130	45 279	86.2	66.2		
2323	DRESSED POULTRY (RESALES)	9	775	8.3	0.7	2610	MEATS, PROVISIONS	5	57	1.3	0.1		
2410	CONFECTIONERY	6	116	1.6	0.1	2613	CURED, BOILED, SMOKED MEATS	5	56	1.3	0.1		
2413	FOUNTAIN FRUITS, SYRUPS	5	71	1.0	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(2)		
	COMMODITIES N.E.C.	(X)	45	(X)	(2)	2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	11	1 143	21.6	2.2		
2510	FISH, SEAFOOD (FRESH AND FROZEN)	17	5 816	15.5	5.1	2830	TEA, SPICES	4	32	2.5	0.1		
2610	MEATS, PROVISIONS	14	1 652	9.0	1.4	2840	BAKERY PRODUCTS	11	664	16.8	1.3		
2611	FRESH, FROZEN MEATS	10	986	8.2	0.9	2860	CANNEO, BOTTLED FOODS	4	60	3.4	0.1		
2612	SAUSAGE, MEAT LOAVES	6	137	1.4	0.1	2870	SUGAR—REFINED	4	42	3.3	0.1		
2613	CURED, BOILED, SMOKED MEATS	7	490	5.6	0.4	2920	MARGARINE, SHORTENINGS, ETC.	4	121	6.7	0.2		
	COMMODITIES N.E.C.	(X)	39	(X)	(2)	3430	ELECTRIC HOUSEWARES AND SUPPLIES	4	32	4.8	0.1		
2710	FRESH FRUITS, VEGETABLES	8	3 055	21.4	2.7	3610	HARDWARE	4	29	6.0	0.1		
2711	FRESH FRUITS, BERRIES, MFLONS	8	1 362	9.5	1.2	5120	SCHOOL EQUIPMENT, SUPPLIES	18	496	9.8	0.9		
2712	FRESH VEGETABLES	6	1 693	12.5	1.5	7110	CIGARETTES, CIGARS, TOBACCO	18	1 538	19.2	2.9		
2830	TEA, SPICES	6	110	1.2	0.1	7111	CIGARETTES	13	1 178	20.1	2.2		
2840	BAKERY PRODUCTS	3	62	2.7	0.1	7112	CIGARS	11	327	6.5	0.6		
2860	CANNEO, BOTTLED FOODS	19	4 578	16.9	4.0	7113	OTHER TOBACCO	7	33	1.7	0.1		
2861	CANNEO, BOTTLED JUICES, DRINKS	13	718	3.1	0.6								
2863	CANNEO, BOTTLED FRUITS, VEGS	13	3 018	13.9	2.6								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹	
7510 7520 6630	PERSONAL SERVICE PAPERS INDUSTRIAL PAPERS TOYS, GAMES, FIREWORKS, ETC. COMMODITIES N.E.C.	14 9 9 (X)	395 168 121 1 008	7.5 3.6 5.1 (X)	0.8 0.3 0.2 1.9		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					
	TOTAL	314	486 532	(X)	100.0							
	FISH AND SEAFOODS (SIC 5146) ²					1420 1430 1610	HEALTH PRODUCTS (NONPRESCRIPTION) . BEAUTY AIDS (TOILETRIES, ETC.) . . . SOAPS AND DETERGENTS	30 39 74	594 3 233 8 681	1.7 2.0 4.1	0.1 0.7 1.8	
	TOTAL	59	(D)	(X)	100.0							
	MEAT AND MEAT PRODUCTS (SIC 5147)					2110 2111 2112 2114 2115 2116 2117	FROZEN FOODS (QUICK-FROZEN, PKGD.) . FROZEN FRUITS, JUICES FROZEN VEGETABLES, JUICES FROZEN FISH, SEAFOOD (PKGD, ONLY) . FROZEN MEATS (PACKAGED ONLY) . . . FROZEN PREPARED FOODS, ETC. . . . OTHER PACKAGED FROZEN FOODS . . . COMMODITIES N.E.C.	37 13 19 21 16 13 5	19 163 3 413 3 304 3 102 2 550 6 100 623	6.2 1.9 1.6 1.4 5.4 3.5 2.9	3.9 0.7 0.7 0.6 0.5 1.3 0.1	
1610	SOAPS AND DETERGENTS	3	191	7.3	0.1							
2110 2112 2113 2114 2115 2116 2117	FROZEN FOODS (QUICK-FROZEN, PKGD.) . FROZEN VEGETABLES, JUICES FROZEN POULTRY (PACKAGED ONLY) . . FROZEN FISH, SEAFOOD (PKGD, ONLY) . FROZEN MEATS (PACKAGED ONLY) . . . FROZEN PREPARED FOODS, ETC. . . . OTHER PACKAGED FROZEN FOODS . . . COMMODITIES N.E.C.	59 19 21 29 33 18 8 (X)	10 839 610 1 494 1 776 5 380 702 741 136	8.5 2.2 2.4 3.3 6.2 2.0 2.7 (X)	3.4 0.2 0.5 0.6 1.7 0.2 0.2 (Z)		2210 2240 2310 2320 2323 2410 2411 2413 2414	BUTTER AND CHEESE OTHER DAIRY PRODUCTS EGGS POULTRY DRESSED POULTRY (RESALES) CONFECTIONERY CANDY (ALL KINDS) FOUNTAIN FRUITS, SYRUPS NUTS, OTHER CONFECTIONS COMMODITIES N.E.C.	39 9 6 11 11 74 59 12 40 (X)	4 688 3 070 2 300 4 480 4 480 7 798 2 727 392 4 535 144	2.8 2.3 2.0 3.0 3.0 3.8 1.5 1.8 2.4 (X)	1.0 0.6 0.5 0.9 0.9 1.6 0.6 0.1 0.9 (Z)
2210 2310 2320 2510 2610 2650	BUTTER AND CHEESE EGGS POULTRY FISH, SEAFOOD (FRESH AND FROZEN) . . MEATS, PROVISIONS CANNED, BOTTLED FOODS	48 30 71 21 191 27	2 765 2 065 14 606 1 746 264 785 14 261	3.1 3.6 11.2 4.0 83.8 17.9	0.9 0.7 4.6 0.6 83.8 4.5		2510 2610	FISH, SEAFOOD (FRESH AND FROZEN) . . MEATS, PROVISIONS	4 45	1 523 36 519	8.8 17.7	0.3 7.5
2920 2921 2922	MARGARINE, SHORTENINGS, ETC. MARGARINE, BUTTER SUBSTITUTES . . . SHORTENINGS, COOKING OILS	37 33 23	2 931 1 854 1 077	3.8 2.6 2.0	0.9 0.6 0.3		2710 2711 2712	FRESH FRUITS, VEGETABLES FRESH FRUITS, BERRIES, MELONS . . . FRESH VEGETABLES	17 12 17	6 658 3 925 2 733	4.7 2.9 1.9	1.4 0.8 0.6
2950 2960	SOFT DRINKS, BOTTLED WATERS FOODS, N.E.C.	3 6	164 601	6.3 4.3	0.1 0.2		2810 2830 2840 2850 2860 2870 2890 2910	COFFEE--ROASTED (INCLUDING SOLUBLE) TEA, SPICES BAKERY PRODUCTS FOOD AND BEVERAGE BASIC MATERIALS . CANNED, BOTTLED FOODS SUGAR--REFINED BREAKFAST FOODS FLOUR, RELATED PRODUCTS	71 61 52 22 134 78 61 87	7 371 3 854 12 533 94 084 134 847 5 404 2 153 12 275	3.7 2.1 8.9 49.1 42.9 2.5 1.2 5.5	1.5 0.8 2.6 19.3 27.7 1.1 0.4 2.5
7110 7111	CIGARETTES, CIGARS, TOBACCO CIGARETTES COMMODITIES N.E.C.	6 6 (X)	197 159 38	5.2 4.2 (X)	0.1 0.1 (Z)		2920 2921 2922	MARGARINE, SHORTENINGS, ETC. MARGARINE, BUTTER SUBSTITUTES . . . SHORTENINGS, COOKING OILS	80 34 75	5 400 1 505 3 895	2.6 1.0 1.9	1.1 0.3 0.8
8720	FEEDS (MIXED AND OTHER) COMMODITIES N.E.C.	3 (X)	178 780	2.5 (X)	0.1 0.2		2930 2940 2950 2960 3610 5120	PET FOODS--ALL KINDS ORIOE FRUITS, VEGETABLES SOFT DRINKS, BOTTLED WATERS FOODS, N.E.C. HARDWARE SCHOOL EQUIPMENT, SUPPLIES	56 37 113 52 30 26	6 493 4 254 31 491 19 639 1 026 1 381	3.8 6.6 18.4 14.2 2.8 0.9	1.3 0.9 6.5 4.0 0.2 0.3
2110 2111 2112 2114 2115 2116 2117	FROZEN FOODS (QUICK-FROZEN, PKGD.) . FROZEN FRUITS, JUICES FROZEN VEGETABLES, JUICES FROZEN FISH, SEAFOOD (PKGD, ONLY) . FROZEN MEATS (PACKAGED ONLY) . . . FROZEN PREPARED FOODS, ETC. . . . OTHER PACKAGED FROZEN FOODS . . . COMMODITIES N.E.C.	20 10 13 17 10 5 8 (X)	7 425 327 3 042 2 240 1 105 256 382 73	22.4 1.4 11.7 7.0 4.6 1.8 2.2 (X)	3.4 0.1 1.4 1.0 0.5 0.1 0.2 (Z)		7110 7111 7112 7113	CIGARETTES, CIGARS, TOBACCO CIGARETTES CIGARS OTHER TOBACCO	65 65 35 44	19 991 17 728 251 2 012	9.7 8.6 0.6 1.1	4.1 3.6 0.1 0.4
2210 2310 2320 2410 2510	BUTTER AND CHEESE EGGS POULTRY CONFECTIONERY FISH, SEAFOOD (FRESH AND FROZEN) . .	8 11 5 9 6	247 293 168 503 209	1.5 4.4 1.2 2.1 6.3	0.1 0.1 0.1 0.2 0.1		7210 7211	BEER, ALE, PORTER, STOUT, ETC. BEER, ALE, ETC. COMMODITIES N.E.C.	4 4 (X)	839 801 38	16.3 15.6 (X)	0.2 0.2 (Z)
2610 2611	MEATS, PROVISIONS FRESH, FROZEN MEATS COMMODITIES N.E.C.	9 3 (X)	444 253 191	2.8 10.1 (X)	0.2 0.1 0.1		7510 7520 7870 8720	PERSONAL SERVICE PAPERS INDUSTRIAL PAPERS KITCHEN UTENSILS, TOOLS, ETC. FEEDS (MIXED AND OTHER) COMMODITIES N.E.C.	71 45 11 43 (X)	8 172 4 366 1 195 2 673 8 384	3.9 2.5 1.0 6.5 (X)	1.7 0.9 0.2 0.5 1.7
2710 2711 2712	FRESH FRUITS, VEGETABLES FRESH FRUITS, BERRIES, MELONS . . . FRESH VEGETABLES	292 232 226	199 142 103 144 95 998	91.1 53.7 53.4	91.1 47.2 43.9			COTTON (SIC 5152)				
	TOTAL	119	839 954	(X)	100.0							
2860 2861 2863 2865	CANNED, BOTTLED FOODS CANNED, BOTTLED JUICES, DRINKS . . . CANNED, BOTTLED FRUITS, VEGS. CANNED MEATS COMMODITIES N.E.C.	15 6 13 5 (X)	5 125 196 4 707 114 108	14.6 0.9 16.2 0.7 (X)	2.3 0.1 2.2 0.1 (Z)		3110 3240	COTTON (RAW), INCLUDING LINTERS . . . OIL SEEDS, OIL NUTS, OIL KERNELS . . COMMODITIES N.E.C.	119 5 (X)	837 404 558 1 992	99.7 15.6 (X)	99.7 0.1 0.2
2870	SUGAR--REFINED	5	192	1.3	0.1			GRAIN (SIC 5153)				
	TOTAL	271	1 433 997	(X)	100.0							
2920 2921 2922	MARGARINE, SHORTENINGS, ETC. MARGARINE, BUTTER SUBSTITUTES . . . SHORTENINGS, COOKING OILS	15 13 12	687 329 358	2.5 1.3 1.5	0.3 0.2 0.2		3110 3120 8710	COTTON (RAW), INCLUDING LINTERS . . . GRAINS, BEANS, ETC. HAY, STRAW, ALFALFA, OTHER	8 271 17	47 282 1 366 710 1 267	4.8 95.3 11.9	3.3 95.3 0.1
7510 8720	PERSONAL SERVICE PAPERS FEEDS (MIXED AND OTHER) COMMODITIES N.E.C.	6 3 (X)	398 232 3 560	2.3 30.6 (X)	0.2 0.1 1.6		8720 8721 8722	FEEDS (MIXED AND OTHER) POULTRY, LIVESTOCK FEED FEEDS BOUGHT AND SOLD	73 52 49	6 214 2 635 3 579	10.3 6.4 6.7	0.4 0.2 0.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—				Amount ¹ (\$1,000)	As percent of total sales of—		
										Establishments handling the line	All establishments ¹
8730	FEED INGREDIENTS,	18	1 763	14.9	0.1	3110	COTTON (RAW), INCLUDING LINTERS . . .	4	451	10.1	0.1
8740	FERTILIZER, FERTILIZER MATERIALS . .	52	2 944	6.5	0.2	3120	GRAINS, BEANS, ETC.	533	46 127	17.8	5.3
8750	AGRICULTURAL CHEMICALS,	46	2 681	7.1	0.2	3240	OIL SEEDS, OIL NUTS, OIL KERNELS, . .	10	1 018	6.1	0.1
8760	SEEDS	44	1 910	5.7	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	100	2 266	3.4	0.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	37	1 037	1.1	0.1						
	COMMODITIES N.E.C.,	(X)	2 189	(X)	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES, .	33	1 227	4.2	0.1
	LIVESTOCK (SIC 5154)					3610	HARDWARE,	415	30 684	12.3	3.5
	TOTAL	157	637 468	(X)	100.0	4310	GARDEN MACHINERY, EQUIPMENT, ETC.,	255	10 942	6.9	1.3
3110	COTTON (RAW), INCLUDING LINTERS . .	4	1 269	15.3	0.2	4320	FARM, DAIRY MACHINERY, PARTS, . . .	222	14 045	8.8	1.6
3130	LIVESTOCK (EXCEPT HORSES, MULES),	157	631 597	99.1	99.1	6220	IRON, STEEL PRODUCTS (PLAT)	25	3 405	14.1	0.4
3270	OTHER INEDIBLE FARM PRODUCTS, . . .	6	1 185	5.0	0.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	10	1 167	18.2	0.1
8720	FEEDS (MIXED AND OTHER)	8	472	1.2	0.1	6233	WOVEN, WELDED WIRE FENCING, PARTS	10	1 001	15.6	0.1
8722	FEEDS ROUGH AND SOLO	8	472	1.2	0.1		COMMODITIES N.E.C.,	(X)	166	(X)	(2)
	COMMODITIES N.E.C.,	(X)	2 945	(X)	0.5	6510	GASOLINE, KEROSENE,	153	8 716	8.5	1.0
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	33	3 063	14.7	0.4
	TOTAL	109	234 321	(X)	100.0	6530	DILS, GREASES, OTHER PETROLEUM PROD	164	4 016	2.7	0.5
3120	GRAINS, BEANS, ETC.	3	268	6.5	0.1	6710	HAY, STRAW, ALFALFA, OTHER,	151	8 702	14.1	1.0
3130	LIVESTOCK (EXCEPT HORSES, MULES),	5	531	19.6	0.2	6720	FEEDS (MIXED AND OTHER)	1 076	161 160	35.7	18.5
3131	CATTLE, CALVES,	5	372	13.7	0.2	6730	FEED INGREDIENTS,	406	160 874	53.3	20.7
3133	HOGS,	159	6.0	0.1	1420	FERTILIZER, FERTILIZER MATERIALS, .	1 955	126 425	26.3	14.5	
3210	HIDES, SKINS, PELTS	10	7 141	88.8	3.0	8750	AGRICULTURAL CHEMICALS,	1 014	113 249	20.1	13.0
3220	TOBACCO (LEAF),	51	203 394	99.0	86.8	8760	SEEDS,	972	112 356	22.4	12.9
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS),	3	375	25.1	0.2	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	68	699	2.9	0.1
3231	RAW WOOL,	3	375	25.1	0.2						
3240	OIL SEEDS, OIL NUTS, OIL KERNELS, .	10	6 176	95.0	2.6	9210	LOGS, PILES, PULPMWOOD, POLES, ETC.,	50	856	2.2	0.1
3250	PEANUTS—UNROASTED,	10	7 900	97.5	3.4	9220	VEG. OILS (COTTONSEED, LINSEED), .	1 020	6 072	14.9	1.0
3260	NUTS (EDIBLE)—SHELLED, UNSHELLED .	18	2 578	99.3	1.1		MISCELLANEOUS LINES	28	6 922	2.9	0.1
3270	OTHER INEDIBLE FARM PRODUCTS, . . .	13	3 207	89.1	1.4	9300	OTHER LABOR, SERVICE RECEIPTS . . .	224	4 857	3.4	0.6
8740	FERTILIZER, FERTILIZER MATERIALS, .	5	134	5.4	0.1		COMMODITIES N.E.C.,	(X)	3 758	(X)	0.4
8760	MISCELLANEOUS LINES	6	1 264	23.1	0.5		TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
9920	COMMODITY CREDIT RECEIPTS	13	929	3.2	0.4	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	71		3.7	1.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	392	3.9	0.2		1430	BEAUTY AIDS (TOILETRIES, ETC.), . . .	65		2.1	0.7
	COMMODITIES N.E.C.,	(X)	12	(X)	(2)	1610	SOAPS AND DETERGENTS,	22		3.9	0.3
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)					1720	NOTIONS (THROW, BUTTONS, ETC.), . .	5		3.4	0.1
	TOTAL	166	167 543	(X)	100.0	2320	POULTRY	5		3.4	0.1
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	4	200	2.5	0.1	2410	CONFECTIONERY	144		11.4	8.9
1610	SOAPS AND DETERGENTS,	38	18 060	36.7	10.8	2411	CANDY (ALL KINDS)	141		8.7	6.6
1620	INDUSTRIAL CHEMICALS,	150	136 516	67.8	81.5	2412	CHEWING GUM	127		2.1	1.3
3610	HARDWARE,	4	1 465	21.7	0.9	2413	FOUNTAIN PENS, SYRUPS,	47		0.7	0.7
5230	CUSTOMIZED JANITORIAL SUPPLIES . .	12	780	13.5	0.5	2414	NUTS, OTHER CONFECTIONS	35		0.9	0.2
6230	LAUNDRY, DRY-CLEANING MACHINES, .	6	6 080	21.4	3.6						
6260	IRON, STEEL PIPE, TUBING,	4	226	17.7	0.1	2710	FRESH FRUITS, VEGETABLES,	6		6.2	0.2
8740	FERTILIZER, FERTILIZER MATERIALS, .	12	653	9.1	0.4	2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	28		3.1	0.1
8760	AGRICULTURAL CHEMICALS,	16	1 135	5.4	0.7	2840	BAKERY PRODUCTS	5		14.9	0.2
	MISCELLANEOUS LINES	4	263	13.8	0.2	2850	FOOD AND BEVERAGE BASIC MATERIALS .	3		5.2	0.1
	COMMODITIES N.E.C.,	(X)	2 165	(X)	1.3	2860	CANNED, BOTTLED FOODS	30		4.5	1.0
	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ²					2861	CANNED, BOTTLED JUICES, DRINKS, . .	18		1.0	0.1
	TOTAL	863	749 409	(X)	100.0	2863	CANNED, BOTTLED FRUITS, VEGS., . .	21		0.1	0.6
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²					2864	CANNED FISH, SEAFOOD,	13		1.6	0.1
	TOTAL	433	306 690	(X)	100.0	2865	CANNED MEATS,	18		3.3	0.1
	BEER AND ALE (SIC 5181)					2867	OTHER CANNED, BOTTLED FOODS . . .	13		3.0	0.1
	TOTAL	262	374 708	(X)	100.0		COMMODITIES N.E.C.,	(X)		(X)	(2)
7210	BEER, ALE, PORTER, STOUT, ETC., . . .	262	374 138	99.8	99.8	2870	SUGAR—REFINED,	23		2.7	0.2
7211	BEER, ALE, ETC.,	262	346 905	92.6	92.6	2890	BREAKFAST FOODS	16		2.1	0.1
7212	STATE, COUNTY, LOCAL TAXES,	124	27 233	13.4	7.3	2910	FLOUR, RELATED PRODUCTS	14		1.6	0.1
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					2920	MARGARINE, SHORTENINGS,	23		1.9	0.2
	TOTAL	58	231 792	(X)	100.0	2922	SHORTENINGS, COOKING OILS	23		1.6	0.1
7310	WINE,	53	38 039	17.4	1.6		COMMODITIES N.E.C.,	(X)		(X)	(2)
7320	SPIRITS	53	188 666	85.0	81.4	2930	PET FOODS—ALL KINDS,	20		2.4	0.1
	COMMODITIES N.E.C.,	(X)	5 087	(X)	2.2	2960	FOODS, N.E.C.,	13		4.8	0.3
	FARM SUPPLIES (SIC 5191)					3430	ELECTRIC HOUSEWARES AND SUPPLIES, .	33		1.5	0.2
	TOTAL	1 455	87 231	(X)	100.0	3610	HARDWARE,	15		4.5	0.2
1220	NEW AND REBUILT PARTS, ETC.,	46	1 125	2.1	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES,	56		1.0	0.2
1310	TIRES AND TUBES	350	14 466	6.3	1.7						
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	9	1 541	2.5	0.2	7110	CIGARETTES, CIGARS, TOBACCO	186		80.1	80.1
2310	EGGS,	29	2 098	14.6	0.2	7111	CIGARETTES,	185		68.0	67.4
2930	PET FOODS—ALL KINDS,	329	3	0.1	0.4	7112	CIGARS,	165		8.7	7.7
2960	FOODS, N.E.C.,	497	9.8	0.1		7113	OTHER TOBACCO,	194		8.2	4.9
	PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ³					7210	BEER, ALE, PORTER, STOUT, ETC., . . .	262		5.0	0.2
	TOTAL	70		(D)	(X)	7212	STATE, COUNTY, LOCAL TAXES,	6		4.3	0.2
	NONDURABLE GOODS, N.E.C. (SIC 5199) ³						COMMODITIES N.E.C.,	(X)		(X)	(2)
	TOTAL	446	309 429	(X)	100.0	7510	PERSONAL SERVICE PAPERS	65		2.4	0.1
						7520	INDUSTRIAL PAPERS	47		1.4	0.3
						8630	TOYS, GAMES, FIREWORKS, ETC., . . .	13		1.2	0.1
						8720	FEEDS (MIXED AND OTHER)	1076		5.0	0.2
						8620	JEWELRY, SILVERWARE, TROPHIES . . .	3		7.9	0.1
						9750	SMOKERS' SUPPLIES AND PIPES	25		2.6	1.0
						9760	MISCELLANEOUS LINES	27		5.1	1.0
							COMMODITIES N.E.C.,	(X)		(X)	1.9

Standard Notes: — Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central													
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines					
			Amount ¹ (\$1,000)	As percent of total sales of—				Amount ¹ (\$1,000)	As percent of total sales of—				
										Establishments handling the line	All establishments ¹	Establishments handling the line	All establishments ¹
AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)													
	TOTAL	452	1 181 436	(X) 100.0	7720	OFFICE, COMMERCIAL, BUSINESS FURN., CURTAINS, DRAPES,	176	85 942	70.3 49.9				
1110	AUTOMOBILES, MOTORCYCLES, ETC.,	229	639 070	84.8 54.1	7840	FLOOR COVERINGS	34	3 407	10.4 2.0				
1120	TRUCKS, TRUCK TRACTORS, TRAILERS,	277	369 576	58.4 33.0	7851	CARPETS, RUGS	32	3 381	10.9 2.0				
1210	MACHINE SHOP SALES AND LABOR,	130	36 087	11.2 3.1		COMMODITIES N.E.C.,	(X) 26	(X)	(Z)				
1220	NEW AND REBUILT PARTS, ETC.,	191	90 607	13.1 7.7	7860	MPIRORS, LAMPS, PICTURE FRAMES,	7	254	3.9 0.1				
1221	MOTOR AND CHASSIS PARTS,	174	76 579	11.3 6.5	9930	OTHER LABOR, SERVICE RECEIPTS	9	575	7.9 0.3				
1222	TOOLS AND EQUIPMENT,	18	1 268	0.5 0.1		COMMODITIES N.E.C.,	(X) 1	1 687	(X) 1.0				
1225	SUPPLIES AND ACCESSORIES,	24	12 418	4.3 1.1		HOME FURNISHINGS (SIC 5023)							
	COMMODITIES N.E.C.,	(X) 342	(X)	(Z)		TOTAL	314	371 527	(X) 100.0				
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.,	27	1 254	9.0 0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.),	6	3 645	26.9 1.0				
1310	TIRES AND TUBES	18	1 374	0.6 0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES,	6	444	8.6 0.1				
4320	FARM, DAIRY MACHINERY, PARTS,	9	2 311	20.8 0.2	1620	INDUSTRIAL CHEMICALS,	9	7 998	36.7 2.2				
6510	GASOLINE, KEROSENE,	9	649	3.5 0.1									
9970	OTHER LABOR, SERVICE RECEIPTS,	85	13 000	6.5 1.1	1710	YAPD OR PIECE GOODS	6	1 090	12.5 0.3				
	COMMODITIES N.E.C.,	(X) 7	7 504	(X) 0.6	1711	COTTON FABRICS,	6	512	5.9 0.1				
					1712	RAYON, NYLON, ETC.,	6	485	5.6 0.1				
						COMMODITIES N.E.C.,	(X) 93	(X)	(Z)				
1720	NOTIONS (THREAD, BUTTONS, ETC.),	13	1 075	4.8 0.3	1730	KNIT FABRICS, KNITTING YARNS, ETC.,	6	874	10.8 0.2				
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS,	6	574	7.1 0.2	1820	WOMEN'S, CHILDREN'S CLOTHING,	9	743	3.9 0.2				
1910	SHOES, OTHER FOOTWEAR	4	867	6.3 0.2	1914	OTHER FOOTWEAR (SLIPPERS, ETC.),	4	867	6.3 0.2				
2930	PET FOODS—ALL KINDS,	4	1 217	9.8 0.3	3310	ELECTRICAL WIRING SUPPLIES,	4	356	5.7 0.1				
3420	MAJOR APPLIANCES, TV SETS, ETC.,	6	1 508	15.7 0.4	3610	HAIRDRESSING SUPPLIES,	17	2 850	11.6 0.8				
3610	HAIRDRESSING,	1	704	18.8 1.0	7510	PERSONAL SERVICE PAPERS,	4	267	26.5 0.1				
6900	PETROLEUM PRODUCTS,	24	1 803	17.4 1.1	7610	STATIONERY, OFFICE SUPPLIES,	6	1 101	7.5 0.3				
7510	PERSONAL SERVICE PAPERS,	4	267	26.5 0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.,	32	10 950	21.6 2.9				
7610	STATIONERY, OFFICE SUPPLIES,	6	1 101	7.5 0.3									
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.,	32	10 950	21.6 2.9	7720	OFFICE, COMMERCIAL, BUSINESS FURN.,	9	344	28.2 0.1				
7723	STORE, RESTAURANT FURNITURE	7	343	30.1 0.1	7723	COMMODITIES N.E.C.,	(X) 1	(X)	(Z)				
7810	CHINA, GLASSWARE, CROCKERY,	43	33 688	72.7 9.1	7810	CHINA, GLASSWARE, CROCKERY,	43	33 688	72.7 9.1				
7820	HOUSEHOLD LINENS, DOMESTICS,	15	12 426	66.5 3.3	7820	HOUSEHOLD LINENS, DOMESTICS,	15	12 426	66.5 3.3				
7830	SHADES, VENETIAN BLINDS,	4	2 077	17.8 0.6	7830	SHADES, VENETIAN BLINDS,	4	2 077	17.8 0.6				
7840	CURTAINS, DRAPES,	19	875	52.4 1.3	7840	CURTAINS, DRAPES,	19	875	52.4 1.3				
7850	FLOOR COVERINGS	202	223 486	44.9 60.2	7850	FLOOR COVERINGS	202	223 486	44.9 60.2				
7860	MPIRORS, LAMPS, PICTURE FRAMES,	19	3 199	21.2 0.9	7860	MPIRORS, LAMPS, PICTURE FRAMES,	19	3 199	21.2 0.9				
7870	KITCHEN UTENSILS, TOOLS, ETC.,	58	34 903	62.3 9.4	7870	KITCHEN UTENSILS, TOOLS, ETC.,	58	34 903	62.3 9.4				
8110	LUMBER (ROUGH, OPESSO, FINISHED)	6	604	9.8 0.2	8110	LUMBER (ROUGH, OPESSO, FINISHED)	6	604	9.8 0.2				
8121	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	6	353	4.6 0.1	8121	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	6	353	4.6 0.1				
8121	HAWOOD,	4	278	4.1 0.1	8121	HAWOOD,	4	278	4.1 0.1				
	COMMODITIES N.E.C.,	(X) 75	(X)	(Z)		COMMODITIES N.E.C.,	(X) 75	(X)	(Z)				
8210	BRICK, BLOCKS, TILE, CLAY, ETC.,	6	488	20.0 0.1	8210	BRICK, BLOCKS, TILE, CLAY, ETC.,	6	488	20.0 0.1				
8530	ADHESIVES, MASTICS,	13	671	4.7 0.2	8530	ADHESIVES, MASTICS,	13	671	4.7 0.2				
8550	PLASTIC BUILDING MATERIALS,	2	2 524	21.2 0.7	8550	PLASTIC BUILDING MATERIALS,	2	2 524	21.2 0.7				
8570	OTHER BUILDING MATERIALS,	4	1 706	17.2 0.5	8570	OTHER BUILDING MATERIALS,	4	1 706	17.2 0.5				
8620	SPORTING, ATHLETIC GOODS, BICYCLES,	9	1 696	10.2 0.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES,	9	1 696	10.2 0.5				
8630	TOYS, GAMES, FIREWORKS, ETC.,	11	2 950	13.4 0.8	8630	TOYS, GAMES, FIREWORKS, ETC.,	11	2 950	13.4 0.8				
8820	JEWELRY, SILVERWARE, TPPOHIES,	6	239	5.0 0.1	8820	JEWELRY, SILVERWARE, TPPOHIES,	6	239	5.0 0.1				
9760	MISCELLANEOUS LINES	15	5 341	33.7 1.4	9760	MISCELLANEOUS LINES	15	5 341	33.7 1.4				
	COMMODITIES N.E.C.,	(X) 3	3 380	(X) 0.9		COMMODITIES N.E.C.,	(X) 3	3 380	(X) 0.9				
LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)													
	TOTAL	614	1 044 506	(X) 100.0		TOTAL	614	1 044 506	(X) 100.0				
1510	PAINTERS' SUPPLIES AND SUPPLIES,	78	1 931	2.8 0.2	1510	PAINTERS' SUPPLIES AND SUPPLIES,	78	1 931	2.8 0.2				
3420	MAJOR APPLIANCES, TV SETS, ETC.,	14	2 271	9.2 0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.,	14	2 271	9.2 0.2				
3610	HAIRDRESSING,	152	14 323	5.2 1.4	3610	HAIRDRESSING,	152	14 323	5.2 1.4				
6220	IRON, STEEL PRODUCTS (PLAT)	24	975	2.9 0.1	6220	IRON, STEEL PRODUCTS (PLAT)	24	975	2.9 0.1				
6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	151	11 047	4.1 1.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	151	11 047	4.1 1.1				
6232	NAILS AND STAPLES,	140	82	(X) (Z)	6232	NAILS AND STAPLES,	140	82	(X) (Z)				
	COMMODITIES N.E.C.,	(X) 82	(X)	(Z)		COMMODITIES N.E.C.,	(X) 82	(X)	(Z)				
6240	IRON, STEEL FINISHED PPODUCTS	20	733	2.5 0.1	6240	IRON, STEEL FINISHED PPODUCTS	20	733	2.5 0.1				
7850	FLOOR COVERINGS	54	2 845	4.1 0.3	7850	FLOOR COVERINGS	54	2 845	4.1 0.3				
8110	LUMBER (ROUGH, DRESSO, FINISHED)	470	550 656	63.0 52.7	8110	LUMBER (ROUGH, DRESSO, FINISHED)	470	550 656	63.0 52.7				
8111	SOFTWARES (EXCEPT FLOORING)	382	478 562	65.1 45.8	8111	SOFTWARES (EXCEPT FLOORING)	382	478 562	65.1 45.8				
8112	HARDWOODS (EXCEPT FLOORING)	209	68 132	19.1 6.5	8112	HARDWOODS (EXCEPT FLOORING)	209	68 132	19.1 6.5				
8113	FLOORING,	57	3 962	4.0 0.4	8113	FLOORING,	57	3 962	4.0 0.4				
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	337	138 792	20.2 13.7	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	337	138 792	20.2 13.7				
8121	HAWOOD,	209	48 409	12.3 4.6	8121	HAWOOD,	209	48 409	12.3 4.6				
8122	SOFTWOOD,	119	90 181	15.1 10.0	8122	SOFTWOOD,	119	90 181	15.1 10.0				

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

2 Less than 0.05 percent.

NA Not available.

Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
8130	WOOD SHINGLES	107	25 208	8.4	2.4	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	7	919	7.9	0.5		
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	281	161 758	32.9	15.5	3610	HARDWARE.	7	2 094	21.5	1.2		
8150	METAL MILLWORK (DOORS, ETC.).	193	29 620	11.1	2.8	4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	9	2 153	11.4	1.2		
8160	VENEER, OTHER WOOD PRODUCTS	29	877	3.1	0.1	4320	FARM, DAIRY MACHINERY, PARTS.	5	2 229	24.1	1.1		
8210	BRICK, BLOCKS, TILE, CLAY, ETC.	25	525	3.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS. . .	3	252	7.3	0.1		
8230	CEMENT, LIME, PLASTIC, STUCCO	34	640	1.4	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	5	156	2.8	0.1		
8310	GLASS (FLAT, BRICK, ETC.).	37	3 304	7.2	0.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES. . .	183	120 711	87.0	69.6		
8410	INSULATION MATERIALS AND BOARD. . . .	142	13 739	4.9	1.3	8630	TOYS, GAMES, FIREWORKS, ETC.	5	651	38.9	0.4		
8420	ROOFING, SIDING EQUIPMENT	186	26 367	7.7	2.5	8640	BOATS (OUTBOARD, ROW BOATS)	26	9 507	56.0	5.5		
8421	ASPHALT SHINGLES, ROOFING	178	22 012	6.8	2.1	8650	BILLIARDS, POOL, BOWLING EQUIPMENT. . .	24	4 028	48.4	2.3		
8422	ASBESTOS CEMENT ROOFING, SIDING	29	765	1.7	0.1	8660	THEATER, STUDIO EQUIPMENT	9	5 757	100.0	3.3		
8423	GALVANIZED IRON, STEEL SHEETS	78	2 794	2.3	0.3	8670	OTHER RECREATION, HOBBY GOODS	43	16 940	68.7	9.8		
8426	ALL OTHER TYPES	18	549	1.7	0.1								
	COMMODITIES N.E.C.	(X)	247	(X)	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES	7	271	5.3	0.2		
8510	BUILDING AND CONSTRUCTION PAPER . . .	44	924	1.7	0.1	8821	CLOCKS, WATCHES, WATCH MOVEMENTS. .	4	148	3.7	0.1		
8520	WALLBOARD, HARDBOARD.	193	21 175	5.7	2.0	8822	COSTUME JEWELRY	4	120	5.5	0.1		
8530	ADHESIVES, MASTICS.	37	569	1.3	0.1		COMMODITIES N.E.C.	(X)	3	(X)	(Z)		
8540	STRUCTURAL IRON, STEEL.	30	3 034	3.6	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	10	765	8.8	0.4		
8550	PLASTIC BUILDING MATERIALS.	66	4 988	3.7	0.5	9760	MISCELLANEOUS LINES	3	918	28.1	0.5		
						9930	OTHER LABOR, SERVICE RECEIPTS	7	1 057	12.0	0.6		
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	8	2 969	7.9	0.3		COMMODITIES N.E.C.	(X)	2 875	(X)	1.7		
8561	STRUCTURAL ASSEMBLIES	8	2 969	7.9	0.3		TOYS AND HOBBY GOODS AND SUPPLIES						
8570	OTHER BUILDING MATERIALS.	64	12 290	7.7	1.2		(SIC 5042)						
9210	LOGS, PILES, PULPWOOD, POLES, ETC.. .	27	3 623	8.0	0.3		TOTAL	107	74 491	(X)	100.0		
9760	MISCELLANEOUS LINES	17	1 444	6.6	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.).	5	307	7.2	0.4		
9930	OTHER LABOR, SERVICE RECEIPTS	24	2 087	3.6	0.2	1720	MOTIONS (THREAD, BUTTONS, ETC.). . . .	12	1 400	17.5	1.9		
	COMMODITIES N.E.C.	(X)	5 792	(X)	0.6	2930	PET FOODS--ALL KINDS.	10	807	10.5	1.1		
	CONSTRUCTION MATERIALS, N.E.C.					5210	BEAUTY, BARBER SHOP EQUIPMENT	7	1 151	21.5	1.5		
	(SIC 5039)					7810	CHINA, GLASSWARE, CROCKERY.	5	53	9.7	0.1		
	TOTAL	646	439 615	(X)	100.0	8620	SPORTING, ATHLETIC GOODS, BICYCLES. . .	5	221	21.4	0.3		
1230	AUTOMOTIVE GLASS.	4	1 664	39.6	0.4	8625	FISHING TACKLE AND EQUIPMENT.	5	221	21.4	0.3		
1510	PAINTERS' SUPPLIES AND SUNDRIES	23	1 031	4.1	0.2	8630	TOYS, GAMES, FIREWORKS, ETC.	100	52 816	91.6	70.9		
1620	INDUSTRIAL CHEMICALS.	6	2 698	7.8	0.6	8670	OTHER RECREATION, HOBBY GOODS	5	1 560	90.1	2.1		
3610	HARDWARE.	42	4 452	6.8	1.0	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	5	384	7.1	0.5		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	6	1 450	14.0	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	5	56	10.3	0.1		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	11	1 115	11.4	0.3		COMMODITIES N.E.C.	(X)	15 736	(X)	21.1		
6220	IRON, STEEL PRODUCTS (FLAT)	15	745	11.0	0.2		PHOTOGRAPHIC EQUIPMENT AND						
6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	68	7 369	9.4	1.7		SUPPLIES (SIC 5043)						
6240	IRON, STEEL FINISHED PRODUCTS	38	3 128	9.4	0.7		TOTAL	81	48 784	(X)	100.0		
6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	44	2 267	13.6	0.5	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3	281	11.0	0.6		
7850	FLOOR COVERINGS	30	3 624	7.9	0.8	4420	GENERAL PURPOSE INDUSTRIAL MACH.. . .	3	246	27.2	0.5		
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	28	2 854	7.1	0.6	5120	SCHOOL EQUIPMENT, SUPPLIES.	5	1 213	40.1	2.5		
8111	SOFTWOODS (EXCEPT FLOORING)	24	2 651	7.4	0.6	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. . .	3	85	27.0	0.2		
	COMMODITIES N.E.C.	(X)	203	(X)	(Z)	7610	STATIONERY, OFFICE SUPPLIES	3	66	7.3	0.1		
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	28	7 707	13.8	1.8	8610	PHOTOGRAPHIC GOODS.	81	45 131	92.5	92.5		
8121	HARDWOOD.	21	563	2.4	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES. . .	3	417	10.0	0.9		
8122	SOFTWOOD.	19	7 144	15.6	1.6	8623	BICYCLES.	3	417	10.0	0.9		
8130	WOOD SHINGLES	8	9 199	18.1	2.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	5	373	7.3	0.8		
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	49	9 972	13.0	2.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	5	253	5.7	0.5		
8150	METAL MILLWORK (DOORS, ETC.).	40	5 020	11.0	1.1	9930	OTHER LABOR, SERVICE RECEIPTS	13	714	14.5	1.5		
8160	VENEER, OTHER WOOD PRODUCTS	6	2 553	9.2	0.6		COMMODITIES N.E.C.	(X)	5	(X)	(Z)		
8210	BRICK, BLOCKS, TILE, CLAY, ETC.	189	64 920	76.6	14.8		METALS SERVICE CENTERS AND						
8220	CONCRETE PRODUCTS, BUILDING STONE . .	42	9 092	43.5	2.1		OFFICES (SIC 5051) ²						
8230	CEMENT, LIME, PLASTIC, STUCCO	66	24 053	26.5	5.5		TOTAL	623	2 477 001	(X)	100.0		
8240	SAND, GRAVEL, CRUSHED STONE	85	12 208	35.9	2.8		COAL AND OTHER MINERALS AND ORES						
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	8	2 297	25.1	0.5		(SIC 5052) ²						
8310	GLASS (FLAT, BRICK, ETC.).	91	23 746	45.8	5.4		TOTAL	-	-	(X)	100.0		
8410	INSULATION MATERIALS AND BOARD. . . .	89	27 298	23.6	6.2		ELEC. APPARATUS AND EQUIP.,						
8420	ROOFING, SIDING EQUIPMENT	119	58 457	38.9	13.3		WIRING SUPPLIES, CONSTRUCTION						
8510	BUILDING AND CONSTRUCTION PAPER . . .	15	3 408	14.4	0.8		MATERIALS (SIC 5063)						
8520	WALLBOARD, HARDBOARD.	38	12 623	18.4	2.9		TOTAL	693	902 944	(X)	100.0		
8530	ADHESIVES, MASTICS.	64	4 439	8.6	1.0	1220	NEW AND REBUILT PARTS, ETC.	20	2 497	7.1	0.3		
8540	STRUCTURAL IRON, STEEL.	25	8 203	30.1	1.9	1620	INDUSTRIAL CHEMICALS.	6	684	13.1	0.1		
8550	PLASTIC BUILDING MATERIALS.	47	5 887	16.5	1.3	3310	ELECTRICAL WIRING SUPPLIES.	666	755 829	87.5	83.7		
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	17	10 648	93.9	2.4	3311	INT. WIRING, CONSTR. MATERIALS. . . .	535	347 296	45.9	38.5		
8570	OTHER BUILDING MATERIALS.	159	84 477	63.5	19.2	3312	OUTSIDE CONSTRUCTION MATERIALS. . .	313	131 114	24.9	14.5		
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	4	707	18.5	0.2	3313	LIGHTING FIXTURES	465	112 905	16.3	12.5		
9760	MISCELLANEOUS LINES	32	3 769	16.7	0.9	3314	ELECTRIC LAMPS.	404	43 618	7.1	4.8		
9930	OTHER LABOR, SERVICE RECEIPTS	25	1 245	16.5	0.3	3315	MOTORS, GENERATORS, ETC.. . . .	365	120 895	19.9	13.4		
	COMMODITIES N.E.C.	(X)	15 290	(X)	3.5		COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
	SPORTING AND RECREATIONAL GOODS												
	AND SUPPLIES (SIC 5041)												
	TOTAL	264	173 426	(X)	100.0								
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	3	259	5.2	0.1								
1820	WOMEN'S, CHILDREN'S CLOTHING.	5	771	17.2	0.4								
1910	SHOES, OTHER FOOTWEAR	5	546	9.1	0.3								
3310	ELECTRICAL WIRING SUPPLIES.	3	567	15.1	0.3								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3320 3410	TELEPHONE AND SIGNAL EQUIPMENT. . . NONCONSOLE RADIOS AND PHONOGRAPHS .	61 9	22 414 458	19.0 1.9	2.5 0.1		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	30	13 761	22.0	1.5		TOTAL	414	226 470	(X)	100.0
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	19	2 526	5.5	0.3						
3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	4	1 573	5.7	0.2	3310	ELECTRICAL WIRING SUPPLIES.	24	2 705	10.8	1.2
3423	TV SETS	11	6 384	16.3	0.7	3311	INT. WIRING, CONSTR. MATERIALS. . .	17	449	3.8	0.2
3424	CONSOLE RADIOS AND RECORD PLAYERS .	8	2 960	3.0	0.1	3314	ELECTRIC LAMPS.	14	146	1.3	0.1
3425	OTHER MAJOR APPLIANCES.	8	2 717	11.8	0.3	3315	MOTORS, GENERATORS, ETC.	15	2 110	9.3	0.9
	COMMODITIES N.E.C.	(X)	1	(X)	(2)	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	95	5 113	8.7	2.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	58	16 259	11.9	1.8	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	91	10 248	22.0	4.5
3440	ROOM AIR CONDITIONERS	31	982	2.2	0.1	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	4	380	17.0	0.2
3510	ELECTRONIC TUBES, PARTS, ETC.	39	27 469	29.5	3.0	3423	TV SETS	84	8 191	19.2	3.6
3610	HARDWARE.	25	6 472	14.4	0.7	3424	CONSOLE RADIOS AND RECORD PLAYERS .	80	1 580	3.5	0.7
3710	WARM-AIR HEATING, COOLING EQUIPMENT .	31	3 942	8.5	0.4		COMMODITIES N.E.C.	(X)	97	(X)	(2)
3730	HYDRONICS EQUIPMENT, SUPPLIES	17	494	2.0	0.1						
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	34	10 665	20.5	1.2	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	414	204 354	90.2	90.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT .	30	3 262	6.6	0.4	9310	PHONO. RECORDS, PRERECORDED TAPES .	5	710	5.9	0.3
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	8	766	10.8	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	29	1 620	10.3	0.8
3910	COMMERCIAL REFRIGERATION EQUIPMENT .	41	734	1.0	0.1		COMMODITIES N.E.C.	(X)	1 520	(X)	0.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	14	527	1.9	0.1						
4440	MATERIALS HANDLING EQUIPMENT.	4	584	16.5	0.1		HARDWARE (SIC 5072)				
4470	OTHER SPECIAL INDUSTRIAL MACHINERY .	14	2 706	4.8	0.3		TOTAL	390	340 003	(X)	100.0
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	3 006	20.5	0.3	1220	NEW AND REBUILT PARTS, ETC.	32	7 028	8.5	1.8
4910	LUMBER (ROUGH, DRESSED, FINISHED) .	14	16 404	30.1	1.9	1310	TIRES AND TUBES	19	1 631	4.3	0.4
4910	METAL MILLWORK (DOORS, ETC.)	14	493	2.0	0.1	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	70	10 869	6.0	2.8
4910	SPORTING, ATHLETIC GOODS, BICYCLES .	6	1 493	13.9	0.2	1620	INDUSTRIAL CHEMICALS.	6	221	4.0	0.1
9760	MISCELLANEOUS LINES	5	1 963	16.8	0.2	1910	SHOES, OTHER FOOTWEAR	8	845	17.5	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	24	1 704	14.8	0.2	3310	ELECTRICAL WIRING SUPPLIES.	42	7 205	5.2	1.8
	COMMODITIES N.E.C.	(X)	6 376	(X)	0.8	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	15	1 906	2.0	0.5
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 504)					3420	MAJOR APPLIANCES, TV SETS, ETC. . .	21	12 265	12.0	3.1
	TOTAL	192	563 581	(X)	100.0	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	49	11 397	6.4	2.9
1220	NEW AND REBUILT PARTS, ETC.	11	11 268	13.6	2.0	3440	ROOM AIR CONDITIONERS	13	1 289	1.4	0.3
1221	MOTOR AND CHASSIS PARTS	7	6 147	7.6	1.1	3610	HARDWARE.	390	224 314	57.5	57.5
1222	TOOLS AND EQUIPMENT	7	2 186	2.7	0.4	3710	WARM-AIR HEATING, COOLING EQUIPMENT	32	2 367	2.9	0.6
1225	SUPPLIES AND ACCESSORIES.	11	2 335	3.6	0.5	3712	CENTRAL HEATING, COOLING UNITS. . .	4	217	4.7	0.1
						3714	ROOM SPACE HEATING (EXC. ELECTRIC)	22	1 806	2.6	0.5
							COMMODITIES N.E.C.	(X)	344	(X)	0.1
1310	TIRES AND TUBES	4	6 603	14.5	1.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	59	14 664	7.4	3.8
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	4	601	1.2	0.1	3741	PIPE FITTINGS, VALVES	42	4 203	2.5	1.1
3310	ELECTRICAL WIRING SUPPLIES.	32	8 362	7.7	1.5	3742	PLUMBING FIXTURES	35	2 973	2.3	0.8
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	80	12 411	4.2	2.2	3743	DRAINAGE SYSTEMS.	14	522	2.1	0.1
						3744	OTHER PLUMBING EQUIP., SUPPLIES . .	31	6 966	4.8	1.8
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	132	336 469	66.9	59.7	3810	CENTRAL AIR-CONDITIONING EQUIPMENT .	13	942	1.1	0.2
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	114	74 993	19.2	13.3	4150	CHINA, GLASSWARE (COMMERCIAL) . . .	19	7 539	6.2	1.9
3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	83	24 046	7.5	4.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	51	9 498	5.0	2.4
3423	TV SETS	109	180 149	43.8	32.0	4320	FARM, DAIRY MACHINERY, PARTS. . . .	4	278	22.8	0.1
3424	CONSOLE RADIOS AND RECORD PLAYERS .	99	14 851	3.7	2.6	4321	TRACTORS, EQUIPMENT (FARM)	4	278	22.8	0.1
3425	OTHER MAJOR APPLIANCES.	121	42 430	12.8	7.5	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	21	1 006	4.5	0.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	27	13 637	12.3	2.4	4610	INDUSTRIAL VALVES, FITTINGS	15	295	1.7	0.1
3440	ROOM AIR CONDITIONERS	84	44 050	11.9	7.8	4840	ABRASIVES, ABRASIVE MATERIALS . . .	42	1 233	1.6	0.3
3510	ELECTRONIC TUBES, PARTS, ETC.	72	11 105	4.0	2.0	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	36	1 203	2.5	0.3
3511	ELECTRONIC TUBES	55	6 188	2.4	1.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	15	1 667	5.3	0.4
3512	TRANSISTORS AND/OR SEMICONDUCTORS .	20	304	0.7	0.1	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	4	451	9.9	0.1
3513	ELECTRONIC PARTS	28	3 126	1.9	0.6	6220	IRON, STEEL PRODUCTS (FLAT)	9	436	6.7	0.1
3514	ACCESSORIES, TESTING EQUIPMENT. . . .	9	797	0.9	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	59	11 163	6.9	2.9
3515	INTERCOMMUNICATIONS EQUIPMENT . . .	17	637	1.6	0.1	6231	WIRE--PLAIN, COATED, BARBED, ETC. .	25	1 813	3.3	0.5
	COMMODITIES N.E.C.	(X)	53	(X)	(2)	6232	NAILS AND STAPLES	48	4 088	2.9	1.0
3610	HARDWARE	8	1 005	1.4	0.2	6233	WOVEN, WELDED WIRE FENCING, PARTS	34	3 424	2.7	0.9
3710	WARM-AIR HEATING, COOLING EQUIPMENT .	21	7 133	7.3	1.3	6234	WIRE ROPE AND STRAND, BALE TIES . .	27	1 052	2.7	0.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	10	1 879	16.5	0.3	6235	REINFORCEMENT MESH--WELDED, WOVEN	13	786	1.1	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT .	48	31 999	14.9	5.7	6240	IRON, STEEL FINISHED PRODUCTS . . .	8	986	11.3	0.3
3811	RES. AND SMALL COM. (UNDER 5 HP) . .	48	29 370	13.7	5.2	6260	IRON, STEEL PIPE, TUBING.	27	1 858	1.8	0.5
3812	RES. AND COM. (5 TO 20 HP)	23	2 629	2.3	0.5	6262	STANDARD STEEL PIPE	27	1 858	1.8	0.5
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	34	4 346	3.0	0.8	6530	OILS, GREASES, OTHER PETROLEUM PROD	13	426	7.1	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT .	13	13 967	18.3	2.5	7510	PERSONAL SERVICE PAPERS	4	519	11.1	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT.	2	446	2.4	0.1	7610	STATIONERY, OFFICE SUPPLIES	4	913	20.9	0.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	11	6 579	8.9	1.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	8	3 989	8.8	1.0
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	13	4 360	9.4	0.8	7850	FLOOR COVERINGS	21	4 872	5.6	1.2
7850	FLOOR COVERINGS	21	17 471	17.3	3.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	44	8 888	4.6	2.3
7870	KITCHEN UTENSILS, TOOLS, ETC.	5	289	5.2	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS) . .	13	2 658	15.6	0.7
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	11	895	5.0	0.2	8150	METAL MILLWORK (DOORS, ETC.)	23	1 743	11.3	0.4
8620	SPORTING, ATHLETIC GOODS, BICYCLES .	6	11 632	16.3	2.1	8420	POOFING, SITTING EQUIPMENT	11	800	1.3	0.2
8630	TOYS, GAMES, FIREWORKS, ETC.	6	3 507	5.0	0.6	8570	OTHER BUILDING MATERIALS.	15	340	2.5	0.1
9310	PHONO. RECORDS, PRERECORDED TAPES .	4	1 465	2.6	0.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES .	36	15 957	8.8	4.1
9930	OTHER LABOR, SERVICE RECEIPTS	19	1 704	1.9	0.2	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	17	2 381	4.3	0.6
	COMMODITIES N.E.C.	(X)	7 312	(X)	1.3	9760	MISCELLANEOUS LINES	13	3 129	25.2	0.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
9930	OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	9 (X)	313 8 519	6.3 (X)	0.1 2.2	3720 3730	RESIDENTIAL ELEC. SPACE HEATING . . HYDRONICS EQUIPMENT, SUPPLIES . . .	16 48	493 2 693	2.6 6.8	0.2 0.9
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					3740 3741 3742 3743 3744	PLUMBING FIXTURES, EQUIP., SUPPLIES PIPE FITTINGS, VALVES PLUMBING FIXTURES DRAINAGE SYSTEMS OTHER PLUMBING EQUIP., SUPPLIES . .	59 42 25 14 30	6 405 1 595 2 120 632 1 758	14.3 5.0 11.4 5.1 9.3	2.2 0.6 0.7 0.2 0.6
	TOTAL	578	507 946	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC.	5	1 019	10.0	0.2						
1510	PAINTERS' SUPPLIES AND SUNDRIES	30	1 514	3.9	0.3	3810	CENTRAL AIR-CONDITIONING EQUIPMENT, RES. AND SMALL COM. (UNDER 5 HP)	312	96 941	42.8	33.2
1710	YARD OR PIECE GOODS	7	838	9.1	0.2	3811	RES. AND SMALL COM. (UNDER 5 HP)	267	59 688	29.4	20.4
3310	ELECTRICAL WIRING SUPPLIES	54	7 216	10.7	1.4	3812	RES. AND COM. (5 TO 20 HP)	205	22 420	13.5	7.7
3420	MAJOR APPLIANCES, TV SETS, ETC.	42	4 471	7.4	0.9	3813	INDUS. AND LARGE COM. (OVER 20 HP)	94	14 833	17.5	5.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES . . .	12	787	2.8	0.2						
3440	ROOM AIR CONDITIONERS	24	409	1.7	0.1	3820	PARTS, SUPPLIES, AND ACCESSORIES . .	269	60 146	42.2	27.4
3610	HARDWARE	113	8 425	6.0	1.7						
3710	WARM-AIR HEATING, COOLING EQUIPMENT	248	22 266	8.6	4.4	3910	COMMERCIAL REFRIGERATION EQUIPMENT, BEVERAGE, DRINKING WATER COOLERS .	116	8 470	10.6	2.9
3711	WARM-AIR FURNACES (ALL FUELS)	157	8 209	5.5	1.6	3911	ICE MAKING MACHINES	20	379	2.5	0.1
3712	CENTRAL HEATING, COOLING UNITS	78	4 540	6.1	0.9	3914	REACH-IN, WALK-IN REFRIGERATORS . .	16	1 220	5.0	0.4
3713	DUCTS, REGISTERS, ETC.	138	5 761	3.2	1.1	3915	OTHER REFRIGERATION EQUIPMENT . . .	8	330	7.0	0.1
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	54	1 935	3.0	0.4	3916	COMMODITIES N.E.C.	105	6 522	11.3	2.2
3715	OTHER SPACE HEATING EQUIPMENT	38	1 821	4.8	0.4			(X)	19	(X)	-
						4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	7	450	12.7	0.2
3720	RESIDENTIAL ELEC. SPACE HEATING	21	312	1.5	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	46	682	3.4	0.2
3730	HYDRONICS EQUIPMENT, SUPPLIES	68	10 843	13.6	2.1	4610	INDUSTRIAL VALVES, FITTINGS	42	1 207	6.5	0.4
						4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	39	1 800	9.3	0.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	564	364 813	72.8	71.8	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	13	352	4.4	0.1
3741	PIPE FITTINGS, VALVES	475	88 615	18.9	17.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	10	395	9.6	0.1
3742	PLUMBING FIXTURES	520	136 294	28.5	26.8	6240	IRON, STEEL FINISHED PRODUCTS	3	338	16.4	0.1
3743	DRAINAGE SYSTEMS	374	45 170	12.1	8.9	6250	CAST IRON SOIL PIPE, TUBING	9	248	3.5	0.1
3744	OTHER PLUMBING EQUIP., SUPPLIES	495	94 734	21.2	18.7						
3810	CENTRAL AIR-CONDITIONING EQUIPMENT, RES. AND SMALL COM. (UNDER 5 HP)	118	16 787	11.4	3.3	6260	IRON, STEEL PIPE, TUBING	26	1 303	6.5	0.4
3811	RES. AND COM. (5 TO 20 HP)	114	11 739	8.4	2.3	6261	TUBING (MECHANICAL AND PRESSURE) . .	10	465	8.1	0.2
3812	INDUS. AND COM. (5 TO 20 HP)	44	4 760	6.0	0.9	6262	STANDARD STEEL PIPE	21	638	4.6	0.3
3813	INDUS. AND LARGE COM. (OVER 20 HP)	12	287	1.3	0.1	8410	INSULATION MATERIALS AND BOARD . . .	3	437	16.0	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	9760	MISCELLANEOUS LINES	4	634	22.9	0.2
						9930	OTHER LABOR, SERVICE RECEIPTS	32	2 354	13.4	0.8
3820	PARTS, SUPPLIES, AND ACCESSORIES	50	1 630	3.0	0.3		COMMODITIES N.E.C.	(X)	916	(X)	0.3
3910	COMMERCIAL REFRIGERATION EQUIPMENT, BEVERAGE, DRINKING WATER COOLERS .	23	443	1.3	0.1		REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078) ²				
3911	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		TOTAL	119	63 114	(X)	100.0
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . . .	10	603	5.5	0.1		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²				
4420	GENERAL PURPOSE INDUSTRIAL MACH.	12	374	5.6	0.1		TOTAL	847	294 855	(X)	100.0
4610	INDUSTRIAL VALVES, FITTINGS	75	8 996	9.2	1.8		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	17	869	4.5	0.2		TOTAL	356	608 579	(X)	100.0
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	19	350	1.5	0.1	1120	TRUCKS, TRUCK TRACTORS, TRAILERS . .	8	609	4.0	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS . . .	31	2 400	4.6	0.4	4210	CONSTRUCTION, MINING, LOGGING SUP. .	356	495 368	81.4	81.4
6240	IRON, STEEL FINISHED PRODUCTS	10	426	4.8	0.1	4211	CHAWLER TRACTORS	208	126 637	27.3	20.8
6250	CAST IRON SOIL PIPE, TUBING	184	17 046	8.2	3.4	4212	SELF-PROPELLED SCRAPERS	139	31 493	8.6	5.2
6260	IRON, STEEL PIPE, TUBING	252	21 575	8.0	4.2	4213	TRACTOR SHOVEL LOADERS	148	42 067	11.0	6.9
6261	TUBING (MECHANICAL AND PRESSURE)	36	2 730	6.4	0.5	4214	PARTS AND ATTACHMENTS	217	117 028	26.1	19.2
6262	STANDARD STEEL PIPE	246	18 845	7.3	3.7	4215	POWER CRANES, DRAGLINES, AND PARTS	130	69 893	25.9	11.5
6420	OTHER COPPER, BRASS MILL PRODUCTS	14	1 244	7.9	0.2	4216	BITUMINOUS MIXERS, PAVES, ETC. . . .	77	12 904	9.3	2.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	7	512	3.6	0.1	4217	CONCRETE MIXERS, PAVES, ETC.	66	13 914	13.3	2.3
7850	FLOOR COVERINGS	12	874	3.6	0.2	4218	GRADERS, ROLLERS (OFF-HIGHWAY) . . .	164	35 849	8.8	5.9
7870	KITCHEN UTENSILS, TOOLS, ETC.	9	1 831	8.3	0.4	4219	OTHER CONSTR., MIN., LOG., EQUIP. . .	172	45 583	14.7	7.5
8140	WOOD MILLWORK (DOORS, WINDOWS)	7	439	5.6	0.1	4320	FARM, DAIRY MACHINERY, PARTS	7	346	3.0	0.1
8150	METAL MILLWORK (DOORS, ETC.)	7	365	4.6	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	116	28 805	9.9	4.7
8570	OTHER BUILDING MATERIALS	17	1 926	7.7	0.4	4421	ENGINES (INCL. INTERNAL COMBUST.) . .	57	12 459	5.9	2.0
8620	SPORTING, ATHLETIC GOODS, BICYCLES	9	1 231	5.6	0.2	4422	COMPRESSORS, PUMPS	73	7 381	7.3	1.2
9260	MISCELLANEOUS LINES	12	1 445	6.1	0.3	4423	CRUSHING MACHINERY AND EQUIPMENT . .	40	5 416	9.0	0.9
9930	OTHER LABOR, SERVICE RECEIPTS	16	370	3.6	0.1	4425	OTHER GENERAL INDUSTRIAL MACH. . . .	28	3 524	9.2	0.6
	COMMODITIES N.E.C.	(X)	3 657	(X)	0.7		COMMODITIES N.E.C.	(X)	25	(X)	(Z)
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)					4430	METALWORKING MACHINERY	5	1 413	6.0	0.2
	TOTAL	441	292 362	(X)	100.0	4440	MATERIALS HANDLING EQUIPMENT	51	8 541	7.9	1.4
3310	ELECTRICAL WIRING SUPPLIES	26	1 552	16.1	0.7	4450	OIL WELL, OIL REFINING MACH. EQUIP. .	3	380	3.7	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	13	2 003	18.6	0.7	4480	USED OR REBUILT MACHINERY, EQUIP. . .	129	34 520	11.6	5.7
3440	ROOM AIR CONDITIONERS	94	4 545	5.5	1.6	4481	USED CONSTRUCTION EQUIPMENT	126	33 630	11.5	5.5
3510	ELECTRONIC TUBES, PARTS, ETC.	3	344	23.7	0.1	4483	OTHER USED OR REBUILT MACHINERY . . .	8	881	6.4	0.1
3610	HARDWARE	40	428	1.8	0.1		COMMODITIES N.E.C.	(X)	9	(X)	(Z)
3614	HAND TOOLS (INCL. POWER), CUTLERY COMMODITIES N.E.C.	(X)	23	(X)	(Z)	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	10	1 930	9.0	0.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT	321	76 626	33.4	26.3	9930	OTHER LABOR, SERVICE RECEIPTS	141	33 067	9.8	5.4
3711	WARM-AIR FURNACES (ALL FUELS)	188	21 254	13.3	7.3		COMMODITIES N.E.C.	(X)	3 500	(X)	0.6
3712	CENTRAL HEATING, COOLING UNITS	177	13 283	9.7	4.6						
3713	DUCTS, REGISTERS, ETC.	242	38 233	22.2	13.1						
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	77	1 531	3.0	0.5						
3715	OTHER SPACE HEATING EQUIPMENT	60	2 925	4.6	0.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)										
	TOTAL	1 600	880 015	(X)	100.0	4610	INDUSTRIAL VALVES, FITTINGS	116	13 614	11.6	0.9
						4710	WELDING EQUIPMENT, SUPPLIES	33	1 118	9.7	0.1
						4840	ABRASIVES, ABRASIVE MATERIALS	50	3 704	9.9	0.3
						4860	MECHANICAL RUBBER GOODS	179	4 231	1.7	0.1
						4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	126	797	0.4	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	10	2 090	22.9	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	48	16 636	12.5	1.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	22	4 337	20.6	0.5	5420	SHIP, BOAT, MARINE PROPULSION MACH.	5	1 636	13.1	0.1
1220	NEW AND REBUILT PARTS, ETC.	78	5 522	13.8	0.6	6220	IRON, STEEL PRODUCTS (FLAT)	22	1 947	3.8	0.1
1310	TIRES AND TUBES	41	1 675	11.2	0.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	234	5 836	2.0	0.4
3420	MAJOR APPLIANCES, TV SETS, ETC.	22	1 419	9.2	0.2	6240	IRON, STEEL FINISHED PRODUCTS	18	28 526	40.1	2.0
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	29	906	5.6	0.1						
3610	HARDWARE	104	4 580	8.3	0.5	6260	IRON, STEEL PIPE, TUBING.	366	82 552	18.6	5.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	999	16.7	0.1	9760	MISCELLANEOUS LINES	12	1 056	4.6	0.1
						9930	OTHER LABOR, SERVICE RECEIPTS	254	31 367	9.9	2.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	588	59 997	17.9	6.8		COMMODITIES N.E.C.	(X)	9 400	(X)	0.6
4311	POWER LAWNMOWERS.	557	53 000	16.4	6.0		INDUSTRIAL SUPPLIES (SIC 5085)				
4312	OTHER GARDEN MACHINERY, EQUIPMENT	143	6 997	8.8	0.8		TOTAL	1 141	851 400	(X)	100.0
						1220	NEW AND REBUILT PARTS, ETC.	18	1 330	7.3	0.2
4320	FARM, DAIRY MACHINERY, PARTS.	1 476	762 188	91.5	86.6	1250	PETROLEUM PRODUCTS MARKETING EQUIP.	18	4 174	28.0	0.5
4321	TRACTORS, EQUIPMENT (FARM).	1 273	419 669	57.1	47.7	1510	PAINTERS' SUPPLIES AND SUPPLIES	97	6 774	4.3	0.8
4322	HARVESTING MACHINERY, EQUIPMENT . .	820	109 598	20.9	12.5	1620	INDUSTRIAL CHEMICALS.	33	2 392	4.0	0.3
4323	LAND PREPARATION MACHINERY, ETC. . .	753	102 855	21.9	11.7	3310	ELECTRICAL WIRING SUPPLIES.	50	10 400	8.4	1.2
4324	DAIRY FARM, BARN EQUIPMENT.	77	6 536	19.3	0.7	3610	HARDWARE	72	8 764	5.9	1.0
4325	IRRIGATION EQUIPMENT	110	27 990	40.8	3.2	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	72	26 923	16.9	3.2
4326	LIGHT INDUSTRIAL EQUIPMENT.	221	37 635	26.6	4.3	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	6	1 533	15.0	0.2
4327	MISC. FARM MACHINERY, EQUIPMENT . .	627	57 905	16.3	6.6	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	5	1 052	15.2	0.1
						4210	CONSTRUCTION, MINING, LOGGING SUP..	40	3 684	5.2	0.4
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	7	640	16.8	0.1	4214	PARTS AND ATTACHMENTS	18	1 006	9.4	0.1
4422	COMPRESSORS, PUMPS.	7	488	12.8	0.1	4217	CONCRETE MIXERS, PAVERS, ETC. . . .	14	764	1.5	0.1
	COMMODITIES N.E.C.	(X)	152	(X)	(Z)	4218	COMMODITIES N.E.C.	13	1 215	9.9	0.1
						4219	OTHER CONSTR., MIN., LOG., EQUIP.	(X)	699	(X)	0.1
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	5	470	14.6	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	21	659	1.1	0.1
5430	AIRCRAFT, AVIATION PARTS.	5	1 929	33.9	0.2	4410	FOOD PROCESSING MACHINERY, EQUIP. .	11	959	15.6	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	15	538	4.9	0.1	4411	DAIRY, MILK PRODUCTS MACHINERY. . .	11	632	10.3	0.1
6530	OILS, GREASES, OTHER PETROLEUM PROD	25	995	10.4	0.1		COMMODITIES N.E.C.	(X)	327	(X)	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	36	661	3.8	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	110	19 157	11.9	2.3
8720	FEDS (MIXED AND OTHER)	12	779	12.6	0.1	4421	ENGINES (INCL. INTERNAL COMBUST.) . .	14	6 744	12.2	0.8
8740	FERTILIZER, FERTILIZER MATERIALS. . .	24	1 078	5.3	0.1	4422	COMPRESSORS, PUMPS.	85	5 527	4.0	0.6
8750	AGRICULTURAL CHEMICALS.	48	2 931	8.9	0.3	4424	FANS, BLOWERS (INDUSTRIAL EQUIP.) . .	24	761	1.2	0.1
9760	MISCELLANEOUS LINES	22	1 702	13.7	0.2	4425	OTHER GENERAL INDUSTRIAL MACH. . . .	49	5 731	10.9	0.7
9930	OTHER LABOR, SERVICE RECEIPTS	314	16 915	8.6	1.9		COMMODITIES N.E.C.	(X)	394	(X)	(Z)
	COMMODITIES N.E.C.	(X)	7 664	(X)	0.9	4430	METALWORKING MACHINERY.	97	18 406	12.3	2.2
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4431	NEW MACHINE TOOLS	65	13 094	11.2	1.5
	TOTAL	1 638	1 462 104	(X)	100.0	4432	MISCELLANEOUS METALWORKING EQUIP.	62	5 312	4.9	0.6
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	8	800	25.5	0.1	4440	MATERIALS HANDLING EQUIPMENT. . . .	94	7 833	5.1	0.9
1220	NEW AND REBUILT PARTS, ETC.	27	1 532	10.3	0.1	4442	INDUSTRIAL TRUCKS	3	440	1.0	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	23	1 486	10.5	0.1	4443	CRANES, DERRICKS, HOISTS, ETC. . . .	64	4 595	3.5	0.5
1510	PAINTERS' SUPPLIES AND SUPPLIES	121	1 752	1.0	0.1	4445	OTHER MATERIALS-HANDLING EQUIP. . .	54	2 553	3.4	0.3
1620	INDUSTRIAL CHEMICALS.	98	5 404	3.4	0.4		COMMODITIES N.E.C.	(X)	245	(X)	(Z)
3310	ELECTRICAL WIRING SUPPLIES.	30	879	3.4	0.1	4450	OIL WELL, OIL REFINING MACH. EQUIP. .	37	6 611	16.8	0.8
3610	HARDWARE	217	14 424	5.0	1.0	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	32	4 627	5.4	0.5
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	50	5 858	11.1	0.4	4480	USED OR REBUILT MACHINERY, EQUIP. . .	24	1 060	7.3	0.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	15	834	13.0	0.1	4483	OTHER USED OR REBUILT MACHINERY . .	19	925	8.5	0.1
							COMMODITIES N.E.C.	(X)	135	(X)	(Z)
4210	CONSTRUCTION, MINING, LOGGING SUP. .	53	17 654	21.6	1.2	4510	BEARINGS, POWER, TRANSMISSION	286	114 890	39.5	13.5
4211	CRAWLER TRACTORS.	18	2 723	9.2	0.2	4511	BALL, ROLLER BEARINGS	231	56 706	28.4	6.7
4213	TRACTOR SHOVEL LOADERS.	11	1 209	5.0	0.1	4512	OTHER POWER TRANSMISSION EQUIP. . .	251	58 184	22.4	6.8
4214	PARTS AND ATTACHMENTS	14	5 830	24.7	0.4	4610	INDUSTRIAL VALVES, FITTINGS	272	107 814	31.8	12.7
4215	POWER CRANES, DERRICKS, AND PARTS	18	5 318	16.2	0.4	4710	WELDING EQUIPMENT, SUPPLIES	374	156 905	70.8	18.4
4219	COMMODITIES N.E.C.	11	1 475	7.1	0.1	4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	347	80 993	52.8	9.5
	OTHER CONSTR., MIN., LOG., EQUIP. . .	(X)	1 099	(X)	0.1	4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	309	70 028	35.9	8.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	15	2 077	14.8	0.1	4713	RESISTANCE WELDING SUPPLIES	125	5 883	10.6	0.7
4320	FARM, DAIRY MACHINERY, PARTS.	8	989	15.1	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	36	12 508	50.9	0.9	4810	RECONDITIONED DRUMS AND BARRELS . .	15	6 628	82.5	0.8
4411	DAIRY, MILK PRODUCTS MACHINERY. . . .	5	2 182	88.9	0.1	4820	BOTTLING SUPPLIES	18	11 714	53.0	1.4
4412	OTHER FOOD PROCESSING MACHINERY . . .	31	10 326	46.7	0.7	4830	PRINTING, DUPLICATING INKS.	11	5 361	75.3	0.6
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	411	292 759	66.3	20.0	4840	ABRASIVES, ABRASIVE MATERIALS	169	15 191	6.9	1.8
4430	METALWORKING MACHINERY.	109	57 767	65.5	4.0	4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	85	2 346	2.7	0.3
4431	NEW MACHINE TOOLS	86	37 891	51.2	2.6	4860	MECHANICAL RUBBER GOODS	160	40 673	19.9	4.8
4432	MISCELLANEOUS METALWORKING EQUIP.	76	19 876	31.6	1.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	103	11 652	8.5	1.4
4440	MATERIALS HANDLING EQUIPMENT.	230	109 939	38.7	7.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	394	190 269	51.5	22.3
4441	FORK LIFT TRUCKS.	116	46 916	49.2	3.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	9	5 981	45.6	0.7
4442	INDUSTRIAL TRUCKS	37	6 395	29.1	0.4	6220	IRON, STEEL PRODUCTS (FLAT)	21	3 666	4.4	0.4
4443	CRANES, DERRICKS, HOISTS, ETC.	75	27 390	14.9	1.9	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	78	6 579	4.4	0.8
4445	OTHER MATERIALS-HANDLING EQUIP. . . .	114	29 238	38.0	2.0	6240	IRON, STEEL FINISHED PRODUCTS	15	3 675	14.0	0.4
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	917	676 185	82.9	46.2	6250	CAST IRON SOIL PIPE, TUBING	11	2 126	7.2	0.2
4460	PRINTING TRADES MACHINERY, EQUIP. . .	13	5 862	70.8	0.4						
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	48	18 610	44.8	1.3						
4480	USED OR REBUILT MACHINERY, EQUIP. . .	146	29 962	14.0	2.0						
4510	BEARINGS, POWER, TRANSMISSION	65	2 403	1.6	0.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6260	IRON, STEEL PIPE, TUBING.	64	21 816	16.9	2.6	5430	AIRCRAFT, AVIATION PARTS.	192	197 851	89.6	62.2
6330	STAINLESS STEEL.	15	916	5.2	0.1	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	83	114 940	71.0	36.2
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	18	1 636	4.9	0.2	5432	AVIATION PARTS, SUPPLIED, EQUIP..	164	82 911	40.2	26.1
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	2 152	4.9	0.3						
9220	BARRELS, BOXES, BOX SHOOKS, ETC..	3	812	100.0	0.1	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	12	4 204	74.5	1.3
9760	MISCELLANEOUS LINES.	20	3 093	15.0	0.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	5	264	6.9	0.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	82	4 142	6.5	0.5	6510	GASOLINE, KEROSENE.	7	4 289	6.6	1.3
	COMMODITIES N.E.C..	(X)	5 025	(X)	0.6	7520	INDUSTRIAL PAPERS.	5	199	1.5	0.1
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					8640	BOATS (OUTBOARD, ROW BOATS).	5	5 163	24.9	1.6
	TOTAL.	520	392 066	(X)	100.0	9760	MISCELLANEOUS LINES.	7	331	5.6	0.1
						9930	OTHER LABOR, SERVICE RECEIPTS. . . .	41	19 109	16.1	6.0
							COMMODITIES N.E.C..	(X)	3 951	(X)	1.2
							SCRAP, WASTE MATERIALS (SIC 5093)				
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	7	1 187	41.9	0.3		TOTAL.	596	375 271	(X)	100.0
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	6	319	20.5	0.1	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	26	566	9.5	0.2
4110	OFFICE MACHINES AND EQUIPMENT. . . .	4	229	18.4	0.1	4480	USED OR REBUILT MACHINERY, EQUIP..	22	1 074	5.2	0.3
						6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	4	246	12.3	0.1
5110	DENTAL EQUIPMENT, SUPPLIES.	108	59 158	92.2	15.1	6220	IRON, STEEL PRODUCTS (FLAT).	99	6 193	6.3	1.7
5111	TEETH.	66	3 116	8.2	0.8	6610	PREPARED IRON AND STEEL SCRAP. . . .	304	159 836	65.4	42.6
5112	DENTAL GOLD.	62	3 842	10.3	1.0	6620	UNPREPARED IRON AND STEEL SCRAP. . .	207	39 997	36.6	10.7
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.). . .	89	32 174	53.2	8.2	6630	ALLOY STEEL SCRAP.	142	8 005	6.3	2.1
5114	SUNDRY MERCHANDISE.	87	20 026	46.4	5.1	6640	NICKEL ALLOY.	41	2 387	7.1	0.6
5120	SCHOOL EQUIPMENT, SUPPLIES.	77	38 623	90.1	9.9	6650	PRECIOUS METALS (SILVER, GOLD, ETC)	12	2 417	27.3	0.6
5130	CHURCH EQUIPMENT, SUPPLIES.	11	636	21.7	0.2	6660	SPECIAL METALS (TITANIUM, ETC.). . . .	16	721	7.6	0.2
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	189	163 550	78.9	41.7						
5150	OPHTHALMIC PRODUCTS.	75	29 411	97.8	7.5	6710	WASTE RAGS, TEXTILE WASTE.	32	5 793	49.0	1.5
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	37	50 060	44.7	12.8	6720	WIPING CLOTHS.	32	5 704	40.7	1.5
5170	OTHER SCIENTIFIC, PROFESS. EQUIP..	92	40 796	72.5	10.4	6730	WASTE PAPER.	83	18 544	90.3	4.9
						6740	ZINC SCRAP.	95	4 249	3.4	1.1
5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	7	321	15.0	0.1	6750	ALUMINUM SCRAP.	239	13 943	9.3	3.7
5222	CLEANING CHEMICALS, SUPPLIES. . . .	5	314	18.4	0.1	6760	SCRAP COPPER, COPPER BASE ALLOY. . .	312	66 265	31.4	17.7
	COMMODITIES N.E.C..	(X)	7	(X)	(2)	6770	SCRAP LEAD.	221	10 235	5.7	2.7
5330	OTHER SERVICE BUSINESS EQUIPMENT. . .	4	232	5.0	0.1	6780	OTHER NONFERROUS METALLIC SCRAP. . .	158	24 536	13.2	6.5
7610	STATIONERY, OFFICE SUPPLIES.	17	318	5.9	0.1	6790	OTHER WASTE MATERIALS, SCRAP. . . .	18	2 045	14.3	0.5
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	13	2 036	26.0	0.5	9760	MISCELLANEOUS LINES.	10	856	25.3	0.2
8750	AGRICULTURAL CHEMICALS.	4	599	31.1	0.2						
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	26	1 081	7.5	0.3	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	30	978	2.0	0.3
	COMMODITIES N.E.C..	(X)	3 510	(X)	0.9		COMMODITIES N.E.C..	(X)	681	(X)	0.2
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)						JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094) ²				
	TOTAL.	683	244 808	(X)	100.0		TOTAL.	132	89 729	(X)	100.0
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	64	1 495	8.2	0.6		DURABLE GOODS, N.E.C. (SIC 5099) ²				
1610	SOAPS AND DETERGENTS.	31	821	10.6	0.3		TOTAL.	372	202 694	(X)	100.0
1620	INDUSTRIAL CHEMICALS.	5	413	30.1	0.2		PRINTING AND WRITING PAPER (SIC 5111)				
1910	SHOES, OTHER FOOTWEAR.	5	397	12.7	0.2		TOTAL.	80	152 384	(X)	100.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4	2 370	21.0	1.0	1610	SOAPS AND DETERGENTS.	3	254	2.1	0.2
5210	BEAUTY, BARBER SHOP EQUIPMENT. . . .	269	52 805	89.5	21.6	4110	OFFICE MACHINES AND EQUIPMENT. . . .	13	452	19.0	0.3
5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	220	46 359	72.1	18.9	4460	PRINTING TRADES MACHINERY, EQUIP..	5	2 071	28.1	1.4
						4830	PRINTING, DUPLICATING INKS.	4	107	2.5	0.1
5230	LAUNDRY, DRY-CLEANING MACHINES. . . .	77	40 662	90.7	16.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . .	6	146	1.5	0.1
5231	COIN-OPERATED MACHINES, EQUIPMENT	24	11 651	76.4	4.8	7410	PRINTING, WRITING PAPER.	79	94 607	70.6	62.1
5232	ALL OTHER COML. LAUNDRY EQUIPMENT	34	5 199	56.5	2.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	18	22 929	36.5	15.0
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	45	23 812	60.4	9.7	7510	PERSONAL SERVICE PAPERS.	18	4 866	12.3	3.2
						7520	INDUSTRIAL PAPERS.	33	15 929	17.3	10.5
5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . .	13	3 914	100.0	1.6	7530	SHIPPING ROOM SUPPLIES.	9	160	1.2	0.1
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . .	48	60 226	84.7	24.6						
5330	OTHER SERVICE BUSINESS EQUIPMENT. . .	57	14 009	68.9	5.7	7540	PAPERBOARD, BOXBOARD.	9	294	2.1	0.2
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	4	999	100.0	0.4	7610	STATIONERY, OFFICE SUPPLIES.	24	9 670	19.6	6.3
5350	SHOE REPAIR AND RESOLE MATERIALS. . .	26	4 328	57.1	1.8	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	5	415	25.7	0.3
6260	IRON, STEEL PIPE, TUBING.	11	6 797	23.5	2.8		COMMODITIES N.E.C..	(X)	484	(X)	0.3
7510	PERSONAL SERVICE PAPERS.	29	1 277	14.5	0.5		STATIONERY SUPPLIES (SIC 5112)				
7520	INDUSTRIAL PAPERS.	9	609	22.7	0.2		TOTAL.	369	136 368	(X)	100.0
9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	81	991	5.3	0.4	1620	INDUSTRIAL CHEMICALS.	5	169	13.9	0.1
9730	LEATHER.	11	472	8.1	0.2	4110	OFFICE MACHINES AND EQUIPMENT. . . .	144	6 673	20.1	4.9
						4160	STORE, SERVICE SHOP MACHINES. . . .	10	171	6.7	0.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	29	1 932	14.2	0.8	4161	CASH REGISTERS.	8	151	6.4	0.1
	COMMODITIES N.E.C..	(X)	3 932	(X)	1.6		COMMODITIES N.E.C..	(X)	20	(X)	(2)
	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)					4830	PRINTING, DUPLICATING INKS.	28	420	7.0	0.3
	TOTAL.	281	317 864	(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES.	49	2 500	18.6	1.8
1220	NEW AND REBUILT PARTS, ETC.	3	1 529	28.4	0.5	7410	PRINTING, WRITING PAPER.	100	5 608	16.1	4.1
1510	PAINTERS' SUPPLIES AND SUNDRIES. . . .	5	1 376	9.3	0.4	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	7	606	5.0	0.4
1620	INDUSTRIAL CHEMICALS.	3	906	6.2	0.3	7510	PERSONAL SERVICE PAPERS.	18	826	9.2	0.6
3610	HARDWARE.	12	3 707	16.8	1.2	7520	INDUSTRIAL PAPERS.	10	932	12.2	0.7
4320	FARM, DAIRY MACHINERY, PARTS.	5	264	5.9	0.1	7530	SHIPPING ROOM SUPPLIES.	28	223	2.5	0.2
4420	GENERAL PURPOSE INDUSTRIAL MACH..	10	8 285	28.8	2.6						
4421	ENGINES (INCL. INTERNAL COMBUST.)	8	8 279	29.0	2.6						
	COMMODITIES N.E.C..	(X)	6	(X)	(2)						
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . .	5	788	5.1	0.2						
5420	SHIP, BOAT, MARINE PROPULSION MACH.	75	65 648	73.0	20.7						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7540	PAPERSOARD, BOXBOARD.	5	107	2.4	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	53	11 368	9.1	1.9
7610	STATIONERY, OFFICE SUPPLIES	369	99 910	73.3	73.3	8610	PHOTOGRAPHIC GOODS.	70	8 080	2.6	1.4
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	142	12 226	24.5	9.0	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	48	4 243	3.3	0.7
8610	PHOTOGRAPHIC GOODS.	3	103	1.8	0.1	8750	AGRICULTURAL CHEMICALS.	13	1 154	15.2	0.2
8630	TOYS, GAMES, FIREWORKS, ETC.	5	235	27.7	0.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	25	4 007	4.9	0.7
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	18	2 129	28.9	1.6	9310	PHONO. RECORDS, PRERECORDED TAPES	8	331	2.6	0.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	21	1 038	10.6	0.8	9750	SMOKERS' SUPPLIES AND PIPES	12	620	1.7	0.1
9760	MISCELLANEOUS LINES	3	264	17.8	0.2	9760	MISCELLANEOUS LINES	12	2 435	6.7	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	33	1 338	15.0	1.0		COMMODITIES N.E.C..	(X)	9 418	(X)	1.6
	COMMODITIES N.E.C..	(X)	890	(X)	0.7						
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)						PIECE GOODS (SIC 5133)				
	TOTAL	211	207 948	(X)	100.0	1620	TOTAL	113	143 003	(X)	100.0
1610	SOAPS AND DETERGENTS.	37	1 480	4.6	0.7	1710	INDUSTRIAL CHEMICALS.	9	5 949	49.6	4.2
1620	INDUSTRIAL CHEMICALS.	14	149	1.4	0.1	1710	YARD OR PIECE GOODS	113	130 324	91.1	91.1
1623	ALKALIES AND CHLORINES.	10	115	1.4	0.1	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	7	234	6.3	0.2
	COMMODITIES N.E.C..	(X)	34	(X)	(Z)	3610	HARDWARE	9	1 017	18.0	0.7
2410	CONFECTIONERY	11	645	14.0	0.3	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	20	2 597	17.2	1.8
2411	CANDY (ALL KINDS)	4	332	10.5	0.2	7820	HOUSEHOLD LINENS, DOMESTICS	9	849	9.8	0.6
2413	FOUNTAIN FRUITS, SYRUPS	11	247	5.4	0.1	7840	CURTAINS, DRAPES.	9	1 307	12.1	0.9
	COMMODITIES N.E.C..	(X)	66	(X)	(Z)		COMMODITIES N.E.C..	(X)	726	(X)	0.5
2860	CANNED, BOTTLED FOODS	5	114	3.5	0.1		NOTIONS AND OTHER DRY GOODS (SIC 5134)				
2920	MARGARINE, SHORTENINGS, ETC.. . . .	3	112	5.3	0.1		TOTAL	47	27 199	(X)	100.0
2922	SHORTENINGS, COOKING OILS	3	112	5.3	0.1	1710	YARD OR PIECE GOODS	12	1 439	12.9	5.3
2960	FOODS, N.E.C.	6	739	9.1	0.4	1711	COTTON FABRICS.	10	688	6.4	2.5
3610	HARDWARE.	3	174	15.4	0.1	1712	RAYON, NYLON, ETC..	7	436	5.7	1.6
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	23	326	1.4	0.2	1714	OTHER YARD GOODS.	7	145	1.9	0.5
5120	SCHOOL EQUIPMENT, SUPPLIES.	6	565	6.4	0.3		COMMODITIES N.E.C..	(X)	170	(X)	0.6
5220	CUSTOMGIAL, JANITORIAL SUPPLIES. . .	52	7 792	12.9	3.7	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	40	12 058	49.8	44.3
5230	LAUNDRY, DRY-CLEANING MACHINES. . .	11	209	3.3	0.1	1730	KNIT FABRICS, KNITTING YARNS, ETC..	17	8 442	68.5	31.0
7410	PRINTING, WRITING PAPER	66	26 949	28.5	13.0	1731	KNIT FABRICS.	10	6 817	64.6	25.1
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	6	470	7.5	0.2	1733	OTHER DRY GOODS	7	1 625	91.7	6.0
7510	PERSONAL SERVICE PAPERS	135	54 120	42.2	26.0	7820	HOUSEHOLD LINENS, DOMESTICS	5	1 213	23.7	4.5
7520	INDUSTRIAL PAPERS	187	95 274	48.7	45.8		COMMODITIES N.E.C..	(X)	4 047	(X)	14.9
7530	SHIPPING ROOM SUPPLIES.	34	2 556	7.2	1.2		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)				
7540	PAPERSOARD, BOXBOARD.	50	9 527	15.7	4.6		TOTAL	95	76 258	(X)	100.0
7610	STATIONERY, OFFICE SUPPLIES	31	2 983	12.0	1.4	1710	YARD OR PIECE GOODS	18	2 274	9.5	3.0
7611	STATIONERY.	11	499	5.2	0.2	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	21	918	6.8	1.2
7612	CARBON PAPER, STENCIL PAPER, ETC..	13	262	3.1	0.1	1730	KNIT FABRICS, KNITTING YARNS, ETC..	13	1 217	11.0	1.6
7613	LOOSELEAF BINDERS, BLANK BOOKS. . .	16	850	5.5	0.4	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	95	54 713	71.7	71.7
7614	PENS, MECHANICAL PENCILS.	10	626	6.3	0.3	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	49	10 999	26.5	14.4
7615	OTHER OFFICE SUPPLIES	20	745	4.7	0.4	1910	SHOES, OTHER FOOTWEAR	23	692	5.1	0.9
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)	1911	MEN'S, BOYS' SHOES.	14	244	3.1	0.3
8530	ADHESIVES, MASTICS.	9	552	5.7	0.3	1912	WOMEN'S, MISSES' SHOES.	12	109	2.1	0.1
8750	AGRICULTURAL CHEMICALS.	17	454	2.9	0.2	1913	CHILDREN'S, INFANTS' SHOES.	12	123	1.6	0.2
9760	MISCELLANEOUS LINES	3	476	13.4	0.2	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	17	216	1.8	0.3
	COMMODITIES N.E.C..	(X)	2 282	(X)	1.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	5	39	0.4	0.1
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)					3610	HARDWARE.	8	88	0.9	0.1
	TOTAL	315	589 734	(X)	100.0	7810	CHINA, GLASSWARE, CROCKERY.	8	70	0.7	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	169	298 301	61.4	50.6	7820	HOUSEHOLD LINENS, DOMESTICS	23	3 834	18.2	5.0
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	187	100 477	18.6	17.0	7830	SHADES, VENETIAN BLINDS	5	55	0.4	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	222	79 585	14.9	13.5	8610	PHOTOGRAPHIC GOODS.	3	172	19.7	0.2
1450	DRUGGISTS' SUNDRIES	109	38 188	8.9	6.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	438	20.3	0.6
1610	SOAPS AND DETERGENTS.	10	743	1.5	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	10	177	1.8	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	43	1 972	4.1	0.3	8820	JEWELRY, SILVERWARE, TROPHIES . . .	8	114	1.0	0.1
2410	CONFECTIONERY	10	1 997	3.7	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	5	77	0.8	0.1
2412	CHEWING GUM	10	442	0.8	0.1	9740	LUGGAGE, SADDLERY, HARNESS.	3	76	0.8	0.1
	COMMODITIES N.E.C..	(X)	1 555	(X)	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	5	45	0.9	0.1
2960	FOODS, N.E.C.	3	380	25.2	0.1		COMMODITIES N.E.C..	(X)	260	(X)	0.3
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	17	405	1.5	0.1		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137) ²				
3430	ELECTRIC HOUSEWARES AND SUPPLIES .	53	7 828	4.0	1.3		TOTAL	122	140 651	(X)	100.0
3610	HARDWARE.	28	2 845	4.0	0.5		FOOTWEAR (SIC 5139)				
4320	FARM, DAIRY MACHINERY, PARTS. . . .	3	594	22.4	0.1		TOTAL	40	69 709	(X)	100.0
5120	SCHOOL EQUIPMENT, SUPPLIES.	51	5 622	4.3	1.0	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	6	1 525	13.6	2.2
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP .	17	1 469	4.2	0.2	1811	WORK CLOTHING, WORK GLOVES. . . .	3	255	4.9	0.4
7410	PRINTING, WRITING PAPER	18	727	2.3	0.1	1812	SUITS, COATS, TROUSERS, OVERCOATS	3	159	2.4	0.2
7510	PERSONAL SERVICE PAPERS	13	3 518	5.4	0.6	1813	SHIRTS (DRESS AND SPORT).	3	365	5.6	0.5
7610	STATIONERY, OFFICE SUPPLIES	60	3 427	3.5	0.6	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	3	628	9.6	0.9
7611	STATIONERY.	20	984	2.5	0.2	1816	OTHER CLOTHING, FURNISHINGS	3	56	0.9	0.1
7613	LOOSELEAF BINDERS, BLANK BOOKS. . .	33	1 047	2.1	0.2		COMMODITIES N.E.C..	(X)	62	(X)	0.1
7614	PENS, MECHANICAL PENCILS.	47	746	0.9	0.1						
7615	OTHER OFFICE SUPPLIES	22	494	1.1	0.1						
	COMMODITIES N.E.C..	(X)	156	(X)	(Z)						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
1820	WOMEN'S, CHILDREN'S CLOTHING.	6	1 147	14.6	1.6	2414	NUTS, OTHER CONFECTIONS	3	100	1.1	0.1
1821	DRESSES, SKIRTS, BLOUSES.	3	399	7.1	0.6						
1824	WOMEN'S, CHILDREN'S UNDERWEAR	3	314	5.8	0.5	2510	FISH, SEAFOOD (FRESH AND FROZEN).	15	4 057	13.6	2.4
1825	OTHER APPAREL, ACCESSORIES.	3	304	4.4	0.4						
	COMMODITIES N.E.C..	(X)	130	(X)	0.2	2610	MEATS, PROVISIONS	19	6 836	17.7	4.0
1910	SHOES, OTHER FOOTWEAR	40	62 570	89.8	89.8	2611	FRESH, FROZEN MEATS	13	5 941	17.7	3.5
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	373	6.6	0.5	2612	SAUSAGE, MEAT LOAVES.	3	154	3.7	0.1
	COMMODITIES N.E.C..	(X)	4 094	(X)	5.9	2613	CURED, BOILED, SMOKED MEATS	6	318	4.6	0.2
	GROCERIES, GENERAL LINE (SIC 5141)					2614	OTHER MEAT PRODUCTS	4	423	2.4	0.2
	TOTAL	274	2 253 883	(X)	100.0	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	3	131	1.3	0.1
						2830	TEA, SPICES	6	196	0.9	0.1
						2840	BAKERY PRODUCTS	6	210	1.1	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	9	1 649	2.8	0.1	2860	CANNED, BOTTLED FOODS	19	3 847	9.0	2.3
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	103	14 008	1.3	0.6	2861	CANNED, BOTTLED JUICES, DRINKS.	7	218	1.5	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.).	120	27 885	2.3	1.2	2863	CANNED, BOTTLED FRUITS, VEGS.	6	3 054	23.3	1.8
1610	SOAPS AND DETERGENTS.	202	80 844	5.7	3.6	2865	CANNED MEATS.	6	368	1.3	0.2
1620	INDUSTRIAL CHEMICALS.	12	4 606	3.2	0.2	2867	OTHER CANNED, BOTTLED FOODS	3	135	7.9	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	141	146 607	7.9	6.5		COMMODITIES N.E.C..	(X)	72	(X)	(Z)
2210	BUTTER AND CHEESE	143	36 725	2.8	1.6						
2220	ICE CREAM, ICES	11	3 251	1.3	0.1	2870	SUGAR--REFINED.	6	272	1.0	0.2
2230	MILK, CREAM (FLUID)	11	13 741	3.6	0.6	2890	BREAKFAST FOODS	6	201	1.7	0.1
2240	OTHER DAIRY PRODUCTS.	30	9 582	2.6	0.4	2910	FLOUR, RELATED PRODUCTS	6	380	1.6	0.2
2310	EGGS.	39	8 144	1.2	0.4	2920	MARGARINE, SHORTENINGS, ETC.	18	1 438	2.8	0.8
2320	POULTRY	25	34 894	5.3	1.5	2921	MARGARINE, BUTTER SUBSTITUTES	13	674	1.8	0.4
2410	CONFECTIONERY	203	50 371	3.2	2.2	2922	SHORTENINGS, COOKING OILS	13	764	2.4	0.4
2510	FISH, SEAFOOD (FRESH AND FROZEN).	14	1 650	1.2	0.1		COMMODITIES N.E.C..	(X)	5 310	(X)	3.1
2610	MEATS, PROVISIONS	92	134 567	10.5	6.0		DAIRY PRODUCTS (SIC 5143) ²				
2710	FRESH FRUITS, VEGETABLES.	65	73 669	7.7	3.3		TOTAL	250	160 120	(X)	100.0
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	196	48 551	3.2	2.2		POULTRY AND POULTRY PRODUCTS				
2830	TEA, SPICES	205	27 730	1.7	1.2		(SIC 5144)				
2840	BAKERY PRODUCTS	53	5 777	1.4	0.3		TOTAL	231	(D)	(X)	100.0
2850	FOOD AND BEVERAGE BASIC MATERIALS	53	82 071	11.8	3.6						
2860	CANNED, BOTTLED FOODS	251	593 169	29.5	26.3	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	21		12.8	1.6
2870	SUGAR--REFINED.	223	61 112	3.8	2.7	2113	FROZEN POULTRY (PACKAGED ONLY).	13		8.8	0.7
2890	BREAKFAST FOODS	184	43 945	3.0	1.9	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	10		8.5	0.5
2910	FLOUR, RELATED PRODUCTS	223	65 703	4.2	2.9	2115	FROZEN MEATS (PACKAGED ONLY).	6		4.9	0.1
2920	MARGARINE, SHORTENINGS, ETC..	233	71 793	4.5	3.2	2117	OTHER PACKAGED FROZEN FOODS	8		4.6	0.3
2930	PET FOODS--ALL KINDS.	175	59 132	4.0	2.6		COMMODITIES N.E.C..	(X)		(X)	0.1
2940	ORIEO FRUITS, VEGETABLES.	143	15 860	1.3	0.7	2210	BUTTER AND CHEESE	13		4.8	0.7
2950	SOFT DRINKS, BOTTLED WATERS	134	26 953	2.1	1.2	2310	EGGS.	168		49.5	34.4
2960	FOODS, N.E.C.	85	131 563	13.8	5.8		POULTRY	150		81.0	58.2
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	23	3 292	1.0	0.1	2321	LIVE POULTRY.	18		95.3	12.1
3610	HARDWARE	57	9 784	2.8	0.4	2322	DRESSED POULTRY (KILLED).	4		63.5	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP.	7	4 013	1.4	0.2	2323	DRESSED POULTRY (RESALES)	130		77.8	46.0
5120	SCHOOL EQUIPMENT, SUPPLIES.	83	7 396	1.0	0.3		(D)				
5220	CUSTODIAL, JANITORIAL SUPPLIES.	4	2 016	5.5	0.1	2510	FISH, SEAFOOD (FRESH AND FROZEN).	16		7.9	0.6
7110	CIGARETTES, CIGARS, TOBACCO	175	216 727	13.6	9.6	2610	MEATS, PROVISIONS	15		6.0	0.6
7111	CIGARETTES.	171	183 473	11.5	8.1	2611	FRESH, FROZEN MEATS	6		7.1	0.5
7112	CIGARS	126	14 518	1.3	0.6		COMMODITIES N.E.C..	(X)		(X)	0.1
7113	OTHER TOBACCO	148	18 735	1.4	0.8	2860	CANNED, BOTTLED FOODS	7		0.9	0.1
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)	2920	MARGARINE, SHORTENINGS, ETC..	13		13.9	2.3
7510	PERSONAL SERVICE PAPERS	189	60 464	3.6	2.7	2921	MARGARINE, BUTTER SUBSTITUTES	11		13.4	2.2
7520	INDUSTRIAL PAPERS	134	21 639	2.0	1.0	2922	SHORTENINGS, COOKING OILS	7		3.7	0.1
7610	STATIONERY, OFFICE SUPPLIES	30	2 749	0.6	0.1	8720	FEEDS (MIXED AND OTHER)	16		14.7	1.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	28	4 733	1.2	0.2	8721	POULTRY, LIVESTOCK FEED	16		14.7	1.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5	1 908	1.2	0.1		COMMODITIES N.E.C..	(X)		(X)	0.5
8630	TOYS, GAMES, FIREWORKS, ETC.	19	1 533	0.8	0.1		CONFECTIONERY (SIC 5145)				
8720	FEEDS (MIXED AND OTHER)	58	6 732	3.5	0.3		TOTAL	199	101 717	(X)	100.0
8750	AGRICULTURAL CHEMICALS.	7	2 283	3.9	0.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	4	52	1.1	0.1
9750	SMOKERS' SUPPLIES AND PIPES	14	8 827	4.7	0.4	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	13	295	3.4	0.3
9760	MISCELLANEOUS LINES	18	2 766	2.1	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.).	20	624	3.7	0.6
9930	OTHER LABOR, SERVICE RECEIPTS	25	6 422	1.6	0.3	1610	SOAPS AND OETEPGENTS.	6	113	3.4	0.1
	COMMODITIES N.E.C..	(X)	15 047	(X)	0.7	2410	CONFECTIONERY	199	88 518	87.0	87.0
	FROZEN FOODS (SIC 5142)					2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	4	112	5.0	0.1
	TOTAL	100	170 255	(X)	100.0	2830	TEA, SPICES	11	108	8.2	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	100	143 518	84.3	84.3	2840	BAKERY PRODUCTS	9	505	7.1	0.5
2111	FROZEN FRUITS, JUICES	40	8 966	10.2	5.3	2860	CANNED, BOTTLED FOODS	24	454	4.1	0.4
2112	FROZEN VEGETABLES, JUICES	43	14 480	14.4	8.5	2920	MARGARINE, SHORTENINGS, ETC..	15	117	2.6	0.1
2113	FROZEN POULTRY (PACKAGED ONLY).	38	4 391	6.1	2.6	2960	FOODS, N.E.C.	13	464	15.5	0.5
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	78	71 096	46.4	41.8	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	11	1 353	10.5	1.3
2115	FROZEN MEATS (PACKAGED ONLY)	53	18 725	23.2	11.0	5120	SCHOOL EQUIPMENT, SUPPLIES.	17	1 843	15.0	1.8
2116	FROZEN PREPARED FOODS, ETC.	38	14 673	17.2	8.6	7110	CIGARETTES, CIGARS, TOBACCO	24	4 056	27.2	4.0
2117	OTHER PACKAGED FROZEN FOODS	40	11 187	13.8	6.6						
2210	BUTTER AND CHEESE	15	2 031	4.4	1.2						
2240	OTHER DAIRY PRODUCTS.	3	109	12.2	0.1						
2310	EGGS.	4	86	1.1	0.1						
2320	POULTRY	9	1 301	9.3	0.8						
2410	CONFECTIONERY	6	332	1.5	0.2						
2413	FOUNTAIN FRUITS, SYRUPS	6	232	1.1	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
751	PERSONAL SERVICE PAPERS	24	767	7.2	0.8	2710	FRESH FRUITS, VEGETABLES.	564	524 323	90.0	90.0
7520	INDUSTRIAL PAPERS	13	300	2.9	0.3	2711	FRESH FRUITS, BERRIES, MELONS	445	231 219	49.8	39.7
7870	KITCHEN UTENSILS, TOOLS, ETC.	6	374	5.1	0.4	2712	FRESH VEGETABLES.	445	293 104	61.7	50.3
8630	TOYS, GAMES, FIREWORKS, ETC.	15	772	5.5	0.8						
9750	SMOKERS' SUPPLIES AND PIPES	4	137	5.4	0.1	2860	CANNED, BOTTLED FOODS	33	5 498	10.9	0.9
9760	MISCELLANEOUS LINES	6	390	4.7	0.4	2861	CANNED, BOTTLED JUICES, DRINKS.	19	1 181	5.1	0.2
	COMMODITIES N.E.C.	(X)	363	(X)	0.4	2863	CANNED, BOTTLED FRUITS, VEGS.	22	2 611	7.1	0.4
	FISH AND SEAFOODS (SIC 5146)					2867	OTHER CANNED, BOTTLED FOODS	14	1 309	5.6	0.2
	TOTAL	169		(X)	100.0		COMMODITIES N.E.C.	(X)	397	(X)	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	18		20.5	5.1	2870	SUGAR--REFINED.	14	349	1.5	0.1
2111	FROZEN FRUITS, JUICES	8		2.0	0.2	2910	FLOUR, RELATED PRODUCTS	14	404	1.7	0.1
2112	FROZEN VEGETABLES, JUICES	8		6.0	0.7	2920	MARGARINE, SHORTENINGS, ETC.	33	2 052	2.7	0.4
2113	FROZEN POULTRY (PACKAGED ONLY)	8		5.0	0.5	2921	MARGARINE, BUTTER SUBSTITUTES	20	752	3.3	0.1
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	18		10.0	2.5	2922	SHORTENINGS, COOKING OILS	26	1 300	1.8	0.2
2115	FROZEN MEATS (PACKAGED ONLY)	8		11.0	1.2	2960	FOODS, N.E.C.	21	1 281	2.3	0.2
2510	FISH, SEAFOOD (FRESH AND FROZEN)	169		94.4	94.4	7510	PERSONAL SERVICE PAPERS	14	1 297	2.5	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	8		1.4	0.4	7520	INDUSTRIAL PAPERS	3	424	4.6	0.1
	COMMODITIES N.E.C.	(X)		(X)	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	11	2 830	19.4	0.5
	MEAT AND MEAT PRODUCTS (SIC 5147)						COMMODITIES N.E.C.	(X)	1 390	(X)	0.2
	TOTAL	426	727 874	(X)	100.0		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	73	9 131	7.6	1.3		TOTAL	534	775 665	(X)	100.0
2111	FROZEN FRUITS, JUICES	17	741	3.1	0.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	15	2 784	15.7	0.4
2112	FROZEN VEGETABLES, JUICES	13	1 541	7.5	0.2	1430	BEAUTY AIDS (TOILETRIES, ETC.)	19	4 531	2.7	0.6
2113	FROZEN POULTRY (PACKAGED ONLY)	21	695	1.2	0.1	1610	SOAPS AND DETERGENTS.	86	12 118	9.0	1.6
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	34	2 431	3.6	0.3	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	39	21 648	8.0	2.8
2115	FROZEN MEATS (PACKAGED ONLY)	49	2 757	5.4	0.4	2111	FROZEN FRUITS, JUICES	15	14 505	6.0	1.9
2116	FROZEN PREPARED FOODS, ETC.	6	495	6.8	0.1	2112	FROZEN VEGETABLES, JUICES	13	4 608	24.7	0.6
2117	OTHER PACKAGED FROZEN FOODS	13	471	3.5	0.1	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	6	416	4.2	0.1
221	BUTTER AND CHEESE	88	4 079	3.1	0.6	2115	FROZEN MEATS (PACKAGED ONLY)	9	1 396	8.2	0.2
2310	EGGS.	29	1 147	3.5	0.2		COMMODITIES N.E.C.	(X)	723	(X)	0.1
2320	POULTRY	83	14 948	13.2	2.1	2210	BUTTER AND CHEESE	19	2 347	4.9	0.3
2510	FISH, SEAFOOD (FRESH AND FROZEN)	14	597	3.9	0.1	2230	MILK, CREAM (FLUID)	6	427	4.9	0.1
2610	MEATS, PROVISIONS	426	684 905	94.1	94.1	2240	OTHER DAIRY PRODUCTS	8	1 992	5.3	0.3
2611	FRESH, FROZEN MEATS	386	568 428	84.8	78.1	2320	POULTRY	11	1 915	4.7	0.2
2612	SAUSAGE, MEAT LOAVES.	211	54 636	16.1	7.5	2410	CONFECTIONERY	75	6 060	2.7	0.8
2613	CURED, BOILED, SMOKED MEATS	217	46 044	13.7	6.3	2411	CANDY (ALL KINDS)	48	4 185	2.1	0.5
2614	OTHER MEAT PRODUCTS	108	15 797	8.8	2.2	2412	CHEWING GUM	32	388	1.0	0.1
2710	FRESH FRUITS, VEGETABLES.	19	1 902	11.2	0.3	2414	NUTS, OTHER CONFECTIONS	32	1 140	1.9	0.1
2830	TEA, SPICES	5	456	8.0	0.1		COMMODITIES N.E.C.	(X)	347	(X)	(Z)
2850	FOOD AND BEVERAGE BASIC MATERIALS	3	364	30.0	0.1	2510	FISH, SEAFOOD (FRESH AND FROZEN)	4	6 087	13.2	0.8
2860	CANNED, BOTTLED FOODS	42	4 887	9.0	0.7	2610	MEATS, PROVISIONS	23	27 300	15.5	3.5
2920	MARGARINE, SHORTENINGS, ETC.	50	2 697	4.8	0.4	2611	FRESH, FROZEN MEATS	12	15 612	9.4	2.0
2921	MARGARINE, BUTTER SUBSTITUTES	50	1 092	2.0	0.2	2613	CURED, BOILED, SMOKED MEATS	7	11 609	8.3	1.5
2922	SHORTENINGS, COOKING OILS	41	1 605	3.2	0.2		COMMODITIES N.E.C.	(X)	79	(X)	(Z)
2950	SOFT DRINKS, BOTTLED WATERS	9	391	4.3	0.1	2710	FRESH FRUITS, VEGETABLES.	13	6 911	4.0	0.9
2960	FOODS, N.E.C.	7	760	13.3	0.1	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	62	5 499	8.4	0.7
	COMMODITIES N.E.C.	(X)	1 610	(X)	0.2	2820	COFFEE--GREEN	15	100 006	93.1	12.9
	FRESH FRUITS AND VEGETABLES (SIC 5148)					2830	TEA, SPICES	88	11 485	10.4	1.5
	TOTAL	564	582 771	(X)	100.0	2840	BAKERY PRODUCTS	90	22 299	68.0	2.9
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	76	37 864	25.9	6.5	2860	CANNED, BOTTLED FOODS	209	341 712	69.0	44.1
2111	FROZEN FRUITS, JUICES	43	3 785	3.6	0.6	2870	SUGAR--REFINED.	79	6 278	5.6	0.8
2112	FROZEN VEGETABLES, JUICES	52	10 792	10.9	1.9	2890	BREAKFAST FOODS	51	1 393	2.5	0.2
2113	FROZEN POULTRY (PACKAGED ONLY)	22	2 034	2.8	0.3	2910	FLOUR, RELATED PRODUCTS	77	14 484	19.3	1.9
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	47	7 914	7.3	1.4	2920	MARGARINE, SHORTENINGS, ETC.	83	5 337	5.9	0.7
2115	FROZEN MEATS (PACKAGED ONLY)	43	4 306	4.5	0.7	2921	MARGARINE, BUTTER SUBSTITUTES	25	1 587	3.9	0.2
2116	FROZEN PREPARED FOODS, ETC.	33	4 190	4.7	0.7	2922	SHORTENINGS, COOKING OILS	81	3 750	4.5	0.5
2117	OTHER PACKAGED FROZEN FOODS	24	4 842	6.8	0.8	2930	PET FOODS--ALL KINDS.	68	15 119	29.8	1.9
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2940	ORIOLE FRUITS, VEGETABLES.	45	41 742	34.7	5.4
2210	BUTTER AND CHEESE	13	682	3.9	0.1	2950	SOFT DRINKS, BOTTLED WATERS	100	21 384	49.9	2.8
2310	EGGS.	14	565	3.5	0.1	2960	FOODS, N.E.C.	120	36 592	51.2	4.7
2320	POULTRY	21	1 484	9.1	0.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	9	899	5.1	0.1
2410	CONFECTIONERY	19	595	1.6	0.1	3610	HARDWARE.	21	14 609	32.0	1.9
2413	FOUNTAIN FRUITS, SYRUPS	10	416	1.4	0.1	4180	STORE, RESTAURANT FIXTURES, EQUIP.	6	638	2.0	0.1
	COMMODITIES N.E.C.	(X)	179	(X)	(Z)	4410	FOOD PROCESSING MACHINERY, EQUIP.	4	979	21.0	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN)	6	335	4.1	0.1	7110	CIGARETTES, CIGARS, TOBACCO	90	26 440	9.7	3.4
2610	MEATS, PROVISIONS	16	1 398	5.0	0.2	7510	PERSONAL SERVICE PAPERS	51	2 608	4.3	0.3
2611	FRESH, FROZEN MEATS	11	1 025	5.0	0.2	7520	INDUSTRIAL PAPERS	32	626	1.8	0.1
	COMMODITIES N.E.C.	(X)	373	(X)	0.1	7610	STATIONERY, OFFICE SUPPLIES	8	471	1.7	0.1
						7870	KITCHEN UTENSILS, TOOLS, ETC.	15	754	5.8	0.1
						8720	FEEQS (MIXED AND OTHER)	24	1 774	9.0	0.2
						9720	VEG. OILS (COTTONSEED, LINSEED)	4	2 656	30.2	0.3
						9760	MISCELLANEOUS LINES	8	701	7.5	0.1
							COMMODITIES N.E.C.	(X)	4 860	(X)	0.6

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	COTTON (SIC 5152)										
	TOTAL	161	897 803	(X)	100.0	1620	INDUSTRIAL CHEMICALS,	452	314 066	91.0	74.0
						4450	OIL WELL, OIL REFINING MACH. EQUIP.	5	283	4.3	0.1
						5220	CUSTOMER, JANITORIAL SUPPLIES, . . .	59	3 835	6.9	0.9
						5230	LAUNDRY, DRY-CLEANING MACHINES, . .	9	561	7.0	0.1
						7510	PERSONAL SERVICE PAPERS	16	354	6.3	0.1
3110	COTTON (RAW), INCLUDING LINTERS . .	161	889 087	99.0	99.0	8740	FERTILIZER, FERTILIZER MATERIALS, . .	43	3 223	5.1	0.8
3120	GRAINS, BEANS, ETC.	8	1 251	16.8	0.1	8750	AGRICULTURAL CHEMICALS,	45	6 756	7.7	1.6
3240	OIL SEEDS, OIL NUTS, OIL KERNELS, . .	9	1 024	10.3	0.1	9720	VEG. OILS (COTTONSEED, LINSEED) . .	5	3 821	17.7	0.9
5530	OILS, GREASES, OTHER PETROLEUM PROD	5	1 323	2.3	0.1	9760	MISCELLANEOUS LINES	20	752	9.8	0.2
8740	FERTILIZER, FERTILIZER MATERIALS, . .	9	582	6.6	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	14	253	8.5	0.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	9	692	3.3	0.1		COMMODITIES N.E.C.	(X)	69 141	(X)	16.3
	COMMODITIES N.E.C.	(X)	3 844	(X)	0.4						
	GRAIN (SIC 5153)						PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
	TOTAL	866	1 909 402	(X)	100.0		TOTAL	1 595	1 163 148	(X)	100.0
3110	COTTON (RAW), INCLUDING LINTERS . .	3	4 970	21.6	0.3		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
3120	GRAINS, BEANS, ETC.	866	1 784 453	93.5	93.5		TOTAL	1 043	2 012 173	(X)	100.0
3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	20	6 031	19.4	0.3		BEER AND ALE (SIC 5181)				
3131	CATTLE, CALVES,	16	5 922	19.8	0.3		TOTAL	586	721 865	(X)	100.0
	COMMODITIES N.E.C.	(X)	109	(X)	(Z)	2950	SOFT DRINKS, BOTTLED WATERS	14	694	4.7	0.1
3610	HARWARE,	21	1 013	4.1	0.1	7110	CIGARETTES, CIGARS, TOBACCO	10	1 729	22.1	0.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	36	1 124	3.1	0.1	7111	CIGARETTES,	10	1 545	19.7	0.2
6510	GASOLINE, KEROSENE,	62	4 922	5.7	0.3		COMMODITIES N.E.C.	(X)	184	(X)	(Z)
8710	HAY, STRAW, ALFALFA, OTHER,	44	1 789	4.7	0.1	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	586	709 663	98.3	98.3
8720	FEEDS (MIXED AND OTHER)	237	25 414	9.1	1.3	7211	BEER, ALE, ETC.	579	643 757	93.2	89.2
8721	POULTRY, LIVESTOCK FEED	114	10 994	9.6	0.6	7212	STATE, COUNTY, LOCAL TAXES,	235	65 906	19.5	9.1
8722	FEEDS BOUGHT AND SOLD	176	14 420	6.7	0.8	7310	WINE,	25	7 756	20.3	1.1
8730	FEED INGREDIENTS,	112	9 430	7.8	0.5	7320	SPIRITS	3	425	3.2	0.1
8740	FERTILIZER, FERTILIZER MATERIALS, . .	283	29 205	9.7	1.5		COMMODITIES N.E.C.	(X)	1 598	(X)	0.2
8750	AGRICULTURAL CHEMICALS,	173	7 939	4.3	0.4		WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)				
8760	SEEDS	194	9 185	4.1	0.5		TOTAL	148	670 509	(X)	100.0
9760	MISCELLANEOUS LINES	30	1 805	3.4	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	3	4 910	40.0	0.7
9920	COMMODITY CREDIT RECEIPTS	178	5 653	2.0	0.3	7110	CIGARETTES, CIGARS, TOBACCO	9	4 852	17.9	0.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	163	8 899	1.2	0.5	7111	CIGARETTES,	9	4 852	17.9	0.7
	COMMODITIES N.E.C.	(X)	7 570	(X)	0.4	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	23	9 288	11.1	1.4
	LIVESTOCK (SIC 5154)					7310	WINE,	130	77 236	12.8	11.5
	TOTAL	208	743 274	(X)	100.0	7320	SPIRITS	137	573 112	86.4	85.5
3120	GRAINS, BEANS, ETC.	13	5 133	9.0	0.7		COMMODITIES N.E.C.	(X)	1 111	(X)	0.2
3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	208	726 996	97.8	97.8		FARM SUPPLIES (SIC 5191)				
8720	FEEDS (MIXED AND OTHER)	28	10 110	12.8	1.4		TOTAL	2 363	1 229 373	(X)	100.0
8721	POULTRY, LIVESTOCK FEED	20	9 229	13.5	1.2	1220	NEW AND REBUILT PARTS, ETC.	37	1 814	2.1	0.1
8722	FEEDS BOUGHT AND SOLD	10	881	4.9	0.1	1310	TIRES AND TUBES	118	7 652	5.4	0.6
8740	FERTILIZER, FERTILIZER MATERIALS, . .	5	396	4.1	0.1	1620	INDUSTRIAL CHEMICALS,	10	1 191	14.9	0.1
	COMMODITIES N.E.C.	(X)	639	(X)	0.1	2310	EGGS,	39	3 472	15.1	0.3
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					2320	POULTRY	15	6 102	28.3	0.5
	TOTAL	122	189 046	(X)	100.0	2850	FOOD AND BEVERAGE BASIC MATERIALS	4	1 091	19.6	0.1
2960	FOODS, (N.E.C.)	8	3 590	10.0	1.9	2860	CANNED, BOTTLED FOODS	10	1 654	26.1	0.1
3210	HIDES, SKINS, PELTS	39	90 487	99.1	47.9	2930	PET FOODS—ALL KINDS,	532	5 846	3.1	0.5
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS), . .	31	17 385	97.0	9.2	2960	FOODS, N.E.C.	27	2 382	14.7	0.2
3231	RAW WOOL,	31	17 385	97.0	9.2	3120	GRAINS, BEANS, ETC.	740	88 977	19.9	7.2
3240	OIL SEEDS, OIL NUTS, OIL KERNELS, . .	6	1 745	73.8	0.9						
3250	PEANUTS—UNROASTED,	19	53 454	83.0	28.3	3240	OIL SEEDS, OIL NUTS, OIL KERNELS, . .	10	2 086	13.1	0.2
3260	NUTS (EDIBLE)—SHELLED, UNSHELLED . .	21	8 616	95.1	4.6	3610	HARWARE,	227	11 130	6.2	0.9
3270	OTHER INEDIBLE FARM PRODUCTS,	14	4 661	83.3	2.5	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	251	6 113	5.2	0.5
8720	FEEDS (MIXED AND OTHER)	6	190	12.9	0.1	4320	FARM, GARDEN MACHINERY, PARTS, . . .	206	10 371	5.2	0.8
8722	FEEDS BOUGHT AND SOLD	4	176	14.6	0.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	4	994	1.4	0.1
	COMMODITIES N.E.C.	(X)	14	(X)	(Z)	6220	IRON, STEEL PRODUCTS (FLAT)	23	730	3.6	0.1
8730	FEED INGREDIENTS,	8	1 435	4.0	0.8	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	10	4 218	5.7	0.3
8740	FERTILIZER, FERTILIZER MATERIALS, . .	6	112	2.3	0.1	6510	GASOLINE, KEROSENE,	102	14 531	8.4	1.2
8760	SEEDS	10	3 792	9.4	2.0	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	17	2 286	8.6	0.2
9760	MISCELLANEOUS LINES	10	558	1.5	0.3	6530	OILS, GREASES, OTHER PETROLEUM PROD	85	4 759	3.0	0.4
9920	COMMODITY CREDIT RECEIPTS	10	1 207	3.0	0.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES,	27	828	3.6	0.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	359	1.0	0.2	8710	HAY, STRAW, ALFALFA, OTHER,	366	20 782	14.3	1.7
	COMMODITIES N.E.C.	(X)	1 455	(X)	0.8	8720	FEEDS (MIXED AND OTHER)	1 611	351 977	46.3	28.6
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)					8730	FEED INGREDIENTS,	428	77 203	33.1	6.3
	TOTAL	484	424 133	(X)	100.0	8740	FERTILIZER, FERTILIZER MATERIALS, . .	1 557	251 266	32.3	20.4
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	9	450	7.3	0.1	8750	AGRICULTURAL CHEMICALS,	1 496	175 740	23.9	14.3
1610	SOAPS AND DETERGENTS,	104	20 638	19.5	4.9	8760	SEEDS	1 168	150 668	23.5	12.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling the line	All estab-lish-ments ¹					Estab-lish-ments handling the line	All estab-lish-ments ¹
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	83	3 593	11.1	0.3	2870	SUGAR--REFINED.	10	(D)	5.1	0.3
9111	CUT FLOWERS, POTTED PLANTS. . . .	57	1 004	4.2	0.1	2910	FLOUR, RELATED PRODUCTS.	9		1.9	0.1
9112	FLORISTS' SUPPLIES, NURSERY STOCK	45	2 589	18.5	0.2	2920	MARGARINE, SHORTENINGS, ETC.. . .	10		5.5	0.3
9760	MISCELLANEOUS LINES.	64	2 410	7.6	0.2	2921	MARGARINE, BUTTER SUBSTITUTES. .	6		2.9	0.2
9930	OTHER LABOR, SERVICE RECEIPTS. . .	245	4 835	4.8	0.4	2922	SHORTENINGS, COOKING OILS. . . .	9		3.7	0.2
	COMMOOITIES N.E.C..	(X)	12 672	(X)	1.0	2930	PET FOODS--ALL KINOS.	6		1.3	0.1
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					2950	SOFT ORINKS, BOTTLED WATERS. . . .	8		6.6	0.1
	TOTAL.	234		(X)	100.0	2960	FOODS, N.E.C..	8		11.6	0.5
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	14		5.2	0.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	13		5.2	0.3
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	57		6.0	1.3	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	34		2.9	0.4
1430	BEAUTY AIOS (TOILETRIES, ETC.). . .	48		4.4	1.2	7110	CIGARETTES, CIGARS, TOBACCO. . . .	234	79.3	79.3	
1610	SOAPS AND OETERGENTS.	13		3.0	0.2	7111	CIGARETTES.	231	64.7	64.3	
						7112	CIGARS.	216	10.7	10.3	
2110	FROZEN FOODS (OUICK-FROZEN, PKGO.).	4		11.0	0.5	7113	OTHER TOBACCO.	193	5.8	4.8	
2111	FROZEN FRUITS, JUICES.	4		3.0	0.1	7320	SPIRITS.	3	33.9	0.4	
	COMMOOITIES N.E.C..	(X)		(X)	0.3	7510	PERSONAL SERVICE PAPERS.	61	2.5	0.7	
2410	CONFECTIONERY.	183		13.4	10.6	7520	INDUSTRIAL PAPERS.	16	3.1	0.1	
2411	CANDY (ALL KINOS).	182		10.5	8.2	8630	TOYS, GAMES, FIREWORKS, ETC.. . .	9	1.9	0.1	
2412	CHEWING GUM.	146		2.8	1.7	8720	FEEOS (MIXEO AND OTHER).	4	15.9	0.1	
2413	FOUNTAIN FRUITS, SYRUPS.	73		1.9	0.6	9750	SMOKERS' SUPPLIES AND PIPES. . . .	54	2.6	0.9	
2414	NUTS, OTHER CONFECTIONS.	39		1.0	0.2	9760	MISCELLANEOUS LINES.	14	9.6	0.9	
							COMMOOITIES N.E.C..	(X)	(X)	0.4	
2610	MEATS, PROVISIONS.	5		2.8	0.1		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
2710	FRESH FRUITS, VEGETABLES.	3		9.0	0.2		TOTAL.	183	(D)	(X)	100.0
2712	FRESH VEGETABLES.	3		9.0	0.2		NONOURABLE GOOOS, N.E.C. (SIC 5199) ²				
2810	COFFEE--ROASTEO (INCLUOING SOLUBLE)	9		5.6	0.3		TOTAL.	983	685 280	(X)	100.0
2830	TEA, SPICES.	6		5.0	0.2						
2860	CANNEO, BOTTLEO FOODS.	15		2.5	0.2						
2863	CANNEO, BOTTLEO FRUITS, VEGS.. .	5		6.2	0.1						
	COMMOOITIES N.E.C..	(X)		(X)	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

A Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

Mountain

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7850	FLOOR COVERINGS	7	722	2.1	0.2	8820	JEWELRY, SILVERWARE, TROPHIES . . .	7	(D)	13.6	3.9
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	197	239 093	57.3	49.8	8821	CLOCKS, WATCHES, WATCH MOVEMENTS .	7		9.4	2.7
							COMMODITIES N.E.C.	(X)		(X)	1.2
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) .	162	75 107	20.3	15.6					0.8	0.1
8121	HARDWOOD	72	13 987	8.5	2.9	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	5		11.9	2.7
8122	SOFTWOOD	146	61 120	17.0	12.7	9760	MISCELLANEOUS LINES	5	(X)	(X)	4.8
							COMMODITIES N.E.C.	(X)			
8130	WOOD SHINGLES	52	4 583	2.9	1.0		PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043) ²				
8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	131	53 160	18.2	11.1		TOTAL	47	(D)	(X)	100.0
8150	METAL MILLWORK (DOORS, ETC.)	50	9 953	10.0	2.1		METALS SERVICE CENTERS AND OFFICES (SIC 5051)				
8160	VENEER, OTHER WOOD PRODUCTS	18	3 793	8.8	0.8		TOTAL	196		(X)	100.0
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	9	1 198	2.1	0.2	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	4		4.2	0.1
8230	CEMENT, LIME, PLASTIC, STUCCO	42	1 469	1.2	0.3	3610	HARDWARE	32		5.2	1.0
8310	GLASS (FLAT, BRICK, ETC.)	24	6 005	1.0	0.1	3614	HAND TOOLS (INCL. POWER), CUTLERY .	32		5.2	1.0
8410	INSULATION MATERIALS AND BOARD . . .	72	9 679	4.3	2.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	22		7.3	1.1
						4320	FARM, DAIRY MACHINERY, PARTS	4		25.4	0.2
8420	ROOFING, SIDING EQUIPMENT	87	14 527	5.5	3.0	4322	HARVESTING MACHINERY, EQUIPMENT . .	4		5.9	0.1
8421	ASPHALT SHINGLES, ROOFING	79	9 469	4.3	2.0	4323	LAND PREPARATION MACHINERY, ETC. . .	4		5.9	0.1
8422	ASBESTOS CEMENT ROOFING, SIDING . . .	8	3 680	7.8	0.8	4324	DAIRY FARM, BARN EQUIPMENT	4		5.9	0.1
8423	GALVANIZED IRON, STEEL SHEETS	24	955	2.3	0.2	4326	LIGHT INDUSTRIAL EQUIPMENT	4		5.9	0.1
8425	RAIN-CARRYING EQUIPMENT	16	175	1.3	0.1		COMMODITIES N.E.C.	(X)		(X)	(2)
	COMMODITIES N.E.C.	(X)	48	(X)	(2)	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	11		16.1	0.9
8510	BUILDING AND CONSTRUCTION PAPER . .	18	1 225	3.5	0.3	4424	FANS, BLOWERS (INDUSTRIAL EQUIP.) . .	11		16.1	0.9
8520	WALLBOARD, HARDBOARD	91	13 327	6.1	2.8	4450	OIL WELL, OIL REFINING MACH. EQUIP. .	15		26.9	2.0
8530	ADHESIVES, MASTICS	28	568	0.9	0.1	4480	USED OR REBUILT MACHINERY, EQUIP. .	4		3.7	0.1
8550	PLASTIC BUILDING MATERIALS	15	1 187	2.4	0.2	4483	OTHER USED OR REBUILT MACHINERY . .	4		3.7	0.1
8560	PREFABRICATED STRUCTURAL ASSEMBLIES .	15	2 958	6.8	0.6	4610	INDUSTRIAL VALVES, FITTINGS	19		16.5	2.1
8561	STRUCTURAL ASSEMBLIES	15	2 958	6.8	0.6	4840	ABRASIVES, ABRASIVE MATERIALS . . .	6		1.4	0.1
8570	OTHER BUILDING MATERIALS	26	7 610	11.9	1.6	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	19		13.9	1.2
9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	6	283	0.6	0.1	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	21		25.2	1.6
9760	MISCELLANEOUS LINES	7	1 263	8.4	0.3	6211	SHEET BARS, TIN PLATE BARS	6		27.7	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	14	1 135	1.8	0.2	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS .	8		38.3	1.6
	COMMODITIES N.E.C.	(X)	7 037	(X)	1.5		COMMODITIES N.E.C.	(X)		(X)	(2)
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039) ²					6220	IRON, STEEL PRODUCTS (FLAT)	101		29.3	16.7
	TOTAL	312	248 784	(X)	100.0	6221	PLATES	77		11.5	5.1
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					6222	STRIP (HOT, COLD-ROLLED)	61		3.2	0.9
	TOTAL	150	159 245	(X)	100.0	6223	SHEETS (COLD-ROLLED)	28		4.4	0.9
1220	NEW AND REBUILT PARTS, ETC.	5	1 347	16.4	0.8	6224	SHEETS (HOT-ROLLED)	77		6.9	3.1
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	5	305	14.1	0.3	6225	BLACKPLATE	18		5.1	0.4
1620	INDUSTRIAL CHEMICALS	3	273	10.0	0.2	6226	SHEETS (GALVANIZED, OTHER COATED) .	53		10.6	4.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	5	840	12.0	0.5	6228	FABRICATED AND STRUCTURAL PLATE . .	20		7.2	0.5
1910	SHOES, OTHER FOOTWEAR	5	220	4.7	0.1	6229	OTHER FLAT IRON, STEEL PRODUCTS . .	48		7.9	1.7
3610	HARDWARE	5	290	5.2	0.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	73		20.4	6.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	5	1 058	28.2	0.7	6231	WIRE--PLAIN, COATED, BARBED, ETC. .	34		11.4	1.3
5120	SCHOOL EQUIPMENT, SUPPLIES	3	532	18.8	0.3	6232	NAILS AND STAPLES	39		17.3	2.2
5420	SHIP, BOAT, MARINE PROPULSION MACH. .	3	610	41.0	0.4	6233	WOVEN, WELDED WIRE FENCING, PARTS .	39		8.3	1.1
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	308	20.6	0.2	6234	WIRE ROPE AND STRAND, BALE TIES . .	19		2.3	0.2
8610	PHOTOGRAPHIC GOODS	3	103	1.4	0.1	6235	REINFORCEMENT MESH--WELDED, WOVEN	49		5.4	1.3
8620	SPORTING, ATHLETIC GOODS, BICYCLES .	113	112 788	90.9	70.8	6240	IRON, STEEL FINISHED PRODUCTS . . .	112		35.4	21.0
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	7	104	3.6	0.1	6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED .	87		13.8	6.8
8640	BOATS (OUTBOARD, ROW BOATS)	8	3 687	34.6	2.3	6243	BARS, COLD-FINISHED	67		6.3	2.8
8650	BILLIARDS, POOL, BOWLING EQUIPMENT .	11	19 216	95.1	12.1	6244	CONCRETE REINFORCEMENT BARS	87		9.3	3.9
8660	THEATER, STUDIO EQUIPMENT	5	2 339	100.0	1.5	6245	STRUCTURAL SHAPES	92		14.1	6.7
8670	OTHER RECREATION, HOBBY GOODS . . .	24	9 774	81.0	6.1	6248	OTHER FINISHED PRODUCTS	13		7.4	0.8
							COMMODITIES N.E.C.	(X)		(X)	-
8820	JEWELRY, SILVERWARE, TROPHIES . . .	2	199	6.2	0.1	6250	CAST IRON SOIL PIPE, TUBING	6		26.6	0.8
8824	SILVERWARE, PLATED WARE, ETC. . . .	3	104	12.8	0.1	6260	IRON, STEEL PIPE, TUBING	103		29.4	21.1
	COMMODITIES N.E.C.	(X)	95	(X)	0.1	6261	TUBING (MECHANICAL AND PRESSURE) .	62		15.6	8.1
9510	OTHER TEXTILE PRODUCTS	3	762	13.6	0.5	6262	STANDARD STEEL PIPE	94		20.6	13.0
9513	CANVAS PRODUCTS, FELT, ETC.	3	759	13.5	0.5	6270	OTHER CARBON STEEL PRODUCTS	13		5.3	0.4
	COMMODITIES N.E.C.	(X)	3	(X)	(2)	6320	ALLOY STEEL	43		7.2	2.1
9760	MISCELLANEOUS LINES	5	562	13.2	0.4	6321	BARS, HOT-ROLLED OR COLD-FINISHED .	32		5.6	1.1
9930	OTHER LABOR, SERVICE RECEIPTS	7	542	8.0	0.3	6322	TOOL STEEL BARS	9		2.8	0.3
	COMMODITIES N.E.C.	(X)	3 166	(X)	2.0	6323	PIPE AND TUBING	9		0.7	0.1
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					6324	PLATE	20		3.2	0.5
	TOTAL	45		(X)	100.0	6325	OTHER ALLOY STEEL	5		1.2	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	5		2.6	0.4		COMMODITIES N.E.C.	(X)		(X)	-
7610	STATIONERY, OFFICE SUPPLIES	5		3.9	0.6	6330	STAINLESS STEEL	37		15.3	4.9
8620	SPORTING, ATHLETIC GOODS, BICYCLES .	5		6.3	1.2						
8621	ATHLETIC EQUIPMENT, SUPPLIES	3		19.5	0.8						
8623	BICYCLES	3		2.6	0.4						
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	45		86.1	86.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹	
6331	PLATES	21	(D)	3.9	1.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	3	262	4.0	0.1	
6332	STRIP	6		0.8	0.1	8150	METAL MILLWORK (DOORS, ETC.).	16	302	1.9	0.1	
6333	SHEETS	27		6.1	1.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	327	5.0	0.1	
6334	BAR, BAR-SIZE SHAPES	27		5.4	1.5	9930	OTHER LABOR, SERVICE RECEIPTS	20	1 674	18.6	0.4	
6335	OTHER STAINLESS STEEL	21		4.2	0.8		COMMODITIES N.E.C..	(X)	3 044	(X)	0.7	
	COMMODITIES N.E.C..	(X)		(X)	-							
6410	COPPER WIRE (ELECTRICAL ONLY)	6		39.2	0.4		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					
6420	OTHER COPPER, BRASS MILL PRODUCTS	35		7.7	2.1		TOTAL	91	209 803	(X)	100.0	
6421	FLAT PRODUCTS (SHEETS, ETC.).	23		3.7	0.7	122D	NEW AND REBUILT PARTS, ETC.	8	1 517	4.3	0.7	
6422	TUBULAR PRODUCTS (PIPES, TUBES)	29		2.8	0.7	3310	ELECTRICAL WIRING SUPPLIES.	13	1 028	2.6	0.5	
6423	ROD, NON-ELECTRICAL WIRE	19	4.4	0.7	3313	LIGHTING FIXTURES	3	344	2.6	0.2		
6430	ALUMINUM SHAPES, FORMS, ETC.	50	13.9	5.4	3314	ELECTRIC LAMPS.	8	672	2.6	0.3		
6431	PLATE (.250 INCH AND OVER)	30	2.4	0.7		COMMODITIES N.E.C..	(X)	12	(X)	(Z)		
6432	SHEET, COIL (.006 TO .249 INCH)	35	8.0	2.4	3410	NONCONDENSED RADIOS AND PHONOGRAPHS	38	10 386	7.4	5.0		
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	35	3.0	0.9	3420	MAJOR APPLIANCES, TV SETS, ETC.	78	147 014	72.5	70.1		
6434	PIPE AND TUBING (INCL. HOLLOW BAR)	27	2.1	0.5	3421	ELECTRIC HOME KITCHEN EQUIPMENT	50	33 141	23.6	15.8		
6435	OTHER EXTRUDED SHAPES	22	3.6	0.9	3422	ELECTRIC HOME LAUNDRY EQUIPMENT	45	20 213	13.3	9.6		
6436	FOILS	5	3.4	0.1	3423	TV SETS	55	63 380	33.3	30.2		
6440	NONFERROUS METALS, MINERALS, DRES	30	12.2	2.4	3424	CONSOLE RADIOS AND RECORD PLAYERS	55	10 519	5.7	5.0		
6442	NICKEL	12	5.7	0.6	3425	OTHER MAJOR APPLIANCES.	48	19 761	11.2	9.4		
6443	TIN, LEAD, ZINC, ETC.	16	23.4	1.7								
	COMMODITIES N.E.C..	(X)	(X)	-								
6610	PREPARED IRON AND STEEL SCRAP	28	4.4	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	23	8 367	21.8	4.0		
6620	UNPREPARED IRON AND STEEL SCRAP	24	3.7	0.1	3440	ROOM AIR CONDITIONERS	19	1 864	2.4	0.9		
8150	METAL MILLWORK (DOORS, ETC.).	6	4.9	0.1	3510	ELECTRONIC TUBES, PARTS, ETC.	30	4 386	3.5	2.1		
8570	OTHER BUILDING MATERIALS.	9	35.6	2.2	3511	ELECTRONIC TUBES.	25	2 207	1.9	1.1		
9210	LOGS, PILES, PULPWOOD, POLES, ETC.	4	10.9	0.1	3513	ELECTRONIC PARTS.	12	1 397	1.9	0.7		
9760	MISCELLANEOUS LINES	6	2.6	0.1	3514	ACCESSORIES, TESTING EQUIPMENT.	5	397	1.5	0.2		
9910	RECEIPTS FROM PROCESSING.	9	1.6	0.1		COMMODITIES N.E.C..	(X)	385	(X)	0.2		
9930	OTHER LABOR, SERVICE RECEIPTS	11	1.9	0.1								
	COMMODITIES N.E.C..	(X)	(X)	2.2	3610	HARDWARE.	4	710	5.3	0.3		
	COAL AND OTHER MINERALS AND ORES (SIC 5052) ²				3710	WARM-AIR HEATING, COOLING EQUIPMENT	4	519	1.5	0.2		
	TOTAL	-	-	(X)	100.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4	278	1.1	0.1	
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				3810	CENTRAL AIR-CONDITIONING EQUIPMENT. RES. AND SMALL COM. (UNDER 5 HP)	4	378	2.0	0.2		
	TOTAL	345	416 462	(X)	100.0	3811		4	378	2.0	0.2	
1220	NEW AND REBUILT PARTS, ETC.	13	470	2.4	0.1	3820	PARTS, SUPPLIES, AND ACCESSORIES.	9	408	1.5	0.2	
1510	PAINTERS' SUPPLIES AND SUNDRIES	7	497	6.2	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	8	2 800	6.3	1.3	
3310	ELECTRICAL WIRING SUPPLIES.	337	368 187	89.1	88.4	5220	CUSTODIAL, JANITORIAL SUPPLIES.	4	216	27.5	0.1	
3311	INT. WIRING, CONSTR. MATERIALS.	272	191 549	50.2	46.0	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	4	956	5.6	0.5	
3312	OUTSIDE CONSTRUCTION MATERIALS.	158	37 837	15.2	9.1	7850	FLOOR COVERINGS	13	11 966	15.0	5.7	
3313	LIGHTING FIXTURES	283	57 752	15.4	13.9	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	4	610	4.8	0.3	
3314	ELECTRIC LAMPS.	246	17 840	5.0	4.3	8820	JEWELRY, SILVERWARE, TROPHIES	4	202	3.1	0.1	
3315	MOTORS, GENERATORS, ETC.	204	63 208	20.8	15.2	9310	PHONO, RECORDS, PRERECORDED TAPES	8	1 059	24.1	0.5	
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)	9760	MISCELLANEOUS LINES	8	2 225	6.3	1.1	
						9930	OTHER LABOR, SERVICE RECEIPTS	6	871	2.4	0.4	
							COMMODITIES N.E.C..	(X)	12 043	(X)	5.7	
							ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
							TOTAL	179	90 617	(X)	100.0	
3320	TELEPHONE AND SIGNAL EQUIPMENT.	25	5 450	9.4	1.3	3310	ELECTRICAL WIRING SUPPLIES.	16	172	2.2	0.2	
3410	NONCONDENSED RADIOS AND PHONOGRAPHS	11	874	2.1	0.2	3410	NONCONDENSED RADIOS AND PHONOGRAPHS	16	203	2.9	0.2	
3420	MAJOR APPLIANCES, TV SETS, ETC.	23	2 622	5.3	0.6	3420	MAJOR APPLIANCES, TV SETS, ETC.	18	1 070	23.4	1.2	
3423	TV SETS	9	2 311	5.4	0.6	3421	ELECTRIC HOME KITCHEN EQUIPMENT	8	437	13.0	0.5	
3425	OTHER MAJOR APPLIANCES.	12	254	5.3	0.1	3423	TV SETS	15	306	8.1	0.3	
	COMMODITIES N.E.C..	(X)	57	(X)	(Z)	3424	CONSOLE RADIOS AND RECORD PLAYERS	10	327	10.3	0.4	
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	41	6 767	9.1	1.6	3510	ELECTRONIC TUBES, PARTS, ETC.	179	87 893	97.0	97.0	
3440	ROOM AIR CONDITIONERS	33	625	1.3	0.2	3511	ELECTRONIC TUBES.	106	13 975	24.2	15.4	
3510	ELECTRONIC TUBES, PARTS, ETC.	26	1 611	4.7	0.1	3512	TRANSISTORS AND/OR SEMICONDUCTORS	104	15 943	25.9	17.6	
3511	ELECTRONIC TUBES.	9	397	1.5	0.1	3513	ELECTRONIC PARTS.	113	25 169	41.2	27.8	
3515	INTERCOMMUNICATIONS EQUIPMENT	13	774	10.8	0.2	3514	ACCESSORIES, TESTING EQUIPMENT.	80	1 529	4.6	1.7	
3516	COM.	6	228	9.0	0.1	3515	INTERCOMMUNICATIONS EQUIPMENT	113	13 649	30.9	15.1	
	COMMODITIES N.E.C..	(X)	212	(X)	0.1	3516	COM.	94	17 627	43.0	19.5	
							COMMODITIES N.E.C..	(X)	1	(X)	-	
3610	HARDWARE.	23	2 664	11.4	0.6	9310	PHONO, RECORDS, PRERECORDED TAPES	6	71	8.2	0.1	
3710	WARM-AIR HEATING, COOLING EQUIPMENT	38	2 415	5.5	0.6	9930	OTHER LABOR, SERVICE RECEIPTS	8	148	13.7	0.2	
3720	RESIDENTIAL ELEC. SPACE HEATING	36	753	2.2	0.2		COMMODITIES N.E.C..	(X)	1 060	(X)	1.2	
3730	HYDRONICS EQUIPMENT, SUPPLIES	16	332	1.6	0.1		HARDWARE (SIC 5072)					
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	31	7 907	17.5	1.9		TOTAL	155	152 780	(X)	100.0	
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. RES. AND SMALL COM. (UNDER 5 HP)	18	3 690	12.4	0.9	1220	NEW AND REBUILT PARTS, ETC.	12	1 843	12.3	1.2	
3811	COMMODITIES N.E.C..	(X)	170	(X)	(Z)	1310	TIRES AND TUBES	5	374	3.8	0.2	
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	23	307	0.6	0.1	1510	PAINTERS' SUPPLIES AND SUNDRIES	36	4 546	4.9	3.0	
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	10	341	2.7	0.1	2930	PET FOODS—ALL KINDS.	4	169	2.1	0.1	
4420	GENERAL PURPOSE INDUSTRIAL MACH.	5	274	3.4	0.1	3310	ELECTRICAL WIRING SUPPLIES.	20	5 597	8.5	3.7	
4610	INDUSTRIAL VALVES, FITTINGS	5	767	5.6	0.2	3410	NONCONDENSED RADIOS AND PHONOGRAPHS	4	545	4.2	0.4	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	4 300	35.2	1.0							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	7	581	4.3	0.4	3812	RES. AND COM. (5 TO 20 HP) . . .	24		4.1	0.7
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	12	5 798	13.0	3.8	3813	INDUS. AND LARGE COM. (OVER 20 HP)	9		1.1	0.1
3610	HARDWARE.	155	85 607	56.0	56.0	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	12		2.4	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	12	1 404	4.5	0.9	3916	OTHER REFRIGERATION EQUIPMENT . .	7		2.8	0.1
3730	HYDRONICS EQUIPMENT, SUPPLIES	4	77	0.7	0.1		COMMODITIES N.E.C.	(X)		(X)	(2)
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	20	3 081	4.9	2.0	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	9		4.8	0.2
3741	PIPE FITTINGS, VALVES	16	1 477	2.4	1.0	4320	FARM, DAIRY MACHINERY, PARTS. . . .	5		17.9	0.5
3742	PLUMBING FIXTURES	6	821	2.8	0.5	4325	IRRIGATION EQUIPMENT.	5		17.9	0.5
3744	OTHER PLUMBING EQUIP., SUPPLIES . . .	14	727	1.6	0.5	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	11		1.7	0.1
	COMMODITIES N.E.C.	(X)	56	(X)	(2)	4610	INDUSTRIAL VALVES, FITTINGS	44		8.8	1.9
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4	189	1.5	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	5		1.9	0.1
3811	RES. AND SMALL COM. (UNDER 5 HP)	4	189	1.5	0.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	4		2.0	0.1
4150	CHINA, GLASSWARE (COMMERCIAL)	5	1 299	3.8	0.9	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	11		8.6	0.6
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	20	1 473	4.9	1.0	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	19		11.4	1.9
4320	FARM, DAIRY MACHINERY, PARTS. . . .	7	172	4.6	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	12	(D)	8.9	1.2
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	4	575	2.2	0.4	6231	WIRE--PLAIN, COATED, BARBED, ETC. . .	12		1.7	0.2
4610	INDUSTRIAL VALVES, FITTINGS	4	360	1.4	0.2	6232	NAILS AND STAPLES	12		3.2	0.4
4840	ABRASIVES, ABRASIVE MATERIALS	14	644	1.5	0.4	6233	WOVEN, WELDED WIRE FENCING, PARTS	10		2.7	0.4
4860	MECHANICAL RUBBER GOODS	7	463	1.7	0.3	6234	WIRE ROPE AND STRAND, BALE TIES . . .	6		1.5	0.1
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	11	363	0.8	0.2	6235	REINFORCEMENT MESH--WELDED, WOVEN	6		1.0	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	529	7.8	0.3	6240	IRON, STEEL FINISHED PRODUCTS	9		2.0	0.2
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	7	1 968	24.1	1.3	6250	CAST IRON SOIL PIPE, TUBING	90		6.4	2.7
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	32	7 101	7.9	4.6	6260	IRON, STEEL PIPE, TUBING.	132		10.0	5.7
6231	WIRE--PLAIN, COATED, BARBED, ETC. . .	20	1 519	2.5	1.0	6261	TUBING (MECHANICAL AND PRESSURE).	60		4.2	1.5
6232	NAILS AND STAPLES	27	4 377	5.7	2.9	6262	STANDARD STEEL PIPE	120		8.7	4.2
6233	WOVEN, WELDED WIRE FENCING, PARTS	12	456	1.8	0.3	7850	FLOOR COVERINGS	4		2.8	0.1
6234	WIRE ROPE AND STRAND, BALE TIES . . .	14	588	1.7	0.4	8150	METAL MILLWORK (DOORS, ETC.). . . .	4		2.6	0.1
6235	REINFORCEMENT MESH--WELDED, WOVEN	5	160	2.0	0.1	8420	ROOFING, SIDING EQUIPMENT	5		9.2	0.3
	COMMODITIES N.E.C.	(X)	1	(X)	(2)	8570	OTHER BUILDING MATERIALS.	14		8.8	1.0
6260	IRON, STEEL PIPE, TUBING.	18	1 846	3.9	1.2	9760	MISCELLANEOUS LINES	7		13.6	0.3
6261	TUBING (MECHANICAL AND PRESSURE).	5	139	1.5	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	11		18.5	0.1
6262	STANDARD STEEL PIPE	18	1 707	3.6	1.1		COMMODITIES N.E.C.	(X)		(X)	0.2
6610	PREPARED IRON AND STEEL SCRAP	4	339	6.5	0.2		WARM AIR HEATING, AIR-CONDITIONING				
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	5	283	0.9	0.2		EQUIPMENT, SUPPLIES (SIC 5075)				
7850	FLOOR COVERINGS	5	170	1.2	0.1	3310	ELECTRICAL WIRING SUPPLIES.	6	115	4.1	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	14	6 918	12.7	4.5	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	8	722	22.9	0.7
8140	WOOD MILLWORK (DOORS, WINDOWS). . . .	4	227	5.2	0.1	3440	ROOM AIR CONDITIONERS	47	2 176	5.5	2.2
8150	METAL MILLWORK (DOORS, ETC.).	12	520	3.8	0.3	3610	HARDWARE.	9	709	7.1	0.7
8420	ROOFING, SIDING EQUIPMENT	9	1 020	5.3	0.7	3710	WARM-AIR HEATING, COOLING EQUIPMENT	139	46 614	57.9	46.7
8530	ADHESIVES, MASTICS.	5	210	4.6	0.1	3711	WARM-AIR FURNACES (ALL FUELS)	90	13 295	24.7	13.3
8570	OTHER BUILDING MATERIALS.	7	642	2.3	0.4	3712	CENTRAL HEATING, COOLING UNITS. . . .	80	13 192	26.0	13.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	27	7 439	10.6	4.9	3713	DUCTS, REGISTERS, ETC.	88	14 910	24.8	14.9
8630	TOYS, GAMES, FIREWORKS, ETC.	7	1 430	4.8	0.9	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	46	1 344	3.3	1.3
8740	FERTILIZER, FERTILIZER MATERIALS. . . .	4	149	12.2	0.1	3715	OTHER SPACE HEATING EQUIPMENT	42	3 873	14.2	3.9
8750	AGRICULTURAL CHEMICALS.	4	125	1.4	0.1	3720	RESIDENTIAL ELEC. SPACE HEATING . . .	6	151	2.3	0.2
9760	MISCELLANEOUS LINES	7	491	5.4	0.3	3730	HYDRONICS EQUIPMENT, SUPPLIES	24	1 854	11.7	1.9
9930	OTHER LABOR, SERVICE RECEIPTS	5	101	4.0	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	24	1 862	11.0	1.9
	COMMODITIES N.E.C.	(X)	6 112	(X)	4.0	3741	PIPE FITTINGS, VALVES	18	854	7.5	0.9
	PLUMBING AND HEATING EQUIPMENT,					3742	PLUMBING FIXTURES	5	160	2.9	0.2
	SUPPLIES (HYDRONICS) (SIC 5074)					3743	DRAINAGE SYSTEMS.	3	107	2.1	0.1
	TOTAL	281		(X)	100.0	3744	OTHER PLUMBING EQUIP., SUPPLIES . . .	18	741	6.1	0.7
1510	PAINTERS' SUPPLIES AND SUNDRIES	9		4.4	0.1	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	110	25 484	34.3	25.5
3310	ELECTRICAL WIRING SUPPLIES.	33		15.0	1.4	3811	RES. AND SMALL COM. (UNDER 5 HP)	84	9 545	16.1	9.6
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	9		1.7	0.1	3812	RES. AND COM. (5 TO 20 HP)	72	4 395	8.0	4.4
3440	ROOM AIR CONDITIONERS	14		3.3	0.2	3813	INDUS. AND LARGE COM. (OVER 20 HP)	36	11 544	29.5	11.6
3610	HARDWARE.	68		7.3	1.7	3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	61	12 146	29.3	12.2
3611	BUILDERS' HARDWARE.	25		5.0	0.5	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	31	2 882	20.3	2.9
3612	HEAVY HARDWARE.	8		3.2	0.2	3916	OTHER REFRIGERATION EQUIPMENT . . .	23	2 842	24.7	2.8
3613	KITCHEN AND SHELF HARDWARE.	8		2.8	0.1		COMMODITIES N.E.C.	(X)	40	(X)	(2)
3614	HAND TOOLS (INCL. POWER), CUTLERY . .	53		3.6	0.7	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	5	760	26.2	0.8
3615	ALL OTHER HARDWARE.	20		3.9	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	5	98	3.3	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	112		8.4	4.1	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	12	1 780	11.2	1.8
3711	WARM-AIR FURNACES (ALL FUELS)	74		4.1	1.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	3	50	2.0	0.1
3712	CENTRAL HEATING, COOLING UNITS. . . .	34	(D)	3.6	0.5	6250	CAST IRON SOIL PIPE, TUBING	3	375	9.5	0.4
3713	DUCTS, REGISTERS, ETC.	60		4.1	1.0	6260	IRON, STEEL PIPE, TUBING.	11	537	6.7	0.5
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	29		2.2	0.5	6261	TUBING (MECHANICAL AND PRESSURE).	6	327.	5.5	0.3
3715	OTHER SPACE HEATING EQUIPMENT	47		4.6	0.8	6262	STANDARD STEEL PIPE	8	210	3.5	0.2
	COMMODITIES N.E.C.	(X)		(X)	(2)	7850	FLOOR COVERINGS	3	625	33.0	0.6
3730	HYDRONICS EQUIPMENT, SUPPLIES	102		12.8	5.1	8570	OTHER BUILDING MATERIALS.	5	239	10.5	0.2
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	267		69.9	68.6	9930	OTHER LABOR, SERVICE RECEIPTS	11	233	21.0	0.2
3741	PIPE FITTINGS, VALVES	244		18.2	17.1		COMMODITIES N.E.C.	(X)	411	(X)	0.4
3742	PLUMBING FIXTURES	239		28.1	26.1						
3743	DRAINAGE SYSTEMS.	197		11.9	10.3						
3744	OTHER PLUMBING EQUIP., SUPPLIES . . .	234		17.1	15.1						
	COMMODITIES N.E.C.	(X)		(X)	(2)						
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	56		5.1	1.2						
3811	RES. AND SMALL COM. (UNDER 5 HP)	50		2.3	0.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					1120	TRUCKS, TRUCK TRACTORS, TRAILERS..	20	22.6	0.8	
	TOTAL	47		(X)	100.0	1220	NEW AND REBUILT PARTS, ETC.	62	12.1	0.9	
3440	POOL AIR CONDITIONERS	6		2.3	0.1	1310	TIRES AND TUBES	17	9.3	0.1	
3820	PARTS, SUPPLIES, AND ACCESSORIES..	5		11.6	2.0	1620	INDUSTRIAL CHEMICALS	8	30.0	0.3	
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	43		95.9	77.6	3610	HARDWARE	58	5.0	0.3	
3911	BEVERAGE, DRINKING WATER COOLERS.	6		4.6	2.4	4210	CONSTRUCTION, MINING, LOGGING SUP..	5	19.5	0.1	
3912	DISPLAY CASES	23	(D)	44.5	29.4	4310	GASOLIN MACHINERY, EQUIPMENT, ETC..	285	13.2	4.9	
3913	ICE CREAM CABINETS	16		17.1	9.2	4311	POWER LAWNMOWERS	261	11.6	3.9	
3914	ICE MAKING MACHINES	25		22.8	2.9	4312	OTHER GASOLIN MACHINERY, EQUIPMENT	94	9.2	1.0	
3915	REACH-IN, WALK-IN REFRIGERATORS ..	34		26.1	19.7	4320	FARM, DAIRY MACHINERY, PARTS	752	50.9	47.7	
3916	OTHER REFRIGERATION EQUIPMENT ..	23		23.5	14.0	4321	TRACTORS, EQUIPMENT (FARM)	596	45.3	37.6	
4140	COMMERCIAL FOOD SERVICE EQUIPMENT ..	6		38.1	1.2	4322	HARVESTING MACHINERY, EQUIPMENT ..	448	24.1	15.7	
9930	OTHER LABOR, SERVICE RECEIPTS	6		28.4	0.8	4323	LAND PREPARATION MACHINERY, ETC..	402	16.4	10.3	
	COMMODITIES N.E.C.	(X)		(X)	18.4	4324	DAIRY FARM, BARN EQUIPMENT	77	16.3	1.2	
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²					4325	IRRIGATION EQUIPMENT	94	31.2	4.7	
	TOTAL	429	133 865	(X)	100.0	4326	LIGHT INDUSTRIAL EQUIPMENT	169	22.3	7.2	
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					4327	MISC. FARM MACHINERY, EQUIPMENT ..	437	19.0	11.1	
	TOTAL	282	511 112	(X)	100.0	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	8	12.8	0.2	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS..	13	3 046	13.7	0.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	20	3.1	0.1	
4210	CONSTRUCTION, MINING, LOGGING SUP..	282	386 829	75.7	75.7	8627	OTHER (WATER SPORTS, ARCHERY) ..	20	3.1	0.1	
4211	CRAWLER TRACTORS	144	97 162	24.3	19.0	8720	FEEDS (MIXED AND OTHER)	17	13.6	0.2	
4212	SELF-PROPELLED SCRAPPERS	84	33 646	11.0	6.6	8722	FEEDS BOUGHT AND SOLD	17	13.6	0.2	
4213	TRACTOR SHOVEL LOADERS	102	22 040	8.0	4.3	9740	FERTILIZER, FERTILIZER MATERIALS ..	20	8.4	0.2	
4214	PARTS AND ATTACHMENTS	162	93 003	27.1	18.3	8750	AGRICULTURAL CHEMICALS	28	11.0	0.5	
4215	POWER CRANES, DRAGLINES, AND PARTS	86	20 257	14.1	4.0	8752	INSECTICIDES, FUNGICIDES, ETC..	22	11.2	0.5	
4216	BITUMINOUS MIXERS, PAVERS, ETC..	47	8 701	8.3	1.7		COMMODITIES N.E.C.	(X)	(X)	(Z)	
4217	CONCRETE MIXERS, PAVERS, ETC..	40	4 579	6.7	0.9	9760	MISCELLANEOUS LINES	25	9.4	0.2	
4218	GRADERS, ROLLERS (OFF-HIGHWAY) ..	138	47 812	12.0	9.4	9930	OTHER LABOR, SERVICE RECEIPTS	170	7.8	1.9	
4219	COMMODITIES N.E.C.	183	58 928	17.2	11.5		COMMODITIES N.E.C.	(X)	(X)	0.9	
	OTHER CONSTR., MIN., LOG., EQUIP.	(X)	1	(X)	(Z)		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
4320	FARM, DAIRY MACHINERY, PARTS	5	769	9.6	0.2		TOTAL	465	296 128	(X)	100.0
4420	GENERAL PURPOSE INDUSTRIAL MACH..	61	21 157	11.2	4.1	1120	TRUCKS, TRUCK TRACTORS, TRAILERS..	5	877	10.4	0.3
4421	ENGINES (INCL. INTERNAL COMBUST.)	24	5 353	5.1	1.0	1220	NEW AND REBUILT PARTS, ETC.	5	476	6.5	0.2
4422	COMPRESSORS, PUMPS	47	3 933	4.7	0.8	1510	PAINTS, SUPPLIES AND SUPPLIES ..	26	255	1.0	0.1
4423	CRUSHING MACHINERY AND EQUIPMENT.	41	10 427	9.7	2.0	1620	INDUSTRIAL CHEMICALS	30	1 595	5.4	0.5
4425	OTHER GENERAL INDUSTRIAL MACH..	7	1 395	3.7	0.3	3310	ELECTRICAL WIRING SUPPLIES	12	568	5.2	0.2
	COMMODITIES N.E.C.	(X)	49	(X)	(Z)	3610	HARDWARE	45	1 818	4.9	0.6
4440	MATERIALS HANDLING EQUIPMENT	68	7 549	4.8	1.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	16	850	10.7	0.3
4441	FORK LIFT TRUCKS	49	5 333	3.9	1.0	4210	CONSTRUCTION, MINING, LOGGING SUP..	23	5 999	22.0	2.0
4442	INDUSTRIAL TRUCKS	7	551	5.1	0.1	4211	CRAWLER TRACTORS	4	186	5.5	0.1
4443	CRANES, DERRICKS, HOISTS, ETC..	12	638	1.6	0.1	4215	POWER CRANES, DRAGLINES, AND PARTS	9	1 049	7.7	0.4
4445	OTHER MATERIALS-HANDLING EQUIP..	14	1 027	5.2	0.2	4216	BITUMINOUS MIXERS, PAVERS, ETC..	7	794	9.3	0.3
4450	OIL WELL, OIL REFINING MACH. EQUIP.	3	288	7.7	0.1	4217	CONCRETE MIXERS, PAVERS, ETC..	5	821	10.5	0.3
4480	USED OR REBUILT MACHINERY, EQUIP..	119	59 597	19.0	11.7	4218	GRADERS, ROLLERS (OFF-HIGHWAY) ..	4	392	6.4	0.1
4481	USED CONSTRUCTION EQUIPMENT	117	55 870	19.1	10.9	4219	COMMODITIES N.E.C.	11	2 643	18.4	0.9
4482	USED MACHINE TOOLS	3	1 516	6.7	0.3		OTHER CONSTR., MIN., LOG., EQUIP.	(X)	114	(X)	(Z)
4483	OTHER USED OR REBUILT MACHINERY ..	13	2 211	5.1	0.4	4320	FARM, DAIRY MACHINERY, PARTS	7	1 216	15.9	0.4
4510	BEARINGS, POWER, TRANSMISSION	7	663	7.9	0.1	4410	FOOD PROCESSING MACHINERY, EQUIP..	17	7 310	57.6	2.5
4511	BALL, ROLLER BEARINGS	4	273	4.9	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH..	136	65 726	65.3	22.2
4512	OTHER POWER TRANSMISSION EQUIP..	4	390	13.9	0.1	4430	METALWORKING MACHINERY	54	15 865	72.3	5.4
4860	MECHANICAL PUMPER GOODS	7	586	7.2	0.1	4431	NEW MACHINE TOOLS	43	9 455	60.0	3.2
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	12	3 462	21.3	0.7	4432	MISCELLANEOUS METALWORKING EQUIP.	34	6 410	41.8	2.2
6220	IRON, STEEL PRODUCTS (FLAT)	3	238	14.4	0.1	4440	MATERIALS HANDLING EQUIPMENT	87	50 734	71.9	17.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	18	919	5.1	0.2	4441	FORK LIFT TRUCKS	54	25 906	50.3	8.7
9760	MISCELLANEOUS LINES	5	1 478	26.7	0.3	4442	INDUSTRIAL TRUCKS	13	1 216	10.6	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	114	22 010	7.9	4.3	4443	CRANES, DERRICKS, HOISTS, ETC..	18	4 376	25.9	1.5
	COMMODITIES N.E.C.	(X)	2 471	(X)	0.5	4444	ELEVATORS	7	788	10.9	0.3
	FARM AND GASOLIN MACHINERY AND EQUIPMENT (SIC 5093)					4445	OTHER MATERIALS-HANDLING EQUIP..	56	18 448	39.9	6.2
	TOTAL	799		(X)	100.0	4450	OIL WELL, OIL REFINING MACH. EQUIP.	175	86 367	76.0	29.2
1110	AUTOMOBILES, MOTORCYCLES, ETC..	8		27.4	0.7	4460	PRINTING TRADES MACHINERY, EQUIP..	9	5 785	77.3	2.0
						4470	OTHER SPECIAL INDUSTRIAL MACHINERY.	21	4 390	54.9	1.5
						4480	USED OR REBUILT MACHINERY, EQUIP..	66	7 495	18.0	2.6
						4481	USED CONSTRUCTION EQUIPMENT	27	5 993	31.4	2.0
						4482	USED MACHINE TOOLS	9	421	14.7	0.1
						4483	OTHER USED OR REBUILT MACHINERY ..	33	1 281	5.9	0.4
						4510	BEARINGS, POWER, TRANSMISSION	24	1 499	5.8	0.5
						4610	INDUSTRIAL VALVES, FITTINGS	26	991	7.0	0.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4710	WELDING EQUIPMENT, SUPPLIES	3	396	22.1	0.1	6250	CAST IRON SOIL PIPE, TUBING	6	135	4.8	0.1
4830	PRINTING, DUPLICATING INKS	5	240	5.6	0.1	6260	IRON, STEEL PIPE, TUBING	13	3 583	21.3	1.6
4840	ABRASIVES, ABRASIVE MATERIALS	10	379	6.4	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	3	252	7.7	0.1
4860	MECHANICAL RUBBER GOODS	47	1 463	4.0	0.5	9220	BARRELS, BOXES, BOX SHOOKS, ETC.	3	310	54.2	0.1
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	37	168	0.6	0.1	9760	MISCELLANEOUS LINES	6	281	14.4	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	19	4 749	24.2	1.6	9930	OTHER LABOR, SERVICE RECEIPTS	28	577	4.9	0.3
6220	IRON, STEEL PRODUCTS (FLAT)	3	241	5.5	0.1		COMMODITIES N.E.C.	5 358	(X)	2.4	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	52	760	1.7	0.3		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
6240	IRON, STEEL FINISHED PRODUCTS	5	248	4.5	0.1		TOTAL	231	153 568	(X)	100.0
6260	IRON, STEEL PIPE, TUBING	94	12 944	17.8	4.4						
7520	INDUSTRIAL PAPERS	3	231	5.3	0.1	1110	AUTOMOBILES, MOTORCYCLES, ETC.	4	334	3.5	0.2
8610	PHOTOGRAPHIC GOODS	5	611	10.0	0.2	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	4	642	3.8	0.4
9760	MISCELLANEOUS LINES	9	341	7.2	0.1	1610	SOAPS AND DETERGENTS	6	388	2.0	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	94	8 545	10.1	2.9						
(X)	COMMODITIES N.E.C.	(X)	4 795	(X)	1.6	5110	DENTAL EQUIPMENT, SUPPLIES	53	24 656	68.6	16.1
	INDUSTRIAL SUPPLIES (SIC 5085)					5111	TEETH	42	1 550	6.6	1.0
	TOTAL	354	221 603	(X)	100.0	5112	DENTAL GOLD	36	2 496	10.8	1.6
1220	NEW AND REBUILT PARTS, ETC.	10	212	6.8	0.1	5113	EQUIPMENT (X-RAY, CHAIRS, ETC.)	45	10 049	28.5	6.5
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	6	280	10.0	0.1	5114	SUNORY MERCHANDISE	45	10 560	44.1	6.9
1510	PAINTERS' SUPPLIES AND SUPPLIES	31	764	3.6	0.3	(X)	COMMODITIES N.E.C.	1	(X)	(2)	
1620	INDUSTRIAL CHEMICALS	7	338	7.4	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES	45	25 631	74.4	16.7
3310	ELECTRICAL WIRING SUPPLIES	21	1 678	15.3	0.8	5130	CHURCH EQUIPMENT, SUPPLIES	6	784	20.9	0.5
3610	HARDWARE	32	1 517	9.1	0.7	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	72	67 757	97.6	44.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	14	1 909	19.0	0.9						
4210	CONSTRUCTION, MINING, LOGGING SUP.	19	2 857	20.2	1.3	5150	OPHTHALMIC PRODUCTS	39	9 310	100.0	6.1
4214	PARTS AND ATTACHMENTS	3	124	6.1	0.1	5151	PRESCRIPTION SALES	25	6 539	81.4	4.3
4217	CONCRETE MIXERS, PAVES, ETC.	7	356	18.9	0.2	5152	OPHTHALMIC MERCHANDISE SALES	25	1 864	26.7	1.2
4219	COMMODITIES N.E.C.	15	2 265	19.8	1.0	5153	OPTICAL, OPHTHALMIC INSTRUMENTS	14	907	20.7	0.6
(X)	OTHER CONSTR., MIN., LOG., EQUIP.	(X)	112	(X)	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	8	4 598	26.9	3.0
4420	GENERAL PURPOSE INDUSTRIAL MACH.	37	2 733	10.4	1.2	5170	OTHER SCIENTIFIC, PPOFESS. EQUIP.	29	5 612	32.7	3.7
4421	ENGINES (INCL. INTERNAL COMBUST.)	5	810	14.9	0.7	7510	PERSONAL SERVICE PAPERS	4	298	4.7	0.2
4422	COMPRESSORS, PUMPS	32	1 159	4.7	0.5	7610	STATIONERY, OFFICE SUPPLIES	12	1 177	8.9	0.8
4423	CRUSHING MACHINERY AND EQUIPMENT	10	131	5.9	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	14	4 381	26.8	2.9
4425	OTHER GENERAL INDUSTRIAL MACH.	17	630	6.0	0.3	8610	PHOTOGRAPHIC GOODS	6	166	2.6	0.1
(X)	COMMODITIES N.E.C.	(X)	3	(X)	(2)	8630	TOYS, GAMES, FIREWORKS, ETC.	4	651	29.6	0.4
4430	METALWORKING MACHINERY	24	3 340	15.3	1.5	9930	OTHER LABOR, SERVICE RECEIPTS	22	582	4.1	0.4
4431	NEW MACHINE TOOLS	20	2 227	11.8	1.0	(X)	COMMODITIES N.E.C.	6 601	(X)	4.3	
4432	MISCELLANEOUS METALWORKING EQUIP.	17	1 113	6.6	0.5		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087) ²				
4440	MATERIALS HANDLING EQUIPMENT	22	576	6.2	0.3		TOTAL	291	99 250	(X)	100.0
4443	CRANES, DERRICKS, HOISTS, ETC.	12	309	4.5	0.1						
4445	OTHER MATERIALS-HANDLING EQUIP.	12	245	8.2	0.1		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)				
(X)	COMMODITIES N.E.C.	(X)	22	(X)	(2)		TOTAL	60		(X)	100.0
4450	OIL WELL, OIL REFINING MACH. EQUIP.	9	116	4.8	0.1	4320	FARM, DAIRY MACHINERY, PARTS	3		26.5	1.7
4470	OTHER SPECIAL INDUSTRY MACHINERY	9	1 080	10.7	0.5	4321	TRACTORS, EQUIPMENT (FARM)	3		13.2	0.8
4473	WOODWORKING MACHINERY	9	756	7.5	0.3	4322	HARVESTING MACHINERY, EQUIPMENT	3		4.4	0.3
4474	OTHER SPECIAL PURPOSES MACHINERY	5	324	4.9	0.1	4327	MISC. FARM MACHINERY, EQUIPMENT	3		6.9	0.4
4480	USED OR REBUILT MACHINERY, EQUIP.	6	202	3.8	0.1	(X)	COMMODITIES N.E.C.	(X)		(X)	0.1
4481	USED CONSTRUCTION EQUIPMENT	4	123	2.6	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	6		58.4	7.2
(X)	COMMODITIES N.E.C.	(X)	79	(X)	(2)	5430	AIRCRAFT, AVIATION PARTS	49		95.9	76.9
4510	BEARINGS, POWER, TRANSMISSION	108	27 619	54.9	12.5	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	27	(D)	79.7	59.3
4511	RALL, ROLLER BEARINGS	103	16 200	36.7	7.3	5432	AVIATION PARTS, SUPPLIES, EQUIP.	41		43.6	17.6
4512	OTHER POWER TRANSMISSION EQUIP.	87	11 419	25.3	5.2	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	7		44.3	5.5
4610	INDUSTRIAL VALVES, FITTINGS	63	12 279	30.3	5.5	6510	GASOLINE, KEROSENE	3		18.6	1.2
4710	WELDING EQUIPMENT, SUPPLIES	111	26 039	60.1	11.8	8620	SPORTING, ATHLETIC GOODS, BICYCLES	3		8.9	0.6
4711	GAS-WELDING SUPPLIES, EQUIPMENT	103	14 744	48.2	6.7	8622	ARMS AND AMMUNITION	3		8.9	0.6
4712	ARC-WELDING SUPPLIES, EQUIPMENT	97	10 519	25.4	4.7	8640	BOATS (OUTBOARD, ROW BOATS)	4		28.8	3.6
4713	RESISTANCE WELDING SUPPLIES	29	775	5.9	0.3	9930	OTHER LABOR, SERVICE RECEIPTS	11		9.8	2.3
(X)	COMMODITIES N.E.C.	(X)	1	(X)	(2)	(X)	COMMODITIES N.E.C.	(X)		(X)	1.0
4810	RECONDITIONED OPUMS AND BARRELS	7	1 503	100.0	0.7		SCRAP, WASTE MATERIALS (SIC 5093) ²				
4840	ABRASIVES, ABRASIVE MATERIALS	62	3 862	10.3	1.8		TOTAL	207	(D)	(X)	100.0
4850	INDUSTRIAL LEATHER, BELTING, ETC.	27	7 508	4.1	0.2		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)				
4860	MECHANICAL RUBBER GOODS	64	7 346	23.6	3.3		TOTAL	90		(X)	100.0
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	18	1 365	12.6	0.6	3420	MAJOR APPLIANCES, TV SETS, ETC.	6		12.5	1.0
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	125	109 260	81.9	49.3	3421	ELECTRIC HOME KITCHEN EQUIPMENT	6		3.5	0.3
5120	SCHOOL EQUIPMENT, SUPPLIES	4	218	9.6	0.1	3423	TV SETS	6	(D)	1.8	0.1
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	3	381	35.1	0.2	3424	CONSOLE RADIOS AND RECORD PLAYERS	6		7.1	0.6
6220	IRON, STEEL PRODUCTS (FLAT)	9	1 290	20.3	0.6	7870	KITCHEN UTENSILS, TOOLS, ETC.	6		17.2	1.4
6221	PLATES	9	246	3.9	0.1						
6224	SHEETS (HOT-ROLLED)	9	184	2.9	0.1						
6225	BLACKPLATE	9	306	4.8	0.1						
6226	SHEETS (GALVANIZED, OTHER COATED)	9	246	3.9	0.1						
6228	FABRICATED AND STRUCTURAL PLATE	9	123	1.9	0.1						
(X)	COMMODITIES N.E.C.	(X)	165	(X)	0.1						
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	29	1 293	4.6	0.6						
6240	IRON, STEEL FINISHED PRODUCTS	7	522	7.1	0.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
8610	RHOTOGRAPHIC GOODS.	4	(D)	3.0	0.2	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)	109	192 948	(X)	100.0	
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	6		1.3	0.1						
8810	PRECIOUS STONES (CUT) AND METALS. .	33		62.6	24.9						
8820	JEWELRY, SILVERWARE, TROPHIES . . .	72		84.9	71.1						
8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	29		59.7	22.3						
8822	COSTUME JEWELRY	36	62.1	25.9	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	73	100 116	65.3	51.9	
8823	JEWELERS' TDDLS, FINDINGS, ETC. . .	22	28.6	9.7	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	43	19 391	14.6	10.0	
8824	SILVERWARE, PLATED WARE, ETC. . . .	26	37.1	13.2	1430	BEAUTY AIDS (TOILETRIES, ETC.). . .	70	37 068	21.4	19.2	
	COMMODITIES N.E.C.	(X)	(X)	(Z)	1450	DRUGGISTS' SUNDRIES	27	13 431	12.6	7.0	
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	4	33.0	0.7	1610	SOAPS AND DETERGENTS.	6	174	1.6	0.1	
	COMMODITIES N.E.C.	(X)	(X)	0.8	1720	NOTIONS (THREAD, BUTTONS, ETC.) .	7	525	2.9	0.3	
	DURABLE GOODS, N.E.C. (SIC 5099) ²				1820	WOMEN'S, CHILDREN'S CLOTHING. . .	3	2 310	11.3	1.2	
	TOTAL	135	45 371	(X)	100.0	2930	RET FOODS--ALL KINDS.	6	1 886	10.3	1.0
	PRINTING AND WRITING PAPER (SIC 5111) ²				3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3	267	3.3	0.1	
	TOTAL	38	(D)	(X)	100.0	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	7	1 321	5.1	0.7
	STATIONERY SUPPLIES (SIC 5112)				3610	HARDWARE.	4	421	3.9	0.2	
	TOTAL	170	(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	13	653	1.7	0.3	
4110	OFFICE MACHINES AND EQUIPMENT . . .	66	15.4	5.4	5210	BEAUTY, BARBER SHOP EQUIPMENT . .	3	230	11.1	0.1	
4111	ADDING, ACCT'G., COMPUTING MACH..	44	6.0	1.4	5212	SPRAY CAN PRODUCTS.	3	140	6.8	0.1	
4112	DUPLICATING MACHINES.	44	6.5	1.4		COMMODITIES N.E.C.	(X)	90	(X)	(Z)	
4113	ADDRESSING, MAILING MACHINES. . . .	17	0.6	0.1	7510	PERSONAL SERVICE PAPERS	4	193	1.1	0.1	
4114	TYPERWRITERS	27	4.3	0.7	7610	STATIONERY, OFFICE SUPPLIES	14	1 648	3.5	0.9	
4115	OTHER OFFICE MACHINES	36	7.8	1.9	7670	KITCHEN UTENSILS, TOOLS, ETC. . . .	9	2 555	12.2	1.3	
4160	STORE, SERVICE SHOP MACHINES. . . .	4	5.7	0.1	8610	PHOTOGRAPHIC GOODS.	11	1 918	5.2	1.0	
4161	CASH REGISTERS.	4	5.7	0.1	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	11	2 124	4.6	1.1	
5120	SCHOOL EQUIPMENT, SUPPLIES.	23	9.5	1.7	8750	AGRICULTURAL CHEMICALS.	4	775	26.8	0.4	
7410	PRINTING, WRITING PAPER	35	4.3	1.1	8820	JEWELRY, SILVERWARE, TROPHIES . .	4	569	3.2	0.3	
7510	PERSONAL SERVICE PAPERS	4	2.3	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC..	7	986	3.2	0.5	
7530	SHIPPING ROOM SUPPLIES.	11	4.2	0.4	9760	MISCELLANEOUS LINES	4	378	9.8	0.2	
7610	STATIONERY, OFFICE SUPPLIES	170	71.4	71.4	9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	596	2.0	0.3	
7611	STATIONERY.	110	29.0	14.0		COMMODITIES N.E.C.	(X)	3 413	(X)	1.8	
7612	CARBON PAPER, STENCIL PAPER, ETC..	104	6.0	3.8		RIECE GOODS (SIC 5133)					
7613	LOOSELEAF BINDERS, BLANK BOOKS. .	123	12.2	9.9	1710	YARD OR PIECE GOODS	27	33 983	(X)	100.0	
7614	PENS, MECHANICAL PENCILS.	118	9.4	7.2	5310	UNDERSTERS' FABRICS, SUPPLIES . .	4	1 004	23.5	3.0	
7615	OTHER OFFICE SUPPLIES	126	34.7	27.4	7820	HOUSEHOLD LINENS, DOMESTICS	5	2 525	14.4	7.4	
7616	GREETING CARDS, CHRISTMAS CARDS .	47	17.8	5.1		COMMODITIES N.E.C.	(X)	7 678	(X)	22.6	
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	62	28.7	13.2		NOTIONS AND OTHER DRY GOODS (SIC 5134) ²					
7721	OFFICE FURNITURE (WOODEN, METAL).	62	28.7	13.2		TOTAL	16	(D)	(X)	100.0	
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	5	6.4	0.4	1710	YARD OR PIECE GOODS	4	562	7.2	2.7	
8910	GIFTS, ART GOODS, NOVELTIES, ETC..	9	18.4	2.0	1711	COTTON FABRICS.	4	508	6.5	2.4	
9930	OTHER LABOR, SERVICE RECEIPTS . . .	16	11.2	0.8	1712	RAYON, NYLON, ETC.	4	54	1.9	0.3	
	COMMODITIES N.E.C.	(X)	(X)	3.4	1730	KNIT FABRICS, KNITTING YARNS, ETC..	4	149	4.3	0.7	
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)				1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	26	12 695	50.0	60.0	
	TOTAL	74	72 251	(X)	100.0	1820	WOMEN'S, CHILDREN'S CLOTHING. . .	16	4 489	26.2	21.2
1610	SOAPS AND DETERGENTS.	13	901	7.7	1.2	1821	DRESSES, SKIRTS, BLOUSES.	13	1 165	8.1	5.5
1620	INDUSTRIAL CHEMICALS.	3	331	18.5	0.5	1822	SUITS, COATS (EXCEPT FUR)	3	483	7.8	2.3
1624	PLASTICS MATERIALS.	3	331	18.5	0.5	1823	CHILDREN'S INFANTS' WEAR.	8	654	6.3	3.1
2410	CONFECTIONERY	8	714	8.1	1.0	1824	WOMEN'S, CHILDREN'S UNDERWEAR .	8	1 029	8.5	4.9
2960	FOODS, N.E.C.	7	2 179	12.0	3.0	1825	OTHER APPAREL, ACCESSORIES. . . .	8	1 158	20.0	5.5
4180	STORE, RESTAURANT FIXTURES, EQUIP..	3	298	9.0	0.4	1910	SHOES, OTHER FOOTWEAR	10	1 729	14.3	8.2
4870	ROPE, CORDAGE, TWINE (NOT WIRE) .	8	100	1.0	0.1	1911	MEN'S, BOYS' SHOES.	7	640	7.0	3.0
5120	SCHOOL EQUIPMENT, SUPPLIES.	13	2 037	11.2	2.8	1912	WOMEN'S, MISSES' SHOES.	3	252	3.2	1.2
5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	12	2 195	10.8	3.0	1913	CHILDREN'S, INFANTS' SHOES. . . .	3	278	3.5	1.3
5230	LAUNDRY, DRY-CLEANING MACHINES. . .	5	95	3.0	0.1	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) .	7	559	5.1	2.6
7410	PRINTING, WRITING PAPER	42	9 721	19.1	13.5	7820	HOUSEHOLD LINENS, DOMESTICS . . .	4	1 423	16.0	6.7
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	25	2 620	8.5	3.6	7821	BEDSHEETS, COMFORTERS, BLANKETS.	4	337	3.6	1.6
7510	PERSONAL SERVICE PAPERS	45	11 130	21.0	15.4	7824	TOWELS, WASH CLOTHS	4	648	7.3	3.1
7520	INDUSTRIAL PAPERS	72	31 400	44.2	43.5		COMMODITIES N.E.C.	(X)	438	(X)	2.1
7530	SHIPPING ROOM SUPPLIES.	22	1 753	10.1	2.4		COMMODITIES N.E.C.	(X)	119	(X)	0.6
7540	PAPERBOARD, BOXBOARD.	22	1 757	6.8	2.4		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)				
7610	STATIONERY, OFFICE SUPPLIES	20	3 949	17.5	5.5	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	3	81	5.0	0.4
8510	BUILDING AND CONSTRUCTION PAPER .	3	127	3.2	0.2	1814	SPORTSWEAR (EXC. SHIRTS, SHOES).	3	81	5.0	0.4
	COMMODITIES N.E.C.	(X)	944	(X)	1.3	1820	WOMEN'S, CHILDREN'S CLOTHING. . .	26	19 078	83.5	83.5

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D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
3430 4630	ELECTRIC HOUSEWARES AND SUPPLIES . . TOYS, GAMES, FIREWORKS, ETC.	3 3	703 2 996	39.0 25.0	3.1 13.1	7210 7211	BEER, ALE, PORTER, STOUT, ETC. BEER, ALE, ETC. COMMODITIES N.E.C.	3 3 (X)	14.3 13.1 (X)	0.1 0.1 -	
	FOOTWEAR (SIC 5139) ²					7510 7520 7610 7870	PERSONAL SERVICE PAPERS INDUSTRIAL PAPERS STATIONERY, OFFICE SUPPLIES KITCHEN UTENSILS, TOOLS, ETC.	88 70 9 33	4.6 2.0 1.0 2.7	2.8 0.9 0.1 1.0	
	TOTAL	8	(D)	(X)	100.0	8720 8722	FEEDS (MIXED AND OTHER) FEEDS BOUGHT AND SOLD	5 5	4.6 4.6	0.2 0.2	
	GROCERIES, GENERAL LINE (SIC 5141)					9760	MISCELLANEOUS LINES COMMODITIES N.E.C.	7 (X)	2.4 (X)	0.2 0.6	
	TOTAL	153		(X)	100.0		FROZEN FOODS (SIC 5142)				
1420 1430 1610 1620	HEALTH PRODUCTS (NONPRESCRIPTION) . . BEAUTY AIDS (TOILETRIES, ETC.) SOAPS AND DETERGENTS INDUSTRIAL CHEMICALS	34 50 95 5		2.5 3.4 4.7 6.0	1.0 2.2 3.7 0.1		TOTAL	61	86 230	(X) 100.0	
2110 2111 2112 2113 2114 2115 2116 2117	FROZEN FOODS (QUICK-FROZEN, PKGD.) . FROZEN FRUITS, JUICES FROZEN VEGETABLES, JUICES FROZEN POULTRY (PACKAGED ONLY) FROZEN FISH, SEAFOOD (PKGD. ONLY) . . . FROZEN MEATS (PACKAGED ONLY) FROZEN PREPARED FOODS, ETC. OTHER PACKAGED FROZEN FOODS	101 90 72 55 64 46 70 57		7.5 1.4 1.6 1.4 1.6 1.7 2.6 1.1	6.0 1.1 1.0 0.5 0.7 0.6 1.6 0.5	2110 2210 2220 2310	FROZEN FOODS (QUICK-FROZEN, PKGD.) . BUTTER AND CHEESE ICE CREAM, ICES EGGS	61 8 3 8	71 307 986 794 1 505	82.7 4.4 4.9 15.8	82.7 1.1 0.9 1.7
2320 2323	POULTRY DRESSED POULTRY (RESALES)	26 26		2.0 2.0	1.1 1.1	2320 2323	POULTRY DRESSED POULTRY (RESALES)	7 7	1 130 1 130	21.4 21.4	1.3 1.3
2410 2411 2412 2413 2414	CONFECTIONERY CANDY (ALL KINDS) CHEWING GUM FOUNTAIN FRUITS, SYRUPS NUTS, OTHER CONFECTIONS	122 94 33 39 73		3.6 2.5 1.0 2.4 1.3	3.4 2.1 0.2 0.3 0.8	2510 2610 2611 2612 2613	FISH, SEAFOOD (FRESH AND FROZEN) . . . MEATS, PROVISIONS FRESH, FROZEN MEATS SAUSAGE, MEAT LOAVES CURED, BOILED, SMOKED MEATS COMMODITIES N.E.C.	12 10 5 5 7 (X)	1 435 802 496 93 190 23	11.1 10.6 23.2 1.8 3.2 (X)	1.7 0.9 0.6 0.1 0.2 (2)
2710 2711 2712	FRESH FRUITS, VEGETABLES FRESH FRUITS, BERRIES, MELONS FRESH VEGETABLES	41 38 35		6.7 3.8 4.0	4.3 2.3 2.1	2710 2711 2712	FRESH FRUITS, VEGETABLES FRESH FRUITS, BERRIES, MELONS FRESH VEGETABLES	7 5 7	5 345 2 314 3 031	32.1 17.6 18.2	6.2 2.7 3.5
2810 2830 2840 2850	COFFEE--ROASTED (INCLUDING SOLUBLE) . TEA, SPICES BAKERY PRODUCTS FOOD AND BEVERAGE BASIC MATERIALS . .	91 93 20 40		4.1 1.0 2.0 3.9	3.5 0.7 0.6 0.6	2810 2860 2861 2863 2867	COFFEE--ROASTED (INCLUDING SOLUBLE) . CANNED, BOTTLED FOODS CANNED, BOTTLED JUICES, DRINKS CANNED, BOTTLED FRUITS, VEGS. OTHER CANNED, BOTTLED FOODS COMMODITIES N.E.C.	3 8 3 6 3 (X)	121 1 077 55 544 164 314	2.3 13.8 2.6 7.4 3.4 (X)	0.1 1.2 0.1 0.6 0.2 0.4
2920 2921 2922	MARGARINE, SHORTENINGS, ETC. MARGARINE, BUTTER SUBSTITUTES SHORTENINGS, COOKING OILS	124 92 120		3.2 1.9 1.5	3.0 1.5 1.4	2920 2921 2922	MARGARINE, SHORTENINGS, ETC. MARGARINE, BUTTER SUBSTITUTES SHORTENINGS, COOKING OILS	10 8 7	387 107 280	4.1 1.6 4.2	0.4 0.1 0.3
2930 2940 2950 2960 3430	PET FOODS--ALL KINDS DRYED FRUITS, VEGETABLES SOFT DRINKS, BOTTLED WATERS FOODS, N.E.C. ELECTRIC HOUSEWARES AND SUPPLIES . .	84 43 64 64 12		4.7 1.3 1.2 16.0 1.6	3.8 0.4 1.0 8.7 0.1	2930 2940 2950 2960 3430	PET FOODS--ALL KINDS DRYED FRUITS, VEGETABLES SOFT DRINKS, BOTTLED WATERS FOODS, N.E.C. ELECTRIC HOUSEWARES AND SUPPLIES . .	9 3 3 5 12	451 106 54 52	11.6 5.4 2.7 (X)	0.6 0.1 0.1 0.1
4140 4141	COMMERCIAL FOOD SERVICE EQUIPMENT . ELECTRICAL FOOD SERVICE EQUIPMENT .	3 3		27.0 27.0	0.1 0.1	4140 4141	COMMERCIAL FOOD SERVICE EQUIPMENT . ELECTRICAL FOOD SERVICE EQUIPMENT .	3 3	52 (X)	0.1 (X)	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES	15		1.0	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES	15			
7110 7111 7112 7113	CIGARETTES, CIGARS, TOBACCO CIGARETTES CIGARS OTHER TOBACCO	69 69 37 19		9.0 8.4 1.0 0.9	6.7 6.3 0.3 0.1	7110 7111 7112 7113	CIGARETTES, CIGARS, TOBACCO CIGARETTES CIGARS OTHER TOBACCO	69 69 37 19			

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D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

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TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
9930	OTHER LABOR, SERVICE RECEIPTS	3	48	3.4	0.1		COMMODITIES N.E.C.	(X)	259	(X)	0.1
	COMMODITIES N.E.C.	(X)	495	(X)	0.7	2920	MARGARINE, SHORTENINGS, ETC.	9	829	6.8	0.2
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					2921	MARGARINE, BUTTER SUBSTITUTES	6	359	4.1	0.1
	TOTAL	77	115 259	(X)	100.0	2922	SHORTENINGS, COOKING OILS	7	470	4.0	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	22	17 622	29.8	15.3	2960	FOODS, N.E.C.	5	196	4.6	0.1
2210	BUTTER AND CHEESE	17	2 270	6.0	2.0	3120	GRAINS, BEANS, ETC.	9	1 829	26.6	0.5
2240	OTHER DAIRY PRODUCTS	3	544	4.7	0.5	8720	FEEDS (MIXED AND OTHER)	6	298	4.2	0.1
2310	EGGS	45	30 946	51.2	26.8	8740	FERTILIZER, FERTILIZER MATERIALS	5	609	13.2	0.2
	POULTRY	49	56 648	63.5	49.1	8750	AGRICULTURAL CHEMICALS	3	179	5.4	0.1
	DRESSED POULTRY (KILLED)	3	2 365	77.1	2.1	9760	MISCELLANEOUS LINES	6	1 466	11.4	0.4
	DRESSED POULTRY (RESALES)	46	50 683	60.7	44.0	9930	OTHER LABOR, SERVICE RECEIPTS	14	657	5.1	0.2
	COMMODITIES N.E.C.	(X)	3 600	(X)	3.1		COMMODITIES N.E.C.	(X)	1 572	(X)	0.5
2510	FISH, SEAFOOD (FRESH AND FROZEN)	6	556	7.8	0.5		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
2610	MEATS, PROVISIONS	11	2 683	9.1	2.3	1420					
2611	FRESH, FROZEN MEATS	3	2 632	9.5	2.3	1610	TOTAL	282		(X)	100.0
	COMMODITIES N.E.C.	(X)	51	(X)	(Z)	2110	HEALTH PRODUCTS (NONPRESCRIPTION)	8	17.9	2.3	
2860	CANNED, BOTTLED FOODS	6	503	7.5	0.4	2112	SOAPS AND DETERGENTS	19	4.6	0.2	
2861	CANNED, BOTTLED JUICES, DRINKS	5	107	1.9	0.1	2114					
2863	CANNED, BOTTLED FRUITS, VEGS.	5	306	5.5	0.3	2117	FROZEN FOODS (QUICK-FROZEN, PKGD.)	25	9.4	2.2	
2864	CANNED FISH, SEAFOOD	3	90	3.5	0.1		FROZEN VEGETABLES, JUICES	8	4.0	0.1	
2920	MARGARINE, SHORTENINGS, ETC.	6	725	3.9	0.6	2210	FROZEN FISH, SEAFOOD (PKGD. ONLY)	11	8.9	1.6	
2921	MARGARINE, BUTTER SUBSTITUTES	5	585	7.6	0.5	2310	OTHER PACKAGE FROZEN FOODS	11	8.6	0.5	
2922	SHORTENINGS, COOKING OILS	5	140	0.9	0.1	2320	COMMODITIES N.E.C.	(X)	(X)	(X)	0.1
2960	FOODS, N.E.C.	4	1 755	11.5	1.5	2410	BUTTER AND CHEESE	13	6.5	0.8	
4180	STORE, RESTAURANT FIXTURES, EQUIP.	3	83	2.0	0.1	2411	EGGS	8	6.3	0.1	
	COMMODITIES N.E.C.	(X)	924	(X)	0.8	2413	POULTRY	6	6.5	0.1	
	CONFECTIONERY (SIC 5145) ²					2414					
	TOTAL	80	(O)	(X)	100.0		CONFECTIONERY	51	5.5	0.8	
	FISH AND SEAFOODS (SIC 5146) ²						CANDY (ALL KINDS)	23	5.8	0.3	
	TOTAL	14	(D)	(X)	100.0	2610	FOUNTAIN FRUITS, SYRUPS	23	2.4	0.1	
	MEAT AND MEAT PRODUCTS (SIC 5147)					2611	NUTS, OTHER CONFECTIONS	19	4.7	0.4	
	TOTAL	165	297 466	(X)	100.0		COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	40	9 160	10.9	3.1	2710	FRESH FRUITS, VEGETABLES	8	19.5	0.5	
2210	BUTTER AND CHEESE	21	2 629	6.4	0.9	2712	FRESH VEGETABLES	6	18.6	0.5	
2310	EGGS	6	645	4.8	0.2		COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
2320	POULTRY	32	1 954	3.6	0.7	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	32	37.3	2.7	
2410	CONFECTIONERY	3	236	4.0	0.1	2830	TEA, SPICES	32	10.2	0.5	
2510	FISH, SEAFOOD (FRESH AND FROZEN)	11	224	2.0	0.1	2840	BAKERY PRODUCTS	74	72.9	7.9	
2610	MEATS, PROVISIONS	165	277 624	93.3	93.3	2850	FOOD AND BEVERAGE BASIC MATERIALS	13	47.1	7.2	
2710	FRESH FRUITS, VEGETABLES	6	440	9.8	0.1	2853	OTHER BASIC FOOD PRODUCTS	13	47.1	7.2	
2712	FRESH VEGETABLES	6	410	9.1	0.1	2860	CANNED, BOTTLED FOODS	82	60.8	17.1	
	COMMODITIES N.E.C.	(X)	30	(X)	(Z)	2861	CANNED, BOTTLED JUICES, DRINKS	41	12.8	1.6	
2850	FOOD AND BEVERAGE BASIC MATERIALS	3	216	8.3	0.1	2863	CANNED, BOTTLED FRUITS, VEGS.	59	44.1	8.8	
2860	CANNED, BOTTLED FOODS	15	1 264	9.1	0.4	2864	CANNED FISH, SEAFOOD	28	8.9	0.8	
2910	FLOUR, RELATED PRODUCTS	3	392	13.2	0.1	2865	CANNED MEATS	23	14.9	1.1	
2920	MARGARINE, SHORTENINGS, ETC.	21	1 488	3.0	0.5	2866	CANNED MILK	10	2.6	0.1	
2921	MARGARINE, BUTTER SUBSTITUTES	11	403	1.1	0.1	2867	OTHER CANNED, BOTTLED FOODS	33	42.5	4.6	
2922	SHORTENINGS, COOKING OILS	21	1 085	2.2	0.4		COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
	COMMODITIES N.E.C.	(X)	1 194	(X)	0.4	2870	SUGAR--REFINED	25	5.0	0.5	
	FRESH FRUITS AND VEGETABLES (SIC 5148)					2890	BREAKFAST FOODS	13	2.2	0.1	
	TOTAL	342	343 488	(X)	100.0	2910	FLOUR, RELATED PRODUCTS	23	19.9	1.5	
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	33	6 516	13.4	1.9	2920	MARGARINE, SHORTENINGS, ETC.	48	11.1	1.9	
2210	BUTTER AND CHEESE	12	845	4.5	0.2	2921	MARGARINE, BUTTER SUBSTITUTES	23	3.5	0.1	
2310	EGGS	21	2 873	12.6	0.8	2922	SHORTENINGS, COOKING OILS	43	10.8	1.8	
2320	POULTRY	6	334	9.8	0.1	2930	PET FOODS--ALL KINDS	32	79.1	7.8	
2410	CONFECTIONERY	3	329	10.2	0.1	2940	DRIED FRUITS, VEGETABLES	21	77.8	9.0	
2710	FRESH FRUITS, VEGETABLES	342	321 019	93.5	93.5	2950	SOFT DRINKS, BOTTLED WATERS	48	92.1	8.4	
2711	FRESH FRUITS, BERRIES, MELONS	175	113 482	58.6	33.2	2960	FOODS, N.E.C.	53	63.9	17.3	
2712	FRESH VEGETABLES	282	207 137	74.6	60.3	3120	GRAINS, BEANS, ETC.	4	10.7	0.1	
2850	FOOD AND BEVERAGE BASIC MATERIALS	11	3 301	21.6	1.0	3430	ELECTRIC HOUSEWARES AND SUPPLIES	4	6.2	0.1	
2860	CANNED, BOTTLED FOODS	11	636	5.6	0.2	7110	CIGARETTES, CIGARS, TOBACCO	11	21.3	0.3	
2863	CANNED, BOTTLED FRUITS, VEGS.	6	377	11.5	0.1	7111	CIGARETTES	11	20.1	0.3	
							COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
						7210	BEER, ALE, PORTER, STOUT, ETC.	8	8.7	0.1	
						7211	BEER, ALE, ETC.	8	8.0	0.1	
							COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
						7510	PERSONAL SERVICE PAPERS	21	12.1	0.6	
						7520	INDUSTRIAL PAPERS	13	4.9	0.2	
						8720	FEEDS (MIXED AND OTHER)	6	17.4	0.5	
						8721	POULTRY, LIVESTOCK FEED	6	6.2	0.2	
						8722	FEEDS BOUGHT AND SOLD	3	11.6	0.3	

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X Not applicable.

Z Less than 0.05 percent.

NA Not available.

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TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹	
9760 9930	MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	11 4 (X)	(D)	10.6 8.8 (X)	0.3 0.1 8.9		CHEMICALS AND ALLIED PRODUCTS (SIC 5161)					
	COTTON (SIC 5152) ²						TOTAL	170	124 842	(X)	100.0	
	TOTAL	9		(D)	(X)	100.0	1510 1610 1620	PAINTERS' SUPPLIES AND SUPPLIES . . SOAPS AND DETERGENTS INDUSTRIAL CHEMICALS	12 19 163	242 2 132 99 912	3.4 13.7 80.7	0.2 1.7 80.0
	GRAIN (SIC 5153)					3740 3744	PLUMBING FIXTURES, EQUIP., SUPPLIES OTHER PLUMBING EQUIP., SUPPLIES .	7 7	578 578	13.1 13.1	0.5 0.5	
	TOTAL	532		(X)	100.0	4210 4211 4214	CONSTRUCTION, MINING, LOGGING SUP.. CRAWLER TRACTORS PARTS AND ATTACHMENTS	9 5 5	769 94 153	20.0 6.3 10.0	0.6 0.1 0.1	
2940 2950 7120	DRIED FRUITS, VEGETABLES FOODS, N.E.C. GRAINS, BEANS, ETC.	3 7 532		45.6 42.2 86.4	0.6 0.6 86.4	4420 4450 4470 5160 5220 5230 8740 8750 9760 9930	GENERAL PURPOSE INDUSTRIAL MACH.. OIL WELL, OIL REFINING MACH. EQUIP.. OTHER SPECIAL INDUSTRY MACHINERY.. SCIENTIFIC INSTRUMENTS, LAB. EQUIP.. CUSTODIAL, JANITORIAL SUPPLIES . . . LAUNDRY, DRY-CLEANING MACHINES . . . FERTILIZER, FERTILIZER MATERIALS . . . AGRICULTURAL CHEMICALS MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS . . .	7 5 5 5 12 5 7 12 12 9	175 168 542 797 284 3 217 596 3 646 404 605	5.5 11.3 28.7 3.5 11.3 15.2 4.0 13.2 2.5 16.9	0.1 0.1 0.4 0.6 0.2 2.6 0.5 2.9 0.3 0.5	
3130 3133	LIVESTOCK (EXCEPT HORSES, MULES) . . HOGS COMMODITIES N.E.C.	5 5 (X)		11.9 8.2 (X)	0.2 0.1 (Z)		COMMODITIES N.E.C.	(X)	10 775	(X)	8.6	
8720 8721 8722	FEEDS (MIXED AND OTHER) POULTRY, LIVESTOCK FEED FEEDS BOUGHT AND SOLD	230 84 192	(D)	13.7 15.3 7.6	4.4 2.6 1.8		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³					
8730 8740	FEED INGREDIENTS FERTILIZER, FERTILIZER MATERIALS . . .	86 156			7.5 6.7	1.3 1.4		TOTAL	720	505 346	(X)	100.0
8750 8751 8752	AGRICULTURAL CHEMICALS KEROSENE, SOIL STERILIZERS INSECTICIDES, FUNGICIDES, ETC.	132 126 46			1.6 1.6 0.8	0.3 0.2 0.1		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
8760 8762 8763 8764 8765	SEEDS SEED CORN CEREAL GRAIN SEEDS (WHEAT, ETC.) . . FIELD SEED FOR FORAGE AND PASTURE FINE SEEDS FOR LAWN AND TURF COMMODITIES N.E.C.	138 84 84 84 8 (X)		5.2 0.4 2.6 2.1 15.9 (X)	1.4 0.1 0.6 0.5 0.1 0.1		TOTAL	345	604 529	(X)	100.0	
	BEER AND ALE (SIC 5181)						TOTAL	272	303 457	(X)	100.0	
9760 9920 9930	MISCELLANEOUS LINES COMMODITY CREDIT RECEIPTS OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	41 112 207 (X)		5.9 1.8 3.3 (X)	0.3 0.2 1.0 0.3	2410 2710 2711	CONFECTIONERY FRESH FRUITS, VEGETABLES FRESH FRUITS, BERRIES, MELONS . . . COMMODITIES N.E.C.	3 3 3 (X)	164 840 760 80	10.0 23.8 21.6 (Z)	0.1 0.3 0.3 (Z)	
	LIVESTOCK (SIC 5154)					2060 2950	CANNED, BOTTLED FOODS SOFT DRINKS, BOTTLED WATERS	12 28	186 1 472	2.2 5.6	0.1 0.5	
3130 3131 3132 3133	LIVESTOCK (EXCEPT HORSES, MULES) . . CATTLE, CALVES SHEEP, LAMPS HOGS COMMODITIES N.E.C.	82 74 13 8 (X)		216 283 181 691 29 071 5 262 259	92.2 77.8 44.4 33.0 (X)	7110 7111 7210 7211 7212	CIGARETTES, CIGARS, TOBACCO CIGARETTES BEER, ALE, PORTER, STOUT, ETC. BEER, ALE, ETC. STATE, COUNTY, LOCAL TAXES	4 4 272 271 99	311 311 273 798 267 421 6 377	18.4 18.4 90.2 88.5 5.0	0.1 0.1 90.2 88.1 2.1	
3230 3231	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . RAW WOOL	6 6		448 448	3.3 3.3	7310 7320 9760	WINE SPIRITS MISCELLANEOUS LINES COMMODITIES N.E.C.	44 17 5 (X)	10 625 15 633 258 170	15.0 31.0 4.8 (X)	3.5 5.2 0.1 0.1	
8710	HAY, STRAW, ALFALFA, OTHER	8		166	1.2		WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					
8720 8721	FEEDS (MIXED AND OTHER) POULTRY, LIVESTOCK FEED	10 10		17 637 17 637	40.2 40.2		TOTAL	82	314 230	(X)	100.0	
	COMMODITIES N.E.C.	(X)		156	(X)		1610 2840	5 5	728 209	3.4 1.0	0.2 0.1	
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					2860 2863	CANNED, BOTTLED FOODS CANNED, BOTTLED FRUITS, VEGS. . . . COMMODITIES N.E.C.	9 5 (X)	1 301 1 152 149	3.7 5.3 (Z)	0.4 0.4 (Z)	
3210 3230 3240 3250 3270 8760 9930	HIDES, SKINS, PELTS WOOL, MOHAIRS (RAW, TOPS, NOILS) . . OIL SEEDS, OIL NUTS, OIL KERNELS . . PEANUTS—UNROASTED OTHER EDIBLE FARM PRODUCTS SEEDS OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	23 10 4 4 8 6 4 (X)		24 359 4 007 858 2 602 1 482 203 789 6 121	84.0 80.2 22.6 85.4 75.3 6.5 24.9 (X)	2890 2910 2920 2922	BREAKFAST FOODS FLOUR, RELATED PRODUCTS MARGARINE, SHORTENINGS, ETC. SHORTENINGS, COOKING OILS	4 5 5 5	173 209 209 209	1.0 1.0 1.0 1.0	0.1 0.1 0.1 0.1	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab-lish-ments handling the line	All estab-lish-ments ¹	Estab-lish-ments handling the line					All estab-lish-ments		
2950	SOFT ORINKS, BOTTLED WATERS	13	695	4.4	0.2	1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	4	110	1.5	0.1		
7210	BEER, ALE, PORTER, STOUT, ETC. . . .	64	30 138	14.7	9.6	1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	3	494	3.3	0.2		
7211	BEER, ALE, ETC.	62	28 915	14.1	9.2								
7212	STATE, COUNTY, LOCAL TAXES.	28	1 223	1.0	0.4	2410	CONFECTIONERY	94	30 724	15.5	14.7		
						2411	CANDY (ALL KINOS)	93	25 223	12.9	12.1		
7310	WINE.	81	48 054	15.5	15.3	2412	CHEWING GUM	74	2 894	2.1	1.4		
7320	SPIRITS	74	230 916	74.6	73.5	2413	FOUNTAIN FRUITS, SYRUPS	46	1 438	2.1	0.7		
7510	PERSONAL SERVICE PAPERS	5	521	2.4	0.2	2414	NUTS, OTHER CONFECTIONS	36	1 169	1.9	0.6		
7520	INDUSTRIAL PAPERS	5	521	2.4	0.2								
	COMMODITIES N.E.C.	(X)	556	(X)	0.2	2860	CANNED, BOTTLED FOODS	12	606	3.6	0.3		
	FARM SUPPLIES (SIC 5191)					2861	CANNED, BOTTLED JUICES, ORINKS. .	9	196	1.4	0.1		
						2863	CANNED, BOTTLED FRUITS, VEGS. . .	8	356	3.6	0.2		
	TOTAL	826	456 577	(X)	100.0		COMMODITIES N.E.C.	(X)	54	(X)	(Z)		
1220	NEW AND REBUILT PARTS, ETC.	8	541	9.5	0.1	2870	SUGAR--REFINED.	9	244	1.9	0.1		
1310	TIRES AND TUBES	53	1 931	5.7	0.4	2920	MARGARINE, SHORTENINGS, ETC. . . .	10	367	2.4	0.2		
1620	INDUSTRIAL CHEMICALS.	12	576	4.3	0.1	2950	SOFT DRINKS, BOTTLED WATERS	5	358	5.7	0.2		
2930	PET FOODS--ALL KINOS.	104	6 506	17.1	1.4	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	8	1 257	6.1	0.6		
2960	FOODS, N.E.C.	6	981	18.1	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	4	534	11.8	0.3		
3120	GRAINS, BEANS, ETC.	235	32 536	22.0	7.1								
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	6	2 912	25.3	0.6	7110	CIGARETTES, CIGARS, TOBACCO	102	162 575	77.8	77.8		
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	4	454	4.2	0.1	7111	CIGARETTES.	102	135 001	64.6	64.6		
3610	HARDWARE.	51	2 065	8.5	0.5	7112	CIGARS.	98	20 578	10.0	9.8		
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	63	3 453	9.3	0.8	7113	OTHER TORACCO	83	6 996	4.2	3.3		
4320	FARM, DAIRY MACHINERY, PARTS.	114	2 644	5.0	0.6								
6510	GASOLINE, KEROSENE.	18	5 443	18.7	1.2	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	7	2 658	27.6	1.3		
6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	14	632	9.3	0.1	7211	BEER, ALE, ETC.	7	2 566	26.6	1.2		
6530	OILS, GREASES, OTHER PETROLEUM PROO	18	860	3.2	0.2		COMMODITIES N.E.C.	(X)	92	(X)	-		
7870	KITCHEN UTENSILS, TOOLS, ETC.	4	620	12.1	0.1								
8670	OTHER RECREATION, HOBBY GOODS	4	386	3.4	0.1	7510	PERSONAL SERVICE PAPERS	44	3 323	5.1	1.6		
8710	HAY, STRAW, ALFALFA, OTHER.	189	22 435	30.5	4.9	7520	INDUSTRIAL PAPERS	20	926	3.3	0.4		
8720	FEEDS (MIXED AND OTHER)	394	114 167	52.6	25.0	9750	SMOKERS' SUPPLIES AND PIPES	41	2 343	2.3	1.1		
8730	FEED INGREDIENTS.	134	19 330	18.2	4.2	9760	MISCELLANEOUS LINES	5	789	4.8	0.4		
8740	FERTILIZER, FERTILIZER MATERIALS. . .	446	87 978	40.4	19.3		COMMODITIES N.E.C.	(X)	1 744	(X)	0.8		
8750	AGRICULTURAL CHEMICALS.	467	58 518	24.6	12.8								
8760	SEEDS	377	78 301	35.8	17.1		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²						
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	26	497	8.9	0.1								
9760	MISCELLANEOUS LINES	37	3 512	15.1	0.8		TOTAL	80	(D)	(X)	100.0		
9930	OTHER LABOR, SERVICE RECEIPTS	160	6 022	5.4	1.3		NONDURABLE GOODS, N.E.C. (SIC 5199) ²						
	COMMODITIES N.E.C.	(X)	3 277	(X)	0.7								
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)												
	TOTAL	102	209 052	(X)	100.0		TOTAL	411	(D)	(X)	100.0		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific																	
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines								
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—							
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹						
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					9760 MISCELLANEOUS LINES	6	(D)	{	{	{						
	TOTAL	517	(X)	100.0	9930 OTHER LABOR, SERVICE RECEIPTS	125	(X)					(D)	{	{	{		
																COMMODITIES N.E.C.	(X)
1110	AUTOMOBILES, MOTORCYCLES, ETC.	263			80.9	67.7											
1111	NEW AUTOMOBILES	117	62.3	48.0													
1112	USED AUTOMOBILES	139	61.2	1.9													
1113	OTHER PASSENGER MOTOR VEHICLES	52	75.3	17.8													
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	304		37.6	1710 YARD OR PIECE GOODS	9	354	4.8	0.1								
					1714 OTHER YARD GOODS	7	262	3.9	0.1								
					COMMODITIES N.E.C.	(X)	92	(X)	(Z)								
1210	MACHINE SHOP SALES AND LABOR	135		11.1	4110 OFFICE MACHINES AND EQUIPMENT	43	3 341	18.9	1.2								
1211	PARTS AND EQUIPMENT	105		9.7	4140 COMMERCIAL FOOD SERVICE EQUIPMENT	4	749	8.6	0.3								
1212	MACHINE SHOP LABOR	105		8.5	5120 SCHOOL EQUIPMENT, SUPPLIES	11	1 190	21.0	0.4								
					7610 STATIONERY, OFFICE SUPPLIES	45	4 438	19.9	1.6								
1220	NEW AND REBUILT PARTS, ETC.	246		10.1	7710 HOUSEHOLD FURNITURE, SLEEP EQUIP.	173	77 283	75.7	27.8								
1221	MOTOR AND CHASSIS PARTS	236		9.3	7720 OFFICE, COMMERCIAL, BUSINESS FURN.	316	167 894	79.9	60.5								
1225	SUPPLIES AND ACCESSORIES	58		1.6	7810 CHINA, GLASSWARE, CROCKERY	12	519	4.4	0.2								
	COMMODITIES N.E.C.	(X)	(D)	(X)													
1310	TIRES AND TUBES	35		0.5	7820 HOUSEHOLD LINENS, DOMESTICS	11	1 367	11.3	0.5								
3730	HYDRONICS EQUIPMENT, SUPPLIES	5		17.1	7821 BEDSPREADS, COMFORTERS, BLANKETS	11	337	2.8	0.1								
					7823 SHEETS, PILLOW CASES	4	663	9.2	0.2								
4210	CONSTRUCTION, MINING, LOGGING SUP.	12		14.3	7824 TOWELS, WASH CLOTHS	4	165	2.3	0.1								
4213	TRACTOR SHOVEL LOADERS	12		10.7	COMMODITIES N.E.C.	(X)	202	(X)	0.1								
4219	OTHER CONSTR., MIN., LOG., EQUIP.	(X)		(X)													
					7840 CURTAINS, ORAPES	37	2 565	7.5	0.9								
4320	FARM, DAIRY MACHINERY, PARTS	16		7.4	7850 FLOOR COVERINGS	61	7 412	13.3	2.7								
4321	TRACTORS, EQUIPMENT (FARM)	16		7.2	7860 MIRRORS, LAMPS, PICTURE FRAMES	37	3 127	10.2	1.1								
	COMMODITIES N.E.C.	(X)		(X)	7870 KITCHEN UTENSILS, TOOLS, ETC.	7	594	3.4	0.2								
					8910 GIFTS, ART GOODS, NOVELTIES, ETC.	5	239	5.5	0.1								
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3		15.8	9760 MISCELLANEOUS LINES	7	840	19.8	0.3								
8620	SPORTING, ATHLETIC GOODS, BICYCLES	3		1.0	9930 OTHER LABOR, SERVICE RECEIPTS	37	2 676	9.6	1.0								
9760	MISCELLANEOUS LINES	7		21.3	COMMODITIES N.E.C.	(X)	2 989	(X)	1.1								
9930	OTHER LABOR, SERVICE RECEIPTS	135		6.5													
	COMMODITIES N.E.C.	(X)		(X)	HOME FURNISHINGS (SIC 5023)												
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)				TOTAL	628	620 700	(X)	100.0								
	TOTAL	3 070	2 507 659	(X)	100.0	1220 NEW AND REBUILT PARTS, ETC.	4	2 547	10.0	0.4							
						1430 BEAUTY AIDS (TOILETRIES, ETC.)	4	19 964	47.6	3.2							
						1510 PAINTERS' SUPPLIES AND SUNDRIES	12	2 842	8.2	0.5							
						1620 INDUSTRIAL CHEMICALS	12	2 325	17.3	0.4							
1110	AUTOMOBILES, MOTORCYCLES, ETC.	38	5 945	44.9	0.2	1710 YARD OR PIECE GOODS	8	1 207	12.2	0.2							
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	39	10 362	30.9	0.4	1711 COTTON FABRICS	8	944	9.5	0.2							
1210	MACHINE SHOP SALES AND LABOR	1 018	77 804	18.8	3.1	COMMODITIES N.E.C.	(X)	263	(X)	(Z)							
1220	NEW AND REBUILT PARTS, ETC.	2 755	2 080 558	86.6	83.0												
1230	AUTOMOTIVE GLASS	47	15 498	40.2	0.6												
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	256	38 537	46.9	1.5	1730 KNIT FABRICS, KNITTING YARNS, ETC.	4	324	5.0	0.1							
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	83	24 987	68.0	1.0	1810 MEN'S, BOYS' CLOTHING, FURNISHINGS	8	2 809	26.0	0.5							
1310	TIRES AND TUBES	244	25 657	14.8	1.0												
3310	ELECTRICAL WIRING SUPPLIES	14	2 357	13.2	0.1	1820 WOMEN'S, CHILDREN'S CLOTHING	4	1 495	22.6	0.2							
						1823 CHILDREN'S INFANTS' WEAR	4	952	14.4	0.2							
3420	MAJOR APPLIANCES, TV SETS, ETC.	6	7 567	28.1	0.3	1824 WOMEN'S, CHILDREN'S UNDERWEAR	4	340	5.1	0.1							
3425	OTHER MAJOR APPLIANCES	3	7 439	43.5	0.3	COMMODITIES N.E.C.	(X)	203	(X)	(Z)							
	COMMODITIES N.E.C.	(X)	128	(X)	(Z)												
3610	HARDWARE	35	4 126	11.3	0.2	3420 MAJOR APPLIANCES, TV SETS, ETC.	12	2 370	7.1	0.4							
4210	CONSTRUCTION, MINING, LOGGING SUP.	33	4 117	17.4	0.2	3430 ELECTRIC HOUSEWARES AND SUPPLIES	10	1 438	14.5	0.2							
4320	FARM, DAIRY MACHINERY, PARTS	14	1 627	15.2	0.1	3610 HARDWARE	14	4 149	10.8	0.7							
4420	GENERAL PURPOSE INDUSTRIAL MACH.	47	12 296	1.4	0.5	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	4	1 043	4.3	0.2							
4860	MECHANICAL RUBBER GOODS	36	1 446	8.6	0.1	4910 OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	713	11.1	0.1							
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	1 666	9.9	0.1	7610 STATIONERY, OFFICE SUPPLIES	8	1 428	10.5	0.2							
6500	PETROLEUM PRODUCTS	227	3 129	2.6	0.1	7710 HOUSEHOLD FURNITURE, SLEEP EQUIP.	43	12 465	12.0	2.0							
6510	GASOLINE, KEROSENE	5	4 333	0.5	0.2	7711 HOUSEHOLD, PORCH, LAWN FURNITURE	43	12 224	11.8	2.0							
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	3	2 379	26.0	0.1	COMMODITIES N.E.C.	(X)	241	(X)	(Z)							
9760	MISCELLANEOUS LINES	23	161 634	19.1	6.4												
9930	OTHER LABOR, SERVICE RECEIPTS	145	10 548	11.3	0.4	7720 OFFICE, COMMERCIAL, BUSINESS FURN.	12	794	6.3	0.1							
	COMMODITIES N.E.C.	(X)	11 086	(X)	0.4	7810 CHINA, GLASSWARE, CROCKERY	73	31 803	80.3	5.1							
	TIRES AND TUBES (SIC 5014)					7820 HOUSEHOLD LINENS, DOMESTICS	71	48 356	85.0	7.8							
	TOTAL	457		(X)	100.0	7830 SHADES, VENETIAN BLINDS	35	6 529	9.4	1.1							
1210	MACHINE SHOP SALES AND LABOR	15	3.6	0.1		7840 CURTAINS, ORAPES	82	20 309	38.9	3.3							
1211	PARTS AND EQUIPMENT	15	1.8	0.1		7850 FLOOR COVERINGS	324	310 513	85.7	50.0							
1212	MACHINE SHOP LABOR	9	3.1	0.1		7860 MIRRORS, LAMPS, PICTURE FRAMES	35	7 564	34.5	1.2							
						7870 KITCHEN UTENSILS, TOOLS, ETC.	108	103 875	67.6	16.7							
1220	NEW AND REBUILT PARTS, ETC.	114	12.5	3.7		8120 PLYWOOD (INCL. CHIPBOARD, PARTICLE)	6	1 912	8.3	0.3							
1221	MOTOR AND CHASSIS PARTS	53	9.2	1.1		8121 HARWOOD	4	1 204	6.0	0.2							
1222	TOOLS AND EQUIPMENT	15	10.9	1.1		8122 SOFTWOOD	4	708	5.4	0.1							
1223	CHEMICALS (ADDITIVES, ETC.)	13	3.4	0.1		8140 WOOD MILLWORK (DOORS, WINDOWS)	6	701	5.8	0.1							
1225	SUPPLIES AND ACCESSORIES	77	7.3	1.4		8150 METAL MILLWORK (DOORS, ETC.)	8	343	1.8	0.1							
	COMMODITIES N.E.C.	(X)	(X)	(Z)		8410 INSULATION MATERIALS AND BOARD	10	2 085	10.2	0.3							
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	24	18.8	2.3		8520 WALLBOARD, HARDBOARD	4	653	5.0	0.1							
1310	TIRES AND TUBES	450	81.2	79.6		8530 ADHESIVES, MASTICS	18	2 221	8.2	0.4							
1320	RECAPPED TIRES	229	23.6	9.5		8550 PLASTIC BUILDING MATERIALS	10	4 747	16.7	0.8							
1510	PAINTERS' SUPPLIES AND SUNDRIES	6	7.9	0.2		8570 OTHER BUILDING MATERIALS	8	1 504	9.9	0.2							
6500	PETROLEUM PRODUCTS	13	4.2	0.1		8620 SPORTING, ATHLETIC GOODS, BICYCLES	8	2 868	10.4	0.5							
6510	GASOLINE, KEROSENE	6	3.5	0.1		8630 TOYS, GAMES, FIREWORKS, ETC.	10	3 098	12.3	0.5							
						8910 GIFTS, ART GOODS, NOVELTIES, ETC.	16	1 294	18.8	0.2							
						9720 VEG. OILS (COTTONSEED, LINSEED)	4	628	9.8	0.1							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
9760	MISCELLANEOUS LINES	14	793	5.7	0.1	8310	GLASS (FLAT, BRICK, ETC.)	103	85 544	82.6	12.4
9930	OTHER LABOR, SERVICE RECEIPTS	14	1 229	15.0	0.2	8410	INSULATION MATERIALS AND BOARD.	169	35 198	16.1	5.1
	COMMOIITIES N.E.C..	(X)	9 762	(X)	1.6	8420	ROOFING, SIOING EQUIPMENT	210	115 704	48.6	16.7
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)					8510	BUILDING AND CONSTRUCTION PAPER	99	6 963	7.7	1.0
	TOTAL	998	3 226 390	(X)	100.0	8520	WALLBOARD, HAROBOARD.	177	51 421	23.8	7.4
1510	PAINTERS' SUPPLIES AND SUNORIES	71	3 603	2.6	0.1	8530	ADHESIVES, MASTICS.	126	4 678	3.7	0.7
3420	MAJOR APPLIANCES, TV SETS, ETC.	17	2 416	4.8	0.1	8540	STRUCTURAL IRON, STEEL	29	3 231	11.0	0.5
3610	HARDWARE	118	18 001	9.3	0.6	8550	PLASTIC BUILDING MATERIALS.	60	5 784	7.2	0.8
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	35	10 552	8.9	0.3	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	27	33 827	80.5	4.9
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	115	4 968	1.9	0.2	8570	OTHER BUILDING MATERIALS.	173	90 502	50.7	13.1
6232	NAILS AND STAPLES	115	4 968	1.9	0.2						
6240	IRON, STEEL FINISHED PRODUCTS	30	2 408	4.8	0.1	9760	MISCELLANEOUS LINES	12	1 685	9.0	0.2
7850	FLOOR COVERINGS	32	4 138	4.1	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	43	5 732	13.5	0.8
							COMMOIITIES N.E.C..	(X)	1 332	(X)	0.2
							SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
	TOTAL	520	469 948	(X)	100.0						
8110	LUMBER (ROUGH, DRESSED, FINISHED)	730	1 946 755	74.5	60.3	1220	NEW AND REBUILT PARTS, ETC.	5	7 416	20.3	1.6
8111	SOFTWOODS (EXCEPT FLOORING)	684	1 841 233	72.4	57.1	1221	MOTOR AND CHASSIS PARTS	5	3 709	10.2	0.8
8112	HARDWOODS (EXCEPT FLOORING)	206	100 162	13.5	3.1	1222	TOOLS AND EQUIPMENT	5	1 113	3.1	0.2
8113	FLOORING	42	5 359	6.0	0.2	1225	SUPPLIES AND ACCESSORIES.	5	2 594	7.1	0.6
	COMMOIITIES N.E.C..	(X)	1	(X)	(2)	1310	TIRES AND TUBES	3	2 689	8.9	0.6
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	468	739 338	37.1	22.9	1510	PAINTERS' SUPPLIES AND SUNORIES	7	775	2.4	0.2
8121	HARDWOOD.	262	236 761	22.0	7.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	12	3 991	20.1	0.8
8122	SOFTWOOD.	378	502 577	28.7	15.6	1910	SHOES, OTHER FOOTWEAR	12	1 810	12.0	0.4
8130	WOOD SHINGLES	134	38 350	9.6	1.2	2930	PET FOODS--ALL KINDS.	8	1 218	9.9	0.3
8140	WOOD MILLWORK (DOORS, WINDOWS)	311	177 762	16.6	5.5	3310	ELECTRICAL WIRING SUPPLIES.	3	639	2.1	0.1
8150	METAL MILLWORK (DOORS, ETC.).	14A	22 992	8.8	0.7	3420	MAJOR APPLIANCES, TV SETS, ETC.	4	3 474	13.2	0.9
8160	VENEER, OTHER WOOD PRODUCTS	65	86 130	27.6	2.7	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	5	3 839	11.1	0.8
8310	GLASS (FLAT, BRICK, ETC.).	32	5 280	5.8	0.2	3610	HARDWARE	8	466	4.9	0.1
8410	INSULATION MATERIALS AND BOARD.	104	8 112	3.4	0.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	5	2 419	8.1	0.5
8420	ROOFING, SIOING EQUIPMENT	134	18 431	5.2	0.6	4320	FARM, DAIRY MACHINERY, PARTS.	3	361	23.1	0.1
8421	ASPHALT SHINGLES, ROOFING	116	15 634	4.7	0.5	4440	MATERIALS HANDLING EQUIPMENT.	3	617	25.2	0.1
	COMMOIITIES N.E.C..	(X)	2 797	(X)	0.1	4445	OTHER MATERIALS--HANDLING EQUIP.	3	617	25.2	0.1
8520	WALLBOARD, HAROBOARD.	166	15 985	3.5	0.5	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	3	1 903	34.2	0.4
8550	PLASTIC BUILDING MATERIALS.	39	2 377	1.3	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	3	302	4.5	0.1
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	17	7 091	9.6	0.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	15	3 363	15.9	0.7
8561	STRUCTURAL ASSEMBLIES	17	7 091	9.6	0.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	7	1 779	15.5	0.4
8570	OTHER BUILDING MATERIALS.	55	7 782	3.9	0.2	8610	PHOTOGRAPHIC GOODS.	7	236	6.3	0.1
9210	LOGS, PILES, PULPWOOD, POLES, ETC..	30	86 386	18.7	2.7	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	372	346 010	85.5	73.6
9930	OTHER LABOR, SERVICE RECEIPTS	49	5 134	2.9	0.2	8621	ATHLETIC EQUIPMENT, SUPPLIES.	149	67 973	39.8	14.5
	COMMOIITIES N.E.C..	(X)	12 399	(X)	0.4	8622	ARMS AND AMMUNITION	63	59 418	42.8	12.6
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					8623	BICYCLES.	43	63 843	73.6	13.6
	TOTAL	796	692 517	(X)	100.0	8624	CAMPING EQUIPMENT	50	16 390	13.2	3.5
1230	AUTOMOTIVE GLASS.	8	1 815	17.0	0.3	8625	FISHING TACKLE AND EQUIPMENT.	91	53 949	40.0	11.5
1510	PAINTERS' SUPPLIES AND SUNORIES	49	3 449	6.6	0.5	8626	SKI EQUIPMENT, SUPPLIES	48	21 161	33.9	4.5
1620	INDUSTRIAL CHEMICALS.	8	1 036	8.6	0.1	8627	OTHER (WATER SPORTS, ARCHERY)	112	63 276	45.0	13.5
2910	FLOUR, RELATED PRODUCTS	4	1 435	14.0	0.2	8630	TOYS, GAMES, FIREWORKS, ETC..	22	5 208	12.1	1.1
3310	ELECTRICAL WIRING SUPPLIES.	10	2 842	50.0	0.4	8640	BOATS (OUTBOARD, ROW BOATS)	36	9 025	34.6	1.9
3610	HARDWARE	64	4 646	7.6	0.7	8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	36	6 563	36.8	1.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	10	795	11.6	0.1	8660	THEATER, STUDIO EQUIPMENT	17	6 342	90.0	1.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	14	1 360	20.9	0.2	8670	OTHER RECREATION, HOBBY GOODS	100	47 202	84.4	10.0
4420	GENERAL PURPOSE INDUSTRIAL MACH.. . . .	6	2 142	29.9	0.3	8820	JEWELRY, SILVERWARE, TROPHIES	7	422	8.6	0.1
4440	MATERIALS HANDLING EQUIPMENT.	4	721	29.6	0.1	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	4	378	8.7	0.1
4840	ABRASIVES, ABRASIVE MATERIALS	4	1 126	11.0	0.2		COMMOIITIES N.E.C..	(X)	44	(X)	(2)
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	6	2 518	17.2	0.4	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	3	327	5.3	0.1
6220	IRON, STEEL PRODUCTS (FLAT)	29	2 128	9.5	0.3	9112	FLORISTS' SUPPLIES, NURSERY STOCK	3	327	5.3	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	190	12 232	5.5	1.8	9740	LUGGAGE, SADDLERY, HARNESS.	3	678	9.0	0.1
6232	NAILS AND STAPLES	190	11 589	5.2	1.7	9760	MISCELLANEOUS LINES	8	2 654	25.8	0.6
	COMMOIITIES N.E.C..	(X)	643	(X)	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	20	934	0.8	0.2
							COMMOIITIES N.E.C..	(X)	6 386	(X)	1.4
							TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)				
6240	IRON, STEEL FINISHED PRODUCTS	68	5 205	10.0	0.8		TOTAL	166		(X)	100.0
6430	ALUMINUM SHAPES, FORMS, ETC.	35	3 628	6.9	0.5	1430	BEAUTY AIDS (TOILETRIES, ETC.).. . . .	4		16.6	0.6
7850	FLOOR COVERINGS	23	1 650	9.1	0.2	1720	NOTIONS (THREAD, BUTTONS, ETC.)	6		21.4	1.6
7860	MIRRORS, LAMPS, PICTURE FRAMES	8	3 726	35.0	0.5	1820	WOMEN'S, CHILDREN'S CLOTHING.	8		5.5	0.3
8110	LUMBER (ROUGH, DRESSED, FINISHED)	45	11 393	15.3	1.6	1823	CHILDREN'S INFANTS' WEAR.	8		5.5	0.3
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	43	8 912	16.8	1.3	4160	STORE, SERVICE SHOP MACHINES.	4		41.8	0.6
8130	WOOD SHINGLES	70	23 239	18.4	3.4	5120	SCHOOL EQUIPMENT, SUPPLIES.	4		5.5	0.1
8140	WOOD MILLWORK (DOORS, WINDOWS)	29	1 866	4.5	0.3	7610	STATIONERY, OFFICE SUPPLIES	10		15.9	1.3
8150	METAL MILLWORK (DOORS, ETC.).	39	4 072	8.7	0.6	7613	LOOSELEAF BINDERS, BLANK BOOKS.	5		9.2	0.7
8160	VENEER, OTHER WOOD PRODUCTS	23	2 426	6.1	0.4	7614	PENS, MECHANICAL PENCILS.	5		3.1	0.2
8210	BRICK, BLOCKS, TILE, CLAY, ETC.	202	50 766	45.8	7.3	7616	GREETING CARDS, CHRISTMAS CARDS	10		3.7	0.3
8220	CONCRETE PRODUCTS, BUILDING STONE	148	24 905	33.5	3.6						
8230	CEMENT, LIME, PLASTIC, STUCCO	157	39 722	32.8	5.7						
8240	SAND, GRAVEL, CRUSHED STONE	171	27 933	23.7	4.0						
8250	READY-OR-TRANSIT-MIXED CONCRETE	16	3 228	25.5	0.5						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—				Amount ¹ (\$1,000)	As percent of total sales of—	
										Establishments handling the line
787J	KITCHEN UTENSILS, TOOLS, ETC.	4	(D)	16.3	0.7	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	66	33.4	2.3
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5		23.6	2.8	6211	SHEET BARS, TIN PLATE BARS.	20	35.2	2.0
8630	TOYS, GAMES, FIREWORKS, ETC.	158		84.9	82.0	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS.	16	15.4	0.1
8670	OTHER RECREATION, HOBBY GOODS	15		29.4	4.4	6214	FORGINGS.	22	17.2	0.1
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	6		8.5	0.3		COMMODITIES N.E.C.	(X)	(X)	(Z)
8820	JEWELRY, SILVERWARE, TROPHIES	10	(X)	6.9	0.4	6220	IRON, STEEL PRODUCTS (FLAT)	345	36.6	22.5
8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	9		7.1	0.3	6221	PLATES.	241	12.7	6.0
	COMMODITIES N.E.C.	(X)		(X)	-	6222	STRIP (HOT, COLD-ROLLED).	152	5.0	1.4
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	14		16.9	1.2	6223	SHEETS (COLD-ROLLED).	152	7.8	2.8
8920	ADVERTISING SPECIALTIES, CALENDARS. .	8		17.0	1.6	6224	SHEETS (HOT-ROLLED).	191	11.5	4.9
9710	WALLPAPER	4	(X)	2.1	0.1	6225	BLACKPLATE.	29	7.5	0.6
	COMMODITIES N.E.C.	(X)		(X)	1.9	6226	SHEETS (GALVANIZED, OTHER COATED)	166	11.7	4.9
						6227	TINPLATE.	10	10.8	0.4
						6228	FABRICATED AND STRUCTURAL PLATE . .	54	9.4	0.5
						6229	OTHER FLAT IRON, STEEL PRODUCTS . .	71	9.2	1.1
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	201	15.9	4.7
	TOTAL	216		(X)	100.0	6231	WIRE--PLAIN, COATED, BARBED, ETC.	82	5.0	0.9
4110	OFFICE MACHINES AND EQUIPMENT	3	(D)	45.0	1.5	6232	NAILS AND STAPLES	71	19.5	2.2
4460	PRINTING TRADES MACHINERY, EQUIP. . .	3		24.0	0.4	6233	WOVEN, WELDED WIRE FENCING, PARTS	45	3.9	0.2
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	3		30.0	0.1	6234	WIRE ROPE AND STRAND, BALE TIES . .	80	17.0	1.2
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	3		20.0	0.1	6235	REINFORCEMENT MESH--WELDED, WOVEN	78	1.8	0.2
5330	OTHER SERVICE BUSINESS EQUIPMENT. . .	3		50.0	0.1	6240	IRON, STEEL FINISHED PRODUCTS . . .	293	28.1	14.0
7410	PRINTING, WHITING PAPER	3		5.0	0.1	6241	RAILS, TIE PLATES, RAIL JOINTS. . . .	20	5.4	0.3
7720	OFFICE, COMMERCIAL, BUSINESS FURN. . .	3		24.1	0.5	6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	195	9.7	3.4
7840	CURTAINS, DRAPES.	3		14.8	0.3	6243	BARS, COLD-FINISHED	154	6.8	2.1
7850	FLOOR COVERINGS	3		9.3	0.2	6244	CONCRETE REINFORCEMENT BARS	139	8.2	1.9
						6245	STRUCTURAL SHAPES	193	13.8	5.4
8610	PHOTOGRAPHIC GOODS.	216	(D)	94.9	94.9	6246	PILING, BEARING PILES	30	7.7	0.5
8611	CAMERAS, PARTS, ACCESSORIES	174		60.1	55.6	6248	OTHER FINISHED PRODUCTS	69	3.6	0.5
8612	PROJECTION APPARATUS.	64		4.5	1.5		COMMODITIES N.E.C.	(X)	(X)	(Z)
8613	DEVELOPING, PRINTING EQUIPMENT. . . .	102		18.7	7.4	6250	CAST IRON SOIL PIPE, TUBING	7	4.7	0.1
8614	SENSITIZED, UNEXPOSED PHOTO. FILM . .	119		36.9	19.1	6260	IRON, STEEL PIPE, TUBING.	267	23.8	10.7
8615	OTHER PHOTOGRAPHIC GOODS.	136		21.7	11.4	6261	TUBING (MECHANICAL AND PRESSURE).	177	14.8	4.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	10		15.7	0.3	6262	STANDARD STEEL PIPE	209	16.6	6.5
8621	ATHLETIC EQUIPMENT, SUPPLIES.	7		10.0	0.2	6270	OTHER CARBON STEEL PRODUCTS	41	5.8	0.4
8622	ARMS AND AMMUNITION	3		24.8	0.1	6320	ALLOY STEEL	147	13.6	3.2
8623	BICYCLES.	3		5.0	0.1	6321	BARS, HOT-ROLLED OR COLD-FINISHED	79	12.1	1.7
8660	THEATER, STUDIO EQUIPMENT	7	7.1	0.2	6322	TOOL STEEL BARS	46	8.0	0.5	
8810	PRECIOUS STONES (CUT) AND METALS. . .	7	10.4	0.1	6323	PIPE AND TUBING	44	5.9	0.5	
8820	JEWELRY, SILVERWARE, TROPHIES	3	30.0	0.4	6324	PLATE	48	1.8	0.2	
8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	3	20.0	0.3	6325	OTHER ALLOY STEEL	36	5.2	0.2	
8822	COSTUME JEWELRY	3	5.0	0.1	6330	STAINLESS STEEL	183	20.8	6.1	
8824	SILVERWARE, PLATED WARE, ETC.	3	5.0	0.1	6331	PLATES.	71	4.4	0.6	
9410	MUSICAL INSTRUMENTS	3	10.0	0.1	6332	STRIP	22	10.0	0.3	
9760	MISCELLANEOUS LINES	7	12.0	0.3	6333	SHEETS	96	8.4	1.7	
9930	OTHER LABOR, SERVICE RECEIPTS	10	12.5	0.4	6334	BARS, BAR-SIZE SHAPES	96	6.0	1.1	
	COMMODITIES N.E.C.	(X)	(X)	0.1	6335	OTHER STAINLESS STEEL	102	13.6	2.4	
						COMMODITIES N.E.C.	(X)	(X)	(Z)	
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)					6410	COPPER WIRE (ELECTRICAL ONLY)	20	29.6	0.5
	TOTAL	682		(X)	100.0	6420	OTHER COPPER, BRASS MILL PRODUCTS .	101	15.2	2.1
1620	INDUSTRIAL CHEMICALS.	13	(D)	2.8	0.4	6421	FLAT PRODUCTS (SHEETS, ETC.). . . .	69	9.4	1.1
1710	YARD OR PIECE GOODS	4		4.9	0.8	6422	TUBULAR PRODUCTS (PIPES, TUBES) . .	46	5.1	0.4
2850	FOOD AND BEVERAGE BASIC MATERIALS . .	5		6.7	1.5	6423	ROD, NONELECTRICAL WIRE	67	5.7	0.6
2851	MALT, MALT EXTRACT.	5		6.7	1.5	6430	ALUMINUM SHAPES, FORMS, ETC.	172	16.3	6.5
2860	CANNED, BOTTLED FOODS	4		0.9	0.1	6431	PLATE (.250 INCH AND OVER).	93	7.6	1.5
2867	OTHER CANNED, BOTTLED FOODS	4		0.9	0.1	6432	SHEET, COIL (.006 TO .249 INCH) . . .	104	7.6	2.3
						6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	76	3.9	0.8
						6434	PIPE AND TUBING (INCL. HOLLOW BAR)	76	4.6	0.9
						6435	OTHER EXTRUDED SHAPES	70	5.1	0.9
							COMMODITIES N.E.C.	(X)	(X)	(Z)
3120	GRAINS, BEANS, ETC.	4	3.1	0.4	6440	NONFERROUS METALS, MINERALS, ORES .	92	17.6	5.7	
3310	ELECTRICAL WIRING SUPPLIES.	5	27.7	2.4	6441	MAGNESIUM	15	4.9	0.3	
3610	HARDWARE	95	(D)	8.9	1.1	6442	NICKEL	33	14.8	1.7
3611	BUILDERS' HARDWARE.	32		6.9	0.2	6443	TIN, LEAD, ZINC, ETC.	61	21.5	3.7
3614	HAND TOOLS (INCL. POWER), CUTLERY . .	32		5.5	0.1	6510	GASOLINE, KEROSENE.	9	3.7	0.7
3615	ALL OTHER HARDWARE.	32		10.5	0.8	6610	PREPARED IRON AND STEEL SCRAP . . .	14	7.7	0.1
						6620	UNPREPARED IRON AND STEEL SCRAP . .	13	12.6	0.2
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	54	4.4	0.4	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	4	17.6	0.1	
3741	PIPE FITTINGS, VALVES	54	3.0	0.3	8310	GLASS (FLAT, BRICK, ETC.)	4	1.3	0.2	
3742	PLUMBING FIXTURES	19	1.8	0.1	8420	ROOFING, SIDING EQUIPMENT	4	19.0	0.1	
3743	DRAINAGE SYSTEMS.	37	1.2	0.1	8570	OTHER BUILDING MATERIALS.	25	11.5	1.5	
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	34	3.8	1.1	8720	FEEDS (MIXED AND OTHER)	4	0.6	0.1	
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	25	10.7	0.4	8722	FEEDS PUGH AND SOLO	4	0.6	0.1	
4610	INDUSTRIAL VALVES, FITTINGS	34	9.1	0.4	9760	MISCELLANEOUS LINES	43	14.5	1.1	
4840	ABRASIVES, ABRASIVE MATERIALS	41	2.8	0.2	9910	RECEIPTS FROM PROCESSING.	27	3.8	0.2	
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	31	3.5	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	22	4.7	0.1	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES .	68	9.3	2.1		COMMODITIES N.E.C.	(X)	(X)	7.0	
4110	COAL (BITUMINOUS AND ANTHRACITE). . .	5	8.3	0.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

¹Detail may not add to total due to rounding.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	COAL AND OTHER MINERALS AND OPES (SIC 5052) ²					8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	4	697	15.0	0.1
						9310	PHONO. RECORDS, PRERECORDED TAPES . .	6	7 908	19.6	0.9
						9410	MUSICAL INSTRUMENTS	4	1 497	5.5	0.2
	TOTAL	24	(D)	(X)	100.0	9760	MISCELLANEOUS LINES	18	1 619	4.2	0.2
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	30	9 314	11.3	1.0
							COMMODITIES N.E.C.	(X)	13 688	(X)	1.5
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)						ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
	TOTAL	1 003	1 194 490	(X)	100.0		TOTAL	720		(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES.	969	1 028 974	88.9	86.1	3310	ELECTRICAL WIRING SUPPLIES.	92		8.3	0.6
3311	INT. WIRING, CONSTR. MATERIALS. . .	698	509 562	50.1	42.7	3311	INT. WIRING, CONSTR. MATERIALS. . .	57		6.9	0.2
3312	OUTSIDE CONSTRUCTION MATERIALS. .	339	97 537	15.4	8.2	3315	MOTORS, GENERATORS, ETC.	43		7.0	0.3
3313	LIGHTING FIXTURES	739	178 774	18.1	15.0		COMMODITIES N.E.C.	(X)		(X)	(2)
3314	ELECTRIC LAMPS.	568	61 112	7.4	5.1						
3315	MOTORS, GENERATORS, ETC.	457	181 989	24.4	15.2	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	88		5.1	0.5
3320	TELEPHONE AND SIGNAL EQUIPMENT. .	93	46 347	20.2	3.9	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	90		8.3	0.9
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	10	1 511	3.9	0.1	3423	TV SETS	81		5.6	0.6
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	50	13 217	22.0	1.1	3424	CONSOLE RADIOS AND RECORD PLAYERS .	28		6.8	0.3
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	19	1 742	7.5	0.1		COMMODITIES N.E.C.	(X)		(X)	0.1
3423	TV SETS	14	9 663	23.2	0.8	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	720	(D)	96.6	96.6
	COMMODITIES N.E.C.	(X)	1 812	(X)	0.2	3511	ELECTRONIC TUBES.	383		27.3	12.0
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	55	38 647	22.7	3.2	3512	TRANSISTORS AND/OR SEMICONDUCTORS	354		31.1	15.9
3440	ROOM AIR CONDITIONERS	52	2 708	3.1	0.2	3513	ELECTRONIC PARTS.	379		43.6	23.3
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	40	6 772	10.6	0.6	3514	ACCESSORIES, TESTING EQUIPMENT. . .	285		11.1	2.6
3610	HARDWARE.	31	4 281	12.5	0.4	3515	INTERCOMMUNICATIONS EQUIPMENT . .	303		48.0	16.5
3710	WARM-AIR HEATING, COOLING EQUIPMENT	48	4 208	6.0	0.4	3516	COMML., INDUSTRIAL ELECTRONIC PARTS	375		52.2	26.3
3720	RESIDENTIAL ELEC. SPACE HEATING . .	46	1 647	2.0	0.1		COMMODITIES N.E.C.	(X)		(X)	(2)
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	26	803	2.5	0.1	3610	HARDWARE.	6		25.2	0.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	74	20 351	18.8	1.7	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4		14.4	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	41	3 969	5.0	0.3	9310	PHONO. RECORDS, PRERECORDED TAPES .	36		3.2	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	3	1 442	45.3	0.1	9760	MISCELLANEOUS LINES	4		43.1	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	9	2 816	17.9	0.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	63		21.0	0.6
8150	METAL MILLWORK (DOORS, ETC.), . . .	24	806	2.7	0.1		COMMODITIES N.E.C.	(X)		(X)	0.1
9760	MISCELLANEOUS LINES	9	1 147	14.1	0.1						
9930	OTHER LABOR, SERVICE RECEIPTS . . .	40	2 589	13.9	0.2		HAROWARE (SIC 5072)				
	COMMODITIES N.E.C.	(X)	12 255	(X)	1.0		TOTAL	628	683 521	(X)	100.0
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					1220	NEW AND REBUILT PARTS, ETC.	21	6 647	4.5	1.0
	TOTAL	339	928 204	(X)	100.0	1310	TIRES AND TUBES	9	908	4.4	0.1
1220	NEW AND REBUILT PARTS, ETC.	4	3 452	18.3	0.4	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	72	20 524	8.6	3.0
1221	MOTOR AND CHASSIS PARTS	4	1 817	9.6	0.2	1620	INDUSTRIAL CHEMICALS.	7	418	6.1	0.1
1222	TOOLS AND EQUIPMENT	4	726	3.8	0.1	1820	WOMEN'S, CHILDREN'S CLOTHING. . .	5	490	2.1	0.1
1225	SUPPLIES AND ACCESSORIES.	4	909	4.8	0.1	3310	ELECTRICAL WIRING SUPPLIES.	65	14 780	7.7	2.2
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	6	922	8.7	0.1	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	12	1 547	1.3	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	6	1 635	5.2	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	21	6 927	5.6	1.0
3310	ELECTRICAL WIRING SUPPLIES.	28	10 679	20.3	1.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	28	11 027	6.1	1.6
3313	LIGHTING FIXTURES	9	3 080	8.0	0.3	3440	ROOM AIR CONDITIONERS	14	940	0.8	0.1
3314	ELECTRIC LAMPS.	9	478	1.3	0.1	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	3	433	5.5	0.1
3315	MOTORS, GENERATORS, ETC.	16	2 807	7.3	0.3	3610	HARDWARE.	628	456 315	66.8	66.8
	COMMODITIES N.E.C.	(X)	4 314	(X)	0.5	3710	WARM-AIR HEATING, COOLING EQUIPMENT	24	1 089	1.4	0.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	96	185 333	38.5	20.0	3713	DUCTS, REGISTERS, ETC.	10	392	1.8	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	263	516 758	73.2	55.7		COMMODITIES N.E.C.	(X)	697	(X)	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	86	69 733	48.5	7.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	76	23 153	9.2	3.4
3440	ROOM AIR CONDITIONERS	56	7 437	4.3	0.8	3741	PIPE FITTINGS, VALVES	64	7 691	3.2	1.1
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	62	35 714	11.3	3.8	3742	PLUMBING FIXTURES	43	4 048	2.3	0.6
3511	ELECTRONIC TUBES.	42	4 864	2.6	0.5	3743	DRAINAGE SYSTEMS.	21	1 156	1.4	0.2
3512	TRANSISTORS AND/OR SEMICONDUCTORS	13	10 824	10.7	1.2	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	47	10 258	5.6	1.5
3513	ELECTRONIC PARTS.	31	3 483	2.4	0.4	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	9	1 075	1.5	0.2
3514	ACCESSORIES, TESTING EQUIPMENT. . .	20	16 310	8.4	1.8	4110	OFFICE MACHINES AND EQUIPMENT . . .	3	408	10.0	0.1
	COMMODITIES N.E.C.	(X)	233	(X)	(2)	4150	CHINA, GLASSWARE (COMMERCIAL) . . .	10	4 458	3.3	0.7
3610	HARDWARE.	18	12 123	13.8	1.3	4180	STORE, RESTAURANT FIXTURES, EQUIP..	5	410	0.9	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	6	750	3.5	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC..	50	12 615	7.0	1.8
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	12	3 480	3.2	0.4	4420	GENERAL PURPOSE INDUSTRIAL MACH..	19	2 829	6.5	0.4
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	30	1 550	2.2	0.2	4610	INDUSTRIAL VALVES, FITTINGS	10	1 145	2.1	0.2
4110	OFFICE MACHINES AND EQUIPMENT . . .	4	2 678	33.7	0.3	4710	WELDING EQUIPMENT, SUPPLIES	3	866	14.0	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	14	10 234	14.3	1.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	69	4 454	2.8	0.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC..	8	1 791	5.9	0.2	4860	MECHANICAL RUBBER GOODS	15	457	0.6	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES.	10	2 744	4.4	0.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	48	2 040	1.3	0.3
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP..	14	1 038	6.1	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	40	5 836	9.1	0.9
7820	HOUSEHOLD LINENS, DOMESTICS	4	558	12.0	0.1	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	21	5 443	4.7	0.8
7850	FLOOR COVERINGS	8	7 689	11.7	0.8	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	74	11 826	4.7	1.7
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	8	736	5.2	0.1	6231	WIRE--PLAIN, COATED, BARBED, ETC..	43	2 493	1.7	0.4
8610	PHOTOGRAPHIC GOODS	18	2 411	3.7	0.3	6232	NAILS AND STAPLES	55	5 334	2.6	0.8
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	18	7 010	9.2	0.8	6233	WOVEN, WELDED WIRE FENCING, PARTS	39	1 988	1.1	0.3
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	10	2 741	5.6	0.3	6234	WIRE ROPE AND STRAND, BALE TIES . .	35	882	1.0	0.1
8820	JEWELRY, SILVERWARE, TROPHIES . . .	22	4 285	8.0	0.5	6235	REINFORCEMENT MESH--WELDED, WOVEN	23	1 129	0.8	0.2
						6240	IRON, STEEL FINISHED PRODUCTS . . .	14	1 970	2.7	0.3
						6250	CAST IRON SOIL PIPE, TUBING	10	1 178	1.6	0.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
6260	IRON, STEEL PIPE, TUBING,	45	4 235	2.1	0.6	8570	OTHER BUILDING MATERIALS,	17	(D)	5.4	0.1
6261	TUBING (MECHANICAL AND PPESSURE),	17	379	0.5	0.1	9760	MISCELLANEOUS LINES	7		15.0	0.1
6262	STANDARO STEEL PIPE	43	3 856	1.9	0.6	9930	OTHER LABOR, SERVICE RECEIPTS	21		8.7	0.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	10	478	1.0	0.1		COMMODITIES N,E,C.	(X)	(X)	0.1	0.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN.. . . .	3	1 019	25.0	0.1		WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)				
7721	OFFICE FURNITURE (WOODEN, METAL).	3	1 019	25.0	0.1						
7850	FLOOR COVERINGS	10	883	1.7	0.1		TOTAL	340	236 687	(X)	100.0
7870	KITCHEN UTENSILS, TOOLS, ETC.,	31	12 320	6.3	1.9	3310	ELECTRICAL WIRING SUPPLIES,	11	898	6.5	0.4
8140	WOOD MILLWORK (DOORS, WINDOWS),	12	2 449	18.4	0.4	3420	MAJOR APPLIANCES, TV SETS, ETC.,	10	2 013	29.1	0.9
8150	METAL MILLWORK (DOORS, ETC.),	19	1 354	7.4	0.2	3440	ROOM AIR CONDITIONERS	55	3 837	7.9	1.6
8420	ROOFING, SIDING EQUIPMENT	22	3 374	2.3	0.5	3610	HARDWARE	8	285	2.8	0.1
8570	OTHER BUILDING MATERIALS,	22	3 220	4.3	0.5	3611	BUILDERS' HARDWARE	3	143	12.7	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES,	43	31 168	13.2	4.6	3614	HAND TOOLS (INCL. POWER), CUTLERY	5	142	1.6	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.,	9	4 083	3.9	0.6						
9760	MISCELLANEOUS LINES	12	1 372	11.5	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	196	95 993	59.7	40.6
9930	OTHER LABOR, SERVICE RECEIPTS	26	894	2.7	0.1	3711	WARM-AIR FURNACES (ALL FUELS)	122	17 708	15.5	7.5
	COMMODITIES N.E.C.	(X)	14 464	(X)	2.1	3712	CENTRAL HEATING, COOLING UNITS.	122	39 461	31.1	16.7
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					3713	DUCTS, REGISTERS, ETC.,	124	25 116	22.5	10.6
	TOTAL	700		(X)	100.0	3714	ROOM SPACE HEATING (EXC.ELECTRIC)	53	2 352	4.3	1.0
1220	NEW AND REBUILT PARTS, ETC.	3	25.3	0.2		3715	OTHER SPACE HEATING EQUIPMENT	69	11 356	18.6	4.8
1620	INDUSTRIAL CHEMICALS.	5	9.3	0.1		3720	RESIDENTIAL ELEC. SPACE HEATING	4	301	4.9	0.1
3310	ELECTICAL WIRING SUPPLIES,	45	19.4	0.8		3730	HYORONICS EQUIPMENT, SUPPLIES	18	1 134	10.3	0.5
3311	INT. WIRING, CONSTR. MATERIALS,	45	7.7	0.3		3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	32	6 528	16.9	2.8
3312	OUTSIDE CONSTRUCTION MATERIALS,	45	6.2	0.3		3741	PIPE FITTINGS, VALVES	27	1 498	4.5	0.6
3313	LIGHTING FIXTURES	45	2.5	0.1		3742	PLUMBING FIXTURES	24	2 275	6.2	1.0
3315	MOTORS, GENERATORS, ETC.,	45	3.1	0.1		3743	DRAINAGE SYSTEMS,	21	664	2.1	0.3
3420	MAJOR APPLIANCES, TV SETS, ETC.	33	10.9	0.5		3744	OTHER PLUMBING EQUIP., SUPPLIES	19	2 090	8.6	0.9
3425	OTHER MAJOR APPLIANCES,	33	10.3	0.5			COMMODITIES N,E,C.	(X)	1	(X)	-
3430	ELECTRIC HOUSEWARES AND SUPPLIFS.	21	4.6	0.1		3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	205	59 076	35.7	25.0
3440	ROOM AIR CONDITIONERS	36	1.8	0.2		3811	RES. AND SMALL COM. (UNDER 5 HP)	156	25 977	19.0	11.0
3610	HARDWARE,	118	11.0	1.9		3812	RES. AND COM. (5 TO 20 HP)	120	10 637	9.0	4.5
3611	BUILDERS' HARDWARE,	22	15.2	0.5		3813	INDUS.AND LAHE COM. (OVER 20 HP)	87	22 462	27.5	9.5
3613	KITCHEN AND SHELF HARDWARE,	6	11.9	0.1		3820	PARTS, SUPPLIES, AND ACCESSORIES,	169	45 273	34.0	19.1
3614	HAND TOOLS (INCL. POWER), CUTLERY	96	7.6	1.1		3910	COMMERCIAL REFRIGERATION EQUIPMENT,	89	11 895	23.9	5.0
3615	ALL OTHER HARDWARE,	14	12.6	0.2		3914	ICEMAKING MACHINES,	15	565	8.0	0.2
	COMMODITIES N.E.C.	(X)	(X)	(Z)		3915	REACH-IN, WALK-IN REFRIGERATORS	10	308	11.6	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	244	10.1	4.1		3916	OTHER REFRIGERATION EQUIPMENT	81	10 876	24.0	4.6
3711	WARM-AIR FURNACES (ALL FUELS)	161	5.9	1.8			COMMODITIES N.E.C.	(X)	146	(X)	0.1
3712	CENTRAL HEATING, COOLING UNITS,	72	4.1	0.7		4140	COMMERCIAL FOOD SERVICE EQUIPMENT	3	183	12.8	0.1
3713	DUCTS, REGISTERS, ETC.,	140	3.5	0.9		4420	GENERAL PURPOSE INDUSTRIAL MACH.,	14	1 474	11.3	0.6
3714	ROOM SPACE HEATING (EXC.ELECTRIC)	104	2.2	0.4		6210	IRON, STEEL PRODUCTS (SEMIFINISHEO)	8	257	2.4	0.1
3715	OTHER SPACE HEATING EQUIPMENT	61	2.2	0.3		6250	CAST IRON SOIL PIPE, TUBING	7	191	1.3	0.1
	COMMODITIES N.E.C.	(X)	(X)	(Z)		6260	IRON, STEEL PIPE, TUBING,	10	1 014	5.4	0.4
3730	HYDRONICS EQUIPMENT, SUPPLIES	149	11.2	2.7		6262	STANDARO STEEL PIPE	10	900	4.8	0.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	676	75.9	74.6			COMMODITIES N,E,C.	(X)	114	(X)	-
3741	PIPE FITTINGS, VALVES	575	23.3	20.9		8420	ROOFING, SIDING EQUIPMENT	8	327	1.8	0.1
3742	PLUMBING FIXTURES	562	29.3	25.8		8570	OTHER BUILDING MATERIALS,	6	531	19.5	0.2
3743	DRAINAGE SYSTEMS,	470	13.6	10.0		9760	MISCELLANEOUS LINES	4	708	15.1	0.3
3744	OTHER PLUMBING EQUIP., SUPPLIES	564	20.6	17.9		9930	OTHER LABOR, SERVICE RECEIPTS	30	2 586	21.6	1.1
	COMMODITIES N.E.C.	(X)	(X)	(Z)			COMMODITIES N,E,C.	(X)	2 183	(X)	0.9
3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	83	4.8	0.9			REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)				
3811	RES. AND SMALL COM. (UNDER 5 HP)	51	4.6	0.5			TOTAL	106		(X)	100.0
3812	RES. AND COM. (5 TO 20 HP)	43	2.3	0.3		3440	ROOM AIR CONDITIONERS	18		3.9	0.4
3813	INDUS.AND LARGE COM. (OVER 20 HP)	20	2.5	0.1		3710	WARM-AIR HEATING, COOLING EQUIPMENT	9		12.2	0.4
3820	PARTS, SUPPLIES, AND ACCESSORIES,	22	3.2	0.1		3711	WARM-AIR FURNACES (ALL FUELS)	5		14.3	0.4
4420	GENERAL PURPOSE INDUSTRIAL MACH.,	3	19.0	0.1			COMMODITIES N,E,C.	(X)		(X)	0.1
4610	INDUSTRIAL VALVES, FITTINGS	111	13.3	3.0		3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	23		3.8	0.8
4860	MECHANICAL RUBBER GOODS	10	9.3	0.1		3811	RES. AND SMALL COM. (UNDER 5 HP)	14		2.4	0.2
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	14	3.2	0.1		3812	RES. AND COM. (5 TO 20 HP)	14		2.5	0.4
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	10	13.2	0.4		3813	INDUS.AND LARGE COM. (OVER 20 HP)	12		5.0	0.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	12	10.9	0.1							
6232	NAILS AND STAPLES	10	4.6	0.1		3820	PARTS, SUPPLIES, AND ACCESSORIES,	30		22.0	6.5
	COMMODITIES N,E,C.	(X)	(X)	0.1		3910	COMMERCIAL REFRIGERATION EQUIPMENT,	102		75.1	53.2
6250	CAST IRON SOIL PIPE, TUBING	184	7.8	2.6		3911	BEVERAGE, DRINKING WATER COOLERS,	23		14.2	4.3
6260	IRON, STEEL PIPE, TUBING,	263	14.4	6.6		3912	DISPLAY CASES	35		16.5	6.0
6261	TUBING (MECHANICAL AND PRESSURE),	92	8.1	1.2		3913	ICE CREAM CABINETS,	30		8.0	2.9
6262	STANDARO STEEL PIPE	243	12.7	5.4		3914	ICEMAKING MACHINES,	44		27.3	12.9
6420	OTHER COPPER, BRASS MILL PRODUCTS	5	8.7	0.1		3915	REACH-IN, WALK-IN REFRIGERATORS	58		11.7	5.6
6422	TUBULAR PRODUCTS (PIPES, TUBES)	5	8.7	0.1		3916	OTHER REFRIGERATION EQUIPMENT	67		42.5	21.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
4180 9930	STORE, RESTAURANT FIXTURES, EQUIP.. OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	14 30 (X)	(D)	3.5 35.6 (X)	0.6 12.0 25.2	4323 4324 4325 4326 4327	LAND PREPARATION MACHINERY, ETC.. DAIRY FARM, FARM EQUIPMENT. . . . IRRIGATION EQUIPMENT. LIGHT INDUSTRIAL EQUIPMENT. . . . MISC. FARM MACHINERY, EQUIPMENT .	208 89 187 176 343	38 864 10 104 104 355 47 554 50 073	16.9 17.7 55.1 26.3 20.5	5.0 1.3 13.5 6.2 6.5
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²					4420 4440 4910 5330 5440 6230 6260 6530 8720	GENERAL PURPOSE INDUSTRIAL MACH.. MATERIALS HANDLING EQUIPMENT. . . . OTHER INDUSTRIAL EQUIPMENT, SUPPLIES OTHER SERVICE BUSINESS EQUIPMENT. . MISCELLANEOUS TRANSPORTATION EQUIP. IRON AND STEEL WIRE, WIRE PRODUCTS. IRON, STEEL PIPE, TUBING. OILS, GREASES, OTHER PETROLEUM PROD FEES (MIXED AND OTHER)	5 3 6 6 8 14 22 11 11	1 055 495 693 391 2 209 2 277 628 1 137 693	12.2 32.9 14.0 17.6 38.2 9.9 6.4 18.2 10.2	0.1 0.1 0.1 0.1 0.3 0.3 0.1 0.1 0.1
	TOTAL	1 202	486 837	(X)	100.0						
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)	438	705 612	(X)	100.0						
1110 1120	AUTOMOBILES, MOTORCYCLES, ETC. . . . TRUCKS, TRUCK TRACTORS, TRAILERS. .	5 14	956 2 981	10.2 16.0	0.1 0.4	8740	FERTILIZER, FERTILIZER MATERIALS. .	36	2 788	10.3	0.4
1210 1212	MACHINE SHOP SALES AND LABOR. MACHINE SHOP LABOR.	3 3	581 581	7.9 7.9	0.1 0.1	8750 8751 8752	AGRICULTURAL CHEMICALS. WEED KILLERS, SOIL STERILIZERS. . . INSECTICIDES, FUNGICIDES, ETC. . .	26 20 23	3 061 713 2 348	12.6 4.0 10.9	0.4 0.1 0.3
1220 1221	NEW AND REBUILT PARTS, ETC. MOTOR AND CHASSIS PARTS COMMODITIES N.E.C.	6 6 (X)	3 146 3 046 100	20.7 20.0 (X)	0.4 0.4 (Z)	8760 9760 9930	SEEDS MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	12 19 230 (X)	610 6 923 26 392 54 609	7.6 24.7 13.0 (X)	0.1 0.9 3.4 7.1
3610 3611	HARDWARE. BUILDERS' HARDWARE.	3 3	845 845	38.1 38.1	0.1 0.1		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
4210 4211 4212 4213 4214 4215 4216 4217 4218	CONSTRUCTION, MINING, LOGGING SUP.. CRAWLER TRACTORS. SELF-PROPELLED SCRAPERS TRACTOR SHOVEL LOADERS. PARTS AND ATTACHMENTS POWER CRANES, DRAGLINES, AND PARTS BITUMINOUS MIXERS, PAVERS, ETC. . . CONCRETE MIXERS, PAVERS, ETC. . . . GRADERS, ROLLERS (OFF-HIGHWAY). . . COMMODITIES N.E.C.	438 239 104 134 233 119 37 52 119 231	542 537 162 905 30 966 38 184 121 090 40 429 7 581 18 196 28 336 94 850	76.9 31.4 8.6 9.6 17.2 5.7 14.9 23.7 8.7 23.0	76.9 23.1 4.4 5.4 17.2 5.7 1.1 2.6 4.0 13.4	1220 1620 1710 3310 3610 3740	NEW AND REBUILT PARTS, ETC. INDUSTRIAL CHEMICALS. YARD OR PIECE GOODS ELECTRICAL WIRING SUPPLIES. HARDWARE. PLUMBING FIXTURES, EQUIP., SUPPLIES	21 21 4 15 19 19	1 838 5 263 12 360 733 790 460	9.8 8.0 21.2 9.4 7.6 6.9	0.2 0.6 1.5 0.1 0.1 0.1
4310 4320	GARDEN MACHINERY, EQUIPMENT, ETC. . FARM, DAIRY MACHINERY, PARTS. . . .	14 11	954 8 266	9.5 22.8	0.1 1.2	4210 4211 4213 4214 4215 4216 4217 4218 4219	CONSTRUCTION, MINING, LOGGING SUP.. CRAWLER TRACTORS. TRACTOR SHOVEL LOADERS. PARTS AND ATTACHMENTS POWER CRANES, DRAGLINES, AND PARTS CONCRETE MIXERS, PAVERS, ETC. . . . GRADERS, ROLLERS (OFF-HIGHWAY). . . OTHER CONSTR., MIN., LOG., EQUIP. COMMODITIES N.E.C.	69 17 8 17 15 19 15 36 (X)	9 761 1 635 425 1 580 563 664 809 3 829 56	14.4 10.8 5.1 5.8 5.2 5.0 5.9 14.7 (X)	1.2 0.2 0.1 0.2 0.1 0.1 0.1 0.5 (Z)
4420 4421 4422 4423 4425	GENERAL PURPOSE INDUSTRIAL MACH.. ENGINES (INCL. INTERNAL COMBUST.) COMPRESSORS, PUMPS. CRUSHING MACHINERY AND EQUIPMENT. OTHER GENERAL INDUSTRIAL MACH.. COMMODITIES N.E.C.	102 41 52 30 16 (X)	22 694 10 317 3 725 7 462 1 169 21	7.6 5.4 4.2 11.4 2.7 (X)	3.2 1.5 0.5 1.1 0.2 (Z)						
4440 4441 4443 4445	MATERIALS HANDLING EQUIPMENT. . . . FORK LIFT TRUCKS. CRANES, DERRICKS, HOISTS, ETC. . . . OTHER MATERIALS-HANDLING EQUIP.. COMMODITIES N.E.C.	79 48 29 15 (X)	13 880 6 258 1 852 5 279 491	6.0 3.4 3.2 9.6 (X)	2.0 0.9 0.3 0.7 0.1	4310 4410 4411 4412	GARDEN MACHINERY, EQUIPMENT, ETC. . FOOD PROCESSING MACHINERY, EQUIP.. DAIRY, MILK PRODUCTS MACHINERY. . OTHER FOOD PROCESSING MACHINERY .	8 111 34 96	857 37 114 7 807 29 307	16.1 67.6 45.7 59.4	0.1 4.4 0.9 3.5
4480 4481 4483	USED OR REBUILT MACHINERY, EQUIP. . USED CONSTRUCTION EQUIPMENT . . . OTHER USED OR REBUILT MACHINERY .	154 143 21	57 636 54 550 3 086	15.4 15.2 13.2	8.2 7.7 0.4	4420 4430 4431 4432	GENERAL PURPOSE INDUSTRIAL MACH.. METALWORKING MACHINERY. NEW MACHINE TOOLS MISCELLANEOUS METALWORKING EQUIP.	434 294 227 171	248 826 130 090 97 453 32 637	74.2 83.9 72.2 40.5	29.5 15.4 11.5 3.9
4610 4710 4860 5420 6230 8620 9760 9930	INDUSTRIAL VALVES, FITTINGS WELDING EQUIPMENT, SUPPLIES MECHANICAL RUBBER GOODS SHIP, BOAT, MARINE PROPULSION MACH. IRON AND STEEL WIRE, WIRE PRODUCTS. SPORTING, ATHLETIC GOODS, BICYCLES. MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	11 19 3 5 11 5 6 165 (X)	883 508 719 1 330 1 738 399 618 42 179 2 762	24.9 4.2 15.1 22.3 14.2 12.2 13.3 10.7 (X)	0.1 0.1 0.1 0.2 0.2 0.1 0.1 6.0 0.4	4510 4511 4512 4610 4710 4713	BEARINGS, POWER, TRANSMISSION . . . BALL, ROLLER BEARINGS OTHER POWER TRANSMISSION EQUIP. . INDUSTRIAL VALVES, FITTINGS WELDING EQUIPMENT, SUPPLIES RESISTANCE WELDING SUPPLIES COMMODITIES N.E.C.	35 33 16 25 31 8 (X)	2 502 1 972 530 2 026 912 535 377	10.7 9.6 4.2 14.1 4.1 5.8 (X)	0.3 0.2 0.1 0.2 0.1 0.1 (Z)
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)					4840 4860 4910 5420 6260 6620 7520 8610 9760 9930	ABRASIVES, ABRASIVE MATERIALS . . . MECHANICAL RUBBER GOODS OTHER INDUSTRIAL EQUIPMENT, SUPPLIES SHIP, BOAT, MARINE PROPULSION MACH. IRON, STEEL PIPE, TUBING. UNPREPARED IRON AND STEEL SCRAP . . INDUSTRIAL PAPERS PHOTOGRAPHIC GOODS MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	56 23 46 10 38 6 8 23 23 173 (X)	3 743 812 8 004 2 283 13 726 876 1 032 704 3 402 26 588 10 260	11.5 3.3 21.2 16.5 30.0 19.4 19.1 15.2 19.9 16.5 (X)	0.4 0.1 0.9 0.3 1.6 0.1 0.1 0.1 0.4 3.1 1.2
1120 1220 1310 1610 1620 1820 3610 3740 4210	TRUCKS, TRUCK TRACTORS, TRAILERS. . NEW AND REBUILT PARTS, ETC. TIRES AND TUBES SOAPS AND DETERGENTS. INDUSTRIAL CHEMICALS. WOMEN'S, CHILDREN'S CLOTHING. . . . HARDWARE. PLUMBING FIXTURES, EQUIP., SUPPLIES CONSTRUCTION, MINING, LOGGING SUP.. GARDEN MACHINERY, EQUIPMENT, ETC. .	0 39 14 12 6 11 56 5 3 321	1 824 2 750 744 595 20 792 406 5 278 399 551 112 886	23.1 10.5 9.9 17.0 17.7 8.5 12.2 20.1 10.5 36.9	0.2 0.4 0.1 0.1 2.7 0.1 0.1 0.1 0.1 14.6						
4320 4321 4322	FARM, DAIRY MACHINERY, PARTS. . . . TRACTORS, EQUIPMENT (FARM). HARVESTING MACHINERY, EQUIPMENT .	760 512 300	520 326 208 721 60 655	86.4 50.5 24.7	67.5 27.1 7.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
	INDUSTRIAL SUPPLIES (SIC 5085)						5152	OPHTHALMIC MERCHANDISE SALES, . . .	122	32 887	67.7	5.2	
	TOTAL	1 311	973 488	(X)	100.0		5153	OPTICAL, OPHTHALMIC INSTRUMENTS .	83	17 917	32.8	2.8	
1220	NEW AND REBUILT PARTS, ETC.	33	2 574	13.8	0.3		5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	62	73 270	54.3	11.5	
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	7	670	15.8	0.1		5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	117	58 476	70.7	9.2	
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	86	7 347	9.4	0.8		5330	OTHER SERVICE BUSINESS EQUIPMENT, . .	14	920	8.5	0.1	
1620	INDUSTRIAL CHEMICALS,	22	3 044	12.6	0.3		7610	STATIONERY, OFFICE SUPPLIES	14	774	9.5	0.1	
1710	YARD OR PIECE GOODS	4	645	16.7	0.1		7720	OFFICE, COMMERCIAL, BUSINESS FURN..	16	2 764	14.9	0.4	
3310	ELECTRICAL WIRING SUPPLIES,	50	9 700	18.1	1.0		7840	CURTAINS, DRAPES,	4	442	37.3	0.1	
3610	HARDWARE,	64	15 954	25.6	1.6		7870	KITCHEN UTENSILS, TOOLS, ETC.	4	698	20.6	0.1	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	61	9 587	16.8	1.0		8610	PHOTOGRAPHIC GOODS,	4	1 691	49.4	0.3	
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	3	928	28.5	0.1		8680	BOOKS, MAGAZINES, PRINTED MATERIALS	6	962	21.3	0.2	
							9930	OTHER LABOR, SERVICE RECEIPTS	60	1 424	2.9	0.2	
4210	CONSTRUCTION, MINING, LOGGING SUP..	22	3 573	14.0	0.4			COMMODITIES N.E.C.	(X)	7 208	(X)	1.1	
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	12	955	6.0	0.1			SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)					
4420	GENERAL PURPOSE INDUSTRIAL MACH..	80	5 841	6.8	0.6			TOTAL	796	302 605	(X)	100.0	
4422	COMPRESSORS, PUMPS,	55	2 016	4.1	0.2		1430	BEAUTY AIDS (TOILETRIES, ETC.), . . .	61	1 719	12.3	0.6	
4425	OTHER GENERAL INDUSTRIAL MACH..	32	3 164	6.2	0.3		1610	SOAPS AND DETERGENTS,	28	1 965	10.3	0.6	
	COMMODITIES N.E.C.	(X)	661	(X)	0.1		1620	INDUSTRIAL CHEMICALS,	7	1 196	18.3	0.4	
4430	METALWORKING MACHINERY,	64	6 518	9.8	0.7		1710	YARD OR PIECE GOODS	5	526	9.2	0.2	
4431	NEW MACHINE TOOLS	30	2 987	11.8	0.3		1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	24	401	6.4	0.1	
4432	MISCELLANEOUS METALWORKING EQUIP.	52	3 531	5.9	0.4		5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	4	1 075	9.1	0.4	
4440	MATERIALS HANDLING EQUIPMENT,	37	4 360	12.1	0.4		5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	285	61 986	94.8	20.5	
4460	PRINTING TRADES MACHINERY, EQUIP..	7	1 195	25.0	0.1		5220	CUSTOMER, JANITORIAL SUPPLIES, . .	218	71 482	86.6	23.6	
4470	OTHER SPECIAL INDUSTRY MACHINERY, .	18	4 508	17.7	0.5		5221	MACHINES AND EQUIPMENT,	183	16 658	21.8	5.5	
4480	USED OR REBUILT MACHINERY, EQUIP. .	19	924	3.0	0.1		5222	CLEANING CHEMICALS, SUPPLIES, . .	206	54 824	69.1	18.1	
4482	USED MACHINE TOOLS,	4	490	2.0	0.1		5230	LAUNDRY, DRY-CLEANING MACHINES, . .	128	49 218	91.5	16.3	
	COMMODITIES N.E.C.	(X)	434	(X)	(2)		5310	UPHOLSTERS' FABRICS, SUPPLIES, . . .	44	14 184	79.7	4.7	
4510	BEARINGS, POWER, TRANSMISSION . . .	368	170 543	62.9	17.5		5320	MUNICIPALITY SUPPLIES, EQUIPMENT, .	35	35 397	93.5	11.7	
4511	BALL, ROLLER BEARINGS	304	88 639	40.5	9.1		5330	OTHER SERVICE BUSINESS EQUIPMENT, .	67	34 515	87.1	11.4	
4512	OTHER POWER TRANSMISSION EQUIP..	280	81 704	37.6	8.4		5340	ARTISANS' GOODS, UNDERTAKERS' SUP	7	1 097	100.0	0.4	
4610	INDUSTRIAL VALVES, FITTINGS	264	123 066	49.6	12.6		5350	SHOE REPAIR AND RESOLE MATERIALS, .	24	8 331	77.3	2.8	
4710	WELDING EQUIPMENT, SUPPLIES	205	110 973	75.4	11.4		7510	PERSONAL SERVICE PAPERS	44	7 101	25.5	2.3	
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	254	71 616	50.5	7.4		7520	INDUSTRIAL PAPERS	20	726	12.4	0.2	
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	222	36 332	29.7	3.7		9620	WIGS, SWITCHES, TOWELS, ETC. . . .	83	735	4.9	0.2	
4713	RESISTANCE WELDING SUPPLIES	71	3 025	8.0	0.3		9730	LEATHER	9	960	20.2	0.3	
4810	RECONDITIONED DRUMS AND BARRELS . .	28	16 428	99.4	1.7		9760	MISCELLANEOUS LINES	6	451	12.2	0.1	
4820	BOTTLING SUPPLIES	22	32 103	97.0	3.3		9930	OTHER LABOR, SERVICE RECEIPTS . . .	37	2 256	17.7	0.7	
4830	PRINTING, DUPLICATING INKS,	24	9 867	72.7	1.0			COMMODITIES N.E.C.	(X)	7 284	(X)	2.4	
4840	ABRASIVES, ABRASIVE MATERIALS	191	29 990	17.8	3.1			TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)					
4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	52	3 640	9.8	0.4			TOTAL	498	344 206	(X)	100.0	
4860	MECHANICAL RUBBER GOODS	196	44 460	27.2	4.6		1220	NEW AND REBUILT PARTS, ETC.	7	1 127	9.5	0.3	
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	68	14 470	33.0	1.5		1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	10	803	10.6	0.2	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	492	275 235	63.6	28.3		3610	HARDWARE,	12	1 107	9.8	0.3	
5320	MUNICIPALITY SUPPLIES, EQUIPMENT, . .	3	548	10.0	0.1		4210	CONSTRUCTION, MINING, LOGGING SUP..	5	873	5.0	0.3	
5420	SHIP, BOAT, MARINE PROPULSION MACH.	10	1 386	17.8	0.1		4320	FARM, DAIRY MACHINERY, PARTS, . . .	5	627	8.3	0.2	
6220	IRON, STEEL PRODUCTS (FLAT)	27	4 333	14.7	0.4		4325	IRRIGATION EQUIPMENT,	3	565	22.7	0.2	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS, .	70	7 440	14.5	0.8			COMMODITIES N.E.C.	(X)	62	(X)	(2)	
6240	IRON, STEEL FINISHED PRODUCTS	16	2 860	12.3	0.3		4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	8	548	7.4	0.2	
6250	CAST IRON SOIL PIPE, TUBING	15	1 410	12.7	0.1		5410	RAILROAD TRANSPORTATION EQUIPMENT	8	6 654	99.3	1.9	
6260	IRON, STEEL PIPE, TUBING,	59	11 426	14.5	1.2		5420	SHIP, BOAT, MARINE PROPULSION MACH.	105	88 625	88.0	25.7	
6330	STAINLESS STEEL	7	1 222	19.4	0.1		5430	AIRCRAFT, AVIATION PARTS,	381	229 703	96.9	66.7	
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	10	1 110	8.9	0.1		5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	171	115 745	78.3	33.6	
8530	ADHESIVES, MASTICS,	4	925	15.9	0.1		5432	AVIATION PARTS, SUPPLIES, EQUIP..	278	113 958	71.8	33.1	
8610	PHOTOGRAPHIC GOODS,	3	1 762	27.9	0.2		5440	MISCELLANEOUS TRANSPORTATION EQUIP.	20	4 595	31.9	1.3	
9220	BARRELS, BOXES, BOX SHOOKS, ETC., .	18	7 840	98.9	0.8		8640	BOATS (OUTBOARD, ROW BOATS)	14	3 851	33.1	1.1	
9760	MISCELLANEOUS LINES	19	2 286	17.5	0.2		9760	MISCELLANEOUS LINES	5	322	28.1	0.1	
9930	OTHER LABOR, SERVICE RECEIPTS	62	3 149	4.6	0.3		9930	OTHER LABOR, SERVICE RECEIPTS	29	3 431	7.7	1.0	
	COMMODITIES N.E.C.	(X)	16 593	(X)	1.7			COMMODITIES N.E.C.	(X)	1 940	(X)	0.6	
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)							SCRAP, WASTE MATERIALS (SIC 5093)					
	TOTAL	889	636 912	(X)	100.0			TOTAL	727		(X)	100.0	
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	10	1 182	17.2	0.2		1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	40		10.9	0.1	
1620	INDUSTRIAL CHEMICALS,	4	1 803	21.9	0.3		4480	USED OR REBUILT MACHINERY, EQUIP..	18		12.6	0.9	
5110	DENTAL EQUIPMENT, SUPPLIES,	195	97 085	86.0	15.2		6220	IRON, STEEL PRODUCTS (FLAT)	52		10.0	0.5	
5111	TEETH,	135	5 890	7.1	0.9		6223	SHEETS (COLOR-ROLLED),	52		4.0	0.2	
5112	DENTAL GOLD	129	7 632	9.2	1.2		6227	TINPLATE,	52		6.0	0.3	
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . . .	161	40 839	37.4	6.4		6440	NONFERROUS METALS, MINERALS, ORES .	4		23.6	0.5	
5114	SUNDRY MERCHANDISE,	157	42 724	50.8	6.7		6610	PREPARED IRON AND STEEL SCRAP . . .	286		64.4	34.1	
5120	SCHOOL EQUIPMENT, SUPPLIES,	97	65 190	87.9	10.2		6620	UNPREPARED IRON AND STEEL SCRAP . .	252		20.9	5.2	
5130	CHURCH EQUIPMENT, SUPPLIES,	24	4 135	99.9	0.6		6630	ALLOY STEEL SCRAP	169		5.6	1.9	
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	272	248 419	84.1	39.0								
5150	OPHTHALMIC PRODUCTS,	215	70 469	80.1	11.1								
5151	PRESCRIPTION SALES,	96	19 465	70.7	3.1								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
6640	NICKEL ALLOY,	77	(D)	7.0	1.7	7610	STATIONERY, OFFICE SUPPLIES	28	(D)	12.2	5.9
6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	22		4.0	0.2	7611	STATIONERY,	12		31.4	0.5
6660	SPECIAL METALS (TITANIUM, ETC.) . . .	52		5.9	1.1	7613	LOOSELEAF BINDERS, BLANK BOOKS, . .	9		38.0	0.7
6710	WASTE RAGS, TEXTILE WASTE	34		47.2	1.6	7614	PENS, MECHANICAL PENCILS,	3		26.7	0.3
6720	WIPING CLOTHS	44		66.6	2.8	7615	OTHER OFFICE SUPPLIES	12		9.4	4.3
6730	WASTE PAPER	113		83.6	12.8		COMMODITIES N.E.C.	(X)		(X)	0.1
6740	ZINC SCRAP,	103		2.9	0.8		COMMODITIES N.E.C.	(X)		(X)	1.5
6750	ALUMINUM SCRAP,	286		19.7	7.9		STATIONERY SUPPLIES (SIC 5112)				
6760	SCRAP COPPER, COPPER BASE ALLOY . . .	302		31.5	14.9		TOTAL	587		(X)	100.0
6770	SCRAP LEAD,	157		3.5	0.9						
6780	OTHER NONFERROUS METALLIC SCRAP . . .	183	25.6	9.7	1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	5	2.4	0.2		
6790	OTHER WASTE MATERIALS, SCRAP,	14	33.9	0.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS, .	4	10.0	0.7		
9930	OTHER LABOR, SERVICE RECEIPTS	30	5.4	0.5	1820	WOMEN'S, CHILDREN'S CLOTHING,	4	5.0	0.4		
	COMMODITIES N.E.C.	(X)	(X)	1.5	1910	SHOES, OTHER FOOTWEAR	4	7.0	0.5		
	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)				3420	MAJOR APPLIANCES, TV SETS, ETC.	4	5.0	0.4		
	TOTAL	396		(X)	100.0	3610	HARDWARE,	5	16.7	0.1	
1820	WOMEN'S, CHILDREN'S CLOTHING,	4		26.0	0.1	4110	OFFICE MACHINES AND EQUIPMENT	157	11.0	2.6	
3420	MAJOR APPLIANCES, TV SETS, ETC.	7		15.3	2.5	4111	ADDING, ACCTG., COMPUTING MACH., . .	102	5.5	0.6	
3430	ELECTRIC HOUSEWARES AND SUPPLIES, . .	4		13.3	0.2	4112	DUPLICATING MACHINES,	82	10.8	1.6	
3610	HARDWARE,	7		23.0	0.4	4114	TYPEWRITERS	61	2.8	0.2	
7870	KITCHEN UTENSILS, TOOLS, ETC.	4		8.9	0.1	4115	OTHER OFFICE MACHINES	27	6.8	0.2	
							COMMODITIES N.E.C.	(X)	(X)	(Z)	
8610	PHOTOGRAPHIC GOODS,	4		11.5	1.7	4830	PRINTING, DUPLICATING INKS,	21	4.4	0.1	
8611	CAMERAS, PARTS, ACCESSORIES	4		11.5	1.7	5120	SCHOOL EQUIPMENT, SUPPLIES,	68	13.2	3.2	
8810	PRECIOUS STONES (CUT) AND METALS, . .	190	(D)	66.5	35.4	5122	SUPPLIES,	68	13.2	3.2	
8820	JEWELRY, SILVERWARE, TROPHIES	260		73.3	56.8	7410	PRINTING, WRITING PAPER	137	10.6	2.4	
8821	CLOCKS, WATCHES, WATCH MOVEMENTS, .	110		35.4	18.2	7510	PERSONAL SERVICE PAPERS	21	2.5	0.2	
8822	COSTUME JEWELRY	144		48.4	24.3	7520	INDUSTRIAL PAPERS	14	5.0	0.1	
8823	JEWELERS' TOOLS, FINDINGS, ETC. . . .	60		37.4	4.5	7530	SHIPPING ROOM SUPPLIES,	41	4.1	0.5	
8824	SILVERWARE, PLATEWARE, ETC.	84		25.5	9.8	7610	STATIONERY, OFFICE SUPPLIES	587	74.1	74.1	
	COMMODITIES N.E.C.	(X)		(X)	(Z)	7611	STATIONERY,	336	27.6	15.5	
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	23		18.6	1.7	7612	CARBON PAPER, STENCIL PAPER, ETC. . .	331	6.7	4.0	
9730	LEATHER	7		17.9	0.2	7613	LOOSELEAF BINDERS, BLANK BOOKS, . . .	324	15.2	8.8	
	COMMODITIES N.E.C.	(X)		(X)	1.0	7614	PENS, MECHANICAL PENCILS,	365	19.8	13.8	
	DURABLE GOODS, N.E.C. (SIC 5099)					7615	OTHER OFFICE SUPPLIES	387	33.4	26.6	
	TOTAL	562	757 704	(X)	100.0	7616	GREETING CARDS, CHRISTMAS CARDS . . .	214	27.2	5.6	
1710	YARD OR PIECE GOODS	4	2 065	2.7	0.3	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	4	5.4	0.1	
2860	CANNED, BOTTLED FOODS	7	1 755	2.2	0.2	7720	OFFICE, COMMERCIAL, BUSINESS FURN., .	187	15.7	7.5	
3120	GRAINS, BEANS, ETC.	11	89 574	35.5	11.8	7721	OFFICE FURNITURE (WOODEN, METAL), . .	187	15.7	7.5	
3420	MAJOR APPLIANCES, TV SETS, ETC.	11	3 301	31.4	0.4	7810	CHINA, GLASSWARE, CROCKERY,	4	8.0	0.6	
4420	GENERAL PURPOSE INDUSTRIAL MACH., . .	7	9 629	4.0	1.3	7870	KITCHEN UTENSILS, TOOLS, ETC.	5	6.1	0.4	
6220	IRON, STEEL PRODUCTS (FLAT)	4	10 691	13.9	1.4	8530	ADHESIVES, MASTICS,	7	17.2	0.2	
6240	IRON, STEEL FINISHED PRODUCTS	4	10 787	8.0	1.4	8610	PHOTOGRAPHIC GOODS,	5	8.3	0.1	
						8615	OTHER PHOTOGRAPHIC GOODS,	5	8.3	0.1	
8710	HAY, STRAW, ALFALFA, OTHER,	4	3 472	4.5	0.5	8630	TOYS, GAMES, FIREWORKS, ETC.	14	9.2	0.8	
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	7	392	29.8	0.1	8670	OTHER RECREATION, HOBBY GOODS	4	5.0	0.4	
9210	LOGS, PILES, PULPHOOD, POLES, ETC., . .	229	411 531	74.9	54.3	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	46	6.7	1.2	
9310	PHONO, RECORDS, PRERECORDED TAPES . .	225	144 354	96.6	19.1	8820	JEWELRY, SILVERWARE, TROPHIES	5	3.9	0.3	
9410	MUSICAL INSTRUMENTS	90	37 784	99.9	5.0	8824	SILVERWARE, PLATEWARE, ETC.	5	3.9	0.3	
9740	LUGGAGE, SADDLERY, HARNESSES,	11	1 181	61.2	0.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	48	7.2	1.0	
9760	MISCELLANEOUS LINES	7	645	4.6	0.1	9760	MISCELLANEOUS LINES	9	16.4	0.3	
9930	OTHER LABOR, SERVICE RECEIPTS	19	1 708	6.9	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	46	7.0	0.8	
	COMMODITIES N.E.C.	(X)	28 834	(X)	2.8		COMMODITIES N.E.C.	(X)	(X)	1.0	
	PRINTING AND WRITING PAPER (SIC 5111)						INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)				
	TOTAL	127		(X)	100.0		TOTAL	360	445 025	(X)	100.0
2410	CONFECTIONERY	3		2.0	0.6	1430	BEAUTY AIDS (TOILETRIES, ETC.), . . .	3	662	6.8	0.1
4110	OFFICE MACHINES AND EQUIPMENT	18		22.9	0.2	1450	DRUGGISTS' SUPPLIES	5	787	4.6	0.1
4112	DUPLICATING MACHINES,	14		29.2	0.2	1610	SOAPS AND DETERGENTS,	52	2 577	6.1	0.6
	COMMODITIES N.E.C.	(X)		(X)	(Z)	1620	INDUSTRIAL CHEMICALS,	28	1 468	7.4	0.3
4830	PRINTING, DUPLICATING INKS,	5		3.0	0.1	1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	7	304	3.1	0.1
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	6		1.3	0.3	2410	CONFECTIONERY	12	3 610	10.8	0.8
5120	SCHOOL EQUIPMENT, SUPPLIES,	8		6.7	2.1	2960	FOODS, N.E.C.	14	3 374	21.3	0.8
5220	CUSTODIAL, JANITORIAL SUPPLIES,	11		5.9	1.8	3610	HARDWARE,	12	249	2.5	0.1
5230	LAUNDRY, DRY-CLEANING MACHINES, . . .	3		1.3	0.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	76	1 895	3.3	0.4
7410	PRINTING, WRITING PAPER	125		65.0	58.8	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	5	2 501	12.9	0.6
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER . .	17		37.1	11.9	5120	SCHOOL EQUIPMENT, SUPPLIES,	31	5 168	6.5	1.2
7510	PERSONAL SERVICE PAPERS	29		10.3	5.6	5220	CUSTODIAL, JANITORIAL SUPPLIES,	107	16 210	10.2	3.6
7520	INDUSTRIAL PAPERS	35		14.6	9.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS, .	3	275	4.7	0.1
7530	SHIPPING ROOM SUPPLIES,	9		2.3	0.6	7410	PRINTING, WRITING PAPER	93	36 658	20.4	8.2
						7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER . .	45	5 207	3.6	1.2
7540	PAPERBOARD, BOXBOARD,	6		3.1	1.0	7510	PERSONAL SERVICE PAPERS	208	87 779	29.1	19.7
						7520	INDUSTRIAL PAPERS	286	198 734	50.8	44.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7530	SHIPPING ROOM SUPPLIES.	104	11 467	11.3	2.7	9730	LEATHER.	3	672	18.0	0.2
7540	PAPERBOARD, BOXBOARD.	80	29 101	31.8	6.5	9760	MISCELLANEOUS LINES.	3	458	7.6	0.1
7610	STATIONERY, OFFICE SUPPLIES.	61	13 266	13.2	3.0	9930	OTHER LABOR, SERVICE RECEIPTS.	5	463	9.9	0.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	17	2 489	9.7	0.6		COMMODITIES N.E.C..	(X)	3 513	(X)	0.9
8510	BUILDING AND CONSTRUCTION PAPER.	9	5 431	12.3	1.3		NOTIONS AND OTHER DRY GOODS (SIC 5134)				
8530	ADHESIVES, MASTICS.	23	486	3.6	0.1		TOTAL.	103		(X)	100.0
8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	3	868	11.5	0.2	1710	YARD OR PIECE GOODS.	9		17.5	3.7
8740	FERTILIZER, FERTILIZER MATERIALS.	9	350	4.3	0.1	1711	COTTON FABRICS.	9		11.3	2.4
9750	AGRICULTURAL CHEMICALS.	10	1 593	15.9	0.4	1712	RAYON, NYLON, ETC.. . . .	7		11.4	1.2
9910	GIFTS, ART GOODS, NOVELTIES, ETC.. . . .	5	476	10.3	0.2		COMMODITIES N.E.C..	(X)		(X)	0.1
9760	MISCELLANEOUS LINES.	12	1 425	10.9	0.3	1720	NOTIONS (THREAD, BUTTONS, ETC.)	89		89.6	71.8
	COMMODITIES N.E.C..	(X)	9 715	(X)	2.2	1730	KNIT FABRICS, KNITTING YARNS, ETC.. . . .	16		(D)	56.7
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)					1731	KNIT FABRICS.	11			54.9
	TOTAL.	522		(X)	100.0	1732	YARNS (EXCEPT INDUSTRIAL).	3			70.2
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.. . . .	248		64.9	43.0	1733	OTHER DRY GOODS.	5			8.9
1420	HEALTH PRODUCTS (NONPRESCRIPTION).	190		32.4	17.4	7850	FLOOR COVERINGS.	5		8.7	1.5
1430	BEAUTY AIDS (TOILETRIES, ETC.)	320		31.1	22.2	7851	CARPETS, RUGS.	5		8.7	1.5
1450	DRUGGISTS' SUNDRIES.	113		15.9	6.3		COMMODITIES N.E.C..	(X)		(X)	9.5
1610	SOAPS AND DETERGENTS.	25		6.7	0.2		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)				
1720	NOTIONS (THREAD, BUTTONS, ETC.)	39		9.0	0.7		TOTAL.	230	236 611	(X)	100.0
1820	WOMEN'S, CHILDREN'S CLOTHING.	3		6.1	0.1	1710	YARD OR PIECE GOODS.	6	567	12.2	0.2
1821	DRESSES, SKIRTS, BLOUSES.	3		6.1	0.1	1711	COTTON FABRICS.	6	212	4.6	0.1
2410	CONFECTIONERY.	4		15.0	0.8	1712	RAYON, NYLON, ETC.. . . .	4	199	5.4	0.1
2930	PET FOODS—ALL KINDS.	5		7.0	0.1		COMMODITIES N.E.C..	(X)	156	(X)	0.1
2960	FOODS, N.E.C..	3		27.2	0.9	1720	NOTIONS (THREAD, BUTTONS, ETC.)	4	618	14.9	0.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	32		10.5	1.4	1730	KNIT FABRICS, KNITTING YARNS, ETC.. . . .	6	478	10.5	0.2
3610	HARDWARE.	17		9.6	0.6	1731	KNIT FABRICS.	3	185	4.6	0.1
4320	FARM, DAIRY MACHINERY, PARTS.	8		22.8	0.3	1732	YARNS (EXCEPT INDUSTRIAL).	3	146	3.6	0.1
4324	DAIRY FARM, BARN EQUIPMENT.	6		16.1	0.1	1733	OTHER DRY GOODS.	3	147	29.1	0.1
	COMMODITIES N.E.C..	(X)		(X)	0.2	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. WORK CLOTHING, WORK GLOVES.	230	221 778	93.7	93.7
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	20		2.6	0.1	1811	SUITS, COATS, TROUSERS, OVERCOATS SHIRTS (DRESS AND SPORT).	72	16 030	38.1	6.8
5210	BEAUTY, BARBER SHOP EQUIPMENT.	5	(D)	17.1	0.1	1812	SPORTSWEAR (EXC. SHIRTS, SHOES).	65	62 513	64.1	34.9
5350	SHOE REPAIR AND RESOLE MATERIALS.	3		8.1	0.1	1813	MEN'S, BOYS' HOSIERY, UNDERWEAR.	81	55 285	50.2	23.4
7110	CIGARETTES, CIGARS, TOBACCO.	5		13.2	0.2	1814	OTHER CLOTHING, FURNISHINGS.	61	30 808	43.1	13.0
7111	CIGARETTES.	5		12.2	0.2	1815	WOMEN'S, CHILDREN'S CLOTHING.	79	24 632	35.8	10.4
	COMMODITIES N.E.C..	(X)		(X)	(Z)	1816	DRESSES, SKIRTS, BLOUSES.	72	12 510	28.7	5.3
7410	PRINTING, WRITING PAPER.	15		4.1	0.1	1820	CHILDREN'S INFANTS' WEAR.	53	6 990	19.5	3.0
7510	PERSONAL SERVICE PAPERS.	13		2.7	0.1	1821	WOMEN'S, CHILDREN'S UNDERWEAR.	24	3 566	14.3	1.5
7610	STATIONERY, OFFICE SUPPLIES.	44		4.0	0.3	1823	OTHER APPAREL, ACCESSORIES.	13	785	10.7	0.3
7611	STATIONERY.	24		2.5	0.1	1824	SHOES, OTHER FOOTWEAR.	21	1 036	9.9	0.4
7613	LOOSELEAF BINDERS, BLANK BOOKS.	16		2.6	0.1	1825	MEN'S, BOYS' SHOES.	32	1 603	8.9	0.7
7614	PENS, MECHANICAL PENCILS.	36		1.7	0.1	1910	WOMEN'S, MISSES' SHOES.	21	2 148	12.1	0.9
	COMMODITIES N.E.C..	(X)		(X)	(Z)	1911	OTHER FOOTWEAR (SLIPPERS, ETC.)	16	1 099	7.0	0.5
7870	KITCHEN UTENSILS, TOOLS, ETC.. . . .	25		18.9	2.3	1912	COMMODITIES N.E.C..	5	169	2.3	0.1
8610	PHOTOGRAPHIC GOODS.	24		2.4	0.2	1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	8	800	9.2	0.3
8615	OTHER PHOTOGRAPHIC GOODS.	24		2.4	0.2		COMMODITIES N.E.C..	(X)	80	(X)	-
8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	30		1.8	0.2	3610	HARDWARE.	4	126	1.8	0.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC.. . . .	17		6.2	0.2	7820	HOUSEHOLD LINENS, DOMESTICS.	6	319	6.8	0.1
9760	MISCELLANEOUS LINES.	12		6.5	0.2	7823	SHEETS, PILLOW CASES.	6	145	3.1	0.1
	COMMODITIES N.E.C..	(X)		(X)	2.3	7824	TOWELS, WASH CLOTHS.	6	174	3.7	0.1
	PIECE GOODS (SIC 5133)					8620	SPORTING, ATHLETIC GOODS, BICYCLES.	10	746	9.6	0.3
	TOTAL.	274	370 396	(X)	100.0	9730	LEATHER.	6	247	16.8	0.1
1710	YARD OR PIECE GOODS.	274	340 775	92.0	92.0		COMMODITIES N.E.C..	(X)	2 594	(X)	1.1
1711	COTTON FABRICS.	203	144 080	47.7	38.9		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137) ²				
1712	RAYON, NYLON, ETC..	233	178 144	57.1	48.1		TOTAL.	288	286 497	(X)	100.0
1713	WOOL FABRICS.	64	5 647	11.7	1.6		FOOTWEAR (SIC 5139)				
1714	OTHER YARD GOODS.	73	12 704	17.8	3.4		TOTAL.	75		(X)	100.0
1720	NOTIONS (THREAD, BUTTONS, ETC.)	10	4 429	29.0	1.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. WORK CLOTHING, WORK GLOVES.	7		6.8	0.3
1730	KNIT FABRICS, KNITTING YARNS, ETC.. . . .	19	10 385	18.5	2.8	1811	MEN'S, BOYS' HOSIERY, UNDERWEAR.	5		7.0	0.2
1731	KNIT FABRICS.	19	9 484	17.6	2.7	1815	WOMEN'S, CHILDREN'S CLOTHING.	5		45.3	4.0
1733	OTHER DRY GOODS.	4	501	6.2	0.1		DRESSES, SKIRTS, BLOUSES.	3		24.4	1.9
1830	MILLINERY AND MILLINERY SUPPLIES.	3	186	4.8	0.1	1820	OTHER APPAREL, ACCESSORIES.	5		23.4	2.0
3610	HARDWARE.	3	585	20.5	0.2	1821					
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	12	5 751	22.9	1.4	1825					
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	3	406	18.9	0.2						
7820	HOUSEHOLD LINENS, DOMESTICS.	7	1 089	19.1	0.3						
7821	BEDSPREADS, COMFORTERS, FLANKETS.	7	794	13.9	0.2						
	COMMODITIES N.E.C..	(X)	295	(X)	0.1						
7840	CURTAINS, DRAPES.	8	1 484	14.5	0.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
1910	SHOES, OTHER FOOTWEAR	75	(D)	95.2	95.2	7310	WINE	29	1 324	0.9	0.1
1911	MEN'S, BOYS' SHOES	32		47.8	20.3	7510	PERSONAL SERVICE PAPERS	277	66 150	4.0	2.6
1912	WOMEN'S, MISSES' SHOES	40		77.4	60.3	7520	INDUSTRIAL PAPERS	189	28 067	2.5	1.1
1913	CHILDREN'S, INFANTS' SHOES	24		12.6	4.2	7610	CHINA, GLASSWARE, CROCKERY	4	1 719	1.8	0.1
1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	24		42.5	10.7	7620	HOUSEHOLD LINENS, DOMESTICS	4	1 489	1.6	0.1
	COMMODITIES N.E.C.	(X)	(X)	0.6		7870	KITCHEN UTENSILS, TOOLS, ETC.	119	22 361	2.4	0.9
	GROCERIES, GENERAL LINE (SIC 5141)					8630	TOYS, GAMES, FIREWORKS, ETC.	25	3 292	1.3	0.1
	TOTAL	435	2 564 540	(X)	100.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	4	1 363	1.4	0.1
						9760	MISCELLANEOUS LINES	48	46 983	7.8	1.8
						9930	OTHER LABOR, SERVICE RECEIPTS	17	2 336	6.9	0.1
							COMMODITIES N.E.C.	(X)	48 148	(X)	1.9
							FROZEN FOODS (SIC 5142)				
							TOTAL	204		(X)	100.0
1220	NEW AND REBUILT PARTS, ETC.	4	3 672	2.5	0.1	1610	SOAPS AND DETERGENTS	4		3.5	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	4	16 753	6.5	0.7	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	204		83.7	83.7
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	81	16 361	1.8	0.6	2111	FROZEN FRUITS, JUICES	92		12.7	6.4
1430	BEAUTY AIDS (TOILETRIES, ETC.)	87	32 635	3.3	1.3	2112	FROZEN VEGETABLES, JUICES	91		20.7	9.5
1610	SOAPS AND DETERGENTS	256	69 653	3.9	2.7	2113	FROZEN POULTRY (PACKAGED ONLY)	77		12.7	4.9
1620	INDUSTRIAL CHEMICALS	21	1 530	1.4	0.1	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	147		45.0	36.9
1820	WOMEN'S, CHILDREN'S CLOTHING	4	7 871	7.7	0.3	2115	FROZEN MEATS (PACKAGED ONLY)	88		22.3	11.1
						2116	FROZEN PREPARED FOODS, ETC.	70		25.8	9.8
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	241	176 256	10.7	6.9	2117	OTHER PACKAGED FROZEN FOODS	75		11.6	5.2
2111	FROZEN FRUITS, JUICES	180	28 924	2.2	1.1	2210	BUTTER AND CHEESE	17		4.7	0.5
2112	FROZEN VEGETABLES, JUICES	135	47 955	3.8	1.9	2220	ICE CREAM, ICES	4		4.3	0.2
2113	FROZEN POULTRY (PACKAGED ONLY)	122	11 016	2.5	0.4	2310	EGGS	8		2.3	0.1
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	102	7 868	3.1	0.3	2320	POULTRY	13		19.6	2.4
2115	FROZEN MEATS (PACKAGED ONLY)	122	9 758	2.0	0.4	2323	DRESSED POULTRY (RESALES)	13		19.6	2.4
2116	FROZEN PREPARED FOODS, ETC.	174	65 520	4.6	2.6	2510	FISH, SEAFOOD (FRESH AND FROZEN)	40		23.3	2.8
2117	OTHER PACKAGED FROZEN FOODS	93	5 214	2.2	0.2	2610	MEATS, PROVISIONS	31		34.8	6.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2611	FRESH, FROZEN MEATS	19		37.0	5.5
2210	BUTTER AND CHEESE	142	32 081	2.6	1.3	2612	SAUSAGE, MEAT LOAVES	9		3.8	0.2
2220	ICE CREAM, ICES	60	8 121	1.6	0.3	2613	CURED, BOILED, SMOKED MEATS	17	(D)	4.1	0.4
2230	MILK, CREAM (FLUID)	50	22 526	3.9	0.9	2614	OTHER MEAT PRODUCTS	9		2.0	0.1
2240	OTHER DAIRY PRODUCTS	83	7 896	1.2	0.3	2710	FRESH FRUITS, VEGETABLES	13		9.0	0.5
2310	EGGS	71	16 851	2.3	0.7	2711	FRESH FRUITS, BERRIES, MELONS	11		4.0	0.2
2320	POULTRY	62	31 467	4.6	1.2	2712	FRESH VEGETABLES	8		13.9	0.3
						2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	10		1.7	0.1
2410	CONFECTIONERY	323	75 642	4.0	2.9	2860	CANNED, BOTTLED FOODS	33		8.3	1.8
2411	CANDY (ALL KINDS)	226	39 994	2.4	1.6	2861	CANNED, BOTTLED JUICES, DRINKS	6		1.5	0.1
2412	CHEWING GUM	127	8 449	1.3	0.3	2863	CANNED, BOTTLED FRUITS, VEGS.	10		5.0	0.2
2413	FOUNTAIN FRUITS, SYRUPS	118	10 250	1.9	0.4	2864	CANNED FISH, SEAFOOD	21		2.9	0.3
2414	NUTS, OTHER CONFECTIONS	228	16 948	1.2	0.7	2865	CANNED MEATS	12		9.8	0.9
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2867	OTHER CANNED, BOTTLED FOODS	9		4.1	0.3
2510	FISH, SEAFOOD (FRESH AND FROZEN)	60	7 902	2.6	0.3		COMMODITIES N.E.C.	(X)		(X)	0.1
2610	MEATS, PROVISIONS	148	147 075	11.4	5.7	2870	SUGAR--REFINED	7		2.3	0.1
2710	FRESH FRUITS, VEGETABLES	92	39 832	5.9	1.6	2910	FLOUR, RELATED PRODUCTS	8		2.2	0.1
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	271	52 122	3.1	2.0	2920	MARGARINE, SHORTENINGS, ETC.	28		4.0	0.4
2830	TEA, SPICES	285	32 587	2.0	1.3	2921	MARGARINE, BUTTER SUBSTITUTES	21		2.0	0.2
2840	BAKERY PRODUCTS	75	17 984	3.5	0.7	2922	SHORTENINGS, COOKING OILS	22		2.6	0.2
2850	FOOD AND BEVERAGE BASIC MATERIALS	90	16 995	2.5	0.7	7510	PERSONAL SERVICE PAPERS	3		3.1	0.1
						9760	MISCELLANEOUS LINES	3		26.2	0.1
2860	CANNED, BOTTLED FOODS	393	652 525	28.9	25.4		COMMODITIES N.E.C.	(X)		(X)	0.9
2861	CANNED, BOTTLED JUICES, DRINKS	326	76 108	4.1	3.0		DAIRY PRODUCTS (SIC 5143)				
2862	CANNED, BOTTLED BABY FOODS	197	35 701	2.0	1.4		TOTAL	326	601 016	(X)	100.0
2863	CANNED, BOTTLED FRUITS, VEGS.	345	321 184	14.6	12.5	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	38		4 737	13.0
2864	CANNED FISH, SEAFOOD	309	61 609	3.0	2.4	2210	BUTTER AND CHEESE	198		141 203	34.4
2865	CANNED MEATS	282	52 499	2.6	2.0	2310	ICE CREAM, ICES	189		36 830	23.1
2866	CANNED MILK	205	29 150	1.7	1.1	2440	MILK, CREAM (FLUID)	218		265 578	63.5
2867	OTHER CANNED, BOTTLED FOODS	236	76 074	4.8	3.0	2510	OTHER DAIRY PRODUCTS	163		94 977	31.2
						2610	EGGS	99		8 007	7.2
2870	SUGAR--REFINED	291	44 951	2.5	1.8	2710	POULTRY	7		490	8.7
2890	BREAKFAST FOODS	246	42 332	2.7	1.7	2410	CONFECTIONERY	20		740	4.9
2910	FLOUR, RELATED PRODUCTS	281	59 012	3.4	2.3	2413	FOUNTAIN FRUITS, SYRUPS	12		587	4.6
							COMMODITIES N.E.C.	(X)		153	(X)
2920	MARGARINE, SHORTENINGS, ETC.	327	71 284	3.7	2.8	2610	MEATS, PROVISIONS	31		8 619	15.5
2921	MARGARINE, BUTTER SUBSTITUTES	219	22 625	1.7	0.9	2611	FRESH, FROZEN MEATS	10		2 096	23.0
2922	SHORTENINGS, COOKING OILS	315	48 659	2.8	1.9	2612	SAUSAGE, MEAT LOAVES	14		2 080	7.6
2930	PET FOODS--ALL KINDS	177	65 715	4.1	2.6	2613	CURED, BOILED, SMOKED MEATS	16		4 443	12.0
2940	ORIED FRUITS, VEGETABLES	175	16 082	1.7	0.6	2860	CANNED, BOTTLED FOODS	53		23 157	17.8
2950	SOFT DRINKS, BOTTLED WATERS	171	30 264	2.0	1.2						
2960	FOODS, N.E.C.	144	286 035	25.3	11.2						
3120	GRAINS, BEANS, ETC.	4	1 956	8.1	0.1						
3430	ELECTRIC HOUSEWARES AND SUPPLIES	42	7 039	1.8	0.3						
3610	HARWARE	50	9 211	1.5	0.4						
4180	STORE, RESTAURANT FIXTURES, EQUIP.	6	1 706	4.1	0.1						
4420	GENERAL PURPOSE INDUSTRIAL MACH.	4	5 417	17.1	0.2						
4422	COMPRESSORS, PUMPS	4	2 527	8.0	0.1						
4425	OTHER GENERAL INDUSTRIAL MACH.	4	1 605	5.7	0.1						
	COMMODITIES N.E.C.	(X)	1 085	(X)	(Z)						
5120	SCHOOL EQUIPMENT, SUPPLIES	15	1 452	1.1	0.1						
5220	CUSTODIAL, JANITORIAL SUPPLIES	17	11 746	6.4	0.5						
6530	OILS, GREASES, OTHER PETROLEUM PROD.	5	8 631	6.8	0.3						
7110	CIGARETTES, CIGARS, TOBACCO	206	192 738	11.4	7.5						
7111	CIGARETTES	196	178 759	10.6	7.0						
7112	CIGARS	126	9 548	1.1	0.4						
7113	OTHER TOBACCO	55	4 431	0.7	0.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (numl	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000) ¹	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
2920	MARGARINE, SHORTENINGS, ETC.	55	1 437	2.3	0.2	2922	SHORTENINGS, COOKING OILS	5		6.6	0.1
2921	MARGARINE, BUTTER SUBSTITUTES	51	1 253	2.1	0.2						
	COMMODITIES N.E.C.	(X)	184	(X)	(Z)	2940	ORIEO FRUITS, VEGETABLES	13		18.3	3.6
2950	SOFT DRINKS, BOTTLED WATERS	9	320	15.1	0.1	2950	SOFT DRINKS, BOTTLED WATERS	5		16.7	0.4
2960	FOODS, N.E.C.	24	2 424	8.7	0.4	2960	FOODS, N.E.C.	5		10.7	0.7
						3430	ELECTRIC HOUSEWARES AND SUPPLIES	4		1.7	0.1
7210	BEER, ALE, PORTER, STOUT, ETC.	7	342	10.3	0.1	7110	CIGARETTES, CIGARS, TOBACCO	34	(D)	16.6	4.6
7211	BEER, ALE, ETC.	7	342	10.3	0.1	7111	CIGARETTES	28		19.8	4.0
						7112	CIGARS	20		3.8	0.5
7510	PERSONAL SERVICE PAPERS	7	462	7.1	0.1	7113	OTHER TOBACCO	6		4.6	0.1
8720	FEEDS (MIXED AND OTHER)	5	10 295	17.6	1.7						
9760	MISCELLANEOUS LINES	4	387	12.4	0.1	7510	PERSONAL SERVICE PAPERS	27		11.6	2.6
	COMMODITIES N.E.C.	(X)	1 011	(X)	0.2	7520	INDUSTRIAL PAPERS	13		15.0	0.8
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					9760	MISCELLANEOUS LINES	4		5.1	0.3
							COMMODITIES N.E.C.	(X)		(X)	1.7
	TOTAL	214	375 294	(X)	100.0		FISH AND SEAFOODS (SIC 5146)				
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	35	10 534	7.3	2.8		TOTAL	156		(X)	100.0
2113	FROZEN POULTRY (PACKAGED ONLY)	4	2 905	29.7	0.8						
2114	FROZEN FISH, SEAFOOD (PKGO. ONLY)	7	304	1.2	0.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	33		16.5	3.7
2116	FROZEN PREPARED FOODS, ETC.	3	494	3.0	0.1	2111	FROZEN FRUITS, JUICES	6		7.7	0.6
2117	OTHER PACKAGED FROZEN FOODS	17	6 143	12.5	1.6	2113	FROZEN POULTRY (PACKAGED ONLY)	4		9.2	0.5
	COMMODITIES N.E.C.	(X)	188	(X)	0.1	2114	FROZEN FISH, SEAFOOD (PKGO. ONLY)	21		27.9	2.4
							COMMODITIES N.E.C.	(X)		(X)	0.2
2210	BUTTER AND CHEESE	11	6 785	16.4	1.8	2320	POULTRY	8		23.0	2.0
2240	OTHER DAIRY PRODUCTS	8	588	2.4	0.2	2323	ORRESO POULTRY (RESALES)	4		19.5	1.4
2310	EGGS	158	167 207	81.9	44.6		COMMODITIES N.E.C.	(X)		(X)	0.6
						2510	FISH, SEAFOOD (FRESH AND FROZEN)	156		89.2	89.2
2320	POULTRY	77	135 788	67.2	36.2						
2321	LIVE POULTRY	7	4 961	100.4	1.3	2610	MEATS, PROVISIONS	4	(D)	25.9	2.9
2323	ORRESO POULTRY (RESALES)	68	130 808	66.9	34.9	2611	FRESH, FROZEN MEATS	4		22.7	2.5
	COMMODITIES N.E.C.	(X)	19	(X)	(Z)		COMMODITIES N.E.C.	(X)		(X)	0.4
2510	FISH, SEAFOOD (FRESH AND FROZEN)	11	5 040	6.0	1.3						
						2840	BAKERY PRODUCTS	4		2.0	0.1
2610	MEATS, PROVISIONS	24	39 738	28.2	10.6						
2611	FRESH, FROZEN MEATS	12	31 008	33.1	8.3	2860	CANNED, BOTTLED FOODS	10		8.2	0.2
2613	CURED, BOILED, SMOKE MEATS	6	3 645	4.8	1.0	2864	CANNEO FISH, SEAFOOD	10		8.2	0.2
2614	OTHER MEAT PRODUCTS	14	5 066	4.6	1.3		COMMODITIES N.E.C.	(X)		(X)	(Z)
	COMMODITIES N.E.C.	(X)	19	(X)	(Z)						
2710	FRESH FRUITS, VEGETABLES	8	370	15.0	0.1	2920	MARGARINE, SHORTENINGS, ETC.	4		3.6	0.4
2711	FRESH FRUITS, BERRIES, MELONS	6	322	19.7	0.1	2921	MARGARINE, BUTTER SUBSTITUTES	4		1.6	0.2
	COMMODITIES N.E.C.	(X)	48	(X)	(Z)	2922	SHORTENINGS, COOKING OILS	4		2.0	0.2
							COMMODITIES N.E.C.	(X)		(X)	1.4
2920	MARGARINE, SHORTENINGS, ETC.	14	1 816	8.5	0.5		MEAT AND MEAT PRODUCTS (SIC 5147)				
2950	FOODS, N.E.C.	8	3 599	19.2	1.0		TOTAL	681	2 021 558	(X)	100.0
8720	FEEDS (MIXED AND OTHER)	6	1 322	28.6	0.4	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	105	40 763	13.5	2.0
9760	MISCELLANEOUS LINES	5	477	10.7	0.1	2111	FROZEN FRUITS, JUICES	19	1 271	5.5	0.1
	COMMODITIES N.E.C.	(X)	2 030	(X)	0.5	2112	FROZEN VEGETABLES, JUICES	28	3 424	3.4	0.2
	CONFECTIONERY (SIC 5145)					2113	FROZEN POULTRY (PACKAGED ONLY)	37	12 774	9.6	0.6
						2114	FROZEN FISH, SEAFOOD (PKGO. ONLY)	40	3 334	3.3	0.2
1610	SOAPS AND DETERGENTS	14		2.5	0.3	2115	FROZEN MEATS (PACKAGED ONLY)	58	13 603	8.5	0.7
1620	INDUSTRIAL CHEMICALS	4		1.4	0.1	2117	OTHER PACKAGED FROZEN FOODS	15	5 109	10.3	0.3
2210	BUTTER AND CHEESE	13		1.6	0.1		COMMODITIES N.E.C.	(X)	748	(X)	(Z)
						2210	BUTTER AND CHEESE	66	14 896	8.7	0.7
2410	CONFECTIONERY	186	76.7	76.7		2240	OTHER DAIRY PRODUCTS	16	3 954	7.3	0.2
2411	CANDY (ALL KINDS)	132	46.8	31.9							
2412	CHewing GUM	52	10.1	2.8		2320	POULTRY	87	8 269	4.0	0.4
2413	FOUNTAIN FRUITS, SYRUPS	27	18.6	4.3		2323	ORRESO POULTRY (RESALES)	80	8 096	4.2	0.4
2414	NUTS, OTHER CONFECTIONS	111	56.8	37.7			COMMODITIES N.E.C.	(X)	173	(X)	(Z)
2610	MEATS, PROVISIONS	32	16.8	2.2		2510	FISH, SEAFOOD (FRESH AND FROZEN)	47	16 344	9.9	0.8
2611	FRESH, FROZEN MEATS	5	7.4	0.1							
2612	SAUSAGE, MEAT LOAVES	12	11.4	0.3		2610	MEATS, PROVISIONS	681	1 876 889	92.8	92.8
2613	CURED, BOILED, SMOKE MEATS	20	15.4	1.7		2611	FRESH, FROZEN MEATS	612	1 620 500	83.1	80.2
2614	OTHER MEAT PRODUCTS	7	1.4	0.1		2612	SAUSAGE, MEAT LOAVES	242	74 925	10.5	3.7
						2613	CURED, BOILED, SMOKE MEATS	293	108 943	12.5	5.4
2710	FRESH FRUITS, VEGETABLES	9	(D)	4.3	0.3	2614	OTHER MEAT PRODUCTS	156	72 521	14.1	3.6
2711	FRESH FRUITS, BERRIES, MELONS	9		3.8	0.3						
	COMMODITIES N.E.C.	(X)		(X)	(Z)	2710	FRESH FRUITS, VEGETABLES	14	9 136	11.4	0.5
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	5	2.7	0.1		2830	TEA, SPICES	4	2 387	10.6	0.1
2830	TEA, SPICES	5	5.1	0.3		2840	BAKERY PRODUCTS	13	5 175	8.9	0.3
2840	BAKERY PRODUCTS	18	26.6	2.1							
						2860	CANNED, BOTTLED FOODS	56	29 887	14.7	1.5
2860	CANNED, BOTTLED FOODS	23	14.9	2.6		2861	CANNED, BOTTLED JUICES, DRINKS	3	1 367	5.1	0.1
2861	CANNED, BOTTLED JUICES, DRINKS	16	7.2	0.7		2863	CANNED, BOTTLED FRUITS, VEGS.	9	2 964	6.0	0.1
2863	CANNED, BOTTLED FRUITS, VEGS.	11	13.0	1.5		2864	CANNED FISH, SEAFOOD	7	3 687	9.1	0.2
2865	CANNED MEATS	4	6.7	0.1		2865	CANNED MEATS	37	13 247	12.6	0.7
2867	OTHER CANNEO, BOTTLED FOODS	5	8.5	0.3		2867	OTHER CANNEO, BOTTLED FOODS	9	8 622	22.1	0.4
	COMMODITIES N.E.C.	(X)		(X)	(Z)						
2910	FLOUR, RELATED PRODUCTS	7		8.4	0.1	2920	MARGARINE, SHORTENINGS, ETC.	37	4 674	4.2	0.2
2920	MARGARINE, SHORTENINGS, ETC.	7		7.0	0.2	2950	SOFT DRINKS, BOTTLED WATERS	6	1 257	5.6	0.1
2921	MARGARINE, BUTTER SUBSTITUTES	5		4.1	0.1	2960	FOODS, N.E.C.	14	2 512	10.7	0.1
							COMMODITIES N.E.C.	(X)	5 415	(X)	0.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
	FRESH FRUITS AND VEGETABLES (SIC 5148)					2960	FOODS, N.E.C.	237	509 835	77.8	33.0
	TOTAL	1 173	1 960 089	(X)	100.0	3270	OTHER INEDIBLE FARM PRODUCTS. . . .	4	2 628	75.0	0.2
1610	SOAPS AND DETERGENTS.	3	3 589	3.6	0.2	3610	HARDWARE.	10	1 323	4.3	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	82	22 062	10.0	1.1	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	4	866	2.8	0.1
2111	FROZEN FRUITS, JUICES.	33	5 504	3.3	0.3	7110	CIGARETTES, CIGARS, TOBACCO.	41	14 758	12.7	1.0
2112	FROZEN VEGETABLES, JUICES.	44	10 013	5.5	0.5						
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	27	1 604	6.0	0.1	7210	BEER, ALE, PORTER, STOUT, ETC.	30	2 252	5.0	0.1
2116	FROZEN PREPARED FOODS, ETC.	11	2 318	2.0	0.1	7211	BEER, ALE, ETC.	30	1 972	4.4	0.1
2117	OTHER PACKAGED FROZEN FOODS.	16	1 599	11.9	0.1		COMMODITIES N.E.C.	(X)	280	(X)	(2)
	COMMODITIES N.E.C.	(X)	524	(X)	(2)	7310	WINE.	32	1 829	7.2	0.1
2210	BUTTER AND CHEESE.	10	1 000	6.2	0.1	7410	PRINTING, WRITING PAPER.	4	4 400	14.4	0.3
2220	ICE CREAM, ICES.	3	1 796	1.8	0.1	7510	PERSONAL SERVICE PAPERS.	65	3 149	2.9	0.2
2240	OTHER DAIRY PRODUCTS.	4	1 836	1.9	0.1	7520	INDUSTRIAL PAPERS.	45	2 181	4.4	0.1
2310	EGGS.	26	2 125	1.8	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	53	9 827	11.2	0.6
2320	POULTRY.	9	1 150	13.2	0.1	8720	FEEDS (MIXED AND OTHER).	12	2 509	13.1	0.2
						8760	MISCELLANEOUS LINES.	20	6 393	14.9	0.4
2410	CONFECTIONERY.	10	3 384	3.0	0.2	9930	OTHER LABOR, SERVICE RECEIPTS.	18	1 512	20.1	0.1
2414	NUTS, OTHER CONFECTIONS.	9	1 592	1.4	0.1		COMMODITIES N.E.C.	(X)	32 059	(X)	2.1
	COMMODITIES N.E.C.	(X)	1 792	(X)	0.1						
2610	MEATS, PROVISIONS.	9	1 092	1.1	0.1		COTTON (SIC 5152)				
							TOTAL	22	(0)	(X)	100.0
2710	FRESH FRUITS, VEGETABLES.	1 173	1 844 823	94.1	94.1	3110	COTTON (RAW), INCLUDING LINTERS. . . .	22	(0)	99.8	99.8
2711	FRESH FRUITS, BERRIES, MELONS.	912	1 197 211	73.3	61.1		COMMODITIES N.E.C.	(X)	(X)	(X)	0.2
2712	FRESH VEGETABLES.	672	647 612	70.2	33.0						
							GRAIN (SIC 5153)				
2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	3	2 930	2.9	0.1		TOTAL	314	(X)	(X)	100.0
2850	FOOD AND BEVERAGE BASIC MATERIALS	23	9 234	7.2	0.5	3120	GRAINS, BEANS, ETC.	314	93.6	93.6	
2860	CANNED, BOTTLED FOODS.	29	8 613	7.1	0.4	3270	OTHER INEDIBLE FARM PRODUCTS. . . .	17	12.0	0.3	
2910	FLOUR, RELATED PRODUCTS.	3	3 577	3.6	0.2	3610	HAWARE.	6	7.2	0.1	
2920	MARGARINE, SHORTENINGS, ETC.	14	4 441	4.0	0.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	6	7.9	0.2	
2940	ORIOLE FRUITS, VEGETABLES.	13	2 482	2.3	0.1	4320	FARM, DAIRY MACHINERY, PARTS. . . .	4	11.7	0.2	
2950	SOFT ORINKS, BOTTLED WATERS.	6	1 814	1.8	0.1	6510	GASOLINE, KEROSENE.	23	3.4	0.1	
2960	FOODS, N.E.C.	3	3 092	19.8	0.2	8710	HAY, STRAW, ALFALFA, OTHER.	36	7.0	0.5	
7110	CIGARETTES, CIGARS, TOBACCO.	3	8 944	9.1	0.5	8720	FEEDS (MIXED AND OTHER).	72	11.8	1.3	
7111	CIGARETTES.	3	8 944	9.1	0.5	8721	POULTRY, LIVESTOCK FEED.	56	7.7	0.6	
						8722	FEEDS ROUGHT AND SOLD.	33	(0)	15.3	0.7
7510	PERSONAL SERVICE PAPERS.	4	6 398	6.4	0.3	8730	FEED INGREDIENTS.	43	9.3	1.3	
9760	MISCELLANEOUS LINES.	19	7 452	6.3	0.4	8740	FERTILIZER, FERTILIZER MATERIALS. . .	41	6.9	0.3	
9930	OTHER LABOR, SERVICE RECEIPTS.	26	3 964	14.3	0.2	8750	AGRICULTURAL CHEMICALS.	32	2.6	0.1	
	COMMODITIES N.E.C.	(X)	14 291	(X)	0.7						
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					8760	SEEDS.	58	11.9	1.2	
	TOTAL	807	1 546 220	(X)	100.0	8761	SORGHUM SEEDS.	8	0.8	0.1	
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	16	3 772	11.8	0.2	8764	FIELO SEED FOR FORAGE AND PASTURE	50	10.5	1.0	
1610	SOAPS AND DETERGENTS.	67	4 812	3.2	0.3	8765	FINE SEEDS FOR LAWN AND TURF. . . .	25	0.7	0.1	
1620	INDUSTRIAL CHEMICALS.	18	4 146	7.9	0.3		COMMODITIES N.E.C.	(X)	(X)	(2)	
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	75	33 081	10.9	2.1	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	81	2.6	0.7	
2210	BUTTER AND CHEESE.	34	1 869	2.2	0.1		COMMODITIES N.E.C.	(X)	(X)	0.3	
2240	OTHER DAIRY PRODUCTS.	20	14 895	8.7	1.0						
2310	EGGS.	14	2 654	18.0	0.2		LIVESTOCK (SIC 5154)				
2320	POULTRY.	12	7 706	5.1	0.5		TOTAL	80	200 269	(X)	100.0
2410	CONFECTIONERY.	136	16 776	6.9	1.1	3130	LIVESTOCK (EXCEPT HORSES, MULES). .	80	165 380	92.6	92.6
2510	FISH, SEAFOOD (FRESH AND FROZEN). .	20	12 958	16.5	0.8	3270	OTHER INEDIBLE FARM PRODUCTS. . . .	14	1 113	3.1	0.6
2610	MEATS, PROVISIONS.	51	29 060	9.7	1.9	8720	FEEDS (MIXED AND OTHER).	8	10 769	41.7	5.4
2710	FRESH FRUITS, VEGETABLES.	34	47 468	43.4	3.1	8721	POULTRY, LIVESTOCK FEED.	5	9 516	38.3	4.8
2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	89	18 887	8.1	1.2	8722	FEEDS ROUGHT AND SOLD.	5	1 253	27.0	0.6
2820	COFFEE—GREEN.	24	76 495	86.6	4.9						
2830	TEA, SPICES.	97	21 545	27.0	1.4		COMMODITIES N.E.C.	(X)	3 007	(X)	1.5
2840	BAKERY PRODUCTS.	124	29 421	23.0	1.9						
2850	FOOD AND BEVERAGE BASIC MATERIALS	36	23 259	24.0	1.5		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159) ²				
							TOTAL	85	110 734	(X)	100.0
2860	CANNED, BOTTLED FOODS.	294	406 860	58.6	26.3						
2861	CANNED, BOTTLED JUICES, ORINKS. . .	147	201 475	35.8	13.0		CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				
2862	CANNED, BOTTLED BABY FOODS.	26	1 308	1.8	0.1		TOTAL	515	469 156	(X)	100.0
2863	CANNED, BOTTLED FRUITS, VEGS.	168	129 937	43.3	8.4	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	9	2 161	18.3	0.5
2864	CANNED FISH, SEAFOOD.	145	21 173	6.8	1.4	1510	PAINTERS, SUPPLIES AND SUNORIES. . .	30	3 084	7.1	0.7
2865	CANNED MEATS.	59	8 702	8.5	0.6	1610	SOAPS AND DETERGENTS.	71	13 420	19.1	2.9
2866	CANNED MILK.	52	6 677	4.9	0.4		INDUSTRIAL CHEMICALS.	476	377 915	82.4	80.6
2867	OTHER CANNED, BOTTLED FOODS.	128	37 588	13.8	2.4	3610	HARDWARE.	13	353	10.4	0.1
						4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	4	279	8.7	0.1
2870	SUGAR—REFINED.	65	36 141	35.6	2.3	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	6	443	11.9	0.1
2890	BREAKFAST FOODS.	37	2 642	2.4	0.2	4610	INDUSTRIAL VALVES, FITTINGS.	4	920	26.9	0.2
2910	FLOUR, RELATED PRODUCTS.	99	20 600	9.3	1.3	4710	WELDING EQUIPMENT, SUPPLIES.	4	1 447	43.7	0.3
						4830	PRINTING, DUPLICATING INKS.	6	364	4.9	0.1
2920	MARGARINE, SHORTENINGS, ETC.	97	24 380	11.6	1.6						
2921	MARGARINE, BUTTER SUBSTITUTES. . . .	50	4 825	4.1	0.3	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	6	8 382	10.9	1.8
2922	SHORTENINGS, COOKING OILS.	90	19 555	9.4	1.3						
2930	PET FOODS—ALL KINOS.	47	13 823	23.7	0.9						
2940	ORIED FRUITS, VEGETABLES.	85	63 509	50.2	4.1						
2950	SOFT DRINKS, BOTTLED WATERS.	114	33 940	37.8	2.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1c. Merchant Wholesalers, by Kind of Business and Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	9	538	21.7	0.1	6220	IRON, STEEL PRODUCTS (FLAT)	25	655	5.0	0.1
5230	LAUNDRY, DRY-CLEANING MACHINES. .	13	8 983	7.0	1.9	6510	GASOLINE, KEROSENE.	85	9 799	12.3	0.1
7510	PERSONAL SERVICE PAPERS	9	1 007	4.2	0.2	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	27	1 026	3.6	0.1
7520	INDUSTRIAL PAPERS	4	1 176	1.9	0.3	6530	OILS, GREASES, OTHER PETROLEUM PROD	87	2 343	3.0	0.2
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	4	340	9.2	0.1	8710	HAY, STRAW, ALFALFA, OTHER.	364	125 926	47.9	10.8
8740	FERTILIZER, FERTILIZER MATERIALS. .	17	1 228	2.8	0.3	8720	FEEDS (MIXED AND OTHER)	503	202 611	56.7	17.4
8750	AGRICULTURAL CHEMICALS.	22	5 220	6.5	1.1	8730	FEED INGREDIENTS.	189	96 160	47.5	8.3
9720	VEG. OILS (COTTONSEED, LINSEED) . .	4	1 114	24.8	0.2	8740	FERTILIZER, FERTILIZER MATERIALS. .	888	244 228	42.8	21.0
9760	MISCELLANEOUS LINES	13	2 006	20.4	0.4	8750	AGRICULTURAL CHEMICALS.	877	182 496	32.3	15.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	24	778	8.4	0.2	8760	SEEDS	561	180 947	41.4	15.6
	COMMODITIES N.E.C.	(X)	37 998	(X)	8.1	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	67	1 149	5.6	0.1
	PETROLEUM RULK STATIONS AND TERMINALS (SIC 5171) ²					9112	FLORISTS' SUPPLIES, NURSERY STOCK COMMODITIES N.E.C.	45 (X)	922 227	6.6 (X)	0.1 (Z)
	TOTAL	718	714 189	(X)	100.0	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	15	3 521	16.0	0.3
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. RULK STATIONS AND TEPMINALS (SIC 5172) ²					9760	MISCELLANEOUS LINES	37	3 278	6.7	0.3
	TOTAL	580	806 402	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS	233	10 378	6.1	0.9
	BEER AND ALE (SIC 5181)						COMMODITIES N.E.C.	(X)	11 969	(X)	1.0
	TOTAL	528	882 060	(X)	100.0		TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
							TOTAL	155		(X)	100.0
2410	CONFECTIONERY	6	461	6.5	0.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	4		3.6	0.1
2860	CANNED, BOTTLED FOODS	8	753	12.0	0.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	16		2.3	0.1
2950	SOFT DRINKS, BOTTLED WATERS	45	2 230	3.9	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	12		6.3	0.4
3610	HARDWARE	3	671	5.5	0.1	1450	DRUGGISTS' SUNDRIES	3		14.1	0.4
7110	CIGARETTES, CIGARS, TOBACCO	10	714	9.1	0.1	2410	CONFECTIONERY	139		12.8	11.4
7111	CIGARETTES	10	644	8.2	0.1	2411	CANDY (ALL KINDS)	138		11.4	10.2
	COMMODITIES N.E.C.	(X)	70	(X)	(Z)	2412	CHEWING GUM	84		2.2	0.8
						2413	FOUNTAIN FRUITS, SYRUPS	26		2.6	0.2
						2414	NUTS, OTHER CONFECTIONS	42		1.3	0.2
7210	BEER, ALE, PORTER, STOUT, ETC. . . .	528	826 043	93.6	93.6	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	5		4.5	0.1
7211	BEER, ALE, ETC.	525	811 935	92.1	92.0	2860	CANNED, BOTTLED FOODS	15		9.1	0.4
7212	STATE, COUNTY, LOCAL TAXES.	125	14 208	5.0	1.6	2861	CANNED, BOTTLED JUICES, DRINKS. .	15		3.5	0.1
7310	WINE.	221	37 852	17.0	4.3	2863	CANNED, BOTTLED FRUITS, VEGS. . . .	11		6.7	0.1
7320	SPIRITS	18	8 331	17.9	1.0		COMMODITIES N.E.C.	(X)		(X)	0.1
	COMMODITIES N.E.C.	(X)	4 505	(X)	0.5	2920	MARGARINE, SHORTENINGS, ETC. . . .	13		6.8	0.2
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					2922	SHORTENINGS, COOKING OILS	13		5.5	0.2
	TOTAL	267	1 303 064	(X)	100.0		COMMODITIES N.E.C.	(X)	(D)	(X)	(Z)
2860	CANNED, BOTTLED FOODS	9	3 902	9.6	0.3	2960	FOODS, N.E.C.	7		6.6	0.1
2861	CANNED, BOTTLED JUICES, DRINKS. . .	6	653	3.4	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	3		5.6	0.1
	COMMODITIES N.E.C.	(X)	3 249	(X)	0.2	3610	HARDWARE.	3		5.3	0.1
2960	FOODS, N.E.C.	5	1 423	2.3	0.1	7110	CIGARETTES, CIGARS, TOBACCO	155		80.6	80.6
7110	CIGARETTES, CIGARS, TOBACCO	7	1 387	29.3	0.1	7111	CIGARETTES.	154		70.7	70.6
7111	CIGARETTES.	7	1 358	28.7	0.1	7112	CIGARS.	136		8.8	8.4
	COMMODITIES N.E.C.	(X)	29	(X)	(Z)	7113	OTHER TOBACCO	96		3.2	1.6
7210	BEER, ALE, PORTER, STOUT, ETC. . . .	98	79 459	15.5	6.1	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	4		8.7	0.1
7310	WINE.	232	266 835	22.4	20.5	7211	BEER, ALE, ETC.	4		8.7	0.1
7320	SPIRITS	208	944 950	81.6	72.5	7310	WINE.	4		4.4	0.1
	COMMODITIES N.E.C.	(X)	5 108	(X)	0.4	7320	SPIRITS	3		27.9	0.2
	FARM SUPPLIES (SIC 5191)					7510	PERSONAL SERVICE PAPERS	20		2.2	0.1
	TOTAL	1 557	1 161 250	(X)	100.0	7520	INDUSTRIAL PAPERS	20		2.5	0.3
1220	NEW AND REBUILT PARTS, ETC.	20	1 913	7.1	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3		4.9	0.1
1310	TIRES AND TUBES	87	2 690	4.0	0.2	9750	SMOKERS' SUPPLIES AND PIPES	59		2.5	1.5
1620	INDUSTRIAL CHEMICALS.	19	1 068	6.3	0.1	9760	MISCELLANEOUS LINES	7		43.9	3.1
2310	EGGS.	15	629	4.3	0.1		COMMODITIES N.E.C.	(X)		(X)	0.5
2930	PET FOODS--ALL KINDS.	230	5 402	3.9	0.5		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
2960	FOODS, N.E.C.	6	1 231	22.5	0.1		TOTAL	232	(D)	(X)	100.0
3120	GRAINS, BEANS, ETC.	272	36 563	15.3	3.1		NONDURABLE GOODS, N.E.C. (SIC 5199) ²				
3610	HARDWARE	154	9 056	8.4	0.8		TOTAL	1 866	1 257 521	(X)	100.0
4310	GARAGE MACHINERY, EQUIPMENT, ETC. .	208	15 445	11.1	1.3						
4320	FARM, DAIRY MACHINERY, PARTS. . . .	170	10 227	7.6	0.9						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972

New England

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	TOTAL	14 985	17 694 852	100.0	4510	BEARINGS, POWER, TRANSMISSION	173	56 490	0.3
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	179	249 361	1.4	4610	INDUSTRIAL VALVES, FITTINGS	189	61 694	0.3
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	196	155 019	0.9	4710	WELDING EQUIPMENT, SUPPLIES	120	41 482	0.2
1210	MACHINE SHOP SALES AND LABOR. . . .	433	55 440	0.3	4810	RECONDITIONED DRUMS AND BARRELS . .	15	5 085	(Z)
1220	NEW AND REBUILT PARTS, ETC.	1 521	665 274	3.8	4820	BOTTLING SUPPLIES	9	9 713	0.1
1230	AUTOMOTIVE GLASS.	58	4 350	(Z)	4830	PRINTING, DUPLICATING INKS.	34	5 837	(Z)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	178	17 398	0.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	210	23 800	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	47	6 271	(Z)	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	56	1 005	(Z)
1310	TIRES AND TUBES	452	142 906	0.8	4860	MECHANICAL RUBBER GOODS	107	21 793	0.1
1320	RECAPPED TIRES.	111	12 926	0.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	135	7 910	(Z)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	70	120 854	0.7	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	305	110 554	0.6
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	141	119 421	0.7	5110	DENTAL EQUIPMENT, SUPPLIES.	55	45 168	0.3
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	231	111 759	0.6	5120	SCHOOL EQUIPMENT, SUPPLIES.	160	45 498	0.3
1450	DRUGGISTS' SUPPLIES	58	17 642	0.1	5130	CHURCH EQUIPMENT, SUPPLIES.	9	2 887	(Z)
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	391	60 016	0.3	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	114	106 236	0.6
1610	SOAPS AND DETERGENTS.	236	57 226	0.3	5150	OPHTHALMIC PRODUCTS	65	17 617	0.1
1620	INDUSTRIAL CHEMICALS.	338	333 451	1.9	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	40	52 072	0.3
1710	YARD OR PIECE GOODS	165	186 118	1.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	34	23 356	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.). . .	72	25 734	0.1	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	81	19 800	0.1
1730	KNIT FABRICS, KNITTING YARNS, ETC. .	30	8 280	(Z)	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	174	25 541	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	135	88 835	0.5	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	65	24 887	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	141	107 544	0.6	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	15	8 911	0.1
1830	MILLINERY AND MILLINERY SUPPLIES. . .	5	793	(Z)	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	27	7 663	(Z)
1840	DRESSED FURS, FUR CLOTHING.	9	672	(Z)	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	27	18 760	0.1
1910	SHOES, OTHER FOOTWEAR	162	193 157	1.1	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	11	2 590	(Z)
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.). .	361	405 231	2.3	5350	SHOE REPAIR AND RESOLE MATERIALS. .	20	28 084	0.2
2210	BUTTER AND CHEESE	335	99 652	0.6	5420	SHIP, BOAT, MARINE PROPULSION MACH. .	47	10 476	0.1
2220	ICE CREAM, ICES	87	21 119	0.1	5430	AIRCRAFT, AVIATION PARTS.	26	12 665	0.1
2230	MILK, CREAM (FLUID)	94	91 471	0.5	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	27	2 433	(Z)
2240	OTHER DAIRY PRODUCTS	123	42 915	0.2	6110	COAL (BITUMINOUS AND ANTHRACITE). .	25	54 733	0.3
2310	EGGS.	186	76 690	0.4	6120	COKE.	3	21	(Z)
2320	POULTRY	232	135 052	0.8	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED) .	52	16 405	0.1
2410	CONFECTIONERY	435	167 835	0.9	6220	IRON, STEEL PRODUCTS (FLAT)	189	188 842	1.1
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	327	318 316	1.8	6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	295	37 516	0.2
2610	MEATS, PROVISIONS	476	1 182 674	6.7	6240	IRON, STEEL FINISHED PRODUCTS . . .	146	79 245	0.4
2710	FRESH FRUITS, VEGETABLES.	452	394 662	2.2	6250	CAST IRON SOIL PIPE, TUBING	149	11 264	0.1
2810	COFFEE--ROASTED (INCLUDING SOLUBLE) .	181	47 563	0.3	6260	IRON, STEEL PIPE, TUBING.	262	40 363	0.2
2820	COFFEE--GREEN	4	193	(Z)	6270	OTHER CARBON STEEL PRODUCTS	21	14 815	0.1
2830	TEA, SPICES	180	26 628	0.2	6320	ALLOY STEEL	73	37 811	0.2
2840	BAKERY PRODUCTS	169	55 798	0.3	6330	STAINLESS STEEL	87	53 677	0.3
2850	FOOD AND BEVERAGE BASIC MATERIALS .	81	95 683	0.5	6410	COPPER WIRE (ELECTRICAL ONLY) . . .	14	9 213	0.1
2860	CANNED, BOTTLED FOODS	380	502 595	2.8	6420	OTHER COPPER, BRASS MILL PRODUCTS .	68	57 101	0.3
2870	SUGAR--REFINED	182	36 622	0.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	146	72 975	0.4
2890	BREAKFAST FOODS	127	28 413	0.2	6440	NONFERROUS METALS, MINERALS, ORES .	26	30 277	0.2
2910	FLOUR, RELATED PRODUCTS	173	40 916	0.2	6500	PETROLEUM PRODUCTS.	308	34 975	0.2
2920	MARGARINE, SHORTENINGS, ETC.	285	53 455	0.3	6510	GASOLINE, KEROSENE.	126	120 358	0.7
2930	PET FOODS--ALL KINDS.	258	61 670	0.3	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS .	25	13 006	0.1
2940	DRIED FRUITS, VEGETABLES.	89	6 386	(Z)	6530	OILS, GREASES, OTHER PETROLEUM PROD	65	56 975	0.3
2950	SOFT DRINKS, BOTTLED WATERS	210	67 355	0.4	6610	PREPARED IRON AND STEEL SCRAP . . .	227	96 776	0.6
2960	FOODS, N.E.C.	185	137 758	0.8	6620	UNPREPARED IRON AND STEEL SCRAP . .	168	10 807	0.1
3110	COTTON (RAW), INCLUDING LINTERS . . .	4	15 812	0.1	6630	ALLOY STEEL SCRAP	104	12 372	0.1
3120	GRAINS, BEANS, ETC.	87	24 686	0.1	6640	NICKEL ALLOY.	68	3 268	(Z)
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	48	34 645	0.2	6650	PRECIOUS METALS (SILVER, GOLD, ETC.) .	20	1 146	(Z)
3210	HIDES, SKINS, PELTS	13	36 369	0.2	6660	SPECIAL METALS (TITANIUM, ETC.). . .	22	2 836	(Z)
3220	TOBACCO (LEAF).	13	21 046	0.1	6710	WASTE RAGS, TEXTILE WASTE	111	40 610	0.2
3230	WOOL, MOHAIRS (RAW, TOPS, MOILS). . .	54	93 787	0.5	6720	WIPING CLOTHS	61	5 662	(Z)
3270	OTHER INEDIBLE FARM PRODUCTS. . . .	10	2 807	(Z)	6730	WASTE PAPER	134	41 721	0.2
3310	ELECTRICAL WIRING SUPPLIES.	560	416 665	2.4	6740	ZINC SCRAP.	74	1 472	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	49	22 263	0.1	6750	ALUMINUM SCRAP.	206	13 454	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	86	10 077	0.1	6760	SCRAP COPPER, COPPER BASE ALLOY . .	238	67 440	0.4
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	276	267 577	1.5	6770	SCRAP LEAD.	181	8 790	(Z)
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	170	85 180	0.5	6780	OTHER NONFERROUS METALLIC SCRAP . .	137	29 743	0.2
3440	ROOM AIR CONDITIONERS	170	17 040	0.1	6790	OTHER WASTE MATERIALS, SCRAP. . . .	33	3 765	(Z)
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	391	232 644	1.3	7110	CIGARETTES, CIGARS, TOBACCO	265	509 882	2.9
3610	HARDWARE	594	185 932	1.1	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	199	382 604	2.2
3710	WARM-AIR HEATING, COOLING EQUIPMENT .	385	64 211	0.4	7310	WINE	159	107 403	0.6
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	87	10 894	0.1	7320	SPIRITS	86	428 640	2.4
3730	HYDRONICS EQUIPMENT, SUPPLIES	310	70 760	0.4	7410	PRINTING, WRITING PAPER	212	249 672	1.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	548	247 773	1.4	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	18	69 597	0.4
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. .	165	25 900	0.1	7510	PERSONAL SERVICE PAPERS	363	109 699	0.6
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	104	19 108	0.1	7520	INDUSTRIAL PAPERS	353	150 788	0.9
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	125	20 649	0.1	7530	SHIPPING ROOM SUPPLIES.	103	7 759	(Z)
4110	OFFICE MACHINES AND EQUIPMENT	435	70 066	0.4	7540	PAPERBOARD, BOXBOARD.	48	19 298	0.1
4120	INDICATING, RECORDING INSTRUMENTS . .	30	3 348	(Z)	7610	STATIONERY, OFFICE SUPPLIES	491	109 566	0.6
4130	COMMERCIAL KITCHEN EQUIPMENT	43	6 090	(Z)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	62	28 184	0.2
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	57	18 465	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	246	74 384	0.4
4150	CHINA, GLASSWARE (COMMERCIAL)	60	10 066	0.1	7810	CHINA, GLASSWARE, CROCKERY.	40	15 720	0.1
4160	STORE, SERVICE SHOP MACHINES.	115	16 368	0.1	7820	HOUSEHOLD LINENS, DOMESTICS	60	25 965	0.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	16	1 235	(Z)	7830	SHADES, VENETIAN BLINDS	17	7 251	(Z)
4180	STORE, RESTAURANT FIXTURES, EQUIP. .	109	41 764	0.2	7840	CURTAINS, DRAPES.	32	7 663	(Z)
4210	CONSTRUCTION, MINING, LOGGING SUP. .	232	204 453	1.2	7850	FLOOR COVERINGS	181	135 555	0.8
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	448	74 397	0.4	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	17	2 467	(Z)
4320	FARM, DAIRY MACHINERY, PARTS.	338	108 496	0.6	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	183	103 162	0.6
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	37	12 236	0.1	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	319	393 217	2.2
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	282	123 602	0.7	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) .	203	102 074	0.6
4430	METALWORKING MACHINERY.	181	77 303	0.4	8130	WOOD SHINGLES	106	10 797	0.1
4440	MATERIALS HANDLING EQUIPMENT	200	99 566	0.6	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	244	113 088	0.6
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	5	1 006	(Z)	8150	METAL MILLWORK (DOORS, ETC.). . . .	105	13 441	0.1
4460	PRINTING TRADES MACHINERY, EQUIP. . .	30	17 386	0.1	8160	VENEER, OTHER WOOD PRODUCTS	25	2 202	(Z)
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	107	73 872	0.4	8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	129	48 025	0.3
4480	USED OR REBUILT MACHINERY, EQUIP. . .	162	41 820	0.2	8220	CONCRETE PRODUCTS, BUILDING STONE .	52	9 226	0.1
					8230	CEMENT, LIME, PLASTIC, STUCCO	98	9 896	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8240	SAND, GRAVEL, CRUSHED STONE	54	8 370	(Z)	8750	AGRICULTURAL CHEMICALS.	221	23 561	0.1
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	6	772	(Z)	8760	SEEDS	185	10 273	0.1
8310	GLASS (FLAT, BRICK, ETC.)	68	34 838	0.2	8810	PRECIOUS STONES (CUT) AND METALS. .	60	30 484	0.2
8410	INSULATION MATERIALS AND BOARD. . .	181	29 997	0.2	8820	JEWELRY, SILVERWARE, TROPHIES. . .	212	60 990	0.3
8420	ROOFING, SIDING EQUIPMENT	187	74 860	0.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	135	40 067	0.2
8510	BUILDING AND CONSTRUCTION PAPER . .	82	4 479	(Z)	8920	ADVERTISING SPECIALTIES, CALENDARS. .	86	21 313	0.1
8520	WALLBOARD, HARDBOARD.	147	34 537	0.2	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	175	39 370	0.2
8530	ADHESIVES, MASTICS.	129	16 537	0.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	62	34 405	0.2
8540	STRUCTURAL IRON, STEEL.	18	3 023	(Z)	9220	BARRELS, BOXES, BOX SHOOKS, ETC..	8	562	(Z)
8550	PLASTIC BUILDING MATERIALS.	73	6 015	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES .	109	104 093	0.6
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	14	6 849	(Z)	9410	MUSICAL INSTRUMENTS	25	7 457	(Z)
8570	OTHER BUILDING MATERIALS.	157	54 483	0.3	9510	OTHER TEXTILE PRODUCTS.	17	17 349	0.1
8610	PHOTOGRAPHIC GOODS.	93	36 892	0.2	9610	INDUSTRIAL YARNS.	45	26 398	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	226	187 225	1.1	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	39	5 563	(Z)
8630	TOYS, GAMES, FIREWORKS, ETC.	147	59 493	0.3	9710	WALLPAPER	55	22 071	0.1
8640	BOATS (OUTBOARD, ROW BOATS)	22	34 094	0.2	9720	VEG. OILS (COTTONSEED, LINSEED) . .	4	2 237	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	12	3 974	(Z)	9730	LEATHER	59	63 377	0.4
8660	THEATER, STUDIO EQUIPMENT	10	2 793	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	5	282	(Z)
8670	OTHER RECREATION, HOBBY GOODS	43	28 236	0.2	9750	SMOKERS' SUPPLIES AND PIPES	64	12 569	0.1
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	251	195 872	1.1	9760	MISCELLANEOUS LINES	222	45 562	0.3
8710	HAY, STRAW, ALFALFA, OTHER.	138	16 705	0.1	9910	RECEIPTS FROM PROCESSING.	10	339	(Z)
8720	FEEDS (MIXED AND OTHER)	251	57 027	0.3	9920	COMMODITY CREDIT RECEIPTS	6	45	(Z)
8730	FEED INGREDIENTS.	40	11 568	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	950	100 344	0.6
8740	FERTILIZER, FERTILIZER MATERIALS. . .	278	61 625	0.3		COMMODITIES N.E.C..	(X)	962 162	5.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	TOTAL	55 917	43 512 163	100.0	4460	PRINTING TRADES MACHINERY, EQUIP. . .	157	103 308	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	494	2 727 635	3.3	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	369	359 496	0.4
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	571	385 848	0.5	4480	USED OR REBUILT MACHINERY, EQUIP. .	449	115 712	0.1
1210	MACHINE SHOP SALES AND LABOR. . . .	1 169	175 514	0.2	4510	BEARINGS, POWER, TRANSMISSION. . .	397	193 689	0.2
1220	NEW AND REBUILT PARTS, ETC.	4 030	2 127 418	2.5	4610	INDUSTRIAL VALVES, FITTINGS.	524	190 667	0.2
1230	AUTOMOTIVE GLASS.	132	16 156	(2)	4710	WELDING EQUIPMENT, SUPPLIES.	336	144 674	0.2
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	465	57 767	0.1	4810	RECONDITIONED DRUMS AND BARRELS. .	86	32 863	(2)
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	141	27 092	(2)	4820	BOTTLING SUPPLIES.	50	78 674	0.1
1310	TIRES AND TUBES.	1 054	426 774	0.5	4630	PRINTING, DUPLICATING INKS.	108	18 603	(2)
1320	RECAPPED TIRES.	282	35 272	(2)	4840	ABRASIVES, ABRASIVE MATERIALS. . .	504	72 670	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	467	670 296	0.8	4850	INDUSTRIAL LEATHER, BELTING, ETC..	104	9 093	(2)
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	448	296 618	0.4	4860	MECHANICAL RUBBER GOODS.	280	66 966	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	859	447 663	0.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE). .	411	40 764	(2)
1450	DRUGGISTS' SUPPLIES.	231	166 340	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	955	831 317	1.0
1510	PAINTERS' SUPPLIES AND SUPPLIES. . .	1 127	212 950	0.3	5110	DENTAL EQUIPMENT, SUPPLIES.	241	167 638	0.2
1610	SOAPS AND DETERGENTS.	752	197 102	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	532	135 513	0.2
1620	INDUSTRIAL CHEMICALS.	1 273	1 512 359	1.8	5130	CHURCH EQUIPMENT, SUPPLIES.	46	7 527	(2)
1710	YARD OR PIECE GOODS.	2 340	3 882 849	4.7	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	461	385 467	0.5
1720	NOTIONS (THREAD, BUTTONS, ETC.). . .	638	363 808	0.4	5150	OPHTHALMIC PRODUCTS.	331	154 330	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC..	367	179 782	0.9	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	168	153 774	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	1 106	1 711 397	1.4	5170	OTHER SCIENTIFIC, PROFESS. EQUIP..	154	105 267	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	1 577	1 654 338	2.0	5210	BEAUTY, BARBER SHOP EQUIPMENT. . .	317	113 286	0.1
1830	MILLINERY AND MILLINERY SUPPLIES. .	86	33 351	(2)	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	527	132 187	0.2
1840	DRESSES, FURS, FUR CLOTHING.	118	67 218	0.1	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	225	88 142	0.1
1910	SHOES, OTHER FOOTWEAR.	442	457 326	0.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . .	78	28 071	(2)
2110	FROZEN FOODS (QUICK-FROZEN, PKD.). .	950	1 073 550	1.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	64	15 514	(2)
2210	BUTTER AND CHEESE.	940	539 967	0.6	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	124	35 321	(2)
2220	ICE CREAM, ICES.	206	73 455	0.1	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	43	8 062	(2)
2230	MILK, CREAM (FLUID).	326	512 227	0.6	5350	SHOE REPAIR AND RESOLE MATERIALS. .	64	13 764	(2)
2240	OTHER DAIRY PRODUCTS.	339	148 358	0.2	5410	RAILROAD TRANSPORTATION EQUIPMENT.	24	38 455	(2)
2310	EGGS.	512	299 399	0.4	5420	SHIP, BOAT, MARINE PROPULSION MACH.	120	96 747	0.1
2320	POULTRY.	570	609 711	0.7	5430	AIRCRAFT, AVIATION PARTS.	187	380 130	0.5
2410	CONFECTIONERY.	1 396	788 492	0.9	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	51	14 569	(2)
2510	FISH, SEAFOOD (FRESH AND FROZEN). .	465	387 549	0.5	6110	COAL (BITUMINOUS AND ANTHRACITE). .	175	458 649	0.5
2610	MEATS, PROVISIONS.	1 778	3 969 809	4.8	6120	COKE.	11	21 401	(2)
2710	FRESH FRUITS, VEGETABLES.	1 200	1 239 809	1.5	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	242	469 885	0.6
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	483	245 444	0.3	6220	IRON, STEEL PRODUCTS (FLAT).	649	845 580	1.0
2820	COFFEE--GREEN.	71	1 130 446	1.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	918	263 846	0.3
2830	TEA, SPICES.	589	173 651	0.2	6240	IRON, STEEL FINISHED PRODUCTS. . .	540	540 741	0.6
2840	BAKERY PRODUCTS.	499	250 271	0.3	6250	CAST IRON SOIL PIPE, TUBING.	400	25 136	(2)
2850	FOOD AND BEVERAGE BASIC MATERIALS.	360	525 944	0.6	6260	IRON, STEEL PIPE, TUBING.	845	321 596	0.4
2860	CANNED, BOTTLED FOODS.	1 239	1 669 615	2.0	6270	OTHER CARBON STEEL PRODUCTS. . . .	61	36 426	(2)
2870	SUGAR--REFINED.	495	90 760	0.1	6320	ALLOY STEEL.	197	144 083	0.2
2880	BREAKFAST FOODS.	349	121 647	0.1	6330	STAINLESS STEEL.	319	264 566	0.3
2910	FLOUR, RELATED PRODUCTS.	500	134 555	0.2	6410	COPPER WIRE (ELECTRICAL ONLY). . .	50	55 755	0.1
2920	MARGARINE, SHORTENINGS, ETC.. . . .	759	186 714	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS.	200	282 063	0.3
2930	PET FOODS--ALL KINDS.	829	173 014	0.2	6430	ALUMINUM SHAPES, FORMS, ETC.. . .	455	319 336	0.4
2940	DRYED FRUITS, VEGETABLES.	314	66 699	0.1	6440	NONFERROUS METALS, MINERALS, DRES.	140	646 274	0.8
2950	SOFT DRINKS, BOTTLED WATERS.	1 316	223 541	0.3	6500	PETROLEUM PRODUCTS.	648	48 715	0.1
2960	FOODS, N.E.C..	614	920 710	1.1	6510	GASOLINE, KEROSENE.	375	1 732 836	2.1
3110	COTTON (RAW), INCLUDING LINTERS. . .	7	15 345	(2)	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	64	19 584	(2)
3120	GRAINS, BEANS, ETC..	602	4 191 381	5.0	6530	OILS, GREASES, OTHER PETROLEUM PROD	220	436 245	0.5
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	104	164 770	0.2	6610	PREPARED IRON AND STEEL SCRAP. . .	615	441 317	0.5
3210	HIDES, SKINS, PELTS.	231	349 061	0.4	6620	UNPREPARED IRON AND STEEL SCRAP. . .	611	73 969	0.1
3220	TOBACCO (LEAF).	36	42 529	0.1	6630	ALLOY STEEL SCRAP.	345	80 593	0.1
3230	WOL, MOHAIRS (RAW, TOPS, MOILS). .	31	41 738	(2)	6640	NICKEL ALLOY.	154	66 978	0.1
3240	OIL SEEDS, OIL NUTS, OIL KERNELS. .	4	20 320	(2)	6650	PRECIOUS METALS (SILVER, GOLD, ETC)	29	2 527	(2)
3250	PEANUTS--UNROASTED.	6	2 584	(2)	6660	SPECIAL METALS (TITANIUM, ETC.). . .	45	10 410	(2)
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED. .	5	26 286	(2)	6710	WASTE RAGS, TEXTILE WASTE.	300	83 469	0.1
3270	OTHER EDIBLE FARM PRODUCTS.	45	693 644	0.8	6720	WIPING CLOTHS.	159	22 271	(2)
3310	ELECTRICAL WIRING SUPPLIES.	1 914	1 559 678	1.9	6730	WASTE PAPER.	499	182 080	0.2
3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	117	66 737	0.1	6740	ZINC SCRAP.	176	12 807	(2)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	407	335 466	0.4	6750	ALUMINUM SCRAP.	548	42 962	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.. . .	987	1 086 189	1.3	6760	SCRAP COPPER, COPPER BASE ALLOY. . .	682	179 222	0.2
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	590	232 235	0.3	6770	SCRAP LEAD.	393	31 743	(2)
3440	ROOM AIR CONDITIONERS.	485	71 841	0.1	6780	OTHER NONFERROUS METALLIC SCRAP. .	411	63 653	0.1
3510	ELECTRONIC TUBES, PARTS, ETC.. . . .	1 265	1 091 187	1.3	6790	OTHER WASTE MATERIALS, SCRAP. . . .	89	20 261	(2)
3610	HARDWARE.	2 193	810 535	1.0	7110	CIGARETTES, CIGARS, TOBACCO.	781	1 528 180	1.8
3710	WARM-AIR HEATING, COOLING EQUIPMENT	1 093	195 827	0.2	7210	BEER, ALE, PORTER, STOUT, ETC.. . .	1 058	1 126 446	1.3
3720	RESIDENTIAL ELEC. SPACE HEATING. . .	260	28 839	(2)	7310	WINE.	223	514 613	0.6
3730	HYDRONICS EQUIPMENT, SUPPLIES. . . .	798	139 097	0.2	7320	SPIRITS.	179	1 695 649	2.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	1 643	790 737	0.9	7410	PRINTING, WRITING PAPER.	610	753 286	0.9
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	638	138 022	0.2	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER.	79	51 209	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	309	91 493	0.1	7510	PERSONAL SERVICE PAPERS.	1 083	383 817	0.5
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	422	99 817	0.1	7520	INDUSTRIAL PAPERS.	1 148	817 805	0.6
4110	OFFICE MACHINES AND EQUIPMENT. . . .	1 157	397 540	0.5	7530	SHIPPING ROOM SUPPLIES.	271	37 225	(2)
4120	INDICATING, RECORDING INSTRUMENTS.	86	32 491	(2)	7540	PAPERBOARD, BOXBOARD.	183	91 986	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT.	144	45 727	0.1	7610	STATIONERY, OFFICE SUPPLIES.	1 648	495 571	0.6
4140	COMMERCIAL FOOD SERVICE EQUIPMENT.	160	44 742	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP..	377	286 052	0.3
4150	CHINA, GLASSWARE (COMMERCIAL). . . .	156	48 581	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	844	345 088	0.4
4160	STORE, SERVICE SHOP MACHINES.	331	89 657	0.1	7810	CHINA, GLASSWARE, CROCKERY.	330	294 912	0.4
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	85	8 566	(2)	7820	HOUSEHOLD LINENS, DOMESTICS.	302	176 319	0.2
4180	STORE, RESTAURANT FIXTURES, EQUIP..	358	139 801	0.2	7830	SHADES, VENETIAN BLINDS.	64	22 339	(2)
4210	CONSTRUCTION, MINING, LOGGING SUP..	572	668 181	0.8	7840	CURTAINS, DRAPES.	133	95 693	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC..	1 267	245 360	0.3	7850	FLOOR COVERINGS.	710	552 117	0.7
4320	FARM, DAIRY MACHINERY, PARTS.	1 132	397 988	0.5	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	109	39 663	(2)
4410	FOOD PROCESSING MACHINERY, EQUIP..	165	75 751	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.. . . .	701	336 498	0.4
4420	GENERAL PURPOSE INDUSTRIAL MACH..	986	602 525	0.7	8110	LUMBER (ROUGH, DRESSED, FINISHED).	818	856 681	1.0
4430	METALWORKING MACHINERY.	595	255 461	0.3	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	574	259 709	0.3
4440	MATERIALS HANDLING EQUIPMENT.	542	271 861	0.3	8130	WOOD SHINGLES.	185	39 703	(2)
4450	OIL WELL, OIL REFINING MACH. EQUIP..	45	124 815	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS). .	583	293 649	0.4
					8150	METAL MILLWORK (DOORS, ETC.). . . .	316	87 446	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8140	VENEER, OTHER WOOD PRODUCTS	92	19 417	(Z)	8730	FEED INGREDIENTS	363	299 731	0.4
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	404	148 068	0.2	8740	FERTILIZER, FERTILIZER MATERIALS . .	921	388 677	0.5
8220	CONCRETE PRODUCTS, BUILDING STONE . .	207	41 130	(Z)	8750	AGRICULTURAL CHEMICALS	850	109 263	0.1
8230	CEMENT, LIME, PLASTIC, STUCCO	265	67 655	0.1	8760	SEEDS	761	90 810	0.1
8240	SAND, GRAVEL, CRUSHED STONE	262	43 457	0.1	8810	PRECIOUS STONES (GEM) AND METALS . .	722	1 168 246	1.4
8250	READY-OR-TRANSIT-MIXED CONCRETE . . .	58	2 693	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	997	525 471	0.6
8310	GLASS (FLAT, BRICK, ETC.)	157	68 761	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	976	368 910	0.4
8410	INSULATION MATERIALS AND BOARD	479	76 651	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS . .	404	80 843	0.1
8420	ROOFING, SIDING EQUIPMENT	613	229 296	0.3	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	619	167 031	0.2
8510	BUILDING AND CONSTRUCTION PAPER . . .	199	9 551	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	175	150 657	0.2
8520	WALLBOARD, HARDBOARD	443	98 880	0.1	9220	BARRELS, BOXES, BOX SHOOKS, ETC. . .	29	3 543	(Z)
8530	ADHESIVES, MASTICS	352	20 654	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES . .	542	438 769	0.5
8540	STRUCTURAL IRON, STEEL	55	122 151	0.1	9410	MUSICAL INSTRUMENTS	224	102 354	0.1
8550	PLASTIC BUILDING MATERIALS	190	17 167	(Z)	9510	OTHER TEXTILE PRODUCTS	120	66 215	0.1
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	39	8 142	(Z)	9610	INDUSTRIAL YARNS	180	280 912	0.3
8570	OTHER BUILDING MATERIALS	419	155 239	0.2	9620	WIGS, SWITCHES, TOWELS, ETC.	172	28 940	(Z)
8610	PHOTOGRAPHIC GOODS	504	496 728	0.6	9710	WALLPAPER	205	65 414	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	716	635 466	0.8	9720	VEG. OILS (COTTONSEED, LINSEED) . . .	60	467 741	0.6
8630	TOYS, GAMES, FIREWORKS, ETC.	703	387 420	0.5	9730	LEATHER	213	112 341	0.1
8640	BOATS (OUTBOARD, ROW BOATS)	60	20 727	(Z)	9740	LUGGAGE, SADDLERY, HARNESS	89	21 383	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT . .	58	19 274	(Z)	9750	SMOKERS' SUPPLIES AND PIPES	135	21 133	(Z)
8660	THEATER, STUDIO EQUIPMENT	51	20 491	(Z)	9760	MISCELLANEOUS LINES	720	478 347	0.6
8670	OTHER RECREATION, HOBBY GOODS	176	86 224	0.1	9910	RECEIPTS FROM PROCESSING	47	2 440	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS .	758	678 506	0.8	9920	COMMODITY CREDIT RECEIPTS	24	32 844	(Z)
8710	HAY, STRAW, ALFALFA, OTHER	356	31 942	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS	2 082	277 017	0.3
8720	FEEDS (MIXED AND OTHER)	939	247 665	0.3		COMMODITIES N.E.C.	(X)	1 421 264	1.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

East North Central

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	TOTAL	52 254	64 025 137	100.0	4470	OTHER SPECIAL INDUSTRY MACHINERY . .	212	79 500	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . .	483	1 000 256	1.6	4480	USED OR REBUILT MACHINERY, EQUIP. .	547	127 778	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	726	690 794	1.1	4510	BEARINGS, POWER, TRANSMISSION . . .	564	350 922	0.5
1210	MACHINE SHOP SALES AND LABOR. . . .	1 876	209 433	0.3	4610	INDUSTRIAL VALVES, FITTINGS	754	306 753	0.5
1220	NEW AND REBUILT PARTS, ETC.	5 191	2 889 886	4.5	4710	WELDING EQUIPMENT, SUPPLIES	483	207 547	0.3
1230	AUTOMOTIVE GLASS.	154	19 038	(2)	4810	RECONITIONED DRUMS AND BARRELS . .	66	28 535	(2)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	568	67 837	0.1	4820	BOTTLING SUPPLIES	23	44 636	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	171	37 163	0.1	4830	PRINTING, DUPLICATING INKS.	125	13 541	(2)
1310	TIRES AND TUBES	1 553	465 235	0.7	4840	ABRASIVES, ABRASIVE MATERIALS . . .	772	117 139	0.2
1320	RECAPPED TIRES	297	41 885	0.1	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	101	7 896	(2)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	346	472 688	0.7	4860	MECHANICAL RUBBER GOODS	404	121 595	0.2
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	427	181 590	0.3	4870	ROPE, COROAGE, TWINE (NOT WIRE) . .	374	31 679	(2)
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	674	312 226	C.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	1 225	817 995	0.1
1450	ORUGGISTS' SUPPLIES	175	109 767	0.2	5110	DENTAL EQUIPMENT, SUPPLIES.	144	87 115	0.1
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	1 419	206 981	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES.	797	217 364	0.3
1560	SOAPS AND DETERGENTS.	777	278 680	0.4	5130	CHURCH EQUIPMENT, SUPPLIES.	65	8 985	(2)
1620	INDUSTRIAL CHEMICALS.	923	774 262	1.2	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	304	295 425	0.5
1710	YARD OR PIECE GOODS	291	262 569	0.4	5150	OPHTHALMIC PRODUCTS	250	73 072	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.). . .	218	45 924	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	69	143 299	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC. .	49	12 694	(2)	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	142	72 154	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	460	204 368	0.3	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	323	102 020	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	407	199 675	0.3	5220	CUSTOMTAIL, JANITORIAL SUPPLIES. . .	554	107 491	0.2
1630	MILLINERY AND MILLINERY SUPPLIES. . .	13	2 514	(2)	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	223	82 390	0.1
1840	DRESSED FURS, FUR CLOTHING.	22	2 758	(2)	5310	UPHOLSTERERS' FABRICS, SUPPLIES . . .	44	12 362	(2)
1910	SHOES, OTHER FOOTWEAR	271	130 561	0.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	99	33 647	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.). .	962	1 001 334	1.6	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	113	36 690	0.1
2210	BUTTER AND CHEESE	917	548 499	0.9	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	38	10 236	(2)
2220	ICE CREAM, ICES	259	79 324	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS. .	38	12 063	(2)
2230	MILK, CREAM (FLUID)	392	274 294	0.4	5410	RAILROAD TRANSPORTATION EQUIPMENT .	34	65 855	0.1
2240	OTHER DAIRY PRODUCTS.	381	139 409	0.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	57	27 527	(2)
2310	EGGS.	608	261 784	0.4	5430	AIRCRAFT, AVIATION PARTS.	111	150 825	0.2
2320	POULTRY	625	433 199	0.7	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	86	17 164	(2)
2410	CONFECTIONERY	1 213	537 127	0.8	6110	COAL (BITUMINOUS AND ANTHRACITE). .	311	100 650	0.2
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	269	117 857	0.2	6120	COKE.	9	27 587	(2)
2610	MEATS, PROVISIONS	1 271	3 306 565	5.2	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	231	180 802	0.3
2710	FRESH FRUITS, VEGETABLES.	1 005	980 983	1.5	6220	IRON, STEEL PRODUCTS (FLAT).	970	1 651 210	2.6
2810	COFFEE--ROASTED (INCLUDING SOLUBLE) .	470	167 780	0.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	949	184 580	0.3
2820	COFFEE--GREEN	12	8 120	(2)	6240	IRON, STEEL FINISHED PRODUCTS	598	496 225	0.8
2830	TEA, SPICES	416	83 608	0.1	6250	CAST IRON SOIL PIPE, TUBING	380	28 755	(2)
2840	BAKERY PRODUCTS	366	157 455	0.2	6260	IRON, STEEL PIPE, TUBING.	917	352 551	0.6
2850	FOOD AND BEVERAGE BASIC MATERIALS .	246	130 890	0.2	6270	OTHER CARBON STEEL PRODUCTS	75	48 411	0.1
2860	CANNED, BOTTLED FOODS	1 003	1 105 467	1.7	6320	ALLOY STEEL	259	194 261	0.3
2870	SUGAR--REFINED.	479	184 545	0.3	6330	STAINLESS STEEL	272	217 079	0.3
2890	BREAKFAST FOODS	349	133 088	0.2	6410	COPPER WIRE (ELECTRICAL ONLY). . . .	20	8 578	(2)
2910	FLOUR, RELATED PRODUCTS	513	155 025	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS .	163	125 498	0.2
2920	MARGARINE, SHORTENINGS, ETC.	773	164 293	0.3	6430	ALUMINUM SHAPES, FORMS, ETC.	358	190 753	0.3
2930	PET FOODS--ALL KINDS.	1 143	190 067	0.3	6440	NONFERROUS METALS, MINERALS, ORES .	84	74 980	0.1
2940	DRIED FRUITS, VEGETABLES	245	50 996	0.1	6500	PETROLEUM PRODUCTS	699	49 472	0.1
2950	SOFT DRINKS, BOTTLED WATERS	547	174 530	0.3	6510	GASOLINE, KEROSENE.	1 000	359 225	0.6
2960	FOODS, N.E.C.	551	542 630	0.8	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS .	383	41 142	0.1
3110	COTTON (RAW), INCLUDING LINTERS . . .	3	1 400	(2)	6530	OILS, GREASES, OTHER PETROLEUM PROD	930	320 258	0.5
3120	GRAINS, BEANS, ETC.	3 916	5 072 355	7.9	6610	PREPARED IRON AND STEEL SCRAP . . .	893	658 383	1.3
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	542	1 294 772	2.0	6620	UNPREPARED IRON AND STEEL SCRAP . .	874	185 568	0.3
3210	HIDES, SKINS, PELTS	91	92 588	0.1	6630	ALLOY STEEL SCRAP	449	45 821	0.1
3220	TOBACCO (LEAF).	30	16 650	(2)	6640	NICKEL ALLOY.	169	19 325	(2)
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS). . .	56	7 222	(2)	6650	PRECIOUS METALS (SILVER, GOLD, ETC) .	33	5 057	(2)
3250	PEANUTS--UNROASTED.	2	63	(2)	6660	SPECIAL METALS (TITANIUM, ETC.). . .	48	5 256	(2)
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED . .	8	1 939	(2)	6710	WASTE RAGS, TEXTILE WASTE	119	24 556	(2)
3270	OTHER EDIBLE FARM PRODUCTS.	67	25 579	(2)	6720	WIPING CLOTHS	114	28 278	(2)
3310	ELECTRICAL WIRING SUPPLIES.	1 728	1 527 413	2.4	6730	WASTE PAPER	389	137 896	0.2
3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	124	88 215	0.1	6740	ZINC SCRAP.	258	9 043	(2)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	346	84 860	0.1	6750	ALUMINUM SCRAP.	712	65 105	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	1 044	761 916	1.2	6760	SCRAP COPPER, COPPER BASE ALLOY . .	837	177 532	0.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	783	269 659	0.4	6770	SCRAP LEAD.	443	16 223	(2)
3440	ROOM AIR CONDITIONERS	526	57 690	0.1	6780	OTHER NONFERROUS METALLIC SCRAP . .	461	65 188	0.1
3510	ELECTRONIC TUBES, PARTS, ETC.	1 021	527 343	0.8	6790	OTHER WASTE MATERIALS, SCRAP. . . .	92	14 050	(2)
3610	HARDWARE.	2 507	924 205	1.4	7110	CIGARETTES, CIGARS, TOBACCO	756	1 482 163	2.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT .	1 222	264 169	0.4	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	1 209	1 340 580	2.1
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	277	11 246	(2)	7310	WINE.	579	320 409	0.5
3730	HYDRONICS EQUIPMENT, SUPPLIES	720	85 770	0.1	7320	SPIRITS	348	1 203 958	1.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	1 631	869 295	1.4	7410	PRINTING, WRITING PAPER	568	583 343	0.9
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. .	846	173 959	0.3	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	58	16 476	(2)
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	395	62 975	0.1	7510	PERSONAL SERVICE PAPERS	1 047	396 983	0.6
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	410	99 426	0.2	7520	INDUSTRIAL PAPERS	980	448 002	0.7
4110	OFFICE MACHINES AND EQUIPMENT	1 306	219 640	0.3	7530	SHIPPING ROOM SUPPLIES.	196	26 906	(2)
4120	INDICATING, RECORDING INSTRUMENTS . .	91	23 009	(2)	7540	PAPERBOARD, BOXBOARD.	136	37 867	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT.	140	39 186	0.1	7610	STATIONERY, OFFICE SUPPLIES	1 563	351 438	0.5
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	157	23 126	(2)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	245	132 348	0.2
4150	CHINA, GLASSWARE (COMMERCIAL). . . .	130	22 049	(2)	7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	832	252 203	0.4
4160	STORE, SERVICE SHOP MACHINES.	314	91 218	0.1	7810	CHINA, GLASSWARE, CROCKERY.	183	94 863	0.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	83	9 399	(2)	7820	HOUSEHOLD LINENS, DOMESTICS	144	76 081	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP. . .	393	197 878	0.3	7830	SHADES, VENETIAN BLINDS	18	3 416	(2)
4210	CONSTRUCTION, MINING, LOGGING SUP. .	671	717 013	1.1	7840	CURTAINS, ORAPES.	119	33 442	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	2 515	336 031	0.5	7850	FLOOR COVERINGS	658	411 037	0.6
4320	FARM, DAIRY MACHINERY, PARTS.	3 613	1 434 610	2.2	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	57	15 970	(2)
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	171	56 746	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	698	253 182	0.4
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	1 079	453 921	0.7	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	756	829 708	1.3
4430	METALWORKING MACHINERY.	856	423 017	0.7	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) .	545	264 484	0.4
4440	MATERIALS HANDLING EQUIPMENT.	730	412 450	0.6	8130	WOOD SHINGLES	146	14 082	(2)
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	98	56 667	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	648	294 038	0.5
4460	PRINTING TRADES MACHINERY, EQUIP. . .	143	57 334	0.1	8150	METAL MILLWORK (DOORS, ETC.). . . .	387	63 613	0.1
					8160	VENEER, OTHER WOOD PRODUCTS	96	20 774	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	404	165 239	0.3	8740	FERTILIZER, FERTILIZER MATERIALS. .	3 935	464 331	0.7
8220	CONCRETE PRODUCTS, BUILDING STONE . .	198	36 662	0.1	8750	AGRICULTURAL CHEMICALS.	3 619	282 229	0.4
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	270	24 669	(Z)	8760	SEEDS	2 842	227 603	0.4
8240	SAND, GRAVEL, CRUSHED STONE	251	44 065	0.1	8810	PRECIOUS STONES (CUT) AND METALS. .	179	79 508	0.1
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	70	12 794	(Z)					
8310	GLASS (FLAT, BRICK, ETC.)	190	66 049	0.1	8820	JEWELRY, SILVERWARE, TROPHIES . . .	512	216 439	0.3
8410	INSULATION MATERIALS AND BOARD. . .	469	75 318	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	612	161 201	0.3
8420	ROOFING, SIDING EQUIPMENT	660	238 385	0.4	8920	ADVERTISING SPECIALTIES, CALENDARS. .	345	82 841	0.1
8510	BUILDING AND CONSTRUCTION PAPER . .	161	19 426	(Z)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	550	188 772	0.3
8520	WALLBOARD, HARDBOARD.	442	115 067	0.2	9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	186	74 295	0.1
					9220	BARRELS, BOXES, BOX SHOOKS, ETC. . .	23	5 981	(Z)
8530	ADHESIVES, MASTICS.	342	16 786	(Z)	9310	PHONO, RECORDS, PRERECORDED TAPES .	343	299 317	0.5
8540	STRUCTURAL IRON, STEEL.	59	36 101	0.1	9410	MUSICAL INSTRUMENTS	128	70 979	0.1
8550	PLASTIC BUILDING MATERIALS.	264	29 198	(Z)	9510	OTHER TEXTILE PRODUCTS.	87	58 435	0.1
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	89	40 167	0.1	9610	INDUSTRIAL YARNS.	13	2 238	(Z)
8570	OTHER BUILDING MATERIALS.	557	185 338	0.3					
8610	PHOTOGRAPHIC GOODS.	406	237 289	0.4	9620	WIGS, SWITCHES, TOUTEES, ETC. . . .	139	8 762	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	775	447 820	0.7	9710	WALLPAPER	162	56 359	0.1
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	644	261 512	0.4	9720	VEG. OILS (COTTONSEED, LINSEED) . .	38	31 501	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	61	27 527	(Z)	9730	LEATHER	102	35 614	0.1
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	45	115 565	0.2	9740	LUGGAGE, SADDLERY, HARNESS.	72	10 168	(Z)
					9750	SMOKERS' SUPPLIES AND PIPES	193	20 211	(Z)
8660	THEATER, STUDIO EQUIPMENT	15	2 858	(Z)	9760	MISCELLANEOUS LINES	1 011	194 882	0.3
8670	OTHER RECREATION, HOBBY GOODS . . .	180	97 803	0.2	9910	RECEIPTS FROM PROCESSING.	66	15 609	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	585	451 091	0.7	9920	COMMODITY CREDIT RECEIPTS	139	5 418	(Z)
8710	HAY, STRAW, ALFALFA, OTHER.	693	49 768	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	5 329	434 820	0.7
8720	FEEDS (MIXED AND OTHER)	3 681	670 950	1.0					
8730	FEED INGREDIENTS.	1 603	211 899	0.3		COMMODITIES N.E.C.	(X)	1 768 228	2.8

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D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

West North Central

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	TOTAL	32 007	35 215 990	100.0	4480	USED OR REBUILT MACHINERY, EQUIP. . .	216	52 180	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	257	155 817	0.4	4510	BEARINGS, POWER, TRANSMISSION . . .	186	75 647	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS . .	354	359 531	1.0	4610	INDUSTRIAL VALVES, FITTINGS	226	58 151	0.2
1210	MACHINE SHOP SALES AND LABOR	875	100 939	0.3	4710	WELDING EQUIPMENT, SUPPLIES	216	86 380	0.2
1220	NEW AND REBUILT PARTS, ETC.	3 332	1 173 961	3.3	4810	RECONDITIONED DRUMS AND BARRELS . .	11	2 821	(Z)
1230	AUTOMOTIVE GLASS	339	14 626	(Z)	4820	BOTTLING SUPPLIES	15	57 394	0.2
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	285	27 165	0.1	4830	PRINTING, DUPLICATING INKS	84	7 827	(Z)
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	99	27 682	0.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	256	21 066	0.1
1310	TIRES AND TUBES	1 416	293 862	0.8	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	27	3 235	(Z)
1320	RECAPPED TIRES	166	22 696	0.1	4860	MECHANICAL RUBBER GOODS	172	39 591	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	180	226 555	0.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	307	24 312	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	184	77 049	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	399	167 977	0.5
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	312	133 768	0.4	5110	DENTAL EQUIPMENT, SUPPLIES	82	47 952	0.1
1450	DRUGGISTS' SUPPLIES	82	29 747	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES	423	75 111	0.2
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	1 078	96 645	0.3	5130	CHURCH EQUIPMENT, SUPPLIES	21	1 741	(Z)
1610	SOAPS AND DETERGENTS	410	149 224	0.4	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	179	140 938	0.4
1620	INDUSTRIAL CHEMICALS	523	207 715	0.6	5150	OPHTHALMIC PRODUCTS	112	41 680	0.1
1710	YARD OR PIECE GOODS	149	94 073	0.3	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	35	45 924	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	129	42 064	0.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	61	39 704	0.1
1730	KNIT FABRICS, KNITTING YARNS, ETC. .	21	7 363	(Z)	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	147	40 912	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	419	139 257	0.4	5220	CUSTODIAL, JANITORIAL SUPPLIES . . .	240	45 086	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING	336	116 356	0.3	5230	LAUNDRY, DRY-CLEANING MACHINES . .	110	27 229	0.1
1830	MILLINERY AND MILLINERY SUPPLIES . .	3	134	(Z)	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	25	6 476	(Z)
1910	SHOES, OTHER FOOTWEAR	375	122 839	0.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . .	36	12 404	(Z)
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.) .	519	461 099	1.3	5330	OTHER SERVICE BUSINESS EQUIPMENT . .	58	10 204	(Z)
2210	BUTTER AND CHEESE	381	109 585	0.3	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	23	12 691	(Z)
2220	ICE CREAM, ICES	155	33 430	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS . .	30	7 249	(Z)
2230	MILK, CREAM (FLUID)	319	156 448	0.4	5410	RAILROAD TRANSPORTATION EQUIPMENT .	8	7 456	(Z)
2240	OTHER DAIRY PRODUCTS	231	125 274	0.4	5420	SHIP, BOAT, MARINE PROPULSION MACH. .	38	16 772	(Z)
2310	EGGS	476	142 895	0.4	5430	AIRCRAFT, AVIATION PARTS	75	86 308	0.2
2320	POULTRY	371	213 992	0.6	5440	MISCELLANEOUS TRANSPORTATION EQUIP. .	50	9 737	(Z)
2410	CONFECTIONERY	576	241 189	0.7	6110	COAL (BITUMINOUS AND ANTHRACITE) . .	221	17 970	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	109	38 430	0.1	6120	COKE	4	697	(Z)
2610	MEATS, PROVISIONS	486	1 126 264	3.2	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED) .	90	15 326	(Z)
2710	FRESH FRUITS, VEGETABLES	464	402 513	1.1	6220	IRON, STEEL PRODUCTS (FLAT)	369	137 502	0.4
2810	COFFEE--ROASTED (INCLUDING SOLUBLE) .	223	78 975	0.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	541	62 762	0.2
2820	COFFEE--GREEN	10	9 864	(Z)	6240	IRON, STEEL FINISHED PRODUCTS	269	139 602	0.4
2830	TEA, SPICES	212	38 129	0.1	6250	CAST IRON SOIL PIPE, TUBING	169	11 280	(Z)
2840	BAKERY PRODUCTS	172	61 129	0.2	6260	IRON, STEEL PIPE, TUBING	563	122 701	0.3
2850	FOOD AND BEVERAGE BASIC MATERIALS .	162	111 893	0.3	6270	OTHER CARBON STEEL PRODUCTS	29	14 419	(Z)
2860	CANNED, BOTTLED FOODS	467	706 816	2.0	6320	ALLOY STEEL	56	16 277	(Z)
2870	SUGAR--REFINED	253	81 072	0.2	6330	STAINLESS STEEL	80	24 532	0.1
2890	BREAKFAST FOODS	202	75 179	0.2	6410	COPPER WIRE (ELECTRICAL ONLY) . . .	7	23 330	0.1
2910	FLOUR, RELATED PRODUCTS	233	73 971	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS .	67	16 471	(Z)
2920	MARGARINE, SHORTENINGS, ETC.	327	83 807	0.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	162	36 678	0.1
2930	PET FOODS--ALL KINDS	858	88 452	0.3	6440	NONFERROUS METALS, MINERALS, ORES .	26	9 465	(Z)
2940	ORIOLE FRUITS, VEGETABLES	142	25 258	0.1	6500	PETROLEUM PRODUCTS	511	36 103	0.1
2950	SOFT DRINKS, BOTTLED WATERS	248	64 664	0.2	6510	GASOLINE, KEROSENE	1 263	350 259	1.0
2960	FOODS, N.E.C.	431	201 998	0.6	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS .	554	29 363	0.1
3110	COTTON (RAW), INCLUDING LINTERS . . .	13	12 359	(Z)	6530	OILS, GREASES, OTHER PETROLEUM PROD	1 190	296 159	0.8
3120	GRAINS, BEANS, ETC.	4 872	6 940 614	19.7	6610	PREPARED IRON AND STEEL SCRAP	331	131 035	0.4
3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	795	1 730 091	4.9	6620	UNPREPARED IRON AND STEEL SCRAP . .	266	20 007	0.1
3210	HIDES, SKINS, PELTS	74	66 543	0.2	6630	ALLOY STEEL SCRAP	120	2 998	(Z)
3220	TOBACCO (LEAF)	3	2 155	(Z)	6640	NICKEL ALLOY	31	420	(Z)
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . .	62	20 179	0.1	6650	PRECIOUS METALS (SILVER, GOLD, ETC) .	11	849	(Z)
3240	OIL SEEDS, OIL NUTS, OIL KERNELS . .	83	23 802	0.1	6660	SPECIAL METALS (TITANIUM, ETC.) . . .	9	48	(Z)
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED . .	3	534	(Z)	6710	WASTE RAGS, TEXTILE WASTE	30	6 228	(Z)
3270	OTHER INEDIBLE FARM PRODUCTS	105	22 925	0.1	6720	WIPING CLOTHS	26	6 426	(Z)
3310	ELECTRICAL WIRING SUPPLIES	733	551 422	1.6	6730	WASTE PAPER	52	12 717	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT . . .	57	19 512	0.1	6740	ZINC SCRAP	90	1 196	(Z)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	194	42 270	0.1	6750	ALUMINUM SCRAP	251	23 168	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	591	390 133	1.1	6760	SCRAP COPPER, COPPER BASE ALLOY . .	303	186 723	0.5
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	560	89 821	0.3	6770	SCRAP LEAD	224	6 707	(Z)
3440	ROOM AIR CONDITIONERS	259	19 660	0.1	6780	OTHER NONFERROUS METALLIC SCRAP . .	148	8 584	(Z)
3510	ELECTRONIC TUBES, PARTS, ETC.	423	175 628	0.5	6790	OTHER WASTE MATERIALS, SCRAP	12	297	(Z)
3610	HARDWARE	1 496	286 811	0.8	7110	CIGARETTES, CIGARS, TOBACCO	415	627 827	1.8
3710	WARM-AIR HEATING, COOLING EQUIPMENT .	655	114 219	0.3	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	646	448 403	1.3
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	112	5 430	(Z)	7310	WINE	114	79 501	0.2
3730	HYDRONICS EQUIPMENT, SUPPLIES	297	26 295	0.1	7320	SPIRITS	116	455 994	1.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	759	328 051	0.9	7410	PRINTING, WRITING PAPER	270	177 459	0.5
3810	CENTRAL AIR-CONDITIONING EQUIPMENT .	556	94 316	0.3	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	40	7 738	(Z)
3820	PARTS, SUPPLIES, AND ACCESSORIES . . .	244	38 552	0.1	7510	PERSONAL SERVICE PAPERS	511	133 877	0.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT .	254	56 845	0.2	7520	INDUSTRIAL PAPERS	399	140 434	0.4
4110	OFFICE MACHINES AND EQUIPMENT	721	108 633	0.3	7530	SHIPPING ROOM SUPPLIES	97	13 390	(Z)
4120	INDICATING, RECORDING INSTRUMENTS . .	33	3 802	(Z)	7540	PAPERBOARD, BOXBOARD	58	10 999	(Z)
4130	COMMERCIAL KITCHEN EQUIPMENT	69	13 010	(Z)	7610	STATIONERY, OFFICE SUPPLIES	828	151 494	0.4
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	67	12 029	(Z)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	108	84 921	0.2
4150	CHINA, GLASSWARE (COMMERCIAL)	60	12 490	(Z)	7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	423	91 163	0.3
4160	STORE, SERVICE SHOP MACHINES	169	38 667	0.1	7810	CHINA, GLASSWARE, CROCKERY	58	12 981	(Z)
4170	SCALES, BALANCES (EXC. SCIENTIFIC) .	44	3 950	(Z)	7820	HOUSEHOLD LINENS, DOMESTICS	82	24 511	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP. .	182	67 622	0.2	7830	SHADES, VENETIAN BLINDS	15	2 522	(Z)
4210	CONSTRUCTION, MINING, LOGGING SUP. .	404	498 985	1.4	7840	CURTAINS, DRAPES	39	4 244	(Z)
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	2 184	197 596	0.6	7850	FLOOR COVERINGS	325	209 615	0.6
4320	FARM, DAIRY MACHINERY, PARTS	4 402	1 847 379	5.2	7860	MIRRORS, LAMPS, PICTURE FRAMES . .	27	3 322	(Z)
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	52	29 183	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	470	105 799	0.3
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	422	138 863	0.4	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	388	369 803	1.1
4430	METALWORKING MACHINERY	182	74 911	0.2	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) .	322	145 339	0.4
4440	MATERIALS HANDLING EQUIPMENT	297	162 682	0.5	8130	WOOD SHINGLES	90	9 340	(Z)
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	101	53 266	0.2	8140	WOOD MILLWORK (DOORS, WINDOWS) . .	334	168 497	0.5
4460	PRINTING TRADES MACHINERY, EQUIP. . .	44	22 324	0.1	8150	METAL MILLWORK (DOORS, ETC.)	213	23 555	0.1
4470	OTHER SPECIAL INDUSTRY MACHINERY . .	47	25 767	0.1	8160	VEENEER, OTHER WOOD PRODUCTS . . .	30	4 507	(Z)
					8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	124	41 355	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8220	CONCRETE PRODUCTS, BUILDING STONE . . .	46	6 843	(Z)	8740	FERTILIZER, FERTILIZER MATERIALS. . .	4 493	535 140	1.5
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	107	13 938	(Z)	8750	AGRICULTURAL CHEMICALS.	4 152	368 340	1.0
8240	SAND, GRAVEL, CRUSHED STONE . . .	66	5 934	(Z)	8760	SEEDS	2 970	330 642	0.9
8250	READY-OR-TRANSIT-MIXED CONCRETE . . .	16	495	(Z)	8810	PRECIOUS STONES (CUT) AND METALS. .	47	17 176	(Z)
8310	GLASS (FLAT, BRICK, ETC.) . . .	117	23 494	0.1	8820	JEWELRY, SILVERWARE, TROPHIES . . .	206	57 407	0.2
8410	INSULATION MATERIALS AND BOARD. . .	260	45 330	0.1					
8420	ROOFING, SIDING EQUIPMENT . . .	330	98 000	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	295	65 976	0.2
8510	BUILDING AND CONSTRUCTION PAPER . . .	83	2 937	(Z)	8920	ADVERTISING SPECIALTIES, CALENDARS. .	149	51 228	0.1
8520	WALLBOARD, HANDBOARD.	222	48 991	0.1	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	254	64 735	0.2
8530	ADHESIVES, MASTICS.	155	6 701	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	169	50 369	0.1
					9220	BARRELS, BOXES, BOX SHOOKS, ETC..	13	1 039	(Z)
8540	STRUCTURAL IRON, STEEL.	22	3 667	(Z)	9310	PHONO. RECORDS, PHONORECORD TAPES .	178	123 683	0.4
8550	PLASTIC BUILDING MATERIALS.	122	10 281	(Z)	9410	MUSICAL INSTRUMENTS	42	17 152	(Z)
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	56	12 886	(Z)	9510	OTHER TEXTILE PRODUCTS.	67	16 446	(Z)
8570	OTHER BUILDING MATERIALS.	287	71 477	0.2	9610	INDUSTRIAL YARNS.	2	2 542	(Z)
8610	PHOTOGRAPHIC GOODS.	179	73 836	0.2	9620	WIGS, SWITCHES, TOUTEES, ETC. . . .	55	12 508	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	594	286 845	0.8					
8630	TOYS, GAMES, FIREWORKS, ETC.	510	95 799	0.3	9710	WALLPAPER	62	9 051	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	30	18 161	0.1	9720	VEG. OILS (COTTONSEED, LINSEED) . .	19	2 484	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	21	3 387	(Z)	9730	LEATHER	79	11 435	(Z)
8660	THEATER, STUDIO EQUIPMENT	17	4 546	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	26	4 188	(Z)
					9750	SMOKERS' SUPPLIES AND PIPES	76	17 409	(Z)
8670	OTHER RECREATION, HOBBY GOODS	84	21 340	0.1	9760	MISCELLANEOUS LINES	883	114 776	0.3
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	202	141 324	0.4	9910	RECEIPTS FROM PROCESSING.	22	712	(Z)
8710	HAY, STRAW, ALFALFA, OTHER.	442	36 002	0.1	9920	COMMODITY CREDIT RECEIPTS	1 581	41 378	0.1
8720	FEEDS (MIXED AND OTHER)	5 439	973 225	2.8	9930	OTHER LABOR, SERVICE RECEIPTS	4 641	249 377	0.7
8730	FEED INGREDIENTS.	1 514	340 920	1.0		COMMODITIES N.E.C..	1 375 434	3.9	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic								
Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)
	TOTAL	39 287	41 004 922	100.0	4460	PRINTING TRADES MACHINERY, EQUIP. . .	67	31 977
1110	AUTOMOBILES, MOTORCYCLES, ETC. . .	469	804 725	2.0	4470	OTHER SPECIAL INDUSTRY MACHINERY . .	313	361 776
1120	TRUCKS, TRUCK TRACTORS, TRAILERS, . .	549	585 914	1.4	4480	USED OR REBUILT MACHINERY, EQUIP. . .	384	84 354
1210	MACHINE SHOP SALES AND LABOR	1 423	179 733	0.4	4510	BEARINGS, POWER, TRANSMISSION . . .	413	156 281
1220	NEW AND REBUILT PARTS, ETC.	4 671	1 817 345	4.4	4610	INDUSTRIAL VALVES, FITTINGS	494	141 414
1230	AUTOMOTIVE GLASS	252	9 325	(Z)	4710	WELDING EQUIPMENT, SUPPLIES	323	114 099
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	391	40 133	0.1	4810	RECONDITIONED DRUMS AND BARKELS . .	22	14 940
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	206	61 080	0.1	4820	BOTTLING SUPPLIES	22	14 009
1310	TIRES AND TUBES	1 765	384 636	0.9	4830	PRINTING, DUPLICATING INKS,	96	7 177
1320	RECAPPED TIRES	359	53 017	0.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	507	35 788
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.. .	340	351 426	0.9	4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	123	6 725
1420	HEALTH PRODUCTS (NONPRESCRIPTION) . .	627	182 826	0.4	4860	MECHANICAL RUBBER GOODS	343	63 355
1430	BEAUTY AIDS (TOILETRIES, ETC.),	810	208 486	0.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	329	19 077
1450	DRUGGISTS' SUPPLIES	139	41 155	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES .	689	316 746
1510	PAINTERS' SUPPLIES AND SUNDRIES	1 362	188 730	0.5	5110	DENTAL EQUIPMENT, SUPPLIES	144	71 279
1610	SOAPS AND DETERGENTS	813	126 070	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES	789	98 713
1620	INDUSTRIAL CHEMICALS	647	412 740	1.0	5130	CHURCH EQUIPMENT, SUPPLIES	19	2 049
1710	YARD OR PIECE GOODS	379	331 280	0.8	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	286	312 667
1720	NOTIONS (THREAD, BUTTONS, ETC.), . . .	228	60 166	0.1	5150	OPHTHALMIC PRODUCTS	171	65 415
1730	KNIT FABRICS, KNITTING YARNS, ETC.. .	101	40 336	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	79	89 275
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	451	193 229	0.5	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	94	55 466
1820	WOMEN'S, CHILDREN'S CLOTHING	472	330 379	0.8	5210	BEAUTY, BARBER SHOP EQUIPMENT	313	79 717
1830	MILLINERY AND MILLINERY SUPPLIES . . .	10	1 460	(Z)	5220	CUSTODIAL, JANITORIAL SUPPLIES	449	100 146
1840	ORFESSOR FURS, FUR CLOTHING	10	1 604	(Z)	5230	LAUNDRY, DRY-CLEANING MACHINES . . .	201	96 369
1910	SHOES, OTHER FOOTWEAR	315	166 033	0.4	5310	UPHOLSTERERS' FABRICS, SUPPLIES . . .	72	18 354
2110	FRESH FOODS (QUICK-FROZEN, PKGO.), . .	853	666 858	1.6	5320	MUNICIPALITY SUPPLIES, EQUIPMENT . .	62	15 679
2210	BUTTER AND CHEESE	697	115 511	0.3	5330	OTHER SERVICE BUSINESS EQUIPMENT . .	82	20 260
2220	ICE CREAM, ICES	127	22 599	0.1	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	19	3 391
2230	MILK, CREAM (FLUID)	271	312 777	0.8	5350	SHOE REPAIR AND RESOLE MATERIALS . .	38	9 438
2240	OTHER DAIRY PRODUCTS	279	47 083	0.1	5410	RAILROAD TRANSPORTATION EQUIPMENT .	7	12 906
2310	EGGS	450	162 039	0.4	5420	SHIP, BOAT, MARINE PROPULSION MACH. .	145	49 961
2320	POULTRY	492	292 115	0.7	5430	AIRCRAFT, AVIATION PARTS	221	181 070
2410	CONFECTIONERY	1 283	414 430	1.0	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	38	18 382
2510	FISH, SEAFOOD (FRESH AND FROZEN) . . .	624	283 186	0.7	6110	COAL (BITUMINOUS AND ANTHRACITE) . .	107	190 274
2610	MEATS, PROVISIONS	916	1 444 702	2.8	6120	COKE	3	455
2710	FRESH FRUITS, VEGETABLES	1 230	1 103 430	2.7	6210	IRON, STEEL PRODUCTS (SEMIFINISHED) .	108	20 688
2810	COFFEE--ROASTED (INCLUDING SOLUBLE) .	613	118 878	0.3	6220	IRON, STEEL PRODUCTS (FLAT)	526	213 958
2820	COFFEE--GREEN	23	6 177	(Z)	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	863	139 493
2830	TEA, SPICES	600	72 659	0.2	6240	IRON, STEEL FINISHED PRODUCTS	424	191 874
2840	BAKERY PRODUCTS	326	75 425	0.2	6250	CAST IRON SOIL PIPE, TUBING	275	32 545
2850	FOOD AND BEVERAGE BASIC MATERIALS . .	248	92 020	0.2	6260	IRON, STEEL PIPE, TUBING	709	155 384
2860	CANNED, BOTTLED FOODS	1 179	860 918	2.1	6270	OTHER CARBON STEEL PRODUCTS	41	6 266
2870	SUGAR--REFINED	652	107 361	0.3	6320	ALLOY STEEL	89	24 899
2890	BREAKFAST FOODS	468	63 336	0.2	6330	STAINLESS STEEL	139	81 584
2910	FLOUR, RELATO PRODUCTS	581	97 905	0.2	6410	COPPER WIRE (ELECTRICAL ONLY)	11	2 680
2920	MARGARINE, SHORTENINGS, ETC.. . . .	877	162 223	0.4	6420	OTHER COPPER, BRASS MILL PRODUCTS .	86	32 421
2930	PET FOODS--ALL KINDS	1 091	124 186	0.3	6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	258	68 752
2940	DRIED FRUITS, VEGETABLES	304	21 100	0.1	6440	NONFERROUS METALS, MINERALS, ORES .	44	21 363
2950	SOFT DRINKS, BOTTLED WATERS	420	66 704	0.2	6500	PETROLEUM PRODUCTS	713	80 883
2960	FOODS, N.E.C.	519	283 084	0.7	6510	GASOLINE, KEROSENE	822	424 706
3110	COTTON (RAW), INCLUDING LINTERS	115	281 693	0.7	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS .	145	7 967
3120	GRAINS, BEANS, ETC.	1 179	511 510	1.2	6530	OILS, GREASES, OTHER PETROLEUM PROD	350	47 021
3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	190	403 258	1.0	6610	PREPARED IRON AND STEEL SCRAP	369	137 937
3210	HIDES, SKINS, PELTS	49	24 239	0.1	6620	UNPREPARED IRON AND STEEL SCRAP . . .	257	30 383
3220	TABACCO (LEAF)	133	676 537	1.6	6630	ALLOY STEEL SCRAP	149	18 259
3230	WOOL, MOHAIRS (RAW, TOPS, MOILS) . . .	14	3 199	(Z)	6640	NICKEL ALLOY	45	5 032
3240	OIL SEEDS, OIL NUTS, OIL KERNELS . . .	27	12 658	(Z)	6650	PRECIOUS METALS (SILVER, GOLD, ETC) .	9	362
3250	PEANUTS--UNROASTED	86	175 226	0.4	6660	SPECIAL METALS (TITANIUM, ETC.) . . .	2	41
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED . . .	42	32 455	0.1	6710	WASTE RAGS, TEXTILE WASTE	157	101 430
3270	OTHER INEDIBLE FARM PRODUCTS	24	5 049	(Z)	6720	WIPING CLOTHS	58	8 033
3310	ELECTRICAL WIRING SUPPLIES	1 459	1 261 704	3.1	6730	WASTE PAPER	151	42 963
3320	TELEPHONE AND SIGNAL EQUIPMENT	124	65 211	0.2	6740	ZINC SCRAP	87	2 223
3410	NONCONSOLE RADIOS AND PHONOGRAPHS . .	325	33 430	0.1	6750	ALUMINUM SCRAP	317	19 493
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	1 089	580 861	1.4	6760	SCRAP COPPER, COPPER BASE ALLOY . . .	391	81 650
3430	ELECTRIC HOUSEWARES AND SUPPLIES . . .	687	126 545	0.3	6770	SCRAP LEAD	255	5 323
3440	ROOM AIR CONDITIONERS	358	35 185	0.1	6780	OTHER NONFERROUS METALLIC SCRAP . . .	192	30 049
3510	ELECTRONIC TUBES, PARTS, ETC.	851	420 885	1.0	6790	OTHER WASTE MATERIALS, SCRAP	63	4 331
3610	HARDWARE	2 560	575 212	1.4	7110	CIGARETTES, CIGARS, TOBACCO	859	1 172 498
3710	WARM-AIR HEATING, COOLING EQUIPMENT .	929	233 602	0.6	7210	BEER, ALE, PORTER, STOUT, ETC.. . . .	686	1 117 705
3720	RESIDENTIAL ELEC. SPACE HEATING	246	10 374	(Z)	7310	WINE	319	259 200
3730	HYDRONICS EQUIPMENT, SUPPLIES	423	43 469	0.1	7320	SPIRITS	159	1 107 022
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES . .	1 208	722 992	1.8	7410	PRINTING, WRITING PAPER	462	276 920
3810	CENTRAL AIR-CONDITIONING EQUIPMENT . .	685	213 918	0.5	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER . .	41	2 859
3820	PARTS, SUPPLIES, AND ACCESSORIES	387	91 134	0.2	7510	PERSONAL SERVICE PAPERS	1 033	239 411
3910	COMMERCIAL REFRIGERATION EQUIPMENT . .	474	103 719	0.3	7520	INDUSTRIAL PAPERS	842	272 154
4110	OFFICE MACHINES AND EQUIPMENT	1 145	171 638	0.4	7530	SHIPPING ROOM SUPPLIES	133	11 710
4120	INDICATING, RECORDING INSTRUMENTS . .	72	17 976	(Z)	7540	PAPERBOARD, BOXBOARD	59	16 697
4130	COMMERCIAL KITCHEN EQUIPMENT	153	23 526	0.1	7610	STATIONERY, OFFICE SUPPLIES	1 294	228 554
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	168	44 277	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	254	155 573
4150	CHINA, GLASSWARE (COMMERCIAL)	115	13 276	(Z)	7720	OFFICE, COMMERCIAL, BUSINESS FURN. . .	722	179 514
4160	STORE, SERVICE SHOP MACHINES	331	107 071	0.3	7810	CHINA, GLASSWARE, CROCKERY	143	21 584
4170	SCALES, BALANCES (EXC. SCIENTIFIC) . .	81	6 519	(Z)	7820	HOUSEHOLD LINTENS, DOMESTICS	218	48 212
4180	STORE, RESTAURANT FIXTURES, EQUIP. . .	304	113 340	0.3	7830	SHADES, VENETIAN BLINDS	45	2 544
4210	CONSTRUCTION, MINING, LOGGING SUP. .	653	949 253	2.3	7840	CURTAINS, DRAPES	125	20 421
4310	GARAGE MACHINERY, EQUIPMENT, ETC. . .	1 772	228 249	0.6	7850	FLOOR COVERINGS	814	452 207
4320	FARM, DAIRY MACHINERY, PARTS	1 950	726 251	1.8	7860	MIRRORS, LAMPS, PICTURE FRAMES . . .	87	3 720
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	86	22 448	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	555	103 678
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	864	288 699	0.7	8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	803	757 073
4430	METALWORKING MACHINERY	254	84 488	0.2	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) .	508	265 420
4440	MATERIALS HANDLING EQUIPMENT	594	245 838	0.6	8130	WOOD SHINGLES	119	10 077
4450	OIL WELL, OIL REFINING MACH. EQUIP. . .	30	15 893	(Z)	8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	533	258 001
					8150	METAL MILLWORK (DOORS, ETC.),	333	55 109

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
#160	VENEER, OTHER WOOD PRODUCTS	70	14 381	(Z)	#730	FEED INGREDIENTS.	698	91 155	0.2
#210	BRICK, BLOCKS, TILE, CLAY, ETC.	378	114 376	0.3	#740	FERTILIZER, FERTILIZER MATERIALS.	2 108	306 108	0.7
#220	CONCRETE PRODUCTS, BUILDING STONE	93	10 056	(Z)	#750	AGRICULTURAL CHEMICALS.	2 123	162 109	0.4
#230	CEMENT, LIME, PLASTIC, STUCCO	264	45 281	0.1	#760	SEEDS	1 737	133 503	0.3
#240	SAND, GRAVEL, CRUSHED STONE	148	23 359	0.1					
#250	READY-OR-TRANSIT-MIXED CONCRETE	34	2 683	(Z)	8810	PRECIOUS STONES (CUT) AND METALS.	103	30 857	0.1
#310	CLASS (FLAT, BRICK, ETC.)	166	52 320	0.1	8820	JEWELRY, SILVERWARE, TROPHIES	427	102 013	0.2
#410	INSULATION MATERIALS AND BOARD	389	47 524	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	452	97 356	0.2
#420	ROOFING, SIDING EQUIPMENT	575	168 915	0.4	8920	ADVERTISING SPECIALTIES, CALENDARS.	220	33 783	0.1
#510	BUILDING AND CONSTRUCTION PAPER	146	7 449	(Z)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	757	173 636	0.4
					9210	LOGS, PILES, PULPWOOD, POLFS, ETC.. . . .	732	217 224	0.5
#520	WALLBOARD, HARDBOARD.	392	130 398	0.3	9220	BARRELS, BOXES, BOX SHOOKS, ETC.. . . .	25	4 750	(Z)
#530	ADHESIVES, MASTICS.	318	13 289	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES	219	223 716	0.5
#540	STRUCTURAL IRON, STEEL.	54	10 309	(Z)	9410	MUSICAL INSTRUMENTS	50	15 787	(Z)
#550	PLASTIC BUILDING MATERIALS.	155	10 914	(Z)	9510	OTHER TEXTILE PRODUCTS.	85	31 219	0.1
#560	PREFABRICATED STRUCTURAL ASSEMBLIES	73	36 201	0.1					
#570	OTHER BUILDING MATERIALS.	432	181 149	0.4	9610	INDUSTRIAL YARNS.	77	121 795	0.3
#610	PHOTOGRAPHIC GOODS.	709	98 225	0.2	9620	WIGS, SWITCHES, TOUTEES, ETC.	114	24 855	0.1
#620	SPORTING, ATHLETIC GOODS, BICYCLES.	639	278 360	0.7	9710	WALLPAPER	116	48 175	0.1
#630	TOYS, GAMES, FIREWORKS, ETC.. . . .	502	105 659	0.3	9720	VEG. OILS (COTTONSEED, LINSEED)	62	1 493	(Z)
#640	BOATS (OUTBOARD, ROW BOATS)	92	35 129	0.1	9730	LEATHER	80	7 251	(Z)
					9740	LUGGAGE, SADDLERY, HARNESS.	45	2 682	(Z)
#650	BILLIARDS, POOL, BOWLING EQUIPMENT.	37	9 613	(Z)	9750	SMOKERS' SUPPLIES AND PIPES	144	26 639	0.1
#660	THEATER, STUDIO EQUIPMENT	31	5 042	(Z)	9760	MISCELLANEOUS LINES	700	97 071	0.2
#670	OTHER RECREATION, HOBBY GOODS	101	22 924	0.1	9910	RECEIPTS FROM PROCESSING.	28	3 574	(Z)
#680	BOOKS, MAGAZINES, PRINTED MATERIALS	379	267 552	0.7	9920	COMMODITY CREDIT RECEIPTS	51	6 542	(Z)
#710	HAY, STRAW, ALFALFA, OTHER.	618	44 103	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	3 069	242 754	0.6
#720	FEEDS (MIXED AND OTHER)	1 991	292 502	0.7		COMMODITIES N.E.C..	(X)	1 828 989	4.5

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

East South Central										
Commodity line code	Commodity line	Establishments (number)	Sales¹ (\$1,000)	Percent of total sales¹	Commodity line code	Commodity line	Establishments (number)	Sales¹ (\$1,000)	Percent of total sales¹	
	TOTAL	16 522	18 905 170	100.0	4460	PRINTING TRADES MACHINERY, EQUIP. . .	24	3 618	(Z)	
1110	AUTOMOBILES, MOTORCYCLES, ETC. . .	261	188 643	1.0	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	67	33 061	0.2	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	206	263 040	1.4	4480	USED OR REBUILT MACHINERY, EQUIP. .	178	50 364	0.3	
1210	MACHINE SHOP SALES AND LABOR. . . .	703	102 034	0.5	4510	BEARINGS, POWER, TRANSMISSION. . .	180	75 812	0.4	
1220	NEW AND REBUILT PARTS, ETC.	2 269	827 018	4.4	4610	INDUSTRIAL VALVES, FITTINGS.	252	61 627	0.3	
1230	AUTOMOTIVE GLASS.	148	3 878	(Z)	4710	WELDING EQUIPMENT, SUPPLIES.	145	68 563	0.4	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	188	20 891	0.1	4810	RECONDITIONED DRUMS AND BARRELS. .	3	280	(Z)	
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	73	22 008	0.1	4820	BOTTLING SUPPLIES.	5	2 271	(Z)	
1310	TIRES AND TUBES.	960	170 478	0.9	4830	PRINTING, DUPLICATING INKS.	59	2 782	(Z)	
1320	RECAPPED TIRES.	123	16 374	0.1	4840	ABRASIVES, ABRASIVE MATERIALS. . . .	240	18 253	0.1	
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	133	176 001	0.9	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	46	3 152	(Z)	
1420	HEALTH PRODUCTS (NONPRESCRIPTION). .	331	73 836	0.4	4860	MECHANICAL RUBBER GOODS.	147	27 966	0.1	
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	428	125 981	0.7	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . .	156	3 369	(Z)	
1450	DRUGGISTS' SUNDRIES.	62	26 470	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	368	169 882	0.9	
1510	PAINTERS' SUPPLIES AND SUNDRIES. . . .	571	36 169	0.2	5110	DENTAL EQUIPMENT, SUPPLIES.	49	23 286	0.1	
1610	SOAPS AND DETERGENTS.	414	98 234	0.5	5120	SCHOOL EQUIPMENT, SUPPLIES.	394	53 159	0.3	
1620	INDUSTRIAL CHEMICALS.	239	142 301	0.8	5130	CHURCH EQUIPMENT, SUPPLIES.	16	1 356	(Z)	
1710	YARN OR PIECE GOODS.	120	108 392	0.6	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	102	93 785	0.5	
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . .	119	33 323	0.2	5150	OPHTHALMIC PRODUCTS.	60	24 411	0.1	
1730	KNIT FABRICS, KNITTING YARNS, ETC..	50	12 767	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	5	1 677	(Z)	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	171	45 011	0.2	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	30	9 618	0.1	
1820	WOMEN'S, CHILDREN'S CLOTHING.	164	73 850	0.4	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . .	119	29 225	0.2	
1830	MILLINERY AND MILLINERY SUPPLIES. . .	13	2 062	(Z)	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	168	32 734	0.2	
1840	DRESSED FURS, FUR CLOTHING.	3	24	(Z)	5230	LAUNDRY, DRY-CLEANING MACHINES. . . .	90	30 072	0.2	
1910	SHOES, OTHER FOOTWEAR.	168	56 295	0.3	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . .	18	8 259	(Z)	
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.). .	337	245 271	1.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . .	20	3 680	(Z)	
2210	BUTTER AND CHEESE.	305	32 500	0.2	5330	OTHER SERVICE BUSINESS EQUIPMENT. . .	23	26 640	0.1	
2220	ICE CREAM, ICES.	76	13 134	0.1	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP.	14	4 034	(Z)	
2230	MILK, CREAM (FLUID).	203	223 348	1.2	5350	SHOE REPAIR AND RESOLE MATERIALS. . .	9	1 911	(Z)	
2240	OTHER DAIRY PRODUCTS.	140	32 759	0.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	31	16 067	0.1	
2310	EGGS.	245	69 926	0.4	5430	AIRCRAFT, AVIATION PARTS.	27	53 565	0.3	
2320	POULTRY.	259	127 822	0.7	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	18	4 690	(Z)	
2410	CONFECTIONERY.	618	148 003	0.8	6110	COAL (BITUMINOUS AND ANTHRACITE). . .	63	74 640	0.4	
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	137	44 421	0.2	6120	COKE.	6	1 771	(Z)	
2610	MEATS, PROVISIONS.	406	482 830	2.6	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	78	15 961	0.1	
2710	FRESH FRUITS, VEGETABLES.	419	256 641	1.4	6220	IRON, STEEL PRODUCTS (FLAT).	223	86 514	0.5	
2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	314	55 340	0.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	373	38 367	0.2	
2820	COFFEE—GREEN.	10	5 254	(Z)	6240	IRON, STEEL FINISHED PRODUCTS.	170	79 011	0.4	
2830	TEA, SPICES.	273	20 909	0.1	6250	CAST IRON SOIL PIPE, TUBING.	118	8 021	(Z)	
2840	BAKERY PRODUCTS.	148	27 923	0.1	6260	IRON, STEEL PIPE, TUBING.	348	82 937	0.4	
2850	FOOD AND BEVERAGE BASIC MATERIALS.	107	162 668	0.9	6270	OTHER CARBON STEEL PRODUCTS.	23	9 462	0.1	
2860	CANNED, BOTTLED FOODS.	496	544 735	2.9	6320	ALLOY STEEL.	21	8 842	(Z)	
2870	SUGAR—REFINED.	324	50 134	0.3	6330	STAINLESS STEEL.	38	17 048	0.1	
2890	BREAKFAST FOODS.	263	31 998	0.2	6410	COPPER WIRE (ELECTRICAL ONLY). . . .	4	202	(Z)	
2910	FLOUR, RELATED PRODUCTS.	308	49 910	0.3	6420	OTHER COPPER, BRASS MILL PRODUCTS.	36	19 176	0.1	
2920	MARGARINE, SHORTENINGS, ETC.. . . .	411	66 919	0.4	6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	89	20 689	0.1	
2930	PET FOODS—ALL KINDS.	589	50 144	0.3	6440	NONFERROUS METALS, MINERALS, ORES.	4	3 216	(Z)	
2940	ORLEO FRUITS, VEGETABLES.	156	15 604	0.1	6500	PETROLEUM PRODUCTS.	350	42 619	0.2	
2950	SOFT DRINKS, BOTTLED WATERS.	220	46 521	0.2	6510	GASOLINE, KEROSENE.	426	195 068	1.0	
2960	FOODS, N.E.C..	197	149 672	0.8	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	64	24 830	0.1	
3110	COTTON (RAW), INCLUDING LINTERS. . . .	135	886 406	4.7	6530	OILS, GREASES, OTHER PETROLEUM PROD.	343	43 209	0.2	
3120	GRAINS, BEANS, ETC.	824	1 415 923	7.5	6610	PREPARED IRON AND STEEL SCRAP. . . .	191	141 417	0.7	
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	176	632 513	3.3	6620	UNPREPARED IRON AND STEEL SCRAP. . .	167	27 216	0.1	
3210	HIDES, SKINS, PELTS.	21	7 215	(Z)	6630	ALLOY STEEL SCRAP.	66	3 466	(Z)	
3220	TOBACCO (LEAF).	53	203 396	1.1	6640	NICKEL ALLOY.	12	339	(Z)	
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS). . .	3	375	(Z)	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	4	13	(Z)	
3240	OIL SEEDS, OIL NUTS, OIL KERNELS. . .	28	7 994	(Z)	6660	SPECIAL METALS (TITANIUM, ETC.). . . .	2	11	(Z)	
3250	PEANUTS—UNROASTED.	14	8 148	(Z)	6710	WASTE RAGS, TEXTILE WASTE.	11	5 325	(Z)	
3260	NUTS (EDIBLE)—SHELLED, UNSHELLED. . .	22	2 629	(Z)	6720	WIPING CLOTHS.	14	2 247	(Z)	
3270	OTHER INEDIBLE FARM PRODUCTS.	19	4 392	(Z)	6730	WASTE PAPER.	39	9 086	(Z)	
3310	ELECTRICAL WIRING SUPPLIES.	605	471 100	2.5	6740	ZINC SCRAP.	38	364	(Z)	
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . .	45	18 567	0.1	6750	ALUMINUM SCRAP.	125	16 554	0.1	
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	155	111 794	0.6	6760	SCRAP COPPER, COPPER BASE ALLOY. . .	181	34 827	0.2	
3420	MAJOR APPLIANCES, TV SETS, ETC.. . . .	431	231 091	1.2	6770	SCRAP LEAD.	107	3 648	(Z)	
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	297	37 980	0.2	6780	OTHER NONFERROUS METALLIC SCRAP. . .	75	7 983	(Z)	
3440	ROOM AIR CONDITIONERS.	176	19 983	0.1	6790	OTHER WASTE MATERIALS, SCRAP.	18	1 044	(Z)	
3510	ELECTRONIC TUBES, PARTS, ETC.. . . .	294	90 499	0.5	7110	CIGARETTES, CIGARS, TOBACCO.	466	539 536	2.9	
3610	HARDWARE.	1 178	255 148	1.3	7210	BEER, ALE, PORTER, STOUT, ETC.. . . .	279	381 802	2.0	
3710	WARM-AIR HEATING, COOLING EQUIPMENT	397	105 121	0.6	7310	WINE.	55	38 071	0.2	
3720	RESIDENTIAL ELEC. SPACE HEATING. . . .	138	3 203	(Z)	7320	SPIRITS.	57	188 689	1.0	
3730	HYDRONICS EQUIPMENT, SUPPLIES.	146	12 691	0.1	7410	PRINTING, WRITING PAPER.	194	83 323	0.4	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	489	214 697	1.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER. .	25	1 124	(Z)	
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	297	74 367	0.4	7510	PERSONAL SERVICE PAPERS.	505	100 913	0.5	
3820	PARTS, SUPPLIES, AND ACCESSORIES. . . .	200	31 450	0.2	7520	INDUSTRIAL PAPERS.	389	83 901	0.4	
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	158	29 494	0.2	7530	SHIPPING ROOM SUPPLIES.	57	5 632	(Z)	
4110	OFFICE MACHINES AND EQUIPMENT.	423	80 089	0.4	7540	PAPERBOARD, BOXBOARD.	35	5 343	(Z)	
4120	INDICATING, RECORDING INSTRUMENTS. . .	18	1 695	(Z)	7610	STATIONERY, OFFICE SUPPLIES.	465	85 029	0.4	
4130	COMMERCIAL KITCHEN EQUIPMENT.	51	13 959	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP..	106	56 217	0.3	
4140	COMMERCIAL FOOD SERVICE EQUIPMENT.	52	12 562	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	232	68 153	0.4	
4150	CHINA, GLASSWARE (COMMERCIAL).	37	10 387	0.1	7810	CHINA, GLASSWARE, CROCKERY.	49	10 147	0.1	
4160	STORE, SERVICE SHOP MACHINES.	129	20 820	0.1	7820	HOUSEHOLD LINENS, DOMESTICS.	71	16 734	0.1	
4170	SCALES, BALANCES (EXC. SCIENTIFIC). . .	32	1 552	(Z)	7830	SHADES, VENETIAN BLINDS.	9	431	(Z)	
4180	STORE, RESTAURANT FIXTURES, EQUIP..	88	17 924	0.1	7840	CURTAINS, ORAPES.	29	6 398	(Z)	
4210	CONSTRUCTION, MINING, LOGGING SUP.	320	435 953	2.3	7850	FLOOR COVERINGS.	264	126 009	0.7	
4310	GARDEN MACHINERY, EQUIPMENT, ETC..	832	71 050	0.4	7860	MIRRORS, LAMPS, PICTURE FRAMES. . . .	15	4 854	(Z)	
4320	FARM, DAIRY MACHINERY, PARTS.	1 246	500 791	2.6	7870	KITCHEN UTENSILS, TOOLS, ETC.. . . .	226	98 274	0.5	
4410	FOOD PROCESSING MACHINERY, EQUIP..	25	7 568	(Z)	8110	LUMBER (ROUGH, DRESSED, FINISHED)	376	402 222	2.1	
4420	GENERAL PURPOSE INDUSTRIAL MACH..	362	116 011	0.6	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	208	116 049	0.6	
4430	METALWORKING MACHINERY.	105	44 024	0.2	8130	WOOD SHINGLES.	31	1 875	(Z)	
4440	MATERIALS HANDLING EQUIPMENT.	205	101 456	0.5	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	256	96 711	0.5	
4450	OIL WELL, OIL REFINING MACH. EQUIP..	90	44 203	0.2	8150	METAL MILLWORK (DOORS, ETC.).	171	25 562	0.1	
					8160	VENEER, OTHER WOOD PRODUCTS.	29	24 273	0.1	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
P210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	134	45 427	0.2	1730	FEED INGREDIENTS.	430	182 764	1.0
P220	CONCRETE PRODUCTS, BUILDING STONE .	30	3 092	(Z)	1740	FERTILIZER, FERTILIZER MATERIALS. .	1 174	133 942	0.7
P230	CEMENT, LIME, PLASTIC, STUCCO . . .	94	13 142	0.1	1750	AGRICULTURAL CHEMICALS.	1 147	121 766	0.6
P240	SAND, GRAVEL, CRUSHED STONE	62	6 613	(Z)	1760	SEEDS	1 057	115 816	0.6
P250	READY-OR-TRANSIT-MIXED CONCRETE .	18	6 718	(Z)	1810	PRECIOUS STONES (CUT) AND METALS. .	40	16 798	0.1
P310	GLASS (FLAT, BRICK, ETC.)	88	22 752	0.1					
P410	INSULATION MATERIALS AND BOARD. . .	131	14 982	0.1	1820	JEWELRY, SILVERWARE, TROPHIES . . .	139	19 521	0.1
P420	ROOFING, SIDING EQUIPMENT	238	32 595	0.2	1890	GIFTS, ART GOODS, NOVELTIES, ETC. .	113	15 999	0.1
P510	BUILDING AND CONSTRUCTION PAPER . .	46	4 972	(Z)	1890	ADVERTISING SPECIALTIES, CALENDARS. .	55	11 029	0.1
P520	WALLBOARD, HARDBOARD.	154	26 159	0.1	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	256	75 048	0.4
					9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	336	120 973	0.6
P530	ADHESIVES, MASTICS.	88	2 766	(Z)	9310	PHONO, RECORDS, PRERECORDED TAPES .	64	38 331	0.2
P540	STRUCTURAL IRON, STEEL.	36	9 339	(Z)	9410	MUSICAL INSTRUMENTS	10	889	(Z)
P550	PLASTIC BUILDING MATERIALS.	55	7 427	(Z)	9510	OTHER TEXTILE PRODUCTS.	26	1 372	(Z)
P560	PREFABRICATED STRUCTURAL ASSEMBLIES	22	15 058	0.1	9610	INDUSTRIAL YARNS.	10	8 307	(Z)
P570	OTHER BUILDING MATERIALS.	191	52 160	0.3	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	32	535	(Z)
P610	PHOTOGRAPHIC GOODS.	115	27 867	0.1					
P620	SPORTING, ATHLETIC GOODS, BICYCLES. .	284	99 535	0.5	9710	WALLPAPER	34	18 275	0.1
P630	TOYS, GAMES, FIREWORKS, ETC. . . .	222	42 433	0.2	9720	VEG. OILS (COTTONSEED, LINSEED) . .	7	1 037	(Z)
P640	BOATS (OUTBOARD, ROW BOATS).	13	1 377	(Z)	9730	LEATHER	33	2 274	(Z)
P650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	11	2 008	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	9	322	(Z)
					9750	SMOKERS' SUPPLIES AND PIPES	85	10 373	0.1
P660	THEATER, STUDIO EQUIPMENT	7	1 701	(Z)	9760	MISCELLANEOUS LINES	335	49 318	0.3
P670	OTHER RECREATION, HOBBY GOODS . . .	32	8 282	(Z)	9910	RECEIPTS FROM PROCESSING.	8	568	(Z)
P680	BOOKS, MAGAZINES, PRINTED MATERIALS	108	86 290	0.5	9920	COMMODITY CREDIT RECEIPTS	30	1 390	(Z)
P710	HAY, STRAW, ALFALFA, OTHER.	192	14 489	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	1 224	101 295	0.5
P720	FEEDS (MIXED AND OTHER)	1 347	186 704	1.0		COMMODITIES N.E.C.	(X)	751 286	4.0

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

West South Central

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	TOTAL	30 711	34 136 516	100.0	4460	PRINTING TRADES MACHINERY, EQUIP. . .	38	11 241	(2)
1110	AUTOMOBILES, MOTORCYCLES, ETC. . .	292	645 763	1.9	4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	98	25 945	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	373	398 491	1.2	4480	USED OR REBUILT MACHINERY, EQUIP. . .	340	67 755	0.2
1210	MACHINE SHOP SALES AND LABOR. . . .	848	98 858	0.3	4510	BEARINGS, POWER, TRANSMISSION. . . .	362	117 797	0.3
1220	NEW AND REBUILT PARTS, ETC.	3 468	1 238 703	3.6	4610	INDUSTRIAL VALVES, FITTINGS.	581	209 278	0.6
1230	AUTOMOTIVE GLASS.	98	6 972	(2)	4710	WELDING EQUIPMENT, SUPPLIES.	417	160 678	0.5
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	252	29 456	0.1	4810	RECONITIONE ORUMS AND BARRELS. . . .	21	7 453	(2)
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	187	59 562	0.2	4820	BOTTLING SUPPLIES.	22	11 791	(2)
1310	TIRES AND TUBES.	1 187	203 842	0.6	4830	PRINTING, DUPLICATING INKS.	64	14 007	(2)
1320	RECAPPED TIRES.	118	6 910	(2)	4840	ABRASIVES, ABRASIVE MATERIALS. . . .	369	24 770	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	221	304 322	0.9	4850	INDUSTRIAL LEATHER, RELTING, ETC. . .	95	2 499	(2)
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	386	125 042	0.4	4860	MECHANICAL RUBBER GOODS.	392	48 319	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	540	128 380	0.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . .	361	17 384	0.1
1450	ORUGGISTS' SUPPLIES.	112	38 379	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	601	246 468	0.7
1510	PAINTERS' SUPPLIES AND SUNDRIES. . . .	864	87 635	0.3	5110	DENTAL EQUIPMENT, SUPPLIES.	110	59 165	0.2
1610	SOAPS AND DETERGENTS.	545	128 134	0.4	5120	SCHOOL EQUIPMENT, SUPPLIES.	425	66 337	0.2
1620	INDUSTRIAL CHEMICALS.	714	352 391	1.0	5130	CHURCH EQUIPMENT, SUPPLIES.	13	646	(2)
1710	YARD OR PIECE GOODS.	215	211 135	0.6	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	215	165 177	0.5
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . .	176	27 798	0.1	5150	OPHTHALMIC PRODUCTS.	80	29 862	0.1
1730	KNIT FABRICS, KNITTING YARNS, ETC..	49	11 743	(2)	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	44	50 268	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	239	79 935	0.2	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	100	42 275	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING.	220	123 679	0.4	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . .	290	57 279	0.2
1830	MILLINERY AND MILLINERY SUPPLIES. . .	15	1 665	(2)	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	357	61 416	0.2
1840	DRESSED FURS, FUR CLOTHING.	12	4 580	(2)	5230	LAUNDRY, DRY-CLEANING MACHINES. . . .	101	41 489	0.1
1910	SHOES, OTHER FOOTWEAR.	173	71 271	0.2	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . . .	35	13 463	(2)
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	482	372 064	1.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . .	72	68 952	0.2
2210	BUTTER AND CHEESE.	391	101 776	0.3	5330	OTHER SERVICE BUSINESS EQUIPMENT. . .	67	16 714	(2)
2220	ICE CREAM, ICES.	101	16 569	(2)	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	4	999	(2)
2230	MILK, CREAM (FLUID).	232	92 167	0.3	5350	SHOE REPAIR AND RESOLE MATERIALS. . .	26	4 328	(2)
2240	OTHER DAIRY PRODUCTS.	142	22 830	0.1	5410	RAILROAD TRANSPORTATION EQUIPMENT .	2	59	(2)
2310	EGGS.	322	109 171	0.3	5420	SHIP, BOAT, MARINE PROPULSION MACH.	102	76 178	0.2
2320	POULTRY.	329	222 584	0.7	5430	AIRCRAFT, AVIATION PARTS.	205	200 024	0.6
2410	CONFECTIONERY.	731	208 144	0.6	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	21	8 179	(2)
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	247	125 793	0.4	6110	COAL (BITUMINOUS AND ANTHRACITE). . .	4	7	(2)
2610	MEATS, PROVISIONS.	625	866 679	2.5	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	93	26 411	0.1
2710	FRESH FRUITS, VEGETABLES.	686	613 784	1.8	6220	IRON, STEEL PRODUCTS (FLAT).	489	514 459	1.5
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	295	56 187	0.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	860	189 445	0.6
2820	COFFEE--GREEN.	20	100 346	0.3	6240	IRON, STEEL FINISHED PRODUCTS. . . .	384	474 287	1.4
2830	TEA, SPICES.	332	41 169	0.1	6250	CAST IRON SOIL PIPE, TUBING.	231	49 737	0.1
2840	BAKERY PRODUCTS.	185	29 517	0.1	6260	IRON, STEEL PIPE, TUBING.	1 105	770 390	2.3
2850	FOOD AND BEVERAGE BASIC MATERIALS .	134	103 269	0.3	6270	OTHER CARBON STEEL PRODUCTS.	58	47 777	0.1
2860	CANNED, BOTTLED FOODS.	636	956 378	2.8	6320	ALLOY STEEL.	128	75 575	0.2
2870	SUGAR--REFINED.	354	69 720	0.2	6330	STAINLESS STEEL.	189	274 264	0.8
2890	BREAKFAST FOODS.	266	46 246	0.1	6410	COPPER WIRE (ELECTRICAL ONLY). . . .	17	5 454	(2)
2910	FLOUR, RELATED PRODUCTS.	346	81 702	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS	125	22 687	0.1
2920	MARGARINE, SHORTENINGS, ETC.. . . .	486	93 794	0.3	6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	187	54 778	0.2
2930	PET FOODS--ALL KINDS.	833	84 775	0.2	6440	NONFERROUS METALS, MINERALS, ORES .	36	14 983	(2)
2940	ORTIO FRUITS, VEGETABLES.	211	58 409	0.2	6500	PETROLEUM PRODUCTS.	472	132 363	0.4
2950	SOFT DRINKS, BOTTLED WATERS.	286	50 653	0.1	6510	GASOLINE, KEROSENE.	754	542 074	1.6
2960	FOODS, N.E.C..	343	181 517	0.5	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	152	7 628	(2)
3110	COTTON (RAW), INCLUDING LINTERS. . . .	170	916 965	2.7	6530	OILS, GREASES, OTHER PETROLEUM PROD	733	1 200 368	3.5
3120	GRAINS, BEANS, ETC.	1 647	1 881 136	5.5	6610	PREPARED IRON AND STEEL SCRAP. . . .	335	164 389	0.5
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	241	733 864	2.1	6620	UNPREPARED IRON AND STEEL SCRAP. . .	237	40 387	0.1
3210	HIDES, SKINS, PELTS.	44	90 507	0.3	6630	ALLOY STEEL SCRAP.	144	8 993	(2)
3220	TOBACCO (LEAF).	22	130	(2)	6640	NICKEL ALLOY.	41	2 387	(2)
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS). . .	45	17 583	0.1	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	15	2 449	(2)
3240	OIL SEEDS, OIL NUTS, OIL KERNELS. . .	36	5 674	(2)	6660	SPECIAL METALS (TITANIUM, ETC.). . . .	16	721	(2)
3250	PEANUTS--UNROASTED.	19	53 454	0.2	6710	WASTE RAGS, TEXTILE WASTE.	34	5 930	(2)
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED . .	33	9 452	(2)	6720	WIPING CLOTHS.	32	5 704	(2)
3270	OTHER INEDIBLE FARM PRODUCTS.	19	5 298	(2)	6730	WASTE PAPER.	83	18 544	0.1
3310	ELECTRICAL WIRING SUPPLIES.	996	807 112	2.4	6740	ZINC SCRAP.	95	4 249	(2)
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . .	64	22 635	0.1	6750	ALUMINUM SCRAP.	241	13 942	(2)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	234	20 852	0.1	6760	SCRAP COPPER, COPPER BASE ALLOY. . . .	314	66 565	0.2
3420	MAJOR APPLIANCES, TV SETS, ETC.. . .	522	405 241	1.2	6770	SCRAP LEAD.	223	10 336	(2)
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	355	63 435	0.2	6780	OTHER NONFERROUS METALLIC SCRAP. . .	165	25 744	0.1
3440	ROOM AIR CONDITIONERS.	265	52 081	0.2	6790	OTHER WASTE MATERIALS, SCRAP.	18	2 045	(2)
3510	ELECTRONIC TUBES, PARTS, ETC.. . . .	562	251 287	0.7	7110	CIGARETTES, CIGARS, TOBACCO.	564	682 861	2.0
3610	HARDWARE.	1 782	384 629	1.1	7210	BEER, ALE, PORTER, STOUT, ETC.. . . .	621	719 438	2.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	704	121 241	0.4	7310	WINE.	163	85 220	0.2
3720	RESIDENTIAL ELEC. SPACE HEATING. . . .	79	1 507	(2)	7320	SPIRITS.	147	575 626	1.7
3730	HYDRONICS EQUIPMENT, SUPPLIES.	140	14 592	(2)	7410	PRINTING, WRITING PAPER.	331	131 428	0.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	946	458 683	1.3	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER . .	31	24 005	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. .	561	154 000	0.5	7510	PERSONAL SERVICE PAPERS.	615	136 341	0.4
3820	PARTS, SUPPLIES, AND ACCESSORIES. . . .	417	89 974	0.3	7520	INDUSTRIAL PAPERS.	497	138 470	0.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	370	82 990	0.2	7530	SHIPPING ROOM SUPPLIES.	71	2 939	(2)
4110	OFFICE MACHINES AND EQUIPMENT.	770	129 436	0.4	7540	PAPERBOARD, BOXBOARD.	64	9 928	(2)
4120	INDICATING, RECORDING INSTRUMENTS . .	42	9 490	(2)	7610	STATIONERY, OFFICE SUPPLIES.	880	158 393	0.5
4130	COMMERCIAL KITCHEN EQUIPMENT.	82	13 227	(2)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP..	160	73 517	0.2
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	99	19 582	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	444	108 063	0.3
4150	CHINA, GLASSWARE (COMMERCIAL). . . .	78	17 200	0.1	7810	CHINA, GLASSWARE, CROCKERY.	90	37 467	0.1
4160	STORE, SERVICE SHOP MACHINES.	232	30 157	0.1	7820	HOUSEHOLD LINENS, DOMESTICS.	95	24 352	0.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	76	5 342	(2)	7830	SHADES, VENETIAN BLINDS.	14	2 190	(2)
4180	STORE, RESTAURANT FIXTURES, EQUIP..	192	67 143	0.2	7840	CURTAINS, DRAPES.	51	7 181	(2)
4210	CONSTRUCTION, MINING, LOGGING SUP..	481	521 960	1.5	7850	FLOOR COVERINGS.	412	260 171	0.8
4310	GARDEN MACHINERY, EQUIPMENT, ETC.. .	1 090	93 474	0.3	7860	MIRRORS, LAMPS, PICTURE FRAMES. . . .	31	3 539	(2)
4320	FARM, DAIRY MACHINERY, PARTS.	1 794	786 571	2.3	7870	KITCHEN UTENSILS, TOOLS, ETC.. . . .	362	75 873	0.2
4410	FOOD PROCESSING MACHINERY, EQUIP..	67	15 082	(2)	8110	LUMBER (ROUGH, DRESSED, FINISHED). .	549	572 963	1.7
4420	GENERAL PURPOSE INDUSTRIAL MACH..	817	398 809	1.2	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	381	147 834	0.4
4430	METALWORKING MACHINERY.	224	78 438	0.2	8130	WOOD SHINGLES.	121	35 180	0.1
4440	MATERIALS HANDLING EQUIPMENT.	394	128 527	0.4	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	379	176 748	0.5
4450	OIL WELL, OIL REFINING MACH. EQUIP..	1 013	730 334	2.1	8150	METAL MILLWORK (DOORS, ETC.).	296	44 531	0.1
					8160	VENEER, OTHER WOOD PRODUCTS.	37	3 441	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	229	66 309	0.2	8740	FERTILIZER, FERTILIZER MATERIALS. .	1 997	287 760	0.8
8220	CONCRETE PRODUCTS, BUILDING STONE .	59	17 295	0.1	8750	AGRICULTURAL CHEMICALS.	1 911	213 526	0.6
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	107	25 268	0.1	8760	SEEDS	1 416	164 581	0.5
8240	SAND, GRAVEL, CRUSHED STONE	88	12 241	(Z)	8810	PRECIOUS STONES (CUT) AND METALS. .	66	17 583	0.1
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	22	2 490	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	198	70 962	0.2
8310	GLASS (FLAT, BRICK, ETC.)	133	27 556	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	300	76 159	0.2
8410	INSULATION MATERIALS AND BOARD . . .	249	43 103	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS. .	168	47 436	0.1
8420	ROOFING, SIDING EQUIPMENT	362	90 800	0.3	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	394	120 727	0.4
8510	BUILDING AND CONSTRUCTION PAPER . .	73	4 923	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	243	82 663	0.2
8520	WALLBOARD, HARDBOARD.	242	34 157	0.1	9220	BARRELS, BOXES, BOX SHOOKS, ETC. . .	9	907	(Z)
8530	ADHESIVES, MASTICS.	140	6 550	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES .	169	123 077	0.4
8540	STRUCTURAL IRON, STEEL.	64	11 237	(Z)	9410	MUSICAL INSTRUMENTS	44	19 322	0.1
8550	PLASTIC BUILDING MATERIALS.	125	13 774	(Z)	9510	OTHER TEXTILE PRODUCTS.	59	7 069	(Z)
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	35	14 250	(Z)	9610	INDUSTRIAL YARNS.	7	763	(Z)
8570	OTHER BUILDING MATERIALS.	309	123 003	0.4	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	109	33 317	0.1
8610	PHOTOGRAPHIC GOODS.	185	59 493	0.2	9710	WALLPAPER	52	20 516	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	391	164 719	0.5	9720	VEG. OILS (COTTONSEED, LINSEED) . .	34	23 149	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.	322	74 571	0.2	9730	LEATHER	95	11 179	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	56	15 380	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	29	1 412	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	27	4 051	(Z)	9750	SMOKERS' SUPPLIES AND PIPES	65	14 391	(Z)
8660	THEATER, STUDIO EQUIPMENT	9	5 757	(Z)	9760	MISCELLANEOUS LINES	542	68 706	0.2
8670	OTHER RECREATION, HOBBY GOODS	62	19 715	0.1	9910	RECEIPTS FROM PROCESSING.	23	2 785	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	195	186 135	0.5	9920	COMMODITY CREDIT RECEIPTS	214	7 064	(Z)
8710	HAY, STRAW, ALFALFA, OTHER	437	24 283	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	2 370	193 942	0.6
8720	FEEDS (MIXED AND OTHER)	2 032	401 911	1.2					
8730	FEED INGREDIENTS.	560	98 924	0.3		COMMODITIES "E.C."	(X)	1 260 614	3.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

Mountain

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	TOTAL	13 203	12 638 262	100.0	4480	USED OR REBUILT MACHINERY, EQUIP. . .	215	68 055	0.5
1110	AUTOMOBILES, MOTORCYCLES, ETC. . .	137	110 253	0.9	4510	BEARINGS, POWER, TRANSMISSION . . .	149	30 093	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	205	183 697	1.5	4610	INDUSTRIAL VALVES, FITTINGS . . .	175	25 528	0.2
1210	MACHINE SHOP SALES AND LABOR. . . .	449	53 950	0.4	4710	WELOING EQUIPMENT, SUPPLIES . . .	121	26 653	0.2
1220	NEW AND REBUILT PARTS, ETC.	1 722	595 851	4.7	4810	RECONDITIONED DRUMS AND BARRELS .	7	1 503	(Z)
1230	AUTOMOTIVE GLASS.	110	6 194	(Z)	4820	BOTTLING SUPPLIES	3	1 796	(Z)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	179	14 993	0.1	4830	PRINTING, DUPLICATING INKS. . . .	19	1 510	(Z)
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	55	9 768	0.1	4840	ABRASIVES, ABRASIVE MATERIALS . .	166	6 307	(Z)
1310	TIRES AND TUBES	584	126 921	1.0	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	37	0 085	(Z)
1320	RECAPPEO TIRES.	133	12 453	0.1	4860	MECHANICAL RUBBER GOODS	152	10 451	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.. .	80	100 900	0.8	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	156	3 527	(Z)
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	89	36 433	0.3	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	206	128 704	1.0
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	173	65 618	0.5	5110	DENTAL EQUIPMENT, SUPPLIES. . . .	53	24 656	0.2
1450	DRUGGISTS' SUPPLIES	35	15 336	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	180	38 575	0.3
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	387	37 347	0.3	5130	CHURCH EQUIPMENT, SUPPLIES. . . .	6	784	(Z)
1610	SOAPS AND DETERGENTS.	192	50 467	0.4	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	80	71 708	0.6
1620	INDUSTRIAL CHEMICALS.	271	111 881	0.9	5150	OPHTHALMIC PRODUCTS	30	9 034	0.1
1710	YARN OR PIECE GOODS	49	26 659	0.2	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	16	5 550	(Z)
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	54	8 065	0.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	30	6 427	0.1
1730	KNIT FABRICS, KNITTING YARNS, ETC.. .	11	1 011	(Z)	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	111	19 776	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	79	18 868	0.1	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	142	34 793	0.3
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	66	28 991	0.2	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	67	16 481	0.1
1830	MILLINERY AND MILLINERY SUPPLIES. . .	1	171	(Z)	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	15	6 501	0.1
1910	SHOES, OTHER FOOTWEAR	51	10 665	0.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	28	12 052	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKG.) . .	315	186 173	1.5	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	32	14 756	0.1
2210	BUTTER AND CHEESE	231	41 135	0.3	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	2	291	(Z)
2220	ICE CREAM, ICES	104	6 302	(Z)	5350	SHOE REPAIR AND RESOLE MATERIALS. .	11	1 754	(Z)
2230	MILK, CREAM (FLUID)	135	43 984	0.3	5420	SHIP, BOAT, MARINE PROPULSION MACH.	9	5 619	(Z)
2240	OTHER DAIRY PRODUCTS	76	12 639	0.1	5430	AIRCRAFT, AVIATION PARTS.	55	4 725	0.4
2310	EGGS.	147	42 281	0.3	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	15	4 370	(Z)
2320	POULTRY	133	73 911	0.6	6110	COAL (BITUMINOUS AND ANTHRACITE). .	38	3 913	(Z)
2410	CONFECTIONERY	387	102 158	0.8	6210	IRON, STEEL PRODUCTS (SEMIFINISHED) .	64	14 313	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	54	20 359	0.2	6220	IRON, STEEL PRODUCTS (FLAT)	181	45 240	0.4
2610	MEATS, PROVISIONS	278	414 405	3.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	362	36 524	0.3
2710	FRESH FRUITS, VEGETABLES.	422	397 001	3.1	6240	IRON, STEEL FINISHED PRODUCTS. . . .	180	54 720	0.4
2810	COFFEE--ROASTED (INCLUDING SOLUBLE) .	145	48 781	0.4	6250	CAST IRON SOIL PIPE, TUBING	114	11 466	0.1
2820	COFFEE--GREEN	4	43	(Z)	6260	IRON, STEEL PIPE, TUBING.	411	91 687	0.7
2830	TEA, SPICES	141	10 759	0.1	6270	OTHER CARBON STEEL PRODUCTS	13	9 943	(Z)
2840	BAKERY PRODUCTS	131	22 870	0.2	6320	ALLOY STEEL	44	4 944	(Z)
2850	FOOD AND BEVERAGE BASIC MATERIALS .	111	41 884	0.3	6330	STAINLESS STEEL	43	11 425	0.1
2860	CANNEO, BOTTLED FOODS	325	321 519	2.5	6410	COPPER WIRE (ELECTRICAL ONLY) . . .	6	996	(Z)
2870	SUGAR--REFINED.	155	24 875	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS .	39	5 010	(Z)
2890	BREAKFAST FOODS	111	25 995	0.2	6430	ALUMINUM SHAPES, FORMS, ETC.. . .	79	15 740	0.1
2910	FLOUR, RELATED PRODUCTS	162	31 943	0.3	6440	NONFERROUS METALS, MINERALS, ORES .	34	5 587	(Z)
2920	MARGARINE, SHORTENINGS, ETC.. . . .	252	44 060	0.3	6500	PETROLEUM PRODUCTS	197	7 914	0.1
2930	PET FOODS--ALL KINDS.	256	69 848	0.6	6510	GASOLINE, KEROSENE.	277	66 574	0.5
2940	DRIED FRUITS, VEGETABLES.	83	26 986	0.2	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS .	78	1 539	(Z)
2950	SOFT DRINKS, BOTTLED WATERS	172	30 226	0.2	6530	OILS, GREASES, OTHER PETROLEUM PROD	264	536 424	4.2
2960	FOODS, N.E.C.	177	149 177	1.2	6610	PREPARED IRON AND STEEL SCRAP . . .	161	27 252	0.2
3110	COTTON (RAW), INCLUDING LINTERS . . .	9	27 677	0.2	6620	UNPREPARED IRON AND STEEL SCRAP . .	105	10 288	0.1
3120	GRAINS, BEANS, ETC.	833	735 760	5.8	6630	ALLOY STEEL SCRAP	50	1 428	(Z)
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	98	220 557	1.7	6640	NICKEL ALLOY.	15	6 633	(Z)
3210	HIDES, SKINS, PELTS	48	25 033	0.2	6650	PRECIOUS METALS (SILVER, GOLD, ETC)	4	1 674	(Z)
3230	WOOL, MOHAIRS (RAW, TOPS, NOELS). . .	20	4 597	(Z)	6660	SPECIAL METALS (TITANIUM, ETC.) . . .	12	11	(Z)
3240	OIL SEEDS, OIL NUTS, OIL KERNELS. . .	11	1 207	(Z)	6710	WASTE RAGS, TEXTILE WASTE	11	1 771	(Z)
3250	PEANUTS--UNROASTED.	8	2 632	(Z)	6720	WIPING CLOTHS	4	1 459	(Z)
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED . .	2	19	(Z)	6730	WASTE PAPER	17	7 259	0.1
3270	OTHER INEDIBLE FARM PRODUCTS. . . .	23	2 804	(Z)	6740	ZINC SCRAP.	44	359	(Z)
3310	ELECTRICAL WIRING SUPPLIES.	487	384 216	3.0	6750	ALUMINUM SCRAP.	113	6 075	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT . . .	31	5 484	(Z)	6760	SCRAP COPPER, COPPER BASE ALLOY . .	122	14 301	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	80	12 598	0.1	6770	SCRAP LEAD.	81	2 150	(Z)
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	221	160 185	1.3	6780	OTHER NONFERROUS METALLIC SCRAP . .	52	4 041	(Z)
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	158	28 853	0.2	6790	OTHER WASTE MATERIALS, SCRAP. . . .	4	25	(Z)
3440	ROOM AIR CONDITIONERS	128	5 472	(Z)	7110	CIGARETTES, CIGARS, TOBACCO	230	255 892	2.0
3510	ELECTRONIC TUBES, PARTS, ETC.	251	94 944	0.8	7210	BEER, ALE, PORTER, STOUT, ETC.. . .	361	308 506	2.4
3610	HARDWARE	737	131 223	1.0	7310	WINE	127	59 038	0.5
3710	WARM-AIR HEATING, COOLING EQUIPMENT .	321	64 867	0.5	7320	SPIRITS	96	246 709	2.0
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	57	1 156	(Z)	7410	PRINTING, WRITING PAPER	156	54 137	0.4
3730	HYDRONICS EQUIPMENT, SUPPLIES	148	18 672	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	36	7 398	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	418	233 019	1.8	7510	PERSONAL SERVICE PAPERS	274	58 056	0.5
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. .	296	33 591	0.3	7520	INDUSTRIAL PAPERS	229	56 380	0.4
3820	PARTS, SUPPLIES, AND ACCESSORIES . . .	92	13 215	0.1	7530	SHIPPING ROOM SUPPLIES.	44	2 495	(Z)
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	121	20 689	0.2	7540	PAPERBOARD, BOXBOARD.	33	2 664	(Z)
4110	OFFICE MACHINES AND EQUIPMENT	378	49 963	0.4	7610	STATIONERY, OFFICE SUPPLIES	394	69 345	0.5
4210	INDICATING, RECORDING INSTRUMENTS . .	27	2 216	(Z)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	70	16 454	0.1
4310	COMMERCIAL KITCHEN EQUIPMENT.	41	7 040	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	231	61 683	0.5
4410	COMMERCIAL FOOD SERVICE EQUIPMENT . .	42	9 023	0.1	7810	CHINA, GLASSWARE, CROCKERY.	30	1 329	(Z)
4510	CHINA, GLASSWARE (COMMERCIAL)	33	7 024	0.1	7820	HOUSEHOLD LINENS, DOMESTICS	23	11 376	0.1
4610	STORE, SERVICE SHOP MACHINES.	116	12 383	0.1	7830	SHADES, VENETIAN BLINDS	6	428	(Z)
4710	SCALES, BALANCES (EXC. SCIENTIFIC) . .	19	488	(Z)	7840	CURTAINS, DRAPES.	26	3 181	(Z)
4810	STORE, RESTAURANT FIXTURES, EQUIP.. .	92	35 224	0.3	7850	FLOOR COVERINGS	212	121 920	1.0
4210	CONSTRUCTION, MINING, LOGGING SUP. .	367	399 813	3.2	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	14	354	(Z)
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	465	34 187	0.3	7870	KITCHEN UTENSILS, TOOLS, ETC.. . .	130	38 807	0.3
4320	FARM, DAIRY MACHINERY, PARTS.	956	429 451	3.4	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	229	242 101	1.9
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	33	8 204	0.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) .	182	76 253	0.6
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	339	98 707	0.8	8130	WOOD SHINGLES	78	6 199	(Z)
4430	METALWORKING MACHINERY.	82	19 957	0.2	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	182	57 566	0.5
4440	MATERIALS HANDLING EQUIPMENT.	182	59 151	0.5	8150	METAL MILLWORK (DOORS, ETC.)	115	12 892	0.1
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	207	92 876	0.7	8160	VENER, OTHER WOOD PRODUCTS	18	3 793	(Z)
4460	PRINTING TRADES MACHINERY, EQUIP. . .	15	6 352	0.1	8210	BRICK, BLOCKS, TILE, CLAY, ETC.. . .	90	24 064	0.2
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	44	6 460	0.1	8220	CONCRETE PRODUCTS, BUILDING STONE .	50	16 230	0.1
					8230	CEMENT, LIME, PLASTIC, STUCCO	105	17 616	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8240	SAND, GRAVEL, CRUSHED STONE	43	14 487	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	755	105 305	0.8
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	4	394	(Z)	8750	AGRICULTURAL CHEMICALS.	734	69 494	0.5
8310	GLASS (FLAT, BRICK, ETC.)	74	14 204	0.1	8760	SEEDS	559	90 477	0.7
8410	INSULATION MATERIALS AND BOARD. . .	135	22 332	0.2	8810	PRECIOUS STONES (CUT) AND METALS. .	35	7 742	0.1
8420	ROOFING, SIDING EQUIPMENT	187	96 451	0.7	8820	JEWELRY, SILVERWARE, TROPHIES. . .	129	24 160	0.2
8510	BUILDING AND CONSTRUCTION PAPER. .	38	1 826	(Z)	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	124	17 188	0.1
8520	BALBOARD, HAKOBBOARD.	118	21 675	0.2	8920	ADVERTISING SPECIALTIES, CALENDARS.	45	16 859	0.1
8530	ADHESIVES, MASTICS.	87	2 793	(Z)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	110	18 822	0.1
8540	STRUCTURAL IRON, STEEL.	21	1 733	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	49	1 461	(Z)
8550	PLASTIC BUILDING MATERIALS.	34	6 729	0.1	9220	BARRELS, BOXES, BOX SHOOKS, ETC..	5	418	(Z)
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	44	18 201	0.1	9310	PHONO, RECORDS, PRERECORDED TAPES .	142	40 384	0.3
8570	OTHER BUILDING MATERIALS.	128	46 069	0.4	9410	MUSICAL INSTRUMENTS	12	4 981	(Z)
8610	PHOTOGRAPHIC GOODS.	94	19 960	0.2	9510	OTHER TEXTILE PRODUCTS.	28	2 141	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	227	125 043	1.0	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	29	1 410	(Z)
8630	TOYS, GAMES, FIREWORKS, ETC.	140	27 110	0.2	9710	WALLPAPER	26	5 191	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	14	6 277	(Z)	9720	VEG. OILS (COTTONSEED, LINSEED) . .	14	280	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	11	19 216	0.2	9730	LEATHER	29	1 518	(Z)
8660	THEATER, STUDIO EQUIPMENT	0	2 406	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	4	201	(Z)
8670	OTHER RECREATION, HOBBY GOODS. . . .	43	11 173	0.1	9750	SMOKERS' SUPPLIES AND PIPES	46	2 852	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	186	116 043	0.9	9760	MISCELLANEOUS LINES	396	32 147	0.3
8710	HAY, STRAW, ALFALFA, OTHER.	240	28 401	0.2	9910	RECEIPTS FROM PROCESSING.	11	398	(Z)
8720	FEEDS (MIXED AND OTHER)	738	176 396	1.4	9920	COMMODITY CREDIT RECEIPTS	126	2 101	(Z)
8730	FEED INGREDIENTS.	250	30 321	0.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	1 404	93 112	0.7
						COMMODITIES N.E.C..	(X)	520 736	4.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

Pacific									
Commodity line code	Commodity line	Establishments	Sales ¹	Percent of total sales ¹	Commodity line code	Commodity line	Establishments	Sales ¹	Percent of total sales ¹
		(number)	(\$1,000)				(number)	(\$1,000)	
	TOTAL	35 088	46 785 957	100.0	4470	OTHER SPECIAL INDUSTRY MACHINERY . .	180	54 811	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC. . .	324	1 859 022	4.0	4480	USED OR REBUILT MACHINERY, EQUIP. . .	422	95 085	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS . .	375	515 380	1.1	4510	BEARINGS, POWER, TRANSMISSION . . .	424	173 695	0.4
1210	MACHINE SHOP SALES AND LABOR	1 172	160 263	0.3	4610	INDUSTRIAL VALVES, FITTINGS	490	160 409	0.3
1220	NEW AND REBUILT PARTS, ETC.	3 422	2 311 924	4.9	4710	WELOING EQUIPMENT, SUPPLIES	343	131 172	0.3
1230	AUTOMOTIVE GLASS	62	17 854	(Z)	4810	RECONDITIONED DRUMS AND BARRELS . .	32	16 457	(Z)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	332	47 916	0.1	4820	BOTTLING SUPPLIES	34	36 212	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	129	26 776	0.1	4830	PRINTING, DUPLICATING INKS	91	12 284	(Z)
1310	TIRES AND TUBES	959	329 939	0.7	4840	ABRASIVES, ABRASIVE MATERIALS . . .	433	44 416	0.1
1320	RECAPPED TIRES	248	35 244	0.1	4850	INOUSTRIAL LEATHER, BELTING, ETC. .	61	3 798	(Z)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	298	440 212	0.9	4860	MECHANICAL RUBBER GOODS	303	49 491	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	317	192 414	0.4	4870	HOPE, CORDAGE, TWINE (NOT WIRE) . .	293	24 269	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	547	286 095	0.6	4910	OTHER INOUSTRIAL EQUIPMENT,SUPPLIES	759	409 627	0.9
1450	ORUGGISTS' SUNORIES	134	64 340	0.1	5110	DENTAL EQUIPMENT, SUPPLIES	195	97 085	0.2
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	786	145 985	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES	339	100 445	0.2
1610	SOAPS AND DETERGENTS	593	101 180	0.2	5130	CHURCH EQUIPMENT, SUPPLIES	26	4 138	(Z)
1620	INDUSTRIAL CHEMICALS	719	447 756	1.0	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	304	252 101	0.5
1710	YARD OR PIECE GOODS	398	655 675	1.4	5150	OPHTHALMIC PRODUCTS	221	71 757	0.2
1720	NOTIONS (THREAO, BUTTONS, ETC.) . .	218	84 975	0.2	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	79	82 120	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC. .	53	22 688	(Z)	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	122	74 990	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	380	255 161	0.5	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	303	65 493	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING	416	296 451	0.6	5220	CUSTOOIAL, JANITORIAL SUPPLIES . . .	401	111 080	0.2
1830	MILLINERY AND MILLINERY SUPPLIES . .	18	793	(Z)	5230	LAUNORY, DRY-CLEANING MACHINES . .	162	60 003	0.1
1840	DRESSEO FURS, FUR CLOTHING	25	5 556	(Z)	5310	UPHOLSTERERS' FABRICS, SUPPLIES . . .	60	28 746	0.1
1910	SHOES, OTHER FOOTWEAR	194	90 419	0.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT .	51	36 604	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.) .	835	829 804	1.8	5330	OTHER SERVICE BUSINESS EQUIPMENT .	94	40 199	0.1
2210	BUTTER AND CHEESE	506	202 118	0.4	5340	MORTICIANS' GOODS, UNOENTAKERS' SUP	7	1 097	(Z)
2220	ICE CREAM, ICES	272	48 425	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS . .	33	11 341	(Z)
2230	MILK, CREAM (FLUID)	291	288 754	0.6	5410	RAILROAD TRANSPORTATION EQUIPMENT	8	6 654	(Z)
2240	OTHER DAIRY PRODUCTS	299	124 228	0.3	5420	SHIP, BOAT, MARINE PROPULSION MACH.	183	112 148	0.2
2310	EGGS	419	200 329	0.4	5430	AIRCRAFT, AVIATION PARTS	408	240 307	0.5
2320	POULTRY	291	204 115	0.4	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	34	7 208	(Z)
2410	CONFECTIONERY	882	302 069	0.6	6110	COAL (BITUMINOUS AND ANTHRACITE) . .	38	18 508	(Z)
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	351	216 285	0.5	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	108	50 736	0.1
2610	MEATS, PROVISIONS	1 036	2 170 725	4.6	6220	IRON, STEEL PRODUCTS (FLAT)	533	441 126	0.9
2710	FRESH FRUITS, VEGETABLES	1 370	1 948 293	4.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	745	130 894	0.3
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	400	75 379	0.2	6240	IRON, STEEL FINISHEO PRODUCTS . . .	442	303 944	0.6
2820	COFFEE--GREEN	33	76 814	0.2	6250	CAST IRON SOIL PIPE, TUBING	233	22 633	(Z)
2830	TEA, SPICES	418	59 389	0.1	6260	IRON, STEEL PIPE, TUBING	720	277 715	0.6
2840	BAKERY PRODUCTS	258	58 105	0.1	6270	OTHER CARBON STEEL PRODUCTS	42	7 022	(Z)
2850	FOOD AND BEVERAGE BASIC MATERIALS .	307	134 244	0.3	6320	ALLOY STEEL	149	60 213	0.1
2860	CANNEO, BOTTLEO FOODS	966	1 150 253	2.5	6330	STAINLESS STEEL	204	114 902	0.2
2870	SUGAR--REFINED	390	83 794	0.2	6410	COPPER WIRE (ELECTRICAL ONLY) . . .	23	8 775	(Z)
2890	BREAKFAST FOODS	296	48 799	0.1	6420	OTHER COPPER, BRASS MILL PRODUCTS	109	40 173	0.1
2910	FLOUR, RELATEO PRODUCTS	439	86 907	0.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	217	125 041	0.3
2920	MARGARINE, SHORTENINGS, ETC.	603	113 162	0.2	6440	NONFERROUS METALS, MINERALS, ORES	98	107 775	0.2
2930	PET FOODS--ALL KINOS	531	109 301	0.2	6500	PETROLEUM PRODUCTS	329	22 828	(Z)
2940	ORIOE FRUITS, VEGETABLES	304	87 909	0.2	6510	GASOLINE, KEROSENE	496	292 226	0.6
2950	SOFT ORINKS, BOTTLED WATERS	385	82 033	0.2	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	71	7 229	(Z)
2960	FOODS, N.E.C.	520	830 183	1.8	6530	OILS, GREASES, OTHER PETROLEUM PROD	411	261 679	0.6
3110	COTTON (RAW), INCLUDING LINTENS . . .	26	286 574	0.6	6610	PREPAREO IRON AND STEEL SCRAP . . .	307	178 805	0.4
3120	GRAINS, BEANS, ETC.	620	1 494 136	3.2	6620	UNPREPARED IRON AND STEEL SCRAP . .	324	33 673	0.1
3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	92	190 685	0.4	6630	ALLOY STEEL SCRAP	171	9 665	(Z)
3210	HIDES, SKINS, PELTS	53	78 625	0.2	6640	NICKEL ALLOY	79	9 049	(Z)
3220	TOBACCO (LEAF)	4	53	(Z)	6650	PRECIOUS METALS (SILVER, GOLD, ETC)	22	1 184	(Z)
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . .	11	6 651	(Z)	6660	SPECIAL METALS (TITANIUM, ETC.) . .	52	5 837	(Z)
3240	OIL SEEOs, OIL NUTS, OIL KERNELS . .	7	33 120	0.1	6710	WASTE RAGS, TEXTILE WASTE	36	8 528	(Z)
3260	NUTS (EOIBLE)--SHELLED, UNSHELLED . .	8	779	(Z)	6720	WIPING CLOTHS	44	14 553	(Z)
3270	OTHER INEOIBLE FARM PRODUCTS	58	35 380	0.1	6730	WASTE PAPER	120	66 261	0.1
3310	ELECTRICAL WIRING SUPPLIES	1 347	1 131 114	2.4	6740	ZINC SCRAP	103	4 391	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT . . .	112	46 611	0.1	6750	ALUMINUM SCRAP	296	41 782	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	243	193 587	0.4	6760	SCRAP COPPER, COPPER BASE ALLOY . .	316	77 876	0.2
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	585	601 597	1.3	6770	SCRAP LEAD	159	4 340	(Z)
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	408	156 071	0.3	6780	OTHER NONFERROUS METALLIC SCRAP . .	189	52 115	0.1
3440	ROOM AIR COOITIONERS	233	16 711	(Z)	6790	OTHER WASTE MATERIALS, SCRAP	14	1 328	(Z)
3510	ELECTRONIC TUBES, PARTS, ETC.	840	588 851	1.3	7110	CIGARETTES, CIGARS, TOBACCO	483	751 941	1.6
3610	HARDWARE	1 727	609 295	1.3	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	699	911 235	1.9
3710	WARM-AIR HEATING, COOLING EQUIPMENT	578	138 521	0.3	7310	WINE	535	308 676	0.7
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	73	2 761	(Z)	7320	SPIRITS	256	956 907	2.0
3730	HYORONICS EQUIPMENT, SUPPLIES	205	24 284	0.1	7410	PRINTING, WRITING PAPER	473	319 257	0.7
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	1 090	611 020	1.3	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	63	59 020	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT .	392	78 308	0.2	7510	PERSONAL SERVICE PAPERS	779	206 598	0.4
3820	PARTS, SUPPLIES, AND ACCESSORIES . . .	260	54 520	0.1	7520	INDUSTRIAL PAPERS	690	302 494	0.6
3910	COMMERCIAL REFRIGERATION EQUIPMENT .	328	61 618	0.1	7530	SHIPPING ROOM SUPPLIES	160	16 520	(Z)
4110	OFFICE MACHINES AND EQUIPMENT	1 024	188 094	0.4	7540	PAPERBOARD, BOXBOARD	101	34 573	0.1
4120	INOICATING, RECOROING INSTRUMENTS . .	52	17 233	(Z)	7610	STATIONERY, OFFICE SUPPLIES	1 175	294 419	0.6
4130	COMMERCIAL KITCHEN EQUIPMENT	139	29 147	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	286	97 083	0.2
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	142	31 950	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	759	216 257	0.5
4150	CHINA, GLASSWARE (COMMERCIAL)	133	27 037	0.1	7810	CHINA, GLASSWARE, CROCKERY	162	49 250	0.1
4160	STORE, SERVICE SHOP MACHINES	256	49 117	0.1	7820	HOUSEHOLD LINENS, OOMESTICS	127	57 512	0.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC) . .	71	6 996	(Z)	7830	SHADES, VENETIAN BLINDS	43	6 603	(Z)
4180	STORE, RESTAURANT FIXTURES, EQUIP. . .	299	111 999	0.2	7840	CURTAINS, ORAPES	138	25 482	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP. .	598	570 788	1.2	7850	FLOOR COVERINGS	492	336 217	0.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	725	159 866	0.3	7860	MIRROHS, LAMPS, PICTURE FRAMES . .	89	14 675	(Z)
4320	FARM, DAIRY MACHINERY, PARTS	1 040	555 521	1.2	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	550	196 348	0.4
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	147	40 363	0.1	8110	LUMBER (ROUGH, DRESSEO, FINISHED)	812	1 963 360	4.2
4420	GENERAL PURPOSE INOUSTRIAL MACH. . .	840	348 245	0.7	8120	PLYWOOD (INCL. CHTPBOARD, PARTICLE)	536	808 732	1.7
4430	METALWORKING MACHINERY	384	137 801	0.3	8130	WOOD SHINGLES	210	62 124	0.1
4440	MATERIALS HANDLING EQUIPMENT	438	186 692	0.4	8140	WOOD MILLWORK (OOORS, WINDOWS) . .	368	183 391	0.4
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	131	62 310	0.1	8150	METAL MILLWORK (DOORS, ETC.)	252	30 120	0.1
4460	PRINTING TRADES MACHINERY, EQUIP. . .	75	23 474	0.1	8160	VENEER, OTHER WOOD PRODUCTS . . .	90	88 979	0.2
					8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	232	53 906	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1d. Merchant Wholesalers, by Broad Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
A220	CONCRETE PRODUCTS, BUILDING STONE . .	161	25 196	0.1	A740	FERTILIZER, FERTILIZER MATERIALS . .	1 092	262 646	0.6
A230	CEMENT, LIME, PLASTIC, STUCCO . . .	197	40 825	0.1	B750	AGRICULTURAL CHEMICALS	1 055	195 275	0.4
A240	SAND, GRAVEL, CRUSHED STONE	184	29 605	0.1	A760	SEEDS	670	201 107	0.4
A250	READY-OR-TRANSIT-MIXED CONCRETE . .	30	4 100	(Z)	A810	PRECIOUS STONES (CUT) AND METALS . .	226	89 222	0.2
B310	GLASS (FLAT, BRICK, ETC.)	143	95 316	0.2	B820	JEWELRY, SILVERWARE, TROPHIES . . .	423	152 871	0.3
B410	INSULATION MATERIALS AND BOARD . . .	296	46 000	0.1					
B420	ROOFING, SIDING EQUIPMENT	392	139 805	0.3	A910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	643	206 569	0.4
A510	BUILDING AND CONSTRUCTION PAPER . .	173	14 955	(Z)	B920	ADVERTISING SPECIALTIES, CALENDARS .	178	39 530	0.1
B520	HALLBOARD, HARDBOARD	353	68 937	0.1	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	622	223 526	0.5
B530	ADHESIVES, MASTICS	254	10 502	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	290	510 310	1.1
					9220	BARRELS, BOXES, BOX SHOOKS, ETC. . .	26	11 525	(Z)
B540	STRUCTURAL IRON, STEEL	39	3 649	(Z)	9310	PHONO, RECORDS, PRERECORDED TAPES .	290	153 547	0.3
B550	PLASTIC BUILDING MATERIALS	109	12 908	(Z)	9410	MUSICAL INSTRUMENTS	111	68 242	0.1
B560	PREFABRICATED STRUCTURAL ASSEMBLIES	50	43 724	0.1	9510	OTHER TEXTILE PRODUCTS	66	35 909	0.1
B570	OTHER BUILDING MATERIALS	317	135 659	0.3	9610	INDUSTRIAL YARNS	11	1 189	(Z)
B610	PHOTOGRAPHIC GOODS	328	206 972	0.4	9620	WIGS, SWITCHES, TOWPEES, ETC. . . .	143	45 375	0.1
B620	SPORTING, ATHLETIC GOODS, BICYCLES .	587	412 274	0.9					
B630	TOYS, GAMES, FIREWORKS, ETC.	396	221 121	0.5	9710	WALLPAPER	95	44 410	0.1
B640	BOATS (OUTBOARD, ROW BOATS)	67	13 943	(Z)	9720	VEG. OILS (COTTONSEED, LINSEED) . .	24	9 165	(Z)
B650	BILLIARDS, POOL, BOWLING EQUIPMENT .	44	7 599	(Z)	9730	LEATHER	117	16 493	(Z)
B660	THEATER, STUDIO EQUIPMENT	26	7 686	(Z)	9740	LUGGAGE, SADDLERY, HARNESS	30	2 940	(Z)
					9750	SMOKERS' SUPPLIES AND PIPES	97	15 536	(Z)
B670	OTHER RECREATION, HOBBY GOODS . . .	149	58 994	0.1	9760	MISCELLANEOUS LINES	599	329 143	0.7
B680	BOOKS, MAGAZINES, PRINTED MATERIALS	509	338 845	0.7	9910	RECEIPTS FROM PROCESSING	30	3 264	(Z)
B710	HAY, STRAW, ALFALFA, OTHER	431	144 150	0.3	9920	COMMODITY CREDIT RECEIPTS	36	698	(Z)
B720	FEEDS (MIXED AND OTHER)	732	249 757	0.5	9930	OTHER LABOR, SERVICE RECEIPTS . . .	2 631	253 222	0.5
B730	FEED INGREDIENTS	243	122 198	0.3		COMMODITIES N.E.C.	(X)	776 742	1.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972

Atlanta, GA, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7850	FLOOR COVERINGS	50	48 418	95.0	74.4
	TOTAL	46		(X)	100.0	7851	CARPETS, RUGS	47	31 736	39.3	48.8
1110	AUTOMOBILES, MOTORCYCLES, ETC.	27		88.2	18.4	7852	LINOLEUM, OTHER HARD SURFACE	20	14 467	35.0	22.2
1111	NEW AUTOMOBILES	10		61.8	13.6	7853	OTHER FLOOR COVERINGS	14	2 214	10.1	3.4
1112	USED AUTOMOBILES	21		35.1	4.8		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
	COMMODITIES N.E.C.	(X)		(X)	(Z)	7860	MIRRORS, LAMPS, PICTURE FRAMES	6	509	58.7	0.8
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	24		81.4	67.6	7870	KITCHEN UTENSILS, TOOLS, ETC.	9	3 250	66.3	5.0
1210	MACHINE SHOP SALES AND LABOR.	7		11.6	0.8	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	3	725	39.3	1.1
1211	PARTS AND EQUIPMENT	6	(D)	6.4	0.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	191	11.2	0.3
1212	MACHINE SHOP LABOR.	7		4.0	0.3		COMMODITIES N.E.C.	(X)	2 141	(X)	3.3
1220	NEW AND REBUILT PARTS, ETC.	18		11.6	9.8		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
1221	MOTOR AND CHASSIS PARTS	16		7.4	9.0	1510	PAINTERS' SUPPLIES AND SUPPLIES	11	502	2.0	0.2
1225	SUPPLIES AND ACCESSORIES	4		2.3	0.7	3610	HARDWARE	18	2 329	4.9	1.1
	COMMODITIES N.E.C.	(X)		(X)	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS, NAILS AND STAPLES	18	937	1.8	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	12		4.2	3.1	6232		18	937	1.0	0.4
	COMMODITIES N.E.C.	(X)		(X)	0.3	7850	FLOOR COVERINGS	3	222	4.3	0.1
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					8110	LUMBER (ROUGH, DRESSED, FINISHED)	69	115 347	64.5	52.3
	TOTAL	294	252 581	(X)	100.0	8111	SOFTWOODS (EXCEPT FLOORING)	60	96 837	35.3	43.9
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	3	208	26.9	0.1	8112	HARDWOODS (EXCEPT FLOORING)	28	17 373	15.8	7.9
1210	MACHINE SHOP SALES AND LABOR.	89	17 175	26.7	6.8	8113	FLOORING	17	1 137	1.6	0.5
1220	NEW AND REBUILT PARTS, ETC.	253	206 099	94.9	81.6	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	48	41 656	25.6	18.9
1221	MOTOR AND CHASSIS PARTS	203	153 803	50.6	60.9	8121	HARDWOOD	24	13 182	10.5	6.0
1222	TOOLS AND EQUIPMENT	141	11 366	6.2	4.5	8122	SOFTWOOD	40	28 474	11.0	12.9
1223	CHEMICALS (ADDITIVES, ETC.)	128	6 075	3.3	2.4	8130	WOOD SHINGLES	12	3 657	7.6	1.7
1224	REFINISHING MATERIALS	96	4 709	3.4	1.9	8140	WOOD MILLWORK (DOORS, WINDOWS)	40	31 673	32.5	14.4
1225	SUPPLIES AND ACCESSORIES	150	30 145	16.5	11.9	8150	METAL MILLWORK (DOORS, ETC.)	15	5 118	15.6	2.3
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	8160	VEENER, OTHER WOOD PRODUCTS	3	477	8.4	0.2
1230	AUTOMOTIVE GLASS.	14	1 413	29.2	0.6	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	9	766	3.8	0.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	21	4 410	75.9	1.7	8230	CEMENT, LIME, PLASTIC, STUCCO	8	351	2.3	0.2
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	16	9 055	84.1	3.6	8250	READY-OR-TRANSIT-MIXED CONCRETE	3	200	2.7	0.1
1310	TIRES AND TUBES	21	853	7.9	0.3	8310	GLASS (FLAT, BRICK, ETC.)	3	155	3.6	0.1
3610	HARDWARE	5	4 359	35.5	1.7	8410	INSULATION MATERIALS AND BOARD.	20	1 154	2.2	0.5
4210	CONSTRUCTION, MINING, LOGGING SUP.	3	244	9.6	0.1	8420	ROOFING, SIOING EQUIPMENT	22	2 985	4.7	1.4
4840	ABRASIVES, ABRASIVE MATERIALS	5	194	2.6	0.1	8421	ASPHALT SHINGLES, ROOFING	21	2 699	2.7	1.2
6500	PETROLEUM PRODUCTS	27	6 329	39.2	2.5		COMMODITIES N.E.C.	(X)	286	(X)	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	8	975	16.2	0.4	8510	BUILDING AND CONSTRUCTION PAPER	5	173	2.8	0.1
	COMMODITIES N.E.C.	(X)	1 267	(X)	0.5	8520	WALLBOARD, HARDBOARD.	21	3 666	5.4	1.7
	TIRES AND TUBES (SIC 5014)					8530	ADHESIVES, MASTICS.	6	176	1.5	0.1
	TOTAL	47		(X)	100.0	8550	PLASTIC BUILDING MATERIALS.	6	2 012	9.7	0.9
1220	NEW AND REBUILT PARTS, ETC.	6		9.4	1.0	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	4	1 058	5.2	0.5
1225	SUPPLIES AND ACCESSORIES	4		4.8	0.6	8570	OTHER BUILDING MATERIALS.	5	1 823	9.9	0.8
	COMMODITIES N.E.C.	(X)		(X)	0.4		COMMODITIES N.E.C.	(X)	4 193	(X)	1.9
1310	TIRES AND TUBES	42		91.8	87.5		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039) ²				
1320	RECAPPED TIRES.	24		17.3	8.3		TOTAL	82	103 656	(X)	100.0
3420	MAJOR APPLIANCES, TV SETS, ETC.	3		5.9	0.6		SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
3421	ELECTRIC HOME KITCHEN EQUIPMENT	3		5.3	0.5		TOTAL	31		(X)	100.0
3422	ELECTRIC HOME LAUNDRY EQUIPMENT	3		0.5	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3	12.5	3.1	
	COMMODITIES N.E.C.	(X)		(X)	(Z)	4311	POWER LAWNMOWERS.	3	12.5	3.1	
9760	MISCELLANEOUS LINES	3		4.4	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES, ATHLETIC EQUIPMENT, SUPPLIES.	21		88.8	76.4
9930	OTHER LABOR, SERVICE RECEIPTS	15		6.1	1.9	8621		9		17.2	6.9
	COMMODITIES N.E.C.	(X)		(X)	0.6	8622	ARMS AND AMMUNITION	6		25.0	20.8
	FURNITURE (SIC 5021) ²					8623	BICYCLES.	4		43.1	13.3
	TOTAL	48	23 203	(X)	100.0	8625	FISHING TACKLE AND EQUIPMENT.	8		34.7	27.8
	HOME FURNISHINGS (SIC 5023)					8627	OTHER (WATER SPORTS, ARCHERY)	5		18.3	7.1
	TOTAL	74	65 086	(X)	100.0		COMMODITIES N.E.C.	(X)		(X)	0.5
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	3	183	13.3	0.3	8640	BOATS (OUTBOARD, ROW BOATS)	3	90.7	5.5	
7810	CHINA, GLASSWARE, CROCKERY.	8	5 111	85.7	7.9	8670	OTHER RECREATION, HOBBY GOODS	5	35.8	4.1	
7820	HOUSEHOLD LINENS, DOMESTICS	10	4 078	77.6	6.3		COMMODITIES N.E.C.	(X)		(X)	10.9
7821	BEDSPREADS, COMFORTERS, BLANKETS.	9	758	12.7	1.2		TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)				
7822	TABLE LINENS.	5	574	8.5	0.9		TOTAL	17		(X)	100.0
7823	SHEETS, PILLOW CASES.	8	1 502	19.2	2.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES, TOYS, GAMES, FIREWORKS, ETC.	3		(D)	3.3
7824	TOWELS, WASH CLOTHS.	6	952	12.5	1.5	8630	COMMODITIES N.E.C.	17		57.8	57.5
7825	OTHER LINENS, DOMESTICS	4	292	12.0	0.4			(X)		(X)	41.9
7840	CURTAINS, DRAPES.	5	480	37.3	0.7						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Atlanta, GA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)						COAL AND OTHER MINERALS AND ORES (SIC 5052)				
	TOTAL	24	20 384	(X)	100.0		TOTAL	4	(D)	(X)	100.0
8610	PHOTOGRAPHIC GOODS.	24	18 775	92.1	92.1	6110	COAL (BITUMINOUS AND ANTHRACITE). .	4	(X)	99.9	98.4
8611	CAMERAS, PARTS, ACCESSORIES	19	7 983	28.7	39.2		COMMODITIES N.E.C.	(X)	(X)	(X)	1.6
8612	PROJECTION APPARATUS.	17	3 048	12.1	15.0		ELEC. APPARATUS AND EQUIP.,				
8613	DEVELOPING, PRINTING EQUIPMENT. .	14	1 252	9.3	6.1		WIRING SUPPLIES, CONSTRUCTION				
8614	SENSITIZED, UNEXPOSED PHOTO. FILM .	13	3 397	18.1	16.7		MATERIALS (SIC 5063)				
8615	OTHER PHOTOGRAPHIC GOODS.	16	3 095	12.9	15.2		TOTAL	101	126 242	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS	3	274	7.8	1.3	3310	ELECTRICAL WIRING SUPPLIES.	97	107 690	89.6	85.3
	COMMODITIES N.E.C.	(X)	1 335	(X)	6.5	3311	INT. WIRING, CONSTR. MATERIALS. . .	74	43 179	23.6	34.2
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)					3312	OUTSIDE CONSTRUCTION MATERIALS. .	43	18 810	13.7	14.9
	TOTAL	62		(X)	100.0	3313	LIGHTING FIXTURES	72	26 467	14.7	21.0
3610	HARDWARE.	5		10.1	0.6	3314	ELECTRIC LAMPS.	60	6 471	4.4	5.1
3611	BUILDERS' HARDWARE.	4		2.9	0.2	3315	MOTORS, GENERATORS, ETC.	44	12 763	10.1	10.1
3614	HAND TOOLS (INCL. POWER), CUTLERY COMMODITIES N.E.C.	3 (X)		3.5 (X)	0.1 0.3	3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	10	7 068	26.1	5.6
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3		1.9	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	8	1 138	10.3	0.9
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	5		34.8	1.1	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	6	806	6.0	0.6
6220	IRON, STEEL PRODUCTS (FLAT)	27		35.5	15.6		COMMODITIES N.E.C.	(X)	332	(X)	0.3
6221	PLATES.	15		4.4	2.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	5	2 978	14.8	2.4
6222	STRIP (HOT, COLD-ROLLED).	11		4.0	0.9	3440	ROOM AIR CONDITIONERS.	5	360	5.8	0.3
6223	SHEETS (COLD-ROLLED).	12		7.4	2.9	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	6	2 327	30.5	1.8
6224	SHEETS (HOT-ROLLED).	15		9.7	5.8	3610	HARDWARE.	3	457	11.5	0.4
6226	SHEETS (GALVANIZED, OTHER COATED)	11		8.7	2.9	3710	WARM-AIR HEATING, COOLING EQUIPMENT	4	440	11.1	0.3
6227	TIN PLATE.	3		1.4	0.1	3720	RESIDENTIAL ELEC. SPACE HEATING . .	7	88	1.9	0.1
6228	FABRICATED AND STRUCTURAL PLATE . .	3		7.8	0.3	3730	HYDRONICS EQUIPMENT, SUPPLIES . .	3	69	1.8	0.1
6229	OTHER FLAT IRON, STEEL PRODUCTS . .	(X)		(X)	0.4	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4	827	19.0	0.7
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	14		38.3	4.1	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4	667	12.9	0.5
6232	NAILS AND STAPLES	4		29.2	1.8	3811	RES. AND SMALL COM. (UNDER 5 HP)	4	658	9.6	0.5
6233	WOVEN, WELDED WIRE FENCING, PARTS	5		39.3	1.5		COMMODITIES N.E.C.	(X)	9	(X)	(2)
6234	WIRE ROPE AND STRAND, BAILE TIES . .	3		9.8	0.3	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	4	65	1.0	0.1
6235	REINFORCEMENT MESH--WELDED, WOVEN COMMODITIES N.E.C.	5 (X)		2.9 (X)	0.3 0.2		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064) ²		2 068	(X)	1.6
6240	IRON, STEEL FINISHED PRODUCTS	28		39.2	21.1		TOTAL	36	(D)	(X)	100.0
6241	RAILS, TIE PLATES, RAIL JOINTS. . . .	3		16.2	2.1		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	14		6.4	3.7		TOTAL	45		(X)	100.0
6243	BARS, COLD-FINISHED	12		5.1	2.6	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	3		11.0	0.3
6244	CONCRETE REINFORCEMENT BARS	9		3.2	0.9	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	4		11.6	0.4
6245	STRUCTURAL SHAPES	17		14.0	7.7	3423	TV SETS	4		7.3	0.2
6246	PILING, BEARING PILES	4		16.1	2.8		COMMODITIES N.E.C.	(X)		(X)	0.2
6248	OTHER FINISHED PRODUCTS	4		21.6	1.3	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	45		98.1	98.1
6260	IRON, STEEL PIPE, TUBING.	20	(D)	22.7	14.7	3511	ELECTRONIC TUBES.	24		12.4	12.4
6261	TUBING (MECHANICAL AND PRESSURE). .	14		8.0	7.1	3512	TRANSISTORS AND/OR SEMICONDUCTORS	20		13.5	13.0
6262	STANDARD STEEL PIPE	14		9.0	7.6	3513	ELECTRONIC PARTS.	19		30.6	26.1
6270	OTHER CARBON STEEL PRODUCTS	4		5.0	0.3	3514	ACCESSORIES, TESTING EQUIPMENT. . .	19		13.5	9.1
6320	ALLOY STEEL	13		20.4	6.4	3515	INTERCOMMUNICATIONS EQUIPMENT . .	27		22.0	16.8
6321	BARS, HOT-ROLLED OR COLD-FINISHED	7		1.8	0.4	3516	COM., INDUSTRIAL ELECTRONIC PARTS	23		23.9	20.6
6322	TOOL STEEL BARS	7		9.0	1.9	9930	OTHER LABOR, SERVICE RECEIPTS	4		14.0	0.6
6323	PIPE AND TUBING	3		9.8	3.5		COMMODITIES N.E.C.	(X)		(X)	0.6
6324	PLATE	5		2.2	0.4		HARDWARE (SIC 5072)				
6325	OTHER ALLOY STEEL	5		3.3	0.3		TOTAL	55	147 921	(X)	100.0
6330	STAINLESS STEEL	18		35.1	18.0	1220	NEW AND REBUILT PARTS, ETC.	6	2 274	2.6	1.5
6331	PLATES.	7		2.6	1.2	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	7	8 339	10.7	5.6
6332	STRIP	3		2.6	0.2	3310	ELECTRICAL WIRING SUPPLIES.	6	7 389	9.1	5.0
6333	SHEETS.	11		4.3	2.6	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3	860	1.1	0.6
6334	BARS, BAR-SIZE SHAPES	6		2.8	1.6	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	3	1 688	2.2	1.1
6335	OTHER STAINLESS STEEL	11		14.9	12.3	3610	ELECTRIC HOUSEWARES AND SUPPLIES .	5	3 587	4.6	2.4
6420	OTHER COPPER, BRASS MILL PRODUCTS .	11		18.8	5.8	3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	121	0.3	0.1
6421	FLAT PRODUCTS (SHEETS, ETC.).	10		3.9	2.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	7	6 455	8.3	4.4
6422	TUBULAR PRODUCTS (PIPES, TUBES) . .	5		4.5	1.4	3741	PIPE FITTINGS, VALVES	5	1 048	0.8	0.7
6423	ROD, NONELECTRICAL WIRE	8		5.3	2.4	3742	PLUMBING FIXTURES	5	402	0.3	0.3
6430	ALUMINUM SHAPES, FORMS, ETC.	17		11.8	6.8	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	4	4 920	3.6	3.3
6431	PLATE (.250 INCH AND OVER).	8		1.1	0.6		COMMODITIES N.E.C.	(X)	85	(X)	0.1
6432	SHEET, COIL (.006 TO .249 INCH). . .	11		4.0	2.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	5	7 826	10.1	5.3
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	8		0.8	0.5	4840	ABRASIVES, ABRASIVE MATERIALS . . .	6	369	0.7	0.2
6434	PIPE AND TUBING (INCL. HOLLOW BAR)	10		3.4	2.6						
6435	OTHER EXTRUDED SHAPES	11		1.0	0.9						
6440	NONFERROUS METALS, MINERALS, ORES .	7		13.5	2.7						
6442	NICKEL	6		7.2	2.6						
	COMMODITIES N.E.C.	(X)		(X)	0.1						
8570	OTHER BUILDING MATERIALS.	3		16.3	0.4						
	COMMODITIES N.E.C.	(X)		(X)	2.4						

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X Not applicable.

Z Less than 0.05 percent.

NA Not available.

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TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Atlanta, GA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	3	227	0.5	0.2	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	22	(D)	28.6	14.5		
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	3	206	0.5	0.1	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	8				16.8	2.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	1 722	2.2	1.2	3915	REACH-IN, WALK-IN REFRIGERATORS . .	4				1.8	0.1
6231	WIRE--PLAIN, COATED, BARBED, ETC. .	3	126	0.1	0.1	3916	OTHER REFRIGERATION EQUIPMENT . .	6				10.7	2.0
6232	NAILS AND STAPLES	6	702	0.5	0.5		COMMODITIES N.E.C..	(X)				(X)	0.1
6233	WOVEN, WELDED WIRE FENCING, PARTS	5	513	0.4	0.3		COMMODITIES N.E.C..	(X)	(X)	1.4			
6235	REINFORCEMENT MESH--WELDED, WOVEN	3	334	0.3	0.2		REFRIGERATION EQUIPMENT, SUPPLIES						
	COMMODITIES N.E.C..	(X)	47	(X)	(2)		(SIC 5078) ²						
6260	IRON, STEEL PIPE, TUBING.	4	441	0.6	0.3		TOTAL	10	(D)	(X)	100.0		
6262	STANDARD STEEL PIPE	4	410	0.3	0.3		COMMERCIAL MACHINES AND EQUIPMENT						
	COMMODITIES N.E.C..	(X)	31	(X)	(2)		(SIC 5081)						
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	5	6 373	8.2	4.3		TOTAL	106	103 860	(X)	100.0		
8420	ROOFING, SIOING EQUIPMENT	3	554	0.7	0.4	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	4	421	11.9	0.4		
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5	6 326	8.2	4.3	4110	OFFICE MACHINES AND EQUIPMENT . .	61	24 600	91.0	23.7		
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	3	2 677	3.5	1.8	4111	ADDING, ACCTNG., COMPUTING MACH..	42	11 214	44.6	10.8		
9930	OTHER LABOR, SERVICE RECEIPTS . . .	3	82	18.2	0.1	4112	DUPLICATING MACHINES.	13	2 064	16.2	2.0		
	COMMODITIES N.E.C..	(X)	7 923	(X)	5.4	4113	ADDRESSING, MAILING MACHINES. . .	3	73	4.2	0.1		
	PLUMBING AND HEATING EQUIPMENT,					4114	TYPEWRITERS	32	1 700	11.8	1.6		
	SUPPLIES (HYDRONICS) (SIC 5074)					4115	OTHER OFFICE MACHINES	25	9 549	40.0	9.2		
	TOTAL	53		(X)	100.0	4130	COMMERCIAL KITCHEN EQUIPMENT. . .	8	2 712	23.9	2.6		
3310	ELECTRICAL WIRING SUPPLIES.	4	24.3	5.6		4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	8	2 904	28.7	2.8		
3311	INT. WIRING, CONSTR. MATERIALS. .	4	20.9	4.8		4150	CHINA, GLASSWARE (COMMERCIAL) . .	6	1 276	15.2	1.2		
3312	OUTSIDE CONSTRUCTION MATERIALS. .	3	1.4	0.3		4160	STORE, SERVICE SHOP MACHINES. . .	24	48 106	94.9	46.3		
3313	LIGHTING FIXTURES	4	1.9	0.4		4170	SCALES, BALANCES (EXC. SCIENTIFIC).	4	795	70.0	0.8		
	COMMODITIES N.E.C..	(X)	(X)	(2)		4180	STORE, RESTAURANT FIXTURES, EQUIP..	23	15 639	69.1	15.1		
3610	HARDWARE.	6	3.8	0.4		7610	STATIONERY, OFFICE SUPPLIES	11	576	20.3	0.6		
3614	HAND TOOLS (INCL. POWER), CUTLERY	6	2.0	0.3		7720	OFFICE, COMMERCIAL, BUSINESS FURN..	6	1 885	17.9	1.8		
	COMMODITIES N.E.C..	(X)	(X)	0.1		7870	KITCHEN UTENSILS, TOOLS, ETC. . .	3	391	6.5	0.4		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	17	20.7	10.7		9930	OTHER LABOR, SERVICE RECEIPTS . . .	15	940	7.2	0.9		
3711	WARM-AIR FURNACES (ALL FUELS) . .	14	8.5	5.1			COMMODITIES N.E.C..	(X)	3 615	(X)	3.5		
3712	CENTRAL HEATING, COOLING UNITS. .	4	7.2	1.2			CONSTRUCTION, MINING MACHINERY						
3713	DUCTS, REGISTERS, ETC.	11	7.9	2.8			AND EQUIPMENT (SIC 5082)						
3715	OTHER SPACE HEATING EQUIPMENT . .	8	4.7	1.4			TOTAL	42		(X)	100.0		
	COMMODITIES N.E.C..	(X)	(X)	0.1		4210	CONSTRUCTION, MINING, LOGGING SUP..	42		90.0	80.0		
3720	RESIDENTIAL ELEC. SPACE HEATING . .	3	6.4	0.1		4211	CRAWLER TRACTORS.	17		15.3	19.3		
3730	HYDRONICS EQUIPMENT, SUPPLIES . .	18	21.4	6.1		4212	SELF-PROPELLED SCRAPERS	12		7.3	7.7		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	48	64.2	63.3		4213	TRACTOR SHOVEL LOADERS.	9		8.0	6.9		
3741	PIPE FITTINGS, VALVES	42	8.6	12.0		4214	PARTS AND ATTACHMENTS	24		12.4	17.5		
3742	PLUMBING FIXTURES	40	19.4	24.9		4215	POWER CRANES, DRAGLINES, AND PARTS	16		11.5	9.9		
3743	DRAINAGE SYSTEMS.	32	5.8	6.5		4216	BITUMINOUS MIXERS, PAVERS, ETC. .	9		6.5	2.4		
3744	OTHER PLUMBING EQUIP., SUPPLIES .	41	14.7	19.9		4217	CONCRETE MIXERS, PAVERS, ETC. . .	7		3.0	0.9		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	11	10.5	2.9		4218	GRADERS, ROLLERS (OFF-HIGHWAY). .	15		4.9	5.7		
3811	RES. AND SMALL COM. (UNDER 5 HP)	11	5.6	2.8		4219	OTHER CONSTR., MIN., LOG., EQUIP.	22		10.5	9.6		
	COMMODITIES N.E.C..	(X)	(X)	0.1		4420	GENERAL PURPOSE INDUSTRIAL MACH..	13		6.4	3.8		
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	3	14.6	0.7		4421	ENGINES (INCL. INTERNAL COMBUST.) .	3		0.6	0.4		
4420	GENERAL PURPOSE INDUSTRIAL MACH..	3	18.9	1.5		4422	COMPRESSORS, PUMPS.	9		5.6	2.4		
4610	INDUSTRIAL VALVES, FITTINGS	10	9.5	2.2		4423	CRUSHING MACHINERY AND EQUIPMENT.	4		3.3	0.9		
6250	CAST IRON SOIL PIPE, TUBING	9	6.6	0.4			COMMODITIES N.E.C..	(X)		(X)	0.1		
6260	IRON, STEEL PIPE, TUBING.	14	8.7	2.2		4440	MATERIALS HANDLING EQUIPMENT. . .	11		9.9	5.6		
6261	TUBING (MECHANICAL AND PRESSURE).	5	4.5	0.9		4441	FORK LIFT TRUCKS.	3		4.3	2.4		
6262	STANDARD STEEL PIPE	13	3.2	1.3		4443	CRANES, DERRICKS, HOISTS, ETC. .	7		4.4	2.0		
8570	OTHER BUILDING MATERIALS.	3	10.3	1.0		4445	OTHER MATERIALS-HANDLING EQUIP..	5		2.1	1.0		
	COMMODITIES N.E.C..	(X)	(X)	2.9			COMMODITIES N.E.C..	(X)		(X)	0.2		
	WARM AIR HEATING, AIR-CONDITIONING					4480	USED OR REBUILT MACHINERY, EQUIP..	13		12.5	3.8		
	EQUIPMENT, SUPPLIES (SIC 5075)					4481	USED CONSTRUCTION EQUIPMENT . .	13		6.4	3.5		
	TOTAL	42		(X)	100.0		COMMODITIES N.E.C..	(X)		(X)	0.3		
3440	ROOM AIR CONDITIONERS	11	4.1	1.9		9930	OTHER LABOR, SERVICE RECEIPTS . . .	17		7.5	4.5		
3610	HARDWARE.	3	5.2	0.1			COMMODITIES N.E.C..	(X)		(X)	2.3		
3614	HAND TOOLS (INCL. POWER), CUTLERY	3	3.3	0.1			FARM AND GARDEN MACHINERY AND						
	COMMODITIES N.E.C..	(X)	(X)	(2)			EQUIPMENT (SIC 5083)						
3710	WARM-AIR HEATING, COOLING EQUIPMENT	31	32.9	27.6			TOTAL	40	37 643	(X)	100.0		
3711	WARM-AIR FURNACES (ALL FUELS) . .	24	8.3	11.6		4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	25	8 454	48.0	22.5		
3712	CENTRAL HEATING, COOLING UNITS. .	18	4.9	5.3		4320	FARM, DAIRY MACHINERY, PARTS. . .	31	25 842	87.0	68.7		
3713	DUCTS, REGISTERS, ETC.	21	8.1	9.4		4321	TRACTORS, EQUIPMENT (FARM). . . .	22	5 945	18.8	15.8		
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	3	1.1	0.1		4322	HARVESTING MACHINERY, EQUIPMENT .	16	1 846	7.8	4.9		
3715	OTHER SPACE HEATING EQUIPMENT . .	7	2.2	1.3		4323	LAND PREPARATION MACHINERY, ETC..	14	4 677	20.2	12.4		
3720	RESIDENTIAL ELEC. SPACE HEATING . .	3	1.9	0.4		4324	DAIRY FARM, BARN EQUIPMENT. . . .	3	343	8.7	0.9		
3730	HYDRONICS EQUIPMENT, SUPPLIES . .	6	5.5	0.8		4325	IRRIGATION EQUIPMENT.	3	332	6.3	0.9		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	23.5	0.6		4326	LIGHT INDUSTRIAL EQUIPMENT. . . .	11	10 895	41.7	28.9		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	29	55.8	50.4		4327	MISC. FARM MACHINERY, EQUIPMENT .	16	1 804	7.7	4.8		
3811	RES. AND SMALL COM. (UNDER 5 HP)	28	20.5	33.2									
3812	RES. AND COM. (5 TO 20 HP)	18	9.6	12.5									
3813	INDUS. AND LARGE COM. (OVER 20 HP)	10	5.4	4.8									

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Atlanta, GA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
8750	AGRICULTURAL CHEMICALS.	3	119	5.3	0.3	4670	ROPE, CORDAGE, TWINE (NOT WIRE) . .	5		8.6	0.2
9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	176	4.9	0.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	43		62.8	23.4
	COMMODITIES N.E.C.	(X)	3 652	(X)	8.1						
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					6220	IRON, STEEL PRODUCTS (FLAT)	4		4.9	0.3
	TOTAL	145	137 963	(X)	100.0	6229	COMMODITIES N.E.C.	3		5.4	0.1
							OTHER FLAT IRON, STEEL PRODUCTS .	(X)		(X)	0.3
4120	INDICATING, RECORDING INSTRUMENTS .	4	2 652	26.0	1.9	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	6		49.0	4.6
4410	FOOD PROCESSING MACHINERY, EQUIP. .	7	941	38.0	0.7	6232	NAILS AND STAPLES	3	(D)	36.9	2.0
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	42	45 447	76.0	32.9	6234	WIRE ROPE AND STRAND, EALE TIES .	6		20.0	1.5
						6235	REINFORCEMENT MESH--WELDED, WOVEN	3		13.9	0.7
							COMMODITIES N.E.C.	(X)		(X)	0.4
4430	METALWORKING MACHINERY.	25	13 406	75.2	9.7	6260	IRON, STEEL PIPE, TUBING.	5		16.3	2.0
4431	NEW MACHINE TOOLS	19	9 449	39.3	6.8	6262	STANDARD STEEL PIPE	5		11.9	1.7
4432	MISCELLANEOUS METALWORKING EQUIP.	13	3 959	23.5	2.9		COMMODITIES N.E.C.	(X)		(X)	0.3
4440	MATERIALS HANDLING EQUIPMENT. . . .	44	27 058	93.5	19.6	9760	MISCELLANEOUS LINES	3		36.1	2.1
4441	FORK LIFT TRUCKS.	24	16 972	45.9	12.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	4		2.6	0.1
4442	INDUSTRIAL TRUCKS	9	731	6.3	0.5		COMMODITIES N.E.C.	(X)		(X)	22.7
4443	CRANES, DERRICKS, HOISTS, ETC. . . .	6	1 149	17.4	0.8		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4444	ELEVATORS	3	630	32.3	0.5		TOTAL	72	97 223	(X)	100.0
4445	OTHER MATERIALS-HANDLING EQUIP. . .	26	7 575	27.8	5.5						
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	5110	DENTAL EQUIPMENT, SUPPLIES.	14	9 420	92.5	9.7
4460	PRINTING TRADES MACHINERY, EQUIP. .	8	5 259	75.6	3.8	5111	TEETH	9	646	5.0	0.7
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	20	17 664	84.8	12.8	5112	DENTAL GOLD	8	779	6.1	0.8
4480	USED OR REBUILT MACHINERY, EQUIP. .	16	8 632	65.5	6.3	5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) .	13	4 170	24.6	4.3
4481	USED CONSTRUCTION EQUIPMENT . . .	4	6 272	59.6	4.5	5114	SUNORY MERCHANDISE.	11	3 825	25.1	3.9
4482	USED MACHINE TOOLS	8	1 487	24.6	1.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	11	4 599	76.2	4.7
4483	OTHER USED OR REBUILT MACHINERY . .	5	873	11.2	0.6	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	27	45 078	73.5	46.4
4510	BEARINGS, POWER, TRANSMISSION . . .	3	235	15.2	0.2	5150	OPHTHALMIC PRODUCTS	16	5 532	88.4	5.7
4610	INDUSTRIAL VALVES, FITTINGS	4	224	13.5	0.2	5151	PRESCRIPTION SALES.	6	2 382	50.1	2.5
4840	ABRASIVES, ABRASIVE MATERIALS . . .	5	219	9.5	0.2	5152	OPHTHALMIC MERCHANDISE SALES. . .	9	1 788	27.0	1.3
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	7 524	50.0	5.5	5153	OPTICAL, OPHTHALMIC INSTRUMENTS .	9	1 362	26.2	1.4
9760	MISCELLANEOUS LINES	4	1 466	19.2	1.1						
9930	OTHER LABOR, SERVICE RECEIPTS . . .	15	1 384	8.6	1.0	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	9	24 305	53.0	25.0
	COMMODITIES N.E.C.	(X)	5 810	(X)	4.2	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	9	4 309	36.4	4.4
	INDUSTRIAL SUPPLIES (SIC 5085)					7720	OFFICE, COMMERCIAL, BUSINESS FURN..	3	261	12.0	0.3
	TOTAL	104		(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	72	4.6	0.1
							COMMODITIES N.E.C.	(X)	3 647	(X)	3.8
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	5		2.5	0.2		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)				
3610	HARDWARE	4		17.9	0.5		TOTAL	92	38 889	(X)	100.0
3614	HAND TOOLS (INCL. POWER), CUTLERY	3		6.1	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	6	144	8.4	0.4
	COMMODITIES N.E.C.	(X)		(X)	0.4	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	3	564	16.2	1.5
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5		18.0	1.1	1610	SOAPS AND DETERGENTS.	3	598	21.8	1.5
3741	PIPE FITTINGS, VALVES	4		13.8	0.4	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	25	6 775	96.1	17.4
3742	PLUMBING FIXTURES	3		22.8	0.4	5220	CUSTOMTAIL, JANITORIAL SUPPLIES. . .	29	6 861	71.9	17.6
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	4		4.4	0.2	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	20	13 197	94.9	33.9
	COMMODITIES N.E.C.	(X)		(X)	(Z)	5231	COIN-OPERATED MACHINES, EQUIPMENT	13	3 579	21.2	9.2
4120	INDICATING, RECORDING INSTRUMENTS .	3		11.5	0.1	5232	ALL OTHER COML. LAUNDRY EQUIPMENT	12	3 782	28.0	9.7
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	10		16.7	2.1	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC)	10	5 836	41.6	15.0
4422	COMPRESSORS, PUMPS	9		5.4	1.0	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	3	1 460	88.5	3.8
4425	OTHER GENERAL INDUSTRIAL MACH. . .	6		8.5	1.0	5320	MUNICIPALITY SUPPLIES, EQUIPMENT .	5	2 386	94.5	6.1
	COMMODITIES N.E.C.	(X)		(X)	0.1	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	8	4 251	89.0	10.9
4430	METALWORKING MACHINERY.	4		12.3	0.3	5350	SHOE REPAIR AND RESOLE MATERIALS. .	4	1 237	96.8	3.2
4431	NEW MACHINE TOOLS	3	(D)	10.2	0.2	5351	LEATHER, SOLE AND HEEL.	3	209	11.5	0.5
4432	MISCELLANEOUS METALWORKING EQUIP.	3		7.8	0.1	5352	RUBBER AND OTHER MATERIALS. . . .	4	619	29.2	1.6
4440	MATERIALS HANDLING EQUIPMENT. . . .	5		6.8	0.7	5353	FINDINGS USED IN SHOE REPAIR. . . .	3	409	22.9	1.1
4443	CRANES, DERRICKS, HOISTS, ETC. . . .	4		1.9	0.3	7510	PERSONAL SERVICE PAPERS	3	106	3.8	0.3
4445	OTHER MATERIALS-HANDLING EQUIP. . .	3		2.4	0.3	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	7	120	6.3	0.3
	COMMODITIES N.E.C.	(X)		(X)	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	6	349	7.1	0.9
4510	BEARINGS, POWER, TRANSMISSION . . .	26		50.9	12.7		COMMODITIES N.E.C.	(X)	841	(X)	2.2
4511	BALL, ROLLER BEARINGS	20		23.1	7.0		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)				
4512	OTHER POWER TRANSMISSION EQUIP. . .	21		16.6	5.7		TOTAL	18	24 417	(X)	100.0
4610	INDUSTRIAL VALVES, FITTINGS	24		36.4	9.8	5420	SHIP, BOAT, MARINE PROPULSION MACH.	5	5 613	68.2	23.0
4710	WELDING EQUIPMENT, SUPPLIES	20		90.2	8.6	5430	AIRCRAFT, AVIATION PARTS.	10	10 596	94.2	43.4
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	18		44.6	5.2	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	5	5 543	39.6	22.7
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	15		23.1	3.1	5432	AVIATION PARTS, SUPPLIED, EQUIP..	7	5 051	36.3	20.7
4713	RESISTANCE WELDING SUPPLIES	8		4.7	0.3		COMMODITIES N.E.C.	(X)	2	(X)	(Z)
4820	BOTTLING SUPPLIES	4		63.5	3.1		COMMODITIES N.E.C.	(X)	8 208	(X)	33.6
4840	ABRASIVES, ABRASIVE MATERIALS . . .	13		5.3	0.7						
4850	INDUSTRIAL LEATHER, BELTING, ETC. .	9		6.7	0.7						
4860	MECHANICAL RUBBER GOODS	19		20.6	3.9						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Atlanta, GA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	SCRAP, WASTE MATERIALS (SIC 5093)						DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)				
	TOTAL	66		(X)	100.0		TOTAL	23		(X)	100.0
6610	PREPARED IRON AND STEEL SCRAP . .	25		61.6	26.7	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	13		59.0	38.7
6620	UNPREPARED IRON AND STEEL SCRAP .	13		23.9	2.2	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	12		33.6	32.3
6630	ALLOY STEEL SCRAP	10		9.8	1.3	1430	BEAUTY AIDS (TOILETRIES, ETC.) . .	13		12.1	8.5
6710	WASTE RAGS, TEXTILE WASTE	23		97.3	40.0	1450	DRUGGISTS' SUPPLIES	7		6.9	5.3
6720	WIPING CLOTHS	4		11.7	0.6	1720	NOTIONS (THREAD, BUTTONS, ETC.) .	4		3.7	1.1
6730	WASTE PAPER	10		45.6	8.4	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	4		2.9	0.9
6740	ZINC SCRAP	5	(D)	1.9	0.1	3610	HARDWARE	3	(D)	11.5	0.5
6750	ALUMINUM SCRAP	22		23.7	8.7	5120	SCHOOL EQUIPMENT, SUPPLIES	5		3.8	1.3
6760	SCRAP COPPER, COPPER BASE ALLOY .	25		20.1	7.7	7970	KITCHEN UTENSILS, TOOLS, ETC. . . .	3		10.7	3.3
6770	SCRAP LEAD	16		2.9	0.5						
6780	OTHER NONFERROUS METALLIC SCRAP .	13		13.5	1.9	8610	PHOTOGRAPHIC GOODS	5		3.0	1.9
6790	OTHER WASTE MATERIALS, SCRAP. . .	4		26.1	0.7	8611	CAMERAS, PARTS, ACCESSORIES	5		3.0	1.9
9930	OTHER LABOR, SERVICE RECEIPTS . .	3		2.7	0.1	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	3		3.2	0.9
	COMMODITIES N.E.C.	(X)		(X)	1.1		COMMODITIES N.E.C.	(X)		(X)	5.0
	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094) ²						PIECE GOODS (SIC 5133)				
	TOTAL	30	29 486	(X)	100.0		TOTAL	39	81 354	(X)	100.0
	DURABLE GOODS, N.E.C. (SIC 5099)					1710	YARD OR PIECE GOODS	39	66 596	81.9	81.9
	TOTAL	48		(X)	100.0	1730	KNIT FABRICS, KNITTING YARNS, ETC..	3	10 485	48.5	12.9
9210	LOGS, PILES, PULPWOOD, POLES, ETC..	24		97.3	15.6	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	6	494	3.6	0.6
9310	PHONO, RECORDS, PRERECORDED TAPES .	18	(D)	99.4	75.2		COMMODITIES N.E.C.	(X)	3 779	(X)	4.6
9410	MUSICAL INSTRUMENTS	5		97.5	4.2		NOTIONS AND OTHER DRY GOODS (SIC 5134)				
	COMMODITIES N.E.C.	(X)		(X)	4.9		TOTAL	14	16 801	(X)	100.0
	PRINTING AND WRITING PAPER (SIC 5111)					1710	YARD OR PIECE GOODS	3	789	15.9	4.7
	TOTAL	13		(X)	100.0	1711	COTTON FABRICS	3	694	9.1	4.1
7410	PRINTING, WRITING PAPER	13	(D)	82.4	82.3		COMMODITIES N.E.C.	(X)	95	(X)	0.6
7520	INDUSTRIAL PAPERS	5		30.0	16.2	1720	NOTIONS (THREAD, BUTTONS, ETC.) .	10	10 126	85.5	60.3
	COMMODITIES N.E.C.	(X)		(X)	1.5	1730	KNIT FABRICS, KNITTING YARNS, ETC..	5	4 475	85.0	26.6
	STATIONERY SUPPLIES (SIC 5112)					1731	KNIT FABRICS	4	4 124	54.0	24.5
	TOTAL	62	34 288	(X)	100.0		COMMODITIES N.E.C.	(X)	351	(X)	2.1
4110	OFFICE MACHINES AND EQUIPMENT . . .	20		1 010	12.9		COMMODITIES N.E.C.	(X)	1 411	(X)	8.4
5120	SCHOOL EQUIPMENT, SUPPLIES	6		387	9.7		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136) ²				
7410	PRINTING, WRITING PAPER	21		605	8.1		TOTAL	25	(D)	(X)	100.0
7530	SHIPPING ROOM SUPPLIES	4		143	4.9		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)				
7610	STATIONERY, OFFICE SUPPLIES	62		23 474	68.5		TOTAL	30		(X)	100.0
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	24		2 260	14.5	1710	YARD OR PIECE GOODS	3		11.6	1.9
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	4		178	6.3	1711	COTTON FABRICS	3		6.5	1.4
	COMMODITIES N.E.C.	(X)		6 231	(X)		COMMODITIES N.E.C.	(X)		(X)	0.6
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)					1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	8		21.5	5.3
	TOTAL	41		(X)	100.0	1813	SHIRTS (DRESS AND SPORT)	4		4.5	0.9
1610	SOAPS AND DETERGENTS	3		5.5	0.1	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	7		7.7	3.2
1620	INDUSTRIAL CHEMICALS	3		10.1	0.8	1816	OTHER CLOTHING, FURNISHINGS . . .	3		5.5	0.9
1624	PLASTICS MATERIALS	3		6.0	0.8		COMMODITIES N.E.C.	(X)		(X)	0.4
	COMMODITIES N.E.C.	(X)		(X)	(Z)	1820	WOMEN'S, CHILDREN'S CLOTHING . . .	30	(D)	87.6	87.4
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	6		2.1	0.2	1821	DRESSES, SKIRTS, BLOUSES	14		36.8	29.4
5220	CUSTODIAL, JANITORIAL SUPPLIES . . .	6		9.6	1.0	1822	SUITS, COATS (EXCEPT FUR)	5		11.6	2.5
5221	MACHINES AND EQUIPMENT	6		2.2	0.2	1823	CHILDREN'S INFANTS' WEAR	11		22.6	11.1
5222	CLEANING CHEMICALS, SUPPLIES . . .	6	(D)	7.4	0.7	1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	12		19.7	19.5
						1825	OTHER APPAREL, ACCESSORIES	16		31.7	24.9
7410	PRINTING, WRITING PAPER	7		37.9	9.5		COMMODITIES N.E.C.	(X)		(X)	(Z)
7510	PERSONAL SERVICE PAPERS	24		46.8	37.4	7820	HOUSEHOLD LINENS, DOMESTICS	4		9.0	1.6
7520	INDUSTRIAL PAPERS	37		39.6	37.7	7821	BEDSPREADS, COMFORTERS, BLANKETS.	3		2.8	0.8
7530	SHIPPING ROOM SUPPLIES	10		9.4	1.6		COMMODITIES N.E.C.	(X)		(X)	0.8
7540	PAPERBOARD, 80X80ARD	8		35.8	9.2		COMMODITIES N.E.C.	(X)		(X)	3.7
7610	STATIONERY, OFFICE SUPPLIES	5		9.5	0.5		FOOTWEAR (SIC 5139)				
7615	OTHER OFFICE SUPPLIES	3		3.6	0.2		TOTAL	18		(X)	100.0
	COMMODITIES N.E.C.	(X)		(X)	0.3	1910	SHOES, OTHER FOOTWEAR	18		99.7	99.7
	COMMODITIES N.E.C.	(X)		(X)	2.1	1911	MEN'S, BOYS' SHOES	11	(D)	21.5	26.0
						1912	WOMEN'S, MISSES' SHOES	16		45.2	60.4
						1913	CHILDREN'S, INFANTS' SHOES	7		7.6	8.4
						1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	5		10.9	4.9
							COMMODITIES N.E.C.	(X)		(X)	0.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Atlanta, GA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	GROCERIES, GENERAL LINE (SIC 5141)						CONFECTIONERY (SIC 5145)				
	TOTAL	32	145 449	(X)	100.0		TOTAL	10	13 024	(X)	100.0
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	11	488	1.8	0.3	2410	CONFECTIONERY	10	10 123	77.7	77.7
1430	BEAUTY AIDS (TOILETRIES, ETC.)	11	883	4.3	0.6		COMMODITIES N.E.C.	(X)	2 901	(X)	22.3
1610	SOAPS AND DETERGENTS	19	2 554	4.9	1.8		FISH AND SEAFOODS (SIC 5146) ²				
2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	16	12 078	10.5	8.3		TOTAL	4	(D)	(X)	100.0
2210	BUTTER AND CHEESE	16	764	2.5	0.5		MEAT AND MEAT PRODUCTS (SIC 5147)				
2240	OTHER DAIRY PRODUCTS	8	4 017	4.0	2.8		TOTAL	23	72 938	(X)	100.0
2320	POULTRY	4	1 392	8.2	1.0						
2410	CONFECTIONERY	25	7 424	5.8	5.1	2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	8	3 837	15.6	5.3
2610	MEATS, PROVISIONS	14	14 547	13.2	10.0	2111	FROZEN FRUITS, JUICES	3	216	1.6	0.3
2710	FRESH FRUITS, VEGETABLES	5	5 934	6.0	4.1	2113	FROZEN POULTRY (PACKAGED ONLY)	4	175	1.0	0.2
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	21	5 776	5.1	4.0	2114	FROZEN FISH, SEAFOOD (PKG'D., ONLY)	4	353	2.1	0.5
2830	TEA, SPICES	22	2 722	2.3	1.9	2115	FROZEN MEATS (PACKAGED ONLY)	4	441	2.6	0.6
2840	BAKERY PRODUCTS	5	291	6.1	0.2	2116	FROZEN PREPARED FOODS, ETC.	4	1 405	7.2	1.9
2850	FOOD AND BEVERAGE BASIC MATERIALS	5	31 325	41.4	21.5	2117	OTHER PACKAGED FROZEN FOODS	3	163	3.0	0.2
2860	CANNED, BOTTLED FOODS	31	26 007	17.9	17.9		COMMODITIES N.E.C.	(X)	1 084	(X)	1.5
2861	CANNED, BOTTLED JUICES, DRINKS	25	2 075	1.4	1.4	2210	BUTTER AND CHEESE	5	650	5.2	0.9
2862	CANNED, BOTTLED BARY FOODS	19	4 112	1.9	2.8	2310	EGGS	3	79	1.2	0.1
2863	CANNED, BOTTLED FRUITS, VEGS.	27	12 294	7.3	8.5	2320	POULTRY	4	644	6.0	0.9
2864	CANNED FISH, SEAFOOD	23	1 869	1.2	1.3	2510	FISH, SEAFOOD (FRESH AND FROZEN)	4	1 595	14.7	2.2
2865	CANNED MEATS	24	3 149	2.0	2.2	2610	MEATS, PROVISIONS	23	57 875	79.3	79.3
2866	CANNED MILK	17	766	0.6	0.5	2611	FRESH, FROZEN MEATS	21	51 076	43.8	70.0
2867	OTHER CANNED, BOTTLED FOODS	14	1 742	1.7	1.2	2612	SAUSAGE, MEAT LOAVES	13	1 410	2.4	1.9
2870	SUGAR--REFINED	22	3 350	3.0	2.3	2613	CURED, BOILED, SMOKED MEATS	10	4 206	7.0	5.8
2890	BREAKFAST FOODS	20	2 563	2.2	1.8	2614	OTHER MEAT PRODUCTS	6	1 181	2.3	1.6
2910	FLOUR, RELATED PRODUCTS	21	1 030	2.6	0.7	2920	MARGARINE, SHORTENINGS, ETC.	6	508	2.8	0.7
2920	MARGARINE, SHORTENINGS, ETC.	25	3 718	7.2	2.6	2921	MARGARINE, BUTTER SUBSTITUTES	6	197	0.7	0.3
2921	MARGARINE, BUTTER SUBSTITUTES	18	2 597	4.0	1.8	2922	SHORTENINGS, COOKING OILS	4	311	1.3	0.4
2922	SHORTENINGS, COOKING OILS	23	1 121	1.6	0.8		COMMODITIES N.E.C.	(X)	7 750	(X)	10.6
2930	PET FOODS--ALL KINDS	17	981	2.5	0.7		FRESH FRUITS AND VEGETABLES (SIC 5148)				
2940	DRIED FRUITS, VEGETABLES	12	243	1.1	0.2		TOTAL	68	78 160	(X)	100.0
2950	SOFT DRINKS, BOTTLED WATERS	11	379	1.8	0.3	2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	4	1 052	14.2	1.3
2960	FOODS, N.E.C.	9	3 696	13.6	2.5	2310	EGGS	3	117	2.7	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES	10	236	1.0	0.2	2710	FRESH FRUITS, VEGETABLES	68	75 596	96.7	96.7
7110	CIGARETTES, CIGARS, TOBACCO	17	9 995	9.5	6.9	2711	FRESH FRUITS, BERRIES, MELONS	49	35 979	34.3	46.0
7111	CIGARETTES	17	8 783	4.4	6.0	2712	FRESH VEGETABLES	46	39 617	42.3	50.7
7112	CIGARS	11	224	0.4	0.2	2920	MARGARINE, SHORTENINGS, ETC.	4	802	13.7	1.0
7113	OTHER TOBACCO	13	988	0.7	0.7		COMMODITIES N.E.C.	(X)	593	(X)	0.8
7510	PERSONAL SERVICE PAPERS	16	995	3.1	0.7		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
7520	INDUSTRIAL PAPERS	11	241	1.2	0.2		TOTAL	43	68 585	(X)	100.0
7670	KITCHEN UTENSILS, TOOLS, ETC.	5	360	2.7	0.2	2860	CANNED, BOTTLED FOODS	14	18 299	38.8	26.7
8630	TOYS, GAMES, FIREWORKS, ETC.	3	290	2.6	0.2	2861	CANNED, BOTTLED JUICES, DRINKS	7	1 192	3.0	1.7
8720	FEEDS (MIXED AND OTHER)	6	301	1.6	0.2	2863	CANNED, BOTTLED FRUITS, VEGS.	11	9 411	12.5	13.7
	COMMODITIES N.E.C.	(X)	669	(X)	0.6	2864	CANNED FISH, SEAFOOD	8	1 925	2.9	2.8
	FROZEN FOODS (SIC 5142)					2865	CANNED MEATS	7	2 877	4.4	4.2
	TOTAL	19	28 906	(X)	100.0	2866	CANNED MILK	5	197	0.8	0.3
2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	19	24 575	85.0	85.0	2867	OTHER CANNED, BOTTLED FOODS	5	2 597	7.4	3.8
2111	FROZEN FRUITS, JUICES	8	2 049	8.0	7.1		COMMODITIES N.E.C.	(X)	100	(X)	0.1
2112	FROZEN VEGETABLES, JUICES	5	4 130	15.0	14.3	2870	SUGAR--REFINED	6	12 101	38.9	17.6
2113	FROZEN POULTRY (PACKAGED ONLY)	3	136	1.2	0.5	2890	BREAKFAST FOODS	4	192	1.2	0.3
2114	FROZEN FISH, SEAFOOD (PKG'D., ONLY)	8	7 206	18.4	24.9	2910	FLOUR, RELATED PRODUCTS	5	937	11.2	1.4
2115	FROZEN MEATS (PACKAGED ONLY)	12	8 763	31.3	30.3	2920	MARGARINE, SHORTENINGS, ETC.	7	1 087	5.0	1.6
2116	FROZEN PREPARED FOODS, ETC.	5	1 816	7.1	6.3	2930	PET FOODS--ALL KINDS	6	2 609	8.9	3.8
2117	OTHER PACKAGED FROZEN FOODS	5	475	2.7	1.6	2940	DRIED FRUITS, VEGETABLES	4	188	2.6	0.3
2610	MEATS, PROVISIONS	3	1 345	8.7	4.7	2950	SOFT DRINKS, BOTTLED WATERS	5	1 824	40.1	2.7
2611	FRESH, FROZEN MEATS	3	1 301	5.0	4.5	2960	FOODS, N.E.C.	14	10 098	24.2	14.7
	COMMODITIES N.E.C.	(X)	44	(X)	0.2	7510	PERSONAL SERVICE PAPERS	6	1 138	2.8	1.7
2860	CANNED, BOTTLED FOODS	3	753	5.1	2.6		COMMODITIES N.E.C.	(X)	2 696	(X)	3.9
2870	SUGAR--REFINED	3	405	2.9	1.4						
2920	MARGARINE, SHORTENINGS, ETC.	3	121	5.7	0.4						
	COMMOOITIES N.E.C.	(X)	1 707	(X)	5.9						
	DAIRY PRODUCTS (SIC 5143) ²										
	TOTAL	11	(0)	(X)	100.0						
	POULTRY AND POULTRY PRODUCTS (SIC 5144) ²										
	TOTAL	12	(0)	(X)	100.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Atlanta, GA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	COTTON (SIC 5152) ²						FARM SUPPLIES (SIC 5191)				
	TOTAL	5	5 992	(X)	100.0		TOTAL	64	42 865	(X)	100.0
	GRAIN (SIC 5153) ²					1310	TIRES AND TUBES	13	156	2.7	0.4
	TOTAL	2	(D)	(X)	100.0	1510	PAINTERS' SUPPLIES AND SUNDRIES	4	41	2.3	0.1
	LIVESTOCK (SIC 5154) ²					2930	PET FOODS--ALL KINDS	16	137	3.4	0.3
	TOTAL	4	(D)	(X)	100.0	3120	GRAINS, BEANS, ETC.	16	855	12.9	2.0
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159) ²					3420	MAJOR APPLIANCES, TV SETS, ETC.	3	60	3.2	0.1
	TOTAL	5	(D)	(X)	100.0	3610	HARDWARE	14	596	12.2	1.4
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)					4310	GARDEN MACHINERY, EQUIPMENT, ETC.	11	270	6.9	0.6
	TOTAL	64	67 658	(X)	100.0	4320	FARM, DAIRY MACHINERY, PARTS	11	856	17.0	2.0
1510	PAINTERS' SUPPLIES AND SUNORIES	3	9 947	48.2	14.7	6510	GASOLINE, KEROSENE	4	187	10.9	0.4
1610	SOAPS AND DETERGENTS	15	1 637	30.9	2.4	8710	HAY, STRAW, ALFALFA, OTHER	16	560	12.7	1.3
1620	INDUSTRIAL CHEMICALS	57	45 230	68.3	66.9	8720	FEEDS (MIXED AND OTHER)	39	8 157	40.4	19.0
1621	NAVAL STORES	5	2 218	8.7	3.3	8721	POULTRY, LIVESTOCK FEED	15	2 184	15.8	5.1
1622	EXPLOSIVES	4	1 080	35.6	1.6	8722	FEEDS BOUGHT AND SOLO	32	5 973	22.3	13.9
1623	ALKALIES AND CHLORINES	16	6 676	12.8	9.9	8730	FEED INGREDIENTS	15	8 670	68.1	20.2
1624	PLASTICS MATERIALS	12	8 442	32.7	12.5	8740	FERTILIZER, FERTILIZER MATERIALS	49	10 984	30.5	25.6
1625	COAL TAR PRODUCTS	4	1 378	7.4	2.0	8750	AGRICULTURAL CHEMICALS	46	3 209	16.7	7.5
1627	OTHER INDUS. ORGANIC CHEMICALS	25	10 801	22.1	16.0	8760	SEEDS	42	5 805	33.0	13.5
1628	OTHER INDUS. INORGANIC CHEMICALS	33	14 158	21.2	20.9	8761	SORGHUM SEEDS	10	276	2.4	0.6
	COMMODITIES N.E.C.	(X)	477	(X)	0.7	8762	SEED CORN	26	498	2.5	1.2
5220	CUSTODIAL, JANITORIAL SUPPLIES	5	190	6.3	0.3	8763	CEREAL GRAIN SEEDS (WHEAT, ETC.)	17	1 019	6.5	2.4
8750	AGRICULTURAL CHEMICALS	4	533	10.7	0.8	8764	FIELD SEED FOR FORAGE AND PASTURE	25	2 045	11.5	4.8
	COMMODITIES N.E.C.	(X)	10 121	(X)	15.0	8765	FINE SEEDS FOR LAWN AND TURF	24	1 377	8.2	3.2
	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³					8766	VEGETABLE SEEDS	30	480	3.0	1.1
	TOTAL	31	(D)	(X)	100.0	8767	FLOWER SEEDS AND BULBS	18	110	1.5	0.3
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERPMINALS (SIC 5172) ²					9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	11	1 133	32.1	2.6
	TOTAL	36	(D)	(X)	100.0	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	4	45	4.1	0.1
	BEER AND ALE (SIC 5181)					9930	OTHER LABOR, SERVICE RECEIPTS	12	139	2.8	0.3
	TOTAL	7	55 180	(X)	100.0		COMMODITIES N.E.C.	(X)	1 005	(X)	2.3
7210	BEER, ALE, PORTER, STOUT, ETC.	7	46 237	83.8	83.8		TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
7211	BEER, ALE, ETC.	7	43 988	40.0	79.7		TOTAL	16	80 862	(X)	100.0
7212	STATE, COUNTY, LOCAL TAXES	3	2 249	4.5	4.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	7	409	1.3	0.5
	COMMODITIES N.E.C.	(X)	8 943	(X)	16.2	1430	BEAUTY AIDS (TOILETRIES, ETC.)	7	1 814	3.6	2.2
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					1610	SOAPS AND DETERGENTS	3	80	0.3	0.1
	TOTAL	12	(D)	(X)	100.0	2410	CONFECTIONERY	13	6 876	9.4	8.5
7210	BEER, ALE, PORTER, STOUT, ETC.	3	(X)	(X)	100.0	2411	CANDY (ALL KINDS)	13	5 526	3.9	6.8
7211	BEER, ALE, ETC.	3	(X)	(X)	100.0	2412	CHEWING GUM	12	859	0.7	1.1
	COMMODITIES N.E.C.	(X)	(D)	(X)	100.0	2413	FOUNTAIN FRUITS, SYRUPS	4	337	0.4	0.4
7310	WINE	12	(X)	(X)	100.0	2414	NUTS, OTHER CONFECTIONS	5	154	0.3	0.2
7320	SPIRITS	11	(X)	(X)	100.0	5120	SCHOOL EQUIPMENT, SUPPLIES	5	454	1.4	0.6
	COMMODITIES N.E.C.	(X)	(X)	(X)	100.0	7110	CIGARETTES, CIGARS, TOBACCO	16	68 969	85.3	85.3
						7111	CIGARETTES	16	62 394	41.7	77.2
						7112	CIGARS	13	4 755	3.5	5.9
						7113	OTHER TOBACCO	13	1 820	1.5	2.3
						7510	PERSONAL SERVICE PAPERS	4	261	0.9	0.3
						7520	INDUSTRIAL PAPERS	4	430	1.2	0.5
						9750	SMOKERS' SUPPLIES AND PIPES	4	493	0.9	0.6
							COMMODITIES N.E.C.	(X)	1 076	(X)	1.3
							PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
							TOTAL	22	6 985	(X)	100.0
							NONDURABLE GOODS, N.E.C. (SIC 5199) ²				
							TOTAL	182	133 605	(X)	100.0

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012) ²					3420 MAJOR APPLIANCES, TV SETS, ETC. . . .	3	217	12.7	0.1	
						3610 HARDWARE	9	861	6.2	0.4	
						3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	3	153	5.2	0.1	
	TOTAL	53	232 213	(X)	100.0	6230 IRON AND STEEL WIRE, WIRE PRODUCTS,	18	655	3.0	0.3	
						6232 NAILS AND STAPLES	18	655	1.6	0.3	
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					7850 FLOOR COVERINGS	3	228	2.5	0.1	
	TOTAL	324	210 565	(X)	100.0	8110 LUMBER (ROUGH, DRESSED, FINISHED) .	75	173 179	78.0	71.4	
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	7	328	13.6	0.2	8111 SOFTWOODS (EXCEPT FLOORING) . . .	66	152 301	38.5	62.8	
1112	USED AUTOMOBILES	7	322	7.8	0.2	8112 HARDWOODS (EXCEPT FLOORING) . . .	35	14 452	9.5	6.0	
	COMMODITIES N.E.C.	(X)	6	(X)	(Z)	8113 FLOORING	31	6 426	2.5	2.6	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	4	675	30.4	0.3	8120 PLYWOOD (INCL. CHIPBOARD, PARTICLE)	47	32 424	16.2	13.4	
						8121 HARDWOOD	31	11 680	5.0	4.8	
						8122 SOFTWOOD	35	20 744	10.0	8.6	
1210	MACHINE SHOP SALES AND LABOR. . . .	73	7 662	22.4	3.6	8130 WOOD SHINGLES	31	5 746	3.5	2.4	
1211	PARTS AND EQUIPMENT	62	5 118	10.5	2.4	8140 WOOD MILLWORK (DOORS, WINDOWS) . .	50	16 741	21.2	6.9	
1212	MACHINE SHOP LABOR.	60	2 544	5.1	1.2	8150 METAL MILLWORK (DOORS, ETC.)	18	3 269	23.5	1.3	
1220	NEW AND REBUILT PARTS, ETC.	281	187 952	94.2	89.3	8160 VENEER, OTHER WOOD PRODUCTS . . .	6	755	5.9	0.3	
1230	AUTOMOTIVE GLASS.	7	1 953	43.9	0.9	8410 INSULATION MATERIALS AND BOARD. . .	18	952	4.2	0.4	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	30	3 571	44.7	1.7	8420 ROOFING, SIDING EQUIPMENT	20	2 456	6.6	1.0	
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	8	2 921	80.3	1.4	8421 ASPHALT SHINGLES, ROOFING	17	1 872	4.1	0.8	
1310	TIRES AND TUBES	47	2 452	7.7	1.2	8425 RAIN-CARRYING EQUIPMENT	8	367	1.0	0.2	
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	3	117	12.3	0.1	8426 ALL OTHER TYPES	3	205	1.8	0.1	
3610	HARDWARE	5	165	6.2	0.1		(X)	12	(X)	(Z)	
4840	ABRASIVES, ABRASIVE MATERIALS . . .	4	249	12.8	0.1	8510 BUILDING AND CONSTRUCTION PAPER . .	9	263	2.0	0.1	
6500	PETROLEUM PRODUCTS	43	765	4.9	0.4	8520 WALLBOARD, HARDBOARD.	18	1 323	3.4	0.5	
6620	UNPREPARED IRON AND STEEL SCRAP . .	8	156	6.9	0.1	8570 OTHER BUILDING MATERIALS.	6	2 009	22.1	0.8	
9930	OTHER LABOR, SERVICE RECEIPTS . . .	5	309	16.0	0.1		(X)	1 327	(X)	0.5	
	COMMODITIES N.E.C.	(X)	1 290	(X)	0.6						
	TIRES AND TUBES (SIC 5014)										
	TOTAL	56	63 479	(X)	100.0						
1220	NEW AND REBUILT PARTS, ETC.	17	1 181	7.2	1.9	1510 PAINTERS' SUPPLIES AND SUPPLIES . .	6	459	4.1	0.3	
1225	SUPPLIES AND ACCESSORIES.	16	1 029	3.8	1.6	3610 HARDWARE	7	513	4.9	0.4	
	COMMODITIES N.E.C.	(X)	152	(X)	0.2	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	3	201	3.9	0.1	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	6	677	7.7	1.1	6220 IRON, STEEL PRODUCTS (FLAT)	8	877	7.1	0.6	
1310	TIRES AND TUBES	56	57 573	90.9	90.7	6230 IRON AND STEEL WIRE, WIRE PRODUCTS.	18	1 922	5.5	1.4	
1320	RECAPPED TIRES.	19	3 297	16.1	5.2	6240 IRON, STEEL FINISHED PRODUCTS . . .	6	905	11.6	0.7	
9930	OTHER LABOR, SERVICE RECEIPTS . . .	9	603	4.3	0.9	6430 ALUMINUM SHAPES, FORMS, ETC. . . .	10	1 918	8.8	1.4	
	COMMODITIES N.E.C.	(X)	148	(X)	0.2	7850 FLOOR COVERINGS	6	1 180	17.7	0.9	
	FURNITURE (SIC 5021) ²					8110 LUMBER (ROUGH, DRESSED, FINISHED)	5	656	8.0	0.5	
	TOTAL	65	45 322	(X)	100.0	8120 PLYWOOD (INCL. CHIPBOARD, PARTICLE)	4	255	4.6	0.2	
	HOME FURNISHINGS (SIC 5023)					8130 WOOD SHINGLES	5	251	2.8	0.2	
	TOTAL	85	118 973	(X)	100.0	8140 WOOD MILLWORK (DOORS, WINDOWS) . .	5	954	10.6	0.7	
1710	YARD OR PIECE GOODS	4	2 156	22.4	1.8	8150 METAL MILLWORK (DOORS, ETC.)	9	1 704	7.8	1.2	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	4	591	17.9	0.5	8210 BRICK, BLOCKS, TILE, CLAY, ETC. . . .	33	23 043	52.7	16.7	
3610	HARDWARE	4	1 305	21.8	1.1	8220 CONCRETE PRODUCTS, BUILDING STONE .	12	1 786	11.1	1.3	
7810	CHINA, GLASSWARE, CROCKERY.	8	3 947	81.7	3.3	8230 CEMENT, LIME, PLASTIC, STUCCO	23	3 464	11.6	2.5	
7820	HOUSEHOLD LINENS, DOMESTICS	19	14 564	91.0	12.2	8240 SAND, GRAVEL, CRUSHED STONE	17	3 038	15.7	2.2	
7821	BEOSPREADS, COMFORTERS, BLANKETS.	14	1 655	7.1	1.4	8310 GLASS (FLAT, BRICK, ETC.)	12	14 008	71.2	10.2	
7822	TABLE LINENS	10	894	5.9	0.8	8410 INSULATION MATERIALS AND BOARD. . .	28	10 116	20.1	7.3	
7823	SHEETS, PILLOW CASES.	16	5 659	20.7	4.8	8420 ROOFING, SIDING EQUIPMENT	23	20 821	52.0	15.1	
7824	TOWELS, WASH CLOTHS	16	5 348	18.7	4.5	8510 BUILDING AND CONSTRUCTION PAPER . .	9	1 436	7.7	1.0	
7825	OTHER LINENS, DOMESTICS	13	1 008	4.4	0.8	8520 WALLBOARD, HARDBOARD.	21	13 086	32.3	9.5	
7830	SHADES, VENETIAN BLINDS	7	5 673	51.2	4.8	8530 ADHESIVES, MASTICS	24	10 957	27.9	8.0	
7840	CURTAINS, DRAPES.	12	5 985	44.8	5.0	8540 STRUCTURAL IRON, STEEL	3	472	21.3	0.3	
7850	FLOOR COVERINGS	41	65 000	97.5	54.6	8550 PLASTIC BUILDING MATERIALS.	18	3 551	14.0	2.6	
7851	CARPETS, RUGS	38	42 240	38.0	35.5	8560 PREFABRICATED STRUCTURAL ASSEMBLIES	3	3 415	90.3	2.5	
7852	LINOLEUM, OTHER HARD SURFACE. . . .	24	21 305	23.8	17.9	8570 OTHER BUILDING MATERIALS.	24	14 689	49.4	10.7	
7853	OTHER FLOOR COVERINGS	7	1 454	4.1	1.2		(X)	2 128	(X)	1.5	
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)						
7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	3	445	30.7	0.4						
7870	KITCHEN UTENSILS, TOOLS, ETC.	13	17 545	93.2	14.7						
8630	TOYS, GAMES, FIREWORKS, ETC.	3	103	11.7	0.1						
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	3	224	12.6	0.2						
	COMMODITIES N.E.C.	(X)	1 435	(X)	1.2						
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)										
	TOTAL	109	242 558	(X)	100.0						
						3420 MAJOR APPLIANCES, TV SETS, ETC. . . .	3	217	12.7	0.1	
						3610 HARDWARE	9	861	6.2	0.4	
						3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	3	153	5.2	0.1	
						6230 IRON AND STEEL WIRE, WIRE PRODUCTS,	18	655	3.0	0.3	
						6232 NAILS AND STAPLES	18	655	1.6	0.3	
						7850 FLOOR COVERINGS	3	228	2.5	0.1	
						8110 LUMBER (ROUGH, DRESSED, FINISHED) .	75	173 179	78.0	71.4	
						8111 SOFTWOODS (EXCEPT FLOORING) . . .	66	152 301	38.5	62.8	
						8112 HARDWOODS (EXCEPT FLOORING) . . .	35	14 452	9.5	6.0	
						8113 FLOORING	31	6 426	2.5	2.6	
						8120 PLYWOOD (INCL. CHIPBOARD, PARTICLE)	47	32 424	16.2	13.4	
						8121 HARDWOOD	31	11 680	5.0	4.8	
						8122 SOFTWOOD	35	20 744	10.0	8.6	
						8130 WOOD SHINGLES	31	5 746	3.5	2.4	
						8140 WOOD MILLWORK (DOORS, WINDOWS) . .	50	16 741	21.2	6.9	
						8150 METAL MILLWORK (DOORS, ETC.)	18	3 269	23.5	1.3	
						8160 VENEER, OTHER WOOD PRODUCTS . . .	6	755	5.9	0.3	
						8410 INSULATION MATERIALS AND BOARD. . .	18	952	4.2	0.4	
						8420 ROOFING, SIDING EQUIPMENT	20	2 456	6.6	1.0	
						8421 ASPHALT SHINGLES, ROOFING	17	1 872	4.1	0.8	
						8425 RAIN-CARRYING EQUIPMENT	8	367	1.0	0.2	
						8426 ALL OTHER TYPES	3	205	1.8	0.1	
							(X)	12	(X)	(Z)	
						8510 BUILDING AND CONSTRUCTION PAPER . .	9	263	2.0	0.1	
						8520 WALLBOARD, HARDBOARD.	18	1 323	3.4	0.5	
						8570 OTHER BUILDING MATERIALS.	6	2 009	22.1	0.8	
							(X)	1 327	(X)	0.5	
						CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					
						TOTAL	106	137 805	(X)	100.0	
						1510 PAINTERS' SUPPLIES AND SUPPLIES . .	6	459	4.1	0.3	
						3610 HARDWARE	7	513	4.9	0.4	
						3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	3	201	3.9	0.1	
						6220 IRON, STEEL PRODUCTS (FLAT)	8	877	7.1	0.6	
						6230 IRON AND STEEL WIRE, WIRE PRODUCTS.	18	1 922	5.5	1.4	
						6240 IRON, STEEL FINISHED PRODUCTS . . .	6	905	11.6	0.7	
						6430 ALUMINUM SHAPES, FORMS, ETC. . . .	10	1 918	8.8	1.4	
						7850 FLOOR COVERINGS	6	1 180	17.7	0.9	
						8110 LUMBER (ROUGH, DRESSED, FINISHED)	5	656	8.0	0.5	
						8120 PLYWOOD (INCL. CHIPBOARD, PARTICLE)	4	255	4.6	0.2	
						8130 WOOD SHINGLES	5	251	2.8	0.2	
						8140 WOOD MILLWORK (DOORS, WINDOWS) . .	5	954	10.6	0.7	
						8150 METAL MILLWORK (DOORS, ETC.)	9	1 704	7.8	1.2	
						8210 BRICK, BLOCKS, TILE, CLAY, ETC. . . .	33	23 043	52.7	16.7	
						8220 CONCRETE PRODUCTS, BUILDING STONE .	12	1 786	11.1	1.3	
						8230 CEMENT, LIME, PLASTIC, STUCCO	23	3 464	11.6	2.5	
						8240 SAND, GRAVEL, CRUSHED STONE	17	3 038	15.7	2.2	
						8310 GLASS (FLAT, BRICK, ETC.)	12	14 008	71.2	10.2	
						8410 INSULATION MATERIALS AND BOARD. . .	28	10 116	20.1	7.3	
						8420 ROOFING, SIDING EQUIPMENT	23	20 821	52.0	15.1	
						8510 BUILDING AND CONSTRUCTION PAPER . .	9	1 436	7.7	1.0	
						8520 WALLBOARD, HARDBOARD.	21	13 086	32.3	9.5	
						8530 ADHESIVES, MASTICS	24	10 957	27.9	8.0	
						8540 STRUCTURAL IRON, STEEL	3	472	21.3	0.3	
						8550 PLASTIC BUILDING MATERIALS.	18	3 551	14.0	2.6	
						8560 PREFABRICATED STRUCTURAL ASSEMBLIES	3	3 415	90.3	2.5	
						8570 OTHER BUILDING MATERIALS.	24	14 689	49.4	10.7	
							(X)	2 128	(X)	1.5	
						SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					
						TOTAL	57	73 432	(X)	100.0	
						8620 SPORTING, ATHLETIC GOODS, BICYCLES.	38	53 083	94.6	72.3	
						8650 BILLIARDS, POOL, BOWLING EQUIPMENT.	3	1 639	93.1	2.2	
						8660 THEATER, STUDIO EQUIPMENT	5	1 674	93.6	2.3	
						8670 OTHER RECREATION, HOBBY GOODS . . .	11	10 693	91.8	14.6	
							(X)	6 343	(X)	8.6	
						COMMODITIES N.E.C.					
						TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					6440 NONFERROUS METALS, MINERALS, ORES	7				
	TOTAL	29	(X)	100.0	6443 TIN, LEAD, ZINC, ETC.	6	(D)	21.8	3.5		
8610	PHOTOGRAPHIC GOODS.	29		98.3	COMMODITIES N.E.C.	(X)	(X)	11.7	2.9		
8611	CAMERAS, PARTS, ACCESSORIES	23		36.5				(X)	1.5		
8612	PROJECTION APPARATUS.	16		12.5							
8613	DEVELOPING, PRINTING EQUIPMENT. . .	21	(O)	12.4	COAL AND OTHER MINERALS AND ORES						
8614	SENSITIZED, UNEXPOSED PHOTO. FILM	20		16.6	(SIC 5052) ²						
8615	OTHER PHOTOGRAPHIC GOODS.	17		9.1	TOTAL	5	(D)	(X)	100.0		
9930	OTHER LABOR, SERVICE RECEIPTS	5		3.0	ELEC. APPARATUS AND EQUIP.,						
	COMMODITIES N.E.C.	(X)		(X)	WIRING SUPPLIES, CONSTRUCTION						
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)				MATERIALS (SIC 5063)						
	TOTAL	92	(X)	100.0	TOTAL	136	149 628	(X)	100.0		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4		6.5	3310 ELECTRICAL WIRING SUPPLIES.	129	133 596	91.6	89.3		
3741	PIPE FITTINGS, VALVES	4		2.2	3311 INT. WIRING, CONSTR. MATERIALS. . .	101	59 974	27.2	40.1		
	COMMODITIES N.E.C.	(X)		(X)	3312 OUTSIDE CONSTRUCTION MATERIALS. . .	53	18 075	11.5	12.1		
4610	INDUSTRIAL VALVES, FITTINGS	4		23.5	3313 LIGHTING FIXTURES	97	25 345	11.7	17.0		
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	11		11.8	3314 ELECTRIC LAMPS.	79	8 023	4.2	5.4		
6211	SHEET BARS, TIN PLATE BARS.	3		17.0	3315 MOTORS, GENERATORS, ETC.	71	22 139	12.2	14.8		
6212	WIRE RODS	4		2.6	3320 TELEPHONE AND SIGNAL EQUIPMENT. . .	13	3 960	14.3	2.6		
6216	OTHER SEMIFINISHED IRON, STEEL. . .	5		2.9	3420 MAJOR APPLIANCES, TV SETS, ETC. . .	4	387	7.0	0.3		
	COMMODITIES N.E.C.	(X)		(X)	3430 ELECTRIC HOUSEWARES AND SUPPLIES. .	10	4 106	12.3	2.7		
6220	IRON, STEEL PRODUCTS (FLAT)	37		34.9	3440 ROOM AIR CONDITIONERS	8	97	0.6	0.1		
6221	PLATES	20		14.6	3510 ELECTRONIC TUBES, PARTS, ETC.	12	2 539	13.9	1.7		
6222	STRIP (HOT, COLD-ROLLED).	18		3.7	3511 ELECTRONIC TUBES.	7	374	1.5	0.2		
6223	SHEETS (COLD-ROLLED).	19		5.8	3514 ACCESSORIES, TESTING EQUIPMENT. . .	4	603	11.3	0.4		
6224	SHEETS (HOT-ROLLED)	20		3.3	3515 INTERCOMMUNICATIONS EQUIPMENT. . .	5	341	4.8	0.2		
6225	BLACKPLATE.	3		4.5	COMMODITIES N.E.C.	(X)	1 221	(X)	0.8		
6226	SHEETS (GALVANIZED, OTHER COATED)	14		5.5	3610 HARDWARE.	6	506	8.4	0.3		
6229	OTHER FLAT IRON, STEEL PRODUCTS . .	6		3.2	3710 WARM-AIR HEATING, COOLING EQUIPMENT	8	572	3.6	0.4		
	COMMODITIES N.E.C.	(X)		(X)	3720 RESIDENTIAL ELEC. SPACE HEATING . .	11	498	3.6	0.3		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	22		23.7	3730 HYDROLOGICS EQUIPMENT, SUPPLIES . .	4	158	3.6	0.1		
6231	WIRE—PLAIN, COATED, BARBED, ETC. . .	10		12.2	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	7	773	11.7	0.5		
6232	NAILS AND STAPLES	6		32.5	3810 CENTRAL AIR-CONDITIONING EQUIPMENT.	6	312	5.5	0.2		
6233	WOVEN, WELDED WIRE FENCING, PARTS	5		4.6	3910 COMMERCIAL REFRIGERATION EQUIPMENT.	6	126	0.7	0.1		
6234	WIRE ROPE AND STRAND, BALE TIES . .	5		8.6	9930 OTHER LABOR, SERVICE RECEIPTS . . .	10	713	10.7	0.5		
6235	REINFORCEMENT MESH—WELDED, WOVEN	4		0.4	COMMODITIES N.E.C.	(X)	1 285	(X)	0.9		
6240	IRON, STEEL FINISHED PRODUCTS . . .	28		34.7	ELECTRICAL APPLIANCES AND TV						
6242	BAR-SIZE SHAPES, HOT-ROLLED	20		6.6	AND RADIO SETS (SIC 5064)						
6243	BAR-SIZE SHAPES, COLD-FINISHED . . .	19		6.8	TOTAL	46	229 947	(X)	100.0		
6244	CONCRETE REINFORCEMENT BARS	10		5.7	3310 ELECTRICAL WIRING SUPPLIES.	4	429	14.1	0.2		
6245	STRUCTURAL SHAPES	22		11.8	3311 INT. WIRING, CONSTR. MATERIALS. . .	3	165	4.1	0.1		
6248	OTHER FINISHED PRODUCTS	5	(D)	4.5	COMMODITIES N.E.C.	(X)	264	(X)	0.1		
	COMMODITIES N.E.C.	(X)		(X)	3410 NONCONSOLE RADIOS AND PHONOGRAPHS .	11	4 967	5.2	2.2		
6260	IRON, STEEL PIPE, TUBING.	16		20.7	3420 MAJOR APPLIANCES, TV SETS, ETC. . .	41	144 840	78.5	63.0		
6261	TUBING (MECHANICAL AND PNEUMATIC)	12		7.4	3430 ELECTRIC HOUSEWARES AND SUPPLIES. .	8	48 032	49.0	20.9		
6262	STANDARD STEEL PIPE	11		8.7	3440 ROOM AIR CONDITIONERS	13	6 511	4.9	2.8		
6270	OTHER CARBON STEEL PRODUCTS	6		22.2	3510 ELECTRONIC TUBES, PARTS, ETC.	14	4 955	4.6	2.2		
6320	ALLOY STEEL	24		18.1	3610 HARDWARE.	3	422	7.3	0.2		
6321	BAR-SIZE SHAPES, HOT-ROLLED OR COLD-FINISHED	14		7.0	3710 WARM-AIR HEATING, COOLING EQUIPMENT	6	2 413	2.6	1.0		
6322	TOOL STEEL BARS	15		4.2	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	4	361	8.7	0.2		
6325	OTHER ALLOY STEEL	8		4.3	3810 CENTRAL AIR-CONDITIONING EQUIPMENT.	4	428	1.2	0.2		
	COMMODITIES N.E.C.	(X)		(X)	PARTS, SUPPLIES, AND ACCESSORIES. . .	6	778	1.2	0.3		
6330	STAINLESS STEEL	31		29.6	4310 GARDEN MACHINERY, EQUIPMENT, ETC. .	3	1 489	2.3	0.6		
6331	PLATES	13		6.1	7710 HOUSEHOLD FURNITURE, SLEEP EQUIP. .	3	1 513	11.4	0.7		
6332	STRIP	6		3.2	7850 FLOOR COVERINGS	6	5 961	5.5	2.6		
6333	SHEETS	16		4.6	8820 JEWELRY, SILVERWARE, TROPHIES . . .	3	172	1.3	0.1		
6334	BAR-SIZE SHAPES	15		7.1	9310 PHONO. RECORDS, PRERECORDED TAPES .	4	1 005	1.6	0.4		
6335	OTHER STAINLESS STEEL	15		8.6	COMMODITIES N.E.C.	(X)	5 671	(X)	2.5		
6410	COPPER WIRE (ELECTRICAL ONLY)	6		8.7	ELECTRONIC PARTS AND EQUIPMENT						
6420	OTHER COPPER, BRASS MILL PRODUCTS .	19		41.6	(SIC 5065)						
6421	FLAT PRODUCTS (SHEETS, ETC.).	14		14.0	TOTAL	104	130 643	(X)	100.0		
6422	TUBULAR PRODUCTS (PIPES, TUBES) . .	10		5.0	3310 ELECTRICAL WIRING SUPPLIES.	7	564	2.1	0.4		
6423	ROD, NONELECTRICAL WIRE	9		19.9	3311 INT. WIRING, CONSTR. MATERIALS. . .	3	130	3.9	0.1		
	COMMODITIES N.E.C.	(X)		(X)	3315 MOTORS, GENERATORS, ETC.	6	405	0.9	0.3		
6430	ALUMINUM SHAPES, FORMS, ETC.	33		28.2	COMMODITIES N.E.C.	(X)	29	(X)	(2)		
6431	PLATE (.250 INCH AND OVER)	19		4.6	3410 NONCONSOLE RADIOS AND PHONOGRAPHS .	6	307	10.4	0.2		
6432	SHEET, COIL (.006 TO .249 INCH) . . .	25		4.6	3420 MAJOR APPLIANCES, TV SETS, ETC. . .	7	325	16.1	0.2		
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	17		4.0	3510 ELECTRONIC TUBES, PARTS, ETC.	104	127 613	97.7	97.7		
6434	PIPE AND TUBING (INCL. HOLLOW BAR)	17		1.9	9930 OTHER LABOR, SERVICE RECEIPTS . . .	7	783	12.1	0.6		
6435	OTHER EXTRUDED SHAPES	15		11.1	COMMODITIES N.E.C.	(X)	1 051	(X)	0.8		
	COMMODITIES N.E.C.	(X)		(X)							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	HARDWARE (SIC 5072)						COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²				
	TOTAL	79	72 023	(X)	100.0		TOTAL	142	69 664	(X)	100.0
1510	PAINTERS' SUPPLIES AND SUPPLIES	13	2 643	9.0	3.7		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
3310	ELECTRICAL WIRING SUPPLIES	8	1 282	5.5	1.8		TOTAL	52	57 753	(X)	100.0
3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	52	1.3	0.1		1510 PAINTERS' SUPPLIES AND SUPPLIES	3	87	1.9	0.2
3610	HARDWARE	79	52 769	73.3	73.3		4210 CONSTRUCTION, MINING, LOGGING SUP.	52	49 117	85.0	85.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5	2 116	9.7	2.9		4211 CRAWLER TRACTORS	28	15 736	26.1	27.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	5	1 952	9.0	2.7		4212 SELF-PROPELLED SCRAPERS	6	882	4.3	1.5
4420	GENERAL PURPOSE INDUSTRIAL MACH.	4	329	4.9	0.5		4213 TRACTOR SHOVEL LOADERS	16	7 786	16.8	13.5
4840	ABRASIVES, ABRASIVE MATERIALS	8	350	3.0	0.5		4214 PARTS AND ATTACHMENTS	28	7 075	10.4	12.3
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	0	505	4.1	0.7		4215 POWER CRANES, CRANES, AND PARTS	11	6 037	20.9	10.5
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	646	9.2	0.9		4217 CONCRETE MIXERS, PAVERS, ETC.	5	229	1.6	0.4
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	11	546	5.0	0.8		4218 GRADERS, ROLLERS (OFF-HIGHWAY)	11	1 898	5.4	3.3
6240	IRON, STEEL FINISHED PRODUCTS	4	240	6.3	0.3		4219 OTHER CONSTR., MIN., LOG., EQUIP.	(X)	205	(X)	0.4
7870	KITCHEN UTENSILS, TOOLS, ETC.	5	3 070	14.3	4.3		4310 GARDEN MACHINERY, EQUIPMENT, ETC.	4	108	7.4	0.2
8150	METAL MILLWORK (DOORS, ETC.)	4	660	10.9	0.9		4320 FARM, DAIRY MACHINERY, PARTS	3	87	7.5	0.2
8570	OTHER BUILDING MATERIALS	4	615	9.4	0.9		4420 GENERAL PURPOSE INDUSTRIAL MACH.	15	1 959	10.1	3.4
8620	SPORTING, ATHLETIC GOODS, BICYCLES	3	1 058	5.5	1.5		4422 COMPRESSORS, PUMPS	12	1 270	5.4	2.2
9930	OTHER LABOR, SERVICE RECEIPTS	5	457	15.9	0.6		COMMODITIES N.E.C.	(X)	689	(X)	1.2
	COMMODITIES N.E.C.	(X)	2 733	(X)	3.8		4480 USED OR REBUILT MACHINERY, EQUIP.	14	1 848	13.6	3.2
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)						9930 OTHER LABOR, SERVICE RECEIPTS	20	3 404	10.0	5.9
	TOTAL	115	96 669	(X)	100.0		COMMODITIES N.E.C.	(X)	1 143	(X)	2.0
3310	ELECTRICAL WIRING SUPPLIES	6	476	13.3	0.5	4480	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
3440	ROOM AIR CONDITIONERS	3	155	4.3	0.2	9930	TOTAL	32	28 047	(X)	100.0
3610	HARDWARE	11	382	4.4	0.4		3610 HARDWARE	4	2 763	22.2	9.9
3710	WARM-AIR HEATING, COOLING EQUIPMENT	42	5 173	12.7	5.4		4310 GARDEN MACHINERY, EQUIPMENT, ETC.	24	12 444	48.6	44.4
3720	RESIDENTIAL ELEC. SPACE HEATING	6	468	8.3	0.5		4311 POWER LAWNMOWERS	22	7 519	26.1	26.8
3730	HYDRONICS EQUIPMENT, SUPPLIES	59	19 121	33.4	19.8		4312 OTHER GARDEN MACHINERY, EQUIPMENT	14	4 925	17.1	17.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	100	61 053	68.6	63.2		4320 FARM, DAIRY MACHINERY, PARTS	18	7 144	46.7	25.5
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	5	108	3.3	0.1		4321 TRACTORS, EQUIPMENT (FARM)	14	1 815	7.9	6.5
3820	PARTS, SUPPLIES, AND ACCESSORIES	3	280	8.9	0.3		4322 HARVESTING MACHINERY, EQUIPMENT	6	275	4.0	1.0
4610	INDUSTRIAL VALVES, FITTINGS	16	2 515	13.3	2.6		4323 LAMB PREPARATION MACHINERY, ETC.	5	193	3.8	0.7
6250	CAST IRON SOIL PIPE, TUBING	28	1 784	8.2	1.8		4324 DAIRY FARM, BARN EQUIPMENT	5	567	3.9	2.0
6260	IRON, STEEL PIPE, TUBING	3A	2 747	8.5	2.8		4325 IRRIGATION EQUIPMENT	3	232	11.3	0.8
9930	OTHER LABOR, SERVICE RECEIPTS	3	200	11.8	0.2		4326 LIGHT INDUSTRIAL EQUIPMENT	5	1 505	19.2	5.4
	COMMODITIES N.E.C.	(X)	2 207	(X)	2.3		4327 MISC. FARM MACHINERY, EQUIPMENT	7	2 557	15.5	9.1
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)						8620 SPORTING, ATHLETIC GOODS, BICYCLES	3	642	5.3	2.3
	TOTAL	44		(X)	100.0		8740 FERTILIZER, FERTILIZER MATERIALS	3	175	8.0	0.6
3420	MAJOR APPLIANCES, TV SETS, ETC.	4		2.0	0.5		9930 OTHER LABOR, SERVICE RECEIPTS	7	278	9.7	1.0
3440	ROOM AIR CONDITIONERS	13		15.9	7.5		COMMODITIES N.E.C.	(X)	4 601	(X)	16.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	34		47.2	34.7		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3711	WARM-AIR FURNACES (ALL FUELS)	20		7.7	8.1		TOTAL	183	174 826	(X)	100.0
3712	CENTRAL HEATING, COOLING UNITS	17		10.8	7.7		3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	4	848	35.2	0.5
3713	DUCTS, REGISTERS, ETC.	25		14.9	13.8		4210 CONSTRUCTION, MINING, LOGGING SUP.	5	583	13.9	0.3
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	5		6.1	1.2		COMMODITIES N.E.C.	3	394	14.8	0.2
3715	OTHER SPACE HEATING EQUIPMENT	10		11.9	3.9		4219 OTHER CONSTR., MIN., LOG., EQUIP.	(X)	189	(X)	0.1
3720	RESIDENTIAL ELEC. SPACE HEATING	4		55.7	9.1		4410 FOOD PROCESSING MACHINERY, EQUIP.	13	8 066	91.6	4.6
3730	HYDRONICS EQUIPMENT, SUPPLIES	5		27.0	4.4		4411 DAIRY, MILK PRODUCTS MACHINERY	3	972	8.9	0.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3		9.5	1.3		4412 OTHER FOOD PROCESSING MACHINERY	11	7 094	48.0	4.1
3741	PIPE FITTINGS, VALVES	3		3.0	0.4		4420 GENERAL PURPOSE INDUSTRIAL MACH.	45	29 736	83.3	17.0
	COMMODITIES N.E.C.	(X)		(X)	0.9		4430 METALWORKING MACHINERY	44	32 570	74.4	18.6
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	20		43.2	25.1		4431 NEW MACHINE TOOLS	36	27 674	39.3	15.8
3811	RES. AND SMALL COM. (UNDER 5 HP)	13		6.4	5.0		4432 MISCELLANEOUS METALWORKING EQUIP.	23	4 896	13.9	2.8
3812	RES. AND COM. (5 TO 20 HP)	19		17.5	17.6		4440 MATERIALS HANDLING EQUIPMENT	51	41 014	86.9	23.5
3813	INDUS. AND LARGE COM. (OVER 20 HP)	8		7.0	2.4		4460 PRINTING TRADES MACHINERY, EQUIP.	9	9 811	78.8	5.6
3820	PARTS, SUPPLIES, AND ACCESSORIES	14		23.3	10.4		4470 OTHER SPECIAL INDUSTRY MACHINERY	31	29 811	96.4	17.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT	10		9.6	4.0		4471 PAPER INDUSTRIES MACHINERY	3	231	31.9	0.1
3914	ICE-MAKING MACHINES	3		5.1	2.6		4472 TEXTILE INDUSTRY MACHINERY	17	13 822	60.0	7.9
3915	REACH-IN, WALK-IN REFRIGERATORS	5		3.4	0.6		4474 OTHER SPECIAL PURPOSES MACHINERY	14	14 606	52.9	8.4
3916	OTHER REFRIGERATION EQUIPMENT	4		2.0	0.3		COMMODITIES N.E.C.	(X)	1 152	(X)	0.7
	COMMODITIES N.E.C.	(X)		(X)	0.4						
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078) ²										
	TOTAL	10		(0)	(X)	100.0					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4480	USE OR REBUILT MACHINERY, EQUIP.	21	6 425	40.4	3.7	5310	UPHOLSTERERS' FABRICS, SUPPLIES	4	6 622	98.6	11.5
4710	WELDING EQUIPMENT, SUPPLIES	4	165	7.7	0.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT.	8	3 678	92.4	6.4
4840	ABRASIVES, ABRASIVE MATERIALS	5	493	13.2	0.3	5330	OTHER SERVICE BUSINESS EQUIPMENT.	8	13 395	99.1	23.2
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	639	34.1	0.4	5350	SHOE REPAIR AND RESOLE MATERIALS.	10	6 861	99.4	11.9
9930	OTHER LABOR, SERVICE RECEIPTS	20	5 085	18.8	2.9	7510	PERSONAL SERVICE PAPERS	3	197	5.8	0.3
	COMMODITIES N.E.C.	(X)	9 580	(X)	5.5	9620	WIGS, SWITCHES, TOUPEES, ETC.	10	258	9.5	0.4
	INDUSTRIAL SUPPLIES (SIC 5085)						COMMODITIES N.E.C.	(X)	1 795	(X)	3.1
	TOTAL	155	109 532	(X)	100.0		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5086)				
1510	PAINTERS' SUPPLIES AND SUPPLIES	7	324	5.1	0.3		TOTAL	13	8 227	(X)	100.0
3610	HARDWARE	4	541	16.2	0.5						
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8	514	6.1	0.5	5420	SHIP, BOAT, MARINE PROPULSION MACH.	8	1 342	62.5	16.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3	141	11.4	0.1						
4420	GENERAL PURPOSE INDUSTRIAL MACH.	8	1 128	18.7	1.0	5430	AIRCRAFT, AVIATION PARTS.	3	1 793	100.0	21.8
4430	METALWORKING MACHINERY.	6	2 076	26.1	1.9	5432	AVIATION PARTS, SUPPLIES, EQUIP.	3	1 657	55.0	20.1
4431	NEW MACHINE TOOLS	5	1 387	12.1	1.3		COMMODITIES N.E.C.	(X)	136	(X)	1.7
4432	MISCELLANEOUS METALWORKING EQUIP.	4	689	7.1	0.6		COMMODITIES N.E.C.	(X)	5 092	(X)	01.9
4440	MATERIALS HANDLING EQUIPMENT.	7	165	2.6	0.2		SCRAP, WASTE MATERIALS (SIC 5093)				
4510	BEARINGS, POWER, TRANSMISSION	39	21 804	72.4	19.9		TOTAL	145		(X)	100.0
4511	BALL, ROLLER BEARINGS	30	11 296	33.3	10.3						
4512	OTHER POWER TRANSMISSION EQUIP.	27	10 508	24.7	9.6	6610	PREPARED IRON AND STEEL SCRAP	45		66.0	25.4
4610	INDUSTRIAL VALVES, FITTINGS	23	16 264	68.3	14.8	6620	UNPREPARED IRON AND STEEL SCRAP	29		14.3	3.4
4710	WELDING EQUIPMENT, SUPPLIES	30	15 046	81.7	13.7	6630	ALLOY STEEL SCRAP	25		7.7	1.6
4711	GAS-WELDING SUPPLIES, EQUIPMENT	29	10 114	31.3	9.2	6640	NICKEL ALLOY.	19		5.9	1.3
4712	ARC-WELDING SUPPLIES, EQUIPMENT	21	4 427	18.4	4.0	6660	SPECIAL METALS (TITANIUM, ETC.)	3		3.1	0.1
4713	RESISTANCE WELDING SUPPLIES	9	505	4.5	0.5	6710	WASTE RAGS, TEXTILE WASTE	32		94.7	22.0
4810	RECONDITIONED DRUMS AND BARRELS	6	1 384	100.0	1.3	6720	WIPING CLOTHS	13		21.5	0.8
4820	BOTTLING SUPPLIES	5	4 278	100.0	3.9	6730	WASTE PAPER	32	(D)	90.2	15.6
4840	ABRASIVES, ABRASIVE MATERIALS	22	3 577	18.7	3.3	6740	ZINC SCRAP.	18		3.2	0.7
4850	INDUSTRIAL LEATHER, BELTING, ETC.	11	164	3.2	0.1	6750	ALUMINUM SCRAP.	50		13.1	4.4
4860	MECHANICAL RUBBER GOODS	24	9 384	52.1	8.6						
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	3	337	12.1	0.3	6760	SCRAP COPPER, COPPER BASE ALLOY	55		50.6	18.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	56	24 630	60.3	22.5	6770	SCRAP LEAD.	47		9.3	2.9
6260	IRON, STEEL PIPE, TUBING.	5	1 055	16.3	1.0	6780	OTHER NONFERROUS METALLIC SCRAP	34		16.2	2.8
9930	OTHER LABOR, SERVICE RECEIPTS	8	229	5.5	0.2	6790	OTHER WASTE MATERIALS, SCRAP.	10		35.8	0.5
	COMMODITIES N.E.C.	(X)	6 491	(X)	5.9	9930	OTHER LABOR, SERVICE RECEIPTS	4		2.0	0.2
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)						COMMODITIES N.E.C.	(X)		(X)	0.1
	TOTAL	125	143 933	(X)	100.0		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)				
5110	DENTAL EQUIPMENT, SUPPLIES.	18	22 188	96.4	15.4		TOTAL	75		(X)	100.0
5111	TEETH	13	622	2.5	0.4						
5112	DENTAL GOLD	12	736	2.9	0.5	8810	PRECIOUS STONES (CUT) AND METALS.	26		93.7	41.6
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.)	16	13 526	34.3	9.4						
5114	SUNDRY MERCHANDISE.	15	7 303	27.9	5.1	8820	JEWELRY, SILVERWARE, TROPHIES	58		89.3	56.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	15		44.5	10.7
5120	SCHOOL EQUIPMENT, SUPPLIES.	18	20 296	95.2	14.1	8822	COSTUME JEWELRY	34	(D)	60.4	32.8
5121	EQUIPMENT (INCLUDING FURNITURE)	12	4 719	39.9	3.3	8823	JEWELERS' TOOLS, FINDINGS, ETC.	13		54.5	9.6
5122	SUPPLIES.	9	15 577	55.8	10.8	8824	SILVERWARE, PLATED WARE, ETC.	8		21.3	2.9
5130	CHURCH EQUIPMENT, SUPPLIES.	3	1 749	100.0	1.2		COMMODITIES N.E.C.	(X)		(X)	(Z)
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	40	41 013	77.9	28.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	4		15.3	0.5
5150	OPHTHALMIC PRODUCTS	23	6 169	98.2	4.3		COMMODITIES N.E.C.	(X)		(X)	1.8
5151	PRESCRIPTION SALES.	11	1 427	38.5	1.0		DURABLE GOODS, N.E.C. (SIC 5099)				
5152	OPHTHALMIC MERCHANDISE SALES.	9	1 698	35.6	1.2		TOTAL	50	42 192	(X)	100.0
5153	OPTICAL, OPHTHALMIC INSTRUMENTS	6	3 044	53.8	2.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	11	2 309	70.2	5.5
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	20	38 053	72.3	26.4	9310	PHONO, RECORDS, PRERECORDED TAPES	29	30 107	98.7	71.4
5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	12	10 302	59.4	7.2	9410	MUSICAL INSTRUMENTS	7	5 297	100.0	12.6
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	4	577	6.4	0.4		COMMODITIES N.E.C.	(X)	4 479	(X)	10.6
9930	OTHER LABOR, SERVICE RECEIPTS	8	1 255	9.6	0.9		PRINTING AND WRITING PAPER (SIC 5111)				
	COMMODITIES N.E.C.	(X)	2 331	(X)	1.6		TOTAL	42		(X)	100.0
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)					4110	OFFICE MACHINES AND EQUIPMENT	3		16.2	0.1
	TOTAL	108	57 793	(X)	100.0	4112	Duplicating Machines.	3		12.3	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	6	80	7.4	0.1	7410	PRINTING, WRITING PAPER	42		90.7	88.6
1510	PAINTERS' SUPPLIES AND SUPPLIES	3	417	24.1	0.7	7510	PERSONAL SERVICE PAPERS	7	(D)	1.2	0.4
1610	SOAPS AND DETERGENTS.	5	147	7.7	0.3	7520	INDUSTRIAL PAPERS	10		12.8	6.3
5210	BEAUTY, BARBER SHOP EQUIPMENT	25	4 971	92.6	8.6	7610	STATIONERY, OFFICE SUPPLIES	6		19.0	1.8
5220	CUSTODIAL, JANITORIAL SUPPLIES.	29	6 687	86.1	11.6	7615	OTHER OFFICE SUPPLIES	4		10.3	1.7
5221	MACHINES AND EQUIPMENT.	24	2 044	17.1	3.5		COMMODITIES N.E.C.	(X)		(X)	0.1
5222	CLEANING CHEMICALS, SUPPLIES.	28	4 643	38.1	8.0		COMMODITIES N.E.C.	(X)		(X)	2.8
5230	LAUNDRY, DRY-CLEANING MACHINES.	25	12 685	95.1	21.9						
5231	COIN-OPERATED MACHINES, EQUIPMENT	15	6 634	43.0	11.5						
5232	ALL OTHER COML. LAUNDRY EQUIPMENT	10	2 378	28.3	4.1						
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC)	10	3 673	31.2	6.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	STATIONERY SUPPLIES (SIC 5112) ²					1830	MILLINERY AND MILLINERY SUPPLIES. . .	4	622	55.3	0.9
	TOTAL	96	(0)	(X)	100.0	1840	DRESSED FURS, FUR CLOTHING.	7	527	100.0	0.8
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)						COMMODITIES N.E.C.	(X)	113	(X)	0.2
	TOTAL	89	85 373	(X)	100.0		FOOTWEAR (SIC 5139)				
							TOTAL	90	129 136	(X)	100.0
1610	SOAPS AND DETERGENTS.	17	327	2.3	0.4	1910	SHOES, OTHER FOOTWEAR	90	123 754	95.8	95.8
1620	INDUSTRIAL CHEMICALS.	5	179	2.6	0.2	1911	MEN'S, BOYS' SHOES.	51	39 122	32.8	30.3
1710	YARD OR PIECE GOODS	3	422	22.8	0.5	1912	WOMEN'S, MISSES' SHOES.	55	43 453	33.6	33.6
2410	CONFECTIONERY	3	211	10.2	0.2	1913	CHILDREN'S, INFANTS' SHOES.	29	5 595	10.8	4.3
2960	FOODS, N.E.C.	3	229	21.0	0.3	1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	31	35 583	38.6	27.6
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	20	517	2.1	0.6		COMMODITIES N.E.C.	(X)	1	(X)	(2)
5220	CUSTODIAL, JANITORIAL SUPPLIES.	22	1 774	7.0	2.1		COMMODITIES N.E.C.	(X)	5 382	(X)	4.2
7410	PRINTING, WRITING PAPER	7	686	6.8	0.8		GROCERIES, GENERAL LINE (SIC 5141)				
7510	PERSONAL SERVICE PAPERS	50	15 697	40.4	18.4		TOTAL	39	135 680	(X)	100.0
7520	INDUSTRIAL PAPERS	74	50 838	63.7	59.5						
7530	SHIPPING ROOM SUPPLIES.	23	1 932	10.7	2.3	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	7	268	1.2	0.2
7540	PAPERBOARD, BOXBOARD.	18	6 298	40.7	7.4	1430	BEAUTY AIDS (TOILETRIES, ETC.)	9	584	2.2	0.4
7610	STATIONERY, OFFICE SUPPLIES	7	2 214	15.8	2.6	1610	SOAPS AND DETERGENTS.	16	10 389	12.0	7.7
7611	STATIONERY.	4	2 007	11.0	2.4	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	17	13 390	12.8	9.9
7615	OTHER OFFICE SUPPLIES	4	97	1.1	0.1	2210	BUTTER AND CHEESE	20	5 006	5.4	3.7
	COMMODITIES N.E.C.	(X)	110	(X)	0.1	2240	OTHER OILY PRODUCTS.	13	1 523	1.8	1.1
8530	ADHESIVES, MASTICS.	4	1 026	8.6	1.2	2310	EGGS.	7	757	1.1	0.6
9760	MISCELLANEOUS LINES	4	299	4.9	0.4	2320	POULTRY	7	513	2.5	0.4
	COMMODITIES N.E.C.	(X)	2 724	(X)	3.2	2410	CONFECTIONERY	28	6 322	5.2	4.7
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)					2411	CANDY (ALL KINDS)	21	3 671	1.9	2.7
	TOTAL	37	76 625	(X)	100.0	2412	CHEWING GUM	10	1 973	8.3	1.5
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.. . . .	16	29 971	46.3	39.1	2413	FOUNTAIN FRUITS, SYRUPS	4	148	0.8	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	17	21 137	30.1	27.6	2414	NUTS, OTHER CONFECTIONS	12	529	1.3	0.4
1430	BEAUTY AIDS (TOILETRIES, ETC.)	29	12 165	17.6	15.9		COMMODITIES N.E.C.	(X)	1	(X)	(2)
1450	DRUGGISTS' SUPPLIES	15	4 005	6.6	5.2	2610	MEATS, PROVISIONS	12	5 222	6.1	3.8
3610	HARDWARE	3	241	8.5	0.3	2710	FRESH FRUITS, VEGETABLES.	4	572	4.2	0.4
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.. . . .	3	5 983	33.9	7.8	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	25	8 393	7.5	6.2
7610	STATIONERY, OFFICE SUPPLIES	5	284	2.5	0.4	2830	TEA, SPICES	25	2 115	2.0	1.6
8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	4	370	14.2	0.5	2840	BAKERY PRODUCTS	6	797	5.8	0.6
	COMMODITIES N.E.C.	(X)	2 469	(X)	3.2	2850	FOOD AND BEVERAGE BASIC MATERIALS	3	196	4.6	0.1
	PIECE GOODS (SIC 5133) ²					2860	CANNED, BOTTLED FOODS	34	25 877	19.8	19.1
	TOTAL	56	61 485	(X)	100.0	2861	CANNED, BOTTLED JUICES, DRINKS.	27	2 558	1.3	1.9
	NOTIONS AND OTHER DRY GOODS (SIC 5134)					2862	CANNED, BOTTLED BABY FOODS.	16	3 186	2.5	2.3
	TOTAL	19	17 382	(X)	100.0	2863	CANNED, BOTTLED FRUITS, VEGS.	30	10 626	5.0	7.8
1710	YARD OR PIECE GOODS	5	1 458	27.5	8.4	2864	CANNED FISH, SEAFOOD.	27	3 935	2.0	2.9
1720	NOTIONS (THREAD, BUTTONS, ETC.)	16	14 009	94.1	80.6	2865	CANNED MEATS.	24	2 190	1.1	1.6
1730	KNIT FABRICS, KNITTING YARNS, ETC.. . . .	4	1 865	74.9	10.7	2866	CANNED MILK	21	724	0.6	0.5
	COMMODITIES N.E.C.	(X)	50	(X)	0.3	2867	OTHER CANNED, BOTTLED FOODS	13	2 657	2.7	2.0
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)						COMMODITIES N.E.C.	(X)	1	(X)	(2)
	TOTAL	34	34 098	(X)	100.0	2870	SUGAR--REFINED.	26	2 586	2.4	1.9
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	34	32 885	96.4	96.4	2890	BREAKFAST FOODS	24	5 183	4.4	3.8
1820	WOMEN'S, CHILDREN'S CLOTHING.	5	717	29.4	2.1	2910	FLOUR, RELATED PRODUCTS	25	2 910	2.6	2.1
1821	WOMEN'S, CHILDREN'S UNDERWEAR	3	167	8.5	0.5	2920	MARGARINE, SHORTENINGS, ETC.. . . .	30	5 559	4.9	4.1
1825	OTHER APPAREL, ACCESSORIES.	3	387	18.2	1.1	2921	MARGARINE, BUTTER SUBSTITUTES	21	2 190	1.2	1.0
	COMMODITIES N.E.C.	(X)	163	(X)	0.5	2922	SHORTENINGS, COOKING OILS	28	3 369	2.0	2.5
	COMMODITIES N.E.C.	(X)	496	(X)	1.5	2930	PET FOODS--ALL KINDS.	18	6 997	7.4	5.2
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)					2940	DRY FRUITS, VEGETABLES.	11	235	1.0	0.2
	TOTAL	64	66 338	(X)	100.0	2950	SOFT DRINKS, BOTTLED WATERS	13	698	2.1	0.5
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	9	4 586	48.7	6.9	2960	FOODS, N.E.C.	16	10 947	11.9	8.1
1820	WOMEN'S, CHILDREN'S CLOTHING.	54	60 490	92.5	91.2	7110	CIGARETTES, CIGARS, TOBACCO	14	5 312	6.2	4.3
1821	DRESSES, SKIRTS, BLOUSES.	29	31 385	44.2	47.3	7111	CIGARETTES.	14	5 567	3.5	4.1
1822	SUITS, COATS (EXCEPT FUR)	15	8 489	22.9	12.8	7112	CIGARS.	8	122	0.9	0.1
1823	CHILDREN'S INFANTS' WEAR.	7	2 815	22.8	4.2	7113	OTHER TOBACCO	3	123	1.0	0.1
1824	WOMEN'S, CHILDREN'S UNDERWEAR	10	1 239	11.0	1.9	7510	PERSONAL SERVICE PAPERS	19	5 229	5.8	3.9
1825	OTHER APPAREL, ACCESSORIES.	17	16 561	34.8	25.0	7520	INDUSTRIAL PAPERS	16	2 579	2.9	1.9
	COMMODITIES N.E.C.	(X)	1	(X)	(2)	7870	KITCHEN UTENSILS, TOOLS, ETC.. . . .	3	2 368	3.7	1.7
	TOTAL	64	66 338	(X)	100.0	9760	MISCELLANEOUS LINES	3	345	5.6	0.3
						9930	OTHER LABOR, SERVICE RECEIPTS	3	970	5.1	0.7
							COMMODITIES N.E.C.	(X)	1 336	(X)	1.0
							FROZEN FOODS (SIC 5142)				
							TOTAL	27	120 260	(X)	100.0
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	9	4 586	48.7	6.9	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	27	115 718	96.2	96.2
1820	WOMEN'S, CHILDREN'S CLOTHING.	54	60 490	92.5	91.2	2111	FROZEN FRUITS, JUICES	6	6 399	18.9	5.3
1821	DRESSES, SKIRTS, BLOUSES.	29	31 385	44.2	47.3	2112	FROZEN VEGETABLES, JUICES	7	6 006	14.4	5.0
1822	SUITS, COATS (EXCEPT FUR)	15	8 489	22.9	12.8	2113	FROZEN POULTRY (PACKAGE ONLY).	4	514	2.5	0.4
1823	CHILDREN'S INFANTS' WEAR.	7	2 815	22.8	4.2	2114	FROZEN FISH, SEAFOOD (PKG. ONLY).	15	36 934	35.6	30.7
1824	WOMEN'S, CHILDREN'S UNDERWEAR	10	1 239	11.0	1.9	2115	FROZEN MEATS (PACKAGE ONLY).	11	60 479	48.4	50.3
1825	OTHER APPAREL, ACCESSORIES.	17	16 561	34.8	25.0	2116	FROZEN PREPARED FOODS, ETC.. . . .	3	3 246	7.7	2.7
	COMMODITIES N.E.C.	(X)	1	(X)	(2)	2117	OTHER PACKAGED FROZEN FOODS	6	2 140	9.2	1.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
2210	BUTTER AND CHEESE	4	188	3.2	0.2	2860	CANNED, BOTTLED FOODS	3	(D)	11.0	0.2
2610	MEATS, PROVISIONS	5	2 137	5.3	1.8		COMMODITIES N.E.C.	(X)		(X)	1.1
2611	FRESH, FROZEN MEATS	4	2 026	3.1	1.7		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
	COMMODITIES N.E.C.	(X)	111	(X)	0.1		TOTAL	111	162 396	(X)	100.0
2710	FRESH FRUITS, VEGETABLES	3	418	23.5	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.)	4	1 740	3.4	1.0
2920	MARGARINE, SHORTENINGS, ETC.	3	308	8.1	0.3	1610	SOAPS AND DETERGENTS	5	6 918	9.3	3.3
	COMMODITIES N.E.C.	(X)	1 491	(X)	1.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	5	2 043	13.2	1.6
	DAIRY PRODUCTS (SIC 5143)					2111	FROZEN FRUITS, JUICES	4	1 466	3.9	0.8
	TOTAL	27	41 203	(X)	100.0	2112	FROZEN VEGETABLES, JUICES	4	1 450	3.8	0.6
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	5	493	7.3	1.2		COMMODITIES N.E.C.	(X)	27	(X)	(2)
2117	OTHER PACKAGED FROZEN FOODS	5	493	4.0	1.2	2210	BUTTER AND CHEESE	10	6 347	10.0	3.5
2210	BUTTER AND CHEESE	12	19 610	57.4	47.6	2320	POULTRY	5	519	2.1	0.3
2220	ICE CREAM, ICES	10	1 598	70.1	3.9	2410	CONFECTIONERY	13	732	3.3	0.4
2230	MILK, CREAM (FLUID)	9	5 289	59.5	12.8	2610	MEATS, PROVISIONS	5	2 065	14.9	1.1
2240	OTHER DAIRY PRODUCTS	7	11 186	71.3	27.1		CURED, BOILED, SMOKED MEATS	3	104	9.2	0.1
2310	EGGS	5	1 366	16.7	3.3	2613	COMMODITIES N.E.C.	(X)	1 961	(X)	1.1
2920	MARGARINE, SHORTENINGS, ETC.	3	622	9.9	1.5	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	15	3 046	9.6	1.7
2921	MARGARINE, BUTTER SUBSTITUTES	3	546	4.7	1.3	2830	TEA, SPICES	20	4 116	12.5	2.3
	COMMODITIES N.E.C.	(X)	76	(X)	0.2	2840	BAKERY PRODUCTS	25	7 783	41.3	4.3
	COMMODITIES N.E.C.	(X)	1 039	(X)	2.5	2860	CANNED, BOTTLED FOODS	32	73 290	63.5	40.2
	POULTRY AND POULTRY PRODUCTS (SIC 5144) ²					2870	SUGAR--REFINED	16	12 701	27.8	7.0
	TOTAL	32	52 413	(X)	100.0	2890	BREAKFAST FOODS	7	232	1.5	0.1
	CONFECTIONERY (SIC 5145)					2910	FLOUR, RELATED PRODUCTS	16	6 458	26.3	4.6
	TOTAL	23		(X)	100.0	2920	MARGARINE, SHORTENINGS, ETC.	21	7 219	10.5	4.0
2410	CONFECTIONERY	23		88.1	88.1	2921	MARGARINE, BUTTER SUBSTITUTES	9	2 536	3.9	1.4
2411	CANDY (ALL KINDS)	13		32.5	31.5	2922	SHORTENINGS, COOKING OILS	17	4 681	6.2	2.6
2412	CHEWING GUM	5		9.1	3.2	2930	PET FOODS--ALL KINDS	8	8 007	51.6	4.4
2414	NUTS, OTHER CONFECTIONS	17		38.2	52.6	2940	DRIED FRUITS, VEGETABLES	5	154	1.1	0.1
	COMMODITIES N.E.C.	(X)		(X)	0.8	2950	SOFT DRINKS, BOTTLED WATERS	25	12 954	32.5	7.1
	COMMODITIES N.E.C.	(X)		(X)	11.9	2960	FOODS, N.E.C.	25	14 536	47.9	8.0
	FISH AND SEAFOODS (SIC 5146)					7110	CIGARETTES, CIGARS, TOBACCO	3	592	7.1	0.3
	TOTAL	61	132 285	(X)	100.0	7510	PERSONAL SERVICE PAPERS	7	4 951	7.9	2.7
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	6	1 918	13.5	1.4		COMMODITIES N.E.C.	(X)	3 991	(X)	2.2
2510	FISH, SEAFOOD (FRESH AND FROZEN)	61	128 793	97.4	97.4		COTTON (SIC 5152)				
	COMMODITIES N.E.C.	(X)	1 574	(X)	1.2	3110	COTTON (RAW), INCLUDING LINTERS	3	(D)	100.0	100.0
	MEAT AND MEAT PRODUCTS (SIC 5147)						COMMODITIES N.E.C.	(X)		(X)	(2)
	TOTAL	161	532 551	(X)	100.0		GRAIN (SIC 5153) ²				
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	22	3 725	5.3	0.7		TOTAL	-	-	-	-
2112	FROZEN VEGETABLES, JUICES	7	310	0.9	0.1		LIVESTOCK (SIC 5154) ²				
2113	FROZEN POULTRY (PACKAGED ONLY)	6	307	1.3	0.1		TOTAL	1	(D)	(X)	100.0
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	10	1 703	3.0	0.3		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
2115	FROZEN MEATS (PACKAGED ONLY)	11	1 257	2.0	0.2		TOTAL	52		(X)	100.0
	COMMODITIES N.E.C.	(X)	148	(X)	(2)	3210	HIDES, SKINS, PELTS	8		(D)	75.9
2210	BUTTER AND CHEESE	27	1 355	2.0	0.3		WOOL, MOHAIRS (RAW, TOPS, NOILS)	40		98.8	62.9
2320	POULTRY	31	4 673	5.1	0.9	3231	RAW WOOL	32		33.8	33.8
2323	DRESSED POULTRY (RESALES)	29	4 444	3.1	0.8	3232	WOOL TOPS, NOILS, OTHER	29		26.5	29.1
	COMMODITIES N.E.C.	(X)	229	(X)	(2)		COMMODITIES N.E.C.	(X)		(X)	11.8
2610	MEATS, PROVISIONS	161	519 226	97.5	97.5		CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				
2611	FRESH, FROZEN MEATS	149	485 478	51.5	91.2		TOTAL	90	119 015	(X)	100.0
2612	SAUSAGE, MEAT LOAVES	47	5 612	2.0	1.1	1510	PAINTERS' SUPPLIES AND SUNDRIES	8	1 344	11.5	1.1
2613	CURED, BOILED, SMOKED MEATS	50	8 613	2.8	1.7	1610	SOAPS AND DETERGENTS	15	1 330	12.0	1.1
2614	OTHER MEAT PRODUCTS	34	19 123	10.3	3.6	1620	INDUSTRIAL CHEMICALS	84	111 477	94.8	93.7
2860	CANNED, BOTTLED FOODS	17	2 404	5.1	0.5	1621	NAVAL STORES	3	142	2.0	0.1
2920	MARGARINE, SHORTENINGS, ETC.	14	406	0.8	0.1	1622	EXPLOSIVES	4	894	30.2	0.8
	COMMODITIES N.E.C.	(X)	762	(X)	0.1	1623	ALKALIES AND CHLORINES	26	20 340	17.9	17.1
	FRESH FRUITS AND VEGETABLES (SIC 5148)					1624	PLASTICS MATERIALS	22	7 235	26.8	6.1
	TOTAL	115		(X)	100.0	1625	COAL TAR PRODUCTS	8	1 940	25.6	1.6
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	7		13.6	0.7	1627	OTHER INDUS. ORGANIC CHEMICALS	38	23 896	26.2	20.1
2112	FROZEN VEGETABLES, JUICES	5		6.6	0.5	1628	OTHER INDUS. INORGANIC CHEMICALS	43	57 030	37.4	47.9
	COMMODITIES N.E.C.	(X)		(X)	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	3	443	8.5	0.4
2710	FRESH FRUITS, VEGETABLES	115		98.0	98.0		COMMODITIES N.E.C.	(X)	4 421	(X)	3.7
2711	FRESH FRUITS, BERRIES, MELONS	84		38.0	47.9						
2712	FRESH VEGETABLES	79		41.5	50.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of —					Amount ¹ (\$1,000)	As percent of total sales of —	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³					1420 HEALTH PRODUCTS (NONPRESCRIPTION)	9		7.6	3.2	
						1430 BEAUTY AIDS (TOILETRIES, ETC.)	8		5.5	2.6	
	TOTAL	34	290 569	(X)	100.0	2410 CONFECTIONERY	26		13.6	8.6	
						2411 CANDY (ALL KINDS)	26		6.9	6.9	
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²					2412 CHEWING GUM	18		1.8	1.3	
						2413 FOUNTAIN FRUITS, SYRUPS	7		0.8	0.3	
	TOTAL	37	85 616	(X)	100.0	2414 NUTS, OTHER CONFECTIONS	5		0.7	0.1	
						7110 CIGARETTES, CIGARS, TOBACCO	35	(D)	77.2	77.2	
	BEER AND ALE (SIC 5181)					7111 CIGARETTES	34		40.9	66.5	
	TOTAL	17		(X)	100.0	7112 CIGARS	34		5.4	8.6	
						7113 OTHER TOBACCO	26		1.8	2.0	
2950	SOFT DRINKS, BOTTLED WATERS	5			3.6 0.8	7510 PERSONAL SERVICE PAPERS	5		3.1	0.4	
7210	BEER, ALE, PORTER, STOUT, ETC.	17		(O)	93.7 93.7	7520 INDUSTRIAL PAPERS	3		3.1	0.2	
7211	BEER, ALE, ETC.	17			66.0 90.5	9750 SMOKERS' SUPPLIES AND PIPES	13		1.7	0.7	
7212	STATE, COUNTY, LOCAL TAXES	9			3.8 3.2	9760 MISCELLANEOUS LINES	3		19.4	3.7	
7310	WINE	9			8.2 3.9	COMMODITIES N.E.C.	(X)		(X)	3.5	
	COMMODITIES N.E.C.	(X)			(X) 1.6						
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²					
	TOTAL	19	187 308	(X)	100.0	TOTAL	41	14 450	(X)	100.0	
						NONDURABLE GOODS, N.E.C. (SIC 5199)					
						TOTAL	250	254 655	(X)	100.0	
7210	BEER, ALE, PORTER, STOUT, ETC.	7	10 237	10.3	5.5	1720 NOTIONS (THREAD, BUTTONS, ETC.)	3	330	13.3	0.1	
7211	BEER, ALE, ETC.	7	10 097	5.5	5.4	2210 BUTTER AND CHEESE	3	6 102	15.4	2.4	
	COMMODITIES N.E.C.	(X)	140	(X)	0.1	2850 FOOD AND BEVERAGE BASIC MATERIALS	11	37 718	78.4	14.8	
7310	WINE	17	29 379	16.1	15.7	7610 STATIONERY, OFFICE SUPPLIES	7	189	9.7	0.1	
7320	SPIRITS	18	141 275	76.2	75.4	7810 CHINA, GLASSWARE, CROCKERY	3	772	25.2	0.3	
	COMMODITIES N.E.C.	(X)	6 417	(X)	3.4	8680 BOOKS, MAGAZINES, PRINTED MATERIALS	79	87 166	98.8	34.2	
	FARM SUPPLIES (SIC 5191) ²					8820 JEWELRY, SILVERWARE, TROPHIES	5	306	7.8	0.1	
	TOTAL	49		(D)	(X)	8910 GIFTS, ART GOODS, NOVELTIES, ETC.	33	24 721	95.7	9.7	
						8920 ADVERTISING SPECIALTIES, CALENDARS	28	8 115	81.0	3.2	
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					9110 FLOWERS, PLANTS, FLORISTS' SUPPLIES	40	12 959	98.7	5.1	
	TOTAL	35		(D)	(X)	9510 OTHER TEXTILE PRODUCTS	7	10 191	100.0	4.0	
						9610 INDUSTRIAL YARNS	11	6 946	98.0	2.7	
						9620 WIGS, SWITCHES, TOUPEES, ETC.	6	2 626	99.9	1.0	
						9710 WALLPAPER	12	15 810	99.6	6.2	
						9730 LEATHER	23	29 850	97.7	11.7	
						9760 MISCELLANEOUS LINES	8	2 427	56.7	1.0	
						9930 OTHER LABOR, SERVICE RECEIPTS	7	213	1.2	0.1	
						COMMODITIES N.E.C.	(X)	8 214	(X)	3.2	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7723	STORE, RESTAURANT FURNITURE	9		11.0	0.6
						7724	PROFESSIONAL FURNITURE	9		2.6	0.4
						7725	OTHER FURNITURE	18		24.2	4.6
	TOTAL	128		(X)	100.0	7810	CHINA, GLASSWARE, CROCKERY	3		3.6	0.3
1110	AUTOMOBILES, MOTORCYCLES, ETC.	61		88.9	74.5	7820	HOUSEHOLD LINENS, DOMESTICS	4		5.5	0.5
1111	NEW AUTOMOBILES	28		51.5	66.1	7821	BEDSPREADS, COMFORTERS, BLANKETS	4		0.8	0.1
1112	USED AUTOMOBILES	36		9.9	3.8	7823	SHEETS, PILLOW CASES	4		1.0	0.2
1113	OTHER PASSENGER MOTOR VEHICLES	8		36.2	4.7	7824	TOWELS, WASH CLOTHS	4		0.7	0.1
	COMMODITIES N.E.C.	(X)		(X)	(Z)		COMMODITIES N.E.C.	(X)	(D)	(X)	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	77		40.4	14.5	7840	CURTAINS, DRAPES	12		6.4	0.9
1210	MACHINE SHOP SALES AND LABOR	23	(D)	11.4	2.3	7850	FLOOR COVERINGS	24		11.4	2.8
1211	PARTS AND EQUIPMENT	21		4.6	1.6	7851	CARPETS, RUGS	24		7.2	2.8
1212	MACHINE SHOP LABOR	19		4.3	0.7		COMMODITIES N.E.C.	(X)		(X)	(Z)
1220	NEW AND REBUILT PARTS, ETC.	55		10.4	7.5	7860	MIRRORS, LAMPS, PICTURE FRAMES	6		2.1	0.1
1221	MOTOR AND CHASSIS PARTS	52		6.4	6.8	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3		3.0	0.1
1225	SUPPLIES AND ACCESSORIES	11		1.8	0.6	9930	OTHER LABOR, SERVICE RECEIPTS	22		6.9	1.3
	COMMODITIES N.E.C.	(X)		(X)	0.1		COMMODITIES N.E.C.	(X)		(X)	1.0
1310	TIRES AND TUBES	6		0.6	0.1		HOME FURNISHINGS (SIC 5023)				
9930	OTHER LABOR, SERVICE RECEIPTS	27		7.1	0.7		TOTAL	217	244 896	(X)	100.0
	COMMODITIES N.E.C.	(X)		(X)	0.3						
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					1710	YARD OR PIECE GOODS	7	1 250	20.4	0.5
						1720	NOTIONS (THREAD, BUTTONS, ETC.)	5	513	8.5	0.2
	TOTAL	636	534 257	(X)	100.0	1410	MEN'S, BOYS' CLOTHING, FURNISHINGS	3	280	11.7	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	9	570	22.8	0.1	1820	WOMEN'S, CHILDREN'S CLOTHING	5	322	5.8	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	9	930	22.7	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	4	325	11.1	0.1
1210	MACHINE SHOP SALES AND LABOR	208	24 383	18.0	4.6	3430	ELECTRIC HOUSEWARES AND SUPPLIES	8	435	12.3	0.3
1211	PARTS AND EQUIPMENT	147	14 560	10.3	2.7	3610	HARDWARE	8	3 444	20.0	1.4
1212	MACHINE SHOP LABOR	195	9 823	4.3	1.8	7510	PERSONAL SERVICE PAPERS	3	374	11.6	0.2
1220	NEW AND REBUILT PARTS, ETC.	567	462 390	91.0	86.5	7610	STATIONERY, OFFICE SUPPLIES	4	581	19.2	0.2
1221	MOTOR AND CHASSIS PARTS	457	298 314	47.0	55.8	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	8	2 438	9.8	1.0
1222	TOOLS AND EQUIPMENT	288	21 710	5.9	4.1	7711	HOUSEHOLD, PORCH, LAWN FURNITURE	6	1 033	6.6	0.4
1223	CHEMICALS (ADDITIVES, ETC.)	263	8 815	3.0	1.6	7712	SLEEP EQUIPMENT	4	1 405	5.0	0.6
1224	REFINISHING MATERIALS	220	11 736	4.8	2.2	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	5	6 169	41.1	2.5
1225	SUPPLIES AND ACCESSORIES	325	121 815	24.8	22.8	7725	OTHER FURNITURE	4	6 154	22.1	2.5
1230	AUTOMOTIVE GLASS	11	2 350	10.1	0.4		COMMODITIES N.E.C.	(X)	15	(X)	(Z)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	59	13 927	44.9	2.6	7810	CHINA, GLASSWARE, CROCKERY	4d	55 028	77.2	22.5
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	19	6 613	68.9	1.2	7820	HOUSEHOLD LINENS, DOMESTICS	23	20 480	51.4	8.4
1310	TIRES AND TUBES	61	3 302	5.0	0.6	7821	BEDSPREADS, COMFORTERS, BLANKETS	17	3 721	7.0	1.5
1510	PAINTERS' SUPPLIES AND SUPPLIES	17	417	3.4	0.1	7822	TABLE LINENS	12	514	1.6	0.2
3610	HARDWARE	4	764	5.0	0.1	7823	SHEETS, PILLOW CASES	19	5 596	10.0	2.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	5	698	6.7	0.1	7824	TOWELS, WASH CLOTHS	17	9 179	15.5	3.7
4420	GENERAL PURPOSE INDUSTRIAL MACH.	6	2 731	22.2	0.5	7825	OTHER LINENS, DOMESTICS	12	1 470	3.2	0.6
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	3 363	10.3	0.6	7830	SHADES, VENETIAN BLINDS	5	2d9	35.1	0.1
6500	PETROLEUM PRODUCTS	59	1 419	3.3	0.3	7840	CURTAINS, DRAPES	20	5 498	22.2	2.2
6620	UNPREPARED IRON AND STEEL SCRAP	6	332	16.1	0.1	7850	FLOOR COVERINGS	101	90 016	83.0	36.8
9760	MISCELLANEOUS LINES	4	282	12.1	0.1	7860	MIRRORS, LAMPS, PICTURE FRAMES	7	3 277	15.2	1.3
9930	OTHER LABOR, SERVICE RECEIPTS	26	4 579	11.8	0.9	7870	KITCHEN UTENSILS, TOOLS, ETC.	61	46 620	56.6	19.0
	COMMODITIES N.E.C.	(X)	5 207	(X)	1.0	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	3	631	25.8	0.3
	TIRES AND TUBES (SIC 5014)					8530	ADHESIVES, MASTICS	6	257	4.0	0.1
						8620	SPORTING, ATHLETIC GOODS, BICYCLES	4	172	4.3	0.1
	TOTAL	78		(X)	100.0	8630	TOYS, GAMES, FIREWORKS, ETC.	7	243	4.7	0.1
1210	MACHINE SHOP SALES AND LABOR	4		20.9	1.1	8920	JEWELRY, SILVERWARE, TROPHIES	3	420	11.9	0.2
1220	NEW AND REBUILT PARTS, ETC.	22		22.6	10.6	9760	MISCELLANEOUS LINES	4	197	5.9	0.1
1221	MOTOR AND CHASSIS PARTS	9		14.7	4.4	9930	OTHER LABOR, SERVICE RECEIPTS	5	238	10.5	0.1
1223	CHEMICALS (ADDITIVES, ETC.)	6		1.9	0.4		COMMODITIES N.E.C.	(X)	4 799	(X)	2.0
1225	SUPPLIES AND ACCESSORIES	14	(D)	10.5	5.8		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
	COMMODITIES N.E.C.	(X)		(X)	(Z)		TOTAL	1d1		(X)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	5		12.3	0.6	1510	PAINTERS' SUPPLIES AND SUPPLIES	9		1.7	0.1
1310	TIRES AND TUBES	78		82.1	81.7	3420	MAJOR APPLIANCES, TV SETS, ETC.	3		12.1	0.1
1320	RECAPPED TIRES	23		16.6	2.8	3610	HARDWARE	19		5.9	0.3
6500	PETROLEUM PRODUCTS	4		11.9	1.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	22		2.0	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	16		7.0	0.7	6430	ALUMINUM SHAPES, FORMS, ETC.	3		14.1	0.1
	COMMODITIES N.E.C.	(X)		(X)	1.4	7d50	FLOOR COVERINGS	7		5.9	0.3
	FURNITURE (SIC 5021)					8110	LUMBER (ROUGH, DRESSED, FINISHED)	110		78.6	56.1
						8111	SOFTWOODS (EXCEPT FLOORING)	88	(D)	42.6	42.6
4110	OFFICE MACHINES AND EQUIPMENT	7		10.7	0.3	8112	HARDWOODS (EXCEPT FLOORING)	51		27.1	12.7
5120	SCHOOL EQUIPMENT, SUPPLIES	4		34.4	0.8	8113	FLOORING	23		2.1	0.6
7610	STATIONERY, OFFICE SUPPLIES	13		26.6	1.8	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	76		33.4	20.3
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	55	(D)	97.0	31.6	8121	HARDWOOD	38		16.5	8.0
						8122	SOFTWOOD	64		13.2	12.3
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	96		84.6	58.6	8130	WOOD SHINGLES	16		3.5	0.2
7721	OFFICE FURNITURE (WOODEN, METAL)	89		47.9	49.5	8140	WOOD MILLWORK (DOORS, WINDOWS)	81		37.2	15.0
7722	PUBLIC BUILDING FURNITURE	24		12.4	3.6						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines													
			Amount ¹ (\$1,000)	As percent of total sales of— Establishments handling the line All establishments ¹				Amount ¹ (\$1,000)	As percent of total sales of— Establishments handling the line All establishments ¹												
8150	METAL MILLWORK (DOORS, ETC.)	34	(D)	15.6	1.8	1720	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)	57	(X)	100.0											
8160	VENEER, OTHER WOOD PRODUCTS	11		5.4	0.4		3420				NOTIONS (THREAD, BUTTONS, ETC.) . . .	3	8.7	0.1							
9410	INSULATION MATERIALS AND BOARD . . .	25		6.2	0.9						3430	MAJOR APPLIANCES, TV SETS, ETC. . . .	7	9.5	0.5						
8420	ROOFING, SIDING EQUIPMENT	25		6.5	0.7							7810	ELECTRIC HOUSEWARES AND SUPPLIES . .	9	12.4	1.8					
8510	BUILDING AND CONSTRUCTION PAPER . . .	11		1.3	0.1								7810	CHINA, GLASSWARE, CROCKERY	4	3.5	0.1				
8520	WALLBOARD, HARDBOARD	32		6.4	1.5									7870	KITCHEN UTENSILS, TOOLS, ETC.	6	9.3	0.6			
8550	PLASTIC BUILDING MATERIALS	10		3.7	0.2										8610	PHOTOGRAPHIC GOODS	4	7.1	0.3		
8560	PREFABRICATED STRUCTURAL ASSEMBLIES .	3		7.8	0.2											8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	10	20.3	2.1	
8570	OTHER BUILDING MATERIALS	14		5.0	0.4												8621	ATHLETIC EQUIPMENT, SUPPLIES	7	3.9	0.6
9210	LOGS, PILES, PULPWOOD, POLES, ETC. . .	5		5.9	0.1													8625	FISHING TACKLE AND EQUIPMENT	3	8.8
9930	OTHER LABOR, SERVICE RECEIPTS	4	10.5	0.1	(X)	COMMODITIES N.E.C.		(X)	(X)	0.6											
	COMMODITIES N.E.C.	(X)	(X)	0.9																	
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)																				
	TOTAL	223	(X)	100.0		8630	TOYS, GAMES, FIREWORKS, ETC.	51	85.6	62.5											
1510	PAINTERS' SUPPLIES AND SUNDRIES	7	8.0	0.3		8670	OTHER RECREATION, HOBBY GOODS	7	72.6	22.4											
3610	HARDWARE	12	3.9	0.4		8680	BOOKS, MAGAZINES, PRINTED MATERIALS .	4	3.9	0.5											
6220	IRON, STEEL PRODUCTS (FLAT)	4	10.4	0.4		8820	JEWELRY, SILVERWARE, TROPHIES	6	9.7	0.5											
6230	IRON AND STEEL WIRE, WIRE PRODUCTS . .	29	4.9	1.1		8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	11	15.6	3.1											
6240	IRON, STEEL FINISHED PRODUCTS	16	10.1	0.8		8920	ADVERTISING SPECIALTIES, CALENDARS . .	3	8.9	0.2											
6430	ALUMINUM SHAPES, FORMS, ETC.	8	9.0	0.3		9760	MISCELLANEOUS LINES	4	7.3	0.2											
7850	FLOOR COVERINGS	6	18.2	0.8		COMMODITIES N.E.C.	(X)	(X)	5.2												
8110	LUMBER (ROUGH, DRESSED, FINISHED) . . .	9	11.6	1.3		PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)															
8111	SOFTWOODS (EXCEPT FLOORING)	7	6.3	1.0		TOTAL	67	(X)	100.0												
8113	FLOORING	4	2.2	0.1																	
	COMMODITIES N.E.C.	(X)	(X)	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	4	1.1	0.2												
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) . .	13	8.4	1.1	8610	PHOTOGRAPHIC GOODS	67	95.6	95.6												
8121	HARDWOOD	8	2.9	0.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	3	5.8	1.0												
8122	SOFTWOODS	9	4.4	0.6	9930	OTHER LABOR, SERVICE RECEIPTS	12	5.6	1.7												
						COMMODITIES N.E.C.	(X)	(X)	1.5												
8130	WOOD SHINGLES	4	2.3	0.2		METALS SERVICE CENTERS AND OFFICES (SIC 5051)															
8140	WOOD MILLWORK (DOORS, WINDOWS)	8	17.3	1.2		TOTAL	328	1 532 035	(X) 100.0												
8150	METAL MILLWORK (DOORS, ETC.)	8	7.0	0.5	1620	INDUSTRIAL CHEMICALS	5	11 033	4.7 0.7												
8160	VENEER, OTHER WOOD PRODUCTS	3	11.3	0.5	3610	HARDWARE	10	1 369	2.3 0.1												
8210	BRICK, BLOCKS, TILE, CLAY, ETC.	72	53.1	16.9	3710	WARM-AIR HEATING, COOLING EQUIPMENT .	5	1 045	8.7 0.1												
8220	CONCRETE PRODUCTS, BUILDING STONE . . .	37	27.3	4.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES . .	13	4 821	17.5 0.3												
8230	CEMENT, LIME, PLASTIC, STUCCO	37	13.2	1.9	4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	8	28 258	10.0 1.8												
8240	SAND, GRAVEL, CRUSHED STONE	43	23.5	4.7	4610	INDUSTRIAL VALVES, FITTINGS	8	2 151	5.6 0.1												
8250	READY-OR-TRANSIT-MIXED CONCRETE	11	18.9	2.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES .	10	9 204	0.2 0.6												
8310	GLASS (FLAT, BRICK, ETC.)	21	53.3	6.2	6210	IRON, STEEL PRODUCTS (SEMIFINISHED) . .	33	92 152	44.9 6.0												
8410	INSULATION MATERIALS AND BOARD	43	14.6	4.4	6220	IRON, STEEL PRODUCTS (FLAT)	166	578 570	55.7 37.8												
8420	ROOFING, SIDING EQUIPMENT	51	48.7	16.7	6221	PLATES	71	64 655	0.2 4.2												
6510	BUILDING AND CONSTRUCTION PAPER	10	6.9	0.7	6222	STRIP (HOT, COLD-ROLLED)	62	50 327	5.3 3.3												
8520	WALLBOARD, HARDBOARD	31	32.1	7.5	6223	SHEETS (COLD-ROLLED)	107	202 057	14.3 13.2												
8530	ADHESIVES, MASTICS	27	5.7	1.0	6224	SHEETS (HOT-ROLLED)	100	136 302	9.8 8.9												
8540	STRUCTURAL IRON, STEEL	5	47.0	1.3	6225	BLACKPLATE	12	7 574	8.4 0.5												
8550	PLASTIC BUILDING MATERIALS	27	9.6	1.8	6226	SHEETS (GALVANIZED, OTHER COATED) . .	76	74 390	6.9 4.9												
8560	PREFABRICATED STRUCTURAL ASSEMBLIES . .	3	79.1	1.5	6227	TINPLATE	24	9 855	7.1 0.6												
8570	OTHER BUILDING MATERIALS	53	47.8	14.2	6228	FABRICATED AND STRUCTURAL PLATE	18	6 946	6.4 0.5												
9930	OTHER LABOR, SERVICE RECEIPTS	10	24.4	2.1	6229	COMMODITIES N.E.C.	28	26 462	7.3 1.7												
	COMMODITIES N.E.C.	(X)	(X)	3.9		OTHER FLAT IRON, STEEL PRODUCTS	(X)	2	(X) (2)												
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				6230	IRON AND STEEL WIRE, WIRE PRODUCTS . .	54	48 861	11.4 3.2												
	TOTAL	118	(X)	100.0	6231	WIRE--PLAIN, COATED, BARBED, ETC. . . .	26	16 500	4.1 1.1												
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS . . .	3	6.1	3.1	6232	NAILS AND STAPLES	19	15 760	18.2 1.0												
1816	OTHER CLOTHING, FURNISHINGS	3	5.5	3.1	6233	WOVEN, WELDED WIRE FENCING, PARTS . .	7	8 491	24.8 0.6												
1910	SHOES, OTHER FOOTWEAR	3	10.8	0.5	6234	WIRE ROPE AND STRAND, PALE TIES	10	5 340	12.5 0.3												
3610	HARDWARE	3	8.7	4.1	6235	REINFORCEMENT MESH--WELDED, WOVEN . .	17	2 770	0.9 0.2												
8620	SPORTING, ATHLETIC GOODS, BICYCLES . . .	77	44.0	40.8	6240	IRON, STEEL FINISHED PRODUCTS	92	182 727	26.7 11.9												
8621	ATHLETIC EQUIPMENT, SUPPLIES	39	11.6	5.5	6241	RAILS, TIE PLATES, RAIL JOINTS	6	4 365	12.1 0.3												
8622	ARMS AND AMMUNITION	17	14.7	5.3	6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED . . .	53	49 112	6.1 3.2												
8623	BICYCLES	11	33.6	8.1	6243	BAR, COLD-FINISHED	46	66 561	8.0 4.3												
8624	CAMPING EQUIPMENT	17	18.8	9.7	6244	CONCRETE REINFORCEMENT BARS	26	7 187	2.0 0.5												
8625	FISHING TACKLE AND EQUIPMENT	19	13.2	5.3	6245	STRUCTURAL SHAPES	45	40 069	5.1 2.6												
8626	SKI EQUIPMENT, SUPPLIES	10	3.0	0.3	6246	PIILING, BEARING PILES	5	5 384	10.4 0.4												
8627	OTHER (WATER SPORTS, ARCHERY)	33	10.4	6.7	6248	OTHER FINISHED PRODUCTS	14	9 008	1.8 0.6												
						COMMODITIES N.E.C.	(X)	1 041	(X) 0.1												
8630	TOYS, GAMES, FIREWORKS, ETC.	5	3.9	2.0	6250	CAST IRON SOIL PIPE, TUBING	6	1 391	16.6 0.1												
8640	BOATS (OUTBOARD, ROW BOATS)	10	33.1	1.3	6260	IRON, STEEL PIPE, TUBING	55	109 524	19.4 7.1												
8650	BILLIARDS, POOL, BOWLING EQUIPMENT . . .	11	43.9	27.9	6261	TUBING (MECHANICAL AND PRESSURE) . . .	35	76 112	9.3 5.0												
8660	THEATER, STUDIO EQUIPMENT	3	100.0	0.4	6262	STANDARD STEEL PIPE	41	33 412	4.1 2.2												
8670	OTHER RECREATION, HOBBY GOODS	28	95.6	4.3																	
8680	JEWELRY, SILVERWARE, TROPHIES	4	4.9	0.3	6270	OTHER CARBON STEEL PRODUCTS	19	25 147	29.3 1.6												
	COMMODITIES N.E.C.	(X)	(X)	15.3																	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
6320	ALLOY STEEL	67	71 406	14.9	4.7		3610	HARDWARE	4	785	11.9	0.4	
6321	BAR, HOT-ROLLED OR COLO-FINISHED	36	26 429	3.8	1.7		9930	OTHER LABOR, SERVICE RECEIPTS . . .	10	779	13.4	0.4	
6322	TOOL STEEL BARS	25	21 192	7.5	1.4			COMMODITIES N.E.C.	(X)	2 536	(X)	1.2	
6323	PIPE AND TUBING	18	12 924	4.4	0.8								
6324	PLATE	12	4 064	0.7	0.3								
6325	OTHER ALLOY STEEL	13	6 797	2.5	0.4								
								HARDWARE (SIC 5072)					
								TOTAL	249		(X)	100.0	
6330	STAINLESS STEEL	71	112 270	19.2	7.3		1220	NEW AND REBUILT PARTS, ETC.	10		2.6	1.4	
6331	PLATES	16	8 031	1.2	0.5		1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	40		10.9	6.4	
6332	STRIP	29	19 581	4.1	1.3		3310	ELECTRICAL WIRING SUPPLIES	33		6.3	4.9	
6333	SHEETS	33	42 255	4.9	2.8		3410	NONCONSOLE RADIOS AND PHONOGRAPHS	4		1.3	0.7	
6334	BAR, BAR-SIZE SHAPES	28	22 712	3.0	1.5		3420	MAJOR APPLIANCES, TV SETS, ETC. . .	4		3.0	1.5	
6335	OTHER STAINLESS STEEL	36	19 690	2.7	1.3		3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	16		4.9	2.6	
	COMMODITIES N.E.C.	(X)	1	(X)	(2)		3440	ROOM AIR CONDITIONERS	4		0.6	0.3	
6410	COPPER WIRE (ELECTRICAL ONLY) . . .	4	4 322	56.0	0.3		3610	HARDWARE	249		53.8	53.8	
6420	OTHER COPPER, BRASS MILL PRODUCTS .	42	57 893	13.9	3.8		3710	WARM-AIR HEATING, COOLING EQUIPMENT	9		0.4	0.1	
6421	FLAT PRODUCTS (SHEETS, ETC.) . . .	30	36 855	5.0	2.4		3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	3		3.5	0.1	
6422	TUBULAR PRODUCTS (PIPES, TUBES) . .	19	4 652	0.9	0.3								
6423	ROD, NONELECTRICAL WIRE	27	16 386	2.9	1.1		3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	38		8.6	4.7	
							3741	PIPE FITTINGS, VALVES	29		0.8	0.8	
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	63	66 996	12.5	4.4		3742	PLUMBING FIXTURES	10		0.4	0.4	
6440	NONFERROUS METALS, MINERALS, DRES	18	36 259	12.0	2.4		3743	DRAINAGE SYSTEMS	5		0.1	0.1	
6610	PREPARED IRON AND STEEL SCRAP . . .	4	3 443	11.0	0.2		3744	OTHER PLUMBING EQUIP., SUPPLIES . .	24		3.4	3.4	
6620	UNPREPARED IRON AND STEEL SCRAP . .	7	11 538	16.0	0.8			COMMODITIES N.E.C.	(X)		(X)	(2)	
8570	OTHER BUILDING MATERIALS	8	1 077	6.3	0.1		4150	CHINA, GLASSWARE (COMMERCIAL) . . .	3		2.3	1.1	
9760	MISCELLANEOUS LINES	10	1 794	2.9	0.1		4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	18		9.1	5.0	
9910	RECEIPTS FROM PROCESSING	16	5 508	2.6	0.4		4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	9		6.0	0.2	
	COMMODITIES N.E.C.	(X)	63 276	(X)	4.1		4610	INDUSTRIAL VALVES, FITTINGS	7		2.2	0.1	
							4840	ABRASIVES, ABRASIVE MATERIALS . . .	26		1.5	0.5	
	COAL AND OTHER MINERALS AND ORES						4860	MECHANICAL RUBBER GOODS	10		0.5	0.1	
	(SIC 5052)						4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	22		0.8	0.2	
	TOTAL	21		(X)	100.0		4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	22		10.8	0.8	
6110	COAL (BITUMINOUS AND ANTHRACITE) . .	21		(D)	36.5	86.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	34		2.9	1.6	
	COMMODITIES N.E.C.	(X)		(X)	13.5		6231	WIRE--PLAIN, COATED, BARBED, ETC. .	11		0.3	0.1	
							6232	NAILS AND STAPLES	29		0.7	0.8	
	ELEC. APPARATUS AND EQUIP.,						6233	WOVEN, WELDED WIRE FENCING, PARTS	10		0.4	0.4	
	WIRING SUPPLIES, CONSTRUCTION						6234	WIRE ROPE AND STRAND, SALE TIES . .	16		0.2	0.1	
	MATERIALS (SIC 5063)						6235	REINFORCEMENT MESH--WELDED, WOVEN	6		0.4	0.3	
	TOTAL	280	413 264	(X)	100.0		6240	IRON, STEEL FINISHED PRODUCTS . . .	12		3.0	0.8	
1220	NEW AND REBUILT PARTS, ETC.	5	245	2.8	0.1		6260	IRON, STEEL PIPE, TUBING	17		0.8	0.4	
3310	ELECTRICAL WIRING SUPPLIES	269	365 118	90.4	88.3		6262	STANDARD STEEL PIPE	13		0.4	0.4	
3311	INT. WIRING, CONSTR. MATERIALS . . .	200	164 293	28.8	39.8			COMMODITIES N.E.C.	(X)		(X)	(2)	
3312	OUTSIDE CONSTRUCTION MATERIALS . . .	107	26 490	6.9	6.4		7870	KITCHEN UTENSILS, TOOLS, ETC.	15		7.0	3.8	
3313	LIGHTING FIXTURES	172	48 569	9.2	11.8		8150	METAL MILLWORK (DOORS, ETC.)	5		18.5	0.1	
3314	ELECTRIC LAMPS	151	28 431	6.0	6.9		8420	ROOFING, SIDING EQUIPMENT	7		0.6	0.4	
3315	MOTORS, GENERATORS, ETC.	158	97 335	18.1	23.6		8570	OTHER BUILDING MATERIALS	8		4.1	1.0	
3320	TELEPHONE AND SIGNAL EQUIPMENT . . .	20	9 067	18.2	2.2		8620	SPORTING, ATHLETIC GOODS, BICYCLES .	16		8.3	4.5	
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	9	990	6.2	0.2		8630	TOYS, GAMES, FIREWORKS, ETC.	7		3.9	1.9	
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	20	23 855	29.3	5.8		9930	OTHER LABOR, SERVICE RECEIPTS . . .	11		6.4	0.1	
3440	ROOM AIR CONDITIONERS	13	253	1.1	0.1			COMMODITIES N.E.C.	(X)		(X)	1.0	
3510	ELECTRONIC TUBES, PARTS, ETC.	19	1 622	7.0	0.4								
3511	ELECTRONIC TUBES	8	373	1.5	0.1			PLUMBING AND HEATING EQUIPMENT,					
3515	INTERCOMMUNICATIONS EQUIPMENT . . .	10	647	3.5	0.2			SUPPLIES (HYDRONICS) (SIC 5074)					
3516	COML., INDUSTRIAL ELECTRONIC PARTS	5	413	4.9	0.1			TOTAL	185		(X)	100.0	
	COMMODITIES N.E.C.	(X)	189	(X)	(2)		3310	ELECTRICAL WIRING SUPPLIES	14		10.4	0.3	
3610	HARDWARE	9	1 577	13.6	0.4		3610	HARDWARE	33		6.4	0.7	
3710	WARM-AIR HEATING, COOLING EQUIPMENT	14	1 342	7.2	0.3		3611	BUILDERS' HARDWARE	13		4.4	0.1	
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	27	663	1.7	0.2		3614	HAND TOOLS (INCL. POWER), CUTLERY .	19		1.6	0.2	
3730	HYDRONICS EQUIPMENT, SUPPLIES	7	220	2.4	0.1		3615	ALL OTHER HARDWARE	7		6.3	0.3	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	11	1 193	9.9	0.3			COMMODITIES N.E.C.	(X)		(X)	0.1	
3810	CENTRAL AIR-CONDITIONING EQUIPMENT .	13	771	4.0	0.2		3710	WARM-AIR HEATING, COOLING EQUIPMENT	53		9.0	1.8	
9930	OTHER LABOR, SERVICE RECEIPTS	9	685	13.5	0.2		3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	67		21.2	7.8	
	COMMODITIES N.E.C.	(X)	5 663	(X)	1.4								
							3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	172		41.5	77.3	
	ELECTRICAL APPLIANCES AND TV						3741	PIPE FITTINGS, VALVES	132		18.4	23.5	
	AND RADIO SETS (SIC 5064) ²						3742	PLUMBING FIXTURES	122		24.4	33.8	
	TOTAL	98	244 803	(X)	100.0		3743	DRAINAGE SYSTEMS	95		6.5	6.6	
							3744	OTHER PLUMBING EQUIP., SUPPLIES . .	124		11.5	13.4	
	ELECTRONIC PARTS AND EQUIPMENT						3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	18		3.3	0.4	
	(SIC 5065)						3820	PARTS, SUPPLIES, AND ACCESSORIES . .	6		9.5	0.7	
	TOTAL	178	205 839	(X)	100.0		3910	COMMERCIAL REFRIGERATION EQUIPMENT .	3		10.0	0.3	
3310	ELECTRICAL WIRING SUPPLIES	8	868	7.2	0.4		4610	INDUSTRIAL VALVES, FITTINGS	23		9.6	1.7	
3311	INT. WIRING, CONSTR. MATERIALS . . .	4	408	5.5	0.2		4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	8		4.0	0.2	
3315	MOTORS, GENERATORS, ETC.	5	436	3.8	0.2		6250	CAST IRON SOIL PIPE, TUBING	39		8.2	2.0	
	COMMODITIES N.E.C.	(X)	24	(X)	(2)		6260	IRON, STEEL PIPE, TUBING	52		16.1	4.9	
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	18	1 209	8.2	0.6		6261	TUBING (MECHANICAL AND PRESSURE) . .	12		7.9	1.4	
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	19	1 945	13.5	0.9		6262	STANDARD STEEL PIPE	49		7.2	3.5	
3510	ELECTRONIC TUBES, PARTS, ETC.	178	197 717	96.1	96.1		8140	WOOD MILLWORK (DOORS, WINDOWS) . . .	3		11.7	0.1	
							9760	MISCELLANEOUS LINES	4		34.6	0.5	
							9930	OTHER LABOR, SERVICE RECEIPTS	7		26.0	0.7	
								COMMODITIES N.E.C.	(X)		(X)	0.6	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)					CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					
	TOTAL	110	103 507	(X)	100.0	TOTAL	72	109 890	(X)	100.0	
3310	ELECTRICAL WIRING SUPPLIES.	7	545	2.8	0.5	1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	3	413	11.4	0.4
3440	ROOM AIR CONDITIONERS	32	3 086	6.3	3.0	3310	ELECTRICAL WIRING SUPPLIES.	3	229	11.2	0.2
3610	HARDWARE.	12	309	2.2	0.3	4210	CONSTRUCTION, MINING, LOGGING SUP..	72	91 418	83.2	83.2
3611	BUILDERS' HARDWARE.	4	79	1.0	0.1	4211	CRAWLER TRACTORS.	34	21 667	17.0	19.7
3614	HAND TOOLS (INCL. POWER), CUTLERY COMMODITIES N.E.C..	9 (X)	209 21	1.2 (X)	0.2 (Z)	4212	SELF-PROPELLED SCRAPERS.	15	3 486	3.9	3.2
3710	WARM-AIR HEATING, COOLING EQUIPMENT	85	34 861	42.4	33.7	4213	TRACTOR SHOVEL LOADERS.	18	6 639	8.8	7.9
3711	WARM-AIR FURNACES (ALL FUELS) . .	70	15 432	14.4	14.9	4214	PARTS AND ATTACHMENTS.	38	18 794	13.9	17.1
3712	CENTRAL HEATING, COOLING UNITS. .	39	9 636	10.8	9.3	4215	POWER CRANES, DRAGLINES, AND PARTS	21	18 132	24.4	16.5
3713	DUCTS, REGISTERS, ETC.. . . .	49	6 964	8.4	6.7	4216	BITUMINOUS MIXERS, PAVERS, ETC. .	8	800	3.7	0.7
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	23	972	2.2	0.9	4217	CONCRETE MIXERS, PAVERS, ETC.. .	10	1 084	6.9	1.0
3715	OTHER SPACE HEATING EQUIPMENT . .	26	1 857	3.9	1.8	4218	GRADERS, ROLLERS (OFF-HIGHWAY). .	21	3 493	3.3	3.2
						4219	COMMODITIES N.E.C..	37	15 322	21.1	13.9
							OTHER CONSTR., MIN., LOG., EQUIP.	(X)	1	(X)	(Z)
3720	RESIDENTIAL ELEC. SPACE HEATING . .	3	162	9.3	0.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	5	116	1.7	0.1
3730	HYDRONICS EQUIPMENT, SUPPLIES . .	26	3 251	9.1	3.1						
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	18	913	6.3	0.9	4420	GENERAL PURPOSE INDUSTRIAL MACH..	17	3 259	12.0	3.0
						4421	ENGINES (INCL. INTERNAL COMBUST.)	5	311	1.6	0.3
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	74	35 606	43.2	34.4	4422	COMPRESSORS, PUMPS.	10	1 035	5.1	0.9
3811	RES. AND SMALL COM. (UNDER 5 HP)	59	13 534	11.1	13.1	4423	CRUSHING MACHINERY AND EQUIPMENT.	6	1 408	9.5	1.3
3812	RES. AND COM. (5 TO 20 HP)	42	9 470	10.9	9.1	4425	OTHER GENERAL INDUSTRIAL MACH..	4	494	5.8	0.4
3813	INDUS. AND LARGE COM. (OVER 20 HP)	26	12 602	18.4	12.2		COMMODITIES N.E.C..	(X)	11	(X)	(Z)
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	47	16 457	29.2	15.9	4440	MATERIALS HANDLING EQUIPMENT. . . .	8	481	5.0	0.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	17	2 255	9.6	2.2	4480	USED OR REBUILT MACHINERY, EQUIP..	17	7 968	19.5	7.3
4610	INDUSTRIAL VALVES, FITTINGS. . . .	4	672	11.0	0.6	4481	USED CONSTRUCTION EQUIPMENT . . .	17	7 943	11.9	7.2
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	7	512	7.3	0.5		COMMODITIES N.E.C..	(X)	25	(X)	(Z)
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	4	281	6.7	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	24	5 155	11.4	4.7
6250	CAST IRON SOIL PIPE, TUBING	6	118	2.0	0.1		COMMODITIES N.E.C..	(X)	351	(X)	0.8
6260	IRON, STEEL PIPE, TUBING.	9	437	4.4	0.4		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5093)				
4420	ROOFING, SIDING EQUIPMENT	11	1 223	10.5	1.2		TOTAL	106	81 126	(X)	100.0
9760	MISCELLANEOUS LINES	4	289	5.8	0.3	1220	NEW AND REBUILT PARTS, ETC.	5	453	6.8	0.6
9930	OTHER LABOR, SERVICE RECEIPTS . . .	9	1 634	16.1	1.6	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	3	144	3.0	0.2
	COMMODITIES N.E.C..	(X)	896	(X)	0.9	3610	HARDWARE.	6	658	7.9	0.8
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	59	18 409	38.8	22.7
	TOTAL	15		(X)	100.0	4311	POWER LAWNMOWERS.	57	13 594	16.3	16.8
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4		6.1	1.9	4312	OTHER GARDEN MACHINERY, EQUIPMENT	24	4 815	16.7	5.9
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	5		22.0	11.0	4320	FARM, DAIRY MACHINERY, PARTS. . . .	82	56 030	87.4	69.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	14		80.9	63.7	4321	TRACTORS, EQUIPMENT (FARM). . . .	49	16 138	22.4	19.9
3911	REFRIG., DRINKING WATER COOLERS. .	3		28.1	8.7	4322	HARVESTING MACHINERY, EQUIPMENT.	35	12 313	19.9	15.2
3912	DISPLAY CASES	7		16.6	10.3	4323	LAND PREPARATION MACHINERY, ETC..	31	6 500	13.2	8.0
3913	ICE CREAM CABINETS.	4		5.5	1.8	4324	DAIRY FARM, BARN EQUIPMENT. . . .	23	8 173	34.4	10.1
3914	ICE MAKING MACHINES.	5		7.3	3.3	4325	LIGHT INDUSTRIAL EQUIPMENT. . . .	20	5 591	20.3	6.9
3915	REACH-IN, WALK-IN REFRIGERATORS .	5		26.1	24.5	4327	MISC. FARM MACHINERY, EQUIPMENT.	32	7 037	14.7	8.7
3916	OTHER REFRIGERATION EQUIPMENT . .	10		15.2	15.0		COMMODITIES N.E.C..	(X)	276	(X)	0.3
4180	STORE, RESTAURANT FIXTURES, EQUIP..	5		17.5	4.6	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	95	2.1	0.1
	COMMODITIES N.E.C..	(X)		(X)	18.9	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	103	2.1	0.1
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					8630	TOYS, GAMES, FIREWORKS, ETC.. . .	3	93	2.0	0.1
	TOTAL	264		(X)	100.0	8740	FERTILIZER, FERTILIZER MATERIALS. .	4	1 154	25.4	1.4
2960	FOODS, N.E.C..	3		15.2	0.3	8750	AGRICULTURAL CHEMICALS.	3	528	9.8	0.7
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	8		11.1	0.5	9930	OTHER LABOR, SERVICE RECEIPTS . . .	17	696	6.8	0.9
4110	OFFICE MACHINES AND EQUIPMENT . .	143		35.3	29.0		COMMODITIES N.E.C..	(X)	2 763	(X)	3.4
4120	INDICATING, RECORDING INSTRUMENTS.	9		95.8	4.2		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
4130	COMMERCIAL KITCHEN EQUIPMENT. . .	16		60.2	5.7		TOTAL	544	595 411	(X)	100.0
4140	COMMERCIAL FOOD SERVICE EQUIPMENT.	16		17.4	1.0	1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	4	3 268	43.5	0.5
4150	CHINA, GLASSWARE (COMMERCIAL) . .	11		11.8	0.6	1220	NEW AND REBUILT PARTS, ETC.	8	1 642	9.9	0.3
4160	STORE, SERVICE SHOP MACHINES. . . .	57		80.5	16.3	1250	PETROLEUM PRODUCTS MARKETING EQUIP.	4	2 081	22.8	0.3
4161	CASH REGISTERS.	33		44.8	10.2	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	7	551	4.1	0.1
4162	COIN-OPERATED MACHINES.	13		46.7	4.9	1620	INDUSTRIAL CHEMICALS.	8	381	6.3	0.1
4163	OTHER STORE AND SERVICE MACHINES.	16		31.7	1.2	3310	ELECTRICAL WIRING SUPPLIES.	6	1 607	18.0	0.3
4170	SCALES, BALANCES (EXC. SCIENTIFIC).	11		20.7	0.7	3610	HARDWARE.	7	456	7.9	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP..	64		92.0	37.0	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	3	1 887	16.8	0.3
5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	9		11.7	0.1	4110	OFFICE MACHINES AND EQUIPMENT . .	5	1 929	19.3	0.3
7410	PRINTING, WRITING PAPER	8		16.7	0.1	4111	ADDING, ACTING., COMPUTING MACH..	3	1 907	11.7	0.3
7510	PERSONAL SERVICE PAPERS	5		8.4	0.1		COMMODITIES N.E.C..	(X)	22	(X)	(Z)
7610	STATIONERY, OFFICE SUPPLIES	42		13.1	0.9	4210	CONSTRUCTION, MINING, LOGGING SUP..	13	33 753	30.5	5.7
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	20		7.5	0.4	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3	383	4.3	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	7		4.2	0.2	4410	FOOD PROCESSING MACHINERY, EQUIP..	27	11 929	85.9	2.0
9760	MISCELLANEOUS LINES	4		15.9	0.3	4420	GENERAL PURPOSE INDUSTRIAL MACH..	155	122 963	79.3	20.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	46		7.1	1.2						
	COMMODITIES N.E.C..	(X)		(X)	1.5						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4430	METALWORKING MACHINERY,	169	128 459	86.7	21.6		COMMODITIES N.E.C..	(X)	(D)	(X)	2.9
4431	NEW MACHINE TOOLS	129	82 260	41.7	13.8						
4432	MISCELLANEOUS METALWORKING EQUIP.	82	46 199	29.3	7.8		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4440	MATERIALS HANDLING EQUIPMENT,	124	114 881	85.4	19.3		TOTAL	298	307 188	(X)	100.0
4450	OIL WELL, OIL REFINING MACH. EQUIP.	12	6 971	63.1	1.2						
4460	PRINTING TRADES MACHINERY, EQUIP.	34	26 958	82.9	4.5	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.. . . .	7	809	15.7	0.3
4470	OTHER SPECIAL INDUSTRY MACHINERY,	48	20 466	69.1	3.4	1620	INDUSTRIAL CHEMICALS,	4	3 399	26.4	1.1
4480	USED OR REBUILT MACHINERY, EQUIP.	69	19 610	42.1	3.3	3420	MAJOR APPLIANCES, TV SETS, ETC.,	3	217	6.3	0.1
4481	USED CONSTRUCTION EQUIPMENT	10	1 027	7.1	0.2	4110	OFFICE MACHINES AND EQUIPMENT	5	237	10.9	0.1
4482	USED MACHINE TOOLS,	34	11 665	34.7	2.0						
4483	OTHER USED OR REBUILT MACHINERY	35	6 918	17.0	1.2	5110	DENTAL EQUIPMENT, SUPPLIES,	39	28 175	93.6	9.2
4510	BEARINGS, POWER, TRANSMISSION	7	16 657	16.3	2.8	5111	TEETH	20	2 488	6.4	0.8
4610	INDUSTRIAL VALVES, FITTINGS	13	2 091	10.8	0.4	5112	DENTAL GOLD	22	2 722	7.0	0.9
4710	WELDING EQUIPMENT, SUPPLIES	13	1 484	8.7	0.2	5113	EQUIPMENT (X-RAY, CHAIRS, ETC.)	24	12 979	27.4	4.2
4711	GAS-WELDING SUPPLIES, EQUIPMENT	8	828	3.6	0.1	5114	SUNORY MERCHANDISE,	30	9 986	22.4	3.3
4712	ARC-WELDING SUPPLIES, EQUIPMENT	5	449	4.9	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES,	57	42 658	83.9	13.9
	COMMODITIES N.E.C..	(X)	207	(X)	(2)	5130	CHURCH EQUIPMENT, SUPPLIES,	18	2 598	66.0	0.8
4840	ABRASIVES, ABRASIVE MATERIALS	23	2 893	12.5	0.5	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.. . . .	87	98 530	69.9	32.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	16	52 887	48.6	8.9	5150	OPHTHALMIC PRODUCTS	66	17 797	83.6	5.8
6260	IRON, STEEL PIPE, TUBING,	7	1 420	14.9	0.2	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	35	71 938	62.4	23.4
9760	MISCELLANEOUS LINES	9	2 399	21.7	0.4	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.. . . .	40	32 658	71.9	10.6
9930	OTHER LABOR, SERVICE RECEIPTS	48	6 286	8.6	1.1	7520	INDUSTRIAL PAPERS	3	211	8.6	0.1
	COMMODITIES N.E.C..	(X)	9 219	(X)	1.5	7610	STATIONERY, OFFICE SUPPLIES	9	612	6.9	0.2
	INDUSTRIAL SUPPLIES (SIC 5085)					7720	OFFICE, COMMERCIAL, BUSINESS FURN.. . . .	9	1 251	13.9	0.4
	TOTAL	445		(X)	100.0	8610	PHOTOGRAPHIC GOODS,	3	409	23.4	0.1
1220	NEW AND REBUILT PARTS, ETC.,	3		18.4	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.,	3	747	11.3	0.2
1510	PAINTERS' SUPPLIES AND SUNDRIES	18		3.8	0.2	9760	MISCELLANEOUS LINES	4	1 063	22.5	0.3
1610	SOAPS AND DETERGENTS,	5		10.2	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	15	419	2.9	0.1
1620	INDUSTRIAL CHEMICALS,	6		17.9	0.1		COMMODITIES N.E.C..	(X)	3 460	(X)	1.1
3310	ELECTRICAL WIRING SUPPLIES,	8		11.5	0.2		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)				
3610	HARDWARE,	14		12.8	0.4		TOTAL	228	108 708	(X)	100.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	21		16.6	1.4	1430	BEAUTY AIDS (TOILETRIES, ETC.),	6	155	8.5	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	4		8.0	0.1	1610	SOAPS AND DETERGENTS,	7	306	14.9	0.3
3910	COMMERCIAL REFRIGERATION EQUIPMENT,	3		17.9	0.9	3610	HARDWARE,	3	649	20.2	0.6
4120	INDICATING, RECORDING INSTRUMENTS,	7		2.6	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	4 545	41.8	4.2
4210	CONSTRUCTION, MINING, LOGGING SUP.. . . .	4		1.6	0.1	5210	BEAUTY, BARBER SHOP EQUIPMENT	61	27 323	94.6	25.1
	COMMODITIES N.E.C..	3		0.7	0.1	5211	EQUIPMENT (FURNITURE, ETC.)	44	3 445	9.3	3.2
4219	OTHER CONSTR., MIN., LOG., EQUIP.	(X)		(X)	(2)	5212	SPRAY CAN PRODUCTS,	36	1 367	7.3	1.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC.,	3		1.3	0.1	5213	HAIR CARE PRODUCTS,	51	18 651	46.2	17.2
4410	FOOD PROCESSING MACHINERY, EQUIP.	3		1.6	0.1	5215	SUNDRIES—CURLERS, PINS, ETC.,	41	3 860	17.0	3.6
4420	GENERAL PURPOSE INDUSTRIAL MACH.,	25		20.7	2.4	5220	CUSTODIAL, JANITORIAL SUPPLIES,	82	18 874	92.6	17.4
4430	METALWORKING MACHINERY,	28		15.0	1.7	5230	LAUNDRY, DRY-CLEANING MACHINES,	35	21 194	97.8	19.5
4431	NEW MACHINE TOOLS	16		6.2	1.0	5231	COIN-OPERATED MACHINES, EQUIPMENT	17	5 920	39.3	5.4
4432	MISCELLANEOUS METALWORKING EQUIP.	17		8.5	0.7	5232	ALL OTHER COML. LAUNDRY EQUIPMENT	18	7 372	38.0	6.8
4440	MATERIALS HANDLING EQUIPMENT,	17		9.2	0.8	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	15	7 902	35.6	7.3
4443	CRANES, DERRICKS, HOISTS, ETC.,	11		1.3	0.2	5310	UPHOLSTERERS' FABRICS, SUPPLIES	5	2 906	99.8	2.7
4445	OTHER MATERIALS-HANDLING EQUIP.	7		4.0	0.4	5320	MUNICIPALITY SUPPLIES, EQUIPMENT,	18	11 619	62.9	10.7
	COMMODITIES N.E.C..	(X)		(X)	0.2	5330	OTHER SERVICE BUSINESS EQUIPMENT,	16	7 442	72.4	5.8
4460	PRINTING TRADES MACHINERY, EQUIP.	3	(D)	12.1	0.2	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP.	6	1 205	94.4	1.1
4470	OTHER SPECIAL INDUSTRY MACHINERY,	7		7.5	0.4	5350	SHOE REPAIR AND RESOLE MATERIALS,	9	5 156	86.2	5.7
4510	BEARINGS, POWER, TRANSMISSION	86		60.6	16.1	5351	LEATHER, SOLE AND HEEL,	8	521	5.7	0.5
4511	BALL, ROLLER BEARINGS	62		31.0	10.2	5352	RUBBER AND OTHER MATERIALS,	6	542	6.5	0.5
4512	OTHER POWER TRANSMISSION EQUIP.	61		20.9	5.9	5353	FINISHES USED IN SHOE REPAIR,	8	5 092	38.8	4.7
4610	INDUSTRIAL VALVES, FITTINGS	68		42.0	11.0		COMMODITIES N.E.C..	(X)	1	(X)	-
4710	WELDING EQUIPMENT, SUPPLIES	71		54.5	7.2	7510	PERSONAL SERVICE PAPERS	7	308	13.6	0.3
4711	GAS-WELDING SUPPLIES, EQUIPMENT	64		26.7	4.6	7520	INDUSTRIAL PAPERS	4	131	6.4	0.1
4712	ARC-WELDING SUPPLIES, EQUIPMENT	50		15.9	2.1	9620	WIGS, SWITCHES, TOUPEES, ETC.,	23	1 309	6.9	1.2
4713	RESISTANCE WELDING SUPPLIES	24		8.8	0.5	9930	OTHER LABOR, SERVICE RECEIPTS	12	2 101	26.4	1.9
4810	RECONDITIONED DRUMS AND BARRELS	18		100.0	1.7		COMMODITIES N.E.C..	(X)	2 485	(X)	2.3
4820	BOTTLING SUPPLIES	7		98.3	3.6		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)				
4830	PRINTING, DUPLICATING INKS,	8		74.6	0.5		TOTAL	43		(X)	100.0
4840	ABRASIVES, ABRASIVE MATERIALS	86		16.0	3.7	5410	RAILROAD TRANSPORTATION EQUIPMENT	14		(D)	00.0
4850	INDUSTRIAL LEATHER, BELTING, ETC.,	15		7.3	0.5	5420	SHIP, BOAT, MARINE PROPULSION MACH.	5			4.1
4860	MECHANICAL RUBBER GOODS	44		38.2	4.1	5430	AIRCRAFT, AVIATION PARTS,	21			97.6
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	19		13.9	1.3	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3			55.3
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	203		70.1	34.0		COMMODITIES N.E.C..	(X)		(X)	1.5
6220	IRON, STEEL PRODUCTS (FLAT)	8		1.5	0.1		SCRAP, WASTE MATERIALS (SIC 5093)				
6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	16		6.0	0.5		TOTAL	354	446 724	(X)	100.0
6240	IRON, STEEL FINISHED PRODUCTS	9		5.1	0.3	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.,	13	851	16.2	0.2
6250	CAST IRON SOIL PIPE, TUBING	7		7.7	0.3	4220	IRON, STEEL PRODUCTS (FLAT)	19	6 828	16.2	1.5
6260	IRON, STEEL PIPE, TUBING,	20		19.5	1.7	6610	PREPARED IRON AND STEEL SCRAP	144	189 272	71.0	42.4
6330	STAINLESS STEEL	6		5.6	0.4						
7720	OFFICE, COMMERCIAL, BUSINESS FURN.,	3		2.9	0.2						
9760	MISCELLANEOUS LINES	4		14.3	0.1						
9930	OTHER LABOR, SERVICE RECEIPTS	22		3.6	0.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
6620	UNPREPARED IRON AND STEEL SCRAP . .	140	52 245	31.4	11.7	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	11	(D)	7.0	0.9
6630	ALLOY STEEL SCRAP	90	15 360	13.3	3.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	7		7.7	0.1
6640	NICKEL ALLOY	44	8 438	10.0	1.9	9930	OTHER LABOR, SERVICE RECEIPTS . . .	13		7.6	0.2
6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	11	272	2.9	0.1		COMMODITIES N.E.C.	(X)		(A)	1.0
6660	SPECIAL METALS (TITANIUM, ETC.) . .	13	1 456	5.9	0.3		INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)				
6710	WASTE RAGS, TEXTILE WASTE	22	6 019	36.1	1.3		TOTAL	190	(X)	100.0	
6720	WIPING CLOTHS	24	7 977	66.9	1.8	1610	SOAPS AND DETERGENTS	18		4.0	0.5
6730	WASTE PAPER	79	46 194	50.5	10.3	1620	INDUSTRIAL CHEMICALS	10		23.2	2.0
6740	ZINC SCRAP	53	2 835	6.2	0.6	1023	ALKALIES AND CHLORINES	3		15.7	0.2
6750	ALUMINUM SCRAP	130	20 158	12.4	4.5	1624	PLASTICS MATERIALS	6		19.4	1.4
6760	SCRAP COPPER, COPPER BASE ALLOY . .	155	42 730	23.8	9.6	1028	OTHER INDUS. INORGANIC CHEMICALS.	3		10.5	0.3
6770	SCRAP LEAD	61	3 238	3.6	0.7		COMMODITIES N.E.C.	(X)	(X)	0.2	
6780	OTHER NONFERROUS METALLIC SCRAP . .	97	14 624	14.5	3.3	1710	YARD OR PIECE GOODS	4		30.5	0.9
6790	OTHER WASTE MATERIALS, SCRAP . . .	10	2 240	44.4	0.5	2410	CONFECTIONERY	4		10.2	0.1
9760	MISCELLANEOUS LINES	5	480	16.1	0.1	2960	FOODS, N.E.C.	7		3.8	0.4
9930	OTHER LABOR, SERVICE RECEIPTS . . .	15	274	3.6	0.1	4070	POPE, CORDAGE, TWINE (NOT WIRE) . .	30		1.9	0.5
	COMMODITIES N.E.C.	(X)	25 224	(X)	5.6	5120	SCHOOL EQUIPMENT, SUPPLIES	5		10.6	0.3
	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)					5220	CUSTODIAL, JANITORIAL SUPPLIES . .	27		6.9	1.2
	TOTAL	171		(X)	100.0	5221	MACHINES AND EQUIPMENT	13		1.3	0.2
1430	BEAUTY AIDS (TOILETRIES, ETC.) . .	4		27.0	0.8	5222	CLEANING CHEMICALS, SUPPLIES . .	27		5.8	1.0
7410	NONCONSOLE RADIOS AND PHONOGRAPHS	3		5.8	0.1				(D)	12.5	2.2
7420	MAJOR APPLIANCES, TV SETS, ETC. . .	9		14.6	1.2	7410	PRINTING, WRITING PAPER	16		3.1	0.1
7430	ELECTRIC HOUSEWARES AND SUPPLIES .	9		10.2	1.2	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	3		30.5	18.5
7810	CHINA, GLASSWARE, CROCKERY	6		10.6	1.3	7510	PERSONAL SERVICE PAPERS	98		63.7	54.7
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	5		3.3	0.4	7520	INDUSTRIAL PAPERS	153		12.6	4.1
8610	PHOTOGRAPHIC GOODS	4		9.4	0.9	7530	SHIPPING ROOM SUPPLIES	44		27.0	9.3
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5		11.6	0.3	7540	PAPERBOARD, BOXBOARD	53			
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	5		6.1	0.2	7610	STATIONERY, OFFICE SUPPLIES	13		7.7	0.9
8810	PRECIOUS STONES (CUT) AND METALS .	75		69.7	33.0	7611	STATIONERY	6		1.5	0.1
				72.5	56.8	7613	LOOSELEAF BINDERS, BLANK BOOKS .	7		1.2	0.1
8820	JEWELRY, SILVERWARE, TROPHIES . . .	127		15.3	1.1	7614	PENS, MECHANICAL PENCILS	8		1.5	0.2
9910	GIFTS, ART GOODS, NOVELTIES, ETC. .	15		14.5	0.9	7615	OTHER OFFICE SUPPLIES	9		3.0	0.5
9740	LUGGAGE, SADDLERY, HARNESS	3		(X)	1.9		COMMODITIES N.E.C.	(X)	(X)	(2)	
	COMMODITIES N.E.C.	(X)		(X)		7720	OFFICE, COMMERCIAL, BUSINESS FURN.	5		2.6	0.1
	DUPABLE GOODS, N.E.C. (SIC 5099) ²					7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	4		10.8	0.1
	TOTAL	169	154 626	(X)	100.0	8510	BUILDING AND CONSTRUCTION PAPER . .	4		43.3	1.8
	PRINTING AND WRITING PAPER (SIC 5111)					8530	ADHESIVES, MASTICS	7		1.9	0.1
	TOTAL	65	297 175	(X)	100.0	9760	MISCELLANEOUS LINES	7		9.7	0.3
5120	SCHOOL EQUIPMENT, SUPPLIES	3	821	6.7	0.3		COMMODITIES N.E.C.	(X)	(X)	1.5	
7410	PRINTING, WRITING PAPER	64	275 230	93.6	92.6		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)				
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	9	5 063	12.8	1.7		TOTAL	140	(X)	100.0	
7510	PERSONAL SERVICE PAPERS	4	1 288	9.0	0.4	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	62		60.7	39.6
7520	INDUSTRIAL PAPERS	16	6 654	10.5	2.9	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	63		20.6	15.7
7610	STATIONERY, OFFICE SUPPLIES	11	4 301	13.2	1.4	1430	BEAUTY AIDS (TOILETRIES, ETC.) . .	82		29.4	27.0
	COMMODITIES N.E.C.	(X)	2 018	(X)	0.7	1450	DRUGGISTS' SUPPLIES	37		13.6	9.8
	STATIONERY SUPPLIES (SIC 5112)					1610	SOAPS AND DETERGENTS	3		3.9	0.1
	TOTAL	214		(X)	100.0	1720	NOTIONS (THREADED, BUTTONS, ETC.)	8		7.2	0.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	4		8.4	0.1	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	4		6.8	0.5
4110	OFFICE MACHINES AND EQUIPMENT . . .	79		8.3	3.8	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	5		2.1	0.4
4111	ADDING, ACCTG., COMPUTING MACH.	50		3.3	1.0	5120	SCHOOL EQUIPMENT, SUPPLIES	7		5.6	0.2
4112	DUPLICATING MACHINES	40		4.2	1.4	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	4		4.0	0.4
4113	ADDRESSING, MAILING MACHINES . . .	11		1.4	0.1	7410	PRINTING, WRITING PAPER	7		11.0	0.2
4114	TYPEWRITERS	43		3.0	0.8	7510	PERSONAL SERVICE PAPERS	4	(D)	1.5	0.2
4115	OTHER OFFICE MACHINES	24		3.4	0.5	7610	STATIONERY, OFFICE SUPPLIES	14		3.8	0.6
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3		49.0	1.8	7611	STATIONERY	6		1.9	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES	28		5.4	1.1	7613	LOOSELEAF BINDERS, BLANK BOOKS .	5		1.7	0.2
7410	PRINTING, WRITING PAPER	47		12.5	3.1	7614	PENS, MECHANICAL PENCILS	9		0.8	0.2
7510	PERSONAL SERVICE PAPERS	17		2.0	0.3	7615	OTHER OFFICE SUPPLIES	4		1.1	0.1
7530	SHIPPING ROOM SUPPLIES	23		3.8	0.9	7616	GREETING CARDS, CHRISTMAS CARDS .	5		1.1	0.1
				(D)			COMMODITIES N.E.C.	(X)	(X)	(2)	
7610	STATIONERY, OFFICE SUPPLIES	213		77.9	76.6	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	9		8.8	0.9
7611	STATIONERY	112		18.7	14.3	8610	PHOTOGRAPHIC GOODS	8		1.5	0.3
7612	CARBON PAPER, STENCIL PAPER, ETC.	130		4.7	5.1	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	7		4.9	0.2
7613	LOOSELEAF BINDERS, BLANK BOOKS .	131		12.7	14.3	8820	JEWELRY, SILVERWARE, TROPHIES . .	5		32.6	2.5
7614	PENS, MECHANICAL PENCILS	124		9.9	11.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	4		8.5	0.2
7615	OTHER OFFICE SUPPLIES	150		18.6	22.8		COMMODITIES N.E.C.	(X)	(X)	1.3	
7616	GREETING CARDS, CHRISTMAS CARDS .	68		28.9	8.6		PIECE GOODS (SIC 5133)				
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	67		20.3	10.0		TOTAL	93	(X)	100.0	
7721	OFFICE FURNITURE (WOODEN, METAL).	67		18.8	9.3	1710	YARD OR PIECE GOODS	43		91.3	91.3
7722	PUBLIC BUILDING FURNITURE	8		15.1	0.6	1711	COTTON FABRICS	65	(D)	24.4	24.1
7724	PROFESSIONAL FURNITURE	8		3.1	0.1	1712	RAYON, NYLON, ETC.	65		40.6	61.1
	COMMODITIES N.E.C.	(X)		(X)	(Z)	1713	WOOL FABRICS	18		6.0	1.0
6630	TOYS, GAMES, FIREWORKS, ETC. . . .	3		17.7	0.1	1714	OTHER YARD GOODS	30		7.2	5.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
1720	NOTIONS (THREA0, BUTTONS, ETC.) . .	6	(D)	21.1	0.8		FOOTWEAR (SIC 5139)				
1730	KNIT FABRICS, KNITTING YARNS, ETC..	5		5.9	0.6		TOTAL	28	(X)	100.0	
1731	KNIT FABRICS.	5		5.3	0.6	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	3	5.8	0.2	
1910	SHOES, OTHER FOOTWEAR	3		6.4	0.6	1910	SHOES, OTHER FOOTWEAR	28	95.9	95.9	
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	3		1.5	0.3	1911	MEN'S, BOYS' SHOES.	21	33.5	46.6	
	COMMODITIES N.E.C..	(X)		(X)	0.4	1912	WOMEN'S, MISSES' SHOES.	17	24.2	30.7	
3610	HARDWARE.	4		17.8	0.4	1913	CHILDREN'S, INFANTS' SHOES.	13	8.4	9.1	
5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	3		12.6	0.1	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) .	12	10.9	9.5	
7820	HOUSEH0LD LINENS, 00MESTICS	4		18.8	2.5		COMMODITIES N.E.C..	(X)	(X)	3.9	
7821	BEOSPREA0S, COMFORTERS, BLANKETS.	4		1.7	0.4		GROCERIES, GENERAL LINE (SIC 5141) ²				
	COMMODITIES N.E.C..	(X)	(X)	2.1		TOTAL	57	1 034 497	(X) 100.0		
7840	CURTAINS, 0RAPES.	3	23.8	0.6		FROZEN F000S (SIC 5142)					
	COMMODITIES N.E.C..	(X)	(X)	3.0		TOTAL	63	181 421	(X) 100.0		
	NOTIONS AND OTHER 0RY 0000S (SIC 5134) ²				2110	FROZEN F000S (QUICK-FROZEN, PKG0.).	63	157 530	86.8 86.8		
	TOTAL	41	(D)	(X)	100.0	2111	FROZEN FRUITS, JUICES	11	5 964	7.0 3.3	
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)				2112	FROZEN VEGETABLES, JUICES	16	7 042	5.5 3.9		
	TOTAL	80		(X)	100.0	2113	FROZEN POULTRY (PACKAGED ONLY). . .	21	21 790	15.9 12.0	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	80		90.5	90.5	2114	FROZEN FISH, SEAFOOD (PKG0. ONLY).	34	98 509	36.9 54.3	
1811	WORK CLOTHING, WORK GLOVES. . . .	28		35.0	14.6	2115	FROZEN MEATS (PACKAGED ONLY). . . .	25	12 172	9.8 6.7	
1812	SUITS, COATS, TROUSERS, OVERCOATS	26		32.9	22.0	2116	FROZEN PREPARED FOODS, ETC.	16	8 959	10.4 4.9	
1813	SHIRTS (DRESS AND SPORT).	31		14.1	11.5	2117	OTHER PACKAGED FROZEN F000S	14	3 094	5.8 1.7	
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	26		20.9	17.8	2210	BUTTER AND CHEESE	8	504	3.5 0.3	
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	32		28.9	11.5	2310	EGGS.	5	665	5.4 0.4	
1816	OTHER CLOTHING, FURNISHINGS	21		37.2	13.2	2320	POULTRY	6	2 105	13.7 1.2	
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	22		15.4	6.1	2323	DRESSEO POULTRY (RESALES).	6	2 101	8.8 1.2	
1821	DRESSES, SKIRTS, BLOUSES.	7		7.5	0.2		COMMODITIES N.E.C..	(X)	4	(X) 6.2	
1823	CHILDREN'S INFANTS' WEAR.	6		4.3	1.8	2510	FISH, SEAFO00 (FRESH AND FROZEN). .	11	11 523	34.0 6.4	
1824	WOMEN'S, CHILDREN'S UNDERWEAR . . .	13	(D)	6.6	1.9	2610	MEATS, PROVISIONS	10	3 430	9.7 1.9	
1825	OTHER APPAREL, ACCESSORIES.	7		8.4	0.9	2611	FRESH, FROZEN MEATS	6	2 905	6.8 1.6	
	COMMODITIES N.E.C..	(X)		(X)	1.3	2612	SAUSAGE, MEAT LOAVES.	4	294	4.2 0.2	
1910	SHOES, OTHER FOOTWEAR	10		12.9	0.8	2613	CURED, BOILED, SMOKED MEATS	4	180	0.9 0.1	
1911	MEN'S, BOYS' SHOES.	10		7.3	0.7		COMMODITIES N.E.C..	(X)	51	(X) 1.2	
1912	WOMEN'S, MISSES' SHOES.	4		1.2	0.1	2710	FRESH FRUITS, VEGETABLES.	6	2 669	20.6 1.5	
	COMMODITIES N.E.C..	(X)		(X)	0.1	2711	FRESH FRUITS, BERRIES, MELONS . . .	5	1 121	6.0 0.6	
7820	HOUSEHOLD LINENS, DOMESTICS	4		13.4	0.3	2712	FRESH VEGETABLES.	3	1 548	8.8 0.9	
7821	BEOSPREA0S, COMFORTERS, BLANKETS.	3		7.3	0.2	2860	CANNED, BOTTLED FOODS	5	1 477	15.5 0.8	
	COMMODITIES N.E.C..	(X)		(X)	0.1	2920	MARGARINE, SHORTENINGS, ETC.. . . .	6	434	4.4 0.2	
	COMMODITIES N.E.C..	(X)		(X)	2.3		COMMODITIES N.E.C..	(X)	1 084	(X) 0.6	
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)						DAIRY PRODUCTS (SIC 5143)				
	TOTAL	109		(X)	100.0		TOTAL	104		(X) 100.0	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	23		23.8	12.9	2110	FROZEN F000S (QUICK-FROZEN, PKG0.).	4		10.4 1.4	
1811	WORK CLOTHING, WORK GLOVES. . . .	5		2.3	0.3	2113	FROZEN POULTRY (PACKAGED ONLY). . .	4		1.2 0.3	
1812	SUITS, COATS, TROUSERS, OVERCOATS	7		1.8	1.3	2117	OTHER PACKAGED FROZEN F000S	4		2.7 0.7	
1813	SHIRTS (DRESS AND SPORT).	10		2.7	1.6		COMMODITIES N.E.C..	(X)		(X) 0.4	
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	7		3.7	1.5	2210	BUTTER AND CHEESE	44		75.4 46.7	
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	12		15.5	7.2	2220	ICE CREAM, ICES	29		43.4 5.3	
1816	OTHER CLOTHING, FURNISHINGS	10		3.1	1.1	2230	MILK, CREAM (FLUID).	54		86.8 30.0	
	COMMODITIES N.E.C..	(X)		(X)	(2)	2240	OTHER DAIRY PRODUCTS.	40		15.5 9.1	
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	95		83.9	81.4	2310	EGGS.	13		9.6 4.4	
1821	DRESSES, SKIRTS, BLOUSES.	44		34.9	36.4	2410	CONFECTIONERY	6		3.4 0.2	
1822	SUITS, COATS (EXCEPT FUR).	16		10.2	5.5	2411	CANDY (ALL KIN0S).	5		2.6 0.1	
1823	CHILDREN'S INFANTS' WEAR.	21		15.5	15.2		COMMODITIES N.E.C..	(X)		(X) 0.1	
1824	WOMEN'S, CHILDREN'S UNDERWEAR . . .	32		10.1	9.0	2610	MEATS, PROVISIONS	5	(D)	14.4 0.5	
1825	OTHER APPAREL, ACCESSORIES.	38		21.4	15.3	2612	SAUSAGE, MEAT LOAVES.	3		9.3 0.3	
1830	MILLINERY AND MILLINERY SUPPLIES. .	4		30.3	0.8		COMMODITIES N.E.C..	(X)		(X) 0.2	
1840	DRESSEO FURS, FUR CLOTHING.	12		95.0	1.5	2860	CANNED, BOTTLED F000S	9		3.6 0.6	
1910	SHOES, OTHER FOOTWEAR	7		6.3	0.9	2861	CANNED, BOTTLE0 JUICES, 0RINKS. . .	3		1.1 0.2	
1911	MEN'S, BOYS' SHOES.	4		4.0	0.4	2863	CANNED, BOTTLE0 FRUITS, VEGS. . . .	4		0.9 0.1	
	COMMODITIES N.E.C..	(X)		(X)	0.4	2864	CANNED FISH, SEAFO00.	3		2.6 0.1	
						2867	OTHER CANNED, BOTTLE0 F000S	3		3.0 0.2	
7820	HOUSEHOLD LINENS, 00MESTICS	7		2.7	0.6	2920	MARGARINE, SHORTENINGS, ETC.. . . .	9		3.6 0.6	
7821	BEOSPREA0S, COMFORTERS, BLANKETS.	3		1.4	0.1	2921	MARGARINE, BUTTER SUBSTITUTES . . .	7		1.0 0.3	
7822	TABLE LINENS.	4		1.7	0.1	2922	SHORTENINGS, COOKING OILS	4		3.4 0.3	
7823	SHEETS, PILLOW CASES.	7		0.6	0.2						
7824	TOWELS, WASH CLOTHS	7		0.6	0.2	2950	SOFT DRINKS, BOTTLED WATERS	3		3.4 0.1	
	COMMODITIES N.E.C..	(X)		(X)	-		COMMODITIES N.E.C..	(X)		(X) 1.2	
	COMMODITIES N.E.C..	(X)		(X)	2.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	POULTRY AND POULTRY PRODUCTS (SIC 5144)										
	TOTAL	68	(X)	100.0							
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	13	26.3	6.1	2612	SAUSAGE, MEAT LOAVES	107	33 193	6.4	2.2	
2113	FROZEN POULTRY (PACKAGED ONLY)	11	9.5	3.5	2613	CURED, BOILED, SMOKED MEATS	103	38 350	5.4	2.1	
2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	4	2.7	0.3	2614	OTHER MEAT PRODUCTS	44	24 789	10.5	1.6	
2117	OTHER PACKAGED FROZEN FOODS	3	15.6	1.9	2710	FRESH FRUITS, VEGETABLES	4	2 446	11.3	0.2	
	COMMODITIES N.E.C.	(X)	(X)	0.4	2860	CANNED, BOTTLED FOODS	20	1 924	2.1	0.1	
					2920	MARGARINE, SHORTENINGS, ETC.	10	1 006	5.0	0.1	
						COMMODITIES N.E.C.	(X)	3 961	(X)	0.3	
	FRESH FRUITS AND VEGETABLES (SIC 5148)										
	TOTAL	193	226 741	(X)	100.0						
2210	BUTTER AND CHEESE	17	13.0	2.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	16	6 450	26.2	2.8	
2240	OTHER DAIRY PRODUCTS	3	1.5	0.1	2111	FROZEN FRUITS, JUICES	6	916	5.2	0.4	
2310	EGGS	43	53.4	22.0	2112	FROZEN VEGETABLES, JUICES	11	3 986	15.4	1.8	
2320	POULTRY	40	78.8	59.2	2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	4	420	3.3	0.2	
2321	LIVE POULTRY	4	13.6	0.4	2117	OTHER PACKAGED FROZEN FOODS	4	744	9.7	0.3	
2322	DRESSED POULTRY (KILLED)	3	33.7	1.9		COMMODITIES N.E.C.	(X)	384	(X)	0.2	
2323	DRESSED POULTRY (RESALES)	34	45.8	57.0	2310	EGGS	5	340	4.3	0.1	
2610	MEATS, PROVISIONS	11	18.8	8.7	2710	FRESH FRUITS, VEGETABLES	193	205 423	90.6	90.6	
2611	FRESH, FROZEN MEATS	8	8.2	5.7	2860	CANNED, BOTTLED FOODS	6	1 263	14.0	0.6	
2612	SAUSAGE, MEAT LOAVES	3	22.1	2.8	2920	MARGARINE, SHORTENINGS, ETC.	5	179	2.9	0.1	
	COMMODITIES N.E.C.	(X)	(X)	0.2		COMMODITIES N.E.C.	(X)	13 086	(X)	5.8	
2920	MARGARINE, SHORTENINGS, ETC.	9	7.7	1.0		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					
2921	MARGARINE, BUTTER SUBSTITUTES	5	2.9	0.3		TOTAL	228	304 588	(X)	100.0	
2922	SHORTENINGS, COOKING OILS	7	3.3	0.7							
	COMMODITIES N.E.C.	(X)	(X)	0.7	1430	BEAUTY AIDS (TOILETRIES, ETC.)	6	925	1.9	0.3	
	CONFECTIONERY (SIC 5145)				1610	SOAPS AND DETERGENTS	15	3 486	5.3	1.1	
	TOTAL	49	(X)	100.0	1620	INDUSTRIAL CHEMICALS	3	1 849	11.2	0.6	
2410	CONFECTIONERY	49	78.8	78.8	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	16	8 942	7.3	2.9	
2411	CANDY (ALL KINDS)	30	30.2	30.0	2210	BUTTER AND CHEESE	19	2 355	3.1	0.8	
2412	CHEWING GUM	13	1.9	1.2	2240	OTHER DAIRY PRODUCTS	5	3 733	5.2	1.2	
2413	FOUNTAIN FRUITS, SYRUPS	5	4.2	1.9	2310	EGGS	3	574	1.9	0.2	
2414	NUTS, OTHER CONFECTIONS	30	32.1	45.6	2410	CONFECTIONERY	25	4 016	4.0	1.3	
2610	MEATS, PROVISIONS	3	18.4	1.1	2510	FISH, SEAFOOD (FRESH AND FROZEN)	5	1 557	12.3	0.5	
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	3	2.5	0.6	2610	MEATS, PROVISIONS	7	7 446	10.1	2.4	
2840	BAKERY PRODUCTS	3	2.3	0.1	2710	FRESH FRUITS, VEGETABLES	6	2 888	8.4	0.9	
2860	CANNED, BOTTLED FOODS	7	5.0	1.7	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	26	3 242	5.7	1.1	
2861	CANNED, BOTTLED JUICES, DRINKS	5	0.4	0.2	2830	TEA, SPICES	26	3 752	5.6	1.2	
2863	CANNED, BOTTLED FRUITS, VEGS.	5	0.9	0.5	2840	BAKERY PRODUCTS	42	14 404	25.1	4.7	
2864	CANNED FISH, SEAFOOD	4	3.2	0.3	2860	CANNED, BOTTLED FOODS	69	66 483	63.1	28.4	
2867	OTHER CANNED, BOTTLED FOODS	4	1.2	0.5	2861	CANNED, BOTTLED JUICES, DRINKS	39	4 492	2.6	1.5	
	COMMODITIES N.E.C.	(X)	(X)	0.2	2863	CANNED, BOTTLED FRUITS, VEGS.	42	46 938	24.3	15.4	
2920	MARGARINE, SHORTENINGS, ETC.	3	0.9	0.2	2864	CANNED FISH, SEAFOOD	32	3 731	2.2	1.2	
5120	SCHOOL EQUIPMENT, SUPPLIES	3	4.4	1.0	2865	CANNED MEATS	26	14 358	9.6	4.7	
7110	CIGARETTES, CIGARS, TOBACCO	7	25.5	7.5	2867	OTHER CANNED, BOTTLED FOODS	32	16 805	11.1	5.5	
7111	CIGARETTES	6	9.8	5.1		COMMODITIES N.E.C.	(X)	159	(X)	0.1	
7112	CIGARS	7	3.0	1.6	2870	SUGAR--REFINED	24	14 005	17.9	4.1	
7113	OTHER TOBACCO	4	1.6	0.8	2890	BREAKFAST FOODS	15	965	1.3	0.3	
8630	TOYS, GAMES, FIREWORKS, ETC.	3	12.1	3.0	2910	FLOUR, RELATED PRODUCTS	35	12 065	14.2	4.0	
	COMMODITIES N.E.C.	(X)	(X)	6.0	2920	MARGARINE, SHORTENINGS, ETC.	33	12 299	15.0	4.0	
	FISH AND SEAFOODS (SIC 5146)				2921	MARGARINE, BUTTER SUBSTITUTES	17	2 258	2.7	0.7	
	TOTAL	23	(X)	100.0	2922	SHORTENINGS, COOKING OILS	27	10 041	8.5	3.3	
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	9	25.9	14.4	2930	PET FOODS--ALL KINDS	24	22 564	36.9	7.4	
2113	FROZEN POULTRY (PACKAGED ONLY)	3	0.6	0.3	2940	DRIED FRUITS, VEGETABLES	10	1 102	6.9	0.4	
2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	9	13.2	14.1	2950	SOFT DRINKS, BOTTLED WATERS	47	15 377	23.9	5.0	
	COMMODITIES N.E.C.	(X)	(X)	(Z)	2960	FOODS, N.E.C.	40	48 590	44.1	16.0	
2510	FISH, SEAFOOD (FRESH AND FROZEN)	23	84.8	84.8	7110	CIGARETTES, CIGARS, TOBACCO	6	13 499	16.1	4.4	
2860	CANNED, BOTTLED FOODS	3	1.3	0.4	7111	CIGARETTES	6	13 111	9.8	4.3	
	COMMODITIES N.E.C.	(X)	(X)	0.4	7113	OTHER TOBACCO	3	383	0.5	0.1	
	MEAT AND MEAT PRODUCTS (SIC 5147)					COMMODITIES N.E.C.	(X)	5	(X)	(Z)	
	TOTAL	333	1 539 444	(X)	100.0	7210	BEER, ALE, PORTER, STOUT, ETC.	8	644	4.5	0.2
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	38	8 375	8.1	0.5	7211	BEER, ALE, ETC.	8	566	2.1	0.2
2210	BUTTER AND CHEESE	18	1 799	4.8	0.1		COMMODITIES N.E.C.	(X)	78	(X)	(Z)
2310	EGGS	10	4 440	12.5	0.3	7310	WINE	6	255	2.0	0.1
2320	POULTRY	37	3 456	3.8	0.2	7320	SPIRITS	4	294	4.0	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN)	9	789	4.7	0.1	7510	PERSONAL SERVICE PAPERS	13	2 121	3.7	0.7
2610	MEATS, PROVISIONS	333	1 511 248	98.2	98.2	7520	INDUSTRIAL PAPERS	8	936	3.3	0.3
2611	FRESH, FROZEN MEATS	291	1 414 916	56.4	91.9	7670	KITCHEN UTENSILS, TOOLS, ETC.	6	1 272	2.3	0.4
						9930	OTHER LABOR, SERVICE RECEIPTS	4	707	13.9	0.2
							COMMODITIES N.E.C.	(X)	12 241	(X)	4.0
							COTTON (SIC 5152) ²				
							TOTAL	1	(0)	(X)	100.0

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	GRAIN (SIC 5153)					7310 WINE	49		22.6	22.0	
	TOTAL	52	352 367	(X) 100.0		7320 SPIRITS	51	(D)	76.4	75.4	
						COMMODITIES N.E.C.	(X)	(X)	(X)	0.4	
3120	GRAINS, BEANS, ETC.	52	331 716	94.1 94.1		FARM SUPPLIES (SIC 5191) ²					
8720	FEEDS (MIXED AND OTHER)	20	2 412	4.6 0.7		TOTAL	111	(O)	(X)	100.0	
8730	FEED INGREDIENTS	12	5 770	3.3 1.6							
8740	FERTILIZER, FERTILIZER MATERIALS	18	1 995	3.8 0.6							
8750	AGRICULTURAL CHEMICALS	11	833	4.2 0.2		TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					
8751	WEED KILLERS, SOIL STERILIZERS	10	606	2.3 0.2		TOTAL	46	328 904	(X)	100.0	
8752	INSECTICIDES, FUNGICIDES, ETC.	5	227	1.8 0.1							
8760	SEEDS	18	372	1.5 0.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	5	917	2.9 0.3		
9760	MISCELLANEOUS LINES	4	238	3.8 0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.)	6	3 349	5.7 1.0		
9920	COMMODITY CREDIT RECEIPTS	3	311	1.0 0.1	2410	CONFECTIONERY	40	39 314	13.3 12.0		
9930	OTHER LABOR, SERVICE RECEIPTS	13	4 945	2.6 1.4	2860	CANNED, BOTTLED FOODS	3	578	6.3 0.2		
	COMMODITIES N.E.C.	(X)	3 775	(X) 1.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES	5	1 775	2.4 0.5		
	LIVESTOCK (SIC 5154)				5120	SCHOOL EQUIPMENT, SUPPLIES	3	278	1.5 0.1		
	TOTAL	16		(X) 100.0	7110	CIGARETTES, CIGARS, TOBACCO	48	270 361	92.2 82.2		
3130	LIVESTOCK (EXCEPT HORSES, MULES)	16		99.9 99.9	7510	PERSONAL SERVICE PAPERS	11	1 937	3.6 0.5		
3131	CATTLE, CALVES	11		42.9 39.3	7520	INDUSTRIAL PAPERS	9	1 002	1.4 0.3		
3133	HOGS	9		43.5 59.7	7610	STATIONERY, OFFICE SUPPLIES	4	298	1.9 0.1		
	COMMODITIES N.E.C.	(X)		(X) 0.9	9750	SMOKERS' SUPPLIES AND PIPES	12	2 102	3.5 0.6		
	COMMODITIES N.E.C.	(X)		(X) 0.1		COMMODITIES N.E.C.	(X)	7 393	(X) 2.2		
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)					
	TOTAL	17	64 923	(X) 100.0		TOTAL	61	38 002	(X)	100.0	
3210	HIDES, SKINS, PELTS	12	39 676	90.2 61.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	61	33 618	89.0 89.0		
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	3	2 931	49.1 4.5	9710	WALLPAPER	10	1 642	31.8 4.3		
3231	RAW WOOL	3	2 931	25.9 4.5		COMMODITIES N.E.C.	(X)	2 542	(X) 6.7		
3270	OTHER INEDIBLE FARM PRODUCTS	3	12 281	61.1 18.9		NONDURABLE GOODS, N.E.C. (SIC 5199)					
	COMMODITIES N.E.C.	(X)	10 035	(X) 15.5		TOTAL	548	579 584	(X)	100.0	
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				1430	BEAUTY AIDS (TOILETRIES, ETC.)	3	297	0.8 0.1		
	TOTAL	223	299 738	(X) 100.0	1510	PAINTERS' SUPPLIES AND SUPPLIES	10	2 667	6.9 0.4		
1510	PAINTERS' SUPPLIES AND SUNDRIES	8	997	14.3 0.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	6	471	7.5 0.1		
1610	SOAPS AND DETERGENTS	50	43 536	60.7 14.5	1820	WOMEN'S, CHILDREN'S CLOTHING	6	649	10.7 0.1		
1620	INDUSTRIAL CHEMICALS	187	230 918	91.8 77.0	1910	SHOES, OTHER FOOTWEAR	4	421	6.7 0.1		
4610	INDUSTRIAL VALVES, FITTINGS	3	1 370	22.6 0.5	2650	FOOD AND BEVERAGE BASIC MATERIALS	28	31 989	92.1 5.5		
5230	LAUNDRY, DRY-CLEANING MACHINES	4	335	11.4 0.1	3310	ELECTRICAL WIRING SUPPLIES	3	1 655	7.7 0.3		
8740	FERTILIZER, FERTILIZER MATERIALS	9	530	2.8 0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	9	3 300	11.3 0.6		
8750	AGRICULTURAL CHEMICALS	17	1 249	3.8 0.4	3430	ELECTRIC HOUSEWARES AND SUPPLIES	11	3 657	11.4 0.6		
9720	VEG. OILS (COTTONSEED, LINSEED)	3	5 564	24.4 1.9	3610	HARDWARE	13	21 698	16.0 3.7		
9760	MISCELLANEOUS LINES	4	437	15.4 0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3	3 077	11.0 0.5		
9930	OTHER LABOR, SERVICE RECEIPTS	5	2 626	31.9 0.9	5120	SCHOOL EQUIPMENT, SUPPLIES	5	426	8.5 0.1		
	COMMODITIES N.E.C.	(X)	12 176	(X) 4.1	7520	INDUSTRIAL PAPERS	4	397	13.2 0.1		
	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				7610	STATIONERY, OFFICE SUPPLIES	29	3 704	21.9 0.6		
	TOTAL	96		(D) (X) 100.0	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	3	745	3.3 0.1		
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				7720	OFFICE, COMMERCIAL, BUSINESS FURN.	3	1 230	22.3 0.2		
	TOTAL	103		(D) (X) 100.0	7810	CHINA, GLASSWARE, CROCKERY	11	1 883	5.6 0.3		
	BEER AND ALE (SIC 5181)				7820	HOUSEHOLD LINENS, DOMESTICS	4	1 061	4.3 0.2		
	TOTAL	97		(X) 100.0	7870	KITCHEN UTENSILS, TOOLS, ETC.	9	2 541	8.7 0.4		
2950	SOFT DRINKS, BOTTLED WATERS	3		16.5 0.3	8010	PHOTOGRAPHIC GOODS	14	1 953	4.4 0.3		
7210	BEER, ALE, PORTER, STOUT, ETC.	97		97.9 97.9	8611	CAMERAS, PARTS, ACCESSORIES	10	1 373	1.9 0.2		
7211	BEER, ALE, ETC.	97		56.6 95.9	8015	OTHER PHOTOGRAPHIC GOODS	6	352	1.1 0.1		
7212	STATE, COUNTY, LOCAL TAXES	33		3.2 2.0		COMMODITIES N.E.C.	(X)	228	(X) (Z)		
7310	WINE	7		11.2 1.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES	15	3 570	5.4 0.6		
	COMMODITIES N.E.C.	(X)		(X) 0.7	8630	TOYS, GAMES, FIREWORKS, ETC.	22	21 933	16.3 3.6		
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)				8680	BOOKS, MAGAZINES, PRINTED MATERIALS	136	150 603	89.7 26.0		
	TOTAL	56		(X) 100.0	8750	AGRICULTURAL CHEMICALS	4	294	5.3 0.1		
	BEER AND ALE (SIC 5181)				8760	SEEDS	5	5 780	41.7 1.0		
	TOTAL	97		(X) 100.0	8765	FINE SEEDS FOR LAWN AND TURF	3	3 262	14.7 0.6		
2950	SOFT DRINKS, BOTTLED WATERS	3		16.5 0.3	8767	FLOWER SEEDS AND BULBS	3	2 498	11.4 0.4		
7210	BEER, ALE, PORTER, STOUT, ETC.	97		97.9 97.9		COMMODITIES N.E.C.	(X)	20	(X) (Z)		
7211	BEER, ALE, ETC.	97		56.6 95.9	8810	PRECIOUS STONES (CUT) AND METALS	4	1 508	7.3 0.3		
7212	STATE, COUNTY, LOCAL TAXES	33		3.2 2.0	8820	JEWELRY, SILVERWARE, TROPHIES	29	25 987	23.8 4.5		
					8910	GIFTS, ART GOODS, NOVELTIES, ETC.	130	60 640	56.7 10.5		
					8920	ADVERTISING SPECIALTIES, CALENDARS	95	32 074	65.6 5.5		
					9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	112	71 138	86.7 12.3		
					9310	PHONO, RECORDS, PRERECORDED TAPES	6	443	7.2 0.1		
					9510	OTHER TEXTILE PRODUCTS	18	9 499	75.6 1.6		
					9610	INDUSTRIAL YARNS	3	728	100.0 0.1		
					9620	WIGS, SWITCHES, TOUTEES, ETC.	11	3 333	100.0 0.6		
					9710	WALLPAPER	26	25 585	89.9 4.4		
					9730	LEATHER	22	22 589	48.6 3.9		
					9740	LUGGAGE, SADDLERY, HARNESS	8	591	2.2 0.1		
7210	BEER, ALE, PORTER, STOUT, ETC.	17		14.0 2.2	9760	MISCELLANEOUS LINES	24	17 182	39.1 3.0		
7211	BEER, ALE, ETC.	17		7.2 2.2	9930	OTHER LABOR, SERVICE RECEIPTS	16	10 583	18.2 1.5		
7212	STATE, COUNTY, LOCAL TAXES	8		0.9 0.1		COMMODITIES N.E.C.	(X)	32 303	(X) 5.6		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						3610 3611 3613	HARDWARE BUILDINGS HARDWARE KITCHEN AND SHELF HARDWARE COMMODITIES N.E.C.	6 5 3 (X)	5 707 2 367 2 751 589	24.6 5.8 6.8 (X)	5.4 2.2 2.6 0.6	
	TOTAL	27	82 938	(X)	100.0								
1110 1111 1112 1113	AUTOMOBILES, MOTORCYCLES, ETC. NEW AUTOMOBILES USED AUTOMOBILES OTHER PASSENGER MOTOR VEHICLES	9 3 6 3	10 819 2 862 7 600 357	88.3 27.7 71.3 3.9	13.0 3.5 9.2 0.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	7	141	1.9	C.1		
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	19	65 203	92.3	78.6	8110 8111 8112 8113	LUMBER (ROUGH, DRESSED, FINISHED) SOFTWOODS (EXCEPT FLOORING) HARDWOODS (EXCEPT FLOORING) FLOORING COMMODITIES N.E.C.	33 28 16 8 (X)	66 048 54 579 11 026 442 1	87.9 45.7 19.3 1.4 (X)	62.5 51.7 10.4 0.4 (2)		
1210 1211 1212	MACHINE SHOP SALES AND LABOR PARTS AND EQUIPMENT MACHINE SHOP LABOR	5 4 5	621 356 265	17.0 6.6 6.0	0.7 0.4 0.3	8120 8121 8122	PLYWOOD (INCL. CHIPBOARD, PARTICLE) HARDWOOD SOFTWOOD	25 11 20	7 981 3 242 4 739	19.1 9.5 7.8	7.6 3.1 4.5		
1220 9930	NEW AND REBUILT PARTS, ETC. OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	14 7 (X)	4 557 999 739	24.3 9.2 (X)	5.5 1.2 0.9	8130 8140 8150 8410 8420 8520 8530 8550 8570	WOOD SHINGLES WOOD MILLWORK (DOORS, WINDOWS) METAL MILLWORK (DOORS, ETC.) INSULATION MATERIALS AND BOARD ROOFING, SIDING EQUIPMENT WALLBOARD, HARDBOARD ADHESIVES, MASTICS PLASTIC BUILDING MATERIALS OTHER BUILDING MATERIALS COMMODITIES N.E.C.	3 23 9 10 10 7 4 3 4 (X)	141 16 644 2 456 307 470 394 130 75 1 337 924	2.8 45.8 10.1 4.1 3.8 3.1 2.3 3.9 21.6 (X)	0.1 15.8 2.3 0.3 0.4 0.4 0.1 0.1 1.3 0.9		
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)												
	TOTAL	239	246 676	(X)	100.0								
1110 1120 1210 1220 1230 1240 1250 1310 1510 3610	AUTOMOBILES, MOTORCYCLES, ETC. TRUCKS, TRUCK TRACTORS, TRAILERS MACHINE SHOP SALES AND LABOR NEW AND REBUILT PARTS, ETC. AUTOMOTIVE GLASS USED AUTO PARTS, EQUIPMENT, ACCESS. PETROLEUM PRODUCTS MARKETING EQUIP. TIRES AND TUBES PAINTERS' SUPPLIES AND SUNDRIES HARDWARE	5 5 62 215 5 25 7 20 0 4	176 1 712 4 046 217 761 225 4 302 2 511 774 845 4 922	6.8 28.0 11.6 90.8 3.7 53.8 74.6 5.8 7.6 32.7	0.1 0.7 1.6 88.2 0.1 1.7 1.0 0.3 0.3 2.0		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)						
	TOTAL	84	65 079	(X)	100.0								
4420 4421	GENERAL PURPOSE INDUSTRIAL MACH. ENGINES (INCL. INTERNAL COMBUST.) COMMODITIES N.E.C.	4 3 (X)	901 492 409	19.7 8.4 (X)	0.4 0.2 0.2	1510 3610 6230 6240 6430 8110 8120 8140 8150 8210	PAINTERS' SUPPLIES AND SUNDRIES HARDWARE IRON AND STEEL WIRE, WIRE PRODUCTS IRON, STEEL FINISHED PRODUCTS ALUMINUM SHAPES, FORMS, ETC. LUMBER (ROUGH, DRESSED, FINISHED) PLYWOOD (INCL. CHIPBOARD, PARTICLE) WOOD MILLWORK (DOORS, WINDOWS) METAL MILLWORK (DOORS, ETC.) BRICK, BLOCKS, TILE, CLAY, ETC.	5 6 6 3 4 3 3 3 29	1 097 118 197 82 220 216 189 170 146 16 115	12.4 1.9 5.8 6.2 6.6 6.4 4.8 5.1 9.6 63.1	1.7 0.2 0.3 0.1 0.3 0.3 0.3 0.2 24.8		
4840 5420 6500 6620 9930	ABRASIVES, ABRASIVE MATERIALS SHIP, BOAT, MARINE PROPULSION MACH. PETROLEUM PRODUCTS UNPREPARED IRON AND STEEL SCRAP OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	10 3 33 6 9 (X)	182 3 580 1 233 334 955 2 117	5.1 19.6 4.6 22.1 9.9 (X)	0.1 1.6 0.5 0.1 0.4 0.9	8220 8230 8240 8250 8310 8410 8420 8520 8530 8550	CONCRETE PRODUCTS, BUILDING STONE CEMENT, LIME, PLASTIC, STUCCO SAND, GRAVEL, CRUSHED STONE READY-OR-TRANSIT-MIXED CONCRETE GLASS (FLAT, BRICK, ETC.) INSULATION MATERIALS AND BOARD ROOFING, SIDING EQUIPMENT WALLBOARD, HARDBOARD ADHESIVES, MASTICS PLASTIC BUILDING MATERIALS	13 19 24 10 6 11 21 10 10 8	4 744 2 873 6 103 911 2 814 1 712 13 937 1 514 1 531 381	37.4 13.7 37.9 10.2 80.6 28.8 56.2 16.8 19.7 4.4	7.3 4.4 9.4 1.4 4.3 2.6 21.4 2.3 2.4		
	TIRES AND TUBES (SIC 5014)												
	TOTAL	35	31 696	(X)	100.0								
1220 1310 1320 6500 9930	NEW AND REBUILT PARTS, ETC. TIRES AND TUBES RECAPPED TIRES PETROLEUM PRODUCTS OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	11 34 15 4 7 (X)	474 18 672 11 773 70 227 480	8.8 91.2 62.0 9.4 10.2 (X)	1.5 58.9 37.1 0.2 0.7 1.5		8560 8570 9930	PREFABRICATED STRUCTURAL ASSEMBLIES OTHER BUILDING MATERIALS OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	3 17 3 (X)	511 7 259 178 2 061	59.5 75.7 6.4 (X)	0.8 11.2 0.3 3.2	
	FURNITURE (SIC 5021) ²												
	TOTAL	35	19 021	(X)	100.0								
	HOME FURNISHINGS (SIC 5023)												
	TOTAL	57	69 708	(X)	100.0								
3430 7810 7820 7840	ELECTRIC HOUSEWARES AND SUPPLIES CHINA, GLASSWARE, CROCKERY HOUSEHOLD LINENS, DOMESTICS CURTAINS, DRAPES	3 5 4 7	2 202 1 130 1 130 6 907	22.9 55.3 56.4 79.2	3.2 1.6 1.6 9.9		8670	SHOES, OTHER FOOTWEAR SPORTING, ATHLETIC GOODS, BICYCLES OTHER RECREATION, HOBBY GOODS COMMODITIES N.E.C.	3 20 9 (X)	195 10 539 3 273 7 204	7.6 71.5 66.0 (X)	0.9 49.7 15.4 34.0	
7850 7851 7852 7853	FLOOR COVERINGS CARPETS, RUGS LINOLEUM, OTHER HARD SURFACE OTHER FLOOR COVERINGS	34 29 17 11	27 450 19 341 5 590 2 519	80.4 36.1 19.4 11.7	39.4 27.7 8.0 3.6			TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042) ²					
	TOTAL	9	5 348	(X)	100.0								
7870 8530	KITCHEN UTENSILS, TOOLS, ETC. ADHESIVES, MASTICS COMMODITIES N.E.C.	15 3 (X)	22 355 119 8 415	79.9 5.2 (X)	32.1 0.2 12.1			PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043) ²					
	TOTAL	17	11 496	(X)	100.0								
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)												
	TOTAL	150	394 727	(X)	100.0								
1510 3420	PAINTERS' SUPPLIES AND SUNDRIES MAJOR APPLIANCES, TV SETS, ETC.	5 3	74 2 804	1.6 13.7	0.1 2.7	3610 3740 4610 4910	HARDWARE PLUMBING FIXTURES, EQUIP., SUPPLIES INDUSTRIAL VALVES, FITTINGS OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	5 5 6 4	524 315 2 119 1 620	2.6 1.9 6.6 6.5	0.2 0.1 0.5 0.4		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	21	8 632	11.3	2.2	3312	OUTSIDE CONSTRUCTION MATERIALS. .	29	10 517	9.6	10.3
6211	SHEET BARS, TIN PLATE BARS. . . .	7	2 633	9.0	0.7	3313	LIGHTING FIXTURES	46	12 595	9.9	12.4
6212	WIRE RODS	4	350	2.0	0.1	3314	ELECTRIC LAMPS.	39	4 153	3.5	4.1
6214	FORGINGS.	4	291	4.0	0.1	3315	MOTORS, GENERATORS, ETC.. . . .	45	20 888	16.3	20.5
6216	OTHER SEMIFINISHED IRON, STEEL. .	10	2 764	3.8	0.7						
	COMMODITIES N.E.C..	(X)	2 394	(X)	0.6	3320	TELEPHONE AND SIGNAL EQUIPMENT. .	9	2 986	9.9	2.9
6220	IRON, STEEL PRODUCTS (FLAT)	83	190 932	69.7	48.4	3420	MAJOR APPLIANCES, TV SETS, ETC. .	4	2 362	9.5	2.3
6221	PLATES	49	30 519	9.2	7.7	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	6	2 620	16.4	2.6
6222	STRIP (HOT, COLD-ROLLED).	26	39 312	15.2	10.0	3440	ROOM AIR CONDITIONERS	5	549	3.3	0.5
6223	SHEETS (COLD-ROLLED).	53	54 287	13.2	13.8	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	4	771	19.1	0.8
6224	SHEETS (HOT-ROLLED).	52	45 814	11.3	11.6	3511	ELECTRONIC TUBES.	3	245	6.1	0.2
6225	BLACKPLATE.	5	413	1.7	0.1		COMMODITIES N.E.C..	(X)	526	(X)	0.5
6226	SHEETS (GALVANIZED, OTHER COATED)	30	12 549	4.4	3.2	3610	HARDWARE.	4	347	7.3	0.3
6227	TINPLATE.	6	340	1.1	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	331	9.7	0.3
6228	FABRICATED AND STRUCTURAL PLATE .	9	5 105	20.3	1.3	3720	RESIDENTIAL ELEC. SPACE HEATING .	9	389	1.6	0.4
	COMMODITIES N.E.C..	13	2 592	2.4	0.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	292	9.7	0.3
6229	OTHER FLAT IRON, STEEL PRODUCTS .	(X)	1	(X)	(Z)	3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	3	183	4.9	0.2
							COMMODITIES N.E.C..	(X)	763	(X)	0.7
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	18	6 892	12.5	1.7						
6231	WIRE--PLAIN, COATED, BARRED, ETC.	7	1 110	3.7	0.3		ELECTRICAL APPLIANCES AND TV				
6232	NAILS AND STAPLES	5	2 937	26.2	0.7		AND RADIO SETS (SIC 5064)				
6234	WIRE ROPE AND STRAND, BALE TIES .	4	1 261	8.1	0.3		TOTAL	30	64 747	(X)	100.0
6235	REINFORCEMENT MESH--WELDED, WOVEN	8	1 254	2.3	0.3						
	COMMODITIES N.E.C..	(X)	330	(X)	0.1	3310	ELECTRICAL WIRING SUPPLIES.	3	51	1.1	0.1
6240	IRON, STEEL FINISHED PRODUCTS . . .	46	49 958	32.1	12.7	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	7	582	2.8	0.9
6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	29	13 823	7.1	3.5						
6243	BAR, COLD-FINISHED	26	18 977	10.2	4.8	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	25	36 243	61.6	56.0
6244	CONCRETE REINFORCEMENT BARS	11	2 022	2.1	0.5	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	12	4 523	8.2	7.0
6245	STRUCTURAL SHAPES	21	9 154	5.0	2.3	3422	ELECTRIC HOME LAUNDRY EQUIPMENT .	11	3 256	6.5	5.0
6246	PILING, BEARING PILES	3	847	8.8	0.2	3423	TV SETS	14	24 346	30.3	37.6
6248	OTHER FINISHED PRODUCTS	6	3 786	4.3	1.0	3424	CONSOLE RADIOS AND RECORD PLAYERS	13	1 954	2.5	3.0
	COMMODITIES N.E.C..	(X)	1 349	(X)	0.3	3425	OTHER MAJOR APPLIANCES.	12	2 164	4.8	3.3
6260	IRON, STEEL PIPE, TUBING.	22	16 111	17.4	4.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	10	17 879	56.9	27.6
6261	TUBING (MECHANICAL AND PRESSURE). .	13	11 785	8.9	3.0	3440	ROOM AIR CONDITIONERS	7	1 168	6.0	1.8
6262	STANDARD STEEL PIPE	17	4 326	3.0	1.1						
6270	OTHER CARBON STEEL PRODUCTS	6	2 017	33.1	0.5	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	5	573	3.3	0.9
6320	ALLOY STEEL	34	32 928	23.5	8.3	3511	ELECTRONIC TUBES.	4	205	1.0	0.3
6321	BAR, HOT-ROLLED OR COLD-FINISHED	23	11 567	6.5	2.9	3513	ELECTRONIC PARTS.	4	249	0.9	0.4
6322	TODD STEEL BARS	18	11 037	10.6	2.8		COMMODITIES N.E.C..	(X)	119	(X)	0.2
6323	PIPE AND TUBING	6	801	0.8	0.2	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	3	475	3.4	0.7
6324	PLATE	16	5 651	3.7	1.4	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	898	14.7	1.4
6325	OTHER ALLOY STEEL	8	3 871	4.0	1.0	8630	TOYS, GAMES, FIREWORKS, ETC.. . .	4	599	3.2	0.9
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	3	2 259	14.9	3.5
							COMMODITIES N.E.C..	(X)	4 020	(X)	6.2
6330	STAINLESS STEEL	27	23 710	17.0	6.0						
6331	PLATES.	8	2 270	1.5	0.6		ELECTRONIC PARTS AND EQUIPMENT				
6332	STRIP	10	5 299	3.6	1.3		(SIC 5065)				
6333	SHEETS.	11	7 876	4.4	2.0		TOTAL	46	37 774	(X)	100.0
6334	BAR, BAR-SIZE SHAPES	12	5 375	2.9	1.4	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	10	395	6.2	1.0
6335	OTHER STAINLESS STEEL	13	2 890	1.7	0.7	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	10	533	10.6	1.4
6420	OTHER COPPER, BRASS MILL PRODUCTS .	18	15 717	22.2	4.0	3423	TV SETS	9	346	4.4	0.9
6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	26	27 999	24.6	7.1	3424	CONSOLE RADIOS AND RECORD PLAYERS	8	159	2.9	0.4
6431	PLATE (.250 INCH AND OVER).	11	3 130	1.9	0.8		COMMODITIES N.E.C..	(X)	28	(X)	0.1
6432	SHEET, COIL (.006 TO .249 INCH). .	15	16 778	9.3	4.3	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	46	36 574	96.8	96.8
6433	RDO, BAR, WIRE (ROLLED, EXTRUDED)	13	3 451	2.6	1.0	3511	ELECTRONIC TUBES.	21	3 111	10.6	8.2
6434	PIPE AND TUBING (INCL. HOLLOW BAR)	10	1 674	1.2	0.4	3512	TRANSISTORS AND/OR SEMICONDUCTORS	24	4 429	10.7	11.7
6435	OTHER EXTRUDED SHAPES	13	2 562	1.8	0.6	3513	ELECTRONIC PARTS.	26	5 872	19.9	15.5
	COMMODITIES N.E.C..	(X)	4	(X)	-	3514	ACCESSORIES, TESTING EQUIPMENT. . .	15	842	4.7	2.2
6440	NONFERRUGUS METALS, MINERALS, ORES .	8	5 385	7.9	1.4	3515	INTERCOMMUNICATIONS EQUIPMENT .	20	3 007	13.4	9.0
6443	TIN, LEAD, ZINC, ETC.	5	1 302	1.7	0.3	3516	COML., INDUSTRIAL ELECTRONIC PARTS	24	19 313	42.8	51.1
	COMMODITIES N.E.C..	(X)	4 063	(X)	1.0		COMMODITIES N.E.C..	(X)	272	(X)	0.7
6620	UNPREPARED IRON AND STEEL SCRAP . .	3	872	6.2	0.2		HARDWARE (SIC 5072)				
8570	OTHER BUILDING MATERIALS.	4	372	14.4	0.1		TOTAL	66	228 848	(X)	100.0
9760	MISCELLANEOUS LINES	6	816	3.5	0.2	1220	NEW AND REBUILT PARTS, ETC.	6	10 022	6.8	4.4
9910	RECEIPTS FROM PROCESSING.	8	659	1.3	0.2	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	16	13 037	8.1	5.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	3	221	6.4	0.1	3310	ELECTRICAL WIRING SUPPLIES.	10	10 903	7.1	4.8
	COMMODITIES N.E.C..	(X)	6 628	(X)	1.7	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	3	2 487	2.6	1.1
	COAL AND OTHER MINERALS AND ORES					3420	MAJOR APPLIANCES, TV SETS, ETC. . .	3	3 773	4.0	1.6
	(SIC 5052)					3430	ELECTRIC HOUSEWARES AND SUPPLIES..	4	3 738	5.7	1.6
	TOTAL	9	9 674	(X)	100.0	3440	ROOM AIR CONDITIONERS	3	575	6.9	0.3
6110	COAL (BITUMINOUS AND ANTHRACITE). .	9	2 759	31.8	31.8	3610	HARDWARE.	66	119 176	52.1	52.1
	COMMODITIES N.E.C..	(X)	5 915	(X)	68.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	519	1.1	0.2
	ELEC. APPARATUS AND EQUIP.,					3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	10	9 572	6.9	4.2
	WIRING SUPPLIES, CONSTRUCTION					4310	GARAGE MACHINERY, EQUIPMENT, ETC. .	7	7 303	5.3	3.2
	MATERIALS (SIC 5063)					4840	ABRASIVES, ABRASIVE MATERIALS . . .	8	3 258	3.5	1.4
	TOTAL	89	101 958	(X)	100.0	4860	MECHANICAL RUBBER GOODS	3	120	0.6	0.1
1220	NEW AND REBUILT PARTS, ETC.	3	166	3.8	0.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	6	1 200	1.3	0.5
3310	ELECTRICAL WIRING SUPPLIES.	65	90 199	91.0	88.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	516	9.6	0.2
3311	INT. WIRING, CONSTP. MATERIALS. . .	63	42 046	28.8	41.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	13	5 415	3,6	2,4		COMMODITIES N.E.C.	(X)	54	(X)	1,8
6260	IRON, STEEL PIPE, TUBING.	5	3 388	3,5	1,5		COMMODITIES N.E.C.	(X)	449	(X)	15,3
7870	KITCHEN UTENSILS, TDOLS, ETC.	6	6 296	6,1	2,8		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
8150	METAL MILLWORK (DOORS, ETC.).	3	268	8,0	0,1		TOTAL	83	31 432	(X)	100,0
8420	ROOFING, SIDING EQUIPMENT	3	573	0,9	0,3		CDMMECRAL REFRIGERATION EQUIPMENT.	4	197	7,2	0,6
8570	OTHER BUILDING MATERIALS.	3	426	5,0	0,2		4110 OFFICE MACHINES AND EQUIPMENT . . .	43	8 875	81,5	28,2
6260	SPORTING, ATHLETIC GODDS, BICYCLES.	7	14 728	10,6	6,4		4120 INDICATING, RECORDING INSTRUMENTS .	4	610	27,4	1,9
8630	TOYS, GAMES, FIREWORKS, ETC.	3	3 100	3,3	1,4		4130 COMMERCIAL KITCHEN EQUIPMENT. . . .	5	660	35,9	2,1
	COMMODITIES N.E.C.	(X)	8 455	(X)	3,7		4140 COMMERCIAL FOOD SERVICE EQUIPMENT .	4	268	14,7	0,9
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)						4150 CHINE, GLASSWARE (COMMERCIAL) . . .	7	931	27,3	3,0
	TDTAL	65	72 313	(X)	100,0		4160 SCALES, SERVICE SHOP MACHINES. . . .	19	9 015	91,9	28,7
3310	ELECTRICAL WIRING SUPPLIES.	4	1 634	15,0	2,3		4170 SCALES, BALANCES (EXC. SCIENTIFIC). .	3	429	57,4	1,4
3440	ROOM AIR CONDITIONERS	6	144	1,8	0,2		4180 STORE, RESTAURANT FIXTURES, EQUIP. .	17	6 756	79,0	21,5
3610	HARDWARE.	11	508	3,6	0,7		5120 SCHOOL EQUIPMENT, SUPPLIES.	3	46	11,6	0,1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	20	2 481	10,4	3,4		7410 PRINTING, WKITING PAPER	5	221	13,9	0,7
3730	HYDRONICS EQUIPMENT, SUPPLIES	23	3 267	10,9	4,5		7610 STATIONERY, OFFICE SUPPLIES	14	469	21,2	1,5
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	63	53 439	75,8	74,6		7720 OFFICE, COMMERCIAL, BUSINESS FURN. .	4	118	15,1	0,4
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	9	545	4,5	0,8		7870 KITCHEN UTENSILS, TOOLS, ETC.	3	43	6,3	0,1
4610	INDUSTRIAL VALVES, FITTINGS	7	1 092	16,0	2,8		9930 OTHER LABOR, SERVICE RECEIPTS	16	1 240	18,6	3,9
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	285	3,7	0,4		COMMODITIES N.E.C.	(X)	1 554	(X)	4,9
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	4	76	2,8	0,1		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
6250	CAST IRON SOIL PIPE, TUBING	15	1 498	6,7	2,1		TOTAL	31	46 516	(X)	100,0
6260	IRON, STEEL PIPE, TUBING.	20	3 004	10,8	4,2		4210 CONSTRUCTION, MINING, LOGGING SUP. .	31	35 747	76,8	76,8
8420	ROOFING, SIDING EQUIPMENT	3	152	5,8	0,2		4211 CRAWLER TRACTORS.	19	6 309	10,2	13,6
6570	OTHER BUILDING MATERIALS.	3	193	5,1	0,3		4212 SELF-PROPELLED SCRAPERS	7	3 340	6,7	7,2
9760	MISCELLANEOUS LINES	3	652	19,8	1,2		4213 TRACTOR SHOVEL LOADERS.	12	6 254	11,8	13,4
	COMMODITIES N.E.C.	(X)	1 743	(X)	2,4		4214 PARTS AND ATTACHMENTS	18	6 706	10,1	14,4
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)						4215 POWER CRANES, DRAGLINES, AND PARTS	13	6 091	14,8	13,1
	TOTAL	44	30 948	(X)	100,0		4216 BITUMINOUS MIXERS, PAVERS, ETC. . .	5	1 564	13,0	3,4
3440	ROOM AIR CONDITIONERS	11	618	5,9	2,0		4217 CONCRETE MIXERS, PAVERS, ETC.	6	383	3,5	0,8
3710	WARM-AIR HEATING, COOLING EQUIPMENT	36	9 648	36,8	31,8		4218 GRADERS, ROLLERS (OFF-HIGHWAY). . . .	13	2 838	4,7	6,1
3711	WARM-AIR FURNACES (ALL FUELS)	28	4 134	14,6	13,4		COMMODITIES N.E.C.	17	2 262	4,2	4,9
3712	CENTRAL HEATING, COOLING UNITS. . . .	18	2 388	9,4	7,7		4420 GENERAL PURPOSE INDUSTRIAL MACH. . .	9	1 921	6,9	4,1
3713	DUCTS, REGISTERS, ETC.	21	1 698	6,0	5,5		4422 COMPRESSORS, PUMPS.	5	336	1,9	0,7
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	10	219	2,1	0,7		4423 CRUSHING MACHINERY AND EQUIPMENT.	4	486	2,8	1,0
3715	OTHER SPACE HEATING EQUIPMENT	14	1 409	7,4	4,6		COMMODITIES N.E.C.	(X)	1 099	(X)	2,4
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	6	1 636	34,9	5,3		4440 MATERIALS HANDLING EQUIPMENT. . . .	6	2 357	22,9	5,1
3730	HYDRONICS EQUIPMENT, SUPPLIES	12	486	4,6	1,6		4443 CRANES, DERRICKS, HOISTS, ETC. . . .	3	2 225	19,4	4,8
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	6	308	9,8	1,0		COMMODITIES N.E.C.	(X)	132	(X)	0,3
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	31	10 520	38,4	34,0		4480 USED OR REBUILT MACHINERY, EQUIP. . .	10	2 579	9,1	5,5
3811	RES. AND SMALL COM. (UNDER 5 HP)	25	3 180	8,3	10,3		4481 USED CONSTRUCTION EQUIPMENT	10	2 524	4,7	5,4
3812	RES. AND COM. (5 TO 20 HP)	22	5 024	13,6	16,2		COMMODITIES N.E.C.	(X)	55	(X)	0,1
3813	INDUS. AND LARGE COM. (OVER 20 HP)	12	2 316	11,5	7,5		9930 OTHER LABOR, SERVICE RECEIPTS	12	2 865	10,2	6,2
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	18	3 229	15,5	10,4		COMMODITIES N.E.C.	(X)	1 047	(X)	2,3
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	6	1 224	27,7	5,9		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
3914	ICE MAKING MACHINES.	5	76	0,8	0,2		TOTAL	27	11 369	(X)	100,0
3915	REACH-IN, WALK-IN REFRIGERATORS . .	3	292	3,7	0,9		4310 GARDEN MACHINERY, EQUIPMENT, ETC. .	21	5 337	61,9	46,9
3916	OTHER REFRIGERATION EQUIPMENT	4	172	3,8	0,6		4311 POWER LAWNMOWERS.	20	3 926	25,6	34,5
	COMMODITIES N.E.C.	(X)	1 284	(X)	4,1		4312 OTHER GARDEN MACHINERY, EQUIPMENT	14	1 411	15,0	12,4
6250	CAST IRON SOIL PIPE, TUBING	4	46	2,0	0,1		4320 FARM, DAIRY MACHINERY, PARTS.	16	5 234	61,8	46,0
6260	IRON, STEEL PIPE, TUBING.	4	62	2,5	0,2		8720 FEEDS (MIXED AND OTHER)	3	50	3,2	0,4
6261	TUBING (MECHANICAL AND PRESSURE). .	3	43	1,5	0,1		8740 FERTILIZER, FERTILIZER MATERIALS. .	3	50	3,1	0,4
	COMMODITIES N.E.C.	(X)	19	(X)	0,1		9930 OTHER LABOR, SERVICE RECEIPTS	9	522	8,7	4,6
8420	ROOFING, SIDING EQUIPMENT	5	125	4,4	0,4		COMMODITIES N.E.C.	(X)	176	(X)	1,5
9760	MISCELLANEOUS LINES	3	480	24,1	1,6		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
9930	OTHER LABOR, SERVICE RECEIPTS	3	71	7,7	0,2		TOTAL	183	126 652	(X)	100,0
	COMMODITIES N.E.C.	(X)	1 695	(X)	5,5		3310 ELECTRICAL WIRING SUPPLIES.	3	132	5,9	0,1
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)						4210 CONSTRUCTION, MINING, LOGGING SUP. .	4	1 091	22,0	0,9
	TOTAL	8	2 931	(X)	100,0		4410 FOOD PROCESSING MACHINERY, EQUIP. . .	10	7 796	89,1	6,2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	3	62	5,8	2,1		4420 GENERAL PURPOSE INDUSTRIAL MACH. . .	56	26 171	66,8	20,7
3812	RES. AND COM. (5 TO 20 HP)	3	34	2,2	1,2		4421 ENGINES (INCL. INTERNAL COMBUST.) . .	8	6 612	43,4	5,2
	COMMODITIES N.E.C.	(X)	28	(X)	1,0		4422 COMPRESSORS, PUMPS.	25	7 096	18,1	5,6
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	3	109	8,0	3,7		4423 CRUSHING MACHINERY AND EQUIPMENT.	3	239	7,7	0,2
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	8	2 311	79,7	78,8		4424 FANS, BLOWERS (INDUSTRIAL EQUIP.) . .	6	323	4,8	0,3
3912	DISPLAY CASES	5	497	17,3	17,0		4425 OTHER GENERAL INDUSTRIAL MACH. . .	34	11 091	38,6	9,4
3913	ICE CREAM CABINETS.	3	120	6,9	4,1		4430 METALWORKING MACHINERY.	62	30 770	74,2	24,3
3914	ICE MAKING MACHINES.	5	108	4,1	3,7		4431 NEW MACHINE TOOLS	46	18 663	32,3	14,7
3915	REACH-IN, WALK-IN REFRIGERATORS . .	4	464	15,5	15,8		4432 MISCELLANEOUS METALWORKING EQUIP.	34	12 107	24,6	9,6
3916	OTHER PEFRIGERATION EQUIPMENT	6	1 068	32,6	36,4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4440	MATERIALS HANDLING EQUIPMENT,	41	30 324	71.1	23.9		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)				
4450	OIL WELL, OIL REFINING MACH. EQUIP. . .	4	788	52.8	0.6						
4460	PRINTING TRADES MACHINERY, EQUIP., . .	8	3 184	94.4	2.5						
4470	OTHER SPECIAL INDUSTRY MACHINERY, . .	14	4 960	78.6	3.9		TOTAL	76	26 938	(X)	100.0
4480	USED OR REBUILT MACHINERY, EQUIP. . .	20	7 045	56.8	5.6	1430	BEAUTY AIDS (TOILETRIES, ETC.),	3	48	6.1	0.2
4481	USED CONSTRUCTION EQUIPMENT	3	2 755	46.8	2.2	1610	SOAPS AND DETERGENTS,	3	77	13.5	0.3
4482	USED MACHINE TOOLS,	9	2 025	29.6	1.6	5210	BEAUTY, BARBER SHOP EQUIPMENT	17	4 989	96.4	18.5
4483	OTHER USED OR REBUILT MACHINERY . . .	14	2 264	14.1	1.8	5220	CUSTODIAL, JANITORIAL SUPPLIES,	28	5 042	92.8	18.7
	COMMODITIES N.E.C.,	(X)	1	(X)	(2)						
4510	BEARINGS, POWER, TRANSMISSION	5	1 045	8.9	0.8	5230	LAUNDRY, DRY-CLEANING MACHINES, . . .	12	5 437	97.2	20.2
4610	INDUSTRIAL VALVES, FITTINGS	9	1 392	10.0	1.1	5231	COIN-OPERATED MACHINES, EQUIPMENT	5	629	19.8	2.3
4710	WELDING EQUIPMENT, SUPPLIES	3	89	11.6	0.1	5232	ALL OTHER COMPL. LAUNDRY EQUIPMENT	4	1 303	36.4	4.8
4840	ABRASIVES, ABRASIVE MATERIALS	8	1 710	13.6	1.4	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	8	3 504	51.3	13.0
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	4 448	31.4	3.5		COMMODITIES N.E.C.,	(X)	1	(X)	(2)
6260	IRON, STEEL PIPE, TUBING,	3	358	3.7	0.3	5320	MUNICIPALITY SUPPLIES, EQUIPMENT, . .	5	3 174	94.4	11.8
9930	OTHER LABOR, SERVICE RECEIPTS	13	992	12.2	0.8	5330	OTHER SERVICE BUSINESS EQUIPMENT, . .	7	2 480	91.9	9.2
	COMMODITIES N.E.C.,	(X)	4 357	(X)	3.4	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	5	3 803	59.6	14.1
	INDUSTRIAL SUPPLIES (SIC 5085)					7510	PERSONAL SERVICE PAPERS	4	140	11.0	0.5
	TOTAL	159	155 323	(X)	100.0	9620	WIGS, SWITCHES, TOUTEES, ETC.	5	100	6.0	0.4
							COMMODITIES N.E.C.,	(X)	1 648	(X)	6.1
1220	NEW AND REBUILT PARTS, ETC.	4	481	13.1	0.3		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5086)				
1510	PAINTERS' SUPPLIES AND SUPPLIES	8	222	2.9	0.1		TOTAL	27	21 693	(X)	100.0
1620	INDUSTRIAL CHEMICALS,	6	1 524	21.2	1.0						
3310	ELECTRICAL WIRING SUPPLIES,	5	850	18.6	0.5	5410	RAILROAD TRANSPORTATION EQUIPMENT .	4	3 103	97.3	14.3
3610	HARDWARE	8	1 218	10.1	0.8	5420	SHIP, BOAT, MARINE PROPULSION MACH.	5	1 693	34.3	7.8
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	9	2 352	19.1	1.5	5430	AIRCRAFT, AVIATION PARTS,	14	10 112	93.8	46.6
4420	GENERAL PURPOSE INDUSTRIAL MACH., . .	6	1 680	28.2	1.1	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	1 270	85.1	5.9
4422	COMPRESSORS, PUMPS,	3	279	5.9	0.2		COMMODITIES N.E.C.,	(X)	5 515	(X)	25.4
4425	OTHER GENERAL INDUSTRIAL MACH., . .	4	1 333	23.6	0.9		SCRAP, WASTE MATERIALS (SIC 5093)				
	COMMODITIES N.E.C.,	(X)	68	(X)	(2)		TOTAL	111		(X)	100.0
4430	METALWORKING MACHINERY,	11	2 195	16.4	1.4						
4431	NEW MACHINE TOOLS	5	802	7.5	0.5	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	5		7.8	0.1
4432	MISCELLANEOUS METALWORKING EQUIP.	8	1 393	9.4	0.9	6220	IRON, STEEL PRODUCTS (FLAT),	4		9.7	0.2
4440	MATERIALS HANDLING EQUIPMENT,	7	526	4.1	0.3	6610	PREPARED IRON AND STEEL SCRAP,	55		78.9	59.7
4443	CRANES, DERRICKS, HOISTS, ETC., . . .	6	288	1.4	0.2	6620	UNPREPARED IRON AND STEEL SCRAP . . .	44		25.1	5.9
	COMMODITIES N.E.C.,	(X)	238	(X)	0.2	6630	ALLOY STEEL SCRAP	23		9.0	2.8
4510	BEARINGS, POWER, TRANSMISSION	33	23 357	55.0	15.0	6640	NICKEL ALLOY,	13		4.4	0.9
4511	BALL, ROLLER BEARINGS	24	15 594	35.3	10.0	6710	WASTE RAGS, TEXTILE WASTE	9		38.9	1.0
4512	OTHER POWER TRANSMISSION EQUIP., . .	24	7 763	14.2	5.0	6720	WIPING CLOTHS	9		67.1	5.8
4610	INDUSTRIAL VALVES, FITTINGS	39	26 590	45.7	17.1	6730	WASTE PAPER	21	(D)	54.4	3.7
4710	WELDING EQUIPMENT, SUPPLIES	24	11 043	69.9	7.1	6740	ZINC SCRAP,	16		1.4	0.2
4711	GAS-WELDING SUPPLIES, EQUIPMENT . . .	20	6 448	29.2	4.2	6750	ALUMINUM SCRAP,	40		10.0	3.5
4712	ARC-WELDING SUPPLIES, EQUIPMENT . . .	17	3 139	17.4	2.0	6760	SCRAP COPPER, COPPER BASE ALLOY . . .	48		16.7	10.5
4713	RESISTANCE WELDING SUPPLIES	8	1 456	18.7	0.9	6770	SCRAP LEAD,	24		2.1	0.4
4810	RECONDITIONED DRUMS AND BARRELS . . .	12	3 035	100.0	2.0	6780	OTHER NONFERROUS METALLIC SCRAP . . .	23		13.4	2.7
4840	ABRASIVES, ABRASIVE MATERIALS	31	9 648	25.2	6.2	6790	OTHER WASTE MATERIALS, SCRAP,	8		61.1	1.5
4850	INDUSTRIAL LEATHER, BELTING, ETC., . .	9	1 045	5.7	0.7	9930	OTHER LABOR, SERVICE RECEIPTS	7		4.1	0.2
4860	MECHANICAL RUBBER GOODS	22	21 905	57.0	14.1		COMMODITIES N.E.C.,	(X)		(X)	0.8
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	6	1 216	32.6	0.8		JEWELRY, WATCHES, DIAMONOS, AND OTHER PRECIOUS STONES (SIC 5094)				
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	63	38 433	62.8	24.7		TOTAL	29		(X)	100.0
6230	IRON AND STEEL WIRE, WIRE PRODUCTS . .	5	228	4.8	0.1	8810	PRECIOUS STONES (CUT) AND METALS, . .	10		67.0	17.8
6260	IRON, STEEL PIPE, TUBING,	6	3 103	26.0	2.0	8820	JEWELRY, SILVERWARE, TROPHIES	24		89.0	75.9
9760	MISCELLANEOUS LINES	3	303	23.3	0.2	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	13		33.7	26.4
9930	OTHER LABOR, SERVICE RECEIPTS	7	415	8.4	0.3	8822	COSTUME JEWELRY	17	(O)	47.9	35.2
	COMMODITIES N.E.C.,	(X)	3 954	(X)	2.5	8823	JEWELERS' TOOLS, FINDINGS, ETC., . . .	5		33.5	4.8
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					8824	SILVERWARE, PLATED WARE, ETC.,	9		15.2	9.5
	TOTAL	67	83 876	(X)	100.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC., . .	4		12.0	1.9
5110	DENTAL EQUIPMENT, SUPPLIES,	7	2 258	65.3	2.7		COMMODITIES N.E.C.,	(X)		(X)	4.4
5120	SCHOOL EQUIPMENT, SUPPLIES,	14	38 808	98.4	46.3		DURABLE GOODS, N.E.C. (SIC 5099) ²				
5121	EQUIPMENT (INCLUDING FURNITURE) . . .	10	34 100	47.9	40.7		TOTAL	41	45 395	(X)	100.0
5122	SUPPLIES,	7	4 708	25.8	5.6		PRINTING AND WRITING PAPER (SIC 5111)				
5130	CHURCH EQUIPMENT, SUPPLIES,	4	451	85.3	0.5		TOTAL	19	54 430	(X)	100.0
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP., .	20	21 388	89.2	25.5	7410	PRINTING, WRITING PAPER	18	42 016	77.5	77.2
5150	OPHTHALMIC PRODUCTS	13	3 482	78.8	4.2	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	3	285	4.6	0.5
5151	PRESCRIPTION SALES,	8	1 739	36.5	2.1	7510	PERSONAL SERVICE PAPERS	4	4 212	14.1	7.7
5152	OPHTHALMIC MERCHANDISE SALES,	9	1 426	23.1	1.7	7520	INDUSTRIAL PAPERS	5	5 945	19.6	10.9
5153	OPTICAL, OPHTHALMIC INSTRUMENTS . . .	6	317	7.3	0.4						
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	6	8 829	77.0	10.5	7610	STATIONERY, OFFICE SUPPLIES	3	653	5.5	1.2
5170	OTHER SCIENTIFIC, PROFESS. EQUIP., . .	9	7 365	78.6	8.8	7611	STATIONERY,	3	430	2.1	0.8
9930	OTHER LABOR, SERVICE RECEIPTS	4	226	7.6	0.3		COMMODITIES N.E.C.,	(X)	223	(X)	0.4
	COMMODITIES N.E.C.,	(X)	1 069	(X)	1.3		COMMODITIES N.E.C.,	(X)	1 319	(X)	2.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	STATIONERY SUPPLIES (SIC 5112)										
	TOTAL	43	18 183	(X)	100.0	1822	SUITS, COATS (EXCEPT FUR)	5	476	5.3	2.2
						1823	CHILDREN'S INFANTS' WEAR.	5	1 664	11.9	7.7
						1824	WOMEN'S, CHILDREN'S UNDERWEAR	8	1 294	9.7	6.0
						1825	OTHER APPAREL, ACCESSORIES.	14	4 474	28.2	20.8
4110	OFFICE MACHINES AND EQUIPMENT	14	529	12.4	2.9	1840	DRESSED FURS, FUR CLOTHING.	3	319	44.1	1.5
5120	SCHOOL EQUIPMENT, SUPPLIES.	5	99	6.4	0.5	1910	SHOES, OTHER FOOTWEAR	3	88	2.0	0.4
7410	PRINTING, WRITING PAPER	5	288	10.6	1.6						
7610	STATIONERY, OFFICE SUPPLIES	43	15 032	83.0	82.7	7620	HOUSEHOLD LINENS, DOMESTICS	3	455	9.7	2.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	13	1 602	20.8	8.8	7821	HEDSPREADS, COMFORTERS, BLANKETS.	3	149	3.1	0.7
9930	OTHER LABOR, SERVICE RECEIPTS	3	58	10.4	0.3	7822	TABLE LINENS.	3	41	0.8	0.2
	COMMODITIES N.E.C..	(X)	575	(X)	3.2	7823	SHEETS, PILLOW CASES.	3	165	2.0	0.8
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)					7824	TOWELS, WASH CLOTHS	3	95	1.2	0.4
	TOTAL	27	39 151	(X)	100.0		COMMODITIES N.E.C..	(X)	5	(X)	-
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	3	69	1.1	0.2						
5220	CUSTODIAL, JANITORIAL SUPPLIES.	3	88	12.6	0.2		COMMODITIES N.E.C..	(X)	357	(X)	1.7
7410	PRINTING, WRITING PAPER	4	1 054	12.8	2.7						
7510	PERSONAL SERVICE PAPERS	14	6 267	28.2	16.0						
7520	INDUSTRIAL PAPERS	21	25 203	70.6	64.4						
7530	SHIPPING ROOM SUPPLIES.	7	3 731	15.9	9.5						
7540	PAPERBOARD, BOXBOARD	6	1 134	5.3	2.9						
	COMMODITIES N.E.C..	(X)	1 605	(X)	4.1						
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)										
	TOTAL	25		(X)	100.0						
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	13		64.4	55.9						
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	10		21.9	17.3						
1430	BEAUTY AIDS (TOILETRIES, ETC.).	14		16.5	13.8						
1450	DRUGGISTS' SUNDRIES	7		14.0	9.6						
7610	STATIONERY, OFFICE SUPPLIES	4		6.7	0.7						
8630	TOYS, GAMES, FIREWORKS, ETC..	3		6.3	0.5						
	COMMODITIES N.E.C..	(X)		(X)	2.3						
	PIECE GOODS (SIC 5133)										
	TOTAL	10	3 675	(X)	100.0						
1710	YARD OR PIECE GOODS	10	3 539	96.3	96.3						
	COMMODITIES N.E.C..	(X)	136	(X)	3.7						
	NOTIONS AND OTHER DRY GOODS (SIC 5134)										
	TOTAL	7		(X)	100.0						
1720	NOTIONS (THREAD, BUTTONS, ETC.)	6		84.6	79.4						
	COMMODITIES N.E.C..	(X)		(X)	20.6						
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)										
	TOTAL	14		(X)	100.0						
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	14		87.5	87.5						
1811	WORK CLOTHING, WORK GLOVES.	5		37.7	24.3						
1812	SUITS, COATS, TROUSERS, OVERCOATS	5		15.2	13.4						
1813	SHIRTS (DRESS AND SPORT).	5		34.1	33.2						
1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	4		7.8	7.6						
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR	4		15.6	5.5						
1816	OTHER CLOTHING, FURNISHINGS	3		14.3	3.5						
1820	WOMEN'S, CHILDREN'S CLOTHING.	3		26.4	2.6						
1824	WOMEN'S, CHILDREN'S UNDERWEAR	3		11.7	1.2						
	COMMODITIES N.E.C..	(X)		(X)	1.4						
	COMMODITIES N.E.C..	(X)		(X)	9.9						
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)										
	TOTAL	23	21 484	(X)	100.0						
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	7	7 909	45.8	36.8						
1811	WORK CLOTHING, WORK GLOVES.	3	156	2.6	0.7						
1812	SUITS, COATS, TROUSERS, OVERCOATS	3	153	1.1	0.7						
1813	SHIRTS (DRESS AND SPORT).	4	229	1.9	1.1						
1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	4	669	5.6	3.1						
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR	5	6 577	37.4	30.6						
1816	OTHER CLOTHING, FURNISHINGS	3	125	1.4	0.6						
1820	WOMEN'S, CHILDREN'S CLOTHING.	20	12 356	81.3	57.5						
1821	DRESSES, SKIRTS, BLOUSES.	8	4 448	28.4	20.7						

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D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	DAIRY PRODUCTS (SIC 5143)					2860	CANNED, BOTTLED FOODS	15	10 630	46.8	23.2
	TOTAL	7	(D)	(X)	100.0	2861	CANNED, BOTTLED JUICES, DRINKS.	8	1 392	5.3	3.0
2210	BUTTER AND CHEESE	4		74.2	58.0	2863	CANNED, BOTTLED FRUITS, VEGS.	10	7 078	23.4	15.5
2240	OTHER DAIRY PRODUCTS	3	(D)	65.0	24.8	2864	CANNED FISH, SEAFOOD.	6	489	2.4	1.1
	COMMODITIES N.E.C.	(X)		(X)	17.2	2865	CANNED MEATS.	5	580	3.2	1.3
						2867	OTHER CANNED, BOTTLED FOODS	6	1 010	5.0	2.2
							COMMODITIES N.E.C.	(X)	81	(X)	0.2
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					2870	SUGAR--REFINED.	7	4 377	26.7	9.6
	TOTAL	21	28 629	(X)	100.0	2890	BREAKFAST FOODS	3	126	1.5	0.3
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	4	741	18.4	2.6	2910	FLOUR, RELATED PRODUCTS	9	3 448	25.6	7.5
2113	FROZEN POULTRY (PACKAGED ONLY). .	3	146	3.2	0.5	2920	MARGARINE, SHORTENINGS, ETC.	8	797	5.9	1.7
	COMMODITIES N.E.C.	(X)	595	(X)	2.1	2930	PET FOODS--ALL KINDS.	4	1 956	23.5	4.3
2210	BUTTER AND CHEESE	4	313	8.1	1.1	2940	ORIEO FRUITS, VEGETABLES	4	416	7.4	0.9
2310	EGGS.	15	9 360	71.7	32.7	2950	SOFT DRINKS, BOTTLED WATERS	8	1 616	20.6	3.5
2320	POULTRY	11	17 457	90.2	61.0	2960	FOODS, N.E.C.	9	2 582	28.0	5.6
2323	DRESSEO POULTRY (RESALES)	9	16 443	49.3	57.4	7510	PERSONAL SERVICE PAPERS	3	225	3.4	0.5
	COMMODITIES N.E.C.	(X)	1 014	(X)	3.5	7520	INDUSTRIAL PAPERS	3	266	4.3	0.6
2610	MEATS, PROVISIONS	3	587	14.0	2.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	3	124	1.9	0.3
2920	MARGARINE, SHORTENINGS, ETC.	3	55	3.8	0.2		COMMOOITIIES N.E.C.	(X)	4 901	(X)	10.7
	COMMODITIES N.E.C.	(X)	116	(X)	0.4		COTTON (SIC 5152) ²				
	CONFECTIONERY (SIC 5145)						TOTAL	-	-	-	-
	TOTAL	10	10 089	(X)	100.0		GRAIN (SIC 5153) ²				
2410	CONFECTIONERY	10	9 983	98.9	98.9		TOTAL	2	(O)	(X)	100.0
	COMMODITIES N.E.C.	(X)	106	(X)	1.1		LIVESTOCK (SIC 5154) ²				
	FISH AND SEAFOODS (SIC 5146) ²						TOTAL	-	-	-	-
	TOTAL	1	(O)	(X)	100.0		FARM-PRGDUCT RAW MATERIALS, N.E.C. (SIC 5159) ²				
	MEAT AND MEAT PRODUCTS (SIC 5147)						TOTAL	3	(O)	(X)	100.0
	TOTAL	48	177 065	(X)	100.0		CHEMICALS AND ALLIEO PRODUCTS (SIC 5161)				
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	13	2 212	8.0	1.2		TOTAL	72	70 417	(X)	100.0
2113	FROZEN POULTRY (PACKAGED ONLY). .	4	91	0.7	0.1	1510	PAINTERS' SUPPLIES AND SUNOKIES . .	6	1 720	33.6	2.4
2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	5	1 109	4.4	0.6	1610	SOAPS AND OETERGENTS.	13	3 369	60.9	4.8
2115	FROZEN MEATS (PACKAGED ONLY). . .	6	280	1.6	0.2	1620	INDUSTRIAL CHEMICALS.	63	55 257	95.2	78.5
	COMMODITIES N.E.C.	(X)	732	(X)	0.4	1621	NAVAL STORES.	3	217	3.6	0.3
2210	BUTTER AND CHEESE	6	179	2.0	0.1	1623	ALKALIES AND CHLORINES.	21	5 000	12.7	7.1
2320	POULTRY	5	233	2.4	0.1	1624	PLASTICS MATERIALS.	14	8 130	31.4	11.5
2510	FISH, SEAFOOD (FRESH AND FROZEN). .	3	204	17.5	0.1	1625	COAL TAR PRODUCTS	5	1 772	15.1	2.5
2610	MEATS, PROVISIONS	48	170 304	96.2	96.2	1627	OTHER INDUS. ORGANIC CHEMICALS. .	32	21 448	33.7	30.5
2611	FRESH, FROZEN MEATS	42	147 840	55.5	83.5	1628	OTHER INDUS. INORGANIC CHEMICALS.	35	18 519	32.2	26.3
2612	SAUSAGE, MEAT LOAVES.	18	4 936	7.0	2.8		COMMOOITIIES N.E.C.	(X)	171	(X)	0.2
2613	CUREO, BOILEO, SMOKED MEATS . . .	18	13 421	16.0	7.6	8750	AGRICULTURAL CHEMICALS.	4	65	0.8	0.1
2614	OTHER MEAT PRODUCTS	8	4 107	14.7	2.3		COMMOOITIIES N.E.C.	(X)	10 006	(X)	14.2
2710	FRESH FRUITS, VEGETABLES.	3	1 446	11.2	0.8		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
2860	CANNED, ROTTLED FOODS	9	1 294	7.6	0.7		TOTAL	17	18 219	(X)	100.0
2865	CANNED MEATS.	6	272	1.3	0.2		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
	COMMODITIES N.E.C.	(X)	1 022	(X)	0.6		TOTAL	24	51 418	(X)	100.0
							BEER AND ALE (SIC 5181)				
	FRESH FRUITS AND VEGETABLES (SIC 5148)						TOTAL	23	63 101	(X)	100.0
	TOTAL	46	61 751	(X)	100.0		BEER, ALE, PORTER, STOUT, ETC. . . .	23	59 934	95.0	95.0
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	6	1 465	25.0	2.4	7210	BEER, ALE, ETC.	23	56 495	47.6	69.5
2112	FROZEN VEGETABLES, JUICES	5	1 028	11.0	1.7	7211	STATE, COUNTY, LOCAL TAXES.	9	3 439	5.6	5.4
2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	3	188	3.2	0.3	7212	WINE	10	3 108	7.4	4.0
	COMMODITIES N.E.C.	(X)	249	(X)	0.4		COMMODITIES N.E.C.	(X)	59	(X)	0.1
2710	FRESH FRUITS, VEGETABLES.	46	58 849	95.3	95.3		WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)				
2711	FRESH FRUITS, BERRIES, MELONS . . .	38	36 940	36.6	59.8		TOTAL	18	42 073	(X)	100.0
2712	FRESH VEGETABLES.	37	21 909	28.1	35.5	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	3	589	18.5	1.4
	COMMODITIES N.E.C.	(X)	1 437	(X)	2.3	7310	WINE.	12	17 410	45.7	41.4
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					7320	SPIRITS	9	24 009	42.4	57.1
	TOTAL	46	45 745	(X)	100.0		COMMODITIES N.E.C.	(X)	65	(X)	0.2
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	5	1 098	7.0	2.4		FARM SUPPLIES (SIC 5191) ²				
2210	BUTTER AND CHEESE	5	367	4.3	0.8		TOTAL	37	(D)	(X)	100.0
2410	CONFECTIONERY	7	623	4.6	1.4						
2610	MEATS, PROVISIONS	3	1 420	16.8	3.1						
2810	COFFEE--ROASTEO (INCLUDING SOLUBLE)	7	739	8.0	1.6						
2830	TEA, SPICES	5	400	5.2	0.9						
2840	BAKERY PRODUCTS	10	9 634	57.4	21.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					1510	PAINTERS' SUPPLIES AND SUNDRIES . . COMMODITIES N.E.C.	18 (X)	6 716 601	91.8 (X)	91.8 8.2
	TOTAL	23		(X)	100.0		NONDURABLE GOODS, N.E.C. (SIC 5199)				
1610	SOAPS AND DETERGENTS.	3		2.1	0.2		TOTAL	107	75 309	(X)	100.0
2410	CONFECTIONERY	16		17.4	11.9	2850	FOOD AND BEVERAGE BASIC MATERIALS .	4	1 619	87.2	2.1
2411	CANDY (ALL KINDS)	16		8.4	10.4	5120	SCHOOL EQUIPMENT, SUPPLIES.	3	123	4.8	0.2
2412	CHEATING GUM	11		1.1	0.9	7610	STATIONERY, OFFICE SUPPLIES	4	104	16.5	0.1
2413	FOUNTAIN FRUITS, SYRUPS	3		0.6	0.2	8610	PHOTOGRAPHIC GOODS.	3	205	4.7	0.3
2414	NUTS, OTHER CONFECTIONS	4		1.2	0.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	506	6.9	0.7
5120	SCHOOL EQUIPMENT, SUPPLIES.	3	(D)	2.6	0.3	8630	TOYS, GAMES, FIREWORKS, ETC.	3	727	8.8	1.0
7110	CIGARETTES, CIGARS, TOBACCO	23		43.9	83.9	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	27	23 065	90.6	30.6
7111	CIGARETTES.	23		40.7	75.3	8820	JEWELRY, SILVERWARE, TROPHIES . . .	7	883	15.0	1.2
7112	CIGARS.	18		3.8	6.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	24	18 183	85.9	24.1
7113	OTHER TOBACCO	12		1.5	2.0	8920	ADVERTISING SPECIALTIES, CALENDARS.	17	3 839	76.9	5.1
7510	PERSONAL SERVICE PAPERS	4		6.0	0.7	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	21	8 727	96.8	11.6
7520	INDUSTRIAL PAPERS	4		3.5	0.4	5111	CUT FLOWERS, POTTED PLANTS.	13	3 576	38.8	4.7
9750	SMOKERS' SUPPLIES AND PIPES	6		2.0	0.5	9112	FLORISTS' SUPPLIES, NURSERY STOCK	16	5 151	39.2	6.8
	COMMODITIES N.E.C.	(X)		(X)	2.1	9510	OTHER TEXTILE PRODUCTS.	3	1 010	87.0	1.3
	PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)					9710	WALLPAPER	7	2 820	98.8	3.7
	TOTAL	18	7 317	(X)	100.0	9730	LEATHER	6	875	28.6	1.2
						9760	MISCELLANEOUS LINES	7	3 922	60.1	5.2
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	5	557	6.1	0.7
							COMMODITIES N.E.C.	(X)	8 144	(X)	10.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Dallas-Fort Worth, TX, SMSA

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					3610 6220 6230 6232	HARDWARE. IRON, STEEL PRODUCTS (FLAT). IRON AND STEEL WIRE, WIRE PRODUCTS. NAILS AND STAPLES COMMODITIES N.E.C.	22 4 20 20 (X)	3 004 524 1 691 1 690 1	5.0 3.9 2.7 1.4 (X)	1.2 0.2 0.7 0.7 (2)
	TOTAL	73	249 197	(X)	100.0						
1110 1120 1210 1220 1310 9930	AUTOMOBILES, MOTORCYCLES, ETC.. TRUCKS, TRUCK TRACTORS, TRAILERS.. MACHINE SHOP SALES AND LABOR.. NEW AND REBUILT PARTS, ETC.. TIRES AND TUBES OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	43 39 17 28 4 13 (X)	131 774 89 055 6 381 17 239 189 2 746 1 813	77.0 53.0 14.2 10.7 0.2 6.6 (X)	52.9 35.7 2.6 6.9 0.1 1.1 0.7						
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)										
	TOTAL	402	285 345	(X)	100.0						
1110 1112	AUTOMOBILES, MOTORCYCLES, ETC.. USED AUTOMOBILES. COMMODITIES N.E.C.	5 5 (X)	288 283 5	23.1 13.8 (X)	0.1 0.1 (2)						
1120	TRUCKS, TRUCK TRACTORS, TRAILERS..	6	157	8.0	0.1						
1210 1211 1212	MACHINE SHOP SALES AND LABOR.. PARTS AND EQUIPMENT MACHINE SHOP LABOR.	92 70 83	7 761 5 398 2 363	25.3 14.4 5.3	2.7 1.9 0.8						
1220 1230 1240 1250 1310 1510 3310 3610 4210 4420	NEW AND REBUILT PARTS, ETC. AUTOMOTIVE GLASS. USED AUTO PARTS, EQUIPMENT, ACCESS. PETROLEUM PRODUCTS MARKETING EQUIP. TIRES AND TUBES PAINTERS' SUPPLIES AND SUNDRIES . . ELECTRICAL WIRING SUPPLIES. HARDWARE CONSTRUCTION, MINING, LOGGING SUP.. GENERAL PURPOSE INDUSTRIAL MACH.. ABRASIVES, ABRASIVE MATERIALS . . . PETROLEUM PRODUCTS OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	356 8 32 15 37 14 4 11 3 8 24 20 (X)	237 087 1 578 11 323 8 515 1 348 156 879 4 374 478 289 530 286 1 422 8 874	93.1 53.7 85.2 88.7 5.5 1.9 15.8 26.9 7.6 7.9 7.3 5.2 12.2 (X)	83.1 0.6 4.0 3.0 0.5 0.1 0.3 1.5 0.2 0.1 0.1 0.5 3.1						
4840 6500 9930	ABRASIVES, ABRASIVE MATERIALS . . . PETROLEUM PRODUCTS OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	8 24 20 (X)	530 286 1 422 8 874	7.3 5.2 12.2 (X)	0.2 0.1 0.5 3.1						
	TIRES AND TUBES (SIC 5014)										
	TOTAL	58	35 011	(X)	100.0						
1220 1310 1320 3420 8620 9930	NEW AND REBUILT PARTS, ETC. TIRES AND TUBES RECAPED TIRES MAJOR APPLIANCES, TV SETS, ETC.. SPORTING, ATHLETIC GOODS, BICYCLES.. OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	16 58 14 4 3 15 (X)	398 32 601 584 244 28 507 449	3.6 93.7 15.9 7.5 1.0 6.4 (X)	1.1 93.7 1.7 0.7 0.1 1.4 1.3						
	FURNITURE (SIC 5021)										
	TOTAL	71	46 147	(X)	100.0						
4110 7610 7710	OFFICE MACHINES AND EQUIPMENT . . . STATIONERY, OFFICE SUPPLIES HOUSEHOLD FURNITURE, SLEEP EQUIP.. OFFICE, COMMERCIAL, BUSINESS FURN.. OFFICE FURNITURE (WOODEN, METAL). . PUBLIC BUILDING FURNITURE STORE, RESTAURANT FURNITURE PROFESSIONAL FURNITURE. OTHER FURNITURE	4 12 26 48 39 7 5 4 5	2 352 4 065 17 672 20 569 17 848 1 012 510 76 1 123	25.6 28.3 94.9 72.6 41.2 30.8 20.4 2.9 20.4	5.1 8.8 38.3 44.6 38.7 2.2 1.1 0.2 2.4						
7850 7851	FLOOR COVERINGS CARPETS, RUGS COMMODITIES N.E.C.	7 7 (X)	835 833 2	10.3 6.2 (X)	1.8 1.8 (2)						
	COMMODITIES N.E.C.	(X)	654	(X)	1.4						
	HOME FURNISHINGS (SIC 5023) ²										
	TOTAL	99	153 887	(X)	100.0						
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)										
	TOTAL	100	257 289	(X)	100.0						
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	9	160	2.9	0.1						
						3610 6220 6230 6232	HARDWARE. IRON, STEEL PRODUCTS (FLAT). IRON AND STEEL WIRE, WIRE PRODUCTS. NAILS AND STAPLES COMMODITIES N.E.C.	22 4 20 20 (X)	3 004 524 1 691 1 690 1	5.0 3.9 2.7 1.4 (X)	1.2 0.2 0.7 0.7 (2)
						7850	FLOOR COVERINGS	6	278	5.2	0.1
						8110 8111 8112 8113	LUMBER (ROUGH, DRESSED, FINISHED) SOFTWOODS (EXCEPT FLOORING) . . . HARDWOODS (EXCEPT FLOORING) . . . FLOORING.	77 61 32 7	128 271 139 361 18 518 392	65.4 40.4 12.4 1.4	61.5 54.2 7.2 0.2
						8120 8121 8122	PLYWOOD (INCL. CHIPBOARD, PARTICLE) HARDWOOD. SOFTWOOD.	50 33 38	29 176 12 845 16 331	20.9 10.4 8.2	11.3 5.0 6.3
						8130 8140 8150 8310 8410	WOOD SHINGLES WOOD MILLWORK (DOORS, WINDOWS). . . METAL MILLWORK (DOORS, ETC.). . . . GLASS (FLAT, BRICK, ETC.) INSULATION MATERIALS AND BOARD. . .	19 43 24 7 18	6 949 28 742 4 069 335 3 346	6.8 35.9 10.9 3.2 5.6	2.7 11.2 1.6 0.1 1.3
						8420 8421 8423	ROOFING, SIDING EQUIPMENT ASPHALT SHINGLES, ROOFING GALVANIZED IRON, STEEL SHEETS . . . COMMODITIES N.E.C.	25 23 8 (X)	3 950 3 263 427 260	6.6 3.4 1.3 (X)	1.5 1.3 0.2 0.1
						8520 8540 8550	WALLBOARD, HARDBOARD. STRUCTURAL IRON, STEEL. PLASTIC BUILDING MATERIALS.	28 4 9	4 272 655 2 375	5.1 5.3 5.7	1.7 0.3 0.9
						8560 8561	PREFABRICATED STRUCTURAL ASSEMBLIES STRUCTURAL ASSEMBLIES	3 3	1 839 1 839	10.9 5.5	0.7 0.7
						8570 9210 9760 9930	OTHER BUILDING MATERIALS. LOGS, PILES, PULFWOOD, POLES, ETC.. MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	9 4 3 3 (X)	5 720 247 379 154 1 253	13.4 2.3 4.0 2.2 (X)	2.2 0.1 0.1 0.1 0.5
							CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
	TOTAL	114	99 418	(X)	100.0						
						1510 3610 6230 6240 6430 7850 8110 8120 8140 8150	PAINTERS' SUPPLIES AND SUNDRIES . . HARDWARE. IRON AND STEEL WIRE, WIRE PRODUCTS. IRON, STEEL FINISHED PRODUCTS . . . ALUMINUM SHAPES, FORMS, ETC.. . . . FLOOR COVERINGS LUMBER (ROUGH, DRESSED, FINISHED) PLYWOOD (INCL. CHIPBOARD, PARTICLE) WOOD MILLWORK (DOORS, WINDOWS). . . METAL MILLWORK (DOORS, ETC.). . . .	4 6 12 9 5 5 5 4 9 6	136 904 735 1 348 230 981 553 691 1 588 800	2.9 8.5 6.0 14.2 11.7 10.8 5.4 9.7 11.9 11.3	0.1 0.9 0.7 1.4 0.2 1.0 0.6 0.7 1.6 0.8
						8210 8220 8230 8240 8310 8410 8420 8510 8520 8530	BRICK, BLOCKS, TILE, CLAY, ETC. . . CONCRETE PRODUCTS, BUILDING STONE . CEMENT, LIME, PLASTIC, STUCCO . . . SAND, GRAVEL, CRUSHED STONE GLASS (FLAT, BRICK, ETC.) INSULATION MATERIALS AND BOARD. . . ROOFING, SIDING EQUIPMENT BUILDING AND CONSTRUCTION PAPER . . WALLBOARD, HARDBOARD. ADHESIVES, MASTICS.	34 12 14 16 13 15 19 3 6 12	12 591 4 936 6 224 1 364 3 304 6 486 16 286 2 158 1 841 710	70.2 61.4 20.9 16.1 31.1 30.7 44.3 33.1 17.3 7.5	13.1 5.0 6.3 1.4 3.3 6.5 16.4 2.2 1.9 0.7
						8540 8550 8560 8570 9760 9930	STRUCTURAL IRON, STEEL. PLASTIC BUILDING MATERIALS. PREFABRICATED STRUCTURAL ASSEMBLIES OTHER BUILDING MATERIALS. MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	5 7 4 28 4 4 (X)	2 615 661 1 681 19 614 543 234 9 824	47.4 14.1 96.7 68.6 11.9 15.2 (X)	2.6 0.7 1.7 19.7 0.5 0.2 9.9
							SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
	TOTAL	53	44 421	(X)	100.0						
						4310 8620 8640 8650 8660 8670	GARDEN MACHINERY, EQUIPMENT, ETC.. SPORTING, ATHLETIC GOODS, BICYCLES.. BOATS (OUTBOARD, ROW BOATS) BILLIARDS, POOL, BOWLING EQUIPMENT. THEATER, STUDIO EQUIPMENT OTHER RECREATION, HOBBY GOODS . . . COMMODITIES N.E.C.	3 35 4 3 4 11 (X)	1 108 27 243 1 162 353 3 586 7 679 3 290	11.3 83.6 68.2 20.6 100.0 74.0 (X)	2.5 61.3 2.6 0.8 8.1 17.3 7.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Dallas-Fort Worth, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					6420	OTHER COPPER, BRASS MILL PRODUCTS	15		5.0	1.0
						6421	FLAT PRODUCTS (SHEETS, ETC.),	10		1.2	0.3
						6422	TUBULAR PRODUCTS (PIPES, TUBES)	9		1.5	0.3
						6423	ROD, NONELECTRICAL WIRE	6		2.3	0.4
							COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
	TOTAL	22	12 769	(X)	100.0						
8630	TOYS, GAMES, FIREWORKS, ETC.	21	11 485	96.2	89.9	6430	ALUMINUM SHAPES, FORMS, ETC.	24		17.8	4.6
	COMMODITIES N.E.C.	(X)	1 284	(X)	10.1	6431	PLATE (.250 INCH AND OVER)	10		2.1	0.6
						6432	SHEET, COIL (.006 TO .249 INCH)	15		5.8	2.1
						6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	13		2.2	0.7
						6434	PIPE AND TUBING (INCL. HOLLOW BAR)	14		2.7	0.6
						6435	OTHER EXTRUDED SHAPES	8	(D)	2.8	0.6
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					6440	NONFERROUS METALS, MINERALS, ORES	5		6.7	0.7
						6443	TIN, LEAD, ZINC, ETC.	3		1.7	0.2
							COMMODITIES N.E.C.	(X)	(X)	(X)	0.4
	TOTAL	21	17 958	(X)	100.0						
8610	PHOTOGRAPHIC GOODS	21	16 993	94.6	94.6	8570	OTHER BUILDING MATERIALS	6		11.5	0.8
9930	OTHER LABOR, SERVICE RECEIPTS	3	138	16.2	0.8	9760	MISCELLANEOUS LINES	7		4.3	0.4
	COMMODITIES N.E.C.	(X)	827	(X)	4.6	9910	RECEIPTS FROM PROCESSING	5		5.7	0.4
						9930	OTHER LABOR, SERVICE RECEIPTS	10		6.5	0.8
							COMMODITIES N.E.C.	(X)	(X)	(X)	3.2
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)						COAL AND OTHER MINERALS AND ORES (SIC 5052) ²				
	TOTAL	91		(X)	100.0		TOTAL	1	(D)	(X)	100.0
1620	INDUSTRIAL CHEMICALS	3		6.7	0.2		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				
3610	HARDWARE	6		12.6	0.6						
3611	BUILDERS' HARDWARE	4		2.1	0.1		TOTAL	130	222 599	(X)	100.0
3612	HEAVY HARDWARE	5		6.3	0.2						
3614	HAND TOOLS (INCL. POWER), CUTLERY	5		4.6	0.2						
3615	ALL OTHER HARDWARE	4		2.7	0.1						
	COMMODITIES N.E.C.	(X)		(X)	(Z)	1220	NEW AND REBUILT PARTS, ETC.	4	169	2.9	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4		9.7	0.3	3310	ELECTRICAL WIRING SUPPLIES	120	153 912	81.1	69.1
3741	PIPE FITTINGS, VALVES	4		3.5	0.1	3311	INT. WIRING, CONSTR. MATERIALS	97	70 824	25.4	31.8
3742	PLUMBING FIXTURES	3		2.7	0.1	3312	OUTSIDE CONSTRUCTION MATERIALS	46	24 368	13.0	10.9
3744	OTHER PLUMBING EQUIP., SUPPLIES	3		3.1	0.1	3313	LIGHTING FIXTURES	82	24 644	9.7	11.1
	COMMODITIES N.E.C.	(X)		(X)	(Z)	3314	ELECTRIC LAMPS	68	8 775	4.1	3.9
4450	OIL WELL, OIL REFINING MACH. EQUIP.	4		9.2	0.9	3315	MOTORS, GENERATORS, ETC.	59	25 301	11.5	11.4
4610	INDUSTRIAL VALVES, FITTINGS	4		31.5	3.3						
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6		11.2	0.5	3320	TELEPHONE AND SIGNAL EQUIPMENT.	17	11 852	36.2	5.3
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	9		14.0	1.4	3420	MAJOR APPLIANCES, TV SETS, ETC.	6	1 277	21.0	0.6
6211	SHEET BARS, TIN PLATE BARS	3		79.4	1.2	3423	TV SETS	4	581	8.4	0.3
6212	WIRE RODS	3		1.5	0.1	3424	CONSOLE RADIOS AND RECORD PLAYERS	3	262	4.3	0.1
6216	OTHER SEMIFINISHED IRON, STEEL	3		0.9	0.1		COMMODITIES N.E.C.	(X)	434	(X)	0.2
	COMMODITIES N.E.C.	(X)		(X)	0.1						
6220	IRON, STEEL PRODUCTS (FLAT)	40		44.2	26.0	3430	ELECTRIC HOUSEWARES AND SUPPLIES	12	3 492	11.8	1.6
6221	PLATES	27		5.7	5.1	3510	ELECTRONIC TUBES, PARTS, ETC.	9	23 783	49.7	10.7
6222	STRIP (HOT, COLD-ROLLED)	13		3.1	1.1	3610	HARDWARE	5	3 332	10.5	1.5
6223	SHEETS (COLD-ROLLED)	22		10.6	8.4	3710	WARM-AIR HEATING, COOLING EQUIPMENT	6	707	9.1	0.3
6224	SHEETS (HOT-ROLLED)	27		5.0	4.2	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	9	5 470	28.5	2.5
6226	SHEETS (GALVANIZED, OTHER COATED)	20		7.6	4.9	3810	CENTRAL AIR-CONDITIONING EQUIPMENT	5	826	10.3	0.4
6226	FABRICATED AND STRUCTURAL PLATE	7		20.8	1.8	3910	COMMERCIAL REFRIGERATION EQUIPMENT	6	175	1.0	0.1
	COMMODITIES N.E.C.	10		2.3	0.6	4440	MATERIALS HANDLING EQUIPMENT	3	467	23.2	0.2
6229	OTHER FLAT IRON, STEEL PRODUCTS	(X)	(D)	(X)	(Z)	4470	OTHER SPECIAL INDUSTRY MACHINERY	6	1 465	4.9	0.7
						4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	1 829	22.9	0.8
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	22		27.5	4.2	8110	LUMBER (ROUGH, DRESSED, FINISHED)	6	9 014	30.0	4.0
6231	WIRE--PLAIN, COATED, BARBED, ETC.	6		8.0	0.8	9930	OTHER LABOR, SERVICE RECEIPTS	6	481	15.8	0.2
6232	NAILS AND STAPLES	10		12.5	1.6		COMMODITIES N.E.C.	(X)	4 348	(X)	2.0
6233	WOVEN, WELDED WIRE FENCING, PARTS	5		9.1	0.7						
6234	WIRE ROPE AND STRAND, BALE TIES	4		11.2	0.4		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064) ²				
6235	REINFORCEMENT MESH--WELDED, WOVEN	12		3.7	0.6						
6240	IRON, STEEL FINISHED PRODUCTS	43		34.9	20.8		TOTAL	47	174 003	(X)	100.0
6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	25		4.1	2.9		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065) ²				
6243	BAR, COLD-FINISHED	13		9.2	4.6						
6244	CONCRETE REINFORCEMENT BARS	20		6.3	2.8		TOTAL	104	86 724	(X)	100.0
6245	STRUCTURAL SHAPES	33		11.2	9.5		HARDWARE (SIC 5072)				
6248	OTHER FINISHED PRODUCTS	8		3.0	0.7		TOTAL	89	109 959	(X)	100.0
	COMMODITIES N.E.C.	(X)		(X)	0.2						
6260	IRON, STEEL PIPE, TUBING	43		29.9	18.5	1220	NEW AND REBUILT PARTS, ETC.	6	1 431	3.5	1.3
6261	TUBING (MECHANICAL AND PRESSURE)	33		10.3	7.9	1310	TIRES AND TUBES	3	177	7.4	0.2
6262	STANDARD STEEL PIPE	31		12.8	10.6	1510	PAINTERS' SUPPLIES AND SUPPLIES	13	5 763	8.6	5.2
6270	OTHER CARBON STEEL PRODUCTS	7		9.4	0.5	3310	ELECTRICAL WIRING SUPPLIES	9	3 538	5.7	3.2
6320	ALLOY STEEL	22		22.4	6.8	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	4	909	1.8	0.8
6321	BAR, HOT-ROLLED OR COLD-FINISHED	13		5.4	2.1	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	2 371	5.8	2.2
6322	TOOL STEEL BARS	5		0.5	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES	9	5 432	8.4	4.9
6323	PIPE AND TUBING	11		10.6	3.6						
6324	PLATE	8		3.7	0.8	3610	HARDWARE	89	58 646	53.3	53.3
	COMMODITIES N.E.C.	(X)		(X)	0.1	3611	BUILDERS' HARDWARE	50	16 429	10.6	14.9
6330	STAINLESS STEEL	25		10.9	4.2	3612	HEAVY HARDWARE	14	3 789	4.3	3.4
6331	PLATES	9		2.0	0.7	3613	KITCHEN AND SHELF HARDWARE	16	2 956	2.5	2.7
6333	SHEETS	14		3.4	1.5	3614	HAND TOOLS (INCL. POWER), CUTLERY	26	10 973	7.5	10.0
6334	BAR, BAR-SIZE SHAPES	11		1.9	0.8	3615	ALL OTHER HARDWARE	45	24 499	15.4	22.3
6335	OTHER STAINLESS STEEL	13		3.2	1.2						
	COMMODITIES N.E.C.	(X)		(X)	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	230	1.5	0.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Dallas-Fort Worth, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	9	4 408	6.8	4.0	3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	13	737	7.1	1.2
3741	PIPE FITTINGS, VALVES	7	870	0.8	0.8						
3742	PLUMBING FIXTURES	5	500	0.6	0.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	11	633	7.5	1.0
3744	OTHER PLUMBING EQUIP., SUPPLIES .	5	3 112	3.2	2.7	3741	PIPE FITTINGS, VALVES	8	351	2.7	0.6
	COMMODITIES N.E.C.	(X)	26	(X)	(Z)	3744	OTHER PLUMBING EQUIP., SUPPLIES .	5	200	3.7	0.3
							COMMODITIES N.E.C.	(X)	82	(X)	0.1
4150	CHINA, GLASSWARE (COMMERCIAL) . . .	5	4 356	7.1	4.0						
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	10	3 056	4.7	2.8	3610	CENTRAL AIR-CONDITIONING EQUIPMENT.	52	22 501	46.8	35.9
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	4	297	9.6	0.3	3811	RES. AND SMALL COM. (UNDER 5 HP)	41	14 140	18.6	22.5
4840	ABRASIVES, ABRASIVE MATERIALS . . .	6	112	2.1	0.1	3812	RES. AND COM. (5 TO 20 HP)	38	6 795	9.7	10.8
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	4	60	2.5	0.1	3813	INDUS. AND LARGE COM. (OVER 20 HP)	15	1 566	5.7	2.5
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	195	1.6	0.2						
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	10	2 002	3.1	1.8	3620	PARTS, SUPPLIES, AND ACCESSORIES. .	49	15 133	36.9	24.1
6231	WIRE--PLAIN, COATED, BARBED, ETC.	3	91	0.4	0.1	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	22	2 778	10.8	4.4
6232	NAILS AND STAPLES	8	706	0.7	0.6	3911	BEVERAGE, DRINKING WATER COOLERS.	7	94	1.1	0.1
6233	WOVEN, WELDED WIRE FENCING, PARTS	5	634	0.7	0.6	3915	REACH-IN, WALK-IN REFRIGERATORS .	3	195	5.0	0.3
6234	WIRE ROPE AND STRAND, BALE TIES .	4	117	0.7	0.1	3916	OTHER REFRIGERATION EQUIPMENT . .	19	1 631	5.7	2.6
6235	REINFORCEMENT MESH--WELDED, WOVEN	3	454	0.7	0.4		COMMODITIES N.E.C.	(X)	858	(X)	1.4
6260	IRON, STEEL PIPE, TUBING.	4	444	1.1	0.4	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	8	160	4.2	0.3
6262	STANDARD STEEL PIPE	4	444	0.6	0.4	4610	INDUSTRIAL VALVES, FITTINGS . . .	4	195	9.6	0.3
						4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	5	270	11.7	0.4
7870	KITCHEN UTENSILS, TOOLS, ETC.	9	2 094	3.2	1.9						
8150	METAL MILLWORK (DOORS, ETC.) . . .	3	87	11.3	0.1	6260	IRON, STEEL PIPE, TUBING.	5	254	6.2	0.4
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	7	7 007	10.9	6.4	6261	TUBING (MECHANICAL AND PRESSURE).	3	71	2.4	0.1
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	3	1 875	4.9	1.7	6262	STANDARD STEEL PIPE	4	183	2.8	0.3
	COMMODITIES N.E.C.	(X)	5 469	(X)	5.0						
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					8420	ROOFING, SIDING EQUIPMENT	5	68	2.7	0.1
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	3	75	12.0	0.1
							COMMODITIES N.E.C.	(X)	482	(X)	0.8
	TOTAL	81	60 552	(X)	100.0		REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078) ²				
1510	PAINTERS' SUPPLIES AND SUPPLIES . .	7	149	2.3	0.2		TOTAL	12	12 429	(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES.	6	665	10.5	1.1						
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	4	452	7.8	0.6		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²				
3610	HARDWARE	17	1 146	5.0	1.4		TOTAL	144	74 326	(X)	100.0
3710	WARM-AIR HEATING, COOLING EQUIPMENT	30	2 650	7.9	3.3						
3711	WARM-AIR FURNACES (ALL FUELS) . .	15	495	1.7	0.6		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
3712	CENTRAL HEATING, COOLING UNITS. . .	9	789	5.4	1.0		TOTAL	56	88 896	(X)	100.0
3713	DUCTS, REGISTERS, ETC.	21	1 147	2.5	1.4						
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	7	133	1.0	0.2	4210	CONSTRUCTION, MINING, LOGGING SUP.	56	76 168	85.7	35.7
3715	OTHER SPACE HEATING EQUIPMENT . .	4	86	1.6	0.1	4211	CRAWLER TRACTORS.	28	17 673	14.9	19.9
3720	RESIDENTIAL ELEC. SPACE HEATING . .	4	92	1.9	0.1	4212	SELF-PROPELLED SCRAPERS	18	5 371	5.5	6.0
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	10	2 067	17.3	2.6	4213	TRACTOR SHOVEL LOADERS.	18	6 471	6.3	7.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	79	60 481	76.6	75.1	4214	PARTS AND ATTACHMENTS	28	10 448	10.5	11.8
3741	PIPE FITTINGS, VALVES	71	16 178	12.3	20.1	4215	POWER CRANES, DRAGLINES, AND PARTS	21	20 027	19.9	22.5
3742	PLUMBING FIXTURES	72	19 518	14.9	24.6	4216	BITUMINOUS MIXERS, PAVERS, ETC. .	9	1 815	4.6	2.0
3743	DRAINAGE SYSTEMS.	56	9 506	9.0	11.8	4217	CONCRETE MIXERS, PAVERS, ETC. . .	11	4 151	11.2	4.7
3744	OTHER PLUMBING EQUIP., SUPPLIES .	69	14 979	12.4	18.6	4218	GRAVERS, ROLLERS (OFF-HIGHWAY). .	16	4 575	4.6	5.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	11	1 878	11.3	2.3	4219	OTHER CONSTR., MIN., LOG., EQUIP.	26	5 637	5.7	6.3
3811	RES. AND SMALL COM. (UNDER 5 HP)	11	1 178	4.8	1.5						
3812	RES. AND COM. (5 TO 20 HP)	5	666	4.6	0.9	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	15	4 595	10.7	5.2
	COMMODITIES N.E.C.	(X)	14	(X)	-	4421	ENGINES (INCL. INTERNAL COMBUST.)	8	795	1.3	0.9
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	7	249	3.7	0.3	4422	COMPRESSORS, PUMPS.	9	1 337	4.0	1.5
4610	INDUSTRIAL VALVES, FITTINGS	11	927	5.4	1.2	4423	CRUSHING MACHINERY AND EQUIPMENT.	5	1 386	7.5	2.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	254	4.7	0.3	4425	OTHER GENERAL INDUSTRIAL MACH. . .	3	574	3.5	0.6
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	3	60	1.1	0.1		COMMODITIES N.E.C.	(X)	3	(X)	-
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	4	79	4.1	0.1	4440	MATERIALS HANDLING EQUIPMENT. . .	6	803	9.3	0.9
6250	CAST IRON SOIL PIPE, TUBING	26	2 884	8.7	3.6	4443	CRANES, DERRICKS, HOISTS, ETC. . .	3	604	7.3	0.7
6260	IRON, STEEL PIPE, TUBING.	39	3 740	7.8	4.6		COMMODITIES N.E.C.	(X)	199	(X)	0.2
6261	TUBING (MECHANICAL AND PRESSURE).	5	620	4.6	0.8	4480	USED OR REBUILT MACHINERY, EQUIP. .	11	2 561	8.4	2.9
6262	STANDARD STEEL PIPE	39	3 120	3.8	3.9	4481	USED CONSTRUCTION EQUIPMENT . . .	11	2 551	4.5	2.9
9760	MISCELLANEOUS LINES	3	269	5.2	0.3		COMMODITIES N.E.C.	(X)	10	(X)	-
	COMMODITIES N.E.C.	(X)	2 310	(X)	2.9	9930	OTHER LABOR, SERVICE RECEIPTS . . .	18	4 569	13.4	5.1
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)						COMMODITIES N.E.C.	(X)	200	(X)	0.2
	TOTAL	82	62 762	(X)	100.0		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
3310	ELECTRICAL WIRING SUPPLIES.	3	70	15.0	0.1		TOTAL	92	55 468	(X)	100.0
3440	ROOM AIR CONDITIONERS	13	1 126	5.8	1.8						
3610	HARDWARE	10	127	1.9	0.2	1220	NEW AND REBUILT PARTS, ETC.	4	345	25.4	0.6
3614	HAND TOOLS (INCL. POWER), CUTLERY COMMODITIES N.E.C.	(X)	1	(X)	(Z)	3610	HARDWARE	5	152	12.0	0.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT	36	18 153	33.6	28.9	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	41	8 698	36.8	15.7
3711	WARM-AIR FURNACES (ALL FUELS) . .	63	4 170	6.2	6.6	4311	POWER LAWNMOWERS.	38	7 690	20.3	13.9
3712	CENTRAL HEATING, COOLING UNITS. .	32	2 964	5.0	4.7	4312	OTHER GARDEN MACHINERY, EQUIPMENT	15	1 008	0.6	1.8
3713	DUCTS, REGISTERS, ETC.	44	10 383	13.9	16.5						
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	10	251	1.6	0.4	4320	FARM, DAIRY MACHINERY, PARTS. . . .	82	43 970	69.7	79.3
3715	OTHER SPACE HEATING EQUIPMENT . .	19	385	1.5	0.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	215	16.1	0.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Dallas-Fort Worth, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6740	FERTILIZER, FERTILIZER MATERIALS. . .	5	142	4.0	0.3	4820	BOTTLING SUPPLIES	7	5 601	61.5	4.0
9750	AGRICULTURAL CHEMICALS.	4	70	1.9	0.1	4830	PRINTING, DUPLICATING INKS.	3	2 120	91.7	1.5
9930	OTHER LABOR, SERVICE RECEIPTS	14	511	11.8	0.9	4840	ABRASIVES, ABRASIVE MATERIALS	24	2 855	9.4	2.0
	COMMODITIES N.E.C.	(X)	1 365	(X)	2.5	4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	8	202	1.3	0.1
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4860	MECHANICAL RUBBER GOODS	22	7 035	27.3	5.0
	TOTAL	173	144 392	(X)	100.0	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	7	1 518	19.4	1.1
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	7	125	1.6	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	65	33 740	49.7	24.2
1620	INDUSTRIAL CHEMICALS.	6	1 419	20.4	1.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	9	1 244	6.2	0.9
3610	HARDWARE	12	588	5.0	0.4	6240	IRON, STEEL FINISHED PRODUCTS . . .	3	155	2.2	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4	291	12.1	0.2	6260	IRON, STEEL PIPE, TUBING.	4	835	16.9	0.6
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	4	76	6.2	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	5	676	4.9	0.5
4210	CONSTRUCTION, MINING, LOGGING SUP..	4	1 904	30.3	1.3	9760	MISCELLANEOUS LINES	4	330	6.9	0.2
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	16	767	5.5	0.5
							COMMODITIES N.E.C.	(X)	4 160	(X)	3.0
4410	FOOD PROCESSING MACHINERY, EQUIP. .	9	3 572	72.2	2.5		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
4412	OTHER FOOD PROCESSING MACHINERY . .	7	3 289	43.8	2.3		TOTAL	117	126 386	(X)	100.0
	COMMODITIES N.E.C.	(X)	283	(X)	0.2	5110	DENTAL EQUIPMENT, SUPPLIES.	25	20 447	96.2	16.2
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	50	29 618	60.9	20.5	5111	TEETH	15	689	3.9	0.5
4430	METALWORKING MACHINERY.	23	14 917	74.6	10.3	5112	DENTAL GOLD	15	1 043	5.7	0.8
4431	NEW MACHINE TOOLS	15	6 287	29.6	5.7	5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . .	22	13 312	37.3	10.5
4432	MISCELLANEOUS METALWORKING EQUIP.	18	6 630	22.2	4.6	5114	SUNDRY MERCHANDISE.	20	5 403	25.4	4.3
4440	MATERIALS HANDLING EQUIPMENT. . . .	33	26 260	67.0	18.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	17	9 455	93.3	7.5
4441	FORK LIFT TRUCKS.	15	13 272	41.9	9.2	5130	CHURCH EQUIPMENT, SUPPLIES.	3	313	61.4	0.2
4442	INDUSTRIAL TRUCKS	6	2 586	31.9	1.8	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	43	53 529	68.4	42.4
4443	CRANES, DERRICKS, HOISTS, ETC. . . .	7	2 358	8.6	1.6	5150	OPHTHALMIC PRODUCTS	17	9 191	96.5	7.3
4445	OTHER MATERIALS-HANDLING EQUIP. . .	19	8 044	33.9	5.6	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	8	23 450	50.2	18.6
4450	OIL WELL, OIL REFINING MACH. EQUIP.	49	26 941	64.1	18.7	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	21	8 875	76.8	7.0
4460	PRINTING TRADES MACHINERY, EQUIP. .	5	3 451	68.5	2.4	9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	197	2.8	0.2
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	11	3 468	51.6	2.4		COMMODITIES N.E.C.	(X)	929	(X)	0.7
4480	USED OR REBUILT MACHINERY, EQUIP. .	28	11 023	36.3	7.6		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)				
4510	BEARINGS, POWER, TRANSMISSION . . .	6	608	7.2	0.4		TOTAL	108	57 737	(X)	100.0
4610	INDUSTRIAL VALVES, FITTINGS	7	503	10.9	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.). . .	9	169	6.6	0.3
4840	ABRASIVES, ABRASIVE MATERIALS . . .	10	643	7.8	0.4	1010	SOAPS AND DETERGENTS.	5	116	10.8	0.2
4860	MECHANICAL RUBBER GOODS	9	155	1.7	0.1	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	37	7 500	94.8	13.2
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	7	3 549	34.8	2.5	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	35	7 007	55.7	12.1
6220	IRON, STEEL PRODUCTS (FLAT)	3	118	3.3	0.1	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	16	12 444	98.1	21.6
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	15	336	2.4	0.2	5231	COIN-OPERATED MACHINES, EQUIPMENT	4	4 969	49.9	8.6
6260	IRON, STEEL PIPE, TUBING.	18	3 016	18.6	2.1	5232	ALL OTHER COM. LAUNDRY EQUIPMENT	9	896	25.8	1.6
9930	OTHER LABOR, SERVICE RECEIPTS . . .	29	7 371	18.4	5.1	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC)	10	6 579	30.2	11.4
	COMMODITIES N.E.C.	(X)	4 440	(X)	3.1	5310	UPHOLSTERERS' FARRICS, SUPPLIES . .	3	700	100.0	1.2
	INDUSTRIAL SUPPLIES (SIC 5085)					5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	8	20 489	82.1	35.5
	TOTAL	161	139 597	(X)	100.0	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	9	2 744	91.9	4.8
1220	NEW AND REBUILT PARTS, ETC.	4	207	2.4	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS. .	6	803	65.6	1.4
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	8	1 260	7.3	0.9	5351	LEATHER, SOLE AND HEEL.	4	172	10.4	0.3
1620	INDUSTRIAL CHEMICALS.	7	444	2.2	0.3	5352	RUBBER AND OTHER MATERIALS. . . .	6	319	18.9	0.6
3310	ELECTRICAL WIRING SUPPLIES.	8	925	4.8	0.7	5353	FINDINGS USED IN SHOE REPAIR. . . .	5	312	18.1	0.5
3610	HARDWARE	11	1 929	8.1	1.4	6260	IRON, STEEL PIPE, TUBING.	3	3 017	22.0	5.2
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	13	3 049	12.8	2.2	7510	PERSONAL SERVICE PAPERS	4	69	13.5	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP..	4	645	12.2	0.5	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	11	75	2.9	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	14	2 237	6.9	1.6	9730	LEATHER	3	37	4.9	0.1
4422	COMPRESSORS, PUMPS.	12	1 442	3.6	1.0		COMMODITIES N.E.C.	(X)	2 467	(X)	4.3
4425	OTHER GENERAL INDUSTRIAL MACH. . .	6	444	3.5	0.3		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)				
	COMMODITIES N.E.C.	(X)	351	(X)	0.3		TOTAL	81	109 874	(X)	100.0
4430	METALWORKING MACHINERY.	10	5 363	24.7	3.8	3610	HARDWARE.	3	416	11.3	0.4
4431	NEW MACHINE TOOLS	6	4 330	14.7	3.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	8	1 862	73.3	1.7
4432	MISCELLANEOUS METALWORKING EQUIP.	8	1 033	4.2	0.7	5430	AIRCRAFT, AVIATION PARTS.	69	91 958	86.3	83.7
4440	MATERIALS HANDLING EQUIPMENT. . . .	11	1 222	5.3	0.9	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	24	51 242	37.9	46.6
4441	CRANES, DERRICKS, HOISTS, ETC. . . .	7	728	2.1	0.5	5432	AVIATION PARTS, SUPPLIES, EQUIP..	58	40 716	22.5	37.1
4445	OTHER MATERIALS-HANDLING EQUIP. . .	7	378	1.4	0.3	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	714	95.1	0.6
	COMMODITIES N.E.C.	(X)	116	(X)	0.1	9760	MISCELLANEOUS LINES	4	208	5.8	0.2
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	3	1 318	22.7	0.9	9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	11 535	21.6	10.5
4480	USED OR REBUILT MACHINERY, EQUIP. .	4	468	16.1	0.3		COMMODITIES N.E.C.	(X)	3 181	(X)	2.9
4483	OTHER USED OR REBUILT MACHINERY . .	3	453	11.0	0.3		SCRAP, WASTE MATERIALS (SIC 5093)				
	COMMODITIES N.E.C.	(X)	15	(X)	(Z)		TOTAL	84		(X)	100.0
4510	BEARINGS, POWER, TRANSMISSION . . .	36	22 050	44.1	15.8	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	5		9.7	0.1
4511	BALL, ROLLER BEARINGS	25	10 911	20.4	7.8	4480	USED OR REBUILT MACHINERY, EQUIP..	5		19.6	0.4
4512	OTHER POWER TRANSMISSION EQUIP. . .	34	11 139	13.4	8.0	6220	IRON, STEEL PRODUCTS (FLAT)	13		2.4	1.1
4610	INDUSTRIAL VALVES, FITTINGS	31	15 990	38.7	11.5		PLATES.	13		1.2	0.5
4710	WELDING EQUIPMENT, SUPPLIES	37	19 241	68.6	13.8		COMMODITIES N.E.C.	13		1.2	0.5
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	34	9 697	33.1	6.9						
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	29	6 227	27.2	5.9						
4713	RESISTANCE WELDING SUPPLIES	13	1 316	11.0	0.9						
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)						
4810	RECONITIONED DRUMS AND BARRELS . .	6	2 005	98.3	1.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

Dallas-Fort Worth, TX, SMSA—Continued

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total due to rounding.
²Commodity line detail withheld due to insufficient reporting.

²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Dallas-Fort Worth, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	9	5 106	89.6	69.6	2411	CANDY (ALL KINDS)	4	87	0.6	0.1
2113	FROZEN POULTRY (PACKAGED ONLY)	3	59	1.8	1.0	2414	NUTS, OTHER CONFECTIONS	3	256	1.6	0.2
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	8	3 185	35.9	55.9		COMMODITIES N.E.C.	(X)	40	(X)	(Z)
2115	FROZEN MEATS (PACKAGED ONLY)	6	1 141	27.1	20.0	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	7	735	5.1	0.5
2116	FROZEN PREPARED FOODS, ETC.	3	238	7.1	4.2	2830	TEA, SPICES	13	3 770	7.3	2.7
2117	OTHER PACKAGED FROZEN FOODS	3	209	6.5	3.7	2840	BAKERY PRODUCTS	13	3 862	50.1	2.8
	COMMODITIES N.E.C.	(X)	274	(X)	4.8	2860	CANNEO, BOTTLED FOODS	25	61 555	76.8	44.5
2860	CANNED, BOTTLED FOODS	3	77	6.7	1.4	2870	SUGAR--REFINED	11	1 367	3.5	1.0
	COMMODITIES N.E.C.	(X)	515	(X)	9.0	2890	BREAKFAST FOODS	6	306	2.0	0.2
	DAIRY PRODUCTS (SIC 5143) ²					2910	FLOUR, RELATED PRODUCTS	13	3 123	21.9	2.3
	TOTAL	14	19 914	(X)	100.0	2920	MARGARINE, SHORTENINGS, ETC.	14	1 696	6.2	1.2
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					2922	SHORTENINGS, COOKING OILS	14	1 253	2.5	0.9
	TOTAL	23		(X)	100.0		COMMODITIES N.E.C.	(X)	443	(X)	0.3
2210	BUTTER AND CHEESE	3		4.7	2.0	2930	PET FOODS--ALL KINDS	8	5 107	86.8	3.7
2310	EGGS	16		35.7	28.0	2940	DRIED FRUITS, VEGETABLES	11	15 820	30.6	11.4
						2950	SOFT DRINKS, BOTTLED WATERS	11	5 570	87.7	4.0
2320	POULTRY	15	(D)	76.4	57.5	2960	FOODS, N.E.C.	18	6 251	28.8	4.5
2323	DRESSED POULTRY (RESALES)	12		45.6	50.6	7110	CIGARETTES, CIGARS, TOBACCO	5	471	9.7	0.3
	COMMODITIES N.E.C.	(X)		(X)	6.8	7510	PERSONAL SERVICE PAPERS	9	969	4.3	0.7
	COMMODITIES N.E.C.	(X)		(X)	12.5	7520	INDUSTRIAL PAPERS	5	140	1.7	0.1
	CONFECTIONERY (SIC 5145) ²					9930	OTHER LABOR, SERVICE RECEIPTS	3	115	9.8	0.1
	TOTAL	21	11 747	(X)	100.0		COMMODITIES N.E.C.	(X)	21 258	(X)	15.3
	FISH AND SEAFOODS (SIC 5146) ²						COTTON (SIC 5152)				
	TOTAL	6	(D)	(X)	100.0		TOTAL	30	398 402	(X)	100.0
	MEAT AND MEAT PRODUCTS (SIC 5147)					3110	COTTON (RAW), INCLUDING LINTERS	30	395 738	99.3	99.3
	TOTAL	61	144 073	(X)	100.0		COMMODITIES N.E.C.	(X)	2 664	(X)	0.7
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	8	910	9.9	0.6		GRAIN (SIC 5153)				
2210	BUTTER AND CHEESE	10	232	2.3	0.2		TOTAL	35		(X)	100.0
2320	POULTRY	10	748	6.7	0.5	3120	GRAINS, BEANS, ETC.	35		98.7	98.7
						8720	FEEOS (MIXED AND OTHER)	7		10.6	0.2
2610	MEATS, PROVISIONS	61	141 116	97.9	97.9	8721	POULTRY, LIVESTOCK FEEO	3		6.4	0.1
2611	FRESH, FROZEN MEATS	55	120 256	52.4	63.5	8722	FEEOS BOUGHT AND SOLD	5		6.8	0.2
2612	SAUSAGE, MEAT LOAVES	21	11 037	11.9	7.7	8740	FERTILIZER, FERTILIZEN MATERIALS	8	(D)	7.5	0.2
2613	CURED, BOILED, SMOKED MEATS	25	6 866	7.2	4.8	8750	AGRICULTURAL CHEMICALS	6		3.3	0.1
2614	OTHER MEAT PRODUCTS	14	2 957	5.0	2.1	8751	WEED KILLERS, SOIL STERILIZERS	5		2.1	0.1
							COMMODITIES N.E.C.	(X)		(X)	(Z)
2860	CANNEO, BOTTLED FOODS	5	260	7.5	0.2	8760	SEEDS	6		5.5	0.1
2920	MARGARINE, SHORTENINGS, ETC.	7	201	3.1	0.1	9920	COMMODITY CREDIT RECEIPTS	6		0.6	0.2
	COMMODITIES N.E.C.	(X)	606	(X)	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	5		0.5	0.2
	FRESH FRUITS AND VEGETABLES (SIC 5148)						COMMODITIES N.E.C.	(X)		(X)	0.3
	TOTAL	52	62 775	(X)	100.0		LIVESTOCK (SIC 5154)				
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	10	12 020	30.6	14.5		TOTAL	18	114 569	(X)	100.0
2111	FROZEN FRUITS, JUICES	7	1 374	2.3	1.7	3130	LIVESTOCK (EXCEPT HORSES, MULES)	18	114 231	99.7	99.7
2112	FROZEN VEGETABLES, JUICES	9	4 233	6.7	5.1		COMMODITIES N.E.C.	(X)	338	(X)	0.3
2113	FROZEN POULTRY (PACKAGED ONLY)	5	928	1.8	1.1		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	8	3 179	5.0	3.8		TOTAL	7		(X)	100.0
2115	FROZEN MEATS (PACKAGED ONLY)	6	1 104	2.1	1.3	3260	NUTS (EDIBLE)--SHELLED, UNSHELLED	3	(D)	97.5	24.3
2116	FROZEN PREPARED FOODS, ETC.	5	965	1.9	1.2		COMMODITIES N.E.C.	(X)		(X)	75.7
	COMMODITIES N.E.C.	(X)	237	(X)	0.3		CHEMICALS AND ALLIED PRODUCTS (SIC 5161) ²				
2710	FRESH FRUITS, VEGETABLES	52	65 561	79.2	79.2		TOTAL	79	113 839	(X)	100.0
2711	FRESH FRUITS, BERRIES, MELONS	39	29 862	24.2	36.1		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
2712	FRESH VEGETABLES	41	35 699	29.1	43.1		TOTAL	85	88 548	(X)	100.0
2860	CANNED, BOTTLED FOODS	8	2 534	10.9	3.1		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
2861	CANNEO, BOTTLED JUICES, DRINKS	4	618	4.2	1.0		TOTAL	103	126 432	(X)	100.0
2863	CANNEO, BOTTLED FRUITS, VEGS.	6	775	2.2	0.9		BEER AND ALE (SIC 5181)				
2867	OTHER CANNEO, BOTTLED FOODS	3	935	4.4	1.1		TOTAL	19		(X)	100.0
	COMMODITIES N.E.C.	(X)	6	(X)	(Z)	7210	BEER, ALE, PORTER, STOUT, ETC.	19		(D)	95.8
2920	MARGARINE, SHORTENINGS, ETC.	5	627	2.3	0.8	7211	BEER, ALE, ETC.	19			91.6
2960	FOODS, N.E.C.	3	666	3.5	0.8	7212	STATE, COUNTY, LOCAL TAXES	11			4.2
	COMMODITIES N.E.C.	(X)	1 367	(X)	1.7		COMMODITIES N.E.C.	(X)		(X)	4.2
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)										
	TOTAL	71	138 639	(X)	100.0						
1610	SOAPS AND DETERGENTS	8	547	2.6	0.4						
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	6	4 805	12.1	3.5						
2210	BUTTER AND CHEESE	3	689	12.0	0.5						
2410	CONFECTIONERY	8	383	2.3	0.3						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Dallas-Fort Worth, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)							
	TOTAL	19	(D)	(X)	100.0		TOTAL	32	(D)	(X)	100.0		
7310	WINE	16		14.5	10.4	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	32		85.1	85.1		
7320	SPIRITS	17		89.4	89.4		COMMODITIES N.E.C.	(X)		(X)	14.9		
	COMMODITIES N.E.C.	(X)		(X)	0.2								
	FARM SUPPLIES (SIC 5191) ²					NONDURABLE GOODS, N.E.C. (SIC 5199)							
	TOTAL	142	66 362	(X)	100.0		TOTAL	235	250 763	(X)	100.0		
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					1220	NEW AND REBUILT PARTS, ETC.	3	586	13.7	0.4		
	TOTAL	21	(D)	(X)	100.0	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	4	5 207	8.6	2.1		
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	3		2.2	0.2	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	4	1 205	9.9	0.5		
1430	BEAUTY AIDS (TOILETRIES, ETC.), . . .	3		1.3	0.2	1910	SHOES, OTHER FOOTWEAR	3	690	6.1	0.3		
						2850	FOOD AND BEVERAGE BASIC MATERIALS .	9	3 260	65.9	1.3		
2410	CONFECTIONERY	19	(D)	(X)	100.0	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3	932	8.0	0.4		
2411	CANDY (ALL KINDS)	10				15.8	15.8	3610	HARDWARE	4	828	13.8	0.3
2412	CHewing GUM	13				7.1	13.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3	234	8.0	0.1
2413	FOUNTAIN FRUITS, SYRUPS	4				1.8	2.2	7520	INDUSTRIAL PAPERS	3	252	13.3	0.1
2414	NUTS, OTHER CONFECTIONS	3	0.3	0.2									
			0.5	0.1	7610	STATIONERY, OFFICE SUPPLIES	11	3 435	25.7	1.4			
5120	SCHOOL EQUIPMENT, SUPPLIES.	4	(D)	(X)	100.0	7870	KITCHEN UTENSILS, TOOLS, ETC.	4	1 412	8.7	0.6		
7110	CIGARETTES, CIGARS, TOBACCO	21				15.8	15.8	8630	TOYS, GAMES, FIREWORKS, ETC.	7	1 331	7.6	0.5
7111	CIGARETTES	21				7.1	13.3	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	34	59 720	98.5	23.8
7112	CIGARS	18				1.8	2.2	8740	FERTILIZER, FERTILIZER MATERIALS . . .	3	142	18.1	0.1
7113	OTHER TOBACCO	14	0.3	0.2	8820	JEWELRY, SILVERWARE, TROPHIES	13	1 107	6.0	0.4			
			0.5	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	60	29 003	63.8	11.6			
					8920	ADVERTISING SPECIALTIES, CALENDARS . .	40	21 734	94.6	8.7			
					9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES .	63	33 083	99.1	13.2			
					9510	OTHER TEXTILE PRODUCTS	9	1 307	94.0	0.5			
					9620	WIGS, SWITCHES, TOUTEES, ETC.	7	14 369	99.5	5.7			
					9710	WALLPAPER	8	6 568	99.4	2.6			
					9730	LEATHER	4	1 684	86.4	0.7			
					9760	MISCELLANEOUS LINES	6	827	26.0	0.3			
					9930	OTHER LABOR, SERVICE RECEIPTS	6	375	5.4	0.2			
						COMMODITIES N.E.C.	(X)	61 169	(X)	24.4			

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of —					Amount ¹ (\$1,000)	As percent of total sales of —	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	3	722	8.3	0.7
						1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	3	882	10.0	0.8
						3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	4	715	7.5	0.7
						7810	CHINA, GLASSWARE, CROCKERY.	9	5 625	57.0	5.4
	TOTAL	62	149 778	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	32	77 676	92.4	51.9	7820	HOUSEHOLD LINENS, DOMESTICS	5	11 931	46.8	11.4
1111	NEW AUTOMOBILES	9	57 649	50.8	38.5	7821	BEDSPREADS, COMFORTERS, BLANKETS. .	4	3 272	6.6	3.1
1112	USED AUTOMOBILES.	22	16 599	44.9	11.1	7823	SHEETS, PILLOW CASES.	4	4 924	13.4	4.7
1113	OTHER PASSENGER MOTOR VEHICLES. . .	4	3 428	30.3	2.3	7824	TOWELS, WASH CLOTHS	4	3 308	8.5	3.2
							COMMODITIES N.E.C.	(X)	427	(X)	0.4
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	34	54 279	74.5	36.2	7840	CURTAINS, DRAPES.	8	3 523	15.7	3.4
1210	MACHINE SHOP SALES AND LABOR. . . .	13	4 234	12.4	2.8	7850	FLOOR COVERINGS	42	55 279	92.4	52.9
1211	PARTS AND EQUIPMENT	8	3 235	6.6	2.2	7851	CARPETS, RUGS	37	44 470	44.4	42.5
1212	MACHINE SHOP LABOR.	11	999	3.4	0.7	7852	LINOLEUM, OTHER HARD SURFACE. . . .	20	8 774	17.1	8.4
						7853	OTHER FLOOR COVERINGS	11	2 035	7.3	1.9
1220	NEW AND REBUILT PARTS, ETC.	28	9 275	12.7	6.2	7660	MIRRORS, LAMPS, PICTURE FRAMES. . .	4	673	9.6	0.6
1310	TIRES AND TUBES	3	62	1.4	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	12	6 090	43.8	5.8
4500	PETROLEUM PRODUCTS.	6	277	2.9	0.2	9760	MISCELLANEOUS LINES	4	640	7.4	0.6
9930	OTHER LABOR, SERVICE RECEIPTS	15	2 409	5.7	1.6	9930	OTHER LABOR, SERVICE RECEIPTS	3	1 254	14.6	1.2
	COMMODITIES N.E.C.	(X)	1 546	(X)	1.0		COMMODITIES N.E.C.	(X)	7 377	(X)	7.1
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)						LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
	TOTAL	429		(X)	100.0		TOTAL	100	160 627	(X)	100.0
1210	MACHINE SHOP SALES AND LABOR. . . .	121		21.6	1.6	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	9	297	1.4	0.2
1211	PARTS AND EQUIPMENT	77		13.7	1.0	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3	240	8.4	0.1
1212	MACHINE SHOP LABOR.	114		4.9	0.6	3610	HARDWARE.	14	1 898	7.7	1.2
1220	NEW AND REBUILT PARTS, ETC.	384		95.4	92.9	6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	10	728	6.0	0.5
1221	MOTOR AND CHASSIS PARTS	299		50.2	74.7	6232	NAILS AND STAPLES	10	728	3.9	0.5
1222	TOOLS AND EQUIPMENT	178		4.6	2.4						
1223	CHEMICALS (ADDITIVES, ETC.)	171		2.1	1.0	7850	FLOOR COVERINGS	4	189	4.0	0.1
1224	REFINISHING MATERIALS	141		4.9	2.0	8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	61	81 926	67.3	51.0
1225	SUPPLIES AND ACCESSORIES.	213		10.0	12.7						
1230	AUTOMOTIVE GLASS.	11		3.4	1.7	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	48	27 019	26.2	16.8
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	33		44.9	0.6	8121	HARDWOOD.	26	8 071	8.9	5.0
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	10		64.3	0.3	8122	SOFTWOOD.	38	18 948	12.7	11.8
1340	TIRES AND TUBES	25		3.6	1.8						
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	19		6.5	0.2	8130	WOOD SHINGLES	9	1 328	5.6	0.8
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	3		11.2	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	46	21 609	29.0	13.5
6500	PETROLEUM PRODUCTS.	34		4.7	0.2	8150	METAL MILLWORK (DOORS, ETC.)	18	6 295	32.1	3.9
9930	OTHER LABOR, SERVICE RECEIPTS	22		10.0	0.2	8160	VENEER, OTHER WOOD PRODUCTS	7	3 511	55.4	2.2
	COMMODITIES N.E.C.	(X)		(X)	0.4	8410	INSULATION MATERIALS AND BOARD. . .	16	2 653	7.9	1.7
	TIRES AND TUBES (SIC 5014)					8420	ROOFING, SIOING EQUIPMENT	11	1 054	5.6	0.7
	TOTAL	50		(X)	100.0	8510	BUILDING AND CONSTRUCTION PAPER . .	5	484	2.9	0.3
1220	NEW AND REBUILT PARTS, ETC.	14		9.3	2.1	8520	WALLBOARD, HARDBOARD.	22	5 026	10.7	3.1
1221	MOTOR AND CHASSIS PARTS	3		9.9	0.7	8530	ADHESIVES, MASTICS.	7	177	1.7	0.1
1225	SUPPLIES AND ACCESSORIES.	11		5.6	1.3	8550	PLASTIC BUILDING MATERIALS.	9	1 052	6.7	0.7
	COMMODITIES N.E.C.	(X)		(X)	0.1	8570	OTHER BUILDING MATERIALS.	8	1 637	10.5	1.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	4		4.6	0.2		COMMODITIES N.E.C.	(X)	3 504	(X)	2.2
1310	TIRES AND TUBES	48		87.9	65.3		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
1320	RECAPPED TIRES.	19		36.9	6.5		TOTAL	149	121 810	(X)	100.0
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3		3.8	0.5	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	6	254	3.6	0.2
6500	PETROLEUM PRODUCTS.	6		4.9	0.6	3610	HARDWARE.	12	608	6.0	0.5
9930	OTHER LABOR, SERVICE RECEIPTS	16		5.0	1.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	464	8.6	0.4
	COMMODITIES N.E.C.	(X)		(X)	3.4	6220	IRON, STEEL PRODUCTS (FLAT)	5	425	8.2	0.3
	FURNITURE (SIC 5021)					6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	26	3 162	9.3	2.6
	TOTAL	58	45 538	(X)	100.0	6232	NAILS AND STAPLES	26	3 162	5.1	2.6
4110	OFFICE MACHINES AND EQUIPMENT	8	679	16.9	1.5	6240	IRON, STEEL FINISHED PRODUCTS	8	475	8.6	0.4
5120	SCHOOL EQUIPMENT, SUPPLIES.	3	610	30.9	1.3	6430	ALUMINUM SHAPES, FORMS, ETC.	13	1 438	12.5	1.2
7610	STATIONERY, OFFICE SUPPLIES	5	2 234	29.8	4.9						
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	23	20 687	94.5	45.4	8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	5	670	11.1	0.6
7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	36	18 263	74.6	40.1	8111	SOFTWOODS (EXCEPT FLOORING)	4	335	3.9	0.3
7840	CURTAINS, DRAPES.	5	479	5.9	1.1		COMMODITIES N.E.C.	(X)	335	(X)	0.3
7850	FLOOR COVERINGS	10	1 051	8.6	2.3	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	8	637	6.3	0.5
7851	CARPETS, RUGS	10	1 050	5.0	2.3	8121	HARDWOOD.	4	254	2.4	0.2
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	8122	SOFTWOOD.	6	383	3.3	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	8	336	5.7	0.7	8130	WOOD SHINGLES	5	184	2.5	0.2
	COMMODITIES N.E.C.	(X)	1 199	(X)	2.6	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	5	402	9.1	0.3
	HOME FURNISHINGS (SIC 5023)					8150	METAL MILLWORK (DOORS, ETC.)	7	522	7.2	0.4
	TOTAL	70	104 579	(X)	100.0	8160	VENEER, OTHER WOOD PRODUCTS	3	241	7.2	0.2
1710	YARD OR PIECE GOODS	6	8 798	31.1	8.4	8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	44	22 627	61.8	18.6
1714	OTHER YARD GOODS	4	765	12.4	0.7	8220	CONCRETE PRODUCTS, BUILDING STONE . .	20	2 801	16.7	2.3
	COMMODITIES N.E.C.	(X)	8 033	(X)	7.7	8230	CEMENT, LIME, PLASTIC, STUCCO	29	3 510	11.1	2.9
						8240	SAND, GRAVEL, CRUSHED STONE	26	6 030	22.9	5.0
						8250	READY-OR-TRANSIT-MIXED CONCRETE . .	6	347	5.4	0.3
						8310	GLASS (FLAT, BRICK, ETC.)	18	8 125	59.8	6.7
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	5	1 070	3.8	1.0	8410	INSULATION MATERIALS AND BOARD. . .	28	3 854	12.6	3.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8420	ROOFING, SIOING EQUIPMENT	41	25 580	61.1	21.0	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	23		30.4	3.8
8421	ASPHALT SHINGLES, ROOFING	35	17 554	27.1	14.4	6211	SHEET BARS, TIN PLATE BARS.	9		13.3	0.4
8422	ASBESTOS CEMENT ROOFING, SIOING	15	2 551	7.8	2.1	6212	WIRE ROOS	6		3.5	0.1
8423	GALVANIZED IRON, STEEL SHEETS	5	284	2.4	0.2	6216	OTHER SEMIFINISHED IRON, STEEL.	8		18.0	2.6
8424	ALUMINUM SHEETS	9	2 132	14.1	1.8		COMMOUITIES N.E.C.	(X)		(X)	0.7
8425	RAIN-CARRYING EQUIPMENT	22	2 510	5.8	2.1	6220	IRON, STEEL PRODUCTS (FLAT)	107		73.7	54.7
8426	ALL OTHER TYPES	7	549	4.9	0.5	6221	PLATES	48		9.0	5.9
8510	BUILDING AND CONSTRUCTION PAPER	11	584	3.7	0.5	6222	STRIP (HOT, COLO-ROLLED).	44		10.8	6.4
8520	WALLBOARD, HAROBOARO.	19	9 720	42.7	8.0	6223	SHEETS (COLO-ROLLED).	67		18.4	18.2
8530	ADHESIVES, MASTICS	26	1 868	6.8	1.5	6224	SHEETS (HOT-ROLLED)	69		15.1	15.5
8540	STRUCTURAL IRON, STEEL.	7	3 673	35.0	3.2	6225	BLACKPLATE.	8		6.2	0.8
8550	PLASTIC BUILDING MATERIALS.	25	5 536	18.5	4.5	6226	SHEETS (GALVANIZED, OTHER COATED)	41		5.7	4.3
6560	PREFABRICATED STRUCTURAL ASSEMBLIES	5	1 759	85.9	1.4	6227	TINPLATE.	5		3.2	0.2
8570	OTHER BUILDING MATERIALS.	28	12 286	59.7	10.1	6228	FABRICATED AND STRUCTURAL PLATE .	6		5.9	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	9	1 485	18.1	1.2	6229	OTHER FLAT IRON, STEEL PRODUCTS .	20		12.7	3.2
	COMMOUITIES N.E.C.	(X)	2 343	(X)	1.9		COMMODITIES N.E.C.	(X)		(X)	(Z)
	SPORTING AND RECREATIONAL GOOOS AND SUPPLIES (SIC 5041)					6230	IRON AND STEEL WIRE, WIRE PROOUCTS.	29		14.8	2.4
	TOTAL	49		(X)	100.0	6231	WIRE--PLAIN, COATED, BARBED, ETC.	14		11.1	1.5
8620	SPORTING, ATHLETIC GOOOS, BICYCLES.	28		77.4	46.7	6232	NAILS AND STAPLES	9		10.4	0.6
8621	ATHLETIC EQUIPMENT, SUPPLIES.	13		46.1	17.4	6234	WIRE ROPE AND STRANO, BALL TIES .	5		7.2	0.1
8622	ARMS AND AMMUNITION	3		24.8	4.5	6235	REINFORCEMENT MESH--WELDED, WOVEN	10		0.7	0.1
8624	CAMPING EQUIPMENT	4		17.2	3.9		COMMODITIES N.E.C.	(X)		(X)	0.1
8625	FISHING TACKLE AND EQUIPMENT.	8		19.3	5.1	6240	IRON, STEEL FINISHED PROOUCTS . . .	66		33.3	11.8
8626	SKI EQUIPMENT, SUPPLIES	4		43.3	3.6	6241	RAILS, TIE PLATES, RAIL JOINTS. . .	4		12.0	0.2
8627	OTHER (WATER SPORTS, ARCHERY)	9		23.2	7.8	6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	38		5.5	2.5
	COMMODITIES N.E.C.	(X)		(X)	4.4	6243	BARS, COLO-FINISHED	35		10.3	3.8
8640	BOATS (OUTBOARD, ROW BOATS)	5		83.1	9.3	6244	CONCRETE REINFORCEMENT BARS	18		1.6	0.3
8670	OTHER RECREATION, HOBBY GOOOS	14		93.8	26.3	6245	STRUCTURAL SHAPES	33		10.6	4.2
	COMMOUITIES N.E.C.	(X)		(X)	17.7	6248	OTHER FINISHED PROOUCTS	11		2.1	0.5
	TOYS AND HOBBY GOOOS AND SUPPLIES (SIC 5042)						COMMOUITIES N.E.C.	(X)		(X)	0.3
	TOTAL	17	28 936	(X)	100.0	6260	IRON, STEEL PIPE, TUBING.	27		27.1	4.5
3420	MAJOR APPLIANCES, TV SETS, ETC.	3	300	9.1	1.0	6261	TUBING (MECHANICAL AND PRESSURE).	20		16.3	3.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	4	1 081	10.8	3.7	6262	STANOARO STEEL PIPE	17		3.1	0.6
8630	TOYS, GAMES, FIREWORKS, ETC.	17	20 194	70.6	69.8	6270	OTHER CARBON STEEL PROOUCTS	11		(D)	24.1 0.8
8820	JEWELRY, SILVERWARE, TROPHIES	3	459	5.1	1.6	6320	ALLOY STEEL	41		26.9	6.8
8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	3	265	1.5	0.9	6321	BARS, HOT-ROLLED OR COLD-FINISHED	23		4.2	1.4
	COMMOUITIES N.E.C.	(X)	194	(X)	0.7	6322	TOOL STEEL BARS	21		19.3	3.4
8910	GIFTS, ART GOOOS, NOVELTIES, ETC.	3	474	5.0	1.6	6323	PIPE AND TUBING	9		2.4	0.3
	COMMOUITIES N.E.C.	(X)	6 428	(X)	22.2	6324	PLATE	13		2.3	0.6
	PHOTOGRAPHIC EQUIPMENT ANDO SUPPLIES (SIC 5043)					6325	OTHER ALLOY STEEL	11		5.3	1.0
	TOTAL	33		(X)	100.0		COMMOUITIES N.E.C.	(X)		(X)	(Z)
3420	MAJOR APPLIANCES, TV SETS, ETC.	3		1.9	0.2	6330	STAINLESS STEEL	35		12.0	3.1
8610	PHOTOGRAPHIC GOOOS.	33		97.8	97.8	6331	PLATES.	14		1.0	0.2
8611	CAMERAS, PARTS, ACCESSORIES	24		33.4	39.2	6332	STRIP	17		5.5	1.1
8612	PROJECTION APPARATUS.	16		11.1	7.9	6333	SHEETS.	19		2.8	0.8
8613	DEVELOPING, PRINTING EQUIPMENT.	15		10.1	7.1	6334	BARS, BAR-SIZE SHAPES	19		1.6	0.5
8614	SENSITIZED, UNEXPOSED PHOTO. FILM	15		36.5	35.3	6335	OTHER STAINLESS STEEL	15		1.7	0.4
8615	OTHER PHOTOGRAPHIC GOOOS.	17		8.9	8.2	6410	COPPER WIRE (ELECTRICAL ONLY)	4		13.7	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	7		4.8	0.9	6420	OTHER COPPER, BRASS MILL PROOUCTS .	20		22.5	2.4
	COMMOUITIES N.E.C.	(X)		(X)	1.2	6421	FLAT PROOUCTS (SHEETS, ETC.).	15		7.5	1.2
	METALS SERVICE CENTERS ANDO OFFICES (SIC 5051)					6422	TUBULAR PROOUCTS (PIPES, TUBES) . .	10		2.3	0.3
	TOTAL	201		(X)	100.0	6423	ROO, NONELECTRICAL WIRE	11		7.3	0.9
1620	INDOUSTRIAL CHEMICALS.	4		6.2	0.3	6430	ALUMINUM SHAPES, FORMS, ETC.	36		14.2	3.0
3610	HAROWARE	5		3.5	0.1	6431	PLATE (.250 INCH AND OVER)	14		1.9	0.5
3614	HAND TOOLS (INCL. POWER), CUTLERY	4		3.6	0.1	6432	SHEET, COIL (.006 TO .249 INCH) . . .	23		4.2	1.2
	COMMOUITIES N.E.C.	(X)		(X)	(Z)	6433	ROO, BAR, WIRE (ROLLED, EXTRUDED)	24		2.2	0.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4		6.6	0.1	6434	PIPE AND TUBING (INCL.HOLLOW BAR)	17		1.9	0.5
3741	PIPE FITTINGS, VALVES	4		5.7	0.1	6435	OTHER EXTRUDED SHAPES	17		1.1	0.2
	COMMOUITIES N.E.C.	(X)		(X)	(Z)		COMMOUITIES N.E.C.	(X)		(X)	(Z)
4420	GENERAL PURPOSE INDOSTRIAL MACH.	7		12.8	0.5	6440	NONFERROUS METALS, MINERALS, ORES .	14		14.5	1.5
4610	INDOSTRIAL VALVES, FITTINGS	5		12.9	0.2	6441	MAGNESIUM	3		12.5	0.3
4910	OTHER INDOSTRIAL EQUIPMENT,SUPPLIES	5		11.7	0.1	6442	NICKEL	4		18.0	0.7
						6443	TIN, LEAD, ZINC, ETC.	10		5.0	0.5
						6620	UNPREPARED IRON AND STEEL SCRAP . .	6		7.3	0.3
						9760	MISCELLANEOUS LINES	6		1.2	0.1
						9910	RECEIPTS FROM PROCESSING.	9		4.5	0.5
							COMMOUITIES N.E.C.	(X)		(X)	2.6
							COAL AND OTHER MINERALS ANDO ORES (SIC 5052)				
							TOTAL	8		(X)	100.0
						6110	COAL (BITUMINOUS ANDO ANTHRACITE). .	8		(D)	25.8 25.8
							COMMOUITIES N.E.C.	(X)		(X)	74.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of —					Amount ¹ (\$1,000)	As percent of total sales of —	
				Establish- ments handling the line	All estab- lish- ments ¹					Establish- ments handling the line	All estab- lish- ments ¹
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)					9930	OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	4 (X)	59 3 510	5.4 (X)	0.1 3.4
	TOTAL	145	160 804	(X)	100.0		PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYORONICS) (SIC 5074)				
							TOTAL	95	85 908	(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES.	138	144 801	92.3	90.0						
3311	INT. WIRING, CONSTR. MATERIALS. . .	110	65 457	29.0	40.7	3310	ELECTRICAL WIRING SUPPLIES.	3	120	15.7	0.1
3312	OUTSIDE CONSTRUCTION MATERIALS. .	64	15 121	9.2	9.4	3440	ROOM AIR CONOITIONERS	10	301	1.6	0.4
3313	LIGHTING FIXTURES	93	19 446	9.8	12.3						
3314	ELECTRIC LAMPS.	82	8 537	4.4	5.3	3610	HAROWARE	13	454	3.0	0.5
3315	MOTORS, GENERATORS, ETC.	79	35 839	18.4	22.3	3614	HANO TOOLS (INCL. POWER), CUTLERY	9	186	0.9	0.2
	COMMODITIES N.E.C.	(X)	1	(X)	(2)	3615	ALL OTHER HAROWARE	3	154	3.1	0.2
							COMMODITIES N.E.C.	(X)	114	(X)	0.1
3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	11	4 009	17.5	2.5	3710	WARM-AIR HEATING, COOLING EQUIPMENT	32	2 845	8.0	3.3
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	5	579	3.0	0.4	3711	WARM-AIR FURNACES (ALL FUELS) . .	25	1 782	3.1	2.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES .	9	2 489	11.5	1.5	3712	CENTRAL HEATING, COOLING UNITS. .	14	483	1.5	0.6
3440	ROOM AIR CONDITIONERS	6	108	1.1	0.1	3713	DUCTS, REGISTERS, ETC.	12	368	1.3	0.4
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	13	3 068	8.4	1.9	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	8	169	1.0	0.2
						3715	OTHER SPACE HEATING EQUIPMENT . .	4	43	0.4	0.1
3610	HAROWARE	4	1 115	17.3	0.7	3730	HYORONICS EQUIPMENT, SUPPLIES . . .	39	7 318	17.0	8.5
3611	BUILDERS' HAROWARE	3	144	1.6	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	88	65 069	77.7	75.7
3614	HAND TOOLS (INCL. POWER), CUTLERY	4	346	3.4	0.2	3741	PIPE FITTINGS, VALVES	77	20 679	15.5	24.1
3615	ALL OTHER HAROWARE	3	286	3.2	0.2	3742	PLUMBING FIXTURES	68	20 598	15.8	24.0
	COMMODITIES N.E.C.	(X)	339	(X)	0.2	3743	DRAINAGE SYSTEMS.	57	11 125	9.8	12.9
						3744	OTHER PLUMBING EQUIP., SUPPLIES .	67	12 667	10.3	14.7
3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	406	4.8	0.3	3810	CENTRAL AIR-CONOITIONING EQUIPMENT.	12	2 089	13.2	2.4
3720	RESIDENTIAL ELEC. SPACE HEATING . .	11	210	2.1	0.1	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	4	113	1.1	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	249	12.9	0.2						
3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	4	120	3.6	0.1	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	6	137	1.3	0.2
9930	OTHER LABOR, SERVICE RECEIPTS . . .	10	463	16.8	0.3	3914	ICEMAKING MACHINES.	3	94	0.7	0.1
	COMMODITIES N.E.C.	(X)	3 187	(X)	2.0		COMMODITIES N.E.C.	(X)	43	(X)	0.1
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					4420	GENERAL PURPOSE INOUSTRIAL MACH. . .	3	160	8.4	0.2
	TOTAL	42	127 758	(X)	100.0	4610	INOUSTRIAL VALVES, FITTINGS	13	2 467	12.2	2.9
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	15	11 574	24.0	9.1	4910	OTHER INOUSTRIAL EQUIPMENT,SUPPLIES	4	73	3.2	0.1
						6250	CAST IRON SOIL PIPE, TUBING	18	1 107	4.6	1.3
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	36	76 083	70.4	59.6	6260	IRON, STEEL PIPE, TUBING.	28	2 903	8.7	3.4
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	16	9 152	7.4	7.2	6261	TUBING (MECHANICAL AND PRESSURE).	11	654	2.6	0.8
3422	ELECTRIC HOME LAUNORY EQUIPMENT . .	15	8 129	9.0	6.4	6262	STANOARD STEEL PIPE	27	2 249	3.7	2.6
3423	TV SETS	22	43 030	26.7	33.7						
3424	CONSOLE RADIOS AND RECORD PLAYERS	18	4 720	3.6	3.7	9930	OTHER LABOR, SERVICE RECEIPTS . . .	3	69	15.6	0.1
3425	OTHER MAJOR APPLIANCES.	14	11 052	9.5	8.7		COMMODITIES N.E.C.	(X)	683	(X)	0.8
							WARM AIR HEATING, AIR-CONOITIONING EQUIPMENT, SUPPLIES (SIC 5075)				
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	13	12 213	26.8	9.6		TOTAL	54		(X)	100.0
3440	ROOM AIR CONOITIONERS	10	3 237	10.1	2.5	3440	ROOM AIR CONOITIONERS	12		2.2	0.4
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	7	692	6.6	0.5						
3610	HAROWARE	3	1 331	4.9	1.0	3710	WARM-AIR HEATING, COOLING EQUIPMENT	47		46.1	35.9
3810	CENTRAL AIR-CONOITIONING EQUIPMENT.	3	159	3.1	0.1	3711	WARM-AIR FURNACES (ALL FUELS) . .	37		13.8	17.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	3	973	3.6	0.8	3712	CENTRAL HEATING, COOLING UNITS. .	22		6.8	4.6
7850	FLOOR COVERINGS	4	3 999	12.8	3.1	3713	DUCTS, REGISTERS, ETC.	32		8.0	9.4
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	3 119	11.4	2.4	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	13		2.4	0.9
8610	PHOTOGRAPHIC GOODS.	3	393	2.2	0.3	3715	OTHER SPACE HEATING EQUIPMENT . .	19		6.3	3.3
8630	TOYS, GAMES, FIREWORKS, ETC.	3	673	2.4	0.5	3720	RESIOENTIAL ELEC. SPACE HEATING . .	6		5.7	0.2
						3730	HYORONICS EQUIPMENT, SUPPLIES . . .	14		13.7	2.0
8820	JEWELRY, SILVERWARE, TROPHIES . . .	3	1 192	6.6	0.9	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8		11.5	0.4
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	4	2 738	10.1	2.1	3741	PIPE FITTINGS, VALVES	7		4.2	0.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	3	98	1.6	0.1	3742	PLUMBING FIXTURES	4		5.2	0.1
	COMMODITIES N.E.C.	(X)	9 284	(X)	7.3	3744	OTHER PLUMEING EQUIP., SUPPLIES .	5		3.2	0.1
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065) ²						COMMODITIES N.E.C.	(X)		(X)	-
	TOTAL	85	46 173	(X)	100.0			(D)			
	HAROWARE (SIC 5072)					3810	CENTRAL AIR-CONOITIONING EQUIPMENT.	33		34.2	29.7
	TOTAL	99	103 180	(X)	100.0	3811	RES. AND SMALL COM. (UNDER 5 HP)	28		17.1	22.1
1220	NEW AND REBUILT PARTS, ETC.	5	614	5.0	0.6	3812	RES. AND COM. (5 TO 20 HP)	18		5.9	4.5
1510	PAINTERS' SUPPLIES AND SNOORIES . . .	17	1 926	8.0	1.9	3813	INDOUS. AND LARGE COM. (OVER 20 HP)	9		7.4	3.0
3310	ELECTRICAL WIRING SUPPLIES.	10	1 528	7.8	1.5						
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	5	701	4.5	0.7	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	12		45.3	5.7
3610	HAROWARE	99	84 332	81.7	81.7						
3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	97	0.9	0.1	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	9		19.1	2.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	11	1 264	6.5	1.2	3911	BEVERAGE, DRINKING WATER COOLERS.	3		1.1	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	7	1 414	7.6	1.4	3914	ICEMAKING MACHINES.	3		3.1	0.4
4840	ABRASIVES, ABRASIVE MATERIALS . . .	10	763	4.6	0.8	3916	OTHER REFRIGERATION EQUIPMENT . .	5		6.9	1.1
4870	ROPE, COROAGE, TWINE (NOT WIRE) . .	6	133	1.1	0.1		COMMODITIES N.E.C.	(X)		(X)	0.8
						8420	ROOFING, SIOING EQUIPMENT	4		3.2	0.2
4910	OTHER INOUSTRIAL EQUIPMENT,SUPPLIES	7	567	6.6	0.5	8423	GALVANIZED IRON, STEEL SHEETS . .	4		1.9	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	15	905	3.9	0.9		COMMODITIES N.E.C.	(X)		(X)	0.1
6240	IRON, STEEL FINISHED PRODUCTS . . .	3	205	3.8	0.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	6		21.4	0.4
6260	IRON, STEEL PIPE, TUBING.	3	176	1.6	0.2		COMMODITIES N.E.C.	(X)		(X)	22.8
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	7	2 355	10.3	2.3						
8150	METAL MILLWORK (DOORS, ETC.) . . .	6	174	8.3	0.2						
8570	OTHER BUILDING MATERIALS.	3	220	5.0	0.2						
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5	2 217	12.1	2.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					4430	METALWORKING MACHINERY.	127	79 346	86.0	33.5
						4431	NEW MACHINE TOOLS	85	43 220	39.9	18.3
						4432	MISCELLANEOUS METALWORKING EQUIP.	63	36 126	38.1	15.3
	TOTAL	17		(X)	100.0						
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	3		6.2	0.7	4440	MATERIALS HANDLING EQUIPMENT. . . .	61	44 334	77.5	18.7
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	17		93.4	92.8	4450	OIL WELL, OIL REFINING MACH. EQUIP.	5	2 622	58.1	1.1
3912	DISPLAY CASES	7		10.0	8.1	4460	PRINTING TRADES MACHINERY, EQUIP.	8	3 541	86.2	1.5
3913	ICE CREAM CABINETS.	4	(D)	15.3	7.6	4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	17	17 752	87.6	7.5
3914	ICE MAKING MACHINES.	7		7.2	5.9	4480	USED OR REBUILT MACHINERY, EQUIP. . .	50	17 168	60.3	7.2
3915	REACH-IN, WALK-IN REFRIGERATORS . .	7		12.3	11.2	4481	USED CONSTRUCTION EQUIPMENT	6	589	6.4	0.2
3916	OTHER REFRIGERATION EQUIPMENT . .	13		40.5	58.5	4482	USED MACHINE TOOLS.	25	6 559	35.8	2.8
	COMMODITIES N.E.C.	(X)		(X)	1.6	4483	OTHER USED OR REBUILT MACHINERY . .	27	10 020	36.3	4.2
	COMMODITIES N.E.C.	(X)		(X)	6.5	4510	BEARINGS, POWER, TRANSMISSION . . .	7	1 967	12.9	0.8
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²					4610	INDUSTRIAL VALVES, FITTINGS	5	477	9.0	0.2
	TOTAL	126	65 970	(X)	100.0	4710	WELDING EQUIPMENT, SUPPLIES	7	1 637	24.2	0.7
						4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	3	124	2.3	0.1
						4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	4	884	14.2	0.4
						4713	RESISTANCE WELDING SUPPLIES	3	629	11.3	0.3
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					4840	ABRASIVES, ABRASIVE MATERIALS . . .	16	1 522	12.4	0.6
	TOTAL	47	105 707	(X)	100.0	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	8	5 286	38.4	2.2
4210	CONSTRUCTION, MINING, LOGGING SUP..	47	90 725	85.8	85.8	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	4	296	9.6	0.1
4211	CRAWLER TRACTORS	22	22 624	16.1	21.4	6260	IRON, STEEL PIPE, TUBING.	3	623	16.2	0.3
4212	SELF-PROPELLED SCRAPERS	11	4 512	4.8	4.3	9760	MISCELLANEOUS LINES	4	653	12.9	0.3
4213	TRACTOR SHOVEL LOADERS.	13	12 905	13.7	12.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	20	3 581	13.6	1.5
4214	PARTS AND ATTACHMENTS	26	18 668	12.0	17.7		COMMODITIES N.E.C.	(X)	7 521	(X)	3.2
4215	POWER CRANES, DRAGLINES, AND PARTS	17	11 113	15.1	10.5		INDUSTRIAL SUPPLIES (SIC 5085)				
4216	BITUMINOUS MIXERS, PAVERS, ETC. . .	9	2 744	7.2	2.6		TOTAL	229	276 875	(X)	100.0
4217	CONCRETE MIXERS, PAVERS, ETC. . .	9	2 498	9.2	2.4	1220	NEW AND REBUILT PARTS, ETC.	4	458	22.5	0.2
4218	GRADERS, ROLLERS (OFF-HIGHWAY). . .	17	7 241	5.2	6.9	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	9	1 103	5.8	0.4
	COMMODITIES N.E.C.	25	8 420	8.7	8.0	3310	ELECTRICAL WIRING SUPPLIES.	4	698	16.9	0.3
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	12	1 681	5.0	1.6	3610	HARDWARE.	5	742	5.7	0.3
4421	ENGINES (INCL. INTERNAL COMBUST.) .	3	852	2.1	0.8	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	9	1 554	14.1	0.6
4422	COMPRESSORS, PUMPS.	9	755	3.1	0.7	4120	INDICATING, RECORDING INSTRUMENTS .	3	1 080	15.2	0.4
	COMMODITIES N.E.C.	(X)	74	(X)	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	12	2 236	9.0	0.8
4440	MATERIALS HANDLING EQUIPMENT. . . .	10	1 520	10.1	1.4	4422	COMPRESSORS, PUMPS.	6	1 120	3.2	0.4
4441	FORK LIFT TRUCKS.	6	618	3.6	0.6	4425	OTHER GENERAL INDUSTRIAL MACH. . .	6	720	2.8	0.3
4442	INDUSTRIAL TRUCKS	4	425	4.8	0.4		COMMODITIES N.E.C.	(X)	396	(X)	0.1
4443	CRANES, DERRICKS, HOISTS, ETC. . .	4	202	1.5	0.2	4430	METALWORKING MACHINERY.	10	4 820	22.8	1.7
	COMMODITIES N.E.C.	(X)	275	(X)	0.3	4431	NEW MACHINE TOOLS	8	1 856	5.7	0.7
4480	USED OR REBUILT MACHINERY, EQUIP. .	18	5 657	7.8	5.4	4432	MISCELLANEOUS METALWORKING EQUIP.	5	2 964	14.3	1.1
4481	USED CONSTRUCTION EQUIPMENT . . .	18	5 651	4.0	5.3	4440	MATERIALS HANDLING EQUIPMENT. . . .	10	1 607	7.1	0.6
	COMMODITIES N.E.C.	(X)	6	(X)	-	4443	CRANES, DERRICKS, HOISTS, ETC. . .	7	669	1.8	0.2
9930	OTHER LABOR, SERVICE RECEIPTS . . .	19	5 642	8.9	5.3	4445	OTHER MATERIALS-HANDLING EQUIP. . .	6	763	2.8	0.3
	COMMODITIES N.E.C.	(X)	482	(X)	0.5		COMMODITIES N.E.C.	(X)	175	(X)	0.1
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)					4470	OTHER SPECIAL INDUSTRY MACHINERY. .	3	142	8.2	0.1
	TOTAL	66	38 752	(X)	100.0	4480	USED OR REBUILT MACHINERY, EQUIP. .	3	338	16.3	0.1
3610	HARDWARE.	3	107	7.0	0.3	4510	BEARINGS, POWER, TRANSMISSION . . .	48	40 047	65.1	14.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	46	10 470	36.8	27.0	4511	BALL, ROLLER BEARINGS	36	26 491	37.4	9.6
4311	POWER LAWNMOWERS.	43	9 142	19.4	23.6	4512	OTHER POWER TRANSMISSION EQUIP. . .	27	13 556	18.4	4.9
4312	OTHER GARDEN MACHINERY, EQUIPMENT	22	1 328	5.2	3.4	4610	INDUSTRIAL VALVES, FITTINGS	48	58 878	56.6	21.3
4320	FARM, DAIRY MACHINERY, PARTS. . . .	50	25 773	80.4	66.5	4710	WELDING EQUIPMENT, SUPPLIES. . . .	44	23 944	91.8	8.7
4321	TRACTORS, EQUIPMENT (FARM).	38	9 662	21.9	24.9	4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	39	13 210	32.1	4.8
4322	HARVESTING MACHINERY, EQUIPMENT .	29	4 121	12.7	10.6	4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	33	8 799	25.6	3.2
4323	LAND PREPARATION MACHINERY, ETC. .	20	1 982	7.5	5.1	4713	RESISTANCE WELDING SUPPLIES	14	1 985	13.3	0.7
4324	DAIRY FARM, BARN EQUIPMENT	6	265	4.6	0.7	4810	RECONDITIONED DRUMS AND BARRELS . .	5	1 708	100.0	0.6
4326	LIGHT INDUSTRIAL EQUIPMENT	16	7 109	35.7	18.3	4820	BOTTLING SUPPLIES	3	9 219	99.8	3.3
4327	MISC. FARM MACHINERY, EQUIPMENT . .	25	2 474	8.4	6.4	4830	PRINTING, DUPLICATING INKS.	3	1 200	94.6	0.4
	COMMODITIES N.E.C.	(X)	160	(X)	0.4	4840	ABRASIVES, ABRASIVE MATERIALS . . .	34	11 220	21.6	4.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	18	427	4.3	1.1	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	9	341	3.0	0.1
	COMMODITIES N.E.C.	(X)	1 975	(X)	5.1	4860	MECHANICAL RUBBER GOODS	26	17 443	34.3	6.3
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	9	1 292	9.4	0.5
	TOTAL	319	236 817	(X)	100.0	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	49	63 259	64.6	30.1
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	3	133	4.1	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	3	311	28.1	0.1
1620	INDUSTRIAL CHEMICALS.	4	200	4.1	0.1	5121	EQUIPMENT (INCLUDING FURNITURE) . .	3	156	9.0	0.1
3610	HARDWARE.	3	396	15.6	0.2	5122	SUPPLIES.	3	155	8.9	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP..	6	3 458	30.1	1.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	6	521	4.9	0.2
4410	FOOD PROCESSING MACHINERY, EQUIP.	10	4 447	72.8	1.9	6240	IRON, STEEL FINISHED PRODUCTS . . .	3	659	7.0	0.2
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	84	39 857	74.5	16.8	6260	IRON, STEEL PIPE, TUBING.	10	5 167	20.6	1.9
						6261	TUBING (MECHANICAL AND PRESSURE).	6	3 225	16.2	1.2
						6262	STANDARD STEEL PIPE	7	1 942	7.8	0.7
						9760	MISCELLANEOUS LINES	6	986	15.7	0.4
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	10	553	5.2	0.2
							COMMODITIES N.E.C.	(X)	5 299	(X)	1.9

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines	
			Amount ¹ (\$1,000)	As percent of total sales of— Establishments handling the line				Amount ¹ (\$1,000)	As percent of total sales of— Establishments handling the line
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				6730	WASTE PAPER	37	18 133	71.9
					6740	ZINC SCRAP	23	904	2.9
					6750	ALUMINUM SCRAP	70	7 320	11.8
					6760	SCRAP COPPER, COPPER BASE ALLOY	79	20 138	26.3
					6770	SCRAP LEAD	41	3 528	8.5
					6780	OTHER NONFERROUS METALLIC SCRAP	56	15 275	27.5
					6790	OTHER WASTE MATERIALS, SCRAP	13	3 213	17.6
					9760	MISCELLANEOUS LINES	4	1 230	17.2
					9930	OTHER LABOR, SERVICE RECEIPTS	12	865	6.0
						COMMODITIES N.E.C..	(X)	4 304	(X)
						JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)			
						TOTAL	42		(X)
									100.0
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	4	1 277	17.3	8810	PRECIOUS STONES (CUT) AND METALS	18		85.4
5110	DENTAL EQUIPMENT, SUPPLIES	16	15 609	94.5	8820	JEWELRY, SILVERWARE, TROPHIES	29		86.7
5111	TEETH	8	747	4.1	8821	CLOCKS, WATCHES, WATCH MOVEMENTS	11		37.4
5112	DENTAL GOLD	9	997	5.4	8822	CUSTOM JEWELRY	15	(D)	43.4
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.)	12	8 342	30.4	8823	JEWELERS' TOOLS, FINDINGS, ETC..	6		34.2
5114	SUNDRY MERCHANDISE	13	5 523	19.9	8824	SILVERWARE, PLATED WARE, ETC..	8		37.0
5120	SCHOOL EQUIPMENT, SUPPLIES	24	15 098	92.0					20.1
5130	CHURCH EQUIPMENT, SUPPLIES	7	1 123	79.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC..	4		8.4
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	34	46 354	71.5		COMMODITIES N.E.C..	(X)		(X)
5150	OPHTHALMIC PRODUCTS	20	5 505	75.0					7.2
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	7	19 067	57.4		DURABLE GOODS, N.E.C. (SIC 5099)			
5170	OTHER SCIENTIFIC, PROFESS. EQUIP..	11	5 187	56.6		TOTAL	66		(X)
7610	STATIONERY, OFFICE SUPPLIES	4	210	20.3	3420	MAJOR APPLIANCES, TV SETS, ETC..	4		13.9
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	3	127	11.2	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	10		89.0
9930	OTHER LABOR, SERVICE RECEIPTS	12	746	5.1	9310	PHONO, RECORDS, PRERECORDED TAPES	39		99.3
	COMMODITIES N.E.C..	(X)	1 401	(X)	9410	MUSICAL INSTRUMENTS	14		99.0
					9740	LUGGAGE, SADDLERY, HARNESSES	3		91.8
						COMMODITIES N.E.C..	(X)		(X)
						PRINTING AND WRITING PAPER (SIC 5111)			
						TOTAL	20	62 548	(X)
									100.0
1430	BEAUTY AIDS (TOILETRIES, ETC.)	7		8.4	7410	PRINTING, WRITING PAPER	20	43 871	70.2
1610	SOAPS AND DETERGENTS	6		13.2	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	4	1 417	4.6
1720	NOTIONS (THREAD, BUTTONS, ETC.)	3		5.2	7520	INDUSTRIAL PAPERS	8	6 877	21.0
5210	BEAUTY, BARBER SHOP EQUIPMENT	34		69.5	7610	STATIONERY, OFFICE SUPPLIES	4	4 538	15.6
5211	EQUIPMENT (FURNITURE, ETC.)	25		9.2		COMMODITIES N.E.C..	(X)	5 845	(X)
5212	SPRAY CAN PRODUCTS	26		11.6					9.3
5213	HAIR CARE PRODUCTS	32		46.0		STATIONERY SUPPLIES (SIC 5112) ²			
5215	SUNDRIES—CURLERS, PINS, ETC..	27		13.4		TOTAL	77	42 373	(X)
5220	CUSTODIAL, JANITORIAL SUPPLIES	39		89.7					100.0
5221	MACHINES AND EQUIPMENT	34		13.2		INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)			
5222	CLEANING CHEMICALS, SUPPLIES	38		41.0		TOTAL	42	56 785	(X)
5230	LAUNDRY, DRY-CLEANING MACHINES	21		91.6					100.0
5231	COIN-OPERATED MACHINES, EQUIPMENT	11		21.6	1610	SOAPS AND DETERGENTS	6	156	4.6
5232	ALL OTHER COML. LAUNDRY EQUIPMENT	12		28.6	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	3	73	1.9
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC)	10		50.0	5220	CUSTODIAL, JANITORIAL SUPPLIES	5	292	8.4
	COMMODITIES N.E.C..	(X)		(X)	7410	PRINTING, WRITING PAPER	4	1 401	6.2
					7510	PERSONAL SERVICE PAPERS	26	12 532	27.9
					7520	INDUSTRIAL PAPERS	32	31 109	61.9
5310	UPHOLSTERERS' FABRICS, SUPPLIES	3		99.8	7530	SHIPPING ROOM SUPPLIES	9	1 325	4.5
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	3		87.8	7540	PAPERBOARD, BOXBOARD	8	3 868	14.4
5330	OTHER SERVICE BUSINESS EQUIPMENT	15		83.8	7610	STATIONERY, OFFICE SUPPLIES	3	3 333	16.1
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	4		97.9	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	3	190	1.0
5350	SHOE REPAIR AND RESOLE MATERIALS	3		93.9		COMMODITIES N.E.C..	(X)	2 506	(X)
5351	LEATHER, SOLE AND HEEL	3		8.4					4.4
5353	FINDINGS USED IN SHOE REPAIR	3		45.7		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)			
	COMMODITIES N.E.C..	(X)		(X)		TOTAL	61	159 065	(X)
									100.0
7510	PERSONAL SERVICE PAPERS	8		11.8	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	30	80 810	62.9
7520	INDUSTRIAL PAPERS	5		8.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	23	18 646	15.5
9620	WIGS, SWITCHES, TOUPEES, ETC..	9		8.1	1430	BEAUTY AIDS (TOILETRIES, ETC.)	30	21 379	17.4
9930	OTHER LABOR, SERVICE RECEIPTS	6		15.8	1450	DRUGGISTS' SUNDRIES	21	27 944	22.3
	COMMODITIES N.E.C..	(X)		(X)	1720	NOTIONS (THREAD, BUTTONS, ETC.)	3	120	4.1
					7520	INDUSTRIAL PAPERS	3	204	6.5
									0.1
	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)					STATIONERY, OFFICE SUPPLIES	6	3 819	8.6
						STATIONERY	3	1 791	3.6
						LOOSELEAF BINDERS, BLANK BOOKS	4	1 825	3.3
						PENS, MECHANICAL PENCILS	3	91	0.3
						COMMODITIES N.E.C..	(X)	112	(X)
									0.1
					7670	KITCHEN UTENSILS, TOOLS, ETC..	3	644	9.8
					8630	TOYS, GAMES, FIREWORKS, ETC..	3	285	4.7
						COMMODITIES N.E.C..	(X)	5 212	(X)
									0.2
									3.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	9	407	11.0					
4480	USED OR REBUILT MACHINERY, EQUIP..	4	394	8.1					
6220	IRON, STEEL PRODUCTS (FLAT)	10	1 139	11.5					
6610	PREPARED IRON AND STEEL SCRAP	92	120 375	80.8					
6620	UNPREPARED IRON AND STEEL SCRAP	92	24 352	34.6					
6630	ALLOY STEEL SCRAP	45	3 491	9.8					
6640	NICKEL ALLOY	22	2 678	8.2					
6660	SPECIAL METALS (TITANIUM, ETC.)	8	990	12.6					
6710	WASTE RAGS, TEXTILE WASTE	17	9 470	61.8					
6720	WIPING CLOTHS	12	4 193	41.3					

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X Not applicable.

Z Less than 0.05 percent.

NA Not available.

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TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	PIECE GOODS (SIC 5133) ²					2865 CANNEO MEATS	22	10 235	1.0	1.6	
	TOTAL	11	(D)	(X)	100.0	2866 CANNED MILK	13	1 818	0.4	0.3	
	NOTIONS AND OTHER DRY GOODS (SIC 5134) ²					2867 OTHER CANNEO, BOTTLEO FOODS	19	6 394	1.5	1.1	
	TOTAL	5	2 189	(X)	100.0	2870 SUGAR--REFINEO	24	10 987	2.0	1.7	
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)					2890 BREAKFAST FOODS	22	38 953	7.2	6.2	
	TOTAL	25	14 904	(X)	100.0	2910 FLOUR, RELATEO PRODUCTS	26	10 075	1.8	1.6	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	25	12 898	86.5	86.5	2920 MARGARINE, SHORTENINGS, ETC.	30	13 532	5.9	2.1	
1820	WOMEN'S, CHILDREN'S CLOTHING	9	829	12.5	5.6	2921 MARGARINE, BUTTER SUBSTITUTES	20	3 158	0.9	0.5	
1823	CHILDREN'S INFANTS' WEAR	3	341	6.6	2.3	2922 SHORTENINGS, COOKING OILS	29	10 374	2.7	1.6	
1824	WOMEN'S, CHILDREN'S UNDERWEAR	5	116	1.5	0.8	2930 PET FOODS--ALL KINDS.	14	22 921	4.5	3.6	
1825	OTHER APPAREL, ACCESSORIES	3	200	6.6	1.3	2940 ORIOE FRUITS, VEGETABLES	15	6 809	3.7	1.1	
	COMMOOITIES N.E.C.	(X)	172	(X)	1.2	2950 SOFT DRINKS, BOTTLEO WATERS	14	29 547	5.5	4.7	
1910	SHOES, OTHER FOOTWEAR	4	991	24.1	6.6	2960 FOODS, N.E.C.	13	15 231	8.3	2.4	
1911	MEN'S, BOYS' SHOES	4	592	13.1	6.0	3430 ELECTRIC HOUSEWARES AND SUPPLIES	3	764	1.0	0.1	
1912	WOMEN'S, MISSES' SHOES	3	91	1.7	0.6	7110 CIGARETTES, CIGARS, TOBACCO	12	34 693	7.2	5.5	
	COMMOOITIES N.E.C.	(X)	8	(X)	0.1	7111 CIGARETTES	12	32 877	3.6	5.2	
	COMMOOITIES N.E.C.	(X)	186	(X)	1.2	7112 CIGARS	7	919	0.3	0.1	
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)					7113 OTHER TOBACCO	7	897	0.3	0.1	
	TOTAL	22	15 371	(X)	100.0	7510 PERSONAL SERVICE PAPERS	24	42 310	7.4	6.7	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	6	3 263	32.1	21.2	7520 INDUSTRIAL PAPERS	12	2 868	4.5	0.5	
1820	WOMEN'S, CHILDREN'S CLOTHING	18	10 532	75.3	68.5	7870 KITCHEN UTENSILS, TOOLS, ETC.	6	5 178	1.1	0.8	
1840	DRESSED FURS, FUR CLOTHING	3	190	96.0	1.2	COMMOOITIES N.E.C.	(X)	4 015	(X)	0.6	
1910	SHOES, OTHER FOOTWEAR	3	133	2.5	0.9	FROZEN FOODS (SIC 5142)					
	COMMOOITIES N.E.C.	(X)	1 253	(X)	8.2	TOTAL	19		(X)	100.0	
	FOOTWEAR (SIC 5139) ²					2110 FROZEN FOODS (QUICK-FROZEN, PKGO.)	19		75.2	75.2	
	TOTAL	3	(D)	(X)	100.0	2111 FROZEN FRUITS, JUICES	5		5.2	3.0	
	GROCERIES, GENERAL LINE (SIC 5141)					2112 FROZEN VEGETABLES, JUICES	6		8.3	6.4	
	TOTAL	36	633 243	(X)	100.0	2113 FROZEN POULTRY (PACKAGED ONLY)	7		13.9	12.3	
1430	BEAUTY AIDS (TOILETRIES, ETC.)	7	11 608	2.5	1.8	2114 FROZEN FISH, SEAFOOD (PKG., ONLY)	13		28.2	37.0	
1610	SOAPS AND DETERGENTS	21	19 647	3.6	3.1	2115 FROZEN MEATS (PACKAGED ONLY)	7		12.7	10.1	
1620	INDUSTRIAL CHEMICALS	3	2 088	8.7	0.3	2116 FROZEN PREPARED FOODS, ETC.	5		8.5	4.8	
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	20	54 113	9.3	8.5	2117 OTHER PACKAGED FROZEN FOODS	4		4.3	1.5	
2111	FROZEN FRUITS, JUICES	14	10 688	1.1	1.7	2210 BUTTER AND CHEESE	4		7.6	1.6	
2112	FROZEN VEGETABLES, JUICES	14	12 462	1.2	2.0	2320 POULTRY	5		13.7	5.7	
2113	FROZEN POULTRY (PACKAGED ONLY)	8	1 461	0.5	0.2	2323 DRESSED POULTRY (RESALES)	5	(O)	10.3	5.7	
2114	FROZEN FISH, SEAFOOD (PKG., ONLY)	14	3 025	0.6	0.5	COMMODITIES N.E.C.	(X)		(X)	(Z)	
2115	FROZEN MEATS (PACKAGED ONLY)	12	9 810	2.6	1.5	2510 FISH, SEAFOOD (FRESH AND FROZEN)	4		26.9	5.5	
2116	FROZEN PREPAREO FOODS, ETC	13	11 439	1.1	1.8	2710 FRESH FRUITS, VEGETABLES	3		27.6	3.3	
2117	OTHER PACKAGEO FROZEN FOODS	9	5 227	0.7	0.8	2711 FRESH FRUITS, BERRIES, MELONS	3		14.6	2.1	
	COMMOOITIES N.E.C.	(X)	1	(X)	(Z)	COMMODITIES N.E.C.	(X)		(X)	1.7	
2210	BUTTER AND CHEESE	20	15 780	3.1	2.5	2860 CANNED, BOTTLED FOODS	4		13.3	4.0	
2240	OTHER DAIRY PRODUCTS	8	4 680	1.0	0.7	2920 MARGARINE, SHORTENINGS, ETC.	5		5.9	1.6	
2310	EGGS	6	10 682	2.8	1.7	2921 MARGARINE, BUTTER SUBSTITUTES	3		2.3	0.7	
2320	POULTRY	4	22 038	5.6	3.5	2922 SHORTENINGS, COOKING OILS	5		2.1	0.9	
2410	CONFECTIONERY	22	19 468	3.8	3.1	COMMOOITIES N.E.C.	(X)		(X)	2.6	
2411	CANDY (ALL KINDS)	16	4 442	0.9	0.7	OAIRY PRODUCTS (SIC 5143)					
2412	CHEWING GUM	9	2 650	0.8	0.4	TOTAL	46	67 158	(X)	100.0	
2413	FOUNTAIN FRUITS, SYRUPS	9	544	0.8	0.1	2210 BUTTER AND CHEESE	19	16 697	62.4	24.9	
2414	NUTS, OTHER CONFECTIONS	15	11 831	1.4	1.9	2220 ICE CREAM, ICES	21	6 038	19.5	9.0	
	COMMOOITIES N.E.C.	(X)	1	(X)	(Z)	2230 MILK, CREAM (FLUID)	24	28 459	74.5	42.4	
2610	MEATS, PROVISIONS	10	78 190	16.0	12.3	2240 OTHER DAIRY PRODUCTS	14	7 174	42.5	10.7	
2611	FRESH, FROZEN MEATS	5	59 698	6.7	9.4	2310 EGGS	3	524	17.9	0.8	
2612	SAUSAGE, MEAT LOAVES	7	9 527	1.3	1.5	2410 CONFECTIONERY	3	1 399	8.9	2.1	
2613	CUREO, BOILEO, SMOKEO MEATS	5	8 106	1.1	1.3	2610 MEATS, PROVISIONS	4	3 097	16.7	4.6	
2614	OTHER MEAT PRODUCTS	4	659	0.4	0.1	COMMOOITIES N.E.C.	(X)	3 770	(X)	5.6	
2710	FRESH FRUITS, VEGETABLES	4	18 462	4.7	2.9	POULTRY AND POULTRY PRODUCTS (SIC 5144)					
2810	COFFEE--ROASTED (INCLUOING SOLUBLE)	23	15 399	2.7	2.4	TOTAL	31		(X)	100.0	
2830	TEA, SPICES	19	6 136	1.2	1.0	2110 FROZEN FOODS (QUICK-FROZEN, PKGO.)	6		17.6	6.6	
2840	BAKERY PRODUCTS	5	764	2.7	0.1	2113 FROZEN POULTRY (PACKAGED ONLY)	5		9.3	6.3	
2850	FOOO AND BEVERAGE BASIC MATERIALS	6	2 001	2.2	0.3	COMMOOITIES N.E.C.	(X)		(X)	0.3	
2860	CANNEO, BOTTLEO FOODS	30	114 204	18.5	18.0	2210 BUTTER AND CHEESE	6		15.9	0.3	
2861	CANNEO, BOTTLEO JUICES, DRINKS.	22	18 740	1.7	3.0	2310 EGGS	20		87.6	15.1	
2862	CANNEO, BOTTLEO BABY FOODS	9	6 591	0.7	1.0	2320 POULTRY	15		47.2	40.0	
2863	CANNEO, BOTTLEO FRUITS, VEGS.	26	60 606	5.3	9.6	2323 DRESSED POULTRY (RESALES)	12		24.9	37.6	
2864	CANNEO FISH, SEAFOOD	24	9 820	1.0	1.6	COMMOOITIES N.E.C.	(X)		(X)	2.3	
						2610 MEATS, PROVISIONS	5		49.1	36.5	
						2611 FRESH, FROZEN MEATS	4		31.8	36.4	
						COMMOOITIES N.E.C.	(X)		(X)	0.1	
						COMMOOITIES N.E.C.	(X)		(X)	1.1	

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X Not applicable.

Z Less than 0.05 percent.

NA Not available.

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TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—				
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹			
	CONFECTIONERY (SIC 5145) ²						8740	FERTILIZER, FERTILIZER MATERIALS, . .	5	248	6.7	4.0		
	TOTAL	22	6 633	(X)	100.0		8750	AGRICULTURAL CHEMICALS,	6	196	4.0	3.2		
	FISH AND SEAFOODS (SIC 5146)						8760	SEEDS,	5	127	2.7	2.1		
	TOTAL	14					8760	OTHER LABOR, SERVICE RECEIPTS	3	166	4.9	2.7		
2510	FISH, SEAFOOD (FRESH AND FROZEN), . .	14	(O)	86.7	86.7		9930	COMMODITIES N.E.C.,	(X)	529	(X)	8.6		
	COMMODITIES N.E.C.,	(X)		(X)	13.3			LIVESTOCK (SIC 5154) ²						
	MEAT AND MEAT PRODUCTS (SIC 5147)							TOTAL	3	(O)	(X)	100.0		
	TOTAL	121	269 549	(X)	100.0			FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)						
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.), .	18	6 031	16.2	2.2	3210	HIDES, SKINS, PELTS	5		(O)	(X)	100.0		
2112	FROZEN VEGETABLES, JUICES,	6	2 763	10.0	1.0		COMMODITIES N.E.C.,	(X)		(X)	93.5	55.1		
2113	FROZEN POULTRY (PACKAGED ONLY), . . .	6	364	1.5	0.1					(X)	44.9			
2114	FROZEN FISH, SEAFOOD (PKGO. ONLY), . .	9	377	1.1	0.1			CHEMICALS AND ALLIED PRODUCTS (SIC 5161)						
2115	FROZEN MEATS (PACKAGED ONLY),	10	2 103	6.7	0.8			TOTAL	75	93 822	(X)	100.0		
2116	FROZEN PREPARED FOODS, ETC.,	3	299	1.6	0.1			1610	SOAPS AND DETERGENTS,	14	2 496	42.3	2.7	
	COMMODITIES N.E.C.,	(X)	125	(X)	(2)			1620	INDUSTRIAL CHEMICALS,	66	82 874	94.1	88.3	
2210	BUTTER AND CHEESE,	18	1 058	3.7	0.4			8750	AGRICULTURAL CHEMICALS,	4	155	3.9	0.2	
2240	OTHER DAIRY PRODUCTS,	4	690	14.7	0.3			9760	MISCELLANEOUS LINES,	4	1 436	18.1	1.5	
2310	EGGS,	8	420	4.6	0.2			9930	OTHER LABOR, SERVICE RECEIPTS	3	295	23.6	0.3	
2320	POULTRY,	14	445	2.8	0.2				COMMODITIES N.E.C.,	(X)	6 566	(X)	7.0	
2510	FISH, SEAFOOD (FRESH AND FROZEN), . .	6	999	14.3	0.4				PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³					
2610	MEATS, PROVISIONS,	121	252 700	93.7	93.7				TOTAL	57	86 558	(X)	100.0	
2611	FRESH, FROZEN MEATS,	108	231 432	52.0	85.9				PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²					
2612	SAUSAGE, MEAT LOAVES,	42	6 768	6.4	2.5				TOTAL	38	34 471	(X)	100.0	
2613	CURED, BOILED, SMOKED MEATS,	43	9 958	6.9	3.3				BEER AND ALE (SIC 5181)					
2614	OTHER MEAT PRODUCTS,	25	5 542	8.6	2.1				TOTAL	49		(X)	100.0	
2710	FRESH FRUITS, VEGETABLES,	3	1 462	8.5	0.5				7210	BEER, ALE, PORTER, STOUT, ETC., . . .	49	95.8	95.8	
2860	CANNED, BOTTLED FOODS,	11	860	3.6	0.3				7211	BEER, ALE, ETC.,	49	54.2	92.7	
2920	MARGARINE, SHORTENINGS, ETC.,	9	249	2.8	0.1				7212	STATE, COUNTY, LOCAL TAXES,	11	5.6	3.1	
	COMMODITIES N.E.C.,	(X)	4 635	(X)	1.7				7310	WINE,	15	15.7	3.9	
	FRESH FRUITS AND VEGETABLES (SIC 5148)								COMMODITIES N.E.C.,	(X)	(X)	0.3		
	TOTAL	80	97 694	(X)	100.0				WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.), .	5	595	15.8	0.6				TOTAL	30		(X)	100.0	
2710	FRESH FRUITS, VEGETABLES,	80	96 612	98.9	98.9				7110	CIGARETTES, CIGARS, TOBACCO,	3	24.1	0.4	
2711	FRESH FRUITS, BERRIES, MELONS,	57	53 747	35.4	55.0				7111	CIGARETTES,	3	12.2	0.4	
2712	FRESH VEGETABLES,	60	42 865	31.6	43.9				COMMODITIES N.E.C.,	(X)	(X)	(2)		
	COMMODITIES N.E.C.,	(X)	487	(X)	0.5				7210	BEER, ALE, PORTER, STOUT, ETC., . . .	4	14.1	1.1	
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)								7211	BEER, ALE, ETC.,	4	6.6	1.0	
	TOTAL	74	83 867	(X)	100.0				COMMODITIES N.E.C.,	(X)	(X)	0.1		
1610	SOAPS AND DETERGENTS,	6	488	3.1	0.6				7310	WINE,	26	15.7	15.1	
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.), .	3	1 689	10.9	2.0				7320	SPIRITS,	20	93.5	83.3	
2210	BUTTER AND CHEESE,	7	1 048	6.1	1.2				COMMODITIES N.E.C.,	(X)	(X)	0.1		
2410	CONFECTIONERY,	9	1 228	3.8	1.5				FARM SUPPLIES (SIC 5191)					
2810	COFFEE—ROASTED (INCLUDING SOLUBLE), .	9	2 279	14.6	2.7				TOTAL	79		(X)	100.0	
2830	TEA, SPICES,	9	1 608	6.8	1.9				1310	TIRES AND TUBES,	4	2.1	0.1	
2840	BAKERY PRODUCTS,	16	10 460	53.7	12.5				2930	PET FOODS—ALL KINDS,	17	7.3	0.9	
2860	CANNED, BOTTLED FOODS,	24	19 195	52.6	22.9				3120	GRAINS, BEANS, ETC.,	34	20.1	5.7	
2870	SUGAR—REFINED,	10	1 371	7.8	1.6				3610	HARDWARE,	10	11.3	1.6	
2890	BREAKFAST FOODS,	6	276	1.6	0.3				4310	GARDEN MACHINERY, EQUIPMENT, ETC., .	14	12.7	7.2	
2910	FLOUR, RELATED PRODUCTS,	13	4 662	21.2	5.6				4311	POWER LAWNMOWERS,	14	8.5	4.8	
2920	MARGARINE, SHORTENINGS, ETC.,	13	5 199	15.0	6.2				4312	OTHER GARDEN MACHINERY, EQUIPMENT	8	4.9	2.4	
2930	PET FOODS—ALL KINDS,	4	2 601	22.4	3.1				4320	FARM, DAIRY MACHINERY, PARTS,	9	7.6	0.4	
2940	DRIED FRUITS, VEGETABLES,	4	554	5.5	1.0				4321	TRACTORS, EQUIPMENT (FARM),	3	4.1	0.1	
2950	SOFT DRINKS, BOTTLED WATERS,	12	4 967	37.9	5.9				4325	IRRIGATION EQUIPMENT,	3	6.4	0.2	
2960	FOODS, N.E.C.,	16	18 010	62.3	21.5				COMMODITIES N.E.C.,	(X)	(X)	0.1		
7510	PERSONAL SERVICE PAPERS,	7	1 071	7.4	1.3				6510	GASOLINE, KEROSENE,	6	18.6	1.1	
7520	INDUSTRIAL PAPERS,	6	515	3.7	0.6				6530	OILS, GREASES, OTHER PETROLEUM PROO	5	3.9	0.2	
7870	KITCHEN UTENSILS, TOOLS, ETC.,	3	105	1.3	0.1				8570	OTHER BUILDING MATERIALS,	3	17.1	0.9	
	COMMODITIES N.E.C.,	(X)	6 241	(X)	7.4				8710	HAY, STRAW, ALFALFA, OTHER,	18	22.9	2.4	
	COTTON (SIC 5152) ²								8720	FEEDS (MIXED AND OTHER),	47	32.3	11.1	
	TOTAL	-	-	-	-				8721	POULTRY, LIVESTOCK FEED,	31	17.4	5.9	
	GRAIN (SIC 5153)								8722	FEEDS BOUGHT AND SOLD,	32	13.7	5.2	
	TOTAL	8	6 168	(X)	100.0									
3120	GRAINS, BEANS, ETC.,	3	4 452	72.2	72.2									
8720	FEEDS (MIXED AND OTHER),	6	450	11.0	7.3									
8721	POULTRY, LIVESTOCK FEED,	4	157	3.3	2.5									
8722	FEEDS BOUGHT AND SOLD,	4	293	5.8	4.8									

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8730	FEED INGREDIENTS,	21		29.1	5.6	7110	CIGARETTES, CIGARS, TOBACCO	47		79.7	79.7
8740	FERTILIZER, FERTILIZER MATERIALS,	58		26.1	22.7	7111	CIGARETTES,	46		41.2	70.9
8750	AGRICULTURAL CHEMICALS,	51		15.0	6.6	7112	CIGARS,	40		3.7	6.0
8751	WEED KILLERS, SOIL STERILIZERS,	43		5.9	3.8	7113	OTHER TOBACCO	32		1.9	2.8
8752	INSECTICIDES, FUNGICIDES, ETC.,	36		5.3	2.8	7510	PERSONAL SERVICE PAPERS	10	(D)	3.0	0.7
8760	SEEDS	42		15.0	11.5	7520	INDUSTRIAL PAPERS	9		1.0	0.2
8762	SEED CORN	25		2.2	1.4	7610	STATIONERY, OFFICE SUPPLIES	6		0.7	0.1
8763	CEREAL GRAIN SEEDS (WHEAT, ETC.),	18		1.1	0.5	8630	TOYS, GAMES, FIREWORKS, ETC.,	4		1.4	0.1
8764	FIELD SEED FOR FORAGE AND PASTURE	25		1.8	1.1	9750	SMOKERS' SUPPLIES AND PIPES	10		2.0	0.3
8765	FINE SEEDS FOR LAWN AND TURF,	15	(D)	6.0	4.5	9930	OTHER LABOR, SERVICE RECEIPTS	3		1.0	0.1
8766	VEGETABLE SEEDS	11		0.9	0.1		COMMODITIES N.E.C.	(X)		(X)	0.5
8767	FLOWER SEEDS AND BULBS,	10		7.4	3.8		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
	COMMODITIES N.E.C.	(X)		(X)	(Z)		TOTAL	37	12 653	(X)	100.0
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	5		8.1	3.4		NONDURABLE GOODS, N.E.C. (SIC 5199)				
9112	FLORISTS' SUPPLIES, NURSERY STOCK COMMODITIES N.E.C.	3 (X)		4.3 (X)	3.3 (Z)		TOTAL	198	130 450	(X)	100.0
9760	MISCELLANEOUS LINES	3		4.2	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	5	1 198	12.0	0.9
9930	OTHER LABOR, SERVICE RECEIPTS	14		4.0	0.3	2850	FOOD AND BEVERAGE BASIC MATERIALS	7	2 413	26.0	1.8
	COMMODITIES N.E.C.	(X)		(X)	18.1	3420	MAJOR APPLIANCES, TV SETS, ETC.,	5	460	9.2	0.4
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					3430	ELECTRIC HOUSEWARES AND SUPPLIES,	5	366	7.4	0.3
	TOTAL	47		(X)	100.0	3610	HARDWARE	3	2 923	26.0	2.2
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	10		6.2	1.5	7510	PERSONAL SERVICE PAPERS	3	345	14.5	0.3
1430	BEAUTY AIDS (TOILETRIES, ETC.),	10		7.8	1.5	7610	STATIONERY, OFFICE SUPPLIES	8	189	15.6	0.1
1450	DRUGGISTS' SUPPLIES	5		10.7	1.8	7810	CHINA, GLASSWARE, CROCKERY,	3	218	6.1	0.2
1610	SOAPS AND DETERGENTS,	4		1.4	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.,	6	1 007	9.1	0.8
2410	CONFECTIONERY	41		11.6	11.2	8610	PHOTOGRAPHIC GOODS,	7	1 013	4.0	0.8
2411	CANDY (ALL KINDS)	41		5.7	9.5	8611	CAMERAS, PARTS, ACCESSORIES	6	980	2.1	0.8
2412	CHEWING GUM	25		0.9	0.9		COMMODITIES N.E.C.	(X)	33	(X)	(Z)
2413	FOUNTAIN FRUITS, SYRUPS	10		0.5	0.2	8620	SPORTING, ATHLETIC GOODS, BICYCLES,	5	525	4.7	0.4
2414	NUTS, OTHER CONFECTIONS	17		1.0	0.5	8630	TOYS, GAMES, FIREWORKS, ETC.,	7	1 243	9.8	1.0
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	3	(D)	0.9	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	44	40 837	94.9	31.3
2860	CANNED, BOTTLED FOODS	9		6.3	1.2	8760	SEEDS	4	266	24.8	0.2
2861	CANNED, BOTTLED JUICES, DRINKS,	5		2.4	0.4	8810	PRECIOUS STONES (CUT) AND METALS,	3	193	13.1	0.1
2863	CANNED, BOTTLED FRUITS, VEGS,	4		0.4	0.1	8820	JEWELRY, SILVERWARE, TROPHIES,	11	1 569	16.9	1.2
2867	OTHER CANNED, BOTTLED FOODS	4		2.4	0.6	8910	GIFTS, ART GOODS, NOVELTIES, ETC.,	46	10 021	61.6	7.7
	COMMODITIES N.E.C.	(X)		(X)	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS,	34	6 531	70.4	5.0
2920	MARGARINE, SHORTENINGS, ETC.,	5		2.1	0.3	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	49	18 175	96.3	13.9
2922	SHORTENINGS, COOKING OILS	5		1.1	0.2	9510	OTHER TEXTILE PRODUCTS,	11	23 568	93.5	18.0
	COMMODITIES N.E.C.	(X)		(X)	0.1	9511	TEXTILE BAGS, BAGGING	4	1 601	21.1	1.2
2960	FOODS, N.E.C.	3		1.1	0.1	9512	BJRLAP,	5	710	9.3	0.5
3430	ELECTRIC HOUSEWARES AND SUPPLIES,	8		4.9	0.6	9513	CANVAS PRODUCTS, FELT, ETC.,	6	21 257	49.9	16.3
5120	SCHOOL EQUIPMENT, SUPPLIES,	5		2.2	0.2	9710	WALLPAPER	7	3 460	50.4	2.6
						9730	LEATHER	9	1 533	38.4	1.2
						9760	MISCELLANEOUS LINES	11	3 735	60.6	2.9
						9930	OTHER LABOR, SERVICE RECEIPTS	6	380	10.9	0.7
							COMMODITIES N.E.C.	(X)	7 982	(X)	6.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Houston, TX, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7850 7851 7860 9930	FLOOR COVERINGS CARPETS, RUGS COMMODITIES N.E.C. MIRRORS, LAMPS, PICTURE FRAMES OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	12 12 (X) 4 3 (X)	1 192 1 191 1 182 163 1 680	11.5 6.3 (X) 5.3 5.2 (X)	3.1 3.1 (2) 0.5 0.4 4.4
	TOTAL	42		(X)	100.0		HOME FURNISHINGS (SIC 5023)				
	TOTAL						TOTAL	48	59 637	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	21				1720	NOTIONS (THREAD, BUTTONS, ETC.)	3	108	3.0	0.2
1111	NEW AUTOMOBILES	9				3610	HARDWARE	3	967	20.7	1.6
1112	USED AUTOMOBILES	12				7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	3	2 163	35.6	3.6
1112	COMMODITIES N.E.C.	(X)				7720	OFFICE, COMMERCIAL, BUSINESS FURN.	3	66	23.9	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	26				7810	CHINA, GLASSWARE, CROCKERY	7	1 006	23.1	1.7
1210	MACHINE SHOP SALES AND LABOR	11				7850	FLOOR COVERINGS	31	41 245	86.0	69.2
1211	PARTS AND EQUIPMENT	10				7870	KITCHEN UTENSILS, TOOLS, ETC.	10	7 929	73.8	13.3
1212	MACHINE SHOP LABOR	9				9760	MISCELLANEOUS LINES	3	248	20.1	0.4
1220	NEW AND REBUILT PARTS, ETC.	17					COMMODITIES N.E.C.	(X)	5 905	(X)	9.9
1221	MOTOR AND CHASSIS PARTS	15					LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
1225	SUPPLIES AND ACCESSORIES	3					TOTAL	69	170 836	(X)	100.0
1225	COMMODITIES N.E.C.	(X)					PAINTERS' SUPPLIES AND SUNDRIES	6	254	4.0	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	8				1510	HARDWARE	10	1 663	6.5	1.0
	COMMODITIES N.E.C.	(X)				6230	IRON AND STEEL WIRE, WIRE PRODUCTS	16	3 050	6.9	1.8
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					7850	FLOOR COVERINGS	4	171	3.5	0.1
	TOTAL	236				8110	LUMBER (ROUGH, DRESSED, FINISHED)	48	81 330	66.7	47.6
1110	AUTOMOBILES, MOTORCYCLES, ETC.	4				8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) HARDWOOD SOFTWOOD	36 20 30	31 717 11 337 20 380	25.3 10.2 12.3	18.6 6.6 11.9
1210	MACHINE SHOP SALES AND LABOR	45				8130	WOOD SHINGLES	16	8 293	14.4	4.9
1211	PARTS AND EQUIPMENT	31				8140	WOOD MILLWORK (DOORS, WINDOWS)	26	25 719	36.1	15.1
1212	MACHINE SHOP LABOR	39				8150	METAL MILLWORK (DOORS, ETC.)	14	3 657	17.4	2.1
1220	NEW AND REBUILT PARTS, ETC.	208				8310	GLASS (FLAT, BRICK, ETC.)	3	365	14.5	0.2
1221	MOTOR AND CHASSIS PARTS	175				8410	INSULATION MATERIALS AND BOARD	10	1 163	4.0	0.7
1222	TOOLS AND EQUIPMENT	115				8420	ROOFING, SIDING EQUIPMENT	12	3 025	8.2	1.8
1223	CHEMICALS (ADDITIVES, ETC.)	105				8520	WALLBOARD, HARDBOARD	16	4 084	9.4	2.4
1224	REFINISHING MATERIALS	77				8530	ADHESIVES, MASTICS	3	102	1.5	0.1
1225	SUPPLIES AND ACCESSORIES	125				8540	STRUCTURAL IRON, STEEL	3	153	3.5	0.1
1230	AUTOMOTIVE GLASS	4				8550	PLASTIC BUILDING MATERIALS	6	557	5.5	0.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. PETROLEUM PRODUCTS MARKETING EQUIP. TIRES AND TUBES PAINTERS' SUPPLIES AND SUNDRIES HARDWARE	21 11 27 7 3				8570	OTHER BUILDING MATERIALS	4	718	5.8	0.4
4210	CONSTRUCTION, MINING, LOGGING SUP. PARTS AND ATTACHMENTS	4 4				9210	LOGS, PILES, PULPWOOD, POLES, ETC.	3	303	5.3	0.2
4420	GENERAL PURPOSE INDUSTRIAL MACH.	5				9930	OTHER LABOR, SERVICE RECEIPTS	3	337	2.8	0.2
4422	COMPRESSORS, PUMPS	4					COMMODITIES N.E.C.	(X)	4 175	(X)	2.4
4422	COMMODITIES N.E.C.	(X)					CONSTRUCTION MATERIALS, N.E.C. (SIC 5039) ²				
6500	PETROLEUM PRODUCTS	23					TOTAL	106	54 092	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS	6					SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
	COMMODITIES N.E.C.	(X)					TOTAL	31	28 220	(X)	100.0
	TIRES AND TUBES (SIC 5014)					8620	SPORTING, ATHLETIC GOODS, BICYCLES	21	21 159	86.1	75.0
	TOTAL	41	27 649	(X)	100.0	8621	ATHLETIC EQUIPMENT, SUPPLIES	10	5 209	25.8	18.5
1220	NEW AND REBUILT PARTS, ETC.	18	640	6.9	2.3	8622	ARMS AND AMMUNITION	8	5 819	24.9	20.6
1310	TIRES AND TUBES	41	25 128	90.9	90.9	8624	CAMPING EQUIPMENT	1	1 146	5.9	4.1
1320	RECAPPEO TIRES	9	508	13.0	1.8	8625	FISHING TACKLE AND EQUIPMENT	11	4 958	21.9	17.6
6500	PETROLEUM PRODUCTS	3	161	11.2	0.6	8627	OTHER (WATER SPORTS, ARCHERY)	9	1 732	11.7	6.1
9930	OTHER LABOR, SERVICE RECEIPTS	16	898	9.1	3.2		COMMODITIES N.E.C.	(X)	2 295	(X)	8.1
	COMMODITIES N.E.C.	(X)	314	(X)	1.1		BOATS (OUTBOARD, ROW BOATS)	3	1 460	63.3	5.2
						8640	BILLIARDS, POOL, BOWLING EQUIPMENT	5	1 305	90.0	4.6
	FURNITURE (SIC 5021)					8650	OTHER RECREATION, HOBBY GOODS	3	706	73.0	2.5
	TOTAL	48	38 408	(X)	100.0	6670	COMMODITIES N.E.C.	(X)	3 590	(X)	12.7
4110	OFFICE MACHINES AND EQUIPMENT	3	564	6.5	1.5		TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)				
7610	STATIONERY, OFFICE SUPPLIES	11	5 901	35.8	15.4		TOTAL	14		(X)	100.0
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	16	7 193	85.7	18.7					(D)	97.8
7711	HOUSEHOLD, PORCH, LAWN FURNITURE	15	5 668	42.5	14.8	9630	TOYS, GAMES, FIREWORKS, ETC.	12		(X)	33.3
7712	SLEEP EQUIPMENT	9	1 525	14.7	4.0		COMMODITIES N.E.C.	(X)		(X)	66.7
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	37	21 533	67.1	56.1		PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043) ²				
7721	OFFICE FURNITURE (WOODEN, METAL)	33	18 721	37.1	48.7		TOTAL	11		(D)	100.0
7722	PUBLIC BUILDING FURNITURE	4	909	24.5	2.4						
7725	OTHER FURNITURE	5	1 725	22.2	4.5						
	COMMODITIES N.E.C.	(X)	178	(X)	0.5						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Houston, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	METALS SERVICE CENTERS AND OFFICES (SIC 5051) ²					3720	RESIDENTIAL ELEC. SPACE HEATING . .	3	141	1.5	0.2
	TOTAL	176	(0)	(X)	100.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8	1 639	9.5	2.6
	COAL AND OTHER MINERALS AND ORES (SIC 5052) ²					3741	PIPE FITTINGS, VALVES	6	443	2.2	0.7
	TOTAL	2	(0)	(X)	100.0	3742	PLUMBING FIXTURES	4	160	1.0	0.3
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)					3744	OTHER PLUMBING EQUIP., SUPPLIES .	5	969	4.4	1.5
	TOTAL	90	158 065	(X)	100.0		COMMODITIES N.E.C.	(X)	67	(X)	0.1
1220	NEW AND REBUILT PARTS, ETC.	4	173	2.8	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	6	1 665	10.1	2.6
3310	ELECTRICAL WIRING SUPPLIES	88	142 466	90.6	90.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	3	95	2.6	0.2
3311	INT. WIRING, CONSTR. MATERIALS . .	65	60 112	26.0	38.0	4840	ABRASIVES, ABRASIVE MATERIALS . .	7	254	2.2	0.4
3312	OUTSIDE CONSTRUCTION MATERIALS . .	34	18 639	11.9	11.8	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	6	155	1.5	0.2
3313	LIGHTING FIXTURES	57	22 097	10.1	14.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	10	2 299	14.9	3.7
3314	ELECTRIC LAMPS	52	11 932	5.9	7.5	6231	WIRE--PLAIN, COATED, BARBED, ETC.	3	71	1.1	0.1
3315	MOTORS, GENERATORS, ETC.	48	29 706	15.1	18.8	6232	NAILS AND STAPLES	7	454	2.3	0.7
						6233	WOVEN, WELDED WIRE FENCING, PARTS	6	1 346	6.4	2.1
						6234	WIRE ROPE AND STRANO, BALE TIES . .	6	351	2.6	0.6
							COMMODITIES N.E.C.	(X)	77	(X)	0.1
3320	TELEPHONE AND SIGNAL EQUIPMENT . .	5	1 555	11.0	1.0	6260	IRON, STEEL PIPE, TUBING	3	213	2.5	0.3
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	5	2 041	12.7	1.3	6262	STANDARD STEEL PIPE	3	213	1.6	0.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES .	7	4 580	21.3	2.9	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	5	811	6.7	1.3
3610	HARDWARE	5	918	10.4	0.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	4	845	7.2	1.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	649	9.9	0.4	9760	MISCELLANEOUS LINES	3	812	35.8	1.3
3730	HYDRONICS EQUIPMENT, SUPPLIES . .	3	104	2.0	0.1		COMMODITIES N.E.C.	(X)	2 397	(X)	3.8
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5	648	9.9	0.4		PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)				
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4	349	6.1	0.2		TOTAL	71	89 237	(X)	100.0
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	4	146	0.9	0.1	3310	ELECTRICAL WIRING SUPPLIES	3	449	10.7	0.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	4	130	1.7	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	3	395	7.6	0.4
8150	METAL MILLWORK (DOORS, ETC.). . . .	3	104	2.0	0.1	3440	ROOM AIR CONDITIONERS	3	59	1.2	0.1
	COMMODITIES N.E.C.	(X)	4 182	(X)	2.6	3610	HARDWARE	9	623	3.8	0.7
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					3710	WARM-AIR HEATING, COOLING EQUIPMENT	17	2 459	8.9	2.8
	TOTAL	28	82 484	(X)	100.0	3730	HYDRONICS EQUIPMENT, SUPPLIES . .	5	1 693	15.6	1.9
1220	NEW AND REBUILT PARTS, ETC.	3	3 740	15.8	4.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	69	71 658	82.3	80.3
1225	SUPPLIES AND ACCESSORIES	3	762	1.6	0.9	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	9	1 654	10.9	1.9
	COMMODITIES N.E.C.	(X)	2 978	(X)	3.6	3820	PARTS, SUPPLIES, AND ACCESSORIES . .	3	146	3.0	0.2
3310	ELECTRICAL WIRING SUPPLIES	4	331	1.2	0.4	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	3	97	1.3	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	11	1 663	3.7	2.0	3911	BEVERAGE, DRINKING WATER COOLERS.	3	97	0.7	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	27	49 865	60.8	00.5	4610	INDUSTRIAL VALVES, FITTINGS	8	1 471	9.9	1.6
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	5	2 534	8.9	3.1	6250	CAST IRON SOIL PIPE, TUBING	19	2 400	8.4	2.7
3440	ROOM AIR CONDITIONERS	11	3 173	6.7	3.8	6260	IRON, STEEL PIPE, TUBING	26	4 435	10.8	5.0
							COMMODITIES N.E.C.	(X)	1 698	(X)	1.9
							WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)				
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	10	964	3.2	1.2		TOTAL	69		(X)	100.0
3511	ELECTRONIC TUBES	6	401	0.9	0.5	3310	ELECTRICAL WIRING SUPPLIES	4		24.4	0.8
3513	ELECTRONIC PARTS	5	204	0.6	0.2	3311	INT. WIRING, CONSTR. MATERIALS . .	3		20.2	0.3
	COMMODITIES N.E.C.	(X)	359	(X)	0.4	3315	MOTORS, GENERATORS, ETC.	3		14.0	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	5	1 849	9.5	2.2		COMMODITIES N.E.C.	(X)		(X)	0.3
3811	RES. AND SMALL COM. (UNDER 5 HP) .	5	1 792	7.0	2.2	3440	ROOM AIR CONDITIONERS	12		4.4	0.7
	COMMODITIES N.E.C.	(X)	57	(X)	0.1	3610	HARDWARE	4		3.2	0.2
3820	PARTS, SUPPLIES, AND ACCESSORIES . .	3	231	3.1	0.3	3614	HAND TOOLS (INCL. POWER), CUTLERY .	4		2.2	0.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3	2 249	8.6	2.7		COMMODITIES N.E.C.	(X)		(X)	(2)
9930	OTHER LABOR, SERVICE RECEIPTS . . .	3	72	0.9	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	41		37.6	25.5
	COMMODITIES N.E.C.	(X)	15 813	(X)	19.2	3711	WARM-AIR FURNACES (ALL FUELS) . .	23		9.6	6.4
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					3712	CENTRAL HEATING, COOLING UNITS . .	23		6.8	3.3
	TOTAL	60	42 174	(X)	100.0	3713	DUCTS, REGISTERS, ETC.	31		18.9	14.4
3310	ELECTRICAL WIRING SUPPLIES	6	1 312	18.2	3.1	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	12		1.7	0.4
3315	MOTORS, GENERATORS, ETC.	4	1 285	10.4	3.0	3715	OTHER SPACE HEATING EQUIPMENT . .	7		(0)	3.4
	COMMODITIES N.E.C.	(X)	27	(X)	0.1	3720	RESIDENTIAL ELEC. SPACE HEATING . .	3		8.4	0.3
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	6	1 435	17.3	3.4	3730	HYDRONICS EQUIPMENT, SUPPLIES . .	7		5.9	1.2
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	6	442	22.0	1.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3		14.4	0.9
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	60	38 459	91.2	91.2	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	47		45.7	33.4
9930	OTHER LABOR, SERVICE RECEIPTS . . .	6	372	5.7	0.9	3811	RES. AND SMALL COM. (UNDER 5 HP) .	40		22.4	21.1
	COMMODITIES N.E.C.	(X)	154	(X)	0.4	3812	RES. AND COM. (5 TO 20 HP)	28		7.2	5.3
	HARDWARE (SIC 5072)					3813	INDUS. AND LARGE COM. (OVER 20 HP)	12		17.7	7.0
	TOTAL	71	62 841	(X)	100.0		COMMODITIES N.E.C.	(X)		(X)	-
1220	NEW AND REBUILT PARTS, ETC.	5	571	9.8	0.9	3820	PARTS, SUPPLIES, AND ACCESSORIES . .	43		50.7	30.5
1510	PAINTERS' SUPPLIES AND SUPPLIES . .	8	1 447	9.0	2.3	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	17		10.2	2.2
3310	ELECTRICAL WIRING SUPPLIES	7	827	5.7	1.3	3916	OTHER REFRIGERATION EQUIPMENT . .	16		7.2	1.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	5	536	4.7	0.9		COMMODITIES N.E.C.	(X)		(X)	0.3
3610	HARDWARE	71	47 845	76.1	76.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	9		4.2	0.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	269	2.3	0.5	4610	INDUSTRIAL VALVES, FITTINGS	9		8.9	0.8
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	3	258	1.7	0.4						
	COMMODITIES N.E.C.	(X)	31	(X)	(2)						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Houston, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4910 4930	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.	R R (X)	(D)	7.9 20.2 (X)	0.7 1.4 1.1	3610 3740	HARDWARE PLUMBING FIXTURES, EQUIP., SUPPLIES	22 4	4 185 366	4.7 11.1	1.0 0.1
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078) ²					4210 4211 4213 4214	CONSTRUCTION, MINING, LOGGING SUR.. CRAWLER TRACTORS. TRACTOR SHOVEL LOADERS. PARTS AND ATTACHMENTS COMMODITIES N.E.C.	10 3 3 5 (X)	3 529 510 299 550 2 170	17.7 5.7 1.8 5.7 (X)	0.9 0.1 0.1 0.1 0.5
	TOTAL	21	(D)	(X)	100.0	4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	3	242	10.6	0.1
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²					4410 4412	FOOD PROCESSING MACHINERY, EQUIP. . . OTHER FOOD PROCESSING MACHINERY . . COMMODITIES N.E.C.	8 8 (X)	2 084 1 948 136	56.6 35.7 (X)	0.5 0.5 (Z)
	TOTAL	106	51 731	(X)	100.0	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	60	92 715	65.8	22.3
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					4430 4431 4432	METALWORKING MACHINERY. NEW MACHINE TOOLS MISCELLANEOUS METALWORKING EQUIP. .	24 22 16	22 683 17 047 5 636	74.1 33.6 14.3	5.5 4.1 1.4
	TOTAL	42	111 733	(X)	100.0	4440 4441 4442 4443 4445	MATERIALS HANDLING EQUIPMENT. FORK LIFT TRUCKS. INDUSTRIAL TRUCKS CRANES, DERRICKS, HOISTS, ETC. . . . OTHER MATERIALS-HANDLING EQUIP. . . .	41 23 6 15 15	27 895 13 028 1 731 8 416 4 720	24.7 24.2 12.3 5.7 12.3	6.7 3.1 0.4 2.0 1.1
4210 4211 4212 4213 4214 4215 4216 4217 4218 4219	CONSTRUCTION, MINING, LOGGING SUP.. CRAWLER TRACTORS. SELF-PROPELLED SCRAPPERS TRACTOR SHOVEL LOADERS. PARTS AND ATTACHMENTS POWER CRANES, DERRICKS, AND PARTS . BITUMINOUS MIXERS, PAVERS, ETC. . . CONCRETE MIXERS, PAVERS, ETC. . . . GRADERS, ROLLERS (OFF-HIGHWAY) . . . OTHER CONSTR., MIN., LOG., EQUIP. . .	42 21 14 16 20 19 10 8 19 22	93 243 22 287 5 052 6 081 15 498 23 535 1 902 3 018 5 662 10 208	83.5 17.3 4.6 5.4 12.8 29.7 4.1 8.4 4.6 9.2	83.5 19.9 4.5 5.4 13.9 21.1 1.7 2.7 5.1 9.1	4450 4470	OIL WELL, OIL REFINING MACH. EQUIP. . OTHER SPECIAL INDUSTRY MACHINERY. . .	118 7	188 107 3 086	85.2 28.1	45.3 0.7
4420 4421 4422 4423 4425	GENERAL PURPOSE INDUSTRIAL MACH.. ENGINES (INCL. INTERNAL COMBUST.) COMPRESSORS, PUMPS. CRUSHING MACHINERY AND EQUIPMENT. . OTHER GENERAL INDUSTRIAL MACH.. . . COMMODITIES N.E.C.	12 6 7 5 3 (X)	4 553 3 569 556 528 185 15	10.5 5.3 2.6 3.3 2.3 (X)	4.3 3.2 0.5 0.5 0.2 (Z)	4480 4481 4482 4483 4510 4511	USED OR REBUILT MACHINERY, EQUIP. . . USED CONSTRUCTION EQUIPMENT USED MACHINE TOOLS. OTHER USED OR REBUILT MACHINERY . . . BEARINGS, POWER, TRANSMISSION BALL, ROLLER BEARINGS COMMODITIES N.E.C.	33 9 9 20 7 7 (X)	7 928 1 501 3 827 2 600 519 509 10	7.4 3.4 13.6 1.8 0.7 0.4 (X)	1.9 0.4 0.9 0.6 0.1 0.1 -
4440	MATERIALS HANDLING EQUIPMENT. . . .	7	3 000	19.3	2.7	4610 4640 4660 4910 4920 4930	INDUSTRIAL VALVES, FITTINGS ABRASIVES, ABRASIVE MATERIALS MECHANICAL RUBBER GOODS OTHER INDUSTRIAL EQUIPMENT, SUPPLIES . IRON, STEEL PRODUCTS (FLAT) IRON AND STEEL WIRE, WIRE PRODUCTS. . IRON, STEEL PIPE, TUBING. MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	12 9 17 13 4 26 38 3 42 (X)	1 201 1 735 444 3 875 321 1 093 18 223 405 7 184 25 053	7.6 14.2 0.5 4.6 2.0 1.1 13.9 11.2 6.0 (X)	0.3 0.4 0.1 0.9 0.1 0.3 4.4 0.1 1.7 6.0
9930	OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	14 (X)	6 423 422	10.1 (X)	6.1 0.4	INDUSTRIAL SUPPLIES (SIC 5085) TOTAL					
1220	NEW AND REBUILT PARTS, ETC.	3		15.3	0.6	1250 1510 1620 3610 3611 3615	PETROLEUM PRODUCTS MARKETING EQUIP.. PAINTERS' SUPPLIES AND SUPPLIES . . . INDUSTRIAL CHEMICALS. ELECTRICAL WIRING SUPPLIES. HARDWARE. PLUMBING FIXTURES, EQUIP., SUPPLIES . CONSTRUCTION, MINING, LOGGING SUP.. FOOD PROCESSING MACHINERY, EQUIP. . . OTHER FOOD PROCESSING MACHINERY . . COMMODITIES N.E.C.	4 18 9 8 11 10 5 3 3 (X)	1 877 935 821 723 1 331 4 163 481 328 266 62	40.5 3.1 5.5 5.1 4.7 14.9 9.4	0.9 0.4 0.4 0.3 0.6 2.0 0.2
4310 4311 4312	GARDEN MACHINERY, EQUIPMENT, ETC. . POWER LAWNMOWERS. OTHER GARDEN MACHINERY, EQUIPMENT .	31 28 11	46.9 27.8 13.0	23.9 20.8 3.1		4410 4412 4420 4422 4424 4425	GENERAL PURPOSE INDUSTRIAL MACH.. . OTHER FOOD PROCESSING MACHINERY . . COMMODITIES N.E.C. GENERAL PURPOSE INDUSTRIAL MACH.. . COMPRESSORS, PUMPS. FANS, BLOWERS (INDUSTRIAL EQUIP.) . . OTHER GENERAL INDUSTRIAL MACH.. . . COMMODITIES N.E.C.	19 3 19 14 4 6 (X)	2 316 328 62 698 385 349 384	10.5 12.3 (X)	1.1 0.2 (Z)
4320 4321 4322 4323 4325 4326 4327	FARM, DAIRY MACHINERY, PARTS. . . . TRACTORS, EQUIPMENT (FARM). HARVESTING MACHINERY, EQUIPMENT . . LAND PREPARATION MACHINERY, ETC.. . IRRIGATION EQUIPMENT. LIGHT INDUSTRIAL EQUIPMENT. MISC. FARM MACHINERY, EQUIPMENT . . . COMMODITIES N.E.C.	45 37 19 23 4 9 20 (X)	87.5 26.3 9.3 16.4 19.5 44.3 10.3 (X)	69.7 27.3 5.7 11.2 3.3 15.8 5.1 (X)	0.7 0.7 0.7 0.3 0.2 0.3 0.7	4430 4431 4432 4440 4443 4445	METALWORKING MACHINERY. NEW MACHINE TOOLS MISCELLANEOUS METALWORKING EQUIP.. MATERIALS HANDLING EQUIPMENT. CRANES, DERRICKS, HOISTS, ETC.. . . OTHER MATERIALS-HANDLING EQUIP.. . . COMMODITIES N.E.C.	17 10 10 18 11 10 (X)	3 400 2 548 852 1 709 1 049 537 123	13.7 8.5 3.2	1.6 1.2 0.4
4620 4627	SPORTING, ATHLETIC GOODS, BICYCLES. OTHER (WATER SPORTS, ARCHERY) . . . COMMODITIES N.E.C.	3 3 (X)	8.0 5.9 (X)	0.2 0.1 (Z)		4450 4470	OIL WELL, OIL REFINING MACH. EQUIP. . OTHER SPECIAL INDUSTRY MACHINERY. . .	9 4	2 314 224	21.5 3.5	1.1 0.1
6750 6752	AGRICULTURAL CHEMICALS. INSECTICIDES, FUNGICIDES, ETC.. . . COMMODITIES N.E.C.	4 3 (X)	8.4 7.4 (X)	0.7 0.4 (X)	0.3	4480 4483	USED OR REBUILT MACHINERY, EQUIP. . . OTHER USED OR REBUILT MACHINERY . . COMMODITIES N.E.C.	5 5 (X)	218 212 6	6.4 4.0 (X)	0.1 0.1 (Z)
9930	OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	11 (X)		9.7 (X)	1.6 3.0	4510 4511 4512 4610	BEARINGS, POWER, TRANSMISSION BALL, ROLLER BEARINGS OTHER POWER TRANSMISSION EQUIP. . . . INDUSTRIAL VALVES, FITTINGS	42 33 36 72	20 445 7 738 12 707 41 534	51.9 18.7 21.5 45.6	9.3 3.7 6.1 19.9
1250 1510 1620	PETROLEUM PRODUCTS MARKETING EQUIP.. PAINTERS' SUPPLIES AND SUPPLIES . . . INDUSTRIAL CHEMICALS.	3 14 11	526 541 1 069	9.2 9.7 1.3	0.1 0.1 0.3						

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TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Houston, TX, SMSA—Continued

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			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4710	WELDING EQUIPMENT, SUPPLIES	59	30 440	84.7	14.6		SCRAP, WASTE MATERIALS (SIC 5093)				
4711	GAS-WELDING SUPPLIES, EQUIPMENT	53	14 031	28.4	6.7		TOTAL	69	(X)	100.0	
4712	ARC-WELDING SUPPLIES, EQUIPMENT	45	15 113	29.4	7.3						
4713	RESISTANCE WELDING SUPPLIES	14	1 296	7.3	0.6	4480	USED OR REBUILT MACHINERY, EQUIP.	3	4.7	0.1	
4810	RECONDITIONED DRUMS AND BARRELS	3	1 224	65.0	0.6						
4820	BOTTLING SUPPLIES	4	2 258	31.4	1.1	6220	IRON, STEEL PRODUCTS (FLAT)	8	3.3	0.6	
4830	PRINTING, DUPLICATING INKS	3	2 159	64.2	1.0	6221	PLATES	8	1.7	0.3	
4840	ABRASIVES, ABRASIVE MATERIALS	28	3 467	10.0	1.7	6229	OTHER FLAT IRON, STEEL PRODUCTS	8	1.7	0.3	
4850	INDUSTRIAL LEATHER, BELTING, ETC.	11	543	4.2	0.3	6610	PREPARED IRON AND STEEL SCRAP	28	84.0	56.1	
4860	MECHANICAL RUBBER GOODS	23	7 905	35.3	3.8	6620	UNPREPARED IRON AND STEEL SCRAP	24	23.6	4.6	
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	16	3 747	23.6	1.8	6630	ALLOY STEEL SCRAP	20	9.5	2.3	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	82	58 670	60.3	28.2	6640	NICKEL ALLOY	7	10.9	1.4	
6220	IRON, STEEL PRODUCTS (FLAT)	4	202	3.9	0.1	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	4	13.3	0.4	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	19	1 497	5.8	0.7	6660	SPECIAL METALS (TITANIUM, ETC.)	4	0.8	0.3	
6260	IRON, STEEL PIPE, TUBING	13	8 745	24.1	4.2	6710	WASTE RAGS, TEXTILE WASTE	4	44.9	0.3	
6330	STAINLESS STEEL	4	171	5.3	0.1	6720	WIPING CLOTHS	3	33.3	0.3	
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	4	653	7.0	0.3	6730	WASTE PAPER	12	97.5	6.0	
9930	OTHER LABOR, SERVICE RECEIPTS	16	1 319	11.2	0.6	6740	ZINC SCRAP	13	13.6	3.0	
	COMMODITIES N.E.C.	(X)	2 429	(X)	1.2	6750	ALUMINUM SCRAP	27	12.6	2.5	
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					6760	SCRAP COPPER, COPPER BASE ALLOY	36	41.9	13.3	
	TOTAL	78	72 639	(X)	100.0	6770	SCRAP LEAD	27	3.6	0.9	
5110	DENTAL EQUIPMENT, SUPPLIES	19	11 068	91.6	15.2	6780	OTHER NONFERROUS METALLIC SCRAP	25	10.9	7.1	
5111	TEETH	11	639	4.9	0.9	6790	OTHER WASTE MATERIALS, SCRAP	3	9.6	0.4	
5112	DENTAL GOLD	9	826	7.0	1.1	9930	OTHER LABOR, SERVICE RECEIPTS	4	1.2	0.3	
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.)	14	5 896	32.3	8.1		COMMODITIES N.E.C.	(X)	(X)	0.1	
5114	SUNORY MERCHANISE	15	3 707	27.0	5.1		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094) ²				
	TOTAL						TOTAL	21	(X)	100.0	
5120	SCHOOL EQUIPMENT, SUPPLIES	11	7 664	93.0	10.5		DURABLE GOODS, N.E.C. (SIC 5099)				
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	28	26 019	88.9	35.7		TOTAL	48	26 345	(X) 100.0	
5150	OPHTHALMIC PRODUCTS	7	3 276	98.7	4.5	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	18	3 919	94.2 14.9	
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	7	9 823	48.4	13.5	9310	PHONO, RECORDS, PRERECORDED TAPES	26	20 199	99.0 76.7	
5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	16	12 666	65.4	17.4	9410	MUSICAL INSTRUMENTS	4	797	82.1 3.0	
9930	OTHER LABOR, SERVICE RECEIPTS	5	336	13.7	0.5		COMMODITIES N.E.C.	(X)	1 430	(X) 5.4	
	COMMODITIES N.E.C.	(X)	1 987	(X)	2.7		PRINTING AND WRITING PAPER (SIC 5111)				
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)						TOTAL	16	(X)	100.0	
	TOTAL	82	30 496	(X)	100.0	7410	PRINTING, WRITING PAPER	16	73.4	71.8	
1430	BEAUTY AIDS (TOILETRIES, ETC.)	5	69	7.0	0.2	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	3	17.5	3.2	
5210	BEAUTY, BARBER SHOP EQUIPMENT	34	7 366	96.1	24.2	7510	PERSONAL SERVICE PAPERS	3	7.4	1.1	
5211	EQUIPMENT (FURNITURE, ETC.)	28	1 017	9.3	3.3	7520	INDUSTRIAL PAPERS	6	13.0	8.8	
5212	SPRAY CAN PRODUCTS	31	1 094	8.9	3.6	7610	STATIONERY, OFFICE SUPPLIES	6	26.1	13.4	
5213	HAIR CARE PRODUCTS	33	4 592	37.0	15.1	7611	STATIONERY	4	14.6	6.9	
5215	SUNORIES—CURLERS, PINS, ETC.	31	563	5.5	2.2	7612	CARBON PAPER, STENCIL PAPER, ETC.	4	2.1	0.8	
5220	CUSTODIAL, JANITORIAL SUPPLIES	23	6 668	87.7	21.9	7613	LOOSELEAF BINDERS, BLANK BOOKS	3	4.9	1.3	
5230	LAUNDRY, DRY-CLEANING MACHINES	10	5 258	97.4	17.2	7615	OTHER OFFICE SUPPLIES	3	13.0	4.1	
5232	ALL OTHER COML. LAUNDRY EQUIPMENT	4	1 402	60.1	4.6		COMMODITIES N.E.C.	(X)	(X)	0.2	
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	5	3 404	46.3	11.2		COMMODITIES N.E.C.	(X)	(X)	1.7	
	COMMODITIES N.E.C.	(X)	452	(X)	1.5		STATIONERY SUPPLIES (SIC 5112)				
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	6	6 540	93.4	21.4		TOTAL	48	(X)	100.0	
5330	OTHER SERVICE BUSINESS EQUIPMENT	5	1 772	85.4	5.8	4110	OFFICE MACHINES AND EQUIPMENT	12	11.1	1.7	
5350	SHOE REPAIR AND RESOLE MATERIALS	3	770	56.1	2.5	4111	ADDING, ACTNG., COMPUTING MACH.	9	4.4	0.4	
5353	FINDINGS USED IN SHOE REPAIR	3	439	17.7	1.4	4112	DUPLICATING MACHINES	6	9.0	0.6	
	COMMODITIES N.E.C.	(X)	331	(X)	1.1	4114	TYPEWRITERS	7	3.9	0.4	
7510	PERSONAL SERVICE PAPERS	4	364	15.6	1.2	4115	OTHER OFFICE MACHINES	3	1.8	0.1	
9620	WIGS, SWITCHES, TOUTEES, ETC.	10	101	7.8	0.3		COMMODITIES N.E.C.	(X)	(X)	(Z)	
9930	OTHER LABOR, SERVICE RECEIPTS	4	255	9.4	0.8	4830	PRINTING, DUPLICATING INKS	3	6.0	0.4	
	COMMODITIES N.E.C.	(X)	1 333	(X)	4.4	5120	SCHOOL EQUIPMENT, SUPPLIES	4	11.0	0.5	
	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)					7410	PRINTING, WRITING PAPER	11	19.6	3.3	
	TOTAL	34		(X)	100.0	7610	STATIONERY, OFFICE SUPPLIES	48	83.4	83.4	
4420	GENERAL PURPOSE INDUSTRIAL MACH.	3		15.1	0.5	7611	STATIONERY	32	33.5	29.3	
5420	SHIP, BOAT, MARINE PROPULSION MACH.	12		56.0	30.7	7612	CARBON PAPER, STENCIL PAPER, ETC.	26	0.7	4.9	
5430	AIRCRAFT, AVIATION PARTS	20		91.0	40.6	7613	LOOSELEAF BINDERS, BLANK BOOKS	30	13.1	9.7	
5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	7		42.5	24.7	7614	PENS, MECHANICAL PENCILS	29	12.9	9.6	
5432	AVIATION PARTS, SUPPLIED, EQUIP.	18		21.4	16.0	7615	OTHER OFFICE SUPPLIES	32	31.5	27.4	
9930	OTHER LABOR, SERVICE RECEIPTS	6		15.6	5.8	7616	GREETING CARDS, CHRISTMAS CARDS	10	12.1	2.5	
	COMMODITIES N.E.C.	(X)		(X)	22.4	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	15	17.3	4.7	
						7721	OFFICE FURNITURE (WOODEN, METAL)	15	17.3	4.6	
						8660	COMMODITIES N.E.C.	(X)	(X)	-	
							BOOKS, MAGAZINES, PRINTED MATERIALS	3	22.6	2.3	
							COMMODITIES N.E.C.	(X)	(X)	3.9	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Houston, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)												
	TOTAL	23	30 310	(X)	100.0	1810	COMMODITIES N.E.C.	(X)		(X)		0.1	
1610	SOAPS AND DETERGENTS.	3	136		3.0	0.4	1813	MEN'S, BOYS' CLOTHING, FURNISHINGS, SHIRTS (DRESS AND SPORT).	5		23.0	20.8	
5220	CUSTODIAL, JANITORIAL SUPPLIES.	5	2 435		14.2	8.0	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR.	4		1.8	2.3	
7410	PRINTING, WRITING PAPER.	5	3 042		18.6	10.0		COMMODITIES N.E.C.	3		5.4	7.2	
7510	PERSONAL SERVICE PAPERS.	16	9 562		38.6	31.5	1820	WOMEN'S, CHILDREN'S CLOTHING.	(X)		(X)	11.3	
7520	INDUSTRIAL PAPERS.	20	12 412		43.6	42.3	1821	DRESSES, SKIRTS, BLOUSES.	8		64.3	64.2	
7530	SHIPPING ROOM SUPPLIES.	4	198		4.1	0.7	1822	SUITS, COATS (EXCEPT FUR).	5		10.0	10.8	
7540	PAPERBOARD, BOXBOARD.	3	1 167		6.1	3.9	1823	CHILDREN'S INFANTS' WEAR.	3		6.5	2.8	
7610	STATIONERY, OFFICE SUPPLIES.	3	191		4.7	0.6	1824	CHILDREN'S INFANTS' WEAR.	4	(D)	11.6	15.6	
	COMMODITIES N.E.C.	(X)	767	(X)	2.5		1825	WOMEN'S, CHILDREN'S UNDERWEAR.	4		12.3	17.5	
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)							OTHER APPAREL, ACCESSORIES.	3		12.8	17.6	
	TOTAL	34		(X)	100.0		7820	HOUSEHOLD LINENS, DOMESTICS.	5		6.1	5.4	
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	17			65.3	54.0	7821	BEDSPREADS, COMFORTERS, BLANKETS.	3		2.3	1.8	
1420	HEALTH PRODUCTS (NONPRESCRIPTION).	18			20.9	19.6	7823	SHEETS, PILLOW CASES.	4		1.2	1.5	
1430	BEAUTY AIDS (TOILETRIES, ETC.).	22			13.7	11.4	7824	TOWELS, WASH CLOTHS.	4		0.9	1.5	
1450	DRUGGISTS' SUNDRIES.	12			8.6	7.1		COMMODITIES N.E.C.	(X)		(X)	0.6	
1720	NOTIONS (THREAD, BUTTONS, ETC.).	3			2.9	0.1		COMMODITIES N.E.C.	(X)		(X)	8.9	
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	7			2.9	1.1		FOOTWEAR (SIC 5139) ²					
5120	SCHOOL EQUIPMENT, SUPPLIES.	4			5.1	0.7		TOTAL	3	(D)	(X)	100.0	
7610	STATIONERY, OFFICE SUPPLIES.	4		(D)	13.9	1.0		GROCERIES, GENERAL LINE (SIC 5141) ²					
7613	LOOSELEAF BINDERS, BLANK BOOKS.	3			4.8	0.3		TOTAL	24	477 012	(X)	100.0	
7614	PENS, MECHANICAL PENCILS.	3			2.8	0.2		FROZEN FOODS (SIC 5142)					
	COMMODITIES N.E.C.	(X)		(X)	0.5			TOTAL	14	31 342	(X)	100.0	
7870	KITCHEN UTENSILS, TOOLS, ETC..	6			11.0	1.8	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	14	25 841	82.4	62.4	
8610	PHOTOGRAPHIC GOODS.	6			1.9	1.0	2111	FROZEN FRUITS, JUICES.	5	1 233	4.7	3.9	
8630	TOYS, GAMES, FIREWORKS, ETC..	4			3.6	0.3	2112	FROZEN VEGETABLES, JUICES.	6	2 396	7.1	7.6	
	COMMODITIES N.E.C.	(X)		(X)	1.9		2113	FROZEN POULTRY (PACKAGE ONLY).	5	823	3.5	2.6	
	PIECE GOODS (SIC 5133)						2114	FROZEN FISH, SEAFOOD (PKGD. ONLY).	10	12 516	26.9	39.9	
	TOTAL	13		(X)	100.0		2115	FROZEN MEATS (PACKAGE ONLY).	7	3 422	13.8	10.9	
1710	YARD OR PIECE GOODS.	13			78.5	78.5	2116	FROZEN PREPARED FOODS, ETC..	5	2 351	9.1	7.5	
1711	COTTON FABRICS.	10			24.8	26.1	2117	OTHER PACKAGED FROZEN FOODS.	5	3 100	14.3	9.9	
1712	RAYON, NYLON, ETC..	11		(D)	38.5	42.9	2510	FISH, SEAFOOD (FRESH AND FROZEN).	3	2 301	24.9	7.3	
1713	WOOL FABRICS.	3			21.5	5.1	2610	MEATS, PROVISIONS.	3	2 127	26.7	6.8	
1714	OTHER YARD GOODS.	6			13.7	4.4		COMMODITIES N.E.C.	(X)	1 073	(X)	3.4	
5310	UPHOLSTERERS' FABRICS, SUPPLIES.	3			25.3	4.1		DAIRY PRODUCTS (SIC 5143)					
	COMMODITIES N.E.C.	(X)		(X)	17.5			TOTAL	25	17 982	(X)	100.0	
	NOTIONS AND OTHER DRY GOODS (SIC 5134)						2210	BUTTER AND CHEESE.	8	3 339	36.8	18.6	
	TOTAL	5		(X)	100.0		2220	ICE CREAM, ICES.	6	4 018	71.9	22.3	
1720	NOTIONS (THREAD, BUTTONS, ETC.).	5		(D)	36.1	35.4	2230	MILK, CREAM (FLUID).	19	8 027	94.3	44.6	
1730	KNIT FABRICS, KNITTING YARNS, ETC..	3			87.5	58.0	2240	OTHER DAIRY PRODUCTS.	6	1 123	14.9	6.2	
	COMMODITIES N.E.C.	(X)		(X)	6.6			COMMODITIES N.E.C.	(X)	1 475	(X)	8.2	
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)							POULTRY AND POULTRY PRODUCTS (SIC 5144)					
	TOTAL	11	13 976	(X)	100.0			TOTAL	19		(X)	100.0	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	11	10 008		72.1	72.1	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	3		12.7	2.4	
1811	WORK CLOTHING, WORK GLOVES.	6	1 647		16.4	11.9	2310	EGGS.	12		74.0	51.6	
1812	SUITS, COATS, TROUSERS, OVERCOATS.	5	2 606		18.1	18.8	2320	POULTRY.	12	(D)	89.5	44.7	
1813	SHIRTS (DRESS AND SPORT).	5	3 424		22.2	27.6	2323	DRESSED POULTRY (RESALES).	11		62.0	40.1	
1814	SPORTSWEAR (EXC. SHIRTS, SHOES).	3	583		10.6	4.9		COMMODITIES N.E.C.	(X)		(X)	4.6	
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR.	4	929		9.7	6.7		COMMODITIES N.E.C.	(X)		(X)	1.4	
1816	OTHER CLOTHING, FURNISHINGS.	3	315		5.2	2.3		CONFECTIONERY (SIC 5145)					
1820	WOMEN'S, CHILDREN'S CLOTHING.	5	2 380		22.8	17.2		TOTAL	14		(X)	100.0	
1821	DRESSES, SKIRTS, BLOUSES.	3	142		1.8	1.0	2410	CONFECTIONERY.	14		84.3	84.3	
1823	CHILDREN'S INFANTS' WEAR.	3	77		1.3	0.6	2411	CANDY (ALL KINDS).	11		43.7	47.9	
1824	WOMEN'S, CHILDREN'S UNDERWEAR.	3	483		5.5	3.5	2412	CHEWING GUM.	8	(D)	8.5	6.9	
	COMMODITIES N.E.C.	(X)	1 478	(X)	12.1		2413	FOUNTAIN FRUITS, SYRUPS.	4		5.2	2.1	
1910	SHOES, OTHER FOOTWEAR.	3	762		7.0	1.9	2414	NUTS, OTHER CONFECTIONS.	8		34.3	27.4	
1914	OTHER FOOTWEAR (SLIPPERS, ETC.).	3	102		1.9	0.7		COMMODITIES N.E.C.	(X)		(X)	15.7	
	COMMODITIES N.E.C.	(X)	160	(X)	1.2			FISH AND SEAFOODS (SIC 5146)					
	COMMODITIES N.E.C.	(X)	1 226	(X)	8.8			TOTAL	15		(X)	100.0	
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)						2510	FISH, SEAFOOD (FRESH AND FROZEN).	15	(D)	99.1	99.1	
	TOTAL	0		(X)	100.0			COMMODITIES N.E.C.	(X)		(X)	0.9	
1710	YARD OR PIECE GOODS.	3		(D)	1.6	0.6							
1712	RAYON, NYLON, ETC..	3			0.7	0.5							

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D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

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TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Houston, TX, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	MEAT AND MEAT PRODUCTS (SIC 5147)						FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159) ²				
	TOTAL	46	102 122	(X)	100.0		TOTAL	5	(0)	(X)	100.0
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.),	4	988	12.0	1.0						
2210	BUTTER AND CHEESE	10	375	2.4	0.4						
2320	POULTRY	10	2 209	8.4	2.2		CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				
2323	DRESSED POULTRY (RESALES)	10	2 061	4.9	2.0		TOTAL	82	118 502	(X)	100.0
	COMMODITIES N.E.C.	(X)	144	(X)	0.1						
2610	MEATS, PROVISIONS	46	95 990	94.0	94.0	1610	SOAPS AND DETERGENTS	13	2 654	12.8	2.2
2710	FRESH FRUITS, VEGETABLES	3	613	15.4	0.8	1620	INDUSTRIAL CHEMICALS	77	73 391	93.2	61.9
2860	CANNED, BOTTLED FOODS	4	186	2.7	0.2	5220	CUSTOMER, JANITORIAL SUPPLIES	7	502	5.5	0.4
2920	MARGARINE, SHORTENINGS, ETC.	4	110	2.9	0.1	4740	FERTILIZER, FERTILIZER MATERIALS	6	511	4.9	0.4
	COMMODITIES N.E.C.	(X)	1 451	(X)	1.4	8750	AGRICULTURAL CHEMICALS	6	1 014	5.4	0.9
	FRESH FRUITS AND VEGETABLES (SIC 5148)					9760	MISCELLANEOUS LINES	4	246	13.3	0.2
	TOTAL	49	53 688	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS	3	131	7.8	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.),	5	812	23.1	1.5		COMMODITIES N.E.C.	(X)	40 053	(X)	33.8
2710	FRESH FRUITS, VEGETABLES	49	52 160	97.2	97.2		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ²				
2711	FRESH FRUITS, BERRIES, MFLONS	40	23 759	32.4	44.3		TOTAL	63	133 554	(X)	100.0
2712	FRESH VEGETABLES	39	28 401	37.6	52.9		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
	COMMODITIES N.E.C.	(X)	716	(X)	1.3		TOTAL	63	493 721	(X)	100.0
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)						BEER AND ALE (SIC 5181)				
	TOTAL	50	40 434	(X)	100.0		TOTAL	53		(X)	100.0
1610	SOAPS AND DETERGENTS	5	216	9.0	0.5	2950	SOFT DRINKS, BOTTLED WATERS	4		4.8	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.),	4	1 066	9.1	2.6	7110	CIGARETTES, CIGARS, TOBACCO	5		3.4	0.1
2111	FROZEN FRUITS, JUICES	3	430	2.5	1.1	7111	CIGARETTES	5		1.6	0.1
	COMMODITIES N.E.C.	(X)	627	(X)	1.6		COMMODITIES N.E.C.	(X)	(0)	(X)	(2)
2210	BUTTER AND CHEESE	3	233	3.4	0.6	7210	BEER, ALE, PORTER, STOUT, ETC.	53		99.7	99.7
2410	CONFECTIONERY	5	163	1.7	0.4	7211	BEER, ALE, ETC.	50		44.3	71.6
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	4	498	7.5	1.2	7212	STATE, COUNTY, LOCAL TAXES	16		31.9	28.1
2830	TEA, SPICES	6	215	2.9	0.5		COMMODITIES N.E.C.	(X)		(X)	0.1
2840	BAKERY PRODUCTS	6	2 388	92.7	5.9		WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)				
2860	CANNED, BOTTLED FOODS	21	16 102	70.6	39.8		TOTAL	10		(X)	100.0
2861	CANNED, BOTTLED JUICES, DRINKS	11	6 878	31.2	17.0	7310	WINE	9		(0)	10.3
2862	CANNED, BOTTLED BABY FOODS	3	154	1.8	0.4	7320	SPIRITS	9		90.7	89.3
2863	CANNED, BOTTLED FRUITS, VEGS.	11	6 376	28.1	15.8		COMMODITIES N.E.C.	(X)		(X)	1.2
2864	CANNED FISH, SEAFOOD	11	1 250	9.6	3.1		FARM SUPPLIES (SIC 5191) ²				
2865	CANNED MEATS	2	270	2.4	0.7		TOTAL	108	49 929	(X)	100.0
2866	CANNED MILK	4	135	1.5	0.3		TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
2867	OTHER CANNED, BOTTLED FOODS	9	1 039	8.5	2.6		TOTAL	9	41 135	(X)	100.0
2870	SUGAR--REFINED	6	583	7.4	1.4	2410	CONFECTIONERY	6	1 633	7.2	4.0
2890	BREAKFAST FOODS	4	125	1.9	0.3	2411	CANDY (ALL KINDS)	6	1 306	3.2	3.2
2910	FLOUR, RELATED PRODUCTS	6	685	9.4	1.7	2412	CHEWING GUM	3	192	0.8	0.5
2920	MARGARINE, SHORTENINGS, ETC.	6	722	9.6	1.8		COMMODITIES N.E.C.	(X)	135	(X)	0.3
2922	SHORTENINGS, COOKING OILS	6	594	4.6	1.5						
	COMMODITIES N.E.C.	(X)	128	(X)	0.3	7110	CIGARETTES, CIGARS, TOBACCO	9	38 658	92.5	92.5
2930	PET FOODS--ALL KINDS	8	1 988	70.7	4.9	7111	CIGARETTES	9	28 723	41.3	69.8
2940	DRIED FRUITS, VEGETABLES	5	4 024	37.2	10.0	7112	CIGARS	8	7 517	11.0	18.3
2950	SOFT DRINKS, BOTTLED WATERS	6	1 773	61.1	4.4	7113	OTHER TOBACCO	6	1 818	3.4	4.4
2960	FOODS, N.E.C.	13	4 450	82.4	11.0		SMOKERS' SUPPLIES AND PIPES	4	1 065	3.8	2.6
7110	CIGARETTES, CIGARS, TOBACCO	6	609	9.7	1.5		COMMODITIES N.E.C.	(X)	379	(X)	0.9
7510	PERSONAL SERVICE PAPERS	5	456	5.2	1.1		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)				
	COMMODITIES N.E.C.	(X)	4 138	(X)	10.2		TOTAL	23	9 472	(X)	100.0
	COTTON (SIC 5152) ²					1510	PAINTERS' SUPPLIES AND SUPPLIES	23	6 695	91.8	91.8
	TOTAL	4	5 239	(X)	100.0		COMMODITIES N.E.C.	(X)	777	(X)	8.2
	GRAIN (SIC 5153)						NONDURABLE GOODS, N.E.C. (SIC 5199) ²				
	TOTAL	16	235 406	(X)	100.0		TOTAL	120	86 262	(X)	100.0
3120	GRAINS, BEANS, ETC.	16	231 723	98.4	98.4						
8720	FEEDS (MIXED AND OTHER)	4	619	10.4	0.3						
8730	FEED INGREDIENTS	5	483	5.9	0.2						
8740	FERTILIZER, FERTILIZER MATERIALS	7	863	9.7	0.4						
8750	AGRICULTURAL CHEMICALS	4	234	4.0	0.1						
	COMMODITIES N.E.C.	(X)	1 484	(X)	0.6						
	LIVESTOCK (SIC 5154) ²										
	TOTAL	4	(0)	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Kansas City, MO-KS, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7824	TOWELS, WASH CLOTHS	3	1 176	13.0	1.7
						7825	OTHER LINENS, DOMESTICS	3	1 399	13.5	2.0
							COMMODITIES N.E.C.	(X)	244	(X)	0.4
	TOTAL	30	136 794	(X)	100.0	7840	CURTAINS, DRAPES.	4	757	11.5	1.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	11	17 530	94.8	12.8	7850	FLOOR COVERINGS	33	33 870	87.9	49.3
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	1F	98 268	84.0	71.8	7851	CARPETS, RUGS	31	24 075	40.4	35.0
1210	MACHINE SHOP SALES AND LABOR.	4	1 195	30.3	0.9	7852	LINOLEUM, OTHER HARD SURFACE.	17	7 933	20.0	11.5
1220	NEW AND REBUILT PARTS, ETC.	11	14 754	12.4	10.8	7853	OTHER FLOOR COVERINGS	11	1 862	8.1	2.7
9930	OTHER LABOR, SERVICE RECEIPTS	7	2 753	2.5	2.0						
	COMMODITIES N.E.C.	(X)	2 294	(X)	1.7	7870	KITCHEN UTENSILS, TOOLS, ETC.	6	5 462	22.3	7.9
							COMMODITIES N.E.C.	(X)	16 743	(X)	24.4
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)						LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
	TOTAL	179	132 568	(X)	100.0		TOTAL	45	91 072	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	4	102	14.1	0.1						
1112	USED AUTOMOBILES.	4	100	7.8	0.1	3610	HARDWARE.	8	775	3.0	0.9
	COMMODITIES N.E.C.	(X)	2	(X)	(Z)	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	639	2.5	0.7
1210	MACHINE SHOP SALES AND LABOR.	45	2 868	10.2	2.2	6232	NAILS AND STAPLES	7	639	1.4	0.7
1211	PARTS AND EQUIPMENT	28	1 723	5.4	1.3						
1212	MACHINE SHOP LABOR.	41	1 145	2.5	0.9	7850	FLOOR COVERINGS	3	283	21.2	0.3
1220	NEW AND REBUILT PARTS, ETC.	164	120 034	95.2	90.5	8110	LUMBER (ROUGH, DRESSED, FINISHED)	28	38 837	55.7	42.6
1221	MOTOR AND CHASSIS PARTS	136	82 513	46.5	62.2	8111	SOFTWOODS (EXCEPT FLOORING)	28	33 529	28.0	36.8
1222	TOOLS AND EQUIPMENT	87	6 884	5.2	5.2	8112	HARDWOODS (EXCEPT FLOORING)	13	5 073	12.5	5.6
1223	CHEMICALS (ADDITIVES, ETC.)	69	2 841	2.4	2.1	8113	FLOORING.	3	235	1.3	0.3
1224	REFINISHING MATERIALS	63	3 490	3.4	2.6						
1225	SUPPLIES AND ACCESSORIES.	96	24 306	17.6	18.3	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	24	19 160	27.6	21.0
1230	AUTOMOTIVE GLASS.	8	172	11.2	0.1	8121	HARDWOOD.	16	5 304	7.3	5.8
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	18	3 910	61.0	2.9	8122	SOFTWOOD.	23	13 856	12.1	15.2
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	3	2 429	92.6	1.8	8130	WOOD SHINGLES	10	2 199	5.7	2.4
1310	TIRES AND TUBES	12	270	1.5	0.2	8140	WOOD MILLWORK (DOORS, WINDOWS)	26	21 189	36.8	23.3
6500	PETROLEUM PRODUCTS	14	102	2.6	0.1	8150	METAL MILLWORK (DOORS, ETC.)	8	1 425	6.7	1.6
9930	OTHER LABOR, SERVICE RECEIPTS	8	166	3.9	0.1	8310	GLASS (FLAT, BRICK, ETC.)	3	196	1.2	0.2
	COMMODITIES N.E.C.	(X)	2 515	(X)	1.9	8410	INSULATION MATERIALS AND BOARD.	12	783	2.7	0.9
	TIRES AND TUBES (SIC 5014)					8420	ROOFING, SIDING EQUIPMENT	11	1 385	3.6	1.5
	TOTAL	30	28 875	(X)	100.0	8520	WALLBOARD, HARDBOARD.	13	2 014	5.0	2.2
1220	NEW AND REBUILT PARTS, ETC.	10	1 877	10.1	6.5	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	3	366	5.8	0.4
1310	TYPES AND TUBES	30	25 648	89.5	88.8		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)	(X)	1 819	(X)	2.0
1320	RECAPPED TIRES.	9	722	19.7	2.5		TOTAL	50	44 615	(X)	100.0
6500	PETROLEUM PRODUCTS	4	237	10.0	0.8	1510	PAINTERS' SUPPLIES AND SUNDRIES	5	576	5.2	1.3
9930	OTHER LABOR, SERVICE RECEIPTS	7	174	4.4	0.6	3610	HARDWARE.	5	1 478	17.9	3.3
	COMMODITIES N.E.C.	(X)	217	(X)	0.8	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	6	601	9.2	1.3
	FURNITURE (SIC 5021)					6240	IRON, STEEL FINISHED PRODUCTS	3	568	7.7	1.3
	TOTAL	25	17 454	(X)	100.0	6430	ALUMINUM SHAPES, FORMS, ETC.	6	574	7.6	1.3
4110	OFFICE MACHINES AND EQUIPMENT	3	139	11.5	0.8	7850	FLOOR COVERINGS	4	1 165	15.3	2.6
7610	STATIONERY, OFFICE SUPPLIES	5	2 205	40.6	12.6	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	5	1 275	16.8	2.9
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	10	7 500	88.4	43.0	8140	WOOD MILLWORK (DOORS, WINDOWS)	5	498	5.7	1.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	19	6 355	51.9	36.4	8150	METAL MILLWORK (DOORS, ETC.)	6	701	6.6	1.6
7721	OFFICE FURNITURE (WOODEN, METAL)	19	5 560	26.2	31.9	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	13	4 639	44.7	10.4
7723	STORE, RESTAURANT FURNITURE	4	147	7.7	0.8	8220	CONCRETE PRODUCTS, BUILDING STONE	4	418	8.7	0.9
7724	PROFESSIONAL FURNITURE.	3	180	6.0	1.0	8230	CEMENT, LIME, PLASTIC, STUCCO	10	1 361	10.3	3.1
7725	OTHER FURNITURE	3	149	5.7	0.9	8240	SAND, GRAVEL, CRUSHED STONE	7	856	28.6	1.9
	COMMODITIES N.E.C.	(X)	319	(X)	1.8	8310	GLASS (FLAT, BRICK, ETC.)	6	2 201	58.8	4.9
7850	FLOOR COVERINGS	6	707	10.2	4.1	8410	INSULATION MATERIALS AND BOARD.	10	2 263	14.0	5.1
7851	CARPETS, RUGS	6	621	4.7	3.6	8420	ROOFING, SIDING EQUIPMENT	13	5 083	34.8	11.4
	COMMODITIES N.E.C.	(X)	86	(X)	0.5	8510	BUILDING AND CONSTRUCTION PAPER	3	65	2.4	0.1
7860	MIRRORS, LAMPS, PICTURE FRAMES.	6	244	4.8	1.4	8520	WALLBOARD, HARDBOARD.	9	7 860	52.0	17.6
	COMMODITIES N.E.C.	(X)	304	(X)	1.7	8530	ADHESIVES, MASTICS	7	480	3.8	1.1
	HOME FURNISHINGS (SIC 5023)					8550	PLASTIC BUILDING MATERIALS.	8	715	5.4	1.6
	TOTAL	46	69 745	(X)	100.0	8570	OTHER BUILDING MATERIALS.	14	8 352	56.5	18.7
1710	YARD OR PIECE GOODS	3	210	3.9	0.3	9930	OTHER LABOR, SERVICE RECEIPTS	3	332	16.4	0.7
1711	COTTON FABRICS	3	203	1.9	0.3		COMMODITIES N.E.C.	(X)	2 554	(X)	5.7
	COMMODITIES N.E.C.	(X)	7	(X)	(Z)		SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
	TOTAL						TOTAL	22	27 929	(X)	100.0
3610	HARDWARE.	3	3 333	13.0	4.8	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	16	22 169	92.4	79.4
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	3	2 319	7.8	3.4	8621	ATHLETIC EQUIPMENT, SUPPLIES.	9	3 360	22.7	12.0
7810	CHINA, GLASSWARE, CROCKERY.	3	884	67.0	1.3	8622	ARMS AND AMMUNITION	4	3 884	34.7	13.9
7820	HOUSEHOLD LINENS, DOMESTICS	4	5 167	93.9	7.5	8624	CAMPING EQUIPMENT	4	8 360	36.7	29.9
7821	BEDSPREADS, COMFORTERS, BLANKETS.	3	571	6.7	0.8	8625	FISHING TACKLE AND EQUIPMENT.	7	3 250	15.8	11.6
7823	SHEETS, PILLOW CASES.	3	1 777	20.1	2.6	8627	OTHER (WATER SPORTS, ARCHERY)	4	3 171	21.1	11.4
							COMMODITIES N.E.C.	(X)	144	(X)	0.5
							COMMODITIES N.E.C.	(X)	5 760	(X)	20.6

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Kansas City, MO-KS, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8630	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)						ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				
	TOTAL	13	(D)	(X)	100.0		TOTAL	60	63 788	(X)	100.0
	TOYS, GAMES, FIREWORKS, ETC.	13		(X)	97.2	96.6	3310 ELECTRICAL WIRING SUPPLIES.	56	53 850	86.3	84.4
	COMMODITIES N.E.C.	(X)		(X)	3.4	3.4	3320 TELEPHONE AND SIGNAL EQUIPMENT.	7	2 243	16.2	3.5
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)						3420 MAJOR APPLIANCES, TV SETS, ETC.	4	152	1.3	0.2
	TOTAL	13	(X)	100.0		3430 ELECTRIC HOUSEWARES AND SUPPLIES.	7	3 158	15.6	5.0	
	PHOTOGRAPHIC GOODS.	13	(D)	(X)	78.5	78.5	3440 ROOM AIR CONDITIONERS.	5	112	1.4	0.2
	CAMERAS, PARTS, ACCESSORIES	9		(X)	8.6	7.5	3510 ELECTRONIC TUBES, PARTS, ETC.	4	128	3.6	0.2
	PROJECTION APPARATUS.	6		(X)	3.2	2.0	3710 WARM-AIR HEATING, COOLING EQUIPMENT	3	634	9.3	1.0
	DEVELOPING, PRINTING EQUIPMENT.	6		(X)	4.2	2.9	3720 RESIDENTIAL ELEC. SPACE HEATING.	6	154	1.5	0.2
SENSITIZED, UNEXPOSED PHOTO. FILM	5	(X)		23.3	16.0	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES.	3	713	12.0	1.1	
OTHER PHOTOGRAPHIC GOODS.	7	(X)		30.3	50.1	3810 CENTRAL AIR-CONDITIONING EQUIPMENT.	5	445	5.3	0.7	
COMMODITIES N.E.C.	(X)	(X)	21.5		0930 OTHER LABOR, SERVICE RECEIPTS	3	694	30.5	1.1		
METALS SERVICE CENTERS AND OFFICES (SIC 5051)					COMMODITIES N.E.C.	(X)	1 505	(X)	2.4		
TOTAL	32	(X)	100.0		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)						
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3		16.0	1.0	3410 NONCONSOLE RADIOS AND PHONOGRAPHS	8	17 139	20.7	15.1	
6220	IRON, STEEL PRODUCTS (FLAT)	18		35.8	25.9	3420 MAJOR APPLIANCES, TV SETS, ETC.	22	63 233	55.9	55.9	
6221	PLATES	13		4.5	5.1	3421 ELECTRIC HOME KITCHEN EQUIPMENT.	10	8 979	13.3	7.9	
6222	STRIP (HOT, COLD-ROLLED).	11		0.9	0.9	3422 ELECTRIC HOME LAUNDRY EQUIPMENT	6	1 711	3.4	1.5	
6223	SHEETS (COLD-ROLLED).	8		8.2	6.1	3423 TV SETS	13	44 628	24.5	39.4	
6224	SHEETS (HOT-ROLLED).	14		5.5	6.6	3424 CONSOLE RADIOS AND RECORD PLAYERS	10	3 320	3.4	2.9	
6225	BLACKPLATE.	1		2.5	0.2	3425 OTHER MAJOR APPLIANCES.	10	4 595	6.0	4.1	
6226	SHEETS (GALVANIZED, OTHER COATED).	8		5.8	4.7	3430 ELECTRIC HOUSEWARES AND SUPPLIES.	3	769	11.8	0.7	
6228	FABRICATED AND STRUCTURAL PLATE	5		5.0	0.8	3440 ROOM AIR CONDITIONERS	7	1 087	4.0	1.0	
6229	COMMODITIES N.E.C.	6		1.8	1.4	3510 ELECTRONIC TUBES, PARTS, ETC.	5	12 248	15.9	10.8	
	OTHER FLAT IRON, STEEL PRODUCTS	(X)	(X)	(Z)	0.7	3511 ELECTRONIC TUBES.	4	508	0.8	0.4	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	11		13.7	3.3	COMMODITIES N.E.C.	(X)	11 740	(X)	10.4	
6231	WIRE—PLAIN, COATED, BARRED, ETC.	4		2.4	0.5	8620 SPORTING, ATHLETIC GOODS, BICYCLES.	3	6 957	11.1	6.1	
6232	NAILS AND STAPLES	3		3.5	0.7	9930 OTHER LABOR, SERVICE RECEIPTS	3	86	0.6	0.1	
6234	WIRE ROPE AND STRAND, BALE TIES	3		0.9	0.2	COMMODITIES N.E.C.	(X)	11 700	(X)	10.3	
6235	REINFORCEMENT MESH—WELDED, WOVEN.	8		2.9	1.1						
	COMMODITIES N.E.C.	(X)	(X)	0.7		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
6240	IRON, STEEL FINISHED PRODUCTS	23		40.1	34.8	TOTAL	26	18 885	(X)	100.0	
6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED.	12		4.0	4.6	3410 NONCONSOLE RADIOS AND PHONOGRAPHS	4	1 280	19.2	6.8	
6243	BAR, COLD-FINISHED.	11		4.0	4.4	3420 MAJOR APPLIANCES, TV SETS, ETC.	3	219	10.1	1.2	
6244	CONCRETE REINFORCEMENT BARS	14		15.2	16.4	3510 ELECTRONIC TUBES, PARTS, ETC.	26	17 075	90.4	90.4	
6245	STRUCTURAL SHAPES	16		5.7	7.6	3511 ELECTRONIC TUBES.	17	3 149	12.1	16.7	
6248	OTHER FINISHED PRODUCTS	6		3.1	1.6	3512 TRANSISTORS AND/OR SEMICONDUCTORS.	17	1 877	7.3	9.9	
	COMMODITIES N.E.C.	(X)	(X)	0.2		3513 ELECTRONIC PARTS.	14	3 869	16.2	20.5	
6260	IRON, STEEL PIPE, TUBING.	16		14.1	10.6	3514 ACCESSORIES, TESTING EQUIPMENT.	13	1 290	5.6	6.8	
6261	TUBING (MECHANICAL AND PRESSURE).	9		5.9	4.8	3515 INTERCOMMUNICATIONS EQUIPMENT	11	2 350	11.4	12.4	
6262	STANDARD STEEL PIPE	12	(D)	5.0	5.8	3516 COMM., INDUSTRIAL ELECTRONIC PARTS	13	4 540	20.6	24.0	
6270	OTHER CARBON STEEL PRODUCTS	7		14.3	4.6	COMMODITIES N.E.C.	(X)	311	(X)	1.6	
6320	ALLOY STEEL	7		5.5	1.8	HARDWARE (SIC 5072)					
6321	BAR, HOT-ROLLED OR COLD-FINISHED.	5		2.5	1.2	TOTAL	35	79 975	(X)	100.0	
6323	PIPE AND TUBING	4		0.2	0.1	1220 NEW AND REBUILT PARTS, ETC.	4	1 125	3.0	1.4	
6324	PLATE	3		0.8	0.3	1510 PAINTERS' SUPPLIES AND SUPPLIES.	11	6 448	10.7	8.1	
	COMMODITIES N.E.C.	(X)	(X)	0.2		3310 ELECTRICAL WIRING SUPPLIES.	8	3 840	6.6	4.8	
6330	STAINLESS STEEL	8		10.4	4.0	3430 ELECTRIC HOUSEWARES AND SUPPLIES.	6	2 934	5.2	3.7	
6331	PLATES.	3		1.2	0.5	3610 HARDWARE.	35	36 207	45.3	45.3	
6333	SHEETS.	6		3.4	1.8	3611 BUILDERS' HARDWARE.	22	8 996	7.2	11.2	
6334	BAR, BAR-SIZE SHAPES	5		2.1	1.0	3612 HEAVY HARDWARE.	8	5 253	7.9	6.6	
6335	OTHER STAINLESS STEEL	6		1.1	0.6	3613 KITCHEN AND SHELF HARDWARE.	7	1 024	1.4	1.3	
	COMMODITIES N.E.C.	(X)	(X)	(Z)		3614 HAND TOOLS (INCL. POWER), CUTLERY	19	12 364	9.8	15.5	
6420	OTHER COPPER, BRASS MILL PRODUCTS	7		8.2	1.9	3615 ALL OTHER HARDWARE.	16	8 567	7.8	10.7	
6421	FLAT PRODUCTS (SHEETS, ETC.).	5		3.4	0.8	COMMODITIES N.E.C.	(X)	3	(X)	(Z)	
6423	ROD, NONELECTRICAL WIRE	4		3.0	0.8	3710 WARM-AIR HEATING, COOLING EQUIPMENT	3	219	1.1	0.3	
	COMMODITIES N.E.C.	(X)	(X)	0.3		3714 ROOM SPACE HEATING (EXC. ELECTRIC).	3	192	0.6	0.2	
6430	ALUMINUM SHAPES, FORMS, ETC.	13		12.4	5.6	COMMODITIES N.E.C.	(X)	27	(X)	(Z)	
6431	PLATE (.250 INCH AND OVER).	4		1.7	0.7	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES.	10	4 205	6.8	5.3	
6432	SHEET, COIL (.006 TO .249 INCH).	9		5.8	3.2	3741 PIPE FITTINGS, VALVES	9	1 539	1.4	1.9	
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED).	7		1.2	0.6	3742 PLUMBING FIXTURES	3	422	0.5	0.5	
6434	PIPE AND TUBING (INCL. HOLLOW BAR).	6		1.1	0.5	3744 OTHER PLUMBING EQUIP., SUPPLIES	4	2 228	2.8	2.8	
6435	OTHER EXTRUDED SHAPES	4		1.9	0.7	COMMODITIES N.E.C.	(X)	16	(X)	(Z)	
6440	NONFERROUS METALS, MINERALS, ORES	3		1.9	0.5	4310 GARDEN MACHINERY, EQUIPMENT, ETC.	6	3 782	6.7	4.7	
8570	OTHER BUILDING MATERIALS.	3		30.7	4.0						
9910	RECEIPTS FROM PROCESSING.	5		0.4	0.1						
	COMMODITIES N.E.C.	(X)	(X)	2.0							
	COAL AND OTHER MINERALS AND ORES (SIC 5052) ²										
TOTAL		1	(D)	(X)	100.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Kansas City, MO-KS, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4420 4422	GENERAL PURPOSE INDUSTRIAL MACH., COMPRESSORS, PUMPS, COMMODITIES N.E.C.,	4 (X)	682 657 25	28.6 16.4 (X)	0.9 0.8 (Z)	9930	OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.,	3 (X)	(D)	11.1 (X)	5.7 3.5
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	405	2.1	0.5		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
6230 6231 6232 6233 6234 6235	IRON AND STEEL WIRE, WIRE PRODUCTS, WIRE--PLAIN, COATED, BARBED, ETC., NAILS AND STAPLES WOVEN, WELDED WIRE FENCING, PARTS WIRE ROPE AND STRAND, RALE TIES . REINFORCEMENT MESH--WELDED, WOVEN	9 4 6 5 3 4	2 739 74 611 1 301 216 537	4.6 0.2 0.7 1.3 0.9 0.7	3.4 0.1 0.8 1.6 0.3 0.7		TOTAL	57	37 929	(X)	100.0
7870 8620 8630	KITCHEN UTENSILS, TOOLS, ETC., . . . SPORTING, ATHLETIC GOODS, BICYCLES, TOYS, GAMES, FIREWORKS, ETC., . . . COMMODITIES N.E.C.,	3 7 3 (X)	922 5 178 1 763 9 526	2.4 9.1 4.8 (X)	1.2 6.5 2.2 11.9	4110 4130 4140 4150 4160 4170 4180	OFFICE MACHINES AND EQUIPMENT . . . COMMERCIAL KITCHEN EQUIPMENT, . . . COMMERCIAL FOOD SERVICE EQUIPMENT . CHINA, GLASSWARE (COMMERCIAL) . . . STORE, SERVICE SHOP MACHINES, . . . SCALES, BALANCES (EXC. SCIENTIFIC), STORE, RESTAURANT FIXTURES, EQUIP.,	39 3 4 3 10 3 10	16 292 597 2 101 337 3 554 528 7 792	86.7 16.9 45.8 11.7 55.8 17.0 78.9	43.0 1.6 5.5 0.9 9.4 1.4 20.5
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					7410 7610	PRINTING, WRITING PAPER STATIONERY, OFFICE SUPPLIES	3 14	307 1 185	14.3 27.9	0.8 3.1
	TOTAL	43	50 006	(X)	100.0	7720 7870 9930	OFFICE, COMMERCIAL, BUSINESS FURN., KITCHEN UTENSILS, TOOLS, ETC., . . . OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.,	7 3 13 (X)	311 214 639 4 072	8.6 7.8 14.3 (X)	0.8 0.6 1.7 10.8
3310 3610 3710 3730	ELECTRICAL WIRING SUPPLIES, HARDWARE, WARM-AIR HEATING, COOLING EQUIPMENT HYDRONICS EQUIPMENT, SUPPLIES . . .	3 4 14 10	244 140 1 915 1 980	12.7 2.9 7.4 12.0	0.5 0.3 3.8 4.0		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
3740 3741 3742 3743 3744	PLUMBING FIXTURES, EQUIP., SUPPLIES PIPE FITTINGS, VALVES PLUMBING FIXTURES DRAINAGE SYSTEMS, OTHER PLUMBING EQUIP., SUPPLIES . .	40 38 35 29 32	38 824 8 626 13 713 5 027 11 458	78.7 11.9 20.2 8.5 16.8	77.6 17.2 27.4 10.1 22.9		TOTAL	31	89 768	(X)	100.0
3810 3820 4610 6250 6260	CENTRAL AIR-CONDITIONING EQUIPMENT, PARTS, SUPPLIES, AND ACCESSORIES, . INDUSTRIAL VALVES, FITTINGS CAST IRON SOIL PIPE, TUBING IRON, STEEL PIPE, TUBING, COMMODITIES N.E.C.,	9 3 8 7 15 (X)	953 98 1 542 585 2 317 1 408	4.1 2.4 8.4 6.0 9.3 (X)	1.9 0.2 3.1 1.2 4.6 2.8	4210 4211 4212 4213 4214 4215 4216 4217 4218 4219	CONSTRUCTION, MINING, LOGGING SUP., CRAWLER TRACTORS, SELF-PROPELLED SCRAPERS TRACTOR SHOVEL LOADERS, PARTS AND ATTACHMENTS POWER CRANES, DERRICKS, AND PARTS BITUMINOUS MIXERS, PAVERS, ETC., . CONCRETE MIXERS, PAVERS, ETC., . . GRADERS, ROLLERS (OFF-HIGHWAY), . OTHER CONSTR., MIN., LOG., EQUIP.,	31 17 9 9 19 11 4 6 12 14	70 099 15 197 10 234 3 088 11 021 8 040 7 871 1 830 4 836 7 981	78.1 16.5 13.3 5.0 9.4 12.6 22.7 7.0 4.9 11.9	78.1 16.9 11.4 3.4 12.3 9.0 8.8 2.0 5.4 8.9
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)						COMMODITIES N.E.C.,	(X)	1	(X)	(Z)
	TOTAL	34		(X)	100.0	4420 4422 4423	GENERAL PURPOSE INDUSTRIAL MACH., COMPRESSORS, PUMPS, CRUSHING MACHINERY AND EQUIPMENT, COMMODITIES N.E.C.,	10 7 5 (X)	3 345 888 1 453 1 004	5.7 1.8 3.6 (X)	3.7 1.0 1.6 1.1
3440	ROOM AIR CONDITIONERS	3		4.6	1.6	4440 4441 4443	MATERIALS HANDLING EQUIPMENT, . . . FORK LIFT TRUCKS, CRANES, DERRICKS, HOISTS, ETC., . . COMMODITIES N.E.C.,	6 4 3 (X)	2 296 836 1 056 404	9.0 2.5 4.5 (X)	2.6 0.9 1.2 0.5
3710 3711 3712 3713 3714 3715	WARM-AIR HEATING, COOLING EQUIPMENT WARM-AIR FURNACES (ALL FUELS) . . CENTRAL HEATING, COOLING UNITS, . . DUCTS, REGISTERS, ETC., ROOM SPACE HEATING (EXC. ELECTRIC) OTHER SPACE HEATING EQUIPMENT . .	26 18 11 19 6 7	46.3 9.4 6.9 12.0 11.6 7.8	42.4 12.7 6.7 15.3 4.1 3.5		4480 4481	USED OR REBUILT MACHINERY, EQUIP., USED CONSTRUCTION EQUIPMENT . . . COMMODITIES N.E.C.,	10 10 (X)	5 179 4 087 1 092	16.2 6.8 (X)	5.8 4.6 1.2
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	5		4.0	1.2	9930	OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.,	11 (X)	2 570 6 279	8.4 (X)	2.9 7.0
3740 3742	PLUMBING FIXTURES, EQUIP., SUPPLIES PLUMBING FIXTURES COMMODITIES N.E.C.,	3 3 (X)	41.6 28.5 (X)	1.6 0.9 (X)	0.7		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
3810 3811 3812 3813	CENTRAL AIR-CONDITIONING EQUIPMENT, RES. AND SMALL COM. (UNDER 5 HP) RES. AND COM. (5 TO 20 HP) INDUS. AND LARGE COM. (OVER 20 HP)	21 16 13 8	49.0 14.1 7.7 12.1	36.8 18.3 9.0 9.5		1220 1510 3610	NEW AND REBUILT PARTS, ETC., PAINTERS' SUPPLIES AND SUPPLIES . . HARDWARE,	3 3 4	370 94 1 080	6.8 2.0 20.1	0.7 0.2 2.2
3820	PARTS, SUPPLIES, AND ACCESSORIES, . .	11		24.1	12.9	4310 4311 4312	GARDEN MACHINERY, EQUIPMENT, ETC., POWER LAWNMOWERS, OTHER GARDEN MACHINERY, EQUIPMENT	25 24 4	9 489 7 442 2 047	31.7 16.5 13.4	18.9 14.8 4.1
3910 3916	COMMERCIAL REFRIGERATION EQUIPMENT, OTHER REFRIGERATION EQUIPMENT . . COMMODITIES N.E.C.,	6 3 (X)	6.0 5.3 (X)	2.7 1.6 (X)	1.2	4320 4330 4340	FARM, DAIRY MACHINERY, PARTS, . . . TOYS, GAMES, FIREWORKS, ETC., . . . OTHER LABOR, SERVICE RECEIPTS . . . COMMODITIES N.E.C.,	45 3 10 (X)	32 324 3 242 974 2 554	85.9 31.9 10.0 (X)	64.5 6.5 1.9 5.1
6260 6262	IRON, STEEL PIPE, TUBING, STANDARD STEEL PIPE COMMODITIES N.E.C.,	3 3 (X)	3.2 1.7 (X)	0.1 0.1 (X)	-		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084) ²				
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)						TOTAL	91	104 740	(X)	100.0
	TOTAL	8		(X)	100.0		INDUSTRIAL SUPPLIES (SIC 5085)				
3820	PARTS, SUPPLIES, AND ACCESSORIES, . .	3		19.6	12.9		TOTAL	74	64 272	(X)	100.0
3910 3912 3913 3914 3915 3916	COMMERCIAL REFRIGERATION EQUIPMENT, DISPLAY CASES ICE CREAM CABINETS, ICEMAKING MACHINES, REACH-IN, WALK-IN REFRIGERATORS OTHER REFRIGERATION EQUIPMENT . . COMMODITIES N.E.C.,	8 4 3 4 4 4 (X)	77.9 23.0 16.2 31.3 20.0 22.8 (X)	77.9 16.0 8.0 15.1 17.4 18.0 (X)		4420 4430 4431	GENERAL PURPOSE INDUSTRIAL MACH., METALWORKING MACHINERY, NEW MACHINE TOOLS COMMODITIES N.E.C.,	4 6 6 (X)	339 1 769 1 710 59	10.4 24.0 13.5 (X)	0.5 2.8 2.7 0.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Kansas City, MO-KS, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
4440	MATERIALS HANDLING EQUIPMENT.	3	290	8.7	0.5	8822	COSTUME JEWELRY	10	9 459	54.0	50.0		
4480	USED OR REBUILT MACHINERY, EQUIP. . .	3	112	4.8	0.2	8824	SILVERWARE, PLATED WARE, ETC. . .	3	595	6.7	3.1		
4510	BEARINGS, POWER, TRANSMISSION	18	9 560	50.8	14.9		COMMODITIES N.E.C.	(X)	35	(X)	0.2		
4511	BALL, ROLLER BEARINGS	14	4 349	16.5	6.8	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	3	302	10.4	1.6		
4512	OTHER POWER TRANSMISSION EQUIP. . .	13	5 211	18.2	9.1		COMMODITIES N.E.C.	(X)	863	(X)	4.5		
4610	INDUSTRIAL VALVES, FITTINGS	14	6 361	53.0	9.9		DURABLE GOODS, N.E.C. (SIC 5099) ²						
4710	WELDING EQUIPMENT, SUPPLIES	14	8 793	83.5	13.7		TOTAL	30	(U)	(X)	100.0		
4711	GAS-WELDING SUPPLIES, EQUIPMENT . . .	14	5 744	32.0	8.9		PRINTING AND WRITING PAPER						
4712	ARC-WELDING SUPPLIES, EQUIPMENT . . .	10	2 651	18.3	4.1		(SIC 5111)						
4713	RESISTANCE WELDING SUPPLIES	5	398	5.0	0.6		TOTAL	11		(X)	100.0		
4820	BOTTLING SUPPLIES	4	5 278	97.5	8.2	7410	PRINTING, WRITING PAPER	11		(D)	69.6		
4830	PRINTING, DUPLICATING INKS.	3	2 005	53.6	3.1	7510	PERSONAL SERVICE PAPERS	4			13.0		
4840	ABRASIVES, ABRASIVE MATERIALS	10	1 447	17.1	2.3	7520	INDUSTRIAL PAPERS	5			17.8		
4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	4	543	18.0	0.8	7610	STATIONERY, OFFICE SUPPLIES	3		(X)	23.6		
4860	MECHANICAL RUBBER GOODS	12	3 305	29.1	5.1		COMMODITIES N.E.C.	(X)		(X)	3.8		
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	5	3 724	62.7	5.8		STATIONERY SUPPLIES (SIC 5112)						
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES .	27	16 588	58.3	25.8		TOTAL	29	14 384	(X)	100.0		
6260	IRON, STEEL PIPE, TUBING	4	665	14.0	1.0	4110	OFFICE MACHINES AND EQUIPMENT . . .	12	433	13.5	3.0		
9930	OTHER LABOR, SERVICE RECEIPTS	4	199	3.9	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES.	8	297	7.5	2.1		
	COMMODITIES N.E.C.	(X)	3 294	(X)	5.1	7410	PRINTING, WRITING PAPER	5	129	9.0	0.9		
	PROFESSIONAL EQUIPMENT AND					7610	STATIONERY, OFFICE SUPPLIES	29	12 125	84.3	64.3		
	SUPPLIES (SIC 5086)					7720	OFFICE, COMMERCIAL, BUSINESS FURN.	12	930	19.7	6.5		
	TOTAL	60	60 282	(X)	100.0	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	3	81	8.3	0.6		
4110	OFFICE MACHINES AND EQUIPMENT	3	627	9.9	1.0	9930	OTHER LABOR, SERVICE RECEIPTS	3	64	9.2	0.4		
5110	DENTAL EQUIPMENT, SUPPLIES.	9	6 085	99.1	10.1		COMMODITIES N.E.C.	(X)	325	(X)	2.3		
5120	SCHOOL EQUIPMENT, SUPPLIES.	10	9 616	87.0	16.0		INDUSTRIAL AND PERSONAL SERVICE						
5121	EQUIPMENT (INCLUDING FURNITURE) . . .	7	7 142	41.0	11.8		PAPER (SIC 5113)						
5122	SUPPLIES.	7	2 474	17.6	4.1		TOTAL	19	18 928	(X)	100.0		
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. . .	22	20 038	64.3	33.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	4	147	3.0	0.8		
5150	OPHTHALMIC PRODUCTS	10	4 664	89.9	7.7	7410	PRINTING, WRITING PAPER	3	2 521	35.1	13.3		
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. . .	4	11 735	56.8	19.5	7510	PERSONAL SERVICE PAPERS	9	5 373	39.8	28.4		
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . . .	9	6 349	33.1	10.5	7520	INDUSTRIAL PAPERS	17	8 306	44.8	43.9		
7720	OFFICE, COMMERCIAL, BUSINESS FURN. . .	3	509	16.0	0.8	7530	SHIPPING ROOM SUPPLIES.	7	885	8.6	4.7		
9930	OTHER LABOR, SERVICE RECEIPTS	6	293	3.5	0.5	7540	PAPERBOARD, BOXBOARD.	5	385	6.0	2.0		
	COMMODITIES N.E.C.	(X)	366	(X)	0.6		COMMODITIES N.E.C.	(X)	1 311	(X)	6.9		
	SERVICE ESTABLISHMENT EQUIPMENT						DRUGS, DRUG PROPRIETARIES,						
	AND SUPPLIES (SIC 5087) ²						DRUGGISTS' SUPPLIES (SIC 5122)						
	TOTAL	55	(U)	(X)	100.0		TOTAL	27	52 433	(X)	100.0		
	TRANSPORTATION EQUIP., SUPPLIES,						1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	16	34 157	75.5	65.1	
	EXCEPT MOTOR VEHICLES (SIC 5088)						1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	8	3 597	8.6	7.4	
	TOTAL	15		(X)	100.0		1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	14	7 120	15.3	13.6	
5420	SHIP, BOAT, MARINE PROPULSION MACH. .	3		71.5	26.2		1450	DRUGGISTS' SUPPLIES	7	3 237	8.0	6.2	
5430	AIRCRAFT, AVIATION PARTS.	11		(D)	95.6			COMMODITIES N.E.C.	(X)	4 022	(X)	7.7	
5431	AIRCRAFT ENGINES, AIRFRAMES, ETC. . .	6			39.6			PIECE GOODS (SIC 5133)					
5432	AVIATION PARTS, SUPPLIES, EQUIP. . . .	9			35.0			TOTAL	14	17 654	(X)	100.0	
	COMMODITIES N.E.C.	(X)		(X)				1710	YARD OR PIECE GOODS	14	14 651	83.0	83.0
	SCRAP, WASTE MATERIALS (SIC 5093)							5310	UPHOLSTERERS' FABRICS, SUPPLIES . . .	3	288	14.3	1.6
	TOTAL	45		(X)	100.0				COMMODITIES N.E.C.	(X)	2 715	(X)	15.4
6610	PREPARED IRON AND STEEL SCRAP	25			80.9	60.1		NOTIONS AND OTHER DRY GOODS					
6620	UNPREPARED IRON AND STEEL SCRAP . . .	16			44.1	5.0		(SIC 5134)					
6630	ALLOY STEEL SCRAP	11			2.1	0.6		TOTAL	7		(X)	100.0	
6730	WASTE PAPER	4			92.8	5.2		1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	7		(D)	98.7
6740	ZINC SCRAP.	8			3.8	0.6			COMMODITIES N.E.C.	(X)		(X)	2.1
6750	ALUMINUM SCRAP.	20			36.6	10.2			MEN'S AND BOYS' CLOTHING AND				
6760	SCRAP COPPER, COPPER BASE ALLOY . . .	24			28.2	12.0			FURNISHINGS (SIC 5136)				
6770	SCRAP LEAD.	18			4.2	1.0			TOTAL	9	11 673	(X)	100.0
6780	OTHER NONFERROUS METALLIC SCRAP . . .	14			2.2	1.0		1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	9	8 714	74.7	74.7
9930	OTHER LABOR, SERVICE RECEIPTS	3			13.1	0.8		1811	WORK CLOTHING, WORK GLOVES.	3	361	6.1	3.1
	COMMODITIES N.E.C.	(X)		(X)		3.4		1812	SUITS, COATS, TROUSERS, OVERCOATS .	6	6 111	52.5	56.6
	JEWELRY, WATCHES, DIAMONDS, AND							1813	SHIRTS (DRESS AND SPORT).	3	296	5.6	2.5
	OTHER PRECIOUS STONES (SIC 5094)							1816	OTHER CLOTHING, FURNISHINGS	4	978	12.2	8.4
	TOTAL	18	19 330	(X)	100.0				COMMODITIES N.E.C.	(X)	468	(X)	4.0
8810	PRECIOUS STONES (CUT) AND METALS. . .	5	6 878	80.0	35.6				COMMODITIES N.E.C.	(X)	2 959	(X)	25.3
8820	JEWELRY, SILVERWARE, TROPHIES	15	11 287	95.7	58.4								
8821	CLOCKS, WATCHES, WATCH MOVEMENTS .	4	998	11.5	5.2								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Kansas City, MO-KS, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)						FRESH FRUITS AND VEGETABLES (SIC 5148)				
	TOTAL	18	23 949	(X)	100.0		TOTAL	23		(X)	100.0
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	5	2 899	26.5	12.1	2710	FRESH FRUITS, VEGETABLES.	23	(D)	99.1	99.1
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR.	5	2 270	12.6	9.5	2711	FRESH FRUITS, BERRIES, MELONS . .	19		25.0	40.4
	COMMODITIES N.E.C..	(X)	629	(X)	2.6	2712	FRESH VEGETABLES.	15		35.0	58.7
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	18	17 732	74.1	74.0		COMMODITIES N.E.C..	(X)		(X)	0.9
	COMMODITIES N.E.C..	(X)	3 318	(X)	13.9		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
	FOOTWEAR (SIC 5139) ²						TOTAL	29	22 713	(X)	100.0
	TOTAL	2	(D)	(X)	100.0	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	3	255	7.5	1.1
	GROCERIES, GENERAL LINE (SIC 5141) ²					2410	CONFECTIONERY	3	131	4.4	0.6
	TOTAL	14	(D)	(X)	100.0	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	3	77	3.1	0.3
	FROZEN FOODS (SIC 5142)					2830	TEA, SPICES	4	133	4.1	0.6
	TOTAL	10		(X)	100.0	2840	BAKERY PRODUCTS	7	2 133	47.9	9.4
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	10				2860	CANNED, BOTTLED FOODS	12	8 047	74.0	35.4
2111	FROZEN FRUITS, JUICES	6				2870	SUGAR--REFINED.	4	799	14.1	3.5
2112	FROZEN VEGETABLES, JUICES	6				2910	FLOUR, RELATED PRODUCTS	4	315	10.7	1.4
2113	FROZEN POULTRY (PACKAGED ONLY). . .	6				2920	MARGARINE, SHORTENINGS, ETC.. . .	4	109	3.4	0.5
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	7				2930	PET FOODS--ALL KINDS.	3	820	24.5	3.6
2115	FROZEN MEATS (PACKAGED ONLY). . . .	6				2950	SOFT DRINKS, BOTTLED WATERS	3	139	6.0	0.6
2116	FROZEN PREPARED FOODS, ETC.. . . .	4				2960	FOODS, N.E.C..	7	3 809	55.6	16.8
	COMMODITIES N.E.C..	(X)					COMMODITIES N.E.C..	(X)	5 946	(X)	26.2
	COMMODITIES N.E.C..	(X)					COTTON (SIC 5152) ²				
	DAIRY PRODUCTS (SIC 5143)						TOTAL	-	-	-	-
	TOTAL	13	9 233	(X)	100.0		GRAIN (SIC 5153)				
2210	BUTTER AND CHEESE	5	572	21.4	6.2	3120	TOTAL	50	1 280 629	(X)	100.0
2220	ICE CREAM, ICES	7	1 210	41.9	13.1		GRAINS, BEANS, ETC..	50	1 269 173	99.1	99.1
2230	MILK, CREAM (FLUID)	8	6 571	94.0	71.2	8720	FEEDS (MIXED AND OTHER)	18	3 449	12.6	0.3
2240	OTHER DAIRY PRODUCTS.	4	720	25.8	7.8	8721	POULTRY, LIVESTOCK FEED	11	1 796	7.2	0.1
	COMMODITIES N.E.C..	(X)	160	(X)	1.7	8722	FEEDS BOUGHT AND SOLD	14	1 653	4.9	0.1
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					8740	FERTILIZER, FERTILIZER MATERIALS. .	17	2 094	7.9	0.2
	TOTAL	10		(X)	100.0	8750	AGRICULTURAL CHEMICALS.	16	799	3.4	0.1
2310	EGGS.	10				9920	COMMODITY CREDIT RECEIPTS	9	925	0.5	0.1
2320	POULTRY	5				9930	OTHER LABOR, SERVICE RECEIPTS . . .	15	1 604	0.7	0.1
2323	DRESSED POULTRY (RESALES)	4					COMMODITIES N.E.C..	(X)	2 585	(X)	0.2
	COMMODITIES N.E.C..	(X)					LIVESTOCK (SIC 5154)				
	COMMODITIES N.E.C..	(X)					TOTAL	14		(X)	100.0
	CONFECTIONERY (SIC 5145)					3130	LIVESTOCK (EXCEPT HORSES, MULES). .	14		(D)	99.9
	TOTAL	5	4 854	(X)	100.0	3131	CATTLE, CALVES.	8			61.1
2410	CONFECTIONERY	5	3 669	75.6	75.6	3133	HOGS.	9			36.1
	COMMODITIES N.E.C..	(X)	1 185	(X)	24.4		COMMODITIES N.E.C..	(X)		(X)	2.8
	FISH AND SEAFOODS (SIC 5146) ²						COMMODITIES N.E.C..	(X)		(X)	0.1
	TOTAL	1	(D)	(X)	100.0		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
	MEAT AND MEAT PRODUCTS (SIC 5147)						TOTAL	6		(D)	100.0
	TOTAL	34	103 185	(X)	100.0	3270	OTHER INEDIBLE FARM PRODUCTS. . . .	3		(D)	45.8
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	9	1 319	6.3	1.3		COMMODITIES N.E.C..	(X)		(X)	90.4
2210	BUTTER AND CHEESE	5	204	1.8	0.2		CHEMICALS AND ALLIED PRODUCTS (SIC 5161) ²				
2320	POULTRY	7	1 307	8.9	1.3		TOTAL	45	25 345	(X)	100.0
2323	DRESSED POULTRY (RESALES)	7	1 284	6.1	1.2		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
	COMMODITIES N.E.C..	(X)	23	(X)	(2)		TOTAL	44	58 114	(X)	100.0
2510	FISH, SEAFOOD (FRESH AND FROZEN). .	4	268	3.4	0.3		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
2610	MEATS, PROVISIONS	34	98 706	95.7	95.7		TOTAL	26	80 142	(X)	100.0
2860	CANNED, BOTTLED FOODS	6	743	4.7	0.7		BEER AND ALE (SIC 5181)				
2865	CANNED MEATS.	5	684	2.6	0.7		TOTAL	22		(X)	100.0
	COMMODITIES N.E.C..	(X)	59	(X)	0.1	7210	BEER, ALE, PORTER, STOUT, ETC.. . .	22		(D)	99.8
2920	MARGARINE, SHORTENINGS, ETC.. . . .	4	203	2.7	0.2	7211	BEER, ALE, ETC..	22			98.0
2921	MARGARINE, BUTTER SUBSTITUTES . . .	3	94	1.0	0.1	7212	STATE, COUNTY, LOCAL TAXES.	6			1.8
2922	SHORTENINGS, COOKING OILS	3	109	1.1	0.1		COMMODITIES N.E.C..	(X)		(X)	0.2
	COMMODITIES N.E.C..	(X)	435	(X)	0.4						

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D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Kansas City, MO-KS, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					7110 CIGARETTES, CIGARS, TOBACCO	12	48 208	79.7	79.7	
	TOTAL	19	(0)	(X)	100.0	7111 CIGARETTES.	10	34 596	39.7	57.2	
7310	WINE.	17		23.0	21.8	7112 CIGARS.	10	12 694	13.7	21.0	
7320	SPIRITS	10		76.9	76.8	7113 OTHER TOBACCO	9	918	1.0	1.5	
	COMMOOITIES N.E.C..	(X)		(X)	1.3	7510 PERSONAL SERVICE PAPERS	4	567	4.9	0.9	
	FARM SUPPLIES (SIC 5191) ²					9750 SMOKERS' SUPPLIES AND PIPES	4	4 498	17.7	7.4	
	TOTAL	63	50 900	(X)	100.0	COMMOOITIES N.E.C..	(X)	2 877	(X)	4.8	
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²					
	TOTAL	12	60 476	(X)	100.0	TOTAL	10	3 334	(X)	100.0	
2410	CONFECTIONERY	6	4 326	15.0	7.2	NONOURABLE GOODS, N.E.C. (SIC 5199) ²					
2411	CANDY (ALL KINDS)	6	3 613	6.3	6.0	TOTAL	83	71 492	(X)	100.0	
2412	CHEWING GUM	4	213	0.7	0.4						
	COMMOOITIES N.E.C..	(X)	500	(X)	0.8						

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TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						HOME FURNISHINGS (SIC 5023)				
	TOTAL	140	1 357 420	(X)	100.0		TOTAL	235	217 093	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	86	1 060 463	53.1	78.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	3	221	5.7	0.1
1111	NEW AUTOMOBILES	37	622 467	28.3	45.9	1710	YARD OR PIECE GOODS	3	155	16.4	0.1
1112	USED AUTOMOBILES	41	18 156	27.4	1.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	3	886	35.9	0.4
1113	OTHER PASSENGER MOTOR VEHICLES	21	419 260	51.5	30.9	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	286	5.8	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	67	138 264	23.8	10.2	3610	HARDWARE	4	544	10.4	0.3
1210	MACHINE SHOP SALES AND LABOR	31	41 426	10.5	3.1	7610	STATIONERY, OFFICE SUPPLIES	3	324	21.0	0.1
1211	PARTS AND EQUIPMENT	24	37 676	5.1	2.8	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	11	3 505	12.3	1.6
1212	MACHINE SHOP LABOR	24	3 750	2.6	0.3	7711	HOUSEHOLD, PORCH, LAWN FURNITURE	11	3 422	6.9	1.6
1220	NEW AND REBUILT PARTS, ETC.	59	55 796	7.1	4.1		COMMODITIES N.E.C.	(X)	83	(X)	(2)
1221	MOTOR AND CHASSIS PARTS	55	48 144	3.2	3.5	7810	CHINA, GLASSWARE, CROCKERY	33	19 664	82.3	9.1
1225	SUPPLIES AND ACCESSORIES	17	7 193	0.7	0.5	7820	HOUSEHOLD LINENS, DOMESTICS	32	26 743	94.2	12.3
	COMMODITIES N.E.C.	(X)	459	(X)	(2)	7830	SHADES, VENETIAN BLINDS	10	2 622	11.1	1.2
1310	TIRES AND TUBES	13	956	0.5	0.1	7840	CURTAINS, DRAPES	29	9 379	55.1	4.3
9930	OTHER LABOR, SERVICE RECEIPTS	26	3 406	6.6	0.3	7850	FLOOR COVERINGS	100	104 643	91.1	48.2
	COMMODITIES N.E.C.	(X)	56 589	(X)	4.2	7851	CARPETS, RUGS	93	71 170	40.2	32.8
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					7852	LINOLEUM, OTHER HARD SURFACE	59	25 142	20.7	11.6
	TOTAL	838	1 371 524	(X)	100.0	7853	OTHER FLOOR COVERINGS	23	8 331	22.3	3.8
1110	AUTOMOBILES, MOTORCYCLES, ETC.	13	703	24.4	0.1	7860	MIRRORS, LAMPS, PICTURE FRAMES	17	4 746	67.0	2.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	8	1 026	24.9	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	42	35 375	84.6	16.3
1210	MACHINE SHOP SALES AND LABOR	259	22 872	19.9	1.7	8410	INSULATION MATERIALS AND BOARD	4	1 486	22.3	0.7
1220	NEW AND REBUILT PARTS, ETC.	733	1 140 620	85.2	83.2	8530	ADHESIVES, MASTICS	4	162	6.2	0.1
1230	AUTOMOTIVE GLASS	14	5 799	25.1	0.4	8620	SPORTING, ATHLETIC GOODS, BICYCLES	3	336	7.5	0.2
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	84	17 353	62.3	1.3	8630	TOYS, GAMES, FIREWORKS, ETC.	4	720	25.5	0.3
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	17	7 048	74.5	0.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	6	493	13.9	0.2
1310	TIRES AND TUBES	57	6 414	10.8	0.5	9760	MISCELLANEOUS LINES	4	165	3.6	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	3	5 225	30.3	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	5	109	7.6	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH.	10	7 785	1.0	0.6		COMMODITIES N.E.C.	(X)	4 529	(X)	2.1
6500	PETROLEUM PRODUCTS	52	1 180	4.6	0.1		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
9760	MISCELLANEOUS LINES	7	146 436	19.2	10.7		TOTAL	219	492 027	(X)	100.0
9930	OTHER LABOR, SERVICE RECEIPTS	34	1 938	11.5	0.1	3610	HARDWARE	26	1 798	6.7	0.4
	COMMODITIES N.E.C.	(X)	7 125	(X)	0.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	7	370	4.6	0.1
	TIRES AND TUBES (SIC 5014)					6230	IRON AND STEEL WIRE, WIRE PRODUCTS	25	594	2.0	0.1
	TOTAL	119	141 328	(X)	100.0	6232	NAILS AND STAPLES	25	594	1.1	0.1
1210	MACHINE SHOP SALES AND LABOR	3	89	2.0	0.1	6240	IRON, STEEL FINISHED PRODUCTS	6	1 041	8.0	0.2
1220	NEW AND REBUILT PARTS, ETC.	32	5 116	10.9	3.6	6430	ALUMINUM SHAPES, FORMS, ETC.	3	1 057	47.2	0.2
1221	MOTOR AND CHASSIS PARTS	13	785	2.8	0.6	6435	OTHER EXTRUDED SHAPES	3	1 057	33.5	0.2
1222	TOOLS AND EQUIPMENT	4	2 572	8.5	1.8	7850	FLOOR COVERINGS	6	722	10.9	0.1
1223	CHEMICALS (ADDITIONAL, ETC.)	3	140	1.7	0.1	8110	LUMBER (ROUGH, DRESSED, FINISHED)	146	235 074	83.7	47.8
1225	SUPPLIES AND ACCESSORIES	22	1 598	3.5	1.1	8111	SOFTWOODS (EXCEPT FLOORING)	128	197 705	43.8	40.2
	COMMODITIES N.E.C.	(X)	21	(X)	(2)	8112	HARDWOODS (EXCEPT FLOORING)	56	36 959	26.0	7.5
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	7	5 740	24.4	4.1	8113	FLOORING	11	410	2.7	0.1
1310	TIRES AND TUBES	113	113 606	80.8	80.4	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	101	198 739	60.4	40.4
1320	RECAPPED TIRES	51	11 271	18.2	8.0	8121	HARDWOOD	61	83 800	23.7	17.0
6500	PETROLEUM PRODUCTS	5	208	5.3	0.1	8122	SOFTWOOD	78	114 939	23.8	23.4
9930	OTHER LABOR, SERVICE RECEIPTS	33	3 936	7.8	2.8	8130	WOOD SHINGLES	25	8 564	30.8	1.7
	COMMODITIES N.E.C.	(X)	1 362	(X)	1.0	8140	WOOD MILLWORK (DOORS, WINDOWS)	53	19 889	28.3	4.0
	FURNITURE (SIC 5021)					8150	METAL MILLWORK (DOORS, ETC.)	33	8 102	18.6	1.6
	TOTAL	189	140 048	(X)	100.0	8160	VENEER, OTHER WOOD PRODUCTS	10	3 597	14.1	0.7
1710	YARD OR PIECE GOODS	4	129	3.5	0.1	8410	INSULATION MATERIALS AND BOARD	20	2 222	8.6	0.5
1714	OTHER YARD GOODS	4	116	1.9	0.1	8420	ROOFING, SIDING EQUIPMENT	25	1 630	6.0	0.3
	COMMODITIES N.E.C.	(X)	13	(X)	(2)	8421	ASPHALT SHINGLES, ROOFING	22	1 426	3.6	0.3
4110	OFFICE MACHINES AND EQUIPMENT	12	726	20.0	0.5		COMMODITIES N.E.C.	(X)	204	(X)	(2)
7610	STATIONERY, OFFICE SUPPLIES	12	743	19.8	0.5	8520	WALLBOARD, HARDBOARD	33	3 058	5.6	0.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	84	45 234	80.2	32.3	8550	PLASTIC BUILDING MATERIALS	7	609	4.5	0.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	126	81 062	81.1	57.9	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	4	2 781	18.7	0.6
7810	CHINA, GLASSWARE, CROCKERY	7	244	3.8	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	12	399	2.7	0.1
7820	HOUSEHOLD LINENS, DOMESTICS	7	785	11.4	0.6		COMMODITIES N.E.C.	(X)	1 781	(X)	0.4
7821	SEDSREADS, COMFORTERS, BLANKETS	7	218	1.8	0.2		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
	COMMODITIES N.E.C.	(X)	567	(X)	0.4		TOTAL	180	202 916	(X)	100.0
7840	CURTAINS, DRAPES	17	1 267	7.7	0.9	1230	AUTOMOTIVE GLASS	3	1 049	17.0	0.5
7850	FLOOR COVERINGS	25	2 910	11.7	2.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	6	332	5.6	0.2
7860	MIRRORS, LAMPS, PICTURE FRAMES	24	2 514	11.8	1.9	3610	HARDWARE	13	781	7.9	0.4
7870	KITCHEN UTENSILS, TOOLS, ETC.	3	339	3.4	0.2	6220	IRON, STEEL PRODUCTS (FLAT)	6	376	8.2	0.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	4	204	5.5	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	37	2 060	4.0	1.0
9930	OTHER LABOR, SERVICE RECEIPTS	15	1 586	10.1	1.1	6430	IRON, STEEL FINISHED PRODUCTS	12	715	8.0	0.4
	COMMODITIES N.E.C.	(X)	2 305	(X)	1.6	7850	ALUMINUM SHAPES, FORMS, ETC.	7	743	3.3	0.4
							FLOOR COVERINGS	4	158	5.7	0.1

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NA Not available.

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TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	3	2 154	35.0	1.1	8612	PROJECTION APPARATUS.	20	927	1.5	0.7
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	10	3 475	11.3	1.7	8613	DEVELOPING, PRINTING EQUIPMENT, . .	35	9 024	12.1	6.9
8111	SOFTWOODS (EXCEPT FLOORING)	8	2 679	6.2	1.3	8614	SENSITIZED, UNEXPOSED PHOTO. FILM	41	20 502	19.7	15.6
	COMMODITIES N.E.C.	(X)	796	(X)	0.4	8615	OTHER PHOTOGRAPHIC GOODS.	49	11 272	10.7	8.6
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	7	1 733	17.3	0.9	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	4	394	14.4	0.3
8130	WOOD SHINGLES.	16	4 897	12.0	2.4	8621	ATHLETIC EQUIPMENT, SUPPLIES. . . .	3	261	6.1	0.2
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	3	175	4.5	0.1		COMMODITIES N.E.C.	(X)	133	(X)	0.1
8150	METAL MILLWORK (DOORS, ETC.). . . .	5	388	7.7	0.2	8660	THEATER, STUDIO EQUIPMENT.	3	192	5.4	0.1
8160	VENEER, OTHER WOOD PRODUCTS. . . .	3	227	6.1	0.1	8610	PRECIOUS STONES (CUT) AND METALS. .	4	220	10.4	0.2
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	50	14 675	49.0	7.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	3	246	6.4	0.2
8220	CONCRETE PRODUCTS, BUILDING STONE. .	31	7 571	38.4	3.7		COMMODITIES N.E.C.	(X)	5 379	(X)	4.1
8230	CEMENT, LIME, PLASTIC, STUCCO. . . .	34	9 412	34.3	4.6		METALS SERVICE CENTERS AND OFFICES (SIC 5051)				
8240	SAND, GRAVEL, CRUSHED STONE.	41	5 518	18.2	2.7		TOTAL	294	1 677 949	(X)	100.0
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	4	518	19.5	0.3						
8310	GLASS (FLAT, BRICK, ETC.).	25	34 406	88.6	17.0	1620	INDUSTRIAL CHEMICALS.	4	4 778	2.0	0.4
8410	INSULATION MATERIALS AND BOARD. . .	31	11 734	22.4	5.8	1710	YARD OR PIECE GOODS.	3	14 334	4.9	1.3
8420	ROOFING, SIOING EQUIPMENT.	46	44 318	64.2	21.8	3610	HAIRWARE.	28	7 916	8.0	0.7
8510	BUILDING AND CONSTRUCTION PAPER. . .	21	647	5.3	0.4	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	16	1 754	2.1	0.2
8520	WALLBOARD, HARDBOARD.	33	9 354	16.6	4.6	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	14	9 886	2.9	0.9
8530	ADHESIVES, MASTICS.	31	1 114	2.5	0.5	4610	OIL WELL, OIL REFINING MACH. EQUIP.	10	3 498	12.2	0.4
8540	STRUCTURAL IRON, STEEL.	8	426	7.2	0.2	4610	INDUSTRIAL VALVES, FITTINGS.	10	1 542	9.2	0.1
8550	PLASTIC BUILDING MATERIALS.	10	1 271	4.7	0.6	4840	ABRASIVES, ABRASIVE MATERIALS. . . .	11	1 637	3.1	0.2
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	6	11 131	70.0	5.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	22	26 964	15.1	2.5
8570	OTHER BUILDING MATERIALS.	38	27 129	57.5	13.4	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	24	33 469	43.1	3.1
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	6	601	12.6	0.3	6211	SHEET BARS, TIN PLATE BARS.	9	31 900	25.6	3.0
	COMMODITIES N.E.C.	(X)	3 628	(X)	1.8	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS, .	5	738	8.3	0.1
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					6214	FORGINGS.	6	592	8.5	0.1
	TOTAL	174	224 403	(X)	100.0		COMMODITIES N.E.C.	(X)	239	(X)	(Z)
1510	PAINTERS' SUPPLIES AND SUPPLIES. . .	3	572	2.1	0.3	6220	IRON, STEEL PRODUCTS (FLAT).	139	265 533	36.2	24.6
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	5	734	12.8	0.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS, .	70	24 535	11.9	2.3
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	3	129	9.8	0.1	6240	IRON, STEEL FINISHED PRODUCTS. . . .	104	111 881	27.8	10.4
1825	OTHER APPAREL, ACCESSORIES.	3	129	6.3	0.1	6241	RAILS, TIE PLATES, RAIL JOINTS. . . .	5	1 785	3.2	0.2
1910	SHOES, OTHER FOOTWEAR.	3	700	17.3	0.3	6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	68	26 490	5.6	2.5
2930	PET FOODS--ALL KINDS.	3	599	10.0	0.3	6243	BARS, COLO-FINISHED.	56	15 892	3.8	1.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3	2 107	8.0	0.9	6244	CONCRETE REINFORCEMENT BARS.	46	12 900	4.6	1.2
5420	SHIP, BOAT, MARINE PROPULSION MACH.	5	901	13.1	0.4	6245	STRUCTURAL SHAPES.	70	49 456	6.8	4.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	3	1 350	26.6	0.6	6246	PILING, BEARING PILES.	8	1 436	2.3	0.1
8610	PHOTOGRAPHIC GOODS.	3	127	6.6	0.1	6248	OTHER FINISHED PRODUCTS.	25	3 784	2.1	0.4
							COMMODITIES N.E.C.	(X)	138	(X)	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	122	162 239	85.0	72.3	6250	CAST IRON SOIL PIPE, TUBING.	3	824	5.9	0.1
8621	ATHLETIC EQUIPMENT, SUPPLIES. . . .	49	20 743	17.2	9.2	6260	IRON, STEEL PIPE, TUBING.	103	115 205	24.1	10.7
8622	ARMS AND AMMUNITION.	24	32 632	30.6	14.5	6261	TUBING (MECHANICAL AND PRESSURE), .	71	45 651	8.4	4.2
8623	BICYCLES.	18	39 964	54.8	17.8	6262	STANDARD STEEL PIPE.	77	69 554	9.9	6.5
8624	CAMPING EQUIPMENT.	18	10 049	10.1	4.5	6270	OTHER CARBON STEEL PRODUCTS.	15	2 277	4.5	0.2
8625	FISHING TACKLE AND EQUIPMENT. . . .	23	23 033	24.4	10.3	6320	ALLOY STEEL.	62	41 068	17.2	3.8
8626	SKI EQUIPMENT, SUPPLIES.	13	5 349	13.6	2.4	6321	BARS, HOT-ROLLED OR COLO-FINISHED	33	22 257	9.0	2.1
8627	OTHER (WATER SPORTS, ARCHERY). . . .	37	30 469	27.5	13.6	6322	TOOL STEEL BARS.	17	7 687	8.7	0.7
8630	TOYS, GAMES, FIREWORKS, ETC.	6	2 198	8.0	1.0	6323	PIPE AND TUBING.	17	6 620	4.3	0.6
8640	BOATS (OUTBOARD, ROW BOATS).	10	1 357	23.5	0.6	6324	PLATE.	16	1 148	0.9	0.1
8650	BILIARDS, POOL, BOWLING EQUIPMENT. .	10	2 135	65.4	1.0	6325	OTHER ALLOY STEEL.	15	3 355	5.1	0.3
8660	THEATER, STUDIO EQUIPMENT.	7	4 424	88.0	2.0		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
8670	OTHER RECREATION, HOBBY GOODS. . . .	38	25 463	95.7	11.3	6330	STAINLESS STEEL.	81	73 136	21.4	6.8
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	7	547	12.5	0.2	6331	PLATES.	31	6 693	2.5	0.6
	COMMODITIES N.E.C.	(X)	18 821	(X)	8.4	6332	STRIP.	13	4 364	7.1	0.4
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					6333	SHEETS.	41	19 281	4.7	1.8
	TOTAL	67	99 464	(X)	100.0	6334	BARS, BAR-SIZE SHAPES.	39	11 398	3.3	1.1
1720	NOTIONS (THREAD, BUTTONS, ETC.). . .	4	2 701	21.4	2.7	6335	OTHER STAINLESS STEEL.	44	31 399	8.9	2.9
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	3	301	4.9	0.3		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
7610	STATIONERY, OFFICE SUPPLIES.	4	1 682	21.3	1.7	6410	COPPER WIRE (ELECTRICAL ONLY). . . .	10	6 209	53.3	0.6
8630	TOYS, GAMES, FIREWORKS, ETC.	65	66 008	88.3	66.5	6420	OTHER COPPER, BRASS MILL PRODUCTS. .	47	26 194	17.1	2.4
8670	OTHER RECREATION, HOBBY GOODS. . . .	4	2 144	62.9	2.2	6430	ALUMINUM SHAPES, FORMS, ETC.	70	68 157	18.8	6.3
8820	JEWELRY, SILVERWARE, TROPHIES. . . .	5	219	3.2	0.2	6431	PLATE (1.250 INCH AND OVER).	39	19 454	6.5	1.8
8821	CLOCKS, WATCHES, WATCH MOVEMENTS, .	4	200	1.7	0.2	6432	SHEET, COIL (1.006 TO 1.249 INCH). . .	40	23 236	5.0	2.2
	COMMODITIES N.E.C.	(X)	19	(X)	(Z)	6433	ROD, BAR, WIRE (ROLLED, EXTRUDED). .	31	8 325	2.9	0.8
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	7	1 590	17.7	1.6	6434	PIPE AND TUBING (INCL. HOLLOW BAR)	27	10 960	3.5	1.0
8920	ADVERTISING SPECIALTIES, CALENDARS. .	3	818	23.9	0.8	6435	OTHER EXTRUDED SHAPES.	26	5 925	2.3	0.5
	COMMODITIES N.E.C.	(X)	4 001	(X)	4.0		COMMODITIES N.E.C.	(X)	257	(X)	(Z)
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					6440	NONFERROUS METALS, MINERALS, ORES. .	40	90 476	19.7	8.4
	TOTAL	87	131 085	(X)	100.0	6510	GASOLINE, KEROSENE.	5	11 714	3.8	1.1
8610	PHOTOGRAPHIC GOODS.	87	124 654	95.1	95.1	6620	UNPREPARED IRON AND STEEL SCRAP. . .	5	2 487	23.6	0.2
8611	CAMERAS, PARTS, ACCESSORIES.	69	82 929	40.9	63.3	8570	OTHER BUILDING MATERIALS.	7	5 882	10.7	0.5
						9760	MISCELLANEOUS LINES.	17	12 813	16.1	1.2
						9910	RECEIPTS FROM PROCESSING.	10	1 796	4.7	0.2
						9930	OTHER LABOR, SERVICE RECEIPTS. . . .	11	1 210	5.4	0.1
							COMMODITIES N.E.C.	(X)	110 274	(X)	10.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA—Continued¹

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
COAL AND OTHER MINERALS AND ORES (SIC 5052) ²						HARDWARE (SIC 5072)					
TOTAL		12	11 023	(X)	100.0	TOTAL		237	293 518	(X)	100.0
ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)						1220	NEW AND REBUILT PARTS, ETC.	7	2 271	4.1	0.8
TOTAL		302	394 108	(X)	100.0	1510	PAINTERS' SUPPLIES AND SUPPLIES	20	6 694	10.6	2.3
3310	ELECTRICAL WIRING SUPPLIES,	284	337 501	90.8	85.6	1620	INDUSTRIAL CHEMICALS,	3	225	4.1	0.1
3320	TELEPHONE AND SIGNAL EQUIPMENT,	30	21 045	24.9	5.3	3310	ELECTRICAL WIRING SUPPLIES,	22	4 975	7.4	1.7
3420	MAJOR APPLIANCES, TV SETS, ETC.	11	4 276	24.6	1.1	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3	752	1.7	0.3
3423	TV SETS	5	3 166	16.5	0.8	3420	MAJOR APPLIANCES, TV SETS, ETC.	5	2 480	5.6	0.8
COMMODITIES N.E.C.		(X)	1 110	(X)	0.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES,	7	5 502	7.8	1.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES,	11	16 058	33.3	4.1	3440	ROOM AIR CONDITIONERS	3	395	0.9	0.1
3440	ROOM AIR CONDITIONERS	11	301	1.8	0.1	3610	HARDWARE,	237	216 759	73.8	73.8
3510	ELECTRONIC TUBES, PARTS, ETC.	10	2 672	12.9	0.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	20	6 430	8.7	2.2
3511	ELECTRONIC TUBES,	5	253	0.9	0.1	4150	CHINA, GLASSWARE (COMMERCIAL)	3	1 659	3.7	0.6
3515	INTERCOMMUNICATIONS EQUIPMENT	3	1 913	20.7	0.5	4310	GARDEN MACHINERY, EQUIPMENT, ETC.,	12	2 727	5.2	0.9
COMMODITIES N.E.C.		(X)	706	(X)	0.2	4420	GENERAL PURPOSE INDUSTRIAL MACH.,	7	530	3.6	0.2
3610	HARDWARE,	7	982	9.8	0.2	4840	ABRASIVES, ABRASIVE MATERIALS	19	1 250	3.5	0.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	10	965	6.2	0.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	14	530	1.7	0.2
3720	RESIDENTIAL ELEC. SPACE HEATING	12	354	1.7	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	16	2 565	9.1	0.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	13	2 439	11.4	0.6	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	4	641	4.0	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	10	1 394	4.9	0.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	21	3 696	5.4	1.3
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	619	19.7	0.2	6240	IRON, STEEL FINISHED PRODUCTS	4	313	2.4	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	12	547	10.9	0.1	6260	IRON, STEEL PIPE, TUBING,	13	1 494	2.5	0.5
COMMODITIES N.E.C.		(X)	4 555	(X)	1.2	6262	STANDARD STEEL PIPE	13	1 360	1.5	0.5
ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)						COMMODITIES N.E.C.		(X)	134	(X)	(Z)
TOTAL		134	517 617	(X)	100.0	7670	KITCHEN UTENSILS, TOOLS, ETC.	6	1 965	3.8	0.7
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS,	3	1 435	5.1	0.3	8150	METAL MILLWORK (DOORS, ETC.),	3	152	7.4	0.1
3310	ELECTRICAL WIRING SUPPLIES,	9	668	7.8	0.1	8420	ROOFING, SLOING EQUIPMENT	5	669	1.5	0.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	36	152 320	50.6	29.4	8570	OTHER BUILDING MATERIALS,	5	448	4.8	0.2
3420	MAJOR APPLIANCES, TV SETS, ETC.,	96	247 482	73.5	47.8	8620	SPORTING, ATHLETIC GOODS, BICYCLES,	10	11 744	15.1	4.0
3430	ELECTRIC HOUSEWARES AND SUPPLIES,	34	40 755	58.0	7.9	9760	MISCELLANEOUS LINES	4	801	19.8	0.3
3440	ROOM AIR CONDITIONERS	20	4 356	5.8	0.8	9930	OTHER LABOR, SERVICE RECEIPTS	9	248	2.0	0.1
3510	ELECTRONIC TUBES, PARTS, ETC.	18	24 902	16.1	4.8	COMMODITIES N.E.C.		(X)	15 603	(X)	5.3
3511	ELECTRONIC TUBES,	10	572	0.4	0.1	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					
3512	TRANSISTORS AND/OR SEMICONDUCTORS	5	9 186	8.5	1.8	TOTAL		186	185 442	(X)	100.0
3513	ELECTRONIC PARTS,	10	1 392	0.9	0.3	3310	ELECTRICAL WIRING SUPPLIES,	13	1 376	13.2	0.7
3514	ACCESSORIES, TESTING EQUIPMENT,	6	13 739	6.8	2.7	3420	MAJOR APPLIANCES, TV SETS, ETC.,	13	1 473	11.1	0.8
COMMODITIES N.E.C.		(X)	13	(X)	(Z)	3430	ELECTRIC HOUSEWARES AND SUPPLIES,	9	659	5.5	0.4
3610	HARDWARE,	6	1 662	5.3	0.3	3440	ROOM AIR CONDITIONERS	10	182	1.5	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	6	2 225	3.6	0.4	3610	HARDWARE,	39	4 624	12.1	2.5
3820	PARTS, SUPPLIES, AND ACCESSORIES,	15	1 135	1.9	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	68	5 126	7.6	2.8
4130	COMMERCIAL KITCHEN EQUIPMENT,	6	8 532	15.3	1.6	3720	RESIDENTIAL ELEC. SPACE HEATING	5	158	6.2	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES,	3	1 472	4.1	0.3	3730	HYDRONICS EQUIPMENT, SUPPLIES	31	4 027	11.7	2.2
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.,	5	410	6.1	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	181	146 143	79.6	78.8
8610	PHOTOGRAPHIC GOODS,	8	1 079	2.4	0.2	3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	15	832	4.9	0.4
8611	CAMERAS, PARTS, ACCESSORIES	8	1 079	1.3	0.2	3820	PARTS, SUPPLIES, AND ACCESSORIES,	5	109	4.0	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES,	10	3 363	6.6	0.6	4610	INDUSTRIAL VALVES, FITTINGS	25	2 676	10.0	1.4
8630	TOYS, GAMES, FIREWORKS, ETC.,	5	1 615	5.3	0.3	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	3	391	9.6	0.2
8820	JEWELRY, SILVERWARE, TROPHIES	9	1 605	5.1	0.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	3	355	13.0	0.2
9760	MISCELLANEOUS LINES	7	490	6.9	0.1	6250	CAST IRON SOIL PIPE, TUBING	45	3 167	7.1	1.7
9930	OTHER LABOR, SERVICE RECEIPTS	8	7 560	12.4	1.5	6260	IRON, STEEL PIPE, TUBING,	67	12 438	16.1	6.7
COMMODITIES N.E.C.		(X)	14 751	(X)	2.8	6420	OTHER COPPER, BRASS MILL PRODUCTS	3	326	11.3	0.2
ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						6422	TUBULAR PRODUCTS (PIPES, TUBES)	3	326	6.0	0.2
TOTAL		257	260 236	(X)	100.0	8570	OTHER BUILDING MATERIALS,	7	517	5.1	0.3
3310	ELECTRICAL WIRING SUPPLIES,	23	486	4.8	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	3	115	16.1	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	22	1 159	4.9	0.4	COMMODITIES N.E.C.		(X)	748	(X)	0.4
3420	MAJOR APPLIANCES, TV SETS, ETC.,	20	1 412	6.1	0.5	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)					
3510	ELECTRONIC TUBES, PARTS, ETC.	257	252 356	97.0	97.0	TOTAL		81	58 837	(X)	100.0
3610	HARDWARE,	3	1 733	28.0	0.7	1510	PAINTERS' SUPPLIES AND SUPPLIES	3	75	1.0	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	697	14.4	0.3	3440	ROOM AIR CONDITIONERS	15	794	4.6	1.2
9930	OTHER LABOR, SERVICE RECEIPTS	21	2 233	24.7	0.9	3610	HARDWARE,	4	119	1.6	0.2
COMMODITIES N.E.C.		(X)	160	(X)	0.1	3614	HAND TOOLS (INCL. POWER), CUTLERY COMMODITIES N.E.C.	4	112	0.8	0.2
								(X)	7	(X)	(Z)
						3710	WARM-AIR HEATING, COOLING EQUIPMENT	46	26 886	56.4	39.1
						3711	WARM-AIR FURNACES (ALL FUELS)	26	5 082	9.5	7.4
						3712	CENTRAL HEATING, COOLING UNITS,	30	9 724	15.9	14.1
						3713	RADIATORS, REGISTER, ETC.,	33	7 712	12.4	11.2
						3714	ROOM SPACE HEATING (EXC. ELECTRIC)	16	970	3.0	1.4
						3715	OTHER SPACE HEATING EQUIPMENT	17	3 398	11.6	4.4

Standard Notes: — Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3730	HYDRONICS EQUIPMENT, SUPPLIES	4	66	5.1	0.1	4325	IRRIGATION EQUIPMENT.	11	32 040	69.1	43.5
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8	967	8.3	1.4	4326	LIGHT INDUSTRIAL EQUIPMENT. . . .	6	2 721	14.3	3.7
3741	PIPE FITTINGS, VALVES	5	218	1.3	0.3	4327	MISC. FARM MACHINERY, EQUIPMENT	11	2 148	9.0	2.9
3742	PLUMBING FIXTURES	6	326	1.6	0.5	8740	FERTILIZER, FERTILIZER MATERIALS .	3	188	13.2	0.3
3743	DRAINAGE SYSTEMS.	5	234	1.5	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	13	1 399	13.1	1.9
3744	OTHER PLUMBING EQUIP., SUPPLIES .	4	189	1.9	0.3		COMMODITIES N.E.C..	(X)	5 962	(X)	8.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	48	16 429	34.7	23.9		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3811	RES. AND SMALL COM. (UNDER 5 HP)	36	6 764	10.7	9.8		TOTAL	466	371 233	(X)	100.0
3812	RES. AND COM. (5 TO 20 HP) . . .	31	2 367	4.0	3.4						
3813	INDUS. AND LARGE COM. (OVER 20 HP)	22	7 298	17.0	10.6						
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	44	17 000	38.9	24.7	1220	NEW AND REBUILT PARTS, ETC.	6	638	7.2	0.2
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	21	3 779	20.1	5.5	1620	INDUSTRIAL CHEMICALS.	6	4 045	6.5	1.1
3916	OTHER REFRIGERATION EQUIPMENT . .	19	3 710	11.7	5.4	4120	INDICATING, RECORDING INSTRUMENTS	3	1 386	72.1	0.4
	COMMODITIES N.E.C..	(X)	69	(X)	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP.	15	1 394	11.1	0.4
4610	INDUSTRIAL VALVES, FITTINGS	3	46	1.1	0.1	4410	FOOD PROCESSING MACHINERY, EQUIP.	34	11 133	67.1	3.0
6260	IRON, STEEL PIPE, TUBING.	3	421	5.7	0.6	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	138	113 354	76.7	30.5
6262	STANDARD STEEL PIPE	3	415	3.0	0.6	4430	METALWORKING MACHINERY.	125	66 961	86.1	18.0
	COMMODITIES N.E.C..	(X)	6	(X)	-	4431	NEW MACHINE TOOLS	99	51 179	42.9	13.8
9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	1 110	33.9	1.6	4432	MISCELLANEOUS METALWORKING EQUIP.	69	15 782	23.4	4.3
	COMMODITIES N.E.C..	(X)	1 145	(X)	1.7	4440	MATERIALS HANDLING EQUIPMENT. . . .	96	68 827	85.5	18.5
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					4450	OIL WELL, OIL REFINING MACH. EQUIP.	29	22 970	66.7	6.2
	TOTAL	33	28 078	(X)	100.0	4460	PRINTING TRADES MACHINERY, EQUIP. .	19	8 767	78.0	2.4
3440	ROOM AIR CONDITIONERS	4	38	2.7	0.1	4470	OTHER SPECIAL INDUSTRY MACHINERY.	46	19 889	60.8	5.4
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4	53	4.2	0.2	4480	USED OR REBUILT MACHINERY, EQUIP. .	68	10 312	30.5	2.8
3820	PARTS, SUPPLIES, AND ACCESSORIES.	8	3 064	46.2	10.9	4510	BEARINGS, POWER, TRANSMISSION . . .	9	900	14.2	0.2
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	32	16 576	69.2	59.0	4511	BALL, ROLLER BEARINGS	9	323	4.5	0.2
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	5	64	4.0	0.2		COMMODITIES N.E.C..	(X)	77	(X)	(2)
4180	STORE, RESTAURANT FIXTURES, EQUIP..	5	120	7.0	0.4	4610	INDUSTRIAL VALVES, FITTINGS	8	939	19.5	0.3
9930	OTHER LABOR, SERVICE RECEIPTS . . .	9	6 790	42.4	24.2	4710	WELDING EQUIPMENT, SUPPLIES	11	389	3.6	0.1
	COMMODITIES N.E.C..	(X)	1 373	(X)	4.9	4713	RESISTANCE WELDING SUPPLIES	3	232	3.5	0.1
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²						COMMODITIES N.E.C..	(X)	157	(X)	(2)
	TOTAL	309	199 718	(X)	100.0	4840	ABRASIVES, ABRASIVE MATERIALS . . .	19	1 596	11.0	0.4
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					4860	MECHANICAL RUBBER GOODS	7	328	3.2	0.1
	TOTAL	73	127 292	(X)	100.0	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	11	3 292	27.5	0.9
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	3	480	16.5	0.4	6260	IRON, STEEL PIPE, TUBING.	10	9 389	36.4	2.5
4210	CONSTRUCTION, MINING, LOGGING SUP..	73	103 955	81.7	81.7	6620	UNPREPARED IRON AND STEEL SCRAP . .	3	297	18.7	0.1
4211	CRAWLER TRACTORS.	37	30 577	21.1	24.0	9760	MISCELLANEOUS LINES	6	906	20.0	0.2
4212	SELF-PROPELLED SCRAPERS	17	8 070	7.5	6.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	46	9 023	19.2	2.4
4213	TRACTOR SHOVEL LOADERS.	15	3 074	3.6	2.4		COMMODITIES N.E.C..	(X)	14 498	(X)	3.9
4214	PARTS AND ATTACHMENTS	38	25 219	17.6	19.8		INDUSTRIAL SUPPLIES (SIC 5085)				
4215	POWER CRANES, DRAGLINES, AND PARTS	20	11 334	17.2	8.9		TOTAL	439	379 322	(X)	100.0
4216	BITUMINOUS MIXERS, PAVERS, ETC. .	4	644	6.1	0.5	1220	NEW AND REBUILT PARTS, ETC. . . .	7	889	16.8	0.2
4217	CONCRETE MIXERS, PAVERS, ETC. . .	7	8 897	34.8	7.0	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	22	4 691	13.5	1.2
4218	GRADERS, ROLLERS (OFF-HIGHWAY) . .	17	4 375	4.7	3.4	1620	INDUSTRIAL CHEMICALS.	4	706	10.7	0.2
4219	OTHER CONSTR., MIN., LOG., EQUIP.	29	11 765	12.9	9.2	3310	ELECTRICAL WIRING SUPPLIES.	15	3 974	19.0	1.0
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	11	4 929	13.3	3.9	3311	INT. WIRING, CONSTR. MATERIALS. . .	15	3 086	10.5	0.8
4421	ENGINES (INCL. INTERNAL COMBUST.)	3	3 322	7.6	2.6	3314	ELECTRIC LAMPS.	3	683	7.3	0.2
4422	COMPRESSORS, PUMPS.	7	637	3.3	0.5		COMMODITIES N.E.C..	(X)	205	(X)	0.1
4423	CRUSHING MACHINERY AND EQUIPMENT.	4	937	6.2	0.7	3610	HARDWARE.	16	2 971	16.8	0.8
	COMMODITIES N.E.C..	(X)	33	(X)	(2)	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	22	2 813	10.6	0.7
4440	MATERIALS HANDLING EQUIPMENT. . . .	8	801	5.4	0.6	4210	CONSTRUCTION, MINING, LOGGING SUP..	3	272	3.6	0.1
4480	USED OR REBUILT MACHINERY, EQUIP. .	20	9 192	16.1	7.2	4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	26	2 205	5.5	0.6
4481	USED CONSTRUCTION EQUIPMENT . . .	19	9 096	9.4	7.1	4422	COMPRESSORS, PUMPS.	16	322	0.9	0.1
	COMMODITIES N.E.C..	(X)	96	(X)	0.1	4425	OTHER GENERAL INDUSTRIAL MACH.. .	12	1 619	3.1	0.4
9930	OTHER LABOR, SERVICE RECEIPTS . . .	22	6 381	11.2	5.0		COMMODITIES N.E.C..	(X)	264	(X)	0.1
	COMMODITIES N.E.C..	(X)	1 554	(X)	1.2	4430	METALWORKING MACHINERY.	22	2 035	6.0	0.5
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)					4431	NEW MACHINE TOOLS	8	444	2.1	0.1
	TOTAL	59	73 689	(X)	100.0	4432	MISCELLANEOUS METALWORKING EQUIP.	20	1 591	2.6	0.4
3610	HARDWARE.	4	753	15.7	1.0	4440	MATERIALS HANDLING EQUIPMENT. . . .	10	1 024	8.6	0.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	34	13 647	62.0	18.5	4443	CRANES, DERRICKS, HOISTS, ETC.. .	4	282	3.7	0.1
4320	FARM, DAIRY MACHINERY, PARTS. . . .	32	51 740	91.0	70.2	4445	OTHER MATERIALS-HANDLING EQUIP. .	9	572	3.0	0.2
4321	TRACTORS, EQUIPMENT (FARM)	16	9 445	22.6	12.8		COMMODITIES N.E.C..	(X)	170	(X)	(2)
4322	HARVESTING MACHINERY, EQUIPMENT .	8	2 317	9.8	3.1	4460	PRINTING TRADES MACHINERY, EQUIP. .	5	1 027	27.5	0.3
4323	LAND PREPARATION MACHINERY, ETC..	6	1 397	6.4	1.9	4470	OTHER SPECIAL INDUSTRY MACHINERY.	6	3 203	29.6	0.8
4324	DAIRY FARM, BARN EQUIPMENT.	4	1 672	20.8	2.3	4480	USED OR REBUILT MACHINERY, EQUIP. .	7	569	2.6	0.2
						4510	BEARINGS, POWER, TRANSMISSION . . .	101	51 694	56.7	13.6
						4511	BALL, ROLLER BEARINGS	84	28 164	21.3	7.4
						4512	OTHER POWER TRANSMISSION EQUIP. .	69	23 530	18.9	6.2
						4610	INDUSTRIAL VALVES, FITTINGS	88	57 227	52.6	15.1
						4710	WELDING EQUIPMENT, SUPPLIES	73	50 585	70.9	8.1
						4711	GAS-WELDING SUPPLIES, EQUIPMENT .	68	20 943	28.9	5.5
						4712	ARC-WELDING SUPPLIES, EQUIPMENT .	56	8 666	15.6	2.3
						4713	RESISTANCE WELDING SUPPLIES	22	976	5.0	0.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
4810	RECONDITIONED DRUMS AND BARRELS	11	4 726	99.2	1.2	5430	AIRCRAFT, AVIATION PARTS,	224	141 378	97.7	82.7
4820	BOTTLING SUPPLIES	9	13 224	99.6	3.5	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	91	65 020	43.4	38.0
4830	PRINTING, DUPLICATING INKS,	13	6 914	71.3	1.8	5432	AVIATION PARTS, SUPPLIED, EQUIP..	166	76 358	43.5	44.7
4840	ABRASIVES, ABRASIVE MATERIALS	56	14 211	22.8	3.7						
4850	INDUSTRIAL LEATHER, BELTING, ETC..	12	1 062	6.4	0.3	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	10	3 279	34.4	1.9
4860	MECHANICAL RUBBER GOODS	59	18 253	25.7	4.8	8640	BOATS (OUTBOARD, ROW BOATS)	5	1 283	25.9	0.8
4870	ROPE, CORDAGE, TAINE (NOT WIRE) . .	18	5 348	31.5	1.4	9760	MISCELLANEOUS LINES	3	92	23.7	0.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	169	126 148	69.3	33.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	9	1 016	6.0	0.6
7420	SHIP, BOAT, MARINE PROPULSION MACH.	3	535	28.7	0.1		COMMODITIES N.E.C.	(X)	1 053	(X)	0.6
6220	IRON, STEEL PRODUCTS (FLAT)	7	494	5.0	0.1						
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	13	2 699	20.1	0.7						
							SCRAP, WASTE MATERIALS (SIC 5093)				
6240	IRON, STEEL FINISHED PRODUCTS . . .	6	396	3.3	0.1		TOTAL	289	234 965	(X)	100.0
6260	IRON, STEEL PIPE, TUBING	23	7 050	16.3	1.9						
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	4	287	3.4	0.1	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	14	153	6.2	0.1
9220	BARRELS, BOXES, BOX SHOOKS, ETC..	6	1 305	99.6	0.3	4480	USED OR REBUILT MACHINERY, EQUIP..	7	1 532	9.4	0.7
9760	MISCELLANEOUS LINES	4	1 167	33.6	0.3	6220	IRON, STEEL PRODUCTS (FLAT)	21	1 657	9.9	0.7
9930	OTHER LABOR, SERVICE RECEIPTS . . .	24	776	4.2	0.2	6610	PREPARED IRON AND STEEL SCRAP . . .	104	70 100	58.0	29.8
	COMMODITIES N.E.C.	(X)	8 842	(X)	2.3	6620	UNPREPARED IRON AND STEEL SCRAP . .	106	10 269	16.7	4.4
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					6630	ALLOY STEEL SCRAP	77	5 737	5.3	2.4
	TOTAL	291	215 171	(X)	100.0	6640	NICKEL ALLOY	37	5 683	7.7	2.4
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	5	818	17.0	0.4	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	11	317	2.1	0.1
1450	DRUGGISTS' SUPPLIES	3	235	7.3	0.1	6660	SPECIAL METALS (TITANIUM, ETC.) . .	26	4 190	6.9	1.8
						6710	WASTE RAGS, TEXTILE WASTE	19	5 194	48.4	2.2
5110	DENTAL EQUIPMENT, SUPPLIES,	62	30 642	89.2	14.2	6720	WIPING CLOTHS	19	6 694	62.2	2.9
5111	TEETH	39	1 953	5.1	0.9	6730	WASTE PAPER	39	24 975	93.2	10.6
5112	DENTAL GOLD	36	1 525	3.9	0.7	6740	ZINC SCRAP	45	2 843	3.0	1.2
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . .	48	15 381	28.7	7.1	6750	ALUMINUM SCRAP	117	22 680	20.3	9.7
5114	SUNDRY MERCHANDISE	45	11 783	30.5	5.5	6760	SCRAP COPPER, COPPER BASE ALLOY . .	123	40 334	30.4	17.2
5120	SCHOOL EQUIPMENT, SUPPLIES,	33	30 993	88.1	14.4	6770	SCRAP LEAD	58	1 989	3.0	0.8
5130	CHURCH EQUIPMENT, SUPPLIES,	3	1 522	100.0	0.7	6780	OTHER NONFERROUS METALLIC SCRAP . .	74	27 859	29.9	11.9
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	88	64 711	91.4	39.4	6790	OTHER WASTE MATERIALS, SCRAP . . .	5	176	25.0	0.1
5150	OPHTHALMIC PRODUCTS	74	26 735	91.9	12.4	9930	OTHER LABOR, SERVICE RECEIPTS . . .	11	881	2.8	0.4
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	21	11 370	50.8	5.3		COMMODITIES N.E.C.	(X)	1 502	(X)	0.6
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	35	20 874	76.9	9.7		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)				
							TOTAL	207	146 069	(X)	100.0
5220	CUSTODIAL, JANITORIAL SUPPLIES, . . .	3	171	11.0	0.1	3610	HARDWARE	3	670	22.7	0.5
5222	CLEANING CHEMICALS, SUPPLIES, . . .	3	171	5.9	0.1	8610	PRECIOUS STONES (CUT) AND METALS . .	107	58 712	67.1	40.2
5330	OTHER SERVICE BUSINESS EQUIPMENT . .	3	200	9.2	0.1	8620	JEWELRY, SILVERWARE, TROPHIES . . .	129	76 480	71.1	52.4
7610	STATIONERY, OFFICE SUPPLIES	4	465	9.9	0.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC..	7	986	16.9	0.6
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	7	1 002	10.6	0.5		COMMODITIES N.E.C.	(X)	9 321	(X)	6.4
9930	OTHER LABOR, SERVICE RECEIPTS . . .	20	676	2.8	0.3		DURABLE GOODS, N.E.C. (SIC 5099) ²				
	COMMODITIES N.E.C.	(X)	4 757	(X)	2.2		TOTAL	191	169 546	(X)	100.0
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)						PRINTING AND WRITING PAPER (SIC 5111)				
	TOTAL	228	100 525	(X)	100.0		TOTAL	47	231 081	(X)	100.0
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	16	981	20.2	1.0	5220	CUSTODIAL, JANITORIAL SUPPLIES, . . .	3	4 531	5.0	2.0
1610	SOAPS AND DETERGENTS	8	542	6.1	0.5	7410	PRINTING, WRITING PAPER	46	131 658	67.4	57.0
1620	INDUSTRIAL CHEMICALS	3	277	22.5	0.3	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	5	37 270	54.4	16.1
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	7	154	6.4	0.2	7510	PERSONAL SERVICE PAPERS	7	8 383	7.1	3.6
5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	66	25 697	93.4	25.6	7520	INDUSTRIAL PAPERS	8	15 991	11.7	6.9
5220	CUSTODIAL, JANITORIAL SUPPLIES, . . .	56	21 732	95.4	21.6	7540	PAPERBOARD, BOXBOARD	3	2 946	3.0	1.3
5221	MACHINES AND EQUIPMENT	48	5 569	14.3	5.5	7610	STATIONERY, OFFICE SUPPLIES	12	14 334	12.9	6.2
5222	CLEANING CHEMICALS, SUPPLIES, . . .	51	16 163	42.1	16.1		COMMODITIES N.E.C.	(X)	15 968	(X)	6.9
5230	LAUNDRY, DRY-CLEANING MACHINES, . .	37	20 439	97.8	20.3		STATIONERY SUPPLIES (SIC 5112)				
5231	COIN-OPERATED MACHINES, EQUIPMENT	19	6 971	44.4	6.9		TOTAL	215	139 434	(X)	100.0
5232	ALL OTHER COML. LAUNDRY EQUIPMENT	17	4 965	39.6	4.9	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	3	281	2.2	0.2
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	17	6 503	46.6	8.5	4110	OFFICE MACHINES AND EQUIPMENT . . .	40	1 626	8.6	1.2
5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	15	4 440	92.3	4.4	4830	PRINTING, DUPLICATING INKS,	5	142	11.7	0.1
5320	MUNICIPALITY SUPPLIES, EQUIPMENT . .	9	8 249	85.0	8.2	5120	SCHOOL EQUIPMENT, SUPPLIES,	20	5 051	16.9	3.6
5330	OTHER SERVICE BUSINESS EQUIPMENT . .	17	9 940	93.8	6.9	7410	PRINTING, WRITING PAPER	45	2 995	11.5	2.1
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	3	393	100.0	0.4	7510	PERSONAL SERVICE PAPERS	8	285	2.5	0.2
5350	SHOE REPAIR AND RESOLE MATERIALS . .	7	2 457	76.9	2.4	7530	SHIPPING ROOM SUPPLIES	15	516	3.5	0.4
7510	PERSONAL SERVICE PAPERS	12	2 795	25.4	2.8	7540	PAPERBOARD, BOXBOARD	5	79	12.9	0.1
7520	INDUSTRIAL PAPERS	3	75	12.4	0.1	7610	STATIONERY, OFFICE SUPPLIES	215	108 046	77.5	77.5
9620	WIGS, SWITCHES, TOUPEES, ETC..	20	250	4.8	0.2	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	57	7 274	12.3	5.2
9930	OTHER LABOR, SERVICE RECEIPTS . . .	7	398	23.9	0.4						
	COMMODITIES N.E.C.	(X)	2 701	(X)	2.7						
	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)					7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	776	6.1	0.6
	TOTAL	259	170 937	(X)	100.0	8530	ADHESIVES, MASTICS,	4	429	21.5	0.3
1220	NEW AND REBUILT PARTS, ETC.	4	656	10.0	0.4	8630	TOYS, GAMES, FIREWORKS, ETC..	7	1 373	10.2	1.0
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	4	172	7.2	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	13	778	5.6	0.6
3610	HARDWARE	6	527	10.5	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC..	16	1 656	6.0	1.2
5410	RAILROAD TRANSPORTATION EQUIPMENT .	3	1 875	49.7	1.1	9760	MISCELLANEOUS LINES	3	229	11.4	0.2
5420	SHIP, BOAT, MARINE PROPULSION MACH.	30	19 606	82.6	11.5	9930	OTHER LABOR, SERVICE RECEIPTS . . .	12	1 076	10.2	0.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹	
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)					1712	RAYON, NYLON, ETC.	3		4.9	0.7	
							COMMODITIES N.E.C.	(X)		(X)	(Z)	
	TOTAL	136	155 411	(X)	100.0	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	52		94.6	79.0	
1610	SOAPS AND DETERGENTS.	11	1 203	9.2	0.8	1730	KNIT FABRICS, KNITTING YARNS, ETC..	9	(D)	51.5	14.4	
1620	INDUSTRIAL CHEMICALS.	5	419	8.9	0.3	1731	KNIT FABRICS.	6		51.3	13.9	
2960	FOODS, N.E.C.	3	367	21.8	0.2	1733	OTHER DRY GOODS	3		0.6	0.5	
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	26	888	3.9	0.6		COMMODITIES N.E.C.	(X)		(X)	(Z)	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	2 159	12.9	1.4		COMMODITIES N.E.C.	(X)		(X)	4.2	
5120	SCHOOL EQUIPMENT, SUPPLIES.	5	521	6.5	0.3							
5220	CUSTOMER, JANITORIAL SUPPLIES. . . .	31	6 755	13.7	4.3		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)					
7410	PRINTING, WRITING PAPER	20	4 381	13.9	2.8		TOTAL	123	172 393	(X)	100.0	
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	10	587	3.4	0.4							
7510	PERSONAL SERVICE PAPERS	67	37 645	41.4	24.2		1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	123	165 384	95.9	95.9
7520	INDUSTRIAL PAPERS	96	74 184	60.8	47.7		1811	WORK CLOTHING, WORK GLOVES. . . .	31	6 893	19.0	4.0
7530	SHIPPING ROOM SUPPLIES.	37	4 879	12.9	3.1		1812	SUITS, COATS, TROUSERS, OVERCOATS	34	71 333	40.8	41.4
7540	PAPERBOARD, BOXBOARD.	31	12 564	44.6	8.1		1813	SHIRTS (DRESS AND SPORT).	39	45 187	34.4	26.2
7610	STATIONERY, OFFICE SUPPLIES	14	2 376	14.9	1.5		1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	27	15 049	19.4	8.7
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	4	268	9.3	0.2		1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	43	19 346	25.2	11.2
8530	ADHESIVES, MASTICS.	5	134	6.8	0.1		1816	OTHER CLOTHING, FURNISHINGS . . .	37	7 576	17.0	4.4
9760	MISCELLANEOUS LINES	4	428	10.7	0.3		1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	24	3 726	19.5	2.2
	COMMODITIES N.E.C.	(X)	5 650	(X)	3.6		1910	SHOES, OTHER FOOTWEAR	8	567	12.2	0.3
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)						8020	SPORTING, ATHLETIC GOODS, BICYCLES.	4	249	14.1	0.1
	TOTAL	220	419 969	(X)	100.0			COMMODITIES N.E.C.	(X)	2 467	(X)	1.4
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	99	149 548	68.9	35.6			WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137) ²				
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	80	103 030	45.6	24.5			TOTAL	192	198 461	(X)	100.0
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	135	112 073	36.2	26.7			FOOTWEAR (SIC 5139)				
1450	DRUGGISTS' SUPPLIES	39	22 307	18.7	5.3			TOTAL	44		(X)	100.0
1610	SOAPS AND DETERGENTS.	10	273	5.9	0.1		1610	MEN'S, BOYS' CLOTHING, FURNISHINGS.	4		6.4	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	13	1 087	7.2	0.3		1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	3		2.5	0.1
2410	CONFECTIONERY	3	4 230	16.4	1.0			COMMODITIES N.E.C.	(X)		(X)	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	12	8 600	15.1	2.0		1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	3		48.2	5.2
3610	HARDWARE.	3	288	9.6	0.1		1825	OTHER APPAREL, ACCESSORIES.	3		13.0	2.6
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	9	428	9.7	0.1			COMMODITIES N.E.C.	(X)		(X)	2.6
5350	SHOE REPAIR AND RESOLE MATERIALS. .	3	463	8.1	0.1		1910	SHOES, OTHER FOOTWEAR	44		54.5	94.5
7410	PRINTING, WRITING PAPER	7	380	11.1	0.1		1911	MEN'S, BOYS' SHOES.	20		30.8	18.7
7610	STATIONERY, OFFICE SUPPLIES	15	527	4.4	0.1		1912	WOMEN'S, MISSES' SHOES.	30		44.5	65.6
7611	STATIONERY.	9	250	1.8	0.1		1913	CHILDREN'S, INFANTS' SHOES.	12		4.6	2.0
	COMMODITIES N.E.C.	(X)	277	(X)	0.1		1914	OTHER FOOTWEAR (SLIPPERS, ETC.) .	17		21.4	8.3
7870	KITCHEN UTENSILS, TOOLS, ETC.	7	8 779	25.7	2.1			COMMODITIES N.E.C.	(X)		(X)	0.2
8610	PHOTOGRAPHIC GOODS.	5	598	3.6	0.1			GROCERIES, GENERAL LINE (SIC 5141)				
8630	TOYS, GAMES, FIREWORKS, ETC.	11	481	1.8	0.1			TOTAL	125	610 845	(X)	100.0
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	7	1 014	9.0	0.2		1420	HEALTH PRODUCTS (NONPRESCRIPTION)	20	1 473	1.0	0.2
9760	MISCELLANEOUS LINES	5	231	2.8	0.1		1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	24	4 587	2.5	0.8
	COMMODITIES N.E.C.	(X)	5 632	(X)	1.3		1610	SOAPS AND DETERGENTS.	65	11 395	3.9	1.9
	PIECE GOODS (SIC 5133)						1620	INDUSTRIAL CHEMICALS.	10	872	1.0	0.1
	TOTAL	166	249 144	(X)	100.0		2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	66	30 570	11.5	5.0
1710	YARN OR PIECE GOODS	186	230 576	92.5	92.5		2210	BUTTER AND CHEESE	36	2 358	1.6	0.4
1711	COTTON FABRICS.	135	85 287	26.5	34.2		2220	ICE CREAM, ICES	18	1 653	1.6	0.3
1712	RAYON, NYLON, ETC.	156	131 134	38.0	52.6		2230	MILK, CREAM (FLUID)	16	2 250	6.1	0.4
1713	WOOL FABRICS.	44	4 227	7.5	1.7		2240	OTHER DAIRY PRODUCTS.	20	484	1.7	0.1
1714	OTHER YARN GOODS.	53	9 927	11.2	4.0		2310	EGGS.	15	456	2.0	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		2320	POULTRY	18	9 274	3.9	1.5
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	5	971	22.0	0.4		2410	CONFECTIONERY	90	23 214	6.6	3.8
1730	KNIT FABRICS, KNITTING YARNS, ETC..	13	7 009	31.8	2.8		2411	CANDY (ALL KINDS)	63	11 967	2.4	2.0
1731	KNIT FABRICS.	13	6 926	18.6	2.8		2412	CHEWING GUM	39	3 583	1.2	0.6
	COMMODITIES N.E.C.	(X)	83	(X)	(Z)		2413	FOUNTAIN FRUITS, SYRUPS	39	3 714	1.5	0.6
1830	MILLINERY AND MILLINERY SUPPLIES. .	3	174	4.8	0.1		2414	NUTS, OTHER CONFECTIONS	64	3 950	0.9	0.6
5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	6	4 478	27.6	1.8		2510	FISH, SEAFOOD (FRESH AND FROZEN). .	12	377	3.2	0.1
7820	HOUSEHOLD LINENS, DOMESTICS	3	974	39.6	0.4		2610	MEATS, PROVISIONS	37	11 213	9.6	1.8
7821	BEDSPREADS, COMFORTERS, BLANKETS.	3	698	16.6	0.3		2611	FRESH, FROZEN MEATS	20	9 490	6.0	1.6
	COMMODITIES N.E.C.	(X)	276	(X)	0.1		2612	SAUSAGE, MEAT LOAVES.	6	365	1.3	0.1
7840	CURTAINS, ORAPES.	4	587	11.1	0.2		2613	CURED, BOILED, SMOKE MEATS	17	1 187	1.2	0.2
9730	LEATHER.	3	530	18.0	0.3			COMMODITIES N.E.C.	(X)	171	(X)	(Z)
9760	MISCELLANEOUS LINES	3	429	7.6	0.2		2710	FRESH FRUITS, VEGETABLES.	23	1 479	5.0	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	3	128	3.4	0.1		2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	76	7 076	2.5	1.2
	COMMODITIES N.E.C.	(X)	3 188	(X)	1.3		2830	TEA, SPICES	80	6 941	2.1	1.1
	NOTIONS AND OTHER DRY GOODS (SIC 5134)						2840	BAKERY PRODUCTS	28	3 371	2.8	0.6
	TOTAL	60		(X)	100.0		2850	FOOD AND BEVERAGE BASIC MATERIALS	29	4 626	3.3	0.6
1710	YARN OR PIECE GOODS	4		(D)	16.9	2.4						
1711	COTTON FABRICS.	4			7.7	1.6						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA—Continued¹

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
2860	CANNED, BOTTLED FOODS	110	127 227	30.3	20.8	1610	SOAPS AND DETERGENTS.	4	159	1.6	0.3		
2861	CANNED, BOTTLED JUICES, DRINKS.	89	24 062	3.6	3.9								
2862	CANNED, BOTTLED BABY FOODS.	52	6 524	1.2	1.1	2410	CONFECTIONERY	49	44 812	75.6	75.6		
2863	CANNED, BOTTLED FRUITS, VEGS.	92	58 584	8.1	9.6	2411	CANDY (ALL KINDS)	34	14 649	21.9	24.7		
2864	CANNED FISH, SEAFOOD.	82	10 593	1.6	1.7	2412	CHEWING GUM	13	1 618	5.2	2.7		
2865	CANNED MEATS.	75	9 972	1.5	1.6	2413	FOUNTAIN FRUITS, SYRUPS	9	2 729	10.2	4.6		
2866	CANNED MILK	54	5 064	1.0	0.8	2414	NUTS, OTHER CONFECTIONS	28	25 816	36.2	43.5		
2867	OTHER CANNED, BOTTLED FOODS	68	12 408	2.2	2.0								
2870	SUGAR--REFINED.	79	10 764	3.2	1.8	2610	MEATS, PROVISIONS	6	1 331	13.7	2.2		
2890	BREAKFAST FOODS	63	6 682	2.6	1.1	2612	SAUSAGE, MEAT LOAVES.	3	146	5.0	0.2		
2910	FLOUR, RELATED PRODUCTS	75	13 750	4.4	2.3	2613	CURED, BOILED, SMOKED MEATS	4	1 086	6.9	1.8		
							COMMODITIES N.E.C..	(X)	99	(X)	0.2		
2920	MARGARINE, SHORTENINGS, ETC.	88	15 179	4.5	2.5	2640	BAKERY PRODUCTS	3	1 646	43.4	2.8		
2921	MARGARINE, BUTTER SUBSTITUTES	52	2 572	0.7	0.4								
2922	SHORTENINGS, COOKING OILS	86	12 607	2.1	2.1	2860	CANNED, BOTTLED FOODS	5	1 825	16.9	3.1		
						2861	CANNED, BOTTLED JUICES, DRINKS.	3	730	5.7	1.2		
2930	PET FOODS--ALL KINDS.	44	11 019	5.0	1.9		COMMODITIES N.E.C..	(X)	1 095	(X)	1.8		
2940	DRIED FRUITS, VEGETABLES.	48	3 386	1.6	0.6	2940	DRIED FRUITS, VEGETABLES.	5	3 242	16.3	5.5		
2950	SOFT DRINKS, BOTTLED WATERS	50	9 639	3.6	1.6	7110	CIGARETTES, CIGARS, TOBACCO	10	1 798	10.2	3.0		
2960	FOODS, N.E.C..	47	196 955	57.5	32.2	7510	PERSONAL SERVICE PAPERS	6	928	7.6	1.6		
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	13	1 886	1.6	0.3	7520	INDUSTRIAL PAPERS	3	919	20.2	1.6		
3610	HARDWARE.	11	381	2.0	0.1		COMMODITIES N.E.C..	(X)	2 624	(X)	4.4		
5220	CUSTODIAL, JANITORIAL SUPPLIES.	6	4 249	7.9	0.7								
							FISH AND SEAFOODS (SIC 5146)						
7110	CIGARETTES, CIGARS, TOBACCO	57	37 255	15.7	6.1		TOTAL	44	70 496	(X)	100.0		
7111	CIGARETTES.	53	35 238	8.4	5.8								
7112	CIGARS.	40	1 600	0.5	0.3	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	9	2 612	14.4	3.7		
7113	OTHER TOBACCO	16	417	0.2	0.1	2111	FROZEN FRUITS, JUICES	4	854	5.1	1.2		
						2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	5	1 675	13.7	2.4		
7310	WINE.	12	557	0.7	0.1		COMMODITIES N.E.C..	(X)	83	(X)	0.1		
7510	PERSONAL SERVICE PAPERS	77	13 698	4.3	2.2	2320	POULTRY	3	2 637	23.7	3.7		
7520	INDUSTRIAL PAPERS	52	12 552	6.6	2.1	2510	FISH, SEAFOOD (FRESH AND FROZEN).	44	60 618	86.0	86.0		
7870	KITCHEN UTENSILS, TOOLS, ETC.	36	6 789	2.7	1.1		COMMODITIES N.E.C..	(X)	4 629	(X)	6.6		
9630	TOYS, GAMES, FIREWORKS, ETC..	9	1 257	0.9	0.2		MEAT AND MEAT PRODUCTS (SIC 5147)						
9760	MISCELLANEOUS LINES	14	4 109	3.6	0.7		TOTAL	250	932 998	(X)	100.0		
	COMMODITIES N.E.C..	(X)	9 221	(X)	1.5								
	FROZEN FOODS (SIC 5142)					2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	35	12 608	11.8	1.4		
	TOTAL	51	199 248	(X)	100.0	2112	FROZEN VEGETABLES, JUICES	12	1 664	2.2	0.2		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	51	170 153	85.4	85.4	2113	FROZEN POULTRY (PACKAGED ONLY).	9	2 049	3.0	0.2		
2111	FROZEN FRUITS, JUICES	19	10 702	7.4	5.4	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	14	1 268	1.9	0.1		
2112	FROZEN VEGETABLES, JUICES	20	16 069	11.6	8.1	2115	FROZEN MEATS (PACKAGED ONLY).	17	4 985	5.6	0.5		
2113	FROZEN POULTRY (PACKAGED ONLY).	14	4 176	4.9	2.1	2116	FROZEN PREPARED FOODS, ETC.	5	523	2.0	0.1		
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	37	94 000	33.8	47.2	2117	OTHER PACKAGED FROZEN FOODS	3	2 071	7.1	0.2		
2115	FROZEN MEATS (PACKAGED ONLY).	22	21 900	13.7	11.0		COMMODITIES N.E.C..	(X)	248	(X)	(2)		
2116	FROZEN PREPARED FOODS, ETC.	13	14 059	14.0	7.1	2210	BUTTER AND CHEESE	17	2 145	5.1	0.2		
2117	OTHER PACKAGED FROZEN FOODS	19	9 247	6.5	4.6	2240	OTHER DAIRY PRODUCTS.	5	549	4.4	0.1		
2210	BUTTER AND CHEESE	4	454	6.5	0.2	2320	POULTRY	30	2 628	3.2	0.3		
2320	POULTRY	4	9 258	21.9	4.6	2510	FISH, SEAFOOD (FRESH AND FROZEN).	13	11 065	19.6	1.2		
2323	DRESSED POULTRY (RESALES)	4	9 258	13.2	4.6	2610	MEATS, PROVISIONS	250	877 575	94.1	94.1		
2510	FISH, SEAFOOD (FRESH AND FROZEN).	10	4 505	16.2	2.3	2611	FRESH, FROZEN MEATS	231	763 482	50.5	64.0		
2610	MEATS, PROVISIONS	10	5 221	21.2	2.6	2612	SAUSAGE, MEAT LOAVES.	85	27 264	5.2	2.9		
2710	FRESH FRUITS, VEGETABLES.	5	1 526	6.6	0.8	2613	CURED, BOILED, SMOKED MEATS	95	38 777	6.1	4.2		
2860	CANNED, BOTTLED FOODS	9	5 807	15.4	2.9	2614	OTHER MEAT PRODUCTS	52	28 046	7.2	3.0		
						2710	FRESH FRUITS, VEGETABLES.	6	2 566	7.8	0.3		
2920	MARGARINE, SHORTENINGS, ETC..	5	517	7.1	0.3	2840	BAKERY PRODUCTS	4	1 507	7.4	0.2		
2921	MARGARINE, BUTTER SUBSTITUTES	4	114	1.1	0.1								
2922	SHORTENINGS, COOKING OILS	5	403	3.9	0.2	2860	CANNED, BOTTLED FOODS	15	15 795	18.6	1.7		
	COMMODITIES N.E.C..	(X)	1 607	(X)	0.9	2865	CANNED MEATS.	11	11 091	13.9	1.2		
	DAIRY PRODUCTS (SIC 5143) ²						COMMODITIES N.E.C..	(X)	4 704	(X)	0.5		
	TOTAL	57	108 124	(X)	100.0	2920	MARGARINE, SHORTENINGS, ETC..	11	2 153	3.7	0.2		
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					2960	FOODS, N.E.C..	4	1 555	22.3	0.2		
	TOTAL	38	121 731	(X)	100.0		COMMODITIES N.E.C..	(X)	2 648	(X)	0.3		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	8	2 194	3.0	1.8		FRESH FRUITS AND VEGETABLES (SIC 5148)						
2210	BUTTER AND CHEESE	4	3 765	15.8	3.1		TOTAL	213	366 602	(X)	100.0		
2310	EGGS.	30	30 670	84.9	25.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	20	7 148	18.0	1.9		
2320	POULTRY	12	47 492	52.5	39.0	2111	FROZEN FRUITS, JUICES	6	1 229	3.0	0.3		
2323	DRESSED POULTRY (RESALES)	11	46 175	28.4	37.9	2112	FROZEN VEGETABLES, JUICES	15	4 743	7.9	1.3		
	COMMODITIES N.E.C..	(X)	1 317	(X)	1.1	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	9	563	3.4	0.2		
2510	FISH, SEAFOOD (FRESH AND FROZEN).	4	3 767	5.7	3.1	2117	OTHER PACKAGED FROZEN FOODS	3	384	6.9	0.1		
2610	MEATS, PROVISIONS	8	31 570	37.0	25.9		COMMODITIES N.E.C..	(X)	229	(X)	0.1		
2611	FRESH, FROZEN MEATS	6	25 647	20.3	21.1	2210	BUTTER AND CHEESE	4	762	10.8	0.2		
2614	OTHER MEAT PRODUCTS	3	3 295	2.8	2.7	2310	EGGS.	4	361	4.4	0.1		
	COMMODITIES N.E.C..	(X)	2 628	(X)	2.2	2410	CONFECTIONERY	3	610	4.6	0.2		
2920	MARGARINE, SHORTENINGS, ETC..	4	256	5.6	0.2	2414	NUTS, OTHER CONFECTIONS	3	550	2.4	0.1		
	COMMODITIES N.E.C..	(X)	2 017	(X)	1.7		COMMODITIES N.E.C..	(X)	60	(X)	(2)		
	CONFECTIONERY (SIC 5145)					2710	FRESH FRUITS, VEGETABLES.	213	354 398	96.1	96.1		
	TOTAL	49	59 284	(X)	100.0	2711	FRESH FRUITS, BERRIES, MELONS	160	159 271	32.9	43.2		
						2712	FRESH VEGETABLES.	138	195 127	50.1	52.9		
						2860	CANNED, BOTTLED FOODS	8	1 346	10.8	0.4		
							COMMODITIES N.E.C..	(X)	3 977	(X)	1.1		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

Los Angeles-Long Beach, CA, SMSA—Continued

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.

¹Detail may not add to total due to rounding.

²Commodity line detail withheld due to insufficient reporting.

³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—				Amount ¹ (\$1,000)	As percent of total sales of—	
										Establishments handling the line
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)				7720	OFFICE, COMMERCIAL, BUSINESS FURN.	32		74.4	62.1
					7721	OFFICE FURNITURE (WOODEN, METAL)	30		34.2	46.3
					7722	PUBLIC BUILDING FURNITURE	7		29.5	13.4
					7723	STORE, RESTAURANT FURNITURE	3		4.0	0.2
					7724	PROFESSIONAL FURNITURE	4		3.7	0.9
					7725	OTHER FURNITURE	7		4.6	1.3
1110	AUTOMOBILES, MOTORCYCLES, ETC.	22	(X)	100.0	7850	FLOOR COVERINGS	8	(D)	16.1	4.5
1111	NEW AUTOMOBILES	9		76.9	7851	CARPETS, RUGS	8		9.4	4.4
1112	USED AUTOMOBILES	14		62.0		COMMODITIES N.E.C.	(X)	(X)	(X)	0.1
1113	OTHER PASSENGER MOTOR VEHICLES	3		41.0		HOME FURNISHINGS (SIC 5023)				
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	23		70.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	3		(X)	12.2
1210	MACHINE SHOP SALES AND LABOR	9	(D)	17.6						
1211	PARTS AND EQUIPMENT	4		5.7	1710	YARD OR PIECE GOODS	3			
1212	MACHINE SHOP LABOR	7		6.8	1711	COTTON FABRICS	3			
1220	NEW AND REBUILT PARTS, ETC.	23		11.5		COMMODITIES N.E.C.	(X)	(X)	(Z)	
1221	MOTOR AND CHASSIS PARTS	21		8.1	3610	HARDWARE	4		12.5	6.6
1225	SUPPLIES AND ACCESSORIES	4		1.2	3611	BUILDERS' HARDWARE	4		10.2	5.4
	COMMODITIES N.E.C.	(X)		(X)		COMMODITIES N.E.C.	(X)	(X)	(X)	1.2
9930	OTHER LABOR, SERVICE RECEIPTS	12		8.7	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	3		5.2	2.8
	COMMODITIES N.E.C.	(X)		(X)						
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)				7820	HOUSEHOLD LINENS, DOMESTICS	7	(D)	69.4	3.0
					7821	BEOSPREADS, COMFORTERS, BLANKETS	4		7.5	0.3
					7822	TABLE LINENS	3		2.0	0.1
					7824	TOWELS, WASH CLOTHS	4		9.3	0.4
					7825	OTHER LINENS, DOMESTICS	4		25.7	2.0
						COMMODITIES N.E.C.	(X)	(X)	(X)	0.2
					7840	CURTAINS, DRAPES	5		16.7	0.5
					7850	FLOOR COVERINGS	30		89.6	39.5
					7851	CARPETS, RUGS	29		39.0	31.7
					7852	LINOLEUM, OTHER HARD SURFACE	13		13.0	6.2
					7853	OTHER FLOOR COVERINGS	11		4.4	1.6
					7860	MIRRORS, LAMPS, PICTURE FRAMES	4		80.5	0.8
					7870	KITCHEN UTENSILS, TOOLS, ETC.	7		22.4	12.0
					8630	TOYS, GAMES, FIREWORKS, ETC.	4		10.0	5.1
						COMMODITIES N.E.C.	(X)	(X)	(X)	26.1
						LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
						TOTAL	66	162 162	(X)	100.0
					3610	HARDWARE	6	351	5.5	0.2
					6230	IRON AND STEEL WIRE, WIRE PRODUCTS	11	474	1.7	0.3
					6232	NAILS AND STAPLES	11	474	0.9	0.3
					8110	LUMBER (ROUGH, DRESSED, FINISHED)	42	94 609	73.9	58.3
					8111	SOFTWOODS (EXCEPT FLOORING)	39	69 406	37.7	55.1
					8112	HARDWOODS (EXCEPT FLOORING)	14	4 619	8.9	2.8
					8113	FLOORING	8	584	1.7	0.4
					8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	35	21 455	17.1	13.2
					8130	WOOD SHINGLES	8	903	5.6	0.6
					8140	WOOD MILLWORK (DOORS, WINDOWS)	32	31 078	51.6	19.2
					8150	METAL MILLWORK (DOORS, ETC.)	16	2 956	10.3	1.8
					8410	INSULATION MATERIALS AND BOARD	14	956	3.3	0.6
					8420	ROOFING, SLOING EQUIPMENT	14	3 203	10.7	2.0
					8421	ASPHALT SHINGLES, ROOFING	11	784	1.5	0.5
					8426	ALL OTHER TYPES	6	2 357	14.0	1.5
						COMMODITIES N.E.C.	(X)	62	(X)	-
					8520	WALLBOARD, HARDBOARD	14	2 151	8.3	1.3
					8550	PLASTIC BUILDING MATERIALS	6	360	3.7	0.2
					8560	PREFABRICATED STRUCTURAL ASSEMBLIES	5	1 286	9.1	0.8
					8561	STRUCTURAL ASSEMBLIES	5	1 286	4.8	0.8
					8570	OTHER BUILDING MATERIALS	3	86	3.5	0.1
					9760	MISCELLANEOUS LINES	4	216	5.6	0.1
						COMMODITIES N.E.C.	(X)	2 078	(X)	1.3
						CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
						TOTAL	77	76 174	(X)	100.0
					1510	PAINTERS' SUPPLIES AND SUPPLIES	11	921	6.6	1.2
					3610	HARDWARE	5	472	7.4	0.6
					6220	IRON, STEEL PRODUCTS (FLAT)	3	106	3.3	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	15	1 143	4.7	1.5	6240	IRON, STEEL FINISHED PRODUCTS . . .	24	17 296	22.6	15.9
6240	IRON, STEEL FINISHED PRODUCTS . . .	7	759	4.8	1.0	6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	13	5 603	5.4	5.1
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	7	742	6.1	1.0	6243	BAR, COLD-FINISHED	10	3 991	4.5	3.7
8110	LUMBER (ROUGH, DRESSED, FINISHED)	4	461	12.2	0.6	6244	CONCRETE REINFORCEMENT BARS . . .	10	1 174	1.9	1.1
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	7	1 005	14.0	1.3	6245	STRUCTURAL SHAPES	15	3 181	3.0	2.9
8130	WOOD SHINGLES	3	84	1.7	0.1	6248	OTHER FINISHED PRODUCTS	5	3 041	7.0	2.8
8140	WOOD MILLWORK (DOORS, WINDOWS) . .	8	1 041	10.0	1.4		COMMODITIES N.E.C.	(X)	306	(X)	0.3
8150	METAL MILLWORK (DOORS, ETC.)	10	1 009	7.5	1.3	6260	IRON, STEEL PIPE, TUBING	16	15 607	20.7	14.3
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	18	9 712	46.6	12.7	6261	TUBING (MECHANICAL AND PRESSURE).	13	11 869	14.6	10.9
8220	CONCRETE PRODUCTS, BUILDING STONE .	10	2 482	27.2	3.3	6262	STANDARD STEEL PIPE	9	3 736	4.9	3.4
8230	CEMENT, LIME, PLASTIC, STUCCO	12	2 200	14.2	2.9	6270	OTHER CARBON STEEL PRODUCTS	5	567	3.6	0.8
8240	SAND, GRAVEL, CRUSHED STONE	2	1 264	21.3	1.7	6320	ALLOY STEEL	10	3 095	6.4	2.6
8310	GLASS (FLAT, BRICK, ETC.)	9	3 551	58.8	4.7	6321	BAR, HOT-ROLLED OR COLD-FINISHED	5	1 704	2.2	0.9
8410	INSULATION MATERIALS AND BOARD . . .	23	9 780	24.4	12.8	6322	TOOL STEEL BARS	3	969	2.7	0.9
8420	ROOFING, SIDING EQUIPMENT	20	10 262	30.4	13.5	6323	PIPE AND TUBING	5	509	0.9	0.5
8510	BUILDING AND CONSTRUCTION PAPER . .	4	423	7.5	0.6	6324	PLATE	3	410	0.7	0.4
8520	WALLBOARD, HARDBOARD	14	6 491	30.8	8.5		COMMODITIES N.E.C.	(X)	203	(X)	0.2
8530	ADHESIVES, MASTICS	12	1 072	4.4	1.4	6330	STAINLESS STEEL	17	5 672	9.1	5.2
8550	PLASTIC BUILDING MATERIALS	15	1 699	9.2	2.2	6331	PLATES	4	398	0.9	0.4
8570	OTHER BUILDING MATERIALS	20	10 277	57.3	13.5	6332	STRIP	5	353	0.6	0.3
9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	3	129	4.2	0.2	6333	SHEETS	12	2 406	2.8	2.2
9930	OTHER LABOR, SERVICE RECEIPTS	4	3 129	22.9	4.1	6334	BAR, BAR-SIZE SHAPES	7	1 318	2.2	1.2
	COMMODITIES N.E.C.	(X)	5 960	(X)	7.8	6335	OTHER STAINLESS STEEL	7	1 197	1.5	1.1
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					6420	OTHER COPPER, BRASS MILL PRODUCTS .	8	2 156	13.3	2.0
	TOTAL	54		(X)	100.0	6430	ALUMINUM SHAPES, FORMS, ETC.	18	8 210	13.3	7.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3		13.4	3.1	6431	PLATE (.250 INCH AND OVER)	6	523	0.8	0.5
4311	POWER LAWNMOWERS	3		13.4	3.1	6432	SHEET, COIL (.006 TO .249 INCH) . .	14	5 401	6.2	5.0
8620	SPORTING, ATHLETIC GOODS, BICYCLES .	39		64.9	68.8	6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	10	938	1.2	0.9
8621	ATHLETIC EQUIPMENT, SUPPLIES	16		33.8	13.9	6434	PIPE AND TUBING (INCL. HOLLOW BAR)	9	650	0.9	0.6
8622	ARMS AND AMMUNITION	9		34.2	11.0	6435	OTHER EXTRUDED SHAPES	7	697	1.2	0.6
8623	BICYCLES	3		26.4	2.9		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
8624	CAMPING EQUIPMENT	10		14.2	6.8	6440	NONFERROUS METALS, MINERALS, URES .	4	1 602	6.3	1.5
8625	FISHING TACKLE AND EQUIPMENT	19		20.2	9.3	6443	TIN, LEAD, ZINC, ETC.	4	739	1.9	0.7
8626	SKI EQUIPMENT, SUPPLIES	5		3.0	0.6		COMMODITIES N.E.C.	(X)	563	(X)	0.8
8627	OTHER (WATER SPORTS, ARCHERY)	15		38.5	24.4	6610	PREPARED IRON AND STEEL SCRAP . . .	4	590	7.9	0.5
8640	BOATS (OUTBOARD, ROW BOATS)	4		31.5	2.6	6620	UNPREPARED IRON AND STEEL SCRAP . .	4	64	0.3	0.1
8650	BILLIARDS, POOL, BOWLING EQUIPMENT .	4		61.1	1.6	8570	OTHER BUILDING MATERIALS	5	919	14.9	0.8
8660	THEATER, STUDIO EQUIPMENT	5		99.8	1.9	9910	RECEIPTS FROM PROCESSING	4	76	0.2	0.1
8670	OTHER RECREATION, HOBBY GOODS	9		97.2	3.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	744	1.6	0.2
	COMMODITIES N.E.C.	(X)		(X)	18.9		COMMODITIES N.E.C.	(X)	10 684	(X)	9.6
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)						COAL AND OTHER MINERALS AND ORES (SIC 5052) ²				
	TOTAL	15	6 870	(X)	100.0		TOTAL	3	(D)	(X)	100.0
8630	TOYS, GAMES, FIREWORKS, ETC.	15	5 434	80.9	79.1		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				
	COMMODITIES N.E.C.	(X)	1 436	(X)	20.9		TOTAL	85		(X)	100.0
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					1220	NEW AND REBUILT PARTS, ETC.	3		2.3	0.1
	TOTAL	17	14 842	(X)	100.0	3310	ELECTRICAL WIRING SUPPLIES	82	55.1	84.8	
3510	ELECTRONIC TUBES, PARTS, ETC.	3	392	30.3	2.6	3311	INT. WIRING, CONSTR. MATERIALS . .	54	23.0	35.1	
8610	PHOTOGRAPHIC GOODS	17	14 233	95.9	95.9	3312	OUTSIDE CONSTRUCTION MATERIALS . .	36	5.6	6.6	
	COMMODITIES N.E.C.	(X)	217	(X)	1.5	3313	LIGHTING FIXTURES	58	9.9	15.1	
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)					3314	ELECTRIC LAMPS	54	3.5	5.2	
	TOTAL	50	108 947	(X)	100.0	3315	MOTORS, GENERATORS, ETC.	55	15.0	22.7	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	517	3.3	0.5	3320	TELEPHONE AND SIGNAL EQUIPMENT . .	7	17.9	2.8	
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	4	1 880	19.0	1.7	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	5	6.5	0.7	
6220	IRON, STEEL PRODUCTS (FLAT)	23	33 846	46.6	31.1	3421	ELECTRIC HOME KITCHEN EQUIPMENT .	3	4.0	0.3	
6221	PLATES	13	4 063	4.0	3.7		COMMODITIES N.E.C.	(X)	(X)	0.4	
6222	STRIP (HOT, COLD-ROLLED)	14	1 234	1.2	1.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	9	14.4	4.2	
6223	SHEETS (COLD-ROLLED)	14	13 465	12.4	12.4	3440	ROOM AIR CONDITIONERS	12	2.5	0.7	
6224	SHEETS (HOT-ROLLED)	16	8 213	6.9	7.5	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	4	0.6	0.1	
6226	SHEETS (GALVANIZED, OTHER COATED)	13	5 960	5.6	5.5	3610	HARDWARE	5	12.9	0.5	
6228	FABRICATED AND STRUCTURAL PLATE . .	5	334	1.4	0.3	3612	HEAVY HARDWARE	3	6.9	0.1	
6229	COMMODITIES N.E.C.	7	548	0.8	0.5	3615	ALL OTHER HARDWARE	5	10.7	0.4	
	OTHER FLAT IRON, STEEL PRODUCTS . .	(X)	29	(X)	(Z)	3710	WARM-AIR HEATING, COOLING EQUIPMENT	9	2.9	0.6	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	16	5 622	11.3	5.2	3711	WARM-AIR FURNACES (ALL FUELS) . .	9	1.2	0.2	
6231	WIRE--PLAIN, COATED, BARBED, ETC. . .	7	1 731	4.0	1.6	3712	CENTRAL HEATING, COOLING UNITS . .	3	1.4	0.3	
6232	NAILS AND STAPLES	7	2 797	7.0	2.6	3713	BOILERS, REGISTERS, ETC.	3	0.3	0.1	
6233	WOVEN, WELDED WIRE FENCING, PARTS .	4	379	2.3	0.3	3720	RESIDENTIAL ELEC. SPACE HEATING . .	11	3.2	0.7	
6234	WIRE ROPE AND STRAND, BALE TIES . .	4	96	0.3	0.1	3730	HYDROELECTRIC EQUIPMENT, SUPPLIES .	3	2.3	0.1	
6235	REINFORCEMENT MESH--WELDED, WOVEN	10	618	0.9	0.6						
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of— Establish- ments handling the line				Amount ¹ (\$1,000)	As percent of total sales of— Establish- ments handling the line	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	6	(D)	15.0	0.8	3742	PLUMBING FIXTURES	5	1.0	1.3
3741	PIPE FITTINGS, VALVES	3		3.8	0.2	3743	DRAINAGE SYSTEMS.	4	0.3	0.3
3742	PLUMBING FIXTURES	6		3.8	0.2	3744	OTHER PLUMBING EQUIP., SUPPLIES .	6	1.2	1.3
3743	DRAINAGE SYSTEMS.	6		3.8	0.2					
3744	OTHER PLUMBING EQUIP., SUPPLIES .	6		3.6	0.2	3810	CENTRAL AIR-CONDITIONING EQUIPMENT, RES. AND SMALL COM. (UNDER 5 HP)	4	2.1	1.0
3810	CENTRAL AIR-CONDITIONING EQUIPMENT, RES. AND SMALL COM. (UNDER 5 HP)	10		6.4	1.4	3811	RES. AND SMALL COM. (UNDER 5 HP)	4	1.3	1.0
3811	RES. AND SMALL COM. (UNDER 5 HP)	10		5.7	1.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	7	5.0	3.8
3812	RES. AND COM. (5 TO 20 HP)	3		1.7	0.1	4311	POWER LAWNMOWERS.	7	2.9	2.2
	COMMODITIES N.E.C.	(X)		(X)	(2)	4312	OTHER GARDEN MACHINERY, EQUIPMENT	4	3.0	1.6
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3		2.2	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	4	2.5	0.5
6150	METAL MILLWORK (DOORS, ETC.). . . .	3		2.0	0.1	4422	COMPRESSORS, PUMPS.	4	2.1	0.5
9760	MISCELLANEOUS LINES	3		7.6	0.2		COMMODITIES N.E.C.	(X)	(X)	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	3		25.2	0.7					
	COMMODITIES N.E.C.	(X)		(X)	1.4	4840	ABRASIVES, ABRASIVE MATERIALS . . .	5	2.9	1.7
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	4	0.4	0.3
	TOTAL	36	122 793	(X)	100.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS, WIRE—PLAIN, COATED, BARBED, ETC. .	12	0.8	0.4
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	14	3 404	5.1	2.8	6231	WIRE—PLAIN, COATED, BARBED, ETC. .	7	0.1	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	34	75 006	63.3	61.1	6232	NAILED AND STAPLED	10	0.2	0.2
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	14	17 401	15.6	14.2	6233	WELDED, WELDED WIRE FENCING, PARTS COMMODITIES N.E.C.	6	0.2	0.1
3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	9	4 902	6.4	4.0		COMMODITIES N.E.C.	(X)	(X)	(2)
3423	TV SETS	20	42 157	25.7	34.3	6260	IRON, STEEL PIPE, TUBING.	7	1.1	0.8
3424	CONSOLE RADIOS AND RECORD PLAYERS	20	3 726	2.8	3.0	6262	STANDARD STEEL PIPE	7	0.3	0.4
3425	OTHER MAJOR APPLIANCES.	17	6 820	11.2	5.6		COMMODITIES N.E.C.	(X)	(X)	0.4
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	6	5 039	49.6	4.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	8	7.2	5.6
3440	ROOM AIR CONDITIONERS	11	2 169	2.2	1.8	8420	ROOFING, SIDING EQUIPMENT	3	1.2	0.6
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	12	3 021	4.4	2.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	8	10.0	7.6
3511	ELECTRONIC TUBES.	11	1 276	1.2	1.0	8621	ATHLETIC EQUIPMENT, SUPPLIES. . . .	3	2.3	0.9
3512	TRANSISTORS AND/OR SEMICONDUCTORS	5	451	0.5	0.4	8624	CAMPING EQUIPMENT	4	2.2	1.0
3513	ELECTRONIC PARTS.	3	233	1.7	0.7	8625	FISHING TACKLE AND EQUIPMENT. . . .	6	3.6	2.5
3516	COM. INDUSTRIAL ELECTRONIC PARTS	3	71	2.3	0.1	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	5	2.5	1.2
	COMMODITIES N.E.C.	(X)	390	(X)	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	5	18.4	3.8
3610	HARDWARE.	5	2 167	6.0	1.8		COMMODITIES N.E.C.	(X)	(X)	7.2
3614	HAND TOOLS (INCL. POWER), CUTLERY	5	1 213	1.8	1.0		PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)			
3615	ALL OTHER HARDWARE.	5	474	1.5	0.8		TOTAL	60	77 724	(X)
3810	CENTRAL AIR-CONDITIONING EQUIPMENT, PARTS, SUPPLIES, AND ACCESSORIES. .	5	1 433	4.9	1.2	3310	ELECTRICAL WIRING SUPPLIES.	6	1 148	16.7
3820	GARDEN MACHINERY, EQUIPMENT, ETC. .	6	894	2.3	0.7	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	6	775	5.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	4	7 538	11.3	6.1	3610	HARDWARE.	12	425	2.2
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	5	2 707	6.9	2.2	3611	BUILDERS' HARDWARE.	4	57	0.5
7850	FLOOR COVERINGS	4	2 420	4.2	2.1	3614	HAND TOOLS (INCL. POWER), CUTLERY	8	202	0.8
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	3	2 531	7.2	2.1	3615	ALL OTHER HARDWARE.	3	156	1.7
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5	2 876	6.8	2.3		COMMODITIES N.E.C.	(X)	10	(X)
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	4	2 429	7.7	2.3	3710	WARM-AIR HEATING, COOLING EQUIPMENT	30	6 530	10.8
9820	JEWELRY, SILVERWARE, TROPHIES . . .	3	176	2.4	0.1	3711	WARM-AIR FURNACES (ALL FUELS) . .	27	4 461	4.1
	COMMODITIES N.E.C.	(X)	6 363	(X)	6.8	3712	CENTRAL HEATING, COOLING UNITS. . .	8	212	0.9
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065) ²					3713	DUCTS, REGISTERS, ETC.	20	1 324	1.7
	TOTAL	67	(0)	(X)	100.0	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	5	226	1.6
	HARDWARE (SIC 5072)					3715	OTHER SPACE HEATING EQUIPMENT . .	9	305	0.9
	TOTAL	54	(X)	100.0		3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	27	5 560	10.0
1220	NEW AND REBUILT PARTS, ETC.	5		1.3	1.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	57	42 620	55.8
1310	TIRES AND TUBES	4		0.9	0.4	3741	PIPE FITTINGS, VALVES	47	9 210	7.5
1510	PAINTS, SUPPLIES AND SUPPLIES . . .	15		9.6	7.8	3742	PLUMBING FIXTURES	47	14 153	11.1
3310	ELECTRICAL WIRING SUPPLIES.	6		4.6	3.5	3743	DRAINAGE SYSTEMS.	35	5 535	5.5
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3		0.8	0.6	3744	OTHER PLUMBING EQUIP., SUPPLIES .	45	13 722	11.5
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	4		1.5	1.1	3810	CENTRAL AIR-CONDITIONING EQUIPMENT, RES. AND SMALL COM. (UNDER 5 HP)	21	2 241	3.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	8		4.2	3.2	3811	RES. AND SMALL COM. (UNDER 5 HP)	19	1 620	1.7
3440	ROOM AIR CONDITIONERS	3		0.6	0.3	3812	RES. AND COM. (5 TO 20 HP)	8	396	0.9
3610	HARDWARE.	54		41.9	41.9		COMMODITIES N.E.C.	(X)	225	(X)
3611	BUILDERS' HARDWARE.	36		15.3	17.6	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	4	157	1.2
3612	HEAVY HARDWARE.	8		9.1	3.3	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	5	176	1.3
3613	KITCHEN AND SHELF HARDWARE. . . .	10		3.8	2.0	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	4	1 773	13.8
3614	HAND TOOLS (INCL. POWER), CUTLERY	27		12.0	13.3	4610	INDUSTRIAL VALVES, FITTINGS. . . .	9	3 028	10.3
3615	ALL OTHER HARDWARE.	22		8.6	5.8	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	1 438	9.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	6		1.9	1.4	6250	CAST IRON SOIL PIPE, TUBING	16	1 465	5.1
3711	WARM-AIR FURNACES (ALL FUELS) . . .	3		0.3	0.3	6260	IRON, STEEL PIPE, TUBING.	31	7 471	12.1
3713	DUCTS, REGISTERS, ETC.	5		0.5	0.6	6261	TUBING (MECHANICAL AND PRESSURE).	6	1 006	5.5
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	3		0.1	0.1	6262	STANDARD STEEL PIPE	30	6 465	5.9
	COMMODITIES N.E.C.	(X)		(X)	0.4	8140	WOOD MILLWORK (DOORS, WINDOWS) . .	3	1 181	23.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	11		5.3	4.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	46	4.6
3741	PIPE FITTINGS, VALVES	10		0.9	1.2		COMMODITIES N.E.C.	(X)	1 669	(X)

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5074)					4212	SELF-PROPELLED SCRAPERS	15		4.6	5.1
	TOTAL	26		(X)	100.0	4213	TRACTOR SHOVEL LOADERS	14		5.9	5.9
3310	ELECTRICAL WIRING SUPPLIES	3		3.0	0.6	4214	PARTS AND ATTACHMENTS	25		13.9	19.4
3440	ROOM AIR CONDITIONERS	7		3.7	1.9	4215	POWER CRANES, DRAGLINES, AND PARTS	14		14.0	10.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	20		54.0	43.3	4216	BITUMINOUS MIXERS, PAVERS, ETC.	8		6.0	2.8
3711	WARM-AIR FURNACES (ALL FUELS)	14		7.7	10.2	4217	CONCRETE MIXERS, PAVERS, ETC.	11		3.9	1.5
3712	CENTRAL HEATING, COOLING UNITS	8		4.7	3.8	4218	GRADERS, ROLLERS (OFF-HIGHWAY)	17		4.8	6.1
3713	DUCTS, REGISTERS, ETC.	15		17.0	21.9		COMMODITIES N.E.C.	23		12.9	15.4
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	5		7.3	3.1	4420	GENERAL PURPOSE INDUSTRIAL MACH.	12		3.6	1.9
3715	OTHER SPACE HEATING EQUIPMENT	5		6.0	4.2	4421	ENGINES (INCL. INTERNAL COMBUST.)	4		1.7	1.0
	COMMODITIES N.E.C.	(X)		(X)	(Z)	4422	COMPRESSORS, PUMPS	8		1.3	0.4
3730	HYDRONICS EQUIPMENT, SUPPLIES	5		9.7	2.5	4423	CRUSHING MACHINERY AND EQUIPMENT	3	(D)	1.5	0.3
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	17		30.8	26.7		COMMODITIES N.E.C.	(X)	(X)	(X)	0.2
3811	RES. AND SMALL COM. (UNDER 5 HP)	16		7.2	11.1	4440	MATERIALS HANDLING EQUIPMENT	9		4.0	1.9
3812	RES. AND COM. (5 TO 20 HP)	11		7.6	8.8	4441	FORK LIFT TRUCKS	6		1.8	1.1
3813	INDUS. AND LARGE COM. (OVER 20 HP)	6		8.5	6.9	4443	CRANES, DEPRICKS, HOISTS, ETC.	5		1.0	0.3
	COMMODITIES N.E.C.	(X)		(X)	(Z)		COMMODITIES N.E.C.	(X)	(X)	(X)	0.5
3820	PARTS, SUPPLIES, AND ACCESSORIES	9		32.9	16.8	4480	USED OR REBUILT MACHINERY, EQUIP.	15		12.2	5.0
3910	COMMERCIAL REFRIGERATION EQUIPMENT	7		11.5	5.4	4481	USED CONSTRUCTION EQUIPMENT	15		6.7	4.9
3916	OTHER REFRIGERATION EQUIPMENT	6		7.1	4.9		COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
	COMMODITIES N.E.C.	(X)		(X)	0.5	9930	OTHER LABOR, SERVICE RECEIPTS	23		5.1	2.8
6260	IRON, STEEL PIPE, TUBING	3		3.0	0.4		COMMODITIES N.E.C.	(X)	(X)	(X)	1.1
	COMMODITIES N.E.C.	(X)		(X)	2.5		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)						TOTAL	83	71 519	(X)	100.0
	TOTAL	16	12 646	(X)	100.0	1220	NEW AND REBUILT PARTS, ETC.	4	153	7.6	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	5	359	7.2	2.8	1310	TIRES AND TUBES	4	418	9.5	0.6
3820	PARTS, SUPPLIES, AND ACCESSORIES	7	573	8.6	4.5	1510	PAINTERS' SUPPLIES AND SUPPLIES	5	233	2.1	0.3
3910	COMMERCIAL REFRIGERATION EQUIPMENT	16	10 612	83.9	83.9	1910	SHOES, OTHER FOOTWEAR	3	42	3.0	0.1
3912	DISPLAY CASES	7	2 617	28.6	20.7	3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	42	3.0	0.1
3913	ICE CREAM CARNETS	3	222	5.9	1.8	3610	HARDWARE	5	1 664	14.6	2.3
3914	ICE MAKING MACHINES	7	315	3.7	2.5	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	33	9 447	33.2	13.2
3915	REACH-IN, WALK-IN REFRIGERATORS	9	1 906	16.5	15.1	4320	FARM, DAIRY MACHINERY, PARTS	77	43 869	70.9	61.3
3916	OTHER REFRIGERATION EQUIPMENT	12	5 210	32.7	41.2	4321	TRACTORS, EQUIPMENT (FARM)	55	18 500	27.0	25.9
	COMMODITIES N.E.C.	(X)	342	(X)	2.7	4322	HARVESTING MACHINERY, EQUIPMENT	39	6 819	11.9	9.5
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	3	141	3.2	1.1	4323	LAND PREPARATION MACHINERY, ETC.	30	5 462	11.5	7.6
4180	STORE, RESTAURANT FIXTURES, EQUIP.	4	389	8.4	3.1	4324	DAIRY FARM, BARN EQUIPMENT	8	4 471	44.8	6.3
9930	OTHER LABOR, SERVICE RECEIPTS	7	375	7.5	3.0	4325	IRRIGATION EQUIPMENT	5	825	10.0	1.2
	COMMODITIES N.E.C.	(X)	197	(X)	1.6	4326	LIGHT INDUSTRIAL EQUIPMENT	8	1 586	12.9	2.2
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					4327	MISC. FARM MACHINERY, EQUIPMENT	37	6 205	12.1	8.7
	TOTAL	113	50 131	(X)	100.0		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
4110	OFFICE MACHINES AND EQUIPMENT	78	17 142	73.7	34.2	6530	OILS, GREASES, OTHER PETROLEUM PROD SPORTING, ATHLETIC GOODS, BICYCLES	3	80	5.7	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT	8	1 656	29.1	3.3	8620	FERTILIZER, FERTILIZER MATERIALS	4	690	11.8	1.0
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	7	2 508	45.1	5.0	8630	TOYS, GAMES, FIREWORKS, ETC.	3	49	3.1	0.1
4141	ELECTRICAL FOOD SERVICE EQUIPMENT	6	2 443	29.0	4.9	8740	FERTILIZER, FERTILIZER MATERIALS	4	293	3.5	0.4
4142	FOOD WARMING EQUIP., COFFEE URNS	3	65	2.0	0.1	8750	AGRICULTURAL CHEMICALS	4	600	6.0	0.8
4150	CHINA, GLASSWARE (COMMERCIAL)	5	618	14.3	1.2	9930	OTHER LABOR, SERVICE RECEIPTS	11	338	4.6	0.5
4160	STORE, SERVICE SHOP MACHINES	24	8 836	75.8	17.6		COMMODITIES N.E.C.	(X)	13 601	(X)	19.0
4161	CASH REGISTERS	14	1 677	21.0	3.3		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
4162	COIN-OPERATED MACHINES	7	6 612	66.8	13.2		TOTAL	141	119 573	(X)	100.0
4163	OTHER STORE AND SERVICE MACHINES	3	547	38.8	1.1	4210	CONSTRUCTION, MINING, LOGGING SUP.	10	1 340	14.3	1.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	6	568	34.6	1.1	4410	FOOD PROCESSING MACHINERY, EQUIP.	11	4 312	54.1	3.6
4180	STORE, RESTAURANT FIXTURES, EQUIP.	15	6 937	65.4	13.8	4412	OTHER FOOD PROCESSING MACHINERY	11	4 106	30.7	3.4
4830	PRINTING, DUPLICATING INKS	5	957	23.4	1.9		COMMODITIES N.E.C.	(X)	206	(X)	0.2
5120	SCHOOL EQUIPMENT, SUPPLIES	6	518	27.8	1.0	4420	GENERAL PURPOSE INDUSTRIAL MACH.	38	23 840	73.9	19.9
7410	PRINTING, WRITING PAPER	9	726	16.1	1.4	4430	METALWORKING MACHINERY	29	21 769	71.4	18.2
7610	STATIONERY, OFFICE SUPPLIES	31	1 204	17.4	2.4	4431	NEW MACHINE TOOLS	26	19 548	36.1	16.3
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	18	924	20.1	1.8	4432	MISCELLANEOUS METALWORKING EQUIP.	13	2 221	10.3	1.9
7870	KITCHEN UTENSILS, TOOLS, ETC.	3	263	14.7	0.5	4440	MATERIALS HANDLING EQUIPMENT	51	30 864	77.4	25.8
9930	OTHER LABOR, SERVICE RECEIPTS	23	1 089	11.2	2.2	4441	FORK LIFT TRUCKS	27	15 743	35.0	13.2
	COMMODITIES N.E.C.	(X)	6 185	(X)	12.3	4442	INDUSTRIAL TRUCKS	9	1 078	15.0	0.9
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					4443	CRANES, DERRICKS, HOISTS, ETC.	7	1 492	11.9	1.2
	TOTAL	43		(X)	100.0	4444	ELEVATORS	3	2 696	35.5	2.3
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	4		(D)	8.1	4445	OTHER MATERIALS-HANDLING EQUIP.	34	9 855	22.7	8.2
4210	CONSTRUCTION, MINING, LOGGING SUP.	43		66.3	86.3	4450	OIL WELL, OIL REFINING MACH. EQUIP.	8	4 058	90.6	3.4
4211	CRAWLER TRACTORS	23		16.3	19.5	4460	PRINTING TRADES MACHINERY, EQUIP.	7	6 767	77.6	5.7
						4470	OTHER SPECIAL INDUSTRY MACHINERY	7	7 583	96.7	6.3
						4474	OTHER SPECIAL PURPOSES MACHINERY	5	7 996	58.5	5.9
							COMMODITIES N.E.C.	(X)	487	(X)	0.4
4210	CONSTRUCTION, MINING, LOGGING SUP.	43		66.3	86.3	4480	USED OR REBUILT MACHINERY, EQUIP.	13	3 258	32.7	2.7
4211	CRAWLER TRACTORS	23		16.3	19.5	4481	USED CONSTRUCTION EQUIPMENT	6	1 361	16.7	1.1
						4482	USED MACHINE TOOLS	4	1 177	16.9	1.0
						4483	OTHER USED OR REBUILT MACHINERY	5	720	12.9	0.6

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
4710	WELDING EQUIPMENT, SUPPLIES	5	222	4.7	0.2	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	14	7 130	94.2	19.9		
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	3	119	1.8	0.1	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	3	2 461	100.0	6.9		
	COMMODITIES N.E.C.	(X)	103	(X)	0.1	5330	OTHER SERVICE BUSINESS EQUIPMENT . .	7	2 286	90.0	6.4		
4840	ABRASIVES, ABRASIVE MATERIALS	6	511	4.0	0.4	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	7	196	8.7	0.5		
4860	MECHANICAL RUBBER GOODS	3	271	20.4	0.2		COMMODITIES N.E.C.	(X)	7 219	(X)	20.2		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES .	5	4 988	31.2	4.2		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)						
5120	SCHOOL EQUIPMENT, SUPPLIES	3	1 225	11.7	1.0		TOTAL	16		(X)	100.0		
6260	IRON, STEEL PIPE, TUBING	4	289	20.6	0.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	3		46.5	1.8		
9930	OTHER LABOR, SERVICE RECEIPTS	25	4 019	14.0	3.4		5430	AIRCRAFT, AVIATION PARTS.	11	(d)	89.6	84.6	
	COMMODITIES N.E.C.	(X)	4 257	(X)	3.6	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	7		27.4	35.8		
	INDUSTRIAL SUPPLIES (SIC 5085)					5432	AVIATION PARTS, SUPPLIES, EQUIP. . .	9		40.3	48.8		
	TOTAL	99	100 284	(X)	100.0		COMMODITIES N.E.C.	(X)		(X)	13.6		
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	5	159	2.3	0.2		SCRAP, WASTE MATERIALS (SIC 5093)						
3310	ELECTRICAL WIRING SUPPLIES.	3	350	8.1	0.3		TOTAL	44		(X)	100.0		
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	5	670	9.2	0.7	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	3		19.6	1.1		
4422	COMPRESSORS, PUMPS.	3	366	4.4	0.4	4480	USED OR REBUILT MACHINERY, EQUIP. .	3		2.5	0.1		
	COMMODITIES N.E.C.	(X)	304	(X)	0.3		6220	IRON, STEEL PRODUCTS (FLAT)	3		13.9	0.1	
4430	METALWORKING MACHINERY.	5	1 330	13.3	1.3		COMMODITIES N.E.C.	3		12.9	0.1		
4431	NEW MACHINE TOOLS	4	999	6.4	1.0	6229	OTHER FLAT IRON, STEEL PRODUCTS . .	(X)		(X)	(Z)		
4432	MISCELLANEOUS METALWORKING EQUIP.	4	331	2.6	0.3		6610	PREPARED IRON AND STEEL SCRAP . . .	29	(d)	45.3	32.8	
4440	MATERIALS HANDLING EQUIPMENT. . . .	3	751	14.6	0.7		6620	UNPREPARED IRON AND STEEL SCRAP . .	19		28.3	10.0	
4445	OTHER MATERIALS-HANDLING EQUIP. . .	3	137	2.7	0.1		6630	ALLOY STEEL SCRAP	13		3.9	1.2	
	COMMODITIES N.E.C.	(X)	614	(X)	0.6		6640	NICKEL ALLOY.	8		1.4	0.5	
4510	BEARINGS, POWER, TRANSMISSION . . .	23	22 645	74.5	22.6		6710	WASTE RAGS, TEXTILE WASTE	5		94.0	7.6	
4511	ROLL, ROLLER BEARINGS	18	12 202	26.7	12.2		6740	ZINC SCRAP.	10		1.4	0.5	
4512	OTHER POWER TRANSMISSION EQUIP. . .	15	10 443	23.2	10.4		6750	ALUMINUM SCRAP.	27		16.1	11.8	
4610	INDUSTRIAL VALVES, FITTINGS	13	5 346	31.2	5.3		6760	SCRAP COPPER, COPPER BASE ALLOY . .	28		36.1	26.1	
4710	WELDING EQUIPMENT, SUPPLIES	23	12 040	85.0	12.0		6770	SCRAP LEAD.	7		5.3	2.4	
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	20	7 157	30.1	7.1		6780	OTHER NONFERROUS METALLIC SCRAP . .	16		7.9	3.9	
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	21	4 770	22.0	4.8			COMMODITIES N.E.C.	(X)		(X)	2.0	
4713	RESISTANCE WELDING SUPPLIES	6	113	1.7	0.1			JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)					
4820	BOTTLING SUPPLIES	3	4 432	86.1	4.4			TOTAL	31		(X)	100.0	
4840	ABRASIVES, ABRASIVE MATERIALS	9	2 073	13.8	2.1		8810	PRECIOUS STONES (CUT) AND METALS. .	12		46.5	20.7	
4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	4	747	16.2	0.7			8820	JEWELRY, SILVERWARE, TROPHIES . . .	27	(d)	87.1	78.5
4860	MECHANICAL RUBBER GOODS	14	6 549	30.7	6.5		8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	9		14.0	9.5	
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	6	6 837	67.8	6.8		8822	COSTUME JEWELRY	22		28.0	28.2	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	37	27 534	75.3	27.5		8823	JEWELERS' TOOLS, FINDINGS, ETC. . .	5		d.9	6.8	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	4	173	2.0	0.2		8824	SILVERWARE, PLATED WARE, ETC. . . .	6		36.5	33.9	
6230	OTHER LABOR, SERVICE RECEIPTS	6	136	3.7	0.1			8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	4		19.2	0.6
	COMMODITIES N.E.C.	(X)	8 512	(X)	8.5			COMMODITIES N.E.C.	(X)		(X)	0.3	
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)							DURABLE GOODS, N.E.C. (SIC 5099) ²					
	TOTAL	80	96 781	(X)	100.0			TOTAL	42	75 080	(X)	100.0	
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	3	828	8.4	0.9			PRINTING AND WRITING PAPER (SIC 5111)					
5110	DENTAL EQUIPMENT, SUPPLIES.	13	10 881	98.6	11.2			TOTAL	18	51 483	(X)	100.0	
5111	TEETH	11	712	4.2	0.7		7410	PRINTING, WRITING PAPER	18	44 637	66.7	86.7	
5112	DENTAL GOLD	11	759	4.5	0.8		7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	4	1 954	7.2	3.8	
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . . .	13	4 235	22.1	4.4		7510	PERSONAL SERVICE PAPERS	4	1 143	6.4	2.2	
5114	SUNDRY MERCHANDISE	11	5 174	29.5	5.3		7520	INDUSTRIAL PAPERS	3	2 264	10.8	4.4	
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)			COMMODITIES N.E.C.	(X)	1 485	(X)	2.9	
5120	SCHOOL EQUIPMENT, SUPPLIES.	13	6 203	75.2	6.4			STATIONERY SUPPLIES (SIC 5112)					
5130	CHURCH EQUIPMENT, SUPPLIES.	3	609	73.0	0.6			TOTAL	61	23 391	(X)	100.0	
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	25	41 367	76.0	42.7	7410	PRINTING, WRITING PAPER	18	44 637	66.7	86.7		
5150	OPHTHALMIC PRODUCTS	17	8 703	97.9	9.0	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	4	1 954	7.2	3.8		
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	8	14 426	42.4	14.9	7510	PERSONAL SERVICE PAPERS	4	1 143	6.4	2.2		
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	10	10 660	78.8	11.0	7520	INDUSTRIAL PAPERS	3	2 264	10.8	4.4		
7610	STATIONERY, OFFICE SUPPLIES	3	93	10.9	0.1			COMMODITIES N.E.C.	(X)	1 485	(X)	2.9	
7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	3	232	9.8	0.2			STATIONERY SUPPLIES (SIC 5112)					
8610	PHOTOGRAPHIC GOODS.	3	218	8.1	0.2			TOTAL	61	23 391	(X)	100.0	
9930	OTHER LABOR, SERVICE RECEIPTS	4	205	3.0	0.2		4110	OFFICE MACHINES AND EQUIPMENT . . .	27	1 088	7.6	4.7	
	COMMODITIES N.E.C.	(X)	2 356	(X)	2.4		5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	11	513	4.7	2.2	
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)						7410	PRINTING, WRITING PAPER	13	450	9.5	1.9	
	TOTAL	73	35 775	(X)	100.0		7510	PERSONAL SERVICE PAPERS	6	79	2.4	0.3	
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	6	66	3.7	0.2	7610	STATIONERY, OFFICE SUPPLIES	61	17 333	74.1	74.1		
1610	SOAPS AND DETERGENTS	3	267	11.9	0.7	7611	STATIONERY.	34	2 340	15.2	10.0		
5210	BEAUTY, BARBER SHOP EQUIPMENT	22	d 909	96.9	24.9	7612	CARBON PAPER, STENCIL PAPER, ETC.	42	1 064	5.1	4.5		
5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	22	7 241	95.4	20.2	7613	LOOSELEAF BINDERS, BLANK BOOKS. . .	47	3 037	12.8	13.0		
5221	MACHINES AND EQUIPMENT.	19	1 580	13.3	4.4	7614	PENS, MECHANICAL PENCILS.	43	1 533	7.0	6.6		
5222	CLEANING CHEMICALS, SUPPLIES.	21	5 661	45.3	15.3	7615	OTHER OFFICE SUPPLIES	50	8 227	24.3	35.2		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	18	1 435	11.6	6.1	1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	7	(D)	20.5	15.0
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	3	17	6.3	0.1	1825	OTHER APPAREL, ACCESSORIES. . . .	13		30.6	28.5
9930	OTHER LABOR, SERVICE RECEIPTS . . .	5	40	7.3	0.2		COMMODITIES N.E.C.	(X)		(X)	(Z)
	COMMODITIES N.E.C.	(X)	695	(X)	3.0		COMMODITIES N.E.C.	(X)		(X)	4.1
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)						FOOTWEAR (SIC 5139)				
	TOTAL	30	55 634	(X)	100.0		TOTAL	7		(X)	100.0
2410	CONFECTIONERY	3	945	22.8	1.7	1910	SHOES, OTHER FOOTWEAR	7	(D)	99.9	99.9
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	7	111	1.3	0.2	1911	MEN'S, BOYS' SHOES.	4		26.3	30.7
5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	3	113	5.1	0.2	1912	WOMEN'S, MISSES' SHOES.	5		34.3	53.3
7410	PRINTING, WRITING PAPER	7	9 848	31.7	17.7	1913	CHILDREN'S, INFANTS' SHOES. . . .	3		3.6	2.9
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	3	177	3.6	0.3	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) .	3		20.0	13.2
7510	PERSONAL SERVICE PAPERS	18	8 274	35.7	14.9		COMMODITIES N.E.C.	(X)		(X)	0.1
7520	INDUSTRIAL PAPERS	25	24 993	48.1	44.9		GROCERIES, GENERAL LINE (SIC 5141) ²				
7530	SHIPPING ROOM SUPPLIES.	11	1 137	10.0	2.0		TOTAL	17	210 664	(X)	100.0
7540	PAPERBOARD, BOXBOARD.	7	1 959	20.8	3.5		FROZEN FOODS (SIC 5142)				
7610	STATIONERY, OFFICE SUPPLIES	7	6 623	23.5	11.9		TOTAL	15		(X)	100.0
	COMMODITIES N.E.C.	(X)	1 454	(X)	2.6	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	15		64.4	64.4
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)					2111	FROZEN FRUITS, JUICES	5		2.3	0.8
	TOTAL	40	97 365	(X)	100.0	2112	FROZEN VEGETABLES, JUICES	6		3.6	1.5
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	24	46 663	62.9	47.9	2113	FROZEN POULTRY (PACKAGED ONLY) . .	5		6.3	3.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	18	13 925	20.3	14.3	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	6		7.5	3.8
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	24	20 091	23.3	20.6	2115	FROZEN MEATS (PACKAGED ONLY) . . .	8		38.8	47.7
1450	DRUGGISTS' SUPPLIES	11	5 210	11.1	5.4	2116	FROZEN PREPARED FOODS, ETC. . . .	3		7.1	1.9
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	6	96	3.0	0.1	2117	OTHER PACKAGED FROZEN FOODS . . .	4		22.8	5.5
2930	PET FOODS—ALL KINDS	3	284	12.4	0.3		MEATS, PROVISIONS	3		10.0	8.5
5120	SCHOOL EQUIPMENT, SUPPLIES.	6	557	3.3	0.6	2610	FRESH, FROZEN MEATS	3		7.3	8.1
7610	STATIONERY, OFFICE SUPPLIES	7	757	3.3	0.8	2611	COMMODITIES N.E.C.	(X)		(X)	0.4
7870	KITCHEN UTENSILS, TOOLS, ETC.	6	3 789	22.2	3.9	2710	FRESH FRUITS, VEGETABLES.	3		9.3	4.7
8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	3	782	5.0	0.8	2711	FRESH FRUITS, BERRIES, MELONS . .	3		4.3	2.2
	AGRICULTURAL CHEMICALS.	5	326	3.2	0.3	2712	FRESH VEGETABLES.	3		5.0	2.5
	COMMODITIES N.E.C.	(X)	4 885	(X)	5.0		COMMODITIES N.E.C.	(X)		(X)	22.3
	PIECE GOODS (SIC 5133)						DAIRY PRODUCTS (SIC 5143)				
	TOTAL	17		(X)	100.0	2210	BUTTER AND CHEESE	17	4 937	30.1	8.1
1710	YARD OR PIECE GOODS	17		96.1	96.1	2220	ICE CREAM, ICES	11	3 150	35.2	5.2
1711	COTTON FABRICS.	13		22.2	20.9	2230	MILK, CREAM (FLUID)	25	24 253	49.7	39.7
1712	RAYON, NYLON, ETC..	10		35.5	36.0	2240	OTHER DAIRY PRODUCTS.	24	26 230	52.5	42.9
1713	WOOL FABRICS.	6		6.9	5.1	2310	EGGS.	3	49	6.1	0.1
1714	OTHER YARD GOODS.	11		39.5	34.1	8720	FEEDS (MIXED AND OTHER)	3	1 340	13.5	2.2
5310	UPHOLSTERERS' FABRICS, SUPPLIES . . .	4		18.0	1.8		COMMODITIES N.E.C.	(X)	1 169	(X)	1.9
	COMMODITIES N.E.C.	(X)		(X)	2.0		POULTRY AND POULTRY PRODUCTS (SIC 5144)				
	NOTIONS AND OTHER DRY GOODS (SIC 5134) ²						TOTAL	19	25 960	(X)	100.0
	TOTAL	10	17 056	(X)	100.0	2310	EGGS.	9	7 687	58.8	29.6
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)					2320	POULTRY	13	14 228	89.6	54.8
	TOTAL	20	29 637	(X)	100.0		COMMODITIES N.E.C.	(X)	4 045	(X)	15.6
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	20	25 959	87.6	87.6		CONFECTIONERY (SIC 5145)				
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	3	134	10.9	0.5		TOTAL	14	14 712	(X)	100.0
1910	SHOES, OTHER FOOTWEAR	6	1 934	10.8	6.5	2410	CONFECTIONERY	14	9 341	63.5	63.5
1911	MEN'S, BOYS' SHOES.	4	1 399	5.1	4.7	2411	CANDY (ALL KINDS)	9	3 114	19.0	21.2
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . .	5	516	1.8	1.7	2412	CHEWING GUM	4	187	3.1	1.3
	COMMODITIES N.E.C.	(X)	19	(X)	0.1	2413	FOUNTAIN FRUITS, SYRUPS	3	319	5.6	2.2
	COMMODITIES N.E.C.	(X)	1 610	(X)	5.4	2414	NUTS, OTHER CONFECTIONS	10	5 719	36.1	38.9
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)						COMMODITIES N.E.C.	(X)	2	(X)	(Z)
	TOTAL	28		(X)	100.0		COMMODITIES N.E.C.	(X)	5 371	(X)	36.5
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	7		21.6	6.6		FISH AND SEAFOODS (SIC 5146) ²				
1811	WORK CLOTHING, WORK GLOVES. . . .	3		1.2	0.3		TOTAL	5		(D)	(X)
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	3		2.3	0.6		MEAT AND MEAT PRODUCTS (SIC 5147)				
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	6		10.5	5.0		TOTAL	31		(X)	100.0
1816	OTHER CLOTHING, FURNISHINGS	4		1.4	0.4	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	6		7.4	0.6
	COMMODITIES N.E.C.	(X)		(X)	0.3	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	3		2.0	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	28		89.3	89.3	2115	FROZEN MEATS (PACKAGED ONLY) . . .	4		2.0	0.2
1821	DRESSES, SKIRTS, BLOUSES.	16		21.6	21.2		COMMODITIES N.E.C.	(X)		(X)	0.3
1822	SUITS, COATS (EXCEPT FUR)	6		11.9	4.1						
1823	CHILDREN'S INFANTS' WEAR.	11		27.8	20.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
2210	BUTTER AND CHEESE	9	(D)	2.8	0.3	7510	PERSONAL SERVICE PAPERS	7	7 355	3.2	2.7
2320	POULTRY	8		4.6	0.4	7520	INDUSTRIAL PAPERS	3	6 365	3.0	2.3
2323	DRESSED POULTRY (RESALES)	7		2.8	0.4	7870	KITCHEN UTENSILS, TOOLS, ETC.	3	2 760	1.2	1.0
	COMMODITIES N.E.C.	(X)		(X)	(Z)		COMMODITIES N.E.C.	(X)	16 185	(X)	5.8
2610	MEATS, PROVISIONS	31		97.7	97.7		COTTON (SIC 5152) ²				
2611	FRESH, FROZEN MEATS	26		49.6	89.3		TOTAL	5	(D)	(X)	100.0
2612	SAUSAGE, MEAT LOAVES	16		1.8	1.5		GRAIN (SIC 5153)				
2613	CURED, BOILED, SMOKED MEATS	12		2.9	1.3		TOTAL	61	525 413	(X)	100.0
2614	OTHER MEAT PRODUCTS	10		7.7	5.6		GRAINS, BEANS, ETC.	61	512 291	97.5	97.5
2860	CANNED, BOTTLED FOODS	4		4.1	0.1		FEEDS (MIXED AND OTHER)	20	1 842	9.7	0.4
2865	CANNED MEATS	3	1.5	0.1		FERTILIZER, FERTILIZER MATERIALS	18	1 533	4.3	0.3	
	COMMODITIES N.E.C.	(X)	(X)	0.1		AGRICULTURAL CHEMICALS	14	1 076	3.3	0.2	
	COMMODITIES N.E.C.	(X)	(X)	0.8		COMMODITY CREDIT RECEIPTS	21	2 997	1.9	0.6	
	FRESH FRUITS AND VEGETABLES (SIC 5148)					OTHER LABOR, SERVICE RECEIPTS	22	2 626	1.2	0.5	
	TOTAL	34	52 712	(X)	100.0	COMMODITIES N.E.C.	(X)	3 048	(X)	0.6	
2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	4	2 062	22.6	3.9		LIVESTOCK (SIC 5154)				
2710	FRESH FRUITS, VEGETABLES	36	48 300	91.6	91.6		TOTAL	12	(D)	(X)	100.0
2711	FRESH FRUITS, BERRIES, MELONS	24	19 767	28.2	37.5	3130	LIVESTOCK (EXCEPT HORSES, MULES)	12		99.9	99.9
2712	FRESH VEGETABLES	32	28 533	38.1	54.1	3131	CATTLE, CALVES	9		63.7	71.1
	COMMODITIES N.E.C.	(X)	2 350	(X)	4.5	3133	HOGS	3		33.0	28.4
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)						COMMODITIES N.E.C.	(X)	(X)	0.1	
	TOTAL	51	277 294	(X)	100.0		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
1610	SOAPS AND DETERGENTS	6	6 656	2.9	2.4		TOTAL	6	(D)	(X)	100.0
2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	6	21 006	9.1	7.6	3210	HIDES, SKINS, BELTS	3		99.8	49.0
2111	FROZEN FRUITS, JUICES	4	5 169	1.3	1.9		COMMODITIES N.E.C.	(X)		(X)	51.0
2112	FROZEN VEGETABLES, JUICES	4	3 279	0.9	1.2		CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				
2114	FROZEN FISH, SEAFOOD (PKG'D. ONLY)	4	2 637	0.7	1.0		TOTAL	59	(X)	(X)	100.0
2116	FROZEN PREPARED FOODS, ETC.	6	9 137	2.3	3.3		PAINTERS' SUPPLIES AND SUPPLIES	3		31.0	1.7
	COMMODITIES N.E.C.	(X)	784	(X)	0.3	1610	SOAPS AND DETERGENTS	16		27.5	7.9
2210	BUTTER AND CHEESE	4	4 433	2.0	1.6	1620	INDUSTRIAL CHEMICALS	51		93.0	87.1
2230	MILK, CREAM (FLUID)	3	5 268	2.5	1.9		NAVAL STORES	6	2.1	0.5	
2240	OTHER DAIRY PRODUCTS	3	4 366	2.0	1.6		EXPLOSIVES	6	60.8	6.6	
2320	POULTRY	4	6 839	3.0	2.5		ALKALIES AND CHLORINES	16	20.6	15.8	
2323	DRESSED POULTRY (RESALES)	4	6 839	1.6	2.5		PLASTICS MATERIALS	6	25.7	6.5	
2410	CONFECTIONERY	10	9 210	3.9	3.3		COAL TAR PRODUCTS	7	1.3	0.3	
2411	CANDY (ALL KINDS)	4	2 412	0.6	0.9		OTHER INDUS. ORGANIC CHEMICALS	24	31.5	24.6	
2414	NUTS, OTHER CONFECTIONS	7	6 785	1.6	2.4		OTHER INDUS. INORGANIC CHEMICALS	22	39.0	32.9	
	COMMODITIES N.E.C.	(X)	13	(X)	(Z)		CUSTODIAL, JANITORIAL SUPPLIES	4	10.7	0.2	
2610	MEATS, PROVISIONS	4	48 729	21.4	17.6		FERTILIZER, FERTILIZER MATERIALS	4	3.0	0.4	
2611	FRESH, FROZEN MEATS	4	33 588	7.9	12.1	5220	AGRICULTURAL CHEMICALS	5	3.9	0.6	
2612	SAUSAGE, MEAT LOAVES	3	2 359	0.6	0.9	8740	COMMODITIES N.E.C.	(X)	(X)	2.0	
2613	CURED, BOILED, SMOKED MEATS	3	10 671	2.7	3.8	8750					
	COMMODITIES N.E.C.	(X)	2 111	(X)	0.8		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
2710	FRESH FRUITS, VEGETABLES	4	10 567	4.9	3.8		TOTAL	68	81 630	(X)	100.0
2712	FRESH VEGETABLES	4	4 231	1.1	1.5		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
	COMMODITIES N.E.C.	(X)	6 336	(X)	2.3		TOTAL	54	182 169	(X)	100.0
2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	8	3 268	1.5	1.2		BEER AND ALE (SIC 5181)				
2830	TEA, SPICES	9	5 366	2.3	1.9		TOTAL	52	46 904	(X)	100.0
2840	BAKERY PRODUCTS	10	7 875	3.6	2.8		SOFT DRINKS, BOTTLED WATERS	9	335	4.6	0.7
2850	FOOD AND BEVERAGE BASIC MATERIALS	3	360	11.8	0.1		BEER, ALE, PORTER, STOUT, ETC.	52	46 100	96.3	98.3
2860	CANNED, BOTTLED FOODS	19	44 241	17.7	16.0		BEER, ALE, ETC.	52	45 339	57.2	96.7
2861	CANNED, BOTTLED JUICES, DRINKS	12	8 115	1.8	2.9		STATE, COUNTY, LOCAL TAXES	14	761	2.9	1.6
2863	CANNED, BOTTLED FRUITS, VEGS.	9	12 531	3.0	4.5		WINE	4	209	3.4	0.4
2864	CANNED FISH, SEAFOOD	8	4 317	1.1	1.6		COMMODITIES N.E.C.	(X)	260	(X)	0.6
2865	CANNED MEATS	7	3 201	0.8	1.2		WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5162)				
2867	OTHER CANNED, BOTTLED FOODS	9	14 388	3.5	5.2		TOTAL	10	188 316	(X)	100.0
	COMMODITIES N.E.C.	(X)	1 689	(X)	0.6		WINE	8	26 784	18.3	14.2
2870	SUGAR—REFINED	7	2 583	1.1	0.9	2950	SPIRITS	10	161 402	85.7	65.7
2890	BREAKFAST FOODS	7	2 617	1.1	0.9		COMMODITIES N.E.C.	(X)	130	(X)	0.1
2910	FLOUR, RELATED PRODUCTS	9	8 680	3.8	3.1						
2920	MARGARINE, SHORTENINGS, ETC.	9	5 519	2.3	2.0	7210					
2921	MARGARINE, BUTTER SUBSTITUTES	4	2 249	0.6	0.8	7211					
2922	SHORTENINGS, COOKING OILS	8	3 270	0.8	1.2	7212					
2930	PET FOODS—ALL KINDS	8	4 274	2.0	1.5	7310					
2940	DRIED FRUITS, VEGETABLES	5	834	4.9	0.3						
2950	SOFT DRINKS, BOTTLED WATERS	9	3 634	2.6	2.0						
2960	FOODS, N.E.C.	14	21 913	9.2	7.9						
4180	STORE, RESTAURANT FIXTURES, EQUIP.	3	3 427	1.5	1.2						
7110	CIGARETTES, CIGARS, TOBACCO	4	10 964	5.1	4.0	7310					
7111	CIGARETTES	4	8 852	2.2	3.2	7320					
	COMMODITIES N.E.C.	(X)	2 112	(X)	0.8						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	FARM SUPPLIES (SIC 5191)					0930	OTHER LABOR, SERVICE RECEIPTS . . .	20	1 679	4.4	0.8
	TOTAL	114	218 636	(X)	100.0		COMMODITIES N.E.C.	(X)	9 211	(X)	4.2
1310	TIRES AND TUBES	5	5 418	13.9	2.5		TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	5	453	1.2	0.2		TOTAL	18		(X)	100.0
2930	PET FOODS--ALL KINDS	20	1 267	11.7	0.6						
3120	GRAINS, BEANS, ETC.	42	5 274	26.1	2.4	2410	CONFECTIONERY	14		24.2	18.5
3610	HARDWARE	7	6 968	17.5	3.2	2411	CANDY (ALL KINDS)	14		12.0	16.8
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	13	514	6.7	0.2	2412	CHewing GUM	10		1.0	0.9
4320	FARM, DAIRY MACHINERY, PARTS . . .	18	3 457	7.9	1.6	2413	FOUNTAIN FRUITS, SYRUPS	4		0.4	0.1
6510	GASOLINE, KEROSENE	7	497	17.5	0.4	2414	NUTS, OTHER CONFECTIONS	7		1.0	0.6
6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	7	117	2.7	0.1						
6530	OILS, GREASES, OTHER PETROLEUM PROD	6	4 037	10.3	1.8	7110	CIGARETTES, CIGARS, TOBACCO	14	(D)	77.8	77.8
8710	HAY, STRAW, ALFALFA, OTHER	8	206	9.8	0.1	7111	CIGARETTES	17		36.1	67.9
8720	FEEES (MIXED AND OTHER)	75	18 820	53.6	8.6	7112	CIGARS	15		3.2	5.4
8730	FEEEO INGREDIENTS	42	94 693	89.9	43.3	7113	OTHER TOBACCO	15		2.5	4.5
8740	FERTILIZER, FERTILIZER MATERIALS . .	64	13 256	36.5	6.1		COMMODITIES N.E.C.	(X)		(X)	(Z)
8750	AGRICULTURAL CHEMICALS	65	15 866	16.4	7.3	7510	PERSONAL SERVICE PAPERS	3		2.3	0.1
8751	WEEEO KILLERS, SOIL STERILIZERS . .	57	14 540	8.8	6.7	9750	SMOKERS' SUPPLIES AND PIPES	6		2.3	1.6
8752	INSECTICIDES, FUNGICIDES, ETC. . .	38	1 326	2.0	0.6		COMMODITIES N.E.C.	(X)		(X)	2.0
8760	SEEOO	54	36 503	60.6	16.7		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
8761	SORGHUM SEEOO	13	1 512	2.7	0.7		TOTAL	25	(D)	(X)	100.0
8762	SEED CORN	35	4 454	5.7	2.0		NONDURABLE GOODS, N.E.C. (SIC 5199) ²				
8763	CEREAL GRAIN SEEOO (WHEAT, ETC.) .	24	1 198	1.7	0.5		TOTAL	156	235 080	(X)	100.0
8764	FIELD SEEO FOR FORAGE AND PASTURE	34	15 948	18.4	7.3						
8765	FINE SEEOO FOR LAWN AND TURF . . .	16	2 634	4.8	1.2						
8766	VEGETABLE SEEOO	7	8 778	22.2	4.0						
8767	FLOWER SEEOO AND BULBS	6	1 978	5.6	0.9						
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establish- ments handling the line	All estab- lish- ments ¹					Establish- ments handling the line	All estab- lish- ments ¹		
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						7820	HOUSEHOLD LINENS, DOMESTICS	114	96 027	84.3	12.1	
							7821	BEDSPREADS, COMFORTERS, BLANKETS.	64	11 024	13.0	1.4	
							7822	TABLE LINENS.	70	26 310	20.5	3.3	
							7823	SHEETS, PILLOW CASES.	74	34 924	25.0	4.4	
							7824	TOWELS, WASH CLOTHS	72	18 686	13.7	2.4	
							7825	OTHER LINENS, DOMESTICS	50	5 083	8.0	0.6	
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	105	2 146 699	90.4	88.2		7830	SHADES, VENETIAN BLINDS	28	16 073	71.8	2.0	
1111	NEW AUTOMOBILES	39	2 010 395	48.3	82.6		7840	CURTAINS, DRAPES.	60	75 508	78.2	9.5	
1112	USED AUTOMOBILES.	69	113 999	4.5	4.9		7850	FLOOR COVERINGS	255	245 294	91.5	30.9	
1113	OTHER PASSENGER MOTOR VEHICLES. . .	8	17 305	22.5	0.7		7860	MIRRORS, LAMPS, PICTURE FRAMES. .	44	26 380	91.0	3.3	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	66	57 034	25.5	2.3		7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	143	129 277	78.5	16.3	
1210	MACHINE SHOP SALES AND LABOR. . . .	18	37 040	9.2	1.5		9210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	4	411	30.2	0.1	
1211	PARTS AND EQUIPMENT	13	36 330	5.0	1.5		8570	OTHER BUILDING MATERIALS.	3	439	19.0	0.1	
	COMMODITIES N.E.C..	(X)	710	(X)	(2)		8630	TOYS, GAMES, FIREWORKS, ETC. . . .	8	3 076	16.1	0.4	
1220	NEW AND REBUILT PARTS, ETC.	45	183 025	11.6	7.5		8620	JEWELRY, SILVERWARE, TROPHIES . . .	12	2 291	16.0	0.3	
1221	MOTOR AND CHASSIS PARTS	40	173 283	5.7	7.1		8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	17	4 613	22.1	0.6	
1225	SUPPLIES AND ACCESSORIES.	10	9 696	1.8	0.4		9710	WALLPAPER	3	1 050	29.0	0.1	
	COMMODITIES N.E.C..	(X)	46	(X)	(2)		9760	MISCELLANEOUS LINES	8	818	10.8	0.1	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	8	1 675	20.5	0.1		9930	OTHER LABOR, SERVICE RECEIPTS . . .	16	573	5.9	0.1	
1310	TIRES AND TUBES	10	3 203	1.3	0.1			COMMODITIES N.E.C..	(X)	6 951	(X)	0.9	
9930	OTHER LABOR, SERVICE RECEIPTS	19	2 530	12.3	0.1			LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)					
	COMMODITIES N.E.C..	(X)	2 535	(X)	0.1			TOTAL	291	396 306	(X)	100.0	
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)						1510	PAINTERS' SUPPLIES AND SUPPLIES . .	14	581	5.5	0.1	
							3420	MAJOR APPLIANCES, TV SETS, ETC. . .	7	564	14.0	0.1	
1110	AUTOMOBILES, MOTORCYCLES, ETC.. . .	16	329	7.7	0.1		3610	HARDWARE.	25	1 600	5.8	0.4	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	12	3 003	32.4	0.7		6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	30	756	2.4	0.2	
1210	MACHINE SHOP SALES AND LABOR. . . .	171	16 372	21.3	3.0		6430	ALUMINUM SHAPES, FORMS, ETC.. . .	5	744	6.2	0.2	
1220	NEW AND REBUILT PARTS, ETC.	631	483 353	91.5	87.9		8110	LUMBER (ROUGH, DRESSED, FINISHED) .	168	219 109	40.2	55.3	
1230	AUTOMOTIVE GLASS.	11	3 145	64.7	0.6		8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	130	64 721	32.5	16.3	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	70	9 008	53.5	1.6		8121	HARDWOOD	82	34 226	24.7	8.6	
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	13	2 833	39.5	0.5		8122	SOFTWOOD.	98	30 495	11.8	7.7	
1310	TIRES AND TUBES	32	3 908	17.6	0.7								
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	11	846	15.8	0.2		8130	WOOD SHINGLES	28	17 099	17.3	4.3	
3610	HARDWARE.	6	5 321	25.6	1.0		8140	WOOD MILLWORK (DOORS, WINDOWS). .	110	62 125	45.4	15.7	
4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	9	9 789	32.3	1.8		8150	METAL MILLWORK (DOORS, ETC.). . . .	28	3 987	17.8	1.0	
6500	PETROLEUM PRODUCTS.	48	1 259	6.2	0.2		8160	VENEER, OTHER WOOD PRODUCTS . . .	22	6 807	21.9	1.7	
6620	UNPREPARED IRON AND STEEL SCRAP . .	14	316	13.9	0.1		8230	CEMENT, LIME, PLASTIC, STUCCO . . .	16	3 560	7.7	0.9	
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	4	570	2.8	0.1		8310	GLASS (FLAT, BRICK, ETC.)	5	1 930	25.2	0.5	
9760	MISCELLANEOUS LINES	4	704	20.4	0.1		8410	INSULATION MATERIALS AND BOARD . .	32	1 511	3.9	0.4	
9930	OTHER LABOR, SERVICE RECEIPTS	17	3 153	12.6	0.6		8420	ROOFING, SIDING EQUIPMENT	27	1 892	7.0	0.5	
	COMMODITIES N.E.C..	(X)	5 050	(X)	0.9		8520	WALLBOARD, HARDBOARD.	46	3 132	6.7	0.8	
							8550	PLASTIC BUILDING MATERIALS.	12	997	5.7	0.3	
	TIRES AND TUBES (SIC 5014)						8570	OTHER BUILDING MATERIALS.	8	731	4.5	0.2	
							9210	LOGS, PILES, PULPWOOD, POLES, ETC..	4	256	11.2	0.1	
	TOTAL	87	79 018	(X)	100.0		9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	740	20.2	0.2	
1220	NEW AND REBUILT PARTS, ETC.	16	1 774	12.2	2.2			COMMODITIES N.E.C..	(X)	3 464	(X)	0.9	
1221	MOTOR AND CHASSIS PARTS	3	220	4.3	0.3			CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					
1223	CHEMICALS (ADDITIVES, ETC.)	3	92	3.5	0.1			TOTAL	361	408 295	(X)	100.0	
1225	SUPPLIES AND ACCESSORIES.	13	1 457	8.6	1.8		1510	PAINTERS' SUPPLIES AND SUPPLIES . .	17	456	2.4	0.1	
	COMMODITIES N.E.C..	(X)	5	(X)	(2)		1620	INDUSTRIAL CHEMICALS.	7	28 429	19.4	7.0	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	3	389	16.5	0.5		3610	HARDWARE	25	1 123	6.3	0.3	
1310	TIRES AND TUBES	87	73 427	93.0	92.9		3710	WARM-AIR HEATING, COOLING EQUIPMENT	6	267	4.3	0.1	
1320	RECAPPED TIRES	26	2 513	15.5	3.2		6220	IRON, STEEL PRODUCTS (FLAT)	11	644	6.0	0.2	
9930	OTHER LABOR, SERVICE RECEIPTS	15	352	6.3	0.4		6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	65	6 912	9.6	1.7	
	COMMODITIES N.E.C..	(X)	563	(X)	0.7		6232	NAILS AND STAPLES	65	6 870	5.7	1.7	
	FURNITURE (SIC 5021) ²							COMMODITIES N.E.C..	(X)	42	(X)	(2)	
	TOTAL	367	390 206	(X)	100.0		6240	IRON, STEEL FINISHED PRODUCTS . . .	18	3 926	22.0	1.0	
	HOME FURNISHINGS (SIC 5023)						6430	ALUMINUM SHAPES, FORMS, ETC.. . .	33	2 620	7.3	0.6	
							7850	FLOOR COVERINGS	11	1 572	15.2	0.4	
	TOTAL	688	792 969	(X)	100.0		8110	LUMBER (ROUGH, DRESSED, FINISHED)	18	1 607	7.9	0.4	
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	7	969	8.7	0.1		8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	22	2 245	9.1	0.5	
1710	YARD OR PIECE GOODS	22	5 581	16.9	0.7		9130	WOOD SHINGLES	17	2 177	8.8	0.5	
1711	COTTON FABRICS.	12	4 431	12.6	0.6		9140	WOOD MILLWORK (DOORS, WINDOWS). .	19	1 483	8.6	0.4	
1712	RAYON, NYLON, ETC.	5	600	5.5	0.1		9150	METAL MILLWORK (DOORS, ETC.). . . .	26	1 473	7.0	0.4	
1714	OTHER YARD GOODS	7	545	4.5	0.1		9210	BRICK, BLOCKS, TILE, CLAY, ETC.. . .	99	41 936	53.7	10.3	
	COMMODITIES N.E.C..	(X)	1	(X)	(2)		9220	CONCRETE PRODUCTS, BUILDING STONE .	44	10 814	40.5	2.6	
1730	KNIT FABRICS, KNITTING YARNS, ETC..	3	474	8.7	0.1		9230	CEMENT, LIME, PLASTIC, STUCCO . . .	57	21 363	44.7	5.2	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	12	4 921	25.3	0.6		9240	SAND, GRAVEL, CRUSHED STONE	58	10 142	30.6	2.5	
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	14	3 360	25.9	0.4		9250	READY-OR-TRANSIT-MIXED CONCRETE . .	9	527	11.6	0.1	
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	6	934	11.0	0.1		9310	GLASS (FLAT, BRICK, ETC.).	32	19 822	77.1	4.9	
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	9	2 670	15.2	0.3		9410	INSULATION MATERIALS AND BOARD . .	85	14 143	17.5	3.5	
3610	HARDWARE.	23	8 091	14.1	1.0		9420	ROOFING, SIDING EQUIPMENT	100	45 115	55.4	12.0	
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP..	10	3 365	11.2	0.4		9510	BUILDING AND CONSTRUCTION PAPER . .	40	2 006	5.6	0.5	
7810	CHINA, GLASSWARE, CROCKERY.	132	153 823	83.9	19.4		9520	WALLBOARD, HARDBOARD.	66	25 287	39.9	6.2	
							9530	ADHESIVES, MASTICS.	69	6 576	12.5	1.6	
							9540	STRUCTURAL IRON, STEEL.	12	92 991	62.5	22.8	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
8550	PLASTIC BUILDING MATERIALS,	34	2 492	5.7	0.6		METALS SERVICE CENTERS AND OFFICES (SIC 5051)				
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	5	854	38.6	0.2						
8570	OTHER BUILDING MATERIALS,	68	27 075	48.9	6.6						
9760	MISCELLANEOUS LINES	5	373	13.8	0.1		TOTAL	464	(X)	100.0	
9930	OTHER LABOR, SERVICE RECEIPTS	15	1 091	6.7	0.3		1620	INDUSTRIAL CHEMICALS,	8	10.3	1.0
	COMMODITIES N.E.C.,	(X)	26 752	(X)	6.6						
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					3610	HARDWARE,	13	14.8	0.3	
	TOTAL	290	350 063	(X)	100.0	3614	HAND TOOLS (INCL. POWER), CUTLERY COMMODITIES N.E.C.,	13 (X)	11.7 (X)	0.2 (2)	
1310	TIRES AND TUBES	3	449	27.4	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	14	9.6	0.2	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS,	4	1 405	25.4	0.4	3741	PIPE FITTINGS, VALVES	14	8.0	0.2	
3610	HARDWARE	5	262	10.5	0.1		COMMODITIES N.E.C.,	(X)	(X)	(2)	
4310	GARDEN MACHINERY, EQUIPMENT, ETC., .	3	695	12.6	0.2	4420	GENERAL PURPOSE INDUSTRIAL MACH.,	7	5.5	0.7	
						4421	ENGINES (INCL. INTERNAL COMBUST.)	7	2.1	0.3	
						4422	COMPRESSORS, PUMPS,	7	3.5	0.4	
8620	SPORTING, ATHLETIC GOODS, BICYCLES,	193	269 121	95.3	76.9	4450	OIL WELL, OIL REFINING MACH. EQUIP.	4	11.3	0.2	
8621	ATHLETIC EQUIPMENT, SUPPLIES,	91	61 670	38.4	17.6	4610	INDUSTRIAL VALVES, FITTINGS,	9	14.5	0.3	
8622	ARMS AND AMMUNITION	36	32 807	21.2	9.4	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	8	30.2	2.7	
8623	BICYCLES,	27	71 200	58.4	20.3	6110	COAL (BITUMINOUS AND ANTHRACITE), .	3	15.7	0.6	
8624	CAMPING EQUIPMENT	25	5 548	4.3	1.6						
8625	FISHING TACKLE AND EQUIPMENT,	45	41 712	27.4	11.9	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	62	47.2	14.4	
8626	SKI EQUIPMENT, SUPPLIES	17	21 678	20.4	6.2	6211	SHEET BARS, TIN PLATE BARS,	21	27.1	1.9	
8627	OTHER (WATER SPORTS, ARCHERY), . . .	55	34 505	31.0	9.9	6212	WIRE ROOS	24	9.2	2.8	
	COMMODITIES N.E.C.,	(X)	1	(X)	(2)	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS,	11	20.6	0.2	
						6214	FORGINGS,	10	1.0	0.2	
8630	TOYS, GAMES, FIREWORKS, ETC.,	15	3 738	19.5	1.1	6215	PIG IRON, FERRO ALLOYS,	6	25.0	6.9	
8640	BOATS (OUTBOARD, ROW BOATS),	15	8 621	45.2	2.5	6216	OTHER SEMIFINISHED IRON, STEEL, . .	9	17.9	2.4	
8650	BILLIARDS, POOL, BOWLING EQUIPMENT,	15	9 118	51.2	2.6						
8660	THEATER, STUDIO EQUIPMENT,	21	15 973	99.7	4.6	6220	IRON, STEEL PRODUCTS (FLAT),	152	24.8	14.5	
8670	OTHER RECREATION, HOBBY GOODS, . . .	54	35 491	98.1	10.1	6221	PLATES,	71	4.3	2.3	
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	4	719	10.7	0.2	6222	STRIP (HOT, COLD-ROLLED),	43	2.8	0.8	
						6223	SHEETS (COLD-ROLLED),	68	8.6	5.6	
8820	JEWELRY, SILVERWARE, TROPHIES, . . .	5	347	5.1	0.1	6224	SHEETS (HOT-ROLLED),	78	2.9	1.9	
8821	CLOCKS, WATCHES, WATCH MOVEMENTS,	4	346	3.0	0.1	6225	BLACKPLATE,	15	4.3	0.9	
	COMMODITIES N.E.C.,	(X)	1	(X)	(2)	6226	SHEETS (GALVANIZED, OTHER COATED)	48	4.0	1.6	
						6227	TINPLATE,	18	17.4	0.9	
9760	MISCELLANEOUS LINES	6	1 211	25.4	0.3	6228	FABRICATED AND STRUCTURAL PLATE .	15	5.6	0.2	
	COMMODITIES N.E.C.,	(X)	2 913	(X)	0.8		COMMODITIES N.E.C.,	26	3.9	0.4	
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	99	22.1	4.7	
	TOTAL	194	204 113	(X)	100.0	6231	WIPE--PLAIN, COATED, BARBED, ETC.	54	6.4	1.7	
						6232	NAILS AND STAPLES,	26	36.5	1.9	
1710	YARN OR PIECE GOODS,	5	155	3.0	0.1	6233	WOVEN, WELDED WIRE FENCING, PARTS	13	20.2	0.3	
1720	NOTIONS (THREAD, BUTTONS, ETC.), . .	6	958	12.0	0.5	6234	WIRE ROPE AND STRAND, RALE TIES, .	10	11.2	0.6	
3430	ELECTRIC HOUSEWARES AND SUPPLIES, .	4	250	6.0	0.1	6235	REINFORCEMENT MESH--WELDED, WOVEN	19	4.1	0.2	
3610	HARDWARE,	5	325	6.0	0.2	6240	IRON, STEEL FINISHED PRODUCTS, . .	105	20.9	8.4	
4310	GARDEN MACHINERY, EQUIPMENT, ETC., .	4	195	5.4	0.1	6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	60	5.3	2.7	
5120	SCHOOL EQUIPMENT, SUPPLIES,	13	1 589	13.9	0.8	6243	BAR, COLD-FINISHED,	50	2.1	0.7	
7610	STATIONERY, OFFICE SUPPLIES,	17	2 726	20.3	1.3	6244	CONCRETE REINFORCEMENT BARS, . . .	41	1.6	0.7	
7810	CHINA, GLASSWARE, CROCKERY,	5	528	9.1	0.3	6245	STRUCTURAL SHAPES,	57	5.2	3.0	
7870	KITCHEN UTENSILS, TOOLS, ETC.,	8	708	7.4	0.3	6246	PILING, BEARING PILES,	9	4.0	0.6	
						6248	OTHER FINISHED PRODUCTS,	15	5.4	0.4	
8620	SPORTING, ATHLETIC GOODS, BICYCLES,	9	669	7.5	0.4		COMMODITIES N.E.C.,	(X)	(X)	0.1	
8621	ATHLETIC EQUIPMENT, SUPPLIES,	6	694	4.3	0.3	6250	CAST IRON SOIL PIPE, TUBING,	7	6.0	0.1	
	COMMODITIES N.E.C.,	(X)	175	(X)	0.1	6260	IRON, STEEL PIPE, TUBING,	66	15.7	5.3	
						6261	TUBING (MECHANICAL AND PRESSURE),	43	14.2	3.0	
8630	TOYS, GAMES, FIREWORKS, ETC.,	193	187 582	92.4	91.9	6262	STANDARD STEEL PIPE,	38	4.0	2.3	
8670	OTHER RECREATION, HOBBY GOODS, . . .	9	1 405	15.3	0.7	6270	OTHER CARBON STEEL PRODUCTS, . . .	17	18.7	0.6	
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	14	727	6.0	0.4						
8820	JEWELRY, SILVERWARE, TROPHIES, . . .	3	744	30.2	0.4	6320	ALLOY STEEL,	65	16.2	2.3	
8822	COSTUME JEWELRY,	3	316	7.3	0.2	6321	BAR, HOT-ROLLED OR COLD-FINISHED	35	4.0	0.8	
	COMMODITIES N.E.C.,	(X)	428	(X)	0.2	6322	TOOL STEEL BARS,	25	5.9	0.3	
						6323	PIPE AND TUBING,	15	3.8	0.5	
8910	GIFTS, ART GOODS, NOVELTIES, ETC., . .	19	2 846	18.3	1.4	6324	PLATE,	11	1.7	0.1	
8920	ADVERTISING SPECIALTIES, CALENDARS,	5	268	8.0	0.1	6325	OTHER ALLOY STEEL,	21	6.3	0.6	
	COMMODITIES N.E.C.,	(X)	2 238	(X)	1.1		COMMODITIES N.E.C.,	(X)	(X)	(2)	
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					6330	STAINLESS STEEL,	104	17.0	4.8	
	TOTAL	186	240 367	(X)	100.0	6331	PLATES,	31	4.0	0.4	
1620	INDUSTRIAL CHEMICALS,	4	619	9.9	0.3	6332	STRIP,	22	5.9	0.4	
3420	MAJOR APPLIANCES, TV SETS, ETC., . .	5	448	13.9	0.2	6333	SHEETS,	51	5.6	1.8	
4460	PRINTING TRADES MACHINERY, EQUIP., .	5	2 093	31.6	0.9	6334	BAR, BAR-SIZE SHAPES,	43	3.9	0.6	
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.,	3	5 471	40.5	2.3	6335	OTHER STAINLESS STEEL,	57	7.7	1.5	
8610	PHOTOGRAPHIC GOODS,	186	227 032	94.5	94.5	6410	COPPER WIRE (ELECTRICAL ONLY), . . .	18	73.7	1.9	
8660	THEATER, STUDIO EQUIPMENT,	6	187	7.3	0.1	6420	OTHER COPPER, BRASS MILL PRODUCTS	74	32.6	7.5	
9930	OTHER LABOR, SERVICE RECEIPTS,	5	631	13.9	0.3	6421	FLAT PRODUCTS (SHEETS, ETC.), . . .	47	11.6	4.0	
	COMMODITIES N.E.C.,	(X)	3 886	(X)	1.6	6422	TUBULAR PRODUCTS (PIPES, TUBES), .	41	10.9	2.9	
						6423	ROD, NONELECTRICAL WIRE,	40	8.7	0.7	
							COMMODITIES N.E.C.,	(X)	(X)	-	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹	
6430	ALUMINUM SHAPES, FORMS, ETC.	94	(D)	26.4	4.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	7	812	4.8	0.1	
6431	PLATE (.250 INCH AND OVER).	38		4.9	0.3	8140	WOOD MILLWORK (DOORS, WINDOWS).	3	649	7.7	0.1	
6432	SHEET, COIL (.006 TO .249 INCH).	51		6.9	1.3	8610	PHOTOGRAPHIC GOODS.	17	3 542	5.6	0.4	
6433	ROD, BAR, WIRE (POLLED, EXTRUDED).	41		4.6	0.4	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	9	2 515	11.6	0.3	
6434	PIPE AND TUBING (INCL. HOLLOW BAR).	31		3.3	0.3	8630	TOYS, GAMES, FIREWORKS, ETC.	7	1 485	8.5	0.2	
6435	OTHER EXTRUDED SHAPES.	29		10.1	0.7	8620	JEWELRY, SILVERWARE, TROPHIES.	19	5 925	12.0	0.7	
6436	FOILS.	9		49.1	0.6	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	9	1 718	12.8	0.2	
6440	NONFERROUS METALS, MINERALS, ORES.	62		49.1	23.0	9310	PHONO, RECORDS, PRERECORDED TAPES.	8	1 258	13.2	0.1	
6442	NICKEL.	14		9.1	1.3	9740	LUGGAGE, SADDLERY, HARNESS.	6	1 173	12.0	0.1	
6443	TIN, LEAD, ZINC, ETC.	54		27.7	21.6	9760	MISCELLANEOUS LINES.	10	4 465	7.7	0.5	
	COMMODITIES N.E.C..	(X)		(X)	-	9930	OTHER LABOR, SERVICE RECEIPTS.	15	1 921	3.5	0.2	
6610	PREPARED IRON AND STEEL SCRAP.	3		20.3	0.3		COMMODITIES N.E.C..	(X)	10 618	(X)	1.2	
8570	OTHER BUILDING MATERIALS.	7		16.6	0.2		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
9910	RECEIPTS FROM PROCESSING.	9		3.9	0.1							
9930	OTHER LABOR, SERVICE RECEIPTS.	9		2.2	0.1							
	COMMODITIES N.E.C..	(X)		(X)	1.7		TOTAL.	324	369 794	(X)	100.0	
	COAL AND OTHER MINERALS AND ORES (SIC 5052)					1220	NEW AND REBUILT PARTS, ETC.	3	1 991	20.6	0.5	
	TOTAL.	29	(D)	(X)	100.0	3310	ELECTRICAL WIRING SUPPLIES.	26	4 165	15.2	1.1	
6110	COAL (BITUMINOUS AND ANTHRACITE).	29		95.3	95.3	3311	INT. WIRING, CONSTR. MATERIALS.	9	261	2.6	0.1	
	COMMODITIES N.E.C..	(X)		(X)	4.7	3313	LIGHTING FIXTURES.	4	561	4.8	0.2	
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)					3314	ELECTRIC LAMPS.	7	242	2.0	0.1	
	TOTAL.	456		560 755	(X)	100.0	3315	MOTORS, GENERATORS, ETC..	13	3 086	10.7	0.8
								COMMODITIES N.E.C..	(X)	13	(X)	(Z)
3310	ELECTRICAL WIRING SUPPLIES.	439	446 477	92.2	66.8	3320	TELEPHONE AND SIGNAL EQUIPMENT.	7	830	8.5	0.2	
3311	INT. WIRING, CONSTR. MATERIALS.	279	186 731	31.8	33.3	3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	23	935	6.0	0.3	
3312	OUTSIDE CONSTRUCTION MATERIALS.	125	38 951	11.7	6.9	3420	MAJOR APPLIANCES, TV SETS, ETC.	26	1 312	6.9	0.4	
3313	LIGHTING FIXTURES.	271	61 394	15.4	14.5	3510	ELECTRONIC TUBES, PARTS, ETC.	324	347 350	93.9	93.9	
3314	ELECTRIC LAMPS.	236	50 002	9.7	8.9	9310	PHONO, RECORDS, PRERECORDED TAPES.	5	365	6.8	0.1	
3315	MOTORS, GENERATORS, ETC..	171	129 399	25.3	23.1	9760	MISCELLANEOUS LINES.	4	253	9.8	0.1	
						9930	OTHER LABOR, SERVICE RECEIPTS.	11	2 227	13.0	0.6	
							COMMODITIES N.E.C..	(X)	10 366	(X)	2.8	
							HARDWARE (SIC 5072)					
							TOTAL.	444	346 076	(X)	100.0	
3320	TELEPHONE AND SIGNAL EQUIPMENT.	28	38 968	33.4	6.9	1220	NEW AND REBUILT PARTS, ETC.	8	1 540	9.1	0.4	
3420	MAJOR APPLIANCES, TV SETS, ETC.	14	9 596	17.4	1.7	1510	PAINTERS' SUPPLIES AND SUPPLIES.	49	4 739	7.6	1.4	
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	18	3 966	8.2	0.7	3310	ELECTRICAL WIRING SUPPLIES.	23	2 777	5.9	0.8	
3510	ELECTRONIC TUBES, PARTS, ETC.	30	8 871	9.8	1.6	3420	MAJOR APPLIANCES, TV SETS, ETC.	4	479	6.7	0.1	
3511	ELECTRONIC TUBES.	13	1 564	2.2	0.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	15	4 345	9.6	1.3	
3512	ELECTRONIC PARTS.	3	327	1.8	0.1	3610	HARDWARE.	444	293 461	84.8	84.8	
3514	ACCESSORIES, TESTING EQUIPMENT.	4	641	3.0	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT.	8	790	20.2	0.2	
3515	INTERCOMMUNICATIONS EQUIPMENT.	11	2 614	7.6	0.5	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	42	3 045	9.0	0.9	
3516	COMM., INDUSTRIAL ELECTRONIC PARTS COMMODITIES N.E.C..	9	3 605	6.3	0.6	4180	STORE, RESTAURANT FIXTURES, EQUIP.. . . .	3	204	0.8	0.1	
		(X)	120	(X)	(Z)	4310	GARDEN MACHINERY, EQUIPMENT, ETC.. . . .	15	5 201	11.3	1.5	
3610	HARDWARE.	7	723	11.7	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH.. . . .	11	1 912	18.6	0.6	
3710	WARM-AIR HEATING, COOLING EQUIPMENT.	12	946	6.2	0.2	4440	ABRASIVES, ABRASIVE MATERIALS.	24	951	5.3	0.3	
3720	RESIDENTIAL ELEC. SPACE HEATING.	22	860	2.4	0.2	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	26	921	2.4	0.3	
3730	HYDRONICS EQUIPMENT, SUPPLIES.	7	303	4.2	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES.	13	2 412	7.6	0.7	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	9	690	3.5	0.1	5220	CUSTOMTAIL, JANITORIAL SUPPLIES.	4	280	21.0	0.1	
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	8	370	4.4	0.1	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED).	12	216	4.6	0.1	
4310	GARDEN MACHINERY, EQUIPMENT, ETC.. . . .	5	1 097	12.5	0.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	50	2 740	5.0	0.8	
9760	MISCELLANEOUS LINES.	4	548	18.7	0.1	6231	WIRE--PLAIN, COATED, BARBED, ETC.	18	307	1.6	0.1	
9930	OTHER LABOR, SERVICE RECEIPTS.	8	705	11.0	0.1	6232	NAILS AND STAPLES.	45	1 208	1.4	0.3	
	COMMODITIES N.E.C..	(X)	6 635	(X)	1.2	6233	WOVEN, WELDED WIRE FENCING, PARTS.	17	202	0.6	0.1	
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					6234	WIRE ROPE AND STRAND, PALE TIES.	20	346	1.8	0.1	
	TOTAL.	264	886 227	(X)	100.0	6235	REINFORCEMENT MESH--WELDED, WOVEN COMMODITIES N.E.C..	12	676	1.2	0.2	
								(X)	1	(X)	(Z)	
1220	NEW AND REBUILT PARTS, ETC.	5	1 021	10.6	0.1	6240	IRON, STEEL FINISHED PRODUCTS.	10	3 394	24.2	1.0	
2960	FOODS, N.E.C..	3	1 177	5.1	0.1	6260	IRON, STEEL PIPE, TUBING.	17	400	3.0	0.1	
3310	ELECTRICAL WIRING SUPPLIES.	11	3 721	22.9	0.4	7820	HOUSEHOLD LINENS, DOMESTICS.	3	248	9.9	0.1	
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	87	174 477	40.2	19.7	7870	KITCHEN UTENSILS, TOOLS, ETC.	19	4 928	12.3	1.4	
3420	MAJOR APPLIANCES, TV SETS, ETC.	184	444 596	73.7	50.2	8140	WOOD MILLWORK (DOORS, WINDOWS).	3	285	10.2	0.1	
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	41	89 495	41.9	10.0	8150	METAL MILLWORK (DOORS, ETC.).	5	198	4.4	0.1	
3440	ROOM AIR CONDITIONERS.	47	22 225	12.3	2.9	8570	OTHER BUILDING MATERIALS.	6	226	2.4	0.1	
3510	ELECTRONIC TUBES, PARTS, ETC.	25	4 646	32.3	9.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	6	1 257	3.3	0.4	
3511	ELECTRONIC TUBES.	14	2 367	0.4	0.3	8630	TOYS, GAMES, FIREWORKS, ETC.	4	474	3.5	0.1	
3512	TRANSISTORS AND/OR SEMICONDUCTORS.	10	562	2.4	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	361	20.8	0.1	
3513	ELECTRONIC PARTS.	9	4 516	2.4	0.5	9760	MISCELLANEOUS LINES.	6	1 477	5.5	0.4	
3515	INTERCOMMUNICATIONS EQUIPMENT.	5	76 988	46.8	8.7	9930	OTHER LABOR, SERVICE RECEIPTS.	11	328	5.1	0.1	
	COMMODITIES N.E.C..	(X)	211	(X)	(Z)		COMMODITIES N.E.C..	(X)	6 467	(X)	1.9	
3610	HARDWARE.	10	2 487	15.8	0.3		PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	5	974	11.4	0.1							
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	15	4 659	12.1	0.5		TOTAL.	314	267 599	(X)	100.0	
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	5	1 199	5.5	0.1	3310	ELECTRICAL WIRING SUPPLIES.	15	1 755	9.3	0.7	
4110	OFFICE MACHINES AND EQUIPMENT.	4	11 110	24.6	1.3	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	302	13.5	0.1	
4130	COMMERCIAL KITCHEN EQUIPMENT.	3	1 594	11.4	0.2	3440	ROOM AIR CONDITIONERS.	12	356	2.5	0.1	
4310	GARDEN MACHINERY, EQUIPMENT, ETC.. . . .	5	572	7.2	0.1	3610	HARDWARE.	37	2 006	6.4	0.7	
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.. . . .	11	2 554	8.0	0.3	3710	WARM-AIR HEATING, COOLING EQUIPMENT.	96	8 718	12.1	3.3	
7810	CHINA, GLASSWARE, CROCKERY.	5	756	6.2	0.1							
7850	FLOOR COVERINGS.	4	3 383	11.8	0.4							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3720	RESIDENTIAL ELEC. SPACE HEATING . .	7	462	7.8	0.2		COMMODITIES N.E.C.	(X)	4	(X)	(Z)
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	118	26 175	25.0	9.8						
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	290	204 229	60.0	76.3	4480	USED OR REBUILT MACHINERY, EQUIP. .	4	419	27.6	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	23	1 933	6.9	0.7	4830	PRINTING, DUPLICATING INKS.	6	256	13.0	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	3	237	5.0	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	7	402	17.9	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	5	242	4.5	0.1	7410	PRINTING, WRITING PAPER.	16	1 189	10.1	0.4
4610	INDUSTRIAL VALVES, FITTINGS	22	2 786	8.5	1.0	7510	PERSONAL SERVICE PAPERS.	9	598	18.7	0.3
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	9	1 452	7.2	0.5	7610	STATIONERY, OFFICE SUPPLIES.	37	2 433	10.2	0.8
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	6	1 147	3.2	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	19	959	13.9	0.3
6250	CAST IRON SOIL PIPE, TUBING.	61	3 661	6.5	1.4	7870	KITCHEN UTENSILS, TOOLS, ETC.	25	4 643	11.9	1.4
						8610	PHOTOGRAPHIC GOODS.	3	733	18.4	0.2
6260	IRON, STEEL PIPE, TUBING.	82	8 585	10.0	3.2	9760	MISCELLANEOUS LINES.	3	233	9.2	0.1
6261	TUBING (MECHANICAL AND PRESSURE). .	29	2 054	4.9	0.8						
6262	STANDARD STEEL PIPE.	75	6 531	5.2	2.4	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	38	4 579	8.6	1.4
							COMMODITIES N.E.C.	(X)	12 425	(X)	3.9
6420	OTHER COPPER, BRASS MILL PRODUCTS . .	3	1 388	24.7	0.5		CONSTRUCTION, MINING MACHINERY				
6422	TUBULAR PRODUCTS (PIPES, TUBES) . .	3	1 375	14.3	0.5		AND EQUIPMENT (SIC 5082)				
	COMMODITIES N.E.C.	(X)	13	(X)	(Z)						
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	4	200	11.4	0.1		TOTAL.	d5	154 151	(X)	100.0
8420	ROOFING, SIOING EQUIPMENT.	4	251	8.8	0.1						
8570	OTHER BUILDING MATERIALS.	3	242	11.7	0.1	1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	5	745	11.6	0.5
9760	MISCELLANEOUS LINES.	3	262	11.2	0.1	1220	NEW AND REBUILT PARTS, ETC.	3	661	9.9	0.4
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	9	542	4.6	0.2	4210	CONSTRUCTION, MINING, LOGGING SUP. .	85	121 970	79.1	79.1
	COMMODITIES N.E.C.	(X)	1 464	(X)	0.5	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	17	2 725	6.7	1.8
	WARM AIR HEATING, AIR-CONDITIONING					4440	MATERIALS HANDLING EQUIPMENT. . . .	7	2 161	12.6	1.4
	EQUIPMENT, SUPPLIES (SIC 5075)					4441	FORK LIFT TRUCKS.	3	402	3.3	0.3
						4443	CHANGES, DERRICKS, HOISTS, ETC. . .	3	638	5.5	0.4
	TOTAL.	136	95 635	(X)	100.0	4445	OTHER MATERIALS-HANDLING EQUIP. . .	5	718	5.8	0.5
							COMMODITIES N.E.C.	(X)	403	(X)	0.3
3310	ELECTRICAL WIRING SUPPLIES.	4	91	6.9	0.1	4480	USED OR REBUILT MACHINERY, EQUIP. . .	21	6 746	11.4	4.4
3440	ROOM AIR CONITIONERS.	30	3 148	8.7	3.3	4510	BEARINGS, POWER, TRANSMISSION. . . .	3	271	12.2	0.2
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	3	562	13.4	0.6	4710	WELDING EQUIPMENT, SUPPLIES.	3	166	4.9	0.1
3513	ELECTRONIC PARTS.	3	92	1.2	0.1	9760	MISCELLANEOUS LINES.	3	1 190	13.1	0.8
3514	ACCESSORIES, TESTING EQUIPMENT. . .	3	389	5.1	0.4	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	22	5 032	9.5	3.3
3515	INTERCOMMUNICATIONS EQUIPMENT. . .	3	81	1.1	0.1		COMMODITIES N.E.C.	(X)	12 482	(X)	8.1
3610	HAROWARE.	5	94	4.5	0.1		FARM AND GARDEN MACHINERY AND				
3614	HANO TOOLS (INCL. POWER), CUTLERY	4	57	1.7	0.1		EQUIPMENT (SIC 5083)				
	COMMODITIES N.E.C.	(X)	37	(X)	-						
							TOTAL.	48	49 996	(X)	100.0
3710	WARM-AIR HEATING, COOLING EQUIPMENT	73	21 880	66.0	22.9	4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	35	24 783	67.1	49.6
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	6	286	11.5	0.3	4311	POWER LAWNMOWERS.	32	21 175	43.4	42.4
3730	HYDRONICS EQUIPMENT, SUPPLIES	16	2 460	16.3	2.6	4312	OTHER GARDEN MACHINERY, EQUIPMENT	16	3 606	15.0	7.2
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	9	667	20.3	0.7						
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	64	26 096	47.1	27.3	4320	FARM, DAIRY MACHINERY, PARTS.	25	18 386	75.6	36.9
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	48	33 655	74.7	35.2	8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	3	477	7.0	1.0
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	25	3 053	12.6	3.2	8750	AGRICULTURAL CHEMICALS.	4	1 295	15.1	2.6
3911	BEVERAGE, DRINKING WATER COOLERS.	6	145	2.4	0.2	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	5	203	10.6	0.4
3912	DISPLAY CASES.	3	68	1.3	0.1		COMMODITIES N.E.C.	(X)	4 852	(X)	9.7
3913	ICE CREAM CABINETS.	3	154	3.7	0.2						
3914	ICEMAKING MACHINES.	10	443	1.9	0.5		INDUSTRIAL MACHINERY AND				
3915	REACH-IN, WALK-IN REFRIGERATORS. . .	15	684	2.6	0.7		EQUIPMENT (SIC 5084)				
3916	OTHER REFRIGERATION EQUIPMENT. . . .	18	1 559	5.6	1.6						
							TOTAL.	642	579 486	(X)	100.0
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	1 006	23.4	1.1	1220	NEW AND REBUILT PARTS, ETC.	8	1 168	8.9	0.2
6260	IRON, STEEL PIPE, TUBING.	3	133	6.0	0.1	1620	INDUSTRIAL CHEMICALS.	9	1 219	4.1	0.2
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	6	783	22.8	0.8	3310	ELECTRICAL WIRING SUPPLIES.	6	719	10.0	0.1
	COMMODITIES N.E.C.	(X)	1 721	(X)	1.8	3610	HARDWARE.	4	1 254	27.5	0.2
						3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4	318	13.9	0.1
	REFRIGERATION EQUIPMENT, SUPPLIES					3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	4	365	4.2	0.1
	(SIC 5078) ²					3910	COMMERCIAL REFRIGERATION EQUIPMENT.	4	335	5.0	0.1
	TOTAL.	46	34 159	(X)	100.0	4210	CONSTRUCTION, MINING, LOGGING SUP. .	14	4 645	11.6	0.8
						4214	PARTS AND ATTACHMENTS.	3	350	3.9	0.1
	COMMERCIAL MACHINES AND EQUIPMENT					4215	POWER CRANES, DRAGLINES, AND PARTS	6	727	3.9	0.1
	(SIC 5081)					4219	OTHER CONSTR., MIN., LOG., EQUIP.	5	3 107	6.6	0.5
							COMMODITIES N.E.C.	(X)	461	(X)	0.1
	TOTAL.	463	322 664	(X)	100.0	4410	FOOD PROCESSING MACHINERY, EQUIP. . .	49	52 742	66.3	5.7
1610	SOAPS AND DETERGENTS.	10	452	4.8	0.1	4411	DAIRY, MILK PRODUCTS MACHINERY. . .	12	13 536	44.1	2.3
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	3	997	15.6	0.3	4412	OTHER FOOD PROCESSING MACHINERY. . .	41	19 206	28.7	3.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	4	1 692	5.9	0.5						
3610	HAROWARE.	3	196	1.5	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	186	101 240	69.0	17.5
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	8	1 324	14.8	0.4						
4110	OFFICE MACHINES AND EQUIPMENT. . . .	249	152 894	85.3	47.4	4430	METALWORKING MACHINERY.	136	78 466	80.2	13.5
4120	INDICATING, RECORDING INSTRUMENTS . .	24	15 397	78.5	4.8	4431	NEW MACHINE TOOLS.	100	62 611	47.1	10.8
4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	26	13 194	44.6	4.1	4432	MISCELLANEOUS METALWORKING EQUIP.	64	15 855	20.2	2.7
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	33	17 295	44.2	5.4						
4150	CHINA, GLASSWARE (COMMERCIAL). . . .	34	21 406	52.0	6.6	4440	MATERIALS HANDLING EQUIPMENT. . . .	104	50 633	73.9	8.7
						4450	OIL WELL, OIL REFINING MACH. EQUIP.	12	37 048	68.1	6.4
4160	STORE, SERVICE SHOP MACHINES.	84	26 112	83.3	8.1	4460	PRINTING TRADES MACHINERY, EQUIP. .	52	43 106	70.5	7.4
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	20	2 271	16.9	0.7	4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	139	148 542	82.7	25.6
4180	STORE, RESTAURANT FIXTURES, EQUIP. . .	84	39 633	79.5	12.3						
4210	CONSTRUCTION, MINING, LOGGING SUP. .	3	167	17.5	0.1	4480	USED OR REBUILT MACHINERY, EQUIP. . .	71	24 440	35.0	4.2
						4481	USED CONSTRUCTION EQUIPMENT. . . .	4	533	10.9	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	4	365	18.5	0.1	4482	USED MACHINE TOOLS.	26	7 583	33.5	1.3
4412	OTHER FOOD PROCESSING MACHINERY. . .	4	361	16.3	0.1	4483	OTHER USED OR REBUILT MACHINERY. . .	45	16 324	18.3	2.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
4510	BEARINGS, POWER, TRANSMISSION	15	1 535	10.1	0.3	5130	CHURCH EQUIPMENT, SUPPLIES.	22	3 946	91.4	1.0		
4610	INDUSTRIAL VALVES, FITTINGS	10	751	4.2	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	151	105 003	84.9	26.9		
4710	WELDING EQUIPMENT, SUPPLIES	8	415	4.6	0.1								
4840	ABRASIVES, ABRASIVE MATERIALS	11	543	5.4	0.1	5150	OPHTHALMIC PRODUCTS	145	72 658	68.6	18.6		
4850	INDUSTRIAL LEATHER, BELTING, ETC..	4	397	15.4	0.1	5151	PRESCRIPTION SALES.	30	10 339	31.0	2.6		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	17	7 042	30.6	1.2	5152	OPHTHALMIC MERCHANDISE SALES. . . .	65	40 835	44.3	10.4		
5120	SCHOOL EQUIPMENT, SUPPLIES.	3	725	29.6	0.1	5153	OPTICAL, OPHTHALMIC INSTRUMENTS .	54	21 483	22.4	5.5		
6240	IRON, STEEL FINISHED PRODUCTS	3	483	7.5	0.1		COMMODITIES N.E.C..	(X)	1	(X)	(2)		
6260	IRON, STEEL PIPE, TUBING.	4	5 032	23.4	0.9								
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	4	766	21.1	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	48	36 051	56.5	9.2		
8610	PHOTOGRAPHIC GOODS.	4	9 355	31.7	1.6	5170	OTHER SCIENTIFIC, PROFESS. EQUIP..	54	36 598	69.6	9.4		
8614	SENSITIZED, UNEXPOSED PHOTO. FILM	4	5 183	10.4	0.9	7610	STATIONERY, OFFICE SUPPLIES.	4	352	36.1	0.1		
	COMMODITIES N.E.C..	(X)	4 172	(X)	0.7	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	5	445	8.7	0.1		
9760	MISCELLANEOUS LINES	7	840	12.1	0.1	8610	PHOTOGRAPHIC GOODS.	4	1 280	8.5	0.3		
9930	OTHER LABOR, SERVICE RECEIPTS	23	2 165	4.1	0.4	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	205	10.2	0.1		
	COMMODITIES N.E.C..	(X)	23 177	(X)	4.0	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	9	804	24.4	0.2		
	INDUSTRIAL SUPPLIES (SIC 5085)					8680	BOOKS, MAGAZINES, PRINTED MATERIALS	3	346	28.3	0.1		
	TOTAL	403	351 583	(X)	100.0	9730	LEATHER	3	302	14.5	0.1		
1510	PAINTS, SUPPLIES AND SUPPLIES	11	384	4.7	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	11	1 221	14.8	0.3		
1620	INDUSTRIAL CHEMICALS.	4	4 310	30.8	1.2		COMMODITIES N.E.C..	(X)	1 848	(X)	0.5		
3310	ELECTRICAL WIPING SUPPLIES.	5	1 496	13.7	0.4		SERVICE ESTABLISHMENT EQUIPMENT						
3610	HARDWARE.	13	846	9.1	0.2		AND SUPPLIES (SIC 5087)						
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	14	968	14.7	0.3		TOTAL	327	102 614	(X)	100.0		
4210	CONSTRUCTION, MINING, LOGGING SUP..	6	626	7.8	0.2	1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	15	879	17.2	0.5		
4219	OTHER CONSTR., MIN., LOG., EQUIP..	4	408	4.2	0.1	1610	SOAPS AND DETERGENTS.	12	878	13.1	0.5		
	COMMODITIES N.E.C..	(X)	218	(X)	0.1	1620	INDUSTRIAL CHEMICALS.	3	167	6.3	0.1		
4310	GARDEN MACHINERY, EQUIPMENT, ETC..	3	180	3.4	0.1	1720	NOTIONS (THREAD, BUTTONS, ETC.). . .	6	289	21.3	0.2		
4420	GENERAL PURPOSE INDUSTRIAL MACH..	19	2 447	13.8	0.8	3610	HARDWARE.	3	243	20.2	0.1		
4430	METALWORKING MACHINERY.	15	1 580	13.7	0.4	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	91	45 480	95.1	28.0		
4431	NEW MACHINE TOOLS	6	345	4.0	0.1	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	91	36 038	86.6	22.2		
4432	MISCELLANEOUS METALWORKING EQUIP..	10	1 235	11.0	0.4	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	66	30 707	94.1	18.9		
4440	MATERIALS HANDLING EQUIPMENT.	12	994	6.4	0.3	5231	COIN-OPERATED MACHINES, EQUIPMENT	26	6 472	22.5	4.0		
4445	OTHER MATERIALS-HANDLING EQUIP..	9	749	5.2	0.2	5232	ALL OTHER COM. LAUNDRY EQUIPMENT	30	7 144	24.0	4.4		
	COMMODITIES N.E.C..	(X)	245	(X)	0.1	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC)	33	17 091	44.7	10.5		
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	7	12 692	73.5	3.6	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . .	19	15 324	99.2	9.4		
4490	USED OR REBUILT MACHINERY, EQUIP..	3	379	7.4	0.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	6	1 680	59.8	1.0		
4510	BEARINGS, POWER, TRANSMISSION	66	47 639	76.5	13.5	5330	OTHER SERVICE BUSINESS EQUIPMENT..	29	10 623	32.4	6.5		
4511	ROLL, ROLLER BEARINGS	55	33 606	42.9	9.6	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	11	2 270	98.4	1.4		
4512	OTHER POWER TRANSMISSION EQUIP..	41	14 033	21.6	4.0	5350	SHOE REPAIR AND RESOLE MATERIALS. .	22	7 654	97.8	4.7		
4610	INDUSTRIAL VALVES, FITTINGS	58	25 554	58.6	7.3	5351	LEATHER, SOLE AND HEEL.	16	1 997	28.5	1.2		
4710	WELDING EQUIPMENT, SUPPLIES	56	32 614	85.0	9.3	5352	RUBBER AND OTHER MATERIALS.	13	935	12.6	0.6		
4711	GAS-WELDING SUPPLIES, EQUIPMENT . . .	53	22 276	40.0	6.3	5353	FINDINGS USED IN SHOE REPAIR. . . .	20	4 722	37.1	2.9		
4712	ARC-WELDING SUPPLIES, EQUIPMENT . . .	41	9 686	22.0	2.8								
4713	RESISTANCE WELDING SUPPLIES	15	652	4.2	0.2	7510	PERSONAL SERVICE PAPERS	7	1 001	23.6	0.0		
4810	RECONDITIONED DRUMS AND BARRELS . . .	14	6 945	99.6	2.0	9620	WIGS, SWITCHES, TOUTEES, ETC.. . . .	16	1 107	10.2	0.7		
4820	BOTTLING SUPPLIES.	10	13 538	57.7	3.9	9930	OTHER LABOR, SERVICE RECEIPTS	10	1 233	15.9	0.8		
4830	PRINTING, DUPLICATING INKS.	12	4 321	71.1	1.2		COMMODITIES N.E.C..	(X)	7 041	(X)	4.3		
4840	ABRASIVES, ABRASIVE MATERIALS	14	17 991	53.1	5.1		TRANSPORTATION EQUIP., SUPPLIES,						
4850	INDUSTRIAL LEATHER, BELTING, ETC..	8	688	11.4	0.2		EXCEPT MOTOR VEHICLES (SIC 5088)						
4860	MECHANICAL RUBBER GOODS	42	16 650	55.2	4.7		TOTAL	139	230 942	(X)	100.0		
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	19	8 037	66.6	2.3	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	4 505	42.7	2.0		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	157	106 753	78.4	30.3	5410	RAILROAD TRANSPORTATION EQUIPMENT	6	4 237	99.6	1.8		
6220	IRON, STEEL PRODUCTS (FLAT)	4	300	5.2	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	54	37 740	91.0	16.3		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS..	9	575	9.9	0.2	5430	AIRCRAFT, AVIATION PARTS.	75	173 327	94.8	75.1		
6240	IRON, STEEL FINISHED PRODUCTS	4	495	8.9	0.1	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC..	30	66 943	43.1	29.0		
6260	IRON, STEEL PIPE, TUBING.	12	1 251	10.4	0.4	5432	AVIATION PARTS, SUPPLIED, EQUIP..	63	106 384	38.4	46.1		
7520	INDUSTRIAL PAPERS	3	569	33.6	0.2	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	8	2 885	51.7	1.2		
9220	BARRELS, BOXES, BOX SHOOKS, ETC..	0	2 142	39.2	0.6	8640	BOATS (OUTBOARD, ROW BOATS)	3	263	12.1	0.1		
9760	MISCELLANEOUS LINES	3	459	17.0	0.1	9760	MISCELLANEOUS LINES	4	608	6.6	0.3		
9930	OTHER LABOR, SERVICE RECEIPTS	2	2 765	13.0	0.8	9930	OTHER LABOR, SERVICE RECEIPTS	3	1 394	22.1	0.6		
	COMMODITIES N.E.C..	(X)	35 131	(X)	10.0		COMMODITIES N.E.C..	(X)	5 983	(X)	2.6		
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)						SCRAP, WASTE MATERIALS (SIC 5093)						
	TOTAL	523	390 772	(X)	100.0		TOTAL	479	356 157	(X)	100.0		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	14	5 549	27.4	1.4	1620	INDUSTRIAL CHEMICALS.	4	1 451	42.6	0.4		
1620	INDUSTRIAL CHEMICALS.	4	2 251	22.2	0.6	4480	USED OR REBUILT MACHINERY, EQUIP..	7	1 834	5.0	0.5		
5110	DENTAL EQUIPMENT, SUPPLIES.	100	87 302	79.6	22.3	6220	IRON, STEEL PRODUCTS (FLAT)	10	2 568	18.8	0.7		
5111	TEETH	40	4 651	7.1	1.2	6610	PREPARED IRON AND STEEL SCRAP	110	63 725	70.0	17.9		
5112	DENTAL GOLD	31	2 250	2.4	0.6	6620	UNPREPARED IRON AND STEEL SCRAP . .	115	16 527	36.7	5.2		
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.). . . .	48	23 397	25.9	6.0	6630	ALLOY STEEL SCRAP	66	11 850	12.4	3.3		
5114	SUNDRY MERCHANDISE.	81	57 004	34.2	14.6	6640	NICKEL ALLOY.	36	21 168	27.7	5.9		
5120	SCHOOL EQUIPMENT, SUPPLIES.	67	34 571	91.1	8.8	6650	PRECIOUS METALS (SILVER, GOLD, ETC)	4	212	7.4	0.1		
						6660	SPECIAL METALS (TITANIUM, ETC.). . .	11	1 671	16.9	0.5		
						6710	WASTE RAGS, TEXTILE WASTE	90	28 084	76.9	7.9		
						6720	WIPING CLOTHS	47	8 547	60.2	2.4		
						6730	WASTE PAPER	146	73 415	89.7	20.6		
						6740	ZINC SCRAP	45	2 758	5.8	0.8		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines									
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—								
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹							
6750	ALUMINUM SCRAP.	120	12 622	11.4	3.5	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	57	(D)		11.9	2.0						
6760	SCRAP COPPER, COPPER BASE ALLOY . .	154	66 429	42.2	18.7	7721	OFFICE FURNITURE (WOODEN, METAL).	57					11.2	1.9				
6770	SCRAP LEAD	91	14 698	13.3	4.1		COMMODITIES N.E.C.	(X)							(X)	0.1		
6780	OTHER NONFERROUS METALLIC SCRAP . .	94	16 445	14.1	4.6	7810	CHINA, GLASSWARE, CROCKERY.	3									5.0	0.5
6790	OTHER WASTE MATERIALS, SCRAP. . . .	22	6 318	61.8	1.8	7870	KITCHEN UTENSILS, TOOLS, ETC.	4										
9930	OTHER LABOR, SERVICE RECEIPTS	15	998	8.0	0.3	8610	PHOTOGRAPHIC GOODS.	4	2.4	0.1								
	COMMODITIES N.E.C.	(X)	2 837	(X)	0.8	8630	TOYS, GAMES, FIREWORKS, ETC.	14			7.3	0.6						
						8680	BOOKS, MAGAZINES, PRINTED MATERIALS	12					15.7	0.4				
						8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	7							4.7	0.3		
						9930	OTHER LABOR, SERVICE RECEIPTS	8									10.2	0.5
							COMMODITIES N.E.C.	(X)	(X)	1.9								
	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)						INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)											
	TOTAL	1 104	1 579 701	(X)	100.0		TOTAL	429			445 092	(X)	100.0					
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	6	871	22.8	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	6			251	8.5	0.1					
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	5	808	17.5	0.1	1450	DRUGGISTS' SUNDRIES	3			292	9.6	0.1					
6440	NONFERROUS METALS, MINERALS, ORES .	3	12 859	14.5	0.8	1610	SOAPS AND DETERGENTS.	34	1 767	6.7	0.4							
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	3	611	21.2	0.1	1620	INDUSTRIAL CHEMICALS.	13	1 877	13.2	0.4							
8810	PRECIOUS STONES (CUT) AND METALS. . .	576	1 090 050	94.7	69.0	2410	CONFECTIONERY	5	241	9.2	0.1							
8820	JEWELRY, SILVERWARE, TROPHIES	588	432 072	94.5	27.4	2610	MEATS, PROVISIONS	3	1 514	35.1	0.3							
8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	261	244 066	49.6	15.5	2860	CANNED, BOTTLED FOODS	3	762	4.0	0.2							
8822	COSTUME JEWELRY	231	103 507	44.9	6.6	2920	MARGARINE, SHORTENINGS, ETC.	3	5 864	30.4	1.3							
8823	JEWELERS' TOOLS, FINISHINGS, ETC. . .	102	30 212	21.2	1.9	3610	HARDWARE	9	941	19.0	0.2							
8824	SILVERWARE, PLATEWARE, ETC.	121	54 287	35.5	3.4	4180	STORE, RESTAURANT FIXTURES, EQUIP..	8	682	9.7	0.2							
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	22	1 810	9.1	0.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	54	2 200	3.7	0.5							
9930	OTHER LABOR, SERVICE RECEIPTS	4	329	6.2	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	6	528	16.1	0.1							
	COMMODITIES N.E.C.	(X)	39 591	(X)	2.5	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	40	4 565	10.1	1.0							
	DURABLE GOODS, N.E.C. (SIC 5099) ²					7410	PRINTING, WRITING PAPER	16	9 475	25.8	2.1							
	TOTAL	424	439 514	(X)	100.0	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	15	6 015	15.9	1.4							
						7510	PERSONAL SERVICE PAPERS	190	105 211	46.5	23.6							
	PRINTING AND WRITING PAPER (SIC 5111)					7520	INDUSTRIAL PAPERS	312	216 932	66.6	48.7							
	TOTAL	168		(X)	100.0	7530	SHIPPING ROOM SUPPLIES.	80	14 682	26.5	3.3							
4110	OFFICE MACHINES AND EQUIPMENT	4		24.8	0.1	7540	PAPERBOARD, BOXBOARD.	67	41 856	61.9	9.4							
4112	DUPPLICATING MACHINES.	4		15.8	0.1	7610	STATIONERY, OFFICE SUPPLIES	22	8 324	42.8	1.9							
	COMMODITIES N.E.C.	(X)		(X)	(2)	7810	CHINA, GLASSWARE, CROCKERY.	5	1 139	10.2	0.3							
4830	PRINTING, DUPLICATING INKS.	5		13.9	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	13	1 110	8.8	0.2							
7410	PRINTING, WRITING PAPER	162		92.2	88.2	8530	ADHESIVES, MASTICS.	8	327	2.5	0.1							
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER . .	18		20.2	5.6	9760	MISCELLANEOUS LINES	7	1 368	13.3	0.3							
7510	PERSONAL SERVICE PAPERS	7	(D)	6.7	0.5	9930	OTHER LABOR, SERVICE RECEIPTS	4	1 393	20.0	0.3							
7520	INDUSTRIAL PAPERS	12		12.3	1.9		COMMODITIES N.E.C.	(X)	15 776	(X)	3.5							
7530	SHIPPING ROOM SUPPLIES.	5		4.6	0.2		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)											
7540	PAPERBOARD, BOXBOARD.	5		8.6	0.6		TOTAL	361	610 285	(X)	100.0							
7610	STATIONERY, OFFICE SUPPLIES	28		18.4	2.5	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	144	251 352	66.6	41.2							
7611	STATIONERY	16		14.0	2.0	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	108	70 321	27.2	11.5							
7612	CARBON PAPER, STENCIL PAPER, ETC. . .	7		2.7	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	237	156 906	39.6	25.7							
7615	OTHER OFFICE SUPPLIES	10		2.6	0.2	1450	DRUGGISTS' SUNDRIES	92	106 500	33.2	16.5							
	COMMODITIES N.E.C.	(X)		(X)	(2)	1610	SOAPS AND DETERGENTS.	11	1 523	3.7	0.2							
	STATIONERY SUPPLIES (SIC 5112)					1620	INDUSTRIAL CHEMICALS.	7	2 702	27.0	0.4							
	TOTAL	452		(X)	100.0	1627	OTHER INORGANIC CHEMICALS.	5	2 602	17.4	0.4							
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	5		4.7	0.2		COMMODITIES N.E.C.	(X)	100	(X)	(2)							
1720	NOTIONS (THREAD, BUTTONS, ETC.). . .	3		2.0	0.1	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	7	690	5.8	0.1							
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	3		7.6	0.7	2410	CONFECTIONERY	7	1 863	4.5	0.3							
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	3		6.0	0.6	2960	FOODS, N.E.C.	5	535	7.9	0.1							
4110	OFFICE MACHINES AND EQUIPMENT	62		11.4	1.5	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	4	1 516	4.9	0.2							
4111	ADDING, ACCTG., COMPUTING MACH..	21		1.6	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	11	1 543	5.6	0.3							
4112	DUPPLICATING MACHINES.	41		10.1	1.1	7110	CIGARETTES, CIGARS, TOBACCO	4	4 300	19.6	0.7							
4114	TYPEWRITERS	21		2.8	0.2	7520	INDUSTRIAL PAPERS	5	747	2.0	0.1							
4115	OTHER OFFICE MACHINES	19		3.7	0.1	7610	STATIONERY, OFFICE SUPPLIES	18	1 272	3.2	0.2							
	COMMODITIES N.E.C.	(X)		(X)	(2)	7870	KITCHEN UTENSILS, TOOLS, ETC.	6	3 422	15.1	0.6							
4160	STORE, SERVICE SHOP MACHINES.	3		9.8	0.1	8610	PHOTOGRAPHIC GOODS.	11	2 279	2.9	0.4							
4162	COIN-OPERATED MACHINES.	3		5.9	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.	11	617	4.3	0.1							
	COMMODITIES N.E.C.	(X)		(X)	(2)	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	3	941	4.1	0.2							
5120	SCHOOL EQUIPMENT, SUPPLIES.	24		8.0	0.3	9760	MISCELLANEOUS LINES	5	702	6.4	0.1							
7410	PRINTING, WRITING PAPER	55		49.1	12.1	9930	OTHER LABOR, SERVICE RECEIPTS	5	425	8.1	0.1							
7510	PERSONAL SERVICE PAPERS	21		2.2	0.1		COMMODITIES N.E.C.	(X)	6 129	(X)	1.0							
7520	INDUSTRIAL PAPERS	9		4.6	0.1		PIECE GOODS (SIC 5133)											
7530	SHIPPING ROOM SUPPLIES.	20		3.6	0.1		TOTAL	1 804	3 801 751	(X)	100.0							
7610	STATIONERY, OFFICE SUPPLIES	451		86.1	77.2	1710	YARD OR PIECE GOODS	1 804	3 292 767	86.6	86.6							
7611	STATIONERY	261		34.3	24.7	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	25	4 464	18.4	0.1							
7612	CARBON PAPER, STENCIL PAPER, ETC. . .	205		6.6	3.8	1730	KNIT FABRICS, KNITTING YARNS, ETC..	74	131 215	16.1	3.5							
7613	LOOSELEAF BINDERS, BLANK BOOKS. . . .	218		15.4	9.7	1731	KNIT FABRICS.	71	150 275	9.5	3.4							
7614	PENS, MECHANICAL PENCILS.	224		13.1	9.0		COMMODITIES N.E.C.	(X)	940	(X)	(2)							
7615	OTHER OFFICE SUPPLIES	252		27.9	20.0	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	18	11 967	3.1	0.3							
7616	GREETING CARDS, CHRISTMAS CARDS . . .	115		34.1	10.1	1812	SUITS, COATS, TROUSERS, OVERCOATS	4	11 533	1.7	0.3							
							COMMODITIES N.E.C.	(X)	434	(X)	(2)							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
1820	WOMEN'S, CHILDREN'S CLOTHING	17	6 819	15.0	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	4	514	2.4	0.1
4110	OFFICE MACHINES AND EQUIPMENT . . .	3	2 009	47.0	0.1	3610	HARDWARE	7	974	0.8	0.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	3	11 140	3.0	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES	6	528	0.8	0.1
7820	HOUSEHOLD LINENS, DOMESTICS	28	19 444	4.8	0.5						
7850	FLOOR COVERINGS	9	12 257	3.2	0.3	7110	CIGARETTES, CIGARS, TOBACCO	32	9 689	3.4	1.5
8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	3	11 056	3.0	0.3	7111	CIGARETTES	32	9 152	1.8	1.5
9710	WALLPAPER	5	2 539	28.1	0.1		COMMODITIES N.E.C.	(X)	537	(X)	0.1
	COMMODITIES N.E.C.	(X)	296 074	(X)	7.8						
	NOTIONS AND OTHER DRY GOODS (SIC 5134) ²					7510	PERSONAL SERVICE PAPERS	40	13 794	5.9	2.2
						7520	INDUSTRIAL PAPERS	28	1 536	0.9	0.2
						7870	KITCHEN UTENSILS, TOOLS, ETC.	10	1 027	1.0	0.2
						9760	MISCELLANEOUS LINES	12	5 387	2.5	0.9
						9930	OTHER LABOR, SERVICE RECEIPTS	5	1 377	7.4	0.2
							COMMODITIES N.E.C.	(X)	12 483	(X)	2.0
	TOTAL	579	936 285	(X)	100.0		FROZEN FOODS (SIC 5142)				
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136) ²						TOTAL	99	416 961	(X)	100.0
		558	801 303	(X)	100.0	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.) .	99	348 867	83.7	83.7
						2111	FROZEN FRUITS, JUICES	24	23 514	9.5	5.6
						2112	FROZEN VEGETABLES, JUICES	28	26 563	10.8	6.4
						2113	FROZEN POULTRY (PACKAGED ONLY) . . .	23	12 268	5.3	2.9
						2114	FROZEN FISH, SEAFOOD (PKG. ONLY) . .	62	115 428	22.0	27.7
						2115	FROZEN MEATS (PACKAGED ONLY)	45	113 542	22.7	27.2
						2116	FROZEN PREPARED FOODS, ETC.	24	42 550	15.7	10.2
						2117	OTHER PACKAGED FROZEN FOODS	26	15 002	7.2	3.6
						2210	BUTTER AND CHEESE	11	2 438	7.4	0.6
						2310	EGGS	6	849	7.5	0.2
						2320	POULTRY	5	1 914	7.5	0.5
						2323	DRESSED POULTRY (RESALES)	5	1 904	4.4	0.5
							COMMODITIES N.E.C.	(X)	10	(X)	(Z)
						2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	14	7 336	30.7	1.8
						2610	MEATS, PROVISIONS	15	10 431	12.1	2.5
						2611	FRESH, FROZEN MEATS	11	7 704	9.9	1.8
						2612	SAUSAGE, MEAT LOAVES	5	589	1.5	0.1
						2613	CURED, BOILED, SMOKE MEATS	6	1 507	1.5	0.4
						2614	OTHER MEAT PRODUCTS	5	631	1.1	0.2
						2710	FRESH FRUITS, VEGETABLES	11	16 954	17.4	4.1
						2711	FRESH FRUITS, BERRIES, MELONS . . .	8	8 139	5.1	2.0
						2712	FRESH VEGETABLES	10	8 815	5.3	2.1
						2830	TEA, SPICES	4	512	4.3	0.2
						2860	CANNED, BOTTLED FOODS	10	16 046	21.4	3.8
						2861	CANNED, BOTTLED JUICES, DRINKS . . .	5	409	1.0	0.1
						2863	CANNED, BOTTLED FRUITS, VEGS. . . .	3	913	2.0	0.2
						2864	CANNED FISH, SEAFOOD	6	677	1.7	0.2
						2865	CANNED MEATS	5	13 770	15.4	3.3
							COMMODITIES N.E.C.	(X)	277	(X)	0.1
						2920	MARGARINE, SHORTENINGS, ETC.	10	5 490	10.9	1.3
						2921	MARGARINE, BUTTER SUBSTITUTES . . .	6	1 056	3.3	0.3
						2922	SHORTENINGS, COOKING OILS	8	4 434	7.2	1.1
							COMMODITIES N.E.C.	(X)	5 824	(X)	1.4
							DAIRY PRODUCTS (SIC 5143)				
							TOTAL	277	494 438	(X)	100.0
						2110	FROZEN FOODS (QUICK-FROZEN, PKGD.) .	10	1 531	13.9	0.3
						2210	BUTTER AND CHEESE	119	166 341	69.6	33.6
						2220	ICE CREAM, ICES	56	22 428	79.7	4.5
						2230	MILK, CREAM (FLUID)	107	213 821	89.6	43.2
						2240	OTHER DAIRY PRODUCTS	65	65 036	33.3	13.2
						2310	EGGS	22	2 751	17.3	0.6
						2410	CONFECTIONERY	9	674	7.9	0.1
						2411	CANDY (ALL KINDS)	8	665	4.3	0.1
							COMMODITIES N.E.C.	(X)	9	(X)	(Z)
						2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	3	278	5.7	0.1
						2610	MEATS, PROVISIONS	12	7 891	27.4	1.6
						2710	FRESH FRUITS, VEGETABLES	3	740	6.7	0.1
						2711	FRESH FRUITS, BERRIES, MELONS . . .	3	740	3.9	0.1
						2840	BAKERY PRODUCTS	7	1 124	6.6	0.2
						2860	CANNED, BOTTLED FOODS	38	6 249	7.9	1.3
						2861	CANNED, BOTTLED JUICES, DRINKS . . .	19	2 186	4.0	0.4
						2863	CANNED, BOTTLED FRUITS, VEGS. . . .	8	1 255	2.1	0.3
						2864	CANNED FISH, SEAFOOD	10	537	4.4	0.1
						2867	OTHER CANNED, BOTTLED FOODS	9	2 135	8.0	0.4
							COMMODITIES N.E.C.	(X)	136	(X)	(Z)

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X Not applicable.

Z Less than 0.05 percent.

NA Not available.

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TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
2910	FLOUR, RELATED PRODUCTS	8	398	8.6	0.1	2612	SAUSAGE, MEAT LOAVES.	172	50 867	8.2	2.6
2920	MARGARINE, SHORTENINGS, ETC.	21	3 101	5.0	0.6	2613	CURED, BOILED, SMOKED MEATS	235	118 859	13.3	6.0
2960	FOODS, N.E.C.	10	1 484	10.9	0.3	2614	OTHER MEAT PRODUCTS	106	47 666	13.3	2.4
	COMMODITIES N.E.C.	(X)	591	(X)	0.1						
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					2710	FRESH FRUITS, VEGETABLES.	5	1 439	11.2	0.1
						2712	FRESH VEGETABLES.	4	1 236	0.2	0.1
							COMMODITIES N.E.C.	(X)	203	(X)	(Z)
	TOTAL	113	291 077	(X)	100.0	2840	BAKERY PRODUCTS	8	1 431	14.3	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	9	3 436	21.1	1.2	2850	FOOD AND BEVERAGE BASIC MATERIALS .	4	3 570	2.3	0.2
2113	FROZEN POULTRY (PACKAGED ONLY). .	5	2 157	17.7	0.7	2860	CANNED, BOTTLED FOODS	35	24 076	8.2	1.2
	COMMODITIES N.E.C.	(X)	1 279	(X)	0.4	2865	CANNEO MEATS.	27	21 382	4.2	1.1
							COMMODITIES N.E.C.	(X)	2 694	(X)	0.1
2210	BUTTER AND CHEESE	35	5 381	15.7	1.8		COMMODITIES N.E.C.	(X)	10 696	(X)	0.5
2310	EGGS.	68	48 977	81.1	16.8		FRESH FRUITS AND VEGETABLES (SIC 5148)				
2320	POULTRY	51	216 457	95.7	74.4		TOTAL	291	393 261	(X)	100.0
2610	MEATS, PROVISIONS	10	14 450	41.7	5.0	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	27	6 779	19.8	1.7
2611	FRESH, FROZEN MEATS	5	12 478	23.0	4.3	2111	FROZEN FRUITS, JUICES	13	1 313	3.4	0.3
2612	SAUSAGE, MEAT LOAVES.	3	459	1.6	0.2	2112	FROZEN VEGETABLES, JUICES	19	2 628	6.3	0.7
2613	CURED, BOILED, SMOKED MEATS	4	280	2.3	0.1	2114	FROZEN FISH, SEAFOOD (PKGO. ONLY)	11	967	3.4	0.2
2614	OTHER MEAT PRODUCTS	5	1 233	4.2	0.4	2117	OTHER PACKAGED FROZEN FOODS	6	1 542	6.2	0.4
							COMMODITIES N.E.C.	(X)	329	(X)	0.1
2920	MARGARINE, SHORTENINGS, ETC.	8	1 237	8.9	0.4	2310	EGGS.	6	451	10.2	0.1
2921	MARGARINE, BUTTER SUBSTITUTES . .	7	1 133	5.0	0.4	2610	MEATS, PROVISIONS	4	532	8.0	0.1
	COMMODITIES N.E.C.	(X)	104	(X)	(Z)	2611	FRESH, FROZEN MEATS	3	331	3.2	0.1
							COMMODITIES N.E.C.	(X)	201	(X)	0.1
	COMMODITIES N.E.C.	(X)	1 139	(X)	0.4						
	CONFECTIONERY (SIC 5145)					2710	FRESH FRUITS, VEGETABLES.	291	383 092	97.4	97.4
	TOTAL	126	147 682	(X)	100.0	2711	FRESH FRUITS, BERRIES, MELONS	225	197 747	36.8	50.3
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	4	695	10.1	0.5	2712	FRESH VEGETABLES.	208	185 345	35.5	47.1
2210	BUTTER AND CHEESE	5	447	11.4	0.3	2860	CANNED, BOTTLED FOODS	7	1 127	10.5	0.3
2410	CONFECTIONERY	126	131 636	89.1	89.1	2863	CANNED, BOTTLED FRUITS, VEGS.	5	929	8.9	0.2
2610	MEATS, PROVISIONS	6	317	14.7	0.2		COMMODITIES N.E.C.	(X)	198	(X)	0.1
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	3	236	5.3	0.2		COMMODITIES N.E.C.	(X)	1 300	(X)	0.3
2830	TEA, SPICES	7	458	12.3	0.3		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
2840	BAKERY PRODUCTS	14	2 242	14.6	1.5		TOTAL	812	2 487 891	(X)	100.0
2860	CANNEO, BOTTLED FOODS	12	2 266	14.4	1.5	1610	SOAPS AND DETERGENTS.	30	1 717	2.0	0.1
						1710	YARO OR PIECE GOODS	3	6 524	14.2	0.3
2920	MARGARINE, SHORTENINGS, ETC.	3	294	9.6	0.2	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	25	10 699	5.0	0.4
2921	MARGARINE, BUTTER SUBSTITUTES . .	3	263	5.4	0.2	2210	BUTTER AND CHEESE	38	20 495	8.1	0.3
	COMMODITIES N.E.C.	(X)	31	(X)	(Z)	2240	OTHER DAIRY PRODUCTS.	7	2 528	1.9	0.1
						2410	CONFECTIONERY	71	91 671	18.8	3.7
2940	ORIEO FRUITS, VEGETABLES.	4	1 450	23.6	1.0	2510	FISH, SEAFOOD (FRESH AND FROZEN). .	13	6 981	12.7	0.3
2960	FOODS, N.E.C.	4	522	7.3	0.4						
						2610	MEATS, PROVISIONS	26	38 152	14.3	1.5
7110	CIGARETTES, CIGARS, TOBACCO	11	3 068	26.7	2.1	2611	FRESH, FROZEN MEATS	10	26 940	9.6	1.1
7111	CIGARETTES.	9	2 797	14.9	1.9	2613	CURED, BOILED, SMOKED MEATS	11	4 135	2.3	0.2
7112	CIGARS.	4	236	2.9	0.2	2614	OTHER MEAT PRODUCTS	11	5 982	3.9	0.2
	COMMODITIES N.E.C.	(X)	35	(X)	(Z)		COMMODITIES N.E.C.	(X)	1 095	(X)	(Z)
7510	PERSONAL SERVICE PAPERS	3	137	3.6	0.1	2710	FRESH FRUITS, VEGETABLES.	12	2 231	4.0	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.	3	1 106	22.3	0.7	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	78	76 211	19.5	3.1
9760	MISCELLANEOUS LINES	3	100	3.3	0.1	2820	COFFEE--GREEN	38	1 040 617	90.1	41.8
	COMMODITIES N.E.C.	(X)	2 708	(X)	1.8	2830	TEA, SPICES	123	72 763	15.4	2.9
	FISH AND SEAFOODS (SIC 5146)					2840	BAKERY PRODUCTS	113	73 817	31.5	3.0
	TOTAL	125	173 437	(X)	100.0	2850	FOOD AND BEVERAGE BASIC MATERIALS .	21	22 375	20.3	0.9
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	12	8 888	27.5	5.1	2860	CANNED, BOTTLED FOODS	208	458 513	63.7	18.4
2114	FROZEN FISH, SEAFOOD (PKGO. ONLY)	12	8 080	14.7	5.1	2861	CANNEO, BOTTLED JUICES, DRINKS. . .	90	19 881	5.6	0.8
	COMMODITIES N.E.C.	(X)	8	(X)	(Z)	2862	CANNED, BOTTLED BABY FOODS	22	3 710	2.6	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	125	164 329	94.7	94.7	2863	CANNED, BOTTLED FRUITS, VEGS.	126	124 075	17.6	5.0
	COMMODITIES N.E.C.	(X)	220	(X)	0.1	2864	CANNEO FISH, SEAFOOD.	116	152 385	20.0	6.1
	MEAT AND MEAT PRODUCTS (SIC 5147)					2865	CANNEO MEATS.	59	104 050	15.6	4.2
	TOTAL	596	1 981 577	(X)	100.0	2866	CANNEO MILK	27	1 523	1.2	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	54	18 594	12.5	0.9	2867	OTHER CANNED, BOTTLED FOODS	75	52 889	13.6	2.1
2113	FROZEN POULTRY (PACKAGED ONLY). .	15	1 140	1.4	0.1	2870	SUGAR--REFINED.	61	14 653	9.6	0.6
2114	FROZEN FISH, SEAFOOD (PKGO. ONLY)	11	2 037	3.1	0.1	2890	BREAKFAST FOODS	34	44 715	27.8	1.8
2115	FROZEN MEATS (PACKAGED ONLY). . .	32	14 025	7.9	0.7	2910	FLOUR, RELATED PRODUCTS	75	31 363	16.4	1.3
	COMMODITIES N.E.C.	(X)	1 392	(X)	0.1	2920	MARGARINE, SHORTENINGS, ETC.	90	25 956	12.5	1.0
2210	BUTTER AND CHEESE	69	9 339	7.7	0.5	2930	PET FOODS--ALL KINDS.	49	23 834	20.4	1.0
2310	EGGS.	21	1 264	4.7	0.1	2940	DRIED FRUITS, VEGETABLES.	45	14 584	11.5	0.6
2320	POULTRY	99	28 798	12.8	1.5	2950	SOFT DRINKS, BOTTLED WATERS	262	61 593	61.4	2.5
2323	DRESSED POULTRY (RESALES)	91	28 212	7.3	1.4	2960	FOODS, N.E.C.	132	206 455	56.2	8.3
	COMMODITIES N.E.C.	(X)	586	(X)	(Z)	6440	NONFERROUS METALS, MINERALS, ORES .	3	13 799	22.1	0.6
2510	FISH, SEAFOOD (FRESH AND FROZEN). .	14	12 749	6.8	0.6	7510	PERSONAL SERVICE PAPERS	33	4 516	4.2	0.2
2610	MEATS, PROVISIONS	596	1 869 621	94.4	94.4	8720	FEEOS (MIXED AND OTHER)	6	1 543	1.5	0.1
2611	FRESH, FROZEN MEATS	501	1 652 027	50.4	83.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
8760	SEEDS	4	4 432	4.2	0.2	7210	BEER, ALE, PORTER, STOUT, ETC.	88	(D)	98.0	98.0
9720	VEG. OILS (COTTONSEED, LINSEED)	3	94 790	32.3	3.8	7211	BEER, ALE, ETC.	68		60.7	96.7
9760	MISCELLANEOUS LINES	11	1 977	1.7	0.1	7212	STATE, COUNTY, LOCAL TAXES.	25		2.6	1.4
9930	OTHER LABOR, SERVICE RECEIPTS	5	2 114	2.1	0.1		COMMODITIES N.E.C.	(X)		(X)	0.1
	COMMODITIES N.E.C.	(X)	14 271	(X)	0.6						
	COTTON (SIC 5152)						WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5102)				
	TOTAL	5	15 672	(X)	100.0		TOTAL	83	(D)	(X)	100.0
3110	COTTON (RAW), INCLUDING LINTERS	5	14 655	92.3	92.3	7310	WINE	73		25.1	20.9
	COMMODITIES N.E.C.	(X)	1 217	(X)	7.7	7320	SPIRITS	52		66.0	79.0
	GRAIN (SIC 5153)						COMMODITIES N.E.C.	(X)		(X)	0.1
	TOTAL	26		(X)	100.0		FARM SUPPLIES (SIC 5191)				
2960	FOODS, N.E.C.	3		8.5	2.4		TOTAL	188	367 337	(X)	100.0
3120	GRAINS, BEANS, ETC.	26		79.9	79.9	1620	INDUSTRIAL CHEMICALS.	3	3 619	10.7	0.9
3240	OIL SEEDS, OIL NUTS, OIL KERNELS.	3		1.4	0.5	2930	PET FOODS--ALL KINDS.	46	661	5.3	0.2
6730	FEED INGREDIENTS.	7		4.4	3.4	3120	GRAINS, BEANS, ETC.	44	2 710	14.3	0.7
9920	COMMODITY CREDIT RECEIPTS	4		2.4	0.8	3610	HARDWARE	20	449	7.2	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	4		2.7	0.7	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	21	447	6.5	0.1
	COMMODITIES N.E.C.	(X)		(X)	12.2	4320	FARM, DAIRY MACHINERY, PARTS.	14	364	10.1	0.1
	LIVESTOCK (SIC 5154) ²					6220	IRON, STEEL PRODUCTS (FLAT)	3	577	11.7	0.1
	TOTAL	13	13 523	(X)	100.0	6510	GASOLINE, KEROSENE.	6	224	13.9	0.1
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					9710	HAY, STRAW, ALFALFA, OTHER.	36	2 339	26.0	0.6
	TOTAL	221		(X)	100.0	8720	FEEDS (MIXED AND OTHER)	90	26 757	55.9	6.9
1840	DRESSED FURS, FUR CLOTHING.	3		25.0	0.3	8730	FEED INGREDIENTS.	37	44 145	59.1	11.4
2410	CONFECTIONERY	3		32.5	0.2	8740	FERTILIZER, FERTILIZER MATERIALS.	98	241 519	83.6	62.4
2414	NUTS, OTHER CONFECTIONS	3		32.5	0.2	8750	AGRICULTURAL CHEMICALS.	96	33 080	21.8	8.5
3210	HIDES, SKINS, PELTS	170		87.1	27.7	8760	SEEDS	79	9 503	35.9	2.5
3220	TOBACCO (LEAF)	13		99.3	2.1	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	11	240	6.4	0.1
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	16		77.9	2.0	9930	OTHER LABOR, SERVICE RECEIPTS	11	340	0.3	0.1
3231	RAW WOOL	11		39.9	1.6		COMMODITIES N.E.C.	(X)	20 363	(X)	5.3
3232	WOOL TOPS, NOILS, OTHER	7		23.1	0.4		TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED	4		96.5	2.5		TOTAL	152		(X)	100.0
3270	OTHER INEDIBLE FARM PRODUCTS.	21		98.8	63.3	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	15		2.8	0.1
9760	MISCELLANEOUS LINES	3		21.7	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.)	17		2.2	0.1
	COMMODITIES N.E.C.	(X)		(X)	1.7	1610	SOAPS AND DETERGENTS.	5		2.6	0.1
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)					2410	CONFECTIONERY	109		14.5	9.8
	TOTAL	429	772 251	(X)	100.0	2411	CANDY (ALL KINDS)	109		8.5	8.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	12	13 676	14.4	1.8	2412	CHEWING GUM	77		2.1	1.1
1510	PAINTERS' SUPPLIES AND SUNDRIES	11	2 404	8.3	0.3	2413	FOUNTAIN FRUITS, SYRUPS	32		1.4	0.3
1610	SOAPS AND DETERGENTS	67	32 943	36.3	4.3	2414	NUTS, OTHER CONFECTIONS	46		1.7	0.4
1620	INDUSTRIAL CHEMICALS.	386	676 339	89.9	67.6	2860	CANNED, BOTTLED FOODS	3	(D)	17.7	0.6
2850	FOOD AND BEVERAGE BASIC MATERIALS	3	3 526	18.2	0.5	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	6		7.0	0.2
2853	OTHER BASIC FOOD PRODUCTS	3	3 526	10.0	0.5	7110	CIGARETTES, CIGARS, TOBACCO	152		66.6	66.6
2960	FOODS, N.E.C.	4	2 283	22.3	0.3	7111	CIGARETTES.	139		50.0	76.1
4830	PRINTING, DUPLICATING INKS.	3	1 699	3.1	0.1	7112	CIGARS	129		5.6	7.3
8720	FEEDS (MIXED AND OTHER)	3	1 684	13.0	0.2	7113	OTHER TOBACCO	104		2.9	3.1
8740	FERTILIZER, FERTILIZER MATERIALS.	6	3 668	16.5	0.4	7510	PERSONAL SERVICE PAPERS	19		3.4	0.3
8750	AGRICULTURAL CHEMICALS.	21	13 562	19.0	1.8	7520	INDUSTRIAL PAPERS	16		2.7	0.1
9720	VEG. OILS (COTTONSEED, LINSEED)	4	10 418	44.0	1.3	7610	STATIONERY, OFFICE SUPPLIES	12		4.2	0.2
9760	MISCELLANEOUS LINES	5	822	25.2	0.1	9750	SMOKERS' SUPPLIES AND PIPES	20		1.9	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	5	576	10.7	0.1	9760	MISCELLANEOUS LINES	5		9.1	0.1
	COMMODITIES N.E.C.	(X)	9 851	(X)	1.3		COMMODITIES N.E.C.	(X)		(X)	1.6
	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³						PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)				
	TOTAL	51	277 521	(X)	100.0		TOTAL	119		(X)	100.0
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²					1010	PAINTERS' SUPPLIES AND SUNDRIES	119		87.8	87.8
	TOTAL	122	1 306 155	(X)	100.0	1620	INDUSTRIAL CHEMICALS.	3		6.8	0.5
	BEER AND ALE (SIC 5181)					1621	NAVAL STORES.	3		2.0	0.2
	TOTAL	88		(X)	100.0		COMMODITIES N.E.C.	(X)		(X)	0.2
2950	SOFT DRINKS, BOTTLED WATERS	38		11.8	1.9	3610	HARDWARE	10	(D)	12.4	3.0
						3611	BUILDERS' HARDWARE.	3		13.0	0.8
						3614	HAND TOOLS (INCL. POWER), CUTLERY	3		5.2	0.3
						3615	ALL OTHER HARDWARE.	7		9.9	1.9
						5220	CUSTODIAL, JANITORIAL SUPPLIES.	4		4.3	0.7
						7870	KITCHEN UTENSILS, TOOLS, ETC.	4		10.6	1.7
						8530	ADHESIVES, MASTICS.	3		2.4	0.4
						8750	AGRICULTURAL CHEMICALS.	4		8.0	0.9
						8752	INSECTICIDES, FUNGICIDES, ETC.	4		8.0	0.9
						9710	WALLPAPER	15		12.3	2.2
							COMMODITIES N.E.C.	(X)		(X)	2.8

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
	NONOURABLE GOODS, N.E.C. (SIC 5199)						8620 8623	SPORTING, ATHLETIC GOODS, BICYCLES. BICYCLES. COMMODITIES N.E.C.	11 6 (X)	3 795 3 647 148	0.3 0.1 (X)	0.1 0.1 (Z)	
	TOTAL	1 757	3 859 867	(X)	100.0								
1430	BEAUTY AIDS (TOILETRIES, ETC.). . .	4	2 173	47.5	0.1	9680	BOOKS, MAGAZINES, PRINTED MATERIALS	345	403 395	98.9	10.5		
1450	ORUGGISTS' SUNORIES	4	4 443	49.9	0.1	3740	FERTILIZER, FERTILIZER MATERIALS. .	11	9 323	0.6	0.2		
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	7	14 096	1.0	0.4	8760	SEEDS	8	2 209	13.4	0.1		
1620	INDUSTRIAL CHEMICALS.	9	63 200	4.4	1.6	8820	JEWELRY, SILVERWARE, TROPHIES . . .	42	3 955	13.2	0.1		
1710	YARD OR PIECE GOODS	18	44 801	3.0	1.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	443	211 845	90.0	5.5		
1720	NOTIONS (THREAO, BUTTONS, ETC.) . .	9	3 479	26.8	0.1	9120	ADVERTISING SPECIALTIES, CALENOARS.	190	41 375	75.9	1.1		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	16	50 855	3.5	1.3	9210	FLOWERS, PLANTS, FLORISTS' SUPPLIES	244	82 537	94.3	2.1		
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	19	3 626	0.2	0.1		LOGS, PILES, PULPWOOD, POLES, ETC..	4	12 594	0.9	0.3		
1910	SHOES, OTHER FOOTWEAR	11	6 334	0.4	0.2	9510	OTHER TEXTILE PRODUCTS.	46	54 955	3.6	1.4		
						9511	TEXTILE BAGS, BAGGING	16	4 491	2.2	0.1		
2830	TEA, SPICES	4	2 705	8.1	0.1	9512	BURLAP.	20	33 865	2.6	0.9		
2850	FOOD AND BEVERAGE BASIC MATERIALS .	96	360 979	15.4	9.4	9513	CANVAS PRODUCTS, FELT, ETC.	14	16 598	0.6	0.4		
3120	GRAINS, BEANS, ETC.	7	751 937	44.2	19.5		COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	16	5 360	0.4	0.1								
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	14	2 062	19.4	0.1	9610	INDUSTRIAL YARNS.	99	174 602	11.0	4.5		
4320	FARM, DAIRY MACHINERY, PARTS. . . .	3	7 112	19.9	0.2	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	59	18 564	96.3	0.5		
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	5	151 115	6.7	3.9	9710	WALLPAPER	73	31 935	96.9	0.8		
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	3	182 708	22.1	4.7	9720	VEG. OILS (COTTONSEED, LINSEED) . .	19	283 950	98.4	7.4		
6110	COAL (BITUMINOUS AND ANTHRACITE). .	4	59 895	2.0	1.6	9730	LEATHER	114	77 964	98.3	2.0		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	3	46 461	5.6	1.2	9750	SMOKERS' SUPPLIES AND PIPES	15	12 139	90.3	0.3		
6240	IRON, STEEL FINISHED PRODUCTS . . .	3	88 389	10.7	2.3	9760	MISCELLANECUS LINES	55	296 437	12.7	7.7		
6510	GASOLINE, KEROSENE.	4	111 349	4.9	2.9	9930	OTHER LABOR, SERVICE RECEIPTS . . .	20	2 677	13.1	0.1		
7610	STATIONERY, OFFICE SUPPLIES	30	5 285	35.1	0.1		COMMODITIES N.E.C.	(X)	166 847	(X)	4.3		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7850	FLOOR COVERINGS	22	15 105	93.6	27.3
						7851	CARPETS, RUGS	19	12 597	52.7	22.8
						7852	LINOLEUM, OTHER HARD SURFACE.	6	1 989	25.6	3.6
	TOTAL	34	61 844	(X)	100.0	7853	OTHER FLOOR COVERINGS	3	519	13.8	0.9
1110	AUTOMOBILES, MOTORCYCLES, ETC.	17	40 778	90.6	65.9	7870	KITCHEN UTENSILS, TOOLS, ETC.	9	15 161	63.4	27.4
1111	NEW AUTOMOBILES	6	31 214	49.5	50.5		COMMODITIES N.E.C.	(X)	9 871	(X)	17.9
1112	USED AUTOMOBILES.	12	8 940	26.0	14.5		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
	COMMODITIES N.E.C.	(X)	624	(X)	1.0		TOTAL	68	94 957	(X)	100.0
1170	TRUCKS, TRUCK TRACTORS, TRAILERS.	19	13 590	73.2	22.1	3610	HARDWARE.	3	52	3.7	0.1
1210	MACHINE SHOP SALES AND LABOR.	4	544	14.8	0.9	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	5	122	4.8	0.1
1212	MACHINE SHOP LABOR.	4	191	6.1	0.3	6232	NAILS AND STAPLES	5	122	3.3	0.1
	COMMODITIES N.E.C.	(X)	353	(X)	0.6	8110	LUMBER (ROUGH, DRESSED, FINISHED)	44	44 615	66.6	47.0
1220	NEW AND REBUILT PARTS, ETC.	14	4 350	11.8	7.0	8111	SOFTWOODS (EXCEPT FLOORING)	37	35 091	36.5	37.0
1221	MOTOR AND CHASSIS PARTS	13	4 282	6.5	6.9	8112	HARDWOODS (EXCEPT FLOORING)	22	5 945	10.5	6.3
	COMMODITIES N.E.C.	(X)	68	(X)	0.1	8113	FLOORING.	10	3 579	14.3	3.8
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	3	691	16.9	1.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	38	21 120	37.0	22.2
9930	OTHER LABOR, SERVICE RECEIPTS	9	1 172	9.3	1.9	8121	HARDWOOD.	22	10 705	21.2	11.3
	COMMODITIES N.E.C.	(X)	619	(X)	1.0	8122	SOFTWOOD.	30	10 415	13.2	11.0
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					8130	WOOD SHINGLES	4	1 445	15.3	1.5
	TOTAL	196		(X)	100.0	8140	WOOD MILLWORK (DOORS, WINDOWS)	27	19 125	43.8	20.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	5		39.8	1.8	8150	METAL MILLWORK (DOORS, ETC.)	10	4 189	48.6	4.4
1210	MACHINE SHOP SALES AND LABOR.	52		20.0	4.4	8410	INSULATION MATERIALS AND BOARD	5	137	5.7	0.1
1211	PARTS AND EQUIPMENT	35		13.9	3.2	8420	ROOFING, SIDING EQUIPMENT	6	452	6.7	0.5
1212	MACHINE SHOP LABOR.	44		3.4	1.2	8520	WALLBOARD, HARDBOARD.	9	681	7.3	0.7
1220	NEW AND REBUILT PARTS, ETC.	172		90.3	81.2	9930	OTHER LABOR, SERVICE RECEIPTS	4	1 181	19.1	1.2
1221	MOTOR AND CHASSIS PARTS	135		40.9	50.6		COMMODITIES N.E.C.	(X)	1 638	(X)	1.9
1222	TOOLS AND EQUIPMENT	78		7.6	5.3		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
1223	CHEMICALS (ADDITIVES, ETC.)	75	(D)	6.8	4.6		TOTAL	75	71 889	(X)	100.0
1224	REFINISHING MATERIALS	61		5.3	2.6	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	14	891	6.4	1.2
1225	SUPPLIES AND ACCESSORIES.	97		21.9	18.1	6232	NAILS AND STAPLES	14	883	3.8	1.2
1230	AUTOMOTIVE GLASS.	5		53.1	1.6		COMMODITIES N.E.C.	(X)	8	(X)	(Z)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	13		45.0	1.3	6240	IRON, STEEL FINISHED PRODUCTS	3	777	34.8	1.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	7		79.5	2.9	6430	ALUMINUM SHAPES, FORMS, ETC.	10	755	7.6	1.1
1310	TIRES AND TUBES	13		13.7	0.6	8110	LUMBER (ROUGH, DRESSED, FINISHED)	3	259	10.6	0.4
1510	PAINTERS' SUPPLIES AND SUNDRIES	3		5.0	0.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	4	378	8.5	0.5
6500	PETROLEUM PRODUCTS.	14		3.8	0.2	8130	WOOD SHINGLES	4	561	7.9	0.8
9930	OTHER LABOR, SERVICE RECEIPTS	4		23.1	1.2	8140	WOOD MILLWORK (DOORS, WINDOWS)	4	235	7.0	0.3
	COMMODITIES N.E.C.	(X)		(X)	4.7	8150	METAL MILLWORK (DOORS, ETC.)	4	168	6.9	0.2
	TIRES AND TUBES (SIC 5014)					8210	BRICK, BLOCKS, TILE, CLAY, ETC.	21	8 314	54.2	11.6
	TOTAL	32		(X)	100.0	8220	CONCRETE PRODUCTS, BUILDING STONE	10	2 313	41.9	3.2
1220	NEW AND REBUILT PARTS, ETC.	6		10.1	1.5	8230	CEMENT, LIME, PLASTIC, STUCCO	11	1 840	27.4	2.6
1221	MOTOR AND CHASSIS PARTS	3		9.2	1.2	8240	SAND, GRAVEL, CRUSHED STONE	13	3 093	38.3	4.3
1225	SUPPLIES AND ACCESSORIES.	3		1.9	0.2	8310	GLASS (FLAT, BRICK, ETC.)	7	3 256	79.7	4.5
	COMMODITIES N.E.C.	(X)		(X)	(Z)	8410	INSULATION MATERIALS AND BOARD	17	4 454	27.6	6.2
1310	TIRES AND TUBES	31		93.0	90.2	8420	ROOFING, SIDING EQUIPMENT	24	14 752	65.1	20.5
1320	RECAPPED TIRES.	12		23.4	7.1	8421	ASPHALT SHINGLES, ROOFING	22	7 145	21.7	9.9
9930	OTHER LABOR, SERVICE RECEIPTS	5		6.7	0.8	8422	ASBESTOS CEMENT ROOFING, SIDING	11	2 460	10.3	3.4
	COMMODITIES N.E.C.	(X)		(X)	0.3	8423	GALVANIZED IRON, STEEL SHEETS	5	183	2.6	0.3
	FURNITURE (SIC 5021)					8424	ALUMINUM SHEETS	7	792	6.4	1.1
	TOTAL	38	28 119	(X)	100.0	8425	RAIN-CARRYING EQUIPMENT	15	1 009	4.2	1.4
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	11	6 021	96.4	21.4	8426	ALL OTHER TYPES	6	3 143	31.2	4.4
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	28	20 478	93.0	72.8	8510	BUILDING AND CONSTRUCTION PAPER	12	721	5.6	1.0
7721	OFFICE FURNITURE (WOODEN, METAL)	24	15 621	45.3	56.3	8520	WALLBOARD, HARDBOARD.	13	3 665	33.6	5.1
7722	PUBLIC BUILDING FURNITURE	4	4 137	48.0	14.7	8530	ADHESIVES, MASTICS.	13	481	4.8	0.7
	COMMODITIES N.E.C.	(X)	520	(X)	1.8	8550	PLASTIC BUILDING MATERIALS.	4	240	7.6	0.3
	COMMODITIES N.E.C.	(X)	1 620	(X)	5.8	8570	OTHER BUILDING MATERIALS.	14	18 330	76.9	25.8
	HOME FURNISHINGS (SIC 5023)						COMMODITIES N.E.C.	(X)	6 206	(X)	8.6
	TOTAL	44	55 277	(X)	100.0		SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)				
7810	CHINA, GLASSWARE, CROCKERY.	6	9 238	94.1	16.7		TOTAL	30		(X)	100.0
7820	HOUSEHOLD LINENS, DOMESTICS	4	4 759	89.7	8.6	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	23		97.4	82.2
7821	BEDSPREADS, COMFORTERS, PLANKETS.	3	1 379	22.6	2.5	8621	ATHLETIC EQUIPMENT, SUPPLIES.	11		56.9	25.9
7823	SHEETS, PILLOW CASES.	3	1 683	22.9	3.0	8622	ARMS AND AMMUNITION	3		35.7	11.7
7824	TOWELS, WASH CLOTHS	3	944	12.9	1.7	8624	CAMPING EQUIPMENT	3		5.7	1.4
7825	OTHER LINENS, DOMESTICS	3	425	7.6	0.8	8625	FISHING TACKLE AND EQUIPMENT.	5		35.6	11.1
	COMMODITIES N.E.C.	(X)	328	(X)	0.6	8626	SKI EQUIPMENT, SUPPLIES	3		17.2	3.8
7840	CURTAINS, DRAPES.	5	1 143	51.6	2.1	8627	OTHER (WATER SPORTS, ARCHERY)	6		36.9	13.3
							COMMODITIES N.E.C.	(X)		(X)	15.1
						8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	3		48.3	4.5
						8670	OTHER RECREATION, HOBBY GOODS	3		99.2	9.5
							COMMODITIES N.E.C.	(X)		(X)	3.8

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D Withheld to avoid disclosure.

X Not applicable.

¹Detail may not add to total due to rounding.

Z Less than 0.05 percent.

NA Not available.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					COMMODITIES N.E.C.	(X)	(D)	(X)	5.1	
	TOTAL	14	(D)	(X)	100.0	COAL AND OTHER MINERALS AND ORES (SIC 5052) ²					
8630	TOYS, GAMES, FIREWORKS, ETC.	13		(X)	97.5	78.1	TOTAL	7	(O)	(X)	100.0
	COMMODITIES N.E.C.	(X)			(X)	21.9	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					TOTAL	123	114 106	(X)	100.0	
	TOTAL	10	33 214	(X)	100.0	3310 ELECTRICAL WIRING SUPPLIES.	117	103 464	95.7	90.7	
8610	PHOTOGRAPHIC GOODS.	19	25 280	76.1	76.1	3311 INT. WIRING, CONSTR. MATERIALS.	83	46 129	31.7	40.4	
	COMMODITIES N.E.C.	(X)	7 934	(X)	23.9	3312 OUTSIDE CONSTRUCTION MATERIALS.	46	12 359	14.0	10.8	
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)					3313 LIGHTING FIXTURES	77	16 316	13.0	14.3	
	TOTAL	79		(X)	100.0	3314 ELECTRIC LAMPS.	66	8 022	6.8	7.0	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3		3.3	0.3	3315 MOTORS, GENERATORS, ETC.	56	20 638	18.7	18.1	
3741	PIPE FITTINGS, VALVES	3		1.7	0.3	3420 TELEPHONE AND SIGNAL EQUIPMENT.	9	5 465	32.9	4.8	
	COMMODITIES N.E.C.	(X)		(X)	(Z)	3420 MAJOR APPLIANCES, TV SETS, ETC.	4	270	8.3	0.2	
4420	GENERAL PURPOSE INDUSTRIAL MACH.	3		10.8	0.5	3430 ELECTRIC HOUSEWARES AND SUPPLIES.	5	207	5.8	0.2	
4421	ENGINES (INCL. INTERNAL COMBUST.)	3		4.0	0.2	3440 ROOM AIR CONDITIONERS	7	77	0.7	0.1	
4422	COMPRESSORS, PUMPS.	3		6.7	0.3	3510 ELECTRONIC TUBES, PARTS, ETC.	7	1 550	12.8	1.4	
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	9		16.0	4.8	3610 HARDWARE.	4	479	10.1	0.4	
6212	WIRE ROOS	4		8.6	2.5	3710 WARM-AIR HEATING, COOLING EQUIPMENT	4	519	5.7	0.5	
	COMMODITIES N.E.C.	(X)		(X)	2.3	3720 RESIDENTIAL ELEC. SPACE HEATING	11	369	3.3	0.3	
6220	IRON, STEEL PRODUCTS (FLAT)	26		52.3	24.1	3910 COMMERCIAL REFRIGERATION EQUIPMENT.	3	87	0.7	0.1	
6221	PLATES.	10		10.0	3.2	9930 OTHER LABOR, SERVICE RECEIPTS	4	103	10.5	0.1	
6222	STRIP (HOT, COLD-ROLLED)	10		11.8	4.3	COMMODITIES N.E.C.	(X)	1 516	(X)	1.3	
6223	SHEETS (COLD-ROLLED)	15		16.2	7.3	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					
6224	SHEETS (HOT-ROLLED)	13		7.2	2.9	TOTAL	35	166 657	(X)	100.0	
6226	SHEETS (GALVANIZED, OTHER COATED)	8		8.7	2.4	3410 NONCONSOLE RADIOS AND PHONOGRAPHS	11	17 645	17.6	10.6	
6227	TINPLATE.	3		60.8	2.8	3420 MAJOR APPLIANCES, TV SETS, ETC.	28	109 104	73.5	65.5	
6229	OTHER FLAT IRON, STEEL PRODUCTS	3		4.7	0.4	3421 ELECTRIC HOME KITCHEN EQUIPMENT	16	16 726	12.5	10.0	
	COMMODITIES N.E.C.	(X)		(X)	0.8	3422 ELECTRIC HOME LAUNDRY EQUIPMENT	10	7 613	5.9	4.6	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	11		22.0	3.3	3423 TV SETS	14	41 141	19.9	24.7	
6231	WIRE—PLAIN, COATED, BARRED, ETC.	4		2.9	0.3	3424 CONSOLE RADIOS AND RECORD PLAYERS	12	19 471	10.0	11.7	
6233	WOVEN, WELDED WIRE FENCING, PARTS	4		10.4	1.1	3425 OTHER MAJOR APPLIANCES.	12	24 153	17.5	14.5	
6235	REINFORCEMENT MESH—WELDED, WOVEN	3		1.0	0.1	3430 ELECTRIC HOUSEWARES AND SUPPLIES.	9	15 529	16.5	9.3	
	COMMODITIES N.E.C.	(X)		(X)	1.9	3440 ROOM AIR CONDITIONERS	7	11 467	17.6	6.9	
6240	IRON, STEEL FINISHED PRODUCTS	21		31.2	7.7	3510 ELECTRONIC TUBES, PARTS, ETC.	4	2 433	19.8	1.5	
6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	10		6.3	1.5	3810 CENTRAL AIR-CONDITIONING EQUIPMENT.	3	2 381	15.5	1.4	
6243	BAR, COLD-FINISHED	9		10.9	2.1	COMMODITIES N.E.C.	(X)	8 098	(X)	4.9	
6244	CONCRETE REINFORCEMENT BARS	7		2.8	0.5	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					
6245	STRUCTURAL SHAPES	9		10.9	2.7	TOTAL	70	54 146	(X)	100.0	
6248	OTHER FINISHED PRODUCTS	5		13.8	0.6	3310 ELECTRICAL WIRING SUPPLIES.	10	1 286	10.5	2.4	
	COMMODITIES N.E.C.	(X)	(D)	(X)	0.2	3311 INT. WIRING, CONSTR. MATERIALS.	5	313	3.5	0.6	
6260	IRON, STEEL PIPE, TUBING.	14		25.2	7.8	3314 ELECTRIC LAMPS.	4	98	1.1	0.2	
6261	TUBING (MECHANICAL AND PRESSURE).	9		15.3	4.6	3315 MOTORS, GENERATORS, ETC.	6	657	5.6	1.6	
6262	STANDARD STEEL PIPE	7		9.2	3.2	COMMODITIES N.E.C.	(X)	18	(X)	(Z)	
6320	ALLOY STEEL	17		46.6	15.3	3410 NONCONSOLE RADIOS AND PHONOGRAPHS	7	935	19.9	1.7	
6321	BAR, HOT-ROLLED OR COLD-FINISHED	8		9.6	4.0	3420 MAJOR APPLIANCES, TV SETS, ETC.	7	438	7.1	0.8	
6322	TOOL STEEL BARS	6		11.1	2.2	3510 ELECTRONIC TUBES, PARTS, ETC.	70	50 565	93.6	93.6	
6323	PIPE AND TUBING	5		17.9	5.4	9930 OTHER LABOR, SERVICE RECEIPTS	4	228	7.4	0.4	
6325	OTHER ALLOY STEEL	5		13.6	3.7	COMMODITIES N.E.C.	(X)	594	(X)	1.1	
	COMMODITIES N.E.C.	(X)		(X)	(Z)	HARDWARE (SIC 5072)					
6330	STAINLESS STEEL	24		26.4	9.5	TOTAL	67		(X)	100.0	
6331	PLATES.	6		2.7	0.3	1220 NEW AND REBUILT PARTS, ETC.	3		11.8	3.3	
6332	STRIP.	5		3.3	0.5	1510 PAINTERS' SUPPLIES AND SUNDRIES	8		9.1	1.4	
6333	SHEETS.	9		3.5	1.0	3310 ELECTRICAL WIRING SUPPLIES.	5		6.8	1.2	
6334	BAR, BAR-SIZE SHAPES	12		4.1	1.3	3311 INT. WIRING, CONSTR. MATERIALS.	5		4.0	0.7	
6335	OTHER STAINLESS STEEL	13		16.0	6.5	3314 ELECTRIC LAMPS.	5		2.4	0.4	
6420	OTHER COPPER, BRASS MILL PRODUCTS	10		57.6	7.7	COMMODITIES N.E.C.	(X)		(X)	0.1	
6421	FLAT PRODUCTS (SHEETS, ETC.).	7		29.6	4.0	3610 HARDWARE.	67		(D)	83.1 83.1	
6422	TUBULAR PRODUCTS (PIPES, TUBES)	5		21.8	2.4	3611 BUILDERS' HARDWARE.	41		26.8	21.2	
6423	ROD, NONELECTRICAL WIRE	6		23.9	1.3	3612 HEAVY HARDWARE.	15		8.9	3.7	
6430	ALUMINUM SHAPES, FORMS, ETC.	19		30.0	5.6	3613 KITCHEN AND SHELF HARDWARE.	12		11.0	3.1	
6431	PLATE (.250 INCH AND OVER).	5		5.2	0.7	3614 HAND TOOLS (INCL. POWER), CUTLERY	27		18.2	12.9	
6432	SHEET, COIL (.006 TO .249 INCH)	8		9.0	1.4	3615 ALL OTHER HARDWARE.	37		43.7	42.2	
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	8		5.8	0.7	3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	6		7.5	0.9	
6434	PIPE AND TUBING (INCL. HOLLOW BAR)	8		5.0	0.7	3741 PIPE FITTINGS, VALVES	5		2.2	0.2	
6435	OTHER EXTRUDED SHAPES	8		10.3	1.0	COMMODITIES N.E.C.	(X)		(X)	0.7	
	COMMODITIES N.E.C.	(X)		(X)	1.0						
6440	NONFERROUS METALS, MINERALS, ORES	9		60.7	8.2						
6442	NICKEL	3		14.7	0.5						
6443	TIN, LEAD, ZINC, ETC.	6		54.9	7.7						
	COMMODITIES N.E.C.	(X)		(X)	(Z)						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	5	(X)	8.1	1.1	3812	RES. AND COML. (5 TO 20 HP) . . .	17	(X)	12.0	8.7
4311	POWER LAWNMOWERS.	5		8.0	1.1	3813	INOUS. AND LARGE COML. (OVER 20 HP)	13		13.0	7.7
	COMMODITIES N.E.C..	(X)		(X)	(2)		COMMODITIES N.E.C..	(X)		(X)	(2)
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	5		17.1	1.1	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	17		27.7	13.0
4840	ABRASIVES, ABRASIVE MATERIALS . . .	6		2.3	0.3						
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	4	2.0	0.1	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	11	(D)	16.4	3.8	
4910	OTHEP INOUSTRIAL EQUIPMENT,SUPPLIES	5	10.9	1.6	3912	OISPLAY CASES	3		1.1	0.1	
					3914	ICE MAKING MACHINES.	5		5.9	1.4	
6230	IRON AND STEEL WIRE, WIRE PROOUCTS.	8	(D)	6.7	0.9	3915	REACH-IN, WALK-IN REFRIGERATORS .		6	1.1	0.2
6232	NAILS AND STAPLES	6		2.5	0.4	3916	OTHER PEFRIGERATION EQUIPMENT . .		8	7.3	1.9
6233	WOVEN, WELDED WIRE FENCING, PARTS	3		1.2	0.1		COMMOOTIES N.E.C..	(X)	(X)	0.2	
6234	WIRE ROPF AND STRANO, PALE TIES . .	5		3.3	0.3						
6235	REINFORCEMENT MESH--WELDED, WOVEN	3		1.1	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	3	27.2	2.3	
	COMMOOTIES N.E.C..	(X)	(X)	(2)		COMMOOTIES N.E.C..	(X)	(X)	6.7		
6260	IRON, STEEL PIPE, TURING.	5	(X)	2.4	0.2		REFRIGERATION EQUIPMENT, SUPPLIES				
6262	STANDARO STEEL PIPE	4		1.2	0.1		(SIC 5078)				
	COMMOOTIES N.E.C..	(X)		(X)	0.1		TOTAL	10	(X)	100.0	
	COMMODITIES N.E.C..	(X)		(X)	4.7	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	10	62.2	62.2	
	PLUMBING AND HEATING EQUIPMENT,					3911	BEVERAGE, ORINKING WATER COOLERS.	3	3.6	0.7	
	SUPPLIES (HYORONICS) (SIC 5074)				3912	OISPLAY CASES	5	33.7	39.1		
	TOTAL	75	(X)	100.0	3913	ICE CREAM CABINETS.	3	12.9	2.5		
3310	ELECTRICAL WIRING SUPPLIES.	3	(X)	8.9	0.2	3914	ICEMAKING MACHINES.	7	18.5	7.7	
3311	INT. WIRING, CONSTR. MATERIALS. . .	3		8.7	0.2	3915	REACH-IN, WALK-IN REFRIGERATORS .	6	8.6	4.1	
	COMMOOTIES N.E.C..	(X)		(X)	(2)	3916	OTHER REFRIGERATION EQUIPMENT . .	5	10.9	8.0	
							COMMOOTIES N.E.C..	(X)	(X)	37.8	
3440	ROOM AIR CONOITIONEKS	4		7.4	0.6		COMMERCIAL MACHINES AND EQUIPMENT				
3610	HAROWARE.	6	(X)	6.3	0.4		(SIC 5081)				
3614	HAND TOOLS (INCL. POWER), CUTLERY	5		2.5	0.2		TOTAL	95	65 398	(X) 100.0	
	COMMODITIES N.E.C..	(X)		(X)	0.2	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	4	225	8.5	
						4110	OFFICE MACHINES AND EQUIPMENT . . .	53	39 949	93.9	
3710	WARM-AIR HEATING, COOLING EQUIPMENT	24		15.2	4.6	4111	ADDDING, ACCTNG., COMPUTING MACH..	36	11 522	19.4	
3711	WARM-AIR FURNACES (ALL FUELS) . . .	20	5.7	2.8	4112	DUPLICATING MACHINES.	17	2 634	17.3		
3712	CENTRAL HEATING, COOLING UNITS. . .	9	3.0	0.6	4113	ADRESSING, MAILING MACHINES. . . .	6	146	4.2		
3713	OUCTS, REGISTERS, ETC.. . . .	14	2.0	0.6	4114	TYPEWRITERS	28	22 485	46.0		
3714	ROOM SPACE HEATING (EXC.ELECTRIC)	4	1.3	0.1	4115	OTHER OFFICE MACHINES	24	3 162	16.2		
3715	OTHER SPACE HEATING EQUIPMENT . . .	5	4.1	0.5							
3730	HYORONICS EQUIPMENT, SUPPLIES . . .	36	(O)	27.3	13.0	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	5	1 076	30.1	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	69	(O)	80.1	75.2	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	6	1 032	25.2	
3741	PIPE FITTINGS, VALVES	59		17.4	20.6	4150	CHINA, GLASSWARE (COMMERCIAL). . . .	5	1 338	35.4	
3742	PLUMBING FIXTURES	57		25.1	28.7	4160	STORE, SERVICE SHOP MACHINES. . . .	22	7 158	89.7	
3743	DRAINAGE SYSTEMS.	41		8.8	7.7	4170	SCALES, BALANCES (EXC. SCIENTIFIC).	8	2 451	72.2	
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	55		16.6	18.2	4180	STORE, RESTAURANT FIXTURES, EQUIP..	17	7 101	73.3	
3810	CENTRAL AIR-CONOITIONING EQUIPMENT.	7	(X)	5.8	0.6	7410	PRINTING, WRITING PAPER	3	567	21.5	
3811	RES. AND SMALL COML. (UNDER 5 HP)	6		3.5	0.4	7610	STATIONERY, OFFICE SUPPLIES.	13	676	2.2	
	COMMODITIES N.E.C..	(X)		(X)	0.2	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	5	116	12.4	
						7870	KITCHEN UTENSILS, TOOLS, ETC.. . . .	4	618	18.3	
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	10	511	9.4	
4610	INDUSTRIAL VALVES, FITTINGS	3	(X)	19.3	0.8		COMMODITIES N.E.C..	(X)	2 580	(X) 3.9	
6250	CAST IRON SOIL PIPE, TUBING	15		10.5	1.8		CONSTRUCTION, MINING MACHINERY				
							AND EQUIPMENT (SIC 5082)				
6260	IRON, STEEL PIPE, TUBING.	21		6.0	1.8		TOTAL	30	(X)	100.0	
6261	TURING (MECHANICAL AND PRESSURE).	11		2.2	0.5	1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	3	20.6	3.4	
6262	STANDARO STEEL PIPE	20	2.8	1.3	1220	NEW AND REBUILT PARTS, ETC.. . . .	3	11.9	1.0		
	COMMOOTIES N.E.C..	(X)	(X)	0.9	1221	MOTOR AND CHASSIS PARTS.	3	8.6	1.0		
	WARM AIR HEATING, AIR-CONOITIONING				4210	CONSTRUCTION, MINING, LOGGING SUP..	30	82.5	82.5		
	EQUIPMENT, SUPPLIES (SIC 5074)				4211	CRAWLER TRACTORS.	13	10.9	15.3		
	TOTAL	49	(X)	100.0	4213	TRACTOR SHOVEL LOADERS.	8	16.6	13.8		
3440	ROOM AIR CONOITIONEKS	15	(D)	7.1	2.9	4214	PARTS AND ATTACHMENTS.	15	10.0	10.2	
3610	HAROWARE.	3		1.8	0.1	4215	POWER CRANES,ORAGLINES, AND PARTS	11	32.1	23.0	
3710	WARM-AIR HEATING, COOLING EQUIPMENT	34		46.5	36.0	4216	BITUMINOUS MIXERS, PAVERS, ETC.. .	4	7.4	1.9	
3711	WARM-AIP FURNACES (ALL FUELS) . . .	18		11.2	9.4	4217	CONCRETE MIXERS, PAVERS, ETC.. . .	4	4.3	0.7	
3712	CENTRAL HEATING, COOLING UNITS. . .	9		8.3	2.5	4218	GRAOERS, ROLLERS (OFF-HIGHWAY). . .	7	3.6	3.2	
3713	OUCTS, REGISTERS, ETC.. . . .	19	31.3	16.9	4219	OTHER CONSTR., MIN., LOG., EQUIP.	14	15.4	11.7		
3714	ROOM SPACE HEATING (EXC.ELECTRIC)	5	(D)	15.5	2.4		COMMOOTIES N.E.C..	(X)	(X)	2.7	
3715	OTHER SPACE HEATING EQUIPMENT . . .	12		14.3	4.9	4420	GENERAL PURPOSE INOUSTRIAL MACH..	6	9.6	3.5	
3730	HYORONICS EQUIPMENT, SUPPLIES . . .	10		12.6	2.0	4422	COMPRESSORS, PUMPS.	5	8.0	2.5	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	6		29.8	6.5		COMMOOTIES N.E.C..	(X)	(X)	1.0	
3741	PIPE FITTINGS, VALVES	5		8.9	2.2	4480	USED OR REBUILT MACHINERY, EQUIP..	5	11.5	2.8	
3742	PLUMBING FIXTURES	4	8.7	2.0	4481	USED CONSTRUCTION EQUIPMENT . . .	5	8.1	2.4		
3743	ORAINAGE SYSTEMS.	3	1.5	0.3		COMMODITIES N.E.C..	(X)	(X)	0.4		
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	3	9.8	2.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	11	8.0	4.5		
3810	CENTRAL AIR-CONOITIONING EQUIPMENT.	25	(X)	50.7	26.7		COMMOOTIES N.E.C..	(X)	(X)	2.4	
3811	RES. AND SMALL COML. (UNDER 5 HP)	18		15.2	10.3						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083) ²						PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
	TOTAL	26	(D)	(X)	100.0		TOTAL	90	117 #43	(X)	100.0
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					1410 PHARMACEUTICALS, ANTIBIOTICS, ETC..	4	328	14.7	0.3	
	TOTAL	174	135 283	(X)	100.0	5110 DENTAL EQUIPMENT, SUPPLIES.	17	10 780	90.4	9.1	
1620	INDUSTRIAL CHEMICALS.	3	138	4.5	0.1	5120 SCHOOL EQUIPMENT, SUPPLIES.	11	16 596	91.4	14.1	
3310	ELECTRICAL WIRING SUPPLIES.	3	175	9.9	0.1	5121 EQUIPMENT (INCLUDING FURNITURE) . .	5	2 073	25.8	1.8	
4210	CONSTRUCTION, MINING, LOGGING SUP..	6	762	16.0	0.6	5122 SUPPLIES.	7	14 523	60.4	12.3	
4410	FOOD PROCESSING MACHINERY, EQUIP. .	9	6 411	83.3	4.7	5130 CHURCH EQUIPMENT, SUPPLIES.	3	1 175	58.4	1.0	
4411	DAIRY, MILK PRODUCTS MACHINERY. .	5	2 997	54.2	2.2	5140 SURGICAL, MEDICAL, HOSPITAL EQUIP..	34	37 931	89.7	32.2	
4412	OTHER FOOD PROCESSING MACHINERY .	6	3 414	33.2	2.5	5150 OPHTHALMIC PRODUCTS	15	9 292	80.7	7.9	
4420	GENERAL PURPOSE INDUSTRIAL MACH..	60	35 795	84.4	26.5	5160 SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	8	16 801	82.1	14.3	
4430	METALWORKING MACHINERY.	46	22 448	86.5	16.6	5170 OTHER SCIENTIFIC, PROFESS. EQUIP..	11	17 204	56.9	14.6	
4431	NEW MACHINE TOOLS	35	16 473	49.2	12.2	7720 OFFICE, COMMERCIAL, BUSINESS FURN..	3	1 690	9.9	1.4	
4432	MISCELLANEOUS METALWORKING EQUIP.	23	5 975	29.0	4.4	9930 OTHER LABOR, SERVICE RECEIPTS . . .	3	256	5.1	0.2	
4440	MATERIALS HANDLING EQUIPMENT. . . .	39	34 749	87.7	25.7	COMMODITIES N.E.C..	(X)	5 790	(X)	4.9	
4441	FORK LIFT TRUCKS.	13	14 400	37.7	10.6	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087) ²					
4442	INDUSTRIAL TRUCKS	10	1 736	7.6	1.3	TOTAL	69	26 319	(X)	100.0	
4443	CRANES, DERRICKS, HOISTS, ETC..	16	8 326	24.9	6.2	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)					
4445	OTHER MATERIALS-HANDLING EQUIP. .	22	10 212	21.4	7.5	TOTAL	21	26 950	(X)	100.0	
	COMMODITIES N.E.C..	(X)	73	(X)	0.1	5420 SHIP, BOAT, MARINE PROPULSION MACH.	6	4 998	97.3	17.3	
4460	PRINTING TRADES MACHINERY, EQUIP. .	10	5 467	89.3	4.0	5430 AIRCRAFT, AVIATION PARTS.	12	18 368	99.1	63.4	
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	20	14 602	76.9	10.8	5431 AIRCRAFT ENGINES, AIRFRAMES, ETC..	4	3 429	28.8	11.8	
4480	USED OR REBUILT MACHINERY, EQUIP. .	23	5 154	26.6	3.8	5432 AVIATION PARTS, SUPPLIED, EQUIP..	11	14 939	40.1	51.6	
4481	USED CONSTRUCTION EQUIPMENT . . .	3	995	30.9	0.7	COMMODITIES N.E.C..	(X)	5 584	(X)	19.3	
4482	USED MACHINE TOOLS.	8	999	15.3	0.7	SCRAP, WASTE MATERIALS (SIC 5093)					
4483	OTHER USED OR REBUILT MACHINERY . .	13	3 159	14.4	2.3	TOTAL	115		(X)	100.0	
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)	1240 USED AUTO PARTS, EQUIPMENT, ACCESS.	4		11.3	0.2	
4840	ABRASIVES, ABRASIVE MATERIALS . . .	3	182	6.5	0.1	6610 PREPARED IRON AND STEEL SCRAP . . .	28		62.5	24.2	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	6	1 287	25.0	1.0	6620 UNPREPARED IRON AND STEEL SCRAP . .	35		36.4	9.1	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	3	76	2.3	0.1	6630 ALLOY STEEL SCRAP	25		14.1	4.9	
9930	OTHER LABOR, SERVICE RECEIPTS . . .	11	1 898	8.6	1.4	6640 NICKEL ALLOY.	19		21.6	6.3	
	COMMODITIES N.E.C..	(X)	6 137	(X)	4.5	6650 PRECIOUS METALS (SILVER, GOLD, ETC.)	4		4.9	0.2	
	INDUSTRIAL SUPPLIES (SIC 5085)					6660 SPECIAL METALS (TITANIUM, ETC.) . .	7		6.5	0.6	
	TOTAL	145	124 290	(X)	100.0	6710 WASTE RAGS, TEXTILE WASTE	17		50.5	3.7	
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	3	190	10.2	0.2	6720 WIPING CLOTHS	5	(D)	45.9	1.3	
3610	HARDWARE.	8	973	16.1	0.8	6730 WASTE PAPER	33		86.9	14.7	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5	2 288	33.1	1.8	6740 ZINC SCRAP.	14		3.6	0.7	
4420	GENERAL PURPOSE INDUSTRIAL MACH..	10	2 803	27.6	2.3	6750 ALUMINUM SCRAP.	37		9.9	3.8	
4430	METALWORKING MACHINERY.	6	522	9.9	0.4	6760 SCRAP COPPER, COPPER BASE ALLOY . .	42		42.4	19.8	
4431	NEW MACHINE TOOLS	4	411	5.8	0.3	6770 SCRAP LEAD.	23		6.5	2.1	
	COMMODITIES N.E.C..	(X)	111	(X)	0.1	6780 OTHER NONFERROUS METALLIC SCRAP . .	25		14.6	5.0	
4440	MATERIALS HANDLING EQUIPMENT. . . .	7	609	7.0	0.5	6790 OTHER WASTE MATERIALS, SCRAP. . . .	6		67.9	2.4	
4445	OTHER MATERIALS-HANDLING EQUIP. .	6	519	4.6	0.4	9930 OTHER LABOR, SERVICE RECEIPTS . . .	4		4.9	0.2	
	COMMODITIES N.E.C..	(X)	90	(X)	0.1	COMMODITIES N.E.C..	(X)		(X)	0.3	
4510	BEARINGS, POWER, TRANSMISSION . . .	28	17 494	79.3	14.1	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)					
4511	BALL, ROLLER BEARINGS	20	4 798	16.0	3.9	TOTAL	31		(X)	100.0	
4512	OTHER POWER TRANSMISSION EQUIP. .	25	12 696	37.2	10.2	8810 PRECIOUS STONES (CUT) AND METALS. .	16		96.8	30.7	
4610	INDUSTRIAL VALVES, FITTINGS	24	19 891	61.3	16.0	8620 JEWELRY, SILVERWARE, TROPHIES . . .	18		68.1	24.4	
4710	WELDING EQUIPMENT, SUPPLIES	21	8 681	86.8	7.1	8821 CLOCKS, WATCHES, WATCH MOVEMENTS.	7	(D)	63.5	14.1	
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	19	6 477	42.6	5.2	8822 COSTUME JEWELRY	8		50.0	6.3	
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	15	2 086	14.8	1.7	8823 JEWELERS' TOOLS, FINDINGS, ETC..	4		15.2	1.8	
4713	RESISTANCE WELDING SUPPLIES	3	318	9.1	0.3	8624 SILVERWARE, PLATED WARE, ETC..	4		34.6	2.3	
4810	RECONDITIONED DRUMS AND BARRELS . .	12	8 925	99.9	7.2	COMMODITIES N.E.C..	(X)		(X)	44.8	
4820	BOTTLING SUPPLIES	6	8 073	91.7	6.5	DURABLE GOODS, N.E.C. (SIC 5099)					
4840	ABRASIVES, ABRASIVE MATERIALS . . .	20	4 680	30.4	3.8	TOTAL	54		(X)	100.0	
4850	INDUSTRIAL LEATHER, BELTING, ETC..	6	168	3.7	0.1	9210 LOGS, PILES, PULPWOOD, FOLDS, ETC..	10	(D)	83.9	17.7	
4860	MECHANICAL RUBBER GOODS	13	6 726	59.1	5.4	9310 PHONO. RECORDS, PRERECORDED TAPES.	32		97.5	66.8	
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	5	418	19.6	0.3	9410 MUSICAL INSTRUMENTS	11		95.9	6.2	
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	59	34 925	70.2	28.1	COMMODITIES N.E.C..	(X)		(X)	9.4	
9760	MISCELLANEOUS LINES	3	340	10.9	0.3						
9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	603	9.1	0.5						
	COMMODITIES N.E.C..	(X)	5 781	(X)	4.7						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
	PRINTING AND WRITING PAPER (SIC 5111)						NOTIONS AND OTHER DRY GOODS (SIC 5134)						
	TOTAL	20	(D)	(X)	100.0		TOTAL	14	(D)	(X)	100.0		
7410	PRINTING, WRITING PAPER	20			99.0	98.8	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .		9		99.7	53.4
7610	STATIONERY, OFFICE SUPPLIES	5			11.4	0.3	1730	KNIT FABRICS, KNITTING YARNS, ETC..		6		98.3	44.7
7611	STATIONERY.	4			8.2	0.2	1731	KNIT FABRICS.		5		56.6	43.1
	COMMODITIES N.E.C..	(X)			(X)	0.1		COMMODITIES N.E.C..		(X)		(X)	1.6
	COMMODITIES N.E.C..	(X)		(X)	0.9		COMMODITIES N.E.C..	(X)		(X)	1.9		
	STATIONERY SUPPLIES (SIC 5112)						MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136) ²						
	TOTAL	58	(D)	(X)	100.0		TOTAL	25	(D)	(X)	100.0		
4110	OFFICE MACHINES AND EQUIPMENT	7			9.2	1.3		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)					
4111	ADDING, ACCTNG., COMPUTING MACH..	3			1.7	0.1		TOTAL	22	(D)	(X)	100.0	
4112	DUPLICATING MACHINES.	4			7.1	0.8	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	3			31.8	3.2
4114	TYPEWRITERS	3			3.0	0.3	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	20			94.9	93.5
4115	OTHER OFFICE MACHINES	3		2.6	0.1	1821	DRESSES, SKIRTS, BLOUSES.	7			52.0	26.9	
5120	SCHOOL EQUIPMENT, SUPPLIES.	3		23.2	4.6	1823	CHILDREN'S INFANTS' WEAR.	4			33.3	8.8	
7410	PRINTING, WRITING PAPER	2		25.1	4.5	1824	WOMEN'S, CHILDREN'S UNDERWEAR	6		63.5	16.7		
7610	STATIONERY, OFFICE SUPPLIES	58	(D)	85.4	84.0	1825	OTHER APPAREL, ACCESSORIES.	9		47.2	25.4		
7611	STATIONERY.	31			26.3	27.4		COMMODITIES N.E.C..	(X)		(X)	15.7	
7612	CARBON PAPER, STENCIL PAPER, ETC.	25			3.8	3.1		COMMODITIES N.E.C..	(X)		(X)	3.4	
7613	LOOSELEAF BINDERS, BLANK BOOKS.	28			16.4	14.3		FOOTWEAR (SIC 5139)					
7614	PENS, MECHANICAL PENCILS.	26			11.5	10.7		TOTAL	8	(D)	(X)	100.0	
7615	OTHER OFFICE SUPPLIES	38		22.4	23.7	1910	SHOES, OTHER FOOTWEAR	8			98.1	98.1	
7616	GREETING CARDS, CHRISTMAS CARDS.	14		15.4	4.8	1911	MEN'S, BOYS' SHOES.	6			47.2	38.7	
	COMMODITIES N.E.C..	(X)		(X)	(Z)	1912	WOMEN'S, MISSES' SHOES.	3			9.9	7.0	
	COMMODITIES N.E.C..	(X)		(X)	3.7		COMMODITIES N.E.C..	(X)			(X)	52.3	
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	6		19.4	1.8		COMMODITIES N.E.C..	(X)		(X)	1.9		
7721	OFFICE FURNITURE (WOODEN, METAL).	6		16.8	1.8		GROCERIES, GENERAL LINE (SIC 5141) ²						
	COMMODITIES N.E.C..	(X)		(X)	0.1		TOTAL	24	(D)	(X)	100.0		
	COMMODITIES N.E.C..	(X)		(X)	3.7		FROZEN FOODS (SIC 5142)						
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)						TOTAL	8	(D)	(X)	100.0		
	TOTAL	46	67 000	(X)	100.0	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.).	8			91.7	91.7	
1610	SOAPS AND DETERGENTS.	7	383	4.4	0.6	2114	FROZEN FISH, SEAFOOD (PKGO. ONLY)	3			15.4	18.6	
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	9	400	3.2	0.6	2115	FROZEN MEATS (PACKAGED ONLY). . .	4			24.7	27.8	
5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	6	642	11.0	1.0	2116	FROZEN PREPARED FOODS, ETC. . . .	4			22.1	20.2	
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER.	3	175	2.9	0.3	2117	OTHER PACKAGED FROZEN FOODS . . .	3		11.5	9.0		
7510	PERSONAL SERVICE PAPERS	27	14 057	38.7	21.0		COMMODITIES N.E.C..	(X)		(X)	16.0		
7520	INDUSTRIAL PAPERS	34	23 606	54.9	35.2		COMMODITIES N.E.C..	(X)		(X)	8.3		
7530	SHIPPING ROOM SUPPLIES.	16	1 672	17.9	2.8		DAIRY PRODUCTS (SIC 5143)						
7540	PAPERBOARD, BOXBOARD.	15	22 385	75.7	33.4		TOTAL	31	35 056	(X)	100.0		
8530	ADHESIVES, MASTICS.	3	324	11.4	0.5	2210	BUTTER AND CHEESE	12	5 244	68.6	15.0		
	COMMODITIES N.E.C..	(X)	3 156	(X)	4.7	2220	ICE CREAM, ICES	9	2 435	94.0	6.9		
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)					2230	MILK, CREAM (FLUID)	11	24 014	96.3	68.5		
	TOTAL	55	297 793	(X)	100.0	2240	OTHER DAIRY PRODUCTS.	9	1 628	8.9	4.6		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	25	65 807	40.9	22.1	2610	MEATS, PROVISIONS	4	550	16.6	1.6		
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	18	44 922	22.0	15.1	2613	CURED, BOILED, SMOKE MEATS	3	264	5.5	0.8		
1430	BEAUTY AIDS (TOILETRIES, ETC.). . .	33	80 151	31.4	26.9		COMMODITIES N.E.C..	(X)	286	(X)	0.8		
1450	DRUGGISTS' SUPPLIES	16	16 863	13.5	5.7		COMMODITIES N.E.C..	(X)	1 185	(X)	3.4		
7610	STATIONERY, OFFICE SUPPLIES	6	1 334	1.6	0.4		POULTRY AND POULTRY PRODUCTS (SIC 5144)						
7611	STATIONERY.	5	951	0.8	0.3		TOTAL	15	45 572	(X)	100.0		
	COMMODITIES N.E.C..	(X)	383	(X)	0.1	2310	BUTTER AND CHEESE	3	237	7.2	0.5		
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	4	27 785	15.8	9.3	2320	EGGS.	11	9 450	87.5	20.7		
8610	PHOTOGRAPHIC GOODS.	3	5 583	4.0	1.9		POULTRY	7	34 490	91.3	75.7		
8630	TOYS, GAMES, FIREARMS, ETC.. . . .	3	833	1.1	0.3		DRESSED POULTRY (RESALES)	6	33 449	53.5	73.4		
	COMMODITIES N.E.C..	(X)	54 515	(X)	18.3		COMMODITIES N.E.C..	(X)	1 041	(X)	2.3		
	PIECE GOODS (SIC 5133)						COMMODITIES N.E.C..	(X)	1 395	(X)	3.1		
	TOTAL	21	(D)	(X)	100.0	2210	BUTTER AND CHEESE	3	237	7.2	0.5		
1710	YARD OR PIECE GOODS	21			94.2	94.2	2310	EGGS.	11	9 450	87.5	20.7	
1711	COTTON FABRICS.	10			24.6	20.4		POULTRY	7	34 490	91.3	75.7	
1712	RAYON, NYLON, ETC..	14			28.8	29.4		DRESSED POULTRY (RESALES)	6	33 449	53.5	73.4	
1713	WOOL FABRICS.	4			14.6	1.8	2320	COMMODITIES N.E.C..	(X)	1 041	(X)	2.3	
1714	OTHER YARD GOODS.	7		69.6	42.7	2323	COMMODITIES N.E.C..	(X)	1 395	(X)	3.1		
	COMMODITIES N.E.C..	(X)		(X)	(Z)								
	COMMODITIES N.E.C..	(X)		(X)	5.8								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1a. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
2410	CONFECTIONERY (SIC 5145)					GRAIN (SIC 5153) ²					
	TOTAL	17	20 199	(X)	100.0	TOTAL	2	(D)	(X)	100.0	
	CONFECTIONERY	17	16 707	82.7	82.7	LIVESTOCK (SIC 5154) ²					
	COMMODITIES N.E.C.	(X)	3 492	(X)	17.3	TOTAL	1	(D)	(X)	100.0	
	FISH AND SEAFOODS (SIC 5146) ²					FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					
	TOTAL	10	13 063	(X)	100.0	TOTAL	5	(D)	(X)	100.0	
	MEAT AND MEAT PRODUCTS (SIC 5147)					HIDES, SKINS, PELTS	4		(X)	91.4	68.8
	TOTAL	97		(X)	100.0	COMMODITIES N.E.C.	(X)	(X)	31.2	31.2	
	FROZEN FOODS (QUICK-FROZEN, PKGD.)	8		14.7	1.5	CHEMICALS AND ALLIED PRODUCTS (SIC 5161) ²					
	FROZEN POULTRY (PACKAGED ONLY)	4		1.8	0.2	TOTAL	98	115 765	(X)	100.0	
FROZEN MEATS (PACKAGED ONLY)	5		8.5	1.2	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³						
COMMODITIES N.E.C.	(X)		(X)	0.2	TOTAL	19	(D)	(X)	100.0		
BUTTER AND CHEESE	9		4.9	0.5	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²						
EGGS	4		4.2	0.1	TOTAL	24	(D)	(X)	100.0		
POULTRY	11		14.7	1.3	BEER AND ALE (SIC 5181)						
DRESSED POULTRY (RESALES)	10		9.5	1.3	TOTAL	14	(D)	(X)	100.0		
COMMODITIES N.E.C.	(X)		(X)	(Z)	SOFT DRINKS, BOTTLED WATERS	3		6.6	0.6		
MEATS, PROVISIONS	97	(D)	92.6	92.6	BEER, ALE, PORTER, STOUT, ETC.	14		99.3	99.3		
FRESH, FROZEN MEATS	79		52.8	76.7	BEER, ALE, ETC.	14	61.3	97.9			
SAUSAGE, MEAT LOAVES	31		6.0	2.2	STATE, COUNTY, LOCAL TAXES	6	2.4	1.4			
CURED, BOILED, SMOKED MEATS	39		17.6	8.8	COMMODITIES N.E.C.	(X)	(X)	0.1			
OTHER MEAT PRODUCTS	14		24.0	4.9	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)						
COMMODITIES N.E.C.	(X)		(X)	(Z)	TOTAL	21	300 358	(X)	100.0		
CANNED, BOTTLED FOODS	7		30.1	3.2	BEER, ALE, PORTER, STOUT, ETC.	6	1 754	2.6	0.6		
CANNED MEATS	5		18.9	3.1	BEER, ALE, ETC.	6	1 687	1.7	0.6		
COMMODITIES N.E.C.	(X)		(X)	0.1	COMMODITIES N.E.C.	(X)	67	(X)	(Z)		
MARGARINE, SHORTENINGS, ETC.	4		3.2	0.3	WINE	19	45 940	20.9	15.3		
MARGARINE, BUTTER SUBSTITUTES	4		1.8	0.2	SPIRITS	16	252 664	69.4	64.1		
COMMODITIES N.E.C.	(X)		(X)	(Z)	FARM SUPPLIES (SIC 5191)						
COMMODITIES N.E.C.	(X)		(X)	0.5	TOTAL	40	54 376	(X)	100.0		
FRESH FRUITS AND VEGETABLES (SIC 5148)					PET FOODS—ALL KINDS	10	121	5.3	0.2		
TOTAL	44	(X)	97.6	97.6	GRAINS, BEANS, ETC.	9	493	15.3	0.9		
FRESH FRUITS, VEGETABLES	44	(D)	40.8	62.0	HARDWARE	3	59	6.2	0.1		
FRESH FRUITS, BERRIES, MFONS	38		29.3	35.6	GARDEN MACHINERY, EQUIPMENT, ETC.	5	158	6.8	0.3		
FRESH VEGETABLES	29		(X)	2.4	FARM, DAIRY MACHINERY, PARTS	3	308	19.0	0.6		
COMMODITIES N.E.C.	(X)		(X)	2.4	HAY, STRAW, ALFALFA, OTHER	10	757	31.6	1.4		
GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					FEEDS (MIXED AND OTHER)	20	3 184	60.3	5.9		
TOTAL	65	279 606	(X)	100.0	FEED INGREDIENTS	7	36 439	94.1	67.0		
SOAPS AND DETERGENTS	6	265	7.0	0.1	FERTILIZER, FERTILIZER MATERIALS	19	4 796	36.2	8.8		
FROZEN FOODS (QUICK-FROZEN, PKGD.)	3	268	8.3	0.1	AGRICULTURAL CHEMICALS	19	1 550	13.9	2.9		
CONFECTIONERY	7	962	13.3	0.3	SEEDS	24	5 447	56.2	10.0		
MEATS, PROVISIONS	7	14 869	40.3	5.3	SEE CORN	9	96	1.8	0.2		
COFFEE—ROASTED (INCLUDING SOLUBLE) TEA, SPICES	10	7 249	30.2	2.6	CEREAL GRAIN SEEDS (WHEAT, ETC.)	7	158	3.2	0.3		
BAKERY PRODUCTS	16	6 947	45.5	2.5	FIELD SEED FOR FORAGE AND PASTURE	9	151	3.1	0.3		
		7 066	70.5	2.5	FINE SEEDS FOR LAWN AND TURF	13	4 558	41.2	8.4		
CANNED, BOTTLED FOODS	21	55 667	23.0	19.9	VEGETABLE SEEDS	5	174	6.5	0.3		
CANNED, BOTTLED JUICES, DRINKS	9	1 606	2.1	0.6	FLOWER SEEDS AND BULBS	6	301	14.3	0.6		
CANNED, BOTTLED FRUITS, VEGS	11	3 614	1.2	1.3	COMMODITIES N.E.C.	(X)	9	(X)	(Z)		
CANNED FISH, SEAFOOD	10	4 683	1.5	1.7	FLOWERS, PLANTS, FLORISTS' SUPPLIES COMMODITIES N.E.C.	3	60	7.3	0.1		
CANNED MEATS	10	44 111	23.2	15.8	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)						
OTHER CANNED, BOTTLED FOODS	7	1 479	2.0	0.5	TOTAL	30		(X)	100.0		
COMMODITIES N.E.C.	(X)	174	(X)	0.1	HEALTH PRODUCTS (NONPRESCRIPTION)	4		(D)	3.7	0.3	
SUGAR—REFINED	7	217	5.7	0.1	CONFECTIONERY	21		(X)	15.3	11.0	
BREAKFAST FOODS	5	401	8.5	0.1	CANOE (ALL KINDS)	21		(X)	7.2	8.3	
FLOUR, RELATED PRODUCTS	5	438	10.2	0.2	CHEWING GUM	15		(X)	2.0	1.4	
MARGARINE, SHORTENINGS, ETC.	7	329	8.7	0.1							
PET FOODS—ALL KINDS	7	3 515	56.7	1.3							
ORIED FRUITS, VEGETABLES	5	395	6.7	0.1							
SOFT DRINKS, BOTTLED WATERS	14	2 405	49.8	0.9							
FOODS, N.E.C.	12	167 646	95.5	60.0							
PERSONAL SERVICE PAPERS	4	193	7.3	0.1							
INDUSTRIAL PAPERS	4	171	10.4	0.1							
COMMODITIES N.E.C.	(X)	10 603	(X)	3.8							
COTTON (SIC 5152) ²											
TOTAL	-	-	-	-							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines							
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—							
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹						
2413	FOUNTAIN FRUITS, SYRUPS	6	}	(D)	2.1	0.7	}	NONDURABLE GOODS, N.E.C. (SIC 5199)	123	183 651	(X)	100.0					
2414	NUTS, OTHER CONFECTIONS	10			1.5	0.7		2850					TOTAL				
7110	CIGARETTES, CIGARS, TOBACCO	30			85.0	85.0		7610					FOOD AND BEVERAGE BASIC MATERIALS . .	8	8 359	23.2	4.6
7111	CIGARETTES	29			41.1	68.5		8680					STATIONERY, OFFICE SUPPLIES	3	133	20.4	0.1
7112	CIGARS	24			9.4	13.3		8820					BOOKS, MAGAZINES, PRINTED MATERIALS . .	23	68 510	99.9	37.3
7113	OTHER TOBACCO	19	2.7	3.2	8920	JEWELRY, SILVERWARE, TROPHIES	5	1 320	10.3	0.7							
7510	PERSONAL SERVICE PAPERS	4	}	(X)	1.6	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	26	17 387	65.2	9.5					
7520	INDUSTRIAL PAPERS	4			1.3	0.2	8920	ADVERTISING SPECIALTIES, CALENDARS	14	2 230	90.3	1.2					
9750	SMOKERS' SUPPLIES AND PIPES	3			2.1	0.3	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	26	9 106	82.1	5.0					
	COMMODITIES N.E.C.	(X)			(X)	2.9	9111	CUT FLOWERS, POTTED PLANTS	15	4 025	31.3	2.2					
	PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)						9112	FLORISTS' SUPPLIES, NURSERY STOCK	16	5 081	34.9	2.8					
	TOTAL	21	}	(D)	(X)	100.0	}	9510	OTHER TEXTILE PRODUCTS	4	1 017	4.8	0.6				
1510	PAINTERS' SUPPLIES AND SUNDRIES	21			76.9	76.9		9610	INDUSTRIAL YARNS	5	4 304	17.8	2.3				
3610	HARDWARE	4			22.2	10.3		9620	HATS, SWITCHES, TOWELS, ETC.	3	445 96.1	0.2					
3615	ALL OTHER HARDWARE	3			18.3	6.3		9710	WALLPAPER	4	1 047	98.3	0.6				
	COMMODITIES N.E.C.	(X)			(X)	4.0		9720	VEG. OILS (COTTONSEED, LINSEED)	3	9 888	99.4	5.4				
9760	MISCELLANEOUS LINES	3	}	(X)	14.0	1.3	9730	LEATHER	9	7 432	98.3	4.0					
	COMMODITIES N.E.C.	(X)			(X)	11.5	9760	MISCELLANEOUS LINES	3	4 329	12.9	2.4					
					9930	OTHER LABOR, SERVICE RECEIPTS	3	232	15.3	0.1							
							(X)	47 912	(X)	26.1							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)					7851	CARPETS, RUGS	52	54 876	46.2	42.6
						7852	LINOLEUM, OTHER HARD SURFACE	22	11 259	25.6	6.8
						7853	OTHER FLOOR COVERINGS	11	2 029	4.8	1.6
	TOTAL	88	282 155	(X)	100.0		COMMODITIES N.E.C.	(X)	1	(X)	(2)
1110	AUTOMOBILES, MOTORCYCLES, ETC.	46	207 859	87.7	73.7	7860	MIRRORS, LAMPS, PICTURE FRAMES	5	1 429	92.9	1.1
1111	NEW AUTOMOBILES	17	164 083	47.5	58.2	7670	KITCHEN UTENSILS, TOOLS, ETC.	34	19 863	76.1	15.4
1112	USED AUTOMOBILES	32	16 739	11.3	5.9	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	1 352	33.2	1.1
1113	OTHER PASSENGER MOTOR VEHICLES	5	27 037	76.4	9.6		COMMODITIES N.E.C.	(X)	2 896	(X)	2.3
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	48	37 463	67.7	13.3		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
1210	MACHINE SHOP SALES AND LABOR	14	4 436	15.1	1.6		TOTAL	107	166 125	(X)	100.0
1211	PARTS AND EQUIPMENT	9	2 464	6.4	0.9	1510	PAINTERS' SUPPLIES AND SUNDRIES	6	240	2.5	0.1
1212	MACHINE SHOP LABOR	12	1 972	6.0	0.7	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	141	11.1	0.1
1220	NEW AND REBUILT PARTS, ETC.	33	27 061	12.3	9.6	3610	HARDWARE	10	751	3.1	0.4
1221	MOTOR AND CHASSIS PARTS	30	24 718	6.4	8.8	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	10	1 247	10.6	0.7
1225	SUPPLIES AND ACCESSORIES	6	2 317	1.8	0.8	6232	NAILS AND STAPLES	10	1 247	5.9	0.7
	COMMODITIES N.E.C.	(X)	26	(X)	(2)	6430	ALUMINUM SHAPES, FORMS, ETC.	3	266	11.8	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	7	1 334	3.2	0.5	7850	FLOOR COVERINGS	3	95	2.7	0.1
1310	TIRES AND TUBES	8	649	3.6	0.2						
9930	OTHER LABOR, SERVICE RECEIPTS	20	2 451	11.0	0.9	8110	LUMBER (ROUGH, DRESSED, FINISHED)	69	55 848	67.2	51.5
	COMMODITIES N.E.C.	(X)	902	(X)	0.3	8111	SOFTWOODS (EXCEPT FLOORING)	54	74 068	35.1	39.8
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)					8112	HARDWOODS (EXCEPT FLOORING)	36	15 626	17.0	8.4
	TOTAL	477	317 862	(X)	100.0	8113	FLOORING	19	6 153	9.4	3.3
1110	AUTOMOBILES, MOTORCYCLES, ETC.	6	207	18.5	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(2)
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	7	930	33.1	0.3	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	52	33 636	28.2	18.1
1210	MACHINE SHOP SALES AND LABOR	140	11 028	21.8	3.5	8121	HARDWOOD	31	11 545	13.6	6.2
						8122	SOFTWOOD	36	22 091	13.3	11.9
1220	NEW AND REBUILT PARTS, ETC.	419	264 149	88.0	83.1	8130	WOOD SHINGLES	9	866	2.2	0.5
1221	MOTOR AND CHASSIS PARTS	336	162 143	44.6	51.0	8140	WOOD MILLWORK (DOORS, WINDOWS)	45	35 154	41.9	18.9
1222	TOOLS AND EQUIPMENT	233	15 878	6.8	5.0	8150	METAL MILLWORK (DOORS, ETC.)	15	4 547	14.5	2.4
1223	CHEMICALS (ADDITIVES, ETC.)	211	8 694	4.1	2.7	8160	VENEER, OTHER WOOD PRODUCTS	8	3 083	21.4	1.7
1224	REFINISHING MATERIALS	164	9 587	5.9	3.0	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	3	132	11.7	0.1
1225	SUPPLIES AND ACCESSORIES	237	67 847	24.9	21.3	8230	CEMENT, LIME, PLASTIC, STUCCO	6	167	1.8	0.1
						8410	INSULATION MATERIALS AND BOARD	14	2 474	7.7	1.3
1230	AUTOMOTIVE GLASS	11	2 256	58.0	0.7	8420	ROOFING, SIDING EQUIPMENT	11	1 406	6.3	0.8
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	44	7 699	75.3	2.4	8421	ASPHALT SHINGLES, ROOFING	9	553	2.7	0.3
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	16	3 014	51.3	0.9	8426	ALL OTHER TYPES	3	432	1.6	0.2
1310	TIRES AND TUBES	25	10 408	34.0	3.3		COMMODITIES N.E.C.	(X)	421	(X)	0.2
1510	PAINTERS' SUPPLIES AND SUNDRIES	12	185	4.5	0.1	8520	WALLBOARD, HARDBOARD	17	987	3.6	0.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3	897	28.3	0.3	8550	PLASTIC BUILDING MATERIALS	5	267	4.2	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH.	3	2 253	27.3	0.7	8570	OTHER BUILDING MATERIALS	3	737	4.3	0.4
4840	ABRASIVES, ABRASIVE MATERIALS	7	1 182	24.5	0.4		COMMODITIES N.E.C.	(X)	4 081	(X)	2.2
6500	PETROLEUM PRODUCTS	51	1 429	5.2	0.4		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
9930	OTHER LABOR, SERVICE RECEIPTS	7	11 129	32.8	3.5		TOTAL	156	155 782	(X)	100.0
	COMMODITIES N.E.C.	(X)	1 096	(X)	0.3	1510	PAINTERS' SUPPLIES AND SUNDRIES	6	164	4.4	0.1
	TIRES AND TUBES (SIC 5014)					3610	HARDWARE	10	520	6.6	0.3
	TOTAL	77	89 160	(X)	100.0	3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	865	17.9	0.6
1220	NEW AND REBUILT PARTS, ETC.	18	1 621	14.0	1.8	6220	IRON, STEEL PRODUCTS (FLAT)	5	130	2.2	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	6	1 224	12.0	1.4						
1310	TIRES AND TUBES	77	60 725	90.6	90.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	32	3 409	11.4	2.2
1320	RECAPPED TIRES	26	4 527	22.7	5.1	6232	NAILS AND STAPLES	32	3 395	6.5	2.2
9930	OTHER LABOR, SERVICE RECEIPTS	12	752	12.0	0.8		COMMODITIES N.E.C.	(X)	14	(X)	(2)
	COMMODITIES N.E.C.	(X)	311	(X)	0.3	6430	ALUMINUM SHAPES, FORMS, ETC.	17	886	7.0	0.6
	FURNITURE (SIC 5021)					7850	FLOOR COVERINGS	7	328	5.7	0.2
	TOTAL	70	39 377	(X)	100.0	8110	LUMBER (ROUGH, DRESSED, FINISHED)	9	3 666	20.2	2.4
4110	OFFICE MACHINES AND EQUIPMENT	3	52	12.0	0.1	8111	SOFTWOODS (EXCEPT FLOORING)	9	3 602	11.3	2.3
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	25	12 430	81.8	31.6		COMMODITIES N.E.C.	(X)	64	(X)	(2)
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	48	20 906	66.2	53.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	6	359	7.6	0.2
7850	FLOOR COVERINGS	6	191	7.4	0.5	8130	WOOD SHINGLES	8	300	3.5	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	4	214	14.1	0.5	8140	WOOD MILLWORK (DOORS, WINDOWS)	10	576	7.2	0.4
	COMMODITIES N.E.C.	(X)	5 584	(X)	14.2	8150	METAL MILLWORK (DOORS, ETC.)	13	1 010	10.2	0.6
	HOME FURNISHINGS (SIC 5023)					8210	BRICK, BLOCKS, TILE, CLAY, ETC.	42	23 662	60.8	15.2
	TOTAL	136	128 672	(X)	100.0	8220	CONCRETE PRODUCTS, BUILDING STONE	26	5 301	23.3	3.4
1710	YARD OR PIECE GOODS	3	419	11.9	0.3	8230	CEMENT, LIME, PLASTIC, STUCCO	31	8 986	28.9	5.8
1820	WOMEN'S, CHILDREN'S CLOTHING	3	782	24.3	0.6	8240	SAND, GRAVEL, CRUSHED STONE	30	5 182	19.8	3.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	508	13.5	0.4	8250	READY-OR-TRANSIT-MIXED CONCRETE	5	147	2.6	0.1
3610	HARDWARE	6	1 003	16.3	0.8	8310	GLASS (FLAT, BRICK, ETC.)	17	836	62.0	3.7
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	3	304	11.8	0.2	8410	INSULATION MATERIALS AND BOARD	39	4 462	12.8	2.9
7810	CHINA, GLASSWARE, CROCKERY	20	14 390	66.5	11.2	8420	ROOFING, SIDING EQUIPMENT	46	19 985	57.5	12.8
7820	HOUSEHOLD LINENS, DOMESTICS	20	11 660	82.0	9.1	8421	ASPHALT SHINGLES, ROOFING	40	13 888	27.2	8.9
7830	SHADES, VENETIAN BLINDS	6	1 673	39.6	1.3	8422	ASBESTOS CEMENT ROOFING, SIDING	21	1 420	5.4	0.9
7840	CURTAINS, DRAPES	11	4 188	48.8	3.3	8423	GALVANIZED IRON, STEEL SHEETS	15	472	2.6	0.3
						8424	ALUMINUM SHEETS	16	1 271	6.2	0.8
7850	FLOOR COVERINGS	60	68 165	94.4	53.0	8425	RAIN-CARRYING EQUIPMENT	31	2 173	5.7	1.4
						8426	ALL OTHER TYPES	13	760	4.8	0.5
							COMMODITIES N.E.C.	(X)	1	(X)	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
8510	BUILDING AND CONSTRUCTION PAPER . . .	15	877	5.5	0.6	6240	IRON, STEEL FINISHED PRODUCTS . . .	53		40.1	16.0		
8520	WALLBOARD, HARDBOARD	30	9 750	34.0	6.3	6241	RAILS, TIE PLATES, RAIL JOINTS. . .	3		3.8	0.1		
8530	ADHESIVES, MASTICS	29	1 765	6.9	1.1	6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	34		10.0	4.3		
8540	STRUCTURAL IRON, STEEL	6	4 032	38.9	2.6	6243	BAR, COLD-FINISHED	25		5.1	1.8		
8550	PLASTIC BUILDING MATERIALS	12	871	7.3	0.6	6244	CONCRETE REINFORCEMENT BARS . . .	16		3.8	1.1		
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	3	2 942	91.3	1.9	6245	STRUCTURAL SHAPES	27		9.6	4.3		
8570	OTHER BUILDING MATERIALS	23	16 619	70.9	10.7	6248	OTHER FINISHED PRODUCTS	(X)		29.5	3.3		
8930	OTHER LABOR, SERVICE RECEIPTS	6	135	2.5	0.1		COMMODITIES N.E.C.	(X)		(X)	1.0		
	COMMODITIES N.E.C.	(X)	33 017	(X)	21.2								
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					6250	CAST IRON SOIL PIPE, TUBING	4		14.3	0.3		
	TOTAL	59	48 588	(X)	100.0	6260	IRON, STEEL PIPE, TUBING.	34		27.6	10.6		
6620	SPORTING, ATHLETIC GOODS, BICYCLES .	40	26 953	97.3	55.5	6261	TUBING (MECHANICAL AND PRESSURE).	26		15.6	7.4		
8650	BILLIARDS, POOL, BOWLING EQUIPMENT .	3	663	75.3	1.4	6262	STANDARD STEEL PIPE	19		7.4	3.2		
8670	OTHER RECREATION, HOBBY GOODS	12	16 602	99.6	34.6	6270	OTHER CARBON STEEL PRODUCTS	7		47.1	2.0		
	COMMODITIES N.E.C.	(X)	4 170	(X)	8.6	6320	ALLOY STEEL	29		22.1	7.8		
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					6321	BAR, HOT-ROLLED OR COLD-FINISHED	17		3.3	1.6		
	TOTAL	27	29 546	(X)	100.0	6322	TOOL STEEL BARS	12		2.7	0.8		
7870	KITCHEN UTENSILS, TOOLS, ETC.	3	603	15.6	2.0	6323	PIPE AND TUBING	8		12.3	4.6		
8630	TOYS, GAMES, FIREWORKS, ETC.	27	25 204	85.7	85.3	6324	PLATE	9		2.0	0.5		
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	3	92	20.7	0.3	6325	OTHER ALLOY STEEL	7		1.0	0.3		
	COMMODITIES N.E.C.	(X)	3 647	(X)	12.3	6330	STAINLESS STEEL	48		26.1	12.9		
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					6331	PLATES	16	(D)	4.0	1.2		
	TOTAL	25	23 521	(X)	100.0	6332	STRIP	8		0.6	0.1		
8610	PHOTOGRAPHIC GOODS	25	21 468	91.3	91.3	6333	SHEETS	26		7.3	3.8		
	COMMODITIES N.E.C.	(X)	2 053	(X)	8.7	6334	BAR, BAR-SIZE SHAPES	25		5.5	2.3		
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)					6335	OTHER STAINLESS STEEL	23		9.7	5.5		
	TOTAL	173		(X)	100.0	6410	COPPER WIRE (ELECTRICAL ONLY) . . .	7		55.2	1.5		
1620	INDUSTRIAL CHEMICALS	3		5.0	0.5	6420	OTHER COPPER, BRASS MILL PRODUCTS	26		45.7	7.0		
3610	HARDWARE	7		11.2	0.4	6421	FLAT PRODUCTS (SHEETS, ETC.) . . .	19		19.5	4.7		
3611	BUILDERS' HARDWARE	3		12.1	0.1	6422	TUBULAR PRODUCTS (PIPES, TUBES) .	15		7.3	1.3		
3614	HAND TOOLS (INCL. POWER), CUTLERY COMMODITIES N.E.C.	7		6.1	0.3	6423	ROD, NONELECTRICAL WIRE	18		7.6	1.0		
		(X)		(X)	(2)		COMMODITIES N.E.C.	(X)		(X)	-		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	3		5.5	0.1	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	47		21.8	8.6		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5		11.4	0.3	6431	PLATE (.250 INCH AND OVER)	23		3.8	1.8		
3741	PIPE FITTINGS, VALVES	5		3.8	0.2	6432	SHEET, COIL (.006 TO .249 INCH) . .	28		5.2	2.7		
	COMMODITIES N.E.C.	(X)		(X)	0.1	6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	25		2.7	1.1		
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	4		5.0	0.1	6434	PIPE AND TUBING (INCL. HOLLOW BAR)	21		4.4	1.5		
4421	ENGINES (INCL. INTERNAL COMBUST.) . .	4		1.9	0.1	6435	OTHER EXTRUDED SHAPES	20		4.8	1.5		
4422	COMPRESSORS, PUMPS	4		3.2	0.1		COMMODITIES N.E.C.	(X)		(X)	0.2		
4610	INDUSTRIAL VALVES, FITTINGS	3		15.2	0.3	6440	NONFERROUS METALS, MINERALS, ORES	13		25.5	4.0		
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	29		44.2	6.8	6443	TIN, LEAD, ZINC, ETC.	10		16.7	3.7		
6211	SHEET BARS, TIN PLATE BARS.	10		38.9	2.2		COMMODITIES N.E.C.	(X)		(X)	0.3		
6212	WIRE ROOS	8	(D)	9.7	1.2	8570	OTHER BUILDING MATERIALS	3		26.4	0.4		
6213	ROUGH CASTINGS, FOUNDRY PRODUCTS .	7		50.1	0.5		COMMODITIES N.E.C.	(X)		(X)	1.4		
6214	FORGINGS	4		1.2	0.1		COAL AND OTHER MINERALS AND ORES (SIC 5052) ²						
6216	OTHER SEMIFINISHED IRON, STEEL . . .	4		8.9	0.8		TOTAL	9	(D)	(X)	100.0		
	COMMODITIES N.E.C.	(X)		(X)	2.0		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)						
6220	IRON, STEEL PRODUCTS (FLAT)	61		41.8	17.1		TOTAL	199	245 115	(X)	100.0		
6221	PLATES	32		8.5	4.1	3310	ELECTRICAL WIRING SUPPLIES. . . .	192	229 248	95.5	93.5		
6222	STRIP (HOT, COLD-ROLLED)	21		3.9	1.2	3311	INT. WIRING, CONSTR. MATERIALS. .	137	101 531	28.7	41.4		
6223	SHEETS (COLD-ROLLED)	31		8.8	4.6	3312	OUTSIDE CONSTRUCTION MATERIALS. .	64	20 364	10.7	8.3		
6224	SHEETS (HOT-ROLLED)	39		7.6	4.5	3313	LIGHTING FIXTURES	127	32 112	10.8	13.1		
6225	BLACKPLATE	3		1.7	0.1	3314	ELECTRIC LAMPS.	111	30 454	10.1	12.4		
6226	SHEETS (GALVANIZED, OTHER COATED)	21		4.4	1.5	3315	MOTORS, GENERATORS, ETC.	83	44 787	17.4	18.3		
6227	TINPLATE	4		6.7	0.2	3320	TELEPHONE AND SIGNAL EQUIPMENT. .	11	4 299	19.6	1.8		
6228	FABRICATED AND STRUCTURAL PLATE . .	6		8.0	0.5	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	5	330	6.4	0.1		
6229	OTHER FLAT IRON, STEEL PRODUCTS . .	11		1.7	0.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	6	2 722	16.7	1.1		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	25		10.4	1.8	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	11	1 881	8.2	0.8		
6231	WIRE--PLAIN, COATED, BARBED, ETC. .	11		2.9	0.4	3511	ELECTRONIC TUBES.	4	140	0.5	0.1		
6232	NAILS AND STAPLES	5		16.6	0.6	3512	TRANSISTORS AND/OR SEMICONDUCTORS	3	409	3.7	0.2		
6233	WOVEN, WELDED WIRE FENCING, PARTS	3		30.7	0.5	3513	ELECTRONIC PARTS.	3	346	2.9	0.1		
6234	WIRE ROPE AND STRAND, BALE TIES . .	5		3.8	0.3	3514	ACCESSORIES, TESTING EQUIPMENT. .	3	146	1.1	0.1		
6235	REINFORCEMENT MESH--WELDED, WOVEN	7		2.8	0.1	3515	INTERCOMMUNICATIONS EQUIPMENT . .	4	150	1.2	0.1		
	COMMODITIES N.E.C.	(X)		(X)	-	3516	COM., INDUSTRIAL ELECTRONIC PARTS	3	690	5.1	0.3		
						3610	HARDWARE.	4	504	13.2	0.2		
						3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	859	7.5	0.4		
						3720	RESIDENTIAL ELEC. SPACE HEATING . .	10	375	2.4	0.2		
						3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4	386	6.8	0.2		
						3810	CENTRAL AIR-CONDITIONING EQUIPMENT	5	224	3.4	0.1		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
9760	MISCELLANEOUS LINES	3	838	33.3	0.3	3742	PLUMBING FIXTURES	4	654	0.7	0.4		
9930	OTHER LABOR, SERVICE RECEIPTS	3	284	11.2	0.1	3744	OTHER PLUMBING EQUIP., SUPPLIES	7	6 591	3.9	3.7		
	COMMODITIES N.E.C.	(X)	3 165	(X)	1.3		COMMODITIES N.E.C.	(X)	15	(X)	-		
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					4150	CHINA, GLASSWARE (COMMERCIAL)	3	2 072	4.0	1.1		
	TOTAL	55	166 107	(X)	100.0	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	8	5 329	5.9	3.0		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	3	176	4.1	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH.	3	102	13.1	0.1		
3310	ELECTRICAL WIRING SUPPLIES	4	1 115	27.9	0.7	4840	ABRASIVES, ABRASIVE MATERIALS	10	405	5.6	0.2		
3313	LIGHTING FIXTURES	3	237	3.5	0.1	4870	ROPE, CORDAGE, TWINE (NCT WIRE)	8	102	3.0	0.1		
	COMMODITIES N.E.C.	(X)	878	(X)	0.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	5	182	7.4	0.1		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	16	4 942	14.5	3.0	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	6	459	24.9	0.3		
3420	MAJOR APPLIANCES, TV SETS, ETC.	44	97 813	63.0	58.9	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	22	3 386	5.1	1.9		
3421	ELECTRIC HOME KITCHEN EQUIPMENT	10	7 567	8.4	4.6	6231	WIRE--PLAIN, COATED, BARBED, ETC.	7	388	1.8	0.2		
3422	ELECTRIC HOME LAUNDRY EQUIPMENT	16	3 695	4.0	2.2	6232	NAILS AND STAPLES	17	1 176	1.0	0.7		
3423	TV SETS	25	60 333	25.2	36.3	6233	WOVEN, WELDED WIRE FENCING, PARTS	7	651	0.8	0.4		
3424	CONSOLE RADIOS AND RECORD PLAYERS	21	5 772	2.6	3.5	6234	WIRE ROPE AND STRAND, BALE TIES	10	611	3.1	0.3		
3425	OTHER MAJOR APPLIANCES	22	20 446	13.3	12.3	6235	REINFORCEMENT MESH--WELDED, WOVEN	4	580	0.6	0.3		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	17	8 498	38.0	5.1	6260	IRON, STEEL PIPE, TUBING	7	531	1.1	0.3		
3440	ROOM AIR CONDITIONERS	14	11 170	8.9	6.7	6262	STANDARD STEEL PIPE	6	515	0.5	0.3		
3510	ELECTRONIC TUBES, PARTS, ETC.	9	3 389	5.4	2.0		COMMODITIES N.E.C.	(X)	16	(X)	-		
3610	HARDWARE	3	370	8.0	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	10	1 753	3.1	1.0		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	5	9 997	15.5	6.0	8150	METAL MILLWORK (DOORS, ETC.)	4	198	5.6	0.1		
3811	RES. AND SMALL COM. (UNDER 5 HP)	4	5 680	5.4	3.4	8420	ROOFING, SIDING EQUIPMENT	4	504	1.0	0.3		
3812	RES. AND COM. (5 TO 20 HP)	3	4 100	4.6	2.5	8570	OTHER BUILDING MATERIALS	4	982	2.4	0.5		
	COMMODITIES N.E.C.	(X)	217	(X)	0.1	8820	SPORTING, ATHLETIC GOODS, BICYCLES	3	7 378	8.3	4.1		
						8630	TOYS, GAMES, FIREWORKS, ETC.	3	3 190	3.6	1.8		
						9930	OTHER LABOR, SERVICE RECEIPTS	4	206	19.3	0.1		
							COMMODITIES N.E.C.	(X)	7 043	(X)	3.9		
							PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)						
							TOTAL	181	156 406	(X)	100.0		
3820	PARTS, SUPPLIES, AND ACCESSORIES	4	296	1.6	0.2	1510	PAINTERS' SUPPLIES AND SUPORIES	8	201	5.1	0.1		
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3	262	5.6	0.2	3310	ELECTRICAL WIRING SUPPLIES	12	555	3.4	0.4		
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	5	839	7.0	0.5	3420	MAJOR APPLIANCES, TV SETS, ETC.	4	354	9.6	0.2		
7850	FLOOR COVERINGS	4	8 361	10.0	5.0	3440	ROOM AIR CONDITIONERS	6	173	2.2	0.1		
7870	KITCHEN UTENSILS, TOOLS, ETC.	3	139	2.9	0.1	3610	HARDWARE	24	4 811	16.0	3.1		
8610	PHOTOGRAPHIC GOODS	5	167	2.4	0.1	3611	BUILDERS' HARDWARE	8	260	1.9	0.2		
8620	SPORTING, ATHLETIC GOODS, BICYCLES	4	346	5.5	0.2	3614	HAND TOOLS (INCL. POWER), CUTLERY	15	586	1.7	0.4		
8630	TOYS, GAMES, FIREWORKS, ETC.	4	146	2.3	0.1	3615	ALL OTHER HARDWARE	5	3 759	17.2	2.4		
8820	JEWELRY, SILVERWARE, TROPHIES	5	214	3.4	0.1		COMMODITIES N.E.C.	(X)	206	(X)	0.1		
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	390	14.4	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	86	7 768	9.5	5.0		
9930	OTHER LABOR, SERVICE RECEIPTS	7	1 666	3.3	1.0	3711	WARM-AIR FURNACES (ALL FUELS)	76	3 916	3.0	2.5		
	COMMODITIES N.E.C.	(X)	15 811	(X)	9.5	3712	CENTRAL HEATING, COOLING UNITS	25	1 082	2.6	0.7		
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					3713	DUCTS, REGISTERS, ETC.	61	2 329	2.3	1.5		
	TOTAL	113	64 798	(X)	100.0	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	13	150	0.7	0.1		
3310	ELECTRICAL WIRING SUPPLIES	13	508	8.8	0.6	3715	OTHER SPACE HEATING EQUIPMENT	12	291	1.2	0.2		
3311	INT. WIRING, CONSTR. MATERIALS	9	207	5.6	0.2	3720	RESIDENTIAL ELEC. SPACE HEATING	9	350	6.2	0.2		
3315	MOTORS, GENERATORS, ETC.	5	198	3.1	0.2	3730	HYDRONICS EQUIPMENT, SUPPLIES	82	21 073	26.1	13.5		
	COMMODITIES N.E.C.	(X)	103	(X)	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	169	105 638	73.3	67.5		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	17	290	6.4	0.3	3741	PIPE FITTINGS, VALVES	147	35 223	17.0	22.5		
3420	MAJOR APPLIANCES, TV SETS, ETC.	13	393	8.9	0.5	3742	PLUMBING FIXTURES	131	24 483	12.6	15.7		
3510	ELECTRONIC TUBES, PARTS, ETC.	113	81 600	96.2	96.2	3743	DRAINAGE SYSTEMS	107	16 484	10.2	10.5		
3511	ELECTRONIC TUBES	63	13 903	15.9	16.4	3744	OTHER PLUMBING EQUIP., SUPPLIES	130	29 448	15.1	18.8		
3512	TRANSISTORS AND/OR SEMICONDUCTORS	48	12 806	15.4	15.1	3810	CENTRAL AIR-CONDITIONING EQUIPMENT	28	1 651	4.7	1.1		
3513	ELECTRONIC PARTS	55	18 740	21.5	22.1	3820	PARTS, SUPPLIES, AND ACCESSORIES	6	757	7.1	0.5		
3514	ACCESSORIES, TESTING EQUIPMENT	35	3 814	7.0	4.5	4420	GENERAL PURPOSE INDUSTRIAL MACH.	4	115	3.2	0.1		
3515	INTERCOMMUNICATIONS EQUIPMENT	36	9 284	17.2	10.9	4610	INDUSTRIAL VALVES, FITTINGS	17	2 643	12.2	1.7		
3516	COM., INDUSTRIAL ELECTRONIC PARTS	50	23 053	27.3	27.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4	278	6.3	0.2		
9310	PHONO, RECORDS, PRERECORDED TAPES	3	51	7.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	5	366	5.5	0.2		
9760	MISCELLANEOUS LINES	3	828	23.7	1.0	6232	NAILS AND STAPLES	4	242	2.6	0.2		
9930	OTHER LABOR, SERVICE RECEIPTS	4	504	29.4	0.6		COMMODITIES N.E.C.	(X)	124	(X)	0.1		
	COMMODITIES N.E.C.	(X)	624	(X)	0.7	6250	CAST IRON SOIL PIPE, TUBING	46	2 231	6.3	1.4		
	HARDWARE (SIC 5072)					6260	IRON, STEEL PIPE, TUBING	67	5 343	8.9	3.4		
	TOTAL	139	180 357	(X)	100.0	6420	OTHER COPPER, BRASS MILL PRODUCTS	3	326	13.4	0.2		
1220	NEW AND REBUILT PARTS, ETC.	6	1 939	2.2	1.1	8140	WOOD MILLWORK (DOORS, WINDOWS)	4	364	13.4	0.2		
1510	PAINTERS' SUPPLIES AND SUPORIES	19	11 966	12.2	6.6	8420	ROOFING, SIDING EQUIPMENT	9	345	4.2	0.2		
3310	ELECTRICAL WIRING SUPPLIES	12	7 266	7.6	4.0	9760	MISCELLANEOUS LINES	4	156	4.0	0.1		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	7	6 232	6.7	3.5		COMMODITIES N.E.C.	(X)	908	(X)	0.6		
3610	HARDWARE	139	111 002	61.5	61.5		WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)						
3611	BUILDERS' HARDWARE	83	35 284	15.0	19.6		TOTAL	67	55 624	(X)	100.0		
3612	HEAVY HARDWARE	27	10 900	6.8	6.0	3310	ELECTRICAL WIRING SUPPLIES	4	87	7.7	0.2		
3613	KITCHEN AND SHELF HARDWARE	25	4 378	4.5	2.4	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	1 767	18.3	3.2		
3614	HAND TOOLS (INCL. POWER), CUTLERY	49	26 566	12.5	14.7	3440	ROOM AIR CONDITIONERS	18	1 275	5.9	2.3		
3615	ALL OTHER HARDWARE	71	33 874	15.0	18.8								
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	16	8 130	8.3	4.5								
3741	PIPE FITTINGS, VALVES	12	870	0.9	0.5								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
3710	WARM-AIR HEATING, COOLING EQUIPMENT	48	16 336	41.0	29.4	4320	FARM, DAIRY MACHINERY, PARTS. . . .	51	19 978	59.0	28.1		
3711	WARM-AIR FURNACES (ALL FUELS) . .	29	4 710	11.8	8.5								
3712	CENTRAL HEATING, COOLING UNITS. .	15	1 363	5.4	2.5	8720	FEEDS (MIXED AND OTHER)	3	112	7.5	0.2		
3713	DUCTS, REGISTERS, ETC.	22	8 186	28.3	14.7	8722	FEEDS BOUGHT AND SOLD	3	112	6.5	0.2		
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	7	342	3.9	0.6								
3715	OTHER SPACE HEATING EQUIPMENT . .	12	1 735	9.7	3.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	9	705	6.2	1.0		
3720	RESIDENTIAL ELEC. SPACE HEATING . .	3	253	18.0	0.5	8750	AGRICULTURAL CHEMICALS.	5	925	9.4	1.3		
3730	HYDROVICS EQUIPMENT, SUPPLIES . .	19	3 577	24.0	6.4	8751	WEED KILLERS, SOIL STERILIZERS. .	5	391	2.9	0.6		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	10	2 024	24.2	3.6	8752	INSECTICIDES, FUNGICIDES, ETC. . .	3	534	10.7	0.8		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	34	15 115	39.8	27.2								
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	31	8 285	26.9	14.9	9760	MISCELLANEOUS LINES	4	2 923	16.0	4.1		
3910	COMMERCIAL REFRIGERATION EQUIPMENT	15	3 167	17.4	5.7	9930	OTHER LABOR, SERVICE RECEIPTS . .	14	988	16.4	1.4		
3912	DISPLAY CASES	3	40	0.3	0.1		COMMODITIES N.E.C.	(X)	4 869	(X)	6.9		
3914	ICEMAKING MACHINES.	7	1 040	5.1	1.9								
3915	REACH-IN, WALK-IN REFRIGERATORS . .	9	251	1.2	0.5		INDUSTRIAL MACHINERY AND						
3916	OTHER REFRIGERATION EQUIPMENT . .	12	1 345	5.0	2.4		EQUIPMENT (SIC 5084)						
	COMMODITIES N.E.C.	(X)	491	(X)	0.9		TOTAL	290	197 966	(X)	100.0		
6260	IRON, STEEL PIPE, TUBING.	3	64	6.5	0.1	1620	INDUSTRIAL CHEMICALS.	3	151	5.3	0.1		
6261	TUBING (MECHANICAL AND PRESSURE).	3	49	3.9	0.1	3310	ELECTRICAL WIRING SUPPLIES. . . .	5	588	16.8	0.3		
	COMMODITIES N.E.C.	(X)	15	(X)	(Z)	3610	HARDWARE.	5	457	18.1	0.2		
9930	OTHER LABOR, SERVICE RECEIPTS . . .	7	2 340	21.7	4.2	4210	CONSTRUCTION, MINING, LOGGING SUP.	6	710	16.8	0.4		
	COMMODITIES N.E.C.	(X)	1 334	(X)	2.4	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3	944	14.9	0.5		
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					4410	FOOD PROCESSING MACHINERY, EQUIP.	15	6 243	52.5	3.2		
	TOTAL	17	10 906	(X)	100.0	4411	DAIRY, MILK PRODUCTS MACHINERY. .	5	1 784	16.8	0.9		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	4	212	9.3	1.9	4412	OTHER FOOD PROCESSING MACHINERY .	13	4 459	25.3	2.3		
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	5	570	11.9	5.2	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	98	51 505	75.8	26.0		
3910	COMMERCIAL REFRIGERATION EQUIPMENT	17	8 943	82.0	82.0	4430	METALWORKING MACHINERY.	73	35 446	88.0	17.9		
	COMMODITIES N.E.C.	(X)	1 181	(X)	10.8	4431	NEW MACHINE TOOLS	58	27 641	47.8	14.0		
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5061) ²					4432	MISCELLANEOUS METALWORKING EQUIP.	36	7 805	26.2	3.9		
	TOTAL	163	156 386	(X)	100.0	4440	MATERIALS HANDLING EQUIPMENT. . .	65	49 187	88.2	24.8		
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)					4441	FORK LIFT TRUCKS.	32	30 066	46.6	15.2		
	TOTAL	60		(X)	100.0	4442	INDUSTRIAL TRUCKS	12	3 382	12.9	1.7		
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	3		7.2	0.1	4443	CRANES, DERRICKS, HOISTS, ETC. . .	19	5 327	16.8	2.7		
4210	CONSTRUCTION, MINING, LOGGING SUP.	60	86.4	86.4		4445	OTHER MATERIALS-HANDLING EQUIP. .	34	10 256	21.0	5.2		
4211	CRANER TRACTORS.	26	21.2	26.5			COMMODITIES N.E.C.	(X)	156	(X)	0.1		
4212	SELF-PROPELLED SCRAPPERS	6	8.7	7.4		4450	OIL WELL, OIL REFINING MACH. EQUIP.	3	1 960	62.9	1.0		
4213	TRACTOR SHOVEL LOADERS.	15	11.3	13.0		4460	PRINTING TRADES MACHINERY, EQUIP.	13	7 240	91.0	3.7		
4214	PARTS AND ATTACHMENTS.	27	8.0	11.4		4470	OTHER SPECIAL INDUSTRY MACHINERY .	37	22 143	75.3	11.2		
4215	POWER CRANES, DRAGLINES, AND PARTS	17	11.2	10.2		4480	USED OR REBUILT MACHINERY, EQUIP. .	43	9 363	37.2	4.7		
4216	BITUMINOUS MIXERS, PAVERS, ETC. . .	10	11.8	3.7		4481	USED CONSTRUCTION EQUIPMENT . . .	5	1 402	43.3	0.7		
4217	CONCRETE MIXERS, PAVERS, ETC. . . .	4	6.0	1.4		4482	USED MACHINE TOOLS.	13	1 258	16.6	0.6		
4218	GRADERS, ROLLERS (OFF-HIGHWAY). . .	20	3.5	4.2		4483	OTHER USED OR REBUILT MACHINERY .	28	6 703	20.5	3.4		
4219	OTHER CONSTR., MIN., LOG., EQUIP.	29	12.1	8.7		4510	BEARINGS, POWER, TRANSMISSION . . .	4	204	10.0	0.1		
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3		11.3	0.2	4610	INDUSTRIAL VALVES, FITTINGS	7	824	17.1	0.4		
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	12	(D)	6.0	3.0	4710	WELDING EQUIPMENT, SUPPLIES	5	123	5.6	0.1		
4421	ENGINES (INCL. INTERNAL COMBUST.) . .	4		2.9	1.6	4840	ABRASIVES, ABRASIVE MATERIALS . . .	9	426	8.4	0.2		
4422	COMPRESSORS, PUMPS.	5		1.6	0.3	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	8	1 266	25.4	0.6		
4423	CRUSHING MACHINERY AND EQUIPMENT. .	3		1.1	0.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	22	2 779	9.5	1.4		
4425	OTHER GENERAL INDUSTRIAL MACH. . . .	4		3.4	0.8		COMMODITIES N.E.C.	(X)	6 387	(X)	3.2		
	COMMODITIES N.E.C.	(X)		(X)	(Z)		INDUSTRIAL SUPPLIES (SIC 5085)						
4440	MATERIALS HANDLING EQUIPMENT. . . .	6		8.7	0.9		TOTAL	240	213 297	(X)	100.0		
4441	FORK LIFT TRUCKS.	3		5.5	0.7	1220	NEW AND REBUILT PARTS, ETC.	4	643	9.0	0.3		
4445	OTHER MATERIALS-HANDLING EQUIP. . .	3		3.4	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	11	309	2.6	0.1		
	COMMODITIES N.E.C.	(X)		(X)	0.1	1620	INDUSTRIAL CHEMICALS.	7	1 446	21.7	0.7		
4480	USED OR REBUILT MACHINERY, EQUIP. . .	12		10.3	4.5	1624	PLASTICS MATERIALS.	4	1 376	21.2	0.6		
4481	USED CONSTRUCTION EQUIPMENT	12		5.9	4.5		COMMODITIES N.E.C.	(X)	70	(X)	(Z)		
	COMMODITIES N.E.C.	(X)		(X)	(Z)	3610	HARDWARE.	13	1 810	11.6	0.6		
9930	OTHER LABOR, SERVICE RECEIPTS	23		5.7	3.9	3614	HAND TOOLS (INCL. POWER), CUTLERY	12	1 273	6.1	0.6		
	COMMODITIES N.E.C.	(X)		(X)	0.9	3615	ALL OTHER HARDWARE.	8	354	4.7	0.2		
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)						COMMODITIES N.E.C.	(X)	163	(X)	0.1		
	TOTAL	95	70 983	(X)	100.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	11	1 856	11.4	0.9		
1220	NEW AND REBUILT PARTS, ETC.	6	646	19.3	0.0	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	11	492	4.7	0.2		
3610	HARDWARE.	7	4 183	21.8	5.9	4430	METALWORKING MACHINERY.	12	953	10.0	0.4		
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	75	35 654	58.6	50.2	4431	NEW MACHINE TOOLS	8	432	4.9	0.2		
4311	POWER LAWNMOWERS.	73	25 131	29.3	35.4	4432	MISCELLANEOUS METALWORKING EQUIP.	6	521	4.7	0.2		
4312	OTHER GARDEN MACHINERY, EQUIPMENT	30	10 523	16.0	14.8	4440	MATERIALS HANDLING EQUIPMENT. . . .	8	532	7.4	0.2		
						4510	BEARINGS, POWER, TRANSMISSION . . .	48	20 948	58.5	9.6		
						4511	BALL, ROLLER BEARINGS	37	12 860	29.6	6.0		
						4512	OTHER POWER TRANSMISSION EQUIP. .	35	8 088	16.4	3.8		
						4610	INDUSTRIAL VALVES, FITTINGS	41	20 608	47.9	9.7		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of —					Amount ¹ (\$1,000)	As percent of total sales of —	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
4710	WELDING EQUIPMENT, SUPPLIES	34	18 426	93.6	8.6	8640	BOATS (OUTBOARD, ROW BOATS)	3	(D)	5.4	1.1
4711	GAS-WELDING SUPPLIES, EQUIPMENT	30	12 193	37.4	5.7	9930	OTHER LABOR, SERVICE RECEIPTS	3		11.8	2.5
4712	ARC-WELDING SUPPLIES, EQUIPMENT	26	5 760	19.2	2.7		COMMODITIES N.E.C.	(X)		(X)	15.1
4713	RESISTANCE WELDING SUPPLIES	12	473	3.8	0.2		SCRAP, WASTE MATERIALS (SIC 5093)				
4810	RECONDITIONED DRUMS AND BARRELS	16	7 241	99.9	3.4		TOTAL	239	193 152	(X)	100.0
4820	BOTTLING SUPPLIES	5	33 509	99.1	15.7	4480	USED OR REBUILT MACHINERY, EQUIP.	3	224	5.8	0.1
4840	ABRASIVES, ABRASIVE MATERIALS	37	4 922	19.7	2.3	6220	IRON, STEEL PRODUCTS (FLAT)	6	428	15.0	0.2
4850	INDUSTRIAL LEATHER, BELTING, ETC.	13	845	8.6	0.4	6610	PREPARED IRON AND STEEL SCRAP	75	74 722	33.4	38.7
4860	MECHANICAL RUBBER GOODS	27	8 362	37.2	3.9	6620	UNPREPARED IRON AND STEEL SCRAP	82	8 504	28.5	4.4
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	12	11 998	58.0	5.6	6630	ALLOY STEEL SCRAP	39	5 919	14.6	3.1
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	100	56 352	73.8	26.4	6640	NICKEL ALLOY	20	9 964	28.1	5.2
5430	AIRCRAFT, AVIATION PARTS	3	464	21.4	0.2	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	6	633	15.9	0.3
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	10	435	2.6	0.2	6660	SPECIAL METALS (TITANIUM, ETC.)	4	1 732	30.5	0.9
6240	IRON, STEEL FINISHED PRODUCTS	3	157	5.4	0.1	6710	WASTE RAGS, TEXTILE WASTE	51	12 966	64.5	6.7
6260	IRON, STEEL PIPE, TUBING	12	3 293	15.8	1.5	6720	WIRING CLOTHS	16	3 333	54.5	1.7
6330	STAINLESS STEEL	5	2 365	30.4	1.1	6730	WASTE PAPER	78	24 713	73.5	12.6
7520	INDUSTRIAL PAPERS	5	1 314	13.6	0.6	6740	ZINC SCRAP	24	2 635	7.6	1.4
9760	MISCELLANEOUS LINES	3	601	9.0	0.3	6750	ALUMINUM SCRAP	72	6 711	9.3	3.5
9930	OTHER LABOR, SERVICE RECEIPTS	8	300	3.1	0.1	6760	SCRAP COPPER, COPPER BASE ALLOY	91	22 745	28.5	11.6
	COMMODITIES N.E.C.	(X)	13 116	(X)	6.1	6770	SCRAP LEAD	52	3 218	7.9	1.7
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					6780	OTHER NONFERROUS METALLIC SCRAP	66	10 312	12.9	5.3
	TOTAL	167	120 189	(X)	100.0	6790	OTHER WASTE MATERIALS, SCRAP	13	3 200	33.2	1.7
5110	DENTAL EQUIPMENT, SUPPLIES	29	24 902	97.4	20.7	9930	OTHER LABOR, SERVICE RECEIPTS	8	328	8.9	0.2
5111	TEETH	14	1 614	6.8	1.3		COMMODITIES N.E.C.	(X)	663	(X)	0.4
5112	DENTAL GOLD	12	876	3.3	0.7		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)				
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.)	17	8 303	26.4	6.9		TOTAL	75	43 286	(X)	100.0
5114	SUNDRY MERCHANDISE	25	14 109	35.7	11.7	8810	PRECIOUS STONES (CUT) AND METALS	30	17 201	72.1	39.7
5120	SCHOOL EQUIPMENT, SUPPLIES	20	10 092	92.2	8.4	8820	JEWELRY, SILVERWARE, TRORRIES	53	25 616	81.0	59.2
5130	CHURCH EQUIPMENT, SUPPLIES	5	988	98.8	0.8	8821	CLOCKS, WATCHES, WATCH MOVEMENTS	23	9 148	24.6	21.1
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	52	30 508	91.8	25.4	8822	COSTUME JEWELRY	29	11 931	44.2	27.6
5150	OPHTHALMIC PRODUCTS	39	14 875	92.2	12.4	8823	JEWELERS' TOOLS, FINDINGS, ETC.	9	1 116	16.7	2.6
5151	PRESCRIPTION SALES	13	2 357	37.3	2.0	8824	SILVERWARE, PLATED WARE, ETC.	10	3 421	24.5	7.9
5152	OPHTHALMIC MERCHANDISE SALES	21	9 254	57.1	7.7	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	97	10.0	0.2
5153	OPTICAL, OPHTHALMIC INSTRUMENTS	15	3 264	29.2	2.7		COMMODITIES N.E.C.	(X)	372	(X)	0.9
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	16	25 527	82.9	21.2		DURABLE GOODS, N.E.C. (SIC 5099) ²				
5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	18	8 479	55.2	7.4		TOTAL	69	44 309	(X)	100.0
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	3	99	8.7	0.1		PRINTING AND WRITING PAPER (SIC 5111)				
9930	OTHER LABOR, SERVICE RECEIPTS	6	691	6.9	0.6		TOTAL	41	73 504	(X)	100.0
	COMMODITIES N.E.C.	(X)	3 628	(X)	3.0	7410	PRINTING, WRITING PAPER	40	65 456	91.5	89.1
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)					7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	6	4 205	28.9	5.7
	TOTAL	136	53 828	(X)	100.0	7510	PERSONAL SERVICE PAPERS	3	925	12.9	1.3
1430	BEAUTY AIDS (TOILETRIES, ETC.)	6	101	5.7	0.2	7520	INDUSTRIAL PAPERS	5	1 222	7.0	1.7
1610	SCAPS AND DETERGENTS	6	351	11.5	0.7	7540	PAPERBOARD, BOXBOARD	3	157	4.0	0.2
5210	BEAUTY, BARBER SHOP EQUIPMENT	35	7 863	96.7	14.6	7610	STATIONERY, OFFICE SUPPLIES	8	1 064	16.5	1.4
5220	CUSTODIAL, JANITORIAL SUPPLIES	42	14 627	86.7	27.2		COMMODITIES N.E.C.	(X)	475	(X)	0.6
5221	MACHINES AND EQUIPMENT	28	2 942	13.5	5.5		STATIONERY SUPPLIES (SIC 5112)				
5222	CLEANING CHEMICALS, SUPPLIES	41	11 685	40.1	21.7		TOTAL	113	58 536	(X)	100.0
5230	LAUNDRY, DRY-CLEANING MACHINES	24	13 206	98.6	24.5	4110	OFFICE MACHINES AND EQUIPMENT	22	1 153	9.7	2.0
5231	COIN-OPERATED MACHINES, EQUIPMENT	10	1 150	7.7	2.1	5120	SCHOOL EQUIPMENT, SUPPLIES	8	308	4.6	0.5
5232	ALL OTHER COM. LAUNDRY EQUIPMENT	11	2 237	14.9	4.2	7410	PRINTING, WRITING PAPER	17	1 935	18.8	3.3
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	13	9 819	50.3	18.2	7510	PERSONAL SERVICE PAPERS	5	64	1.9	0.1
5310	UPHOLSTERERS' FABRICS, SUPPLIES	5	1 869	92.7	3.5	7530	SHIPPING ROOM SUPPLIES	8	255	4.6	0.4
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	2	3 526	55.2	6.6	7610	STATIONERY, OFFICE SUPPLIES	113	48 792	84.6	83.4
5330	OTHER SERVICE BUSINESS EQUIPMENT	14	6 376	76.3	12.2	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	18	4 385	25.3	7.5
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP.	7	1 099	99.8	2.0	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	3	290	6.6	0.5
5350	SHOE REPAIR AND RESOLE MATERIALS	6	1 206	82.3	2.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	350	21.8	0.6
5351	LEATHER, SOLE AND HEEL	3	80	9.7	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	3	388	25.7	0.7
5352	PUBBER AND OTHER MATERIALS	3	52	6.2	0.1		COMMODITIES N.E.C.	(X)	596	(X)	1.0
5353	FINDINGS USED IN SHOE REPAIR	6	1 074	41.5	2.0		INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)				
7510	PERSONAL SERVICE PAPERS	6	1 093	27.3	2.0		TOTAL	109	109 471	(X)	100.0
9620	WIGS, SWITCHES, TOUTEES, ETC.	11	159	5.1	0.3	1610	SOAPS AND DETERGENTS	8	604	10.4	0.6
9930	OTHER LABOR, SERVICE RECEIPTS	7	832	19.3	1.5	1620	INDUSTRIAL CHEMICALS	8	3 010	25.7	2.7
	COMMODITIES N.E.C.	(X)	1 320	(X)	2.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	11	235	3.4	0.2
	TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)					5220	CUSTODIAL, JANITORIAL SUPPLIES	11	609	9.7	0.6
	TOTAL	29	(D)	(X)	100.0	7410	PRINTING, WRITING PAPER	6	9 154	40.9	8.4
5420	SHIP, BOAT, MARINE PROPULSION MACH.	5	(D)	68.5	20.3	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	5	637	5.6	0.6
5430	AIRCRAFT, AVIATION PARTS	18	(D)	98.6	60.9	7510	PERSONAL SERVICE PAPERS	54	17 384	33.5	15.6
5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	7	(D)	47.0	25.8						
5432	AVIATION PARTS, SUPPLIES, EQUIP.	15	(D)	38.5	35.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7520	INDUSTRIAL PAPERS	80	56 503	65.2	51.6		FROZEN FOODS (SIC 5142)				
7530	SHIPPING ROOM SUPPLIES	21	4 337	28.9	4.0		TOTAL	38	97 670	(X)	100.0
7540	PAPERBOARD, BOXBOARD	20	11 022	49.7	10.1		2110 FROZEN FOODS (QUICK-FROZEN, PKG.),	38	60 178	82.1	82.1
7610	STATIONERY, OFFICE SUPPLIES	9	3 473	45.7	3.2		2210 BUTTER AND CHEESE	6	752	5.5	0.8
	COMMODITIES N.E.C.	(X)	2 503	(X)	2.3		2510 FISH, SEAFOOD (FRESH AND FROZEN), .	5	1 275	20.3	1.3
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122) ²						2610 MEATS, PROVISIONS	5	1 322	10.4	1.4
	TOTAL	82	127 112	(X)	100.0		2710 FRESH FRUITS, VEGETABLES	10	6 036	11.5	6.2
	PIECE GOODS (SIC 5133)						2711 FRESH FRUITS, PERRIES, MELONS	6	2 105	2.7	2.2
	TOTAL	77	96 514	(X)	100.0		2712 FRESH VEGETABLES	9	3 931	4.1	4.0
1710	YARD OR PIECE GOODS	77	82 693	85.7	85.7		2660 CANNED, BOTTLED FOODS	4	1 380	9.8	1.4
1730	KNIT FABRICS, KNITTING YARNS, ETC. . . .	3	9 882	34.4	10.2		2920 MARGARINE, SHORTENINGS, ETC.	4	634	7.4	0.6
1731	KNIT FABRICS	3	9 877	18.6	10.2		COMMODITIES N.E.C.	(X)	6 093	(X)	6.2
	COMMODITIES N.E.C.	(X)	5	(X)	(Z)		DAIRY PRODUCTS (SIC 5143)				
	UPHOLSTERERS' FABRICS, SUPPLIES	3	86	2.3	0.1		TOTAL	35	66 616	(X)	100.0
	COMMODITIES N.E.C.	(X)	3 853	(X)	4.0		2210 BUTTER AND CHEESE	20	33 381	60.3	38.5
	NOTIONS AND OTHER DRY GOODS (SIC 5134) ²						2220 ICE CREAM, ICES	9	1 700	75.4	2.0
	TOTAL	35	39 195	(X)	100.0		2230 MILK, CREAM (FLUID)	9	33 678	85.4	38.9
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)						2240 OTHER DAIRY PRODUCTS	7	10 638	26.0	12.3
	TOTAL	69	60 995	(X)	100.0		2310 EGGS	4	1 347	19.7	1.6
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS . .	69	57 256	93.9	93.9		2610 MEATS, PROVISIONS	7	2 096	23.9	2.4
1811	WORK CLOTHING, WORK GLOVES	19	5 713	33.0	9.4		2612 SAUSAGE, MEAT LOAVES	3	195	13.6	0.2
1812	SUITS, COATS, TROUSERS, OVERCOATS . . .	18	6 296	24.6	10.3		2613 CURED, BOILED, SMOKED MEATS	4	1 513	13.0	1.7
1813	SHIRTS (DRESS AND SPORT)	25	14 107	31.3	23.1		COMMODITIES N.E.C.	(X)	388	(X)	0.4
1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	19	16 156	40.4	26.5		2660 CANNED, BOTTLED FOODS	3	267	10.1	0.3
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . . .	27	10 768	37.1	17.7		2920 MARGARINE, SHORTENINGS, ETC. . . .	5	2 339	7.8	2.7
1816	OTHER CLOTHING, FURNISHINGS	21	4 215	19.6	6.9		2921 MARGARINE, BUTTER SUBSTITUTES . . .	5	2 337	4.0	2.7
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		COMMODITIES N.E.C.	(X)	2	(X)	(Z)
1820	WOMEN'S, CHILDREN'S CLOTHING	14	2 097	21.4	3.4		COMMODITIES N.E.C.	(X)	1 170	(X)	1.4
1910	SHOES, OTHER FOOTWEAR	5	760	14.4	1.2		POULTRY AND POULTRY PRODUCTS (SIC 5144)				
	COMMODITIES N.E.C.	(X)	882	(X)	1.4		TOTAL	47		(X)	100.0
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)						2110 FROZEN FOODS (QUICK-FROZEN, PKG.),	13		8.2	1.8
	TOTAL	88	79 704	(X)	100.0		2113 FROZEN POULTRY (PACKAGED ONLY) . .	7		4.1	0.7
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS . .	11	3 649	17.8	4.6		2116 FROZEN PREPARED FOODS, ETC. . . .	3		2.0	0.2
1812	SUITS, COATS, TROUSERS, OVERCOATS . . .	3	356	5.4	0.4		2117 OTHER PACKAGED FROZEN FOODS . . .	3		3.2	0.4
1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	4	832	4.3	1.0		COMMODITIES N.E.C.	(X)		(X)	0.4
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . . .	4	1 650	14.3	2.1		2210 BUTTER AND CHEESE	15		12.1	2.2
	COMMODITIES N.E.C.	(X)	811	(X)	1.0		2310 EGGS	30		62.5	27.8
1820	WOMEN'S, CHILDREN'S CLOTHING	80	72 235	93.7	90.6		2320 POULTRY	32		(D)	79.0
1821	DRESSES, SKIRTS, BLOUSES	30	35 468	55.8	44.5		2321 LIVE POULTRY	5			23.9
1822	SUITS, COATS (EXCEPT FUR)	8	2 702	17.8	3.4		2322 DRESSED POULTRY (KILLED)	4			69.6
1823	CHILDREN'S INFANTS' WEAR	12	5 419	29.0	6.8		2323 DRESSED POULTRY (RESALES)	26			46.0
1824	WOMEN'S, CHILDREN'S UNDERWEAR	25	14 754	55.5	18.5		2610 MEATS, PROVISIONS	7			14.7
1825	OTHER APPAREL, ACCESSORIES	25	13 871	36.5	17.4		2611 FRESH, FROZEN MEATS	4			10.6
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		COMMODITIES N.E.C.	(X)			(X)
1830	MILLINERY AND MILLINERY SUPPLIES	5	1 629	91.7	2.0		2660 CANNED, BOTTLED FOODS	3			9.7
1840	DRESSED FURS, FUR CLCTING	4	1 026	96.9	1.3		COMMODITIES N.E.C.	(X)			(X)
	COMMODITIES N.E.C.	(X)	1 165	(X)	1.5		CONFECTIONERY (SIC 5145)				
	FOOTWEAR (SIC 5139)						TOTAL	41	41 337	(X)	100.0
	TOTAL	30	53 097	(X)	100.0		2210 BUTTER AND CHEESE	3	834	23.6	2.0
1910	SHOES, OTHER FOOTWEAR	39	49 966	94.1	94.1		2410 CONFECTIONERY	41	32 645	79.0	79.0
1911	MEN'S, BOYS' SHOES	27	15 657	26.5	29.5		2411 CANDY (ALL KINDS)	27	16 122	37.8	39.0
1912	WOMEN'S, MISSES' SHOES	27	20 167	30.4	34.0		2412 CHEWING GUM	10	513	4.4	1.2
1913	CHILDREN'S, INFANTS' SHOES	16	5 591	13.7	10.5		2413 FOUNTAIN FRUITS, SYRUPS	6	1 588	17.1	3.8
1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	15	8 551	27.2	16.1		2414 NUTS, OTHER CONFECTIONS	28	14 422	32.8	34.9
	COMMODITIES N.E.C.	(X)	3 131	(X)	5.9		2610 MEATS, PROVISIONS	3	1 051	21.3	2.5
	GROCERIES, GENERAL LINE (SIC 5141) ²						2613 CURED, BOILED, SMOKED MEATS . . .	3	872	9.2	2.1
	TOTAL	42	384 205	(X)	100.0		COMMODITIES N.E.C.	(X)	179	(X)	0.4
							2830 TEA, SPICES	4	1 398	15.7	3.4
							2640 BAKERY PRODUCTS	3	493	8.3	1.2
							2660 CANNED, BOTTLED FOODS	4	1 367	13.6	3.3
							COMMODITIES N.E.C.	(X)	3 549	(X)	8.6

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
2510	FISH AND SEAFOODS (SIC 5146)					2950	SOFT DRINKS, BOTTLED WATERS	29	6 904	53.8	4.2
	TOTAL	27	(0)	(X)	100.0	2960	FOODS, N.E.C.	28	35 343	65.8	21.7
	FISH, SEAFOOD (FRESH AND FROZEN) . .	27	(0)	98.2	98.2	7510	PERSONAL SERVICE PAPERS	8	515	2.8	0.3
	COMMODITIES N.E.C.	(X)		(X)	1.8	7520	INDUSTRIAL PAPERS	4	108	2.9	0.1
	MEAT AND MEAT PRODUCTS (SIC 5147)						COMMODITIES N.E.C.	(X)	18 642	(X)	11.4
	TOTAL	158	394 241	(X)	100.0		COTTON (SIC 5152) ²				
							TOTAL	-	-	-	-
							GRAIN (SIC 5153) ²				
							TOTAL	7	(0)	(X)	100.0
							LIVESTOCK (SIC 5154)				
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.) .	16	2 922	9.9	0.7		TOTAL	9		(X)	100.0
2114	FROZEN FISH, SEAFOOD (PKGO. ONLY) . .	3	212	1.4	0.1						
2115	FROZEN MEATS (PACKAGE ONLY)	12	2 032	5.2	0.5						
	COMMODITIES N.E.C.	(X)	678	(X)	0.2						
2210	BUTTER AND CHEESE	25	11 445	19.6	2.9						
2310	EGGS	9	306	3.4	0.1						
2320	POULTRY	27	4 081	10.7	1.0						
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	5	318	3.3	0.1	3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	9		(X)	100.0
2610	MEATS, PROVISIONS	158	370 694	94.0	94.0	3131	CATTLE, CALVES.	7		99.2	99.2
2611	FRESH, FROZEN MEATS	139	339 975	52.7	86.2	3133	HOGS	3	(0)	51.8	40.5
2612	SAUSAGE, MEAT LOAVES	46	7 328	5.8	1.9		COMMODITIES N.E.C.	(X)		55.5	55.1
2613	CURED, BOILED, SMOKE MEATS	60	16 682	10.1	4.2		COMMODITIES N.E.C.	(X)		(X)	3.6
2614	OTHER MEAT PRODUCTS	33	6 709	8.3	1.7						
2710	FRESH FRUITS, VEGETABLES.	3	204	15.9	0.1		COMMODITIES N.E.C.	(X)		(X)	0.8
2860	CANNEO, BOTTLED FOODS	20	3 229	7.1	0.8		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
2861	CANNEO, BOTTLED JUICES, DRINKS. . . .	4	376	2.9	0.1		TOTAL	25	30 916	(X)	100.0
2865	CANNED MEATS.	13	2 454	3.4	0.6	3210	HIDES, SKINS, PELTS	9	3 876	94.6	12.5
2867	OTHER CANNEO, BOTTLED FOODS	4	221	3.4	0.1						
	COMMODITIES N.E.C.	(X)	178	(X)	(Z)	3230	WOOL, MOHAMS (RAW, TOPS, NOILS) . .	7	16 260	90.1	52.6
2920	MARGARINE, SHORTENINGS, ETC.	6	215	2.8	0.1	3231	RAW WOOL	7	15 798	46.0	51.1
	COMMODITIES N.E.C.	(X)	827	(X)	0.2	3232	WOOL TOPS, NOILS, OTHER	3	462	5.9	1.5
	FRESH FRUITS AND VEGETABLES (SIC 5148)					3270	OTHER INEDIBLE FARM PRODUCTS. . . .	6	4 885	95.8	15.8
	TOTAL	118	183 202	(X)	100.0		COMMODITIES N.E.C.	(X)	5 895	(X)	19.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.) .	12	3 018	24.3	1.6		CHEMICALS AND ALLIED PRODUCTS (SIC 5161) ²				
2111	FROZEN FRUITS, JUICES	7	370	2.8	0.2		TOTAL	111	133 372	(X)	100.0
2112	FROZEN VEGETABLES, JUICES	9	1 911	12.1	1.0		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
2114	FROZEN FISH, SEAFOOD (PKGO. ONLY) . .	6	419	3.0	0.2		TOTAL	44	79 939	(X)	100.0
2116	FROZEN PREPARED FOODS, ETC.	4	159	2.4	0.1		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
	COMMODITIES N.E.C.	(X)	159	(X)	0.1		TOTAL	50	240 766	(X)	100.0
2320	POULTRY	3	526	11.5	0.3		BEER AND ALE (SIC 5181)				
2710	FRESH FRUITS, VEGETABLES.	118	177 807	97.1	97.1		TOTAL	135	164 845	(X)	100.0
2711	FRESH FRUITS, BERRIES, MELONS	69	71 217	27.8	38.9	2950	SOFT DRINKS, BOTTLED WATERS	62	1 652	3.9	1.0
2712	FRESH VEGETABLES.	90	106 590	39.1	58.2	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	135	163 049	98.9	98.9
2860	CANNEO, BOTTLED FOODS	4	906	7.9	0.5	7211	BEER, ALE, ETC.	135	154 871	50.9	93.9
2861	CANNEO, BOTTLED JUICES, DRINKS. . . .	4	279	1.6	0.2	7212	STATE, COUNTY, LOCAL TAXES.	44	8 178	6.1	5.0
2863	CANNEO, BOTTLED FRUITS, VEGS.	3	562	7.6	0.3		COMMODITIES N.E.C.	(X)	144	(X)	0.1
	COMMODITIES N.E.C.	(X)	65	(X)	(Z)		WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)				
9930	OTHER LABOR, SERVICE RECEIPTS	3	180	6.8	0.1		TOTAL	30	104 874	(X)	100.0
	COMMODITIES N.E.C.	(X)	765	(X)	0.4	2930	PET FOODS--ALL KINDS.	31	308	5.4	0.3
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					3120	GRAINS, BEANS, ETC.	30	4 752	7.9	4.2
	TOTAL	150	163 232	(X)	100.0	3610	HARDWARE.	15	225	6.7	0.2
1610	SOAPS AND DETERGENTS.	6	571	3.5	0.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	17	765	7.2	0.7
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.) .	5	432	5.9	0.3	4320	FARM, DAIRY MACHINERY, PARTS. . . .	7	118	10.1	0.1
2210	BUTTER AND CHEESE	4	258	7.0	0.2	6510	GASOLINE, KEROSENE.	4	83	6.2	0.1
2410	CONFECTIONERY	15	2 179	8.8	1.3	8710	HAY, STRAW, ALFALFA, OTHER.	21	2 141	49.1	1.9
2610	MEATS, PROVISIONS	4	1 291	17.3	0.8	8720	FEEDS (MIXED AND OTHER)	58	13 898	76.5	12.4
2710	FRESH FRUITS, VEGETABLES.	3	201	4.7	0.1	8730	FEED INGREDIENTS.	23	16 572	24.6	14.8
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	19	10 216	29.1	6.3	8740	FERTILIZER, FERTILIZER MATERIALS. . .	56	30 518	44.6	27.2
2830	TEA, SPICES	23	13 370	29.4	8.2						
2840	BAKERY PRODUCTS	34	10 716	67.6	6.6						
2860	CANNEO, BOTTLED FOODS	44	42 109	74.1	25.8		FARM SUPPLIES (SIC 5191)				
2861	CANNEO, BOTTLED JUICES, DRINKS. . . .	25	13 611	25.3	8.3		TOTAL	105	112 047	(X)	100.0
2862	CANNEO, BOTTLED BABY FOODS.	3	110	1.0	0.1	2930	PET FOODS--ALL KINDS.	31	308	5.4	0.3
2863	CANNEO, BOTTLED FRUITS, VEGS.	27	15 607	25.8	9.6	3120	GRAINS, BEANS, ETC.	30	4 752	7.9	4.2
2864	CANNEO FISH, SEAFOOD.	21	5 508	8.8	3.4	3610	HARDWARE.	15	225	6.7	0.2
2865	CANNEO MEATS.	12	3 167	6.3	1.9	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	17	765	7.2	0.7
2866	CANNEO MILK	5	89	0.8	0.1	4320	FARM, DAIRY MACHINERY, PARTS. . . .	7	118	10.1	0.1
2867	OTHER CANNEO, BOTTLED FOODS	13	4 017	11.7	2.5	6510	GASOLINE, KEROSENE.	4	83	6.2	0.1
2870	SUGAR--REFINED.	16	1 410	5.3	0.9	8710	HAY, STRAW, ALFALFA, OTHER.	21	2 141	49.1	1.9
2890	BREAKFAST FOODS	9	901	4.6	0.6	8720	FEEDS (MIXED AND OTHER)	58	13 898	76.5	12.4
2910	FLOUR, RELATED PRODUCTS	18	9 057	29.7	5.5	8730	FEED INGREDIENTS.	23	16 572	24.6	14.8
2920	MARGARINE, SHORTENINGS, ETC.	22	2 703	7.6	1.7	8740	FERTILIZER, FERTILIZER MATERIALS. . .	56	30 518	44.6	27.2
2930	PET FOODS--ALL KINDS.	12	5 493	46.6	3.4						
2940	DRIED FRUITS, VEGETABLES.	11	813	4.8	0.5	8750	AGRICULTURAL CHEMICALS.	47	2 649	19.6	2.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8760	SEEDS	51	15 130	64.5	13.5	2413	FOUNTAIN FRUITS, SYRUPS	13	840	1.3	0.4
8761	SORGHUM SEEDS	4	267	3.6	0.2	2414	NUTS, OTHER CONFECTIONS	21	881	1.2	0.4
8762	SEED CORN	26	807	4.4	0.7						
8763	CEREAL GRAIN SEEDS (WHEAT, ETC.)	20	984	5.7	0.9	5120	SCHOOL EQUIPMENT, SUPPLIES	9	283	1.8	0.1
8764	FIELD SEED FOR FORAGE AND PASTURE	24	2 215	12.9	2.0						
8765	FINE SEEDS FOR LAWN AND TURF	25	3 655	13.8	3.3	7110	CIGARETTES, CIGARS, TOBACCO	64	172 644	55.4	85.4
8766	VEGETABLE SEEDS	16	3 602	26.6	3.4	7111	CIGARETTES	62	154 088	43.8	76.2
8767	FLOWER SEEDS AND BULBS	11	3 400	28.2	3.0	7112	CIGARS	55	13 543	4.3	6.7
						7113	OTHER TOBACCO	46	5 013	2.5	2.5
9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	8	754	9.2	0.7						
9112	FLORISTS' SUPPLIES, NURSERY STOCK	7	708	5.4	0.6	7510	PERSONAL SERVICE PAPERS	9	338	2.0	0.2
	COMMODITIES N.E.C.	(X)	46	(X)	(Z)	7520	INDUSTRIAL PAPERS	8	574	4.6	0.3
9760	MISCELLANEOUS LINES	3	102	11.3	0.1	7610	STATIONERY, OFFICE SUPPLIES	4	148	1.5	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	6	75	1.9	0.1	9750	SMOKERS' SUPPLIES AND PIPES	12	479	1.6	0.2
	COMMODITIES N.E.C.	(X)	23 957	(X)	21.4		COMMODITIES N.E.C.	(X)	4 700	(X)	2.3
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)						PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)				
	TOTAL	64	202 120	(X)	100.0		TOTAL	45	14 006	(X)	100.0
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	13	1 478	5.1	0.7	1510	PAINTERS' SUPPLIES AND SUNDRIES	45	13 231	94.5	94.5
1430	BEAUTY AIDS (TOILETRIES, ETC.)	19	1 443	3.9	0.7	9710	WALLPAPER	9	224	7.7	1.6
1610	SOAPS AND DETERGENTS	3	575	10.8	0.3		COMMODITIES N.E.C.	(X)	551	(X)	3.9
							NONDURABLE GOODS, N.E.C. (SIC 5199) ²				
2410	CONFECTIONERY	51	19 458	10.7	9.6		TOTAL	294	279 352	(X)	100.0
2411	CANDY (ALL KINDS)	51	16 053	4.9	7.9						
2412	CHEWING GUM	36	1 684	1.1	0.8						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012) ²					7870	KITCHEN UTENSILS, TOOLS, ETC.	5	3 957	52.1	7.8
	TOTAL	39	91 497	(X)	100.0		COMMODITIES N.E.C.	(X)	7 175	(X)	14.2
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)						LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
	TOTAL	278	152 568	(X)	100.0		TOTAL	72	110 170	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	7	96	7.7	0.1	1310	PAINTERS' SUPPLIES AND SUPPLIES	6	145	2.2	0.1
1112	USED AUTOMOBILES.	7	94	4.1	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	386	9.5	0.4
	COMMODITIES N.E.C.	(X)	2	(X)	(Z)	3610	HARDWARE.	10	813	5.7	0.7
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	4	793	13.6	0.5	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	8	472	6.4	0.4
1210	MACHINE SHOP SALES AND LABOR.	74	4 479	14.6	2.9	6232	NAILS AND STAPLES	8	472	4.4	0.4
1211	PARTS AND EQUIPMENT	52	2 222	5.2	1.5	8110	LUMBER (ROUGH, DRESSED, FINISHED)	48	55 255	62.2	50.2
1212	MACHINE SHOP LABOR.	70	2 257	4.1	1.5	8111	SOFTWOODS (EXCEPT FLOORING)	44	44 439	31.4	40.3
						8112	HARDWOODS (EXCEPT FLOORING)	24	8 903	18.5	8.1
						8113	FLOORING.	6	1 913	9.3	1.7
1220	NEW AND REBUILT PARTS, ETC.	244	134 077	93.9	87.9	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	34	17 453	23.6	15.8
1221	MOTOR AND CHASSIS PARTS	194	78 942	40.0	51.7	8121	HARDWOOD.	15	2 410	5.7	2.2
1222	TOOLS AND EQUIPMENT	140	15 033	10.0	9.9	8122	SOFTWOOD.	29	15 043	13.7	13.7
1223	CHEMICALS (ADDITIVES, ETC.)	115	4 263	3.2	2.8	8130	WOOD SHINGLES	6	515	4.3	0.5
1224	REFINISHING MATERIALS	100	6 105	5.1	4.0	8140	WOOD MILLWORK (DOORS, WINDOWS).	31	20 740	41.2	18.8
1225	SUPPLIES AND ACCESSORIES.	148	29 734	19.1	19.5	8150	METAL MILLWORK (DOORS, ETC.).	14	3 536	19.9	3.2
1230	AUTOMOTIVE GLASS.	14	3 025	57.4	2.0	8410	INSULATION MATERIALS AND BOARD.	14	864	3.7	0.8
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	31	5 132	50.9	3.4	8420	ROOFING, SIDING EQUIPMENT	16	1 994	8.9	1.8
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	6	2 155	75.4	1.4	8510	BUILDING AND CONSTRUCTION PAPER	4	60	1.5	0.1
1310	TIRES AND TUBES	15	357	3.4	0.2	8520	WALLBOARD, HARDBOARD.	13	1 407	5.8	1.3
6500	PETROLEUM PRODUCTS.	17	243	4.1	0.2	8530	ADHESIVES, MASTICS.	5	167	2.3	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	14	1 246	14.2	0.8	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	6	3 944	17.5	3.6
	COMMODITIES N.E.C.	(X)	965	(X)	0.6	8561	STRUCTURAL ASSEMBLIES	6	3 944	11.2	3.6
	TIRES AND TUBES (SIC 5014)					8570	OTHER BUILDING MATERIALS.	4	522	11.9	0.5
	TOTAL	39	37 934	(X)	100.0		COMMODITIES N.E.C.	(X)	1 897	(X)	1.7
1220	NEW AND REBUILT PARTS, ETC.	8	1 484	11.4	3.9		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
1221	MOTOR AND CHASSIS PARTS	4	94	1.4	0.2		TOTAL	75	62 339	(X)	100.0
1225	SUPPLIES AND ACCESSORIES.	6	1 134	5.4	3.0	1510	PAINTERS' SUPPLIES AND SUPPLIES	7	427	3.6	0.7
	COMMODITIES N.E.C.	(X)	256	(X)	0.7	3610	HARDWARE.	3	564	15.6	0.9
1310	TIRES AND TUBES	37	30 805	89.3	81.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	17	1 552	7.3	2.5
1320	RECAPED TIRES.	12	4 942	40.5	13.0	6232	NAILS AND STAPLES	17	1 544	4.0	2.5
3420	MAJOR APPLIANCES, TV SETS, ETC.	3	136	4.6	0.4		COMMODITIES N.E.C.	(X)	8	(X)	(2)
9930	OTHER LABOR, SERVICE RECEIPTS	10	379	4.5	1.0						
	COMMODITIES N.E.C.	(X)	188	(X)	0.5	6240	IRON, STEEL FINISHED PRODUCTS.	6	1 029	12.7	1.7
	FURNITURE (SIC 5021)					6430	ALUMINUM SHAPES, FORMS, ETC.	6	370	8.5	0.6
	TOTAL	39	24 412	(X)	100.0	7650	FLOOR COVERINGS	6	1 626	14.5	2.6
4110	OFFICE MACHINES AND EQUIPMENT	5	398	28.3	1.6	8110	LUMBER (ROUGH, DRESSED, FINISHED)	5	622	7.3	1.0
4111	ADDING, ACCTG., COMPUTING MACH.	5	204	9.5	0.8	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	10	1 043	6.5	1.7
4114	TYPEWRITERS	4	172	7.9	0.7	8130	WOOD SHINGLES	4	346	6.4	0.6
	COMMODITIES N.E.C.	(X)	22	(X)	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS).	9	1 231	8.0	2.0
7610	STATIONERY, OFFICE SUPPLIES	6	693	32.8	2.8	8150	METAL MILLWORK (DOORS, ETC.).	11	957	5.4	1.5
7710	HOUSEHOLD FURNITURE, SLEEPER EQUIP.	12	8 941	81.5	36.6	8160	VENEER, OTHER WOOD PRODUCTS.	4	348	6.6	0.6
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	29	11 957	84.5	49.0	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	18	5 878	57.8	9.4
7850	FLOOR COVERINGS	5	1 955	37.6	8.0	8220	CONCRETE PRODUCTS, BUILDING STONE	3	581	14.6	0.9
7851	CARPETS, RUGS	5	1 427	15.5	5.8	8230	CEMENT, LIME, PLASTIC, STUCCO	15	2 186	19.9	3.5
	COMMODITIES N.E.C.	(X)	528	(X)	2.2	8240	SAND, GRAVEL, CRUSHED STONE	9	1 638	29.2	2.6
9930	OTHER LABOR, SERVICE RECEIPTS	5	115	7.8	0.5	8310	GLASS (FLAT, BRICK, ETC.)	7	1 973	73.7	3.2
	COMMODITIES N.E.C.	(X)	353	(X)	1.4	8410	INSULATION MATERIALS AND BOARD.	22	3 986	12.3	6.4
	HOME FURNISHINGS (SIC 5023)					8420	ROOFING, SIDING EQUIPMENT	27	14 678	44.0	23.5
	TOTAL	50	50 586	(X)	100.0	8421	ASPHALT SHINGLES, ROOFING	22	12 046	24.0	19.3
7810	CHINA, GLASSWARE, CROCKERY.	3	1 041	45.8	2.1	8422	ASBESTOS CEMENT ROOFING, SIDING	8	368	2.4	0.6
7820	HOUSEHOLD LINENS, DOMESTICS	4	1 113	67.5	2.2	8423	GALVANIZED IRON, STEEL SHEETS	7	590	3.0	0.9
7822	TABLE LINENS.	3	100	5.0	0.2	8424	ALUMINUM SHEETS	3	613	8.4	1.0
7823	SHEETS, PILLOW CASES.	3	343	15.7	0.7	8425	RAIN-CARRYING EQUIPMENT	9	862	4.0	1.4
7824	TOWELS, WASH CLOTHS	3	204	9.1	0.4	8426	ALL OTHER TYRES	6	199	2.1	0.3
7825	OTHER LINENS, DOMESTICS	3	425	16.0	0.8	8510	BUILDING AND CONSTRUCTION PAPER	4	85	2.3	0.1
	COMMODITIES N.E.C.	(X)	41	(X)	0.1	8520	WALLBOARD, HARDBOARD.	17	4 765	20.8	7.6
7840	CURTAINS, DRAPES.	5	456	32.7	0.9	8530	ADHESIVES, MASTICS.	12	923	4.8	1.5
7850	FLOOR COVERINGS	34	36 844	97.8	72.8	8550	PLASTIC BUILDING MATERIALS.	16	2 381	9.9	3.8
7851	CARPETS, RUGS	32	24 634	39.5	48.7	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	3	600	30.4	1.0
7852	LINOLEUM, OTHER HARD SURFACE.	18	9 822	23.7	19.4	8570	OTHER BUILDING MATERIALS.	24	9 833	36.1	15.8
7853	OTHER FLOOR COVERINGS	10	2 388	12.1	4.7	9930	OTHER LABOR, SERVICE RECEIPTS	4	253	13.3	0.4
							COMMODITIES N.E.C.	(X)	2 464	(X)	4.0
							SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041) ²				
							TOTAL	45	35 366	(X)	100.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042) ²						COMMODITIES N.E.C.	(X)	(D)	(X)	12.9
	TOTAL	17	13 410	(X)	100.0		COAL AND OTHER MINERALS AND ORES (SIC 5052) ²				
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)						TOTAL	1	(D)	(X)	100.0
	TOTAL	12	7 210	(X)	100.0		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				
8610	PHOTOGRAPHIC GOODS	12	6 376	88.4	88.4		TOTAL	74	98 961	(X)	100.0
	COMMODITIES N.E.C.	(X)	934	(X)	11.6		1220 NEW AND REBUILT PARTS, ETC.	4	185	3.3	0.2
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)						3310 ELECTRICAL WIRING SUPPLIES	72	87 448	88.7	88.4
	TOTAL	76		(X)	100.0		3311 INT. WIRING, CONSTR. MATERIALS	46	37 943	27.4	38.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3		1.6	0.1		3312 OUTSIDE CONSTRUCTION MATERIALS	32	13 622	12.6	13.8
4610	INDUSTRIAL VALVES, FITTINGS	3		1.5	0.1		3313 LIGHTING FIXTURES	56	12 881	9.2	13.0
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	4		4.9	0.4		3314 ELECTRIC LAMPS	46	6 210	4.7	6.3
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	5		10.8	0.5		3315 MOTORS, GENERATORS, ETC.	41	16 792	13.5	17.0
6220	IRON, STEEL PRODUCTS (FLAT)	32		47.4	20.5	3320	TELEPHONE AND SIGNAL EQUIPMENT.	5	2 227	11.2	2.3
6221	PLATES	17		6.6	3.4		3420 MAJOR APPLIANCES, TV SETS, ETC.	5	807	4.2	0.8
6222	STRIP (HOT, COLD-ROLLED)	15		4.8	2.6	3421	ELECTRIC HOME KITCHEN EQUIPMENT	4	360	1.2	0.4
6223	SHEETS (COLD-ROLLED)	18		10.9	6.5	3422	ELECTRIC HOME LAUNDRY EQUIPMENT	3	410	1.6	0.4
6224	SHEETS (HOT-ROLLED)	18		5.5	3.5		COMMODITIES N.E.C.	(X)	37	(X)	(Z)
6225	BLACKPLATE	4		3.3	0.1		3430 ELECTRIC HOUSEWARES AND SUPPLIES.	9	2 378	8.6	2.4
6226	SHEETS (GALVANIZED, OTHER COATED)	15		3.9	2.1	3440	ROOM AIR CONDITIONERS	6	203	0.9	0.2
6228	FABRICATED AND STRUCTURAL PLATE	5		1.1	0.1		3510 ELECTRONIC TUBES, PARTS, ETC.	7	334	1.4	0.3
6229	COMMODITIES N.E.C.	12		5.7	2.1		3511 ELECTRONIC TUBES	4	200	0.5	0.2
	OTHER FLAT IRON, STEEL PRODUCTS	(X)		(X)	0.1		COMMODITIES N.E.C.	(X)	134	(X)	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	19		16.4	1.9		3610 HARDWARE	4	816	14.4	0.8
6231	WIRE—PLAIN, COATED, BARBED, ETC.	4		2.7	0.2		3710 WARM-AIR HEATING, COOLING EQUIPMENT	5	1 277	12.4	1.3
6232	NAILS AND STAPLES	6		4.1	0.2		3720 RESIDENTIAL ELEC. SPACE HEATING	7	152	1.3	0.2
6233	WOVEN, WELDED WIRE FENCING, PARTS	6		24.4	0.7		3730 HYDROGENS EQUIPMENT, SUPPLIES	3	137	2.4	0.1
6234	WIRE ROPE AND SPAND, BALE TIES	6		10.7	0.6		3740 PLUMBING FIXTURES, EQUIP., SUPPLIES	4	743	12.1	0.8
6235	REINFORCEMENT MESH—WELDED, WOVEN	7		1.5	0.2		3810 CENTRAL AIR-CONDITIONING EQUIPMENT	7	600	2.4	0.6
6240	IRON, STEEL FINISHED PRODUCTS	35		40.4	18.0		4310 GARDEN MACHINERY, EQUIPMENT, ETC.	3	107	2.2	0.1
6241	RAILS, TIE PLATES, RAIL JOINTS	3		18.3	0.7		8150 METAL MILLWORK (DOORS, ETC.)	3	95	2.0	0.1
6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	16		8.0	3.8		9760 MISCELLANEOUS LINES	3	395	14.5	0.4
6243	BARS, COLD-FINISHED	12		5.0	2.1		COMMODITIES N.E.C.	(X)	1 057	(X)	1.1
6244	CONCRETE REINFORCEMENT BARS	11		3.2	1.2		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)				
6245	STRUCTURAL SHAPES	21		9.9	5.9		TOTAL	41	163 166	(X)	100.0
6246	PILING, BEARING PILES	3		37.8	2.7		1220 NEW AND REBUILT PARTS, ETC.	3	7 531	10.1	4.1
6248	OTHER FINISHED PRODUCTS	6		5.8	1.5		1221 MOTOR AND CHASSIS PARTS	3	4 368	5.7	2.4
6260	IRON, STEEL PIPE, TUBING	24		39.0	18.0		1222 TOOLS AND EQUIPMENT	3	1 190	1.6	0.6
6261	TUBING (MECHANICAL AND P.PRESSURE).	18		9.7	6.6		1225 SUPPLIES AND ACCESSORIES	3	1 973	2.6	1.1
6262	STANDARD STEEL PIPE	16	(D)	17.3	11.4		1810 MEN'S, BOYS' CLOTHING, FURNISHINGS	3	2 494	4.3	1.4
6270	OTHER CARBON STEEL PRODUCTS	8		19.9	3.9		3110 ELECTRICAL WIRING SUPPLIES	4	506	1.3	0.3
6320	ALLOY STEEL	17		16.9	5.3		3410 NONCONSOLE RADIOS AND PHONOGRAPHS	14	2 513	2.9	1.4
6321	BARS, HOT-ROLLED OR COLD-FINISHED	9		4.2	1.4		3420 MAJOR APPLIANCES, TV SETS, ETC.	35	77 188	42.9	42.1
6322	TOOL STEEL BARS	6		7.1	1.7		3421 ELECTRIC HOME KITCHEN EQUIPMENT	14	7 459	8.8	4.1
6323	PIPE AND TUBING	7		1.2	0.5		3422 ELECTRIC HOME LAUNDRY EQUIPMENT	10	4 772	4.9	2.6
6324	PLATE	4		5.3	1.6		3423 TV SETS	22	45 724	20.7	25.0
	COMMODITIES N.E.C.	(X)		(X)	0.1		3424 CONSOLE RADIOS AND RECORD PLAYERS	22	8 954	4.9	4.9
6330	STAINLESS STEEL	20		9.9	5.6		3425 OTHER MAJOR APPLIANCES	13	10 278	10.3	5.6
6331	PLATES	5		0.8	0.2		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
6332	STRIP	3		0.7	0.1		3430 ELECTRIC HOUSEWARES AND SUPPLIES.	16	23 634	21.2	12.9
6333	SHEETS	11		5.4	2.5		3440 ROOM AIR CONDITIONERS	9	3 062	4.6	1.7
6334	BARS, BAR-SIZE SHAPES	8		1.7	0.7		3510 ELECTRONIC TUBES, PARTS, ETC.	7	1 315	4.3	0.7
6335	OTHER STAINLESS STEEL	13		2.5	2.0		3511 ELECTRONIC TUBES	5	389	0.9	0.2
6420	OTHER COPPER, BRASS MILL PRODUCTS	16		23.5	4.1		3512 TRANSISTORS AND/OR SEMICONDUCTORS	3	205	0.6	0.1
6421	FLAT PRODUCTS (SHEETS, ETC.)	12		5.7	1.5		3513 ELECTRONIC PARTS	4	305	0.9	0.2
6422	TUBULAR PRODUCTS (PIPES, TUBES)	6		6.2	0.7		COMMODITIES N.E.C.	(X)	416	(X)	0.2
6423	ROD, NONELECTRICAL WIRE	7		8.8	1.8		3610 HARDWARE	5	1 012	2.3	0.6
6430	ALUMINUM SHAPES, FORMS, ETC.	22		11.0	6.4		3810 CENTRAL AIR-CONDITIONING EQUIPMENT.	4	1 329	5.5	0.7
6431	PLATE (.250 INCH AND OVER)	7		1.7	1.0		3811 RES. AND SMALL COM. (UNDER 5 HP) COMMODITIES N.E.C.	4	1 327	2.8	0.7
6432	SHEET, COIL (.006 TO .249 INCH)	15		4.8	3.0			(X)	2	(X)	(Z)
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	12		0.9	0.5		3820 PARTS, SUPPLIES, AND ACCESSORIES.	4	326	0.1	0.2
6434	PIPE AND TUBING (INCL. HOLLOW BAR)	12		0.6	0.3		4310 GARDEN MACHINERY, EQUIPMENT, ETC.	5	9 878	10.0	5.4
6435	OTHER EXTRUDED SHAPES	10		2.9	1.5		7710 HOUSEHOLD FURNITURE, SLEEP EQUIP.	3	6 847	11.6	3.7
6440	NONFERROUS METALS, MINERALS, ORES	5		5.5	1.5		7820 HOUSEHOLD LINENS, DOMESTICS	3	2 504	4.3	1.4
6442	NICKEL	3		4.2	1.1		7850 FLOOR COVERINGS	5	6 993	6.1	3.8
6443	TIN, LEAD, ZINC, ETC.	4		1.2	0.4		7870 KITCHEN UTENSILS, TOOLS, ETC.	4	2 019	3.3	1.1
6610	PREPARED IRON AND STEEL SCRAP	5		3.5	0.1						
8570	OTHER BUILDING MATERIALS	3		25.0	0.3						
9760	MISCELLANEOUS LINES	3		17.2	0.2						
9910	RECEIPTS FROM PROCESSING	6		1.4	0.3						
9930	OTHER LABOR, SERVICE RECEIPTS	3		1.7	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

N Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8610	PHOTOGRAPHIC GOODS	5	2 268	3.5	1.2	4422	COMPRESSORS, PUMPS.	3		6.0	0.9
8611	CAMERAS, PARTS, ACCESSORIES	5	1 514	1.3	0.8						
8612	PROJECTION APPARATUS.	3	754	0.6	0.4	4610	INDUSTRIAL VALVES, FITTINGS	6		7.5	1.7
						6250	CAST IRON SOIL PIPE, TUBING	10		4.7	1.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES, TOYS, GAMES, FIREWORKS, ETC.	6	12 928	12.7	7.1	6260	IRON, STEEL PIPE, TUBING	16		6.3	2.9
8630	JEWELRY, SILVERWARE, TROPHIES	4	303	0.5	0.2	6262	STANDARD STEEL PIPE	16	(D)	3.7	2.7
8820	OTHER LABOR, SERVICE RECEIPTS	3	630	31.9	0.3		COMMODITIES N.E.C.	(X)		(X)	0.1
9930	COMMODITIES N.E.C.	(X)	14 039	(X)	7.7						
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065) ²					8570	OTHER BUILDING MATERIALS.	3		25.0	3.5
						9930	OTHER LABOR, SERVICE RECEIPTS	4		3.0	0.1
							COMMODITIES N.E.C.	(X)		(X)	1.9
	TOTAL	57	26 848	(X)	100.0		WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)				
	HARDWARE (SIC 5072)						TOTAL	46	39 702	(X)	100.0
	TOTAL	46	45 491	(X)	100.0	3310	ELECTRICAL WIRING SUPPLIES.	3	100	5.2	0.3
1220	NEW AND REBUILT PARTS, ETC.	4	90	1.7	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	1 819	16.5	4.6
1310	TIRES AND TUBES	3	45	2.1	0.1	3440	ROOM AIR CONDITIONERS	8	1 000	6.6	2.5
1510	PAINTERS' SUPPLIES AND SUPPLIES	11	1 459	5.3	3.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	31	9 344	40.2	23.5
3310	ELECTRICAL WIRING SUPPLIES.	5	1 441	6.7	3.2	3730	HYDRONICS EQUIPMENT, SUPPLIES	3	78	4.2	0.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3	301	1.2	0.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	6	628	17.7	1.6
3420	MAJOR APPLIANCES, TV SETS, ETC.	4	203	2.0	0.4	3810	CENTRAL AIR-CONDITIONING EQUIPMENT, PES. AND SMALL COM. (UNDER 5 HP)	33	17 397	51.5	43.8
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	9	1 920	6.3	4.2	3811	RES. AND SMALL COM. (5 TO 20 HP)	28	5 270	11.3	13.3
						3812	INDUS. AND LARGE COM. (OVER 20 HP)	21	4 008	9.5	10.1
3610	HARDWARE	46	25 096	55.2	55.2	3813	PARTS, SUPPLIES, AND ACCESSORIES.	16	5 197	40.7	13.1
3611	BUILDERS' HARDWARE.	30	7 498	13.1	16.5	3910	COMMERCIAL REFRIGERATION EQUIPMENT, IRON, STEEL PRODUCTS (SEMI-FINISHED)	11	1 464	16.3	3.7
3612	HEAVY HARDWARE.	6	916	5.7	2.0	6210	OTHER LABOR, SERVICE RECEIPTS	4	947	24.7	2.4
3613	KITCHEN AND SHELF HARDWARE.	8	2 617	9.3	5.8	9930	COMMODITIES N.E.C.	3	52	19.9	0.1
3614	HAND TOOLS (INCL. POWER), CUTLERY	20	8 226	13.3	18.1			(X)	1 676	(X)	4.2
3615	ALL OTHER HARDWARE.	20	5 839	17.0	12.8		REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)				
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	7	1 784	8.2	3.9		TOTAL	13		(X)	100.0
3741	PIPE FITTINGS, VALVES	5	141	0.7	0.3	3820	PARTS, SUPPLIES, AND ACCESSORIES.	6		4.9	3.2
3744	OTHER PLUMBING EQUIP., SUPPLIES	4	1 511	5.1	3.3	3910	COMMERCIAL REFRIGERATION EQUIPMENT, BEVERAGE, DRINKING WATER COOLERS.	13		89.1	69.1
	COMMODITIES N.E.C.	(X)	132	(X)	0.3	3911	DISPLAY CASES	3		13.3	9.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	9	2 119	8.2	4.7	3912	ICE-MAKING MACHINES.	4		13.4	5.9
4320	FARM, DAIRY MACHINERY, PARTS.	3	28	13.1	0.1	3914	REACH-IN, WALK-IN REFRIGERATORS	8		15.6	6.8
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	663	3.2	1.5	3915	OTHER REFRIGERATION EQUIPMENT	7		41.6	48.2
6231	WIRE—PLAIN, COATED, BARBED, ETC.	5	183	0.6	0.4	3916	COMMODITIES N.E.C.	(X)		21.2	18.4
6232	NAILS AND STAPLES	5	379	1.1	0.8					(X)	0.6
6233	WOVEN, WELDED WIRE FENCING, PARTS	3	71	0.4	0.2	4180	STORE, RESTAURANT FIXTURES, EQUIP.	3		9.9	0.7
	COMMODITIES N.E.C.	(X)	30	(X)	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	4		25.6	6.0
6260	IRON, STEEL PIPE, TUBING.	3	62	1.1	0.1		COMMODITIES N.E.C.	(X)		(X)	1.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	7	3 216	12.9	7.1		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
8620	SPORTING, ATHLETIC GOODS, BICYCLES, TOYS, GAMES, FIREWORKS, ETC.	9	4 308	14.0	9.5		TOTAL	112	49 732	(X)	100.0
8630	TOYS, GAMES, FIREWORKS, ETC.	3	124	3.1	0.3	4110	OFFICE MACHINES AND EQUIPMENT	71	12 010	63.3	24.1
	COMMODITIES N.E.C.	(X)	2 632	(X)	5.8	4130	COMMERCIAL KITCHEN EQUIPMENT.	9	3 161	41.8	6.4
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					4140	COMMERCIAL FOOD SERVICE EQUIPMENT	7	2 636	45.2	5.3
	TOTAL	51		(X)	100.0	4150	CHINA, GLASSWARE (COMMERCIAL)	5	915	27.8	1.8
3310	ELECTRICAL WIRING SUPPLIES.	3		15.1	0.4	4160	STORE, SERVICE SHOP MACHINES.	22	7 222	75.4	14.5
3312	OUTSIDE CONSTRUCTION MATERIALS.	3		7.5	0.2	4180	STORE, RESTAURANT FIXTURES, EQUIP.	21	12 586	80.2	25.3
	COMMODITIES N.E.C.	(X)		(X)	0.2	4830	PRINTING, DUPLICATING INKS.	4	265	5.2	0.5
3610	HARDWARE	8		5.5	1.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	10	663	23.0	1.3
3611	BUILDERS' HARDWARE.	3		1.7	0.2	7410	PRINTING, WRITING PAPER	7	853	14.5	1.7
3614	HAND TOOLS (INCL. POWER), CUTLERY	4		2.8	0.7	7610	STATIONERY, OFFICE SUPPLIES	28	2 327	24.6	4.7
3615	ALL OTHER HARDWARE	3		1.1	0.1						
	COMMODITIES N.E.C.	(X)		(X)	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	15	1 632	26.8	3.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT	17		8.6	3.9	7870	KITCHEN UTENSILS, TOOLS, ETC.	4	388	12.8	0.8
3711	WARM-AIR FURNACES (ALL FUELS)	15		3.4	2.0	9930	OTHER LABOR, SERVICE RECEIPTS	26	1 514	13.0	3.0
3712	CENTRAL HEATING, COOLING UNITS.	4		2.1	0.2		COMMODITIES N.E.C.	(X)	3 560	(X)	7.2
3713	DUCTS, REGISTERS, ETC.	12		3.0	1.3						
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	3		1.6	0.1		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
3715	OTHER SPACE HEATING EQUIPMENT	4		1.6	0.2		TOTAL	37	67 643	(X)	100.0
3730	HYDRONICS EQUIPMENT, SUPPLIES	16		11.9	2.4	4210	CONSTRUCTION, MINING, LOGGING SUP.	37	53 857	79.6	79.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	46		81.0	77.4	4211	CRAWLER TRACTORS.	19	14 327	15.6	21.2
3741	PIPE FITTINGS, VALVES	40		16.5	22.2	4212	SELF-PROPELLED SCRAPERS	9	2 816	3.7	4.2
3742	PLUMBING FIXTURES	39		13.3	18.2	4213	TRACTOR SHOVEL LOADERS.	9	6 452	8.7	9.5
3743	DRAINAGE SYSTEMS.	35		8.3	10.1	4214	PARTS AND ATTACHMENTS	20	12 027	12.3	17.8
3744	OTHER PLUMBING EQUIP., SUPPLIES	36		20.7	26.8	4215	POWER CRANES, DRAGLINES, AND PARTS	13	4 715	9.1	7.0
	COMMODITIES N.E.C.	(X)		(X)	(Z)	4216	BITUMINOUS MIXERS, PAVERS, ETC.	6	2 973	9.4	4.4
3810	CENTRAL AIR-CONDITIONING EQUIPMENT, RES. AND SMALL COM. (UNDER 5 HP)	11		9.4	2.7	4217	CONCRETE MIXERS, PAVERS, ETC.	6	700	3.8	1.0
3811	RES. AND SMALL COM. (UNDER 5 HP)	9		5.0	2.1	4218	GRADERS, ROLLERS (OFF-HIGHWAY).	13	3 205	3.5	4.7
3812	RES. AND COM. (5 TO 20 HP)	3		2.3	0.3		COMMODITIES N.E.C.	17	6 642	10.7	9.8
	COMMODITIES N.E.C.	(X)		(X)	0.4						
4420	GENERAL PURPOSE INDUSTRIAL MACH.	3		6.0	0.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
4420	GENERAL PURPOSE INDUSTRIAL MACH...	8	1 864	5.4	2.8	4510	BEARINGS, POWER, TRANSMISSION . . .	20	8 155	28.9	4.8
4421	ENGINES (INCL. INTERNAL COMBUST.)	3	865	1.9	1.3	4511	BALL, ROLLER BEARINGS	13	3 603	14.0	2.1
4422	COMPRESSORS, PUMPS,	6	545	2.6	0.8	4512	OTHER POWER TRANSMISSION EQUIP. .	17	4 552	9.6	2.7
4423	CRUSHING MACHINERY AND EQUIPMENT. COMMODITIES N.E.C.	3 (X)	431 22	3.1 (X)	0.6 (Z)	4610	INDUSTRIAL VALVES, FITTINGS	26	15 959	34.1	9.5
4440	MATERIALS HANDLING EQUIPMENT. . . .	3	108	11.4	0.2	4710	WELDING EQUIPMENT, SUPPLIES	28	12 385	40.3	7.3
4480	USED OR REBUILT MACHINERY, EQUIP. . .	13	7 201	16.9	10.6	4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	27	6 695	12.7	4.0
4481	USED CONSTRUCTION EQUIPMENT	13	7 192	8.6	10.6	4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	14	5 112	17.5	3.0
	COMMODITIES N.E.C.	(X)	9	(X)	(Z)	4713	RESISTANCE WELDING SUPPLIES	7	577	3.6	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	19	4 471	8.1	6.6		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
	COMMODITIES N.E.C.	(X)	142	(X)	0.2	4820	BOTTLING SUPPLIES	3	42 216	92.0	25.0
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)					4840	ABRASIVES, ABRASIVE MATERIALS . . .	16	4 201	11.5	2.5
	TOTAL	83	37 370	(X)	100.0	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	3	151	3.2	0.1
1220	NEW AND REBUILT PARTS, ETC.	6	221	10.0	0.6	4860	MECHANICAL RUBBER GOODS	21	11 776	51.9	7.0
1310	TIRES AND TUBES	3	136	13.3	0.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	4	1 373	23.2	0.8
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	3	22	2.1	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	53	38 981	60.2	23.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3	158	10.1	0.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	4	1 541	10.3	0.9
3610	HARDWARE	6	214	6.4	0.6	6260	IRON, STEEL PIPE, TUBING.	5	1 755	23.1	1.0
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	34	6 245	36.9	16.7	9930	OTHER LABOR, SERVICE RECEIPTS	4	415	1.0	0.2
4320	FARM, DAIRY MACHINERY, PARTS.	74	28 569	89.9	76.4		COMMODITIES N.E.C.	(X)	18 844	(X)	11.2
6630	TOYS, GAMES, FIREWORKS, ETC.	3	37	1.8	0.1		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
9930	OTHER LABOR, SERVICE RECEIPTS	18	653	7.5	1.7		TOTAL	84	71 733	(X)	100.0
	COMMODITIES N.E.C.	(X)	1 115	(X)	3.0	5110	DENTAL EQUIPMENT, SUPPLIES.	13	9 987	88.9	13.9
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					5111	TEETH	10	755	4.8	1.1
	TOTAL	130	111 487	(X)	100.0	5112	DENTAL GOLD	9	878	5.7	1.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	3	265	12.3	0.2	5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . .	13	3 582	16.3	5.0
1220	NEW AND REBUILT PARTS, ETC.	4	1 641	26.4	1.5	5114	SUNDRY MERCHANDISE.	11	4 772	26.2	6.7
4210	CONSTRUCTION, MINING, LOGGING SUP.	5	573	23.2	0.8	5120	SCHOOL EQUIPMENT, SUPPLIES.	16	4 950	84.6	6.9
4215	POWER CRANES, DRAGLINES, AND PARTS .	3	374	13.0	0.3	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	32	24 598	73.1	34.3
4219	OTHER CONSTR., MIN., LOG., EQUIP.	(X)	499	(X)	0.4	5150	OPHTHALMIC PRODUCTS	15	5 981	97.4	8.3
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	6	2 670	81.1	2.4	5151	PRESCRIPTION SALES.	10	3 045	45.8	4.2
4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	44	24 624	76.5	22.1	5152	OPHTHALMIC MERCHANDISE SALES. . . .	9	2 305	32.5	3.2
4430	METALWORKING MACHINERY.	27	14 830	77.9	13.3	5153	OPTICAL, OPHTHALMIC INSTRUMENTS . .	9	631	10.6	0.9
4431	NEW MACHINE TOOLS	21	11 398	43.4	10.2	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	6	14 186	52.7	19.8
4432	MISCELLANEOUS METALWORKING EQUIP.	14	3 432	22.8	3.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP..	11	6 961	39.6	9.7
4440	MATERIALS HANDLING EQUIPMENT. . . .	42	41 080	85.9	36.8	7610	STATIONERY, OFFICE SUPPLIES	4	57	7.4	0.1
4441	FORK LIFT TRUCKS.	19	22 195	41.3	19.9	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	3	332	15.7	0.5
4442	INDUSTRIAL TRUCKS	8	949	13.3	0.9	9930	OTHER LABOR, SERVICE RECEIPTS	5	430	5.4	0.6
4443	CRANES, DERRICKS, HOISTS, ETC.. . .	12	7 086	26.8	6.9		COMMODITIES N.E.C.	(X)	4 251	(X)	5.9
4444	ELEVATORS	4	800	5.4	0.7		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)				
4445	OTHER MATERIALS-HANDLING EQUIP.. . .	29	9 450	20.6	8.5	1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	4	151	10.9	0.4
4450	OIL WELL, OIL REFINING MACH. EQUIP.	7	5 441	88.0	4.9	1610	SOAPS AND DETERGENTS.	4	772	25.7	2.3
4460	PRINTING TRADES MACHINERY, EQUIP. . .	3	1 981	90.1	1.8	5210	BEAUTY, BARBER SHOP EQUIPMENT	25	6 519	97.4	19.1
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	6	3 849	78.4	3.5	5220	CUSTOMER, JANITORIAL SUPPLIES. . . .	35	9 822	82.5	28.8
4480	USED OR REBUILT MACHINERY, EQUIP.. .	12	2 011	38.7	1.8	5221	MACHINES AND EQUIPMENT.	24	2 755	15.5	8.1
4710	WELDING EQUIPMENT, SUPPLIES	3	104	7.8	0.1	5222	CLEANING CHEMICALS, SUPPLIES.	32	7 067	34.5	20.7
4840	ABRASIVES, ABRASIVE MATERIALS	4	347	7.0	0.3	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	16	6 454	75.2	18.9
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	5	1 091	29.3	1.0	5231	COIN-OPERATED MACHINES, EQUIPMENT	8	2 616	36.9	7.7
6260	IRON, STEEL PIPE, TUBING.	3	506	20.5	0.5	5232	ALL OTHER COML. LAUNDRY EQUIPMENT	6	668	11.2	2.0
9930	OTHER LABOR, SERVICE RECEIPTS	19	3 873	15.9	3.5	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	8	3 170	30.9	9.3
	COMMODITIES N.E.C.	(X)	6 311	(X)	5.7	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	4	1 503	89.6	4.4
	INDUSTRIAL SUPPLIES (SIC 5085)					5330	OTHER SERVICE BUSINESS EQUIPMENT. .	7	774	75.1	2.3
	TOTAL	120	168 660	(X)	100.0	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	7	2 773	97.5	8.1
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	5	244	3.6	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS. .	7	3 593	81.3	10.5
1620	INDUSTRIAL CHEMICALS.	4	1 933	31.8	1.1	7510	PERSONAL SERVICE PAPERS	4	314	12.9	0.9
3610	HARDWARE.	4	4 276	22.7	2.5	9620	WIGS, SWITCHES, TOUTEES, ETC. . . .	6	94	6.0	0.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4	340	10.4	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	3	215	12.6	0.6
3741	PIPE FITTINGS, VALVES	3	234	5.7	0.1		COMMODITIES N.E.C.	(X)	1 135	(X)	3.3
	COMMODITIES N.E.C.	(X)	106	(X)	0.1		TRANSPORTATION EQUIP., SUPPLIES, EXCEPT MOTOR VEHICLES (SIC 5088)				
4420	GENERAL PURPOSE INDUSTRIAL MACH.. .	4	167	2.8	0.1		TOTAL	13	22 994	(X)	100.0
4430	METALWORKING MACHINERY.	6	2 464	25.7	1.5	5420	SHIP, BOAT, MARINE PROPULSION MACH.	5	825	60.6	3.6
4431	NEW MACHINE TOOLS	5	2 131	13.1	1.3	5430	AIRCRAFT, AVIATION PARTS.	11	20 507	99.2	89.2
4432	MISCELLANEOUS METALWORKING EQUIP.	4	333	3.3	0.2	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	8	12 620	38.4	54.9
4440	MATERIALS HANDLING EQUIPMENT. . . .	6	1 484	7.2	0.9	5432	AVIATION PARTS, SUPPLIED, EQUIP..	9	7 887	25.1	34.3
4443	CRANES, DERRICKS, HOISTS, ETC.. . .	3	288	1.0	0.2		COMMODITIES N.E.C.	(X)	1 662	(X)	7.2
	COMMODITIES N.E.C.	(X)	1 196	(X)	0.7						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	SCRAP, WASTE MATERIALS (SIC 5093)					7410	PRINTING, WRITING PAPER	4	6 631	32.6	11.0
	TOTAL	101		(X)	100.0	7510	PERSONAL SERVICE PAPERS	26	12 463	24.6	20.7
1240	USEO AUTO PARTS, EQUIPMENT, ACCESS.	5	10.0	0.1		7520	INDUSTRIAL PAPERS	36	25 497	42.9	42.3
4480	USEO OR REBUILT MACHINERY, EQUIP. .	3	5.4	0.1		7530	SHIPPING ROOM SUPPLIES	18	6 136	14.1	10.2
						7540	PAPERBOARD, BOXBOARD	15	3 639	11.4	6.0
6220	IRON, STEEL PRODUCTS (FLAT)	10	12.0	0.2		7610	STATIONERY, OFFICE SUPPLIES	4	2 726	13.7	4.5
	COMMODITIES N.E.C.	10	12.0	0.2		7611	STATIONERY	3	1 123	3.4	1.9
6610	PREPARED IRON AND STEEL SCRAP . . .	48	76.3	44.3		7612	CARBON PAPER, STENCIL PAPER, ETC.	3	117	0.4	0.2
6620	UNPREPARED IRON AND STEEL SCRAP . .	42	25.9	4.0		7613	LOOSELEAF BINDERS, BLANK BOOKS . .	3	510	1.5	0.8
6630	ALLOY STEEL SCRAP	23	8.4	1.4		7615	OTHER OFFICE SUPPLIES	3	935	2.8	1.6
6640	NICKEL ALLOY	4	3.1	0.1	(D)		COMMODITIES N.E.C.	(X)	41	(X)	0.1
6710	WASTE RAGS, TEXTILE WASTE	9	11.3	2.2		8530	ADHESIVES, MASTICS	4	112	1.7	0.2
6720	WIPING CLOTHS	5	68.4	2.8			COMMODITIES N.E.C.	(X)	2 438	(X)	4.0
6730	WASTE PAPER	16	46.8	7.0			DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)				
6740	ZINC SCRAP	14	2.6	0.1			TOTAL	51	64 808	(X)	100.0
6750	ALUMINUM SCRAP	46	17.1	5.3		1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	32	45 321	64.0	53.4
6760	SCRAP COPPER, COPPER BASE ALLOY . .	51	49.8	14.4		1420	HEALTH PRODUCTS (NONPRESCRIPTION)	26	12 288	18.1	14.5
						1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	30	12 692	19.7	15.2
6770	SCRAP LEAD	40	6.1	1.4		1450	DRUGGISTS' SUNDRIES	16	4 080	6.7	5.5
6780	OTHER NONFERROUS METALLIC SCRAP . .	30	10.0	2.7		1510	SOAPS AND DETERGENTS	3	304	3.3	0.4
6790	OTHER WASTE MATERIALS, SCRAP	3	18.1	0.1		1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	4	60	4.3	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	10	6.0	0.8		3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	3	543	6.0	0.6
	COMMODITIES N.E.C.	(X)		(X)	8.8	5120	SCHOOL EQUIPMENT, SUPPLIES	7	339	6.6	0.4
	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)					5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	3	146	1.1	0.2
	TOTAL	24		(X)	100.0	7510	PERSONAL SERVICE PAPERS	4	239	2.5	0.3
8810	PRECIOUS STONES (CUT) AND METALS. .	8	93.2	23.2		7610	STATIONERY, OFFICE SUPPLIES	11	1 680	5.7	2.0
8820	JEWELRY, SILVERWARE, TROPHIES	18	96.7	74.9		7611	STATIONERY	3	54	0.5	0.1
8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	7	17.8	12.9		7613	LOOSELEAF BINDERS, BLANK BOOKS . .	5	388	1.7	0.5
8822	COSTUME JEWELRY	11	37.7	29.8	(D)	7614	PENS, MECHANICAL PENCILS	9	513	1.2	0.7
8823	JEWELERS' TOOLS, FINDINGS, ETC. . . .	5	6.7	1.6		7616	GREETING CARDS, CHRISTMAS CARDS . .	4	594	4.4	0.7
8824	SILVERWARE, PLATED WARE, ETC.	4	44.0	30.5			COMMODITIES N.E.C.	(X)	31	(X)	(Z)
	COMMODITIES N.E.C.	(X)		(X)	(Z)	7670	KITCHEN UTENSILS, TOOLS, ETC. . . .	7	1 381	9.1	1.6
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	3	5.5	1.3		8610	PHOTOGRAPHIC GOODS	9	1 412	5.3	1.7
	COMMODITIES N.E.C.	(X)		(X)	0.6	8630	TOYS, GAMES, FIREWORKS, ETC. . . .	6	800	6.0	0.9
	DURABLE GOODS, N.E.C. (SIC 5099)					8750	AGRICULTURAL CHEMICALS	4	548	13.2	0.6
	TOTAL	47	59 565	(X)	100.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	3	119	1.2	0.1
							COMMODITIES N.E.C.	(X)	2 056	(X)	2.4
8110	LUMBER (ROUGH, DRESSED, FINISHED) .	3	507	4.0	0.9		PIECE GOODS (SIC 5133)				
9210	LOGS, PILES, PULPMOOD, POLES, ETC..	13	14 422	93.6	24.2	1710	YARD OR PIECE GOODS	25	25 631	86.5	88.5
9310	PHONO, RECORDS, PRERECORDED TAPES .	23	36 725	99.9	61.7	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	4	359	13.9	1.2
9410	MUSICAL INSTRUMENTS	9	6 771	100.0	11.4		COMMODITIES N.E.C.	(X)	2 964	(X)	10.2
	COMMODITIES N.E.C.	(X)	1 140	(X)	1.9		NOTIONS AND OTHER DRY GOODS (SIC 5134)				
	PRINTING AND WRITING PAPER (SIC 5111)						TOTAL	12	5 040	(X)	100.0
	TOTAL	13	39 424	(X)	100.0	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	11	3 785	97.0	75.1
7410	PRINTING, WRITING PAPER	13	36 361	92.2	92.2		COMMODITIES N.E.C.	(X)	1 255	(X)	24.9
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	4	460	2.3	1.2		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)				
7510	PERSONAL SERVICE PAPERS	4	698	9.1	1.8		TOTAL	31	61 042	(X)	100.0
7520	INDUSTRIAL PAPERS	4	1 594	7.7	4.0	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	31	59 063	96.8	96.8
7610	STATIONERY, OFFICE SUPPLIES	3	197	2.1	0.5	1920	WOMEN'S, CHILDREN'S CLOTHING. . . .	5	728	13.6	1.2
	COMMODITIES N.E.C.	(X)	114	(X)	0.3	1925	OTHER APPAREL, ACCESSORIES. . . .	3	241	5.0	0.4
	STATIONERY SUPPLIES (SIC 5112)						COMMODITIES N.E.C.	(X)	487	(X)	0.6
	TOTAL	55	31 276	(X)	100.0	1910	SHOES, OTHER FOOTWEAR	3	467	12.6	0.8
4110	OFFICE MACHINES AND EQUIPMENT	19	1 001	10.6	3.2		COMMODITIES N.E.C.	(X)	784	(X)	1.3
4830	PRINTING, DUPLICATING INKS	3	52	1.0	0.2		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)				
5120	SCHOOL EQUIPMENT, SUPPLIES	9	1 083	16.1	3.5		TOTAL	33	34 730	(X)	100.0
7410	PRINTING, WRITING PAPER	10	433	6.6	1.4	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	11	2 106	31.1	6.1
7510	PERSONAL SERVICE PAPERS	3	103	2.0	0.3	1811	WORK CLOTHING, WORK GLOVES. . . .	5	189	3.1	0.5
7530	SHIPPING ROOM SUPPLIES	3	152	2.8	0.5	1812	SUITS, COATS, TROUSERS, OVERCOATS .	3	35	2.3	0.1
7610	STATIONERY, OFFICE SUPPLIES	55	25 891	82.8	82.8	1813	SHIRTS (DRESS AND SPORT).	7	208	2.8	0.6
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	12	1 624	17.6	5.2	1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	4	147	2.5	0.4
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	3	496	9.7	1.6	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	8	1 116	11.4	3.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	5	44	8.1	0.1	1816	OTHER CLOTHING, FURNISHINGS	9	412	4.6	1.2
							COMMODITIES N.E.C.	(X)	1	(X)	(Z)
9930	OTHER LABOR, SERVICE RECEIPTS	5	102	6.0	0.3	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	32	31 189	90.1	89.8
	COMMODITIES N.E.C.	(X)	295	(X)	0.9						
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)										
	TOTAL	41	60 238	(X)	100.0						
1610	SOAPS AND DETERGENTS.	3	33	2.9	0.1						
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	8	243	0.9	0.4						
5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	4	320	4.2	0.5						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹	
1910	SHOES, OTHER FOOTWEAR	3	285	13.5	0.8	2116	FROZEN PREPARED FOODS, ETC.	6	(D)	25.9	23.5	
1911	MEN'S, BOYS' SHOES.	3	98	2.4	0.3	2117	OTHER PACKAGED FROZEN FOODS	7		13.5	7.8	
1912	WOMEN'S, MISSES' SHOES.	3	119	3.0	0.3		COMMODITIES N.E.C.	(X)		(X)	(Z)	
	COMMODITIES N.E.C.	(X)	71	(X)	0.2	2710	FRESH FRUITS, VEGETABLES.	3		31.9	15.1	
7820	HOUSEHOLD LINENS, DOMESTICS	5	276	8.2	0.8	2711	FRESH FRUITS, BERRIES, MELONS	3		8.0	7.6	
7850	FLOOR COVERINGS	3	34	1.1	0.1	2712	FRESH VEGETABLES.	3		8.0	7.6	
7851	CARPETS, RUGS	3	34	0.7	0.1		COMMODITIES N.E.C.	(X)		(X)	12.3	
	COMMODITIES N.E.C.	(X)	635	(X)	2.4		DAIRY PRODUCTS (SIC 5143)					
	FOOTWEAR (SIC 5139)						TOTAL	31		26 262	(X)	100.0
	TOTAL	37	73 182	(X)	100.0	2210	BUTTER AND CHEESE	15		6 575	53.3	25.0
1910	SHOES, OTHER FOOTWEAR	37	72 934	99.7	99.7	2220	ICE CREAM, ICES	10		1 256	37.7	4.8
1911	MEN'S, BOYS' SHOES.	25	26 492	24.2	36.2	2230	MILK, CREAM (FLUID)	17		7 715	83.9	29.4
1912	WOMEN'S, MISSES' SHOES.	31	40 680	30.3	54.8	2240	OTHER DAIRY PRODUCTS.	14		10 149	51.0	38.6
1913	CHILDREN'S, INFANTS' SHOES.	22	5 283	7.8	7.2	2660	CANNEO, BOTTLED FOODS	3		85	6.3	0.3
1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	7	1 079	2.4	1.5		COMMODITIES N.E.C.	(X)		482	(X)	1.8
	COMMODITIES N.E.C.	(X)	248	(X)	0.3		POULTRY AND POULTRY PRODUCTS (SIC 5144)					
	GROCERIES, GENERAL LINE (SIC 5141)						TOTAL	28			(X)	100.0
	TOTAL	23	464 737	(X)	100.0	2310	EGGS.	22			34.0	24.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	5	1 961	1.9	0.4	2320	POULTRY	19	(D)	86.4	71.5	
1430	BEAUTY AIDS (TOILETRIES, ETC.)	8	5 526	2.1	1.1	2321	LIVE POULTRY.	7		25.2	5.6	
1610	SOAPS AND DETERGENTS.	15	28 442	6.9	6.1	2322	DRESSED POULTRY (KILLED).	4		71.0	32.5	
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	14	33 429	8.9	7.2	2323	DRESSED POULTRY (RESALES)	9		36.1	33.4	
2111	FROZEN FRUITS, JUICES	11	8 815	1.5	1.9	8720	FEEDS (MIXED AND OTHER)	3		21.0	1.4	
2112	FROZEN VEGETABLES, JUICES	7	4 575	1.3	1.0		COMMODITIES N.E.C.	(X)		(X)	3.0	
2113	FROZEN POULTRY (PACKAGED ONLY)	5	799	0.5	0.2		CONFECTIONERY (SIC 5145)					
2114	FROZEN FISH, SEAFOOD (PKGO, ONLY)	9	5 205	1.1	1.1		TOTAL	15			(X)	100.0
2115	FROZEN MEATS (PACKAGED ONLY)	6	5 105	1.1	1.1	2410	CONFECTIONERY	15		74.0	74.0	
2116	FROZEN PREPARED FOODS, ETC.	9	7 589	1.5	1.7	2411	CANDY (ALL KINDS)	10		32.4	38.3	
2117	OTHER PACKAGED FROZEN FOODS	6	941	0.7	0.2	2412	CHEWING GUM	6		2.9	2.3	
2210	BUTTER AND CHEESE	9	10 288	3.1	2.2	2413	FOUNTAIN FRUITS, SYRUPS	4		8.3	5.8	
2240	OTHER DAIRY PRODUCTS.	6	4 833	1.6	1.0	2414	NUTS, OTHER CONFECTIONS	9		22.6	27.6	
2310	EGGS.	3	2 278	1.2	0.5		COMMODITIES N.E.C.	(X)		(X)	(Z)	
2410	CONFECTIONERY	13	16 892	5.0	3.6	7110	CIGARETTES, CIGARS, TOBACCO	3		27.2	14.4	
2610	MEATS, PROVISIONS	9	58 714	16.6	12.6	7111	CIGARETTES.	3		16.1	13.5	
2611	FRESH, FROZEN MEATS	7	51 577	9.0	11.1		COMMODITIES N.E.C.	(X)		(X)	0.9	
2612	SAUSAGE, MEAT LOAVES.	3	2 324	1.3	0.5	7510	PERSONAL SERVICE PAPERS	4		8.3	5.2	
2613	CURED, BOILED, SMOKED MEATS	4	3 401	1.7	0.7		COMMODITIES N.E.C.	(X)		(X)	6.5	
	COMMODITIES N.E.C.	(X)	1 412	(X)	0.3		FISH AND SEAFOODS (SIC 5146) ²					
2710	FRESH FRUITS, VEGETABLES.	8	21 092	7.2	4.5		TOTAL	4		1 112	(X)	100.0
2711	FRESH FRUITS, BERRIES, MELONS	8	9 779	2.0	2.1		MEAT AND MEAT PRODUCTS (SIC 5147)					
2712	FRESH VEGETABLES.	8	11 313	2.7	2.4		TOTAL	55		115 740	(X)	100.0
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	13	17 829	4.3	3.8	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	8		2 160	13.8	1.9
2830	TEA, SPICES	13	5 977	1.5	1.3	2113	FROZEN POULTRY (PACKAGED ONLY)	4		204	1.4	0.2
2840	BAKERY PRODUCTS	4	1 800	2.4	0.4	2114	FROZEN FISH, SEAFOOD (PKGO, ONLY)	3		97	0.9	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS	3	3 773	5.0	0.8	2115	FROZEN MEATS (PACKAGED ONLY)	5		1 838	12.9	1.6
2860	CANNED, BOTTLED FOODS	19	87 725	19.7	18.9		COMMODITIES N.E.C.	(X)		21	(X)	(Z)
2870	SUGAR--REFINED.	16	16 490	4.9	3.5	2210	BUTTER AND CHEESE	9		175	1.7	0.2
2890	BREAKFAST FOODS	14	18 919	4.6	4.1	2320	POULTRY	12		498	3.7	0.4
2910	FLOUR, RELATED PRODUCTS	15	14 603	3.5	3.1	2323	DRESSED POULTRY (RESALES)	9		388	1.8	0.3
2920	MARGARINE, SHORTENINGS, ETC.	14	11 702	3.3	2.5		COMMODITIES N.E.C.	(X)		110	(X)	0.1
2921	MARGARINE, BUTTER SUBSTITUTES	10	2 911	0.7	0.6	2610	MEATS, PROVISIONS	55		110 345	95.3	95.3
2922	SHORTENINGS, COOKING OILS	12	8 791	1.5	1.9	2611	FRESH, FROZEN MEATS	48		98 614	47.3	65.2
2930	PET FOODS--ALL KINDS.	11	10 615	3.8	2.3	2612	SAUSAGE, MEAT LOAVES.	27		2 397	2.5	2.1
2940	ORIEO FRUITS, VEGETABLES.	9	1 905	1.3	0.4	2613	CURED, BOILED, SMOKED MEATS	29		7 208	8.2	6.2
2950	SOFT DRINKS, BOTTLED WATERS	6	7 401	2.3	1.6	2614	OTHER MEAT PRODUCTS	11		2 125	3.1	1.8
2960	FOODS, N.E.C.	10	24 475	10.6	5.3		COMMODITIES N.E.C.	(X)		1	(X)	(Z)
5120	SCHOOL EQUIPMENT, SUPPLIES.	4	1 036	0.9	0.2	2860	CANNED, BOTTLED FOODS	5		94	1.1	0.1
7110	CIGARETTES, CIGARS, TOBACCO	10	11 616	5.1	2.5	2920	MARGARINE, SHORTENINGS, ETC.	5		167	3.1	0.1
7510	PERSONAL SERVICE PAPERS	13	19 940	5.0	4.3	2922	SHORTENINGS, COOKING OILS	3		139	1.5	0.1
7520	INDUSTRIAL PAPERS	11	6 199	2.8	1.8		COMMODITIES N.E.C.	(X)		28	(X)	(Z)
7870	KITCHEN UTENSILS, TOOLS, ETC.	4	1 728	1.6	0.4		COMMODITIES N.E.C.	(X)		2 301	(X)	2.0
9760	MISCELLANEOUS LINES	3	1 160	1.3	0.2							
	COMMODITIES N.E.C.	(X)	14 889	(X)	3.2							
	FROZEN FOODS (SIC 5142)											
	TOTAL	14		(X)	100.0							
2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	14		72.6	72.6							
2111	FROZEN FRUITS, JUICES	9		6.9	7.3							
2112	FROZEN VEGETABLES, JUICES	7		7.2	7.1							
2113	FROZEN POULTRY (PACKAGED ONLY)	5		2.8	1.7							
2114	FROZEN FISH, SEAFOOD (PKGO, ONLY)	7		12.7	15.2							
2115	FROZEN MEATS (PACKAGED ONLY)	6		6.9	10.0							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	FRESH FRUITS AND VEGETABLES (SIC 5148)						LIVESTOCK (SIC 5154) ²				
	TOTAL	57	52 146	(X)	100.0		TOTAL	9	(D)	(X)	100.0
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	7	1 019	25.9	2.0		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159) ²				
2710	FRESH FRUITS, VEGETABLES	57	50 065	96.0	96.0		TOTAL	6	5 563	(X)	100.0
2711	FRESH FRUITS, BERRIES, MELONS	43	21 241	26.6	40.7						
2712	FRESH VEGETABLES	46	28 824	34.4	55.3						
2860	CANNED, BOTTLED FOODS	3	253	13.3	0.5		CHEMICALS AND ALLIED PRODUCTS (SIC 5161) ²				
2920	MARGARINE, SHORTENINGS, ETC.	3	121	5.5	0.2		TOTAL	57	87 319	(X)	100.0
2921	MARGARINE, BUTTER SUBSTITUTES	3	59	2.0	0.1						
2922	SHORTENINGS, COOKING OILS	3	62	1.6	0.1		PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171) ³				
	COMMODITIES N.E.C.	(X)	688	(X)	1.3		TOTAL	79	(D)	(X)	100.0
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)										
	TOTAL	76	78 176	(X)	100.0		PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172) ²				
1610	SOAPS AND DETERGENTS	9	572	2.9	0.7		TOTAL	49	(D)	(X)	100.0
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	5	1 137	6.5	1.5						
2210	BUTTER AND CHEESE	4	362	2.7	0.5		BEER AND ALE (SIC 5181)				
2410	CONFECTIONERY	15	1 198	3.3	1.5		TOTAL	34	53 786	(X)	100.0
2610	MEATS, PROVISIONS	3	2 482	22.3	3.2		7210 BEER, ALE, PORTER, STOUT, ETC.	34	53 473	99.4	99.4
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	10	1 002	6.9	1.3		7211 BEER, ALE, ETC.	34	50 254	48.1	93.4
2830	TEA, SPICES	12	1 437	6.3	1.8		7212 STATE, COUNTY, LOCAL TAXES.	9	3 219	11.7	6.0
2840	BAKERY PRODUCTS	17	4 924	27.9	6.3		COMMODITIES N.E.C.	(X)	313	(X)	0.6
2860	CANNED, BOTTLED FOODS	27	25 635	60.8	32.8						
2861	CANNED, BOTTLED JUICES, DRINKS.	20	4 923	7.7	6.3		WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)				
2863	CANNED, BOTTLED FRUITS, VEGS.	17	11 799	19.8	15.1		TOTAL	19	110 674	(X)	100.0
2864	CANNED FISH, SEAFOOD.	12	1 892	3.7	2.4		7310 WINE	16	18 265	17.7	16.5
2865	CANNED MEATS	12	2 177	4.0	2.8		7320 SPIRITS	18	91 455	83.4	82.6
2866	CANNED MILK	3	74	5.8	0.1		COMMODITIES N.E.C.	(X)	954	(X)	C.9
2867	OTHER CANNED, BOTTLED FOODS	11	4 756	8.9	6.1						
	COMMODITIES N.E.C.	(X)	14	(X)	(Z)		FARM SUPPLIES (SIC 5191) ²				
2870	SUGAR--REFINED.	13	2 508	8.1	3.2		TOTAL	108	48 691	(X)	100.0
2890	BREAKFAST FOODS	9	479	1.6	0.6						
2910	FLOUR, RELATED PRODUCTS	11	4 694	16.0	6.0		TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
2920	MARGARINE, SHORTENINGS, ETC.	11	1 724	5.0	2.2		TOTAL	22		(X)	100.0
2921	MARGARINE, BUTTER SUBSTITUTES	6	369	1.0	0.5		1420 HEALTH PRODUCTS (NONPRESCRIPTION)	4		2.1	0.3
2922	SHORTENINGS, COOKING OILS	10	1 355	3.0	1.7		1430 BEAUTY AIDS (TOILETRIES, ETC.)	3		1.0	0.1
2930	PET FOODS--ALL KINDS.	9	2 909	18.9	3.7		2410 CONFECTIONERY	16		15.1	7.4
2940	ORIOLE FRUITS, VEGETABLES	6	392	10.0	0.5		2411 CANOY (ALL KINDS)	16		6.8	6.2
2950	SOFT DRINKS, BOTTLED WATERS	15	5 838	31.4	7.5		2412 CHEWING GUM	13		1.2	0.8
2960	FOODS, N.E.C.	19	11 841	30.4	15.1		2413 FOUNTAIN FRUITS, SYRUPS	4		0.3	0.1
7110	CIGARETTES, CIGARS, TOBACCO	4	708	6.4	0.9		2414 NUTS, OTHER CONFECTIONS	9		0.7	0.3
7510	PERSONAL SERVICE PAPERS	11	1 594	6.3	2.0		7110 CIGARETTES, CIGARS, TOBACCO	22		89.6	89.6
7520	INDUSTRIAL PAPERS	3	299	3.1	0.4		7111 CIGARETTES.	21		45.0	82.6
	COMMODITIES N.E.C.	(X)	6 441	(X)	8.2		7112 CIGARS.	17		3.8	4.9
	COTTON (SIC 5152) ²						7113 OTHER TOBACCO	15		1.4	2.2
	TOTAL	-	-	-	-		7510 PERSONAL SERVICE PAPERS	4		2.1	0.2
	GRAIN (SIC 5153)						7520 INDUSTRIAL PAPERS	4		1.6	0.2
	TOTAL	54		(X)	100.0		9750 SMOKERS' SUPPLIES AND PIPES	5		3.5	0.5
3120	GRAINS, BEANS, ETC.	54		96.4	96.4		COMMODITIES N.E.C.	(X)		(X)	1.7
4320	FARM, DAIRY MACHINERY, PARTS.	4		15.4	0.2		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198) ²				
8720	FEEDS (MIXED AND OTHER)	30		9.7	1.1		TOTAL	18	7 209	(X)	100.0
8721	POULTRY, LIVESTOCK FEED	15		4.9	0.5						
8722	FEEDS BOUGHT AND SOLD	23		3.6	0.6		NONDURABLE GOODS, N.E.C. (SIC 5199) ²				
8730	FEED INGREDIENTS.	18		6.4	0.5		TOTAL	150	(D)	(X)	100.0
8740	FERTILIZER, FERTILIZER MATERIALS.	27		5.0	0.5						
8750	AGRICULTURAL CHEMICALS.	27		2.3	0.2						
8751	WEED KILLERS, SOIL STERILIZERS.	23		1.7	0.2						
	COMMODITIES N.E.C.	(X)		(X)	(Z)						
8760	SEEDS	26		2.0	0.2						
8762	SEED CORN	12		1.0	0.1						
8764	FIELD SEED FOR FORAGE AND PASTURE	15		1.2	0.1						
	COMMODITIES N.E.C.	(X)		(X)	0.1						
9920	COMMODITY CREDIT RECEIPTS	7		0.6	0.2						
9930	OTHER LABOR, SERVICE RECEIPTS	21		0.5	0.4						
	COMMODITIES N.E.C.	(X)		(X)	0.3						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						7820	HOUSEHOLD LINENS, DOMESTICS	15	9 256	63.7	6.6	
							7821	REOSPREADS, COMFORTERS, BLANKETS	11	2 013	15.3	1.4	
							7822	TABLE LINENS	7	998	6.3	0.7	
1110	AUTOMOBILES, MOTORCYCLES, ETC.	36	285 106	82.5	63.2		7823	SHEETS, PILLOW CASES	9	3 457	24.6	2.5	
1111	NEW AUTOMOBILES	15	254 905	46.0	56.5		7824	TOWELS, WASH CLOTHS	9	2 306	12.6	1.4	
1112	USED AUTOMOBILES	19	7 276	37.5	1.6		7825	OTHER LINENS, DOMESTICS	9	782	6.8	0.6	
1113	OTHER PASSENGER MOTOR VEHICLES	6	22 923	21.4	5.1		7830	SHADES, VENETIAN BLINDS	4	851	7.3	0.6	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	34	116 235	45.7	25.8		7840	CURTAINS, DRAPES	9	2 541	66.5	1.8	
1210	MACHINE SHOP SALES AND LABOR.	16	11 211	10.7	2.5		7850	FLOOR COVERINGS	53	57 143	92.4	40.8	
1211	PARTS AND EQUIPMENT	13	9 629	5.1	2.1		7851	CARPETS, RUGS	50	37 900	39.3	27.0	
1212	MACHINE SHOP LABOR.	11	1 582	4.0	0.4		7852	LINOLEUM, OTHER HARD SURFACE.	31	18 027	26.3	12.9	
							7853	OTHER FLOOR COVERINGS	11	1 216	7.1	0.9	
1220	NEW AND REBUILT PARTS, ETC.	27	34 264	12.7	7.6		7860	MIRRORS, LAMPS, PICTURE FRAMES.	6	1 717	18.9	1.2	
1221	MOTOR AND CHASSIS PARTS	25	30 004	6.8	0.7		7670	KITCHEN UTENSILS, TOOLS, ETC.	22	38 591	64.1	27.5	
1225	SUPPLIES AND ACCESSORIES.	8	4 149	1.4	0.9			COMMODITIES N.E.C..	(X)	21 985	(X)	15.7	
	COMMODITIES N.E.C..	(X)	111	(X)	(Z)								
9930	OTHER LABOR, SERVICE RECEIPTS	16	2 520	2.9	0.6			LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)					
	COMMODITIES N.E.C..	(X)	1 633	(X)	0.4			TOTAL	100	231 209	(X)	100.0	
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)						1510	PAINTERS' SUPPLIES AND SUPPLIES	4	121	4.9	0.1	
							3610	HARDWARE.	11	3 522	27.5	1.5	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	3	338	14.7	0.1		6230	IRON AND STEEL WIRE, WIRE PRODUCTS, NAILS AND STAPLES	10	355	2.0	0.2	
							6232		10	355	1.1	0.2	
1210	MACHINE SHOP SALES AND LABOR.	102	5 573	13.3	2.3		6240	IRON, STEEL FINISHED PRODUCTS	6	350	6.7	0.2	
1211	PARTS AND EQUIPMENT	57	3 391	8.7	1.4		7850	FLOOR COVERINGS	3	118	5.5	0.1	
1212	MACHINE SHOP LABOR.	95	2 182	3.0	0.9		8110	LUMBER (ROUGH, DRESSED, FINISHED)	70	135 549	69.9	58.6	
1220	NEW AND REBUILT PARTS, ETC.	284	205 675	88.5	83.8		8111	SOFTWOODS (EXCEPT FLOORING)	66	126 175	37.7	54.6	
1230	AUTOMOTIVE GLASS.	5	2 783	77.2	1.1		8112	HARDWOODS (EXCEPT FLOORING)	13	7 785	6.9	3.4	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. PETROLEUM PRODUCTS MARKETING EQUIP. TIRES AND TUBES	27 10 28	6 401 1 661 4 456	41.1 46.5 17.2	2.7 0.7 1.8		8113	FLOORING.	6	1 589	6.9	0.7	
1510	PAINTERS' SUPPLIES AND SUPPLIES	6	235	4.0	0.1		8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) HARDWOOD.	49 25	37 755 10 820	24.3 8.5	16.3 4.7	
3610	HARDWARE.	3	3 989	26.0	1.3		8122	SOFTWOOD.	41	26 935	10.4	11.6	
4210	CONSTRUCTION, MINING, LOGGING SUP. FARM, DAIRY MACHINERY, PARTS.	3 3	542 250	14.3 7.1	0.2 0.1		8130	WOOD SHINGLES	8	1 948	27.2	0.9	
4320	GENERAL PURPOSE INDUSTRIAL MACH.	3	346	2.0	0.1		8140	WOOD MILLWORK (DOORS, WINDOWS)	37	35 659	29.4	15.4	
4420							8150	METAL MILLWORK (DOORS, ETC.)	11	1 917	14.4	0.8	
4860	MECHANICAL RUBBER GOODS	3	545	14.9	0.2		8160	VENEER, OTHER WOOD PRODUCTS	6	4 005	5.5	1.7	
5420	SHIP, BOAT, MARINE PROPULSION MACH.	3	291	4.2	0.1		8310	GLASS (FLAT, BRICK, ETC.)	3	191	3.1	0.1	
6500	RETROLEUM PRODUCTS	32	405	1.5	0.2		8410	INSULATION MATERIALS AND BOARD.	9	733	6.6	0.3	
9930	OTHER LABOR, SERVICE RECEIPTS	16	1 292	7.6	0.5		8420	ROOFING, SIDING EQUIPMENT	7	984	15.2	0.4	
	COMMODITIES N.E.C..	(X)	11 220	(X)	4.6		8421	ASPHALT SHINGLES, ROOFING	6	943	11.3	0.4	
								COMMODITIES N.E.C..	(X)	41	(X)	(Z)	
	TIRES AND TUBES (SIC 5014)						8520	WALLBOARD, HARDBOARD.	16	2 113	4.9	0.9	
							8570	OTHER BUILDING MATERIALS.	6	1 678	5.2	0.7	
1210	MACHINE SHOP SALES AND LABOR.	4	115	2.7	0.3		9210	LOGS, PILES, PULPWOOD, POLES, ETC..	3	2 920	12.1	1.3	
1211	PARTS AND EQUIPMENT	4	72	0.9	0.2		9930	OTHER LABOR, SERVICE RECEIPTS	5	227	4.5	0.1	
	COMMODITIES N.E.C..	(X)	43	(X)	0.1			COMMODITIES N.E.C..	(X)	1 064	(X)	0.5	
1220	NEW AND REBUILT PARTS, ETC.	7	1 188	19.8	3.1			CONSTRUCTION MATERIALS, N.E.C. (SIC 5039) ²					
1310	TIRES AND TUBES	46	29 395	83.5	76.5			TOTAL	95	92 097	(X)	100.0	
1320	RECAPPED TIRES.	23	6 682	39.0	17.4			SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					
9930	OTHER LABOR, SERVICE RECEIPTS	11	517	9.0	1.3			TOTAL	87		(X)	100.0	
	COMMODITIES N.E.C..	(X)	503	(X)	1.3								
	FURNITURE (SIC 5021)						2930	PET FOODS--ALL KINDS.	3		10.0	0.6	
							5420	SHIP, BOAT, MARINE PROPULSION MACH.	3		4.7	0.3	
	TOTAL	83	49 635	(X)	100.0		8620	SPORTING, ATHLETIC GOODS, BICYCLES, ATHLETIC EQUIPMENT, SUPPLIES.	63		89.2	76.4	
1710	YARD OR PIECE GOODS	3	99	8.7	0.2		8621	ARMS AND AMMUNITION	22		21.7	14.0	
4110	OFFICE MACHINES AND EQUIPMENT	5	520	26.5	1.0		8622	BICYCLES.	9		26.2	13.5	
7610	STATIONERY, OFFICE SUPPLIES	5	560	26.7	1.1		8623	CAMPING EQUIPMENT	11		35.1	8.9	
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	33	11 669	75.1	23.8		8624	FISHING TACKLE AND EQUIPMENT.	19		6.2	3.2	
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	57	33 413	84.0	67.0		8625	SKI EQUIPMENT, SUPPLIES	13		19.8	11.3	
7840	CURTAINS, DRAPES.	6	386	7.6	0.8		8626	OTHER (WATER SPORTS, ARCHERY)	16		32.1	10.7	
7850	FLOOR COVERINGS	13	1 257	10.2	2.5						30.1	14.8	
7860	MIRRORS, LAMPS, PICTURE FRAMES.	3	223	10.3	0.4		8630	TOYS, GAMES, FIREWORKS, ETC.	5		4.4	0.2	
9930	OTHER LABOR, SERVICE RECEIPTS	6	266	6.6	0.5		8640	BOATS (OUTBOARD, ROW BOATS)	8		27.6	3.8	
	COMMODITIES N.E.C..	(X)	1 242	(X)	2.5		8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	6		9.1	0.8	
	HOME FURNISHINGS (SIC 5023)						8660	THEATER, STUDIO EQUIPMENT	3		98.0	1.3	
							8670	OTHER RECREATION, HOBBY GOODS	18		58.2	10.1	
	TOTAL	100	140 134	(X)	100.0			COMMODITIES N.E.C..	(X)		(X)	6.5	
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	3	547	20.7	0.7								
7610	STATIONERY, OFFICE SUPPLIES	3	859	8.8	0.6								
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	8	1 960	11.1	1.4								
7810	CHINA, GLASSWARE, CROCKERY.	13	4 284	88.5	3.1								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042) ²					3314	ELECTRIC LAMPS,	75	8 456	4.4	5.7
						3315	MOTORS, GENERATORS, ETC.,	65	32 483	17.2	20.7
	TOTAL	37	(D)	(X)	100.0	3320	TELEPHONE AND SIGNAL EQUIPMENT,	10	5 757	10.9	3.1
						3420	MAJOR APPLIANCES, TV SETS, ETC.,	4	307	12.1	0.0
	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043) ²					3430	ELECTRIC HOUSEWARES AND SUPPLIES,	7	6 458	23.1	4.0
						3440	ROOM AIR CONDITIONERS,	8	90	0.8	0.1
	TOTAL	33	19 698	(X)	100.0	3510	ELECTRONIC TUBES, PARTS, ETC.,	5	297	3.7	0.2
						3610	HARDWARE,	6	967	14.6	6.6
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)					3710	WARM-AIR HEATING, COOLING EQUIPMENT	7	504	6.1	0.4
						3730	HYDROELECTRIC EQUIPMENT, SUPPLIES,	3	69	2.1	0.1
	TOTAL	102	370 385	(X)	100.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	10	1 338	12.5	0.9
						3810	CENTRAL AIR-CONDITIONING EQUIPMENT,	5	662	10.0	0.4
1620	INDUSTRIAL CHEMICALS,	3	2 620	10.1	0.7	4310	GARDEN MACHINERY, EQUIPMENT, ETC.,	3	85	2.0	0.1
3310	ELECTRICAL WIRING SUPPLIES,	3	37 934	27.7	10.2	8150	METAL MILLWORK (DOORS, ETC.),	4	107	1.9	0.1
3610	HARDWARE,	10	3 095	11.6	0.8	9930	OTHER LABOR, SERVICE RECEIPTS,	5	174	11.7	0.1
3615	ALL OTHER HARDWARE,	4	2 793	12.8	0.8		COMMODITIES N.E.C.,	(X)	3 145	(X)	2.0
	COMMODITIES N.E.C.,	(X)	302	(X)	0.1		ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)				
							TOTAL	43	118 507	(X)	100.0
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	9	2 679	8.5	0.8	3310	ELECTRICAL WIRING SUPPLIES,	3	533	17.0	0.4
4420	GENERAL PURPOSE INDUSTRIAL MACH.,	4	8 135	5.5	2.2	3410	NONCONSOLE RADIOS AND PHONOGRAPHS,	16	17 006	22.9	14.4
4450	OIL WELL, OIL REFINING MACH. EQUIP.,	3	2 135	16.8	0.6	3420	MAJOR APPLIANCES, TV SETS, ETC.,	31	70 561	74.0	59.5
4610	INDUSTRIAL VALVES, FITTINGS,	3	3 327	31.2	0.9	3430	ELECTRIC HOUSEWARES AND SUPPLIES,	14	11 487	62.1	9.7
4870	ROPE, CORDAGE, TWINE (NOT WIRE),	5	689	13.4	0.2	3440	ROOM AIR CONDITIONERS,	8	1 074	2.7	0.9
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	7	4 670	3.1	1.3	3510	ELECTRONIC TUBES, PARTS, ETC.,	7	2 945	5.8	2.5
						3610	HARDWARE,	4	960	11.6	0.8
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	10	2 581	20.7	0.7	3620	PARTS, SUPPLIES, AND ACCESSORIES,	3	85	2.4	0.1
6211	SHEET BARS, TIN PLATE BARS,	4	1 851	10.2	0.5	8610	PHOTOGRAPHIC GOODS,	4	802	11.2	0.7
6214	FORGINGS,	3	499	14.2	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES,	3	595	7.7	0.5
	COMMODITIES N.E.C.,	(X)	231	(X)	0.1						
6220	IRON, STEEL PRODUCTS (FLAT),	42	42 816	37.2	11.6	8820	JEWELRY, SILVERWARE, TROPHIES,	5	625	9.5	0.5
6221	PLATES,	30	10 177	6.3	2.7	9760	MISCELLANEOUS LINES,	3	183	12.3	0.4
6222	STRIP (HOT, COLD-ROLLED),	16	3 830	3.9	1.0	9930	OTHER LABOR, SERVICE RECEIPTS,	5	476	6.2	0.4
6223	SHEETS (COLD-ROLLED),	18	4 503	3.9	1.2		COMMODITIES N.E.C.,	(X)	11 175	(X)	9.4
6224	SHEETS (HOT-ROLLED),	26	8 475	6.0	2.3		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
6226	SHEETS (GALVANIZED, OTHER COATED)	21	11 067	7.6	3.0		TOTAL	83	58 037	(X)	100.0
6227	TINPLATE,	3	3 254	17.2	0.9	3310	ELECTRICAL WIRING SUPPLIES,	15	1 148	10.2	2.0
6228	FABRICATED AND STRUCTURAL PLATE,	5	272	2.3	0.1	3311	INT. WIRING, CONSTR. MATERIALS,	10	145	1.8	0.2
6229	OTHER FLAT IRON, STEEL PRODUCTS	8	1 017	2.2	0.3	3315	MOTORS, GENERATORS, ETC.,	6	490	6.3	1.5
	COMMODITIES N.E.C.,	(X)	191	(X)	0.1		COMMODITIES N.E.C.,	(X)	113	(X)	0.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	30	38 939	21.2	10.5						
6240	IRON, STEEL FINISHED PRODUCTS,	45	73 895	28.0	20.0	3410	NONCONSOLE RADIOS AND PHONOGRAPHS,	8	145	4.2	0.2
6260	IRON, STEEL PIPE, TUBING,	34	31 849	27.9	8.6	3420	MAJOR APPLIANCES, TV SETS, ETC.,	10	298	5.7	0.5
6261	TUBING (MECHANICAL AND PRESSURE),	18	7 637	7.0	2.1	3510	ELECTRONIC TUBES, PARTS, ETC.,	83	25 572	46.3	95.3
6262	STANDARD STEEL PIPE,	27	24 212	13.0	6.5	9310	PHONO, RECORDS, PRE-RECORDED TAPES,	7	40	1.3	0.1
6270	OTHER CARBON STEEL PRODUCTS,	7	3 156	9.5	0.9	9930	OTHER LABOR, SERVICE RECEIPTS,	5	150	21.2	0.3
							COMMODITIES N.E.C.,	(X)	384	(X)	0.7
6320	ALLOY STEEL,	17	4 596	7.5	1.2		HARDWARE (SIC 5072)				
6321	BAR, HOT-ROLLED OR COLD-FINISHED	9	2 595	3.6	0.7		TOTAL	96	96 749	(X)	100.0
6322	TOOL STEEL BARS,	8	639	1.4	0.2	1510	PAINTERS' SUPPLIES AND SUNDRIES,	13	2 108	5.4	2.2
6323	PIPE AND TUBING,	8	864	1.3	0.2	3310	ELECTRICAL WIRING SUPPLIES,	8	1 507	6.2	1.6
6325	OTHER ALLOY STEEL,	4	241	0.8	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES,	3	1 349	5.9	1.4
	COMMODITIES N.E.C.,	(X)	157	(X)	(Z)	3610	HARDWARE,	96	69 633	72.0	72.0
6330	STAINLESS STEEL,	25	16 809	24.0	4.5	3611	BUILDERS' HARDWARE,	60	23 562	18.3	24.4
6420	OTHER COPPER, BRASS MILL PRODUCTS,	11	3 728	15.0	1.0	3612	HEAVY HARDWARE,	19	3 713	4.5	3.8
6421	FLAT PRODUCTS (SHEETS, ETC.),	9	2 383	5.8	0.6	3613	KITCHEN AND SHELF HARDWARE,	17	4 904	5.5	5.1
6422	TUBULAR PRODUCTS (PIPES, TUBES),	6	688	2.0	0.2	3614	HAND TOOLS (INCL. POWER), CUTLERY,	45	22 265	17.5	23.0
6423	ROD, NONELECTRICAL WIRE,	7	657	1.9	0.2	3615	ALL OTHER HARDWARE,	51	15 189	12.5	15.7
6430	ALUMINUM SHAPES, FORMS, ETC.,	24	25 568	12.2	6.9	3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	88	1.2	0.1
6440	NONFERROUS METALS, MINERALS, ORES,	11	6 251	14.7	1.7						
8570	OTHER BUILDING MATERIALS,	5	15 709	11.4	4.2	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	11	2 250	6.5	2.3
9760	MISCELLANEOUS LINES,	9	2 594	7.9	0.7	3741	PIPE FITTINGS, VALVES,	9	1 632	2.8	1.7
9910	RECEIPTS FROM PROCESSING,	3	438	4.5	0.1	3742	PLUMBING FIXTURES,	6	166	0.5	0.2
	COMMODITIES N.E.C.,	(X)	35 972	(X)	9.7	3744	OTHER PLUMBING EQUIP., SUPPLIES,	6	407	1.3	0.4
							COMMODITIES N.E.C.,	(X)	45	(X)	(Z)
	COAL AND OTHER MINERALS AND ORES (SIC 5052) ²					4310	GARDEN MACHINERY, EQUIPMENT, ETC.,	4	286	6.0	0.3
						4840	ABRASIVES, ABRASIVE MATERIALS,	11	578	3.8	0.6
	TOTAL	3	7 897	(X)	100.0	4870	ROPE, CORDAGE, TWINE (NOT WIRE),	7	555	2.0	0.6
						4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	7	906	12.4	0.9
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)					6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	3	1 298	5.0	1.3
	TOTAL	137	156 593	(X)	100.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	13	2 346	5.4	2.4
1220	NEW AND REBUILT PARTS, ETC.,	4	103	2.0	0.1	6231	WIRE—PLAIN, COATED, BARBED, ETC.,	7	839	1.7	0.9
1510	PAINTERS' SUPPLIES AND SUNDRIES,	3	169	4.4	0.1	6232	NAILS AND STAPLES,	11	672	1.7	0.9
						6233	WOVEN, WELDED WIRE FENCING, PARTS	5	214	0.6	0.2
3310	ELECTRICAL WIRING SUPPLIES,	133	136 441	88.2	87.1	6234	WIRE ROPE AND STRAND, BALE TIES,	5	355	1.7	0.4
3311	INT. WIRING, CONSTR. MATERIALS,	90	55 385	23.5	35.4		COMMODITIES N.E.C.,	(X)	66	(X)	0.1
3312	OUTSIDE CONSTRUCTION MATERIALS,	46	17 951	11.4	11.5	6260	IRON, STEEL PIPE, TUBING,	5	499	1.8	0.5
3313	LIGHTING FIXTURES,	97	21 766	9.5	13.9	6262	STANDARD STEEL PIPE,	5	473	0.9	0.5
							COMMODITIES N.E.C.,	(X)	26	(X)	(Z)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7850	FLOOR COVERINGS	3	570	8.3	0.7	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	15	6 827	73.8	26.7
7870	KITCHEN UTENSILS, TOOLS, ETC.	4	1 581	5.6	1.6	418C	STORE, RESTAURANT FIXTURES, EQUIP..	3	175	5.6	0.7
8140	WOOD MILLWORK (DOORS, WINDOWS).	5	1 524	19.4	1.6	9930	OTHER LABOR, SERVICE RECEIPTS	4	1 003	21.1	3.9
8150	METAL MILLWORK (DOORS, ETC.).	5	437	10.2	0.5		COMMODITIES N.E.C..	(X)	16 451	(X)	64.2
8420	ROOFING, SIDING EQUIPMENT	3	386	6.7	0.4		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081) ²				
8421	ASPHALT SHINGLES, ROOFING	3	224	2.8	0.2		TOTAL	184	61 223	(X)	100.0
	COMMODITIES N.E.C..	(X)	162	(X)	0.2		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
8570	OTHER BUILDING MATERIALS.	3	106	3.1	0.1		TOTAL	57	88 472	(X)	100.0
8620	SPORTING, ATHLETIC GOODS, BICYCLES, COMMODITIES N.E.C..	3 (X)	2 327 6 315	9.9 (X)	2.4 6.5	4210	CONSTRUCTION, MINING, LOGGING SUP..	57	71 752	81.1	81.1
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					4211	CRAWLER TRACTORS.	27	14 555	13.5	18.5
	TOTAL	75	66 038	(X)	100.0	4212	SELF-PROPELLED SCRAPERS	11	2 322	2.9	2.6
3310	ELECTRICAL WIRING SUPPLIES.	4	528	23.4	0.6	4213	TRACTOR SHOVEL LOADERS.	14	3 334	4.0	3.8
3311	INT. WIRING, CONSTR. MATERIALS.	4	209	6.2	0.2	4214	PARTS AND ATTACHMENTS	25	14 656	14.3	16.6
3312	OUTSIDE CONSTRUCTION MATERIALS.	4	168	5.0	0.2	4215	POWER CRANES, CRANES, AND PARTS	20	7 101	12.1	8.0
3313	LIGHTING FIXTURES	4	67	2.0	0.1	4216	BITUMINOUS MIXERS, PAVERS, ETC.	5	898	6.3	1.0
3315	MOTORS, GENERATORS, ETC..	4	84	2.5	0.1	4217	CONCRETE MIXERS, PAVERS, ETC.	10	3 021	13.7	3.4
3420	MAJOR APPLIANCES, TV SETS, ETC.	3	183	10.0	0.2	4218	GRAOERS, ROLLERS (OFF-HIGHWAY).	16	7 177	8.6	8.1
3425	OTHER MAJOR APPLIANCES.	3	172	6.8	0.2		COMMODITIES N.E.C..	32	18 688	17.9	21.1
	COMMODITIES N.E.C..	(X)	11	(X)	(2)	4420	GENERAL PURPOSE INDUSTRIAL MACH..	12	3 102	7.3	3.5
3440	ROOM AIR CONDITIONERS	3	79	1.9	0.1	4421	ENGINES (INCL. INTERNAL COMBUST.)	4	1 187	2.4	1.3
3610	HARDWARE.	14	520	4.4	0.6	4422	COMPRESSORS, PUMPS.	7	725	3.0	0.8
3710	WARM-AIR HEATING, COOLING EQUIPMENT	38	4 973	8.9	5.6	4423	CRUSHING MACHINERY AND EQUIPMENT.	5	1 134	5.4	1.3
3711	WARM-AIR FURNACES (ALL FUELS).	25	2 395	3.2	2.7		COMMODITIES N.E.C..	(X)	56	(X)	0.1
3712	CENTRAL HEATING, COOLING UNITS.	13	792	1.6	0.9	4440	MATERIALS HANDLING EQUIPMENT.	10	1 283	8.1	1.5
3713	DUCTS, REGISTERS, ETC..	20	791	1.3	0.9	4441	FORK LIFT TRUCKS.	4	167	1.3	0.2
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	17	605	1.3	0.7	4443	CRANES, DERRICKS, HOISTS, ETC..	4	164	1.5	0.2
3715	OTHER SPACE HEATING EQUIPMENT	9	390	1.2	0.4	4445	OTHER MATERIALS-HANDLING EQUIP..	3	940	14.7	1.1
	COMMODITIES N.E.C..						COMMODITIES N.E.C..	(X)	12	(X)	(2)
3730	HYDRONICS EQUIPMENT, SUPPLIES	25	3 115	11.8	3.5	4480	USED OR REBUILT MACHINERY, EQUIP..	18	5 894	11.6	6.7
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	69	62 742	72.1	71.3	4481	USED CONSTRUCTION EQUIPMENT	17	5 807	6.4	6.6
3741	PIPE FITTINGS, VALVES	61	17 735	12.9	20.1		COMMODITIES N.E.C..	(X)	87	(X)	0.1
3742	PLUMBING FIXTURES	57	20 771	16.0	23.6	9930	OTHER LABOR, SERVICE RECEIPTS	16	4 291	10.8	4.9
3743	DRAINAGE SYSTEMS.	40	8 759	8.0	9.9		COMMODITIES N.E.C..	(X)	2 150	(X)	2.4
3744	OTHER PLUMBING EQUIP., SUPPLIES	61	15 477	11.4	17.6		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	14	1 755	6.2	2.0		TOTAL	31	114 466	(X)	100.0
3820	PARTS, SUPPLIES, AND ACCESSORIES.	4	102	1.3	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	16	47 344	44.8	41.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	4	180	2.0	0.2	4320	FARM, DAIRY MACHINERY, PARTS.	21	10 043	73.5	8.8
3911	BEVERAGE, DRINKING WATER COOLERS, COMMODITIES N.E.C..	3 (X)	73 107	0.5 (X)	0.1	4321	TRACTORS, EQUIPMENT (FARM).	10	1 974	17.2	1.7
4610	INDUSTRIAL VALVES, FITTINGS	9	1 461	11.9	1.7	4322	HARVESTING MACHINERY, EQUIPMENT	4	426	7.7	0.4
625C	CAST IRON SOIL PIPE, TUBING	19	2 587	10.5	2.9	4323	LAND PREPARATION MACHINERY, ETC..	5	363	5.2	0.3
6260	IRON, STEEL PIPE, TUBING.	29	7 055	18.3	8.0	4325	IRRIGATION EQUIPMENT.	5	1 922	35.0	1.7
6261	TUBING (MECHANICAL AND PRESSURE).	9	1 389	7.3	1.6	4326	LIGHT INDUSTRIAL EQUIPMENT.	6	2 626	32.3	2.3
6262	STANDARD STEEL PIPE	28	5 666	9.1	6.4	4327	MISC. FARM MACHINERY, EQUIPMENT	9	2 534	28.2	2.2
	COMMODITIES N.E.C..	(X)	2 758	(X)	3.1		COMMODITIES N.E.C..	(X)	198	(X)	0.2
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5074)					9930	OTHER LABOR, SERVICE RECEIPTS	5	353	11.2	0.3
	TOTAL	54	38 954	(X)	100.0		COMMODITIES N.E.C..	(X)	56 726	(X)	49.6
3310	ELECTRICAL WIRING SUPPLIES.	3	704	18.0	1.8		INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)				
3440	ROOM AIR CONDITIONERS	10	544	6.6	1.4		TOTAL	195	135 869	(X)	100.0
3710	WARM-AIR HEATING, COOLING EQUIPMENT	28	12 592	65.2	32.3	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	4	142	3.3	0.1
3730	HYDRONICS EQUIPMENT, SUPPLIES	4	273	8.6	0.7	4130	COMMERCIAL KITCHEN EQUIPMENT.	5	85	2.8	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	7	1 323	16.2	3.4	4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	5	75	1.3	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	32	12 125	45.9	31.1		COMMODITIES N.E.C..	(X)	10	(X)	(2)
3820	PARTS, SUPPLIES, AND ACCESSORIES.	25	7 116	41.1	18.3	4140	COMMERCIAL FOOD SERVICE EQUIPMENT	5	80	3.3	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	15	2 326	28.0	6.0	4141	ELECTRICAL FOOD SERVICE EQUIPMENT	5	70	1.5	0.1
3914	ICE MAKING MACHINES.	3	160	6.3	0.4		COMMODITIES N.E.C..	(X)	10	(X)	(2)
3916	OTHER REFRIGERATION EQUIPMENT	12	2 109	17.5	5.4	4170	SCALES, BALANCES (EXC. SCIENTIFIC).	4	68	7.8	0.1
	COMMODITIES N.E.C..	(X)	57	(X)	0.1	4180	STORE, RESTAURANT FIXTURES, EQUIP..	5	137	3.0	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH..	3	124	6.2	0.3	4210	CONSTRUCTION, MINING, LOGGING SUP..	13	1 427	12.3	1.1
	COMMODITIES N.E.C..	(X)	1 827	(X)	4.7	4211	CRAWLER TRACTORS.	5	715	9.2	0.5
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					4219	OTHER CONSTR., MIN., LOG., EQUIP.	7	416	7.0	0.3
	TOTAL	16	25 611	(X)	100.0		COMMODITIES N.E.C..	(X)	296	(X)	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	5	175	4.3	0.7	4410	FOOD PROCESSING MACHINERY, EQUIP.	23	13 115	78.4	9.7
3820	PARTS, SUPPLIES, AND ACCESSORIES.	7	980	15.2	3.8	4411	DAIRY, MILK PRODUCTS MACHINERY.	8	2 063	23.1	1.5
						4412	OTHER FOOD PROCESSING MACHINERY	19	11 052	42.6	8.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish-ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish-ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab-lish-ments handling the line	All estab-lish-ments ¹					Estab-lish-ments handling the line	All estab-lish-ments ¹	
4420	GENERAL PURPOSE INOUSTRIAL MACH..	68	35 947	79.3	26.5	5130	CHURCH EQUIPMENT, SUPPLIES.	3	658	99.8	0.6	
4430	METALWORKING MACHINERY.	47	24 794	89.8	18.2	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	46	47 184	90.9	39.6	
4431	NEW MACHINE TOOLS	36	18 427	45.3	13.6	5150	OPHTHALMIC PRODUCTS	32	11 451	85.1	9.6	
4432	MISCELLANEOUS METALWORKING EQUIP.	27	6 367	27.2	4.7	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	14	20 249	67.4	17.0	
4440	MATERIALS HANOLING EQUIPMENT. . . .	43	28 855	76.2	21.2	5170	OTHER SCIENTIFIC, PROFESS. EQUIP..	20	10 846	81.7	9.1	
4441	FORK LIFT TRUCKS.	24	15 892	33.7	11.7	9930	OTHER LABOR, SERVICE RECEIPTS . . .	7	127	2.7	0.1	
4442	INDUSTRIAL TRUCKS	8	1 083	5.5	0.8		COMMODITIES N.E.C..	(X)	1 949	(X)	1.6	
4443	CRANES, DERRICKS, HOISTS, ETC..	7	1 395	13.9	1.0		SERVICE ESTABLISHMENT EQUIPMENT					
4445	OTHER MATERIALS-HANDLING EQUIP..	26	10 224	30.1	7.5		AND SUPPLIES (SIC 5087)					
	COMMODITIES N.E.C..	(X)	261	(X)	0.2		TOTAL	108	62 913	(X)	100.0	
4450	OIL WELL, OIL REFINING MACH. EQUIP.	10	3 054	58.2	2.2	1430	BEAUTY AIDS (TOILETRIES, ETC.)..	10	227	7.0	0.4	
4460	PRINTING TRADES MACHINERY, EQUIP..	8	4 205	69.2	3.1	1610	SOAPS AND DETERGENTS.	3	421	12.3	0.7	
4470	OTHER SPECIAL INOUSTRY MACHINERY..	22	5 690	55.1	4.2	1720	NOTIONS (THREAO, BUTTONS, ETC.) . .	3	76	9.6	0.1	
4480	USED OR REBUILT MACHINERY, EQUIP..	34	4 482	23.0	3.3	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	27	6 693	95.4	11.0	
4510	BEARINGS, POWER, TRANSMISSION . . .	5	184	6.8	0.1	5211	EQUIPMENT (FURNITURE, ETC.) . . .	19	393	8.4	1.4	
4610	INDUSTRIAL VALVES, FITTINGS	6	303	19.4	0.4	5212	SPRAY CAN PRODUCTS.	24	1 281	12.3	2.0	
4710	WELDING EQUIPMENT, SUPPLIES	6	74	4.1	0.1	5213	HAIR CARE PRODUCTS.	26	3 414	30.8	5.4	
4840	ABRASIVES, ABRASIVE MATERIALS . . .	10	292	7.7	0.2	5215	SUNORIES--CUKLEERS, PINS, ETC..	25	1 304	11.9	2.1	
4910	OTHER INOUSTRIAL EQUIPMENT,SUPPLIES	7	1 354	21.4	1.0		COMMODITIES N.E.C..	(X)	1	(X)	(2)	
5420	SHIP, BOAT, MARINE PROPULSION MACH.	3	220	15.3	0.2	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	33	15 387	84.4	24.5	
6260	IRON, STEEL PIPE, TUBING.	4	675	26.1	0.5	5221	MACHINES AND EQUIPMENT.	26	4 269	14.7	6.8	
7520	INDUSTRIAL PAPERS	3	624	17.0	0.5	5222	CLEANING CHEMICALS, SUPPLIES. . .	31	11 118	34.2	17.7	
9760	MISCELLANEOUS LINES	7	1 190	18.7	0.9							
9930	OTHER LABOR, SERVICE RECEIPTS	27	5 771	22.5	4.2	5230	LAUNORY, DRY-CLEANING MACHINES. . .	25	10 921	92.7	17.4	
	COMMODITIES N.E.C..	(X)	2 901	(X)	2.1	5231	COIN-OPERATED MACHINES, EQUIPMENT	14	5 339	46.3	8.5	
	INDUSTRIAL SUPPLIES (SIC 5085)					5232	ALL OTHER COML. LAUNORY EQUIPMENT	11	2 170	26.9	3.4	
	TOTAL	200	166 795	(X)	100.0	5233	SUPPLIES (CHEMICALS, FLUIDS, ETC)	10	3 412	42.9	5.4	
1220	NEW AND REBUILT PARTS, ETC..	4	262	13.0	0.2	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	4	1 889	50.1	3.0	
1510	PAINTERS' SUPPLIES AND SUNORIES . . .	13	620	5.4	0.4	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	5	8 916	99.0	14.2	
1620	INDUSTRIAL CHEMICALS.	3	580	11.9	0.3	5330	OTHER SERVICE BUSINESS EQUIPMENT..	10	10 646	84.7	16.9	
3310	ELECTRICAL WIRING SUPPLIES.	8	1 959	21.4	1.2	5350	SHOE REPAIR AND RESOLE MATERIALS..	4	1 355	77.3	2.2	
3610	BARWARE.	9	1 270	15.9	0.8	7510	PERSONAL SERVICE PAPERS	6	1 959	31.8	3.1	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	10	1 484	18.3	0.9	7520	INDUSTRIAL PAPERS	3	67	5.7	0.2	
4420	GENERAL PURPOSE INOUSTRIAL MACH..	11	1 129	10.3	0.7	9620	WIGS, SWITCHES, TOUTEES, ETC..	10	69	3.4	0.1	
4422	COMPRESSORS, PUMPS.	6	623	5.5	0.4	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	6	687	32.6	1.1	
4425	OTHER GENERAL INOUSTRIAL MACH..	5	414	5.2	0.2		COMMODITIES N.E.C..	(X)	3 370	(X)	5.4	
	COMMODITIES N.E.C..	(X)	92	(X)	0.1		TRANSPORTATION EQUIP., SUPPLIES,					
							EXCEPT MOTOR VEHICLES (SIC 5086)					
4430	METALWORKING MACHINERY.	10	986	14.6	0.6		TOTAL	70	42 875	(X)	100.0	
4431	NEW MACHINE TOOLS	4	556	15.4	0.3	5420	SHIP, BOAT, MARINE PROPULSION MACH.	26	14 882	87.4	34.7	
4432	MISCELLANEOUS METALWORKING EQUIP.	8	430	5.1	0.3							
4440	MATERIALS HANOLING EQUIPMENT. . . .	8	1 407	20.6	0.8	5430	AIRCRAFT, AVIATION PARTS.	42	23 692	92.9	55.3	
4470	OTHER SPECIAL INOUSTRY MACHINERY..	3	264	9.5	0.2	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	21	13 000	45.9	30.3	
4510	BEARINGS, POWER, TRANSMISSION . . .	53	23 511	61.0	14.1	5432	AVIATION PARTS, SUPPLIEQ, EQUIP..	29	10 692	36.9	24.9	
4610	INDUSTRIAL VALVES, FITTINGS	45	23 701	51.1	14.2							
4710	WELDING EQUIPMENT, SUPPLIES	35	14 304	37.7	8.6	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	4	246	10.3	0.6	
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	32	8 883	35.7	5.3	8640	BOATS (OUTBOARD, ROW BOATS)	5	374	23.9	2.0	
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	31	4 996	21.9	3.0		COMMODITIES N.E.C..	(X)	3 181	(X)	7.4	
4713	RESISTANCE WELDING SUPPLIES	8	425	7.7	0.3		SCRAP, WASTE MATERIALS (SIC 5093)					
4810	RECONOITIONEO DRUMS AND BARRELS . .	5	3 889	99.9	2.3		TOTAL	95		(X)	100.0	
4820	BOTTLING SUPPLIES.	5	12 557	99.6	7.5							
4830	PRINTING, DUPLICATING INKS.	4	1 183	67.9	0.7	1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	4		0.4	0.1	
4840	ABRASIVES, ABRASIVE MATERIALS . . .	30	5 137	17.8	3.1							
4850	INDUSTRIAL LEATHER, BELTING, ETC..	11	717	9.7	0.4	6220	IRON, STEEL PROOUCTS (FLAT)	3		10.0	0.1	
4860	MECHANICAL RUBBER GOODS	29	6 782	35.9	4.1	6227	TINPLATE.	3		6.0	0.1	
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	12	3 218	45.3	1.9	6229	OTHER FLAT IPON, STEEL PRODUCTS .	(X)		(X)	(2)	
4910	OTHER INOUSTRIAL EQUIPMENT,SUPPLIES	68	49 540	75.0	29.7							
6220	IRON, STEEL PRODUCTS (FLAT)	4	372	17.2	0.2	6610	PREPARED IRON AND STEEL SCRAP . . .	34		66.6	29.1	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	13	1 099	11.7	0.7	6620	UNPREPARED IRON AND STEEL SCRAP . .	29		33.0	5.6	
6240	IRON, STEEL FINISHED PRODUCTS	3	240	5.9	0.1	6630	ALLOY STEEL SCRAP	19		6.2	0.9	
6250	CAST IRON SOIL PIPE, TUBING.	5	465	8.9	0.3	6640	NICKEL ALLOY.	10		0.9	1.1	
6260	IRON, STEEL PIPE, TUBING.	8	1 821	14.0	1.1	6660	SPECIAL METALS (TITANIUM, ETC.)..	6		5.5	0.8	
7720	OFFICE, COMMERCIAL, BUSINESS FURN..	3	293	20.1	0.2	6710	WASTE RAGS, TEXTILE WASTE	3		76.3	1.4	
9760	MISCELLANEOUS LINES	4	212	8.8	0.1	6720	WIPING CLOTHS	7		70.1	1.9	
9930	OTHER LABOR, SERVICE RECEIPTS	7	177	2.8	0.1	6730	WASTE PAPER	21		97.3	28.4	
	COMMODITIES N.E.C..	(X)	7 616	(X)	4.6	6740	ZINC SCRAP.	14		4.7	0.9	
	PROFESSIONAL EQUIPMENT AND					6750	ALUMINUM SCRAP.	32		25.1	5.5	
	SUPPLIES (SIC 5086)											
	TOTAL	141	119 020	(X)	100.0	6760	SCRAP COPPER, COPPER BASE ALLOY . .	33		37.2	9.4	
5110	DENTAL EQUIPMENT, SUPPLIES.	31	18 109	91.5	15.2	6770	SCRAP LEAO.	21		7.8	1.5	
5111	TEETH	19	1 076	4.4	0.9	6780	OTHER NONFERROUS METALLIC SCRAP .	22		40.8	11.9	
5112	DENTAL GOLD	19	1 363	5.5	1.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	3		4.9	0.1	
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.)..	24	7 075	22.8	5.9		COMMODITIES N.E.C..	(X)		(X)	1.1	
5114	SUNORY MERCHANOISE.	25	8 595	33.8	7.2		JEWELRY, WATCHES, DIAMONOS, AND					
							OTHER PRECIOUS STONES (SIC 5094)					
5120	SCHOOL EQUIPMENT, SUPPLIES.	11	8 447	93.7	7.1		TOTAL	69		(X)	100.0	
						8810	PRECIOUS STONES (CUT) AND METALS. .	32		(D)	77.5	27.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹	
8820	JEWELRY, SILVERWARE, TROPHIES . . .	45	(D)	78.4	62.8		PIECE GOODS (SIC 5133)					
8821	CLOCKS, WATCHES, WATCH MOVEMENTS . .	15		27.8	17.6		TOTAL	26	16 955	(X)	100.0	
8822	COSTUME JEWELRY . . .	26		43.1	29.1		1710	YARD OR PIECE GOODS	26	15 608	92.1	92.1
8823	JEWELERS' TOOLS, FINDINGS, ETC. . .	8		27.1	3.8		COMMODITIES N.E.C.	(X)	1 347	(X)	7.9	
8824	SILVERWARE, PLATED WARE, ETC. . .	14		25.1	12.3		NOTIONS AND OTHER DRY GOODS (SIC 5134)					
9910	GIFTS, ART GOODS, NOVELTIES, ETC. .	6		27.4	3.9		TOTAL	12		(X)	100.0	
	COMMODITIES N.E.C.	(X)		(X)	5.5		1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	10	(D)	96.0	93.7
	DURABLE GOODS, N.E.C. (SIC 5099)						COMMODITIES N.E.C.	(X)		(X)	6.3	
	TOTAL	74	105 913	(X)	100.0		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)					
9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	28	40 103	51.1	37.9		TOTAL	34	26 416	(X)	100.0	
9310	PHONO, RECORDS, PRERECORDED TAPES . .	30	18 643	99.0	17.6		1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	34	25 421	96.2	96.2
9410	MUSICAL INSTRUMENTS	13	7 294	100.0	6.9		1811	WORK CLOTHING, WORK GLOVES . . .	12	4 549	35.5	17.2
	COMMODITIES N.E.C.	(X)	39 873	(X)	37.6		1812	SUITS, COATS, TROUSERS, OVERCOATS	7	2 421	15.3	9.2
	PRINTING AND WRITING PAPER (SIC 5111) ²						1813	SHIRTS (DRESS AND SPORT) . . .	14	4 276	16.6	16.2
	TOTAL	22	109 237	(X)	100.0		1814	SPORTSWEAR (EXC. SHIRTS, SHOES) .	12	8 734	47.8	33.1
	STATIONERY SUPPLIES (SIC 5112)						1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	11	2 357	14.6	8.9
	TOTAL	83	42 423	(X)	100.0		1816	OTHER CLOTHING, FURNISHINGS . . .	10	3 084	24.6	11.7
4110	OFFICE MACHINES AND EQUIPMENT . . .	22	1 161	9.3	2.7		1820	WOMEN'S, CHILDREN'S CLOTHING . . .	6	291	12.2	1.1
5120	SCHOOL EQUIPMENT, SUPPLIES . . .	9	502	7.8	1.2		1825	OTHER APPAREL, ACCESSORIES . . .	5	119	3.8	0.5
7410	PRINTING, WRITING PAPER	18	951	11.5	2.2			COMMODITIES N.E.C.	(X)	172	(X)	0.7
7530	SHIPPING ROOM SUPPLIES	4	213	4.8	0.5		1910	SHOES, OTHER FOOTWEAR	4	592	11.7	2.2
7610	STATIONERY, OFFICE SUPPLIES	83	33 334	78.6	78.6		1911	MEN'S, BOYS' SHOES	4	578	6.2	2.2
7611	STATIONERY	51	10 801	26.7	25.5			COMMODITIES N.E.C.	(X)	14	(X)	0.1
7612	CARBON PAPER, STENCIL PAPER, ETC. .	49	1 801	4.3	4.2			COMMODITIES N.E.C.	(X)	112	(X)	0.4
7613	LOOSELEAF BINDERS, BLANK BOOKS . .	45	3 108	8.3	7.3			WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137) ²				
7614	PENS, MECHANICAL PENCILS	51	4 847	10.7	11.4			TOTAL	49	62 714	(X)	100.0
7615	OTHER OFFICE SUPPLIES	50	9 525	19.7	22.5			FOOTWEAR (SIC 5139)				
7616	GREETING CARDS, CHRISTMAS CARDS . .	31	3 252	20.6	7.7			TOTAL	8		(X)	100.0
7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	22	2 730	15.8	6.4		1910	SHOES, OTHER FOOTWEAR	8		98.1	98.1
8680	BOOKS, MAGAZINES, PRINTED MATERIALS .	5	748	7.9	1.8		1912	WOMEN'S, MISSES' SHOES	4		26.4	39.1
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	5	503	11.9	1.2		1913	CHILDREN'S, INFANTS' SHOES . . .	4		23.9	22.3
9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	102	7.5	0.2		1914	OTHER FOOTWEAR (SLIPPERS, ETC.) .	3		25.3	21.5
	COMMODITIES N.E.C.	(X)	2 179	(X)	5.1			COMMODITIES N.E.C.	(X)		(X)	15.2
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)							COMMODITIES N.E.C.	(X)		(X)	1.9
	TOTAL	54	58 481	(X)	100.0			GROCERIES, GENERAL LINE (SIC 5141)				
1610	SOAPS AND DETERGENTS	10	326	3.9	0.6		1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	13	5 586	2.4	1.3
1620	INDUSTRIAL CHEMICALS	6	289	7.9	0.5		1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	10	1 053	1.6	0.3
2410	CONFECTIONERY	3	1 198	15.7	2.0		1610	SOAPS AND DETERGENTS	29	12 896	4.1	3.1
2960	FOODS, N.E.C.	3	1 677	24.6	2.9		2110	FROZEN FOODS (QUICK-FROZEN, PKGO.) .	27	32 310	11.4	7.8
4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	13	269	2.9	0.5		2111	FROZEN FRUITS, JUICES	22	7 603	1.7	1.8
5120	SCHOOL EQUIPMENT, SUPPLIES	4	744	5.4	0.6		2112	FROZEN VEGETABLES, JUICES	17	14 778	3.4	3.6
5220	CUSTODIAL, JANITORIAL SUPPLIES . . .	16	1 103	7.0	1.9		2113	FROZEN POULTRY (PACKAGED ONLY) . . .	11	1 111	1.2	0.3
7410	PRINTING, WRITING PAPER	16	2 945	12.9	5.0		2114	FROZEN FISH, SEAFOOD (PKGO. ONLY) .	11	1 968	2.3	0.5
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	6	492	3.8	0.8		2115	FROZEN MEATS (PACKAGED ONLY) . . .	9	1 119	1.1	0.3
7510	PERSONAL SERVICE PAPERS	35	12 472	30.6	21.3		2116	FROZEN PREPARED FOODS, ETC. . . .	17	5 344	1.3	1.3
7520	INDUSTRIAL PAPERS	43	25 619	49.5	43.8		2117	OTHER PACKAGED FROZEN FOODS . . .	8	387	0.6	0.1
7530	SHIPPING ROOM SUPPLIES	19	2 279	13.5	3.9		2210	BUTTER AND CHEESE	16	4 870	2.3	1.2
7540	PAPERBOARD, BOXBOARD	12	6 942	43.9	11.9		2230	MILK, CREAM (FLUID)	9	3 405	2.1	0.8
7610	STATIONERY, OFFICE SUPPLIES	11	748	8.8	1.3		2240	OTHER DAIRY PRODUCTS	10	1 692	1.0	0.4
7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	4	145	3.7	0.2		2310	EGGS	9	1 333	3.1	0.3
8510	BUILDING AND CONSTRUCTION PAPER . .	3	324	7.6	0.6		2320	POULTRY	8	1 259	2.1	0.3
8530	ADHESIVES, MASTICS	5	193	5.1	0.3		2410	CONFECTIONERY	34	8 546	3.1	2.1
	COMMODITIES N.E.C.	(X)	1 116	(X)	1.9		2411	CANDY (ALL KINDS)	23	3 189	0.8	0.8
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)						2412	CHewing GUM	9	305	0.3	0.1
	TOTAL	71	130 019	(X)	100.0		2413	FOUNTAIN FRUITS, SYRUPS	14	2 006	0.9	0.5
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	30	55 288	63.3	42.5		2414	NUTS, OTHER CONFECTIONS	26	3 045	0.8	0.7
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	25	15 915	25.2	12.2			COMMODITIES N.E.C.	(X)	1	(X)	-
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	42	27 574	31.4	21.2		2610	MEATS, PROVISIONS	23	18 275	6.8	4.4
1450	DRUGGISTS' SUPPLIES	17	12 662	22.1	9.7		2611	FRESH, FROZEN MEATS	11	13 110	5.4	3.2
1610	SOAPS AND DETERGENTS	6	1 508	6.9	1.2		2612	SUSAGE, MEAT LOAVES	7	747	1.1	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	5	1 752	9.7	1.3		2613	CURED, BOILED, SMOKED MEATS . . .	14	3 882	0.9	0.9
2960	FOODS, N.E.C.	3	6 100	31.2	4.7		2614	OTHER MEAT PRODUCTS	5	536	0.7	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	5	1 043	3.6	0.8							
7610	STATIONERY, OFFICE SUPPLIES	8	528	3.0	0.4							
7611	STATIONERY	6	437	1.8	0.3							
	COMMODITIES N.E.C.	(X)	91	(X)	0.1							
8630	TOYS, GAMES, FIREWORKS, ETC.	6	463	1.6	0.4							
9760	MISCELLANEOUS LINES	3	1 398	9.7	1.1							
	COMMODITIES N.E.C.	(X)	5 788	(X)	4.5							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
2710	FRESH FRUITS, VEGETABLES.	13	4 245	4.2	1.0		POULTRY AND POULTRY PRODUCTS (SIC 5144)				
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	31	8 747	3.3	2.1		TOTAL	30	(X)	100.0	
2830	TEA, SPICES	32	5 427	2.2	1.4						
2840	BAKERY PRODUCTS	12	1 241	2.0	0.3						
2850	FOOD AND BEVERAGE BASIC MATERIALS .	14	4 060	1.9	1.0	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	4	8.8	2.6	
2860	CANNED, BOTTLED FOODS	47	131 578	37.1	31.7	2117	OTHER PACKAGED FROZEN FOODS . . .	3	7.1	2.6	
2861	CANNED, BOTTLED JUICES, DRINKS. . .	38	11 557	2.0	2.8		COMMODITIES N.E.C.	(X)	(X)	0.2	
2862	CANNED, BOTTLED BABY FOODS.	21	8 152	1.6	2.0	2210	BUTTER AND CHEESE	3	17.5	3.7	
2863	CANNED, BOTTLED FRUITS, VEGS.	40	72 222	11.1	17.4	2310	EGGS.	18	79.9	34.4	
2864	CANNED FISH, SEAFOOD.	36	12 695	2.1	3.1						
2865	CANNED MEATS.	32	7 732	1.4	1.9	2320	POULTRY	15	93.8	55.5	
2866	CANNED MILK	24	3 923	0.8	0.9	2323	DRESSED POULTRY (RESALES)	14	52.0	55.2	
2867	OTHER CANNED, BOTTLED FOODS	27	15 097	3.1	3.6		COMMODITIES N.E.C.	(X)	(X)	0.3	
2870	SUGAR--REFINED.	29	6 715	2.4	1.6		COMMODITIES N.E.C.	(X)	(X)	3.6	
2890	BREAKFAST FOODS	25	9 502	3.8	2.3		CONFECTIONERY (SIC 5145)				
2910	FLOUR, RELATED PRODUCTS	30	10 915	3.9	2.6		TOTAL	29	26 802	(X)	100.0
2920	MARGARINE, SHORTENINGS, ETC.	38	9 766	2.9	2.4	2410	CONFECTIONERY	29	18 788	70.1	70.1
2921	MARGARINE, BUTTER SUBSTITUTES	22	1 830	0.6	0.4	2860	CANNED, BOTTLED FOODS	5	1 229	14.6	4.6
2922	SHORTENINGS, COOKING OILS	36	7 936	1.3	1.9	2940	DRIED FRUITS, VEGETABLES.	3	1 493	31.6	5.6
2930	PET FOODS--ALL KINDS.	18	11 631	5.2	2.8						
2940	DRIED FRUITS, VEGETABLES.	26	4 310	1.8	1.2	7110	CIGARETTES, CIGARS, TOBACCO	5	1 358	14.3	5.1
2950	SOFT DRINKS, BOTTLED WATERS	22	5 795	2.6	1.4	7111	CIGARETTES.	4	1 329	6.8	5.0
2960	FOODS, N.E.C.	16	17 348	12.1	4.2		COMMODITIES N.E.C.	(X)	29	(X)	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	6	1 486	2.9	0.4	7510	PERSONAL SERVICE PAPERS	4	1 225	13.2	4.6
3610	HARDWARE	7	867	0.9	0.2		COMMODITIES N.E.C.	(X)	2 709	(X)	10.1
5220	CUSTODIAL, JANITORIAL SUPPLIES.	3	1 462	7.8	0.4		FISH AND SEAFOODS (SIC 5146)				
7110	CIGARETTES, CIGARS, TOBACCO	19	23 087	9.1	5.6		TOTAL	23	(X)	100.0	
7111	CIGARETTES.	19	22 436	5.0	5.4	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	4	14.9	2.0	
7112	CIGARS.	9	396	0.3	0.1	2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	23	95.7	95.7	
7113	OTHER TOBACCO	4	255	0.2	0.1		COMMODITIES N.E.C.	(X)	(X)	2.3	
7210	BEER, ALE, PORTER, STOUT, ETC.	5	704	3.2	0.2		MEAT AND MEAT PRODUCTS (SIC 5147)				
7211	BEER, ALE, ETC.	5	704	1.9	0.2		TOTAL	97	333 858	(X)	100.0
7310	WINE.	5	494	1.2	0.1	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	12	6 056	14.3	1.8
7510	PERSONAL SERVICE PAPERS	28	5 728	5.0	1.4	2111	FROZEN FRUITS, JUICES	5	636	9.4	0.2
7520	INDUSTRIAL PAPERS	17	2 795	2.6	0.7	2113	FROZEN POULTRY (PACKAGED ONLY). . . .	4	4 414	10.7	1.3
7870	KITCHEN UTENSILS, TOOLS, ETC.	12	1 775	2.8	0.4	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY). . .	5	458	1.5	0.1
9760	MISCELLANEOUS LINES	5	23 111	11.6	5.6	2115	FROZEN MEATS (PACKAGED ONLY).	4	322	1.3	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	4	587	6.2	0.1		COMMODITIES N.E.C.	(X)	224	(X)	0.1
	COMMODITIES N.E.C.	(X)	29 280	(X)	7.1						
	FROZEN FOODS (SIC 5142)					2110	BUTTER AND CHEESE	6	366	1.9	0.1
	TOTAL	32	126 873	(X)	100.0	2210	BUTTER AND CHEESE	6	366	1.9	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	32	118 796	93.6	93.6	2320	POULTRY	9	874	4.7	0.3
2111	FROZEN FRUITS, JUICES	16	13 030	9.8	10.3	2323	DRESSED POULTRY (RESALES)	9	872	2.6	0.3
2112	FROZEN VEGETABLES, JUICES	16	23 593	19.4	18.6		COMMODITIES N.E.C.	(X)	2	(X)	(2)
2113	FROZEN POULTRY (PACKAGED ONLY).	12	10 959	9.7	8.6	2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	5	1 143	4.8	0.3
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	22	32 246	17.3	25.4	2610	MEATS, PROVISIONS	97	312 893	93.7	93.7
2115	FROZEN MEATS (PACKAGED ONLY).	11	15 236	12.1	12.0	2611	FRESH, FROZEN MEATS	36	265 638	46.6	79.6
2116	FROZEN PREPARED FOODS, ETC.	9	15 731	15.2	12.4	2612	SAUSAGE, MEAT LOAVES.	32	8 370	4.1	2.5
2117	OTHER PACKAGED FROZEN FOODS	8	8 003	7.3	6.3	2613	CURED, BOILED, SMOKE MEATS	39	26 538	10.0	7.9
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	4	3 498	35.4	2.8	2614	OTHER MEAT PRODUCTS	21	12 347	8.3	3.7
2860	CANNED, BOTTLED FOODS	3	258	4.4	0.2	2860	CANNED, BOTTLED FOODS	9	6 746	12.8	2.0
	COMMODITIES N.E.C.	(X)	4 319	(X)	3.4	2865	CANNED MEATS.	5	475	1.0	0.1
	DAIRY PRODUCTS (SIC 5143)						COMMODITIES N.E.C.	(X)	6 271	(X)	1.9
	TOTAL	34	86 915	(X)	100.0		COMMODITIES N.E.C.	(X)	5 780	(X)	1.7
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	3	269	2.7	0.3		FRESH FRUITS AND VEGETABLES (SIC 5148)				
2210	BUTTER AND CHEESE	18	24 042	53.1	27.7		TOTAL	103	273 374	(X)	100.0
2220	ICE CREAM, ICES	16	5 498	33.6	6.3	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	6	677	18.3	0.3
2230	MILK, CREAM (FLUID)	16	14 085	65.9	16.2	2710	FRESH FRUITS, VEGETABLES.	103	270 899	99.1	99.1
2240	OTHER DAIRY PRODUCTS.	17	36 275	65.4	41.7	2711	FRESH FRUITS, BERRIES, MELONS	77	221 324	50.6	81.0
2310	EGGS.	9	2 347	17.2	2.7	2712	FRESH VEGETABLES.	63	49 575	26.4	18.1
2610	MEATS, PROVISIONS	3	1 937	17.6	2.2	2860	CANNED, BOTTLED FOODS	4	341	10.5	0.1
2860	CANNED, BOTTLED FOODS	6	1 856	13.3	2.1		COMMODITIES N.E.C.	(X)	1 257	(X)	0.5
2861	CANNED, BOTTLED JUICES, DRINKS. . .	3	73	1.6	0.1						
	COMMODITIES N.E.C.	(X)	1 785	(X)	2.1						
2920	MARGARINE, SHORTENINGS, ETC.	4	164	1.8	0.2						
2921	MARGARINE, BUTTER SUBSTITUTES	4	159	1.0	0.2						
	COMMODITIES N.E.C.	(X)	5	(X)	(2)						
	COMMODITIES N.E.C.	(X)	440	(X)	0.5						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)						CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				
	TOTAL	137	482 047	(X)	100.0		TOTAL	90	74 175	(X)	100.0
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	3	3 124	18.1	0.6	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	5	525	6.9	0.7
1610	SOAPS AND DETERGENTS	11	1 511	3.0	0.3	1610	SOAPS AND DETERGENTS	13	1 697	47.4	2.3
1620	INDUSTRIAL CHEMICALS	5	3 467	8.3	0.7	1620	INDUSTRIAL CHEMICALS	81	58 335	80.4	78.6
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	14	20 383	11.1	4.2	3610	HARDWARE	3	152	9.7	0.2
2210	BUTTER AND CHEESE	5	619	1.7	0.1	8740	FERTILIZER, FERTILIZER MATERIALS .	3	72	1.8	0.1
2240	OTHER DAIRY PRODUCTS	3	6 796	5.4	1.4	8750	AGRICULTURAL CHEMICALS	5	512	2.1	0.7
2320	POULTRY	3	6 542	5.2	1.4	9760	MISCELLANEOUS LINES	3	478	24.2	0.6
						9930	OTHER LABOR, SERVICE RECEIPTS . .	3	96	3.5	0.1
2410	CONFECTIONERY	23	3 851	6.8	0.8		COMMODITIES N.E.C.	(X)	12 308	(X)	16.6
2411	CANDY (ALL KINDS)	16	894	1.4	0.2		PETROLEUM BULK STATIONS AND				
2413	FOUNTAIN FRUITS, SYRUPS	7	964	2.6	0.2		TERMINALS (SIC 5171) ³				
2414	NUTS, OTHER CONFECTIONS	14	1 839	2.0	0.4		TOTAL	29	120 168	(X)	100.0
	COMMODITIES N.E.C.	(X)	154	(X)	(Z)		PETROLEUM AND PETROLEUM PRODUCTS,				
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	4	11 009	17.6	2.3		EXC. BULK STATIONS AND TERMINALS				
							(SIC 5172) ²				
2610	MEATS, PROVISIONS	9	10 365	5.4	2.2		TOTAL	33	34 416	(X)	100.0
2611	FRESH, FROZEN MEATS	4	6 426	1.9	1.3		BEER AND ALE (SIC 5181)				
2614	OTHER MEAT PRODUCTS	3	3 916	15.1	0.8		TOTAL	43	85 988	(X)	100.0
	COMMODITIES N.E.C.	(X)	23	(X)	(Z)	2950	SOFT DRINKS, BOTTLED WATERS	4	191	2.6	0.2
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	20	5 923	7.7	1.2	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	43	79 862	92.9	92.9
2820	COFFEE--GREEN	11	64 341	67.4	13.3	7211	BEER, ALE, ETC.	42	78 507	51.3	91.3
2830	TEA, SPICES	14	11 633	39.4	2.4	7212	STATE, COUNTY, LOCAL TAXES	11	1 355	3.2	1.6
2840	BAKERY PRODUCTS	13	3 672	19.9	0.8		*WINE	11	3 528	22.2	4.1
2850	FOOD AND BEVERAGE BASIC MATERIALS .	8	18 869	26.5	3.9	7310	SPIRITS	3	1 600	14.1	1.9
2860	CANNED, BOTTLED FOODS	53	164 038	54.3	34.0	7320	COMMODITIES N.E.C.	(X)	807	(X)	0.9
2861	CANNED, BOTTLED JUICES, DRINKS . .	27	103 557	21.5	21.5		WINES AND DISTILLED ALCOHOLIC				
2863	CANNED, BOTTLED FRUITS, VEGG. . . .	30	36 201	17.1	7.5		BEVERAGES (SIC 5182)				
2864	CANNED FISH, SEAFOOD	26	4 829	2.0	1.0	2860	CANNED, BOTTLED FOODS	3	3 181	13.7	0.9
2865	CANNED MEATS	10	2 000	3.3	0.4	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	13	34 976	33.3	10.3
2866	CANNED MILK	9	4 334	4.4	0.9	7310	WINE	42	66 858	21.9	19.7
2867	OTHER CANNED, BOTTLED FOODS	25	12 988	5.8	2.7	7320	SPIRITS	37	231 680	53.3	68.4
	COMMODITIES N.E.C.	(X)	129	(X)	(Z)		COMMODITIES N.E.C.	(X)	1 875	(X)	0.6
2870	SUGAR--REFINED	10	19 396	55.2	4.0		FARM SUPPLIES (SIC 5191)				
2890	BREAKFAST FOODS	7	401	1.9	0.1		TOTAL	59	42 355	(X)	100.0
2910	FLOUR, RELATED PRODUCTS	19	4 926	8.6	1.0	2930	PET FOODS--ALL KINDS	7	75	3.3	0.2
2920	MARGARINE, SHORTENINGS, ETC.	16	5 407	8.4	1.1	3120	GRAINS, BEANS, ETC.	9	501	13.6	1.2
2921	MARGARINE, BUTTER SUBSTITUTES . . .	8	1 960	2.8	0.4	3610	HARDWARE	4	118	8.4	0.3
2922	SHORTENINGS, COOKING OILS	15	3 447	2.8	0.7	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	10	2 328	30.0	5.5
2930	PET FOODS--ALL KINDS	6	840	3.0	0.2	4320	FARM, DAIRY MACHINERY, PARTS . . .	4	132	7.6	0.3
2940	DRIED FRUITS, VEGETABLES	15	13 629	37.9	2.8	8710	HAY, STRAW, ALFALFA, OTHER	13	3 513	64.7	8.3
2950	SOFT DRINKS, BOTTLED WATERS	14	3 715	10.4	0.8	8720	FEEDS (MIXED AND OTHER)	16	2 800	52.7	6.6
2960	FOODS, N.E.C.	40	49 789	44.8	10.3	8730	FEED INGREDIENTS	9	17 591	92.2	41.5
7110	CIGARETTES, CIGARS, TOBACCO	3	405	12.8	0.1	8740	FERTILIZER, FERTILIZER MATERIALS .	29	5 876	37.9	13.9
7320	SPIRITS	4	423	3.6	0.1	8750	AGRICULTURAL CHEMICALS	30	5 668	41.2	13.4
7510	PERSONAL SERVICE PAPERS	10	1 657	3.9	0.3		SEEDS	20	2 920	43.4	6.9
7520	INDUSTRIAL PAPERS	6	424	2.1	0.1	6110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	4	41	9.2	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	10	583	3.6	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	268	7.6	0.6
8720	FEEDS (MIXED AND OTHER)	4	1 445	11.5	0.3		COMMODITIES N.E.C.	(X)	524	(X)	1.2
9760	MISCELLANEOUS LINES	4	3 657	16.2	0.8		TOBACCO AND TOBACCO PRODUCTS				
	COMMODITIES N.E.C.	(X)	39 108	(X)	8.1		(SIC 5194)				
	COTTON (SIC 5152) ²						TOTAL	26	93 319	(X)	100.0
	TOTAL	2	(D)	(X)	100.0	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	4	63	1.3	0.1
	GRAIN (SIC 5153)					1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	3	81	1.2	0.1
	TOTAL	14		(X)	100.0	2410	CONFECTIONERY	23	12 873	14.8	13.8
3120	GRAINS, BEANS, ETC.	14		(O)	78.8	2411	CANDY (ALL KINDS)	23	11 557	6.9	12.4
8710	HAY, STRAW, ALFALFA, OTHER	4			1.1	2412	CHEWING GUM	15	930	1.1	1.0
8730	FEED INGREDIENTS	4			6.9	2413	FOUNTAIN FRUITS, SYRUPS	4	197	1.4	0.2
	COMMODITIES N.E.C.	(X)			4.7	2414	NUTS, OTHER CONFECTIONS	6	188	0.7	0.2
	LIVESTOCK (SIC 5154) ²				15.9		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
	TOTAL	3	(D)	(X)	100.0	2440	BAKERY PRODUCTS	3	95	1.4	0.1
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)										
	TOTAL	11		(X)	100.0						
3210	HIDES, SKINS, PELTS	7		(D)	98.0						
	COMMODITIES N.E.C.	(X)			37.7						
					62.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Data on commodity lines not collected.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
7110	CIGARETTES, CIGARS, TOBACCO	26	75 963	81.4	81.4	7510	PERSONAL SERVICE PAPERS	5	826	1.7	0.3
7111	CIGARETTES.	26	66 362	37.1	71.1	7610	STATIONERY, OFFICE SUPPLIES	10	1 119	3.2	0.4
7112	CIGARS.	23	8 123	4.7	8.7						
7113	OTHER TOBACCO	16	1 478	1.5	1.6	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	5	310	9.6	0.1
						7711	HOUSEHOLD, PORCH, LAWN FURNITURE. .	5	309	5.3	0.1
7510	PERSONAL SERVICE PAPERS	4	107	1.6	0.1		COMMOITIES N.E.C..	(X)	1	(X)	(Z)
7520	INOUSTRIAL PAPERS	4	797	8.4	0.9	7810	CHINA, GLASSWARE, CROCKERY.	8	4 158	11.3	1.4
9750	SMOKERS' SUPPLIES AND PIPES	6	1 071	2.2	1.1	7820	HOUSEHOLD LINENS, DOMESTICS	4	923	3.1	0.3
	COMMOITIES N.E.C.	(X)	2 269	(X)	2.4	7870	KITCHEN UTENSILS, TOOLS, ETC.	7	5 738	18.4	1.9
	PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)					8620	SPORTING, ATHLETIC GOOOS, BICYCLES. .	5	763	2.4	0.3
	TOTAL	41	17 199	(X)	100.0	8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	13	7 505	20.7	2.5
						8680	BOOKS, MAGAZINES, PRINTEO MATERIALS	62	49 205	98.1	16.5
1510	PAINTERS' SUPPLIES AND SUNORIES . . .	41	16 242	94.4	94.4	8740	FERTILIZER, FERTILIZER MATERIALS. . .	5	5 191	6.5	1.7
9710	WALLPAPER	5	743	30.9	4.3	8820	JEWELRY, SILVERWARE, TROPHIES	15	1 786	4.8	0.6
	COMMOITIES N.E.C.	(X)	214	(X)	1.2	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	9	1 484	2.5	0.5
	NONOURABLE GOOOS, N.E.C. (SIC 5199)					8822	COSTUME JEWELRY	6	276	0.5	0.1
	TOTAL	330	297 774	(X)	100.0		COMMOITIES N.E.C..	(X)	26	(X)	(Z)
						8910	GIFTS, ART GOOOS, NOVELTIES, ETC. . .	93	43 100	53.6	14.5
						8920	ADVERTISING SPECIALTIES, CALENOARS.	25	5 959	66.4	2.0
1430	BEAUTY AIOS (TOILETRIES, ETC.). . . .	6	864	2.7	0.3	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	96	49 088	62.7	16.5
1710	YARO OR PIECE GOOOS	6	539	1.8	0.2	9111	CUT FLOWERS, POTTEO PLANTS.	74	38 113	48.4	12.8
1720	NOTIONS (THREAO, BUTTONS, ETC.) . . .	3	2 789	9.3	0.9	9112	FLORISTS' SUPPLIES, NURSERY STOCK	46	10 975	11.9	3.7
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	5	723	2.3	0.2	9510	OTHER TEXTILE PRODUCTS.	7	3 881	87.1	1.3
1820	WOMEN'S, CHILDREN'S CLOTHING.	7	2 250	6.6	0.8	9620	WIGS, SWITCHES, TOUTEES, ETC.	7	4 247	90.3	1.4
2850	FOOO AND BEVERAGE BASIC MATERIALS . .	17	8 202	92.1	2.8	9710	WALLPAPER	10	8 568	96.8	2.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	7	1 065	3.2	0.4	9730	LEATHER	6	1 164	37.7	0.4
3610	HARWARE.	8	3 896	12.2	1.3	9750	SMOKERS' SUPPLIES AND PIPES	3	1 066	49.1	0.4
4310	GAROOEN MACHINERY, EQUIPMENT, ETC. . .	5	2 506	8.0	0.8	9760	MISCELLANEOUS LINES	13	2 729	32.7	0.9
4420	GENERAL PURPOSE INOUSTRIAL MACH.. . .	3	5 178	10.0	1.7	9930	OTHER LABOR, SERVICE RECEIPTS	6	229	8.5	0.1
5120	SCHOOL EQUIPMENT, SUPPLIES.	3	1 474	5.0	0.5		COMMOITIES N.E.C.	(X)	70 733	(X)	23.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972

Atlanta, GA, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ²	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ²
	MERCHANT WHOLESALERS, TOTAL	2 861	3 893 080	100.0	4460	PRINTING TRADES MACHINERY, EQUIP.	8	5 505	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	31	18 141	0.5	4470	OTHER SPECIAL INDUSTRY MACHINERY,	31	17 929	0.5
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	31	57 736	1.5	4480	USED OR REBUILT MACHINERY, EQUIP.	33	14 176	0.4
1210	MACHINE SHOP SALES AND LABOR.	101	18 579	0.5	4510	BEARINGS, POWER, TRANSMISSION	29	15 704	0.4
1220	NEW AND REBUILT PARTS, ETC.	303	224 904	5.8	4610	INDUSTRIAL VALVES, FITTINGS	40	14 088	0.4
1230	AUTOMOTIVE GLASS.	14	1 425	(Z)	4710	WELDING EQUIPMENT, SUPPLIES	24	11 312	0.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	24	4 503	0.1	4820	BOTTLING SUPPLIES	4	3 818	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	17	9 118	0.2	4830	PRINTING, DUPLICATING INKS.	9	2 046	0.1
1310	TIRES AND TUBES	87	57 806	1.5	4840	ABRASIVES, ABRASIVE MATERIALS	30	1 725	(Z)
1320	RECAPPP Tires	26	5 317	0.1	4850	INDUSTRIAL LEATHER, BELTING, ETC.	9	881	(Z)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	15	19 492	0.5	4860	MECHANICAL RUBBER GOODS	23	5 086	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	32	17 445	0.5	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	20	2 411	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	43	7 716	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	61	39 670	1.0
1450	DRUGGISTS' SUPPLIES	8	2 720	0.1	5110	DENTAL EQUIPMENT, SUPPLIES.	14	9 422	0.2
1510	PAINTERS' SUPPLIES AND SUPPLIES	75	26 570	0.7	5120	SCHOOL EQUIPMENT, SUPPLIES.	53	7 762	0.2
1610	SOAPS AND DETERGENTS.	52	9 286	0.2	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	28	45 119	1.2
1620	INDUSTRIAL CHEMICALS.	69	50 054	1.3	5150	OPHTHALMIC PRODUCTS	16	5 532	0.1
1710	YARD OR PIECE GOODS	53	71 095	1.8	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	10	24 868	0.6
1720	NOTIONS (THREAD, BUTTONS, ETC.)	25	15 143	0.4	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	9	4 313	0.1
1730	KNIT FABRICS, KNITTING YARNS, ETC.	12	15 088	0.4	5210	BEAUTY, BARBER SHOP EQUIPMENT	26	7 045	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	46	25 771	0.6	5220	CUSTODIAL, JANITORIAL SUPPLIES.	42	7 895	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING.	50	58 025	1.5	5230	LAUNDRY, DRY-CLEANING MACHINES.	25	15 163	0.4
1830	MILLINERY AND MILLINERY SUPPLIES.	-	79	(Z)	5310	UPHOLSTERERS' FABRICS, SUPPLIES	9	1 969	0.1
1840	ORFESSOR FURS, FUR CLOTHING.	-	67	(Z)	5320	MUNICIPALITY SUPPLIES, EQUIPMENT.	5	2 418	0.1
1910	SHOES, OTHER FOOTWEAR	30	21 238	0.6	5330	OTHER SERVICE BUSINESS EQUIPMENT.	4	4 464	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKG'd).	55	45 884	1.2	5350	SHOE REPAIR AND RESOLE MATERIALS.	4	1 242	(Z)
2210	BUTTER AND CHEESE	32	4 993	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	7	6 085	0.2
2220	ICE CREAM, ICES	6	2 712	0.1	5430	AIRCRAFT, AVIATION PARTS.	10	10 611	0.3
2230	MILK, CREAM (FLUID)	6	19 552	0.5	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	4 902	0.1
2240	OTHER DAIRY PRODUCTS	14	4 557	0.1	6110	COAL (BITUMINOUS AND ANTHRACITE).	5	16 702	0.4
2310	EGGS.	20	14 100	0.4	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	9	1 754	(Z)
2320	POULTRY	19	13 974	0.4	6220	IRON, STEEL PRODUCTS (FLAT)	39	22 726	0.6
2410	CONFECTIONERY	63	26 855	0.7	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	62	16 103	0.4
2510	FISH, SEAFOOD (FRESH AND FROZEN).	9	2 248	0.1	6240	IRON, STEEL FINISHED PRODUCTS	44	31 826	0.8
2610	MEATS, PROVISIONS	46	79 166	2.0	6250	CAST IRON SOIL PIPE, TUBING	14	5 253	0.1
2710	FRESH FRUITS, VEGETABLES.	78	83 147	2.1	6260	IRON, STEEL PIPE, TUBING.	46	25 185	0.7
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	32	7 031	0.2	6270	OTHER CARBON STEEL PRODUCTS	4	426	(Z)
2830	TEA, SPICES	36	8 043	0.2	6320	ALLOY STEEL	13	8 960	0.2
2840	BAKERY PRODUCTS	14	5 086	0.1	6330	STAINLESS STEEL	19	26 333	0.7
2850	FOOD AND BEVERAGE BASIC MATERIALS	17	35 462	0.9	6420	OTHER COPPER, BRASS MILL PRODUCTS	11	8 086	0.2
2860	CANNEO, BOTTLED FOODS	59	49 460	1.3	6430	ALUMINUM SHAPES, FORMS, ETC.	28	10 110	0.3
2870	SUGAR--REFINED.	34	16 130	0.4	6440	NONFERROUS METALS, MINERALS, ORES	8	12 062	0.3
2890	BREAKFAST FOODS	26	2 786	0.1	6500	PETROLEUM PRODUCTS.	37	13 766	0.4
2910	FLOUR, RELATED PRODUCTS	32	2 945	0.1	6510	GASOLINE, KEROSENE.	31	21 463	0.6
2920	MARGARINE, SHORTENINGS, ETC.	49	6 912	0.2	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	5	230	(Z)
2930	PET FOODS--ALL KINDS.	41	4 165	0.1	6530	OILS, GREASES, OTHER PETROLEUM PROD	11	2 397	0.1
2940	DRIED FRUITS, VEGETABLES.	17	4 438	(Z)	6610	PREPARED IRON AND STEEL SCRAP	25	14 303	0.4
2950	SOFT DRINKS, BOTTLED WATERS	18	3 141	0.1	6620	UNPREPARED IRON AND STEEL SCRAP	17	9 524	0.2
2960	FOODS, N.E.C.	27	14 222	0.4	6630	ALLOY STEEL SCRAP	11	1 047	(Z)
3110	COTTON (RAW), INCLUDING LINTERS	5	5 978	0.2	6710	WASTE RAGS, TEXTILE WASTE	24	21 449	0.6
3120	GRAINS, BEANS, ETC.	19	6 950	0.2	6720	WIPING CLOTHS	4	297	(Z)
3130	LIVESTOCK (EXCEPT HORSES, MULES).	4	1 598	(Z)	6730	WASTE PAPER	10	4 484	0.1
3310	ELECTRICAL WIRING SUPPLIES.	121	121 443	3.1	6740	ZINC SCRAP.	5	74	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT.	11	7 132	0.2	6750	ALUMINUM SCRAP	22	4 673	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	25	5 547	0.1	6760	SCRAP COPPER, COPPER BASE ALLOY	25	4 100	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	70	93 567	2.4	6770	SCRAP LEAD	16	264	(Z)
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	41	25 210	0.7	6780	OTHER NONFERROUS METALLIC SCRAP	13	1 026	(Z)
3440	ROOM AIR CONDITIONERS	30	4 717	0.1	6790	OTHER WASTE MATERIALS, SCRAP.	5	403	(Z)
3510	ELECTRONIC TUBES, PARTS, ETC.	62	27 102	0.7	7110	CIGARETTES, CIGARS, TOBACCO	39	81 217	2.1
3610	HARDWARE	156	96 892	2.5	7210	BEER, ALE, PORTER, STOUT, ETC.	12	50 110	1.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT	65	25 720	0.7	7310	WINE.	13	15 310	0.4
3720	RESIDENTIAL ELEC. SPACE HEATING	13	376	(Z)	7320	SPIRITS	12	124 978	3.2
3730	HYDRONICS EQUIPMENT, SUPPLIES	28	5 786	0.2	7410	PRINTING, WRITING PAPER	46	32 664	0.8
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	74	59 898	1.5	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	4	137	(Z)
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	52	32 724	0.8	7510	PERSONAL SERVICE PAPERS	66	22 732	0.6
3820	PARTS, SUPPLIES, AND ACCESSORIES	33	9 536	0.2	7520	INDUSTRIAL PAPERS	65	25 991	0.7
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	31	7 177	0.2	7530	SHIPPING ROOM SUPPLIES.	15	1 027	(Z)
4110	OFFICE MACHINES AND EQUIPMENT	88	25 983	0.7	7540	PAPERBOARD, BOXBOARD.	8	4 693	0.1
4120	INDICATING, RECORDING INSTRUMENTS	9	4 291	0.1	7610	STATIONERY, OFFICE SUPPLIES	105	27 474	0.7
4130	COMMERCIAL KITCHEN EQUIPMENT.	9	2 842	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	25	17 749	0.5
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	12	3 373	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	66	15 774	0.4
4150	CHINA, GLASSWARE (COMMERCIAL)	8	2 807	0.1	7810	CHINA, GLASSWARE, CROCKERY.	14	5 622	0.1
4160	STORE, SERVICE SHOP MACHINES.	27	48 198	1.2	7820	HOUSEHOLD LINENS, DOMESTICS	24	6 240	0.2
4170	SCALES, BALANCES (EXC. SCIENTIFIC).	7	906	(Z)	7830	SHADES, VENETIAN BLINDS	3	395	(Z)
4180	STORE, RESTAURANT FIXTURES, EQUIP.	28	16 668	0.4	7840	CURTAINS, ORAPES	10	1 035	(Z)
4210	CONSTRUCTION, MINING, LOGGING SUP.	49	94 083	2.4	7850	FLOOR COVERINGS	77	55 179	1.4
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	51	19 120	0.5	7860	MIRRORS, LAMPS, PICTURE FRAMES.	10	589	(Z)
4320	FARM, DAIRY MACHINERY, PARTS.	45	27 096	0.7	7870	KITCHEN UTENSILS, TOOLS, ETC.	38	17 955	0.5
4410	FOOD PROCESSING MACHINERY, EQUIP.	9	1 177	(Z)	8110	LUMBER (ROUGH, DRESSED, FINISHED)	72	116 336	3.0
4420	GENERAL PURPOSE INDUSTRIAL MACH.	76	54 520	1.4	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	52	42 512	1.1
4430	METALWORKING MACHINERY.	29	13 790	0.4	8130	WOOD SHINGLES	13	3 693	0.1
4440	MATERIALS HANDLING EQUIPMENT.	60	34 461	0.9	8140	WOOD MILLWORK (DOORS, WINDOWS).	45	32 508	0.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Atlanta, GA, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8150	METAL MILLWORK (DOORS, ETC.)	24	6 819	0.2	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	40	35 600	0.9
8160	VENEER, OTHER WOOD PRODUCTS	4	649	(2)	8710	HAY, STRAW, ALFALFA, OTHER	17	577	(2)
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	36	16 066	0.4	8720	FEEOS (MIXED AND OTHER)	51	8 963	0.2
8220	CONCRETE PRODUCTS, BUILDING STONE . .	7	2 244	0.1	8730	FEEO INGREDIENTS	16	8 699	0.2
8230	CEMENT, LIME, PLASTIC, STUCCO	19	4 057	0.1	8740	FERTILIZER, FERTILIZER MATERIALS . .	61	11 604	0.3
8240	SAND, GRAVEL, CRUSHED STONE	8	1 386	(2)	8750	AGRICULTURAL CHEMICALS	61	4 108	0.1
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	4	285	(2)	8760	SEEDS	49	6 353	0.2
8310	GLASS (FLAT, BRICK, ETC.)	18	5 234	0.1	8810	PRECIOUS STONES (CUT) AND METALS . .	9	3 394	0.1
8410	INSULATION MATERIALS AND BOARD . . .	28	3 042	0.1	8820	JEWELRY, SILVERWARE, TROPHIES . . .	37	26 149	0.7
8420	ROOFING, SLOING EQUIPMENT	45	32 814	0.8	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	47	21 337	0.6
8510	BUILDING AND CONSTRUCTION PAPER . .	9	491	(2)	8920	ADVERTISING SPECIALTIES, CALENDARS .	31	5 146	0.1
8520	WALLBOARD, HARDBOARD	32	21 611	0.6	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	62	18 219	0.5
8530	ADHESIVES, MASTICS	24	1 472	(2)	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	29	11 488	0.3
8540	STRUCTURAL IRON, STEEL	4	3 407	0.1	9310	PHONO. RECORDS, PRERECORDED TAPES .	23	54 797	1.4
8550	PLASTIC BUILDING MATERIALS	11	2 985	0.1	9410	MUSICAL INSTRUMENTS	5	3 055	0.1
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	7	4 653	0.1	9510	OTHER TEXTILE PRODUCTS	7	6 078	0.2
8570	OTHER BUILDING MATERIALS	33	18 665	0.5	9610	INDUSTRIAL YARNS	9	9 355	0.2
8610	PHOTOGRAPHIC GOODS	32	20 178	0.5	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	12	3 144	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES .	41	35 699	0.9	9710	WALLPAPER	12	10 509	0.3
8630	TOYS, GAMES, FIREWORKS, ETC.	40	15 934	0.4	9730	LEATHER	5	2 083	0.1
8640	BOATS (OUTBOARD, ROW BOATS)	4	4 249	0.1	9750	SMOKERS' SUPPLIES AND PIPES	6	1 111	(2)
8660	THEATER, STUDIO EQUIPMENT	4	1 609	(2)	9760	MISCELLANEOUS LINES	41	7 567	0.2
8670	OTHER RECREATION, HOBBY GOODS	8	2 018	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	174	16 622	0.4
						COMMODITIES N.E.C.	(X)	55 113	1.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	4 366	6 249 109	100.0	4510	BEARINGS, POWER, TRANSMISSION	46	22 894	0.4
1110	AUTOMOBILES, MOTORCYCLES, ETC.	37	163 258	2.6	4610	INDUSTRIAL VALVES, FITTINGS	49	20 967	0.3
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	34	40 470	0.7	4710	WELDING EQUIPMENT, SUPPLIES	36	15 268	0.2
1210	MACHINE SHOP SALES AND LABOR	84	17 684	0.3	4810	RECONDITIONED DRUMS AND BARRELS	6	1 384	(2)
1220	NEW AND REBUILT PARTS, ETC.	334	206 117	3.3	4820	BOTTLING SUPPLIES	5	4 278	0.1
1230	AUTOMOTIVE GLASS	7	2 049	(2)	4830	PRINTING, DUPLICATING INKS	9	4 464	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	43	5 287	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	4	4 840	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	10	3 108	0.1	4850	INDUSTRIAL LEATHER, BELTING, ETC.	11	170	(2)
1310	TIRES AND TUBES	117	61 182	1.0	4860	MECHANICAL RUBBER GOODS	26	9 538	0.2
1320	RECAPPED TIRES	25	3 450	0.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	37	1 788	(2)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	21	33 267	0.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	72	27 897	0.5
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	36	25 459	0.4	5110	DENTAL EQUIPMENT, SUPPLIES	18	22 188	0.4
1430	BEAUTY AIDS (TOILETRIES, ETC.)	60	13 056	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES	49	21 962	0.4
1450	DRUGGISTS' SUPPLIES	17	4 821	0.1	5130	CHURCH EQUIPMENT, SUPPLIES	3	1 749	(2)
1510	PAINTERS' SUPPLIES AND SUPPLIES	104	19 338	0.3	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	45	47 062	0.8
1610	SOAPS AND DETERGENTS	64	19 354	0.3	5150	OPHTHALMIC PRODUCTS	25	6 239	0.1
1620	INDUSTRIAL CHEMICALS	107	116 289	1.9	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	20	38 058	0.6
1710	YARD OR PIECE GOODS	76	68 396	1.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	13	10 325	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.)	26	14 519	0.2	5210	BEAUTY, BARBER SHOP EQUIPMENT	25	4 971	0.1
1730	KNIT FABRICS, KNITTING YARNS, ETC.	10	2 067	(2)	5220	CUSTODIAL, JANITORIAL SUPPLIES	53	8 638	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	52	39 083	0.6	5230	LAUNDRY, DRY-CLEANING MACHINES	28	13 335	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING	63	65 300	1.0	5310	UPHOLSTERERS' FABRICS, SUPPLIES	8	6 775	0.1
1830	MILLINERY AND MILLINERY SUPPLIES	4	622	(2)	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	8	3 705	0.1
1840	DRESSED FURS, FUR CLOTHING	7	527	(2)	5330	OTHER SERVICE BUSINESS EQUIPMENT	8	13 431	0.2
1910	SHOES, OTHER FOOTWEAR	97	124 147	2.0	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP.	3	374	(2)
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	94	146 113	2.3	5350	SHOE REPAIR AND RESOLE MATERIALS	10	6 061	0.1
2210	BUTTER AND CHEESE	79	38 964	0.6	5420	SHIP, BOAT, MARINE PROPULSION MACH.	10	2 302	(2)
2220	ICE CREAM, ICES	14	1 936	(2)	5430	AIRCRAFT, AVIATION PARTS	4	2 486	(2)
2230	MILK, CREAM (FLUID)	12	6 309	0.1	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	157	(2)
2240	OTHER DAIRY PRODUCTS	24	13 425	0.2	6110	COAL (BITUMINOUS AND ANTHRACITE)	9	25 752	0.4
2310	EGGS	31	20 104	0.3	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	13	3 332	0.1
2320	POULTRY	57	35 555	0.6	6220	IRON, STEEL PRODUCTS (FLAT)	50	40 010	0.6
2410	CONFECTIONERY	100	34 469	0.6	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	77	15 891	0.2
2510	FISH, SEAFOOD (FRESH AND FROZEN)	70	130 328	2.1	6240	IRON, STEEL FINISHED PRODUCTS	41	25 944	0.4
2610	MEATS, PROVISIONS	167	529 825	8.5	6250	CAST IRON SOIL PIPE, TUBING	31	1 951	(2)
2710	FRESH FRUITS, VEGETABLES	125	169 127	2.7	6260	IRON, STEEL PIPE, TUBING	64	16 677	0.3
2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	43	11 550	0.2	6270	OTHER CARBON STEEL PRODUCTS	6	2 485	(2)
2830	TEA, SPICES	46	6 262	0.1	6320	ALLOY STEEL	25	13 055	0.2
2840	BAKERY PRODUCTS	34	8 841	0.1	6330	STAINLESS STEEL	32	26 405	0.4
2850	FOOD AND BEVERAGE BASIC MATERIALS	19	39 229	0.6	6410	COPPER WIRE (ELECTRICAL ONLY)	6	1 240	(2)
2860	CANNED, BOTTLED FOODS	96	109 117	1.8	6420	OTHER COPPER, BRASS MILL PRODUCTS	19	25 596	0.4
2870	SUGAR—REFINED	44	15 319	0.3	6430	ALUMINUM SHAPES, FORMS, ETC.	45	33 044	0.5
2890	BREAKFAST FOODS	31	5 420	0.1	6440	NONFERROUS METALS, MINERALS, ORES	7	6 839	0.1
2910	FLOUR, RELATED PRODUCTS	44	11 394	0.2	6500	PETROLEUM PRODUCTS	56	7 625	0.1
2920	MARGARINE, SHORTENINGS, ETC.	75	14 241	0.2	6510	GASOLINE, KEROSENE	20	35 556	0.6
2930	PET FOODS—ALL KINDS	43	15 496	0.3	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	4	2 734	(2)
2940	DRIED FRUITS, VEGETABLES	18	617	(2)	6530	OILS, GREASES, OTHER PETROLEUM PROD.	11	16 558	0.3
2950	SOFT DRINKS, BOTTLED WATERS	46	14 455	0.2	6610	PREPARED IRON AND STEEL SCRAP	49	30 799	0.5
2960	FOODS, N.E.C.	51	26 663	0.4	6620	UNPREPARED IRON AND STEEL SCRAP	37	4 314	0.1
3110	COTTON (RAW), INCLUDING LINTERS	3	14 959	0.2	6630	ALLOY STEEL SCRAP	25	1 921	(2)
3120	GRAINS, BEANS, ETC.	11	1 017	(2)	6640	NICKEL ALLOY	19	1 572	(2)
3210	HIDES, SKINS, PELTS	8	32 515	0.5	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	5	146	(2)
3230	WOOL, WOLLAIRS (RAW, TOPS, NOELS)	40	80 828	1.3	6660	SPECIAL METALS (TITANIUM, ETC.)	4	783	(2)
3310	ELECTRICAL WIRING SUPPLIES	162	137 625	2.2	6710	WASTE RAGS, TEXTILE WASTE	32	26 759	0.4
3320	TELEPHONE AND SIGNAL EQUIPMENT	16	4 495	0.1	6720	WIPING CLOTHS	13	993	(2)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	20	5 427	0.1	6730	WASTE PAPER	32	18 786	0.3
3420	MAJOR APPLIANCES, TV SETS, ETC.	69	147 769	2.4	6740	ZINC SCRAP	19	902	(2)
3430	ELECTRIC HOUSEWARES AND SUPPLIES	35	54 516	0.9	6750	ALUMINUM SCRAP	51	5 336	0.1
3440	ROOM AIR CONDITIONERS	39	9 619	0.2	6760	SCRAP COPPER, COPPER BASE ALLOY	56	21 780	0.4
3510	ELECTRONIC TUBES, PARTS, ETC.	130	135 173	2.2	6770	SCRAP LEAD	48	3 477	0.1
3610	HARDWARE	159	61 900	1.0	6780	OTHER NONFERROUS METALLIC SCRAP	35	3 367	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	26	23 323	0.4	6790	OTHER WASTE MATERIALS, SCRAP	10	842	(2)
3720	RESIDENTIAL ELEC. SPACE HEATING	22	4 351	0.1	7110	CIGARETTES, CIGARS, TOBACCO	53	101 799	1.6
3730	HYDRAONICS EQUIPMENT, SUPPLIES	71	21 197	0.3	7210	BEER, ALE, PORTER, STOUT, ETC.	25	79 057	1.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	141	67 648	1.1	7310	WINE	26	32 421	0.5
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	39	10 569	0.2	7320	SPIRITS	19	142 508	2.3
3820	PARTS, SUPPLIES, AND ACCESSORIES	26	5 212	0.1	7410	PRINTING, WRITING PAPER	75	73 495	1.2
3910	COMMERCIAL REFRIGERATION EQUIPMENT	32	9 043	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	5	1 578	(2)
4110	OFFICE MACHINES AND EQUIPMENT	125	29 573	0.5	7510	PERSONAL SERVICE PAPERS	95	28 006	0.5
4120	INDICATING, RECORDING INSTRUMENTS	7	811	(2)	7520	INDUSTRIAL PAPERS	112	59 240	1.0
4130	COMMERCIAL KITCHEN EQUIPMENT	14	2 776	(2)	7530	SHIPPING ROOM SUPPLIES	31	2 185	(2)
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	17	7 282	0.1	7540	PAPERBOARD, BOXBOARD	20	6 650	0.1
4150	CHINA, GLASSWARE (COMMERCIAL)	15	4 302	0.1	7610	STATIONERY, OFFICE SUPPLIES	158	51 768	0.8
4160	STORE, SERVICE SHOP MACHINES	28	7 912	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	23	12 391	0.2
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	4	443	(2)	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	83	34 350	0.6
4180	STORE, RESTAURANT FIXTURES, EQUIP.	30	14 372	0.2	7810	CHINA, GLASSWARE, CROCKERY	11	4 864	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP.	59	49 879	0.8	7820	HOUSEHOLD LINENS, DOMESTICS	26	16 606	0.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	55	17 128	0.3	7830	SHADES, VENETIAN BLINDS	7	5 673	0.1
4320	FARM, DAIRY MACHINERY, PARTS	28	7 730	0.1	7840	CURTAINS, DRAPES	15	6 175	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP.	14	8 078	0.1	7850	FLOOR COVERINGS	64	73 691	1.2
4420	GENERAL PURPOSE INDUSTRIAL MACH.	78	34 056	0.5	7860	MIRRORS, LAMPS, PICTURE FRAMES	5	595	(2)
4430	METALWORKING MACHINERY	50	34 657	0.6	7870	KITCHEN UTENSILS, TOOLS, ETC.	39	27 210	0.5
4440	MATERIALS HANDLING EQUIPMENT	63	41 827	0.7	8110	LUMBER (ROUGH, DRESSED, FINISHED)	86	174 286	2.8
4450	OIL WELL, OIL REFINING MACH. EQUIP.	3	841	(2)	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	52	32 754	0.5
4460	PRINTING TRADES MACHINERY, EQUIP.	11	10 834	0.2	8130	WOOD SHINGLES	36	5 997	0.1
4470	OTHER SPECIAL INDUSTRY MACHINERY	32	30 010	0.5	8140	WOOD MILLWORK (DOORS, WINDOWS)	61	18 839	0.3
4480	USED OR REBUILT MACHINERY, EQUIP.	39	8 426	0.1	8150	METAL MILLWORK (DOORS, ETC.)	34	5 699	0.1
					8160	VEENEER, OTHER WOOD PRODUCTS	7	813	(2)
					8210	BRICK, BLOCKS, TILE, CLAY, ETC.	34	23 129	0.4
					8220	CONCRETE PRODUCTS, BUILDING STONE	13	1 668	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Boston, MA, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	27	3 536	0.1	8730	FEEO INGREGIOENTS.	9	6 185	0.1
8240	SANO, GRAVEL, CRUSHEO STONE . . .	17	3 043	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	37	5 706	0.1
8310	GLASS (FLAT, BRICK, ETC.)	17	14 281	0.2	8750	AGRICULTURAL CHEMICALS.	33	3 973	0.1
8410	INSULATION MATERIALS AND BOARO. . .	47	11 114	0.2	8760	SEEO	23	2 027	(Z)
8420	ROOFING, SIOING EQUIPMENT	44	23 514	0.4	8810	PRECIOUS STONES (CUT) AND METALS. .	26	16 418	0.3
8510	BUILDING AND CONSTRUCTION PAPER . .	19	1 789	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	72	23 023	0.4
8520	WALLBOARD, HAROBOARD.	40	14 430	0.2	8910	GIFTS, ART GOOOS, NOVELTIES, ETC. .	51	26 699	0.4
8530	ADHESIVES, MASTICS.	37	12 465	0.2	8920	ADVERTISING SPECIALTIES, CALENOARS.	28	8 115	0.1
8540	STRUCTURAL IRON, STEEL.	3	473	(Z)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	47	13 194	0.2
8550	PLASTIC BUILDING MATERIALS.	20	3 703	0.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	12	2 648	(Z)
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	3	3 418	0.1	9310	PHONO. RECORDS, PRERECORDED TAPES .	34	31 397	0.5
8570	OTHER BUILDING MATERIALS.	38	18 231	0.3	9410	MUSICAL INSTRUMENTS	9	5 370	0.1
8610	PHOTOGRAPHIC GOOOS.	36	22 825	0.4	9510	OTHER TEXTILE PRODUCTS.	7	10 192	0.2
8620	SPORTING, ATHLETIC GOOOS, BICYCLES.	55	56 349	0.9	9610	INDUSTRIAL YARNS.	12	7 375	0.1
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	37	18 518	0.3	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	16	2 884	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	4	8 277	0.1	9710	WALLPAPER	20	16 034	0.3
8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	3	1 639	(Z)	9730	LEATHER	25	40 111	0.6
8660	THEATER, STUDIO EQUIPMENT	5	1 674	(Z)	9740	LUGGAGE, SAOOLERY, HARNESS.	3	263	(Z)
8670	OTHER RECREATION, HOBBY GOOOS . . .	16	11 472	0.2	9750	SMOKERS' SUPPLIES AND PIPES	13	1 408	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	84	87 646	1.4	9760	MISCELLANEOUS LINES	49	10 985	0.2
8710	HAY, STRAW, ALFALFA, OTHER.	16	1 616	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS	201	24 708	0.4
8720	FEEOS (MIXED AND OTHER)	29	5 598	0.1		COMMOOTIES N.E.C.	(X)	297 545	4.8

Standard Notes:- - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 11. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	9 511	16 578 343	100.0	4470	OTHER SPECIAL INDUSTRY MACHINERY	57	23 518	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	72	556 230	3.4	4480	USED OR REBUILT MACHINERY, EQUIP.	98	26 153	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	95	113 478	0.7	4510	BEARINGS, POWER, TRANSMISSION	95	99 531	0.6
1210	MACHINE SHOP SALES AND LABOR	236	42 171	0.3	4610	INDUSTRIAL VALVES, FITTINGS	129	67 910	0.4
1220	NEW AND REBUILT PARTS, ETC.	702	336 655	3.2	4710	WELDING EQUIPMENT, SUPPLIES	90	39 013	0.2
1230	AUTOMOTIVE GLASS	15	2 541	(Z)	4810	RECONDITIONED ORMS AND BARKELS	18	8 521	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	80	15 367	0.1	4820	BOTTLING SUPPLIES	7	18 649	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	24	8 724	0.1	4830	PRINTING, DUPLICATING INKS	22	2 990	(Z)
1310	TIRES AND TUBES	183	65 581	0.4	4840	ABRASIVES, ABRASIVE MATERIALS	154	24 576	0.1
1320	RECAPPED TIRES	26	1 989	(Z)	4850	INDUSTRIAL LEATHER, BELTING, ETC.	17	2 744	(Z)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	80	112 891	0.7	4860	MECHANICAL RUBBER GOODS	64	22 415	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	83	47 319	0.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	87	10 729	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	143	92 012	0.6	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	286	307 734	1.9
1450	DRUGGISTS' SUPPLIES	40	28 377	0.2	5110	DENTAL EQUIPMENT, SUPPLIES	39	28 175	0.2
1510	PAINTERS' SUPPLIES AND SUPPLIES	215	67 814	0.4	5120	SCHOOL EQUIPMENT, SUPPLIES	150	50 445	0.3
1610	SOAPS AND DETERGENTS	148	77 929	0.5	5130	CHURCH EQUIPMENT, SUPPLIES	19	2 599	(Z)
1620	INDUSTRIAL CHEMICALS	244	260 942	1.6	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	92	99 805	0.6
1710	YARD OR PIECE GOODS	131	172 576	1.0	5150	OPHTHALMIC PRODUCTS	67	16 052	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.)	65	27 358	0.2	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	36	72 281	0.4
1730	KNIT FABRICS, KNITTING YARNS, ETC.	20	6 130	(Z)	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	41	32 763	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	129	89 366	0.5	5210	BEAUTY, BARBER SHOP EQUIPMENT	64	27 423	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING	141	127 543	0.8	5220	CUSTODIAL, JANITORIAL SUPPLIES	114	22 725	0.1
1830	MILLINERY AND MILLINERY SUPPLIES	4	1 074	(Z)	5230	LAUNDRY, DRY-CLEANING MACHINES	43	21 708	0.1
1840	DRESSES FURS, FUR CLOTHING	13	2 178	(Z)	5310	UPHOLSTERERS' FABRICS, SUPPLIES	13	3 309	(Z)
1910	SHOES, OTHER FOOTWEAR	60	29 131	0.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	20	12 334	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKED.)	192	295 076	1.8	5330	OTHER SERVICE BUSINESS EQUIPMENT	20	8 302	0.1
2210	BUTTER AND CHEESE	146	162 428	1.0	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP.	6	1 205	(Z)
2220	ICE CREAM, ICES	40	23 010	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS	11	6 207	(Z)
2230	MILK, CREAM (FLUID)	63	74 182	0.5	5410	RAILROAD TRANSPORTATION EQUIPMENT	15	53 945	0.3
2240	OTHER DAIRY PRODUCTS	62	30 909	0.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	7	3 677	(Z)
2310	EGGS	93	47 397	0.3	5430	AIRCRAFT, AVIATION PARTS	23	29 990	0.2
2320	POULTRY	102	87 438	0.5	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	5	955	(Z)
2410	CONFECTIONERY	174	131 745	0.8	6110	COAL (BITUMINOUS AND ANTHRACITE)	28	21 298	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN)	59	44 878	0.3	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	47	93 621	0.6
2610	MEATS, PROVISIONS	390	1 612 028	9.7	6220	IRON, STEEL PRODUCTS (FLAT)	211	617 450	3.7
2710	FRESH FRUITS, VEGETABLES	224	236 294	1.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	176	65 274	0.4
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	71	34 421	0.2	6240	IRON, STEEL FINISHED PRODUCTS	136	202 164	1.2
2820	COFFEE--GREEN	3	6 701	(Z)	6250	CAST IRON SOIL PIPE, TUBING	62	7 247	(Z)
2830	TEA, SPICES	69	20 115	0.1	6260	IRON, STEEL PIPE, TUBING	164	133 000	0.8
2840	BAKERY PRODUCTS	64	27 181	0.2	6270	OTHER CARBON STEEL PRODUCTS	19	25 160	0.2
2850	FOOD AND BEVERAGE BASIC MATERIALS	45	47 322	0.3	6320	ALLOY STEEL	68	71 592	0.4
2860	CANNED, BOTTLED FOODS	175	272 658	1.6	6330	STAINLESS STEEL	82	115 193	0.7
2870	SUGAR--REFINED	65	45 562	0.3	6410	COPPER WIRE (ELECTRICAL ONLY)	4	4 322	(Z)
2890	BREAKFAST FOODS	52	18 526	0.1	6420	OTHER COPPER, BRASS MILL PRODUCTS	43	58 135	0.4
2910	FLOUR, RELATED PRODUCTS	82	34 196	0.2	6430	ALUMINUM SHAPES, FORMS, ETC.	74	68 268	0.4
2920	MARGARINE, SHORTENINGS, ETC.	120	53 139	0.3	6440	NONFERROUS METALS, MINERALS, ORES	21	37 000	0.2
2930	PET FOODS--ALL KINDS	82	43 277	0.3	6500	FERROUS PRODUCTS	80	9 305	0.1
2940	DRIED FRUITS, VEGETABLES	39	9 490	0.1	6510	GASOLINE, KEROSENE	60	62 207	0.4
2950	SOFT DRINKS, BOTTLED WATERS	81	37 900	0.2	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	27	5 840	(Z)
2960	FOODS, N.E.C.	98	141 061	0.9	6530	OILS, GREASES, OTHER PETROLEUM PROD.	72	60 605	0.4
3120	GRAINS, BEANS, ETC.	113	340 583	2.1	6610	PREPARED IRON AND STEEL SCRAP	148	192 726	1.2
3130	LIVESTOCK (EXCEPT HORSES, MULES)	18	49 659	0.3	6620	UNPREPARED IRON AND STEEL SCRAP	155	64 121	0.4
3210	HIDES, SKINS, PELTS	13	39 681	(Z)	6630	ALLOY STEEL SCRAP	51	16 046	0.1
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	5	2 958	(Z)	6640	NICKEL ALLOY	44	8 438	0.1
3270	OTHER INEDIBLE FARM PRODUCTS	5	12 368	0.1	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	13	2 289	(Z)
3310	ELECTRICAL WIRING SUPPLIES	366	396 708	2.4	6660	SPECIAL METALS (TITANIUM, ETC.)	13	1 456	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT	22	9 177	0.1	6710	WASTE RAGS, TEXTILE WASTE	22	6 019	(Z)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	70	41 327	0.3	6720	WIPING CLOTHS	24	7 977	(Z)
3420	MAJOR APPLIANCES, TV SETS, ETC.	174	150 445	0.9	6730	WASTE PAPER	81	46 362	0.3
3430	ELECTRIC HOUSEWARES AND SUPPLIES	135	84 289	0.5	6740	ZINC SCRAP	53	2 676	(Z)
3440	ROOM AIR CONDITIONERS	74	13 527	0.1	6750	ALUMINUM SCRAP	141	20 175	0.1
3510	ELECTRONIC TUBES, PARTS, ETC.	222	205 048	1.2	6760	SCRAP COPPER, COPPER BASE ALLOY	157	42 769	0.3
3610	HARDWARE	458	282 396	1.7	6770	SCRAP LEAD	81	3 238	(Z)
3710	WARM-AIR HEATING, COOLING EQUIPMENT	176	42 822	0.3	6780	OTHER NONFERROUS METALLIC SCRAP	97	14 677	0.1
3720	RESIDENTIAL ELEC. SPACE HEATING	34	922	(Z)	6790	OTHER WASTE MATERIALS, SCRAP	19	2 249	(Z)
3730	HYDROELECTRIC EQUIPMENT, SUPPLIES	110	21 117	0.1	7110	CIGARETTES, CIGARS, TOBACCO	91	320 995	1.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	284	191 626	1.2	7210	BEER, ALE, PORTER, STOUT, ETC.	126	243 162	1.5
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	126	40 713	0.2	7310	WINE	65	119 231	0.7
3820	PARTS, SUPPLIES, AND ACCESSORIES	68	19 617	0.1	7320	SPIRITS	58	399 164	2.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT	54	17 131	0.1	7410	PRINTING, WRITING PAPER	149	290 339	1.8
4110	OFFICE MACHINES AND EQUIPMENT	246	72 819	0.4	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	13	5 223	(Z)
4120	INDICATING, RECORDING INSTRUMENTS	19	9 739	0.1	7510	PERSONAL SERVICE PAPERS	208	88 785	0.5
4130	COMMERCIAL KITCHEN EQUIPMENT	20	12 053	0.1	7520	INDUSTRIAL PAPERS	240	179 517	1.1
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	22	3 264	(Z)	7530	SHIPPING ROOM SUPPLIES	73	12 765	0.1
4150	CHINA, GLASSWARE (COMMERCIAL)	18	6 250	(Z)	7540	PAPERBOARD, BOXBOARD	59	22 957	0.1
4160	STORE, SERVICE SHOP MACHINES	59	33 865	0.2	7610	STATIONERY, OFFICE SUPPLIES	370	131 828	0.8
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	18	1 991	(Z)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	63	46 951	0.3
4180	STORE, RESTAURANT FIXTURES, EQUIP.	75	78 869	0.5	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	215	102 077	0.6
4210	CONSTRUCTION, MINING, LOGGING SUP.	97	130 164	0.8	7810	CHINA, GLASSWARE, CROCKERY	75	59 712	0.4
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	136	47 571	0.3	7820	HOUSEHOLD LINENS, DOMESTICS	51	28 834	0.2
4320	FARM, DAIRY MACHINERY, PARTS	112	59 883	0.4	7830	SHADES, VENETIAN BLINDS	6	454	(Z)
4410	FOOD PROCESSING MACHINERY, EQUIP.	32	12 584	0.1	7840	CURTAINS, ORAPES	37	7 818	(Z)
4420	GENERAL PURPOSE INDUSTRIAL MACH.	229	186 306	1.1	7850	FLOOR COVERINGS	160	101 576	0.6
4430	METALWORKING MACHINERY	201	137 650	0.8	7860	MIRRORS, LAMPS, PICTURE FRAMES	13	3 416	(Z)
4440	MATERIALS HANDLING EQUIPMENT	151	119 396	0.7	7870	KITCHEN UTENSILS, TOOLS, ETC.	156	76 252	0.5
4450	OIL WELL, OIL REFINING MACH. EQUIP.	15	7 632	(Z)	8110	LUMBER (ROUGH, DRESSED, FINISHED)	125	158 720	1.0
4460	PRINTING TRADES MACHINERY, EQUIP.	41	28 352	0.2	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	93	60 941	0.4
					8130	WOOD SHINGLES	22	3 624	(Z)
					8140	WOOD MILLWORK (DOORS, WINDOWS)	99	47 856	0.3
					8150	METAL MILLWORK (DOORS, ETC.)	59	7 292	(Z)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Chicago, IL, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8160	VENEER, OTHER WOOD PRODUCTS . . .	14	2 393	(Z)	8730	FEED INGREDIENTS, . . .	53	11 755	0.1
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	79	45 555	0.3	8740	FERTILIZER, FERTILIZER MATERIALS, . .	133	17 514	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE . .	39	10 879	0.1	8750	AGRICULTURAL CHEMICALS, . . .	126	16 380	0.1
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	42	5 043	(Z)	8760	SEEDS . . .	93	13 651	0.1
8240	SAND, GRAVEL, CRUSHEO STONE . . .	47	12 484	0.1	8810	PRECIOUS STONES (CUT) AND METALS, . .	81	52 010	0.3
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	13	5 935	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	191	123 135	0.7
8310	GLASS (FLAT, BRICK, ETC.) . . .	27	16 534	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	187	66 945	0.4
8410	INSULATION MATERIALS AND BOARD, . .	72	14 384	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS, . .	104	33 279	0.2
8420	ROOFING, SIDING EQUIPMENT . . .	100	50 006	0.3	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	121	71 364	0.4
8510	BUILDING AND CONSTRUCTION PAPER . .	25	6 249	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	37	14 121	0.1
8520	WALLBOARD, HAROBOARD, . . .	70	23 863	0.1	9220	BARRELS, BOXES, BOX SHOOKS, ETC. . .	3	349	(Z)
8530	ADHESIVES, MASTICS, . . .	53	5 547	(Z)	9310	PHONO, RECORDS, PRERECORDED TAPES . .	103	105 427	0.6
8540	STRUCTURAL IRON, STEEL, . . .	5	3 553	(Z)	9410	MUSICAL INSTRUMENTS . . .	44	40 369	0.2
8550	PLASTIC BUILDING MATERIALS, . . .	37	5 334	(Z)	9510	OTHER TEXTILE PRODUCTS, . . .	19	10 161	0.1
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	8	4 551	(Z)	9610	INDUSTRIAL YARNS, . . .	4	886	(Z)
8570	OTHER BUILDING MATERIALS, . . .	89	45 336	0.3	9620	WIGS, SWITCHES, TOUPEES, ETC. . .	36	4 713	(Z)
8610	PHOTOGRAPHIC GOODS, . . .	124	130 976	0.8	9710	WALLPAPER . . .	33	27 462	0.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES, .	152	165 968	1.0	9720	VEG. OILS (COTTONSEED, LINSEED) . .	5	7 234	(Z)
8630	TOYS, GAMES, FIREWORKS, ETC. . .	138	80 216	0.5	9730	LEATHER . . .	28	22 959	0.1
8640	BOATS (OUTBOARD, ROW BOATS) . . .	11	4 507	(Z)	9740	LUGGAGE, SADDLERY, HARNESS, . . .	27	5 868	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT, .	12	92 791	0.6	9750	SMOKERS' SUPPLIES AND PIPES . . .	22	6 584	(Z)
8660	THEATER, STUDIO EQUIPMENT . . .	4	1 299	(Z)	9760	MISCELLANEOUS LINES . . .	138	38 249	0.2
8670	OTHER RECREATION, HOBBY GOODS . . .	44	29 570	0.2	9910	RECEIPTS FROM PROCESSING, . . .	16	5 519	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	160	152 504	0.9	9920	COMMODITY CREDIT RECEIPTS . . .	3	313	(Z)
8710	HAY, STRAW, ALFALFA, OTHER, . . .	26	6 950	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	515	89 648	0.5
8720	FEEDS (MIXED AND OTHER) . . .	105	17 971	0.1		COMMODITIES N.E.C. . .	(X)	153 867	0.9

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	2 644	3 384 951	100.0	4480	USED OR REBUILT MACHINERY, EQUIP. . .	35	9 785	0.3
1110	AUTOMOBILES, MOTORCYCLES, ETC.	14	11 051	0.3	4510	BEARINGS, POWER, TRANSMISSION . . .	39	24 764	0.7
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . . .	26	67 066	2.0	4610	INDUSTRIAL VALVES, FITTINGS	62	32 253	1.0
1210	MACHINE SHOP SALES AND LABOR.	89	4 794	0.1	4710	WELDING EQUIPMENT, SUPPLIES	28	12 962	0.4
1220	NEW AND REBUILT PARTS, ETC.	260	234 093	7.0	4810	RECONDITIONED DRUMS AND BARRELS . .	12	3 036	0.1
1230	AUTOMOTIVE GLASS.	5	230	(2)	4830	PRINTING, DUPLICATING INKS.	6	284	(2)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	31	4 415	0.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	61	15 691	0.5
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	9	2 771	0.1	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	10	1 052	(2)
1310	TIRES AND TUBES	65	21 473	0.6	4860	MECHANICAL RUBBER GOODS	29	22 477	0.7
1320	RECAPPED TIRES.	17	11 788	0.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	20	3 129	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	14	28 374	0.8	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	84	47 529	1.4
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	14	8 851	0.3	5110	DENTAL EQUIPMENT, SUPPLIES.	7	2 258	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	26	7 668	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	37	40 112	1.2
1450	DRUGGISTS' SUPPLIES	7	4 880	0.1	5130	CHURCH EQUIPMENT, SUPPLIES.	4	451	(2)
1510	PAINTERS' SUPPLIES AND SUPPLIES	76	26 310	0.8	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	20	21 417	0.6
1610	SOAP AND DETERGENTS.	31	4 787	0.1	5150	OPHTHALMIC PRODUCTS	14	3 525	0.1
1620	INDUSTRIAL CHEMICALS.	78	59 247	1.8	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	6	8 833	0.3
1710	YARD OR PIECE GOODS	13	4 365	0.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	9	7 388	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	10	3 695	0.1	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	17	4 997	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	28	31 273	0.9	5220	CUSTOMER, JANITORIAL SUPPLIES. . . .	33	6 564	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING.	28	13 574	0.4	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	13	5 483	0.2
1840	DRESSED FURS, FUR CLOTHING.	3	319	(2)	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	3	730	(2)
1910	SHOES, OTHER FOOTWEAR	12	25 474	0.8	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	5	3 230	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.) .	43	27 627	0.8	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	8	2 663	0.1
2210	BUTTER AND CHEESE	24	8 790	0.3	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	5	3 803	0.1
2220	ICE CREAM, ICES	7	822	(2)	5410	RAILROAD TRANSPORTATION EQUIPMENT .	4	3 125	0.1
2240	OTHER DAIRY PRODUCTS.	7	3 613	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	9	5 640	0.2
2310	EGGS.	21	9 841	0.3	5430	AIRCRAFT, AVIATION PARTS.	16	10 711	0.3
2320	POULTRY	18	18 408	0.5	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	1 297	(2)
2410	CONFECTIONERY	41	21 147	0.6	6110	COAL (BITUMINOUS AND ANTHRACITE) . .	11	3 020	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	4	1 370	(2)	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	25	9 183	0.3
2610	MEATS, PROVISIONS	56	174 762	5.2	6220	IRON, STEEL PRODUCTS (FLAT)	93	191 756	5.7
2710	FRESH FRUITS, VEGETABLES.	55	62 702	1.9	6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	58	13 299	0.4
2810	COFFEE--ROASTED (INCLUDING SOLUBLE) .	14	1 796	0.1	6240	IRON, STEEL FINISHED PRODUCTS	54	51 091	1.5
2830	TEA, SPICES	10	833	(2)	6250	CAST IRON SOIL PIPE, TUBING	21	1 659	(2)
2840	BAKERY PRODUCTS	11	9 808	0.3	6260	IRON, STEEL PIPE, TUBING.	60	26 062	0.8
2850	FOOD AND BEVERAGE BASIC MATERIALS . .	7	2 179	0.1	6270	OTHER CARBON STEEL PRODUCTS	6	2 021	0.1
2860	CANNED, BOTTLED FOODS	39	24 310	0.7	6320	ALLOY STEEL	38	32 962	1.0
2870	SUGAR--REFINED.	14	5 242	0.2	6330	STAINLESS STEEL	29	23 898	0.7
2890	BREAKFAST FOODS	7	641	(2)	6420	OTHER COPPER, BRASS MILL PRODUCTS. .	19	16 367	0.5
2910	FLOUR, RELATED PRODUCTS	15	4 134	0.1	6430	ALUMINUM SHAPES, FORMS, ETC.	30	28 321	0.8
2920	MARGARINE, SHORTENINGS, ETC.	21	2 230	0.1	6440	NONFERROUS METALS, MINERALS, ORES. .	9	5 633	0.2
2930	PET FOODS--ALL KINDS.	23	3 409	0.1	6500	PETROLEUM PRODUCTS.	40	2 333	0.1
2940	DRIED FRUITS, VEGETABLES.	10	976	(2)	6510	GASOLINE, KEROSENE.	18	12 339	0.4
2950	SOFT DRINKS, BOTTLED WATERS	15	2 201	0.1	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS .	6	1 228	(2)
2960	FOODS, N.E.C.	15	7 322	0.2	6530	OILS, GREASES, OTHER PETROLEUM PROD	16	33 792	1.0
3120	GRAINS, BEANS, ETC.	24	4 695	0.1	6610	PREPARED IRON AND STEEL SCRAP	56	87 468	2.6
3310	ELECTRICAL WIRING SUPPLIES.	113	104 165	3.1	6620	UNPREPARED IRON AND STEEL SCRAP . .	53	9 783	0.3
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . .	9	2 997	0.1	6630	ALLOY STEEL SCRAP	23	4 075	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS . .	22	3 707	0.1	6640	NICKEL ALLOY.	13	1 387	(2)
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	61	47 056	1.4	6710	WASTE RAGS, TEXTILE WASTE	9	1 432	(2)
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	32	27 375	0.8	6720	WIPING CLOTHS	8	5 835	0.3
3440	ROOM AIR CONDITIONERS	34	3 276	0.1	6730	WASTE PAPER	21	5 461	0.2
3510	ELECTRONIC TUBES, PARTS, ETC.	58	39 054	1.2	6740	ZINC SCRAP.	16	392	(2)
3610	HARDWARE.	126	135 424	4.0	6750	ALUMINUM SCRAP.	40	5 190	0.2
3710	WARM-AIR HEATING, COOLING EQUIPMENT .	66	16 076	0.5	6760	SCRAP COPPER, COPPER BASE ALLOY . . .	48	15 371	0.5
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	16	2 056	0.1	6770	SCRAP LEAD.	24	630	(2)
3730	HYDRONICS EQUIPMENT, SUPPLIES	38	3 890	0.1	6780	OTHER NONFERROUS METALLIC SCRAP . .	23	3 969	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES . .	99	66 993	2.0	6790	OTHER WASTE MATERIALS, SCRAP.	8	2 176	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. .	52	12 021	0.4	7110	CIGARETTES, CIGARS, TOBACCO	28	64 010	1.9
3820	PARTS, SUPPLIES, AND ACCESSORIES. . . .	23	3 434	0.1	7210	BEER, ALE, PORTER, STOUT, ETC.	27	60 615	1.8
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	23	6 194	0.2	7310	WINE.	22	20 526	0.6
4110	OFFICE MACHINES AND EQUIPMENT	62	9 599	0.3	7320	SPIRITS	9	24 087	0.7
4120	INDICATING, RECORDING INSTRUMENTS . .	6	698	(2)	7410	PRINTING, WRITING PAPER	35	43 747	1.3
4130	COMMERCIAL KITCHEN EQUIPMENT.	5	684	(2)	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	5	518	(2)
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	4	360	(2)	7510	PERSONAL SERVICE PAPERS	45	14 821	0.4
4150	CHINA, GLASSWARE (COMMERCIAL)	10	3 101	0.1	7520	INDUSTRIAL PAPERS	45	32 784	1.0
4160	STORE, SERVICE SHOP MACHINES.	22	10 808	0.3	7530	SHIPPING ROOM SUPPLIES.	9	3 866	0.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC) . .	4	447	(2)	7540	PAPERBOARD, BOXBOARD.	8	1 758	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP. . .	19	7 904	0.2	7610	STATIONERY, OFFICE SUPPLIES	75	17 278	0.5
4210	CONSTRUCTION, MINING, LOGGING SUP. .	41	38 746	1.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	18	8 092	0.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	45	15 472	0.5	7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	45	11 954	0.4
4320	FARM, DAIRY MACHINERY, PARTS.	25	7 020	0.2	7810	CHINA, GLASSWARE, CROCKERY.	8	1 319	(2)
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	13	8 040	0.2	7820	HOUSEHOLD LINENS, DOMESTICS	9	2 060	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	78	31 710	0.9	7840	CURTAINS, DRAPES.	12	7 099	0.2
4430	METALWORKING MACHINERY.	76	33 452	1.0	7850	FLOOR COVERINGS	48	28 793	0.9
4440	MATERIALS HANDLING EQUIPMENT.	54	33 222	1.0	7870	KITCHEN UTENSILS, TOOLS, ETC.	42	30 718	0.9
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	6	3 872	0.1	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	36	66 356	2.0
4460	PRINTING TRADES MACHINERY, EQUIP. . .	10	3 605	0.1	8120	PLYWOOD (INCL. SHIPBOARD, PARTICLE)	28	8 429	0.3
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	17	5 664	0.2	8130	WOOD SHINGLES	4	230	(2)
					8140	WOOD MILLWORK (DOORS, WINDOWS) . .	29	17 880	0.5
					8150	METAL MILLWORK (DOORS, ETC.)	19	3 000	0.1
					8160	VENEER, OTHER WOOD PRODUCTS	4	228	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Cleveland, OH, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	32	16 621	0.5	8730	FEEO INGREGIOENTS.	14	1 857	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE .	13	4 767	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	40	5 092	0.2
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	20	2 880	0.1	8750	AGRICULTURAL CHEMICALS.	39	4 394	0.1
8240	SAND, GRAVEL, CRUSHED STONE	25	6 264	0.2	8760	SEEDS	26	2 333	0.1
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	10	918	(2)	8810	PRECIOUS STONES (CUT) AND METALS. .	11	3 267	0.1
8310	GLASS (FLAT, BRICK, ETC.)	7	2 859	0.1	8820	JEWELRY, SILVERWARE, TROPHIES . . .	36	16 140	0.5
8410	INSULATION MATERIALS AND BOARD. . .	21	2 101	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	36	19 209	0.6
8420	ROOFING, SLOING EQUIPMENT	42	15 302	0.5	8920	ADVERTISING SPECIALTIES, CALENDARS.	18	4 066	0.1
8510	BUILDING AND CONSTRUCTION PAPER . .	5	284	(2)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	22	8 783	0.3
8520	WALLBOARD, HARDBOARD.	17	1 914	0.1	9210	LOGS, PILES, PULPMOOD, POLES, ETC..	8	2 859	0.1
8530	ADHESIVES, MASTICS.	18	1 819	0.1	9310	PHONO. RECORDS, PRERECORDED TAPES .	27	32 075	1.0
8550	PLASTIC BUILDING MATERIALS.	11	462	(2)	9410	MUSICAL INSTRUMENTS	10	10 025	0.3
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	5	591	(2)	9510	OTHER TEXTILE PRODUCTS.	5	4 547	0.1
8570	OTHER BUILDING MATERIALS.	31	9 729	0.3	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	6	176	(2)
8610	PHOTOGRAPHIC GOODS.	25	11 387	0.3	9710	WALLPAPER	10	3 442	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	38	26 393	0.8	9730	LEATHER	7	937	(2)
8630	TOYS, GAMES, FIREWORKS, ETC.	26	9 105	0.3	9740	LUGGAGE, SADDLERY, HARNESS.	3	385	(2)
8640	BOATS (OUTBOARD, ROW BOATS)	4	2 508	0.1	9750	SMOKERS' SUPPLIES AND PIPES	6	433	(2)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	3	2 369	0.1	9760	MISCELLANEOUS LINES	37	10 731	0.3
8670	OTHER RECREATION, HOBBY GOODS . . .	10	3 587	0.1	9910	RECEIPTS FROM PROCESSING.	8	661	(2)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	31	23 880	0.7	9930	OTHER LABOR, SERVICE RECEIPTS . . .	154	15 097	0.4
8710	HAY, STRAW, ALFALFA, OTHER.	9	489	(2)					
8720	FEEOS (MIXED AND OTHER)	34	7 336	0.2		COMMODITIES N.E.C.	(X)	45 262	1.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Dallas-Fort Worth, TX, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	4 255	5 982 771	100.0	4460	PRINTING TRADES MACHINERY, EQUIP. . .	9	5 289	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	51	132 749	2.3	4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	20	6 251	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . . .	49	89 829	1.5	4480	USED OR REBUILT MACHINERY, EQUIP. . .	52	14 771	0.3
1210	MACHINE SHOP SALES AND LABOR.	113	14 207	0.2	4510	BEARINGS, POWER, TRANSMISSION. . . .	45	22 607	0.4
1220	NEW AND REBUILT PARTS, ETC.	449	264 354	4.5	4610	INDUSTRIAL VALVES, FITTINGS.	60	24 445	0.4
1230	AUTOMOTIVE GLASS.	10	1 788	(Z)	4710	WELOING EQUIPMENT, SUPPLIES.	41	19 422	0.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. . .	42	11 531	0.2	4810	RECONDITIONED DRUMS AND BARRELS. . .	6	2 019	(Z)
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	19	6 723	0.1	4820	BOTTLING SUPPLIES.	8	5 642	0.1
1310	TIRES AND TUBES.	140	42 035	0.7	4830	PRINTING, DUPLICATING INKS.	13	7 768	0.1
1320	RECAPPED TIRES.	16	667	(Z)	4840	ABRASIVES, ABRASIVE MATERIALS. . . .	52	4 412	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	33	56 414	1.0	4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	8	228	(Z)
1420	HEALTH PRODUCTS (NONPRESCRIPTION). .	45	19 751	0.3	4860	MECHANICAL RUBBER GOODS.	36	7 333	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.).	73	21 022	0.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . .	24	1 778	(Z)
1450	DRUGGISTS' SUPPLIES.	21	6 727	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES.	96	49 419	0.8
1510	PAINTERS' SUPPLIES AND SUPPLIES. . . .	112	31 461	0.5	5110	ONTAL EQUIPMENT, SUPPLIES.	25	20 447	0.3
1610	SOAPS AND DETERGENTS.	62	26 211	0.5	5120	SCHOOL EQUIPMENT, SUPPLIES.	60	14 996	0.3
1620	INDUSTRIAL CHEMICALS.	109	101 892	1.7	5130	CHURCH EQUIPMENT, SUPPLIES.	3	313	(Z)
1710	YARD OR PIECE GOODS.	81	72 706	1.2	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	47	54 134	0.9
1720	MOTIONS (THREAD, BUTTONS, ETC.). . . .	43	13 926	0.2	5150	OPHTHALMIC PRODUCTS.	18	9 457	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC. . .	16	6 162	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	10	23 565	0.4
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	54	33 563	0.6	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	21	6 959	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING.	72	68 680	1.2	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . .	41	8 025	0.1
1830	MILLINERY AND MILLINERY SUPPLIES. . .	8	1 005	(Z)	5220	CUSTOMAL, JANITORIAL SUPPLIES. . . .	53	8 642	0.1
1840	DRESSED FURS, FUR CLOTHING.	10	4 432	0.1	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	19	10 441	0.2
1910	SHOES, OTHER FOOTWEAR.	28	22 722	0.4	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . .	13	5 944	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKG.). . .	50	55 392	0.9	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	10	22 104	0.4
2210	BUTTER AND CHEESE.	34	14 214	0.2	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	11	3 696	0.1
2220	ICE CREAM, ICES.	4	781	(Z)	5350	SHOE REPAIR AND RESOLE MATERIALS. .	6	803	(Z)
2230	MILK, CREAM (FLUID).	13	13 279	0.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	9	2 180	(Z)
2240	OTHER DAIRY PRODUCTS.	10	3 368	0.1	5430	AIRCRAFT, AVIATION PARTS.	71	92 096	1.6
2310	EGGS.	26	11 359	0.2	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	4	1 086	(Z)
2320	POULTRY.	34	25 162	0.4	5450	COAL (BITUMINOUS AND ANTHRACITE). .	-	-	(Z)
2410	CONFECTIONERY.	72	30 952	0.5	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	13	3 042	0.1
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	15	5 729	0.1	6220	IRON, STEEL PRODUCTS (FLAT).	67	54 267	0.9
2610	MEATS, PROVISIONS.	82	159 624	2.7	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	96	14 734	0.2
2710	FRESH FRUITS, VEGETABLES.	62	77 025	1.3	6240	IRON, STEEL FINISHED PRODUCTS. . . .	63	44 759	0.8
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	25	11 467	0.2	6250	CAST IRON SOIL PIPE, TUBING.	29	3 534	0.1
2830	TEA, SPICES.	31	9 250	0.2	6260	IRON, STEEL PIPE, TUBING.	116	48 702	0.8
2840	BAKERY PRODUCTS.	21	4 528	0.1	6270	OTHER CARBON STEEL PRODUCTS.	7	996	(Z)
2850	FOOD AND BEVERAGE BASIC MATERIALS. .	17	10 976	0.2	6320	ALLOY STEEL.	22	13 724	0.2
2860	CANNED, BOTTLED FOODS.	66	157 168	2.7	6330	STAINLESS STEEL.	30	17 341	0.3
2870	SUGAR--REFINED.	30	12 948	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS.	17	2 332	(Z)
2890	BREAKFAST FOODS.	21	9 949	0.2	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	32	1 035	0.2
2910	FLOUR, RELATED PRODUCTS.	33	15 796	0.3	6440	NONFERROUS METALS, MINERALS, ORES.	2	1 409	(Z)
2920	MARGARINE, SHORTENINGS, ETC.	53	17 435	0.3	6500	PETROLEUM PRODUCTS.	46	7 535	0.1
2930	PET FOODS--ALL KINDS.	63	18 019	0.3	6510	GASOLINE, KEROSENE.	64	36 620	0.7
2940	DRIED FRUITS, VEGETABLES.	25	18 510	0.3	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	13	312	(Z)
2950	SOFT DRINKS, BOTTLED WATERS.	24	10 986	0.2	6530	OILS, GREASES, OTHER PETROLEUM PROD	62	75 629	1.3
2960	FOODS, N.E.C.	35	28 282	0.5	6610	PREPARED IRON AND STEEL SCRAP. . . .	39	11 257	0.2
3110	COTTON (RAW), INCLUDING LINTERS. . . .	30	396 206	6.7	6620	UNPREPARED IRON AND STEEL SCRAP. . .	44	12 337	0.2
3120	GRAINS, BEANS, ETC.	82	149 538	2.5	6630	ALLOY STEEL SCRAP.	22	2 193	(Z)
3130	LIVESTOCK (EXCEPT HORSES, MULES). . .	18	114 296	1.9	6640	NICKEL ALLOY.	4	191	(Z)
3220	TOBACCO (LEAF).	3	21	(Z)	6650	PRECIOUS METALS (SILVER, GOLD, ETC)	3	137	(Z)
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED. . .	3	2 513	(Z)	6660	SPECIAL METALS (TITANIUM, ETC.). . .	3	316	(Z)
3310	ELECTRICAL WIRING SUPPLIES.	171	163 960	2.8	6710	WASTE RAGS, TEXTILE WASTE.	8	3 910	0.1
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . .	17	11 856	0.2	6720	WIPING CLOTHS.	7	1 622	(Z)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS. .	42	5 354	0.1	6730	WASTE PAPER.	9	2 616	(Z)
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	96	107 905	1.8	6740	ZINC SCRAP.	13	330	(Z)
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	53	20 159	0.3	6750	ALUMINUM SCRAP.	31	3 087	0.1
3440	ROOM AIR CONDITIONERS.	44	12 495	0.2	6760	SCRAP COPPER, COPPER BASE ALLOY. . .	43	15 170	0.3
3510	ELECTRONIC TUBES, PARTS, ETC.	133	107 636	1.8	6770	SCRAP LEAD.	29	1 765	(Z)
3610	HARDWARE.	239	92 273	1.6	6780	OTHER NONFERROUS METALLIC SCRAP. . .	24	6 127	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT	117	24 664	0.4	7110	CIGARETTES, CIGARS, TOBACCO.	43	82 701	1.4
3720	RESIDENTIAL ELEC. SPACE HEATING. . . .	13	226	(Z)	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	20	97 097	1.6
3730	HYDRONICS EQUIPMENT, SUPPLIES.	26	2 927	(Z)	7310	WINE.	17	16 463	0.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	136	77 024	1.3	7320	SPIRITS.	17	106 856	1.8
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. .	86	35 254	0.6	7410	PRINTING, WRITING PAPER.	54	42 066	0.7
3820	PARTS, SUPPLIES, AND ACCESSORIES. . . .	71	17 852	0.3	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER. .	6	2 017	(Z)
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	55	17 520	0.3	7510	PERSONAL SERVICE PAPERS.	60	30 678	0.5
4110	OFFICE MACHINES AND EQUIPMENT.	126	33 023	0.6	7520	INDUSTRIAL PAPERS.	84	32 954	0.6
4120	INDICATING, RECORDING INSTRUMENTS. . .	4	2 809	(Z)	7530	SHIPPING ROOM SUPPLIES.	12	1 022	(Z)
4130	COMMERCIAL KITCHEN EQUIPMENT.	11	2 283	(Z)	7540	PAPERBOARD, BOXBOARD.	12	2 258	(Z)
4140	COMMERCIAL FOOD SERVICE EQUIPMENT. . .	13	7 487	0.1	7610	STATIONERY, OFFICE SUPPLIES.	150	36 952	0.6
4150	CHINA, GLASSWARE (COMMERCIAL). . . .	11	5 815	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	40	22 707	0.4
4160	STORE, SERVICE SHOP MACHINES.	40	8 302	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	99	25 429	0.4
4170	SCALES, BALANCES (EXC. SCIENTIFIC). . .	13	1 410	(Z)	7810	CHINA, GLASSWARE, CROCKERY.	24	14 663	0.2
4180	STORE, RESTAURANT FIXTURES, EQUIP. . .	26	17 240	0.3	7820	HOUSEHOLD LINENS, DOMESTICS.	30	14 363	0.2
4210	CONSTRUCTION, MINING, LOGGING SUP.	67	79 504	1.3	7830	SHADES, VENETIAN BLINDS.	8	1 932	(Z)
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	86	18 041	0.3	7840	CURTAINS, DRAPES.	16	4 627	0.1
4320	FARM, DAIRY MACHINERY, PARTS.	101	46 368	0.8	7850	FLOOR COVERINGS.	95	104 062	1.8
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	14	5 038	0.1	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	9	2 163	(Z)
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	101	38 928	0.7	7870	KITCHEN UTENSILS, TOOLS, ETC.	56	22 453	0.4
4430	METALWORKING MACHINERY.	36	20 967	0.4	8110	LUMBER (ROUGH, DRESSED, FINISHED)	90	168 071	2.9
4440	MATERIALS HANDLING EQUIPMENT.	55	29 080	0.5	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	56	29 983	0.5
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	55	29 161	0.5	8130	WOOD SHINGLES.	21	13 128	0.2
					8140	WOOD MILLWORK (DOORS, WINDOWS). . .	61	30 787	0.5
					8150	METAL MILLWORK (DOORS, ETC.). . . .	40	5 522	0.1

Standard Notes: - Represents zero.

¹Detail may not add to total due to rounding.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Dallas-Fort Worth, TX, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8160	VENEER, OTHER WOOD PRODUCTS	6	623	(Z)	8730	FEED INGREDIENTS	25	9 767	0.2
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	37	13 096	0.2	8740	FERTILIZER, FERTILIZER MATERIALS. .	116	12 459	0.2
8220	CONCRETE PRODUCTS, BUILDING STONE .	13	5 090	0.1	8750	AGRICULTURAL CHEMICALS.	11 ^a	12 134	0.2
8230	CEMENT, LIME, PLASTIC, STUCCO	18	6 297	0.1	8760	SEEDS	77	10 685	0.2
8240	SAND, GRAVEL, CRUSHER STONE	16	1 365	(Z)					
8310	GLASS (FLAT, BRICK, ETC.)	21	3 796	0.1	8810	PRECIOUS STONES (CUT) AND METALS. .	20	6 659	0.1
8410	INSULATION MATERIALS AND BOARD. . . .	34	10 204	0.2	8820	JEWELRY, SILVERWARE, TROPHIES. . . .	53	33 860	0.6
8420	ROOFING, SIDING EQUIPMENT	55	21 604	0.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	77	30 594	0.5
8510	BUILDING AND CONSTRUCTION PAPER . . .	9	2 227	(Z)	8920	ADVERTISING SPECIALTIES, CALENDARS. .	41	22 498	0.4
					9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	68	33 276	0.6
8520	WALLBOARD, HARDBOARD.	35	6 146	0.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	34	7 106	0.1
8530	ADHESIVES, MASTICS.	22	994	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES .	37	34 533	0.6
8540	STRUCTURAL IRON, STEEL.	9	3 270	0.1	9410	MUSICAL INSTRUMENTS	9	2 799	(Z)
8550	PLASTIC BUILDING MATERIALS.	19	5 239	0.1	9510	OTHER TEXTILE PRODUCTS.	9	1 331	(Z)
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	9	3 943	0.1					
8570	OTHER BUILDING MATERIALS.	52	28 057	0.5	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	19	14 447	0.2
8610	PHOTOGRAPHIC GOODS.	36	20 100	0.3	9710	WALLPAPER	10	7 641	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	61	43 361	0.7	9720	VEG. OILS (COTTONSEED, LINSEED) . .	3	6 594	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.	56	18 987	0.3	9730	LEATHER	11	1 759	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	5	1 318	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	4	397	(Z)
					9750	SMOKERS' SUPPLIES AND PIPES	7	1 124	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	3	356	(Z)	9760	MISCELLANEOUS LINES	76	9 721	0.2
8660	THEATER, STUDIO EQUIPMENT	4	3 586	0.1	9910	RECEIPTS FROM PROCESSING.	5	820	(Z)
8670	OTHER RECREATION, HOBBY GOODS	15	8 280	0.1	9920	COMMODITY CREDIT RECEIPTS	7	358	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	41	60 298	1.0					
8710	HAY, STRAW, ALFALFA, OTHER.	33	1 087	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS	277	38 046	0.6
8720	FEEDS (MIXED AND OTHER)	113	18 768	0.3		COMMODITIES N.E.C.	(X)	144 381	2.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	4 445	6 630 578	100.0					
1110	AUTOMOBILES, MOTORCYCLES, ETC.	42	78 105	1.2	4610	INDUSTRIAL VALVES, FITTINGS	74	66 621	1.0
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	44	54 905	0.8	4710	WELDING EQUIPMENT, SUPPLIES	54	25 811	0.4
1210	MACHINE SHOP SALES AND LABOR.	135	14 809	0.2	4810	RECONDITIONED DRUMS AND BARRELS	5	1 709	(Z)
1220	NEW AND REBUILT PARTS, ETC.	452	624 125	9.4	4820	BOTTLING SUPPLIES	3	9 219	0.1
1230	AUTOMOTIVE GLASS.	11	11 401	0.2	4830	PRINTING, DUPLICATING INKS.	13	1 309	(Z)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	48	4 446	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	69	13 945	0.2
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	13	2 465	(Z)	4850	INDUSTRIAL LEATHER, BELTING, ETC.	9	346	(Z)
1310	TIRES AND TUBES	92	65 014	1.0	4860	MECHANICAL RUBBER GOODS	38	17 746	0.3
1320	RECAPPED TIRES.	20	3 094	(Z)	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	24	1 893	(Z)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	36	82 739	1.3	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	119	98 274	1.5
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	39	21 576	0.3	5110	DENTAL EQUIPMENT, SUPPLIES.	16	15 609	0.2
1430	BEAUTY AIDS (TOILETRIES, ETC.).	69	37 543	0.6	5120	SCHOOL EQUIPMENT, SUPPLIES.	74	19 817	0.3
1450	DRUGGISTS' SUNDRIES	24	31 213	0.5	5130	CHURCH EQUIPMENT, SUPPLIES.	8	1 127	(Z)
1510	PAINTERS' SUPPLIES AND SUNDRIES	119	17 933	0.3	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	35	46 486	0.7
1610	SOAPS AND DETERGENTS.	73	25 600	0.4	5150	OPHTHALMIC PRODUCTS	20	5 517	0.1
1620	INDUSTRIAL CHEMICALS.	89	89 440	1.4	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	7	19 111	0.3
1710	YARD OR PIECE GOODS	25	18 434	0.3	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	13	5 480	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.)	16	1 503	(Z)	5210	BEAUTY, BARBER SHOP EQUIPMENT	35	12 256	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	41	19 494	0.3	5220	CUSTODIAL, JANITORIAL SUPPLIES.	50	13 377	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING.	36	15 587	0.2	5230	LAUNDRY, DRY-CLEANING MACHINES.	23	11 746	0.2
1840	DRESSED FURS, FUR CLOTHING.	3	190	(Z)	5310	UPHOLSTERERS' FABRICS, SUPPLIES	1	1 436	(Z)
1910	SHOES, OTHER FOOTWEAR	19	3 924	0.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT.	6	2 748	(Z)
2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	75	104 371	1.6	5330	OTHER SERVICE BUSINESS EQUIPMENT.	15	8 972	0.1
2210	BUTTER AND CHEESE	76	36 161	0.6	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP.	4	912	(Z)
2220	ICE CREAM, ICES	24	6 489	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS.	3	1 348	(Z)
2230	MILK, CREAM (FLUID)	26	29 591	0.5	5420	SHIP, BOAT, MARINE PROPULSION MACH.	5	1 347	(Z)
2240	OTHER DAIRY PRODUCTS.	29	12 856	0.2	5430	AIRCRAFT, AVIATION PARTS.	13	25 261	0.4
2310	EGGS.	47	29 415	0.4	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	4 021	0.1
2320	POULTRY	41	70 753	1.1	6110	COAL (BITUMINOUS AND ANTHRACITE).	12	4 821	0.1
2410	CONFECTIONERY	104	50 850	0.8	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	30	30 226	0.5
2510	FISH, SEAFOOD (FRESH AND FROZEN).	26	31 300	0.5	6220	IRON, STEEL PRODUCTS (FLAT)	128	358 474	5.4
2610	MEATS, PROVISIONS	146	378 011	5.7	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	97	27 132	0.4
2710	FRESH FRUITS, VEGETABLES.	95	119 040	1.8	6240	IRON, STEEL FINISHED PRODUCTS	42	79 143	1.2
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	36	17 804	0.3	6250	CAST IRON SOIL PIPE, TUBING	24	2 689	(Z)
2830	TEA, SPICES	35	9 093	0.1	6260	IRON, STEEL PIPE, TUBING.	75	36 577	0.6
2840	BAKERY PRODUCTS	24	11 355	0.2	6270	OTHER CARBON STEEL PRODUCTS	11	5 026	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS	18	5 379	0.1	6320	ALLOY STEEL	41	44 217	0.7
2860	CANNED, BOTTLED FOODS	86	138 338	2.1	6330	STAINLESS STEEL	38	20 536	0.3
2870	SUGAR--REFINED.	40	12 518	0.2	6410	COPPER WIRE (ELECTRICAL ONLY)	4	2 079	(Z)
2890	BREAKFAST FOODS	32	39 326	0.6	6420	OTHER COPPER, BRASS MILL PRODUCTS	20	15 548	0.2
2910	FLOUR, RELATED PRODUCTS	46	14 928	0.2	6430	ALUMINUM SHAPES, FORMS, ETC.	51	21 496	0.3
2920	MARGARINE, SHORTENINGS, ETC.	48	21 484	0.3	6440	NONFERROUS METALS, MINERALS, ORES	14	9 995	0.2
2930	PET FOODS--ALL KINDS.	41	26 890	0.4	6500	PETROLEUM PRODUCTS.	48	2 821	(Z)
2940	DRIED FRUITS, VEGETABLES.	22	7 814	0.1	6510	GASOLINE, KEROSENE.	32	13 621	0.2
2950	SOFT DRINKS, BOTTLED WATERS	33	35 994	0.5	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	14	5 396	0.1
2960	FOODS, N.E.C.	43	34 805	0.5	6530	OILS, GREASES, OTHER PETROLEUM PROD.	29	11 643	0.2
3120	GRAINS, BEANS, ETC.	48	8 279	0.1	6610	PREPARED IRON AND STEEL SCRAP	93	120 524	1.8
3130	LIVESTOCK (EXCEPT HORSES, MULES).	4	9 492	0.1	6620	UNPREPARED IRON AND STEEL SCRAP	104	25 906	0.4
3210	HIDES, SKINS, PELTS	5	4 106	0.1	6630	ALLOY STEEL SCRAP	45	3 515	0.1
3310	ELECTRICAL WIRING SUPPLIES.	170	149 627	2.3	6640	NICKEL ALLOY.	22	2 678	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT.	12	4 045	0.1	6660	SPECIAL METALS (TITANIUM, ETC.)	8	990	(Z)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	31	15 079	0.2	6710	WASTE RAGS, TEXTILE WASTE	17	9 470	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	89	83 656	1.3	6720	WIPING CLOTHS	12	4 193	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	60	20 189	0.3	6730	WASTE PAPER	37	18 142	0.3
3440	ROOM AIR CONDITIONERS	41	4 010	0.1	6740	ZINC SCRAP.	23	914	(Z)
3510	ELECTRONIC TUBES, PARTS, ETC.	108	45 199	0.7	6750	ALUMINUM SCRAP.	70	7 321	0.1
3610	HARDWARE	197	97 936	1.5	6760	SCRAP COPPER, COPPER BASE ALLOY	79	20 141	0.3
3710	WARM-AIR HEATING, COOLING EQUIPMENT	95	22 480	0.3	6770	SCRAP LEAD.	41	3 528	0.1
3720	RESIDENTIAL ELEC. SPACE HEATING	20	319	(Z)	6780	OTHER NONFERROUS METALLIC SCRAP	56	15 297	0.2
3730	HYDRONICS EQUIPMENT, SUPPLIES	56	8 555	0.1	6790	OTHER WASTE MATERIALS, SCRAP.	13	3 213	(Z)
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	131	69 640	1.1	7110	CIGARETTES, CIGARS, TOBACCO	71	179 469	2.7
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	59	17 723	0.3	7210	BEER, ALE, PORTER, STOUT, ETC.	55	159 681	2.4
3820	PARTS, SUPPLIES, AND ACCESSORIES.	22	3 252	(Z)	7310	WINE.	43	45 648	0.7
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	42	10 098	0.2	7320	SPIRITS	20	215 839	3.3
4110	OFFICE MACHINES AND EQUIPMENT	113	17 611	0.3	7410	PRINTING, WRITING PAPER	50	47 451	0.7
4120	INDICATING, RECORDING INSTRUMENTS	10	3 761	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	4	1 464	(Z)
4130	COMMERCIAL KITCHEN EQUIPMENT.	12	3 568	0.1	7510	PERSONAL SERVICE PAPERS	93	58 683	0.9
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	16	4 981	0.1	7520	INDUSTRIAL PAPERS	82	43 214	0.7
4150	CHINA, GLASSWARE (COMMERCIAL)	11	1 733	(Z)	7530	SHIPPING ROOM SUPPLIES.	14	1 651	(Z)
4160	STORE, SERVICE SHOP MACHINES.	26	10 425	0.2	7540	PAPERBOARD, BOXBOARD.	8	3 940	0.1
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	8	1 014	(Z)	7610	STATIONERY, OFFICE SUPPLIES	154	52 199	0.8
4180	STORE, RESTAURANT FIXTURES, EQUIP.	34	25 316	0.4	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	27	21 952	0.3
4210	CONSTRUCTION, MINING, LOGGING SUP.	57	94 625	1.4	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	63	24 069	0.4
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	82	18 423	0.3	7810	CHINA, GLASSWARE, CROCKERY.	17	6 574	0.1
4320	FARM, DAIRY MACHINERY, PARTS.	67	27 151	0.4	7820	HOUSEHOLD LINENS, DOMESTICS	11	14 195	0.2
4410	FOOD PROCESSING MACHINERY, EQUIP.	14	4 779	0.1	7840	CURTAINS, DRAPES.	13	4 055	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH.	127	52 017	0.8	7850	FLOOR COVERINGS	66	61 051	0.9
4430	METALWORKING MACHINERY.	141	85 755	1.3	7860	MIRRORS, LAMPS, PICTURE FRAMES.	8	831	(Z)
4440	MATERIALS HANDLING EQUIPMENT.	84	47 768	0.7	7870	KITCHEN UTENSILS, TOOLS, ETC.	58	21 007	0.3
4450	OIL WELL, OIL REFINING MACH. EQUIP.	7	2 934	(Z)	8110	LUMBER (ROUGH, DRESSED, FINISHED)	64	82 725	1.3
4460	PRINTING TRADES MACHINERY, EQUIP.	13	3 660	0.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	57	27 665	0.4
4470	OTHER SPECIAL INDUSTRY MACHINERY.	20	16 017	0.3	8130	WOOD SHINGLES	15	1 553	(Z)
4480	USED OR REBUILT MACHINERY, EQUIP.	77	23 600	0.4	8140	WOOD MILLWORK (DOORS, WINDOWS).	54	23 024	0.4
4510	BEARINGS, POWER, TRANSMISSION	56	42 562	0.6	8150	METAL MILLWORK (DOORS, ETC.).	37	8 802	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Detroit, MI, SMSA—Continued

Commodity line code	Commodity line	Establishments	Sales ¹	Percent of total sales ¹	Commodity line code	Commodity line	Establishments	Sales ¹	Percent of total sales ¹
		(number)	(\$1,000)				(number)	(\$1,000)	
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	47	22 805	0.3	8730	FEED INGREDIENTS.	27	3 648	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE .	21	3 883	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	82	14 002	0.2
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	30	3 527	0.1	8750	AGRICULTURAL CHEMICALS.	73	4 433	0.1
8240	SAND, GRAVEL, CRUSHED STONE	26	6 035	0.1	8760	SEEDS	59	7 130	0.1
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	6	361	(Z)	8810	PRECIOUS STONES (CUT) AND METALS. .	21	6 453	0.1
8310	GLASS (FLAT, BRICK, ETC.)	19	8 223	0.1					
8410	INSULATION MATERIALS AND BOARD. . .	45	6 604	0.1	8820	JEWELRY, SILVERWARE, TROPHIES . . .	50	23 470	0.4
8420	ROOFING, SIDING EQUIPMENT	59	26 949	0.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	67	15 384	0.2
8510	BUILDING AND CONSTRUCTION PAPER . .	16	1 236	(Z)	8920	ADVERTISING SPECIALTIES, CALENDARS. .	37	7 493	0.1
8520	WALLBOARD, GYPSUMBOARD.	41	14 753	0.2	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	54	20 101	0.3
					9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	13	2 731	(Z)
8530	ADHESIVES, MASTICS.	37	2 268	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES .	43	65 626	1.0
8540	STRUCTURAL IRON, STEEL.	7	3 876	0.1	9410	MUSICAL INSTRUMENTS	15	3 768	0.1
8550	PLASTIC BUILDING MATERIALS.	34	6 600	0.1	9510	OTHER TEXTILE PRODUCTS.	11	23 661	0.4
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	7	2 146	(Z)					
8570	OTHER BUILDING MATERIALS.	47	15 190	0.2	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	11	581	(Z)
8610	PHOTOGRAPHIC GOODS.	48	23 757	0.4	9710	WALLPAPER	14	4 739	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	50	21 913	0.3	9730	LEATHER	11	1 599	(Z)
8630	TOYS, GAMES, FIREWORKS, ETC.	48	24 656	0.4	9740	LUGGAGE, SADDLERY, HARNESS.	5	326	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	7	4 263	0.1	9750	SMOKERS' SUPPLIES AND PIPES	15	2 495	(Z)
					9760	MISCELLANEOUS LINES	73	12 790	0.2
8670	OTHER RECREATION, HOBBY GOODS . . .	18	13 124	0.2	9910	RECEIPTS FROM PROCESSING.	10	3 571	0.1
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	51	41 456	0.6	9930	OTHER LABOR, SERVICE RECEIPTS	307	28 175	0.4
8710	HAY, STRAW, ALFALFA, OTHER.	22	2 166	(Z)					
8720	FEEDS (MIXED AND OTHER)	61	7 468	0.1		COMMODITIES N.E.C.	(X)	109 946	1.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Houston, TX, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	3 241	6 577 568	100.0	4480	USED OR REBUILT MACHINERY, EQUIP. . .	56	11 831	0.2
1110	AUTOMOBILES, MOTORCYCLES, ETC.	26	224 770	3.4	4510	BEARINGS, POWER, TRANSMISSION . . .	50	21 068	0.3
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . . .	32	65 944	1.0	4610	INDUSTRIAL VALVES, FITTINGS	116	86 768	1.3
1210	MACHINE SHOP SALES AND LABOR.	58	10 284	0.2	4710	WELDING EQUIPMENT, SUPPLIES	67	30 753	0.5
1220	NEW AND REBUILT PARTS, ETC.	280	182 276	2.8	4810	RECONDITIONED DRUMS AND BARRELS . .	4	1 401	(2)
1230	AUTOMOTIVE GLASS.	5	295	(2)	4820	BOTTLING SUPPLIES	4	2 271	(2)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	25	4 679	0.1	4930	PRINTING, DUPLICATING INKS.	12	3 008	(2)
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	19	16 662	0.3	4940	ABRASIVES, ABRASIVE MATERIALS. . . .	49	7 416	0.1
1310	TIRES AND TUBES	93	44 688	0.7	4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	11	649	(2)
1320	RECAPPED TIRES	11	753	(2)	4860	MECHANICAL RUBBER GOODS	46	9 657	0.2
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	20	43 444	0.7	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . . .	45	5 809	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION) . .	25	18 679	0.3	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	123	122 989	1.9
1430	BEAUTY AIDS (TOILETRIES, ETC.)	41	15 776	0.2	5110	DENTAL EQUIPMENT, SUPPLIES.	19	11 068	0.2
1450	DRUGGISTS' SUPPLIES	12	5 548	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	34	10 605	0.2
1510	PAINTERS' SUPPLIES AND SUPPLIES	95	14 539	0.2	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	31	26 126	0.4
1610	SOAPS AND DETERGENTS.	41	17 024	0.3	5150	OPHTHALMIC PRODUCTS	7	3 286	0.1
1620	INDUSTRIAL CHEMICALS.	113	85 560	1.3	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	7	9 833	0.2
1710	YARD OR PIECE GOODS	22	14 550	0.2	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	16	12 702	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.)	19	2 265	(2)	5210	BEAUTY, BARBER SHOP EQUIPMENT	37	8 001	0.1
1730	KNIT FABRICS, KNITTING YARNS, ETC. . . .	1	1 360	(2)	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	38	11 768	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. . .	24	13 844	0.2	5230	LAUNDRY, DRY-CLEANING MACHINES. . . .	12	5 296	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING.	18	10 674	0.2	5310	UPHOLSTERERS' FABRICS, SUPPLIES	5	2 358	(2)
1910	SHOES, OTHER FOOTWEAR.	15	2 300	(2)	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . .	8	7 020	0.1
2110	FROZEN, FOODS (QUICK-FROZEN, PKGD.) . .	43	57 100	0.9	5330	OTHER SERVICE BUSINESS EQUIPMENT. . .	5	1 651	(2)
2210	BUTTER AND CHEESE	34	12 898	0.2	5350	SHOE REPAIR AND RESOLE MATERIALS. . .	3	770	(2)
2220	ICE CREAM, ICES	7	4 434	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH. .	14	11 937	0.2
2230	MILK, CREAM (FLUID)	20	9 796	0.2	5430	AIRCRAFT, AVIATION PARTS.	20	14 649	0.2
2240	OTHER DAIRY PRODUCTS.	11	3 403	0.1	5210	IRON, STEEL PRODUCTS (SEMI-FINISHED) .	13	10 279	0.2
2310	EGGS.	21	9 754	0.2	6220	IRON, STEEL PRODUCTS (FLAT)	94	312 200	4.8
2320	POULTRY	20	22 496	0.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	124	93 785	1.4
2410	CONFECTIONERY	44	21 076	0.3	6240	IRON, STEEL FINISHED PRODUCTS	79	293 836	4.5
2510	FISH, SEAFOOD (FRESH AND FROZEN). . . .	21	22 112	0.3	6250	CAST IRON SOIL PIPE, TUBING	25	28 370	0.4
2610	MEATS, PROVISIONS	63	138 617	2.1	6260	IRON, STEEL PIPE, TUBING.	173	447 382	6.8
2710	FRESH FRUITS, VEGETABLES.	57	67 431	1.1	6270	OTHER CARBON STEEL PRODUCTS	22	42 761	0.7
2810	COFFEE—ROASTED (INCLUDING SOLUBLE) . .	17	8 319	0.1	6320	ALLOY STEEL	35	47 690	0.7
2830	TEA, SPICES	23	5 085	0.1	6330	STAINLESS STEEL	57	154 545	2.4
2840	BAKERY PRODUCTS	14	3 636	0.1	6410	COPPER WIRE (ELECTRICAL ONLY)	3	3 260	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS . . .	11	15 516	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS . .	28	12 072	0.2
2860	CANNED, BOTTLED FOODS	50	169 781	2.6	6430	ALUMINUM SHAPES, FORMS, ETC.	31	26 062	0.4
2870	SUGAR—REFINED.	23	9 551	0.1	6440	NONFERROUS METALS, MINERALS, ORES . .	11	11 318	0.2
2890	BREAKFAST FOODS	17	6 851	0.1	6500	PETROLEUM PRODUCTS.	39	15 471	0.2
2910	FLOUR, RELATED PRODUCTS	23	10 539	0.2	6510	GASOLINE, KEROSENE.	39	67 377	1.1
2920	MARGARINE, SHORTENINGS, ETC.	32	12 420	0.2	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS . .	6	497	(2)
2930	PET FOODS—ALL KINDS.	56	13 981	0.2	6530	OILS, GREASES, OTHER PETROLEUM PROD .	36	340 501	5.2
2940	DRIED FRUITS, VEGETABLES.	17	6 815	0.1	6610	PREPARED IRON AND STEEL SCRAP	33	49 217	0.8
2950	SOFT DRINKS, BOTTLED WATERS	20	6 622	0.1	6620	UNPREPARED IRON AND STEEL SCRAP	30	4 028	0.1
2960	FOODS, N.E.C.	31	30 172	0.5	6630	ALLOY STEEL SCRAP	20	2 337	(2)
3110	COTTON (RAW), INCLUDING LINTERS	5	26 659	0.4	6640	NICKEL ALLOY.	7	1 218	(2)
3120	GRAINS, BEANS, ETC.	54	234 360	3.6	6650	PRECIOUS METALS (SILVER, GOLD, ETC) . .	4	323	(2)
3130	LIVESTOCK (EXCEPT HORSES, MULES). . . .	5	4 560	0.1	6660	SPECIAL METALS (TITANIUM, ETC.)	4	219	(2)
3310	ELECTRICAL WIRING SUPPLIES.	129	149 635	2.3	6710	WASTE RAGS, TEXTILE WASTE	4	289	(2)
3320	TELEPHONE AND SIGNAL EQUIPMENT.	5	1 556	(2)	6720	WIPING CLOTHS	3	221	(2)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS . .	21	3 342	0.1	6730	WASTE PAPER	12	5 070	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	55	59 336	0.9	6740	ZINC SCRAP.	13	2 509	(2)
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . . .	35	10 960	0.2	6750	ALUMINUM SCRAP.	27	2 141	(2)
3440	ROOM AIR CONDITIONERS	32	3 842	0.1	6760	SCRAP COPPER, COPPER BASE ALLOY	36	11 300	0.2
3510	ELECTRONIC TUBES, PARTS, ETC.	75	43 236	0.7	6770	SCRAP LEAD.	27	794	(2)
3610	HARDWARE.	192	84 518	1.3	6780	OTHER NONFERROUS METALLIC SCRAP	26	6 420	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT . .	80	20 898	0.3	6790	OTHER WASTE MATERIALS, SCRAP.	3	380	(2)
3720	RESIDENTIAL ELEC. SPACE HEATING	11	377	(2)	7110	CIGARETTES, CIGARS, TOBACCO	34	79 941	1.2
3730	HYDROPHONICS EQUIPMENT, SUPPLIES	16	2 765	(2)	7210	BEER, ALE, PORTER, STOUT, ETC.	55	97 827	1.5
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES . . .	114	91 572	1.4	7310	WINE.	12	11 073	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. . . .	71	20 278	0.3	7320	SPIRITS	9	103 016	1.6
3820	PARTS, SUPPLIES, AND ACCESSORIES.	56	15 154	0.2	7410	PRINTING, WRITING PAPER	40	26 942	0.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT. . . .	52	11 506	0.2	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER . .	5	1 023	(2)
4110	OFFICE MACHINES AND EQUIPMENT	89	21 400	0.3	7510	PERSONAL SERVICE PAPERS	33	22 634	0.4
4120	INDICATING, RECORDING INSTRUMENTS	6	1 628	(2)	7520	INDUSTRIAL PAPERS	47	16 900	0.3
4130	COMMERCIAL KITCHEN EQUIPMENT.	8	2 938	(2)	7530	SHIPPING ROOM SUPPLIES.	6	236	(2)
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	8	2 044	(2)	7540	PAPERBOARD, BOXBOARD.	11	1 197	(2)
4150	CHINA, GLASSWARE (COMMERCIAL)	9	2 741	(2)	7610	STATIONERY, OFFICE SUPPLIES	104	29 034	0.5
4160	STORE, SERVICE SHOP MACHINES.	26	6 045	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . .	24	10 014	0.2
4170	SCALES, BALANCES (EXC. SCIENTIFIC). . . .	8	463	(2)	7720	OFFICE, COMMERCIAL, BUSINESS FURN. . . .	70	23 809	0.4
4180	STORE, RESTAURANT FIXTURES, EQUIP. . . .	24	13 473	0.2	7810	CHINA, GLASSWARE, CROCKERY.	11	2 453	(2)
4210	CONSTRUCTION, MINING, LOGGING SUP. . . .	64	96 691	1.5	7820	HOUSEHOLD LINENS, DOMESTICS	14	2 232	(2)
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . . .	71	13 134	0.2	7830	FLOOR COVERINGS.	7	372	(2)
4320	FARM, DAIRY MACHINERY, PARTS.	63	27 324	0.4	7840	FLOOR COVERINGS.	5	44 254	0.7
4410	FOOD PROCESSING MACHINERY, EQUIP.	13	2 490	(2)	7850	MIRRORS, LAMPS, PICTURE FRAMES. . . .	5	231	(2)
4420	GENERAL PURPOSE INDUSTRIAL MACH.	140	135 960	2.1	7860	KITCHEN UTENSILS, TOOLS, ETC.	37	13 350	0.2
4430	METALWORKING MACHINERY.	43	26 163	0.4	8110	LUMBER (ROUGH, PRESERV. FINISHED) . . .	55	64 404	1.3
4440	MATERIALS HANDLING EQUIPMENT.	71	33 555	0.5	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE) . .	40	32 414	0.5
4450	OIL WELL, OIL REFINING MACH. EQUIP. . . .	139	216 287	3.3	8130	WOOD SHINGLES	13	9 045	0.1
4460	PRINTING TRADES MACHINERY, EQUIP.	4	1 152	(2)	8140	WOOD MILLWORK (DOORS, WINDOWS). . . .	39	27 629	0.4
4470	OTHER SPECIAL INDUSTRY MACHINERY.	14	3 609	0.1	8150	METAL MILLWORK (DOORS, ETC.).	25	10 671	0.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Houston, TX, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8160	VENEER, OTHER WOOD PRODUCTS	3	299	(Z)	8730	FEED INGREDIENTS	30	18 899	0.3
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	30	16 836	0.3	8740	FERTILIZER, FERTILIZER MATERIALS. .	87	7 782	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE .	5	8 125	0.1	8750	AGRICULTURAL CHEMICALS.	92	17 163	0.3
8230	CEMENT, LIME, PLASTIC, STUCCO	12	4 287	0.1	8760	SEEDS	59	3 862	0.1
8240	SAND, GRAVEL, CRUSHED STONE	11	1 592	(Z)	8810	PRECIOUS STONES (CUT) AND METALS. .	9	6 575	0.1
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	4	315	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	24	16 173	0.3
8310	GLASS (FLAT, BRICK, ETC.)	21	6 948	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	32	11 896	0.2
8410	INSULATION MATERIALS AND BOARD. . .	23	5 970	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS. .	16	4 264	0.1
8420	ROOFING, SIGING EQUIPMENT	36	13 950	0.2	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	39	14 461	0.2
8510	BUILDING AND CONSTRUCTION PAPER . .	7	726	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	24	23 194	0.4
8520	WALLBOARD, HARDBOARD.	20	5 889	0.1	9310	PHONO, RECORDS, PRERECORDED TAPES .	29	20 637	0.3
8530	ADHESIVES, MASTICS.	18	2 427	(Z)	9410	MUSICAL INSTRUMENTS	4	926	(Z)
8540	STRUCTURAL IRON, STEEL.	6	1 576	(Z)	9510	OTHER TEXTILE PRODUCTS.	7	1 442	(Z)
8550	PLASTIC BUILDING MATERIALS.	13	2 290	(Z)	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	14	3 249	0.1
8570	OTHER BUILDING MATERIALS.	44	33 044	0.5	9710	WALLPAPER	8	5 643	0.1
8610	PHOTOGRAPHIC GOODS.	20	10 110	0.2	9730	LEATHER	10	2 470	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	40	29 032	0.5	9740	LUGGAGE, SADDLERY, HARNESS.	3	440	(Z)
8630	TOYS, GAMES, FIREWORKS, ETC.	30	7 723	0.1	9750	SMOKERS' SUPPLIES AND PIPES	7	2 228	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	5	2 654	(Z)	9760	MISCELLANEOUS LINES	57	18 763	0.3
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	5	1 306	(Z)	9910	RECEIPTS FROM PROCESSING.	8	1 679	(Z)
8670	OTHER RECREATION, HOBBY GOODS . . .	5	902	(Z)	9920	COMMODITY CREDIT RECEIPTS	5	124	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	21	17 974	0.3	9930	OTHER LABOR, SERVICE RECEIPTS . . .	228	31 844	0.5
8710	HAY, STRAW, ALFALFA, OTHER.	26	1 003	(Z)		COMMODITIES N.E.C..	(X)	228 433	3.5
8720	FEEDS (MIXED AND OTHER)	83	14 432	0.2					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Kansas City, MO-KS, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	1 913	4 114 177	100.0	4440	MATERIALS HANDLING EQUIPMENT.	43	34 046	0.8
1110	AUTOMOBILES, MOTORCYCLES, ETC.	15	17 846	0.4	4450	OIL WELL, OIL REFINING MACH. EQUIP.	7	6 863	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	21	98 909	2.4	4460	PRINTING TRADES MACHINERY, EQUIP.	7	5 503	0.1
1210	MACHINE SHOP SALES AND LABOR.	49	4 083	0.1	4470	OTHER SPECIAL INDUSTRY MACHINERY.	9	7 593	0.2
1220	NEW AND REBUILT PARTS, ETC.	208	152 698	3.7	4480	USED OR REBUILT MACHINERY, EQUIP.	25	11 245	0.3
1230	AUTOMOTIVE GLASS.	8	226	(2)	4510	BEARINGS, POWER, TRANSMISSION.	19	9 670	0.2
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	22	3 984	0.1	4610	INDUSTRIAL VALVES, FITTINGS.	29	9 893	0.2
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	5	2 777	0.1	4710	WELDING EQUIPMENT, SUPPLIES.	16	8 954	0.2
1310	TIRES AND TUBES.	58	27 790	0.7	4820	BOTTLING SUPPLIES.	4	5 278	0.1
1320	RECAPPED TIRES.	9	761	(2)	4830	PRINTING, DUPLICATING INKS.	9	2 211	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	17	34 326	0.8	4840	ABRASIVES, ABRASIVE MATERIALS.	20	1 848	(2)
					4850	INDUSTRIAL LEATHER, BELTING, ETC.	4	546	(2)
					4960	MECHANICAL RUBBER GOODS.	14	3 468	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION).	10	4 204	0.1					
1430	BEAUTY AIDS (TOILETRIES, ETC.).	23	12 579	0.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	17	4 054	0.1
1450	DRUGGISTS' SUPPLIES.	7	3 246	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES.	41	20 622	0.5
1510	PAINTERS' SUPPLIES AND SUPPLIES.	51	12 146	0.3	5110	DENTAL EQUIPMENT, SUPPLIES.	9	6 109	0.2
1610	SOAPS AND DETERGENTS.	27	8 823	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES.	29	10 724	0.3
1620	INDUSTRIAL CHEMICALS.	50	21 938	0.5	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	22	20 055	0.5
1710	YARD OR PIECE GOODS.	22	17 080	0.4	5150	OPHTHALMIC PRODUCTS.	10	4 689	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.).	14	9 885	0.2	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	6	11 758	0.3
1730	KNIT FABRICS, KNITTING YARNS, ETC.	3	3 251	0.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	9	6 412	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	21	13 018	0.3	5210	BEAUTY, BARBER SHOP EQUIPMENT.	17	7 551	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING.	24	20 266	0.5	5220	CUSTODIAL, JANITORIAL SUPPLIES.	23	6 402	0.2
1910	SHOES, OTHER FOOTWEAR.	7	696	(2)	5230	LAUNDRY, DRY-CLEANING MACHINES.	11	2 672	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	35	41 396	1.0	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	3	670	(2)
2210	BUTTER AND CHEESE.	20	2 566	0.1	5330	OTHER SERVICE BUSINESS EQUIPMENT.	7	3 396	0.1
2220	ICE CREAM, ICES.	9	2 402	0.1	5350	SHOE REPAIR AND RESOLE MATERIALS.	3	1 186	(2)
2230	MILK, CREAM (FLUID).	10	7 933	0.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	4	7 080	0.2
2240	OTHER DAIRY PRODUCTS.	8	2 296	0.1	5430	AIRCRAFT, AVIATION PARTS.	11	15 170	0.4
2310	EGGS.	18	6 512	0.2					
2320	POULTRY.	17	23 939	0.6	6210	IRON, STEEL PRODUCTS (SEMIFINISHED).	5	1 110	(2)
					6220	IRON, STEEL PRODUCTS (FLAT).	23	23 895	0.6
2410	CONFECTIONERY.	25	30 444	0.7	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	40	7 457	0.2
2510	FISH, SEAFOOD (FRESH AND FROZEN).	8	5 931	0.1	6240	IRON, STEEL FINISHED PRODUCTS.	28	32 535	0.8
2610	MEATS, PROVISIONS.	44	161 852	3.9	6250	CAST IRON SOIL PIPE, TUBING.	8	683	(2)
2710	FRESH FRUITS, VEGETABLES.	34	43 788	1.1	6260	IRON, STEEL PIPE, TUBING.	45	13 930	0.3
2810	COFFEE--ROASTED (INCLUDING SOLUBLE).	13	6 393	0.2	6270	OTHER CARBON STEEL PRODUCTS.	7	4 147	0.1
2830	TEA, SPICES.	14	2 682	0.1	6320	ALLOY STEEL.	8	1 600	(2)
2840	BAKERY PRODUCTS.	14	4 734	0.1					
2850	FOOD AND BEVERAGE BASIC MATERIALS.	10	14 969	0.4	6330	STAINLESS STEEL.	8	3 595	0.1
2860	CANNED, BOTTLED FOODS.	35	74 103	1.8	6420	OTHER COPPER, BRASS MILL PRODUCTS.	8	1 868	(2)
					6430	ALUMINUM SHAPES, FORMS, ETC.	21	5 875	0.1
2870	SUGAR--REFINED.	15	5 692	0.1	6440	NONFERROUS METALS, MINERALS, ORES.	4	534	(2)
2890	BREAKFAST FOODS.	11	5 881	0.1	6500	PETROLEUM PRODUCTS.	22	3 513	0.1
2910	FLOUR, RELATED PRODUCTS.	14	6 189	0.2	6510	GASOLINE, KEROSENE.	21	36 976	0.9
2920	MARGARINE, SHORTENINGS, ETC.	21	6 389	0.2	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS.	9	1 586	(2)
2930	PET FOODS--ALL KINDS.	29	8 232	0.2	6530	OILS, GREASES, OTHER PETROLEUM PROD.	23	39 903	1.0
2940	DRIED FRUITS, VEGETABLES.	8	6 513	0.2	6610	PREPARED IRON AND STEEL SCRAP.	26	26 021	0.6
2950	SOFT DRINKS, BOTTLED WATERS.	8	5 587	0.1					
2960	FOODS, N.E.C.	17	10 469	0.3	6620	UNPREPARED IRON AND STEEL SCRAP.	21	3 677	0.1
3120	GRAINS, BEANS, ETC.	72	1 276 771	31.0	6630	ALLOY STEEL SCRAP.	11	257	(2)
					6730	WASTE PAPER.	4	2 250	0.1
3130	LIVESTOCK (EXCEPT HORSES, MULES).	15	97 418	2.4	6740	ZINC SCRAP.	8	249	(2)
3210	HIDES, SKINS, PELTS.	3	12 177	0.3	6750	ALUMINUM SCRAP.	20	4 411	0.1
3270	OTHER INEDIBLE FARM PRODUCTS.	3	1 723	(2)					
3310	ELECTRICAL WIRING SUPPLIES.	72	59 907	1.5	6760	SCRAP COPPER, COPPER BASE ALLOY.	24	5 218	0.1
3320	TELEPHONE AND SIGNAL EQUIPMENT.	7	2 244	0.1	6770	SCRAP LEAD.	18	435	(2)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	15	19 697	0.5	6780	OTHER NONFERROUS METALLIC SCRAP.	14	438	(2)
					7110	CIGARETTES, CIGARS, TOBACCO.	21	55 638	1.4
3420	MAJOR APPLIANCES, TV SETS, ETC.	42	68 235	1.7	7210	BEER, ALE, PORTER, STOUT, ETC.	25	38 363	0.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	26	9 374	0.2	7310	WINE.	18	13 083	0.3
3440	ROOM AIR CONDITIONERS.	17	2 158	0.1	7320	SPIRITS.	19	45 912	1.1
3510	ELECTRONIC TUBES, PARTS, ETC.	36	29 511	0.7	7410	PRINTING, WRITING PAPER.	22	33 590	0.8
3610	HARDWARE.	81	48 985	1.2	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER.	4	1 542	(2)
3710	WARM-AIR HEATING, COOLING EQUIPMENT.	49	17 957	0.4					
3720	RESIDENTIAL ELEC. SPACE HEATING.	7	201	(2)	7510	PERSONAL SERVICE PAPERS.	34	11 294	0.3
3730	HYDRONICS EQUIPMENT, SUPPLIES.	17	2 543	0.1	7520	INDUSTRIAL PAPERS.	32	14 011	0.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	61	45 785	1.1	7530	SHIPPING ROOM SUPPLIES.	10	1 035	(2)
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	40	15 323	0.4	7540	PAPERBOARD, BOXBOARD.	6	540	(2)
					7610	STATIONERY, OFFICE SUPPLIES.	65	21 670	0.5
3820	PARTS, SUPPLIES, AND ACCESSORIES.	18	5 372	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	16	10 239	0.3
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	20	5 859	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	44	8 697	0.2
4110	OFFICE MACHINES AND EQUIPMENT.	61	17 787	0.4	7810	CHINA, GLASSWARE, CROCKERY.	3	1 128	(2)
4120	INDICATING, RECORDING INSTRUMENTS.	4	428	(2)	7820	HOUSEHOLD LINENS, DOMESTICS.	10	7 326	0.2
4130	COMMERCIAL KITCHEN EQUIPMENT.	4	851	(2)	7830	SHADES, VENETIAN BLINDS.	4	840	(2)
4140	COMMERCIAL FOOD SERVICE EQUIPMENT.	4	2 142	0.1					
4150	CHINA, GLASSWARE (COMMERCIAL).	4	1 872	(2)	7840	CURTAINS, DRAPES.	6	920	(2)
4160	STORE, SERVICE SHOP MACHINES.	11	3 708	0.1	7850	FLOOR COVERINGS.	54	39 042	1.0
4170	SCALES, BALANCES (EXC. SCIENTIFIC).	5	543	(2)	7860	MIRRORS, LAMPS, PICTURE FRAMES.	7	321	(2)
4180	STORE, RESTAURANT FIXTURES, EQUIP.	14	9 983	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	23	9 430	0.2
					8110	LUMBER (ROUGH, DRESSED, FINISHED).	32	39 546	1.0
4210	CONSTRUCTION, MINING, LOGGING SUP.	38	70 936	1.7	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE).	29	20 501	0.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	49	16 302	0.4	8130	WOOD SHINGLES.	11	2 239	0.1
4320	FARM, DAIRY MACHINERY, PARTS.	48	35 241	0.9	8140	WOOD MILLWORK (DOORS, WINDOWS).	32	21 928	0.5
4410	FOOD PROCESSING MACHINERY, EQUIP.	8	13 712	0.3	8150	METAL MILLWORK (DOORS, ETC.).	17	2 239	0.1
4420	GENERAL PURPOSE INDUSTRIAL MACH.	42	22 239	0.5					
4430	METALWORKING MACHINERY.	23	11 934	0.3	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	13	4 721	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Kansas City, MO-KS, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8220	CONCRETE PRODUCTS, BUILDING STONE .	4	422	(Z)	8740	FERTILIZER, FERTILIZER MATERIALS. .	66	10 710	0.3
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	11	1 373	(Z)	8750	AGRICULTURAL CHEMICALS.	69	8 777	0.2
8240	SAND, GRAVEL, CRUSHED STONE	7	856	(Z)	8760	SEEDS	44	5 440	0.1
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	3	137	(Z)	8810	PRECIOUS STONES (CUT) AND METALS. .	5	6 879	0.2
8310	GLASS (FLAT, BRICK, ETC.)	10	2 612	0.1	8820	JEWELRY, SILVERWARE, TROPHIES . . .	21	12 493	0.3
8410	INSULATION MATERIALS AND BOARD. . .	22	3 067	0.1					
8420	ROOFING, SIDING EQUIPMENT	26	8 153	0.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	26	9 627	0.2
8510	BUILDING AND CONSTRUCTION PAPER . .	6	140	(Z)	8920	ADVERTISING SPECIALTIES, CALENDARS.	17	6 642	0.2
8520	WALLBOARD, HARDBOARD.	22	9 886	0.2	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	25	9 822	0.2
8530	ADHESIVES, MASTICS.	13	570	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	12	2 804	0.1
					9310	PHONO. RECORDS, PRERECORDED TAPES .	21	14 601	0.4
8550	PLASTIC BUILDING MATERIALS.	10	769	(Z)	9410	MUSICAL INSTRUMENTS	5	1 040	(Z)
8570	OTHER BUILDING MATERIALS.	22	12 327	0.3	9510	OTHER TEXTILE PRODUCTS.	3	1 908	(Z)
8610	PHOTOGRAPHIC GOODS.	20	15 702	0.4	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	8	7 271	0.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	34	40 632	1.0					
8630	TOYS, GAMES, FIREWORKS, ETC.. . . .	31	14 463	0.4	9710	WALLPAPER	9	3 539	0.1
8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	3	489	(Z)	9730	LEATHER	6	845	(Z)
					9750	SMOKERS' SUPPLIES AND PIPES	6	6 587	0.2
8670	OTHER RECREATION, HOBBY GOODS . . .	3	1 916	(Z)	9760	MISCELLANEOUS LINES	28	6 170	0.1
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	15	12 247	0.3	9910	RECEIPTS FROM PROCESSING.	5	101	(Z)
8710	HAY, STRAW, ALFALFA, OTHER.	8	853	(Z)	9920	COMMODITY CREDIT RECEIPTS	12	1 166	(Z)
8720	FEEDS (MIXED AND OTHER)	66	16 200	0.4	9930	OTHER LABOR, SERVICE RECEIPTS . . .	144	17 088	0.4
8730	FEED INGREDIENTS.	29	10 490	0.3		COMMODITIES N.E.C..	(X)	77 395	1.9

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	10 367	16 524 187	100.0	4510	BEARINGS, POWER, TRANSMISSION	114	52 683	0.3
1110	AUTOMOBILES, MOTORCYCLES, ETC.	109	1 061 396	6.4	4610	INDUSTRIAL VALVES, FITTINGS	145	64 071	0.4
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	80	139 863	0.8	4710	WELDING EQUIPMENT, SUPPLIES	90	35 089	0.2
1210	MACHINE SHOP SALES AND LABOR	294	64 638	0.4	4810	RECONDITIONED DRUMS AND BARKELS	11	4 729	(2)
1220	NEW AND REBUILT PARTS, ETC.	883	1 214 473	7.3	4820	BOTTLING SUPPLIES	13	10 720	0.1
1230	AUTOMOTIVE GLASS	21	7 299	(2)	4830	PRINTING, DUPLICATING INKS	28	7 425	(2)
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	112	23 367	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	124	19 537	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	28	7 684	(2)	4850	INDUSTRIAL LEATHER, BELTING, ETC.	19	1 075	(2)
1310	TIRES AND TUBES	212	123 784	0.7	4860	MECHANICAL RUBBER GOODS	80	19 094	0.1
1320	RECAPPED TIRES	55	11 303	0.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	82	9 145	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	114	152 149	0.9	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	252	221 333	1.3
					5110	DENTAL EQUIPMENT, SUPPLIES	62	30 642	0.2
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	110	109 021	0.7	5120	SCHOOL EQUIPMENT, SUPPLIES	93	46 018	0.3
1430	BEAUTY AIDS (TOILETRIES, ETC.)	201	126 376	0.8	5130	CHURCH EQUIPMENT, SUPPLIES	8	1 522	(2)
1450	DRUGGISTS' SUPPLIES	46	24 672	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	98	86 732	0.5
1510	PAINTERS' SUPPLIES AND SUPPLIES	205	56 969	0.3	5150	OPHTHALMIC PRODUCTS	77	26 987	0.2
1610	SOAPS AND DETERGENTS	156	23 202	0.1	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	26	15 814	0.1
1620	INDUSTRIAL CHEMICALS	245	205 459	1.2	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	36	28 700	0.2
1710	YARD OR PIECE GOODS	232	436 933	2.6					
1720	NOTIONS (THREAD, BUTTONS, ETC.)	97	47 325	0.3	5210	BEAUTY, BARBER SHOP EQUIPMENT	92	27 557	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC.	28	14 517	0.1	5220	CUSTOMTAIL, JANITORIAL SUPPLIES	114	39 000	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	181	181 091	1.1	5230	LAUNDRY, DRY-CLEANING MACHINES	46	23 918	0.1
					5310	UPHOLSTERERS' FABRICS, SUPPLIES	22	10 272	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING	234	201 010	1.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	9	8 323	0.1
1830	MILLINERY AND MILLINERY SUPPLIES	9	526	(2)	5330	OTHER SERVICE BUSINESS EQUIPMENT	22	9 505	0.1
1840	KNESSED FURS, FUR CLOTHING	6	2 628	(2)	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	3	398	(2)
1910	SHOES, OTHER FOOTWEAR	78	57 752	0.3	5350	SHOE REPAIR AND RESOLE MATERIALS	12	4 995	(2)
2110	FROZEN FOODS (QUICK-FROZEN, PKG.)	214	235 418	1.4	5410	RAILROAD TRANSPORTATION EQUIPMENT	3	1 075	(2)
2210	BUTTER AND CHEESE	108	49 988	0.3	5420	SHIP, BOAT, MARINE PROPULSION MACH.	47	23 307	0.1
2220	ICE CREAM, ICES	52	10 913	0.1					
2230	MILK, CREAM (FLUID)	50	39 896	0.2	5430	AIRCRAFT, AVIATION PARTS	231	150 641	0.9
2240	OTHER DAIRY PRODUCTS	58	19 025	0.1	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	11	3 368	(2)
2310	EGGS	83	34 501	0.2	6110	COAL (BITUMINOUS AND ANTHRACITE)	15	8 305	0.1
					6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	33	34 521	0.2
2320	POULTRY	77	72 294	0.4	6220	IRON, STEEL PRODUCTS (FLAT)	182	269 900	1.6
2410	CONFECTIONERY	216	95 697	0.6	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	182	34 361	0.2
2510	FISH, SEAFOOD (FRESH AND FROZEN)	89	81 197	0.5	6240	IRON, STEEL FINISHED PRODUCTS	136	119 870	0.7
2610	MEATS, PROVISIONS	343	955 485	5.8	6250	CAST IRON SOIL PIPE, TUBING	54	4 303	(2)
2710	FRESH FRUITS, VEGETABLES	264	387 372	2.4	6260	IRON, STEEL PIPE, TUBING	224	146 304	0.9
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	100	12 148	0.1	6270	OTHER CARBON STEEL PRODUCTS	16	2 329	(2)
2820	COFFEE--GREEN	9	6 093	(2)					
2830	TEA, SPICES	113	13 678	0.1	6320	ALLOY STEEL	63	42 314	0.3
2840	BAKERY PRODUCTS	69	15 232	0.1	6330	STAINLESS STEEL	84	73 432	0.4
2850	FOOD AND BEVERAGE BASIC MATERIALS	87	37 127	0.2	6410	COPPER WIRE (ELECTRICAL ONLY)	10	6 210	(2)
					6420	OTHER COPPER, BRASS MILL PRODUCTS	51	27 445	0.2
2860	CANNED, BOTTLED FOODS	246	262 138	1.6	6430	ALUMINUM SHAPES, FORMS, ETC.	80	69 971	0.4
2870	SUGAR--REFINED	101	24 212	0.1	6440	NONFERROUS METALS, MINERALS, ORES	42	90 904	0.6
2890	BREAKFAST FOODS	72	7 079	(2)	6500	PETROLEUM PRODUCTS	70	5 784	(2)
2910	FLOUR, RELATED PRODUCTS	109	20 386	0.1	6510	GASOLINE, KEROSENE	70	144 172	0.9
2920	MARGARINE, SHORTENINGS, ETC.	148	31 669	0.2	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	9	2 298	(2)
2930	PET FOODS--ALL KINDS	86	25 099	0.2	6530	OILS, GREASES, OTHER PETROLEUM PROD	60	134 319	0.8
2940	DRIED FRUITS, VEGETABLES	76	11 799	0.1					
2950	SOFT DRINKS, BOTTLED WATERS	88	15 918	0.1	6610	PREPARED IRON AND STEEL SCRAP	111	70 489	0.4
2960	FOODS, N.E.C.	143	428 714	2.6	6620	UNPREPARED IRON AND STEEL SCRAP	134	14 671	0.1
3110	COTTON (RAW), INCLUDING LINTERS	5	30 271	0.2	6630	ALLOY STEEL SCRAP	78	5 738	(2)
					6640	NICKEL ALLOY	37	5 685	(2)
3120	GRAINS, BEANS, ETC.	45	63 301	0.4	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	11	317	(2)
3130	LIVESTOCK (EXCEPT HORSES, MULES)	9	34 131	0.2	6660	SPECIAL METALS (TITANIUM, ETC.)	26	4 190	(2)
3210	HIDES, SKINS, PELTS	10	22 630	0.1	6710	WASTE RAGS, TEXTILE WASTE	19	5 205	(2)
3270	OTHER INEDIBLE FARM PRODUCTS	6	8 004	(2)	6720	WIPING CLOTHS	19	6 894	(2)
3310	ELECTRICAL WIRING SUPPLIES	393	366 766	2.2	6730	WASTE PAPER	40	24 993	0.2
3320	TELEPHONE AND SIGNAL EQUIPMENT	32	21 066	0.1	7410	ZINC SCRAP	45	2 843	(2)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	75	155 451	0.9	6750	ALUMINUM SCRAP	120	23 040	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	175	289 956	1.8	6760	SCRAP COPPER, COPPER BASE ALLOY	129	40 450	0.2
3430	ELECTRIC HOUSEWARES AND SUPPLIES	125	61 013	0.5	6770	SCRAP LEAD	59	1 994	(2)
3440	ROOM AIR CONDITIONERS	64	6 334	(2)	6780	OTHER NONFERROUS METALLIC SCRAP	75	28 599	0.2
3510	ELECTRONIC TUBES, PARTS, ETC.	292	281 461	1.7	6790	OTHER WASTE MATERIALS, SCRAP	5	176	(2)
3610	HARDWARE	480	249 458	1.5	7110	CIGARETTES, CIGARS, TOBACCO	119	236 014	1.4
3710	WARM-AIR HEATING, COOLING EQUIPMENT	143	35 714	0.2	7210	BEER, ALE, PORTER, STOUT, ETC.	102	217 016	1.3
3720	RESIDENTIAL ELEC. SPACE HEATING	18	562	(2)	7310	WINE	96	110 287	0.7
3730	HYDRONICS EQUIPMENT, SUPPLIES	44	5 347	(2)	7320	SPIRITS	58	380 523	2.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	268	161 955	1.0	7410	PRINTING, WRITING PAPER	140	143 150	0.9
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	89	21 610	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	16	37 993	0.2
3820	PARTS, SUPPLIES, AND ACCESSORIES	73	21 471	0.1	7510	PERSONAL SERVICE PAPERS	218	65 377	0.4
3910	COMMERCIAL REFRIGERATION EQUIPMENT	79	22 912	0.1	7520	INDUSTRIAL PAPERS	198	111 061	0.7
4110	OFFICE MACHINES AND EQUIPMENT	259	77 204	0.5	7530	SHIPPING ROOM SUPPLIES	57	7 682	(2)
4120	INDICATING, RECORDING INSTRUMENTS	16	9 630	0.1	7540	PAPERBOARD, BOXBOARD	41	16 465	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT	28	12 511	0.1	7610	STATIONERY, OFFICE SUPPLIES	371	136 994	0.8
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	32	9 310	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	117	51 426	0.3
4150	CHINA, GLASSWARE (COMMERCIAL)	30	9 669	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	252	97 697	0.6
4160	STORE, SERVICE SHOP MACHINES	63	19 487	0.1	7810	CHINA, GLASSWARE, CROCKERY	71	27 376	0.2
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	17	2 244	(2)	7820	HOUSEHOLD LINENS, DOMESTICS	56	30 399	0.2
4180	STORE, RESTAURANT FIXTURES, EQUIP.	84	56 446	0.3	7830	SHADES, VENETIAN BLINDS	13	2 636	(2)
4210	CONSTRUCTION, MINING, LOGGING SUP.	101	110 112	0.7	7840	CURTAINS, DRAPES	55	12 085	0.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	92	24 356	0.1	7850	FLOOR COVERINGS	149	110 532	0.7
4320	FARM, DAIRY MACHINERY, PARTS	60	50 035	0.3	7860	MIRRORS, LAMPS, PICTURE FRAMES	48	9 476	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP.	40	11 977	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	169	67 510	0.4
4420	GENERAL PURPOSE INDUSTRIAL MACH.	232	144 915	0.9	8110	LUMBER (ROUGH, DRESSED, FINISHED)	168	242 195	1.5
4430	METALWORKING MACHINERY	154	69 166	0.4	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	114	222 781	1.4
4440	MATERIALS HANDLING EQUIPMENT	120	71 716	0.4	8130	WOOD SHINGLES	42	13 502	0.1
4450	OIL WELL, OIL REFINING MACH. EQUIP.	41	27 003	0.2	8140	WOOD MILLWORK (DOORS, WINDOWS)	60	20 429	0.1
4460	PRINTING TRADES MACHINERY, EQUIP.	29	10 484	0.1	8150	METAL MILLWORK (DOORS, ETC.)	51	9 050	0.1
4470	OTHER SPECIAL INDUSTRY MACHINERY	56	23 381	0.1					
4480	USED OR REBUILT MACHINERY, EQUIP.	105	22 020	0.1	8160	VENEER, OTHER WOOD PRODUCTS	13	3 855	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Los Angeles-Long Beach, CA, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	53	14 896	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	98	22 157	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE .	34	7 501	(Z)	8750	AGRICULTURAL CHEMICALS.	101	14 132	0.1
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	44	9 520	0.1	8760	SEEDS	52	15 704	0.1
8240	SAND, GRAVEL, CRUSHED STONE	46	5 670	(Z)	8810	PRECIOUS STONES (CUT) AND METALS. .	124	60 649	0.4
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	11	1 175	(Z)					
8310	GLASS (FLAT, BRICK, ETC.)	35	37 750	0.2	8820	JEWELRY, SILVERWARE, TROPHIES . . .	183	82 455	0.5
8410	INSULATION MATERIALS AND BOARD. . .	55	15 494	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	264	103 291	0.6
8420	ROOFING, SIOING EQUIPMENT	80	46 830	0.3	8920	ADVERTISING SPECIALTIES, CALENDARS. .	74	18 665	0.1
8510	BUILDING AND CONSTRUCTION PAPER . .	34	1 754	(Z)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	194	73 218	0.4
8520	WALLBOARD, HARDBOARD.	67	12 759	0.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	68	58 905	0.4
					9220	BARRELS, BOXES, BOX SHOOKS, ETC.. .	9	2 131	(Z)
8530	ADHESIVES, MASTICS.	69	3 293	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES .	108	73 269	0.4
8540	STRUCTURAL IRON, STEEL.	9	440	(Z)	9410	MUSICAL INSTRUMENTS	41	20 579	0.1
8550	PLASTIC BUILDING MATERIALS.	19	2 226	(Z)	9510	OTHER TEXTILE PRODUCTS.	29	18 792	0.1
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	10	13 527	0.1	9610	INDUSTRIAL YARNS.	4	580	(Z)
8570	OTHER BUILDING MATERIALS.	65	34 645	0.2					
8610	PHOTOGRAPHIC GOODS.	125	134 951	0.8	9620	HIGS, SWITCHES, TOUPEES, ETC. . . .	51	34 416	0.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	175	182 355	1.1	9710	WALLPAPER	39	25 812	0.2
8630	TOYS, GAMES, FIREWORKS, ETC.	148	101 423	0.6	9720	VEG. OILS (COTTONSEED, LINSEED) . .	7	2 007	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	17	2 706	(Z)	9730	LEATHER	38	9 914	0.1
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	12	2 368	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	12	751	(Z)
					9750	SMOKERS' SUPPLIES AND PIPES	21	5 551	(Z)
8660	THEATER, STUDIO EQUIPMENT	12	5 413	(Z)	9760	MISCELLANEOUS LINES	154	206 255	1.3
8670	OTHER RECREATION, HOBBY GOODS	54	34 965	0.2	9910	RECEIPTS FROM PROCESSING.	11	1 901	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	189	117 220	0.7	9920	COMMODITY CREDIT RECEIPTS	1	97	(Z)
8710	HAY, STRAW, ALFALFA, OTHER.	41	15 756	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	556	64 524	0.4
8720	FEEDS (MIXED AND OTHER)	75	25 186	0.2					
8730	FEED INGREDIENTS.	23	20 701	0.1		COMMODITIES N.E.C..	(X)	104 289	0.6

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALE, TOTAL	2 883	5 129 897	100.0	4460	PRINTING TRADES MACHINERY, EQUIP. . .	8	7 089	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	32	34 510	C.7	4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	8	8 333	C.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . . .	35	25 898	C.5	4480	USE OR REBUILT MACHINERY, EQUIP. . .	35	7 955	0.2
1210	MACHINE SHOP SALES AND LABOR.	78	8 819	C.2	4510	BEARINGS, POWER, TRANSMISSION. . . .	27	22 733	0.5
1220	NEW AND REBUILT PARTS, ETC.	277	220 499	4.4	4610	INDUSTRIAL VALVES, FITTINGS.	28	9 653	0.2
1230	AUTOMOTIVE GLASS.	16	2 181	(Z)	4710	WELDING EQUIPMENT, SUPPLIES.	30	12 444	0.2
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. . .	23	3 327	C.1	4820	BOTTLING SUPPLIES.	9	4 433	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	8	6 326	C.1	4830	PRINTING, DUPLICATING INKS.	9	1 156	(Z)
1310	TIRES AND TUBES.	103	44 929	C.9	4840	ABRASIVES, ABRASIVE MATERIALS. . . .	30	5 990	(Z)
1320	RECAPPED TIRES.	20	5 103	C.1	4850	INDUSTRIAL LEATHER, BELTING, ETC. . .	4	749	(Z)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	29	47 559	C.9	4860	MECHANICAL RUBBER GOODS.	20	7 027	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION). .	22	14 897	C.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE). . .	26	9 122	0.2
1430	BEAUTY AIDS (TOILETRIES, ETC.).	42	26 870	C.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	58	44 757	0.9
1450	ORUGGISTS' SUPPLIES.	11	5 223	C.1	5110	DENTAL EQUIPMENT, SUPPLIES.	14	10 889	C.2
1510	PAINTERS' SUPPLIES AND SUPPLIES.	96	25 291	C.5	5120	SCHOOL EQUIPMENT, SUPPLIES.	55	12 500	C.2
1610	SDAPS AND OETEGENTS.	47	23 754	C.5	5130	CHURCH EQUIPMENT, SUPPLIES.	5	1 229	(Z)
1620	INDUSTRIAL CHEMICALS.	67	51 804	1.0	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	28	41 567	0.8
1710	YARO OR PIECE GOODS.	30	31 675	C.6	5150	OPHTHALMIC PRODUCTS.	19	8 905	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.). . . .	23	17 545	C.3	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	8	14 431	C.3
1730	KNIT FABRICS, KNITTING YARNS, ETC. . .	4	993	(Z)	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	10	10 736	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	44	30 394	C.6	5210	BEAUTY, BARBER SHOP EQUIPMENT. . . .	22	8 978	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING.	47	34 535	C.7	5220	CUSTOMAL, JANITORIAL SUPPLIES. . . .	33	7 588	0.2
1910	SHOES, OTHER FOOTWEAR.	26	9 453	C.2	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	17	7 442	C.1
2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.). .	42	128 373	2.5	5310	UPHOLSTERERS' FABRICS, SUPPLIES. . .	8	3 466	C.1
2210	BUTTER AND CHEESE.	40	23 454	C.5	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	7	2 291	(Z)
2220	ICE CREAM, ICES.	15	6 113	C.1	5350	SHOE REPAIR AND RESOLE MATERIALS. .	3	493	(Z)
2230	MILK, CREAM (FLUID).	30	31 797	C.6	5420	SHIP, BOAT, MARINE PROPULSION MACH.	6	2 539	0.1
2240	OTHER DAIRY PRODUCTS.	33	32 509	C.6	5430	AIRCRAFT, AVIATION PARTS.	11	15 896	C.3
2310	EGGS.	20	12 759	C.3	6110	COAL (BITUMINOUS AND ANTHRACITE). . .	7	9 963	0.2
2320	POULTRY.	30	28 500	C.6	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	12	2 695	0.1
2410	CONFECTIOINERY.	54	41 424	C.8	6220	IRON, STEEL PRODUCTS (FLAT).	38	38 667	C.8
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	4	13 197	C.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	65	10 115	0.2
2610	MEATS, PROVISIONS.	49	209 295	4.1	6240	IRON, STEEL FINISHED PRODUCTS. . . .	38	22 680	0.4
2710	FRESH FRUITS, VEGETABLES.	53	74 609	1.5	6250	CAST IRON SOIL PIPE, TUBING.	20	2 536	C.1
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	18	8 910	C.2	6260	IRON, STEEL PIPE, TUBING.	62	24 811	C.5
2830	TEA, SPICES.	20	7 908	C.2	6270	OTHER CARBON STEEL PRODUCTS.	5	868	(Z)
2840	BAKERY PRODUCTS.	17	10 206	C.2	6320	ALLOY STEEL.	10	3 095	0.1
2850	FOOD AND BEVERAGE BASIC MATERIALS. .	15	24 072	C.5	6330	STAINLESS STEEL.	18	5 682	C.1
2860	CANNEO, BOTTLED FOODS.	41	89 597	1.8	6420	OTHER COPPER, BRASS MILL PRODUCTS.	9	2 197	(Z)
2870	SUGAR--REFINED.	20	11 275	C.2	6430	ALUMINUM SHAPES, FORMS, ETC.	26	9 188	C.2
2890	BREAKFAST FOODS.	18	10 146	C.2	6440	NONFERROUS METALS, MINERALS, ORES.	4	1 607	(Z)
2910	FLOUR, RELATED PRODUCTS.	21	13 614	C.3	6500	PETROLEUM PRODUCTS.	29	7 181	0.1
2920	MARGARINE, SHORTENINGS, ETC.	28	14 074	C.3	6510	GASOLINE, KEROSENE.	49	84 553	1.7
2930	PET FOODS--ALL KINDS.	52	13 197	C.3	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	24	3 137	C.1
2940	DRIED FRUITS, VEGETABLES.	13	2 675	C.1	6530	DILS, GREASES, OTHER PETROLEUM PROO	50	75 802	1.5
2950	SOFT DRINKS, BOTTLED WATERS.	28	9 055	C.2	6610	PREPARED IRON AND STEEL SCRAP. . . .	33	12 828	0.3
2960	FOODS, N.E.C.	40	44 793	C.9	6620	UNPREPARED IRON AND STEEL SCRAP. . .	26	4 017	0.1
3120	GRAINS, BEANS, ETC.	112	519 050	10.3	6630	ALLOY STEEL SCRAP.	13	451	(Z)
3130	LIVESTOCK (EXCEPT HORSES, MULES). . .	12	25 165	C.5	6640	NICKEL ALLOY.	8	181	(Z)
3210	HIDES, SKINS, BELTS.	4	6 919	C.1	6710	WASTE RAGS, TEXTILE WASTE.	5	2 827	0.1
3240	OIL SEEDS, OIL NUTS, OIL KERNELS. . . .	3	201	(Z)	6730	WASTE PAPER.	3	190	(Z)
3270	OTHER INEDIBLE FARM PRODUCTS.	4	1 524	(Z)	6740	ZINC SCRAP.	10	181	(Z)
3310	ELECTRICAL WIRING SUPPLIES.	115	113 324	2.2	6750	ALUMINUM SCRAP.	27	4 392	0.1
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . .	8	3 422	C.1	6760	SCRAP COPPER, COPPER BASE ALLOY. . .	28	9 779	0.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS. .	33	11 341	C.2	6770	SCRAP LEAD.	17	895	(Z)
3420	MAJOR APPLIANCES, TV SETS, ETC.	75	88 674	1.8	6780	OTHER NONFERROUS METALLIC SCRAP. . .	17	1 775	(Z)
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	45	20 131	C.4	7110	CIGARETTES, CIGARS, TOBACCO.	33	89 160	1.8
3440	ROOM AIR CONDITIONERS.	40	3 865	C.1	7210	BEER, ALE, PORTER, STOUT, ETC.	55	46 572	0.9
3510	ELECTRONIC TUBES, PARTS, ETC.	89	63 455	1.3	7310	WINE.	12	26 994	0.5
3610	HARDWARE.	133	87 326	1.7	7320	SPIRITS.	10	161 406	3.2
3710	WARM-AIR HEATING, COOLING EQUIPMENT	70	16 959	C.3	7410	PRINTING, WRITING PAPER.	49	55 699	1.1
3720	RESIDENTIAL ELEC. SPACE HEATING. . . .	12	6 912	C.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER. .	7	2 131	(Z)
3730	HYDRONICS EQUIPMENT, SUPPLIES.	36	6 213	C.1	7510	PERSONAL SERVICE PAPERS.	59	27 934	0.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	90	57 423	1.1	7520	INDUSTRIAL PAPERS.	45	35 214	C.7
3810	CENTRAL AIR-CONDITIONING EQUIPMENT. .	65	13 150	C.3	7530	SHIPPING ROOM SUPPLIES.	18	2 982	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES. . . .	26	5 421	C.1	7540	PAPERBOARD, BOXBOARD.	9	2 382	(Z)
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	39	14 748	C.3	7610	STATIONERY, OFFICE SUPPLIES.	137	32 168	C.6
4110	OFFICE MACHINES AND EQUIPMENT.	113	18 704	C.4	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	24	13 563	C.3
4130	COMMERCIAL KITCHEN EQUIPMENT.	9	2 067	(Z)	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	6	30 515	0.6
4140	COMMERCIAL FOOD SERVICE EQUIPMENT. . .	11	3 069	C.1	7810	CHINA, GLASSWARE, CROCKERY.	7	1 819	(Z)
4150	CHINA, GLASSWARE (COMMERCIAL).	8	2 922	C.1	7820	HOUSEHOLD LINENS, DOMESTICS.	16	5 681	0.1
4160	STORE, SERVICE SHOP MACHINES.	26	9 266	C.2	7840	CURTAINS, DRAPES.	9	1 464	(Z)
4170	SCALES, BALANCES (EXC. SCIENTIFIC). . .	7	574	(Z)	7850	FLOOR COVERINGS.	54	53 271	1.1
4180	STORE, RESTAURANT FIXTURES, EQUIP.. . .	28	14 923	C.3	7860	MIRRORS, LAMPS, PICTURE FRAMES. . . .	6	903	(Z)
4210	CONSTRUCTION, MINING, LOGGING SUP.. .	55	80 169	1.6	7870	KITCHEN UTENSILS, TOOLS, ETC.	46	36 461	C.7
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	81	30 857	C.6	8110	LUMBER (ROUGH, DRESSED, FINISHED). .	51	97 694	1.9
4320	FARM, DAIRY MACHINERY, PARTS.	112	50 977	1.0	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	44	23 008	0.5
4410	FOOD PROCESSING MACHINERY, EQUIP. . . .	11	4 320	C.1	8130	WOOD SHINGLES.	11	987	(Z)
4420	GENERAL PURPOSE INDUSTRIAL MACH.. . .	72	32 728	C.6	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	47	34 856	0.7
4430	METALWORKING MACHINERY.	38	24 115	C.5	8150	METAL MILLWORK (DOORS, ETC.).	32	4 281	0.1
4440	MATERIALS HANDLING EQUIPMENT.	66	36 658	C.7	8160	VENEER, OTHER WOOD PRODUCTS.	4	835	(Z)
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	9	6 817	C.1					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	20	10 720	0.2	8730	FEED INGREDIENTS.	52	94 995	1.9
8220	CONCRETE PRODUCTS, BUILDING STONE .	10	2 467	(Z)	8740	FERTILIZER, FERTILIZER MATERIALS. .	112	19 849	0.4
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	13	2 211	(Z)	8750	AGRICULTURAL CHEMICALS.	119	19 504	0.4
8240	SAND, GRAVEL, CRUSHER STONE	8	1 264	(Z)	8760	SEEDS	76	37 067	0.7
8310	GLASS (FLAT, BRICK, ETC.)	14	3 933	0.1	8810	PRECIOUS STONES (CUT) AND METALS. .	12	4 828	0.1
8410	INSULATION MATERIALS AND BOARD. . .	37	10 757	0.2	8820	JEWELRY, SILVERWARE, TROPHIES . . .	38	20 880	0.4
8420	ROOFING, SIDING EQUIPMENT	40	18 892	0.4	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	54	20 909	0.4
8510	BUILDING AND CONSTRUCTION PAPER . .	9	569	(Z)	8920	ADVERTISING SPECIALTIES, CALENDARS.	29	10 975	0.2
8520	WALLBOARD, HARDBOARD.	28	8 654	0.2	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	40	20 086	0.4
8530	ADHESIVES, MASTICS.	24	1 939	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	22	15 065	0.3
8550	PLASTIC BUILDING MATERIALS.	21	2 059	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES .	27	47 607	0.9
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	6	1 538	(Z)	9410	MUSICAL INSTRUMENTS	3	6 134	0.1
8570	OTHER BUILDING MATERIALS.	34	11 718	0.2	9510	OTHER TEXTILE PRODUCTS.	10	6 392	0.1
8610	PHOTOGRAPHIC GOODS.	31	21 342	0.4	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	2	2 179	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	78	91 321	1.8	9710	WALLPAPER	16	2 178	(Z)
8630	TOYS, GAMES, FIREWORKS, ETC.	48	24 722	0.5	9730	LEATHER	11	3 656	0.1
8640	BOATS (OUTBOARD, ROW BOATS)	4	2 113	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	4	941	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	4	1 253	(Z)	9750	SMOKERS' SUPPLIES AND PIPES.	7	1 674	(Z)
8660	THEATER, STUDIO EQUIPMENT	5	1 506	(Z)	9760	MISCELLANEOUS LINES	58	26 944	0.5
8670	OTHER RECREATION, HOBBY GOODS	13	4 121	0.1	9910	RECEIPTS FROM PROCESSING.	4	76	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	37	40 907	0.8	9920	COMMODITY CREDIT RECEIPTS	24	3 086	0.1
8710	HAY, STRAW, ALFALFA, OTHER.	14	2 524	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	249	34 461	0.7
8720	FEEDS (MIXED AND OTHER)	119	24 491	0.5		COMMODITIES N.E.C..	(X)	109 340	2.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	22 021	44 934 007	100.0	4460	PRINTING TRADES MACHINERY, EQUIP.	69	49 408	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	123	2 149 036	4.8	4470	OTHER SPECIAL INDUSTRY MACHINERY.	153	166 130	0.4
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	89	62 996	0.1	4480	USED OR REBUILT MACHINERY, EQUIP.	108	33 927	0.1
1210	MACHINE SHOP SALES AND LABOR.	191	53 640	0.1	4510	BEARINGS, POWER, TRANSMISSION.	28	49 716	0.1
1220	NEW AND REBUILT PARTS, ETC.	759	661 470	1.5	4610	INDUSTRIAL VALVES, FITTINGS.	113	36 378	0.1
1230	AUTOMOTIVE GLASS.	13	3 194	(Z)	4710	WELDING EQUIPMENT, SUPPLIES.	70	33 733	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	93	11 302	(Z)	4810	RECONDITIONED DRUMS AND BARRELS.	18	6 969	(Z)
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	17	3 225	(Z)	4820	BOTTLING SUPPLIES.	13	13 761	(Z)
1310	TIRES AND TUBES.	153	82 321	0.2	4830	PRINTING, DUPLICATING INKS.	34	6 496	(Z)
1320	RECAPPED TIRES.	30	2 556	(Z)	4840	ABRASIVES, ABRASIVE MATERIALS.	101	20 559	(Z)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	179	272 364	0.6	4850	INDUSTRIAL LEATHER, BELTING, ETC.	14	1 133	(Z)
1420	HEALTH PRODUCTS (NONPRESCRIPTION).	147	72 320	0.2	4860	MECHANICAL RUBBER GOODS.	59	17 230	(Z)
1430	BEAUTY AIDS (TOILETRIES, ETC.).	344	169 506	0.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE).	122	12 426	(Z)
1450	DRUGGISTS' SUPPLIES.	102	106 314	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES.	229	481 612	1.0
1510	PAINTERS' SUPPLIES AND SUPPLIES.	286	61 399	0.2	5110	DENTAL EQUIPMENT, SUPPLIES.	100	67 302	0.2
1610	SOAPS AND DETERGENTS.	235	54 647	0.1	5120	SCHOOL EQUIPMENT, SUPPLIES.	174	44 107	0.1
1620	INDUSTRIAL CHEMICALS.	491	3 411 254	1.9	5130	CHURCH EQUIPMENT, SUPPLIES.	23	4 234	(Z)
1710	YARD OR PIECE GOODS.	1 975	3 478 541	7.7	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	165	108 758	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.).	468	315 596	0.7	5150	OPHTHALMIC PRODUCTS.	147	73 275	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC.	294	657 921	1.5	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	80	42 345	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	783	892 897	2.0	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	56	37 338	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING.	1 220	1 338 075	3.0	5210	BEAUTY, BARBER SHOP EQUIPMENT.	100	45 912	0.1
1830	MILLINERY AND MILLINERY SUPPLIES.	71	28 996	0.1	5220	CUSTODIAL, JANITORIAL SUPPLIES.	150	42 915	0.1
1840	DRESSED FURS, FUR CLOTHING.	104	61 931	0.1	5230	LAUNDRY, DRY-CLEANING MACHINES.	74	31 383	0.1
1910	SHOES, OTHER FOOTWEAR.	258	322 716	0.7	5310	UPHOLSTERERS' FABRICS, SUPPLIES.	37	16 650	(Z)
2110	FROZEN FOODS (QUICK-FROZEN, PKD.).	291	431 145	1.0	5320	MUNICIPALITY SUPPLIES, EQUIPMENT.	6	2 334	(Z)
2210	BUTTER AND CHEESE.	335	230 664	0.5	5330	OTHER SERVICE BUSINESS EQUIPMENT.	33	11 972	(Z)
2220	ICE CREAM, ICES.	68	24 550	0.1	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP.	11	2 271	(Z)
2230	MILK, CREAM (FLUID).	123	215 068	0.5	5350	SHOE REPAIR AND RESOLE MATERIALS.	28	8 036	(Z)
2240	OTHER DAIRY PRODUCTS.	127	73 174	0.2	5410	RAILROAD TRANSPORTATION EQUIPMENT.	8	18 309	(Z)
2310	EGGS.	153	57 263	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	62	41 604	0.1
2320	POULTRY.	190	277 634	0.6	5430	AIRCRAFT, AVIATION PARTS.	84	175 371	0.4
2410	CONFECTIONERY.	424	316 025	0.7	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	15	3 181	(Z)
2510	FISH, SEAFOOD (FRESH AND FROZEN).	190	194 651	0.4	6110	COAL (BITUMINOUS AND ANTHRACITE).	44	237 718	0.5
2610	MEATS, PROVISIONS.	731	2 011 230	4.4	6120	COKE.	5	17 066	(Z)
2710	FRESH FRUITS, VEGETABLES.	345	432 368	1.0	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED).	82	351 583	0.8
2810	COFFEE--ROASTED (INCLUDING SOLUBLE).	158	100 980	0.2	6220	IRON, STEEL PRODUCTS (FLAT).	194	384 263	0.9
2820	COFFEE--GREEN.	42	1 055 698	2.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	280	184 247	0.4
2830	TEA, SPICES.	218	90 301	0.2	6240	IRON, STEEL FINISHED PRODUCTS.	155	295 031	0.7
2840	BAKERY PRODUCTS.	173	82 612	0.2	6250	CAST IRON SOIL PIPE, TUBING.	77	6 443	(Z)
2850	FOOD AND BEVERAGE BASIC MATERIALS.	162	432 678	1.0	6260	IRON, STEEL PIPE, TUBING.	169	160 491	0.4
2860	CANNED, BOTTLED FOODS.	437	673 145	1.5	6270	OTHER CARBON STEEL PRODUCTS.	17	13 237	(Z)
2870	SUGAR--REFINED.	144	28 849	0.1	6320	ALLOY STEEL.	67	53 544	0.1
2890	BREAKFAST FOODS.	98	58 859	0.1	6330	STAINLESS STEEL.	110	111 567	0.2
2910	FLOUR, RELATED PRODUCTS.	156	40 707	0.1	6410	COPPER WIRE (ELECTRICAL ONLY).	19	42 917	0.1
2920	MARGARINE, SHORTENINGS, ETC.	234	76 321	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS.	80	204 694	0.5
2930	PET FOODS--ALL KINDS.	157	44 263	0.1	6430	ALUMINUM SHAPES, FORMS, ETC.	135	208 963	0.5
2940	DRIED FRUITS, VEGETABLES.	97	23 672	0.1	6440	NONFERROUS METALS, MINERALS, ORES.	72	569 463	1.3
2950	SOFT DRINKS, BOTTLED WATERS.	354	74 304	0.2	6500	PETROLEUM PRODUCTS.	76	17 669	(Z)
2960	FOODS, N.E.C.	243	368 217	0.8	6510	GASOLINE, KEROSENE.	131	1 238 621	2.8
3110	COTTON (RAW), INCLUDING LINTERS.	6	15 215	(Z)	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS.	12	8 144	(Z)
3120	GRAINS, BEANS, ETC.	84	4 224 333	9.3	6530	OILS, GREASES, OTHER PETROLEUM PROD.	50	239 267	0.5
3130	LIVESTOCK (EXCEPT HORSES, MULES).	14	15 317	(Z)	6610	PREPARED IRON AND STEEL SCRAP.	115	71 601	0.2
3210	HIDES, SKINS, BELTS.	172	254 716	0.6	6620	UNPREPARED IRON AND STEEL SCRAP.	134	16 989	(Z)
3220	TOBACCO (LEAF).	15	22 652	0.1	6630	ALLOY STEEL SCRAP.	66	11 851	(Z)
3230	WOOL, MOHAIRS (RAW, TOPS, MOILS).	16	17 927	(Z)	6640	NICKEL ALLOY.	36	21 169	(Z)
3240	OIL SEEDS, OIL NUTS, OIL KERNELS.	3	22 265	(Z)	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	8	4 705	(Z)
3250	PEANUTS--UNROASTED.	3	1 088	(Z)	6660	SPECIAL METALS (TITANIUM, ETC.).	11	1 871	(Z)
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED.	4	22 744	0.1	6710	WASTE RAGS, TEXTILE WASTE.	93	26 369	0.1
3270	OTHER INEDIBLE FARM PRODUCTS.	22	583 120	1.3	6720	WIPING CLOTHS.	48	6 595	(Z)
3310	ELECTRICAL WIRING SUPPLIES.	548	503 259	1.1	6730	WASTE PAPER.	148	73 479	0.2
3320	TELEPHONE AND SIGNAL EQUIPMENT.	36	39 864	0.1	6740	ZINC SCRAP.	45	2 758	(Z)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	138	199 580	0.4	6750	ALUMINUM SCRAP.	120	12 622	(Z)
3420	MAJOR APPLIANCES, TV SETS, ETC.	317	485 252	1.1	6760	SCRAP COPPER, COPPER BASE ALLOY.	154	66 453	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	204	112 482	0.2	6770	SCRAP LEAD.	91	14 698	(Z)
3440	ROOM AIR CONDITIONERS.	114	26 204	0.1	6780	OTHER NONFERROUS METALLIC SCRAP.	96	26 356	0.1
3510	ELECTRONIC TUBES, PARTS, ETC.	393	444 921	1.0	6790	OTHER WASTE MATERIALS, SCRAP.	22	6 318	(Z)
3610	HARDWARE.	721	331 981	0.7	7110	CIGARETTES, CIGARS, TOBACCO.	225	477 780	1.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT.	201	34 089	0.1	7210	BEER, ALE, PORTER, STOUT, ETC.	108	208 989	0.5
3720	RESIDENTIAL ELEC. SPACE HEATING.	39	3 517	(Z)	7310	WINE.	77	233 692	0.5
3730	HYDRONICS EQUIPMENT, SUPPLIES.	148	29 299	0.1	7320	SPIRITS.	56	665 203	1.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	405	216 803	0.5	7410	PRINTING, WRITING PAPER.	262	518 770	1.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	133	35 379	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER.	34	35 736	0.1
3820	PARTS, SUPPLIES, AND ACCESSORIES.	80	37 052	0.1	7510	PERSONAL SERVICE PAPERS.	365	132 303	0.3
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	107	36 000	0.1	7520	INDUSTRIAL PAPERS.	435	243 447	0.5
4110	OFFICE MACHINES AND EQUIPMENT.	351	177 407	0.4	7530	SHIPPING ROOM SUPPLIES.	109	16 787	(Z)
4120	INDICATING, RECORDING INSTRUMENTS.	28	15 548	(Z)	7540	PAPERBOARD, BOXBOARD.	76	45 794	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT.	39	15 379	(Z)	7610	STATIONERY, OFFICE SUPPLIES.	677	286 164	0.6
4140	COMMERCIAL FOOD SERVICE EQUIPMENT.	41	17 866	(Z)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	209	201 252	0.4
4150	CHINA, GLASSWARE (COMMERCIAL).	48	24 334	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	336	206 052	0.5
4160	STORE, SERVICE SHOP MACHINES.	94	26 666	0.1	7810	CHINA, GLASSWARE, CROCKERY.	197	168 660	0.4
4170	SCALES, BALANCES (EXC. SCIENTIFIC).	25	2 334	(Z)	7820	HOUSEHOLD LINENS, DOMESTICS.	195	126 095	0.3
4180	STORE, RESTAURANT FIXTURES, EQUIP.	107	41 117	0.1	7830	SHADES, VENETIAN BLINDS.	34	17 051	(Z)
4210	CONSTRUCTION, MINING, LOGGING SUP.	112	128 433	0.3	7840	CURTAINS, DRAPES.	74	78 350	0.2
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	113	35 955	0.1	7850	FLOOR COVERINGS.	326	270 752	0.6
4320	FARM, DAIRY MACHINERY, PARTS.	56	26 610	0.1	7860	MIRRORS, LAMPS, PICTURE FRAMES.	65	29 129	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP.	52	34 620	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	299	153 246	0.3
4420	GENERAL PURPOSE INDUSTRIAL MACH.	278	295 511	0.7	8110	LUMBER (ROUGH, DRESSED, FINISHED).	218	223 019	0.5
4430	METALWORKING MACHINERY.	160	61 800	0.2	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE).	162	77 364	0.2
4440	MATERIALS HANDLING EQUIPMENT.	127	54 948	0.1	8130	WOOD SHINGLES.	42	19 292	(Z)
4450	OIL WELL, OIL REFINING MACH. EQUIP.	18	106 728	0.2	8140	WOOD MILLWORK (DOORS, WINDOWS).	143	64 856	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

New York, NY-NJ, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8150	METAL MILLWORK (DOORS, ETC.) . . .	71	45 520	0.1	8730	FEED INGREDIENTS.	45	180 872	0.4
8160	VENEER, OTHER WOOD PRODUCTS . . .	29	7 412	(Z)	8740	FERTILIZER, FERTILIZER MATERIALS. .	125	254 973	0.6
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	115	46 265	0.1	8750	AGRICULTURAL CHEMICALS.	144	49 951	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE .	50	11 046	(Z)	8760	SEEDS	94	16 196	(Z)
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	74	25 030	0.1	8810	PRECIOUS STONES (CUT) AND METALS. .	582	1 091 793	2.4
8240	SAND, GRAVEL, CRUSHED STONE	64	10 255	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	709	449 881	1.0
8250	READY-OR-TRANSIT-MIXED CONCRETE . .	11	623	(Z)	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	561	240 491	0.5
8310	GLASS (FLAT, BRICK, ETC.)	40	22 728	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS. .	199	42 659	0.1
8410	INSULATION MATERIALS AND BOARD. . .	122	16 140	(Z)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	259	62 845	0.2
8420	ROOFING, SIDING EQUIPMENT	147	51 761	0.1	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	67	111 093	0.2
8510	BUILDING AND CONSTRUCTION PAPER . .	56	2 338	(Z)	9220	BARRELS, BOXES, BOX SHOOKS, ETC..	11	2 191	(Z)
8520	WALLBOARD, HARDBOARD.	114	28 893	0.1	9310	PHONO. RECORDS, PRERECORDED TAPES .	276	247 537	0.5
8530	ADHESIVES, MASTICS.	101	8 178	(Z)	9410	MUSICAL INSTRUMENTS	119	62 385	0.1
8540	STRUCTURAL IRON, STEEL.	12	93 012	0.2	9510	OTHER TEXTILE PRODUCTS.	59	57 329	0.1
8550	PLASTIC BUILDING MATERIALS.	47	3 555	(Z)	9610	INDUSTRIAL YARNS.	109	180 770	0.4
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	9	1 594	(Z)	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	79	20 651	(Z)
8570	OTHER BUILDING MATERIALS.	99	33 602	0.1	9710	WALLPAPER	100	38 274	0.1
8610	PHOTOGRAPHIC GOODS.	249	248 037	0.5	9720	VEG. OILS (COTTONSEED, LINSEED) . .	30	404 620	0.9
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	277	300 151	0.7	9730	LEATHER	131	90 056	0.2
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	346	206 771	0.5	9740	LUGGAGE, SADDLERY, HARNESS.	50	16 038	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	18	8 927	(Z)	9750	SMOKERS' SUPPLIES AND PIPES	35	13 153	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	28	9 884	(Z)	9760	MISCELLANEOUS LINES	244	375 287	0.8
8660	THEATER, STUDIO EQUIPMENT	30	16 228	(Z)	9910	RECEIPTS FROM PROCESSING.	10	1 287	(Z)
8670	OTHER RECREATION, HOBBY GOODS . . .	62	38 735	0.1	9920	COMMODITY CREDIT RECEIPTS	5	34 026	0.1
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	389	40 305	0.9	9930	OTHER LABOR, SERVICE RECEIPTS . . .	418	87 326	0.2
8710	HAY, STRAW, ALFALFA, OTHER.	44	3 217	(Z)		COMMODITIES N.E.C..	(X)	23 945	(Z)
8720	FEEDS (MIXED AND OTHER)	108	30 953	0.1					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL . . .	2 893	4-678 425	100.0	447C	OTHER SPECIAL INDUSTRY MACHINERY. . .	22	15 044	0.3
111C	AUTOMOBILES, MOTORCYCLES, ETC. . .	18	40 853	0.9	448C	USED OR REBUILT MACHINERY, EQUIP. . .	32	6 180	0.1
112C	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	28	17 256	0.4	451C	BEARINGS, POWER, TRANSMISSION. . .	30	17 770	0.4
121C	MACHINE SHDP SALES AND LABOR. . .	56	7 147	0.2	461C	INDUSTRIAL VALVES, FITTINGS. . .	33	20 809	0.5
122C	NEW AND REBUILT PARTS, ETC. . .	203	127 965	2.8	471C	WELDING EQUIPMENT, SUPPLIES. . .	23	9 009	0.2
123C	AUTOMOTIVE GLASS. . .	5	2 404	0.1	481C	RECONDITIONED DRUMS AND BARRELS. . .	13	9 023	0.2
124C	USED AUTO PARTS, EQUIPMENT, ACCESS. . .	21	2 813	0.1	482C	BOTTLING SUPPLIES. . .	6	8 168	0.2
125C	PETROLEUM PRODUCTS MARKETING EQUIP. . .	7	4 349	0.1	483C	PRINTING, DUPLICATING INKS. . .	3	427	(Z)
131C	TIRES AND TUBES. . .	48	25 860	0.6	484C	ABRASIVES, ABRASIVE MATERIALS. . .	33	5 132	0.1
132C	RECAPPED TIRES. . .	14	2 002	(Z)	485C	INDUSTRIAL LEATHER, BELTING, ETC. . .	7	193	(Z)
141C	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	30	66 856	1.4	486C	MECHANICAL RUBBER GOODS. . .	16	6 847	0.1
142C	HEALTH PRODUCTS (NONPRESCRIPTION). . .	27	46 706	1.0	487C	ROPE, CORDAGE, TWINE (NOT WIRE). . .	19	1 033	(Z)
143C	BEAUTY AIDS (TOILETRIES, ETC.). . .	43	80 901	1.8	491C	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES. . .	75	42 551	0.9
145C	DRUGGISTS' SUPPLIES. . .	16	16 986	0.4	511C	DENTAL EQUIPMENT, SUPPLIES. . .	17	10 780	0.2
151C	PAINTERS' SUPPLIES AND SUPPLIES. . .	52	16 605	0.4	512C	SCHOOL EQUIPMENT, SUPPLIES. . .	23	18 395	0.4
161C	SOAPS AND DETERGENTS. . .	50	40 948	0.9	513C	CHURCH EQUIPMENT, SUPPLIES. . .	3	1 177	(Z)
162C	INDUSTRIAL CHEMICALS. . .	102	113 384	2.5	514C	SURGICAL, MEDICAL, HOSPITAL EQUIP. . .	35	38 043	0.8
171C	YARD OR PIECE GOODS. . .	25	30 854	0.7	515C	OPHTHALMIC PRODUCTS. . .	16	9 454	0.2
172C	NOTIONS (THREAD, BUTTONS, ETC.). . .	17	8 513	0.2	516C	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. . .	9	17 019	0.4
173C	KNIT FABRICS, KNITTING YARNS, ETC. . .	6	6 698	0.1	517C	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	12	17 418	0.4
181C	MEN'S, BOYS' CLOTHING, FURNISHINGS. . .	32	29 131	0.6	521C	BEAUTY, BARBER SHDP EQUIPMENT. . .	18	6 827	0.1
182C	WOMEN'S, CHILDREN'S CLOTHING. . .	27	29 748	0.6	522C	CUSTODIAL, JANITORIAL SUPPLIES. . .	32	6 895	0.1
191C	SHOES, OTHER FOOTWEAR. . .	12	14 012	0.3	523C	LAUNDRY, DRY-CLEANING MACHINES. . .	16	5 911	0.1
211C	FROZEN FOODS (QUICK-FROZEN, PKGD.). . .	38	72 124	1.6	531C	UPHOLSTERERS' FABRICS, SUPPLIES. . .	5	1 372	(Z)
221C	BUTTER AND CHEESE. . .	37	42 503	0.9	532C	MUNICIPALITY SUPPLIES, EQUIPMENT. . .	6	2 885	0.1
222C	ICE CREAM, ICES. . .	11	11 434	0.2	533C	OTHER SERVICE BUSINESS EQUIPMENT. . .	9	1 972	(Z)
223C	MILK, CREAM (FLUID). . .	12	24 157	0.5	535C	SHOE REPAIR AND RESOLE MATERIALS. . .	3	689	(Z)
224C	OTHER DAIRY PRODUCTS. . .	14	4 807	0.1	542C	SHIP, BOAT, MARINE PROPULSION MACH. . .	7	5 163	0.1
231C	EGGS. . .	21	16 280	0.4	543C	AIRCRAFT, AVIATION PARTS. . .	12	18 432	0.4
232C	POULTRY. . .	22	57 010	1.2	544C	MISCELLANEOUS TRANSPORTATION EQUIP. . .	3	2 130	(Z)
241C	CONFECTIONERY. . .	60	46 595	1.0	611C	COAL (BITUMINOUS AND ANTHRACITE). . .	8	8 202	0.2
251C	FISH, SEAFOOD (FRESH AND FROZEN). . .	15	15 702	0.3	621C	IRON, STEEL PRODUCTS (SEMIFINISHED). . .	13	8 930	0.2
261C	MEATS, PROVISIONS. . .	119	354 841	7.7	622C	IRON, STEEL PRODUCTS (FLAT). . .	33	45 490	1.0
271C	FRESH FRUITS, VEGETABLES. . .	50	88 107	1.9	623C	IRON AND STEEL WIRE, WIRE PRODUCTS. . .	46	8 272	0.2
281C	COFFEE—ROASTED (INCLUDING SOLUBLE). . .	23	26 450	0.6	624C	IRON, STEEL FINISHED PRODUCTS. . .	32	16 800	0.4
283C	TEA, SPICES. . .	32	26 427	0.6	625C	CAST IRON SOIL PIPE, TUBING. . .	15	990	(Z)
284C	BAKERY PRODUCTS. . .	24	17 249	0.4	626C	IRON, STEEL PIPE, TUBING. . .	45	16 082	0.3
285C	FOOD AND BEVERAGE BASIC MATERIALS. . .	16	13 487	0.3	632C	ALLOY STEEL. . .	17	27 211	0.6
286C	CANNED, BOTTLED FOODS. . .	54	162 361	3.5	633C	STAINLESS STEEL. . .	25	18 593	0.4
287C	SUGAR—REFINED. . .	26	6 669	0.1	642C	OTHER COPPER, BRASS MILL PRODUCTS. . .	10	13 888	0.3
289C	BREAKFAST FOODS. . .	16	10 927	0.2	643C	ALUMINUM SHAPES, FORMS, ETC. . .	31	11 962	0.3
291C	FLOUR, RELATED PRODUCTS. . .	21	12 353	0.3	644C	NONFERROUS METALS, MINERALS, ORES. . .	9	14 942	0.3
292C	MARGARINE, SHORTENINGS, ETC. . .	33	14 451	0.3	650C	PETROLEUM PRODUCTS. . .	23	1 601	(Z)
293C	PET FOODS—ALL KINDS. . .	30	21 768	0.5	651C	GASOLINE, KEROSENE. . .	17	30 868	0.7
294C	DRIED FRUITS, VEGETABLES. . .	17	8 514	0.2	653C	OILS, GREASES, OTHER PETROLEUM PROO. . .	9	4 243	0.1
295C	SOFT DRINKS, BOTTLED WATERS. . .	24	10 565	0.2	661C	PREPARED IRON AND STEEL SCRAP. . .	29	19 871	0.4
296C	FOODS, N.E.C. . .	26	181 073	3.9	662C	UNPREPARED IRON AND STEEL SCRAP. . .	39	7 624	0.2
311C	COTTON (RAW), INCLUDING LINTERS. . .	-	23	(Z)	663C	ALLOY STEEL SCRAP. . .	25	4 027	0.1
312C	GRAINS, BEANS, ETC. . .	12	11 956	0.3	664C	NICKEL ALLOY. . .	19	5 143	0.1
321C	HIDES, SKINS, PELTS. . .	4	6 127	0.1	665C	PRECIOUS METALS (SILVER, GOLD, ETC). . .	4	200	(Z)
331C	ELECTRICAL WIRING SUPPLIES. . .	145	106 404	2.3	666C	SPECIAL METALS (TITANIUM, ETC.). . .	7	510	(Z)
332C	TELEPHONE AND SIGNAL EQUIPMENT. . .	11	5 554	0.1	671C	WASTE RAGS, TEXTILE WASTE. . .	17	3 018	0.1
341C	NONCONSOLE RADIOS AND PHONOGRAPHS. . .	21	18 751	0.4	672C	WIPING CLOTHS. . .	5	1 054	(Z)
342C	MAJOR APPLIANCES, TV SETS, ETC. . .	49	111 964	2.4	673C	WASTE PAPER. . .	34	12 022	0.3
343C	ELECTRIC HOUSEWARES AND SUPPLIES. . .	22	30 738	0.7	674C	ZINC SCRAP. . .	14	540	(Z)
344C	ROOM AIR CONDITIONERS. . .	34	12 997	0.3	675C	ALUMINUM SCRAP. . .	37	3 120	0.1
351C	ELECTRONIC TUBES, PARTS, ETC. . .	81	54 753	1.2	676C	SCRAP COPPER, COPPER BASE ALLOY. . .	42	16 112	0.3
361C	HARDWARE. . .	119	56 265	1.2	677C	SCRAP LEAD. . .	23	1 678	(Z)
371C	WARM-AIR HEATING, COOLING EQUIPMENT. . .	65	17 101	0.4	678C	OTHER NONFERROUS METALLIC SCRAP. . .	25	4 235	0.1
372C	RESIDENTIAL ELEC. SPACE HEATING. . .	15	10 589	0.2	679C	OTHER WASTE MATERIALS, SCRAP. . .	6	1 933	(Z)
373C	HYDRONICS EQUIPMENT, SUPPLIES. . .	49	7 469	0.2	711C	CIGARETTES, CIGARS, TOBACCO. . .	37	110 225	2.4
374C	PLUMBING FIXTURES, EQUIP., SUPPLIES. . .	96	43 456	0.9	721C	BEER, ALE, PORTER, STOUT, ETC. . .	20	38 200	0.8
381C	CENTRAL AIR-CONDITIONING EQUIPMENT. . .	40	13 823	0.3	731C	WINE. . .	19	46 001	1.0
382C	PARTS, SUPPLIES, AND ACCESSORIES. . .	21	6 351	0.1	732C	SPIRITS. . .	16	252 767	5.5
391C	COMMERCIAL REFRIGERATION EQUIPMENT. . .	30	7 553	0.2	741C	PRINTING, WRITING PAPER. . .	33	30 711	0.7
411C	OFFICE MACHINES AND EQUIPMENT. . .	63	49 465	1.1	742C	ROLL NEWSPRINT, ROTOGRAVURE PAPER. . .	3	285	(Z)
412C	INDICATING, RECORDING INSTRUMENTS. . .	4	1 604	(Z)	751C	PERSONAL SERVICE PAPERS. . .	56	41 868	0.9
413C	COMMERCIAL KITCHEN EQUIPMENT. . .	6	1 429	(Z)	752C	INDUSTRIAL PAPERS. . .	59	28 731	0.6
414C	COMMERCIAL FOOD SERVICE EQUIPMENT. . .	8	1 288	(Z)	753C	SHIPPING ROOM SUPPLIES. . .	19	2 509	0.1
415C	CHINA, GLASSWARE (COMMERCIAL). . .	5	1 487	(Z)	754C	PAPERBOARD, BOXBOARD. . .	17	22 437	0.5
416C	STORE, SERVICE SHOP MACHINES. . .	22	7 205	0.2	761C	STATIONERY, OFFICE SUPPLIES. . .	93	21 645	0.5
417C	SCALES, BALANCES—(EXC. SCIENTIFIC). . .	9	2 462	0.1	771C	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	13	6 811	0.1
418C	STORE, RESTAURANT FIXTURES, EQUIP. . .	18	10 671	0.2	772C	OFFICE, COMMERCIAL, BUSINESS FURN. . .	44	22 828	0.5
421C	CONSTRUCTION, MINING, LOGGING SUP. . .	37	23 643	0.5	781C	CHINA, GLASSWARE, CROCKERY. . .	7	9 503	0.2
431C	GARDEN MACHINERY, EQUIPMENT, ETC. . .	37	17 741	0.4	782C	HOUSEHOLD LINENS, DOMESTICS. . .	6	5 005	0.1
432C	FARM, DAIRY MACHINERY, PARTS. . .	18	10 954	0.2	784C	CURTAINS, DRAPES. . .	7	1 277	(Z)
441C	FOOD PROCESSING MACHINERY, EQUIP. . .	10	6 613	0.1	785C	FLOOR COVERINGS. . .	28	18 397	0.4
442C	GENERAL PURPOSE INDUSTRIAL MACH. . .	87	44 584	1.0	787C	KITCHEN UTENSILS, TOOLS, ETC. . .	29	47 063	1.0
443C	METALWORKING MACHINERY. . .	53	23 407	0.5	811C	LUMBER (ROUGH, DRESSED, FINISHED). . .	50	45 068	1.0
444C	MATERIALS HANDLING EQUIPMENT. . .	50	35 809	0.8	812C	PLYWOOD (INCL. CHIPBOARD, PARTICLE). . .	44	21 879	0.5
446C	PRINTING TRADES MACHINERY, EQUIP. . .	10	5 643	0.1	813C	WOOD SHINGLES. . .	9	2 037	(Z)
					814C	WOOD MILLWORK (DOORS, WINDOWS). . .	32	19 539	0.4

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Newark, NJ, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8150	METAL MILLWORK (DOORS, ETC.). . . .	17	4 522	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	24	5 304	0.1
8160	VENEER, OTHER WOOD PRODUCTS	3	193	(Z)	8750	AGRICULTURAL CHEMICALS.	30	3 163	0.1
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	25	8 807	0.2	8760	SEEDS	27	7 155	0.2
8220	CONCRETE PRODUCTS, BUILDING STONE .	12	2 370	0.1	8810	PRECIOUS STONES (CUT) AND METALS. .	16	7 078	0.2
8230	CEMENT, LIME, PLASTIC, STUCCO	14	1 925	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	26	7 260	0.2
8240	SAND, GRAVEL, CRUSHED STONE	15	3 154	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	33	18 167	0.4
8310	GLASS (FLAT, BRICK, ETC.)	10	4 797	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS. .	16	2 358	0.1
8410	INSULATION MATERIALS AND BOARD. . . .	23	5 094	0.1	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	29	9 177	0.2
8420	ROOFING, SIDING EQUIPMENT	34	15 526	0.3	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	14	10 570	0.2
8510	BUILDING AND CONSTRUCTION PAPER . .	17	871	(Z)	9310	PHONO. RECORDS, PRE-RECORDED TAPES .	36	38 012	0.8
8520	WALLBOARD, GYPSUMBOARD.	22	4 355	0.1	9410	MUSICAL INSTRUMENTS	11	3 473	0.1
8530	ADHESIVES, MASTICS.	19	899	(Z)	9510	OTHER TEXTILE PRODUCTS.	5	1 049	(Z)
8550	PLASTIC BUILDING MATERIALS.	5	286	(Z)	9610	INDUSTRIAL YARNS.	6	4 917	0.1
8570	OTHER BUILDING MATERIALS.	20	20 869	0.5	9620	WIGS, SWITCHES, TIEPES, ETC.	7	575	(Z)
8610	PHOTOGRAPHIC GOODS.	23	32 021	0.7	9710	WALLPAPER	5	1 329	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	28	14 002	0.3	9720	VEG. OILS (COTTONSEED, LINSEED) . .	4	21 412	0.5
8630	TOYS, GAMES, FIREWORKS, ETC.	24	20 617	0.4	9730	LEATHER	9	7 487	0.2
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	3	735	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	3	1 329	(Z)
8670	OTHER RECREATION, HOBBY GOODS	6	6 451	0.1	9750	SMOKERS' SUPPLIES AND PIPES	3	537	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	27	69 722	1.5	9760	MISCELLANEOUS LINES	24	11 215	0.2
8710	HAY, STRAW, ALFALFA, OTHER.	12	817	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS . . .	106	13 704	0.3
8720	FEEDS (MIXED AND OTHER)	22	4 114	0.1		COMMODITIES N.E.C.	(X)	90 075	1.9
8730	FEED INGREDIENTS.	7	36 453	0.8					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	5 966	7 539 734	100.0	4460	PRINTING TRADES MACHINERY, EQUIP.	16	8 260	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	55	208 409	2.8	4470	OTHER SPECIAL INDUSTRY MACHINERY	40	22 655	0.3
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	64	39 655	0.5	4480	USED OR REBUILT MACHINERY, EQUIP.	64	15 153	0.2
1210	MACHINE SHOP SALES AND LABOR	155	15 555	0.2	4510	BEARINGS, POWER, TRANSMISSION	53	21 214	0.3
1220	NEW AND REBUILT PARTS, ETC.	507	500 276	4.0	4610	INDUSTRIAL VALVES, FITTINGS	72	25 220	0.3
1230	AUTOMOTIVE GLASS	12	2 321	(2)	4710	WELDING EQUIPMENT, SUPPLIES	43	20 067	0.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	63	10 375	0.1	4810	RECONDITIONED DRUMS AND BARRELS	16	7 248	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	14	3 150	(2)	4920	BOTTLING SUPPLIES	5	33 545	0.4
1310	TIRES AND TUBES	116	91 979	1.2	4930	PRINTING, DUPLICATING INKS	12	2 032	(2)
1320	RECAPPED TIRES	27	4 542	0.1	4840	ABRASIVES, ABRASIVE MATERIALS	70	7 599	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	44	49 525	0.7	4850	INDUSTRIAL LEATHER, BELTING, ETC.	16	888	(2)
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	45	34 596	0.5	4850	MECHANICAL RUBBER GOODS	36	8 528	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	86	37 402	0.5	4870	ROPE, CORROGE, TWINE (NOT WIRE)	40	12 844	0.2
1450	TOYISTS' SUPPLIES AND SUPPLIES	22	9 794	0.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	124	70 055	0.9
1510	PAINTERS' SUPPLIES AND SUPPLIES	133	29 103	0.4	5110	DENTAL EQUIPMENT, SUPPLIES	57	24 902	0.3
1610	SOAPS AND DETERGENTS	67	15 850	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES	29	12 748	0.2
1620	INDUSTRIAL CHEMICALS	134	141 881	1.9	5130	CHURCH EQUIPMENT, SUPPLIES	6	1 002	(2)
1710	YARD OR PIECE GOODS	91	88 487	1.2	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	60	38 561	0.5
1720	NOTIONS (THREAD, BUTTONS, ETC.)	33	18 040	0.2	5150	OPHTHALMIC PRODUCTS	40	15 030	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC.	20	29 730	0.4	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	17	26 339	0.4
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	92	67 045	0.9	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	18	8 955	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING	104	76 162	1.0	5210	BEAUTY, BARBER SHOP EQUIPMENT	37	8 539	0.1
1830	MILLINERY AND MILLINERY SUPPLIES	5	1 710	(2)	5220	CUSTODIAL, JANITORIAL SUPPLIES	57	16 543	0.2
1840	DRESSED FURS, FUR CLOTHING	4	1 034	(2)	5230	LAUNDRY, DRY-CLEANING MACHINES	25	13 331	0.2
1910	SHOES, OTHER FOOTWEAR	51	51 305	0.7	5310	UPHOLSTERERS' FABRICS, SUPPLIES	8	1 974	(2)
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	107	115 822	1.6	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	10	3 629	(2)
2210	BUTTER AND CHEESE	94	56 591	0.8	5330	OTHER SERVICE BUSINESS EQUIPMENT	14	6 598	0.1
2220	ICE CREAM, ICES	19	5 348	0.1	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP.	7	1 099	(2)
2230	MILK, CREAM (FLUID)	18	37 402	0.5	5350	SHOE REPAIR AND RESOLE MATERIALS	6	1 219	(2)
2240	OTHER DAIRY PRODUCTS	21	11 779	0.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	12	4 673	0.1
2310	EGGS	57	35 462	0.5	5430	AIRCRAFT, AVIATION PARTS	21	12 783	0.2
2320	POULTRY	75	86 482	1.2	6110	COAL (BITUMINOUS AND ANTHRACITE)	11	93 250	1.3
2410	CONFECTIONERY	140	67 899	0.9	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	36	22 202	0.3
2510	FISH, SEAFOOD (FRESH AND FROZEN)	51	59 829	0.8	6220	IRON, STEEL PRODUCTS (FLAT)	79	59 262	0.8
2610	MEATS, PROVISIONS	204	428 535	5.7	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	110	16 263	0.2
2710	FRESH FRUITS, VEGETABLES	144	191 618	2.6	6240	IRON, STEEL FINISHED PRODUCTS	62	53 365	0.7
2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	37	16 314	0.2	6250	CAST IRON SOIL PIPE, TUBING	53	4 400	0.1
2820	COFFEE—GREEN	5	12 187	0.2	6260	IRON, STEEL PIPE, TUBING	125	42 628	0.6
2830	TEA, SPICES	49	19 244	0.3	6270	OTHER CARBON STEEL PRODUCTS	7	6 149	0.1
2840	BAKERY PRODUCTS	50	15 445	0.2	6320	ALLOY STEEL	31	24 567	0.3
2850	FOOD AND BEVERAGE BASIC MATERIALS	26	25 276	0.3	6330	STAINLESS STEEL	54	42 677	0.6
2860	CANNED, BOTTLED FOODS	116	207 105	2.8	6410	COPPER WIRE (ELECTRICAL ONLY)	7	4 694	0.1
2870	SUGAR—REFINED	48	7 849	0.1	6420	OTHER COPPER, BRASS MILL PRODUCTS	30	22 564	0.3
2890	BREAKFAST FOODS	28	5 562	0.1	6430	ALUMINUM SHAPES, FORMS, ETC.	67	31 321	0.4
2910	FLOUR, RELATED PRODUCTS	46	15 921	0.2	6440	NONFERROUS METALS, MINERALS, ORES	13	12 747	0.2
2920	MARGARINE, SHORTENINGS, ETC.	72	17 596	0.2	6500	PETROLEUM PRODUCTS	66	7 711	0.1
2930	PET FOODS—ALL KINDS	61	16 261	0.2	6510	GASOLINE, KEROSENE	32	225 064	3.0
2940	ORIOLE FRUITS, VEGETABLES	29	4 206	0.1	4520	LIQUEFIED PETROLEUM (LP AND LR) GAS	4	2 400	(2)
2950	SOFT DRINKS, BOTTLED WATERS	105	12 345	0.2	4530	OILS, GREASES, OTHER PETROLEUM PROD.	22	49 066	0.7
2960	FOODS, N.E.C.	53	48 961	0.7	6610	PREPARED IRON AND STEEL SCRAP	77	74 935	1.0
3120	GRAINS, BEANS, ETC.	38	123 487	1.7	6620	UNPREPARED IRON AND STEEL SCRAP	89	8 647	0.1
3130	LIVESTOCK (EXCEPT HORSES, MULES)	9	11 334	0.2	6630	ALLOY STEEL SCRAP	39	5 919	0.1
3210	HIDES, SKINS, PELTS	9	3 996	0.1	6640	NICKEL ALLOY	20	9 984	0.1
3220	TORACCO (LEAF)	3	5 749	0.1	6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	6	667	(2)
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	7	16 269	0.2	6660	SPECIAL METALS (TITANIUM, ETC.)	4	1 732	(2)
3270	OTHER INEDIBLE FARM PRODUCTS	6	4 891	0.1	6710	WASTE RAGS, TEXTILE WASTE	51	12 969	0.2
3310	ELECTRICAL WIRING SUPPLIES	245	239 594	3.2	6720	WIPING CLOTHS	16	3 336	(2)
3320	TELEPHONE AND SIGNAL EQUIPMENT	12	4 324	0.1	6730	WASTE PAPER	78	24 715	0.3
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	38	6 634	0.1	6740	ZINC SCRAP	24	2 635	(2)
3420	MAJOR APPLIANCES, TV SETS, ETC.	90	104 858	1.4	6750	ALUMINUM SCRAP	72	6 711	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES	51	19 818	0.3	6760	SCRAP COPPER, COPPER BASE ALLOY	91	22 753	0.3
3440	ROOM AIR CONDITIONERS	48	13 240	0.2	6770	SCRAP LEAD	52	3 218	(2)
3510	ELECTRONIC TUBES, PARTS, ETC.	136	87 798	1.2	6780	OTHER NONFERROUS METALLIC SCRAP	66	10 475	0.1
3610	HOMEWARE	265	129 227	1.7	6790	OTHER WASTE MATERIALS, SCRAP	13	3 200	(2)
3710	WARM-AIR HEATING, COOLING EQUIPMENT	151	26 395	0.4	7110	CIGARETTES, CIGARS, TOBACCO	77	181 119	2.4
3720	RESIDENTIAL ELEC. SPACE HEATING	25	2 658	(2)	7210	BEER, ALE, PORTER, STOUT, ETC.	138	163 717	2.2
3730	HYDRONICS EQUIPMENT, SUPPLIES	108	24 990	0.3	7310	WINE	30	27 064	0.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	224	119 699	1.6	7320	SPIRITS	27	78 980	1.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	79	27 415	0.4	7410	PRINTING, WRITING PAPER	71	77 744	1.0
3820	PARTS, SUPPLIES, AND ACCESSORIES	47	9 938	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	13	5 035	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT	49	15 773	0.2	7510	PERSONAL SERVICE PAPERS	112	26 929	0.4
4110	OFFICE MACHINES AND EQUIPMENT	122	64 720	0.9	7520	INDUSTRIAL PAPERS	125	63 873	0.9
4120	INDICATING, RECORDING INSTRUMENTS	10	6 799	0.1	7530	SHIPPING ROOM SUPPLIES	30	4 855	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT	12	12 641	0.2	7540	PAPERBOARD, BOXBOARD	26	11 311	0.2
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	18	11 826	0.2	7610	STATIONERY, OFFICE SUPPLIES	182	59 173	0.8
4150	CHINA, GLASSWARE (COMMERCIAL)	14	11 623	0.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	34	13 929	0.2
4160	STORE, SERVICE SHOP MACHINES	35	19 780	0.3	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	84	27 071	0.4
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	14	1 912	(2)	7810	CHINA, GLASSWARE, CROCKERY	26	14 967	0.2
4180	STORE, RESTAURANT FIXTURES, EQUIP.	44	30 218	0.4	7820	HOUSEHOLD LINENS, DOMESTICS	28	12 766	0.2
4210	CONSTRUCTION, MINING, LOGGING SUP.	70	92 901	1.2	7830	SHAWLS, VENETIAN BLINDS	8	2 193	(2)
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	125	46 986	0.6	7840	CURTAINS, DRAPES	13	4 451	0.1
4320	FARM, DAIRY MACHINERY, PARTS	65	21 390	0.3	7850	FLOOR COVERINGS	83	77 573	1.0
4410	FOOD PROCESSING MACHINERY, EQUIP.	18	6 621	0.1	7860	MIRRORS, LAMPS, PICTURE FRAMES	9	1 579	(2)
4420	GENERAL PURPOSE INDUSTRIAL MACH.	137	65 321	0.9	7870	KITCHEN UTENSILS, TOOLS, ETC.	71	30 166	0.4
4430	METALWORKING MACHINERY	67	36 594	0.5	8110	LUMBER (ROUGH, DRESSED, FINISHED)	83	100 412	1.3
4440	MATERIALS HANDLING EQUIPMENT	62	51 179	0.7	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	59	34 372	0.5
4450	OIL WELL, OIL REFINING MACH. EQUIP.	3	2 111	(2)	8130	WOOD SHINGLES	17	1 168	(2)
					8140	WOOD MILLWORK (DOORS, WINDOWS)	63	37 881	0.5

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Philadelphia, PA-NJ, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8150	METAL MILLWORK (DOORS, ETC.)	39	7 332	0.1	8730	FEED INGREDIENTS	24	16 673	0.2
8160	VENEER, OTHER WOOD PRODUCTS	9	3 098	(Z)	8740	FERTILIZER, FERTILIZER MATERIALS . .	75	32 256	0.4
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	48	25 158	0.3	8750	AGRICULTURAL CHEMICALS	67	4 813	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE . .	28	5 594	0.1	8760	SEEDS	58	16 805	0.2
8230	CEMENT, LIME, PLASTIC, STUCCO	38	9 274	0.1	8810	PRECIOUS STONES (CUT) AND METALS . .	32	17 339	0.2
8240	SAND, GRAVEL, CRUSHED STONE	32	5 196	0.1	8820	JEWELRY, SILVERWARE, TROPHIES	74	26 537	0.4
8250	READY-OR-TRANSIT-MIXED CONCRETE . . .	9	350	(Z)	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	88	48 165	0.6
8310	GLASS (FLAT, BRICK, ETC.)	19	6 191	0.1	8920	ADVERTISING SPECIALTIES, CALENDARS . .	40	5 612	0.1
8410	INSULATION MATERIALS AND BOARD	53	7 024	0.1	9110	FLOWERS, PLANTS, FLOPISTS' SUPPLIES	61	26 325	0.4
8420	ROOFING, SLOING EQUIPMENT	72	22 345	0.3	9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	11	4 612	0.1
8510	BUILDING AND CONSTRUCTION PAPER . . .	19	1 209	(Z)	9220	BARRELS, BOXES, BOX SHOOKS, ETC. . .	3	227	(Z)
8520	WALLBOARD, HARDBOARD	48	10 773	0.1	9310	PHONO, RECORDS, PRERECORDED TAPES . .	50	33 877	0.5
8530	ADHESIVES, MASTICS	39	1 995	(Z)	9410	MUSICAL INSTRUMENTS	22	5 480	0.1
8540	STRUCTURAL IRON, STEEL	6	4 045	0.1	9510	OTHER TEXTILE PRODUCTS	15	4 654	0.1
8550	PLASTIC BUILDING MATERIALS	17	1 148	(Z)	9610	INDUSTRIAL YARNS	17	18 975	0.3
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	5	3 016	(Z)	9620	WIGS, SWITCHES, TOUPEES, ETC.	22	6 020	0.1
8570	OTHER BUILDING MATERIALS	39	20 935	0.3	9710	WALLPAPER	23	8 447	0.1
8610	PHOTOGRAPHIC GOODS	40	23 260	0.3	9720	VEG. OILS (COTTONSEED, LINSEED) . . .	4	16 298	0.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	61	35 890	0.5	9730	LEATHER	14	4 784	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.	58	30 449	0.4	9740	LUGGAGE, SADDLERY, HARNESS	7	774	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	6	2 731	(Z)	9750	SMOKERS' SUPPLIES AND PIPES	13	908	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT . .	3	684	(Z)	9760	MISCELLANEOUS LINES	72	24 344	0.3
8660	THEATER, STUDIO EQUIPMENT	3	990	(Z)	9910	RECEIPTS FROM PROCESSING	7	117	(Z)
8670	OTHER RECREATION, HOBBY GOODS	17	17 055	0.2	9920	COMMODITY CREDIT RECEIPTS	3	1 842	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	66	46 094	0.6	9930	OTHER LABOR, SERVICE RECEIPTS	221	37 283	0.5
8710	HAY, STRAW, ALFALFA, OTHER	21	2 291	(Z)		COMMODITIES N.E.C.	(X)	113 781	1.5
8720	FEEDS (MIXED AND OTHER)	66	14 996	0.2					

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL . . .	3 130	4 313 118	100.0	4480	USED OR REBUILT MACHINERY, EQUIP. . .	32	9 447	0.2
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	26	26 986	0.6	4510	BEARINGS, POWER, TRANSMISSION . . .	21	8 249	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	35	37 130	0.9	4610	INDUSTRIAL VALVES, FITTINGS	38	18 093	0.4
1210	MACHINE SHOP SALES AND LABOR.	84	17 356	0.4	4710	WELDING EQUIPMENT, SUPPLIES	31	12 537	0.3
1220	NEW AND REBUILT PARTS, ETC.	310	157 403	3.8	4820	BOTTLING SUPPLIES	3	42 217	1.0
1230	AUTOMOTIVE GLASS.	14	3 061	0.1	4830	PRINTING, DUPLICATING INKS.	11	3 225	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS. .	41	5 297	0.1	4840	ABRASIVES, ABRASIVE MATERIALS . . .	28	4 894	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	6	2 195	0.1	4850	INDUSTRIAL LEATHER, BELTING, ETC. .	3	156	(2)
1310	TIRES AND TUBES	85	35 616	0.9	4860	MECHANICAL RUBBER GOODS	24	18 618	0.4
1320	RECAPPED TIRES.	15	5 335	0.1	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	21	1 757	(2)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.. .	34	45 896	1.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	70	45 224	1.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	35	14 927	0.4	5110	DENTAL EQUIPMENT, SUPPLIES.	13	9 992	0.2
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	53	18 619	0.4	5120	SCHOOL EQUIPMENT, SUPPLIES.	60	8 789	0.2
1450	DRUGGISTS' SUNDRIES	16	4 698	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP..	35	24 763	0.6
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	78	18 159	0.4	5150	OPHTHALMIC PRODUCTS	16	6 179	0.1
1610	SOAPS AND DETERGENTS.	56	40 050	1.0	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP..	6	14 192	0.3
1620	INDUSTRIAL CHEMICALS.	69	67 794	1.6	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	11	7 038	0.2
1710	YARD OR PIECE GOODS	36	28 465	0.7	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	26	6 537	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	23	4 761	0.1	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	43	10 394	0.2
1730	KNIT FABRICS, KNITTING YARNS, ETC.. .	6	2 295	0.1	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	21	8 448	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	59	65 036	1.6	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	6	644	(2)
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	50	36 811	0.9	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	4	1 507	(2)
1910	SHOES, OTHER FOOTWEAR	59	75 694	1.8	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	7	778	(2)
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.). .	51	65 634	1.6	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	7	2 773	0.1
2210	BUTTER AND CHEESE	41	19 136	0.5	5350	SHOE REPAIR AND RESOLE MATERIALS. .	7	3 600	0.1
2220	ICE CREAM, ICES	12	2 261	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	9	2 591	0.1
2230	MILK, CREAM (FLUID)	19	9 645	0.2	5430	AIRCRAFT, AVIATION PARTS.	11	20 623	0.5
2240	OTHER DAIRY PRODUCTS.	24	15 768	0.4	6110	COAL (BITUMINOUS AND ANTHRACITE). .	3	447	(2)
2310	EGGS.	35	13 242	0.3	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	12	5 519	0.1
2320	POULTRY	42	35 866	0.9	6220	IRON, STEEL PRODUCTS (FLAT)	50	39 210	0.9
2410	CONFECTIONERY	64	35 743	0.9	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	62	7 944	0.2
2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	9	2 090	(2)	6240	IRON, STEEL FINISHED PRODUCTS . . .	46	36 214	0.9
2610	MEATS, PROVISIONS	69	172 132	4.1	6250	CAST IRON SOIL PIPE, TUBING	15	1 859	(2)
2710	FRESH FRUITS, VEGETABLES.	74	77 497	1.9	6260	IRON, STEEL PIPE, TUBING.	53	37 620	0.9
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	26	18 999	0.5	6270	OTHER CARBON STEEL PRODUCTS	8	7 202	0.2
2830	TEA, SPICES	27	7 439	0.2	6320	ALLOY STEEL	17	9 982	0.2
2840	BAKERY PRODUCTS	25	7 910	0.2	6330	STAINLESS STEEL	22	10 558	0.3
2850	FOOD AND BEVERAGE BASIC MATERIALS .	16	8 582	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS .	16	7 616	0.2
2860	CANNED, BOTTLED FOODS	61	114 634	2.7	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	30	13 679	0.3
2870	SUGAR--REFINED.	34	19 218	0.5	6440	NONFERROUS METALS, MINERALS, ORES .	5	2 783	0.1
2890	BREAKFAST FOODS	24	19 440	0.5	6500	PETROLEUM PRODUCTS	29	3 136	0.1
2910	FLOUR, RELATED PRODUCTS	31	19 629	0.5	6510	GASOLINE, KEROSENE.	45	26 100	0.6
2920	MARGARINE, SHORTENINGS, ETC.	39	14 367	0.3	6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	20	1 415	(2)
2930	PET FOODS--ALL KINDS.	55	14 550	0.3	6530	OILS, GREASES, OTHER PETROLEUM PROD	42	28 381	0.7
2940	DRIED FRUITS, VEGETABLES.	17	2 355	0.1	6610	PREPARED IRON AND STEEL SCRAP . . .	53	44 178	1.1
2950	SOFT DRINKS, BOTTLED WATERS	25	13 637	0.3	6620	UNPREPARED IRON AND STEEL SCRAP . .	50	7 047	0.2
2960	FOODS, N.E.C.	40	37 533	0.9	6630	ALLOY STEEL SCRAP	23	1 438	(2)
3120	GRAINS, BEANS, ETC.	97	308 965	7.4	6640	NICKEL ALLOY.	4	76	(2)
3130	LIVESTOCK (EXCEPT HORSES, MULES). . .	9	56 897	1.4	6650	PRECIOUS METALS (SILVER, GOLD, ETC)	3	67	(2)
3210	HIDES, SKINS, PELTS	6	4 215	0.1	6660	SPECIAL METALS (TITANIUM, ETC.) . . .	3	34	(2)
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS). . .	3	608	(2)	6710	WASTE RAGS, TEXTILE WASTE	10	2 231	0.1
3310	ELECTRICAL WIRING SUPPLIES.	94	91 005	2.2	6720	WIPING CLOTHS	5	2 828	0.1
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . .	6	2 235	0.1	6730	WASTE PAPER	18	6 963	0.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	28	4 107	0.1	6740	ZINC SCRAP.	14	136	(2)
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	77	83 096	2.0	6750	ALUMINUM SCRAP.	46	5 271	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	53	29 484	0.7	6760	SCRAP COPPER, COPPER BASE ALLOY . .	51	18 336	0.4
3440	ROOM AIR CONDITIONERS	26	4 331	0.1	6770	SCRAP LEAD.	40	1 379	(2)
3510	ELECTRONIC TUBES, PARTS, ETC.	74	27 261	0.7	6780	OTHER NONFERROUS METALLIC SCRAP . .	31	2 727	0.1
3610	BARWARE.	114	35 643	0.9	6790	OTHER WASTE MATERIALS, SCRAP. . . .	3	144	(2)
3710	WARM-AIR HEATING, COOLING EQUIPMENT	60	13 087	0.3	7110	CIGARETTES, CIGARS, TOBACCO	42	150 700	3.6
3720	RESIDENTIAL ELEC. SPACE HEATING . . .	10	356	(2)	7210	BEER, ALE, PORTER, STOUT, ETC.. . .	40	54 670	1.3
3730	HYDRONICS EQUIPMENT, SUPPLIES	22	1 488	(2)	7310	WINE.	17	18 275	0.4
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	71	44 135	1.1	7320	SPIRITS	19	91 525	2.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	58	20 904	0.5	7410	PRINTING, WRITING PAPER	37	44 331	1.1
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	29	5 955	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	6	1 479	(2)
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	30	10 951	0.3	7510	PERSONAL SERVICE PAPERS	77	36 756	0.9
4110	OFFICE MACHINES AND EQUIPMENT	98	13 535	0.3	7520	INDUSTRIAL PAPERS	67	37 402	0.9
4120	INDICATING, RECORDING INSTRUMENTS . .	4	759	(2)	7530	SHIPPING ROOM SUPPLIES.	22	6 340	0.2
4130	COMMERCIAL KITCHEN EQUIPMENT.	11	3 364	0.1	7540	PAPERBOARD, BOXBOARD.	15	3 653	0.1
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	10	2 748	0.1	7610	STATIONERY, OFFICE SUPPLIES	128	34 907	0.8
4150	CHINA, GLASSWARE (COMMERCIAL)	7	1 567	(2)	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP..	20	16 211	0.4
4160	STORE, SERVICE SHOP MACHINES.	23	7 300	0.2	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	65	15 874	0.4
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	5	286	(2)	7810	CHINA, GLASSWARE, CROCKERY.	11	3 959	0.1
4180	STORE, RESTAURANT FIXTURES, EQUIP.. .	26	14 232	0.3	7820	HOUSEHOLD LINENS, DOMESTICS	16	5 327	0.1
4210	CONSTRUCTION, MINING, LOGGING SUP..	46	57 217	1.4	7840	CURTAINS, DRAPES.	8	534	(2)
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	78	20 309	0.5	7850	FLOOR COVERINGS	61	48 800	1.2
4320	FARM, DAIRY MACHINERY, PARTS.	105	32 400	0.8	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	3	1 501	(2)
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	7	2 711	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	42	13 373	0.3
4420	GENERAL PURPOSE INDUSTRIAL MACH.. . .	65	28 210	0.7	8110	LUMBER (ROUGH, DRESSED, FINISHED) .	56	56 444	1.3
4430	METALWORKING MACHINERY.	34	17 651	0.4	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	45	13 633	0.4
4440	MATERIALS HANDLING EQUIPMENT.	51	42 877	1.0	8130	WOOD SHINGLES	10	861	(2)
4450	OIL WELL, OIL REFINING MACH. EQUIP. .	8	6 811	0.2	8140	WOOD MILLWORK (DOORS, WINDOWS). . .	42	22 159	0.5
4460	PRINTING TRADES MACHINERY, EQUIP. . .	8	5 158	0.1	8150	METAL MILLWORK (DOORS, ETC.). . . .	30	4 644	0.1
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	7	3 906	0.1	8160	VENEER, OTHER WOOD PRODUCTS	5	427	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

St. Louis, MO-IL, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	20	6 417	0.2	8720	FEEDS (MIXED AND OTHER)	125	20 391	0.5
8220	CONCRETE PRODUCTS, BUILDING STONE . .	3	583	(Z)	8730	FEED INGREDIENTS	42	6 912	0.2
8230	CEMENT, LIME, PLASTIC, STUCCO	18	2 246	0.1	8740	FERTILIZER, FERTILIZER MATERIALS . .	111	10 462	0.2
8240	SAND, GRAVEL, CRUSHER STONE	9	1 638	(Z)	8750	AGRICULTURAL CHEMICALS	121	3 453	0.2
8250	READY-OR-TRANSIT-MIXED CONCRETE . . .	3	99	(Z)	8760	SEEDS	85	7 396	0.2
8310	GLASS (FLAT, BRICK, ETC.)	11	2 568	0.1	8810	PRECIOUS STONES (CUT) AND METALS . .	9	3 908	0.1
8410	INSULATION MATERIALS AND BOARD	36	4 873	0.1	8820	JEWELRY, SILVERWARE, TROPHIES	34	14 071	0.3
8420	ROOFING, SIDING EQUIPMENT	50	19 021	0.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	44	9 623	0.2
8510	BUILDING AND CONSTRUCTION PAPER . . .	11	733	(Z)	8920	ADVERTISING SPECIALTIES, CALENDARS . .	27	6 286	0.2
8520	WALLBOARD, HARDBOARD	30	6 182	0.1	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES .	43	13 202	0.3
8530	ADHESIVES, MASTICS	27	1 370	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	10	14 675	0.4
8540	STRUCTURAL IRON, STEEL	3	1 123	(Z)	9310	PHONO. RECORDS, PRERECORDED TAPES .	32	37 249	0.9
8550	PLASTIC BUILDING MATERIALS	19	2 425	0.1	9410	MUSICAL INSTRUMENTS	10	7 407	0.2
8560	PREFABRICATED STRUCTURAL ASSEMBLIES .	9	4 566	0.1	9510	OTHER TEXTILE PRODUCTS	9	3 645	0.1
8570	OTHER BUILDING MATERIALS	37	13 257	0.3	9620	WIGS, SWITCHES, TOUTEES, ETC.	8	684	(Z)
8610	PHOTOGRAPHIC GOODS	35	12 915	0.3	9710	WALLPAPER	8	1 301	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES . .	58	43 041	1.0	9730	LEATHER	12	4 646	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.	52	15 384	0.4	9740	LUGGAGE, SADDLERY, HARNESS	4	1 543	(Z)
8640	BOATS (OUTBOARD, ROW BOATS)	4	1 500	(Z)	9750	SMOKERS' SUPPLIES AND PIPES	7	1 256	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT . .	3	576	(Z)	9760	MISCELLANEOUS LINES	60	792	0.2
8660	THEATER, STUDIO EQUIPMENT	4	898	(Z)	9910	RECEIPTS FROM PROCESSING	6	544	(Z)
8670	OTHER RECREATION, HOBBY GOODS	13	6 228	0.1	9920	COMMODITY CREDIT RECEIPTS	11	715	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS .	39	17 566	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	244	26 248	0.6
8710	HAY, STRAW, ALFALFA, OTHER	22	622	(Z)		COMMODITIES N.E.C.	(X)	157 391	3.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.03 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
	MERCHANT WHOLESALERS, TOTAL	4 414	6 901 190	100.0	4470	OTHER SPECIAL INDUSTRY MACHINERY	28	6 017	0.1
1110	AUTOMOBILES, MOTORCYCLES, ETC.	36	285 154	4.2	4480	USED OR REBUILT MACHINERY, EQUIP.	57	10 600	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS,	40	116 695	1.7	4510	BEARINGS, POWER, TRANSMISSION	60	23 808	0.4
1210	MACHINE SHOP SALES AND LABOR	122	16 918	0.2	4610	INDUSTRIAL VALVES, FITTINGS	70	29 931	0.4
1220	NEW AND REBUILT PARTS, ETC.	340	243 221	3.6	4710	WELDING EQUIPMENT, SUPPLIES	46	16 132	0.2
1230	AUTOMOTIVE GLASS	6	2 951	(2)	4810	RECONDITIONED DRUMS AND BARRELS	6	3 895	0.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	33	6 859	0.1	4820	BOTTLING SUPPLIES	6	12 670	0.2
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	16	1 886	(2)	4830	PRINTING, DUPLICATING INKS	16	1 511	(2)
1310	TIRES AND TUBES	86	34 245	0.5	4840	ABRASIVES, ABRASIVE MATERIALS	64	6 400	0.1
1320	RECAPPED TIRES	26	6 724	0.1	4850	INDUSTRIAL LEATHER, BELTING, ETC.	12	738	(2)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	37	65 823	1.0	4860	MECHANICAL RUBBER GOODS	40	7 574	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	44	21 775	0.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE)	45	5 754	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	76	49 845	0.7	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	102	64 359	1.0
1450	DRUGGISTS' SUNDRIES	20	13 106	0.2	5110	DENTAL EQUIPMENT, SUPPLIES	31	18 109	0.3
1510	PAINTERS' SUPPLIES AND SUNDRIES	109	21 927	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES	41	12 847	0.2
1610	SOAPS AND DETERGENTS	83	18 899	0.3	5130	CHURCH EQUIPMENT, SUPPLIES	3	658	(2)
1620	INDUSTRIAL CHEMICALS	107	63 814	1.2	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	51	46 049	0.7
1710	YARD OR PIECE GOODS	45	28 479	0.4	5150	OPHTHALMIC PRODUCTS	32	12 186	0.2
1720	NOTIONS (THREAD, BUTTONS, ETC.)	24	12 474	0.2	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	16	22 830	0.3
1730	KNIT FABRICS, KNITTING YARNS, ETC.	5	815	(2)	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	20	15 945	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	51	30 132	0.4	5210	BEAUTY, BARBER SHOP EQUIPMENT	27	7 216	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING	62	59 259	0.9	5220	CUSTODIAL, JANITORIAL SUPPLIES	57	19 410	0.3
1830	MILLINERY AND MILLINERY SUPPLIES	3	98	(2)	5230	LAUNDRY, DRY-CLEANING MACHINES	29	11 778	0.2
1840	DRESSED FURS, FUR CLOTHING	6	2 478	(2)	5310	UPHOLSTERERS' FABRICS, SUPPLIES	4	2 853	(2)
1910	SHOES, OTHER FOOTWEAR	21	9 105	0.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT	5	8 951	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKG.)	106	181 423	2.7	5330	OTHER SERVICE BUSINESS EQUIPMENT	12	10 992	0.2
2210	BUTTER AND CHEESE	50	31 890	0.5	5350	SHOE REPAIR AND RESOLE MATERIALS	4	1 441	(2)
2220	ICE CREAM, ICES	22	5 739	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	39	16 788	0.2
2230	MILK, CREAM (FLUID)	26	17 515	0.3	5430	AIRCRAFT, AVIATION PARTS	45	24 269	0.4
2240	OTHER DAIRY PRODUCTS	33	45 713	0.7	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	5	896	(2)
2310	EGGS	41	22 453	0.3	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	15	5 972	0.1
2320	POULTRY	38	40 990	0.6	6220	IRON, STEEL PRODUCTS (FLAT)	60	52 486	0.8
2410	CONFECTIONERY	118	47 529	0.7	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	95	44 577	0.7
2510	FISH, SEAFOOD (FRESH AND FROZEN)	45	46 970	0.7	6240	IRON, STEEL FINISHED PRODUCTS	67	90 131	1.3
2610	MEATS, PROVISIONS	142	345 873	5.1	6250	CAST IRON SOIL PIPE, TUBING	26	3 215	(2)
2710	FRESH FRUITS, VEGETABLES	124	279 592	4.1	6260	IRON, STEEL PIPE, TUBING	81	41 980	0.6
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	55	15 358	0.2	6270	OTHER CARBON STEEL PRODUCTS	7	3 159	(2)
2820	COFFEE--GREEN	11	64 349	1.0	6320	ALLOY STEEL	17	4 617	0.1
2830	TEA, SPICES	44	17 772	0.3	6330	STAINLESS STEEL	30	17 687	0.3
2840	BAKERY PRODUCTS	38	7 088	0.1	6410	COPPER WIRE (ELECTRICAL ONLY)	3	1 226	(2)
2850	FOOD AND BEVERAGE BASIC MATERIALS	46	57 482	0.8	6420	OTHER COPPER, BRASS MILL PRODUCTS	12	3 840	0.1
2860	CANNED, BOTTLED FOODS	132	311 103	4.6	6430	ALUMINUM SHAPES, FORMS, ETC.	29	25 956	0.4
2870	SUGAR--REFINED	41	26 178	0.4	6440	NONFERROUS METALS, MINERALS, ORES	11	6 336	0.1
2890	BREAKFAST FOODS	32	9 937	0.1	6500	PETROLEUM PRODUCTS	41	6 742	0.1
2910	FLOUR, RELATED PRODUCTS	53	16 241	0.2	6510	GASOLINE, KEROSENE	24	8 473	0.1
2920	MARGARINE, SHORTENINGS, ETC.	64	15 718	0.2	6520	LIOUEFIED PETROLEUM (LP AND LR) GAS	3	178	(2)
2930	PET FOODS--ALL KINDS	37	17 121	0.3	6530	OILS, GREASES, OTHER PETROLEUM PROD	22	17 736	0.3
2940	ORIOLE FRUITS, VEGETABLES	46	20 330	0.3	6610	PREPARED IRON AND STEEL SCRAP	36	22 163	0.3
2950	SOFT DRINKS, BOTTLED WATERS	45	11 411	0.2	6620	UNPREPARED IRON AND STEEL SCRAP	37	4 763	0.1
2960	FOODS, N.E.C.	75	77 001	1.1	6630	ALLOY STEEL SCRAP	19	701	(2)
3120	GRAINS, BEANS, ETC.	28	108 006	1.6	6640	NICKEL ALLOY	10	869	(2)
3130	LIVESTOCK (EXCEPT HORSES, MULES)	4	4 171	0.1	6660	SPECIAL METALS (TITANIUM, ETC.)	6	638	(2)
3210	HIDES, SKINS, PELTS	4	8 980	0.1	6710	WASTE RAGS, TEXTILE WASTE	3	1 082	(2)
3240	OIL SEEDS, OIL NUTS, OIL KERNELS	3	26 391	0.4	6720	WIPING CLOTHS	7	1 478	(2)
3310	ELECTRICAL WIRING SUPPLIES	187	181 287	2.7	6730	WASTE PAPER	23	21 726	0.3
3320	TELEPHONE AND SIGNAL EQUIPMENT	13	5 889	0.1	6740	ZINC SCRAP	14	716	(2)
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	29	17 706	0.3	6750	ALUMINUM SCRAP	33	4 230	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	67	74 614	1.1	6760	SCRAP COPPER, COPPER BASE ALLOY	35	7 156	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES	53	24 778	0.4	6770	SCRAP LEAD	21	1 105	(2)
3440	ROOM AIR CONDITIONERS	33	1 867	(2)	6780	OTHER NONFERROUS METALLIC SCRAP	22	9 076	0.1
3510	ELECTRONIC TUBES, PARTS, ETC.	96	59 213	0.9	7110	CIGARETTES, CIGARS, TOBACCO	57	101 734	1.5
3610	BARWARE	205	90 285	1.3	7210	BEER, ALE, PORTER, STOUT, ETC.	66	115 765	1.7
3710	WARM-AIR HEATING, COOLING EQUIPMENT	79	18 470	0.3	7310	WINE	63	71 090	1.0
3720	RESIDENTIAL ELEC. SPACE HEATING	3	122	(2)	7320	SPIRITS	50	234 891	3.5
3730	HYDRONICS EQUIPMENT, SUPPLIES	32	3 590	0.1	7410	PRINTING, WRITING PAPER	71	76 230	1.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	130	73 020	1.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	9	10 842	0.2
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	65	18 315	0.3	7510	PERSONAL SERVICE PAPERS	102	28 566	0.4
3820	PARTS, SUPPLIES, AND ACCESSORIES	40	9 428	0.1	7520	INDUSTRIAL PAPERS	86	43 573	0.6
3910	COMMERCIAL REFRIGERATION EQUIPMENT	55	10 570	0.2	7530	SHIPPING ROOM SUPPLIES	23	2 844	(2)
4110	OFFICE MACHINES AND EQUIPMENT	137	20 836	0.3	7540	PAPERBOARD, BOXBOARD	14	7 530	0.1
4120	INDICATING, RECORDING INSTRUMENTS	11	3 217	(2)	7610	STATIONERY, OFFICE SUPPLIES	171	45 633	0.7
4130	COMMERCIAL KITCHEN EQUIPMENT	28	4 856	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	50	14 810	0.2
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	22	3 451	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	115	39 218	0.6
4150	CHINA, GLASSWARE (COMMERCIAL)	20	4 462	0.1	7810	CHINA, GLASSWARE, CROCKERY	14	8 859	0.1
4160	STORE, SERVICE SHOP MACHINES	40	10 646	0.2	7820	HOUSEHOLD LINENS, DOMESTICS	22	10 490	0.2
4170	SCALES, BALANCES (EXC. SCIENTIFIC)	10	859	(2)	7830	SHADES, VENETIAN BLINDS	6	859	(2)
4180	STORE, RESTAURANT FIXTURES, EQUIP.	44	13 064	0.2	7840	CURTAINS, ORAPES	16	3 012	(2)
4210	CONSTRUCTION, MINING, LOGGING SUP.	79	75 274	1.1	7850	FLOOR COVERINGS	81	61 072	0.9
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	46	52 990	0.9	7860	MIRRORS, LAMPS, PICTURE FRAMES	11	2 326	(2)
4320	FARM, DAIRY MACHINERY, PARTS	34	11 389	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	71	52 929	0.8
4410	FOOD PROCESSING MACHINERY, EQUIP.	27	13 791	0.2	8110	LUMBER (ROUGH, DRESSED, FINISHED)	77	141 564	2.1
4420	GENERAL PURPOSE INDUSTRIAL MACH.	118	61 467	0.9	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	56	68 087	1.0
4430	METALWORKING MACHINERY	60	26 338	0.4	8130	WOOD SHINGLES	16	3 724	0.1
4440	MATERIALS HANDLING EQUIPMENT	63	32 035	0.5	8140	WOOD MILLWORK (DOORS, WINDOWS)	45	37 420	0.6
4450	OIL WELL, OIL REFINING MACH. EQUIP.	14	5 245	0.1	8150	METAL MILLWORK (DOORS, ETC.)	27	2 915	(2)
4460	PRINTING TRADES MACHINERY, EQUIP.	15	5 104	0.1	8160	VENEER, OTHER WOOD PRODUCTS	7	4 163	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1f. Merchant Wholesalers, by Broad Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

San Francisco-Oakland, CA, SMSA—Continued

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of total sales ¹
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . .	24	6 879	0.1	8720	FEEDS (MIXED AND OTHER)	29	5 962	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE .	18	3 461	0.1	8730	FEED INGREDIENTS.	14	22 869	0.3
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	16	3 719	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	44	11 606	0.2
8240	SAND, GRAVEL, CRUSHER STONE	16	4 995	0.1	8750	AGRICULTURAL CHEMICALS.	48	7 632	0.1
8310	GLASS (FLAT, BRICK, ETC.)	19	14 793	0.2	8760	SEEDS	29	13 920	0.2
8410	INSULATION MATERIALS AND BOARD. . .	34	8 682	0.1	8810	PRECIOUS STONES (CUT) AND METALS. .	35	10 693	0.2
8420	ROOFING, SIDING EQUIPMENT	34	14 040	0.2					
8510	BUILDING AND CONSTRUCTION PAPER . .	13	2 207	(Z)	8820	JEWELRY, SILVERWARE, TROPHIES . . .	71	26 558	0.4
8520	WALLBOARD, HARDBOARD.	37	7 502	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	117	49 759	0.7
					8920	ADVERTISING SPECIALTIES, CALENDARS. .	26	6 633	0.1
8530	ADHESIVES, MASTICS.	27	1 631	(Z)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	104	49 446	0.7
8540	STRUCTURAL IRON, STEEL.	5	325	(Z)	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	34	48 201	0.7
8550	PLASTIC BUILDING MATERIALS.	11	1 634	(Z)	9310	PHONO, RECORDS, PRERECORDED TAPES .	40	23 597	0.3
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	7	6 695	0.1	9410	MUSICAL INSTRUMENTS	14	7 807	0.1
8570	OTHER BUILDING MATERIALS.	35	26 779	0.4	9510	OTHER TEXTILE PRODUCTS.	9	4 531	0.1
8610	PHOTOGRAPHIC GOODS.	45	21 040	0.3					
8620	SPORTING, ATHLETIC GOODS, BICYCLES. .	82	73 173	1.1	9620	WIGS, SWITCHES, TOUPEES, ETC. . . .	18	4 323	0.1
8630	TOYS, GAMES, FIREWORKS, ETC.	68	65 966	1.0	9710	WALLPAPER	18	9 446	0.1
8640	BOATS (OUTBOARD, ROW BOATS)	13	4 070	0.1	9730	LEATHER	12	2 367	(Z)
8650	BILLIARDS, POOL, BOWLING EQUIPMENT. .	6	700	(Z)	9740	LUGGAGE, SADDLERY, HARNESS.	4	627	(Z)
					9750	SMOKERS' SUPPLIES AND PIPES	13	3 399	0.1
8660	THEATER, STUDIO EQUIPMENT	4	1 161	(Z)	9760	MISCELLANEOUS LINES	82	59 002	0.9
8670	OTHER RECREATION, HOBBY GOODS	28	15 275	0.2	9910	RECEIPTS FROM PROCESSING.	3	443	(Z)
8680	BOOKS, MAGAZINES, PRINTED MATERIALS	70	50 203	0.7	9930	OTHER LABOR, SERVICE RECEIPTS	243	24 991	0.4
8710	HAY, STRAW, ALFALFA, OTHER.	19	8 457	0.1		COMMODITIES N.E.C.	(X)	191 808	2.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2a. Manufacturers Sales Branches and Sales Offices, by Kind of Business and Product Line—United States: 1972

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)						LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)						
	TOTAL	1 632	49 693 759	(X)	100.0		TOTAL	2 111	9 035 770	(X)	100.0		
4010	PASSENGER CAR, MOTORCYCLE TIRES	222	1 007 746	47.8	2.0	1290	WOVEN, TUFTED CARPETS, RUGS	47	18 498	17.8	0.2		
4020	TRUCK, BUS PNEUMATIC TIRES	216	616 198	29.7	1.2	2020	ROUGH LUMBER AND SAWED TIES	205	89 846	7.0	1.0		
4030	OTHER PNEUMATIC TIRES, SOLID TIRES	196	134 211	6.6	0.3	2030	RESSESS LUMBER	352	655 512	25.5	7.3		
4040	INNER TUBES, TIRE SUPPLIES	201	110 026	5.0	0.2	2040	SOFTWOOD CUT STOCK, FLOORING, OTHER	29	54 491	10.8	0.6		
4060	RUBBER BELTS, BELTING	26	63 444	13.0	0.1	2050	HARDWOOD DIMENSION AND FLOORING	20	20 207	14.1	0.2		
4070	RUBBER HOSE, TUBING	27	26 640	5.9	0.1	2060	SHINGLES, COOPERAGE STOCK, ETC.	61	8 080	2.9	0.1		
4840	MEASURING, DISPENSING PUMPS	20	44 664	96.7	0.1	2070	MILLWORK	251	103 005	5.5	1.1		
4860	CARBURETORS, PISTONS, ETC.	19	42 843	41.3	0.1	2080	HARDWOOD PLYWOOD	357	487 136	20.6	5.4		
4010	TRUCK, BUS BODIES	146	167 218	16.7	0.3	2090	SOFTWOOD PLYWOOD, INTERIOR TYPE	366	651 491	24.3	7.2		
4020	TRUCK TRAILERS, CHASSIS	193	729 516	76.0	1.5	2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE	267	644 733	33.6	7.1		
4030	PASSENGER CARS	383	36 846 582	91.8	74.1	2110	VENEER AND PLYWOOD, N.E.C.	31	98 157	24.5	1.1		
4040	TRUCK TRACTORS, CHASSIS, TRUCKS	503	5 365 813	35.3	10.8	2120	PREFABRICATED WOODEN BUILDINGS	38	8 847	4.8	0.1		
4050	PARTS, ACCESS. FOR PASSENGER CARS	1 041	3 838 358	39.6	7.7	2160	HANDPRESSED WOOD FIBERBOARD	348	155 872	6.8	1.7		
4100	LOCOMOTIVES AND PARTS	3	65 062	12.2	0.1	2170	WOOD PRODUCTS, N.E.C.	221	123 396	6.9	1.4		
4130	BICYCLES, MOTORCYCLES, MOTORBIKES	22	61 194	27.0	0.1	2880	BUILDING PAPER AND BOARD	77	68 291	14.3	0.8		
4990	MISC. MANUFACTURED PRODUCTS, N.E.C.	56	105 954	15.0	0.2	2890	OTHER PLASTIC MATERIALS	18	5 856	7.7	0.1		
4760	TOTAL MISCELLANEOUS MERCHANDISE	64	65 307	6.8	0.1	3580	PUTTY, CAULKING COMPOUNDS, ETC.	27	8 852	11.2	0.1		
4930	RECEIPTS FROM SERVICES	584	242 327	7.3	0.5	3850	ASPHALT	10	39 119	47.7	0.4		
	PRODUCTS N.E.C.	(X)	159 914	(X)	0.3	3670	LIQUID ASPHALT PAVING MIXTURES	27	138 965	74.8	1.5		
						3680	ASPHALT, FELTS, COATINGS	28	80 381	59.9	0.9		
	FURNITURE AND HOME FURNISHINGS (SIC 502)					4160	PLASTIC PRODUCTS, N.E.C.	137	43 474	8.9	0.9		
	TOTAL	925	3 362 953	(X)	100.0	4260	FLAT GLASS	368	590 058	56.8	6.5		
1080	COTTON SHEETS, PILLOW CASES	91	300 128	32.8	8.9	4270	LAMINATED GLASS, INCL. SAFETY GLASS	349	510 365	60.1	5.6		
1090	COTTON TOWELS, WASH CLOTHS	90	283 832	32.2	8.4	4330	MIRRORS	241	8 758	3.7	0.1		
1100	OTHER FABRICATED COTTON TEXTILES	47	38 321	11.7	1.1	4340	GLASS FIBER, PRESSED, BLOWN GLASS	59	35 826	10.9	0.4		
1140	100% SPUN POLYESTER FIBERS (GRAY)	6	22 167	7.4	0.7	4350	CEMENT, HYDRAULIC	249	1 114 283	91.6	12.3		
1180	MANMADE FIBER OR SILK TEXTILES	14	40 775	15.4	1.2	4360	BRICK AND STRUCTURAL HOLLOW TILE	30	21 305	74.7	0.2		
1280	KNIT FABRICS, GLOVES, OTHER KNITS	6	18 125	5.9	0.5	4370	CLAY WALL AND FLOOR TILE	71	23 935	74.9	0.3		
1290	WOVEN, TUFTED CARPETS, RUGS	194	1 043 339	70.4	31.0	4380	CLAY REFRACTORIES	73	101 738	66.8	1.1		
1310	FINISHED MAN-MADE FIBER AND SILK	5	6 036	26.7	0.2	4410	STRUCTURAL CLAY PRODUCTS, N.E.C.	28	13 872	75.2	0.2		
1320	YARNS, EXCEPT WOOL	5	52 455	10.8	1.6	4430	CONCRETE BRICK AND BLOCK	59	121 043	39.9	1.3		
1390	TIRE CORD AND FABRIC	4	9 238	93.9	0.3	4440	CONCRETE PRODUCTS, EXCEPT BRICK	40	72 024	47.0	0.8		
1410	TEXTILE GOODS, N.E.C.	6	6 856	47.5	0.2	4450	GYPSON PRODUCTS	204	666 181	63.9	6.7		
1570	CURTAINS, DRAPERIES (EXCEPT LACE)	32	46 773	17.2	1.4	4460	CUT STONE PRODUCTS, GRANITE, ETC.	98	134 036	29.1	1.5		
1580	BEDSPREADS, OTHER FURNISHINGS	64	102 073	17.7	3.0	4480	ASBESTOS PRODUCTS	131	262 289	35.8	3.1		
1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	21	3 079	2.9	0.1	4520	MINERALS, EARTHS	123	51 019	5.6	0.6		
2160	HANDPRESSED WOOD FIBERBOARD	16	31 425	14.3	0.9	4530	MINERAL WOOL	126	28 286	5.3	0.3		
2170	WOOD PRODUCTS, N.E.C.	6	2 850	3.6	0.1	4540	NONCLAY REFRACTORIES	33	6 659	8.6	0.1		
2180	WOOD FURNITURE, NOT UPHOLSTERED	33	9 743	5.7	0.3	4550	OTHER NONMETALLIC MINERAL PRODUCTS	33	10 042	6.0	0.1		
2190	WOOD FURNITURE, UPHOLSTERED	34	117 331	69.8	3.5	5620	FABRICATED STRUCTURAL METAL	162	663 665	80.9	7.3		
2200	MATTRESSES, BEDSPRINGS, SOFAS	99	132 678	97.8	3.9	5630	METAL DOORS, SASH, TRIM	139	154 636	70.1	1.7		
2210	HOUSEHOLD FURNITURE, N.E.C.	85	92 472	75.6	2.8	5640	FABRICATED PLATEWORK	78	263 281	66.8	3.1		
2220	METAL OFFICE FURNITURE	74	62 056	69.3	2.5	5650	SHEET METALWORK	50	40 331	61.5	0.4		
2230	PUBLIC BUILDING FURNITURE	36	36 732	34.4	1.1	5660	ARCHITECTURAL, ORNAMENTAL METAL	35	12 252	10.0	0.1		
2240	WOOD PARTITIONS AND FIXTURES	26	26 324	34.5	0.8	5670	PREFAB., PORTABLE METAL BUILDINGS	47	156 031	60.8	1.7		
2250	METAL PARTITIONS AND FIXTURES	80	69 062	52.1	2.1	6350	CONVEYORS, PARTS, ATTACHMENTS	5	5 613	28.2	0.1		
2270	FURNITURE, FIXTURES, N.E.C.	55	54 450	70.7	1.6	8140	TRAILER COACHES, HOUSING TYPE	3	30 422	91.4	0.3		
2580	SPECIAL INDUSTRIAL PAPER	5	2 074	2.6	0.1	8920	ASPHALTED-VELT-BASE FLOOR COVERING	7	7 569	23.0	0.1		
2680	BUILDING PAPER AND BOARD	19	27 069	13.7	0.8	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	25	88 405	39.5	1.0		
						9080	READY-MIXED CONCRETE, LIME	46	97 908	33.9	1.1		
3650	GLUE AND GELATIN	22	7 561	3.0	0.2	9760	TOTAL MISCELLANEOUS MERCHANDISE	210	111 856	8.5	1.2		
4080	SPONGE, FOAM RUBBER GOODS	6	1 850	2.3	0.1	9930	RECEIPTS FROM SERVICES	148	28 415	9.5	0.3		
4160	PLASTIC PRODUCTS, N.E.C.	9	52 646	41.2	1.6		PRODUCTS N.E.C.	(X)	79 458	(X)	0.8		
4200	GLASS CONTAINERS	5	4 774	42.2	0.2		SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)						
4310	TABLE, KITCHEN, ART, NOVELTY GLASS	108	111 506	86.1	3.3		TOTAL	413	4 330 923	(X)	100.0		
4340	GLASS FIBER, PRESSED, BLOWN GLASS	78	2 258	2.1	0.1	8080	BOATS, SHIPS	4	9 280	32.1	0.2		
4420	POTTERY, RELATED PRODUCTS	0	20 596	99.0	0.6	8530	SURVEYING, DRAFTING INSTRUMENTS	11	4 391	7.6	0.1		
4480	ASBESTOS PRODUCTS	23	17 649	6.8	0.5	8670	STILL PICTURE EQUIPMENT	65	346 632	19.3	8.0		
4530	MINERAL WOOL	17	37 424	16.9	1.1	8680	PHOTOCOPYING, MICROFILMING, EQUIP.	197	1 529 426	51.9	35.3		
5630	METAL DOORS, SASH, TRIM	17	2 987	29.3	0.1	8690	MOTION PICTURE EQUIPMENT	25	69 129	5.0	1.6		
5750	SAFES AND VAULTS	4	1 967	30.4	0.1	8710	PHOTOGRAPHIC FILM, PLATES	116	1 291 335	61.7	29.8		
7210	ELEC. HOUSEWARES, SMALL APPLIANCES	4	18 613	9.4	0.6	8720	SENSITIZED PHOTOGRAPHIC PAPER, CLOTH	90	277 111	18.6	6.4		
7320	OTHER ELEC. AND NONELEC. LIGHT EQ.	12	7 237	3.7	0.2	8730	PREFABRICATED PHOTOGRAPHIC CHEMICALS	84	60 861	4.9	1.9		
7610	COMMUNICATION WIRE, CABLE	22	5 164	24.4	0.2	8770	GAMES, TOYS	22	142 986	85.7	3.3		
8680	WOODS, RUSHES	62	65 161	100.0	1.9	8780	DOLLS, STUFFED TOY ANIMALS	11	22 999	22.7	0.5		
8910	LINOLEUM	42	64 604	13.4	1.9	8610	SPORTING, ATHLETIC GOODS, N.E.C.	106	316 603	93.8	7.3		
8920	ASPHALTED-VELT-BASE FLOOR COVERING	52	147 684	40.1	4.4	8970	SMALL ARMS, AMMUNITION	20	105 689	100.0	2.4		
8980	LAMP SHADES, CANDLES, MATCHES	4	9 457	100.0	0.3	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	15	23 244	30.0	0.5		
9760	TOTAL MISCELLANEOUS MERCHANDISE	50	16 933	16.2	0.6	9760	TOTAL MISCELLANEOUS MERCHANDISE	15	8 064	4.4	0.2		
9930	RECEIPTS FROM SERVICES	55	11 115	4.0	0.3	9930	RECEIPTS FROM SERVICES	80	59 926	3.2	1.4		
	PRODUCTS N.E.C.	(X)	90 984	(X)	2.7		PRODUCTS N.E.C.	(X)	43 247	(X)	1.0		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2a. Manufacturers Sales Branches and Sales Offices, by Kind of Business and Product Line—United States: 1972—Con.

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines				
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹		
	METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)													
	TOTAL	1 521	23 989 228	(X)	100.0									
3030	CYCLIC CRUDES AND COAL TAR	7	278 397	56.8	1.2	7520	STORAGE BATTERIES	196	136 764	2.2	0.6			
3740	COAL, BITUMINOUS	17	301 265	100.0	1.3	7530	PRIMARY BATTERIES, DRY AND WET	54	62 146	1.3	0.3			
4520	MINERALS, EARTHS	14	439 634	99.8	1.8	7540	X-RAY, THERAPEUTIC APPARATUS	62	27 338	3.2	0.1			
5010	TOTAL IRON AND STEEL PRODUCTS	255	807 996	6.6	3.4	7560	LAMP BULB COMPONENTS, OTHER	13	12 262	21.1	0.1			
5020	TOTAL IRON, STEEL PRODUCTS (FLAT)	420	7 803 393	53.0	32.5	7570	APPLIANCE WIRE, CORD	128	46 750	4.0	0.2			
5030	TOTAL IRON AND STEEL WIRE, ETC.	424	658 305	5.8	2.7	7580	COPPER, COPPER-BASE ALLOY WIRE	134	61 780	1.3	0.3			
5040	IRON AND STEEL FINISHED PRODUCTS	455	2 822 327	19.6	11.8	7610	COMMUNICATION WIRE, CABLE	159	962 469	15.1	3.9			
5050	CAST IRON SOIL PIPE, TUBING	9	71 984	50.5	0.3	7620	MAGNET WIRE	131	210 141	3.4	0.9			
5060	TOTAL IRON AND STEEL PIPE, ETC.	417	1 477 789	11.2	6.2	7630	POWER WIRE, CABLE	167	246 421	15.3	1.0			
5070	TOTAL OTHER CARBON STEEL PRODUCTS	180	307 611	5.0	1.3									
5090	HIGH-STRENGTH LOW-ALLOY STEEL	166	452 847	4.6	1.9	7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	145	213 268	3.6	0.9			
5080	TOTAL ALLOY STEEL	408	1 127 883	9.5	4.7	8070	AIRCRAFT EQUIPMENT, N.E.C.	21	80 998	5.4	0.3			
5110	TOTAL STAINLESS STEEL	452	964 484	8.1	4.0	8110	LOCOMOTIVES AND PARTS	64	105 287	4.1	0.4			
5120	COPPER WIRE (ELECTRICAL ONLY)	49	117 867	8.4	0.5	8120	RAILROAD, STREETCARS	6	65 370	8.6	0.3			
5130	TOTAL OTHER COPPER, ETC.	233	1 166 407	69.4	4.9	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	44	291 860	16.4	1.2			
5140	TOTAL ALUMINUM SHAPES, ETC.	365	3 106 212	65.7	12.9	9070	MACHINE RENTAL, ROYALTY RECEIPTS	3	51 603	0.5	0.1			
5150	TOTAL NONFERROUS METALS	57	421 799	43.0	1.8	9760	TOTAL MISCELLANEOUS MERCHANDISE	420	214 312	3.1	0.9			
5510	METAL CANS	4	253 735	37.8	1.1	9930	RECEIPTS FROM SERVICES	628	1 253 955	11.1	5.1			
5620	FABRICATED STRUCTURAL METAL	32	183 170	6.4	0.8		PRODUCTS N.E.C.	(X)	502 149	(X)	2.1			
5670	PREFAB., PORTABLE METAL BUILDINGS	23	111 379	3.8	0.5									
5680	BOLTS, NUTS, WASHERS, RIVETS	143	98 636	2.0	0.4		HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)							
5710	METAL STAMPINGS	64	44 153	4.0	0.2		TOTAL	925	2 749 699	(X)	100.0			
5730	FABRICATED WIRE PRODUCTS, N.E.C.	3	32 704	4.8	0.1	5040	IRON AND STEEL FINISHED PRODUCTS	5	4 366	29.9	0.2			
5780	FITTINGS, UNIONS FOR PIPING SYSTEMS	30	23 058	9.0	0.1	5140	TOTAL ALUMINUM SHAPES, ETC.	4	2 207	36.8	0.1			
5840	FABRICATED METAL PRODUCTS, N.E.C.	63	106 984	2.8	0.4	5520	CUTLERY	10	35 110	93.3	1.3			
6250	SCRAPERS, GRABBERS, ROLLERS	6	17 582	18.4	0.1	5530	MECHANICS' HAND SERVICE TOOLS, ETC.	93	153 741	59.1	5.6			
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	41	258 122	19.7	1.1	5540	HANDSAWS, SAW BLADES, ETC.	24	44 635	56.3	1.6			
9760	TOTAL MISCELLANEOUS MERCHANDISE	150	238 215	7.8	1.0	5550	BUILDERS' HANDWARE	44	125 400	74.9	4.6			
9930	RECEIPTS FROM SERVICES	57	29 555	0.8	0.1	5560	OTHER HARDWARE	52	123 212	58.0	4.5			
	PRODUCTS N.E.C.	(X)	265 535	(X)	1.1	5570	METAL PLUMBING FIXTURES	66	169 362	49.0	6.2			
	ELECTRICAL GOODS (SIC 506)					5580	PLUMBING FIXTURE FITTINGS, TRIM	84	112 751	34.3	4.1			
	TOTAL	3 221	24 473 509	(X)	100.0	5610	NONELECTRIC HEATING EQUIPMENT	79	196 969	69.4	7.2			
6010	STEAM ENGINES, GAS HYD. TURBINES	114	734 001	22.2	3.0	5630	METAL DOORS, SASH, TRIM	6	1 496	5.3	0.1			
6210	PARTS FOR TRACKLAYING TRACTORS	18	12 238	1.4	0.1	5650	SHEET METALWORK	12	4 922	18.0	0.2			
6440	METALWORKING MACHINERY, N.E.C.	12	20 431	25.2	0.1	5680	BOLTS, NUTS, WASHERS, RIVETS	100	111 568	83.3	4.1			
6620	POWER TRANSMISSION EQUIPMENT	117	58 211	1.1	0.2	5730	FABRICATED WIRE PRODUCTS, N.E.C.	41	33 078	68.2	1.2			
6630	OTHER GENERAL INDUSTRY MACHINERY	107	111 421	4.1	0.5	5770	VALVES FOR PIPING SYSTEM	15	3 249	9.0	0.1			
6640	ELECTRONIC DATA PROCESSING MACHINES	61	77 564	24.8	0.3	5780	FITTINGS, UNIONS FOR PIPING SYSTEMS	12	4 491	22.4	0.2			
6780	HEAT TRANSFER EQUIPMENT	24	25 201	2.3	0.1	5840	OTHER VALVES, FITTINGS	22	10 673	18.4	0.4			
6800	ROOM AIR CONDITIONERS	235	242 793	9.1	1.0	6270	FABRICATED METAL PRODUCTS, N.E.C.	228	318 470	62.8	11.6			
6810	AIR CONDITIONERS, ROOM AND UNITARY	8	28 497	6.2	0.1		MINING MACHINERY, EQUIPMENT, PARTS	6	5 076	26.2	0.2			
7010	EQUIPMENT FOR TESTING ELEC. MOTORS	224	158 000	2.4	0.6	6440	METALWORKING MACHINERY, N.E.C.	63	13 183	9.3	0.5			
7020	OTHER ELEC. MEASURING INSTRUMENTS	458	290 484	4.7	1.2	6560	PUMPS, COMPRESSORS, PARTS	9	1 476	35.2	0.1			
7030	POWER, DISTRIBUTION TRANSFORMERS	681	702 580	9.9	2.9	6610	BLOWERS AND FANS	7	2 878	12.6	0.1			
7040	OTHER TRANSFORMERS	386	188 510	2.8	0.8	6780	HEAT TRANSFER EQUIPMENT	116	83 004	17.5	3.0			
7050	SWITCH GEAR DEVICES, RELAYS	811	457 659	6.2	1.9	6810	AIR CONDITIONERS, ROOM AND UNITARY	171	379 326	64.4	13.8			
7060	CIRCUIT BREAKERS	703	280 218	4.0	1.1	6820	COMMERCIAL REFRIGERATION EQUIPMENT	64	126 051	73.7	4.6			
7070	FRACTIONAL HORSEPOWER MOTORS	453	253 684	4.5	1.0	6830	OTHER REFRIGERATION EQUIPMENT	166	235 695	40.5	8.6			
7080	INTEGRAL HORSEPOWER MOTORS, ETC.	533	454 753	7.2	1.9	8050	PARTS, ACCESS. FOR PASSENGER CARS	6	2 712	27.2	0.1			
7110	MOTOR GENERATOR SETS	253	848 671	15.6	3.5	8910	LABORATORY, SCIENTIFIC INSTRUMENTS	6	1 800	10.0	0.1			
7120	OTHER MOTORS, GENERATORS	217	472 592	8.8	1.9	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	38	96 856	45.4	3.5			
7130	PARTS, SUPPLIES FOR MOTORS, ETC.	393	99 559	2.0	0.4	9760	TOTAL MISCELLANEOUS MERCHANDISE	90	24 492	9.5	0.9			
7140	GENERAL INDUSTRIAL POWER CIRCUITS	920	696 149	9.2	2.8	9930	RECEIPTS FROM SERVICES	124	27 958	5.8	1.0			
7160	CARBON AND GRAPHITE PRODUCTS	25	25 878	18.3	0.1		PRODUCTS N.E.C.	(X)	99 806	(X)	3.6			
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.	549	2 077 772	31.2	8.5									
7210	ELEC. HOUSEWARES, SMALL APPLIANCES	369	535 103	22.7	2.2		MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)							
7260	ELECTRIC LAMPS	190	650 565	9.8	2.7		TOTAL	8 111	31 438 862	(X)	100.0			
7270	RESIDENTIAL TYPE ELECTRIC FIXTURES	18	32 081	14.7	0.1	2170	WOOD PRODUCTS, N.E.C.	36	115 802	69.9	0.4			
7280	COMMERCIAL ELECTRICAL FIXTURES	198	107 342	2.4	0.4	2630	OTHER PAPERBOARD MILL PRODUCTS	3	51 403	44.4	0.2			
7290	NONCONSOLE RADIOS (PORTABLE, ETC.)	69	200 462	20.6	0.8	2670	PRESSURE SENSITIVE TAPE	24	33 331	21.3	0.1			
7300	TOTAL MAJOR APPLIANCES, ETC.	519	3 710 379	72.3	15.2	2760	PRESSED AND MOLEO PULP GOODS	5	97 253	97.8	0.3			
7301	ELECTRIC HOME KITCHEN EQUIP., PARTS	272	1 277 217	42.1	5.2	2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS	21	316 353	31.5	1.0			
7302	ELECTRIC HOME LAUNDRY EQUIPMENT	408	555 025	20.6	2.3	3230	REGENERATED CELLULOSIC PRODUCTS	6	35 099	46.2	0.1			
7303	TELEVISION SETS	168	1 345 050	46.6	5.5	3670	PRINTING INK	90	84 989	45.0	0.3			
7304	CONSOLE RADIOS AND RECORD PLAYERS	138	181 384	7.1	0.7	4020	TRUCK, BUS PNEUMATIC TIRES	10	23 985	10.5	0.1			
7305	OTHER MAJOR APPLIANCES (INCL. GAS)	223	351 503	11.1	1.4	4060	RUBBER BELTS, BELTING	85	127 930	28.6	0.4			
7320	OTHER ELEC. AND NONELEC. LIGHT EQ.	159	59 394	1.3	0.2	4070	RUBBER HOSE, TUBING	115	154 751	32.7	0.5			
7340	NONCURRENT CARRYING WIRING DEV.	140	41 764	0.5	0.2	4080	SPONGE, FOAM RUBBER GOODS	35	19 442	14.8	0.1			
7380	SPEAKER SYSTEMS, MICROPHONES, ETC.	51	20 625	16.6	0.1	4120	MECHANICAL RUBBER GOODS, N.E.C.	108	68 782	13.6	0.2			
7420	TELEPHONE SWITCHING, SWITCHBOARD	78	1 610 422	25.9	6.6	4150	INDUSTRIAL PLASTIC PRODUCTS	99	101 413	49.7	0.5			
7430	OTHER EQUIPMENT, COMPONENTS	88	2 182 873	34.0	8.9	4160	PLASTIC PRODUCTS, N.E.C.	264	421 145	27.7	1.3			
7440	RADIO, TV COMMUNICATIONS EQUIPMENT	461	999 470	9.0	4.1	4280	GLASS CONTAINERS	235	1 465 080	84.7	4.7			
7450	ELECTRONIC TUBES, RECEIVING TYPE	151	129 351	2.3	0.5	4310	TABLE, KITCHEN, ART, NOVELTY GLASS	54	78 607	11.7	0.3			
7460	CATHODE RAY PICTURE TUBES	77	217 903	23.5	0.9	4340	GLASS FIBER, PRESSED, BLOWN GLASS	175	623 459	49.2	2.0			
7470	TRANSFORMING TUBES (EXC. X-RAY)	129	84 920	1.4	0.3	4380	CLAY REFRATORIES	45	26 225	13.0	0.1			
7480	TRANSISTORS, RECTIFIERS	403	556 603	7.9	2.3	4470	ABRASIVE PRODUCTS	84	241 777	58.0	0.8			
7510	ELECTRONIC COMPONENTS, N.E.C.	552	512 213	5.0	2.1	4480	ASBESTOS PRODUCTS	14	34 694	15.7	0.1			
						4510	GASKETS, PACKING, ASBESTOS INSUL.	18	28 997	16.3	0.1			
						4520	MINERALS, EARTHS	53	69 178	32.5	0.2			
						4530	MINERAL WOOL	29	53 661	25.2	0.2			

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2a. Manufacturers Sales Branches and Sales Offices, by Kind of Business and Product Line—United States: 1972—Con.

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
4540	NONCLAY REFRACTORIES	48	43 336	27.1	0.1	8550	INDUSTRIAL PROCESS INSTRUMENTS	206	185 941	57.6	0.6		
4510	METAL CANS	77	1 359 669	71.5	4.3	8570	OTHER MECH., CONTROLLING INSTR.	244	116 002	42.8	0.4		
5710	METAL STAMPING	93	207 936	18.2	0.7	8580	AUTOMATIC TEMPERATURE CONTROLS	17	316 624	87.3	1.0		
5740	METAL BARRELS, DRUMS, PAILS	23	98 783	64.6	0.3	8620	SURGICAL, MEDICAL INSTRUMENTS	80	162 653	59.3	0.5		
5750	SAVES AND VAULTS	39	93 234	77.0	0.3	8630	SURGICAL, ORTHOPEDIC APPLIANCES	105	80 174	53.4	0.3		
5770	VALVES FOR PIPING SYSTEM	69	126 055	52.7	0.4	8640	PERSONAL INDUSTRIAL SAFETY DEVICES	35	33 548	76.2	0.1		
5730	FITTINGS, UNIONS FOR PIPING SYSTEMS	91	119 291	45.5	0.4	8660	OPHTHALMIC GOODS	340	107 179	96.8	0.3		
5810	OTHER VALVES, FITTINGS	124	157 549	54.7	0.5								
5820	METAL FOIL AND LEAF	3	22 569	11.8	0.1	8930	MORTICIANS' GOODS	69	42 261	100.0	0.1		
5840	FABRICATED METAL PRODUCTS, N.E.C.	27	26 185	9.2	0.1	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	69	199 454	31.1	0.6		
						9070	MACHINE RENTAL, ROYALTY RECEIPTS	921	262 615	15.0	0.8		
6010	STEAM ENGINES, GAS HYD. TURBINES	70	344 467	41.2	1.1	9760	TOTAL MISCELLANEOUS MERCHANDISE	325	70 802	5.4	0.2		
6020	GASOLINE ENGINES (EXC. FOR TRANSP.)	10	17 189	40.2	0.1	9930	RECEIPTS FROM SERVICES	2 353	1 044 865	10.5	3.3		
6030	DIESEL ENGINES (EXCEPT AUTOMOTIVE)	83	209 958	36.1	0.7		PRODUCTS N.E.C.	(X)	769 434	(X)	2.4		
6040	DIESEL ENGINES, AUTOMOTIVE TYPE	20	195 059	56.1	0.6								
6060	PARTS FOR INTERNAL COMBUSTION ENGS.	109	202 915	20.0	0.6		MISCELLANEOUS DURABLE GOODS (SIC 509)						
6070	OTHER INTERNAL COMBUSTION ENGINES	17	75 764	54.4	0.2		TOTAL	293	1 936 696	(X)	100.0		
6090	WHEEL TRACTORS, PARTS, ATTACHMENTS	161	1 445 839	36.0	4.6								
6110	PLANTING, SEEDING, ETC. MACHINERY	143	112 660	3.4	0.4	2010	LOGS, BOLTS, PULPWOOD	11	47 725	86.7	2.5		
6120	PLOWS, LISTERS, HARROWS, ROLLERS	150	144 282	4.0	0.5	2510	WOODPULP, PULP MILL PRODUCTS	14	305 058	93.9	15.8		
6130	HARVESTING MACHINERY	175	681 652	18.6	2.2	2890	NEWSPAPERS, MAGAZINES, PERIODICALS	5	2 474	47.0	0.1		
						4140	OTHER RUBBER GOODS, N.E.C.	9	4 816	100.0	0.2		
6140	HAYING MACHINERY	152	196 347	5.4	0.6	4170	TANNEO, FINISHED LEATHER	12	34 913	99.9	1.8		
6150	LAWNMOVERS, PARTS	182	140 494	4.2	0.4	7410	PHOTOGRAPH RECORDS	143	821 433	99.0	42.4		
6160	PARTS FOR FARM MACHINERY, EQUIPMENT	163	486 175	13.0	1.5	8740	WATCHES, CLOCKS, WATCHCASES	6	173 869	89.7	9.0		
6170	ALL OTHER FARM MACHINERY	218	351 744	9.5	1.1								
6180	THACKLAYING TRACTORS	87	381 107	17.0	1.2	8750	JEWELRY, SILVERWARE, PLATED WARE	19	44 935	97.4	2.3		
6210	PARTS FOR THACKLAYING TRACTORS	119	555 695	18.7	1.8	8760	PIANOS, ORGANS, MUSICAL INSTRUMENTS	12	147 228	100.0	7.6		
6220	POWER CRANES, CRANES, SHOVELS	84	273 483	27.7	0.9	8850	CUSTOM JEWELRY, NOVELTIES	7	23 686	99.9	1.2		
6240	TRACTOR SHOVEL LOADERS (EXC. PARTS)	50	176 719	17.2	0.6	8940	SIGNS, ADVERTISING DISPLAYS	14	10 603	93.9	0.5		
6250	SCRAPERS, GRADERS, ROLLERS	91	262 365	13.8	0.8	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	12	12 447	22.5	0.6		
6260	OTHER CONSTRUCTION MACHINERY	195	161 370	8.1	0.5		PRODUCTS N.E.C.	(X)	307 509	(X)	15.9		
6270	MINING MACHINERY, EQUIPMENT, PARTS	295	302 602	47.9	1.0		PAPER AND PAPER PRODUCTS (SIC 511)						
6280	OIL, GAS FIELD DRILLING MACHINERY	219	134 860	55.4	0.4		TOTAL	1 794	7 524 886	(X)	100.0		
6310	OIL, GAS FIELD PRODUCTION MACHINERY	178	152 012	85.9	0.5	1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	23	38 078	21.0	0.5		
6320	OTHER OIL, GAS FIELD MACHINERY	70	36 082	54.9	0.1	2520	NEWSPRINT	18	148 155	40.4	2.0		
6350	CONVEYORS, PARTS, ATTACHMENTS	119	79 021	36.0	0.3	2530	GROUNDWOOD PAPER, UNCOATED	27	55 625	10.0	0.7		
6360	HOISTS, CRANES, MONORAILS	119	58 953	27.2	0.2	2540	PAPER-MACHINE COATED PAPER	192	366 430	35.2	5.1		
6370	INDUSTRIAL TRUCKS, TRACTORS	81	282 643	29.2	0.9	2550	BOOK PAPER, UNCOATED	65	155 830	16.9	2.1		
6380	METAL-CUTTING, BORING, DRILLING	82	154 909	55.7	0.5	2560	FINE PAPER, INCLUDING THIN PAPER	144	633 879	45.2	8.4		
6410	METAL PUNCHING, PRESSING MACHINES	78	53 386	21.9	0.2	2570	COARSE PAPER	70	246 332	25.4	3.3		
6420	SPECIAL DIES, TOOLS	70	34 286	24.3	0.1	2580	SPECIAL INDUSTRIAL PAPER	45	431 403	38.2	5.7		
						2590	SANITARY TISSUE STOCK, ETC., N.E.C.	57	49 798	7.4	0.7		
6430	SMALL CUTTING TOOLS	94	137 067	77.2	0.4	2600	CONTAINER BOARD	48	314 902	41.0	4.2		
6440	METALWORKING MACHINERY, N.E.C.	259	273 042	52.2	0.9								
6450	FOOD PRODUCTS MACHINERY	240	138 681	23.3	0.4	2610	SPECIAL FOOD BOARD	18	32 239	13.2	0.4		
6460	TEXTILE MACHINERY, PARTS	23	79 477	81.6	0.3	2620	FOLDING BOXBOARD STOCK	22	93 924	44.7	1.2		
6470	WOODWORKING MACHINERY, PARTS	76	88 064	68.0	0.3	2630	OTHER PAPERBOARD MILL PRODUCTS	38	322 545	45.2	4.3		
6480	PAPER INDUSTRIES MACHINERY, PARTS	31	31 244	33.3	0.1	2640	OFF-MACHINE COATED PAPER	65	99 885	33.8	1.3		
6510	PRINTING TRADES MACHINERY	300	225 771	6.2	0.7	2650	OILED, WAXED, WAX-LAMINATED PAPER	55	70 349	10.7	0.9		
6520	CHEMICAL MANUFACTURING MACHINERY	22	26 970	29.0	0.1	2660	GUMMED PRODUCTS	76	30 661	4.0	0.4		
6530	FOUNDRY MACHINERY, EQUIPMENT	31	51 280	43.0	0.2	2670	PRESSURE SENSITIVE TAPE	80	211 596	34.1	2.8		
6540	PLASTICS-WORKING MACHINERY	36	54 673	39.7	0.2	2680	LAMINATED OR COATED WRAPPERS	60	76 440	11.4	1.0		
						2690	OTHER COATED AND PROCESSED PAPER	93	59 311	10.2	0.8		
6550	OTHER SPECIAL INDUSTRIAL MACHINERY	309	186 540	29.9	0.6	2700	ENVELOPES	35	86 235	70.0	1.1		
6560	PUMPS, COMPRESSORS, PARTS	696	669 666	59.6	2.1								
6570	BALL, ROLLER BEARINGS	184	608 991	91.5	1.9	2710	GROCERS' VARIETY BAGS (EX. TEXTILE)	66	144 334	21.5	1.9		
6580	PARTS FOR BALL, ROLLER BEARINGS	38	36 180	14.3	0.1	2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	72	102 378	8.5	1.4		
6610	BLOWERS AND FANS	146	180 054	46.6	0.6	2730	SHIPPING SACKS AND MULTI-WALL BAGS	102	220 734	30.4	2.9		
6620	POWER TRANSMISSION EQUIPMENT	266	261 525	29.9	0.9	2750	ONE-CUT PAPER AND BOARD	66	46 568	63.8	0.6		
6630	OTHER GENERAL INDUSTRY MACHINERY	230	289 667	40.2	0.9	2780	SANITARY TISSUE HEALTH PRODUCTS	42	111 568	21.9	1.5		
6640	ELECTRONIC DATA PROCESSING MACHINES	1 405	5 534 559	72.9	17.6	2790	STATIONERY, TABLETS, ETC.	34	103 163	67.0	1.4		
6650	PARTS FOR DATA PROCESSING MACHINES	490	187 957	3.3	0.6	2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	69	47 947	29.7	0.6		
6660	COMPUTING, ACCOUNTING MACHINES	1 132	1 019 944	53.1	3.2	2810	OTHER CONVERTED PAPER	93	68 134	10.4	0.9		
						2820	PAPERBOARD BOXES, CARTONS	102	306 040	70.4	4.1		
6670	PARTS FOR COMPUTING MACHINES	333	25 215	5.3	0.1	2830	CORRUGATED, SOLID FIBER BOXES	189	702 820	78.9	9.3		
6680	TYPEWRITERS, PARTS	451	693 946	18.4	2.2								
6710	SCALES, BALANCES	223	48 738	38.6	0.2	2840	MILK AND OTHER BEVERAGE CARTONS	15	19 234	20.3	0.3		
6720	ADDRESSING, DICTATING, DUPLICATING	559	454 472	10.4	1.4	2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS	23	73 073	42.7	1.0		
6740	PARTS FOR OTHER OFFICE MACH., N.E.C.	587	59 462	1.6	0.2	2860	OTHER SANITARY FOOD CONTAINERS	16	123 698	73.6	1.6		
6750	HEAT TRANSFER EQUIPMENT	82	44 275	24.1	0.1	2870	FIBER CANS, TUBES, DRUMS, ETC.	22	81 332	57.1	1.1		
6850	SERVICE INDUSTRY MACHINES, N.E.C.	118	63 919	52.0	0.2	2880	BUILDING PAPER AND BOARD	10	10 382	13.5	0.1		
7030	POWER, DISTRIBUTION TRANSFORMERS	20	27 590	4.4	0.1	2920	PRODUCTS OF COMMERCIAL PRINTING	133	38 028	14.2	0.5		
7050	SWITCH GEAR DEVICES, RELAYS	22	19 466	2.9	0.1	2930	MANIFOLD BUSINESS FORMS	682	721 291	94.7	9.6		
7080	INTEGRAL HORSEPOWER MOTORS, ETC.	22	16 758	2.5	0.1	2940	GREETING CARDS	58	74 193	73.2	1.0		
						2950	BLANKBOOKS LOOSELEAF BINDERS	24	26 342	45.5	0.4		
7140	GENERAL INDUSTRIAL POWER CIRCUITS	32	18 651	2.5	0.1	3230	REGENERATED CELLULOSE PRODUCTS	18	4 642	1.0	0.1		
7150	WELDING APPARATUS	94	226 719	97.9	0.7								
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.	21	163 574	25.8	0.5	3460	SPECIALTY CLEANING PRODUCTS	20	16 829	2.8	0.2		
7510	ELECTRONIC COMPONENTS, N.E.C.	32	31 890	4.5	0.1	3720	FATTY ACIDS	22	24 766	20.9	0.3		
8060	AIRCRAFT, ENGINES, PARTS	22	382 096	48.3	1.2	3730	CHEMICAL PREPARATIONS, N.E.C.	20	19 176	3.7	0.3		
8070	AIRCRAFT EQUIPMENT, N.E.C.	40	131 711	39.1	0.4	4140	OTHER RUBBER GOODS, N.E.C.	18	12 853	2.7	0.2		
8080	BOATS, SHIPS	19	33 176	58.5	0.1	4150	INDUSTRIAL PLASTIC PRODUCTS	91	28 473	26.2	0.4		
8110	LOCOMOTIVES AND PARTS	25	606 298	61.1	1.9	4160	PLASTIC PRODUCTS, N.E.C.	19	14 068	2.9	0.2		

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2a. Manufacturers Sales Branches and Sales Offices, by Kind of Business and Product Line—United States: 1972—Con.

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
5510	METAL CANS,	6	134 083	33.6	1.8	1310	FINISHED MANMADE FIBER AND SILK	85	735 687	25.7	7.4
6720	ADDRESSING, DICTATING, DUPLICATING,	13	8 063	38.0	0.1	1320	YARNS, EXCEPT WOOL,	61	356 299	11.4	3.6
7340	NONCURRENT CARRYING WIRING DEV.	19	17 574	3.5	0.2						
7510	ELECTRONIC COMPONENTS, N.E.C.	19	81 263	16.0	1.1	1330	WOOL YARNS,	16	31 191	20.4	0.3
8620	SURGICAL, MEDICAL INSTRUMENTS	11	14 339	4.0	0.2	1340	THREAD,	68	126 048	49.0	1.3
8630	SURGICAL, ORTHOPEDIC APPLIANCES	4	8 635	3.4	0.1	1350	FELT GOODS, N.E.C.,	4	6 233	0.3	0.1
8710	PHOTOG. SENSITIZED FILM, PLATES	15	17 054	3.7	0.2	1360	LACE GOODS,	10	44 287	40.6	0.4
8720	SENSITIZED PHOTOG. PAPER, CLOTH	13	5 820	1.3	0.1	1380	COATED FABRICS, NOT RUBBERIZED,	27	55 511	2.8	0.6
8840	CARBON PAPER, INKED RIBBONS	40	12 812	55.1	0.2	1410	TEXTILE GOODS, N.E.C.,	70	177 919	22.6	1.8
8920	ASPHALTEO-FELT-BASE FLOOR COVERING,	3	17 670	47.1	0.2	1420	MEN'S, BOYS' SUITS AND COATS,	49	252 020	69.6	2.5
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	131	113 182	20.5	1.5	1430	MEN'S, BOYS' DRESS SHIRTS, ETC.,	141	673 055	47.8	6.8
9760	TOTAL MISCELLANEOUS MERCHANDISE	117	17 409	4.9	0.2	1440	MEN'S, BOYS' SEPARATE TROUSERS,	78	456 534	42.9	4.6
9930	RECEIPTS FROM SERVICES,	255	50 142	9.9	0.7	1450	WORK CLOTHING,	59	305 363	43.7	3.1
	PRODUCTS N.E.C.,	(X)	247 428	(X)	3.3	1460	MEN'S, BOYS' CLOTHING, N.E.C.,	59	136 431	17.4	1.4
	DRUGS, DRUG PROPRIETARIES,					1470	BLOUSES,	37	136 903	31.4	1.4
	DRUGGISTS' SUPPLIES (SIC 512)					1480	WOMEN'S, MISSES', JUNIORS', DRESSES,	32	156 181	54.5	1.6
	TOTAL	480	5 522 544	(X)	100.0	1490	WOMEN'S SUITS, COATS, SKIRTS,	39	54 211	14.1	0.5
0150	DRY MILK PRODUCTS	39	22 489	4.9	0.4	1500	WOMEN'S OUTERWEAR, N.E.C.,	80	362 178	43.3	3.8
0160	CANNED MILK, BULK EVAPORATED,	10	59 434	39.1	1.1	1510	WOMEN'S, CHILDREN'S UNDERWEAR, ETC.,	78	227 975	57.6	2.3
0230	CANNED BABY FOOD (EXCEPT MEAT),	10	10 416	6.8	0.2	1520	CORSETS, ALLIED GARMENTS,	32	80 876	50.2	0.8
2770	SANITARY NAPKINS, TAMPONS	12	12 816	3.3	0.2	1540	HATS, HAT BOOIES,	9	18 468	15.1	0.2
2780	SANITARY TISSUE HEALTH PRODUCTS	31	540 382	76.6	9.8	1550	DRESS, WORK GLOVES (EXCEPT KNIT),	9	45 125	38.1	0.5
3010	ALKALIES, SODA ASH, CAUSTIC SODA,	7	59 045	21.9	1.1	1560	OTHER APPAREL (FUR GOODS, ROBES),	37	68 398	18.9	0.7
3030	CYCLIC CRUDES AND COAL TAR,	13	7 464	4.4	0.1	1570	CURTAINS, DRAPERIES (EXCEPT LACE),	21	20 794	6.0	0.2
3040	INORGANIC COLOR PIGMENTS,	14	4 559	2.8	0.1	1580	REOSPREADS, OTHER FURNISHINGS	96	43 593	2.7	0.4
3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.,	5	5 387	5.6	0.1	1600	OTHER FABRICATED TEXTILES, N.E.C.,	26	115 721	29.5	1.2
3250	THERMOSETTING RESINS,	9	9 005	6.8	0.2	4050	RUBBER FOOTWEAR	13	54 639	44.9	0.5
3350	BIOLOGICAL PRODUCTS FOR HUMAN USE	78	174 370	15.8	3.2	4210	FOOTWEAR, EXCEPT RUBBER	43	462 091	92.6	4.6
3360	BIOLOGICAL PRODUCTS FOR VET. USE	88	23 203	9.4	0.4	4220	DRESS, WORK GLOVES, MITTENS	3	22 550	10.6	0.2
3370	MEDICINALS, CHEMICALS, BOTANICALS	74	252 019	26.6	4.6	4240	LAOIES, CHILDREN'S HANDRAGS, ETC.,	4	11 429	100.0	0.1
3380	VITAMIN, NUTRIENT PREPARATIONS,	179	220 231	11.5	4.0	8810	SPORTING, ATHLETIC GOODS, N.E.C.,	4	11 520	12.2	0.1
3410	PHARMACEUTICALS FOR HUMAN USE	265	2 076 594	75.2	37.6	8860	BUTTONS	10	26 441	47.0	0.3
3420	PHARMACEUTICALS FOR VETERINARY USE	182	109 563	8.2	2.0	8870	NEEDLES, PINS, FASTENERS, ZIPPERS	35	106 106	47.5	1.1
3430	SOAP, DETERGENTS, HOUSEHOLD USE	23	137 726	11.4	2.5	9930	RECEIPTS FROM SERVICES,	15	11 270	3.0	0.1
3460	SPECIALTY CLEANING PRODUCTS	23	36 382	4.1	0.7		PRODUCTS N.E.C.,	(X)	09 519	(X)	0.7
3480	SHAVING PREPARATIONS,	21	10 619	1.4	0.2		GROCERIES AND RELATED PRODUCTS				
3510	PERFUMES, TOILET WATER, COLOGNES,	60	423 979	34.8	7.7		(SIC 514)				
							TOTAL	4 043	21 729 667	(X)	100.0
3520	HAIR PREPARATIONS, INCL. SHAMPOOS	44	310 669	21.0	5.6	0010	FRESH BEEF,	466	1 861 338	45.4	8.6
3530	TOILET PREPARATIONS, MOUTHWASHES, GARGLES	33	52 882	5.4	1.0	0020	FRESH VEAL,	227	25 733	1.4	0.1
3540	OTHER TOILET PREPARATIONS	63	622 782	39.6	11.3	0030	FRESH LAMB, MUTTON,	282	76 347	3.2	0.4
3620	SUPER PHOSPHATE, OTHER PHOSPHATICS,	3	8 229	10.2	0.1	0040	PROCESSED PORK,	395	529 811	17.5	2.4
3640	AGRICULTURAL PESTICIDES	18	26 605	8.8	0.5	0050	LARD,	301	15 725	0.6	0.1
3730	CHEMICAL PREPARATIONS, N.E.C.,	4	9 705	6.3	0.2	0060	SAUSAGE, OTHER PREPARED MEATS	495	584 884	16.9	2.7
3860	OTHER FINISHED PETROLEUM PRODUCTS	7	12 540	12.6	0.2	0070	CANNED MEATS, EXCEPT DOG FOOD	475	249 888	6.2	1.2
4130	DRUGGISTS', MEDICAL SUPPLIES,	3	16 369	88.2	0.3	0100	OTHER MEAT PACKING PRODUCTS	196	52 091	2.8	0.2
8630	SURGICAL, ORTHOPEDIC APPLIANCES	9	12 107	20.9	0.2	0110	DRESSED POULTRY, SMALL GAME	419	294 676	8.2	1.4
8750	JEWELRY, SILVERWARE, PLATED WARE,	9	27 658	4.0	0.5	0120	EGGS—LIQUID, DRIED, FROZEN	266	44 650	1.5	0.2
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	18	104 792	31.4	1.9	0130	CREAMERY BUTTER	784	340 153	8.6	1.6
9760	TOTAL MISCELLANEOUS MERCHANDISE	5	8 958	13.8	0.2	0140	NATURAL CHEESE, PROCESSED CHEESE,	975	1 338 026	21.5	6.2
	PRODUCTS N.E.C.,	(X)	113 565	(X)	2.1	0150	DRY MILK PRODUCTS	241	208 433	7.1	1.0
	APPAREL, PIECE GOODS AND NOTIONS (SIC 513)					0160	CANNED MILK, BULK EVAPORATED,	96	165 165	21.7	0.8
	TOTAL	960	9 969 140	(X)	100.0	0170	ICE CREAM, ICE MILK MIXES	417	27 144	3.3	0.1
1010	GRAY GOODS—COTTON DUCK, ETC.,	57	234 199	15.8	2.3	0180	ICE CREAM, ICES, OTHER,	647	332 214	23.3	1.5
1020	COTTON SHEETING, ALLIED FABRICS	47	84 034	8.8	0.8	0190	BULK FLUID MILK, CREAM,	91	170 745	49.8	0.8
1030	COTTON PRINT CLOTH YARN FABRICS	27	144 066	29.0	1.3	0200	BOTTLED MILK, CREAM	598	853 473	62.3	3.9
1040	COTTON COLORED YARN FABRICS	23	82 961	24.7	0.8	0210	COTTAGE CHEESE, BUTTERMILK, OTHER	607	175 985	9.8	0.8
1050	FINE COTTON GOODS	4	23 186	28.7	0.2	0220	CANNED, CURED SEAFOODS,	178	67 920	2.5	0.3
1060	OTHER BROAD WOVEN COTTON FABRICS,	29	50 404	2.4	0.5	0230	CANNED BABY FOOD (EXCEPT MEAT),	131	371 490	32.8	1.7
1070	FINISHED COTTON, BROAD WOVEN	61	601 963	53.2	6.0	0240	CANNED, FROZEN SOUPS, ETC.,	67	132 294	15.1	0.6
1080	COTTON SHEETS, PILLOW CASES	107	165 359	4.8	1.7	0250	CANNED FRUITS	314	413 017	10.3	1.9
1090	COTTON TOWELS, WASH CLOTHS,	111	139 654	4.1	1.4	0260	CANNED VEGETABLES	243	303 456	8.4	1.4
1100	OTHER FABRICATED COTTON TEXTILES,	54	66 113	6.5	0.7	0270	CANNED FRUIT JUICES	355	191 051	5.2	0.9
1110	100% FILAMENT RAYON (GRAY),	26	68 114	3.6	0.7	0290	OTHER CANNED SPECIALTIES, ETC.,	329	502 871	11.7	2.3
1120	100% FILAMENT FABRIC, EXCEPT RAYON,	10	41 060	2.2	0.4	0300	ORIO, DEHYDRATED FRUITS, VEGS,	324	159 436	4.5	0.7
1130	100% SPUN RAYON (GRAY),	15	68 394	18.1	0.7	0310	PICKLES, SAUCES	482	594 236	9.8	2.7
1140	100% SPUN POLYESTER PLENDS (GRAY),	70	259 863	8.6	2.6	0320	FROZEN PACKAGED SEAFOOD	141	42 912	5.3	0.2
1150	ALL OTHER 100% SPUN FABRICS	13	42 150	2.1	0.4	0330	FROZEN FRUITS, JUICES, ADES	144	123 885	4.7	0.6
1160	COMB, OF FILAMENT AND SPUN FABRICS,	4	11 550	22.4	0.1	0340	FROZEN VEGETABLES	87	144 654	6.4	0.7
1170	BLANKETING, SILK, PAPER (GRAY),	6	30 314	15.9	0.3	0350	FROZEN PREPARED FOODS	228	392 328	16.1	1.8
1180	MANMADE FIBER OR SILK TEXTILES,	98	538 252	17.8	5.4	0360	WHEAT FLOUR, EXCEPT BLENDING	95	326 028	12.7	1.5
1190	WOOL FABRICS, GRAY GOODS,	10	8 041	7.1	0.1	0380	SELF-RISING, OTHER PREPARED FLOUR	234	236 125	6.2	1.1
1200	FINISHED WOOL APPAREL FABRICS	30	134 246	6.7	1.3	0390	DRY CORN MILLING PRODUCTS	24	42 867	11.6	0.2
1230	WOVEN BRAIDED NARROW FABRICS, ETC.,	45	66 548	3.3	0.7	0410	LIVESTOCK FEEDS	4	16 058	5.4	0.1
1240	WOMEN'S HOSIERY, SEAMLESS	25	236 777	11.0	2.4	0420	DOG AND CAT FOOD,	100	432 219	14.0	2.0
1250	HOSIERY, EXCEPT WOMEN'S	23	81 699	3.6	0.8	0440	CEREAL BREAKFAST FOODS,	159	891 417	23.5	4.1
1260	KNIT OUTERWEAR,	51	150 200	24.4	1.5	0450	MILLED RICE, BYPRODUCTS	23	53 984	3.1	0.2
1270	KNIT UNDERWEAR AND NIGHTWEAR,	14	38 020	36.8	0.4	0460	WET CORN MILLING PRODUCTS	146	466 709	36.6	2.1
1280	KNIT FABRICS, GLOVES, OTHER KNITS	98	383 285	11.6	3.8	0470	BREAD, BREAD-TYPE ROLLS	679	453 373	17.0	2.1
1290	WOVEN, TUFTED CARPETS, RUGS	38	167 404	6.9	1.7	0480	SWEET YEAST GOODS	404	51 429	2.6	0.2
1300	FINISHED COTTON BROADWOVEN FABRICS,	73	578 698	18.7	5.8	0490	PIE CAKES,	560	156 544	27.9	0.7
						0500	PIES, PASTRIES, DONUTS, COOKIES	695	143 007	6.3	0.7
						0510	BISCUITS, CRACKERS, PRETZELS,	703	758 360	20.6	3.5

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2a. Manufacturers Sales Branches and Sales Offices, by Kind of Business and Product Line—United States: 1972—Con.

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
0520	OTHER DRY BAKERY PRODUCTS	683	610 490	20.6	2.8	3730	CHEMICAL PREPARATIONS, N.E.C.	260	277 441	9.5	1.4
0540	REFINED REET SUGAR, BYPRODUCTS	4	14 152	66.6	0.1	3820	LIQUEFIED PETROLEUM GASES	38	76 734	4.5	0.4
0550	CONFECTIONERY PRODUCTS	377	504 979	13.9	2.3	3860	OTHER FINISHED PETROLEUM PRODUCTS	19	62 847	7.1	0.4
0560	CHOCOLATE COATINGS	59	15 281	4.5	0.1	4150	INDUSTRIAL PLASTIC PRODUCTS	3	21 481	2.2	0.1
0570	CONFECTIONERY-TYPE CHOCOLATE	49	176 883	27.9	0.8	4160	PLASTIC PRODUCTS, N.E.C.	69	194 108	7.6	1.0
0580	OTHER CHOCOLATE, COCOA PRODUCTS	278	73 240	1.8	0.3	5510	METAL CANS	5	14 325	37.0	0.1
0590	BOTTLED, CANNED SOFT DRINKS	329	355 957	51.7	1.6	5520	CUTLERY	9	18 313	3.1	0.1
0600	FLAVORINGS	192	26 520	1.3	0.1	7580	COPPER, COPPER-BASE ALLOY WIRE	26	32 746	3.1	0.2
0670	COTTONSEED, SOYBEAN OIL PRODUCTS	36	23 902	3.5	0.1	7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	36	74 490	5.3	0.4
0700	ROASTED COFFEE	275	846 396	30.6	3.9	9720	SENSITIZED PHOTOG. PAPER, CLOTH	4	30 206	3.4	0.2
0710	CONCENTRATED COFFEE	204	405 772	14.6	1.9	9800	BROOMS, BRUSHES	12	19 354	2.7	0.1
0720	SHORTENINGS, COOKING OILS	522	319 093	5.8	1.5	9990	MISC. MANUFACTURED PRODUCTS, N.E.C.	79	779 470	24.3	4.1
0730	MARGARINES	751	295 961	5.6	1.4	9760	TOTAL MISCELLANEOUS MERCHANDISE	70	66 639	4.9	0.3
0750	MACARONI, NOODLE PRODUCTS	206	123 861	4.4	0.6	9730	RECEIPTS FROM SERVICES	83	38 300	1.6	0.2
0760	DESSERTS, READY-TO-MIX	190	333 842	9.9	1.5		PRODUCTS N.E.C.	(X)	355 182	(X)	1.8
0770	CHIPS—POTATO, CORN, ETC.	729	265 756	10.1	1.2		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²				
0780	SWEETENINGS, SYRUPS, MOLASSES	246	93 768	2.7	0.4		TOTAL	14 317	27 587 850	(X)	100.0
0790	OTHER FOOD PRODUCTS	893	977 457	12.2	4.5		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)				
0900	MISC. MANUFACTURED PRODUCTS, N.E.C.	49	46 566	4.9	0.2		TOTAL	326	4 131 187	(X)	100.0
0920	SHELL EGGS	491	14 194	0.6	0.1	0600	MALT LIQUORS, BREWING BYPRODUCTS	48	208 352	89.1	5.0
1040	TEA	165	67 031	7.4	0.3	0620	WINES, BRANDY, SPANDY SPIRITS	100	528 293	17.4	12.8
0950	TOTAL MISCELLANEOUS MERCHANDISE	141	49 139	3.2	0.2	0630	DISTILLED LIQUOR, EXCEPT BRANDY	64	1 037 557	51.2	25.1
0970	PORK, FRESH AND FROZEN	423	466 036	14.3	2.1	0640	BOTTLED LIQUORS	200	2 291 587	94.1	55.5
0910	SAUSAGE, OTHER PREPARED MEATS	56	222 026	22.7	1.0		PRODUCTS N.E.C.	(X)	65 398	(X)	1.6
	PRODUCTS N.E.C.	(X)	74 391	(X)	0.3		MISCELLANEOUS NONDURABLE GOODS (SIC 519)				
	CHEMICALS AND ALLIED PRODUCTS (SIC 516)						TOTAL	4 470	9 004 822	(X)	100.0
	TOTAL	1 605	19 193 100	(X)	100.0	0350	FROZEN PREPARED FOODS	3	5 237	10.2	0.1
1460	NET CORN MILLING PRODUCTS	3	26 674	12.8	0.1	0400	POULTRY FEEDS	67	127 538	24.0	1.4
1720	SHORTENINGS, COOKING OILS	3	10 156	7.0	0.1	0410	LIVESTOCK FEEDS	56	57 663	86.2	0.6
1770	CHIPS—POTATO, CORN, ETC.	5	12 348	4.2	0.1	0430	OTHER PREPARED ANIMAL FEEDS	26	246 089	93.8	2.7
2720	SPECIALTY BAGS, LINES (FX, TEXTILE)	32	28 089	2.2	0.1	0450	MILLED RICE, BYPRODUCTS	3	28 208	100.0	0.3
2760	SANITARY TISSUE HEALTH PRODUCTS	3	15 276	9.0	0.1	0470	PREAD, BREAD-TYPE POLLS	7	4 887	11.0	0.1
3010	ALKALIES, SODA ASH, CAUSTIC SODA	107	663 976	20.3	3.5	0650	BOTTLED, CANNED SOFT DRINKS	6	6 401	33.4	0.1
3020	INDUSTRIAL GASES (ACETYLENE, ETC.)	244	288 758	29.1	1.5	0660	FLAVORINGS	13	20 128	25.9	0.2
3030	CYCLIC CRUMES AND COAL TAR	249	1 015 316	14.2	5.3	0670	COTTONSEED, SOYBEAN OIL PRODUCTS	14	42 579	62.6	0.5
3040	INORGANIC COLOR PIGMENTS	47	65 592	3.7	0.3	0680	PRODUCTS OF OTHER VEG. OIL MILLS	16	23 631	30.5	0.3
3050	MISCELLANEOUS CYCLIC CHEMICALS	187	148 672	2.9	0.2	0790	OTHER FOOD PRODUCTS	10	14 984	14.4	0.2
3050	MISCELLANEOUS ACYCLIC CHEMICALS	383	2 746 550	28.7	14.3	0800	CIGARETTES	6	494 912	97.9	5.5
3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.	227	460 082	8.0	2.4	0810	CIGARS	49	74 043	97.6	0.8
3080	PESTICIDES, OTHER ORGANIC CHEMICALS	62	37 721	1.5	0.2	0820	CHEWING, SMOKING TOBACCO, SNUFF	20	10 750	2.1	0.1
3110	ETHYL ALCOHOL, OTHER CHEMICALS	80	192 271	8.3	1.0	1320	YAPNS, EXCEPT WOOL	69	337 628	64.7	3.7
3120	SYNTHETIC AMMONIA, NITRIC ACID	115	146 295	4.0	0.8	1330	WOOL YARNS	20	43 249	29.7	0.5
3130	CHLORINE, OTHER BLEACHING COMPOUNDS	62	71 593	3.2	0.4	1340	THEPAD	13	16 717	30.0	0.2
3140	SULFURIC ACID	104	114 619	3.8	0.6	1350	FELT GOODS, N.E.C.	17	193 756	100.0	2.2
3150	INORGANIC ACIDS, EXCEPT NITRIC	124	36 232	2.3	0.5	1410	TEXTILE GOODS, N.E.C.	32	131 786	66.3	1.5
3170	OTHER ALUMINUM COMPOUNDS	38	34 849	1.7	0.2	1460	MEN'S, BOYS' CLOTHING, N.E.C.	5	5 023	9.3	0.1
3180	POTASSIUM, SODIUM COMPOUNDS	119	184 669	4.6	1.0	1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	11	27 823	82.1	0.3
3210	CHEMICAL CATALYTIC PREPARATIONS	29	35 451	3.0	0.2	1600	OTHER FABRICATED TEXTILES, N.E.C.	9	34 367	29.6	0.4
3220	OTHER INORGANIC CHEMICALS	244	631 624	10.5	3.3	2560	FINE PAPER, INCLUDING THIN PAPER	5	4 873	19.1	0.1
3230	REGENERATED CELLULOISIC PRODUCTS	16	229 084	13.2	1.2	2680	LAMINATED OR COATED WRAPPERS	19	5 906	19.7	0.1
3240	THERMOPLASTIC RESINS	217	1 384 859	21.5	7.2	2740	WALLPAPER	18	5 032	30.2	0.1
3250	THERMOSETTING RESINS	155	230 451	7.4	1.3	2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	36	5 338	9.6	0.1
3260	SYNTHETIC RESINS FOR COATINGS	129	263 260	5.9	1.5	2890	NEWSPAPERS, MAGAZINES, PERIODICALS	308	524 568	90.1	5.8
3270	OTHER PLASTIC MATERIALS	240	663 191	12.3	3.5	2900	BOOKS	211	545 916	72.1	6.1
3280	SYNTHETIC RUBBER	99	443 208	22.4	2.3	2910	MISCELLANEOUS PUBLISHING	108	21 350	10.8	0.2
3310	ACETATE YARNS	6	79 619	3.2	0.4	2920	PRODUCTS OF COMMERCIAL PRINTING	205	224 941	63.9	2.5
3320	RAYON YARN, VISCOSE	5	61 389	21.1	0.3	2930	MANIFOLD BUSINESS FORMS	69	8 100	11.2	0.1
3330	POLYAMIDE FIBERS, NYLON	27	1 192 081	32.2	6.2	2940	GREETING CARDS	7	10 521	49.0	0.1
3340	OTHER NONCELLULOSIC SYNTHETIC FIBER	42	1 307 713	28.2	6.8	3030	CYCLIC CRUMES AND COAL TAR	60	44 084	17.5	0.5
3370	MEDICINALS, CHEMICALS, BOTANICALS	65	41 593	2.1	0.2	3040	INORGANIC COLOR PIGMENTS	70	265 320	83.6	2.9
3410	PHARMACEUTICALS FOR HUMAN USE	36	10 069	0.7	0.1	3060	MISCELLANEOUS ACYCLIC CHEMICALS	14	12 469	8.7	0.1
3430	SOAP, DETERGENTS, HOUSEHOLD USE	133	1 843 209	40.3	9.6	3080	PESTICIDES, OTHER ORGANIC CHEMICALS	57	233 124	71.8	2.6
3440	SOAP, DETERGENTS, NONHOUSEHOLD	236	303 193	12.7	1.9	3120	SYNTHETIC AMMONIA, NITRIC ACID	104	109 804	15.0	1.2
3450	HOUSEHOLD INSECTICIDES, REPELLENTS	40	16 156	1.9	0.1	3220	OTHER INORGANIC CHEMICALS	69	16 007	6.8	0.2
3460	SPECIALTY CLEANING PRODUCTS	190	421 325	8.2	2.2	3230	REGENERATED CELLULOISIC PRODUCTS	15	18 836	21.0	0.2
3470	SURFACE ACTIVE FINISHING AGENTS	160	168 062	4.1	0.9	3250	THERMOSETTING RESINS	14	7 454	6.4	0.1
3480	SHAVING PREPARATIONS	12	16 112	2.2	0.1	3270	OTHER PLASTIC MATERIALS	16	5 001	14.2	0.1
3520	HAIR PREPARATIONS, INCL. SHAMPOOS	74	92 817	3.1	0.5	3310	ACETATE YARNS	20	342 895	85.4	4.4
3530	DENTIFRICES, MOUTHWASHES, GARGLES	71	293 438	10.0	1.5	3320	PAYON YARN, VISCOSE	6	70 572	72.9	0.8
3540	OTHER TOILET PREPARATIONS	84	40 113	1.1	0.2	3380	VITAMIN, NUTRIENT PREPARATIONS	37	10 595	1.7	0.1
3550	PAINTS, VARNISHES, LACQUERS	51	13 323	1.1	0.1	3420	PHARMACEUTICALS FOR VETERINARY USE	29	5 897	1.2	0.1
3560	INDUSTRIAL PRODUCT FINISHES	65	30 215	2.4	0.2	3460	SPECIALTY CLEANING PRODUCTS	32	4 676	3.9	0.1
3610	GUM, ADHESIVES	35	104 668	10.5	0.5	3550	PAINTS, VARNISHES, LACQUERS	1 836	728 838	45.0	8.1
3620	SUPER PHOSPHATE, OTHER PHOSPHATICS	19	46 700	12.3	0.3						
3640	AGRICULTURAL PESTICIDES	80	108 624	3.6	0.6						
3650	GLUE AND GELATIN	93	42 339	1.4	0.2						
3660	EXPLOSIVES	30	172 616	10.9	0.9						
3680	CARBON BLACK	24	88 085	33.6	0.5						
3710	SALT	55	225 623	65.1	1.2						
3720	FATTY ACIDS	46	51 613	4.1	0.3						

Standard Notes: ~ Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Consists primarily of 5171 on which no data were collected.

TABLE 2a. Manufacturers Sales Branches and Sales Offices, by Kind of Business and Product Line—United States: 1972—Con.

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As per cent of total sales of—					Amount ¹ (\$1,000)	As per cent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
3560	INDUSTRIAL PRODUCT FINISHES	592	223 564	38.3	2.5	4010	PASSENGER CAR, MOTORCYCLE TIRES . .	26	28 295	5.6	0.3
3580	PUTTY, CAULKING COMPOUNDS, ETC. . . .	1 161	49 184	8.9	0.5	4450	GYPSUM PRODUCTS	13	15 632	26.6	0.2
3610	GUM, WOOD CHEMICALS	4	8 537	94.3	0.1	4730	FABRICATED WIRE PRODUCTS, N.E.C. . .	9	11 649	35.3	0.1
3620	SUPER PHOSPHATE, OTHER PHOSPHATICS.	211	234 639	24.3	2.6	6160	PARTS FOR FARM MACHINERY, EQUIPMENT	37	49 666	10.5	0.6
3630	MIXED FERTILIZERS	327	335 984	32.0	3.7	6290	OIL, GAS FIELD DRILLING MACHINERY . .	6	6 322	19.5	0.1
3640	AGRICULTURAL PESTICIDES	384	757 333	46.6	8.4	7420	TELEPHONE SWITCHING, SWITCHBOARD. .	4	7 064	25.0	0.1
3650	GLUE AND GELATIN.	38	29 090	33.3	0.3						
3750	CRUDE PETROLEUM	6	23 794	48.7	0.3	7430	OTHER EQUIPMENT, COMPONENTS	4	14 405	46.5	0.2
3760	GASOLINE, JET FUEL.	55	255 592	37.7	2.8	8620	SURGICAL, MEDICAL INSTRUMENTS . . .	20	5 216	30.8	0.1
3780	DISTILLATE FUEL OIL	22	24 450	5.1	0.3	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	544	669 658	90.2	7.4
						9750	TOTAL MISCELLANEOUS MERCHANDISE . .	937	161 226	21.9	1.8
3820	LIQUEFIED PETROLEUM GASES	26	19 745	3.9	0.2	9930	RECEIPTS FROM SERVICES.	249	17 487	6.1	0.2
3830	LUBRICATING AND SIMILAR OILS.	22	6 765	1.4	0.1		PRODUCTS N.E.C.	(X)	752 267	(X)	8.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2b. Manufacturers' Sales Branches and Sales Offices, by Product Line—United States: 1972

Product line key	Product line	Establishments (number)	Sales ¹ (\$1,000)	Percent of United States total ¹	Product line key	Product line	Establishments (number)	Sales ¹ (\$1,000)	Percent of United States total ¹
	UNITED STATES, TOTAL.	47 197	255 678 995	100.0					
0010	FRESH BEEF.	471	1 861 558	0.7	1260	KNIT OUTERWEAR.	53	150 282	0.1
0040	PROCESSED PORK.	396	529 873	0.2	1280	KNIT FABRICS, GLOVES, OTHER KNITS . .	104	402 397	0.2
0060	SAUSAGE, OTHER PREPARED MEATS	497	587 663	0.2	1290	WOVEN, TUFTED CARPETS, RUGS	287	1 234 848	0.5
0070	CANNEO MEATS, EXCEPT DOG FOOD . . .	475	249 888	0.1	1300	FINISHED COTTON BROADWOVEN FABRICS .	79	580 092	0.2
0110	DRESSED POULTRY, SMALL GAME	419	294 676	0.1	1310	FINISHED MANMADE FIBER AND SILK . . .	91	741 723	0.3
0130	CREAMERY BUTTER	784	340 153	0.1	1320	YARNS, EXCEPT WOOL.	135	746 382	0.3
0140	NATURAL CHEESE, PROCESSED CHEESE. . .	977	1 338 051	0.5	1340	THREAD.	68	142 765	0.1
0150	DRY MILK PRODUCTS	280	230 922	0.1	1350	FELT GOODS, N.E.C.	25	201 761	0.1
0160	CANNED MILK, BULK EVAPORATED.	106	224 599	0.1	1410	TEXTILE GOODS, N.E.C.	110	328 264	0.1
0180	ICE CREAM, ICES, OTHER.	647	332 214	0.1	1420	MEN'S, BOYS' SUITS AND COATS.	49	252 020	0.1
0190	BULK FLUID MILK, CREAM.	91	170 745	0.1	1430	MEN'S, BOYS' DRESS SHIRTS, ETC. . . .	143	875 807	0.3
0200	BOTTLED MILK, CREAM.	599	853 737	0.3	1440	MEN'S, BOYS' SEPARATE TROUSERS. . . .	74	456 534	0.2
0210	COTTAGE CHEESE, BUTTERMILK, OTHER . .	612	185 505	0.1	1450	WORK CLOTHING	60	305 836	0.1
0230	CANNED BABY FOOD (EXCEPT MEAT). . .	141	381 906	0.1	1460	MEN'S, BOYS' CLOTHING, N.E.C.	37	141 454	0.1
0240	CANNED, FROZEN SOUPS, ETC.	87	132 294	0.1	1470	BLOUSES.	60	138 903	0.1
0250	CANNED FRUITS	314	413 017	0.2	1480	WOMEN'S, MISSES, JUNIORS', DRESSES. .	32	156 181	0.1
0260	CANNED VEGETABLES	243	303 456	0.1	1500	WOMEN'S OUTERWEAR, N.E.C.	81	382 654	0.1
0270	CANNEO FRUIT JUICES	355	191 051	0.1	1510	WOMEN'S, CHILDREN'S UNDERWEAR, ETC.	78	227 975	0.1
0290	OTHER CANNED SPECIALTIES, ETC.	329	502 871	0.2	1580	BEDSPREADS, OTHER FURNISHINGS. . . .	160	146 073	0.1
0300	DRIED, DEHYDRATED FRUITS, VEGS. . . .	327	159 626	0.1	1600	OTHER FABRICATED TEXTILES, N.E.C. . . .	35	150 088	0.1
0310	PICKLES, SAUCES	487	594 637	0.2	2030	DRESSED LUMBER.	393	675 103	0.3
0340	FROZEN VEGETABLES	87	144 654	0.1	2080	HARWOOD PLYWOOD.	359	467 207	0.2
0350	FROZEN PREPARED FOODS	231	397 575	0.2	2090	SOFTWOOD PLYWOOD, INTERIOR TYPE . .	366	651 491	0.3
0360	WHEAT FLOUR, EXCEPT BLENDED	102	332 536	0.1	2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE . .	269	644 823	0.3
0380	SELF-RISING, OTHER PREPARED FLOUR . .	241	244 617	0.1	2160	HAROPRESSED WOOD FIBERBOARD	370	198 637	0.1
0400	POULTRY FEEDS	402	183 471	0.1	2170	WOOD PRODUCTS, N.E.C.	264	242 111	0.1
0420	DOG AND CAT FOOD.	100	432 219	0.2	2200	MATTRESSES, BEDSPRINGS, SOFAS	90	132 678	0.1
0430	OTHER PREPARED ANIMAL FEEDS	27	254 771	0.1	2510	WOODPULP, PULP MILL PRODUCTS. . . .	25	306 423	0.1
0440	CEREAL BREAKFAST FOODS.	159	891 417	0.3	2520	NEWSPRINT	20	165 544	0.1
0460	WET CORN MILLING PRODUCTS	151	493 403	0.2	2540	PAPER-MACHINE COATED PAPER.	194	386 823	0.2
0470	BREAD, BREAD-TYPE ROLLS	686	458 260	0.2	2550	BOOK PAPER, UNCOATED.	69	159 609	0.1
0490	SOFT CAKES	877	194 433	0.1	2560	FINE PAPER, INCLUDING THIN PAPER. . .	156	647 064	0.3
0500	PIES, PASTRIES, DONUTS, COOKIES	699	143 344	0.1	2570	COARSE PAPER.	71	246 514	0.1
0510	BISCUITS, CRACKERS, PRETZELS.	705	760 113	0.3	2580	SPECIAL INDUSTRIAL PAPER.	55	443 670	0.2
0520	OTHER DRY BAKERY PRODUCTS	687	612 013	0.2	2600	CONTAINER BOARD	50	319 285	0.1
0530	REFINED CANE SUGAR, BYPRODUCTS. . . .	49	511 711	0.2	2630	OTHER PAPERBOARD MILL PRODUCTS. . .	45	388 566	0.2
0550	CONFECTIONERY PRODUCTS	380	505 093	0.2	2670	PRESSURE SENSITIVE TAPE	137	279 523	0.1
0570	CONFECTIONERY-TYPE CHOCOLATE.	49	176 883	0.1	2710	GROCERS' VARIETY BAGS (EX. TEXTILE) .	67	144 509	0.1
0600	MALT LIQUORS, BREWING BYPRODUCTS. . .	48	208 352	0.1	2720	SPECIALTY BAGS, LINERS (EX. TEXTILE) .	110	131 175	0.1
0620	WINES, BRANDY, BRANDY SPIRITS	101	528 295	0.2	2730	SHIPPING SACKS AND MULTIWALL BAGS .	112	225 354	0.1
0630	DISTILLED LIQUOR, EXCEPT BRANDY . . .	64	1 037 557	0.4	2780	SANITARY TISSUE HEALTH PRODUCTS . .	110	669 316	0.3
0640	BOTTLED LIQUORS	204	2 293 490	0.9	2820	PAPERBOARD BOXES, CARTONS	102	306 040	0.1
0650	BOTTLED, CANNED SOFT DRINKS	336	362 391	0.1	2830	CORRUGATED, SOLID FIBER BOXES	193	704 177	0.3
0700	ROASTED COFFEE	276	846 396	0.3	2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS. .	45	415 456	0.2
0710	CONCENTRATED COFFEE	204	405 772	0.2	2860	OTHER SANITARY FOOD CONTAINERS. . . .	18	124 631	0.1
0720	SHORTENINGS, COOKING OILS	531	335 253	0.1	2890	NEWSPAPERS, MAGAZINES, PERIODICALS. .	313	527 042	0.2
0730	MARGARINES	754	296 768	0.1	2900	BOOKS	225	551 378	0.2
0760	DESSERTS, READY-TO-MIX	200	334 538	0.1	2910	MISCELLANEOUS PUBLISHING.	139	132 967	0.1
0770	CHIPS--POTATO, CORN, ETC.	736	278 192	0.1	2920	PRODUCTS OF COMMERCIAL PRINTING . . .	357	268 570	0.1
0790	OTHER FOOD PRODUCTS	908	996 359	0.4	2930	MANIFOLD BUSINESS FORMS	770	733 461	0.3
0800	CIGARETTES.	8	495 031	0.2	3010	ALKALIES, SODA ASH, CAUSTIC SODA. . .	216	729 583	0.3
1010	GRAY GOODS--COTTON DUCK, ETC.	57	234 199	0.1	3020	INDUSTRIAL GASES (ACETYLENE, ETC.). .	261	293 083	0.1
1030	COTTON PRINT CLOTH YARN FABRICS	31	135 145	0.1	3030	CYCLIC CRUDES AND COAL TAR.	587	1 253 172	0.5
1070	FINISHED COTTON, BROAD WOVEN.	65	602 713	0.2	3040	INORGANIC COLOR PIGMENTS.	133	339 169	0.1
1090	COTTON SHEETS, PILLOW CASES	198	465 487	0.2	3050	MISCELLANEOUS CYCLIC CHEMICALS. . . .	194	153 180	0.1
1090	COTTON TOWELS, WASH CLOTHS.	201	423 486	0.2	3060	MISCELLANEOUS ACYCLIC CHEMICALS . . .	506	2 787 068	1.1
1140	100% SPUN POLYESTER BLENDS (GRAY) . .	76	282 030	0.1	3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.	389	532 557	0.2
1180	MANMADE FIBER OR SILK TEXTILES. . . .	112	579 027	0.2	3080	PESTICIDES, OTHER ORGANIC CHEMICALS	121	271 932	0.1
1200	FINISHED WOOL APPAREL FABRICS	32	134 377	0.1	3110	ETHYL ALCOHOL, OTHER CHEMICALS. . . .	132	198 996	0.1
1240	WOMEN'S HOSIERY, SEAMLESS	28	240 978	0.1	3120	SYNTHETIC AMMONIA, NITRIC ACID. . . .	574	296 972	0.1
					3180	POTASSIUM, SODIUM COMPOUNDS	169	186 115	0.1
					3220	OTHER INORGANIC CHEMICALS	1 089	683 951	0.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2b. Manufacturers' Sales Branches and Sales Offices, by Product Line—United States: 1972—Continued

Product line key	Product line	Establishments (number)	Sales ¹ (\$1,000)	Percent of United States total ¹	Product line key	Product line	Establishments (number)	Sales ¹ (\$1,000)	Percent of United States total ¹
3230	REGENERATED CELLULOSIC PRODUCTS	57	286 722	0.1	6160	PARTS FOR FARM MACHINERY, EQUIPMENT	534	576 153	0.2
3240	THERMOPLASTIC RESINS	412	1 401 560	0.5	6170	ALL OTHER FARM MACHINERY	220	353 683	0.1
3250	THERMOSETTING RESINS	179	266 639	0.1	6180	TRACKLAYING TRACTORS	87	381 107	0.1
3260	SYNTHETIC RESINS FOR COATINGS	129	283 260	0.1	6210	PARTS FOR TRACKLAYING TRACTORS	137	567 933	0.2
3270	OTHER PLASTIC MATERIALS	294	721 113	0.3	6220	POWER CRANES, CRANES, SHOVELS	85	274 656	0.1
3280	SYNTHETIC RUBBER	106	452 764	0.2	6240	TRACTOR SHOVEL LOADERS (EXC. PARTS)	52	179 730	0.1
3310	ACETATE YARNS	26	472 714	0.2	6250	SCRAPERS, GRADERS, ROLLERS	97	279 947	0.1
3320	RAYON YARN, VISCOSE	11	131 961	0.1	6260	OTHER CONSTRUCTION MACHINERY	203	179 312	0.1
3330	POLYAMIDE FIBERS, NYLON	30	1 193 020	0.5	6270	MINING MACHINERY, EQUIPMENT, PARTS	310	310 919	0.1
3340	OTHER NONCELLULOSIC SYNTHETIC FIBER	49	1 309 872	0.5	6280	OIL, GAS FIELD DRILLING MACHINERY	233	150 788	0.1
3350	BIOLOGICAL PRODUCTS FOR HUMAN USE	80	238 106	0.1	6310	OIL, GAS FIELD PRODUCTION MACHINERY	189	160 820	0.1
3370	MEDICINALS, CHEMICALS, BOTANICALS	141	296 543	0.1	6370	INDUSTRIAL TRUCKS, TRACTORS	83	289 920	0.1
3380	VITAMIN, NUTRIENT PREPARATIONS	534	239 780	0.1	6380	METAL-CUTTING, BORING, DRILLING	82	154 909	0.1
3410	PHARMACEUTICALS FOR HUMAN USE	321	2 097 618	0.8	6430	SMALL CUTTING TOOLS	94	137 121	0.1
3430	SOAP, DETERGENTS, HOUSEHOLD USE	176	2 016 582	0.8	6440	METALWORKING MACHINERY, N.E.C.	354	312 326	0.1
3440	SOAP, DETERGENTS, NONHOUSEHOLD	431	393 177	0.2	6450	FOOD PRODUCTS MACHINERY	270	141 020	0.1
3460	SPECIALTY CLEANING PRODUCTS	303	488 383	0.2	6510	PRINTING TRADES MACHINERY	323	234 930	0.1
3470	SURFACE ACTIVE FINISHING AGENTS	208	173 733	0.1	6550	OTHER SPECIAL INDUSTRIAL MACHINERY	326	197 836	0.1
3510	PERFUMES, TOILET WATER, COLOGNES	66	429 393	0.2	6560	PUMPS, COMPRESSORS, PARTS	733	676 194	0.3
3520	HAIR PREPARATIONS, INCL. SHAMPOOS	119	406 110	0.2	6570	BALL, ROLLER BEARINGS	186	609 010	0.2
3530	TOILET FRICES, MOUTHWASHES, GARGLES	105	351 688	0.1	6610	BLOWERS AND FANS	175	193 505	0.1
3540	OTHER TOILET PREPARATIONS	148	663 873	0.3	6620	POWER TRANSMISSION EQUIPMENT	394	323 561	0.1
3550	PAINTS, VARNISHES, LACQUERS	2 240	756 059	0.3	6630	OTHER GENERAL INDUSTRY MACHINERY	347	411 733	0.2
3560	INDUSTRIAL PRODUCT FINISHES	684	266 158	0.1	6640	ELECTRONIC DATA PROCESSING MACHINES	1 468	5 613 442	2.2
3610	GUM, WOOD CHEMICALS	46	143 429	0.1	6650	PARTS FOR DATA PROCESSING MACHINES	491	188 216	0.1
3620	SUPER PHOSPHATE, OTHER PHOSPHATICS	549	319 138	0.1	6660	COMPUTING, ACCOUNTING MACHINES	1 143	1 022 889	0.4
3630	MIXED FERTILIZERS	650	346 155	0.1	6680	TYPEWRITERS, PARTS	453	694 001	0.3
3640	AGRICULTURAL PESTICIDES	801	913 343	0.4	6720	ADDRESSING, DICTATING, DUPLICATING	877	469 459	0.2
3660	EXPLOSIVES	40	172 642	0.1	6780	HEAT TRANSFER EQUIPMENT	223	153 133	0.1
3710	SALT	55	225 827	0.1	6800	ROOM AIR CONDITIONERS	235	242 793	0.1
3730	CHEMICAL PREPARATIONS, N.E.C.	2 517	359 912	0.1	6810	AIR CONDITIONERS, ROOM AND UNITARY	188	415 190	0.2
3740	COAL, BITUMINOUS	17	301 534	0.1	6820	COMMERCIAL REFRIGERATION EQUIPMENT	88	130 969	0.1
3850	ASPHALT	1 644	859 261	0.3	6830	OTHER REFRIGERATION EQUIPMENT	171	238 236	0.1
3860	OTHER FINISHED PETROLEUM PRODUCTS	872	346 290	0.1	7010	EQUIPMENT FOR TESTING ELEC. MOTORS	229	158 220	0.1
3870	LIQUID ASPHALT PAVING MIXTURES	402	279 649	0.1	7020	OTHER ELEC. MEASURING INSTRUMENTS	484	299 454	0.1
3910	OTHER PETROLEUM, COAL PRODUCTS	632	152 620	0.1	7030	POWER, DISTRIBUTION TRANSFORMERS	710	736 963	0.3
4010	PASSENGER CAR, MOTORCYCLE TIRES	914	1 096 546	0.4	7040	OTHER TRANSFORMERS	408	195 801	0.1
4020	TRUCK, BUS PNEUMATIC TIRES	226	640 183	0.3	7050	SWITCH GEAR DEVICES, RELAYS	835	477 378	0.2
4030	OTHER PNEUMATIC TIRES, SOLID TIRES	201	138 618	0.1	7060	CIRCUIT BREAKERS	727	292 837	0.1
4060	RUBBER BELTS, BELTING	114	195 358	0.1	7070	FRACTIONAL HORSEPOWER MOTORS	477	256 725	0.1
4070	RUBBER HOSE, TUBING	142	182 134	0.1	7080	INTEGRAL HORSEPOWER MOTORS, ETC.	555	471 511	0.2
4150	INDUSTRIAL PLASTIC PRODUCTS	205	250 673	0.1	7110	MOTOR GENERATOR SETS	266	852 671	0.3
4160	PLASTIC PRODUCTS, N.E.C.	541	783 439	0.3	7120	OTHER MOTORS, GENERATORS	298	477 324	0.2
4210	FOOTWEAR, EXCEPT RUBBER	55	466 633	0.2	7140	GENERAL INDUSTRIAL POWER CIRCUITS	962	718 134	0.3
4260	FLAT GLASS	376	591 036	0.2	7150	WELDING APPARATUS	149	236 782	0.1
4270	LAMINATED GLASS, INCL. SAFETY GLASS	349	510 365	0.2	7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.	574	2 241 411	0.9
4280	GLASS CONTAINERS	244	1 473 629	0.6	7210	ELEC. HOUSEWARES, SMALL APPLIANCES	450	559 615	0.2
4310	TABLE, KITCHEN, ART, NOVELTY GLASS	164	191 709	0.1	7260	ELECTRIC LAMPS	192	691 814	0.3
4340	GLASS FIBER, PRESSURE, BLOWN GLASS	314	662 391	0.3	7290	NONCONSOLE RADIOS (PORTABLE, ETC.)	69	200 462	0.1
4350	CEMENT, HYDRAULIC	249	1 114 283	0.4	7300	TOTAL MAJOR APPLIANCES, ETC.	528	3 739 518	1.5
4380	CLAY REFRACTORIES	121	146 423	0.1	7330	CURRENT CARRYING WIRING DEV.	430	251 334	0.1
4450	GYPSUM PRODUCTS	233	629 134	0.2	7410	PHONOGRAPH RECORDS	143	621 433	0.3
4460	CUT STONE PRODUCTS, GRANITE, ETC.	105	137 617	0.1	7420	TELEPHONE SWITCHING, SWITCHBOARD	82	1 618 386	0.6
4470	ABRASIVE PRODUCTS	108	345 116	0.1	7430	OTHER EQUIPMENT, COMPONENTS	92	2 197 678	0.9
4480	ASBESTOS PRODUCTS	176	343 107	0.1	7440	RADIO, TV COMMUNICATIONS EQUIPMENT	480	1 005 199	0.4
4520	MINERALS, EARTHS	201	614 566	0.2	7450	ELECTRONIC TUBES, RECEIVING TYPE	153	129 353	0.1
4530	MINERAL WOOL	179	136 516	0.1	7460	CATHODE RAY PICTURE TUBES	77	217 903	0.1
5010	TOTAL IRON AND STEEL PRODUCTS	268	812 614	0.3	7480	TRANSISTORS, RECTIFIERS	407	559 385	0.2
5020	TOTAL IRON, STEEL PRODUCTS (FLAT)	425	7 816 920	3.1	7510	ELECTRONIC COMPONENTS, N.E.C.	609	630 097	0.2
5030	TOTAL IRON AND STEEL WIRE, ETC.	432	659 746	0.3	7520	STORAGE BATTERIES	205	137 423	0.1
5040	IRON AND STEEL FINISHED PRODUCTS	469	2 833 504	1.1	7530	PRIMARY BATTERIES, DRY AND WET	630	144 164	0.1
5060	TOTAL IRON AND STEEL PIPE, ETC.	443	1 491 382	0.6	7610	COMMUNICATION WIRE, CABLE	186	969 427	0.4
5070	TOTAL OTHER CARBON STEEL PRODUCTS	213	315 201	0.1	7620	MAGNET WIRE	134	210 958	0.1
5080	TOTAL ALLOY STEEL	412	1 128 181	0.4	7630	POWER WIRE, CABLE	169	247 913	0.1
5090	HIGH-STRENGTH LOW-ALLOY STEEL	166	452 847	0.2	7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	182	288 030	0.1
5110	TOTAL STAINLESS STEEL	458	965 140	0.4	8010	TRUCK, BUS BODIES	150	167 439	0.1
5130	TOTAL OTHER COPPER, ETC.	236	1 167 467	0.5	8020	TRUCK TRAILERS, CHASSIS	195	730 108	0.3
5140	TOTAL ALUMINUM SHAPES, ETC.	372	3 162 193	1.2	8030	PASSENGER CARS	383	36 846 582	14.4
5150	TOTAL NONFERROUS METALS	59	421 849	0.2	8040	TRUCK TRACTORS, CHASSIS, TRUCKS	511	5 371 272	2.1
5510	METAL CANS	109	1 762 030	0.7	8050	PARTS, ACCESS, FOR PASSENGER CARS	3 025	4 100 784	1.6
5530	MECHANICAL HAND SERVICE TOOLS, ETC.	100	154 821	0.1	8060	AIRCRAFT, ENGINES, PARTS	24	384 375	0.2
5550	BUILDINGS' HARDWARE	60	129 379	0.1	8070	AIRCRAFT EQUIPMENT, N.E.C.	61	212 609	0.1
5570	METAL PLUMBING FIXTURES	83	174 546	0.1	8110	LOCOMOTIVES AND PARTS	92	776 647	0.3
5610	Nonelectric HEATING EQUIPMENT	109	200 773	0.1	8120	RAILROAD, STREETCARS	26	376 940	0.1
5620	FABRICATED STRUCTURAL METAL	199	851 201	0.3	8520	LABORATORY, SCIENTIFIC INSTRUMENTS	128	158 666	0.1
5630	METAL DOORS, SASH, TRIM	170	161 467	0.1	8550	INDUSTRIAL PROCESS INSTRUMENTS	210	192 123	0.1
5640	FABRICATED PLATEWORK	138	303 498	0.1	8580	AUTOMATIC TEMPERATURE CONTROLS	17	353 411	0.1
5670	PREFAB., PORTABLE METAL BUILDINGS	73	273 459	0.1	8620	SURGICAL, MEDICAL INSTRUMENTS	123	187 333	0.1
5680	BOLTS, NUTS, WASHERS, RIVETS	246	213 393	0.1	8670	STILL PICTURE EQUIPMENT	65	353 022	0.1
5710	METAL STAMPINGS	161	254 018	0.1	8680	PHOTOCOPYING, MICROFILMING, EQUIP.	201	1 530 922	0.6
5770	VALVES FOR PIPING SYSTEM	88	130 742	0.1	8710	PHOTOG. SENSITIZED FILM, PLATES	164	1 368 618	0.5
5780	FITTINGS, UNIONS FOR PIPING SYSTEMS	136	175 926	0.1	8720	SENSITIZED PHOTOG. PAPER, CLOTH	110	314 623	0.1
5810	OTHER VALVES, FITTINGS	186	179 070	0.1	8740	WATCHES, CLOCKS, WATCHCASES	6	173 869	0.1
5820	METAL FOIL AND LEAF	6	133 786	0.1	8760	PIANOS, ORGANS, MUSICAL INSTRUMENTS	17	148 379	0.1
5840	FABRICATED METAL PRODUCTS, N.E.C.	328	455 865	0.2	8770	GAMES, TOYS	32	146 073	0.1
6010	STEAM ENGINES, GAS HYD. TURBINES	189	1 202 743	0.5	8810	SPORTING, ATHLETIC GOODS, N.E.C.	111	336 009	0.1
6030	DIESEL ENGINES (EXCEPT AUTOMOTIVE)	84	210 320	0.1	8920	ASPHALT-PEL-T-BASE FLOOR COVERING	67	198 908	0.1
6040	DIESEL ENGINES, AUTOMOTIVE TYPE	20	195 059	0.1	8990	MISC. MANUFACTURE PRODUCTS, N.E.C.	1 164	2 819 967	1.1
6060	PARTS FOR INTERNAL COMBUSTION ENGS.	109	202 915	0.1	9070	MACHINE RENTAL, RENTAL RECEIPTS	930	294 738	0.1
6080	WHEEL TRACTORS, PARTS, ATTACHMENTS	169	1 447 519	0.6	9760	TOTAL MISCELLANEOUS MERCHANDISE	2 910	1 070 405	0.4
6120	PLOWS, LISTERS, HARROWS, ROLLERS	183	147 920	0.1	9900	PORK, FRESH AND FROZEN	424	466 332	0.2
6130	HARVESTING MACHINERY	175	681 652	0.3	9910	SAUSAGE, OTHER PREPARED MEATS	56	222 026	0.1
6140	HAYING MACHINERY	152	196 347	0.1	9930	RECEIPTS FROM SERVICES	7 178	2 826 375	1.1
6150	LAWN MOWERS, PARTS	184	141 022	0.1		PRODUCTS, N.E.C.	(x)	38 600 100	15.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972

New England

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)						METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
	TOTAL	66	1 890 530	(X)	100.0		TOTAL	68	893 313	(X)	100.0
4010	PASSENGER CAR, MOTORCYCLE TIRES . .	6	40 498	64.8	2.1	5010	TOTAL IRON AND STEEL PRODUCTS . . .	9	17 091	3.4	1.9
4020	TRUCK, BUS PNEUMATIC TIRES	6	16 043	25.7	0.8	5012	WIRE RODS	5	9 460	4.7	1.1
4040	INNER TUBES, TIRE SUMORIES	6	3 365	5.4	0.2	5014	FORGINGS	3	4 526	4.1	0.5
6010	TRUCK, BUS BODIES	6	3 400	18.5	0.2	5016	OTHER SEMIFINISHED IRON, STEEL . . .	6	2 833	0.6	0.3
8020	TRUCK TRAILERS, CHASSIS	4	24 240	84.2	1.3		PRODUCTS N.E.C.	(X)	272	(X)	(Z)
8030	PASSENGER CARS	14	1 473 307	94.8	77.9	5020	TOTAL IRON, STEEL PRODUCTS (FLAT) .	16	354 618	67.0	39.7
8040	TRUCK TRACTORS, CHASSIS, TRUCKS .	29	215 437	43.7	11.4	5021	PLATES	13	15 349	2.9	1.7
8050	PARTS, ACCESS, FOR PASSENGER CARS .	47	98 502	29.6	5.2	5022	STRIP (HOT- AND COLD-ROLLED)	11	9 147	1.9	1.0
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	3	1 442	6.4	0.1	5023	SHEETS (COLD-ROLLED)	12	34 567	6.7	3.9
9930	RECEIPTS FROM SERVICES	32	11 652	11.2	0.6	5024	SHEETS (HOT-ROLLED)	12	28 752	5.5	3.2
	PRDDUCTS N.E.C.	(X)	2 644	(X)	0.1	5025	BLACKPLATE	5	2 784	0.6	0.3
	FURNITURE AND HOME FURNISHINGS (SIC 502)					5026	SHEETS (GALVANIZED, OTHER COATED) .	13	34 480	6.6	3.9
	TOTAL	44	137 401	(X)	100.0	5027	TINPLATE, TERNEPLATE	8	226 072	48.9	25.3
						5028	FABRICATED AND STRUCTURAL PLATE . .	4	1 779	12.2	0.2
						5029	OTHER FLATIRON, STEEL PRODUCTS . . .	4	1 668	7.2	0.2
1080	COTTON SHEETS, PILLOW CASES	5	9 838	31.0	7.2	5030	TOTAL IRON AND STEEL WIRE, ETC. . . .	10	14 480	5.9	1.6
1090	COTTON TOWELS, WASH CLOTHS	5	4 693	14.8	3.4	5031	WIRE--PLAIN, COATED, BARBED, TWISTED	9	11 097	4.5	1.2
1290	WOVEN, TUFTED CARPETS, RUGS	3	18 304	81.8	13.4	5032	NAILS AND STAPLES (INCLUDING TACKS) .	3	750	0.4	0.1
1570	CURTAINS, DRAPERIES (EXCEPT LACE) .	3	15 333	100.0	11.2	5034	WIRE ROPE AND STRANO, BALE TIES . . .	3	2 100	2.0	0.2
2200	MATTRESSES, BEDSPRINGS, SOFAS . . .	6	7 159	98.9	5.2	5035	REINFORCEMENT MESH (WELDED, WOVEN) .	4	463	0.3	0.1
2210	HOUSEHOLD FURNITURE, N.E.C.	8	10 944	83.2	8.0		PRODUCTS N.E.C.	(X)	70	(X)	-
2220	METAL OFFICE FURNITURE	6	10 925	82.4	8.0	5040	IRON AND STEEL FINISHED PRODUCTS . .	18	72 922	13.6	8.2
2230	PUBLIC BUILDING FURNITURE	5	9 752	48.0	7.1	5041	RAILS, TIE PLATES, JOINTS, ETC. . . .	7	2 527	1.1	0.3
2250	METAL PARTITIONS AND FIXTURES	5	2 399	18.1	1.7	5042	BAR, BAR-SIZE SHAPES, HOT-ROLLED . .	12	21 911	4.3	2.5
2270	FURNITURE, FIXTURES, N.E.C.	3	2 917	94.8	2.1	5043	BAR, BAR SHAPES, COLD-FINISHED . . .	8	11 036	8.0	1.2
						5044	CONCRETE REINFORCEMENT BARS	8	12 259	5.2	1.4
4310	TABLE, KITCHEN, ART, NOVELTY GLASS .	6	4 533	97.6	3.3	5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE)	7	21 738	11.0	2.4
4340	GLASS FIBER, PRESSED, BLOWN GLASS .	5	112	4.2	0.1	5046	PILING, BEARING PILES	3	2 236	1.3	0.3
7610	COMMUNICATION WIRE, CABLE	3	587	26.3	0.4	5048	OTHER FINISHED PRODUCTS	4	1 215	1.5	0.1
8910	LINOLEUM	3	4 455	20.6	3.2	5060	TOTAL IRON AND STEEL PIPE, ETC. . . .	14	30 246	11.3	3.4
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	3	429	19.2	0.3	5061	TUBING (MECHANICAL AND PRESSURE) . .	10	8 429	6.2	0.9
9930	RECEIPTS FROM SERVICES	3	715	6.5	0.5	5062	STANDARO STEEL PIPE	10	21 817	8.6	2.4
	PRDDUCTS N.E.C.	(X)	34 216	(X)	24.9						
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					5070	TOTAL OTHER CARBON STEEL PRODUCTS .	5	1 584	2.1	0.2
	TOTAL	94	358 021	(X)	100.0	5080	TOTAL ALLOY STEEL	23	51 515	16.8	5.8
2020	ROUGH LUMBER AND SAWED TIES	8	341	0.6	0.1	5081	BAR, HOT-ROLLED OR COLD-FINISHED . .	18	17 161	6.2	1.9
2030	DRESSED LUMBER	17	37 168	31.2	10.4	5082	TOOL STEEL BARS	12	12 290	7.9	1.4
2070	MILLWORK	7	1 118	2.2	0.3	5083	PIPE AND TUBING	4	522	0.7	0.1
2080	HARDWOOD PLYWOOD	15	16 993	14.7	4.7	5084	PLATE	10	923	0.4	0.1
2090	SOFTWOOD PLYWOOD, INTERIOR TYPE . .	15	21 035	18.2	5.9	5085	OTHER ALLOY STEEL (INCLUDING SHEET)	14	20 618	6.2	2.3
2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE . .	12	29 121	32.0	8.1		PRODUCTS N.E.C.	(X)	1	(X)	-
2160	HARDPRESSED WOOD FIBERBOARD	15	6 465	5.6	1.8	5090	HIGH-STRENGTH LOW-ALLOY STEEL . . .	5	7 180	3.3	0.6
2170	WOOD PRODUCTS, N.E.C.	10	2 747	3.6	0.8	5110	TOTAL STAINLESS STEEL	24	66 411	19.7	7.4
4160	PLASTIC PRODUCTS, N.E.C.	3	1 010	4.1	0.3	5111	PLATES	9	1 285	1.0	0.1
4250	FLAT GLASS	25	42 297	93.3	11.8	5112	STRIP	11	19 564	11.3	2.2
						5113	SHEETS	14	19 456	9.6	2.2
4270	LAMINATED GLASS, INCL. SAFETY GLASS .	25	6 150	15.0	1.7	5114	BAR, BAR-SIZE SHAPES	20	14 049	4.5	1.6
4330	MIRRORS	20	425	2.1	0.1	5115	OTHER STAINLESS STEEL	18	12 057	7.1	1.3
4340	GLASS FIBER, PRESSED, BLOWN GLASS .	3	2 461	8.6	0.7	5130	TOTAL OTHER COPPER, ETC.	13	85 598	78.5	9.6
4350	CEMENT, HYDRAULIC	7	36 431	100.0	10.2	5131	FLAT PRODUCTS (SHEETS, ETC.)	9	33 923	40.8	3.8
4390	CLAY REFRACTORIES	3	9 264	99.8	2.6	5132	TUBULAR PRODUCTS (PIPES, TUBES) . . .	10	20 614	24.3	2.3
4410	STRUCTURAL CLAY PRODUCTS, N.E.C. . .	3	679	88.3	0.2	5133	ROD, NONELECTRICAL WIRE	7	31 061	36.0	3.5
4430	CONCRETE BRICK AND BLOCK	5	11 086	33.1	3.1	5140	TOTAL ALUMINUM SHAPES, ETC.	20	146 816	71.6	16.4
4450	GYPSUM PRODUCTS	12	48 998	78.3	13.7	5580	PLUMBING FIXTURE FITTINGS, TRIM . . .	4	903	2.0	0.1
4460	CUT STONE PRODUCTS, GRANITE, ETC. .	5	214	0.7	0.1	5680	BOLTS, NUTS, WASHERS, RIVETS	5	2 771	1.2	0.3
4480	ASBESTOS PRODUCTS	3	449	1.6	0.1	5710	METAL STAMPINGS	5	4 554	3.4	0.5
						5840	FABRICATED METAL PRODUCTS, N.E.C. .	5	3 141	2.3	0.4
4520	MINERALS, EARTHS	5	1 526	4.8	0.4	6860	CARBURETORS, PISTONS, ETC.	3	1 997	6.5	0.2
4530	MINERAL WOOL	3	1 992	14.9	0.6	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	5	674	0.7	0.1
5620	FABRICATED STRUCTURAL METAL	5	32 255	71.8	9.0		PRODUCTS N.E.C.	(X)	30 612	(X)	3.4
5630	METAL DOORS, SASH, TRIM	3	5 344	100.0	1.5						
5650	SHEET METALWORK	5	1 955	94.5	0.5						
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	8	4 449	6.6	1.2						
	PRODUCTS N.E.C.	(X)	36 048	(X)	10.1						
	SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)										
	TOTAL	24	162 360	(X)	100.0						
8670	STILL PICTURE EQUIPMENT	5	12 756	25.5	7.0	6010	STEAM ENGINES, GAS HYD. TURBINES . .	8	55 745	25.6	3.9
8680	PHOTOCOPYING, MICROFILMING, EQUIP. .	12	84 676	86.7	46.4	6620	POWER TRANSMISSION EQUIPMENT . . .	5	2 432	1.2	0.2
8690	MOTION PICTURE EQUIPMENT	3	838	16.2	0.5	6630	OTHER GENERAL INDUSTRY MACHINERY . .	9	9 465	4.1	0.7
8710	PHOTO, SENSITIZED FILM, PLATES . . .	8	38 962	65.1	21.4	6640	ELECTRONIC DATA PROCESSING MACHINES	4	5 870	24.0	0.4
8720	SENSITIZED PHOTO, PAPER, CLOTH . . .	6	3 666	21.8	2.0	6780	HEAT TRANSFER EQUIPMENT	5	1 066	1.0	0.1
8730	PREPARED PHOTOGRAPHIC CHEMICALS . .	5	640	5.2	0.4	6800	ROOM AIR CONITIONERS	13	19 204	17.4	1.4
8810	SPORTING, ATHLETIC GOODS, N.E.C. . .	3	35 782	99.9	19.6	7010	EQUIPMENT FOR TESTING ELEC. MOTORS .	16	14 618	3.0	1.0
9930	RECEIPTS FROM SERVICES	6	3 092	22.7	1.7	7020	OTHER ELEC. MEASURING INSTRUMENTS .	26	23 673	5.8	1.7
	PRODUCTS N.E.C.	(X)	1 948	(X)	1.1	7030	POWER, DISTRIBUTION TRANSFORMERS . .	28	37 004	10.1	2.6
						7040	OTHER TRANSFORMERS	17	22 384	5.7	1.6
						7050	SWITCH GEAR OUCTS, RELAYS	41	22 315	6.9	1.6
						7060	CIRCUIT BREAKERS	34	10 841	2.8	0.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

New England—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of --						Amount ¹ (\$1,000)	As percent of total sales of --		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
7070	FRACTIONAL HORSEPOWER MOTORS,	21	9 783	3.6	0.7	5780	FITTINGS, UNIONS FOR PIPING SYSTEMS	3	3 798	48.4	0.3		
7110	MOTOR GENERATOR SETS,	13	2 554	0.8	0.2	5810	OTHER VALVES, FITTINGS,	9	5 071	33.9	0.3		
7130	PARTS, SUPPLIES FOR MOTORS, ETC.,	20	3 391	1.4	0.2	6010	STEAM ENGINES, GAS HYD. TURBINES, . .	3	2 134	85.9	0.1		
7140	GENERAL INDUSTRIAL POWER CIRCUITS . . .	50	44 132	10.9	3.1	6030	DIESEL ENGINES (EXCEPT AUTOMOTIVE),	4	6 737	67.6	0.5		
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C., . . .	36	139 381	40.4	9.9	6150	LAWN MOWERS, PARTS,	6	967	14.6	0.1		
7210	ELEC. HOUSEWARES, SMALL APPLIANCES, .	17	21 617	19.5	1.5	6210	PARTS FOR TRACKLAYING TRACTORS, . . .	3	1 426	100.0	0.1		
7260	ELECTRIC LAMPS,	9	28 638	7.3	2.0	6220	POWER CRANES, DRAGLINES, SHOVELS, .	3	8 107	82.4	0.6		
7290	COMMERCIAL ELECTRICAL FIXTURES,	9	785	0.3	0.1	6260	OTHER CONSTRUCTION MACHINERY, . . .	6	2 611	30.2	0.2		
7300	TOTAL MAJOR APPLIANCES, ETC.,	26	114 621	79.1	8.1	6270	MINING MACHINERY, EQUIPMENT, PARTS,	7	1 891	34.6	0.1		
7301	ELECTRIC HOME KITCHEN EQUIP., PARTS	8	49 605	60.0	3.5	6350	CONVEYORS, PARTS, ATTACHMENTS . . .	1	1 737	40.3	0.1		
7302	ELECTRIC HOME LAUNDRY EQUIPMENT . . .	19	12 909	12.0	0.9	6360	HOISTS, CRANES, MONORAILS	6	2 774	47.5	0.2		
7303	TELEVISION SETS	10	17 953	21.9	1.3	6380	METAL-CUTTING, BORING, DRILLING . .	6	6 077	15.9	0.4		
7304	CONSOLE RADIOS AND RECORD PLAYERS . .	4	2 363	2.9	0.2	6410	METAL PUNCHING, PRESSING MACHINES .	6	1 271	11.9	0.1		
7305	OTHER MAJOR APPLIANCES (INCL. GAS), .	10	31 791	45.0	2.2	6420	SPECIAL DIES, TOOLS	4	2 362	32.9	0.2		
7320	OTHER ELEC. AND NONELEC. LIGHT EQ., .	11	3 149	1.0	0.2	6430	SMALL CUTTING TOOLS	7	6 429	77.4	0.4		
7330	CURRENT CARRYING WIRING DEV.,	22	11 455	8.2	0.8	6440	METALWORKING MACHINERY, N.E.C., . .	14	4 315	23.4	0.3		
7340	NONCURRENT CARRYING WIRING DEV., . .	9	1 803	0.4	0.1	6450	FOOD PRODUCTS MACHINERY	17	5 483	15.0	0.4		
7420	TELEPHONE SWITCHING, SWITCHBOARD, . .	4	110 777	30.8	7.8	6470	WOODWORKING MACHINERY, PARTS, . . .	4	5 358	72.2	0.4		
7430	OTHER EQUIPMENT, COMPONENTS	4	134 532	37.3	9.5	6510	PRINTING TRADES MACHINERY	16	7 434	3.6	0.5		
7440	RADIO, TV COMMUNICATIONS EQUIPMENT, .	32	130 100	16.8	9.2	6530	FOUNDRY MACHINERY, EQUIPMENT . . .	4	7 643	46.9	0.5		
7450	ELECTRONIC TUBES, RECEIVING TYPE, . .	7	1 959	0.5	0.1	6540	PLASTICS-WORKING MACHINERY,	3	10 353	61.2	0.7		
7460	CATHODE RAY PICTURE TUBES	4	895	8.4	0.1	6550	OTHER SPECIAL INDUSTRIAL MACHINERY,	20	12 271	41.1	0.8		
7470	TRANSMITTING TUBES (EXC. X-RAY) . . .	5	2 866	0.8	0.2	6560	PUMPS, COMPRESSORS, PARTS	26	22 188	52.8	1.5		
7480	TRANSISTORS, RECTIFIERS	22	37 904	7.9	2.7	6570	BALL, ROLLER BEARINGS	9	12 231	96.8	0.8		
7510	ELECTRONIC COMPONENTS, N.E.C.	33	61 339	9.1	4.3	6610	BLOWERS AND FANS,	4	1 759	64.9	0.1		
7520	STORAGE BATTERIES	12	4 519	1.0	0.3	6620	POWER TRANSMISSION EQUIPMENT, . . .	10	10 252	68.2	0.7		
7530	PRIMARY BATTERIES, DRY AND WET, . . .	4	1 133	0.3	0.1	6630	OTHER GENERAL INDUSTRY MACHINERY, .	16	11 410	41.3	0.8		
7540	X-RAY, THERAPEUTIC APPARATUS,	4	1 956	8.0	0.1	6640	ELECTRONIC DATA PROCESSING MACHINES	90	344 717	77.7	23.5		
7550	LAMP BULB COMPONENTS, OTHER	3	1 971	27.5	0.1	6650	PARTS FOR DATA PROCESSING MACHINES,	33	5 624	1.7	0.4		
7570	APPLIANCE WIRE, COPR.,	8	3 223	14.9	0.2	6660	COMPUTING, ACCOUNTING MACHINES, . .	67	76 296	63.3	5.2		
7580	COPPER, COPPER-BASE ALLOY WIRE, . . .	9	4 180	1.1	0.3	6670	PARTS FOR COMPUTING MACHINES, . . .	26	977	5.1	0.1		
7610	COMMUNICATION WIRE, CABLE,	8	55 241	15.0	3.9	6680	TYPEWRITERS, PARTS,	24	40 386	19.4	2.7		
7620	MAGNET WIRE,	6	6 021	1.6	0.4	6710	SCALES, BALANCES,	14	2 393	31.6	0.2		
7630	POWER WIRE, CABLE,	0	11 841	49.6	0.8	6720	ADDRESSING, DICTATING, DUPLICATING,	49	21 132	8.5	1.4		
7640	OTHER CRAWL, INSUL. NONFERROUS WIRE	3	8 601	2.3	0.6	6740	PARTS FOR OTHER OFFICE MACH., N.E.C.,	30	3 492	1.5	0.2		
7660	TOTAL MISCELLANEOUS MERCHANDISE . . .	20	5 059	1.7	0.4	6780	HEAT TRANSFER EQUIPMENT,	4	1 371	39.2	0.1		
7670	RECEIPTS FROM SERVICES,	30	44 167	7.1	3.1	6850	SERVICE INDUSTRY MACHINES, N.E.C., .	9	18 567	88.6	1.3		
7680	PRODUCTS N.E.C.,	(X)	12 234	(X)	0.9	7150	WELDING APPARATUS,	6	4 325	79.0	0.3		
	HARDWARE, PLUMBING, HEATING					8520	LABORATORY, SCIENTIFIC INSTRUMENTS,	7	10 037	97.9	0.7		
	EQUIPMENT, SUPPLIES (SIC 507)					8550	INDUSTRIAL PROCESS INSTRUMENTS, . .	13	6 539	65.2	0.4		
						8570	OTHER MECH., CONTROLLING INSTR., . .	21	10 090	72.6	0.7		
						8630	SURGICAL, ORTHOPEDIC APPLIANCES . .	6	3 952	73.5	0.3		
	TOTAL	48	128 504	(X)	100.0	8660	OPHTHALMIC GOODS,	14	3 124	100.0	0.2		
5530	MECHANICS' HAND SERVICE TOOLS, ETC., .	4	7 462	42.2	5.8	8930	MORTICIANS' GOODS,	6	2 973	100.0	0.2		
5540	HANDSAWS, SAW BLADES, ETC.,	3	8 882	55.1	6.9	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.,	4	4 403	19.6	0.3		
5560	OTHER HARDWARE,	3	2 664	100.0	2.1	9070	MACHINE RENTAL, ROYALTY RECEIPTS, . .	57	16 068	16.7	1.1		
5570	METAL PLUMBING FIXTURES,	5	16 574	65.8	12.9	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	19	3 069	11.4	0.2		
5580	PLUMBING FIXTURE FITTINGS, TPIH,	5	7 551	34.4	5.9	9930	RECEIPTS FROM SERVICES,	136	56 861	10.5	3.9		
5610	NONELECTRIC HEATING EQUIPMENT,	8	32 839	94.1	25.6		PRODUCTS N.E.C.,	(X)	405 009	(X)	27.6		
5680	BOLTS, NUTS, WASHERS, RIVETS,	5	2 165	11.2	1.7		MISCELLANEOUS DURABLE GOODS						
5840	FABRICATED METAL PRODUCTS, N.E.C., . .	10	13 283	83.9	10.3		(SIC 509)						
6780	HEAT TRANSFER EQUIPMENT,	5	1 712	25.1	1.3		TOTAL	19	297 631	(X)	100.0		
6810	AIR CONDITIONERS, ROOM AND UNITARY, .	5	5 596	64.8	4.4	4170	TANNEO, FINISHED LEATHER,	3	5 976	59.4	2.0		
6820	COMMERCIAL REFRIGERATION EQUIPMENT, .	3	4 337	100.0	3.4	7410	PHONOGRAPH RECORDS,	7	36 613	90.5	12.3		
6830	OTHER REFRIGERATION EQUIPMENT	8	3 570	51.7	3.0	8850	COSTUME JEWELRY, NOVELTIES,	3	12 613	100.0	4.2		
9760	TOTAL MISCELLANEOUS MERCHANDISE . . .	4	428	9.6	0.3		PRODUCTS N.E.C.,	(X)	242 429	(X)	81.5		
9930	RECEIPTS FROM SERVICES,	4	192	8.7	0.1		PAPER AND PAPER PRODUCTS (SIC 511)						
	PRODUCTS N.E.C.,	(X)	20 949	(X)	16.3		TOTAL	94	494 910	(X)	100.0		
	MACHINERY, EQUIPMENT, AND					2540	PAPER-MACHINE COATED PAPER,	10	6 204	30.6	1.3		
	SUPPLIES (SIC 508)					2550	BOOK PAPER, UNCOATED,	4	14 964	19.0	3.0		
	TOTAL	397	1 468 913	(X)	100.0	2560	FINE PAPER, INCLUDING THIN PAPER, . .	10	79 456	55.2	16.1		
2170	WOOD PRODUCTS, N.E.C.,	3	5 762	100.0	0.4	2640	OFF-MACHINE COATED PAPER,	9	13 968	17.8	2.8		
2670	PRESSURE SENSITIVE TAPE,	3	3 268	5.5	0.2	2650	GUMMED PRODUCTS,	4	593	1.7	0.1		
2750	DIE-CUT PAPER AND BOARD,	3	1 170	3.4	0.1	2670	PRESSURE SENSITIVE TAPE,	6	18 481	34.8	3.7		
2920	PRODUCTS OF COMMERCIAL PRINTING, . . .	3	4 132	13.3	0.3	2680	LAMINATED OR COATED WRAPPERS, . . .	4	20 872	58.6	4.2		
3670	PRINTING INK,	4	6 124	99.6	0.4	2690	OTHER COATED AND PROCESSED PAPER, .	4	1 078	12.6	0.2		
4060	RUBBER BELTS, BELTING,	3	4 644	43.6	0.3	2750	DIE-CUT PAPER AND BOARD	5	2 024	32.2	0.4		
4070	RUBBER HOSE, TUBING,	4	4 361	38.4	0.3	2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.),	5	559	7.5	0.1		
4150	INDUSTRIAL PLASTIC PRODUCTS,	4	18 739	50.0	1.3	2820	PAPERBOARD BOXES, CARTONS,	4	28 512	86.7	5.8		
4160	PLASTIC PRODUCTS, N.E.C.,	10	5 370	10.5	0.4	2830	CORRUGATED, SOLID FIBER BOXES, . . .	5	21 288	99.4	4.3		
4280	GLASS CONTAINERS,	16	95 273	81.9	6.5	2920	PRODUCTS OF COMMERCIAL PRINTING, . .	5	1 040	32.8	0.2		
4310	TABLE, KITCHEN, ART, NOVELTY GLASS, .	3	4 999	12.8	0.3	2930	MANIFOLD BUSINESS FORMS,	39	42 953	93.3	8.7		
4340	GLASS FIBER, PRESSED, BLOWN GLASS, . .	9	36 247	68.3	2.5	2940	GREETING CARDS,	5	2 948	84.2	0.6		
4470	ABRASIVE PRODUCTS,	6	33 334	71.7	2.3	4150	INDUSTRIAL PLASTIC PRODUCTS,	7	2 485	29.1	0.5		
4540	NONCLAY REFRACTORIES,	3	1 486	5.0	0.1	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.,	5	4 088	12.0	0.8		
5510	METAL CANS,	3	23 577	65.4	1.6	9760	TOTAL MISCELLANEOUS MERCHANDISE, . .	7	891	9.9	0.2		
5710	METAL STAMPINGS,	7	7 642	9.2	0.5	9930	RECEIPTS FROM SERVICES,	16	2 283	6.6	0.5		
5720	METAL PLATING, POLISHING, ENGRAVING	3	1 257	49.2	0.1		PRODUCTS N.E.C.,	(X)	230 223	(X)	46.5		
5770	VALVES FOR PIPING SYSTEM,	4	5 984	44.7	0.4								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

New England—Continued

Standard Notes: - Represents zero, D Withheld to avoid disclosure, X Not applicable, Z Less than 0.05 percent, NA Not available.
¹Detail may not add to total due to rounding.
³Consists primarily of 5171 on which no data were collected.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

New England—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
0400	POULTRY FEEDS	3	13 230	100.0	3.0	3040	INORGANIC COLOR PIGMENTS	3	9 270	83.2	2.1
0790	OTHER FOOD PRODUCTS	3	12 044	23.9	2.8	3250	THERMOSETTING RESINS	3	320	13.9	0.1
0810	CIGARS	6	4 008	99.9	0.9						
1100	OTHER FABRICATED COTTON TEXTILES	3	567	18.8	0.1	3310	ACETATE YARNS	3	35 930	100.0	8.2
1180	MANMADE FIBER OR SILK TEXTILES	3	611	20.3	0.1	3320	RAYON YARN, VISCOSE	3	25 647	92.9	5.9
1320	YARNS, EXCEPT WOOL	5	12 293	100.0	2.8	3330	POLYAMIDE FIBERS, NYLON	3	939	3.4	0.2
1350	FELT GOODS, N.E.C.	3	71 363	100.0	16.4	3340	OTHER NONCELLULOSIC SYNTHETIC FIBER	3	1 016	3.7	0.2
1410	TEXTILE GOODS, N.E.C.	6	2 581	67.8	0.6	3550	PAINTS, VARNISHES, LACQUERS	72	21 590	75.9	4.9
2660	GUMMED PRODUCTS	3	271	3.1	0.1	3560	INDUSTRIAL PRODUCT FINISHES	47	3 914	27.8	0.9
2670	PRESSURE SENSITIVE TAPE	3	391	4.5	0.1	3570	MISCELLANEOUS PAINT PRODUCTS	28	943	8.1	0.2
						3580	PUTTY, CAULKING COMPOUNDS, ETC.	41	1 269	18.9	0.3
2680	LAMINATED OR COATED WRAPPERS	3	988	22.2	0.2	3630	MIXED FERTILIZERS	6	2 426	42.6	0.6
2740	WALLPAPER	3	1 240	100.0	0.3	3640	AGRICULTURAL PESTICIDES	6	3 225	56.6	0.7
2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	3	1 285	14.8	0.3						
2810	OTHER CONVERTED PAPER	3	451	5.2	0.1	4450	GYPSON PRODUCTS	3	5 158	32.3	1.2
2890	NEWSPAPERS, MAGAZINES, PERIODICALS	25	32 989	82.1	7.6	8620	SURGICAL, MEDICAL INSTRUMENTS	3	1 188	28.9	0.3
2900	BOOKS	22	20 227	53.3	4.6	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	41	82 223	90.0	18.8
2910	MISCELLANEOUS PUBLISHING	8	1 136	10.6	0.3	9760	TOTAL MISCELLANEOUS MERCHANDISE	30	14 251	45.8	3.3
2920	PRODUCTS OF COMMERCIAL PRINTING	11	6 570	72.4	2.0			(X)	38 137	(X)	8.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Middle Atlantic

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)										
	TOTAL	261	3 766 002	(X)	100.0						
4010	PASSENGER CAR, MOTORCYCLE TIRES . .	32	151 619	54.4	1.7	4380	CLAY REFRACTORIES	13	14 201	76.2	1.1
4020	TRUCK, BUS PNEUMATIC TIRES	30	73 561	26.9	0.8	4410	STRUCTURAL CLAY PRODUCTS, N.E.C. . .	10	4 922	94.2	0.4
4030	OTHER PNEUMATIC TIRES, SOLID TIRES . .	26	6 282	2.5	0.1	4430	CONCRETE BRICK AND BLOCK	8	10 859	31.6	0.9
4040	INNER TUBES, TIRE SUNDRIES	30	19 842	7.2	0.2	4440	CONCRETE PRODUCTS, EXCEPT BRICK . .	3	2 425	18.1	0.2
4050	RUBBER BELTS, PELTING	4	12 559	14.9	0.1	4450	GYPSUM PRODUCTS	33	94 333	66.2	7.6
8010	TRUCK, BUS BODIES	17	17 679	3.4	0.2	4460	CUT STONE PRODUCTS, GRANITE, ETC. . .	25	38 776	46.9	3.1
8020	TRUCK TRAILERS, CHASSIS	25	140 354	76.9	1.6	4480	ASBESTOS PRODUCTS	28	70 363	43.1	5.7
8030	PASSENGER CARS	68	6 609 254	87.8	75.4	4520	MINERALS, EARTHS	22	10 484	10.0	0.8
8040	TRUCK TRACTORS, CHASSIS, TRUCKS . . .	97	965 378	31.0	11.2	4530	MINERAL WOOL	25	5 730	7.3	0.5
8050	PARTS, ACCESS. FOR PASSENGER CARS . .	162	544 540	25.2	6.2	4540	NONCLAY REFRACTORIES	8	1 171	13.7	0.1
8110	LOCOMOTIVES AND PARTS	3	65 062	12.2	0.7	5620	FABRICATED STRUCTURAL METAL	27	172 576	88.7	13.9
8990	MISC. MANUFACTURED PRODUCTS, N.E.C. .	8	6 523	9.4	0.1	5630	METAL DOORS, SASH, TRIM	25	24 793	60.8	2.0
9760	TOTAL MISCELLANEOUS MERCHANDISE . . .	8	6 833	7.2	0.1	5640	FABRICATED PLATEWORK	12	127 112	62.8	10.2
9930	RECEIPTS FROM SERVICES	97	42 615	4.9	0.5	5650	SHEET METALWORK	12	3 826	40.6	0.3
	PRODUCTS N.E.C.	(X)	83 901	(X)	1.0	5660	ARCHITECTURAL, ORNAMENTAL METAL . . .	8	2 651	6.8	0.2
	FURNITURE AND HOME FURNISHINGS (SIC 502)					5670	PREFAB., PORTABLE METAL BUILDINGS . .	7	20 948	97.1	1.7
	TOTAL	197	1 171 063	(X)	100.0	8040	TRUCK TRACTORS, CHASSIS, TRUCKS . . .	3	2 136	32.6	0.2
1080	COTTON SHEETS, PILLOW CASES	16	133 338	24.3	11.4	8050	PARTS, ACCESS. FOR PASSENGER CARS . .	3	1 518	23.2	0.1
1090	COTTON TOWELS, WASH CLOTHS	16	169 990	31.0	14.5	9080	READY-MIXED CONCRETE, LIME	5	11 694	78.2	0.9
1100	OTHER FABRICATED COTTON TEXTILES . . .	10	32 715	14.0	2.8	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	32	19 094	12.4	1.5
1110	MANMADE FIBER OR SILK TEXTILES	5	31 553	14.7	2.7	9930	RECEIPTS FROM SERVICES	28	7 874	15.8	0.6
1290	WOVEN, TUFTED CARPETS, RUGS	44	249 487	45.1	21.3		PRODUCTS N.E.C.	(X)	8 576	(X)	0.7
1320	YARNS, EXCEPT WOOL	3	52 309	10.8	4.5		SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)				
1570	CURTAINS, DRAPERIES (EXCEPT LACE) . .	14	14 821	6.8	1.3	8670	STILL PICTURE EQUIPMENT	10	111 330	19.7	9.7
1580	BEOSPREADS, OTHER FURNISHINGS	14	71 994	21.1	6.1	8680	PHOTOCOPYING, MICROFILMING, EQUIP. .	34	282 312	35.8	24.7
1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE) .	3	1 320	2.7	0.1	8690	MOTION PICTURE EQUIPMENT	6	25 663	5.3	2.2
2160	HARDRESSED WOOD FIBERBOARD	5	13 963	13.5	1.2	8710	PHOTOG. SENSITIZED FILM, PLATES . . .	19	402 335	62.1	35.2
2180	WOOD FURNITURE, NOT UPHOLSTERED . . .	5	1 164	1.3	0.1	8720	SENSITIZED PHOTOG. PAPER, CLOTH . . .	13	67 901	16.2	5.9
2190	WOOD FURNITURE, UPHOLSTERED	2	2 577	81.6	0.2	8730	PREPARED PHOTOGRAPHIC CHEMICALS . . .	18	27 368	4.8	2.4
2200	MATTRESSES, BEDSPRINGS, SOFAS	19	32 124	99.4	2.7	8770	GAMES, TOYS	11	125 974	90.1	11.0
2210	HOUSEHOLD FURNITURE, N.E.C.	23	17 630	79.0	1.5	8810	SPORTING, ATHLETIC GOODS, N.E.C. . . .	18	62 966	96.9	5.5
2220	METAL OFFICE FURNITURE	23	26 838	51.4	2.3	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	3	2 306	3.8	0.2
2230	PUBLIC BUILDING FURNITURE	12	13 485	32.1	1.2	9930	RECEIPTS FROM SERVICES	14	15 511	2.6	1.4
2240	WOOD PARTITIONS AND FIXTURES	5	13 959	100.0	1.2		PRODUCTS N.E.C.	(X)	19 078	(X)	1.7
2250	METAL PARTITIONS AND FIXTURES	14	13 880	43.1	1.2		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
2270	FURNITURE, FIXTURES, N.E.C.	16	28 146	70.6	2.4		TOTAL	282	5 659 799	(X)	100.0
2880	BUILDING PAPER AND BOARD	5	13 084	13.9	1.1	3030	CYCLIC CRUDES AND COAL TAR	3	16 034	7.0	0.3
3650	GLUE AND GELATIN	7	3 273	3.3	0.3	3740	COAL, BITUMINOUS	3	44 475	100.0	0.8
4310	TABLE, KITCHEN, ART, NOVELTY GLASS . .	14	14 418	99.2	1.3	4520	MINERALS, EARTHS	6	298 545	99.7	5.1
4480	ASBESTOS PRODUCTS	7	2 568	2.6	0.2	5010	TOTAL IRON AND STEEL PRODUCTS	56	284 721	9.5	4.9
4530	MINERAL WOOL	5	20 831	20.1	1.8	5012	WIRE RODS	33	105 441	3.8	1.8
7320	OTHER ELEC. AND NONELEC. LIGHT EQ. . .	3	3 905	4.4	0.3	5013	ROUGH CAST	12	24 901	2.4	0.4
7610	COMMUNICATION WIRE, CABLE	7	2 416	27.1	0.2	5014	FORGINGS	13	30 205	1.8	0.5
8880	BROOMS, BRUSHES	16	11 858	100.0	1.0	5015	PIG IRON, FERRO ALLOYS	12	22 349	1.6	0.4
8910	LINOLEUM	16	10 850	7.9	0.9	5016	OTHER SEMIFINISHED IRON, STEEL	40	94 151	3.5	1.6
8920	ASPHALT-CELT-BASE FLOOR COVERING . . .	21	55 446	34.0	4.7		PRODUCTS N.E.C.	(X)	7 774	(X)	0.1
9760	TOTAL MISCELLANEOUS MERCHANDISE . . .	14	8 414	37.4	0.7	5020	TOTAL IRON, STEEL PRODUCTS (FLAT) . . .	69	1 587 645	47.6	27.1
9930	RECEIPTS FROM SERVICES	16	5 086	2.3	0.4	5021	PLATES	57	176 721	5.4	3.0
	PRODUCTS N.E.C.	(X)	97 121	(X)	8.3	5022	STRIP (HOT- AND COLD-ROLLED)	45	69 791	2.5	1.2
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					5023	SHEETS (COLD-ROLLED)	54	295 298	9.5	5.0
	TOTAL	320	1 245 357	(X)	100.0	5024	SHEETS (HOT-ROLLED)	52	365 719	11.7	6.2
1290	WOVEN, TUFTED CARPETS, RUGS	3	5 531	23.8	0.4	5025	BLACKPLATE	24	42 503	1.6	0.7
2020	ROUGH LUMBER AND SAWED TIES	28	5 025	3.1	0.4	5026	SHEETS (GALVANIZED, OTHER COATED) . .	57	152 361	4.9	2.6
2030	DRESSED LUMBER	43	54 208	20.2	4.4	5027	TINPLATE, TERNEPLATE	38	421 659	15.1	7.2
2050	HARDWOOD DIMENSION AND FLOORING . . .	3	16 474	100.0	1.3	5028	FABRICATED AND STRUCTURAL PLATE	10	10 139	1.6	0.2
2070	MILLWORK	25	9 577	5.1	0.8		PRODUCTS N.E.C.	23	53 454	8.7	0.9
2080	HARDWOOD PLYWOOD	47	44 804	16.9	3.6	5030	TOTAL IRON AND STEEL WIRE, ETC.	69	123 899	4.2	2.1
2090	SOFTWOOD PLYWOOD, INTERIOR TYPE	48	64 229	23.5	5.2	5031	WIRE--PLAIN, COATED, BARBED, TWISTED .	46	54 981	1.9	0.9
2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE	38	70 005	38.7	5.6	5032	NAILS AND STAPLES (INCLUDING TACKS) . .	22	23 043	1.1	0.4
2160	HARDRESSED WOOD FIBERBOARD	50	19 742	6.9	1.6	5033	WOVEN AND WELDED WIRE FENCE, ETC. . .	11	14 458	1.3	0.2
2170	WOOD PRODUCTS, N.E.C.	32	10 839	6.3	0.9	5034	WIRE ROPE AND STRAND, BALE TIES	24	25 852	1.5	0.4
2880	BUILDING PAPER AND BOARD	17	20 323	27.1	1.6	5035	REINFORCEMENT MESH (WELDED, WOVEN) . .	19	5 565	0.2	0.1
3270	OTHER PLASTIC MATERIALS	3	975	4.2	0.1	5040	IRON AND STEEL FINISHED PRODUCTS . . .	78	633 311	20.1	10.8
3870	LIQUID ASPHALT PAVING MIXTURES	10	33 486	68.7	2.7	5041	RAILS, TIE PLATES, JOINTS, ETC.	32	67 042	2.6	1.1
3880	ASPHALT, FELTS, COATINGS	10	20 927	50.4	1.7	5042	BARS, BAR-SIZE SHAPES, HOT-ROLLED . . .	54	217 250	7.2	3.7
4160	PLASTIC PRODUCTS, N.E.C.	18	11 096	7.9	0.9	5043	BARS, BAR SHAPES, COLD-FINISHED	36	35 698	2.2	0.0
4260	FLAT GLASS	50	66 456	78.6	5.3	5044	CONCRETE REINFORCEMENT BARS	35	52 206	2.0	0.9
4270	LAMINATED GLASS, INCL. SAFETY GLASS . . .	45	32 213	44.1	2.6	5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE) .	35	192 343	7.3	3.3
4330	MIRRORS	33	623	2.2	0.1	5046	PILING, BEARING PILES	18	28 656	1.2	0.5
4340	GLASS FIBER, PRESSED, BLOWN GLASS . . .	8	2 673	8.0	0.2	5048	OTHER FINISHED PRODUCTS	15	40 115	5.3	0.7
4350	CEMENT, HYDRAULIC	22	90 910	100.0	7.3		PRODUCTS N.E.C.	(X)	1	(X)	(2)
4360	BRICK AND STRUCTURAL HOLLOW TILE . . .	8	6 565	81.9	0.5	5060	TOTAL IRON AND STEEL PIPE, ETC.	76	295 205	9.2	5.0
4370	CLAY WALL AND FLOOR TILE	10	2 014	61.5	0.2	5061	TUBING (MECHANICAL AND PRESSURE) . . .	60	104 630	6.0	1.8
						5062	STANDARD STEEL PIPE	53	150 575	6.3	3.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of--						Amount ¹ (\$1,000)	As percent of total sales of--		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
5070	TOTAL OTHER CARBON STEEL PRODUCTS	34	73 279	5.1	1.3	7570	APPLIANCE WIRE, CORD.	20	3 994	1.4	0.1		
5080	TOTAL ALLOY STEEL	78	242 089	8.3	4.1	7580	COPPER, COPPER-BASE ALLOY WIRE.	26	16 106	1.4	0.3		
5091	BAR, HOT-ROLLED OR COLD-FINISHED	66	84 197	3.1	1.4	7610	COMMUNICATION WIRE, CABLE	28	140 113	11.7	2.5		
5092	TOOL STEEL BARS	27	18 118	1.5	0.3	7620	MAGNET WIRE	25	12 807	0.8	0.2		
5093	PIPE AND TUBING	25	47 529	2.6	0.8	7630	POWER WIRE, CABLE	26	42 758	5.5	0.8		
5094	PLATE	30	17 684	0.8	0.3	7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	24	24 002	2.4	0.4		
5095	OTHER ALLOY STEEL (INCLUDING SHEET)	52	74 661	2.8	1.3	8070	AIRCRAFT EQUIPMENT, N.E.C..	4	77 692	9.9	1.4		
5099	HIGH-STRENGTH LOW-ALLOY STEEL	30	87 839	3.8	1.5	8110	LOCOMOTIVES AND PARTS	12	31 071	3.8	0.6		
5110	TOTAL STAINLESS STEEL	93	288 193	9.2	4.9	8120	RAILROAD, STREETCARS.	3	58 948	12.3	1.1		
5111	PLATES.	37	23 938	1.7	0.4	8990	MISC. MANUFACTURED PRODUCTS, N.E.C..	5	42 058	11.5	0.8		
5112	STRIP	56	122 624	6.8	2.1	9070	MACHINE RENTAL, ROYALTY RECEIPTS.	3	31 603	6.5	0.6		
5113	SHEETS	56	52 631	2.9	0.9	9760	TOTAL MISCELLANEOUS MERCHANDISE	62	42 467	2.3	0.8		
5114	BAR, BAR-SIZE SHAPES	72	45 113	1.6	0.8	9930	RECEIPTS FROM SERVICES.	100	322 586	12.1	5.8		
5115	OTHER STAINLESS STEEL	76	43 887	1.5	0.7		PRODUCTS N.E.C..	(X)	153 441	(X)	2.8		
5120	COPPER WIRE (ELECTRICAL ONLY)	8	20 864	5.0	0.4		HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)						
5130	TOTAL OTHER COPPER, ETC..	43	437 097	85.7	7.5		TOTAL	159	479 724	(X)	100.0		
5140	TOTAL ALUMINUM SHAPES, ETC..	75	650 055	55.5	11.1	5530	MECHANICS' HAND SERVICE TOOLS, ETC..	14	27 336	82.1	5.7		
5150	TOTAL NONFERROUS METALS	18	203 498	42.0	3.5	5540	HANDSAWS, SAW BLADES, ETC..	3	3 422	33.1	0.7		
5152	NICKEL	3	7 375	12.0	0.1	5550	BUILDERS' HARDWARE	8	17 395	100.0	3.6		
5153	TIN, LEAD, ZINC, ETC..	16	196 123	43.0	3.3	5560	OTHER HARDWARE.	8	16 624	86.8	3.5		
5620	FABRICATED STRUCTURAL METAL	8	79 755	7.4	1.4	5570	METAL PLUMBING FIXTURES.	12	31 176	58.1	6.5		
5670	PREFAB., PORTABLE METAL BUILDINGS	8	36 278	3.4	0.6	5580	PLUMBING FIXTURE FITTINGS, TRIM	17	16 216	27.6	3.4		
5680	BOLTS, NUTS, WASHERS, RIVETS.	28	32 166	2.2	0.5	5610	NONELECTRIC HEATING EQUIPMENT	19	34 544	71.8	7.2		
5710	METAL STAMPINGS	13	9 444	3.0	0.2	5680	BOLTS, NUTS, WASHERS, RIVETS.	14	7 179	59.3	1.5		
5830	FABRICATED PIPE AND FITTINGS.	8	7 803	1.7	0.1	5730	FABRICATED WIRE PRODUCTS, N.E.C..	12	6 803	65.5	1.4		
5840	FABRICATED METAL PRODUCTS, N.E.C..	14	31 738	2.5	0.5	5810	OTHER VALVES, FITTINGS.	5	1 249	17.7	0.3		
5890	MISC. MANUFACTURED PRODUCTS, N.E.C..	6	38 874	11.7	0.7	5840	FABRICATED METAL PRODUCTS, N.E.C..	34	23 483	43.3	4.9		
9760	TOTAL MISCELLANEOUS MERCHANDISE	34	174 271	9.9	3.0	6440	METALWORKING MACHINERY, N.E.C..	11	1 208	7.0	0.3		
9930	RECEIPTS FROM SERVICES.	14	4 495	0.4	0.1	6560	PUMPS, COMPRESSORS, PARTS	3	570	32.4	0.1		
	PRODUCTS N.E.C..	(X)	157 426	(X)	2.7	6780	HEAT TRANSFER EQUIPMENT	14	14 618	22.2	3.0		
	ELECTRICAL GOODS (SIC 506)					6810	AIR CONDITIONERS, ROOM AND UNITARY	17	44 684	56.4	9.3		
	TOTAL	532	5 515 519	(X)	100.0	6820	COMMERCIAL REFRIGERATION EQUIPMENT	16	13 212	86.6	2.8		
6010	STEAM ENGINES, GAS HYD. TURBINES.	12	184 091	22.1	3.3	6830	OTHER REFRIGERATION EQUIPMENT	26	52 189	52.6	10.9		
6200	POWER TRANSMISSION EQUIPMENT	13	5 386	0.6	0.1	8990	MISC. MANUFACTURED PRODUCTS, N.E.C..	9	35 904	47.7	7.5		
6300	OTHER GENERAL INDUSTRY MACHINERY	21	41 883	4.1	0.8	9760	TOTAL MISCELLANEOUS MERCHANDISE	8	1 393	11.6	0.3		
6400	ELECTRONIC DATA PROCESSING MACHINES	13	12 627	23.9	0.2	9930	RECEIPTS FROM SERVICES.	17	3 669	5.4	0.8		
6600	ROOM AIR CONDITIONERS	34	62 636	14.0	1.1		PRODUCTS N.E.C..	(X)	126 850	(X)	26.4		
6810	AIR CONDITIONERS, ROOM AND UNITARY	3	26 583	6.8	0.5		MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)						
7010	EQUIPMENT FOR TESTING ELEC. MOTORS	45	23 657	1.6	0.4		TOTAL	1 289	5 608 442	(X)	100.0		
7020	OTHER ELEC. MEASURING INSTRUMENTS	68	60 454	3.9	1.1	2170	WOOD PRODUCTS, N.E.C..	8	18 487	100.0	0.3		
7030	POWER, DISTRIBUTION TRANSFORMERS	83	121 364	6.4	2.2	2670	PRESSURE SENSITIVE TAPE	3	5 244	26.7	0.1		
7040	OTHER TRANSFORMERS	42	26 324	1.5	0.5	3070	PRINTING INK.	14	11 644	96.8	0.2		
7050	SWITCH GEAR DEVICES, RELAYS	110	77 427	4.0	1.4	3730	CHEMICAL PREPARATIONS, N.E.C..	6	4 573	19.8	0.1		
7060	CIRCUIT BREAKERS.	91	42 092	2.5	0.8	4030	OTHER PNEUMATIC TIRES, SOLID TIRES	3	3 239	33.7	0.1		
7070	FRACTIONAL HORSEPOWER MOTORS.	59	32 056	2.5	0.6	4060	RUBBER BELTS, BELTING	6	9 180	29.6	0.2		
7080	INTEGRAL HORSEPOWER MOTORS, ETC..	72	55 001	4.2	1.0	4070	RUBBER HOSE, TUBING	12	11 485	31.0	0.2		
7110	MOTOR GENERATOR SETS.	39	230 427	14.4	4.2	4120	MECHANICAL RUBBER GOODS, N.E.C..	9	16 056	37.2	0.3		
7120	OTHER MOTORS, GENERATORS.	39	205 976	11.8	3.7	4150	INDUSTRIAL PLASTIC PRODUCTS	17	47 109	63.2	0.8		
7130	PARTS, SUPPLIES FOR MOTORS, ETC..	62	34 777	2.6	0.6	4160	PLASTIC PRODUCTS, N.E.C..	53	95 889	23.1	1.7		
7140	GENERAL INDUSTRIAL POWER CIRCUITS	130	138 529	7.0	2.5	4280	GLASS CONTAINERS.	41	425 152	82.9	7.6		
7160	CARBON AND GRAPHITE PRODUCTS	5	10 419	32.9	0.2	4310	TABLE, KITCHEN, ART, NOVELTY GLASS.	12	27 229	9.7	0.5		
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C..	80	780 799	38.1	14.2	4340	GLASS FIBER, PRESSED, BLOWN GLASS	23	52 778	18.0	0.9		
7210	ELEC. HOUSEWARES, SMALL APPLIANCES.	63	80 201	13.8	1.5	4380	CLAY REFRACTORIES	12	8 983	10.3	0.2		
7260	ELECTRIC LAMPS.	39	191 345	14.0	3.5	4470	ABRASIVE PRODUCTS	14	31 686	45.7	0.6		
7270	RESIDENTIAL TYPE ELECTRIC FIXTURES.	5	15 768	19.1	0.3	4510	GASKETS, PACKING, ASBESTOS INSUL.	5	10 472	13.7	0.2		
7280	COMMERCIAL ELECTRICAL FIXTURES	28	62 220	6.0	1.1	4520	MINERALS, EARTHS.	18	28 726	23.8	0.5		
7290	NONCONSOLE RADIOS (PORTABLE, ETC.).. . . .	18	156 163	52.2	2.8	4530	MINERAL WOOL	3	16 040	25.6	0.3		
7300	TOTAL MAJOR APPLIANCES, ETC..	87	631 604	49.0	11.5	4540	NONCLAY REFRACTORIES.	12	15 239	52.7	0.3		
7301	ELECTRIC HOME KITCHEN EQUIP., PARTS	39	147 525	16.8	2.7	4550	OTHER NONMETALLIC MINERAL PRODUCTS.	3	11 457	100.0	0.2		
7302	ELECTRIC HOME LAUNDRY EQUIPMENT	64	107 721	25.7	2.0	5510	METAL CANS.	11	362 353	83.2	6.5		
7303	TELEVISION SETS	27	232 771	45.6	4.2	5710	METAL STAMPINGS	17	33 290	6.9	0.6		
7304	CONSOLE RADIOS AND RECORD PLAYERS	23	59 569	16.8	1.1	5740	METAL BARRELS, DRUMS, PAILS	3	9 598	62.5	0.2		
7305	OTHER MAJOR APPLIANCES (INCL. GAS).	33	83 218	20.4	1.5	5750	SAVES AND VAULTS.	6	22 940	76.2	0.4		
7320	OTHER ELEC. AND NONELEC. LIGHT EQ..	21	13 724	0.8	0.2	5770	VALVES FOR PIPING SYSTEM.	14	25 464	55.8	0.5		
7330	CURRENT CARRYING WIRING DEV..	56	60 196	6.4	1.1	5780	FITTINGS, UNIONS FOR PIPING SYSTEMS	18	23 211	58.0	0.4		
7340	NONCURRENT CARRYING WIRING DEV..	25	9 443	0.5	0.2	5810	OTHER VALVES, FITTINGS.	18	25 086	63.7	0.4		
7380	SPEAKER SYSTEMS, MICROPHONES, ETC..	9	6 268	100.0	0.1	5840	FABRICATED METAL PRODUCTS, N.E.C..	6	7 735	27.4	0.1		
7420	TELEPHONE SWITCHING, SWITCHBOARD.	12	282 925	24.7	5.1	6010	STEAM ENGINES, GAS HYD. TURBINES.	16	78 611	33.9	1.4		
7430	OTHER EQUIPMENT, COMPONENTS	13	363 795	31.4	6.6	6030	DIESEL ENGINES (EXCEPT AUTOMOTIVE).	11	26 910	40.6	0.5		
7440	RADIO, TV COMMUNICATIONS EQUIPMENT.	73	113 325	4.2	2.1	6060	PARTS FOR INTERNAL COMBUSTION ENGS.	11	33 773	17.4	0.6		
7450	ELECTRONIC TUBES, RECEIVING TYPE.	35	22 293	1.8	0.4	6070	OTHER INTERNAL COMBUSTION ENGINES	5	19 875	49.5	0.4		
7460	CATHODE RAY PICTURE TUBES	13	5 768	10.6	0.1	6080	WHEEL TRACTORS, PARTS, ATTACHMENTS	11	79 601	36.2	1.4		
7470	TRANSMITTING TUBES (EXC. X-RAY)	30	25 629	2.1	0.5	6110	PLANTING, SEEDING, ETC. MACHINERY	9	8 898	5.1	0.2		
7480	TRANSISTORS, RECTIFIERS	70	99 840	7.1	1.8	6120	PLOWS, LISTERS, HARROWS, ROLLERS.	12	8 136	2.7	0.1		
7510	ELECTRONIC COMPONENTS, N.E.C..	102	164 281	5.5	3.0	6130	HARVESTING MACHINERY.	14	28 734	12.4	0.5		
7520	STORAGE BATTERIES	42	26 776	1.6	0.5	6140	HAYING MACHINERY.	12	11 461	5.6	0.2		
7530	PRIMARY BATTERIES, DRY AND WET	12	6 949	0.6	0.1	6150	LAWN MOWERS, PARTS	15	10 611	4.0	0.2		
7540	X-RAY, THERAPEUTIC APPARATUS.	11	4 052	0.8	0.1	6160	PARTS FOR FARM MACHINERY, EQUIPMENT	14	34 243	11.3	0.6		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
0170	ALL OTHER FARM MACHINERY.	17	31 912	10.5	0.6		PAPER AND PAPER PRODUCTS (SIC 511)						
6210	PARTS FOR TRACKLAYING TRACTORS. . .	8	88 421	39.5	1.6								
6220	POWER CRANES, DRAGLINES, SHOVELS. .	12	34 643	76.5	0.6		TOTAL	315	1 950 159	(X)	100.0		
6240	TRACTOR SHOVEL LOADERS (EXC. PARTS)	3	8 052	22.7	0.1								
6250	SCRAPERS, GRADERS, ROLLERS.	8	39 957	21.6	0.7	1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	4	8 305	33.2	0.4		
6260	OTHER CONSTRUCTION MACHINERY. . . .	29	24 168	11.4	0.4	2530	GROUNDWOOD PAPER, UNCOATED.	5	20 262	21.6	1.0		
6270	MINING MACHINERY, EQUIPMENT, PARTS.	44	61 401	47.4	1.1	2540	PAPER-MACHINE COATED PAPER.	31	136 243	47.9	7.0		
6280	OIL, GAS FIELD DRILLING MACHINERY. .	15	8 924	37.2	0.2	2550	BOOK PAPER, UNCOATED.	13	28 160	15.4	1.4		
6350	CONVEYORS, PARTS, ATTACHMENTS. . . .	23	23 659	49.9	0.4	2560	FINE PAPER, INCLUDING THIN PAPER. . .	24	174 903	52.4	9.0		
6360	HOISTS, CRANES, MONORAILS.	23	13 616	31.2	0.2	2570	COARSE PAPER.	11	57 547	21.6	3.0		
6370	INDUSTRIAL TRUCKS, TRACTORS.	15	51 120	23.7	0.9	2580	SPECIAL INDUSTRIAL PAPER.	11	163 665	38.8	8.4		
6380	METAL-CUTTING, BORING, DRILLING. . .	21	26 362	58.8	0.5	2590	SANITARY TISSUE STOCK, ETC., N.E.C.	7	14 855	15.0	0.8		
6410	METAL PUNCHING, PRESSING MACHINES. .	17	10 745	26.8	0.2	2600	CONTAINER BOARD.	9	224 808	72.4	11.5		
6420	SPECIAL DIES, TOOLS.	18	7 795	30.3	0.1	2610	SPECIAL FOOD BOARD.	4	21 920	16.0	1.1		
6430	SMALL CUTTING TOOLS.	21	24 401	79.1	0.4	2620	FOLDING BOXBOARD STOCK.	3	63 904	62.0	3.3		
6440	METALWORKING MACHINERY, N.E.C.. . .	45	39 814	41.6	0.7	2630	OTHER PAPERBOARD MILL PRODUCTS. . .	8	59 047	36.2	3.0		
6450	FOOD PRODUCTS MACHINERY.	38	18 472	13.6	0.3	2640	OFF-MACHINE COATED PAPER.	11	50 175	50.6	2.6		
6460	TEXTILE MACHINERY, PARTS.	5	9 515	100.0	0.2	2650	OILED, WAXED, WAX-LAMINATED PAPER. .	5	6 655	12.7	0.3		
6470	WOODWORKING MACHINERY, PARTS. . . .	9	8 397	67.6	0.1	2660	GUMMED PRODUCTS.	9	2 171	2.3	0.1		
6510	PRINTING TRADES MACHINERY.	51	49 083	6.7	0.9	2670	PRESSURE SENSITIVE TAPE.	15	37 851	36.9	1.9		
6520	CHEMICAL MANUFACTURING MACHINERY. .	8	16 370	52.7	0.3	2680	LAMINATED OR COATED WRAPPERS. . . .	5	10 581	33.0	0.5		
6530	FOUNDRY MACHINERY, EQUIPMENT. . . .	9	12 704	38.1	0.2	2690	OTHER COATED AND PROCESSED PAPER. .	12	12 087	16.3	0.6		
6540	PLASTICS-WORKING MACHINERY.	11	7 562	34.2	0.1	2710	GROCERS' VARIETY BAGS (EX. TEXTILE)	9	60 943	46.0	3.1		
6550	OTHER SPECIAL INDUSTRIAL MACHINERY. .	56	53 555	52.8	1.0	2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	16	54 977	19.5	2.8		
6560	PUMPS, COMPRESSORS, PARTS.	111	138 193	58.9	2.5	2730	SHIPPING SACKS AND MULTI-WALL BAGS .	15	55 356	33.1	2.8		
6570	BALL, ROLLER BEARINGS.	32	86 670	91.8	1.5	2750	OIE-CUT PAPER AND BOARD.	13	19 187	90.5	1.0		
6610	BLOWERS AND FANS.	36	66 784	65.4	1.2	2780	SANITARY TISSUE HEALTH PRODUCTS. . .	3	7 574	18.5	0.4		
6620	POWER TRANSMISSION EQUIPMENT. . . .	45	49 952	43.8	0.9	2790	STATIONERY, TABLETS, ETC.	3	25 051	73.0	1.3		
6630	OTHER GENERAL INDUSTRY MACHINERY. .	54	54 159	50.0	1.0	2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	16	19 528	60.5	1.0		
6640	ELECTRONIC DATA PROCESSING MACHINES	209	1 249 292	78.5	22.3	2810	OTHER CONVERTED PAPER.	12	11 494	8.7	0.6		
6650	PARTS FOR DATA PROCESSING MACHINES.	86	25 530	2.0	0.5	2820	PAPERBOARD BOXES, CARTONS.	15	45 324	83.3	2.3		
6660	COMPUTING, ACCOUNTING MACHINES. . . .	155	155 755	51.9	2.8	2830	CORRUGATED, SOLID FIBER BOXES. . . .	31	132 649	90.3	6.8		
6670	PARTS FOR COMPUTING MACHINES.	48	3 759	5.1	0.1	2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS. .	3	10 181	100.0	0.5		
6680	TYPEWRITERS, PARTS.	81	135 895	17.7	2.4	2870	FIBER CANS, TUBES, DRUMS, ETC.. . . .	5	43 215	98.4	2.2		
6710	SCALES, BALANCES.	29	9 831	49.7	0.2	2920	PRODUCTS OF COMMERCIAL PRINTING. . .	13	4 780	13.7	0.2		
6720	ADDRESSING, DICTATING, DUPLICATING. .	148	107 336	11.9	1.9	2930	MANIFOLD BUSINESS FORMS.	113	182 391	95.8	9.4		
6740	PARTS FOR OTHER OFFICE MACH. N.E.C..	99	9 887	1.5	0.2	2940	GREETING CARDS.	15	22 961	77.6	1.2		
6790	HEAT TRANSFER EQUIPMENT.	23	14 255	25.1	0.3	2950	BLANKBOOKS LOOSELEAF BINDERS. . . .	4	10 247	71.5	0.5		
6850	SERVICE INDUSTRY MACHINES, N.E.C.. .	21	10 715	32.0	0.2	3230	REGENERATED CELLULOSIC PRODUCTS. . .	1	1 540	1.7	0.1		
7030	POWER, DISTRIBUTION TRANSFORMERS. . .	6	6 013	3.7	0.1	3460	SPECIALTY CLEANING PRODUCTS.	3	2 584	3.2	0.1		
7080	INTEGRAL HORSEPOWER MOTORS, ETC.. . .	6	3 700	2.2	0.1	3720	FATTY ACIDS.	4	5 251	21.0	0.3		
7150	WELDING APPARATUS.	17	34 012	100.0	0.6	3730	CHEMICAL PREPARATIONS, N.E.C.. . . .	3	1 476	1.8	0.1		
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.. . .	5	79 184	54.4	1.4	4140	OTHER RUBBER GOODS, N.E.C..	3	1 898	2.4	0.1		
7510	ELECTRONIC COMPONENTS, N.E.C.. . . .	12	26 169	12.7	0.5	4150	INDUSTRIAL PLASTIC PRODUCTS.	16	5 940	28.1	0.3		
8050	AIRCRAFT, ENGINES, PARTS.	5	8 107	39.2	0.1	4160	PLASTIC PRODUCTS, N.E.C..	4	2 071	2.5	0.1		
8070	AIRCRAFT EQUIPMENT, N.E.C..	3	52 772	78.7	0.9	4470	ABRASIVE PRODUCTS.	4	12 559	14.7	0.6		
8080	BOATS, SHIPS.	4	4 373	45.7	0.1	6720	ADDRESSING, DICTATING, DUPLICATING. .	3	1 054	54.6	0.1		
8110	LOCOMOTIVES AND PARTS.	5	102 783	78.6	1.8	7330	CURRENT CARRYING WIRING OE.. . . .	3	5 183	6.5	0.3		
8120	RAILROAD, STREETCARS.	3	34 130	99.9	0.6	7340	NONCURRENT CARRYING WIRING OE.. . .	3	2 762	3.4	0.1		
8520	LABORATORY, SCIENTIFIC INSTRUMENTS. .	15	67 015	47.6	1.2	7510	ELECTRONIC COMPONENTS, N.E.C.. . . .	3	14 580	18.2	0.7		
8530	SURVEYING, DRAFTING INSTRUMENTS. . .	6	2 863	76.6	0.1	8040	CARBON PAPER, INKED RIBBONS.	5	4 620	78.7	0.2		
8540	INTEGRATING METERS, NONELEC. TYPE. .	5	6 644	31.0	0.1	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	20	23 491	30.8	1.2		
8550	INDUSTRIAL PROCESS INSTRUMENTS. . . .	33	42 512	56.1	0.8	9760	TOTAL MISCELLANEOUS MERCHANDISE. . .	16	1 243	5.1	0.1		
8570	OTHER MECH., CONTROLLING INSTR. . . .	44	23 543	38.7	0.4	9930	RECEIPTS FROM SERVICES.	43	16 558	11.3	0.8		
8580	AUTOMATIC TEMPERATURE CONTROLS. . .	5	32 221	99.8	0.6		PRODUCTS N.E.C..	(X)	48 352	(X)	2.5		
8620	SURGICAL, MEDICAL INSTRUMENTS. . . .	12	30 258	61.9	0.5		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)						
8630	SURGICAL, ORTHOPEDIC APPLIANCES. . .	14	14 627	45.5	0.3		TOTAL	118	1 754 637	(X)	100.0		
8640	PERSONAL INDUSTRIAL SAFETY DEVICES. .	9	9 308	75.5	0.2	0150	DRY MILK PRODUCTS.	4	3 294	5.1	0.2		
8650	DENTAL EQUIPMENT, SUPPLIES.	3	3 817	16.4	0.1	2770	SANITARY NAPKINS, TAMPONS.	3	2 794	3.3	0.2		
8660	OPHTHALMIC GOODS.	44	14 977	100.0	0.3	2780	SANITARY TISSUE HEALTH PRODUCTS. . .	8	150 305	50.5	8.6		
8930	MORTICIANS' GOODS.	33	23 206	100.0	0.4	3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C..	3	3 214	6.3	0.2		
8990	MISC. MANUFACTURED PRODUCTS, N.E.C..	11	29 578	31.1	0.5	3350	BIOLOGICAL PRODUCTS FOR HUMAN USE. .	14	83 341	19.7	4.7		
9070	MACHINE RENTAL, ROYALTY RECEIPTS. . .	143	49 891	15.4	0.9	3360	BIOLOGICAL PRODUCTS FOR VET. USE. . .	10	4 677	3.6	0.3		
9760	TOTAL MISCELLANEOUS MERCHANDISE. . .	51	25 551	15.7	0.5	3370	MEDICINALS, CHEMICALS, BOTANICALS. .	17	102 307	33.4	5.8		
9930	RECEIPTS FROM SERVICES.	372	184 381	10.2	3.3	3380	VITAMIN, NUTRIENT PREPARATIONS. . . .	26	38 541	12.8	2.2		
	PRODUCTS N.E.C..	(X)	185 136	(X)	3.3	3410	PHARMACEUTICALS FOR HUMAN USE. . . .	53	505 260	81.2	28.8		
	MISCELLANEOUS DURABLE GOODS (SIC 509)					3420	PHARMACEUTICALS FOR VETERINARY USE. .	28	52 704	14.9	3.0		
	TOTAL	71	768 436	(X)	100.0	3430	SOAP, DETERGENTS, HOUSEHOLD USE. . .	10	79 792	16.8	4.5		
2510	WOODPULP, PULP MILL PRODUCTS. . . .	6	222 157	92.7	28.9	3460	SPECIALTY CLEANING PRODUCTS.	6	6 232	3.7	0.4		
7410	PHOTOGRAPH RECORDS.	25	229 090	100.0	29.8	3480	SHAVING PREPARATIONS.	4	2 685	2.5	0.2		
9750	JEWELRY, SILVERWARE, PLATEWARE. . . .	4	3 030	100.0	0.4	3510	PERFUMES, TOILET WATER, COLOGNES. . .	26	222 464	50.1	12.7		
9940	SIGNS, ADVERTISING DISPLAYS.	10	5 449	86.9	0.7	3520	HAIR PREPARATIONS, INCL. SHAMPOOS. .	15	44 605	10.5	2.5		
9990	MISC. MANUFACTURED PRODUCTS, N.E.C..	8	5 796	11.9	0.8	3530	CENTRIFUGES, MOUTHWASHES, GARGLES. .	10	20 338	7.6	1.2		
	RECEIPTS FROM SERVICES.	1	1 309	46.5	0.2	3540	OTHER TOILET PREPARATIONS.	31	226 786	41.8	12.9		
	PRODUCTS N.E.C..	(X)	301 545	(X)	39.2	3640	AGRICULTURAL PESTICIDES.	3	4 551	15.3	0.3		
						8630	SURGICAL, ORTHOPEDIC APPLIANCES. . .	4	7 031	19.1	0.4		
						8990	MISC. MANUFACTURED PRODUCTS, N.E.C..	3	54 917	43.2	3.1		
							PRODUCTS N.E.C..	(X)	138 799	(X)	7.0		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
	APPAREL, PIECE GOODS AND NOTIONS (SIC 513)												
	TOTAL	438	6 183 141	(X)	100.0								
1010	GRAY GOODS—COTTON DUCK, ETC.	19	185 482	16.4	3.0	0250	CANNED FRUITS	43	81 097	11.5	2.0		
1020	COTTON SHEETING, ALLIED FABRICS	11	31 047	5.9	0.5	0260	CANNED VEGETABLES	36	62 085	10.4	1.5		
1030	COTTON PRINT CLOTH YARN FABRICS	9	97 076	34.9	1.6	0270	CANNED FRUIT JUICES	38	32 477	4.9	0.8		
1040	COTTON COLORED YARN FABRICS	9	57 075	23.6	0.9	0280	CANNED VEGETABLE JUICES	19	2 386	0.8	0.1		
1070	FINISHED COTTON, BROAD WOVEN	17	446 103	58.9	7.2	0290	OTHER CANNED SPECIALTIES, ETC.	46	111 593	14.7	2.7		
1080	COTTON SHEETS, PILLOW CASES	21	107 754	4.5	1.7	0300	ORIOLE, DEHYDRATED FRUITS, VEGS.	49	50 509	7.4	1.2		
1090	COTTON TOWELS, WASH CLOTHS	17	85 240	3.5	1.4	0310	PICKLES, SAUCES	56	104 353	10.3	2.5		
1100	OTHER FABRICATED COTTON TEXTILES	17	51 000	7.7	0.8	0320	FROZEN PACKAGED SEAFOOD	12	4 481	3.7	0.1		
1110	100% FILAMENT RAYON (GRAY)	9	47 277	2.6	0.8	0330	FROZEN FRUITS, JUICES, AOS	14	9 125	2.7	0.2		
1120	100% FILAMENT FABRIC, EXCEPT RAYON	6	23 743	1.3	0.4	0340	FROZEN VEGETABLES	4	21 062	7.7	0.5		
1130	100% SPUN RAYON (GRAY)	8	68 350	19.0	1.1	0350	FROZEN PREPARED FOODS	35	49 492	11.7	1.2		
1140	100% SPUN POLYESTER BLENDS (GRAY)	21	185 063	7.4	3.0	0360	WHEAT FLOUR, EXCEPT BLEND	16	64 207	15.9	1.6		
1160	COMB. OF FILAMENT AND SPUN FABRICS	4	11 550	22.4	0.2	0380	SELF-RISING, OTHER PREPARED FLOUR	32	40 080	6.0	1.0		
1170	BLANKETING, SILK, PAPER (GRAY)	6	30 314	15.9	0.5	0420	DOG AND CAT FOOD	13	80 191	16.0	2.0		
1180	MANMADE FIBER OR SILK TEXTILES	24	428 930	18.5	6.9	0440	CEREAL BREAKFAST FOODS	23	195 927	28.9	4.8		
1190	WOOL FABRICS, GRAY GOODS	8	6 131	5.6	0.1	0460	WET CORN MILLING PRODUCTS	22	267 513	61.0	6.5		
1200	FINISHED WOOL APPAREL FABRICS	11	114 000	6.5	1.8	0470	BREAD, BREAD-TYPE ROLLS	84	86 391	19.1	2.1		
1230	WOVEN BRAIDED NARROW FABRICS, ETC.	21	41 262	2.2	0.7	0480	SWEET YEAST GOODS	38	5 858	2.0	0.1		
1240	WOMEN'S HOSIERY, SEAMLESS	17	189 137	10.2	3.1	0490	SOFT CAKES	52	19 591	22.3	0.5		
1250	HOSIERY, EXCEPT WOMEN'S	9	66 915	3.7	1.1	0500	PIES, PASTRIES, DONUTS, COOKIES	78	21 930	6.0	0.5		
1260	KNIT OUTERWEAR	19	115 774	47.6	1.9	0510	BISCUITS, CRACKERS, PRETZELS	137	145 696	20.8	3.5		
1270	KNIT UNDERWEAR AND NIGHTWEAR	8	22 521	30.3	0.4	0520	OTHER DRY BAKERY PRODUCTS	118	156 122	26.6	3.8		
1280	KNIT FABRICS, GLOVES, OTHER KNITS	23	279 515	12.3	4.5	0530	REFINED CANE SUGAR, BYPRODUCTS	6	237 656	53.2	5.8		
1290	WOVEN, TUFTED CARPETS, RUGS	8	99 281	5.6	1.6	0550	CONFECTIONERY PRODUCTS	43	126 155	18.5	3.1		
1300	FINISHED COTTON BROADWOVEN FABRICS	13	309 757	13.8	5.0	0560	CHOCOLATE COATINGS	6	3 878	8.8	0.1		
1310	FINISHED MANMADE FIBER AND SILK	23	515 814	24.3	8.3	0570	CONFECTIONERY-TYPE CHOCOLATE	9	34 315	41.7	0.8		
1320	YARNS, EXCEPT WOOL	17	301 503	12.5	4.9	0580	OTHER CHOCOLATE, COCOA PRODUCTS	38	9 510	1.5	0.2		
1330	WOOL YARNS	6	16 365	28.4	0.3	0650	BOTTLED, CANNED SOFT DRINKS	49	92 092	44.5	2.2		
1340	TRIMMINGS	23	17 204	26.7	0.3	0700	ROASTED COFFEE	27	113 973	27.7	2.8		
1350	FFLT GOODS, N.E.C.	4	6 233	0.3	0.1	0710	CONCENTRATED COFFEE	29	68 850	15.9	1.7		
1360	LACE GOODS	8	36 709	62.6	0.6	0720	SHORTENINGS, COOKING OILS	77	41 182	4.5	1.0		
1380	COATED FABRICS, NOT RUBBERIZED	3	35 523	1.9	0.6	0730	MARGARINES	90	55 000	5.8	1.3		
1410	TEXTILE GOODS, N.E.C.	23	149 169	26.5	2.4	0750	MACARONI, NOODLE PRODUCTS	30	24 173	5.7	0.6		
1420	MEN'S, BOYS' SUITS AND COATS	32	211 213	61.9	3.4	0760	DESSERTS, READY-TO-MIX	25	47 858	8.4	1.2		
1430	MEN'S, BOYS' DRESS SHIRTS, ETC.	66	363 224	53.9	5.9	0770	CHIPS—POTATO, CORN, ETC.	97	19 995	3.9	0.5		
1440	MEN'S, BOYS' SEPARATE TROUSERS	23	123 276	28.7	2.0	0780	SWEETENINGS, SYRUPS, MOLASSES	29	11 378	1.5	0.3		
1450	WOMEN'S, BOYS' CLOTHING, N.E.C.	13	122 890	46.3	2.0	0790	OTHER FOOD PRODUCTS	94	135 926	10.8	3.3		
1460	MEN'S, BOYS' CLOTHING, N.E.C.	19	67 252	19.7	1.1	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	9	7 013	3.5	0.2		
1470	CLOUSES	24	123 174	35.3	2.0	9040	TEA	4	6 695	3.0	0.1		
1480	WOMEN'S, MISSES, JUNIORS, DRESSES	24	101 924	55.5	1.6	9760	TOTAL MISCELLANEOUS MERCHANDISE	13	3 463	2.8	0.1		
1490	WOMEN'S SUITS, COATS, SKIRTS	19	39 917	14.5	0.6	9900	PORK, FRESH AND FROZEN	75	85 634	14.0	2.1		
1500	WOMEN'S OUTERWEAR, N.E.C.	34	231 764	56.9	3.7	9910	SAUSAGE, OTHER PREPARED MEATS	10	28 789	21.6	0.7		
1510	WOMEN'S, CHILDREN'S UNDERWEAR, ETC.	32	130 275	70.6	2.3		PRODUCTS N.E.C.	(X)	26 448	(X)	0.6		
1520	CONSETS, ALLIED GARMENTS	11	57 287	68.4	0.9		CHEMICALS AND ALLIED PRODUCTS (SIC 516)						
1530	ONSETS, WORK GLOVES (EXCEPT KNIT)	4	4 168	7.5	0.1		TOTAL	275	5 156 672	(X)	100.0		
1540	OTHER APPAREL (FUR GOODS, FURS)	9	12 772	14.2	0.2	2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	4	12 024	6.5	0.2		
1550	REOSPREADS, OTHER FURNISHINGS	21	29 144	3.2	0.5	3010	ALKALIES, SOA ASH, CAUSTIC SOA	34	227 599	28.8	4.4		
1600	OTHER FABRICATED TEXTILES, N.E.C.	17	104 385	48.7	1.7	3020	INDUSTRIAL GASES (ACETYLENE, ETC.)	49	114 243	28.3	2.2		
4050	RUBBER FOOTWEAR	11	23 039	25.6	0.4	3030	CYCLIC CRUDES AND COAL TAR	59	337 640	14.8	6.5		
4210	FOOTWEAR, EXCEPT RUBBER	24	101 458	62.8	1.6	3040	INORGANIC COLOR PIGMENTS	8	7 004	3.5	0.1		
4260	LADIES', CHILDREN'S HANDBAGS, ETC.	4	11 429	100.0	0.2	3050	MISCELLANEOUS CYCLIC CHEMICALS	40	37 139	2.9	0.7		
4860	BUTTONS	8	22 207	100.0	0.4	3060	MISCELLANEOUS ACYCLIC CHEMICALS	69	676 013	24.8	13.1		
4870	NEEDLES, PINS, FASTENERS, ZIPPERS	8	28 085	100.0	0.5	3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.	49	128 113	9.2	2.5		
4930	RECEIPTS FROM SERVICES	13	8 310	2.3	0.1	3110	ETHYL ALCOHOL, OTHER CHEMICALS	15	76 552	10.0	1.5		
	PRODUCTS N.E.C.	(X)	77 331	(X)	1.3	3120	SYNTHETIC AMMONIA, NITRIC ACID	26	25 355	2.2	0.5		
	GROCERIES AND RELATED PRODUCTS (SIC 514)					3130	CHLORINE, OTHER BLEACHING COMPOUNDS	13	21 087	3.1	0.4		
	TOTAL	576	4 110 666	(X)	100.0	3140	SULFURIC ACID	26	56 416	3.6	1.1		
0010	FRESH BEEF	81	315 403	46.8	7.7	3150	INORGANIC ACIDS, EXCEPT NITRIC	27	36 423	3.0	0.7		
0020	FRESH VEAL	49	5 924	1.4	0.1	3170	OTHER ALUMINUM COMPOUNDS	9	12 184	1.6	0.2		
0030	FRESH LAMB, MUTTON	64	24 130	4.6	0.6	3180	POTASSIUM, SODIUM COMPOUNDS	24	37 050	3.3	0.7		
0040	PROCESSED PORK	69	67 296	12.2	1.6	3210	CHEMICAL CATALYTIC PREPARATIONS	4	7 257	3.8	0.1		
0050	SAUSAGE, OTHER PREPARED MEATS	79	82 402	12.9	2.0	3220	OTHER INORGANIC CHEMICALS	47	160 558	8.9	3.1		
0070	CANNED MEATS, EXCEPT DOG FOOD	92	48 113	5.8	1.2	3230	REGENERATED CELLULOSIC PRODUCTS	7	74 570	11.7	1.4		
0100	OTHER MEAT PACKING PRODUCTS	39	6 645	2.0	0.2	3240	THERMOPLASTIC RESINS	31	311 755	17.7	6.0		
0110	CHESSED POULTRY, SMALL GAME	79	38 056	5.5	0.9	3250	OTHER THERMOSETTING RESINS	31	69 068	6.6	1.3		
0120	EGGS—LIQUID, ORIOLE, FROZEN	51	23 051	4.5	0.6	3260	SYNTHETIC RESINS FOR COATINGS	22	52 568	5.0	1.0		
0130	CHEAMERY BUTTER	90	60 505	8.4	1.5	3270	OTHER PLASTIC MATERIALS	38	143 589	9.0	2.8		
0140	NATURAL CHEESE, PROCESSED CHEESE	141	231 019	19.7	5.6	3280	SYNTHETIC RUBBER	19	80 058	39.9	1.6		
0150	DRY MILK PRODUCTS	32	46 871	9.7	1.1	3310	ACETATE YARNS	3	45 537	5.1	0.9		
0160	CANNED MILK, BULK EVAPORATED	14	21 683	18.4	0.5	3330	POLYAMIDE FIBERS, NYLON	9	576 763	38.6	11.2		
0170	ICE CREAM, ICES, OTHER	74	64 919	49.6	1.6	3340	OTHER NONCELLULOSIC SYNTHETIC FIBER	9	605 505	36.4	11.7		
0180	BULK FLUID MILK, CREAM	9	89 067	76.1	2.2	3370	MEDICINALS, CHEMICALS, BOTANICALS	11	6 688	1.6	0.1		
0200	BOTTLED MILK, CREAM	25	90 262	69.9	2.2	3410	PHARMACEUTICALS FOR HUMAN USE	7	3 573	1.9	0.1		
0210	COTTAGE CHEESE, BUTTERMILK, OTHER	30	17 064	9.8	0.4	3430	SOAP, DETERGENTS, HOUSEHOLD USE	22	322 529	50.6	6.3		
0220	CANNED, CURED SEAFOODS	26	9 472	1.9	0.2	3440	SOAP, DETERGENTS, NONHOUSEHOLD	39	54 062	10.2	1.0		
0230	CANNED BABY FOOD (EXCEPT MEAT)	20	58 560	28.5	1.4	3450	HOUSEHOLD INSECTICIDES, REPELLENTS	9	14 185	4.3	0.3		
0240	CANNED, FROZEN SOUPS, ETC.	10	20 055	11.1	0.5	3460	SPECIALTY CLEANING PRODUCTS	27	134 752	16.3	2.6		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
3540	OTHER TOILET PREPARATIONS	12	6 458	1.2	0.1	0670	COTTONSEED, SOYBEAN OIL PRODUCTS. .	9	41 410	64.6	1.6
3610	GUM, WOOD CHEMICALS	8	13 575	3.1	0.3	0680	PRODUCTS OF OTHER VEG. OIL MILLS. .	9	15 762	24.6	0.6
3640	AGRICULTURAL PESTICIDES	12	6 044	1.8	0.1	0800	CIGARETTES.	6	494 912	47.9	19.3
3650	GLUE AND GELATIN.	15	10 105	1.3	0.2	0810	CIGARS.	25	26 757	96.5	1.0
3690	CARBON BLACK.	4	6 465	10.8	0.1						
3710	SALT.	7	53 736	41.0	1.0	0820	CHEWING, SMOKING TOBACCO, SNUFF. .	9	10 736	2.2	0.4
3720	FATTY ACIDS	7	13 002	4.9	0.3	1320	YARNS, EXCEPT WOOL.	28	168 454	90.1	6.6
3730	CHEMICAL PREPARATIONS, N.E.C.	32	62 323	15.0	1.2	1330	WOOL YARNS.	6	17 752	31.2	0.7
3820	LIQUEFIED PETROLEUM GASES	7	23 763	3.6	0.5	1350	FELT GOODS, N.E.C.	6	73 920	100.0	2.9
3830	LUBRICATING AND SIMILAR OILS.	5	2 736	0.9	0.1	1410	TEXTILE GOODS, N.E.C.	3	3 651	96.0	0.1
						2560	FINE PAPER, INCLUDING THIN PAPER. .	3	2 555	11.0	0.1
3860	OTHER FINISHED PETROLEUM PRODUCTS .	5	35 717	6.2	0.7	2680	LAMINATED OR COATED WRAPPERS. . .	6	1 950	17.1	0.1
3880	ASPHALT, FELTS, COATINGS.	3	5 193	7.2	0.1	2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	4	1 474	5.1	0.1
4160	PLASTIC PRODUCTS, N.E.C.	9	14 116	4.1	0.3						
5510	METAL CANS.	4	14 072	37.0	0.3	2890	NEWSPAPERS, MAGAZINES, PERIODICALS.	77	161 127	88.7	6.3
5520	CUTLERY.	3	7 779	4.4	0.2	2900	BOOKS.	53	156 617	75.5	6.1
7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	5	22 350	9.3	0.4	2910	MISCELLANEOUS PUBLISHING.	19	3 542	8.1	0.1
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	16	164 254	32.6	3.2	2920	PRODUCTS OF COMMERCIAL PRINTING. .	53	66 521	62.2	2.6
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	11	11 078	4.1	0.2	3030	CYCLIC CRUDES AND COAL TAR.	6	13 419	22.7	0.5
9930	RECEIPTS FROM SERVICES.	9	17 306	4.9	0.3	3040	INORGANIC COLOR PIGMENTS.	24	83 568	85.7	3.3
	PRODUCTS N.E.C.	(X)	74 328	(X)	1.4	3060	MISCELLANEOUS ACYCLIC CHEMICALS. .	6	4 618	14.2	0.2
	PETROLEUM AND PETROLEUM PRODUCTS					3080	PESTICIDES, OTHER ORGANIC CHEMICALS	3	5 568	31.5	0.2
	(SIC 517) ³					3120	SYNTHETIC AMMONIA, NITRIC ACID. . .	6	18 983	39.1	0.7
	TOTAL	702	5 502 600	(X)	100.0	3230	REGENERATED CELLULOSIC PRODUCTS. .	6	17 919	23.5	0.7
	BEER, WINE, AND DISTILLED					3240	THERMOPLASTIC RESINS.	3	2 069	3.0	0.1
	ALCOHOLIC BEVERAGES (SIC 51A)					3270	OTHER PLASTIC MATERIALS.	3	1 292	49.2	0.1
	TOTAL	84	1 401 588	(X)	100.0	3310	ACETATE YARNS.	6	129 437	66.4	5.1
						3320	RAYON YARN, VISCOSE.	3	44 925	64.9	1.8
						3380	VITAMIN, NUTRIENT PREPARATIONS. .	3	1 816	10.2	0.1
						3420	PHARMACEUTICALS FOR VETERINARY USE.	3	3 810	56.3	0.1
						3550	PAINTS, VARNISHES, LACQUERS. . . .	232	96 450	63.2	3.8
						3560	INDUSTRIAL PRODUCT FINISHES. . . .	59	45 676	43.3	1.8
						3570	MISCELLANEOUS PAINT PRODUCTS. . . .	111	8 546	7.4	0.3
0600	MALT LIQUORS, BREWING BYPRODUCTS. .	17	37 616	100.0	2.7						
0620	WINES, BRANDY, BRANDY SPIRITS . . .	27	153 847	13.7	11.0	3580	PUTTY, CAULKING COMPOUNDS, ETC. . .	133	3 008	3.7	0.1
0630	DISTILLED LIQUOR, EXCEPT BRANDY . .	22	299 176	27.3	21.3	3620	SUPER PHOSPHATE, OTHER PHOSPHATICS.	6	16 512	34.0	0.6
0640	BOTTLED LIQUORS	48	908 028	92.7	64.8	3630	MIXED FERTILIZERS	9	12 908	23.9	0.5
	PRODUCTS N.E.C.	(X)	2 921	(X)	0.2	3640	AGRICULTURAL PESTICIDES	28	329 645	83.7	12.9
	MISCELLANEOUS NONDURABLE GOODS					3650	GLUE AND GELATIN.	6	1 680	20.5	0.1
	(SIC 519)					4450	GYPSUM PRODUCTS	6	3 607	18.9	0.1
	TOTAL	804	2 557 867	(X)	100.0	6720	ADDRESSING, DICTATING, DUPLICATING.	3	1 704	7.3	0.1
						8730	PREPARED PHOTOGRAPHIC CHEMICALS. .	3	2 152	36.1	0.1
0350	FROZEN PREPARED FOODS	3	5 237	10.2	0.2	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	124	192 501	90.4	7.5
0410	LIVESTOCK FEEDS	3	1 689	100.0	0.1	9760	TOTAL MISCELLANEOUS MERCHANDISE .	121	18 453	19.0	0.7
0450	MILLED RICE, BYPRODUCTS	3	28 208	100.0	1.1	9930	RECEIPTS FROM SERVICES.	22	1 485	13.8	0.1
0660	FLAVORINGS.	6	4 147	7.5	0.2		PRODUCTS N.E.C.	(X)	209 175	(X)	8.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.³Consists primarily of SIC 5171 on which no data were collected.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

East North Central

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)										
	TOTAL	316	10 889 223	(X)	100.0						
4010	PASSENGER CAR, MOTORCYCLE TIRES . .	36	387 518	56.7	3.6	4360	BRICK AND STRUCTURAL HOLLOW TILE . .	3	2 656	54.1	0.1
4020	TRUCK, BUS PNEUMATIC TIRES	35	160 125	23.9	1.5	4370	CLAY WALL AND FLOOR TILE	14	6 937	62.4	0.4
4030	OTHER PNEUMATIC TIRES, SOLID TIRES .	33	76 468	11.3	0.7	4380	CLAY REFRACTORIES	18	31 736	89.3	1.7
4040	INNER TUBES, TIRE SUPPLIES	30	23 023	3.6	0.2	4430	CONCRETE BRICK AND BLOCK	11	20 455	52.9	1.1
4060	RUBBER BELTS, BELTING	6	18 448	12.7	0.2	4450	GYPSUM PRODUCTS	37	104 983	64.6	5.5
4070	RUBBER HOSE, TUBING	5	8 004	7.2	0.1	4460	CUT STONE PRODUCTS, GRANITE, ETC. .	26	41 066	45.6	2.1
4120	MECHANICAL RUBBER GOODS, N.E.C. . .	6	12 457	8.6	0.1	4480	ASBESTOS PRODUCTS	29	55 534	37.7	2.9
4460	CARBURETORS, PISTONS, ETC.	8	34 291	73.3	0.3	4520	MINERALS, EARTHS	19	5 325	3.4	0.3
7300	TOTAL MAJOR APPLIANCES, ETC.	4	5 540	5.5	0.1	4530	MINERAL WOOL	26	9 077	6.9	0.5
7303	TELEVISION SETS	4	5 540	5.5	0.1	4540	NONCLAY REFRACTORIES	8	2 394	24.7	0.1
8010	TRUCK, BUS BODIES	27	17 749	17.1	0.2	5040	IRON AND STEEL FINISHED PRODUCTS . .	3	1 757	22.7	0.1
8020	TRUCK TRAILERS, CHASSIS	40	162 263	77.7	1.5	5044	CONCRETE REINFORCEMENT BARS	3	1 757	22.7	0.1
8030	PASSENGER CARS	69	7 484 214	93.6	69.7	5620	FABRICATED STRUCTURAL METAL	35	175 837	86.0	9.2
8040	TRUCK TRACTORS, CHASSIS, TRUCKS . .	87	993 918	35.9	9.1	5630	METAL DOORS, SASH, TRIM	42	50 287	86.1	2.6
8050	PARTS, ACCESS, FOR PASSENGER CARS .	197	1 367 664	59.5	12.7	5640	FABRICATED PLATEWORK	14	21 427	92.4	1.1
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	7	15 466	12.3	0.1	5650	SHEET METALWORK	10	9 535	70.0	0.5
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	7	11 502	2.9	0.1	5660	ARCHITECTURAL, ORNAMENTAL METAL . .	14	3 926	21.4	0.2
9930	RECEIPTS FROM SERVICES	104	50 663	7.2	0.5	5670	PREFAB, PORTABLE METAL BUILDINGS . .	13	15 280	88.0	0.8
	PRODUCTS N.E.C.	(X)	37 490	(X)	0.3	0080	READY-MIXED CONCRETE, LIME	10	7 228	66.3	0.4
						9760	TOTAL MISCELLANEOUS MERCHANDISE . .	37	17 784	8.8	0.9
						9930	RECEIPTS FROM SERVICES	22	8 408	19.2	0.4
							PRODUCTS N.E.C.	(X)	32 778	(X)	1.7
	FURNITURE AND HOME FURNISHINGS (SIC 502)						SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)				
	TOTAL	170	580 712	(X)	100.0		TOTAL	95	949 113	(X)	100.0
1090	COTTON, SHEETS, PILLOW CASES	16	48 138	52.2	8.3	4080	BOATS, SHIPS	3	5 477	39.2	0.6
1090	COTTON, TOWELS, WASH CLOTHS	18	37 464	39.7	6.5	4530	SURVEYING, DRAFTING INSTRUMENTS . .	5	1 040	7.4	0.1
1100	OTHER FABRICATED COTTON TEXTILES . .	10	1 530	4.9	0.3	4670	STILL PICTURE EQUIPMENT	19	88 870	19.2	9.4
1290	WOVEN, TUFTED CARPETS, RUGS	27	111 307	90.2	19.2	4680	PHOTOCOPYING, MICROFILMING, EQUIP. .	45	271 753	44.3	28.6
1570	CURTAINS, DRAPERIES (EXCEPT LACE) .	5	3 176	45.8	0.5	4690	MOTION PICTURE EQUIPMENT	5	19 412	6.2	2.0
1580	REOUPREAS, OTHER FURNISHINGS	13	6 855	9.2	1.2	4710	PHOTOG, SENSITIZED FILM, PLATES . . .	23	320 683	61.9	33.8
1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	3	577	8.3	0.1	4720	SENSITIZED PHOTOG, PAPER, CLOTH . . .	23	74 250	18.3	7.8
2180	WOOD FURNITURE, NOT UPHOLSTERED . .	11	5 936	37.8	1.0	4730	PREPARED PHOTOGRAPHIC CHEMICALS . .	16	20 118	5.2	2.1
2190	WOOD FURNITURE, UPHOLSTERED	11	106 119	96.1	18.4	4770	GAMES, TOYS	5	12 335	66.1	1.3
2200	MATTRESSES, BEDSPRINGS, SOFAS	13	41 246	100.0	7.1	8810	SPORTING, ATHLETIC GOODS, N.E.C. . . .	24	86 357	97.9	9.1
2210	HOUSEHOLD FURNITURE, N.E.C.	8	24 566	100.0	4.2	8970	SMALL ARMS, AMMUNITION	3	20 995	100.0	2.2
2220	METAL OFFICE FURNITURE	18	24 216	87.3	4.2	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	6	2 744	17.4	0.3
2230	PUBLIC BUILDING FURNITURE	8	2 721	23.0	0.5	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	3	2 233	4.4	0.2
2240	WOOD PARTITIONS AND FIXTURES	6	2 613	82.1	0.4	9930	RECEIPTS FROM SERVICES	19	10 304	2.1	1.1
2250	METAL PARTITIONS AND FIXTURES	8	27 289	73.1	4.7		PRODUCTS N.E.C.	(X)	12 542	(X)	1.3
2270	FURNITURE, FIXTURES, N.E.C.	6	6 463	78.6	1.1						
2280	BUILDING PAPER AND BOARD	5	1 717	8.9	0.3		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
4280	GLASS CONTAINERS	3	7 155	43.3	1.2		TOTAL	413	8 856 345	(X)	100.0
4310	TABLE, KITCHEN, ART, NOVELTY GLASS .	22	38 304	77.8	6.6	3740	COAL, BITUMINOUS	7	160 955	100.0	1.8
4340	GLASS FIBER, PRESSED, BLOWN GLASS . .	13	884	3.1	0.2	3910	OTHER PETROLEUM, COAL PRODUCTS . .	4	6 411	0.7	0.1
4480	ASBESTOS PRODUCTS	3	2 362	15.4	0.4	4520	MINERALS, EARTHS	6	95 515	100.0	1.1
7610	COMMUNICATION WIRE, CABLE	4	820	22.1	0.1	5010	TOTAL IRON AND STEEL PRODUCTS	83	352 642	6.8	4.0
8880	BROOMS, BRUSHES	11	8 004	100.0	1.4	5011	SHEET BARS, TINPLATE BARS	83	22 313	9.0	0.3
9910	LINOLEUM	3	5 070	43.2	0.9	5012	WIRE RODS	43	141 418	3.4	1.6
9920	ASPHALTED-FELT-BASE FLOOR COVERING .	10	23 763	64.4	4.1	5013	ROUGH CAST	12	42 742	3.6	0.5
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	10	7 052	35.2	1.2	5014	FORGINGS	8	11 300	0.8	0.1
9930	RECEIPTS FROM SERVICES	11	1 767	10.7	0.3	5015	PIG IRON, FERRO ALLOYS	20	4 452	0.2	0.1
	PRODUCTS N.E.C.	(X)	32 978	(X)	5.7	5016	OTHER SEMIFINISHED IRON, STEEL . . .	52	136 417	3.3	1.5
						5020	TOTAL IRON, STEEL PRODUCTS (FLAT) . .	124	3 651 729	60.3	41.2
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					5021	PLATES	99	255 305	4.4	2.9
	TOTAL	421	1 913 169	(X)	100.0	5022	STRIP (HOT- AND COLD-ROLLED)	84	107 143	2.4	1.2
1290	WOVEN, TUFTED CARPETS, RUGS	5	2 513	12.6	0.1	5023	SHEETS (COLD-ROLLED)	108	1 418 782	23.6	16.0
2020	ROUGH LUMBER AND SAWED TIES	24	8 405	6.6	0.4	5024	SHEETS (HOT-ROLLED)	106	924 574	15.4	10.4
2030	DRESSED LUMBER	58	89 758	23.8	4.7	5025	BLACKPLATE	39	37 717	1.0	0.4
2040	SOFTWOOD CUT STOCK, FLOORING, OTHER	5	8 393	29.0	0.5	5026	SHEETS (GALVANIZED, OTHER COATED) . .	102	541 027	9.0	6.1
2060	SHINGLES, COOPERAGE STOCK, ETC. . . .	18	1 636	3.2	0.1	5027	TINPLATE, TERNEPLATE	49	277 515	7.6	3.1
2070	MILLWORK	38	13 700	4.9	0.7	5028	FABRICATED AND STRUCTURAL PLATE . .	14	4 553	0.6	0.1
2080	HARDWOOD PLYWOOD	56	62 229	18.4	3.3	5029	OTHER PLATING, STEEL PRODUCTS . . .	29	85 111	9.3	1.0
2090	SOFTWOOD PLYWOOD, INTERIOR TYPE . .	59	80 390	20.9	4.2		PRODUCTS N.E.C.	(X)	2	(X)	(Z)
2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE . .	40	84 312	39.8	4.4	5030	TOTAL IRON AND STEEL WIRE, ETC. . . .	94	173 846	3.8	2.0
2160	HARDPRESSED WOOD FIBERBOARD	59	26 285	7.7	1.4	5031	WIRE--PLAIN, COATED, BARBED, TWISTED	72	116 056	2.5	1.3
						5032	NAILS AND STAPLES (INCLUDING TACKS)	27	24 638	1.0	0.3
2170	WOOD PRODUCTS, N.E.C.	34	19 871	11.5	1.0	5033	WOVEN AND WELDED WIRE FENCE, ETC. .	15	8 382	0.5	0.1
2880	BUILDING PAPER AND BOARD	11	4 738	7.9	0.2	5034	WIRE ROPE AND STRAND, BALE TIES . . .	15	14 386	1.2	0.2
3270	OTHER PLASTIC MATERIALS	5	1 147	6.3	0.1	5035	REINFORCEMENT MESH (WELDED, WOVEN)	17	10 384	0.4	0.1
3580	PUTTY, CAULKING COMPOUNDS, ETC. . . .	5	2 501	12.8	0.1	5040	IRON AND STEEL FINISHED PRODUCTS . .	121	1 042 482	17.8	11.8
3870	LIQUID ASPHALT PAVING MIXTURES	3	18 317	59.7	1.0	5041	PAIS, TIE PLATES, JOINTS, ETC.	54	54 127	1.3	0.6
3880	ASPHALT, FELTS, COATINGS	6	52 990	80.1	2.8	5042	BARS, BAR-SIZE SHAPES, HOT-ROLLED .	91	661 346	12.1	7.5
4160	PLASTIC PRODUCTS, N.E.C.	21	10 199	6.8	0.5	5043	BARS, BAR SHAPES, COLD-FINISHED . .	69	131 215	3.7	1.5
4260	FLAT GLASS	77	155 614	29.9	8.1	5044	CONCRETE REINFORCEMENT BARS	38	27 593	0.7	0.3
4270	LAMINATED GLASS, INCL. SAFETY GLASS .	70	376 083	82.8	19.7						
4330	MIRRORS	53	974	2.2	0.1						
4340	GLASS FIBER, PRESSED, BLOWN GLASS . .	13	18 954	18.1	1.0						
4350	CEMENT, HYDRAULIC	46	249 144	100.0	13.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE)	47	123 260	3.2	1.4	7320	OTHER ELEC. AND NONELEC. LIGHT OEV.	34	14 373	1.8	0.2
5046	PILING, BEARING PILES	20	14 123	0.5	0.2	7330	CURRENT CARRYING WIRING OEV.	94	54 017	14.9	0.9
5048	OTHER FINISHED PRODUCTS	20	30 818	3.4	0.3	7340	NONCURRENT CARRYING WIRING DEV.	28	8 636	0.6	0.1
5060	TOTAL IRON AND STEEL PIPE, ETC.	104	330 887	6.5	3.7	7380	SPEAKER SYSTEMS, MICROPHONES, ETC.	11	3 677	30.8	0.1
5061	TUBING (MECHANICAL AND PRESSURE)	84	166 150	4.8	1.9	7420	TELEPHONE SWITCHING, SWITCHBOARD	20	254 665	23.5	4.4
5062	STANDARD STEEL PIPE	80	164 737	3.5	1.9	7430	OTHER EQUIPMENT, COMPONENTS	18	344 302	31.2	6.0
5070	TOTAL OTHER CARBON STEEL PRODUCTS	44	69 261	3.1	0.8	7440	RADIO, TV COMMUNICATIONS EQUIPMENT	71	293 515	15.4	5.1
5080	TOTAL ALLOY STEEL	123	532 060	11.2	6.0	7450	ELECTRONIC TUBES, RECEIVING TYPE	26	49 808	3.9	0.9
5081	BAR, HOT-ROLLED OR COLO-FINISHED	99	272 222	6.0	3.1	7460	CATHODE RAY PICTURE TUBES	16	190 331	28.6	3.3
5082	TOOL STEEL BARS	50	84 749	7.6	1.0	7470	TRANSMITTING TUBES (EXC. X-RAY)	28	22 314	1.8	0.4
5083	PIPE AND TUBING	37	37 685	1.3	0.4	7480	TRANSISTORS, RECTIFIERS	83	174 067	12.1	3.0
5084	PLATE	44	25 817	0.9	0.3	7510	ELECTRONIC COMPONENTS, N.E.C.	111	65 908	3.8	1.1
5085	OTHER ALLOY STEEL (INCLUDING SHEET)	62	111 587	3.0	1.3	7520	STORAGE BATTERIES	37	41 478	3.3	0.7
5090	HIGH-STRENGTH LOW-ALLOY STEEL	51	156 286	3.7	1.8	7530	PRIMARY BATTERIES, DRY AND WET	12	30 705	3.2	0.5
5110	TOTAL STAINLESS STEEL	135	311 472	6.8	3.5	7540	X-RAY, THERAPEUTIC APPARATUS	7	4 001	12.0	0.1
5111	PLATES	54	23 660	0.9	0.3	7560	LAMP BULB COMPONENTS, OTHER	5	4 754	15.0	0.1
5112	STRIP	80	130 452	3.6	1.5	7570	APPLIANCE WIRE, COLO.	26	21 607	6.4	0.4
5113	SHEETS	100	65 494	1.7	0.7	7580	COPPER, COPPER-BASE ALLOY WIRE	25	14 912	1.3	0.3
5114	BAR, BAR-SIZE SHAPES	101	51 570	1.4	0.6	7610	COMMUNICATION WIRE, CABLE	28	238 694	21.1	4.1
5115	OTHER STAINLESS STEEL	91	39 795	1.0	0.4	7620	MAGNET WIRE	30	125 799	10.4	2.2
	PRODUCTS N.E.C.	(X)	1	(X)	(Z)	7630	POWER WIRE, CABLE	33	71 067	23.4	1.2
5120	COPPER WIRE (ELECTRICAL ONLY)	20	43 550	5.6	0.5	7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	25	41 980	3.7	0.7
5130	TOTAL OTHER COPPER, ETC.	73	332 715	65.2	3.8	8110	LOCOMOTIVES AND PARTS	11	17 670	3.7	0.3
5131	FLAT PRODUCTS (SHEETS, ETC.)	47	144 410	35.7	1.6	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	9	169 422	22.5	1.9
5132	TUBULAR PRODUCTS (PIPES, TUBES)	55	75 952	19.5	0.9	9760	TOTAL MISCELLANEOUS MERCHANDISE	71	24 820	2.3	0.4
5133	ROD, NONELECTRICAL WIRE	53	112 353	28.2	1.3	9930	RECEIPTS FROM SERVICES	118	235 696	11.9	4.1
5140	TOTAL ALUMINUM SHAPES, ETC.	101	936 598	66.8	10.6		PRODUCTS N.E.C.	(X)	30 393	(X)	0.5
5150	TOTAL NONFERROUS METALS	19	107 790	47.3	1.2	504C	HARDWARE, PLUMBING, HEATING				
5153	TIN, LEAD, ZINC, ETC.	13	105 299	50.0	1.2	5044	EQUIPMENT, SUPPLIES (SIC 507)				
	PRODUCTS N.E.C.	(X)	2 491	(X)	(Z)		TOTAL	208	592 421	(X)	100.0
5620	FABRICATED STRUCTURAL METAL	5	39 344	4.1	0.4	504C	IRON AND STEEL FINISHED PRODUCTS	3	4 005	31.6	0.7
5670	PREFAB., PORTABLE METAL BUILDINGS	5	12 455	1.3	0.1	5044	CONCRETE REINFORCEMENT BARS	3	4 005	31.6	0.7
5680	BOLTS, NUTS, WASHERS, RIVETS	36	23 645	1.4	0.3	5140	TOTAL ALUMINUM SHAPES, ETC.	3	1 944	42.5	0.3
5710	METAL STAMPINGS	19	18 247	5.2	0.2	5530	MECHANICS' HAND SERVICE TOOLS, ETC.	25	39 624	47.4	6.7
5840	FABRICATED METAL PRODUCTS, N.E.C.	16	33 469	2.5	0.4	5540	HANDSAWS, SAW BLADES, ETC.	7	16 190	59.8	2.7
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	11	107 861	25.8	1.2	5550	BUILDERS' HARDWARE	12	22 134	63.9	3.7
9760	TOTAL MISCELLANEOUS MERCHANDISE	27	23 470	9.1	0.3	5560	OTHER HARDWARE	10	51 843	56.6	8.8
9930	RECEIPTS FROM SERVICES	13	5 043	0.4	0.1	5570	METAL PLUMBING FIXTURES	15	27 507	55.4	4.6
	PRODUCTS N.E.C.	(X)	288 612	(X)	3.3	5580	PLUMBING FIXTURE FITTINGS, TRIM	20	31 122	43.4	5.3
	ELECTRICAL GOODS (SIC 506)					5610	NONELECTRIC HEATING EQUIPMENT	22	104 153	86.1	17.6
	TOTAL	634	5 774 152	(X)	100.0	5630	METAL DOORS, SASH, TRIM	3	627	5.0	0.1
6010	STEAM ENGINES, GAS HYD. TURBINES	24	111 124	16.8	1.9	5650	SHEET METALWORK	7	2 691	14.9	0.5
6210	PARTS FOR TRACKLAYING TRACTORS	7	6 744	2.6	0.1	5680	BOLTS, NUTS, WASHERS, RIVETS	23	64 239	100.0	10.8
6440	METALWORKING MACHINERY, N.E.C.	4	7 605	33.8	0.1	5730	FABRICATED WIRE PRODUCTS, N.E.C.	7	5 571	64.1	0.9
6620	POWER TRANSMISSION EQUIPMENT	32	16 245	1.7	0.3	5810	OTHER VALVES, FITTINGS	7	4 114	24.2	0.7
6630	OTHER GENERAL INDUSTRIAL MACHINERY	33	18 545	3.3	0.3	5840	FABRICATED METAL PRODUCTS, N.E.C.	55	71 651	54.6	12.1
6640	ELECTRONIC DATA PROCESSING MACHINES	7	9 672	29.0	0.2	6440	METALWORKING MACHINERY, N.E.C.	18	4 148	9.1	0.7
6780	HEAT TRANSFER EQUIPMENT	8	20 271	4.8	0.4	6610	BLOWERS AND FANS	3	977	7.0	0.2
6800	ROOM AIR CONDITIONERS	37	33 422	8.4	0.6	6780	HEAT TRANSFER EQUIPMENT	23	12 756	24.4	2.2
7010	EQUIPMENT FOR TESTING ELEC. MOTORS	36	21 444	2.0	0.4	6810	AIR CONDITIONERS, ROOM AND UNITARY	32	42 532	62.8	7.2
7020	OTHER ELEC. MEASURING INSTRUMENTS	90	37 592	2.8	0.7	6820	COMMERCIAL REFRIGERATION EQUIPMENT	13	7 020	75.4	1.2
7030	POWER, DISTRIBUTION TRANSFORMERS	125	124 369	8.3	2.2	6830	OTHER REFRIGERATION EQUIPMENT	29	26 710	56.3	4.5
7040	OTHER TRANSFORMERS	87	36 655	2.4	0.6	9760	TOTAL MISCELLANEOUS MERCHANDISE	17	2 423	9.3	0.4
7050	SWITCH GEAR DUCTS, RELAYS	164	97 221	5.7	1.7	9930	RECEIPTS FROM SERVICES	30	4 365	9.8	0.7
7060	CIRCUIT BREAKERS	137	54 916	3.5	1.0		PRODUCTS N.E.C.	(X)	44 075	(X)	7.4
7070	FRACTIONAL HORSEPOWER MOTORS	110	119 137	8.6	2.1		MACHINERY, EQUIPMENT, AND				
7080	INTEGRAL HORSEPOWER MOTORS, ETC.	127	92 880	5.8	1.6		SUPPLIES (SIC 508)				
7110	MOTOR GENERATOR SETS	53	358 158	32.1	6.2	2160	HAROPRESSED WOOD FIBERBOARD	3	7 131	12.8	0.1
7120	OTHER MOTORS, GENERATORS	52	89 766	7.5	1.6	2170	WOOD PRODUCTS, N.E.C.	7	42 247	45.6	0.5
7130	PARTS, SUPPLIES FOR MOTORS, ETC.	90	21 940	2.4	0.4	2580	SPECIAL INDUSTRIAL PAPER	3	8 629	15.5	0.1
7140	GENERAL INDUSTRIAL POWER CIRCUITS	207	230 111	12.1	4.0	2670	PRESSURE SENSITIVE TAPE	7	13 867	33.6	0.2
7150	WELDING APPARATUS	3	3 273	0.9	0.1	2760	PRESSED AND MOLDED PULP GOODS	3	81 941	97.4	1.0
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.	120	316 027	21.6	5.5	2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS	4	78 781	35.5	0.9
7210	ELEC. HOUSEWARES, SMALL APPLIANCES	81	115 409	26.1	2.0	3230	REGENERATED CELLULOSIC PRODUCTS	4	35 059	46.5	0.4
7260	ELECTRIC LAMPS	42	165 080	11.3	2.9	3550	PAINTS, VARNISHES, LACQUERS	9	4 947	13.0	0.1
7270	RESIDENTIAL TYPE ELECTRIC FIXTURES	5	4 635	12.2	0.1	3560	INDUSTRIAL PRODUCT FINISHES	9	6 854	18.0	0.1
7280	COMMERCIAL ELECTRICAL FIXTURES	41	12 061	1.6	0.2	3670	PRINTING INK	27	32 559	42.8	0.4
7290	NONCONSOLE RADIOS (PORTABLE, ETC.)	19	10 805	2.9	0.2	3730	CHEMICAL PREPARATIONS, N.E.C.	7	6 506	9.0	0.1
7300	TOTAL MAJOR APPLIANCES, ETC.	96	1 150 232	89.9	19.9	4060	RUBBER BELTS, RELTING	19	36 514	34.3	0.4
7301	ELECTRIC HOME KITCHEN EQUIP., PARTS	56	205 848	48.2	3.6	4070	RUBBER HOSE, TUBING	28	47 357	42.2	0.6
7302	ELECTRIC HOME LAUNDRY EQUIPMENT	76	95 654	21.4	1.7	4080	SPONGE, FOAM RUBBER GOODS	10	7 318	13.0	0.1
7303	TELEVISION SETS	37	742 005	71.0	12.9	4120	MECHANICAL RUBBER GOODS, N.E.C.	33	34 014	24.9	0.4
7304	CONSOLE RADIOS AND RECORD PLAYERS	24	48 244	5.3	0.8	4150	INDUSTRIAL PLASTIC PRODUCTS	21	48 627	52.3	0.6
7305	OTHER MAJOR APPLIANCES (INCL. GAS)	34	59 481	6.4	1.0	4160	PLASTIC PRODUCTS, N.E.C.	60	26 753	21.0	1.0
						4280	GLASS CONTAINERS	60	394 031	46.9	4.7
						4310	TABLE, KITCHEN, ART, NOVELTY GLASS	10	16 389	13.8	0.2
						4340	GLASS FIBER, PRESSED, BLOWN GLASS	42	178 581	45.4	2.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
4380	CLAY REFRACTORIES	10	7 448	10.4	0.1	8920	ASPHALTEO-FELT-BASE FLOOR COVERING.	3	10 307	18.5	0.1
4420	ASBESTOS PRODUCTS	4	14 425	13.5	0.2	8930	MORTICIANS' GOODS	13	8 076	100.0	0.1
4510	GASKETS, PACKING, ASBESTOS INSUL.	6	8 289	12.4	0.1	4990	MISC. MANUFACTURED PRODUCTS, N.E.C.	19	78 706	43.6	0.9
4520	MINERALS, EARTHS	7	5 226	28.6	0.1	9070	MACHINE RENTAL, ROYALTY RECEIPTS.	163	50 786	12.4	0.6
4530	MINERAL WOOL	12	21 795	18.2	0.3	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	81	13 589	3.2	0.2
4540	NONCLAY REFRACTORIES	13	12 201	16.4	0.1	9930	RECEIPTS FROM SERVICES	409	191 464	10.1	2.3
4550	OTHER NONMETALLIC MINERAL PRODUCTS.	4	9 916	18.3	0.1		PRODUCTS N.E.C.	(X)	219 978	(X)	2.6
5510	METAL CANS	18	232 621	67.9	2.8		MISCELLANEOUS DURABLE GOODS (SIC 509)				
5710	METAL STAMPINGS	24	49 134	22.0	0.6		TOTAL	45	320 828	(X)	100.0
5740	METAL BARRELS, DRUMS, PAILS	6	44 030	48.7	0.5	2510	WOODPULP, PULP MILL PRODUCTS	3	6 096	71.5	1.9
5750	SAFES AND VAULTS	6	17 855	74.6	0.2	7410	PHONOGRAPH RECORDS	20	155 691	97.1	48.5
5770	VALVES FOR PIPING SYSTEM	12	18 306	63.5	0.2	8750	JEWELRY, SILVERWARE, PLATED WARE . .	3	5 270	100.0	1.6
5790	FITTINGS, UNIONS FOR PIPING SYSTEMS	13	14 887	57.9	0.2	8760	PIANOS, ORGANS, MUSICAL INSTRUMENTS	5	121 304	100.0	37.8
5810	OTHER VALVES, FITTINGS	10	15 098	60.2	0.2		PRODUCTS N.E.C.	(X)	32 467	(X)	10.1
6010	STEAM ENGINES, GAS HYD. TURBINES . .	7	8 191	74.3	0.1		PAPER AND PAPER PRODUCTS (SIC 511)				
6030	DIESEL ENGINES (EXCEPT AUTOMOTIVE).	12	70 451	30.8	0.8		TOTAL	405	2 039 296	(X)	100.0
6040	DIESEL ENGINES, AUTOMOTIVE TYPE . .	4	125 412	65.5	1.5	1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	3	2 255	16.0	0.1
6060	PARTS FOR INTERNAL COMBUSTION ENGS.	13	83 940	19.5	1.0	2520	NEWSPRINT	3	24 093	37.2	1.2
6080	WHEEL TRACTORS, PARTS, ATTACHMENTS.	24	259 183	26.6	3.1	2530	GROUNDWOOD PAPER, UNCOATED	7	3 200	2.4	0.2
6110	PLANTING, SEEDING, ETC. MACHINERY .	22	33 523	4.4	0.4	2540	PAPER-MACHINE COATED PAPER	50	133 546	41.2	6.5
6120	PLOWS, LISTERS, HARROWS, ROLLERS . .	24	36 511	4.5	0.4	2550	BOOK PAPER, UNCOATED	14	31 804	14.3	1.6
6130	HARVESTING MACHINERY	27	184 387	22.6	2.2	2560	FINE PAPER, INCLUDING THIN PAPER . .	38	147 895	39.3	7.3
6140	HAYING MACHINERY	25	42 294	5.1	0.5	2570	COARSE PAPER	16	88 916	35.9	4.4
6150	LAWNMOVERS, PARTS	31	55 237	7.6	0.7	2580	SPECIAL INDUSTRIAL PAPER	14	138 340	43.7	6.8
6160	PARTS FOR FARM MACHINERY, EQUIPMENT	27	87 943	12.3	1.0	2590	SANITARY TISSUE STOCK, ETC., N.E.C.	11	8 185	5.1	0.4
6170	ALL OTHER FARM MACHINERY	40	134 715	15.3	1.6	2600	CONTAINER BOARD	14	60 152	41.3	2.9
6180	TRACKLAYING TRACTORS	16	140 553	25.0	1.7	2610	SPECIAL FOOD BOARD	4	6 664	33.7	0.3
6210	PARTS FOR TRACKLAYING TRACTORS . . .	21	215 710	27.2	2.6	2620	FOLDING BOXBOARD STOCK	10	17 905	39.7	0.9
6220	POWER CRANES, DRAGLINES, SHOVELS . .	21	144 045	34.0	1.7	2630	OTHER PAPERBOARD MILL PRODUCTS . .	14	84 941	46.0	4.2
6230	MIXERS, PAVERS, RELATED EQUIPMENT .	6	7 519	35.9	0.1	2640	OFF-MACHINE COATED PAPER	20	19 942	27.0	1.0
6240	TRACTOR SHOVEL LOADERS (EXC. PARTS)	10	66 589	22.0	0.8	2650	OILED, WAXED, WAX-LAMINATED PAPER .	14	15 636	10.1	0.8
6250	SCRAPERS, GRAZERS, ROLLERS	19	122 339	17.9	1.5	2660	GUMMED PRODUCTS	17	11 528	7.9	0.6
6260	OTHER CONSTRUCTION MACHINERY . . .	43	45 257	6.4	0.5	2670	PRESSURE SENSITIVE TAPE	23	68 121	33.3	3.3
6270	MINING MACHINERY, EQUIPMENT, PARTS.	55	44 974	23.7	0.5	2680	LAMINATED OR COATED WRAPPERS . . .	16	24 181	11.6	1.2
6280	OIL, GAS FIELD DRILLING MACHINERY . .	25	7 411	26.0	0.1	2690	OTHER COATED AND PROCESSED PAPER .	25	23 796	16.4	1.2
6320	OTHER OIL, GAS FIELD MACHINERY . . .	7	8 713	88.7	0.1	2700	ENVELOPES	4	22 107	98.1	1.1
6350	CONVEYORS, PARTS, ATTACHMENTS . . .	31	32 763	34.5	0.4	2710	GROCERS' VARIETY BAGS (EX. TEXTILE)	13	19 242	12.4	0.9
6360	HOISTS, CRANES, MONORAILS	25	23 018	42.6	0.3	2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	13	8 590	3.1	0.4
6370	INDUSTRIAL TRUCKS, TRACTORS	16	75 008	22.2	0.9	2730	SHIPPING SACKS AND MULTI-WALL BAGS .	18	33 987	29.4	1.7
6380	METAL-CUTTING, BORING, DRILLING . .	33	97 013	61.4	1.2	2750	OIE-CUT PAPER AND BOARD	8	2 700	73.4	0.1
6410	METAL PUNCHING, PRESSING MACHINES .	37	39 156	24.7	0.5	2780	SANITARY TISSUE HEALTH PRODUCTS . .	3	2 394	4.8	0.1
6420	SPECIAL OIES, TOOLS	37	16 606	22.5	0.2	2790	STATIONERY, TABLETS, ETC.	4	7 762	43.9	0.4
6430	SMALL CUTTING TOOLS	34	73 578	78.8	0.9	2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	16	11 727	22.9	0.6
6440	METALWORKING MACHINERY, N.E.C. . . .	61	140 348	70.1	1.7	2810	OTHER CONVERTED PAPER	25	25 836	17.4	1.3
6450	FOOD PRODUCTS MACHINERY	49	22 603	17.3	0.3	2820	PAPERBOARD BOXES, CAPTIONS	23	126 272	87.9	6.2
6470	WOODWORKING MACHINERY, PARTS	13	15 066	75.8	0.2	2830	CORRUGATED, SOLID FIBER BOXES . . .	48	183 512	81.4	9.0
6510	PRINTING TRADES MACHINERY	54	60 575	6.7	0.7	2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS.	6	12 512	25.7	0.6
6520	CHEMICAL MANUFACTURING MACHINERY .	3	7 116	21.8	0.1	2860	OTHER SANITARY FOOD CONTAINERS . .	8	109 103	82.3	5.4
6530	FOUNDRY MACHINERY, EQUIPMENT	7	20 517	61.3	0.2	2870	FIBER CANS, TUBES, DRUMS, ETC. . . .	7	18 386	43.7	0.9
6540	PLASTICS-WORKING MACHINERY	10	26 523	35.2	0.3	2880	RUILDING PAPER AND BOARD	4	5 470	19.1	0.3
6550	OTHER SPECIAL INDUSTRIAL MACHINERY.	70	46 831	34.7	0.6	2920	PRODUCTS OF COMMERCIAL PRINTING . .	24	13 994	15.9	0.7
6560	PUMPS, COMPRESSORS, PARTS	136	158 991	58.1	1.9	2930	MANIFOLD BUSINESS FORMS	133	168 548	95.9	8.7
6570	BALL, ROLLER BEARINGS	51	337 061	92.2	4.0	2940	GREETING CARDS	8	5 446	63.6	0.3
6580	PARTS FOR BALL, ROLLER BEARINGS . . .	12	31 212	14.4	0.4	2950	BLANKBOOKS LOOSELEAF BINDERS . . .	3	4 313	72.1	0.2
6610	BLOWERS AND FANS	33	23 925	36.1	0.3	3060	SPECIALTY CLEANING PRODUCTS	6	3 388	1.9	0.2
6620	POWER TRANSMISSION EQUIPMENT	60	92 085	76.7	1.1	3720	FATTY ACIDS	3	4 128	29.2	0.2
6630	OTHER GENERAL INDUSTRY MACHINERY.	43	44 651	52.0	0.5	3730	CHEMICAL PREPARATIONS, N.E.C.	6	5 104	2.9	0.3
6640	ELECTRONIC DATA PROCESSING MACHINES	242	1 163 913	72.8	13.9	4140	OTHER RUBBER GOODS, N.E.C.	6	3 234	1.8	0.2
6650	PARTS FOR DATA PROCESSING MACHINES.	90	50 325	3.8	0.6	4150	INDUSTRIAL PLASTIC PRODUCTS	17	6 831	25.7	0.3
6660	COMPUTING, ACCOUNTING MACHINES . . .	190	252 009	51.1	3.0	4160	PLASTIC PRODUCTS, N.E.C.	7	10 908	5.9	0.5
6670	PARTS FOR COMPUTING MACHINES	55	10 721	6.7	0.1	4470	ABRASIVE PRODUCTS	7	28 891	16.2	1.4
6680	TYPEWRITERS, PARTS	44	117 772	12.4	1.4	4510	PRINTING TRADES MACHINERY	7	1 693	1.0	0.1
6710	SCALES, BALANCES	43	12 980	41.1	0.2	4620	ADDRESSING, DICTATING, DUPLICATING.	3	1 719	40.0	0.1
6720	ADDRESSING, DICTATING, DUPLICATING.	139	82 728	8.2	1.0	4650	SERVICE INDUSTRY MACHINES, N.E.C.	6	1 214	0.7	0.1
6740	PARTS FOR OTHER OFFICE MACH., N.E.C.	103	11 393	1.3	0.1	7330	CURRENT CARRYING WIRING DEV. . . .	6	9 077	5.2	0.4
7150	WELDING APPARATUS	27	104 779	97.1	1.3	7340	NONCURRENT CARRYING WIRING DEV. . .	6	5 631	3.2	0.3
8070	AIRCRAFT EQUIPMENT, N.E.C.	3	13 179	99.9	0.2	7510	ELECTRONIC COMPONENTS, N.E.C. . . .	6	29 894	17.0	1.5
8080	BOATS, SHIPS	3	6 174	100.0	0.1	8620	SURGICAL, MEDICAL INSTRUMENTS . . .	3	4 878	4.4	0.2
8110	LOCOMOTIVES AND PARTS	3	409 337	100.0	4.9	8710	PHOTOG. SENSITIZED FILM, PLATES . . .	6	10 161	5.8	0.5
8120	RAILROAD, STREETCAPS	4	213 864	100.0	2.6	8720	SENSITIZED PHOTOG. PAPER, CLOTH . .	4	2 125	1.4	0.1
8150	OTHER TRANSPORTATION EQUIPEMNT	4	17 082	23.8	0.2	8840	CARBON PAPER, INKED RIBBONS	8	1 607	47.8	0.1
8520	LABORATORY, SCIENTIFIC INSTRUMENTS.	10	19 977	97.7	0.2	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	33	25 952	17.6	1.3
8530	SURVEYING, DRAFTING INSTRUMENTS . .	13	19 210	85.6	0.2	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	18	2 015	6.9	0.1
8550	INDUSTRIAL PROCESS INSTRUMENTS . . .	33	36 694	54.1	0.4	9930	RECEIPTS FROM SERVICES	51	9 138	7.2	0.4
8570	OTHER MECH. CONTROLLING INSTR.	45	19 377	45.8	0.2		PRODUCTS N.E.C.	(X)	178 707	(X)	8.8
8580	AUTOMATIC TEMPERATURE CONTROLS . .	6	102 421	93.1	1.3						
8620	SURGICAL, MEDICAL INSTRUMENTS . . .	22	39 557	77.4	0.5						
8630	SURGICAL, ORTHOPEDIC APPLIANCES . .	13	13 947	45.4	0.2						
8640	PERSONAL INDUSTRIAL SAFETY DEVICES.	4	6 343	80.6	0.1						
8660	OPHTHALMIC GOODS	49	15 752	100.0	0.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES (SIC 512)					0060	SAUSAGE, OTHER PREPARED MEATS	83	198 644	29.6	4.9
	TOTAL	80	1 069 082	(X)	100.0	0070	CANNED MEATS, EXCEPT DOG FOOD	66	57 619	9.1	1.4
0150	DRY MILK PRODUCTS	6	4 387	3.4	0.4	0110	DRESSED POULTRY, SMALL GAME	47	19 958	5.6	0.5
0160	CANNED MILK, BULK EVAPORATED	3	20 552	39.1	1.9	0120	EGGS--LIQIUO, ORIOE, FROZEN	37	6 206	1.3	0.2
0230	CANNED BABY FOOD (EXCEPT MEAT) . .	3	3 603	6.6	0.3	0130	CREAMERY BUTTER	92	74 665	20.6	1.9
2780	SANITARY TISSUE HEALTH PRODUCTS . . .	6	129 982	76.0	12.2	0140	NATURAL CHEESE, PROCESSED CHEESE . .	123	256 097	29.5	6.4
3030	CYCLIC CRUDES AND COAL TAR	4	5 719	5.4	0.5	0150	DRY MILK PRODUCTS	34	39 302	7.4	1.0
3040	INORGANIC COLOR PIGMENTS	3	2 451	4.4	0.2	0160	CANNED MILK, BULK EVAPORATED	18	25 071	18.2	0.6
3350	BIOLOGICAL PRODUCTS FOR HUMAN USE . .	10	10 862	9.5	1.0	0180	ICE CREAM, ICES, OTHER	59	24 160	22.6	0.6
3360	BIOLOGICAL PRODUCTS FOR VET. USE . . .	13	3 768	7.0	0.4	0190	BULK FLUID MILK, CREAM	16	3 193	9.8	0.1
3370	MEDICINALS, CHEMICALS, BOTANICALS . .	13	53 650	23.1	5.0	0200	BOTTLED MILK, CREAM	63	103 191	71.9	2.6
3380	VITAMIN, NUTRIENT PREPARATIONS	33	66 788	12.6	6.2	0210	COTTAGE CHEESE, BUTTERMILK, OTHER . .	67	20 286	9.9	0.5
3410	PHARMACEUTICALS FOR HUMAN USE	49	406 612	64.5	38.0	0220	CANNED, CURED SEAFOODS	26	7 772	1.5	0.2
3420	PHARMACEUTICALS FOR VETERINARY USE . .	26	20 329	6.7	1.9	0230	CANNED BABY FOOD (EXCEPT MEAT) . . .	28	77 768	34.2	1.9
3430	SOAP, DETERGENTS, HOUSEHOLD USE . . .	4	18 096	7.5	1.7	0240	CANNED, FROZEN SOUPS, ETC.	12	46 835	21.1	1.2
3460	SPECIALTY CLEANING PRODUCTS	5	9 501	4.2	0.9	0250	CANNED FRUITS	49	46 326	6.3	1.1
3480	SHAVING PREPARATIONS	6	2 264	1.2	0.2	0260	CANNED VEGETABLES	35	47 694	7.4	1.2
3510	PERFUMES, TOILET WATER, COLOGNES . .	11	64 073	27.2	6.0	0270	CANNED FRUIT JUICES	37	37 520	6.2	0.9
3520	HAIR PREPARATIONS, INCL. SHAMPOOS . .	10	9 692	3.5	0.9	0290	OTHER CANNED SPECIALTIES, ETC.	59	80 845	9.3	2.0
3530	DENTIFRICES, MOUTHWASHES, GARGLES . .	10	8 615	3.6	0.8	0300	DRIED, DEHYDRATED FRUITS, VEGS. . . .	55	36 547	4.8	0.9
3540	OTHER TOILET PREPARATIONS	14	134 202	46.6	12.6	0310	PICKLES, SAUCES	87	116 349	7.7	2.9
3640	AGRICULTURAL PESTICIOES	4	8 087	4.8	0.8	0320	FROZEN PACKAGED SEAFOOD	21	2 775	2.1	0.1
3860	OTHER FINISHED PETROLEUM PRODUCTS . .	3	4 195	12.1	0.4	0330	FROZEN FRUITS, JUICES, ADES	25	14 244	2.0	0.4
8750	JEWELRY, SILVERWARE, PLATED WARE . . .	3	7 688	4.0	0.7	0340	FROZEN VEGETABLES	17	46 061	7.1	1.1
8990	MISC. MANUFACTURED PRODUCTS, N.E.C. PRODUCTS N.E.C.	5 (X)	27 745 46 021	31.6 (X)	2.6 4.3	0350	FROZEN PREPAREO FOODS	42	31 747	5.4	0.6
	APPAREL, PIECE GOODS AND NOTIONS (SIC 513)					0360	WHEAT FLOUR, EXCEPT BLENDED	17	46 412	6.4	1.2
	TOTAL	117	946 739	(X)	100.0	0380	SELF-RISING, OTHER PREPARED FLOUR . .	41	51 774	5.1	1.3
1010	GRAY GOODS--COTTON DUCK, ETC.	10	16 030	44.7	1.7	0390	ORY CORN MILLING PRODUCTS	4	8 853	9.6	0.2
1020	COTTON SHEETING, ALLIED FABRICS	8	5 715	6.8	0.6	0420	DOG AND CAT FOOD	16	89 142	10.9	2.2
1030	COTTON PRINT CLOTH YARN FABRICS	3	9 460	56.8	1.0	0440	CEREAL BREAKFAST FOODS	26	175 679	19.6	4.4
1060	OTHER BROAD WOVEN COTTON FABRICS . . .	5	3 798	9.0	0.4	0450	MILLED RICE, BYPRODUCTS	5	8 573	1.6	0.2
1070	FINISHED COTTON, BROAD WOVEN	12	28 306	43.2	3.0	0460	WET CORN MILLING PRODUCTS	22	55 600	29.7	1.4
1080	COTTON SHEETS, PILLOW CASES	23	16 291	6.3	1.7	0470	BREAD, BREAD-TYPE ROLLS	146	124 956	22.1	3.1
1090	COTTON TOWELS, WASH CLOTHS	23	12 976	4.7	1.4	0480	SWEET YEAST GOODS	104	15 845	3.4	0.4
1100	OTHER FABRICATED COTTON TEXTILES	10	6 434	5.9	0.7	0490	SOFT CAKES	134	42 524	31.4	1.1
1140	100% SPUN POLYESTER BLENDS (GRAY) . .	12	25 981	19.0	2.7	0500	PIES, PASTRIES, DONUTS, COOKIES	157	35 148	7.4	0.9
1180	MANMADE FIBER OR SILK TEXTILES	23	45 441	21.2	4.8	0510	BISCUITS, CRACKERS, PRETZELS	110	96 966	13.9	2.4
1200	FINISHED WOOL APPAREL FABRICS	5	5 673	8.0	0.6	0520	OTHER ORY BAKERY PRODUCTS	110	86 916	11.5	2.2
1230	WOVEN BRAIDED NARROW FABRICS, ETC. . .	8	6 537	70.4	0.7	0530	REFINED CANE SUGAR, BYPRODUCTS	9	106 848	93.4	2.6
1240	WOMEN'S HOSIERY, SEAMLESS	3	3 570	2.3	0.4	0550	CONFECTIONERY PRODUCTS	60	168 836	19.6	4.2
1250	HOSIERY, EXCEPT WOMEN'S	3	7 926	4.9	0.8	0560	CHOCOLATE COATINGS	37	6 318	5.4	0.2
1260	KNIT OUTERWEAR	5	3 544	5.0	0.4	0570	CONFECTIONERY-TYPE CHOCOLATE	9	38 405	33.9	1.0
1280	KNIT FABRICS, GLOVES, OTHER KNITS . . .	13	16 222	7.3	1.7	0580	OTHER CHOCOLATE, COCCA PRODUCTS . . .	47	18 837	1.8	0.5
1290	WOVEN, TUFTED CARPETS, RUGS	7	16 009	9.7	1.8	0650	HOTTLED, CANNED SOFT DRINKS	16	10 773	46.9	0.3
1300	FINISHED COTTON BROADWOVEN FABRICS . .	12	46 192	20.5	4.9	0660	FLAVORINGS	25	3 190	0.7	0.1
1310	FINISHED MANMADE FIBER AND SILK	13	72 328	32.6	7.6	0670	COTTONSEED, SOYBEAN OIL PRODUCTS . . .	9	21 677	11.3	0.5
1320	YAPNS, EXCEPT WOOL	8	9 693	5.4	1.0	0700	ROASTED COFFEE	35	254 725	32.1	6.3
1340	THREAD	8	10 073	42.8	1.1	0710	CONCENTRATED COFFEE	35	111 514	13.9	2.8
1380	COATED FABRICS, NOT RUBBERIZED	7	16 335	27.7	1.7	0720	SHORTENINGS, COOKING OILS	76	82 879	8.3	2.1
1410	TEXTILE GOODS, N.E.C.	15	7 665	12.2	0.8	0730	MARGARINES	87	62 691	7.6	1.6
1420	MEN'S, BOYS' SUITS AND COATS	7	8 723	65.2	0.9	0750	MACARONI, NOODLE PRODUCTS	33	28 128	4.3	0.7
1430	MEN'S, BOYS' DRESS SHIRTS, ETC.	18	89 006	44.4	9.5	0760	DESSERTS, READY-TO-MIX	35	64 930	9.4	2.1
1440	MEN'S, BOYS' SEPARATE TROUSERS	13	48 217	39.3	5.1	0770	CHIPS--POTATO, CORN, ETC.	148	42 208	7.6	1.0
1450	WORK CLOTHING	5	34 393	45.2	3.6	0780	SWEETENINGS, SYRUPS, MOLASSES	43	24 240	2.6	0.6
1460	MEN'S, BOYS' CLOTHING, N.E.C.	12	21 519	11.5	2.3	0790	OTHER FOOD PRODUCTS	149	214 566	11.8	5.3
1470	BLOUSES	3	898	3.2	0.1	8990	MISC. MANUFACTURED PRODUCTS, N.E.C. .	8	7 985	2.9	0.2
1490	WOMEN'S SUITS, COATS, SKIRTS	5	1 752	4.1	0.2	9040	TEA	25	18 224	8.4	0.5
1500	WOMEN'S OUTERWEAR, N.E.C.	12	47 244	31.5	5.0	9760	TOTAL MISCELLANEOUS MERCHANDISE . . .	25	10 862	4.6	0.3
1510	WOMEN'S, CHILDREN'S UNDERWEAR, ETC. .	10	27 612	28.4	2.9	9900	PORK, FRESH AND FROZEN	52	65 371	22.1	2.1
1520	CORSETS, ALLIED GARMENTS	3	5 311	27.4	0.6		PRODUCTS N.E.C.	(X)	15 886	(X)	0.4
1550	ORRESS, WORK GLOVES (EXCEPT KNIT) . .	3	40 889	69.0	4.3		CHEMICALS AND ALLIED PRODUCTS (SIC 516)				
1560	OTHER APPAREL (FUR GOODS, ROBES) . . .	5	17 424	23.3	1.9		TOTAL	374	4 718 826	(X)	100.0
1570	CURTAINS, DRAPERIES (EXCEPT LACE) . .	5	5 671	8.0	0.6	0360	WHEAT FLOUR, EXCEPT BLENDED	3	6 449	3.1	0.1
1580	BEOSPREADS, OTHER FURNISHINGS	17	2 429	1.7	0.3	0460	WET CORN MILLING PRODUCTS	3	26 674	12.8	0.6
4210	FOOTWEAR, EXCEPT RUBBER	3	83 525	64.2	8.8	0770	CHIPS--POTATO, CORN, ETC.	3	11 444	5.5	0.2
4220	ORRESS, WORK GLOVES, MITTENS	3	22 550	16.6	2.4	2720	SPECIALTY BAGS, LINERS (EX. TEXTILE) . .	9	10 035	2.2	0.2
8870	NEEDLES, PINS, FASTENERS, ZIPPERS . . .	3	5 483	99.5	0.6	3010	ALKALIES, SODA ASH, CAUSTIC SODA	38	175 925	18.3	3.7
	PRODUCTS N.E.C.	(X)	89 474	(X)	9.5	3020	INDUSTRIAL GASES (ACETYLENE, ETC.) . .	66	58 487	21.5	1.2
	GROCERIES AND RELATED PRODUCTS (SIC 514)					3030	CYCLIC CRUDES AND COAL TAR	52	192 455	12.2	4.1
	TOTAL	657	4 032 612	(X)	100.0	3040	INORGANIC COLOR PIGMENTS	12	35 539	14.3	0.8
0010	FRESH BEEF	60	294 790	56.6	7.3	3050	MISCELLANEOUS CYCLIC CHEMICALS	39	67 118	6.2	1.4
0020	FRESH VEAL	38	2 041	0.7	0.1	3060	MISCELLANEOUS ACYCLIC CHEMICALS . . .	95	715 910	30.0	15.2
0030	FRESH LAMB, MUTTON	35	9 611	3.8	0.2	3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C. PESTICIDES, OTHER ORGANIC CHEMICALS	61	136 716	10.8	2.9
0040	PROCESSED PORK	49	43 214	11.9	1.1	3080	ETHYL ALCOHOL, OTHER CHEMICALS	14	9 555	2.4	0.2
						3110	SYNTHETIC AMMONIA, NITRIC ACID	22	31 366	8.9	0.7
						3120	CHLORINE, OTHER BLEACHING COMPOUNDS	21	19 161	4.1	0.4
						3130	SULFURIC ACID	10	10 477	4.5	0.2
						3140	INORGANIC ACIDS, EXCEPT NITRIC	25	25 003	4.8	0.5
						3150	OTHER ALUMINUM COMPOUNDS	27	25 620	3.5	0.5
						3170	POTASSIUM, SODIUM COMPOUNDS	8	8 223	4.4	0.2
						3180		25	44 018	7.1	0.9

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7210	CHEMICAL CATALYTIC PREPARATIONS . . .	10	16 152	5.2	0.4	6600	MALT LIQUORS, BREWING BYPRODUCTS . .	5	51 492	100.0	7.0
7240	THERMOPLASTIC RESINS	99	522 039	34.2	11.1	6620	WINES, BRANDY, BRANDY SPIRITS . . .	20	100 652	21.4	13.7
7250	THERMOSETTING RESINS	33	83 722	10.1	1.8	6630	DISTILLED LIQUOR, EXCEPT BRANDY . .	9	140 408	20.0	19.1
7260	SYNTHETIC RESINS FOR COATINGS . . .	33	62 731	6.3	1.3	6640	BOTTLED LIQUORS	85	388 442	97.4	52.9
7270	OTHER PLASTIC MATERIALS	25	178 125	15.6	3.8		PRODUCTS N.E.C.	(X)	52 843	(X)	7.2
7280	SYNTHETIC RUBBER	25	130 927	39.7	2.8						
7300	POLYMER FIBERS, NYLON	5	224 723	56.6	4.8						
7330	OTHER NONCELLULOSIC SYNTHETIC FIBER	10	56 872	8.8	1.2		MISCELLANEOUS NONDURABLE GOODS				
7370	MEDICINALS, CHEMICALS, BOTANICALS .	14	14 254	3.0	0.3		(SIC 519)				
7430	SOAP, DETERGENTS, HOUSEHOLD USE . .	25	428 019	46.0	9.1						
							TOTAL	465	1 707 695	(X)	100.0
7440	SOAP, DETERGENTS, NONHOUSEHOLD . .	51	141 031	19.6	3.0	0410	LIVESTOCK FEEDS	5	23 457	100.0	1.4
7460	SPECIALTY CLEANING PRODUCTS	34	147 520	13.0	3.1	0470	BREAD, BREAD-TYPE ROLLS	5	4 776	10.9	0.3
7470	SURFACE ACTIVE FINISHING AGENTS . . .	34	35 510	4.1	0.8	0810	CIGARS	9	22 330	98.4	1.3
7480	SHAVING PREPARATIONS	3	3 481	2.1	0.1	1320	YARNS, EXCEPT WOOL	7	19 132	45.3	1.1
7520	HAIR PREPARATIONS, INCL. SHAMPOOS .	13	20 770	3.0	0.4	1330	WOOL YARNS	5	7 714	25.6	0.5
7530	DENTIFRICES, MOUTHWASHES, GARGLES .	13	60 109	8.8	1.3	1410	TEXTILE GOODS, N.E.C.	7	13 742	57.9	0.8
7540	OTHER TOILET PREPARATIONS	18	7 795	0.9	0.2	1600	OTHER FABRICATED TEXTILES, N.E.C. .	7	33 987	32.6	2.0
7550	PAINTS, VARNISHES, LACQUERS	14	4 994	3.4	0.1	2660	GUMMED PRODUCTS	14	859	9.2	0.1
7560	INDUSTRIAL PRODUCT FINISHES	26	9 377	4.8	0.2	2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	14	1 334	14.3	0.1
7610	GUM, WOOD CHEMICALS	5	13 626	15.2	0.3	2890	NEWSPAPERS, MAGAZINES, PERIODICALS.	59	122 627	90.1	7.1
7620	SUPER PHOSPHATE, OTHER PHOSPHATICS.	4	28 304	15.6	0.6	2900	BOOKS	62	190 098	60.6	11.1
7640	AGRICULTURAL PESTICIDES	13	16 275	3.1	0.3	2910	MISCELLANEOUS PUBLISHING	21	7 775	9.5	0.5
7650	GELATIN AND GELATIN	16	8 910	1.7	0.2	2920	PRODUCTS OF COMMERCIAL PRINTING . .	69	101 790	69.7	6.0
7660	EXPLOSIVES	5	13 570	8.0	0.3	2930	MANIFOLD BUSINESS FORMS	26	5 685	23.0	0.3
7680	CARBON BLACK	9	61 276	49.1	1.3	3030	CYCLIC CRUDES AND COAL TAR	7	13 916	16.4	0.8
7710	SALT	16	91 008	100.0	1.9	3040	INORGANIC COLOR PIGMENTS	17	77 234	77.1	4.5
7720	FATTY ACIDS	14	13 888	3.9	0.3	3080	PESTICIDES, OTHER ORGANIC CHEMICALS	17	78 551	70.8	4.6
7730	CHEMICAL PREPARATIONS, N.E.C. . . .	57	60 617	9.2	1.3	7120	SYNTHETIC AMMONIA, NITRIC ACID . . .	14	2 631	6.0	0.2
7760	GASOLINE, JET FUEL	3	9 251	11.0	0.2	7220	OTHER INORGANIC CHEMICALS	9	2 169	2.5	0.1
7780	DISTILLATE FUEL OIL	4	3 866	3.3	0.1						
7810	RESIDUAL FUEL OIL	4	2 586	1.7	0.1	3310	ACETATE YARNS	5	38 685	100.0	2.3
7820	LIQUEFIED PETROLEUM GASES	12	18 738	3.4	0.4	3410	PHARMACEUTICALS FOR HUMAN USE . . .	12	2 157	7.6	0.1
7830	LUBRICATING AND SIMILAR OILS	5	2 773	0.6	0.1	3460	SPECIALTY CLEANING PRODUCTS	14	1 518	1.6	0.1
7840	LUBRICATING GREASES, ETC.	3	2 870	3.6	0.1	3550	PAINTS, VARNISHES, LACQUERS	348	305 064	65.4	17.9
7860	OTHER FINISHED PETROLEUM PRODUCTS .	7	31 405	6.9	0.7	3560	INDUSTRIAL PRODUCT FINISHES	62	94 990	43.5	5.6
4160	PLASTIC PRODUCTS, N.E.C.	17	65 822	12.6	1.4	3570	MISCELLANEOUS PAINT PRODUCTS	88	18 989	6.8	1.1
4410	STRUCTURAL CLAY PRODUCTS, N.E.C. . .	7	6 090	2.0	0.1	3580	PUTTY, CAULKING COMPOUNDS, ETC. . .	235	11 257	4.3	0.7
5200	CUTLERY	3	3 133	1.9	0.1	3620	SUPER PHOSPHATE, OTHER PHOSPHATICS.	45	7 612	12.5	0.4
7640	OTHER DRAIN, INSUL. NONFERROUS WIRE	9	22 440	5.0	0.5	3630	MIXED FERTILIZERS	69	51 319	63.4	3.0
8830	BROOMS, BRUSHES	4	16 445	5.5	0.3	3640	AGRICULTURAL PESTICIDES	57	49 135	47.3	2.9
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	12	117 147	29.8	2.5	3650	GLUE AND GELATIN	17	19 450	39.3	1.1
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	23	15 194	19.3	0.3	3760	GASOLINE, JET FUEL	5	16 414	47.1	1.0
9930	RECEIPTS FROM SERVICES	26	4 920	1.3	0.1	5730	FABRICATED WIRE PRODUCTS, N.E.C. . .	5	5 733	50.0	0.3
	PRODUCTS N.E.C.	(X)	154 701	(X)	3.3	5770	VALVES FOR PIPING SYSTEM	7	3 547	49.3	0.2
						6350	CONVEYORS, PARTS, ATTACHMENTS . . .	5	876	41.0	0.1
	PETROLEUM AND PETROLEUM PRODUCTS					8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	100	146 317	90.6	8.6
	(SIC 517) ²					9760	TOTAL MISCELLANEOUS MERCHANDISE . .	126	23 803	9.5	1.4
	TOTAL	2 956	4 184 406	(X)	100.0	9930	RECEIPTS FROM SERVICES	21	3 857	6.3	0.2
	BEER, WINE, AND DISTILLED						PRODUCTS N.E.C.	(X)	177 565	(X)	10.4
	ALCOHOLIC BEVERAGES (SIC 518)										
	TOTAL	106	733 837	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Consists primarily of SIC 71 on which no data were collected.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

West North Central

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					5620	FABRICATED STRUCTURAL METAL	13	59 161	84.0	8.8
	TOTAL	186	4 933 518	(X)	100.0	5630	METAL DOORS, SASH, TRIM	10	11 206	31.3	1.7
4010	PASSENGER CAR, MOTORCYCLE TIRES	25	71 555	36.4	1.5	5640	FABRICATED PLATEWORK	3	1 881	90.6	0.3
4020	TRUCK, BUS PNEUMATIC TIRES	25	57 444	29.2	1.2	5650	SHEET METALWORK	6	4 158	100.0	0.6
4030	OTHER PNEUMATIC TIRES, SOLID TYPES, INNER TUBES, TIRE SUNDRIES	22	15 108	7.9	0.3	5070	PREFAB., PORTABLE METAL BUILDINGS	8	29 547	43.5	4.4
4040	PURBER BELTS, BELTING	4	16 781	21.7	0.3	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	3	3 963	11.5	0.6
4060	MECHANICAL RUBBER GOODS, N.E.C.	4	3 743	4.8	0.1	9760	TOTAL MISCELLANEOUS MERCHANDISE	9	4 713	7.3	0.7
4120	TRUCK, BUS BODIES	17	49 649	46.9	1.0	9930	RECEIPTS FROM SERVICES	11	2 061	12.3	0.3
5010	TRUCK TRAILERS, CHASSIS	20	68 294	64.9	1.4		PRODUCTS N.E.C.	(X)	33 984	(X)	5.0
6020	PASSENGER CARS	48	3 680 721	92.1	74.6		SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)				
6040	TRUCK TRACTORS, CHASSIS, TRUCKS	62	591 200	37.7	12.0		TOTAL	28	189 362	(X)	100.0
8050	PARTS, ACCESS. FOR PASSENGER CARS	109	306 821	31.6	6.2	8680	PHOTOCOPYING, MICROFILMING, EQUIP.	15	117 426	87.9	62.0
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	7	11 291	15.2	0.2	8710	PHOTOG, SENSITIZED FILM, PLATES	10	4 626	23.8	2.4
9760	TOTAL MISCELLANEOUS MERCHANDISE	12	10 089	9.5	0.2	8720	SENSITIZED PHOTOG, PAPER, CLCTH	7	3 980	19.0	2.1
9930	RECEIPTS FROM SERVICES	65	29 328	8.1	0.6	8730	PREPARED PHOTOGRAPHIC CHEMICALS	7	396	2.4	0.2
	PRODUCTS N.E.C.	(X)	10 510	(X)	0.2	8810	SPORTING, ATHLETIC GOODS, N.E.C.	9	21 317	63.2	11.3
	FURNITURE AND HOME FURNISHINGS (SIC 502)					8970	SMALL ARMS, AMMUNITION	3	20 358	100.0	10.8
	TOTAL	65	138 283	(X)	100.0	9760	TOTAL MISCELLANEOUS MERCHANDISE	3	944	27.3	0.5
1080	COTTON SHEETS, PILLOW CASES	9	9 251	35.4	6.7	9930	RECEIPTS FROM SERVICES	7	6 694	30.7	3.5
1090	COTTON TOWELS, WASH CLOTHS	8	5 967	31.5	4.3		PRODUCTS N.E.C.	(X)	13 621	(X)	7.2
1100	OTHER FABRICATED COTTON TEXTILES	5	5 232	2.7	0.2		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
1290	WOVEN, TUFTED CARPETS, RUGS	6	31 519	64.7	22.6		TOTAL	139	1 841 699	(X)	100.0
1580	BEDSPREADS, OTHER FURNISHINGS	6	1 532	8.6	1.1	5010	TOTAL IRON AND STEEL PRODUCTS	24	26 968	4.1	1.5
1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE) MATTRESSES, BEDSPRINGS, SOFAS	6	1 246	0.9	0.2	5012	PIPE RODS	17	11 793	1.9	0.6
2200	HOUSEHOLD FURNITURE, N.E.C.	5	5 757	100.0	4.2	5013	POUGH CAST	3	9 569	44.4	0.5
2210	WOOD PARTITIONS AND FIXTURES	5	2 147	49.8	1.6	5016	OTHER SEMIFINISHED IRON, STEEL	7	4 469	1.3	0.2
2250	METAL PARTITIONS AND FIXTURES	5	3 177	63.1	2.3		PRODUCTS N.E.C.	(X)	1 137	(X)	0.1
2270	FURNITURE, FIXTURES, N.E.C.	3	1 222	72.5	0.9	5020	TOTAL IRON, STEEL PRODUCTS (FLAT)	47	566 424	50.7	30.8
4160	PLASTIC PRODUCTS, N.E.C.	3	13 737	37.2	9.9	5021	PLATES	37	118 582	11.1	6.4
4310	TABLE, KITCHEN, ART, NOVELTY GLASS	8	7 219	35.0	5.2	5022	STRIP (HOT- AND COLD-ROLLED)	24	14 314	1.9	0.8
4340	GLASS FIBER, PRESSED, BLOWN GLASS	6	548	1.7	0.4	5023	SHEETS (COLD-ROLLED)	39	123 951	11.3	6.7
4530	MINERAL WOOL	3	4 153	14.7	3.0	5024	SHEETS (HOT-POLLED)	39	117 835	11.9	6.4
8880	BRUSHES	12	8 530	100.0	6.2	5025	BLACKPLATE	12	2 559	0.5	0.1
8910	LINOLEUM	3	2 131	8.0	1.5	5026	SHEETS (GALVANIZED, OTHER COATED)	44	151 611	13.7	8.2
8920	ASPHALTED-FELT-BASE FLOOR COVERING, PRODUCTS N.E.C.	5	12 301	35.8	8.9	5027	TINPLATE, TERNEPLATE	24	29 096	4.2	1.6
		(X)	24 794	(X)	17.9	5029	OTHER FLATIRON, STEEL PRODUCTS	8	8 195	4.5	0.4
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)						PRODUCTS N.E.C.	(X)	181	(X)	(Z)
	TOTAL	161	673 601	(X)	100.0	5030	TOTAL IRON AND STEEL WIRE, ETC.	43	77 935	12.4	4.2
1290	WOVEN, TUFTED CARPETS, RUGS	4	1 995	15.0	0.3	5031	WIRE--PLAIN, COATED, BARBED, TWISTED	29	23 295	3.8	1.3
2020	ROUGH LUMBER AND SAWED TIES	11	3 421	5.4	0.5	5032	NAILS AND STAPLES (INCLUDING TACKS)	20	11 717	2.8	0.6
2030	DRESSED LUMBER	15	28 879	26.5	4.3	5033	WOVEN AND WELDED WIRE FENCE, ETC.	22	21 573	5.1	1.2
2040	SOFTWOOD CUT STOCK, FLOORING, OTHER	3	1 819	10.5	0.3	5034	WIRE ROPE AND STRAND, BALE TIES	12	11 584	8.8	0.6
2060	SHINGLES, COOPERAGE STOCK, ETC.	6	567	1.8	0.1	5035	REINFORCEMENT MESH (WELDED, WOVEN)	22	9 766	1.9	0.5
207C	MILLWORK	10	3 397	4.0	0.5	5040	IRON AND STEEL FINISHED PRODUCTS	53	350 196	26.5	19.0
2080	HARDWOOD PLYWOOD	18	51 462	37.2	7.6	5041	RAILS, TIE PLATES, JOINTS, ETC.	24	89 726	11.9	4.9
2090	SOFTWOOD PLYWOOD, INTERIOR TYPE	17	21 217	18.1	3.1	5042	BAR, BAR-SIZE SHAPES, HOT-ROLLED	36	80 397	8.1	4.4
2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE	13	27 098	31.2	4.0	5043	BAR, BAR SHAPES, COLD-FINISHED	20	19 084	3.6	1.0
2110	VENEER AND PLYWOOD, N.E.C.	3	4 074	22.5	0.6	5044	CONCRETE REINFORCEMENT BARS	28	34 347	5.1	1.9
2160	HAROPRESSED WOOD FIBERBOARD	17	9 434	8.4	1.4	5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE)	35	98 675	10.2	5.4
217C	WOOD PRODUCTS, N.E.C.	13	5 650	7.3	0.8	5046	PILING, BEARING PILES	10	9 993	1.7	0.5
2880	BUILDING PAPER AND BOARD	8	4 117	13.2	0.6	5048	OTHER FINISHED PRODUCTS	13	17 974	10.1	1.0
3270	OTHER PLASTIC MATERIALS	3	724	9.6	0.1	5060	TOTAL IRON AND STEEL PIPE, ETC.	39	67 944	8.1	3.7
3580	PUTTY, CAULKING COMPOUNDS, ETC.	3	1 063	10.5	0.2	5061	TUBING (MECHANICAL AND PRESSURE)	31	32 162	5.0	1.7
3870	LIQUID ASPHALT PAVING MIXTURES	3	23 543	100.0	3.5	5062	STANDARD STEEL PIPE	26	35 782	5.5	1.9
3880	ASPHALT, FELTS, COATINGS	3	5 360	43.9	0.8	5070	TOTAL OTHER CARBON STEEL PRODUCTS	19	11 716	2.3	0.6
4160	PLASTIC PRODUCTS, N.E.C.	13	6 382	8.3	0.9	5080	TOTAL ALLOY STEEL	38	42 572	0.1	2.3
4260	FLAT GLASS	33	59 276	83.8	8.8	5081	BAR, HOT-POLLED OR COLD-FINISHED	36	10 268	1.5	0.6
4270	LAMINATED GLASS, INCL. SAFETY GLASS	29	11 086	36.4	1.6	5082	TOOL STEEL BARS	13	4 447	2.6	0.2
4330	MIRRORS	26	706	3.3	0.1	5084	PLATE	16	10 592	2.0	0.6
4340	GLASS FIBER, PRESSED, BLOWN GLASS	5	2 981	12.5	0.4	5085	OTHER ALLOY STEEL (INCLUDING SHEET) PRODUCTS N.E.C.	17	16 601	3.3	0.9
4350	CEMENT, HYDRAULIC	29	144 127	99.6	21.4		PRODUCTS N.E.C.	(X)	664	(X)	(Z)
4360	BRICK AND STRUCTURAL HOLLOW TILE	3	2 155	97.3	0.3	5090	HIGH-STRENGTH LOW-ALLOY STEEL	19	42 331	7.1	2.3
4380	CLAY REFRACTORIES	3	1 666	81.5	0.2	5110	TOTAL STAINLESS STEEL	42	79 957	10.3	4.3
4430	CONCRETE BLOCK AND BLOCK	4	15 304	72.8	2.3	5111	PLATES	14	11 767	2.9	0.6
4440	CONCRETE PRODUCTS, EXCEPT BRICK	6	16 453	83.7	2.4	5112	STRIP	24	14 682	2.6	0.8
4450	GYPSPUM PRODUCTS	14	43 603	55.3	6.5	5113	SHEETS	32	28 562	4.3	1.6
4460	CUT STONE PRODUCTS, GRANITE, ETC.	6	16 795	50.4	2.5	5114	BAR, BAR-SIZE SHAPES	28	15 428	3.2	0.8
4480	ASBESTOS PRODUCTS	8	5 019	10.3	0.7	5115	OTHER STAINLESS STEEL	24	9 518	1.5	0.5
4520	MINERALS, EARTHS	4	765	2.0	0.1	5120	COPPER WIRE (ELECTRICAL ONLY)	3	5 510	19.6	0.3
4530	MINERAL WOOL	8	2 048	4.2	0.3	5130	TOTAL OTHER COPPER, ETC.	19	52 780	29.5	2.9
5040	IRON AND STEEL FINISHED PRODUCTS	3	1 039	20.9	0.2	5131	FLAT PRODUCTS (SHEETS, ETC.)	11	10 755	15.1	0.6
5044	CONCRETE REINFORCEMENT BARS	3	1 039	20.9	0.2	5132	TUBULAR PRODUCTS (PIPES, TUBES)	17	26 087	20.1	1.4
						5133	ROD, NONELECTRICAL WIRE	15	15 937	14.0	0.9
							PRODUCTS N.E.C.	(X)	1	(X)	(Z)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

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DEPARTMENT OF
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1972 ECONOMIC CENSUSES

REFERENCE COPY

1972 CENSUS OF WHOLESALE TRADE

Issued February 1976

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CHANGE SHEET

Commodity Line Sales: WC72-L

Page 343 was omitted from table 2c, Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972. Instead, page 243 of table 1c was substituted. Therefore, page 343 is provided here.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
5140	TOTAL ALUMINUM SHARES, ETC.	30	207 154	55.7	11.2	5840	FABRICATED METAL PRODUCTS, N.E.C. .	19	82 132	88.0	29.1
5150	TOTAL NONFERROUS METALS	4	88 730	49.0	4.8	6440	METALWORKING MACHINERY, N.E.C. . .	7	644	7.3	0.2
5153	TIN, LEAD, ZINC, ETC.	3	51 013	75.2	2.8	6560	PUMPS, COMPRESSORS, PARTS	3	285	32.2	0.1
	PRODUCTS N.E.C.	(X)	37 717	(X)	2.0	6780	HEAT TRANSFER EQUIPMENT	15	8 852	14.0	3.1
5680	BOLTS, NUTS, WASHERS, RIVETS. . . .	20	18 449	4.9	1.0	6810	AIR CONDITIONERS, ROOM AND UNITARY .	17	35 866	54.3	12.7
5710	METAL STAMPINGS	8	3 711	4.1	0.2	6820	COMMERCIAL REFRIGERATION EQUIPMENT .	6	53 722	72.4	19.0
5780	FITTINGS, UNIONS FOR PIPING SYSTEMS .	5	7 446	5.2	0.4	6830	OTHER REFRIGERATION EQUIPMENT . . .	12	37 825	28.9	13.4
5810	OTHER VALVES, FITTINGS.	6	5 355	3.7	0.3	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	2 113	18.0	0.7
5840	FABRICATED METAL PRODUCTS, N.E.C. .	4	4 320	3.3	0.2	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	10	5 117	9.3	1.8
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	9 475	19.9	0.5	9930	RECEIPTS FROM SERVICES.	10	4 618	3.7	1.6
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	11	3 874	6.7	0.2		PRODUCTS N.E.C.	(X)	7 694	(X)	2.7
9930	RECEIPTS FROM SERVICES.	8	4 160	1.8	0.2		MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)				
	PRODUCTS N.E.C.	(X)	164 692	(X)	8.9		TOTAL	750	2 924 913	(X)	100.0
	ELECTRICAL 6000S (SIC 506)					2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS.	4	60 666	28.6	2.1
	TOTAL	296	1 731 378	(X)	100.0	3670	PRINTING INK.	14	8 638	87.9	0.3
6010	STEAM ENGINES, GAS HYD. TURBINES. .	8	51 322	22.4	3.0	4060	RUBBER BELTS, BELTING	9	17 416	32.5	0.6
6620	POWER TRANSMISSION EQUIPMENT. . . .	12	4 605	1.5	0.3	4070	RUBBER HOSE, TUBING	11	21 119	39.0	0.7
6630	OTHER GENERAL INDUSTRY MACHINERY . .	9	1 300	0.6	0.1	4120	MECHANICAL RUBBER GOODS, N.E.C. . .	9	1 965	3.7	0.1
6640	ELECTRONIC DATA PROCESSING MACHINES	4	3 251	29.0	0.2	4140	OTHER RUBBER GOODS, N.E.C.	11	1 850	3.4	0.1
6800	ROOM AIR CONDITIONERS	27	16 091	8.1	0.9	4150	INDUSTRIAL PLASTIC PRODUCTS	14	11 044	28.7	0.4
7010	EQUIPMENT FOR TESTING ELEC. MOTORS .	19	6 685	1.5	0.4	4160	PLASTIC PRODUCTS, N.E.C.	28	40 550	28.4	1.4
7020	OTHER ELEC. MEASURING INSTRUMENTS .	35	12 790	3.4	0.7	4280	GLASS CONTAINERS.	21	74 243	78.5	2.5
7030	POWER, DISTRIBUTION TRANSFORMERS. .	63	51 109	11.2	3.0	4310	TABLE, KITCHEN, ART, NOVELTY GLASS .	7	5 491	9.3	0.2
7040	OTHER TRANSFORMERS.	38	10 206	2.5	0.6	4340	GLASS FIBER, PRESSED, BLOWN GLASS .	20	45 252	54.7	1.5
7050	SWITCH GEAR DUCTS, RELAYS	74	33 495	7.1	2.0	4380	CLAY REFRACTORIES	4	2 034	41.4	0.1
7060	CIRCUIT BREAKERS.	66	23 800	5.1	1.4	4470	ABRASIVE PRODUCTS	9	8 284	54.9	0.3
7070	FRACTIONAL HORSEPOWER MOTORS. . . .	57	32 954	7.7	1.9	4520	MINERALS, EARTHS.	4	5 058	68.1	0.2
7080	INTEGRAL HORSEPOWER MOTORS, ETC. . .	52	34 926	8.2	2.0	4540	NONCLAY REFRACTORIES.	4	2 043	41.5	0.1
7110	MOTOR GENERATOR SETS.	26	32 493	8.7	1.9	4550	OTHER NONMETALLIC MINERAL PRODUCTS.	4	2 611	50.2	0.1
7120	OTHER MOTORS, GENERATORS.	17	11 539	3.5	0.7	5510	METAL CANS.	12	206 565	69.3	7.1
7130	PARTS, SUPPLIES FOR MOTORS, ETC. . .	36	3 878	1.2	0.2	5710	METAL STAMPINGS	5	2 585	4.5	0.1
7140	GENERAL INDUSTRIAL POWER CIRCUITS .	79	44 224	9.2	2.6	5740	METAL BARRELS, DRUMS, RAILS	4	21 646	100.0	0.7
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C. . .	55	123 008	30.4	7.1	5750	SAFES AND VAULTS.	5	5 196	68.7	0.2
7210	ELEC. HOUSEWARES, SMALL APPLIANCES .	35	30 154	13.1	1.7	5780	FITTINGS, UNIONS FOR PIPING SYSTEMS	4	3 461	27.3	0.1
7260	ELECTRIC LAMPS.	22	55 127	12.1	3.2	5810	OTHER VALVES, FITTINGS.	7	5 355	30.4	0.2
7280	COMMERCIAL ELECTRICAL FIXTURES. . .	16	3 305	1.0	0.2	6010	STEAM ENGINES, GAS HYD. TURBINES. .	7	32 238	40.0	1.1
7300	TOTAL MAJOR APPLIANCES, ETC.	55	220 132	83.5	12.7	6030	DIESEL ENGINES (EXCEPT AUTOMOTIVE).	23	10 068	14.7	0.3
7301	ELECTRIC HOME KITCHEN EQUIP., PARTS	31	110 939	51.3	6.4	6060	PARTS FOR INTERNAL COMBUSTION ENGS.	14	6 302	21.6	0.2
7302	ELECTRIC HOME LAUNDRY EQUIPMENT . .	49	56 483	24.4	3.3	6080	WHEEL TRACTORS, PARTS, ATTACHMENTS.	50	408 298	37.3	14.0
7303	TELEVISION SETS	8	29 974	25.1	1.7	6110	PLANTING, SEEDING, ETC. MACHINERY .	41	40 695	4.1	1.4
7304	CONSOLE RADIOS AND RECORD PLAYERS .	7	1 581	1.9	0.1	6120	ROWS, LISTERS, HARROWS, ROLLERS. .	46	47 341	4.5	1.6
7305	OTHER MAJOR APPLIANCES (INCL. GAS). .	20	21 155	13.6	1.2	6130	HARVESTING MACHINERY.	52	231 983	21.4	7.9
7320	OTHER ELEC. AND NONELEC. LIGHT EQ. .	9	3 440	1.4	0.2	6140	HAYING MACHINERY.	52	86 421	7.9	3.0
7330	CURRENT CARRYING WIRING DEV. . . .	35	12 069	14.4	0.7	6150	LAWN MOWERS, PARTS	41	23 555	2.5	0.8
7340	NONCURRENT CARRYING WIRING DEV. . .	11	1 294	0.2	0.1	6160	PARTS FOR FARM MACHINERY, EQUIPMENT	55	161 792	14.9	5.5
7420	TELEPHONE SWITCHING, SWITCHBOARD. .	9	166 077	27.7	9.6	6170	ALL OTHER FARM MACHINERY.	55	63 136	5.9	2.2
7430	OTHER EQUIPMENT, COMPONENTS	11	258 748	37.4	14.9	6180	TRACKLAYING TRACTORS.	21	40 103	10.1	1.4
7440	RADIO, TV COMMUNICATIONS EQUIPMENT .	39	18 518	2.4	1.1	6210	PARTS FOR TRACKLAYING TRACTORS. . .	25	26 764	4.9	0.9
7450	ELECTRONIC TUBES, RECEIVING TYPE . .	13	7 435	1.9	0.4	6220	ROWER CRANES, DRAGLINES, SHOVELS .	12	6 774	5.0	0.2
7460	CATHODE RAY PICTURE TUBES	5	2 313	15.0	0.1	6240	TRACTOR SHOVEL LOADERS (EXC. PARTS).	16	7 021	2.5	0.2
7470	TRANSMITTING TUBES (EXC. X-RAY) . .	8	3 719	1.0	0.2	6250	SCRAPERS, GRADERS, ROLLERS.	18	13 620	6.1	0.5
7480	TRANSISTORS, RECTIFIERS	38	31 344	6.9	1.8	6260	OTHER CONSTRUCTION MACHINERY. . . .	20	10 232	6.4	0.3
7510	ELECTRONIC COMPONENTS, N.E.C. . . .	47	13 300	1.8	0.8	6270	MINING MACHINERY, EQUIPMENT, PARTS.	23	17 328	57.2	0.6
7520	STORAGE BATTERIES	28	9 233	2.2	0.5	6310	OIL, GAS FIELD PRODUCTION MACHINERY	14	3 125	100.0	0.1
7540	X-RAY, THERAPEUTIC APPARATUS. . . .	4	1 346	12.0	0.1	6340	ELEVATORS, MOVING STAIRWAYS	4	4 704	42.8	0.2
7570	APPLIANCE WIRE, COPR.	12	3 663	4.0	0.2	6350	CONVEYORS, PARTS, ATTACHMENTS . . .	12	3 253	23.5	0.1
7580	COPPER, COPPER-BASE ALLOY WIRE. . . .	13	1 960	0.5	0.1	6370	INDUSTRIAL TRUCKS, TRACTORS	7	23 150	54.7	0.8
7610	COMMUNICATION WIRE, CABLE	20	113 116	18.0	6.6	6380	METAL-CUTTING, BORING, DRILLING . .	4	1 990	49.3	0.1
7620	MAGNET WIRE	15	36 113	8.4	2.1	6440	METALWORKING MACHINERY, N.E.C. . .	23	12 382	49.0	0.4
7630	POWER WIRE, CABLE	23	14 604	20.8	0.8	6450	FOOD PRODUCTS MACHINERY	25	9 151	20.8	0.3
7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	16	20 211	3.6	1.2	6470	WOODWORKING MACHINERY, PARTS . . .	9	8 592	71.2	0.3
8110	LOCOMOTIVES AND PARTS	7	27 862	12.4	1.6	6510	PRINTING TRADES MACHINERY	30	42 201	17.1	1.4
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	49 739	25.2	2.9	6540	PLASTICS-WORKING MACHINERY.	4	2 372	45.7	0.1
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	40	20 999	4.3	1.2	6550	OTHER SPECIAL INDUSTRIAL MACHINERY.	25	8 306	21.3	0.3
9930	RECEIPTS FROM SERVICES.	50	92 861	11.5	5.4	6560	PUMPS, COMPRESSORS, PARTS	69	32 935	47.5	1.1
	PRODUCTS N.E.C.	(X)	13 820	(X)	0.8	6570	BALL, ROLLER BEARINGS	18	30 401	95.1	1.0
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)					6580	PARTS FOR BALL, ROLLER BEARINGS . .	5	1 569	21.9	0.1
	TOTAL	69	282 150	(X)	100.0	6610	BLOWERS AND FANS.	5	5 400	37.6	0.2
5520	CUTLERY	3	927	37.4	0.3	6620	POWER TRANSMISSION EQUIPMENT. . .	23	19 052	25.4	0.7
5530	MECHANICS' HAND SERVICE TOOLS, ETC.	8	7 371	72.2	2.6	6630	OTHER GENERAL INDUSTRY MACHINERY.	16	28 609	44.9	1.0
5550	BUILDERS' HARDWARE.	3	1 420	53.1	0.5	6640	ELECTRONIC DATA PROCESSING MACHINES	144	312 016	63.5	10.7
5570	METAL PLUMBING FIXTURES	8	14 906	60.6	5.3	6650	PARTS FOR DATA PROCESSING MACHINES	43	48 675	14.1	1.7
5580	PLUMBING FIXTURE FITTINGS, TRIM . . .	8	6 628	27.0	2.3	6660	COMPUTING, ACCOUNTING MACHINES. . .	123	75 071	50.0	2.6
5610	NONELECTRIC HEATING EQUIPMENT . . .	10	10 364	50.5	3.6	6680	TYREWRITERS, PARTS.	44	49 695	17.9	1.7
5680	BOLTS, NUTS, WASHERS, RIVETS. . . .	7	1 966	62.0	0.7	6710	SCALES, BALANCES.	25	4 999	46.1	0.2
						6720	ADDRESSING, DICTATING, DUPLICATING.	66	26 226	10.1	0.9
						6740	PARTS FOR OTHER OFFICE MACH., N.E.C.	53	5 981	2.4	0.2
						6780	HEAT TRANSFER EQUIPMENT	4	1 595	15.5	0.1
						6850	SERVICE INDUSTRY MACHINES, N.E.C. .	11	19 139	91.1	0.7
						7150	WEAVING APPARATUS	9	16 669	100.0	0.6
						8070	AIRCRAFT EQUIPMENT, N.E.C.	5	6 351	95.7	0.2

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 1e. Merchant Wholesalers, by Kind of Business and Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972—Continued

Minneapolis-St. Paul, MN-WI, SMSA

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of— Establishments handling the line All establishments ¹				Amount ¹ (\$1,000)	As percent of total sales of— Establishments handling the line All establishments ¹	
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)				7720	OFFICE, COMMERCIAL, BUSINESS FURN.	32	74.4	62.1	
	TOTAL	41	(X)	100.0	7721	OFFICE FURNITURE (WOODEN, METAL)	30	34.2	46.3	
1110	AUTOMOBILES, MOTORCYCLES, ETC.	22	76.9	45.9	7722	PUBLIC BUILDING FURNITURE	7	29.5	13.4	
1111	NEW AUTOMOBILES	9	62.0	29.8	7723	STORE, RESTAURANT FURNITURE	3	4.0	0.2	
1112	USED AUTOMOBILES	14	41.0	13.7	7724	PROFESSIONAL FURNITURE	4	3.7	0.9	
1113	OTHER PASSENGER MOTOR VEHICLES	3	53.0	2.4	7725	OTHER FURNITURE	7	4.8	1.3	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	23	70.1	31.9	7850	FLOOR COVERINGS	8	16.1	4.5	
1210	MACHINE SHOP SALES AND LABOR	9	(D)	17.6	7851	CARPETS, RUGS	8	9.4	4.4	
1211	PARTS AND EQUIPMENT	8	5.7	1.5	(X)	COMMODITIES N.E.C.	(X)	(X)	0.1	
1212	MACHINE SHOP LABOR	7	6.8	1.5	(X)	COMMODITIES N.E.C.	(X)	(X)	12.2	
1220	NEW AND REBUILT PARTS, ETC.	23	11.5	8.8		HOME FURNISHINGS (SIC 5023)				
1221	MOTOR AND CHASSIS PARTS	21	8.1	8.6		TOTAL	47	(X)	100.0	
1225	SUPPLIES AND ACCESSORIES	4	1.2	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	3	7.1	3.6	
	COMMODITIES N.E.C.	(X)	(X)	(Z)	1710	YARD OR PIECE GOODS	3	11.4	0.1	
9930	OTHER LABOR, SERVICE RECEIPTS	12	8.7	4.0	1711	COTTON FABRICS	3	4.8	0.1	
	COMMODITIES N.E.C.	(X)	(X)	6.3	(X)	COMMODITIES N.E.C.	(X)	(X)	(Z)	
	AUTOMOTIVE PARTS AND SUPPLIES (SIC 5013)				3610	HARDWARE	4	12.5	6.6	
	TOTAL	226	(X)	100.0	3611	BUILDERS' HARDWARE	4	10.2	5.4	
1110	AUTOMOBILES, MOTORCYCLES, ETC.	7	11.2	0.1	(X)	COMMODITIES N.E.C.	(X)	(X)	1.2	
1112	USED AUTOMOBILES	7	6.4	0.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	3	5.2	2.8	
	COMMODITIES N.E.C.	(X)	(X)	(Z)	7820	HOUSEHOLD LINENS, DOMESTICS	7	69.4	3.0	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS	5	20.0	0.5	7821	BEOSPREADS, COMFORTERS, BLANKETS	4	7.5	0.3	
1210	MACHINE SHOP SALES AND LABOR	68	14.1	3.1	7822	TABLE LINENS	3	2.0	0.1	
1211	PARTS AND EQUIPMENT	33	9.0	1.8	7824	TOWELS, WASH CLOTHS	4	9.3	0.4	
1212	MACHINE SHOP LABOR	67	3.5	1.3	7825	OTHER LINENS, DOMESTICS	4	25.7	2.0	
1220	NEW AND REBUILT PARTS, ETC.	205	94.1	88.1	(X)	COMMODITIES N.E.C.	(X)	(X)	0.2	
1221	MOTOR AND CHASSIS PARTS	173	46.3	58.4	7440	CURTAINS, DRAPES	5	16.7	0.5	
1222	TOOLS AND EQUIPMENT	112	8.9	8.1	7850	FLOOR COVERINGS	30	69.6	39.5	
1223	CHEMICALS (ADDITIVES, ETC.)	109	3.5	3.2	7851	CARPETS, RUGS	29	39.0	31.7	
1224	REFINISHING MATERIALS	94	4.5	3.2	7852	LINOLEUM, OTHER HARD SURFACE	13	13.0	6.2	
1225	SUPPLIES AND ACCESSORIES	127	15.4	15.3	7853	OTHER FLOOR COVERINGS	11	4.4	1.6	
1230	AUTOMOTIVE GLASS	16	15.4	1.0	7460	MIRRORS, LAMPS, PICTURE FRAMES	4	80.5	0.8	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	18	42.7	1.4	7870	KITCHEN UTENSILS, TOOLS, ETC.	7	22.4	12.0	
1250	RETROLEUM PRODUCTS MARKETING EQUIP.	8	74.3	3.0	8630	TOYS, GAMES, FIREWORKS, ETC.	4	10.0	5.1	
1310	TIRES AND TUBES	23	7.9	0.8	(X)	COMMODITIES N.E.C.	(X)	(X)	26.1	
1510	PAINTERS' SUPPLIES AND SUPPLIES	7	5.0	0.1		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
4840	ABRASIVES, ABRASIVE MATERIALS	4	1.0	0.1		TOTAL	66	162 162	(X)	100.0
6500	RETROLEUM PRODUCTS	21	3.8	0.4	3610	HARDWARE	6	351	5.5	0.2
5620	UNPREPARED IRON AND STEEL SCRAP	3	8.3	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	11	474	1.7	0.3
9760	MISCELLANEOUS LINES	3	22.7	0.1	6232	NAILS AND STAPLES	11	474	0.9	0.3
9930	OTHER LABOR, SERVICE RECEIPTS	10	7.4	0.4	4110	LUMBER (ROUGH, DRESSED, FINISHED)	42	94 609	73.9	58.3
	COMMODITIES N.E.C.	(X)	(X)	1.0	8111	SOFTWOODS (EXCEPT FLOORING)	39	69 406	37.7	55.1
	TIRES AND TUBES (SIC 5014)				8112	HARDWOODS (EXCEPT FLOORING)	14	4 619	8.9	2.8
	TOTAL	41	45 467	(X)	8113	FLOORING	8	584	1.7	0.4
1220	NEW AND REBUILT PARTS, ETC.	12	5 329	27.9	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	35	21 455	17.1	13.2
1221	MOTOR AND CHASSIS PARTS	3	260	5.5	8130	WOOD SHINGLES	8	903	5.6	0.6
1223	CHEMICALS (ADDITIVES, ETC.)	4	1 929	8.7	8140	WOOD MILLWORK (DOORS, WINDOWS)	32	31 078	51.6	19.2
1225	SUPPLIES AND ACCESSORIES	10	3 106	10.3	8150	METAL MILLWORK (DOORS, ETC.)	16	2 956	10.3	1.8
	COMMODITIES N.E.C.	(X)	34	(X)	8410	INSULATION MATERIALS AND BOARD	14	956	3.3	0.6
1310	TIRES AND TUBES	40	33 997	78.2	8420	ROOFING, SIDING EQUIPMENT	14	3 203	10.7	2.0
1320	RECARPED TIRES	19	5 031	40.0	8421	ASPHALT SHINGLES, ROOFING	11	744	1.5	0.5
9930	OTHER LABOR, SERVICE RECEIPTS	11	819	14.4	8426	ALL OTHER TYPES	6	2 357	14.0	1.5
	COMMODITIES N.E.C.	(X)	311	(X)	(X)	COMMODITIES N.E.C.	(X)	62	(X)	-
	FURNITURE (SIC 5021)				8520	WALLBOARD, HARDBOARD	14	2 151	6.3	1.3
	TOTAL	43	(X)	100.0	8550	PLASTIC BUILDING MATERIALS	6	360	3.7	0.2
4110	OFFICE MACHINES AND EQUIPMENT	3	20.7	0.2	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	5	1 286	9.1	0.8
4111	ADDING, ACCT'G., COMPUTING MACH.	3	12.1	0.1	8561	STRUCTURAL ASSEMBLIES	5	1 286	4.8	0.8
	COMMODITIES N.E.C.	(X)	(X)	0.1	8570	OTHER BUILDING MATERIALS	3	86	3.5	0.1
7610	STATIONERY, OFFICE SUPPLIES	7	25.9	3.7	9760	MISCELLANEOUS LINES	4	216	5.6	0.1
7611	STATIONERY	6	12.4	1.6	(X)	COMMODITIES N.E.C.	(X)	2 078	(X)	1.3
7612	CARBON PAPER, STENCIL PAPER, ETC.	6	0.7	0.1		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
7613	LOOSELEAF BINDERS, BLANK BOOKS	6	2.2	0.3		TOTAL	77	76 174	(X)	100.0
7614	PENS, MECHANICAL PENCILS	6	1.1	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	11	921	6.6	1.2
7615	OTHER OFFICE SUPPLIES	6	12.4	1.6	3610	HARDWARE	5	472	7.4	0.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	13	76.7	17.3	6220	IRON, STEEL PRODUCTS (PLAT)	3	106	3.3	0.1
7711	HOUSEHOLD, PORCH, LAWN FURNITURE	12	61.1	15.8						
7712	SLEEP EQUIPMENT	5	9.4	1.5						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8120	RAILROAD, STREETCARS,	4	40 771	100.0	1.4	3480	SHAVING PREPARATIONS,	3	1 699	1.5	0.4
8540	INTEGRATING METERS, NONELEC. TYPE . .	5	2 236	75.0	0.1						
8550	INDUSTRIAL PROCESS INSTRUMENTS, . . .	23	9 789	35.3	0.3	3510	PERFUMES, TOILET WATER, COLOGNES, .	3	30 682	26.1	8.0
8570	OTHER MECH., CONTROLLING INSTR. . . .	21	7 652	43.3	0.3	3520	HAIR PREPARATIONS, INCL. SHAMPOOS .	3	3 694	3.0	1.0
8620	SURGICAL, MEDICAL INSTRUMENTS	5	4 801	26.2	0.2	3530	DENTIFRICES, MOUTHWASHES, GARGLES .	3	3 225	2.5	0.8
8630	SURGICAL, ORTHOPEDIC APPLIANCES . . .	11	7 567	65.0	0.3	3540	OTHER TOILET PREPARATIONS	3	57 634	45.0	15.1
8640	PERSONAL INDUSTRIAL SAFETY DEVICES, .	4	2 711	66.2	0.1	8630	SURGICAL, ORTHOPEDIC APPLIANCES . .	3	2 583	26.2	0.7
8660	OPHTHALMIC GOODS,	43	11 614	100.0	0.4		PRODUCTS N.E.C.	(X)	24 176	(X)	6.3
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	11	14 024	14.0	0.5		APPAREL, PIECE GOODS AND NOTIONS (SIC 513)				
9070	MACHINE RENTAL, ROYALTY RECEIPTS, . .	7A	22 699	17.9	0.8		TOTAL	43	361 789	(X)	100.0
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	27	4 314	8.7	0.1	1020	COTTON SHEETING, ALLIED FABRICS . . .	3	1 381	7.0	0.4
9930	RECEIPTS FROM SERVICES,	231	80 952	11.7	2.8	1070	FINISHED COTTON, BROAD WOVEN, . . .	5	11 129	58.3	2.9
	PRODUCTS N.E.C.	(X)	121 862	(X)	4.2	1080	COTTON SHEETS, PILLOW CASES	10	2 874	5.3	0.8
	MISCELLANEOUS DURABLE GOODS (SIC 509) ²					1090	COTTON TOWELS, WASH CLOTHS,	13	3 258	5.0	0.9
	TOTAL	15	60 124	(X)	100.0	1100	OTHER FABRICATED COTTON TEXTILES, .	3	590	3.0	0.2
	PAPER AND PAPER PRODUCTS (SIC 511)					1140	100% SPUN POLYESTER BLENDS (GRAY) .	6	4 677	14.0	1.2
	TOTAL	149	395 221	(X)	100.0	1180	MANMADE FIBER OR SILK TEXTILES, . .	8	3 395	9.4	0.9
1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	4	3 985	17.1	1.0	1200	FINISHED WOOL APPAREL FABRICS, . . .	3	1 577	8.0	0.4
2530	GROUNDWOOD PAPER, UNCOATED,	3	421	2.8	0.1	1260	KNIT OUTERWEAR,	3	985	5.0	0.3
2540	PAPER-MACHINE COATED PAPER,	15	18 463	40.5	4.7	1280	KNIT FABRICS, GLOVES, OTHER KNITS .	10	2 853	3.7	0.7
2550	BOOK PAPER, UNCOATED,	7	7 864	16.9	2.0						
2560	FINE PAPER, INCLUDING THIN PAPER, . .	15	21 275	37.0	5.4	1290	WOVEN, TUFTED CARPETS, RUGS	3	788	4.0	0.2
2570	COARSE PAPER,	7	9 081	17.4	2.3	1300	FINISHED COTTON BROADWOVEN FABRICS,	8	46 145	65.6	12.1
2580	SPECIAL INDUSTRIAL PAPER,	3	2 257	9.5	0.6	1310	FINISHED MANMADE FIBER AND SILK . .	10	12 562	24.7	3.3
2590	SANITARY TISSUE STOCK, ETC., N.E.C.	7	841	1.6	0.2	1320	YARNS, EXCEPT WOOL,	5	2 018	4.7	0.5
2610	SPECIAL FOOD BOARD,	3	251	4.3	0.1	1340	THREAD,	6	11 230	59.9	2.9
2630	OTHER PAPERBOARD MILL PRODUCTS, . .	3	5 446	95.0	1.4	1410	TEXTILE GOODS, N.E.C.,	5	417	4.2	0.1
2640	OFF-MACHINE COATED PAPER,	3	1 777	37.3	0.4	1450	WORK CLOTHING,	3	12 060	100.0	3.2
2650	OILED, WAXED, WAX-LAMINATED PAPER,	6	5 273	15.6	1.3	1570	CURTAINS, OKAPERIES (EXCEPT LACE),	3	1 577	6.0	0.4
2660	GUMMED PRODUCTS,	6	904	1.6	0.2	1580	BEOSPREADS, OTHER FURNISHINGS . .	10	405	1.1	0.1
2670	PRESSURE SENSITIVE TAPE,	6	32 363	36.6	8.2	4210	FOOTWEAR, EXCEPT RUBBER,	5	210 912	100.0	55.2
2680	LAMINATED OR COATED WRAPPERS, . . .	6	1 166	3.5	0.3	8870	NEEDLES, PINS, FASTENERS, ZIPPERS .	3	1 874	100.0	0.5
2690	OTHER COATED AND PROCESSED PAPER, .	9	2 951	8.6	0.7		PRODUCTS N.E.C.	(X)	49 082	(X)	12.9
2710	GROCERS' VARIETY BAGS (EX. TEXTILE)	7	7 310	21.1	1.8		GROCERIES AND RELATED PRODUCTS (SIC 514)				
2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	4	387	1.4	0.1		TOTAL	317	2 471 682	(X)	100.0
2730	SHIPPING SACKS AND MULTIWALL BAGS, .	16	39 338	52.0	10.0	0010	FRESH BEEF,	30	223 379	44.0	9.0
2750	ONE-CUT PAPER AND BOARD,	6	2 618	66.3	0.7	0040	PROCESSED PORK,	23	19 944	13.6	0.2
2780	SANITARY TISSUE HEALTH PRODUCTS, . .	4	3 102	11.2	0.8	0060	SAUSAGE, OTHER PREPARED MEATS . . .	31	39 710	17.2	1.6
2810	OTHER CONVERTED PAPER,	10	2 269	12.8	0.6	0070	CANNED MEATS, EXCEPT DOG FOOD . .	36	43 699	7.3	1.8
2820	PAPERBOARD BOXES, CARTONS,	10	22 764	72.9	5.8	0100	OTHER MEAT PACKING PRODUCTS, . . .	10	14 334	3.6	0.6
2830	CORRUGATED, SOLID FIBER BOXES, . . .	13	40 674	63.6	10.3	0110	DRESSED POULTRY, SMALL GAME	30	34 159	5.3	1.4
2920	PRODUCTS OF COMMERCIAL PRINTING, . .	12	1 795	33.1	0.5	0120	EGGS—LIQUID, DRIED, FROZEN	19	1 572	0.8	0.1
2930	MANIFOLD BUSINESS FORMS,	61	45 891	91.7	11.6	0130	CREAMERY BUTTER,	53	117 242	17.0	4.7
2940	GREETING CARDS,	6	7 080	99.3	1.8	0140	NATURAL CHEESE, PROCESSED CHEESE, .	81	270 284	40.3	10.9
3230	REGENERATED CELLULOSIC PRODUCTS, . .	3	901	1.0	0.2	0150	DRY MILK PRODUCTS,	21	18 499	8.0	0.7
3270	OTHER PLASTIC MATERIALS,	3	378	0.4	0.1	0160	CANNED MILK, BULK EVAPORATED, . . .	8	7 630	14.1	0.3
3460	SPECIALTY CLEANING PRODUCTS,	3	2 708	3.1	0.7	0170	ICE CREAM, ICE MILK MIXES,	35	3 500	5.8	0.1
3720	FATTY ACIDS,	4	3 216	15.9	0.8	0180	ICE CREAM, ICES, OTHER,	39	18 162	5.1	0.7
3730	CHEMICAL PREPARATIONS, N.E.C., . . .	3	1 799	2.1	0.5	0190	RULK FLUID MILK, CREAM,	6	26 622	71.9	1.1
4140	OTHER RUBBER GOODS, N.E.C.,	3	3 763	4.4	1.0	0200	ROTTLED MILK, CREAM,	38	42 989	53.1	1.7
4150	INDUSTRIAL PLASTIC PRODUCTS,	7	1 652	22.0	0.5	0210	COTTAGE CHEESE, BUTTERMILK, OTHER .	42	13 449	3.5	0.5
4470	ABRASIVE PRODUCTS,	3	16 108	18.7	4.1	0220	CANNED, CURED SEAFOODS,	23	8 030	2.9	0.3
6510	PRINTING TRADES MACHINERY,	4	1 164	1.3	0.3	0230	CANNED BABY FOOD (EXCEPT MEAT), .	14	31 335	31.1	1.3
6850	SERVICE INDUSTRY MACHINES, N.E.C., .	3	530	0.6	0.1	0240	CANNED, FROZEN SOUPS, ETC.,	6	11 107	12.7	0.4
7330	CURRENT CARRYING WIRING DEV., . . .	3	5 436	6.3	1.4	0250	CANNED FRUITS,	31	32 709	9.7	1.3
7340	NONCURRENT CARRYING WIRING DEV., .	3	3 624	4.2	0.9	0260	CANNED VEGETABLES,	29	36 056	10.4	1.5
7510	ELECTRONIC COMPONENTS, N.E.C., . . .	3	9 697	11.2	2.5	0270	CANNED FRUIT JUICES,	31	16 020	5.0	0.6
8620	SURGICAL, MEDICAL INSTRUMENTS, . . .	3	2 386	2.8	0.6	0290	OTHER CANNED SPECIALTIES, ETC., . .	35	49 852	11.9	2.0
8710	PHOTOS, SENSITIZED FILM, PLATES, . . .	3	1 115	1.3	0.3	0300	DRIED, DEHYDRATED FRUITS, VEGS, . .	38	10 439	3.5	0.4
8720	SENSITIZED PHOTOG. PAPER, CLOTH, . .	3	872	1.0	0.2	0310	PICKLES, SAUCES,	47	54 306	11.2	2.2
8840	CARBON PAPER, INKED RIBBONS,	4	565	29.6	0.1	0320	FROZEN PACKAGED SEAFOOD,	14	2 392	3.8	0.1
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	7	6 761	11.3	1.7	0330	FROZEN FRUITS, JUICES, ADES,	21	6 866	3.5	0.3
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	15	1 292	4.5	0.3	0340	FROZEN VEGETABLES,	16	11 615	6.4	0.5
9930	RECEIPTS FROM SERVICES,	19	3 232	10.6	0.8	0350	FROZEN PREPARED FOODS,	29	235 224	45.9	9.5
	PRODUCTS N.E.C.	(X)	40 236	(X)	10.2	0360	WHEAT FLOUR, EXCEPT BLENDING . .	17	98 919	30.9	4.0
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)					0380	SELF-RISING, OTHER PREPARED FLOUR .	29	44 266	11.0	1.8
	TOTAL	51	382 255	(X)	100.0	0390	DRY CORN MILLING PRODUCTS,	9	2 082	5.8	0.1
0150	DRY MILK PRODUCTS,	6	2 488	6.5	0.7	0420	DOG AND CAT FOOD,	3	33 784	17.0	1.4
3030	CYCLIC CRUDES AND COAL TAR,	3	194	1.3	0.1	0440	CEREAL BREAKFAST FOODS,	23	93 584	28.8	3.8
3040	INORGANIC COLOR PIGMENTS,	4	1 200	3.5	0.3	0450	MILLED RICE, BYPRODUCTS,	3	2 113	1.8	0.1
3350	BIOLOGICAL PRODUCTS FOR HUMAN USE, .	10	7 724	6.2	1.8	0460	WET CORN MILLING PRODUCTS,	13	49 495	64.4	2.0
3360	BIOLOGICAL PRODUCTS FOR VET. USE, . .	20	4 268	8.5	1.1	0470	BREAD, BREAD-TYPE ROLLS,	61	33 363	13.8	1.3
3370	MEDICALS, CHEMICALS, BOTANICALS, . .	12	57 698	49.4	15.1	0480	SWEET YEAST GOODS,	29	4 404	2.5	0.2
3390	VITAMIN, NUTRIENT PREPARATIONS, . . .	19	17 048	11.5	4.5	0490	SOFT CAKES,	52	13 795	28.2	0.6
3410	PHARMACEUTICALS FOR HUMAN USE, . . .	23	155 856	81.7	46.8	0500	PIES, PASTRIES, DONUTS, COOKIES, . .	43	6 916	3.7	0.3
3420	PHARMACEUTICALS FOR VETERINARY USE, .	34	12 556	8.6	3.3	0510	BISCUITS, CRACKERS, PRETZELS, . . .	55	84 114	25.5	3.4
						0520	OTHER DRY BAKERY PRODUCTS,	53	41 726	18.9	1.7
						0550	CONFECTIONERY PRODUCTS,	29	20 695	7.6	0.8
						0570	CONFECTIONERY TYPE CHOCOLATE, . . .	3	7 956	23.9	0.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

West North Central—Continued

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.

³Consists primarily of 5171 on which no data were collected.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

South Atlantic

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					5640	FABRICATED PLATEWORK.	10	11 066	93.3	0.8
						5660	ARCHITECTURAL, ORNAMENTAL METAL . .	3	1 221	34.6	0.1
						5670	PREFAB., PORTABLE METAL BUILDINGS . .	5	14 831	27.0	1.0
						5990	MISC. MANUFACTURED PRODUCTS, N.E.C.	3	7 538	48.9	0.5
	TOTAL	249	8 265 244	(X)	100.0	9080	READY-MIXED CONCRETE, LIME.	7	34 392	34.1	2.4
4010	PASSENGER CAR, MOTORCYCLE TIRES . .	34	116 675	41.2	1.4	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	41	18 890	5.8	1.3
4020	TRUCK, BUS PNEUMATIC TIRES.	34	93 170	32.9	1.1	9930	RECEIPTS FROM SERVICES.	32	4 325	4.9	0.3
4030	OTHER PNEUMATIC TIRES, SOLID TIRES. .	28	12 233	4.6	0.1		PRODUCTS N.E.C.	(X)	33 645	(X)	2.3
4040	INNER TUBES, TIRE SUNRIERS.	30	20 563	8.2	0.2		SPORTING, RECREATIONAL, PHOTO-GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)				
4060	RUBBER BELTS, BELTING.	7	6 937	10.8	0.1		TOTAL	56	559 877	(X)	100.0
6840	MEASURING, DISPENSING PUMPS	3	6 003	93.5	0.1	8670	STILL PICTURE EQUIPMENT	5	41 036	19.2	7.3
8010	TRUCK, BUS BOOIES	26	58 223	46.9	0.7	8680	PHOTOCOPYING, MICROFILMING, EQUIP..	21	238 326	41.1	42.6
8020	TRUCK TRAILERS, CHASSIS	30	72 071	66.1	0.9	8710	PHOTOGRAPHIC FILM, PLATES	16	148 278	28.9	26.5
8030	PASSENGER CARS.	61	6 372 244	92.9	77.1	8720	SENSITIZED PHOTOGRAPHIC FILM, CLOTH	10	45 561	24.6	8.1
8040	TRUCK TRACTORS, CHASSIS, TRUCKS . .	61	918 283	38.2	11.1	8730	PREPARED PHOTOGRAPHIC CHEMICALS .	9	8 456	4.8	1.5
						8810	SPORTING, ATHLETIC GOODS, N.E.C.. . .	16	36 266	68.7	6.5
8050	PARTS, ACCESS., FOR PASSENGER CARS .	150	487 721	41.3	5.9	9930	RECEIPTS FROM SERVICES.	10	8 600	3.7	1.5
8130	BICYCLES, MOTORCYCLES, MOTORBIKES .	4	28 525	92.6	0.3		PRODUCTS N.E.C.	(X)	33 354	(X)	6.0
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	10	28 537	18.7	0.3		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	8	7 160	8.6	0.1		TOTAL	150	1 722 142	(X)	100.0
9930	RECEIPTS FROM SERVICES.	30	18 710	6.8	0.2	4160	PLASTIC PRODUCTS, N.E.C..	4	2 443	7.4	0.1
	PRODUCTS N.E.C.	(X)	19 189	(X)	0.2	5010	TOTAL IRON AND STEEL PRODUCTS . . .	23	35 477	4.3	2.0
	FURNITURE AND HOME FURNISHINGS (SIC 502)					5012	WIRE RODS	12	20 225	2.7	1.1
	TOTAL	140	677 981	(X)	100.0	5013	ROUGH CAST.	7	6 127	1.5	0.3
1080	COTTON SHEETS, PILLOW CASES	14	30 211	45.7	4.5	5014	FORGINGS.	4	4 978	1.3	0.3
1090	COTTON TOWELS, WASH CLOTHS.	14	31 009	46.9	4.6	5015	PIG IRON, FERRO ALLOYS.	4	1 398	0.9	0.1
1100	OTHER FABRICATED COTTON TEXTILES. . .	5	561	4.6	0.1	5016	OTHER SEMIFINISHED IRON, STEEL. . .	12	2 749	0.5	0.2
1290	WOVEN, TUFTED CARPETS, RUGS	26	384 681	95.7	56.7	5020	TOTAL IRON, STEEL PRODUCTS (FLAT) .	41	436 738	42.2	22.8
1570	CURTAINS, DRAPERIES (EXCEPT LACE) .	3	12 515	100.0	1.8	5021	PLATES.	30	70 216	7.6	3.9
1580	GEOSPREADS, OTHER FURNISHINGS . . .	9	2 468	4.6	0.4	5022	STRIP (HOT- AND COLD-ROLLED). . . .	22	18 619	2.4	1.0
1590	WOOD FURNITURE, UPHOLSTERED	7	5 815	92.9	0.9	5023	SHEETS (COLD-ROLLED).	33	78 382	9.0	4.4
2190	MATTRESSES, GEOSPRINGS, SOFAS	19	27 309	98.9	4.0	5024	SHEETS (HOT-ROLLED)	32	66 824	7.0	3.7
2200	HOUSEHOLD FURNITURE, N.E.C.	15	19 004	67.5	2.8	5025	BLACKPLATE.	12	9 402	1.4	0.5
2210	METAL OFFICE FURNITURE.	12	12 884	72.9	1.9	5026	SHEETS (GALVANIZED, OTHER COATED) .	32	62 617	9.1	4.6
2220						5027	TINPLATE, TERNEPLATE.	19	44 549	5.9	2.5
2230	PUBLIC BUILDING FURNITURE	5	7 380	53.8	1.1	5028	FABRICATED AND STRUCTURAL PLATE . .	7	9 685	10.3	0.5
2250	METAL PARTITIONS AND FIXTURES	12	7 803	47.0	1.2	5029	OTHER FLATIRON, STEEL PRODUCTS. . .	8	26 444	24.9	1.5
2270	FURNITURE, FIXTURES, N.E.C.	9	6 464	70.0	1.0	5030	TOTAL IRON AND STEEL WIRE, ETC. . .	47	79 839	9.2	4.5
4310	TABLE, KITCHEN, ART, NOVELTY GLASS. .	20	21 421	92.2	3.2	5031	WIRE--PLAIN, COATED, BARRED, TWISTED	30	29 270	3.4	1.6
4340	GLASS FIBER, PRESSED, BLOWN GLASS . .	15	400	4.2	0.1	5032	NAILS AND STAPLES (INCLUDING TACKS)	11	8 161	1.2	0.6
7610	COMMUNICATION WIRE, CABLE	5	1 294	22.7	0.2	5033	WOVEN AND WELDED WIRE FENCE, ETC..	15	15 884	4.5	0.9
8880	ROOMS, BRUSHES	7	6 239	100.0	1.0	5034	WIRE ROPE AND STRAND, BALE TIES . .	19	22 563	5.6	1.3
8910	LINOLEUM	5	26 285	52.8	3.9	5035	REINFORCEMENT MESH (WELDED, WOVEN).	7	3 941	0.8	0.2
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	7	781	5.7	0.1	5040	IRON AND STEEL FINISHED PRODUCTS. .	42	263 865	27.3	14.8
9930	RECEIPTS FROM SERVICES.	10	2 058	10.8	0.3	5041	RAILS, TIE PLATES, JOINTS, ETC. . .	18	58 595	8.0	3.3
	PRODUCTS N.E.C.	(X)	70 799	(X)	10.4	5042	BAR-SIZE SHAPES, HOT-ROLLED . . .	18	23 833	2.9	1.3
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					5043	BAR-SIZE SHAPES, COLD-FINISHED . .	14	9 848	4.3	0.6
	TOTAL	368	1 459 478	(X)	100.0	5044	CONCRETE REINFORCEMENT BARS . . .	12	24 789	3.5	1.4
1290	WOVEN, TUFTED CARPETS, RUGS	19	4 691	17.4	0.3	5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE)	18	122 093	15.3	6.9
2020	ROUGH LUMBER AND SAWED TIES	39	20 090	7.5	1.4	5046	PILING, BEARING PILES	9	11 356	1.8	0.6
2030	DRESSED LUMBER	62	108 033	21.2	7.4	5048	OTHER FINISHED PRODUCTS	11	13 350	10.6	0.7
2040	SOFTWOOD CUT STOCK, FLOORING, OTHER	5	6 116	20.0	0.4		PRODUCTS N.E.C.	(X)	1	(X)	(2)
2070	MILLWORK.	26	27 232	6.6	1.9	5060	TOTAL IRON AND STEEL PIPE, ETC. . .	37	115 505	12.1	6.5
2080	HARDWOOD PLYWOOD.	69	103 894	19.1	7.1	5061	TUBING (MECHANICAL AND PRESSURE)..	28	51 930	10.5	2.9
2090	SOFTWOOD PLYWOOD, INTERIOR TYPE . .	66	107 493	20.6	7.4	5062	STANDARD STEEL PIPE	28	63 575	7.4	3.6
2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE . .	46	143 457	42.1	9.8	5070	TOTAL OTHER CARBON STEEL PRODUCTS .	18	14 557	3.5	0.8
2110	VENEER AND PLYWOOD, N.E.C..	7	3 185	21.1	0.2	5080	TOTAL ALLOY STEEL	34	41 448	4.6	2.3
2160	HAROPRESSED WOOD FIBERBOARD	64	24 555	4.8	1.7	5081	BAR-SIZE SHAPES, HOT-ROLLED OR COLD-FINISHED	21	5 637	0.8	0.3
						5082	TOOL STEEL BARS	12	5 567	1.3	0.3
2170	WOOD PRODUCTS, N.E.C.	41	21 293	6.6	1.5	5083	PIPE AND TUBING	10	5 087	2.4	0.3
2880	BUILDING PAPER AND BOARD	17	11 611	12.8	0.8	5084	PLATE	21	9 954	1.2	0.6
3270	OTHER PLASTIC MATERIALS	3	1 316	9.9	0.1	5085	OTHER ALLOY STEEL (INCLUDING SHEET)	17	15 203	2.2	0.9
4160	PLASTIC PRODUCTS, N.E.C.	22	17 643	9.8	1.2	5090	HIGH-STRENGTH LOW-ALLOY STEEL . . .	12	30 389	4.6	1.7
4260	FLAT GLASS.	81	98 463	89.4	6.7	5110	TOTAL STAINLESS STEEL	36	68 474	7.4	3.8
4270	LAMINATED GLASS, INCL. SAFETY GLASS .	81	19 517	19.1	1.3	5111	PLATES.	16	4 817	1.4	0.3
4330	MIRRORS	71	2 262	4.4	0.2	5112	STRIP	19	17 318	3.7	1.0
4340	GLASS FIBER, PRESSED, BLOWN GLASS . .	12	3 443	5.2	0.2	5113	SHEETS.	24	19 589	4.0	1.1
4350	CEMENT, HYDRAULIC	51	212 714	83.4	14.6	5114	BAR-SIZE SHAPES	27	11 839	2.8	0.7
4360	BRICK AND STRUCTURAL HOLLOW TILE. .	3	3 261	56.9	0.2	5115	OTHER STAINLESS STEEL	24	14 911	2.0	0.8
						5120	COPPER WIRE (ELECTRICAL ONLY) . . .	4	9 793	81.2	0.5
4370	CLAY WALL AND FLOOR TILE.	14	6 433	100.0	0.4	5130	TOTAL OTHER COPPER, ETC..	27	78 063	58.5	4.4
4380	CLAY REFRACTORIES	5	7 040	93.7	0.5	5131	FLAT PRODUCTS (SHEETS, ETC.). . . .	14	14 242	18.0	0.8
4430	CONCRETE BRICK AND BLOCK	10	25 014	26.9	1.7						
4440	CONCRETE PRODUCTS, EXCEPT BRICK	8	41 059	42.6	2.8						
4450	GYPSON PRODUCTS	37	139 059	69.9	9.5						
4460	CUT STONE PRODUCTS, GRANITE, ETC. .	17	9 718	7.9	0.7						
4480	ASBESTOS PRODUCTS	20	16 339	15.2	1.1						
4520	MINERALS, EARTHS.	25	12 309	5.1	0.8						
4530	MINERAL WOOL.	19	3 647	4.5	0.2						
5620	FABRICATED STRUCTURAL METAL	14	93 393	99.0	6.4						
5630	METAL DOORS, SASH, TRIM	39	39 290	85.3	2.7						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
5132	TUPULAR PRODUCTS (PIPES, TUBES)	19	3,607	44.2	2.2	6440	METALWORKING MACHINERY, N.E.C.. . .	9	3,116	16.3	0.6
5133	RUD, NONELECTRICAL WIRE	21	24,214	21.5	1.4						
5140	TOTAL ALUMINUM SHAPES, ETC.	47	425,687	73.8	23.9	6780	HEAT TRANSFER EQUIPMENT	22	23,285	19.4	4.7
5620	FABRICATED STRUCTURAL METAL	4	27,849	7.3	1.6	6810	AIP CONOITIONERS, ROOM AND UNITARY .	35	103,807	68.8	21.1
5650	BOLTS, NUTS, WASHERS, RIVETS	12	5,309	1.1	0.3	6820	COMMERCIAL REFRIGERATION EQUIPMENT .	8	30,453	65.8	6.2
5790	FITTINGS, UNIONS FOR PIPING SYSTEMS .	5	2,899	24.4	0.2	6830	OTHER REFRIGERATION EQUIPMENT . . .	41	47,821	37.3	9.7
5840	FABRICATED METAL PRODUCTS, N.E.C. . .	10	16,534	3.6	0.9	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	11	49,739	49.4	10.1
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	5	25,353	23.4	1.4	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	19	3,490	8.3	0.7
9740	TOTAL MISCELLANEOUS MERCHANDISE . .	14	8,519	2.7	0.5	9930	RECEIPTS FROM SERVICES	22	4,546	4.7	0.9
9930	RECEIPTS FROM SERVICES	4	3,344	0.9	0.2		PRODUCTS N.E.C.	(X)	70,197	(X)	14.3
	PRODUCTS N.E.C.	(X)	120,057	(X)	6.7						
	ELECTRICAL GOODS (SIC 506)						MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)				
	TOTAL	481	3,693,887	(X)	100.0		TOTAL	1,033		(X)	100.0
6010	STEAM ENGINES, GAS HYD. TUPBINES . .	22	198,636	30.4	5.4	2170	WOOD PRODUCTS, N.E.C.	7		100.0	0.6
6440	METALWORKING MACHINERY, N.E.C.. . .	3	2,152	47.0	0.1	2670	PRESSURE SENSITIVE TAPE	4		30.2	0.1
6620	POWER TRANSMISSION EQUIPMENT	19	2,549	0.5	0.1	2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS .	3		27.5	0.5
6630	OTHER GENERAL INDUSTRY MACHINERY . .	13	25,293	8.2	0.7	3670	PRINTING INK	10		100.0	0.2
6640	ELECTRONIC DATA PROCESSING MACHINES	9	11,509	22.1	0.3	4050	RUBBER FOOTWEAR	3		21.9	0.2
6800	ROOM AIR CONDITIONERS	44	45,071	6.8	1.2	4060	RUBBER BELTS, BELTING	9		48.2	0.4
7010	EQUIPMENT FOR TESTING ELEC. MOTORS .	37	26,349	2.4	0.7	4070	RUBBER HOSE, TUBING	12		38.0	0.3
7020	OTHER ELEC. MEASURING INSTRUMENTS .	75	49,629	4.3	1.3	4120	MECHANICAL RUBBER GOODS, N.E.C. . .	9		10.1	0.1
7030	POWER, DISTRIBUTION TRANSFORMERS . .	116	151,977	11.9	4.1	4150	INDUSTRIAL PLASTIC PRODUCTS	10		40.8	0.2
7040	OTHER TRANSFORMERS	63	28,746	2.4	0.8	4160	PLASTIC PRODUCTS, N.E.C..	32		41.1	1.9
7050	SWITCH GEAR UNITS, RELAYS	125	79,892	6.3	2.2	4280	GLASS CONTAINERS	23		81.9	3.1
7060	CIRCUIT BREAKERS	117	65,746	5.3	1.8	4310	TABLE, KITCHEN, ART, NOVELTY GLASS .	9		11.9	0.2
7070	FRACTIONAL HORSEPOWER MOTORS	71	9,501	0.9	0.3	4340	GLASS FIBER, PRESSEQ, BLOWN GLASS .	23		76.7	2.8
7090	INTERNAL HORSEPOWER MOTORS, ETC. . .	81	29,560	2.5	0.8	4380	CLAY REFRACTORIES	3		41.4	0.1
7110	MOTOR GENERATOR SETS	40	41,014	3.8	1.1	4470	ABRASIVE PRODUCTS	7		68.6	0.6
7120	OTHER MOTORS, GENERATORS	34	141,019	14.6	3.8	4520	MINERALS, EARTHS	4		62.3	0.1
7130	PARTS, SUPPLIES FOR MOTORS, ETC. . . .	66	12,890	1.3	0.3	4530	MINERAL WOOL	3		55.1	0.1
7140	GENERAL INDUSTRIAL POWER CIRCUITS .	144	60,815	6.3	2.2	4550	OTHER NONMETALLIC MINERAL PRODUCTS	4		66.4	0.1
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C. . .	77	295,424	28.7	8.0	5010	METAL CANS	9		74.1	3.4
7210	ELEC. HOUSEHOLDS, SMALL APPLIANCES .	49	146,147	40.3	4.0	5710	METAL STAMPINGS	12		5.9	0.2
7260	ELECTRIC LAMPS	25	82,297	10.2	2.2	5750	SAFES AND VAULTS	7		85.3	0.6
7270	COMMERCIAL ELECTRICAL FIXTURES . . .	37	13,106	1.3	0.4	5770	VALVES FOR PIPING SYSTEM	10		46.8	0.4
7300	TOTAL MAJOR APPLIANCES, ETC.	80	527,972	75.4	14.3	5780	FITTINGS, UNIONS FOR PIPING SYSTEMS	10		43.7	0.3
7310	ELECTRIC HOME KITCHEN EQUIP., PARTS	44	276,937	52.9	7.5	5810	OTHER VALVES, FITTINGS	13		32.3	0.3
7312	ELECTRIC HOME LAUNDRY EQUIPMENT . .	61	104,404	19.4	2.8	5840	FABRICATED METAL PRODUCTS, N.E.C. .	4		11.0	0.1
7313	TELEVISION SETS	29	70,460	19.0	1.9	6010	STEAM ENGINES, GAS HYD. TURBINES .	9		57.4	1.6
7314	CONSOLE RADIOS AND RECORD PLAYERS .	23	13,027	3.7	0.4	6030	DIESEL ENGINES (EXCEPT AUTOMOTIVE)	6		76.2	0.9
7315	OTHER MAJOR APPLIANCES (INCL. GAS) .	33	63,144	13.2	1.7	6060	PARTS FOR INTERNAL COMBUSTION ENGS.	10		20.9	0.4
7320	OTHER ELEC. AND NONELEC. LIGHT EQ. .	31	11,606	1.3	0.3	6070	OTHER INTERNAL COMBUSTION ENGINES .	6		76.3	0.8
7330	CURRENT CARRYING WIRING DEV.	57	27,347	19.8	0.7	6080	WHEEL TRACTORS, PARTS, ATTACHMENTS	23		36.1	5.7
7340	NONCURRENT CARRYING WIRING DEV. . .	23	5,507	0.4	0.1	6110	PLANTING, SEEING, ETC. MACHINERY .	23		2.0	0.2
7350	SPEAKER SYSTEMS, MICROPHONES, ETC. .	12	3,077	3.4	0.1	6120	PLOWS, LISTERS, HARROWS, ROLLERS . .	25		3.8	0.5
7420	TELEPHONE SWITCHING, SWITCHBOARD . .	13	335,756	30.1	9.1	6130	HARVESTING MACHINERY	22		9.8	1.2
7430	OTHER EQUIPMENT, COMPONENTS	15	379,686	36.1	10.3	6140	HAYING MACHINERY	20	(D)	2.5	0.3
7440	RADIO, TV COMMUNICATIONS EQUIPMENT .	71	222,302	11.4	6.0	6150	LAWN MOWERS, PARTS	30		5.2	0.7
7450	ELECTRONIC TUBES, RECEIVING TYRE . .	19	14,584	3.5	0.4	6160	PARTS FOR FARM MACHINERY, EQUIPMENT	25		11.2	1.8
7460	CATHODE RAY PICTURE TUBES	10	4,414	9.1	0.1	6170	ALL OTHER FARM MACHINERY	32		6.6	0.9
7470	TRANSMITTING TUBES (EXC. X-RAY) . . .	19	8,103	1.1	0.2	6180	TRACKLAYING TRACTORS	16		17.5	2.2
7480	TRANSISTORS, RECTIFIERS	57	55,471	6.3	1.5	6210	PARTS FOR TRACKLAYING TRACTORS . .	17		12.9	1.6
7510	ELECTRONIC COMPONENTS, N.E.C.	76	54,262	4.4	1.5	6220	POWER CRANES, DRAGLINES, SHOVELS .	12		13.3	0.7
7520	STORAGE BATTERIES	23	19,171	2.2	0.5	6240	TRACTOR SHOVEL LOADERS (EXC. PARTS)	6		28.7	1.3
7530	PRIMARY BATTERIES, OHY AND WET . . .	6	8,480	1.2	0.2	6250	SCRAPERS, GRAOERS, ROLLERS	14		7.1	0.6
7540	X-RAY, THERAPEUTIC APPARATUS	9	5,498	10.6	0.1	6260	OTHER CONSTRUCTION MACHINERY . . .	27		7.6	0.7
7570	APPLIANCE WIRE, CORD	22	3,382	1.2	0.1	6270	MINING MACHINERY, EQUIPMENT, PARTS	38		72.4	1.5
7580	COPPER, COPPER-BASE ALLOY WIRE . . .	18	5,152	1.2	0.1	6350	CONVEYORS, PARTS, ATTACHMENTS . . .	16		27.7	0.2
7610	COMMUNICATION WIRE, CABLE	22	141,015	14.1	3.8	6360	HOISTS, CRANES, MONORAILS	10		22.6	0.1
7620	MAGNET WIRE	18	6,068	0.8	0.2	6370	INDUSTRIAL TRUCKS, TRACTORS	10		65.4	1.7
7630	POWER WIRE, CABLE	25	36,375	13.2	1.0	6380	METAL-CUTTING, BORING, DRILLING . .	4		65.8	0.2
7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	19	36,576	4.6	1.0	6430	SMALL CUTTING TOOLS	4		94.3	0.2
8110	LOCOMOTIVES AND PARTS	10	4,460	1.3	0.1	6440	METALWORKING MACHINERY, N.E.C.. . .	22		23.4	0.2
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	6	12,100	13.9	0.3	6450	FOOD PRODUCTS MACHINERY	29		47.0	1.3
9740	TOTAL MISCELLANEOUS MERCHANDISE . .	66	46,407	3.3	1.3	6460	TEXTILE MACHINERY, PARTS	14		94.9	1.6
9930	RECEIPTS FROM SERVICES	106	170,062	8.4	4.6	5470	WOODWORKING MACHINERY, PARTS . . .	12		53.7	0.5
	PRODUCTS N.E.C.	(X)	10,632	(X)	0.3	6480	PAPER INDUSTRIES MACHINERY, PARTS .	4		46.6	0.6
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 607)					6510	PRINTING TRADES MACHINERY	35		6.0	0.7
	TOTAL	142	492,167	(X)	100.0	6540	PLASTICS-WORKING MACHINERY	3		44.8	0.1
5530	MECHANICS' HAND SERVICE TOOLS, ETC. .	8	12,094	81.6	2.5	6550	OTHER SPECIAL INDUSTRIAL MACHINERY	29		24.7	0.5
5550	BUILDERS' HARDWARE	3	5,382	53.5	1.1	6560	PUMPS, COMPRESSORS, PARTS	69		57.1	1.6
5560	OTHER HARDWARE	4	11,371	74.0	2.3	6570	BALL, ROLLER BEARINGS	16		92.2	1.1
5570	METAL PLUMBING FIXTURES	0	36,615	61.0	7.4	6610	BLOWERS AND FANS	19		28.7	0.5
5580	PLUMBING FIXTURE FITTINGS, TRIM . . .	11	17,183	27.8	3.5	6620	POWER TRANSMISSION EQUIPMENT	42		15.3	0.8
5610	NONELECTRIC HEATING EQUIPMENT . . .	5	4,369	27.8	0.9	6630	OTHER GENERAL INDUSTRY MACHINERY .	23		41.1	1.2
5640	BOLTS, NUTS, WASHERS, RIVETS	16	11,736	99.1	2.4	6640	ELECTRONIC DATA PROCESSING MACHINES	218		70.3	21.1
5730	FABRICATED WIRE PRODUCTS, N.E.C. . .	11	8,734	60.2	1.8	6650	PARTS FOR DATA PROCESSING MACHINES	69		2.8	0.5
5840	FABRICATED METAL PRODUCTS, N.E.C. . .	27	48,229	68.8	9.8	6660	COMPUTING, ACCOUNTING MACHINES . . .	185		51.2	3.8
						6670	PARTS FOR COMPUTING MACHINES	52		4.7	0.1
						6680	TYPEWRITERS, PARTS	65		26.7	3.2
						6710	SCALES, BALANCES	29		41.5	0.2
						6720	ADDRESSING, DICTATING, DUPLICATING .	142		14.3	2.2
						6740	PARTS FOR OTHER OFFICE MACH.N.E.C.	95		1.9	0.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6780	HEAT TRANSFER EQUIPMENT	12		54.7	0.3	9930	RECEIPTS FROM SERVICES.	36	5 051	9.0	0.5
6860	CARBURETORS, PISTONS, ETC.	3		8.0	0.1		PRODUCTS N.E.C.	(X)	146 844	(X)	14.2
7020	OTHER ELEC. MEASURING INSTRUMENTS	6		3.9	0.1		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)				
7030	POWER, DISTRIBUTION TRANSFORMERS	6		4.2	0.1		TOTAL	58	764 274	(X)	100.0
7050	SWITCH GEAR OUTFITS, RELAYS	6		2.6	0.1	0150	DRY MILK PRODUCTS	6	5 095	5.5	0.7
7080	INTEGRAL HORSEPOWER MOTORS, ETC.	6		2.4	0.1	2780	SANITARY TISSUE HEALTH PRODUCTS	3	61 794	97.1	8.1
7150	WELDING APPARATUS	13		98.2	0.7	3010	ALKALIES, SODA ASH, CAUSTIC SODA	3	18 100	23.0	2.4
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.	6		2.9	0.1	3350	BIOLOGICAL PRODUCTS FOR HUMAN USE	11	38 383	21.9	5.0
7540	X-RAY, THERAPEUTIC APPARATUS	4		100.0	0.1	3360	BIOLOGICAL PRODUCTS FOR VET. USE	9	1 113	38.8	0.1
8060	AIRCRAFT, ENGINES, PARTS	4		98.1	0.4	3370	MEICINALS, CHEMICALS, BOTANICALS	9	488	0.4	0.1
						3380	VITAMIN, NUTRIENT PREPAKATIONS	26	29 054	9.5	3.8
8070	AIRCRAFT EQUIPMENT, N.E.C.	9		18.0	0.3	3410	PHARMACEUTICALS FOR HUMAN USE	38	336 694	78.1	44.1
8090	BOATS, SHIPS	7		64.1	0.5	3420	PHARMACEUTICALS FOR VETERINARY USE	21	5 540	3.0	0.7
8110	LOCOMOTIVES AND PARTS	7		19.1	0.6	3430	SOAP, DETERGENTS, HOUSEHOLD USE	6	28 710	10.6	3.8
8120	RAILROAD, STREETCARS	3		100.0	0.1						
8150	OTHER TRANSPORTATION EQUIPEMNT	4		14.9	0.2	3460	SPECIALTY CLEANING PRODUCTS	5	6 055	2.9	0.8
8520	LABORATORY, SCIENTIFIC INSTRUMENTS	10		88.8	0.6	3480	SHAVING PREPARATIONS	5	2 039	1.1	0.3
8530	SURVEYING, DRAFTING INSTRUMENTS	6		91.4	0.1	3510	PERFUMES, TOILET WATER, COLOGNES	9	55 913	24.7	7.3
8550	INDUSTRIAL PROCESS INSTRUMENTS	27		54.1	0.5	3520	HAIR PREPARATIONS, INCL. SHAMPOOS	6	7 346	3.5	1.0
8570	OTHER MECH., CONTROLLING INSTR.	33		55.7	0.6	3530	CENTIFRICES, MOUTHWASHES, GARGLES	5	5 745	3.0	0.9
8620	SURGICAL, MEDICAL INSTRUMENTS	13		67.3	0.9	3540	OTHER TOILET PREPARATIONS	6	114 695	54.5	15.0
						8750	JEWELRY, SILVERWARE, PLATEO WARE	3	7 639	4.0	1.0
8630	SURGICAL, ORTHOPEIC APPLIANCES	16		43.5	0.3	8990	MISC. MANUFACTURED PRODUCTS, N.E.C. PRODUCTS N.E.C.	3 (X)	9 281 30 390	24.2 (X)	1.2 4.0
8640	PERSONAL INDUSTRIAL SAFETY DEVICES.	3		77.3	0.1		APPAREL, PIECE GOODS AND NOTIONS (SIC 513)				
8660	OPHTHALMIC GOODS.	61		90.5	0.5		TOTAL	104	895 164	(X)	100.0
8930	MORTICIANS' GOODS	4		100.0	0.1	1010	GRAY GOODS--COTTON DUCK, ETC.	12	15 047	8.2	1.7
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	10		37.2	0.6	1020	COTTON SHEETING, ALLIED FABRICS	13	36 890	17.7	4.1
9070	MACHINE RENTAL, ROYALTY RECEIPTS.	136		16.9	1.1	1030	COTTON PRINT CLOTH YARN FABRICS	10	21 719	14.3	2.4
9760	TOTAL MISCELLANEOUS MERCHANOISE	39		2.9	0.1	1040	COTTON COLORED YARN FABRICS	4	8 605	35.5	1.0
9930	RECEIPTS FROM SERVICES.	336		10.0	4.1	1060	OTHER BROAD WOVEN COTTON FABRICS	6	25 391	17.3	2.8
	PRODUCTS N.E.C.	(X)		(X)	2.3	1070	FINISHEO COTTON, BROAD WOVEN	12	75 224	36.5	8.4
	MISCELLANEOUS DURABLE GOODS (SIC 509)					1080	COTTON SHEETS, PILLOW CASES	19	17 177	5.2	1.9
	TOTAL	51	100 478	(X)	100.0	1090	COTTON TOWELS, WASH CLOTHS.	21	17 526	7.1	2.0
2010	LOGS, BOLTS, PULPWOOD	4	1 518	100.0	1.5	1100	OTHER FABRICATED COTTON TEXTILES	10	2 581	3.2	0.3
4140	OTHER RUBBER GOODS, N.E.C.	7	4 379	100.0	4.4	1110	100% FILAMENT RAYON (GRAY)	8	19 301	40.3	2.2
6660	COMPUTING, ACCOUNTING MACHINES.	4	96	26.7	0.1	1140	100% SPUN POLYESTER BLENOS (GRAY)	10	16 629	10.8	1.9
7410	PHONOGRAPH RECORDS	29	63 235	100.0	62.9	1180	MANMAOE FIBER OR SILK TEXTILES.	15	30 442	17.6	3.4
8750	JEWELRY, SILVERWARE, PLATED WARE	4	5 382	100.0	5.4	1200	FINISHEO WOOL APPAREL FABRICS	4	3 994	8.0	0.4
8760	PIANOS, ORGANS, MUSICAL INSTRUMENTS PRODUCTS N.E.C.	4 (X)	25 030 838	100.0 (X)	24.9 0.9	1250	HOSIERY, EXCEPT WOMEN'S	4	2 047	1.5	0.2
	PAPER AND PAPER PRODUCTS (SIC 511)					1260	KNIT OUTERWEAR	8	9 009	12.0	1.0
	TOTAL	231	1 033 622	(X)	100.0	1280	KNIT FABRICS, GLOVES, OTHER KNITS	23	55 209	14.2	6.2
2520	NEWSPRINT	4	55 443	84.0	5.4	1290	WOVEN, TUFTED CARPETS, RUGS	8	31 979	16.8	3.6
2540	PAPER-MACHINE COATEO PAPER	29	35 024	44.6	3.5	1300	FINISHEO COTTON BROADWOVEN FABRICS	17	79 703	35.7	8.9
2550	BOOK PAPER, UNCOATEO	9	46 465	45.4	4.5	1310	FINISHEO MANMAOE FIBER AND SILK	13	45 517	24.3	5.1
2560	FINE PAPER, INCLUOING THIN PAPER	16	69 678	63.5	6.7	1320	YARNS, EXCEPT WOOL	12	12 399	6.9	1.4
2570	COARSE PAPER	5	10 006	35.2	1.0	1340	THREAO	6	29 699	63.3	3.3
2580	SPECIAL INDUSTRIAL PAPER	5	72 289	50.6	7.0	1410	TEXTILE GOODS, N.E.C.	8	1 860	5.7	0.2
2590	SANITARY TISSUE STOCK, ETC., N.E.C.	4	17 080	54.5	1.7	1430	MEN'S, BOYS' DRESS SHIRTS, ETC.	15	101 871	62.5	11.4
2630	OTHER PAPERBOARD MILL PRODUCTS	4	93 944	36.0	9.1	1440	MEN'S, BOYS' SEPARATE TROUSERS	8	23 059	36.3	2.6
2640	OFF-MACHINE COATEO PAPER	10	8 323	38.2	0.8	1450	WORK CLOTHING	12	38 088	41.0	4.3
2660	GUMMED PRODUCTS	9	5 052	4.4	0.5	1460	MEN'S, BOYS' CLOTHING, N.E.C.	8	12 613	14.3	1.4
						1500	WOMEN'S OUTERWEAR, N.E.C.	4	11 737	37.4	1.3
2670	PRESSURE SENSITIVE TAPE	8	29 019	30.6	2.8	1510	WOMEN'S, CHILDREN'S UNDERWEAR, ETC.	10	20 997	85.6	2.3
2680	LAMINATEO OR COATEO WRAPPERS	3	8 127	26.4	0.8	1520	CORSETS, ALLIED GARMENTS	4	2 526	14.4	0.3
2690	OTHER COATEO AND PROCESSEO PAPER	6	1 715	11.7	0.2	1560	OTHER APPAREL (FUR GOODS, ROBES)	4	6 463	13.6	0.7
2710	GROCERS' VARIETY BAGS (EX. TEXTILE)	4	10 207	43.4	1.0	1570	CURTAINS, ORAPERIES (EXCEPT LACE)	4	3 993	8.0	0.4
2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	4	7 627	4.3	0.7	1580	BEOSPREADS, OTHER FURNISHINGS	19	6 986	2.9	0.3
2730	SHIPPING SACKS AND MULTIWALL BAGS	5	5 738	24.6	0.6	1600	OTHER FABRICATEO TEXTILES, N.E.C.	6	8 750	6.1	1.0
2750	OIE-CUT PAPER AND BOARD	13	11 808	68.9	1.1	8870	NEEDLES, PINS, FASTENERS, ZIPPERS PRODUCTS N.E.C.	8 (X)	32 504 67 629	98.3 (X)	3.6 7.6
2780	SANITARY TISSUE HEALTH PRODUCTS	3	30 002	29.9	2.9		GROCERIES AND RELATED PRODUCTS (SIC 514)				
2790	STATIONERY, TABLETS, ETC.	4	5 164	65.0	0.5		TOTAL	737	3 300 066	(X)	100.0
2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	6	4 213	26.7	0.4	0010	FRESH BEEF	94	402 865	52.6	12.2
						0020	FRESH VEAL	50	2 827	0.7	0.1
2810	OTHER CONVERTEO PAPER	8	14 151	50.7	1.4	0030	FRESH LAMB, MUTTON	65	8 509	1.4	0.3
2820	PAPERBOARD BOXES, CARTONS	8	14 516	77.6	1.4	0040	PROCESSEO PORK	80	74 759	10.9	2.3
2830	CORRUGATEO, SOLIO FIBER BOXES	30	138 548	99.8	13.4	0050	LARD	70	2 052	0.3	0.1
2850	CUPS, LIQUIO-TIGHT FOOD CONTAINERS.	3	12 344	100.0	1.2	0060	SAUSAGE, OTHER PREPAREO MEATS	96	64 826	12.0	2.6
2870	FIBER CANS, TUBES, DRUMS, ETC.	3	5 585	39.2	0.5	0070	CANNEO MEATS, EXCEPT DOO FOOD	93	33 748	4.4	1.0
2920	PRODUCTS OF COMMERCIAL PPINTING	23	6 074	7.7	0.6	0100	OTHER MEAT PACKING PRODUCTS	42	10 510	2.7	0.3
2930	MANIFOLO BUSINESS FORMS	92	79 576	93.3	7.7	0110	ORESSEO POULTRY, SMALL GAME	86	46 263	6.6	1.4
2940	GREETING CAROS	5	12 806	96.4	1.2	0120	EGGS--LIQUID, DRIED, FROZEN	45	3 735	0.6	0.1
3460	SPECIALTY CLEANING PRODUCTS	4	5 530	3.2	0.5						
3730	CHEMICAL PREPARATIONS, N.E.C.	3	6 199	7.2	0.6	0130	CREAMERY BUTTER	208	29 836	3.5	0.9
						0140	NATURAL CHEESE, PROCESSEO CHEESE.	180	163 760	14.7	5.0
4140	OTHER RUBBER GOODS, N.E.C.	3	2 325	2.7	0.2						
4150	INDUSTRIAL PLASTIC PRODUCTS	10	3 813	28.6	0.4						
4470	ABRASIVE PRODUCTS	3	15 622	18.0	1.5						
7330	CURRENT CARRYING WIRING DEV.	3	4 378	5.1	0.4						
7340	NONCURRENT CARRYING WIRING DEV.	3	2 919	3.4	0.3						
7510	ELECTRONIC COMPONENTS, N.E.C.	3	12 525	14.5	1.2						
8840	CARBON PAPER, INKED RIBBONS	5	1 018	48.8	0.1						
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	18	10 889	17.4	1.1						
9760	TOTAL MISCELLANEOUS MERCHANOISE	16	5 085	3.1	0.5						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued													
Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
0150	DRY MILK PRODUCTS	32	29 119	5.2	0.9	3270	OTHER PLASTIC MATERIALS	31	136 540	10.3	3.7		
0170	ICE CREAM, ICE MILK MIXES	141	6 716	3.2	0.2	3280	SYNTHETIC RUBBER	17	83 689	7.2	2.3		
0180	ICE CREAM, ICES, OTHER	200	70 263	26.3	2.1	3310	ACETATE YARNS	3	29 741	2.1	0.8		
0190	BULK FLUID MILK, CREAM	31	5 328	15.4	0.2	3330	POLYAMIDE FIBERS, NYLON	11	317 577	19.6	8.7		
0200	BOTTLED MILK, CREAM	269	192 402	64.2	5.8	3340	OTHER NONCELLULOSIC SYNTHETIC FIBER	16	621 053	32.3	17.0		
0210	COTTAGE CHEESE, BUTTERMILK, OTHER	214	32 861	11.5	1.2	3370	MEDICINALS, CHEMICALS, BOTANICALS .	6	4 071	2.1	0.1		
0220	CANNED, CURED SEAFOODS	26	6 481	1.7	0.2	3430	SOAP, DETERGENTS, HOUSEHOLD USE . .	21	260 857	19.0	7.2		
0230	CANNED BABY FOOD (EXCEPT MEAT) .	20	68 698	36.1	2.1	3440	SOAP, DETERGENTS, NONHOUSEHOLD . .	35	44 772	9.8	1.2		
0240	CANNED, FROZEN SOUPS, ETC.	18	18 789	12.7	0.6	3460	SPECIALTY CLEANING PRODUCTS . . .	26	27 159	2.0	0.7		
0250	CANNED FRUITS	50	30 302	5.4	0.9	3470	SURFACE ACTIVE FINISHING AGENTS . .	26	74 791	5.4	2.1		
0260	CANNED VEGETABLES	30	52 522	9.4	1.6	3520	HAIR PREPARATIONS, INCL. SHAMPOOS .	14	14 398	3.0	0.4		
0270	CANNED FRUIT JUICES	103	23 373	3.9	0.7	3530	ORIENTIFRICES, MOUTHWASHES, GARGLES	13	45 118	9.8	1.2		
0290	OTHER CANNED SPECIALTIES, ETC. . . .	46	67 425	11.6	2.0	3540	OTHER TOILET PREPARATIONS	13	7 307	1.5	0.2		
0300	ORIED, DEHYDRATED FRUITS, VEGS. .	47	12 676	2.7	0.4	3550	PAINTS, VARNISHES, LACQUERS	13	5 119	0.6	0.1		
0310	PICKLES, SAUCES	70	73 959	8.9	2.2	3560	INDUSTRIAL PRODUCT FINISHES	11	1 889	0.2	0.1		
0330	FROZEN FRUITS, JUICES, ADES	25	73 269	14.7	2.2	3570	MISCELLANEOUS PAINT PRODUCTS . . .	7	4 361	0.5	0.1		
0340	FROZEN VEGETABLES	23	32 476	6.4	1.0	3610	GUM, WOOD CHEMICALS	10	45 845	12.9	1.3		
0350	FROZEN PREPARED FOODS	25	3 915	1.5	0.1	3640	AGRICULTURAL PESTICIDES	14	26 485	2.1	0.7		
0360	WHEAT FLOUR, EXCEPT BLENDING	14	23 378	7.6	0.7	3650	GLUE AND GELATIN	20	14 780	1.2	0.4		
0380	SELF-RISING, OTHER PREPARED FLOUR	39	31 443	5.6	1.0	3660	EXPLOSIVES	11	75 204	6.7	2.1		
0390	DRY CORN MILLING PRODUCTS	8	18 271	15.5	0.6	3710	SALT	7	20 977	100.0	0.6		
0420	DOG AND CAT FOOD	26	103 921	15.0	3.1	3720	FATTY ACIDS	10	16 240	4.6	0.4		
0440	CEREAL BREAKFAST FOODS	21	123 745	18.6	3.7	3730	CHEMICAL PREPARATIONS, N.E.C. . . .	40	60 416	5.5	1.7		
0450	MILLED RICE, GYPROODS	6	6 458	1.9	0.2	3820	LIQUEFIED PETROLEUM GASES	3	9 819	9.2	0.3		
0460	NET CORN MILLING PRODUCTS	23	37 387	20.5	1.1	4160	PLASTIC PRODUCTS, N.E.C.	10	43 563	4.3	1.2		
0470	BREAD, BREAD-TYPE ROLLS	97	68 505	17.7	2.1	7540	OTHER OXAM, INSUL, NONFERROUS WIRE	4	2 967	2.8	0.1		
0480	BAKET YEAST GOODS	57	6 663	2.3	0.2	8720	SENSITIZED PHOTOG, PAPER, CLOTH .	3	8 519	1.0	0.2		
0490	SOFT CAKES	75	16 326	17.8	0.5	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	14	130 712	10.3	3.6		
0500	PIES, PASTRIES, DONUTS, COOKIES . .	96	15 862	4.5	0.5	9760	TOTAL MISCELLANEOUS MERCHANDISE .	7	22 805	2.6	0.6		
0510	BISCUITS, CRACKERS, PRETZELS	136	150 263	24.3	4.6	9930	RECEIPTS FROM SERVICES	9	2 209	0.2	0.1		
0520	OTHER DRY BAKERY PRODUCTS	114	108 731	24.9	3.3		PRODUCTS N.E.C.	(X)	106 059	(X)	2.9		
0550	CONFECTIONERY PRODUCTS	72	57 284	9.6	1.7		PETROLEUM AND PETROLEUM PRODUCTS						
0560	CHOCOLATE COATINGS	5	2 688	5.2	0.1		(SIC 517) ³						
0570	CONFECTIONERY-TYPE CHOCOLATE . . .	11	29 854	14.3	0.9		TOTAL	1 448	4 829 036	(X)	100.0		
0580	OTHER CHOCOLATE, COCOA PRODUCTS .	49	12 017	1.6	0.4								
0590	CHEWING GUM, CHEWING GUM BASE . .	3	3 981	20.0	0.1		BEER, WINE, AND DISTILLED						
0650	BOTTLED, CANNED SOFT DRINKS	117	49 955	23.9	1.5		ALCOHOLIC BEVERAGES (SIC 518)						
0660	FLAVORINGS	33	2 222	0.7	0.1		TOTAL	26	270 695	(X)	100.0		
0700	ROASTED COFFEE	31	127 624	25.4	3.9	0500	MALT LIQUORS, BREWING BYPRODUCTS .	4	12 924	100.0	4.8		
0710	CONCENTRATED COFFEE	29	78 815	16.0	2.4	0620	WINES, BRANDY, BRANDY SPIRITS . . .	12	46 191	21.1	17.1		
0720	SHORTENINGS, COOKING OILS	103	39 760	4.3	1.2	0630	DISTILLED LIQUOR, EXCEPT BRANDY .	9	150 085	79.1	55.4		
0730	MARGARINES	186	47 876	5.1	1.5	0640	BOTTLED LIQUORS	12	61 487	96.7	22.7		
0750	MACARONI, NOODLE PRODUCTS	33	15 507	3.8	0.5		PRODUCTS N.E.C.	(X)	8	(X)	(2)		
0760	DESSERTS, READY-TO-MIX	36	62 107	9.8	1.9		MISCELLANEOUS NONDURABLE GOODS						
0770	CHIPS—POTATO, CORN, ETC.	96	45 200	13.9	1.4		(SIC 519)						
0780	SWEETENINGS, SYRUPS, MOLASSES . .	39	17 654	3.0	0.5	0410	LIVESTOCK FEEDS	12	6 393	82.3	0.6		
0790	OTHER FOOD PRODUCTS	161	155 078	11.6	4.7	0430	OTHER PREPARED ANIMAL FEEDS	4	23 922	95.9	2.1		
0990	MISC. MANUFACTURED PRODUCTS, N.E.C.	13	15 760	7.2	0.5	1320	YARNS, EXCEPT WOOL	17	112 573	66.3	10.0		
0920	SHELL EGGS	125	2 002	0.4	0.1	1350	FELT GOODS, N.E.C.	6	42 972	100.0	3.8		
0940	TEA	25	4 967	3.8	0.2	1410	TEXTILE GOODS, N.E.C.	6	54 838	65.1	4.9		
9760	TOTAL MISCELLANEOUS MERCHANDISE .	28	5 446	3.0	0.2	1590	TEXTILE RAGS (EXCEPT LAUNDRY, SHOE)	4	18 550	80.1	1.6		
9900	PORK, FRESH AND FROZEN	89	84 955	11.7	2.6	2090	NEWSPAPERS, MAGAZINES, PERIODICALS	27	45 842	89.0	4.1		
9910	SAUSAGE, OTHER PREPARED MEATS . . .	8	12 849	9.6	0.4	2900	BOOKS	17	47 608	87.1	4.2		
	PRODUCTS N.E.C.	(X)	9 261	(X)	0.3	2910	MISCELLANEOUS PUBLISHING	10	1 129	15.3	0.1		
	CHEMICALS AND ALLIED PRODUCTS					2920	PRODUCTS OF COMMERCIAL PRINTING .	12	8 274	74.8	0.7		
	(SIC 516)					3040	INORGANIC COLOR PIGMENTS	6	23 789	84.2	2.1		
	TOTAL	241	3 643 469	(X)	100.0	3080	PESTICIDES, OTHER ORGANIC CHEMICALS	4	14 795	43.4	1.3		
3010	ALKALIES, SODA ASH, CAUSTIC SODA . .	23	44 618	10.1	1.2	3120	SYNTHETIC AMMONIA, NITRIC ACID . .	6	3 141	14.5	0.3		
3020	INDUSTRIAL GASES (ACETYLENE, ETC.) .	26	16 666	41.6	0.5	3220	OTHER INORGANIC CHEMICALS	8	4 776	10.7	0.4		
3030	CYCLIC CRUDES AND COAL TAR	41	287 561	17.0	7.9	3270	OTHER PLASTIC MATERIALS	6	1 188	4.7	0.1		
3040	INORGANIC COLOR PIGMENTS	11	15 596	1.3	0.4	3310	ACETATE YARNS	4	172 778	100.0	15.3		
3050	MISCELLANEOUS CYCLIC CHEMICALS . .	27	13 966	0.9	0.4	3550	PAINTS, VARNISHES, LACQUERS	261	70 291	69.3	6.2		
3060	MISCELLANEOUS ACYCLIC CHEMICALS . .	57	392 686	20.2	10.8	3560	INDUSTRIAL PRODUCT FINISHES	79	20 229	35.7	1.8		
3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.	34	62 734	3.9	1.7	3570	MISCELLANEOUS PAINT PRODUCTS . . .	102	3 963	6.6	0.4		
3080	PESTICIDES, OTHER ORGANIC CHEMICALS	9	8 973	0.8	0.2	3580	PUTTY, CAULKING COMPOUNDS, ETC. .	176	10 746	19.3	1.0		
3110	ETHYL ALCOHOL, OTHER CHEMICALS . .	18	23 266	2.3	0.6	3620	SUPER PHOSPHATE, OTHER PHOSPHATICS	31	17 773	16.1	1.6		
3120	SYNTHETIC AMMONIA, NITRIC ACID . . .	18	34 117	2.5	0.9	3630	MIXED FERTILIZERS	35	80 033	72.1	7.1		
3130	CHLORINE, OTHER BLEACHING COMPOUNDS	11	3 324	0.9	0.2	3640	AGRICULTURAL PESTICIDES	63	100 582	51.5	8.9		
3150	INORGANIC ACIDS, EXCEPT NITRIC . .	17	4 696	0.4	0.1	7030	POWER, DISTRIBUTION TRANSFORMERS .	4	675	24.0	0.1		
3170	OTHER ALUMINUM COMPOUNDS	7	4 040	0.4	0.1	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	81	44 351	86.3	3.9		
3180	POTASSIUM, SODIUM COMPOUNDS	21	35 260	2.6	1.0	9760	TOTAL MISCELLANEOUS MERCHANDISE .	161	18 711	22.8	1.7		
3210	CHEMICAL CATALYTIC PREPARATIONS . .	6	6 253	2.3	0.2	9930	RECEIPTS FROM SERVICES	44	1 173	2.6	0.1		
3220	OTHER INORGANIC CHEMICALS	38	88 461	7.3	2.4		PRODUCTS N.E.C.	(X)	178 939	(X)	15.8		
3230	REGENERATED CELLULOSIC PRODUCTS . .	4	39 595	4.4	1.1								
3240	THERMOPLASTIC RESINS	31	225 877	12.9	6.2								
3250	THERMOSETTING RESINS	24	20 253	3.4	0.6								
3260	SYNTHETIC RESINS FOR COATINGS . . .	20	45 065	3.0	1.2								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

¹Detail may not add to total due to rounding.³Consists primarily of 5171 on which no data were collected.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

East South Central

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					5015	PIG IRON, FERRO ALLOYS	3	4 000	3.1	0.4
						5016	OTHER SEMIFINISHED IRON, STEEL	10	4 357	1.0	0.4
							PRODUCTS N.E.C.	(X)	525	(X)	0.1
	TOTAL	79	2 460 513	(X)	100.0	5020	TOTAL IRON, STEEL PRODUCTS (FLAT)	24	369 665	62.1	37.2
4010	PASSENGER CAR, MOTORCYCLE TIRES	10	38 047	36.2	1.5	5021	PLATES	22	65 633	11.3	6.6
4020	TRUCK, BUS PNEUMATIC TIRES	10	33 931	32.3	1.4	5022	STRIP (HOT- AND COLD-ROLLED)	14	10 284	2.2	1.0
4030	OTHER PNEUMATIC TIRES, SOLID TIRES	9	5 247	5.2	0.2	5023	SHEETS (COLD-ROLLED)	23	115 484	19.7	11.6
4040	INNER TUBES, TIRE SUNDRIES	6	3 832	5.0	0.2	5024	SHEETS (HOT-ROLLED)	23	66 968	11.5	6.7
8020	TRUCK TRAILERS, CHASSIS	16	157 042	94.4	6.4	5025	BLACKPLATE	7	3 249	1.0	0.3
6030	PASSENGER CARS	17	1 772 130	90.8	72.0	5026	SHEETS (GALVANIZED, OTHER COATED)	24	60 795	13.6	8.1
8040	TRUCK TRACTORS, CHASSIS, TRUCKS	19	302 005	34.0	12.3	5027	TINPLATE, TERNEPLATE	8	10 260	3.0	1.0
8050	PARTS, ACCESS. FOR PASSENGER CARS	52	108 173	35.6	4.4		PRODUCTS N.E.C.	10	16 664	17.1	1.7
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	18 147	25.5	0.7	5029	OTHER FLATIRON, STEEL PRODUCTS	(X)	326	(X)	(Z)
9760	TOTAL MISCELLANEOUS MERCHANDISE	4	3 424	6.5	0.1	5030	TOTAL IRON AND STEEL WIRE, ETC.	34	38 393	7.1	3.9
9930	RECEIPTS FROM SERVICES	30	13 595	9.2	0.6	5031	WIRE—PLAIN, COATED, BARBED, TWISTED	20	6 767	1.3	0.7
	PRODUCTS N.E.C.	(X)	4 940	(X)	0.2	5032	NAILS AND STAPLES (INCLUDING TACKS)	9	10 157	3.4	1.0
	FURNITURE AND HOME FURNISHINGS (SIC 502)					5033	WOVEN AND WELDED WIRE FENCE, ETC.	13	8 783	2.6	0.9
						5034	WIRE ROPE AND STRAND, BALE TIES	9	9 117	48.8	0.9
						5035	REINFORCEMENT MESH (WELDED, WOVEN)	10	3 569	1.2	0.4
	TOTAL	33	36 191	(X)	100.0	5040	IRON AND STEEL FINISHED PRODUCTS	32	128 740	21.1	12.9
1080	COTTON SHEETS, PILLOW CASES	4	6 107	63.5	16.0	5041	RAILS, TIE PLATES, JOINTS, ETC.	12	13 448	2.9	1.4
1090	COTTON TOWELS, WASH CLOTHS	4	1 720	17.9	4.5	5042	BAR, BAR-SIZE SHAPES, HOT-ROLLED	19	28 665	5.2	2.9
1100	OTHER FABRICATED COTTON TEXTILES	4	504	5.2	1.3	5043	BAR, BAR SHAPES, COLD-FINISHED	12	3 764	1.2	0.4
1580	BEDSPREADS, OTHER FURNISHINGS	4	7 445	44.6	19.8	5044	CONCRETE REINFORCEMENT BARS	18	25 243	5.3	2.5
2200	MATTRESSES, BEDSPRINGS, SOFAS	14	6 414	100.0	16.8	5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE)	19	42 551	9.8	4.3
4310	TABLE, KITCHEN, ART, NOVELTY GLASS	10	2 969	95.8	7.8	5046	PILING, BEARING PILES	6	4 653	1.5	0.5
4340	GLASS FIBER, PRESSED, BLOWN GLASS	10	131	4.2	0.3	5048	OTHER FINISHED PRODUCTS	6	10 416	6.8	1.0
	PRODUCTS N.E.C.	(X)	12 601	(X)	33.5	5060	TOTAL IRON AND STEEL PIPE, ETC.	28	154 521	21.8	15.5
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					5061	TUBING (MECHANICAL AND PRESSURE)	22	62 435	10.5	6.3
						5062	STANDARD STEEL PIPE	23	92 086	14.1	9.3
	TOTAL	121	591 387	(X)	100.0	5070	TOTAL OTHER CARBON STEEL PRODUCTS	13	12 249	3.2	1.2
1290	WOVEN, TUFTED CARPETS, RUGS	10	2 409	31.5	0.4	5080	TOTAL ALLOY STEEL	19	19 228	3.8	1.9
2020	ROUGH LUMBER AND SAWED TIES	13	5 922	8.0	1.0	5081	BARS, HOT-ROLLED OR COLD-FINISHED	14	5 417	1.3	0.5
2030	DRESSED LUMBER	23	27 474	19.0	4.6	5082	TOOL STEEL BARS	5	596	4.2	0.1
2040	SOFTWOOD CUT STOCK, FLOORING, OTHER	3	3 062	16.9	0.5	5083	PIPE AND TUBING	8	1 093	0.3	0.1
2050	HARDWOOD DIMENSION AND FLOORING	5	1 766	7.0	0.3	5084	PLATE	11	4 279	1.4	0.4
2060	SHINGLES, COOPERAGE STOCK, ETC.	5	1 115	4.7	0.2	5085	OTHER ALLOY STEEL (INCLUDING SHEET)	10	7 843	1.9	0.8
2070	MILLWORK	26	3 436	2.3	0.6	5090	HIGH-STRENGTH LOW-ALLOY STEEL	10	28 361	6.0	2.9
2080	HARDWOOD PLYWOOD	33	42 849	20.7	7.2	5110	TOTAL STAINLESS STEEL	22	20 991	3.9	2.1
2090	SOFTWOOD PLYWOOD, INTERIOR TYPE	33	46 481	22.4	7.9	5111	PLATES	13	4 617	1.1	0.5
2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE	16	38 376	36.6	6.5	5112	STRIP	15	5 300	1.1	0.6
2160	HARDRESSED WOOD FIBERBOARD	28	11 466	6.3	1.9	5113	SHEETS	17	5 504	1.1	0.6
2170	WOOD PRODUCTS, N.E.C.	20	35 343	27.1	6.0	5114	BAR, BAR-SIZE SHAPES	21	2 490	0.5	0.3
2880	BUILDING PAPER AND BOARD	3	2 052	16.4	0.3	5115	OTHER STAINLESS STEEL	13	2 540	0.6	0.3
3870	LIQUID ASPHALT PAVING MIXTURES	3	31 815	74.4	5.4	5130	TOTAL OTHER COPPER, ETC.	8	21 808	60.8	2.2
4160	PLASTIC PRODUCTS, N.E.C.	10	5 622	8.9	1.0	5131	FLAT PRODUCTS (SHEETS, ETC.)	5	3 414	12.9	0.3
4260	FLAT GLASS	21	10 726	77.3	1.8	5132	TUBULAR PRODUCTS (PIPES, TUBES)	8	10 020	29.7	1.0
4270	LAMINATED GLASS, INCL. SAFETY GLASS	23	7 557	39.1	1.3	5133	ROD, NONELECTRICAL WIRE	6	8 374	26.5	0.8
4330	MIRRORS	21	1 061	7.6	0.2	5140	TOTAL ALUMINUM SHAPES, ETC.	17	89 884	57.5	9.0
4340	GLASS FIBER, PRESSED, BLOWN GLASS	3	1 047	8.4	0.2	9760	TOTAL MISCELLANEOUS MERCHANDISE	12	2 895	7.8	0.3
4350	CEMENT, HYDRAULIC	13	65 506	100.0	11.1		PRODUCTS N.E.C.	(X)	88 827	(X)	8.9
4380	CLAY REFRACTORIES	5	8 377	90.1	1.4		ELECTRICAL GOODS (SIC 506)				
4430	CONCRETE BRICK AND BLOCK	7	26 884	95.5	4.5		TOTAL	157	771 006	(X)	100.0
4450	GYP-SUM PRODUCTS	7	19 095	73.5	3.2	6010	STEAM ENGINES, GAS HYD. TURBINES	11	16 357	12.2	2.1
4460	CUT STONE PRODUCTS, GRANITE, ETC.	5	6 587	34.5	1.1	6620	POWER TRANSMISSION EQUIPMENT	7	567	0.7	0.1
4480	ASBESTOS PRODUCTS	5	1 272	3.7	0.2	6780	HEAT TRANSFER EQUIPMENT	4	1 379	4.1	0.2
4520	MINERALS, EARTHS	8	3 154	4.7	0.5	6800	ROOM AIR CONDITIONERS	16	16 065	9.2	2.1
4540	NONCLAY REFRACTORIES	3	884	20.8	0.1	7010	EQUIPMENT FOR TESTING ELEC. MOTORS	6	3 339	1.4	0.4
5620	FABRICATED STRUCTURAL METAL	7	21 932	56.3	3.7	7020	OTHER ELEC. MEASURING INSTRUMENTS	35	7 672	4.0	1.0
5630	METAL DOORS, SASH, TRIM	10	4 408	57.7	0.7	7030	POWER, DISTRIBUTION TRANSFORMERS	56	42 172	17.7	5.5
5640	FABRICATED PLATEWORK	5	75 041	85.5	12.7	7040	OTHER TRANSFORMERS	31	6 786	3.3	0.9
5670	PREFAB., PORTABLE METAL BUILDINGS	3	40 326	100.0	6.8	7050	SWITCH GEAR, CLOCKS, RELAYS	53	21 057	9.4	2.7
9760	TOTAL MISCELLANEOUS MERCHANDISE	20	9 800	7.0	1.7	7060	CIRCUIT BREAKERS	54	13 835	6.0	1.8
9930	RECEIPTS FROM SERVICES	11	851	9.1	0.1	7070	FRACTIONAL HORSEPOWER MOTORS	35	12 104	7.0	1.6
	PRODUCTS N.E.C.	(X)	27 651	(X)	4.7	7080	INTEGRAL HORSEPOWER MOTORS, ETC.	42	14 204	7.7	1.8
	SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)					7110	MOTOR GENERATOR SETS	19	2 046	1.6	0.3
						7120	OTHER MOTORS, GENERATORS	12	847	0.8	0.1
	TOTAL	11	72 687	(X)	100.0	7130	PARTS, SUPPLIES FOR MOTORS, ETC.	33	9 106	5.3	1.2
8680	PHOTOCOPYING, MICROFILMING, EQUIP., PRODUCTS N.E.C.	8	61 618	95.4	84.8	714C	GENERAL INDUSTRIAL POWER CIRCUITS	68	25 017	14.5	3.2
		(X)	11 069	(X)	15.2	7150	WELDING APPARATUS	4	857	3.1	0.1
	METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)					7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.	37	81 199	42.5	10.5
						7210	ELEC. HOUSEWARES, SMALL APPLIANCES	21	15 361	19.1	2.0
						7280	COMMERCIAL ELECTRICAL FIXTURES	16	3 606	2.3	0.5
	TOTAL	80	994 361	(X)	100.0	7300	TOTAL MAJOR APPLIANCES, ETC.	27	155 903	81.8	20.2
5010	TOTAL IRON AND STEEL PRODUCTS	15	18 799	4.0	1.9	7301	ELECTRIC HOME KITCHEN EQUIP., PARTS	18	92 209	50.6	12.0
5012	WIRE RODS	12	9 917	2.2	1.0	7302	ELECTRIC HOME LAUNDRY EQUIPMENT	24	31 971	17.4	4.1
						7303	TELEVISION SETS	8	17 715	16.7	2.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7304	CONSOLE RADIOS AND RECORD PLAYERS . .	8	1 646	1.4	0.2	6710	SCALES, BALANCES.	11	1 664	33.4	0.1
7305	OTHER MAJOR APPLIANCES (INCL. GAS).	12	12 362	10.0	1.5	6720	ADDRESSING, DICTATING, DUPLICATING.	51	16 711	8.4	1.3
7320	OTHER ELEC. AND NONELEC. LIGHT EQ. . .	10	1 416	1.4	0.2	6740	PARTS FOR OTHER OFFICE MACH., N.E.C.	39	2 541	1.3	0.2
7330	CURRENT CARRYING WIRING DEV.	27	3 049	5.7	0.4	6850	SERVICE INDUSTRY MACHINES, N.E.C.	3	1 276	100.0	0.1
7440	RADIO, TV COMMUNICATIONS EQUIPMENT.	23	10 220	2.7	1.3	7020	OTHER ELEC. MEASURING INSTRUMENTS.	3	731	0.7	0.1
7480	TRANSISTORS, RECTIFIERS	9	2 437	1.1	0.4	7030	POWER, DISTRIBUTION TRANSFORMERS.	3	3 046	2.8	0.2
7510	ELECTRONIC COMPONENTS, N.E.C.	20	932	0.3	0.1	7040	OTHER TRANSFORMERS.	3	998	0.9	0.1
7573	APPLIANCE WIRE, CORD.	6	5 657	28.1	0.7	7050	SWITCH GEAR DUCTS, RFLAYS	3	2 646	2.5	0.2
7580	COPPER, COPPER-BASE ALLOY WIRE. . . .	5	1 080	0.4	0.1	7060	CIRCUIT BREAKERS.	3	1 362	1.3	0.1
7610	COMMUNICATION WIRE, CABLE.	5	47 701	20.0	6.2	7080	INTEGRAL HORSEPOWER MOTORS, ETC..	3	995	0.9	0.1
7620	MAGNET WIRE.	5	10 063	4.1	1.3	7140	GENERAL INDUSTRIAL POWER CIRCUITS .	4	4 888	3.7	0.4
7630	POWER WIRE, CABLE.	6	6 695	35.2	0.9	7150	WELDING APPARATUS.	4	8 695	100.0	0.7
7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	4	5 717	2.4	0.7	7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.	3	11 376	10.5	0.9
7660	TOTAL MISCELLANEOUS MERCHANDISE . .	31	10 953	4.8	1.4	7320	OTHER ELEC. AND NONELEC. LIGHT EQ.	3	704	0.7	0.1
7690	RECEIPTS FROM SERVICES.	31	41 778	11.0	5.4	8550	INDUSTRIAL PROCESS INSTRUMENTS. . .	7	6 415	71.1	0.5
	PRODUCTS N.E.C.	(X)	173 329	(X)	22.5	8570	OTHER MECH., CONTROLLING INSTR.	11	7 961	74.2	0.6
	HARDWARE, PLUMBING, HEATING					8630	SURGICAL, ORTHOPEDIC APPLIANCES.	7	2 637	94.4	0.2
	EQUIPMENT, SUPPLIES (SIC 507)					8660	OPHTHALMIC GOODS.	15	3 160	100.0	0.2
	TOTAL	33	65 745	(X)	100.0	8930	MORTICIANS' GOODS.	3	1 591	100.0	0.1
						8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	3	2 061	23.5	0.2
						9070	MACHINE RENTAL, ROYALTY RECEIPTS.	52	14 024	16.5	1.1
7690	BOLTS, NUTS, WASHERS, RIVETS. . . .	4	1 682	16.7	2.6	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	11	2 349	8.7	0.2
7690	FABRICATED METAL PRODUCTS, N.E.C.	13	21 117	61.3	32.1	9930	RECEIPTS FROM SERVICES.	114	49 112	10.9	3.7
7690	HEAT TRANSFER EQUIPMENT.	7	984	12.6	1.5		PRODUCTS N.E.C.	(X)	110 309	(X)	8.4
7690	AIR CONDITIONERS, ROOM AND UNITARY.	11	7 974	69.1	12.1		MISCELLANEOUS DURABLE GOODS				
7690	OTHER REFRIGERATION EQUIPMENT. . . .	11	4 303	40.1	6.5		(SIC 509)				
7690	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	2 347	18.0	4.3		TOTAL	14	22 276	(X)	100.0
7690	TOTAL MISCELLANEOUS MERCHANDISE . .	7	720	9.2	1.1	2010	LOGS, BOLTS, PULPWOOD.	5	5 886	72.6	26.4
7690	RECEIPTS FROM SERVICES.	10	789	6.3	1.2	7410	PHONOGRAPH RECORDS.	5	7 506	100.0	33.7
7690	PRODUCTS N.E.C.	(X)	25 329	(X)	38.5		PRODUCTS N.E.C.	(X)	8 884	(X)	39.9
	MACHINERY, EQUIPMENT, AND						PAPER AND PAPER PRODUCTS (SIC 511)				
	SUPPLIES (SIC 508)						TOTAL	71	101 694	(X)	100.0
	TOTAL	344	1 313 052	(X)	100.0	2540	PAPER-MACHINE COATED PAPER. . . .	5	4 729	55.0	4.7
7690	PRINTING INK.	6	3 950	100.0	0.3	2690	OTHER COATED AND PROCESSED PAPER.	4	340	10.7	0.3
7690	RUBBER BELTS, BELTING.	3	4 500	38.4	0.3	2700	ENVELOPES.	3	733	23.2	0.7
7690	RUBBER HOSE, TUBING.	3	4 549	38.8	0.3	2730	SHIPPING SACKS AND MULTIWALL BAGS.	5	9 159	66.6	9.0
7690	OTHER RUBBER GOODS, N.E.C.	3	1 103	9.4	0.1	2820	PAPERBOARD BOXES, CARTONS. . . .	3	2 143	52.5	2.1
7690	PLASTIC PRODUCTS, N.E.C.	10	2 152	7.3	0.2	2830	CORRUGATED, SOLID FIBER BOXES.	7	27 196	100.0	26.7
7690	GLASS CONTAINERS.	14	63 255	95.9	4.8	2920	PRODUCTS OF COMMERCIAL PRINTING.	7	515	33.4	0.5
7690	GLASS FIBER, PRESSEU, HLOWN GLASS.	10	28 577	66.4	2.2	2930	MANIFOLD BUSINESS FORMS.	37	27 821	42.9	27.4
7690	OTHER NONMETALLIC MINERAL PRODUCTS.	3	1 355	100.0	0.1	4150	INDUSTRIAL PLASTIC PRODUCTS. . . .	7	977	20.1	1.0
7690	METAL BARRELS, DRUMS, PAILS.	3	3 389	91.1	0.3	4990	MISC. MANUFACTURED PRODUCTS, N.E.C.	7	3 677	22.7	3.6
7690	SAVES AND VAULTS.	3	3 000	49.3	0.2	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	5	263	4.6	0.3
7690	VALVES FOR PIPING SYSTEM.	3	22 934	75.6	1.7	9930	RECEIPTS FROM SERVICES.	13	1 492	10.7	1.5
7690	FITTINGS, UNIONS FOR PIPING SYSTEMS.	6	16 457	27.6	1.3		PRODUCTS N.E.C.	(X)	22 649	(X)	22.3
7690	OTHER VALVES, FITTINGS.	4	13 469	45.2	1.0		DRUGS, DRUG PROPRIETARIES,				
7690	STEAM ENGINES, GAS HYD. TURBINES. . .	3	22 953	21.3	1.7		DRUGGISTS' SUPPLIES (SIC 512)				
7690	PARTS FOR INTERNAL COMBUSTION ENGS.	3	2 453	49.5	0.1		TOTAL	11	55 839	(X)	100.0
7690	WHEEL TRACTORS, PARTS, ATTACHMENTS.	14	189 247	44.8	14.4	3350	BIOLOGICAL PRODUCTS FOR HUMAN USE.	3	2 602	8.4	4.7
7690	PLANTING, SEEDING, ETC. MACHINERY.	10	12 014	3.1	0.9	3360	BIOLOGICAL PRODUCTS FOR VET. USE. . .	4	1 213	64.2	2.2
7690	PLOWS, LISTERS, HARKOWS, ROLLERS. . .	11	15 606	3.8	1.2	3380	VITAMIN, NUTRIENT PREPARATIONS. . .	6	3 303	9.2	5.9
7690	HARVESTING MACHINERY.	11	88 300	22.1	6.7	3410	PHARMACEUTICALS FOR HUMAN USE.	8	43 552	80.0	78.0
7690	HAYING MACHINERY.	11	3 186	2.0	0.6	3420	PHARMACEUTICALS FOR VETERINARY USE.	6	756	4.0	1.4
7690	LAWNMOVERS, PARTS.	12	9 791	2.5	0.7		PRODUCTS N.E.C.	(X)	4 413	(X)	7.9
7690	PARTS FOR FARM MACHINERY, EQUIPMENT	12	55 066	14.1	4.2		APPAREL, PIECE GOODS AND				
7690	ALL OTHER FARM MACHINERY.	21	32 577	8.0	2.5		NOTIONS (SIC 513)				
7690	TRACKLAYING TRACTORS.	7	18 256	6.9	1.4		TOTAL	14	75 495	(X)	100.0
7690	PARTS FOR TRACKLAYING TRACTORS. . . .	6	7 993	5.5	0.6	1010	GRAY GOODS--COTTON DUCK, ETC. . . .	4	1 500	2.9	2.0
7690	SCRAPERS, GRADERS, ROLLERS.	3	1 615	2.6	0.1	1080	COTTON SHEETS, PILLOW CASES. . . .	4	1 967	3.8	2.6
7690	OTHER CONSTRUCTION MACHINERY. . . .	10	5 912	3.4	0.5	1090	COTTON TOWELS, WASH CLOTHS. . . .	6	2 332	3.9	3.1
7690	MINING MACHINERY, EQUIPMENT, PARTS.	15	17 445	73.1	1.4	1180	MANMADE FIBER OR SILK TEXTILES. . .	4	417	0.8	0.6
7690	OIL, GAS FIELD DRILLING MACHINERY.	12	4 035	34.4	0.3	1450	WORK CLOTHING.	4	13 066	25.4	17.3
7690	OIL, GAS FIELD PRODUCTION MACHINERY	4	6 544	96.9	0.5	1580	GEOSPREADS, OTHER FURNISHINGS.	6	1 671	3.2	2.5
7690	OTHER OIL, GAS FIELD MACHINERY. . . .	4	1 147	61.0	0.1		PRODUCTS N.E.C.	(X)	54 342	(X)	72.0
7690	HOISTS, CRANES, MONORAILS.	7	2 436	15.5	0.2		GROCERIES AND RELATED PRODUCTS				
7690	INDUSTRIAL TRUCKS, TRACTORS.	3	13 409	69.3	1.0		(SIC 514)				
7690	FOOD PRODUCTS MACHINERY.	4	1 455	42.4	0.1	0010	FRESH LEEF.	38	113 317	52.5	14.5
7690	WOODWORKING MACHINERY, PARTS. . . .	3	5 790	78.5	0.4	0030	FRESH LAMB, MUTTON.	27	664	0.4	0.1
7690	PAPER INDUSTRIES MACHINERY, PARTS.	3	2 339	41.2	0.2	0040	PROCESSED PORK.	36	28 669	13.6	3.7
7690	PRINTING TRADES MACHINERY.	22	2 834	1.7	0.2	0050	LARD.	23	928	0.5	0.1
7690	FOUNDRY MACHINERY, EQUIPMENT. . . .	3	4 254	28.7	0.3	0060	SAUSAGE, OTHER PREPARED MEATS.	40	24 082	11.1	3.1
7690	OTHER SPECIAL INDUSTRIAL MACHINERY.	11	6 346	13.9	0.5	0070	CANNED MEATS, EXCEPT DOG FOOD.	31	4 243	2.8	0.5
7690	PUMPS, COMPRESSORS, PARTS.	11	4 792	26.7	0.4						
7690	BALL, ROLLER BEARINGS.	6	7 140	99.7	0.5						
7690	BLOWERS AND FANS.	8	2 746	18.3	0.2						
7690	POWER TRANSMISSION EQUIPMENT. . . .	10	5 781	5.1	0.4						
7690	OTHER GENERAL INDUSTRY MACHINERY.	10	55 105	52.2	4.2						
7690	ELECTRONIC DATA PROCESSING MACHINES	84	193 208	67.3	14.9						
7690	PARTS FOR DATA PROCESSING MACHINES.	23	1 236	0.8	0.1						
7690	COMPUTING, ACCOUNTING MACHINES. . .	68	51 273	57.6	3.9						
7690	PARTS FOR COMPUTING MACHINES. . . .	18	1 002	5.0	0.1						
7690	TYPEWRITERS, PARTS.	26	25 722	16.2	2.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

N Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
0100	OTHER MEAT PACKING PRODUCTS	14	4 849	4.7	0.6	3110	ETHYL ALCOHOL, OTHER CHEMICALS. . .	6	6 161	24.5	1.0		
0120	EGGS—LIQUID, DRIED, FROZEN	22	1 300	0.7	0.2	3120	SYNTHETIC AMMONIA, NITRIC ACID. . .	7	576	0.9	0.1		
0130	CREAMERY BUTTER	58	1 717	0.8	0.2	3140	SULFURIC ACID	6	299	0.5	0.1		
0140	NATURAL CHEESE, PROCESSED CHEESE. .	57	57 783	17.2	7.4								
0150	ORY MILK PRODUCTS	16	9 537	5.2	1.2	3150	INORGANIC ACIDS, EXCEPT NITRIC. . .	6	485	0.7	0.1		
0160	CANNED MILK, BULK EVAPORATED. . . .	6	15 056	37.5	1.9	3180	POTASSIUM, SODIUM COMPOUNDS	3	415	0.8	0.1		
0170	ICE CREAM, ICE MILK MIXES	30	751	1.5	0.1	3220	OTHER INORGANIC CHEMICALS	9	15 925	7.6	2.7		
0180	ICE CREAM, ICES, OTHER.	31	9 231	20.3	1.2	3240	THERMOPLASTIC RESINS.	6	26 335	13.9	4.5		
0200	BOTTLED MILK, CREAM	36	39 424	68.5	5.0	3250	THERMOSETTING RESINS.	4	2 360	3.6	0.4		
0210	COTTAGE CHEESE, BUTTERMILK, OTHER .	38	7 734	11.6	1.0	3260	SYNTHETIC RESINS FOR COATINGS . . .	4	7 391	10.7	1.3		
						3270	OTHER PLASTIC MATERIALS	7	11 791	6.2	2.0		
0230	CANNED BABY FOOD (EXCEPT MEAT). . .	6	8 122	21.7	1.0	3370	MEDICINALS, CHEMICALS, BOTANICALS .	3	2 213	1.2	0.4		
0250	CANNED FRUITS	25	6 551	3.5	0.8	3410	PHARMACEUTICALS FOR HUMAN USE . .	3	357	11.8	0.1		
0260	CANNED VEGETABLES	16	3 166	1.8	0.4	3430	SOAP, DETERGENTS, HOUSEHOLD USE . .	6	40 111	38.9	6.8		
0270	CANNED FRUIT JUICES	41	6 662	3.1	0.8								
0290	OTHER CANNED SPECIALTIES, ETC.	19	21 533	10.4	2.7	3440	SOAP, DETERGENTS, NONHOUSEHOLD. . .	6	2 277	26.4	0.4		
0300	OKIED, DEHYDRATED FRUITS, VEGS. . . .	21	2 289	1.4	0.3	3460	SPECIALTY CLEANING PRODUCTS	6	2 442	5.0	0.4		
0310	PICKLES, SAUCES	31	25 396	8.8	3.2	3560	INDUSTRIAL PRODUCT FINISHES	9	2 227	20.3	0.5		
0330	FROZEN FRUITS, JUICES, ADES	12	1 507	1.6	0.2	3640	AGRICULTURAL PESTICIDES	4	2 287	6.7	0.5		
0340	FROZEN VEGETABLES	6	4 792	3.9	0.6	3650	GLUE AND CEMENT.	4	764	0.7	0.1		
0350	FROZEN PREPARED FOODS	12	4 803	4.8	0.6	3660	EXPLOSIVES.	7	31 360	98.5	5.4		
						3710	SALT.	4	4 222	44.7	0.7		
0360	WHEAT FLOUR, EXCEPT BLENDED	4	8 214	6.9	1.0	3730	CHEMICAL PREPARATIONS, N.E.C. . . .	10	5 695	11.0	1.0		
0380	SELF-RISING, OTHER PREPARED FLOUR . .	14	9 336	8.3	1.2	4160	PLASTIC PRODUCTS, N.E.C.	3	3 892	7.3	0.7		
0420	DOG AND CAT FOOD.	4	7 653	7.0	1.0	7150	WEAVING APPARATUS	4	1 720	21.6	0.2		
0440	CEREAL BREAKFAST FOODS.	6	42 602	28.1	5.4	9930	RECEIPTS FROM SERVICES.	3	2 102	1.3	0.4		
0460	KET CORN MILLING PRODUCTS	10	2 860	18.1	0.4		PRODUCTS N.E.C.	(X)	250 934	(X)	42.5		
0470	BREAD, BREAD-TYPE ROLLS	26	11 864	6.8	1.5		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²						
0480	SWEET YEAST GOODS	19	2 821	2.1	0.4		TOTAL	920	1 634 023	(X)	100.0		
0490	SOFT CAKES.	16	4 633	31.0	0.6								
0500	PIES, PASTRIES, DONUTS, COOKIES . . .	26	3 962	2.8	0.5		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)						
0510	BISCUITS, CRACKERS, PRETZELS.	74	43 489	17.7	5.5		TOTAL	7	472 213	(X)	100.0		
0520	OTHER DRY BAKERY PRODUCTS	52	36 380	23.6	4.6								
0550	CONFECTIONERY PRODUCTS.	31	3 895	2.6	0.5								
0580	OTHER CHOCOLATE, COCOA PRODUCTS . .	14	1 023	0.5	0.1								
0650	BOTTLED, CANNED SOFT DRINKS	29	19 315	31.7	2.5								
0660	FLAVORINGS.	18	741	0.7	0.1								
0700	ROASTED COFFEE	13	25 213	27.0	3.2								
0710	CONCENTRATED COFFEE	14	16 329	15.9	2.1	0600	MALT LIQUORS, BREWING BYPRODUCTS. .	3	1 534	100.0	0.3		
0720	SHORTENINGS, COOKING OILS	41	11 205	3.7	1.4	0620	WINES, BRANDY, BRANDY SPIRITS	3	41 700	13.4	8.8		
0730	MARGARINES.	65	11 324	3.6	1.4	0640	BOTTLED LIQUORS	3	415 411	90.7	88.0		
0750	MACARONI, NOODLE PRODUCTS	18	7 086	4.5	0.9		PRODUCTS N.E.C.	(X)	13 568	(X)	2.9		
0760	DESSERTS, READY-TO-MIX.	16	12 645	9.8	1.6		MISCELLANEOUS NONDURABLE GOODS (SIC 519)						
0770	CHIPS—POTATO, CORN, ETC.	43	24 508	27.3	3.1		TOTAL	226	544 848	(X)	100.0		
0780	SWEETENINGS, SYRUPS, MOLASSES . . .	16	3 887	3.4	0.5								
0790	OTHER FOOD PRODUCTS	51	27 237	8.1	3.5								
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	3	3 268	10.3	0.4								
9020	SHELL EGGS.	43	1 050	0.6	0.1	0410	LIVESTOCK FEEDS	4	1 516	97.7	0.3		
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	3	580	1.7	0.1	1320	YARNS, EXCEPT WOOL.	4	11 263	20.2	2.1		
9900	PORK, FRESH AND FROZEN.	38	18 645	8.6	2.4	1410	TEXTILE GOODS, N.E.C.	6	44 917	78.7	8.2		
	PRODUCTS N.E.C.	(X)	6 743	(X)	0.9	2890	NEWSPAPERS, MAGAZINES, PERIODICALS.	4	10 264	100.0	1.9		
	CHEMICALS AND ALLIED PRODUCTS (SIC 516)					2920	PRODUCTS OF COMMERCIAL PRINTING . .	8	879	6.1	0.2		
	TOTAL	67	591 023	(X)	100.0	2930	MANIFOLD BUSINESS FORMS	6	517	42.1	0.1		
						3120	SYNTHETIC AMMONIA, NITRIC ACID. . .	4	591	3.6	0.1		
3010	ALKALIES, SODA ASH, CAUSTIC SODA. . .	6	21 753	29.8	3.7	3550	PAINTS, VARNISHES, LACQUELS	116	28 490	82.0	5.2		
3020	INDUSTRIAL GASES (ACETYLENE, ETC.). .	19	12 139	31.7	2.1	3560	INDUSTRIAL PRODUCT FINISHES	24	713	14.5	0.1		
3030	CYCLIC CRUDES AND COAL TAR.	13	103 952	36.6	17.6								
3050	MISCELLANEOUS CYCLIC CHEMICALS. . .	3	843	0.5	0.1	3580	PUTTY, CAULKING COMPOUNDS, ETC. . .	76	3 509	15.2	0.6		
3060	MISCELLANEOUS CYCLIC CHEMICALS. . .	7	17 247	9.3	2.9	3620	SUPER PHOSPHATE, OTHER PHOSPHATICS.	20	1 355	3.9	0.2		
3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.	10	8 555	4.5	1.4	3630	MIXED FERTILIZERS	24	30 907	84.2	5.7		
3080	PESTICIDES, OTHER ORGANIC CHEMICALS	3	1 188	1.9	0.2	3640	AGRICULTURAL PESTICIDES	28	36 978	54.9	7.2		
						8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	28	37 090	100.0	6.8		
						9760	TOTAL MISCELLANEOUS MERCHANDISE . .	50	2 899	21.0	0.5		
							PRODUCTS N.E.C.	(X)	330 960	(X)	60.7		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Consists primarily of 5171 on which no data were collected.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

West South Central											
Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					6320	OTHER OIL, GAS FIELD MACHINERY . . .	5	1 441	11.2	0.2
						6560	PUMPS, COMPRESSORS, PARTS	8	1 813	13.0	0.2
	TOTAL	180	4 676 306	(X)	100.0	9080	READY-MIXED CONCRETE, LIME,	5	22 987	27.2	2.7
4010	PASSENGER CAR, MOTORCYCLE TIRES . . .	22	77 575	39.5	1.7	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	22	26 121	21.0	3.0
4020	TRUCK, BUS PNEUMATIC TIRES,	22	61 307	31.2	1.3	9930	RECEIPTS FROM SERVICES,	18	2 505	8.6	0.3
4030	OTHER PNEUMATIC TIRES, SOLID TIRES . .	20	7 903	4.2	0.2		RRODUCTS N.E.C.	(X)	43 144	(X)	5.0
4040	INNER TIRES, TIRE SUNDRIES,	21	8 945	4.7	0.2		SPORTING, RECREATIONAL, PHOTO-				
6800	MEASURING, DISSENSING RUMPS	5	16 270	97.9	0.3		GRAPHIC, AND HOBBY GOODS, TOYS,				
8010	TRUCK, BUS BODIES	21	5 863	17.6	0.1		AND SUPPLIES (SIC 504)				
8020	TRUCK TRAILERS, CHASSIS	26	42 309	71.6	0.9		TOTAL	38	406 524	(X)	100.0
8030	PASSENGER CARS,	33	3 543 131	91.0	75.8						
8040	TRUCK TRACTORS, CHASSIS, TRUCKS . . .	52	503 203	32.6	10.8						
8050	PARTS, ACCESS, FOR PASSENGER CARS . .	121	336 835	37.3	7.2	4670	STILL PICTURE EQUIPMENT	10	44 209	21.7	10.9
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	8	16 051	18.3	0.3	8680	PHOTOCOPYING, MICROFILMING, EQUIP..	16	116 063	45.9	28.6
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	8	17 216	14.6	0.4	8690	MOTION PICTURE EQUIPMENT,	3	6 517	5.0	1.6
9930	RECEIPTS FROM SERVICES,	70	24 703	9.5	0.5	8710	PHOTOG. SENSITIZED FILM, PLATES . . .	15	132 115	57.5	32.5
	PRODUCTS N.E.C.	(X)	14 395	(X)	0.3	8720	SENSITIZED PHOTOG. PAPER, CLOTH . . .	10	28 605	17.9	7.0
	FURNITURE AND HOME FURNISHINGS (SIC 502)					8730	PREPARED PHOTOGRAPHIC CHEMICALS . .	10	8 608	5.4	2.1
						8810	SPORTING, ATHLETIC GOODS, N.E.C. . . .	8	16 643	95.7	4.1
	TOTAL	85	190 697	(X)	100.0	8970	SMALL ARMS, AMMUNITION,	3	19 011	100.0	4.7
1080	COTTON SHEETS, PILLOW CASES	8	18 318	49.4	9.6	9930	RECEIPTS FROM SERVICES,	7	7 374	3.5	1.8
1090	COTTON TOWELS, WASH CLOTHS,	8	10 904	29.4	5.7		PRODUCTS N.E.C.	(X)	27 378	(X)	6.8
1100	OTHER FABRICATED COTTON TEXTILES . . .	3	1 107	9.5	0.6		METALS AND MINERALS, EXCEPT				
1290	WOVEN, TUFTED CARPETS, RUGS	22	59 039	68.6	31.0		PETROLEUM (SIC 505)				
1590	REDSPREADS, OTHER FURNISHINGS	5	6 449	33.2	3.4		TOTAL	147	1 520 548	(X)	100.0
2180	WOOD FURNITURE, NOT UPHOLSTERED . . .	3	1 145	3.7	0.6	5010	TOTAL IRON AND STEEL PRODUCTS	21	28 138	3.9	1.9
2200	MATTRESSES, BEDSPRINGS, SOFAS	14	8 455	100.0	4.4	5012	WIRE ROOS	16	8 299	1.4	0.5
2210	HOUSEHOLD FURNITURE, N.E.C.	3	5 817	61.8	3.1	5016	OTHER SEMIFINISHED IRON, STEEL, . . .	16	18 547	2.7	1.2
2250	METAL PARTITIONS AND FIXTURES	10	6 991	83.4	3.7		PRODUCTS N.E.C.	(X)	1 292	(X)	0.1
2270	FURNITURE, FIXTURES, N.E.C.	5	1 572	55.8	0.8	5020	TOTAL IRON, STEEL PRODUCTS (FLAT) . .	42	263 785	27.5	17.3
4310	TABLE, KITCHEN, ANT, NOVELTY GLASS, .	11	5 538	96.0	2.9	5021	PLATES	33	109 289	12.9	7.2
4340	GLASS FIBER, PRESSED, BLOWN GLASS . .	10	229	4.2	0.1	5022	STRIP (HOT- AND COLD-ROLLED),	20	4 065	0.6	0.3
4420	POTTERY, RELATFO PRODUCTS	3	18 483	100.0	0.7	5023	SHEETS (COLD-ROLLED),	32	19 330	2.2	1.3
5630	METAL DOORS, SASH, TRIM	3	914	32.7	0.5	5024	SHEETS (HOT-ROLLED)	33	38 860	4.4	2.6
8880	ROOMS, BRUSHES	6	1 880	100.0	1.0	5025	PLATELATE	12	5 234	1.1	0.3
8910	LINOLEUM	3	12 808	30.0	6.7	5026	SHEETS (GALVANIZED, OTHER COATED), .	34	70 206	7.8	4.6
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	3	481	5.4	0.3	5027	TINPLATE, TERNEPLATE,	16	12 520	2.1	0.8
9930	RECEIPTS FROM SERVICES,	5	287	14.6	0.2	5028	FABRICATED AND STRUCTURAL PLATE . . .	8	2 310	1.0	0.2
	PRODUCTS N.E.C.	(X)	30 280	(X)	15.9		PRODUCTS N.E.C.	9	1 971	1.3	0.1
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					5030	TOTAL IRON AND STEEL WIRE, ETC.	58	70 710	9.4	4.7
	TOTAL	235	864 380	(X)	100.0	5031	WIRE--PLAIN, COATED, BARBED, TWISTED	32	13 080	1.8	0.9
2020	ROUGH LUMBER AND SAWED TIES	20	4 246	3.7	0.5	5032	NAILS AND STAPLES (INCLUDING TACKS)	14	3 210	0.6	0.2
2030	DRESSED LUMBER,	31	36 477	18.6	4.2	5033	WOVEN AND WELDED WIRE FENCE, ETC. .	23	20 978	3.5	1.4
2070	MILLWORK	24	16 250	11.1	1.9	5034	WIRE ROPE AND STRAND, BALE TIES . . .	35	26 641	12.3	1.8
2080	HARDWOOD PLYWOOD,	35	80 007	32.3	9.3	5035	REINFORCEMENT MESH (WELDED, WOVEN),	17	6 801	1.1	0.4
2090	SOFTWOOD PLYWOOD, INTERIOR TYPE . . .	36	62 432	25.3	7.2	5040	IRON AND STEEL FINISHED PRODUCTS, . .	40	145 554	16.6	9.6
2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE . . .	18	36 601	32.5	4.2	5041	RAILS, TIE PLATES, JOINTS, ETC.	12	4 947	1.0	0.3
2110	VENEER AND PLYWOOD, N.E.C.	5	7 978	18.5	0.9	5042	BARS, BAR-SIZE SHAPES, HOT-ROLLED . .	33	36 716	4.3	2.4
2160	HARDRESSED WOOD FIBERBOARD	31	12 084	6.1	1.4	5043	BAR, BAR SHAPES, COLD-FINISHED	15	4 862	2.3	0.3
2170	WOOD PRODUCTS, N.E.C.	23	9 948	6.4	1.2	5044	CONCRETE REINFORCEMENT BARS	16	12 282	2.1	0.8
2840	BUILDING PAPER AND BOARD,	5	2 754	10.2	0.3	5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE)	25	75 589	10.8	5.0
3580	PURTY, CAULKING COMPOUNDS, ETC. . . .	5	1 319	7.9	0.2	5046	PILING, BEARING PILES	8	4 478	1.0	0.3
4160	PLASTIC PRODUCTS, N.E.C.	20	16 407	15.8	1.9	5048	OTHER FINISHED PRODUCTS	5	6 680	7.4	0.4
4260	FLAT GLASS,	53	77 580	80.3	9.0	5060	TOTAL IRON AND STEEL PIPE, ETC. . . .	57	334 643	32.4	22.0
4270	LAMINATED GLASS, INCL. SAFETY GLASS . .	51	18 626	26.8	2.2	5061	TUBING (MECHANICAL AND PPSURE), . . .	38	96 600	14.9	6.4
4330	MIRRORS	43	1 872	5.4	0.2	5062	STANDARD STEEL PIPE	44	238 043	24.8	15.7
4340	GLASS FIBER, PRESSED, BLOWN GLASS . .	7	3 669	9.2	0.4	5070	TOTAL OTHER CARBON STEEL PRODUCTS . .	23	91 231	16.4	6.0
4350	CEMENT, HYDRAULIC	26	143 431	73.7	16.6	5080	TOTAL ALLOY STEEL	38	126 946	15.8	8.3
4360	BRICK AND STRUCTURAL HOLLOW TILE . . .	8	6 282	93.3	0.7	5081	BAR, HOT-ROLLED OR COLD-FINISHED . .	31	35 478	4.6	2.3
4370	CLAY WALL AND FLOOR TILE,	3	947	100.0	0.1	5082	TOOL STEEL BARS	5	2 142	2.1	0.1
4380	CLAY REFRACTORIES	17	12 077	37.1	1.4	5083	PIPE AND TUBING	14	63 514	11.7	4.2
4410	STRUCTURAL CLAY PRODUCTS, N.E.C. . . .	5	1 088	25.9	0.1	5084	PLATE	21	9 824	1.6	0.6
4440	CONCRETE PRODUCTS, EXCEPT BRICK . .	7	3 275	49.2	0.4	5085	OTHER ALLOY STEEL (INCLUDING SHEET)	18	15 988	2.4	1.1
4450	GYPNUM PRODUCTS	15	57 595	78.6	6.7	5090	HIGH-STRENGTH LOW-ALLOY STEEL	19	72 030	10.4	4.7
4460	CUT STONE PRODUCTS, GRANITE, ETC. . .	8	19 705	25.4	2.3	5110	TOTAL STAINLESS STEEL	41	35 968	4.4	2.4
4480	ASBESTOS PRODUCTS	13	38 001	39.3	4.4	5111	RLATES,	17	8 397	1.8	0.6
4520	MINERALS, EARTHS,	7	3 544	8.7	0.4	5112	STRIP	21	5 216	1.2	0.3
4530	MINERAL WOOL,	12	2 013	4.3	0.2	5113	SHEETS	28	10 108	1.6	0.7
4540	NONCLAY REFRACTORIES,	5	1 490	23.0	0.2	5114	BARS, BAR-SIZE SHAPES	29	5 183	0.9	0.3
4550	OTHER NONMETALLIC MINERAL PRODUCTS.	8	3 229	3.4	0.4	5115	OTHER STAINLESS STEEL	19	7 064	1.5	0.5
5620	FABRICATED STRUCTURAL METAL	30	48 286	71.0	5.6	5120	COPPER WIRE (ELECTRICAL ONLY)	4	5 801	48.4	0.4
5630	METAL DOORS, SASH, TRIM	3	15 190	94.9	1.8	5130	TOTAL OTHER COPPER, ETC.	15	40 312	68.9	2.7
5640	FABRICATED PLATEWORK,	8	8 549	82.2	1.0	5131	FLAT PRODUCTS (SHEETS, ETC.),	8	2 694	9.4	0.2
5650	SHEET METALWORK	3	1 626	64.9	0.2	5132	TUBULAR RRODUCTS (PIPES, TUPES) . . .	15	27 249	46.6	1.8
5660	ARCHITECTURAL, ORNAMENTAL METAL . . .	3	805	42.4	0.1	5133	HO, NONELECTRICAL WIRE	10	10 369	26.7	0.7
5670	PREFAB, PORTABLE METAL BUILDINGS . . .	3	9 840	93.9	1.1						
6280	OIL, GAS FIELD DRILLING MACHINERY . . .	3	700	6.5	0.1						
6310	OIL, GAS FIELD PRODUCTION MACHINERY	5	446	3.5	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines				Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹	Estab- lish- ments handling the line					All estab- lish- ments ¹		
5140	TOTAL ALUMINUM SHAPES, ETC.	25	121 112	69.1	8.0	5780	FITTINGS, UNIONS FOR RIPPING SYSTEMS	8	2 213	18.3	0.8		
5620	FABRICATED STRUCTURAL METAL	6	2 467	3.7	0.2	5840	FABRICATED METAL PRODUCTS, N.E.C. . .	34	34 249	52.5	12.5		
5680	BOLTS, NUTS, WASHERS, RIVETS.	14	3 710	1.3	0.2	6440	METALWORKING MACHINERY, N.E.C. . . .	5	876	8.7	0.3		
5710	METAL STAMPINGS	6	2 441	4.3	0.2	6780	HEAT TRANSFER EQUIPMENT	11	4 651	15.0	1.7		
6990	MISC. MANUFACTURED PRODUCTS, N.E.C. .	4	9 035	24.0	0.6	6810	AIR CONDITIONERS, ROOM AND UNITARY	23	40 923	82.2	14.9		
9760	TOTAL MISCELLANEOUS MERCHANDISE . . .	16	7 561	3.3	0.5	6820	COMMERCIAL REFRIGERATION EQUIPMENT.	7	7 118	83.5	2.6		
9930	RECEIPTS FROM SERVICES.	4	785	0.6	0.1	6830	OTHER REFRIGERATION EQUIPMENT	12	25 754	70.1	9.4		
	PRODUCTS N.E.C.	(X)	158 319	(X)	10.4	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	2 432	18.0	0.9		
						9760	TOTAL MISCELLANEOUS MERCHANDISE . . .	9	1 991	11.0	0.7		
	ELECTRICAL GOODS (SIC 506)					9930	RECEIPTS FROM SERVICES.	8	1 808	11.1	0.7		
	TOTAL	328	1 597 625	(X)	100.0		PRODUCTS N.E.C.	(X)	77 655	(X)	28.3		
6010	STEAM ENGINES, GAS HYD. TURBINES. . .	16	45 081	20.4	2.8		MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)						
6210	PARTS FOR TRACKLAYING TRACTORS.	3	5 170	4.5	0.3		TOTAL	1 116	2 949 489	(X)	100.0		
6620	POWER TRANSMISSION EQUIPMENT.	13	5 586	2.7	0.3	2170	WOOD PRODUCTS, N.E.C.	3	7 394	100.0	0.3		
6630	OTHER GENERAL INDUSTRY MACHINERY. . .	8	1 289	3.0	0.1	2220	METAL OFFICE FURNITURE.	3	2 121	20.7	0.1		
6640	ELECTRONIC DATA PROCESSING MACHINES .	6	6 608	20.9	0.4	2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS.	5	39 839	21.4	1.4		
6800	ROOM AIR CONDITIONERS	26	21 963	8.8	1.4	3670	PRINTING INK.	5	4 011	100.0	0.1		
7010	EQUIPMENT FOR TESTING ELEC. MOTORS. . .	18	13 287	4.0	0.8	4060	RUBBER BELTS, BELTING	17	12 737	43.9	0.4		
7020	OTHER ELEC. MEASURING INSTRUMENTS . . .	48	27 318	8.6	1.7	4070	RUBBER HOSE, TUBING	18	14 625	45.8	0.5		
7030	POWER, DISTRIBUTION TRANSFORMERS. . . .	95	62 377	15.6	3.9	4080	SPONGE, FOAM RUBBER GOODS	5	1 484	15.0	0.1		
7040	OTHER TRANSFORMERS.	45	20 656	6.5	1.3	4120	MECHANICAL RUBBER GOODS, N.E.C. . . .	17	2 757	7.2	0.1		
7050	SWITCH GEAR DUCTS, RELAYS	96	39 243	9.9	2.5	4140	OTHER RUBBER GOODS, N.E.C.	5	1 586	7.6	0.1		
7060	CIRCUIT BREAKERS.	89	26 143	6.8	1.6	4150	INDUSTRIAL PLASTIC PRODUCTS	13	6 618	46.9	0.2		
7070	FRACTIONAL HORSEPOWER MOTORS.	39	13 821	5.9	0.9	4160	PLASTIC PRODUCTS, N.E.C.	33	59 143	37.2	2.0		
7080	INTEGRAL HORSEPOWER MOTORS, ETC.	56	23 044	7.1	1.4	4280	GLASS CONTAINERS.	26	109 911	77.6	3.7		
7110	MOTOR GENERATOR SETS.	19	3 234	1.4	0.2	4310	TABLE, KITCHEN, ART, NOVELTY GLASS.	7	7 096	12.4	0.2		
7120	OTHER MOTORS, GENERATORS	17	11 044	5.2	0.7	4340	GLASS FIBER, PRESSE, BLOWN GLASS . . .	17	61 253	66.4	2.1		
7130	PARTS, SUPPLIES FOR MOTORS, ETC.	34	4 208	1.8	0.3	4470	ABRASIVE PRODUCTS	3	5 684	100.0	0.2		
7140	GENERAL INDUSTRIAL POWER CIRCUITS . . .	106	50 106	12.7	3.1	4480	ASBESTOS PRODUCTS	3	7 341	41.5	0.2		
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C.	58	104 590	33.0	6.5	4510	GASKETS, PACKING, ASBESTOS INSUL. . . .	3	3 225	23.4	0.1		
7210	ELEC. HOUSEWARES, SMALL APPLIANCES. . .	34	39 115	25.1	2.4	4530	MINERAL WOOL	5	4 210	26.5	0.1		
7260	ELECTRIC LAMPS.	13	26 514	4.9	1.7	4550	OTHER NONMETALLIC MINERAL PRODUCTS.	5	6 685	39.8	0.2		
7280	COMMERCIAL ELECTRICAL FIXTURES.	16	2 361	1.2	0.1	5070	TOTAL OTHER CARBON STEEL PRODUCTS . . .	7	1 973	9.4	0.1		
7290	NONCONSOLE RADIOS (PORTABLE, ETC.). . .	6	1 827	4.0	0.1	5510	METAL CANS.	5	165 843	79.1	6.3		
7300	TOTAL MAJOR APPLIANCES, ETC.	56	317 350	87.4	19.9	5640	FABRICATED PLATEWORK.	8	1 510	9.0	0.1		
7301	ELECTRIC HOME KITCHEN EQUIP., PARTS . . .	35	164 941	53.7	10.3	5710	METAL STAMPINGS	10	7 340	7.5	0.2		
7302	ELECTRIC HOME LAUNDRY EQUIPMENT	47	55 576	17.6	3.5	5720	METAL PLATING, POLISHING, ENGRAVING . .	5	3 353	90.5	0.1		
7303	TELEVISION SETS	23	63 206	26.9	4.0	5750	SAFES AND VAULTS.	3	7 037	68.8	0.2		
7304	CONSOLE RADIOS AND RECORD PLAYERS	20	5 760	2.5	0.4	5770	VALVES FOR PIPING SYSTEM.	10	21 911	58.3	0.7		
7305	OTHER MAJOR APPLIANCES (INCL. GAS).	35	27 867	8.7	1.7	5780	FITTINGS, UNIONS FOR PIPING SYSTEMS . . .	20	25 785	55.1	0.9		
7320	OTHER ELEC. AND NONELEC. LIGHT EQ. . . .	16	5 835	2.6	0.4	5810	OTHER VALVES, FITTINGS.	40	50 925	65.0	1.7		
7330	CURRENT CARRYING WIRING DEV.	41	6 018	8.0	0.4	5830	FABRICATED RIRE AND FITTINGS.	7	4 247	27.5	0.1		
7340	NONCURRENT CARRYING WIRING DEV.	14	5 133	0.8	0.3	6010	STEAM ENGINES, GAS HYD. TURBINES.	8	70 223	55.5	2.4		
7380	SPEAKER SYSTEMS, MICROPHONES, ETC. . . .	4	2 508	100.0	0.2	6020	GASOLINE ENGINES (EXC. FOR TRANSP.) . . .	5	2 493	16.8	0.1		
7420	TELEPHONE SWITCHING, SWITCHBOARD.	4	100 177	19.7	6.3	6030	DIESEL ENGINES (EXCEPT AUTOMOTIVE).	12	36 715	56.0	1.2		
7430	OTHER EQUIPMENT, COMPONENTS	6	172 697	33.7	10.8	6040	DIESEL ENGINES, AUTOMOTIVE TYRE	5	11 541	27.4	0.4		
7440	RADIO, TV COMMUNICATIONS EQUIPMENT . . .	51	47 627	5.8	3.0	6060	PARTS FOR INTERNAL COMBUSTION ENGS. . . .	28	20 647	26.6	0.7		
7450	ELECTRONIC TUBES, RECEIVING TYPE.	16	11 268	2.1	0.7	6080	WHEEL TRACTORS, PARTS, ATTACHMENTS . . .	17	165 971	51.3	5.6		
7460	CATHODE RAY PICTURE TUBES	8	4 554	18.4	0.3	6110	PLANTING, SEEDING, ETC. MACHINERY	17	4 931	1.7	0.2		
7470	TRANSMITTING TUBES (EXC. X-RAY)	13	7 282	1.4	0.5	6120	PLOWS, LISTERS, HARROWS, ROLLERS.	17	10 975	3.4	0.4		
7480	TRANSISTORS, RECTIFIERS	29	7 643	2.1	0.5	6130	HARVESTING MACHINERY.	18	38 716	11.2	1.3		
7510	ELECTRONIC COMPONENTS, N.E.C.	57	48 584	5.7	3.0	6140	LAWYING MACHINERY.	15	16 919	5.2	0.6		
7520	STORAGE BATTERIES	18	12 935	4.2	0.8	6150	LAWNMOVERS, PARTS	18	8 954	3.1	0.3		
7530	PRIMARY BATTERIES, DRY AND WET.	3	7 516	4.8	0.5	6160	PARTS FOR FARM MACHINERY, EQUIPMENT . . .	21	37 465	11.3	1.3		
7540	X-RAY, THERAPEUTIC APPARATUS.	6	2 858	9.0	0.2	6170	ALL OTHER FARM MACHINERY.	25	22 834	8.1	0.8		
7570	APPLIANCE WIRE, CORD.	13	1 042	2.3	0.1	6180	TRACKLAYING TRACTORS.	8	22 102	11.0	0.7		
7580	COPPER, COPPER-BASE ALLOY WIRE.	10	1 677	0.9	0.1	6210	PARTS FOR TRACKLAYING TRACTORS.	13	28 142	8.6	1.0		
7610	COMMUNICATION WIRE, CABLE	13	80 471	14.7	5.0	6220	POWER CRANES, ORAGLINES, SHOVELS.	7	16 450	65.1	0.6		
7620	MAGNET WIRE	9	5 634	1.3	0.4	6240	TRACTOR SHOVEL LOADERS (EXC. PARTS) . . .	3	5 294	5.9	0.2		
7630	POWER WIRE, CABLE	17	24 052	47.7	1.5	6250	SCRAPERS, GRADERS, ROLLERS.	8	9 270	11.5	0.3		
7640	OTHER DRAWN, INSUL. NONFERROUS WIRE . . .	16	25 647	4.6	1.6	6260	OTHER CONSTRUCTION MACHINERY.	23	11 745	16.0	0.4		
8050	PARTS, ACCESS. FOR PASSENGER CARS	5	1 759	30.6	0.1	6270	MINING MACHINERY, EQUIPMENT, PARTS.	48	47 193	58.2	1.6		
8070	AIRCRAFT EQUIPMENT, N.E.C.	3	1 658	1.5	0.1	6280	OIL, GAS FIELD DRILLING MACHINERY	104	96 102	76.5	3.3		
8110	LOCOMOTIVES AND PARTS	4	618	0.5	0.1	6310	OIL, GAS FIELD PRODUCTION MACHINERY . . .	98	117 210	85.0	4.0		
8990	MISC. MANUFACTURED PRODUCTS, N.E.C. . . .	3	911	15.1	0.1	6320	OTHER OIL, GAS FIELD MACHINERY.	36	21 752	46.3	0.7		
9760	TOTAL MISCELLANEOUS MERCHANDISE	44	11 044	3.8	0.7	6360	HOISTS, CRANES, MONORAILS	17	3 742	14.8	0.1		
9930	RECEIPTS FROM SERVICES.	73	116 938	13.7	7.3	6370	INDUSTRIAL TRUCKS, TRACTORS	7	11 313	31.3	0.4		
	PRODUCTS N.E.C.	(X)	11 404	(X)	0.7	6420	SPECIAL DIES, TOOLS	5	5 134	39.5	0.2		
						6430	SMALL CUTTING TOOLS	8	7 006	69.9	0.2		
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)					6440	METALWORKING MACHINERY, N.E.C.	40	32 033	48.9	1.1		
	TOTAL	95	274 062	(X)	100.0	6450	FOOD PRODUCTS MACHINERY	20	11 014	18.2	0.4		
5520	CUTLERY	3	511	43.8	0.2	6470	WOODWORKING MACHINERY, PARTS.	8	8 125	73.8	0.3		
5530	MECHANICS' HAND SERVICE TOOLS, ETC.	11	20 104	57.0	7.3	6510	PRINTING TRADES MACHINERY	30	12 384	4.2	0.4		
5540	HANDSAWS, SAW BLADES, ETC.	3	6 550	57.1	2.4	6550	OTHER SPECIAL INDUSTRIAL MACHINERY.	33	11 110	31.2	0.4		
5550	BUILDERS' HARDWARE.	5	5 711	35.0	2.1	6560	PUMPS, COMPRESSORS, PARTS	126	136 632	67.6	4.6		
5560	OTHER HARDWARE.	7	8 942	33.3	3.3	6570	BALL, ROLLER BEARINGS	18	35 631	86.3	1.2		
5570	METAL PLUMBING FIXTURES	5	19 188	56.1	7.0	6610	BLOWERS AND FANS.	12	1 829	14.0	0.1		
5580	PLUMBING FIXTURE FITTINGS, TRIM	5	8 246	24.1	3.0	6620	POWER TRANSMISSION EQUIPMENT.	31	29 607	24.0	1.0		
5610	NONELECTRIC HEATING EQUIPMENT	3	1 480	12.8	0.5	6630	OTHER GENERAL INDUSTRY MACHINERY. . . .	26	22 461	48.3	0.8		
5680	BOLTS, NUTS, WASHERS, RIVETS.	8	3 086	83.6	1.1	6640	ELECTRONIC DATA PROCESSING MACHINES . .	154	510 337	74.0	17.3		
5770	VALVES FOR PIPING SYSTEM.	7	572	5.2	0.2								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6650	PARTS FOR DATA PROCESSING MACHINES	45	14 497	2.8	0.5	3360	BIOLOGICAL PRODUCTS FOR VET. USE	13	3 051	57.4	0.9
6680	TYPEWRITERS, PARTS	41	68 440	23.3	2.3	3370	MEDICINALS, CHEMICALS, BOTANICALS	6	14 597	25.5	4.3
6710	SCALES, BALANCES	20	3 341	27.3	0.1	3380	VITAMIN, NUTRIENT REPERARATIONS	20	17 709	10.2	5.2
6720	ADDRESSING, DICTATING, DUPLICATING	101	38 753	10.7	1.3	3410	PHARMACEUTICALS FOR HUMAN USE	24	188 435	74.0	54.9
6740	PARTS FOR OTHER OFFICE MACH., N.E.C.	66	5 351	1.6	0.2	3420	PHARMACEUTICALS FOR VETERINARY USE	22	7 618	6.9	2.2
6780	HEAT TRANSFER EQUIPMENT	5	2 786	60.6	0.1	3510	PERFUMES, TOILET WATER, COLOGNES	4	11 879	21.1	3.5
6850	SERVICE INDUSTRY MACHINES, N.E.C.	10	1 596	50.1	0.1	3640	AGRICULTURAL PESTICIDES	8	12 604	16.9	3.7
7030	POWER, DISTRIBUTION TRANSFORMERS	3	6 992	6.1	0.2						
7050	SWITCH GEAR DUCTS, RELAYS	3	5 422	4.7	0.2	8620	SURGICAL, MEDICAL INSTRUMENTS	4	402	2.2	0.1
7060	CIRCUIT BREAKERS	3	4 183	3.6	0.1		PRODUCTS N.E.C.	(X)	19 783	(X)	5.8
7080	INTERAL HORSEPOWER MOTORS, ETC.	3	1 489	1.3	0.1		APPAREL, PIECE GOODS AND NOTIONS (SIC 513)				
7140	GENERAL INDUSTRIAL POWER CIRCUITS	3	2 848	2.5	0.1		TOTAL	63	418 243	(X)	100.0
7150	WELDING APPARATUS	5	13 371	100.0	0.5	1070	FINISHED COTTON, BROAD WOVEN	3	10 406	48.5	2.5
7440	RADIO, TV COMMUNICATIONS EQUIPMENT	3	3 811	3.3	0.1	1080	COTTON SHEETS, RILLOW CASES	8	4 186	4.3	1.0
8070	AIRCRAFT EQUIPMENT, N.E.C.	5	18 522	57.6	0.6	1090	COTTON TOWELS, WASH CLOTHS	10	5 475	5.1	1.3
8520	LABORATORY, SCIENTIFIC INSTRUMENTS	8	6 961	100.0	0.2	1100	OTHER FABRICATED COTTON TEXTILES	3	1 515	3.9	0.4
8530	SURVEYING, DRAFTING INSTRUMENTS	7	6 456	80.0	0.2	1140	100% SRUN POLYESTER BLENOS (GRAY)	7	8 618	13.7	2.1
8540	INTEGRATING METERS, NONELEC. TYRE	5	3 616	75.0	0.1	1150	ALL OTHER 100% SPUN FABRICS	3	1 846	3.7	0.4
8550	INDUSTRIAL PROCCSS INSTRUMENTS	36	38 967	75.3	1.3	1180	MANMADE FIBER OR SILK TEXTILES	7	5 872	9.0	1.4
8570	OTHER MECH., CONTROLLING INSTR.	30	10 200	44.4	0.3	1260	KNIT OUTERWEAR	3	2 919	6.3	0.7
8620	SURGICAL, MEDICAL INSTRUMENTS	7	6 223	100.0	0.2	1280	KNIT FABRICS, GLOVES, OTHER KNITS	8	10 089	9.4	2.4
8630	SURGICAL, ORTHOREDIC APPLIANCES	18	10 914	68.9	0.4	1290	WOVEN, TUFTED CARPETS, RUGS	3	8 075	10.2	1.9
8640	PERSONAL INDUSTRIAL SAFETY DEVICES	5	4 385	87.9	0.1						
8660	OPHTHALMIC GOODS	41	10 482	100.0	0.4	1300	FINISHED COTTON BROADWOVEN FABRICS	8	28 354	28.6	6.8
8930	MORTICIAN'S GOODS	5	2 048	100.0	0.1	1310	FINISHED MANMADE FIBER AND SILK	7	26 039	32.3	6.2
9070	MACHINE RENTAL, ROYALTY RECEIPTS	89	21 129	15.1	0.7	1320	YARNS, EXCEPT WOOL	5	6 473	6.9	1.5
9760	TOTAL MISCELLANEOUS MECHANDISE	33	7 765	3.4	0.3	1340	THREAD	5	8 424	39.2	2.0
9930	RECEIPTS FROM SERVICES	251	106 860	9.9	3.6	1410	TEXTILE GOODS, N.E.C.	7	2 493	10.9	0.6
	PRODUCTS N.E.C.	(X)	101 626	(X)	3.4	1430	MEN'S, BOYS' DRESS SHIRTS, ETC.	8	26 207	73.5	6.7
	MISCELLANEOUS DURABLE GOODS (SIC 509) ²					1440	MEN'S, BOYS' SEPARATE TROUSERS	8	138 994	75.4	33.2
	TOTAL	22	(D)	(X)	100.0	1450	WORK CLOTHING	8	42 196	82.5	10.1
	PAPER AND PAPER PRODUCTS (SIC 511)					1470	BLOUSES	3	1 848	25.6	0.4
	TOTAL	165	410 884	(X)	100.0	1490	WOMEN'S SUITS, COATS, SKIRTS	3	5 383	74.4	1.3
1590	TEXTILE BAGS (EXCEPT LAUNOPY, SHOE)	3	6 769	32.7	1.6	1500	WOMEN'S OUTERWEAR, N.E.C.	5	4 045	9.9	1.0
2520	NEWSPRINT	3	23 747	86.3	5.8	1510	WOMEN'S, CHILDREN'S UNDERWEAR, ETC.	8	12 267	60.1	2.9
2540	PAPER-MACHINE COATED PAPER	17	9 247	23.1	2.3	1520	CORSETS, ALLIED GARMENTS	5	5 566	37.9	1.3
2550	BOOK PAPER, UNCOATED	5	6 649	2.3	0.2	1540	HATS, HAT BODIES	3	1 783	100.0	0.4
2560	FINE PAPER, INCLUDING THIN PAPER	11	50 475	69.3	12.3	1560	OTHER APPAREL (FUR GOODS, ROBES)	5	9 182	20.6	2.2
2570	COARSE PAPER	8	9 333	20.7	2.3	1580	REOSPREADS, OTHER FURNISHINGS	8	806	1.3	0.2
2580	SPECIAL INDUSTRIAL PAPER	3	3 459	10.4	0.8	8370	NEEDLES, PINS, FASTENERS, ZIPPERS	5	10 906	48.8	2.6
2590	SANITARY TISSUE STOCK, ETC., N.E.C.	4	6 697	11.5	0.2		PRODUCTS N.E.C.	(X)	26 276	(X)	6.3
2630	OTHER PAPERBOARD MILL PRODUCTS	3	30 684	77.4	7.5		GROCERIES AND RELATED PRODUCTS (SIC 514)				
2640	OFF-MACHINE COATED PAPER	5	561	27.5	0.2		TOTAL	442	1 959 738	(X)	100.0
2650	OILED, WAXED, WAX-LAMINATED PAPER	3	1 752	3.7	0.4	0010	FRESH PEEF	64	209 664	42.5	10.7
2660	GUMMED PRODUCTS	9	832	1.7	0.2	0020	FRESH VEAL	19	4 448	2.9	0.2
2670	PRESSURE SENSITIVE TAPE	6	4 162	49.8	1.0	0030	FRESH LAMB, MUTTON	26	2 233	1.0	0.1
2680	LAMINATED OR COATED WRAPPERS	9	2 694	4.4	0.7	0040	PROCESSED PORK	61	87 476	19.2	4.5
2690	OTHER COATED AND PROCESSED PAPER	3	1 510	3.0	0.4	0050	LARD	47	7 012	1.1	0.4
2710	GROCERS' VARIETY BAGS (EX. TEXTILE)	11	6 169	10.9	1.5	0060	SAUSAGE, OTHER PREPARED MEAT	65	60 610	13.5	3.1
2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	11	19 106	18.3	4.6	0070	CANNED MEATS, EXCEPT DOG FOOD	65	18 714	4.4	1.0
2730	SHIPPING SACKS AND MULTIWALL BAGS	14	18 745	35.7	4.6	0080	HIDES, SKINS, PELTS	4	1 461	3.4	0.1
2750	DIE-CUT PAPER AND BOARD	6	2 205	39.1	0.5	0100	OTHER MEAT PACKING PRODUCTS	24	6 358	2.6	0.3
2790	SANITARY TISSUE HEALTH PRODUCTS	9	11 334	23.2	2.8	0110	DRESSED POULTRY, SMALL GAME	62	56 316	15.3	2.9
2790	STATIONERY, TARLETS, ETC.	6	16 429	61.1	4.0	0120	EGGS--LIQUID, DRIED, FROZEN	40	2 564	0.7	0.1
2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	3	912	19.7	0.2	0130	CREAMERY BUTTER	79	3 726	1.2	0.2
2810	OTHER CONVERTED PAPER	15	2 023	3.1	0.5	0140	NATURAL CHEESE, PROCESSED CHEESE	101	104 111	15.6	5.3
2820	PAPERBOARD BOXES, CARTONS	8	14 537	42.5	3.5	0150	DRY MILK PRODUCTS	30	14 173	4.2	0.7
2830	CORRUGATED, SOLID FIBER BOXES	18	46 500	65.2	11.3	0160	CANNED MILK, BULK EVAPORATED	9	22 261	37.2	1.1
2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS	3	5 132	79.2	1.2	0170	ICE CREAM, ICE MILK MIXES	35	2 295	3.2	0.1
2860	OTHER SANITARY FOOD CONTAINERS	3	8 004	37.8	1.9	0180	ICE CREAM, ICES, OTHER	66	18 007	19.0	0.9
2920	PRODUCTS OF COMMERCIAL PRINTING	17	3 894	13.5	0.9	0200	BOTTLED MILK, CREAM	66	74 598	71.0	3.8
2930	MANIFOLD BUSINESS FORMS	68	53 508	94.8	13.0	0210	COTTAGE CHEESE, BUTTERMILK, OTHER	55	14 383	12.7	0.7
2940	SHEETING CARDS	5	10 515	45.7	2.6	0220	CANNED, CURED SEAFOODS	21	4 616	1.7	0.2
2950	BLANKBOOKS LOOSELEAF BINDERS	5	2 116	22.4	0.5	0230	CANNED BABY FOOD (EXCEPT MEAT)	12	49 318	46.6	2.5
3720	FATTY ACIDS	3	3 507	25.3	0.9	0250	CANNED FRUITS	42	22 005	5.3	1.1
4150	INDUSTRIAL PLASTIC PRODUCTS	12	4 070	26.0	1.0	0260	CANNED VEGETABLES	26	20 605	5.7	1.1
8840	CARBON PAPER, INKED PIPBONS	8	1 660	70.9	0.4	0270	CANNED FRUIT JUICES	32	8 603	2.5	0.4
8900	MISC. MANUFACTURED PRODUCTS, N.E.C.	14	14 983	32.5	3.6	0290	OTHER CANNED SPECIALTIES, ETC.	41	53 963	12.0	2.8
9740	TOTAL MISCELLANEOUS MECHANDISE	3	4 435	9.8	0.1	0300	DRIED, DEHYDRATED FRUITS, VEGS	42	8 188	2.3	0.4
9930	RECEIPTS FROM SERVICES	23	3 056	11.2	0.7	0310	PICKLES, SAUCES	59	57 908	10.2	3.0
	PRODUCTS N.E.C.	(X)	15 173	(X)	3.7	0330	FROZEN FRUITS, JUICES, ADES	16	1 970	1.3	0.1
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 512)					0340	FROZEN VEGETABLES	6	5 864	4.3	0.3
	TOTAL	42	343 290	(X)	100.0	0350	FROZEN PREPARED FOODS	29	48 032	20.8	2.5
0150	DRY MILK PRODUCTS	6	3 257	5.6	0.9	0360	WHEAT FLOUR, EXCEPT BLENDED	6	14 214	8.4	0.7
2780	SANITARY TISSUE HEALTH PRODUCTS	3	59 198	97.2	17.2	0380	SELF-RIISING, OTHER PREPARED FLOUR	25	13 467	5.2	0.7
3350	BIOLOGICAL PRODUCTS FOR HUMAN USE	6	4 757	7.8	1.4	0420	DOG AND CAT FOOD	5	33 314	17.5	1.7
						0440	CEREAL BREAKFAST FOODS	15	59 482	22.3	3.0
						0460	WET CORN MILLING PRODUCTS	17	7 661	11.7	0.4
						0470	BREAD, BREAD-TYPE ROLLS	49	20 171	7.5	1.0
						0480	SWEET YEAST GOODS	34	5 391	2.3	0.3

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
0490	SOFT CAKES,	46	9 269	25.1	0.5	7710	SALT,	5	11 131	100.0	0.4
0510	BISCUITS, CRACKERS, PRETZELS,	61	88 719	24.4	4.5	7720	FATTY ACIDS,	4	4 278	5.0	0.3
0520	OTHER DRY BAKERY PRODUCTS,	90	55 428	23.7	2.8	7730	CHEMICAL PREPARATIONS, N.E.C.,	35	19 163	10.8	1.3
0530	REFINED CANE SUGAR, BYPRODUCTS,	5	82 507	97.1	4.2	7820	LIQUEFIED PETROLEUM GASES,	4	22 753	11.0	1.6
0550	CONFECTIONERY PRODUCTS,	54	31 124	8.6	1.6	7860	OTHER FINISHED PETROLEUM PRODUCTS,	3	9 414	15.0	0.7
0570	CONFECTIONERY-TYPE CHOCOLATE,	4	18 949	60.5	1.0	4160	PLASTIC PRODUCTS, N.E.C.,	7	6 901	4.4	0.5
0580	OTHER CHOCOLATE, COCOA PRODUCTS,	39	7 603	2.0	0.4	7580	COPPER, COPPER-BASE ALLOY WIRE,	4	6 612	4.3	0.5
0590	CHEWING GUM, CHEWING GUM BASE,	4	2 093	4.7	0.1	7640	OTHER DRAWN, INSUL. NONFERROUS WIRE,	4	5 392	3.5	0.4
0650	BOTTLED, CANNED SOFT DRINKS,	40	23 009	61.0	1.2	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.,	9	94 445	40.3	6.6
0660	FLAVORINGS,	30	3 242	1.3	0.2	6760	TOTAL MISCELLANEOUS MERCHANDISE,	5	2 368	8.6	0.2
						9930	RECEIPTS FROM SERVICES,	3	3 910	2.2	0.3
0700	ROASTED COFFEE,	40	90 676	40.5	4.6		PRODUCTS N.E.C.,	(X)	29 137	(X)	2.0
0710	CONCENTRATED COFFEE,	31	22 581	12.0	1.2		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ³				
0720	SHORTENINGS, COOKING OILS,	87	43 539	6.6	2.2		TOTAL,	2 314	2 965 569	(X)	100.0
0730	MARGARINES,	96	31 223	5.6	1.6						
0750	MACARONI, NOODLE PRODUCTS,	30	13 441	4.2	0.7						
0760	DESSERTS, READY-TO-MIX,	22	22 469	10.3	1.1						
0770	CHIPS--POTATO, CORN, ETC.,	70	24 966	10.9	1.3						
0780	SWEETENINGS, SYRUPS, MOLASSES,	32	8 359	3.7	0.4						
0790	OTHER FOOD PRODUCTS,	112	89 501	11.2	4.6						
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.,	5	4 104	3.9	0.2		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)				
							TOTAL,	14	195 794	(X)	100.0
9020	SHELL EGGS,	54	4 518	1.7	0.2						
9040	TEA,	36	3 720	3.4	0.2						
9760	TOTAL MISCELLANEOUS MERCHANDISE,	19	4 104	2.2	0.2	0600	MALT LIQUORS, BREWING BYPRODUCTS,	3	8 930	100.0	4.6
9900	PORK, FRESH AND FROZEN,	64	49 167	10.4	2.5	0620	WINES, BRANDY, BRANDY SPIRITS,	4	9 535	6.3	4.9
9910	SAUSAGE, OTHER PREPARED MEATS,	10	22 208	16.4	1.1	0630	DISTILLED LIQUOR, EXCEPT BRANDY,	4	36 894	83.2	18.8
	PRODUCTS N.E.C.,	(X)	46 159	(X)	2.4	0640	BOTTLED LIQUORS,	7	140 434	98.6	71.7
							PRODUCTS N.E.C.,	(X)	1	(X)	(2)
	CHEMICALS AND ALLIED PRODUCTS (SIC 516)						MISCELLANEOUS NONDURABLE GOODS (SIC 519)				
	TOTAL,	172	1 441 523	(X)	100.0		TOTAL,	381	609 708	(X)	100.0
3010	ALKALIES, SODA ASH, CAUSTIC SODA,	20	75 363	28.5	5.2						
3020	INDUSTRIAL GASES (ACETYLENE, ETC.),	32	33 277	21.0	2.3	0400	POULTRY FEEDS,	4	18 500	24.0	2.8
3030	CYCLIC CRUDES AND COAL TAR,	20	29 403	7.0	2.0	1330	WOOL YARNS,	4	1 423	9.0	0.2
3040	INORGANIC COLOR PIGMENTS,	5	1 350	6.9	0.1	1340	THREAD,	4	4 373	27.7	0.7
3050	MISCELLANEOUS CYCLIC CHEMICALS,	17	8 261	2.3	0.6	2690	NEWSPAPERS, MAGAZINES, PERIODICALS,	26	19 437	95.3	2.9
3060	MISCELLANEOUS ACYCLIC CHEMICALS,	40	403 794	49.8	28.0	2900	BOOKS,	18	37 779	97.5	5.7
3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.,	20	17 997	4.3	1.2	2910	MISCELLANEOUS PUBLISHING,	6	389	15.0	0.1
3080	PESTICIDES, OTHER ORGANIC CHEMICALS,	5	2 963	1.9	0.2	2920	PRODUCTS OF COMMERCIAL PRINTING,	12	11 206	55.0	1.7
3110	ETHYL ALCOHOL, OTHER CHEMICALS,	5	9 852	18.7	0.7	2930	MANIFOLD BUSINESS FORMS,	4	504	24.6	0.1
3120	SYNTHETIC AMMONIA, NITRIC ACID,	13	5 728	3.0	0.4	3030	CYCLIC CRUDES AND COAL TAR,	22	2 623	10.6	0.4
						3040	INORGANIC COLOR PIGMENTS,	4	16 004	91.8	2.4
3130	CHLORINE, OTHER BLEACHING COMPOUNDS,	11	9 384	8.8	0.7						
3140	SULFURIC ACID,	13	12 270	4.9	0.9	3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.,	22	1 124	3.6	0.2
3150	INORGANIC ACIDS, EXCEPT NITRIC,	12	13 854	5.5	1.0	3080	PESTICIDES, OTHER ORGANIC CHEMICALS,	4	17 177	55.4	2.6
3170	OTHER ALUMINUM COMPOUNDS,	3	3 355	6.8	0.2	3120	SYNTHETIC AMMONIA, NITRIC ACID,	14	18 557	14.8	2.8
3180	POTASSIUM, SODIUM COMPOUNDS,	13	10 162	4.0	0.7	3220	OTHER INORGANIC CHEMICALS,	24	6 817	29.0	1.0
3210	CHEMICAL CATALYTIC PREPARATIONS,	5	3 142	1.5	0.2	3270	OTHER PLASTIC MATERIALS,	4	2 502	49.4	0.4
3220	OTHER INORGANIC CHEMICALS,	28	36 130	9.9	2.5	3380	VITAMIN, NUTRIENT PREPARATIONS,	6	2 278	2.3	0.3
3240	THERMOPLASTIC RESINS,	19	18 074	7.0	1.3	3420	PHARMACEUTICALS FOR VETERINARY USE,	4	469	0.6	0.1
3250	THERMOSETTING RESINS,	15	7 523	3.3	0.5	3550	PAINTS, VARNISHES, LACQUERS,	197	56 363	31.9	8.5
3260	SYNTHETIC RESINS FOR COATINGS,	11	46 905	11.9	3.3	3560	INDUSTRIAL PRODUCT FINISHES,	80	14 737	25.2	2.2
						3570	MISCELLANEOUS PAINT PRODUCTS,	126	10 470	8.1	1.6
3270	OTHER PLASTIC MATERIALS,	21	31 623	13.8	2.2						
3280	SYNTHETIC RUBBER,	8	18 627	51.8	1.3	3580	PUTTY, CAULKING COMPOUNDS, ETC.,	118	4 839	13.1	0.7
3370	MEDICINALS, CHEMICALS, BOTANICALS,	4	4 651	2.0	0.3	3620	SUPER PHOSPHATE, OTHER PHOSPHATICS,	20	95 628	48.4	14.5
3410	PHARMACEUTICALS FOR HUMAN USE,	7	1 026	1.3	0.1	3630	MIXED FERTILIZERS,	20	11 663	10.0	1.8
3430	SOAP, DETERGENTS, HOUSEHOLD USE,	15	248 586	55.6	17.2	3640	AGRICULTURAL PESTICIDES,	32	51 042	28.0	7.7
3440	SOAP, DETERGENTS, NONHOUSEHOLD,	25	23 848	7.0	1.7	3760	GASOLINE, JET FUEL,	10	37 945	46.6	8.8
3460	SPECIALTY CLEANING PRODUCTS,	24	35 107	7.0	2.4	3780	DISTILLATE FUEL OIL,	4	3 131	4.1	0.5
3470	SURFACE ACTIVE FINISHING AGENTS,	19	4 983	1.5	0.3	3820	LIQUEFIED PETROLEUM GASES,	4	2 268	2.9	0.3
3520	HAIR PREPARATIONS, INCL. SHAMPOOS,	9	11 254	3.2	0.8	3830	LUBRICATING AND SIMILAR OILS,	4	1 827	2.4	0.3
3530	TOOTH PASTES, MOUTHWASHES, GARGLES,	9	35 486	10.0	2.5	4010	PASSENGER CAR, MOTORCYCLE TIRES,	4	6 233	8.1	0.9
3540	OTHER TOILET PREPARATIONS,	9	6 439	1.4	0.4	6160	PARTS FOR FARM MACHINERY, EQUIPMENT,	4	9 112	11.8	1.4
3610	GUM, WOOD CHEMICALS,	4	20 239	75.7	1.4	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.,	42	50 828	25.2	7.7
3640	AGRICULTURAL PESTICIDES,	11	18 984	7.3	1.3	9760	TOTAL MISCELLANEOUS MERCHANDISE,	102	25 330	31.7	3.8
3650	GLUE AND GELATIN,	9	2 433	4.0	0.2	9930	RECEIPTS FROM SERVICES,	8	548	23.2	0.1
3660	EXPLOSIVES,	3	6 096	14.6	0.4		PRODUCTS N.E.C.,	(X)	96 580	(X)	14.6
3680	CARBON BLACK,	4	7 250	19.2	0.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.³Consists primarily of 5171 on which no data were collected.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Mountain

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)						METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
	TOTAL	81	1 590 407	(X)	100.0		TOTAL	48	262 665	(X)	100.0
4010	PASSENGER CARS, MOTORCYCLE TIRES . .	14	26 460	31.3	1.7	3740	COAL, BITUMINOUS	3	16 528	100.0	5.8
4020	TRUCK, BUS PNEUMATIC TIRES	15	40 896	48.9	2.6						
4030	OTHER PNEUMATIC TIRES, SOLID TIRES . .	15	2 428	2.9	0.2	5010	TOTAL IRON AND STEEL PRODUCTS . . .	5	3 391	3.4	1.2
4040	INNER TIRES, TIRE SUNDRIES	15	5 368	6.4	0.3	5016	OTHER SEMIFINISHED IRON, STEEL . .	4	387	0.4	0.1
4070	RUBBER HOSE, TUBING	3	1 513	6.8	0.1		PRODUCTS N.E.C.	(X)	3 004	(X)	1.1
4080	TRUCK, BUS BODIES	7	1 447	7.1	0.1						
4090	TRUCK TRAILERS, CHASSIS	9	17 453	72.1	1.1	5020	TOTAL IRON, STEEL PRODUCTS (FLAT) .	15	53 425	39.3	18.9
4033	PASSENGER CARS	19	1 178 398	90.7	74.1	5021	PLATES	13	35 808	28.3	12.7
4043	TRUCK TRACTORS, CHASSIS, TRUCKS . .	24	194 186	35.6	12.2	5022	STRIP (HOT- AND COLD-ROLLED) . . .	7	1 159	1.1	0.4
4050	PARTS, ACCESS, FOR PASSENGER CARS .	46	102 218	26.9	6.4	5023	SHEETS (COLD-ROLLED)	10	1 200	1.0	0.4
4990	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	3 528	7.6	0.2	5024	SHEETS (HOT-ROLLED)	13	8 791	6.5	3.1
4750	TOTAL MISCELLANEOUS MERCHANDISE . .	4	1 381	6.0	0.1	5026	SHEETS (GALVANIZED, OTHER COATED) .	12	5 343	4.2	1.9
4930	RECEIPTS FROM SERVICES	31	12 524	9.2	0.8	5027	TINPLATE, TERNEPLATE	5	1 015	1.0	0.4
	PRODUCTS N.E.C.	(X)	2 607	(X)	0.2	5029	OTHER FLATIRON, STEEL PRODUCTS . .	(X)	109	(X)	(Z)
	FURNITURE AND HOME FURNISHINGS (SIC 502)										
	TOTAL	30	61 117	(X)	100.0	5030	TOTAL IRON AND STEEL WIRE, ETC. . .	16	8 106	7.1	2.9
1290	WOVEN, TUFTED CARPETS, RUGS	9	29 937	75.8	49.0	5031	WIRE--PLAIN, COATED, BARBED, TWISTED	9	1 266	1.2	0.4
2160	WOOD FURNITURE, NOT UPHOLSTERED . .	3	59	1.6	0.1	5032	NAILS AND STAPLES (INCLUDING TACKS)	8	1 068	1.0	0.4
2190	WOOD FURNITURE, UPHOLSTERED	3	424	24.9	1.5	5033	WOVEN AND WELDED WIRE FENCE, ETC. .	7	2 025	2.2	0.7
2290	MATTRESSES, BEDSPRINGS, SOFAS	3	2 608	70.3	4.3	5034	WIRE ROPE AND STRAND, BALE TIES . .	7	2 801	23.7	1.0
2210	HOUSEHOLD FURNITURE, N.E.C.	8	3 966	46.2	6.5	5035	REINFORCEMENT MESH (WELDED, WOVEN) .	9	945	0.9	0.3
4310	TABLE, KITCHEN, ART, NOVELTY GLASS .	6	4 258	97.9	7.0		PRODUCTS N.E.C.	(X)	1	(X)	(Z)
4340	GLASS FIRE, PRESSED, BLOWN GLASS . .	5	43	4.2	0.2	5040	IRON AND STEEL FINISHED PRODUCTS . .	19	38 710	24.7	13.7
4360	ROOMS, CRUISES	3	3 792	100.0	6.2	5041	RAILS, TIE PLATES, JOINTS, ETC. . .	5	3 531	3.7	1.2
4313	LINOLEUM	3	2 028	11.5	3.3	5042	BARS, BAR-SIZE SHAPES, HOT-ROLLED .	11	3 666	3.1	1.3
	PRODUCTS N.E.C.	(X)	13 452	(X)	22.0	5043	BARS, BAR SHAPES, COLD-FINISHED . .	4	1 349	2.6	0.5
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					5044	CONCRETE REINFORCEMENT BARS	11	2 968	2.7	1.1
	TOTAL	103	369 928	(X)	100.0	5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE)	10	16 638	15.1	5.9
2020	ROUGH LUMBER AND SAWED TIES	17	9 616	15.4	2.6	5046	PILING, BEARING PILES	4	608	0.7	0.2
2030	DRESSED LUMBER	27	20 255	17.1	5.6		PRODUCTS N.E.C.	(X)	9 950	(X)	3.5
2040	SOFTWARED CUT STOCK, FLOORING, OTHER	3	6 794	34.1	1.8	5060	TOTAL IRON AND STEEL PIPE, ETC. . .	19	44 843	30.4	15.9
2060	SHINGLES, COOPERAGE STOCK, ETC. . .	5	2 747	8.1	0.7	5061	TUBING (MECHANICAL AND PRESSURE) . .	15	19 820	14.2	7.0
2070	MILLWORK	18	7 008	5.8	1.9	5062	STANDARD STEEL PIPE	15	25 023	18.0	8.9
2080	HARDWOOD PLYWOOD	23	21 053	18.2	5.7	5070	TOTAL OTHER CARBON STEEL PRODUCTS .	8	18 581	18.0	6.6
2090	SOFTWARED PLYWOOD, INTERIOR TYPE . .	27	21 336	16.0	5.8	5080	TOTAL ALLOY STEEL	12	7 166	5.5	2.5
2100	SOFTWARED PLYWOOD, EXTERIOR TYPE . .	22	43 452	35.9	11.8	5081	BARS, HOT-ROLLED OR COLD-FINISHED .	8	1 068	0.9	0.4
2110	VENEER AND PLYWOOD, N.E.C.	5	30 991	51.1	8.4	5083	PIPE AND TUBING	4	1 260	1.3	0.4
2160	HARDPRESSED WOOD FIBERBOARD	22	8 789	8.4	2.4	5084	PLATE	8	1 764	1.7	0.6
2170	WOOD PRODUCTS, N.E.C.	17	5 303	6.8	1.4	5085	OTHER ALLOY STEEL (INCLUDING SHEET)	5	3 074	3.2	1.1
2680	BUILDING PAPER AND BOARD	5	1 307	14.1	0.4	5090	HIGH-STRENGTH LOW-ALLOY STEEL . . .	4	7 325	7.7	2.6
4160	PLASTIC PRODUCTS, N.E.C.	8	1 787	7.9	0.5	5110	TOTAL STAINLESS STEEL	12	1 729	1.4	0.6
4260	FLAT GLASS	13	8 323	67.3	2.2	5111	PLATES	7	283	0.3	0.1
4270	LAMINATED GLASS, INCL. SAFETY GLASS .	17	6 971	50.3	2.4	5112	STRIP	4	187	1.4	0.1
4330	MIRRORS	12	550	5.3	0.1	5113	SHEETS	11	557	0.5	0.2
4340	GLASS FIRE, PRESSED, BLOWN GLASS . .	3	266	4.4	0.1	5114	BARS, BAR-SIZE SHAPES	7	149	0.8	0.1
4350	CEMENT, HYDRAULIC	15	79 113	100.0	21.4	5115	OTHER STAINLESS STEEL	8	553	0.5	0.2
4370	CLAY WALL AND FLOOR TILE	3	653	100.0	0.2	5130	TOTAL OTHER COPPER, ETC.	7	10 913	93.1	3.9
4410	CONCRETE BRICK AND BLOCK	7	2 418	21.2	0.7	5131	FLAT PRODUCTS (SHEETS, ETC.) . . .	3	305	6.4	0.1
4440	CONCRETE PRODUCTS, EXCEPT BRICK . .	8	4 157	56.2	1.1	5132	TUBULAR PRODUCTS (PIPES, TUBES) . .	7	9 330	79.6	3.3
4450	GYPSUM PRODUCTS	15	24 584	44.6	6.6	5133	ROD, NONELECTRICAL WIRE	4	1 278	16.9	0.5
4460	CUT STONE PRODUCTS, GRANITE, ETC. .	3	249	5.2	0.1	5140	TOTAL ALUMINUM SHAPES, ETC.	8	56 895	74.8	20.1
4520	MINERALS, EARTHS	7	2 444	7.5	0.7	5141	PLATE (.250 INCH AND OVER)	5	423	0.6	0.1
4530	MINERAL WOOL	7	558	2.9	0.2	5142	SHEET, COIL (.006 TO .249 INCH) . .	5	50 614	69.3	17.9
5620	FABRICATED STRUCTURAL METAL	5	1 401	37.5	0.5	5143	ROD, BAR, WIRE (ROLLED OR EXTRUDED)	5	508	0.7	0.2
5640	FABRICATED PLATEWORK	3	1 975	10.2	0.5	5144	PIPE AND TUBING (INCL. HOLLOW BAR)	3	1 867	2.8	0.7
5670	PREFAB., PORTABLE METAL BUILDINGS .	3	12 108	61.4	3.3	5145	OTHER EXTRUDED SHAPES	6	3 387	4.9	1.2
5690	MISC. MANUFACTURED PRODUCTS, N.E.C.	7	12 041	29.2	3.3		PRODUCTS N.E.C.	(X)	96	(X)	-
9080	READY-MIXED CONCRETE, LIME	5	3 091	43.7	0.8	5680	BOLTS, NUTS, WASHERS, RIVETS. . . .	8	870	1.4	0.3
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	12	3 369	5.1	0.9	5610	OTHER VALVES, FITTINGS	3	180	2.9	0.1
9930	RECEIPTS FROM SERVICES	5	437	4.4	0.1	9760	TOTAL MISCELLANEOUS MERCHANDISE .	7	1 572	6.0	0.6
	PRODUCTS N.E.C.	(X)	21 582	(X)	5.9		PRODUCTS N.E.C.	(X)	12 431	(X)	4.4
	SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)						ELECTRICAL GOODS (SIC 506)				
	TOTAL	16	63 480	(X)	100.0		TOTAL	154	768 262	(X)	100.0
6600	PHOTOCOPYING, MICROFILMING, EQUIP. .	11	64 373	91.6	76.7	6010	STEAM ENGINES, GAS HYD. TURBINES. .	5	21 381	19.7	2.8
6710	PHOTOG. SENSITIZED FILM, PLATES . . .	4	1 459	29.7	1.7	6640	ELECTRONIC DATA PROCESSING MACHINES	8	6 511	28.0	0.8
6720	SENSITIZED PHOTOG. PAPER, CLOTH . . .	4	2 068	26.1	2.5	6800	ROOM AIR CONDITIONERS	6	3 777	5.2	0.5
6810	SPORTING, ATHLETIC GOODS, N.E.C. . .	4	7 422	100.0	8.8	7010	EQUIPMENT FOR TESTING ELEC. MOTORS .	19	11 935	3.3	1.6
	PRODUCTS N.E.C.	(X)	8 558	(X)	10.2	7020	OTHER ELEC. MEASURING INSTRUMENTS .	24	19 516	10.5	2.5
						7030	POWER, DISTRIBUTION TRANSFORMERS . .	38	34 895	16.1	4.5
						7040	OTHER TRANSFORMERS	23	9 976	5.4	1.3
						7050	SWITCH GEAR OUTS, RELAYS	38	19 759	9.7	2.6
						7060	CIRCUIT BREAKERS	33	10 494	5.3	1.4
						7070	FRACTIONAL HORSEPOWER MOTORS . . .	19	5 003	3.3	0.7
						7080	INTEGRAL HORSEPOWER MOTORS, ETC. .	23	7 750	4.3	1.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
7110	MOTOR GENERATOR SETS,	10	13 187	8.4	1.7	6060	PARTS FOR INTERNAL COMBUSTION ENGS.	6	26 581	19.3	2.8
7130	PARTS, SUPPLIES FOR MOTORS, ETC.,	14	1 153	0.9	0.2	6080	WHEEL TRACTORS, PARTS, ATTACHMENTS.	5	13 523	15.0	1.4
7140	GENERAL INDUSTRIAL POWER CIRCUITS . . .	40	17 422	8.1	2.3	6130	HARVESTING MACHINERY,	6	10 184	48.2	1.1
7170	ELECTRIC INDUSTRIAL GOODS, N.E.C., . . .	21	68 620	42.4	8.9	6160	PARTS FOR FARM MACHINERY, EQUIPMENT	5	1 469	11.8	0.2
7210	ELEC. HOUSEWARES, SMALL APPLIANCES, . .	20	12 128	21.0	1.6	6170	ALL OTHER FARM MACHINERY,	6	3 406	24.2	0.4
7260	ELECTRIC LAMPS,	10	10 546	2.8	1.4	6180	TRACKLAYING TRACTORS,	3	17 407	22.1	1.8
7280	COMMERCIAL ELECTRICAL FIXTURES,	11	3 661	2.2	0.5	6210	PARTS FOR TRACKLAYING TRACTORS, . . .	5	60 678	38.6	8.4
						6220	POWER CRANES, DRAGLINES, SHOVELS, . .	8	13 422	15.3	1.4
7300	TOTAL MAJOR APPLIANCES, ETC.,	19	74 697	62.2	9.7						
7301	ELECTRIC HOME KITCHEN EQUIP., PARTS	9	44 680	57.3	5.8	6250	SCHAPERS, GRADERS, ROLLERS,	5	57 208	17.8	3.9
7302	ELECTRIC HOME LAUNDRY EQUIPMENT, . . .	16	16 143	19.6	2.1	6260	OTHER CONSTRUCTION MACHINERY, . . .	9	10 913	5.2	1.1
7303	TELEVISION SETS,	5	7 798	16.1	1.0	6270	MINING MACHINERY, EQUIPMENT, PARTS.	29	28 074	81.4	2.9
7304	CONSOLE RADIOS AND RECORD PLAYERS, . .	6	997	1.5	0.1	6280	OIL, GAS FIELD DRILLING MACHINERY, . .	28	15 132	67.7	1.6
7305	OTHER MAJOR APPLIANCES (INCL. GAS), . .	9	5 079	6.0	0.7	6310	OIL, GAS FIELD PRODUCTION MACHINERY	32	14 637	85.6	1.5
						6320	OTHER OIL, GAS FIELD MACHINERY, . . .	12	1 845	36.3	0.2
7310	VEHICULAR LIGHTING EQUIPMENT,	3	736	2.4	0.1	6440	METALWORKING MACHINERY, N.E.C., . . .	9	1 563	21.1	0.2
7320	OTHER ELEC. AND NONELEC. LIGHT EQ., . .	8	876	1.1	0.1	6450	FOOD PRODUCTS MACHINERY,	8	1 634	41.4	0.2
7330	CURRENT CARRYING WIRING DEV.,	18	3 986	15.0	0.5	6470	WOODWORKING MACHINERY, PARTS, . . .	3	2 619	76.4	0.3
7340	NONCURRENT CARRYING WIRING DEV., . . .	6	983	0.3	0.1	6510	PRINTING TRADES MACHINERY,	15	4 502	3.6	0.5
7420	TELEPHONE SWITCHING, SWITCHBOARD, . .	3	55 097	21.3	7.2						
7430	OTHER EQUIPMENT, COMPONENTS,	4	109 557	34.7	14.3	6550	OTHER SPECIAL INDUSTRIAL MACHINERY.	12	1 563	17.8	0.2
7440	RADIO, TV COMMUNICATIONS EQUIPMENT, .	31	13 775	3.0	1.8	6560	PUMPS, COMPRESSORS, PARTS,	37	15 819	51.5	1.6
7450	ELECTRONIC TUBES, RECEIVING TYPE, . . .	9	3 016	0.9	0.4	6570	BALL, ROLLER BEARINGS,	5	3 533	100.0	0.4
7460	CATHODE RAY PICTURE TUBES,	5	1 192	5.4	0.2	6610	BLOWERS AND FANS,	9	5 231	38.5	0.5
7470	TRANSMITTING TUBES (EXC. X-RAY), . . .	8	1 893	0.6	0.2	6620	POWER TRANSMISSION EQUIPMENT, . . .	9	4 199	78.2	0.4
						6630	OTHER GENERAL INDUSTRY MACHINERY, .	6	1 880	74.8	0.2
7480	TRANSISTORS, RECTIFIERS,	30	25 800	6.7	3.4	6640	ELECTRONIC DATA PROCESSING MACHINES	76	157 332	60.5	16.4
7510	ELECTRONIC COMPONENTS, N.E.C.,	40	14 417	2.9	1.9	6650	PARTS FOR DATA PROCESSING MACHINES.	23	3 048	1.6	0.3
7520	STORAGE BATTERIES,	10	2 793	0.9	0.4	6660	COMPUTING, ACCOUNTING MACHINES, . .	63	47 023	56.1	4.9
7540	X-RAY, THERAPEUTIC APPARATUS,	8	1 395	6.0	0.2	6670	PARTS FOR COMPUTING MACHINES, . . .	14	1 663	8.6	0.2
7580	COPPER, COPPER-BASE ALLOY WIRE,	10	1 233	0.4	0.2						
7610	COMMUNICATION WIRE, CABLE,	13	53 051	15.8	6.9	6680	TYPEWRITERS, PARTS,	15	25 144	21.5	2.6
7620	MAGNET WIRE,	6	1 728	0.5	0.2	6710	SCALES, BALANCES,	11	1 991	45.6	0.2
7630	POWER WIRE, CABLE,	10	8 577	40.8	1.1	6720	ADDRESSING, DICTATING, DUPLICATING.	34	15 719	10.4	1.6
7640	OTHER DRAIN, INSUL. NONFERROUS WIRE	13	14 980	4.5	1.9	6740	PARTS FOR OTHER OFFICE MACH., N.E.C.	22	1 700	1.2	0.2
8110	LOCOMOTIVES AND PARTS,	8	781	0.7	0.1	6780	HEAT TRANSFER EQUIPMENT,	6	2 010	29.1	0.2
						7150	WELDING APPARATUS,	5	5 596	97.0	0.6
8990	MISC. MANUFACTURED PRODUCTS, N.E.C., .	3	22 536	9.6	2.9	8520	LABORATORY, SCIENTIFIC INSTRUMENTS.	3	766	100.0	0.1
9760	TOTAL MISCELLANEOUS MERCHANDISE, . .	31	16 417	5.6	2.1	8530	SURVEYING, DRAFTING INSTRUMENTS, .	3	1 395	75.2	0.1
9930	RECEIPTS FROM SERVICES,	36	57 204	11.4	7.4	8550	INDUSTRIAL PROCESS INSTRUMENTS, . .	11	3 962	45.3	0.4
	PRODUCTS N.E.C.,	(X)	2 978	(X)	0.4	8570	OTHER MECH., CONTROLLING INSTR., . .	15	5 346	54.3	0.6
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)					8630	SURGICAL, ORTHOPAEDIC APPLIANCES, . .	9	5 235	61.1	0.5
						8640	PERSONAL INDUSTRIAL SAFETY DEVICES, .	3	2 512	74.9	0.3
						8660	OPHTHALMIC GOODS,	25	4 525	100.0	0.5
	TOTAL	25	37 016	(X)	100.0	9070	MACHINE RENTAL, ROYALTY RECEIPTS, . .	51	11 527	17.9	1.2
5530	MECHANICS' HAND SERVICE TOOLS, ETC., . .	3	3 761	82.2	10.2	9760	TOTAL MISCELLANEOUS MERCHANDISE, .	17	2 457	15.7	0.3
5570	METAL PLUMBING FIXTURES,	3	4 066	42.1	11.0	9930	RECEIPTS FROM SERVICES,	122	44 050	11.6	4.6
5610	NONELECTRIC HEATING EQUIPMENT,	3	1 543	15.0	4.2		PRODUCTS N.E.C.,	(X)	150 865	(X)	15.7
5680	BOLTS, NUTS, WASHERS, RIVETS,	4	1 567	100.0	4.2						
5840	FABRICATED METAL PRODUCTS, N.E.C., . . .	8	5 452	42.7	14.7		MISCELLANEOUS DURABLE GOODS (SIC 509)				
6440	METALWORKING MACHINERY, N.F.C.,	3	301	6.6	0.8						
6780	HEAT TRANSFER EQUIPMENT,	5	490	12.9	1.3		TOTAL	7	27 092	(X)	100.0
6810	AIR CONDITIONERS, ROOM AND UNITARY, . .	7	9 770	85.3	26.4						
6830	OTHER REFRIGERATION EQUIPMENT,	9	2 849	47.8	7.7	7410	PHONOGRAPH RECORDS,	3	3 748	100.0	13.8
9760	TOTAL MISCELLANEOUS MERCHANDISE, . . .	7	780	13.2	2.1		PRODUCTS N.E.C.,	(X)	23 344	(X)	86.2
9930	RECEIPTS FROM SERVICES,	4	144	6.1	0.4		PAPER AND PAPER PRODUCTS (SIC 511)				
	PRODUCTS N.E.C.,	(X)	6 293	(X)	17.0						
							TOTAL	70	54 030	(X)	100.0
	MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)					2570	COARSE PAPER,	4	481	6.3	0.8
						2590	SANITARY TISSUE STOCK, ETC., N.E.C.	6	979	8.1	1.5
	TOTAL	418	959 362	(X)	100.0	2650	OILEO, WAXEO, WAX-LAMINATED PAPER.	4	304	4.0	0.5
4020	TRUCK, BUS PNEUMATIC TIRES,	8	23 862	17.2	2.5	2660	GUMMED PRODUCTS,	4	181	2.4	0.3
4060	RUBBER BELTS, RELTING,	11	16 288	11.7	1.7	2680	LAMINATED OR COATED WRAPPERS, . . .	4	63	0.8	0.1
4070	RUBBER HOSE, TUBING,	12	21 581	15.2	2.2	2690	OTHER COATED AND PROCESSED PAPER, .	4	390	5.1	0.6
4080	SPONGE, FOAM RUBBER GOODS,	3	594	18.8	0.1	2700	ENVELOPES,	6	617	29.2	1.0
4120	MECHANICAL RUBBER GOODS, N.E.C.,	9	2 935	2.1	0.3	2710	GROCERS' VARIETY BAGS (EX. TEXTILE)	4	1 133	14.8	1.8
4140	OTHER RUBBER GOODS, N.E.C.,	3	1 207	1.0	0.1	2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	4	297	3.9	0.5
4150	INDUSTRIAL PLASTIC PRODUCTS,	3	620	43.2	0.1	2730	SHIPPING SACKS AND MULTI-WALL BAGS .	9	9 923	51.6	15.5
4160	PLASTIC PRODUCTS, N.E.C.,	5	8 363	77.9	0.9						
4210	FOOTWEAR, EXCEPT RUBBER,	5	2 126	20.4	0.2	2750	DIE-CUT PAPER AND BOARD,	4	642	30.1	1.0
						2780	SANITARY TISSUE HEALTH PRODUCTS, . .	4	3 574	46.8	5.6
4280	GLASS CONTAINERS,	5	6 078	98.5	0.6	2790	STATIONERY, TABLETS, ETC.,	4	1 985	54.4	3.1
4340	GLASS FIBER, PRESSE, BLOWN GLASS, . . .	8	17 266	91.2	1.8	2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	4	400	20.7	0.6
4380	CLAY REFRACTORIES,	5	1 674	23.6	0.2	2820	PAPERBOARD BOXES, CARTONS,	7	1 774	22.7	2.8
4520	MINERALS, EARTHS,	8	7 980	88.6	0.8	2830	CORRUGATED, SOLID FIBER BOXES, . . .	7	7 998	74.8	12.5
4540	NONCLAY REFRACTORIES,	6	5 221	74.1	0.5	2840	MILK AND OTHER BEVERAGE CARTONS, . .	4	40	1.7	0.1
5510	METAL CANS,	3	1 290	93.4	0.1	2920	PRODUCTS OF COMMERCIAL PRINTING, . .	9	280	21.5	0.4
5750	SAFES AND VAULTS,	3	1 798	69.9	0.2	2930	MANIFOLD BUSINESS FORMS,	42	23 396	94.6	36.5
5770	VALVES FOR PIPING SYSTEM,	6	3 603	35.4	0.4	4150	INDUSTRIAL PLASTIC PRODUCTS,	6	511	20.5	0.8
5780	FITTINGS, UNIONS FOR PIPING SYSTEMS, .	6	5 710	54.3	0.6						
5810	OTHER VALVES, FITTINGS,	6	17 476	95.0	1.8	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	2 558	20.1	4.0
5840	FABRICATED METAL PRODUCTS, N.E.C., . .	3	928	21.9	0.1	9760	TOTAL MISCELLANEOUS MERCHANDISE, .	6	506	11.3	0.8
6010	STEAM ENGINES, GAS HYD. TURBINES, . . .	3	1 854	77.9	0.2	9930	RECEIPTS FROM SERVICES,	11	933	7.1	1.5
							PRODUCTS N.E.C.,	(X)	5 065	(X)	7.9

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 512)					6470	BREAD, BREAD-TYPE ROLLS	45	20 014	20.3	3.4
	TOTAL	23	57 139	(X)	100.0	6480	SWEET YEAST GOODS	32	2 671	2.9	0.5
2780	SANITARY TISSUE HEALTH PRODUCTS . .	3	7 609	79.5	13.7	6490	SOFT CAKES	47	8 744	25.9	1.5
3350	BIOLOGICAL PRODUCTS FOR HUMAN USE .	4	3 015	15.0	5.3	0500	PIES, PASTRIES, DONUTS, COOKIES . .	56	8 713	8.0	1.5
3360	BIOLOGICAL PRODUCTS FOR VET. USE . .	9	2 947	65.4	5.2	0510	RISCUITS, CRACKERS, PRETZELS . . .	26	18 274	15.9	3.1
3370	MEDICINALS, CHEMICALS, BOTANICALS .	4	7 528	46.0	13.3	0520	OTHER DRY BAKERY PRODUCTS	34	23 396	45.1	4.0
3380	VITAMIN, NUTRIENT PREPARATIONS . . .	6	4 118	13.4	7.2	0550	CONFECTIONERY PRODUCTS	12	4 259	5.2	0.7
3410	PHARMACEUTICALS FOR HUMAN USE . . .	6	23 516	81.2	41.2	0580	OTHER CHOCOLATE, COCOA PRODUCTS .	14	2 791	2.8	0.5
3420	PHARMACEUTICALS FOR VETERINARY USE .	13	1 932	12.9	3.4	0660	FLAVORINGS	13	312	0.4	0.1
3510	PERFUMES, TOILET WATER, COLOGNES . .	3	773	8.4	1.4	0700	ROASTED COFFEE	27	25 754	42.8	4.4
	PRODUCTS N.E.C.	(X)	5 401	(X)	9.5	0710	CONCENTRATED COFFEE	12	8 447	14.4	1.4
	APPAREL, PIECE GOODS AND NOTIONS (SIC 513) ²					0720	SHORTENINGS, COOKING OILS	17	2 989	3.3	0.5
	TOTAL	5	(U)	(X)	100.0	0730	MARGARINES	35	4 913	3.8	0.8
	GROCERIES AND RELATED PRODUCTS (SIC 514)					0750	MACARONI, NOODLE PRODUCTS	10	2 084	2.7	0.4
	TOTAL	207	586 264	(X)	100.0	0760	DESSERTS, READY-TO-MIX	8	4 436	9.9	0.8
						0770	CHIPS--POTATO, CORN, ETC.	32	12 383	22.0	2.1
						0790	SWEETENINGS, SYRUPS, MOLASSES . .	14	3 531	4.9	0.6
						0790	OTHER FOOD PRODUCTS	44	18 465	10.9	3.1
						9020	SHELL EGGS	27	481	0.9	0.1
						9760	TOTAL MISCELLANEOUS MERCHANDISE .	5	1 393	3.2	0.2
						9900	PORK, FRESH AND FROZEN	12	6 534	12.7	1.1
							PRODUCTS N.E.C.	(X)	10 496	(X)	1.8
							CHEMICALS AND ALLIED PRODUCTS (SIC 516)				
							TOTAL	57	165 902	(X)	100.0
0010	FRESH BEEF	22	46 546	25.3	7.9	0790	OTHER FOOD PRODUCTS	4	2 169	2.4	1.3
0030	FRESH LAMB, MUTTON	9	1 483	3.3	0.3	3020	INDUSTRIAL GASES (ACETYLENE, ETC.) .	17	6 090	93.0	3.7
0040	PROCESSED PORK	13	84 949	57.8	14.5	3270	OTHER PLASTIC MATERIALS	6	8 004	83.9	4.8
0060	SAUSAGE, OTHER PREPARED MEATS . . .	16	11 350	22.8	1.9	3430	SOAP, DETERGENTS, HOUSEHOLD USE . .	6	55 456	53.3	33.4
0070	CANNED MEATS, EXCEPT DOG FOOD . .	14	2 060	3.4	0.4	3440	SOAP, DETERGENTS, NONHOUSEHOLD . .	13	10 658	88.3	6.4
0100	OTHER MEAT PACKING PRODUCTS	10	1 554	4.1	0.3	3460	SPECIALTY CLEANING PRODUCTS	8	4 749	5.3	2.9
0110	DRESSED POULTRY, SMALL GAME	18	27 135	39.7	4.6	3470	SURFACE ACTIVE FINISHING AGENTS . .	4	2 520	60.2	1.5
0120	EGGS--LIQUID, DRIED, FROZEN	13	639	0.6	0.1	3520	HAIR PREPARATIONS, INCL. SHAMPOOS .	4	4 097	4.0	2.5
0130	CREAMERY BUTTER	38	3 813	5.4	0.7	3540	OTHER TOILET PREPARATIONS	6	2 916	2.8	1.8
0140	NATURAL CHEESE, PROCESSED CHEESE . .	56	43 394	22.7	7.4	3730	CHEMICAL PREPARATIONS, N.E.C. . . .	13	6 759	87.1	4.1
0150	DRY MILK PRODUCTS	22	6 529	6.7	1.1	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	4	3 736	21.5	2.3
0160	CANNED MILK, BULK EVAPORATED	5	7 249	22.1	1.2	9760	TOTAL MISCELLANEOUS MERCHANDISE .	4	364	7.6	0.2
0170	ICE CREAM, ICE MILK MIXES	30	1 487	2.3	0.3		PRODUCTS N.E.C.	(X)	58 384	(X)	35.2
0180	ICE CREAM, ICES, OTHER	34	11 272	15.8	1.9		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ³				
0190	BULK FLUID MILK, CREAM	4	17 299	55.8	3.0		TOTAL	1 185	1 020 951	(X)	100.0
0200	BOTTLED MILK, CREAM	34	35 004	47.8	6.0		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)				
0210	COTTAGE CHEESE, BUTTERMILK, OTHER .	36	4 449	7.9	0.8		TOTAL	9	105 595	(X)	100.0
0220	CANNED, CURED SEAFOODS	9	769	0.9	0.1	0600	MALT LIQUORS, BREWING BYPRODUCTS .	4	17 813	100.0	16.9
0230	CANNED BABY FOOD (EXCEPT MEAT) . .	5	9 548	31.3	1.6	0620	WINES, BRANDY, BRANDY SPIRITS . . .	5	16 712	19.0	15.8
0240	CANNED, FROZEN SOUPS, ETC.	5	2 913	18.1	0.5	0630	DISTILLED LIQUOR, EXCEPT BRANDY . .	5	71 070	81.0	67.3
0250	CANNED FRUITS	18	4 742	4.4	0.8		MISCELLANEOUS NONDURABLE GOODS (SIC 519) ³				
0260	CANNED VEGETABLES	13	5 050	5.3	0.9		TOTAL	176	180 968	(X)	100.0
0270	CANNED FRUIT JUICES	18	3 124	2.8	0.5						
0290	OTHER CANNED SPECIALTIES, ETC. . . .	18	11 548	11.0	2.0						
0300	ORIED, DEHYDRATED FRUITS, VEGS. . . .	16	1 187	1.2	0.2						
0310	PICKLES, SAUCES	22	22 248	18.4	3.8						
0320	FROZEN PACKAGED SEAFOOD	13	6 047	12.2	1.0						
0330	FROZEN FRUITS, JUICES, ADES	6	816	1.9	0.1						
0340	FROZEN VEGETABLES	3	2 702	6.4	0.5						
0350	FROZEN PREPARED FOODS	17	1 208	5.2	0.2						
0380	SELF-RISING, OTHER PREPARED FLOUR .	5	1 696	20.4	0.3						
0420	DOG AND CAT FOOD	3	7 886	17.3	1.3						
0440	CEREAL BREAKFAST FOODS	4	6 032	13.1	1.0						
0460	WET CORN MILLING PRODUCTS	5	1 056	13.1	0.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.³Consists primarily of 5171 on which no data were collected.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Pacific												
Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹	
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501) ²					9080	READY-MIXED CONCRETE, LINE	9	8 344	19.5	0.5	
	TOTAL	264	(0)	(X)	100.0	9760	TOTAL MISCELLANEOUS MERCHANDISE . .	29	7 636	4.4	0.5	
	FURNITURE AND HOME FURNISHINGS (SIC 502)					9930	RECEIPTS FROM SERVICES	19	1 486	3.0	0.1	
	TOTAL	161		(X)	100.0		SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504) ²	(X)	11 601	(X)	0.7	
1080	COTTON SHEETS, PILLOW CASES	17			47.4		TOTAL	71	(0)	(X)	100.0	
1090	COTTON TOWELS, WASH CLOTHS	15			35.4							
1100	OTHER FABRICATED COTTON TEXTILES . .	8			8.7		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)					
1180	MANMADE FIBER OR SILK TEXTILES . . .	3			26.5		TOTAL	194	1 958 356	(X)	100.0	
1290	WOVEN, TUFTED CARPETS, RUGS	55			76.4		5010	TOTAL IRON AND STEEL PRODUCTS . . .	19	40 769	4.6	2.1
1580	BEDSPREADS, OTHER FURNISHINGS	11			11.2		5012	WIRE RODS	8	19 542	3.6	1.0
1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	5			2.3		5013	ROUGH CAST	4	9 720	13.5	0.5
2140	MIRROR AND PICTURE FRAMES	6			10.0		5014	FORGINGS	7	2 038	0.5	0.1
2160	HARDPRESSED WOOD FIBERBOARD	3			12.9		5016	OTHER SEMIFINISHED IRON, STEEL . .	15	9 468	1.3	0.5
2180	WOOD FURNITURE, NOT UPHOLSTERED . .	9			3.4			PRODUCTS N.E.C.	(X)	1	(X)	(Z)
2190	WOOD FURNITURE, UPHOLSTERED	8			19.2		5020	TOTAL IRON, STEEL PRODUCTS (FLAT) .	42	549 364	54.1	28.1
2200	MATTRESSES, BEDSPRINGS, SOFAS	5			71.1		5021	PLATES	28	80 636	8.6	4.1
2210	HOUSEHOLD FURNITURE, N.E.C.	15			38.2		5022	STRIP (HOT- AND COLD-ROLLED)	15	9 301	1.7	0.5
2220	METAL OFFICE FURNITURE	11			91.2		5023	SHEETS (COLD-ROLLED)	28	52 993	5.9	2.7
2230	PUBLIC BUILDING FURNITURE	6			50.3		5024	SHEETS (HOT-ROLLED)	25	64 823	7.5	3.3
2240	WOOD PARTITIONS AND FIXTURES	6			63.6		5025	BLACKPLATE	7	5 815	1.1	0.3
2250	METAL PARTITIONS AND FIXTURES	24			37.9		5026	SHEETS (GALVANIZED, OTHER COATED) .	30	80 039	8.4	4.1
2270	FURNITURE, FIXTURES, N.E.C.	11			61.3		5027	TINPLATE, TERNEPLATE	21	244 126	26.8	12.5
2880	BUILDING PAPER AND BOARD	3			20.9		5028	FABRICATED AND STRUCTURAL PLATE . .	9	6 738	1.7	0.3
3650	GLUE AND GELATIN	5			2.2			PRODUCTS N.E.C.	12	4 893	1.6	0.2
4310	TABLE, KITCHEN, ART, NOVELTY GLASS .	11			99.5		5030	TOTAL IRON AND STEEL WIRE, ETC. . . .	53	71 097	10.9	3.6
4480	ASBESTOS PRODUCTS	3			0.8		5031	WIRE—PLAIN, COATED, BARBED, TWISTED	24	17 139	2.8	0.9
4530	MINERAL WOOL	3			12.6		5032	NAILS AND STAPLES (INCLUDING TACKS)	18	23 331	6.1	1.2
563C	METAL DOORS, SASH, TRIM	8			25.6		5033	WOVEN AND WELDED WIRE FENCE, ETC.	20	15 395	4.7	0.8
7320	OTHER ELEC. AND NONELEC. LIGHT EQ.	3			2.7		5034	WIRE ROPE AND STRAND, BALE TIES . .	20	14 462	4.6	0.7
8880	BROOMS, BRUSHES	23			100.0			PRODUCTS N.E.C.	(X)	770	(X)	-
8910	LINOLEUM	6			2.0		5040	IRON AND STEEL FINISHED PRODUCTS . .	52	146 547	14.9	7.5
8920	ASPHALTED-VELT-BASE FLOOR COVERING.	8			65.3		5041	RAILS, TIE PLATES, JOINTS, ETC. . . .	13	29 979	5.2	1.5
9760	TOTAL MISCELLANEOUS MERCHANDISE . .	9			6.8		5042	BAR, BAR-SIZE SHAPES, HOT-ROLLED . .	33	36 764	5.1	1.9
9930	RECEIPTS FROM SERVICES	8			12.5		5043	BAR, BAR SHAPES, COLD-FINISHED . . .	19	8 680	1.8	0.4
	PRODUCTS N.E.C.	(X)			(X)	3.5	5044	CONCRETE REINFORCEMENT BARS	13	19 396	3.8	1.0
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)						5045	STRUCTURAL SHAPES (EXCEPT BAR-SIZE)	22	42 373	5.1	2.2
	TOTAL	288	1 560 249	(X)	100.0		5046	PILING, BEARING PILES	9	2 525	0.5	0.1
2020	ROUGH LUMBER AND SAWED TIES	45	32 780	9.0	2.1		5048	OTHER FINISHED PRODUCTS	7	3 270	1.0	0.2
2030	ORANGE LUMBER	76	252 660	34.8	16.2	5060	PRODUCTS N.E.C.	(X)	3 560	(X)	0.2	
2040	SOFTWOOD CUT STOCK, FLOORING, OTHER	8	19 128	10.6	1.2		5060	TOTAL IRON AND STEEL PIPE, ETC. . . .	43	103 995	10.8	5.3
2050	HARDWOOD DIMENSION AND FLOORING . .	3	868	12.0	0.1	5061	TUBING (MECHANICAL AND PRESSURE) . .	29	45 157	9.1	2.3	
2060	SHINGLES, COOPERAGE STOCK, ETC. . . .	6	1 182	3.1	0.1	5062	STANDARD STEEL PIPE	32	58 838	6.4	3.0	
2070	MILLWORK	43	21 487	4.7	1.4	5070	TOTAL OTHER CARBON STEEL PRODUCTS .	16	15 353	4.1	0.8	
2080	HARDWOOD PLYWOOD	60	63 545	16.2	4.1							
2090	SOFTWOOD PLYWOOD, INTERIOR TYPE . . .	65	226 278	33.2	14.5	5080	TOTAL ALLOY STEEL	43	64 859	6.8	3.3	
2100	SOFTWOOD PLYWOOD, EXTERIOR TYPE . . .	62	172 205	25.7	11.0	5081	BAR, HOT-ROLLED OR COLD-FINISHED . .	31	23 983	3.6	1.2	
2110	VENEER AND PLYWOOD, N.E.C.	9	51 402	20.1	3.3	5082	TOOL STEEL BARS	18	7 522	2.3	0.4	
						5083	PIPE AND TUBING	11	3 398	1.0	0.2	
2120	PREFABRICATED WOODEN BUILDINGS . . .	14	7 736	14.9	0.5	5084	PLATE	25	8 091	0.9	0.4	
2160	HARDPRESSED WOOD FIBERBOARD	62	37 052	8.5	2.4	5085	OTHER ALLOY STEEL (INCLUDING SHEET)	26	21 865	2.8	1.1	
2170	WOOD PRODUCTS, N.E.C.	31	12 362	6.3	0.8							
2880	BUILDING PAPER AND BOARD	9	20 849	12.9	1.3	5090	HIGH-STRENGTH LOW-ALLOY STEEL . . .	16	21 106	3.6	1.1	
3580	PUTTY, CAULKING COMPOUNDS, ETC. . . .	8	2 020	10.9	0.1							
4160	PLASTIC PRODUCTS, N.E.C.	22	13 328	7.5	0.9	5110	TOTAL STAINLESS STEEL	47	91 289	13.2	4.7	
4260	FLAT GLASS	15	71 323	82.7	4.6	5111	PLATES	24	11 231	2.9	0.6	
4270	LAMINATED GLASS, INCL. SAFETY GLASS	8	30 162	72.9	1.9	5112	STRIP	25	22 700	5.5	1.2	
4350	CEMENT, HYDRAULIC	40	92 907	91.9	6.0	5113	SHEETS	32	19 376	4.4	1.0	
						5114	BAR, BAR-SIZE SHAPES	35	21 262	6.2	1.1	
4370	CLAY WALL AND FLOOR TILE	19	5 448	76.3	0.3	5115	OTHER STAINLESS STEEL	35	16 720	2.7	0.9	
4380	CLAY REFRACTORIES	9	17 377	45.8	1.1							
4410	STRUCTURAL CLAY PRODUCTS, N.E.C. . . .	3	3 320	100.0	0.2	5120	COPPER WIRE (ELECTRICAL ONLY)	9	23 192	20.6	1.2	
4430	CONCRETE BRICK AND BLOCK	5	898	9.3	0.1							
4450	GYPSUM PRODUCTS	34	73 931	49.6	4.7	5130	TOTAL OTHER COPPER, ETC.	28	107 121	81.2	5.5	
4460	CUT STONE PRODUCTS, GRANITE, ETC. . .	3	926	49.9	0.1	5131	FLAT PRODUCTS (SHEETS, ETC.)	10	32 776	44.7	1.7	
4480	ASBESTOS PRODUCTS	22	95 132	61.0	6.1	5132	TUBULAR PRODUCTS (PIPES, TUBES) . .	22	51 212	45.4	2.6	
4510	GASKETS, PACKING, ASBESTOS INSUL . . .	3	1 899	4.4	0.1	5133	ROD, NONELECTRICAL WIRE	18	23 133	26.5	1.2	
4520	MINERALS, EARTHS	26	11 468	5.9	0.7							
4530	MINERAL WOOL	23	3 089	3.0	0.2	5140	TOTAL ALUMINUM SHAPES, ETC.	42	472 011	79.6	24.1	
4550	OTHER NONMETALLIC MINERAL PRODUCTS.	5	6 441	15.1	0.4	5150	TOTAL NONFERROUS METALS	8	17 493	41.7	0.9	
5620	FABRICATED STRUCTURAL METAL	26	58 424	58.3	3.7	5153	TIN, LEAD, ZINC, ETC.	6	17 250	42.0	0.9	
5630	METAL DOORS, SASH, TRIM	5	2 268	26.8	0.1		PRODUCTS N.E.C.	(X)	243	(X)	-	
5640	FABRICATED PLATEWORK	15	33 591	52.1	2.2	5620	FABRICATED STRUCTURAL METAL	5	29 266	11.1	1.5	
5650	SHEET METALWORK	8	8 070	92.1	0.5	5670	PREFAB., PORTABLE METAL BUILDINGS .	4	30 964	11.9	1.6	
5660	ARCHITECTURAL, ORNAMENTAL METAL . . .	6	3 349	78.0	0.2	5680	BOLTS, NUTS, WASHERS, RIVETS	14	11 448	3.4	0.6	
5670	PREFAB., PORTABLE METAL BUILDINGS . .	3	11 414	94.8	0.7	5710	METAL STAMPINGS	8	3 151	3.4	0.2	
8990	MISC. MANUFACTURE PRODUCTS, N.E.C.	12	64 863	48.7	4.2							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

Pacific—Continued

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to total due to rounding.
²Commodity line detail withheld due to insufficient reporting.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establish- ments (number)	Sales of specified product lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
8520	LABORATORY, SCIENTIFIC INSTRUMENTS.	11	12 757	59.4	0.3	PRODUCTS N.E.C.	(X)	13 123	(X)	1.3	
8540	INTEGRATING METERS, NONELEC. TYPE.	5	5 933	75.0	0.2						
8550	INDUSTRIAL PROCESS INSTRUMENTS. . . .	23	20 484	60.4	0.6	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)					
8570	OTHER MECH., CONTROLLING INSTR.	24	7 812	15.7	0.2						
8620	SURGICAL, MEDICAL INSTRUMENTS. . . .	18	38 763	43.3	1.0	TOTAL	60	694 325	(X)	100.0	
8630	SURGICAL, ORTHOPEDIC APPLIANCES. . . .	11	10 856	36.9	0.3						
8640	PERSONAL INDUSTRIAL SAFETY DEVICES. OPHTHALMIC GOODS.	5 48	2 106 22 685	91.8 94.1	0.1 0.6	0150 DRY MILK PRODUCTS	7	2 216	4.4	0.3	
8660	PHOTOGRAPHIC FILM, PLATES.	6	2 539	25.8	0.1	0160 CANNED MILK, BULK EVAPORATED.	3	8 823	39.1	1.3	
8710	MISC. MANUFACTURED PRODUCTS, N.E.C.	11	36 687	27.1	1.0	0230 CANNED BABY FOOD (EXCEPT MEAT).	3	1 546	6.8	0.2	
9070	MACHINE RENTAL, ROYALTY RECEIPTS.	152	32 529	13.4	0.9	2770 SANITARY NAPKINS, TAMPONS	4	2 635	3.3	0.4	
9760	TOTAL MISCELLANEOUS MERCHANDISE.	47	6 360	3.5	0.2	2780 SANITARY TISSUE HEALTH PRODUCTS	7	89 616	97.1	12.9	
9930	RECEIPTS FROM SERVICES.	382	163 786	11.3	4.4	3010 ALKALIES, SODA ASH, CAUSTIC SODA	3	1 524	11.0	0.2	
	PRODUCTS N.E.C.	(X)	364 924	(X)	9.9	3030 CYCLIC CRUDES AND COAL TAR.	3	1 356	6.2	0.2	
						3040 INORGANIC COLOR PIGMENTS.	3	587	2.7	0.1	
						3350 BIOLOGICAL PRODUCTS FOR HUMAN USE	16	20 954	17.4	3.0	
						3360 BIOLOGICAL PRODUCTS FOR VET. USE.	10	2 166	55.3	0.3	
	MISCELLANEOUS DURABLE GOODS (SIC 509)					3370 MEDICINALS, CHEMICALS, BOTANICALS	9	15 181	20.8	2.2	
	TOTAL	49	280 832	(X)	100.0	3380 VITAMIN, NUTRIENT PREPARATIONS.	34	34 683	11.8	5.0	
2510	WOODPULP, PULP MILL PRODUCTS.	4	24 307	100.0	8.7	3410 PHARMACEUTICALS FOR HUMAN USE	50	338 116	79.4	48.7	
7410	PHONOGRAPH RECORDS.	20	231 323	100.0	82.4	3420 PHARMACEUTICALS FOR VETERINARY USE.	27	7 343	4.7	1.1	
8750	JEWELRY, SILVERWARE, PLATED WARE. . . .	7	12 035	100.0	4.3	3460 SPECIALTY CLEANING PRODUCTS	4	6 333	4.5	0.9	
	PRODUCTS N.E.C.	(X)	13 167	(X)	4.7	3510 PERFUMES, TOILET WATER, COLOGNES.	3	38 156	29.7	5.5	
						3520 HAIR PREPARATIONS, INCL. SHAMPOOS	4	8 510	5.7	1.2	
	PAPER AND PAPER PRODUCTS (SIC 511)					3530 DENTIFRICES, MOUTHWASHES, GARGLES	3	14 734	10.8	2.1	
	TOTAL	294	1 035 070	(X)	100.0	3540 OTHER TOILET PREPARATIONS	3	68 603	52.6	9.9	
1590	TEXTILE BAGS (EXCEPT LAUNDRY, SHOE)	4	5 396	21.3	0.5	8990 MISC. MANUFACTURED PRODUCTS, N.E.C.	4	6 144	13.7	0.9	
2520	NEWSPRINT	4	28 934	15.5	2.8	PRODUCTS N.E.C.	(X)	25 099	(X)	3.6	
2530	GROUNDWOOD PAPER, UNCOATED.	6	10 198	5.1	1.0	APPAREL, PIECE GOODS AND NOTIONS (SIC 513) ²					
2540	PAPER-MACHINE COATED PAPER.	33	38 405	13.5	3.8	TOTAL	129	(0)	(X)	100.0	
2550	BOOK PAPER, UNCOATED.	13	25 924	10.0	2.5						
2560	FINE PAPER, INCLUDING THIN PAPER.	27	88 362	27.4	8.5	GROCERIES AND RELATED PRODUCTS (SIC 514)					
2570	COARSE PAPER.	17	43 910	15.1	4.2	TOTAL	653	3 197 053	(X)	100.0	
2580	SPECIAL INDUSTRIAL PAPER.	7	51 335	27.0	5.0						
2590	SANITARY TISSUE STOCK, ETC., N.E.C.	13	7 143	2.7	0.7	0010 FRESH BEEF.	33	62 483	25.9	2.6	
2600	CONTAINER BOARD	16	28 714	11.1	2.8	0040 PROCESSED PORK.	29	96 940	34.4	3.0	
2610	SPECIAL FOOD BOARD.	3	1 339	10.6	0.1	0050 LARD.	15	2 138	1.3	0.1	
2620	FOLDING BOXBOARD STOCK.	3	704	5.6	0.1	0060 SAUSAGE, OTHER PREPARED MEATS	45	61 694	20.9	1.9	
2630	OTHER PAPERBOARD MILL PRODUCTS.	4	15 680	71.1	1.5	0070 CANNED MEATS, EXCEPT DOG FOOD	36	31 604	10.0	1.0	
2640	OFF-MACHINE COATED PAPER.	7	4 639	33.3	0.5	0100 OTHER MEAT PACKING PRODUCTS	13	2 635	1.7	0.1	
2650	OILED, WAXED, WAX-LAMINATED PAPER.	16	27 595	9.9	2.7	0110 DRESSED POULTRY, SMALL GAME	20	33 753	20.6	1.1	
2660	GUMMED PRODUCTS	18	9 400	3.7	0.9	0120 EGGS—LIQUID, DRIED, FROZEN	22	4 112	1.2	0.1	
2670	PRESSURE SENSITIVE TAPE	13	21 051	32.1	2.0	0130 CREAMERY BUTTER	118	16 415	3.6	0.5	
2680	LAMINATED OR COATED WRAPPERS.	13	8 754	3.4	0.8	0140 NATURAL CHEESE, PROCESSED CHEESE.	163	141 303	17.6	4.4	
2690	OTHER COATED AND PROCESSED PAPER.	20	15 444	6.4	1.5						
2700	ENVELOPES	18	16 871	74.0	1.6	0150 DRY MILK PRODUCTS	36	32 416	9.0	1.0	
2710	GROCERS' VARIETY BAGS (EX. TEXTILE)	16	37 256	14.7	3.6	0160 CANNED MILK, BULK EVAPORATED.	16	24 130	17.5	0.8	
2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	17	9 432	3.6	0.9	0170 ICE CREAM, ICE MILK MIXES	85	8 705	3.5	0.3	
2730	SHIPPING SACKS AND MULTI-WALL BAGS.	18	42 836	17.2	4.1	0180 ICE CREAM, ICES, OTHER.	100	61 838	22.0	1.9	
2750	ONE-CUT PAPER AND BOARD.	10	5 086	36.5	0.5	0190 BULK FLUID MILK, CREAM.	16	25 364	35.2	0.8	
2780	SANITARY TISSUE HEALTH PRODUCTS	16	53 588	22.9	5.2	0200 BOTTLED MILK, CREAM	100	180 845	51.3	5.7	
2790	STATIONERY, TABLETS, ETC.	11	14 237	67.6	1.4	0210 COTTAGE CHEESE, BUTTERMILK, OTHER	96	42 138	13.3	1.3	
2800	WRAPPING PRODUCTS (GIFT WRAP, ETC.)	17	10 302	22.2	1.0	0220 CANNED, CURED SEAFOODS.	28	22 792	5.8	0.7	
2810	OTHER CONVERTED PAPER	21	7 096	2.9	0.7	0230 CANNED BABY FOOD (EXCEPT MEAT).	19	51 987	30.0	1.6	
2820	PAPERBOARD BOXES, CARTONS	24	50 198	46.6	4.8	0240 CANNED, FROZEN SOUPS, ETC.	13	30 758	22.9	1.0	
2830	CORRUGATED, SOLID FIBER BOXES	30	104 455	56.4	10.1						
2840	MILK AND OTHER BEVERAGE CARTONS	7	1 472	2.7	0.1	0250 CANNED FRUITS	46	181 846	23.0	5.7	
2850	CUPS, LIQUID-TIGHT FOOD CONTAINERS.	7	24 425	64.3	2.4	0260 CANNED VEGETABLES	40	67 750	9.5	2.1	
2860	OTHER SANITARY FOOD CONTAINERS.	3	1 022	31.0	0.1	0270 CANNED FRUIT JUICES	46	58 123	8.4	1.8	
2870	FIBER CANS, TUBES, DRUMS, ETC.	6	9 399	25.2	0.9	0280 CANNED VEGETABLE JUICES	20	3 195	0.6	0.1	
2920	PRODUCTS OF COMMERCIAL PRINTING	23	5 656	22.6	0.5	0290 OTHER CANNED SPECIALTIES, ETC.	50	74 060	10.0	2.3	
2930	MANIFOLD BUSINESS FORMS	97	97 207	94.3	9.4	0300 ORIOLE, DEHYDRATED FRUITS, VEGS.	44	28 095	5.6	0.9	
2940	GREETING CARDS.	13	11 224	66.3	1.1	0310 PICKLES, SAUCES	83	104 444	10.4	3.3	
2950	BLANKBOOKS LOOSE-LEAF BINDERS.	7	5 436	40.7	0.5	0320 FROZEN PACKAGED SEAFOOD	15	23 255	18.3	0.7	
3230	REGENERATED CELLULOSE PRODUCTS	3	621	1.2	0.1	0330 FROZEN FRUITS, JUICES, ADES	20	15 667	2.6	0.5	
3270	OTHER PLASTIC MATERIALS	4	1 483	2.7	0.1	0340 FROZEN VEGETABLES	11	19 512	5.7	0.6	
3460	SPECIALTY CLEANING PRODUCTS	3	1 595	3.1	0.2						
3720	FATTY ACIDS	4	4 388	17.3	0.4	0350 FROZEN PREPARED FOODS	22	15 421	10.1	0.5	
3730	CHEMICAL PREPARATIONS, N.E.C.	4	3 688	6.8	0.4	0360 WHEAT FLOUR, EXCEPT BLENDED	17	60 975	13.0	1.9	
4140	OTHER RUBBER GOODS, N.E.C.	3	1 633	3.2	0.2	0380 SELF-RISING, OTHER PREPARED FLOUR	36	33 436	5.1	1.0	
4150	INDUSTRIAL PLASTIC PRODUCTS	9	1 994	26.6	0.2	0420 DOG AND CAT FOOD.	20	58 327	12.7	1.8	
4470	ADHESIVE PRODUCTS	3	8 645	16.9	0.8	0440 CEREAL BREAKFAST FOODS.	32	152 601	23.9	4.8	
6510	PRINTING TRADES MACHINERY	3	610	1.2	0.1	0450 MILLED RICE, BYPRODUCTS	4	4 393	1.6	0.1	
6720	ADDRESSING, DICTATING, DUPLICATING.	4	1 648	39.1	0.2	0470 WET CORN MILLING PRODUCTS	25	29 587	13.4	0.9	
7330	CURRENT CARRYING WIRING DEV.	3	2 747	5.4	0.3	0480 BREAD, BREAD-TYPE ROLLS	148	73 714	20.5	2.3	
7340	NONCURRENT CARRYING WIRING DEV.	3	1 830	3.6	0.2	0490 SWEET YEAST GOODS	74	5 863	2.5	0.2	
7510	ELECTRONIC COMPONENTS, N.E.C.	3	10 471	20.5	1.0	0490 SOFT CAKES.	124	21 400	26.6	0.7	
8710	PHOTOGRAPHIC FILM, PLATES	3	1 180	2.3	0.1						
8720	SENSITIZED PHOTOGRAPH, PAPER, CLOTH	3	613	1.2	0.1	0500 PIES, PASTRIES, DONUTS, COOKIES	148	17 108	5.9	0.5	
8840	CARBON PAPER, INKED RIBBONS	9	3 115	42.6	0.3	0510 BISCUITS, CRACKERS, PRETZELS.	49	93 782	21.6	2.9	
8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	23	20 783	21.2	2.0	0520 OTHER DRY BAKERY PRODUCTS	83	62 763	14.1	2.0	
9760	TOTAL MISCELLANEOUS MERCHANDISE	31	5 679	6.7	0.5	0530 REFINED CANE SUGAR, BYPRODUCTS.	7	83 137	95.8	2.6	
9930	RECEIPTS FROM SERVICES.	43	8 399	15.0	0.8	0550 CONFECTIONERY PRODUCTS.	62	54 542	12.5	1.7	
						0570 CONFECTIONERY-TYPE CHOCOLATE.	7	20 983	21.6	0.7	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 2c. Manufacturers' Sales Branches and Sales Offices, by Kind of Business and Product Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			Product line key	Kind of business and product line	Establishments (number)	Sales of specified product lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹	
0590	OTHER CHOCOLATE, COCOA PRODUCTS . . .	34	9 868	1.6	0.3	3690	CARBON BLACK	4	8 910	33.4	0.5	
0640	FLAVORINGS	26	13 519	4.2	0.4	3710	SALT	4	15 651	100.0	0.9	
0690	GREASE, INEDIBLE TALLOW, ETC.	3	3 461	13.6	0.1	3720	FATTY ACIDS	7	3 106	1.8	0.2	
0700	ROASTED COFFEE	67	133 391	31.5	4.2	3730	CHEMICAL PREPARATIONS, N.E.C.	41	32 995	13.2	1.8	
0710	CONCENTRATED COFFEE	28	59 269	14.2	1.9	3820	LIQUEFIED PETROLEUM GASES	4	1 049	2.3	0.1	
0720	SHORTENINGS, COOKING OILS	46	52 406	8.0	1.6	3860	OTHER FINISHED PETROLEUM PRODUCTS	3	3 540	2.3	0.2	
0730	MARGARINES	93	46 264	6.7	1.4	3910	OTHER RETROLEUM, COAL PRODUCTS	4	3 025	43.8	0.2	
0740	MACARONI, NOODLE PRODUCTS	24	13 501	3.6	0.4	4160	PLASTIC PRODUCTS, N.E.C.	11	32 883	13.7	1.8	
0750	DESSERTS, READY-TO-MIX	29	57 411	10.8	1.8	7580	CORPER, CORPER-BASE ALLOY WIRE	4	1 699	1.2	0.1	
0770	CHIPS—POTATO, CORN, ETC.	141	74 928	16.4	2.3	7640	OTHER DRAWN, INSUL. NONFERROUS WIRE	6	11 427	6.1	0.6	
0790	SWEETENINGS, SYRUPS, MOLASSES	45	14 056	2.5	0.4	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	13	99 442	28.4	5.5	
0790	OTHER FOOD PRODUCTS	144	174 143	13.9	5.4	9760	TOTAL MISCELLANEOUS MERCHANDISE	11	11 875	17.6	0.7	
0900	SHELL EGGS	94	2 479	0.8	0.1	9930	RECEIPTS FROM SERVICES	14	6 882	3.9	0.4	
0940	TEA	20	19 012	12.9	0.6		PRODUCTS N.E.C.	(X)	42 202	(X)	2.3	
0960	TOTAL MISCELLANEOUS MERCHANDISE	34	15 923	2.9	0.5		RETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²					
0990	PORK, FRESH AND FROZEN	26	35 480	16.3	1.1		TOTAL	1 581	4 399 409	(X)	100.0	
0910	SAUSAGE, OTHER PREPARED MEATS	12	22 408	15.1	0.7		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)					
	PRODUCTS N.E.C.	(X)	33 019	(X)	1.0		TOTAL	45	592 731	(X)	100.0	
	CHEMICALS AND ALLIED PRODUCTS (SIC 516)						0600	MALT LIQUORS, BREWING BYPRODUCTS	6	26 726	51.3	4.5
	TOTAL	225	1 816 834	(X)	100.0		0620	WINES, BRANDY, BRANDY SPIRITS	19	113 420	25.8	19.1
2720	SPECIALTY BAGS, LINERS (EX. TEXTILE)	4	1 274	0.9	0.1		0630	DISTILLED LIQUOR, EXCEPT BRANDY	4	143 002	79.0	24.1
3010	ALKALIES, SODA ASH, CAUSTIC SODA	27	85 078	22.8	4.7		0640	BOTTLED LIQUORS	26	304 858	95.9	51.4
3020	INDUSTRIAL GASES (ACETYLENE, ETC.)	15	35 241	59.0	1.9			PRODUCTS N.E.C.	(X)	4 725	(X)	0.8
3030	CYCLIC CRUDES AND COAL TAR	36	38 669	8.9	2.1			MISCELLANEOUS NONDURABLE GOODS (SIC 519)				
3040	INORGANIC COLOR PIGMENTS	7	2 573	4.9	0.1			TOTAL	542	819 170	(X)	100.0
3050	MISCELLANEOUS CYCLIC CHEMICALS	34	11 527	3.1	0.6	0410	LIVESTOCK FEEDS	3	15 174	80.0	1.9	
3060	MISCELLANEOUS ACYCLIC CHEMICALS	68	378 043	42.2	20.8	0660	FLAVORINGS	3	11 181	73.9	1.4	
3070	SYNTHETIC ORGANIC CHEMICALS, N.E.C.	25	55 262	13.1	3.0	1320	YARNS, EXCEPT WOOL	5	7 821	18.3	1.0	
3080	RESTICIDES, OTHER ORGANIC CHEMICALS	13	6 515	3.7	0.4	1330	WOOL YARNS	5	16 360	38.3	2.0	
3110	ETHYL ALCOHOL, OTHER CHEMICALS	10	7 864	22.3	0.4	1340	THREAD	3	6 388	30.7	0.8	
3120	SYNTHETIC AMMONIA, NITRIC ACID	17	19 831	13.1	1.1	1460	MEN'S, BOYS' CLOTHING, N.E.C.	3	3 464	9.8	0.4	
3130	CHLORINE, OTHER BLEACHING COMPOUNDS	8	3 047	3.8	0.2	2740	WALLPAPER	3	484	8.0	0.1	
3140	SULFURIC ACID	11	9 511	4.0	0.5	2890	NEWSPAPERS, MAGAZINES, PERIODICALS	36	93 281	92.1	11.4	
3150	INORGANIC ACIDS, EXCEPT NITRIC	20	8 970	2.8	0.5	2900	BOOKS	24	76 102	92.2	9.3	
3170	OTHER ALUMINUM COMPOUNDS	7	6 922	8.1	0.4	2910	MISCELLANEOUS PUBLISHING	19	4 794	17.7	0.6	
3180	POTASSIUM, SODIUM COMPOUNDS	17	11 655	4.7	0.6	2920	PRODUCTS OF COMMERCIAL PRINTING	19	14 438	54.3	1.8	
3220	OTHER INORGANIC CHEMICALS	34	44 422	10.3	2.4	3030	CYCLIC CRUDES AND COAL TAR	3	7 899	20.9	1.0	
3230	REGENERATED CELLULOSIC PRODUCTS	3	27 069	50.8	1.5	3040	INORGANIC COLOR PIGMENTS	3	25 044	84.3	3.1	
3240	THERMOPLASTIC RESINS	39	127 713	24.2	7.0	3220	OTHER INORGANIC CHEMICALS	5	571	1.6	0.1	
3250	THERMOSETTING RESINS	25	35 411	10.7	1.9	3350	PAINTS, VARNISHES, LACQUERS	257	87 770	64.6	10.7	
3260	SYNTHETIC RESINS FOR COATINGS	21	34 005	9.1	1.9	3560	INDUSTRIAL PRODUCT FINISHES	123	30 423	41.2	3.7	
3270	OTHER PLASTIC MATERIALS	42	86 081	20.5	4.7	3570	MISCELLANEOUS PAINT PRODUCTS	175	13 774	15.4	1.7	
3280	SYNTHETIC RUBBER	13	27 594	28.1	1.5	3580	RUTTY, CAULKING COMPOUNDS, ETC.	175	7 824	12.9	1.0	
3340	OTHER NONCELLULOSIC SYNTHETIC FIBER	4	2 129	3.1	0.1	3630	MIXED FERTILIZERS	42	101 576	74.2	12.4	
3370	MEDICINALS, CHEMICALS, BOTANICALS	13	7 544	3.0	0.4	3640	AGRICULTURAL RESTICIDES	57	78 357	61.7	9.6	
3410	PHARMACEUTICALS FOR HUMAN USE	4	1 619	1.9	0.1	3650	GLUE AND GELATIN	5	1 876	23.4	0.2	
3430	SOAP, DETERGENTS, HOUSEHOLD USE	21	248 546	51.0	13.7	8620	SURGICAL, MEDICAL INSTRUMENTS	3	3 583	36.9	0.4	
3440	SOAP, DETERGENTS, NONHOUSEHOLD	35	41 845	9.6	2.3	8880	BROOMS, BRUSHES	3	1 281	21.1	0.2	
3460	SPECIALTY CLEANING PRODUCTS	35	37 086	6.6	2.0	8990	MISC. MANUFACTURED PRODUCTS, N.E.C.	64	67 827	94.9	8.3	
3470	SURFACE ACTIVE FINISHING AGENTS	24	9 392	2.8	0.5	9050	AGRICULTURAL SEED	3	4 331	31.1	0.5	
3480	SHAVING PREPARATIONS	3	1 764	2.2	0.1	9760	TOTAL MISCELLANEOUS MERCHANDISE	162	38 866	34.2	4.7	
3520	HAIR PREPARATIONS, INCL. SHAMPOOS	11	14 349	3.4	0.8	9930	RECEIPTS FROM SERVICES	89	2 303	2.4	0.3	
3530	DENTIFRICES, MOUTHWASHES, GARGLES	11	48 972	11.7	2.7		PRODUCTS N.E.C.	(X)	96 378	(X)	11.8	
3540	OTHER TOILET PREPARATIONS	13	4 537	0.9	0.2							
3550	PAINTS, VARNISHES, LACQUERS	3	1 089	2.0	0.1							
3610	GUM, GUM CHEMICALS	4	3 925	12.6	0.2							
3620	SUPER PHOSPHATE, OTHER PHOSPHATICS	3	8 203	12.7	0.5							
3640	AGRICULTURAL PESTICIDES	15	23 827	8.3	1.3							
3650	GLUE AND GELATIN	14	4 446	2.3	0.2							
3660	EXPLOSIVES	7	18 688	12.4	1.0							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

²Consists primarily of 5171 on which no data were collected.

TABLE 3a. Merchandise Agents and Brokers, by Kind of Business and Commodity Line—United States: 1972

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of— total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					3614 3615	HAND TOOLS (INCL. POWER), CUTLERY ALL OTHER HARDWARE COMMODITIES N.E.C.	19 32 (X)	4 258 11 447 3 916	14.8 13.2 (X)	0.2 0.5 0.1
	TOTAL	1 331	3 413 097	(X)	100.0						
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	267	1 265 630	94.3	37.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	7	1 434	9.4	0.1
1111	NEW AUTOMOBILES	103	563 571	86.4	16.5	3744	OTHER PLUMBING EQUIP., SUPPLIES .	6 (X)	1 158 276	9.7 (X)	0.1 (2)
1112	USED AUTOMOBILES	163	661 160	92.5	19.4		COMMODITIES N.E.C.				
1113	OTHER PASSENGER MOTOR VEHICLES. .	39	40 899	37.4	1.2	4140	COMMERCIAL FOOD SERVICE EQUIPMENT	10	1 481	13.7	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. .	110	90 192	15.4	2.6	4310	GARAGE MACHINERY, EQUIPMENT, ETC. .	14	4 054	17.3	0.2
						5120	SCHOOL EQUIPMENT, SUPPLIES.	13	1 754	4.4	0.1
1210	MACHINE SHOP SALES AND LABOR. . . .	64	28 562	6.5	0.8	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	5	1 492	3.6	0.1
1211	PARTS AND EQUIPMENT	44	22 973	5.5	0.7	5222	CLEANING CHEMICALS, SUPPLIES. . .	5	1 492	3.6	0.1
1212	MACHINE SHOP LABOR.	45	5 589	11.3	0.2						
1220	NEW AND REBUILT PARTS, ETC.	878	1 657 766	89.7	48.6	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	3	2 172	7.2	0.1
1221	MOTOR AND CHASSIS PARTS	503	739 774	61.0	21.7	6240	IRON, STEEL FINISHED PRODUCTS . . .	3	1 539	45.0	0.1
1222	TOOLS AND EQUIPMENT	354	150 417	36.5	5.6	7510	PERSONAL SERVICE PAPERS	10	2 041	12.0	0.1
1223	CHEMICALS (ADDITIONS, ETC.)	242	49 286	10.5	1.4	7610	STATIONERY, OFFICE SUPPLIES	24	2 706	6.2	0.1
1224	REFINISHING MATERIALS	164	39 094	13.4	1.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	630	688 478	84.8	31.2
1225	SUPPLIES AND ACCESSORIES.	466	639 193	67.9	18.7	7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	611	669 861	85.4	30.3
	COMMODITIES N.E.C.	(X)	2	(X)	(2)	7712	SLEEP EQUIPMENT	56	18 617	23.8	0.8
1230	AUTOMOTIVE GLASS.	11	8 721	88.9	0.3	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	300	271 600	83.1	12.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	37	14 089	40.2	0.4	7721	OFFICE FURNITURE (WOODEN, METAL).	235	202 982	73.2	9.2
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	76	41 644	81.5	1.2	7722	PUBLIC BUILDING FURNITURE	78	15 036	27.2	0.7
1310	TIRES AND TUBES	93	59 676	65.7	1.7	7723	STORE, RESTAURANT FURNITURE	44	8 785	37.9	0.4
1320	RECAPPED TIRES.	20	2 288	32.0	0.1	7724	PROFESSIONAL FURNITURE.	36	7 053	16.9	0.3
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	20	3 243	9.2	0.1	7725	OTHER FURNITURE	68	37 743	53.4	1.7
1620	INDUSTRIAL CHEMICALS.	9	11 004	7.9	0.3		COMMODITIES N.E.C.	(X)	1	(X)	(2)
3310	ELECTRICAL WIRING SUPPLIES.	18	2 669	13.4	0.1	7810	CHINA, GLASSWARE, CROCKERY.	168	147 276	58.1	6.7
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	10	2 562	12.1	0.1						
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	9	4 400	11.1	0.1	7820	HOUSEHOLD LINENS, DOMESTICS	112	182 111	73.4	8.2
3610	HARDWARE	46	38 683	29.4	1.1	7821	BEDSPREADS, COMFORTERS, BLANKETS.	59	49 572	43.1	2.2
3614	HAND TOOLS (INCL. POWER), CUTLERY	6	17 390	28.2	0.5	7822	TABLE LINENS.	39	17 644	31.4	0.8
3615	ALL OTHER HARDWARE	17	5 038	21.8	0.1	7823	SHEETS, PILLOW CASES.	30	14 328	27.3	0.6
	COMMODITIES N.E.C.	(X)	1 255	(X)	0.5	7824	TOWELS, WASH CLOTHS	38	19 394	29.5	0.9
						7825	OTHER LINENS, DOMESTICS	38	80 581	70.0	3.6
4210	CONSTRUCTION, MINING, LOGGING SUP..	11	3 015	40.4	0.1		COMMODITIES N.E.C.	(X)	592	(X)	(2)
4420	GENERAL PURPOSE INDUSTRIAL MACH..	34	7 423	1.8	0.2	7830	SHADES, VENETIAN BLINDS	8	1 494	26.9	0.1
4421	ENGINES (INCL. INTERNAL COMBUST.)	6	2 327	12.9	0.1	7840	CURTAINS, ORAPES.	45	18 980	34.9	0.9
	COMMODITIES N.E.C.	(X)	5 096	(X)	0.1	7850	FLOOR COVERINGS	216	270 983	73.2	12.3
4510	BEARINGS, POWER, TRANSMISSION	7	5 879	24.1	0.2	7851	CARPETS, RUGS	189	227 239	69.5	10.3
5430	AIRCRAFT, AVIATION PARTS.	11	1 987	7.8	0.1	7852	LINOLEUM, OTHER HARD SURFACE. . . .	15	9 568	40.2	0.4
6500	PETROLEUM PRODUCTS.	34	6 293	9.7	0.2	7853	OTHER FLOOR COVERINGS	36	34 175	42.7	1.5
							COMMODITIES N.E.C.	(X)	1	(X)	(2)
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	14	7 441	11.1	0.2	7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	106	42 911	33.1	1.9
8621	ATHLETIC EQUIPMENT, SUPPLIES.	7	3 969	14.8	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	289	365 830	66.3	17.5
	COMMODITIES N.E.C.	(X)	3 472	(X)	0.1	8610	PHOTOGRAPHIC GOODS.	5	3 990	9.5	0.2
8630	TOYS, GAMES, FIREWORKS, ETC.	7	1 730	7.1	0.1	8611	CAMERAS, PARTS, ACCESSORIES	3	2 269	16.5	0.1
9930	OTHER LABOR, SERVICE RECEIPTS	57	13 704	11.5	0.4		COMMODITIES N.E.C.	(X)	1 721	(X)	0.1
	COMMODITIES N.E.C.	(X)	133 896	(X)	3.9						
	FURNITURE AND HOME FURNISHINGS (SIC 502)					8620	SPORTING, ATHLETIC GOODS, BICYCLES.	22	7 541	12.8	0.3
						8630	TOYS, GAMES, FIREWORKS, ETC.	34	11 350	15.2	0.5
	TOTAL	1 475	2 207 945	(X)	100.0	8820	JEWELRY, SILVERWARE, TROPHIES . . .	19	3 519	9.6	0.2
1220	NEW AND REBUILT PARTS, ETC.	14	5 471	25.3	0.2	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	6	1 549	8.0	0.1
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	20	2 853	3.6	0.1		COMMODITIES N.E.C.	(X)	1 970	(X)	0.1
1610	SOAPS AND DETERGENTS.	5	3 244	21.3	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	48	19 078	24.5	0.9
1620	INDUSTRIAL CHEMICALS.	5	2 472	25.7	0.1	9410	MUSICAL INSTRUMENTS	5	2 814	6.6	0.1
						9760	MISCELLANEOUS LINES	26	3 560	11.1	0.2
1710	YARN OR PIECE GOODS	24	4 017	9.2	0.2	9930	OTHER LABOR, SERVICE RECEIPTS . . .	17	1 567	8.5	0.1
1711	COTTON FABRICS.	18	1 233	3.1	0.1		COMMODITIES N.E.C.	(X)	43 795	(X)	2.0
1712	RAYON, NYLON, ETC.	12	1 215	3.0	0.1		LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)				
1713	WOOL FABRICS.	10	1 379	3.8	0.1		TOTAL	1 175	2 144 646	(X)	100.0
	COMMODITIES N.E.C.	(X)	190	(X)	(2)						
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	12	3 513	6.5	0.2	1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	41	11 475	3.4	0.5
1811	WORK CLOTHING, WORK GLOVES. . . .	5	1 954	4.9	0.1	1620	INDUSTRIAL CHEMICALS.	9	6 330	4.7	0.3
	COMMODITIES N.E.C.	(X)	1 559	(X)	0.1	1710	YARN OR PIECE GOODS	4	1 161	0.9	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	14	2 657	11.5	0.1	3310	ELECTRICAL WIRING SUPPLIES.	16	3 863	1.4	0.2
2850	FOOD AND BEVERAGE BASIC MATERIALS .	9	1 330	6.6	0.1	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	22	6 846	4.5	0.3
2960	FOODS, N.E.C.	10	2 690	11.6	0.1						
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	16	3 422	8.5	0.2	3610	HARDWARE	66	14 965	5.7	0.7
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	24	4 076	9.8	0.2	3611	BUILDERS' HARDWARE.	23	6 209	9.0	0.3
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	11	2 560	9.2	0.1		COMMODITIES N.E.C.	(X)	8 756	(X)	0.4
	COMMODITIES N.E.C.	(X)	1 516	(X)	0.1	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	38	9 257	5.4	0.4
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	72	24 338	19.0	1.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	7	1 277	25.9	0.1
3610	HARDWARE.	77	22 312	11.1	1.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	40	12 872	3.8	0.6
3613	KITCHEN AND SHELF HARDWARE.	8	2 691	10.4	0.1	6232	NAILS AND STAPLES	37	10 953	3.3	0.5
							COMMODITIES N.E.C.	(X)	1 919	(X)	0.1

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3a. Merchandise Agents and Brokers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
6240	IRON, STEEL FINISHED PRODUCTS . . .	17	7 689	2.6	0.4	8640	BOATS (OUTBOARD, ROW BOATS)	42	51 364	66.4	3.7
6430	ALUMINUM SHAPES, FORMS, ETC. . . .	38	0 439	16.2	0.3	8650	PILLIARDS, POOL, BOWLING EQUIPMENT.	29	17 103	17.1	1.2
6435	OTHER EXTRUDED SHAPES	5	2 554	28.4	0.1	8660	THEATER, STUDIO EQUIPMENT	10	5 247	50.1	0.4
	COMMODITIES N.E.C.	(X)	3 985	(X)	0.2	8670	OTHER RECREATION, HOBBY GOODS . . .	53	23 426	45.0	1.7
7850	FLOOR COVERINGS	20	1 927	1.4	0.1	8820	JEWELRY, SILVERWARE, TROPHIES . . .	19	2 804	16.4	0.2
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	6	2 355	1.7	0.1	8821	CLOCKS, WATCHES, WATCH MOVEMENTS, COMMODITIES N.E.C.	15 (X)	1 777 1 027	15.3 (X)	0.1 0.1
8110	LUMBER (ROUGH, DRESSED, FINISHED) .	402	771 024	67.1	36.0	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	13	1 090	16.2	0.1
8111	SOFTWOODS (EXCEPT FLOORING) . . .	327	590 313	59.2	27.5	8920	ADVERTISING SPECIALTIES, CALENDARS .	7	1 051	18.0	0.1
8112	HARDWOODS (EXCEPT FLOORING) . . .	163	167 482	37.5	7.8						
8113	FLOORING	83	12 825	3.1	0.6	9510	OTHER TEXTILE PRODUCTS	9	935	8.7	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	9511	TEXTILE BAGS, BAGGING	8	880	9.9	0.1
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	212	192 633	23.7	9.0		COMMODITIES N.E.C.	(X)	15 315	(X)	1.1
8121	HARDWOOD	117	72 229	13.8	3.4		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
8122	SOFTWOOD	139	120 404	17.3	5.6		TOTAL	1 019	4 477 088	(X)	100.0
8130	WOOD SHINGLES	69	21 601	6.2	1.0	1620	INDUSTRIAL CHEMICALS	33	23 137	5.6	0.5
8140	WOOD MILLWORK (DOORS, WINDOWS) . .	219	269 747	37.7	12.6	1710	YARD OR PIECE GOODS	5	18 685	5.2	0.4
8150	METAL MILLWORK (DOORS, ETC.) . . .	122	68 015	23.9	3.2	2850	FOOD AND BEVERAGE BASIC MATERIALS .	4	59 133	14.5	1.3
8160	VENEER, OTHER WOOD PRODUCTS . . .	96	51 958	30.4	4.3	3310	ELECTRICAL WIRING SUPPLIES	11	5 961	24.8	0.1
8210	BRICK, BLOCKS, TILE, CLAY, ETC. . . .	87	49 963	26.0	2.3	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	4	3 613	3.9	0.1
8220	CONCRETE PRODUCTS, BUILDING STONE .	48	21 423	55.6	1.0	3610	HARDWARE	39	22 875	10.1	0.5
8230	CEMENT, LIME, PLASTIC, STUCCO . . .	21	2 176	1.6	0.1	3611	BUILDERS' HARDWARE	6	3 121	5.3	0.1
8240	SAND, GRAVEL, CRUSHED STONE	45	51 115	28.0	2.4	3615	ALL OTHER HARDWARE	9	4 052	6.4	0.1
8310	GLASS (FLAT, BRICK, ETC.)	43	47 423	25.9	2.2		COMMODITIES N.E.C.	(X)	15 702	(X)	0.4
8410	INSULATION MATERIALS AND BOARD . . .	77	73 161	18.9	3.4	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES .	36	18 579	19.4	0.4
8420	ROOFING, SIDING EQUIPMENT	75	61 086	15.5	2.8	3741	PIPE FITTINGS, VALVES	18	2 780	7.5	0.1
8421	ASPHALT SHINGLES, ROOFING	44	34 021	9.9	1.6	3742	PLUMBING FIXTURES	17	7 106	17.7	0.2
8422	ASBESTOS CEMENT ROOFING, SIDING . .	7	1 775	0.7	0.1	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	20	4 601	9.1	0.1
8423	GALVANIZED IRON, STEEL SHEETS . . .	19	8 679	2.9	0.4		COMMODITIES N.E.C.	(X)	4 092	(X)	0.1
8424	ALUMINUM SHEETS	15	4 253	3.2	0.2	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	23	38 944	10.9	0.9
8425	RAIN-CARRYING EQUIPMENT	24	8 305	2.8	0.4	4425	OTHER GENERAL INDUSTRIAL MACH. .	10	5 284	10.1	0.1
8426	ALL OTHER TYPES	12	3 849	1.4	0.2		COMMODITIES N.E.C.	(X)	33 660	(X)	0.8
	COMMODITIES N.E.C.	(X)	4	(X)	(Z)	4510	BEARINGS, POWER, TRANSMISSION . . .	4	2 557	21.8	0.1
8510	BUILDING AND CONSTRUCTION PAPER . .	20	3 031	2.1	0.1	4511	BALL, ROLLER BEARINGS	3	2 292	24.6	0.1
8520	WALLBOARD, HARDBOARD	59	35 872	9.6	1.7		COMMODITIES N.E.C.	(X)	265	(X)	(Z)
8530	ADHESIVES, MASTICS	64	11 690	3.7	0.5	4860	MECHANICAL RUBBER GOODS	21	4 644	11.8	0.1
8540	STRUCTURAL IRON, STEEL	23	7 902	31.2	0.4	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	25	18 482	12.8	0.4
8550	PLASTIC BUILDING MATERIALS	65	6 812	7.6	0.3	6110	COAL (BITUMINOUS AND ANTHRACITE) .	151	841 219	88.6	18.8
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	51	32 535	74.5	1.5	6120	COKE	33	73 820	36.1	1.6
8561	STRUCTURAL ASSEMBLIES	47	28 394	71.8	1.3	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	268	454 617	55.4	10.2
	COMMODITIES N.E.C.	(X)	4 141	(X)	0.2	6211	SHEET BARS, TIN PLATE BARS	27	23 624	22.5	0.5
8570	OTHER BUILDING MATERIALS	204	180 128	82.8	8.4	6212	WIRE ROOS	36	77 244	28.9	1.7
9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	29	13 578	6.8	0.6	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS .	122	126 406	50.1	2.8
9760	MISCELLANEOUS LINES	23	10 777	6.9	0.5	6214	FORGINGS	107	92 091	37.4	2.1
9930	OTHER LAROR, SERVICE RECEIPTS	17	1 760	7.9	0.1	6215	PIG IRON, FERRO ALLOYS	31	106 569	46.8	2.4
	COMMODITIES N.E.C.	(X)	32 080	(X)	1.4	6216	OTHER SEMIFINISHED IRON, STEEL . .	37	26 403	22.6	0.6
	SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 594)						COMMODITIES N.E.C.	(X)	2 280	(X)	0.1
	TOTAL	735	1 398 412	(X)	100.0	6220	IRON, STEEL PRODUCTS (FLAT)	233	555 634	56.9	12.4
1910	SHOES, OTHER FOOTWEAR	16	4 867	9.8	0.3	6221	PLATES	67	50 836	14.3	1.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	10	1 451	18.9	0.1	6222	STRIP (HOT, COLD-ROLLED)	72	95 686	27.0	2.1
7430	ELECTRIC HOUSEWARES AND SUPPLIES . .	5	729	22.9	0.1	6223	SHEETS (COLD-ROLLED)	86	112 452	25.6	2.5
7610	HARDWARE	25	4 407	13.7	0.3	6224	SHEETS (HOT-ROLLED)	57	63 878	15.5	1.4
4310	GARDEY MACHINERY, EQUIPMENT, ETC. .	6	9 566	17.0	0.7	6225	BLACKPLATE	8	3 492	4.4	0.1
5420	SHIP, BOAT, MARINE PROPULSION MACH.	8	10 109	31.3	0.7	6226	SHEETS (GALVANIZED, OTHER COATED)	76	125 677	26.1	2.8
7610	STATIONERY, OFFICE SUPPLIES	13	1 677	13.1	0.1	6227	TINPLATE	25	25 439	14.1	0.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	6	1 579	15.3	0.1	6228	FABRICATED AND STRUCTURAL PLATE .	44	50 331	37.8	1.1
7810	CHINA, GLASSWARE, CROCKERY	3	2 407	20.2	0.2	6229	OTHER FLAT IRON, STEEL PRODUCTS .	8	57 892	51.8	1.3
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	13	4 989	23.4	0.4		COMMODITIES N.E.C.	(X)	(Z)	(X)	(Z)
8610	PHOTOGRAPHIC GOODS	76	45 512	76.4	3.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	156	222 408	37.1	5.0
8611	CAMERAS, PARTS, ACCESSORIES	50	16 426	36.1	1.2	6231	WIRE--PLAIN, COATED, BARBED, ETC. .	98	63 908	23.8	1.9
8612	PROJECTION APPARATUS	10	871	23.2	0.1	6232	RAILS AND STAPLES	30	75 810	47.1	1.7
8613	DEVELOPING, PRINTING EQUIPMENT . .	23	6 126	20.7	0.4	6233	WOVEN, WELDED WIRE FENCING, PARTS	21	11 282	6.0	0.3
8614	SENSITIZED, UNEXPOSED PHOTO. FILM .	17	10 112	42.8	0.7	6234	WIRE ROPE AND STRAND, BALE TIES .	32	24 093	12.2	0.5
8615	OTHER PHOTOGRAPHIC GOODS	41	11 975	32.9	0.9	6235	REINFORCEMENT MESH--WELDED, WOVEN	17	27 313	49.6	0.6
	COMMODITIES N.E.C.	(X)	2	(X)	(Z)		COMMODITIES N.E.C.	(X)	2	(X)	(Z)
8620	SPORTING, ATHLETIC GOODS, BICYCLES .	404	739 352	79.9	32.9	6240	IRON, STEEL FINISHED PRODUCTS . . .	227	272 135	28.4	6.1
8621	ATHLETIC EQUIPMENT, SUPPLIES	197	309 766	63.0	22.1	6241	RAILS, TIE PLATES, RAIL JOINTS . . .	9	3 045	4.0	0.1
8622	ARMS AND AMMUNITION	62	42 196	33.0	3.0	6242	BARB, BAR-SIZE SHAPES, HOT-ROLLED	49	52 340	13.6	1.2
8623	BICYCLES	56	73 294	32.2	5.2	6243	BARB, COLD-FINISHED	93	69 559	11.6	1.6
8624	CAMPING EQUIPMENT	84	61 349	23.5	4.4	6244	CONCRETE REINFORCEMENT BARS . . .	15	5 894	2.1	0.1
8625	FISHING TACKLE AND EQUIPMENT	128	154 711	45.5	11.1	6245	STRUCTURAL SHAPES	61	61 692	16.9	1.4
8626	SKI EQUIPMENT, SUPPLIES	62	30 317	21.1	2.2	6246	PILING, REARING PILES	4	3 733	7.7	0.1
8627	OTHER (WATER SPORTS, ARCHERY)	114	67 723	24.1	4.8	6247	STEEL CONTAINERS	12	37 334	66.9	0.8
	COMMODITIES N.E.C.	(X)	(Z)	(X)	(Z)	6248	OTHER FINISHED PRODUCTS	80	38 534	34.0	0.9
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	245	453 532	82.4	32.4		COMMODITIES N.E.C.	(X)	4	(X)	(Z)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3a. Merchandise Agents and Brokers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establish- ments handling the line	All estab- lish- ments ¹					Establish- ments handling the line	All estab- lish- ments ¹
6250	CAST IRON SOIL PIPE, TUBING	20	15 535	56.7	0.3	3514	ACCESSORIES, TESTING EQUIPMENT. .	512	268 045	39.4	4.4
6260	IRON, STEEL PIPE, TUBING.	123	133 968	28.7	3.0	3515	INTERCOMMUNICATIONS EQUIPMENT .	332	158 926	30.5	2.6
6261	TUBING (MECHANICAL AND PRESSURE). .	105	101 121	29.5	2.3	3516	COML., INDUSTRIAL ELECTRONIC PARTS	1 050	952 533	61.6	15.8
6262	STANDARD STEEL PIPE	49	32 847	12.9	0.7		COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
6270	OTHER CARBON STEEL PRODUCTS	62	48 520	24.4	1.1	3610	HARDWARE	84	32 062	16.7	0.5
6320	ALLOY STEEL	110	105 076	24.4	2.3	3614	HAND TOOLS (INCL. POWER), CUTLERY	31	10 893	17.5	0.2
6321	BAR, HOT-ROLLED OR COLO-FINISHED	62	49 061	16.6	1.1	3615	ALL OTHER HARDWARE	42	19 800	17.0	0.3
6323	PIPE AND TUBING	30	21 542	15.1	0.5		COMMODITIES N.E.C.	(X)	1 369	(X)	(Z)
6324	PLATE	19	4 423	8.2	0.1	3710	WARM-AIR HEATING, COOLING EQUIPMENT	17	4 760	16.3	0.1
6325	OTHER ALLOY STEEL	33	29 084	33.5	0.6	3720	RESIDENTIAL ELEC. SPACE HEATING . .	53	9 811	10.3	0.2
	COMMODITIES N.E.C.	(X)	966	(X)	(Z)	3730	HYDROELECTRIC EQUIPMENT, SUPPLIES . .	8	4 163	23.6	0.1
6330	STAINLESS STEEL	116	82 030	21.9	1.8	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	28	6 408	11.0	0.1
6331	PLATES	16	5 547	6.3	0.1	3742	PLUMBING FIXTURES	16	3 039	8.7	0.1
6332	STRIP	23	5 298	4.3	0.1		COMMODITIES N.E.C.	(X)	3 369	(X)	0.1
6333	SHEETS	35	12 536	15.5	0.3	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	17	3 855	10.7	0.1
6334	BAR, BAR-SIZE SHEETS	14	9 106	30.1	0.2	3811	RES. AND SMALL COML. (UNDER 5 HP)	12	3 627	12.4	0.1
6335	OTHER STAINLESS STEEL	69	49 143	34.3	1.1		COMMODITIES N.E.C.	(X)	228	(X)	(Z)
6410	COPPER WIRE (ELECTRICAL ONLY) . . .	21	118 817	51.6	2.7	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	23	7 028	13.5	0.1
6420	OTHER COPPER, BRASS MILL PRODUCTS .	87	345 756	40.7	7.7	4320	FARM, DAIRY MACHINERY, PARTS, . . .	4	3 085	12.4	0.1
6421	FLAT PRODUCTS (SHEETS, ETC.) . . .	41	51 164	14.3	1.1	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	16	11 047	30.2	0.2
6422	TUBULAR PRODUCTS (PIRES, TUBES) . .	46	41 562	34.9	0.9	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	25	5 357	6.5	0.1
6423	ROD, NONELECTRICAL WIRE	27	253 030	38.9	5.7	7711	HOUSEHOLD, PORCH, LAWN FURNITURE .	12	3 186	9.8	0.1
							COMMODITIES N.E.C.	(X)	2 171	(X)	(Z)
6430	ALUMINUM SHEETS, FORMS, ETC. . . .	143	188 118	40.2	4.2	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	60	31 558	12.5	0.5
6431	PLATE (.250 INCH AND OVER)	35	83 526	51.4	1.9	8610	PHOTOGRAPHIC GOODS	27	8 781	10.0	0.1
6432	SHEET, COIL (.006 TO .249 INCH) . .	33	27 455	33.9	0.6	8611	CAMERAS, PARTS, ACCESSORIES . . .	14	7 557	11.2	0.1
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	23	10 409	13.6	0.2		COMMODITIES N.E.C.	(X)	1 224	(X)	(Z)
6434	PIPE AND TUBING (INCL. HOLLOW BAR)	16	2 800	21.4	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	20	5 252	6.4	0.1
6435	OTHER EXTRUDED SHEETS	53	51 029	37.5	1.1						
6436	FOILS	9	12 896	31.4	0.3						
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)						
6440	NONFERROUS METALS, MINERALS, ORES .	51	244 112	25.8	5.5	8820	JEWELRY, SILVERWARE, TROPHIES . . .	32	9 006	5.2	0.1
6441	MAGNESIUM	8	4 014	25.5	0.1	8821	CLOCKS, WATCHES, WATCH MOVEMENTS.	19	7 360	5.7	0.1
6442	NICKEL	16	68 305	16.4	1.5		COMMODITIES N.E.C.	(X)	1 646	(X)	(Z)
6443	TIN, LEAD, ZINC, ETC.	37	170 489	18.4	3.8	9760	MISCELLANEOUS LINES	65	30 775	17.7	0.5
	COMMODITIES N.E.C.	(X)	1 304	(X)	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS . . .	68	10 678	9.3	0.2
6610	PREPARED IRON AND STEEL SCRAP . . .	5	4 034	4.8	0.1		COMMODITIES N.E.C.	(X)	111 962	(X)	1.9
6150	METAL MILLWORK (DOORS, ETC.) . . .	14	2 926	8.4	0.1						
6570	OTHER BUILDING MATERIALS	16	12 434	13.9	0.3						
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	4	4 025	9.1	0.1		HARDWARE, PLUMBING, HEATING				
8627	OTHER (WATER SPORTS, ARCHERY) . . .	3	4 024	9.1	0.1		EQUIPMENT, SUPPLIES (SIC 507)				
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		TOTAL	2 137	2 522 271	(X)	100.0
9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	4	57 660	17.7	1.3	1220	NEW AND REBUILT PARTS, ETC.	18	6 089	19.0	0.2
9720	VEG. OILS (COTTONSEED, LINSEED) . .	3	2 915	7.1	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	31	6 553	13.6	0.3
9760	MISCELLANEOUS LINES	32	7 536	11.5	0.2	1620	INDUSTRIAL CHEMICALS	19	3 017	9.0	0.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	17	6 075	1.4	0.1						
	COMMODITIES N.E.C.	(X)	461 008	(X)	10.3	1910	SHOES, OTHER FOOTWEAR	6	1 904	22.4	0.1
						1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	3	1 889	27.4	0.1
							COMMODITIES N.E.C.	(X)	15	(X)	(Z)
	ELECTRICAL GOODS (SIC 506)					3310	ELECTRICAL WIRING SUPPLIES	51	14 616	17.8	0.6
	TOTAL	3 673	6 027 438	(X)	100.0	3311	INT. WIRING, CONSTR. MATERIALS . . .	11	4 134	11.3	0.2
1220	NEW AND REBUILT PARTS, ETC.	25	8 889	14.7	0.1	3315	MOTORS, GENERATORS, ETC.	21	3 193	13.0	0.1
1450	DRUGGISTS' SUPPLIES	3	3 362	25.3	0.1		COMMODITIES N.E.C.	(X)	7 289	(X)	0.3
1620	INDUSTRIAL CHEMICALS	7	13 634	5.1	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	17	9 737	21.9	0.4
2860	CANNED, BOTTLED FOODS	6	5 755	2.2	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	21	4 235	10.9	0.2
3220	TOBACCO (LEAF)	3	4 593	44.3	0.1	3440	ROOM AIR CONDITIONERS	38	3 838	13.4	0.2
3310	ELECTRICAL WIRING SUPPLIES	1 675	2 100 108	87.1	34.8	3610	HARDWARE	589	747 395	83.0	29.6
3311	INT. WIRING, CONSTR. MATERIALS . . .	846	907 143	63.7	15.1	3611	BUILDERS' HARDWARE	231	171 031	58.4	6.8
3312	OUTSIDE CONSTRUCTION MATERIALS . .	422	284 574	39.3	4.7	3612	HEAVY HARDWARE	60	59 430	52.1	2.4
3313	LIGHTING FIXTURES	545	404 461	51.6	6.7	3613	KITCHEN AND SHELF HARDWARE	61	27 863	35.2	1.1
3314	ELECTRIC LAMPS	95	29 051	22.1	0.5	3614	HAND TOOLS (INCL. POWER), CUTLERY	209	240 918	62.1	9.6
3315	MOTORS, GENERATORS, ETC.	698	474 876	49.1	7.9	3615	ALL OTHER HARDWARE	279	248 154	54.2	9.8
	COMMODITIES N.E.C.	(X)	3	(X)	(Z)		COMMODITIES N.E.C.	(X)	(X)	(X)	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	115	22 732	18.1	0.4	3710	WARM-AIR HEATING, COOLING EQUIPMENT	637	256 816	45.9	10.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	171	269 899	48.4	4.5	3711	WARM-AIR FURNACES (ALL FUELS) . . .	199	50 514	26.9	2.0
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	269	474 939	45.4	7.9	3712	CENTRAL HEATING, COOLING UNITS . . .	245	55 228	26.7	2.2
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	97	85 217	28.2	1.4	3713	DUCTS, REGISTERS, ETC.	302	36 091	35.5	3.4
3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	24	15 297	24.2	0.3	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	96	24 129	30.6	1.0
3423	TV SETS	109	176 056	28.7	2.9	3715	OTHER SPACE HEATING EQUIPMENT . . .	195	40 853	25.2	1.6
3424	CONSOLE RADIOS AND RECORD PLAYERS	108	150 298	38.1	2.5		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
3425	OTHER MAJOR APPLIANCES	59	48 071	27.3	0.8	3720	RESIDENTIAL ELEC. SPACE HEATING . . .	44	16 413	26.3	0.7
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	193	374 488	47.8	6.2	3730	HYDROELECTRIC EQUIPMENT, SUPPLIES . .	422	153 304	41.8	6.1
3440	ROOM AIR CONDITIONERS	21	16 047	34.4	0.3	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	701	710 708	77.0	28.2
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	1 566	2 437 404	87.7	40.4	3741	PIRE FITTINGS, VALVES	289	177 628	38.6	7.0
3511	ELECTRONIC TUBES	250	120 818	30.0	2.0	3742	PLUMBING FIXTURES	281	150 885	35.9	6.0
3512	TRANSISTORS AND/OR SEMICONDUCTORS	437	222 616	27.9	3.7	3743	DRAINAGE SYSTEMS	191	66 691	31.0	3.4
3513	ELECTRONIC PARTS	736	714 468	57.2	11.9	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	471	295 504	45.7	11.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3a. Merchandise Agents and Brokers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	469	267 554	64.1	10.6	4115	OTHER OFFICE MACHINES	154	30 813	53.6	0.5		
3811	RES. AND SMALL COML. (UNDER 5 HP)	147	13 731	10.4	0.5		COMMODITIES N.E.C.	(X)	3 285	(X)	(Z)		
3812	RES. AND COML. (5 TO 20 HP)	244	37 708	16.0	1.5	4120	INDICATING, RECORDING INSTRUMENTS .	268	105 477	40.6	1.6		
3813	INDUS. AND LARGE COML. (OVER 20 HP)	407	216 114	56.7	8.6								
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	79	27 083	37.4	0.4		
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	182	99 325	44.0	3.9	4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	71	20 852	31.2	0.3		
						4132	NONELEC. COMMERCIAL KITCHEN EQUIP	31	6 231	36.1	0.1		
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	109	68 617	61.8	2.7	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	72	37 085	55.9	0.5		
3911	BEVERAGE, DRINKING WATER COOLERS.	42	5 542	23.3	0.2	4141	ELECTRICAL FOOD SERVICE EQUIPMENT	72	35 726	53.8	0.5		
3912	DISPLAY CASES	15	1 478	21.5	0.1		COMMODITIES N.E.C.	(X)	1 359	(X)	(Z)		
3913	ICE CREAM CABINETS.	8	9 658	42.8	0.4	4160	STORE, SERVICE SHOP MACHINES. . . .	107	27 008	53.1	0.4		
3914	ICE MAKING MACHINES.	21	4 562	21.4	0.2	4161	CASH REGISTERS.	66	18 294	50.7	0.3		
3915	REACH-IN, WALK-IN REFRIGERATORS .	31	6 218	31.3	0.2	4163	OTHER STORE AND SERVICE MACHINES.	28	5 447	61.5	0.1		
3916	OTHER REFRIGERATION EQUIPMENT . .	55	41 159	55.5	1.6		COMMODITIES N.E.C.	(X)	3 267	(X)	(Z)		
4120	INDICATING, RECORDING INSTRUMENTS .	4	1 761	20.1	0.1	4170	SCALES, BALANCES (EXC. SCIENTIFIC).	80	11 668	31.7	0.2		
4121	GARDEN MACHINERY, EQUIPMENT, ETC.	27	8 892	19.3	0.4		STORE, RESTAURANT FIXTURES, EQUIP..	131	72 404	75.9	1.1		
4122	GENERAL PURPOSE INDUSTRIAL MACH.	76	10 095	19.8	0.4	4180							
4123	METALWORKING MACHINERY.	11	1 949	14.7	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP..	221	191 501	59.6	2.8		
4124	INDUSTRIAL VALVES, FITTINGS	69	10 107	19.0	0.4	4211	CRAWLER TRACTORS.	68	46 503	32.1	0.7		
4125	ROPE, CORDAGE, TWINE (NOT WIRE) .	10	4 472	14.7	0.2	4212	TRACTOR SHOVEL LOADERS.	35	13 136	19.8	0.2		
4126	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	72	16 200	16.9	0.6	4213	PARTS AND ATTACHMENTS	64	20 728	16.6	0.3		
4220	IRON, STEEL PRODUCTS (FLAT)	10	1 587	17.9	0.1	4214	POWER CRANES, GRAPPLERS, AND PARTS	57	28 377	25.4	0.4		
						4215	BITUMINOUS MIXERS, PAVERS, ETC. . .	20	4 676	16.4	0.1		
4230	IRON AND STEEL WIRE, WIRE PRODUCTS.	39	13 355	17.2	0.5	4216	CONCRETE MIXERS, PAVERS, ETC. . . .	49	15 945	30.5	0.2		
4231	WIRE—PLAIN, COATED, BARRED, ETC.	23	5 060	14.1	0.2	4217	GRADERS, ROLLERS (OFF-HIGHWAY). .	45	6 674	10.0	0.1		
4232	NAILS AND STAPLES	20	2 629	8.7	0.1	4218	OTHER CONSTR., MIN., LOG., EQUIP.	82	53 592	39.1	0.8		
4233	WOVEN, WELDED WIRE FENCING, PARTS	7	1 467	9.3	0.1		COMMODITIES N.E.C.	(X)	1 510	(X)	(Z)		
4234	REINFORCEMENT MESH—WELDED, WOVEN	4	4 073	30.8	0.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	230	103 337	48.3	1.5		
	COMMODITIES N.E.C.	(X)	126	(X)	(Z)	4311	POWER LAWNMOWERS.	217	87 718	42.8	1.3		
4240	IRON, STEEL FINISHED PRODUCTS . . .	11	1 718	12.2	0.1	4312	OTHER GARDEN MACHINERY, EQUIPMENT	71	15 619	20.2	0.2		
4241	CAST IRON SOIL PIPE, TUBING	28	9 716	14.4	0.4	4320	FARM, DAIRY MACHINERY, PARTS. . . .	485	217 773	88.3	3.2		
4242	IRON, STEEL PIPE, TUBING.	29	3 468	7.3	0.1	4321	TRACTORS, EQUIPMENT (FARM)	325	112 652	58.4	1.7		
	STANDARD STEEL PIPE	12	1 486	5.2	0.1	4322	HARVESTING MACHINERY, EQUIPMENT .	195	24 249	19.1	0.4		
	COMMODITIES N.E.C.	(X)	1 962	(X)	0.1	4323	LAND PREPARATION MACHINERY, ETC..	188	18 607	16.4	0.3		
4243	OTHER COPPER, BRASS MILL PRODUCTS .	9	3 321	14.5	0.1	4324	DAIRY FARM, BARN EQUIPMENT.	82	16 230	37.4	0.2		
4244	TUBULAR PRODUCTS (PIPES, TUBES) .	7	3 168	16.3	0.1	4325	IRRIGATION EQUIPMENT.	16	8 084	64.2	0.1		
	COMMODITIES N.E.C.	(X)	153	(X)	(Z)	4326	LIGHT INDUSTRIAL EQUIPMENT.	71	9 020	21.0	0.1		
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	5	1 488	17.6	0.1	4327	MISC. FARM MACHINERY, EQUIPMENT .	239	28 924	23.5	0.4		
7711	KITCHEN UTENSILS, TOOLS, ETC. . . .	28	7 101	19.7	0.3		COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
7712	WOOD MILLWORK (DOORS, WINDOWS) .	11	2 813	17.0	0.1	4410	FOOD PROCESSING MACHINERY, EQUIP. .	221	74 991	42.9	1.1		
7713	METAL MILLWORK (DOORS, ETC.). . . .	19	3 496	9.2	0.1	4411	DAIRY, MILK PRODUCTS MACHINERY. .	46	23 538	32.6	0.3		
7714	OTHER BUILDING MATERIALS.	25	4 954	11.9	0.2	4412	OTHER FOOD PROCESSING MACHINERY .	193	51 453	40.0	0.8		
7715	SPORTING, ATHLETIC GOODS, BICYCLES.	22	1 625	4.2	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH..	1 254	1 196 673	62.4	17.7		
7716	TOYS, GAMES, FIREWORKS, ETC. . . .	9	1 408	19.1	0.1	4421	ENGINES (INCL. INTERNAL COMBUST.) .	127	65 762	28.7	1.0		
7717	FERTILIZER, FERTILIZER MATERIALS. .	3	2 557	24.3	0.1	4422	COMPRESSORS, PUMPS.	453	202 203	26.2	3.0		
7718	MISCELLANEOUS LINES	50	7 161	16.1	0.3	4423	CRUSHING MACHINERY AND EQUIPMENT.	168	76 130	24.0	1.1		
7719	OTHER LABOR, SERVICE RECEIPTS . . .	75	14 897	11.6	0.6	4424	FANS, BLOWERS (INDUSTRIAL EQUIP.) .	293	128 658	27.4	1.9		
	COMMODITIES N.E.C.	(X)	17 645	(X)	0.7	4425	OTHER GENERAL INDUSTRIAL MACH..	788	724 119	54.0	10.7		
							COMMODITIES N.E.C.	(X)	1	(X)	(Z)		
	MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 350)					4430	METALWORKING MACHINERY.	690	500 290	79.9	7.4		
						4431	NEW MACHINE TOOLS	484	360 029	75.2	5.3		
	TOTAL	6 318	6 756 394	(X)	100.0	4432	MISCELLANEOUS METALWORKING EQUIP.	361	140 261	42.0	2.1		
1220	NEW AND REBUILT PARTS, ETC.	41	11 399	19.7	0.2	4440	MATERIALS HANDLING EQUIPMENT. . . .	569	287 766	52.7	4.3		
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	32	8 253	12.5	0.1	4441	FORK LIFT TRUCKS.	101	62 484	43.5	0.9		
1450	DRUGGISTS' SUPPLIES	3	4 388	47.5	0.1	4442	INDUSTRIAL TRUCKS	63	10 663	9.3	0.2		
1510	PAINTERS' SUPPLIES AND SUPPLIES . .	56	4 252	5.7	0.1	4443	CRANES, DERRICKS, HOISTS, ETC. . .	136	35 843	23.5	0.5		
1620	INDUSTRIAL CHEMICALS	61	37 174	4.7	0.6	4444	OTHER MATERIALS-HANDLING EQUIP. .	444	176 543	46.5	2.6		
1710	YARD OR PILE GOODS	11	16 135	2.6	0.3		COMMODITIES N.E.C.	(X)	2 233	(X)	(Z)		
2850	FOOD AND BEVERAGE BASIC MATERIALS .	8	69 191	10.3	1.0	4450	OIL WELL, OIL REFINING MACH. EQUIP.	223	125 275	57.4	1.9		
3310	ELECTRICAL WIRING SUPPLIES.	77	12 952	16.2	0.2	4460	PRINTING TRADES MACHINERY, EQUIP. .	49	17 629	52.4	0.3		
3315	MOTORS, GENERATORS, ETC.	56	8 701	14.5	0.1	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	395	268 955	68.1	4.0		
	COMMODITIES N.E.C.	(X)	4 251	(X)	0.1	4471	PAPER INDUSTRIES MACHINERY. . . .	98	26 706	38.0	0.4		
3610	HARDWARE	80	22 990	22.2	0.3	4472	TEXTILE INDUSTRY MACHINERY. . . .	98	91 428	77.2	1.4		
3614	HAND TOOLS (INCL. POWER), CUTLERY	10	4 744	21.3	0.1	4473	WOODWORKING MACHINERY.	59	34 520	52.5	0.5		
	COMMODITIES N.E.C.	(X)	18 242	(X)	0.3	4474	OTHER SPECIAL PURPOSES MACHINERY.	220	114 302	54.3	1.7		
3710	WARM-AIR HEATING, COOLING EQUIPMENT	37	5 878	13.3	0.1		COMMODITIES N.E.C.	(X)	(0)	(X)	(Z)		
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	31	4 382	13.6	0.1	4480	USED OR REBUILT MACHINERY, EQUIP. .	203	51 762	27.1	0.8		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	108	15 118	14.1	0.2	4481	USED CONSTRUCTION EQUIPMENT . . .	56	16 873	29.1	0.2		
3741	PIPE FITTINGS, VALVES	62	11 524	16.4	0.2	4482	USED MACHINE TOOLS.	76	16 015	22.4	0.2		
	COMMODITIES N.E.C.	(X)	3 594	(X)	0.1	4483	OTHER USED OR REBUILT MACHINERY .	82	18 874	30.2	0.3		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	42	6 894	19.0	0.1	4510	BEARINGS, POWER, TRANSMISSION . . .	215	125 382	52.2	1.9		
3813	INDUS. AND LARGE COML. (OVER 20 HP)	26	4 473	19.2	0.1	4511	BALL, ROLLER BEARINGS	90	33 985	26.0	0.5		
	COMMODITIES N.E.C.	(X)	2 421	(X)	(Z)	4512	OTHER POWER TRANSMISSION EQUIP. .	175	91 397	47.6	1.4		
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	35	4 871	15.2	0.1	4610	INDUSTRIAL VALVES, FITTINGS	507	286 172	59.6	4.2		
4110	OFFICE MACHINES AND EQUIPMENT . . .	361	177 789	75.7	2.6	4710	WELDING EQUIPMENT, SUPPLIES	102	44 592	30.8	0.7		
4111	ADDING, ACCOUNTING, COMPUTING MACH..	246	109 916	59.6	1.6	4711	GAS-WELDING SUPPLIES, EQUIPMENT .	35	7 946	45.0	0.1		
4112	DUPPLICATING MACHINES.	71	20 199	26.6	0.3	4712	ARC-WELDING SUPPLIES, EQUIPMENT .	51	15 099	17.2	0.2		
4114	TYPEWRITERS	149	13 576	77.4	0.2	4713	RESISTANCE WELDING SUPPLIES	46	21 278	50.5	0.3		
							COMMODITIES N.E.C.	(X)	269	(X)	(Z)		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

N Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3a. Merchandise Agents and Brokers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹	
4820	BOTTLING SUPPLIES	53	49 622	87.8	0.7		MISCELLANEOUS DURABLE GOODS (SIC 509) ²					
4830	PRINTING, DUPLICATING INKS	30	5 489	60.8	0.1							
4840	ABRASIVES, ABRASIVE MATERIALS	123	20 792	25.9	0.3							
4860	MECHANICAL RUBBER GOODS	127	74 001	49.9	1.1		TOTAL	943	1 872 830	(X)	100.0	
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	33	6 006	19.5	0.1							
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	765	628 544	73.4	9.3		PAPER AND PAPER PRODUCTS (SIC 511)					
5110	DENTAL EQUIPMENT, SUPPLIES	30	13 314	62.6	0.2		TOTAL	689	1 539 290	(X)	100.0	
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.)	19	4 138	38.4	0.1							
5114	SUNDRY MERCHANDISE	17	8 514	47.0	0.1		1220	NEW AND REBUILT PARTS, ETC.	4	4 415	8.9	0.3
	COMMODITIES N.E.C.	(X)	662	(X)	(Z)	1430	BEAUTY AIDS (TOILETRIES, ETC.)	5	646	13.3	0.1	
5120	SCHOOL EQUIPMENT, SUPPLIES	143	70 033	74.4	1.0	1610	SOAPS AND DETERGENTS	16	2 048	8.2	0.1	
5121	EQUIPMENT (INCLUDING FURNITURE)	70	29 147	55.2	0.4		1620	INDUSTRIAL CHEMICALS	20	16 163	21.8	1.1
5122	SUPPLIES	69	28 395	63.6	0.4	1624	PLASTICS MATERIALS	12	13 890	26.0	0.9	
	COMMODITIES N.E.C.	(X)	12 491	(X)	0.2	1626	MANMADE FIBERS	5	1 305	4.4	0.1	
5130	CHURCH EQUIPMENT, SUPPLIES	9	3 453	36.9	0.1		COMMODITIES N.E.C.	(X)	968	(X)	0.1	
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	175	171 734	92.6	2.5	1710	YARD OR PIECE GOODS	6	3 056	23.0	0.2	
5150	OPHTHALMIC PRODUCTS	66	34 659	88.7	0.5	2830	TEA, SPICES	10	2 234	16.4	0.1	
5151	PRESCRIPTION SALES	16	4 574	94.8	0.1	2840	BAKERY PRODUCTS	4	1 110	33.7	0.1	
5152	OPHTHALMIC MERCHANDISE SALES	28	22 562	88.1	0.3	2850	FOOD AND BEVERAGE BASIC MATERIALS	7	1 226	16.2	0.1	
5153	OPTICAL, OPHTHALMIC INSTRUMENTS	28	7 523	64.6	0.1	2860	CANNED, BOTTLED FOODS	18	10 839	10.9	0.7	
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	90	37 403	69.0	0.6	2863	CANNED, BOTTLED FRUITS, VEGS.	7	7 222	11.8	0.5	
5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	64	26 912	85.2	0.4	2864	CANNED FISH, SEAFOOD	5	1 091	6.1	0.1	
5210	BEAUTY, BARBER SHOP EQUIPMENT	41	41 109	67.3	0.6	2865	CANNED MEATS	8	2 349	6.8	0.2	
5211	EQUIPMENT (FURNITURE, ETC.)	21	7 884	24.7	0.1		COMMODITIES N.E.C.	(X)	177	(X)	(Z)	
5212	SPRAY CAN PRODUCTS	19	4 684	18.3	0.1	2940	DRIED FRUITS, VEGETABLES	5	2 303	23.6	0.1	
5213	HAIR CARE PRODUCTS	27	14 657	39.5	0.2	2960	FOODS, N.E.C.	14	8 882	18.9	0.6	
5215	SUNDRIES—CURLERS, PINS, ETC.	28	10 796	30.6	0.2	3610	HARDWARE	8	7 311	12.9	0.5	
	COMMODITIES N.E.C.	(X)	3 088	(X)	(Z)	4110	OFFICE MACHINES AND EQUIPMENT	32	3 038	10.5	0.2	
5220	CUSTODIAL, JANITORIAL SUPPLIES	75	32 633	73.8	0.5	4112	DUPPLICATING MACHINES	14	913	10.8	0.1	
5221	MACHINES AND EQUIPMENT	46	11 052	37.5	0.2		COMMODITIES N.E.C.	(X)	2 125	(X)	0.1	
5222	CLEANING CHEMICALS, SUPPLIES	63	21 581	56.7	0.3	5120	SCHOOL EQUIPMENT, SUPPLIES	28	3 386	7.8	0.2	
5230	LAUNDRY, DRY-CLEANING MACHINES	39	24 871	82.7	0.4	5220	CUSTODIAL, JANITORIAL SUPPLIES	20	5 153	10.6	0.3	
5231	COIN-OPERATED MACHINES, EQUIPMENT	21	13 504	96.8	0.2	5230	LAUNDRY, DRY-CLEANING MACHINES	8	1 193	6.0	0.1	
5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.)	13	10 695	68.5	0.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	7	914	9.3	0.1	
	COMMODITIES N.E.C.	(X)	672	(X)	(Z)	7410	PRINTING, WRITING PAPER	101	160 982	74.2	10.5	
5310	UPHOLSTERERS' FARRICES, SUPPLIES	22	18 922	80.1	0.3	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	18	294 130	93.0	19.1	
5320	MUNICIPALITY SUPPLIES, EQUIPMENT	34	75 768	96.6	1.1	7510	PERSONAL SERVICE PAPERS	110	149 251	63.9	9.7	
5330	OTHER SERVICE BUSINESS EQUIPMENT	36	15 533	72.3	0.2	7520	INDUSTRIAL PAPERS	245	361 822	63.5	23.5	
5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	17	16 016	100.0	0.2	7530	SHIPPING ROOM SUPPLIES	43	14 891	31.9	1.0	
5350	SHOE REPAIR AND RESOLE MATERIALS	19	41 305	79.2	0.6	7540	PAPERBOARD, BOXBOARD	70	166 771	67.5	6.9	
5353	FINDINGS USED IN SHOE REPAIR	3	3 721	99.8	0.1	7610	STATIONERY, OFFICE SUPPLIES	270	271 834	70.5	17.7	
	COMMODITIES N.E.C.	(X)	37 584	(X)	0.6	7611	STATIONERY	71	30 702	48.3	2.0	
5410	RAILROAD TRANSPORTATION EQUIPMENT	50	63 100	95.1	0.9	7612	CARBON PAPER, STENCIL PAPER, ETC.	38	6 377	12.4	0.4	
5420	SHIP, BOAT, MARINE PROPULSION MACH.	58	55 822	73.5	0.8	7613	LOOSELEAF BINDERS, BLANK BOOKS	90	54 937	28.7	3.6	
5430	AIRCRAFT, AVIATION PARTS	219	537 626	86.3	8.0	7614	PENS, MECHANICAL PENCILS	67	28 938	26.8	1.9	
5431	AIRCRAFT ENGINES, AIRFRAMES, ETC.	79	167 655	68.6	2.5	7615	OTHER OFFICE SUPPLIES	137	120 455	56.0	7.8	
5432	AVIATION PARTS, SUPPLIES, EQUIP.	166	369 971	78.2	5.5	7616	GREETING CARDS, CHRISTMAS CARDS	58	30 424	73.0	2.0	
5440	MISCELLANEOUS TRANSPORTATION EQUIP.	23	9 461	51.9	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(Z)	
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	9	3 849	18.7	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	33	7 199	26.1	0.5	
6220	IRON, STEEL PRODUCTS (FLAT)	38	246 147	33.1	3.6	7721	OFFICE FURNITURE (WOODEN, METAL)	11	3 499	27.4	0.2	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	42	3 535	5.5	0.1		COMMODITIES N.E.C.	(X)	3 700	(X)	0.2	
6240	IRON, STEEL FINISHED PRODUCTS	24	4 575	8.5	0.1	7810	CHINA, GLASSWARE, CROCKERY	5	1 849	20.0	0.1	
6260	IRON, STEEL PIPE, TUBING	33	6 095	7.6	0.1	7870	KITCHEN UTENSILS, TOOLS, ETC.	19	6 518	8.1	0.6	
6261	TUBING (MECHANICAL AND PRESSURE)	14	4 711	7.2	0.1	8530	ADHESIVES, MASTICS	11	2 141	13.4	0.1	
	COMMODITIES N.E.C.	(X)	1 384	(X)	(Z)	8620	SPORTING, ATHLETIC GOODS, BICYCLES	3	5 498	11.0	0.4	
6530	OILS, GREASES, OTHER PETROLEUM PROD	5	17 430	2.6	0.3	8627	OTHER (WATER SPORTS, ARCHERY)	3	5 496	11.0	0.4	
7520	INDUSTRIAL PAPERS	17	36 504	45.9	0.6	8630	TOYS, GAMES, FIREWORKS, ETC.	7	827	10.0	0.1	
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	6	3 509	21.7	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	8	908	11.1	0.1	
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	68	6 801	16.4	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	23	6 943	22.0	0.5	
7721	OFFICE FURNITURE (WOODEN, METAL)	37	3 922	15.8	0.1	9760	MISCELLANEOUS LINES	11	2 456	12.5	0.2	
	COMMODITIES N.E.C.	(X)	2 879	(X)	(Z)	9930	OTHER LABOR, SERVICE RECEIPTS	15	976	4.4	0.1	
7870	KITCHEN UTENSILS, TOOLS, ETC.	34	3 478	11.6	0.1		COMMODITIES N.E.C.	(X)	68 177	(X)	4.4	
8620	SPORTING, ATHLETIC GOODS, BICYCLES	22	6 796	9.3	0.1		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)					
6680	BOOKS, MAGAZINES, PRINTED MATERIALS	4	5 183	43.8	0.1							
9210	LOGS, PILES, PULPWOOD, POLES, ETC.	5	9 969	1.5	0.1		TOTAL	252	608 258	(X)	100.0	
9220	BARRELS, BOXES, BOX SHOOKS, ETC.	12	6 319	66.8	0.1	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	74	96 429	55.2	15.9	
9730	LEATHER	5	9 823	42.3	0.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	58	54 619	27.9	9.0	
9760	MISCELLANEOUS LINES	92	20 813	19.4	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.)	170	259 196	54.4	42.6	
9910	RECEIPTS FROM PROCESSING	4	4 091	31.8	0.1	1450	DRUGGISTS' SUPPLIES	62	126 226	44.4	20.8	
9930	OTHER LABOR, SERVICE RECEIPTS	327	31 724	3.3	0.5	1510	PAINTERS' SUPPLIES AND SUPPLIES	8	2 443	16.0	0.4	
	COMMODITIES N.E.C.	(X)	76 936	(X)	1.1	1610	SOAPS AND DETERGENTS	16	3 151	5.1	0.5	

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3a. Merchandise Agents and Brokers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establish- ments ¹					Establishments handling the line	All establish- ments ¹
1020	INDUSTRIAL CHEMICALS.	13	6 090	14.7	1.0	7023	SHEETS, PILLOW CASES.	21	5 227	7.4	0.1
1027	OTHER INDUS. ORGANIC CHEMICALS.	7	1 009	0.2	0.2	7024	TOWELS, WASH CLOTHS.	25	4 717	5.0	0.1
1023	OTHER INDUS. INORGANIC CHEMICALS.	7	3 932	10.2	0.6	7025	OTHER LINENS, DOMESTICS.	10	3 762	5.4	0.1
	COMMODITIES N.E.C.	(X)	1 149	(X)	0.2		COMMODITIES N.E.C.	(X)	846	(X)	(Z)
1720	NOTIONS (THREAD, BUTTONS, ETC.)	11	2 689	14.5	0.4	7050	FLOOR COVERINGS.	29	7 924	14.1	0.2
1820	WOMEN'S, CHILDREN'S CLOTHING.	3	392	5.3	0.1	7051	CARPETS, RUGS.	27	6 635	13.1	0.1
							COMMODITIES N.E.C.	(X)	1 289	(X)	(Z)
2410	CONFECTIONERY.	12	1 926	10.0	0.3	8020	SPORTING, ATHLETIC GOODS, BICYCLES.	16	2 376	6.8	0.1
2411	CANDY (ALL KINDS).	5	735	10.5	0.1	8050	JEWELRY, SILVERWARE, TROPHIES.	18	2 456	6.9	0.1
2414	NUTS, OTHER CONFECTIONS.	8	1 309	10.6	0.2	9010	INDUSTRIAL YARNS.	7	7 430	29.1	0.2
	COMMODITIES N.E.C.	(X)	262	(X)	(Z)	9730	LEATHER.	7	3 018	16.7	0.1
2860	CANNED, BOTTLED FOODS.	3	1 155	30.9	0.2	9760	MISCELLANEOUS LINES.	24	4 169	10.3	0.1
2960	FOODS, N.E.C.	8	1 294	6.6	0.3		COMMODITIES N.E.C.	(X)	37 346	(X)	0.8
3310	ELECTRICAL WIRING SUPPLIES.	3	1 134	15.0	0.2	GROCERIES AND RELATED PRODUCTS (SIC 514)					
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	9	1 611	5.3	0.3	TOTAL 4 578 20 646 364 (X) 100.0					
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	20	7 767	11.3	1.3	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	32	10 582	5.4	0.1
4110	OFFICE MACHINES AND EQUIPMENT.	3	404	5.3	0.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION).	94	47 638	5.3	0.2
4120	SCHOOL EQUIPMENT, SUPPLIES.	9	404	24.0	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.).	194	55 572	4.6	0.4
4140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	3	456	11.3	0.1	1610	SOAPS AND DETERGENTS.	449	319 519	8.5	1.5
4210	BEAUTY, FASHION SHOP EQUIPMENT.	4	2 456	36.6	0.4	1620	INDUSTRIAL CHEMICALS.	81	31 701	5.8	0.2
4230	LAUNDRY, DRY-CLEANING MACHINES.	3	1 722	6.7	0.3	1710	YARD OR PIECE GOODS.	42	17 410	6.9	0.1
						1820	WOMEN'S, CHILDREN'S CLOTHING.	8	12 890	8.0	0.1
7410	PRINTING, WRITING PAPER.	3	308	6.1	0.1	2110	FROZEN FOODS (QUICK-FROZEN, PK60.).	1 422	3 250 217	34.6	15.7
7510	PERSONAL SERVICE PAPERS.	2	2 051	2.6	0.3	2111	FROZEN FRUITS, JUICES.	549	471 114	9.5	2.3
7520	INDUSTRIAL PAPERS.	5	945	15.8	0.2	2112	FROZEN VEGETABLES, JUICES.	576	693 983	15.7	3.4
7530	STATIONERY, OFFICE SUPPLIES.	10	2 202	3.4	0.4	2113	FROZEN POULTRY (PACKAGED ONLY).	280	204 472	11.8	1.0
7614	PENS, MECHANICAL PENCILS.	16	1 701	2.6	0.3	2114	FROZEN FISH, SEAFOOD (PK60. ONLY).	617	588 276	14.0	2.8
	COMMODITIES N.E.C.	(X)	501	(X)	0.1	2115	FROZEN MEATS (PACKAGED ONLY).	309	185 658	9.0	0.9
7870	KITCHEN UTENSILS, TOOLS, ETC.	16	5 798	14.3	1.0	2116	FROZEN PREPARED FOODS, ETC.	710	742 928	13.5	3.6
7930	ADHESIVES, MASTICS.	5	439	1.6	0.1	2117	OTHER PACKAGED FROZEN FOODS.	383	363 783	11.6	1.8
8010	PHOTOGRAPHIC GOODS.	11	9 812	20.3	1.6		COMMODITIES N.E.C.	(X)	3	(X)	(Z)
8750	AGRICULTURAL CHEMICALS.	6	1 931	5.1	0.3	2210	BUTTER AND CHEESE.	302	314 812	19.8	1.5
8820	JEWELRY, SILVERWARE, TROPHIES.	11	6 403	12.4	1.1	2220	ICE CREAM, ICES.	68	34 279	7.2	0.2
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	3	2 010	16.9	0.3	2230	MILK, CREAM (FLUID).	142	655 356	78.2	3.2
9310	PHONO, RECORDS, PRERECORDED TAPES.	6	376	1.9	0.1	2240	OTHER DAIRY PRODUCTS.	182	115 753	12.1	0.6
9750	SMOKERS' SUPPLIES AND PIPES.	2	1 343	4.3	0.2	2310	EGGS.	74	61 576	18.3	0.3
	COMMODITIES N.E.C.	(X)	2 017	(X)	0.3	2320	POULTRY.	104	101 608	17.3	0.5
	APPAREL, PIECE GOODS AND NOTIONS (SIC 513)					2322	ORRESO POULTRY (KILLED).	7	13 003	28.0	0.1
	TOTAL.	1 504	4 530 639	(X)	100.0	2323	ORRESO POULTRY (RESALES).	73	75 001	16.4	0.4
1620	INDUSTRIAL CHEMICALS.	12	5 334	27.5	0.1		COMMODITIES N.E.C.	(X)	13 604	(X)	0.1
1627	OTHER INDUS. ORGANIC CHEMICALS.	4	4 284	39.2	0.1	2410	CONFECTIONERY.	1 019	1 380 744	23.0	6.7
	COMMODITIES N.E.C.	(X)	1 050	(X)	(Z)	2411	CANDY (ALL KINDS).	688	601 441	16.2	2.9
1710	YARD OR PIECE GOODS.	570	1 720 429	91.4	38.0	2412	CHEWING GUM.	102	28 629	6.8	0.1
1711	COTTON FABRICS.	330	622 069	51.2	13.7	2413	FOUNTAIN FRUITS, SYRUPS.	90	11 017	1.9	0.1
1712	RAYON, NYLON, ETC.	364	691 712	56.6	15.3	2414	NUTS, OTHER CONFECTIONS.	483	739 655	23.4	3.6
1713	WOOL FABRICS.	134	190 180	45.2	4.2		COMMODITIES N.E.C.	(X)	2	(X)	(Z)
1714	OTHER YARD GOODS.	153	216 467	38.0	4.8	2510	FISH, SEAFOOD (FRESH AND FROZEN).	245	272 687	20.4	1.3
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2610	MEATS, PROVISIONS.	512	1 562 703	47.0	7.6
1720	NOTIONS (THREAD, BUTTONS, ETC.)	67	62 615	44.4	1.4	2611	FRESH, FROZEN MEATS.	309	1 300 054	53.8	6.3
1730	KNIT FABRICS, KNITTING YARNS, ETC..	137	200 348	59.3	4.4	2612	SAUSAGE, MEAT LOAVES.	90	49 649	13.0	0.2
1731	KNIT FABRICS.	109	128 072	52.9	2.8	2613	CURED, BOILED, SMOKED MEATS.	182	110 821	13.2	0.5
1732	YARNS (EXCEPT INDUSTRIAL).	27	47 983	49.4	1.1	2614	OTHER MEAT PRODUCTS.	112	102 177	23.3	0.5
1733	OTHER DRY GOODS.	14	24 294	60.7	0.5		COMMODITIES N.E.C.	(X)	2	(X)	(Z)
	COMMODITIES N.E.C.	(X)	(0)	(X)	(Z)	2710	FRESH FRUITS, VEGETABLES.	1 114	2 890 388	85.4	14.0
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	446	695 296	69.9	15.3	2711	FRESH FRUITS, BERRIES, MELONS.	797	1 693 944	64.8	9.2
1811	WORK CLOTHING, WORK GLOVES.	62	81 837	51.0	1.8	2712	FRESH VEGETABLES.	686	996 444	65.5	4.8
1812	SUITS, COATS, TROUSERS, OVERCOATS.	104	77 332	36.4	1.7	2810	COFFEE--ROASTED (INCLUDING SOLUBLE).	182	61 775	4.6	0.3
1813	SHIRTS (DRESS AND SPORT).	144	71 833	30.7	1.6	2820	COFFEE--GREEN.	33	138 584	85.8	0.7
1814	SPORTSWEAR (EXC. SHIRTS, SHOES).	150	175 704	56.5	3.9	2830	TEA, SPICES.	371	220 654	10.4	1.1
1815	MEN'S, BOYS' CLOTHING, UNDERWEAR.	133	163 401	45.9	3.6	2840	BAKERY PRODUCTS.	283	130 418	16.0	0.9
1816	OTHER CLOTHING, FURNISHINGS.	124	124 609	48.9	2.8	2850	FOOD AND BEVERAGE BASIC MATERIALS.	172	159 157	15.0	0.4
1820	WOMEN'S, CHILDREN'S CLOTHING.	502	1 407 849	87.6	31.1	2853	OTHER BASIC FOOD PRODUCTS.	26	19 846	10.6	0.1
1821	DRESSES, SKIRTS, BLOUSES.	397	600 696	68.4	13.3		COMMODITIES N.E.C.	(X)	139 311	(X)	0.7
1822	SUITS, COATS (EXCEPT FUR).	79	51 629	16.7	1.1	2860	CANNED, BOTTLED FOODS.	1 792	4 612 717	44.0	22.3
1823	CHILDREN'S INFANTS' WEAR.	149	259 904	47.3	5.7	2861	CANNED, BOTTLED JUICES, DRINKS.	896	620 363	9.5	3.0
1824	WOMEN'S, CHILDREN'S UNDERWEAR.	134	211 206	37.4	4.7	2862	CANNED, BOTTLED PAPPY FOODS.	46	302 136	52.7	1.5
1825	OTHER APPAREL, ACCESSORIES.	233	284 213	66.7	5.3	2863	CANNED, BOTTLED FRUITS, VEGS.	1 148	1 893 768	27.5	9.2
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2864	CANNED FISH, SEAFOOD.	807	601 095	11.7	2.9
1830	MILLINERY AND MILLINERY SUPPLIES.	23	23 735	13.1	0.5	2865	CANNED MEATS.	712	319 964	6.7	1.5
1840	DRESSED FURS, FUR CLOTHING.	29	23 174	100.0	0.5	2866	CANNEO MILK.	112	28 206	3.3	0.1
1910	SHOES, OTHER FOOTWEAR.	170	301 948	79.6	6.7	2867	OTHER CANNED, BOTTLED FOODS.	677	847 184	20.5	4.1
1911	MEN'S, BOYS' SHOES.	112	119 408	38.7	2.6		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
1912	WOMEN'S, MISSES' SHOES.	121	130 138	44.5	2.9	2870	SUGAR--REFINED.	364	751 217	32.9	3.6
1913	CHILDREN'S, INFANTS' SHOES.	00	21 522	8.9	0.5	2090	BREAKFAST FOODS.	234	66 166	4.2	0.3
1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	43	30 480	35.5	0.7	2910	FLOUR, RELATED PRODUCTS.	300	182 894	8.6	0.9
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES.	3	2 943	23.8	0.1						
7020	HOUSEHOLD LENSES, DOMESTICS.	43	22 249	16.0	0.5						
7021	RENSPREADS, COMFORTERS, BLANKETS.	29	7 697	6.2	0.2						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3a. Merchandise Agents and Brokers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
2920	MARGARINE, SHORTENINGS, ETC.	531	280 444	6.2	1.4	2610	MEATS, PPOVISIONS	4	937	10.1	0.1		
2921	MARGARINE, BUTTER SUBSTITUTES . . .	329	108 454	4.9	0.5	2630	TEA, SPICES	8	779	0.3	0.1		
2922	SHORTENINGS, COOKING OILS	323	171 590	8.5	0.8	2650	FOOD AND BEVERAGE BASIC MATERIALS .	7	4 443	24.2	0.5		
2930	PET FOODS--ALL KINDS.	690	517 006	10.3	2.5	2660	CANNED, BOTTLED FOODS	20	6 285	15.8	1.0		
2940	DRIED FRUITS, VEGETABLES.	406	163 746	8.1	0.9	2661	CANNED, BOTTLED JUICES, DRINKS. . .	10	1 570	4.1	0.2		
2950	SOFT DRINKS, BOTTLED WATERS	253	168 987	10.0	0.8	2663	CANNED, BOTTLED FRUITS, VEGS. . .	13	4 759	12.0	0.6		
2960	FOODS, N.E.C.	736	1 223 737	27.9	5.9	2665	CANNED MEATS.	6	1 128	7.2	0.1		
3610	HARDWARE.	78	27 379	5.2	0.1		COMMODITIES N.E.C..	(X)	828	(X)	0.1		
5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	25	47 424	10.8	0.2								
7510	PERSONAL SERVICE PAPERS	487	225 136	6.3	1.1	2670	SUGAR--REFINED.	8	1 051	3.1	0.1		
7520	INDUSTRIAL PAPERS	140	87 085	8.4	0.4	2910	FLOUP, RELATED PRODUCTS	7	1 390	7.3	0.2		
7870	KITCHEN UTENSILS, TOOLS, ETC.	220	83 536	5.9	0.4	2930	PET FOODS--ALL KINDS.	15	1 770	3.6	0.2		
8720	FEEDS (MIXED AND OTHER)	41	13 217	6.5	0.1	2960	FOODS, N.E.C.	14	5 523	13.1	0.7		
						3310	ELECTICAL WIRING SUPPLIES.	4	823	17.6	0.1		
8750	AGRICULTURAL CHEMICALS.	44	10 562	3.7	0.1								
9760	MISCELLANEOUS LINES	207	108 074	9.0	0.5	4420	GENERAL PURPOSE INDUSTRIAL MACH..	18	8 255	25.1	1.0		
9930	OTHER LABOR, SERVICE RECEIPTS	43	10 397	4.4	0.1	4421	ENGINES (INCL. INTERNAL COMBUST.)	6	971	18.5	0.1		
	COMMODITIES N.E.C..	(X)	140 615	(X)	0.7	4425	OTHER GENERAL INDUSTRIAL MACH..	5	6 561	30.9	0.9		
						(X)	COMMODITIES N.E.C..	(X)	723	(X)	0.1		
	FARM-PRODUCT PAW MATERIALS (SIC 515)					4430	METALWORKING MACHINEPY.	4	643	3.8	0.1		
						4431	NEW MACHINE TOOLS	4	643	3.8	0.1		
	TOTAL	2 835	18 444 600	(X)	100.0	4870	POPE, CORDAGE, TAINE (NOT WIPE)	5	559	9.4	0.1		
1620	INDUSTPIAL CHEMICALS.	4	140 273	13.9	0.8	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	14	11 489	49.9	1.4		
1710	YARD OP PIECE GOODS	3	47 290	4.7	0.3	6240	IRON, STEEL FINISHED PRODUCTS . . .	13	3 947	13.2	0.5		
2960	FOODS, N.E.C.	12	67 507	6.4	0.4	7510	PEPSONAL SERVICE PAPERS	15	4 649	27.6	0.6		
3110	COTTON (RAW), INCLUDING LINTERS . . .	136	836 167	98.1	4.5	7520	INDUSTPIAL PAPERS	19	4 655	11.3	0.6		
3120	GRAINS, BEANS, ETC.	278	1 912 223	73.2	10.4	7530	SHIPPING ROOM SUPPLIES.	5	449	11.4	0.1		
3130	LIVESTOCK (EXCEPT HORSES, MULES). .	1 817	13 224 013	99.4	71.7	8110	LUMBER (ROUGH, DRESSED, FINISHED)	4	1 477	8.5	0.2		
3131	CATTLE, CALVES.	1 656	10 467 338	81.5	56.8	8140	WOOD MILLWORK (DOORS, WINDOWS) .	3	441	15.1	0.1		
3132	SHEEP, LAMBS.	648	278 176	5.3	1.5	8530	ADHESIVES, MASTICS.	9	1 035	8.5	0.1		
3133	HOGS.	1 204	2 428 811	28.0	13.2	8570	OTHER BUILDING MATERIALS.	4	629	30.8	0.1		
3134	OTHER LIVESTOCK	98	49 690	10.8	0.3	8750	AGPICULTURAL CHEMICALS.	11	1 132	9.1	0.1		
	COMMODITIES N.E.C..	(X)	(X)	(X)	(Z)	9760	MISCELLANEOUS LINES	25	3 703	8.7	0.4		
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	484	4.7	0.1		
						(X)	COMMODITIES N.E.C..	(X)	29 794	(X)	3.6		
3210	HIDES, SKINS, PELTS	87	334 333	97.3	1.8		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517)						
3220	TOBACCO (LEAF).	431	1 081 011	98.7	5.9		TOTAL	324	500 761	(X)	100.0		
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS). .	51	97 483	79.6	0.5	1220	NEW AND REBUILT PAPT, ETC.	15	2 335	15.6	0.5		
3231	RAW WOOL	40	62 831	70.2	0.3	1310	TYPES AND TUBES	42	1 580	0.4	0.3		
3232	WOOL TOPS, NOILS, OTHER	19	21 389	55.8	0.1	1620	INDUSTRIAL CHEMICALS.	8	15 439	7.3	3.1		
	COMMODITIES N.E.C..	(X)	13 263	(X)	0.1	2960	FOODS, N.E.C.	3	25 293	12.0	5.1		
3240	OIL SEEDS, OIL NUTS, OIL KERNELS. .	10	11 137	19.1	0.1	3610	HARDWARE.	6	547	18.0	0.1		
3250	PEANUTS--UNROASTED.	20	107 269	81.0	0.6	4420	GENERAL PURPOSE INDUSTRIAL MACH..	3	40 612	14.2	8.1		
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED .	11	30 878	24.1	0.2	5420	SHIP, BOAT, MARINE PPOULSION MACH.	3	16 253	7.7	3.2		
3270	OTHER INEDIBLE FARM PRODUCTS. . . .	250	100 166	8.2	0.5	6110	COAL (BITUMINOUS AND ANTHPACITE). .	11	18 767	8.8	3.7		
6440	NONFERROUS METALS, MINERALS, ORES .	3	132 048	13.0	0.7	6220	IRON, STEEL PRODUCTS (FLAT)	3	17 587	6.3	3.5		
8710	HAY, STRAW, ALFALFA, OTHER.	52	10 119	3.4	0.1	6440	NONFERPOUS METALS, MINERALS, OPES	8	2 182	1.7	0.4		
8720	FEEDS (MIXED AND OTHER)	123	41 007	9.2	0.2	6500	PETROLEUM PRODUCTS.	99	47 980	99.8	9.6		
8721	POULTRY, LIVESTOCK FEEO	33	16 612	18.7	0.1	6510	GASOLINE, KEROSENE.	208	221 150	93.6	44.2		
8722	FEEDS BOUGHT AND SOLO	102	18 381	5.4	0.1	6530	OILS, GREASES, OTHER PETPOLEUM PPOO	136	74 954	28.1	15.0		
	COMMODITIES N.E.C..	(X)	6 614	(X)	(Z)	8720	FEEDS (MIXED AND OTHER)	12	4 197	2.0	0.6		
8730	FEED INGPDIENTS.	39	55 447	27.9	0.3	8722	FEEDS BOUGHT AND SOLD	3	3 990	1.9	0.4		
9760	MISCELLANEOUS LINES	11	47 329	4.6	0.3	(X)	COMMODITIES N.E.C..	(X)	207	(X)	(Z)		
9930	OTHER LABOR, SERVICE RECEIPTS	137	18 067	1.1	0.1	8740	FERTILIZER, FERTILIZER MATERIALS. .	9	728	22.4	0.1		
	COMMODITIES N.E.C..	(X)	148 833	(X)	0.8	9210	LOGS, PILES, PULPWOOD, POLES, ETC..	3	9 387	4.4	1.9		
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	20	1 017	0.7	0.2		
	CHEMICALS AND ALLIED PRODUCTS (SIC 516)					(X)	COMMODITIES N.E.C..	(X)	753	(X)	0.2		
	TOTAL	568	835 795	(X)	100.0		BEER, WINE, AND OISTILLED ALCOHOLIC BEVERAGES (SIC 518)						
1510	PAINTERS' SUPPLIES AND SUNDRIES . . .	24	5 587	15.8	0.7		TOTAL	147	330 452	(X)	100.0		
1610	SOAPS AND DETERGENTS.	82	35 313	41.2	4.2	2950	SOFT DPINKS, BOTTLED WATERS	10	411	3.6	0.1		
1620	INDUSTPIAL CHEMICALS.	531	686 824	89.5	82.2	7210	REER, ALE, PORTER, STOUT, ETC.. . .	78	60 023	53.9	18.2		
1621	NAVAL STORES.	36	16 421	21.7	2.0	7211	REEM, ALE, ETC.	76	57 393	52.4	17.4		
1622	EXPLOSIVES.	12	6 227	93.4	0.7	7212	STATE, COUNTY, LOCAL TAXES. . . .	11	2 630	8.3	0.8		
1623	ALKALIES AND CHLORINES.	37	9 512	16.8	1.1	7310	WINE.	46	44 426	29.8	13.4		
1624	PLASTICS MATERIALS.	176	184 882	44.6	22.1	7320	SPIRITS	64	216 246	85.3	65.4		
1625	COAL TAR PPODUCTS	38	16 682	24.0	1.9	(X)	COMMODITIES N.E.C..	(X)	9 346	(X)	2.8		
1626	MANMADE FIBERS.	22	7 466	17.3	0.9		MISCELLANEOUS NONDURABLE GOODS (SIC 519)						
1627	OTHER INOUS, OPORGANIC CHEMICALS. .	200	171 652	53.0	20.5		TOTAL	2 492	7 369 000	(X)	100.0		
1628	OTHER INOUS, INOPORGANIC CHEMICALS.	247	274 478	65.4	32.9	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	190	151 152	76.3	2.1		
	COMMODITIES N.E.C..	(X)	4	(X)	(Z)	1620	INDUSTPIAL CHEMICALS.	40	158 049	4.9	2.1		
1710	YARD OP PIECE GOODS	7	4 179	12.5	0.5	1624	PLASTICS MATERIALS.	29	150 244	4.7	2.0		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.).	11	4 701	12.5	0.6	(X)	COMMODITIES N.E.C..	(X)	7 305	(X)	0.1		
2112	FROZEN VEGETABLES, JUICES	3	1 522	6.8	0.2								
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	6	1 880	9.1	0.2								
	COMMODITIES N.E.C..	(X)	1 299	(X)	0.2								
2410	CONFECTIONERY	14	649	3.4	0.1								
2411	CANDY (ALL KINDS)	9	421	5.1	0.1								
	COMMODITIES N.E.C..	(X)	228	(X)	(Z)								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3a. Merchandise Agents and Brokers, by Kind of Business and Commodity Line—United States: 1972—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
1710 1910	YARD OR PIERCE GOODS SHOES, OTHER FOOTWEAR	17 12	115 988 11 300	3.7 1.1	1.6 0.2	8610 8611	PHOTOGRAPHIC GOODS CAMERAS, PARTS, ACCESSORIES COMMODITIES N.E.C.	8 5 (X)	37 237 37 146 91	3.7 3.7 (X)	0.5 0.5 (Z)
2110 2112 2116	FROZEN FOODS (QUICK-FROZEN, PKGD.) . FROZEN VEGETABLES, JUICES FROZEN PREPARED FOODS, ETC. COMMODITIES N.E.C.	19 6 6 (X)	10 912 4 013 3 766 3 133	9.6 6.2 6.2 (X)	0.1 0.1 0.1 (Z)	8630 8680 8710	TOYS, GAMES, FIREWORKS, ETC. BOOKS, MAGAZINES, PRINTED MATERIALS HAY, STRAW, ALFALFA, OTHER.	27 173 58	4 359 378 444 68 630	10.0 97.6 44.4	0.1 5.1 0.9
2240	OTHER DAIRY PRODUCTS.	6	4 165	23.7	0.1	8720 8721 8722	FEEDS (MIXED AND OTHER) POULTRY, LIVESTOCK FEED FEEDS BOUGHT AND SOLD	294 105 226	290 650 138 380 152 270	22.5 26.1 17.4	3.9 1.9 2.1
2410 2411	CONFECTIONERY CANDY (ALL KINDS) COMMODITIES N.E.C.	30 16 (X)	9 096 5 636 3 460	12.4 13.2 (X)	0.1 0.1 (Z)	8730 8740	FEED INGREDIENTS. FERTILIZER, FERTILIZER MATERIALS. . .	166 443	580 126 273 533	33.6 10.8	7.9 3.7
2610	MEATS, PROVISIONS	8	4 058	7.7	0.1	8750 8751 8752	AGRICULTURAL CHEMICALS. WEED KILLERS, SOIL STERILIZERS. . . INSECTICIDES, FUNGICIDES, ETC. . . .	417 333 265	118 292 53 634 64 658	30.6 18.4 24.9	1.6 0.7 0.9
2850 2851 2853	FOOD AND BEVERAGE BASIC MATERIALS . MALT, MALT EXTRACT. OTHER BASIC FOOD PRODUCTS COMMODITIES N.E.C.	108 10 81 (X)	773 678 44 316 692 230 37 132	32.3 4.6 29.6 (X)	10.5 0.6 9.4 0.5	8760 8761 8762 8763 8764 8765 8766	SEEDS SCORRHUM SEEDS SEED CORN CEREAL GRAIN SEEDS (WHEAT, ETC.) . FIELD SEED FOR FORAGE AND PASTURE FINE SEEDS FOR LAWN AND TURF. . . . VEGETABLE SEEDS COMMODITIES N.E.C.	259 64 143 80 111 37 62 (X)	77 691 4 004 10 666 6 403 31 392 11 921 12 845 460	29.7 10.1 15.2 12.4 30.1 32.9 10.7 (X)	1.1 0.1 0.1 0.1 0.4 0.2 0.2 (Z)
2860 2863 2867	CANNED, BOTTLED FOODS CANNED, BOTTLED FRUITS, VEGS. . . . OTHER CANNED, BOTTLED FOODS COMMODITIES N.E.C.	33 14 7 (X)	22 477 13 737 3 861 4 779	2.0 1.5 16.7 (X)	0.3 0.2 0.1 0.1	8820 8821	JEWELRY, SILVERWARE, TROPHIES . . . CLOCKS, WATCHES, WATCH MOVEMENTS. COMMODITIES N.E.C.	52 25 (X)	9 564 3 810 5 754	12.8 8.8 (X)	0.1 0.1 0.1
2870 2930 2940 2960 3120 3430 3510	SUGAR--REFINED. PET FOODS--ALL KINDS. DRIED FRUITS, VEGETABLES. FOODS, N.E.C. GRAINS, BEANS, ETC. ELECTRIC HOUSEWARES AND SUPPLIES. . ELECTRONIC TUBES, PARTS, ETC.	17 64 11 17 109 11 6	28 823 4 744 4 554 27 785 159 076 5 379 183 623	2.7 8.8 6.5 13.2 11.7 9.3 18.3	0.4 0.1 0.1 0.4 2.2 0.1 2.5	8910 8920	GIFTS, ART GOODS, NOVELTIES, ETC. . . ADVERTISING SPECIALTIES, CALENDARS.	349 191	181 564 42 097	81.0 80.1	2.5 0.6
3610 3615	HARDWARE. ALL OTHER HARDWARE COMMODITIES N.E.C.	69 34 (X)	9 521 6 022 3 499	11.3 9.9 (X)	0.1 0.1 (Z)	9110 9111 9112	FLOWERS, PLANTS, FLORISTS' SUPPLIES CUT FLOWERS, POTTED PLANTS. FLORISTS' SUPPLIES, NURSERY STOCK	316 262 153	423 874 335 317 88 557	96.4 89.2 32.9	5.8 4.6 1.2
4310 4320 4420 4630 6220 6530 6760	GARDEN MACHINERY, EQUIPMENT, ETC. . FARM, DAIRY MACHINERY, PARTS. GENERAL PURPOSE INDUSTRIAL MACH. . . PRINTING, DUPLICATING INKS. IRON, STEEL PRODUCTS (FLAT) OILS, GREASES, OTHER PETROLEUM PROD OTHER NONFERROUS METALLIC SCRAP . .	50 79 8 8 14 21 4	6 133 5 850 459 205 4 284 192 490 430 215 191 392	4.0 7.8 22.3 11.0 6.1 13.4 9.0	0.1 0.1 6.2 0.1 2.6 5.8 2.6	9210 9510 9512 9513	LOGS, PILES, PULPWOOD, POLES, ETC.. OTHER TEXTILE PRODUCTS. BURLAP. CANVAS PRODUCTS, FELT, ETC. COMMODITIES N.E.C.	11 26 13 12 (X)	230 575 86 624 69 092 16 575 957	7.2 78.5 97.4 42.6 (X)	3.1 1.2 0.9 0.2 (Z)
7110 7111	CIGARETTES, CIGARS, TOBACCO CIGARETTES. COMMODITIES N.E.C.	38 28 (X)	31 044 26 264 4 780	80.2 79.6 (X)	0.4 0.4 0.1	9610 9710 9720 9730 9760 9930	INDUSTRIAL YARNS. WALLPAPER VEG. OILS (COTTONSEED, LINSEED) . . LEATHER MISCELLANEOUS LINES OTHER LABOR, SERVICE RECEIPTS COMMODITIES N.E.C.	131 13 40 133 65 78 (X)	480 999 7 531 528 278 291 289 81 824 25 451 106 566	99.7 42.7 35.4 22.5 42.9 8.2 (X)	6.5 0.1 7.2 4.0 1.1 0.3 1.4
7520 7610 7810 7870	INDUSTRIAL PAPERS STATIONERY, OFFICE SUPPLIES CHINA, GLASSWARE, CROCKERY. KITCHEN UTENSILS, TOOLS, ETC.	12 46 38 22	21 230 4 066 5 291 8 202	26.8 6.2 16.2 16.6	0.3 0.1 0.1 0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3b. Merchandise Agents and Brokers, by Broad Commodity Line—United States: 1972

Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of United States total ¹	Commodity line code	Commodity line	Establishments (number)	Sales ¹ (\$1,000)	Percent of United States total ¹
	UNITED STATES, TOTAL.	32 620	95 625 680	100.0	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	922	699 402	0.8
1110	AUTOMOBILES, MOTORCYCLES, ETC.	275	1 274 803	1.5	5120	SCHOOL EQUIPMENT, SUPPLIES.	234	87 650	0.1
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	127	90 913	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	201	175 339	0.2
1220	NEW AND REBUILT PARTS, ETC.	1 038	1 708 351	2.0	5210	BEAUTY, BARBER SHOP EQUIPMENT.	48	44 275	0.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	112	50 182	0.1	5220	CUSTOMTAIL, JANITORIAL SUPPLIES.	137	89 643	0.1
1310	TIRES AND TUBES.	173	65 812	0.1	5320	MUNICIPALITY SUPPLIES, EQUIPMENT.	35	78 505	0.1
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	121	117 819	0.1	5410	RAILROAD TRANSPORTATION EQUIPMENT.	50	63 100	0.1
1420	HEALTH PRODUCTS (NONPRESCRIPTION).	168	103 667	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	85	93 358	0.1
1430	BEAUTY AIDS (TOILETRIES, ETC.).	414	353 167	0.4	5430	AIRCRAFT, AVIATION PARTS.	236	354 051	0.6
1450	DRUGGISTS' SUNDRIES.	76	135 312	0.2	6110	COAL (BITUMINOUS AND ANTHRACITE).	177	666 063	1.0
1510	PAINTERS' SUPPLIES AND SUNDRIES.	420	192 333	0.2	6120	COKE.	35	73 991	0.1
1610	SOAPS AND DETERGENTS.	617	367 216	0.4	6210	IRON, STEEL PRODUCTS (SEMIFINISHED).	299	461 220	0.5
1620	INDUSTRIAL CHEMICALS.	857	1 157 842	1.4	6220	IRON, STEEL PRODUCTS (FLAT).	342	1 046 493	1.2
1710	YARN OR PIECE GOODS.	703	1 953 569	2.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	312	259 899	0.3
1720	NOTIONS (THREAD, BUTTONS, ETC.).	105	67 129	0.1	6240	IRON, STEEL FINISHED PRODUCTS.	311	342 065	0.4
1730	KNIT FABRICS, KNITTING YARNS, ETC.	140	200 431	0.2	6260	IRON, STEEL PIPE, TUBING.	195	146 189	0.2
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	516	706 119	0.8	6270	OTHER CARBON STEEL PRODUCTS.	67	49 308	0.1
1820	WOMEN'S, CHILDREN'S CLOTHING.	867	1 455 912	1.7	6320	ALLOY STEEL.	117	105 519	0.1
1910	SHOES, OTHER FOOTWEAR.	231	335 036	0.4	6330	STAINLESS STEEL.	145	85 796	0.1
2110	FROZEN FOODS (QUICK-FROZEN, PKGS.).	1 467	3 267 733	3.8	6410	COPPER WIRE (ELECTRICAL ONLY).	28	119 188	0.1
2210	BUTTER AND CHEESE.	311	316 344	0.4	6420	OTHER COPPER, BRASS MILL PRODUCTS.	102	349 677	0.4
2310	MILK, CREAM (FLUID).	150	655 566	0.8	6430	ALUMINUM SHAPES, FORMS, ETC.	192	196 267	0.2
2320	OTHER DAIRY PRODUCTS.	195	120 264	0.1	6440	NONFERROUS METALS, MINERALS, ORES.	73	361 858	0.4
2330	EGGS.	99	62 662	0.1	6500	PETROLEUM PRODUCTS.	133	54 273	0.1
2340	POULTRY.	130	105 515	0.1	6510	GASOLINE, KEROSENE.	240	242 512	0.3
2410	CONFECTIONERY.	1 107	1 394 892	1.5	6530	OILS, GREASES, OTHER PETROLEUM PROD.	186	545 992	0.7
2510	FISH, SEAFOOD (FRESH AND FROZEN).	256	274 728	0.3	6610	PREPARED IRON AND STEEL SCRAP.	100	239 285	0.3
2610	MEATS, PROVISIONS.	531	1 569 579	1.8	6730	WASTE PAPER.	52	71 279	0.1
2710	FRESH FRUITS, VEGETABLES.	1 129	2 693 569	3.4	6760	SCRAP COPPER, COPPER BASE ALLOY.	43	87 505	0.1
2810	COFFEE—ROASTED (INCLUDING SOLUBLE).	196	63 119	0.1	6780	OTHER NONFERROUS METALLIC SCRAP.	87	272 976	0.3
2820	COFFEE—GREEN.	35	138 662	0.2	7210	BEER, ALE, PORTER, STOUT, ETC.	98	69 662	0.1
2830	TEA, SPICES.	403	224 645	0.3	7310	WINE.	55	45 533	0.1
2840	BAKERY PRODUCTS.	300	182 910	0.2	7320	SPIRITS.	74	218 797	0.3
2850	FOOD AND BEVERAGE BASIC MATERIALS.	329	1 091 748	1.3	7410	PRINTING, WRITING PAPER.	138	236 040	0.3
2860	CANNED, BOTTLED FOODS.	1 912	4 670 890	5.5	7420	PRINT NEWSPRINT, ROTOGRAVURE PAPER.	20	294 338	0.3
2870	SUGAR—REFINED.	394	782 299	0.9	7510	PERSONAL SERVICE PAPERS.	684	390 366	0.5
2890	BREAKFAST FOODS.	239	66 292	0.1	7520	INDUSTRIAL PAPERS.	452	527 646	0.6
2910	FLOUR, RELATED PRODUCTS.	323	185 527	0.2	7540	PAPERBOARD, BOXBOARD.	77	108 091	0.1
2920	MARGARINE, SHORTENINGS, ETC.	553	283 758	0.3	7610	STATIONERY, OFFICE SUPPLIES.	486	291 491	0.3
2930	PET FOODS—ALL KINDS.	793	525 641	0.6	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	705	705 976	0.6
2940	DRIED FRUITS, VEGETABLES.	427	171 394	0.2	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	407	286 304	0.3
2950	SOFT DRINKS, BOTTLED WATERS.	279	171 834	0.2	7810	CHINA, GLASSWARE, CROCKERY.	254	164 249	0.2
2960	FOODS, N.E.C.	846	1 414 617	1.7	7820	HOUSEHOLD LINENS, DOMESTICS.	181	207 371	0.2
3110	COTTON (RAW), INCLUDING LINTERS.	136	838 167	1.0	7850	FLOOR COVERINGS.	285	283 293	0.3
3120	GRAINS, BEANS, ETC.	397	2 079 763	2.4	7860	MIRRORS, LAMPS, PICTURE FRAMES.	125	45 564	0.1
3130	LIVESTOCK (EXCEPT HORSES, MULES).	1 825	13 232 165	15.5	7870	KITCHEN UTENSILS, TOOLS, ETC.	738	455 957	0.6
3210	HIDES, SKINS, PELTS.	92	337 705	0.4	8110	LUMBER (ROUGH, DRESSED, FINISHED).	421	779 205	0.9
3220	TOBACCO (LEAF).	437	1 085 970	1.3	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE).	219	193 320	0.2
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS).	53	97 816	0.1	8140	WOOD MILLWORK (DOORS, WINDOWS).	243	273 326	0.3
3250	PEANUTS—UNROASTED.	20	107 269	0.1	8150	METAL MILLWORK (DOORS, ETC.).	165	75 220	0.1
3270	OTHER INEDIBLE FARM PRODUCTS.	256	102 595	0.1	8160	VENEER, OTHER WOOD PRODUCTS.	97	91 963	0.1
3310	ELECTRICAL WIRING SUPPLIES.	1 868	2 144 786	2.5	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	90	50 897	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS.	213	277 029	0.3	8240	SAND, GRAVEL, CRUSHED STONE.	49	52 034	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	431	524 957	0.6	8310	GLASS (FLAT, BRICK, ETC.).	47	58 170	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	436	436 922	0.5	8410	INSULATION MATERIALS AND BOARD.	68	74 818	0.1
3510	ELECTRONIC TUBES, PARTS, ETC.	1 904	2 630 472	3.1	8420	ROOFING, SIOING EQUIPMENT.	98	62 433	0.1
3610	HARDWARE.	1 211	953 145	1.1	8560	PREFABRICATED STRUCTURAL ASSEMBLIES.	60	43 664	0.1
3710	WARM-AIR HEATING, COOLING EQUIPMENT.	714	271 925	0.3	8570	OTHER BUILDING MATERIALS.	259	204 197	0.2
3730	HYDRONICS EQUIPMENT, SUPPLIES.	468	163 780	0.2	8610	PHOTOGRAPHIC GOODS.	197	115 059	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES.	934	764 520	0.9	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	564	840 207	1.0
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	537	324 088	0.4	8630	TOYS, GAMES, FIREWORKS, ETC.	422	481 967	0.6
3820	PARTS, SUPPLIES, AND ACCESSORIES.	209	102 114	0.1	8640	BOATS (OUTBOARD, ROW BOATS).	53	54 141	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	154	75 170	0.1	8680	BOOKS, MAGAZINES, PRINTED MATERIALS.	203	386 434	0.5
4110	OFFICE MACHINES AND EQUIPMENT.	429	167 028	0.2	8710	HAY, STRAW, ALFALFA, OTHER.	127	83 398	0.1
4120	INDICATING, RECORDING INSTRUMENTS.	295	110 174	0.1	8720	FEEDS (MIXED AND OTHER).	475	349 431	0.4
4180	STORE, RESTAURANT FIXTURES, EQUIP.	148	74 804	0.1	8730	FEED INGREDIENTS.	212	656 096	0.8
4210	CONSTRUCTION, MINING, LOGGING SUP.	234	195 280	0.2	8740	FERTILIZER, FERTILIZER MATERIALS.	551	289 223	0.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	370	141 111	0.2	8750	AGRICULTURAL CHEMICALS.	566	136 191	0.2
4320	FARM, DAIRY MACHINERY, PARTS.	603	231 291	0.3	8760	SEEDS.	329	89 109	0.1
4410	FOOD PROCESSING MACHINERY, EQUIP.	236	79 963	0.1	8810	PRECIOUS STONES (CUT) AND METALS.	140	454 726	0.5
4420	GENERAL PURPOSE INDUSTRIAL MACH.	1 456	1 765 190	2.1	8820	JEWELRY, SILVERWARE, TROPHIES.	441	216 761	0.3
4430	METALWORKING MACHINERY.	717	507 355	0.6	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	465	221 991	0.3
4440	MATERIALS HANDLING EQUIPMENT.	592	292 228	0.3	8920	ADVERTISING SPECIALTIES, CALENDARS.	212	44 297	0.1
4450	OIL WELL, OIL REFINING MACH. EQUIP.	234	126 757	0.1	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES.	324	424 363	0.5
4470	OTHER SPECIAL INDUSTRY MACHINERY.	408	270 268	0.3	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	295	908 539	1.1
4480	USED OR REBUILT MACHINERY, EQUIP.	223	52 631	0.1	9310	PHONO, RECORDS, PRERECORDED TAPES.	74	144 678	0.2
4510	BEARINGS, POWER, TRANSMISSION.	242	135 772	0.2	9510	OTHER TEXTILE PRODUCTS.	44	89 983	0.1
4610	INDUSTRIAL VALVES, FITTINGS.	596	296 261	0.3	9610	INDUSTRIAL YARNS.	144	518 602	0.6
4710	WELDING EQUIPMENT, SUPPLIES.	107	44 667	0.1	9720	VEG. OILS (COTTONSEED, LINSEED).	53	541 145	0.6
4820	BOTTLING SUPPLIES.	55	49 868	0.1	9730	LEATHER.	156	318 889	0.4
4860	MECHANICAL RUBBER GOODS.	172	89 742	0.1	9760	MISCELLANEOUS LINES.	663	340 141	0.4
					9930	OTHER LABOR, SERVICE RECEIPTS.	943	141 319	0.2
						OTHER COMMODITIES, N.E.C.	(x)	1 285 354	1.5

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972

New England

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501) ²					6420	OTHER COPPER, BRASS MILL PRODUCTS	3	5 401	19.0	4.5
						6423	ROD, NONELECTRICAL WIRE	3	1 500	5.3	1.3
							COMMODITIES N.E.C.	(X)	3 901	(X)	3.3
	TOTAL	56	77 113	(X)	100.0	6430	ALUMINUM SHAPES, FORMS, ETC.	10	7 451	23.0	6.3
	FURNITURE AND HOME FURNISHINGS (SIC 502)					6440	NONFERROUS METALS, MINERALS, ORES	3	3 714	13.3	3.1
							COMMODITIES N.E.C.	(X)	4 048	(X)	3.4
	TOTAL	76	85 483	(X)	100.0		ELECTRICAL GOODS (SIC 506)				
							TOTAL	251	390 018	(X)	100.0
1710	YARD OR PIECE GOODS	3	274	7.7	0.3	3310	ELECTRICAL WIRING SUPPLIES	94	141 178	89.4	36.2
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3	1 134	18.1	1.3	3311	INT. WIRING, CONSTR. MATERIALS	41	72 975	77.4	18.7
7430	ELECTRIC HOUSEWARES AND SUPPLIES	5	2 365	18.5	2.4	3312	OUTSIDE CONSTRUCTION MATERIALS	16	12 262	43.5	3.1
3610	HARDWARE	2	3 365	14.1	2.8	3313	LIGHTING FIXTURES	26	20 447	42.9	5.2
4150	CHINA, GLASSWARE (COMMERCIAL)	3	307	16.1	0.4	3314	ELECTRIC LAMPS	3	689	97.6	0.2
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	25	20 621	83.5	24.1	3315	MOTORS, GENERATORS, ETC.	33	34 805	54.0	8.9
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	17	9 329	74.1	10.9						
7810	CHINA, GLASSWARE, CROCKERY	5	2 065	56.1	2.4	3320	TELEPHONE AND SIGNAL EQUIPMENT	4	215	7.6	0.1
7820	HOUSEHOLD LINENS, DOMESTICS	9	17 019	86.0	19.9	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	6	4 502	36.3	1.2
7821	PEDSPREADS, COMFORTERS, BLANKETS	4	3 516	21.0	4.1	3420	MAJOR APPLIANCES, TV SETS, ETC.	21	27 064	78.6	6.9
7822	TABLE LINENS	5	2 464	15.7	3.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES	13	16 403	54.2	4.2
7824	TOWELS, WASH CLOTHS	4	2 312	25.2	2.7	3510	ELECTRONIC TUBES, PARTS, ETC.	151	193 119	95.4	49.5
7825	OTHER LINENS, DOMESTICS	4	5 449	53.1	6.4	3511	ELECTRONIC TUBES	27	19 022	55.8	4.9
	COMMODITIES N.E.C.	(X)	3 056	(X)	3.6	3512	TRANSISTORS AND/OR SEMICONDUCTORS	25	14 183	32.4	3.6
7830	CURTAINS, DRAPES	3	370	4.4	0.4	3513	ELECTRONIC PARTS	51	44 268	56.5	11.4
7850	FLOOR COVERINGS	9	2 757	51.3	3.2	3514	ACCESSORIES, TESTING EQUIPMENT	30	19 449	50.8	5.0
7860	MIRRORS, LAMPS, PICTURE FRAMES	2	2 390	20.3	2.8	3515	INTERCOMMUNICATIONS EQUIPMENT	15	7 377	51.8	1.9
7870	KITCHEN UTENSILS, TOOLS, ETC.	20	20 707	72.4	24.2	3516	COMM., INDUSTRIAL ELECTRONIC PARTS	88	88 820	71.6	22.8
8030	TOYS, GAMES, FIREWORKS, ETC.	3	305	5.4	0.4						
9760	MISCELLANEOUS LINES	3	246	12.3	0.3	3610	HARDWARE	7	1 555	22.1	0.4
	COMMODITIES N.E.C.	(X)	3 508	(X)	4.1	4130	COMMERCIAL KITCHEN EQUIPMENT	3	319	6.9	0.1
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503) ²					8620	SPORTING, ATHLETIC GOODS, BICYCLES	3	391	9.9	0.1
						9930	OTHER LABOR, SERVICE RECEIPTS	6	671	11.8	0.2
	TOTAL	36	101 599	(X)	100.0		COMMODITIES N.E.C.	(X)	4 601	(X)	1.2
							HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)				
	SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)						TOTAL	136	146 179	(X)	100.0
						3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	1 168	20.8	0.8
	TOTAL	34	46 787	(X)	100.0	3610	HARDWARE	34	44 506	92.7	30.4
5610	PHOTOGRAPHIC GOODS	6	2 254	62.6	4.8	3710	WARM-AIR HEATING, COOLING EQUIPMENT	37	11 196	30.4	7.7
8620	SPORTING, ATHLETIC GOODS, BICYCLES	19	33 711	97.6	72.1	3720	RESIDENTIAL ELEC. SPACE HEATING	5	976	15.9	0.7
8621	ATHLETIC EQUIPMENT, SUPPLIES	13	30 332	95.4	64.8	3730	HYDRONICS EQUIPMENT, SUPPLIES	37	19 378	43.0	13.3
8626	SKI EQUIPMENT, SUPPLIES	4	1 241	14.5	2.7	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	37	36 619	71.7	24.6
	COMMODITIES N.E.C.	(X)	2 134	(X)	4.6	3810	CENTRAL AIR-CONDITIONING EQUIPMENT, PARTS, SUPPLIES, AND ACCESSORIES	39	19 782	55.1	13.5
8630	TOYS, GAMES, FIREWORKS, ETC.	4	2 376	100.0	5.1	3820		5	504	14.1	0.3
8670	OTHER RECREATION, HOBBY GOODS	4	423	100.0	0.9	3910	COMMERCIAL REFRIGERATION EQUIPMENT	11	2 238	29.7	1.5
	COMMODITIES N.E.C.	(X)	8 023	(X)	17.1	3911	BEVERAGE, DRINKING WATER COOLERS	6	344	6.9	0.2
	METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)					3916	OTHER REFRIGERATION EQUIPMENT	6	1 712	54.1	1.2
							COMMODITIES N.E.C.	(X)	182	(X)	0.1
	TOTAL	47	118 949	(X)	100.0	4610	INDUSTRIAL VALVES, FITTINGS	5	1 908	44.2	1.3
3610	HARDWARE	3	591	19.3	0.7	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	914	14.1	0.6
3614	HAND TOOLS (INCL. POWER), CUTLERY	3	339	7.3	0.3	7870	KITCHEN UTENSILS, TOOLS, ETC.	3	620	15.8	0.4
	COMMODITIES N.E.C.	(X)	592	(X)	0.5		COMMODITIES N.E.C.	(X)	6 970	(X)	4.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	641	12.3	0.5		MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508) ²				
3741	PIPE FITTINGS, VALVES	6	469	9.0	0.4		TOTAL	376	277 669	(X)	100.0
3742	PLUMBING FIXTURES	3	156	12.3	0.1						
	COMMODITIES N.E.C.	(X)	16	(X)	(2)		MISCELLANEOUS DURABLE GOODS (SIC 509)				
4870	ROPE, CORDAGE, TWINE (NOT WIRE)	3	245	4.3	0.2		TOTAL	67	247 219	(X)	100.0
4210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	6	3 433	31.1	2.9	2960	FOODS, N.E.C.	8	1 308	25.0	0.5
4220	IRON, STEEL PRODUCTS (FLAT)	11	39 008	90.4	32.8	6720	WIPING CLOTHS	3	918	90.0	0.4
6222	STRIP (HOT, COLD-ROLLED)	6	11 433	44.2	9.6	6740	ZINC SCRAP	3	1 081	14.0	0.4
6226	SHFETS (GALVANIZED, OTHER COATED)	4	9 177	34.1	7.7	6750	ALUMINUM SCRAP	3	618	8.0	0.2
6229	OTHER FLAT IRON, STEEL PRODUCTS	(X)	18 398	(X)	15.5	6760	SCRAP COPPER, COPPER BASE ALLOY	5	5 618	63.3	2.3
6230	IRON AND STEEL PIPE, WIRE PRODUCTS	8	12 568	91.1	10.6	6770	SCRAP LEAD	3	1 158	15.0	0.5
6240	IRON, STEEL FINISHED PRODUCTS	10	7 342	47.3	6.2	6780	OTHER NONFERROUS METALLIC SCRAP	8	3 423	27.9	1.4
6250	CAST IRON SOIL PIPE, TUBING	3	578	11.4	0.5	7010	PERSONAL SERVICE PAPERS	8	732	14.0	0.3
6260	IRON, STEEL PIPE, TUBING	6	11 255	66.8	9.5	7870	KITCHEN UTENSILS, TOOLS, ETC.	8	1 308	25.0	0.5
6261	TUBING (MECHANICAL AND PRESSURE)	5	10 473	65.1	9.2	8810	PRECIOUS STONES (CUT) AND METALS	3	8 440	100.0	3.4
	COMMODITIES N.E.C.	(X)	245	(X)	0.2	8820	JEWELRY, SILVERWARE, TRUPLIES	15	35 503	100.0	14.4
6320	ALLOY STEEL	5	1 836	20.9	1.5	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	34	80 534	95.7	32.6
6330	STAINLESS STEEL	5	6 073	55.5	5.1	9310	PHOTO. RECORDS, PRERECORDED TAPES	3	105 210	100.0	42.6
6410	COPPER PIPE (ELECTRICAL ONLY)	3	14 462	52.5	12.2	9740	LUGGAGE, SADDLERY, HARNESS	3	654	100.0	0.3
						9930	OTHER LABOR, SERVICE RECEIPTS	3	157	4.7	0.1
							COMMODITIES N.E.C.	(X)	557	(X)	0.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

New England—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹	
	PAPER AND PAPER PRODUCTS (SIC 511)					2510	FISH, SEAFOOD (FRESH AND FROZEN), . .	28	61 013	24.6	4.4	
	TOTAL	46	64 134	(X)	100.0	2610	MEATS, PROVISIONS	31	160 298	50.1	11.5	
5220	CUSTODIAL, JANITORIAL SUPPLIES . . .	3	495	8.1	0.8	2611	FRESH, FROZEN MEATS	19	150 195	50.5	10.8	
7410	PRINTING, WRITING PAPER	6	3 512	45.2	5.5	2612	SAUSAGE, MEAT LOAVES,	5	1 710	15.1	0.1	
7510	PERSONAL SERVICE PAPERS	10	13 609	61.5	21.5	2613	CURED, BOILED, SMOKED MEATS . . .	8	2 954	19.4	0.2	
7520	INDUSTRIAL PAPERS	19	19 465	57.5	30.4							
7540	PAPERBOARD, BOXBOARD	6	7 176	87.8	11.2	2614	OTHER MEAT PRODUCTS	11	5 438	19.3	0.4	
							COMMODITIES N.E.C.	(X)	1	(X)	(2)	
7610	STATIONERY, OFFICE SUPPLIES	13	13 696	82.4	21.4	2710	FRESH FRUITS, VEGETABLES,	44	134 496	86.7	9.6	
7612	CARBON PAPER, STENCIL PAPER, ETC. .	7	511	4.6	0.8	2711	FRESH FRUITS, BERRIES, MELONS . . .	33	77 002	53.5	5.5	
7613	LOOSELEAF BINDERS, BLANK BOOKS, . .	9	1 812	11.2	2.8	2712	FRESH VEGETABLES,	30	57 494	54.9	4.1	
7614	PENS, MECHANICAL PENCILS,	7	1 075	9.7	1.7							
7615	OTHER OFFICE SUPPLIES	9	4 083	35.8	6.4	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	10	7 195	14.1	0.5	
	COMMODITIES N.E.C.	(X)	6 215	(X)	9.7	2820	COFFEE--GREEN	3	797	33.1	0.1	
7720	OFFICE, COMMERCIAL, BUSINESS FURN., .	3	626	20.7	1.3	2830	TEA, SPICES	10	3 906	9.1	0.3	
8530	ADHESIVES, MASTICS,	3	1 333	18.4	2.1	2840	BAKERY PRODUCTS	16	25 774	30.4	1.8	
	COMMODITIES N.E.C.	(X)	3 822	(X)	6.0	2860	CANNED, BOTTLED FOODS	58	340 393	46.8	24.4	
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)					2870	SUGAR--REFINED,	8	12 466	52.3	0.9	
	TOTAL	9	23 038	(X)	100.0	2890	BREAKFAST FOODS	6	7 704	4.2	0.6	
						2910	FLOUR, RELATED PRODUCTS	10	7 487	5.9	0.5	
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC., .	3	2 243	100.0	9.7	2920	MARGARINE, SHORTENINGS, ETC., . . .	14	12 390	11.6	0.9	
1420	HEALTH PRODUCTS (NONPRESCRIPTION), .	3	6 452	33.2	28.0	2930	PET FOODS--ALL KINDS,	13	21 405	6.7	1.5	
1430	BEAUTY AIDS (TOILETRIES, ETC.), . . .	6	13 327	64.1	57.8							
	COMMODITIES N.E.C.	(X)	1 016	(X)	4.4	2940	DRIED FRUITS, VEGETABLES,	7	13 201	26.8	0.9	
	APPAREL, PIECE GOODS AND NOTIONS (SIC 513)					2950	SOFT DRINKS, BOTTLED WATERS	7	10 044	5.4	0.7	
	TOTAL	72	140 658	(X)	100.0	2960	FOODS, N.E.C.,	34	160 819	33.2	11.5	
1710	YARD OR PIECE GOODS	23	54 765	89.9	38.9	3430	ELECTRIC HOUSEWARES AND SUPPLIES, .	4	843	3.3	0.1	
1711	COTTON FABRICS,	14	38 891	81.9	27.6	3610	HARDWARE,	3	1 135	3.7	0.1	
1712	RAYON, NYLON, ETC.,	11	8 851	64.6	6.3	5220	CUSTODIAL, JANITORIAL SUPPLIES, . .	3	23 319	25.3	1.7	
1713	WOOL FABRICS,	5	5 677	74.6	4.2	7510	PERSONAL SERVICE PAPERS	13	11 367	7.7	0.8	
1714	OTHER YARD GOODS,	6	1 146	18.3	0.8	7870	KITCHEN UTENSILS, TOOLS, ETC., . . .	6	3 737	6.7	0.3	
						8010	PHOTOGRAPHIC GOODS,	4	873	1.2	0.1	
						9720	FEEDS (MIXED AND OTHER),	3	803	3.9	0.1	
							COMMODITIES N.E.C.	(X)	11 600	(X)	0.8	
							FARM-PRODUCT RAW MATERIALS (SIC 515)					
							TOTAL	41	122 021	(X)	100.0	
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS, .	11	18 046	70.5	12.8	3130	LIVESTOCK (EXCEPT HORSES, MULES), .	10	16 779	99.5	13.8	
1813	SHIRTS (DRESS AND SPORT),	6	6 415	39.3	6.0	3131	CATTLE, CALVES,	10	16 306	96.7	13.4	
1814	SPORTSWEAR (EXC. SHIRTS, SHOES), . .	6	5 724	33.0	4.1	3132	SHEEP, LAMBS,	5	105	0.9	0.1	
1816	OTHER CLOTHING, FURNISHINGS,	4	3 907	57.7	2.8	3133	HOGS,	5	364	3.0	0.3	
							COMMODITIES N.E.C.	(X)	4	(X)	(2)	
1820	WOMEN'S, CHILDREN'S CLOTHING,	26	28 013	74.4	19.9	3210	HIDES, SKINS, PELTS	15	56 894	100.0	46.6	
1821	DRESSES, SKIRTS, BLOUSES,	17	19 580	61.9	13.9	3220	TORACCO (LEAF),	4	10 848	100.0	13.8	
1823	CHILDREN'S INFANTS' WEAR,	7	7 227	36.0	5.1							
1825	OTHER APPAREL, ACCESSORIES,	3	188	14.9	0.1	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS), .	10	24 899	100.0	20.4	
	COMMODITIES N.E.C.	(X)	1 018	(X)	0.7	3231	RAW WOOL,	7	17 573	84.8	14.4	
1910	SHOES, OTHER FOOTWEAR,	12	19 225	61.5	13.7	3232	WOOL TOPS, NOILS, OTHER,	9	7 326	42.1	6.0	
1911	MEN'S, BOYS' SHOES,	8	11 783	42.5	8.4							
1912	WOMEN'S, MISSES' SHOES,	6	2 410	22.9	1.7	3270	OTHER INEDIBLE FARM PRODUCTS, . . .	3	81	2.0	0.1	
1914	OTHER FOOTWEAR (SLIPPERS, ETC.), . .	4	3 770	37.0	2.7		COMMODITIES N.E.C.	(X)	6 520	(X)	5.3	
	COMMODITIES N.E.C.	(X)	1 262	(X)	0.9		CHEMICALS AND ALLIED PRODUCTS (SIC 516) ²					
	COMMODITIES N.E.C.	(X)	862	(X)	0.6		TOTAL	48	66 810	(X)	100.0	
	GROCERIES AND RELATED PRODUCTS (SIC 514)						PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²					
	TOTAL	205	1 395 755	(X)	100.0		TOTAL	6	5 053	(X)	100.0	
1420	HEALTH PRODUCTS (NONPRESCRIPTION), .	3	6 645	10.3	0.5		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)					
1610	SOAPS AND DETERGENTS,	10	14 898	10.2	1.1		TOTAL	4	3 545	(X)	100.0	
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.),	57	289 548	42.7	20.7		7320	SPIRITS	4	3 107	87.6	87.6
2210	BUTTER AND CHEESE	14	5 906	22.8	0.4		COMMODITIES N.E.C.	(X)	438	(X)	12.4	
2220	ICE CREAM, ICES	3	3 570	10.7	0.3		MISCELLANEOUS NONFOODABLE GOODS (SIC 519) ²					
2240	OTHER DAIRY PRODUCTS,	3	1 043	3.6	0.1		TOTAL	141	304 013	(X)	100.0	
2320	POULTRY	7	4 244	10.8	0.3							
2323	DRESSED POULTRY (RESALES),	5	2 034	7.9	0.1							
	COMMODITIES N.E.C.	(X)	2 210	(X)	0.2							
2410	CONFECTIONERY	30	36 836	19.7	2.6							
2411	CANDY (ALL KINDS),	27	32 985	18.6	2.4							
2412	CHEWING GUM	3	1 669	11.8	0.1							
2414	NUTS, OTHER CONFECTIONS,	8	1 747	11.2	0.1							
	COMMODITIES N.E.C.	(X)	235	(X)	(2)							

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)						8113	FLOORING.	7	4 354	1.6	0.9	
	TOTAL	210	623 603	(X)	100.0		8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	25	48 478	16.4	9.9	
							8121	HARDWOOD.	15	21 164	7.4	4.3	
							8122	SOFTWOOD.	15	27 314	9.6	5.6	
1110	AUTOMOBILES, MOTORCYCLES, ETC.	34	420 877	94.3	67.5		8130	WOOD SHINGLES	6	630	0.5	0.1	
1111	NEW AUTOMOBILES	14	398 791	94.1	63.9		9140	WOOD MILLWORK (DOORS, WINDOWS).	36	61 714	18.9	12.6	
1112	USED AUTOMOBILES.	20	15 864	59.2	2.5		8150	METAL MILLWORK (DOORS, ETC.).	34	21 803	13.6	4.5	
1113	OTHER PASSENGER MOTOR VEHICLES.	10	6 222	90.7	1.0		8160	VENEER, OTHER WOOD PRODUCTS	19	5 939	4.1	1.2	
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	27	23 438	5.9	3.8		8210	BRICK, BLOCKS, TILE, CLAY, ETC.	25	17 360	11.8	3.6	
1210	MACHINE SHOP SALES AND LABOR.	12	3 136	0.8	0.5		8220	CONCRETE PRODUCTS, BUILDING STONE	15	8 484	52.5	1.7	
1211	PARTS AND EQUIPMENT	7	2 761	0.7	0.4		8230	CEMENT, LIME, PLASTIC, STUCCO	6	4 419	0.3	0.1	
1212	MACHINE SHOP LABOR.	10	375	7.9	0.1		8240	SAND, GRAVEL, CRUSHED STONE	13	12 524	9.2	2.6	
1220	NEW AND REBUILT PARTS, ETC.	134	121 383	79.6	19.5		8310	GLASS (FLAT, BRICK, ETC.).	17	16 734	11.3	3.4	
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	5	3 234	59.1	0.5		8410	INSULATION MATERIALS AND BOARD.	15	24 441	8.8	5.0	
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	17	7 165	95.9	1.1		8420	ROOFING, SIDING EQUIPMENT	11	33 272	12.2	6.8	
1310	TIRES AND TUBES	24	15 928	60.1	2.6		8421	ASPHALT SHINGLES, ROOFING	9	24 073	8.8	4.9	
3610	HARDWARE.	5	5 543	28.2	0.9		8424	ALUMINUM SHEETS	4	661	0.5	0.1	
4420	GENERAL PURPOSE INDUSTRIAL MACH.	7	3 170	0.9	0.5		8425	RAIN-CARRYING EQUIPMENT	4	4 256	1.6	0.9	
4500	PETROLEUM PRODUCTS.	12	5 546	27.2	0.9			COMMODITIES N.E.C.	(X)	4 282	(X)	0.9	
6620	SPORTING, ATHLETIC GOODS, BICYCLES.	5	1 233	6.9	0.2		8510	BUILDING AND CONSTRUCTION PAPER	6	1 872	1.4	0.4	
6930	OTHER LABOR, SERVICE RECEIPTS	5	895	7.7	0.1		8520	WALLBOARD, HARDBOARD.	15	22 952	8.4	4.7	
	COMMODITIES N.E.C.	(X)	12 655	(X)	1.9		9530	ADHESIVES, MASTICS.	15	4 277	1.6	0.9	
	FURNITURE AND HOME FURNISHINGS (SIC 502)						8540	STRUCTURAL IRON, STEEL.	4	1 053	26.6	0.2	
	TOTAL	385	708 827	(X)	100.0		8550	PLASTIC BUILDING MATERIALS.	15	1 619	11.3	0.3	
1220	NEW AND REBUILT PARTS, ETC.	3	1 687	31.6	0.2		9560	PREFABRICATED STRUCTURAL ASSEMBLIES	11	5 726	64.2	1.2	
1510	PAINTERS' SUPPLIES AND SUPPLIES	5	910	2.9	0.1		8570	OTHER BUILDING MATERIALS.	38	25 186	86.7	5.2	
1820	WOMEN'S, CHILDREN'S CLOTHING.	3	741	11.9	0.1		9210	LOGS, PILES, PULPWOOD, POLES, ETC.	6	1 049	0.8	0.2	
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3	671	12.0	0.1		9760	MISCELLANEOUS LINES	4	8 114	5.8	1.7	
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	14	5 920	20.7	0.8			COMMODITIES N.E.C.	(X)	8 424	(X)	1.7	
3610	HARDWARE.	11	2 137	4.5	0.3			SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)					
4310	GARAGE MACHINERY, EQUIPMENT, ETC.	3	1 334	19.9	0.2			TOTAL	209	466 119	(X)	100.0	
4320	CUSTOMAL, JANITORIAL SUPPLIES.	5	1 492	3.6	0.2		1910	SHOES, OTHER FOOTWEAR	3	3 282	15.2	0.7	
7610	STATIONERY, OFFICE SUPPLIES	8	728	2.4	0.1		3420	MAJOR APPLIANCES, TV SETS, ETC.	3	395	42.1	0.1	
							7670	KITCHEN UTENSILS, TOOLS, ETC.	3	1 965	23.1	0.4	
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	160	228 296	91.8	32.2		8610	PHOTOGRAPHIC GOODS.	27	12 895	87.4	2.8	
7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	171	219 173	90.9	36.9		8611	CAMERAS, PARTS, ACCESSORIES	12	5 189	68.2	1.1	
7712	SLEEP EQUIPMENT	13	9 123	55.4	1.3		8612	PROJECTION APPARATUS.	4	638	27.1	0.1	
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	43	79 719	83.9	11.2		8614	SENSITIZED, UNEXPOSED PHOTO. FILM	4	383	52.3	0.1	
7810	CHINA, GLASSWARE, CROCKERY.	50	63 704	69.5	9.0		8615	OTHER PHOTOGRAPHIC GOODS.	15	6 685	89.1	1.4	
7820	HOUSEHOLD LINENS, DOMESTICS	32	116 526	96.0	16.4		8620	SPORTING, ATHLETIC GOODS, BICYCLES.	95	253 226	75.1	54.3	
7821	REDSPREADS, COMFORTERS, BLANKETS.	11	31 261	76.5	4.4		8621	ATHLETIC EQUIPMENT, SUPPLIES.	57	106 780	46.2	22.9	
7822	TABLE LINENS.	13	7 572	48.0	1.1		8622	ARMS AND AMMUNITION	7	16 490	44.5	3.5	
7823	SHEETS, PILLOW CASES.	4	2 624	34.0	0.4		8623	BICYCLES.	20	26 226	30.6	5.5	
7824	TOWELS, BATH CLOTHS	6	2 779	31.5	0.4		8624	CAMPING EQUIPMENT.	24	34 053	23.2	7.3	
7825	OTHER LINENS, DOMESTICS	11	71 490	95.4	10.1		8625	FISHING TACKLE AND EQUIPMENT.	16	35 900	26.3	7.7	
7840	CURTAINS, DRAPES.	13	9 935	68.4	1.4		8626	SKI EQUIPMENT, SUPPLIES	18	5 947	8.9	1.3	
7850	FLOOR COVERINGS	43	49 751	84.0	7.0		8627	OTHER (WATER SPORTS, ARCHERY)	26	27 830	17.3	6.0	
7851	CARPETS, RUGS	35	37 389	75.5	5.3		8630	TOYS, GAMES, FIREWORKS, ETC.	98	162 169	79.2	34.8	
7852	LINOLEUM, OTHER HARD SURFACE.	4	4 492	46.8	0.6		8640	BOATS (OUTBOARD, ROW BOATS).	7	2 980	91.9	0.6	
7853	OTHER FLOOR COVERINGS	3	7 870	81.4	1.1		8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	12	7 796	13.6	1.7	
7860	MIRRORS, LAMPS, PICTURE FRAMES.	28	15 116	27.5	2.1		8660	THEATER, STUDIO EQUIPMENT	7	5 096	79.6	1.1	
7870	KITCHEN UTENSILS, TOOLS, ETC.	71	96 458	58.8	13.6		8670	OTHER RECREATION, HOBBY GOODS	8	4 222	33.5	0.9	
8630	TOYS, GAMES, FIREWORKS, ETC.	9	1 282	9.4	0.2		8820	JEWELRY, SILVERWARE, TROPHIES	3	1 020	19.9	0.2	
8820	JEWELRY, SILVERWARE, TROPHIES	5	874	11.7	0.1			COMMODITIES N.E.C.	(X)	11 073	(X)	2.4	
9910	GIFTS, ART GOODS, NOVELTIES, ETC.	11	7 610	36.6	1.1			METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)					
9930	OTHER LABOR, SERVICE RECEIPTS	5	527	20.1	0.1			TOTAL	273	1 560 527	(X)	100.0	
	COMMODITIES N.E.C.	(X)	22 959	(X)	3.2		1620	INDUSTRIAL CHEMICALS.	9	4 561	5.8	0.3	
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)						3310	ELECTRICAL WIRING SUPPLIES.	3	4 060	26.8	0.3	
	TOTAL	227	488 301	(X)	100.0		3420	MAJOR APPLIANCES, TV SETS, ETC.	3	789	1.8	0.1	
1510	PAINTERS' SUPPLIES AND SUPPLIES	11	8 462	3.1	1.7		3610	HARDWARE.	13	6 086	9.5	0.4	
3310	ELECTRICAL WIRING SUPPLIES.	6	2 514	1.0	0.6		3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	10	6 766	21.3	0.4	
3420	MAJOR APPLIANCES, TV SETS, ETC.	4	5 587	4.2	1.2		4420	GENERAL PURPOSE INDUSTRIAL MACH.	7	6 818	14.2	0.4	
3610	HARDWARE.	5	5 442	4.1	1.1		4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	7	2 810	20.2	0.2	
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8	6 458	4.6	1.3		6110	COAL (BITUMINOUS AND ANTHRACITE).	33	308 192	99.9	23.6	
4220	IRON, STEEL PRODUCTS (FLAT)	4	303	0.2	0.1		6120	COKE.	6	1 261	6.5	0.1	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	4	6 500	2.4	1.3		6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	71	103 073	44.1	6.6	
6232	NAILS AND STAPLES	4	6 500	2.4	1.3		6220	IRON, STEEL PRODUCTS (FLAT)	71	159 486	57.1	10.2	
6240	IRON, STEEL FINISHED PRODUCTS	4	6 968	2.6	1.4		6221	PLATES	17	12 879	12.7	0.8	
6430	ALUMINUM SHAPES, FORMS, ETC.	5	488	11.8	0.1		6222	STRIP (HOT, COLD-ROLLED)	17	4 528	4.8	0.3	
8110	LUMBER (ROUGH, DRESSED, FINISHED)	55	112 809	36.9	23.1		6223	SHEETS (COLD-ROLLED)	28	47 554	24.4	3.0	
8111	SOFTWOODS (EXCEPT FLOORING)	48	93 091	31.2	19.1		6224	SHEETS (HOT-ROLLED)	15	23 625	13.7	1.5	
8112	HARDWOODS (EXCEPT FLOORING)	24	15 364	10.8	3.1		6226	SHEETS (GALVANIZED, OTHER COATED)	24	44 098	21.0	2.8	
							6227	TINPLATE.	9	6 384	8.7	0.4	
							6228	FABRICATED AND STRUCTURAL PLATE	13	16 389	70.6	1.1	
								COMMODITIES N.E.C.	(X)	3 829	(X)	0.2	

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.03 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	36	35 755	28.3	2.3	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	6	1 713	9.0	0.1		
6231	WIRE--PLAIN, COATED, BARBED, ETC.	26	20 856	19.4	1.3	7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	6	1 713	9.0	0.1		
6232	NAILS AND STAPLES	8	3 549	34.9	0.2								
6233	WOVEN, WELDED WIRE FENCING, PARTS	4	3 850	46.1	0.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	6	1 671	5.8	0.1		
6234	WIRE ROPE AND STRAND, RALE TIES .	4	1 212	1.9	0.1	8610	PHOTOGRAPHIC GOODS.	7	2 746	7.2	0.2		
	COMMODITIES N.E.C.	(X)	6 188	(X)	0.4	8820	JEWELRY, SILVERWARE, TROPHIES	3	1 012	3.2	0.1		
6240	IRON, STEEL FINISHED PRODUCTS	53	47 275	25.0	3.0	9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	4	2 691	22.4	0.2		
6250	CAST IRON SOIL PIPE, TUBING	4	6 618	19.3	0.4	9760	MISCELLANEOUS LINES	9	1 843	14.8	0.1		
						9930	OTHER LABOR, SERVICE RECEIPTS	13	3 319	7.6	0.2		
6260	IRON, STEEL PIPE, TUBING	30	29 696	23.6	1.9		COMMODITIES N.E.C.	(X)	17 407	(X)	1.3		
6261	TUBING (MECHANICAL AND PRESSURE).	28	16 782	13.6	1.1		HARDWARE, PLUMBING, HEATING						
6262	STANDARD STEEL PIPE	9	12 914	15.1	0.8		EQUIPMENT, SUPPLIES (SIC 507)						
6270	OTHER CARBON STEEL PRODUCTS	15	9 089	46.5	0.6		TOTAL	375	479 719	(X)	100.0		
6320	ALLOY STEEL	27	20 104	15.5	1.3	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	6	1 329	16.9	0.3		
6321	BAR, HOT-ROLLED OR COLD-FINISHED	15	6 463	5.8	0.4	1620	INDUSTRIAL CHEMICALS.	6	1 099	9.8	0.2		
6323	PIPE AND TUBING	12	10 248	22.3	0.7	3310	ELECTRICAL WIRING SUPPLIES.	8	3 660	13.4	0.8		
6325	OTHER ALLOY STEEL	10	3 165	9.5	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	5	462	10.9	0.1		
	COMMODITIES N.E.C.	(X)	208	(X)	(Z)	3440	ROOM AIR CONDITIONERS	6	900	15.5	0.2		
6330	STAINLESS STEEL	34	17 999	16.5	1.2	3610	HARDWARE.	109	153 065	12.8	31.9		
6331	PLATES.	5	2 770	4.3	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	100	59 367	52.4	12.4		
6332	STRIP	11	2 079	15.3	0.1	3720	RESIDENTIAL ELEC. SPACE HEATING . .	11	7 605	28.3	1.6		
6333	SHEETS.	20	6 497	16.7	0.4	3730	HYDRONICS EQUIPMENT, SUPPLIES	54	32 468	56.0	6.8		
6334	BAR, BAR-SIZE SHAPES	4	2 550	26.0	0.2	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	118	116 480	15.6	24.3		
6335	OTHER STAINLESS STEEL	13	4 103	17.5	0.3	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	68	53 520	71.7	11.2		
6410	COPPER WIRE (ELECTRICAL ONLY)	10	98 148	52.6	6.3	3820	PARTS, SUPPLIES, AND ACCESSORIES. .	20	11 454	46.9	2.4		
6420	OTHER COPPER, BRASS MILL PRODUCTS . .	40	312 122	47.3	20.0	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	14	8 657	56.6	1.8		
6421	FLAT PRODUCTS (SHEETS, ETC.).	21	37 948	17.6	2.4	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	5	430	10.1	0.1		
6422	TUBULAR PRODUCTS (PIPES, TUBES) . . .	21	27 445	43.0	1.8	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	9	2 917	27.1	0.6		
6423	ROD, NONELECTRICAL WIRE	13	246 729	41.2	15.8	4430	METALWORKING MACHINERY.	5	1 506	20.1	0.3		
						4610	INDUSTRIAL VALVES, FITTINGS	9	650	12.2	0.1		
6430	ALUMINUM SHAPES, FORMS, ETC.	46	37 637	33.0	2.4	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	3	3 315	28.1	0.7		
6431	PLATE (1/250 INCH AND OVER)	17	3 788	8.3	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	11	1 087	7.4	0.2		
6432	SHEET, COIL (1/106 TO 1/249 INCH) . . .	15	5 475	13.5	0.4	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	5	2 079	19.2	0.4		
6433	ROD, BAR, WIRE (ROLLED, EXTRUDED)	6	5 653	52.1	0.4	6231	WIRE--PLAIN, COATED, BARBED, ETC.	3	891	16.7	0.2		
6435	OTHER EXTRUDED SHAPES	15	22 619	77.5	1.4	6233	WOVEN, WELDED WIRE FENCING, PARTS	3	1 064	14.1	0.2		
	COMMODITIES N.E.C.	(X)	102	(X)	-		COMMODITIES N.E.C.	(X)	124	(X)	(Z)		
6440	NONFERROUS METALS, MINERALS, ORES .	15	189 205	33.8	12.1	6250	CAST IRON SOIL PIPE, TUBING	6	2 361	22.0	0.5		
6610	PREPARED IRON AND STEEL SCRAP	4	2 837	4.2	0.2	6260	IRON, STEEL PIPE, TUBING.	6	809	11.0	0.2		
6620	UNPREPARED IRON AND STEEL SCRAP . . .	6	852	13.0	0.1	6261	TUBING (MECHANICAL AND PRESSURE).	6	768	10.5	0.2		
8150	METAL MILLWORK (DOORS, ETC.).	4	1 175	9.3	0.1		COMMODITIES N.E.C.	(X)	41	(X)	(Z)		
8570	OTHER BUILDING MATERIALS.	6	2 305	9.3	0.1	6420	OTHER COPPER, BRASS MILL PRODUCTS . .	5	2 990	21.8	0.6		
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	4 024	9.1	0.3	7870	KITCHEN UTENSILS, TOOLS, ETC.	8	1 258	14.1	0.3		
8627	OTHER (WATER SPORTS, ARCHERY)	3	4 024	9.1	0.3	9760	MISCELLANEOUS LINES	9	2 147	20.4	0.4		
						9930	OTHER LABOR, SERVICE RECEIPTS	14	5 349	23.7	1.1		
9720	VEG. OILS (COTTONSEED, LINSEED) . . .	3	2 915	7.1	0.2		COMMODITIES N.E.C.	(X)	2 755	(X)	0.6		
9760	MISCELLANEOUS LINES	15	3 757	18.2	0.2		MACHINERY, EQUIPMENT, AND						
9930	OTHER LABOR, SERVICE RECEIPTS	4	2 350	1.9	0.2		SUPPLIES (SIC 506)						
	COMMODITIES N.E.C.	(X)	72 739	(X)	4.7		TOTAL	1 233	1 308 428	(X)	100.0		
	ELECTRICAL GOODS (SIC 506)					1220	NEW AND REBUILT PARTS, ETC.	3	1 516	39.0	0.1		
	TOTAL	765	1 380 363	(X)	100.0	1250	PETROLEUM PRODUCTS MARKETING EQUIP.	5	4 990	10.5	0.4		
1220	NEW AND REBUILT PARTS, ETC.	7	3 236	13.2	0.2	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	9	765	2.9	0.1		
1710	YARD OR PIECE GOODS	4	2 231	7.6	0.2	1620	INDUSTRIAL CHEMICALS.	14	2 328	3.3	0.2		
3310	ELECTRICAL WIRING SUPPLIES.	279	398 505	86.0	28.9	1710	YARD OR PIECE GOODS	3	3 166	31.1	0.2		
3311	INT. WIRING, CONSP. MATERIALS.	149	185 022	65.2	13.4	3310	ELECTRICAL WIRING SUPPLIES.	15	1 830	13.9	0.1		
3312	OUTSIDE CONSTRUCTION MATERIALS. . . .	54	33 745	27.4	2.4	3610	HARDWARE.	20	3 127	13.8	0.2		
3313	LIGHTING FIXTURES	91	86 025	50.0	6.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	14	2 450	9.0	0.2		
3314	ELECTRIC LAMPS.	18	11 393	49.7	0.8	3730	HYDRONICS EQUIPMENT, SUPPLIES	9	1 041	7.1	0.1		
3315	MOTORS, GENERATORS, ETC.	118	82 320	41.6	6.0	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	22	4 808	14.4	0.4		
3320	TELEPHONE AND SIGNAL EQUIPMENT. . . .	19	4 999	28.2	0.4	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	3	721	23.9	0.1		
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	45	109 941	58.3	8.0	4110	OFFICE MACHINES AND EQUIPMENT . . .	56	46 441	44.6	3.5		
3420	MAJOR APPLIANCES, TV SETS, ETC.	58	143 600	55.2	10.4	4120	INDICATING, RECORDING INSTRUMENTS .	51	34 226	39.7	2.6		
3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	45	70 511	61.7	5.1	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	14	6 914	29.8	0.5		
3440	ROOM AIR CONDITIONERS	7	7 672	27.1	0.6	4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	14	5 487	23.6	0.4		
						4132	NONELEC. COMMERCIAL KITCHEN EQUIP	7	1 427	37.3	0.1		
3510	ELECTRONIC TUBES, PARTS, ETC.	415	592 903	92.5	43.0	4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	14	13 192	71.2	1.0		
3511	ELECTRONIC TUBES.	43	20 007	30.7	1.4	4160	STORE, SERVICE SHOP MACHINES. . . .	20	16 447	59.6	1.3		
3512	TRANSISTORS AND/OR SEMICONDUCTORS .	69	51 170	29.4	3.7	4170	SCALES, BALANCES (EXC. SCIENTIFIC).	7	1 094	36.2	0.1		
3513	ELECTRONIC PARTS.	147	145 843	65.0	10.6	4180	STORE, RESTAURANT FIXTURES, EQUIP. .	20	16 047	89.8	1.2		
3514	ACCESSORIES, TESTING EQUIPMENT. . . .	110	79 492	52.9	5.8	4210	CONSTRUCTION, MINING, LOGGING SUP.	46	46 938	55.2	3.6		
3515	INTERCOMMUNICATIONS EQUIPMENT	54	31 709	31.9	2.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	32	17 624	56.6	1.3		
3516	COMM., INDUSTRIAL ELECTRONIC PARTS . .	222	264 682	72.6	19.2	4320	FARM, DAIRY MACHINERY, PARTS. . . .	43	8 826	55.2	0.7		
3610	HARDWARE.	13	2 900	10.4	0.2	4410	FOOD PROCESSING MACHINERY, EQUIP. .	43	11 541	22.9	0.9		
3720	RESIDENTIAL ELEC. SPACE HEATING	7	1 676	15.1	0.1	4411	DAIRY, MILK PRODUCTS MACHINERY. . .	11	5 331	21.1	0.4		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	4	1 694	32.1	0.1	4412	OTHER FOOD PROCESSING MACHINERY . .	36	6 210	23.8	0.5		
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	9	3 334	13.1	0.2	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	262	223 412	73.0	17.1		
4110	GARDEN MACHINERY, EQUIPMENT, ETC. . .	3	1 789	19.8	0.1	4430	METALWORKING MACHINERY.	147	88 714	82.7	6.8		
4130	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	3 070	19.7	0.2								

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued											
Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of— Establish- ments handling the line				Amount ¹ (\$1,000)	As percent of total sales of— Establish- ments handling the line		
4440	MATERIALS HANDLING EQUIPMENT.	126	74 729	44.2	5.7	9930	OTHER LABOR, SERVICE RECEIPTS	3	340	16.8	0.1
4450	OIL WELL, OIL REFINING MACH. EQUIP. . .	15	15 281	28.3	1.2		COMMODITIES N.E.C.	(X)	28 505	(X)	5.3
4460	PRINTING TRADES MACHINERY, EQUIP. . .	12	4 751	60.5	0.4		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)				
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	85	62 276	69.2	4.8		TOTAL	62	146 466	(X)	100.0
4490	USED OR REBUILT MACHINERY, EQUIP. . .	39	7 316	34.0	0.6	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	23	30 494	61.4	20.8
4481	USED CONSTRUCTION EQUIPMENT.	8	1 244	22.2	0.1	1420	HEALTH PRODUCTS (NONPRESCRIPTION) . .	11	9 832	25.5	6.7
4482	USED MACHINE TOOLS.	17	2 737	23.4	0.2	1430	BEAUTY AIDS (TOILETRIES, ETC.)	52	73 911	69.4	50.5
4493	OTHER USED OR REBUILT MACHINERY. . .	17	3 337	53.5	0.3	1450	DRUGGISTS' SUPPLIES.	18	6 878	27.9	4.7
4510	BEARINGS, POWER, TRANSMISSION.	34	26 056	57.0	2.0	1610	SOAPS AND DETERGENTS.	6	836	3.4	0.6
4511	BALL, ROLLER BEARINGS.	8	9 229	57.2	0.8	1620	INDUSTRIAL CHEMICALS.	5	4 076	17.0	2.8
4512	OTHER POWER TRANSMISSION EQUIP. . . .	32	16 227	52.7	1.2	2410	CONFECTIONERY.	3	417	4.5	0.3
4610	INDUSTRIAL VALVES, FITTINGS.	123	81 003	66.3	6.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES. . .	5	1 832	6.4	1.3
4710	WELDING EQUIPMENT, SUPPLIES.	17	7 364	14.7	0.6	7610	STATIONERY, OFFICE SUPPLIES.	3	945	2.8	0.6
4712	ARC-WELDING SUPPLIES, EQUIPMENT. . .	6	4 256	9.1	0.3	7614	PENS, MECHANICAL PENCILS.	3	945	2.8	0.6
4713	RESISTANCE WELDING SUPPLIES.	6	2 867	96.2	0.2						
	COMMODITIES N.E.C.	(X)	241	(X)	(Z)	7870	KITCHEN UTENSILS, TOOLS, ETC.	3	3 932	25.6	2.7
4820	BOTTLING SUPPLIES.	7	9 138	100.0	0.7	8610	PHOTOGRAPHIC GOODS.	3	5 025	17.7	3.4
4840	ABRASIVES, ABRASIVE MATERIALS.	27	2 472	18.7	0.2		COMMODITIES N.E.C.	(X)	8 288	(X)	5.7
4860	MECHANICAL RUBBER GOODS.	17	7 187	46.3	0.5		APPAREL, PIECE GOODS AND NOTIONS (SIC 513)				
4870	ROPE, CORDAGE, TWINE (NOT WIRE). . . .	7	1 060	21.4	0.1		TOTAL	963	2 846 825	(X)	100.0
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	155	134 431	72.6	10.3	1710	YARD OR PIECE GOODS.	276	1 093 512	95.0	38.4
5110	DENTAL EQUIPMENT, SUPPLIES.	10	8 918	74.3	0.7	1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	17	12 290	76.3	0.4
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.) . . .	7	2 122	40.2	0.2	1730	KNIT FABRICS, KNITTING YARNS, ETC. . .	60	118 760	71.1	4.2
5114	SUNDRY MERCHANDISE.	8	6 441	57.3	0.5	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	224	413 806	75.0	14.5
	COMMODITIES N.E.C.	(X)	355	(X)	(Z)	1820	WOMEN'S, CHILDREN'S CLOTHING.	405	942 627	93.0	33.1
5120	SCHOOL EQUIPMENT, SUPPLIES.	27	20 004	73.8	1.5	1830	MILLINERY AND MILLINERY SUPPLIES. . .	17	22 207	13.6	0.8
5130	CHURCH EQUIPMENT, SUPPLIES.	5	3 365	39.1	0.3	1840	DRESSED FURS, FUR CLOTHING.	22	21 956	100.0	0.8
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. . .	32	45 636	93.2	3.5	1910	SHOES, OTHER FOOTWEAR.	70	192 797	91.8	6.8
5150	OPHTHALMIC PRODUCTS.	22	14 457	82.0	1.1	1911	MEN'S, BOYS' SHOES.	38	71 128	42.9	2.5
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. . .	24	8 059	66.6	0.6	1912	WOMEN'S, MISSES' SHOES.	48	90 075	52.9	3.2
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . . .	15	10 279	98.0	0.8	1913	CHILDREN'S, INFANTS' SHOES.	20	14 076	9.8	0.5
5210	BEAUTY, BARBER SHOP EQUIPMENT.	12	4 459	96.6	0.6	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . .	14	17 518	62.4	0.6
5220	CUSTOMIAL, JANITORIAL SUPPLIES.	10	5 469	63.6	0.4	7820	HOUSEHOLD LINENS, DOMESTICS.	22	10 920	19.6	0.4
5230	LAUNDRY, DRY-CLEANING MACHINES. . . .	3	5 939	100.0	0.7		COMMODITIES N.E.C.	(X)	17 950	(X)	0.6
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. . .	7	3 174	87.9	0.2		GROCERIES AND RELATED PRODUCTS (SIC 514)				
5340	HORTICIANS' GOODS, UNDERTAKERS' SUP	3	1 874	100.0	0.1		TOTAL	890	4 183 828	(X)	100.0
5350	SHOE REPAIR AND RESOLE MATERIALS. . .	3	15 760	69.1	1.2	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . .	9	4 845	9.0	0.1
5420	SHIP, BOAT, MARINE PROPULSION MACH. . .	24	32 372	99.2	2.5	1420	HEALTH PRODUCTS (NONPRESCRIPTION) . .	7	14 703	18.5	0.4
5430	AIRCRAFT, AVIATION PARTS.	27	59 183	51.6	4.5	1430	BEAUTY AIDS (TOILETRIES, ETC.)	19	14 624	5.6	0.3
5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	1 018	25.8	0.1	1610	SOAPS AND DETERGENTS.	63	79 725	11.2	1.9
6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	5	2 384	36.7	0.2	1620	INDUSTRIAL CHEMICALS.	13	7 925	5.3	0.2
6220	IRON, STEEL PRODUCTS (FLAT).	10	8 352	15.3	0.6	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.) . .	212	593 412	40.7	14.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS. .	14	2 147	5.8	0.2	2111	FROZEN FRUITS, JUICES.	82	68 317	9.7	1.6
6240	IRON, STEEL FINISHED PRODUCTS.	9	2 507	7.0	0.2	2112	FROZEN VEGETABLES, JUICES.	77	72 152	10.5	1.7
6260	IRON, STEEL PIPE, TUBING.	10	3 569	6.4	0.3	2113	FROZEN POULTRY (PACKAGED ONLY). . . .	36	59 547	24.3	1.4
7510	PERSONAL SERVICE PAPERS.	9	2 327	8.5	0.2	2114	FROZEN FISH, SEAFOOD (PKGD, ONLY)	96	116 203	16.6	2.8
7720	OFFICE, COMMERCIAL, BUSINESS FURN. . . .	10	1 177	10.0	0.1	2115	FROZEN MEATS (PACKAGED ONLY).	36	95 911	34.3	2.3
7870	KITCHEN UTENSILS, TOOLS, ETC.	5	879	17.9	0.1	2116	FROZEN PREPARED FOODS, ETC.	96	124 756	15.2	3.0
8750	AGRICULTURAL CHEMICALS.	3	848	24.1	0.1	2117	OTHER PACKAGED FROZEN FOODS.	61	56 526	9.7	1.4
8820	JEWELRY, SILVERWARE, TROPHIES.	3	112	10.8	0.1	2210	BUTTER AND CHEESE.	59	112 673	38.7	2.7
9220	BARRELS, BOXES, BOX SHOOKS, ETC. . . .	5	2 400	96.6	0.2	2220	ICE CREAM, ICES.	12	3 388	6.9	0.1
9760	MISCELLANEOUS LINES.	19	4 836	20.6	0.4	2230	MILK, CREAM (FLUID).	19	182 558	88.7	4.4
9930	OTHER LABOR, SERVICE RECEIPTS.	44	6 350	12.6	0.5	2240	OTHER DAIRY PRODUCTS.	31	23 962	18.8	0.6
	COMMODITIES N.E.C.	(X)	30 250	(X)	2.3	2310	EGGS.	16	28 811	55.6	0.7
	MISCELLANEOUS DURABLE GOODS (SIC 509) ²					2320	POULTRY.	22	23 891	31.9	0.6
	TOTAL	289	610 380	(X)	100.0	2410	CONFECTIONERY.	188	273 181	24.1	6.5
	PAPER AND PAPER PRODUCTS (SIC 511)					2411	CANDY (ALL KINDS).	129	169 415	22.1	4.0
	TOTAL	178	541 415	(X)	100.0	2412	CHEWING GUM.	15	2 549	5.2	0.1
1620	INDUSTRIAL CHEMICALS.	3	833	20.1	0.2	2414	NUTS, OTHER CONFECTIONS.	78	99 895	16.4	2.4
3610	HARDWARE.	3	5 978	12.0	1.1		COMMODITIES N.E.C.	(X)	1 302	(X)	(Z)
7410	PRINTING, WRITING PAPER.	22	66 917	80.4	12.4	2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	29	77 652	67.0	1.9
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER. . .	8	139 392	88.8	25.7	2610	MEATS, PROVISIONS.	102	254 498	40.9	6.1
7510	PERSONAL SERVICE PAPERS.	25	34 090	90.8	6.3	2611	FRESH, FROZEN MEATS.	66	198 829	45.2	4.8
7520	INDUSTRIAL PAPERS.	61	104 627	58.4	19.2	2612	SAUSAGE, MEAT LOAVES.	13	15 196	24.5	0.4
7530	SHIPPING ROOM SUPPLIES.	5	3 698	72.2	0.7	2613	CURED, BOILED, SMOKED MEATS.	32	29 887	16.6	0.7
7540	PAPERBOARD, BOXBOARD.	11	19 333	49.1	3.6	2614	OTHER MEAT PRODUCTS.	21	10 586	11.5	0.3
7610	STATIONERY, OFFICE SUPPLIES.	76	126 239	67.8	23.3	2710	FRESH FRUITS, VEGETABLES.	157	593 352	97.7	14.2
7720	OFFICE, COMMERCIAL, BUSINESS FURN. . . .	5	936	24.8	0.2	2711	FRESH FRUITS, BERRIES, MELONS.	121	433 154	68.0	10.4
7721	OFFICE FURNITURE (WOODEN, METAL). . . .	5	934	24.8	0.2	2712	FRESH VEGETABLES.	99	160 198	65.2	3.8
	COMMODITIES N.E.C.	(X)	2	(X)	(Z)	2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	37	18 912	8.8	0.5
7870	KITCHEN UTENSILS, TOOLS, ETC.	3	4 710	8.5	0.0						
8530	ADHESIVES, MASTICS.	3	459	7.7	0.1						
8620	SPORTING, ATHLETIC GOODS, BICYCLES. . .	3	5 498	11.0	1.0						
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . . .	5	460	4.9	0.1						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Middle Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
2820	COFFEE--GREEN	16	116 656	88.0	2.8	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	7	6 624	28.2	2.7
2830	TEA, SPICES	74	115 702	27.1	2.8	4840	ABRASIVES, ABRASIVE MATERIALS . . .	3	171	7.3	0.1
2840	BAKERY PRODUCTS	40	63 755	26.6	1.5	9760	MISCELLANEOUS LINES	3	700	14.7	0.2
2850	FOOD AND BEVERAGE BASIC MATERIALS .	13	26 153	27.2	0.6		COMMODITIES N.E.C.	(X)	16 458	(X)	6.8
2860	CANNED, BOTTLED FOODS	288	755 546	46.5	18.1		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517)				
2861	CANNED, BOTTLED JUICES, DRINKS . .	132	127 100	12.2	3.0		TOTAL	25	134 361	(X)	100.0
2862	CANNED, BOTTLED BABY FOODS . . .	18	10 986	9.0	0.3						
2863	CANNED, BOTTLED FRUITS, VEGS. . .	194	272 933	24.3	6.5						
2864	CANNED FISH, SEAFOOD	135	144 049	16.8	3.4						
2865	CANNED MEATS	74	29 013	5.1	0.7	6110	COAL (BITUMINOUS AND ANTHRACITE). .	5	337	21.0	0.3
2867	OTHER CANNED, BOTTLED FOODS . . .	102	169 417	26.0	4.0	6440	NONFERROUS METALS, MINERALS, OPES .	2	2 182	1.7	1.6
	COMMODITIES N.E.C.	(X)	2 048	(X)	(Z)	6510	GASOLINE, KEROSENE	25	130 969	97.5	97.5
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	873	0.7	0.6
2870	SUGAR--REFINED	51	122 672	34.8	2.9		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)				
2890	BREAKFAST FOODS	26	10 477	8.2	0.3		TOTAL	33	55 323	(X)	100.0
2910	FLOUR, RELATED PRODUCTS	34	15 376	6.4	0.4						
2920	MARGARINE, SHORTENINGS, ETC. . .	63	27 740	6.0	0.7	7210	BEER, ALE, PORTER, STOUT, ETC. . .	22	26 045	81.4	47.1
2921	MARGARINE, BUTTER SUBSTITUTES . .	32	10 228	5.1	0.2	7310	WINE	6	20 366	89.8	36.8
2922	SHORTENINGS, COOKING OILS	40	17 512	5.8	0.4	7320	SPIRITS	9	8 864	50.6	16.0
							COMMODITIES N.E.C.	(X)	48	(X)	0.1
2930	PET FOODS--ALL KINDS	96	93 641	12.6	2.2		MISCELLANEOUS NONDURABLE GOODS (SIC 519)				
2940	ORIEO FRUITS, VEGETABLES	63	40 277	10.2	1.0		TOTAL	502	4 137 368	(X)	100.0
2950	SOFT DRINKS, BOTTLED WATERS . . .	63	58 365	22.3	1.4	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	40	30 389	73.5	0.7
2960	FOODS, N.E.C.	121	291 771	39.0	7.0	1620	INDUSTRIAL CHEMICALS	20	145 948	4.7	3.5
3610	HARONARE	15	5 764	6.9	0.1	1710	YARD OR PIECE GOODS	9	114 479	3.7	2.8
7510	PERSONAL SERVICE PAPERS	62	45 316	9.0	1.1	2850	FOOD AND BEVERAGE BASIC MATERIALS .	40	581 773	27.2	14.1
7870	KITCHEN UTENSILS, TOOLS, ETC. . .	34	16 146	5.8	0.4	2860	CANNED, BOTTLED FOODS	7	11 483	1.1	0.3
8720	FEEDS (MIXED AND OTHER)	10	4 250	6.4	0.1	2870	SUGAR--REFINED	7	25 093	2.4	0.6
9720	VEG. OILS (COTTONSEED, LINSEED) .	3	3 791	20.1	0.1	3120	GRAINS, BEANS, ETC.	9	93 096	9.3	2.3
9760	MISCELLANEOUS LINES	28	16 619	9.3	0.4	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	4	458 869	22.3	11.1
	COMMODITIES N.E.C.	(X)	45 719	(X)	1.1	6220	IRON, STEEL PRODUCTS (FLAT)	4	168 247	5.5	4.1
	FARM-PRODUCT RAW MATERIALS (SIC 515)					6530	OILS, GREASES, OTHER PETROLEUM PROD	4	425 608	13.9	10.3
	TOTAL	187	2 028 076	(X)	100.0	7110	CIGARETTES, CIGAPS, TOBACCO	7	5 890	91.7	0.1
1710	YARD OR PIECE GOODS	3	47 290	4.7	2.3	7111	CIGARETTES	4	3 853	83.9	0.1
2960	FOODS, N.E.C.	4	59 514	5.9	2.9		COMMODITIES N.E.C.	(X)	2 037	(X)	(Z)
3110	COTTON (RAW), INCLUDING LINTERS . .	3	45 277	100.0	2.2	7520	INDUSTRIAL PAPERS	4	20 718	29.3	0.5
3120	GRAINS, BEANS, ETC.	17	912 028	62.2	45.0	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	34	261 996	99.8	6.3
3130	LIVESTOCK (EXCEPT HORSES, MULES) .	94	293 273	56.7	14.5	8720	FEEDS (MIXED AND OTHER)	27	106 765	10.5	2.6
3131	CATTLE, CALVES	80	263 637	87.1	13.0	8730	FEED INGREDIENTS	25	170 715	16.6	4.1
3132	SHEEP, LAMBS	44	5 817	3.3	0.3	8740	FERTILIZER, FERTILIZER MATERIALS . .	34	62 984	3.0	1.5
3133	HOGS	50	23 447	11.2	1.2	8750	AGRICULTURAL CHEMICALS	31	7 087	21.4	0.2
	COMMODITIES N.E.C.	(X)	372	(X)	(Z)	8760	SEEDS	22	16 386	55.7	0.4
3210	HIDES, SKINS, PELTS	53	138 825	99.7	6.8	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	106	46 529	88.2	1.1
3220	TOBACCO (LEAF)	6	29 471	100.0	1.5	8920	ADVERTISING SPECIALTIES, CALENDARS .	49	12 218	76.1	0.3
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) .	11	10 638	98.7	0.5	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	117	65 492	92.9	2.1
3231	RAW WOOL	7	8 253	82.8	0.4	9111	CUT FLOWERS, POTTED PLANTS	96	62 921	91.6	1.5
3232	WOOL TOPS, NOILS, OTHER	6	2 385	38.6	0.1	9112	FLORISTS' SUPPLIES, NURSERY STOCK .	55	22 571	89.8	0.5
3270	OTHER INEOIBLE FARM PRODUCTS . . .	22	36 370	33.1	1.8	9210	LOGS, PILES, PULPWOOD, POLES, ETC. .	7	227 084	7.3	5.5
6440	NONFERROUS METALS, MINERALS, OPES .	3	132 048	13.0	6.5	9510	OTHER TEXTILE PRODUCTS	11	25 086	96.5	0.6
6720	FEEDS (MIXED AND OTHER)	3	6 014	16.0	0.3	9512	BURLAP	8	13 402	88.3	0.3
9930	OTHER LABOR, SERVICE RECEIPTS . . .	14	5 020	0.5	0.2	9513	CANVAS PRODUCTS, FELT, ETC. . . .	3	10 747	99.4	0.3
	COMMODITIES N.E.C.	(X)	312 308	(X)	15.4		COMMODITIES N.E.C.	(X)	937	(X)	(Z)
	CHEMICALS AND ALLIED PRODUCTS (SIC 516)					9610	INDUSTRIAL YARNS	61	223 488	99.8	5.4
	TOTAL	149	241 634	(X)	100.0	9720	VEG. OILS (COTTONSEED, LINSEED) . .	13	245 474	23.7	5.9
1610	SOAPS AND DETERGENTS	12	3 628	41.3	1.5	9730	LEATHER	40	38 939	3.7	0.9
1620	INDUSTRIAL CHEMICALS	137	211 179	90.4	87.4	9760	MISCELLANEOUS LINES	27	55 079	45.0	1.3
1710	YARD OR PIECE GOODS	3	1 668	9.8	0.7	9930	OTHER LABOR, SERVICE RECEIPTS . . .	11	4 017	13.2	0.1
2960	FOODS, N.E.C.	3	1 400	7.0	0.6		COMMODITIES N.E.C.	(X)	466 436	(X)	11.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

East North Central											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					6232	NAILS AND STAPLES	9	910	6.1	0.2
	TOTAL	413	1 258 609	(X)	100.0		COMMODITIES N.E.C.	(X)	467	(X)	0.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	36	265 087	90.1	21.1	6430	ALUMINUM SHAPES, FORMS, ETC.	11	1 470	16.1	0.4
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	31	25 408	34.1	2.0	7850	FLOOR COVERINGS	5	241	4.8	0.1
1210	MACHINE SHOP SALES AND LABOR.	21	14 232	42.9	1.1	8110	LUMBER (ROUGH, DRESSED, FINISHED)	68	117 910	72.6	30.5
1211	PARTS AND EQUIPMENT	16	12 946	52.8	1.0	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	43	29 957	23.5	7.7
1212	MACHINE SHOP LABOR.	12	1 266	6.9	0.1	8121	HARDWOOD.	23	18 362	26.7	4.7
						8122	SOFTWOOD.	25	11 595	11.9	3.0
1220	NEW AND REBUILT PARTS, ETC.	288	757 651	86.5	60.2	8130	WOOD SHINGLES	11	782	1.9	0.2
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	8	3 292	20.3	0.3	8140	WOOD MILLWORK (DOORS, WINDOWS).	57	58 427	48.5	15.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	16	13 815	78.2	1.1	8150	METAL MILLWORK (DOORS, ETC.).	32	16 748	35.9	4.3
1310	TIRES AND TUBES	4	3 241	77.8	0.3	8160	VENEER, OTHER WOOD PRODUCTS	14	5 906	14.5	1.5
1510	PAINTERS' SUPPLIES AND SUPPLIES	3	1 033	37.1	0.1	8210	BRICK, BLOCKS, TILE, CLAY, ETC.	18	7 669	61.4	2.0
1620	INDUSTRIAL CHEMICALS.	3	10 426	7.6	0.8	8220	CONCRETE PRODUCTS, BUILDING STONE	7	485	26.5	0.1
3310	ELECTRICAL WIRING SUPPLIES.	5	1 218	9.9	0.1	8230	CEMENT, LIME, PLASTIC, STUCCO	5	207	24.7	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	3	2 453	12.2	0.2	8240	SAND, GRAVEL, CRUSHED STONE	12	17 561	99.0	4.5
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	3	968	5.9	0.1	8310	GLASS (FLAT, BRICK, ETC.)	4	1 685	33.6	0.4
						8410	INSULATION MATERIALS AND BOARD.	23	23 316	46.5	6.0
3440	ROOM AIR CONDITIONERS	3	1 105	4.9	0.1	8420	ROOFING, SIDING EQUIPMENT	25	19 214	29.2	5.0
3610	HARDWARE.	10	14 594	38.7	1.2	8520	WALLBOARD, GYPSUM BOARD.	11	7 422	19.5	1.9
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	7	1 015	5.4	0.1	8530	ADHESIVES, MASTICS.	12	1 339	15.9	0.3
						8540	STRUCTURAL IRON, STEEL.	7	3 197	68.0	0.8
4320	FARM, DAIRY MACHINERY, PARTS.	3	799	6.8	0.1	8550	PLASTIC BUILDING MATERIALS.	16	950	5.6	0.2
4326	LIGHT INDUSTRIAL EQUIPMENT.	3	799	6.8	0.1	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	20	8 555	64.0	2.2
						8570	OTHER BUILDING MATERIALS.	37	28 070	60.8	7.3
4420	GENERAL PURPOSE INDUSTRIAL MACH.	11	3 143	14.3	0.2	9210	LOGS, PILES, PULPWOOD, POLES, ETC.	9	660	1.9	0.2
4510	BEARINGS, POWER TRANSMISSION.	3	1 227	19.1	0.1	9930	OTHER LABOR, SERVICE RECEIPTS	7	673	18.3	0.2
4660	MECHANICAL RUBBER GOODS	3	986	13.9	0.1		COMMODITIES N.E.C.	(X)	26 585	(X)	6.9
5470	AIRCRAFT, AVIATION PARTS.	7	1 930	8.0	0.2		SPORTING, RECREATIONAL, PHOTO-GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)				
5620	SPORTING, ATHLETIC GOODS, BICYCLES.	7	3 969	14.8	0.3		TOTAL	135	305 758	(X)	100.0
8030	TOYS, GAMES, FIREWORKS, ETC.	5	1 729	7.1	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	3	544	14.0	0.2
9760	MISCELLANEOUS LINES	7	744	6.2	0.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES.	3	728	25.0	0.2
9930	OTHER LABOR, SERVICE RECEIPTS	16	5 396	9.4	0.4	3610	HARDWARE.	3	369	15.9	0.1
	COMMODITIES N.E.C.	(X)	122 734	(X)	9.8	3613	KITCHEN AND SHELF HARDWARE.	3	369	15.9	0.1
	FURNITURE AND HOME FURNISHINGS (SIC 502)					7870	KITCHEN UTENSILS, TOOLS, ETC.	3	1 138	29.4	0.4
	TOTAL	285	411 011	(X)	100.0	8610	PHOTOGRAPHIC GOODS.	8	5 952	97.2	1.9
1820	WOMEN'S, CHILDREN'S CLOTHING.	3	219	11.4	0.1	8611	CAMERAS, PARTS, ACCESSORIES.	5	1 774	56.2	0.6
1824	WOMEN'S, CHILDREN'S UNDERWEAR	3	204	10.8	0.1	8613	DEVELOPING, PRINTING EQUIPMENT.	5	3 696	97.3	1.2
	COMMODITIES N.E.C.	(X)	11	(X)	(Z)	8615	OTHER PHOTOGRAPHIC GOODS.	5	481	16.9	0.2
							COMMODITIES N.E.C.	(X)	1	(X)	(Z)
3420	MAJOR APPLIANCES, TV SETS, ETC.	3	1 184	16.6	0.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	82	146 507	66.2	47.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	13	8 371	27.7	2.0	8621	ATHLETIC EQUIPMENT, SUPPLIES.	34	50 093	79.8	16.4
3610	HARDWARE.	14	3 766	15.3	0.9	8622	ARMS AND AMMUNITION	12	5 553	16.6	1.8
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	6	1 253	18.8	0.3	8623	BICYCLES.	19	32 522	26.5	10.6
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3	456	15.9	0.1	8624	CAMPING EQUIPMENT	14	6 011	17.7	2.0
5120	SCHOOL EQUIPMENT, SUPPLIES.	6	1 016	10.5	0.2	8625	FISHING TACKLE AND EQUIPMENT.	26	26 020	43.3	8.5
7510	PERSONAL SERVICE PAPERS	3	249	4.7	0.1	8626	SKI EQUIPMENT, SUPPLIES.	12	8 539	79.4	2.8
						8627	OTHER (WATER SPORTS, ARCHERY)	24	17 769	31.4	5.8
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	123	144 091	76.3	35.1	8630	TOYS, GAMES, FIREWORKS, ETC.	51	124 599	75.6	40.6
7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	123	143 401	76.2	34.9	8640	BOATS (OUTBOARD, ROW BOATS)	9	3 744	18.2	1.2
7712	SLEEP EQUIPMENT	9	690	7.8	0.2	8650	HILLIARDS, POOL, BOWLING EQUIPMENT.	4	6 149	39.9	2.0
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	71	50 909	80.5	12.4	8670	OTHER RECREATION, HOBBY GOODS	16	11 878	45.3	3.9
7810	CHINA, GLASSWARE, CROCKERY.	29	34 994	61.7	8.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	4	526	28.8	0.2
							COMMODITIES N.E.C.	(X)	3 624	(X)	1.2
7820	HOUSEHOLD LINENS, DOMESTICS	12	11 918	79.5	2.9		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
7821	BEDSPREADS, COMFORTERS, PLANKETS.	9	4 080	52.8	1.0		TOTAL	345	1 273 359	(X)	100.0
7822	TABLE LINENS.	3	715	37.6	0.2	1620	INDUSTRIAL CHEMICALS.	13	3 930	15.6	0.3
7823	SHEETS, PILLOW CASES.	5	6 382	76.1	1.6	3310	ELECTRICAL WIRING SUPPLIES.	4	1 825	33.9	0.1
7824	TOWELS, WASH CLOTHS	5	572	15.3	0.1	3610	HARDWARE.	6	2 046	9.6	0.2
	COMMODITIES N.E.C.	(X)	169	(X)	(Z)	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	9	3 220	13.0	0.3
						4420	GENERAL PURPOSE INDUSTRIAL MACH.	6	5 175	28.1	0.4
7840	CURTAINS, DRAPES.	10	3 656	26.7	0.9	4840	ABRASIVES, ABRASIVE MATERIALS	7	842	2.6	0.1
7850	FLOOR COVERINGS	49	65 606	75.0	16.0	486C	MECHANICAL RUBBER GOODS	9	1 017	6.0	0.1
7860	MIRRORS, LAMPS, PICTURE FRAMES.	16	11 738	55.9	2.9	6110	COAL (BITUMINOUS AND ANTHRACITE).	57	277 765	75.1	21.6
787C	KITCHEN UTENSILS, TOOLS, ETC.	50	53 446	74.3	13.0	6120	COKE.	17	53 371	35.4	4.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	4	915	18.3	0.2	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	115	280 744	66.5	22.0
8630	TOYS, GAMES, FIREWORKS, ETC.	4	3 561	38.6	0.9	6211	SHEET BARS, TIN PLATE BARS.	7	9 566	82.2	0.8
8820	JEWELRY, SILVERWARE, TROPHIES	3	1 171	16.4	0.3	6212	WIRE RODS	13	42 893	51.5	3.4
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	12	6 753	20.6	1.6	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS.	53	90 014	66.0	7.1
9930	OTHER LABOR, SERVICE RECEIPTS	4	649	13.8	0.2	6214	FORGINGS.	37	52 471	42.7	4.1
	COMMODITIES N.E.C.	(X)	5 090	(X)	1.2	6215	PIG IRON, FERRO ALLOYS.	16	74 008	62.0	5.8
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					6216	OTHER SEMIFINISHED IRON, STEEL.	13	11 791	48.3	0.9
							COMMODITIES N.E.C.	(X)	1	(X)	(Z)
	TOTAL	233	386 758	(X)	100.0						
1510	PAINTERS' SUPPLIES AND SUPPLIES	11	1 585	3.7	0.4						
3310	ELECTRICAL WIRING SUPPLIES.	5	769	18.3	0.2						
3610	HARDWARE.	20	3 998	6.8	1.0						
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	11	1 377	8.6	0.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
6220	IRON, STEEL PRODUCTS (FLAT)	73	232 728	65.2	18.3	3610	HARDWARE	142	200 751	67.7	34.2		
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	48	58 182	36.3	4.6	3710	WARM-AIR HEATING, COOLING EQUIPMENT	142	75 234	56.3	12.8		
6240	IRON, STEEL FINISHED PRODUCTS	66	45 213	24.2	3.6	3720	RESIDENTIAL ELEC. SPACE HEATING	6	1 235	19.5	0.2		
6250	CAST IRON SOIL PIPE, TUBING	3	1 030	46.4	0.1	3730	HYDRONICS EQUIPMENT, SUPPLIES	94	40 795	44.8	6.9		
						3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	120	126 507	71.3	21.5		
6260	IRON, STEEL PIPE, TUBING	37	47 210	31.1	3.7	3810	CENTRAL AIR-CONDITIONING EQUIPMENT	99	44 136	55.1	7.5		
6261	TUBING (MECHANICAL AND PRESSURE)	29	41 590	51.1	3.3	3811	RES. AND SMALL COM. (UNDER 5 HP)	32	1 379	6.3	0.2		
6262	STANDARD STEEL PIPE	13	5 620	6.6	0.4	3812	RES. AND COM. (5 TO 20 HP)	42	8 894	22.7	1.5		
6270	OTHER CARBON STEEL PRODUCTS	23	26 825	19.5	2.1	3813	INDUS. AND LARGE COM. (OVER 20 HP)	84	33 863	47.3	5.8		
6320	ALLOY STEEL	31	40 687	31.0	3.2	3820	PARTS, SUPPLIES, AND ACCESSORIES	37	38 623	64.3	6.6		
6330	STAINLESS STEEL	40	33 627	19.4	2.6	3910	COMMERCIAL REFRIGERATION EQUIPMENT	14	6 093	59.8	1.0		
6332	STRIP	7	2 896	2.8	0.2	4140	COMMERCIAL FOOD SERVICE EQUIPMENT	3	365	11.1	0.1		
6333	SHEETS	6	1 329	8.5	0.1	4420	GENERAL PURPOSE INDUSTRIAL MACH.	24	3 802	26.4	0.6		
6334	BARS, BAR-SIZE SHAPES	6	732	7.1	0.1	4610	INDUSTRIAL VALVES, FITTINGS	6	887	20.8	0.2		
6335	OTHER STAINLESS STEEL	28	28 105	45.5	2.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	22	11 908	26.3	2.0		
	COMMODITIES N.E.C.	(X)	565	(X)	(2)	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	5	436	16.5	0.1		
6420	OTHER COPPER, BRASS MILL PRODUCTS	23	15 615	13.2	1.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS	5	437	7.8	0.1		
6430	ALUMINUM SHAPES, FORMS, ETC.	33	92 168	73.6	7.2	6232	NAILS AND STAPLES	3	317	7.7	0.1		
6431	PLATE (.250 INCH AND OVER)	5	66 922	95.6	5.3		COMMODITIES N.E.C.	(X)	120	(X)	(2)		
6432	SHEET, COIL (.006 TO .249 INCH)	7	8 028	65.8	0.6	6260	IRON, STEEL PIPE, TUBING	8	645	5.2	0.1		
6435	OTHER EXTRUDED SHAPES	17	8 282	39.8	0.7	7820	HOUSEHOLD LINENS, DOMESTICS	3	304	7.0	0.1		
6436	FOILS	3	8 317	61.7	0.7	7870	KITCHEN UTENSILS, TOOLS, ETC.	3	487	11.2	0.1		
	COMMODITIES N.E.C.	(X)	619	(X)	(2)	8570	OTHER BUILDING MATERIALS	8	2 028	17.1	0.3		
6440	NONFERRUS METALS, MINERALS, DRES	21	41 653	80.9	3.3	8620	SPORTING, ATHLETIC GOODS, BICYCLES	6	412	7.6	0.1		
9760	MISCELLANEOUS LINES	11	682	3.4	0.1	9760	MISCELLANEOUS LINES	11	1 560	14.0	0.3		
	COMMODITIES N.E.C.	(X)	7 804	(X)	0.6	9930	OTHER LABOR, SERVICE RECEIPTS	22	7 766	20.0	1.3		
							COMMODITIES N.E.C.	(X)	13 167	(X)	2.2		
ELECTRICAL GOODS (SIC 506)						MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)							
	TOTAL	726	1 345 567	(X)	100.0		TOTAL	1 607	1 603 297	(X)	100.0		
1220	NEW AND REBUILT PARTS, ETC.	10	3 455	16.2	0.3	1220	NEW AND REBUILT PARTS, ETC.	11	2 614	23.9	0.2		
1620	INDUSTRIAL CHEMICALS	3	2 528	28.6	0.2	1250	PETROLEUM PRODUCTS MARKETING EQUIP.	11	1 612	21.1	0.1		
3310	ELECTRICAL WIRING SUPPLIES	355	466 339	85.2	34.7	1450	DRUGGISTS' SUPPLIES	3	4 388	47.5	0.3		
3311	INT. WIRING, CONSTR. MATERIALS	154	185 979	66.7	13.8	1620	INDUSTRIAL CHEMICALS	14	5 771	30.4	0.3		
3312	OUTSIDE CONSTRUCTION MATERIALS	64	37 595	31.5	2.8	3310	ELECTRICAL WIRING SUPPLIES	15	1 691	10.2	0.1		
3313	LIGHTING FIXTURES	96	83 838	56.6	6.2	3610	HARDWARE	19	4 941	26.2	0.3		
3314	ELECTRIC LAMPS	14	4 659	19.1	0.3	3710	WARM-AIR HEATING, COOLING EQUIPMENT	9	1 809	25.0	0.1		
3315	MOTORS, GENERATORS, ETC.	175	154 268	58.2	11.5	3730	HYDRONICS EQUIPMENT, SUPPLIES	8	1 285	17.5	0.1		
3320	TELEPHONE AND SIGNAL EQUIPMENT	20	4 733	28.4	0.4	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	20	2 643	11.9	0.2		
3410	NONCOND. RADIOS AND PHONOGRAPHS	29	33 931	41.3	2.5	3810	CENTRAL AIR-CONDITIONING EQUIPMENT	11	2 436	30.0	0.1		
3420	MAJOR APPLIANCES, TV SETS, ETC.	63	95 598	49.4	7.1	3910	COMMERCIAL REFRIGERATION EQUIPMENT	5	1 221	11.9	0.1		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	53	78 753	47.2	5.9	4110	OFFICE MACHINES AND EQUIPMENT	65	50 970	94.3	3.1		
3440	ROOM AIR CONDITIONERS	4	5 691	52.7	0.4	4120	INDICATING, RECORDING INSTRUMENTS	68	32 575	55.5	2.0		
3510	ELECTRONIC TUBES, PARTS, ETC.	348	556 832	85.5	41.4	4130	COMMERCIAL KITCHEN EQUIPMENT	8	4 006	41.7	0.2		
3511	ELECTRONIC TUBES	43	29 748	28.2	2.2	4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	8	3 545	36.9	0.2		
3512	TRANSISTORS AND/OR SEMICONDUCTORS	83	37 109	23.8	2.8		COMMODITIES N.E.C.	(X)	461	(X)	(2)		
3513	ELECTRONIC PARTS	133	220 426	62.4	16.4	4140	COMMERCIAL FOOD SERVICE EQUIPMENT	6	8 509	76.5	0.5		
3514	ACCESSORIES, TESTING EQUIPMENT	56	51 516	45.2	3.8	4160	STORE, SERVICE SHOP MACHINES	15	1 148	23.7	0.1		
3515	INTERCOMMUNICATIONS EQUIPMENT	54	23 099	29.3	1.7	4163	OTHER STORE AND SERVICE MACHINES	4	964	40.0	0.1		
3516	COM. INDUSTRIAL ELECTRONIC PARTS	204	194 034	60.9	14.5		COMMODITIES N.E.C.	(X)	184	(X)	(2)		
3610	HARDWARE	24	18 734	21.2	1.4	4170	SCALES, BALANCES (EXC. SCIENTIFIC)	19	3 199	43.3	0.2		
3720	RESIDENTIAL ELEC. SPACE HEATING	18	3 196	8.5	0.2	4180	STORE, RESTAURANT FIXTURES, EQUIP.	25	22 513	81.7	1.4		
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	10	2 735	10.5	0.2	4210	CONSTRUCTION, MINING, LOGGING SUP.	51	67 266	68.9	4.0		
4110	OFFICE MACHINES AND EQUIPMENT	4	907	5.8	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	76	59 061	54.7	3.6		
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	7	2 666	11.1	0.2	4320	FARM, DAIRY MACHINERY, PARTS	128	69 091	90.4	4.2		
4420	GENERAL PURPOSE INDUSTRIAL MACH.	4	1 022	10.6	0.1	4321	TRACTORS, EQUIPMENT (FARM)	68	32 760	62.4	2.0		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	8	5 261	42.6	0.4	4322	HARVESTING MACHINERY, EQUIPMENT	46	6 782	20.5	0.4		
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	10	1 638	6.9	0.1	4323	LAND PREPARATION MACHINERY, ETC.	50	7 285	21.1	0.4		
7870	KITCHEN UTENSILS, TOOLS, ETC.	24	14 455	12.4	1.1	4324	DAIRY FARM, BARN EQUIPMENT	28	12 524	67.5	0.8		
8610	PHOTOGRAPHIC GOODS	7	4 811	16.5	0.4	4326	LIGHT INDUSTRIAL EQUIPMENT	9	1 261	51.1	0.1		
8611	CAMERAS, PARTS, ACCESSORIES	7	4 811	16.5	0.4	4327	MISC. FARM MACHINERY, EQUIPMENT	55	8 476	34.8	0.5		
8630	TOYS, GAMES, FIREWORKS, ETC.	3	770	14.5	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(2)		
8820	JEWELRY, SILVERWARE, TROPHIES	11	5 926	6.5	0.4	4410	FOOD PROCESSING MACHINERY, EQUIP.	46	27 085	56.1	1.6		
9760	MISCELLANEOUS LINES	25	23 204	23.3	1.7	4411	DAIRY, MILK PRODUCTS MACHINERY	12	7 828	27.8	0.5		
9930	OTHER LABOR, SERVICE RECEIPTS	13	676	4.1	0.1	4412	OTHER FOOD PROCESSING MACHINERY	41	19 257	47.0	1.2		
	COMMODITIES N.E.C.	(X)	11 706	(X)	0.9	4420	GENERAL PURPOSE INDUSTRIAL MACH.	305	202 768	74.5	12.2		
						4430	METALWORKING MACHINERY	303	273 601	86.1	16.4		
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)					4431	NEW MACHINE TOOLS	206	196 369	81.2	11.8		
	TOTAL	467	587 496	(X)	100.0	4432	MISCELLANEOUS METALWORKING EQUIP.	159	77 232	43.8	4.6		
1220	NEW AND REBUILT PARTS, ETC.	5	588	14.0	0.1	4440	MATERIALS HANDLING EQUIPMENT	142	89 488	61.4	5.4		
1510	PAINTERS' SUPPLIES AND SUPPLIES	5	439	7.8	0.1	4441	FORK LIFT TRUCKS	24	26 396	65.0	1.6		
1620	INDUSTRIAL CHEMICALS	5	464	6.2	0.1	4442	INDUSTRIAL TRUCKS	18	1 743	16.1	0.1		
3420	MAJOR APPLIANCES, TV SETS, ETC.	5	6 237	29.2	1.1	4443	CRANES, DERRICKS, HOISTS, ETC.	31	9 059	30.7	0.5		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	3	700	7.6	0.1	4445	OTHER MATERIALS-HANDLING EQUIP.	113	52 271	48.6	3.1		
3440	ROOM AIR CONDITIONERS	11	1 490	25.1	0.3		COMMODITIES N.E.C.	(X)	19	(X)	(2)		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
4450	OIL WELL, OIL REFINING MACH. EQUIP.	17	4 649	21.4	0.3	2960	FOODS, N.E.C.	3	1 628	14.3	1.2		
4460	PRINTING TRADES MACHINERY, EQUIP. .	17	6 074	58.1	0.4	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	3	3 435	24.9	2.4		
4470	OTHER SPECIAL INDUSTRY MACHINERY. .	85	46 655	54.0	2.8	7510	PERSONAL SERVICE PAPERS	3	1 032	3.3	0.7		
4471	PAPER INDUSTRIES MACHINERY.	19	3 720	24.7	0.2	7670	KITCHEN UTENSILS, TOOLS, ETC.	5	566	6.2	0.4		
4472	TEXTILE INDUSTRY MACHINERY.	3	2 461	99.4	0.1		COMMODITIES N.E.C.	(X)	7 537	(X)	5.4		
4473	WOODWORKING MACHINERY	11	10 673	72.0	0.7		APPAREL, PIECE GOODS AND NOTIONS (SIC 513)						
4474	OTHER SPECIAL PURPOSES MACHINERY. .	58	29 601	51.2	1.8		TOTAL	195	337 301	(X)	100.0		
4480	USED OR REBUILT MACHINERY, EQUIP. .	63	22 990	30.5	1.4	1620	INDUSTRIAL CHEMICALS.	4	4 284	39.2	1.3		
4481	USED CONSTRUCTION EQUIPMENT	8	4 429	25.9	0.3	1710	YARD OR PIECE GOODS	70	141 958	83.4	42.1		
4482	USED MACHINE TOOLS.	34	9 774	24.2	0.6	1711	COTTON FABRICS.	33	43 127	53.8	12.8		
4483	OTHER USED OR REBUILT MACHINERY . . .	29	8 787	33.7	0.5	1712	RAYON, NYLON, ETC.	39	70 971	72.6	21.0		
4510	BEARINGS, POWER, TRANSMISSION	54	42 684	54.0	2.6	1713	WOOL FABRICS.	19	13 616	50.5	4.0		
4511	BALL, ROLLER BEARINGS	23	8 929	22.7	0.5	1714	OTHER YARD GOODS.	23	14 244	33.7	4.2		
4512	OTHER POWER TRANSMISSION EQUIP. . . .	41	33 755	52.0	2.0	1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	10	8 643	46.9	2.6		
4610	INDUSTRIAL VALVES, FITTINGS	113	62 902	58.8	3.8	1730	KNIT FABRICS, KNITTING YARNS, ETC. . .	13	5 867	41.2	1.7		
4710	WELDING EQUIPMENT, SUPPLIES	43	23 617	53.1	1.4	1731	KNIT FABRICS.	13	4 748	33.4	1.4		
4711	GAS-WELDING SUPPLIES, EQUIPMENT . . .	5	2 475	43.1	0.1		COMMODITIES N.E.C.	(X)	1 119	(X)	0.3		
4712	ARC-WELDING SUPPLIES, EQUIPMENT . . .	23	3 830	18.2	0.2	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	52	61 167	67.9	18.1		
4713	RESISTANCE WELDING SUPPLIES	32	17 311	48.0	1.0	1811	WORK CLOTHING, WORK GLOVES.	9	14 870	85.3	4.4		
	COMMODITIES N.E.C.	(X)	1	(X)	(2)	1812	SUITS, COATS, TROUSERS, OVERCOATS . .	20	6 091	25.1	1.8		
4810	RECONDITIONED DRUMS AND BARRELS . . .	3	1 715	100.0	0.1	1813	SHIRTS (DRESS AND SPORT).	33	19 471	32.3	5.8		
4820	BOTTLING SUPPLIES	11	7 297	68.1	0.4	1814	SPORTSWEAR (EXC. SHIRTS, SHOES). . .	24	11 783	39.8	3.5		
4840	ABRASIVES, ABRASIVE MATERIALS	46	12 938	39.0	0.8	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	9	1 571	9.5	0.5		
4860	MECHANICAL RUBBER GOODS	42	38 079	57.1	2.3	1816	OTHER CLOTHING, FURNISHINGS	17	7 381	19.1	2.2		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES .	212	180 189	82.1	10.8	1820	WOMEN'S, CHILDREN'S CLOTHING.	81	93 834	76.3	27.8		
5100	SCHOOL EQUIPMENT, SUPPLIES.	28	11 353	56.4	0.7	1840	DRESSES FURS, FUR CLOTHING.	3	694	100.0	0.2		
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. . .	39	43 664	99.8	2.6	1910	SHOES, OTHER FOOTWEAR	15	8 591	37.5	2.5		
5150	OPHTHALMIC PRODUCTS	12	10 546	99.4	0.6	3610	HARDWARE.	4	308	8.5	0.1		
5152	OPHTHALMIC MERCHANDISE SALES.	8	8 361	100.0	0.5	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	4	408	11.6	0.1		
5153	OPTICAL, OPHTHALMIC INSTRUMENTS . . .	5	2 185	97.1	0.1	7711	HOUSEHOLD, PORCH, LAWN FURNITURE. . .	4	408	11.6	0.1		
5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. . .	14	9 523	81.2	0.6	7820	HOUSEHOLD LINENS, DOMESTICS	7	3 994	20.1	1.2		
5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . . .	9	2 806	91.2	0.2	7824	TOWELS, WASH CLOTHS	5	574	17.3	0.2		
5210	BEAUTY, BARBER SHOP EQUIPMENT	8	4 768	80.3	0.3		COMMODITIES N.E.C.	(X)	3 420	(X)	1.0		
5220	CUSTOMAL, JANITORIAL SUPPLIES.	9	1 939	44.1	0.1	7850	FLOOR COVERINGS	3	474	19.4	0.1		
5230	LAUNDRY, DRY-CLEANING MACHINES. . . .	6	2 895	96.1	0.2	8020	SPORTING, ATHLETIC GOODS, BICYCLES. .	3	212	10.7	0.1		
5231	COIN-OPERATED MACHINES, EQUIPMENT . .	5	2 723	99.9	0.2	8030	TOYS, GAMES, FIREWORKS, ETC.	3	378	18.5	0.1		
	COMMODITIES N.E.C.	(X)	172	(X)	(2)	9760	MISCELLANEOUS LINES	6	669	10.6	0.2		
5310	UPHOLSTERERS' FABRICS, SUPPLIES	3	1 704	38.5	0.1		COMMODITIES N.E.C.	(X)	5 820	(X)	1.7		
5320	MUNICIPALITY SUPPLIES, EQUIPMENT . . .	6	44 824	97.4	2.7		GROCERIES AND RELATED PRODUCTS (SIC 514)						
5330	OTHER SERVICE BUSINESS EQUIPMENT. . . .	8	1 054	55.5	0.1		TOTAL	744	3 862 387	(X)	100.0		
5350	SHOE REPAIR AND RESOLE MATERIALS. . . .	3	3 721	99.8	0.2	1420	HEALTH PRODUCTS (NONPRESCRIPTION). .	19	3 445	2.2	0.1		
5353	FINDINGS USED IN SHOE REPAIR.	3	3 721	99.8	0.2	1430	BEAUTY AIDS (TOILETRIES, ETC.).	35	13 216	3.0	0.3		
5410	RAILROAD TRANSPORTATION EQUIPMENT . .	17	27 739	96.4	1.7	1610	SOAPS AND DETERGENTS.	93	70 215	8.2	1.8		
5430	AIRCRAFT, AVIATION PARTS.	23	17 147	64.9	1.0	1620	INDUSTRIAL CHEMICALS.	12	7 514	6.9	0.2		
5440	MISCELLANEOUS TRANSPORTATION EQUIP. .	5	2 402	50.8	0.1	1710	YARD OR PIECE GOODS	10	4 617	6.4	0.1		
7520	INDUSTRIAL PAPERS	6	37 716	49.4	2.3	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.). .	233	534 135	32.5	13.8		
7610	STATIONERY, OFFICE SUPPLIES	15	1 199	11.3	0.1	2111	FROZEN FRUITS, JUICES	85	72 471	9.9	1.9		
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . . .	3	1 194	16.2	0.1	2112	FROZEN VEGETABLES, JUICES	82	79 617	12.8	2.1		
7720	OFFICE, COMMERCIAL, BUSINESS FURN. . . .	11	1 416	18.1	0.1	2113	FROZEN POULTRY (PACKAGED ONLY). . . .	43	24 827	9.7	0.6		
8620	SPORTING, ATHLETIC GOODS, BICYCLES. . .	11	5 904	9.8	0.4	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY). . .	96	108 671	15.2	2.8		
8630	TOYS, GAMES, FIREWORKS, ETC.	6	1 814	8.8	0.1	2115	FROZEN MEATS (PACKAGED ONLY).	51	27 373	8.0	0.7		
9730	LEATHER	3	2 773	39.9	0.2	2116	FROZEN PREPARED FOODS, ETC.	135	164 114	14.4	4.2		
9760	MISCELLANEOUS LINES	17	5 350	22.3	0.3	2117	OTHER PACKAGED FROZEN FOODS	67	57 062	12.2	1.5		
9930	OTHER LABOR, SERVICE RECEIPTS	79	6 687	8.2	0.4	2210	BUTTER AND CHEESE	64	96 008	20.1	2.5		
	COMMODITIES N.E.C.	(X)	21 129	(X)	1.3	2220	ICE CREAM, ICES	14	18 933	15.5	0.5		
	MISCELLANEOUS DURABLE GOODS (SIC 509) ²					2230	MILK, CREAM (FLUID).	22	243 211	88.5	6.3		
	TOTAL	151	250 891	(X)	100.0	2240	OTHER DAIRY PRODUCTS.	39	53 040	18.9	1.4		
	PAPER AND PAPER PRODUCTS (SIC 511) ²					2310	EGGS.	8	17 007	55.5	0.4		
	TOTAL	154	255 957	(X)	100.0	2320	POULTRY	19	7 906	5.9	0.2		
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)					2410	CONFECTIONERY	155	126 897	14.9	3.3		
	TOTAL	39	140 507	(X)	100.0	2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	26	43 054	29.5	1.1		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. . . .	11	18 994	73.7	13.5	2610	MEATS, PROVISIONS	90	589 709	76.9	15.2		
1420	HEALTH PRODUCTS (NONPRESCRIPTION). .	6	4 763	14.6	3.4	2611	FRESH, FROZEN MEATS	62	535 393	89.0	13.8		
1430	BEAUTY AIDS (TOILETRIES, ETC.).	24	45 785	40.5	32.6	2612	SAUSAGE, MEAT LOAVES.	16	3 894	9.3	0.1		
1440	DRUGGISTS' SUPPLIES	11	54 722	50.0	38.9	2613	CURED, BOILED, SMOKED MEATS	25	4 985	3.5	0.1		
1510	PAINTERS' SUPPLIES AND SUPPLIES	3	1 253	19.9	0.9	2614	OTHER MEAT PRODUCTS	19	45 437	65.3	1.2		
1720	NOTIONS (THREAD, BUTTONS, ETC.)	5	617	6.8	0.4	2710	FRESH FRUITS, VEGETABLES.	150	397 751	88.0	10.2		
2410	CONFECTIONERY	1	175	3.0	0.1	2711	FRESH FRUITS, BERRIES, MELONS	115	225 792	59.7	5.8		
						2712	FRESH VEGETABLES.	95	171 959	59.9	4.4		
						2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	21	5 064	2.8	0.1		
						2830	TEA, SPICES	61	22 485	5.6	0.6		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

East North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
2840	BAKERY PRODUCTS	47	21 880	18.4	0.6	9760	MISCELLANEOUS LINES	11	1 784	9.8	0.8
2850	FOOD AND BEVERAGE BASIC MATERIALS	28	18 258	11.2	0.5		COMMODITIES N.E.C..	(X)	19 066	(X)	8.6
2860	CANNED, BOTTLED FOODS	295	840 985	44.9	21.7		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²				
2861	CANNED, BOTTLED JUICES, DRINKS	150	139 838	11.5	3.6		TOTAL	46	36 118	(X)	100.0
2863	CANNED, BOTTLED FRUITS, VEGS.	172	410 822	38.2	10.6		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)				
2864	CANNED FISH, SEAFOOD	96	92 572	12.2	2.4		TOTAL	21	37 163	(X)	100.0
2865	CANNED MEATS	102	50 641	7.6	1.3		BEER, ALE, PORTER, STOUT, ETC.	7	5 330	99.9	14.3
2866	CANNED MILK	19	12 458	4.8	0.3	7310	WINE	7	8 272	100.0	22.3
2867	OTHER CANNED, BOTTLED FOODS	116	132 053	18.1	3.4	7320	SPIRITS	7	23 553	100.0	63.4
	COMMODITIES N.E.C..	(X)	2 601	(X)	0.1		COMMODITIES N.E.C..	(X)	8	(X)	(Z)
2870	SUGAR--REFINED	62	200 981	37.5	5.2		MISCELLANEOUS NONDURABLE GOODS (SIC 519)				
2890	BREAKFAST FOODS	28	7 736	3.1	0.2		TOTAL	436	679 263	(X)	100.0
2910	FLOUR, RELATED PRODUCTS	46	18 408	4.9	0.5	1510	PAINTERS' SUPPLIES AND SUPPLIES	44	41 479	90.5	6.1
2920	MARGARINE, SHORTENINGS, ETC.	94	57 535	8.4	1.5	1620	INDUSTRIAL CHEMICALS	4	3 167	9.5	0.5
2921	MARGARINE, BUTTER SUBSTITUTES	58	28 804	5.5	0.7	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	4	427	6.3	0.1
2922	SHORTENINGS, COOKING OILS	58	28 731	8.0	0.7	1910	SHOES, OTHER FOOTWEAR	6	4 555	41.4	0.7
2930	PET FOODS--ALL KINDS	103	106 280	11.6	2.7	2240	OTHER DAIRY PRODUCTS	4	1 769	16.5	0.3
2940	ORIOLE FRUITS, VEGETABLES	60	28 104	13.0	0.7	2410	CONFECTIONERY	11	2 343	9.4	0.3
2950	SOFT DRINKS, BOTTLED WATERS	36	21 305	10.0	0.5	2850	FOOD AND BEVERAGE BASIC MATERIALS	25	92 081	91.4	13.6
2960	FOODS, N.E.C.	122	199 360	29.2	5.1	3120	GRAINS, BEANS, ETC.	27	2 622	25.3	0.4
3610	HARDWARE	6	6 466	6.6	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES	4	3 183	22.6	0.5
7510	PERSONAL SERVICE PAPERS	86	41 395	5.4	1.1	3610	HARDWARE	10	3 025	17.2	0.4
7520	INDUSTRIAL PAPERS	18	4 457	3.1	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	10	416	2.4	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	33	12 712	6.6	0.3	4320	FARM, DAIRY MACHINERY, PARTS	13	1 523	9.4	0.2
9760	MISCELLANEOUS LINES	30	26 172	10.6	0.7	7110	CIGARETTES, CIGARS, TOBACCO	6	828	64.2	0.1
	COMMODITIES N.E.C..	(X)	16 146	(X)	0.4	7111	CIGARETTES	6	816	63.3	0.1
	FARM-PRODUCT RAW MATERIALS (SIC 515)						COMMODITIES N.E.C..	(X)	12	(X)	(Z)
	TOTAL	347	2 502 323	(X)	100.0	7520	INDUSTRIAL PAPERS	4	421	7.4	0.1
3120	GRAINS, BEANS, ETC.	47	202 273	97.5	8.1	7610	STATIONERY, OFFICE SUPPLIES	10	405	9.0	0.1
3130	LIVESTOCK (EXCEPT HORSES, MULES)	270	2 096 469	99.8	83.8	7810	CHINA, GLASSWARE, CROCKERY	6	1 079	13.1	0.2
3131	CATTLE, CALVES	233	1 306 261	66.9	52.2	7870	KITCHEN UTENSILS, TOOLS, ETC.	6	3 554	18.6	0.5
3132	SHEEP, LAMBS	146	48 204	3.7	1.9	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	30	23 714	97.5	3.5
3133	HOGS	221	739 923	39.5	29.6	8720	FEEDS (MIXED AND OTHER)	48	14 676	55.4	2.2
3134	OTHER LIVESTOCK	13	2 081	3.0	0.1	8730	FEED INGREDIENTS	32	37 506	21.5	5.5
3210	HIDES, SKINS, PELTS	9	105 463	99.9	4.2	8740	FERTILIZER, FERTILIZER MATERIALS	57	22 048	58.7	3.2
3220	TOBACCO (LEAF)	8	7 409	99.1	0.3	8750	AGRICULTURAL CHEMICALS	70	26 562	49.3	3.9
3250	PEANUTS--UNROASTED	3	56 884	89.3	2.3	8760	SEEDS	36	15 034	46.5	2.2
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED	3	10 185	16.4	0.4	8820	JEWELRY, SILVERWARE, TROPHIES	11	1 827	11.2	0.3
3270	OTHER EDEIBLE FARM PRODUCTS	29	9 726	11.4	0.4	8824	SILVERWARE, PLATED WARE, ETC.	4	1 645	11.9	0.2
6720	FEEDS (MIXED AND OTHER)	14	2 303	9.8	0.1		COMMODITIES N.E.C..	(X)	182	(X)	(Z)
8722	FEEDS BOUGHT AND SOLD	13	2 107	9.4	0.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	65	31 229	84.9	4.6
	COMMODITIES N.E.C..	(X)	196	(X)	(Z)	8920	ADVERTISING SPECIALTIES, CALENOARS	42	7 882	82.6	1.2
	COMMODITIES N.E.C..	(X)	11 611	(X)	0.5	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	55	62 916	94.5	9.3
	CHEMICALS AND ALLIED PRODUCTS (SIC 516)					9111	CUT FLOWERS, POTTED PLANTS	47	37 611	83.9	5.5
	TOTAL	152	222 322	(X)	100.0	9112	FLORISTS' SUPPLIES, NURSERY STOCK	43	25 305	44.1	3.7
1510	PAINTERS' SUPPLIES AND SUPPLIES	6	1 359	11.1	0.6	9220	BARRELS, BOXES, BOX SHOOKS, ETC.	4	1 591	24.2	0.2
1610	SOAPS AND DETERGENTS	17	7 705	46.8	3.5	9310	PHONO, RECORDS, PRERECORDED TAPES	6	1 035	22.0	0.2
1620	INDUSTRIAL CHEMICALS	141	176 316	85.7	79.3	9510	OTHER TEXTILE PRODUCTS	4	4 735	73.6	0.7
2110	FROZEN FOODS (QUICK-FROZEN, PKG.)	3	167	2.6	0.1	9513	CANVAS PRODUCTS, FELT, ETC.	4	4 735	73.6	0.7
2860	CANNED, BOTTLED FOODS	5	2 102	27.1	0.9	9610	INDUSTRIAL YARNS	11	37 592	98.5	5.5
2870	SUGAR--REFINED	3	464	11.4	0.2	9720	VEG. OILS (COTTONSEED, LINSEED)	6	158 071	89.6	23.4
2930	PET FOODS--ALL KINDS	5	477	4.7	0.2	9730	LEATHER	17	44 957	98.3	6.6
2960	FOODS, N.E.C.	3	784	17.6	0.4	9760	MISCELLANEOUS LINES	13	6 480	37.9	1.0
4420	GENERAL PURPOSE INDUSTRIAL MACH.	6	971	18.5	0.4	9930	OTHER LABOR, SERVICE RECEIPTS	8	368	12.6	0.1
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	9	9 111	49.3	4.1		COMMODITIES N.E.C..	(X)	17 263	(X)	2.5
7510	PERSONAL SERVICE PAPERS	3	591	14.9	0.3						
7520	INDUSTRIAL PAPERS	5	525	13.7	0.2						
7870	KITCHEN UTENSILS, TOOLS, ETC.	3	114	2.9	0.1						
8530	ADHESIVES, MASTICS	5	786	8.8	0.4						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

West North Central

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Estab- lish- ments handling the line	All estab- lish- ments ¹						Estab- lish- ments handling the line	All estab- lish- ments ¹	
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					3550	PLASTIC BUILDING MATERIALS.	6	833	9.0	0.5		
	TOTAL	105	220 641	(X)	100.0	8570	OTHER BUILDING MATERIALS.	13	15 884	94.7	9.9		
						9210	LOGS, PILES, PULPWOOD, POLES, ETC..	3	605	15.5	0.4		
							COMMODITIES N.E.C..	(X)	8 991	(X)	5.6		
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	20	68 879	98.8	31.2		SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)						
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	5	1 927	65.6	0.9		TOTAL	55	94 344	(X)	100.0		
1210	MACHINE SHOP SALES AND LABOR.	8	2 267	65.5	1.0								
1220	NEW AND REBUILT PARTS, ETC.	73	104 647	76.0	49.7								
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	10	2 775	71.9	1.3								
1310	TIRES AND TUBES.	7	13 078	71.7	5.9								
1510	PAINTERS' SUPPLIES AND SUPPLIES. . . .	5	246	4.1	0.4	3610	HARDWARE.	7	2 363	11.1	2.5		
3310	ELECTRICAL WIRING SUPPLIES.	5	985	24.4	0.4	7870	KITCHEN UTENSILS, TOOLS, ETC.	3	589	10.5	0.6		
3610	HARDWARE.	12	15 862	29.7	7.1		PHOTOGRAPHIC GOODS.	3	11 025	58.1	11.7		
6930	OTHER LABOR, SERVICE RECEIPTS.	5	121	3.8	0.1		CAMERAS, PARTS, ACCESSORIES.	3	387	2.0	0.4		
	COMMODITIES N.E.C..	(X)	4 332	(X)	2.0		DEVELOPING, PRINTING EQUIPMENT. . . .	3	967	5.1	1.0		
	FURNITURE AND HOME FURNISHINGS (SIC 502)						SENSITIZED, UNEXPOSED PHOTC. FILM	3	7 737	40.6	8.2		
	TOTAL	100	106 263	(X)	100.0		OTHER PHOTOGRAPHIC GOODS.	3	1 934	10.2	2.0		
1220	NEW AND REBUILT PARTS, ETC.	3	3 195	37.6	3.0	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	39	43 038	85.9	45.6		
						8630	TOYS, GAMES, FIREWORKS, ETC.	13	25 098	92.7	26.6		
						8640	BOATS (OUTBOARD, ROW BOATS)	3	830	29.9	0.9		
							COMMODITIES N.E.C..	(X)	11 401	(X)	12.1		
							METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)						
							TOTAL	75	(D)	(X)	100.0		
2850	FOOD AND BEVERAGE BASIC MATERIALS . .	3	747	19.2	0.7	1620	INDUSTRIAL CHEMICALS.	6		26.7	2.4		
2960	FOODS, N.E.C..	3	452	11.6	0.4	3610	HARDWARE.	4		10.1	1.0		
3610	HARDWARE.	4	1 640	29.9	1.5	4860	MECHANICAL RUBBER GOODS.	3		17.2	0.8		
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	31	27 678	95.5	26.0	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	7		22.8	4.1		
7711	HOUSEHOLD, PORCH, LAWN FURNITURE. .	31	27 167	93.8	25.6	6110	COAL (BITUMINOUS AND ANTHRACITE). .	6		100.0	5.3		
7712	SLEEP EQUIPMENT.	5	511	17.9	0.5	6120	COKE.	3		27.0	1.6		
7720	OFFICE, COMMERCIAL, BUSINESS FURN.. .	25	14 002	87.9	13.2	6210	IRON, STEEL PRODUCTS (SEMI-FINISHED)	19		33.0	7.8		
7721	OFFICE FURNITURE (WOODEN, METAL). . .	20	13 062	82.5	12.3	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS.	4		20.3	0.9		
7722	PUBLIC BUILDING FURNITURE.	9	387	7.4	0.4	6214	FORGINGS.	10		7.8	0.9		
7723	STORE, RESTAURANT FURNITURE.	7	156	7.2	0.1	6215	PIG IRON, FERRO ALLOYS.	4		65.5	5.2		
7724	PROFESSIONAL FURNITURE.	5	215	23.6	0.2	6216	OTHER SEMI-FINISHED IRON, STEEL. . .	(X)		44.3	0.8		
7725	OTHER FURNITURE.	5	182	16.3	0.2		COMMODITIES N.E.C..	(X)		(X)	(2)		
7810	CHINA, GLASSWARE, CROCKERY.	6	1 874	77.6	1.8	6220	IRON, STEEL PRODUCTS (FLAT)	12		44.2	13.9		
7820	HOUSEHOLD LINENS, DOMESTICS.	3	1 602	64.7	1.5	6223	SHEETS (COLO-ROLLED).	5		8.0	1.2		
7821	BEDSPREADS, COMFORTERS, BLANKETS. . .	3	257	10.4	0.2	6224	SHEETS (HOT-ROLLED)	5		7.3	1.1		
7823	SHEETS, PILLOW CASES.	3	125	5.0	0.1	6226	SHEETS (GALVANIZED, OTHER COATED)	5		79.8	10.7		
7824	TOWELS, WASH CLOTHS.	3	125	5.0	0.1	6229	OTHER FLAT IRON, STEEL PRODUCTS. . .	(X)		(X)	0.9		
	COMMODITIES N.E.C..	(X)	1 095	(X)	1.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	14		43.3	6.9		
7840	CURTAINS, DRAPES.	3	795	52.9	0.7	6231	WIRE--PLAIN, COATED, BARBED, ETC.	12		25.0	3.0		
7850	FLOOR COVERINGS.	13	18 145	88.0	17.1		COMMODITIES N.E.C..	(X)		(X)	3.8		
7851	CARPETS, RUGS.	13	18 145	88.0	17.1	6240	IRON, STEEL FINISHED PRODUCTS. . . .	26		46.0	20.6		
7870	KITCHEN UTENSILS, TOOLS, ETC.	22	27 195	75.2	25.6	6242	BARS, BAR-SIZE SHAPES, HOT-ROLLED	7		21.8	2.8		
8630	TOYS, GAMES, FIREWORKS, ETC.	3	72	1.8	0.1	6243	BARS, COLO-FINISHED.	14		30.5	11.6		
8820	JEWELRY, SILVERWARE, TROPHIES.	3	155	9.4	0.1	6245	STRUCTURAL SHAPES.	5	(0)	9.5	1.4		
	COMMODITIES N.E.C..	(X)	7 874	(X)	7.4	6248	OTHER FINISHED PRODUCTS.	9		55.9	3.8		
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)						COMMODITIES N.E.C..	(X)		(X)	1.0		
	TOTAL	79	160 726	(X)	100.0	6250	CAST IRON SOIL PIPE, TUBING.	3		72.4	1.5		
1510	PAINTERS' SUPPLIES AND SUPPLIES. . . .	5	252	5.1	0.2	6260	IRON, STEEL PIPE, TUBING.	12		45.3	12.0		
1740	PLUMBING FIXTURES, EQUIP., SUPPLIES	5	494	8.5	0.6	6261	TUBING (MECHANICAL AND PRESSURE).	10		41.6	9.8		
P110	LUMBER (ROUGH, DRESSED, FINISHED). .	32	79 893	86.5	49.7	6262	STANDARD STEEL PIPE.	7		20.2	2.2		
P111	SOFTWOODS (EXCEPT FLOORING).	29	70 308	82.2	43.7	6270	OTHER CARBON STEEL PRODUCTS.	3		2.5	0.1		
P112	HARDWOODS (EXCEPT FLOORING).	13	9 487	34.5	5.9	6320	ALLOY STEEL.	8		10.1	1.5		
P113	FLOORING.	3	97	0.7	0.1	6321	BARS, HOT-ROLLED OR COLO-FINISHED	5		8.5	0.6		
	COMMODITIES N.E.C..	(X)	1	(X)	(2)	6324	PLATE.	3		82.0	0.7		
5120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	21	7 191	15.8	4.5		COMMODITIES N.E.C..	(X)		(X)	0.2		
5121	HARDWOOD.	10	1 931	6.2	1.2	6330	STAINLESS STEEL.	4		42.3	2.0		
5122	SOFTWOOD.	12	5 260	13.5	3.3	6335	OTHER STAINLESS STEEL.	4		42.3	2.0		
P130	WOOD SHINGLES.	8	580	2.6	0.4	4420	OTHER COPPER, BRASS MILL PRODUCTS.	8		34.0	4.4		
P140	WOOD MILLWORK (DOORS, WINDOWS). . . .	24	36 889	34.9	22.8	6422	TUBULAR PRODUCTS (PIPES, TUBES). . .	5		29.9	1.5		
P150	METAL MILLWORK (DOORS, ETC.).	10	2 327	28.7	1.4	6423	ROD, NONELECTRICAL WIRE.	3		11.5	0.9		
P210	BRICK, BLOCKS, TILE, CLAY, ETC.	5	3 330	76.7	2.1		COMMODITIES N.E.C..	(X)		(X)	2.0		
P220	CONCRETE PRODUCTS, BUILDING STONE. . .	3	146	6.8	0.1	6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	11		35.6	5.2		
P240	SAND, GRAVEL, CRUSHED STONE.	3	449	100.0	0.4	6431	PLATE (.250 INCH AND OVER).	3		7.2	0.3		
P410	INSULATION MATERIALS AND BOARD. . . .	3	1 581	54.5	1.0	6432	SHEET, COIL (.006 TO .249 INCH). . . .	3		84.5	4.5		
P420	ROOFING, SIDING EQUIPMENT.	5	113	7.4	0.1	6434	PIPE AND TUBING (INCL.HOLLOW BAR)	3		38.7	0.3		
P530	ADHESIVES, MASTICS.	5	768	16.9	0.5		COMMODITIES N.E.C..	(X)		(X)	0.2		
							COMMODITIES N.E.C..	(X)		(X)	8.9		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	ELECTRICAL GOODS (SIC 506)						COMMODITIES N.E.C.	(X)	6	(X)	(Z)
	TOTAL	303	382 448	(X)	100.0	6250	CAST IRON SOIL PIPE, TUBING	4	2 234	16.3	1.0
3310	ELECTRICAL WIRING SUPPLIES	148	160 549	86.8	41.3	7870	KITCHEN UTENSILS, TOOLS, ETC.	6	3 374	24.7	1.6
3311	INT. WIRING, CONSTR. MATERIALS	84	59 915	52.1	15.4	8630	TOYS, GAMES, FIREWORKS, ETC.	3	1 260	32.0	0.6
3312	OUTSIDE CONSTRUCTION MATERIALS	46	25 902	40.7	6.7	9760	MISCELLANEOUS LINES	7	797	12.0	0.4
3313	LIGHTING FIXTURES	50	36 858	62.4	9.5	9930	OTHER LABOR, SERVICE RECEIPTS	9	192	2.1	0.1
3314	ELECTRIC LAMPS	6	1 268	15.9	0.3		COMMODITIES N.E.C.	(X)	4 556	(X)	2.1
3315	MOTORS, GENERATORS, ETC.	62	36 605	44.5	9.4		MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)				
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		TOTAL	576	530 522	(X)	100.0
3320	TELEPHONE AND SIGNAL EQUIPMENT	6	2 905	22.5	0.7	1220	NEW AND REBUILT PARTS, ETC.	6	2 522	24.4	0.5
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	19	16 228	42.3	4.7	1250	PETROLEUM PRODUCTS MARKETING EQUIP.	3	539	36.0	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC.	30	29 975	46.5	7.7	1620	INDUSTRIAL CHEMICALS	6	605	7.3	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES	27	24 080	51.3	6.2	3310	ELECTRICAL WIRING SUPPLIES	12	3 411	16.3	0.6
3510	ELECTRONIC TUBES, PARTS, ETC.	136	137 761	77.7	35.5	3510	ELECTRONIC TUBES, PARTS, ETC.	3	338	7.6	0.1
3511	ELECTRONIC TUBES	15	10 409	48.2	2.7	3514	ACCESSORIES, TESTING EQUIPMENT	3	338	7.6	0.1
3512	TRANSISTORS AND/OR SEMICONDUCTORS	40	14 127	19.0	3.6	3610	HARDWARE	8	4 580	46.2	0.9
3513	ELECTRONIC PARTS	46	32 539	46.3	8.4	3710	WARM-AIR HEATING, COOLING EQUIPMENT	5	387	11.0	0.1
3514	ACCESSORIES, TESTING EQUIPMENT	33	10 514	28.5	2.7	3715	OTHER SPACE HEATING EQUIPMENT	5	335	9.5	0.1
3515	INTERCOMMUNICATIONS EQUIPMENT	25	5 073	14.0	1.3		COMMODITIES N.E.C.	(X)	52	(X)	(Z)
3516	COMML., INDUSTRIAL ELECTRONIC PARTS	90	65 099	56.7	16.8	3730	HYDRONICS EQUIPMENT, SUPPLIES	6	1 050	24.4	0.2
3610	HARDWARE	8	1 001	14.3	0.3	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	20	2 624	16.3	0.5
3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	970	20.2	0.2	4110	OFFICE MACHINES AND EQUIPMENT	33	5 994	50.7	1.1
3711	WARM-AIR FURNACES (ALL FUELS)	3	970	20.2	0.2	4120	INDICATING, RECORDING INSTRUMENTS	15	3 978	24.8	0.7
3720	RESIDENTIAL ELEC. SPACE HEATING	6	960	12.0	0.2	4130	COMMERCIAL KITCHEN EQUIPMENT	8	3 417	50.7	0.6
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	6	304	3.4	0.1	4140	COMMERCIAL FOOD SERVICE EQUIPMENT	5	353	44.3	0.1
4130	COMMERCIAL KITCHEN EQUIPMENT	3	638	18.3	0.2	4160	STORE, SERVICE SHOP MACHINES	11	1 893	57.7	0.4
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3	858	13.8	0.2	4162	COIN-OPERATED MACHINES	3	618	100.0	0.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	6	1 473	10.8	0.4		COMMODITIES N.E.C.	(X)	1 275	(X)	0.2
7711	HOUSEHOLD, PORCH, LAWN FURNITURE	6	1 473	10.8	0.4	4170	SCALES, BALANCES (EXC. SCIENTIFIC)	6	2 250	51.7	0.4
7870	KITCHEN UTENSILS, TOOLS, ETC.	6	1 939	17.6	0.5	4180	STORE, RESTAURANT FIXTURES, EQUIP.	15	7 861	86.4	1.5
8610	PHOTOGRAPHIC GOODS	3	296	6.2	0.1	4210	CONSTRUCTION, MINING, LOGGING SUP.	12	7 344	84.4	1.4
9630	TOYS, GAMES, FIREWORKS, ETC.	3	296	5.0	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	38	3 953	17.6	0.7
9820	JEWELRY, SILVERWARE, TROPHIES	4	669	8.5	0.2	4311	POWER LAWNMOWERS	36	3 879	17.3	0.7
9760	MISCELLANEOUS LINES	3	322	19.1	0.1		COMMODITIES N.E.C.	(X)	74	(X)	(Z)
	COMMODITIES N.E.C.	(X)	5 224	(X)	1.3	4320	FARM, DAIRY MACHINERY, PARTS	141	59 312	94.4	11.2
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)					4321	TRACTORS, EQUIPMENT (FARM)	100	29 985	56.0	5.7
	TOTAL	213	214 695	(X)	100.0	4322	HARVESTING MACHINERY, EQUIPMENT	65	10 836	28.0	2.0
1220	NEW AND REBUILT PARTS, ETC.	4	4 056	43.5	1.9	4323	LAND PREPARATION MACHINERY, ETC.	59	6 379	17.0	1.2
1430	BEAUTY AIDS (TOILETRIES, ETC.)	3	801	12.9	0.4	4324	DAIRY FARM, BARN EQUIPMENT	20	2 087	27.8	0.4
1510	PAINTERS' SUPPLIES AND SUNDRIES	7	3 514	23.2	1.6	4326	LIGHT INDUSTRIAL EQUIPMENT	7	367	9.1	0.1
1620	INDUSTRIAL CHEMICALS	6	502	9.5	0.2	4327	MISC. FARM MACHINERY, EQUIPMENT	71	9 604	29.4	1.8
3310	ELECTRICAL WIRING SUPPLIES	6	205	4.4	0.1		COMMODITIES N.E.C.	(X)	34	(X)	(Z)
3610	HARDWARE	59	57 719	72.8	27.0	4410	FOOD PROCESSING MACHINERY, EQUIP.	12	4 347	60.5	0.6
3710	WARM-AIR HEATING, COOLING EQUIPMENT	67	19 556	36.4	9.1	4411	DAIRY, MILK PRODUCTS MACHINERY	7	2 786	48.4	0.5
3711	WARM-AIR FURNACES (ALL FUELS)	28	2 455	12.8	1.1	4412	OTHER FOOD PROCESSING MACHINERY	7	1 561	58.9	0.3
3712	CENTRAL HEATING, COOLING UNITS	27	5 705	18.5	2.7	4420	GENERAL PURPOSE INDUSTRIAL MACH.	94	65 491	72.3	16.1
3713	BOILERS, REGISTERS, ETC.	30	7 301	28.8	3.4	4430	METALWORKING MACHINERY	41	30 852	75.4	5.8
3714	ROOM SPACE HEATING (EXC. ELECTRIC)	17	2 199	13.9	1.0	4431	NEW MACHINE TOOLS	36	23 974	64.0	4.5
3715	OTHER SPACE HEATING EQUIPMENT	19	1 896	16.7	0.9	4432	MISCELLANEOUS METALWORKING EQUIP.	16	6 878	42.6	1.3
3720	RESIDENTIAL ELEC. SPACE HEATING	4	545	12.0	0.3	4440	MATERIALS HANDLING EQUIPMENT	45	17 195	54.7	3.2
3730	HYDRONICS EQUIPMENT, SUPPLIES	58	18 788	43.6	8.8	4450	OIL WELL, OIL REFINING MACH. EQUIP.	9	1 699	19.3	0.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	85	55 727	67.5	26.0	4470	OTHER SPECIAL INDUSTRY MACHINERY	12	6 684	50.2	1.3
3741	PIPE FITTINGS, VALVES	33	16 236	37.9	7.6	4480	USED OR REBUILT MACHINERY, EQUIP.	12	3 758	30.1	0.7
3742	PLUMBING FIXTURES	39	11 497	34.8	5.4	4510	BEARINGS, POWER, TRANSMISSION	26	15 397	58.6	2.9
3743	DRAINAGE SYSTEMS	23	3 601	19.5	1.7	4511	BALL, ROLLER BEARINGS	10	5 828	41.3	1.1
3744	OTHER PLUMBING EQUIP., SUPPLIES	52	24 393	42.6	11.4	4512	OTHER POWER TRANSMISSION EQUIP.	21	9 569	51.1	1.8
3810	CENTRAL AIR-CONDITIONING EQUIPMENT	45	21 104	52.1	9.9	4610	INDUSTRIAL VALVES, FITTINGS	51	25 948	50.9	4.9
3811	RES. AND SMALL COML. (UNDER 5 HP)	23	1 513	6.6	0.7	4820	BOTTLING SUPPLIES	6	10 601	98.7	2.0
3812	RES. AND COML. (5 TO 20 HP)	31	3 639	14.6	1.8	4830	PRINTING, DUPLICATING INKS	3	298	91.4	0.1
3813	INDUS. AND LARGE COML. (OVER 20 HP)	42	15 756	39.4	7.4	4840	ABRASIVES, ABRASIVE MATERIALS	14	1 536	12.8	0.3
3820	PARTS, SUPPLIES, AND ACCESSORIES	13	13 614	66.3	6.4	4850	INDUSTRIAL LEATHER, BELTING, ETC.	5	350	23.0	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT	6	2 899	48.7	1.4	4860	MECHANICAL RUBBER GOODS	15	8 771	62.6	1.7
3916	OTHER REFRIGERATION EQUIPMENT	5	2 079	36.5	1.0	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	73	48 834	64.1	9.2
	COMMODITIES N.E.C.	(X)	820	(X)	0.4	5110	DENTAL EQUIPMENT, SUPPLIES	3	852	51.3	0.2
4420	GENERAL PURPOSE INDUSTRIAL MACH.	4	439	13.4	0.2	5120	SCHOOL EQUIPMENT, SUPPLIES	11	1 801	65.2	0.3
4610	INDUSTRIAL VALVES, FITTINGS	10	1 167	9.3	0.5	5121	EQUIPMENT (INCLUDING FURNITURE)	6	1 150	92.0	0.2
6220	IRON, STEEL PRODUCTS (FLAT)	6	878	16.7	0.4	5122	SUPPLIES	6	651	43.1	0.1
6226	FABRICATED AND STRUCTURAL PLATE	6	878	16.7	0.4	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	11	6 226	67.7	1.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS	4	164	7.5	0.1	5150	OPHTHALMIC PRODUCTS	6	1 657	89.9	0.3
6231	WIRE--PLAIN, COATED, BARBED, ETC.	3	158	7.8	0.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.	5	2 036	100.0	0.4

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	3	8 070	59.6	1.5	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	25	48 908	66.8	28.0		
5211	EQUIPMENT (FURNITURE, ETC.) . . .	3	3 009	33.4	0.6	1821	DRESSES, SKIRTS, BLOUSES.	10	32 490	57.4	18.6		
	COMMODITIES N.E.C.	(X)	5 061	(X)	1.0	1822	SUITS, COATS (EXCEPT FUR)	4	2 389	12.2	1.4		
5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	6	365	36.2	0.1	1823	CHILDREN'S INFANTS' WEAR.	7	5 975	24.8	3.4		
						1824	WOMEN'S, CHILDREN'S UNDERWEAR . .	6	1 022	5.6	0.6		
5230	LAUNDRY, DRY-CLEANING MACHINES. . .	5	6 490	100.0	1.2	1825	OTHER APPAREL, ACCESSORIES.	6	7 032	27.4	4.0		
5231	COIN-OPERATED MACHINES, EQUIPMENT	3	6 218	99.3	1.2	1830	MILLINERY AND MILLINERY SUPPLIES. .	3	765	4.4	0.4		
5232	ALL OTHER COM. LAUNDRY EQUIPMENT	3	272	41.1	0.1	1910	SHOES, OTHER FOOTWEAR	18	31 277	67.3	17.9		
5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	5	17 970	98.1	3.4	7820	HOUSEHOLD LINENS, DOMESTICS	3	1 690	9.9	1.0		
5350	SHOE REPAIR AND RESOLE MATERIALS. .	11	17 705	82.4	3.3	7824	TOWELS, WASH CLOTHS	3	344	2.0	0.2		
5410	RAILROAD TRANSPORTATION EQUIPMENT .	14	15 220	87.3	2.9		COMMODITIES N.E.C.	(X)	1 346	(X)	0.8		
5430	AIRCRAFT, AVIATION PARTS.	21	65 583	94.2	12.4	7850	FLOOR COVERINGS	3	362	15.6	0.2		
5470	OTHER CARBON STEEL PRODUCTS	3	312	8.6	0.1	7851	CARPETS, RUGS	3	362	15.6	0.2		
5470	ALLOY STEEL	3	290	6.2	0.1								
5330	STAINLESS STEEL	3	309	21.3	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES. COMMODITIES N.E.C.	3	221	7.7	0.1		
5335	OTHER STAINLESS STEEL	3	309	21.3	0.1			(X)	1 573	(X)	0.9		
7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	6	349	22.3	0.1		GROCERIES AND RELATED PRODUCTS (SIC 514)						
7820	SPORTING, ATHLETIC GOODS, BICYCLES. .	3	412	14.2	0.1		TOTAL	352	1 369 952	(X)	100.0		
9760	MISCELLANEOUS LINES	12	4 007	22.8	0.8	1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	8	2 423	4.1	0.2		
9930	OTHER LABOR, SERVICE RECEIPTS	23	2 341	9.7	0.4	1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	26	5 360	3.8	0.4		
	COMMODITIES N.E.C.	(X)	4 454	(X)	0.8	1610	SOAPS AND DETERGENTS.	57	30 807	9.2	2.2		
	MISCELLANEOUS DURABLE GOODS (SIC 509)					1620	INDUSTRIAL CHEMICALS.	14	4 062	5.5	0.3		
	TOTAL	45	48 346	(X)	100.0	1710	YARD OR PIECE GOODS	7	3 857	13.9	0.3		
6010	PREPARED IRON AND STEEL SCRAP	9	21 084	81.0	43.6	2110	FROZEN FOODS (QUICK-FROZEN, PKG.) .	126	199 698	28.6	14.6		
6020	UNPREPARED IRON AND STEEL SCRAP . . .	4	4 502	30.1	9.3	2111	FROZEN FRUITS, JUICES	50	16 927	5.0	1.2		
6030	WASTE PAPER	4	9 107	100.0	18.8	2112	FROZEN VEGETABLES, JUICES	46	36 763	13.0	2.7		
6040	PRECIOUS STONES (CUT) AND METALS. . .	4	776	59.1	1.6	2113	FROZEN POULTRY (PACKAGED ONLY) . .	24	7 470	3.8	0.5		
6050	JEWELRY, SILVERWARE, TROPHIES	11	1 606	50.8	3.3	2114	FROZEN FISH, SEAFOOD (PKG. ONLY) . .	56	33 942	9.0	2.5		
6060	LOGS, PILES, PULPWOOD, PILES, ETC. . .	7	1 057	100.0	2.2	2115	FROZEN MEATS (PACKAGED ONLY) . . .	33	7 489	3.5	0.5		
	COMMODITIES N.E.C.	(X)	10 214	(X)	21.1	2116	FROZEN PREPARED FOODS, ETC.	73	73 673	15.0	5.4		
	PAPER AND PAPER PRODUCTS (SIC 511)					2117	OTHER PACKAGED FROZEN FOODS	35	23 434	10.2	1.7		
	TOTAL	40	97 678	(X)	100.0	2210	BUTTER AND CHEESE	24	9 187	7.0	0.7		
1430	BEAUTY AIDS (TOILETRIES, ETC.)	3	813	25.8	0.8	2230	MILK, CREAM (FLUID)	11	12 226	97.9	0.9		
1620	INDUSTRIAL CHEMICALS.	4	6 796	23.7	7.0	2240	OTHER DAIRY PRODUCTS.	15	1 313	2.6	0.1		
7410	PRINTING, WRITING PAPER	6	2 975	30.4	3.0	2310	EGGS.	12	4 539	13.0	0.3		
7510	PERSONAL SERVICE PAPERS	3	545	17.4	0.6	2320	POULTRY	15	13 154	20.3	1.0		
7520	INDUSTRIAL PAPERS	25	47 129	62.7	48.2	2410	CONFECTIONERY	107	71 007	16.6	5.2		
7530	SHIPPING ROOM SUPPLIES.	5	1 707	38.7	1.7	2411	CANDY (ALL KINDS)	64	52 156	23.5	3.8		
7540	PAPERBOARD, BOXBOARD.	4	3 751	91.0	3.8	2412	CHEWING GUM	9	2 321	7.7	0.2		
7610	STATIONERY, OFFICE SUPPLIES	10	5 072	61.2	5.2	2413	FOUNTAIN FRUITS, SYRUPS	10	1 193	1.6	0.1		
7613	LOOSE-LEAF BINDERS, BLANK BOOKS. . .	3	218	8.1	0.2	2414	NUTS, OTHER CONFECTIONS	54	15 337	5.9	1.1		
7615	OTHER OFFICE SUPPLIES	8	4 815	58.4	4.9	2510	FISH, SEAFOOD (FRESH AND FROZEN). .	28	15 864	8.9	1.2		
	COMMODITIES N.E.C.	(X)	39	(X)	(2)	2610	MEATS, PROVISIONS	43	124 131	45.3	9.1		
7870	KITCHEN UTENSILS, TOOLS, ETC.	4	557	9.6	0.6	2611	FRESH, FROZEN MEATS	26	104 554	58.9	7.6		
	COMMODITIES N.E.C.	(X)	25 283	(X)	29.0	2612	SAUSAGE, MEAT LOAVES.	15	3 298	3.6	0.2		
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)					2613	CURED, BOILED, SMOKED MEATS	15	6 099	6.4	0.4		
	TOTAL	16	19 512	(X)	100.0	2614	OTHER MEAT PRODUCTS	11	10 180	15.9	0.7		
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	7	1 517	74.6	7.8	2710	FRESH FRUITS, VEGETABLES.	69	122 388	92.7	8.9		
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	5	2 001	35.5	10.3	2711	FRESH FRUITS, BERRIES, MELONS . . .	44	52 978	53.5	3.9		
1430	BEAUTY AIDS (TOILETRIES, ETC.)	11	11 206	72.2	57.4	2712	FRESH VEGETABLES.	58	69 410	65.1	5.1		
1450	DRUGGISTS' SUPPLIES	4	2 700	89.4	13.8	2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	17	6 866	6.4	0.5		
1620	INDUSTRIAL CHEMICALS.	3	27	3.6	0.1	2830	TEA, SPICES	42	16 756	9.5	1.2		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	3	1 201	19.8	6.2	2840	BAKERY PRODUCTS	29	11 077	7.1	0.8		
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	3	30	4.0	0.2	2850	FOOD AND BEVERAGE BASIC MATERIALS .	21	13 264	13.8	1.0		
	COMMODITIES N.E.C.	(X)	630	(X)	4.3	2860	CANNED, BOTTLED FOODS	173	283 059	35.3	20.7		
	APPAREL, PIECE GOODS AND NOTIONS (SIC 513)					2861	CANNED, BOTTLED JUICES, DRINKS. . .	101	31 024	6.0	2.3		
	TOTAL	77	174 660	(X)	100.0	2862	CANNED, BOTTLED BABY FOODS.	4	2 171	37.1	0.2		
1710	YARD OR PIECE GOODS	19	49 173	69.1	28.1	2863	CANNED, BOTTLED FRUITS, VEGS. . . .	121	154 422	24.3	11.3		
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	10	5 837	20.0	3.3	2864	CANNED FISH, SEAFOOD.	87	24 173	5.8	1.8		
1730	KNIT FABRICS, KNITTING YARNS, ETC. . .	7	9 394	33.9	5.4	2865	CANNED MEATS.	71	14 437	4.7	1.1		
1731	KNIT FABRICS.	7	9 199	33.2	5.3	2866	CANNED MILK	12	1 145	2.9	0.1		
	COMMODITIES N.E.C.	(X)	195	(X)	0.1	2867	OTHER CANNED, BOTTLED FOODS	74	55 687	14.6	4.1		
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	22	25 660	41.1	14.7	2870	SUGAR--REFINED.	28	37 604	26.2	2.7		
1811	WORK CLOTHING, WORK GLOVES.	8	9 527	19.0	5.4	2890	BREAKFAST FOODS	29	3 749	3.0	0.3		
1812	SUITS, COATS, TROUSERS, OVERCOATS . .	5	2 065	9.5	1.2	2910	FLOUR, RELATED PRODUCTS	30	32 592	16.8	2.4		
1813	SHIRTS (DRESS AND SPORT)	9	3 249	12.8	1.9	2920	MARGARINE, SHORTENINGS, ETC.	42	21 501	10.1	1.6		
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . . .	13	6 750	24.5	3.9	2921	MARGARINE, BUTTER SUBSTITUTES . . .	25	14 827	12.0	1.1		
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	3	1 055	5.8	0.6	2922	SHORTENINGS, COOKING OILS	30	6 674	4.3	0.5		
1816	OTHER CLOTHING, FURNISHINGS	9	3 005	12.6	1.7	2930	RET FOODS--ALL KINDS.	76	32 887	8.3	2.4		
						2940	DRIED FRUITS, VEGETABLES.	42	10 467	6.4	0.8		
						2950	SOFT DRINKS, BOTTLED WATERS	28	8 462	4.5	0.6		
						2960	FOODS, N.E.C.	80	148 450	28.8	10.8		
						3610	HARDWARE	10	1 224	4.4	0.1		
						5120	SCHOOL EQUIPMENT, SUPPLIES.	3	6 658	4.7	0.5		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

West North Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
7210	BEER, ALE, PORTER, STOUT, ETC.	4	977	7.4	0.1	1510	PAINTERS' SUPPLIES AND SUNDRIES	17	8 056	43.2	1.9
7510	PERSONAL SERVICE PAPERS	61	34 528	7.4	2.5	1720	NOTIONS (THREAD, BUTTONS, ETC.)	3	217	3.0	0.1
7520	INDUSTRIAL PAPERS	24	43 450	18.1	3.2	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS	3	2 429	8.5	0.6
7810	CHINA, GLASSWARE, CROCKERY	4	1 162	7.5	0.1	1820	WOMEN'S, CHILDREN'S CLOTHING	3	2 584	9.0	0.6
7870	KITCHEN UTENSILS, TOOLS, ETC.	22	4 935	5.1	0.4	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	3	317	1.3	0.1
8720	FEEOS (MIXED AND OTHER)	6	3 533	22.0	0.3	2320	POULTRY	3	971	15.3	0.2
8750	AGRICULTURAL CHEMICALS	3	742	3.3	0.1	2410	CONFECTIONERY	11	5 221	15.4	1.2
9760	MISCELLANEOUS LINES	29	14 261	8.5	1.0	2411	CANDY (ALL KINDS)	9	4 568	14.3	1.1
	COMMODITIES N.E.C.	(X)	11 723	(X)	0.9	2412	CHEWING GUM	5	220	2.5	0.1
	FARM-PRODUCT RAW MATERIALS (SIC 515)					2414	NUTS, OTHER CONFECTIONS	6	350	1.3	0.1
	TOTAL	708	5 744 814	(X)	100.0	2350	FOOD AND BEVERAGE BASIC MATERIALS	8	11 841	70.8	2.8
3110	COTTON (RAW), INCLUDING LINTERS	3	3 925	97.9	0.1	2860	CANNED, BOTTLED FOODS	10	5 357	15.6	1.3
3120	GRAINS, BEANS, ETC.	93	398 597	91.2	6.9	2863	CANNED, BOTTLED FRUITS, VEGS.	5	1 146	10.1	0.3
3130	LIVESTOCK (EXCEPT HORSES, MULES)	612	5 278 916	99.6	91.9	2864	CANNED FISH, SEAFOOD	5	213	1.8	0.1
3131	CATTLE, CALVES	522	3 937 820	78.0	68.5	2867	OTHER CANNED, BOTTLED FOODS	5	3 803	16.9	0.9
3132	SHEEP, LAMBS	189	125 543	6.4	2.2		COMMODITIES N.E.C.	(X)	155	(X)	(Z)
3133	HOGS	446	1 212 410	32.8	21.1	2920	MARGARINE, SHORTENINGS, ETC.	5	1 751	6.9	0.4
3134	OTHER LIVESTOCK	17	3 143	4.0	0.1	2922	SHORTENINGS, COOKING OILS	5	1 751	6.9	0.4
3210	HIDES, SKINS, PELTS	5	12 664	73.4	0.2	2940	DRIED FRUITS, VEGETABLES	3	297	3.0	0.1
3230	WOOL, MOHAIRS (RAW, TOPS, NOILS)	7	11 986	59.4	0.2	3120	GRAINS, PEANS, ETC.	14	2 860	4.8	0.7
3231	RAW WOOL	5	3 282	39.6	0.1	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3	468	9.4	0.1
	COMMODITIES N.E.C.	(X)	8 704	(X)	0.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	685	2.4	0.2
3270	OTHER INEDIBLE FARM PRODUCTS	53	8 703	2.4	0.2	3430	ELECTRIC HOUSEWARES AND SUPPLIES	5	1 991	5.4	0.5
8720	FEEOS (MIXED AND OTHER)	44	14 751	14.3	0.3	3610	HARDWARE	19	3 304	8.5	0.8
8721	POULTRY, LIVESTOCK FEEO	20	11 536	19.2	0.2	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	8	3 432	9.6	0.8
8722	FEEOS BOUGHT AND SOLD	29	3 215	6.2	0.1	4320	FARM, DAIRY MACHINERY, PARTS	25	1 643	4.6	0.4
8740	FERTILIZER, FERTILIZER MATERIALS	32	3 571	7.5	0.1	6530	OILS, GREASES, OTHER PETROLEUM PROD	6	1 503	5.1	0.4
	COMMODITIES N.E.C.	(X)	11 701	(X)	0.2	7110	CIGARETTES, CIGARS, TOBACCO	6	11 768	60.0	2.8
	CHEMICALS AND ALLIED PRODUCTS (SIC 516)					7610	STATIONERY, OFFICE SUPPLIES	8	702	1.6	0.2
	TOTAL	33	38 295	(X)	100.0	7610	CHINA, GLASSWARE, CROCKERY	5	212	2.6	0.1
1610	SOAPS AND DETERGENTS	7	970	28.8	2.5	7870	KITCHEN UTENSILS, TOOLS, ETC.	8	566	3.3	0.1
1620	INDUSTRIAL CHEMICALS	31	31 492	82.3	82.2	8620	SPORTING, ATHLETIC GOODS, BICYCLES	6	2 617	8.7	0.6
7520	INDUSTRIAL PAPERS	5	2 833	16.5	7.4	8622	ARMS AND AMMUNITION	5	354	1.2	0.1
9760	MISCELLANEOUS LINES	7	424	5.5	1.1	8623	BICYCLES	3	776	2.7	0.2
	COMMODITIES N.E.C.	(X)	2 576	(X)	6.7	8624	CAMPING EQUIPMENT	3	633	2.2	0.1
	PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²					8625	FISHING TACKLE AND EQUIPMENT	6	644	2.1	0.2
	TOTAL	19	4 718	(X)	100.0		COMMODITIES N.E.C.	(X)	210	(X)	(Z)
	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518) ²					8630	TOYS, GAMES, FIREWORKS, ETC.	5	2 725	8.3	0.6
	TOTAL	9	5 280	(X)	100.0	8670	OTHER RECREATION, HOBBY GOODS	5	280	0.9	0.1
	MISCELLANEOUS NONDURABLE GOODS (SIC 519)					8680	BOOKS, MAGAZINES, PRINTED MATERIALS	13	2 463	25.2	0.6
	TOTAL	264	422 563	(X)	100.0	8720	FEEOS (MIXED AND OTHER)	80	38 796	76.0	21.0
1220	NEW AND REBUILT PARTS, ETC.	3	1 567	5.5	0.4	8730	FEEO INGREDIENTS	45	132 176	61.2	31.3
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.	3	661	5.3	0.2	8740	FERTILIZER, FERTILIZER MATERIALS	59	21 489	56.2	5.1
1430	BEAUTY AIDS (TOILETRIES, ETC.)	3	1 146	4.8	0.3	8750	AGRICULTURAL CHEMICALS	51	9 682	15.3	2.3
						8751	WEEO KILLERS, SOIL STERILIZERS	49	7 646	12.2	1.8
						8752	INSECTICIDES, FUNGICIDES, ETC.	31	2 036	9.5	0.5
						8760	SEEDS	48	10 745	30.8	2.5
						8820	JEWELRY, SILVERWARE, TROPHIES	6	1 041	3.6	0.2
						8821	CLOCKS, WATCHES, WATCH MOVEMENTS	6	1 041	3.6	0.2
						8910	GIFTS, ART GOODS, NOVELTIES, ETC.	19	5 350	19.8	1.3
						8920	ADVERTISING SPECIALTIES, CALENDARS	19	5 647	46.3	1.3
						9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	5	2 626	76.4	0.6
						9310	PHONO, RECORDS, PRERECORDED TAPES	3	612	2.1	0.1
						9730	LEATHER	16	40 544	100.0	9.6
						9760	MISCELLANEOUS LINES	5	8 080	45.1	1.9
						9930	OTHER LABOR, SERVICE RECEIPTS	17	2 317	8.4	0.5
							COMMODITIES N.E.C.	(X)	13 824	(X)	3.3

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)						LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)				
	TOTAL	148	281 610	(X)	100.0		TOTAL	183	258 833	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	50	137 837	98.1	48.9	1620	INDUSTRIAL CHEMICALS,	3	513	18.2	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS,	13	9 108	82.4	3.2	3420	MAJOR APPLIANCES, TV SETS, ETC.	3	231	5.8	0.1
1210	MACHINE SHOP SALES AND LABOR,	8	5 757	47.4	2.0	3610	HARDWARE,	9	1 135	7.2	0.4
						6220	IRON, STEEL PRODUCTS (FLAT),	3	348	16.7	0.1
1220	NEW AND REBUILT PARTS, ETC.	79	114 374	91.0	40.6	6230	IRON AND STEEL WIRE, WIRE PRODUCTS,	12	934	6.8	0.4
1221	MOTOR AND CHASSIS PARTS	47	40 504	46.7	14.4	6232	NAILS AND STAPLES	12	934	6.6	0.4
1222	TOOLS AND EQUIPMENT	41	18 364	25.5	6.7						
1223	CHEMICALS (ADDITIVES, ETC.)	13	5 094	12.7	1.8	6240	IRON, STEEL FINISHED PRODUCTS	3	209	15.1	0.1
1224	PEINTING MATERIALS	20	9 760	15.6	3.5	6430	ALUMINUM SHAPES, FORMS, ETC.,	3	539	13.9	0.2
1225	SUPPLIES AND ACCESSORIES,	34	40 152	53.4	14.3	7650	FLOOR COVERINGS	5	866	31.0	0.3
1230	AUTOMOTIVE GLASS,	4	3 620	92.4	1.3						
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	13	5 410	71.2	1.9	8110	LUMBER (ROUGH, DRESSED, FINISHED),	51	91 925	89.2	35.5
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	4	195	35.8	0.1	8111	SOFTWOODS (EXCEPT FLOORING),	35	42 752	70.1	16.5
1310	TIRES AND TUBES	13	1 413	21.8	0.5	8112	HARDWOODS (EXCEPT FLOORING),	33	47 666	69.2	18.4
1320	RECAPPED TIRES,	6	191	25.4	0.1	8113	FLOORING,	12	1 507	6.2	0.6
3310	ELECTRICAL WIRING SUPPLIES,	4	332	14.7	0.1						
3430	ELECTRIC HOUSEWARES AND SUPPLIES,	4	504	19.4	0.2	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE),	28	17 621	34.4	6.8
4210	CONSTRUCTION, MINING, LOGGING SUP.,	4	456	29.3	0.3	8140	WOOD MILLWORK (DOORS, WINDOWS),	28	26 202	56.9	10.1
4500	PETROLEUM PRODUCTS,	10	211	1.7	0.1	8150	METAL MILLWORK (DOORS, ETC.),	17	14 575	49.7	5.6
9930	OTHER LABOR, SERVICE RECEIPTS	8	735	12.6	0.3	8160	VENEER, OTHER WOOD PRODUCTS	28	31 950	80.1	12.3
	COMMODITIES N.E.C.,	(X)	1 067	(X)	0.4	8210	BRICK, BLOCKS, TILE, CLAY, ETC.,	12	8 069	79.3	3.1
						8220	CONCRETE PRODUCTS, BUILDING STONE	10	6 915	49.5	2.7
						8230	CEMENT, LIME, PLASTIC, STUCCO	5	378	8.3	0.1
						8240	SAND, GRAVEL, CRUSHED STONE	10	10 342	62.2	4.0
						8410	INSULATION MATERIALS AND BOARD,	7	2 562	40.4	1.0
	FURNITURE AND HOME FURNISHINGS (SIC 502)					8420	ROOFING, SIDING EQUIPMENT	9	1 882	42.4	0.7
	TOTAL	201	293 626	(X)	100.0	8425	RAIN-CARRYING EQUIPMENT	4	675	25.2	0.3
1510	PAINTERS' SUPPLIES AND SUPPLIES	5	745	7.8	0.3	3426	ALL OTHER TYPES	4	745	43.4	0.3
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS,	3	1 432	12.5	0.5		COMMODITIES N.E.C.,	(X)	462	(X)	0.2
						8520	WALLBOARD, HARDBOARD,	9	2 186	23.1	0.8
2110	FROZEN FOODS (DICK-FROZEN, PKGO.),	3	604	20.3	0.3	8530	ADHESIVES, MASTICS,	10	2 537	21.9	1.0
2114	FROZEN FISH, SEAFOOD (PKGO. ONLY),	3	260	6.6	0.1	8540	STRUCTURAL IRON, STEEL,	5	1 430	10.8	0.6
2116	FROZEN PREPARED FOODS, ETC.,	3	474	11.9	0.2	8550	PLASTIC BUILDING MATERIALS,	10	1 633	8.0	0.6
	COMMODITIES N.E.C.,	(X)	70	(X)	(2)	8560	PREFABRICATED STRUCTURAL ASSEMBLIES	7	5 289	82.1	2.0
2410	CONFECTIONERY	5	443	5.7	0.2	8570	OTHER BUILDING MATERIALS,	26	24 713	82.0	9.5
2411	CANDY (ALL KINDS)	5	322	4.2	0.1	9760	MISCELLANEOUS LINES	7	1 205	14.7	0.5
	COMMODITIES N.E.C.,	(X)	121	(X)	(2)		COMMODITIES N.E.C.,	(X)	2 644	(X)	1.0
							SPORTING, RECREATIONAL, PHOTO-GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)				
2840	BAKERY PRODUCTS	3	394	9.9	0.1		TOTAL	78	123 405	(X)	100.0
2860	CANNED, BOTTLED FOODS	6	421	4.1	0.1	1610	MEN'S, BOYS' CLOTHING, FURNISHINGS,	4	100	3.2	0.1
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	3	1 515	8.0	0.5	2860	CANNED, BOTTLED FOODS	4	439	13.9	0.4
3420	MAJOR APPLIANCES, TV SETS, ETC.,	8	2 187	10.7	0.7	2960	FOODS, N.E.C.,	4	67	2.1	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES,	8	1 713	11.6	0.6	3420	MAJOR APPLIANCES, TV SETS, ETC.,	4	370	11.7	0.3
3610	HARDWARE,	8	2 691	10.4	0.9	3610	HARDWARE,	6	77	2.4	0.1
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	545	9.2	0.2	7610	STATIONERY, OFFICE SUPPLIES	6	275	3.8	0.2
3744	OTHER PLUMBING EQUIP., SUPPLIES	3	545	9.2	0.2	8610	PHOTOGRAPHIC GOODS,	11	2 372	53.5	1.9
5120	SCHOOL EQUIPMENT, SUPPLIES,	3	312	19.7	0.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES,	28	49 430	98.6	40.1
7510	PERSONAL SERVICE PAPERS	3	256	4.1	0.1	8630	TOYS, GAMES, FIREWORKS, ETC.,	24	36 690	97.6	29.7
7610	STATIONERY, OFFICE SUPPLIES	3	380	9.5	0.1	8640	BOATS (OUTBOARD, ROW BOATS)	6	26 696	100.0	21.6
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.,	94	108 208	92.8	36.9						
7720	OFFICE, COMMERCIAL, BUSINESS FURN.,	48	44 766	86.1	15.2	8670	OTHER RECREATION, HOBBY GOODS	6	2 195	49.0	1.8
7810	CHINA, GLASSWARE, CROCKERY,	17	9 504	61.7	3.2	8820	JEWELRY, SILVERWARE, TROPHIES	6	1 148	15.7	0.9
						8821	CLOCKS, WATCHES, WATCH MOVEMENTS,	6	1 148	15.7	0.9
7820	HOUSEHOLD LINENS, DOMESTICS	22	15 026	72.4	5.1						
7821	BEDSPREADS, COMFORTERS, FLANKETS,	15	3 275	26.7	1.1	9510	OTHER TEXTILE PRODUCTS,	6	863	11.8	0.7
7822	TABLE LINENS,	9	4 270	36.1	1.5	9511	TEXTILE BAGS, BAGGING,	6	863	11.8	0.7
7824	TOWELS, WASH CLOTHS	7	5 747	49.1	2.0		COMMODITIES N.E.C.,	(X)	2 683	(X)	2.2
7825	OTHER LINENS, DOMESTICS	9	1 711	18.9	0.6						
	COMMODITIES N.E.C.,	(X)	23	(X)	(2)		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
7840	CURTAINS, DRAPES,	5	3 658	47.3	1.2		TOTAL	89	236 386	(X)	100.0
7850	FLOOR COVERINGS	25	49 729	83.8	16.9	3610	HARDWARE,	3	3 250	26.8	1.4
7851	CARPETS, RUGS	23	47 463	82.8	16.2	3614	HAND TOOLS (INCL. POWER), CUTLERY	3	335	2.8	0.1
7853	OTHER FLOOR COVERINGS	6	2 106	9.2	0.7	3615	ALL OTHER HARDWARE,	3	753	6.2	0.3
	COMMODITIES N.E.C.,	(X)	160	(X)	0.1		COMMODITIES N.E.C.,	(X)	2 162	(X)	0.9
7860	MIRRORS, LAMPS, PICTURE FRAMES,	8	2 662	41.7	0.9	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	7	2 247	12.1	1.0
7870	KITCHEN UTENSILS, TOOLS, ETC.	28	30 041	54.1	10.2	4860	MECHANICAL RUBBER GOODS	3	178	3.3	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES,	6	1 074	7.0	0.4	6110	COAL (BITUMINOUS AND ANTHRACITE),	25	98 208	99.9	41.5
8630	TOYS, GAMES, FIREWORKS, ETC.,	8	712	3.7	0.2	6120	COKE,	3	831	26.4	0.4
8620	JEWELRY, SILVERWARE, TROPHIES	3	907	6.5	0.3						
8910	GIFTS, ART GOODS, NOVELTIES, ETC.,	6	681	21.3	0.2						
9410	MUSICAL INSTRUMENTS	3	158	1.4	0.1						
9760	MISCELLANEOUS LINES	5	1 007	7.8	0.3						
	COMMODITIES N.E.C.,	(X)	11 655	(X)	4.0						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	13	6 845	28.0	2.9	0930	OTHER LABOR, SERVICE RECEIPTS . . .	12	1 638	8.8	0.2
6212	WIRE ROOS	3	536	9.6	0.2		COMMODITIES N.E.C.	(X)	6 701	(X)	0.9
6213	ROUGH CASTINGS, FOUNDRY PRODUCTS .	3	513	15.1	0.2						
6214	FORGINGS	10	1 968	12.7	0.8		HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)				
	COMMODITIES N.E.C.	(X)	3 928	(X)	1.6						
6220	IRON, STEEL PRODUCTS (FLAT)	19	40 057	51.5	16.9		TOTAL	291	342 273	(X)	100.0
6221	PLATES	7	9 232	15.4	3.9						
6222	STRIP (HOT, COLD-ROLLED)	10	583	0.9	0.2	3310	ELECTRICAL WIRING SUPPLIES	3	1 356	17.5	0.4
6223	SHEETS (COLD-ROLLED)	5	827	9.0	0.3	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	3	1 157	19.9	0.3
6226	SHEETS (GALVANIZED, OTHER COATED) . .	7	17 887	29.7	7.6	3440	ROOM AIR CONDITIONERS	9	739	3.4	0.2
6227	TINPLATE	3	1 235	2.3	0.5	3610	HARDWARE	54	79 785	87.4	23.3
6228	FABRICATED AND STRUCTURAL PLATE . .	7	6 767	65.8	2.9						
	COMMODITIES N.E.C.	(X)	3 526	(X)	1.5	3710	WARM-AIR HEATING, COOLING EQUIPMENT	96	29 657	32.2	8.7
6230	IRON AND STEEL WIRE, WIRE PRODUCTS .	18	14 897	18.3	6.3	3711	WARM-AIR FURNACES (ALL FUELS) . .	31	3 788	9.7	1.1
6231	WIRE--PLAIN, COATED, BARBED, ETC. .	10	1 533	2.5	0.6	3712	CENTRAL HEATING, COOLING UNITS . .	35	5 669	20.3	1.7
6232	NAILS AND STAPLES	7	1 930	13.7	0.8	3713	DUCTS, REGISTERS, ETC.	45	10 078	28.4	2.9
6233	WOVEN, WELDED WIRE FENCING, PARTS	5	3 349	29.6	1.4	3714	ROOM SPACE HEATING (EXC. ELECTRIC)	24	3 900	19.0	1.1
	COMMODITIES N.E.C.	(X)	8 085	(X)	3.4	3715	OTHER SPACE HEATING EQUIPMENT . .	26	6 222	27.0	1.8
6240	IRON, STEEL FINISHED PRODUCTS	19	26 409	36.4	11.2	3720	RESIDENTIAL ELEC. SPACE HEATING . .	6	2 374	33.7	0.7
6243	BARNS, COLD-FINISHED	7	3 745	6.3	1.6	3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	56	18 970	40.6	5.5
6245	STRUCTURAL SHAPES	7	12 713	23.3	5.4						
6248	OTHER FINISHED PRODUCTS	9	3 823	37.2	1.6	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	94	114 756	83.3	33.5
	COMMODITIES N.E.C.	(X)	6 128	(X)	2.6	3741	PIPE FITTINGS, VALVES	30	14 048	31.0	4.1
6250	CAST IRON SOIL PIPE, TUBING	4	2 265	43.0	1.0	3742	PLUMBING FIXTURES	38	38 440	60.2	11.2
6260	IRON, STEEL PIPE, TUBING	9	3 718	27.4	1.6	3743	DRAINAGE SYSTEMS	24	9 575	35.7	2.8
6261	TUBING (MECHANICAL AND PRESSURE) .	9	1 597	11.8	0.7	3744	OTHER PLUMBING EQUIP., SUPPLIES . .	60	52 693	61.5	15.4
6262	STANDARD STEEL PIPE	3	2 121	41.5	0.9	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	74	56 780	70.1	16.6
6270	OTHER CARBON STEEL PRODUCTS	7	1 687	20.1	0.7	3811	RES. AND SMALL COM. (UNDER 5 HP)	32	6 547	15.6	1.9
6320	ALLOY STEEL	9	4 583	8.5	2.0	3812	RES. AND COM. (5 TO 20 HP) . . .	42	7 180	14.5	2.1
6321	BARNS, HOT-ROLLED OR COLD-FINISHED	3	141	6.3	0.1	3813	INDUS. AND LARGE COM. (OVER 20 HP)	66	43 053	60.8	12.6
6322	TOOL STEEL BARS	3	264	6.5	0.1	3820	PARTS, SUPPLIES, AND ACCESSORIES . .	49	15 729	42.7	4.6
6325	OTHER ALLOY STEEL	3	1 980	58.9	0.8	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	14	4 613	62.2	1.3
	COMMODITIES N.E.C.	(X)	2 298	(X)	1.0	3912	DISPLAY CASES	3	251	48.5	0.1
6330	STAINLESS STEEL	4	4 046	46.6	1.7	3914	ICE MAKING MACHINES	6	1 383	57.6	0.4
6335	OTHER STAINLESS STEEL	3	1 981	35.9	0.8	3915	REACH-IN, WALK-IN REFRIGERATORS .	6	305	33.6	0.1
	COMMODITIES N.E.C.	(X)	2 065	(X)	0.9	3916	OTHER REFRIGERATION EQUIPMENT . .	7	741	23.3	0.2
6420	OTHER COPPER, BRASS MILL PRODUCTS .	6	3 561	39.0	1.5	4420	GENERAL PURPOSE INDUSTRIAL MACH. .	22	1 443	15.4	0.4
6421	FLAT PRODUCTS (SHEETS, ETC.)	5	2 909	36.7	1.2	4610	INDUSTRIAL VALVES, FITTINGS	19	3 305	26.7	1.0
	COMMODITIES N.E.C.	(X)	652	(X)	0.3	4870	ROPE, CORDAGE, TWINE (NOT WIRE) . .	4	793	5.0	0.2
6430	ALUMINUM SHAPES, FORMS, ETC.	13	15 250	54.9	6.5	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	14	1 539	12.3	0.4
6431	PLATE (.250 INCH AND OVER)	3	2 428	74.1	1.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	3	227	9.6	0.1
6432	SHEET, COIL (.006 TO .249 INCH) . .	3	6 410	68.5	2.7	6260	IRON, STEEL PIPE, TUBING	6	357	6.7	0.1
6435	OTHER EXTRUDED SHAPES	3	4 328	53.7	1.8	6261	TUBING (MECHANICAL AND PRESSURE).	5	235	6.8	0.1
	COMMODITIES N.E.C.	(X)	2 084	(X)	0.9		COMMODITIES N.E.C.	(X)	122	(X)	-
6440	NONFERROUS METALS, MINERALS, ORES .	3	2 055	61.0	0.9	8140	WOOD MILLWORK (DOORS, WINDOWS) . .	4	966	11.1	0.3
8570	OTHER BUILDING MATERIALS	3	3 012	31.5	1.3	8150	METAL MILLWORK (DOORS, ETC.) . . .	3	1 723	27.7	0.5
9930	OTHER LABOR, SERVICE RECEIPTS	3	559	14.9	0.2	8570	OTHER BUILDING MATERIALS	4	1 202	9.3	0.4
	COMMODITIES N.E.C.	(X)	2 628	(X)	1.1	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	4	453	3.2	0.1
						9760	MISCELLANEOUS LINES	6	344	14.1	0.1
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	6	486	10.3	0.1
							COMMODITIES N.E.C.	(X)	3 519	(X)	1.0
ELECTRICAL GOODS (SIC 506)						MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)					
	TOTAL	486	744 029	(X)	100.0		TOTAL	759	(D)	(X)	100.0
3310	ELECTRICAL WIRING SUPPLIES	249	334 672	87.6	45.0	1220	NEW AND REBUILT PARTS, ETC.	3		17.6	0.3
3311	INT. WIRING, CONSTR. MATERIALS . . .	130	169 645	69.9	22.8	1510	PAINTERS' SUPPLIES AND SUPPLIES . .	14		12.1	0.3
3312	OUTSIDE CONSTRUCTION MATERIALS . .	72	49 477	40.4	6.6	1620	INDUSTRIAL CHEMICALS	5		34.5	0.1
3313	LIGHTING FIXTURES	79	49 560	53.9	6.7						
3314	ELECTRIC LAMPS	14	660	4.1	0.1	2860	CANNED, BOTTLED FOODS	3		28.9	0.1
3315	MOTORS, GENERATORS, ETC.	102	65 329	43.0	8.8	2863	CANNED, BOTTLED FRUITS, VEGS. . .	3		25.1	0.1
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)		COMMODITIES N.E.C.	(X)		(X)	(Z)
3320	TELEPHONE AND SIGNAL EQUIPMENT . .	22	3 596	16.6	0.5	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	3		25.7	0.1
3420	NONCONSOLE RADIOS AND PHONOGRAPHS	21	33 976	52.1	4.6	3610	HARDWARE	3		15.1	0.3
3430	MAJOR APPLIANCES, TV SETS, ETC. . .	32	48 531	58.7	6.5	3614	HAND TOOLS (INCL. POWER), CUTLERY	3		19.1	0.3
3440	ELECTRIC HOUSEWARES AND SUPPLIES .	14	6 646	18.8	0.9						
	ROOM AIR CONDITIONERS	6	1 250	24.5	0.2	3710	WARM-AIR HEATING, COOLING EQUIPMENT	5		24.1	0.1
3510	ELECTRONIC TUBES, PARTS, ETC.	251	297 166	80.5	39.9	3713	DUCTS, REGISTERS, ETC.	5		19.3	0.1
3511	ELECTRONIC TUBES	62	16 825	21.2	2.3		COMMODITIES N.E.C.	(X)		(X)	0.1
3512	TRANSISTORS AND/OR SEMICONDUCTORS	65	24 468	22.5	3.3	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	19		13.2	0.2
3513	ELECTRONIC PARTS	118	90 880	42.9	12.2	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	8		19.8	0.2
3514	ACCESSORIES, TESTING EQUIPMENT . .	98	40 671	28.5	5.5	3812	RES. AND COM. (5 TO 20 HP) . . .	8		19.8	0.2
3515	INTERCOMMUNICATIONS EQUIPMENT . .	74	34 565	28.6	4.6	4110	OFFICE MACHINES AND EQUIPMENT . . .	63		79.8	2.7
3516	COM. INDUSTRIAL ELECTRONIC PARTS	144	89 757	44.9	12.1	4111	ADDING, ACCTG., COMPUTING MACH. .	42		37.5	0.8
3610	HARDWARE	8	1 145	8.3	0.2	4112	DUPLICATING MACHINES	21		13.3	0.1
3720	RESIDENTIAL ELEC. SPACE HEATING . .	7	2 454	18.7	0.3	4115	TYPEWRITERS	29		56.0	0.5
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	4	3 168	34.4	0.4		OTHER OFFICE MACHINES	23		87.7	1.3
4120	INDICATING, RECORDING INSTRUMENTS	3	634	9.4	0.1		COMMODITIES N.E.C.	(X)		(X)	(Z)
4510	BEARINGS, POWER, TRANSMISSION . .	3	477	30.6	0.1						
7870	KITCHEN UTENSILS, TOOLS, ETC.	4	1 340	14.1	0.2						
8820	JEWELRY, SILVERWARE, TROPHIES . . .	3	635	30.0	0.1						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of— Establish- ments handling the line				Amount ¹ (\$1,000)	As percent of total sales of— Establish- ments handling the line		
4120	INDICATING, RECORDING INSTRUMENTS . .	29		35.2	0.7	5120	SCHOOL EQUIPMENT, SUPPLIES.	20		92.7	1.0
4130	COMMERCIAL KITCHEN EQUIPMENT.	12		9.9	0.1	5121	EQUIPMENT (INCLUDING FURNITURE) . .	12		84.8	0.6
4131	ELECTRIC COMMERCIAL KITCHEN EQUIP COMMODITIES N.E.C..	9 (X)		11.9 (X)	0.1 (2)	5122	SUPPLIES.	12		92.9	0.6
4140	COMMERCIAL FOOD SERVICE EQUIPMENT . .	17		56.6	1.2	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP .	24		93.2	1.6
4141	ELECTRICAL FOOD SERVICE EQUIPMENT . .	17		53.5	1.1	5150	OPHTHALMIC PRODUCTS	14		97.9	0.6
4142	FOOD BAKING EQUIP., COFFEE IRNS. . . .	5		19.8	0.1	5152	OPHTHALMIC MERCHANDISE SALES. . . .	5		100.0	0.3
4160	STORE, SERVICE SHOP MACHINES.	24		38.4	0.3	5153	OPTICAL, OPHTHALMIC INSTRUMENTS . .	7 (X)		95.6 (X)	0.3 (2)
4161	CASH REGISTERS.	16		51.0	0.3	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	12		42.7	0.3
	COMMODITIES N.E.C..	(X)		(X)	0.1	5170	OTHER SCIENTIFIC, PROFESS. EQUIP.. .	7		93.0	0.3
4170	SCALES, BALANCES (EXC. SCIENTIFIC). . .	17		25.1	0.3	5210	BEAUTY, BARBER SHOP EQUIPMENT . . .	7		94.8	0.9
4180	STORE, RESTAURANT FIXTURES, EQUIP.. .	25		70.6	1.4	5213	HAIR CARE PRODUCTS.	7		17.0	0.2
4210	CONSTRUCTION, MINING, LOGGING SUP.. .	17		46.9	0.9	5215	SUNDRIES--CURLERS, PINS, ETC.. . .	7 (X)		69.2 (X)	0.6 0.1
4211	CRANES, TRACTORS.	8		13.0	0.2		COMMODITIES N.E.C..				
4214	PARTS AND ATTACHMENTS	6		12.0	0.1	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	10		93.2	1.2
4217	CONCRETE MIXERS, PAVERS, ETC.. . . .	6		30.3	0.1	5221	MACHINES AND EQUIPMENT.	8		76.1	0.9
4219	OTHER CONSTR., MIN., LOG., EQUIP.. . .	9		100.0	0.5	5222	CLEANING CHEMICALS, SUPPLIES. . . .	8		24.8	0.3
	COMMODITIES N.E.C..	(X)		(X)	(2)	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	5		99.8	0.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC.. .	24		47.1	0.9	5231	COIN-OPERATED MACHINES, EQUIPMENT	5		94.0	0.3
4311	POWER LAWN MOWERS.	24		46.5	0.9		COMMODITIES N.E.C..	(X)		(X)	(2)
	COMMODITIES N.E.C..	(X)		(X)	(2)	5310	UPHOLSTERERS' FABRICS, SUPPLIES . . .	8		99.3	1.5
4320	FARM, DAIRY MACHINERY, PARTS.	32		87.9	2.2	5330	OTHER SERVICE BUSINESS EQUIPMENT..	5		95.7	0.2
4321	TRACTORS, EQUIPMENT (FARM).	26		67.2	1.5	5410	RAILROAD TRANSPORTATION EQUIPMENT	8		100.0	1.7
4322	HARVESTING MACHINERY, EQUIPMENT . . .	11		11.3	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	7		88.5	1.3
4323	LAND PREPARATION MACHINERY, ETC.. . .	13		10.2	0.1	5430	AIRCRAFT, AVIATION PARTS.	31		91.9	3.0
4326	LIGHT INDUSTRIAL EQUIPMENT.	9		16.0	0.1	5431	AIRCRAFT ENGINES, AIRFRAMES, ETC..	8		86.1	0.4
4327	MISC. FARM MACHINERY, EQUIPMENT . . .	17		29.2	0.3	5432	AVIATION PARTS, SUPPLIES, EQUIP.. .	28		86.0	2.6
	COMMODITIES N.E.C..	(X)		(X)	(2)	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	7		73.4	0.7
4410	FOOD PROCESSING MACHINERY, EQUIP.. .	36		54.9	1.5	6240	IRON, STEEL FINISHED PRODUCTS . . .	5		15.7	0.1
4412	OTHER FOOD PROCESSING MACHINERY . . .	36		54.9	1.5	6330	STAINLESS STEEL	3		14.0	0.3
4420	GENERAL PURPOSE INDUSTRIAL MACH.. . .	127		87.0	24.7	7610	STATIONERY, OFFICE SUPPLIES	14		24.3	0.1
4421	ENGINES (INCL. INTERNAL COMBUST.) . . .	10		14.6	0.6	7615	OTHER OFFICE SUPPLIES	14		20.6	0.1
4422	COMPRESSORS, PUMPS.	71		26.7	4.7		COMMODITIES N.E.C..	(X)		(X)	(2)
4423	CRUSHING MACHINERY AND EQUIPMENT. . .	20		27.7	2.2	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP..	3		26.4	0.3
4424	FANS, FLOWERS (INDUSTRIAL EQUIP.). . .	38		17.7	2.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN..	14		29.3	0.2
4425	OTHER GENERAL INDUSTRIAL MACH.. . .	61		81.3	15.1	7721	OFFICE FURNITURE (WOODEN, METAL).	14		29.3	0.2
4430	METALWORKING MACHINERY.	53		70.2	3.1	7670	KITCHEN UTENSILS, TOOLS, ETC.. . . .	7		21.9	0.2
4431	NEW MACHINE TOOLS	33		67.2	2.2	8640	BOATS (OUTBOARD, ROW BOATS). . . .	3		43.7	0.1
4432	MISCELLANEOUS METALWORKING EQUIP..	33		41.2	0.9	9760	MISCELLANEOUS LINES	5		25.1	0.1
4440	MATERIALS HANDLING EQUIPMENT.	52		67.1	4.5	9930	OTHER LABOR, SERVICE RECEIPTS . . .	27		9.4	0.1
4441	FORK LIFT TRUCKS.	12		27.6	0.4		COMMODITIES N.E.C..	(X)		(X)	2.3
4442	INDUSTRIAL TRUCKS	16		17.9	0.2		MISCELLANEOUS DURABLE GOODS (SIC 509) ²				
4443	CRANES, DERRICKS, HOISTS, ETC.. . . .	14		20.9	0.2		TOTAL	138	171 697	(X)	100.0
4445	OTHER MATERIALS-HANDLING EQUIP.. . .	61	(0)	46.2	3.6		PAPER AND PAPER PRODUCTS (SIC 511) ²				
	COMMODITIES N.E.C..	(X)		(X)	(2)		TOTAL	88	170 326	(X)	100.0
4460	PRINTING TRADES MACHINERY, EQUIP.. .	7		18.0	0.1		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 512)				
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	63		94.7	14.3		TOTAL	21	80 672	(X)	100.0
4471	PAPER INDUSTRIES MACHINERY.	14		26.4	0.2	1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	3	9 109	28.3	11.3
4472	TEXTILE INDUSTRY MACHINERY.	35		92.7	10.1	1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	15	32 129	57.4	39.8
4473	WOODWORKING MACHINERY.	14		42.3	1.8	1450	DRUGGISTS' SUNDRIES	9	10 955	25.3	13.6
4474	OTHER SPECIAL PURPOSES MACHINERY. .	30		61.4	2.1		COMMODITIES N.E.C..	(X)	28 479	(X)	35.3
4480	USED OR REBUILT MACHINERY, EQUIP.. .	19		45.2	0.9		APPAREL, PIECE GOODS AND NOTIONS (SIC 513) ²				
4483	OTHER USED OR REBUILT MACHINERY . . .	13		35.9	0.5		TOTAL	196	(0)	(X)	100.0
	COMMODITIES N.E.C..	(X)		(X)	0.3		GROCERIES AND RELATED PRODUCTS (SIC 514)				
4510	BEARINGS, POWER, TRANSMISSION	16		58.0	1.4	1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	17	8 653	5.9	0.3
4511	BALL, ROLLER BEARINGS	8		13.9	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	34	9 615	4.0	0.3
4512	OTHER POWER TRANSMISSION EQUIP.. .	17		55.2	1.3	1610	SOAPS AND DETERGENTS.	65	29 847	6.8	1.0
4610	INDUSTRIAL VALVES, FITTINGS	63		56.0	5.3	1620	INDUSTRIAL CHEMICALS.	16	5 502	9.0	0.2
4710	WELDING EQUIPMENT, SUPPLIES	7		28.8	0.1	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	4	1 682	7.5	0.1
4712	ARC-WELDING SUPPLIES, EQUIPMENT . . .	4		29.8	0.1						
	COMMODITIES N.E.C..	(X)		(X)	(2)						
4820	BOTTLING SUPPLIES	2		90.8	0.7						
4830	PRINTING, DUPLICATING INKS.	7		50.9	0.1						
4840	ABRASIVES, ABRASIVE MATERIALS	8		17.0	0.2						
4860	MECHANICAL RUBBER GOODS	14		79.2	0.7						
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	87		71.7	12.0						
5110	DENTAL EQUIPMENT, SUPPLIES.	5		31.9	0.2						
5113	EQUIPMENT (X-RAY, CHAIRS, ETC.). . . .	5		23.3	0.1						
	COMMODITIES N.E.C..	(X)		(X)	(2)						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

South Atlantic—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹		
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	280	580 092	32.6	19.5	8730	FEED INGREDIENTS	10		43.6	2.8		
2111	FROZEN FRUITS, JUICES	93	161 602	14.9	5.4	8740	FERTILIZER, FERTILIZER MATERIALS	12		14.0	0.1		
2112	FROZEN VEGETABLES, JUICES	119	96 741	14.4	3.2								
2113	FROZEN POULTRY (PACKAGED ONLY)	57	15 533	5.5	0.5	8760	SEEDS	6		7.2	0.1		
2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	130	104 207	16.0	3.5	8762	SEED CORN	6		6.7	0.1		
2115	FROZEN MEATS (PACKAGED ONLY)	67	26 650	8.7	0.9		COMMODITIES N.E.C.	(X)		(X)	(2)		
2116	FROZEN PREPARED FOODS, ETC.	120	100 409	12.9	3.4								
2117	OTHER PACKAGED FROZEN FOODS	70	74 250	19.4	2.5	9930	OTHER LABOR, SERVICE RECEIPTS	25		3.3	0.2		
							COMMODITIES N.E.C.	(X)		(X)	0.8		
2210	BUTTER AND CHEESE	44	15 505	8.5	0.5		CHEMICALS AND ALLIED PRODUCTS (SIC 516)						
2230	MILK, CREAM (FLUID)	14	13 631	84.2	0.5								
2240	OTHER DAIRY PRODUCTS	19	4 620	6.8	0.2								
2310	EGGS	13	4 862	14.5	0.2		TOTAL	78	112 071	(X)	100.0		
2320	POULTRY	11	5 075	11.2	0.2								
2321	LIVE POULTRY	4	3 363	14.8	0.1	1510	PAINTERS' SUPPLIES AND SUPPLIES	6	2 294	29.7	2.0		
2323	DRESSED POULTRY (RESALES)	7	1 712	7.6	0.1	1610	SOAPS AND DETERGENTS	12	10 641	46.0	9.5		
						1620	INDUSTRIAL CHEMICALS	67	85 656	91.8	76.4		
2410	CONFECTIONERY	154	122 253	12.3	4.1								
2411	CANDY (ALL KINDS)	111	87 737	10.4	2.9	2410	CONFECTIONERY	3	179	3.3	0.2		
2412	CHEWING GUM	12	4 681	8.2	0.2	2411	CANDY (ALL KINDS)	3	179	3.3	0.2		
2414	NUTS, OTHER CONFECTIONS	76	29 528	8.6	1.0								
	COMMODITIES N.E.C.	(X)	307	(X)	(2)	2860	CANNED, BOTTLED FOODS	4	2 382	14.3	2.1		
2510	FISH, SEAFOOD (FRESH AND FROZEN)	38	14 270	12.8	0.5	2930	PET FOODS--ALL KINDS	3	291	2.3	0.3		
						2960	FOODS, N.E.C.	4	3 037	21.1	2.7		
2610	MEATS, PROVISIONS	87	150 224	23.5	5.0	4420	GENERAL PURPOSE INDUSTRIAL MACH.	3	70	3.1	0.1		
2611	FRESH, FROZEN MEATS	52	106 321	21.3	3.6	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	205	17.3	0.2		
2612	SAUSAGE, MEAT LOAVES	12	4 941	6.9	0.2	7510	PERSONAL SERVICE PAPERS	3	2 523	45.0	2.3		
2613	CURED, BOILED, SMOKED MEATS	40	30 486	18.8	1.0	7520	INDUSTRIAL PAPERS	3	727	41.1	0.6		
2614	OTHER MEAT PRODUCTS	18	8 276	13.7	0.3		COMMODITIES N.E.C.	(X)	4 066	(X)	3.6		
							PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²						
2710	FRESH FRUITS, VEGETABLES	202	419 000	76.9	14.1								
2711	FRESH FRUITS, BERRIES, MELONS	118	251 650	59.3	8.4		TOTAL	62	25 527	(X)	100.0		
2712	FRESH VEGETABLES	110	167 350	77.6	5.6								
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	30	5 476	2.5	0.2		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)						
2830	TEA, SPICES	40	12 421	4.4	0.4								
2840	BAKERY PRODUCTS	44	27 678	19.5	0.9		TOTAL	33	146 788	(X)	100.0		
2850	FOOD AND BEVERAGE BASIC MATERIALS	26	56 049	33.0	1.9								
2860	CANNED, BOTTLED FOODS	316	975 410	52.6	32.7								
2861	CANNED, BOTTLED JUICES, DRINKS	152	113 666	8.7	3.8	7210	BEER, ALE, PORTER, STOUT, ETC.	10	6 713	19.2	4.5		
2862	CANNED, BOTTLED BABY FOODS	5	279 238	98.7	9.4	7310	WINE	11	7 992	11.2	5.4		
2863	CANNED, BOTTLED FRUITS, VEGS.	211	348 937	29.9	11.7	7320	SPIRITS	23	134 083	92.9	90.1		
2864	CANNED FISH, SEAFOOD	142	67 748	8.8	2.3								
2865	CANNED MEATS	159	67 792	6.3	2.3		MISCELLANEOUS NONDURABLE GOODS (SIC 519)						
2867	OTHER CANNED, BOTTLED FOODS	123	97 263	16.1	3.3								
	COMMODITIES N.E.C.	(X)	1 166	(X)	(2)		TOTAL	359	547 908	(X)	100.0		
2870	SUGAR--REFINED	63	126 531	34.4	4.2								
2890	BREAKFAST FOODS	40	8 077	3.4	0.3	1510	PAINTERS' SUPPLIES AND SUPPLIES	23	16 906	86.6	3.1		
2910	FLOUR, RELATED PRODUCTS	56	41 668	12.5	1.4	1610	SOAPS AND DETERGENTS	6	1 079	14.7	0.2		
2920	MARGARINE, SHORTENINGS, ETC.	88	22 766	4.2	0.8	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	6	4 153	17.8	0.8		
2921	MARGARINE, BUTTER SUBSTITUTES	51	12 335	4.1	0.4	2112	FROZEN VEGETABLES, JUICES	4	2 889	14.0	0.5		
2922	SHORTENINGS, COOKING OILS	54	10 431	2.9	0.4		COMMODITIES N.E.C.	(X)	1 264	(X)	0.2		
2930	PET FOODS--ALL KINDS	124	86 347	11.4	2.9	2610	MEATS, PROVISIONS	4	1 387	6.7	0.3		
2940	DRIED FRUITS, VEGETABLES	51	17 649	5.6	0.6	2611	FRESH, FROZEN MEATS	4	1 387	6.7	0.3		
2950	SOFT DRINKS, BOTTLED WATERS	31	13 206	6.8	0.4								
2960	FOODS, N.E.C.	112	92 676	15.0	3.1	2650	FOOD AND BEVERAGE BASIC MATERIALS	8	15 922	60.4	2.9		
3610	HARDWARE	10	2 788	8.7	0.1		CANNED, BOTTLED FOODS	10	4 792	17.9	0.9		
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	3 302	13.6	0.1	2870	SUGAR--REFINED	6	3 037	13.4	0.6		
5220	CUSTOMDIAL, JANITORIAL SUPPLIES	6	3 471	10.3	0.1								
7510	PERSONAL SERVICE PAPERS	90	27 646	4.6	0.9	2920	MARGARINE, SHORTENINGS, ETC.	6	552	2.4	0.1		
7520	INDUSTRIAL PAPERS	21	13 709	10.2	0.5	2921	MARGARINE, BUTTER SUBSTITUTES	4	391	4.4	0.1		
7870	KITCHEN UTENSILS, TOOLS, ETC.	40	18 169	9.3	0.6		COMMODITIES N.E.C.	(X)	161	(X)	(2)		
8720	FEEDS (MIXED AND OTHER)	13	3 675	6.2	0.1	2930	PET FOODS--ALL KINDS	15	348	3.3	0.1		
8750	AGRICULTURAL CHEMICALS	11	3 054	7.6	0.1	2960	FOODS, N.E.C.	6	325	2.2	0.1		
9760	MISCELLANEOUS LINES	44	20 663	10.8	0.7	3120	GRAINS, BEANS, ETC.	23	12 006	32.2	2.2		
	COMMODITIES N.E.C.	(X)	12 424	(X)	0.4	3610	HARDWARE	15	409	4.9	0.1		
	FARM-PRODUCT RAW MATERIALS (SIC 515)					7110	CIGARETTES, CIGARS, TOBACCO	11	6 808	95.0	1.2		
	TOTAL	483	(D)	(X)	100.0	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	31	27 410	99.0	5.0		
3110	COTTON (RAW), INCLUDING LINTERS	27		98.2	7.3	8710	HAY, STRAW, ALFALFA, OTHER	11	5 601	62.5	1.0		
3120	GRAINS, BEANS, ETC.	25		63.0	6.0	8720	FEEDS (MIXED AND OTHER)	50	16 906	41.1	3.1		
3130	LIVESTOCK (EXCEPT HORSES, MULES)	174		99.4	40.5	8730	FEED INGREDIENTS	31	68 710	80.6	12.5		
3131	CATTLE, CALVES	170		76.8	30.9	8740	FERTILIZER, FERTILIZER MATERIALS	109	71 275	67.3	13.0		
3132	SHEEP, LAMBS	58		5.2	0.6								
3133	HOGS	139		29.2	9.0	8750	AGRICULTURAL CHEMICALS	107	18 354	30.1	3.3		
	COMMODITIES N.E.C.	(X)		(X)	(2)	8760	SEEDS	61	4 859	16.2	0.9		
3220	TOBACCO (LEAF)	235		98.6	37.7								
3250	PEANUTS--UNROASTED	12		88.7	1.5	8820	JEWELRY, SILVERWARE, TROPHIES	8	1 266	18.1	0.2		
3260	NUTS (EDIBLE)--SHELLED, UNSHELLED	6	(D)	39.5	1.0	9022	COSTUME JEWELRY	4	933	27.0	0.2		
3270	OTHER INEDIBLE FARM PRODUCTS	34		28.5	1.5		COMMODITIES N.E.C.	(X)	333	(X)	0.1		
8710	HAY, STRAW, ALFALFA, OTHER	8		5.1	0.3	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	32	23 798	95.7	4.3		
8720	FEEDS (MIXED AND OTHER)	9		17.2	0.3	8920	ADVERTISING SPECIALTIES, CALENDARS	23	3 192	76.3	0.6		
						9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	32	48 427	96.8	8.8		
						9610	INDUSTRIAL YARNS	34	167 048	100.0	30.5		
						9760	MISCELLANEOUS LINES	5	1 203	17.0	0.2		
							COMMODITIES N.E.C.	(X)	22 135	(X)	4.0		

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

East South Central

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)						METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
	TOTAL	67	106 063	(X)	100.0		TOTAL	52	151 673	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	25	55 553	99.6	52.1	3610	HARDWARE	3	125	0.7	0.1
1220	NEW AND REBUILT PARTS, ETC.	31	46 654	98.5	43.7	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	1 601	20.0	1.1
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	4	224	92.7	0.8	6110	COAL (BITUMINOUS AND ANTHRACITE) . .	24	84 234	100.0	55.5
1310	TIRES AND TUBES	11	3 286	70.6	3.1	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	4	4 263	43.8	2.8
	COMMODITIES N.E.C.	(X)	446	(X)	0.4	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS.	4	4 263	43.8	2.8
	FURNITURE AND HOME FURNISHINGS (SIC 502)					6220	IRON, STEEL PRODUCTS (FLAT)	11	9 261	29.8	6.1
	TOTAL	39	67 042	(X)	100.0	6221	PLATES	4	6 437	25.9	4.2
1220	NEW AND REBUILT PARTS, ETC.	3	68	3.5	0.1	6229	OTHER FLAT IRON, STEEL PRODUCTS .	(X)	2 824	(X)	1.9
3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	3	69	0.9	0.1	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	13 680	43.9	9.0
3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	3	373	5.0	0.6	6240	IRON, STEEL FINISHED PRODUCTS . . .	12	17 579	55.7	11.6
3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	3	373	5.0	0.6	6242	BARB, BAR-SIZE SHAPES, HOT-ROLLED	4	1 845	7.0	1.2
3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	4	81	0.9	0.1	6244	CONCRETE REINFORCEMENT BARS . . .	4	2 347	11.9	1.5
3610	HARDWARE	3	139	1.9	0.2	6245	STRUCTURAL SHAPES	6	10 750	38.2	7.1
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	14	27 387	83.7	40.9	6248	OTHER FINISHED PRODUCTS	6	2 637	76.5	1.7
7711	HOUSEHOLD, PORCH, LAWN FURNITURE . .	16	27 073	83.7	40.4	6330	STAINLESS STEEL	3	1 289	17.7	0.8
	COMMODITIES N.E.C.	(X)	314	(X)	0.5	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	9	6 470	47.8	4.3
7720	OFFICE, COMMERCIAL, BUSINESS FURN. . .	4	750	46.9	1.1	8150	METAL MILLWORK (DOORS, ETC.)	7	1 345	6.9	0.9
7721	OFFICE FURNITURE (WOODEN, METAL) . .	4	750	46.9	1.1	8570	OTHER BUILDING MATERIALS	3	2 507	14.6	1.7
7810	CHINA, GLASSWARE, CROCKERY	4	2 208	96.0	3.3		COMMODITIES N.E.C.	(X)	9 319	(X)	6.1
7850	FLOOR COVERINGS	7	22 491	93.7	33.5		ELECTRICAL GOODS (SIC 506)				
7851	CARPETS, RUGS	5	5 424	23.1	8.1		TOTAL	110	118 021	(X)	100.0
	COMMODITIES N.E.C.	(X)	17 667	(X)	25.5	3310	ELECTRICAL WIRING SUPPLIES	75	69 246	92.7	58.7
7860	MIRRORS, LAMPS, PICTURE FRAMES . . .	4	358	30.0	0.5	3311	INT. WIRING, CONSTR. MATERIALS . . .	43	25 480	49.9	21.6
7870	KITCHEN UTENSILS, TOOLS, ETC.	7	11 132	79.9	16.6	3312	OUTSIDE CONSTRUCTION MATERIALS . .	32	13 535	36.4	11.5
	COMMODITIES N.E.C.	(X)	1 987	(X)	3.0	3313	LIGHTING FIXTURES	30	17 282	57.5	14.6
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)					3314	ELECTRIC LAMPS	11	847	12.4	0.7
	TOTAL	36	138 769	(X)	100.0	3315	MOTORS, GENERATORS, ETC.	27	12 102	42.4	10.3
3610	HARDWARE	3	2 211	21.9	1.6	3420	MAJOR APPLIANCES, TV SETS, ETC. . . .	10	10 111	70.8	8.6
4230	IRON AND STEEL WIRE, WIRE PRODUCTS.	3	650	8.7	0.5	3430	ELECTRIC HOUSEWARES AND SUPPLIES . .	3	1 358	26.3	1.2
4260	IRON, STEEL PIPE, TUBING	3	708	30.7	0.5	3510	ELECTRONIC TUBES, PARTS, ETC.	29	25 262	90.5	21.4
4430	ALUMINUM SHAPES, FORMS, ETC.	5	2 654	28.4	1.9	4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	3	659	9.4	0.6
4410	LUMBER (ROUGH, DRESSED, FINISHED) . .	42	56 430	65.2	40.7	9760	MISCELLANEOUS LINES	5	799	33.8	0.7
4411	SOFTWOODS (EXCEPT FLOORING)	28	25 916	47.5	18.7		COMMODITIES N.E.C.	(X)	10 586	(X)	9.0
4412	HARDWOODS (EXCEPT FLOORING)	33	29 541	36.9	21.6		HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)				
4413	FLOORING	9	573	5.6	0.4		TOTAL	95	133 648	(X)	100.0
4420	PLYWOOD (INCL. CHIPBOARD, PARTICLE) .	24	6 278	10.2	4.5	3610	HARDWARE	22	62 681	81.2	46.9
4421	HARDWOOD	17	3 154	14.6	2.3	3710	WARM-AIR HEATING, COOLING EQUIPMENT	39	10 367	36.4	7.8
4422	SOFTWOOD	15	3 124	6.5	2.3	3711	WARM-AIR FURNACES (ALL FUELS) . . .	12	1 820	24.2	1.4
4440	WOOD MILLWORK (DOORS, WINDOWS) . . .	15	36 663	57.6	26.4	3712	CENTRAL HEATING, COOLING UNITS . . .	17	3 833	26.7	2.9
4450	METAL MILLWORK (DOORS, ETC.)	7	3 661	21.5	2.8	3713	BOILERS, REGISTERS, ETC.	19	2 680	22.5	2.0
4460	VENEER, OTHER WOOD PRODUCTS	13	12 102	52.4	8.7	3715	OTHER SPACE HEATING EQUIPMENT . . .	11	2 033	24.4	1.5
4470	BRICK, BLOCKS, TILE, CLAY, ETC.	3	484	100.0	0.3		COMMODITIES N.E.C.	(X)	1	(X)	(2)
4420	ROOFING, SIDING EQUIPMENT	3	456	23.6	0.3	3730	HYDRONICS EQUIPMENT, SUPPLIES	23	5 115	32.0	3.8
4425	RAIN-CARRYING EQUIPMENT	3	456	23.6	0.3	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	37	25 818	64.6	19.3
4530	ADHESIVES, MASTICS	5	1 857	20.5	1.3	3741	PIPE FITTINGS, VALVES	7	6 483	34.5	4.9
4570	OTHER BUILDING MATERIALS	15	10 471	69.3	7.5	3742	PLUMBING FIXTURES	15	3 025	17.5	2.3
	COMMODITIES N.E.C.	(X)	3 944	(X)	2.9	3743	DRAINAGE SYSTEMS	9	1 013	15.0	0.8
	SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)					3744	OTHER PLUMBING EQUIP., SUPPLIES . .	28	15 299	48.9	11.4
	TOTAL	29	33 567	(X)	100.0	3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	29	13 384	62.3	10.0
3610	HARDWARE	3	104	15.7	0.3	3811	RES. AND SMALL COM. (UNDER 5 HP)	12	1 342	12.2	1.0
4620	SPORTING, ATHLETIC GOODS, BICYCLES.	17	26 037	95.8	77.6	3812	RES. AND COM. (5 TO 20 HP)	14	2 122	16.8	1.6
4621	ATHLETIC EQUIPMENT, SUPPLIES	9	5 428	70.0	16.2	3813	INDUS. AND LARGE COM. (OVER 20 HP)	22	9 920	53.1	7.4
4625	FISHING TACKLE AND EQUIPMENT	7	19 354	89.5	57.7	3920	PARTS, SUPPLIES, AND ACCESSORIES . .	15	1 353	12.6	1.0
4627	OTHER (WATER SPORTS, ARCHERY)	5	276	45.2	0.8	3910	COMMERCIAL REFRIGERATION EQUIPMENT.	7	2 850	58.0	2.1
	COMMODITIES N.E.C.	(X)	979	(X)	2.9	3911	BEVERAGE, DRINKING WATER COOLERS.	3	110	6.7	0.1
4630	TOYS, GAMES, FIREWORKS, ETC.	6	2 275	54.7	6.8	3912	DISPLAY CASES	3	523	30.4	0.4
4640	BOATS (OUTBOARD, ROW BOATS)	5	3 887	48.7	10.7	3915	REACH-IN, WALK-IN REFRIGERATORS . .	3	510	29.6	0.4
4670	OTHER RECREATION, HOBBY GOODS	5	119	7.8	0.4		COMMODITIES N.E.C.	(X)	1 707	(X)	1.3
	COMMODITIES N.E.C.	(X)	1 845	(X)	4.3	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	3	2 949	34.1	2.2
						4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	6	337	9.1	0.3
						4610	INDUSTRIAL VALVES, FITTINGS	7	996	23.1	0.7
						4230	IRON AND STEEL WIRE, WIRE PRODUCTS.	6	5 882	23.1	4.4
						6231	WIRE—PLAIN, COATED, BARBED, ETC.	3	2 530	19.0	1.9
							COMMODITIES N.E.C.	(X)	3 352	(X)	2.5

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
6240	IRON, STEEL FINISHED PRODUCTS	3	451	9.9	0.3	7540	PAPERBOARD, BOXBOARD	4	2 214	28.6	6.1
6250	CAST IRON SOIL PIPE, TUBING	3	204	4.5	0.2	7610	STATIONERY, OFFICE SUPPLIES	4	570	56.9	1.6
6420	ROOFING, SIDING EQUIPMENT	3	144	3.0	0.1		COMMODITIES N.E.C.	(X)	9 219	(X)	25.6
9760	MISCELLANEDUS LINES	3	215	15.3	0.2		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512) ²				
9930	OTHER LABOR, SERVICE RECEIPTS	9	287	6.4	0.2		TOTAL	6	1 634	(X)	100.0
	COMMODITIES N.E.C.	(X)	615	(X)	0.5						
	MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)						APPAREL, PIECE GOODS AND NOTIONS (SIC 513)				
	TOTAL	270	196 025	(X)	100.0		TOTAL	34	54 144	(X)	100.0
1620	INDUSTRIAL CHEMICALS	4	1 107	11.6	0.6	1710	YARD OR PIECE GOODS	5	9 369	82.9	17.3
3610	HARDWARE	7	2 734	17.0	1.4	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	3	7 657	82.5	14.1
4110	OFFICE MACHINES AND EQUIPMENT . . .	21	4 226	50.8	2.2	1730	KNIT FABRICS, KNITTING YARNS, ETC..	5	1 315	15.8	2.4
4120	INDICATING, RECORDING INSTRUMENTS .	20	2 780	14.7	1.4	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	15	17 086	83.1	31.6
4130	COMMERCIAL KITCHEN EQUIPMENT	5	343	21.6	0.2	1811	WORK CLOTHING, WORK GLOVES	7	5 215	47.1	9.6
4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	5	296	18.7	0.2	1812	SUITS, COATS, TROUSERS, OVERCOATS .	3	1 558	39.8	2.9
	COMMODITIES N.E.C.	(X)	47	(X)	(Z)	1813	SHIRTS (DRESS AND SPORT)	7	2 457	25.3	4.5
4160	STORE, SERVICE SHOP MACHINES	11	287	24.0	0.1	1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	5	4 469	52.0	8.3
4163	OTHER STORE AND SERVICE MACHINES .	4	168	24.4	0.1	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR .	7	3 196	35.2	5.9
	COMMODITIES N.E.C.	(X)	119	(X)	0.1	1816	OTHER CLOTHING, FURNISHINGS	5	191	4.0	0.4
4170	SCALES, BALANCES (EXC. SCIENTIFIC) .	7	678	39.6	0.3	1820	WOMEN'S, CHILDREN'S CLOTHING	11	12 725	65.1	23.5
4180	STORE, RESTAURANT FIXTURES, EQUIP..	9	749	52.2	0.4	1910	SHOES, OTHER FOOTWEAR	6	3 426	69.5	6.3
4210	CONSTRUCTION, MINING, LOGGING SUP..	9	7 827	100.0	4.0	1911	MEN'S, BOYS' SHOES	6	2 208	64.1	4.1
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	11	533	12.4	0.3	1912	WOMEN'S, MISSES' SHOES	6	676	19.6	1.2
4320	FARM, DAIRY MACHINERY, PARTS	28	12 471	97.4	6.4	1913	CHILDREN'S, INFANTS' SHOES	6	483	14.0	0.9
4321	TRACTORS, EQUIPMENT (FARM)	26	9 356	77.1	4.8	1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . .	3	59	5.1	0.1
4322	HARVESTING MACHINERY, EQUIPMENT . .	10	716	19.7	0.4	9760	MISCELLANEDUS LINES	3	1 431	13.3	2.6
4323	LAND PREPARATION MACHINERY, ETC..	12	460	17.4	0.2		COMMODITIES N.E.C.	(X)	1 135	(X)	2.1
4327	MISC. FARM MACHINERY, EQUIPMENT . .	13	1 926	20.0	1.0		GROCERIES AND RELATED PRODUCTS (SIC 514)				
	COMMODITIES N.E.C.	(X)	13	(X)	(Z)		TOTAL	255	767 660	(X)	100.0
4410	FOOD PROCESSING MACHINERY, EQUIP. .	14	2 473	41.8	1.3	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC..	7	3 943	10.2	0.5
4412	OTHER FOOD PROCESSING MACHINERY .	14	2 319	39.2	1.2	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	11	1 808	4.4	0.2
	COMMODITIES N.E.C.	(X)	154	(X)	0.1	1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	23	14 586	7.0	1.9
4420	GENERAL PURPOSE INDUSTRIAL MACH..	68	34 474	55.3	17.6	1610	SOAP AND DETERGENTS	40	26 754	9.7	3.4
4430	METALWORKING MACHINERY	20	10 554	52.6	5.4	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	119	125 466	23.8	15.9
4440	MATERIALS HANDLING EQUIPMENT	36	18 811	51.1	9.6	2111	FROZEN FRUITS, JUICES	49	12 507	3.8	1.6
4470	OTHER SPECIAL INDUSTRY MACHINERY . .	21	10 392	60.5	5.3	2112	FROZEN VEGETABLES, JUICES	47	30 392	11.6	3.9
4471	PAPER INDUSTRIES MACHINERY	5	1 352	26.6	0.7	2113	FROZEN POULTRY (PACKAGED ONLY) . . .	30	6 311	9.0	0.8
4472	TEXTILE INDUSTRY MACHINERY	5	2 055	28.8	1.0	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	60	30 265	9.4	3.8
4473	WOODWORKING MACHINERY	5	3 032	58.2	1.5	2115	FROZEN MEATS (PACKAGED ONLY)	27	4 173	6.3	0.5
4474	OTHER SPECIAL PURPOSES MACHINERY .	14	3 953	42.0	2.0	2116	FROZEN PREPARED FOODS, ETC.	64	27 936	7.7	3.5
4480	USED OR REBUILT MACHINERY, EQUIP. .	4	167	4.6	0.1	2117	OTHER PACKAGED FROZEN FOODS	41	13 901	5.1	1.8
4510	BEARINGS, POWER, TRANSMISSION . . .	14	6 233	33.7	3.2		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
4610	INDUSTRIAL VALVES, FITTINGS	25	14 032	66.5	7.2	2210	BUTTER AND CHEESE	13	982	2.7	0.1
4710	WELDING EQUIPMENT, SUPPLIES	7	5 252	94.9	2.7	2230	MILK, CREAM (FLUID)	13	1 912	83.5	0.2
4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	5	2 968	54.1	1.5	2240	OTHER DAIRY PRODUCTS	11	1 189	4.6	0.2
4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	5	2 284	43.7	1.2	2310	EGGS	3	2 055	69.7	0.3
4820	BOTTLING SUPPLIES	7	8 187	88.8	4.2	2320	POULTRY	3	3 111	70.1	0.4
4840	ABRASIVES, ABRASIVE MATERIALS	4	395	46.1	0.2	2410	CONFECTIONERY	74	53 393	20.2	6.8
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	28	18 831	42.8	9.6	2411	CANDY (ALL KINDS)	45	32 445	24.1	4.1
5120	SCHOOL EQUIPMENT, SUPPLIES	14	12 491	86.4	6.4	2412	CHEWING GUM	10	2 676	7.3	0.3
5140	SURGICAL, MEDICAL, HOSPITAL EQUIP .	4	1 157	91.6	0.6	2413	FOUNTAIN FRUITS, SYRUPS	11	2 082	3.1	0.3
5220	CUSTODIAL, JANITORIAL SUPPLIES . . .	4	451	100.0	0.2	2414	NUTS, OTHER CONFECTIONS	42	16 190	10.9	2.1
5222	CLEANING CHEMICALS, SUPPLIES	4	270	59.9	0.1	2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	14	4 778	2.9	0.6
	COMMODITIES N.E.C.	(X)	181	(X)	0.1	2610	MEATS, PROVISIONS	27	20 989	26.6	2.7
5330	OTHER SERVICE BUSINESS EQUIPMENT . .	4	1 092	100.0	0.6	2710	FRESH FRUITS, VEGETABLES	34	40 157	23.2	5.1
6260	IRON, STEEL PIPE, TUBING	4	586	18.0	0.3	2711	FRESH FRUITS, BERRIES, MELONS . . .	26	23 723	14.5	3.0
9760	MISCELLANEDUS LINES	5	1 424	26.2	0.7	2712	FRESH VEGETABLES	22	16 434	48.9	2.1
9930	OTHER LABOR, SERVICE RECEIPTS	15	3 565	17.7	1.8	2810	COFFEE—ROASTED (INCLUDING SOLUBLE)	10	2 562	4.3	0.3
	COMMODITIES N.E.C.	(X)	11 603	(X)	5.9	2830	TEA, SPICES	32	2 925	3.0	0.4
	MISCELLANEDUS DURABLE GOODS (SIC 509) ²					2840	BAKERY PRODUCTS	21	3 214	4.2	0.4
	TOTAL	64	69 188	(X)	100.0	2850	FOOD AND BEVERAGE BASIC MATERIALS .	21	4 810	5.9	0.6
	PAPER AND PAPER PRODUCTS (SIC 511)					2860	CANNED, BOTTLED FOODS	166	271 123	41.4	34.4
	TOTAL	26	36 007	(X)	100.0	2861	CANNED, BOTTLED JUICES, DRINKS . . .	95	30 052	8.4	3.8
1610	SOAPS AND DETERGENTS	3	20	0.9	0.1	2862	CANNED, BOTTLED BABY FOODS	3	787	9.9	0.1
2860	CANNED, BOTTLED FOODS	3	2 004	12.3	5.6	2863	CANNED, BOTTLED FRUITS, VEGS. . . .	114	103 980	27.0	13.2
2960	FOODS, N.E.C.	3	1 979	28.3	5.5	2864	CANNED FISH, SEAFOOD	91	44 926	9.3	5.7
7410	PRINTING, WRITING PAPER	3	2 169	100.0	6.0	2865	CANNED MEATS	91	54 909	12.4	7.0
7510	PERSONAL SERVICE PAPERS	4	2 559	29.9	7.1	2866	CANNED MILK	9	1 452	4.2	0.2
7520	INDUSTRIAL PAPERS	13	12 504	48.3	34.7	2867	OTHER CANNED, BOTTLED FOODS	52	35 016	19.4	4.4
7530	SHIPPING ROOM SUPPLIES	3	2 769	37.8	7.7		COMMODITIES N.E.C.	(X)	1	(X)	(2)

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

East South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—		Amount ¹ (\$1,000)				As percent of total sales of—			
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹		
2870	SUGAR--REFINED.	54	55 148	23.0	7.0		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²						
2890	BREAKFAST FOODS	24	4 211	4.5	0.5								
2910	FLOUR, RELATED PRODUCTS	25	4 248	4.9	0.5		TOTAL	57	22 119	(X)	100.0		
2920	MARGARINE, SHORTENINGS, ETC.	62	15 771	7.3	2.0								
2921	MARGARINE, BUTTER SUBSTITUTES	42	6 731	4.1	0.9		DEEP, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518) ²						
2922	SHORTENINGS, COOKING OILS	39	9 040	7.4	1.1		TOTAL	5	1 488	(X)	100.0		
2930	PLT FOODS--ALL KINDS.	82	32 350	7.6	4.1								
2940	DRIED FRUITS, VEGETABLES.	43	12 434	6.6	1.6		MISCELLANEOUS NONDURABLE GOODS (SIC 519)						
2950	SOFT DRINKS, BOTTLED WATERS	21	11 640	6.8	1.5		TOTAL	114	247 113	(X)	100.0		
2960	FOODS, N.E.C.	52	37 548	20.5	4.8								
3610	HARDWARE.	11	1 342	3.1	0.2								
7510	PERSONAL SERVICE PAPERS	40	10 626	5.2	1.3								
7520	INDUSTRIAL PAPERS	19	2 246	3.7	0.3								
7870	KITCHEN UTENSILS, TOOLS, ETC.	14	2 106	5.3	0.3								
8750	AGRICULTURAL CHEMICALS	7	2 066	5.7	0.3								
9760	MISCELLANEOUS LINES	17	7 740	8.5	1.0	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	6	515	92.3	0.2		
	COMMODITIES N.E.C.	(X)	2 407	(X)	0.3	1620	INDUSTRIAL CHEMICALS.	4	754	14.4	0.3		
	FARM-PRODUCT RAW MATERIALS (SIC 515)					2850	FOOD AND BEVERAGE BASIC MATERIALS .	4	4 457	67.3	1.8		
	TOTAL	414	1 665 818	(X)	100.0	3120	GRAINS, BEANS, ETC.	13	24 963	18.1	10.9		
						4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	6	250	8.5	0.1		
						8680	BOOKS, MAGAZINES, PRINTED MATERIALS	4	3 859	100.0	1.6		
3110	COTTON (RAW), INCLUDING LINTERS	55	426 344	100.0	25.6	8720	FEEDS (MIXED AND OTHER)	27	9 491	76.0	3.8		
3120	GRAINS, BEANS, ETC.	9	46 523	89.5	2.8	8721	POULTRY, LIVESTOCK FEED	14	8 802	66.6	3.6		
						8722	FEEDS BOUGHT AND SOLD	16	689	21.6	0.3		
3130	LIVESTOCK (EXCEPT HORSES, MULES)	172	835 682	99.7	50.2	8730	FEED INGREDIENTS.	13	63 758	40.2	25.8		
3131	CATTLE, CALVES.	166	680 476	82.3	40.8	8740	FERTILIZER, FERTILIZER MATERIALS. . .	32	4 399	53.2	1.8		
3132	SHEEP, LAMBS.	45	4 821	2.3	0.3								
3133	HOGS.	131	147 493	22.6	8.9	8750	AGRICULTURAL CHEMICALS.	27	2 359	33.8	1.0		
3174	OTHER LIVESTOCK	9	2 892	11.6	0.2	8751	WEED KILLERS, SOIL STERILIZERS. . .	14	1 925	38.9	0.8		
						8752	INSECTICIDES, FUNGICIDES, ETC. . .	18	434	14.2	0.2		
3220	TOBACCO (LEAF).	175	349 824	98.9	21.0								
3270	OTHER INEDIBLE FARM PRODUCTS.	24	2 375	4.6	0.1	8760	SEEDS	19	9 908	73.9	4.0		
8730	FEED INGREDIENTS.	3	3 055	8.9	0.2	8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	4	3 908	100.0	1.6		
9930	OTHER LABOR, SERVICE RECEIPTS	11	1 305	5.7	0.1	9120	ADVERTISING SPECIALTIES, CALENDARS .	11	2 082	100.0	0.8		
	COMMODITIES N.E.C.	(X)	710	(X)	(2)	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	11	11 815	100.0	4.8		
	CHEMICALS AND ALLIED PRODUCTS (SIC 516) ²					9610	INDUSTRIAL YARNS.	11	28 632	99.9	11.6		
	TOTAL	18	12 958	(X)	100.0	9720	VEG. OILS (COTTONSEED, LINSEED) . .	6	38 692	26.1	15.7		
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	4	2 959	2.0	1.2		
							COMMODITIES N.E.C.	(X)	32 312	(X)	13.1		

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X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

West South Central											
Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					6220	IRON, STEEL PRODUCTS (FLAT)	13	9 807	27.7	8.8
	TOTAL	111	243 434	(X)	100.0	6230	IRON AND STEEL WIRE, WIRE PRODUCTS, WIRE--PLAIN, COATED, BARBED, ETC.	8	5 597	54.3	5.0
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	16	34 056	92.4	14.0	6231	WIRE ROPE AND STRAND, BAILE TIES . .	3	1 141	94.1	1.0
1112	USED AUTOMOBILES.	16	34 056	92.4	14.0	6234	COMMODITIES N.E.C.	3	898	19.0	0.8
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	6	14 409	68.3	5.9			(X)	3 558	(X)	3.2
1220	NEW AND REBUILT PARTS, ETC.	84	167 112	85.1	68.6	6240	IRON, STEEL FINISHED PRODUCTS . . .	10	8 692	33.0	7.8
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	14	9 345	94.7	3.8	6242	BAR, BAR-SIZE SHAPES, HOT-ROLLED	4	5 414	33.1	4.9
1310	TIRES AND TUBES	6	9 976	82.6	4.1	6243	BAR, COLO-FINISHED	4	2 119	22.3	1.9
3610	HARDWARE.	6	1 070	13.3	0.4	6245	STRUCTURAL SHAPES	6	1 066	10.1	1.0
4840	ABRASIVES, ABRASIVE MATERIALS . . .	4	224	3.0	0.1		COMMODITIES N.E.C.	(X)	93	(X)	0.1
9930	OTHER LABOR, SERVICE RECEIPTS . . .	10	4 953	14.6	2.0	6260	IRON, STEEL PIPE, TUBING.	14	7 311	17.0	6.6
	COMMODITIES N.E.C.	(X)	2 289	(X)	0.9	6270	OTHER CARBON STEEL PRODUCTS	3	2 511	67.9	2.3
	FURNITURE AND HOME FURNISHINGS (SIC 502)					6320	ALLOY STEEL	12	15 007	38.3	13.5
	TOTAL	122	197 078	(X)	100.0	6321	BAR, HOT-ROLLED OR COLD-FINISHED	9	14 779	39.8	13.3
1510	PAINTERS' SUPPLIES AND SUNDRIES . .	3	872	2.6	0.4	6325	OTHER ALLOY STEEL	3	131	6.5	0.1
1710	YARD OR PIECE GOODS	6	2 508	7.6	1.3		COMMODITIES N.E.C.	(X)	97	(X)	0.1
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	3	641	1.9	0.3	6330	STAINLESS STEEL	8	8 891	39.8	8.0
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	6	1 118	23.7	0.6	6333	SHEETS	3	1 817	16.4	1.6
3610	HARDWARE.	10	5 296	11.8	2.7	6335	OTHER STAINLESS STEEL	5	6 552	36.5	5.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	613	10.2	0.3		COMMODITIES N.E.C.	(X)	522	(X)	0.5
7610	STATIONERY, OFFICE SUPPLIES	4	488	11.6	0.2	6420	OTHER COPPER, BRASS MILL PRODUCTS .	3	796	14.3	0.7
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. .	55	66 928	74.4	34.0	6430	ALUMINUM SHAPES, FORMS, ETC. . . .	6	5 099	40.8	4.6
7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	51	61 692	66.8	31.3	6440	NONFERROUS METALS, MINERALS, ORES .	4	2 800	39.0	2.5
7712	SLEEP EQUIPMENT	9	5 236	15.2	2.7	6441	MAGNESIUM	4	2 800	39.0	2.5
7720	OFFICE, COMMERCIAL, BUSINESS FURN.	19	26 403	78.4	13.4		COMMODITIES N.E.C.	(X)	3 416	(X)	3.1
7721	OFFICE FURNITURE (WOODEN, METAL). .	12	16 228	57.7	8.2		ELECTRICAL GOODS (SIC 506)				
7725	OTHER FURNITURE	7	6 151	37.4	3.1		TOTAL	319	476 881	(X)	100.0
	COMMODITIES N.E.C.	(X)	4 024	(X)	2.0	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	3	1 046	10.0	0.2
7810	CHINA, GLASSWARE, CROCKERY. . . .	15	8 203	20.6	4.2	3310	ELECTRICAL WIRING SUPPLIES.	166	207 594	95.2	43.5
7820	HOUSEHOLD LINENS, DOMESTICS	15	6 754	16.8	3.4	3311	INT. WIRING, CONSTR. MATERIALS. . .	82	81 480	61.5	17.1
7840	CURTAINS, ORAPES.	6	288	5.6	0.1	3312	OUTSIDE CONSTRUCTION MATERIALS. .	49	53 797	53.5	11.3
7850	FLOOR COVERINGS	19	15 370	26.4	7.8	3313	LIGHTING FIXTURES	63	37 150	47.4	7.8
7860	MIRRORS, LAMPS, PICTURE FRAMES. . .	10	6 190	56.8	3.1	3314	ELECTRIC LAMPS.	7	5 511	21.1	1.2
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	25	36 659	56.8	18.6	3315	MOTORS, GENERATORS, ETC.	54	29 656	54.7	6.2
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5	5 219	16.2	2.6	3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	8	1 147	17.3	0.2
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	4	5 360	27.5	2.7	3410	NONCONSOLE RADIOS AND PHONOGRAPHS .	10	22 079	31.9	4.6
8910	GIFTS, ART GOODS, NOVELTIES, ETC. . .	4	596	25.9	0.3	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	19	50 314	51.2	10.6
9760	MISCELLANEOUS LINES	4	1 510	23.1	0.8	3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	6	410	2.9	0.1
	COMMODITIES N.E.C.	(X)	6 062	(X)	3.1	3423	TV SETS	13	31 819	35.6	6.7
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503) ²					3424	CONSOLE RADIOS AND RECORD PLAYERS .	8	17 481	36.1	3.7
	TOTAL	113	146 951	(X)	100.0		COMMODITIES N.E.C.	(X)	604	(X)	0.1
	SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)					3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	8	13 889	18.4	2.9
	TOTAL	55	108 188	(X)	100.0	3510	ELECTRONIC TUBES, PARTS, ETC. . . .	149	153 638	83.1	32.2
5420	SHIP, BOAT, MARINE PROPULSION MACH.	3	7 624	93.1	7.0	3511	ELECTRONIC TUBES.	20	5 744	23.5	1.2
8610	PHOTOGRAPHIC GOODS.	3	810	74.0	0.7	3512	TRANSISTORS AND/OR SEMICONDUCTORS	34	11 249	26.4	2.4
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	37	73 909	87.8	68.3	3513	ELECTRONIC PARTS.	64	35 736	54.1	7.5
8621	ATHLETIC EQUIPMENT, SUPPLIES. . . .	19	36 559	81.1	33.8	3514	ACCESSORIES, TESTING EQUIPMENT. . .	32	5 506	14.6	1.2
8622	ARMS AND AMMUNITION	7	1 766	12.5	1.6	3515	INTERCOMMUNICATIONS EQUIPMENT . .	39	25 197	44.1	5.3
8624	CAMPING EQUIPMENT	9	2 125	10.9	2.0	3516	COML., INDUSTRIAL ELECTRONIC PARTS	78	70 206	60.6	14.7
8625	FISHING TACKLE AND EQUIPMENT. . . .	15	23 327	75.3	21.6	3610	HARDWARE.	3	2 279	16.3	0.5
8627	OTHER (WATER SPORTS, ARCHERY) . . .	10	7 128	33.9	6.6	3710	WARM-AIR HEATING, COOLING EQUIPMENT	3	3 149	27.3	0.7
	COMMODITIES N.E.C.	(X)	3 002	(X)	2.8	4120	INDICATING, RECORDING INSTRUMENTS .	5	1 164	15.6	0.2
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	13	19 073	66.1	17.6	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	262	16.6	0.1
8650	BILLIARDS, POOL, BOWLING EQUIPMENT.	6	1 770	9.9	1.6	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	7	6 470	13.2	1.4
8670	OTHER RECREATION, HOBBY GOODS . . .	6	2 249	73.4	2.1	8610	PHOTOGRAPHIC GOODS.	3	452	7.2	0.1
	COMMODITIES N.E.C.	(X)	2 753	(X)	2.5	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	4	2 398	6.5	0.5
	METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)					9760	MISCELLANEOUS LINES	10	2 887	7.7	0.6
	TOTAL	55	111 302	(X)	100.0	9930	OTHER LABOR, SERVICE RECEIPTS . . .	8	2 570	19.5	0.5
3610	HARDWARE.	3	296	5.2	0.3		COMMODITIES N.E.C.	(X)	5 543	(X)	1.2
4200	GENERAL PURPOSE INDUSTRIAL MACH. . .	3	361	8.7	0.3		HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)				
4860	MECHANICAL RUBBER GOODS	4	2 196	26.5	2.0		TOTAL	184	220 712	(X)	100.0
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	24	38 420	65.6	34.5	1510	PAINTERS' SUPPLIES AND SUNDRIES . .	5	312	3.4	0.1
6211	SHEET BARS, TIN PLATE BARS.	4	2 004	30.1	1.8	3610	HARDWARE.	38	45 581	76.4	20.7
6213	ROUGH CASTINGS, FOUNDRY PRODUCTS.	13	6 266	21.0	5.6	3710	WARM-AIR HEATING, COOLING EQUIPMENT	64	22 203	58.7	10.1
6214	FORGINGS.	16	15 221	41.3	13.7	3711	WARM-AIR FURNACES (ALL FUELS) . . .	18	2 044	19.5	0.9
6216	OTHER SEMIFINISHED IRON, STEEL. . .	6	1 966	20.4	1.8	3712	CENTRAL HEATING, COOLING UNITS. . .	26	1 579	12.8	0.7
	COMMODITIES N.E.C.	(X)	12 963	(X)	11.6	3713	DUCTS, REGISTERS, ETC.	46	11 003	46.6	5.0
						3714	ROOM SPACE HEATING (EXC. ELECTRIC)	9	897	28.2	0.4
						3715	OTHER SPACE HEATING EQUIPMENT . . .	20	6 680	38.3	3.0

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	34	3 228	18.2	1.5	4430	METALWORKING MACHINERY.	20	14 464	80.0	2.9
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	62	69 377	78.9	31.4	4431	NEW MACHINE TOOLS	15	11 535	79.3	2.3
3741	PIPE FITTINGS, VALVES	24	11 728	26.9	5.3	4432	MISCELLANEOUS METALWORKING EQUIP.	8	2 929	40.3	0.6
3742	PLUMBING FIXTURES	26	15 549	32.6	7.0	4440	MATERIALS HANDLING EQUIPMENT. . . .	47	15 219	31.3	3.1
3743	DRAINAGE SYSTEMS.	21	10 714	28.3	4.9	4450	OIL WELL, OIL REFINING MACH. EQUIP.	110	87 022	89.1	17.6
3744	OTHER PLUMBING EQUIP., SUPPLIES . .	49	31 386	39.7	14.2	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	25	9 872	54.9	2.0
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	62	27 210	73.5	12.3	4472	TEXTILE INDUSTRY MACHINERY. . . .	3	852	81.0	0.2
3811	RES. AND SMALL COMB. (UNDER 5 HP)	12	1 065	11.2	0.5	4473	WOODWORKING MACHINERY.	5	885	30.5	0.2
3812	RES. AND COMB. (5 TO 20 HP)	31	3 094	13.6	1.4	4474	OTHER SPECIAL PURPOSES MACHINERY .	12	8 062	70.5	1.6
3813	INDUS. AND LARGE COMB. (OVER 20 HP)	57	23 051	66.3	10.4		COMMODITIES N.E.C.	(X)	73	(X)	(2)
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	26	12 077	23.1	5.5	4480	USED OR REBUILT MACHINERY, EQUIP. .	13	2 391	15.4	0.5
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	16	33 900	75.5	15.4	4481	USED CONSTRUCTION EQUIPMENT . . .	8	2 100	16.6	0.4
3911	BEVERAGE, DRINKING WATER COOLERS.	3	493	91.1	0.2	4483	OTHER USED OR REBUILT MACHINERY . .	5	291	10.0	0.1
3915	REACH-IN, WALK-IN REFRIGERATORS . .	3	515	17.9	0.2	4510	BEARINGS, POWER, TRANSMISSION . . .	15	11 684	44.2	2.4
3916	OTHER REFRIGERATION EQUIPMENT . .	10	31 590	76.1	14.3	4511	BALL, ROLLER BEARINGS	8	3 163	16.3	0.6
	COMMODITIES N.E.C.	(X)	1 302	(X)	0.6	4512	OTHER POWER TRANSMISSION EQUIP. .	13	8 521	34.5	1.7
4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	3	356	16.8	0.2	4610	INDUSTRIAL VALVES, FITTINGS	35	20 248	66.9	4.1
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	5	443	21.2	0.2	4710	WELDING EQUIPMENT, SUPPLIES	7	1 904	64.6	0.4
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	8	352	3.8	0.2	4711	GAS-WELDING SUPPLIES, EQUIPMENT . .	7	1 429	48.5	0.3
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	8	1 954	11.8	0.9	4712	ARC-WELDING SUPPLIES, EQUIPMENT . .	5	421	22.5	0.1
6231	WIRE--PLAIN, COATED, BARRED, ETC.	5	478	10.7	0.2		COMMODITIES N.E.C.	(X)	54	(X)	(2)
	COMMODITIES N.E.C.	(X)	1 476	(X)	0.7	4820	BOTTLING SUPPLIES	5	2 510	74.2	0.5
8570	OTHER BUILDING MATERIALS.	3	1 126	14.4	0.5	4840	ABRASIVES, ABRASIVE MATERIALS . . .	3	343	14.1	0.1
9760	MISCELLANEOUS LINES	3	126	6.6	0.1	4860	MECHANICAL RUBBER GOODS	8	1 990	14.7	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	5	434	1.1	0.2	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	55	68 562	81.7	13.9
	COMMODITIES N.E.C.	(X)	2 033	(X)	0.9	5120	SCHOOL EQUIPMENT, SUPPLIES.	12	6 766	85.8	1.4
	MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)					5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	12	15 993	100.0	3.2
	TOTAL	603	494 435	(X)	100.0	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	8	4 752	68.7	1.0
1220	NEW AND REBUILT PARTS, ETC.	3	652	10.0	0.1	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	12	5 337	76.6	1.1
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	3	941	22.9	0.2	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	8	2 157	41.6	0.4
1620	INDUSTRIAL CHEMICALS	7	904	20.5	0.2	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	3	2 573	85.0	0.5
1720	NOTIONS (THREAD, BUTTONS, ETC.) . . .	3	795	20.0	0.2	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	3	841	43.0	0.2
3310	ELECTRICAL WIRING SUPPLIES.	10	1 581	28.8	0.3	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	3	8 718	100.0	1.8
3510	ELECTRONIC TUBES, PARTS, ETC.	7	1 146	16.5	0.2	5430	AIRCRAFT, AVIATION PARTS.	25	18 801	72.2	3.8
3610	HARDWARE.	10	1 036	12.5	0.2	5440	MISCELLANEOUS TRANSPORTATION EQUIP.	3	1 081	39.0	0.2
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	8	1 588	21.3	0.3	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	13	617	3.2	0.1
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	3	539	21.0	0.1	7720	OFFICE, COMMERCIAL, BUSINESS FURN.	5	374	11.1	0.1
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	5	517	15.3	0.1	9220	BARRELS, BOXES, BOX SHOOKS, ETC. . .	3	3 546	78.8	0.7
4110	OFFICE MACHINES AND EQUIPMENT . . .	60	24 080	81.1	4.9	9760	MISCELLANEOUS LINES	13	1 620	16.6	0.3
4120	INDICATING, RECORDING INSTRUMENTS .	32	9 053	36.8	1.8	9930	OTHER LABOR, SERVICE RECEIPTS . . .	28	1 674	19.9	0.3
4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	7	2 309	49.6	0.5		COMMODITIES N.E.C.	(X)	15 150	(X)	3.1
4132	NON-ELEC. COMMERCIAL KITCHEN EQUIP	5	2 161	64.0	0.4		MISCELLANEOUS DURABLE GOODS (SIC 509) ²				
	COMMODITIES N.E.C.	(X)	148	(X)	(2)		TOTAL	58	109 988	(X)	100.0
4160	STORE, SERVICE SHOP MACHINES.	10	2 424	64.7	0.5		PAPER AND PAPER PRODUCTS (SIC 511)				
4161	CASH REGISTERS.	3	566	76.9	0.1		TOTAL	57	184 962	(X)	100.0
4163	OTHER STORE AND SERVICE MACHINES.	5	1 853	62.9	0.4	1620	INDUSTRIAL CHEMICALS.	5	811	5.2	0.4
	COMMODITIES N.E.C.	(X)	5	(X)	(2)	1626	MANMADE FIBERS.	3	313	2.4	0.2
4170	SCALES, BALANCES (EXC. SCIENTIFIC).	12	973	14.7	0.2		COMMODITIES N.E.C.	(X)	498	(X)	0.3
4180	STORE, RESTAURANT FIXTURES, EQUIP. .	15	4 830	70.9	1.0	4110	OFFICE MACHINES AND EQUIPMENT . . .	8	482	10.3	0.3
4210	CONSTRUCTION, MINING, LOGGING SUP. .	22	21 243	61.5	4.3	5120	SCHOOL EQUIPMENT, SUPPLIES.	5	274	4.1	0.1
4211	CRAWLER TRACTORS.	8	6 043	36.0	1.2	7410	PRINTING, WRITING PAPER	10	4 830	84.2	2.6
4212	SELF-PROPELLED SCRAPERS	5	391	3.5	0.1	7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER .	3	101 376	100.0	54.8
4213	TRACTOR SHOVEL LOADERS	5	594	5.3	0.1	7510	PERSONAL SERVICE PAPERS	3	4 094	61.2	2.2
4214	PARTS AND ATTACHMENTS	8	6 013	23.3	1.2	7520	INDUSTRIAL PAPERS	16	35 553	70.4	19.2
4215	POWER CRANES, DRAGLINES, AND PARTS	8	1 904	14.3	0.4	7540	PAPERBOARD, BOXBOARD	7	12 694	63.6	6.9
4218	GRADERS, ROLLERS (OFF-HIGHWAY) . . .	8	2 073	10.3	0.4	7610	STATIONERY, OFFICE SUPPLIES	29	18 131	80.5	9.8
4219	OTHER CONSTR., MIN., LOG., EQUIP.	8	4 062	20.3	0.8	7720	OFFICE, COMMERCIAL, BUSINESS FURN. .	7	1 903	28.2	1.0
	COMMODITIES N.E.C.	(X)	143	(X)	(2)	7810	CHINA, GLASSWARE, CROCKERY.	3	1 633	22.4	0.9
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	12	823	11.6	0.2		COMMODITIES N.E.C.	(X)	3 181	(X)	1.7
4320	FARM, DAIRY MACHINERY, PARTS.	43	18 388	91.7	3.7		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)				
4321	TRACTORS, EQUIPMENT (FARM)	36	12 800	70.5	2.6		TOTAL	24	52 916	(X)	100.0
4322	HARVESTING MACHINERY, EQUIPMENT . .	22	1 120	7.9	0.2	1410	PHARMACEUTICALS, ANTIBIOTICS, ETC. .	10	8 233	59.2	15.6
4323	LAND PREPARATION MACHINERY, ETC. . .	14	1 525	14.8	0.3	1420	HEALTH PRODUCTS (NONPRESCRIPTION)	4	161	5.2	0.3
4326	LIGHT INDUSTRIAL EQUIPMENT.	13	1 533	23.4	0.3	1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	13	17 926	46.0	33.9
4327	MISC. FARM MACHINERY, EQUIPMENT . .	22	1 376	12.1	0.3	1450	DRUGGISTS' SUPPLIES	3	19 394	60.0	36.7
	COMMODITIES N.E.C.	(X)	34	(X)	(2)	1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	3	757	10.0	1.4
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	27	5 588	45.0	1.1	3310	ELECTRICAL WIRING SUPPLIES.	3	1 134	15.0	2.1
4412	OTHER FOOD PROCESSING MACHINERY . .	24	5 453	48.2	1.1	3430	ELECTRIC HOUSEWARES AND SUPPLIES .	4	1 554	16.3	2.9
	COMMODITIES N.E.C.	(X)	135	(X)	(2)	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	4	776	8.9	1.5
4420	GENERAL PURPOSE INDUSTRIAL MACH. . .	134	68 816	57.5	13.9						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
8820	JEWELRY, SILVERWARE, TROPHIES COMMODITIES N.E.C.	3 (X)	1 134 1 847	15.0 (X)	2.1 3.5	2854 2865 2866 2867	CANNED FISH, SEAFOOD. CANNED MEATS CANNED MILK OTHER CANNED, BOTTLED FOODS . . .	62 88 12 71	47 999 41 536 2 963 77 636	10.2 7.0 3.5 19.2	3.0 2.6 0.2 4.9
	APPAREL, PIECE GOODS AND NOTIONS (SIC 513)										
	TOTAL	91	161 749	(X)	100.0	2870 2890 2910 2920 2930 2940 2950 2960 3610 5220	SUGAR--REFINED BREAKFAST FOODS FLOUR, RELATED PRODUCTS MARGARINE, SHORTENINGS, ETC. . . . PET FOODS--ALL KINDS DRIED FRUITS, VEGETABLES SOFT DRINKS, BOTTLED WATERS FOODS, N.E.C. HARDWARE CUSTOMER, JANITORIAL SUPPLIES . . .	48 29 39 70 96 57 33 80 6 3	109 143 13 685 26 990 32 750 49 301 31 225 124 647 4 255 1 525	36.9 6.2 10.0 7.3 3.1 12.7 29.4 11.4 19.8	6.8 0.9 1.7 2.0 0.9 2.0 7.8 0.3 0.1
1710	YARD OR PIECE GOODS	29	57 445	78.2	35.5	7210	BEER, ALE, PORTER, STOUT, ETC. . . .	3	1 958	7.4	0.1
1711	COTTON FABRICS	19	16 205	27.3	10.0	7510	PERSONAL SERVICE PAPERS	65	21 836	5.4	1.4
1712	RAYON, NYLON, ETC.	24	33 146	51.1	20.5	7520	INDUSTRIAL PAPERS	19	9 905	7.1	0.6
1713	WOOL FABRICS	5	4 100	25.6	2.5	7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	22	7 243	6.8	0.5
1714	OTHER YARD GOODS	8	3 994	23.1	2.5	8750	AGRICULTURAL CHEMICALS	6	1 192	4.2	0.1
1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	5	4 724	49.2	2.9	9760	MISCELLANEOUS LINES	23	9 504	8.1	0.6
1730	KNIT FABRICS, KNITTING YARNS, ETC. .	8	9 653	54.2	6.0	9930	OTHER LABOR, SERVICE RECEIPTS . . .	6	921	20.0	0.1
							COMMODITIES N.E.C.	(X)	8 233	(X)	0.5
1810	MEN'S, BOYS' CLOTHING, FURNISHINGS .	17	12 766	27.2	7.9		FARM-PRODUCT RAW MATERIALS (SIC 515)				
1812	SUITS, COATS, TROUSERS, OVERCOATS .	8	2 503	16.7	1.5	3110	COTTON (RAW), INCLUDING LINTERS . .	40	197 343	96.7	7.3
1813	SHIRTS (DRESS AND SPORT)	5	3 398	32.7	2.1	3120	GRAINS, BEANS, ETC.	34	163 942	94.8	6.1
1814	SPORTSWEAR (EXC. SHIRTS, SHOES) . .	7	2 503	29.6	1.5	3130	LIVESTOCK (EXCEPT HORSES, MULES) . .	308	2 271 492	99.3	84.0
1815	MEN'S, BOYS' HOSIERY, UNDERWEAR . .	5	2 211	7.9	1.4	3131	CATTLE, CALVES	299	2 112 068	93.2	78.1
1816	OTHER CLOTHING, FURNISHINGS	3	2 150	60.5	1.3	3132	SHEEP, LAMBS	76	34 831	5.3	1.3
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	3133	HOGS	134	108 017	11.3	4.0
						3134	OTHER LIVESTOCK	22	16 576	13.8	0.6
1820	WOMEN'S, CHILDREN'S CLOTHING	50	71 590	89.6	44.3	3210	HIDES, SKINS, PELTS	3	7 961	100.0	0.3
1821	DRESSES, SKIRTS, BLOUSES	30	22 253	66.7	13.8	3230	WOOL, MOHAIRS (RAW, TOPS, NOILS) . .	12	11 331	74.0	0.4
1823	CHILDREN'S INFANTS' WEAR	8	13 787	35.5	8.5	3231	RAW WOOL	11	8 357	67.1	0.3
1824	WOMEN'S, CHILDREN'S UNDERWEAR . . .	9	20 356	65.2	12.6		COMMODITIES N.E.C.	(X)	2 974	(X)	0.1
1825	OTHER APPAREL, ACCESSORIES	15	14 960	70.2	9.2	3240	OIL SEEDS, OIL NUTS, OIL KERNELS . .	4	8 006	66.6	0.3
	COMMODITIES N.E.C.	(X)	234	(X)	0.1	3250	PEANUTS--UNROASTED	4	18 009	99.1	0.7
1910	SHOES, OTHER FOOTWEAR	7	3 073	42.1	1.9	3270	OTHER INEDIBLE FARM PRODUCTS	44	10 846	4.3	0.4
1911	MEN'S, BOYS' SHOES	4	1 673	28.5	1.0	8720	FEEDS (MIXED AND OTHER)	27	10 100	10.4	0.4
1912	WOMEN'S, MISSES' SHOES	5	799	12.0	0.5	8722	FEEDS BOUGHT AND SOLD	25	9 963	10.9	0.4
1913	CHILDREN'S, INFANTS' SHOES	4	375	28.4	0.2		COMMODITIES N.E.C.	(X)	137	(X)	(Z)
1914	OTHER FOOTWEAR (SLIPPERS, ETC.) . . .	4	226	3.8	0.1	9930	OTHER LABOR, SERVICE RECEIPTS . . .	11	2 161	5.9	0.1
	COMMODITIES N.E.C.	(X)	2 498	(X)	1.5		COMMODITIES N.E.C.	(X)	2 644	(X)	0.1
	GROCERIES AND RELATED PRODUCTS (SIC 514)						CHEMICALS AND ALLIED PRODUCTS (SIC 516)				
	TOTAL	437	1 599 831	(X)	100.0		TOTAL	43	48 558	(X)	100.0
1420	HEALTH PRODUCTS (NONPRESCRIPTION) .	15	4 508	3.6	0.3	1610	SOAPS AND DETERGENTS	9	8 635	43.2	17.8
1430	BEAUTY AIDS (TOILETRIES, ETC.) . . .	20	12 908	6.6	0.8	1620	INDUSTRIAL CHEMICALS	36	26 018	91.0	53.6
1610	SOAPS AND DETERGENTS	54	28 995	9.8	1.8	1624	PLASTICS MATERIALS	7	943	94.1	1.9
1620	INDUSTRIAL CHEMICALS	7	855	2.6	0.1	1627	OTHER INORGANIC CHEMICALS	12	5 285	45.8	10.9
1710	YARD OR PIECE GOODS	6	5 922	8.1	0.4	1628	OTHER INORGANIC CHEMICALS	24	19 640	72.2	40.4
2110	FROZEN FOODS (QUICK-FROZEN, PKG.) . .	147	222 004	24.1	13.9		COMMODITIES N.E.C.	(X)	150	(X)	0.3
2111	FROZEN FRUITS, JUICES	64	24 666	5.1	1.5	2110	FROZEN FOODS (QUICK-FROZEN, PKG.) .	4	4 223	21.5	8.7
2112	FROZEN VEGETABLES, JUICES	61	37 962	8.6	2.4	2410	CONFECTIONERY	4	74	0.8	0.2
2113	FROZEN POULTRY (PACKAGED ONLY) . . .	21	4 864	3.8	0.3	2414	NUTS, OTHER CONFECTIONS	4	74	0.8	0.2
2114	FROZEN FISH, SEAFOOD (PKG. ONLY) . . .	56	33 393	9.5	2.1	2860	CANNED, BOTTLED FOODS	4	3 290	16.7	6.8
2115	FROZEN MEATS (PACKAGED ONLY)	34	5 228	2.5	0.3	2861	CANNED, BOTTLED JUICES, DRINKS . . .	4	485	2.5	1.0
2116	FROZEN PREPARED FOODS, ETC.	89	88 657	13.9	5.6	2863	CANNED, BOTTLED FRUITS, VEGS. . . .	4	2 074	10.5	4.3
2117	OTHER PACKAGED FROZEN FOODS	51	27 034	6.7	1.7		COMMODITIES N.E.C.	(X)	731	(X)	1.5
2210	BUTTER AND CHEESE	29	1 478	2.7	0.1	2870	SUGAR--REFINED	4	201	1.0	0.4
2230	MILK, CREAM (FLUID)	39	32 755	64.7	2.0	2930	PET FOODS--ALL KINDS	4	532	2.7	1.1
2240	OTHER DAIRY PRODUCTS	32	4 655	4.6	0.3	6240	IRON, STEEL FINISHED PRODUCTS . . .	5	984	16.7	2.0
2320	POULTRY	13	8 417	13.8	0.5	7520	INDUSTRIAL PAPERS	4	458	16.5	0.9
2323	DRESSED POULTRY (RESALES)	13	8 417	13.8	0.5		COMMODITIES N.E.C.	(X)	4 143	(X)	8.5
2410	CONFECTIONERY	105	61 606	11.1	3.9		PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²				
2411	CANDY (ALL KINDS)	75	44 701	13.7	2.8		TOTAL	66	41 839	(X)	100.0
2412	CHEWING GUM	15	4 774	10.2	0.3						
2413	FOUNTAIN FRUITS, SYRUPS	8	802	2.2	0.1						
2414	NUTS, OTHER CONFECTIONS	52	11 329	3.3	0.7						
2510	FISH, SEAFOOD (FRESH AND FROZEN) . .	22	3 233	2.5	0.2						
2610	MEATS, PROVISIONS	38	94 853	45.6	5.9						
2710	FRESH FRUITS, VEGETABLES	100	193 102	90.9	12.1						
2711	FRESH FRUITS, BERRIES, MELONS	78	123 074	62.8	7.7						
2712	FRESH VEGETABLES	66	70 028	60.8	4.4						
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	20	4 320	3.9	0.3						
2820	COFFEE--GREEN	6	14 977	98.0	0.9						
2830	TEA, SPICES	41	8 220	3.6	0.5						
2840	BAKERY PRODUCTS	20	4 960	4.4	0.3						
2850	FOOD AND BEVERAGE BASIC MATERIALS .	26	19 846	10.8	1.2						
2860	CANNED, BOTTLED FOODS	192	403 582	38.4	25.2						
2861	CANNED, BOTTLED JUICES, DRINKS . . .	101	58 670	10.2	3.7						
2862	CANNED, BOTTLED BABY FOODS	5	4 538	21.1	0.3						
2863	CANNED, BOTTLED FRUITS, VEGS. . . .	121	170 240	24.0	10.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

West South Central—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 511) ²					6680	BOOKS, MAGAZINES, PRINTED MATERIALS	12	18 297	100.0	7.2
						8710	HAY, STRAW, ALFALFA, OTHER.	7	533	1.5	0.2
	TOTAL	15	17 357	(X)	100.0	8720	FEEDS (MIXED AND OTHER)	45	46 353	70.6	18.4
						8730	FEED INGREDIENTS.	7	24 099	99.0	9.5
						8740	FERTILIZER, FERTILIZER MATERIALS. .	95	47 861	62.2	19.0
	MISCELLANEOUS NONDURABLE GOODS (SIC 519)					8750	AGRICULTURAL CHEMICALS.	74	16 235	32.9	6.4
						8751	WEED KILLERS, SOIL STERILIZERS. .	66	9 747	20.6	3.9
	TOTAL	226	252 543	(X)	100.0	8752	INSECTICIDES, FUNGICIDES, ETC.. .	44	6 488	20.4	2.6
1220	NEW AND REBUILT PARTS, ETC.	7	179	3.8	0.1	8760	SEEDS	43	4 042	13.5	1.6
1310	TIRES AND TUBES	10	561	4.6	0.2	6820	JEWELRY, SILVERWARE, TROPHIES . .	7	1 456	23.9	0.6
1510	PAINTERS' SUPPLIES AND SUPPLIES . .	14	10 346	91.2	4.1	8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	38	30 257	92.2	12.0
2840	FOOD AND BEVERAGE BASIC MATERIALS .	5	3 591	71.4	1.4	8920	ADVERTISING SPECIALTIES, CALENDARS. .	24	3 710	79.1	1.5
2930	PET FOODS—ALL KINDS.	9	248	2.3	0.1						
3120	GRAINS, BEANS, ETC.	12	1 089	5.6	0.4	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	5	576	27.0	0.2
4320	FARM, DAIRY MACHINERY, PARTS. . . .	14	511	9.5	0.2	9112	FLORISTS' SUPPLIES, NURSERY STOCK	3	546	90.5	0.2
6510	GASOLINE, KEROSENE.	5	909	20.5	0.4		COMMODITIES N.E.C..	(X)	30	(X)	(2)
6520	LIQUEFIED PETROLEUM (LP AND LR) GAS	3	2 741	20.1	1.1	9730	LEATHER	5	20 493	95.2	8.1
6530	OILS, GREASES, OTHER PETROLEUM PROD	5	1 403	9.9	0.6	9760	MISCELLANEOUS LINES	3	286	9.2	0.1
						9930	OTHER LABOR, SERVICE RECEIPTS . . .	19	1 089	4.2	0.4
7810	CHINA, GLASSWARE, CROCKERY.	5	1 191	23.5	0.5		COMMODITIES N.E.C..	(X)	14 487	(X)	5.7

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to total due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Mountain

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)					8627	OTHER (WATER SPORTS, ARCHERY) . .	6	160	7.0	0.6
	TOTAL	62	85 746	(X)	100.0	8630	TOYS, GAMES, FIREWORKS, ETC.	3	71	5.4	0.3
1110	AUTOMOBILES, MOTORCYCLES, ETC. . . .	9	35 981	98.5	42.0		COMMODITIES N.E.C.	(X)	54	(X)	0.2
1111	NEW AUTOMOBILES	4	912	8.5	1.1		METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
1112	USED AUTOMOBILES	7	35 069	97.2	40.9		TOTAL	22	29 180	(X)	100.0
1120	TRUCKS, TRUCK TRACTORS, TRAILERS. . .	5	1 730	14.5	2.0	3610	HARDWARE	3	1 080	15.3	3.7
1220	NEW AND REBUILT PARTS, ETC.	43	38 783	94.5	45.2	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	3	1 210	25.2	4.1
1310	TIRES AND TUBES	9	6 752	96.4	7.9	6110	COAL (BITUMINOUS AND ANTHRACITE) . .	3	2 393	100.0	8.2
3610	HARDWARE	4	706	9.8	0.8	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	3	2 281	97.9	7.8
9930	OTHER LABOR, SERVICE RECEIPTS	4	504	18.4	0.6						
	COMMODITIES N.E.C.	(X)	1 290	(X)	1.5	6220	IRON, STEEL PRODUCTS (FLAT)	8	3 300	22.3	11.3
	FURNITURE AND HOME FURNISHINGS (SIC 502)					6221	PLATES	4	362	6.4	1.2
	TOTAL	35	40 698	(X)	100.0	6222	STRIP (HOT, COLD-ROLLED)	4	391	6.9	1.3
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP. . .	15	16 452	90.0	40.4	6226	SHEETS (GALVANIZED, OTHER COATED)	4	1 714	23.6	5.9
7711	HOUSEHOLD, PORCH, LAWN FURNITURE. COMMODITIES N.E.C.	15	15 749	86.1	38.7	6228	FABRICATED AND STRUCTURAL PLATE . .	4	767	10.2	2.6
		(X)	703	(X)	1.7		COMMODITIES N.E.C.	(X)	66	(X)	0.2
7720	OFFICE, COMMERCIAL, BUSINESS FURN. . .	10	6 744	83.0	16.6	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	7	4 395	56.8	15.1
7721	OFFICE FURNITURE (WOODEN, METAL). COMMODITIES N.E.C.	10	6 674	82.1	16.4	6240	IRON, STEEL FINISHED PRODUCTS . . .	7	3 708	38.4	12.7
		(X)	70	(X)	0.2	6260	IRON, STEEL PIPE, TUBING.	5	4 534	40.2	15.5
7810	CHINA, GLASSWARE, CROCKERY.	5	6 351	74.0	15.6	6320	ALLOY STEEL	5	1 373	18.4	4.7
7850	FLOOR COVERINGS	12	4 157	47.1	10.2	6330	STAINLESS STEEL	3	1 817	27.2	6.2
7851	CARPETS, RUGS	8	4 023	79.9	9.9	6335	OTHER STAINLESS STEEL	3	1 212	18.2	4.2
	COMMODITIES N.E.C.	(X)	134	(X)	0.3		COMMODITIES N.E.C.	(X)	605	(X)	2.1
7870	KITCHEN UTENSILS, TOOLS, ETC.	5	5 098	67.2	12.5	6430	ALUMINUM SHAPES, FORMS, ETC.	3	1 159	17.4	4.0
9760	MISCELLANEOUS LINES	3	113	6.4	0.3	6435	OTHER EXTRUDED SHAPES	3	1 047	15.7	3.6
	COMMODITIES N.E.C.	(X)	1 783	(X)	4.4		COMMODITIES N.E.C.	(X)	112	(X)	0.4
	LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)						COMMODITIES N.E.C.	(X)	1 930	(X)	6.6
	TOTAL	49	112 271	(X)	100.0		ELECTRICAL GOODS (SIC 506)				
1510	PAINTERS' SUPPLIES AND SUPPLIES . . .	3	848	18.8	0.8	3310	ELECTRICAL WIRING SUPPLIES.	77	83 038	77.9	38.6
3610	HARDWARE	5	1 277	3.7	1.1	3311	INT. WIRING, CONSTR. MATERIALS. . .	43	34 263	54.4	15.9
6230	IRON AND STEEL WIRE, WIRE PRODUCTS. NAILS AND STAPLES	3	2 513	9.4	2.2	3312	OUTSIDE CONSTRUCTION MATERIALS. .	35	19 821	44.1	9.2
6232	COMMODITIES N.E.C.	(X)	1 077	4.0	1.0	3313	LIGHTING FIXTURES	31	17 798	48.3	8.3
			1 436	(X)	1.3	3314	ELECTRIC LAMPS.	12	771	6.1	0.4
6240	IRON, STEEL FINISHED PRODUCTS	3	340	1.3	0.3	3315	MOTORS, GENERATORS, ETC.	37	10 385	22.9	4.8
6243	BARS, COLD-FINISHED	3	340	1.3	0.3	3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	4	2 609	23.0	1.2
6430	ALUMINUM SHAPES, FORMS, ETC.	3	465	5.0	0.4	3410	NONCONSOLE RADIOS AND PHONOGRAPHS	10	15 824	59.6	7.4
8110	LUMBER (ROUGH, DRESSED, FINISHED) . .	22	42 556	79.2	37.9	3420	MAJOR APPLIANCES, TV SETS, ETC. . .	7	4 267	34.9	2.0
8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	8	7 465	34.0	6.6	3421	ELECTRIC HOME KITCHEN EQUIPMENT . .	4	203	2.3	0.1
8122	SOFTWOOD	8	6 450	29.4	5.7	3422	ELECTRIC HOME LAUNDRY EQUIPMENT . .	5	207	2.3	0.1
	COMMODITIES N.E.C.	(X)	1 015	(X)	0.9	3423	TV SETS	5	2 733	30.0	1.3
8130	WOOD SHINGLES	3	977	5.8	0.9	3425	OTHER MAJOR APPLIANCES.	5	422	4.6	0.2
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	19	21 890	46.5	19.5		COMMODITIES N.E.C.	(X)	702	(X)	0.3
8410	INSULATION MATERIALS AND BOARD. . . .	8	946	11.2	0.8	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	10	5 169	24.4	2.4
8420	ROOFING, SIDING EQUIPMENT	3	615	5.7	0.5	3510	ELECTRONIC TUBES, PARTS, ETC.	111	97 920	88.7	45.5
8425	RAIN-CARRYING EQUIPMENT	3	269	2.5	0.2	3512	TRANSISTORS AND/OR SEMICONDUCTORS	35	8 989	20.4	4.2
	COMMODITIES N.E.C.	(X)	346	(X)	0.3	3513	ELECTRONIC PARTS.	45	30 478	64.0	14.2
8550	PLASTIC BUILDING MATERIALS.	3	223	2.4	0.2	3514	ACCESSORIES, TESTING EQUIPMENT. . .	26	14 628	50.2	6.8
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	3	3 705	98.9	3.3	3515	INTERCOMMUNICATIONS EQUIPMENT . .	21	3 353	14.2	1.6
8561	STRUCTURAL ASSEMBLIES	3	3 705	98.9	3.3	3516	COML., INDUSTRIAL ELECTRONIC PARTS	61	40 371	62.0	18.6
8570	OTHER BUILDING MATERIALS.	7	22 329	81.7	19.9		COMMODITIES N.E.C.	(X)	101	(X)	(2)
	COMMODITIES N.E.C.	(X)	6 122	(X)	5.5	3610	HARDWARE	6	652	9.6	0.3
	SPORTING, RECREATIONAL, PHOTO- GRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)					3720	RESIDENTIAL ELEC. SPACE HEATING . .	7	782	5.4	0.4
	TOTAL	20	24 657	(X)	100.0	4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	3	252	3.0	0.1
1910	SHOES, OTHER FOOTWEAR	3	73	11.5	0.3	9760	MISCELLANEOUS LINES	3	200	5.0	0.1
8610	PHOTOGRAPHIC GOODS	3	1 543	100.0	6.3		OTHER LABOR, SERVICE RECEIPTS . . .	3	1 269	47.9	0.6
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	14	22 916	99.5	92.9		COMMODITIES N.E.C.	(X)	3 209	(X)	1.5
8621	ATHLETIC EQUIPMENT, SUPPLIES.	7	7 901	91.8	32.0		HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)				
8622	ARMS AND AMMUNITION	4	114	6.0	0.5	3310	ELECTRICAL WIRING SUPPLIES.	12	2 853	16.9	2.7
8624	CAMPING EQUIPMENT	6	7 136	49.6	28.9	3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	3	559	9.4	0.5
8625	FISHING TACKLE AND EQUIPMENT.	4	1 451	76.3	5.9	3440	ROOM AIR CONDITIONERS	4	180	5.1	0.2
8626	SKI EQUIPMENT, SUPPLIES	7	6 154	45.4	25.0	3610	HARDWARE	15	12 914	66.3	12.2
						3710	WARM-AIR HEATING, COOLING EQUIPMENT	39	11 299	50.5	10.7
						3720	RESIDENTIAL ELEC. SPACE HEATING . .	7	3 512	61.1	3.3
						3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	26	5 846	23.1	5.5
						3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	51	51 117	74.8	48.4
						3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	24	6 857	40.0	6.5
						3811	RES. AND SMALL COML. (UNDER 5 HP)	9	569	9.2	0.5
						3812	RES. AND COML. (5 TO 20 HP)	21	1 269	10.0	1.2
						3813	INDUS. AND LARGE COML. (OVER 20 HP)	17	5 019	35.2	4.8

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3820	PARTS, SUPPLIES, AND ACCESSORIES. . .	7	459	5.7	0.4	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP. .	6	19 384	93.5	13.6
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	7	3 005	39.3	2.8	5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP. .	6	489	38.2	0.3
6250	CAST IRON SOIL PIPE, TUBING.	3	1 014	10.2	1.0	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. . .	5	928	96.6	0.6
9760	MISCELLANEOUS LINES.	4	973	15.4	0.9						
9930	OTHER LABOR, SERVICE RECEIPTS.	4	67	3.3	0.1	5220	CUSTODIAL, JANITORIAL SUPPLIES. . . .	5	1 675	70.5	1.2
	COMMODITIES N.E.C..	(X)	4 914	(X)	4.7	5221	MACHINES AND EQUIPMENT.	5	301	12.7	0.2
	MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)					5222	CLEANING CHEMICALS, SUPPLIES. . . .	5	1 374	57.8	1.0
	TOTAL.	223	142 801	(X)	100.0	5230	LAUNDRY, DRY-CLEANING MACHINES. . .	3	92	5.0	0.1
						5233	SUPPLIES (CHEMICALS, FLUIDS, ETC.) . .	3	92	5.0	0.1
1220	NEW AND REBUILT PARTS, ETC.	5	856	16.8	0.6	5430	AIRCRAFT, AVIATION PARTS.	9	5 355	88.2	3.7
1250	PETROLEUM PRODUCTS MARKETING EQUIP. .	3	92	6.1	0.1	6220	IRON, STEEL PRODUCTS (FLAT).	3	72	5.7	0.1
1510	PAINTERS' SUPPLIES AND SUNDRIES. . . .	5	74	4.0	0.1	6260	IRON, STEEL PIPE, TUBING.	5	1 059	22.7	0.7
1610	SOAPS AND DETERGENTS.	3	259	17.5	0.2	7610	STATIONERY, OFFICE SUPPLIES.	6	170	11.6	0.1
3310	ELECTRICAL WIRING SUPPLIES.	5	1 260	32.3	0.9	7720	OFFICE, COMMERCIAL, BUSINESS FURN. . .	6	208	8.8	0.1
3610	HARDWARE.	3	970	32.1	0.7	9930	OTHER LABOR, SERVICE RECEIPTS. . . .	25	2 744	7.5	1.9
3910	COMMERCIAL REFRIGERATION EQUIPMENT. .	5	862	20.9	0.6		COMMODITIES N.E.C..	(X)	1 870	(X)	1.3
							MISCELLANEOUS DURABLE GOODS ² (SIC 509) ²				
4110	OFFICE MACHINES AND EQUIPMENT. . . .	16	2 977	56.0	2.1		TOTAL.	18	10 458	(X)	100.0
4111	ADDING, ACCTNG., COMPUTING MACH. . .	12	2 005	70.6	1.4		PAPER AND PAPER PRODUCTS (SIC 511) ²				
4114	TYPEWRITERS.	8	534	41.7	0.4		TOTAL.	18	19 065	(X)	100.0
4115	OTHER OFFICE MACHINES.	10	437	15.3	0.3						
	COMMODITIES N.E.C..	(X)	1	(X)	(Z)		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 512) ²				
4120	INDICATING, RECORDING INSTRUMENTS. .	13	1 519	20.3	1.1		TOTAL.	8	(D)	(X)	100.0
4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	5	2 251	68.4	1.6		APPAREL, PIECE GOODS AND NOTIONS (SIC 513)				
4140	COMMERCIAL FOOD SERVICE EQUIPMENT. .	6	1 307	39.4	0.9		TOTAL.	28	23 847	(X)	100.0
4160	STORE, SERVICE SHOP MACHINES. . . .	5	116	64.8	0.1						
4170	SCALES, BALANCES (EXC. SCIENTIFIC). .	3	391	19.5	0.3		YARD OR PIECE GOODS.	7	7 641	87.6	32.0
4180	STORE, RESTAURANT FIXTURES, EQUIP. .	6	2 179	45.5	1.5	1711	COTTON FABRICS.	4	1 013	18.1	4.2
						1712	RAYON, NYLON, ETC..	6	3 740	52.0	15.7
4210	CONSTRUCTION, MINING, LOGGING SUP. .	22	7 768	55.5	5.4	1714	OTHER YARD GOODS.	3	2 800	48.2	11.7
4211	CRANER TRACTORS.	5	380	9.7	0.3		COMMODITIES N.E.C..	(X)	88	(X)	0.4
4213	TRACTOR SHOVEL LOADERS.	8	669	11.4	0.5	1720	NOTIONS (THREAD, BUTTONS, ETC.) . .	3	509	26.7	2.1
4214	PARTS AND ATTACHMENTS.	8	457	7.8	0.3	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS. .	10	2 382	48.8	10.0
4215	POWER CRANES, DRAGLINES, AND PARTS. .	6	502	11.0	0.4	1812	SUITS, COATS, TROUSERS, OVERCOATS. .	4	175	12.0	0.7
4216	GRADERS, ROLLERS (OFF-HIGHWAY). . . .	6	369	9.8	0.3	1813	SHIRTS (DRESS AND SPORT).	8	1 604	40.2	6.7
4219	OTHER CONSTR., MIN., LOG., EQUIP. . .	17	5 352	49.1	3.7	1814	SPORTSWEAR (EXC. SHIRTS, SHOES). . .	6	251	16.7	1.1
	COMMODITIES N.E.C..	(X)	19	(X)	(Z)	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR. .	6	236	15.0	1.0
4310	GARDEN MACHINERY, EQUIPMENT, ETC. . .	6	265	8.7	0.2		COMMODITIES N.E.C..	(X)	116	(X)	0.5
4311	POWER LAWNMOWERS.	6	253	8.3	0.2	1820	WOMEN'S, CHILDREN'S CLOTHING. . . .	14	8 370	79.6	35.1
	COMMODITIES N.E.C..	(X)	12	(X)	(Z)	1910	SHOES, OTHER FOOTWEAR.	6	2 913	69.2	12.2
4320	FARM, DAIRY MACHINERY, PARTS.	25	10 056	84.6	7.0		COMMODITIES N.E.C..	(X)	2 032	(X)	8.5
4321	TRACTORS, EQUIPMENT (FARM).	17	4 474	42.0	3.1		GRDCERIES AND RELATED PRDCTS (SIC 514)				
4322	HARVESTING MACHINERY, EQUIPMENT. . .	15	2 331	23.3	1.6		TOTAL.	230	715 855	(X)	100.0
4323	LAND PREPARATION MACHINERY, ETC.. . .	13	1 641	22.5	1.1						
4325	IRRIGATION EQUIPMENT.	3	340	19.9	0.2		BEAUTY AIDS (TOILETRIES, ETC.). . . .	12	1 972	4.2	0.3
4327	MISC. FARM MACHINERY, EQUIPMENT. . .	18	1 231	14.3	0.9	1610	SOAPS AND DETERGENTS.	19	6 579	5.4	0.9
	COMMODITIES N.E.C..	(X)	39	(X)	(Z)	1620	INDUSTRIAL CHEMICALS.	4	1 984	5.1	0.3
4410	FOOD PROCESSING MACHINERY, EQUIP. . .	8	1 343	22.6	0.9	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.). .	67	102 711	33.9	14.3
4411	DAIRY, MILK PRODUCTS MACHINERY. . . .	3	556	25.9	0.4	2111	FROZEN FRUITS, JUICES.	27	10 759	9.2	1.5
4412	OTHER FOOD PROCESSING MACHINERY. . .	6	787	14.2	0.6	2112	FROZEN VEGETABLES, JUICES.	28	9 477	7.5	1.3
						2113	FROZEN POULTRY (PACKAGED ONLY). . .	13	39 918	50.9	5.6
4420	GENERAL PURPOSE INDUSTRIAL MACH. . . .	54	21 877	64.5	15.3	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY). .	29	9 894	7.8	1.4
4421	ENGINES (INCL. INTERNAL COMBUST.). . .	4	164	14.1	0.1	2115	FROZEN MEATS (PACKAGED ONLY). . . .	13	1 739	4.3	0.2
4422	COMPRESSORS, PUMPS.	20	4 285	38.1	3.0	2116	FROZEN PREPARED FOODS, ETC.	27	27 677	17.9	3.9
4423	CRUSHING MACHINERY AND EQUIPMENT. . .	5	1 953	44.5	1.4	2117	OTHER PACKAGED FROZEN FOODS. . . .	13	3 246	5.0	0.5
4424	FANS, BLOWERS (INDUSTRIAL EQUIP.). . .	9	2 058	35.5	1.4		COMMODITIES N.E.C..	(X)	1	(X)	(Z)
4425	OTHER GENERAL INDUSTRIAL MACH. . . .	31	13 417	69.2	9.4	2210	BUTTER AND CHEESE.	15	4 570	13.6	0.6
4430	METALWORKING MACHINERY.	8	4 108	56.9	2.9	2220	ICE CREAM, ICES.	8	1 181	5.0	0.2
4431	NEW MACHINE TOOLS.	6	3 490	68.2	2.4	2230	MILK, CREAM (FLUID).	10	75 074	77.9	10.5
4432	MISCELLANEOUS METALWORKING EQUIP. .	3	618	14.5	0.4	2240	OTHER DAIRY PRODUCTS.	8	1 613	7.5	0.2
4440	MATERIALS HANDLING EQUIPMENT.	16	10 543	59.2	7.4	2410	CONFECTIONERY.	61	28 964	15.9	4.0
4441	FORK LIFT TRUCKS.	3	3 296	35.1	2.3	2411	CANDY (ALL KINDS).	41	19 630	17.4	2.7
4443	CRANES, DERRICKS, HOISTS, ETC.. . . .	3	370	29.4	0.3	2412	CHEWING GUM.	3	602	2.8	0.1
4445	OTHER MATERIALS-HANDLING EQUIP. . . .	14	6 860	43.1	4.8	2413	FOUNTAIN FRUITS, SYRUPS.	7	579	4.1	0.1
	COMMODITIES N.E.C..	(X)	17	(X)	(Z)	2414	NUTS, OTHER CONFECTIONS.	27	8 153	7.9	1.1
4450	DIL WELL, OIL REFINING MACH. EQUIP. .	21	5 633	45.2	3.9	2510	FISH, SEAFOOD (FRESH AND FROZEN). . .	7	2 809	9.0	0.4
4470	OTHER SPECIAL INDUSTRY MACHINERY. . .	8	967	43.7	0.7						
4474	OTHER SPECIAL PURPOSES MACHINERY. . .	6	959	46.9	0.7						
	COMMODITIES N.E.C..	(X)	8	(X)	(Z)						
4480	USED OR REBUILT MACHINERY, EQUIP. . .	11	2 167	34.2	1.5						
4481	USED CONSTRUCTION EQUIPMENT.	9	2 122	34.4	1.5						
	COMMODITIES N.E.C..	(X)	45	(X)	(Z)						
4510	BEARINGS, POWER, TRANSMISSION. . . .	11	1 456	26.7	1.0						
4610	INDUSTRIAL VALVES, FITTINGS.	27	9 859	53.3	6.9						
4710	WELDING EQUIPMENT, SUPPLIES.	5	692	32.2	0.5						
4860	MECHANICAL RUBBER GOODS.	6	3 365	62.0	2.4						
4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	22	12 881	67.0	9.0						
5120	SCHOOL EQUIPMENT, SUPPLIES.	3	662	88.7	0.5						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Mountain—Continued

Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establish- ments (number)	Sales of specified commodity lines							
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--						
				Estab- lish- ments handling the line	All estab- lish- ments ¹					Estab- lish- ments handling the line	All estab- lish- ments ¹					
2610	MEATS, PROVISIONS	20	25 131	35.1	3.5	3230 3231	WOOL, MOHAIRS (RAW, TOPS, NOILS) . . RAW WOOL	7 7	10 211 10 211	91.3 91.3	0.9 0.9					
2710	FRESH FRUITS, VEGETABLES	86	185 596	96.7	25.9	3270	OTHER INEDIBLE FARM PRODUCTS	14	2 884	2.5	0.3					
2711	FRESH FRUITS, BERRIES, MELONS	58	102 068	72.0	14.3											
2712	FRESH VEGETABLES	55	83 528	78.2	11.7											
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	7	1 349	3.1	0.2	8720	FEEDS (MIXED AND OTHER)	8	1 916	1.6	0.2					
2830	TEA, SPICES	23	4 943	5.9	0.7	8722	FEEDS BOUGHT AND SOLD	8	1 879	1.6	0.2					
2840	BAKERY PRODUCTS	23	5 657	8.5	0.8		COMMODITIES N.E.C.	(X)	37	(X)	(Z)					
2850	FOOD AND BEVERAGE BASIC MATERIALS	11	1 138	2.1	0.2		9930	OTHER LABOR, SERVICE RECEIPTS	13	1 356	1.6	0.1				
2860	CANNED, BOTTLED FOODS	91	122 742	36.2	17.1		CHEMICALS AND ALLIED PRODUCTS (SIC 516)	(X)	2 831	(X)	0.2					
	CANNED, BOTTLED JUICES, DRINKS	59	28 905	10.9	4.0											
	CANNED, BOTTLED FRUITS, VEGS.	59	43 899	17.2	6.1											
	CANNED FISH, SEAFOOD	48	11 356	5.5	1.6											
	CANNED MEATS	31	6 173	4.9	0.9											
	CANNED MILK	3	1 504	8.0	0.2											
	OTHER CANNED, BOTTLED FOODS	41	30 674	18.0	4.3											
	COMMODITIES N.E.C.	(X)	231	(X)	(Z)											
2870	SUGAR--REFINED	29	20 357	15.0	2.8	1610	SOAPS AND DETERGENTS	3	530	41.0	4.9					
2890	BREAKFAST FOODS	23	5 626	4.8	0.8	1620	INDUSTRIAL CHEMICALS	9	8 687	92.1	81.0					
2910	FLOUR, RELATED PRODUCTS	22	11 448	10.1	1.6	1624	PLASTICS MATERIALS	5	112	3.9	1.0					
2920	MARGARINE, SHORTENINGS, ETC.	35	10 427	6.7	1.5	1626	MANMADE FIBERS	5	170	5.9	1.6					
2930	PET FOODS--ALL KINDS	35	17 032	10.5	2.4	1627	OTHER INDUS. ORGANIC CHEMICALS	5	1 047	36.4	9.8					
2940	ORIENTAL FRUITS, VEGETABLES	23	4 701	5.0	0.7	1628	OTHER INDUS. INORGANIC CHEMICALS	9	7 357	78.0	68.6					
2950	SOFT DRINKS, BOTTLED WATERS	15	8 865	12.1	1.2	2110	FROZEN FOODS (QUICK-FROZEN, PKG'D.)	3	22	1.2	0.2					
2960	FOODS, N.E.C.	34	32 220	18.0	4.5		2114	FROZEN FISH, SEAFOOD (PKG'D, ONLY)	3	22	1.2	0.2				
3610	HARDWARE	4	499	1.3	0.1		2410	CONFECTIONERY	3	46	2.4	0.4				
7510	PERSONAL SERVICE PAPERS	14	3 997	6.3	0.6	2860		CANNED, BOTTLED FOODS	3	287	15.2	2.7				
7520	INDUSTRIAL PAPERS	4	578	1.5	0.1	2863		CANNED, BOTTLED FRUITS, VEGS. . . .	3	219	11.6	2.0				
	KITCHEN UTENSILS, TOOLS, ETC.	19	4 819	4.7	0.7		COMMODITIES N.E.C.	(X)	68	(X)	0.6					
	8750	AGRICULTURAL CHEMICALS	3	408	1.9		0.1	7510	PERSONAL SERVICE PAPERS	3	473	17.1	4.4			
9750	SMOKERS' SUPPLIES AND PIPES	4	3 026	13.1	0.4	COMMODITIES N.E.C.	(X)		681	(X)	6.3					
9760	MISCELLANEOUS LINES	15	2 551	5.2	0.4	PETROLEUM AND PETROLEUM PRODUCTS (SIC 517) ²	TOTAL		25	6 146	(X)	100.0				
9930	OTHER LABOR, SERVICE RECEIPTS	5	6 553	6.9	0.9			BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518) ²					8	6 093	(X)	100.0
	COMMODITIES N.E.C.	(X)	8 535	(X)	1.2			MISCELLANEOUS NONDURABLE GOODS (SIC 519) ²								
	FARM-PRODUCT RAW MATERIALS (SIC 515)					TOTAL										
	TOTAL	122	1 139 923	(X)	100.0											
3120	GRAINS, BEANS, ETC.	15	8 265	95.2	0.7											
3130	LIVESTOCK (EXCEPT HORSES, MULES)	98	1 112 460	99.6	97.6											
3131	CATTLE, CALVES	91	1 035 202	94.0	90.8											
3132	SHEEP, LAMBS	41	31 675	7.0	2.8											
3133	HOGS	38	21 394	5.3	1.9											
3134	OTHER LIVESTOCK	13	24 189	20.7	2.1											

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Pacific											
Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)						LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)				
	TOTAL	154	(0)	(X)	100.0		TOTAL	150	350 438	(X)	100.0
1110	AUTOMOBILES, MOTORCYCLES, ETC.	19		94.0	44.9	1510	PAINTERS' SUPPLIES AND SUPPLIES	7	204	6.1	0.1
1112	USED AUTOMOBILES.	13		94.0	44.4	3310	ELECTRICAL WIRING SUPPLIES.	5	280	17.3	0.1
	COMMODITIES N.E.C.	(X)		(X)	0.5	3610	HARDWARE	12	609	8.8	0.2
1120	TRUCKS, TRUCK TRACTORS, TRAILERS.	17		21.9	2.6	3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	12	927	12.7	0.3
						6430	ALUMINUM SHAPES, FORMS, ETC.	3	311	13.0	0.1
1210	MACHINE SHOP SALES AND LABOR.	7		16.9	0.4	8110	LUMBER (ROUGH, DRESSED, FINISHED)	75	170 291	84.4	48.6
1211	PARTS AND EQUIPMENT	5		8.8	0.2	8111	SOFTWOODS (EXCEPT FLOORING)	64	158 056	83.2	45.1
1212	MACHINE SHOP LABOR.	7		10.5	0.3	8112	HARDWOODS (EXCEPT FLOORING)	19	11 640	42.6	3.3
						8113	FLOORING.	6	595	4.2	0.2
1220	NEW AND REBUILT PARTS, ETC.	104		86.1	48.1	8120	PLYWOOD (INCL. CHIPBOARD, PARTICLE)	38	67 182	47.3	19.2
1221	MOTOR AND CHASSIS PARTS	69		54.4	15.1	8121	HARWOOD.	20	8 876	16.5	2.5
1222	TOOLS AND EQUIPMENT	48		39.9	8.8	8122	SOFTWOOD.	25	58 306	42.6	16.6
1223	CHEMICALS (ADDITIVES, ETC.)	44		15.4	3.0						
1224	REFINISHING MATERIALS	27	(0)	10.0	1.1	8130	WOOD SHINGLES	14	2 665	4.2	0.8
1225	SUPPLIES AND ACCESSORIES.	54		74.5	20.1	8140	WOOD MILLWORK (DOORS, WINDOWS).	24	15 021	30.7	4.3
						8150	METAL MILLWORK (DOORS, ETC.).	10	986	20.4	0.3
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	5		79.8	0.2	8160	VENEER, OTHER WOOD PRODUCTS	17	34 666	93.8	9.9
1250	PETROLEUM PRODUCTS MARKETING EQUIP.	7		65.6	1.0	8220	CONCRETE PRODUCTS, BUILDING STONE	9	3 865	80.5	1.1
1310	TIRES AND TUBES	9		40.7	0.9	8310	GLASS (FLAT, BRICK, ETC.)	14	25 257	96.5	7.2
						8410	INSULATION MATERIALS AND BOARD	12	1 129	19.9	0.3
3610	HARDWARE.	5		18.1	0.1	8420	ROOFING, SIDING EQUIPMENT	5	712	41.9	0.2
3611	BUILDERS' HARDWARE.	5		12.3	0.1	8520	WALLBOARD, HARDBOARD.	10	1 907	10.0	0.5
	COMMODITIES N.E.C.	(X)		(X)	-	8550	PLASTIC BUILDING MATERIALS.	5	373	4.8	0.1
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	3		12.9	0.1	8570	OTHER BUILDING MATERIALS.	17	9 347	87.3	2.7
6232	NAILS AND STAPLES	3		12.9	0.1	9210	LOGS, RILES, PULPWOOD, POLES, ETC..	9	11 051	35.0	3.2
							COMMODITIES N.E.C.	(X)	3 655	(X)	1.0
9930	OTHER LABOR, SERVICE RECEIPTS	3		25.1	0.1		SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504) ²				
	COMMODITIES N.E.C.	(X)		(X)	1.6		TOTAL	127	(0)	(X)	100.0
	FURNITURE AND HOME FURNISHINGS (SIC 502)						METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)				
	TOTAL	232	(0)	(X)	100.0		TOTAL	61	843 573	(X)	100.0
1610	SOAPS AND DETERGENTS.	3		21.0	1.0	1620	INDUSTRIAL CHEMICALS.	4	10 596	3.6	1.3
2850	FOOD AND BEVERAGE BASIC MATERIALS	3		2.9	0.1	2850	FOOD AND BEVERAGE BASIC MATERIALS	3	57 938	15.7	6.9
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	21		16.8	1.6	4420	GENERAL PURPOSE INDUSTRIAL MACH.	6	26 459	9.3	3.1
3610	HARDWARE.	19		14.8	1.4	4910	OTHER INDUSTRIAL EQUIPMENT, SUPPLIES	3	7 308	8.4	0.9
3614	HAND TOOLS (INCL. POWER), CUTLERY	19		14.8	1.4	6110	COAL (BITUMINOUS AND ANTHRACITE).	3	2 330	12.7	0.3
4140	COMMERCIAL FOOD SERVICE EQUIPMENT	3		6.5	0.1	6120	COKE.	3	15 271	83.1	1.8
4310	GARDEN MACHINERY, EQUIPMENT, ETC.	3		29.8	0.4	6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	13	3 712	10.8	0.4
7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	87		77.1	16.4	6213	ROUGH CASTINGS, FOUNDRY PRODUCTS.	7	2 141	16.9	0.3
7711	HOUSEHOLD, PORCH, LAWN FURNITURE.	85		77.1	16.4	6214	FORGINGS.	5	720	6.0	0.1
	COMMODITIES N.E.C.	(X)		(X)	(Z)		COMMODITIES N.E.C.	(X)	851	(X)	0.1
7720	OFFICE, COMMERCIAL, BUSINESS FURN.. . . .	63		87.3	13.1	6220	IRON, STEEL PRODUCTS (FLAT)	15	40 853	45.0	4.8
7721	OFFICE FURNITURE (WOODEN, METAL).	51		84.0	11.2	6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	10	66 862	46.2	7.9
7722	PUBLIC BUILDING FURNITURE	16		20.4	0.5	6240	IRON, STEEL FINISHED PRODUCTS	24	84 627	23.7	10.0
7723	STORE, RESTAURANT FURNITURE	14		12.8	0.1						
7725	OTHER FURNITURE	16		50.0	1.2	6260	IRON, STEEL PIPE, TUBING.	9	10 193	16.5	1.2
	COMMODITIES N.E.C.	(X)		(X)	(Z)	6261	TUBING (MECHANICAL AND PRESSURE).	6	5 507	28.9	0.7
						6262	STANDARD STEEL PIPE	5	4 686	10.8	0.6
7810	CHINA, GLASSWARE, CROCKERY.	37		56.2	6.2	6270	OTHER CARBON STEEL PRODUCTS	6	7 015	43.2	0.8
7820	HOUSEHOLD LINENS, DOMESTICS	16		47.1	4.3	6320	ALLOY STEEL	12	18 993	64.5	2.3
7821	BEOSRREAS, COMFORTERS, BLANKETS.	7		47.1	1.2						
7823	SHEETS, RILLOW CASES.	4	(0)	46.2	0.5	6330	STAINLESS STEEL	15	5 255	17.4	0.6
7824	TOWELS, WASH CLOTHS	5		38.2	2.3	6333	SHEETS	4	2 585	17.9	0.3
7825	OTHER LINENS, DOMESTICS	5		11.3	0.3	6335	OTHER STAINLESS STEEL	9	2 498	16.5	0.3
	COMMODITIES N.E.C.	(X)		(X)	(Z)		COMMODITIES N.E.C.	(X)	172	(X)	(Z)
7830	SHADES, VENETIAN BLINDS	3		71.9	0.1	6410	COPPER WIRE (ELECTRICAL ONLY)	4	5 505	73.5	0.7
7840	CURTAINS, ORNAMES.	3		9.2	0.1	6420	OTHER COPPER, BRASS MILL PRODUCTS	3	1 038	18.9	0.1
7850	FLOOR COVERINGS	39		89.3	14.4	6430	ALUMINUM SHAPES, FORMS, ETC.. . . .	12	14 955	13.1	1.8
7851	CARPETS, RUGS	37		91.7	13.3	6440	NONFERROUS METALS, MINERALS, ORES	3	3 082	1.0	0.4
	COMMODITIES N.E.C.	(X)		(X)	1.1	9760	MISCELLANEOUS LINES	4	1 881	11.7	0.2
							COMMODITIES N.E.C.	(X)	459 700	(X)	54.5
7860	MIRRORS, LAMPS, PICTURE FRAMES.	29		16.9	1.2		ELECTRICAL GOODS (SIC 506)				
7870	KITCHEN UTENSILS, TOOLS, ETC.	61		75.1	35.2		TOTAL	531	968 920	(X)	100.0
8610	PHOTOGRAPHIC GOODS.	3		16.5	0.8	1220	NEW AND REBUILT PARTS, ETC.	6	562	9.1	0.1
8611	CAMERAS, PARTS, ACCESSORIES	3		16.5	0.8	2860	CANNO, BOTTLE FOODS	3	5 603	2.3	0.6
8820	JEWELRY, SILVERWARE, TROPHIES	5		6.5	0.1	3310	ELECTRICAL WIRING SUPPLIES.	232	238 987	86.4	24.7
8822	COSTUME JEWELRY	5		3.2	0.1	3311	INT. WIRING, CONSTR. MATERIALS.	120	92 384	56.9	9.5
8824	SILVERWARE, PLATED WARE, ETC.	5		3.2	0.1	3312	OUTSIDE CONSTRUCTION MATERIALS.	54	38 440	45.6	4.0
						3313	LIGHTING FIXTURES	79	55 503	46.5	5.7
6910	GIFTS, ART GOODS, NOVELTIES, ETC.	11		15.5	0.5	3314	ELECTRIC LAMPS.	10	3 253	23.3	0.3
9760	MISCELLANEOUS LINES	5		8.4	0.1	3315	MOTORS, GENERATORS, ETC.. . . .	94	49 406	63.3	5.1
9930	OTHER LABOR, SERVICE RECEIPTS	5		2.9	0.1		COMMODITIES N.E.C.	(X)	1	(X)	(Z)
	COMMODITIES N.E.C.	(X)		(X)	2.8						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3320	TELEPHONE AND SIGNAL EQUIPMENT. . .	29	2 599	7.4	0.3	4210	CONSTRUCTION, MINING, LOGGING SUP..	31	24 179	48.6	1.7
3410	NONCONSOLE RADIOS AND PHONOGRAPHS. .	29	31 396	44.7	3.2	4211	CRAWLER TRACTORS.	6	2 726	55.0	0.2
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	29	65 479	22.9	6.8	4214	PARTS AND ATTACHMENTS.	10	1 392	11.7	0.1
3430	ELECTRIC HOUSEWARES AND SUPPLIES. .	27	157 679	54.9	16.3	4215	POWER CRANES,ORAGLINES, AND PARTS	6	1 836	20.3	0.1
						4219	OTHER CONSTR., MIN., LOG., EQUIP.	14	16 711	41.2	1.2
3510	ELECTRONIC TUBES, PARTS, ETC. . . .	274	382 803	92.1	39.5		COMMODITIES N.E.C..	(X)	1 514	(X)	0.1
3511	ELECTRONIC TUBES.	29	16 198	30.4	1.7	4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	22	10 456	65.6	0.7
3512	TRANSISTORS AND/OR SEMICONDUCTORS	60	59 677	41.3	6.2	4320	FARM, DAIRY MACHINERY, PARTS. . . .	34	20 713	81.8	1.5
3513	ELECTRONIC PARTS.	126	112 559	58.6	11.6	4410	FOOD PROCESSING MACHINERY, EQUIP..	22	4 682	37.7	0.3
3514	ACCESSORIES, TESTING EQUIPMENT. . .	82	37 925	33.9	3.9	4420	GENERAL PURPOSE INDUSTRIAL MACH..	124	346 394	45.7	24.3
3515	INTERCOMMUNICATIONS EQUIPMENT . .	46	20 504	26.1	2.1	4430	METALWORKING MACHINERY.	51	29 171	60.2	2.0
3516	COML.,INDUSTRIAL ELECTRONIC PARTS	151	135 940	58.0	14.0	4431	NEW MACHINE TOOLS.	30	19 643	59.4	1.4
						4432	MISCELLANEOUS METALWORKING EQUIP.	33	9 528	37.9	0.7
3610	HARDWARE.	15	3 796	14.0	0.4	4440	MATERIALS HANDLING EQUIPMENT. . . .	44	16 330	59.7	1.1
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	6	723	8.5	0.1	4441	FORK LIFT TRUCKS.	14	7 643	46.1	0.5
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	6	1 650	15.6	0.2	4442	INDUSTRIAL TRUCKS.	5	1 667	51.6	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	12	4 653	16.7	0.5	4443	CRANES, DERRICKS, HOISTS, ETC.. .	9	1 575	46.1	0.1
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	5	1 191	15.5	0.1	4445	OTHER MATERIALS-HANDLING EQUIP. .	40	5 445	20.9	0.4
8630	TOYS, GAMES, FIREWORKS, ETC. . . .	3	692	10.8	0.1	4450	OIL WELL, OIL REFINING MACH. EQUIP.	49	10 651	47.0	0.7
8910	GIFTS, ART GOODS, NOVELTIES, ETC. .	6	1 891	10.7	0.2	4460	PRINTING TRADES MACHINERY, EQUIP. .	7	3 890	99.5	0.3
9740	LUGGAGE, SADDLERY, HARNESS. . . .	3	494	10.5	0.1						
	COMMODITIES N.E.C..	(X)	68 722	(X)	7.1	4470	OTHER SPECIAL INDUSTRY MACHINERY. .	39	10 582	35.5	0.7
	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES (SIC 507)					4471	PAPER INDUSTRIES MACHINERY. . . .	9	2 206	70.4	0.2
	TOTAL	271	292 580	(X)	100.0	4473	WOODWORKING MACHINERY.	11	3 075	17.5	0.2
						4474	OTHER SPECIAL PURPOSES MACHINERY.	22	5 301	55.8	0.4
1220	NEW AND REBUILT PARTS, ETC.	6	563	6.4	0.2	4480	USED OR REBUILT MACHINERY, EQUIP. .	24	4 888	15.0	0.3
1510	PAINTERS' SUPPLIES AND SUPPLIES. . .	6	812	9.2	0.3	4481	USED CONSTRUCTION EQUIPMENT. . .	9	2 666	16.9	0.2
3310	ELECTRICAL WIRING SUPPLIES.	11	5 445	36.1	1.9	4483	OTHER USED OR REBUILT MACHINERY.	7	1 945	16.0	0.1
3420	MAJOR APPLIANCES, TV SETS, ETC. . .	5	2 427	20.2	0.8		COMMODITIES N.E.C..	(X)	277	(X)	(2)
3440	ROOM AIR CONOITIONERS.	5	462	14.4	0.2	4510	BEARINGS, POWER, TRANSMISSION. . .	22	6 989	63.1	0.5
3610	HARDWARE.	116	90 393	80.9	30.9	4511	BALL, ROLLER BEARINGS.	14	2 744	35.8	0.2
3710	WARM-AIR HEATING, COOLING EQUIPMENT	53	17 937	39.5	6.1	4512	OTHER POWER TRANSMISSION EQUIP. .	14	4 245	49.4	0.3
3730	HYDRONICS EQUIPMENT, SUPPLIES . . .	38	8 716	37.3	3.0	4610	INDUSTRIAL VALVES, FITTINGS.	48	17 996	51.1	1.3
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	97	114 907	80.2	39.3	4710	WELDING EQUIPMENT, SUPPLIES. . . .	10	3 620	37.9	0.3
3810	CENTRAL AIR-CONDITIONING EQUIPMENT.	29	24 777	70.6	8.5	4712	ARC-WELDING SUPPLIES, EQUIPMENT. .	5	3 515	38.8	0.2
							COMMODITIES N.E.C..	(X)	105	(X)	(2)
3820	PARTS, SUPPLIES, AND ACCESSORIES. .	10	5 512	58.7	1.9	4820	BOTTLING SUPPLIES.	5	2 218	86.1	0.2
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	19	4 362	60.3	1.5	4860	MECHANICAL RUBBER GOODS.	10	4 842	74.1	0.3
4310	GARDEN MACHINERY, EQUIPMENT, ETC. .	11	2 888	18.0	1.0	4870	ROPE, COROAGE, TWINE (NOT WIRE). .	7	4 281	76.4	0.3
4420	GENERAL PURPOSE INDUSTRIAL MACH..	6	319	10.8	0.1	4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	71	38 931	68.3	2.7
4610	INDUSTRIAL VALVES, FITTINGS.	11	1 184	11.5	0.4	5120	SCHOOL EQUIPMENT, SUPPLIES. . . .	19	9 184	87.1	0.6
4840	ABRASIVES, ABRASIVE MATERIALS. . .	5	175	5.7	0.1	5140	SURGICAL, MEDICAL, HOSPITAL EQUIP.	31	11 686	90.4	0.8
4910	OTHER INDUSTRIAL EQUIPMENT,SUPPLIES	10	316	5.1	0.1	5150	OPHTHALMIC PRODUCTS.	8	3 620	81.3	0.3
						5160	SCIENTIFIC INSTRUMENTS, LAB. EQUIP.	19	5 871	62.7	0.4
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	6	1 861	16.5	0.6	5170	OTHER SCIENTIFIC, PROFESS. EQUIP. .	14	4 990	65.2	0.4
6231	WIRE--PLAIN, COATED, BARBED, ETC.	3	767	14.7	0.3	5210	BEAUTY, BARBER SHOP EQUIPMENT. . .	7	8 538	72.4	0.6
6232	NAILS AND STAPLES.	5	725	11.3	0.2	5212	SPRAY CAN PRODUCTS.	4	2 827	28.1	0.2
	COMMODITIES N.E.C..	(X)	369	(X)	0.1	5213	HAIR CARE PRODUCTS.	4	1 884	18.7	0.1
6250	CAST IRON SOIL PIPE, TUBING.	5	1 141	17.3	0.4	5215	SUNDRIES--CURLERS, PINS, ETC. . .	7	3 357	28.5	0.2
							COMMODITIES N.E.C..	(X)	470	(X)	(2)
6260	IRON, STEEL PIPE, TUBING.	5	793	5.8	0.3	5220	CUSTODIAL, JANITORIAL SUPPLIES. . .	12	5 509	76.0	0.4
6262	STANOARD STEEL PIPE.	3	762	6.2	0.3	5230	LAUNRY, DRY-CLEANING MACHINES. . .	7	1 433	83.2	0.1
	COMMODITIES N.E.C..	(X)	31	(X)	(2)	5310	UPHOLSTERERS' FABRICS, SUPPLIES . .	3	1 075	100.0	0.1
7870	KITCHEN UTENSILS, TOOLS, ETC. . . .	5	1 108	27.6	0.4	5320	MUNICIPALITY SUPPLIES, EQUIPMENT. .	3	2 958	93.7	0.2
8140	WOOD MILLWORK (DOORS, WINDOWS). . .	3	206	12.7	0.1	5330	OTHER SERVICE BUSINESS EQUIPMENT. .	5	2 047	36.0	0.1
8150	METAL MILLWORK (DOORS, ETC.). . . .	5	543	4.8	0.2	5340	MORTICIANS' GOODS, UNDERTAKERS' SUP	3	4 458	100.0	0.3
8560	PREFABRICATED STRUCTURAL ASSEMBLIES	3	911	16.5	0.3	5410	RAILROAD TRANSPORTATION EQUIPMENT	7	4 569	99.7	0.3
8570	OTHER BUILDING MATERIALS.	6	258	8.6	0.1	5420	SHIP, BOAT, MARINE PROPULSION MACH.	12	7 397	34.3	0.5
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	6	326	4.4	0.1	5430	AIRCRAFT, AVIATION PARTS.	66	339 268	97.2	23.8
9760	MISCELLANEOUS LINES.	5	941	26.8	0.3	6220	IRON, STEEL PRODUCTS (FLAT).	7	236 552	35.3	16.6
9930	OTHER LABOR, SERVICE RECEIPTS. . . .	3	287	5.0	0.1						
	COMMODITIES N.E.C..	(X)	3 010	(X)	1.0	6530	OILS, GREASES, OTHER PETROLEUM PROD	3	17 429	2.6	1.2
	MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)					7720	OFFICE, COMMERCIAL, BUSINESS FURN..	14	1 948	20.5	0.1
	TOTAL	671	1 424 215	(X)	100.0	9760	MISCELLANEOUS LINES.	15	1 971	10.4	0.1
1220	NEW AND REBUILT PARTS, ETC.	8	1 143	13.5	0.1	9930	OTHER LABOR, SERVICE RECEIPTS. . .	59	6 820	1.0	0.5
1430	BEAUTY AIDS (TOILETRIES, ETC.). . . .	5	1 556	15.9	0.1		COMMODITIES N.E.C..	(X)	113 665	(X)	8.0
1620	INDUSTRIAL CHEMICALS.	7	25 059	3.7	1.8		MISCELLANEOUS DURABLE GOODS (SIC 509)				
3310	ELECTRICAL WIRING SUPPLIES.	12	2 833	18.7	0.2		TOTAL	113	354 663	(X)	100.0
3610	HARDWARE.	3	854	22.8	0.1	1220	NEW AND REBUILT PARTS, ETC.	3	1 680	1.1	0.5
3740	PLUMBING FIXTURES, EQUIP., SUPPLIES	14	1 887	17.4	0.1	1810	MENIS, BOYS' CLOTHING, FURNISHINGS.	9	1 722	1.1	0.5
3910	COMMERCIAL REFRIGERATION EQUIPMENT.	5	1 158	23.4	0.1	2850	FOOD AND BEVERAGE BASIC MATERIALS	9	20 993	7.6	5.9
4110	OFFICE MACHINES AND EQUIPMENT. . .	31	16 894	80.1	1.2	2860	CANNED, BOTTLEO FOODS.	3	3 361	2.1	0.9
4120	INOICATING, RECORDING INSTRUMENTS . .	31	9 343	40.7	0.7	2960	FOODS, (N.E.C.)	6	20 108	10.8	5.7
4130	COMMERCIAL KITCHEN EQUIPMENT. . . .	15	5 699	51.0	0.4	3120	GRAINS, BEANS, ETC.	3	5 355	19.4	1.5
4131	ELECTRIC COMMERCIAL KITCHEN EQUIP	15	5 699	51.0	0.4						
4140	COMMERCIAL FOOD SERVICE EQUIPMENT .	8	1 492	20.0	0.1						
4150	CHINA, GLASSWARE (COMMERCIAL). . .	3	1 568	38.0	0.1						
4180	STORE, RESTAURANT FIXTURES, EQUIP..	7	2 928	57.1	0.2						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines		
			Amount ¹ (\$1,000)	As percent of total sales of—					Amount ¹ (\$1,000)	As percent of total sales of—	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
3610	HARDWARE	7	237	0.9	0.1	7614	PENS, MECHANICAL PENCILS.	11	553	2.9	0.5
5420	SHIP, BOAT, MARINE PROPULSION MACH.	3	6 446	23.4	1.8		COMMODITIES N.E.C.	(X)	348	(X)	0.3
6220	IRON, STEEL PRODUCTS (FLAT)	3	28 571	18.1	8.1	8610	PHOTOGRAPHIC GOODS.	5	3 893	34.2	3.2
6230	IRON AND STEEL WIRE, WIRE PRODUCTS.	3	240	7.3	0.1	9750	SMOKERS' SUPPLIES AND PIPES	5	743	6.5	0.6
6234	WIRE ROPE AND STRAND, RALE TIES	3	240	7.3	0.1		COMMODITIES N.E.C.	(X)	1 918	(X)	1.6
6240	IRON, STEEL FINISHED PRODUCTS	7	419	3.0	0.1		APPAREL, PIECE GOODS AND NOTIONS (SIC 513)				
6440	NONFERROUS METALS, MINERALS, ORES	7	1 680	1.1	0.5		TOTAL	252	383 510	(X)	100.0
6530	OILS, GREASES, OTHER PETROLEUM PROD.	6	1 755	1.0	0.5	1510	PAINTERS' SUPPLIES AND SUPPLIES	3	927	17.6	0.2
6610	PREPARED IRON AND STEEL SCRAP	0	1 626	57.8	0.5	1620	INDUSTRIAL CHEMICALS.	3	861	21.0	0.2
6620	UNPREPARED IRON AND STEEL SCRAP	15	4 566	73.2	1.3	1710	YARD OR PIECE GOODS	81	136 233	88.7	35.5
6630	ALLOY STEEL SCRAP	3	567	3.0	0.2	1720	NOTIONS (THREAD, BUTTONS, ETC.)	7	4 209	40.6	1.1
6730	WASTE PAPER	6	2 643	100.0	0.7	1730	KNIT FABRICS, KNITTING YARNS, ETC.. . . .	16	24 469	50.3	6.4
6740	ZINC SCRAP	3	379	2.0	0.1	1731	KNIT FABRICS.	14	21 755	65.1	5.7
6750	ALUMINUM SCRAP.	6	17 134	81.8	4.8		COMMODITIES N.E.C.	(X)	2 714	(X)	0.7
6760	SCRAP COPPER, COPPER BASE ALLOY	6	480	2.3	0.1	1810	MEN'S, BOYS' CLOTHING, FURNISHINGS.	43	61 069	69.1	15.9
6770	SCRAP LEAD	3	567	3.0	0.2	1811	WORK CLOTHING, WORK GLOVES.	5	21 024	96.3	5.5
6780	OTHER NONFERROUS METALLIC SCRAP	6	405	2.7	0.1	1812	SUITS, COATS, TROUSERS, OVERCOATS	17	5 673	28.7	1.5
7520	INDUSTRIAL PAPERS	3	8 404	5.3	2.4	1813	SHIRTS (DRESS AND SPORT).	17	4 439	17.1	1.2
7870	KITCHEN UTENSILS, TOOLS, ETC.	3	718	33.3	0.2	1814	SPORTSWEAR (EXC. SHIRTS, SHOES)	22	19 132	54.9	5.0
8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	1 680	1.1	0.5	1815	MEN'S, BOYS' HOSIERY, UNDERWEAR	14	8 253	23.6	2.2
8670	OTHER RECREATION, HOBBY GOODS	3	743	46.0	0.2	1816	OTHER CLOTHING, FURNISHINGS	9	2 548	10.0	0.7
8760	SEEDS	3	2 598	9.4	0.7	1820	WOMEN'S, CHILDREN'S CLOTHING.	124	111 963	78.7	29.2
8763	CEREAL GRAIN SEEDS (WHEAT, ETC.)	3	2 598	9.4	0.7	1821	DRESSES, SKIRTS, BLOUSES.	71	67 753	90.4	17.7
8810	PRECIOUS STONES (CUT) AND METALS.	15	6 324	94.0	1.8	1822	SUITS, COATS (EXCEPT FUR)	14	6 223	52.7	1.6
8820	JEWELRY, SILVERWARE, TROPHIES	40	7 979	72.9	2.2	1823	CHILDREN'S INFANTS' WEAR.	19	9 964	32.6	2.6
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	6	697	38.2	0.2	1824	WOMEN'S, CHILDREN'S UNDERWEAR	8	6 434	23.6	1.7
9210	LOGS, PILES, PULPWOOD, POLES, ETC.. . . .	24	201 189	65.6	56.7	1825	OTHER APPAREL, ACCESSORIES.	35	21 588	58.1	5.6
9310	PHONO, RECORDS, PREPARED TAPES	12	2 999	100.0	0.8		COMMODITIES N.E.C.	(X)	1	(X)	(2)
	COMMODITIES N.E.C.	(X)	398	(X)	0.1	1840	DRESSED FURS, FUR CLOTHING.	3	424	100.0	0.1
	PAPER AND PAPER PRODUCTS (SIC 511)					1910	SHOES, OTHER FOOTWEAR	19	26 231	71.3	6.8
	TOTAL	98	(0)	(X)	100.0	1911	MEN'S, BOYS' SHOES.	10	10 131	38.3	2.6
1620	INDUSTRIAL CHEMICALS.	3		13.7	0.6	1912	WOMEN'S, MISSES' SHOES.	10	13 760	52.1	3.6
2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	3		8.2	0.1	1914	OTHER FOOTWEAR (SLIPPERS, ETC.)	8	1 174	14.2	0.3
2610	MEATS, PROVISIONS	3		9.3	0.1		COMMODITIES N.E.C.	(X)	1 166	(X)	0.3
2870	TEA, SPICES	3		35.4	0.9	3610	HARDWARE	6	882	9.4	0.2
2860	CANNED, BOTTLED FOODS	5		10.1	1.1	7710	HOUSEHOLD FURNITURE, SLEEP EQUIP.	6	342	5.1	0.1
2864	CANNED FISH, SEAFOOD	5		6.1	0.6	7810	CHINA, GLASSWARE, CROCKERY.	3	218	3.8	0.1
2865	CANNED MEATS.	3		1.6	0.2	7820	HOUSEHOLD LINENS, DOMESTICS	4	4 810	21.1	1.3
	COMMODITIES N.E.C.	(X)		(X)	0.3	7821	BEDSPREADS, COMFORTERS, BLANKETS.	3	255	3.1	0.1
2960	FOODS, (N.E.C.)	5		26.6	3.1		COMMODITIES N.E.C.	(X)	4 555	(X)	1.2
4110	OFFICE MACHINES AND EQUIPMENT	3		10.8	0.1	7840	CURTAINS, DRAPES.	3	985	15.1	0.3
5120	SCHOOL EQUIPMENT, SUPPLIES.	5		19.0	0.3	7850	FLOOR COVERINGS	9	4 875	13.9	1.3
5220	CUSTODIAL, JANITORIAL SUPPLIES.	8		5.9	0.3	7851	CARPETS, RUGS	7	3 935	13.4	1.0
5230	LAUNDRY, DRY-CLEANING MACHINES.	3		9.5	0.5		COMMODITIES N.E.C.	(X)	940	(X)	0.2
7410	PRINTING, WRITING PAPER	6		97.1	10.8	7860	MIRRORS, LAMPS, PICTURE FRAMES.	6	639	9.7	0.2
7420	ROLL NEWSPRINT, ROTOGRAVURE PAPER	3		97.6	21.4	8620	SPORTING, ATHLETIC GOODS, BICYCLES.	3	203	1.8	0.1
7510	PERSONAL SERVICE PAPERS	19	(0)	61.7	9.6	9760	MISCELLANEOUS LINES	6	973	23.3	0.3
7520	INDUSTRIAL PAPERS	32		58.3	13.3		COMMODITIES N.E.C.	(X)	3 197	(X)	0.8
7530	SHIPPING ROOM SUPPLIES.	8		14.9	0.4		GROCERIES AND RELATED PRODUCTS (SIC 514)				
7540	PAPERBOARD, BOXBOARD.	13		71.7	11.3		TOTAL	705	3 731 210	(X)	100.0
7610	STATIONERY, OFFICE SUPPLIES	39		85.3	18.0	142C	HEALTH PRODUCTS (NONPRESCRIPTION)	11	5 357	2.5	0.1
7611	STATIONERY.	15		26.9	1.0	1430	BEAUTY AIDS (TOILETRIES, ETC.)	24	13 261	4.2	0.4
7612	CARBON PAPER, STENCIL PAPER, ETC.	4		1.8	0.1	1610	SOAPS AND DETERGENTS.	48	31 699	5.5	0.8
7613	LOOSELEAF BINDERS, BLANK BOOKS.	11		11.9	1.1	1620	INDUSTRIAL CHEMICALS.	11	3 491	4.7	0.1
7614	PENS, MECHANICAL PENCILS.	13		7.0	0.9	2110	FROZEN FOODS (QUICK-FROZEN, PKGD.)	181	603 131	43.2	16.2
7615	OTHER OFFICE SUPPLIES	20		79.8	14.1	2111	FROZEN FRUITS, JUICES	85	65 914	7.9	1.8
7616	GREETING CARDS, CHRISTMAS CARDS	11		60.0	0.8	2112	FROZEN VEGETABLES, JUICES	92	281 054	30.4	7.5
7720	OFFICE, COMMERCIAL, BUSINESS FURN.. . . .	5		7.3	0.1	2113	FROZEN POULTRY (PACKAGED ONLY)	40	27 639	7.0	0.7
8530	ADHESIVES, MASTICS.	3		10.8	0.1	2114	FROZEN FISH, SEAFOOD (PKGD. ONLY)	69	73 942	11.3	2.0
8910	GIFTS, ART GOODS, NOVELTIES, ETC.	5		16.4	0.3	2115	FROZEN MEATS (PACKAGED ONLY)	40	12 825	5.0	0.3
	COMMODITIES N.E.C.	(X)		(X)	7.9	2116	FROZEN PREPARED FOODS, ETC.	72	72 819	12.5	2.0
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 512)					2117	OTHER PACKAGED FROZEN FOODS	34	68 937	13.8	1.8
	TOTAL	47	120 248	(X)	100.0		COMMODITIES N.E.C.	(X)	1	(X)	(2)
1410	PHARMACEUTICALS, ANTIBIOTICS, ETC.. . . .	16	13 472	22.6	11.2	2210	BUTTER AND CHEESE	40	68 503	19.2	1.8
1420	HEALTH PRODUCTS (NONPRESCRIPTION)	24	17 001	33.6	14.1	2220	ICE CREAM, ICES	15	5 973	2.9	0.2
1430	BEAUTY AIDS (TOILETRIES, ETC.)	36	59 491	54.9	49.5	2230	MILK, CREAM (FLUID)	13	93 967	49.0	2.5
1450	DRUGGISTS' SUPPLIES	14	13 958	37.4	15.8	2240	OTHER DAIRY PRODUCTS.	24	24 318	9.7	0.7
1610	SOAPS AND DETERGENTS.	8	237	2.9	0.2	2310	EGGS.	11	3 039	1.8	0.1
1620	INDUSTRIAL CHEMICALS.	3	1 072	20.0	0.9	2320	POULTRY	13	35 410	24.9	0.9
2410	CONFECTIONERY	5	1 227	38.5	1.0						
3410	NONCONSOLE RADIOS AND PHONOGRAPHS	5	754	6.6	0.6						
3430	ELECTRIC HOUSEWARES AND SUPPLIES.	6	581	7.2	0.5						
7610	STATIONERY, OFFICE SUPPLIES	11	901	4.7	0.7						

Standard Notes: - Represents zero.

D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 3c. Merchandise Agents and Brokers, by Kind of Business and Broad Commodity Line—Geographic Divisions: 1972—Continued

Pacific—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines				Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Amount ¹ (\$1,000)	As percent of total sales of—						Amount ¹ (\$1,000)	As percent of total sales of—		
				Establishments handling the line	All establishments ¹						Establishments handling the line	All establishments ¹	
2410	CONFECTIONERY	145	606 627	43.1	16.3		CHEMICALS AND ALLIED PRODUCTS (SIC 516) ²						
2411	CANDY (ALL KINDS)	92	61 724	12.2	1.7								
2412	CHEWING GUM	11	2 166	10.6	0.1								
2414	NUTS, OTHER CONFECTIONS	70	541 353	52.3	14.5		TOTAL	55	82 421	(X)	100.0		
	COMMODITIES N.E.C.	(X)	1 384	(X)	(Z)								
2510	FISH, SEAFOOD (FRESH AND FROZEN)	53	50 014	23.4	1.3		PETROLEUM AND RETROLEUM PRODUCTS (SIC 517)						
2610	MEATS, PROVISIONS	74	142 370	41.7	3.8								
2611	FRESH, FROZEN MEATS	39	103 465	60.2	2.8		TOTAL	38	224 280	(X)	100.0		
2612	SAUSAGE, MEAT LOAVES	13	17 076	48.6	0.5								
2613	CURED, BOILED, SMOKED MEATS	31	19 137	14.7	0.5								
2614	OTHER MEAT PRODUCTS	13	3 191	5.5	0.1	1620	INDUSTRIAL CHEMICALS	3	15 428	7.3	6.9		
	COMMODITIES N.E.C.	(X)	1	(X)	(Z)	2960	FOODS, (N.E.C.)	3	25 293	12.0	11.2		
2710	FRESH FRUITS, VEGETABLES	272	804 546	95.2	21.6	4420	GENERAL PURPOSE INDUSTRIAL MACH.	3	40 612	19.2	18.1		
2711	FRESH FRUITS, BERRIES, MELONS	204	604 503	81.6	16.2	5420	SHIP, BOAT, MARINE PROPULSION MACH.	3	16 253	7.7	7.2		
2712	FRESH VEGETABLES	143	200 043	65.4	5.4	6110	COAL (BITUMINOUS AND ANTHRACITE)	3	18 430	8.7	8.2		
2810	COFFEE--ROASTED (INCLUDING SOLUBLE)	30	10 031	2.9	0.3	6220	IRON, STEEL PRODUCTS (FLAT)	3	17 587	6.3	7.6		
2820	COFFEE--GREEN	5	6 154	54.0	0.2	6510	GASOLINE, KEROSENE	32	8 732	76.0	3.9		
2830	TEA, SPICES	46	33 296	8.7	0.9	6530	OILS, GREASES, OTHER PETROLEUM PROD	32	69 051	31.1	30.7		
2840	BAKERY PRODUCTS	34	16 223	11.5	0.4	8720	FEEDS (MIXED AND OTHER)	6	4 073	1.9	1.8		
2850	FOOD AND BEVERAGE BASIC MATERIALS	22	18 953	9.3	0.5	8722	FEEDS BOUGHT AND SOLD	3	3 990	1.9	1.8		
							COMMODITIES N.E.C.	(X)	83	(X)	(Z)		
2860	CANNED, BOTTLED FOODS	213	619 877	40.1	16.6	9210	LOGS, RILES, PULPWOOD, POLES, ETC.	3	9 387	4.4	4.2		
2861	CANNED, BOTTLED JUICES, DRINKS	84	51 928	6.4	1.4		COMMODITIES N.E.C.	(X)	34	(X)	(Z)		
2863	CANNED, BOTTLED FRUITS, VEGS.	129	289 725	30.2	7.8								
2864	CANNED FISH, SEAFOOD	100	67 295	7.9	1.8		BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)						
2865	CANNED MEATS	70	36 011	6.0	1.0		TOTAL	19	55 415	(X)	100.0		
2866	CANNED MILK	14	4 037	2.0	0.1	7210	BEER, ALE, PORTER, STOUT, ETC.	11	9 964	42.5	18.0		
2867	OTHER CANNED, BOTTLED FOODS	78	160 448	29.0	4.5	7310	WINE	11	3 112	11.2	5.6		
	COMMODITIES N.E.C.	(X)	1 433	(X)	(Z)	7320	SPIRITS	10	32 826	72.1	59.2		
2870	SUGAR--REFINED	16	66 315	35.1	1.8		COMMODITIES N.E.C.	(X)	9 513	(X)	17.2		
2890	BREAKFAST FOODS	29	4 701	2.4	0.1								
2910	FLOUR, RELATED PRODUCTS	37	24 477	6.4	0.7		MISCELLANEOUS NONDURABLE GOODS (SIC 519)						
2920	MARGARINE, SHORTENINGS, ETC.	63	79 564	13.0	2.1		TOTAL	295	688 547	(X)	100.0		
2921	MARGARINE, BUTTER SUBSTITUTES	40	10 762	2.7	0.3	1510	PAINTERS' SUPPLIES AND SUNDRIES	22	20 019	77.3	2.9		
2922	SHORTENINGS, COOKING OILS	32	68 802	26.1	1.8	1620	INDUSTRIAL CHEMICALS	5	4 479	5.3	0.7		
2930	PET FOODS--ALL KINDS	65	77 763	11.9	2.1	2110	FROZEN FOODS (QUICK-FROZEN, PKGO.)	4	2 118	10.4	0.3		
2940	DRIED FRUITS, VEGETABLES	60	22 791	6.8	0.5	2850	FOOD AND BEVERAGE BASIC MATERIALS	16	62 692	63.6	9.1		
2950	SOFT DRINKS, BOTTLED WATERS	19	5 875	3.7	0.2	3120	GRAINS, PEANS, ETC.	11	20 440	25.2	3.0		
2960	FOODS, N.E.C.	101	136 246	24.4	3.7	3610	HARDWARE	9	1 396	19.1	0.2		
3310	ELECTRICAL WIRING SUPPLIES	3	2 214	10.7	0.1	4310	GARDEN MACHINERY, EQUIPMENT, ETC.	4	605	1.7	0.1		
3430	ELECTRIC HOUSEWARES AND SUPPLIES	17	3 105	1.9	0.1	4320	FARM, DAIRY MACHINERY, PARTS	4	1 477	44.1	0.2		
3610	HARDWARE	13	3 906	3.0	0.1	6220	IRON, STEEL PRODUCTS (FLAT)	4	23 931	34.4	3.5		
5220	CUSTODIAL, JANITORIAL SUPPLIES	5	13 148	13.7	0.4	6530	OILS, GRFASES, OTHER PETROLEUM PROD	4	1 590	1.4	0.2		
6110	COAL (BITUMINOUS AND ANTHRACITE)	4	5 640	4.5	0.2	7810	CHINA, GLASSWARE, CROCKERY	4	458	29.4	0.1		
7510	PERSONAL SERVICE PAPERS	56	28 425	7.2	0.8	8680	BOOKS, MAGAZINES, PRINTED MATERIALS	27	16 451	97.1	2.7		
7520	INDUSTRIAL PAPERS	22	11 742	4.8	0.3	8710	HAY, STRAW, ALFALFA, OTHER	29	60 446	50.8	8.6		
7870	KITCHEN UTENSILS, TOOLS, ETC.	30	13 671	4.0	0.4	8720	FEEDS (MIXED AND OTHER)	9	2 351	60.0	0.3		
9760	MISCELLANEOUS LINES	17	9 900	6.7	0.3	8730	FEED INGREDIENTS	11	80 691	90.9	11.7		
	COMMODITIES N.E.C.	(X)	24 987	(X)	0.7	8740	FERTILIZER, FERTILIZER MATERIALS	34	36 785	22.9	5.3		
	FARM-PRODUCT RAW MATERIALS (SIC 515)					8750	AGRICULTURAL CHEMICALS	29	22 732	28.6	3.3		
	TOTAL	125	749 658	(X)	100.0	8760	SEEDS	20	16 616	18.3	2.4		
3110	COTTON (RAW), INCLUDING LINTERS	5	26 512	71.4	3.5	8910	GIFTS, ART GOODS, NOVELTIES, ETC.	58	27 183	95.1	3.9		
3120	GRAINS, BEANS, ETC.	37	70 453	75.8	9.4	8920	ADVERTISING SPECIALTIES, CALENDARS	14	5 831	98.8	0.8		
3130	LIVESTOCK (EXCEPT HORSES, MULES)	79	595 257	97.7	79.4	9110	FLOWERS, PLANTS, FLORISTS' SUPPLIES	58	156 545	99.7	22.7		
3131	CATTLE, CALVES	76	563 117	92.5	75.1	9111	CUT FLOWERS, POTTED RLANTS	51	136 642	88.9	19.8		
3132	SHEEP, LAMBS	44	16 979	5.4	2.3	9112	FLORISTS' SUPPLIES, NURSERY STOCK	15	19 903	17.5	2.9		
3133	HOGS	40	14 858	4.8	2.0	9620	WIGS, SWITCHES, TOUPEES, ETC.	5	1 035	100.0	0.2		
	COMMODITIES N.E.C.	(X)	303	(X)	(Z)	9720	VEG. OILS (COTTONSEED, LINSEED)	9	74 897	65.0	10.9		
3270	OTHER INEDIBLE FARM PRODUCTS	27	2 774	2.0	0.4	9730	LEATHER	14	10 385	98.8	1.5		
8710	HAY, STRAW, ALFALFA, OTHER	4	1 240	5.8	0.2	9930	OTHER LABOR, SERVICE RECEIPTS	7	13 444	29.4	2.0		
8760	SEEDS	9	1 108	4.5	0.1		COMMODITIES N.E.C.	(X)	21 750	(X)	3.2		
9930	OTHER LABOR, SERVICE RECEIPTS	14	1 213	2.1	0.2								
	COMMODITIES N.E.C.	(X)	51 101	(X)	6.8								

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.²Commodity line detail withheld due to insufficient reporting.

TABLE 4. Metals Service Centers and Sales Offices With Warehouse Space, by Commodity Line—United States and Selected Standard Metropolitan Statistical Areas: 1972

Commodity line	Establish- ments	Sales ¹	As percent of total sales of—		Establish- ments	Sales ¹	As percent of total sales of—		Establish- ments	Sales ¹	As percent of total sales of—	
	(number)	(\$1,000)	Estab- lishments handling the line	All estab- lish- ments ¹	(number)	(\$1,000)	Estab- lishments handling the line	All estab- lish- ments ¹	(number)	(\$1,000)	Estab- lishments handling the line	All estab- lish- ments ¹
	UNITED STATES				CHICAGO, IL. SMSA				NEW YDRK, NY-NJ, SMSA			
TOTAL	2 498	10 261 984	(X)	100.0	188	1 257 911	(X)	100.0	125	1 040 518	(X)	100.0
CARBON STEEL												
IRON, STEEL PRODUCTS, TOTAL	260	311 628	14.4	3.0	12	47 049	57.7	3.7	14	92 362	52.0	8.9
SHEET BARS, TIN PLATE BARS.	84	106 134	37.0	1.0	7	8 663	26.0	0.7	4	20 088	97.3	1.9
WIRE RODS	92	58 608	4.2	0.6	4	1 373	17.4	0.1	5	19 646	19.9	1.9
ROUGH CASTINGS, FOUNDRY PRODUCTS.	45	16 444	5.8	0.2	-	(0)	(0)	(0)	3	3 504	25.6	0.3
FORGINGS.	33	10 329	2.4	0.1	-	(0)	(0)	(0)	2	(0)	(0)	(0)
PIG IRON, FERRO ALLOYS.	26	77 860	13.1	0.8	2	(0)	(0)	(0)	2	(0)	(0)	(0)
OTHER SEMIFINISHED IRON, STEEL.	89	42 253	3.0	0.4	2	(0)	(0)	(0)	5	19 846	16.4	1.9
IRON, STEEL PRODUCTS (FLAT), TOTAL.												
PLATES.	718	521 514	12.4	5.1	31	36 915	11.8	2.9	29	22 192	11.2	2.1
STRIP (HOT, COLD-ROLLED).	502	272 145	9.1	2.7	28	17 531	6.7	1.4	20	5 820	4.9	0.6
SHEETS (COLD-ROLLED).	631	597 799	14.0	5.8	51	99 273	23.4	7.9	21	12 840	12.8	1.2
SHEETS (HOT-ROLLED)	753	573 143	12.4	5.6	48	82 364	19.3	6.5	26	11 775	8.4	1.1
BLACKPLATE.	111	25 772	2.4	0.3	5	4 956	11.5	0.4	6	2 810	10.9	0.3
SHEETS (GALVANIZED, OTHER COATED).	579	358 384	8.8	3.5	38	40 965	12.7	3.3	18	9 774	8.5	0.9
TIN PLATE, TERNEPLATE	103	68 747	4.8	0.7	15	8 586	12.5	0.7	6	5 675	18.2	0.5
FABRICATED AND STRUCTURAL PLATE	136	28 714	5.5	0.3	8	3 364	6.1	0.3	6	1 818	6.6	0.2
OTHER FLAT IRON, STEEL PRODUCTS	274	102 462	7.6	1.0	10	11 164	8.4	0.9	11	6 064	18.1	0.6
IRON, STEEL WIRE, WIRE PRODUCTS, TOTAL.												
WIRE--PLAIN, COATED, BARBED, ETC.	293	103 702	5.0	1.0	14	6 734	13.8	0.5	10	2 621	4.4	0.3
NAILS AND STAPLES	238	115 121	9.5	1.1	9	7 427	32.7	0.6	6	6 037	39.0	0.6
WOVEN, WELDED WIRE FENCING, PARTS	169	70 870	8.0	0.7	2	(0)	(0)	(0)	3	577	8.0	0.1
WIRE ROPE AND STRAND, BALE TIES	228	110 227	11.8	1.1	5	3 884	24.8	0.3	6	1 789	17.4	0.2
REINFORCEMENT MESH--WELDED, WOVEN	301	29 530	1.9	0.3	5	(0)	(0)	(0)	6	283	1.7	(2)
IRON, STEEL FINISHED PRODUCTS, TOTAL.												
RAILS, TIE PLATES, RAIL JOINTS.	83	70 019	5.9	0.7	37	90 926	31.2	7.2	36	61 687	33.3	5.9
BARS, BAR-SIZE SHAPES, HOT-ROLLED	646	326 266	9.1	3.2	21	25 009	12.5	2.0	25	24 029	15.5	2.3
BARS, COLD-FINISHED	497	201 598	7.8	2.0	17	24 438	11.2	1.9	17	4 631	4.7	0.4
CONCRETE REINFORCEMENT BARS	450	145 113	5.8	1.4	12	5 371	3.7	0.4	12	2 647	8.2	0.3
STRUCTURAL SHAPES	636	453 276	13.4	4.4	16	22 405	11.8	1.8	24	26 320	22.8	2.5
PILING, BEARING PILES	60	39 243	4.4	0.4	3	4 659	25.7	0.4	4	2 414	4.1	0.2
STEEL CONTAINERS.	7	14 220	36.2	0.1	-	(0)	(0)	(0)	-	(0)	(0)	(0)
OTHER FINISHED PRODUCTS	178	50 660	5.2	0.5	4	(0)	(0)	(0)	5	(0)	(0)	(0)
CAST IRON SDIL PIPE, TUBING												
IRON, STEEL PIPE, TUBING, TOTAL	797	981 648	21.8	9.6	21	52 820	21.6	4.2	24	52 210	36.7	5.0
TUBING (MECHANICAL AND PRESSURE).	542	512 740	16.7	5.0	11	32 777	19.8	2.6	17	20 268	19.0	1.9
STANDARD STEEL PIPE	583	468 908	12.5	4.6	17	20 043	9.7	1.6	17	31 942	31.3	3.1
OTHER CARBON STEEL PRODUCTS, TOTAL.												
OTHER STEEL	210	177 483	14.1	1.7	10	21 881	34.4	1.7	6	8 088	18.2	0.8
ALLOY STEEL, TOTAL.												
BARS, HOT-ROLLED OR COLD-FINISHED	556	440 181	13.2	4.3	32	49 585	23.2	3.9	20	13 651	10.3	1.3
TODL STEEL BARS	360	137 649	5.2	1.3	14	10 552	9.5	1.3	12	5 317	5.6	0.5
PIPE AND TUBING	230	115 829	9.1	1.1	11	15 802	13.9	1.3	7	2 050	7.9	0.2
PLATE	148	75 874	6.2	0.7	11	11 095	9.2	0.9	5	1 727	4.5	0.2
OTHER ALLOY STEEL	187	40 301	2.2	0.4	2	(0)	(0)	(0)	5	874	3.9	0.1
STAINLESS STEEL, TOTAL.	139	70 528	4.2	0.7	6	(0)	(0)	(0)	6	3 683	5.1	0.4
PLATES.	676	624 207	15.6	6.1	35	73 491	23.2	5.8	31	49 337	22.2	4.7
STRIP	260	64 943	3.3	0.6	6	5 133	2.7	0.4	12	6 689	5.2	0.6
SHEETS.	181	87 786	5.3	0.9	16	14 042	7.5	1.1	6	4 846	6.4	0.5
BARS, BAR-SIZE SHAPES	417	179 643	6.5	1.8	21	29 368	10.7	2.3	13	13 802	15.3	1.3
OTHER STAINLESS STEEL	402	136 133	5.2	1.3	12	12 088	5.9	1.0	14	8 769	10.0	0.8
COPPER, BRASS	381	155 702	5.4	1.5	17	12 860	6.5	1.0	19	15 231	12.2	1.5
COPPER WIRE (ELECTRICAL ONLY)												
OTHER COPPER, BRASS MILL PRODUCTS, TOTAL	66	81 621	30.8	0.8	9	37 141	78.8	3.0	6	9 675	47.1	0.9
FLAT PRODUCTS (SHEETS, ETC.).	449	682 789	37.2	6.7	30	101 353	35.3	8.1	25	215 347	80.6	20.7
TUBULAR PRODUCTS (PIPES, TUBES)	316	269 739	18.3	2.6	20	45 001	17.6	3.6	16	81 072	41.8	7.8
ROD, NONELECTRICAL WIRE	256	218 879	18.3	2.1	15	20 153	11.6	1.6	17	83 656	43.8	8.0
OTHER NONFERRRUS METALS	258	194 171	15.9	1.9	22	36 199	19.9	2.9	13	50 619	31.8	4.9
ALUMINUM SHAPES, FORMS, ETC., TOTAL.												
PLATE (.250 INCH AND OVER).	704	1 109 474	33.7	10.8	41	269 763	48.3	21.4	34	108 282	59.0	10.4
SHEET, COIL (.006 TO .249 INCH)	331	192 613	9.4	1.9	11	45 820	13.3	3.6	16	18 402	21.1	1.8
ROD, BAR, AND WIRE.	481	454 860	18.0	4.4	32	145 293	32.2	11.6	20	21 438	23.2	2.1
PIPE AND TUBING	348	185 937	8.6	1.8	18	31 685	8.5	2.5	15	46 372	41.3	4.5
OTHER EXTRUDED SHAPES	288	77 109	4.2	0.8	10	12 577	3.8	1.0	12	4 862	8.1	0.5
FOILS	286	160 670	8.7	1.6	13	26 080	8.2	2.1	11	5 891	13.8	0.6
NONFERRRUS METALS, N.E.C., TOTAL.	30	38 285	8.2	0.4	3	8 308	5.2	0.7	4	11 317	40.2	1.1
MAGNESIUM	201	394 254	23.1	3.8	9	41 476	15.9	3.3	17	190 342	51.1	18.3
NICKEL.	19	3 328	3.4	(2)	2	(0)	(0)	(0)	1	(0)	(0)	(0)
TIN, LEAD, ZINC, ETC.	71	63 148	13.6	0.6	3	(0)	(0)	(0)	4	(0)	(0)	(0)
HIGH-STRENGTH LOW ALLOY STEEL	137	327 778	26.8	3.2	6	35 584	17.6	2.8	13	181 564	55.5	17.5
OTHER PRODUCTS ²	35	74 004	6.9	0.7	-	-	-	(2)	1	(0)	(0)	(0)
OTHER PRODUCTS ²	2 364	1 076 945	6.5	10.5	108	141 245	7.5	11.2	62	147 722	30.9	14.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.

¹Detail may not add to total due to rounding.²Includes all other products handled by metals sales offices and metals service centers not included in detail of table.

TABLE 5. Scrap and Waste Materials Dealers, by Kind of Business and Commodity Line—United States and Geographic Divisions: 1972

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Quantity (1,000)	Amount ¹ (\$1,000)	As percent of total sales of--	
					Establishments handling the line	All establishments ¹
UNITED STATES						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
TOTAL.		3 806	(x)	3 507 901	(x)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS	315	(x)	6 935	10.5	0.2
4480	USED OR REBUILT MACHINERY, EQUIP	135	(x)	10 799	8.4	0.3
6220	IRON, STEEL PRODUCTS (FLAT).	501	(x)	39 819	11.5	1.1
6240	IRON, STEEL FINISHED PRODUCTS.	22	(x)	17 093	32.0	0.5
6430	ALUMINUM SHAPES, FORMS, ETC.	9	(x)	3 749	4.6	0.1
6440	NONFERROUS METALS, MINERALS, ORES.	14	(x)	3 261	20.0	0.1
6610	PREPARED IRON AND STEEL SCRAP. TONS.	2 672	72 355	2 317 015	75.4	66.1
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	1 948	15 695	388 677	34.3	11.0
6630	ALLOY STEEL SCRAP. POUNDS.	948	1 158 327	138 436	13.8	3.9
6640	NICKEL ALLOY	226	(NA)	20 846	5.0	0.6
6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	33	(NA)	3 612	3.8	0.1
6660	SPECIAL METALS (TITANIUM, ETC.)	48	(NA)	3 219	5.3	0.1
6730	WASTE PAPER. POUNDS.	212	533 050	10 048	8.5	0.3
6740	ZINC SCRAP POUNDS.	391	88 678	6 980	1.4	0.2
6750	ALUMINUM SCRAP POUNDS.	1 443	483 537	63 996	5.5	1.8
6760	SCRAP COPPER, COPPER BASE ALLOY.	1 820	872 155	316 094	20.4	9.0
6770	SCRAP LEAD POUNDS.	981	249 959	15 932	1.9	0.5
6780	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	831	503 731	79 546	8.0	2.3
6790	OTHER WASTE MATERIALS, SCRAP	82	(NA)	3 883	4.7	0.1
9760	MISCELLANEOUS LINES.	56	(x)	6 127	18.8	0.2
9930	OTHER LABOR, SERVICE RECEIPTS.	243	(x)	11 699	4.1	0.3
	COMMODITIES N.E.C.	(x)	(x)	47 499	(x)	1.4
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
TOTAL.		3 655	(x)	2 527 332	(x)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS	76	(x)	2 205	12.2	0.1
4480	USED OR REBUILT MACHINERY, EQUIP	64	(x)	3 027	4.6	0.1
6220	IRON, STEEL PRODUCTS (FLAT).	175	(x)	9 325	7.6	0.4
6610	PREPARED IRON AND STEEL SCRAP. TONS.	803	4 262	122 773	22.3	4.9
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	742	2 039	42 498	10.1	1.7
6630	ALLOY STEEL SCRAP. POUNDS.	716	310 933	54 543	7.2	2.2
6640	NICKEL ALLOY.	403	(NA)	86 160	16.3	3.4
6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	109	(NA)	5 911	6.2	0.2
6660	SPECIAL METALS (TITANIUM, ECT.)	152	(NA)	22 110	8.8	0.9
6710	WASTE RAGS, TEXTILE WASTE. POUNDS.	709	4 460 482	285 582	73.7	11.3
6720	WIPING CLOTHS. POUNDS.	433	470 665	99 941	52.7	4.0
6730	WASTE PAPER. POUNDS.	1 275	27 351 333	545 468	75.7	21.6
6740	ZINC SCRAP POUNDS.	603	295 001	29 669	4.2	1.2
6750	ALUMINUM SCRAP POUNDS.	1 458	1 436 278	201 704	18.8	8.0
6760	SCRAP COPPER, COPPER BASE ALLOY.	1 684	1 624 397	620 564	45.8	24.6
6770	SCRAP LEAD POUNDS.	1 147	1 011 683	74 733	8.2	3.0
6780	OTHER NONFERROUS METALLIC SCRAP.	1 078	1 286 742	236 923	23.2	9.4
6790	OTHER WASTE MATERIALS, SCRAP	255	(NA)	42 157	42.7	1.7
9760	MISCELLANEOUS LINES.	63	(x)	5 128	12.3	0.2
9930	OTHER LABOR, SERVICE RECEIPTS.	184	(x)	6 838	4.7	0.3
	COMMODITIES N.E.C.	(x)	(x)	31 649	(x)	1.3
NEW ENGLAND						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
TOTAL.		227	(x)	160 160	(x)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS	15	(x)	377	22.9	0.2
6220	IRON, STEEL PRODUCTS (FLAT).	18	(x)	802	9.9	0.5
6610	PREPARED IRON AND STEEL SCRAP. TONS.	153	3 143	109 917	74.4	70.7
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	87	404	11 736	26.3	6.8
6630	ALLOY STEEL SCRAP. POUNDS.	31	31 485	5 970	17.9	3.5
6640	NICKEL ALLOY.	13	(NA)	324	5.0	0.2
6660	SPECIAL METALS (TITANIUM, ETC.)	7	(NA)	278	3.5	0.2
6720	WIPING CLOTHS.	9	(NA)	278	3.7	0.2
6730	WASTE PAPER. POUNDS.	18	3 937	166	4.8	0.1
6740	ZINC SCRAP POUNDS.	18	2 645	230	1.1	0.1
6750	ALUMINUM SCRAP POUNDS.	61	18 021	2 290	6.7	1.3
6760	SCRAP COPPER, COPPER BASE ALLOY.	76	20 312	8 100	20.3	4.7
6770	SCRAP LEAD POUNDS.	52	22 790	1 448	4.5	0.8
6780	OTHER NONFERROUS METALLIC SCRAP.	33	66 842	16 609	27.9	9.7
6790	OTHER WASTE MATERIALS, SCRAP	4	(NA)	94	5.1	0.1
9760	MISCELLANEOUS LINES.	6	(x)	604	34.8	0.4
9930	OTHER LABOR, SERVICE RECEIPTS.	9	(x)	679	3.7	0.4
	COMMODITIES N.E.C.	(x)	(x)	258	(x)	0.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.
¹Detail may not add to totals due to rounding.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

TABLE 5. Scrap and Waste Materials Dealers, by Kind of Business and Commodity Line—United States and Geographic Divisions: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Quantity (1,000)	Amount ¹ (\$1,000)	As percent of total sales of—	
					Establishments handling the line	All establishments ¹
NEW ENGLAND--CONTINUED						
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
TOTAL		348	(x)	218 800	(x)	100.0
6610	PREPARED IRON AND STEEL SCRAP TONS. .	72	321	9 507	16.3	4.3
6620	UNPREPARED IRON AND STEEL SCRAP TONS. .	49	48	1 395	4.4	0.6
6630	ALLOY STEEL SCRAP POUNDS. .	72	29 372	7 930	10.6	3.6
6640	NICKEL ALLOY (NA)	52	(NA)	2 961	5.7	1.4
6650	PRECIOUS METALS (SILVER, GOLD, ETC.) (NA)	17	(NA)	219	2.0	0.1
6660	SPECIAL METALS (TITANIUM, ETC.) (NA)	12	(NA)	1 824	6.6	0.8
6710	WASTE RAGS, TEXTILE WASTE POUNDS. .	95	483 041	37 175	85.6	17.0
6720	WIPING CLOTHS POUNDS. .	51	24 704	6 172	33.1	2.8
6730	WASTE PAPER POUNDS. .	109	1 931 042	40 633	81.9	18.6
6740	ZINC SCRAP. POUNDS. .	54	44 923	2 263	3.9	1.0
6750	ALUMINUM SCRAP. POUNDS. .	141	137 180	12 070	10.1	5.5
6760	SCRAP COPPER, COPPER BASE ALLOY POUNDS. .	158	174 441	65 226	51.1	29.8
6770	SCRAP LEAD. POUNDS. .	124	102 132	8 605	10.9	3.9
6780	OTHER NONFERROUS METALLIC SCRAP POUNDS. .	100	51 367	20 041	21.8	9.2
6790	OTHER WASTE MATERIALS, SCRAP. (NA)	26	(NA)	1 734	40.2	0.8
9760	MISCELLANEOUS LINES (x)	6	(x)	518	10.8	0.2
9930	OTHER LABOR, SERVICE RECEIPTS (x)	14	(x)	348	4.5	0.2
	COMMODITIES N.E.C.. (x)	(x)	(x)	179	(x)	0.1
MIDDLE ATLANTIC						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
TOTAL		729	(x)	719 799	(x)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	43	(x)	1 019	11.7	0.1
4480	USED OR REBUILT MACHINERY, EQUIP.	29	(x)	1 778	5.8	0.2
6220	IRON, STEEL PRODUCTS (FLAT)	63	(x)	7 222	15.1	1.0
6240	IRON, STEEL FINISHED PRODUCTS	4	(x)	501	25.0	0.1
6610	PREPARED IRON AND STEEL SCRAP TONS. .	497	15 260	509 449	85.7	70.8
6620	UNPREPARED IRON AND STEEL SCRAP TONS. .	391	2 845	77 723	29.9	10.8
6630	ALLOY STEEL SCRAP POUNDS. .	205	490 851	69 498	31.1	9.7
6640	NICKEL ALLOY (NA)	40	(NA)	3 029	6.8	0.4
6730	WASTE PAPER. POUNDS. .	68	260 489	3 499	10.8	0.5
6740	ZINC SCRAP. POUNDS. .	45	6 053	389	1.5	0.1
6750	ALUMINUM SCRAP. POUNDS. .	242	57 623	6 747	3.7	0.9
6760	SCRAP COPPER, COPPER BASE ALLOY POUNDS. .	314	66 674	20 534	10.0	2.9
6770	SCRAP LEAD. POUNDS. .	151	47 946	2 265	2.4	0.3
6780	OTHER NONFERROUS METALLIC SCRAP POUNDS. .	168	69 426	11 455	5.1	1.6
6790	OTHER WASTE MATERIALS, SCRAP. (NA)	13	(NA)	467	2.6	0.1
9930	OTHER LABOR, SERVICE RECEIPTS (x)	40	(x)	1 303	2.4	0.2
	COMMODITIES N.E.C.. (x)	(x)	(x)	2 921	(x)	0.4
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
TOTAL		1 065	(x)	745 590	(x)	100.0
4480	USED OR REBUILT MACHINERY, EQUIP.	13	(x)	2 215	4.8	0.3
6220	IRON, STEEL PRODUCTS (FLAT)	27	(x)	375	3.9	0.1
6610	PREPARED IRON AND STEEL SCRAP TONS. .	158	380	10 830	15.6	1.5
6620	UNPREPARED IRON AND STEEL SCRAP TONS. .	179	431	9 448	15.3	1.3
6630	ALLOY STEEL SCRAP POUNDS. .	163	101 421	17 306	8.5	2.3
6640	NICKEL ALLOY (NA)	118	(NA)	63 224	30.4	8.5
6650	PRECIOUS METALS (SILVER, GOLD, ETC.) (NA)	24	(NA)	1 899	11.1	0.3
6660	SPECIAL METALS (TITANIUM, ETC.) (NA)	41	(NA)	10 087	21.8	1.4
6710	WASTE RAGS, TEXTILE WASTE POUNDS. .	268	892 448	82 259	75.5	11.0
6720	WIPING CLOTHS POUNDS. .	129	131 016	21 820	46.3	2.9
6730	WASTE PAPER POUNDS. .	437	10 724 542	182 893	85.3	24.5
6740	ZINC SCRAP. POUNDS. .	136	104 778	12 262	7.4	1.6
6750	ALUMINUM SCRAP. POUNDS. .	329	284 465	36 405	14.1	4.9
6760	SCRAP COPPER, COPPER BASE ALLOY POUNDS. .	399	514 688	178 794	47.7	24.0
6770	SCRAP LEAD. POUNDS. .	255	450 062	29 227	12.9	3.9
6780	OTHER NONFERROUS METALLIC SCRAP POUNDS. .	263	326 385	55 970	21.0	7.5
6790	OTHER WASTE MATERIALS, SCRAP. (NA)	80	(NA)	19 632	48.7	2.6
9930	OTHER LABOR, SERVICE RECEIPTS (x)	45	(x)	2 445	8.7	0.3
	COMMODITIES N.E.C.. (x)	(x)	(x)	8 499	(x)	1.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.
¹Detail may not add to totals due to rounding.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

TABLE 5. Scrap and Waste Materials Dealers, by Kind of Business and Commodity Line—United States and Geographic Divisions: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Quantity (1,000)	Amount ¹ (\$1,000)	As percent of total sales of—	
					Establishments handling the line	All establishments ¹
EAST NORTH CENTRAL						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
TOTAL.		1 047	(x)	1 295 797	(x)	100.0
1240	USEO AUTO PARTS, EQUIPMENT, ACCESS	96	(x)	2 470	8.5	0.2
6220	IRON, STEEL PRODUCTS (FLAT).	113	(x)	14 363	11.4	1.1
6240	IRON, STEEL FINISHED PRODUCTS.	7	(x)	15 175	34.7	1.2
6430	ALUMINUM SHAPES, FORMS, ETC.	3	(x)	3 213	4.3	0.2
6610	PREPARED IRON AND STEEL SCRAP. TONS.	748	29 216	918 477	79.2	70.9
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	582	6 072	157 981	31.2	12.2
6630	ALLOY STEEL SCRAP. POUNDS.	296	281 224	34 531	8.2	2.7
6640	NICKEL ALLOY	86	(NA)	13 829	5.3	1.1
6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	8	(NA)	2 030	2.5	0.2
SPECIAL METALS (TITANIUM, ETC.)		18	(NA)	2 183	5.5	0.2
6730	WASTE PAPER. POUNDS.	91	223 375	5 368	8.3	0.4
6740	ZINC SCRAP POUNDS.	118	17 340	1 737	0.7	0.1
6750	ALUMINUM SCRAP POUNDS.	406	136 217	21 931	4.6	1.7
6760	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	479	153 072	50 151	8.8	3.9
6770	SCRAP LEAD POUNDS.	228	43 424	3 235	1.1	0.2
6780	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	246	116 264	15 902	5.0	1.2
6790	OTHER WASTE MATERIALS, SCRAP	30	(NA)	2 615	7.5	0.2
9760	MISCELLANEOUS LINES.	15	(x)	2 007	18.8	0.2
9930	OTHER LABOR, SERVICE RECEIPTS.	86	(x)	4 617	4.3	0.4
	COMMODITIES N.E.C.	(x)	(x)	23 982	(x)	1.9
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
TOTAL.		754	(x)	552 066	(x)	100.0
1240	USEO AUTO PARTS, EQUIPMENT, ACCESS	23	(x)	1 015	18.9	0.2
4480	USEO OR REBUILT MACHINERY, EQUIP	10	(x)	577	8.2	0.1
6220	IRON, STEEL PRODUCTS (FLAT).	43	(x)	2 128	9.5	0.4
6610	PREPARED IRON AND STEEL SCRAP. TONS.	171	851	22 975	23.1	4.2
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	209	779	13 977	9.5	2.5
6630	ALLOY STEEL SCRAP. POUNDS.	164	65 246	11 157	9.8	2.0
6640	NICKEL ALLOY	88	(NA)	5 706	7.0	1.0
6650	PRECIOUS METALS (SILVER, GOLD, ETC.)	22	(NA)	481	2.1	0.1
6660	SPECIAL METALS (TITANIUM, ETC.)	32	(NA)	3 079	8.2	0.6
6710	WASTE RAGS, TEXTILE WASTE. POUNDS.	101	343 634	24 184	42.7	4.4
6720	WIPING CLOTHS. POUNDS.	98	128 228	34 237	60.1	6.2
6730	WASTE PAPER. POUNDS.	312	7 598 505	158 471	69.5	28.7
6740	ZINC SCRAP POUNDS.	151	50 559	6 421	4.7	1.2
6750	ALUMINUM SCRAP POUNDS.	332	326 798	46 537	18.3	8.4
6760	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	385	363 336	128 621	42.2	23.3
6770	SCRAP LEAD POUNDS.	234	108 918	13 110	6.2	2.4
6780	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	257	400 206	58 653	24.7	10.6
6790	OTHER WASTE MATERIALS, SCRAP	65	(NA)	11 357	44.1	2.1
9760	MISCELLANEOUS LINES.	17	(x)	1 773	13.5	0.3
9930	OTHER LABOR, SERVICE RECEIPTS.	48	(x)	1 364	6.1	0.2
	COMMODITIES N.E.C.	(x)	(x)	6 243	(x)	1.2
WEST NORTH CENTRAL						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
TOTAL.		323	(x)	312 859	(x)	100.0
1220	NEW AND REBUILT PARTS, ETC.	8	(x)	487	28.0	0.2
1240	USEO AUTO PARTS, EQUIPMENT, ACCESS	51	(x)	1 468	18.7	0.5
6220	IRON, STEEL PRODUCTS (FLAT).	61	(x)	2 101	15.3	0.7
6260	IRON, STEEL PIPE, TUBING	4	(x)	405	6.0	0.1
6610	PREPARED IRON AND STEEL SCRAP. TONS.	257	3 789	129 113	43.3	41.3
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	164	564	16 229	35.4	5.2
6630	ALLOY STEEL SCRAP. POUNDS.	72	8 328	944	2.8	0.3
6640	NICKEL ALLOY	23	(NA)	316	1.5	0.1
6740	ZINC SCRAP POUNDS.	51	2 422	265	1.5	0.1
6750	ALUMINUM SCRAP POUNDS.	150	23 431	2 768	5.1	0.9
6760	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	206	370 500	150 973	69.7	48.3
6770	SCRAP LEAD POUNDS.	139	18 405	1 689	3.3	0.5
6780	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	72	12 400	1 860	4.4	0.6
9930	OTHER LABOR, SERVICE RECEIPTS.	27	(x)	647	10.3	0.2
	COMMODITIES N.E.C.	(x)	(x)	3 594	(x)	1.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure. X Not applicable. Z Less than 0.05 percent. NA Not available.
¹Detail may not add to totals due to rounding.

TABLE 5. Scrap and Waste Materials Dealers, by Kind of Business and Commodity Line—United States and Geographic Divisions: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Quantity (1,000)	Amount ¹ (\$1,000)	As percent of total sales of--	
					Establishments handling the line	All establishments ¹
WEST NORTH CENTRAL--CONTINUED						
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
TOTAL		194	(x)	132 494	(x)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS	5	(x)	220	28.0	0.2
3210	HIDES, SKINS, PELTS.	5	(x)	219	3.3	0.2
6220	IRON, STEEL, STEEL PRODUCTS (FLAT)	17	(x)	888	13.9	0.7
6610	PREPARED IRON AND STEEL SCRAP. TONS.	74	410	11 883	26.2	9.0
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	59	86	1 835	8.0	1.4
6630	ALLOY STEEL SCRAP. POUNDS.	55	23 685	2 171	5.4	1.6
6640	NICKEL ALLOY	12	(NA)	225	1.7	0.2
6710	WASTE RAGS, TEXTILE WASTE. POUNDS.	24	79 253	6 578	60.5	5.0
6720	WIPING CLOTHS. POUNDS.	19	24 624	6 178	59.2	4.7
6730	WASTE PAPER. POUNDS.	43	1 123 511	19 830	60.0	15.0
6740	ZINC SCRAP POUNDS.	40	11 417	959	2.1	0.7
6750	ALUMINUM SCRAP POUNDS.	112	116 821	21 495	24.9	16.2
6760	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	119	77 778	37 878	45.0	28.6
6770	SCRAP LEAD POUNDS.	95	86 449	5 050	8.0	3.8
6780	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	76	32 557	6 544	10.7	4.9
6790	OTHER WASTE MATERIALS, SCRAP	7	(NA)	252	27.0	0.2
9760	MISCELLANEOUS LINES.	9	(x)	446	6.7	0.3
9930	OTHER LABOR, SERVICE RECEIPTS.	7	(x)	255	5.4	0.2
	COMMODITIES N.E.C.	(x)	(x)	9 588	(x)	7.2
SOUTH ATLANTIC						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
TOTAL		377	(x)	252 613	(x)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS	32	(x)	501	7.6	0.2
4480	USED OR REBUILT MACHINERY, EQUIP	24	(x)	2 129	13.1	0.8
6220	IRON, STEEL PRODUCTS (FLAT).	57	(x)	4 219	15.2	1.7
6610	PREPARED IRON AND STEEL SCRAP. TONS.	278	5 013	143 737	67.5	56.9
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	173	1 018	26 228	38.7	10.4
6630	ALLOY STEEL SCRAP. POUNDS.	89	267 735	17 842	17.5	7.1
6640	NICKEL ALLOY	22	(NA)	2 529	6.3	1.0
6650	PRECIOUS METALS (SILVER, GOLD, ETC).	6	(NA)	400	8.2	0.2
6730	WASTE PAPER. POUNDS.	16	37 225	841	7.3	0.3
6740	ZINC SCRAP POUNDS.	32	2 775	329	1.2	0.1
6750	ALUMINUM SCRAP POUNDS.	171	117 340	11 950	9.0	4.7
6760	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	217	114 086	30 190	18.9	12.0
6770	SCRAP LEAD POUNDS.	122	33 902	2 017	1.8	0.8
6780	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	96	87 441	8 082	9.7	3.2
6790	OTHER WASTE MATERIALS, SCRAP	18	(NA)	566	4.2	0.2
9760	MISCELLANEOUS LINES.	8	(x)	244	4.8	0.1
9930	OTHER LABOR, SERVICE RECEIPTS.	26	(x)	678	6.6	0.3
	COMMODITIES N.E.C.	(x)	(x)	131	(x)	0.1
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
TOTAL		462	(x)	298 421	(x)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS	9	(x)	266	4.9	0.1
6220	IRON, STEEL PRODUCTS (FLAT).	18	(x)	2 723	10.0	0.9
6610	PREPARED IRON AND STEEL SCRAP. TONS.	104	489	15 565	22.0	5.2
6620	UNPREPARED IRON AND STEEL SCRAP. TONS.	66	224	4 427	14.9	1.5
6630	ALLOY STEEL SCRAP. POUNDS.	64	14 455	2 065	3.5	0.7
6640	NICKEL ALLOY	25	(NA)	2 748	7.0	0.9
6710	WASTE RAGS, TEXTILE WASTE. POUNDS.	141	2 182 838	114 280	90.6	38.3
6720	WIPING CLOTHS. POUNDS.	50	34 156	7 718	41.8	2.6
6730	WASTE PAPER. POUNDS.	132	1 429 162	42 620	53.9	14.3
6740	ZINC SCRAP POUNDS.	57	12 246	1 891	3.0	0.6
6750	ALUMINUM SCRAP POUNDS.	157	56 531	8 794	10.7	2.9
6760	SCRAP COPPER, COPPER BASE ALLOY. POUNDS.	190	148 964	54 077	53.8	18.1
6770	SCRAP LEAD POUNDS.	143	29 918	3 570	4.2	1.2
6780	OTHER NONFERROUS METALLIC SCRAP. POUNDS.	106	128 727	25 994	31.0	8.7
6790	OTHER WASTE MATERIALS, SCRAP	34	(NA)	4 945	39.9	1.7
9760	MISCELLANEOUS LINES.	13	(x)	1 874	22.7	0.6
9930	OTHER LABOR, SERVICE RECEIPTS.	25	(x)	513	1.5	0.2
	COMMODITIES N.E.C.	(x)	(x)	4 351	(x)	1.5

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 5. Scrap and Waste Materials Dealers, by Kind of Business and Commodity Line—United States and Geographic Divisions: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Quantity (1,000)	Amount ¹ (\$1,000)	As percent of total sales of—	
					Establishments handling the line	All establishments ¹
EAST SOUTH CENTRAL						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL	219	(x)	196 396	(x)	100.0
1220	NEW AND REBUILT PARTS, ETC.	4	(x)	299	46.5	0.2
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	11	(x)	103	8.2	0.1
6220	IRON, STEEL PRODUCTS (FLAT)	45	(x)	2 558	11.6	1.3
6240	IRON, STEEL FINISHED PRODUCTS	5	(x)	605	14.6	0.3
6610	PREPARED IRON AND STEEL SCRAP TONS.	145	3 892	134 168	75.3	68.3
6620	UNPREPARED IRON AND STEEL SCRAP TONS.	116	724	21 475	42.5	10.9
6630	ALLOY STEEL SCRAP POUNDS.	51	17 508	3 026	6.2	1.5
6730	WASTE PAPER	5	(NA)	111	7.1	0.1
6740	ZINC SCRAP POUNDS.	20	2 858	245	0.9	0.1
6750	ALUMINUM SCRAP POUNDS.	76	41 230	5 660	7.5	2.9
6760	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	120	42 465	16 121	16.5	8.2
6770	SCRAP LEAD POUNDS.	69	42 579	2 544	3.7	1.3
6780	OTHER NONFERROUS METALLIC SCRAP POUNDS.	47	22 307	5 206	9.5	2.7
9760	MISCELLANEOUS LINES	5	(x)	1 591	24.3	0.8
9930	OTHER LABOR, SERVICE RECEIPTS	22	(x)	1 237	7.0	0.6
	COMMODITIES N.E.C.	(x)	(x)	1 447	(x)	0.7
WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)						
	TOTAL	125	(x)	75 294	(x)	100.0
6220	IRON, STEEL PRODUCTS (FLAT)	10	(x)	426	9.5	0.6
6610	PREPARED IRON AND STEEL SCRAP TONS.	35	334	12 766	29.6	17.0
6620	UNPREPARED IRON AND STEEL SCRAP TONS.	35	44	1 333	14.4	1.8
6630	ALLOY STEEL SCRAP POUNDS.	19	4 416	548	3.2	0.7
6640	NICKEL ALLOY	10	(NA)	306	3.0	0.4
6710	WASTE RAGS, TEXTILE WASTE POUNDS.	8	41 643	5 761	82.9	7.7
6720	WIPING CLOTHS POUNDS.	13	9 673	2 391	64.8	3.2
6730	WASTE PAPER POUNDS.	35	306 380	9 635	81.9	12.8
6740	ZINC SCRAP POUNDS.	19	2 025	135	0.7	0.2
6750	ALUMINUM SCRAP POUNDS.	54	63 897	11 969	30.3	15.9
6760	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	67	49 504	20 698	40.2	27.5
6770	SCRAP LEAD POUNDS.	40	18 442	931	4.6	1.2
6780	OTHER NONFERROUS METALLIC SCRAP POUNDS.	38	26 440	6 329	16.2	8.4
6790	OTHER WASTE MATERIALS, SCRAP	12	(NA)	1 069	28.6	1.4
9760	OTHER LABOR, SERVICE RECEIPTS	6	(x)	344	5.6	0.5
9930	COMMODITIES N.E.C.	(x)	(x)	653	(x)	0.9
WEST SOUTH CENTRAL						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL	363	(x)	253 943	(x)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	23	(x)	613	9.8	0.2
4480	USED OR REBUILT MACHINERY, EQUIP.	15	(x)	1 143	5.6	0.5
6210	IRON, STEEL PRODUCTS (SEMIFINISHED)	4	(x)	270	12.3	0.1
6220	IRON, STEEL PRODUCTS (FLAT)	82	(x)	6 197	9.9	2.4
6610	PREPARED IRON AND STEEL SCRAP TONS.	252	4 599	161 702	74.6	63.7
6620	UNPREPARED IRON AND STEEL SCRAP TONS.	169	1 876	35 820	48.7	14.1
6630	ALLOY STEEL SCRAP POUNDS.	87	27 140	3 436	5.3	1.4
6640	NICKEL ALLOY	15	(NA)	481	5.3	0.2
6660	SPECIAL METALS (TITANIUM, ETC.)	11	(NA)	493	7.1	0.2
6740	ZINC SCRAP POUNDS.	47	3 854	439	0.8	0.2
6750	ALUMINUM SCRAP POUNDS.	142	39 121	5 395	5.9	2.1
6760	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	195	58 319	21 075	17.0	8.3
6770	SCRAP LEAD POUNDS.	129	33 216	2 070	2.2	0.8
6780	OTHER NONFERROUS METALLIC SCRAP POUNDS.	82	63 418	12 355	10.4	4.9
9760	MISCELLANEOUS LINES	8	(x)	930	25.6	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	19	(x)	978	2.2	0.4
	COMMODITIES N.E.C.	(x)	(x)	546	(x)	0.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.
¹Detail may not add to totals due to rounding.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

TABLE 5. Scrap and Waste Materials Dealers, by Kind of Business and Commodity Line—United States and Geographic Divisions: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Quantity (1,000)	Amount ¹ (\$1,000)	As percent of total sales of--	
					Establishments handling the line	All establishments ¹
WEST SOUTH CENTRAL--CONTINUEO						
WASTE AND SECONOARY MATERIALS (SIC 5093 PT.)						
	TOTAL	249	(X)	167 531	(X)	100.0
6220	IRON, STEEL PROOUCTS (FLAT)	20	(X)	492	1.3	0.3
6610	PREPAREO IRON AND STEEL SCRAP TONS.	67	888	22 064	29.3	13.2
6620	UNPREPAREO IRON AND STEEL SCRAP TONS.	45	242	6 683	17.4	4.0
6630	ALLOY STEEL SCRAP POUNOS.	63	27 393	4 481	4.7	2.7
6640	NICKEL ALLOY.	27	(NA)	1 780	7.7	1.1
6650	PRECIOUS METALS (SILVER, GOLD, ETC)	8	(NA)	2 185	27.8	1.3
6660	SPECIAL METALS (TITANIUM, ETC.)	8	(NA)	1 400	4.0	0.8
6710	WASTE RAGS, TEXTILE WASTE POUNOS.	33	157 392	5 293	49.0	3.2
6720	WIPING CLOTHS POUNOS.	29	26 520	5 198	47.1	3.1
6730	WASTE PAPER POUNOS.	80	758 932	16 915	96.8	10.1
6740	ZINC SCRAP. PDUNOS. .	53	38 365	3 585	3.6	2.1
6750	ALUMINUM SCRAP. POUNOS. .	106	51 945	8 246	13.7	4.9
6760	SCRAP COPPER, COPPER BASE ALLOY POUNOS. .	131	130 193	61 595	50.3	36.8
6770	SCRAP LEAO. POUNOS. .	102	95 952	7 638	6.5	4.6
6780	OTHER NONFERROUS METALLIC SCRAP POUNOS. .	86	106 049	17 558	16.3	10.5
6790	OTHER WASTE MATERIALS, SCRAP.	14	(NA)	1 851	25.1	1.1
9930	OTHER LABOR, SERVICE RECEIPTS	16	(X)	281	2.4	0.2
	COMMODITIES N.E.C.	(X)	(X)	286	(X)	0.2
MOUNTAIN						
IRON AND STEEL SCRAP (SIC 5093 PT.)						
	TOTAL	118	(X)	42 700	(X)	100.0
1240	USEO AUTO PARTS, EQUIPMENT, ACCESS.	10	(X)	100	12.6	0.2
6220	IRON, STEEL PROOUCTS (FLAT)	21	(X)	230	1.6	0.5
6610	PREPAREO IRON AND STEEL SCRAP TONS.	88	758	23 831	69.5	55.8
6620	UNPREPAREO IRON AND STEEL SCRAP TONS.	48	228	9 535	50.8	22.3
6630	ALLOY STEEL SCRAP POUNOS.	26	2 109	225	1.5	0.5
6640	NICKEL ALLOY.	5	(NA)	24	0.4	0.1
6650	PRECIOUS METALS (SILVER, GOLD, ETC)	5	(NA)	810	17.3	1.9
6740	ZINC SCRAP. POUNOS. .	17	650	57	0.5	0.1
6750	ALUMINUM SCRAP. POUNOS.	53	13 171	1 789	7.4	4.2
6760	SCRAP COPPER, COPPER BASE ALLOY POUNOS. .	64	11 858	4 312	16.3	10.1
6770	SCRAP LEAO. POUNOS. .	33	2 485	282	1.8	0.7
6780	OTHER NONFERROUS METALLIC SCRAP POUNOS. .	17	6 191	1 151	9.4	2.7
	COMMODITIES N.E.C.	(X)	(X)	354	(X)	0.9
WASTE AND SECONOARY MATERIALS (SIC 5093 PT.)						
	TOTAL	93	(X)	39 109	(X)	100.0
1240	USEO AUTO PARTS, EQUIPMENT, ACCESS.	4	(X)	26	18.4	0.1
6220	IRON, STEEL PROOUCTS (FLAT)	12	(X)	1 291	22.2	3.3
6610	PREPAREO IRON AND STEEL SCRAP TONS.	44	107	2 494	18.7	6.4
6620	UNPREPAREO IRON AND STEEL SCRAP TONS.	22	12	234	4.1	0.6
6630	ALLOY STEEL SCRAP POUNOS.	24	9 141	1 272	8.1	3.3
6640	NICKEL ALLOY.	10	(NA)	645	10.4	1.6
6650	PRECIOUS METALS (SILVER, GOLO, ETC)	6	(NA)	20	0.8	0.1
6710	WASTE RAGS, TEXTILE WASTE POUNOS.	6	114 825	1 856	29.6	4.7
6730	WASTE PAPER POUNOS.	14	360 680	7 691	98.4	19.7
6740	ZINC SCRAP. POUNOS. .	26	2 423	319	2.7	0.8
6750	ALUMINUM SCRAP. POUNOS. .	61	37 678	4 519	16.8	11.5
6760	SCRAP COPPER, COPPER BASE ALLOY POUNOS.	59	26 944	10 531	43.5	26.9
6770	SCRAP LEAO. PDUNOS. .	47	31 745	1 976	9.6	5.0
6780	OTHER NONFERROUS METALLIC SCRAP POUNOS.	32	17 801	3 022	20.3	7.7
6790	OTHER WASTEMATERIALS, SCRAP.	4	(NA)	26	31.7	0.1
9760	MISCELLANEOUS LINES	8	(X)	247	5.2	0.6
9930	OTHER LABOR, SERVICE RECEIPTS	6	(X)	156	2.6	0.4
	COMMODITIES N.E.C.	(X)	(X)	2 784	(X)	7.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.
¹Detail may not add to totals due to rounding.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

TABLE 5. Scrap and Waste Materials Dealers, by Kind of Business and Commodity Line—United States and Geographic Divisions: 1972—Continued

Commodity line code	Kind of business and commodity line	Establishments (number)	Sales of specified commodity lines			
			Quantity (1,000)	Amount ¹ (\$1,000)	As percent of total sales of—	
					Establishments handling the line	All establishments ¹
	PACIFIC					
	IRON AND STEEL SCRAP (SIC 5093 PT.)					
	TOTAL	392	(X)	273 634	(X)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	34	(X)	284	7.1	0.1
4480	USED OR REBUILT MACHINERY, EQUIP.	14	(X)	5 123	13.9	1.9
6220	IRON, STEEL PRODUCTS (FLAT)	41	(X)	2 127	9.0	0.8
6610	PREPARED IRON AND STEEL SCRAP TONS.	254	6 685	186 621	81.4	68.2
6620	UNPREPARED IRON AND STEEL SCRAP TONS.	218	1 627	31 950	48.5	11.7
6630	ALLOY STEEL SCRAP POUNDS.	91	31 947	2 964	4.9	1.1
6640	NICKEL ALLOY.	17	(NA)	255	1.1	0.1
6740	ZINC SCRAP. POUNDS.	43	50 081	3 289	5.1	1.2
6750	ALUMINUM SCRAP. POUNDS.	142	37 393	5 466	5.8	2.0
6760	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	149	34 869	14 638	13.4	5.3
6770	SCRAP LEAD. POUNDS.	58	5 212	382	0.7	0.1
6780	OTHER NONFERROUS METALLIC SCRAP POUNDS.	70	59 442	6 926	8.0	2.5
9930	OTHER LABOR, SERVICE RECEIPTS	14	(X)	1 560	6.3	0.6
	COMMODITIES N.E.C.	(X)	(X)	12 049	(X)	4.4
	WASTE AND SECONDARY MATERIALS (SIC 5093 PT.)					
	TOTAL	376	(X)	298 027	(X)	100.0
1240	USED AUTO PARTS, EQUIPMENT, ACCESS.	11	(X)	308	18.9	0.1
6220	IRON, STEEL PRODUCTS (FLAT)	17	(X)	916	13.1	0.3
6610	PREPARED IRON AND STEEL SCRAP TONS.	78	482	14 689	19.7	4.9
6620	UNPREPARED IRON AND STEEL SCRAP TONS.	78	173	3 166	4.3	1.1
6630	ALLOY STEEL SCRAP POUNDS.	92	36 224	7 613	5.5	2.6
6640	NICKEL ALLOY.	61	(NA)	8 565	9.0	2.9
6650	PRECIOUS METALS (SILVER, GOLD, ETC)	19	(NA)	1 055	3.7	0.4
6660	SPECIAL METALS (TITANIUM, ETC.)	46	(NA)	5 646	5.9	1.9
6710	WASTE RAGS, TEXTILE WASTE POUNDS.	33	165 048	8 196	47.2	2.8
6720	WIPING CLOTHS POUNDS.	42	81 880	14 152	66.6	4.7
6730	WASTE PAPER POUNDS.	113	3 118 579	66 780	84.1	22.4
6740	ZINC SCRAP. POUNDS.	67	28 265	1 834	1.7	0.6
6750	ALUMINUM SCRAP. POUNDS.	166	360 963	51 669	36.4	17.3
6760	SCRAP COPPER, COPPER BASE ALLOY POUNDS.	176	138 549	63 144	38.2	21.2
6770	SCRAP LEAD. POUNDS.	107	88 065	4 626	4.9	1.6
6780	OTHER NONFERROUS METALLIC SCRAP POUNDS.	120	197 210	42 812	36.7	14.4
6790	OTHER WASTE MATERIALS, SCRAP.	13	(NA)	1 291	33.9	0.4
9930	OTHER LABOR, SERVICE RECEIPTS	17	(X)	1 132	4.6	0.4
	COMMODITIES N.E.C.	(X)	(X)	433	(X)	0.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

X Not applicable.

Z Less than 0.05 percent.

NA Not available.

¹Detail may not add to totals due to rounding.

TABLE 6. Sales Coverage of Merchant Wholesalers Reporting Commodity Lines—United States and Geographic Divisions: 1972

1972 SIC code	Kind of business	Sales of merchant wholesalers reporting commodity lines as a percent of total sales in the kind of business specified									
		United States	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	R	O	B	B	C	B	B	B	R	A
5013	AUTOMOTIVE PARTS AND SUPPLIES.	B	C	C	B	B	C	E	C	C	B
5014	TIRES AND TUBES.	C	H	C	B	C	C	C	C	C	C
5021	FURNITURE.	C	D	D	O	C	C	A	C	B	C
5023	HOME FURNISHINGS.	C	C	C	C	B	C	B	C	C	C
5031	LUMBER, PLYWOOD, AND MILLWORK.	O	B	C	C	B	C	B	B	C	B
5039	CONSTRUCTION MATERIALS, N.E.C..	E	D	D	C	O	O	C	O	E	D
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.	C	O	C	B	C	C	B	C	O	C
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	C	E	C	B	C	C	C	D	O	C
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.	D	O	D	C	C	D	D	O	E	D
5051	METALS SERVICE CENTERS AND OFFICES.	C	H	C	B	B	B	C	E	R	B
5052	COAL AND OTHER MINERALS AND ORES.	D	D	C	O	C	E	C	E	E	E
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS.	B	C	H	B	B	B	B	B	R	C
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.	B	O	C	O	B	B	A	C	A	B
5065	ELECTRONIC PARTS AND EQUIPMENT.	D	O	O	O	E	C	C	O	C	C
5072	HARDWARE.	B	O	C	B	A	B	B	C	O	C
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS).	C	C	C	C	B	B	B	C	B	C
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES.	R	B	C	B	B	B	B	B	B	B
5078	REFRIGERATION EQUIPMENT AND SUPPLIES.	C	E	D	C	C	C	C	E	D	C
5081	COMMERCIAL MACHINES AND EQUIPMENT.	O	O	O	O	O	O	C	E	E	E
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT.	B	B	B	B	B	B	A	A	A	B
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.	C	C	C	C	C	C	C	C	C	B
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	C	C	C	C	C	C	C	C	C	O
5085	INDUSTRIAL SUPPLIES.	B	C	B	B	B	B	B	B	A	B
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.	C	C	C	C	C	C	C	D	D	O
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.	O	C	O	O	C	E	C	O	E	O
5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES.	C	E	E	C	C	B	C	B	A	C
5093	SCRAP AND WASTE MATERIALS.	C	E	C	C	B	C	C	C	E	C
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.	C	D	B	C	B	E	C	E	O	O
5099	DURABLE GOODS, N.E.C..	D	E	E	O	E	E	O	E	E	C
5111	PRINTING AND WRITING PAPER.	B	C	H	B	B	B	A	A	A	C
5112	STATIONERY SUPPLIES.	C	D	C	O	C	C	C	C	C	C
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.	C	C	C	C	B	B	B	B	R	C
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	B	B	C	B	A	B	A	B	A	B
5133	PIECE GOODS.	C	D	C	C	B	C	A	D	A	B
5134	NOTIONS AND OTHER DRY GOODS.	E	E	E	E	E	O	E	O	O	O
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.	O	B	E	D	C	C	B	O	C	C
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES.	O	D	E	C	C	B	E	E	C	E
5139	FOOTWEAR.	B	B	C	B	A	C	B	C	E	B
5141	GROCERIES, GENERAL LINE.	C	C	H	B	C	C	B	D	C	B
5142	FROZEN FOODS.	B	B	C	B	A	B	B	C	C	A
5143	DAIRY PRODUCTS.	C	D	C	C	O	C	C	E	O	C
5144	POULTRY AND POULTRY PRODUCTS.	C	B	C	B	C	C	C	O	B	C
5145	CONFECTIONERY.	C	B	C	B	C	C	C	O	O	C
5146	FISH AND SEAFOODS.	D	D	C	B	E	O	E	O	O	C
5147	MEAT AND MEAT PRODUCTS.	C	B	B	C	O	C	D	C	O	B
5148	FRESH FRUITS AND VEGETABLES.	R	B	C	C	B	C	B	H	C	B
5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	C	C	C	C	B	C	C	H	D	B
5152	COTTON.	B	B	B	A	B	B	C	B	A	A
5153	GRAIN.	A	B	A	B	B	B	A	B	C	A
5154	LIVESTOCK.	C	E	E	B	C	D	C	O	O	O
5159	FARM-PRODUCT RAW MATERIALS, N.E.C..	C	B	C	B	D	E	C	B	C	E
5161	CHEMICALS AND ALLIED PRODUCTS.	O	D	D	C	O	D	C	D	C	C
5171	PETROLEUM BULK STATIONS AND TERMINALS.	E	E	E	E	E	E	E	E	E	E
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS.	E	E	E	E	E	E	E	E	E	E
5181	BEER AND ALE.	B	B	B	B	B	A	B	A	B	B
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.	A	B	A	A	A	A	A	A	A	A
5191	FARM SUPPLIES.	D	E	C	D	O	O	A	O	O	O
5194	TOBACCO AND TOBACCO PRODUCTS.	R	B	C	B	A	B	A	A	R	A
5198	PAINTS, VARNISHES, AND SUPPLIES.	E	E	O	E	E	E	E	E	E	E

Coverage symbols: A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent. D = 60 to 69 percent. E = 60 percent or less.

TABLE 7. Sales Coverage of Merchant Wholesalers Reporting Commodity Line—Selected Standard Metropolitan Statistical Areas: 1972

1972 SIC code	Kind of business	Sales of merchant wholesalers reporting commodity lines as a percent of total sales in the kind of business specified							
		Atlanta, GA, SMSA	Boston, MA, SMSA	Chicago, IL, SMSA	Cleveland, OH, SMSA	Dallas-Fort Worth, TX, SMSA	Detroit, MI, SMSA	Houston, TX, SMSA	Kansas City, MO-KS, SMSA
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.	B	E	B	A	O	C	B	A
5013	AUTOMOTIVE PARTS AND SUPPLIES.	B	B	C	B	C	A	B	B
5014	TIRES AND TUBES.	C	A	B	B	C	O	C	D
5021	FURNITURE.	E	E	D	E	C	O	B	C
5023	HOME FURNISHINGS.	C	C	C	B	E	B	A	B
5031	LUMBER, PLYWOOD, AND MILLWORK.	C	B	C	B	A	C	C	C
5039	CONSTRUCTION MATERIALS, N.E.C..	E	O	O	C	D	C	E	O
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.	B	O	A	B	C	O	C	C
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	B	C	C	E	C	B	B	A
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.	O	O	C	E	O	C	E	A
5051	METALS SERVICE CENTERS AND OFFICES.	B	B	B	A	C	B	E	A
5052	COAL AND OTHER MINERALS AND DRES.	A	E	O	D	A	A	A	A
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS.	B	C	B	C	B	C	B	D
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.	E	D	E	A	E	B	A	B
5065	ELECTRONIC PARTS AND EQUIPMENT.	C	C	O	B	E	E	C	B
5072	HARDWARE.	A	C	B	C	B	O	C	A
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS).	B	C	B	D	C	A	O	C
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES.	B	A	B	B	B	A	O	A
5078	REFRIGERATION EQUIPMENT AND SUPPLIES.	E	E	C	D	E	B	E	O
5081	COMMERCIAL MACHINES AND EQUIPMENT.	C	E	C	C	E	E	E	C
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT.	B	C	C	B	A	A	B	A
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.	C	B	C	B	C	B	C	O
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.	C	C	C	C	O	O	C	E
5085	INDUSTRIAL SUPPLIES.	B	C	C	B	B	B	B	B
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.	C	C	C	B	C	C	O	B
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.	O	B	C	D	B	C	C	E
5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES.	A	C	C	O	A	B	B	A
5093	SCRAP AND WASTE MATERIALS.	C	B	B	B	C	O	B	B
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.	E	O	C	A	C	C	E	A
5099	DURABLE GOODS, N.E.C..	C	O	E	E	D	B	D	E
5111	PRINTING AND WRITING PAPER.	C	A	B	A	A	A	B	A
5112	STATIONERY SUPPLIES.	B	E	C	O	B	E	C	O
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.	B	O	C	A	B	O	O	D
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.	C	C	O	A	D	C	C	A
5133	PIECE GOODS.	B	E	B	O	E	E	B	B
5134	NOTIONS AND OTHER DRY GOODS.	C	O	E	O	C	E	B	B
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.	E	B	O	B	D	C	B	B
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES.	C	B	D	C	E	C	A	O
5139	FOOTWEAR.	B	C	O	A	E	E	A	A
5141	GROCERIES, GENERAL LINE.	A	C	E	O	E	A	E	A
5142	FROZEN FOOD.	B	O	B	A	O	A	C	A
5143	DAIRY PRODUCTS.	A	C	B	A	E	B	O	C
5144	POULTRY AND POULTRY PRODUCTS.	E	E	C	A	C	A	B	A
5145	CONFECTIONERY.	C	B	B	A	E	A	O	C
5146	FISH AND SEAFOODS.	E	O	B	A	C	A	B	A
5147	MEAT AND MEAT PRODUCTS.	C	B	C	A	C	C	C	D
5148	FRESH FRUITS AND VEGETABLES.	C	B	O	B	B	A	B	A
5149	GROCERIES AND RELATED PRODUCTS, N.E.C..	C	B	C	O	A	C	O	B
5152	COTTON.	E	B	A	(X)	A	(X)	E	(X)
5153	GRAIN.	A	(X)	B	E	A	B	A	A
5154	LIVESTOCK.	A	B	O	(X)	B	E	E	A
5159	FARM-PRODUCT RAW MATERIALS, N.E.C..	E	B	A	A	A	C	A	A
5161	CHEMICALS AND ALLIED PRODUCTS.	C	B	C	B	E	C	B	E
5171	PETROLEUM BULK STATIONS AND TERMINALS.	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS.	E	E	E	E	E	E	E	E
5181	BEER AND ALE.	A	C	C	A	A	B	A	A
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.	A	B	A	A	A	A	C	A
5191	FARM SUPPLIES.	C	E	E	E	E	C	E	E
5194	TOBACCO AND TOBACCO PRODUCTS.	A	C	O	B	A	B	A	A
5198	PAINTS, VARNISHES, AND SUPPLIES.	E	E	O	C	C	E	C	E
5199	NONDURABLE GOODS, N.E.C..	E	C	O	O	O	O	E	E

Coverage symbols: A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent. D = 60 to 69 percent. E = 60 percent or less.
X Not applicable.

TABLE 7. Sales Coverage of Merchant Wholesalers Reporting Commodity Line—Selected
Standard Metropolitan Statistical Areas: 1972—Continued

1972 SIC code	Kind of business	Sales of merchant wholesalers reporting commodity lines as a percent of total sales in the kind of business specified						
		Los Angeles- Long Beach, CA, SMSA	Minneapolis- St. Paul, MN-WI, SMSA	New York, NY- NJ, SMSA	Newark, NJ, SMSA	Philadelphia, PA-NJ, SMSA	St. Louis, MO- IL, SMSA	San Francisco- Oakland, CA, SMSA
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES	A	B	A	B	C	E	A
5013	AUTOMOTIVE PARTS AND SUPPLIES	A	C	B	B	B	A	B
5014	TIRES AND TUBES	C	B	C	B	B	B	C
5021	FURNITURE	C	B	C	C	C	C	D
5023	HOME FURNISHINGS	C	A	C	C	D	C	B
5031	LUMBER, PLYWOOD, AND MILLWORK	D	A	D	B	B	B	B
5039	CONSTRUCTION MATERIALS, N.E.C.	D	D	C	C	C	B	E
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES	B	A	C	D	C	E	B
5042	TOYS, AND HOBBY GOODS AND SUPPLIES	B	C	D	C	C	E	E
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	C	B	D	B	B	D	E
5051	METALS SERVICE CENTERS AND OFFICES	B	B	C	C	B	B	A
5052	COAL AND OTHER MINERALS AND DRES.	E	C	B	E	A	A	E
5063	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND CONSTRUCTION MATERIALS	C	B	C	C	B	C	B
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS	B	B	D	C	B	A	D
5065	ELECTRONIC PARTS AND EQUIPMENT	C	E	C	D	B	E	D
4072	HARDWARE	C	A	C	D	B	C	B
5074	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS)	C	B	C	B	C	C	B
5075	WARM AIR HEATING AND AIR-CONDITIONING EQUIPMENT AND SUPPLIES	B	A	B	B	C	C	B
5078	REFRIGERATION EQUIPMENT AND SUPPLIES	B	D	E	A	D	A	C
5081	COMMERCIAL MACHINES AND EQUIPMENT	E	D	D	C	E	D	E
5082	CONSTRUCTION AND MINING MACHINERY AND EQUIPMENT	B	B	D	D	C	A	C
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT	D	B	C	E	B	C	A
5084	INDUSTRIAL MACHINERY AND EQUIPMENT	C	B	C	D	C	D	C
5085	INDUSTRIAL SUPPLIES	B	B	B	B	B	A	C
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES	D	C	C	D	C	C	D
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES	D	C	D	E	B	C	B
5088	TRANSPORTATION EQUIPMENT AND SUPPLIES, EXCEPT MOTOR VEHICLES	C	A	C	B	C	C	B
5093	SCRAP AND WASTE MATERIALS	C	B	D	D	D	B	B
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES	C	B	B	B	C	B	D
5099	DURABLE GOODS, N.E.C.	E	E	E	C	E	D	C
5111	PRINTING AND WRITING PAPER	A	D	B	A	D	A	E
5112	STATIONERY SUPPLIES	B	C	C	C	C	B	C
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER	C	C	D	C	B	B	D
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	B	A	C	A	E	B	B
5133	PIECE GOODS	B	B	C	B	C	B	D
5134	NOTIONS AND OTHER DRY GOODS	D	E	E	B	E	C	B
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS	C	C	E	E	D	B	B
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING AND ACCESSORIES	E	C	E	B	C	B	E
5139	FOOTWEAR	B	A	C	B	C	A	B
5141	GROCERIES, GENERAL LINE	A	E	B	A	E	D	B
5142	FROZEN FOODS	B	A	C	D	C	A	A
5143	DAIRY PRODUCTS	E	B	B	A	B	C	B
5144	POULTRY AND POULTRY PRODUCTS	C	O	C	D	O	A	B
5145	CONFECTIONERY	C	D	C	D	C	B	C
5146	FISH AND SEAFOODS	B	E	B	E	C	E	C
5147	MEAT AND MEAT PRODUCTS	C	A	B	C	B	A	A
5148	FRESH FRUITS AND VEGETABLES	B	B	C	A	B	C	A
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.	B	B	B	(X)	(X)	(X)	A
5152	COTTON	A	(X)	B	(X)	(X)	(X)	A
5153	GRAIN	A	A	A	E	A	A	A
5154	LIVESTOCK	A	A	B	D	D	E	E
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.	B	A	B	E	E	E	B
5161	CHEMICALS AND ALLIED PRODUCTS	C	D	C	E	E	E	B
5171	PETROLEUM BULK STATIONS AND TERMINALS	(X)	(X)	(X)	(X)	(X)	(X)	(X)
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXCEPT BULK STATIONS AND TERMINALS	E	E	E	E	E	E	E
5181	BEER AND ALE	A	B	D	D	B	A	A
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES	A	A	A	A	A	A	A
5191	FARM SUPPLIES	E	A	B	C	C	E	D
5194	TOBACCO AND TOBACCO PRODUCTS	B	A	D	C	B	A	A
5198	PAINTS, VARNISHES, AND SUPPLIES	E	E	D	B	C	E	C
5199	NONDURABLE GOODS, N.E.C.	E	E	B	D	E	E	D

Coverage symbols: A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent. D = 60 to 69 percent. E = 60 percent or less.
X Not applicable.

TABLE 8. Sales Coverage of Manufacturers' Sales Branches and Sales Offices and of Merchandise Agents and Brokers Reporting Commodity Lines—United States and Geographic Divisions: 1972

1972 SIC code	Kind of business and type of operation	Sales of establishments reporting commodity lines as a percent of total sales in the kind of business and type of operation specified									
		United States	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific
501	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES	A	A	A	A	A	A	A	A	A	A
502	FURNITURE AND HOME FURNISHINGS	C	B	B	B	A	D	D	D	D	A
503	LUMBER AND OTHER CONSTRUCTION MATERIALS	C	O	C	C	B	C	C	C	U	B
504	SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES	A	B	A	A	O	A	A	A	A	A
505	METALS AND MINERALS, EXCEPT PETROLEUM	A	B	B	A	A	B	A	A	B	B
506	ELECTRICAL GOODS	A	A	A	A	A	A	A	A	A	A
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	B	B	B	B	A	B	D	B	C	B
508	MACHINERY, EQUIPMENT, AND SUPPLIES	B	B	B	B	B	B	A	A	B	B
509	MISCELLANEOUS DURABLE GOODS	B	A	B	A	E	O	B	U	R	C
511	PAPER AND PAPER PRODUCTS	B	A	C	A	A	A	B	B	R	B
512	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	A	A	A	A	A	A	C	B	A	A
513	APPAREL, PIECE GOODS, AND NOTIONS	C	C	O	C	B	B	B	B	P	B
514	GROCERIES AND RELATED PRODUCTS	B	B	B	B	A	A	A	B	A	B
516	CHEMICALS AND ALLIED PRODUCTS	A	B	B	A	A	A	A	B	A	E
517	PETROLEUM AND PETROLEUM PRODUCTS	E	E	E	E	E	E	E	E	E	A
518	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	A	A	B	A	B	A	A	A	A	C
519	MISCELLANEOUS NONDURABLE GOODS	C	C	D	D	C	C	C	C	C	C
501	MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES	O	E	C	C	D	D	D	O	C	D
502	FURNITURE AND HOME FURNISHINGS	C	D	C	D	B	C	A	C	D	C
503	LUMBER AND OTHER CONSTRUCTION MATERIALS	D	E	O	D	B	D	C	E	C	C
504	SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES	C	D	C	A	D	D	B	C	D	D
505	METALS AND MINERALS, EXCEPT PETROLEUM	C	D	B	C	O	C	B	B	O	B
506	ELECTRICAL GOODS	C	C	C	C	B	C	B	C	C	B
507	HARDWARE, PLUMBING, HEATING EQUIPMENT, SUPPLIES	C	D	D	C	C	C	B	B	C	O
508	MACHINERY, EQUIPMENT, AND SUPPLIES	C	E	L	C	C	C	E	O	C	B
509	MISCELLANEOUS DURABLE GOODS	E	C	E	E	D	E	E	U	E	D
511	PAPER AND PAPER PRODUCTS	O	C	D	E	D	E	A	E	E	B
512	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES	R	D	C	C	O	A	E	A	O	B
513	APPAREL, PIECE GOODS, AND NOTIONS	C	C	D	B	C	B	C	B	C	O
514	GROCERIES AND RELATED PRODUCTS	B	C	C	C	B	C	C	B	B	A
515	FARM-PRODUCT RAW MATERIALS	P	C	A	C	B	B	B	B	A	B
516	CHEMICALS AND ALLIED PRODUCTS	D	E	D	B	C	D	E	E	A	E
517	PETROLEUM AND PETROLEUM PRODUCTS	D	E	B	E	E	A	E	E	E	R
518	BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES	C	B	C	O	E	E	E	E	E	D

Coverage symbols: A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent. D = 60 to 69 percent. E = 60 percent or less.

APPENDIX A.—General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and Method of Enumeration of the 1972 Census of Wholesale Trade Universe—Firms reporting in the 1972 Census of Wholesale Trade were mailed an appropriate questionnaire, depending on their kind of business, for each establishment, based on previous census information or Social Security Administration (SSA) and Internal Revenue Service (IRS) classifications. A precensus mail canvass was conducted on all large employer firms in order to identify the physical location and classify the kind of business of each establishment. Firms included in the precensus mailing were drawn primarily from 1967 census records of multiunit firms and other large employers.

Method of Classifying Kinds of Business—The wholesale trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.¹ The 1972 census classifications were assigned on the basis of answers to questions on sales by commodity lines and other special inquiries on the report form.

Comparability of the 1967 and 1972 Censuses—The 1967 and 1972 censuses were conducted under similar conditions and procedures. However, strict comparability of the data for the two censuses is limited by the following factors:

1. **Classification**—In both 1967 and 1972, classifications were based on the SIC Manual; however, there were major revisions to the SIC structure in 1972 which limit the comparability of data between these two censuses. The kinds of business involving the most significant changes are those in the farm supplies and equipment; plumbing, heating, and air-conditioning equipment; and electrical supplies categories. These changes are described in detail in the "Kind-of-Business Classifications" sections below.
2. **Areas**—The boundaries of a number of areas for which data are shown in the 1972 census are not the same as in the 1967 census because of annexations, other boundary changes, and redefinitions of standard metropolitan statistical areas (SMSA's) which occurred since 1967. In addition, not all areas which qualified for presentation of separate data in one of the census years, qualified or existed in both census years. See the "Types of Areas Covered" section in the Introduction for description of areas covered.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with the company or enterprise which may consist of one or more establishments. Census of

wholesale trade figures represent a summary of reports for individual establishments rather than companies. Separate information was obtained for each location where business was conducted. Each report was tabulated in accordance with the physical location at which the business was conducted. The count of establishments in this report represents the number in business at the end of the year.

Where two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment; and the entire establishment was classified on the basis of its major activity with all data for it included in that classification. In those cases, however, where distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and where conditions prescribed by the SIC Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Sales—Sales include merchandise sold and receipts from repairs and other services to customers, whether or not payment was received in 1972. Sales are net after deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investment, rental of real estate, etc. They include local and State sales taxes and Federal excise taxes collected by the wholesale establishment directly from customers and paid directly by the wholesale establishment to a local, State, or Federal tax agency. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer and passed along to the wholesaler are also included.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do, however, include receipts other than from the sale of merchandise at wholesale (e.g., service receipts, retail sales, etc.) by establishments primarily engaged in wholesale trade.

Although the count of establishments in this report represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than commissions received or earnings.

COMMODITY AND PRODUCT LINE SALES METHODOLOGY

Introduction—The individual establishment (i.e., business location) is the unit to which a single kind-of-business classification is assigned and for which data are summarized in the case

¹Executive Office of the President, Office of Management and Budget, *Standard Industrial Classification Manual*, 1972.

of most wholesale census tabulations. The resultant "kind-of-business" statistics do not reveal the commodity or product line composition of wholesale sales and, accordingly, do not meet many important data needs of manufacturers, retailers, the Government, business analysts, nor wholesalers themselves.

In order to meet some of these needs, sales by commodity and product line were collected in the census and are presented in this report in terms of broad commodity or product line groupings. While for many purposes information is desired for individual commodities or more detailed commodity or product line categories than are shown in this report, reporting in greater detail was not found to be feasible.

Commodity or product line data are presented in this report for the following three major types of operation which comprise wholesale trade:

1. *Merchant wholesalers.*
2. *Manufacturers' sales branches and sales offices.*
3. *Merchandise agents and brokers.*

Commodity or product line data are not shown for petroleum bulk stations and terminals in this report.

In planning the commodity and product line inquiries for the 1972 Census of Wholesale Trade, the Bureau of the Census consulted extensively with trade associations and business firms, both for advice on the information to be provided by the census, and on the reportability of the data on which such information would be based. The amount of detail requested in the census reflected both of these considerations, with reportability, for the most part, being the limiting factor. Two-hundred and twenty-eight broad commodity lines were devised to account for all the sales and receipts of merchant and agent wholesale establishments, regardless of kind-of-business classification. These lines are identified in the various tables of this report by a commodity line code ending in "0." In addition to the broad lines, additional detail within certain of these broad lines was requested on many of the report forms. These additional or specialized lines (identified in the tables by a merchandise line code ending with a digit other than "0"), unlike the broad lines, were not uniform, but were adapted to the commodity line characteristics of an individual kind of business or a group of closely related kinds of business.

For manufacturers' sales branches and offices, product lines were devised that can be related to industry product codes for manufactures in order to facilitate reporting for these establishments. On these report forms, both the wholesale product line and the industry product code or codes to which it relates are listed next to the description of the product line.

Limitations in Reporting Sales by Commodity and Product Lines—It was found that there was a tendency on the part of some respondents to fail to identify detail lines, but to include the sales of such detail lines with the appropriate broad lines.

It should be noted that the commodity or product line categories by which individual wholesalers group their sales are not uniform and, therefore, will not always correspond to categories established in a reporting system designed for general use. In addition, because many wholesalers had little, if any, recorded information of sales by line of commodity or product, it is necessary to recognize that a substantial amount of estimating is involved in the reporting of the commodity and product line inquiries. Furthermore, there is, of course, no assurance that the pattern for the stores reporting by commodity or product lines is representative of those which did not report. However, it was concluded that the effect of individual differences and of the use of approximations would be minimized in summary tabulations by the tendency for individual deviations to be offsetting. On this basis, figures for sales should constitute useful approximations to serve many important current requirements and should be helpful in measuring important changes occurring over fairly long intervals, as between successive censuses.

Differences Between 1967 and 1972 Commodity and Product Lines—Changes to commodity lines between the 1967 and 1972 Census of Business are as follows:

1. "Painters supplies" has been deleted as a separate broad line and included with the broad line, "Paints, painters supplies, and sundries."
2. "Metallic ores" was deleted as a detail line and will be included under the new broad line, "Other ores."
3. The three following broad lines were added: "Nickel alloy," "Precious metals," and "Special metals."
4. The broad line "Musical instruments and sheet music" and the detail lines "Musical instruments" and "Sheet music" were deleted and replaced by the broad line "Musical instruments."
5. "Wigs, switches, toupees, hair pieces" was changed from a detail line to a broad line.

Changes to product lines between the 1967 and 1972 Census of Business are as follows:

1. The following product lines were expanded in order to conform to data reported by merchants and agents in their commodity lines: "Iron and steel products (semifinished)," "Iron and steel products (flat)," "Iron and steel finished products," "Iron and steel pipe, tubing," "Iron and steel wire, wire products," "Alloy steel," "Stainless steel, other copper and brass mill products," "Aluminum shapes, forms, etc.," and "Nonferrous metals."
2. The product line "High strength, low-alloy steel" was added.
3. The product lines for "Electrical household equipment" were changed in order to conform to those commodity lines reported by merchant and agent wholesalers.

Expansion—The commodity and product line data reflect the sales of wholesale establishments only. Although reporting was incomplete, commodity and product line data have been expanded, based on the data reported by establishments in the same kind of business and type of operation, to represent all wholesale establishments. To project the commodity or product line data for nonreporters, an expansion factor was developed at the divisional level for each kind of business and applied to reported data at each geographical level for which data are presented.

Coverage—Tables 6, 7, and 8 present coverage ranges for each kind of business and type of operation shown. Coverage ranges for each kind of business indicate the degree to which sales were acceptably reported by broad merchandise lines. Coverage was determined by dividing the total sales of establishments reporting acceptable data by broad lines (whether or not additional detail lines were reported) by the total sales of all establishments classified in that particular kind of business.

Coverage ranges used for kind of business and type of operation are:

- A = 90 percent or more reporting.
- B = 80 to 89 percent reporting.
- C = 70 to 79 percent reporting.
- D = 60 to 69 percent reporting.
- E = Less than 60 percent reporting.

Except when precluded by the census disclosure rules (see Introduction), data have been shown for individual kinds of business when the dollar volume of reporting coverage was sufficient to account for 60 percent or more of sales (ranges A through D).

Most of the accompanying tables consist of a stub and four data columns. The stub includes the commodity line codes, identification of the kind of business, and commodity line description. To assist in locating items, commodity line codes are shown throughout the tables, and are arranged consecutively within a kind of business or area. Absence of a commodity or product code from a particular series indicates either that the item is not generally handled in the trade or, if handled, only a small amount was reported.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major groups 50 and 51 of the 1972 edition of the SIC Manual, and as covered in the 1972 census, includes establishments or places of business primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the provisions of the 1972 edition of the SIC Manual. However, because in some instances a more detailed classification is required for census purposes than is available in the SIC Manual, additional kinds of business have been identified within the SIC categories.

Note that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments selling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products," some of their receipts may be derived from the sale of nonfood products.

Descriptions of the kinds of business for which data are provided follow.

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES (SIC 501)

Automobiles and Other Motor Vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automotive distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in retail trade, industry 5511.

SIC 5012 is subdivided in some tables into—

1. *New and used automobiles and motorcycles.*
2. *Trucks and tractors.*

Automotive Parts and Supplies (SIC 5013)—Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into—

1. *New automotive parts, accessories, and equipment—without machine shop.*
2. *New automotive parts, accessories, and equipment—with machine shop.*
3. *Used automotive parts and equipment.*
4. *Petroleum products marketing equipment.*

Tires and Tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

FURNITURE AND HOME FURNISHINGS (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into—

1. *Household and lawn furniture.*
2. *Office and business furniture.*

Home Furnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques; china; glassware and earthenware; lamps; curtains and draperies; linens and towels; carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in industry 5064.

SIC 5023 is subdivided in some tables into—

1. *China, glassware, and crockery.*
2. *Linens, domestics, curtains, etc.*
3. *Floor coverings.*
4. *Other home furnishings.*

LUMBER AND OTHER CONSTRUCTION MATERIALS (SIC 503)

Lumber, Plywood and Millwork (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood and millwork to the general public and known as "retail" in the trade are classified in industry 521.

SIC 5031 is subdivided in some tables into—

1. *Lumber—without yard.*
2. *Lumber—with yard.*
3. *Plywood and millwork (metal or wood).*

Construction Materials, Not Elsewhere Classified (SIC 5039)—Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as "retail" in the trade are classified in industry 521. Establishments primarily engaged in marketing heavy structural metal products are classified in industry 5051. Establishments primarily selling readymade concrete are classified in manufacturing.

SIC 5039 is subdivided in some tables into—

1. *Brick, tile, cement, etc.*
2. *Glass (flat, brick).*
3. *Roofing, siding, and insulation materials.*
4. *Other construction materials.*

SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES (SIC 504)

Sporting and Recreational Goods and Supplies (SIC 5041)—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment and supplies.

Toys and Hobby Goods and Supplies (SIC 5042)—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

Photographic Equipment and Supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in industry 5081.

METALS AND MINERALS, EXCEPT PETROLEUM (SIC 505)

Metals Service Centers and Offices (SIC 5051)—Establishments primarily engaged in marketing ferrous and nonferrous metals semifinished products. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metals sales offices).

SIC 5051 is subdivided in some tables into—

1. *Ferrous metals service centers and offices.*
2. *Nonferrous metals service centers and offices.*

Coal and Other Minerals and Ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are included in industry 5039.

SIC 5052 is subdivided in some tables into—

1. *Coal.*
2. *Other minerals and ores.*

ELECTRICAL GOODS (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines (i.e., those in which electricity does the work directly, such as heating, turning a shaft, or ionizing a substance), or electrically powered commercial and industrial machines which are classified in group 508.

Electrical Apparatus and Equipment, Wiring Supplies, and Construction Materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in industry 1731.

Electrical Appliances, Television and Radio Sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic Parts and Equipment (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in industry 5064.

HARDWARE, AND PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in industry 5051.

Plumbing and Heating Equipment and Supplies (Hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in industry 1711.

Warm Air Heating and Air-Conditioning Equipment and Supplies (SIC 5075)—Establishments primarily engaged in the distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in industry 1711.

Refrigeration Equipment and Supplies (SIC 5078)—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in industry 1711.

MACHINERY, EQUIPMENT, AND SUPPLIES (SIC 508)

Commercial Machines and Equipment (SIC 5081)—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into—

1. *Office machines and equipment.*
2. *Restaurant and hotel supplies.*
3. *Store machines and fixtures.*

Construction and Mining Machinery and Equipment (SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment and other specialized machinery and equipment used in the construction, mining, and logging industries.

Establishments engaged in marketing oil well machinery and equipment are classified in industry 5084.

Farm and Garden Machinery and Equipment (SIC 5083)—Establishments primarily engaged in marketing agricultural machinery and equipment for use in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

Industrial Machinery and Equipment (SIC 5084)—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into—

1. *Food-processing machinery and equipment.*
2. *General purpose industrial machinery and equipment.*
3. *Metalworking machinery and equipment.*
4. *Materials handling equipment.*
5. *Oil well, oil refinery, pipeline equipment.*
6. *Other industrial machinery and equipment*—This classification includes establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, rubber working machinery, cigar and cigarette-making machinery, and similar special industry machinery.

Industrial Supplies (SIC 5085)—Establishments primarily engaged in marketing industrial supplies, such as abrasives and materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into—

1. *General-line industrial supplies.*
2. *Mechanical power transmission equipment.*
3. *Industrial valves, fittings, and equipment.*
4. *Welding supplies.*
5. *Other industrial supplies*—This classification includes establishments primarily engaged in selling a special line of industrial materials or supplies not elsewhere classified, such as reconditioned drums, barrels, abrasives, mechanical rubber goods, ropes and cordage, industrial diamonds, and bottlers' supplies.

Professional Equipment and Supplies (SIC 5086)—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers, physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into—

1. *Dental supplies.*
2. *Religious and school supplies.*
3. *Surgical, medical, and hospital supplies.*
4. *Optical and ophthalmic goods.*
5. *Other professional equipment*—This classification includes establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, scientific instruments, laboratory equipment, and other specialty-line professional equipment. It also includes establishments selling a combination of professional equipment and supplies, none of which is a major line.

Service Establishment Equipment and Supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. *Beauty and barber supplies.*
2. *Custodial supplies.*
3. *Laundry and dry-cleaning supplies.*
4. *Other service establishment supplies*—This classification includes establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality supplies, and shoe service equipment and supplies. It also includes establishments selling a combination of service establishment supplies, none of which is a major line.

Transportation Equipment and Supplies, Except Motor Vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in group 501.

SIC 5088 is subdivided in some tables into—

1. *Aircraft and aeronautical equipment and parts.*
2. *Marine machinery and equipment.*
3. *Other transportation equipment*—This classification includes establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

MISCELLANEOUS DURABLE GOODS (SIC 509)

Scrap and Waste Materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in industry 5931.

SIC 5093 is subdivided in some tables into—

1. *Iron and steel scrap with processing equipment.*
2. *Iron and steel scrap without processing equipment.*
3. *Waste and secondary materials dealers.*

Jewelry, Watches, Diamonds, and Other Precious Stones (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

Durable Goods, Not Elsewhere Classified (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. *Musical instruments.*
2. *Forest products, except lumber.*
3. *Other durable goods.*

NONDURABLE GOODS (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

PAPER AND PAPER PRODUCTS (SIC 511)

Printing and Writing Paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, and ground wood, printing, and rotogravure paper.

Stationery Supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery and greeting cards.

Industrial and Personal Service Paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of

wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

DRUGS, DRUG PROPRIETARIES, AND DRUGGISTS' SUNDRIES (SIC 512)

Drugs, Drug Proprietaries, and Druggists' Sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in industry 5086.

SIC 5122 is subdivided in some tables into—

1. *General-line drugs*—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "pharmaceuticals, antibiotics, druggists' chemicals, biologicals, botanicals" and "proprietary products, toiletries, druggists' sundries," and if annual sales volume was \$1 million or more.
2. *Specialty-line pharmaceuticals, cosmetics, and toiletries.*

APPAREL, PIECE GOODS, AND NOTIONS (SIC 513)

Piece Goods (SIC 5133)—Establishments primarily engaged in the wholesale distribution of woven piece goods or yard goods of natural or manmade fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in industry 5023.

SIC 5133 is subdivided in some tables into—

1. *Piece goods converters.*
2. *Piece goods jobbers.*

Notions and Other Dry Goods (SIC 5134)—Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men's and Boys' Clothing and Furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, Children's, and Infants' Clothing and Accessories (SIC 5137)—Establishments primarily engaged in the wholesale

distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear of leather, rubber, and other materials.

GROCERIES AND RELATED PRODUCTS (SIC 514)

Groceries, General Line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee and establishments primarily engaged in blending tea or grinding and packaging spices are classified in major group 20.

SIC 5141 is subdivided in some tables into—

1. *Voluntary group wholesalers.*
2. *Retailer cooperative wholesalers.*
3. *Other general-line wholesalers.*

Frozen Foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in industry 5143. Frozen poultry, fish, and meat which are not packaged are classified in industries 5144, 5146, and 5147, respectively.

Dairy Products (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in group 202.

Poultry and Poultry Products (SIC 5144)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in industry 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in industry 5142, and of canned poultry in industry 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and Seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (industry 5149) or packaged frozen (industry 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in industry 2092.

Meats and Meat Products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in industry 5142 and canned meats in industry 5149.

Fresh Fruits and Vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and Related Products, Not Elsewhere Classified (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in major group 20. This industry does not include farm-product raw materials (group 515), or beer, wine, and distilled alcoholic beverages (group 518).

SIC 5149 is subdivided in some tables into—

1. *Coffee, tea, and spices.*
2. *Bread and baked goods.*
3. *Other grocery specialties.*

FARM-PRODUCT RAW MATERIALS (SIC 515)

Cotton (SIC 5152)—Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans; soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included as are terminal elevators and other merchants marketing grain.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-Product Raw Materials, Not Elsewhere Classified (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (industry 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in industry 5143 and live poultry in industry 5144.

SIC 5159 is subdivided in some tables into—

1. *Hides, skins, and pelts.*
2. *Leaf tobacco.*
3. *Wool, wool tops, and mohair.*
4. *Other raw farm products.*

CHEMICALS AND ALLIED PRODUCTS (SIC 516)

Chemicals and Allied Products (SIC 5161)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in industry 5041; agricultural chemicals and pesticides in industry 5191; drugs in industry 5122; and paints and varnishes in industry 5198.

PETROLEUM AND PETROLEUM PRODUCTS (SIC 517)

Petroleum Bulk Stations and Terminals (SIC 5171)—Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. *Gasoline, kerosene, distillate, and residuals.*
2. *Liquefied petroleum gas.*

Petroleum and Petroleum Products Wholesalers, Except Bulk Stations and Terminals (SIC 5172)—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and products at wholesale but without bulk liquid storage facilities.

BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES (SIC 518)

Beer and Ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and Distilled Alcoholic Beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. *Wines and distilled spirits—licensed operation.*
2. *Wines and distilled spirits—State operated.*

MISCELLANEOUS NONDURABLE GOODS (SIC 519)

Farm Supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

Tobacco and Tobacco Products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in industry 5159 and establishments primarily engaged in stemming and redrying tobacco in industry 2141.

Paints, Varnishes, and Supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies, and sometimes glass. Establishments selling to the general public and known as "retail" in the trade are classified in industry 5231.

Nondurable Goods, Not Elsewhere Classified (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers, art goods, flowers and florist supplies, industrial yarn, textile bags, bagging, and burlap.

SIC 5199 is subdivided in some tables into—

1. *Books, periodicals, and newspapers.*
2. *Art goods.*
3. *Flowers and florist supplies.*
4. *General merchandise.*
5. *Food and beverage basic materials.*
6. *Textile bags, bagging, and burlap.*
7. *Specialty advertising (sale of merchandise).*
8. *Other nondurable goods.*

CHANGES IN WHOLESALE KIND-OF-BUSINESS CLASSIFICATIONS IN 1972 FROM 1967

The wholesale trade kind-of-business structure was expanded from one SIC major group (SIC 50) in 1967 to two major groups in 1972, "durable goods" (SIC 50) and "non-

durable goods" (SIC 51). There were 61 four-digit industries in 1972 compared to 48 four-digit industries in 1967.

The definitions of some kinds of business also were changed in 1972. Establishments primarily selling farm supplies and equipment to farmers, and establishments primarily selling plumbing, heating, and air-conditioning equipment and electrical supplies were classified in wholesale trade rather than retail trade. However, establishments primarily selling lumber and other building materials and paint, glass, and wallpaper were classified in retail trade if they sell to the public, even though sales to contractors account for a larger portion of the total. The change resulted in moving to wholesale trade those establishments primarily selling plumbing, heating, and air-conditioning equipment; electrical supplies; farm equipment; hay, grain, and feed; and other farm supplies. The change also theoretically could have shifted to wholesale trade some establishments primarily selling lumber and paint, glass and wallpaper to contractors, but not to the public. Finally, establishments primarily selling livestock by auction were transferred from major group 07, agricultural services, to wholesale trade.

1972 TYPE-OF-OPERATION CLASSIFICATIONS

In addition to kind of business, each wholesale establishment was classified for census purposes by type of operation according to the ownership of the business, ownership of the goods sold, or character of principal transactions. Establishments in wholesale trade are grouped into three major type-of-operation classifications and related subgroups as shown below.

Merchant Wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, exporters, importers, cash-and-carry wholesalers, wagon distributors, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by non-refining companies.

Wholesale merchants and distributors—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc. Included here are establishments, except country grain elevators, which are primarily engaged in purchasing from farmers and assembling and marketing farm products at wholesale.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. These elevators have sizable space for grain storage and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain direct from farmers by truck and selling at wholesale.

Manufacturers' Sales Branches and Sales Offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices normally do not carry stocks of merchandise for delivery to consumers.

Merchandise Agents and Brokers—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, commission merchants, export agents, import agents, selling agents, and merchandise brokers. "Sales," as shown in census publications for agents and brokers, represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Merchandise brokers—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating on the domestic market receiving goods for sale on consignment.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Selling agents—Wholesale establishments primarily engaged in selling, on an agency basis in the domestic market, all or the major portion of the output of clients.

Purchasing agents and resident buyers—Wholesale establishments primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers on a continuing basis.

CHANGES IN WHOLESALE TYPE-OF-OPERATION CLASSIFICATIONS IN 1972 FROM 1967

There were significant changes made in the type-of-operation classification of wholesale trade establishments in 1972 as compared with 1967. The five major type-of-operation classifications of 1967 were revised to three in 1972. Establishments previously classified as "farm products assemblers" or "petroleum bulk stations, terminals, and LP gas

facilities" were transferred to other type groups. "Farm products assemblers" was merged with the "merchant wholesalers" group. "Petroleum bulk stations, terminals, and LP gas facilities" was changed to the "manufacturers, sales branches and sales offices," group if an establishment was primarily engaged in selling company refined products, or to the "merchant wholesalers" group if primarily engaged in selling products produced by other companies.

In addition to these major changes, revisions were made in the type-of-operation classification of two kinds-of-business groups in 1972. "Metals service centers" primarily engaged in selling products produced by their own foundries and branch warehouses primarily engaged in selling electrical appliances, television sets, and radio sets manufactured by their own plants to retailers were classified as merchant wholesalers in 1967. Such establishments were classified in the "manufacturers' sales branches and sales offices" group in 1972.

APPENDIX B. Changes in Wholesale Trade Kind-of-Business Classifications in 1972

Based on revisions to the Standard Industrial Classification Manual, definitions of some kinds of business were changed in 1972. The significant changes in kind-of-business classification from 1967 to 1972 are listed below. For industries other than those listed, the 1972 kind-of-business definitions are the same as in 1967, or contain only minor revisions affecting the classification of few, if any, establishments.

1972 Census		1967 Census	
SIC Code	Short Title ¹	SIC Code	Short Title
5021	Furniture	5097	Furniture and home furnishings.
5023	Home furnishings		
5031	Lumber, plywood, and millwork:		
	Lumber, plywood, and millwork	5098 pt.	Lumber and construction materials.
	Dealers selling primarily to contractors, but not to the public	5211 pt.	Lumber and other building materials. ²
5039	Construction materials, n.e.c.:		
	Misc. fabricated metal construction materials	5091 pt.	Metals and minerals, exc. petroleum.
	Construction materials, n.e.c.	5098 pt.	Lumber and construction materials.
	Dealers selling to contractors, but not usually to the public	5211 pt.	Lumber and other building materials. ²
	Dealers selling to contractors, but not usually to the public	5231 pt.	Paint, glass, and wallpaper stores. ²
5041	Sporting and recreational goods:		
	Marine pleasure craft, equipment, and supplies	5088 pt.	Transportation equipment and supplies.
	Sporting and recreational goods	5099 pt.	Wholesalers, n.e.c.
5042	Toys and hobby goods and supplies	5099 pt.	Wholesalers, n.e.c.
5043	Photographic equipment and supplies		
5051	Metals service centers and offices ³	5091 pt.	Metals and minerals, except petroleum.
5052	Coal and other minerals and ores		
5063	Electrical apparatus and equipment	{ 5063	Electrical apparatus and equipment.
		5241	Electrical supply stores. ²
5074	Plumbing and hydronic heating supplies	5074	Plumbing and heating equipment.
5075	Warm air heating and air conditioning	5077	Air conditioning and refrigeration.
5078	Refrigeration equipment and supplies	5221	Plumbing and heating equipment dealers. ²
5083	Farm machinery and equipment	{ 5083	Farm machinery and equipment.
		5252	Farm equipment dealers. ²
5087	Service establishment equipment	{ 5087	Service establishment supplies.
		5089	Machinery and equipment, n.e.c.
5088	Transportation equipment and supplies (excludes marine pleasure craft)	5088 pt.	Transportation equipment and supplies.

See footnotes on page B3.

APPENDIX B—Continued

1972 Census		1967 Census	
SIC Code	Short Title ¹	SIC Code	Short Title
5094	Jewelry, watches, and precious stones	5099 pt.	Wholesalers, n.e.c.
5099	Durable goods, n.e.c. (excludes sporting and recreational goods; toys and hobby goods; photographic equipment; jewelry, watches, diamonds, and other precious stones)		
5111	Printing and writing paper	5096	Paper and its products.
5112	Stationery supplies		
5113	Industrial and personal service paper		
5122	Drugs, proprietaries, and sundries ⁴	5022	Drugs, proprietaries, and sundries.
5133	Piece goods ⁴	5033	Piece goods.
5134	Notions and other dry goods ⁴	5034	Notions and other dry goods.
5136	Men's clothing and furnishings ⁴	5036	Men's clothing and furnishings.
5137	Women's and children's clothing ⁴	5037	Women's and children's clothing.
5139	Footwear ⁴	5039	Footwear.
5141	Groceries, general line ⁴	5041	Groceries, general line.
5142	Frozen foods ⁴	5042	Frozen foods.
5143	Dairy products ⁴	5043	Dairy products.
5144	Poultry and poultry products ⁴	5044	Poultry and poultry products.
5145	Confectionery ⁴	5045	Confectionery.
5146	Fish and seafoods ⁴	5046	Fish and seafoods.
5147	Meats and meat products ⁴	5047	Meats and meat products.
5148	Fresh fruits and vegetables ⁴	5048	Fresh fruits and vegetables.
5149	Groceries and related products, n.e.c. ⁴	5049	Groceries and related products, n.e.c.
5152	Cotton ⁴	5052	Cotton.
5153	Grain ⁴	5053	Grain.
5154	Livestock:		
	Livestock auctioning	0729 pt.	Animal husbandry services, n.e.c.
	Livestock wholesalers, except auctioning	5054	Livestock.
5159	Farm-product raw materials, n.e.c. ⁴	5059	Farm products raw materials, n.e.c.
5161	Chemicals and allied products ⁴	5029	Chemicals and allied products, n.e.c.
5171	Petroleum bulk stations and terminals	5092	Petroleum and petroleum products.
5172	Petroleum products, n.e.c.		
5181	Beer and ale	5095	Beer, wine, and distilled beverages.
5182	Wines and distilled beverages		
5191	Farm supplies:		
	Farm supplies	5099 pt.	Wholesalers, n.e.c.
	Hay, grain, and feed	5962	Hay, grain, and feed stores. ²
	Farm supplies, n.e.c. (sales primarily to farmers)	5969 pt.	Farm and garden supply stores, n.e.c. ²
5194	Tobacco and tobacco products ⁴	5094	Tobacco and its products.

See footnotes on page B3.

APPENDIX B—Continued

1972 Census		1967 Census	
SIC Code	Short Title ¹	SIC Code	Short Title
5198	Paints, varnishes, and supplies: Paints and varnishes Wallpaper Dealers selling primarily to contractors, but not to the public	5028 5099 pt.	Paints and varnishes. Wholesalers, n.e.c.
5199	Nondurable goods, n.e.c.	5231 pt. 5099 pt.	Paint, glass, and wallpaper stores. ² Wholesalers, n.e.c.

¹ For complete title and description, see Kind-of-Business Classifications Section, Appendix A.

² Classified in retail trade in 1967.

³ This industry is limited to the primary and semifinished metals forms, with finished products such as axles, wheels, and air ducts transferred to more specific industries.

⁴ No change in content.

APPENDIX C. Wholesale Trade General Questions

Form Approved: O.M.B. No. 41-S71116

U.S. DEPARTMENT OF COMMERCE
SOCIAL AND ECONOMIC STATISTICS
ADMINISTRATION
BUREAU OF THE CENSUS

1972 CENSUS OF BUSINESS

NOTICE - Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

In correspondence pertaining to this report,
please refer to this Census File Number

Employer Identification
Number

Please complete this
form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, Indiana 47130

Important - Please read

■ Please answer the questions on this form and return it as soon as you can, but not later than **February 15, 1973**. If filing by the due date causes an undue burden, a request for extension should be sent to the address shown above.

■ This report should cover the calendar year 1972. If book figures are not available, carefully prepared estimates are acceptable.

■ If the first digit in your Census File Number (imprinted in the address box) is a zero (0) and you operated more than one establishment (location) under the same Employer Identification Number in 1972, consolidate data for all such locations. In item 1, enter the location of your **MAIN** establishment. In item 6d, provide information separately for each location, **INCLUDING** your main establishment.

Please correct errors in name, address and ZIP code. ENTER street and number if not shown.

Census use only 010 011 012 013

Item 1 - PHYSICAL LOCATION OF BUSINESS ESTABLISHMENT

■ The purpose of this inquiry is to determine the place (city, county, etc.) where your business is actually located (which may differ from the mailing address) so that data can be tabulated in the correct geographic area.

a. Is this business establishment **PHYSICALLY** located at the address shown in the address box of this form?

☐ YES - Answer
b and c

☐ NO - Enter **PHYSICAL** location
Also answer b and c

PHYSICAL LOCATION (Enter if different from address shown above)

■ If location cannot be described by street name and number, give as much information as possible such as name of shopping center, street intersection, highway number or distance from nearest town, etc.

Street name and number

Place (City or village, etc.)

State

ZIP code

b. Is this business establishment located **WITHIN** the **LEGAL** boundaries of the city, village, etc., which you indicate is its **PHYSICAL** location?

1 ☐ YES
2 ☐ NO

c. In what county is this
business establishment
PHYSICALLY located?

Item 2 - EMPLOYER IDENTIFICATION NUMBER

a. Is the Employer Identification (E.I.) Number printed in the upper right of the address box the **SAME** as that used for this establishment on your latest 1972 Employer's Quarterly Federal Tax Return, Treasury Form 941?

☐ YES

☐ NO → Enter current
E.I. number

(9 digits)

b. Did this establishment also use any other Employer Identification (E.I.) Number during 1972?

☐ YES → Enter E.I.
number or
numbers

☐ NO

(9 digits)

Item 3 - PERIOD OPERATED IN 1972

a. Was this establishment in business at the end of 1972?

■ If establishment was inactive during December 1972 due to seasonal or part-time operations, answer "Yes" unless it was not owned by you at the end of the year.

030

1 ☐ YES
2 ☐ NO

b. How many months during 1972
did you own this establishment?

Number
of months
031

APPENDIX C—Continued

Important - Please read

Dollar figures should be reported as illustrated. Please be careful to enter your figures in the **correct columns**. See example below:

EXAMPLE: If figure is \$1,125,628.28 →

PREFERRED method

Acceptable method

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	125	
1	125	628

Item 4 - DOLLAR VOLUME OF BUSINESS

Line a - Total net sales after deducting all returns, allowances, and discounts, but including excise taxes and sales taxes. Include at gross selling value any goods sold, or bought, by you on a commission or brokerage basis for others, as well as sales for your own account. Include drop shipment sales where goods are shipped on your orders direct to your customers. Include all receipts from services performed by you for your customers, but do **NOT** include any receipts from sources other than customers.

Line b - Mark "Yes" if you sold (or bought) any merchandise on a commission basis (i.e., for the account of others) in 1972. Mark "No" if you did not.

Line c - Gross selling (or purchase) value of business conducted for the account of others in 1972.

Line d - Commissions or brokerage received on transactions negotiated for others in 1972 (i.e., the amount of income your organization received in 1972 for selling or buying products for others).

Line e - Percent of sales, if any, accounted for by goods produced by your company, your parent company, or companies corporately affiliated with your company.

a. TOTAL SALES (or purchases) and other operating receipts in 1972

Mil.	Thou.	Dol.
040		

b. Did you sell (or buy) merchandise on a commission basis in 1972? 1 ☐ YES 2 ☐ NO

043		
-----	--	--

c. Gross selling (or purchase) value of business conducted for the account of others in 1972 (Include in a above.)

Mil.	Thou.	Dol.
044		

d. Commissions or brokerage received on transactions negotiated for others in 1972

045		
-----	--	--

e. What percent of sales represents products produced by your company? %

046		
-----	--	--

Item 5 - PAYROLL AND EMPLOYMENT

Lines a and b - Report the gross earnings paid in calendar year to employees prior to such deductions as employee's Social Security contributions, withholding taxes, group insurance premiums, union dues, and savings bonds. Include in gross earnings all wages, salaries, commissions, dismissal pay, paid bonuses, vacation and sick-leave pay, and the cash equivalent of compensation paid in kind. If a corporation, include salaries of officers; if an unincorporated concern, exclude payments to proprietors or partners.

Line c - Be sure to include all persons on paid sick leave, paid holidays, and paid vacation during the pay period indicated, as well as those actually working. If a corporation, include officers; if an unincorporated concern, exclude proprietor or partners.

a. Total ANNUAL payroll in 1972 before deductions

Mil.	Thou.	Dol.
060		

b. Payroll for the FIRST QUARTER of 1972

061		
-----	--	--

c. Number of paid employees for the pay period including March 12, 1972

Number
062

Item 6 - COMPANY ORGANIZATION

a. Is the first digit of your Census File Number (imprinted in the address box) a zero (0)?

1 ☐ YES - Answer b, c, and d

2 ☐ NO - SKIP to Item 7

b. Is this company owned or controlled by another company? 1 ☐ YES → 2 ☐ NO

Enter the company name and address (street name and number, city, State, ZIP code) and E.I. number. If more space is needed to list companies, use the "Remarks" section.

Owning or controlling company

E.I. No. (9 digits)

c. Does this company own or control any other company or companies? 1 ☐ YES → 2 ☐ NO

Owning or controlled company

E.I. No. (9 digits)

d. YOUR BUSINESS LOCATIONS

(1) At how many locations did you operate this business during 1972? (Include all selling or service locations and any other facilities such as warehouses, administrative offices, etc.)

Number of locations

If more than one location, complete (2) below.

(2) List each location (including main location). If more space is needed, attach separate sheet providing same information required below.

Census use only	Physical address of business location (Street name and number, city, State, ZIP code) (a)	Census use only	Kind of business at this location (b)	Sales or receipts (c)			Annual payroll (d)			Number of employees * (e)
				Mil.	Thou.	Dol.	Mil.	Thou.	Dol.	
070	1.	071		072			073			074
070	2.	071		072			073			074
070	3.	071		072			073			074
070	4.	071		072			073			074
TOTAL (Totals should equal entries in items 4a and 5a and 5c) →										

* Report number of paid employees for the pay period including March 12, 1972.

APPENDIX C—Continued

<p>Item 7 — OPERATING EXPENSES AND INVENTORIES</p> <p>Line a — Include in addition to other operating expenses, the payroll of this establishment and the pro rata share of any general office expense. Do not include the cost of merchandise. Do not include income taxes and excise taxes. Unincorporated businesses should not include withdrawals by owners or part owners.</p> <p>Line b — Report inventories of goods for sale at cost value rather than sale price. Include goods owned by you and consigned to others but not goods of others in your possession. Report inventories as of the date specified, or nearest inventory date.</p>	<table border="1"> <thead> <tr> <th></th> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> </tr> </thead> <tbody> <tr> <td>a. Total 1972 operating expenses, including payroll</td> <td>090</td> <td></td> <td></td> </tr> <tr> <td>b. Did you have merchandise inventories during 1972?</td> <td>091</td> <td></td> <td></td> </tr> <tr> <td>1 <input type="checkbox"/> YES 2 <input type="checkbox"/> NO</td> <td></td> <td></td> <td></td> </tr> <tr> <td>If "YES," what were these merchandise inventories, at cost?</td> <td></td> <td></td> <td></td> </tr> <tr> <td>(1) December 31, 1972</td> <td>092</td> <td></td> <td></td> </tr> <tr> <td>(2) December 31, 1971</td> <td>093</td> <td></td> <td></td> </tr> </tbody> </table>		Mil.	Thou.	Dol.	a. Total 1972 operating expenses, including payroll	090			b. Did you have merchandise inventories during 1972?	091			1 <input type="checkbox"/> YES 2 <input type="checkbox"/> NO				If "YES," what were these merchandise inventories, at cost?				(1) December 31, 1972	092			(2) December 31, 1971	093		
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(2) December 31, 1971	093																												
<p>Item 8 — SALES BY CUSTOMER CLASSES</p> <p>Report the approximate percentage of your 1972 sales to each of the classes of customers. If book figures are not available, entries for these lines should represent your best approximations. Percentages should add to 100.</p> <p>Line a — Sales to hotels, restaurants, manufacturers, contractors, and builders of all types, repair shops, service businesses, farm operators, and other business concerns or institutions that normally buy for use rather than for resale of the goods in the form purchased.</p> <p>Line b — Sales to the Federal government (including the military, post exchanges, GSA, GPO, and similar Federal agencies) and to State and local governments. Include here only sales made by this establishment DIRECT to governmental agencies. Sales to companies which in turn sell to governmental agencies should be included under other parts of this inquiry according to the classification of the purchaser.</p> <p>Line c — Sales to retailers of all types (retail chain organizations, independent stores, department stores, etc.). Entry should represent percentage of your sales to purchasers who normally buy for resale to home consumers or to individual users.</p> <p>Line d — Sales to organizations that normally purchase for resale at wholesale (including sales to purchasers who buy for resale to industrial, institutional, and similar users).</p> <p>Line e — Sales to household consumers and individual users (including sales to your own employees).</p> <p>Line f — Include sales made direct to buyers in foreign countries, or through their agents in this country. Include transfers, if any, to your own foreign branches. United States possessions should not be considered as foreign countries.</p>	<table border="1"> <thead> <tr> <th></th> <th>Approximate percent of total sales (item 4a) (Report in whole percents)</th> </tr> </thead> <tbody> <tr> <td>101</td> <td></td> </tr> <tr> <td>a. To institutional, industrial, commercial, professional, and farm users</td> <td>108</td> </tr> <tr> <td>b. To governmental bodies (Federal, State, and local governments)</td> <td>113</td> </tr> <tr> <td>c. To retailers</td> <td>114</td> </tr> <tr> <td>d. To wholesale organizations</td> <td>115</td> </tr> <tr> <td>e. To household consumers and individual users</td> <td>116</td> </tr> <tr> <td>f. Export sales</td> <td></td> </tr> <tr> <td>g. TOTAL (Lines a through f should add to 100)</td> <td>100 %</td> </tr> </tbody> </table>		Approximate percent of total sales (item 4a) (Report in whole percents)	101		a. To institutional, industrial, commercial, professional, and farm users	108	b. To governmental bodies (Federal, State, and local governments)	113	c. To retailers	114	d. To wholesale organizations	115	e. To household consumers and individual users	116	f. Export sales		g. TOTAL (Lines a through f should add to 100)	100 %										
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g. TOTAL (Lines a through f should add to 100)	100 %																												
<p>Item 11 — WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1972</p> <p>Line a — Please indicate if this item is applicable to this establishment by marking either "YES" or "NO."</p> <p>Line b — Exclude floor space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.</p> <p>Line c — Net piling space is space for storing commodities — inside space measured from wall to wall and from floor to ceiling, less space for ventilation (outside of the piling), coils, aisles, posts, sprinklers, etc.</p>	<table border="1"> <thead> <tr> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>140</td> <td></td> </tr> <tr> <td>1 <input type="checkbox"/> YES — Go to b</td> <td></td> </tr> <tr> <td>2 <input type="checkbox"/> NO — SKIP to item 13</td> <td></td> </tr> <tr> <td>a. Did you have warehouse, stockroom, or other inventory storage space on December 31, 1972?</td> <td></td> </tr> <tr> <td></td> <td>Square feet</td> </tr> <tr> <td></td> <td>Mil. Thou. 000</td> </tr> <tr> <td>b. Occupiable floor space (under-roof) — occupied and unoccupied — of this establishment</td> <td>141</td> </tr> <tr> <td></td> <td>Cubic feet</td> </tr> <tr> <td></td> <td>Mil. Thou. 000</td> </tr> <tr> <td>c. Refrigerated (net piling) space 50 degrees Fahrenheit or below in this establishment</td> <td>142</td> </tr> </tbody> </table>			140		1 <input type="checkbox"/> YES — Go to b		2 <input type="checkbox"/> NO — SKIP to item 13		a. Did you have warehouse, stockroom, or other inventory storage space on December 31, 1972?			Square feet		Mil. Thou. 000	b. Occupiable floor space (under-roof) — occupied and unoccupied — of this establishment	141		Cubic feet		Mil. Thou. 000	c. Refrigerated (net piling) space 50 degrees Fahrenheit or below in this establishment	142						
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c. Refrigerated (net piling) space 50 degrees Fahrenheit or below in this establishment	142																												
<p>Item 13 — CREDIT SALES, RECEIVABLES, AND BAD DEBT LOSSES</p> <p>Line a — Please indicate if this item is applicable to this establishment by marking either "YES" or "NO."</p> <p>Line b — Report as credit sales all sales other than those for which customer made full payment at time of sale or when invoice was rendered, whether payment was made in cash, by check, money order, or draft.</p> <p>Line c — Report the amount of receivables, derived from the sale of merchandise or services, on your books at the end of the year before deducting reserves for bad debt losses. Omit receivables sold to banks, factors, etc.</p> <p>Line d — Report the amount of receivables written off during 1972 as uncollectable, after deducting any write-offs that subsequently proved to be collectable.</p>	<table border="1"> <thead> <tr> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>160</td> <td></td> </tr> <tr> <td>1 <input type="checkbox"/> YES — Go to b</td> <td></td> </tr> <tr> <td>2 <input type="checkbox"/> NO — SKIP to item 14</td> <td></td> </tr> <tr> <td>a. Did you have credit sales, receivables, or bad debt losses in 1972?</td> <td></td> </tr> <tr> <td>b. Approximately what percent of your 1972 sales were made on credit?</td> <td>161 %</td> </tr> <tr> <td></td> <td>Mil. Thou. Dol.</td> </tr> <tr> <td>c. Accounts and notes receivable, outstanding as of December 31, 1972</td> <td>162</td> </tr> <tr> <td>d. Bad debt losses, 1972</td> <td>163</td> </tr> </tbody> </table>			160		1 <input type="checkbox"/> YES — Go to b		2 <input type="checkbox"/> NO — SKIP to item 14		a. Did you have credit sales, receivables, or bad debt losses in 1972?		b. Approximately what percent of your 1972 sales were made on credit?	161 %		Mil. Thou. Dol.	c. Accounts and notes receivable, outstanding as of December 31, 1972	162	d. Bad debt losses, 1972	163										
160																													
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c. Accounts and notes receivable, outstanding as of December 31, 1972	162																												
d. Bad debt losses, 1972	163																												

APPENDIX C—Continued

<p>Item 19 — TRUCKS, TRUCK TRACTORS, AND TRUCK TRAILERS OPERATED, MID-DECEMBER 1972</p> <p>Line a — Please indicate if this item is applicable to this establishment by marking either "YES" or "NO."</p> <p>Line b — Include all street and highway-type vehicles owned or leased (without drivers). Exclude vehicles held for sale and any vehicles leased by you to others.</p>	<div style="text-align: right;">209</div> <p>a. Did this establishment operate any trucks, truck tractors, or truck trailers mid-December 1972?</p> <p>1 <input type="checkbox"/> YES — Go to b 2 <input type="checkbox"/> NO — SKIP to item 20</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th colspan="2" style="text-align: left;">b. Number and type of vehicles operated mid-December 1972</th> <th style="text-align: center;">Total</th> <th style="text-align: center;">Owned</th> <th style="text-align: center;">Leased (without drivers)</th> </tr> <tr> <td rowspan="5" style="text-align: center; vertical-align: middle;">Trucks, by body type</td> <td>(1) Closed top vans</td> <td style="text-align: center;">210</td> <td style="text-align: center;">211</td> <td style="text-align: center;">212</td> </tr> <tr> <td>(2) Open top vans, platform, stake, or other open top trucks</td> <td style="text-align: center;">213</td> <td style="text-align: center;">214</td> <td style="text-align: center;">215</td> </tr> <tr> <td>(3) Pick-up, standard panel, or other light delivery trucks</td> <td style="text-align: center;">216</td> <td style="text-align: center;">217</td> <td style="text-align: center;">218</td> </tr> <tr> <td>(4) Dump truck</td> <td style="text-align: center;">219</td> <td style="text-align: center;">220</td> <td style="text-align: center;">221</td> </tr> <tr> <td>(5) Other over-the-road trucks</td> <td style="text-align: center;">222</td> <td style="text-align: center;">223</td> <td style="text-align: center;">224</td> </tr> <tr> <td rowspan="2" style="text-align: center; vertical-align: middle;">Truck tractors and trailers</td> <td>(6) Truck tractors</td> <td style="text-align: center;">225</td> <td style="text-align: center;">226</td> <td style="text-align: center;">227</td> </tr> <tr> <td>(7) Semi-trailers and full trailers</td> <td style="text-align: center;">228</td> <td style="text-align: center;">229</td> <td style="text-align: center;">230</td> </tr> </table>	b. Number and type of vehicles operated mid-December 1972		Total	Owned	Leased (without drivers)	Trucks, by body type	(1) Closed top vans	210	211	212	(2) Open top vans, platform, stake, or other open top trucks	213	214	215	(3) Pick-up, standard panel, or other light delivery trucks	216	217	218	(4) Dump truck	219	220	221	(5) Other over-the-road trucks	222	223	224	Truck tractors and trailers	(6) Truck tractors	225	226	227	(7) Semi-trailers and full trailers	228	229	230
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<p>Item 20</p> <p>Is this establishment or firm organized as a cooperative association?</p>	<div style="text-align: right;">240</div> <p>1 <input type="checkbox"/> YES 2 <input type="checkbox"/> NO</p>
<p>Remarks (This space may be used for any explanations that may be helpful in understanding your report.)</p>	

<p>Item 21</p> <p>CERTIFICATION</p>	<p>Name of person to contact regarding this report</p>	<p>Address (Number, street, city, State, ZIP code)</p>	<p>Telephone</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Area code</td> <td style="width: 40%;">Number</td> <td style="width: 30%;">Ext.</td> </tr> </table>	Area code	Number	Ext.
Area code	Number	Ext.				
<p>This report is substantially accurate and covers the period from _____ to _____</p>						
<p>Signature of authorized person</p>		<p>Title</p>	<p>Date</p>			

APPENDIX D. Commodity Line Codes and Descriptions—Merchant Wholesalers and Merchandise Agents and Brokers

FORMS CB-50A TO CB-50P, EXCEPT CB-50L

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
			Durable Goods				Durable Goods—Continued
			MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES				LUMBER AND OTHER CONSTRUCTION MATERIALS
5012	501210	1110	Automobiles, motorcycles, etc.	5031	503120	8110	Lumber (rough, dressed, finished)
		1111	a. New automobiles			8111	a. Softwoods (except flooring)
		1112	b. Used automobiles			8112	b. Hardwoods (except flooring)
		1113	c. Other passenger motor vehicles (motorcycles, scooters, etc.)			8113	c. Flooring
	501220	1120	Trucks, truck tractors, truck trailers (road type)		503130	8120	Plywood (incl. clipboard and particle board)
5013	501310	1220	New and rebuilt parts, equipment, accessories over the counter and through salesman			8121	a. Hardwood
		1221	a. Motor and chassis parts			8122	b. Softwood
		1222	b. Tools and equipment			8130	Wood shingles
		1223	c. Chemicals (additives, antifreeze, cleaners, etc.)			8140	Wood millwork (doors, windows, cabinets, weather stripping, etc.)
		1224	d. Refinishing materials (adhesives, compounds, paints, sprays, solder, etc.)			8150	Metal millwork (doors, etc.)
		1230	Automotive glass	5039	503910	8160	Veneer, other wood products
	501320	1210	Machine shop sales and labor			8210	Brick, blocks, tile, clay, sewer pipe, flue linings, refractories
		1211	a. Parts and equipment sold through machine shops (excluding labor)			8220	Concrete products, building stone
		1212	b. Machine shop labor			8230	Cement, lime, plastic, stucco
	501330	1240	Used auto parts, equipment, accessories			8240	Sand, gravel, crushed stone
	501340	1250	Petroleum products marketing equipment		503920	8250	Ready-or-transit-mixed concrete
5014	501400	1310	Tires and tubes		503930	8310	Glass (flat, brick, etc.)
		1320	Recapped tires			8410	Insulation materials and insulation board
						8420	Roofing, siding, rain-carrying equipment (except wood shingles)
						8421	a. Asphalt shingles, roofing, siding, and tarred felts
						8422	b. Asbestos cement roofing, siding, shingles
						8423	c. Galvanized iron, steel sheets
						8424	d. Aluminum sheets
						8425	e. Rain-carrying equipment (gutters, downspouts, etc.)
5021	502110	7710	Household furniture, sleep equipment			8426	f. All other types (except wood shingles)
		7711	a. Household, porch, lawn furniture				
		7712	b. Sleep equipment (mattresses, bedsprings, etc.)				
	502120	7720	Office, commercial, business furniture		503990	8510	Building and construction paper
		7721	a. Office furniture (wooden, metal)			8520	Wallboard, hardboard
		7722	b. Public building furniture			8530	Adhesives, mastics
		7723	c. Store, restaurant furniture			8540	Structural iron, steel (except roofing and millwork)
		7724	d. Professional furniture			8550	Plastic building materials
		7725	e. Other furniture			8560	Prefabricated structural assemblies including mobile homes
5023	502310	7810	China, glassware, crockery			8561	a. Structural assemblies
	502320	7820	Household linens, domestics (except curtains, draperies)			8562	b. Mobile homes
		7821	a. Bedspreads, comforters, blankets			8570	Other building materials (specify)
		7822	b. Table linens				
		7823	c. Sheets, pillow cases				
		7824	d. Towels, wash cloths				
		7825	e. Other linens, domestics				
		7830	Shades, venetian blinds				
	502330	7840	Curtains, drapes	5041	504100	8620	Sporting athletic goods, bicycles
		7850	Floor coverings			8621	a. Athletic equipment, supplies
		7851	a. Carpets, rugs			8622	b. Arms and ammunition
		7852	b. Linoleum, other hard surface			8623	c. Bicycles
		7853	c. Other floor coverings			8624	d. Camping equipment
						8625	e. Fishing tackle and equipment
	502390	7860	Mirrors, lamps, picture frames			8626	f. Ski equipment, supplies
		7870	Kitchen utensils, tools, misc. housewares			8627	g. Other (water sports, archery, etc.)

APPENDIX D—Continued

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
Durable Goods—Continued				Durable Goods—Continued			
SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES—Continued				METALS AND MINERALS—Continued			
5041	504100	8640	Boats (outboard and row boats), boat accessories	5051	505110	6250	Cast iron soil pipe, tubing
		8650	Billiards, pool, bowling equipment, supplies			6260	Iron, steel pipe, tubing (except cast iron soil pipe)
		8660	Theater, studio equipment (except photographic)			6261	a. Tubing (mechanical and pressure)
		8670	Other recreation, hobby goods			6262	b. Standard steel pipe
5042	504200	8630	Toys, games, fireworks, children's vehicles			6270	Other carbon steel products (specify)
5043	504300	8610	Photographic goods			6320	Alloy steel
		8611	a. Cameras, parts, accessories, mounts			6321	a. Bars, hot-rolled or cold-finished
		8612	b. Projection apparatus			6322	b. Tool steel bars (carbon and alloy)
		8613	c. Developing, printing, dark room apparatus			6323	c. Pipe and tubing
		8614	d. Sensitized, unexposed photographic films			6324	d. Plate
		8615	e. Other photographic goods			6325	e. Other alloy steel (incl. sheet and strip)
METALS AND MINERALS						6330	Stainless steel
5051	505110	6210	Iron, steel products (semifinished)			6331	a. Plates
		6211	a. Sheet bars, tin plate bars			6332	b. Strip
		6212	b. Wire rods			6333	c. Sheets
		6213	c. Rough castings, foundry products			6334	d. Bars, bar-size shapes
		6214	d. Forgings			6335	e. Other stainless steel
		6215	e. Pig iron, ferro alloys			6410	Copper wire (electrical only) mill products
		6216	f. Others semi-finished iron, steel products		505120	6420	Other copper and brass mill products
		6220	Iron, steel products (flat)			6421	a. Flat products (sheets, strips, plates)
		6221	a. Plates			6422	b. Tubular products (pipes, tubes)
		6222	b. Strip (hot-, cold-rolled)			6423	c. Rod, nonelectrical wire and extruded shapes
		6223	c. Sheets (cold-rolled)			6430	Aluminum shapes, forms, etc.
		6224	d. Sheets (hot-rolled)			6431	a. Plate (.250 inch and over)
		6225	e. Blackplate			6432	b. Sheet and coil (.006 inch to .249 inch)
		6226	f. Sheets (galvanized, otherwise coated)			6433	c. Rod, bar, and wire—rolled or extruded (rounds, hexes, squares, rectangles)
		6227	g. Tinplate			6434	d. Pipe and tubing (including hollow bar; square, rectangular tubing)
		6228	h. Fabricated and structural plate products (including welded plate structural products)			6435	e. Extruded shapes (all not entered on c. above)
		6229	i. Other flat iron, steel products			6436	f. Foils
		6230	Iron and steel wire, wire products			6440	Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores
		6231	a. Wire-plain, coated, barbed, twisted			6441	a. Magnesium
		6232	b. Nails, staples (including tacks, brads)			6442	b. Nickel
		6233	c. Woven, welded wire fence, fence posts, fittings, accessories			6443	c. Tin, lead, zinc, etc.
		6234	d. Wire rope and strand (including galvanized), bale ties	5052	505210	6110	Coal (bituminous and anthracite)
		6235	e. Reinforcement mesh (welded and woven)			6120	Coke
		6240	Iron, steel finished products (except flat, wire, pipe, tubing, and tool steel bars)				
		6241	a. Rails, tie plates, rail joints, track spikes, axles, wheels	5063	506300	3310	Electrical wiring supplies, construction materials, and apparatus
		6242	b. Bars (except reinforcement bars), bar-size shapes, hot-rolled			3311	a. Interior wiring, construction materials
		6243	c. Bars, bar-size shapes, cold-finished			3312	b. Outside construction materials
		6244	d. Concrete reinforcement bars			3313	c. Lighting fixtures
		6245	e. Structural shapes (exc. bar-size shapes)			3314	d. Electric lamps (incandescent and fluorescent)
		6246	f. Piling, bearing piles			3315	e. Motors, generators, industrial controls, panel boards, transformers, etc.
		6247	g. Steel containers (including cans, pails, etc.)			3320	Telephone and signal equipment
		6248	h. Other finished products				
				ELECTRICAL GOODS			

APPENDIX D—Continued

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
Durable Goods—Continued				Durable Goods—Continued			
ELECTRICAL GOODS—Continued				HARDWARE, PLUMBING, HEATING EQUIPMENT, AND SUPPLIES—Continued			
5064	506400	3410	Nonconsole radios (portable and table models, etc.) and record players	5075	507500	3820	Parts, supplies, and accessories (including refrigerants) for air-conditioning and refrigeration equipment
		3420	Major appliances, TV sets, console radios, and record players	5078	507800	3910	Commercial refrigerator's equipment
		3421	a. Electric home kitchen equipment, parts			3911	a. Beverage, drinking water coolers
		3422	b. Electric home laundry equipment			3912	b. Display cases
		3423	c. TV sets			3913	c. Ice cream cabinets
		3424	d. Console radios and record players			3914	d. Ice making machines
		3425	e. Other major appliances (including gas)			3915	e. Reach-in and walk-in refrigerators
		3430	Electric housewares, small appliances, parts, and supplies			3916	f. Other refrigeration equipment
		3440	Room air conditioners				
5065	506500	3510	Electronic tubes, parts, accessories				
		3511	a. Electronic tubes (including radio, TV, and industrial)	5081	508110	4110	Office machines and equipment
		3512	b. Transistors and/or semiconductors (including radio, TV, etc.)			4111	a. Adding, accounting, computing machines
		3513	c. Electronic parts (except tubes, transistors)			4112	b. Duplicating machines
		3514	d. Accessories (including testing equipment)			4113	c. Addressing, mailing machines
		3515	e. Intercommunications and sound equipment			4114	d. Typewriters
		3516	f. Commercial, industrial electronic parts			4115	e. Other office machines
			HARDWARE, PLUMBING, HEATING EQUIPMENT, AND SUPPLIES			4120	Indicating, recording, controlling instruments and accessories
5072	507200	3610	Hardware		508120	4130	Commercial kitchen equipment (ovens, stoves, dishwashers, disposals, etc.)
		3611	a. Builders' hardware			4131	a. Electric commercial kitchen equipment
		3612	b. Heavy hardware			4132	b. Nonelectric commercial kitchen equipment
		3613	c. Kitchen and shelf hardware			4140	Commercial food service equipment
		3614	d. Hand tools (including power driven cutlery)			4141	a. Electrical food service equipment
		3615	e. All other hardware			4142	b. Food warming equipment, coffee urns, (except electric)
		3620	Painters' supplies			4150	China, glassware, crockery, commercial
5074	507400	3730	Hydronics equipment, supplies (boilers, radiators unit heaters, converters, controls, heat transfer equipment, etc.)		508130	4160	Store, service shop machines (except barber, beauty shop)
		3740	Plumbing fixtures, equipment, supplies			4161	a. Cash registers
		3741	a. Pipe fittings, valves			4162	b. Coin-operated machines
		3742	b. Plumbing fixtures			4163	c. Other store and service machines
		3743	c. Drainage systems (soil pipe, fittings)			4170	Scales, balances (except scientific)
		3744	d. Other plumbing equipment, supplies			4180	Store, restaurant fixtures and equipment (except machines, scales)
5075	507500	3710	Warm-air heating-cooling equipment, supplies	5082	508200	4210	Construction, mining, logging, road maintenance equipment, supplies (not labor)
		3711	a. Warm-air furnaces (all fuels)			4211	a. Crawler tractors and contractors off-highway wheel tractors
		3712	b. Central self-contained heating, cooling units (including heat pumps)			4212	b. 2- and 4-wheel self-propelled scrapers, rear and bottom dump trailers
		3713	c. Ducts, registers, fittings, and accessories			4213	c. Tractor shovel loaders
		3714	d. Room space-heating equipment (except electric)			4214	d. Parts and attachments for a, b, and c
		3715	e. Other warm-air space-heating equipment			4215	e. Power cranes, draglines, shovels, and parts
		3720	Electric residential space-heating equipment (except portable)			4216	f. Bituminous mixers, pavers, and related equipment
	507500	3810	Central air-conditioning (cooling only) equipment			4217	g. Concrete mixers, pavers, and related equipment
		3811	a. Residential and small commercial (under 5 hp.)			4218	h. Graders, rollers, off-highway trucks
		3812	b. Residential and commercial (5 to 20 hp.)			4219	i. Other construction, mining, logging, road maintenance equipment
		3813	c. Industrial and large commercial (over 20 hp.)				

APPENDIX D—Continued

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
Durable Goods—Continued				Durable Goods—Continued			
MACHINERY, EQUIPMENT, AND SUPPLIES—Continued				MACHINERY, EQUIPMENT, AND SUPPLIES—Continued			
5083	508300	4310	Garden machinery, equipment, supplies	5085	508520	4510	Bearings, power, transmission equipment
		4311	a. Power lawnmowers			4511	a. Ball, roller bearings
		4312	b. Other garden machinery, tools, equipment			4512	b. Other power transmission equipment
		4320	Farm, dairy machinery, parts, equipment; poultry equipment (including tractors)			508530	4610 Industrial valves, fittings (except plumbing, oil marketing)
		4321	a. Tractors, equipment (farm)			508540	4710 Welding equipment, supplies (including gasses)
		4322	b. Harvesting machinery, equipment			4711	a. Gas welding supplies, equipment (including gasses)
		4323	c. Land preparation, planting, cultivating machinery and parts			4712	b. Arc-welding supplies, equipment
		4324	d. Dairy farm, barn equipment			4713	c. Resistance welding supplies, equipment
		4325	e. Irrigation equipment (sprinkler and other)			508590	4810 Reconditioned drums and barrels
		4326	f. Light industrial equipment			4820	Bottlers supplies (bottles, caps, corks, equipment, etc.)
		4327	g. Miscellaneous farm machinery, equipment			4830	Printing, duplicating inks
						4840	Abrasives, abrasive materials
						4850	Industrial leather, leather belting, and packing
						4860	Mechanical rubber goods
5084	508410	4410	Food processing machinery equipment			4870	Rope, cordage, twine (not wire)
		4411	a. Dairy, milk products machinery equipment			4910	Other industrial equipment, supplies
		4412	b. Other food processing machinery equipment			9220	Barrels, boxes, box shooks, etc.
						5086	508610 5110 Dental equipment, supplies
	508420	4420	General purpose industrial machinery and equipment			5111	a. Teeth
		4421	a. Engines (including internal combustion), turbines			5112	b. Dental gold
		4422	b. Compressors, pumps			5113	c. Equipment (chairs, x-rays, cabinets, engines, etc.)
		4423	c. Crushing, pulverizing, screening machinery and equipment			5114	d. Sundry merchandise
		4424	d. Fans, blowers (industrial equipment)			508620	5120 School equipment supplies
		4425	e. Other general purpose industrial machinery			5121	a. Equipment (including furniture)
	508430	4430	Metalworking machinery, equipment, supplies (except welding)			5122	b. Supplies
		4431	a. New machine tools-cutting, forming and shaping types			5130	Church equipment, supplies
		4432	b. Miscellaneous metalworking machinery, accessories, equipment			508630	5140 Surgical, medical, hospital equipment, orthopedic appliances
	508440	4440	Materials handling equipment			508640	5150 Ophthalmic products
		4441	a. Fork lift trucks			5151	a. Prescription sales
		4442	b. Industrial trucks (except fork lift), tractors, trailers, stackers, etc.			5152	b. Ophthalmic merchandise sales
		4443	c. Cranes, derricks, hoists, winches			5153	c. Optical, ophthalmic instruments, equipment
		4444	d. Elevators			508690	5160 Scientific instruments (except optical, ophthalmic), laboratory equipment
		4445	e. Other materials-handling equipment			5170	Other scientific, professional equipment, supplies (specify)
						5087	508710 5210 Beauty, barber shop equipment, supplies
	508450	4450	Oil well, oil refining machinery equipment (including receipts for installation service)			5211	a. Equipment (furniture, hydraulic chairs, dryers, etc.)
	508490	4460	Printing trades machinery, equipment			5212	b. Spray-can products
		4470	Other special industry machinery, equipment			5213	c. Hair care products (shampoos, tonics, etc.)
		4471	a. Paper industries machinery			5214	d. Wigs, swatches, toupees, hair pieces
		4472	b. Textile industry machinery			5215	e. Sundries—curlers, pins, caps, combs, hair cloth, etc.
		4473	c. Woodworking machinery			508720	5220 Custodial (janitors) supplies
		4474	d. Other special purpose machinery, equip.			5221	a. Machines and equipment (floor sweepers, polishers, vacuums, wall washers, squeegees, etc.)
		4480	Used or rebuilt machinery, equipment			5222	b. Cleaning chemicals, supplies (cleaners waxes, seals, disinfectants, sanitizers, mops, etc.)
		4481	a. Used construction, mining, excavating machinery, equipment				
		4482	b. Used machine tools-cutting, forming, shaping				
		4483	c. Other used or rebuilt machinery, equip.				

APPENDIX D—Continued

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description	
Durable Goods—Continued				Nondurable Goods—Continued				
MACHINERY, EQUIPMENT, AND SUPPLIES—Continued				PAPER AND PAPER PRODUCTS				
5087	508730	5230	Laundry, dry-cleaning machines (washing, drycleaning, drying, finishing) equipment supplies	5111	511100	7410	Printing, writing paper	
		5231	a. Coin-operated machines, equipment	5112	511200	7420	Roll newsprint, rotogravure paper	
		5232	b. All other commercial laundry, drycleaning machines, equipment			7610	Stationery, office supplies	
		5233	c. Supplies (chemicals, drycleaning fluids, etc.)			7611	a. Stationery	
						7612	b. Carbon paper, stencil paper, inked ribbon	
	508790	5310	Upholsterers' fabrics, supplies			7613	c. Looseleaf binders, blank books, ruled forms	
		5320	Municipality supplies, equipment			7614	d. Pens, mechanical pencils	
		5330	Other service business equipment, supplies (specify)			7615	e. Other office supplies	
		5340	Morticians' goods, undertakers' supplies			7616	f. Greeting cards, Christmas cards, etc.	
		5350	Shoe repair and resole materials	5113	511300	7510	Personal service papers (toweling, cups, tissues, etc.)	
		5351	a. Leather, sole and heel			7520	Industrial papers (wrapping, bags, cartons, etc.)	
		5352	b. Rubber and "other than leather" soles and heels			7530	Shipping room supplies	
		5353	c. Findings and merchandise used in shoe repair, resole			7540	Paperboard, boxboard	
5088	508810	5430	Aircraft, aviation parts and accessories	5122	512220	1410	Pharmaceuticals, antibiotics, druggist chemicals	
		5431	a. Aircraft engines, airframes, etc.			1420	Health products (over the counter medicines)	
		5432	b. Aviation parts, supplies, equipment, accessories			1430	Beauty aids (toiletries, cosmetics, dentifrices, etc.)	
	508820	5420	Ship, boat (except outboard and row boats), marine propulsion machinery, equipment, parts			1450	Druggists' sundries (including prescription accessories, sick room supplies, correction aids, etc.)	
	508890	5410	Railroad transportation equipment					
		5440	Miscellaneous transportation equipment, except automotive					
	MISCELLANEOUS DURABLE GOODS				DRUGS, DRUG PROPRIETARIES, AND DRUGGISTS' SUNDRIES			
	5093	509311	6610	Prepared (including prompt industrial) iron, steel scrap, except alloy	5133	513310	1710	Yard or piece goods
			6620	Unprepared iron, steel scrap			1711	a. Cotton fabrics
			6630	Alloy steel scrap (including the stainless series)			1712	b. Rayon, nylon, other manmade fabrics
							1713	c. Wool fabrics
		509320	6710	Waste rags, textile waste			1714	d. Other yard goods (including coated fabrics)
			6720	Wiping cloths	5134	513400	1720	Notions (thread, buttons, etc.)
			6730	Waste paper			1730	Knit fabrics, knitting yarns, other dry goods
6740			Zinc scrap	1731			a. Knit fabrics	
6750			Aluminum scrap	1732			b. Yarns (except industrial)	
6760			Scrap copper, copper base alloy	1733			c. Other dry goods	
6770			Scrap lead	5136	513600	1810	Men's, boys' clothing, furnishings (exc. shoes)	
6780			Other nonferrous metallic scrap			1811	a. Work clothing, work gloves	
6790			Other waste materials, scrap (rubber, bones, glass, etc.)			1812	b. Suits, coats, trousers, overcoats	
						1813	c. Shirts (dress and sport)	
5094	509400	8810	Precious stones (cut) and metals	1814	d. Sportswear (except shirts, shoes)			
		8820	Jewelry, silverware, trophies	1815	e. Men's, boys' hosiery, underwear			
		8821	a. Clocks, watches, watch movements	1816	f. Other clothing, furnishings			
		8822	b. Costume jewelry	5137	513700	1820	Women's, misses', children's, infants' clothing, accessories (except shoes)	
		8823	c. Jewelers' tools, findings, and watch materials			1821	a. Dresses, skirts, blouses	
						1822	b. Suits, coats (except fur)	
		8824	d. Silverware, plated ware, misc. jewelry			1823	c. Children's, infants' wear	
5099	509910	9410	Musical instruments, sheet music	1824	d. Women's, misses', children's hosiery, underwear			
		9411	a. Musical instruments	1825	e. Other apparel, accessories			
		9412	b. Sheet music	1830	Millinery, millinery supplies			
	509930	9210	Logs, piles, pulpwood, poles, posts, stumps, etc.	1840	Dressed furs, fur clothing			
	9220	Barrels, boxes, box shooks, etc.						
	509990	9310	Phonograph records, prerecorded tapes					

APPENDIX D—Continued

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
Nondurable Goods—Continued				Nondurable Goods—Continued			
APPAREL, PIECE GOODS, AND NOTIONS—Continued				GROCERIES AND RELATED PRODUCTS—Continued			
5139	513900	1910	Shoes, other footwear	5149	514990	2870	Sugar—refined
		1911	a. Men's, boys' shoes			2890	Breakfast foods
		1912	b. Women's, misses' shoes			2910	Flour, related products
		1913	c. Children's, infants' shoes			2920	Margarine, butter substitutes, shortenings, cooking oils
		1914	d. Other footwear (slippers, rubbers, etc.)			2921	a. Margarine, butter substitutes
GROCERIES AND RELATED PRODUCTS						2922	b. Shortenings, cooking oils
5142	514200	2110	Frozen foods (quick-frozen, packaged)			2930	Pet foods—all kinds
		2111	a. Frozen fruits, juices			2940	Dried, dehydrated fruits, vegetables
		2112	b. Frozen vegetables, juices			2950	Soft drinks, bottled drinking waters
		2113	c. Frozen poultry (packaged only)			2960	Food (except as specified above)
		2114	d. Frozen fish-seafood (packaged only)				
		2115	e. Frozen meats (packaged only)				
		2116	f. Frozen prepared foods, TV dinners, baked goods				
		2117	g. Other packaged frozen foods	5152	515200	3110	FARM-PRODUCT RAW MATERIALS Cotton (raw) including linters
5143	514300	2210	Butter and cheese	5153	515300	3120	Grains (corn, wheat, oats, barley, sorghum grains), beans, etc.
		2220	Ice cream, ices				
		2230	Milk, cream (fluid)	5154	515400	3130	Livestock (except horses, mules)
		2240	Other dairy products			3131	a. Cattle, calves
5144	514400	2310	Eggs			3132	b. Sheep, lambs
		2320	Poultry			3133	c. Hogs
		2321	a. Live poultry			3134	d. Other livestock
		2322	b. Dressed poultry (killed at this establishment)	5159	515910	3210	Hides, skins, pelts
		2323	c. Dressed poultry (resales)		515920	3220	Tobacco (leaf)
5145	514500	2410	Confectionery		515930	3230	Wool, mohairs (raw, tops, noils)
		2411	a. Candy (all kinds)			3231	a. Raw wool
		2412	b. Chewing gum			3232	b. Wool tops, noils, other
		2413	c. Fountain fruits, syrups		515990	3240	Oil seeds, oil nuts, oil kernels (cotton, flax seed, etc.)
		2414	d. Nuts (salted, roasted), potato chips, other confections			3250	Peanuts—unroasted
5146	514600	2510	Fish, seafood (fresh, frozen except packaged frozen)			3260	Nuts (edible), shelled, unshelled
5147	514700	2610	Meats, provisions			3270	Other inedible farm products (specify kind)
		2611	a. Fresh, frozen meats (except packaged)				
		2612	b. Sausage, meat loaves				
		2613	c. Cured, boiled, smoked meats				
		2614	d. Other meat products (incl. game, lard)	5161	516100	1610	CHEMICALS AND ALLIED PRODUCTS Soaps and detergents
5148	514800	2710	Fresh fruits, vegetables			1620	Industrial chemicals
		2711	a. Fresh fruits, berries, melons			1621	a. Naval stores
		2712	b. Fresh vegetables			1622	b. Explosives
5149	514920	2810	Coffee—roasted (including soluble)			1623	c. Alkalies and chlorines
		2820	Coffee—green			1624	d. Plastics materials
		2830	Tea, spices			1625	e. Coal tar products
	514930	2840	Bakery products (bread and other baked goods)			1626	f. Manmade fibers
	514990	2860	Canned, bottled foods			1627	g. Other industrial organic chemicals
		2861	a. Canned, bottled juices and drinks			1628	h. Other industrial inorganic chemicals
		2862	b. Canned, bottled baby foods				
		2863	c. Canned, bottled fruits, vegetables				
		2864	d. Canned fish, seafood	5172	517200	6500	PETROLEUM AND PETROLEUM PRODUCTS Petroleum products
		2865	e. Canned meats			6510	Gasoline, kerosene
		2866	f. Canned milk			6520	Liquefied petroleum (LP and LR) gas
		2867	g. Other canned, bottled foods			6530	Oils, greases, other petroleum products

APPENDIX D—Continued

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
			Nondurable Goods—Continued				Nondurable Goods—Continued
			BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES				MISCELLANEOUS NONDURABLE GOODS—Continued
5181	518100	7210	Beer, ale, porter, stout, etc. (including Federal, State, and local taxes)	5194	519400	7110	Cigarettes, cigars, tobacco
		7211	a. Beer, ale, etc. (excluding State, county, active local taxes, but include Federal taxes)			7111	a. Cigarettes
		7212	b. State, county, local taxes on beer, ale, etc.	5198	519800	1510	Paints, varnishes, lacquers, enamels
5182	518210	7310	Wine	5199	519910	8680	Books, magazines, printed materials
		7320	Spirits (including spirits and ethyl alcohol used in blending)		519920	8910	Gifts, art goods, novelties, etc.
			MISCELLANEOUS NONDURABLE GOODS		519930	9110	Flowers, plants, florists' supplies, etc.
5191	519100	8710	Hay, straw, alfalfa, other farm supplies			9111	a. Cut flowers, potted plants
		8720	Feeds (mixed and other)		519950	2850	Food, beverage basic materials
		8721	a. Poultry, livestock feed mixed or milled at this establishment			2851	a. Malt, malt extract
		8722	b. Feeds bought and sold			2852	b. Sausage casings
		8730	Feed ingredients (alfalfa meal, soybean meal, other seed meal, fish meal, meat meal, mill run bran, etc.)			2853	c. Other basic food products (fruit peel, brewers yeast, chocolate coatings, hop extract, brown rice, beverage base, etc.)
		8740	Fertilizer, fertilizer materials		519960	9510	Other textile products
		8750	Agricultural chemicals including insecticides, fungicides, etc. (except fertilizers)			9511	a. Textile bags, bagging
		8751	a. Weed killers, soil sterilizers, soil conditioners			9512	b. Burlap
		8752	b. Insecticides, fungicides, pesticides			9513	c. Canvas products, felt, etc.
		8760	Seeds		519970	8920	Advertising specialties, calendars, novelties
		8761	a. Sorghum seeds		519990	9610	Industrial yarns
		8762	b. Seed corn			9710	Wallpaper
		8763	c. Cereal grain seeds (wheat, oats, rye, barley)			9720	Vegetable oils (cottonseed, linseed)
		8764	d. Field seed for forage and pasture			9730	Leather
		8765	e. Fine seeds for lawn and turf			9740	Luggage, saddlery, harness
		8766	f. Vegetable seeds			9750	Smokers' supplies and pipes
		8767	g. Flower seeds and bulbs			9760	Miscellaneous lines
						9910	Receipts from processing customers materials
						9920	Commodity credit corporation receipts
						9930	Other labor, service, and rental receipts from customers

APPENDIX E Industry Product Codes and Descriptions—Manufacturers' Sales Branches and Sales Offices

FORMS CB-51A TO CB-51L

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51A				FORM CB-51A—Continued		
	FOOD, TOBACCO, AND KINDRED PRODUCTS				FOOD, TOBACCO, AND KINDRED PRODUCTS—Continued		
	Meat, Poultry				Fresh and Frozen Fish and Seafood		
0010	Fresh beef	20111	514700				
0020	Fresh veal	20112	514700	0320	Frozen packaged seafood	20361, 20362	514200
0030	Fresh lamb, mutton	20113	514700		Frozen Foods		
0040	Processed pork	20116, 20136	514700				
0050	Lard	20115	514700	0330	Frozen fruits, juices, ades	20371	514200
0060	Sausage, other prepared meats, Resales	20117	514700	0340	Frozen vegetables	20372	514200
0070	Canned meats, except dog food ..	20118, 20138	514700	0350	Frozen prepared foods	20373	514200
0080	Hides, skins, pelts	20119	514700		Flour, Feed, Other Grain Mill Products		
0090	Natural sausage casings	20139	514700				
0100	Other meat packing products	20110	514700				
0110	Dressed poultry, small game	20151-20155	514400	0360	Wheat flour, except blended and prepared	20411	514990
0120	Eggs, liquid, dried, frozen	20156	514400		Wheat bran and middlings	20412	514990
9010	Live poultry	XXX	514400	0370	Self rising, other prepared flour, mixes	20415, 20455	514990
9020	Shell eggs	XXX	514400	0380	Dry corn milling products, other grain mill products	20413, 20416	519950
9900	Pork—fresh, frozen	20114	514700	0390	Poultry feeds	20421	519100
9910	Sausage, other prepared meats made in this branch*	20137	514700	0400	Livestock feeds	20422	519100
	Products of Dairies			0410	Dog and cat food	20423	514990
0130	Creamery butter	20210	514300	0420	Other prepared animal feeds	20424	519100
0140	Natural cheese, processed cheese ..	20221, 20222	514300	0440	Cereal breakfast foods	20430	514990
0150	Dry milk products	20231	514300	0450	Milled rice, byproducts	20440	519950
0160	Canned milk, bulk evaporated, condensed milk products	20232, 20233	514990	0460	Wet corn milling products	20460	514990
0170	Ice cream, ice milk mixes	20234	514300		Bread and Other Bakery Products		
0180	Ice cream, ices, other frozen dairy food	20240	514300	0470	Bread, bread-type rolls	20511	514930
0190	Bulk fluid milk, cream	20261	514300	0480	Sweet yeast goods	20512	514930
0200	Bottled milk, cream	20262	514300	0490	Soft cakes	20513	514930
0210	Cottage cheese, buttermilk, chocolate drinks, other flavored drinks	20263, 20264	514300	0500	Pies, pastries, doughnuts, handmade cookies	20514, 20517	514930
	Canned and Preserved Products			0510	Biscuits, crackers, pretzels	20521	514930
0220	Canned, cured seafoods	20310	514990	0520	Other "dry" bakery products, including machine made cookies, ice cream cones	20522	514930
0230	Canned baby food, except meat ..	20321	514990		Sugar and Related Products		
0240	Canned, frozen soups, specialties, canned dry beans	20322-20324	514990	0530	Refined cane sugar, byproducts ..	20620	514990
0250	Canned fruits	20331	514990	0540	Refined beet sugar, byproducts ..	20630	514990
0260	Canned vegetables	20332	514990		Confectionery Products		
0270	Canned fruit juices	20334	514990				
0280	Canned vegetable juices	20335	514990	0550	Confectionery products	20710-20716	514500
0290	Other canned specialties, hominy, mushrooms, catsup, tomato sauce, jellies, jams, etc.	20333, 20336, 20338	514990	0560	Chocolate coatings	20721	514500
0300	Dried, dehydrated fruits, vegetables, soup mixes	20340, 20342	514990	0570	Confectionery-type chocolate made in chocolate plants	20722	514500
0310	Pickles, sauces (including salad dressings, sandwich spreads)	20352-20354	514990	0580	Other chocolate, cocoa products made in chocolate plants	20728, 20998	514500
				0590	Chewing gum, chewing gum base ..	20730	514500

*Include at wholesale prices any meats processed at this branch and transferred to other units of your company.

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51A—Continued				FORM CB-51B—Continued		
	FOOD, TOBACCO, AND KINDRED PRODUCTS—Continued				TEXTILE MILL PRODUCTS—Continued		
	Beverages and Related Products				Cotton Broadwoven Fabrics—Con.		
0600	Malt liquors, brewing byproducts ..	20820	518100	1080	Cotton sheets, pillow cases	22118, 23928	502320
0610	Malt, malt byproducts	20830	518100	1090	Cotton towels, wash cloths	22119, 23929	502320
0620	Wines, brandy, brandy spirits	20840	518210	1100	Other fabricated cotton textile products	22110	513400
0630	Distilled liquor except brandy	20851	518210				
0640	Bottled liquors	20853	518210		Rayon Broadwoven Fabrics		
0650	Bottled, canned soft drinks	20860	514990	1110	100% filament rayon and/or acetate fabrics (gray)	22211	513310
	Miscellaneous Food and Related Products			1120	100% filament fabric except rayon and/or acetate (gray)	22212	513310
0660	Flavorings	20870-20874	519950	1130	100% spun rayon and/or acetate fabrics (gray)	22213	513310
0670	Cottonseed oil mill products, soybean oil products	20910-20929	519990	1140	100% spun polyester blends with cotton fabrics (gray)	22214	513310
0680	Products of other vegetable oil mills—linseed oil, etc.	20931-20933	519990	1150	All other 100% spun fabrics except blanketing (gray)	22215	513310
0690	Grease, inedible tallow, feed-fertilizer byproducts, etc.	20941, 20943	519990	1160	Combination of filament and spun yarn fabrics (gray)	22216, 22628	513310
0700	Roasted coffee, whole bean or ground	20951	514920	1170	Blanketing, silk, paper, other specialty fabrics (gray)	22217	513310
0710	Concentrated coffee	20952	514920	1180	Man made fiber or silk textile products	22218, 22219	513400
0720	Shortenings, cooking oils	20961	514990		Wool Broadwoven Fabrics		
0730	Margarines	20962	514990	1190	Wool fabrics, gray goods	22312	513310
0740	Manufactured ice	20970	514990	1200	Finished wool apparel fabrics	22313	513310
0750	Macaroni, noodle products	20980	514990	1210	Finished wool yarns, fabrics and pelts	22311, 22314	513400
0760	Desserts, ready-to-mix	20991	514990	1220	Wool and chiefly wool blankets ...	22319	502320
0770	Chips, potato, corn, etc.	20992	514500		Narrow Fabrics		
0780	Sweetenings, syrups, molasses	20993	514990	1230	Woven braided narrow fabrics, covered rubber thread	22411-22415	513400
0790	Other food products	20610, 20994-20999	514990		Knit Goods, Hosiery		
9030	Natural ice	XXX	514990	1240	Women's hosiery, seamless, full fashion	22510-22515	513700
9040	Tea	XXX	514920	1250	Hosiery, except women's	22520-22524	513600
9050	Agricultural seed	XXX	519100	1260	Knit outerwear	22530-22539, 23612	513700
	Tobacco Products			1270	Knit underwear and night wear ...	22540-22543	513700
0800	Cigarettes	21110	519400	1280	Knit fabrics, gloves, other knit products	22560-22569, 22590	513400
0810	Cigars	21210	519400		Carpets, Rugs		
0820	Chewing, smoking tobacco, snuff ..	21310	519400	1290	Woven, tufted carpets, rugs	22710-22712, 22720, 22790	502330
0830	Stemmed, redried tobacco	21411, 21412	515920		Finished Broadwoven Fabrics		
9080	Unstemmed leaf tobacco, not redried before packing	XXX	515920	1300	Finished cotton broadwoven fabrics	22617	513310
	FORM CB-51B			1310	Finished man made fiber and silk broadwoven fabrics	22618	513310
	TEXTILE MILL PRODUCTS						
	Cotton Broadwoven Fabrics						
1010	Gray goods—Cotton duck and allied fabrics	22111	513310				
1020	Cotton sheeting, allied fabrics	22112	513310				
1030	Cotton print cloth yarn fabrics	22113	513310				
1040	Cotton colored yarn fabrics, toweling, dishcloth fabrics, napped cotton fabrics	22114	513400				
1050	Fine cotton goods	22115	513310				
1060	Other broadwoven cotton fabrics, specialties	22116	513310				
1070	Finished cotton, broadwoven fabrics	22117, 22617	513310				

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51B—Continued				FORM CB-51C-1		
	TEXTILE MILL PRODUCTS—Continued				LUMBER AND WOOD PRODUCTS		
	Yarns, Thread			2010	Logs, bolts, pulpwood	24110	509930
1320	Yarns, except wool	22690, 22810-22814, 22820-22822	519990	2020	Rough lumber and sawed ties	24211	503120
1330	Wool yarns	22830-22832	519990	2030	Dressed lumber	24212	503120
1340	Thread	22840-22843	513400	2040	Softwood cut stock, flooring, other sawmill, planing mill products, n.e.c.	24217, 24218	503120
1350	Felt goods, n.e.c., recovered fibers, processed mill waste, etc.	22910, 22940	519960	2050	Hardwood dimension and flooring . .	24260-24262	503120
1360	Lace goods	22920	513400	2060	Shingles, cooperage stock, excelsior products	24290	503130
1370	Padding, upholstery filling	22930	508790	2070	Millwork	24310-24318	503130
1380	Coated fabrics, not rubberized	22950-22953	513400	2080	Hardwood plywood	24321	503130
1390	Tire cord and fabric	22960	519990	2090	Softwood plywood, interior type . .	24322	503130
1400	Cordage and twine	22980-22983	508590	2100	Softwood plywood, exterior type . .	24323	503130
1410	Textile goods, n.e.c.	22970, 22990-22992	519960	2110	Veneer and plywood, n.e.c.	24324-24326	503130
	APPAREL AND RELATED PRODUCTS			2120	Prefabricated wooden buildings and structural members	24330-24332	503990
	Men's, Boys' Apparel			2130	Wooden boxes and shook, cooperage	24410-24412, 24420, 24430, 24450	508590
1420	Men's, boys' suits and coats	23110-23114	513600	2140	Mirror and picture frames	24991	502390
1430	Men's, boys' dress shirts, nightwear, underwear	23210-23215, 23221	513600	2150	Pallets and skids	24992	508590
1440	Men's, boys' separate trousers, except work	23271	513600	2160	Hardpressed wood fiber board	24996	503130
1450	Work clothing	23280-23282	513600	2170	Wood products, n.e.c.	24993-24995	508590
1460	Men's, boys' neckwear, clothing, n.e.c.	23230, 23290-23292	513600	2180	Furniture and Fixtures		
	Women's, Misses', Juniors' Apparel			2190	Wood household furniture, not upholstered	25110-25117	502110
1470	Blouses	23310-23317	513700	2200	Wood household furniture, upholstered	25120-25126	502110
1480	Women's, misses', juniors' dresses . .	23350-23352, 23610	513700	2210	Mattresses, bedsprings, sofas	25150-25156	502110
1490	Women's, misses', juniors' suits, coats, skirts	23370-23374, 23630	513700	2220	Household furniture, n.e.c. (including metal)	25140-25144, 25190	502110
1500	Women's, misses', juniors' outerwear, n.e.c.	23390, 23393	513700	2230	Metal office furniture	25220-25224	502120
1510	Women's, children's underwear, nightwear	23410-23413	513700	2240	Public building furniture	25310-25312	502120
1520	Corsets, allied garments	23420, 23422	513700	2250	Wood partitions and fixtures	25410	502120
1530	Millinery (trimmed hats)	23510	513700	2260	Metal partitions and fixtures	25420	502120
1540	Hats, hat bodies	23521-23522	513700	2270	Venetian blinds and shades	25910-25912	502320
1550	Dress, work gloves, except knit and all leather	23810-23812	513700		Furniture, fixtures, n.e.c. (including wood office)	25210-25990	502120
	Other Textile Products				FORM CB-51D-1		
1560	Other apparel (fur goods, robes, raincoats, belts, etc.)	23710, 23840, 23850, 23860, 23870-23872, 23890	513700	2510	PAPER AND ALLIED PRODUCTS		
1570	Curtains, draperies, except lace . . .	23910	502320	2520	Wood pulp, pulp mill products . . .	26111, 26112	509930
1580	Bedspreads, bed sets, other house furnishings	23920, 23926	502320	2530	Newsprint	26211	511100
1590	Textile bags, except laundry, wardrobe, shoe	23930	519960	2540	Groundwood paper, uncoated	26212	511100
1600	Other fabricated textile products, n.e.c.	23940, 23951, 23960-23963, 23970, 23990	513400	2550	Paper-machine coated paper	26213	511100
				2560	Book paper, uncoated	26214	511100
				2570	Fine paper, including thin paper . .	26215	511100
				2580	Coarse paper	26216	511300
				2590	Special industrial paper	26217	511300
					Sanitary tissue stock and other tissue paper, n.e.c.	26218	511300
				2600	Container board	26311	511300
				2610	Special food board	26312	511300
				2620	Folding boxboard stock, except special food board	26313	511300
				2630	Other paperboard mill products . . .	26314-26316	511300

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51D-1—Continued				FORM CB-51E-1—Continued		
	PAPER AND ALLIED PRODUCTS—Continued				CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS—Continued		
2640	Off-machine coated paper	26411	511300		Industrial, Inorganic, and Organic Chemicals—Continued		
2650	Oiled, waxed, wax laminated paper	26412	511300				
2660	Gummed products	26413	511300				
2670	Pressure sensitive tape	26414	511300	3070	Synthetic organic chemicals, n.e.c. (except bulk surface active agents)	28183	516100
2680	Laminated or coated wrappers	26415	511300				
2690	Other coated and processed paper	26416	511300	3080	Pesticides, other organic agricultural chemicals (not formulations)	28184	516100
2700	Envelopes	26420	511200				
2710	Grocers' variety bags, except textile	26431	511300	3110	Ethyl alcohol, other industrial organic chemicals, n.e.c.	28185	516100
2720	Specialty bags, liners, except textile	26432	511300				
2730	Shipping sacks and multiwall bags	26433	511300	3120	Synthetic ammonia, nitric acid, ammonium compound	28191	516100
2740	Wallpaper	26440	519800				
2750	Die cut paper and board	26451, 26452	511300	3130	Chlorine, other bleaching compounds	28192	516100
2760	Pressed and molded pulp goods	26461, 26462	508590	3140	Sulfuric acid	28193	516100
2770	Sanitary napkins, tampons	26471	512220	3150	Inorganic acids, except nitric, sulfuric	28194	516100
2780	Sanitary tissue health products	26472	512220				
2790	Stationery, tablets, related products	26491	511200	3160	Aluminum oxide	28195	516100
2800	Wrapping products (gift wrap, etc.)	26492	511300	3170	Other aluminum compounds	28196	516100
2810	Other converted paper, board products	26495	511300	3180	Potassium, sodium compounds, except bleaches, alkalies, alums	28197	516100
2820	Paperboard boxes, cartons (including set up)	26510-26520	511300	3210	Chemical catalytic preparations	28198	516100
2830	Corrugated, solid fiber boxes (including pallets)	26530	511300	3220	Other inorganic chemicals	28199	516100
2840	Milk and other beverage cartons	26541	511300				
2850	Cups, liquid-tight food containers	26542	511300		Plastic Materials, Man made Fibers		
2860	Other sanitary food containers	26543	511300				
2870	Fiber cans, tubes, drums, etc.	26550-26552	511300	3230	Regenerated cellulosic products, except rayon	28212	516100
2880	Building paper and board	26610-26612	503990	3240	Thermo plastic resins (exclude resins for protective coatings)	28213	516100
	Products of Printing and Publishing			3250	Thermosetting resins (exclude resins for protective coatings)	28214	516100
2890	Newspapers, magazines, periodicals—sale	27110-27217	519910	3260	Synthetic resins for protective coatings	28216	516100
2900	Books	27310-27316	519910	3270	Other plastic materials	28210, 28217, 28211, 28219, 28215	516100
2910	Miscellaneous publishing (catalogs, directories, etc.)	27410-27413	519910				
2920	Products of commercial printing	27510-27530	519910	3280	Synthetic rubber (vulcanizable elastomers)	28220	516100
2930	Manifold business forms	27610-27613	511200	3310	Acetate yarns	28231	519990
2940	Greeting cards	27710-27712	511200	3320	Rayon yarn, viscose, cuprammonium process	28232	519990
2950	Blankbooks; looseleaf binders	27820-27822	511200	3330	Polyamide fibers, nylon, except monofilaments	28241	516100
9920	Services to printing trade (binding, photoengraving, etc.)	27890-27940	511200	3340	Other noncellulosic synthetic organic fibers	28242	516100
	FORM CB-51E-1				Drugs, Pharmaceuticals		
	CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS						
	Industrial, Inorganic, and Organic Chemicals						
3010	Alkalies, soda ash, caustic soda, chlorine	28121-28124	516100	3350	Biological products for human use	28311	512220
3020	Industrial gases (acetylene, carbon dioxide, etc.)	28132-28134	516100	3360	Biological products for veterinary use	28312	512220
3030	Cyclic crudes and intermediate coal tar products	28140-28155	516100	3370	Medicinals, chemicals, botanicals	28330-28332	512220
3040	Inorganic color pigments	28160-28163	519800	3380	Vitamin, nutrient, hematinic preparations	28347	512220
3050	Miscellaneous cyclic chemical products	28181	516100	3410	Pharmaceutical preparations for human use	28341-28346, 28348	512220
3060	Miscellaneous acyclic chemicals, chemical products	28182	516100	3420	Pharmaceutical preparations for veterinary use	28349	512220

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51E-1—Continued				FORM CB-51E—Continued		
	CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS—Continued				CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS—Continued		
	Soaps, Detergents, Perfumes, Cosmetics				Petroleum and Coal Products—Con.		
3430	Soap, detergents, household	28413, 28415	516100	3810	Residual fuel oil	29114	517200
3440	Soap, other detergents, non-household	28410-28412, 28414-28416	516100	3820	Liquefied petroleum gases	29115	517200
				3830	Lubricating and similar oils	29116, 29926	517200
3450	Household insecticides, repellent, fumigants, fly sprays	28421	516100	3840	Lubricating greases, unfinished oils, lubricating oil base stock	29117, 29118, 29927	517200
3460	Specialty cleaning sanitation products, polishing preparations, n.e.c.	28423, 28424	516100	3850	Asphalt	29119	517200
3470	Surface active finishing agents	28430	516100	3860	Other finished petroleum products, including waxes	29110	517200
3480	Shaving preparations	28441	512220	3870	Liquid asphalt paving mixtures, blocks	29510	503990
3510	Perfumes, toilet water, colognes ...	28442	512220	3880	Asphalt, felts, coatings	29520-29523	503990
3520	Hair preparations, including shampoos	28443	512220	3910	Other petroleum, coal products, n.e.c.	29990	517200
3530	Dentifrices, including mouth washes, gargles, rinses	28444	512220				
3540	Other toilet preparations	28445	512220				
	Paints, Varnishes, Allied Products				FORM CB-51F-1		
3550	Paints, varnishes, lacquers	28511-28515	519800		RUBBER, PLASTICS, LEATHER, STONE, GLASS, AND ALLIED PRODUCTS		
3560	Industrial product finishes, special coatings	28516, 28517	519800		Rubber and Plastic Products		
3570	Miscellaneous paint products	28519	519800	4010	Passenger car, motorcycle pneumatic tires (casings)	30111	501400
3580	Putty, caulking compounds, allied products	28518	519800	4020	Truck, bus, and off-the-road pneumatic tires	30112	501400
	Gum and Wood Chemicals					30113	501400
3610	Gum, wood chemicals	28610-28612	516100	4030	Other pneumatic tires, solid tires ..	30114-30115	501400
	Agricultural Chemicals			4040	Inner tubes, tread rubber, tire sundries, repair materials	30210	513900
3620	Super phosphate, other phosphatic fertilizer materials	28711	516100	4050	Rubber footwear	30691	508590
3630	Mixed fertilizers	28712, 28722	516100	4060	Rubber belts, belting	30692	508590
3640	Agricultural pesticides, other agricultural chemicals	28790	516100	4070	Rubber hose, tubing	30693	508590
	Miscellaneous Chemical Products			4080	Sponge, foam rubber goods	30694	502330
3650	Glue and gelatin	28910-28912	519990	4110	Rubber floor, wall covering	30695	508590
3660	Explosives	28921	516100	4120	Mechanical rubber goods, n.e.c. ...	30697	512220
3670	Printing ink	28930	508590	4130	Druggist, medical sundries	30310, 30696,	
3680	Carbon black (chemical and furnace process only)	28950	516100	4140	Other rubber goods, n.e.c.	30698	509990
3710	Salt	28991	516100			30795	508590
3720	Fatty acids	28992	516100	4150	Industrial plastic products	30791-30794,	
3730	Chemical preparations, n.e.c.	28993	516100	4160	Plastic products, n.e.c.	30796-30799	508590
	Petroleum and Coal Products				Leather and Leather Products		
3740	Coal, bituminous	12110, 12140	505210	4170	Tanned, finished leather	31110-31119	508590
3750	Crude petroleum	13110	517200	4180	Industrial leather belting, packing ..	31210	508590
3760	Gasoline, jet fuel	29111	517200	4190	Boot and shoe cut stock, findings ..	31310	508790
3770	Kerosene, including range oil	29112	517200	4210	Footwear, except rubber	31410-31417, 31420	513900
3780	Distillate fuel oil	29113	517200	4220	Dress, work gloves, mittens, all leather	31510	513600
				4230	Suitcases, briefcases, bags, musical instrument cases	31610	509990
				4240	Ladies', children's handbags, purses, personal leather goods ...	31710, 31720	513700
				4250	Saddlery, other leather goods	31990	519100

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51F-1—Continued				FORM CB-51G-1		
	RUBBER, PLASTICS, LEATHER, STONE, GLASS, AND ALLIED PRODUCTS—Continued				PRIMARY METAL INDUSTRIES PRODUCTS		
	Stone, Clay, Glass Products			5010	Iron and steel products (semifinished)	XXX	505110
				5020	Iron and steel products (flat)	XXX	505110
				5030	Iron and steel wire, wire products	XXX	505110
4260	Flat glass, except laminated and safety	32110-32112, 32114	503920	5040	Iron and steel finished products, except flat, wire, pipe, and tubing	XXX	505110
4270	Laminated glass, including safety glass	32113, 32313	503920	5050	Cast iron soil pipe, tubing	XXX	505110
4280	Glass containers	32210	508590	5060	Iron and steel pipe, tubing, except cast iron soil pipe	XXX	505110
4310	Table, kitchen, art, novelty glassware	32291	502310	5070	Other carbon steel products	XXX	505110
4320	Lighting, electronic glassware	32292	506300		Other Steel		
4330	Mirrors	32315	502390	5080	Alloy steel	XXX	505110
4340	Glass fiber, other pressed, blown glassware	32293, 32294, 32316	508690	5110	Stainless steel	XXX	505110
	Cement, Structural Clay Products				Copper, Brass		
4350	Cement, hydraulic	32410	503910	5120	Copper wire (electrical only) mill products (report copper mill products other than electrical wire on line 11)	XXX	505120
4360	Brick and structural hollow tile	32510-32512	503910		Other copper and brass mill products	XXX	505120
4370	Clay wall and floor tile	32530	503910	5130	Other copper and brass mill products	XXX	505120
4380	Clay refractories	32550	503910		Other Nonferrous Metals, Minerals		
4410	Structural clay products, n.e.c.	32591, 32592	503910	5140	Aluminum shapes, forms, etc.	XXX	505120
	Pottery and Related Products			5150	Nonferrous metals (except aluminum, copper, brass, precious metals), minerals, ores	XXX	505120
4420	Pottery, related products	32610-32690	502310		FABRICATED METAL INDUSTRIES PRODUCTS		
	Concrete, Gypsum, Plaster, Cut Stone				Metal Cans		
4430	Concrete brick and block	32710	503910	5510	Metal cans	34110	508591
4440	Concrete products, except brick and block	32720-32723	503910		Cutlery, Hand Tools, General Hardware		
4450	Gypsum products	32750-32752	503910	5520	Cutlery	34210-34212	507200
4460	Cut, stone products, granite, limestone, etc.	32810-32813	503990	5530	Mechanics' hand service tools; hand edge tools; files, rasps, etc.	34230-34233	507200
9930	Ready mixed concrete, lime	32730, 32740	503990	5540	Hand saws, saw blades, saw accessories	34250	507200
	Abrasives, Asbestos, and Nonmetallic Products			5550	Builders' hardware	34294	507200
4470	Abrasive products	32910-32914	508590	5560	Other hardware	34290-34293, 34295	507200
4480	Asbestos products	32920-32927	503930		Heating Apparatus, Except Electric; Plumbing Fixtures		
4510	Gaskets, packing, asbestos insulation	32930-32933	508590	5570	Metal plumbing fixtures	34310	507400
4520	Minerals, earths, ground or otherwise treated	32950	508590	5580	Plumbing fixture fittings, trim (brass goods)	34320	507400
4530	Mineral wool	32960-32962	508590	5610	Nonelectric heating equipment	34330-34336	507400
4540	Nonclay refractories	32970	508590				
4550	Other nonmetallic mineral products, n.e.c.	32990	508590				

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51G-1—Continued				FORM CB-51H-1—Continued		
	FABRICATED METAL INDUSTRIES PRODUCTS—Continued				MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS—Continued		
	Fabricated Structural Metal Products				Farm Machinery and Equipment		
5620	Fabricated structural metal	34410-34413	507400	6080	Wheel tractors, parts, attachments (exc. garden, contractors' off-highway)	35221	508300
5630	Metal doors, sash, trim	34420, 34425	503990	6110	Planting, seeding, fertilizing machinery	35223	508300
5640	Fabricated plate work (boiler shop products)	34430, 34439	503990	6120	Plows, listers, harrows, rollers, pulverizers, stalk cutters	35224	508300
5650	Sheet metal work	34440-34443	503990	6130	Harvesting machinery	35225	508300
5660	Architectural, ornamental metal work	34460	503990	6140	Haying machinery	35226	508300
5670	Prefabricated, portable metal buildings, parts	34492, 34493	503990	6150	Lawn mowers, parts	35227	508300
	Screw Machine Products, Bolts, Nuts, Etc.			6160	Parts for sale separately for farm machinery, equipment	35229	508300
5680	Bolts, nuts, washers, rivets, screw machine products	34510, 34520-34523	507200	6170	All other farm machinery, including parts, attachments	35222, 35228	508300
	Metal Stampings				Construction Machinery		
5710	Metal stampings	34610-34618	508590	6180	Tracklaying tractors, contractors' off-highway wheel tractors	35311, 35312	508200
5720	Metal plating, polishing, engraving, coating	34710-34790	508590	6210	Parts, attachments for tracklaying tractors, contractors' off-highway wheel tractors, shovel loaders	35313	508200
	Miscellaneous Fabricated Metal Products			6220	Power cranes, draglines, shovels, parts	35314	508200
5730	Fabricated wire products, n.e.c.	34811-34819	507200	6230	Mixers, pavers, related equipment (except parts)	35316	508200
5740	Metal barrels, drums, pails	34910-34913	508590	6240	Tractor shovel loaders (except parts, attachments)	35317	508200
5750	Safes and vaults	34920	508110	6250	Scrapers, graders, rollers, off-highway trucks, trailers, wagons	35318	508200
5770	Valves for piping system	34941	508530	6260	Other construction machinery, equipment	35319	508200
5780	Fittings, unions for piping systems	34942	508530		Mining, Oil Field Machinery, Equipment		
5810	Other valves, fittings	34943, 34944	508530	6270	Mining machinery, equipment, parts	35320-35324	508200
5820	Metal foil and leaf	34970	508590	6280	Oil, gas field drilling machinery	35331, 35332	508450
5830	Fabricated pipe and fittings	34980	508530	6310	Oil, gas field production machinery	35333	508450
5840	Fabricated metal products, n.e.c.	34930, 34960, 34990	507200	6320	Other oil, gas field machinery, tools	35334	508450
	FORM CB-51H-1				Elevators, Conveyors, Hoists		
	MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS				Metalworking Machinery, Equipment		
	Steam and Internal Combustion Engines						
6010	Steam engines, gas hydraulic turbines, (except aircraft), sets, units, parts	35110-35112	508420	6340	Elevators, moving stairways	35340	508440
6020	Gasoline engines (except outboard, aircraft, auto, truck, bus, tank)	35197, 35198	508420	6350	Conveyors, parts, attachments	35350-35352	508440
6030	Diesel, semi-diesel engines, except automotive	35192	508420	6360	Hoists, cranes, monorails	35360-35362	508440
6040	Diesel, semi-diesel engines, automotive type	35194	508420	6370	Industrial trucks, tractors	35370	508440
6060	Parts, accessories for internal combustion engines	35199	508420		Metalworking Machinery, Equipment		
6070	Other internal combustion engines, parts, accessories	35193, 35195, 35196	508420	6380	Metal-cutting, boring, drilling, etc., machines, parts	35410-35419	508430
				6410	Metal punching, pressing, forging machines, tools, parts	35420-35424	508430
				6420	Special dies, tools	35440-35442	508430
				6430	Small cutting tools, precision measuring tools, attachments, etc.	35450-35453	508430
				6440	Metalworking machinery, n.e.c.	35480-35485	508430

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51H-1				FORM CB-51H-1—Continued		
	MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS—Continued				MACHINERY (EXCEPT ELECTRICAL) AND ALLIED PRODUCTS—Continued		
	Special Industry Machinery, Except Metalworking				Other Machinery, Equipment, Except Electrical		
6450	Food products machinery	35510-35513	508410	6830	Other refrigeration equipment	35854, 35855, 35857	507800
6460	Textile machinery, parts	35520-35522	508490			35860	501340
6470	Woodworking machinery, parts ...	35530-35532	508490	6840	Measuring, dispensing pumps		
6480	Paper industries machinery, parts ..	35540	508490	6850	Service industry machines, n.e.c. ..	35890-35893	508790
6510	Printing trades machinery	35551, 35552	508490	6860	Carburetors, pistons, other machine shop products	35991-35993	501310
6520	Chemical manufacturing industries machinery, equipment	35591	508490	9070	Machine rental, royalty receipts from customers	XXX	508110
6530	Foundry machinery, equipment ...	35592	508490				
6540	Plastics-working machinery, equipment	35593	508490		FORM CB-51J-1		
6550	Other special industrial machinery, equipment	35594, 35595	508490		ELECTRICAL MACHINERY, EQUIPMENT, AND SUPPLIES		
	General Industrial Machinery, Equipment				Electrical Industrial Equipment		
6560	Pumps, compressors, parts	35610-35616	508420	7010	Equipment for testing electrical, radio, communications circuits, motors	36112	506300
6570	Ball, roller bearings	35620-35624	508520	7020	Other electrical measuring instruments	36111, 36113	506300
6580	Parts, components for ball, roller bearings	35629	508520	7030	Power, distribution transformers ..	36122	506300
6610	Blowers and fans	35640-35642	508420	7040	Other transformers	36121, 36123	506300
6620	Power transmission equipment	35660-35663	508520	7050	Switch gear ducts, relays	36131, 36133-36134, 36136, 36137	506300
6630	Other general industry machinery, including industrial patterns, furnaces, ovens	35650, 35670-35673, 35690	508420	7060	Circuit breakers	36132, 36135	506300
	Office, Store, Commercial Machinery			7070	Fractional horsepower motors	36211	506300
6640	Electronic data processing machines, except parts and attachments	35731	508110	7080	Integral horsepower motors, generators	36212	506300
6650	Parts, attachments for electronic data processing machines	35733	508110	7110	Motor generator sets, other rotating equipment	36215	506300
6660	Computing, accounting machines, including cash registers, except parts and attachments	35741	508110	7120	Other motors, generators	36213, 36214	506300
6670	Parts, attachments for computing machines, cash registers	35743	508110	7130	Parts, supplies for motors, generators	36216	506300
6680	Typewriters, parts	35720	508110	7140	General industrial power circuit devices, controls	36220	506300
6710	Scales, balances	35760	508130	7150	Welding apparatus	36230-36233	508540
6720	Addressing, dictating, duplicating, other office machines, n.e.c. (except parts, attachments)	35791	508110	7160	Carbon and graphite products	36240	506300
6740	Parts, attachments for addressing, dictating, duplicating, other office machines, n.e.c.	35792	508110	7170	Electric industrial goods, n.e.c.	36290-36293	506300
6760	Automatic vending machines, parts	35810-35812	508130		Electrical Household Equipment		
6770	Commercial laundry equipment ...	35820	508730	7180	Household cooking equipment	36310-36312	506300
6780	Heat transfer equipment, except room, unitary air conditioners ...	35851	508490	7190	Household refrigerators, home farm freezers	36320-36322	506300
6810	Air conditioners, room and unitary	35852	507500	7200	Household laundry equipment	36330-36332	506300
6820	Commercial refrigeration equipment	35853	507800	7220	Electric housewares, fans, parts ...	36340-36344	506300
				7230	Household vacuum cleaners	36350	506300
				7240	Sewing machines	36360	506300
				7250	Household appliances, n.e.c.	36390-36393	506300
					Lighting Fixtures, Current Carrying Devices		
				7260	Electric lamps	36410	506300
				7270	Residential type electric fixtures ..	36421, 36427	506300
				7280	Commercial, institutional, industrial type electrical fixtures	36422, 36423	506300

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM CB-51I-1—Continued				FORM CB-51K-1		
	ELECTRICAL MACHINERY EQUIPMENT, AND SUPPLIES—Continued				TRANSPORTATION EQUIPMENT		
	Lighting Fixtures, Current Carrying Devices—Continued				Automotive		
7310	Vehicular lighting equipment, electrical	36424	501310	8010	Truck, bus bodies	37130	501220
7320	Other electric nonelectric lighting equipment	36425, 36426	506300	8020	Truck trailers, chassis	37150	501220
7330	Current carrying wiring devices . . .	36430	506300	8030	Passenger cars, knocked down or assembled	37171	501210
7340	Noncurrent carrying devices	36440-36443	506300	8040	Truck tractors, chassis, trucks, motor coaches (except trolley buses), fire department vehicles (chassis of own manufacture) . . .	37172-37174	501220
	Radio, TV, Commercial Equipment			8050	Parts, accessories for passenger cars, trucks, buses, including automobile trailers, rebuilt parts (except carburetors)	37175-37177, 37991, 37992	501310
7350	Household, automobile radios, radio-phonograph combinations . .	36511	506300		Aircraft		
7360	Household TV receivers including TV combinations	36512	506300	8060	Aircraft, engines, parts (including propellers)	37211-37230	508810
7370	Recorders, phonographs, radio, TV chassis	36514	506300	8070	Aircraft equipment, n.e.c.	37291, 37292	508810
7380	Speaker systems, microphones, home commercial sound equipment	36515	506500		Other Transportation Equipment		
7410	Phonograph records	36520	505990	8080	Boats, ships	37310-37324	508820
7420	Telephone switching, switchboard equipment	36611	506300	8110	Locomotives and parts	37411-37413	508890
7430	Other telephone, telegraph (wire) apparatus, equipment, components	36612	506300	8120	Railroad, street cars	37420-37423	508890
7440	Radio, TV communications equipment	36620-36629	506500	8130	Bicycles, motorcycles, motorbikes, scooters, parts	37510	501210
	Other Electric Equipment			8140	Trailer coaches, housing type	37910	503990
7450	Electron tubes, receiving types . . .	36710	506500	8150	Other transportation equipment . . .	37992	508890
7460	Cathode ray picture tubes	36720	506500		FORM CB-51L-1		
7470	Transmitting, industrial, special purpose electron tubes, exc. X-ray	36730	506500		INSTRUMENTS, PHOTOGRAPHIC GOODS, COAL AND MISCELLANEOUS PRODUCTS		
7480	Transistors, rectifiers, semiconductor devices	36742, 36743, 36749	506500		Scientific Instruments, Measuring Devices, Related Items		
7510	Electronic components, n.e.c.	36741	506500	8510	Aircraft flight, nautical, navigational instruments, automatic pilots	38111	508810
	Other Electric Machinery, Equipment	36790-36795	506500	8520	Laboratory, scientific instruments .	38112	508690
7520	Storage batteries	36910-36912	506300	8530	Surveying, drafting instruments, laboratory furniture	38113	508690
7530	Primary batteries, dry and wet . . .	36920	506300	8540	Integrating meters, nonelectrical type	38212	508690
7540	X-ray, therapeutic apparatus	36930	508630	8550	Industrial process instruments . . .	38213	508490
7550	Engine electrical equipment	36940-36946	506300	8560	Motor vehicle instruments, except electric	38214	501310
7560	Lamp bulb components, other electrical products	36992	506300	8570	Other mechanical, controlling instruments	38211, 38216	508490
7570	Appliance wire, cord and flexible cord sets, except those in non-ferrous wire drawing plants	36996	506300	8580	Automatic temperature controls . .	38220	508490
7580	Copper, copper-base alloy wire, bare tinned for electrical transmission	33572	506300	8610	Optical instruments and lenses . . .	38311-38312	508640
7610	Communication wire, cable	33574	506300		Surgical, Medical Products		
7620	Magnet wire	33577	506300	8620	Surgical, medical instruments	38410	508630
7630	Power wire, cable	33578	506300	8630	Surgical, orthopedic, prosthetic appliances, supplies	38421	508630
7640	Other drawn, insulated nonferrous wire	33571, 33573, 33575, 33576, 33579	506300	8640	Personal industrial safety devices, hearing aids	38423, 38424	508630
				8650	Dental equipment, supplies	38430	508610
				8660	Ophthalmic goods	38511-38513	508640

APPENDIX E—Continued

Product line	Form number and description and product class description	Industry product code	Kind-of-business code	Product line	Form number and description and product class description	Industry product code	Kind-of-business code
	FORM-51L-1—Continued				FORM 51L-1—Continued		
	INSTRUMENTS, PHOTO-GRAPHIC GOODS, COAL, AND MISCELLANEOUS PRODUCTS—Continued				INSTRUMENTS, PHOTO-GRAPHIC GOODS, COAL, AND MISCELLANEOUS PRODUCTS—Continued		
	Photographic Equipment				Pens, Pencils, Related Items		
8670	Still picture equipment	38611	504300	8820	Pens, mechanical pencils	39510	511200
8680	Photocopying, microfilming, blue-printing, etc., equipment	38612, 38614	504300	8830	Lead pencils, art goods, marking devices	39520-39522, 39530	511200
8690	Motion picture equipment	38613	504300			39550	511200
8710	Photographic sensitized film, plates	38615	504300	8840	Carbon paper, inked ribbons		
8720	Sensitized photographic paper, cloth	38616, 38617	504300		Other Manufactured Products		
8730	Prepared photographic chemicals . .	38618	504300	8850	Costume jewelry, novelties, compacts, etc	39610	509400
	Watches, Clocks, Jewelry			8860	Buttons	39630	513400
8740	Watches, clocks, watchcases	38710-38720	509400	8870	Needles, pins, fasteners, zippers . .	39640-39642	513400
8750	Jewelry, silverware, plated ware . .	39110-39142	509400	8880	Brooms, brushes	33912, 33913	502390
	Musical Instruments, Toys, Games, Sporting Goods			8910	Linoleum	39921	502330
8760	Pianos, organs, musical instruments, parts	39310-39314	509910	8920	Asphalted-felt-base, supported plastic floor-covering	39922	502330
8770	Games, toys, except dolls and children's vehicles	39410	504200	8930	Morticians' goods	39941-39943	508790
8780	Dolls, stuffed toy animals, baby carriages, children's vehicles, except bicycles	39420, 39430	504200	8940	Signs, advertising displays (non-electric)	39930-39933	509990
8810	Sporting, athletic goods, n.e.c. . . .	39490-39498	504100	8950	Furs, dressed and dyed	39996	513700
				8960	Umbrellas, parasols, canes	39997	513700
				8970	Small arms, ammunition	19511-19610	504100
				8980	Lampshades, candles, matches . . .	39993-39995	502390
				8990	Miscellaneous manufactured products, n.e.c.	39620, 39999	519990

APPENDIX F. Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale titles and their corresponding reporting-form numbers for the wholesaler group (merchant wholesalers, agents and brokers, and petroleum bulk stations and terminals) and manufacturers' sales branches and sales offices. Request for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

Kind-of-business title	Form number	Kind-of-business title	Form number
WHOLESALEERS		WHOLESALEERS—Continued	
Durable Goods		Durable Goods—Continued	
MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES		MACHINERY, EQUIPMENT, AND SUPPLIES	
Automobiles and other motor vehicles	CB-50A	Commercial machines and equipment	CB-50H
Automotive parts and supplies		Construction and mining machinery and equipment	
Tires and tubes		Farm and garden machinery and equipment	CB-50J
FURNITURE AND HOME FURNISHINGS		Industrial machinery and equipment	CB-50H
Furniture	CB-50C	Industrial supplies	
Home furnishings		Professional equipment and supplies	CB-50J
LUMBER AND OTHER CONSTRUCTION MATERIALS		Service establishment equipment and supplies	
Lumber, plywood and millwork	CB-50N	Transportation equipment and supplies, except motor vehicles	
Construction materials, n.e.c.			
SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES		MISCELLANEOUS DURABLE GOODS	
Sporting and recreational goods and supplies	CB-50P	Scrap and waste materials	CB-50M
Toys and hobby goods and supplies		Jewelry, watches, diamonds, and other precious stones	CB-50P
Photographic equipment and supplies		Durable goods, n.e.c.	
METALS AND MINERALS, EXCEPT PETROLEUM			
Metals service centers and offices	CB-50K	Nondurable Goods	
Coal and other minerals and ores		PAPER AND PAPER PRODUCTS	
ELECTRICAL GOODS		Printing and writing paper	CB-50B
Electrical apparatus and equipment, wiring supplies, and construction materials	CB-50F	Stationery supplies	
Electrical appliances and TV and radio sets		Industrial and personal service paper	
Electronic parts and equipment			
HARDWARE, PLUMBING AND HEATING EQUIPMENT AND SUPPLIES		DRUGS, DRUG PROPRIETARIES, AND DRUGGISTS' SUNDRIES	
Hardware	CB-50G	Drugs, drug proprietaries, and druggists' sundries ..	CB-50B
Plumbing and heating equipment and supplies (hydronics)			
Warm air heating and air-conditioning equipment and supplies		APPAREL, PIECE GOODS, AND NOTIONS	
Refrigeration equipment and supplies		Piece goods	CB-50C
		Notions and other dry goods	
		Men's and boys' clothing and furnishings	
		Women's, children's, and infants' clothing and accessories	
		Footwear	

APPENDIX F—Continued

Kind-of-business title	Form number	Kind-of-business title	Form number
WHOLESALEERS—Continued		WHOLESALEERS—Continued	
Nondurable Goods—Continued		Nondurable Goods—Continued	
GROCERIES AND RELATED PRODUCTS		MISCELLANEOUS NONDURABLE GOODS	
Groceries, general line	CB-50D	Farm supplies	CB-50P
Frozen foods		Tobacco and tobacco products	CB-50D
Dairy products		Paints, varnishes, and supplies	CB-50B
Poultry and poultry products		Nondurable goods, n.e.c.	CB-50P
Confectionery			
Fish and seafoods			
Meat and meat products			
Fresh fruits and vegetables			
Groceries and related products, n.e.c.			
FARM-PRODUCT RAW MATERIALS		MANUFACTURERS' SALES BRANCHES AND SALES OFFICES	
Cotton	CB-50E	Food, tobacco, and kindred products	CB-51A
Grain		Apparel, textiles, textile products (except footwear)	CB-51B
Livestock		Lumber, furniture (wood and metal), and wood products	CB-51C
Farm-product raw materials, n.e.c.		Paper, publications, and kindred products	CB-51D
CHEMICALS AND ALLIED PRODUCTS		Drugs, chemicals, petroleum, and allied products .	CB-51E
Chemicals and allied products	CB-50B	Products of rubber, glass, plastics, leather, and stone	CB-51F
PETROLEUM AND PETROLEUM PRODUCTS		Primary and fabricated metals and metal products.	CB-51G
Petroleum bulk stations and terminals	CB-50L	Commercial, industrial machinery, and equipment (except electric)	CB-51H
Petroleum and petroleum products, except bulk stations and terminals			
BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES		Electric and electronic equipment and supplies ...	CB-51J
Beer and ale	CB-50D	Automotive, aircraft, marine, rail, and allied equipment	CB-51K
Wines and distilled alcoholic beverages		Professional instruments, photographic goods, sporting goods, jewelry, and allied products	CB-51L

APPENDIX G. Standard Metropolitan Statistical Areas

(Titles and definitions of the two standard consolidated areas and the 263 standard metropolitan statistical areas in the United States established by the Office of Management and Budget as of August 15, 1973)

Chicago, IL—Northwestern Indiana Standard Consolidated Area	Consists of Chicago, IL, SMSA, and Gary-Hammond-East Chicago, IN, SMSA
New York, NY—Northeastern New Jersey Standard Consolidated Area	Consists of New York, NY-NJ, SMSA; Nassau-Suffolk, NY, SMSA; Newark, NJ, SMSA; Jersey City, NJ, SMSA; Paterson-Clifton-Passaic, NJ, SMSA; and New Brunswick-Perth Amboy-Sayreville, NJ, SMSA
Abilene, TX	Consists of Callahan, Jones, and Taylor Counties, TX
Akron, OH	Consists of Portage and Summit Counties, OH
Albany, GA	Consists of Dougherty and Lee Counties, GA
Albany-Schenectady-Troy, NY	Consists of Albany, Montgomery, Rensselaer, Saratoga, and Schenectady Counties, NY
Albuquerque, NM	Consists of Bernalillo and Sandoval Counties, NM
Alexandria, LA	Consists of Grant and Rapides Parishes, LA
Allentown-Bethlehem-Easton, PA-NJ	Consists of Carbon, Lehigh, and Northampton Counties, PA, and Warren County, NJ
Altoona, PA	Coextensive with Blair County, PA
Amarillo, TX	Consists of Potter and Randall Counties, TX
Anaheim-Santa Ana-Garden Grove, CA	Coextensive with Orange County, CA
Anchorage, AK	Coextensive with Anchorage Census Division, AK
Anderson, IN	Coextensive with Madison County, IN
Ann Arbor, MI	Coextensive with Washtenaw County, MI
Appleton-Oshkosh, WI	Consists of Calumet, Outagamie, and Winnebago Counties, WI
Asheville, NC	Consists of Buncombe and Madison Counties, NC
Atlanta, GA	Consists of Butts, Cherokee, Clayton, Cobb, De Kalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Paulding, Rockdale, and Walton Counties, GA
Atlantic City, NJ	Coextensive with Atlantic County, NJ
Augusta, GA-SC	Consists of Columbia and Richmond Counties, GA, and Aiken County, SC
Austin, TX	Consists of Hays and Travis Counties, TX
Bakersfield, CA	Coextensive with Kern County, CA
Baltimore, MD	Consists of Baltimore city, and Anne Arundel, Baltimore, Carroll, Harford, and Howard Counties, MD
Baton Rouge, LA	Consists of Ascension, East Baton Rouge, Livingston, and West Baton Rouge Parishes, LA
Battle Creek, MI	Consists of Barry and Calhoun Counties, MI
Bay City, MI	Coextensive with Bay County, MI
Beaumont-Port Arthur-Orange, TX	Consists of Hardin, Jefferson, and Orange Counties, TX
Billings, MT	Coextensive with Yellowstone County, MT
Biloxi-Gulfport, MS	Consists of Hancock, Harrison, and Stone Counties, MS
Binghamton, NY-PA	Consists of Broome and Tioga Counties, NY, and Susquehanna County, PA
Birmingham, AL	Consists of Jefferson, St. Clair, Shelby, and Walker Counties, AL
Bloomington-Normal, IL	Coextensive with McLean County, IL
Boise City, ID	Coextensive with Ada County, ID
Boston, MA	Consists of Beverly, Lynn, Peabody, and Salem cities, and Boxford, Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, Topsfield, and Wenham towns in Essex County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities, and Acton, Arlington, Ashland, Bedford, Belmont, Boxborough, Burlington, Carlisle, Concord, Framingham, Holliston, Lexington, Lincoln, Natick, North Reading, Reading, Sherborn, Stoneham, Sudbury, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Quincy city, and Bellingham, Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Foxborough, Franklin, Holbrook, Medfield, Medway, Millis, Milton, Needham, Norfolk, Norwood, Randolph, Sharon, Stoughton, Walpole, Wellesley, Westwood, Weymouth, and Wrentham towns in Norfolk County; Abington, Duxbury, Hanover, Hanson, Hingham, Hull, Kingston, Marshfield, Norwell, Pembroke, Rockland, Scituate towns in Plymouth County; and Boston, Chelsea, and Revere cities, and Winthrop town in Suffolk County, MA

APPENDIX G—Continued

Bridgeport, CT	Consists of Bridgeport and Shelton cities, and Easton, Fairfield, Monroe, Stratford, and Trumbull towns in Fairfield County; and Derby and Milford cities in New Haven County, CT
Bristol, CT	Consists of Bristol city and Burlington town in Hartford County, and Plymouth town in Litchfield County, CT
Brockton, MA	Consists of Easton town in Bristol County; Avon town in Norfolk County; and Brockton city, and Bridgewater, East Bridgewater, Halifax, West Bridgewater, and Whitman towns in Plymouth County, MA
Brownsville-Harlingen-San Benito, TX	Coextensive with Cameron County, TX
Bryan-College Station, TX	Coextensive with Brazos County, TX
Buffalo, NY	Consists of Erie and Niagara Counties, NY
Burlington, NC	Coextensive with Alamance County, NC
Canton, OH	Consists of Carroll and Stark Counties, OH
Cedar Rapids, IA	Coextensive with Linn County, IA
Champaign-Urbana-Rantoul, IL	Coextensive with Champaign County, IL
Charleston, SC	Consists of Berkeley, Charleston, and Dorchester Counties, SC
Charleston, WV	Consists of Kanawha and Putnam Counties, WV
Charlotte-Gastonia, NC	Consists of Gaston, Mecklenburg, and Union Counties, NC
Chattanooga, TN-GA	Consists of Hamilton, Marion, and Sequatchie Counties, TN, and Catoosa, Dade, and Walker Counties, GA
Chicago, IL	Consists of Cook, Du Page, Kane, Lake, McHenry, and Will Counties, IL
Cincinnati, OH-KY-IN	Consists of Clermont, Hamilton, and Warren Counties, OH; Boone, Campbell, and Kenton Counties, KY; and Dearborn County, IN
Cleveland, OH	Consists of Cuyahoga, Geauga, Lake, and Medina Counties, OH
Colorado Springs, CO	Consists of El Paso and Teller Counties, CO
Columbia, MO	Coextensive with Boone County, MO
Columbia, SC	Consists of Lexington and Richland Counties, SC
Columbus, GA-AL	Consists of Columbus city, and Chattahoochee County, GA, and Russell County, AL
Columbus, OH	Consists of Delaware, Fairfield, Franklin, Madison, and Pickaway Counties, OH
Corpus Christi, TX	Consists of Nueces and San Patricio Counties, TX
Dallas-Fort Worth, TX	Consists of Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Tarrant, and Wise Counties, TX
Danbury, CT	Consists of Danbury city, and Bethel, Brookfield, New Fairfield, Newtown, and Redding towns in Fairfield County; and New Milford town in Litchfield County, CT
Davenport-Rock Island-Moline, IA-IL	Consists of Scott County, IA, and Henry and Rock Island Counties, IL
Dayton, OH	Consists of Greene, Miami, Montgomery, and Preble Counties, OH
Daytona Beach, FL	Coextensive with Volusia County, FL
Decatur, IL	Coextensive with Macon County, IL
Denver-Boulder, CO	Consists of Adams, Arapahoe, Boulder, Denver, Douglas, Gilpin, and Jefferson Counties, CO
Des Moines, IA	Consists of Polk and Warren Counties, IA
Detroit, MI	Consists of Lapeer, Livingston, Macomb, Oakland, St. Clair, and Wayne Counties, MI
Dubuque, IA	Coextensive with Dubuque County, IA
Duluth-Superior, MN-WI	Consists of St. Louis County, MN, and Douglas County, WI
El Paso, TX	Coextensive with El Paso County, TX
Elmira, NY	Coextensive with Chemung County, NY
Erie, PA	Coextensive with Erie County, PA
Eugene-Springfield, OR	Coextensive with Lane County, OR
Evansville, IN-KY	Consists of Gibson, Posey, Vanderburgh, and Warrick Counties, IN, and Henderson County, KY
Fall River, MA-RI	Consists of Fall River city, and Dighton, Somerset, Swansea, and Westport towns in Bristol County, MA; and Little Compton, Portsmouth, and Tiverton towns in Newport County, RI
Fargo-Moorhead, ND-MN	Consists of Cass County, ND, and Clay County MN
Fayetteville, NC	Coextensive with Cumberland County, NC

APPENDIX G—Continued

Fayetteville-Springdale, AR	Consists of Benton and Washington Counties, AR
Fitchburg-Leominster, MA	Consists of Shirley and Townsend towns in Middlesex County; and Fitchburg and Leominster cities and Lunenburg and Westminster towns in Worcester County, MA
Flint, MI	Consists of Genesee and Shiawassee Counties, MI
Florence, AL	Consists of Colbert and Lauderdale Counties, AL
Fort Lauderdale-Hollywood, FL	Coextensive with Broward County, FL
Fort Myers, FL	Coextensive with Lee County, FL
Fort Smith, AR-OK	Consists of Crawford and Sebastian Counties, AR, and Le Flore and Sequoyah Counties, OK
Fort Wayne, IN	Consists of Adams, Allen, De Kalb, and Wells Counties, IN
Fresno, CA	Coextensive with Fresno County, CA
Gadsden, AL	Coextensive with Etowah County, AL
Gainesville, FL	Coextensive with Alachua County, FL
Galveston-Texas City, TX	Coextensive with Galveston County, TX
Gary-Hammond-East Chicago, IN	Consists of Lake and Porter Counties, IN
Grand Rapids, MI	Consists of Kent and Ottawa Counties, MI
Great Falls, MT	Coextensive with Cascade County, MT
Green Bay, WI	Coextensive with Brown County, WI
Greensboro-Winston-Salem--High Point, NC...	Consists of Davidson, Forsyth, Guilford, Randolph, Stokes, and Yadkin Counties, NC
Greenville-Spartanburg, SC	Consists of Greenville, Pickens, and Spartanburg Counties, SC
Hamilton-Middletown, OH	Coextensive with Butler County, OH
Harrisburg, PA	Consists of Cumberland, Dauphin and Perry Counties, PA
Hartford, CT	Consists of Hartford city, and Avon, Bloomfield, Canton, East Granby, East Hartford, East Windsor, Enfield, Farmington, Glastonbury, Granby, Manchester, Marlborough, Newington, Rocky Hill, Simsbury, South Windsor, Suffield, West Hartford, Wethersfield, Windsor, and Windsor Locks towns in Hartford County; New Hartford town in Litchfield County; Cromwell, East Hampton, and Portland towns in Middlesex County; Colchester town in New London County; and Andover, Bolton, Columbia, Coventry, Ellington, Hebron, Stafford, Tolland, Vernon, and Willington towns in Tolland County, CT
Honolulu, HI	Coextensive with Honolulu County, HI
Houston, TX	Consists of Brazoria, Fort Bend, Harris, Liberty, Montgomery, and Waller Counties, TX
Huntington-Ashland, WV-KY-OH	Consists of Cabell and Wayne Counties, WV; Boyd and Greenup Counties, KY; and Lawrence County, OH
Huntsville, AL	Consists of Limestone, Madison, and Marshall Counties, AL
Indianapolis, IN	Consists of Boone, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, and Shelby Counties, IN
Jackson, MI	Coextensive with Jackson County, MI
Jackson MS	Consists of Hinds and Rankin Counties, MS
Jacksonville, FL	Consists of Baker, Clay, Duval, Nassau, and St. Johns Counties, FL
Jersey City, NJ	Coextensive with Hudson County, NJ
Johnstown, PA	Consists of Cambria and Somerset Counties, PA
Kalamazoo-Portage, MI	Consists of Kalamazoo and Van Buren Counties, MI
Kansas City, MO.-KS	Consists of Cass, Clay, Jackson, Platte, and Ray Counties, MO, and Johnson and Wyandotte Counties, KS
Kenosha, WI	Coextensive with Kenosha County, WI
Killeen-Temple, TX	Consists of Bell and Coryell Counties, TX
Kingsport-Bristol, TN-VA	Consists of Hawkins and Sullivan Counties, TN, and Bristol city, and Scott and Washington Counties, VA
Knoxville, TN	Consists of Anderson, Blount, Knox, and Union Counties, TN
La Crosse, WI	Coextensive with La Crosse County, WI
Lafayette, LA	Coextensive with Lafayette Parish, LA
Lafayette-West Lafayette, IN	Coextensive with Tippecanoe County, IN
Lake Charles, LA	Coextensive with Calcasieu Parish, LA

APPENDIX G—Continued

Lakeland-Winter Haven, FL	Coextensive with Polk County, FL
Lancaster, PA	Coextensive with Lancaster County, PA
Lansing-East Lansing, MI	Consists of Clinton, Eaton, Ingham, and Ionia Counties, MI
Laredo, TX	Coextensive with Webb County, TX
Las Vegas, NV	Coextensive with Clark County, NV
Lawrence-Haverhill, MA-NH	Consists of Lawrence and Haverhill cities, and Amesbury, Andover, Georgetown, Groveland, Merrimac, Methuen, North Andover, Salisbury, and West Newbury towns in Essex County, MA; and Atkinson, Hampstead, Kingston, Newton, Plaistow, Salem, and Windham towns, in Rockingham County, NH
Lawton, OK	Coextensive with Comanche County, OK
Lewiston-Auburn, ME	Consists of Auburn and Lewiston cities, and Lisbon town in Androscoggin County, ME
Lexington, KY	Consists of Bourbon, Clark, Fayette, Jessamine, Scott, and Woodford Counties, KY
Lima, OH	Consists of Allen, Auglaize, Putnam, and Van Wert Counties, OH
Lincoln, NE	Coextensive with Lancaster County, NE
Little Rock-North Little Rock, AR	Consists of Pulaski and Saline Counties, AR
Long Branch-Asbury Park, NJ	Coextensive with Monmouth County, NJ
Lorain-Elyria, OH	Coextensive with Lorain County, OH
Los Angeles-Long Beach, CA	Coextensive with Los Angeles County, CA
Louisville, KY-IN	Consists of Bullitt, Jefferson, and Oldham Counties, KY, and Clark and Floyd Counties, IN
Lowell, MA-NH	Consists of Lowell city, and Billerica, Chelmsford, Dracut, Tewksbury, Tyngsborough, and Westford towns in Middlesex County, MA; and Pelham town in Hillsborough County, NH
Lubbock, TX	Coextensive with Lubbock County, TX
Lynchburg, VA	Consists of Lynchburg city, and Amherst, Appomattox, and Campbell Counties, VA
Macon, GA	Consists of Bibb, Houston, Jones, and Twiggs Counties, GA
Madison WI	Coextensive with Dane County, WI
Manchester, NH	Consists of Manchester city, and Bedford and Goffstown towns in Hillsborough County; Allenstown, Hooksett, and Pembroke towns in Merrimack County; and Derry and Londonderry towns in Rockingham County, NH
Mansfield, OH	Coextensive with Richland County, OH
McAllen-Pharr-Edinburg, TX	Coextensive with Hidalgo County, TX
Melbourne-Titusville-Cocoa, FL	Coextensive with Brevard County, FL
Memphis, TN-AR-MS	Consists of Shelby and Tipton Counties, TN; Crittenden County, AR; and DeSoto County, MS
Meriden, CT	Coextensive with Meriden city in New Haven County, CT
Miami, FL	Coextensive with Dade County, FL
Midland, TX	Coextensive with Midland County, TX
Milwaukee, WI	Consists of Milwaukee, Ozaukee, Washington, and Waukesha Counties, WI
Minneapolis-St. Paul, MN-WI	Consists of Anoka, Carver, Chisago, Dakota, Hennepin, Ramsey, Scott, Washington, and Wright Counties, MN, and St. Croix County, WI
Mobile, AL	Consists of Baldwin and Mobile Counties, AL
Modesto, CA	Coextensive with Stanislaus County, CA
Monroe, LA	Coextensive with Ouachita Parish, LA
Montgomery, AL	Consists of Autauga, Elmore, and Montgomery Counties, AL
Muncie, IN	Coextensive with Delaware County, IN
Muskegon-Muskegon Heights, MI	Consists of Muskegon and Oceana Counties, MI
Nashua, NH	Consists of Nashua city, and Amherst, Hudson, Merrimack, and Milford towns in Hillsborough County, NH
Nashville-Davidson, TN	Consists of Cheatham, Davidson, Dickson, Robertson, Rutherford, Sumner, Williamson, and Wilson Counties, TN
Nassau-Suffolk, NY	Consists of Nassau and Suffolk Counties, NY
New Bedford, MA	Consists of New Bedford city, and Acushnet, Dartmouth, Fairhaven, and Freetown towns in Bristol County; and Lakeville, Marion, and Mattapoisett towns in Plymouth County, MA

APPENDIX G—Continued

New Britain, CT	Consists of New Britain city, and Berlin, Plainville, and Southington towns in Hartford County, CT
New Brunswick-Perth Amboy-Sayreville, NJ . . .	Coextensive with Middlesex County, NJ
New Haven-West Haven, CT	Consists of Clinton and Killingworth towns in Middlesex County, New Haven and West Haven cities, and Bethany, Branford, East Haven, Guilford, Hamden, Madison, North Branford, North Haven, Orange, Wallingford, and Woodbridge towns in New Haven County, CT
New London-Norwich, CT-RI	Consists of Old Saybrook town in Middlesex County; New London and Norwich cities, and Bozrah, East Lyme, Griswold, Groton, Ledyard, Lisbon, Montville, Old Lyme, Preston, Sprague, Stonington, and Waterford towns in New London County, CT; and Hopkinton and Westerly towns in Washington County, RI
New Orleans, LA	Consists of Jefferson, Orleans, St. Bernard, and St. Tammany Parishes, LA
New York, NY-NJ	Consists of Bronx, Kings, New York, Putnam, Queens, Richmond, Rockland, and Westchester Counties, NY, and Bergen County, NJ
Newark, NJ	Consists of Essex, Morris, Somerset, and Union Counties, NJ
Newport News-Hampton, VA	Consists of Hampton, Newport News, and Williamsburg cities, and Gloucester, James City, and York Counties, VA
Norfolk-Virginia Beach-Portsmouth, VA-NC . . .	Consists of Chesapeake, Nansemond, Norfolk, Portsmouth, Suffolk, and Virginia Beach cities, VA, and Currituck County, NC
Northeast Pennsylvania	Consists of Lackawanna, Luzerne, and Monroe Counties, PA
Norwalk, CT	Consists of Norwalk city, and Weston, Westport, and Wilton towns in Fairfield County, CT
Odessa, TX	Coextensive with Ector County, TX
Oklahoma City, OK	Consists of Canadian, Cleveland, McClain, Oklahoma, and Pottawatomie Counties, OK
Omaha, NE-IA	Consists of Douglas and Sarpy Counties, NE, and Pottawattamie County, IA
Orlando, FL	Consists of Orange, Osceola, and Seminole Counties, FL
Owensboro, KY	Coextensive with Daviess County, KY
Oxnard-Simi Valley-Ventura, CA	Coextensive with Ventura County, CA
Parkersburg-Marietta, WV-OH	Consists of Wirt and Wood Counties, WV, and Washington County, OH
Paterson-Clifton-Passaic, NJ	Coextensive with Passiac County, NJ
Pensacola, FL	Consists of Escambia and Santa Rosa Counties, FL
Peoria, IL	Consists of Peoria, Tazewell, and Woodford Counties, IL
Petersburg-Colonial Heights-Hopewell, VA	Consists of Colonial Heights, Hopewell, and Petersburg cities, and Dinwiddie and Prince George Counties, VA
Philadelphia, PA-NJ	Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, PA; and Burlington, Camden, and Gloucester Counties, NJ
Phoenix, AZ	Coextensive with Maricopa County, AZ
Pine Bluff, AR	Coextensive with Jefferson County, AR
Pittsburgh, PA	Consists of Allegheny, Beaver, Washington, and Westmoreland Counties, PA
Pittsfield, MA	Consists of Pittsfield city, and Adams, Cheshire, Dalton, Lanesborough, Lee, Lenox and Stockbridge towns in Berkshire County, MA
Portland, ME	Consists of Portland, South Portland, and Westbrook cities, and Cape Elizabeth, Cumberland, Falmouth, Freeport, Gorham, Scarborough, Windham, and Yarmouth towns in Cumberland County; and Saco city and Old Orchard Beach town in York County, ME
Portland, OR-WA	Consists of Clackamas, Multnomah, and Washington Counties, OR, and Clark County, WA
Poughkeepsie, NY	Coextensive with Dutchess County, NY
Providence-Warwick-Pawtucket, RI-MA	Consists of Barrington, Bristol, and Warren towns in Bristol County; Warwick city, and Coventry, East Greenwich, and West Warwick towns in Kent County; Jamestown town in Newport County; Central Falls, Cranston, East Providence, Pawtucket, Providence, and Woonsocket cities, and Burrillville, Cumberland, Johnston, Lincoln, North Providence, North Smithfield, Scituate, and Smithfield towns in Providence County; and Narragansett, North Kingstown, and South Kingstown towns in Washington County, RI; Attleboro city, and North Attleborough, Norton, Rehoboth, and Seekonk towns in Bristol County; Plainville town in Norfolk County; and Blackstone and Millville towns in Worcester County, MA

APPENDIX G—Continued

Provo-Orem, UT	Coextensive with Utah County, UT
Pueblo, CO	Coextensive with Pueblo County, CO
Racine, WI	Coextensive with Racine County, WI
Raleigh-Durham, NC	Consists of Durham, Orange, and Wake Counties, NC
Reading, PA	Coextensive with Berks County, PA
Reno, NV	Coextensive with Washoe County, NV
Richland-Kennewick, WA	Consists of Benton and Franklin Counties, WA
Richmond, VA	Consists of Richmond city, and Charles City, Chesterfield, Goochland, Hanover, Henrico, and Powhatan Counties, VA
Riverside-San Bernardino-Ontario, CA	Consists of Riverside and San Bernardino Counties, CA
Roanoke, VA	Consists of Roanoke and Salem cities, and Botetourt, Craig, and Roanoke Counties, VA
Rochester, MN	Coextensive with Olmsted County, MN
Rochester, NY	Consists of Livingston, Monroe, Ontario, Orleans, and Wayne Counties, NY
Rockford, IL	Consists of Boone and Winnebago Counties, IL
Sacramento, CA	Consists of Placer, Sacramento, and Yolo Counties, CA
Saginaw, MI	Coextensive with Saginaw County, MI
St. Cloud, MN	Consists of Benton, Sherburne, and Stearns Counties, MN
St. Joseph, MO	Consists of Andrew and Buchanan Counties, MO
St. Louis, MO-IL	Consists of St. Louis city, and Franklin, Jefferson, St. Charles, and St. Louis Counties, MO; and Clinton, Madison, Monroe, and St. Clair Counties, IL
Salem, OR	Consists of Marion and Polk Counties, OR
Salinas-Seaside-Monterey, CA	Coextensive with Monterey County, CA
Salt Lake City-Ogden, UT	Consists of Davis, Salt Lake, Tooele, and Weber Counties, UT
San Angelo, TX	Coextensive with Tom Green County, TX
San Antonio, TX	Consists of Bexar, Comal, and Guadalupe Counties, TX
San Diego, CA	Coextensive with San Diego County, CA
San Francisco-Oakland, CA	Consists of Alameda, Contra Costa, Marin, San Francisco, and San Mateo Counties, CA
San Jose, CA	Coextensive with Santa Clara County, CA
Santa Barbara-Santa Maria-Lompoc, CA	Coextensive with Santa Barbara County, CA
Santa Cruz, CA	Coextensive with Santa Cruz County, CA
Santa Rosa, CA	Coextensive with Sonoma County, CA
Sarasota, FL	Coextensive with Sarasota County, FL
Savannah, GA	Consists of Bryan, Chatham, and Effingham Counties, GA
Seattle-Everett, WA	Consists of King and Snohomish Counties, WA
Sherman-Denison, TX	Coextensive with Grayson County, TX
Shreveport, LA	Consists of Bossier, Caddo, and Webster Parishes, LA
Sioux City, IA-NE	Consists of Woodbury County, IA, and Dakota County, NE
Sioux Falls, SD	Coextensive with Minnehaha County, SD
South Bend, IN	Consists of Marshall and St. Joseph Counties, IN
Spokane, WA	Coextensive with Spokane County, WA
Springfield, IL	Consists of Menard and Sangamon Counties, IL
Springfield, MO	Consists of Christian and Greene Counties, MO
Springfield, OH	Consists of Champaign and Clark Counties, OH
Springfield-Chicopee-Holyoke, MA-CT	Consists of Chicopee, Holyoke, Springfield, and Westfield cities, and Agawam, East Longmeadow, Hampden, Longmeadow, Ludlow, Monson, Palmer, Southwick, West Springfield, and Wilbraham towns in Hampden County; Northampton city, and Belchertown, Easthampton, Granby, Hadley, Hatfield, South Hadley, and Southhampton towns in Hampshire County; Warren town in Worcester County, MA; and Somers town in Tolland County, CT
Stamford, CT	Consists of Stamford city, and Darien, Greenwich, and New Canaan towns in Fairfield County, CT
Steubenville-Weirton, OH-WV	Consists of Jefferson County, OH, and Brooke and Hancock Counties, WV
Stockton, CA	Coextensive with San Joaquin County, CA
Syracuse, NY	Consists of Madison, Onondaga, and Oswego Counties, NY
Tacoma, WA	Coextensive with Pierce County, WA

APPENDIX G—Continued

Tallahassee, FL	Consists of Leon and Wakulla Counties, FL
Tampa-St. Petersburg, FL	Consists of Hillsborough, Pasco, and Pinellas Counties, FL
Terre Haute, IN	Consists of Clay, Sullivan, Vermillion, and Vigo Counties, IN
Texarkana, TX-Texarkana, AR	Consists of Bowie County, TX, and Little River and Miller Counties, AR
Toledo, OH-MI	Consists of Fulton, Lucas, Ottawa, and Wood Counties, OH, and Monroe County, MI
Topeka, KS	Consists of Jefferson, Osage, and Shawnee Counties, KS
Trenton, NJ	Coextensive with Mercer County, NJ
Tucson, AZ	Coextensive with Pima County, AZ
Tulsa, OK	Consists of Creek, Mayes, Osage, Rogers, Tulsa, and Wagoner Counties, OK
Tuscaloosa, AL	Coextensive with Tuscaloosa County, AL
Tyler, TX	Coextensive with Smith County, TX
Utica-Rome, NY	Consists of Herkimer and Oneida Counties, NY
Vallejo-Fairfield-Napa, CA	Consists of Napa and Solano Counties, CA
Vineland-Millville-Bridgeton, NJ	Coextensive with Cumberland County, NJ
Waco, TX	Coextensive with McLennan County, TX
Washington, DC-MD-VA	Consists of District of Columbia; Charles, Montgomery, and Prince Georges Counties, MD; and Alexandria, Fairfax, and Falls Church cities, and Arlington, Fairfax, Loudoun, and Prince William Counties, VA
Waterbury, CT	Consists of Thomaston, Watertown, and Woodbury towns in Litchfield County; and Waterbury city, Naugatuck borough, and Beacon Falls, Cheshire, Middlebury, Prospect, Southbury, and Wolcott towns in New Haven County, CT
Waterloo-Cedar Falls, IA	Coextensive with Black Hawk County, IA
West Palm Beach-Boca Raton, FL	Coextensive with Palm Beach County, FL
Wheeling, WV-OH	Consists of Marshall and Ohio Counties, WV, and Belmont County, OH
Wichita, KS	Consists of Butler and Sedgwick Counties, KS
Wichita Falls, TX	Consists of Clay and Wichita Counties, TX
Williamsport, PA	Coextensive with Lycoming County, PA
Wilmington, DE-NJ-MD	Consists of New Castle County, DE; Salem County, NJ; and Cecil County, MD
Wilmington, NC	Consists of Brunswick and New Hanover Counties, NC
Worcester, MA	Consists of Worcester city, and Auburn, Berlin, Boylston, Brookfield, Charlton, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, Northbridge, North Brookfield, Oxford, Paxton, Shrewsbury, Spencer, Sterling, Sutton, Upton, Uxbridge, Webster, Westborough, and West Boylston towns in Worcester County, MA
Yakima, WA	Coextensive with Yakima County, WA
York, PA	Consists of Adams and York Counties, PA
Youngstown-Warren, OH	Consists of Mahoning and Trumbull Counties, OH

Abbreviations of State Names

AL	Alabama	IL	Illinois	MT	Montana	RI	Rhode Island
AK	Alaska	IN	Indiana	NE	Nebraska	SC	South Carolina
AZ	Arizona	IA	Iowa	NV	Nevada	SD	South Dakota
AR	Arkansas	KS	Kansas	NH	New Hampshire	TN	Tennessee
CA	California	KY	Kentucky	NJ	New Jersey	TX	Texas
CO	Colorado	LA	Louisiana	NM	New Mexico	UT	Utah
CT	Connecticut	ME	Maine	NY	New York	VT	Vermont
DE	Delaware	MD	Maryland	NC	North Carolina	VA	Virginia
DC	District of Columbia	MA	Massachusetts	ND	North Dakota	WA	Washington
FL	Florida	MI	Michigan	OH	Ohio	WV	West Virginia
GA	Georgia	MN	Minnesota	OK	Oklahoma	WI	Wisconsin
HI	Hawaii	MS	Mississippi	OR	Oregon	WY	Wyoming
ID	Idaho	MO	Missouri	PA	Pennsylvania		

Publication Program

1972 CENSUS OF WHOLESALE TRADE

Publications of the 1972 Census of Wholesale Trade containing data on wholesale trade establishments in the United States, are described below. Publication order forms for the specific reports may be obtained from any Department of Commerce district office or from:

Subscriber Services Section (Publications)
Bureau of the Census
Washington, D.C. 20233

Preliminary area data from the 1972 census were issued in press releases. Final detailed statistics are issued in separate, paperbound reports. These reports subsequently are assembled and reissued in clothbound volumes. A description of the reports is given below.

FINAL REPORTS

Area Series (52 reports—WC72-A-1 to 52)

This series provides a separate report for each State, the District of Columbia, and the United States. Each State report presents data on the number of establishments, sales, payroll, employment, and end-of-year inventories, for all wholesale trade establishments. Data on the number of establishments and sales are also presented separately for the following types of wholesale operation: Merchant wholesalers, manufacturers' sales branches and sales offices, and merchandise agents and brokers. For the State, and for standard metropolitan statistical areas with 2,000 establishments or more, these statistics are presented for detailed kinds of business; for standard metropolitan statistical areas with less than 2,000 establishments and for counties with 200 establishments or more, they are presented by less kind-of-business detail. For cities of 5,000 inhabitants or more and for all counties, in addition to the above census data items for total wholesale trade, statistics are furnished separately on number of establishments and sales for merchant wholesalers.

Subject Series (4 reports—WC72-S-1 to 4)

A size report (WC72-S-1) presents data based on size of establishment, size of firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size, including concentration by largest firms, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment, for the United States.

Three other reports (WC72-S-2 to 4) contain data on petroleum bulk stations and terminals; value produced, capital expenditures, fixed assets, and rental payments; and other subject statistics (including sales by class of customer; warehouse space and delivery equipment; credit sales, receivables, and bad-debt losses; and other subjects). Data are presented for the United States as a whole and, where feasible, for States and SMSA's.

Wholesale Commodity Line Sales (1 report—WC72-L)

This report presents data for the United States, each geographic division, and selected standard metropolitan statistical areas, by kind of business, for each type of wholesale operation: Merchant wholesalers, manufacturers' sales branches and sales offices, and merchandise agents and brokers. Data are shown for number and total sales of establishments in a specified kind of business by commodity line.

VOLUMES

Findings of the 1972 Census of Wholesale Trade, released earlier in separate paperbound reports, are assembled and reissued in clothbound volumes. These volumes may contain additional explanatory materials and graphics not published previously.

- Volume I. Wholesale Trade—Summary Statistics. Includes data previously issued in series WC72-S-1 to 4, and WC72-L.
- Volume II. Wholesale Trade—Area Statistics. Includes data previously issued in series WC72-A-1 to 52.

PUBLIC USE TAPES

Concurrent with the publication of the volumes, selected aggregate data included in the final reports are made available for sale on computer tapes.

OTHER ECONOMIC CENSUSES REPORTS

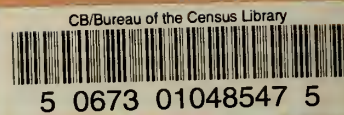
Data on retail trade, selected service industries, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned businesses, and transportation also are issued as part of the 1972 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, and Guam. Separate announcements describing these reports are available free of charge from:

Subscriber Services Section (Publications)
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